XYRATEX LTD Form 6-K April 17, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER

SECURITIES EXCHANGE ACT OF 1934

April 17, 2013

Commission File Number: 001-35766

XYRATEX LTD

(Translation of registrant s name into English)

Langstone Road,

Havant PO9 1SA United Kingdom

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F: x Form 20-F o Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): o

NEWS RELEASE

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Havant, UK April 17, 2013 Xyratex Ltd (Nasdaq: XRTX) today released the following financial information for the first quarter of its 2013 fiscal year, ended February 28, 2013:

Management s Discussion and Analysis of Financial Condition and Results of Operations

Unaudited condensed consolidated financial statements

MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section contains forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These risks and other factors include those listed under Risk Factors and elsewhere in our Annual Report on Form 20-F as filed with the Securities and Exchange Commission. In some cases, you can identify forward-looking statements by terminology such as may, will, should. anticipates, believes, estimates, predicts, potential, continue, or the negative of these terms or other comp expects, intends, plans, terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Overview

We are a leading provider of data storage technology including modular solutions for the enterprise data storage industry and hard disk drive capital equipment. We report our operations in two product segments: Enterprise Data Storage Solutions and Hard Disk Drive (HDD) Capital Equipment.

Our Enterprise Data Storage Solutions products are primarily HDD based storage subsystems and solutions, which we sell to Original Equipment Manufacturers (OEMs) and providers of High Performance Computing (HPC) equipment. Our HDD Capital Equipment products consist of HDD manufacturing process equipment, which we sell directly to manufacturers of HDDs and their component suppliers. We form long-term strategic relationships with our customers and we support them through our operations in North America, Asia and Europe. In our 2012 fiscal year, sales to our top six customers accounted for 88% of our revenues with sales to NetApp, Dell and IBM accounting for 38%, 19% and 15% of our revenues respectively. Our top six customers in the three months ended February 28, 2013 accounted for 88% of our revenues with sales to IBM, NetApp and Dell accounting for 27%, 25% and 14% of our revenues, respectively. We had 29 customers that individually contributed more than \$0.5 million to revenues in our 2012 fiscal year.

As well as our manufacturing and operational capability, our revenues are highly dependent on our research and development efforts. We enter into joint development projects with our key customers and suppliers in order to research and introduce new technologies and products.

Revenues

Revenues from sales of products in both of our segments are impacted by underlying increases in the amount of digitally stored information. Our Enterprise Data Storage Solutions revenues are primarily dependent on the worldwide enterprise data storage market, the market share of our OEM customer base, particularly that of key customers, and changes in that customer base. Our HDD Capital Equipment revenues are specifically affected by changes in shipped volume and increases in the individual storage capacity of disk drives. Revenues from these products are subject to significant fluctuations, particularly from quarter to quarter, as they are dependent on the capital investment decisions and installation schedules of our customers.

We experienced a decline in revenue in 2012 for our Enterprise Data Storage Solutions products, primarily due to specific customer factors. Commencing in 2009 we enabled NetApp, which was then our largest customer, to source a proportion of the products we supply under license from a contract manufacturer. This proportion was set at a maximum of 50% in our 2012 fiscal year, 75% in our 2013 fiscal year and 100% in our 2014 fiscal year. We are also being impacted by other changes in our customer base with reductions in revenue due to certain customer programs moving to in-house solutions. In 2013, we anticipate that these reductions will be offset in part by anticipated revenue from the introduction of a number of new products and programs including a growth in revenue from our new HPC data storage solution. Since the start of the third quarter of our 2012 fiscal year, our revenues have also been impacted by a decline in the underlying market. With continued weakness in this market, we believe our Enterprise Data Storage Solutions revenues are likely to continue to decline in our 2013 fiscal year. Over the longer term, our revenues from our major customers will significantly depend on our ability to continue to develop and manufacture products that compete well with products provided by contract manufacturers and these customers own development efforts.

Demand for our HDD Capital Equipment products has been negatively impacted by changes in the underlying market for disk drives, such as a reduction in demand for laptop drives, as well as customer specific factors including the acquisitions by Seagate and Western Digital of the disk drive operations of Samsung and Hitachi respectively. We estimate that revenue in our 2012 fiscal year included \$50 million arising from the replacement of equipment damaged in

the October 2011 Thailand floods. The demand for these products declined significantly after July 2012, reflecting continued uncertainty in the underlying demand for HDDs, partly due to weak demand in the global economy, although lately we have been seeing significant demand for products supporting 3.5 inch disk drives and HDD technology changes.

Foreign Exchange Rate Fluctuations

The functional currency for all our operations is U.S. dollars and the majority of our revenues and cost of revenues are denominated in U.S. dollars. A significant proportion (approximately \$77 million in our 2012 fiscal year) of our non-U.S. dollar operating expenses relates to payroll and other expenses of our U.K. operations. To a lesser extent we are also exposed to movements in the Malaysian Ringgit relative to the U.S. dollar due to our operations in Malaysia. We manage these exchange rate exposures through the use of forward foreign currency exchange contracts and option agreements. By using these derivative instruments, increases or decreases in our U.K. pound operating expenses resulting from changes in the U.S. dollar to U.K. pound exchange rate are partially offset by realized gains and losses on the derivative instruments.

In previous fiscal years there has been significant volatility in the exchange rate between the U.K. pound and the U.S. dollar. We have hedged the majority of our exposure to this exchange rate movement for approximately one year ahead and we are particularly impacted by the movement in average annual exchange rates. The average value of the U.K. pound relative to the U.S. dollar did not move significantly from 2011 to 2012 and therefore 2013 expenses are not expected to be significantly impacted by changes in exchange rates.

Gross Profit

Our gross profit margins change primarily as a result of fluctuations in our product and customer mix. Our gross margins also change as a result of changes to product pricing, provisions for obsolescence, manufacturing volumes and costs of components.

Cost Reduction Exercise

Based on demand expectations for HDD Capital Equipment products in 2013 and beyond, as well as an anticipated further reduction in demand for Enterprise Data Storage Solutions products, we took action during our 2012 fiscal year to reduce expenses supporting these products in our 2013 fiscal year. These actions resulted in restructuring costs of \$4.1 million in our 2012 fiscal year. Approximately \$2 million of this amount related to manufacturing overheads, a reduction in which will lessen the impact of lower sales on gross margin. The remaining element of the program is expected to result in a reduction of approximately \$17 million in annual operating expenses. We are planning further cost reduction actions in our 2013 fiscal year including the transfer of our North America manufacturing base from California, U.S. to Mexico and reducing operating expenses relating to Enterprise Data Storage Solutions. We expect the total impact of the 2012 and 2013 exercises on operating expenses in our 2013 fiscal year to be broadly offset by increased expenses supporting HPC and other related markets including development of software applications and sales and field support.

Share Repurchase Plan, Dividends

We announced in March 2011 that we would recommence the share repurchase plan initially approved during the first quarter of 2008 and increased the maximum value of shares that may be repurchased. According to the revised terms of the plan, we may repurchase up to an additional \$50 million of the outstanding shares following April 30, 2011. As of November 30, 2012, we had 27.0 million shares outstanding, having repurchased 3.6 million shares in our 2011 fiscal year at an aggregate cost of \$32.3 million and 1.2 million shares in our 2012 fiscal year at an aggregate cost of \$13.6 million. These amounts have been deducted from Additional Paid in Capital. We did not repurchase any shares during the three months ended February 28, 2013.

Cash dividends declared in our 2012 fiscal year amounted to an aggregate of \$0.29 per share and totaled \$8.0 million. In December 2012, we declared and paid a one-time, special cash dividend of \$54.3 million or \$2.00 per share and a quarterly dividend of \$2.0 million or \$0.075 per share. In March 2013, we announced a quarterly cash dividend of \$0.075 per share, which will be payable in May 2013, for a total of approximately \$2.1 million.

Provision for Income Taxes

Our Malaysian operations benefit from a beneficial tax status which has provided us with a zero tax rate on substantially all of our income arising in Malaysia. The beneficial tax status relating to Enterprise Data Storage Solutions products was granted in February 2009 and ends in 2017. The beneficial tax status relating to HDD Capital Equipment products was granted in 2006 and ended in May 2012. We are seeking to obtain future incentives to extend the beneficial

arrangements for both product groups and would expect the result of this application to be determined during the first half of our 2013 fiscal year. We have recorded a deferred tax asset of \$2.2 million related to our Malaysia operations on the basis that the beneficial tax status will not be renewed. If the incentive is renewed, the recording of this asset will be reversed and a tax expense of this amount will be recorded. The continuing beneficial tax status is also subject to us meeting certain requirements. Of the \$2.2 million deferred tax asset recorded in 2012, \$1.5 million relates to the 2011 fiscal year which we determined should have been recognized in our 2011 financial statements. We also determined that this amount was not material relative to our 2011 fiscal year or our 2012 fiscal year and therefore we corrected this error as an adjustment in our 2012 fiscal year.

We have significant loss carryforwards and other deferred tax assets in the United Kingdom and as a result we have not been required to make any significant U.K. tax payments in recent fiscal years. As of November 30, 2012, we retained a deferred tax asset of \$15.3 million related to loss carryforwards and other timing differences in the United Kingdom. We recorded a U.K. tax loss in our 2012 fiscal year primarily as a result of the beneficial U.K. research and development tax credit regime. We determined that we should not record a valuation allowance in relation to these assets at November 30, 2012. The key factors we took into account in concluding that it was more likely than not that we would be able to realize this asset were: the company is not in a multi-year cumulative loss position; management forecasts for the next several years indicate utilization of the asset; the fact that U.K. loss carryforwards have no time limit; past experience of utilization and predicted growth in underlying demand for data storage. If we do not achieve management forecasts there is a reasonable possibility that a valuation allowance will need to be recorded in future periods. As of November 30, 2012, we retained a deferred tax asset of \$6.6 million related to loss carryforwards and other timing differences in the United States.

In the United Kingdom and the United States, we benefit from research and development tax credits.

Results from Continuing Operations

The following table sets forth, for the periods indicated, selected operating data as a percentage of revenues.

	Three Months I	Ended
	February 28, 2013	February 29, 2012
Revenues	100.0%	100.0%
Cost of revenues	81.1	82.1
Gross profit	18.9	17.9
Operating expenses:		
Research and development	12.5	8.3
Selling, general and administrative	9.1	5.7
Amortization of intangible assets	0.3	0.3
Operating income (loss)	(2.9)	3.6
Net income (loss)	(2.6)	3.7
Segment gross profit as a percentage of segment revenues:		
Enterprise Data Storage Solutions	17.9	17.3
HDD Capital Equipment	28.9	25.5

Three Months Ended February 28, 2013 Compared to the Three Months Ended February 29, 2012

The following is a tabular presentation of our results of operations for the three months ended February 28, 2013 compared to the three months ended February 29, 2012. Following the table is a discussion and analysis of our business and results of operations for such periods.

		Three I	Months				
		Enc	ded			se)	
	F	ebruary 28, 2013		February 29, 2012 ollars in thousands)		Amount	%
Revenues:							
Enterprise Data Storage Solutions	\$	176,546	\$	272,069	\$	(95,523)	(35.1)
HDD Capital Equipment		19,051		23,597		(4,546)	(19.3)
Total revenues		195,597		295,666		(100,069)	(33.8)
Cost of revenues		158,832		242,627		(83,795)	(34.5)
Gross profit:							
Enterprise Data Storage Solutions		31,531		47,113		(15,582)	(33.1)
HDD Capital Equipment		5,508		6,027		(519)	(8.6)
Non cash equity compensation		(105)		(101)		(4)	
Total gross profit		36,934		53,039		(16,105)	(30.4)
Operating expenses:							
Research and development		24,409		24,668		(259)	(1.0)
Selling, general and administrative		17,798		16,778		1,020	6.1
Amortization of intangible assets		492		970		(478)	
Operating income (loss)		(5,765)		10,623		(16,388)	
Interest income, net		80		186		(106)	
Benefit for income taxes		550		52		(498)	
Net income (loss)	\$	(5,135)	\$	10,861	\$	(15,996)	

Revenues

The 33.8% decrease in our revenues in the three months ended February 28, 2013 compared to the three months ended February 29, 2012 was primarily attributable to decreased sales of our Enterprise Data Storage Solutions products.

Revenues from sales of our Enterprise Data Storage Solutions products decreased by \$95.5 million, or 35.1% in the three months ended February 28, 2013 compared to the three months ended February 29, 2012. This resulted primarily from a reduction in revenues from certain of our major customers related to changes in their sourcing, including a \$77 million decrease in revenues from our previous largest customer, NetApp, as described in the overview, and a reduction of revenue of \$44 million from Dell. We believe that demand from these and other customers was also reduced due to weakness in the enterprise storage market. This was partially offset by sales of our new HPC products which totaled \$19 million in the three months ended February 28, 2013.

Revenues from sales of our HDD Capital Equipment products were at a relatively low level in both periods, primarily reflecting seasonal factors. Revenues from these products are subject to significant fluctuations from quarter to quarter, as they are dependent on the capital investment decisions and installation schedules of our customers.

Cost of Revenues and Gross Profit

The decrease in cost of revenues and gross profit in the three months ended February 28, 2013 compared to the three months ended February 29, 2012 was primarily due to lower Enterprise Data Storage Solutions revenues. As a percentage of revenues, our gross profit was 18.9% for the three months ended February 28, 2013 compared to 17.9% for the three months ended February 29, 2012. This higher percentage gross profit

was attributable to increased gross margins in both the Enterprise Data Storage Solutions and the HDD Capital Equipment segments.

The gross margin for our Enterprise Data Storage Solutions products increased to 17.9% in the three months ended February 28, 2013 from 17.3% in the three months ended February 29, 2012. This was primarily due to a number of changes in customer and product mix offset by a decrease of 1.6% due to the effect of fixed costs relative to lower sales volumes.

The gross margin for HDD Capital Equipment products increased to 28.9% in the three months ended February 28, 2013, from 25.5% in the three months ended February 29, 2012. This increase resulted primarily from changes in product mix.

In measuring the performance of our business segments from period to period without variations caused by special or unusual items, we focus on gross profit by product group, which excludes a non-cash equity compensation charge of \$0.1 million for the three month periods ended February 28, 2013 and February 29, 2012. See Note 12 to our condensed consolidated financial statements for a description of our segments and how we measure segment performance.

Research and Development

Research and development expense did not change significantly in the three months ended February 28, 2013 compared to the three months ended February 29, 2012. A reduction in expenses related to HDD Capital Equipment described in the overview was offset by increased expense related to Enterprise Data Storage Solutions products.

Selling, General and Administrative

Selling, general and administrative expense increased by \$1.0 million, or 6.1%, in the three months ended February 28, 2013 compared to the three months ended February 29, 2012. This increase primarily related to increased sales and marketing expense associated with HPC products, partially offset by reduced expenses related to HDD Capital Equipment products.

Benefit for Income Taxes

The benefit for income taxes in the three months ended February 28, 2013 of \$0.6 million includes a benefit of \$0.7 million relating to the recognition of a deferred tax asset for U.S. research and development tax credits, and a benefit of \$0.8 million resulting from finalization of U.K. research and development credits for the 2010 fiscal year. These were partially offset by an expense of \$1.0 million based on our current estimate that there will be a negative effective tax rate of 17% for the year ending November 30, 2013. The benefit for income taxes in the three months ended February 29, 2012 was based on our estimate of the effective tax rate based on a forecast of income before taxes for the year ended November 30, 2012, offset by \$2.0 million of exceptional benefits, primarily a \$1.5 million benefit from the recognition of a deferred tax asset for our Malaysian operations as described in the overview.

Net Income(Loss)

The most significant contributor towards the recording of net loss of \$5.1 million for the three months ended February 28, 2013 compared to a net income of \$10.9 million for the three months ended February 29, 2012, was the decrease in revenues in the Enterprise Data Storage Solutions segment.

Non-GAAP Financial Measures

The following discussion and analysis of our results of operations include certain non-GAAP financial measures as identified in the reconciliation below. The intention in providing these non-GAAP measures is to provide supplemental information regarding our operational performance while recognizing that they have material limitations and that they should only be referred to, with reference to, and not considered to be a substitute for, or superior to, the corresponding GAAP measure. The financial results calculated in accordance with GAAP and reconciliations of these non-GAAP measures to the comparable GAAP measures should be carefully evaluated. The non-GAAP financial measures used by us may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies.

We believe that the provision of these non-GAAP financial measures is useful to investors and investment analysts because it enables comparison to our historical operating results, those of competitors and other industry participants and also provides transparency to the measures used by management in operational and financial decision making. In relation to the specific items excluded: (a) intangible assets represent costs incurred by the acquired business prior to acquisition, are not cash costs and will not be replaced when the assets are fully amortized and therefore the exclusion of these costs provides management and investors with better visibility of the costs required to generate revenue over time; (b) equity compensation expense is non-cash in nature and is outside the control of management during the period in which the expense is incurred; (c) the exclusion of the related tax effects of excluding items (a) and (b) is necessary to show the effect on net income

(loss) of the change in tax expense that would have been recorded if these items had not been incurred; and (d) the recognition of the Malaysia deferred tax asset relates to the potential for the non-renewal of certain tax incentive arrangements in 2012, is non-recurring and will reverse if the incentive arrangements are renewed.

Included in the table below is a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures as provided above.

		Three Months Ended						
	Fe	ebruary 29, 2012 xcept per						
Summary Reconciliation of GAAP Net Income (Loss) To Non-GAAP Net Income (Loss)								
GAAP net income (loss) Amortization of intangibles Equity compensation Tax effect of above non-GAAP adjustments Malaysia deferred tax asset recognized Non-GAAP net income (loss)	\$	(5,135) 492 1,532 (466) (3,577)	\$	10,861 970 1,713 (671) (1,489) 11,384				
Diluted Earnings (Loss) Per Share (GAAP) Diluted Earnings (Loss) Per Share (non-GAAP)	\$ \$	(0.19) (0.13)	\$ \$	0.38 0.40				
Weighted average common shares (in thousands), used in computing diluted net earnings (loss) per share:		27,202		28,786				

On a non-GAAP basis, a net loss of \$3.6 million was recorded for the three months ended February 28, 2013 compared with the recording of net income of \$11.4 million for the three months ended February 29, 2012 and diluted loss per share was \$0.13 compared with diluted earnings per share of \$0.40. These changes were a result of the same factors described above in the section Three Months Ended February 28, 2013 Compared to the Three Months Ended February 29, 2012.

Liquidity and Capital Resources

We finance our operations primarily through cash balances and cash flow from operations.

Cash flows

Net cash provided by operating activities was \$37.9 million in the three months ended February 28, 2013, compared to \$34.2 million in the three months ended February 29, 2012.

Cash provided by operating activities of \$37.9 million for the three months ended February 28, 2013 resulted primarily from a decrease in working capital of \$37.5 million. The decrease in working capital primarily related to a decrease in accounts receivable of \$34.1 million and a decrease in inventory of \$27.3 million. These were partially offset by a decrease in accounts payable of \$10.1 million and a decrease in deferred revenue of \$9.3 million. The changes in accounts payable, accounts receivable and inventory resulted from a reduction in sales. The decrease in deferred revenue primarily related to revenue being recognized for an HPC installation.

Cash provided by operating activities of \$34.2 million for the three months ended February 29, 2012 resulted from net income after excluding net non-cash charges of \$16.9 million and a decrease in working capital of \$17.3 million. The decrease in working capital primarily related to decreases in accounts receivable and inventory of \$48.6 million and \$11.7 million respectively and increased deferred income of \$5.5 million. These were offset by a decrease in accounts payable of \$46.3 million. These changes resulted from a reduction in revenue and, in addition, inventory decreased due to advance disk drive purchasing in the last quarter of our 2011 fiscal year in response to supply constraints caused by the Thailand floods.

Net cash used in investing activities for the three months ended February 28, 2013 amounted to \$6.0 million. This amount included \$4.7 million related to capital expenditure and \$1.3 million for the purchase of an intangible asset. Net cash used in investing activities for the three months ended February 29, 2012 amounted to \$7.7 million. This amount included \$4.2 million related to capital expenditure. The remaining balance of \$3.5 million related to the final payment for a patent cross license.

Our capital expenditures relate primarily to purchases of equipment such as tooling, production lines and test equipment. We would expect our capital expenditure to generally change in line with our revenues.

Net cash used in our financing activities was \$56.3 million in the three months ended February 28, 2013, consisting of dividends paid to our shareholders, including a one-time special cash dividend of \$2.00 per share amounting to \$54.3 million. Net cash used in our financing activities

was \$3.3 million in the three months ended February 29, 2012, primarily consisting of dividends paid to our shareholders.

Liquidity

As of February 28, 2013, our principal source of liquidity consisted of cash and cash equivalents of \$92.8 million. Our cash and cash equivalents are denominated primarily in U.S. dollars and held in variable interest liquidity funds and bank deposits. Our future financing requirements will depend on many factors, but are particularly affected by our ability to generate profits, changes in revenues and associated working capital requirements, changes in the payment terms with our major customers and suppliers and quarterly fluctuations in our revenues. Additionally, our cash flow could be significantly affected by any acquisitions we might choose to make. We believe that our cash and cash equivalents will be sufficient to meet our cash requirements at least through the next 12 months.

Accounting Policies

Critical Accounting Policies

Our critical accounting policies are set out in our Annual Report on Form 20-F as filed with the Securities and Exchange Commission on February 21, 2013. By critical accounting policies we mean policies that are both important to the portrayal of our financial condition and financial results and require critical management judgments and estimates about matters that are inherently uncertain. Although we believe that our judgments and estimates are appropriate, actual future results may differ from our estimates.

CONDENSED CONSOLIDATED BALANCE SHEETS

		February 28, 2013 (US dollars an thous:	d amou	November 30, 2012 nts in
ASSETS				
Current assets:				
Cash and cash equivalents	\$	92,823	\$	117,174
Accounts receivable, net		98,848		132,917
Inventories		144,259		171,605
Prepaid expenses		4,158		3,134
Deferred income taxes		205		228
Other current assets		5,255		7,121
Total current assets		345,548		432,179
Property, plant and equipment, net		40,860		40,194
Intangible assets, net		15,783		14,975
Deferred income taxes		25,329		23,929
Total assets	\$	427,520	\$	511,277
LIABILITIES AND SHAREHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$	72,068	\$	82,125
Employee compensation and benefits payable		15,316		17,961
Deferred revenue		9,227		18,521
Income taxes payable		633		369
Other accrued liabilities		18,082		17,767
Total current liabilities		115,326		136,743
Long-term debt				
Total liabilities	\$	115,326	\$	136,743
Shareholders equity				
Common shares (in thousands), par value \$0.01 per share 70,000 authorized, 27,558 and				
27,024 issued and outstanding	\$	275	\$	270
Additional paid-in capital		313,522		354,593
Accumulated other comprehensive income (deficit)		(1,603)		863
Accumulated income (deficit)		212 10 1		18,808
Total shareholders equity	A	312,194	<i>ф</i>	374,534
Total liabilities and shareholders equity	\$	427,520	\$	511,277

The accompanying notes are an integral part of these consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

		Three Months Ended			
		February 28,		February 29,	
		2013 (US dollars in thou	conde	2012	
		share ar	,		
			,		
Revenues	\$	195,597	\$	295,666	
Cost of revenues		158,663		242,627	
Gross profit		36,934		53,039	
Operating expenses:					
Research and development		24,409		24,668	
Selling, general and administrative		17,798		16,778	
Amortization of intangible assets		492		970	
Total operating expenses		42,699		42,416	
Operating income (loss)		(5,765)		10,623	
Interest income, net		80		186	
Income (loss) before income taxes		(5,685)		10,809	
Benefit for income taxes		(550)		(52)	
Net income (loss)	\$	(5,135)	\$	10,861	
Net earnings (loss) per share:					
Basic	\$	(0.19)	\$	0.39	
Diluted	\$	(0.19)	\$	0.38	
		· · · ·			
Weighted average common shares (in thousands), used in computing net earnings (loss)					
per share: Basic		27 202		27.750	
		27,202		27,750	
Diluted		27,202		28,786	
Cash dividends declared per share	\$	2.08	\$	0.07	
Comprehensive income (loss):					
Net income (loss)	\$	(5,135)	\$	10,861	
Unrealized gain (loss) on forward foreign currency contract		(2,231)		1,080	
Reclassification of loss (gain) into net income (loss)		(235)		422	
Total comprehensive income (loss)	\$	(7,601)	\$	12,363	
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The accompanying notes are an integral part of these consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME (LOSS)

(US dollars and amounts, in thousands)

	Number of Common Shares		Par value		Additional paid in capital		Accumulated income		Accumulated other comprehensive income		Total
Balances as of November 30,											
2011	27,5	68	\$	276	\$	361,070	\$	9,165	\$	(1,337) \$	369,174
Issuance of common shares	5	46		5		9					14
Non-cash equity compensation						1,713					1,713
Net income							\$	10,861			10,861
Other comprehensive income										1,080	1,080
Reclassification of other											
comprehensive loss										422	422
Dividends to shareholders								(1,834)			(1,834)
Balances as of February 29,											
2012	\$ 28,1	14	\$	281	\$	362,792	\$	18,192	\$	165 \$	381,430

	Number of Common Shares	Par value		Additional paid in capital		Accumulated income/ (deficit)		Accumulated other comprehensive income (loss)		Total
Balances as of November 30,										
2012	27,024	\$	270	\$	354,593	\$	18,808	\$	863	\$ 374,534
Issuance of common shares	534		5		(5)					0
Non-cash equity compensation					1,532					1,532
Net loss							(5,135)			(5,135)
Other comprehensive loss									(2,231)	(2,231)
Reclassification of other										
comprehensive income									(235)	(235)
Dividends to shareholders					(42,598)		(13,673)		, í	(56,271)
Balances as of February 28,					. , ,					
2013	\$ 27,558	\$	275	\$	313,522	\$	0	\$	(1,603)	\$ 312,194

The accompanying notes are an integral part of these consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Three Months Ended February 28, February 29, 2013