

LUXOTTICA GROUP SPA
Form 6-K
July 27, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

**REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 UNDER
THE SECURITIES EXCHANGE ACT OF 1934**

July 27, 2010

COMMISSION FILE NO. 1 - 10421

LUXOTTICA GROUP S.p.A.

VIA C. CANTÙ 2, MILAN, 20123 ITALY
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F. Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): ☐

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes ☐ No ☒

If ☒ Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Set forth below is the text of a press release issued on July 26, 2010.

Luxottica: record results for the second quarter of 2010

For the first time in the history of the Group, net sales for the quarter approach 1.6 billion, with net income reaching 150 million

Milan, Italy, July 26, 2010 - The Board of Directors of **Luxottica Group S.p.A.** (MTA: LUX; NYSE: LUX), a global leader in the design, manufacture and distribution of fashion, luxury and sports eyewear, met today and approved the consolidated results for the second quarter and first half of the year ended June 30, 2010 in accordance with IAS/IFRS.

Second quarter of 2010¹ - IAS/IFRS

<i>(In millions of Euro)</i>	Q2 2010	Q2 2009	Change
Net sales	1,595.1	1,401.6	+13.8% (+6.5% at constant exchange rates ²)
Operating income	258.3	203.3	+27.1%
Net income	150.1	115.3	+30.1%
Earnings per share	0.33	0.25	+29.6%
<i>In US\$</i>	<i>0.42</i>	<i>0.34</i>	+20.9%

First half of 2010¹ - IAS/IFRS

<i>(In millions of Euro)</i>	H1 2010	H1 2009	Change
Net sales	2,986.8	2,714.0	+10.1% (+6.7% at constant exchange rates ²)
Operating income	429.6	357.5	+20.2%
Net income	245.1	194.1	+26.3%
Earnings per share	0.53	0.42	+25.9%
<i>In US\$</i>	<i>0.71</i>	<i>0.57</i>	+25.4%

Operating performance for the second quarter of 2010

For Luxottica, the second quarter reflected the strongest results in the Group's history. For the first time ever, quarterly net sales approached 1.6 billion and net income reaching 150 million. Both Divisions contributed to the achievement of this excellent result, successfully reaping the

Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

benefits of the extraordinary work carried out during recent quarters and confirming the strength of the Group's brands while strengthening our market position.

We are particularly proud of the results achieved by Luxottica this quarter," commented Andrea Guerra, Chief Executive Officer of Luxottica. We have successfully invested in the right markets and embarked on actions that are resulting in very positive results indeed. We have launched collections and special projects that have proven to be particularly well-received in the market and we have been able to achieve growth wherever we identified opportunities.

Our brand portfolio has once again proven to be our strength: Ray-Ban and Oakley continued to record double-digit percentage growth and our premium and luxury brands also had positive improvement. We should also mention the performance recorded in North America, a key region for Luxottica: despite the fact that the US consumer is still cautious, our sales in US dollars were up by 8%, rewarding the efforts made by our Wholesale Division, Sunglass Hut and LensCrafters, as well as the growing synergies we are developing between our Divisions.

These results provide an excellent basis for us to look with confidence to the second half of the year. Once again, we are aware that it will be important to remain determined and seize opportunities from wherever they come.

In the second quarter of the year, Luxottica achieved positive performances in most geographic regions where it is present. The Wholesale Division recorded its best sales performance in the Group's history. Emerging markets made a key contribution to this performance, boasting an increase in Wholesale sales by approximately 30% compared to the same period last year, along with the United States and Europe, which enjoyed a particularly positive sun season.

The results posted by Sunglass Hut were also very solid, with net sales benefiting from the major store-opening plan within US department store Macys, allowing record sales to be recorded in June. Strong results were also posted by the two recently-opened flagship stores.

Consolidated results

In the second quarter of 2010, **net sales** rose by 13.8% at current exchange rates and by +6.5% at constant exchange rates², to **1,595.1 million** from 1,401.6 million. During the half-year period, net sales rose by 10.1% to 2,986.8 million (2,714.0 million in the first half of 2009).

EBITDA³ grew over the previous year by +22.2% to **335.4 million** for the second quarter, from 274.5 million in the second quarter of 2009. For the first half of the year, EBITDA³ grew to 578.0 million from the 501.5 million posted for the first half of 2009.

Operating income was **258.3 million** for the second quarter (203.3 million for the same period last year, +27.1%), while the Group's operating margin improved from 14.5% in the second quarter of 2009 to 16.2% in the second quarter of 2010. In the first half of the year, operating income amounted to 429.6 million, up 20.2% from the 357.5 million posted for the same period last year.

Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

Net income for the second quarter of 2010 increased to **150.1 million** (up by 30.1% from 115.3 million for 2009), resulting in **earnings per share** (EPS) of 0.33 (at an average Euro/Dollar exchange rate of 1.2708).

Edgar Filing: LUXOTTICA GROUP SPA - Form 6-K

For the second quarter of 2010, once again the Group generated excellent **positive free cash flow**³ (160 million): however, because of the exchange rate effect after having paid dividends during the quarter of more than 160 million and having acquired the remaining 35.16% of our Turkish subsidiary for approximately 60 million, consolidated net debt as of June 30, 2010 amounted to **2,646 million** (2,337 million at the end of 2009), with a ratio of net debt to EBITDA³ of 2.8X, compared with 2.7X at the end of 2009 (net of the exchange rate effect, the ratio of net debt to EBITDA³ as of June 30, 2010 would have been 2.6X, down from 2.8X as of December 31, 2009).

Overview of performance at the Wholesale Division

The excellent trend of all Group brands, with Ray-Ban and Oakley having stable double-digit growth, the positive performance of our luxury brands (also up by double digits), the continuous success of our commercial policies and the STARS program made it possible for the Wholesale Division to achieve positive quarterly results.

The Division's sales rose to 651.2 million in the second quarter from 575.4 million in the second quarter of 2009 (+13.2% at current exchange rates and +7.8% at constant exchange rates²). For the half-year, net sales were 1,204.7 million, up 11.9% from the 1,077.0 million recorded for the first half of 2009 (+8.4% at constant exchange rates²). In terms of sales performance in the main geographic areas, Luxottica saw positive results in emerging markets, particularly in Brazil, China, India, Korea and Eastern Europe.

Operating income for the Wholesale Division in the second quarter amounted to 157.2 million, up by 21.5% compared with 129.3 million for the second quarter of 2009. The operating margin rose to 24.1%, from 22.5% for the second quarter of 2009, confirming the effectiveness of the measures taken to recover margins. In the first half of the year, the operating margin was 23.0% (compared to 21.8% in the first half of 2009).

Overview of performance at the Retail Division

Net sales for the Retail Division rose to 944.0 million in the second quarter from 826.2 million in the second quarter of 2009 (+14.3% at current exchange rates, +5.6% at constant exchange rates²). During the half-year period, net sales were 1,782.1 million, rising by 8.9% from 1,637.0 million for the first half of 2009 (+5.6 at constant exchange rates²).

In terms of comparable store sales⁴, the prescription business in North America made good progress (+4.1%), with LensCrafters posting solid growth in comparable store sales despite less focus on promotions when compared to the same period last year and continuing to benefit from the measures initiated over the last few months. Positive comparable store sales were also achieved by Sears Optical and Target Optical.

In contrast, comparable sales trends in Australia were negative, in a market where the effects of the structural adjustment of the global economy are being felt in 2010. However, this has not caused Luxottica to slow investments in the area, as confirmed by the recent opening of the first OPSM eye hub, an innovative concept store that marks a new era in the retail field.

Sunglass Hut, the Group's sun specialty chain that operates in a number of geographic areas, also posted positive results in terms of margins, with overall comparable store sales⁴ up 4.6%, due mainly to positive results achieved in the United States (+5.5%) and the UK.

The Division's operating income grew by +19.4% to 136.6 million in the second quarter from 114.4 million in the second quarter of 2009. The operating margin rose to 14.5% from 13.8%. On a half-yearly basis, the operating margin was 12.6% (compared to 12.0% in the first half of 2009).

§

The results for the second quarter and first half of 2010 will be discussed today at 6:30 PM CET (12:30 PM US ET), during a conference call with the financial community. The presentation will be available via webcast directly from the website www.luxottica.com.

In accordance with subsection 2 of Article 154-bis of the Italian Consolidated Finance Law, the Director appointed to prepare the company's accounts, Enrico Cavatorta, hereby declares that the accounting disclosure contained in this release complies with the results of the accounting records, books and registers of the Group.

Contacts

Ivan Dompé
Group Corporate Communications Director
Tel.: +39 (02) 8633 4726
E-mail: ivan.dompe@luxottica.com

Alessandra Senici
Group Investor Relations Director
Tel.: +39 (02) 8633 4038
E-mail: InvestorRelations@Luxottica.com

Luca Biondolillo
SVP, International Corporate Communications
Tel.: +1 (516) 918 3100
E-mail: LBiondolillo@us.luxottica.com

www.luxottica.com

1 All comparisons, including percentage changes, are between the three and six-month periods ended June 30, 2010 and June 30, 2009, as indicated, in accordance with IAS/IFRS.

2 Figures given at constant exchange rates have been calculated using the average exchange rate of the respective comparative period in the previous year. For further information, please refer to the attached tables.

3 EBITDA, free cash flow, net debt and the ratio of net debt to EBITDA are not measures in accordance with IAS/IFRS. For further information on such non-IAS/IFRS measures, please see the attached tables.

4 Comparable store sales reflect the change in sales from one period to another that, for comparison purposes, includes in the calculation only stores open in the more recent period that also were open during the comparable prior period, and applies to both periods the average exchange rate for the prior period and the same geographic area.

Luxottica Group is a global leader in premium fashion, luxury and sports eyewear with more than 6,350 optical and sun retail stores in North America, Asia-Pacific, China, South Africa and Europe and a strong and well-balanced brand portfolio. Luxottica's key house brands include Ray-Ban, the best-known sun eyewear brand in the world, Oakley, Vogue, Persol, Oliver Peoples, Arnette and REVO, while license brands include Bvlgari, Burberry, Chanel, Dolce & Gabbana, Donna Karan, Polo Ralph Lauren, Prada, Salvatore Ferragamo, Tiffany and Versace. In addition to a global wholesale network covering 130 different countries, the Group manages leading retail brands such as LensCrafters, Pearle Vision and ILORI in North America, OPSM and Laubman & Pank in Asia-Pacific, LensCrafters in China and Sunglass Hut globally. The Group's products are designed and manufactured at its six manufacturing plants in Italy, two wholly-owned plants in China and a sport sunglass production facility in the US. In 2009, Luxottica Group posted consolidated net sales of \$5.1 billion. Additional information about the Group is available at www.luxottica.com.

Safe Harbor Statement

Certain statements in this press release may constitute forward looking statements as defined in the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties and other factors that could cause actual results to differ materially from those which are anticipated. Such risks and uncertainties include, but are not limited to, our ability to manage the effect of the uncertain current global economic conditions on our business, our ability to successfully acquire new businesses and integrate their operations, our ability to predict future economic conditions and changes in consumer preferences, our ability to successfully introduce and market new products, our ability to maintain an efficient distribution network, our ability to achieve and manage growth, our ability to negotiate and maintain favorable license arrangements, the availability of correction alternatives to prescription eyeglasses, fluctuations in exchange rates, changes in local conditions, our ability to protect our proprietary rights, our ability to maintain our relationships with host stores, any failure of our information technology, inventory and other asset risk, credit risk on our accounts, insurance risks, changes in tax laws, as well as other political, economic, legal and technological factors and other risks and uncertainties described in Luxottica Group's filings with the U.S. Securities and Exchange Commission. These forward-looking statements are made as of the date hereof and Luxottica Group does not assume any obligation to update them.

- TABLES TO FOLLOW -

LUXOTTICA GROUP

CONSOLIDATED FINANCIAL HIGHLIGHTS

FOR THE THREE-MONTH PERIODS ENDED

JUNE 30, 2010 AND JUNE 30, 2009

In accordance with IAS/IFRS

	2010	2009	% Change
KEY FIGURES IN THOUSANDS OF EURO (1)			
NET SALES	1,595,124	1,401,626	13.8%
NET INCOME	150,052	115,336	30.1%
BASIC EARNINGS PER SHARE (ADS)(2):	0.33	0.25	29.6%

	2010	2009	% Change
KEY FIGURES IN THOUSANDS OF U.S. DOLLARS (1) (3)			
NET SALES	2,027,084	1,909,295	6.2%
NET INCOME	190,686	157,111	21.4%
BASIC EARNINGS PER SHARE (ADS) (2):	0.42	0.34	20.9%

Notes :

(1) Except earnings per share (ADS), which are expressed in Euro and U.S. Dollars, respectively

(2) Weighted average number of outstanding shares

(3) Average exchange rate (in U.S. Dollars per Euro)

	2010	2009
	458,696,583	457,076,280
	1.2708	1.3622

LUXOTTICA GROUP

CONSOLIDATED FINANCIAL HIGHLIGHTS

FOR THE SIX-MONTH PERIODS ENDED

JUNE 30, 2010 AND JUNE 30, 2009

In accordance with IAS/IFRS

	2010	2009	% Change
KEY FIGURES IN THOUSANDS OF EURO (1)			
NET SALES	2,986,811	2,713,960	10.1 %
NET INCOME	245,143	194,085	26.3 %
BASIC EARNINGS PER SHARE (ADS) (2)	0.53	0.42	25.9 %

	2010	2009	% Change
KEY FIGURES IN THOUSANDS OF U.S. DOLLARS (1) (3)			
NET SALES	3,962,901	3,614,995	9.6 %
NET INCOME	325,256	258,521	25.8 %
BASIC EARNINGS PER SHARE (ADS)(2)	0.71	0.57	25.4 %

Notes :

(1) Except earnings per share (ADS), which are expressed in Euro and U.S. Dollars, respectively

(2) Weighted average number of outstanding shares

(3) Average exchange rate (in U.S. Dollars per Euro)

	2010	2009
Weighted average number of outstanding shares	458,551,310	457,054,182
Average exchange rate (in U.S. Dollars per Euro)	1.3268	1.3320

LUXOTTICA GROUP

CONSOLIDATED INCOME STATEMENT
FOR THE THREE-MONTH PERIODS ENDED
JUNE 30, 2010 AND JUNE 30, 2009

In accordance with IAS/IFRS

In thousands of Euro (1)	2Q 10	% of sales	2Q 09	% of sales	% Change
NET SALES	1,595,124	100.0%	1,401,626	100.0%	13.8%
COST OF SALES	(529,756)		(480,708)		
GROSS PROFIT	1,065,367	66.8%	920,918	65.7%	15.7%
<i>OPERATING EXPENSES:</i>					
SELLING EXPENSES	(484,763)		(428,354)		
ROYALTIES	(27,632)		(28,354)		
ADVERTISING EXPENSES	(115,345)		(92,887)		
GENERAL AND ADMINISTRATIVE EXPENSES	(157,875)		(147,831)		
TRADEMARK AMORTIZATION	(21,422)		(20,179)		
TOTAL	(807,037)		(717,604)		
OPERATING INCOME	258,330	16.2%	203,314	14.5%	27.1%
<i>OTHER INCOME (EXPENSE):</i>					
INTEREST EXPENSES	(26,932)		(19,824)		
INTEREST INCOME	1,245		1,364		
OTHER - NET	(3,934)		(2,388)		
OTHER INCOME (EXPENSES)-NET	(29,622)		(20,848)		
INCOME BEFORE PROVISION FOR INCOME TAXES	228,708	14.3%	182,467	13.0%	25.3%
PROVISION FOR INCOME TAXES	(77,813)		(65,751)		
NET INCOME	150,896		116,716		
LESS: NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTEREST	(843)		(1,381)		
NET INCOME ATTRIBUTABLE TO LUXOTTICA GROUP SHAREHOLDERS	150,052				