

NOKIA CORP  
Form 6-K  
April 21, 2008

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 or 15d-16 OF

THE SECURITIES EXCHANGE ACT OF 1934

Report on Form 6-K dated April 21, 2008

(Commission File No. 1-13202)

*This Report on Form 6-K shall be incorporated by reference in our automatic shelf registration statement on Form F-3, as filed with the Securities and Exchange Commission on March 25, 2008 (File No. 333-149890), to the extent not superseded by documents or reports subsequently filed by us under the Securities Act of 1933 or the Securities Exchange Act of 1934, in each case as amended.*

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**Nokia Corporation**

(Name of Registrant)

**Keilalahdentie 4**

**P.O. Box 226, FI-00045 Nokia Group, Espoo**

**Finland**

(Address of Principal Executive Offices)

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Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

**Form 20-F:**

Form 40-F:

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes:

No:

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes:

No:

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes:

No:

Enclosure:

*Nokia Q1 2008 interim report excluding non-GAAP financial measures*

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**INTERIM REPORT**

For the purposes of incorporation by reference in Nokia Corporation's registration statement on Form F-3, filed with the SEC on March 25, 2008, this Nokia Q1 2008 interim report does not contain references to non-GAAP financial measures relating to operating profit, margins and earnings per share that exclude special and other items and net sales at constant currency, but otherwise contains the same information as the Q1 2008 interim report released by Nokia on April 17, 2008.

Nokia Corporation

17.4.2008

**Nokia Q1 2008 net sales of EUR 12.7 billion, reported EPS of EUR 0.32**

| EUR million                   | NOKIA IN THE FIRST QUARTER |                    |        |
|-------------------------------|----------------------------|--------------------|--------|
|                               | Q1/2008**                  | 2008*<br>Q1/2007** | Change |
| Net sales                     | 12 660                     | 9 856              | 28%    |
| Devices & Services            | 9 263                      | 8 163              | 13%    |
| Nokia Siemens Networks        | 3 401                      | 1 697              |        |
| Operating profit              | 1 531                      | 1 272              | 20%    |
| Devices & Services            | 1 883                      | 1 252              | 50%    |
| Nokia Siemens Networks***     | -74                        | 78                 |        |
| Group Common Functions        | -278                       | -58                |        |
| Operating margin (%)          | 12.1                       | 12.9               |        |
| Devices & Services (%)        | 20.3                       | 15.3               |        |
| Nokia Siemens Networks (%)*** | -2.2                       | 4.6                |        |
| Net profit                    | 1 222                      | 979                | 25%    |
| EPS, EUR                      |                            |                    |        |
| Diluted***                    | 0.32                       | 0.25               | 28%    |

\*As of April 1, 2007, Nokia results include those of Nokia Siemens Networks on a fully consolidated basis. Nokia Siemens Networks, a company jointly owned by Nokia and Siemens, is comprised of the former Nokia Networks and Siemens' carrier-related operations for fixed and mobile networks. Accordingly, the results of Nokia Group and Nokia Siemens Networks for the first quarter 2008 are not directly comparable to results for the first quarter 2007. Nokia's first quarter 2007 included the former Nokia Networks business group only.

As of January 1, 2008, our three mobile device business groups, Mobile Phones, Multimedia and Enterprise Solutions, and the supporting horizontal groups were replaced by an integrated business segment, Devices & Services. Prior period results for Nokia and its reportable segments have been regrouped for comparability purposes according to the new reportable segments (on an unaudited basis).

**\*\* Q1 2008 special items:**

- EUR 217 million loss due to transfer of Finnish pension liabilities (impacting Common Group Functions)
- EUR 81 million facilities impairment and other charges related to closure of the Bochum site in Germany (impacting Devices & Services operating profit)

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- *EUR 65 million gain due to transfer of Finnish pension liabilities (impacting Nokia Siemens Networks operating profit)*
- *EUR 100 million restructuring charge (impacting Nokia Siemens Networks operating profit)*

### **\*\* Q1 2007 special items:**

- *EUR 32 million restructuring charges (impacting Devices & Services operating profit)*
- *EUR 25 million charge related to restructuring of a subsidiary company (impacting Devices & Services operating profit)*
- *EUR 12 million charge for Nokia Siemens Networks related incremental costs expensed during the first quarter (impacting Networks operating profit)*

**\*\*\* Important note to Nokia Siemens Networks Q1 2008 operating profit and Nokia EPS: In addition to the special items listed above, Nokia Siemens Networks reported operating profit also included EUR 120 million of intangible asset amortization and other purchase price accounting related items arising from the formation of Nokia Siemens Networks.**

### **OLLI-PEKKA KALLASVUO, NOKIA CEO:**

Nokia had strong profitability in the first quarter, with both operating profit and EPS up significantly year on year. The overall device market developed as expected, with the greatest demand in emerging markets, where our position is very strong. The competitiveness of our product portfolio is reflected in our market share and we target market share gains in the second quarter. The portfolio is renewed on a continuous basis. While we will

not have major new products shipping in the second quarter, we expect a number of new products to be shipping, and to have a positive impact on our results, in the second half of 2008.

## INDUSTRY AND NOKIA OUTLOOK

- Nokia expects industry mobile device volumes in the second quarter 2008 to be up slightly sequentially, similar to the market growth in the second quarter 2007, compared to the first quarter 2007.
- We expect Nokia's mobile device market share in the second quarter 2008 to increase sequentially.
- Nokia continues to expect industry mobile device volumes in 2008 to grow approximately 10% from the approximately 1.14 billion units Nokia estimates for 2007.
- Nokia expects the mobile device market to decline in value in Euro terms in 2008, compared to 2007. The change from our previous estimate of value growth for this market primarily reflects the negative impact of the recently weakened US dollar, the general economic slowdown in the US, and possibly going forward some economic slowdown in Europe.
- Nokia continues to expect some decline in industry ASPs in 2008, primarily reflecting the increasing impact of the emerging markets and competitive factors in general.
- Nokia continues to target an increase in its market share in mobile devices in 2008.
- Nokia expects the mobile and fixed infrastructure and related services market to be flat in Euro terms in 2008, compared to 2007. The change from the previous estimate of very slight growth for this market primarily reflects the negative impact of the recently weakened US dollar.
- Nokia and Nokia Siemens Networks target for Nokia Siemens Networks market share to remain constant in 2008, compared to 2007.
- Nokia and Nokia Siemens Networks cost synergy target for Nokia Siemens Networks is to achieve substantially all of the EUR 2.0 billion of targeted annual cost synergies by the end of 2008, as previously announced.

## Q1 2008 FINANCIAL HIGHLIGHTS

(Comparisons are given to the first quarter 2007 results, unless otherwise indicated.)

*As of April 1, 2007, Nokia results include those of Nokia Siemens Networks on a fully consolidated basis. Nokia Siemens Networks, a company jointly owned by Nokia and Siemens, is comprised of the former Nokia Networks and Siemens' carrier-related operations for fixed and mobile networks. Accordingly, the results of Nokia Group and Nokia Siemens Networks for the first quarter 2008 are not directly comparable to results for the first quarter 2007. Nokia's first quarter 2007 included the former Nokia Networks business group only.*

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*As of January 1, 2008, our three mobile device business groups, Mobile Phones, Multimedia and Enterprise Solutions, and the supporting horizontal groups were replaced by an integrated business segment, Devices & Services. Prior period results for Nokia and its reportable segments have been regrouped for comparability purposes according to the new reportable segments (on an unaudited basis). Devices & Services has three business units, Devices, Services & Software and Markets, supported by a Corporate Development Office.*

### **NOKIA GROUP**

Nokia's first quarter 2008 net sales increased 28% to EUR 12.7 billion, compared with EUR 9.9 billion in the first quarter 2007.

Nokia's first quarter 2008 operating profit grew 20% to EUR 1.5 billion (including the EUR 333 million net negative impact of special items), compared with EUR 1.3 billion in the first quarter 2007 (including a EUR 69 million negative impact of special items). The special items for the first quarter 2008 included a EUR 217 million loss due to transfer of Finnish pension liabilities (impacting Common Group Functions), a EUR 65 million gain due to transfer of Finnish pension liabilities (impacting Nokia Siemens Networks operating profit) and a EUR 100 million restructuring charge in Nokia Siemens Networks (impacting Nokia Siemens Networks operating profit). The special items for the first quarter 2008 also included a EUR 81 million

facilities impairment and other charges related to the closure of the Bochum site in Germany (impacting Devices & Services operating profit), which did not include any of the people related costs of EUR 200 million already disclosed. The remaining charges are expected to be recorded during the subsequent periods in 2008. Nokia's first quarter 2008 operating margin was 12.1% (12.9%), including the EUR 333 million net negative impact of the special items.

Operating cash flow for the first quarter 2008 was EUR 0.8 billion, compared with EUR 1.6 billion for the first quarter 2007, and total combined cash and other liquid assets were EUR 10.4 billion on March 31, 2008, compared with EUR 11.8 billion at December 31, 2007. As of March 31, 2008, our net debt-equity ratio (gearing) was -53%, compared with -61% at December 31, 2007.

### Devices & Services

In the first quarter 2008, the total mobile device volume of our Devices & Services group reached 115.5 million units, representing 27% year on year growth and a 13% sequential decrease. The overall industry volume for the same period reached an estimated 295 million units, representing 17% year on year growth and a 12% sequential decrease.

Converged device industry volumes increased to an estimated 33.3 million units, compared with an estimated 23.5 million units in the first quarter 2007. Our own converged device volumes rose to 14.6 million units, compared with 11.8 million units in the first quarter 2007. We shipped close to 10 million Nokia Nseries and almost 2 million Nokia Eseries devices during the first quarter 2008.

The following chart sets out our mobile device volumes for the periods indicated, as well as the year on year and sequential growth rates, by geographic area.

### NOKIA MOBILE DEVICE VOLUME BY GEOGRAPHIC AREA

| (million units)      | Q1 2008      | Q1 2007     | YoY<br>Change (%) | Q4 2007      | QoQ<br>Change<br>(%) |
|----------------------|--------------|-------------|-------------------|--------------|----------------------|
| Europe               | 25.7         | 23.9        | 7.5               | 37.2         | -30.9                |
| Middle East & Africa | 20.2         | 15.7        | 28.7              | 23.6         | -14.4                |
| China                | 21.0         | 15.7        | 33.8              | 20.2         | 4.0                  |
| Asia-Pacific         | 34.1         | 23.7        | 43.9              | 34.0         | 0.3                  |
| North America        | 2.6          | 4.8         | -45.8             | 5.1          | -49.0                |
| Latin America        | 11.9         | 7.3         | 63.0              | 13.4         | -11.2                |
| <b>Total</b>         | <b>115.5</b> | <b>91.1</b> | <b>26.8</b>       | <b>133.5</b> | <b>-13.5</b>         |

Based on our preliminary market estimate, Nokia's market share for the first quarter 2008 was 39%, compared with 36% in the first quarter 2007 and 40% in the fourth quarter 2007. Our year on year market share increase was driven primarily by our strong position in the fastest growing markets globally and by strong share gains in Latin America, Asia-Pacific, China and to a lesser extent in Europe. Our market share decreased significantly year on year in North America. Our market share in Middle East & Africa was approximately at the same level year on year. We had strong sequential market share gains in Latin America. Our market share decreased significantly sequentially in Middle East & Africa and North America and to a lesser extent in Europe and Asia-Pacific. Our market share in China was approximately at the same level sequentially.

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Our device average selling price (ASP) in the first quarter 2008 was EUR 79, down from EUR 89 in the first quarter 2007 and down from EUR 83 in the fourth quarter 2007. The lower year on year ASP was primarily due to a higher proportion of lower priced products and to a lesser extent the negative impact of the weaker US

dollar. The sequential ASP decrease was primarily due to a higher proportion of lower priced products, a mix shift to lower ASP regions and to a lesser extent the negative impact of the weaker US dollar. Starting from the first quarter 2008, our device ASP excludes net sales from our Services & Software business. Prior periods have been reclassified for comparability purposes.

First quarter 2008 Devices & Services net sales grew 13% to EUR 9.3 billion, compared with EUR 8.2 billion in the first quarter 2007. Strong overall volume growth was partially offset by a significant ASP decrease, driven primarily by a higher proportion of lower priced products and to a lesser extent the negative impact of the weaker US dollar on net sales in the first quarter 2008, compared to the first quarter 2007.

Net sales year on year growth was strongest in Latin America, followed by Asia-Pacific, Middle East & Africa, China and Europe. Net sales were down significantly in North America year on year. Of our total Devices & Services net sales, Services & Software net sales were EUR 84 million in the first quarter 2008.

Devices & Services gross profit grew 33% to EUR 3.6 billion, compared with EUR 2.7 billion in the first quarter 2007, with a gross margin of 38.5% (32.8%). Devices & Services operating profit grew 50% to EUR 1.9 billion (including the negative impact of the EUR 81 million special item), compared with EUR 1.3 billion in the first quarter 2007 (including the negative impact of the EUR 57 million special item), with an operating margin of 20.3% (15.3%). First quarter 2008 operating profit included a EUR 81 million facilities impairment and other charges related to the closure of the Bochum site in Germany. First quarter 2007 operating profit included charges of EUR 57 million primarily related to restructuring. The 50% year on year increase in operating profit for the first quarter 2008 was driven primarily by an improved gross margin, compared to the first quarter 2007. The gross margin improvement was primarily due to newer and more profitable devices shipping in volumes.

#### Nokia Siemens Networks

First quarter 2008 net sales were EUR 3.4 billion. The first quarter 2008 results of Nokia Siemens Networks are not directly comparable to the first quarter of 2007 as it included the former Nokia Networks business group only. However, net sales were down 26% compared to the fourth quarter of 2007. This primarily reflects a normal seasonally lower first quarter, compared to a strong fourth quarter 2007.

The following chart sets out Nokia Siemens Networks net sales for the periods indicated by geographic area.

#### NOKIA SIEMENS NETWORKS NET SALES BY GEOGRAPHIC AREA

| EUR million          | Q1 2008      | Q4 2007      | QoQ<br>Change<br>(%) |
|----------------------|--------------|--------------|----------------------|
| Europe               | 1 212        | 2 045        | -40.8                |
| Middle East & Africa | 448          | 540          | -17.0                |
| China                | 269          | 492          | -45.3                |
| Asia-Pacific         | 944          | 838          | 12.7                 |
| North America        | 192          | 243          | -21.1                |
| Latin America        | 336          | 424          | -20.7                |
| <b>Total</b>         | <b>3 401</b> | <b>4 582</b> | <b>-25.8</b>         |

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Nokia Siemens Networks had a first quarter operating loss of EUR 74 million, with an operating margin of -2.2% (including the net negative impact of EUR 35 million in special items). The reported first quarter 2008 operating loss included a EUR 65 million gain due to the transfer of Finnish pension liabilities and a restructuring charge of EUR 100 million. The operating profit in the first quarter 2008 also included EUR 120 million of intangible asset amortization and other purchase price accounting related items arising from the formation of Nokia Siemens Networks. Operationally, the main factor for the sequential decline in the operating margin in the

first quarter 2008 was the lower sequential net sales, driving higher operating expenses as a percent of net sales. Nokia Siemens Networks continued to be on track to deliver the targeted annual EUR 2 billion cost synergy target as previously announced.

## Q1 2008 OPERATING HIGHLIGHTS

### Nokia

- On January 28, 2008, Nokia and Trolltech ASA announced that they had entered into an agreement that Nokia will make a public voluntary tender offer to acquire Trolltech, a company headquartered in Oslo, Norway and publicly listed on the Oslo Stock Exchange. Trolltech is a recognized software provider with world-class software development platforms and frameworks. The tender offer has commenced and completion of the acquisition is subject to customary closing conditions, including regulatory approvals.
- We launched a technology concept called Morph , jointly developed by Nokia Research Center and the University of Cambridge, UK. The concept shows how future mobile devices might benefit from nanotechnology research to be flexible and environmentally intuitive, sensing and reacting to the needs of users as well as objects around them.
- Nokia and UC Berkeley researchers tested technology for gathering traffic information from mobile devices in cars as an alternative to networks of sensors on the highways. One hundred cars equipped with the GPS-enabled Nokia N95 traveled a 10-mile stretch of highway near San Francisco to show how real-time information could be collected from the GPS feed to predict traffic flows and holdups, while preserving the privacy of the devices owners.
- We opened a satellite design studio in Rio de Janeiro, reflecting the increasing impact Latin American style and culture are expected to have on the future design of mobile devices and services.
- We launched the 2008 Nokia Mobile Filmmaking Awards to support Pangea Day. Through Share on Ovi consumers can upload, vote and share content for the Pangea Day broadcast on May 10, 2008.

### Devices

- At the Mobile World Congress 2008, we unveiled a new line up of converged devices and Internet services. The Nokia N96, Nokia N78, Nokia 6210 Navigator and Nokia 6220 classic all feature different location based and multimedia experiences, from pedestrian navigation to geotagging and movie viewing to video and photo sharing.
- Nokia and Google announced a cooperation to integrate Google s popular search engine with the Nokia Search application. The integration will begin in select markets with the Nokia N96, Nokia N78, Nokia 6210 Navigator and Nokia 6220 classic.

### Services & Software

- At the Mobile World Congress 2008, we announced the next step towards our Ovi Internet service environment by introducing Nokia Maps 2.0 and Share on Ovi , a personal media sharing community that makes it

easy to upload, manage and share personal media.

- We continued to expand the Nokia Music Store's geographical reach, opening online stores in Germany and Finland.
- Orange and Nokia signed a memorandum of understanding in order to partner on value-added services such as location based services, maps, mobile advertising and gaming.
- We launched the N-Gage First Access Program, which allows consumers to try all N-Gage games for free from any one of the tens of millions of compatible Nokia devices in the market. They can then download and buy games with a mobile device or PC.

### **Nokia Siemens Networks**

- In February, Nokia Siemens Networks acquired Apertio, a leading provider of open real-time subscriber data platforms and applications. The Apertio platform was a key component of a major subscriber management deal signed with T-Mobile Germany in March.
- Nokia Siemens Networks services capabilities and global reach were influential in winning a number of deals, including a pan-India contract for single Interactive Voice Response for Bharti Airtel; a large turnkey network expansion, including managed services, with Hutchison Telecom Indonesia; and a major consulting and systems integration DVB-H deal with Global Mediacom in Indonesia.
- At the Mobile World Congress 2008, Nokia Siemens Networks launched its LTE solution for radio and core networks, including the new Flexi Multimode Base Station.
- Nokia Siemens Networks signed a first customer deal, with Vodacom Tanzania, for the Village Connection solution, which brings mobile connectivity to customers in rural and suburban communities in new growth markets.
- Nokia Siemens Networks continued to win strategic contracts in important markets, including a frame agreement to cover future network expansion with Megafon in Russia; key reference deals for its all-IP Internet High Speed Packet Access architecture solution, with T2 Slovenia and Stelera Wireless in the US; and an agreement with BSNL in India to expand broadband access to 25 000 villages.

### **NOKIA IN THE FIRST QUARTER 2008**

(International Financial Reporting Standards (IFRS) comparisons given to the first quarter 2007 results, unless otherwise indicated.)

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*As of January 1, 2008, our three mobile device business groups, Mobile Phones, Multimedia and Enterprise Solutions, and the supporting horizontal groups were replaced by an integrated business segment, Devices & Services. Prior period results for Nokia and its reportable segments have been regrouped for comparability purposes according to the new reportable segments (on an unaudited basis). Devices & Services has three business units, Devices, Services & Software and Markets, supported by a Corporate Development Office.*

Nokia's net sales increased 28% to EUR 12.7 billion (EUR 9.9 billion). Net sales of Devices & Services increased 13% to EUR 9.3 billion (EUR 8.2 billion). Net sales of Nokia Siemens Networks were EUR 3.4 billion.

Operating profit increased 20% to EUR 1.5 billion (EUR 1.3 billion), representing an operating margin of 12.1% (12.9%). Operating profit in Devices & Services increased 50% to EUR 1.9 billion (EUR 1.3 billion), representing an operating margin of 20.3% (15.3%). The operating loss in Nokia Siemens Networks was EUR 74 million, representing an operating margin of -2.2%. Group Common Functions expenses totaled EUR

278 million (EUR 58 million).

Financial income was EUR 68 million (EUR 48 million). Profit before tax and minority interests was EUR 1 607 million (EUR 1 325 million). Net profit totaled EUR 1 222 million (EUR 979 million). Earnings per share increased to EUR 0.32 (basic) and to EUR 0.32 (diluted), compared to EUR 0.25 (basic) and EUR 0.25 (diluted) in the first quarter 2007.

**PERSONNEL**

The average number of employees during January-March 2008 was 114 735. At March 31, 2008, we employed a total of 116 378 people (112 262 people at December 31, 2007).

**SHARES**

The total number of Nokia shares on March 31, 2008 was 3 797 402 044. On March 31, 2008, Nokia and its subsidiary companies owned 10 661 635 Nokia shares, representing approximately 0.3% of the total number of Nokia shares and the total voting rights.

**Q1 2008 BY REPORTABLE SEGMENT, EUR million**

(unaudited)

|                                     | Devices &<br>Services | Nokia<br>Siemens<br>Networks | Corporate<br>Common<br>Functions | Eliminations | Group       |
|-------------------------------------|-----------------------|------------------------------|----------------------------------|--------------|-------------|
| Net sales                           | 9 263                 | 3 401                        |                                  | -4           | 12 660      |
| Gross profit                        | 3 569                 | 958                          |                                  |              | 4 527       |
| <b>Gross margin, %</b>              | <b>38.5</b>           | <b>28.2</b>                  |                                  |              | <b>35.8</b> |
| Research and development expenses   | -766                  | -607                         | -2                               |              | -1 375      |
| <i>% of net sales</i>               | 8.3                   | 17.8                         |                                  |              | 10.9        |
| Selling and marketing expenses      | -696                  | -338                         | -1                               |              | -1 035      |
| <i>% of net sales</i>               | 7.5                   | 9.9                          |                                  |              | 8.2         |
| Administrative and general expenses | -110                  | -154                         | -44                              |              | -308        |
| <i>% of net sales</i>               | 1.2                   | 4.5                          |                                  |              | 2.4         |
| Other operating income and expenses | -114                  | 67                           | -231                             |              | -278        |
| Operating profit                    | 1 883                 | -74                          | -278                             |              | 1 531       |
| <b>Operating margin, %</b>          | <b>20.3</b>           | <b>-2.2</b>                  |                                  |              | <b>12.1</b> |

**Q1 2007 BY REPORTABLE SEGMENT, EUR million**

(unaudited)

|                                     | Devices &<br>Services | Networks    | Corporate<br>Common<br>Functions | Eliminations | Group       |
|-------------------------------------|-----------------------|-------------|----------------------------------|--------------|-------------|
| Net sales                           | 8 163                 | 1 697       |                                  | -4           | 9 856       |
| Gross profit                        | 2 678                 | 584         |                                  |              | 3 262       |
| <b>Gross margin, %</b>              | <b>32.8</b>           | <b>34.4</b> |                                  |              | <b>33.1</b> |
| Research and development expenses   | -639                  | -284        |                                  |              | -923        |
| <i>% of net sales</i>               | 7.8                   | 16.7        |                                  |              | 9.4         |
| Selling and marketing expenses      | -658                  | -131        |                                  |              | -789        |
| <i>% of net sales</i>               | 8.1                   | 7.7         |                                  |              | 8.0         |
| Administrative and general expenses | -61                   | -74         | -40                              |              | -175        |
| <i>% of net sales</i>               | 0.7                   | 4.4         |                                  |              | 1.8         |
| Other operating income and expenses | -68                   | -17         | -18                              |              | -103        |
| Operating profit                    | 1 252                 | 78          | -58                              |              | 1 272       |
| <b>Operating margin, %</b>          | <b>15.3</b>           | <b>4.6</b>  |                                  |              | <b>12.9</b> |



**NOKIA NET SALES BY GEOGRAPHIC AREA, EUR million**

(unaudited)

|                      | 1-3/2008 | Y-o-Y<br>change, % | 1-3/2007 | 1-12/2007 |
|----------------------|----------|--------------------|----------|-----------|
| Europe               | 4 452    | 21                 | 3 669    | 20 030    |
| Middle East & Africa | 1 942    | 37                 | 1 414    | 7 211     |
| China                | 1 741    | 22                 | 1 429    | 6 398     |
| Asia-Pacific         | 3 041    | 36                 | 2 228    | 11 295    |
| North America        | 440      | -2                 | 447      | 2 278     |
| Latin America        | 1 044    | 56                 | 669      | 3 846     |
| Total                | 12 660   | 28                 | 9 856    | 51 058    |

**NOKIA PERSONNEL BY GEOGRAPHIC AREA**

|                      | 31.03.08 | Y-o-Y<br>change, % | 31.03.07 | 31.12.07 |
|----------------------|----------|--------------------|----------|----------|
| Europe               | 60 339   | 53                 | 39 491   | 58 090   |
| Middle-East & Africa | 4 800    | 347                | 1 073    | 4 509    |
| China                | 13 824   | 82                 | 7 577    | 13 272   |
| Asia-Pacific         | 19 375   | 100                | 9 683    | 18 117   |
| North America        | 5 879    | 12                 | 5 234    | 5 817    |
| Latin America        | 12 161   | 131                | 5 263    | 12 457   |
| Total                | 116 378  | 70                 | 68 321   | 112 262  |

**CONSOLIDATED PROFIT AND LOSS ACCOUNT, IFRS, EUR million**

(unaudited)

|   | 1-3/2008         | 1-3/2007  | 1-12/2007 |
|---|------------------|-----------|-----------|
| <b>Net sales</b>  | <b>12 660</b>    | 9 856     | 51 058    |
| Cost of sales   | <b>-8 133</b>    | -6 594    | -33 781   |
| <b>Gross profit</b>   | <b>4 527</b>     | 3 262     | 17 277    |
| Research and development expenses                             | <b>-1 375</b>    | -923      | -5 636    |
| Selling and marketing expenses                                | <b>-1 035</b>    | -789      | -4 379    |
| Administrative and general expenses                           | <b>-308</b>      | -175      | -1 165    |
| Other income  | <b>45</b>        | 53        | 2 312     |
| Other expenses  | <b>-323</b>      | -156      | -424      |
| <b>Operating profit</b>                                       | <b>1 531</b>     | 1 272     | 7 985     |
| Share of results of associated companies                      | <b>8</b>         | 5         | 44        |
| Financial income and expenses                                 | <b>68</b>        | 48        | 239       |
| <b>Profit before tax</b>                                      | <b>1 607</b>     | 1 325     | 8 268     |
| Tax   | <b>-407</b>      | -337      | -1 522    |
| <b>Profit before minority interests</b>                       | <b>1 200</b>     | 988       | 6 746     |
| Minority interests  | <b>22</b>        | -9        | 459       |
| <b>Profit attributable to equity holders of the parent</b>    | <b>1 222</b>     | 979       | 7 205     |
| <b>Earnings per share, EUR</b>                                |                  |           |           |
| (for profit attributable to the equity holders of the parent) |                  |           |           |
| Basic   | <b>0.32</b>      | 0.25      | 1.85      |
| Diluted   | <b>0.32</b>      | 0.25      | 1.83      |
| <b>Average number of shares (1 000 shares)</b>                |                  |           |           |
| Basic   | <b>3 823 262</b> | 3 949 539 | 3 885 408 |
| Diluted   | <b>3 863 623</b> | 3 978 525 | 3 932 008 |
| Depreciation and amortization, total                          | <b>347</b>       | 173       | 1 206     |
| Share-based compensation expense, total                       | <b>56</b>        | 48        | 236       |

## CONSOLIDATED BALANCE SHEET, IFRS, EUR million (unaudited)

|  | 31.03.2008    | 31.03.2007    | 31.12.2007    |
|--|---------------|---------------|---------------|
| <b>ASSETS</b>  |               |               |               |
| <b>Non-current assets</b>  |               |               |               |
| Capitalized development costs  | 358           | 263           | 378           |
| Goodwill   | 1 454         | 527           | 1 384         |
| Other intangible assets  | 2 334         | 287           | 2 358         |
| Property, plant and equipment  | 1 813         | 1 583         | 1 912         |
| Investments in associated companies                                      | 318           | 231           | 325           |
| Available-for-sale investments   | 358           | 269           | 341           |
| Deferred tax assets  | 1 661         | 807           | 1 553         |
| Long-term loans receivable   | 18            | 18            | 10            |
| Other non-current assets   | 37            | 8             | 44            |
|  | <b>8 351</b>  | <b>3 993</b>  | <b>8 305</b>  |
| <b>Current assets</b>  |               |               |               |
| Inventories  | 2 793         | 1 577         | 2 876         |
| Accounts receivable  | 10 440        | 5 781         | 11 200        |
| Prepaid expenses and accrued income                                      | 3 230         | 2 284         | 3 070         |
| Current portion of long-term loans receivable                            | 156           |               | 156           |
| Other financial assets   | 348           | 110           | 239           |
| Available-for-sale investments, liquid assets                            | 3 201         | 6 110         | 4 903         |
| Available-for-sale investments, cash equivalents                         | 5 600         | 1 650         | 4 725         |
| Bank and cash  | 1 565         | 1 325         | 2 125         |
|  | <b>27 333</b> | <b>18 837</b> | <b>29 294</b> |
| <b>Total assets</b>  | <b>35 684</b> | <b>22 830</b> | <b>37 599</b> |
| <b>SHAREHOLDERS EQUITY AND LIABILITIES</b>                               |               |               |               |
| <b>Capital and reserves attributable to equity holders of the parent</b> |               |               |               |
| Share capital  | 246           | 246           | 246           |
| Share issue premium  | 654           | 2 766         | 644           |
| Treasury shares  | -286          | -2 818        | -3 146        |
| Translation differences  | -263          | -70           | -163          |
| Fair value and other reserves  | -27           | 17            | 23            |
| Reserve for invested non-restricted equity                               | 3 299         |               | 3 299         |
| Retained earnings  | 10 830        | 12 113        | 13 870        |
|  | <b>14 453</b> | <b>12 254</b> | <b>14 773</b> |
| <b>Minority interests</b>  | <b>2 569</b>  | <b>66</b>     | <b>2 565</b>  |
| <b>Total equity</b>  | <b>17 022</b> | <b>12 320</b> | <b>17 338</b> |
| <b>Non-current liabilities</b>   |               |               |               |
| Long-term interest-bearing liabilities                                   | 173           | 70            | 203           |
| Deferred tax liabilities   | 979           | 205           | 963           |
| Other long-term liabilities  | 117           | 122           | 119           |
|  | <b>1 269</b>  | <b>397</b>    | <b>1 285</b>  |
| <b>Current liabilities</b>   |               |               |               |
| Current portion of long-term loans                                       | 154           |               | 173           |
| Short-term borrowing   | 953           | 103           | 898           |
| Accounts payable   | 5 589         | 3 818         | 7 074         |
| Accrued expenses   | 6 919         | 3 766         | 7 114         |
| Provisions   | 3 778         | 2 426         | 3 717         |
|  | <b>17 393</b> | <b>10 113</b> | <b>18 976</b> |
| <b>Total shareholders equity and liabilities</b>                         | <b>35 684</b> | <b>22 830</b> | <b>37 599</b> |
| <b>Interest-bearing liabilities</b>                                      | <b>1 280</b>  | <b>173</b>    | <b>1 274</b>  |
| <b>Shareholders equity per share, EUR</b>                                | <b>3.82</b>   | <b>3.13</b>   | <b>3.84</b>   |

|  |                  |           |           |
|--|------------------|-----------|-----------|
| <b>Number of shares (1 000 shares) (1)</b> | <b>3 786 740</b> | 3 920 625 | 3 845 950 |
|--|------------------|-----------|-----------|

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*(1) Shares owned by Group companies are excluded.*

**CONSOLIDATED CASH FLOW STATEMENT, IFRS, EUR million**

(unaudited)

|  | 1-3/2008     | 1-3/2007     | 1-12/2007    |
|--|--------------|--------------|--------------|
| <b>Cash flow from operating activities</b>   |              |              |              |
| Profit attributable to equity holders of the parent  | 1 222        | 979          | 7 205        |
| Adjustments, total   | 991          | 521          | 1 269        |
| Change in net working capital  | -1 259       | 367          | 605          |
| Cash generated from operations   | 954          | 1 867        | 9 079        |
| Interest received  | 193          | 74           | 362          |
| Interest paid  | -28          | -16          | -59          |
| Other financial income and expenses, net received  | 49           | -36          | -43          |
| Income taxes paid  | -411         | -248         | -1 457       |
| Net cash from operating activities   | 757          | 1 641        | 7 882        |
| <b>Cash flow from investing activities</b>   |              |              |              |
| Acquisition of Group companies, net of acquired cash                                       | -205         |              | 253          |
| Purchase of current available-for-sale investments, liquid assets                          | -439         | -1 731       | -4 798       |
| Purchase of non-current available-for-sale investments                                     | -22          | -7           | -126         |
| Purchase of shares in associated companies   |              | -5           | -25          |
| Additions to capitalized development costs   | -24          | -38          | -157         |
| Long-term loans made to customers  |              |              | -261         |
| Proceeds from repayment and sale of long-term loans receivable                             |              |              | 163          |
| Proceeds from (+) / payment of (-) other long-term loans receivable                        |              | 1            | 5            |
| Proceeds from (+) / payment of (-) short-term loans receivable                             | -285         | -23          | -119         |
| Capital expenditures   | -179         | -123         | -715         |
| Proceeds from disposal of shares in associated companies                                   | 2            |              | 6            |
| Proceeds from maturities and sale of current available-for-sale investments, liquid assets | 2 042        | 618          | 4 930        |
| Proceeds from sale of non-current available-for-sale investments                           |              | 12           | 50           |
| Proceeds from sale of fixed assets   | 15           | 19           | 72           |
| Dividends received   |              |              | 12           |
| Net cash from / used in investing activities   | 905          | -1 277       | -710         |
| <b>Cash flow from financing activities</b>   |              |              |              |
| Proceeds from stock option exercises   |              |              | 987          |
| Purchase of treasury shares  | -1 371       | -758         | -3 819       |
| Proceeds from long-term borrowings   | 1            |              | 115          |
| Repayment of long-term borrowings  | -28          |              | -16          |
| Proceeds from (+) / payment of (-) short-term borrowings                                   | 75           | -114         | 661          |
| Dividends paid   |              | -37          | -1 760       |
| Net cash used in financing activities  | -1 323       | -909         | -3 832       |
| Foreign exchange adjustment  | -24          | -5           | -15          |
| Net increase (+) / decrease (-) in cash and cash equivalents                               | 315          | -550         | 3 325        |
| <b>Cash and cash equivalents at beginning of period</b>                                    | <b>6 850</b> | <b>3 525</b> | <b>3 525</b> |
| <b>Cash and cash equivalents at end of period</b>  | <b>7 165</b> | <b>2 975</b> | <b>6 850</b> |

NB: The figures in the consolidated cash flow statement cannot be directly traced from the balance sheet without additional information as a result of acquisitions and disposals of subsidiaries and net foreign exchange differences arising on consolidation.



## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY, IFRS, EUR million

(unaudited)

|  | Share capital | Share issue premium | Treasury shares | Translation difference | Fair value and other reserves | Reserve for invested non-restricted equity | Retained earnings | Before minority | Minority interest | Total equity  |
|--|---------------|---------------------|-----------------|------------------------|-------------------------------|--|-------------------|-----------------|-------------------|---------------|
| <b>Balance at December 31, 2006</b>                  | <b>246</b>    | <b>2 707</b>        | <b>-2 060</b>   | <b>-34</b>             | <b>-14</b>                    |  | <b>11 123</b>     | <b>11 968</b>   | <b>92</b>         | <b>12 060</b> |
| Tax benefit on stock options exercised               |               | -1                  |                 |                        |                               |  |                   | -1              |                   | -1            |
| Excess tax benefit on share-based compensation       |               | 15                  |                 |                        |                               |  |                   | 15              |                   | 15            |
| Translation differences                              |               |                     |                 | -52                    |                               |  |                   | -52             |                   | -52           |
| Net investment hedge gains, net                      |               |                     |                 | 16                     |                               |  |                   | 16              |                   | 16            |
| Cash flow hedges, net of tax                         |               |                     |                 |                        | 20                            |  |                   | 20              |                   | 20            |
| Available-for-sale investments, net of tax           |               |                     |                 |                        | 11                            |  |                   | 11              |                   | 11            |
| Other increase, net                                  |               |                     |                 |                        |                               |  | 11                | 11              | 2                 | 13            |
| Profit   |               |                     |                 |                        |                               |  | 979               | 979             | 9                 | 988           |
| <b>Total recognized income and expense</b>           |               | <b>14</b>           |                 | <b>-36</b>             | <b>31</b>                     |  | <b>990</b>        | <b>999</b>      | <b>11</b>         | <b>1 010</b>  |
| Stock options exercised related to acquisitions      |               | -1                  |                 |                        |                               |  |                   | -1              |                   | -1            |
| Share-based compensation                             |               | 46                  |                 |                        |                               |  |                   | 46              |                   | 46            |
| Acquisition of treasury shares                       |               |                     | -760            |                        |                               |  |                   | -760            |                   | -760          |
| Reissuance of treasury shares                        |               |                     | 2               |                        |                               |  |                   | 2               |                   | 2             |
| Dividend   |               |                     |                 |                        |                               |  |                   |                 | -37               | -37           |
| <b>Total other equity movements</b>                  | <b>0</b>      | <b>45</b>           | <b>-758</b>     |                        |                               |  |                   | <b>-713</b>     | <b>-37</b>        | <b>-750</b>   |
| <b>Balance at March 31, 2007</b>                     | <b>246</b>    | <b>2 766</b>        | <b>-2 818</b>   | <b>-70</b>             | <b>17</b>                     |  | <b>12 113</b>     | <b>12 254</b>   | <b>66</b>         | <b>12 320</b> |
| <b>Balance at December 31, 2007</b>                  | <b>246</b>    | <b>644</b>          | <b>-3 146</b>   | <b>-163</b>            | <b>23</b>                     | <b>3 299</b>                               | <b>13 870</b>     | <b>14 773</b>   | <b>2 565</b>      | <b>17 338</b> |
| Excess tax benefit on share-based compensation       |               | -28                 |                 |                        |                               |  |                   | -28             | 0                 | -28           |
| Translation differences                              |               |                     |                 | -127                   |                               |  |                   | -127            | -17               | -144          |
| Net investment hedge gains, net                      |               |                     |                 | 27                     |                               |  |                   | 27              |                   | 27            |
| Cash flow hedges, net of tax                         |               |                     |                 |                        | -67                           |  |                   | -67             |                   | -67           |
| Available-for-sale investments, net of tax           |               |                     |                 |                        | 17                            |  |                   | 17              |                   | 17            |
| Other decrease, net                                  |               |                     |                 |                        |                               |  | -31               | -31             |                   | -31           |
| Profit   |               |                     |                 |                        |                               |  | 1 222             | 1 222           | -22               | 1 200         |
| <b>Total recognized income and expense</b>           |               | <b>-28</b>          |                 | <b>-100</b>            | <b>-50</b>                    |  | <b>1 191</b>      | <b>1 013</b>    | <b>-39</b>        | <b>974</b>    |
| Share-based compensation                             |               | 54                  |                 |                        |                               |  |                   | 54              |                   | 54            |
| Settlement of performance shares                     |               | -16                 | 2               |                        |                               |  |                   | -14             |                   | -14           |
| Acquisition of treasury shares                       |               |                     | -1 374          |                        |                               |  |                   | -1 374          |                   | -1 374        |
| Reissuance of treasury shares                        |               |                     | 1               |                        |                               |  |                   | 1               |                   | 1             |
| Cancellation of treasury shares                      |               |                     | 4 231           |                        |                               |  | -4 231            |                 |                   |               |
| Dividend   |               |                     |                 |                        |                               |  |                   |                 | -1                | -1            |
| Acquisitions and other changes in minority interests |               |                     |                 |                        |                               |  |                   |                 | 44                | 44            |

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|  |            |            |              |             |            |              |               |               |              |               |
|--|------------|------------|--------------|-------------|------------|--------------|---------------|---------------|--------------|---------------|
| <b>Total of other equity movements</b> |            | <b>38</b>  | <b>2 860</b> |             |            | <b>0</b>     | <b>-4 231</b> | <b>-1 333</b> | <b>43</b>    | <b>-1 290</b> |
| <b>Balance at March 31, 2008</b>       | <b>246</b> | <b>654</b> | <b>-286</b>  | <b>-263</b> | <b>-27</b> | <b>3 299</b> | <b>10 830</b> | <b>14 453</b> | <b>2 569</b> | <b>17 022</b> |

**COMMITMENTS AND CONTINGENCIES, EUR million**

(unaudited)

|  | 31.03.08     | GROUP<br>31.03.07 | 31.12.07   |
|--|--------------|-------------------|------------|
| <b>Collateral for own commitments</b>                      |              |                   |            |
| Property under mortgages                                   | 18           | 18                | 18         |
| Assets pledged   | 28           | 27                | 29         |
| <b>Contingent liabilities on behalf of Group companies</b> |              |                   |            |
| Guarantees for loans                                       |              |                   |            |
| Other guarantees   | 2 336        | 341               | 2 563      |
| <b>Contingent liabilities on behalf of other companies</b> |              |                   |            |
| Financial guarantees on behalf of third parties            | 133          | 28                | 130        |
| Other guarantees   | 1            | 2                 | 1          |
| <b>Leasing obligations</b>                                 | <b>1 093</b> | <b>614</b>        | <b>998</b> |
| <b>Financing commitments</b>                               |              |                   |            |
| Customer finance commitments                               | 230          | 161               | 270        |
| Venture fund commitments                                   | 219          | 266               | 251        |

1 EUR = 1.5701 USD

**FORWARD-LOOKING STATEMENTS**

*It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding: A) the timing of product, services and solution deliveries; B) our ability to develop, implement and commercialize new products, services, solutions and technologies; C) expectations regarding market growth, developments and structural changes; D) expectations regarding our mobile device volume growth, market share, prices and margins; E) expectations and targets for our results of operations; F) the outcome of pending and threatened litigation; G) expectations regarding the successful completion of contemplated acquisitions on a timely basis and our ability to achieve the set targets upon the completion of such acquisitions; and H) statements preceded by believe, expect, anticipate, foresee, target, estimate, designed, plans, will or similar expressions are forward-looking statements. These statements are based on management's best assumptions and beliefs in light of the information currently available to it. Because they involve risks and uncertainties, actual results may differ materially from the results that we currently expect. Factors that could cause these differences include, but are not limited to: 1) competitiveness of our product, service and solutions portfolio; 2) the extent of the growth of the mobile communications industry and general economic conditions globally; 3) the growth and profitability of the new market segments that we target and our ability to successfully develop or acquire and market products, services and solutions in those segments; 4) our ability to successfully manage costs; 5) the intensity of competition in the mobile communications industry and our ability to maintain or improve our market position or respond successfully to changes in the competitive landscape; 6) the impact of changes in technology and our ability to develop or otherwise acquire complex technologies as required by the market, with full rights needed to use; 7) timely and successful commercialization of complex technologies as new advanced products, services and solutions; 8) our ability to protect the complex technologies, which we or others develop or that we license, from claims that we have infringed third parties' intellectual property rights, as well as our unrestricted use on commercially acceptable terms of certain technologies in our products, services and solution offerings; 9) our ability to protect numerous Nokia and Nokia Siemens Networks patented, standardized or proprietary technologies from third-party infringement or actions to invalidate the intellectual property rights of these technologies; 10) Nokia Siemens Networks' ability to achieve the expected benefits and synergies from its formation to the extent and within the time period anticipated and to successfully integrate its operations, personnel and supporting activities; 11) whether, as a result of investigations into alleged violations of law by some current or former employees of Siemens AG (Siemens), government authorities or others take further actions against Siemens and/or its employees that may involve and affect the carrier-related assets and employees transferred by Siemens to Nokia Siemens Networks, or there may be undetected additional violations that may have occurred prior to the transfer, or ongoing violations that may have occurred after the transfer, of such assets and employees that could result in additional actions by government authorities; 12) any impairment of Nokia Siemens Networks customer relationships resulting from the ongoing government investigations involving the Siemens carrier-related operations transferred to Nokia Siemens Networks; 13) occurrence of any actual or even alleged defects or other quality issues in our products, services and solutions; 14) our ability to manage efficiently our manufacturing and logistics, as well as to ensure the quality, safety, security and timely delivery of our products, services and solutions; 15) inventory management risks resulting from shifts in market demand; 16) our ability to source sufficient amounts of fully functional components and sub-assemblies without interruption and at acceptable prices; 17) any disruption to information technology systems and networks that our operations rely on; 18) developments under large, multi-year contracts or in relation to major customers; 19) economic or political turmoil in emerging market countries where we do business; 20) our success in collaboration arrangements relating to development of technologies or new products, services and solutions; 21) the success, financial condition and performance of our collaboration partners, suppliers and customers; 22) exchange rate fluctuations, including, in particular, fluctuations between the euro, which is our reporting currency, and the US dollar, the Chinese yuan, the UK pound sterling and the Japanese yen, as well as certain other currencies; 23) the management of our customer financing exposure; 24) allegations of possible health risks from electromagnetic fields generated by base stations and mobile devices and lawsuits related to them, regardless of merit; 25) unfavorable outcome of litigations; 26) our ability to recruit, retain and develop appropriately skilled employees; 27) the impact of changes in government policies, laws or regulations; and 28) our ability to effectively and smoothly implement our new organizational structure; as well as the risk factors specified on pages 10-25 of Nokia's annual report on Form 20-F for the year ended December 31, 2007 under Item 3.D Risk Factors. Other unknown or unpredictable factors or underlying assumptions subsequently proving to be incorrect could cause actual results to differ materially from those in the forward-looking statements. Nokia does not undertake any obligation to update publicly or revise forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent legally required.*

Nokia, Helsinki April 17, 2008

**Media and Investor Contacts:**

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- Nokia plans to report its Q2 results on July 17, 2008
- The Annual General Meeting will be held on May 8, 2008

[www.nokia.com](http://www.nokia.com)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant, Nokia Corporation, has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**NOKIA CORPORATION**

Date: April 21, 2008

By: /s/ KAARINA STÅHLBERG

Name: Kaarina Ståhlberg

Title: Vice President, Assistant General Counsel

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