EAST WEST BANCORP INC Form 10-Q May 09, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O

Mark One

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF b 1934

For the quarterly period ended March 31, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF o 1934

For the transition period from ______ to _____

Commission file number 000-24939

EAST WEST BANCORP, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 95-4703316 (I.R.S. Employer Identification No.)

135 N. Los Robles Ave, 7th Floor, Pasadena, California 91101 (Address of principal executive offices) (Zip Code)

(626) 768-6000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the regis—trant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes þ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filed, a non-accelerated filer

or a smaller reporting company. See definition of "large accelerated filer and accelerated filer" in Rule 12b-2 of the

TABLE OF CONTENTS

<u>PART I - FINANCI</u>	AL INFORMATION		4
	Item 1.	Condensed Consolidated Financial Statements (Unaudited)	4
		Notes to Condensed Consolidated Financial Statements (Unaudited)	8
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	47
	Item 3.	Quantitative and Qualitative Disclosures About Market Risk	72
	Item 4.	Controls and Procedures	72
PART II - OTHER I	NFORMATION		73
	Item 1.	<u>Legal Proceedings</u>	73
	Item 1A.	Risk Factors	73
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	73
	Item 3.	<u>Defaults Upon Senior Securities</u>	73
	Item 4.	(Removed and Reserved)	73
	Item 5.	Other Information	73
	Item 6.	<u>Exhibits</u>	74
<u>SIGNATURE</u>			74
2			

Table of contents

Forward-Looking Statements

Certain matters discussed in this Quarterly Report contain or incorporate statements that we believe are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Exchange Act"), and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language, such as "will likely result," "may," "are expected to," "is anticipated," "estimate," "forecast," "progrintends to," or may include other similar words or phrases, such as "believes," "plans," "trend," "objective," "continue," "re or similar expressions, or future or conditional verbs, such as "will," "would," "should," "could," "might," "can," or similar value of limited to, those described in the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us.

There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to:

- our ability to manage the loan portfolio acquired from FDIC-assisted acquisitions within the limits of the loss protection provided by the FDIC;
 - changes in our borrowers' performance on loans;
 - changes in the commercial and consumer real estate markets;
 - changes in our costs of operation, compliance and expansion;
 - changes in the economy, including inflation;
 - changes in government interest rate policies;
 - changes in laws or the regulatory environment;
 - changes in critical accounting policies and judgments;
 - changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies;
 - changes in the equity and debt securities markets;
 - changes in competitive pressures on financial institutions;
 - effect of additional provision for loan losses;
 - fluctuations of our stock price;
 - success and timing of our business strategies;

- impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity;
 - changes in our ability to receive dividends from our subsidiaries; and
- political developments, wars or other hostilities may disrupt or increase volatility in securities or otherwise affect economic conditions.

For a more detailed discussion of some of the factors that might cause such differences, see the Company's 2010 Form 10-K under the heading "ITEM 1A. RISK FACTORS" and the information set forth under "RISK FACTORS" in this Form 10-Q. The Company does not undertake, and specifically disclaims any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

PART I – FINANCIAL INFORMATION

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share data) (Unaudited)

ASSETS		March 31, 2011	D	ecember 31, 2010
Cash and cash equivalents	\$	1,492,922	\$	1,333,949
Short-term investments	Ψ	140,585	Ψ	143,560
Securities purchased under resale agreements		768,369		500,000
Investment securities available-for-sale, at fair value (with amortized cost of		700,507		300,000
\$2,950,106 at March 31, 2011 and \$2,900,410 at December 31, 2010)		2,930,976		2,875,941
Loans held for sale		303,673		220,055
Loans receivable, excluding covered loans (net of allowance for loan losses of		303,073		220,033
\$220,402 at March 31, 2011 and \$230,408 at December 31, 2010)		8,566,504		8,430,199
Covered loans (net of allowance for loan losses of \$5,759 at March 31, 2011		0,500,504		0,430,177
and \$4,225 at December 31, 2010)		4,599,757		4,800,876
Total loans receivable, net		13,166,261		13,231,075
FDIC indemnification asset		717,260		792,133
Other real estate owned, net		15,580		21,865
Other real estate owned covered, net		142,416		123,902
other real estate owned covered, net		112,110		123,702
Total other real estate owned		157,996		145,767
Investment in affordable housing partnerships		161,788		155,074
Premises and equipment, net		133,794		135,919
Accrued interest receivable		83,628		82,090
Due from customers on acceptances		66,879		73,796
Premiums on deposits acquired, net		76,332		79,518
Goodwill		337,438		337,438
Other assets		609,125		594,222
TOTAL	\$	21,147,026	\$	20,700,537
LIABILITIES AND STOCKHOLDERS' EQUITY				
Customer deposit accounts:				
Noninterest-bearing	\$	2,951,793	\$	2,676,466
Interest-bearing		13,484,805		12,964,793
Total deposits		16,436,598		15,641,259
Federal Home Loan Bank advances		793,643		1,214,148
Securities sold under repurchase agreements		1,081,019		1,083,545
Notes payable and other borrowings		80,031		60,686
Bank acceptances outstanding		66,879		73,796
Long-term debt		235,570		235,570
Accrued expenses and other liabilities		295,369		277,602
Total liabilities		18,989,109		18,586,606
COMMITMENTS AND CONTINUEDICIES (Nate 11)				

STOCKHOLDERS' EQUITY Preferred stock, \$0.001 par value, 5,000,000 shares authorized; Series A, non-cumulative convertible, 200,000 shares issued and 85,710 and 85,741 shares outstanding in 2011 and 2010, respectivly. 83,027 83,058 Common stock, \$0.001 par value, 200,000,000 shares authorized; 155,904,133 and 155,743,241 shares issued in 2011 and 2010, respectivley; 148,637,632 and 148,542,940 shares outstanding in 2011 and 2010, respectively. 156 156 Additional paid in capital 1,424,440 1,434,277 Retained earnings 772,986 720,116 Treasury stock, at cost -- 7,266,501 shares in 2011 and 7,200,301 shares in 2010 (112,537)(111,262 Accumulated other comprehensive loss, net of tax (10,155)(12,414 Total stockholders' equity 2,157,917 2,113,931 **TOTAL** \$ 21,147,026 \$ 20,700,537

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data) (Unaudited)

	Three Mon March 31,	ths Ended
	2011	2010
INTEREST AND DIVIDEND INCOME	ф207.50 <i>С</i>	Φ207.044
Loans receivable, including fees	\$227,526	\$287,944
Investment securities	18,857	20,176
Securities purchased under resale agreements	4,270	6,263
Investment in Federal Home Loan Bank stock	233	122
Investment in Federal Reserve Bank stock	709	657
Short-term investments	2,740	3,541
Total interest and dividend income	254,335	318,703
INTEREST EXPENSE		
	25,982	22 110
Customer deposit accounts Federal Home Loan Bank advances		33,448
	5,778	9,005
Securities sold under repurchase agreements	12,017	12,541
Long-term debt	1,571	1,547
Other borrowings	153	438
Total interest expense	45,501	56,979
Net interest income before provision for loan losses	208,834	261,724
Provision for loan losses	26,506	76,421
Net interest income after provision for loan losses	182,328	185,303
NONINTEREST INCOME (LOSS)	102,320	165,505
Gain on acquisition		8,095
Impairment loss on investment securities	(5,555	
) (4,799)
Less: Noncredit-related impairment loss recorded in other comprehensive income	5,091	
Net impairment loss on investment securities recognized in earnings Decrease in FDIC indemnification asset and receivable	(464) (4,799)
	` ') (43,572)
Branch fees	7,754	8,758
Net gain on sales of investment securities	2,515	16,111
Letters of credit fees and commissions	3,044	2,740
Ancillary loan fees	1,991	1,689
Income from life insurance policies	984	1,105
Net gain on sales of loans	7,410	1 422
Other operating income	5,250	1,422
Total noninterest income (loss)	11,041	(8,451)
NONINTEREST EXPENSE		
Compensation and employee benefits	38,270	50,779
Occupancy and equipment expense	12,598	11,944
Amortization of investments in affordable housing partnerships	4,525	3,037
Amortization of premiums on deposits acquired	3,185	3,384
Deposit insurance premiums and regulatory assessments	7,191	11,581
Deposit institutes premiums and regulatory assessments	1,171	11,501

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

Loan-related expenses	3,099	2,997
Other real estate owned expense	10,664	18,012
Legal expense	4,101	2,907
Prepayment penalty for FHLB advances	4,022	9,932
Data processing	2,603	2,482
Deposit-related expenses	1,159	1,009
Consulting expense	1,626	2,141
Other operating expenses	13,746	18,705
Total noninterest expense	106,789	138,910
INCOME BEFORE PROVISION FOR INCOME TAXES	86,580	37,942
PROVISION FOR INCOME TAXES	30,509	13,026
NET INCOME	56,071	24,916
PREFERRED STOCK DIVIDENDS AND AMORTIZATION OF PREFERRED		
STOCK DISCOUNT	1,715	6,138
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$54,356	\$18,778
EARNINGS PER SHARE AVAILABLE TO COMMON STOCKHOLDERS		
BASIC	\$0.37	\$0.17
DILUTED	\$0.37	\$0.13
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING		
BASIC	146,837	109,961
DILUTED	153,334	146,865
DIVIDENDS DECLARED PER COMMON SHARE	\$0.01	\$0.01

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

(In thousands, except share data) (Unaudited)

		Additional	1	Additional	[Accumulate Other omprehens			
		Paid In		Paid In			Income		T-4-1	
	Drafarr	Capital	Commo	Capital n Common	Retained	Treasury	(Loss),	omprehensi	Total	lore!
	Stock		Stock	Stock	Earnings	Stock	Tax	Income	Equity	
BALANCE,										
JANUARY 1, 2010) \$—	-\$693,803	\$117	\$1,091,047	\$604,223	\$(105,130)	\$599		\$2,284,6	59
Comprehensive income:										
Net income					24,916			\$24,916	24,916	
Net unrealized gair on investment securities available-for-sale,n of taxes of \$1,075 and reclassification of \$6,561 net gain included in net	net									
income							1,484	1,484	1,484	
Noncredit-related impairment loss on securities							_	_		
Total comprehensivincome	ve							\$26,400		
Stock compensation costs	n			1,565					1,565	
Tax provision from stock compensation				Í						
plans, net	1			(341)				(341)
Issuance of 953,359 shares of common stock pursuant to various stock compensation plans				(0.1	,				(6.17	
and agreements	,		1	576					577	
Conversion of 335,047 shares of Series C preferred stock into 37,103,7 shares of common	34	(325,299) 37	325,262					_	

stock									
Cancellation of									
89,795 shares of									
common stock due to									
forfeitures of issued									
restricted stock			539		(539)		_	
Purchase of 22,457									
shares of treasury									
stock due to the									
vesting of restricted					(410			(410	`
stock					(419)		(419)
Amortization of									
Series B preferred	501			(501)					
stock discount	591			(591)				_	
Preferred stock				(F. F. A.7.)				(5 5 17	\
dividends				(5,547)				(5,547)
Common stock dividends				(1,105)				(1.105	`
uividelius				(1,103)				(1,105)
BALANCE,									
MARCH 31, 2010	\$—\$369,095	\$155	\$1,418,648	\$621.896	\$(106.089	8) \$2 083		\$2,305,78	29
WHITE 11 51, 2010	Ψ Ψ307,073	Ψ133	Ψ1,110,010	Ψ021,070	Ψ(100,000	υ ψ2,005		Ψ2,303,70	,,
BALANCE, January									
1, 2011	\$-\$83,058	\$156	\$1,434,277	\$720,116	\$(111,262	2) \$(12,414))	\$2,113,93	31
Comprehensive					,				
income:									
Net income				56,071			\$56,071	56,071	
Net unrealized gain									
on investment									
securities									
available-for-sale,net									
of taxes of \$4,304									
and reclassification									
of \$3,611 net loss									
included in net									
income						5,944	5,944	5,944	
Noncredit-related									
impairment loss on									
securities, net of tax									
benefits of \$2,138						(2,953)	(2,953)	(2,953)
Foreign currency									
translation									
adjustments, net of						(722	(722	(720	`
tax benefits of \$530						(732	(732)	(732)
Total comprehensive							¢ 50 220		
income Stock compansation							\$58,330		
Stock compensation			2,287					2,287	
costs Tax benefit from			43					43	
stock compensation			T.J					τJ	
stock compensation									

plans, net							
Issuance of 158,878							
shares of common							
stock pursuant to							
various stock							
compensation plans							
and agreements			1,575				1,575
Conversion of 31							
shares of Series A							
preferred stock into							
2,014 shares of							
common stock	(31)	31				_
Cancellation of							
42,524 shares of							
common stock due to							
forfeitures of issued							
restricted stock			727		(727)	_
Purchase of 23,676							
shares of treasury							
stock due to the							
vesting of restricted							
stock					(548)	(548)
Preferred stock							
dividends				(1,715)			(1,715)
Common stock				(4.406.)			(4.406
dividends				(1,486)			(1,486)
Repurchase of							
1,517,555 common			(14.500)				(14.500)
stock warrants			(14,500)				(14,500)
BALANCE,							
MARCH 31, 2011	\$-\$83,027	\$156	\$1,424,440	\$772 086	\$(112.537	7) \$(10.155)	\$2,157,917
1V17 11 C11 31, 2011	ΨΨ05,021	Ψ150	$\psi 1, \tau 2\tau, \tau \tau 0$	$\psi I I 2,700$	$\Psi(112,33)$	$y \psi(10,133)$	Ψ2,131,911

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three Mo Mar 2011		hs Ended 31, 2010	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$56,071	;	\$24,916	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	15,429		16,077	
(Accretion) of discount and amortization of premiums, net	(45,236)	(96,692)
Decrease in FDIC indemnification asset and receivable	17,443		43,572	
Gain on acquisition	_		(8,095)
Stock compensation costs	2,287		1,447	
Deferred tax expense (benefit)	26,901		(2,874)
Provision for loan losses	26,506		76,421	
Impairment on other real estate owned	7,816		13,294	
Net gain on sales of investment securities, loans and other assets	(9,070)	(16,052)
Originations of loans held for sale	(6,150)	(6,382)
Proceeds from sale of loans held for sale	7,235		13,695	
Prepayment penalty for Federal Home Loan Bank advances	4,022		9,932	
Net proceeds from FDIC shared-loss agreements	44,399		_	
Net change in accrued interest receivable and other assets	26,138		46,065	
Net change in accrued expenses and other liabilities	(15,143)	142,509	
Other net operating activities	(338)	3,387	
Total adjustments	102,239		236,304	
Net cash provided by operating activities	158,310		261,220	
CASH FLOWS FROM INVESTING ACTIVITIES				
Net (increase) decrease in loans	(8,348)	458,384	
Net decrease (increase) in short-term investments	2,975		(10,811)
Purchases of:				
Securities purchased under resale agreements	(268,369)	(300,000)
Investment securities available-for-sale	(590,045)	(712,031)
Loans receivable	(297,690)	(179,386)
Federal Reserve Bank stock	_		(10,500)
Premises and equipment	(1,021)	(79,872)
Investments in affordable housing partnerships	(8,828)	(14,720)
Proceeds from sale of:				
Investment securities available-for-sale	312,870		615,843	
Securities purchased under resale agreements	_		150,000	
Loans receivable	92,840		24,478	
Loans held for sale originated for investment	143,244		_	
Other real estate owned	33,612		31,195	
Repayments, maturity and redemption of investment securities available-for-sale	228,320		482,270	
Redemption of Federal Home Loan Bank stock	6,330		93	
Other net investing activities	39		28	
Net cash (used in) provided by investing activities	(354,071)	454,971	

795,971	(380,911)
(2,526)	(14,643)
_	5,641
_	350,000
1,575	695
(420,887)	(389,064)
(14,500)	
(1,715)	(5,547)
(1,486	(1,105)
(505)	(78)
355,927	(435,012)
(1,193)	_
158,973	281,179
1,333,949	1,099,084
\$1,492,922	\$1,380,263
\$46,347	\$54,396
3,282	(1,946)
68,534	76,552
31	325,299
7,562	_
13,154	_
243,119	_
	(2,526) 1,575 (420,887) (14,500) (1,715) (1,486) (505) 355,927 (1,193) 158,973 1,333,949 \$1,492,922 \$46,347 3,282 68,534 31 7,562 13,154

See accompanying notes to condensed consolidated financial statements.

EAST WEST BANCORP, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 — BASIS OF PRESENTATION

The condensed consolidated financial statements include the accounts of East West Bancorp, Inc. (referred to herein on an unconsolidated basis as "East West" and on a consolidated basis as the "Company") and its wholly-owned subsidiaries, East West Bank and subsidiaries ("East West Bank" or the "Bank") and East West Insurance Services, Inc. Intercompany transactions and accounts have been eliminated in consolidation. East West also has nine wholly-owned subsidiaries that are statutory business trusts (the "Trusts"). In accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 810, the Trusts are not consolidated into the accounts of East West Bancorp, Inc.

The interim condensed consolidated financial statements, presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"), are unaudited and reflect all adjustments that, in the opinion of management, are necessary for a fair statement of financial condition and results of operations for the interim periods. All adjustments are of a normal and recurring nature. Results for the three months ended March 31, 2011 are not necessarily indicative of results that may be expected for any other interim period or for the year as a whole. Certain information and note disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted. Events subsequent to the condensed consolidated balance sheet date have been evaluated through the date the financial statements are issued for inclusion in the accompanying financial statements. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

Certain prior year balances have been reclassified to conform to current year presentation.

NOTE 2 — SIGNIFICANT ACCOUNTING POLICIES

Recent Accounting Standards

In January 2010, the FASB issued Accounting Standards Update ("ASU") 2010-06, Improving Disclosures About Fair Value Measurements. ASU 2010-06 requires separate disclosure of the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and reasons for the transfers and separate presentation of information about purchases, sales, issuances, and settlements in the reconciliation for Level 3 fair value measurements. Additionally, ASU 2010-06 clarifies existing disclosures regarding level of disaggregation and inputs and valuation techniques. The new disclosures and clarifications of existing disclosures under ASU 2010-06 are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements which are effective for fiscal years ending after December 15, 2010 and for interim periods within those fiscal years. The adoption of the disclosure requirements did not have a material effect on the Company's condensed consolidated financial statements.

In December 2010, the FASB issued ASU 2010-28, Intangibles—Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts, which modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that a goodwill impairment exists, an

entity should also consider whether there are any adverse qualitative factors indicating that an impairment may exist. The amendments in ASU 2010-28 are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. Upon adoption of the amendments, any resulting goodwill impairment should be recorded as a cumulative-effect adjustment to beginning retained earnings in the period of adoption. Any goodwill impairments occurring after the initial adoption of the amendments should be included in earnings. The adoption of this guidance did not have a material effect on the Company's condensed consolidated financial statements.

Table of contents

In December 2010, the FASB issued ASU 2010-29, Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations, which specifies that if a public entity presents comparative financials, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. ASU 2010-29 also expands the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The amendments in ASU 2010-29 are effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2010. Early adoption is permitted. The adoption of the disclosure requirements did not have a material effect on the Company's condensed consolidated financial statements.

In April 2011, the FASB issued ASU 2011-02, Receivables (Topic 310) A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies the guidance on the two conditions that must exist in evaluating whether a restructuring constitutes a troubled debt restructuring: that the restructuring constitutes a concession and that the debtor is experiencing financial difficulties. In addition, ASU 2011-02 clarifies that a creditor is precluded from using the effective interest rate test in the debtor's guidance on restructuring of payables (paragraph 470-60-55-10) when evaluating whether a restructuring constitutes a troubled debt restructuring. The amendments in ASU 2011-02 are effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. Additionally, ASU 2011-02 finalizes the effective date for the disclosures required by paragraphs 310-10-50-33 through 50-34, which were deferred by ASU 2011-01, for interim and annual periods beginning on or after June 15, 2011. Management is assessing the effect on the Company's condensed consolidated financial statements.

NOTE 3 — FAIR VALUE

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses various methods including market and income approaches. Based on these approaches, the Company utilizes certain assumptions that market participants would use in pricing the asset or liability. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques, the Company is required to provide the following information according to the fair value hierarchy noted below. The hierarchy is based on the quality and reliability of the information used to determine fair values. The hierarchy gives the highest priority to quoted prices available in active markets and the lowest priority to data lacking transparency. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

•Level 1 – Quoted prices for identical instruments that are highly liquid, observable and actively traded in over-the-counter markets. Level 1 financial instruments typically include U.S. Treasury securities.

Table of contents

- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable and can be corroborated by market data. Level 2 financial instruments typically include U.S. Government debt and agency mortgage-backed securities, municipal securities, single issue trust preferred securities, equity swap agreements, foreign exchange options, interest rate swaps and other real estate owned ("OREO").
- •Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category typically includes mortgage servicing assets, impaired loans, private-label mortgage-backed securities, pooled trust preferred securities and derivatives payable.

The Company records investment securities available-for-sale, equity swap agreements, derivatives payable, foreign exchange options and interest rate swaps at fair value on a recurring basis. Certain other assets such as mortgage servicing assets, impaired loans, other real estate owned, loans held for sale, goodwill, premiums on acquired deposits and private equity investments are recorded at fair value on a nonrecurring basis. Nonrecurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the remeasurement is performed.

In determining the appropriate hierarchy levels, the Company performs a detailed analysis of assets and liabilities that are subject to fair value disclosure. The following tables present both financial and nonfinancial assets and liabilities that are measured at fair value on a recurring and nonrecurring basis. These assets and liabilities are reported on the condensed consolidated balance sheets at their fair values as of March 31, 2011 and December 31, 2010. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to their fair value measurement. There were no transfers in and out of Levels 1 and 2 during the first three months of 2011. There were also no transfers in and out of Levels 1 and 3 or Levels 2 and 3.

		Assets (Liabilit	ies)	Measured at Fa			ırrin	g Basis	
			C	Ouoted Prices	•				
				in Active		Other		Significa	nt
		Fair Value	Markets for			Observable		nobserva	
	N	Measurements		entical Assets	Inputs			Inputs	
		Iarch 31, 2011		(Level 1)		(Level 2)		(Level 3)
			(In thousa		` '			(==::===	,
Investment securities available-for-sale:									
U.S. Treasury securities	\$	20,345	\$	20,345	\$	_	\$	_	
U.S. Government agency and U.S.									
Government sponsored enterprise debt									
securities		1,429,312		_		1,429,312		_	
U.S. Government agency and U.S.									
Government sponsored enterprise									
mortgage-backed securities:									
Commercial mortgage-backed securities		24,397		_		24,397			
Residential mortgage-backed securities		349,441		_		349,441			
Municipal securities		15,857				15,857			
Other residential mortgage-backed									
securities:									
Investment grade				_		_		_	
Non-investment grade		_		_		_		_	
Corporate debt securities:									
Investment grade		1,067,836		_		1,067,836		_	
Non-investment grade		16,186	_		13,807			2,379	
Other securities		7,602	_		7,602			_	
Total investment securities		·				,			
available-for-sale	\$	2,930,976	\$	20,345	\$	2,908,252	\$	2,379	
Equity swap agreements	\$	199	\$	_		199	\$	_	
Derivative liabilities		(6,399)		_		(3,129)		(3,270)
Foreign exchange options		4,823		_		4,823		_	
Interest rate swaps		1,662		_		1,662			
		,				,			
		Assets (Liabili	ties)	Measured at F	air	Value on a Rec	urrii	ng Basis	
			,	as of Decemb				6	
			(Quoted Prices		,			
			Ì	in Active		Significant			
		Fair Value		Markets for		Other		Significa	nt
		Measurements		Identical		Observable		Jnobserva	
		December 31,		Assets		Inputs		Inputs	
		2010		(Level 1)		(Level 2)		(Level 3	3)
				(In thous	sano			(•	,
Investment securities available-for-sale:				•					
U.S. Treasury securities	\$	20,454	\$	20,454	\$	_	\$	_	
U.S. Government agency and U.S.									
Government sponsored enterprise debt									
securities		1,333,465				1,333,465			
		1,333,465		<u> </u>		1,333,465		<u> </u>	

U.S. Government agency and U.S.							
Government sponsored enterprise							
mortgage-backed securities:							
Commercial mortgage-backed securities	19,132		_	19,132			
Residential mortgage-backed securities	306,714		_	306,71		_	
Municipal securities			_			_	
Other residential mortgage-backed							
securities:							
Investment grade							
Non-investment grade	6,254		_	_		6,254	
Corporate debt securities:							
Investment grade	1,056,86	7	_	1,056,8	367	_	
Non-investment grade	38,730		_	35,957		2,773	
Other securities	94,325		_	94,325		_	
Total investment securities available-for-sale \$	2,875,94	1 \$	20,454	\$ 2,846,4	160	\$ 9,027	
Equity swap agreements \$	206	\$	-	\$ 206		\$ _	
Derivative liabilities	(3,463)	_	(14)	(3,449)
Foreign exchange options	5,084		_	5,084		_	
Interest rate swaps	13		_	13			
11							

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Three Months Ended March 31, 2011

				Quoted Prices							
				Active					-	Гotal Gair	ns
			N	I arkets	,	Significant			(L	osses) for	the
	F	air Value		for		Other	S	ignificant	T	hree Mon	ths
		asurements	Id	lentical	(Observable	Un	observable		Ended	
		of March		Assets		Inputs		Inputs		March 31	٠,
	3	31, 2011	(L	evel 1)		(Level 2)	(Level 3)		2011	
					(I	n thousands)					
Non-covered impaired loans:											
Total residential	\$	3,025	\$	_	\$	_	\$	3,025	\$	(1,114))
Total commercial real estate		35,837		_		_		35,837		(8,497)
Total commercial and industrial		4,997		_		_		4,997		(11,722)
Total consumer		1,114		_		_		1,114		(799)
Total non-covered impaired											
loans	\$	44,973	\$	_	\$	_	\$	44,973	\$	(22,132)
Mortgage servicing assets											
(single-family, multifamily and											
commercial)	\$	14,655	\$	_	\$	_	\$	14,655	\$	(225)
Non-covered OREO	\$	6,622	\$		\$	6,622	\$		\$	(1,052)
Covered OREO(1)	\$	45,877	\$	_	\$	45,877	\$	_	\$	(6,255)
Loans Held for Sale	\$	537	\$		\$	_	\$	537	\$	(959)

Assets Measured at Fair Value on a Non-Recurring Basis as of and for the Three Months Ended March 31, 2010

			(Quoted							
			P	rices in							
			A	Active						Total Gai	ns
			\mathbf{N}	l arkets		Significant			((Losses) f	or
	F	air Value		for		Other	S	ignificant		the Thre	e
	Me	asurements	Id	lentical		Observable	Un	observable	\mathbf{N}	Ionths En	ded
	as	of March	1	Assets		Inputs		Inputs		March 3	1,
	3	31, 2010	(L	evel 1)		(Level 2)	(Level 3)		2010	
					(I	n thousands)					
Non-covered impaired loans:											
Total residential	\$	12,687	\$	_	\$	_	\$	12,687	\$	(6,317)
Total commercial real estate		57,479		_		_		57,479		(20,455)
Total commercial and industrial		11,689		_		_		11,689		(6,612)
Total consumer		167		_		_		167		(82)
Total non-covered impaired											
loans	\$	82,022	\$	_	\$	_	\$	82,022	\$	(33,466)
	\$	12,154	\$	_	\$	_	\$	12,154	\$	(34)

Mortgage servicing assets						
(single-family, multifamily and						
commercial)						
Non-covered OREO	\$ 3,577	\$ 	\$ 3,577	\$ 	\$ (2,247))
Covered OREO(1)	\$ 17,232	\$ _	\$ 17,232	\$ _	\$ (11,046)
Loans Held for Sale	\$ 4,374	\$ 	\$ _	\$ 4,374	\$ (619)

⁽¹⁾ Covered OREO results from the WFIB and UCB FDIC-assisted acquisitions for which the Company entered into shared-loss agreements with the FDIC whereby the FDIC will reimburse the Company for 80% of eligible losses. As such, the Company's liability for losses is 20% of the \$6.3 million in losses, or \$1.3 million, and 20% of the \$11.0 million in losses, or \$2.2 million, for the three months ended March 31, 2011 and 2010, respectively.

At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. The following tables provide a reconciliation of the beginning and ending balances for major asset and liability categories measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2011 and 2010:

Table of contents

Investment Securities Available-for-Sale

Other

Residential

Mortgage-Backed

		IVIC	Securities,		te Debt Securities	
		No	on-Investmen	t Investme	ent Non-Investmen	t Derivatives
	Total		Grade	Grade	Grade	Payable
				(In thousand	ds)	
Beginning balance, January 1, 2011	\$9,027	\$	6,254	\$ —	\$ 2,773	\$(3,449)
Total gains or (losses):(1)						
Included in earnings	(6,124)	(5,660) —	(464) 179
Included in accumulated other						
comprehensive loss (unrealized)(2)	8,835		8,763	_	72	_
Purchases, issuances, sales, settlements						
(3)						
Purchases	_			_	<u> </u>	_
Issuances	_		_	_	_	_
Sales	(9,357)	(9,357) —	_	_
Settlements	(2)	_	_	(2) —
Transfer from investment grade to						
non-investment grade	_				_	
Transfers in and/or out of Level 3(4)	_		_	_	_	_
Ending balance, March 31, 2011	\$2,379	\$	_	\$ —	\$ 2,379	\$(3,270)
Changes in unrealized losses included in earnings relating to assets and liabilities						
still held at March 31, 2011	\$464	\$	_	\$—	\$ 464	\$149

Investment Securities Available-for-Sale

Other

Residential

Mortgage-Backed

		Securities,			Corporate Debt Securities					
		Non-Investment		t I	Investment No		on-Investment		Derivative	es
	Total		Grade		Grade		Grade		Payable	
				(In	thousands)					
Beginning balance, January 1, 2010	\$15,671	\$	12,738	\$	978	\$	1,955		\$(14,185)
Total gains or (losses):(1)										
Included in earnings	(4,750)	_		3		(4,753)	(3)
Included in accumulated other										
comprehensive loss (unrealized)(2)	4,735		(535)	465		4,805		_	
Purchases, issuances, sales, settlements										
(3)	84		_		(6)	90		8,233	
Transfer from investment grade to										
non-investment grade										
Transfers in and/or out of Level 3(4)	_		_		_		_		_	

Ending balance, March 31, 2010	\$15,740	\$	12,203	\$1,440	\$ 2,097	\$(5,955)
Changes in unrealized losses included in							
earnings relating to assets and liabilities							
still held at March 31, 2010	\$(4,799) \$	_	\$ —	\$ (4,799) \$3	

⁽¹⁾ Total gains or losses represent the total realized and unrealized gains and losses recorded for Level 3 assets and liabilities. Realized gains or losses are reported in the condensed consolidated statements of income.

- (2) Unrealized gains or losses on investment securities are reported in accumulated other comprehensive loss, net of tax, in the condensed consolidated statements of changes in stockholders' equity and comprehensive income.
- (3) Purchases, issuances, sales, and settlements represent Level 3 assets and liabilities that were either purchased, issued, sold, or settled during the period. The amounts are recorded at their end of period fair values.
- (4) Transfers in and/or out represent existing assets and liabilities that were either previously categorized as a higher level and the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 and the lowest significant input became observable during the period. These assets and liabilities are recorded at their end of period fair values.

Table of contents

Valuation Methodologies

Investment Securities Available-for-Sale—The fair values of available-for-sale investment securities are generally determined by prices obtained from independent external pricing service providers who have experience in valuing these securities or reference to the average of at least two quoted market prices obtained from independent external brokers. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values.

The Company's Level 3 available-for-sale securities include four pooled trust preferred securities. The fair values of these investment securities represent less than 1% of the total available-for-sale investment securities. The fair values of the pooled trust preferred securities have traditionally been based on the average of at least two quoted market prices obtained from independent external brokers since broker quotes in an active market are given the highest priority. However, as a result of the global financial crisis and illiquidity in the U.S. markets, the market for these securities has been inactive since mid-2007. It is the Company's view that current broker prices (which are typically non-binding) on certain pooled trust preferred securities are based on forced liquidation or distressed sale values in very inactive markets that are not representative of the fair value of these securities. As such, the Company considered what weight, if any, to place on transactions that are not orderly when estimating fair value.

For the pooled trust preferred securities, the fair value was derived based on discounted cash flow analyses (the income method) prepared by management. In order to determine the appropriate discount rate used in calculating fair values derived from the income method for the pooled trust preferred securities, the Company has made assumptions using an exit price approach related to the implied rate of return which have been adjusted for general changes in market rates, estimated changes in credit quality and liquidity risk premium, specific nonperformance and default experience in the collateral underlying the securities. The losses recorded in the period are recognized in noninterest income.

Equity Swap Agreements—The Company has entered into equity swap agreements to hedge against market fluctuations in a promotional equity index certificate of deposit product offered to bank customers. This deposit product, which has a term of 5 years, pays interest based on the performance of the Hang Seng China Enterprises Index ("HSCEI"). The fair value of these equity swap agreements is based on the income approach. The fair value is based on the change in the value of the HSCEI and the volatility of the call option over the life of the individual swap agreement. The option value is derived based on the volatility, the interest rate and the time remaining to maturity of the call option. The Company's consideration of its counterparty's credit risk resulted in a nominal adjustment to the valuation of the equity swap agreements for the three months ended March 31, 2011. The valuation of equity swap agreements falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of these derivative contracts. The fair value of the derivative contracts is provided by a third party that the Company places reliance on.

Derivatives Payable—The Company's derivatives payable are recorded in conjunction with certain certificate of deposits ("host instrument"). These CDs pay interest based on changes in either the HSCEI or based on changes in the Chinese currency Renminbi ("RMB") as designated and are included in interest-bearing deposits on the condensed consolidated balance sheets. The fair value of these embedded derivatives is based on the income approach. The Company's consideration of its own credit risk resulted in a nominal adjustment to the valuation of the derivative liabilities for the three months ended March 31, 2011. The valuation of the derivatives payable falls within Level 3 of the fair value hierarchy since the significant inputs used in deriving the fair value of these derivative contracts are not directly observable.

Table of contents

Foreign Exchange Options—The Company has entered into foreign exchange option contracts with major investment firms. The settlement amount is determined based upon the performance of the Chinese currency Renminbi ("RMB") relative to the U.S. Dollar ("USD") over the 5-year term of the contract. The performance amount is computed based on the average quarterly value of the RMB per the USD as compared to the initial value. The fair value of the derivative contract is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate and time remaining to the maturity. The Company's consideration of the counterparty's credit risk resulted in a \$0.2 million adjustment to the valuation of the foreign exchange options for the three months ended March 31, 2011. The valuation of the option contract falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of this derivative contract.

Interest Rate Swaps—The Company has entered into pay fixed, receive variable swap contracts with institutional counterparties to hedge against interest rate swap products offered to bank customers. This product allows borrowers to lock in attractive intermediate and long-term interest rates by entering into a pay fixed, receive variable swap contract with the Company, resulting in the customer obtaining a synthetic fixed rate loan. The fair value of the interest rate swap contracts is based on a discounted cash flow approach. The Company's consideration of the counterparty's credit risk resulted in a nominal adjustment as of March 31, 2011. The valuation of the interest swaps falls within Level 2 of the fair value hierarchy due to the observable nature of the inputs used in deriving the fair value of the derivative contracts.

Mortgage Servicing Assets ("MSAs")—The Company records MSAs in conjunction with its loan sale and securitization activities since the servicing of the underlying loans is retained by the Bank. MSAs are initially measured at fair value using an income approach. The initial fair value of MSAs is determined based on the present value of estimated net future cash flows related to contractually-specified servicing fees. The valuation for MSAs falls within Level 3 of the fair value hierarchy since there are no quoted prices for MSAs and the significant inputs used to determine fair value are not directly observable. The valuation of MSAs is determined using a discounted cash flow approach utilizing the appropriate yield curve and several market-derived assumptions including prepayment speeds, servicing cost, delinquency and foreclosure costs and behavior, and float earnings rate. Net cash flows are present valued using a market-derived discount rate. The resulting fair value is then compared to recently observed bulk market transactions with similar characteristics.

Impaired Loans—The Company's impaired loans are generally measured using the fair value of the underlying collateral, which is determined based on the most recent valuation information received. The fair values may be adjusted based on factors such as the Company's historical knowledge and changes in market conditions from the time of valuation. Impaired loans fall within Level 3 of the fair value hierarchy since they are measured at fair value based on the most recent valuation information received on the underlying collateral.

Other Real Estate Owned—The Company's OREO represents properties acquired through foreclosure or through full or partial satisfaction of loans and are recorded at estimated fair value at the time of foreclosure and at the lower of cost or estimated fair value subsequent to acquisition. The fair values of OREO properties are based on third party appraisals, broker price opinions or accepted written offers. These valuations are reviewed and approved by the Company's appraisal department, credit review department, or OREO department. OREO properties are classified as Level 2 assets in the fair value hierarchy. The non-covered OREO balance of \$15.6 million included in the condensed consolidated balance sheets as of March 31, 2011 is recorded net of estimated disposal costs. The covered OREO balance is \$142.4 million as of March 31, 2011.

Table of contents

Fair Value of Financial Instruments

The carrying amounts and fair values of the Company's financial instruments as of March 31, 2011 and December 31, 2010 were as follows:

Carrying Carrying Notional or Notional or Contract Estimated Contract Estimated Amount Fair Value Amount Fair Value (In thousands)	
Contract Estimated Contract Estimated Amount Fair Value Amount Fair Value (In thousands)	
Amount Fair Value Amount Fair Value (In thousands)	
(In thousands)	air Value
· · · · · · · · · · · · · · · · · · ·	
Financial Assets:	
Cash and cash equivalents \$ 1,492,922 \$ 1,492,922 \$ 1,333,949 \$ 1,333,949	1,333,949
Short-term investments 140,585 140,585 143,560 143,560	143,560
Securities purchased under resale	
agreements 768,369 789,015 500,000 505,826	505,826
Investment securities available-for-sale 2,930,676 2,930,676 2,875,941 2,875,94	2,875,941
Loans held for sale 303,673 312,602 220,055 225,221	225,221
Loans receivable, net 13,166,261 12,876,025 13,231,075 13,043,99	13,043,932
Investment in Federal Home Loan Bank	
stock 156,475 156,475 162,805 162,805	162,805
Investment in Federal Reserve Bank	
stock 47,285 47,285 47,285 47,285	47,285
Accrued interest receivable 83,628 83,628 82,090 82,090	32,090
Equity swap agreements 22,709 199 22,884 206	206
Foreign exchange options 85,614 4,823 85,614 5,084	5,084
Interest rate swaps 151,131 1,662 4,098 13	13
Financial Liabilities:	
Customer deposit accounts:	
Demand, savings and money market	
deposits 9,106,899 7,942,671 8,875,806 7,896,730	7,896,736
	6,762,892
Federal Home Loan Bank advances 793,643 799,531 1,214,148 1,199,15	1,199,151
Securities sold under repurchase	
agreements 1,081,019 1,285,299 1,083,545 1,296,523	1,296,522
Notes payable 68,942 68,942 49,690 49,690	49,690
Accrued interest payable 12,952 12,952 13,797 13,797	
Long-term debt 235,570 132,074 235,570 125,633	125,633
Derivative liabilities 276,498 6,399 79,640 3,463	3,463

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value are explained below:

Cash and Cash Equivalents—The carrying amounts approximate fair values due to the short-term nature of these instruments.

Short-Term Investments—The fair values of short-term investments generally approximate their book values due to their short maturities.

Securities Purchased Under Resale Agreements—Securities purchased under resale agreements with original maturities of 90 days or less are included in cash and cash equivalents. The fair value of securities purchased under resale agreements with original maturities of more than 90 days is estimated by discounting the cash flows based on expected maturities or repricing dates utilizing estimated market discount rates.

Investment Securities Available-for-Sale—The fair values of the investment securities available-for-sale are generally determined by reference to the average of at least two quoted market prices obtained from independent external brokers or independent external pricing service providers who have experience in valuing these securities. In obtaining such valuation information from third parties, the Company has reviewed the methodologies used to develop the resulting fair values. For private-label mortgage-backed securities and pooled trust preferred securities, fair values are based on discounted cash flow analyses.

Table of contents

Loans Held for Sale—The fair value of loans held for sale is derived from current market prices and comparative current sales.

Loans Receivable, net (includes covered and non-covered loans)—The fair value of loans is determined based on the discounted cash flow approach. The discount rate is derived from the associated yield curve plus spreads, and reflects the offering rates in the market for loans with similar financial characteristics. No adjustments have been made for changes in credit within the loan portfolio. It is management's opinion that the allowance for loan losses pertaining to performing and nonperforming loans results in a fair valuation of credit for such loans.

Investment in Federal Home Loan Bank Stock and Federal Reserve Bank Stock—The carrying amount approximates fair value, as the stock may be sold back to the Federal Home Loan Bank and the Federal Reserve Bank at carrying value.

Accrued Interest Receivable—The carrying amount of accrued interest receivable approximates fair value due to its short-term nature.

Equity Swap Agreements—The fair value of the derivative contracts is provided by a third party and is determined based on the change in value of the HSCEI and the volatility of the call option over the life of the individual swap agreement. The option value is derived based on the volatility of the option, interest rate and time remaining to maturity. We also considered the counterparty's credit risk in determining the fair value.

Foreign Exchange Options—The fair value of the derivative contracts is provided by third parties and is determined based on the change in the RMB and the volatility of the option over the life of the agreement. The option value is derived based on the volatility of the option, interest rate and time remaining to maturity. We also considered the counterparty's credit risk in determining the fair value.

Interest Rate Swaps—The fair value of the interest rate swap contracts is provided by a third party and is determined based on a discounted cash flow approach. The Company also considered the counterparty's credit risk in determining the fair value.

Customer Deposit Accounts—The fair value of customer deposit accounts is determined based on the discounted cash flow approach. The discount rate is derived from the associated yield curve, plus spread, if any. For core deposits (demand, savings and money market deposits), the cash outflows are projected by the decay rate based on the Bank's core deposit premium study and are discounted using the London Interbank Offered Rate ("LIBOR") yield curve. For time deposits, the cash flows are based on the contractual runoff and are discounted by the Bank's current offering rates, plus spread.

Federal Funds Purchased—The carrying amounts approximate fair values due to the short-term nature of these instruments.

Federal Home Loan Bank Advances—The fair value of Federal Home Loan Bank ("FHLB") advances is estimated based on the discounted value of contractual cash flows, using rates currently offered by the FHLB of San Francisco for fixed-rate credit advances with similar remaining maturities at each reporting date.

Securities Sold Under Repurchase Agreements—For securities sold under repurchase agreements with original maturities of 90 days or less, the carrying amounts approximate fair values due to the short-term nature of these instruments. At March 31, 2011 and December 31, 2010, most of the securities sold under repurchase agreements are long-term in nature and the fair values of securities sold under repurchase agreements are calculated by discounting future cash flows based on expected maturities or repricing dates, utilizing estimated market discount rates and taking

into consideration the call features of each instrument.

Table of contents

Notes Payable—The carrying amount of notes payable approximates fair value as these notes are payable on demand.

Accrued Interest Payable—The carrying amount of accrued interest payable approximates fair value due to its short-term nature.

Long-Term Debt—The fair values of long-term debt are estimated by discounting the cash flows through maturity based on current market rates the Bank would pay for new issuances.

Derivatives Payable—The Company's derivatives payable are recorded in conjunction with certain certificate of deposits ("host instrument"). These CDs pay interest based on changes in the either the HSCEI or based on changes in the RMB, as designated. The fair value of derivatives payable is estimated using the income approach. Additionally, we considered our own credit risk in determining the valuation.

The fair value estimates presented herein are based on pertinent information available to management as of each reporting date. Although we are not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented herein.

NOTE 4 — STOCK-BASED COMPENSATION

During the three months ended March 31, 2011, total compensation expense recognized in the condensed consolidated statements of income related to stock options and restricted stock awards reduced income before taxes by \$2.3 million and net income by \$1.3 million.

During the three months ended March 31, 2010, total compensation expense recognized in the condensed consolidated statements of income related to stock options and restricted stock awards reduced income before taxes by \$1.6 million and net income \$908 thousand.

The Company received \$1.6 million and \$577 thousand as of March 31, 2011 and March 31, 2010, respectively, in cash proceeds from stock option exercises. The net tax benefit (provision) recognized in equity for stock compensation plans was \$43 thousand and \$(341) thousand for March 31, 2011 and March 31, 2010, respectively.

As of March 31, 2011, there are 999,340 incentive shares available to be issued, subject to the Company's current 1998 Stock Incentive Plan, as amended.

Stock Options

The Company issues fixed stock options to certain employees, officers, and directors. Stock options are issued at the current market price on the date of grant with a three-year or four-year vesting period and contractual terms of 7 or 10 years. The Company issues new shares upon the exercise of stock options.

Table of contents

A summary of activity for the Company's stock options as of and for the three months ended March 31, 2011 is presented below:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value (In thousands)
Outstanding at beginning of period	1,438,979 \$	3 24.21		
Granted	8,654	23.11		
Exercised	(141,322)	13.36		
Forfeited	(25,913)	27.62		
Outstanding at end of period	1,280,398 \$	25.33	2.58 years	\$ 3,352
Vested or expected to vest at end of			•	
period	1,264,500 \$	25.42	2.56 years	\$ 3,276
Exercisable at end of period	1,052,729 \$	3 26.82	2.23 years	\$ 2,539

A summary of changes in unvested stock options and related information for the three months ended March 31, 2011 is presented below:

Unvested Options	Shares	Weighted Average Grant Date Fair Value (per share)
Unvested at January 1, 2011	416,851	\$ 5.04
Granted	8,654	13.21
Vested	(197,523)	5.79
Forfeited	(313)	4.69
Unvested at March 31, 2011	227,669	\$ 4.69

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions:

	Three Months	s Ended
	March 3	1,
	2011	2010(5)
Expected term(1)	4 years	N/A
Expected volatility(2)	78.5 %	N/A
Expected dividend yield(3)	0.2 %	N/A
Risk-free interest rate(4)	1.6 %	N/A

- (1) The expected term (estimated period of time outstanding) of stock options granted was estimated using the historical exercise behavior of employees.
- (2) The expected volatility was based on historical volatility for a period equal to the stock option's expected term.
 - (3) The expected dividend yield is based on the Company's prevailing dividend rate at the time of grant.

- (4) The risk-free rate is based on the U.S. Treasury strips in effect at the time of grant equal to the stock option's expected term.
 - (5) The Company did not issue any stock options during the three months ended March 31, 2010.

Table of contents

During the three months ended March 31, 2011 and 2010, information related to stock options is presented as follows:

		onths Ended arch 31,
	2011	2010
Weighted average grant date fair value of stock options granted during the period(1)	\$13.21	\$ —
Total intrinsic value of options exercised (in thousands)	\$1,197	\$277
Total fair value of options vested (in thousands)	\$1,144	\$1,671

⁽¹⁾ The Company did not issue any stock options during the three months ended March 31, 2010.

As of March 31, 2011, total unrecognized compensation cost related to stock options amounted to \$753 thousand. The cost is expected to be recognized over a weighted average period of 1.5 years.

Restricted Stock

In addition to stock options, the Company also grants restricted stock awards to directors, officers and employees. The restricted stock awards fully vest after three to five years of continued employment from the date of grant; some of the awards are also subject to achievement of certain established financial goals. The Company becomes entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the restricted stock when the restrictions are released and the shares are issued. Restricted stock awards are forfeited if officers and employees terminate prior to the lapsing of restrictions. The Company records forfeitures of issued restricted stock as treasury share repurchases.

A summary of the activity for restricted stock awards as of March 31, 2011, including changes during the three months then ended, is presented below:

	Shares	Weighted Average Price
Outstanding unvested at beginning of period	1,789,498	\$ 17.09
Granted	427,389	22.96
Vested	(73,049)	34.92
Forfeited	(43,038)	17.27
Outstanding unvested at end of period	2,100,800	\$ 17.66

Restricted stock awards are valued at the closing price of the Company's stock on the date of award. The weighted average fair values of restricted stock awards granted during the three months ended March 31, 2011 and 2010 were \$22.96 and \$16.89, respectively. The total fair value of restricted stock awards vested during the period ended March 31, 2011 and March 31, 2010 was \$1.7 million and \$1.2 million, respectively.

As of March 31, 2011, total unrecognized compensation cost related to restricted stock awards amounted to \$27.5 million. This cost is expected to be recognized over a weighted average period of 2.5 years.

NOTE 5 — INVESTMENT SECURITIES

An analysis of the investment securities available-for-sale portfolio is presented as follows:

A CM 1 21 2011	Amortized Cost		Gross Unrealized Gains (In tho		Gross Unrealized Losses ousands)]	Estimated Fair Value
As of March 31, 2011 Investment securities available-for-sale:									
U.S. Treasury securities	\$	19,859	\$	486	\$	_		\$	20,345
U.S. Government agency and U.S.	Ψ	15,005	Ψ	100	Ψ			Ψ	20,5 15
Government sponsored enterprise debt									
securities		1,448,709		1,694		(21,091)		1,429,312
U.S. Government agency and U.S.		, ,		,		,			, ,
Government sponsored enterprise									
mortgage-backed securities:									
Commercial mortgage-backed securities		23,970		462		(35)		24,397
Residential mortgage-backed securities		339,919		10,775		(1,253)		349,441
Municipal securities		16,021				(164)		15,857
Other residential mortgage-backed									
securities:									
Investment grade						_			
Non-investment grade		_		_		_			
Corporate debt securities:									
Investment grade		1,067,867		10,057		(10,088)		1,067,836
Non-investment grade(1)		26,136				(9,950)		16,186
Other securities		7,625		2		(25)		7,602
Total investment securities									
available-for-sale	\$	2,950,106	\$	23,476	\$	(42,606)	\$	2,930,976
As of December 31, 2010									
Investment securities available-for-sale:									
U.S. Treasury securities	\$	19,847	\$	607	\$	_		\$	20,454
U.S. Government agency and U.S.									
Government sponsored enterprise debt									
securities		1,349,289		2,297		(18,121)		1,333,465
U.S. Government agency and U.S.									
Government sponsored enterprise									
mortgage-backed securities:									
Commercial mortgage-backed securities		18,620		512		_			19,132
Residential mortgage-backed securities		295,140		11,574		_			306,714
Municipal securities		_		_		_			
Other residential mortgage-backed									
securities:									
Investment grade						_			
Non-investment grade		14,996				(8,742)		6,254
Corporate debt securities:									
Investment grade		1,056,537		9,095		(8,765)		1,056,867

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

Non-investment grade	50,015	31	(11,316)	38,730
Other securities	95,966	267	(1,908)	94,325
Total investment securities				
available-for-sale	\$ 2,900,410	\$ 24,383	\$ (48,852)	\$ 2,875,941

(1) For the three months ended March 31, 2011, the Company recorded \$464 thousand, on a pre-tax basis, of the credit portion of OTTI through earnings and \$5.1 million of the non-credit portion of OTTI for pooled trust preferred securities in other comprehensive income. The Company recorded \$16.7 million, on a pre-tax basis, of the credit portion of OTTI through earnings and \$15.4 million of the non-credit portion of OTTI for pooled trust preferred securities and other mortgage-backed securities in other comprehensive income for the year ended December 31, 2010.

The Company did not have any investment securities held-to-maturity as of March 31, 2011 and December 31, 2010.

The fair values of investment securities are generally determined by reference to the average of at least two quoted market prices obtained from independent external brokers or prices obtained from independent external pricing service providers who have experience in valuing these securities. The Company performs a monthly analysis on the broker quotes received from third parties to ensure that the prices represent a reasonable estimate of fair value. The procedures include, but are not limited to, initial and ongoing review of third party pricing methodologies, review of pricing trends, and monitoring of trading volumes. The Company assesses that prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed that are based on spreads and, when available, market indices. As a result of this analysis, if the Company determines there is a more appropriate fair value based upon available market data, the price received from third parties is adjusted accordingly.

Table of contents

Prices from third party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations that utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding.

As a result of the global financial crisis and illiquidity in the U.S. markets, the market for the pooled trust preferred securities has been inactive since mid-2007. It is the Company's view that current broker prices (which are typically non-binding) on these securities are based on forced liquidation or distressed sale values in very inactive markets that are not representative of the fair value of these securities. As such, the Company considered what weight, if any, to place on transactions that are not orderly when estimating fair value. For the pooled trust preferred securities the Company determined their fair values using the methodologies set forth in Note 3 to the Company's condensed consolidated financial statements presented elsewhere in this report.

The following table shows the Company's rollforward of the amount related to OTTI credit losses for the periods shown:

	Three Months Ended					
	March 31,					
		2011		2010		
		(In thous	ands)			
Beginning balance	\$	124,340	\$	107,671		
Addition of other-than-temporary impairment that was not previously						
recognized		_		_		
Additional increases to the amount related to the credit loss for which an						
other-than-temporary impairment was previously recognized		464		4,799		
Reduction for securities sold		(9,561)				
Ending balance	\$	115,243	\$	112,470		

The following tables show the Company's investment portfolio's gross unrealized losses and related fair values, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of March 31, 2011 and December 31, 2010:

	Less Than 1	12 Months	12 Moi	nths or More	Tot	tal
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses
			(In t	housands)		
As of March 31, 2011						
Investment securities						
available-for-sale:						
U.S. Treasury						
securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
U.S. Government						
agency and U.S.						
Government sponsored						
enterprise debt						
securities	1,034,713	(21,091)		_	1,034,713	(21,091)
U.S. Government						
agency and U.S.						

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

G						
Government sponsored						
enterprise						
mortgage-backed						
securities:						
Commercial						
mortage-backed						
securities	6,797	(35)		_	6,797	(35)
Residential						
mortage-backed						
securities	84,084	(1,253)	—	_	84,084	(1,253)
Municipal securities	15,857	(164)		_	15,857	(164)
Other residential						
mortgage-backed						
securities:						
Investment grade	_		_	_		
Non-investment grade	_	_	_	_	_	
Corporate debt						
securities:						
Investment grade	684,416	(9,895)	9,807	(193)	694,223	(10,088)
Non-investment grade	5,940	(22)	10,226	(9,928)	16,166	(9,950)
Other securities	2,575	(25)	_	<u> </u>	2,575	(25)
	·	, ,			·	, ,
Total investment						
securities						
available-for-sale	\$ 1,834,382	\$ (32,485)	\$ 20,033	\$ (10,121)	\$ 1,854,415	\$ (42,606)
	, , , -	, , ,	,		, , ,	
22						

Table of contents

		Less Than 1 Fair Value		Months Inrealized Losses		12 Mor Fair Value (In the	U	nrealized Losses		To Fair Value	otal U	Jnrealized Losses
As of December 31, 2010 Investment securities available-for-sale:								,				
U.S. Treasury	ф		¢		¢		Φ		ф		¢	
securities U.S. Government	Э	_	\$	_	\$	_	\$	_	\$	_	\$	_
agency and U.S. Government sponsored enterprise debt												
securities		935,654		(18,121)		_		_		935,654		(18,121)
U.S. Government agency and U.S. Government sponsored enterprise mortgage-backed securities:												
Commercial mortage-backed securities												
Residential		_		<u> </u>				<u>—</u>				
mortage-backed												
securities		_		_		_		_		_		_
Municipal securities		_		_		_		_		_		_
Other residential mortgage-backed securities:												
Investment grade		_		_		_		_		_		_
Non-investment grade		_		_		6,254		(8,742)		6,254		(8,742)
Corporate debt securities:												
Investment grade		656,434		(8,765)		_		_		656,434		(8,765)
Non-investment grade		24,105		(623)		9,926		(10,693)		34,031		(11,316)
Other securities Total investment securities		76,692		(1,908)		_		_		76,692		(1,908)
available-for-sale	\$	1,692,885	\$	(29,417)	\$	16,180	\$	(19,435)	\$	1,709,065	\$	(48,852)

Unrealized Losses

The majority of the unrealized losses related to securities that have been in a continuous loss position for less than twelve months is related to agency securities. As of March 31, 2011, the Company had \$1.43 billion in agency securities available-for-sale, representing 49% of the total investment securities available-for-sale portfolio.

As of March 31, 2011, there were six individual securities that have been in a continuous unrealized loss position for twelve months or more. These securities are comprised of five trust preferred securities with a total fair value of \$10.2 million and one investment grade corporate debt security with a fair value of \$9.8 million. As of March 31, 2011, there were also 141 securities, not including the 6 securities above, which have been in a continuous unrealized loss position for less than twelve months. The securities in an unrealized loss position include 88 investment grade corporate debt securities, 36 government agency securities, 11 residential mortgage-backed securities, 3 municipal securities, 1 commercial mortgage-backed security, 1 non-investment grade corporate debt security and 1 other security. The unrealized losses on these securities are primarily attributed to changes in interest rates as well as the liquidity crisis that has impacted all financial industries. The issuers of these securities have not, to our knowledge, established any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. The Company does not intend to sell these securities and it is not more likely than not that the company will be required to sell these securities before recovery of their current amortized cost basis. As such, the Company does not deem these securities, other than those previously stated, to be other-than-temporarily impaired as of March 31, 2011.

Corporate Debt Securities

The unrealized losses related to securities that have been in a continuous loss position of twelve months or longer is related to five pooled trust preferred debt securities that are non-investment graded and one investment grade corporate debt security. As of March 31, 2011, these pooled trust preferred securities had an estimated fair value of \$10.2 million, representing less than 1% of the total investment securities available-for-sale portfolio. One security was downgraded to non-investment grade during the second quarter of 2010. As of March 31, 2011, these non-investment grade pooled trust preferred debt securities had gross unrealized losses amounting to \$9.9 million, or 49% of the total amortized cost basis of these securities, comprised of \$4.8 million in unrealized losses on securities that are not other-than-temporarily impaired and \$5.1 million in noncredit-related impairment losses on securities that are other-than-temporarily impaired as of March 31, 2011 pursuant to the provisions of ASC 320-10-65. We recorded an impairment loss of \$464 thousand on our portfolio of pooled trust preferred securities during the first quarter of 2011 for additional increases to the amount related to the credit loss for which an other-than-temporary impairment was previously recognized.

Table of contents

As of March 31, 2011, the Company also had one investment grade corporate debt security with a fair value of \$9.8 million, with a gross unrealized loss of \$194 thousand, or 2% of the amortized cost basis of this security, for more than twelve months. The Company did not have other-than-temporary impairment recognized in earnings on this security.

The scheduled maturities of investment securities at March 31, 2011 are presented as follows:

	A	Amortized Cost (In the	Estimated Fair Value
Due within one year	\$	1,439,388	\$ 1,416,028
Due after one year through five years		437,436	440,243
Due after five years through ten years		714,633	711,246
Due after ten years		358,649	363,459
Total investment securities available-for-sale	\$	2,950,106	\$ 2,930,976

NOTE 6 — DERIVATIVE FINANCIAL INSTRUMENTS

The Company offers various derivative products to clients and enters into offsetting derivative transactions in due course. The following table summarizes the fair value and balance sheet classification of derivative instruments as of March 31, 2011 and December 31, 2010. The notional amount of the contract is not recorded on the condensed consolidated balance sheets, but is used as the basis for determining the amount of interest payments to be exchanged between the counterparties. If the counterparty fails to perform, the Company's counterparty credit risk is equal to the amount reported as a derivative asset. The valuation methodology of derivative instruments is disclosed in Note 3 to the Company's condensed consolidated financial statements presented elsewhere in this report.

Fair Values of Derivative Instruments

		March 31, 20	11	Γ	December 31, 2	, 2010		
	Notional	Derivative	Derivative	Notional	Derivative	Derivative		
	Amount	Assets(1)	Liabilities(1)	Amount	Assets(1)	Liabilities(1)		
			(In tho	usands)				
Derivatives not designated as								
hedging instruments:								
Equity swap agreements	\$22,709	\$199	\$ 201	\$22,884	\$206	\$ 210		
Foreign exchange options	85,614	4,823	3,069	85,614	5,084	3,239		
Interest rate swaps	151,131	1,662	1,723	4,098	13	14		
Interest rate swaps on								
brokered CD's	50,000		1,406			_		
Total derivatives not								
designated as hedging								
instruments	\$309,454	\$6,684	\$ 6,399	\$112,596	\$5,303	\$ 3,463		

⁽¹⁾ Derivative assets include the estimated gain to settle a derivative contract plus net interest receivable. Derivative liabilities include the estimated loss to settle a derivative contract.

Equity Swap Agreements—In December 2007, the Company entered into two equity swap agreements with a major investment brokerage firm to economically hedge against market fluctuations in a promotional equity index certificate of deposit product offered to bank customers which has a term of 5 years and pays interest based on the performance of the HSCEI. Under ASC 815, a certificate of deposit that pays interest based on changes in an equity index is a hybrid instrument with an embedded derivative (i.e. equity call option) that must be accounted for separately from the host contract (i.e. the certificate of deposit). In accordance with ASC 815, both the embedded equity call options on the certificates of deposit and the freestanding equity swap agreements are marked-to-market each reporting period with resulting changes in fair value recorded in the condensed consolidated statements of income. As of March 31, 2011 and December 31, 2010, the notional amounts of the equity swap agreements totaled \$22.7 million and \$22.9 million, respectively.

Table of contents

The fair values of the equity swap agreements and embedded derivative liability for these derivative contracts amounted to \$199 thousand and \$201 thousand, respectively, as of March 31, 2011, compared to \$206 thousand and \$210 thousand, respectively, as of December 31, 2010.

Foreign Exchange Options—During 2010, the Company entered into foreign exchange option contracts with major brokerage firms to economically hedge against currency exchange rate fluctuations in a certificate of deposit product available to bank customers beginning in the first quarter of 2010. This product, which has a term of 5 years, pays interest based on the performance of the Chinese currency Renminbi ("RMB") relative to the U.S. Dollar. Under ASC 815, a certificate of deposit that pays interest based on changes in currency exchange rates is a hybrid instrument with an embedded derivative that must be accounted for separately from the host contract (i.e. the certificate of deposit). In accordance with ASC 815, both the embedded derivative instruments and the freestanding foreign exchange option contracts are marked-to-market each reporting period with resulting changes in fair value reported in the condensed consolidated statements of income.

As of March 31, 2011 and December 31, 2010 the notional amount of the foreign exchange options totaled \$85.6 million and \$85.6 million, respectively.

The fair values of the foreign exchange options and embedded derivative liability for these contracts amounted to a \$4.8 million asset and a \$3.1 million liability as of March 31, 2011. The fair values of the foreign exchange options and embedded derivative liability for these contracts amounted to a \$5.1 million asset and \$3.2 million liability as of December 31, 2010.

Interest Rate Swaps—Since the beginning of the fourth quarter of 2010, the Company has entered into pay fixed, receive variable swap contracts with institutional counterparties to economically hedge against a newly launched interest rate swap product offered to bank customers. This product allows borrowers to lock in attractive intermediate and long-term interest rates by entering into a pay fixed, receive variable swap contract with the Company, resulting in the customer obtaining a synthetic fixed rate loan. The Company does not assume any interest rate risk since the swap agreements mirror each other. As of March 31, 2011 and December 31, 2010 the notional amount of the interest rate swaps with the institutional counterparties totaled \$151.1 million and \$4.1 million, respectively. The interest rate swap agreements are marked-to-market each reporting period with resulting changes in fair value reported in the condensed consolidated statements of income.

The fair values of the interest rate swap contracts with the institutional counterparty and the bank customers amounted to a \$1.7 million asset and \$1.7 million liability, respectively, as of March 31, 2011. The fair values of the interest rate swap contracts with the institutional counterparty and the bank customers amounted to a \$13 thousand asset and \$14 thousand liability, respectively, as of December 31, 2010.

Forward Starting Interest Rate Swaps on Brokered CD's—The Company is exposed to changes in the fair value of certain of its fixed-rate obligations due to changes in the benchmark interest rate, LIBOR. As of March 31, 2011, the Company had one interest rate swap with a notional amount of \$50 million to hedge against interest rate fluctuations on its brokered CD's which settled in April 2011. The settlement of the interest rate swap is in April 2011 at which time the Company will designate it as a fair value accounting hedge designated to hedge the changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for the Company making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. The fair value of the forward starting interest rate swap amounted to a \$1.4 million derivative liability as of March 31, 2011.

Table of contents

Short-term Foreign Exchange Contracts—The Company also enters into short-term foreign exchange contracts on a regular basis to economically hedge against foreign exchange rate fluctuations. As of March 31, 2011, the notional amount of the foreign exchange contracts totaled \$289.6 million. The fair values of the foreign exchange contracts were immaterial as of March 31, 2011.

The table below summarizes gains and (losses) on derivative instruments recorded in the condensed consolidated statements of operations for the three months ended March 31, 2011 and 2010:

	Location in Condensed Consolidated		ths Er 31,	Ended ,		
	Statements of Operations	2011 (Iı	n thou:	2010 usands)		
Derivatives not designated as hedging i	nstruments				,	
Equity swap agreements	Noninterest expense	\$ 2		\$	3	
Foreign exchange options	Noninterest income	(109)			
Foreign exchange options	Noninterest expense	18			_	
Interest rate swaps	Noninterest income	(60)			
	Total net (expense) income	\$ (149)	\$	3	

Credit Risk-Related Contingent Features—The Company has agreements with some of its derivative counterparties that contain a provision where if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations.

The Company also has agreements with some of its derivative counterparties that contain a provision where if the Company fails to maintain its status as a well / adequate capitalized institution, then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements. Similarly, the Company could be required to settle its obligations under certain of its agreements if the Company were issued a prompt corrective action.

As of March 31, 2011 the termination value of derivatives in a net liability position, which includes accrued interest but excludes any adjustment for nonperformance risk, related to these agreements was \$2.9 million. If the Company had breached any of these provisions at March 31, 2011, it could have been required to settle its obligations under the agreements at the termination value.

NOTE 7 — COVERED ASSETS AND FDIC INDEMNIFICATION ASSET

Covered Assets

Covered assets consist of loans receivable and OREO that were acquired in the Washington First International Bank ("WFIB") Acquisition on June 11, 2010 and in the United Commercial Bank ("UCB") Acquisition on November 6, 2009 for which the Company entered into shared-loss agreements (the "shared-loss agreements") with the FDIC. The shared-loss agreements covered over 99% of the loans originated by WFIB and all of the loans originated by UCB, excluding the loans originated by UCB in China under its United Commercial Bank China (Limited) subsidiary. The Company shares in the losses, which began with the first dollar of loss incurred, on covered assets under the shared-loss agreements.

Table of contents

Pursuant to the terms of the shared-loss agreements, the FDIC is obligated to reimburse the Company 80% of eligible losses for both WFIB and UCB with respect to covered assets. For the UCB covered assets, the FDIC will reimburse the Company for 95% of eligible losses in excess of \$2.05 billion. The Company has a corresponding obligation to reimburse the FDIC for 80% or 95%, as applicable, of eligible recoveries with respect to covered assets. The commercial loan shared-loss agreement and single-family residential mortgage loan shared-loss agreement are in effect for 5 years and 10 years, respectively, from the acquisition date and the loss recovery provisions are in effect for 8 years and 10 years, respectively, from the acquisition date.

Forty-five days following the 10th anniversary of the respective acquisition date, the Company will be required to pay to the FDIC a calculated amount, based on the specific thresholds of losses not being reached. The calculation of this potential liability as stated in the shared-loss agreements is 50% of the excess, if any of (i) 20% of the Intrinsic Loss Estimate and (ii) the sum of (A) 25% of the asset discount plus (B) 25% of the Cumulative Shared-Loss Payments plus (C) the Cumulative Servicing Amount if net losses on covered loans subject to the stated threshold is not reached. As of March 31, 2011, the Company's estimate for this liability for WFIB and UCB is \$4.0 million and \$1.0 million, respectively.

At each date of acquisition, we accounted for the loan portfolio acquired from the respective bank at fair value. This represents the discounted value of the expected cash flows from the portfolio. In estimating the nonaccretable difference, we (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows") and (b) estimated the amount and timing of undiscounted expected principal and interest payments (the "undiscounted expected cash flows"). In the determination of contractual cash flows and cash flows expected to be collected, we assume no prepayment on the ASC 310-30 nonaccrual loan pools as we do not anticipate any significant prepayments on credit impaired loans. For the ASC 310-30 accrual loans for single-family, multifamily and commercial real estate, we used a third party vendor to obtain prepayment speeds, in order to be consistent with the market participant's notion of the accounting standards. The third party vendor is recognized in the mortgage-industry for the delivery of prepayment and default models for the secondary market to identify loan level prepayment, delinquency, default, and loss propensities. The prepayment rates for the construction, land, and commercial and consumer pools have historically been low and so we applied the prepayment assumptions of our current portfolio using our internal modeling. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The nonaccretable difference represents our estimate of the credit losses expected and was considered in determining the fair value of the loans as of the acquisition date. The amount by which the undiscounted expected cash flows exceed the estimated fair value (the "accretable yield") is accreted into interest income over the life of the loans. The Company has elected to account for all covered loans acquired in the FDIC-assisted acquisitions under ASC 310-30.

Table of contents

The carrying amounts and the composition of the covered loans as of March 31, 2011 and December 31, 2010 are as follows:

	March 31, 2011	De	ecember 31, 2010
	(In thous)	
Real estate loans:			
Residential single-family	\$ 519,979	\$	553,541
Residential multifamily	1,058,605		1,093,331
Commercial and industrial real estate	2,045,920		2,085,674
Construction and land	930,210		1,043,717
Total real estate loans	4,554,714		4,776,263
Other loans:			
Commercial business	998,720		1,072,020
Other consumer	104,662		107,490
Total other loans	1,103,382		1,179,510
Total principal balance	5,658,096		5,955,773
Covered discount	(1,052,580)		(1,150,672)
Net valuation of loans	4,605,516		4,805,101
Allowance on covered loans	(5,759)		(4,225)
Total covered loans, net	\$ 4,599,757	\$	4,800,876

Credit Quality Indicators—The covered loans acquired are and will continue to be subject to the Bank's internal and external credit review and monitoring. The covered loans have the same credit quality indicators as the non-covered loans, to enable the monitoring of the borrower's credit and the likelihood of repayment.

Loans are risk rated based on analysis of the current state of the borrower's credit quality. The analysis of credit quality includes review of all sources of repayment, the borrower's current financial and liquidity status and all other relevant information. The Company utilizes an eight grade risk rating system, where a higher grade represents a higher level of credit risk. The eight grade risk rating system can be generally classified by the following categories: Pass or Watch, Special Mention, Substandard, Doubtful and Loss. The risk ratings reflect the relative strength of the sources of repayment. Refer to Footnote 8 for full discussion of risk ratings.

After a year of historical performance of the covered loans acquired through the UCB acquisition, the Company reduced the nonaccretable difference due to the performance of the portfolio and expectation for the inherent losses in the portfolio in the fourth quarter of 2010. This reduction was primarily calculated based on the risk ratings of the loans. If credit deteriorates beyond the respective acquisition date fair value amount of the covered loans under ASC 310-30, such deterioration will be reserved for and a provision for credit losses will be charged to earnings with a partially offsetting noninterest income item reflected in the increase to the FDIC indemnification asset or receivable. As of March 31, 2011, there is no allowance for the covered loans accounted for under ASC 310-30 related to deterioration as the credit has not deteriorated beyond fair value at acquisition date.

As of the acquisition date, WFIB's and UCB's loan portfolios included unfunded commitments for commercial lines of credit, construction draws and other lending activity. The total commitment outstanding as of the acquisition date is covered under the shared-loss agreements. However, any additional advances on these loans subsequent to acquisition date are not accounted for under ASC 310-30. Included in the table below are \$591.8 million of additional advances under the shared-loss agreements which are not accounted for under ASC 310-30. The Bank has considered these additional advances on commitments covered under the shared-loss agreements in the general reserve of the allowance for loan losses calculation. These additional advances are within our loan segments as follows: \$403.4 million of

commercial and industrial loans, \$151.4 million of commercial real estate loans, \$25.7 million of consumer loans and \$11.3 million of residential loans. As of March 31, 2011, \$5.8 million, or 2.5%, of the total allowance is allocated to these additional advances on loans covered under the shared-loss agreements. This \$5.8 million in allowance is allocated within our loan segments as follows: \$2.8 million for commercial and industrial loans, \$2.8 million for commercial real estate loans, \$145 thousand for consumer loans and \$97 thousand for residential loans.

Table of contents

Total real estate loans

Commercial business

Total principal balance

Other loans:

Other consumer

Total other loans

March 31, 2011 Real estate loans:	P	ass/Watch		Special Mention		ubstandard thousands)	I	Doubtful		Total
Residential single-family	\$	489,139	\$	1,670	\$	29,170	\$	_	\$	519,979
Residential multifamily		898,629	_	45,775	<u> </u>	114,201	-	_	т	1,058,605
Commercial and industrial				- ,		, -				, ,
real estate		1,335,296		78,272		616,812		15,540		2,045,920
Construction and land		405,051		81,065		427,875		16,219		930,210
Total real estate loans		3,128,115		206,782	2	1,188,058		31,759		4,554,714
Other loans:										
Commercial business		810,332		21,649		155,484		11,255		998,720
Other consumer		103,564		25		1,073		_		104,662
Total other loans		913,896		21,674		156,557		11,255		1,103,382
Total principal balance	\$	4,042,011	\$	228,456	5 \$	1,344,615	\$	43,014	\$	5,658,096
December 31, 2010			Passa	/Watch	Specia Mentio			Doubtful)		Total
Real estate loans:										
Residential single-family			\$525	,979	\$2,153	\$ 25,15	57	\$252	\$	5553,541
Residential multifamily			1,00	08,274	15,114	67,36	66	2,577		1,093,331
Commercial and industrial re	eal es	tate	1,52	20,135	89,870	466,5	888	9,081		2,085,674
Construction and land			328	,214	125,68	8 556,0	070	33,745		1,043,717

\$297,863 At March 31, 2011 and December 31, 2010, \$300.0 million and \$379.8 million, respectively, of the ASC 310-30 credit impaired loans were considered to be nonaccrual loans.

The following table sets forth information regarding covered nonperforming assets as of the dates indicated:

3,382,602

834,252

106,232

940,484

\$4,323,086

232,825

64,702

65,038

336

1,115,181

161,401

162,323

\$1,277,504

922

45,655

11,665

11,665

\$57,320

4,776,263

1,072,020

1,179,510

107,490

\$5,955,773

	N	March 31, 2011	De	cember 31, 2010	
	(In thousands)				
Covered nonaccrual loans(1)	\$	299,994	\$	379,797	
Covered loans past due 90 days or more but not on nonaccrual		_		_	
Total nonperforming loans		299,994		379,797	
Other real estate owned covered, net		142,416		123,902	
Total covered nonperforming assets	\$	442,410	\$	503,699	

(1) Covered nonaccrual loans meet the criteria for nonaccrual but have a yield accreted through interest income under ASC 310-30.

Table of contents

As of March 31, 2011, we had 107 covered OREO properties with a combined aggregate carrying value of \$142.4 million. Approximately 62% of covered OREO properties as of March 31, 2011 were located in California. As of December 31, 2010, we had 114 covered OREO properties with an aggregate carrying value of \$123.9 million. During the first three months of 2011, 30 properties with an aggregate carrying value of \$54.7 million were added through foreclosure. The aggregate carrying value at March 31, 2011 includes \$6.8 million in net write-downs on covered OREO. During the first three months of 2011, we sold 37 covered OREO properties with a total carrying value of \$29.0 million resulting in a total combined net loss on sale of \$381 thousand.

Changes in the accretable yield for the covered loans are as follows for the periods shown:

	Three Months E March 31, 2011 (In thousand				
Balance at beginning of period	\$	1,153,272	\$	983,107	
Accretion		(58,680)		(74,755)	
Changes in expected cash flows		(26,476)		(136,803)	
Balance at end of period	\$	1,068,116	\$	771,549	

The excess of cash flows expected to be collected over the initial fair value of acquired loans is referred to as the accretable yield and is accreted into interest income over the estimated life of the acquired loans using the effective yield method. The accretable yield will change due to:

• estimate of the remaining life of acquired loans which may change the amount of future interest income;

estimate of the amount of contractually required principal and interest payments over the estimated life that will not be collected (the nonaccretable difference); and

• indices for acquired loans with variable rates of interest.

After over a year of historical performance of the UCB portfolio, the Bank concluded that the credit quality is performing better than originally estimated. As such, the Bank reduced the nonaccretable discount on the UCB covered loan portfolio in December 2010. By lowering the nonaccretable discount, the overall accretable yield will increase thus increasing the interest income recognized over the remaining life of the loans.

FDIC Indemnification Asset

Due to the fourth quarter 2010 reduction of the nonaccretable difference on the UCB covered loan portfolio, the expected reimbursement from the FDIC under the loss-sharing agreement decreased. The Company is amortizing the difference between the recorded amount of the FDIC indemnification asset and the expected reimbursement from the FDIC over the life of the indemnification asset. The amortization is in line with the improved accretable yield as discussed above. As such, the Company now has net amortization of the FDIC indemnification asset against income. For the three months ended March 31, 2011, the Company recorded \$18.3 million of amortization against income, compared to \$11.5 million of accretion for the three months ended March 31, 2010. For the three months ended March 31, 2011, the Company also recorded a \$56.6 million reduction to the FDIC indemnification asset resulting from paydowns, payoffs, loan sales and chargeoffs, and recorded the adjustment to noninterest income (loss).

Table of contents

The table below shows FDIC indemnification asset activity for the periods shown:

	Three Months Ended March 31,					
	2011 20					
	(In tho	usands))			
Balance at beginning of period	\$ 792,133	\$	1,091,814			
(Amortization) Accretion	(18,277)		11,468			
Reductions(1)(2)	(56,596)		(122,332)			
Balance at end of period	\$ 717,260	\$	980,950			

⁽¹⁾ Reductions relate to higher cash flows received from principal amortization, partial prepayments, loan payoffs and loan sales.

FDIC Receivable

As of March 31, 2011, the FDIC loss-sharing receivable was \$68.5 million as compared to \$55.5 million as of December 31, 2010. This receivable represents 80% of reimbursable amounts from the FDIC that have not yet been received. These reimbursable amounts include net charge-offs, loan-related expenses and OREO-related expenses. The 80% of any reimbursable expense is recorded as noninterest income. 100% of the loan-related and OREO expenses are recorded as noninterest expense, netting to the 20% of actual expense paid by the Company. The FDIC also shares in 80% of recoveries received. Thus, the FDIC receivable is reduced when we receive payment from the FDIC as well as when recoveries occur. The FDIC loss-sharing receivable is included in other assets on the Condensed Consolidated Balance Sheet.

⁽²⁾ For the three months ended March 31, 2011, the reduction amount of \$56.6 million includes charge-offs, of which \$31.5 million of these charge-offs are recoverable from the FDIC and recorded in other assets. For the three months ended March 31, 2010, the reduction amount of \$122.3 million also includes charge-offs, of which \$61.9 million is recoverable from the FDIC and recorded in other assets.

Table of contents

NOTE 8 — NON-COVERED LOANS AND ALLOWANCE FOR LOAN LOSSES

The following is a summary of loans receivable, excluding covered loans ("non-covered loans") for the periods indicated:

Residential:	March 31, 2011 (In thou	December 31, 2010 usands)
Single-family	\$1,201,311	\$1,119,024
Multifamily	949,034	974,745
Total residential	2,150,345	2,093,769
Commercial Real Estate ("CRE"):	, ,	
Income producing	3,339,592	3,392,984
Construction	254,614	278,047
Land	220,135	235,707
Total CRE	3,814,341	3,906,738
Commercial and Industrial ("C&I"):		
Commercial business	1,820,946	1,674,698
Trade finance	362,873	308,657
Total C&I	2,183,819	1,983,355
Consumer:		
Student loans	428,274	490,314
Other consumer	242,255	243,212
Total consumer	670,529	733,526
Total gross loans receivable, excluding covered loans	8,819,034	8,717,388
Unearned fees, premiums, and discounts, net	(32,128)	(56,781)
Allowance for loan losses, excluding covered loans	(220,402)	(230,408)
Loans receivable, excluding covered loans, net	\$8,566,504	\$8,430,199

Accrued interest on covered and non-covered loans receivable amounted to \$68.2 million and \$65.6 million at March 31, 2011 and December 31, 2010, respectively.

At March 31, 2011 and December 31, 2010, covered and non-covered loans receivable totaling \$8.05 billion and \$8.14 billion, respectively, were pledged to secure borrowings from the FHLB and the Federal Reserve Bank.

The Bank offers both fixed and adjustable rate ("ARM") first mortgage loans secured by one-to-four unit residential properties located in its primary lending areas. The Bank originated \$136.5 million and \$67.0 million in new residential single-family loans during the three months ended March 31, 2011 and 2010, respectively.

The Bank also offers both fixed and ARM residential multifamily loan programs. For the three months ended March 31, 2011 and 2010, the Bank originated \$15.4 million and \$1.9 million, respectively, in multifamily residential loans. The Bank primarily offers ARM multifamily loan programs that have six-month, three-year, or five-year initial fixed periods. The Bank considers all of the single-family and multifamily loans originated to be prime loans and underwriting criteria include minimum FICO scores, maximum loan-to-value ratios and minimum debt coverage ratios, as applicable. The Bank does have some single-family loans with interest-only features. Single-family loans

with interest-only features totaled \$7.2 million or 1% and \$7.8 million or 1% of total single-family loans at March 31, 2011 and December 31, 2010, respectively. Additionally, the Bank owns residential loans that permit different repayment options that were purchased several years ago. For these loans, there is the potential for negative amortization if the borrower chooses so. These residential loans that permit different repayment options totaled \$16.6 million, or 1%, and \$16.9 million, or 1%, of total residential loans at March 31, 2011 and December 31, 2010, respectively. None of these loans were negatively amortizing as of March 31, 2011 and December 31, 2010.

Table of contents

In addition to residential lending, the Bank's lending activities also include commercial real estate, commercial and industrial, and consumer lending. Our CRE lending activities include loans to finance income producing properties and also construction and land loans. Our C&I lending activities include commercial business financing for small and middle-market businesses in a wide spectrum of industries. Included in commercial business loans are loans for working capital, accounts receivable lines, inventory lines, small business administration loans and lease financing. We also offer a variety of international trade finance services and products, including letters of credit, revolving lines of credit, import loans, bankers' acceptances, working capital lines, domestic purchase financing and pre-export financing. Consumer loans are primarily comprised of fully guaranteed student loans, home equity lines of credit and auto loans.

All of the loans that the Bank originates are subject to its underwriting guidelines and loan origination standards. Management believes that the Bank's underwriting criteria and procedures adequately consider the unique risks which may come from these products. The Bank conducts a variety of quality control procedures and periodic audits to ensure compliance with its origination standards, including criteria for lending and legal requirements.

Credit Risk and Concentrations—The real estate market in California, including the areas of Los Angeles, Riverside, San Bernardino and Orange counties, where a majority of the Company's loan customers are based, has been negatively impacted over the past few years. As of March 31, 2011, the Company had \$3.81 billion in non-covered commercial real estate loans and \$2.15 billion in non-covered residential loans, of which approximately 94% are secured by real properties located in California. Potential further deterioration in the real estate market generally and residential building in particular could result in additional loan charge-offs and provisions for loan losses in the future, which could have a material adverse effect on the Company's financial condition, net income and capital. In addition, although most of the Company's trade finance activities are related to trade with Asian countries, the majority of our loans are made to companies domiciled in the United States. A substantial portion of this business involves California based customers engaged in import activities. We also offer export-import financing to various domestic and foreign customers; the export loans are guaranteed by the Export-Import Bank of the United States.

Purchased Loans—During the first three months of 2011, the Company purchased approximately \$300 million of loans, including student loans with a carrying amount of \$259.9 million. These student loans are guaranteed by the U.S. Department of Education and pose limited credit risk.

Loans Held for Sale—Loans held for sale totaled \$303.7 million and \$220.1 million as of March 31, 2011 and December 31, 2010, respectively. Loans held for sale are recorded at the lower of cost or fair market value. Fair market value, if lower than cost, is determined based on valuations obtained from market participants or the value of the underlying collateral. As of March 31, 2011, approximately 95% of these loans were student loans. These loans were purchased by the Company with the intent to be held for investment; however, subsequent to their purchase, the Company's intent for these loans changed and they were consequently reclassified to loans held for sale. Proceeds from sales of loans held for sale were \$150.5 million in the first three months of 2011, resulting in net gains on sale of \$4.3 million. Proceeds from sales of loans held for sale were \$13.7 million in March 2010 with zero net gains on sale.

Table of contents

Credit Quality Indicators—Loans are risk rated based on analysis of the current state of the borrower's credit quality. The analysis of credit quality includes review of all sources of repayment, the borrower's current financial and liquidity status and all other relevant information. The Company utilizes an eight grade risk rating system, where a higher grade represents a higher level of credit risk. The eight grade risk rating system can be generally classified by the following categories: Pass or Watch, Special Mention, Substandard, Doubtful and Loss. The risk ratings reflect the relative strength of the sources of repayment.

Pass or Watch loans are generally considered to have sufficient sources of repayment in order to repay the loan in full in accordance with all terms and conditions. These borrowers may have some credit risk that requires monitoring, but full repayment is expected. Special Mention loans are considered to have potential weaknesses that warrant close attention by management. Special Mention is considered a transitory grade and generally, the Company does not have a loan stay graded Special Mention for longer than six months. If any potential weaknesses are resolved, the loan is upgraded to a Pass or Watch grade. If negative trends in the borrower's financial status or other information is presented that indicates the repayment sources may become inadequate, the loan is downgraded to a Substandard grade. Substandard loans are considered to have well-defined weaknesses that jeopardize the full and timely repayment of the loan. Substandard loans have a distinct possibility of loss if the deficiencies are not corrected. Additionally, when management has assessed a potential for loss but a distinct possibility of loss is not recognizable, the loan is still classified as Substandard. Doubtful loans have insufficient sources of repayment and a high probability of loss. Loss loans are considered to be uncollectible and of such little value that they are no longer considered bankable assets. These internal risk ratings are reviewed routinely and adjusted due to changes in borrower status and likelihood of loan repayment. The tables below present the non-covered loan portfolio by credit quality indicator as of March 31, 2011 and December 31, 2010. As of March 31, 2011, non-covered loans graded Special Mention, Substandard and Doubtful have decreased by a net \$93.6 million, or 11% from December 31, 2010. There were no Loss grade loans as of March 31, 2011 and December 31, 2010.

March 31, 2011	Pass/Watch	Special Mention	Substandard (In thousands)	Doubtful	Total
Residential:					
Single-family	\$1,162,012	\$3,819	\$35,480	\$ —	\$1,201,311
Multifamily	774,721	37,504	136,809		949,034
CRE:					
Income producing	3,048,597	73,910	217,085	_	3,339,592
Construction	181,749	_	72,865	_	254,614
Land	146,422	5,442	68,271		220,135
C&I:					
Commercial business	1,712,836	24,295	76,530	7,285	1,820,946
Trade finance	349,997	4,262	8,614	_	362,873
Consumer:					
Student loans	428,274	_	_	_	428,274
Other consumer	238,545	_	3,710	_	242,255
Total	\$8,043,153	\$149,232	\$619,364	\$7,285	\$8,819,034
	Pass/Watch	Special Mention	Substandard	Doubtful	Total
			(In thousands)		

December 31, 2010

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

Residential:					
Single-family	\$1,076,281	\$12,376	\$ 30,367	\$ —	\$1,119,024
Multifamily	789,631	42,887	142,227		974,745
CRE:					
Income producing	3,054,197	80,714	258,073		3,392,984
Construction	202,385	_	75,662		278,047
Land	146,499	4,656	84,552	_	235,707
C&I:					
Commercial business	1,553,218	34,449	81,185	5,846	1,674,698
Trade finance	296,430	4,069	8,158	_	308,657
Consumer:					
Student loans	490,314	_	_	_	490,314
Other consumer	238,964	1,486	2,762	_	243,212
Total	\$7,847,919	\$180,637	\$682,986	\$5,846	\$8,717,388
Student loans Other consumer	238,964			 \$5,846	243,212

Table of contents

Nonaccrual and Past Due Loans—Loans are tracked by the number of days borrower payments are past due. The tables below present an aging analysis of nonaccrual loans and past due non-covered loans and loans held for sale, segregated by class of loans, as of March 31, 2011 and December 31, 2010:

				Nonaccrual	-			
	Accruing	Accruing		Loans	Nonaccrual			
	Loans	Loans	Total	Less	Loans	Total		
	30-59	60-89	Accruing	Than 90	90 or More	Nonaccrual		
	Days	Days	Past Due	Days	Days Past	Past Due	Current	
	Past Due	Past Due	Loans	Past Due	Due	Loans	Loans	Total
				(In	thousands)			
March 31,								
2011								
Residential:								
Single-family	\$ 8,259	\$ 707	\$ 8,966	\$ —	\$ 10,585	\$ 10,585	\$ 1,181,760	\$ 1,201,311
Multifamily	10,909	3,398	14,307	4,320	9,101	13,421	921,306	949,034
CRE:								
Income								
producing	13,054	14,404	27,458	5,026	31,853	36,879	3,275,255	3,339,592
Construction	16,457	_	16,457	20,390	24,993	45,383	192,774	254,614
Land	13,286	-	13,286	5,638	11,053	16,691	190,158	220,135
C&I:								
Commercial	47.000	0.00	27.577	44074		22 700	1 = 60 = 60	1 020 016
business	17,292	8,385	25,677	14,954	17,555	32,509	1,762,760	1,820,946
Trade finance	3,000	_	3,000	—	448	448	359,425	362,873
Consumer:							100.07.1	100 071
Student loans	_	_		_	-		428,274	428,274
Other	001		0.01		1 755	1 755	220 (10	242.255
consumer	881		881		1,755	1,755	239,619	242,255
Loans held for		5 407	5 407	5.426	0.642	15.000	202 100	202 (72
sale	—	5,497	5,497	5,426	9,642	15,068	283,108	303,673
Total	\$ 83,138	\$ 32,391	\$ 115,529	\$ 55,754	\$ 116,985	\$ 172,739	\$ 8,834,439	9,122,707
Unearned fees, discounts, net	premiums a	ına						(32,128)
Total recorded	invoctment	in non cove	rad laans					(32,126)
and loans held:		III IIOII-COVE	icu ioalis					\$ 9,090,579
and idalis neld	ioi sait							ψ 2,020,373

				Nonaccrual	Nonaccrua	1		
	Accruing	Accruing		Loans	Loans			
	Loans	Loans	Total	Less	90 or	Total		
	30-59	60-89	Accruing	Than 90	More	Nonaccrual		
	Days	Days	Past Due	Days	Days Past	Past Due	Current	
	Past Due	Past Due	Loans	Past Due	Due	Loans	Loans	Total
				(In t	housands)			
December 31,								
2010								
Residential:								
Single-family	\$ 5,449	\$ 5,432	\$ 10,881	\$ 355	\$ 7,058	\$ 7,413	\$ 1,100,730	\$ 1,119,024

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

Multifamily	18,894	4,368	23,262	7,694	9,687	17,381	934,102	974,745
CRE:								
Income								
producing	27,002	6,034	33,036	7,962	38,454	46,416	3,313,532	3,392,984
Construction	_	1,486	1,486	25,688	9,778	35,466	241,095	278,047
Land	479	_	479	20,761	8,138	28,899	206,329	235,707
C&I:								
Commercial								
business	3,216	1,086	4,302	14,437	8,235	22,672	1,647,724	1,674,698
Trade finance	_	_	<u>—</u>	<u>—</u>	_	<u> </u>	308,657	308,657
Consumer:								
Student loans	_	_	<u>—</u>	<u>—</u>	_	<u> </u>	490,314	490,314
Other								
consumer	781	1,485	2,266	_	620	620	240,326	243,212
Loans held for								
sale	_	_	<u>—</u>	<u>—</u>	14,062	14,062	205,993	220,055
Total	\$ 55,821	\$ 19,891	\$ 75,712	\$ 76,897	\$ 96,032	\$ 172,929	\$ 8,688,802	8,937,443
Unearned fees,	premiums a	nd						
discounts, net								(56,781)
Total recorded	investment i	in non-cover	ed loans					
and loans held	for sale							\$ 8,880,662

Table of contents

Generally, loans 90 or more days past due are placed on nonaccrual status, at which point interest accrual is discontinued and all unpaid accrued interest is reversed against interest income. At March 31, 2011 and December 31, 2010, there were no loans 90 or more days past due accruing interest. Additionally, loans that are not 90 or more days past due but have identified deficiencies are also put on nonaccrual status. Nonaccrual loans totaled \$172.7 million and \$172.9 million at March 31, 2011 and December 31, 2010, respectively. \$55.8 million and \$76.9 million in loans not 90 or more days past due as of March 31, 2011 and December 31, 2010, respectively, were included in non-covered nonaccrual loans as of March 31, 2011 and December 31, 2010, respectively.

The following is a summary of interest income foregone on nonaccrual loans:

For the Three Months
Ended
March 31,
2011
2010

(In thousands)

	(111	inousunus)	
Interest income that would have been recognized had nonaccrual loans performed in			
accordance with their original terms	\$2,765	\$3,866	
Less: Interest income recognized on nonaccrual loans on a cash basis(1)	(807) (1,117)
Interest income foregone on nonaccrual loans	\$1,958	\$2,749	

(1) Includes interest income recognized on nonaccrual loans held for sale.

Impaired Loans—A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all scheduled payments of principal or interest due according to the contractual terms of the loan agreement. The Bank's loans are grouped into heterogeneous and homogeneous (mostly consumer loans) categories. Classified loans (graded Substandard or Doubtful) in the heterogeneous category are selected and evaluated for impairment on an individual basis. The Bank considers loans individually reviewed to be impaired if, based on current information and events, it is probable the Bank will not be able to collect all amounts due according to the contractual terms of the loan agreement. For loans determined to be impaired, the bank utilizes the most applicable asset valuation method for the loan from the following valuation methods: fair value of collateral less costs to sell, present value of expected future cash flows, or the loan's observable market price. When the value of an impaired loan is less than the recorded investment in the loan, the deficiency is charged-off against the allowance for loan losses. Individually evaluated impaired loans are excluded from receiving any additional general valuation allowance because specific reserves have been established for them. All other loans, including individually evaluated loans determined not to be impaired, are included in groups of loans that are evaluated for general reserves.

All Doubtful loans and loans that are past due or matured in excess of 90 days and on nonaccrual status are considered impaired regardless of the collateral coverage. Modified or restructured loans and Substandard loans over \$5.0 million are also reviewed for possible impairment.

At March 31, 2011 and December 31, 2010, all impaired loans were on nonaccrual status, including \$55.8 million and \$76.9 million, respectively, of loans not 90 or more days past due as of March 31, 2011 and December 31, 2010. At March 31, 2011 and December 31, 2010, there were no commitments to lend additional funds to borrowers whose loans are impaired. Impaired non-covered loans as of March 31, 2011 and December 31, 2010 are set forth in the following tables. The interest income recognized on impaired loans is recognized on a cash basis when received.

Table of contents

As of and for the 31, 2010	Unpaid Principal Balance	Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment (In thousands)	Related Allowance	Average Recorded Investment	Interest Income Recognized
Residential:	¢11.704	¢10.246	# 220	¢10.504	¢ 127	¢10.027	\$2
Single-family	\$11,704 15,659	\$10,346	\$238	\$10,584	\$137	\$10,837	\$2 152
Multifamily CRE:	13,039	13,421		13,421	<u>—</u>	13,728	132
	ng 39,975	33,985	2,894	36,879	1,123	37,128	154
Income producing Construction	53,759	42,848	2,536	45,384	1,125	48,604	162
Land	29,537	15,566	1,125	16,691	594	19,360	111
C&I:	29,331	13,300	1,123	10,091	J9 4	19,300	111
Commercial							
business	39,859	19,365	10,144	29,509	9,743	31,029	187
Trade finance	3,448	448	3,000	3,448	77	3,534	38
Consumer:	3,440	770	3,000	3,440	/ /	3,334	30
Student loans	<u></u>	<u></u>	_	<u></u>	<u></u>	_	
Other consumer	2,985	1,755		1,755	<u> </u>	2,154	1
Total	\$196,926	\$137,734	\$19,937	\$157,671	\$13,140	\$166,374	\$807
		Recorded	Recorded				
As of and for the	Unpaid Principal Balance	Recorded Investment With No Allowance	Investment With Allowance	Total Recorded Investment In thousands)	Related Allowance	Average Recorded Investment	Interest Income Recognized
As of and for the 2010 Residential:	Principal Balance	Investment With No Allowance	Investment With Allowance	Recorded Investment		Recorded	Income
2010	Principal Balance	Investment With No Allowance	Investment With Allowance	Recorded Investment		Recorded	Income
2010 Residential:	Principal Balance e year ended De	Investment With No Allowance ecember 31,	Investment With Allowance	Recorded Investment In thousands)	Allowance	Recorded Investment	Income Recognized
2010 Residential: Single-family	Principal Balance e year ended De	Investment With No Allowance ecember 31,	Investment With Allowance	Recorded Investment In thousands)	Allowance	Recorded Investment \$ 9,046	Income Recognized
2010 Residential: Single-family Multifamily	Principal Balance e year ended De	Investment With No Allowance ecember 31,	Investment With Allowance	Recorded Investment In thousands)	Allowance	Recorded Investment \$ 9,046	Income Recognized
2010 Residential: Single-family Multifamily CRE:	Principal Balance e year ended De	Investment With No Allowance ecember 31, \$ 7,058 16,751	Investment With Allowance (\$ 355 631	Recorded Investment In thousands) \$ 7,413 17,382	Allowance	Recorded Investment \$ 9,046	Income Recognized
2010 Residential: Single-family Multifamily CRE: Income producing Construction	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200	Investment With No Allowance ecember 31, \$ 7,058 16,751	Investment With Allowance (1) \$ 355	Recorded Investment In thousands) \$ 7,413	\$ 219 90	Recorded Investment \$ 9,046 18,835	Income Recognized \$ 209 540 2,174 1,728
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land	Principal Balance e year ended De \$ 8,272 19,065	Investment With No Allowance ecember 31, \$ 7,058 16,751	Investment With Allowance (\$ 355 631	Recorded Investment In thousands) \$ 7,413 17,382	\$ 219 90	Recorded Investment \$ 9,046 18,835	Income Recognized \$ 209 540
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I:	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355	Recorded Investment In thousands) \$ 7,413	\$ 219 90 1,557 1,366	\$ 9,046 18,835 53,678 39,076	Income Recognized \$ 209 540 2,174 1,728
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200 39,840	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413 17,382 46,416 35,466 28,899	\$ 219 90 1,557 1,366 4,324	Recorded Investment \$ 9,046 18,835 53,678 39,076 32,722	\$ 209 540 2,174 1,728 1,326
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355	Recorded Investment In thousands) \$ 7,413	\$ 219 90 1,557 1,366	\$ 9,046 18,835 53,678 39,076	Income Recognized \$ 209 540 2,174 1,728
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business Trade finance	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200 39,840	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413 17,382 46,416 35,466 28,899	\$ 219 90 1,557 1,366 4,324	Recorded Investment \$ 9,046 18,835 53,678 39,076 32,722	\$ 209 540 2,174 1,728 1,326
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business Trade finance Consumer:	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200 39,840	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413 17,382 46,416 35,466 28,899	\$ 219 90 1,557 1,366 4,324	Recorded Investment \$ 9,046 18,835 53,678 39,076 32,722	\$ 209 540 2,174 1,728 1,326
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business Trade finance Consumer: Student loans	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200 39,840	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413 17,382 46,416 35,466 28,899	\$ 219 90 1,557 1,366 4,324	Recorded Investment \$ 9,046 18,835 53,678 39,076 32,722	\$ 209 540 2,174 1,728 1,326
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business Trade finance Consumer: Student loans Other	Principal Balance e year ended De \$ 8,272	Investment With No Allowance ecember 31, \$ 7,058 16,751 40,062 33,030 21,979 18,774 —	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413	\$ 219 90 1,557 1,366 4,324	\$ 9,046 18,835 53,678 39,076 32,722 22,800 —	Income Recognized \$ 209 540 2,174 1,728 1,326 1,199 —
2010 Residential: Single-family Multifamily CRE: Income producing Construction Land C&I: Commercial business Trade finance Consumer: Student loans	Principal Balance e year ended De \$ 8,272 19,065 53,615 41,200 39,840	Investment With No Allowance ecember 31, \$ 7,058	Investment With Allowance (1) \$ 355 631 6,354 2,436 6,920	Recorded Investment In thousands) \$ 7,413 17,382 46,416 35,466 28,899	\$ 219 90 1,557 1,366 4,324	Recorded Investment \$ 9,046 18,835 53,678 39,076 32,722	\$ 209 540 2,174 1,728 1,326

Restructured Loans—The Company had \$44.6 million and \$122.1 million in total performing restructured loans as of March 31, 2011 and December 31, 2010, respectively. Nonperforming restructured loans were \$11.2 million and \$42.1 million at March 31, 2011 and December 31, 2010, respectively. At March 31, 2011, the amount of unfunded commitments for restructured loans was \$3.3 million. At December 31, 2010 the amount of unfunded commitments for restructured loans was \$8.7 million.

Allowance for Loan Losses

The allowance consists of specific reserves and a general reserve. The Bank's loans fall into heterogeneous and homogeneous (mostly consumer loans) categories. Impaired loans in the heterogeneous category are subject to specific reserves. Loans in the homogeneous category, as well as non-impaired loans in the heterogeneous category, are evaluated as part of the general reserve. The general reserve is calculated by utilizing both quantitative and qualitative factors. There are different qualitative risks for the loans in each portfolio segment. As of March 31, 2011, the Residential and CRE segments' predominant risk characteristic is the collateral and the geographic location of the property collateralizing the loan. The risk is qualitatively assessed based on the change in the real estate market in those geographic areas. The C&I segment's predominant risk characteristics are global cash flows of the guarantors and businesses we lend to and economic and market conditions. Consumer loans, excluding the student loan portfolio guaranteed by the U.S. Department of Education, are largely comprised of home equity lines of credit, for which the predominant risk characteristic is the real estate collateral securing the loan.

Table of contents

Our methodology to determine the overall appropriateness of the allowance is based on a classification migration model and qualitative considerations. The migration analysis examines pools of loans having similar characteristics and analyzes their loss rates over a historical period. We utilize historical loss factors derived from trends and losses associated with each pool over a specified period of time. Based on this process, we assign loss factors to each loan grade within each pool of loans. Loss rates derived by the migration model are based predominantly on historical loss trends that may not be indicative of the actual or inherent loss potential. As such, we utilize qualitative and environmental factors as adjusting mechanisms to supplement the historical results of the classification migration model. Qualitative considerations include, but are not limited to, prevailing economic or market conditions, relative risk profiles of various loan segments, volume concentrations, growth trends, delinquency and nonaccrual status, problem loan trends, and geographic concentrations. Qualitative and environmental factors are reflected as percentage adjustments and are added to the historical loss rates derived from the classified asset migration model to determine the appropriate allowance amount for each loan pool.

Covered Loans—As of the respective acquisition dates, WFIB's and UCB's loan portfolios included unfunded commitments for commercial lines of credit, construction draws and other lending activity. The total commitment outstanding as of the respective acquisition dates is covered under the shared-loss agreements. However, any additional advances on these loans subsequent to acquisition date are not accounted for under ASC 310-30. As additional advances on these commitments have occurred, the Bank has considered these amounts in the general reserve of the allowance for loan losses calculation. As of March 31, 2011 and December 31, 2010, \$5.8 million, or 2.5% and \$4.2 million, or 1.8%, respectively, of the total allowance is allocated to a general reserve on covered loans. The covered loans acquired are and will continue to be subject to the Bank's internal and external credit review and monitoring. Credit deterioration, if any, beyond the respective acquisition date fair value amounts of the covered loans under ASC 310-30 will be separately measured and accounted for under ASC 310-30. If required, the establishment of an allowance for covered loans accounted for under ASC 310-30 will result in a charge to earnings with a partially offsetting noninterest income item reflected in the increase to the FDIC indemnification asset or receivable. As of March 31, 2011 and December 31, 2010, there is no allowance for the covered loans accounted for under ASC 310-30 due to deterioration of credit quality.

The Company recorded \$26.5 million in loan loss provisions for the three months ended March 31, 2011, as compared to \$76.4 million for the three months ended March 31, 2010. It is the Company's policy to promptly charge-off the amount of impairment on a loan which represents the difference in the outstanding loan balance and the fair value of the collateral or discounted cash flow. Recoveries are recorded when payment is received on loans that were previously charged-off through the allowance for loan losses. For the three months ended March 31, 2011, the Company recorded \$34.2 million in net charge-offs in comparison to \$63.9 million for the three months ended March 31, 2010. The following tables detail activity in the allowance for loan losses, for both non-covered and covered loans, by portfolio segment for the three months ended March 31, 2011 and the year ended December 31, 2010. Allocation of a portion of the allowance to one segment of the loan portfolio does not preclude its availability to absorb losses in other segments.

Table of contents

Three months ended March 31, 2011	Residential	CRE	C&I	Consumer (In thousands)	Covered Loans Subject to General Reserves(1)	Unallocated	Total
Beginning balance	\$ 49,491	\$ 117,752	\$ 59,737	\$ 3,428	\$ 4,225	\$ —	3 234,633
Provision for loan							
losses	924	(104)	22,027	1,367	1,534	758	26,506
Allowance for unfunded loan commitments and letters of credit Charge-offs	— (3,337)	— (22,400)	— (10,718	— 3) (1,080)	_	(758)	(758) (37,535)
Recoveries	231	973	2,058	53	_	<u> </u>	3,315
Net charge-offs	(3,106)	(21,427)	(8,660		_	_	(34,220)
Ending balance	\$ 47,309	\$ 96,221	\$ 73,104	\$ 3,768	\$ 5,759	\$ —	5 226,161
Ending balance allocated to: Loans individually							
evaluated for							
impairment	\$ 137	\$ 3,183	\$ 9,820	\$ —	\$ —	\$ —	5 13,140
Loans collectively evaluated for							
impairment	47,172	93,038	63,284	3,768	5,759	<u>—</u>	213,021
Loans acquired with deteriorated credit quality (2)		_				_	_
Ending balance	\$ 47,309	\$ 96,221	\$ 73,104	\$ 3,768	\$ 5,759	\$ —	\$ 226,161
	Residential	CRE	C&I	Consumer (In thousands)	Covered Loans Subject to General Reserves(1)	Unallocated	Total
Year ended							
December 31, 2010	Φ 20.027	Φ 147 504	Φ 50 105	ф. 2. 722	ф	Φ	220.022
Beginning balance Provision for loan	\$ 38,025	\$ 147,591	\$ 50,487	\$ 2,730	\$ —	\$ — \$	238,833
losses	59,525	97,548	34,613	2,415	4,225	1,833	200,159
Allowance for						(1,833)	(1,833)
unfunded loan						,	

Edgar Filing: EAST WEST BANCORP INC - Form 10-Q

commitments and								
letters of credit								
Charge-offs	(49,685)	(137,460)	(35,479)	(2,579)				(225,203)
Recoveries	1,626	10,073	10,116	862	_	_		22,677
Net charge-offs	(48,059)	(127,387)	(25,363)	(1,717)				(202,526)
Ending balance	\$ 49,491	\$ 117,752	\$ 59,737	\$ 3,428	\$ 4,225	\$ —	\$	234,633
Ending balance								
allocated to:								
Loans individually								
evaluated for								
impairment	\$ 309	\$ 7,247	\$ 2,468	\$ -	\$ 	\$ —	\$	10,024
Loans collectively								
evaluated for								
impairment	49,182	110,505	57,269	3,428	4,225			224,609
Loans acquired with								
deteriorated credit								
quality (2)	_	_	_					_
Ending balance	\$ 49,491	\$ 117,752	\$ 59,737	\$ 3,428	\$ 4,225	\$ —	\$	234,633

⁽¹⁾ This allowance is related to drawdowns on commitments that were in existence as of the acquisition dates of WFIB and UCB and, therefore, are covered under the shared-loss agreements with the FDIC. Allowance on these subsequent drawdowns is accounted for as part of the general valuation allowance.

The Company's recorded investment in total loans receivable as of March 31, 2011 and December 31, 2010 related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of the Company's impairment methodology is as follows:

March 31, 2011	Residential	CRE	C&I (In the	Consumer ousands)	Covered Loans Subject to General Reserves	Total
Loans individually evaluated						
for impairment	\$24,006	\$98,953	\$32,957	\$1,755	\$ —	\$157,671
Loans collectively evaluated						
for impairment	2,126,338	3,715,389	2,150,862	668,774	591,824	9,253,187
Loans acquired with						
deteriorated credit quality(1)	1,547,232	2,881,019	557,818	80,203	_	5,066,272
Ending balance	\$3,697,576	\$6,695,361	\$2,741,637	\$750,732	\$591,824	\$14,477,130
Residenti	ial CR	E (C&I C	onsumer	Covered Loans	Total

⁽²⁾ The Company has elected to account for all covered loans acquired in the FDIC-assisted acquisitions under ASC 310-30.

Subject to General Reserves

(In thousands)

December 31, 2010)						
Loans individually							
evaluated for							
impairment	\$	24,795	\$ 110,781	\$ 22,671	\$ 620	\$ 	\$ 158,867
Loans collectively							
evaluated for							
impairment		2,068,974	3,795,957	1,960,685	732,905	561,725	9,120,246
Loans acquired							
with deteriorated							
credit quality(1)		1,614,732	3,059,133	634,560	85,623		5,394,048
Ending balance	\$	3,708,501	\$ 6,965,871	\$ 2,617,916	\$ 819,148	\$ 561,725	\$ 14,673,161

⁽¹⁾ The Company has elected to account for all covered loans acquired in the FDIC-assisted acquisitions under ASC 310-30. These are covered loans presented gross excluding the purchase discount and net of additional advances subsequent to acquisition date.

Table of contents

Allowance for Unfunded Loan Commitments, Off-Balance Sheet Credit Exposures and Recourse Provisions—The allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provisions is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to these unfunded credit facilities. The determination of the adequacy of the allowance is based on periodic evaluations of the unfunded credit facilities including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. As of March 31, 2011 and December 31, 2010, the allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provisions amounted to \$10.7 million and \$10.0 million, respectively. Net adjustments to the allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provisions are included in the provision for loan losses.

Loans serviced for others amounted to \$1.71 billion and \$1.81 billion at March 31, 2011 and December 31, 2010, respectively. These represent loans that have either been sold or securitized for which the Bank continues to provide servicing and has limited recourse. The majority of these loans are residential and CRE at March 31, 2011 and December 31, 2010. Of the total allowance for unfunded loan commitments, off-balance sheet credit exposures, and recourse provisions, \$4.7 million and \$4.7 million pertain to these loans as of March 31, 2011 and December 31, 2010, respectively. These loans are maintained off-balance sheet and are not included in the loans receivable balance.

NOTE 9 — PREMISES AND EQUIPMENT

At March 31, 2011, total premises and equipment was \$197.6 million with accumulated depreciation and amortization of \$63.8 million and a net value of \$133.8 million. At December 31, 2010, total premises and equipment was \$196.6 million with accumulated depreciation and amortization of \$60.7 million and a net value of \$135.9 million.

Capitalized assets are depreciated or amortized on a straight-line basis in accordance with the estimated useful life for each fixed asset class. The estimated useful life for furniture and fixtures is seven years, office equipment is for five years, and twenty-five years for buildings and improvements. Leasehold improvements are amortized over the shorter of the term of the lease or useful life.

NOTE 10 — GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

The carrying amount of goodwill remained at \$337.4 million as of March 31, 2011 and December 31, 2010. Goodwill is tested for impairment on an annual basis as of December 31, or more frequently as events occur, or as current circumstances and conditions warrant. The Company records impairment write-downs as charges to noninterest expense and adjustments to the carrying value of goodwill. Subsequent reversals of goodwill impairment are prohibited.

As of March 31, 2011, the Company's market capitalization based on total outstanding common and preferred shares was \$3.5 billion and its total stockholders' equity was \$2.16 billion. The Company performed its annual impairment test as of December 31, 2010 to determine whether and to what extent, if any, recorded goodwill was impaired. The analysis compared the fair value of each of the reporting units, including goodwill, to the respective carrying amounts. If the carrying amount of the reporting unit, including goodwill, exceeds the fair value of that reporting unit, then further testing for goodwill impairment is performed.

Table of contents

Premiums on Acquired Deposits

The Company also has premiums on acquired deposits, which represent the intangible value of depositor relationships resulting from deposit liabilities assumed in various acquisitions. These intangibles are tested for impairment on an annual basis, or more frequently as events occur, or as current circumstances and conditions warrant. As of March 31, 2011 and December 31, 2010, the gross carrying amount of premiums on acquired deposits totaled \$117.6 million and \$117.6 million, respectively, and the related accumulated amortization totaled \$41.3 million and \$38.1 million, respectively.

The Company amortizes premiums on acquired deposits based on the projected useful lives of the related deposits. Amortization expense of premiums on acquired deposits was \$3.2 million and \$3.4 million for the three months ended March 31, 2011 and 2010, respectively.

The following table provides the estimated future amortization expense of premiums on acquired deposits for the succeeding five years and thereafter:

Estimated Amortization Expense of Premiums on Acquired Deposits		Amount		
	(In thousands)			
Nine Months Ending December 31, 2011	\$	9,330		
Year Ending December 31, 2012		11,176		
Year Ending December 31, 2013		9,660		
Year Ending December 31, 2014		8,775		
Year Ending December 31, 2015		7,724		
Thereafter		29,667		
Total	\$	76,332		

NOTE 11 — COMMITMENTS AND CONTINGENCIES

Credit Extensions—In the normal course of business, the Company has various outstanding commitments to extend credit that are not reflected in the accompanying condensed consolidated financial statements. As of March 31, 2011 and December 31, 2010, undisbursed loan commitments amounted to \$1.95 billion and \$1.89 billion, respectively. Commercial and standby letters of credit amounted to \$874.2 million and \$768.8 million as of March 31, 2011 and December 31, 2010, respectively.

Guarantees—From time to time, the Company sells or securitizes loans with recourse in the ordinary course of business. For loans that have been sold or securitized with recourse, the recourse component is considered a guarantee. When the Company sells or securitizes a loan with recourse, it commits to stand ready to perform if the loan defaults and to make payments to remedy the default. As of March 31, 2011, total loans sold or securitized with recourse amounted to \$675.6 million and were comprised of \$58.9 million in single-family loans with full recourse and \$616.8 million in multifamily loans with limited recourse. In comparison, total loans sold or securitized with recourse amounted to \$699.6 million at December 31, 2010, comprised of \$60.9 million in single-family loans with full recourse and \$638.7 million in multifamily loans with limited recourse. The recourse provision on multifamily loans varies by loan sale and is limited to up to 4% of the top loss on the underlying loans. The Company's recourse reserve related to loan sales and securitizations totaled \$4.7 million as of March 31, 2011 and \$4.7 million as of December 31, 2010, and is included in accrued expenses and other liabilities in the accompanying condensed consolidated balance sheets. Despite the challenging conditions in the real estate market, the Company continues to experience minimal losses from the single-family and multifamily loan portfolios.

Table of contents

The Company also sells or securitizes loans without recourse that may have to be subsequently repurchased if a defect that occurred during the loan origination process results in a violation of a representation or warranty made in connection with the securitization or sale of the loan. When a loan sold or securitized to an investor without recourse fails to perform according to its contractual terms, the investor will typically review the loan file to determine whether defects in the origination process occurred and if such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale or securitization. If such a defect is identified, the Company may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, the Company has no commitment to repurchase the loan. As of March 31, 2011 and December 31, 2010, the amount of loans sold without recourse totaled \$1.36 billion and \$1.48 billion, respectively. Total loans securitized without recourse amounted to \$318.5 million and \$325.5 million, respectively, at March 31, 2011 and December 31, 2010. The loans sold or securitized without recourse represent the unpaid principal balance of the Company's loans serviced for others portfolio.

Litigation—Neither the Company nor the Bank is involved in any material legal proceedings at March 31, 2011. The Bank, from time to time, is a party to litigation that arises in the ordinary course of business, such as claims to enforce liens, claims involving the origination and servicing of loans, and other issues related to the business of the Bank. After taking into consideration information furnished by counsel to the Company and the Bank, management believes that the resolution of such issues will not have a material adverse impact on the financial position, results of operations or liquidity of the Company or the Bank.

NOTE 12 — STOCKHOLDERS' EQUITY

Series A Preferred Stock Offering—In April 2008, the Company issued 200,000 shares of 8% Non-Cumulative Perpetual Convertible Preferred Stock, Series A ("Series A"), with a liquidation preference of \$1,000 per share. The Company received \$194.1 million of additional Tier 1 qualifying capital, after deducting stock issuance costs. The holders of the Series A preferred stock have the right at any time to convert each share of Series A preferred shares into 64.9942 shares of the Company's common stock, plus cash in lieu of fractional shares. This represents an initial conversion price of approximately \$15.39 per share of common stock or a 22.5% conversion premium base