UNIVERSAL INSURANCE HOLDINGS, INC. Form 10-Q August 06, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number 001-33251

UNIVERSAL INSURANCE HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of 65-0231984 (I.R.S. Employer

incorporation or organization) Identification No.) 1110 W. Commercial Blvd., Fort Lauderdale, Florida 33309

(Address of principal executive offices)

(954) 958-1200

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See the definitions of large accelerated filer and accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filerAccelerated filerxNon-accelerated filer" (Do not check if a smaller reporting company)Smaller reporting company"Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange"Act)Yes " No xYes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: 34,781,013 shares of common stock, par value \$0.01 per share, outstanding on July 31, 2014.

UNIVERSAL INSURANCE HOLDINGS, INC.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To The Board of Directors and Stockholders of

Universal Insurance Holdings, Inc. and Subsidiaries

Fort Lauderdale, Florida

We have reviewed the accompanying condensed consolidated balance sheet of **Universal Insurance Holdings, Inc.** and its wholly-owned subsidiaries (the Company) as of June 30, 2014 and the related condensed consolidated statements of income and comprehensive income for the three and six-month periods ended June 30, 2014 and 2013 and the related condensed consolidated statements of cash flows for the six-month periods ended June 30, 2014 and 2013. These interim financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

/s/ Plante & Moran, PLLC

Chicago, Illinois

August 6, 2014

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

(in thousands, except per share data)

	As of		
	June 30,	Dee	cember 31,
	2014		2013
ASSETS			
Cash and cash equivalents	\$201,357	\$	117,275
Restricted cash and cash equivalents	2,635		2,600
Fixed maturities, at fair value	323,145		289,418
Equity securities, at fair value	12,420		65,022
Prepaid reinsurance premiums	193,811		241,214
Reinsurance recoverable	77,566		107,847
Reinsurance receivable, net	26,352		203
Premiums receivable, net	55,005		46,461
Other receivables	3,340		2,587
Property and equipment, net	9,815		9,289
Deferred policy acquisition costs, net	28,077		15,899
Income taxes recoverable	2,824		8,152
Deferred income tax asset, net	11,813		12,051
Other assets	2,242		2,072
Total assets	\$ 950,402	\$	920,090
LIABILITIES AND STOCKHOLDERS EQUITY			
LIABILITIES:			
Unpaid losses and loss adjustment expenses	\$ 144,625	\$	159,222
Unearned premiums	412,709		383,488
Advance premium	22,671		22,959
Accounts payable	4,809		3,441
Book overdraft	4,312		14,947
Payable for securities purchased	1,026		
Reinsurance payable, net	120,095		86,232
Income taxes payable	407		2,566
Dividends payable to shareholders	3,503		
Other liabilities and accrued expenses	27,161		34,386
Long-term debt	30,984		37,240

Total liabilities	772,302	744,481
Commitments and Contingencies (Note 12)		
STOCKHOLDERS EQUITY:		
Cumulative convertible preferred stock, \$.01 par value		
Authorized shares - 1,000		
Issued shares - 12 and 30		
Outstanding shares - 12 and 30		
Minimum liquidation preference, \$8.49 and \$6.98 per share		
Common stock, \$.01 par value	449	436
Authorized shares - 55,000		
Issued shares - 44,935 and 43,641		
Outstanding shares - 34,988 and 35,366		
Treasury shares, at cost - 9,947 and 8,275	(55,701)	(35,467)
Additional paid-in capital	41,539	42,282
Accumulated other comprehensive income (loss), net of taxes	(623)	(376)
Retained earnings	192,436	168,734
Total stockholders equity	178,100	175,609
Total liabilities and stockholders equity	\$950,402	\$ 920,090

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)

(in thousands, except per share data)

	Three Months Ended June 30, 2014 2013			Six Months Ended June 3 2014 2013			-	
PREMIUMS EARNED AND OTHER REVENUES								
Direct premiums written	\$	220,009	\$	219,946	\$	411,926	\$	424,085
Ceded premiums written		(76,483)		(133,897)		(198,132)	((275,214)
Net premiums written		143,526		86,049		213,794		148,871
Change in net unearned premium		(70,164)		(19,182)		(76,625)		(16,595)
Premiums earned, net		73,362		66,867		137,169		132,276
Net investment income (expense)		412		137		930		149
Net realized gains (losses) on investments		3,950		(1)		4,852		(16,038)
Net change in unrealized gains (losses) on investments				23				7,897
Commission revenue		3,670		5,271		7,759		10,257
Policy fees		3,899		3,819		7,411		7,505
Other revenue		1,696		1,640		3,173		3,165
Total premiums earned and other revenues		86,989		77,756		161,294		145,211
OPERATING COSTS AND EXPENSES								
Losses and loss adjustment expenses		27,679		25,199		54,504		51,682
General and administrative expenses		28,901		22,869		53,264		44,079
Total operating costs and expenses		56,580		48,068		107,768		95,761
INCOME BEFORE INCOME TAXES		30,409		29,688		53,526		49,450
Income taxes, current		13,398		12,351		22,457		16,298
Income taxes, deferred		(115)		308		394		4,164
Income taxes, net		13,283		12,659		22,851		20,462
NET INCOME	\$	17,126	\$	17,029	\$	30,675	\$	28,988
Basic earnings per common share	\$	0.50	\$	0.47	\$	0.91	\$	0.76
Weighted average common shares outstanding - Basic		33,968		36,378		33,696		38,138
Fully diluted earnings per common share	\$	0.49	\$	0.44	\$	0.87	\$	0.73
Weighted average common shares outstanding - Diluted		35,174		38,314		35,450		39,760

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CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	Thre	Three Months Ended June 30, Six Months Ended June 30					l June 30,	
		2014		2013		2014		2013
Net income	\$	17,126	\$	17,029	\$	30,675	\$	28,988
Other comprehensive income (loss), net of taxes		(359)		(2,608)		(247)		(2,608)
Comprehensive income (loss)	\$	16,767	\$	14,421	\$	30,428	\$	26,380

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(in thousands)

	Siz	x Months E 2014	Inded	l June 30, 2013
Cash flows from operating activities:				
Net Income	\$	30,675	\$	28,988
Adjustments to reconcile net income to net cash provided by operating activities:				
Bad debt expense		166		254
Depreciation		551		497
Amortization of share-based compensation		5,210		2,928
Amortization of original issue discount on debt		480		101
Accretion of deferred credit		(480)		(101)
Book overdraft increase (decrease)		(10,635)		(1,068)
Net realized (gains) losses on investments		(4,852)		16,038
Net change in unrealized (gains) losses on investments				(7,897)
Amortization of premium/accretion of discount, net		1,007		287
Deferred income taxes		394		4,164
Excess tax (benefits) shortfall from share-based compensation		(6,342)		(4)
Other		(5)		5
Net change in assets and liabilities relating to operating activities:				
Restricted cash and cash equivalents		(35)		30,356
Prepaid reinsurance premiums		47,403		(16,020)
Reinsurance recoverable		30,281		10,040
Reinsurance receivable, net		(26,149)		(208)
Premiums receivable, net		(8,707)		(6,972)
Accrued investment income		(30)		(729)
Other receivables		(721)		(1,431)
Income taxes recoverable		5,328		(6,484)
Deferred policy acquisition costs, net		(12,178)		41
Purchase of trading securities				(26,009)
Proceeds from sales of trading securities				102,661
Other assets		(170)		(849)
Unpaid losses and loss adjustment expenses		(14,597)		(26,981)
Unearned premiums		29,221		32,616
Accounts payable		1,368		642
Reinsurance payable, net		33,863		49,440
Income taxes payable		4,183		(502)
Other liabilities and accrued expenses		(6,745)		(2,336)
Advance premium		(288)		10,649

Net cash provided by (used in) operating activities

98,196 192,116

Cash flows from investing activities:						
Proceeds from sale of property and equipment		30		5		
Purchase of property and equipment		(1,108)		(848)		
Purchases of available for sale equity securities		(13,251)		(51,836)		
Purchases of available for sale fixed maturities		(49,230)		(292,989)		
Proceeds from sales of available for sale equity securities		68,417		14		
Proceeds from sales of available for sale fixed maturities		4,371				
Maturities of available for sale fixed maturities		12,541		4,531		
Net cash provided by (used in) investing activities		21,770		(341,123)		
Cash flows from financing activities:						
Preferred stock dividend		(8)		(10)		
Common stock dividend		(3,464)		(6,080)		
Purchase of treasury stock		(19,737)		(28,077)		
Payments related to tax withholding for share-based compensation		(12,282)		(2,630)		
Excess tax benefits (shortfall) from share-based compensation		6,342		4		
Repayment of debt		(6,735)		(735)		
Proceeds from borrowings				20,000		
Net cash provided by (used in) financing activities		(35,884)		(17,528)		
Net increase (decrease) in cash and cash equivalents		84,082		(166,535)		
Cash and cash equivalents at beginning of period		117,275		347,392		
Cash and cash equivalents at end of period	\$	201,357	\$	180,857		
Supplemental cash flow and non-cash disclosures:						
Interest paid	\$	828	\$	319		
Income taxes paid	\$	12,935	\$	7,833		
Non-cash transfer of investments from trading to available for sale portfolio	\$		\$	4,004		
The accompanying notes to condensed consolidated financial statements are an integral part of these statements.						

The accompanying notes to condensed consolidated financial statements are an integral part of these statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

1. Nature of Operations and Basis of Presentation Nature of Operations

Universal Insurance Holdings, Inc. (UIH) is a Delaware corporation originally incorporated as Universal Heights, Inc. in November 1990. UIH and its wholly-owned subsidiaries (collectively, the Company) are a vertically integrated insurance holding company performing all aspects of insurance underwriting, distribution and claims. Through its wholly-owned subsidiaries, including Universal Property & Casualty Insurance Company (UPCIC) and American Platinum Property and Casualty Insurance Company (APPCIC), collectively referred to as the Insurance Entities, the Company is principally engaged in the property and casualty insurance business offered primarily through a network of independent agents. Risk from catastrophic losses is managed through the use of reinsurance agreements. The Company s primary product is homeowners insurance offered in eight states as of June 30, 2014, including Florida, which comprises the vast majority of the Company s in-force policies. See Note 5 (Insurance Operations) for more information regarding the Company s insurance operations.

The Company generates revenues primarily from the collection of premiums and the investment of available funds in excess of those retained for claims-paying obligations and insurance operations. Other significant sources of revenue include commissions collected from reinsurers and policy fees.

Basis of Presentation

The Company has prepared the accompanying unaudited Condensed Consolidated Financial Statements (Financial Statements) in accordance with the rules and regulations of the United States Securities and Exchange Commission (SEC) for interim financial information. Accordingly, they do not include all of the information and footnotes required by United States Generally Accepted Accounting Principles (GAAP) for complete financial statements. Therefore, the Financial Statements should be read in conjunction with the audited Consolidated Financial Statements contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, filed with the SEC on March 3, 2014. The condensed consolidated balance sheet at December 31, 2013, was derived from audited financial statements, but does not include all disclosures required by GAAP. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included in the Financial Statements. The results for interim periods do not necessarily indicate the results that may be expected for any other interim period or for the full year.

To conform to current period presentation, certain amounts in the prior periods consolidated financial statements and notes have been reclassified. Such reclassifications were of an immaterial amount and had no effect on net income or stockholders equity.

The Financial Statements include the accounts of UIH and its wholly owned subsidiaries. All material intercompany balances and transactions have been eliminated in consolidation.

Management must make estimates and assumptions that affect amounts reported in the Company s Financial Statements and in disclosures of contingent assets and liabilities. Actual results could differ from those estimates.

2. Significant Accounting Policies

The Company reported Significant Accounting Policies in its Annual Report on Form 10-K for the year ended December 31, 2013. There are no new or revised disclosures or disclosures required on a quarterly basis.

Recently Issued Accounting Pronouncements

In July 2013, the Financial Accounting Standards Board (FASB) issued accounting guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss or a tax credit carryforward exists. Under this guidance, an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should generally be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward. This guidance is effective for fiscal years and interim periods beginning after December 15, 2013, but earlier adoption is permitted. The Company adopted this guidance effective January 1, 2014. The adoption did not have an impact on the presentation of the Company s financial statements and notes herein.

In June 2011, the FASB updated its guidance to the Comprehensive Income Topic 220 of the FASB Accounting Standards Codification and in February 2013, the FASB further amended such topic. This February 2013 guidance requires disclosure about amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement of operations or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required to be reclassified to net income in its entirety in the same reporting period. For amounts that are not required to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures that provide additional detail about those amounts. This guidance is to be applied prospectively to interim and annual reporting periods beginning after December 15, 2012. The Company adopted this guidance effective January 1, 2013. The adoption of this guidance results in additional disclosures but did not impact the Company s results of operations, cash flows or financial position. The updated guidance provided by the FASB in June 2011 increases the prominence of items reported in other comprehensive income by eliminating the option of presenting components of other comprehensive income as part of the statement of changes in stockholders equity. The guidance requires that total comprehensive income (including both the net income components and other comprehensive income components) be reported in either a single continuous statement of comprehensive income (the approach currently used in the Company s financial statements), or two separate but consecutive statements. This guidance is to be applied retrospectively to fiscal years (and interim periods within those years) beginning after December 15, 2011. The Company adopted this guidance effective January 1, 2012. The adoption did not have an impact on the presentation of the Company s financial statements and notes herein, as the Company has presented amounts of other comprehensive income consistent with this updated guidance.

3. Investments

The Company liquidated its trading portfolio of equity securities and transferred the fixed maturities that were outstanding at December 31, 2012 into its portfolio of securities available for sale effective March 1, 2013. The unrealized gain (loss) associated with the fixed maturities trading portfolio was recognized in earnings up to the date of transfer.

The following table presents the Company s investment holdings by type of instrument as of the dates presented (in thousands):

	June 30, 2014			December 31, 2013		
	Cost or			Cost or		
	Amortized		Carrying	Amortized		Carrying
		Fair			Fair	
	Cost	Value	Value	Cost	Value	Value
Cash and cash equivalents (1)	\$201,357	\$201,357	\$201,357	\$117,275	\$117,275	\$117,275
Restricted cash and cash equivalents	2,635	2,635	2,635	2,600	2,600	2,600
Fixed maturities:						
U.S. government obligations and						
agencies	116,931	116,422	116,422	105,229	104,215	104,215
Corporate bonds	106,450	106,745	106,745	94,708	94,203	94,203
Mortgage-backed and asset-backed						
securities	95,054	94,908	94,908	91,502	91,000	91,000
Redeemable preferred stock	4,990	5,070	5,070			
Equity securities:						
Common stock	652	590	590	8,500	9,295	9,295
Mutual funds	12,502	11,830	11,830	55,113	55,727	55,727
Total investments	336,579	335,565	335,565	355,052	354,440	354,440
Total	\$ 540,571	\$ 539,557	\$ 539,557	\$474,927	\$474,315	\$474,315

(1) Cash and cash equivalents include short-term debt securities consisting of direct obligations of the U.S. Treasury and/or money-market accounts that invest in or are collateralized by direct obligations of the U.S. Treasury and other U.S. government guaranteed securities.

The Company has made an assessment of its invested assets for fair value measurement as further described in 13 (Fair Value Measurements) .

The following table presents the components of net investment income, comprised primarily of interest and dividends, for the periods presented (in thousands):

Three Months EndedSix Months EndedJune 30,June 30,

	2014	2013	2014	2013
Cash and cash equivalents (1)	\$9	\$ 122	\$ 21	\$ 242
Fixed maturities	783	(30)	1,511	(30)
Equity securities	152	279	454	367
Total investment income	944	371	1,986	579
Less investment expenses	(532)	(234)	(1,056)	(430)
Net investment (expense) income	\$ 412	\$ 137	\$ 930	\$ 149

(1) Includes interest earned on restricted cash and cash equivalents.

Securities Available for Sale

The following table provides the cost or amortized cost and fair value of securities available for sale as of the dates presented (in thousands):

	June 30, 2014						
	Cost or	Gross	Gross				
	Amortized	Unrealized	Unrealized	Fair			
	Cost	Gains	Losses	Value			
Fixed Maturities:							
U.S. government obligations and agencies	\$116,931	\$ 77	\$ (586)	\$ 116,422			
Corporate bonds	106,450	443	(148)	106,745			
Mortgage-backed and asset-backed securities	95,054	204	(350)	94,908			
Redeemable preferred stock	4,990	82	(2)	5,070			
Equity Securities:							
Common stock	652	3	(65)	590			
Mutual funds	12,502	19	(691)	11,830			
Total	\$336,579	\$ 828	\$ (1,842)	\$ 335,565			

	December 31, 2013						
	Cost or	Gross	Gross				
	Amortized	Unrealized	Unrealized	Fair			
	Cost	Gains	Losses	Value			
Fixed Maturities:							
U.S. government obligations and agencies	\$105,229	\$ 19	\$ (1,033)	\$ 104,215			
Corporate bonds	94,708	265	(770)	94,203			
Mortgage-backed and asset-backed securities	91,502	75	(577)	91,000			
Equity Securities:							
Common stock	8,500	916	(121)	9,295			
Mutual funds	55,113	2,266	(1,652)	55,727			
Total	\$355,052	\$ 3,541	\$ (4,153)	\$ 354,440			

The following table provides the credit quality of fixed maturities as of the dates presented (in thousands):

June 30, 2014	-	
		% of
Standard and Poor s		Total
	Fair	Fair
Rating Services	Value	Value
AAA	\$ 30,547	9.5%
AA	191,775	59.3%

А	49,930	15.5%
BBB	41,812	12.9%
BB and Below	1,504	0.5%
No Rating Available	7,577	2.3%
-		
Total	\$ 323,145	100.0%

December 31, 2013		
Standard and Poor s		% of Total
	Fair	Fair
Rating Services	Value	Value
AAA	\$ 82,889	28.6%
AA	120,976	41.8%
A	46,689	16.1%
BBB	38,114	13.2%
No Rating Available	750	0.3%
Total	\$289,418	100.0%

The following table summarizes the cost or amortized cost and fair value of mortgage-backed and asset-backed securities as of the dates presented (in thousands):

	Cost or Amortized	0, 2014	Cost or Amortized	er 31, 2013
	Cost	Fair Value	Cost	Fair Value
Mortgage-backed securities:				
Agency	\$ 57,935	\$ 57,737	\$64,028	\$ 63,547
Non-agency	2,184	2,169		
Asset-backed securities:				
Auto loan receivables	16,858	16,907	14,816	14,841
Credit card receivables	13,478	13,479	11,478	11,425
Other receivables	4,599	4,616	1,180	1,187
Total	\$ 95,054	\$ 94,908	\$91,502	\$ 91,000

The following table summarizes the fair value and gross unrealized losses on securities available for sale, aggregated by major investment category and length of time that individual securities have been in a continuous unrealized loss position as of the dates presented (in thousands):

	June 30, 2014							
	Less Than 12 Months			12 Months or Longer			ger	
	Number				Number	•		
	of	Fair	Unre	ealized	of		Un	realized
	Issues	Value	Lo	osses	Issues Fair Value		Losses	
Fixed maturities:								
U.S. government obligations and agencies	2	\$17,604	\$	(79)	4	\$ 34,152	\$	(507)
Corporate bonds	9	5,954		(28)	14	17,905		(120)
Mortgage-backed and asset-backed securities	8	27,200		(106)	5	19,175		(244)
Redeemable preferred stock	9	1,080		(2)				
Equity securities:								
Common stock	5	228		(23)	5	282		(42)
Mutual funds	1	1,159		(76)	1	10,071		(615)
Total	34	\$53,225	\$	(314)	29	\$ 81,585	\$	(1,528)

	December 31, 2013							
	Less Than 12 Months				12 Months or Longer			
	Number of	f Fair	Unrea	alizedN	umber of	Fair	Unrealized	
	Issues	Value	Los	sses	Issues	Value	Losses	
Fixed maturities:								
U.S. government obligations and agencies	6	\$71,042	\$ (1	1,033)	\$		\$	

Corporate bonds	55	65,926	(770)	
Mortgage-backed and asset-backed securities	16	67,110	(577)	
Equity securities:		,	~ /	
Common stock	13	3,517	(121)	
Mutual funds	5	19,646	(1,652)	
		&		