

ChinaNet Online Holdings, Inc.  
Form 10-Q  
November 19, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended September 30, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_ to \_\_\_\_

Commission File Number: 000-52672

ChinaNet Online Holdings, Inc.  
(Exact name of registrant as specified in its charter)

Nevada  
(State or other jurisdiction of incorporation or organization)

20-4672080  
(I.R.S. Employer Identification No.)

No.3 Min Zhuang Road, Building 6,  
Yu Quan Hui Gu Tuspark, Haidian District, Beijing, PRC 100195  
(Address of principal executive offices) (Zip Code)

+86-10-5160-0828  
(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer (Do not check if a smaller reporting company)   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes   
No

As of November 19, 2012 the registrant had 22,186,540 shares of common stock outstanding.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED BALANCE SHEETS  
(In thousands)

|   | September<br>30,<br>2012<br>(US \$)<br>(Unaudited) | December<br>31,<br>2011<br>(US \$) |
|---|--|------------------------------------|
| Assets  |  |                                    |
| Current assets:   |  |                                    |
| Cash and cash equivalents                                 | \$ 8,513   | \$ 10,695                          |
| Accounts receivable, net                                  | 9,822  | 4,444                              |
| Other receivables, net                                    | 5,702  | 3,631                              |
| Prepayment and deposit to suppliers                       | 12,037   | 15,360                             |
| Due from related parties                                  | 321  | 324                                |
| Contingent consideration receivables                      | 160  | 159                                |
| Other current assets                                      | 96   | 129                                |
| Deferred tax assets-current                               | 95   | -                                  |
| Total current assets                                      | 36,746   | 34,742                             |
| Investment in and advance to equity investment affiliates | 1,010  | 1,396                              |
| Property and equipment, net                               | 1,654  | 1,902                              |
| Intangible assets, net                                    | 7,408  | 8,151                              |
| Goodwill  | 11,052   | 10,999                             |
| Deferred tax assets-non current                           | 582  | 92                                 |
| Total Assets  | \$ 58,452  | \$ 57,282                          |
| Liabilities and Equity                                    |  |                                    |
| Current liabilities:                                      |  |                                    |
| Accounts payable *  | \$ 98  | \$ 268                             |
| Advances from customers *                                 | 839  | 724                                |
| Accrued payroll and other accruals *                      | 483  | 616                                |
| Due to equity investment affiliate *                      | -  | 220                                |
| Due to related parties *                                  | -  | 161                                |
| Payable for acquisition *                                 | 5,210  | 550                                |
| Taxes payable *   | 6,272  | 5,040                              |
| Other payables *  | 159  | 114                                |
| Dividend payable  | -  | 5                                  |
| Total current liabilities                                 | 13,061   | 7,698                              |



CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED BALANCE SHEETS (CONTINUED)  
(In thousands, except for number of shares and per share data)

|  | September<br>30,<br>2012<br>(US \$)<br>(Unaudited) | December<br>31,<br>2011<br>(US \$) |
|--|--|------------------------------------|
| Long-term liabilities:   |  |                                    |
| Deferred tax liability-non current *   | 1,739  | 1,893                              |
| Long-term borrowing from director  | 138  | 137                                |
| <b>Total Liabilities</b>   | <b>14,938</b>                                      | <b>9,728</b>                       |
| <b>Commitments and contingencies</b>   |  |                                    |
| <b>Equity:</b>   |  |                                    |
| Common stock (US\$0.001 par value; authorized 50,000,000 shares; issued and outstanding 22,186,540 shares and 22,146,540 shares at September 30, 2012 and December 31, 2011, respectively) | 22   | 22                                 |
| Additional paid-in capital   | 19,998   | 20,747                             |
| Statutory reserves   | 2,117  | 2,117                              |
| Retained earnings  | 18,437   | 16,688                             |
| Accumulated other comprehensive income   | 2,287  | 2,132                              |
| <b>Total ChinaNet Online Holdings, Inc.'s stockholders' equity</b>   | <b>42,861</b>                                      | <b>41,706</b>                      |
| Noncontrolling interests   | 653  | 5,848                              |
| <b>Total equity</b>  | <b>43,514</b>                                      | <b>47,554</b>                      |
| <b>Total Liabilities and Equity</b>  | <b>\$ 58,452</b>                                   | <b>\$ 57,282</b>                   |

\*All of the VIEs' assets can be used to settle obligations of their primary beneficiary. Liabilities recognized as a result of consolidating these VIEs do not represent additional claims on the Company's general assets (Note 2).

See notes to consolidated financial statements

CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
(In thousands)

|  | Nine Months Ended<br>September 30, |                                | Three Months Ended<br>September 30, |                                |
|--|------------------------------------|--------------------------------|-------------------------------------|--------------------------------|
|  | 2012<br>(US \$)<br>(Unaudited)     | 2011<br>(US \$)<br>(Unaudited) | 2012<br>(US \$)<br>(Unaudited)      | 2011<br>(US \$)<br>(Unaudited) |
| <b>Sales</b>   |                                    |                                |                                     |                                |
| From unrelated parties   | \$38,232                           | \$ 21,987                      | \$10,236                            | \$ 6,329                       |
| From related parties   | 117                                | 547                            | 51                                  | 89                             |
|  | 38,349                             | 22,534                         | 10,287                              | 6,418                          |
| Cost of sales  | 28,065                             | 8,868                          | 6,163                               | 3,418                          |
| Gross margin   | 10,284                             | 13,666                         | 4,124                               | 3,000                          |
| <b>Operating expenses</b>  |                                    |                                |                                     |                                |
| Selling expenses   | 2,042                              | 2,198                          | 640                                 | 575                            |
| General and administrative expenses  | 4,320                              | 2,726                          | 1,260                               | 861                            |
| Research and development expenses  | 1,112                              | 1,100                          | 356                                 | 376                            |
|  | 7,474                              | 6,024                          | 2,256                               | 1,812                          |
| Income from operations   | 2,810                              | 7,642                          | 1,868                               | 1,188                          |
| <b>Other income (expenses)</b>   |                                    |                                |                                     |                                |
| Interest income  | 123                                | 9                              | 2                                   | 5                              |
| Gain on deconsolidation of subsidiaries  | -                                  | 232                            | -                                   | -                              |
| Other (expenses)/income  | (148 )                             | 5                              | (148 )                              | -                              |
|  | (25 )                              | 246                            | (146 )                              | 5                              |
| Income before income tax expense, equity method investments and noncontrolling interests | 2,785                              | 7,888                          | 1,722                               | 1,193                          |
| Income tax expense   | 196                                | 861                            | 182                                 | 107                            |
| Income before equity method investments and noncontrolling interests                     | 2,589                              | 7,027                          | 1,540                               | 1,086                          |
| Share of losses in equity investment affiliates  | (394 )                             | (180 )                         | (97 )                               | (75 )                          |
| Net income   | 2,195                              | 6,847                          | 1,443                               | 1,011                          |
| Net (income) / losses attributable to noncontrolling interests                           | (446 )                             | 96                             | (223 )                              | 100                            |
| Net income attributable to ChinaNet Online Holdings, Inc.                                | 1,749                              | 6,943                          | 1,220                               | 1,111                          |

CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME CONTINUED  
(In thousands, except for number of shares and per share data)

|  | Nine Months Ended<br>September 30, |                                | Three Months Ended<br>September 30, |                                |
|--|------------------------------------|--------------------------------|-------------------------------------|--------------------------------|
|  | 2012<br>(US \$)<br>(Unaudited)     | 2011<br>(US \$)<br>(Unaudited) | 2012<br>(US \$)<br>(Unaudited)      | 2011<br>(US \$)<br>(Unaudited) |
| Net income attributable to ChinaNet Online Holdings, Inc.                        | \$1,749                            | \$6,943                        | \$1,220                             | \$1,111                        |
| Dividend of Series A convertible preferred stock                                 | -                                  | (407 )                         | -                                   | (85 )                          |
| Net income attributable to common stockholders of ChinaNet Online Holdings, Inc. | \$1,749                            | \$6,536                        | \$1,220                             | \$1,026                        |
| Net income   | 2,195                              | 6,847                          | 1,443                               | 1,011                          |
| Foreign currency translation gain / (loss)                                       | 159                                | 1,074                          | (139 )                              | 330                            |
| Comprehensive Income   | \$2,354                            | \$7,921                        | \$1,304                             | \$1,341                        |
| Comprehensive (income) / losses attributable to noncontrolling interests         | (450 )                             | 71                             | (184 )                              | 98                             |
| Comprehensive income attributable to ChinaNet Online Holdings, Inc.              | \$1,904                            | \$7,992                        | \$1,120                             | \$1,439                        |
| Earnings per share   |                                    |                                |                                     |                                |
| Earnings per common share  |                                    |                                |                                     |                                |
| Basic  | \$0.08                             | \$0.37                         | \$0.05                              | \$0.06                         |
| Diluted  | \$0.08                             | \$0.34                         | \$0.05                              | \$0.06                         |
| Weighted average number of common shares outstanding:                            |                                    |                                |                                     |                                |
| Basic  | 22,185,226                         | 17,806,818                     | 22,186,540                          | 18,632,103                     |
| Diluted  | 22,185,226                         | 20,265,764                     | 22,186,540                          | 18,632,103                     |

See notes to consolidated financial statements



CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)

|  | Nine Months Ended September<br>30, |                                |
|--|------------------------------------|--------------------------------|
|  | 2012<br>(US \$)<br>(Unaudited)     | 2011<br>(US \$)<br>(Unaudited) |
| Cash flows from operating activities   |                                    |                                |
| Net income   | \$ 2,195                           | \$ 6,847                       |
| Adjustments to reconcile net income to net cash provided by operating activities |                                    |                                |
| Depreciation and amortization  | 1,223                              | 727                            |
| Share-based compensation expenses  | 38                                 | 237                            |
| Allowances for doubtful debts  | 561                                | -                              |
| Share of losses in equity investment affiliates                                  | 394                                | 180                            |
| Gain on deconsolidation of subsidiaries  | -                                  | (232 )                         |
| (Loss) / gain on disposal of property and equipment                              | 2                                  | (3 )                           |
| Deferred taxes   | (749 )                             | (65 )                          |
| Changes in operating assets and liabilities                                      |                                    |                                |
| Accounts receivable  | (5,712 )                           | (1,591 )                       |
| Other receivables  | 198                                | 3,768                          |
| Prepayment and deposit to suppliers  | 3,401                              | (19 )                          |
| Due from related parties   | 4                                  | (195 )                         |
| Other current assets   | 34                                 | (113 )                         |
| Accounts payable   | (172 )                             | (72 )                          |
| Advances from customers  | 111                                | (1,320 )                       |
| Accrued payroll and other accruals   | (134 )                             | (67 )                          |
| Due to director  | -                                  | (82 )                          |
| Due to Control Group   | -                                  | (559 )                         |
| Due to related parties   | (162 )                             | (138 )                         |
| Other payables   | 25                                 | 238                            |
| Taxes payable  | 1,210                              | 902                            |
| Net cash provided by operating activities  | 2,467                              | 8,443                          |
| Cash flows from investing activities   |                                    |                                |
| Purchases of vehicles and office equipment                                       | (185 )                             | (245 )                         |
| Purchase of intangible assets  | -                                  | (1,438 )                       |
| Project development deposit to a third party                                     | (2,450 )                           | -                              |
| Cash from acquisition of VIEs  | -                                  | 24                             |
| Cash effect on deconsolidation of VIEs   | (15 )                              | (184 )                         |
| Long-term investment in and advance to equity investment affiliates              | -                                  | (1,703 )                       |
| Disposal of investment in and loan repayment from equity investment affiliate    | -                                  | 2,613                          |
| Payment for acquisition of VIEs  | (1,817 )                           | (2,183 )                       |
| Net cash used in investing activities  | (4,467 )                           | (3,116 )                       |



CHINANET ONLINE HOLDINGS, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)  
(In thousands)

|  | Nine Months Ended September<br>30, |                                |
|--|------------------------------------|--------------------------------|
|  | 2012<br>(US \$)<br>(Unaudited)     | 2011<br>(US \$)<br>(Unaudited) |
| Cash flows from financing activities                             |                                    |                                |
| Cash investment contributed by noncontrolling interests          | -                                  | 377                            |
| Dividend paid to convertible preferred stockholders              | (5 )                               | (374 )                         |
| Short-term loan borrowed from an equity investment affiliate     | 316                                | -                              |
| Short-term loan repaid to an equity investment affiliate         | (537 )                             | -                              |
| Net cash used in (provided by) financing activities              | (226 )                             | 3                              |
| Effect of exchange rate fluctuation on cash and cash equivalents | 44                                 | 360                            |
| Net (decrease) / increase in cash and cash equivalents           | (2,182 )                           | 5,690                          |
| Cash and cash equivalents at beginning of the period             | 10,695                             | 15,590                         |
| Cash and cash equivalents at end of the period                   | \$ 8,513                           | \$ 21,280                      |
| Supplemental disclosure of cash flow information                 |                                    |                                |
| Income taxes paid  | \$ 74                              | \$ 158                         |
| Non-cash transactions:   |                                    |                                |
| Restricted stock and options granted for future service          | \$ 53                              | \$ 63                          |
| Payment for acquisition  | \$ 5,210                           | \$ 550                         |

See notes to consolidated financial statements

CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Organization and nature of operations

ChinaNet Online Holdings, Inc. (formerly known as Emazing Interactive, Inc.) (the “Company”) was incorporated in the State of Texas in April 2006 and re-domiciled to become a Nevada corporation in October 2006. From the date of the Company’s incorporation until June 26, 2009, when the Company consummated the Share Exchange (discussed below), the Company’s activities were primarily concentrated in web server access and company branding in hosting web based e-games.

On June 26, 2009, the Company entered into a Share Exchange Agreement (the “Exchange Agreement”), with (i) China Net Online Media Group Limited, a company organized under the laws of British Virgin Islands (“China Net BVI”), (ii) China Net BVI’s shareholders, Allglad Limited, a British Virgin Islands company (“Allglad”), Growgain Limited, a British Virgin Islands company (“Growgain”), Rise King Investments Limited, a British Virgin Islands company (“Rise King BVI”), Star (China) Holdings Limited, a British Virgin Islands company (“Star”), Surplus Elegant Investment Limited, a British Virgin Islands company (“Surplus”), Clear Jolly Holdings Limited, a British Virgin Islands company (“Clear” and together with Allglad, Growgain, Rise King BVI, Star and Surplus, the “China Net BVI Shareholders”), who together owned shares constituting 100% of the issued and outstanding ordinary shares of China Net BVI (the “China Net BVI Shares”) and (iii) G. Edward Hancock, the principal stockholder of the Company at that time. Pursuant to the terms of the Exchange Agreement, the China Net BVI Shareholders transferred to the Company all of the China Net BVI Shares in exchange for the issuance of 13,790,800 shares (the “Exchange Shares”) in the aggregate of the Company’s common stock (the “Share Exchange”). As a result of the Share Exchange, China Net BVI became a wholly owned subsidiary of the Company and the Company is now a holding company, which, through certain contractual arrangements with operating companies in the People’s Republic of China (the “PRC”), is engaged in providing advertising, marketing, communication and brand management and sales channel building services to small and medium companies in China.

The Company’s wholly owned subsidiary, China Net BVI was incorporated in the British Virgin Islands on August 13, 2007. On April 11, 2008, China Net BVI became the parent holding company of a group of companies comprised of CNET Online Technology Limited, a Hong Kong company (“China Net HK”), which established and is the parent company of Rise King Century Technology Development (Beijing) Co., Ltd., a wholly foreign-owned enterprise (“WFOE”) established in the PRC (“Rise King WFOE”). The Company refers to the transactions that resulted in China Net BVI becoming an indirect parent company of Rise King WFOE as the “Offshore Restructuring.”

PRC regulations prohibit direct foreign ownership of business entities providing internet content, or ICP services in the PRC, and restrict foreign ownership of business entities engaging in the advertising business. In October 2008, a series of contractual arrangements (the “Contractual Agreements” or “VIE Agreements”) were entered into among Rise King WFOE and Business Opportunity Online (Beijing) Network Technology Co., Ltd. (“Business Opportunity Online”), Beijing CNET Online Advertising Co., Ltd. (“Beijing CNET Online”) (collectively the “PRC Operating Entities”) and its common individual owners (the “PRC Shareholders” or the “Control Group”). The Contractual Agreements allowed China Net BVI, through Rise King WFOE, to, among other things, secure significant rights to influence the PRC Operating Entities’ business operations, policies and management, approve all matters requiring shareholder approval, and receive 100% of the income earned by the PRC Operating Entities. In return, Rise King WFOE provides consulting services to the PRC Operating Entities. In addition, to ensure that the PRC Operating Entities and the PRC Shareholders perform their obligations under the Contractual Arrangements, the PRC Shareholders have pledged all of their equity interests in the PRC Operating Entities to Rise King WFOE. They also entered into an option agreement with Rise King WFOE which provides that at such time as when the current restrictions under PRC law on foreign ownership of Chinese companies engaging in the Internet content, information

services or advertising business in China are lifted, Rise King WFOE may exercise its option to purchase the equity interests in the PRC Operating Entities, directly.

Pursuant to the Contractual Agreements, all of the equity owners' rights and obligations of the VIEs were assigned to Rise King WFOE, which resulted in the equity owners lacking the ability to make decisions that have a significant effect on the VIEs, Rise King WFOE's ability to extract the profits from the operation of the VIEs and assume the residual benefits of the VIEs. Due to the fact that Rise King WFOE and its indirect parent are the sole interest holders of the VIEs, the Company included the assets, liabilities, revenues and expenses of the VIEs in its consolidated financial statements, which is consistent with the provisions of FASB Accounting Standards Codification ("ASC") Topic 810 "Consolidation", subtopic 10.

As of the date of the Share Exchange, through the Contractual Agreements, the Company operates its business in China primarily through Business Opportunity Online and Beijing CNET Online. Beijing CNET Online owns 51% of Shanghai Borongdingsi Computer Technology Co., Ltd. ("Shanghai Borongdingsi"). Business Opportunity Online, Beijing CNET Online and Shanghai Borongdingsi, were incorporated on December 8, 2004, January 27, 2003 and August 3, 2005, respectively.

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CHINANET ONLINE HOLDINGS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Shanghai Borongdingsi is 51% owned by Beijing CNET Online. Beijing CNET Online and Shanghai Borongdingsi entered into a cooperation agreement in June 2008, followed up with a supplementary agreement in December 2008, to conduct a bank kiosk advertisement business. The business is based on a bank kiosk cooperation agreement between Shanghai Borongdingsi and Henan provincial branch of China Construction Bank which allows Shanghai Borongdingsi or its designated party to conduct in-door advertisement business within the business outlets throughout Henan Province. The bank kiosk cooperation agreement has a term of eight years beginning in August 2008. However, Shanghai Borongdingsi was not able to conduct the advertisement business as a stand-alone business due to the lack of an advertisement business license and supporting financial resources. Pursuant to the aforementioned cooperation agreements, Beijing CNET Online committed to purchase equipment and to provide working capital, technical and other related support to Shanghai Borongdingsi. Beijing CNET Online owns the equipment used in the kiosk business, is entitled to sign contracts in its name on behalf of the business, and holds the right to collect the advertisement revenue generated from the bank kiosk business exclusively until it recovers the cost of purchasing the equipment. Thereafter, Beijing CNET Online has agreed to distribute 49% of the net profit generated from the bank kiosk advertising business, if any, to the minority shareholders of Shanghai Borongdingsi.

On June 24, 2010, one of the Company's VIEs, Business Opportunity Online, together with three other individuals, who were not affiliated with the Company, formed a new company, Shenzhen City Mingshan Network Technology Co., Ltd. ("Shenzhen Mingshan"). Shenzhen Mingshan is 51% owned by Business Opportunity Online and 49% owned collectively by the other three individuals. Shenzhen Mingshan is primarily engaged in developing and designing internet based software, online games and the related operating websites and providing related internet and information technology services necessary to operate such games and websites. On January 6, 2011, as approved by the shareholders of Shenzhen Mingshan, an unaffiliated third party invested RMB15,000,000 (approximately US\$2,368,172) into Shenzhen Mingshan in exchange for a 60% equity interest in Shenzhen Mingshan. Therefore, beginning on January 6, 2011, the new investor became the majority shareholder of Shenzhen Mingshan. The Company's share of the equity interest in ShenZhen Mingshan decreased from 51% to 20.4% and the Company ceased to have a controlling financial interest in ShenZhen Mingshan, but still retains an investment in, and significant influence over, Shenzhen Mingshan.

On December 6, 2010, Rise King WFOE entered into a series of exclusive contractual arrangements, which were similar to the Contractual Agreements discussed above, with Rise King (Shanghai) Advertisement Media Co., Ltd. ("Shanghai Jing Yang"), a company incorporated under the PRC laws in December 2009 and primarily engaged in the advertising business, pursuant to which the Company, through its wholly owned subsidiary, Rise King WFOE obtained all of the equity owners' rights and obligations of Shanghai Jing Yang, and the ability to extract the profits from the operation and assume the residual benefits of Shanghai Jing Yang, and hence became the sole interest holder of Shanghai Jing Yang. As of the date these contractual agreements were entered into, Shanghai Jing Yang did not have the resources necessary to conduct any business activities by itself and the carrying amount of the net assets of Shanghai Jing Yang which was all cash and cash equivalents approximate its fair values due to their short maturities. Therefore, Shanghai Jing Yang's accounts were included in the Company's consolidated financial statements with no goodwill recognized in accordance with ASC Topic 810 "Consolidation".

On December 8, 2010, the Company, through one of its VIEs, Shanghai Jing Yang acquired a 49% interest in a newly established company, Beijing Yang Guang Media Investment Co., Ltd. ("Beijing Yang Guang"). In August 2011, Shanghai Jing Yang sold back its 49% equity interest in Beijing Yang Guang to the majority shareholder of Beijing Yang Guang.

The Company, through one of its VIEs, Beijing CNET Online, acquired a 100% equity interest in Quanzhou Zhi Yuan Marketing Planning Co., Ltd. ("Quanzhou Zhi Yuan") and a 51% equity interest in Quanzhou Tian Xi Shun He

Advertisement Co., Ltd. (“Quanzhou Tian Xi Shun He”) on January 4, 2011 and February 23, 2011, respectively. Quanzhou Zhi Yuan and Quanzhou Tian Xi Shun He are both independent advertising companies based in Fujian province of the PRC, which provide comprehensive branding and marketing services to over fifty small to medium sized companies focused primarily in the sportswear and clothing industry. In June 2011, Beijing CNET Online acquired the remaining 49% equity interest in Quanzhou Tian Xi Shun He. Quanzhou Tian Xi Shun He became a wholly owned subsidiary of Beijing CNET Online accordingly.

On January 28, 2011, one of the Company’s VIEs, Business Opportunity Online, formed a new wholly owned subsidiary, Business Opportunity Online (Hubei) Network Technology Co., Ltd. (“Business Opportunity Online Hubei”). Business Opportunity Online Hubei is primarily engaged in internet advertisement design, production and promulgation.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

On March 1, 2011, one of the Company's VIEs, Business Opportunity Online, together with an individual, who was not affiliated with the Company, formed a new company, Beijing Chuang Fu Tian Xia Network Technology Co., Ltd. ("Beijing Chuang Fu Tian Xia"). Beijing Chuang Fu Tian Xia is 51% owned by Business Opportunity Online and 49% owned by the co-founding individual. In addition to capital investment, the co-founding individual is required to provide the controlled domain names, www.liansuo.com and www.chuangye.com to be registered under the established company. Beijing Chuang Fu Tian Xia is primarily engaged in providing and operating internet advertising, marketing and communication services to small and medium companies through the websites associated the above mentioned domain names.

On April 18, 2011, the Company, through one of its VIEs, Business Opportunity Online Hubei formed a new wholly owned company, Hubei CNET Advertising Media Co., Ltd. ("Hubei CNET"). Hubei CNET is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On April 18, 2011, one of the Company's VIEs, Business Opportunity Online Hubei, together with an individual, who was not affiliated with the Company, formed a new company, Zhao Shang Ke Network Technology (Hubei) Co., Ltd. ("Zhao Shang Ke Hubei"). Zhao Shang Ke Hubei is 51% owned by Business Opportunity Online Hubei and 49% owned by the co-founding individual. Zhao Shang Ke Hubei is primarily engaged in providing advertisement design, production, promulgation and sales channels building services. On December 29, 2011, as approved by the shareholders of Zhao Shang Ke Hubei, two unaffiliated third party investors invested RMB10,000,000 (approximately US\$1,578,781) into Zhao Shang Ke Hubei in exchange for an aggregate 50% equity interest in Zhao Shang Ke Hubei in the enlarged registered capital. Therefore, beginning on December 29, 2011, the Company's share of the equity interest in Zhao Shang Ke Hubei decreased from 51% to 25.5% and ceased to have a controlling financial interest in Zhao Shang Ke Hubei, but still retained an investment in, and significant influence over, Zhao Shang Ke Hubei.

On July 1, 2011, one of the Company's VIEs, Quanzhou Zhi Yuan, formed a new wholly owned company, Xin Qi Yuan Advertisement Planning (Hubei) Co., Ltd. ("Xin Qi Yuan Hubei"). Xin Qi Yuan Hubei is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On July 1, 2011, one of the Company's VIEs, Quanzhou Tian Xi Shun He, formed a new wholly owned company, Mu Lin Sen Advertisement (Hubei) Co., Ltd. ("Mu Lin Sen Hubei"). Mu Lin Sen Hubei is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On July 1, 2011, one of the Company's VIEs, Business Opportunity Online Hubei, together with an individual who is not affiliated with the Company, formed a new company, Sheng Tian Network Technology (Hubei) Co., Ltd. ("Sheng Tian Hubei"). Sheng Tian Hubei is 51% owned by Business Opportunity Online Hubei and 49% owned by the co-founding individual. Sheng Tian Hubei is primarily engaged in computer system design, development and promotion, software development and promotion, and providing the related technical consultancy services.

On September 5, 2011, one of the Company's VIEs, Business Opportunity Online Hubei, formed a new wholly owned company, Chongqing Business Opportunity Online Technology Co., Ltd. ("Business Opportunity Online Chongqing"). Business Opportunity Online Chongqing is primarily engaged in internet advertisement design, production and promulgation. In September 2012, the Company sold all of its equity interest in Business Opportunity Online Chongqing to two unaffiliated parties. Business Opportunity Online Chongqing was dormant from the time of its incorporation through the date the Company disposed of its equity interest to two unaffiliated parties. No gain or



loss was incurred in connection with this transaction, as the Company recovered all of its net assets, which are all cash and cash equivalents from the buyers.

On December 20, 2011, one of the Company's VIEs, Business Opportunity Online Hubei acquired a 51% equity interest in Sou Yi Lian Mei Network Technology (Beijing) Co. Ltd. ("Sou Yi Lian Mei"). In September 2012, Business Opportunity Online Hubei acquired the remaining 49% equity interest in Sou Yi Lian Mei. Sou Yi Lian Mei became a wholly owned subsidiary of Business Opportunity Online Hubei accordingly. The Company accounted for this transaction in accordance with ASC Topic 810-10, "Changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary", which requires the transaction be accounted for as equity transactions (investments by owners and distributions to owners acting in their capacity as owners). Therefore, no gain or loss shall be recognized in consolidated net income or comprehensive income. The carrying amount of the noncontrolling interest shall be adjusted to reflect the change in its ownership interest in the subsidiary. The difference of approximately US\$0.79 million between the fair value of the consideration payable and the amount by which the noncontrolling interest is adjusted was recognized in equity attributable to the parent as a deduction of additional paid-in capital account of the Company. Sou Yi Lian Mei is primarily engaged in providing online advertising and marketing services and operates its business primarily through its wholly-owned subsidiary, Jin Du Ya He (Beijing) Network Technology Co., Ltd ("Jin Du Ya He").

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

As of September 30, 2012, the Company operated its business primarily in China through its PRC subsidiary and PRC operating entities, or VIEs as described above.

2. Variable Interest Entities

To satisfy PRC laws and regulations, the Company conducts certain business in the PRC through its Variable Interest Entities (“VIEs”). Summarized below is the information related to the consolidated VIEs’ assets and liabilities as of September 30, 2012 and December 31, 2011, respectively:

|   | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000)<br>(Unaudited) |
|---|---|--|
| Assets  |   |  |
| Current assets:   |   |  |
| Cash and cash equivalents                                 | \$ 7,227  | \$ 8,322   |
| Accounts receivable, net                                  | 9,516   | 3,705  |
| Other receivables, net                                    | 5,520   | 3,619  |
| Prepayment and deposit to suppliers                       | 12,035  | 15,360   |
| Due from related parties                                  | 164   | 192  |
| Contingent consideration receivables                      | 160   | 159  |
| Other current assets                                      | 41  | 23   |
| Deferred tax assets-current                               | 95  | -  |
| <b>Total current assets</b>                               | <b>34,758</b>   | <b>31,380</b>  |
| Investment in and advance to equity investment affiliates | 967   | 1,354  |
| Property and equipment, net                               | 1,374   | 1,507  |
| Intangible assets, net                                    | 7,386   | 8,111  |
| Goodwill  | 11,052  | 10,999   |
| Deferred tax assets-non current                           | 468   | 92   |
| <b>Total Assets</b>                                       | <b>\$ 56,005</b>                                      | <b>\$ 53,443</b>                                     |
| Liabilities   |   |  |
| Current liabilities:                                      |   |  |
| Accounts payable  | \$ 97   | \$ 268   |
| Advances from customers                                   | 838   | 724  |
| Accrued payroll and other accruals                        | 365   | 251  |
| Due to equity investment affiliate                        | -   | 220  |
| Due to related parties                                    | -   | 161  |
| Due to Control Group                                      | 11  | 11   |
| Payable for acquisition                                   | 5,210   | 550  |
| Taxes payable   | 5,708   | 4,409  |
| Other payables  | 155   | 107  |
| <b>Total current liabilities</b>                          | <b>12,384</b>   | <b>6,701</b>   |
| Deferred tax Liabilities-non current                      | 1,739   | 1,893  |

|                   |           |          |
|-------------------|-----------|----------|
| Total Liabilities | \$ 14,123 | \$ 8,594 |
|-------------------|-----------|----------|

All of the VIEs' assets can be used to settle obligations of their primary beneficiary. Liabilities recognized as a result of consolidating these VIEs do not represent additional claims on the Company's general assets.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

For the nine months ended September 30, 2012, the financial performance of the VIEs reported in the Company's consolidated statements of income and comprehensive income includes sales of approximately US\$38,201,000, cost of sales of approximately US\$28,057,000, operating expenses of approximately US\$5,475,000 and net income before allocation to noncontrolling interests of approximately US\$3,943,000.

For the three months ended September 30, 2012, the financial performance of the VIEs reported in the Company's consolidated statements of income and comprehensive income includes sales of approximately US\$10,222,000, cost of sales of approximately US\$6,160,000, operating expenses of approximately US\$1,764,000 and net income before allocation to noncontrolling interests of approximately US\$1,845,000.

For the nine months ended September 30, 2011, the financial performance of the VIEs reported in the Company's consolidated statements of income and comprehensive income includes sales of approximately US\$18,016,000 cost of sales of approximately US\$8,620,000, operating expenses of approximately US\$4,036,000 and net income before allocation to noncontrolling interests of approximately US\$4,920,000.

For the three months ended September 30, 2011, the financial performance of the VIEs reported in the Company's consolidated statements of income and comprehensive income includes sales of approximately US\$6,255,000, cost of sales of approximately US\$3,409,000, operating expenses of approximately US\$1,205,000 and net income before allocation to noncontrolling interests of approximately US\$1,427,000.

3. Summary of significant accounting policies

a) Basis of presentation

The interim consolidated financial statements are prepared and presented in accordance with generally accepted accounting principles in the United States ("U.S. GAAP").

The interim consolidated financial information as of September 30, 2012 and for the nine and three months ended September 30, 2012 and 2011 have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). Certain information and footnote disclosures, which are normally included in annual consolidated financial statements prepared in accordance with U.S. GAAP, have been omitted pursuant to those rules and regulations. The interim consolidated financial information should be read in conjunction with the financial statements and the notes thereto, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011, previously filed with the SEC.

In the opinion of management, all adjustments (which include normal recurring adjustments) necessary to present a fair statement of the Company's consolidated financial position as of September 30, 2012, its consolidated results of operations for the nine and three months ended September 30, 2012 and 2011, and its consolidated cash flows for the nine months ended September 30, 2012 and 2011, as applicable, have been made. The interim results of operations are not necessarily indicative of the operating results for the full fiscal year or any future periods.

b) Principles of consolidation

The interim consolidated financial statements include the financial statements of all the subsidiaries and VIEs of the Company. All transactions and balances between the Company and its subsidiaries and VIEs have been eliminated upon consolidation. According to the agreements between Beijing CNET Online and Shanghai Borongdingsi, although Beijing CNET Online legally owns 51% of Shanghai Borongdingsi's interests, Beijing CNET Online only

controls the assets and liabilities related to the bank kiosk business, which has been included in the financial statements of Beijing CNET Online, but does not control other assets of Shanghai Borongdingsi, thus, Shanghai Borongdingsi's financial statements were not consolidated by the Company.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

c) Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the related disclosure of contingent assets and liabilities at the date of these consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. The Company continually evaluates these estimates and assumptions based on the most recently available information, historical experience and various other assumptions that the Company believes to be reasonable under the circumstances. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates.

d) Foreign currency translation and transactions

The functional currency of the Company is United States dollars (“US\$”), and the functional currency of China Net HK is Hong Kong dollars (“HK\$”). The functional currency of the Company’s PRC operating subsidiary and VIEs is Renminbi (“RMB”), and the PRC is the primary economic environment in which the Company operates.

For financial reporting purposes, the financial statements of the Company’s PRC operating subsidiary and VIEs, which are prepared using RMB, are translated into the Company’s reporting currency, US\$. Assets and liabilities are translated using the exchange rate at each balance sheet date. Revenue and expenses are translated using average rates prevailing during each reporting period, and stockholders’ equity is translated at historical exchange rates. Adjustments resulting from the translation are recorded as a separate component of accumulated other comprehensive income in stockholders’ equity.

Transactions denominated in currencies other than the functional currency are translated into the functional currency at the exchange rates prevailing at the dates of the transactions. The resulting exchange differences are included in the determination of net income of the consolidated statements of income and comprehensive income for the respective periods.

The exchange rates used to translate amounts in RMB into US\$ for the purposes of preparing the consolidated financial statements are as follows:

|  | September<br>30,<br>2012                    | December<br>31,<br>2011 |
|--|---|-------------------------|
| Balance sheet items, except for equity accounts  | 6.3340                                      | 6.3647                  |
|  | Nine Months Ended September<br>30,<br>2012  | 2011                    |
| Items in the statements of income and comprehensive income, and statements of cash flows | 6.3275                                      | 6.5060                  |
|  | Three Months Ended September<br>30,<br>2012 | 2011                    |
|  | 6.3313                                      | 6.4231                  |

Items in the statements of income and comprehensive income, and statements of cash flows

No representation is made that the RMB amounts could have been, or could be converted into US\$ at the above rates.

e) Advertising costs

Advertising costs for the Company's brand building activities are not included in cost of sales, they are expensed when incurred or amortized over the estimated beneficial period and are included in "selling expenses" in the statement of income and comprehensive income. For the nine months ended September 30, 2012 and 2011, advertising expenses for the Company's brand building activities were approximately US\$224,000 and US\$1,193,000, respectively. For the three months ended September 30, 2012 and 2011, advertising expenses for the Company's brand building activities were approximately US\$56,000 and US\$170,000, respectively.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

f) Research and development expenses

The Company accounts for the cost of developing and upgrading technologies and platforms and intellectual property that are used in its daily operations in research and development costs. Research and development costs are charged to expense when incurred. Expenses for research and development for the nine months ended September 30, 2012 and 2011 were approximately US\$1,112,000 and US\$1,100,000, respectively. Expenses for research and development for the three months ended September 30, 2012 and 2011 were approximately US\$356,000 and US\$376,000, respectively.

g) Income taxes

The Company follows the guidance of ASC Topic 740 "Income taxes" and uses liability method to account for income taxes. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial reporting and tax bases of assets and liabilities using enacted tax rates that will be in effect in the period in which the differences are expected to reverse. The Company records a valuation allowance to offset deferred tax assets, if based on the weight of available evidence, it is more-likely-than-not that some portion, or all, of the deferred tax assets will not be realized. The effect on deferred taxes of a change in tax rates is recognized in statement of income and comprehensive income in the period that includes the enactment date.

h) Uncertain tax positions

The Company follows the guidance of ASC Topic 740 "Income taxes", which prescribes a more likely than not threshold for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on recognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, accounting for income taxes in interim periods, and income tax disclosures. For the nine and three months ended September 30, 2012 and 2011, the Company did not have any interest and penalties associated with tax positions and did not have any significant unrecognized uncertain tax positions.

i) Recent accounting standards

In July 2012, the FASB issued ASU 2012-02, "Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." This ASU simplifies how entities test indefinite-lived intangible assets for impairment which improve consistency in impairment testing requirements among long-lived asset categories. These amended standards permit an assessment of qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying value. For assets in which this assessment concludes it is more likely than not that the fair value is more than its carrying value, these amended standards eliminate the requirement to perform quantitative impairment testing as outlined in the previously issued standards. The guidance is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial position and results of operations.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the Company's consolidated financial statements upon adoption.

4. Cash and cash equivalent



|              | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--------------|---|---------------------------------------|
| Cash         | 1,546   | 181                                   |
| Bank deposit | 6,967   | 10,514                                |
|              | 8,513   | 10,695                                |

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 5. Accounts receivable, net

|                              | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|------------------------------|---|---------------------------------------|
| Accounts receivable          | 12,284  | 6,546                                 |
| Allowance for doubtful debts | (2,462 )  | (2,102 )                              |
| Accounts receivable, net     | 9,822   | 4,444                                 |

All of the accounts receivable are non-interest bearing. Based on the assessment of the collectability of the accounts receivable as of September 30, 2012, the Company provided approximately US\$2,462,000 allowance for doubtful debts, which was related to the accounts receivable of the Company's internet advertising business segment with an aging over six months. For the nine and three months ended September 30, 2012, the Company provided approximately US\$350,000 and US\$nil allowance for doubtful debts, respectively.

## 6. Other receivables, net

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Short-term loan for marketing campaign     | 3,000   | 2,985                                 |
| Project development deposit                | 2,447   | -                                     |
| Staff advances for normal business purpose | 255   | 279                                   |
| Overdue contract guarantee deposits        | 738   | 891                                   |
| Allowance for doubtful debts               | (738 )  | (524 )                                |
| Other receivables, net                     | 5,702   | 3,631                                 |

Short-term loan for marketing campaign: for one of the major marketing campaigns, the Company made a marketing-related loan of RMB25,000,000 (approximately US\$3,952,757) to a TV series of 36 episodes, called "Xiao Zhang Feng Yun." This TV series was produced in commemoration of "The Republican Revolution of 1911" (the Chinese bourgeois democratic revolution led by Dr. Sun Yat-sen which overthrew the Qing Dynasty). By participating in this TV series, the Company's logo will be shown during the credits at the end of each episode and also shown as a separate card during the closing before the credit screen. This TV series has been broadcasted on CCTV 8 and www.sina.com.cn since September 2011 and continues to sell its broadcasting rights to other provincial TV channels for additional exposure. In November and December, 2011, the Company collected its first two repayments of an aggregate of RMB6,000,000 (approximately US\$948,662) from the borrower. In accordance with the communication between the Company and the borrower, the Company has extended the term of this loan from December 31, 2011 to December 31, 2012, as this TV series had only completed its first round of selling broadcasting rights. In October 2012, the Company received its third repayment of RMB2,000,000 (approximately US\$315,756) from the borrower. The Company will continue to assess the collectability of this loan and if an event occurs or circumstances change that could indicate that the collectability of this loan is remote, a full allowance of bad debts provision will be provided for the remaining outstanding balance of this loan.

During the three months ended March 31, 2012, the Company made a project development deposit to a third party project development and management company for the participation in the TMT (“Technology, Media and Telecom”) Zone development and management in Xiaogan City, Hubei Province, the PRC (the “Xiaogan TMT Zone”). The Xiaogan TMT zone is intended to become the headquarters for SMEs, particularly those SMEs engaged in the small and medium sized franchising business. The deposit is refundable, subject to upcoming planning and further evaluation of the development of the Xiaogan TMT Zone.

As of September 30, 2012, the Company decided not to participate in the development and management of the Xiaogan TMT Zone due to the fact that this project was no longer compatible with the Company’s internal requirements. Therefore, the project development deposit will be fully refunded to the Company by the end of December 2012.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

For all advertising resources purchasing contracts signed by the Company with its resource providers, the Company is required to make contract guarantee deposits, which are either used to pay the actual contract amount of resources used in the last month of each contract period or to be refunded to the Company of the remaining balance upon expiration of the contract. Overdue contract guarantee deposits represented the portion of the contract guarantee deposits, which related advertising resources purchasing contracts had been completed as of each of the reporting dates. Based on the assessment of the collectability of these overdue contract guarantee deposits as of September 30, 2012, the Company provided approximately US\$738,000 allowance for doubtful debts, which was related to the contract guarantee deposits of its TV advertising business segment. For the nine and three months ended September 30, 2012, approximately US\$211,000 and US\$nil allowance for doubtful debts was provided, respectively.

7. Prepayments and deposit to suppliers

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Contract execution guarantees to TV advertisement and internet resources providers | 9,892   | 10,050                                |
| Prepayments to TV advertisement and internet resources providers                   | 2,107   | 5,285                                 |
| Other deposits and prepayments   | 38  | 25                                    |
|  | 12,037  | 15,360                                |

Contract execution guarantees to TV advertisement and internet resource providers are paid as contractual deposits to the Company's resources and services providers. These amounts will be used to offset the contact amount and service fee need to be paid for the resources and services provided in the last month of each contract period or refunded to the Company upon expiration of the purchase contracts.

According to the contracts signed between the Company and its suppliers, the Company is normally required to pay the contract amount in advance. These prepayments will be transferred to cost of sales when the related services are provided.

8. Due from related parties

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Beijing Fengshangyinli Technology Co., Ltd.                | 98  | 113                                   |
| Beijing Saimeiwei Food Equipment Technology Co., Ltd.      | 97  | 74                                    |
| Beijing Telijie Century Environmental Technology Co., Ltd. | 126   | 137                                   |
|  | 321   | 324                                   |

These related parties are directly or indirectly owned by the Control Group of the Company. The Control Group refers to Mr. Handong Cheng, Mr. Xuanfu Liu and Ms. Li Sun (acting as nominee for Mr. Zhige, Zhang), the owners of the

Company's PRC VIEs, Business Opportunities Online and Beijing CNET Online before the Offshore Restructuring. The Company provided advertising services to these related parties in its normal course of business on the same terms as those provide to its unrelated advertising clients. Due from related parties represented the outstanding receivables for the advertising services that the Company provided to these related parties as of each of the reporting date.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

9. Contingent consideration receivables

|  | Amount<br>US\$('000) |
|--|----------------------|
| Balance as of December 31, 2011 (audited)                                | 159                  |
| Recognized from acquisition of VIEs                                      | -                    |
| Changes in fair value of contingent consideration receivables recognized | -                    |
| Exchange translation adjustment  | 1                    |
| Balance as of September 30, 2012 (unaudited)                             | 160                  |

Contingent consideration receivables arose from certain “make good” provisions entered into by and between the Company and former stockholders of the VIEs upon the acquisition of the Company’s consolidated VIEs. These “make good” provisions provide that if the acquired VIEs’ audited pretax profit or after tax profit for the year ended December 31, 2012 increases by less than a certain amount or percentage as compared to that of the prior year, then the former VIE stockholders will be required to compensate the Company in cash for the difference between target pretax profit or after tax profit and the actual pretax profit or after tax profit, as applicable.

As of December 31, 2011, the aggregate amount of the fair value of the contingent consideration receivables for the acquisition transactions that occurred in 2011 was approximately US\$159,000. The Company reassessed the fair value of these contingent consideration receivables as of September 30, 2012 for the make good arrangements for the year ended December 31, 2012, based on their historical performance and other relevant assumptions, and determined that no material changes in fair value of these contingent consideration receivables incurred during the nine and three months ended September 30, 2012.

10. Investment in and advance to equity investment affiliates

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Investment in equity investment affiliates | 967   | 1,354                                 |
| Advance to equity investment affiliates    | 43  | 42                                    |
|  | 1,010   | 1,396                                 |

The following table summarizes the movement of the investment in and advance to equity investment affiliates for the nine months ended September 30, 2012:

|   | Shenzhen<br>Mingshan<br>US\$('000) | Zhao Shang<br>Ke Hubei<br>US\$('000) | Total<br>US\$('000) |
|---|------------------------------------|--------------------------------------|---------------------|
| Balance as of December 31, 2011 (audited)       | 595                                | 801                                  | 1,396               |
| Share of losses in equity investment affiliates | (120 )                             | (274 )                               | (394 )              |
| Exchange translation adjustment                 | 4                                  | 4                                    | 8                   |

|  |     |     |       |
|--|-----|-----|-------|
| Balance as of September 30, 2012 (unaudited) | 479 | 531 | 1,010 |
|--|-----|-----|-------|

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Shenzhen Mingshan:

Shenzhen Mingshan was incorporated on June 24, 2010 by one of the Company's VIEs, Business Opportunities Online and three other individuals who were not affiliated with the Company. Shenzhen Mingshan was 51% owned by the Company and was a consolidated VIE of the Company from the date of incorporation through January 6, 2011. On January 6, 2011, an unaffiliated third party invested RMB15,000,000 (approximately US\$2,368,172) into Shenzhen Mingshan in exchange for a 60% equity interest in Shenzhen Mingshan. The Company's percentage equity interest in Shenzhen Mingshan decreased from 51% to 20.4% accordingly.

The Company applied the equity method of accounting prospectively from the date immediately after the deconsolidation. For the nine months ended September 30, 2012 and 2011, the Company recognized its pro-rata share of losses in Shenzhen Mingshan of approximately US\$120,000 and US\$206,000, respectively. For the three months ended September 30, 2012 and 2011, the Company recognized its pro-rata share of losses in Shenzhen Mingshan of approximately US\$27,000 and US\$71,000, respectively. These losses recognized were reflected in the caption of "Share of losses in equity investment affiliates" in the Company's consolidated statements of income and comprehensive income with a corresponding decrease to the carrying value of the investment in Shenzhen Mingshan in the Company's consolidated balance sheet.

Zhao Shang Ke Hubei:

Zhao Shang Ke Hubei was incorporated on April 18, 2011 by one of the Company's VIEs, Business Opportunities Online Hubei and a co-founding individual who was not affiliated with the Company. Zhao Shang Ke Hubei was 51% owned by the Company and was a consolidated VIE of the Company from the date of incorporation through December 29, 2011. On December 29, 2011, two unaffiliated third party investors invested RMB10,000,000 (approximately US\$1,578,781) into Zhao Shang Ke Hubei in exchange for an aggregate 50% equity interest in Zhao Shang Ke Hubei. The Company's percentage equity interest in Zhao Shang Ke Hubei decreased from 51% to 25.5% accordingly.

The Company applied the equity method of accounting prospectively from the date immediately after the deconsolidation. For the nine and three months ended September 30, 2012, the Company recognized its pro-rata share of losses in Zhao Shang Ke Hubei of approximately US\$274,000 and US\$70,000, respectively, which was reflected in the caption of "Share of losses in equity investment affiliates" in the Company's consolidated statements of income and comprehensive income with a corresponding decrease to the carrying value of the investment in Zhao Shang Ke Hubei in the Company's consolidated balance sheet.

11. Property and equipment, net

|                              | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|------------------------------|---|---------------------------------------|
| Vehicles                     | 843   | 683                                   |
| Office equipment             | 1,428   | 1,399                                 |
| Electronic devices           | 1,201   | 1,196                                 |
| Property and equipment, cost | 3,472   | 3,278                                 |



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|                                |          |          |
|--------------------------------|----------|----------|
| Less: accumulated depreciation | (1,818 ) | (1,376 ) |
| Property and equipment, net    | 1,654    | 1,902    |

Depreciation expenses in the aggregate for the nine months ended September 30, 2012 and 2011 were approximately US\$440,000 and \$414,000, respectively.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Depreciation expenses in the aggregate for the three months ended September 30, 2012 and 2011 were approximately US\$145,000 and US\$141,000, respectively.

12. Intangible assets, net

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Intangible assets not subject to amortization: |   |                                       |
| Trade name                                     | 308   | 306                                   |
| Domain name                                    | 1,525   | 1,518                                 |
| Intangible assets subject to amortization:     |   |                                       |
| Contract backlog                               | 196   | 195                                   |
| Customer relationship                          | 3,424   | 3,408                                 |
| Non-compete agreements                         | 1,355   | 1,348                                 |
| Software technologies                          | 324   | 322                                   |
| Cloud-computing based software platforms       | 1,465   | 1,458                                 |
| Other computer software                        | 76  | 75                                    |
| Intangible assets, cost                        | 8,673   | 8,630                                 |
| Less: accumulated amortization                 | (1,265 )  | (479 )                                |
| Intangible assets, net                         | 7,408   | 8,151                                 |

Amortization expenses in the aggregate for the nine months ended September 30, 2012 and 2011 were approximately US\$783,000 and US\$313,000, respectively.

Amortization expenses in the aggregate for the three months ended September 30, 2012 and 2011 were approximately US\$260,000 and US\$116,000, respectively.

Based on the carrying value of the finite-lived intangible assets recorded as of September 30, 2012, and assuming no subsequent impairment of the underlying intangible assets, the estimated future amortization expenses is approximately US\$255,000 for the three months ended December 31, 2012, approximately US\$1,019,000 per year through December 31, 2015 and approximately US\$980,000 for the year ended December 31, 2016.

13. Goodwill

|  | Amount<br>US\$('000) |
|--|----------------------|
| Balance as of December 31, 2011 (audited)    | 10,999               |
| Exchange translation adjustment              | 53                   |
| Balance as of September 30, 2012 (unaudited) | 11,052               |



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## 14. Accrued payroll and other accruals

|                                   | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|-----------------------------------|---|---------------------------------------|
| Accrued payroll and staff welfare | 436   | 344                                   |
| Accrued operating expenses        | 47  | 272                                   |
|                                   | 483   | 616                                   |

## 15. Due to equity investment affiliate

|                     | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|---------------------|---|---------------------------------------|
| Zhao Shang Ke Hubei | -   | 220                                   |

Zhao Shang Ke Hubei is an equity investment affiliate of the Company. Amounts due to Zhao Shang Ke Hubei as of December 31, 2011 represented a temporary non-interest bearing working capital loans borrowed by one of the Company's VIEs from Zhao Shang Ke Hubei, which was repaid during the three months ended June 30, 2012.

## 16. Due to related parties

|   | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|---|---|---------------------------------------|
| Beijing Saimeiwei Food Equipments Technology Co., Ltd     | -   | 4                                     |
| Due to legal (nominal) shareholders of Shanghai Jing Yang | -   | 157                                   |
|   | -   | 161                                   |

Shanghai Jing Yang was incorporated in December 2009 by the Company's senior management. Prior to entering into the Contractual Agreements with the Company (see Note 1), the legal shareholders of Shanghai Jing Yang contributed RMB1,000,000 (approximately US\$157,000) as the original paid-in capital of Shanghai Jing Yang upon incorporation, which was returned to the legal shareholders of Shanghai Jing Yang during the six months ended June 30, 2012.

## 17. Payable for acquisition

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|                 | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|-----------------|---|---------------------------------------|
| Sou Yi Lian Mei | 5,210   | 550                                   |

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Payable for acquisition as of September 30, 2012 and December 31, 2011 represented the outstanding payment of approximately RMB33 million and RMB3.5 million for the acquisition of the 49% equity interest and the 51% equity interest of Sou Yi Lian Mei consummated in September 2012 and December 31, 2011, respectively.

18. Taxation

1) Income tax

The entities within the Company file separate tax returns in the respective tax jurisdictions in which they operate.

i). The Company is incorporated in the state of Nevada. Under the current law of Nevada, the Company is not subject to state corporate income tax. Following the Share Exchange, the Company became a holding company and does not conduct any substantial operations of its own. No provision for federal corporate income tax has been made in the financial statements as the Company has no assessable profits for the nine and three months ended September 30, 2012 or any prior periods. The Company does not provide for U.S. taxes or foreign withholding taxes on undistributed earnings from its non-U.S. subsidiaries because such earnings are intended to be reinvested indefinitely. If undistributed earnings were distributed, foreign tax credits could become available under current law to reduce the resulting U.S. income tax liability.

ii). China Net BVI was incorporated in the British Virgin Islands ("BVI"). Under the current law of the BVI, China Net BVI is not subject to tax on income or capital gains. Additionally, upon payments of dividends by China Net BVI to its shareholders, no BVI withholding tax will be imposed.

iii). China Net HK was incorporated in Hong Kong and does not conduct any substantial operations of its own. No provision for Hong Kong profits tax has been made in the financial statements as China Net HK has no assessable profits for the nine and three months ended September 30, 2012 or any prior periods. Additionally, upon payments of dividends by China Net HK to its shareholders, no Hong Kong withholding tax will be imposed.

iv). The Company's PRC operating subsidiary and VIEs, being incorporated in the PRC, are governed by the income tax law of the PRC and is subject to PRC enterprise income tax ("EIT"). Effective from January 1, 2008, the EIT rate of PRC was changed from 33% to 25%, and applies to both domestic and foreign invested enterprises.

- Rise King WFOE is a software company qualified by the related PRC governmental authorities and was approved by the local tax authorities of Beijing, the PRC, to be entitled to a two-year EIT exemption from its first profitable year and a 50% reduction of its applicable EIT rate, which is 25% to 12.5% of its taxable income for the succeeding three years. Rise King WFOE had a net loss for the year ended December 31, 2008 and its first profitable year was fiscal year 2009 which has been verified by the local tax bureau by accepting the application filed by the Company. Therefore, it was approved to be entitled to a two-year EIT exemption for fiscal year 2009 through fiscal year 2010 and a 50% reduction of its applicable EIT rate which is 25% to 12.5% for fiscal year 2011 through fiscal year 2013. Therefore, for the nine and three months ended September 30, 2012 and 2011, the applicable income tax rate for Rise King WFOE was 12.5%. After fiscal year 2013, the applicable income tax rate for Rise King WFOE will be 25% under the current EIT law of PRC.
- Business Opportunity Online was approved as a High and New Technology Enterprise under the New EIT law on September 4, 2009, and was approved by the local tax authorities to be entitled to a favorable statutory tax rate of 15%. Business Opportunity Online's High and New Technology Enterprise certificate will expire on September 4, 2012 and subject to an administrative review by the relevant PRC governmental regulatory authorities for obtaining

the renewed certificate. On July 9, 2012, Business Opportunity Online passed this administrative review, which enabled the entity continue to enjoy the 15% preferential income tax rate as a High and New Technology Enterprise. Therefore, for the nine and three months ended September 30, 2012 and 2011, the applicable income tax rate of Business Opportunity Online was 15%.

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- Business Opportunity Online Hubei was incorporated in Xiaotian Industrial Park of Xiaogan Economic Development Zone in Xiaogan City, Hubei province of the PRC in 2011. It was approved by the related local government authorities to apply the deemed income tax method for its computation of income tax expense for the year ended December 31, 2011. Under the deemed income tax method, the deemed profit is calculated based on 10% of the total revenue and the applicable income tax rate is 25%. Therefore, for the nine and three months ended September 30, 2011, Business Opportunity Online Hubei calculated its income tax expenses based on 2.5% of the total revenue recognized for each of the reporting periods. Starting from January 1, 2012, the local tax authorities cancelled the current applicable deemed income tax method for computation of income tax expenses for the entity and the applicable income tax rate for the entity increased to 25%. On June 15, 2012, Business Opportunity Online Hubei was approved by the related PRC governmental authorities to be qualified as a software company and was approved by the local tax authorities of Xiaogan City, Hubei province, the PRC, to be entitled to a two-year EIT exemption from its first profitable year, which are fiscal year 2012 and 2013, and a 50% reduction of its applicable EIT rate, which is 25% to 12.5% of its taxable income for the succeeding three years until December 31, 2016. Therefore, for the nine and three months ended September 30, 2012, the applicable income tax rate of Business Opportunity Online Hubei is nil%.
- Hubei CNET was incorporated in Xiaotian Industrial Park of Xiaogan Economic Development Zone in Xiaogan City, Hubei province of the PRC in 2011. It was approved by the related local government authorities to apply the deemed income tax method for its computation of income tax expense for the year ended December 31, 2011. Under the deemed income tax method, the deemed profit is calculated based on 10% of the total revenue and the applicable income tax rate is 25%. Therefore, for the nine and three months ended September 30, 2011, Hubei CNET calculated its income tax expenses based on 2.5% of the total revenue recognized for each of the reporting periods. Starting from January 1, 2012, the local tax authorities cancelled the current applicable deemed income tax method for computation of income tax expenses for the entity and the applicable income tax rate for the entity increased to 25%. Therefore, for the nine and three months ended September 30, 2012, the applicable income tax rate for Hubei CNET is 25%.
  - The applicable income tax rate for other PRC operating entities of the Company is 25% for the nine and three months ended September 30, 2012 and 2011.
  - The New EIT also imposed a 10% withholding income tax for dividends distributed by a foreign invested enterprise to its immediate holding company outside China, which were exempted under the previous enterprise income tax law and rules. A lower withholding tax rate will be applied if there is a tax treaty arrangement between mainland China and the jurisdiction of the foreign holding company. Holding companies in Hong Kong, for example, will be subject to a 5% rate. Rise King WFOE is invested by immediate holding company in Hong Kong and will be entitled to the 5% preferential withholding tax rate upon distribution of the dividends to its immediate holding company.

All of the preferential income tax treatments enjoyed by the Company's PRC subsidiary and VIEs were based on the current applicable laws and regulations of the PRC and approved by the related government regulatory authorities and local tax authorities where the Company's respective PRC subsidiary and VIEs operate. Rise King WFOE, Business Opportunity Online, Business Opportunity Online Hubei and Hubei CNET were most affected by these preferential income tax treatments within the structure of the Company for the nine and three months ended September 30, 2012 and 2011. The preferential income tax treatments are subject to change in accordance with the PRC government economic development policies and regulations. These preferential income tax treatments are mainly determined by the regulation and policies of the PRC government in the context of the overall economic policy and strategy. As a result, the uncertainty of these preferential income tax treatments are subject to, but not limited to, the PRC



government policy on supporting any specific industry's development under the outlook and strategy of overall macroeconomic development.

2) Turnover taxes and the relevant surcharges

For fiscal 2011, revenue from advertisement services is subject to 5.5% business tax (including surcharges) and 3% cultural industry development surcharge of the net service income after deducting amount paid to ending media promulgators. Revenue from internet technical support services is subjected to 5.5% business tax (including surcharges).

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Beginning in January 1, 2012, PRC tax authorities increased the local business tax rate by 0.1%-0.2%. Therefore, from January 1, 2012 through August 31, 2012 (for the Company's PRC operating entities incorporated in Beijing) or September 30, 2012 (for the Company's PRC operating entities incorporated in cities other than Beijing), revenue from advertisement services is subject to 5.6%-5.7% business tax (including surcharges), depending on which tax jurisdiction the Company's PRC operating subsidiary and VIE operates, and 3% cultural industry development surcharge of the net service income after deducting amount paid to ending media promulgators. Revenue from internet technical support services is subjected to 5.6%-5.7% business tax (including surcharges), depending on which tax jurisdiction the Company's PRC operating subsidiary and VIE operates.

On July 31, 2012, the Ministry of Finance and the State Administration of Taxation of the PRC jointly promulgated the "Circular on Launching the Pilot Collection of Value Added Tax in lieu of Business Tax in Transportation and Certain Areas of Modern Services Industries in Eight Provinces and Municipalities Including Beijing" ("Circular Cui Shui [2012] No. 71"). In accordance with Article 2 of Circular Cui Shui [2012] No. 71, Beijing shall complete the tax collection system transfer on September 1, 2012, Fujian province shall complete the collection system transfer on November 1, 2012 and Hubei province shall complete the tax collection system transfer on December 1, 2012. In accordance with Article 3 of Circular Cui Shui [2012] No. 71, "Circular on Carrying out the Pilot Collection of Value Added Tax in Lieu of Business Tax to be imposed on Transportation Industry and Part of Modern Services Industry in Shanghai" ("Circular Cui Shui [2011] No. 111") jointly promulgated by the Ministry of Finance and the State Administration of Taxation of the PRC on November 16, 2011, applies as detailed implementation measures on this tax collection system transfer in Beijing, Fujian province and Hubei province. In accordance with Article 12 (3) and Article 13 of Circular Cui Shui [2011] No. 111, the value added tax rate for provision of modern services (other than lease of corporeal movables) is 6% and for small scale taxpayer, the value added tax rate for provision of modern services (other than lease of corporeal movables) is 3%. Therefore, beginning from September 1, 2012, except Chuang Fu Tian Xia, who has been verified by the local tax bureau of Beijing as small scale taxpayer and enjoys the 3% value added tax rate for the services they provided, the other PRC operating VIEs of the Company that incorporated in Beijing, the PRC, are subject to 6% value added tax for the services they provided, after deducting the value added tax they paid for the services they purchased from its suppliers. Beginning from November 1, 2012, the Company's PRC operating VIEs that incorporated in Fujian province are subject to 6% value added tax for the services they provided, after deducting the value added tax they paid for the services they purchased from its suppliers. Beginning from December 1, 2012, the Company's PRC operating VIEs that incorporated in Hubei province are subject to 6% value added tax for the services they provided, after deducting the value added tax they paid for the services they purchased from its suppliers. The surcharges of the value added tax is 12%-14% of the value added tax, depending on which tax jurisdiction the Company's PRC operating subsidiary and VIE operates.

As of September 30, 2012 and December 31, 2011, taxes payable consists of:

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December 31,<br>2011<br>US\$('000) |
|--|---|------------------------------------|
| Business tax payable                           | 2,533   | 2,210                              |
| Culture industry development surcharge payable | 6   | 2                                  |
| Value added tax payable                        | 22  | -                                  |
| Enterprise income tax payable                  | 3,653   | 2,770                              |

|                               |       |       |
|-------------------------------|-------|-------|
| Individual income tax payable | 58    | 58    |
|                               | 6,272 | 5,040 |

For the nine and three months ended September 30, 2012 and 2011, the Company's income tax expense consisted of:

|              | Nine Months Ended September 30,   |                                   |
|--------------|-----------------------------------|-----------------------------------|
|              | 2012<br>US\$('000)<br>(Unaudited) | 2011<br>US\$('000)<br>(Unaudited) |
| Current-PRC  | 945                               | 926                               |
| Deferred-PRC | (749 )                            | (65 )                             |
|              | 196                               | 861                               |

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|              | Three Months Ended September 30,  |                                   |
|--------------|-----------------------------------|-----------------------------------|
|              | 2012<br>US\$('000)<br>(Unaudited) | 2011<br>US\$('000)<br>(Unaudited) |
| Current-PRC  | 373                               | 125                               |
| Deferred-PRC | (191 )                            | (18 )                             |
|              | 182                               | 107                               |

The Company's deferred tax liabilities at September 30, 2012 and changes for the nine months then ended were as follows:

|  | Amount<br>US\$('000) |
|--|----------------------|
| Balance as of December 31, 2011 (audited)    | 1,893                |
| Reversal during the period                   | (164 )               |
| Exchange translation adjustment              | 10                   |
| Balance as of September 30, 2012 (unaudited) | 1,739                |

Deferred tax liabilities arose on the recognition of the identifiable intangible assets acquired from acquisition transactions consummated in 2011. Reversal for the nine and three months ended September 30, 2012 of approximately US\$164,000 and US\$55,000, respectively, was due to the amortization of these acquired intangible assets.

The Company's deferred tax assets at September 30, 2012 and December 31, 2011 were as follows:

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|--|---|---------------------------------------|
| Tax effect of net operating losses carried forward | 2,762   | 1,975                                 |
| Bad debts provision                                | 793   | 651                                   |
| Valuation allowance                                | (2,878 )  | (2,534 )                              |
|  | 677   | 92                                    |
|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
| Deferred tax assets reclassified as current asset  | 95  | -                                     |

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|   |     |    |
|---|-----|----|
| Deferred tax assets reclassified as non-current asset | 582 | 92 |
|   | 677 | 92 |

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The net operating losses carried forward incurred by the Company (excluding its PRC operating subsidiary and VIEs) were approximately US\$5,957,000 and US\$5,381,000 at September 30, 2012 and December 31, 2011, respectively, which loss carry forwards gradually expire over time, the last of which expires in 2032. A full valuation allowance has been recorded because it is considered more likely than not that the deferred tax assets will not be realized through sufficient future earnings of the entity to which the operating losses relate.

The net operating losses carried forward incurred by the Company's PRC subsidiary and VIEs were approximately US\$3,835,000 and US\$361,000 at September 30, 2012 and December 31, 2011, respectively, which loss carry forwards gradually expire over time, the last of which expires in 2017. The related deferred tax assets was calculated based on the respective net operating losses incurred by each of the PRC subsidiary and VIEs and the respective corresponding enacted tax rate that will be in effect in the period in which the differences are expected to reverse. No valuation allowance has been recorded because it is considered more likely than not that the deferred tax assets will be realized through sufficient future earnings of the entities to which the operating losses relate.

The bad debts provision recorded by the Company's PRC subsidiary and VIEs were approximately US\$3,200,000. A full valuation allowance has been recorded because it is considered more likely than not that the deferred tax assets will not be realized through bad debts verification by the local tax authorities where the PRC subsidiary and VIEs operate.

The Company's non-current portion of deferred tax assets and deferred tax liabilities were attributable to different tax-paying components of the entity, which were under different tax jurisdictions. Therefore, in accordance with ASC Topic 740 "Income taxes", the non-current portion of deferred tax assets and deferred tax liabilities were presented separately in the Company's balance sheets.

19. Dividend payable

|  | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000)<br>(Unaudited) |
|--|---|--|
| Dividend payable to Series A convertible stock holders | -   | 5  |

Dividend to Series A convertible preferred stockholders was accrued at the per annum rate of 10% and calculated based on US\$2.5 per share liquidation preference and the actual number of days of each share of the Series A convertible preferred stock outstanding for each of the reporting periods. On August 21, 2011, all of the Company's outstanding Series A convertible preferred stock, which had not been voluntarily converted into the Company's common shares, were fully converted into the Company's common shares under the mandatory conversion clause entered into by and between the Company and its Series A convertible preferred stockholders. For the nine months ended September 30, 2012 and 2011, the Company paid dividends of approximately US\$5,000 and US\$374,000 to its Series A convertible preferred stockholders, respectively. For the three months ended September 30, 2012 and 2011, the Company paid US\$nil and approximately US\$91,000 to its Series A convertible preferred stockholders, respectively.

20. Long-term borrowing from director

|                                   | September<br>30,<br>2012<br>US\$('000)<br>(Unaudited) | December<br>31,<br>2011<br>US\$('000) |
|-----------------------------------|---|---------------------------------------|
| Long-term borrowing from director | 138   | 137                                   |

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Long-term borrowing from director is a non-interest bearing loan from a director of the Company relating to the original paid-in capital contribution in the Company's wholly-owned subsidiary Rise King WFOE.

### 21. Warrants

The Company issued warrants in its August 2009 Financing. Warrants issued and outstanding at September 30, 2012 and changes during the nine months then ended are as follows:

|   | Warrants Outstanding        |                                 |  | Warrants Exercisable        |                                 |  |
|---|-----------------------------|---------------------------------|--|-----------------------------|---------------------------------|--|
|   | Number of underlying shares | Weighted Average Exercise Price | Average Remaining Contractual Life (years) | Number of underlying shares | Weighted Average Exercise Price | Average Remaining Contractual Life (years) |
| Balance, December 31, 2011 (audited)    | 3,005,456                   | \$3.41                          | 2.21                                       | 3,005,456                   | \$3.41                          | 2.21                                       |
| Granted / Vested                        | -                           |                                 |  | -                           |                                 |  |
| Forfeited                               | -                           |                                 |  | -                           |                                 |  |
| Exercised                               | -                           |                                 |  | -                           |                                 |  |
| Expired                                 | (642,000 )                  |                                 |  | (642,000 )                  |                                 |  |
| Balance, September 30, 2012 (unaudited) | 2,363,456                   | \$3.52                          | 1.88                                       | 2,363,456                   | \$3.52                          | 1.88                                       |

On August 21, 2012, 642,000 Series A warrants to purchase common stock of the Company issued on August 21, 2009 expired. An aggregate of 2,363,456 Series B warrants and placement agent warrants to purchase common stock of the Company will expire on August 21, 2014.

### 22. Restricted Net Assets

As most of the Company's operations are conducted through its PRC subsidiary and VIEs, the Company's ability to pay dividends is primarily dependent on receiving distributions of funds from its PRC subsidiary and VIEs. Relevant PRC statutory laws and regulations permit payments of dividends by its PRC subsidiary and VIEs only out of their retained earnings, if any, as determined in accordance with PRC accounting standards and regulations and after it has met the PRC requirements for appropriation to statutory reserves. Paid in capital of the PRC subsidiary and VIEs included in the Company's consolidated net assets are also non-distributable for dividend purposes.

In accordance with the PRC regulations on Enterprises with Foreign Investment, a WFOE established in the PRC is required to provide certain statutory reserves, namely general reserve fund, the enterprise expansion fund and staff welfare and bonus fund which are appropriated from net profit as reported in the enterprise's PRC statutory accounts. A WFOE is required to allocate at least 10% of its annual after-tax profit to the general reserve until such reserve has reached 50% of its registered capital based on the enterprise's PRC statutory accounts. Appropriations to the enterprise expansion fund and staff welfare and bonus fund are at the discretion of the board of directors. The aforementioned reserves can only be used for specific purposes and are not distributable as cash dividends. Rise King WFOE is subject to the above mandated restrictions on distributable profits. Additionally, in accordance with the Company Law of the PRC, a domestic enterprise is required to provide a statutory common reserve of at least 10% of its annual after-tax profit until such reserve has reached 50% of its registered capital based on the enterprise's PRC statutory accounts. A domestic enterprise is also required to provide for a discretionary surplus reserve, at the discretion of the board of directors. The aforementioned reserves can only be used for specific purposes and are not distributable as cash dividends. All of the Company's PRC VIEs are subject to the above mandated restrictions on distributable



profits.

As a result of these PRC laws and regulations, the Company's PRC subsidiary and VIEs are restricted in their ability to transfer a portion of their net assets to the Company. As of September 30, 2012 and December 31, 2011, net assets restricted in the aggregate, which include paid-in capital and statutory reserve funds of the Company's PRC subsidiary and VIEs that are included in the Company's consolidated net assets, was approximately US\$5.3 million and US\$4.7 million, respectively.

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The New PRC Enterprise Income Tax (“EIT”) Law, which was effected on January 1, 2008, also imposed a 10% withholding income tax for dividends distributed by a foreign invested enterprise to its immediate holding company outside China, which were exempted under the previous EIT law. A lower withholding tax rate will be applied if there is a tax treaty arrangement between mainland China and the jurisdiction of the foreign holding company. Holding companies in Hong Kong, for example, will be subject to a 5% rate. Rise King WFOE is invested by its immediate holding company in Hong Kong and will be entitled to the 5% preferential withholding tax rate upon distribution of the dividends to its immediate holding company.

The ability of the Company’s PRC subsidiary and VIEs to make dividends and other payments to the Company may also be restricted by changes in applicable foreign exchange and other laws and regulations.

Foreign currency exchange regulation in China is primarily governed by the following rules:

- Foreign Exchange Administration Rules (1996), as amended in August 2008, or the Exchange Rules;
- Administration Rules of the Settlement, Sale and Payment of Foreign Exchange (1996), or the Administration Rules.

Currently, under the Administration Rules, Renminbi is freely convertible for current account items, including the distribution of dividends, interest payments, trade and service related foreign exchange transactions, but not for capital account items, such as direct investments, loans, repatriation of investments and investments in securities outside of China, unless the prior approval of the State Administration of Foreign Exchange (the “SAFE”) is obtained and prior registration with the SAFE is made. Foreign-invested enterprises like Rise King WFOE that need foreign exchange for the distribution of profits to its shareholders may effect payment from their foreign exchange accounts or purchase and pay foreign exchange rates at the designated foreign exchange banks to their foreign shareholders by producing board resolutions for such profit distribution. Based on their needs, foreign-invested enterprises are permitted to open foreign exchange settlement accounts for current account receipts and payments of foreign exchange along with specialized accounts for capital account receipts and payments of foreign exchange at certain designated foreign exchange banks.

Although the current Exchange Rules allow the convertibility of Chinese Renminbi into foreign currency for current account items, conversion of Chinese Renminbi into foreign exchange for capital items, such as foreign direct investment, loans or securities, requires the approval of SAFE, which is under the authority of the People’s Bank of China. These approvals, however, do not guarantee the availability of foreign currency conversion. The Company cannot be sure that it will be able to obtain all required conversion approvals for its operations or the Chinese regulatory authorities will not impose greater restrictions on the convertibility of Chinese Renminbi in the future. Currently, most of the Company’s retained earnings are generated in Renminbi. Any future restrictions on currency exchanges may limit the Company’s ability to use its retained earnings generated in Renminbi to make dividends or other payments in U.S. dollars or fund possible business activities outside China.

As of September 30, 2012 and December 31, 2011, there was approximately US\$36.5 million and US\$34.0 million in retained earnings in the aggregate, respectively, which was generated by the Company’s PRC subsidiary and VIEs in Renminbi included in the Company’s consolidated net assets, aside from US\$2.3 million and US\$2.2 million statutory reserve funds as of September 30, 2012 and December 31, 2011, respectively, that may be affected by increased restrictions on currency exchanges in the future and accordingly may further limit the Company’s PRC subsidiary’ and VIEs’ ability to make dividends or other payments in U.S. dollars to the Company, in addition to the approximately US\$5.3 million and US\$4.7 million of restricted net assets as of September 30, 2012 and December 31, 2011, respectively, as discussed above.

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23. Related party transactions

Revenue from related parties:

|   | Nine Months Ended September<br>30,  |                                   |
|---|-------------------------------------|-----------------------------------|
|   | 2012<br>US\$('000)<br>(Unaudited)   | 2011<br>US\$('000)<br>(Unaudited) |
| -Beijing Saimeiwei Food Equipment Technology Co., Ltd,      | 73                                  | 66                                |
| -Beijing Fengshangyinli Technology Co., Ltd.                | 2                                   | 269                               |
| -Beijing Telijie Century Environmental Technology Co., Ltd. | 42                                  | 212                               |
|   | 117                                 | 547                               |
|   | Three Months Ended September<br>30, |                                   |
|   | 2012<br>US\$('000)<br>(Unaudited)   | 2011<br>US\$('000)<br>(Unaudited) |
| -Beijing Saimeiwei Food Equipment Technology Co., Ltd,      | 18                                  | 7                                 |
| -Beijing Fengshangyinli Technology Co., Ltd.                | 1                                   | 37                                |
| -Beijing Telijie Century Environmental Technology Co., Ltd. | 32                                  | 45                                |
|   | 51                                  | 89                                |

24. Employee defined contribution plan

Full time employees of the Company in the PRC participate in a government mandated defined contribution plan, pursuant to which certain pension benefits, medical care, employee housing fund and other welfare benefits are provided to employees. Chinese labor regulations require that the PRC subsidiaries of the Company make contributions to the government for these benefits based on certain percentages of the employees' salaries. The employee benefits were expensed as incurred. The Company has no legal obligation for the benefits beyond the contributions made. The total amounts for such employee benefits were approximately US\$288,000 and US\$280,000 for the nine months ended September 30, 2012 and 2011, respectively. The total amounts for such employee benefits were approximately US\$93,000 and US\$123,000 for the three months ended September 30, 2012 and 2011, respectively.

25. Concentration of risk

Credit risk

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents, accounts receivable, other receivables and prepayments and deposits to suppliers. As of September 30, 2012 and December 31, 2011, substantially all of the Company's cash and cash equivalents were held by major financial institutions located in the PRC and Hong Kong, which management believes are of high credit quality.

Risk arising from operations in foreign countries

All of the Company's operations are conducted within the PRC. The Company's operations in the PRC are subject to various political, economic, and other risks and uncertainties inherent in the PRC. Among other risks, the Company's operations in the PRC are subject to the risks of restrictions on transfer of funds, changing taxation policies, foreign exchange restrictions; and political conditions and governmental regulations.

Currency convertibility risk

Significant part of the Company's businesses is transacted in RMB, which is not freely convertible into foreign currencies. All foreign exchange transactions take place either through the People's Bank of China or other banks authorized to buy and sell foreign currencies at the exchange rates quoted by the People's Bank of China. Approval of foreign currency payments by the People's Bank of China or other regulatory institutions requires submitting a payment application form together with suppliers' invoices and signed contracts. These exchange control measures imposed by the PRC government authorities may restrict the ability of the Company's PRC subsidiary and VIEs to transfer its net assets, which to the Company through loans, advances or cash dividends.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Concentration of customers

For the nine months ended September 30, 2012, one customer accounted for 12% of the Company's sales. For the nine months ended September 30, 2011, one customer accounted for 11% of the Company's sales. Except for the aforementioned customer, there was no other single customer who accounted for more than 10% of the Company's sales for the nine months ended September 30, 2012 and 2011, respectively.

For the three months ended September 30, 2011, one customer accounted for 16% of the Company's sales. Except for the aforementioned customer, there was no other single customer who accounted for more than 10% of the Company's sales for the three months ended September 30, 2012 and 2011, respectively.

As of September 30, 2012, one customer accounted for 16% of the Company's accounts receivables. As of December 31, 2011, one customer accounted for 21% of the Company's accounts receivables. Except for the aforementioned customer, there was no other single customer who accounted for more than 10% of the Company's accounts receivable as of September 30, 2012 and December 31, 2011, respectively.

Concentration of suppliers

For the nine months ended September 30, 2012, two suppliers accounted for 58% and 11% of the Company's cost of sales, respectively. For the nine months ended September 30, 2011, two suppliers accounted for 33% and 23% of the Company's cost of sales, respectively. Except for the aforementioned suppliers, there was no other single supplier who accounted for more than 10% of the Company's cost of sales for the nine months ended September 30, 2012 and 2011, respectively.

For the three months ended September 30, 2012, one supplier accounted for 45% of the Company's cost of sales. For the three months ended September 30, 2011, two suppliers accounted for 46% and 26% of the Company's cost of sales, respectively. Except for the aforementioned suppliers, there was no other single supplier who accounted for more than 10% of the Company's cost of sales for the three months ended September 30, 2012 and 2011, respectively.

26. Commitments

The following table sets forth the Company's contractual obligations as of September 30, 2012:

|   | Office Rental<br>US\$('000)<br>(Unaudited) | Purchase of<br>TV<br>advertisement<br>time<br>US\$('000)<br>(Unaudited) | Server<br>hosting<br>and<br>board-band<br>Leasing<br>US\$('000)<br>(Unaudited) | Total<br>US\$('000)<br>(Unaudited) |
|---|--|---|--|------------------------------------|
| Three months ending December 31,<br>-2012 | 73   | 3,772   | 54   | 3,899                              |
| Year ending December 31,<br>-2013         | 293  | -   | 115  | 408                                |
| -2014                                     | 293  | -   | -  | 293                                |
| -2015                                     | 293  | -   | -  | 293                                |

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|       |       |       |     |       |
|-------|-------|-------|-----|-------|
| -2016 | 73    | -     | -   | 73    |
| Total | 1,025 | 3,772 | 169 | 4,966 |

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

27. Segment reporting

The Company follows ASC Topic 280 “Segment Reporting”, which requires that companies disclose segment data based on how management makes decisions about allocating resources to segments and evaluating their performance. Reportable operating segments include components of an entity about which separate financial information is available and which operating results are regularly reviewed by the chief operating decision maker (“CODM”) to make decisions about resources to be allocated to the segment and assess each operating segment’s performance.

Nine Months Ended September 30, 2012 (Unaudited)

|   | Internet<br>Ad.<br>US\$<br>(‘000) | TV<br>Ad.<br>US\$<br>(‘000) | Bank<br>kiosk<br>US\$<br>(‘000) | Brand<br>management<br>and sales<br>channel<br>building<br>US\$<br>(‘000) | Others<br>US\$<br>(‘000) | Inter-<br>segment and<br>reconciling<br>item<br>US\$<br>(‘000) | Total<br>US\$<br>(‘000) |
|---|-----------------------------------|-----------------------------|---------------------------------|---|--------------------------|--|-------------------------|
| Revenue   | 15,393                            | 19,751                      | 214                             | 3,031   | -                        | (40 )  | 38,349                  |
| Cost of sales   | 7,447                             | 19,519                      | 19                              | 1,080   | -                        | -  | 28,065                  |
| Total operating expenses  | 4,666                             | 675                         | 155                             | 813   | 1,165 *                  | -  | 7,474                   |
| Depreciation and amortization<br>expense<br>included in total operating<br>expenses | 782                               | 51                          | 155                             | 161   | 74                       | -  | 1,223                   |
| Operating income (loss)   | 3,280                             | (443 )                      | 40                              | 1,138   | (1,165 )                 | (40 )  | 2,810                   |
| Share of losses in equity<br>investment affiliates                                  | -                                 | -                           | -                               | (274 )  | (120 )                   | -  | (394 )                  |
| Expenditure for long-term<br>assets   | 179                               | 6                           | -                               | -   | -                        | -  | 185                     |
| Net income (loss)   | 3,208                             | (417 )                      | 40                              | 579   | (1,175 )                 | (40 )  | 2,195                   |
| Total assets - September<br>30,2012   | 41,547                            | 15,607                      | 649                             | 8,207   | 15,012                   | (22,570 )  | 58,452                  |

\*Including approximate US\$38,000 share-based compensation expenses.

Three Months Ended September 30, 2012 (Unaudited)

|  | Internet<br>Ad.<br>US\$<br>(‘000) | TV<br>Ad.<br>US\$<br>(‘000) | Bank<br>kiosk<br>US\$<br>(‘000) | Brand<br>management<br>and sales<br>channel<br>building<br>US\$<br>(‘000) | Others<br>US\$<br>(‘000) | Inter-<br>segment and<br>reconciling<br>item<br>US\$<br>(‘000) | Total<br>US\$<br>(‘000) |
|--|-----------------------------------|-----------------------------|---------------------------------|---|--------------------------|--|-------------------------|
|  |                                   |                             |                                 |   |                          |  |                         |



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|  |        |        |     |       |        |           |        |
|--|--------|--------|-----|-------|--------|-----------|--------|
| Revenue  | 5,690  | 3,238  | 72  | 1,327 | -      | (40 )     | 10,287 |
| Cost of sales  | 2,522  | 3,162  | 7   | 472   | -      | -         | 6,163  |
| Total operating expenses   | 1,313  | 208    | 52  | 339   | 344 *  | -         | 2,256  |
| Depreciation and amortization expense included in total operating expenses | 261    | 16     | 52  | 54    | 22     | -         | 405    |
| Operating income (loss)  | 1,855  | (132 ) | 13  | 516   | (344 ) | (40 )     | 1,868  |
| Share of losses in equity investment affiliates                            | -      | -      | -   | (70 ) | (27 )  | -         | (97 )  |
| Expenditure for long-term assets   | 133    | 6      | -   | -     | -      | -         | 139    |
| Net income (loss)  | 1,622  | (124 ) | 13  | 317   | (345 ) | (40 )     | 1,443  |
| Total assets - September 30,2012   | 41,547 | 15,607 | 649 | 8,207 | 15,012 | (22,570 ) | 58,452 |

\*Including approximate US\$11,000 share-based compensation expenses.

CHINANET ONLINE HOLDINGS, INC.  
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Nine Months Ended September 30, 2011 (Unaudited)

|  | Internet<br>Ad.<br>US\$<br>('000) | TV<br>Ad.<br>US\$<br>('000) | Bank<br>kiosk<br>US\$<br>('000) | Brand<br>management<br>and sales<br>channel<br>building<br>US\$<br>('000) | Others<br>US\$<br>('000) | Inter-<br>segment and<br>reconciling<br>item<br>US\$<br>('000) | Total<br>US\$<br>('000) |
|--|-----------------------------------|-----------------------------|---------------------------------|---|--------------------------|--|-------------------------|
| Revenue  | 16,434                            | 4,756                       | 415                             | 943   | -                        | (14 )  | 22,534                  |
| Cost of sales  | 4,711                             | 3,847                       | 36                              | 288   | -                        | (14 )  | 8,868                   |
| Total operating expenses   | 3,645                             | 394                         | 155                             | 523   | 1,307 *                  | -  | 6,024                   |
| Depreciation and amortization<br>expense included in total<br>operating expenses | 183                               | 75                          | 120                             | 275   | 74                       | -  | 727                     |
| Operating income (loss)  | 8,078                             | 515                         | 224                             | 132   | (1,307 )                 | -  | 7,642                   |
| Gain on deconsolidation of<br>subsidiaries                                       | -                                 | -                           | -                               | -   | 232                      | -  | 232                     |
| Share of earnings (losses) in<br>equity investment affiliates                    | -                                 | 26                          | -                               | -   | (206 )                   | -  | (180 )                  |
| Expenditure for long-term<br>assets  | 1,477                             | 1                           | 185                             | 7   | 13                       | -  | 1,683                   |
| Net income (loss)  | 7,291                             | 502                         | 224                             | 106   | (1,276 )                 | -  | 6,847                   |
| Total assets - September<br>30,2011  | 49,474                            | 3,681                       | 866                             | 4,916   | 20,941                   | (30,210 )  | 49,668                  |

\*Including approximate US\$237,000 share-based compensation expenses.

Three Months Ended September 30, 2011 (Unaudited)

|  | Internet<br>Ad.<br>US\$<br>('000) | TV<br>Ad.<br>US\$<br>('000) | Bank<br>kiosk<br>US\$<br>('000) | Brand<br>management<br>and sales<br>channel<br>building<br>US\$<br>('000) | Others<br>US\$<br>('000) | Inter-<br>segment and<br>reconciling<br>item<br>US\$<br>('000) | Total<br>US\$<br>('000) |
|--|-----------------------------------|-----------------------------|---------------------------------|---|--------------------------|--|-------------------------|
| Revenue  | 3,860                             | 1,972                       | 140                             | 446   | -                        | -  | 6,418                   |
| Cost of sales  | 1,605                             | 1,669                       | 12                              | 132   | -                        | -  | 3,418                   |
| Total operating expenses   | 1,102                             | 76                          | 24                              | 234   | 376 *                    | -  | 1,812                   |
| Depreciation and amortization<br>expense included in total<br>operating expenses | 91                                | 37                          | 24                              | 80  | 25                       | -  | 257                     |
| Operating income (loss)  | 1,153                             | 227                         | 104                             | 80  | (376 )                   | -  | 1,188                   |

|  |        |       |     |       |        |           |        |
|--|--------|-------|-----|-------|--------|-----------|--------|
| Gain on deconsolidation of subsidiaries                    | -      | -     | -   | -     | -      | -         | -      |
| Share of earnings (losses) in equity investment affiliates | -      | (4 )  | -   | -     | (71 )  | -         | (75 )  |
| Expenditure for long-term assets                           | 13     | 1     | 74  | 4     | 1      | -         | 93     |
| Net income (loss)  | 1,119  | 191   | 105 | 42    | (446 ) | -         | 1,011  |
| Total assets - September 30,2011                           | 49,474 | 3,681 | 866 | 4,916 | 20,941 | (30,210 ) | 49,668 |

\*Including approximate US\$65,000 share-based compensation expenses.

#### 28. Earnings per share

Basic and diluted earnings per share for each of the periods presented are calculated as follows (All amounts, except number of shares and per share data, are presented in thousands of US dollars):

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

|   | Nine months ended<br>September 30,   |                    | Three months ended<br>September 30,  |                    |
|---|--|--------------------|--|--------------------|
|   | 2012<br>US\$('000)<br>(Unaudited)<br>(Amount in thousands<br>except for the<br>number of shares and per<br>share data) | 2011<br>US\$('000) | 2012<br>US\$('000)<br>(Unaudited)<br>(Amount in thousands<br>except for the<br>number of shares and per<br>share data) | 2011<br>US\$('000) |
| Net income attributable to ChinaNet Online Holdings, Inc.   | \$ 1,749   | \$ 6,943           | \$ 1,220   | \$ 1,111           |
| Less: Dividend for Series A convertible preferred stock   | -  | 407                | -  | 85                 |
| Net income attributable to common shareholders of ChinaNet Online Holdings, Inc. (numerator for basic earnings per share)   | \$ 1,749   | 6,536              | \$ 1,220   | 1,026              |
| Add: Dividend for Series A convertible preferred stock  | -  | 407                | -  | -                  |
| Net income attributable to common shareholders of ChinaNet Online Holdings, Inc. (numerator for diluted earnings per share) | \$ 1,749   | \$ 6,943           | \$ 1,220   | \$ 1,026           |
| Weighted average number of common shares outstanding - Basic  | 22,185,226   | 17,806,818         | 22,186,540   | 18,632,103         |
| Effect of diluted securities:   |  |                    |  |                    |
| Series A Convertible preferred stock  | -  | 2,173,322          | -  | -                  |
| Warrants  | -  | 285,624            | -  | -                  |
| Weighted average number of common shares outstanding -Diluted   | 22,185,226   | 20,265,764         | 22,186,540   | 18,632,103         |
| Earnings per share-Basic  | \$0.08   | \$0.37             | \$0.05   | \$0.06             |
| Earnings per share-Diluted  | \$0.08   | \$0.34             | \$0.05   | \$0.06             |

For the nine months ended September 30, 2012, the diluted earnings per share calculation did not include the warrants and options to purchase up to 2,909,390 and 939,440 shares of common stock, respectively, because their effect was anti-dilutive.

For the three months ended September 30, 2012, the diluted earnings per share calculation did not include the warrants and options to purchase up to 2,719,347 and 939,440 shares of common stock, respectively, because their effect was anti-dilutive.

For the nine months ended September 30, 2011, the diluted earnings per share calculation did not include the warrants and options to purchase up to 3,094,974 and 54,000 shares of common stock, respectively, because their effect was anti-dilutive.

For the three months ended September 30, 2011, the diluted earnings per share calculation did not include the effect of the 1,348,469 incremental shares resulted from assumed conversion of the convertible preferred stock and the

warrants and options to purchase up to 4,781,056 and 54,000 shares of common stock, respectively, because their effect was anti-dilutive.

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CHINANET ONLINE HOLDINGS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

29. Share-based compensation expenses

On July 12, 2010, the Company renewed its investor relations service contract with Hayden Communications International, Inc. (“HCI”) for an 18-month period commencing on July 12, 2010. As additional compensation, the Company issued HCI 60,000 restricted shares of the Company’s common stock. These shares were valued at \$3.80 per share, the closing bid price of the Company’s common stock on the date of grant. The related compensation expenses were amortized over the 18-month service period. Total compensation expenses recognized for the nine months ended September 30, 2012 and 2011 was US\$6,333 and US\$114,000 respectively. Total compensation expenses recognized for the three months ended September 30, 2012 and 2011 was US\$nil and US\$38,000, respectively.

As a result of the merger of HCI and MZ Group, the Company terminated the service contract with HCI and engaged MZHCI, LLP (“MZ-HCI”) to provide investor relations services for a 24-month period commencing on January 1, 2012. As additional compensation, the Company granted 80,000 restricted shares of the Company’s common stock. These shares were valued at \$1.05 per share, the closing bid price of the Company’s common stock on the date of grant. The related compensation expenses were amortized over the requisite service period. Total compensation expenses recognized for the nine months ended September 30, 2012 and 2011 was US\$31,500 and US\$nil, respectively. Total compensation expenses recognized for the three months ended September 30, 2012 and 2011 was US\$10,500 and US\$nil, respectively.

On November 30, 2009, the Company granted 5-year options to each of its three independent directors, Mr. Douglas MacLellan, Mr. Mototaka Watanabe and Mr. Zhiqing Chen, to purchase in the aggregate 54,000 shares of the Company’s common stock at an exercise price of US\$5.00 per share, in consideration of their services to the Company. These options vest quarterly at the end of each 3-month period, in equal installments over the 24-month period from the date of grant. The Company utilized Black-Scholes option pricing model to gauge the grant date fair value of these options of US\$4.05 per option. The related compensation expenses were amortized over its vesting period. Total compensation expenses recognized for these options for the nine months ended September 30, 2012 and 2011 was US\$nil and US\$123,260, respectively. Total compensation expenses recognized for these options for the three months ended September 30, 2012 and 2011 was US\$nil and US\$27,340, respectively.

On November 30, 2011, under the Company’s 2011 Omnibus Securities and Incentive Plan, the Company issued its management, employees and directors in the aggregate of 885,440 options to purchase up the same number of the company’s common stock at an exercise price of US\$1.20 per share. These options were fully vested and exercisable upon issuance and subject to forfeiture upon an employee’s cessation of employment at the discretion of the Company.

Options issued and outstanding at September 30, 2012 and their movements during the nine months then ended are as follows:

|                                      | Option Outstanding          |   |                                 | Option Exercisable          |   |                                 |
|--------------------------------------|-----------------------------|---|---------------------------------|-----------------------------|---|---------------------------------|
|                                      | Number of underlying shares | Weighted Average Remaining Contractual Life (Years) | Weighted Average Exercise Price | Number of underlying shares | Weighted Average Remaining Contractual Life (Years) | Weighted Average Exercise Price |
| Balance, December 31, 2011 (audited) | 939,440                     | 9.51  | \$ 1.42                         | 939,440                     | 9.51  | \$ 1.42                         |
| Granted/Vested                       | -                           |   |                                 | -                           |   |                                 |

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|   |         |      |         |         |      |         |
|---|---------|------|---------|---------|------|---------|
| Forfeited                               | -       |      |         | -       |      |         |
| Exercised                               | -       |      |         | -       |      |         |
| Balance, September 30, 2012 (unaudited) | 939,440 | 8.76 | \$ 1.42 | 939,440 | 8.76 | \$ 1.42 |

The aggregate unrecognized share-based compensation expenses as of September 30, 2012 and 2011 is approximately US\$53,000 and US\$63,000, respectively.

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## Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-Looking Statements

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements and the related notes included elsewhere in this interim report. Our consolidated financial statements have been prepared in accordance with U.S. GAAP. The following discussion and analysis contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including, without limitation, statements regarding our expectations, beliefs, intentions or future strategies that are signified by the words "expect," "anticipate," "intend," "believe," or similar language. All forward-looking statements included in this document are based on information available to us on the date hereof, and we assume no obligation to update any such forward-looking statements. Our business and financial performance are subject to substantial risks and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. In evaluating our business, you should carefully consider the information set forth under the heading "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011. Readers are cautioned not to place undue reliance on these forward-looking statements.

### Overview

Our company (formerly known as Emazing Interactive, Inc.) was incorporated in the State of Texas in April 2006 and re-domiciled to become a Nevada corporation in October 2006. From the date of our company's incorporation until June 26, 2009, when our company consummated the Share Exchange (as defined below), our company's activities were primarily concentrated in web server access and company branding in hosting web based e-games.

On June 26, 2009, our company entered into a Share Exchange Agreement (the "Exchange Agreement"), with (i) China Net Online Media Group Limited, a company organized under the laws of British Virgin Islands ("China Net BVI"), (ii) China Net BVI's shareholders, Allglad Limited, a British Virgin Islands company ("Allglad"), Growgain Limited, a British Virgin Islands company ("Growgain"), Rise King Investments Limited, a British Virgin Islands company ("Rise King BVI"), Star (China) Holdings Limited, a British Virgin Islands company ("Star"), Surplus Elegant Investment Limited, a British Virgin Islands company ("Surplus"), Clear Jolly Holdings Limited, a British Virgin Islands company ("Clear" and together with Allglad, Growgain, Rise King BVI, Star and Surplus, the "China Net BVI Shareholders"), who together owned shares constituting 100% of the issued and outstanding ordinary shares of China Net BVI (the "China Net BVI Shares") and (iii) G. Edward Hancock, our principal stockholder at such time. Pursuant to the terms of the Exchange Agreement, the China Net BVI Shareholders transferred to us all of the China Net BVI Shares in exchange for the issuance of 13,790,800 shares (the "Exchange Shares") in the aggregate of our common stock (the "Share Exchange"). As a result of the Share Exchange, China Net BVI became our wholly owned subsidiary and we are now a holding company which, through certain contractual arrangements with operating companies in the People's Republic of China (the "PRC"), is engaged in providing advertising, marketing, communication and brand management and sales channel building services to small and medium companies in China.

Our wholly owned subsidiary, China Net BVI, was incorporated in the British Virgin Islands on August 13, 2007. On April 11, 2008, China Net BVI became the parent holding company of a group of companies comprised of CNET Online Technology Limited, a Hong Kong company ("China Net HK"), which established, and is the parent company of, Rise King Century Technology Development (Beijing) Co., Ltd., a wholly foreign-owned enterprise ("WFOE") established in the PRC ("Rise King WFOE"). We refer to the transactions that resulted in China Net BVI becoming an indirect parent company of Rise King WFOE as the "Offshore Restructuring."

PRC regulations prohibit direct foreign ownership of business entities providing internet content, or ICP services in the PRC, and restrict foreign ownership of business entities engaging in the advertising business. In October 2008, a series of contractual arrangements (the "Contractual Agreements" or the "VIE Agreements") were entered between Rise



King WFOE and Business Opportunity Online (Beijing) Network Technology Co., Ltd. (“Business Opportunity Online”), Beijing CNET Online Advertising Co., Ltd. (“Beijing CNET Online”) (collectively the “PRC Operating Entities”) and its common individual owners (the “PRC Shareholders” or the “Control Group”). The Contractual Agreements allowed China Net BVI through Rise King WFOE to, among other things, secure significant rights to influence the PRC Operating Entities’ business operations, policies and management, approve all matters requiring shareholder approval, and receive 100% of the income earned by the PRC Operating Entities. In return, Rise King WFOE provides consulting services to the PRC Operating Entities. In addition, to ensure that the PRC Operating Entities and the PRC Shareholders perform their obligations under the Contractual Arrangements, the PRC Shareholders have pledged all of their

equity interests in the PRC Operating Entities to Rise King WFOE. They have also entered into an option agreement with Rise King WFOE which provides that at such time as when the current restrictions under PRC law on foreign ownership of Chinese companies engaging in the Internet content, information services or advertising business in China are lifted, Rise King WFOE may exercise its option to purchase the equity interests in the PRC Operating Entities directly.

Pursuant to the Contractual Agreements, all of the equity owners' rights and obligations of the VIEs were assigned to Rise King WFOE, which resulted in the equity owners lacking the ability to make decisions that have a significant effect on the VIEs, Rise King WFOE's ability to extract the profits from the operation of the VIEs and assume the residual benefits of the VIEs. Due to the fact that Rise King WFOE and its indirect parent are the sole interest holders of the VIEs, we included the assets, liabilities, revenues and expenses of the VIEs in our consolidated financial statements, which is consistent with the provisions of FASB Accounting Standards Codification ("ASC") Topic 810, "Consolidation" subtopic 10.

As a result of the Share Exchange on June 26, 2009, the former China Net BVI shareholders owned a majority of our common stock. The transaction was regarded as a reverse acquisition whereby China Net BVI was considered to be the accounting acquirer as its shareholders retained control of our company after the Share Exchange, although we are the legal parent company. The share exchange was treated as a recapitalization of our company. As such, China Net BVI (and its historical financial statements) is the continuing entity for financial reporting purposes. Following the Share Exchange, we changed our name from Emazing Interactive, Inc. to ChinaNet Online Holdings, Inc. The financial statements have been prepared as if China Net BVI had always been the reporting company and then on the share exchange date, had changed its name and reorganized its capital stock.

As of the date of the Share Exchange, through a series of contractual agreements, we operate our business in China primarily through Business Opportunity Online and Beijing CNET Online. Beijing CNET Online owns 51% of Shanghai Borongdingsi Computer Technology Co., Ltd. ("Shanghai Borongdingsi"). Business Opportunity Online, Beijing CNET Online and Shanghai Borongdingsi, were incorporated on December 8, 2004, January 27, 2003 and August 3, 2005, respectively.

On June 24, 2010, one of our VIEs, Business Opportunity Online, together with three other individuals, who were not affiliated with the Company, formed a new company, Shenzhen City Mingshan Network Technology Co., Ltd. ("Shenzhen Mingshan"). Shenzhen Mingshan is 51% owned by Business Opportunity Online and 49% owned collectively by the other three individuals. Shenzhen Mingshan is primarily engaged in developing and designing internet based software, online games and the related operating websites and providing related internet and information technology services necessary to operate such games and websites. On January 6, 2011, as approved by the shareholders of Shenzhen Mingshan, an unaffiliated third party invested RMB15,000,000 (approximately US\$2,368,172) into Shenzhen Mingshan in exchange for a 60% equity interest in Shenzhen Mingshan. As a result of this transaction, our share of the equity interest in Shenzhen Mingshan decreased from 51% to 20.4% and we ceased to have a controlling financial interest in Shenzhen Mingshan, but still retained an investment in, and significant influence over, Shenzhen Mingshan. Therefore, as of September 30, 2012, Shenzhen Mingshan was an equity investment affiliate of ours.

On December 6, 2010, through our wholly-owned subsidiary, Rise King WFOE, we entered into a series of exclusive contractual arrangements, which were similar to the Contractual Agreements discussed above, with Rise King (Shanghai) Advertisement Media Co., Ltd. ("Shanghai Jing Yang"), a company incorporated under PRC laws in December 2009. The contractual arrangements that we entered into with Shanghai Jing Yang allow us, through Rise King WFOE, to, among other things, secure significant rights to influence Shanghai Jing Yang's business operations, policies and management, approve all matters requiring shareholder approval, and receive 100% of the income earned by Shanghai Jing Yang. From the date of incorporation until December 6, 2010, Shanghai Jing Yang did not conduct any business activities. Therefore, Shanghai Jing Yang's accounts were included in our consolidated financial

statements with no goodwill recognized in accordance with ASC Topic 810 “Consolidation”.

On December 8, 2010, Shanghai Jing Yang acquired a 49% interest in a newly established company, Beijing Yang Guang Media Investment Co., Ltd. (“Beijing Yang Guang”). In August 2011, Shanghai Jing Yang sold back its 49% equity interest in Beijing Yang Guang to the majority shareholder of Beijing Yang Guang.

We, through one of our VIEs, Beijing CNET Online, acquired a 100% equity interest in Quanzhou Zhi Yuan Marketing Planning Co., Ltd. (“Quanzhou Zhi Yuan”) and a 51% equity interest in Quanzhou Tian Xi Shun He Advertisement Co., Ltd. (“Quanzhou Tian Xi Shun He”) on January 4, 2011 and February 23, 2011, respectively. Quanzhou Zhi Yuan and Quanzhou Tian Xi Shun He are both independent advertising companies based in Fujian province of the PRC, which provide comprehensive branding and marketing services to over fifty SMEs focused primarily in the sportswear and clothing industry. In June 2011, Beijing CNET Online acquired the remaining 49% equity interest of Quanzhou Tian Xi Shun He. Quanzhou Tian Xi Shun He became a wholly owned subsidiary of Beijing CNET Online.

On January 28, 2011, one of our VIEs, Business Opportunity Online, formed a new wholly owned subsidiary, Business Opportunity Online (Hubei) Network Technology Co., Ltd. (“Business Opportunity Online Hubei”). Business Opportunity Online Hubei is primarily engaged in internet advertisement design, production and promulgation.

On March 1, 2011, one of our VIEs, Business Opportunity Online, together with an individual, who was not affiliated with us, formed a new company, Beijing Chuang Fu Tian Xia Network Technology Co., Ltd. (“Beijing Chuang Fu Tian Xia”). Business Opportunity Online and the co-founding individual owned 51% and 49% of the equity interests of Beijing Chuang Fu Tian Xia, respectively. In addition to capital investment, the co-founding individual is required to provide the controlled domain names, www.liansuo.com and www.chuangye.com to be registered under the established company. Beijing Chuang Fu Tian Xia is primarily engaged in providing and operating internet advertising, marketing and communication services to SMEs through the websites associated the above mentioned domain names.

On April 18, 2011, Business Opportunity Online Hubei formed a new wholly owned company, Hubei CNET Advertising Media Co., Ltd. (“Hubei CNET”). Hubei CNET is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On April 18, 2011, Business Opportunity Online Hubei, together with an individual, who was not affiliated with us, formed a new company, Zhao Shang Ke Network Technology (Hubei) Co., Ltd. (“Zhao Shang Ke Hubei”). Business Opportunity Online Hubei and the co-founding individual owned 51% and 49% of the equity interests of Zhao Shang Ke Hubei, respectively. Zhao Shang Ke Hubei is primarily engaged in providing advertisement design, production, promulgation and sales channels building services. On December 29, 2011, as approved by the shareholders of Zhao Shang Ke Hubei, two unaffiliated third party investors invested RMB10,000,000 (approximately US\$1,578,781) into Zhao Shang Ke Hubei in exchange for an aggregate 50% equity interests in Zhao Shang Ke Hubei. As a result of this transaction, our share of the equity interests in Zhao Shang Ke Hubei decreased from 51% to 25.5% and we ceased to have a controlling financial interest in Zhao Shang Ke Hubei, but still retained an investment in, and significant influence over, Zhao Shang Ke Hubei. Therefore, as of September 30, 2012, Zhao Shang Ke Hubei was an equity investment affiliate of ours.

On July 1, 2011, Quanzhou Zhi Yuan formed a new wholly owned company, Xin Qi Yuan Advertisement Planning (Hubei) Co., Ltd. (“Xin Qi Yuan Hubei”). Xin Qi Yuan Hubei is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On July 1, 2011, Quanzhou Tian Xi Shun He formed a new wholly owned company, Mu Lin Sen Advertisement (Hubei) Co., Ltd. (“Mu Lin Sen Hubei”). Mu Lin Sen Hubei is primarily engaged in advertisement design, production, promulgation and providing the related advertising and marketing consultancy services.

On July 1, 2011, Business Opportunity Online Hubei, together with an individual who is not affiliated with us, formed a new company, Sheng Tian Network Technology (Hubei) Co., Ltd. (“Sheng Tian Hubei”). Business Opportunity Online Hubei and the co-founding individual owned 51% and 49% of the equity interests of Sheng Tian Hubei, respectively. Sheng Tian Hubei is primarily engaged in computer system design, development and promotion, software development and promotion, and providing the related technical consultancy services.

On September 5, 2011, Business Opportunity Online Hubei formed a new wholly owned company, Chongqing Business Opportunity Online Technology Co., Ltd. (“Business Opportunity Online Chongqing”). Business Opportunity Online Chongqing is primarily engaged in internet advertisement design, production and promulgation. In September 2012, the Company sold all of its equity interest in Business Opportunity Online Chongqing to two unaffiliated parties. Business Opportunity Online Chongqing was dormant from the time of its incorporation through the date the Company disposed of its equity interest to two unaffiliated parties. No gain or loss was incurred in connection with this transaction, as we recovered all of its net assets, which are all cash and cash equivalents from the buyers.

On December 20, 2011, Business Opportunity Online Hubei acquired a 51% equity interest in Sou Yi Lian Mei. In September 2012, Business Opportunity Online Hubei acquired the remaining 49% equity interest in Sou Yi Lian Mei. Sou Yi Lian Mei became a wholly owned subsidiary of Business Opportunity Online Hubei accordingly. We accounted for this transaction in accordance with ASC Topic 810-10, "Changes in a parent's ownership interest while the parent retains its controlling financial interest in its subsidiary", which requires the transaction be accounted for as equity transactions (investments by owners and distributions to owners acting in their capacity as owners). Therefore, no gain or loss shall be recognized in our consolidated net income or comprehensive income. The carrying amount of the noncontrolling interest shall be adjusted to reflect the change in our ownership

interest in the subsidiary. The difference of approximately US\$0.79 million between the fair value of the consideration payable and the amount by which the noncontrolling interest is adjusted was recognized in equity attributable to us as a deduction of our additional paid-in capital account. Sou Yi Lian Mei is primarily engaged in providing online advertising and marketing services and operates its business primarily through its wholly-owned subsidiary, Jin Du Ya He (Beijing) Network Technology Co., Ltd (“Jin Du Ya He”).

Through our PRC operating subsidiary and VIEs, we are one of China’s leading B2B fully integrated internet service providers for expanding SMEs’ sales networks in China and our services primarily include proprietary internet and advertising technologies which prepare and publish rich media enabled advertising and marketing campaigns for clients on the Internet, television and other valued added communication channels, host mini-sites with online messaging and consulting functionalities, generate effective sales leads and provide online management tools to help SMEs manage the expansion of their sales networks. Our goal is to strengthen our position as the leading diversified one-stop internet service provider to SMEs for their sales network expansion in China. Our multi-channel advertising and promotion platform consists of the websites www.28.com (“28.com”), www.liansuo.com (“liansuo.com”), www.chuangye.com (“chuangye.com”) and www.sooe.cn (“sooe.cn”), our Internet advertising portals, ChinaNet TV, our TV production and advertising unit, our bank kiosk advertising unit, which is primarily used as an advertising platform for clients in the financial services industry and will be further utilized as an additional value-added communication channel for SME clients and our brand management and sales channel building services unit.

#### Basis of presentation, management estimates and critical accounting policies

Our unaudited interim consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X, as promulgated by the SEC, and include the accounts of our Company, and all of our subsidiaries and VIEs. We prepare financial statements in conformity with U.S. GAAP, which requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the financial reporting period. We continually evaluate these estimates and assumptions based on the most recently available information, our own historical experience and various other assumptions that we believe to be reasonable under the circumstances. Since the use of estimates is an integral component of the financial reporting process, actual results could differ from those estimates. Some of our accounting policies require higher degrees of judgment than others in their application. In order to understand the significant accounting policies that we adopted for the preparation of our interim consolidated financial statements, you should refer to the information set forth in Note 3 “Summary of significant accounting policies” to our audited financial statements in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

#### Recent Accounting Standards

In July 2012, the FASB issued ASU 2012-02, “Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment.” This ASU simplifies how entities test indefinite-lived intangible assets for impairment which improve consistency in impairment testing requirements among long-lived asset categories. These amended standards permit an assessment of qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying value. For assets in which this assessment concludes it is more likely than not that the fair value is more than its carrying value, these amended standards eliminate the requirement to perform quantitative impairment testing as outlined in the previously issued standards. The guidance is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company’s consolidated financial position and results of operations.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the Company’s consolidated

financial statements upon adoption.

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A. RESULTS OF OPERATIONS FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011

The following table sets forth a summary, for the periods indicated, of our consolidated results of operations. Our historical results presented below are not necessarily indicative of the results that may be expected for any future period. All amounts, except number of shares and per share data, are presented in thousands of US dollars.

|  | Nine Months Ended September 30, |                             | Three Months Ended September 30, |                             |
|--|---------------------------------|-----------------------------|----------------------------------|-----------------------------|
|  | 2012<br>US\$<br>(Unaudited)     | 2011<br>US\$<br>(Unaudited) | 2012<br>US\$<br>(Unaudited)      | 2011<br>US\$<br>(Unaudited) |
| <b>Sales</b>   |                                 |                             |                                  |                             |
| From unrelated parties   | \$ 38,232                       | \$ 21,987                   | \$ 10,236                        | \$ 6,329                    |
| From related parties   | 117                             | 547                         | 51                               | 89                          |
|  | 38,349                          | 22,534                      | 10,287                           | 6,418                       |
| Cost of sales  | 28,065                          | 8,868                       | 6,163                            | 3,418                       |
| Gross margin   | 10,284                          | 13,666                      | 4,124                            | 3,000                       |
| <b>Operating expenses</b>  |                                 |                             |                                  |                             |
| Selling expenses   | 2,042                           | 2,198                       | 640                              | 575                         |
| General and administrative expenses  | 4,320                           | 2,726                       | 1,260                            | 861                         |
| Research and development expenses  | 1,112                           | 1,100                       | 356                              | 376                         |
|  | 7,474                           | 6,024                       | 2,256                            | 1,812                       |
| Income from operations   | 2,810                           | 7,642                       | 1,868                            | 1,188                       |
| <b>Other income (expenses)</b>   |                                 |                             |                                  |                             |
| Interest income  | 123                             | 9                           | 2                                | 5                           |
| Gain on deconsolidation of subsidiaries  | -                               | 232                         | -                                | -                           |
| Other (expenses)/income  | (148 )                          | 5                           | (148 )                           | -                           |
|  | (25 )                           | 246                         | (146 )                           | 5                           |
| Income before income tax expense, equity method investments and noncontrolling interests | 2,785                           | 7,888                       | 1,722                            | 1,193                       |
| Income tax expense   | 196                             | 861                         | 182                              | 107                         |
| Income before equity method investments and noncontrolling interests                     | 2,589                           | 7,027                       | 1,540                            | 1,086                       |
| Share of losses in equity investment affiliates  | (394 )                          | (180 )                      | (97 )                            | (75 )                       |
| Net income   | 2,195                           | 6,847                       | 1,443                            | 1,011                       |
| Net (income) / loss attributable to noncontrolling interests                             | (446 )                          | 96                          | (223 )                           | 100                         |
| Net income attributable to ChinaNet Online Holdings, Inc.                                | 1,749                           | 6,943                       | 1,220                            | 1,111                       |
| Dividend of Series A convertible preferred stock   | -                               | (407 )                      | -                                | (85 )                       |
| Net income attributable to common stockholders of ChinaNet Online Holdings, Inc.         | \$ 1,749                        | \$ 6,536                    | \$ 1,220                         | \$ 1,026                    |
| <b>Earnings per share</b>  |                                 |                             |                                  |                             |



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|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Earnings per common share                                |            |            |            |            |
| Basic  | \$ 0.08    | \$ 0.37    | \$ 0.05    | \$ 0.06    |
| Diluted  | \$ 0.08    | \$ 0.34    | \$ 0.05    | \$ 0.06    |
| Weighted average number of common shares<br>outstanding: |            |            |            |            |
| Basic  | 22,185,226 | 17,806,818 | 22,186,540 | 18,632,103 |
| Diluted  | 22,185,226 | 20,265,764 | 22,186,540 | 18,632,103 |

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## NON-GAAP MEASURES

To supplement the unaudited interim consolidated statement of income and comprehensive income presented in accordance with GAAP, we are also providing non-GAAP measures of income before income tax expenses, equity method investments and noncontrolling interests, net income, net income attributable to us, net income attributable to our common stockholders and basic and diluted earnings per share for the nine months ended September 30, 2011, which are adjusted from results based on GAAP to exclude the non-cash gain recognized on deconsolidation of a subsidiary incurred during the nine months ended September 30, 2011. For the nine months ended September 30, 2012 and for the three months ended September 30, 2012 and 2011, there is no non-cash income or expenses from nonrecurring transaction under non-GAAP measures. The non-GAAP financial measures are provided to enhance the investors' overall understanding of our current performance in on-going core operations as well as prospects for the future. These measures should be considered in addition to results prepared and presented in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. We use both GAAP and non-GAAP information in evaluating our operating business results internally and therefore deemed it important to provide all of this information to investors.

The following table presents reconciliations of our non-GAAP financial measures to the unaudited interim consolidated statements of income and comprehensive income for the nine months ended September 30, 2011 (all amounts, except number of shares and per share data, are presented in thousands of US dollars):

|   | Nine Months Ended<br>September 30, 2011 |                                 |
|---|---|---------------------------------|
|   | GAAP<br>US\$<br>(Unaudited)             | NON GAAP<br>US\$<br>(Unaudited) |
| Income from operations  | \$7,642                                 | \$7,642                         |
| Other income (expenses):  |   |                                 |
| Interest income   | 9                                       | 9                               |
| Gain on deconsolidation of subsidiaries   | 232                                     | -                               |
| Other income  | 5                                       | 5                               |
|   | 246                                     |                                 |
|   |   | 14                              |
| Income before income tax expense, equity method investments and noncontrolling interests          | 7,888                                   |                                 |
| Adjusted income before income tax expense, equity method investments and noncontrolling interests |   | 7,656                           |
| Income tax expense  | 861                                     | 861                             |
| Income before equity method investments and noncontrolling interests                              | 7,027                                   |                                 |
| Adjusted income before equity method investments and noncontrolling interests                     |   | 6,795                           |
| Share of losses in equity investment affiliates   | (180 )                                  | (180 )                          |
| Net income  | 6,847                                   |                                 |
| Adjusted net income   |   | 6,615                           |
| Net loss attributable to noncontrolling interest  | 96                                      | 96                              |
| Net income attributable to ChinaNet Online Holdings, Inc.   | 6,943                                   |                                 |
| Adjusted net income attributable to ChinaNet Online Holdings, Inc.                                |   | 6,711                           |
| Dividend for series A convertible preferred stock   | (407 )                                  | (407 )                          |
| Net income attributable to common stockholders of ChinaNet Online                                 | \$6,536                                 |                                 |
| Adjusted net income attributable to common stockholders of ChinaNet Online                        |   | \$6,304                         |

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|   |            |            |
|---|------------|------------|
| Earnings per common share-Basic                       | \$0.37     |            |
| Adjusted earnings per common share-Basic              | \$0.34     | \$0.35     |
| Earnings per common share-Diluted                     |            |            |
| Adjusted earnings per common share-Diluted            |            | \$0.33     |
| Weighted average number of common shares outstanding: |            |            |
| Basic   | 17,806,818 | 17,806,818 |
| Diluted   | 20,265,764 | 20,265,764 |

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## Revenue

The following tables set forth a breakdown of our total revenue, divided into five segments for the periods indicated, with inter-segment transactions eliminated:

| Revenue type                                | Nine Months Ended September 30,                                    |      |   |           |      |   |
|---|--|------|---|-----------|------|---|
|   | 2012   |      |   | 2011      |      |   |
|   | (Amounts expressed in thousands of US dollars, except percentages) |      |   |           |      |   |
| Internet advertisement                      | \$ 15,204  | 39.6 | % | \$ 11,916 | 52.9 | % |
| Technical services                          | 149  | 0.4  | % | 4,518     | 20.0 | % |
| TV advertisement                            | 19,751   | 51.5 | % | 4,742     | 21.1 | % |
| Bank kiosks                                 | 214  | 0.5  | % | 415       | 1.8  | % |
| Brand management and sales channel building | 3,031  | 8.0  | % | 943       | 4.2  | % |
| Total                                       | \$ 38,349  | 100  | % | \$ 22,534 | 100  | % |

| Revenue type                                | Three Months Ended September 30,                                   |      |   |          |      |   |
|---|--|------|---|----------|------|---|
|   | 2012   |      |   | 2011     |      |   |
|   | (Amounts expressed in thousands of US dollars, except percentages) |      |   |          |      |   |
| Internet advertisement                      | \$ 5,585   | 54.3 | % | \$ 3,697 | 57.6 | % |
| Technical services                          | 65   | 0.6  | % | 163      | 2.5  | % |
| TV advertisement                            | 3,238  | 31.5 | % | 1,972    | 30.7 | % |
| Bank kiosks                                 | 72   | 0.7  | % | 140      | 2.2  | % |
| Brand management and sales channel building | 1,327  | 12.9 | % | 446      | 7.0  | % |
| Total                                       | \$ 10,287  | 100  | % | \$ 6,418 | 100  | % |

Total Revenues: Our total revenues increased to US\$38.35 million for the nine months ended September 30, 2012 from US\$22.53 million for nine months ended September 30, 2011, representing a 70% increase. For the three months ended September 30, 2012, our total revenue increased to US\$10.29 million from US\$6.42 million for the same period of 2011, representing a 60% increase. The increase in total revenues for the nine months ended September 30, 2012 was primarily due to the increase in our TV advertising revenues as compared to the same periods in 2011. For the three months ended September 30, 2012, revenues from internet advertising segment and brand management and sales channel building segment also contributed to the increase of total revenue achieved in the period.

We derive the majority of our advertising service revenues from the sale of internet advertising with sales leads, internet marketing and content management services on our portal. We also derive revenue from the sale of advertising time purchased from different TV programs and the provision of the related technical support to unrelated third parties and to certain related parties. Our advertising services to related parties were provided in the ordinary course of business on the same terms as those provided to our unrelated advertising clients. For the nine and three months ended September 30, 2012 and 2011, our service revenue from related parties in the aggregate was less than 3% of the total revenue we achieved for each respective reporting period.

Our advertising service revenues are recorded net of any sales discounts. Sales discounts include volume discounts and other customary incentives offered to our small and medium-sized franchise and merchant clients, including

providing them with additional advertising time for their advertisements if we have unused space available on our websites and represent the difference between our official list price and the amount we actually charge our clients. We typically sign service contracts with our small and medium-sized business that require us to conduct internet advertising on our portal websites in specified locations on the sites and for agreed periods; and/or advertise onto our purchased advertisement time during specific TV programs for agreed periods. We recognize revenues as the advertisement airs over the contractual term based on the schedule agreed upon with our clients.

As a result of the research and development activities conducted and managed by Rise King WFOE, beginning in December 2009, our WFOE began providing a number of value added technical services and management systems to our internet advertising customers, which services enhance the quality and performance of the internet advertising services provided by Business Opportunity Online. These value added technical services are primarily online technical management systems and platforms. Customers use these technical services to analyze, monitor and manage their advertisements, their other traffic generating activities and their online marketing campaign activities on our key advertising portal, 28.com. Revenues generated by Rise King WFOE are from the provision of technical and management systems including tools, databases and services developed and managed by Rise King WFOE to analyze, monitor and manage a customer's advertisements, their traffic generating activities, and their online marketing campaign activities on our key advertising portal, 28.com. Most of these services are based on fixed price terms; revenues are then generated and recognized from the use of the online management system and tools on a periodic basis, together with the satisfaction of other applicable performance thresholds, if specified. Rise King WFOE's customers are similar to our internet advertising customers, with over 70% of the WFOE's customers also being customers of our internet advertisement services. The other remaining Rise King WFOE's customers do not directly advertise on our web portal but use Rise King WFOE's management systems and the internet information collected from our key advertising web portal to monitor and manage their traffic generating activities and online marketing campaign activities. These value added technical services, operated and managed by Rise King WFOE, are primarily developed and offered as additions to the internet advertisement services provided by Business Opportunity Online. The revenue generating activities conducted by Rise King WFOE are not prohibited under the known and existing PRC laws and regulations, as our WFOE is providing value-added technical services to our clients, and is not engaged in the internet advertising business or any other business that is subject to obtaining an Internet Content Provider License. For the internet advertisement services conducted by our VIE, Business Opportunity Online, customers place internet advertisements in different formats on our internet advertising portal, www. 28.com, for example, banners, links, logos, buttons, as well as mini-sites. Customers get internet visits and messages, often referred as sales leads, from their advertisements placed on our portal. For the value added technical services provided by our WFOE, customers primarily use the technical and management systems offered by it to analyze, monitor and manage their advertisements and traffic generating activities on our advertising portal. For example, Rise King WFOE's customers can use our management tools to obtain analysis of messages and sales leads received from their internet advertising.

The tables below summarize the revenues, cost of sales, gross margin and net loss/income generated from each of our VIEs and subsidiaries for the nine and three months ended September 30, 2012 and 2011, respectively.

For the nine months ended September 30, 2012:

| Name of subsidiary or VIE                    | Revenue<br>from<br>unrelated<br>parties<br>\$ ('000) | Revenue<br>from<br>related<br>parties<br>\$ ('000) | Revenue<br>from<br>inter-<br>company<br>\$ ('000) | Total<br>\$ ('000) |
|--|--|--|---|--------------------|
| Rise King WFOE                               | 107  | 42   | 40  | 189                |
| Business Opportunity Online and subsidiaries | 31,800   | 75   | -   | 31,875             |
| Beijing CNET Online and subsidiaries         | 6,325  | -  | -   | 6,325              |
| Inter-co., elimination                       | -  | -  | (40 )   | (40 )              |
| Total revenue                                | 38,232   | 117  | -   | 38,349             |

For the three months ended September 30, 2012:

|  | Revenue<br>from | Revenue | Revenue | Total |
|--|-----------------|---------|---------|-------|
|--|-----------------|---------|---------|-------|

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| Name of subsidiary or VIE                    | unrelated<br>parties<br>\$ ('000) | from<br>related<br>parties<br>\$ ('000) | from<br>inter-<br>company<br>\$ ('000) | \$ ('000) |
|--|-----------------------------------|---|--|-----------|
| Rise King WFOE                               | 40                                | 25                                      | 40                                     | 105       |
| Business Opportunity Online and subsidiaries | 8,387                             | 26                                      | -                                      | 8,413     |
| Beijing CNET Online and subsidiaries         | 1,809                             | -                                       | -                                      | 1,809     |
| Inter-co., elimination                       | -                                 | -                                       | (40 )                                  | (40 )     |
| Total revenue                                | 10,236                            | 51                                      | -                                      | 10,287    |

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For the nine months ended September 30, 2012:

| Name of subsidiary or VIE                    | Cost of Sales<br>\$ ('000) | Gross<br>Margin<br>\$ ('000) |
|--|----------------------------|------------------------------|
| Rise King WFOE                               | 8                          | 181                          |
| Business Opportunity Online and subsidiaries | 23,795                     | 8,080                        |
| Beijing CNET Online and subsidiaries         | 4,262                      | 2,063                        |
| Inter-co., elimination                       | -                          | (40 )                        |
| Total  | 28,065                     | 10,284                       |

For the three months ended September 30, 2012:

| Name of subsidiary or VIE                    | Cost of Sales<br>\$ ('000) | Gross<br>Margin<br>\$ ('000) |
|--|----------------------------|------------------------------|
| Rise King WFOE                               | 3                          | 102                          |
| Business Opportunity Online and subsidiaries | 5,289                      | 3,124                        |
| Beijing CNET Online and subsidiaries         | 877                        | 932                          |
| Shanghai Jing Yang                           | (6 )                       | 6                            |
| Inter-co., elimination                       | -                          | (40 )                        |
| Total  | 6,163                      | 4,124                        |

For the nine months ended September 30, 2012:

| Name of subsidiary or VIE   | Net<br>(Loss)/Income<br>\$ ('000) |
|---|-----------------------------------|
| Rise King WFOE  | (1,172 )                          |
| Business Opportunity Online and subsidiaries                      | 3,585                             |
| Beijing CNET Online and subsidiaries                              | 367                               |
| Shanghai Jing Yang  | (9 )                              |
| ChinaNet Online Holdings, Inc.                                    | (576 )                            |
| Total net income before allocation to the noncontrolling interest | 2,195                             |

For the three months ended September 30, 2012:

| Name of subsidiary or VIE                    | Net<br>(Loss)/Income<br>\$ ('000) |
|--|-----------------------------------|
| Rise King WFOE                               | (251 )                            |
| Business Opportunity Online and subsidiaries | 1,514                             |
| Beijing CNET Online and subsidiaries         | 332                               |



|   |        |
|---|--------|
| Shanghai Jing Yang  | (1 )   |
| ChinaNet Online Holdings, Inc.                                    | (151 ) |
| Total net income before allocation to the noncontrolling interest | 1,443  |

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For the nine months ended September 30, 2011:

| Name of subsidiary or VIE                    | Revenue<br>from<br>unrelated<br>parties<br>\$ ('000) | Revenue<br>from<br>related<br>parties<br>\$ ('000) | Revenue<br>from<br>inter-<br>company<br>\$ ('000) | Total<br>\$ ('000) |
|--|--|--|---|--------------------|
| Rise King WFOE                               | 4,347  | 171  | -   | 4,518              |
| Business Opportunity Online and subsidiaries | 15,070   | 376  | -   | 15,446             |
| Beijing CNET Online and subsidiaries         | 2,567  | -  | 14  | 2,581              |
| Shanghai Jing Yang                           | 3  | -  | -   | 3                  |
| Inter-co., elimination                       | -  | -  | (14 )   | (14 )              |
| Total revenue                                | 21,987   | 547  | -   | 22,534             |

For the three months ended September 30, 2011:

| Name of subsidiary or VIE                    | Revenue<br>from<br>unrelated<br>parties<br>\$ ('000) | Revenue<br>from<br>related<br>parties<br>\$ ('000) | Revenue<br>from<br>inter-<br>company<br>\$ ('000) | Total<br>\$ ('000) |
|--|--|--|---|--------------------|
| Rise King WFOE                               | 163  | -  | -   | 163                |
| Business Opportunity Online and subsidiaries | 5,338  | 89   | -   | 5,427              |
| Beijing CNET Online and subsidiaries         | 828  | -  | -   | 828                |
| Shanghai Jing Yang                           | -  | -  | -   | -                  |
| Inter-co., elimination                       | -  | -  | -   | -                  |
| Total revenue                                | 6,329  | 89   | -   | 6,418              |

For the nine months ended September 30, 2011:

| Name of subsidiary or VIE                    | Cost of Sales<br>\$ ('000) | Gross<br>Margin<br>\$ ('000) |
|--|----------------------------|------------------------------|
| Rise King WFOE                               | 248                        | 4,270                        |
| Business Opportunity Online and subsidiaries | 6,992                      | 8,454                        |
| Beijing CNET Online and subsidiaries         | 1,642                      | 939                          |
| Shanghai Jing Yang                           | -                          | 3                            |
| Inter-co., elimination                       | (14 )                      | -                            |
| Total  | 8,868                      | 13,666                       |

For the three months ended September 30, 2011:

| Name of subsidiary or VIE | Cost of Sales<br>\$ ('000) | Gross<br>Margin<br>\$ ('000) |
|---------------------------|----------------------------|------------------------------|
|---------------------------|----------------------------|------------------------------|

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|  |       |       |
|--|-------|-------|
| Rise King WFOE                               | 9     | 154   |
| Business Opportunity Online and subsidiaries | 2,965 | 2,462 |
| Beijing CNET Online and subsidiaries         | 444   | 384   |
| Shanghai Jing Yang                           | -     | -     |
| Inter-co., elimination                       | -     | -     |
| Total  | 3,418 | 3,000 |

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For the nine months ended September 30, 2011:

| Name of subsidiary or VIE   | Net<br>(Loss)/Income<br>\$ ('000) |
|---|-----------------------------------|
| Rise King WFOE  | 2,520                             |
| Business Opportunity Online and subsidiaries                      | 4,773                             |
| Beijing CNET Online and subsidiaries                              | 120                               |
| Shanghai Jing Yang  | 28                                |
| ChinaNet Online Holdings, Inc.                                    | (594)                             |
| Total net income before allocation to the noncontrolling interest | 6,847                             |

For the three months ended September 30, 2011:

| Name of subsidiary or VIE   | Net<br>(Loss)/Income<br>\$ ('000) |
|---|-----------------------------------|
| Rise King WFOE  | (248)                             |
| Business Opportunity Online and subsidiaries                      | 1,274                             |
| Beijing CNET Online and subsidiaries                              | 156                               |
| Shanghai Jing Yang  | (4)                               |
| ChinaNet Online Holdings, Inc.                                    | (167)                             |
| Total net income before allocation to the noncontrolling interest | 1,011                             |

Management considers revenues generated from internet advertising and the related technical services as one aggregate business operation and relies upon the consolidated results of all the operations in this business unit to make decisions about allocating resources and evaluating performance.

- Internet advertising revenues for the nine months ended September 30, 2012 were approximately US\$15.20 million as compared to US\$11.92 million for the same period in 2011, representing an increase of 28%. For the three months ended September 30, 2012 and 2011, internet advertising revenues were approximately US\$5.59 million and US\$3.70 million, respectively, representing an increase of 51%. The increase in internet advertising revenue for the nine months ended September 30, 2012 was due to the addition of the internet advertising revenue generated by Sou Yi Lian Mei of approximately US\$5.01 million, resulting from the 51% equity interest acquisition in Sou Yi Lian Mei in late December 2011. The internet advertising revenue generated by the other operating VIEs of approximately US\$10.19 million for the nine months ended September 30, 2012 decreased by approximately 15% as compared to US\$11.92 million in internet advertising revenue generated in the same period of 2011. This decrease was primarily due to a decrease in the average advertising spending per customer caused by the general decline of China's economy in the second quarter of 2011, continued into the third quarter of 2012. For the three months ended September 30, 2012, the internet advertising revenue generated by Sou Yi Lian Mei was approximately US\$1.75 million, and the internet advertising revenue generated by the other operating VIEs was approximately US\$3.84 million for the three months ended September 30, 2012, representing a slight increase of approximately 4% as compared to US\$3.70 million in internet advertising revenue generated in the same period of 2011, which is due to stabilization of the economic downturn in the overall economy during the period.
- Revenues generated from technical services offered by Rise King WFOE were US\$0.15 million for the nine months ended September 30, 2012, as compared to US\$4.5 million for the same period in 2011. For the three months ended

September 30, 2012 and 2011, revenues generated from technical services offered by Rise King WFOE were approximately US\$0.07 million and US\$0.16 million, respectively. Due to the Chinese government's monetary policy of increasing interest rates and tightening the money supply, economic difficulties began in the second quarter of 2011, which only slightly recovered, in the first nine months of 2012, with no significant improvement in the overall economy. In response to the overall economic downturn in China, and from the second half of 2011, the majority of our clients cancelled the subscription of these services and only continued their basic internet advertising service, which was recorded in as our internet advertising revenue discussed above and reduced their advertising spending significantly.

- Our TV advertising revenue increased significantly to US\$19.75 million for the nine months ended September 30, 2012 from US\$4.74 million for the same period in 2011. For the three months ended September 30, 2012 and 2011, our TV advertising revenue was approximately US\$3.24 million and US\$1.97 million, respectively. We generated this US\$19.75 million of TV advertising revenue for the nine months ended September 30, 2012 by selling approximately 17,950 minutes of advertising time purchased from different provincial TV stations as compared with approximately 4,700 minutes of advertising time that we sold in the same period of 2011. This increase in TV advertising time selling was due to enhanced cooperation with the TV station responsible for launching the entrepreneurial reality show, which is based on the same concept and premise as the hit TV game show “Shark Tank” in the U.S. This show is intended to get the general public to visit our website, Chuanye.com and create additional traffic on our two advertising portals, 28.com and Liansuo.com, and in return to monetize more branded larger size small and medium enterprises to use our services while securing our competitive advantage in the TV business segment against our competitors with more time purchased in 2012 as compared with 2011. The TV show is considered to be an alternative economic resource to obtain internet traffic to our web portals as the costs associated with our internet resources are increasing year over year and TV cost has a relatively lower rate of increase. However, due to the regular Chinese New Year holiday which takes place in the first quarter of each fiscal year and is always considered to be the slowest time of the year, and the continued economic downturn, we had to combine the time slots of the first quarter of 2012 at cost with other quarter’s available time slots sales in order to mitigate the deficiency in sales margin incurred during this time of the year. As a result of such combination, we achieved only 0.2% gross margin for this segment in the first quarter of 2012, this situation was improved in the second and third quarter of 2012 with our gross margin of this business segment improved to 2% for the three months ended June 30, 2012 and September 30, 2012 respectively, and the overall gross margin of this segment improved to 1% for the nine months ended September 30, 2012. For the nine and three months ended September 30, 2011, we limited TV time slots with affordable costs to the needed customers at an agreed profitable sales, which enabled us to achieve a 19% and 15% gross margin for each respective period.
- For the nine and three months ended September 30, 2012, we earned approximately US\$0.21 million and US\$0.07 million of revenue from the bank kiosk business segment, respectively, as compared to approximately US\$0.42 million and US\$0.14 million for the same period in 2011, respectively. The decrease in advertising revenue from the bank kiosk business was a result of the decline of the general economy in China, which caused a significant reduction in our customers’ overall advertising spending as discussed above. The bank kiosk advertising business is not intended to expand at the moment as management’s main focus is on expanding internet business. Therefore, it was not a significant contributor to revenue for either the nine and three months ended September 30, 2012 or 2011. Management currently maintains this business without any expansion plans and some of the technology used in this business unit will be fully integrated into the overall advertising and marketing platform.
- For the nine months ended September 30, 2012, we achieved approximately US\$3.03 million service revenue from our brand management and sales channel building segment as compared to US\$0.94 million service revenue generated in the same period of 2011. For the three months ended September 30, 2012, we achieved approximately US\$1.33 million service revenue from our brand management and sales channel building segment as compared to US\$0.45 million service revenue generated in the same period of 2011. The increase in the revenue from this business segment for the nine and three months ended September 30, 2012 was primarily due to the increase in the average brand advertising and marketing spending per customer from larger-sized and ex-exporting customers acquired for these periods, as a result of our further expansion of our client base in the fiscal year of 2012.

#### Cost of revenues

Our cost of revenues consisted of costs directly related to the offering of our advertising services, technical services, marketing services and brand management and sales channel building services. The following table sets forth our cost of revenues, divided into five segments, by amount and gross profit ratio for the periods indicated, with inter-segment transactions eliminated:

Nine Months Ended September 30,

2012

2011

(Amounts expressed in thousands of US dollars, except percentages)

|   | Revenue  | Cost     | GP ratio |   | Revenue  | Cost    | GP ratio |   |
|---|----------|----------|----------|---|----------|---------|----------|---|
| Internet advertisement                      | \$15,204 | \$7,439  | 51       | % | \$11,916 | \$4,463 | 63       | % |
| Technical service                           | 149      | 8        | 95       | % | 4,518    | 248     | 95       | % |
| TV advertisement                            | 19,751   | 19,519   | 1        | % | 4,742    | 3,833   | 19       | % |
| Bank kiosk                                  | 214      | 19       | 91       | % | 415      | 36      | 91       | % |
| Brand management and sales channel building | 3,031    | 1,080    | 64       | % | 943      | 288     | 69       | % |
| Total                                       | \$38,349 | \$28,065 | 27       | % | \$22,534 | \$8,868 | 61       | % |

|   | Three Months Ended September 30,                                   |         |          |         |         |          |
|---|--|---------|----------|---------|---------|----------|
|   | 2012   |         |          | 2011    |         |          |
|   | (Amounts expressed in thousands of US dollars, except percentages) |         |          |         |         |          |
|   | Revenue  | Cost    | GP ratio | Revenue | Cost    | GP ratio |
| Internet advertisement                      | \$5,585  | \$2,519 | 55 %     | \$3,697 | \$1,596 | 57 %     |
| Technical service                           | 65   | 3       | 95 %     | 163     | 9       | 94 %     |
| TV advertisement                            | 3,238  | 3,162   | 2 %      | 1,972   | 1,669   | 15 %     |
| Bank kiosk                                  | 72   | 7       | 90 %     | 140     | 12      | 91 %     |
| Brand management and sales channel building | 1,327  | 472     | 64 %     | 446     | 132     | 70 %     |
| Total                                       | \$10,287   | \$6,163 | 40 %     | \$6,418 | \$3,418 | 47 %     |

Cost of revenues: Our total cost of revenues increased to US\$28.07 million for the nine months ended September 30, 2012 from US\$8.87 million for the same period in 2011. For the three months ended September 30, 2012 and 2011, our total cost of revenues were approximately US\$6.16 million and US\$3.42 million, respectively. The increase in total cost of revenues for the nine and three months ended September 30, 2012 was primarily due to the significant increase in costs associated with our TV advertisement business segment, which was in line with the increase in our TV advertisement revenue for the nine and three months ended September 30, 2012, as discussed above. Our cost of revenues related to the offering of our advertising and marketing services primarily consists of internet resources purchased from other portal websites and technical services providers related to lead generation, sponsored search, TV advertisement time costs purchased from TV stations, direct labor cost associated with providing services and business taxes and surcharges.

- Cost associated with obtaining internet resources was the largest component of our cost of revenue for internet advertisement, accounting for approximately 80% of our total internet advertisement cost of sales. We purchased these internet resources from other well-known portal websites in China, for example, Baidu and Tencent (QQ). Our purchasing of these internet resources in large volumes allowed us to negotiate discounts with our suppliers. The majority of the resources purchased were used by the internet advertising unit to attract more internet traffic to our advertising portals, assist our internet advertisement clients to obtain more diversified exposure and to generate more visits to their advertisements and mini-sites placed on our portal websites, which result in potential sales leads. For the nine months ended September 30, 2012 and 2011, our total cost of sales for internet advertising revenue was US\$7.44 million and US\$4.46 million, respectively. For the three months ended September 30, 2012 and 2011, our total cost of sales for internet advertising was US\$2.52 million and US\$1.60 million, respectively. The increase in our cost of sales for internet advertising revenue was primarily due to the increase in the purchase price of these resources and the addition of the internet advertising cost of sales recorded by Sou Yi Lian Mei for the nine and three months ended September 30, 2012, which are approximately US\$1.95 million and US\$0.62 million, respectively. The internet cost of revenue incurred by the other operating VIEs of approximately US\$5.49 million and US\$1.90 million for the nine and three months ended September 30, 2012, respectively, increased by approximately 23% and 19%, respectively, as compared to US\$4.46 million and US\$1.60 million in internet advertising cost of revenue incurred in the same period of 2011, respectively. This increase was primarily due to the increase in the purchase price of such resources in 2012 as compared to 2011 and the increased demand of these resources to improve customer satisfaction. Given the foregoing, gross profit margin of internet advertising business segment furnished approximately 51% and 55% for the nine and three months ended September 30, 2012, respectively, as compared to 63% and 57% achieved in the same period in 2011, respectively.
- Beginning in December 2009, our WFOE began providing a number of value added technical services to our internet advertisement customers. The direct cost of sales for the WFOE's technical services revenue recognized by our WFOE was primarily the PRC business tax expenses, which was approximately 5% of the total technical service revenue recognized by Rise King WFOE. The decrease in the business tax expenses incurred by our WFOE



for the nine and three months ended September 30, 2012 was in line with the decrease in the technical services revenue earned by our WFOE for the nine and three months ended September 30, 2012 as compared to the same periods in 2011.

- TV advertisement time cost is the largest component of the cost of the TV advertisement revenue. We purchase TV advertisement time from different provincial TV stations and resell it to our TV advertisement clients. Our TV advertisement time cost was approximately US\$19.5 million and US\$3.8 million for the nine months ended September 30, 2012 and 2011, respectively, and US\$3.2 million and US\$1.7 million for the three months ended September 30, 2012 and 2011, respectively. The significant increase in our total TV advertisement time cost was in line with the significant increase of TV advertising revenue for the nine and three months ended September 30, 2012 as compared to that in the same periods of 2011, as discussed above.

- Cost recognized for brand management and sales channel building business segment mainly consisted of director labor cost for providing these services to our customers and the related business tax and surcharges. The increase in cost of service in this segment was in line with the increase of revenue achieved by this segment for the nine and three months ended September 30, 2012 as compared to that in the same periods of 2011.

### Gross Profit

As a result of the foregoing, our gross profit was US\$10.3 million and US\$4.1 million for the nine and three months ended September 30, 2012, respectively, as compared to US\$13.67 million and US\$3.0 million for the same period in 2011, respectively. Our overall gross margin decreased to 27% and 40% for the nine and three months ended September 30, 2012, respectively, as compared to 61% and 47% for the same period in 2011, respectively. For the nine months ended September 30, 2012, the decrease is a direct result of the significant increase of the low margin TV advertising revenue, which accounted for approximately 52% of the total revenue we achieved for the nine months ended September 30, 2012, as compared to 21% in the same period of 2011. For the three months ended September 30, 2012, the decrease in our overall gross margin is a result of (1) lower high margin internet advertising revenue achieved, which is 54% of the total revenue for the three months ended September 30, 2012, compared to 58% of the total revenue for the same period of last year; and (2) lower gross margin achieved from TV advertising segments, which contributed to 32% and 30% of the total revenue achieved for the three months ended September 30, 2012 and 2011, respectively, and achieved gross margin of 2% and 15%, respectively, for the three months ended September 30, 2012 and 2011.

### Operating Expenses and Net Income

Our operating expenses consist of selling expenses, general and administrative expenses and research and development expenses. The following tables set forth our operating expenses, divided into their major categories by amount and as a percentage of our total revenues for the periods indicated.

|                                     | Nine Months Ended September 30,                                    |                    |           |                    |
|-------------------------------------|--|--------------------|-----------|--------------------|
|                                     | 2012   |                    | 2011      |                    |
|                                     | (Amounts expressed in thousands of US dollars, except percentages) |                    |           |                    |
|                                     | Amount   | % of total revenue | Amount    | % of total revenue |
| Total Revenue                       | \$ 38,349  | 100 %              | \$ 22,534 | 100 %              |
| Gross Profit                        | 10,284   | 27 %               | 13,666    | 61 %               |
| Selling expenses                    | 2,042  | 5 %                | 2,198     | 10 %               |
| General and administrative expenses | 4,320  | 11 %               | 2,726     | 12 %               |
| Research and development expenses   | 1,112  | 3 %                | 1,100     | 5 %                |
| Total operating expenses            | \$ 7,474   | 19 %               | \$ 6,024  | 27 %               |

|  | Three Months Ended September 30,                                   |                    |        |                    |
|--|--|--------------------|--------|--------------------|
|  | 2012   |                    | 2011   |                    |
|  | (Amounts expressed in thousands of US dollars, except percentages) |                    |        |                    |
|  | Amount   | % of total revenue | Amount | % of total revenue |

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|                                     |           |     |   |          |     |   |
|-------------------------------------|-----------|-----|---|----------|-----|---|
| Total Revenue                       | \$ 10,287 | 100 | % | \$ 6,418 | 100 | % |
| Gross Profit                        | 4,124     | 40  | % | 3,000    | 47  | % |
| Selling expenses                    | 640       | 6   | % | 575      | 9   | % |
| General and administrative expenses | 1,260     | 12  | % | 861      | 13  | % |
| Research and development expenses   | 356       | 4   | % | 376      | 6   | % |
| Total operating expenses            | \$ 2,256  | 22  | % | \$ 1,812 | 28  | % |

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**Operating Expenses:** Our total operating expenses increased to US\$7.47 million for the nine months ended September 30, 2012 from US\$6.02 million for the same period of 2011. For the three months ended September 30, 2012, our total operating expenses increased to US\$2.26 million as compared to US\$1.81 million for the same period of 2011.

- **Selling expenses:** For the nine months ended September 30, 2012, our selling expenses decreased to US\$2.04 million from US\$2.20 million for the same period of 2011. For the three months ended September 30, 2012, our selling expenses increased to US\$0.64 million as compared to US\$0.58 million for the same period in 2011. Our selling expenses primarily consist of advertising expenses for brand development that we pay to TV stations and other media outlets for the promotion and marketing of our advertising web portals, other advertising and promotional expenses, website server hosting and broadband leasing expenses, staff salaries, staff benefits, performance bonuses, travelling expenses and communication expenses of our sales department. For the nine months ended September 30, 2012, the change in our selling expenses was primarily due to the following reasons: (1) the increase in staff salary, bonus, employee related benefit expenses and other general selling expenses, such as travelling expenses, business and entertainment expenses and communication expenses of approximately US\$0.84 million, primarily due to the expansion of our sales department and inclusion of the selling expenses incurred by Sou Yi Lian Mei, the new VIE we acquired in December 2011; (2) increase in website server hosting and broadband leasing expense of approximately US\$0.08 million due to the same reason as discussed above; (3) decrease in selling expenses of approximately US\$0.11 million due to deconsolidation Zhao Shang Ke Hubei incurred in December 2011; and (4) our brand development advertising expenses for our advertising web portals decreased by approximately US\$0.97 million. Due to the current economic downturn and overall cost reduction plan, we decided to slow down the brand-building activities until the recovery of the economy based on the factor that, our key advertising web portal, 28.com, has been already recognized as one of the most visiting Chinese internet portals providing internet advertising and marketing services with sales leads, and other value-added services to SMEs, particularly for small and medium-sized franchisors, in the PRC, by the investment we made in brand building over the last three years. For the three months ended September 30, 2012, the reasons for the change of selling expenses as compared to the same period of last year were similar to those discussed above for the nine months ended September 30, 2012. For the three months ended September 30, 2012, the decrease of our brand development advertising expenses was less than the amount of increased staff salary, bonus, employee related benefit expenses and other general selling expenses, due to inclusion of Sou Yi Lian Mei and other expansions of our sales department, there was slightly increase in our selling expenses for the period as compared with the same period of last year.
- **General and administrative expenses:** For the nine months ended September 30, 2012, our general and administrative expenses increased to US\$4.32 million as compared to US\$2.73 million for the same period in 2011. For the three months ended September 30, 2012, our general and administrative expenses increased to US\$1.26 million as compared to US\$0.86 million for the same period in 2011. Our general and administrative expenses primarily consist of salaries and benefits for management, accounting and administrative personnel, office rentals, depreciation and amortization expenses, professional service fees, maintenance, utilities and other office expenses. The change in our general and administrative expenses for the nine months ended September 30, 2012 was primarily due to the following reasons: (1) the increase in the amortization expenses related to the intangible assets identified in the acquisition transactions consummated in 2011 of approximately US\$0.40 million, which was primarily due to the acquisition of Sou Yi Lian Mei was consummated in late December 2011 and the related amortization expenses was only included for the nine months ended September 30, 2012; (2) the increase in staff salary, bonus, employee related benefit expenses and other general selling expenses, such as entertainment expenses, travelling expenses and communication expenses of approximately US\$0.71 million, primarily due to expansion of our general and administrative department of new VIEs incorporated in 2011 and inclusion of the general and administrative expenses incurred by Sou Yi Lian Mei, the new VIE we acquired in

December 2011; (3) the increase in allowance for doubtful accounts we provided for the nine months ended September 30, 2012 of approximately US\$0.56 million; and (4) the decrease in general and administrative expenses of approximately US\$0.07 million due to deconsolidation of Zhao Shang Ke Hubei incurred in December 2011. For the three months ended September 30, 2012, the reasons for the change in general and administrative expenses as compared to the same period of last year were similar to those for the nine months ended September 30, 2012, as discussed above.

- **Research and development expenses:** For the nine months ended September 30, 2012 and 2011, research and development expenses was US\$1.11 million and US\$1.10 million, respectively. For the three months ended September 30, 2012 and 2011, research and development expenses was US\$0.36 million and US\$0.38 million, respectively. Our research and development expenses primarily consist of salaries and benefits for the research and development staff, equipment depreciation expenses, and office utilities and supplies allocated to our research and development department. The change in our research and development expenses for the nine months ended September 30, 2012 was primarily due to the following reasons: (1) the amortization expenses of approximately US\$0.09 million for the cloud-computing based software technologies, which we acquired in June 2011, thus nine and three months of amortization expenses was included for the nine months ended September 30, 2012 and 2011, respectively; and (2) the decrease in salary and staff benefit expenses in our research and development department of approximately US\$0.10 million, due to internal transfer of the research and development staff to the operating department. For the three months ended September 30, 2012, the decrease in our research and development expenses was primarily due to the internal transfer of the research and development staff to the operating department as discussed above.
- **Operating Profit:** As a result of the foregoing, our operating profit decreased to US\$2.81 million for the nine months ended September 30, 2012 from US\$7.64 million for the same period in 2011. This was primarily due to the increasing cost and economic impact of the economic downturn on SMEs. For the three months ended September 30, 2012, our operating profit increased to US\$1.87 million as compared to US\$1.19 million for the same period in 2011.
- **Interest income:** Interest income for the nine months ended September 30, 2012 included an approximately US\$0.11 million of interest income resulting from fixed deposit of approximately US\$3.48 million.
- **Gain on deconsolidation of subsidiaries:** The deconsolidation of Shenzhen Mingshan that occurred on January 6, 2011, was accounted for in accordance with ASC Topic 810 "Consolidation". We recognized a gain of approximately US\$0.23 million upon deconsolidation of Shenzhen Mingshan in our consolidated statements of income and comprehensive income for the nine months ended September 30, 2011, with a corresponding increase to the carrying value of the investment in Shenzhen Mingshan on our consolidated balance sheet. The deconsolidation gain represented the excess of the fair value of our retained equity interest in Shenzhen Mingshan over its carrying value as of the date of deconsolidation.
- **Income before income tax expense, equity method investments and noncontrolling interests:** As a result of the foregoing, our income before income tax expenses, equity method investment and noncontrolling interest decreased to US\$2.79 million for the nine months ended September 30, 2012 from US\$7.89 million for the same period in 2011. For the three months ended September 30, 2012, our income before income tax expenses, equity method investment and noncontrolling interest increased to US\$1.72 million from US\$1.19 million for the same period in 2011. Excluding the non-cash gain recognized for deconsolidation of Shenzhen Mingshan of approximately US\$0.23 million, for the nine months ended September 30, 2011, our adjusted income before income tax expenses, equity method investments and noncontrolling interests was approximately US\$7.66 million.
- **Income Tax expenses:** Our income tax expense was approximately US\$0.20 million and US\$0.86 million for the nine months ended September 30, 2012 and 2011, respectively. For the nine months ended September 30, 2012 and 2011, income tax expenses included: (1) current income tax expenses of approximately US\$0.95 million and US\$0.93 million, respectively; and (2) deferred income tax benefit of approximately US\$0.75 million and US\$0.07 million, respectively. For the three months ended September 30, 2012 and 2011, (1) our current income tax expense was approximately US\$0.37 million and US\$0.13 million, respectively; (2) deferred income tax benefit was approximately US\$0.19 million and US\$0.02 million, respectively. For the nine and three months ended September 30, 2012, the increase in current income tax expenses was mainly due to the increase in the overall effective income tax rate of the profitable PRC operating VIEs. For the nine months ended September 30, 2012 and 2011, deferred income tax benefit recognized in relation to the amortization of the intangible assets identified

in the acquisition transactions consummated in 2011 was approximately US\$0.16 million and US\$0.07 million, respectively. For the nine months ended September 30, 2012, deferred income tax benefit recognized also include an approximately US\$0.58 million deferred income tax benefit in relation to the net operating losses incurred by our PRC operating VIEs for the nine months ended September 30, 2012, which we consider likely to be able to be utilized with respect to future earnings of the entities to which the operating losses relate. For the three months ended September 30, 2012 and 2011, deferred income tax benefit recognized in relation to the amortization of the intangible assets identified in the acquisition transactions consummated in 2011 was approximately US\$0.06 million and US\$0.02 million, respectively. For the three months ended September 30, 2012, deferred income tax benefit recognized also included an approximately US\$0.13 million deferred income tax benefit in relation to the net operating losses incurred by our PRC operating VIEs for the three months ended September 30, 2012, which we consider likely to be able to be utilized with respect to future earnings of the entities to which the operating losses relate.

- Income before equity method investments and noncontrolling interests: As a result of the foregoing, our income before equity method investments and noncontrolling interests decreased to approximately US\$2.59 million for the nine months ended September 30, 2012 from US\$7.03 million for the same period of 2011. For the three months ended September 30, 2012, our income before equity method investments and noncontrolling interest increased to US\$1.54 million from US\$1.09 million for the same period in 2011. Excluding the non-cash gain recognized for deconsolidation of Shenzhen Mingshan of approximately US\$0.23 million, for the nine months ended September 30, 2011, our adjusted income before equity method investments and noncontrolling interests was US\$6.80 million.

- Share of losses in equity investment affiliates: We acquired a 49% equity interest in Beijing Yang Guang in December 2010. In August 2011, we transferred our 49% equity interest in Beijing Yang Guang back to its majority shareholder. For the nine months ended September 30, 2011, our pro-rata share of earnings recognized in Beijing Yang Guang was approximately US\$0.026 million. For the three months ended September 30, 2011, our pro-rata share of losses recognized in Beijing Yang Guang was approximately US\$0.004 million. Shenzhen Mingshan used to be 51% owned by one of our operating VIEs and was consolidated by us from its date of incorporation through January 6, 2011. On January 6, 2011, an unaffiliated third party invested RMB15,000,000 (approximately US\$2,368,172) to Shenzhen Mingshan in exchange for a 60% equity interest in Shenzhen Mingshan, and our percentage equity interest in Shenzhen Mingshan decreased from 51% to 20.4% accordingly. Shenzhen Mingshan then became an equity investment affiliate of ours. Accordingly, we recognized our pro-rata share of losses in Shenzhen Mingshan immediately after the deconsolidation, which was approximately US\$0.12 million and US\$0.21 million for the nine months ended September 30, 2012 and 2011, respectively. For the three months ended September 30, 2012 and 2011, we recognized our pro-rata share of losses in Shenzhen Mingshan of approximately US\$0.03 million and US\$0.07 million respectively. Zhao Shang Ke Hubei used to be 51% owned by one of our operating VIEs and was consolidated by us from its date of incorporation through December 29, 2011. On December 29, 2011, two unaffiliated third party investors invested RMB10,000,000 (approximately US\$1,578,781) to Zhao Shang Ke Hubei in exchange for a 50% equity interest in Zhao Shang Ke Hubei, and our percentage equity interest in Zhao Shang Ke Hubei decreased from 51% to 25.5% accordingly. Zhao Shang Ke Hubei then became an equity investment affiliate of ours. Accordingly, we recognized our pro-rata share of losses in Zhao Shang Ke Hubei immediately after the deconsolidation, which was approximately US\$0.27 million and US\$0.07 million for the nine and three months ended September 30, 2012, respectively. Given the foregoing, net amount recognized as share of losses in equity investment affiliates was approximately US\$0.39 million and US\$0.18 million for the nine months ended September 30, 2012 and 2011, respectively. For the three months ended September 30, 2012 and 2011, net amount recognized as share of losses in equity investment affiliates was both approximately US\$0.10 and US\$0.07 million, respectively.
- Net income: As a result of the foregoing, our net income decreased to approximately US\$2.20 million for the nine months ended September 30, 2012 as compared to approximately US\$6.85 million for the same period of 2011. For the three months ended September 30, 2012, our net income increased to approximately US\$1.44 million as compared to approximately US\$1.01 million for the same period of 2011. Excluding the non-cash gain recognized for deconsolidation of Shenzhen Mingshan of approximately US\$0.23 million, for the nine months ended September 30, 2011, our adjusted net income was approximately US\$6.62 million.
- Income attributable to noncontrolling interest: Quanzhou Tian Xi Shun He was 51% owned by Beijing CNET Online upon acquisition before it became a wholly-owned subsidiary of Beijing CNET Online in June 2011. Zhao Shang Ke Hubei was 51% owned by Business Opportunity Online Hubei upon incorporation until it was deconsolidated from us in December 2011. Beijing Chuang Fu Tian Xia and Sheng Tian Hubei were 51% owned by Business Opportunity Online and Business Opportunity Online Hubei, respectively, upon incorporation. In December 2011, we, through one of our operating VIEs, acquired a 51% equity interest in Sou Yi Lian Mei and Sou Yi Lian Mei became a majority-owned VIE of ours, before we acquired the remaining 49% equity interest in Sou Yi Lian Mei in September 2012. Accordingly, net income or net loss incurred by these entities during the reporting periods when they were majority-owned subsidiaries of our PRC operating VIEs were allocated between their respective shareholders based on their respective percentage of the ownership in these entities. For the nine and three months ended September 30, 2012, the aggregate net losses allocated to the noncontrolling interest of Beijing Chuang Fu Tian Xia and Sheng Tian Hubei was approximately US\$0.18 million and US\$0.04 million, respectively; net income allocated to the noncontrolling interest of Sou Yi Lian Mei was approximately US\$0.62 million and US\$0.26 million, respectively. For the nine months ended September 30, 2011, the aggregate net losses allocated to the noncontrolling interest of Quanzhou Tian Xi Shun He and Beijing Chuang Fu Tian Xia was approximately US\$0.12 million and net income allocated to the noncontrolling interest of Zhao Shang Ke Hubei



was approximately US\$0.024 million. For the three months ended September 30, 2011, the aggregate net losses allocated to the noncontrolling interest of Quanzhou Tian Xi Shun He, Beijing Chuang Fu Tian Xia and Zhao Shang Ke Hubei was approximately US\$0.10 million. Given the foregoing, net amount recognized as net income attributable to noncontrolling interests for the nine and three months ended September 30, 2012 was approximately US\$0.45 million and US\$0.22 million, respectively. For the nine and three months ended September 30, 2011, net amount recognized as net losses attributable to noncontrolling interest was approximately US\$0.096 million and US\$0.10 million, respectively.

- Net income attributable to ChinaNet Online Holdings, Inc.: Total net income as adjusted by the net income attributable to the noncontrolling interest shareholders as discussed above yields the net income attributable to ChinaNet Online Holdings, Inc. Our net income attributable to ChinaNet Online Holdings, Inc. was approximately US\$1.75 million and US\$1.22 million for the nine and three months ended September 30, 2012, respectively, as compared to approximately US\$6.94 million and US\$1.11 million for the same period of 2011, respectively. Excluding the non-cash gain recognized for deconsolidation of Shenzhen Mingshan of approximately US\$0.23 million, for the nine months ended September 30, 2011, our adjusted net income attributable to ChinaNet Online Holdings, Inc. was approximately US\$6.71 million.
- Dividend for Series A convertible preferred stock: Cash dividend to Series A convertible stock holders was calculated at the per annum rate of 10% of the liquidation preference amount of the Series A preferred stock which was US\$2.5 per share and the actual number of days each share outstanding within each of the reporting periods. As all of the outstanding Series A convertible preferred stock of us was automatically converted into our common stock on August 21, 2011, no preferred stock dividend was accrued for the nine and three months ended September 30, 2012. The cash dividends we accrued for the Series A convertible preferred stock was approximately US\$0.41 million US\$0.09 million for the nine and three months ended September 30, 2011, respectively.
- Net income attributable to ChinaNet's common stockholders: Net income attributable to ChinaNet's common stockholders represents the net income after allocation to noncontrolling interests minus the cash dividend accrued for Series A convertible preferred stock. Our net income attributable to ChinaNet's common stockholders was approximately US\$1.75 million and US\$1.22 million for the nine and three months ended September 30, 2012, respectively, as compared to approximately US\$6.54 million and US\$1.03 million for the same period of 2011, respectively. Excluding the non-cash gain recognized for deconsolidation of Shenzhen Mingshan of approximately US\$0.23 million, for the nine months ended September 30, 2011, our adjusted net income attributable to ChinaNet's common stockholders was approximately US\$6.30 million.

## B. LIQUIDITY AND CAPITAL RESOURCES

Cash and cash equivalents represent cash on hand and deposits held at call with banks. We consider all highly liquid investments with original maturities of three months or less at the time of purchase to be cash equivalents. As of September 30, 2012, we had cash and cash equivalents of approximately US\$8.5 million.

Our liquidity needs primarily include (i) net cash used in operating activities that consists of (a) cash required to fund the initial build-out and continued expansion of our network and (b) our working capital needs, which include deposits and advance payment to TV advertising slots and internet resource providers, payment of our operating expenses and financing of our accounts receivable; and (ii) net cash used in investing activities that consist of the payment for acquisitions to further expand our business and client base, investment in software technologies and other general office equipment. To date, we have financed our liquidity needs primarily through proceeds from our operating activities generated in prior years. Our existing cash is adequate to fund operations for the next 12 months.

The following table provides detailed information about our net cash flow for the periods indicated:

| Nine Months Ended September<br>30,    |      |
|---------------------------------------|------|
| 2012                                  | 2011 |
| Amounts in thousands of US<br>dollars |      |

|  |             |          |
|--|-------------|----------|
| Net cash provided by operating activities                        | \$ 2,467    | \$ 8,443 |
| Net cash used in investing activities                            | (4,467 )    | (3,116 ) |
| Net cash (used in) provided by financing activities              | (226 )      | 3        |
| Effect of exchange rate fluctuation on cash and cash equivalents | 44          | 360      |
| Net (decrease) increase in cash and cash equivalents             | \$ (2,182 ) | \$ 5,690 |

Net cash provided by operating activities:

For the nine months ended September 30, 2012, our net cash provided by operating activities of approximate US\$2.47 million was primarily attributable to:

(1) net income excluding an approximately US\$0.75 million net deferred income tax benefit, an approximately US\$0.56 million of allowance for doubtful debts and a US\$1.66 million non-cash expenses of depreciation, amortizations, share-based compensation and our share of losses in equity investment affiliates of approximately US\$3.66 million;

(2) the receipt of cash from operations from changes in operating assets and liabilities such as:

- other receivables decreased by approximately US\$0.20 million, which was primarily due to the collection of overdue contact deposit for TV advertising resources purchased;
- prepayment and deposit to suppliers decreased by approximately US\$3.40 million, which was primarily due to the transferring of prepayment to suppliers to cost of sales when the related services had been provided by the suppliers;
  - other current assets decreased by approximately US\$0.03 million;
  - advances from customers increased by approximately US\$0.11 million;
    - other payable increased by approximately \$0.03 million; and
    - taxes payable increased by approximately US\$1.21 million.

(3) offset by the use from operations from changes in operating assets and liabilities such as:

- accounts receivable and due from related parties for the advertising services provided increased by approximately US\$5.71 million;
  - accounts payable and accruals decreased by approximately US\$0.31 million; and
- due to related parties decreased by approximately US\$0.16 million, due to returning the nominal shareholders of Shanghai Jing Yang for their original paid-in capital contribution.

For the nine months ended September 30, 2011, our net cash provided by operating activities of approximate US\$8.44 million was primarily attributable to:

(1) net income excluding the US\$0.23 million of non-cash gain recognized upon deconsolidation of a subsidiary and the US\$1.08 million of non-cash expenses of depreciation, amortization, share-based compensation expenses and our share of losses in equity investment affiliates of approximately US\$7.69 million;

(2) the receipt of cash from operations from changes in operating assets and liabilities such as:

- other receivables decreased by approximately US\$3.79 million, which primarily due to the collection of temporary loans from third parties;
  - other payables increased by approximately US\$0.24 million; and
  - taxes payable increased by approximately US\$0.90 million.

(3) offset by the use from operations from changes in operating assets and liabilities such as:

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accounts receivable and due from related parties for the advertising services provided increased by approximately US\$1.79 million;

- advance from customers and due to related parties for the advertising services to be provided decreased by approximately US\$1.46 million;

- other current assets increased by approximately US\$0.13 million;

- other current liabilities decreased by approximately US\$0.14 million; and

- we settled the amount due to a director and Control Group for approximately US\$0.64 million for the cost and expenses paid by them on behalf of our company in previous years.

Net cash used in investing activities:

For the nine months ended September 30, 2012, our net cash used in investing activities included the following transactions: (1) we spent approximately US\$0.19 million for purchasing of general office equipments; (2) we made an approximately US\$2.45 million project development deposit to a third party project development and management company for the participation in the Xiaogan TMT Zone development and management. The Xiaogan TMT zone is intended to become the headquarters for SMEs, particularly those SMEs engaged in the small and medium sized franchising business. The deposit is refundable subject to upcoming planning and further evaluation of the development of the Xiaogan TMT Zone. If after evaluation, further involvement in the development is not economical or efficient for us and we decide to exit, the deposit will be refunded within the current calendar year; (3) the cash effect on disposal of Business Opportunity Online Chong Qing, which was approximately US\$0.01 million, representing the cash and cash equivalent balance of Business Opportunity Online Chong Qing as of the date of disposal; and (4) we paid the remaining balance of consideration of approximately US\$0.55 million for the 51% equity interest acquisition of Sou Yi Lian Mei consummated in December 2011 and paid approximately US\$1.27 million for the remaining 49% equity interest acquisition of Sou Yi Lian Mei consummated in September 2012. In the aggregate, these transactions resulted in a net cash outflow from investing activities of approximately US\$4.47 million for the nine months ended September 30, 2012.

For the nine months ended September 30, 2011, our net cash used in investing activities included the following transactions: (1) we spent approximately US\$0.25 million for purchasing of computers, office equipment and settling the outstanding payment for bank kiosks purchased; (2) we also spent approximately US\$1.44 million for the purchasing of software and the related technology from an individual not affiliated with us, with whom we incorporated a new majority-owned operating entity in July 2011; (3) we received approximately US\$0.02 million cash from our acquisition of Quanzhou Zhi Yuan and Quanzhou Tian Xi Shun He, representing the total cash and cash equivalent balance of these two companies as of their respective acquisition dates; (4) the cash effect on deconsolidation of Shenzhen Mingshan which was approximately US\$0.18 million, representing the cash and cash equivalent balance of Shenzhen Mingshan as of the date of deconsolidation; (5) in August 2011, we also made a capital injection of approximately US\$0.17 million in cash to Shenzhen Mingshan for our proportion of the unpaid registered capital, which was required to be fully contributed within two years from the incorporation of Shenzhen Mingshan; (6) we also received approximately US\$1.08 million cash consideration from the majority shareholder of Beijing Yang Guang, which resulted from the disposal of our 49% equity interest in Beijing Yang Guang to him in August 2011; and (7) we also spent approximately US\$2.18 million for the acquisition of Quanzhou Zhi Yuan and Quanzhou Tian Xi Shun He. In the aggregate, these transactions resulted in a net cash outflow from investing activities of approximately US\$3.12 million for the nine months ended September 30, 2011.

Net cash (used in) / provided by financing activities:

For the nine months ended September 30, 2012, our net cash used in financing activities was approximately US\$0.23 million, which primarily consisted of the following transactions: (1) cash dividends paid to our preferred stockholders of approximately US\$0.01 million; (2) one of our VIEs borrowed an approximately US\$0.32 million working capital loan from Zhao Shang Ke Hubei, our equity investment affiliate during the three months ended March 31, 2012; and (3) our VIEs repaid all previously borrowed outstanding working capital loan of approximately US\$0.54 million to Zhao Shang Ke Hubei during the three months ended June 30, 2012.

For the nine months ended September 30, 2011, our net cash provided by financing activities was approximately US\$0.003 million which mainly consisted of the following transactions: (1) cash dividends paid to our preferred stockholders of approximately US\$0.377 million; and (2) cash contributed by the noncontrolling interest shareholders

of Beijing Chuang Fu Tian Xi, Zhao Shang Ke Hubei and Sheng Tian Hubei for approximately US\$0.374 million in the aggregate, in connection with the incorporation of these companies.

#### Restricted Net Assets

As most of our operations are conducted through our PRC subsidiary and VIEs, our ability to pay dividends is primarily dependent on receiving distributions of funds from our PRC subsidiary and VIEs. Relevant PRC statutory laws and regulations permit payments of dividends by our PRC subsidiary and VIEs only out of their retained earnings, if any, as determined in accordance with PRC accounting standards and regulations and after it has met the PRC requirements for appropriation to statutory reserves. Paid in capital of the PRC subsidiary and VIEs included in our consolidated net assets are also not distributable for dividend purposes.

In accordance with the PRC regulations on Enterprises with Foreign Investment, a WFOE established in the PRC is required to provide certain statutory reserves, namely general reserve fund, the enterprise expansion fund and staff welfare and bonus fund which are appropriated from net profit as reported in the enterprise's PRC statutory accounts. A WFOE is required to allocate at least 10% of its annual after-tax profit to the general reserve until such reserve has reached 50% of its registered capital based on the enterprise's PRC statutory accounts. Appropriations to the enterprise expansion fund and staff welfare and bonus fund are at the discretion of the board of directors. The aforementioned reserves can only be used for specific purposes and are not distributable as cash dividends. Rise King WFOE is subject to the above mandated restrictions on distributable profits. Additionally, in accordance with the Company Law of the PRC, a domestic enterprise is required to provide a statutory common reserve of at least 10% of its annual after-tax profit until such reserve has reached 50% of its registered capital based on the enterprise's PRC statutory accounts. A domestic enterprise is also required to provide for a discretionary surplus reserve, at the discretion of the board of directors. The aforementioned reserves can only be used for specific purposes and are not distributable as cash dividends. All of the Company's PRC VIEs are subject to the above mandated restrictions on distributable profits.

As a result of these PRC laws and regulations, our PRC subsidiary and VIEs are restricted in their ability to transfer a portion of their net assets to us. As of September 30, 2012 and December 31, 2011, net assets restricted in the aggregate, which include paid-in capital and statutory reserve funds of our PRC subsidiary and VIEs that are included in our consolidated net assets, was approximately US\$5.3 million and US\$4.7 million, respectively.

The New PRC Enterprise Income Tax ("EIT") Law, which was effected on January 1, 2008, also imposed a 10% withholding income tax for dividends distributed by a foreign invested enterprise to its immediate holding company outside China, which were exempted under the previous EIT law. A lower withholding tax rate will be applied if there is a tax treaty arrangement between mainland China and the jurisdiction of the foreign holding company. Holding companies in Hong Kong, for example, will be subject to a 5% rate. Rise King WFOE is invested by its immediate holding company in Hong Kong and will be entitled to the 5% preferential withholding tax rate upon distribution of the dividends to its immediate holding company.

The ability of our PRC subsidiaries to make dividends and other payments to us may also be restricted by changes in applicable foreign exchange and other laws and regulations.

Foreign currency exchange regulation in China is primarily governed by the following rules:

- Foreign Exchange Administration Rules (1996), as amended in August 2008, or the Exchange Rules;
- Administration Rules of the Settlement, Sale and Payment of Foreign Exchange (1996), or the Administration Rules.

Currently, under the Administration Rules, Renminbi is freely convertible for current account items, including the distribution of dividends, interest payments, trade and service related foreign exchange transactions, but not for capital account items, such as direct investments, loans, repatriation of investments and investments in securities outside of China, unless the prior approval of the State Administration of Foreign Exchange (the "SAFE") is obtained and prior registration with the SAFE is made. Foreign-invested enterprises like Rise King WFOE that need foreign exchange for the distribution of profits to its shareholders may effect payment from their foreign exchange accounts or purchase and pay foreign exchange rates at the designated foreign exchange banks to their foreign shareholders by producing board resolutions for such profit distribution. Based on their needs, foreign-invested enterprises are permitted to open foreign exchange settlement accounts for current account receipts and payments of foreign exchange along with specialized accounts for capital account receipts and payments of foreign exchange at certain designated foreign exchange banks.



Although the current Exchange Rules allow the convertibility of Chinese Renminbi into foreign currency for current account items, conversion of Chinese Renminbi into foreign exchange for capital items, such as foreign direct investment, loans or securities, requires the approval of SAFE, which is under the authority of the People's Bank of China. These approvals, however, do not guarantee the availability of foreign currency conversion. We cannot be sure that it will be able to obtain all required conversion approvals for our operations or the Chinese regulatory authorities will not impose greater restrictions on the convertibility of Chinese Renminbi in the future. Currently, most of our retained earnings are generated in Renminbi. Any future restrictions on currency exchanges may limit our ability to use retained earnings generated in Renminbi to make dividends or other payments in U.S. dollars or fund possible business activities outside China.

As of September 30, 2012 and December 31, 2011, there were approximately US\$36.5 million and US\$34.0 million in retained earnings in the aggregate, respectively, which were generated by our PRC subsidiary and VIEs in Renminbi included in our

consolidated net assets, aside from US\$2.3 million and US\$2.2 million statutory reserve funds as of September 30, 2012 and December 31, 2011, respectively, that may be affected by increased restrictions on currency exchanges in the future and accordingly may further limit our PRC subsidiary' or VIEs' ability to make dividends or other payments in U.S. dollars to us, in addition to the approximately US\$5.3 million and US\$4.7 million of restricted net assets as of September 30, 2012 and December 31, 2011, respectively, as discussed above.

### C. OFF-BALANCE SHEET ARRANGEMENTS

None.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable to smaller reporting companies.

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the fiscal quarter ended September 30, 2012, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on this evaluation, our principal executive officer and principal financial officer have concluded that during the period covered by this report, the Company's disclosure controls and procedures were effective as of such date to ensure that information required to be disclosed by us in our Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

##### Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting that occurred during the third fiscal quarter of 2012 covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

We are currently not a party to any legal or administrative proceedings and are not aware of any pending or threatened legal or administrative proceedings against us in all material aspects. We may from time to time become a party to various legal or administrative proceedings arising in the ordinary course of our business.

#### Item 1A. Risk Factors

This information has been omitted based on the Company's status as a smaller reporting company.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

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Item 5. Other Information

None.

Item 6. Exhibits

Exhibit No. Document Description

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|------|--|
| 31.1 | Certification of the Principal Executive Officer pursuant to Rule 13A-14(A)/15D-14(A) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                |
| 31.2 | Certification of the Principal Accounting and Financial Officer pursuant to Rule 13A-14(A)/15D-14(A) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of the Principal Executive Officer and of the Principal Accounting and Financial Officer pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002).                                 |
| 101  | Interactive Data Files   |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHINANET ONLINE HOLDINGS, INC.

Date: November 19, 2012

By: /s/ Handong Cheng  
Name: Handong Cheng  
Title: Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Zhige Zhang  
Name: Zhige Zhang  
Title: Chief Financial Officer  
(Principal Accounting and Financial  
Officer)