CSW INDUSTRIALS, INC. Form 10-Q November 16, 2015 Table of Contents

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ to \_\_\_\_\_.

Commission File No. 001-37454

**CSW INDUSTRIALS, INC.** 

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

47-2266942 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

5400 Lyndon B. Johnson Freeway, Suite 1300, Dallas, Texas 75240

(Address of principal executive offices)

(Zip Code)

(972) 233-8242

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. "Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer "

Accelerated filer

Non-accelerated filer x (do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

As of November 6, 2015, there were 15,583,332 shares of the issuer s common stock outstanding.

## CSW INDUSTRIALS, INC.

## FORM 10-Q

### **TABLE OF CONTENTS**

		Page No.
PART I	FINANCIAL INFORMATION	
<u>Item 1.</u>	Financial Statements.	
	Condensed Consolidated Statements of Income and Condensed Consolidated Statements of	
	Comprehensive Income Three Months Ended September 30, 2015 and 2014 (unaudited)	<u>1</u>
	Condensed Consolidated Statements of Income and Condensed Consolidated Statements of	
	Comprehensive Income Six Months Ended September 30, 2015 and 2014 (unaudited)	2
	Condensed Consolidated Balance Sheets September 30, 2015 and March 31, 2015 (unaudited)	<u>3</u>
	Condensed Consolidated Statements of Equity September 30, 2015 and March 31, 2015	
	(unaudited)	<u>4</u>
	Condensed Consolidated Statements of Cash Flows Six Months Ended September 30, 2015 and	_
	2014 (unaudited)	<u>5</u>
T. 0	Notes to Condensed Consolidated Financial Statements (unaudited)	
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations.	<u>20</u>
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk.	<u>29</u>
<u>Item 4.</u>	Controls and Procedures.	<u>29</u>
PART II	OTHER INFORMATION	
<u>Item 1.</u>	<u>Legal Proceedings.</u>	<u>30</u>
Item 1A.	Risk Factors.	<u>30</u>
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds.	<u>30</u>
<u>Item 3.</u>	<u>Defaults upon Senior Security.</u>	<u>30</u>
<u>Item 4.</u>	Mine Safety Disclosures.	<u>30</u>
<u>Item 5.</u>	Other Information.	<u>30</u>
Item 6.	Exhibits.	<u>30</u>
SIGNAT	<u>URES</u>	<u>31</u>
EX-10.2		
EX-31.1		
EX-31.2 EX-32.1		
EX-32.1 EX-32.2		
	NSTANCE DOCUMENT	
_	CHEMA DOCUMENT	
	CALCULATION LINKBASE DOCUMENT	
	ABELS LINKBASE DOCUMENT	
	PRESENTATION LINKBASE DOCUMENT	
	DEFINITION LINKBASE DOCUMENT	

Edgar Filing: CSW INDUSTRIALS, INC. - Form 10-Q

i

#### PART I FINANCIAL INFORMATION

### **CSW INDUSTRIALS, INC.**

#### **Item 1. Financial Statements.**

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

#### (Unaudited)

(Amounts in thousands, except per share amounts)	Three	e Months End 2015	led Se	ptember 30, 2014
Revenues, net	\$	83,744	\$	68,094
Cost of revenues		(42,901)		(34,919)
Gross profit		40,843		33,175
General and administrative expenses		(9,860)		(8,673)
Selling and distribution expenses		(9,556)		(10,640)
Research and development expenses		(649)		(1,451)
Impairment loss				(662)
Operating income		20,778		11,749
Interest expense, net		(832)		(178)
Other (expense) income, net		(113)		1,008
Income before income taxes		19,833		12,579
Provision for income taxes		(6,871)		(4,341)
Net income	\$	12,962	\$	8,238
Net earnings per common share:				
Basic	\$	0.83	\$	0.53
Diluted		0.83		0.52

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

### (Unaudited)

	Three	<b>Three Months Ended September</b>			
(Amounts in thousands)		2015		2014	
Net income	\$	12,962	\$	8,238	
Other comprehensive income (loss):					
		(2,312)		(1,912)	

Edgar Filing: CSW INDUSTRIALS, INC. - Form 10-Q

Foreign currency translation adjustments, net of taxes of \$1,245 and \$1,007,		
respectively		
Cash flow hedging activity, net of taxes of \$169	(313)	
Pension and other postretirement effects, net of taxes of \$(2,611)	4,848	
Other comprehensive income (loss)	2,223	(1,912)
Comprehensive income	\$ 15,185	\$ 6,326

See accompanying notes to condensed consolidated financial statements.

### **CSW INDUSTRIALS, INC.**

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## (Unaudited)

	Six Months Ended September 3			ptember 30,
(Amounts in thousands, except per share amounts)		2015		2014
Revenues, net	\$	172,654	\$	136,891
Cost of revenues		(91,367)		(69,919)
Gross profit		81,287		66,972
General and administrative expenses		(22,481)		(16,315)
Selling and distribution expenses		(21,851)		(21,206)
Research and development expenses		(1,889)		(2,897)
Impairment loss				(662)
Operating income		35,066		25,892
Interest expense, net		(1,499)		(346)
Other (expense) income, net		(178)		1,488
Income before income taxes		33,389		27,034
Provision for income taxes		(11,777)		(9,048)
		(,)		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Net income	\$	21,612	\$	17,986
Net earnings per common share:				
Basic	\$	1.39	\$	1.15
Diluted		1.38		1.14

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

## (Unaudited)

(Amounts in thousands)	Six M	Ionths Ende 2015	ed Sep	tember 30, 2014
Net income	\$	21,612	\$	17,986
Other comprehensive income (loss):				
Foreign currency translation adjustments, net of taxes of \$663 and \$300,				
respectively		(1,217)		(597)
Cash flow hedging activity, net of taxes of \$(102)		215		
Pension and other postretirement effects, net of taxes of \$(2,611) and \$73,				
respectively		4,848		(146)

## Edgar Filing: CSW INDUSTRIALS, INC. - Form 10-Q

Other comprehensive income (loss)	3,846	(743)
Comprehensive income	\$ 25,458	\$ 17,243

See accompanying notes to condensed consolidated financial statements.

## CSW INDUSTRIALS, INC.

### CONDENSED CONSOLIDATED BALANCE SHEETS

## (Unaudited)

(Amounts in thousands, except per share amounts)	Sep	tember 30, 2015	March 31, 2015
ASSETS			
Current assets:			
Cash and cash equivalents	\$	53,945	\$ 20,448
Restricted cash			2,385
Bank time deposits		7,006	9,248
Accounts receivable, net of allowance of \$1,290 and \$1,692, respectively		56,447	48,941
Inventories, net		55,055	47,175
Prepaid expenses and other current assets		11,973	6,812
Total current assets		184,426	135,009
Property, plant and equipment, net of accumulated depreciation of \$55,774 and			
\$52,954, respectively		60,265	56,837
Goodwill		55,730	40,645
Intangible assets, net		80,491	40,997
Other assets		12,683	13,033
Total assets	\$	393,595	\$ 286,521
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$	11,689	\$ 8,960
Accrued and other current liabilities		18,339	16,001
Current portion of long-term debt		17,436	13,561
m . 1		47.464	20.522
Total current liabilities		47,464	38,522
Long-term debt		76,738	13,143
Retirement benefits payable		1,644	22,545
Other long-term liabilities		14,886	7,710
Total liabilities		140,732	81,920
Equity:		140,732	01,720
Common shares, \$0.01 par value		156	12
Shares authorized 50,000		150	12
Shares issued 15,583			
Preferred shares, \$0.01 par value			1,000
Shares authorized 10,000			_,_,_
Shares issued 0			

Edgar Filing: CSW INDUSTRIALS, INC. - Form 10-Q

Additional paid-in capital	29,058	7,810
Treasury shares, at cost		(2,712)
Retained earnings	230,096	208,784
Accumulated other comprehensive loss	(6,447)	(10,293)
Total equity	252,863	204,601
Total liabilities and equity	\$ 393,595	\$ 286,521

See accompanying notes to condensed consolidated financial statements.

## CSW INDUSTRIALS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

## (Unaudited)

							Net	Ac	cumulated	
			Ad	lditional			estment		Other	
	Comn	non	P	Paid-In	Retained	of	Capital	Con	nprehensive	Total
(Amounts in Thousands)	Stoc	k	(	Capital	Earnings	So	uthwest		Loss	Equity
Balance at March 31, 2015	\$		\$		\$ 208,784	\$	6,110	\$	(10,293)	\$ 204,601
Net income					21,612					21,612
Dividends					(300)					(300)
Other comprehensive income, net of										
tax									3,846	3,846
Effects of Share Distribution and										
contributions from Capital Southwest	1	56		29,058			(6,110)			23,104
_										
Balance at September 30, 2015	\$ 1	56	\$	29,058	\$ 230,096	\$		\$	(6,447)	\$ 252,863

See accompanying notes to condensed consolidated financial statements.

## CSW INDUSTRIALS, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

(Amounts in thousands)	Six 1	Months Ende	d Se	ptember 30, 2014
Cash flows from operating activities:				
Net income	\$	21,612	\$	17,986
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation		3,256		2,980
Amortization of intangible assets		3,293		2,267
Net gain on sales of property, plant and equipment		(203)		(1,711)
Impairment of assets				662
Pension plan curtailment benefit		(8,020)		
Net deferred taxes		8,027		(687)
Changes in operating assets and liabilities:				
Accounts receivable, net		(1,178)		(1,205)
Inventories, net		477		(1,073)
Prepaid expenses and other current assets		(6,334)		(181)
Other assets		258		120
Accounts payable and accrued and other current liabilities		393		(1,071)
Retirement obligations and other liabilities		14		1,768
Net cash provided by operating activities		21,595		19,855
Cash flows from investing activities:				
Capital expenditures		(3,192)		(6,350)
Proceeds from sale of assets held for investment				3,547
Proceeds from sale of assets		71		6,361
Net change in bank time deposits and restricted cash		4,440		719
Cash paid for acquisitions		(68,849)		(4,524)
Net cash used in investing activities		(67,530)		(247)
Cash flows from financing activities:				
Borrowings on lines of credit		70,000		4,822
Repayments on lines of credit		(2,531)		(13,333)
Cash contribution from Capital Southwest		13,000		
Dividends paid		(300)		(450)
Net cash provided by (used in) financing activities		80,169		(8,961)
Effect of exchange rate changes on cash and cash equivalents		(737)		(433)

# Edgar Filing: CSW INDUSTRIALS, INC. - Form 10-Q

Net increase in cash and cash equivalents Cash and cash equivalents, beginning of period	33,497 20,448	10,214 15,411
Cash and cash equivalents, end of period	\$ 53,945	\$ 25,625
Supplemental non-cash disclosur		