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ORIX CORP Form 6-K November 13, 2017 Table of Contents

# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

PURSUANT TO RULE 13a-16 OR 15d-16 OF

THE SECURITIES EXCHANGE Act of 1934

For the month of November 2017.

Commission File Number: 001-14856

#### **ORIX Corporation**

(Translation of Registrant s Name into English)

World Trade Center Bldg., 2-4-1 Hamamatsu-cho, Minato-ku,
Tokyo, JAPAN

(Address of Principal Executive Offices)

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(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

#### Table of Document(s) Submitted

1. This is an English translation of ORIX Corporation s quarterly financial report (*shihanki houkokusho*) as filed with the Kanto Financial Bureau in Japan on November 13, 2017, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States as of March 31, 2017 and September 30, 2017 and for the three and six months ended September 30, 2016 and 2017.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **ORIX Corporation**

Date: November 13, 2017 By /s/ Kazuo Kojima Kazuo Kojima

Director

Deputy President and Chief Financial Officer

**ORIX** Corporation

#### CONSOLIDATED FINANCIAL INFORMATION

Notes to Translation

- 1. The following is an English translation of ORIX Corporation s quarterly financial report (*shihanki houkokusho*) as filed with the Kanto Financial Bureau in Japan on November 13, 2017, which includes unaudited consolidated financial information prepared in accordance with generally accepted accounting principles in the United States (U.S. GAAP) as of March 31, 2017 and September 30, 2017 and for the three and six months ended September 30, 2016 and 2017.
- 2. Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ( Japanese GAAP ) are stated in Note 1 Overview of Accounting Principles Utilized of the notes to Consolidated Financial Statements.

In preparing its consolidated financial information, ORIX Corporation (the Company ) and its subsidiaries have complied with U.S. GAAP.

This document may contain forward-looking statements about expected future events and financial results that involve risks and uncertainties. Such statements are based on the Company's current expectations and are subject to uncertainties and risks that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause such a difference include, but are not limited to, those described under Risk Factors in the Company's most recent annual report on Form 20-F filed with the U.S. Securities and Exchange Commission.

The Company believes that it may have been a passive foreign investment company for U.S. federal income tax purposes in the year to which these consolidated financial results relate by reason of the composition of its assets and the nature of its income. In addition, the Company may be a PFIC for the foreseeable future. Assuming that the Company is a PFIC, a U.S. holder of the shares or ADSs of the Company will be subject to special rules generally intended to eliminate any benefits from the deferral of U.S. federal income tax that a holder could derive from investing in a foreign corporation that does not distribute all of its earnings on a current basis. Investors should consult their tax advisors with respect to such rules, which are summarized in the Company s annual report.

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#### 1. Information on the Company and its Subsidiaries

# (1) Consolidated Financial Highlights

	Millions of yen (except for per share amounts and ratios)							
	Six months ended September 30, 2016	Six months ended September 30, 2017	Fiscal year ended March 31, 2017					
Total revenues	¥ 1,221,125	¥ 1,517,796	¥ 2,678,659					
Income before income taxes	219,235	252,612	424,965					
Net income attributable to ORIX Corporation shareholders	142,150	165,970	273,239					
Comprehensive Income attributable to ORIX Corporation								
shareholders	86,686	180,526	263,378					
ORIX Corporation shareholders equity	2,364,960	2,610,740	2,507,698					
Total assets	10,782,692	11,426,036	11,231,895					
Earnings per share for net income attributable to ORIX Corporation shareholders								
Basic (yen)	108.57	129.40	208.88					
Diluted (yen)	108.47	129.29	208.68					
ORIX Corporation shareholders equity ratio (%)	21.9	22.8	22.3					
Cash flows from operating activities	330,969	197,630	583,955					
Cash flows from investing activities	20,168	(177,003)	(237,608)					
Cash flows from financing activities	(101,729)	116,364	(33,459)					
Cash and cash equivalents at end of period	961,830	1,185,961	1,039,870					

		Million	is of y	yen	
	(except for per share amounts)				
		ee months ended tember 30,		ree months ended otember 30,	
		2016		2017	
Total revenues	¥	633,180	¥	725,499	
Net income attributable to ORIX Corporation shareholders		65,381		76,258	
Earnings per share for net income attributable to ORIX					
Corporation shareholders					
Basic (yen)		49.94		59.61	

Note: Consumption tax is excluded from the stated amount of total revenues.

#### (2) Overview of Activities

During the six months ended September 30, 2017, no significant changes were made in the Company and its subsidiaries operations. Additionally, there were no changes of principal subsidiaries and affiliates.

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#### 2. Risk Factors

Investing in the Company s securities involves risks. You should carefully consider the information described herein as well as the risks described under Risk Factors in our Form 20-F for the fiscal year ended March 31, 2017 and the other information in that annual report, including, but not limited to, the Company s consolidated financial statements and related notes and Item 11. Quantitative and Qualitative Disclosures about Market Risk. The Company s business activities, financial condition and results of operations and the trading prices of the Company s securities could be adversely affected by any of those factors or other factors.

#### 3. Material Contracts

Not applicable.

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#### 4. Analysis of Financial Results and Condition

The following discussion provides management s explanation of factors and events that have significantly affected the Company s financial condition and results of operations. Also included is management s assessment of factors and trends that could have a material effect on the Company s financial condition and results of operations in the future. However, please be advised that financial conditions and results of operations in the future may also be affected by factors other than those discussed herein. These factors and trends regarding the future were assessed as of the issue date of this quarterly financial report (*shihanki houkokusho*).

# (1) Qualitative Information Regarding Consolidated Financial Results Financial Highlights

#### Financial Results for the Six Months Ended September 30, 2017

Total revenues ¥1,517,796 million (Up 24% year on year) ¥1,328,769 million (Up 26% year on year) Total expenses Income before income taxes ¥252,612 million (Up 15% year on year) Net income attributable to ORIX Corporation Shareholders ¥165,970 million (Up 17% year on year) Earnings per share for net income attributable to ORIX **Corporation Shareholders** (Basic) ¥129.40 (Up 19% year on year) ¥129.29 (Up 19% year on year) (Diluted) 13.0% (12.2% during the same period in the previous ROE (Annualized) \*1 fiscal year) 2.93% (2.61% during the same period in the previous ROA (Annualized) \*2 fiscal year)

- \*1 ROE is the ratio of Net income attributable to ORIX Corporation Shareholders for the period to average ORIX Corporation Shareholders Equity.
- \*2 ROA is the ratio of Net income attributable to ORIX Corporation Shareholders for the period to average Total Assets.

Total revenues for the six months ended September 30, 2017 (hereinafter, the second consolidated period ) increased 24% to ¥1,517,796 million compared to ¥1,221,125 million during the same period of the previous fiscal year. Life insurance premiums and related investment income in the life insurance business increased due to an increase in life insurance premiums in line with an increase in new insurance contracts, and an increase in investment income from assets under variable annuity and variable life insurance contracts following the market s recovery. In addition, sales of goods and real estate increased due primarily to revenues generated by subsidiaries in the principal investment business, and services income increased due primarily to service expansion in the environment and energy business.

Total expenses increased 26% to \(\pm\)1,328,769 million compared to \(\pm\)1,054,776 million during the same period of the previous fiscal year. Life insurance costs increased due to an increase in a provision of liability reserve in line with the aforementioned increase in new insurance contracts and an increase in investment income. In addition, costs of goods and real estate sold and services expense increased in line with the aforementioned increased revenues.

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Equity in net income of affiliates increased due mainly to the recognition of significant gains on sales of investments in real estate joint ventures. Gains on sales of subsidiaries and affiliates and liquidation losses, net decreased compared to the same period of the previous fiscal year during which significant gains on sales of shares of an affiliate were recorded in the Investment and Operation segment.

# **Segment Information**

Total revenues and profits by segment for the six months ended September 30, 2016 and 2017 are as follows:

	Millions of yen										
	Six month		Six month			Chang	ge		Change		
	September	*	September	*		(revenu	*		(profits)		
	Segment	Segment	Segment	Segment			Percent			Percent	
	Revenues	Profits	Revenues	Profits	A	mount	(%)	A	Mount	(%)	
Corporate											
Financial							_				
Services	¥ 51,995	¥ 19,874	¥ 53,983	¥ 22,049	¥	1,988	4	¥	2,175	11	
Maintenance	121020	40.655	127 0 10	20.420					<b>=</b> 0.0		
Leasing	134,820	19,655	137,048	20,438		2,228	2		783	4	
Real Estate	104,084	35,447	95,755	43,991		(8,329)	(8)		8,544	24	
Investment and											
Operation	539,042	52,041	774,421	38,927		235,379	44		(13,114)	(25)	
Retail	151,095	35,507	219,505	42,950		68,410	45		7,443	21	
Overseas											
Business	240,643	51,510	238,641	81,397		(2,002)	(1)		29,887	58	
Total	1,221,679	214,034	1,519,353	249,752		297,674	24		35,718	17	
Difference between Segment Total and Consolidated Amounts	(554)	5,201	(1,557)	2,860		(1,003)			(2,341)	(45)	
Total Consolidated											
Amounts	¥ 1,221,125	¥219,235	¥ 1,517,796	¥ 252,612	¥	296,671	24	¥	33,377	15	

Total assets by segment as of March 31, 2017 and September 30, 2017 are as follows:

	March 3	31, 2017	Millions of September	•	Change		
	Segment	Composition	Segment	Composition		Percent	
	Assets	ratio (%)	Assets	ratio (%)	Amount	(%)	
Corporate Financial Services	¥ 1,032,152	9.1	¥ 1,001,476	8.8	¥ (30,676)	(3)	
Maintenance Leasing	752,513	6.7	782,512	6.8	29,999	4	
Real Estate	657,701	5.9	628,885	5.5	(28,816)	(4)	

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Investment and Operation	768,675	6.8	863,640	7.6	94,965	12
Retail	3,291,631	29.3	3,209,131	28.1	(82,500)	(3)
Overseas Business	2,454,200	21.9	2,630,516	23.0	176,316	7
Total	8,956,872	79.7	9,116,160	79.8	159,288	2
Difference between Segment Total and Consolidated Amounts	2,275,023	20.3	2,309,876	20.2	34,853	2
Total Consolidated Amounts	¥11,231,895	100.0	¥ 11,426,036	100.0	¥ 194,141	2

Segment information for the six months ended September 30, 2017 is as follows:

#### **Corporate Financial Services Segment:** Loan, leasing and fee business

The Japanese economy on the whole entered a moderate recovery phase despite some areas of weakness. The balance of outstanding loans at financial institutions continues to increase while interest rates on loans remain at low levels.

Segment revenues increased 4% to ¥53,983 million compared to ¥51,995 million during the same period of the previous fiscal year due to an increase in gains on sales of securities, and an increase in services income resulting from our stable fee businesses to domestic small-and medium-sized enterprise customers and from revenue generated by Yayoi Co. Ltd, despite a decrease in finance revenues in line with a decrease in investment in direct financing leases and installment loans.

Segment expenses increased due to an increase in expenses in line with the aforementioned revenues expansion, notwithstanding a decrease in interest expenses.

As a result of the foregoing and the recognition of gains on sales of shares of affiliates, segment profits increased 11% to ¥22,049 million compared to ¥19,874 million during the same period of the previous fiscal year.

Segment assets decreased 3% to ¥1,001,476 million compared to the balance as of March 31, 2017, due to decreases in investment in direct financing leases and installment loans.

	Six months Six months ended September 30, ded September 30,		Chan	0		
		-	<b>Eth</b> , ded	-	<b>A 4</b>	Percent
	4	2016 (Mi	llione d	2017 of yen, except per	Amount	(%)
Segment Revenues:		(1711)	1110115	n yen, except per	reentage data)	
Finance revenues	¥	15,538	¥	14,928	¥ (610)	(4)
Operating leases		12,210		11,525	(685)	(6)
Services income		20,070		20,933	863	4
Sales of goods and real estate, and other		4,177		6,597	2,420	58
Total Segment Revenues		51,995		53,983	1,988	4
Segment Expenses:						
Interest expense		3,125		2,552	(573)	(18)
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets						
and securities		353		682	329	93
Other		30,406		30,883	477	2
Total Segment Expenses		33,884		34,117	233	1
Segment Operating Income		18,111		19,866	1,755	10
		1,763		2,183	420	24

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Equity in Net income (Loss) of Affiliates, and							
others							
Segment Profits	¥	19,874	¥	22,049	¥	2,175	11

	As of March 31,		S	As of eptember 30,	Chan	ge Percent
	10	2017		2017	Amount	(%)
		(Mi	llions	of yen, except pe	rcentage data)	` ′
Investment in direct financing leases	¥	433,929	¥	423,870	¥ (10,059)	(2)
Installment loans		398,558		387,427	(11,131)	(3)
Investment in operating leases		30,114		25,118	(4,996)	(17)
Investment in securities		34,773		31,652	(3,121)	(9)
Property under facility operations		13,034		12,661	(373)	(3)
Inventories		51		56	5	10
Advances for investment in operating leases		80		94	14	18
Investment in affiliates		18,392		15,500	(2,892)	(16)
Advances for property under facility operations		139		839	700	504
Goodwill and other intangible assets acquired in						
business combinations		103,082		104,259	1,177	1
Total Segment Assets	¥	1,032,152	¥	1,001,476	¥ (30,676)	(3)

<u>Maintenance Leasing Segment</u>: Automobile leasing and rentals, car-sharing, and test and measurement instruments and IT-related equipment rentals and leasing

While demand in corporate capital investment has been gradually increasing, uncertainty in the domestic and overseas economic outlook has deterred new investment. The volume of new auto-leases is gradually increasing due to moderate economic recovery in Japan.

Segment revenues increased 2% to ¥137,048 million compared to ¥134,820 million during the same period of the previous fiscal year due to increases in finance revenues and operating leases revenues in line with an increased average segment asset balance in the automobile leasing business.

Segment expenses increased in line with the aforementioned revenue increase.

As a result, segment profits increased 4% to \(\xi\$20,438 million compared to \(\xi\$19,655 million during the same period of the previous fiscal year.

Segment assets increased 4% to ¥782,512 million compared to the balance as of March 31, 2017, due primarily to an increase in new auto-leases in the automobile leasing business.

	Six months Six months ended September 30, 2016 2017 (Millions of yen, except pe				Chang nount age data)	ge Percent (%)	
Segment Revenues:							
Finance revenues	¥	6,378	¥	7,003	¥	625	10
Operating leases		93,312		94,474		1,162	1
Services income		33,250		33,734		484	1
Sales of goods and real estate, and other		1,880		1,837		(43)	(2)
Total Segment Revenues		134,820		137,048		2,228	2
Segment Expenses:							
Interest expense		1,710		1,579		(131)	(8)
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets							
and securities		169		104		(65)	(38)
Other		113,311		114,719		1,408	1
5 <b></b>		110,011		11.,,,15		1,.00	-
Total Segment Expenses		115,190		116,402		1,212	1
		,		,		,	
Segment Operating Income		19,630		20,646		1,016	5
Equity in Net income (Loss) of Affiliates, and							
others		25		(208)		(233)	
Segment Profits	¥	19,655	¥	20,438	¥	783	4

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	As of		As of			ge		
	March 31,		Se	eptember 30,			Percent	
		2017		2017	A	mount	(%)	
	(Millions of yen, except percentage data)							
Investment in direct financing leases	¥	277,480	¥	290,948	¥	13,468	5	
Investment in operating leases		469,824		486,716		16,892	4	
Investment in securities		1,322		1,217		(105)	(8)	
Property under facility operations		803		803		0		
Inventories		445		374		(71)	(16)	
Advances for investment in operating leases		335		167		(168)	(50)	
Investment in affiliates		1,880		1,863		(17)	(1)	
Goodwill and other intangible assets acquired in								
business combinations		424		424		0		
Total Segment Assets	¥	752,513	¥	782,512	¥	29,999	4	

**Real Estate Segment:** Real estate development and rental, facility operation, REIT asset management, and real estate investment and advisory services

Land prices remain high and vacancy rates in the Japanese office building market remain at low levels, especially in the Greater Tokyo Area due primarily to the quantitative easing policies implemented by the Bank of Japan, including the low interest rate environment. However, we are also seeing a trend where sales prices of condominiums are no longer increasing. Changes in tourism preferences such as increased availability and usage of vacation rentals are affecting hotels and Japanese inns operation.

Segment revenues decreased 8% to ¥95,755 million compared to ¥104,084 million during the same period of the previous fiscal year due primarily to a decrease in operating leases revenues in line with a decrease in gains on sales of rental property in Japan and decreased asset balance in operating leases, partially offset by an increase in services income from facilities operations.

Segment expenses increased compared to the same period of the previous fiscal year due primarily to an increase in services expense from facilities operations.

As a result of the foregoing and due to an increase in equity in net income of affiliates in line with the recognition of significant gains on sales of investments in real estate joint ventures, segment profits increased 24% to \times 43,991 million compared to \times 35,447 million during the same period of the previous fiscal year.

Segment assets decreased 4% to ¥628,885 million compared to the balance as of March 31, 2017, due primarily to a decrease in investment in operating leases, which resulted from sales of rental properties.

	Six months Six months ended September 30, ded September 30,			Chang	•	
	ended S	2016		d September 30, 2017 of yen, except pe	Amount rcentage data)	Percent (%)
Segment Revenues:						
Finance revenues	¥	830	¥	986	¥ 156	19
Operating leases		43,294		30,112	(13,182)	(30)
Services income		55,889		60,882	4,993	9
Sales of goods and real estate, and other		4,071		3,775	(296)	(7)
Total Segment Revenues		104,084		95,755	(8,329)	(8)
Segment Expenses:						
Interest expense		1,676		1,214	(462)	(28)
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets						
and securities		630		1,472	842	134
Other		67,767		70,156	2,389	4
Total Segment Expenses		70,073		72,842	2,769	4
Segment Operating Income		34,011		22,913	(11,098)	(33)

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Equity in Net income (Loss) of Affiliates, and							
others		1,436		21,078		19,642	
Segment Profits	¥	35,447	¥	43,991	¥	8,544	24

	V	As of Iarch 31,	S	As of eptember 30,		Chan	ge Percent
	14.	2017	50	2017	A	mount	(%)
		(Mi	llions	of yen, except pe	ercen	tage data)	)
Investment in direct financing leases	¥	27,523	¥	29,944	¥	2,421	9
Installment loans		0		310		310	
Investment in operating leases		298,184		268,312		(29,872)	(10)
Investment in securities		3,552		3,630		78	2
Property under facility operations		185,023		190,656		5,633	3
Inventories		2,567		2,329		(238)	(9)
Advances for investment in operating leases		18,634		17,150		(1,484)	(8)
Investment in affiliates		99,347		93,242		(6,105)	(6)
Advances for property under facility operations		11,196		11,728		532	5
Goodwill and other intangible assets acquired in							
business combinations		11,675		11,584		(91)	(1)
Total Segment Assets	¥	657,701	¥	628,885	¥	(28,816)	(4)

<u>Investment and Operation Segment</u>: Environment and energy, principal investment, loan servicing (asset recovery), and concession

Investment in infrastructure, especially energy infrastructure, is diversifying in Japan. In the energy business, among renewable energy, investment is expanding beyond solar power to wind and geothermal power. In addition, business structures are also diversifying. In infrastructure investment markets, the use of private funds is expanding in public facilities management. In emerging countries, infrastructure demand is growing rapidly with economic growth, and Japanese companies are expected to increase infrastructure investment.

Segment revenues increased 44% to \pm 4774,421 million compared to \pm 539,042 million during the same period of the previous fiscal year due to increases in sales of goods from subsidiaries in the principal investment business and services income from the environment and energy business.

Segment expenses increased compared to the same period of the previous fiscal year in line with the aforementioned revenues expansion.

On the other hand, due to the recognition of significant gains on sales of shares of an affiliate during the same period of the previous fiscal year, segment profits decreased 25% to \footnote{38,927} million compared to \footnote{52,041} million during the same period of the previous fiscal year.

Segment assets increased 12% to ¥863,640 million compared to the balance as of March 31, 2017, due primarily to a new large-scale investment in affiliates in the environment and energy business.

		Six months Six months led September 30,		Chan	ge Percent	
		2016	nuogi S	2017	Amount	(%)
		(Milli	ons of	yen, except	percentage da	ata)
Segment Revenues:						
Finance revenues	¥	5,304	¥	4,562	¥ (742)	(14)
Gains on investment securities and dividends		6,216		4,356	(1,860)	(30)
Sales of goods and real estate	3	77,408		601,760	224,352	59
Services income	1	45,581		158,069	12,488	9
Operating leases, and other		4,533		5,674	1,141	25
Total Segment Revenues	5	39,042		774,421	235,379	44
Segment Expenses:						
Interest expense		2,481		2,624	143	6
Provision for doubtful receivables and probable loan los	ses	, -		,-	_	
and write-downs of long-lived assets and securities		5,478		(536)	(6,014)	
Other	5	14,137		746,458	232,321	45
Total Segment Expenses	5:	22,096		748,546	226,450	43
Segment Operating Income		16,946		25,875	8,929	53

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Equity in Net income (Loss) of Affiliates, and others	35,095		13,052	(22,043)	(63)
Segment Profits	¥ 52,041	¥	38,927	¥ (13,114)	(25)

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	As of		As of		Change		.ge
	March 31,		September 30,				Percent
		2017		2017	A	mount	(%)
		(Milli	ons of	yen, except	perc	entage dat	(a)
Investment in direct financing leases	¥	26,016	¥	23,740	¥	(2,276)	(9)
Installment loans		56,435		54,707		(1,728)	(3)
Investment in operating leases		25,434		27,723		2,289	9
Investment in securities		51,474		39,170		(12,304)	(24)
Property under facility operations		187,674		185,025		(2,649)	(1)
Inventories		112,798		125,384		12,586	11
Advances for investment in operating leases		1,237		1,432		195	16
Investment in affiliates		71,481		144,267		72,786	102
Advances for property under facility operations		55,180		70,485		15,305	28
Goodwill and other intangible assets acquired in							
business combinations		180,946		191,707		10,761	6
Total Segment Assets	¥	768,675	¥	863,640	¥	94,965	12

#### **Retail Segment:** Life insurance, banking and card loan

While the life insurance business in Japan is currently affected by macroeconomic factors such as domestic population decline, we are seeing a rise in demand for medical insurance. Companies are developing new products and revising insurance premiums which reflect the performance of related products. In the card loan business for individuals, banks and other lenders are refraining from expanding their assets due to an overheating business environment.

Segment revenues increased 45% to ¥219,505 million compared to ¥151,095 million during the same period of the previous fiscal year due mainly to an increase in life insurance premiums in line with an increase in new insurance contracts, and an increase in investment income from assets under variable annuity and variable life insurance contracts in the life insurance business following the market s recovery.

Segment expenses increased compared to the same period of the previous fiscal year due to an increase in a provision of liability reserve in line with the aforementioned increase in new insurance contracts and an increase in investment income.

Segment assets decreased 3% to ¥3,209,131 million compared to the balance as of March 31, 2017, due primarily to sales of investment in securities as well as the surrender of variable annuity and variable life insurance contracts in the life insurance business, offsetting an increase in installment loans in the banking business.

		2016	<b>30</b> ,de	Six months d September 30, 2017 of yen, except pe		Chang mount	Percent (%)
Segment Revenues:		(1711)	1110118	or yen, except pe	rcen	tage data)	
Finance revenues	¥	28,900	¥	30,867	¥	1,967	7
Life insurance premiums and related investment		,_		23,331	_	-,, -,	
income		116,430		181,908		65,478	56
Services income, and other		5,765		6,730		965	17
Total Segment Revenues		151,095		219,505		68,410	45
Total Segment Revenues		131,073		217,505		00,410	13
Segment Expenses:							
Interest expense		2,105		1,986		(119)	(6)
Provision for doubtful receivables and probable							
loan losses and write-downs of long-lived assets							
and securities		4,953		5,679		726	15
Other		108,531		168,890		60,359	56
Total Segment Expenses		115,589		176,555		60,966	53
Segment Operating Income		35,506		42,950		7,444	21
Segment Operating meome		33,300		72,730		7,444	21
Equity in Net income (Loss) of Affiliates, and							
others		1		0		(1)	
Segment Profits	¥	35,507	¥	42,950	¥	7,443	21

	As of		As of	Chang	ge
	March 31,	Septe	ember 30,		Percent
	2017		2017	Amount	(%)
	(Mi	llions of y	yen, except po	ercentage data)	
Investment in direct financing leases	¥ 518	¥	336	¥ (182)	(35)
Installment loans	1,718,655		1,796,220	77,565	5
Investment in operating leases	46,243		45,434	(809)	(2)
Investment in securities	1,509,180		1,350,270	(158,910)	(11)
Investment in affiliates	810		647	(163)	(20)
Goodwill and other intangible assets acquired in					
business combinations	16,225		16,224	(1)	(0)
Total Segment Assets	¥3,291,631	¥	3,209,131	¥ (82,500)	(3)

**Overseas Business Segment:** Leasing, loan, bond investment, asset management and aircraft and ship-related operations

The U.S. economy has continued to recover with improvements in employment and income environment; other regions have also experienced moderate recovery. Although interest rates remain low worldwide, reduction of

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quantitative easing policies are likely in advanced nations. The asset management industry is expected to increase assets under management due to the increase in pension assets and the high-income class population over the mid- and long-term. And, the aviation industry is expected to continue to expand its market size against the backdrop of increasing passenger demand mainly in emerging countries. In addition, there are political and geopolitical tensions in certain regions that need to be monitored carefully.

Segment revenues decreased 1% to \(\frac{\pmathbb{2}}{238,641}\) million compared to \(\frac{\pmathbb{2}}{240,643}\) million during the same period of the previous fiscal year due to a decrease in sales of goods resulting from the sale of a subsidiary during the previous fiscal year, despite increases in finance revenues mainly from the Americas and operating leases revenues of aircraft-related operations in line with an increase in gains on sales of aircraft.

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Segment expenses decreased compared to the same period of the previous fiscal year due primarily to a decrease in costs of goods sold resulting from the aforementioned sale of a subsidiary.

As a result of the foregoing and due to the recognition of gains on sales of affiliates in the Americas and Asia, segment profits increased 58% to \forall 81,397 million compared to \forall 51,510 million in the same period of the previous fiscal year.

Segment assets increased 7% to ¥2,630,516 million compared to the balance as of March 31, 2017, due to increases in investment in operating leases of aircraft-related operations, installment loans in the Americas and Asia, and the recognition of goodwill and other intangible assets in line with investment in a new subsidiary, offsetting a decrease in investment in securities in the Americas.

	Six months Six months ended September <b>30</b> ,ded September <b>30</b> ,		Chan	Percent		
		2016		2017	Amount	(%)
Cogmont Dovonyou		(Mi	llions (	of yen, except per	rcentage data)	
Segment Revenues: Finance revenues	¥	37,926	¥	46,550	¥ 8,624	23
Gains on investment securities and dividends	Ŧ	5,595	Ŧ	11,315	5,720	102
		43,528		57,279	·	32
Operating leases Services income					13,751	
		105,872		117,021	11,149	11
Sales of goods and real estate, and other		47,722		6,476	(41,246)	(86)
Total Segment Revenues		240,643		238,641	(2,002)	(1)
Segment Expenses:						
Interest expense		17,217		23,477	6,260	36
Provision for doubtful receivables and probable loan losses and write-downs of long-lived assets						
and securities		2,947		2,572	(375)	(13)
Other		176,972		154,480	(22,492)	(13)
Total Segment Expenses		197,136		180,529	(16,607)	(8)
Segment Operating Income		43,507		58,112	14,605	34
Equity in Net income (Loss) of Affiliates, and others		8,003		23,285	15,282	191
Segment Profits	¥	51,510	¥	81,397	¥ 29,887	58

		Chai	ange		
As of	As of				
March	September 30,		Percent		
31, 2017	2017	Amount	(%)		

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		(M1	llions	of yen, except pe	ercer	itage data)	
Investment in direct financing leases	¥	357,732	¥	374,663	¥	16,931	5
Installment loans		457,393		539,595		82,202	18
Investment in operating leases		420,207		457,788		37,581	9
Investment in securities		465,899		423,723		(42,176)	(9)
Property under facility operations and servicing							
assets		29,705		45,108		15,403	52
Inventories		1,811		1,559		(252)	(14)
Advances for investment in operating leases		9,024		9,754		730	8
Investment in affiliates		332,154		338,757		6,603	2
Advances for property under facility operations		39		0		(39)	
Goodwill and other intangible assets acquired in							
business combinations		380,236		439,569		59,333	16
Total Segment Assets	¥2	2,454,200	¥	2,630,516	¥	176,316	7

#### (2) Financial Condition

					Chan	ge
		As of	As of	September 30,		Percent
	Mai	rch 31, 2017		2017	Amount	(%)
	(	Millions of ye	n exce <sub>l</sub>	pt per share, rati	os and percen	tages)
Total assets	¥	11,231,895	¥	11,426,036	¥ 194,141	2
(Segment assets)		8,956,872		9,116,160	159,288	2
Total liabilities		8,577,722		8,671,464	93,742	1
(Short- and long-term debt)		4,138,451		4,203,216	64,765	2
(Deposits)		1,614,608		1,698,428	83,820	5
ORIX Corporation shareholders equity		2,507,698		2,610,740	103,042	4
ORIX Corporation shareholders equity per						
share (yen)*1		1,925.17		2,040.70	115.53	6
ORIX Corporation shareholders equity ratio*2		22.3%		22.8%		
D/E ratio (Debt-to-equity ratio) (Short-and						
long-term debt (excluding deposits) / ORIX						
Corporation shareholders equity)		1.7x		1.6x		

- \*1 ORIX Corporation shareholders equity per share is calculated using total ORIX Corporation shareholders equity.
- \*2 ORIX Corporation shareholders equity ratio is the ratio as of the period end of ORIX Corporation shareholders equity to total assets.

Total assets increased 2% to ¥11,426,036 million compared to ¥11,231,895 million as of March 31, 2017. Investment in securities decreased due primarily to sales of investment in securities as well as the surrender of variable annuity and variable life insurance contracts in the life insurance business. On the other hand, investment in affiliates increased due primarily to a new large-scale investment in the environment and energy business. Segment assets increased 2% to ¥9,116,160 million compared to the balance as of March 31, 2017.

We manage the balance of interest-bearing liabilities at an appropriate level taking into account the condition of assets and liquidity on-hand as well as the domestic and overseas financial environment. As a result, long- and short-term debt and deposits increased compared to the balance as of March 31, 2017. In addition, policy liabilities and policy account balances decreased due to the surrender of variable annuity and variable life insurance contracts.

Shareholders equity increased 4% to \(\xi\_2,610,740\) million compared to the balance as of March 31, 2017 due primarily to an increase in retained earnings, despite a decrease due to share repurchases.

#### (3) Liquidity and Capital Resources

We require capital resources for working capital, investment and loan in our businesses. We accordingly prioritize funding stability, maintaining adequate liquidity, and reducing capital costs. We formulate and execute on funding policies that are resistant to sudden negative events in financial markets, and then conduct funding activities in accordance with actual transitions in our assets and changes in financial markets. In preparing our management plan, we project funding activities to maintain a balanced capital structure in light of projected cash flows, asset liquidity and our own liquidity situation. When implementing our management plan, we adjust our funding based on changes in the external environment and our needs in light of our business activities, and endeavor to maintain flexibility in our funding activities. We endeavor to diversify our funding sources, promote longer liability maturities, disperse interest and principal repayment dates, maintain sufficient liquidity, optimize the balance of liabilities and equity and reinforce our funding stability.

Our funding is comprised of borrowings from financial institutions, direct fund procurement from capital markets and deposits. ORIX Group s total funding including that from short- and long-term debt and deposits on a consolidated basis was ¥5,901,644 million as of September 30, 2017. Borrowings are procured from a diverse range of financial institutions including major banks, regional banks, foreign banks and life and casualty insurance companies. The number of financial institutions from which we procured borrowings exceeded 200 as of September 30, 2017. Procurement from the capital markets is composed of bonds, medium-term notes, commercial paper, payables under securitized leases, loan receivables and other assets (including asset backed securities). The majority of deposits are attributable to ORIX Bank Corporation.

In an effort to promote longer liability maturities and diversify our funding sources, during the six months ended September 30, 2017, we issued \(\frac{\pmathbf{7}}{7},000\) million bonds in Japan, amount equal to \(\frac{\pmathbf{1}}{157},147\) million of bonds and medium-term notes outside Japan. We intend to continue to strengthen our financial condition, while maintaining appropriately diverse funding.

Short-term and long-term debt and deposits

#### (a) Short-term debt

		Millions of yen			
	March	ı 31, 2017	Septer	mber 30, 2017	
Borrowings from financial institutions	¥	233,371	¥	264,512	
Commercial paper		50,096		71,153	
Total short-term debt	¥	283,467	¥	335,665	

Short-term debt as of September 30, 2017 was ¥335,665 million, which accounted for 8% of the total amount of short and long-term debt (excluding deposits) as compared to 7% as of March 31, 2017.

While the amount of short-term debt as of September 30, 2017 was \(\frac{1}{3}\)35,665 million, the sum of cash and cash equivalents and the unused amount of committed credit facilities as of September 30, 2017 was \(\frac{1}{3}\),562,364 million.

#### (b) Long-term debt

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Mill	lions	of	ven

			•	/
	Mai	rch 31, 2017	Sept	ember 30, 2017
Borrowings from financial institutions	¥	2,724,856	¥	2,779,851
Bonds		688,488		775,081
Medium-term notes		196,570		197,011
Payables under securitized lease, loan receivables and other assets		245,070		115,608
Total long-term debt	¥	3,854,984	¥	3,867,551

The balance of long-term debt as of September 30, 2017 was \(\frac{3}{4}\),867,551 million, which accounted for 92% of the total amount of short and long-term debt (excluding deposits) as compared to 93% as of March 31, 2017.

#### (c) Deposits

Apart from the short-term and long-term debt noted above, ORIX Bank Corporation and ORIX Asia Limited accept deposits. These deposit-taking subsidiaries are regulated institutions, and loans from these subsidiaries to ORIX Group entities are subject to maximum regulatory limits.

#### (4) Summary of Cash Flows

Cash and cash equivalents as of September 30, 2017 increased by ¥146,091 million to ¥1,185,961 million compared to March 31, 2017.

Cash flows provided by operating activities were ¥197,630 million in the six months ended September 30, 2017, down from ¥330,969 million during the same period of the previous fiscal year, primarily resulting from an increase in payment of income taxes.

Cash flows used in investing activities were ¥177,003 million in the six months ended September 30, 2017 compared to the inflow of ¥20,168 million during the same period of the previous fiscal year. This change was primarily resulting from increases in purchases of lease equipment and investment in affiliates.

#### (5) Challenges to be addressed

There were no significant changes for the six months ended September 30, 2017.

#### (6) Research and Development Activity

There were no significant changes in research and development activities for the six months ended September 30, 2017.

#### (7) Major facilities

There were no significant changes in major facilities for the six months ended September 30, 2017.

#### 5. Company Stock Information

(The following disclosure is provided for ORIX Corporation on a stand-alone basis and has been prepared based on Japanese GAAP.)

#### (1) Issued Shares, Common Stock and Capital Reserve

The number of issued shares, the amount of common stock and capital reserve for the three months ended September 30, 2017 is as follows:

In	thousands	Millions of yen			
Number of issued shares		Common stock Capital reserve			ital reserve
Increase, net	<b>September 30, 2017</b>	Increase, net	<b>September 30, 2017</b>	Increase, net	<b>September 30, 2017</b>
35	1,324,142	¥39	¥220,563	¥39	¥247,742

<sup>(2)</sup> List of Major Shareholders

The following is a list of major shareholders based on our share registry as of September 30, 2017:

Name Address	Number of shares held (in thousands)	Percentage of total shares issued
Japan Trustee Services Bank, Ltd. (Trust Account) 1-8-11, Harumi, Chuo-ku, Tokyo	115,599	8.73%
The Master Trust Bank of Japan, Ltd. (Trust Account) 2-11-3, Hamamatsu-cho, Minato-ku, Tokyo	76,972	5.81
Japan Trustee Services Bank, Ltd. (Trust Account 9) 1-8-11, Harumi, Chuo-ku, Tokyo	39,513	2.98
The Chase Manhattan Bank 385036 360 N. Crescent Drive Beverly Hills, CA 90210 U.S.A.	25,355	1.91
Citibank, N.ANY, As Depositary Bank For Depositary Share Holders 388 Greenwich Street New York, NY 10013 USA	25,034	1.89
Japan Trustee Services Bank, Ltd. (Trust Account 5) 1-8-11, Harumi, Chuo-Ku, Tokyo	24,837	1.87
State Street Bank And Trust Company One Lincoln Street, Boston MA USA 02111	23,300	1.75
State Street Bank West Client-Treaty 505234 1776 Heritage Drive, North Quincy, MA 02171, U.S.A.	22,177	1.67
Japan Trustee Services Bank, Ltd. (Trust Account 7) 1-8-11, Harumi, Chuo-ku, Tokyo	19,557	1.47
Japan Trustee Services Bank, Ltd. (Trust Account 1) 1-8-11, Harumi, Chuo-ku, Tokyo	19,189	1.44

- Notes 1: The number of shares held in relation to a trust business may not be all inclusive and therefore is reported with reference to the names listed as shareholders.
  - 2: In addition to the above, the Company has treasury stock shares of 42,843 thousand shares. The Company s shares held through the Board Incentive Plan Trust (1,962 thousand shares) are not included in the number of treasury stock shares.

#### 6. Directors and Executive Officers

Between the filing date of Form 20-F for the fiscal year ended March 31, 2017 and September 30, 2017, there were no changes of directors and executive officers.

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#### 7. Financial Information

# (1) Condensed Consolidated Balance Sheets (Unaudited)

		Millions of yen			
Assets		Mar	ch 31, 2017	•	ber 30, 2017
Cash and Cash Equivalents		¥	1,039,870	¥	1,185,961
Restricted Cash			93,342		88,242
Investment in Direct Financin	g Leases		1,204,024		1,214,698
Installment Loans			2,815,706		2,825,895
The amounts which are measu	ared at fair value by electing the fair value				
option are as follows:					
March 31, 2017	¥19,232 million				
September 30, 2017	¥14,735 million				
Allowance for Doubtful Recei	ivables on Direct Financing Leases and				
Probable Loan Losses			(59,227)		(57,976)
Investment in Operating Lease	es		1,313,164		1,334,675
Investment in Securities			2,026,512		1,849,333
The amounts which are measu	ared at fair value by electing the fair value				
option are as follows:					
March 31, 2017	¥24,894 million				
September 30, 2017	¥34,031 million				
Property under Facility Opera	tions		398,936		404,967
Investment in Affiliates			524,234		594,430
Trade Notes, Accounts and Ot	ther Receivable		283,427		276,278
Inventories			117,863		129,882
Office Facilities			110,781		109,975
Other Assets			1,363,263		1,469,676
The amounts which are measu	ared at fair value by electing the fair value				
option are as follows:					
March 31, 2017	¥22,116 million				
September 30, 2017	¥15,242 million				
Total Assets		¥	11,231,895	¥	11,426,036

Note: The assets of consolidated variable interest entities (VIEs) that can be used only to settle obligations of those VIEs are below:

	Millions of yen			
	March 31, 2017 Seg		<b>September 30, 2017</b>	
Cash and Cash Equivalents	¥	5,674	¥	4,511
Investment in Direct Financing Leases (Net of Allowance for Doubtful				
Receivables on Direct Financing Leases and Probable Loan Losses)		90,822		65,358

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Installment Loans (Net of Allowance for Doubtful Receivables on			
Direct Financing Leases and Probable Loan Losses)		186,818	44,049
Investment in Operating Leases		151,686	131,578
Property under Facility Operations		109,656	110,234
Investment in Affiliates		53,046	52,887
Other		105,591	70,191
	¥	703,293 ¥	478,808

	Millions of yen			
Liabilities and Equity	March 31, 2017		Septem	ber 30, 2017
Liabilities:				
Short-Term Debt	¥	283,467	¥	335,665
Deposits		1,614,608		1,698,428
Trade Notes, Accounts and Other Payable		251,800		211,910
Policy Liabilities and Policy Account Balances		1,564,758		1,542,450
The amounts which are measured at fair value by electing the fair value				
option are as follows:				
March 31, 2017 ¥605,520 million				
September 30, 2017 ¥517,019 million				
Current and Deferred Income Taxes		445,712		408,298
Long-Term Debt		3,854,984		3,867,551
Other Liabilities		562,393		607,162
Total Liabilities		8,577,722		8,671,464
Redeemable Noncontrolling Interests		6,548		6,730
Commitments and Contingent Liabilities				
Equity:				
Common Stock		220,524		220,563
Additional Paid-in Capital		268,138		267,634
Retained Earnings		2,077,474		2,205,281
Accumulated Other Comprehensive Income (Loss)		(21,270)		(6,714)
Treasury Stock, at Cost		(37,168)		(76,024)
•		, , ,		, , ,
ORIX Corporation Shareholders Equity		2,507,698		2,610,740
Noncontrolling Interests		139,927		137,102
		,		,
Total Equity		2,647,625		2,747,842
1 7		, ,		,,. <u> </u>
Total Liabilities and Equity	¥	11,231,895	¥	11,426,036
	-	,=01,000	-	-1, .20,000

Note: The liabilities of consolidated VIEs for which creditors (or beneficial interest holders) do not have recourse to the general credit of the Company and its subsidiaries are below:

	Millions of yen			
	Marc	ch 31, 2017	Sept	tember 30, 2017
Trade Notes, Accounts and Other Payable	¥	2,998	¥	1,117
Long-Term Debt		438,473		298,357
Other		10,391		6,599
	¥	451,862	¥	306,073

# (2) Condensed Consolidated Statements of Income (Unaudited)

	Millions of yen			
	Six months ended	Six months ended		
	<b>September 30, 2016</b>	<b>September 30, 2017</b>		
Revenues:	•	•		
Finance revenues	¥ 96,582	¥ 106,477		
Gains on investment securities and dividends	15,207	20,477		
Operating leases	196,072	197,958		
Life insurance premiums and related investment income	115,736	181,210		
Sales of goods and real estate	433,526	616,568		
Services income	364,002	395,106		
Total revenues	1,221,125	1,517,796		
Expenses:				
Interest expense	35,348	37,921		
Costs of operating leases	121,266	125,225		
Life insurance costs	71,423	131,715		
Costs of goods and real estate sold	390,364	579,565		
Services expense	218,993	236,615		
Other (income) and expense, net	(681)	(1,464)		
Selling, general and administrative expenses	203,699	209,299		
Provision for doubtful receivables and probable loan losses	6,743	7,998		
Write-downs of long-lived assets	1,409	1,472		
Write-downs of securities	6,212	423		
Total expenses	1,054,776	1,328,769		
Operating Income	166,349	189,027		
Equity in Net Income of Affiliates	15,765	38,613		
Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses,				
net	32,834	24,972		
Bargain Purchase Gain	4,287	0		
Income before Income Taxes	219,235	252,612		
Provision for Income Taxes	72,296	83,211		
	·	·		
Net Income	146,939	169,401		
Net Income Attributable to the Noncontrolling Interests	4,641	3,283		
Net Income Attributable to the Redeemable Noncontrolling Interests	148	148		
Net Income Attributable to ORIX Corporation Shareholders	¥ 142,150	¥ 165,970		

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	Yen			
		nths ended ber 30, 2016		months ended ember 30, 2017
Amounts per Share of Common Stock for Net Income attributable to				
ORIX Corporation shareholders:				
Basic:	¥	108.57	¥	129.40
Diluted:	¥	108.47	¥	129.29

#### Millions of yen Three months ended Three months ended September 30, 2016 September 30, 2017 Revenues: Finance revenues ¥ 48,526 ¥ 52,487 Gains on investment securities and dividends 11,201 10,196 91,182 101,279 Operating leases Life insurance premiums and related investment income 78,964 87,556 Sales of goods and real estate 217,640 269,453 Services income 204,528 185,667 Total revenues 633,180 725,499 Expenses: Interest expense 17,286 18,822 Costs of operating leases 61,194 63,487 Life insurance costs 51,185 63,942 Costs of goods and real estate sold 197,998 252,520 Services expense 113,675 124,146 Other (income) and expense, net 718 (1,791)101,097 Selling, general and administrative expenses 103,337 Provision for doubtful receivables and probable loan losses 4,049 3,359 Write-downs of long-lived assets 845 387 Write-downs of securities 6,207 243 Total expenses 554,254 628,452 **Operating Income** 78,926 97,047 Equity in Net Income of Affiliates 9,529 9,480 Gains on Sales of Subsidiaries and Affiliates and Liquidation Losses, 12,346 10,474 net Income before Income Taxes 100,801 117,001 **Provision for Income Taxes** 33,274 38,541 Net Income 78,460 67,527 Net Income Attributable to the Noncontrolling Interests 2,104 2,063 Net Income Attributable to the Redeemable Noncontrolling Interests 83 98 76,258 ¥ 65,381 ¥ Net Income Attributable to ORIX Corporation Shareholders

Yen
Three months ended Three months ended
September 30, 2016 September 30, 2017

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Amounts per Share of Common Stock for Net Income attributable to			
ORIX Corporation shareholders:			
Basic:	¥	49.94 ¥	59.61
Diluted:	¥	49.89 ¥	59.55

Millions of yen

September 30, 2016 September 30, 2017

Six months ended

Six months ended

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## (3) Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	September 30	, <b>2</b> 010	September 30, 2	2017
Net Income	¥ 146	5,939	¥ 169	,401
Other comprehensive income (loss), net of tax:	/2	. 0.70\	(0	0.05
Net change of unrealized gains (losses) on investment in securities	·	2,853)	·	,027)
Net change of defined benefit pension plans		,499		(447)
Net change of foreign currency translation adjustments	·	9,512)	18	,655
Net change of unrealized gains (losses) on derivative instruments	(1	,800)		76
Total other comprehensive income (loss)	(62	2,666)	15	,257
Comprehensive Income	84	1,273	184	,658
Comprehensive Income (Loss) Attributable to the Noncontrolling				
Interests	(1	,789)	3	,950
Company and its Income (Local) Attributable to the Dedecareble				
Comprehensive Income (Loss) Attributable to the Redeemable Noncontrolling Interests		(624)		182
Noncontrolling Interests		(024)		102
Comprehensive Income Attributable to ORIX Corporation Shareholders	¥ 86	5,686	¥ 180	,526
Sharcholders	+ 00	,080	100	,520
	September 30	ended , 2016	ns of yen Three months en September 30, 2	2017
Net Income	September 30	ended	Three months en September 30, 2	
	September 30	ended , 2016	Three months en September 30, 2	2017
Other comprehensive income (loss), net of tax:	September 30 ¥ 67	ended , <b>2016</b> 7,527	Three months en September 30, 2 ¥ 78	<b>2017</b> 3,460
Other comprehensive income (loss), net of tax: Net change of unrealized gains (losses) on investment in securities	September 30 ¥ 67	ended , 2016 7,527	Three months en September 30, 2 ¥ 78	<b>2017</b> 3,460 ,071)
Other comprehensive income (loss), net of tax: Net change of unrealized gains (losses) on investment in securities Net change of defined benefit pension plans	September 30 ¥ 67	ended , 2016 7,527 9,625) 202	Three months en September 30, 2 ¥ 78	<b>2017</b> 3,460 ,071) (190)
Other comprehensive income (loss), net of tax:  Net change of unrealized gains (losses) on investment in securities  Net change of defined benefit pension plans  Net change of foreign currency translation adjustments	September 30 ¥ 67	ended , 2016 7,527 9,625) 202 3,308)	Three months en September 30, 2 ¥ 78	,071) (190) ,041
Other comprehensive income (loss), net of tax: Net change of unrealized gains (losses) on investment in securities Net change of defined benefit pension plans	September 30 ¥ 67	ended , 2016 7,527 9,625) 202	Three months en September 30, 2 ¥ 78	<b>2017</b> 3,460 ,071) (190)
Other comprehensive income (loss), net of tax:  Net change of unrealized gains (losses) on investment in securities  Net change of defined benefit pension plans  Net change of foreign currency translation adjustments	September 30 ¥ 67 (9	ended , 2016 7,527 9,625) 202 3,308)	Three months en September 30, 2 ¥ 78	,071) (190) ,041
Other comprehensive income (loss), net of tax: Net change of unrealized gains (losses) on investment in securities Net change of defined benefit pension plans Net change of foreign currency translation adjustments Net change of unrealized gains (losses) on derivative instruments	September 30 ¥ 67 (9 (18	ended , 2016 7,527 0,625) 202 3,308) 132	Three months en September 30, 2 ¥ 78 (1	,071) (190) ,041 (69)
Other comprehensive income (loss), net of tax:  Net change of unrealized gains (losses) on investment in securities  Net change of defined benefit pension plans  Net change of foreign currency translation adjustments  Net change of unrealized gains (losses) on derivative instruments  Total other comprehensive income (loss)	September 30 ¥ 67 (9 (18	ended , 2016 7,527 20,625) 202 3,308) 132	Three months en September 30, 2 ¥ 78 (1 13	,071) (190) ,041 (69)
Other comprehensive income (loss), net of tax:  Net change of unrealized gains (losses) on investment in securities  Net change of defined benefit pension plans  Net change of foreign currency translation adjustments  Net change of unrealized gains (losses) on derivative instruments  Total other comprehensive income (loss)  Comprehensive Income	September 30 ¥ 67 (9 (18	ended , 2016 7,527 0,625) 202 3,308) 132 7,599)	Three months en September 30, 2 ¥ 78 (1 13	,071) (190) ,041 (69) ,711

Comprehensive Income Attributable to ORIX Corporation			
Shareholders	¥	39,129 ¥	86,228

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## (4) Condensed Consolidated Statements of Changes in Equity (Unaudited)

Six months ended September 30, 2016

# Millions of yen ORIX Corporation Shareholders Equity

		A 3 3 4 2 1		Accumulated	l	Total ORIX		
	Common	Additional Paid-in	Datainade	Other	Тиоосилии	Corporation Shareholders	an aantuallin	a Total
	Common Stock	Paid-iii Capital		Income (Loss	•	Equity	Interests	g Total Equity
Beginning	Stock	Сарнаі	Laimigs	income (Loss	) Stock	Equity	IIIICI ESIS	Equity
Balance	¥ 220 469	¥ 257,629	¥ 1,864,241	¥ (6.222)	¥ (25 686)	¥2,310,431	¥ 162,388	¥ 2,472,819
Duranee	1 220, 10)	1 257,025	1 1,00 1,2 11	1 (0,222)	1 (25,000)	1 2,5 10, 15 1	1 102,500	1 2, 172,019
Contribution to								
subsidiaries						0	1,447	1,447
Transaction								
with								
noncontrolling								
interests		(5)				(5)	(53)	(58)
Comprehensive								
income, net of								
tax:								
Net income			142,150			142,150	4,641	146,791
Other								
comprehensive								
income (loss)								
Net change of unrealized								
gains (losses)								
on investment								
in securities				(2,798)		(2,798)	(55)	(2,853)
Net change of				(2,770)		(2,770)	(33)	(2,033)
defined benefit								
pension plans				1,361		1,361	138	1,499
Net change of				-,		-,-		-,
foreign								
currency								
translation								
adjustments				(52,314)		(52,314)	(6,426)	(58,740)
Net change of								
unrealized								
gains (losses)								
on derivative								
instruments				(1,713)		(1,713)	(87)	(1,800)
						(55,464)	(6,430)	(61,894)

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Total other comprehensive income (loss)							
Total comprehensive income (loss)					86,686	(1,789)	84,897
Cash dividends		(31,141)			(31,141)	(2,557)	(33,698)
Acquisition of treasury stock				(1,235)	(1,235)	0	(1,235)
Disposal of							
treasury stock	(56)			84	28	0	28
Other, net	197	(1)			196	0	196
Ending Balance ¥ 220,469	¥ 257,765	¥ 1,975,249	¥(61,686)	¥(26,837)	¥2,364,960	¥ 159,436	¥2,524,396

Six months ended September 30, 2017

		Millions	of yen
ORIX	Corporation	Shareholders	<b>Equity</b>

		A 3 3242 1	A	Accumulated	i	Total ORIX		
	Common	Additional Paid-in	RetainedC	Other omprehensiv	<b>Treasury</b>	Corporation Shareholders	oncontrollin	ng Total
	Stock	Capital	Earnings I	ncome (Loss	s) Stock	Equity	<b>Interests</b>	Equity
Beginning								
Balance	¥ 220,524	¥ 268,138	¥ 2,077,474	$\mathbf{Y}(21,270)$	Y = (37,168)	¥ 2,507,698	¥ 139,927	¥ 2,647,625
Contribution to subsidiaries						0	0.070	0.070
Transaction						U	8,078	8,078
with noncontrolling								
interests		(560)				(560)	(7,626)	(8,186)
Comprehensive income, net of tax:		,				,		
Net income			165,970			165,970	3,283	169,253
Other comprehensive income (loss)								
Net change of unrealized gains (losses)								
on investment								
in securities				(2,962)		(2,962)	(65)	(3,027)
Net change of defined benefit				(447)		(447)	0	(447)

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pension plans								
Net change of								
foreign								
currency								
translation adjustments				17,893		17,893	728	18,621
Net change of				17,093		17,093	720	10,021
unrealized								
gains (losses)								
on derivative								
instruments				72		72	4	76
T-4-1 -41								
Total other comprehensive								
income						14,556	667	15,223
moomo						11,000	007	10,220
Total								
comprehensive								
income						180,526	3,950	184,476
Cash dividends			(38,162)			(38,162)	(7,227)	(45,389)
Exercise of			(36,102)			(36,102)	(7,227)	(43,369)
stock options	39	20				59	0	59
Acquisition of								
treasury stock					(39,109)	(39,109)	0	(39,109)
Disposal of								
treasury stock		(180)	(1)		253	73	0	73
Other, net		216	(1)			215	0	215

Ending Balance  $\$220,563\ \$267,634\ \$2,205,281\ \$\ (6,714)\ \$(76,024)\ \$2,610,740\ \$137,102\ \$2,747,842$ 

Note: Changes in the redeemable noncontrolling interests are not included in this table. For further information, see Note 10 Redeemable Noncontrolling Interests.

## (5) Condensed Consolidated Statements of Cash Flows (Unaudited)

	Millions of yen			
	Six months ended	Six months ended		
	<b>September 30, 2016</b>	<b>September 30, 2017</b>		
Cash Flows from Operating Activities:				
Net income	¥ 146,939	¥ 169,401		
Adjustments to reconcile net income to net cash provided by operating				
activities:				
Depreciation and amortization	124,542	133,555		
Provision for doubtful receivables and probable loan losses	6,743	7,998		
Equity in net income of affiliates (excluding interest on loans)	(14,747)	(36,829)		
Gains on sales of subsidiaries and affiliates and liquidation losses, net	(32,834)	(24,972)		
Bargain purchase gain	(4,287)	0		
Gains on sales of available-for-sale securities	(20,924)	(14,646)		
Gains on sales of operating lease assets	(32,707)	(27,793)		
Write-downs of long-lived assets	1,409	1,472		
Write-downs of securities	6,212	423		
Decrease (Increase) in restricted cash	(438)	1,293		
Decrease in trading securities	80,346	80,972		
Increase in inventories	(11,298)	(9,321)		
Decrease (Increase) in trade notes, accounts and other receivable	2,024	(4,444)		
Decrease in trade notes, accounts and other payable	(26,689)	(23,984)		
Decrease in policy liabilities and policy account balances	(49,785)	(22,308)		
Other, net	156,463	(33,187)		
Net cash provided by operating activities	330,969	197,630		
Cash Flows from Investing Activities:				
Purchases of lease equipment	(406,310)	(518,695)		
Principal payments received under direct financing leases	231,169	239,842		
Installment loans made to customers	(607,396)	(705,027)		
Principal collected on installment loans	489,402	570,867		
Proceeds from sales of operating lease assets	150,938	191,643		
Investment in affiliates, net	1,746	(91,715)		
Proceeds from sales of investment in affiliates	64,031	54,455		
Purchases of available-for-sale securities	(241,535)	(191,021)		
Proceeds from sales of available-for-sale securities	341,160	270,199		
Proceeds from redemption of available-for-sale securities	73,199	61,107		
Purchases of held-to-maturity securities	(306)	0		
Purchases of other securities	(3,328)	(14,182)		
Proceeds from sales of other securities	15,955	17,390		
Purchases of property under facility operations	(43,331)	(41,001)		
Acquisitions of subsidiaries, net of cash acquired	(38,809)	(55,058)		
Sales of subsidiaries, net of cash disposed	11,796	29,433		
Other, net	(18,213)	4,760		

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Net cash provided by (used in) investing activities		20,168		(177,003)
Cash Flows from Financing Activities:				
Net increase (decrease) in debt with maturities of three months or less	<b>,</b>	(73,944)		46,200
Proceeds from debt with maturities longer than three months		602,130		781,685
Repayment of debt with maturities longer than three months		(676,080)		(690,949)
Net increase in deposits due to customers		91,991		83,772
Cash dividends paid to ORIX Corporation shareholders		(31,141)		(38,162)
Acquisition of treasury stock		(1,235)		(39,109)
Contribution from noncontrolling interests		1,616		3,225
Purchases of shares of subsidiaries from noncontrolling interests		0		(4,466)
Net decrease in call money		(10,500)		(18,000)
Other, net		(4,566)		(7,832)
Net cash provided by (used in) financing activities		(101,729)		116,364
Effect of Exchange Rate Changes on Cash and Cash Equivalents		(17,998)		9,100
Net increase in Cash and Cash Equivalents		231,410		146,091
Cash and Cash Equivalents at Beginning of Period		730,420		1,039,870
Cash and Cash Equivalents at End of Period	¥	961,830	¥	1,185,961

#### **Notes to Consolidated Financial Statements**

#### 1. Overview of Accounting Principles Utilized

In preparing the accompanying consolidated financial statements, ORIX Corporation (the Company) and its subsidiaries have complied with accounting principles generally accepted in the United States of America (U.S. GAAP), except for the accounting for stock splits (see Note 2 (n)).

These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. The results reported in these consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. These consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in our March 31, 2017 consolidated financial statements on Form 20-F.

Since the Company listed on the New York Stock Exchange in September 1998, the Company has filed the annual report (Form 20-F) including the consolidated financial statements with the Securities and Exchange Commission.

Significant differences between U.S. GAAP and generally accepted accounting principles in Japan ( Japanese GAAP ) are as follows:

#### (a) Initial direct costs

Under U.S. GAAP, certain initial direct costs to originate leases or loans are being deferred and amortized as yield adjustments over the life of related direct financing leases or loans by using interest method.

Under Japanese GAAP, those initial direct costs are recognized as expenses when they are incurred.

#### (b) Operating leases

Under U.S. GAAP, revenues from operating leases are recognized on a straight-line basis over the contract terms. Operating lease assets are depreciated over their estimated useful lives mainly on a straight-line basis.

Japanese GAAP allows for operating lease assets to be depreciated using mainly either a declining-balance basis or a straight-line basis.

#### (c) Accounting for life insurance operations

Under U.S. GAAP, certain costs related directly to the successful acquisition of new (or renewal of) insurance contracts are deferred and amortized over the respective policy periods in proportion to anticipated premium revenue.

Under Japanese GAAP, such costs are recorded as expenses currently in earnings in each accounting period.

In addition, under U.S. GAAP, although policy liabilities for future policy benefits are established using the net level premium method based on actuarial estimates of the amount of future policyholder benefits, under Japanese GAAP, these are calculated by the methodology which relevant authorities accept.

## (d) Accounting for goodwill and other intangible assets in business combination

Under U.S. GAAP, goodwill and intangible assets that have indefinite useful lives are not amortized, but assessed for impairment at least annually. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

Under Japanese GAAP, goodwill is amortized over an appropriate period up to 20 years.

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#### (e) Accounting for pension plans

Under U.S. GAAP, the net actuarial gain (loss) is amortized using a corridor test.

Under Japanese GAAP, the net actuarial gain (loss) is fully amortized over a certain term within the average remaining service period of employees.

#### (f) Sale of the parent s ownership interest in subsidiaries

Under U.S. GAAP, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

Under Japanese GAAP, in a transaction that results in the loss of control, only the realized gain or loss related to the portion of ownership interest sold is recognized in income and the gain or loss on the remeasurement to fair value of the interest retained is not recognized.

#### (g) Classification in consolidated statements of cash flows

Classification in the statements of cash flows under U.S. GAAP differs from Japanese GAAP. As significant differences, purchase of lease equipment and principal payments received under direct financing leases, proceeds from sales of operating lease assets, installment loans made to customers and principal collected on installment loans (excluding issues and collections of loans held for sale) are included in Cash Flows from Investing Activities under U.S. GAAP while they are classified as Cash Flows from Operating Activities under Japanese GAAP.

#### (h) Securitization of financial assets

Under U.S. GAAP, an entity is required to perform analysis to determine whether or not to consolidate special-purpose entities (SPEs) for securitization under the VIE s consolidation rules. As a result of the analysis, if it is determined that the enterprise transferred financial assets in a securitization transaction to an SPE that needs to be consolidated, the transaction is not accounted for as a sale but accounted for as a secured borrowing.

Under Japanese GAAP, an SPE that meets certain conditions may be considered not to be a subsidiary of the transferor. Therefore, if an enterprise transfers financial assets to this type of SPE in a securitization transaction, the transferee SPE is not required to be consolidated, and the enterprise accounts for the transaction as a sale and recognizes a gain or loss on the sale into earnings when control over the transferred assets is surrendered.

#### (i) Fair value option

Under U.S. GAAP, an entity is permitted to carry certain eligible financial assets and liabilities at fair value and to recognize changes in that item s fair value in earnings through the election of the fair value option.

Under Japanese GAAP, there are no accounting standard for fair value option.

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## 2. Significant Accounting and Reporting Policies

## (a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiaries. Investments in affiliates, where the Company has the ability to exercise significant influence by way of 20% 50% ownership or other means, are accounted for by using the equity method. Where the Company holds majority voting interests but noncontrolling shareholders have substantive participating rights to decisions that occur as part of the ordinary course of their business, the equity method is applied. In addition, the consolidated financial statements also include variable interest entities to which the Company and its subsidiaries are primary beneficiaries.

A lag period of up to three months is used on a consistent basis for recognizing the results of certain subsidiaries and affiliates.

All significant intercompany accounts and transactions have been eliminated in consolidation.

## (b) Use of estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company has identified ten areas where it believes assumptions and estimates are particularly critical to the financial statements. The Company makes estimates and assumptions to the selection of valuation techniques and determination of assumptions used in fair value measurements, the determination and periodic reassessment of the unguaranteed residual value for direct financing leases and operating leases, the determination and reassessment of insurance policy liabilities and deferred policy acquisition costs, the determination of the allowance for doubtful receivables on direct financing leases and probable loan losses, the recognition and measurement of impairment of long-lived assets, the recognition and measurement of impairment of investment in securities, the determination of the valuation allowance for deferred tax assets and the evaluation of tax positions, the assessment and measurement of effectiveness in hedging relationship using derivative financial instruments, the determination of benefit obligation and net periodic pension cost and the recognition and measurement of impairment of goodwill and intangible assets that have indefinite useful lives.

## (c) Foreign currencies translation

The Company and its subsidiaries maintain their accounting records in their functional currency. Transactions in foreign currencies are recorded in the entity s functional currency based on the prevailing exchange rates on the transaction date.

The financial statements of overseas subsidiaries and affiliates are translated into Japanese yen by applying the exchange rates in effect at the end of each fiscal year to all assets and liabilities. Income and expenses are translated at the average rates of exchange prevailing during the fiscal year. The currencies in which the operations of the overseas subsidiaries and affiliates are conducted are regarded as the functional currencies of these companies. Foreign currency translation adjustments reflected in other comprehensive income (loss) arise from the translation of foreign currency financial statements into Japanese yen.

#### (d) Revenue recognition

Revenues are recognized when persuasive evidence of an arrangement exists, the service has been rendered or the goods have been delivered to the customer, the transaction price is fixed or determinable and collectability is reasonably assured.

In addition to the aforementioned general policy, the policies as specifically described hereinafter are applied for each of the major revenue items.

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*Finance Revenues* Finance revenues mainly include revenues for direct financing leases and installment loans. The policies applied to direct financing leases and installment loans are described hereinafter.

## (1) Revenues from direct financing leases

Direct financing leases consist of full-payout leases for various equipment types, including office equipment, industrial machinery and transportation equipment. In providing leasing services, the Company and its subsidiaries execute supplemental services, such as paying insurance and handling taxes on leased assets on behalf of lessees. The excess of aggregate lease rentals plus the estimated unguaranteed residual value over the cost of the leased equipment constitutes the unearned lease income to be taken into income over the lease term by using the interest method. The estimated unguaranteed residual value represents estimated proceeds from the disposition of equipment at the time the lease is terminated. The estimated unguaranteed residual value is based on market value of used equipment, estimates of when and how much equipment will become obsolete, and actual recovery being experienced for similar used equipment. Initial direct costs are being deferred and amortized as a yield adjustment over the life of the related lease by using interest method. The unamortized balance of initial direct costs is reflected as a component of investment in direct financing leases.

#### (2) Revenues from installment loans

Interest income on installment loans is recognized on an accrual basis. Certain direct loan origination costs, net of origination fees, are being deferred and amortized over the contractual term of the loan as an adjustment of the related loan s yield using the interest method.

Interest payments received on impaired loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans regardless of whether impairment is recognized or not.

#### (3) Non-accrual policy

In common with all classes, past-due financing receivables are receivables for which principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms. The Company and its subsidiaries suspend accruing revenues on past-due installment loans and direct financing leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors—creditworthiness, historical loss experience, current delinquencies and delinquency trends. Accrued but uncollected interest is reclassified to investment in direct financing leases or installment loans in the accompanying consolidated balance sheets and becomes subject to the allowance for doubtful receivables and probable loan loss process. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return non-accrual loans and lease receivables to accrual status when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor s creditworthiness, such as the debtor—s business characteristics and financial conditions as well as relevant economic

conditions and trends.

*Gains on investment securities and dividends* Gains on investment securities are recorded on a trade date basis. Dividends are recorded when right to receive dividends is established.

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Estimates of residual values are based on market values of used equipment, estimates of when and the extent to which equipment will become obsolete and actual recovery being experienced for similar used equipment.

#### Sales of goods and real estate

#### (1) Sales of goods

The Company and its subsidiaries sell to their customers various types of goods, including precious metals and jewels. Revenues from such sales of goods are recognized when persuasive evidence of an arrangement exists, delivery has occurred, and collectability is reasonably assured. Delivery is considered to have occurred when the customer has taken title to the goods and assumed the risks and rewards of ownership. Revenues are recognized net of estimated sales returns and incentives.

#### (2) Real estate sales

Revenues from the sales of real estate are recognized when a contract is in place, a closing has taken place, the buyer s initial and continuing investment is adequate to demonstrate a commitment to pay for the property and the Company and its subsidiaries do not have a substantial continuing involvement in the property.

**Services income** Revenues are recognized when persuasive evidence of an arrangement exists, the service has been rendered to the customer, the transaction price is fixed or determinable and collectability is reasonably assured. The policies applied to asset management, servicing and automobile maintenance services are described hereinafter.

#### (1) Revenues from asset management and servicing

The Company and its subsidiaries provide to our customers investment management services for investments in financial assets, and asset management as well as maintenance and administrative services for investments in real estate properties. The Company and its subsidiaries also perform servicing on behalf of our customers. The Company and its subsidiaries receive fees for those services from our customers.

Revenues from asset management and servicing primarily include management fees, servicing fees, and performance fees. Management and servicing fees are recognized when transactions occur or services are rendered and the amounts are fixed or determinable and collectability of which is reasonably assured. Management fees are calculated based on the predetermined percentages of the market value of the assets under management or net assets of the investment funds in accordance with contracts. Certain subsidiaries recognize revenues from performance fees when earned based on the performance of the asset under management while other subsidiaries recognize revenues from performance fees on an accrual basis over the period in which services are performed. Performance fees are calculated based on the predetermined percentages on the performance of the assets under management in accordance with the contracts.

#### (2) Revenues from automobile maintenance services

The Company and its subsidiaries provide automobile maintenance services to lessees. Where under terms of the lease or related maintenance agreements the Company and its subsidiaries bear the favorable or unfavorable variability of cost, revenues and expenses are recorded on a gross basis. For those arrangements in which the Company and its subsidiaries do not have substantial risks and rewards of ownership, but instead serve as an agent in collecting from lessees and remitting payments to third parties, the Company and its subsidiaries record revenues net of third-party services costs. Revenues from automobile maintenance services are recognized over the contract period in proportion to the estimated service costs to be incurred.

#### (e) Insurance and reinsurance transactions

Premium income from life insurance policies, net of premiums on reinsurance ceded, is recognized as earned premiums when due.

Life insurance benefits are recorded as expenses when they are incurred. Policy liabilities and policy account balances for future policy benefits are measured using the net level premium method, based on actuarial estimates of the amount of future policyholder benefits. The policies are characterized as long-duration policies and mainly consist of whole life, term life, endowments, medical insurance and individual annuity insurance contracts. For policies other than individual annuity insurance contracts, computation of policy liabilities necessarily includes assumptions about mortality, morbidity, lapse rates, future yields on related investments and other factors applicable at the time the policies are written. A certain subsidiary continually evaluates the potential for changes in the estimates and assumptions applied in determining policy liabilities, both positive and negative and uses the results of these evaluations both to adjust recorded liabilities and to adjust underwriting criteria and product offerings.

The insurance contracts sold by the subsidiary also include variable annuity, variable life and fixed annuity insurance contracts. The subsidiary manages investment assets on behalf of variable annuity and variable life policyholders, which consist of equity securities and are included in investments in securities in the consolidated balance sheets. These investment assets are measured at fair value with realized and unrealized gains or losses recognized in life insurance premiums and related investment income in the consolidated statements of income. The subsidiary elected the fair value option for the entire variable annuity and variable life insurance contracts with changes in the fair value recognized in life insurance costs.

The subsidiary provides minimum guarantees to variable annuity and variable life policyholders under which it is exposed to the risk of compensating losses incurred by the policyholders to the extent contractually required. To mitigate the risk, a portion of the minimum guarantee risk related to variable annuity and variable life insurance contracts is ceded to reinsurance companies and the remaining risk is economically hedged by entering into derivative contracts. The reinsurance contracts do not relieve the subsidiary from the obligation as the primary obligor to compensate certain losses incurred by the policyholders, and the default of the reinsurance companies may impose additional losses on the subsidiary. Certain subsidiaries have elected the fair value option for certain reinsurance contracts relating to variable annuity and variable life insurance contracts, which is included in other assets in the consolidated balance sheets.

Policy liabilities and policy account balances for fixed annuity insurance contracts are measured based on the single-premiums plus interest based on expected rate and fair value adjustments relating to the acquisition of a subsidiary, less withdrawals, expenses and other charges. The credited interest is recorded in life insurance costs in the consolidated statements of income.

Certain costs related directly to the successful acquisition of new or renewal insurance contracts, or deferred policy acquisition costs, are deferred and amortized over the respective policy periods in proportion to anticipated premium revenue. These deferred policy acquisition costs consist primarily of first-year commissions, except for recurring policy maintenance costs and certain variable costs and expenses for underwriting policies.

## (f) Allowance for doubtful receivables on direct financing leases and probable loan losses

The allowance for doubtful receivables on direct financing leases and probable loan losses is maintained at a level which, in the judgment of management, is appropriate to provide for probable losses inherent in lease and loan portfolios. The allowance is increased by provision charged to income and is decreased by charge-offs, net of

recoveries.

Developing the allowance for doubtful receivables on direct financing leases and probable loan losses is subject to numerous estimates and judgments. In evaluating the appropriateness of the allowance, management considers various factors, including the business characteristics and financial conditions of the obligors, current economic conditions and trends, prior charge-off experience, current delinquencies and delinquency trends, future cash flows expected to be received from the direct financing leases and loans and value of underlying collateral and guarantees. Impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan s observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-impaired loans, including loans that are not individually evaluated for impairment, and direct financing leases, the Company and its subsidiaries evaluate prior charge-off experience segmented by the debtors industries and the purpose of the loans, and then develop the allowance for doubtful receivables on direct financing leases and probable loan losses considering the prior charge-off experience and current economic conditions.

The Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal considering debtors creditworthiness and the liquidation status of collateral.

## (g) Impairment of long-lived assets

The Company and its subsidiaries perform a recoverability test for long-lived assets to be held and used in operations, including tangible assets and intangible assets being amortized, consisting primarily of office buildings, condominiums, golf courses and other properties under facility operations, whenever events or changes in circumstances indicated that the assets might be impaired. The assets are considered not recoverable when the undiscounted future cash flows estimated to be generated by those assets are less than the carrying amount of those assets. The carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount. The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

#### (h) Investment in securities

Trading securities are reported at fair value with unrealized gains and losses included in income.

Available-for-sale securities are reported at fair value, and unrealized gains or losses are recorded in accumulated other comprehensive income (loss), net of applicable income taxes, except investments which are recorded at fair value with unrealized gains and losses included in income by electing the fair value option.

Held-to-maturity securities are recorded at amortized cost.

Other securities are recorded at cost or carrying value that reflects equity income and loss based on the Company s share, except investments which are recorded at fair value with unrealized gains and losses included in income by electing the fair value option.

For available-for-sale securities, the Company and its subsidiaries generally recognize losses related to equity securities for which the fair value has been significantly below the acquisition cost (or current carrying value if an adjustment has been made in the past) for more than six months. Also, the Company and its subsidiaries charge against income losses related to equity securities in situations where, even though the fair value has not remained significantly below the carrying value for six months, the decline in the fair value of an equity security is based on the issuer s specific economic conditions and not just general declines in the related market and where it is considered unlikely that the fair value of the equity security will recover within six months.

For debt securities, where the fair value is less than the amortized cost, the Company and its subsidiaries consider whether those securities are other-than-temporarily impaired using all available information about their collectability. The Company and its subsidiaries do not consider a debt security to be other-than-temporarily impaired if (1) the Company and its subsidiaries do not intend to sell the debt security, (2) it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis and (3) the present value of estimated cash flows will fully cover the amortized cost of the security. On the other hand, the Company and its subsidiaries consider a debt security to be other-than-temporarily impaired if any of the above mentioned three conditions are not met. When the Company and its subsidiaries deem a debt security to be other-than-temporarily impaired, the Company and its subsidiaries recognize the entire difference between the amortized cost and the fair value of the debt securities in earnings if the Company and its subsidiaries intend to sell the

debt security or it is more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis less any current-period credit loss. However, if the Company and its subsidiaries do not intend to sell the debt security and it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis less any current-period credit loss, the Company and its subsidiaries separate the difference between the amortized cost and the fair value of the debt securities into the credit loss component and the non-credit loss component. The credit loss component is recognized in earnings, and the non-credit loss component is recognized in other comprehensive income (loss), net of applicable income taxes.

For other securities, when the Company and its subsidiaries determine the decline in value is other than temporary, the Company and its subsidiaries reduce the carrying value of the security to the fair value and charge against income losses related to these other securities.

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#### (i) Income taxes

The Company, in general, determines its provision for income taxes for quarterly periods by applying the current estimate of the effective tax rate for the full fiscal year to the actual year-to-date income before income taxes. The estimated effective tax rate is determined by dividing the estimated provision for income taxes for the full fiscal year by the estimated income before income taxes for the full fiscal year.

At the fiscal year end, income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date. A valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized.

The effective income tax rates for the six months ended September 30, 2016 and 2017 were 33.0% and 32.9%, respectively. These rates are 33.0% and 32.9% for the three months ended September 30, 2016 and 2017, respectively. For the six and three months ended September 30, 2016 and 2017, the Company and its subsidiaries in Japan were subject to a National Corporate tax of approximately 24%, an Inhabitant tax of approximately 4% and a deductible Enterprise tax of approximately 4%, which in the aggregate result in a statutory income tax rate of approximately 31.7%. The effective income tax rate is different from the statutory tax rate primarily because of certain nondeductible expenses for tax purposes, non-taxable income for tax purposes, changes in valuation allowance, the effect of lower income tax rates on foreign subsidiaries and a domestic life insurance subsidiary.

The Company and its subsidiaries file tax returns in Japan and certain foreign tax jurisdictions and recognize the financial statement effects of a tax position taken or expected to be taken in a tax return when it is more likely than not, based on the technical merits, that the position will be sustained upon tax examination, including resolution of any related appeals or litigation processes, and measure tax positions that meet the recognition threshold at the largest amount of tax benefit that is greater than 50 percent likely to be realized upon settlement with the taxing authority. The Company and its subsidiaries present an unrecognized tax benefit as either a reduction of a deferred tax asset, a reduction of an amount refundable or a liability, based on the intended method of settlement. The Company and its subsidiaries classify penalties and interest expense related to income taxes as part of provision for income taxes in the consolidated statements of income.

The Company and certain subsidiaries have elected to file a consolidated tax return for National Corporation tax purposes.

#### (j) Securitized assets

The Company and its subsidiaries have securitized and sold to investors various financial assets such as lease receivables and loan receivables. In the securitization process, the assets to be securitized are sold to trusts or SPEs that issue asset-backed beneficial interests and securities to the investors.

Trusts or SPEs used in securitization transactions are consolidated if the Company and its subsidiaries are the primary beneficiary of the trusts or SPEs, and the transfers of the financial assets to those consolidated trusts and SPEs are not accounted for as sales. Assets held by consolidated trusts or consolidated SPEs continue to be accounted for as lease receivables or loan receivables, as they were before the transfer, and asset-backed beneficial interests and securities

issued to the investors are accounted for as debt. When the Company and its subsidiaries have transferred financial assets to a transferee that is not subject to consolidation, the Company and its subsidiaries account for the transfer as a sale if control over the transferred assets is surrendered.

A certain subsidiary originates and sells loans into the secondary market, while retaining the obligation to service those loans. In addition, it undertakes obligations to service loans originated by others. The subsidiary recognizes servicing assets if it expects the benefit of servicing to more than adequately compensate it for performing the servicing or recognizes servicing liabilities if it expects the benefit of servicing to less than adequately compensate it. These servicing assets and liabilities are initially recognized at fair value and subsequently accounted for using the amortization method whereby the assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss. On a quarterly basis, servicing assets and liabilities are evaluated for impairment or increased obligations. The fair value of servicing assets and liabilities is estimated using an internal valuation model, or by obtaining an opinion of value from an independent third-party vendor. Both methods are based on calculating the present value of estimated future net servicing cash flows, taking into consideration discount rates, prepayments and servicing costs. The internal valuation model is validated at least semiannually through third-party valuations.

#### (k) Derivative financial instruments

The Company and its subsidiaries recognize all derivatives on the consolidated balance sheets at fair value. The accounting treatment of subsequent changes in the fair value depends on their use, and whether they qualify as effective hedges for accounting purposes. Derivatives for the purpose of economic hedge that are not qualified for hedge accounting are adjusted to fair value through the consolidated statements of income. If a derivative is a hedge, then depending on its nature, changes in its fair value will be either offset against change in the fair value of hedged assets or liabilities through the consolidated statements of income, or recorded in other comprehensive income (loss).

If a derivative is held as a hedge of the variability of fair value related to a recognized asset or liability or an unrecognized firm commitment (fair value hedge), changes in the fair value of the derivative are recorded in earnings along with the changes in the fair value of the hedged item.

If a derivative is held as a hedge of the variability of cash flows related to a forecasted transaction or a recognized asset or liability ( cash flow hedge), changes in the fair value of the derivative are recorded in other comprehensive income (loss) to the extent that the derivative is effective as a hedge, until earnings are affected by the variability in cash flows of the designated hedged item.

If a derivative is held as a hedge of a foreign-currency fair-value or cash-flow hedge (foreign currency hedge), changes in the fair value of the derivative are recorded in either earnings or other comprehensive income (loss), depending on whether the hedged transaction is a fair-value hedge or a cash-flow hedge. However, if a derivative is used as a hedge of a net investment in a foreign operation, changes in its fair value, to the extent effective as a hedge, are recorded in the foreign currency translation adjustments account within other comprehensive income (loss).

The ineffective portion of changes in fair value of derivatives that qualify as a hedge are recorded in earnings.

For all hedging relationships that are designated and qualify as hedging, at inception the Company and its subsidiaries formally document the details of the hedging relationship and the hedged activity. The Company and its subsidiaries also formally assess, both at the hedge s inception and on an ongoing basis, the effectiveness of the hedge relationship. The Company and its subsidiaries cease hedge accounting prospectively when the derivative no longer qualifies for hedge accounting.

#### (l) Pension plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. The costs of pension plans are accrued based on amounts determined using actuarial methods, with assumptions of discount rate, rate of increase in compensation level, expected long-term rate of return on plan assets and others.

The Company and its subsidiaries also recognize the funded status of pension plans, measured as the difference between the fair value of plan assets and the benefit obligation, on the consolidated balance sheets. Changes in that funded status are recognized in the year in which the changes occur through other comprehensive income (loss), net of applicable income taxes.

#### (m) Stock-based compensation

The Company and its subsidiaries measure stock-based compensation expense as consideration for services provided by employees based on the fair value of the grant date. The costs are recognized over the requisite service period.

#### (n) Stock splits

Stock splits implemented prior to October 1, 2001 had been accounted for by transferring an amount equivalent to the par value of the shares from additional paid-in capital to common stock as required by the Japanese Commercial Code (the Code) before amendment. However, no such reclassification was made for stock splits when common stock already included a portion of the proceeds from shares issued at a price in excess of par value. This method of accounting was in conformity with accounting principles generally accepted in Japan.

As a result of a revision to the Code before amendment effective on October 1, 2001 and the Companies Act implemented on May 1, 2006, the above-mentioned method of accounting required by the Code became unnecessary.

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In the United States, stock splits in comparable circumstances are considered to be stock dividends and are accounted for by transferring from retained earnings to common stock and additional paid-in capital amounts equal to the fair market value of the shares issued. Common stock is increased by the par value of the shares and additional paid-in capital is increased by the excess of the market value over par value of the shares issued. Had such stock splits made prior to October 1, 2001 been accounted for in this manner, additional paid-in capital as of September 30, 2017 would have increased by approximately \(\frac{\pmathbf{Y}}{24,674}\) million, with a corresponding decrease in retained earnings. Total ORIX Corporation shareholders equity would remain unchanged. Stock splits on May 19, 2000 were excluded from the above amounts because the stock splits were not considered to be stock dividends under U.S. GAAP.

## (o) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits placed with banks and short-term highly liquid investments with original maturities of three months or less.

#### (p) Restricted cash

Restricted cash consists of trust accounts under securitization programs and real estate, deposits related to servicing agreements, deposits collected on the underlying assets and applied to non-recourse loans and others.

#### (q) Installment loans

Certain loans, for which the Company and its subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held for sale and are carried at the lower of cost or market value determined on an individual basis, except loans held for sale for which the fair value option was elected. A subsidiary elected the fair value option on its loans held for sale originated on or after October 1, 2011. The subsidiary enters into forward sale agreements to offset the change in the fair value of loans held for sale, and the election of the fair value option allows the subsidiary to recognize both the change in the fair value of the loans and the change in the fair value of the forward sale agreements due to changes in interest rates in the same accounting period.

Loans held for sale are included in installment loans, and the outstanding balances of these loans as of March 31, 2017 and September 30, 2017 were \(\frac{4}{22}\),548 million and \(\frac{4}{55}\),481 million, respectively. There were \(\frac{4}{19}\),232 million and \(\frac{4}{14}\),735 million of loans held for sale as of March 31, 2017 and September 30, 2017, respectively, measured at fair value by electing the fair value option.

#### (r) Property under facility operations

#### (s) Trade notes, accounts and other receivable

Trade notes, accounts and other receivable primarily include accounts receivables in relation to sales of assets to be leased, inventories and other assets and payment made on behalf of lessees for property tax, maintenance fees and insurance premiums in relation to direct financing lease contracts.

#### (t) Inventories

Inventories consist primarily of residential condominiums under development, completed residential condominiums (including those waiting to be delivered to buyers under the contract for sale), and merchandise for sale. Residential condominiums under development are carried at cost less any impairment losses, and completed residential condominiums and merchandises for sale are stated at the lower of cost or fair value less cost to sell. The cost of inventories that are unique and not interchangeable is determined on the specific identification method and the cost of other inventories is principally determined on the average method. As of March 31, 2017 and September 30, 2017, residential condominiums under development were \mathbb{4}60,920 million and \mathbb{4}75,270 million, respectively, and completed residential condominiums and merchandises for sale were \mathbb{5}6,943 million and \mathbb{4}54,612 million, respectively.

The company and its subsidiaries recorded ¥636 million and ¥88 million of write-downs principally on completed residential condominiums and merchandise for sale for the six months ended September 30, 2016 and 2017, respectively, primarily resulting from a decrease in expected sales price. The amounts of such write-downs for the three months ended September 30, 2016 and 2017 were ¥587 million and ¥64 million, respectively. These write-downs were recorded in costs of goods and real estate sold and principally included in the Investment and Operation segment.

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#### (u) Office facilities

Office facilities are stated at cost less accumulated depreciation. Depreciation is calculated on a declining-balance basis or straight-line basis over the estimated useful lives of the assets. Accumulated depreciation was ¥47,534 million and ¥50,630 million as of March 31, 2017 and September 30, 2017, respectively.

#### (v) Other assets

Other assets consist primarily of the excess of purchase prices over the net assets acquired in acquisitions (goodwill) and other intangible assets, reinsurance recoverables in relation to reinsurance contracts, deferred insurance policy acquisition costs which are amortized over the contract periods, leasehold deposits, advance payments made in relation to purchases of assets to be leased and construction of real estate for operating lease, prepaid benefit cost, derivative assets and deferred tax assets.

#### (w) Goodwill and other intangible assets

The Company and its subsidiaries account for all business combinations using the acquisition method. The Company and its subsidiaries recognize intangible assets acquired in a business combination apart from goodwill if the intangible assets meet one of two criteria either the contractual-legal criterion or the separately identifiable criterion. Goodwill is measured as an excess of the aggregate of consideration transferred and the fair value of noncontrolling interests over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed in the business combination measured at fair value. The Company and its subsidiaries would recognize a bargain purchase gain when the amount of recognized net assets exceeds the sum of consideration transferred and the fair value of noncontrolling interests. In a business combination achieved in stages, the Company and its subsidiaries remeasure their previously held equity interest at their acquisition-date fair value and recognize the resulting gain or loss, if any, in earnings.

The Company and its subsidiaries perform an impairment test for goodwill and any intangible assets that have indefinite useful lives at least annually. Additionally, if events or changes in circumstances indicate that the asset might be impaired, the Company and its subsidiaries test for impairment when such events or changes occur.

The Company and its subsidiaries have the option to perform a qualitative assessment to determine whether to calculate the fair value of a reporting unit under the first step of the two-step goodwill impairment test. The Company and its subsidiaries perform the qualitative assessment for some goodwill but bypass the qualitative assessment and proceed directly to the first step of the two-step impairment test for other goodwill. For the goodwill for which the qualitative assessment is performed, if, after assessing the totality of events or circumstances, the Company and/or subsidiaries determine that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then the Company and/or subsidiaries do not perform the two-step impairment test. However, if the Company and/or subsidiaries conclude otherwise or determine to bypass the qualitative assessment, the Company and/or subsidiaries proceed to perform the first step of the two-step impairment test. The first step of goodwill impairment test, used to identify potential impairment, calculates the fair value of the reporting unit and compares the fair value with the carrying amount of the reporting unit. If the fair value of the reporting unit falls below its carrying amount, the second step of the goodwill impairment test is performed to measure the amount of impairment loss. The second step of the goodwill impairment test compares implied fair value of goodwill with its carrying amount. If the carrying amount of goodwill exceeds its implied fair value, an impairment loss is recognized in an amount equal to that excess. The Company and its subsidiaries test the goodwill either at the operating segment level or one level below the operating segments.

The Company and its subsidiaries have the option to perform a qualitative assessment to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired. The Company and its subsidiaries perform the qualitative assessment for some indefinite-lived intangible assets but bypass the qualitative assessment and perform the quantitative assessment for other indefinite-lived intangible assets. For those indefinite-lived assets for which the qualitative assessment is performed, if, after assessing the totality of events and circumstances, the Company and/or subsidiaries conclude that it is not more likely than not that the indefinite-lived asset is impaired, then the Company and/or subsidiaries do not perform the quantitative impairment test. However, if the Company and/or subsidiaries conclude otherwise or determine to bypass the qualitative assessment, the Company and/or subsidiaries calculate the fair value of the indefinite-lived intangible asset and perform the quantitative impairment test. If the carrying amount of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess.

Intangible assets with finite lives are amortized over their useful lives and tested for impairment. The Company and its subsidiaries perform a recoverability test for the intangible assets whenever events or changes in circumstances indicate that the assets might be impaired. The intangible assets are considered not recoverable when the undiscounted future cash flows estimated to be generated by those assets are less than the carrying amount of those assets, and the net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount.

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The amount of goodwill was ¥341,178 million and ¥390,736 million as of March 31, 2017 and September 30, 2017, respectively.

#### (x) Trade notes, accounts and other payable

Trade notes, accounts and other payable include primarily accounts payable in relation to purchase of assets to be leased, merchandise for sale and other assets, accounts payable in relation to construction work of residential condominiums and deposits received mainly for withholding income tax.

#### (y) Other Liabilities

Other liabilities include primarily interest, bonus accrued expense and accrued benefit liability, advances received from lessees in relation to lease contracts, deposit received from real estate transaction and derivative liabilities.

#### (z) Capitalization of interest costs

The Company and its subsidiaries capitalized interest costs related to specific long-term development projects.

#### (aa) Advertising

The costs of advertising are expensed as incurred.

#### (ab) Earnings per share

Basic earnings per share is computed by dividing net income attributable to ORIX Corporation shareholders by the weighted average number of shares of outstanding common stock in each period. Diluted earnings per share is calculated by reflecting the potential dilution that could occur if securities or other contracts issuing common stock were exercised or converted into common stock.

## (ac) Additional acquisition and partial sale of the parent s ownership interest in subsidiaries

Additional acquisition of the parent sownership interest in subsidiaries and partial sale of such interest where the parent continues to retain control of the subsidiary are accounted for as equity transactions. On the other hand, in a transaction that results in the loss of control, the gain or loss recognized in income includes the realized gain or loss related to the portion of ownership interest sold and the gain or loss on the remeasurement to fair value of the interest retained.

#### (ad) Redeemable noncontrolling interests

Noncontrolling interests in a certain subsidiary are redeemable preferred shares which are subject to call and put rights upon certain shareholder events. As redemption of the noncontrolling interest is not solely in the control of the subsidiary, it is recorded between liabilities and equity on the consolidated balance sheets at its estimated redemption value.

## (ae) Issuance of stock by an affiliate

When an affiliate issues stocks to unrelated third parties, the Company and its subsidiaries—ownership interest in the affiliate decreases. In the event that the price per share is more or less than the Company and its subsidiaries—average carrying amount per share, the Company and its subsidiaries adjust the carrying amount of its investment in the affiliate and recognize gain or loss in the consolidated statements of income in the year in which the change in ownership interest occurs.

## (af) New accounting pronouncements

In May 2014, Accounting Standards Update 2014-09 (Revenue from Contracts with Customers ASC 606 (Revenue from Contracts with Customers)) was issued. The core principle of this Update is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply a five-step model to determine when to recognize revenue, and in what amount. The five steps to apply the model are:

Identify the contract(s) with a customer

Identify the performance obligations in the contract

Determine the transaction price

Allocate the transaction price to the performance obligations in the contract

Recognize revenue when (or as) the entity satisfies a performance obligation

This Update requires an entity to disclose more information about contracts with customers than under the current disclosure requirements.

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In April 2016, Accounting Standards Update 2016-10 ( Identifying Performance Obligations and Licensing ASC 606 ( Revenue from Contracts with Customers )) was issued as an amendment of the new revenue standard. This Update adds further guidance on identifying performance obligations and also improves the operability and understandability of the licensing implementation guidance. The amendments do not change the core principle of the guidance in ASC 606.

In May 2016, Accounting Standards Update 2016-12 ( Narrow-Scope Improvements and Practical Expedients ASC 606 ( Revenue from Contracts with Customers )) was issued as an amendment of the new revenue standard. This Update (1) clarifies the objective of the collectibility criterion for applying paragraph 606-10-25-7; (2) permits an entity to exclude amounts collected from customers for all sales (and other similar) taxes from the transaction price; (3) specifies that the measurement date for non-cash consideration is contract inception; (4) provides a practical expedient that permits an entity to reflect the aggregate effect of all modifications that occur before the beginning of the earliest period presented when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price to the satisfied and unsatisfied performance obligations; (5) clarifies that a completed contract for purposes of transition is a contract for which all (or substantially all) of the revenue was recognized under legacy GAAP before the date of initial application, and (6) clarifies that an entity that retrospectively applies ASC 606 to each prior reporting period is not required to disclose the effect of the accounting change for the period of adoption.

These Updates are effective for fiscal years, and interim periods within those fiscal years beginning after December 15, 2017. Early adoption is permitted only for the fiscal year beginning after December 15, 2016, and interim periods within the fiscal year. An entity should apply the amendments in these Updates using either a retrospective method or a cumulative-effect method. The entity may elect some optional practical expedients when applying these Updates. The entity using the cumulative-effect method would recognize the cumulative effect of initially applying these Updates as an adjustment to the opening balance of retained earnings or net assets at the date of initial application. Currently, the Company and its subsidiaries plan to adopt these Updates on April 1, 2018, using the cumulative-effect method. These Updates require a number of new disclosures to enable users of the financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The scope of these Updates excludes lease contracts, financial instruments and other contractual rights and obligations within the scope of other ASC Topics including loans, investments in securities and derivatives and also excludes contracts within the scope of ASC Topic 944 ( Financial Services Insurance ). Therefore, the Company and its subsidiaries such revenues will not be affected by these Updates. However, the Company and its subsidiaries have been in process of evaluating the impact of these Updates on our consolidated financial statements around other revenue streams. Based on the Company and its subsidiaries assessment and best estimates to date, the impact of the application of these Updates will likely result in a change in the timing of revenue recognition and accounting policy for performance fees received from customers regarding asset management business. Currently, certain subsidiaries recognize such fees when earned based on the performance of the asset under management, while other subsidiaries recognize the fees on accrual basis over the period in which services are performed. New guidance requires recognizing such fees as revenue to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved. Additionally, there will be changes in the timing of revenue recognition and accounting policy for the certain project-based orders in real estate business for which the Company and its subsidiaries currently apply the percentage-of-completion or completed contract method. Under the new guidance, there are specific criteria to determine if a performance obligation should be recognized over time or at a point in time. The Company and its subsidiaries expect that in some cases the revenue recognition timing will change from current practice based on applying the specific criteria under the new guidance. Further, the Company and its subsidiaries will expand its disclosures regarding these revenue streams, as applicable, to discuss contract balances, performance obligations, significant judgments made, and contract costs. Other than the impact that have been currently identified, the

Company and its subsidiaries continue to evaluate the effect that the adoption of these Updates will have on the Company and its subsidiaries results of operations or financial position, as well as changes in disclosures required by these Updates.

In July 2015, Accounting Standards Update 2015-11 (Simplifying the Measurement of Inventory ASC 330 (Inventory)) was issued. This Update applies to all inventory except for which is measured using last-in, first-out (LIFO) or the retail inventory method, and requires an entity to measure inventory at the lower of cost and net realizable value. Additionally, this Update defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The Company and its subsidiaries adopted this Update on April 1, 2017. The adoption had no effect on the Company and its subsidiaries results of operations or financial position.

In January 2016, Accounting Standards Update 2016-01 ( Recognition and Measurement of Financial Assets and Financial Liabilities ASC 825-10 (Financial Instruments Overall)) was issued. This Update revises accounting related to the classification and measurement of equity investments. This Update also revises the presentation of certain fair value changes for financial liabilities measured at fair value. Additionally, this Update amends certain disclosure requirements associated with the fair value of financial instruments. This Update is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early application to financial statements of fiscal years or interim periods that have not yet been issued is permitted as of the beginning of the fiscal year of adoption. The amendments in this Update should be applied by means of cumulative-effect adjustment to retained earnings as of the beginning of the fiscal year of adoption. And the amendments relate to equity investments without readily determinable fair value are to be applied prospectively. The Company and its subsidiaries will adopt this Update on April 1, 2018. Based on the Company and its subsidiaries initial assessment and best estimates to date, the impact of the application of this Update will likely result in recognizing unrealized changes in fair value of equity investments through earnings rather than other comprehensive income. Additionally, cumulative unrealized changes in fair value of equity investments as of the beginning of fiscal year of adoption of this Update will be reclassified to retained earnings from accumulated other comprehensive income. Equity investments currently accounted for under the cost method of accounting will be accounted for either at fair value with unrealized changes in fair value recognized in earnings or using alternative method that requires carrying value to be adjusted by using subsequent observable transactions. Other than the impact that have been currently identified, the Company and its subsidiaries continue to evaluate the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position, as well as changes in disclosures required by this Update.

In February 2016, Accounting Standards Update 2016-02 (ASC 842 (Leases)) was issued. This Update requires a lessee to recognize most leases on the balance sheet. Lessor accounting remains substantially similar to current U.S. GAAP but with some important changes. This Update is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early application is permitted. The amendments in this Update should be applied at the beginning of the earliest period presented using a modified retrospective approach. The modified retrospective approach includes a number of optional practical expedients that entities may elect to apply. The Company and its subsidiaries will adopt this Update on April 1, 2019. Based on the Company and its subsidiaries initial assessment and best estimates to date, the impact of the application of the Update will likely result in gross up of right -of-use assets and corresponding lease liabilities principally for operating leases where it is the lessee, such as ground leases and office and equipment leases. Other than the impact that have been currently identified, the Company and its subsidiaries continue to evaluate the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position, as well as changes in disclosures required by this Update.

In March 2016, Accounting Standards Update 2016-07 (Simplifying the Transition to the Equity Method Accounting ASC 323 (Investments Equity Method and Joint Ventures)) was issued. This Update eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. This Update also requires that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and requires that an entity that has an available-for sale equity security that becomes qualified for the equity method of accounting recognize through earnings the unrealized holding gain or loss in accumulated other comprehensive income at the date the investment becomes qualified for use of the equity method. The Company and its subsidiaries adopted this Update on April 1, 2017. The adoption had no effect on the Company and its subsidiaries results of operations or financial position.

In June 2016, Accounting Standards Update 2016-13 (Measurement of Credit Losses on Financial Instruments ASC 326 (Financial Instruments Credit Losses)) was issued. This Update significantly changes how companies measure and recognize credit impairment for many financial assets. The new current expected credit loss model requires companies to immediately recognize an estimate of credit losses expected to occur over the remaining life of the financial assets that are within the scope of this Update. This Update also makes targeted amendments to the current impairment model for available-for-sale debt securities. This Update is effective for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. The amendments in this Update should be applied through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. Early application is permitted for fiscal year beginning after December 15, 2018, including interim periods within the fiscal year. The Company and its subsidiaries continue to evaluate the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position, as well as changes in disclosures required by this Update.

In August 2016, Accounting Standards Update 2016-15 ( Classification of Certain Cash Receipts and Cash Payments ASC 230 ( Statement of Cash Flows )) was issued. This Update amends ASC 230 to add or clarify guidance on the classification of certain cash receipts and cash payments in the statement of cash flows. This Update is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. This Update should be applied using a retrospective transition method to each period presented. If it is impracticable to apply the amendments retrospectively for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries statement of cash flows.

In October 2016, Accounting Standards Update 2016-16 (Intra-Entity Transfers of Assets Other Than Inventory ASC 740 (Income Taxes)) was issued. This Update eliminates the exception to defer the income tax consequences of intra-entity transfers of assets other than inventory until the assets are ultimately sold to an outside party and requires the recognition of the current and deferred tax consequences when those transfers occur. This Update is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. This Update should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

In October 2016, Accounting Standards Update 2016-17 (Interests Held through Related Parties That Are under Common Control ASC 810 (Consolidation)) was issued. This Update amends the consolidation guidance on how a reporting entity that is the single decision maker of a VIE should treat indirect interests in the entity held through related parties that are under common control with the reporting entity when determining whether it is the primary beneficiary of that VIE. The Company and its subsidiaries adopted this Update on April 1, 2017. The adoption had no effect on the Company and its subsidiaries results of operations or financial position.

In November 2016, Accounting Standards Update 2016-18 (Restricted Cash ASC230 (Statement of Cash Flows)) was issued. This Update requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. This Update is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries statement of cash flows.

In January 2017, Accounting Standards Update 2017-04 (Simplifying the Test for Goodwill Impairment ASC 350 (Intangible Goodwill and Other)) was issued. This Update eliminates Step 2 from the current goodwill impairment test. Instead, goodwill impairments would be measured by the amount by which the carrying amount exceeds the reporting unit s fair value. This Update also eliminates the requirement for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment and, if it is more likely than not that the goodwill is impaired, to perform Step 2 of the goodwill impairment test. This Update is effective for its annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019 and should be applied on a prospective basis. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates on or after January 1, 2017. Generally, the effect of adopting this Update on the Company and its subsidiaries results of operation or financial position will depend on the outcomes of future goodwill impairment tests.

In August 2017, Accounting Standards Update 2017-12 ( Targeted Improvements to Accounting for Hedging Activities ASC 815 ( Derivatives and Hedging )) was issued. This Update changes the recognition and presentation

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requirements of hedge accounting including eliminating the requirement to separately measure and report hedge ineffectiveness and presenting all items that affect earnings in the same income statement line as the hedged item. This Update is effective for fiscal years beginning after December 15, 2018, and interim period within those fiscal years. Early adoption is permitted, including in an interim period. For cash flow hedges and net investment hedges existing at the date of adoption, an entity should apply a cumulative-effect adjustment related to eliminating the separate measurement of ineffectiveness to accumulated other comprehensive income with a corresponding adjustment to the opening balance of retained earnings as of the beginning of fiscal year that an entity adopts the amendment in this Update. The amended presentation and disclosure guidance is required only prospectively. The Company and its subsidiaries are currently evaluating the effect that the adoption of this Update will have on the Company and its subsidiaries results of operations or financial position.

#### 3. Fair Value Measurements

The Company and its subsidiaries classify and prioritize inputs used in valuation techniques to measure fair value into the following three levels:

- Level 1 Inputs of quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly.
- Level 3 Unobservable inputs for the assets or liabilities.

The Company and its subsidiaries differentiate between those assets and liabilities required to be carried at fair value at every reporting period (recurring) and those assets and liabilities that are only required to be adjusted to fair value under certain circumstances (nonrecurring). The Company and its subsidiaries mainly measure certain loans held for sale, trading securities, available-for-sale securities, certain investment funds, derivatives, certain reinsurance recoverables, and variable annuity and variable life insurance contracts at fair value on a recurring basis.

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The following tables present recorded amounts of major financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2017 and September 30, 2017:

March 31, 2017

	Total Carrying Value in Consolidated Balance Sheets	Millions Quoted Prices in Active Markets for Identical Assets (Level 1)	of yen Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Loans held for sale*1	¥ 19,232	¥ 0	¥ 19,232	¥ 0
Trading securities	569,074	37,500	531,574	0
Available-for-sale securities	1,165,417	93,995	946,906	124,516
Japanese and foreign government bond securities	345,612	2,748	342,864	0
Japanese prefectural and foreign municipal bond				
securities*2	168,822	0	168,822	0
Corporate debt securities*3	393,644	11,464	380,562	1,618
Specified bonds issued by SPEs in Japan	1,087	0	0	1,087
CMBS and RMBS in the Americas	98,501	0	40,643	57,858
Other asset- backed securities and debt securities	64,717	0	764	63,953
Equity securities*4	93,034	79,783	13,251	0
Other securities	27,801	0	0	27,801
Investment funds*5	27,801	0	0	27,801
Derivative assets	22,999	734	17,032	5,233
Interest rate swap agreements	304	0	304	0
Options held/written and other	5,804	0	571	5,233
Futures, foreign exchange contracts	12,346	734	11,612	0
Foreign currency swap agreements	4,545	0	4,545	0
Netting*6	(4,019)	0	0	0
Net derivative assets	18,980	0	0	0
Other assets	22,116	0	0	22,116
Reinsurance recoverables*7	22,116	0	0	22,116
Total	¥ 1,826,639	¥ 132,229	¥ 1,514,744	¥ 179,666
Liabilities:				
Derivative liabilities	¥ 16,295	¥ 165	¥ 16,130	¥ 0
Interest rate swap agreements	4,567	0	4,567	0
Options held/written and other	1,071	0	1,071	0
Futures, foreign exchange contracts	8,821	165	8,656	0
Foreign currency swap agreements	1,677	0	1,677	0
Credit derivatives held	159	0	159	0
Netting*6	(4,019)	0	0	0
Net derivative Liabilities	12,276	0	0	0

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Policy Liabilities and Policy Account Balances		605,520		0		0		605,520
Variable annuity and variable life insurance contracts*8		605,520		0		0		605,520
Total	¥	621,815	¥	165	¥	16,130	¥	605,520

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# **September 30, 2017**

	V Cor	Total arrying Value in Isolidated Ince Sheets	in Ma Ident	Millions ted Prices Active rkets for ical Assets Level 1)	Sig	en gnificant Other oservable Inputs Level 2)	Uno	gnificant observable Inputs Level 3)
Assets:								
Loans held for sale*1	¥	14,735	¥	0	¥	14,735	¥	0
Trading securities		487,839		40,177		447,662		0
Available-for-sale securities	1	,062,105		75,834		854,481		131,790
Japanese and foreign government bond securities		280,085		4,897		275,188		0
Japanese prefectural and foreign municipal bond								
securities*2		160,391		0		160,391		0
Corporate debt securities*3		379,539		2,648		374,106		2,785
Specified bonds issued by SPEs in Japan		963		0		0		963
CMBS and RMBS in the Americas		82,456		0		32,876		49,580
Other asset- backed securities and debt securities		79,225		0		763		78,462
Equity securities*4		79,446		68,289		11,157		0
Other securities		35,651		0		0		35,651
Investment funds*5		35,651		0		0		35,651
Derivative assets		11,898		75		6,553		5,270
Interest rate swap agreements		224		0		224		0
Options held/written and other		6,743		0		1,473		5,270
Futures, foreign exchange contracts		1,194		75		1,119		0
Foreign currency swap agreements		3,737		0		3,737		0
Netting*6		(1,109)		0		0		0
Net derivative assets		10,789		0		0		0
Other assets		15,242		0		0		15,242
Reinsurance recoverables*7		15,242		0		0		15,242
Total	¥ 1	,627,470	¥	116,086	¥ 1	1,323,431	¥	187,953
Liabilities:								
Derivative liabilities	¥	33,594	¥	2,121	¥	31,473	¥	0
Interest rate swap agreements		4,551		0		4,551		0
Options held/written and other		1,833		0		1,833		0
Futures, foreign exchange contracts		26,060		2,121		23,939		0
Foreign currency swap agreements		1,020		0		1,020		0
Credit derivatives held		130		0		130		0
Netting*6		(1,109)		0		0		0
Net derivative Liabilities		32,485		0		0		0
Policy Liabilities and Policy Account Balances		517,019		0		0		517,019
Variable annuity and variable life insurance contracts*8		517,019		0		0		517,019

Total ¥ 550,613 ¥ 2,121 ¥ 31,473 ¥ 517,019

\*1 A certain subsidiary elected the fair value option on the loans held for sale originated on or after October 1, 2011. These loans are multi-family and seniors housing loans and are sold to Federal National Mortgage Association (Fannie Mae) or institutional investors. Included in Other (income) and expense, net in the consolidated statements of income were a gain of ¥681 million and a loss of ¥577 million from the change in the fair value of the loans for the six months ended September 30, 2016 and 2017. Included in Other (income) and expense, net in the consolidated statements of income were gains of ¥783 million and ¥5 million from the change in the fair value of the loans for the three months ended September 30, 2016 and 2017. No gains or losses were recognized in earnings during the six months ended September 30, 2016 and 2017 attributable to changes in instrument-specific credit risk. The amounts of aggregate unpaid principal balance and aggregate fair value of the loans held for sale as of March 31, 2017, were ¥18,362 million and ¥19,232 million, respectively, and the amount of aggregate unpaid principal balance by ¥870 million. The amounts of aggregate unpaid principal balance and aggregate fair value of the loans held for sale as of September 30, 2017, were ¥14,199 million and ¥14,735 million, respectively, and the amount of the aggregate fair value exceeded the amount of aggregate unpaid principal balance by ¥536 million. As of March 31, 2017 and September 30, 2017, there were no loans that are 90 days or more past due, in non-accrual status, or both.

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- \*2 A certain subsidiary elected the fair value option for investments in foreign government bond securities included in available-for-sale securities. Included in Gains on investment securities and dividends in the consolidated statements of income were a loss of \(\frac{\pmathbf{4}13}{13}\) million and a gain of \(\frac{\pmathbf{3}}{3}\) million from the change in the fair value of those investments for the six months ended September 30, 2016 and 2017. Included in Gains on investment securities and dividends in the consolidated statements of income were a loss of \(\frac{\pmathbf{4}7}{7}\) million and a gain of \(\frac{\pmathbf{4}12}{12}\) million from the change in the fair value of those investments for the three months ended September 30, 2016 and 2017. The amounts of aggregate fair value elected the fair value option were \(\frac{\pmathbf{4}1}{1},015\) million and \(\frac{\pmathbf{2}2}{2},021\) million as of March 31, 2017 and September 30, 2017, respectively.
- \*3 A certain subsidiary elected the fair value option for investments in foreign corporate debt securities included in available-for-sale securities. Included in Gains on investment securities and dividends in the consolidated statements of income were losses of ¥63 million and ¥24 million from the change in the fair value of those investments for the six and three months ended September 30, 2017. The amounts of aggregate fair value elected the fair value option were ¥1,026 million and ¥2,648 million as of March 31, 2017 and September 30, 2017, respectively.
- \*4 A certain subsidiary elected the fair value option for certain investments in equity securities included in available-for-sale securities. Included in Gains on investment securities and dividends in the consolidated statements of income were gains of \(\frac{\pmathbf{4345}}{345}\) million and \(\frac{\pmathbf{4881}}{881}\) million from the change in the fair value of those investments for the six months ended September 30, 2016 and 2017. Included in Gains on investment securities and dividends in the consolidated statements of income were gains of \(\frac{\pmathbf{448}}{448}\) million and \(\frac{\pmathbf{4574}}{4574}\) million from the change in the fair value of those investments for the three months ended September 30, 2016 and 2017. The amounts of aggregate fair value elected the fair value option were \(\frac{\pmathbf{415}}{15,400}\) million and \(\frac{\pmathbf{22}}{22,442}\) million as of March 31, 2017 and September 30, 2017, respectively.
- \*5 Certain subsidiaries elected the fair value option for certain investments in investment funds included in other securities. Included in Gains on investment securities and dividends in the consolidated statements of income were gains of ¥615 million and ¥665 million from the change in the fair value of those investments for the six months ended September 30, 2016 and 2017. Included in Gains on investment securities and dividends in the consolidated statements of income were gains of ¥289 million and ¥342 million from the change in the fair value of those investments for the three months ended September 30, 2016 and 2017. The amounts of aggregate fair value were ¥7,453 million and ¥6,920 million as of March 31, 2017 and September 30, 2017, respectively.
- \*6 It represents the amount offset under counterparty netting of derivative assets and liabilities.
- \*7 Certain subsidiaries elected the fair value option for certain reinsurance contracts held. The fair value of the reinsurance contracts elected for the fair value option in other assets were ¥22,116 million and ¥15,242 million as of March 31, 2017 and September 30, 2017, respectively. For the effect of changes in the fair value of those reinsurance recoverables on earnings during the six and three months ended September 30, 2016 and 2017, see Note 15 Life Insurance Operations.
- \*8 Certain subsidiaries elected the fair value option for the entire variable annuity and variable life insurance contracts held in order to match the earnings recognized for the changes in the fair value of policy liabilities and policy account balances with earnings recognized for gains or losses from the investment assets managed on behalf of variable annuity and variable life policyholders, derivative contracts and the changes in the fair value of reinsurance contracts. The fair value of the variable annuity and variable life insurance contracts elected for the fair value option in policy liabilities and policy account balances were \(\frac{1}{2}\)605,520 million and \(\frac{1}{2}\)517,019 million as of March 31, 2017 and September 30, 2017, respectively. For the effect of changes in the fair value of the variable annuity and variable life insurance contracts on earnings during the six and three months ended September 30, 2016 and 2017, see Note 15 Life Insurance Operations.

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Changes in economic conditions or valuation methodologies may require the transfer of assets and liabilities from one fair value level to another. In such instances, the Company and its subsidiaries recognize the transfer at the beginning of the quarter during which the transfers occur. The Company and its subsidiaries evaluate the significance of transfers between levels based upon size of the transfer relative to total assets, total liabilities or total earnings. For the six months ended September 30, 2016 and 2017, there were no transfers between Level 1 and Level 2.

The following tables present the reconciliation of financial assets and liabilities (net) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended September 30, 2016 and 2017:

## Six months ended September 30, 2016

		Millions of yen Gains or losses (realized/unrealized)									
	-	t Includedci	Included in other imprehensive Income *2		urchases	*3 Sales So	i Ol	ev <b>e</b>	d/ li <b>B</b> falance a e <b>p</b> temberS	earnings for assets and iabilities still t held at 30tember 30 2016 *1	
Available-for-sale		_									
securities	¥ 99,522	¥ 223	¥(3,320) ¥	₹ (3,097)	¥21,082	¥ (1,666)	Y = (10,154)	¥0	¥ 105,687	¥ 59	
Corporate debt											
securities	5	0	2	2	1,500	0	0	0	1,507	0	
Specified bonds											
issued by SPEs in											
Japan	3,461	1	(18)	(17)	0	(1,200)	(983)	0	1,261	. 1	
CMBS and RMBS in the											
Americas	38,493	178	(3,990)	(3,812)	16,913	(466)	(2,340)	0	48,788	3 14	
Other asset- backed securities											
and debt securities	57 562	44	686	730	2.660	0	(6,831)	0	54 121	44	
Other securities	57,563 17,751		(1,876)	(1,025)	2,669 288	(1,693)	(0,831)	0	54,131 15,321		
Investment funds					288		0	0	15,321		
Derivative assets and liabilities	17,751		(1,876)	(1,025)		(1,693)					
(net)	8,208	133	0	133	2,493	0	(961)	0	9,873	133	
Options held/written and other	8,208	133	0	133	2,493	0	(961)	0	9,873	133	

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Other asset	37,855	(4,270)	0	(4,270)	4,453	0	(484)	0	37,554	(4,271)
Reinsurance										
recoverables *6	37,855	(4,270)	0	(4,270)	4,453	0	(484)	0	37,554	(4,271)
Policy Liabilities										
and Policy										
Account Balances	795,001	16,545	0	16,545	0	0	(63,022)	0	715,434	16,545
Variable annuity										
and variable life										
insurance										
contracts *7	795,001	16,545	0	16,545	0	0	(63,022)	0	715,434	16,545

# Six months ended September 30, 2017

N #****	•	
Millions	Λt	ven
1111110113	OI.	, 011

					Millions	of yen					
			ins or loss zed/unrea							Change in unrealized gains or losses included in earnings	
	Balance at April 1,l 2017 - 6	[ncludedcin	_	ive	Purchases :	*3 Sales	O	Leve	d/ l <b>B</b> £alance at eptemberS	assets and iabilities still theld at thtember 30, 2017 *1	
Available-for-sale	;										
securities	¥ 124,516	¥ 1,696	¥ 895	¥ 2,591	¥ 44,545	¥ (25,114)	¥ (14,748)	) ¥0	¥ 131,790	¥ 120	
Corporate debt											
securities	1,618	0	5	5	1,400	0	(238)	) 0	2,785	0	
Specified bonds issued by SPEs in											
Japan	1,087	5	(2)	3	0	0	(127)	) 0	963	5	
CMBS and RMBS in the						(2.4.50)	40.000		40.500		
Americas	57,858	1,630	(213)	1,417	2,023	(3,468)	(8,250)	) 0	49,580	60	
Other asset- backed securities and debt											
securities	63,953	61	1,105	1,166	41,122	(21,646)	(6,133)	0	78,462	55	
Other securities	27,801	1,881	368	2,249	13,796	(8,195)	0	0	35,651	1,881	
Investment funds	27,801	1,881	368	2,249	13,796	(8,195)	0	0	35,651	1,881	
Derivative assets and liabilities											
(net)	5,233	(1,920)	0	(1,920)	3,372	0	(1,415)	) 0	5,270	(1,920)	
Options held/written and	5.000	(1.020)	0	(1.020)	2.272	0	/4 A4 F		5.250	(1.020)	
other	5,233	(1,920)	0	(1,920)		0	(1,415)		5,270		
Other asset	22,116	(8,908)	0	(8,908)	3,016	0	(982)	) 0	15,242	(8,908)	
Reinsurance recoverables *6	22,116	(8,908)	0	(8,908)	3,016	0	(982)	0	15,242	(8,908)	
Policy Liabilities and Policy	22,110	(6,906)	O .	(8,908)	3,010	U	(982)	) 0	13,242	(8,308)	
Account Balances	605,520	(15,898)	0	(15,898)	0	0	(104,399)	0	517,019	(15,898)	
Variable annuity and variable life insurance											
contracts *7	605,520	(15,898)	0	(15,898)	0	0	(104,399)	) 0	517,019	(15,898)	

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- \*1 Principally, gains and losses from available-for-sale securities are included in Gains on investment securities and dividends, Write-downs of securities or Life insurance premiums and related investment income; other securities are included in Gains on investment securities and dividends and derivative assets and liabilities (net) are included in Other (income) and expense, net, respectively. Additionally, for available-for-sale securities, amortization of interest recognized in finance revenues is included in these columns.
- \*2 Unrealized gains and losses from available-for-sale securities are included in Net change of unrealized gains (losses) on investment in securities and Net change of foreign currency translation adjustments. Additionally, unrealized gains and losses from other securities are included mainly in Net change of foreign currency translation adjustments.
- \*3 Increases resulting from an acquisition of a subsidiary and insurance contracts ceded to reinsurance companies are included.
- \*4 Decreases resulting from the receipts of reimbursements for benefits, and decreases resulting from insurance payouts to variable annuity and variable life policyholders due to death, surrender and maturity of the investment period are included.
- \*5 The amount reported in Transfers in and/or out of Level 3 (net) is the fair value at the beginning of quarter during which the transfers occur.
- \*6 Included in earnings in the above table includes changes in the fair value of reinsurance contracts recorded in Life insurance costs and reinsurance premiums, net of reinsurance benefits received, recorded in Life insurance premiums and related investment income.
- \*7 Included in earnings in the above table is recorded in Life insurance costs and includes changes in the fair value of policy liabilities and policy account balances resulting from gains or losses on the underlying investment assets managed on behalf of variable annuity and variable life policyholders, and the changes in the minimum guarantee risks relating to variable annuity and variable life insurance contracts as well as insurance costs recognized for insurance and annuity payouts as a result of insured events.

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There were no transfers in or out of Level 3 in the six months ended September 30, 2016 and 2017.

Changes in economic conditions or valuation methodologies may require the transfer of assets and liabilities from one fair value level to another. In such instances, the Company and its subsidiaries recognize the transfer at the beginning of the quarter during which the transfers occur. The Company and its subsidiaries evaluate the significance of transfers between levels based upon size of the transfer relative to total assets, total liabilities or total earnings. For the three months ended September 30, 2016 and 2017, there were no transfers between Level 1 and Level 2.

The following table presents the reconciliation for financial assets and liabilities (net) measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30, 2016 and 2017:

Three months ended September 30, 2016

## Millions of yen

Gains or losses (realized/unrealized)

	nlance at une 30, 2016	Included in earnings *1	Included in other comprehensiv income *2	'e	Total	Purchases *3	3	Sales	Settl	ements *4	Transfers in and/ or out of Level 3 (net) *5	Balance at September 3 2016
e												
¥	96,760	¥ 36	¥ 2,518	¥	2,554	¥ 11,700	¥	0	¥	(5,327)	¥ 0	¥ 105,68°
	505	0	2		2	1,000	)	0		0	0	1,50
1	2,178	0	(11)	)	(11)	0	)	0		(906)	0	1,26
	41,537	19	(304)	)	(285)	9,523		0		(1,987)	0	48,78
	52,540	17	2,831		2,848	1,177		0		(2,434)	0	54,13
	16,296	523	(338)	)	185	209	ı	(1,369)		0	0	15,32
	16,296	523	(338)	)	185	209		(1,369)		0	0	15,32
	9,687	(458)	) 0		(458)	848		0		(204)	0	9,87
	9,687	(458)	) 0		(458)	848		0		(204)	0	9,87

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	45,217	(9,633)	0	(9,633)	2,135	0	(165)	0	37,554
	45,217	(9,633)	0	(9,633)	2,135	0	(165)	0	37,554
S	750,915	1,908	0	1,908	0	0	(33,573)	0	715,434
	750,915	1,908	0	1,908	0	0	(33,573)	0	715,43

Three months ended September 30, 2017

# Millions of yen

# Gains or losses (realized/unrealized)

	alance at June 30, 2017	Included in earnings *1	Included in other comprehensive income *2	e Total	Purchases *3	3 Sales	Settlements *4	Transfers in and/ or out of Level 3 (net) *5	Balance at September 3 2017
e ¥	117,169	¥ 1,668	¥ (133)	¥ 1,535	¥ 37,399	¥ (16,347)	¥ (7,966)	¥	¥ 131,790
	2,069	0	, ,	4	900		(188)	C	
	,,,,,,						( /		,
1	1,016	5	(1)	4	0	0	(57)	C	963
	56,456	1,630	(888)	742	615	(2,121)	(6,112)	C	49,580
	57,628	33		785	35,884			0	
	26,457	1,886		1,865	12,423			0	,
	26,457	1,886	` ,	1,865	12,423			С	Í
	3,961	(790)	) 0	(790)	2,108	0	(9)	C	5,270
	2.061	(700)		(700)	2 100		(0)		5.05
	3,961	(790)		(790)	· ·		(9)	0	·
	18,070	(3,802)	) 0	(3,802)	1,405	0	(431)	0	15,242
	18,070	(3,802)	0	(3,802)	1,405	0	(431)	C	15,242
s	557,914	(7,060)	) 0	(7,060)	0	0	(47,955)	C	517,019
	557,914	(7,060)		(7,060)			(47,955)	C	

- \*1 Principally, gains and losses from available-for-sale securities are included in Gains on investment securities and dividends, Write-downs of securities or Life insurance premiums and related investment income; other securities are included in Gains on investment securities and dividends and derivative assets and liabilities (net) are included in Other (income) and expense, net, respectively. Additionally, for available-for-sale securities, amortization of interest recognized in finance revenues is included in these columns.
- \*2 Unrealized gains and losses from available-for-sale securities are included in Net change of unrealized gains (losses) on investment in securities and Net change of foreign currency translation adjustments. Additionally, unrealized gains and losses from other securities are included mainly in Net change of foreign currency translation adjustments.
- \*3 Increases resulting from an acquisition of a subsidiary and insurance contracts ceded to reinsurance companies are included.
- \*4 Decreases resulting from the receipts of reimbursements for benefits, and decreases resulting from insurance payouts to variable annuity and variable life policyholders due to death, surrender and maturity of the investment period are included.
- \*5 The amount reported in Transfers in and/or out of Level 3 (net) is the fair value at the beginning of quarter during which the transfers occur.
- \*6 Included in earnings in the above table includes changes in the fair value of reinsurance contracts recorded in Life insurance costs and reinsurance premiums, net of reinsurance benefits received, recorded in Life insurance premiums and related investment income.
- \*7 Included in earnings in the above table is recorded in Life insurance costs and includes changes in the fair value of policy liabilities and policy account balances resulting from gains or losses on the underlying investment assets managed on behalf of variable annuity and variable life policyholders, and the changes in the minimum guarantee risks relating to variable annuity and variable life insurance contracts as well as insurance costs recognized for insurance and annuity payouts as a result of insured events.

There were no transfers in or out of Level 3 in the three months ended September 30, 2016 and 2017.

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The following tables present recorded amounts of assets measured at fair value on a nonrecurring basis as of March 31, 2017 and September 30, 2017. These assets are measured at fair value on a nonrecurring basis mainly to recognize impairment:

## March 31, 2017

	Millions of yen									
	Total Quoted Prices Carrying in Active		· (	Significant Other Observable Inputs (Level 2)	Unol I	nificant bservable nputs evel 3)				
Assets:										
Real estate collateral-dependent loans (net of										
allowance for probable loan losses)	¥ 12,472	¥	)	¥ 0	¥	12,472				
Investment in operating leases and property under										
facility operations	22,525		$\mathbf{C}$	0		22,525				
Certain investment in affiliates	15,726	(	O	0		15,726				
	¥ 50,723	¥	О .	¥ 0	¥	50,723				

## **September 30, 2017**

	Total Carrying Value in Consolidated Balance Sheet	in A Marl Identic	Million d Prices Active kets for al Assets vel 1)	Sign O Obse In	en nificant other ervable aputs evel 2)	Unol I	nificant bservable nputs evel 3)
Assets:							
Real estate collateral-dependent loans (net of							
allowance for probable loan losses)	¥ 6,748	¥	0	¥	0	¥	6,748
Investment in operating leases and property under							
facility operations	1,657		0		0		1,657
	¥ 8,405	¥	0	¥	0	¥	8,405

The following is a description of the valuation process and the main valuation methodologies used for assets and liabilities measured at fair value.

#### Valuation process

The Company and its subsidiaries determine fair value of Level 3 assets and liabilities by using valuation techniques, such as internally developed models, or using third-party pricing information. Internally developed models include the discounted cash flow methodologies and direct capitalization methodologies. To measure the fair value of the assets and liabilities, the Company and its subsidiaries select the valuation technique which best reflects the nature, characteristics and risks of each asset and liability. The appropriateness of valuation methods and unobservable inputs is verified when measuring fair values of the assets and liabilities by using internally developed models. The Company and its subsidiaries also use third-party pricing information to measure the fair value of certain assets and liabilities. In that case, the Company and its subsidiaries verify the appropriateness of the prices by monitoring available information about the assets and liabilities, such as current conditions of the assets or liabilities, as well as surrounding market information. When these prices are determined to be able to reflect the nature, characteristics and risks of assets and liabilities reasonably, the Company and its subsidiaries use these prices as fair value of the assets and liabilities.

#### Loans held for sale

Certain loans, which the Company and its subsidiaries have the intent and ability to sell to outside parties in the foreseeable future, are considered held-for-sale. The loans held for sale in the Americas are classified as Level 2, because the Company and its subsidiaries measure their fair value based on a market approach using inputs other than quoted prices that are observable for the assets such as treasury rate, swap rate and market spread.

## Real estate collateral-dependent loans

The valuation allowance for large balance non-homogeneous loans is individually evaluated based on the present value of expected future cash flows, the loan s observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. According to ASC 820 (Fair Value Measurement), measurement for impaired loans determined using a present value technique is not considered a fair value measurement. However, measurement for impaired loans determined using the loan s observable market price or the fair value of the collateral securing the collateral-dependent loans are fair value measurements and are subject to the disclosure requirements for nonrecurring fair value measurements.

The Company and its subsidiaries determine the fair value of the real estate collateral of real estate collateral-dependent loans using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries generally obtain a new appraisal once a fiscal year. In addition, the Company and its subsidiaries periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions, which may materially affect the fair value of the collateral. Real estate collateral-dependent loans whose fair values are estimated using appraisals of the underlying collateral based on these valuation techniques are classified as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates and cap rates as well as future cash flows estimated to be generated from real estate collateral. An increase (decrease) in the discount rate or cap rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of real estate collateral-dependent loans.

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# Investment in operating leases and property under facility operations and land and buildings undeveloped or under construction

Investment in operating leases measured at fair value is mostly real estate. The Company and its subsidiaries determine the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction using appraisals prepared by independent third party appraisers or the Company s own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flow methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. The Company and its subsidiaries classified the assets as Level 3 because such appraisals involve unobservable inputs. These unobservable inputs contain discount rates as well as future cash flows estimated to be generated from the assets or projects. An increase (decrease) in the discount rate and a decrease (increase) in the estimated future cash flows would result in a decrease (increase) in the fair value of investment in operating leases and property under facility operations and land and buildings undeveloped or under construction.

#### Trading securities, Available-for-sale securities and Investment in affiliates

If active market prices are available, fair value measurement is based on quoted active market prices and, accordingly, these securities are classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1, such as prices for similar assets and accordingly these securities are classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models including discounted cash flow methodologies and broker quotes. Such securities are classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market. If fair value is based on broker quotes, the Company and its subsidiaries check the validity of received prices based on comparison to prices of other similar assets and market data such as relevant bench mark indices.

The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 2 if the inputs such as trading price and/or bid price are observable. The Company and its subsidiaries classified CMBS and RMBS in the Americas and other asset-backed securities as Level 3 if the company and subsidiaries evaluate the fair value based on the unobservable inputs. In determining whether the inputs are observable or unobservable, the Company and its subsidiaries evaluate various factors such as the lack of recent transactions, price quotations that are not based on current information or vary substantially over time or among market makers, a significant increase in implied risk premium, a wide bid-ask spread, significant decline in new issuances, little or no public information (e.g. a principal-to-principal market) and other factors. With respect to certain CMBS and RMBS in the Americas and other asset-backed securities, the Company and its subsidiaries judged that there has been increased overall trading activity, and the Company and its subsidiaries classified these securities as Level 2 for those securities that were measured at fair value based on the observable inputs such as trading price and/or bit price. But for those securities that lacked observable trades because they are older vintage or below investment grade securities, the Company and its subsidiaries limit the reliance on independent pricing service vendors and brokers. As a result, the Company and its subsidiaries established internally developed pricing models using valuation techniques such as discounted cash flow model using Level 3 inputs in order to estimate fair value of these securities and classified them as Level 3. Under the models, the Company and its subsidiaries use anticipated cash flows of the security discounted at a risk-adjusted discount rate that incorporates our estimate of credit risk and liquidity risk that a market participant would consider. The cash flows are estimated based on a number of assumptions such as default rate and prepayment speed, as well as seniority of the security. An increase (decrease) in the discount rate or default rate would result in a decrease (increase) in the fair value of CMBS and RMBS in the Americas and other asset-backed securities.

The Company and its subsidiaries classified the specified bonds as Level 3 because the Company and its subsidiaries measure their fair value using unobservable inputs. Since the specified bonds are not traded in an open market, no relevant observable market data is available. Accordingly the Company and its subsidiaries use the discounted cash flow methodologies that incorporates significant unobservable inputs to measure their fair value. When evaluating the specified bonds issued by SPEs in Japan, the Company and its subsidiaries estimate the fair value by discounting future cash flows using a discount rate based on market interest rates and a risk premium. The future cash flows for the specified bonds issued by the SPEs in Japan are estimated based on contractual principal and interest repayment schedules on each of the specified bonds issued by the SPEs in Japan. Since the discount rate is not observable for the specified bonds, the Company and its subsidiaries use an internally developed model to estimate a risk premium considering the value of the real estate collateral (which also involves unobservable inputs in many cases when using valuation techniques such as discounted cash flow methodologies) and the seniority of the bonds. Under the model, the Company and its subsidiaries consider the loan-to-value ratio and other relevant available information to reflect both the credit risk and the liquidity risk in our own estimate of the risk premium. Generally, the higher the loan-to-value ratio, the larger the risk premium the Company and its subsidiaries estimate under the model. The fair value of the specified bonds issued by SPEs in Japan rises when the fair value of the collateral real estate rises and the

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discount rate declines. The fair value of the specified bonds issued by SPEs in Japan declines when the fair value of the collateral real estate declines and the discount rate rises.

## Investment funds

Certain subsidiaries elected the fair value option for investments in some funds. These investment funds for which the fair value option is elected are classified as Level 3, because the subsidiaries measure their fair value using discounting to net asset value based on inputs that are unobservable in the market. A certain subsidiary measures its investment held by the investment company which is owned by the subsidiary at fair value.

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#### **Derivatives**

For exchange-traded derivatives, fair value is based on quoted market prices, and accordingly, classified as Level 1. For non-exchange traded derivatives, fair value is based on commonly used models and discounted cash flow methodologies. If the inputs used for these measurements including yield curves and volatilities, are observable, the Company and its subsidiaries classify it as Level 2. If the inputs are not observable, the Company and its subsidiaries classify it as Level 3. These unobservable inputs contain discount rates. An increase (decrease) in the discount rate would result in a decrease (increase) in the fair value of derivatives.

#### Reinsurance recoverables

Certain subsidiaries have elected the fair value option for certain reinsurance contracts related to variable annuity and variable life insurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts. These reinsurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiaries measure their fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

#### Variable annuity and variable life insurance contracts

A certain subsidiary has elected the fair value option for the entire variable annuity and variable life insurance contracts held in order to match earnings recognized for changes in fair value of policy liabilities and policy account balances with the earnings recognized for gains or losses from the investment assets managed on behalf of variable annuity and variable life policyholders, derivative contracts and changes in fair value of reinsurance contracts. The changes in fair value of the variable annuity and variable life insurance contracts are linked to the fair value of the investment in securities managed on behalf of variable annuity and variable life policyholders. These securities consist mainly of equity securities traded in the market and are categorized as trading securities. In addition, variable annuity and variable life insurance contracts are exposed to the minimum guarantee risk, and the subsidiary adjusts the fair value of the underlying investments by incorporating changes in fair value of the minimum guarantee risk in the evaluation of the fair value of the entire variable annuity and variable life insurance contracts. The variable annuity and variable life insurance contracts for which the fair value option is elected are classified as Level 3 because the subsidiary measures the fair value using discounted cash flow methodologies based on inputs that are unobservable in the market.

## **Information about Level 3 Fair Value Measurements**

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets and liabilities measured at fair value on a recurring basis as of March 31, 2017 and September 30, 2017.

## March 31, 2017

Millio	ne	of v	von
MILLIO	IIS '	UL '	ven

Range

	Fair value	Valuation technique(s)	Significant unobservable inputs	(Weighted average)
Assets:				
Available-for-sale securities				
Corporate debt				
securities	¥ 1,613	Discounted cash flows	Discount rate	0.5% 1.6% (1.1%)
Specified bonds issued by SPEs in	5	Appraisals/Broker quotes		
Japan	1,087	Appraisals/Broker quotes		
CMBS and RMBS in the Americas	57,858		Discount rate  Probability of default	6.4% 22.6% (18.0%) 0.0% 26.4% (3.6%)
Od				(3.0%)
Other asset-backed securities and debt securities	13,890	Discounted cash flows	Discount rate  Probability of default	1.0% 51.2% (8.9%) 0.6% 11.0% (0.8%)
	50,063	Appraisals/Broker quotes		(2,2,2,7)
Other securities				
Investment funds	11,202	Internal cash flows	Discount rate	0.0% 40.0% (10.0%)
	894	Discounted cash flows	Discount rate	5.4% 10.0% (8.6%)
	15,705	Appraisals/Broker quotes		
Derivative assets				
Options held/written and	3,525	Discounted cash flows	Discount rate	10.0% 15.0%

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other	1,708	Appraisals/Broker quotes		(11.7%)
Other assets	·			
Reinsurance				
recoverables	22,116	Discounted cash flows	Discount rate	(0.1)%  0.5% $(0.1%)$
			Mortality rate	0.0% 100.0% (1.0%)
			Lapse rate	1.5% 54.0% (14.9%)
			Annuitization rate	0.0% 100.0% (99.2%)
			(guaranteed minimum annuity benefit)	, · · · /

Total ¥ 179,666

## March 31, 2017

# Millions of yen

Range

	Fair value	Valuation technique(s)	Significant unobservable inputs	(Weighted average)
Liabilities:				
Policy				
liabilities				
and Policy				
Account Balances				
Valuable				
annuity				
and				
variable				
life				
insurance	** <0.7 70.0	T	<b>~</b> .	(0.4) or 0.7 or
contracts	¥ 605,520	Discounted cash flows	Discount rate	(0.1)%  0.5%
			Mortality rate	(0.1%) 0.0% 100.0%
			Wioitanty fate	(1.0%)
			Lapse rate	1.5% 54.0%
			•	(14.7%)
			Annuitization rate	0.0% 100.0%
				(82.7%)
			(guaranteed minimum annuity	
			benefit)	

Total ¥ 605,520

# **September 30, 2017**

# Millions of yen

Range

	Fair value	Valuation technique(s)	Significant unobservable inputs	(Weighted average)
Assets:				
Available-for-sale securities				
Corporate debt	¥ 2,785	Discounted cash flows		
securities			Discount rate	0.4% 1.7% (0.9%)
Specified bonds				
issued by SPEs in				
Japan	963	Appraisals/Broker quotes		

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CMBS and RMBS in the	49,580	Discounted cash flows		
Americas			Discount rate	6.4% 20.0% (17.7%) 0.0% 24.7%
			Probability of default	(2.6%)
Other asset-backed securities and				
debt securities	13,164	Discounted cash flows	Discount rate	1.0% 51.2% (9.8%)
			Probability of default	0.5% 11.0% (1.0%)
	65,298	Appraisals/Broker quotes		
Other securities				
Investment funds	16,761	Internal cash flows	Discount rate	0.0% 40.0% (8.1%)
	11,276	Discounted cash flows	Discount rate	3.8% 11.0% (10.3%)
	7,614	Appraisals/Broker quotes		
Derivative assets				
Options				
held/written and				
other	4,494	Discounted cash flows	Discount rate	1.0% 15.0% (10.2%)
	776	Appraisals/Broker quotes		
Other assets				
Reinsurance	15010	D: 1 0	<b>7</b> .	(0.1) % 0.5%
recoverables	15,242	Discounted cash flows	Discount rate	(0.1)%  0.5% $(0.1%)$
			Mortality rate	0.0% 100.0% (1.1%)
			Lapse rate	1.5% 30.0% (17.1%)
			Annuitization rate	0.0% 100.0%
			(guaranteed minimum annuity benefit)	(99.0%)

¥ 187,953

Total

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## **September 30, 2017**

# Millions of yen

Range

	Fair value	Valuation technique(s)	Significant unobservable inputs	(Weighted average)
Liabilities:				
Policy				
liabilities				
and Policy				
Account				
Balances				
Valuable				
annuity and				
variable				
life				
insurance				
contracts	¥517,019	Discounted cash flows	Discount rate	(0.1)% 0.5%
				(0.1%)
			Mortality rate	0.0% 100.0%
				(1.1%)
			Lapse rate	1.5% 54.0%
				(16.6%)
			Annuitization rate	0.0% 100.0%
			(	(80.1%)
			(guaranteed minimum annuity	
			benefit)	

Total ¥ 517,019

The following tables provide information about the valuation techniques and significant unobservable inputs used in the valuation of Level 3 assets measured at fair value on a nonrecurring basis as of March 31, 2017 and September 30, 2017.

	March 31, 2017
Millions of yen	Significant

				unobservable	Range
	Fai	ir value	Valuation technique(s)	inputs	(Weighted average)
Assets:					
Real estate collateral-dependent loans (net of allowance for probable loan losses)	¥	12,472	Discounted cash flows	Discount rate	10.0% 10.7%
			Direct capitalization	Capitalization rate	(10.5%) 10.3% 11.2%

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					(10.9%)
Investment in operating leases and property under facility					
operations		204	Direct capitalization	Capitalization rate	8.5% 10.0% (8.7%)
		1,381	Discounted cash flows	Discount rate	6.8% 10.2% (9.0%)
		20,940	Appraisals		
Certain investment in affiliates		15,726	Market price method Business enterprise value		
			multiples		
	¥	50,723			

September 30, 2017 Millions of yen Significant

				unobservable	Range		
	Fai	r value	Valuation technique(s)	inputs	(Weighted	average)	
Assets:							
Real estate collateral-dependent loans (net of allowance for probable loan losses)	¥	6,748	Discounted cash flows  Direct capitalization	Discount rate  Capitalization rate	(10.5	11.2%	
Investment in operating leases and property under facility operations		1,657	Appraisals				
	¥	8,405					

The Company and its subsidiaries generally use discounted cash flow methodologies or similar internally developed models to determine the fair value of Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, changes in these unobservable inputs may have a significant impact on the fair value.

Certain of these unobservable inputs will have a directionally consistent impact on the fair value of the asset or liability for a given change in that input. Alternatively, the fair value of the asset or liability may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular asset or liability. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated to one another), which may counteract or magnify the fair value impact.

For more analysis of the sensitivity of each input, see the description of the valuation process and the main valuation methodologies used for assets and liabilities measured at fair value.

#### 4. Acquisitions and divestitures

## (1) Acquisitions

There were no material acquisitions during the six months ended September 30, 2016 and 2017. The Company recognized a bargain purchase gain of ¥4,287 million associated with one of its acquisitions for the six months ended September 30, 2016. The purchase price allocation was finalized for the three months ended June 30, 2017. The Company recognized a bargain purchase gain of ¥5,802 million associated with this acquisition during fiscal 2017 and did not recognize any bargain purchase gain associated with this acquisition during the six months ended September 30, 2017.

#### (2) Divestitures

Gains on sales of subsidiaries and affiliates and liquidation losses, net for the three months ended September 30, 2016 and 2017 amounted to ¥12,346 million and ¥10,474 million, respectively. Gains on sales of subsidiaries and affiliates and liquidation losses, net for the three months ended September 30, 2016 mainly consisted of ¥9,533 million in the Investment and Operation segment, ¥1,239 million in the Overseas Business segment and ¥1,301 million in the Corporate Financial Services segment. Gains on sales of subsidiaries and affiliates and liquidation losses, net for the three months ended September 30, 2017 consisted of ¥8,681 million in the Investment and Operation segment, ¥1,793 million in the Overseas Business segment.

#### 5. Credit Quality of Financing Receivables and the Allowance for Credit Losses

The Company and its subsidiaries provide the following information disaggregated by portfolio segment and class of financing receivable.

Allowance for credit losses by portfolio segment

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Credit quality of financing receivables by class

Impaired loans

Credit quality indicators

Non-accrual and past-due financing receivables Information about troubled debt restructurings by class

A portfolio segment is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Company and its subsidiaries classify our portfolio segments by instruments of loans and direct financing leases. Classes of financing receivables are determined based on the initial measurement attribute, risk characteristics of the financing receivables and the method for monitoring and assessing obligors—credit risk, and are defined as the level of detail necessary for a financial statement user to understand the risks inherent in the financing receivables. Classes of financing receivables generally are a disaggregation of a portfolio segment, and the Company and its subsidiaries disaggregate our portfolio segments into classes by regions, instruments or industries of our debtors.

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The following table provides information about the allowance for credit losses as of March 31, 2017, for the six and three months ended September 30, 2016 and 2017:

# Six months ended September 30, 2016 Millions of yen

## Loans Corporate

	Corporate							Direct				
	Non-recourse					Purchased		financing				
	C	Consumer		loans		Other		loans *1		leases		Total
Allowance												
for credit losses :												
Beginning												
balance	¥	13,267	¥	1,800	¥	23,391	¥	8,233	¥	13,380	¥	60,071
Provision	_	,		2,000			_	3,233		,		33,312
(reversal)		5,275		261		1,186		(739)		760		6,743
Charge-offs		(3,326)		(2)		(2,690)		(510)		(1,798)		(8,326)
Recoveries		238		0		145		220		11		614
Other *2		265		(181)		(2,702)		(94)		(602)		(3,314)
Ending												
balance	¥	15,719	¥	1,878	¥	19,330	¥	7,110	¥	11,751	¥	55,788
Individually evaluated for												
impairment		2,927		1,325		10,035		5,123		0		19,410
Not individually evaluated for impairment		12,792		553		9,295		1,987		11,751		36,378
-		12,772		333		7,273		1,707		11,731		30,370
Financing receivables :												
Ending												
balance	¥	1,540,255	¥	74,008	¥	973,953	¥	26,466	¥	1,154,239	¥	3,768,921
Individually evaluated for												
impairment		14,942		5,399		31,578		9,291		0		61,210
		1,525,313		68,609		942,375		17,175		1,154,239		3,707,711

Not individually evaluated for impairment

# Three months ended September 30, 2016 Millions of yen

## Loans Corporate

	(	Consumer	N	on-recourse loans		Other		Purchased loans *1		Direct financing leases	Total
Allowance for credit losses :											
Beginning balance	¥	14,690	¥	1,722	¥	21,706	¥	7,703	¥	12,686 ¥	58,507
Provision (reversal)		2,639		187		1,236		(423)		410	4,049
Charge-offs		(1,886)		(1)		(2,030)		(186)		(1,295)	(5,398)
Recoveries		79		0		79		17		0	175
Other *2		197		(30)		(1,661)		(1)		(50)	(1,545)
Ending balance	¥	15,719	¥	1,878	¥	19,330	¥	7,110	¥	11,751 ¥	55,788

# March 31, 2017 Millions of yen

# Loans Corporate

	Non-recourse						Direct Purchased financing					
		Consumer	140	loans		Other		loans *1		leases		Total
Allowance for credit losses :												
Ending balance	¥	18,599	¥	2,951	¥	21,079	¥	6,061	¥	10,537	¥	59,227
Individually evaluated for												
impairment Not individually evaluated for		2,927		2,114		10,565		4,462		0		20,068
impairment		15,672		837		10,514		1,599		10,537		39,159
Financing receivables												
Ending balance	¥	1,616,009	¥	88,726	¥	1,063,628	¥	24,795	¥	1,204,024	¥	3,997,182
Individually evaluated for												
impairment Not individually evaluated for		16,667		6,032		28,883		7,443		0		59,025
impairment		1,599,342		82,694		1,034,745		17,352		1,204,024		3,938,157

# Six months ended September 30, 2017 Millions of yen

Loans Corporate

	Corpor	ate			
Consumer	Non-recourse	Other	Purchased	Direct	Total
	loans		loans *1	financing	

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									leases	
Allowance										
for credit										
losses :										
Beginning balance	¥	18,599	V	2,951 ¥	21,079	¥	6,061	¥	10,537 ¥	59,227
Provision	+	10,399	+	2,931 +	21,075	* +	0,001	+	10,557 +	39,221
(reversal)		6,018		(268)	1,278	3	(209)		1,179	7,998
Charge-offs		(4,343)		(115)	(1,972		(1,110)		(940)	(8,480)
Recoveries		376		0	90		63		2	531
Other *2		1		9	(1,430	))	0		120	(1,300)
Ending										
balance	¥	20,651	¥	2,577 ¥	19,045	¥	4,805	¥	10,898 ¥	57,976
Individually evaluated for										
impairment		3,131		1,984	9,431		3,323		0	17,869
Not individually evaluated for										
impairment		17,520		593	9,614	•	1,482		10,898	40,107
Financing receivables										
Ending	<b>3</b> 7	1 (7( 200	<b>3</b> 7	07.454 V	004.75	1 37	21.000	37	1 214 COO V	2.005.112
balance	¥	1,676,208	¥	87,454 ¥	984,754	¥	21,998	¥	1,214,698 ¥	3,985,112
Individually evaluated for										
impairment		18,409		5,443	25,193	3	5,703		0	54,748
Not individually evaluated for										
impairment		1,657,799		82,011	959,561		16,295		1,214,698	3,930,364

# Three months ended September 30, 2017 Millions of yen

# Loans Corporate

			N	on-recourse				Purchased		Direct financing		
	Const	umer		loans		Other		loans *1		leases		Total
Allowance for credit losses :												
	¥	20,086	¥	2,647	¥	21,487	¥	5,831	¥	10,708	¥	60,759

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Degining						
balance						
Provision						
(reversal)	2,558	(86)	148	(65)	804	3,359
Charge-offs	(2,254)	0	(1,216)	(1,002)	(688)	(5,160)
Recoveries	258	0	16	39	(12)	301
Other *2	3	16	(1,390)	2	86	(1,283)

2,577 ¥

Note: Loans held for sale are not included in the table above.

20,651 ¥

Reginning

Ending balance

¥

19,045 ¥

4,805 ¥

10,898 ¥

57,976

<sup>\*1</sup> Purchased loans represent loans with evidence of deterioration of credit quality since origination and for which it is probable at acquisition that collection of all contractually required payments from the debtors is unlikely.

<sup>\*2</sup> Other mainly includes foreign currency translation adjustments and a decrease in allowance related to sales of loans.

In developing the allowance for credit losses, the Company and its subsidiaries consider, among other things, the following factors:

business characteristics and financial conditions of obligors;
current economic conditions and trends;
prior charge-off experience;

value of underlying collateral and guarantees.

current delinquencies and delinquency trends; and

The Company and its subsidiaries individually develop the allowance for credit losses for impaired loans. For non-impaired loans, including loans that are not individually evaluated for impairment, and direct financing leases, the Company and its subsidiaries evaluate prior charge-off experience as segmented by debtor s industry and the purpose of the loans and develop the allowance for credit losses based on such prior charge-off experience as well as current economic conditions.

In common with all portfolio segments, a deterioration of debtors—condition may increase the risk of delay in payments of principal and interest. For loans to consumer borrowers, the amount of the allowance for credit losses is changed by the variation of individual debtors—creditworthiness and value of underlying collateral and guarantees, and the prior charge-off experience. For loans to corporate other borrowers and direct financing leases, the amount of the allowance for credit losses is changed by current economic conditions and trends, the value of underlying collateral and guarantees, and the prior charge-off experience in addition to the debtors—creditworthiness.

The decline of the value of underlying collateral and guarantees may increase the risk of inability to collect from the loans and direct financing leases. Particularly for non-recourse loans for which cash flow from real estate is the source of repayment, their collection depends on the real estate collateral value, which may decline as a result of decrease in liquidity of the real estate market, rise in vacancy rate of rental properties, fall in rents and other factors. These risks may change the amount of the allowance for credit losses. For purchased loans, their collection may decrease due to a decline in the real estate collateral value and debtors—creditworthiness. Thus, these risks may change the amount of the allowance for credit losses.

In common with all portfolio segments, the Company and its subsidiaries charge off doubtful receivables when the likelihood of any future collection is believed to be minimal, mainly based upon an evaluation of the relevant debtors creditworthiness and the liquidation status of collateral.

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The following table provides information about the impaired loans as of March 31, 2017 and September 30, 2017:

March 3	1, 2017
---------	---------

	10.	March 31, 2017		
		$\mathbf{N}$	Iillions of y	en
		Loans		
		individually	Unpaid	
		evaluated for	-	Related
Portfolio segment	Class	impairment		allowance
With no related allowance recorded *1:		¥ 6,524	¥ 6,499	¥ 0
Consumer borrowers		973	956	0
	Housing loans	973	956	0
	Card loans	0	0	0
	Other	0	0	0
Corporate borrowers		5,439	5,431	0
Non-recourse loans	Japan	0	0	0
	The Americas	0	0	0
Other	Real estate companies	0	0	0
	Entertainment companies	8	2	0
	Other	5,431	5,429	0
Purchased loans		112	112	0
With an allowance recorded *2:		52,501	51,153	20,068
Consumer borrowers		15,694	14,775	2,927
	Housing loans	3,271	2,796	1,202
	Card loans	4,102	4,091	616
	Other	8,321	7,888	1,109
Corporate borrowers		29,476	29,047	12,679
Non-recourse loans	Japan	203	202	35
	The Americas	5,829	5,829	2,079
Other	Real estate companies	7,212	7,154	1,638
	Entertainment companies	1,728	1,720	637
	Other	14,504	14,142	8,290
Purchased loans		7,331	7,331	4,462
Total:		¥ 59,025	¥ 57,652	¥ 20,068
Consumer borrowers		16,667	15,731	2,927
	Housing loans	4,244	3,752	1,202
	Card loans	4,102	4,091	616
	Other	8,321	7,888	1,109
Corporate borrowers		34,915	34,478	12,679
Non-recourse loans	Japan	203	202	35

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	The Americas	5,829	5,829	2,079
Other	Real estate companies	7,212	7,154	1,638
	Entertainment companies	1,736	1,722	637
	Other	19,935	19,571	8,290
Purchased loans		7,443	7,443	4,462

# **September 30, 2017**

Millions of yen

			illions of y	CII
Portfolio segment	Class	Loans individually evaluated for impairment	Unpaid principal balance	Related allowance
With no related allowance recorded *1:		¥ 8,726	¥ 8,660	¥ 0
Consumer borrowers		690	632	0
	Housing loans	690	632	0
	Card loans	0	0	0
	Other	0	0	0
Corporate borrowers		7,925	7,917	0
Non-recourse loans	Japan	0	0	0
	The Americas	0	0	0
Other	Real estate companies	2,869	2,869	0
	Entertainment companies	· ·	2	0
	Other	5,048	5,046	0
Purchased loans	- C 121-01	111	111	0
With an allowance recorded *2:		46,022	44,827	17,869
Consumer borrowers		17,719	17,003	3,131
Consumer borrowers	Housing loans	3,822	3,411	1,240
	Card loans	4,079	4,069	611
	Other	9,818	9,523	1,280
Corporate borrowers	Oulei	22,711	22,503	11,415
Non-recourse loans	Ionan	195	195	34
Non-recourse loans	Japan The Americas			
Other		5,248	5,248	1,950
Other	Real estate companies	3,017	2,962	1,293
	Entertainment companies		1,631	614
	Other	12,609	12,467	7,524
Purchased loans		5,592	5,321	3,323
Total:		¥ 54,748	¥ 53,487	¥ 17,869
Consumer borrowers		18,409	17,635	3,131
	Housing loans	4,512	4,043	1,240
	Card loans	4,079	4,069	611
	Other	9,818	9,523	1,280
Corporate borrowers		30,636	30,420	11,415
Non-recourse loans	Japan	195	195	34
	The Americas	5,248	5,248	1,950
Other	Real estate companies	5,886	5,831	1,293

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	Entertainment companies	1,650	1,633	614
	Other	17,657	17,513	7,524
Purchased loans		5,703	5,432	3,323

Note: Loans held for sale are not included in the table above.

<sup>\*1</sup> With no related allowance recorded represents impaired loans with no allowance for credit losses as all amounts are considered to be collectible.

<sup>\*2</sup> With an allowance recorded represents impaired loans with the allowance for credit losses as all or a part of the amounts are not considered to be collectible.

Portfolio segment

The Company and its subsidiaries recognize installment loans other than purchased loans and loans to consumer borrowers as impaired loans when principal or interest is past-due 90 days or more, or it is probable that the Company and its subsidiaries will be unable to collect all amounts due according to the contractual terms of the loan agreements due to various debtor conditions, including insolvency filings, suspension of bank transactions, dishonored bills and deterioration of businesses. For non-recourse loans, in addition to these conditions, the Company and its subsidiaries perform an impairment review using financial covenants, acceleration clauses, loan-to-value ratios, and other relevant available information.

For purchased loans, the Company and its subsidiaries recognize them as impaired loans when it is probable that the Company and its subsidiaries will be unable to collect book values of the remaining investment due to factors such as a decline in the real estate collateral value and debtors—creditworthiness since the acquisition of these loans.

The Company and its subsidiaries consider that loans to consumer borrowers, including housing loans, card loans and other, are impaired when terms of these loans are modified as troubled debt restructurings.

Interest payments received on impaired loans other than purchased loans are recorded as interest income unless the collection of the remaining investment is doubtful at which time payments received are recorded as reductions of principal. For purchased loans, although the acquired assets may remain loans in legal form, collections on these loans often do not reflect the normal historical experience of collecting delinquent accounts, and the need to tailor individual collateral-realization strategies often makes it difficult to reliably estimate the amount, timing, or nature of collections. Accordingly, the Company and its subsidiaries use the cost recovery method of income recognition for such purchased loans regardless of whether impairment is recognized or not.

In common with all classes, impaired loans are individually evaluated for a valuation allowance based on the present value of expected future cash flows, the loan's observable market price or the fair value of the collateral securing the loans if the loans are collateral-dependent. For non-recourse loans, in principle, the estimated collectible amount is determined based on the fair value of the collateral securing the loans as they are collateral-dependent. Further for certain non-recourse loans, the estimated collectible amount is determined based on the present value of expected future cash flows. The fair value of the real estate collateral securing the loans is determined using appraisals prepared by independent third-party appraisers or our own staff of qualified appraisers based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate. We generally obtain a new appraisal once a fiscal year. In addition, we periodically monitor circumstances of the real estate collateral and then obtain a new appraisal in situations involving a significant change in economic and/or physical conditions which may materially affect its fair value. For impaired purchased loans, the Company and its subsidiaries develop the allowance for credit losses based on the difference between the book value and the estimated collectible amount of such loans.

The following table provides information about the average recorded investments in impaired loans and interest income on impaired loans for the six and three months ended September 30, 2016 and 2017:

Six months ended September 30, 2016

Millions of yen

Average recorded Interest income on investments in impaired loans

**Interest on** 

impaired loans

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Class

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	impaired loans *			co	llected in cash		
Consumer		_					
borrowers		¥	14,533	¥	143	¥	112
	Housing loans		4,345		54		41
	Card loans		4,116		38		30
	Other		6,072		51		41
Corporate							
borrowers			42,096		353		304
Non-recourse loans	Japan		1,880		4		4
	The Americas		5,543		35		35
Other	Real estate companies		8,085		114		103
	Entertainment companies		2,292		38		38
	Other		24,296		162		124
Purchased loans			10,294		334		334
Total		¥	66,923	¥	830	¥	750

Six months ended	<b>September 30, 2017</b>
------------------	---------------------------

				Mil	lions of yen		
Portfolio segment	Class	inves	e recorded tments in red loans *		est income on paired loans		Interest on impaired loans ollected in cash
Consumer							
borrowers		¥	17,385	¥	243	¥	173
	Housing loans		4,248		134		88
	Card loans		4,086		34		27
	Other		9,051		75		58
Corporate							
borrowers			32,972		106		102
Non-recourse loans	Japan		199		3		3
	The Americas		5,451		6		6
Other	Real estate companies		6,547		27		26
	Entertainment companies		1,691		28		27
	Other		19,084		42		40
Purchased loans			6,691		3		3
Total		¥	57,048	¥	352	¥	278

# Three months ended September 30, 2016

				Mil	lions of yen		
Portfolio segment	Class	inves	ge recorded stments in red loans *		st income on aired loans		Interest on impaired loans ollected in cash
Consumer							
borrowers		¥	14,748	¥	65	¥	58
	Housing loans		4,262		22		18
	Card loans		4,112		17		16
	Other		6,374		26		24
Corporate							
borrowers			38,906		194		157
Non-recourse loans	Japan		286		2		2
	The Americas		5,320		13		13
Other	Real estate companies		7,822		65		65
	Entertainment companies		2,224		19		19
	Other		23,254		95		58
Purchased loans			9,935		122		122
Total		¥	63,589	¥	381	¥	337

Three months ended September 30, 2017 Millions of yen

Portfolio segment Class

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		inves	ge recorded tments in red loans *		rest income on paired loans		Interest on impaired loans ollected in cash
Consumer							
borrowers		¥	17,745	¥	149	¥	103
	Housing loans		4,250		96		55
	Card loans		4,079		15		14
	Other		9,416		38		34
Corporate							
borrowers			32,001		50		47
Non-recourse loans	Japan		197		1		1
	The Americas		5,262		0		0
Other	Real estate companies		6,215		14		13
	Entertainment companies		1,669		14		13
	Other		18,658		21		20
Purchased loans			6,315		1		1
Total		¥	56,061	¥	200	¥	151

Note: Loans held for sale are not included in the table above.

<sup>\*</sup> Average balances are calculated on the basis of fiscal beginning and quarter-end balances.

Class

Housing loans Card loans

The Americas

Real estate companies Entertainment companies

Other

Japan

Other

Japan Overseas **Performing** 

1,273,603

1,117,439

264,559

51,458

12,555

70,139

313,947

94,190

626,608

1,192,424

839,848

352,576

3,916,835

¥

17,352

¥

¥

nent

rrowers

rrowers

oans

ıns ng

nent

The following table provides information about the credit quality indicators as of March 31, 2017 and September 30, 2017:

March 31, 2017	March	31,	2017	,
----------------	-------	-----	------	---

Millions of yen **Non-performing** 90+ days past-due Loans loans not individually individually evaluated for evaluated for impairment impairment **Subtotal** 1,589,620 ¥ 9,722 ¥ 26,389 ¥ 16,667 ¥ 4,244 1,685 5,929 4,102 1,346 5,448 8,321 6,691 15,012 34,915 0 34,915 0 203 203 5,829 0 5,829 7,212 0 7,212 1,736 0 1,736 0 19,935 19,935 7,443 0 7,443 0 11,600 11,600 0 6,442 6,442 0 5,158 5,158

21,322

Millions of yen

¥

80,347

¥

#### **September 30, 2017**

59,025 ¥

**Non-performing** 90+ days past-due Loans loans not individually individually evaluated for evaluated for Class **Performing** impairment impairment Subtotal rrowers 1,646,538 18,409 11,261 29,670 ¥ Housing loans 1,329,989 4,512 1,691 6,203 Card loans 262,073 4,079 1,632 5,711 7,938 Other 54,476 9,818 17,756 1,041,572 30,636 0 30,636 rrowers

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loans	Japan	17,971	195	0	195
	The Americas	64,040	5,248	0	5,248
	Real estate companies	332,051	5,886	0	5,886
	Entertainment companies	90,916	1,650	0	1,650
	Other	536,594	17,657	0	17,657
ns		16,295	5,703	0	5,703
ng					
		1,201,961	0	12,737	12,737
	Japan	833,303	0	6,731	6,731
	Overseas	368,658	0	6,006	6,006
		¥ 3,906,366	¥ 54,748	¥ 23,998	¥ 78,746 ¥

Note: Loans held for sale are not included in the table above.

In common with all classes, the Company and its subsidiaries monitor the credit quality indicators as performing and non-performing assets. The category of non-performing assets includes financing receivables for debtors who have filed for insolvency proceedings, whose bank transactions are suspended, whose bills are dishonored, whose businesses have deteriorated, whose repayment is past-due 90 days or more, financing receivables modified as troubled debt restructurings, and performing assets include all other financing receivables. Regarding purchased loans, they are classified as non-performing assets when considered impaired, while all the other loans are included in the category of performing assets.

Out of non-performing assets, the Company and its subsidiaries consider smaller balance homogeneous loans, including housing loans, card loans and other, which are not restructured and direct financing leases, as 90 days or more past-due financing receivables not individually evaluated for impairment, and consider the others as loans individually evaluated for impairment. After the Company and its subsidiaries have set aside provision for those non-performing assets, the Company and its subsidiaries continue to monitor at least on a quarterly basis the quality of any underlying collateral, the status of management of the debtors and other important factors in order to report to management and develop additional provision as necessary.

The following table provides information about the non-accrual and past-due financing receivables as of March 31, 2017 and September 30, 2017:

March 31, 2017 Millions of yen

Past-due financing receivables

olio segment	Class		30-89 days past-due		90 days or more past-due		Total past-due		Total financing receivables	N	Non-accr
umer borrowers	<u> </u>	¥	6,433	¥	12,971	¥	19,404	¥		¥	12
	Housing loans		2,314		3,420		5,734		1,279,532		
	Card loans		518		1,825		2,343		270,007		+
	Other		3,601		7,726		11,327		66,470		لہ
orate borrowers			4,902		15,224		20,126		1,152,354		24
ecourse loans	Japan		0		0		0		12,758		
	The Americas		4,028		4,940		8,968		75,968		2
	Real estate companies		37		1,867		1,904		321,159		1
	Entertainment companies		0		140		140		95,926		
	Other		837		8,277		9,114		646,543		16
t financing leases			4,834		11,600		16,434		1,204,024		1.
	Japan		535		6,442		6,977		846,290		(
	Overseas		4,299		5,158		9,457		357,734		4
		¥	16,169	¥	39,795	¥	55,964	¥	3,972,387	¥	49

# September 30, 2017 Millions of yen Past-due financing receivables

	i det-duc inflationing receivables										
			90 days					Total			
		30	)-89 days		or more		Total		financing		
olio segment	Class	p	ast-due		past-due		past-due		receivables	No	n-accr
umer borrowers		¥	6,812	¥	14,635	¥	21,447	¥	1,676,208	¥	14
	Housing loans		2,069		3,441		5,510		1,336,192		3
	Card loans		555		2,122		2,677		267,784		2
	Other		4,188		9,072		13,260		72,232		g
orate borrowers			2,982		17,150		20,132		1,072,208		24

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ecourse loans	Japan	0	0	0	18,166	
	The Americas	725	5,248	5,973	69,288	4
	Real estate companies	36	4,244	4,280	337,937	4
	Entertainment companies	630	138	768	92,566	
	Other	1,591	7,520	9,111	554,251	14
t financing leases		5,715	12,737	18,452	1,214,698	12
	Japan	479	6,731	7,210	840,034	6
	Overseas	5,236	6,006	11,242	374,664	6
	¥	15,509	¥ 44,522	¥ 60,031	¥ 3,963,114	¥ 51

Note: Loans held for sale and purchased loans are not included in the table above.

In common with all classes, the Company and its subsidiaries consider financing receivables as past-due financing receivables when principal or interest is past-due 30 days or more. Loans whose terms have been modified are not classified as past-due financing receivables if the principals and interests are not past-due 30 days or more in accordance with the modified terms.

The Company and its subsidiaries suspend accruing revenues on past-due installment loans and direct financing leases when principal or interest is past-due 90 days or more, or earlier, if management determines that their collections are doubtful based on factors such as individual debtors—creditworthiness, historical loss experience, current delinquencies and delinquency trends. Cash repayments received on non-accrual loans are applied first against past due interest and then any surpluses are applied to principal in view of the conditions of the contract and obligors. The Company and its subsidiaries return to accrual status non-accrual loans and lease receivables when it becomes probable that the Company and its subsidiaries will be able to collect all amounts due according to the contractual terms of these loans and lease receivables, as evidenced by continual payments from the debtors. The period of such continual payments before returning to accrual status varies depending on factors that we consider are relevant in assessing the debtor s creditworthiness, such as the debtor—s business characteristics and financial conditions as well as relevant economic conditions and trends.

The following table provides information about troubled debt restructurings of financing receivables that occurred during the six and three months ended September 30, 2016 and 2017:

	Six mo	nonths ended September 30, 2016				
		Mill	ions of yen			
		<b>Pre-modification</b>	Post-modification			
		outstanding	outstanding			
Portfolio segment	Class	recorded investmen	tecorded investment			
Consumer borrowers		¥ 5,309	¥ 3,993			
	Housing loans	132	113			
	Card loans	1,105	908			
	Other	4,072	2,972			
Corporate borrowers		453	453			
Other	Other	453	453			
Total		¥ 5,762	¥ 4,446			

		Millions of yen			
		Pre-modification outstanding recorded	Post-modification outstanding recorded		
Portfolio segment	Class	investment	investment		
Consumer borrowers		¥4,680	¥ 3,662		
	Housing loans	11	11		
	Card loans	1,075	853		
	Other	3,594	2,798		

Six months ended September 30, 2017

**Total** ¥ 4,680 ¥ 3,662

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Three months ended September 30, 2016 Millions of ven **Pre-modification Post-modification** outstanding outstanding Portfolio segment recorded investmentecorded investment Class **Consumer borrowers** ¥2,740 2,062 ¥ Housing loans ¥ 121 ¥ 108 Card loans 516 418 Other 2,103 1,536 **Corporate borrowers** 453 453 Other Other 453 453 **Total** ¥ 2,515 ¥3,193

	Three n	ee months ended September 30, 2017					
		Millions of yen					
		Pre-modification outstanding	Post-modification outstanding				
Portfolio segment	Class	recorded investmen	tecorded investment				
Consumer borrowers		¥ 2,472	¥ 1,935				
	Card loans	544	430				
	Other	1,928	1,505				
TD 4.1		V 2 472	V 1.025				
Total		¥ 2,472	¥ 1.935				

A troubled debt restructuring is defined as a restructuring of a financing receivable in which the creditor grants a concession to the debtor for economic or other reasons related to the debtor s financial difficulties.

The Company and its subsidiaries offer various types of concessions to our debtors to protect as much of our investment as possible in troubled debt restructurings. For the debtors of non-recourse loans, the Company and its subsidiaries offer concessions including an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. For the debtors of all financing receivables other than non-recourse loans, the Company and its subsidiaries offer concessions such as a reduction of the loan principal, a temporary reduction in the interest payments, or an extension of the maturity date at an interest rate lower than the current market rate for a debt with similar risk characteristics. In addition, the Company and its subsidiaries may acquire collateral assets from the debtors in troubled debt restructurings to satisfy fully or partially the loan principal or past due interest.

In common with all portfolio segments, financing receivables modified as troubled debt restructurings are recognized as impaired and are individually evaluated for a valuation allowance. In most cases, these financing receivables have already been considered impaired and individually evaluated for allowance for credit losses prior to the restructurings. However, as a result of the restructuring, the Company and its subsidiaries may recognize additional provision for the restructured receivables.

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The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from September 30, 2016 and for which there was a payment default during the six and three months ended September 30, 2016:

	Six months ended Sep	l September 30, 2016 Millions of yen Recorded		
Portfolio segment	Class	investment		
Consumer borrowers		¥ 927		
	Card loans	31		
	Other	896		
Total		¥ 927		

	Three months ended September 30, 2016						
		Millions of yen					
Portfolio segment	Class	Recorded	investment				
Consumer borrowers		¥	452				
	Card loans		11				
	Other		441				
Total		¥	452				

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The following table provides information about financing receivables modified as troubled debt restructurings within the previous 12 months from September 30, 2017 and for which there was a payment default during the six and three months ended September 30, 2017:

Portfolio segment	Six months ended Sep Class	otember 30, Millions Recor investi	of yen ded
	Ciass		
Consumer borrowers		¥	57
	Card loans		16
	Other		41
Total		¥	57

	Three months ended	Million	30, 2017 as of yen orded
Portfolio segment	Class	inves	tment
Consumer borrowers		¥	43
	Card loans		12
	Other		31
Total		¥	43

The Company and its subsidiaries consider financing receivables whose terms have been modified in a restructuring as defaulted receivables when principal or interest is past-due 90 days or more in accordance with the modified terms.

In common with all portfolio segments, the Company and its subsidiaries suspend accruing revenues and may recognize additional provision as necessary for the defaulted financing receivables.

As of March 31, 2017 and September 30, 2017, there were no foreclosed residential real estate properties. The carrying amounts of installment loans in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure were \(\frac{4}{3}24\) million and \(\frac{4}{2}2\) million as of March 31, 2017 and September 30, 2017, respectively.

#### 6. Investment in Securities

Investment in securities as of March 31, 2017 and September 30, 2017 consists of the following:

	Milli	ons of yen
	March 31, 2017	<b>September 30, 2017</b>
Trading securities *	¥ 569,074	¥ 487,839
Available-for-sale securities	1,165,417	1,062,105
Held-to-maturity securities	114,400	114,368
Other securities	177,621	185,021
Total	¥ 2,026,512	¥ 1,849,333

\* The amount of assets under management of variable annuity and variable life insurance contracts included in trading securities were ¥547,850 million and ¥476,478 million as of March 31, 2017 and September 30, 2017, respectively.

Other securities consist mainly of non-marketable equity securities, preferred capital shares carried at cost and investment funds carried at an amount that reflects equity income and loss based on the investor's share. The aggregate carrying amount of other securities accounted for under the cost method totaled \(\frac{\text{\frac{25}}}{25}\),597 million and \(\frac{\text{\frac{25}}}{25}\),400 million as of March 31, 2017 and September 30, 2017, respectively. Investments with an aggregate cost of \(\frac{\text{\frac{25}}}{25}\),396 million and \(\frac{\text{\frac{25}}}{25}\),381 million, respectively, were not evaluated for impairment because the Company and its subsidiaries did not identify any events or changes in circumstances that might have had a significant adverse effect on the fair value of those investments and it was not practicable to estimate the fair value of the investments.

A certain subsidiary elected the fair value option for investments in foreign government bond securities included in available-for-sale securities, which as of March 31, 2017 and September 30, 2017, were fair valued at ¥1,015 million and ¥2,021 million, respectively.

A certain subsidiary elected the fair value option for investments in foreign corporate debt securities included in available-for-sale securities, which as of March 31, 2017 and September 30, 2017, were fair valued at ¥1,026 million and ¥2,648 million, respectively.

A certain subsidiary elected the fair value option for certain investments in equity securities included in available-for-sale securities to mitigate volatility in the consolidated statements of income caused by the difference in recognition of gain or loss that would otherwise exist between the equity securities and the derivatives used to manage the risk of changes in fair value of these equity securities. As of March 31, 2017 and September 30, 2017, these equity securities were fair valued at \frac{\frac{1}{2}}{3},400 million and \frac{\frac{1}{2}}{2},442 million, respectively.

Certain subsidiaries elected the fair value option for certain investments in investment funds included in other securities whose net asset values do not represent the fair value of investments due to the illiquid nature of these investments. The subsidiaries manage these investments on a fair value basis and the election of the fair value option enables the subsidiaries to reflect more appropriate assumptions to measure the fair value of these investments. As of March 31, 2017 and September 30, 2017, the fair values of these investments were \mathbb{Y}7,453 million and \mathbb{Y}6,920 million, respectively.

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The amortized cost basis amounts, gross unrealized holding gains, gross unrealized holding losses and fair values of available-for-sale securities and held-to-maturity securities in each major security type as of March 31, 2017 and September 30, 2017 are as follows:

# March 31, 2017

	Millions of yen							
	Amortized		Gross unrealized					
		cost		gains	]	losses	F	air value
Available-for-sale:								
Japanese and foreign government bond securities	¥	334,117	¥	12,321	¥	(826)	¥	345,612
Japanese prefectural and foreign municipal bond securities		166,789		3,034		(1,001)		168,822
Corporate debt securities		393,021		3,606		(2,983)		393,644
Specified bonds issued by SPEs in Japan		1,077		10		0		1,087
CMBS and RMBS in the Americas		95,700		3,359		(558)		98,501
Other asset-backed securities and debt securities		61,138		3,957		(378)		64,717
Equity securities		67,914		25,618		(498)		93,034
	]	1,119,756		51,905		(6,244)		1,165,417
Held-to-maturity:								
Japanese government bond securities and other		114,400		25,323		0		139,723
	¥ 1	1,234,156	¥	77,228	¥	(6,244)	¥	1,305,140

# **September 30, 2017**

			Millio	ns of yen			
	Amortiz	ed u	Gross unrealized				
	cost		gains losses		Fair		ir value
Available-for-sale:							
Japanese and foreign government bond securities	¥ 267,5	57 ₹	¥ 12,537	¥	(9)	¥	280,085
Japanese prefectural and foreign municipal bond securities	157,6	75	3,644	(9	28)		160,391
Corporate debt securities	377,0	85	3,847	(1,3	93)		379,539
Specified bonds issued by SPEs in Japan	Ģ	54	9		0		963
CMBS and RMBS in the Americas	80,2	01	2,866	(6	11)		82,456
Other asset-backed securities and debt securities	75,9	47	3,395	(1	17)		79,225
Equity securities	61,5	39	19,455	(1,5	48)		79,446
	1,020,9	58	45,753	(4,6	06)	1	,062,105

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Held-to-maturity:

Tiera to matarity.					
Japanese government bond securities and other	114,368	25,764		0	140,132
•					
	¥1,135,326	¥ 71,517	¥	(4,606)	¥ 1,202,237

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The following tables provide information about available-for-sale securities with gross unrealized losses and the length of time that individual securities have been in a continuous unrealized loss position as of March 31, 2017 and September 30, 2017, respectively:

# March 31, 2017

					Millio	ns	of yen				
	Less t mo Fair value	nths ( unr		12 months o		ns or more Gross unrealized losses		Fair value		Γota ι	l Gross inrealized losses
Available-for-sale:											
Japanese and foreign government bond securities	¥ 33,991	¥	(826)	¥	0	¥	0	¥	33,991	¥	(826)
Japanese prefectural and foreign											
municipal bond securities	36,873		(696)		6,202		(305)		43,075		(1,001)
Corporate debt securities	152,812		(2,983)		0		0		152,812		(2,983)
CMBS and RMBS in the											
Americas	20,238		(485)		9,428		(73)		29,666		(558)
Other asset-backed securities											
and debt securities	3,308		(1)		3,991		(377)		7,299		(378)
Equity securities	7,645		(480)		787		(18)		8,432		(498)
	¥ 254,867	¥	(5,471)	¥	20,408	¥	(773)	¥	275,275	¥	(6,244)

# **September 30, 2017**

						Millio	ns o	of yen					
			than 12 onths Gross unrealized losses		Fair unreal		ths or more Gross unrealized Fair losses value		Gross unrealized				l Gross inrealized losses
Available-for-sale:													
Japanese and foreign													
government bond securities	¥	2,720	¥	(9)	¥	0	¥	0	¥	2,720	¥	(9)	
Japanese prefectural and foreign													
municipal bond securities		37,579		(842)		3,855		(86)		41,434		(928)	
Corporate debt securities	1	24,589		(1,178)		19,607		(215)		144,196		(1,393)	
CMBS and RMBS in the													
Americas		10,777		(316)		8,235		(295)		19,012		(611)	
Other asset-backed securities and debt securities		908		(15)		2,515		(102)		3,423		(117)	

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Equity securities	30,934	(848)	7,303	(700)	38,237		(1,548)
	¥ 207,507	¥ (3,208) ¥	41,515 ¥	(1,398)	¥ 249,022	¥	(4,606)

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The number of investment securities that were in an unrealized loss position as of March 31, 2017 and September 30, 2017 were 325 and 322, respectively. The gross unrealized losses on these securities are attributable to a number of factors including changes in interest rates, credit spreads and market trends.

For debt securities, in the case of the fair value being below the amortized cost, the Company and its subsidiaries consider whether those securities are other-than-temporarily impaired using all available information about their collectability. The Company and its subsidiaries do not consider a debt security to be other-than-temporarily impaired if (1) the Company and its subsidiaries do not intend to sell the debt security, (2) it is not more likely than not that the Company and its subsidiaries will be required to sell the debt security before recovery of its amortized cost basis and (3) the present value of estimated cash flows will fully cover the amortized cost of the security. On the other hand, the Company and its subsidiaries consider a debt security to be other-than-temporarily impaired if any of the above mentioned three conditions are not met.

Debt securities with unrealized loss position mainly include corporate debt securities in Japan.

The unrealized loss associated with corporate debt securities is primarily due to changes in the market interest rate and risk premium. Considering all available information to assess the collectability of those investments (such as the financial condition of and business prospects for the issuers), the Company and its subsidiaries believe that the Company and its subsidiaries are able to recover the entire amortized cost basis of those investments. Because the Company and its subsidiaries do not intend to sell the investments and it is not more likely than not that the Company and its subsidiaries will be required to sell the investments before recovery of their amortized cost basis, the Company and its subsidiaries do not consider these investments to be other-than-temporarily impaired at September 30, 2017.

For equity securities with unrealized losses, the Company and its subsidiaries consider various factors to determine whether the decline is other-than-temporary, including the length of time and the extent to which the fair value has been less than the carrying value and the issuer s specific economic conditions as well as the ability and intent to hold these securities for a period of time sufficient to recover the securities carrying amounts. Based on our ongoing monitoring process, the Company and its subsidiaries do not consider these investments to be other-than-temporarily impaired as of September 30, 2017.

The total other-than-temporary impairment with an offset for the amount of the total other-than-temporary impairment recognized in other comprehensive income (loss) for the six months ended September 30, 2016 and 2017 are as follows:

	Millions of yen						
	Six months ended Six months en						
	Septem	ber 30, 2016	Septem	ber 30, 2017			
Total other-than-temporary impairment losses	¥	6,212	¥	423			
Portion of loss recognized in other comprehensive income (before							
taxes)		0		0			
Net impairment losses recognized in earnings	¥	6,212	¥	423			

The total other-than-temporary impairment with an offset for the amount of the total other-than-temporary impairment recognized in other comprehensive income (loss) for the three months ended September 30, 2016 and 2017 are as follows:

	Millions of yen						
	Three months ended						
	Septe	e months ended					
		2016	Sept	tember 30, 2017			
Total other-than-temporary impairment losses	¥	6,207	¥	243			
Portion of loss recognized in other comprehensive income (before							
taxes)		0		0			
Net impairment losses recognized in earnings	¥	6,207	¥	243			

Total other-than-temporary impairment losses for the six and three months ended September 30, 2016 were related to equity securities and other securities. Total other-than-temporary impairment losses for the six and three months ended September 30, 2017 were related to equity securities and other securities.

Roll-forwards of the amount related to credit losses on other-than-temporarily impaired debt securities recognized in earnings for the six months ended September 30, 2016 and 2017 are as follows:

	Millions of yen						
	Six months ended			months ended			
	Septeml	per 30, 2016	Septe	ember 30, 2017			
Beginning balance	¥	1,413	¥	1,220			
Reduction during the period:							
Due to change in intent to sell or requirement to sell		(22)		0			
Ending balance	¥	1,391	¥	1,220			

Roll-forwards of the amount related to credit losses on other-than-temporarily impaired debt securities recognized in earnings for the three months ended September 30, 2016 and 2017 are as follows:

		Millions of yo							
	Three	months ended	[						
	Sep	tember 30, 2016	Three months ended September 30, 2017						
Beginning balance	¥	1,391	¥	1,220					
Ending balance	¥	1,391	¥	1,220					

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The Company and its subsidiaries recorded other-than-temporary impairments related to the non-credit losses arising from foregoing debt securities for CMBS and RMBS in the Americas. These impairments included the amount of unrealized gains for the changes in fair value of the debt securities after recognition of other-than-temporary impairments in earnings. As of March 31, 2017, an unrealized gain of ¥57 million, before taxes, were included and an unrealized gain of ¥36 million, net of taxes, were included in unrealized gains or losses of accumulated other comprehensive income. As of September 30, 2017, an unrealized gain of ¥34 million, before taxes, was included and an unrealized gain of ¥22 million, net of taxes, was included in unrealized gains or losses of accumulated other comprehensive income. As of March 31, 2017 and September 30, 2017, no unrealized loss was included in unrealized gains or losses of accumulated other comprehensive income.

#### 7. Securitization Transactions

The Company and its subsidiaries have securitized various financial assets such as lease receivables and installment loans (commercial mortgage loans, housing loans and other).

In the securitization process, these financial assets are transferred to SPEs, such as trusts and special-purpose companies that issue beneficial interests of the securitization trusts and securities backed by the financial assets to investors. The cash flows collected from these assets transferred to the SPEs are then used to repay these asset-backed beneficial interests and securities. As the transferred assets are isolated from the Company and its subsidiaries, the investors and the SPEs have no recourse to other assets of the Company and its subsidiaries in cases where the debtors or the issuers of the transferred financial assets fail to perform under the original terms of those financial assets.

The Company and its subsidiaries often retain interests in the SPEs in the form of the beneficial interest of the securitization trusts. Those interests that continue to be held include interests in the transferred assets and are often subordinate to other tranche(s) of the securitization. Those beneficial interests that continue to be held by the Company and its subsidiaries are subject to credit risk, interest rate risk and prepayment risk on the securitized financial assets. With regards to these subordinated interests that the Company and its subsidiaries retain, they are subordinated to the senior investments and are exposed to different credit and prepayment risks, since they first absorb the risk of the decline in the cash flows from the financial assets transferred to the SPEs for defaults and prepayment of the transferred assets. If there is any excess cash remaining in the SPEs after payment to investors in the securitization of the contractual rate of returns, most of such excess cash is distributed to the Company and its subsidiaries for payments of the subordinated interests.

Trusts or SPEs used in securitization transactions have been consolidated if the Company and its subsidiaries are the primary beneficiary of the trusts or SPEs.

During the six months ended September 30, 2016 and 2017, there was no securitization transaction accounted for as a sale.

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Quantitative information about delinquencies, impaired loans and components of financial assets sold on securitization and other assets managed together as of March 31, 2017 and September 30, 2017, and quantitative information about net credit loss for the six and three months ended September 30, 2016 and 2017 are as follows:

			Million	s of	yen			
	an rec	nount ceivab	oles	Principal amount of receivables that are 90 days or more past-due and impaired loans				
Direct financing leases	¥ 1,204,024	¥	1,214,698	YIAI ( ¥	11,600	¥	12,737	
Installment loans	2,815,706	1	2,825,895	1	68,747		66,009	
	4,019,730		4,040,593		80,347		78,746	
Direct financing leases sold on securitization	0		0		0		0	
Total	¥4,019,730	¥	4,040,593	¥	80,347	¥	78,746	

#### Credit loss Six months ended ix months ended months ended en September 30, 2017 September 30, 2017 Direct financing leases ¥ 1,787 ¥ 938 1,295 700 Installment loans 5,925 3,928 7.011 4,159 7,712 7,949 5,223 4,859 Direct financing leases sold on securitization 0 0 0 0 **Total** ¥ 7,712 ¥ 7.949 5.223 ¥ 4,859

Millions of yen

A certain subsidiary originates and sells loans into the secondary market while retaining the obligation to service those loans. In addition, it undertakes obligations to service loans originated by others. The servicing assets related to those servicing activities are included in other assets and roll-forwards of the amount of the servicing assets for the six and three months ended September 30, 2016 and 2017 are as follows:

					ee month	dee months ended ptember 30, 2017
Beginning balance	¥	16.852	_	17,303		
Increase mainly from loans sold with servicing retained		1,781	•	13,470	1,0	12,132

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Decrease mainly from amortization		(1,779)		(1,712)		(903)		(835)
Increase (Decrease) from the effects of changes in foreign exchange rates		(1,718)		225		(268)		253
Ending balance	¥	15,136	¥	29,286	¥	15,136	¥	29,286

The fair value of the servicing assets as of March 31, 2017 and September 30, 2017 are as follows:

	Mill	Millions of yen				
	March 31, 2017	Septembe	er 30, 2017			
Beginning balance	¥ 24,229	¥	24,907			
Ending balance	¥ 24,907	¥	36,949			

#### 8. Variable Interest Entities

The Company and its subsidiaries use special purpose companies, partnerships and trusts (hereinafter referred to as SPEs) in the ordinary course of business.

These SPEs are not always controlled by voting rights, and there are cases where voting rights do not exist for these SPEs. The Company and its subsidiaries determine a variable interest entity (hereinafter referred to as VIE) among those SPEs when (a) the total equity investment at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support provided by any parties, including the equity holders or (b) as a group, the holders of the equity investment at risk do not have (1) the ability to make decisions about an entity s activities that most significantly impact the entity s economic performance through voting rights or similar rights, (2) the obligation to absorb the expected losses of the entity or (3) the right to receive the expected residual returns of the entity.

The Company and its subsidiaries perform a qualitative analysis to identify the primary beneficiary of VIEs. An enterprise that has both of the following characteristics is considered to be the primary beneficiary and therefore results in the consolidation of the VIE:

The power to direct the activities of a VIE that most significantly impact the entity s economic performance

The obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE

All facts and circumstances are taken into consideration when determining whether the Company and its subsidiaries have variable interests that would deem it the primary beneficiary and therefore require consolidation of the VIE. The Company and its subsidiaries make ongoing reassessment of whether they are the primary beneficiaries of a VIE.

The following are the items that the Company and its subsidiaries are considering in a qualitative assessment:

Which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities

Characteristics of the Company and its subsidiaries variable interest or interests and other involvements (including involvement of related parties and de facto agents)

Involvement of other variable interest holders

The entity s purpose and design, including the risks that the entity was designed to create and pass through to its variable interest holders

The Company and its subsidiaries generally consider the following types of involvement to be significant when determining the primary beneficiary:

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Designing the structuring of a transaction

Providing an equity investment and debt financing

Being the investment manager, asset manager or servicer and receiving variable fees

Providing liquidity and other financial support

The Company and its subsidiaries do not have the power to direct activities of the VIEs that most significantly impact the VIEs economic performance if that power is shared among multiple unrelated parties, and accordingly do not consolidate such VIEs.

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Information about VIEs (consolidated and non-consolidated) for the Company and its subsidiaries are as follows:

# 1. Consolidated VIEs **March 31, 2017**

	Millions of yen						
	Total	Total	Assets which are pledged as				
Types of VIEs	assets *1	liabilities *1	collateral *2	Commitments *3			
(a) VIEs for liquidating customer assets	¥ 0	¥ 0	¥ 0	¥ 0			
(b) VIEs for acquisition of real estate and real estate							
development projects for customers	663	0	0	0			
(c) VIEs for acquisition of real estate for the							
Company and its subsidiaries real estate-related							
business	127,425	39,877	75,382	7,000			
(d) VIEs for corporate rehabilitation support business	1,544	16	0	0			
(e) VIEs for investment in securities	50,411	2,027	5,567	1,995			
(f) VIEs for securitizing financial assets such as							
direct financing lease receivable and loan receivable	338,138	228,935	307,315	0			
(g) VIEs for securitization of loan receivable							
originated by third parties	18,683	17,202	18,683	0			
(h) VIEs for power generation projects	212,153	111,404	127,993	84,227			
(i) Other VIEs	202,386	72,447	168,353	0			
Total	¥ 951,403	¥ 471,908	¥ 703,293	¥ 93,222			

# **September 30, 2017**

Types of VIEs	Total assets *1	Commitments *3		
(a) VIEs for liquidating customer assets	¥ 0	¥ 0	¥ 0	¥ 0
(b) VIEs for acquisition of real estate and real estate				
development projects for customers	662	0	0	0
(c) VIEs for acquisition of real estate for the				
Company and its subsidiaries real estate-related				
business	105,913	28,876	54,129	7,000
(d) VIEs for corporate rehabilitation support business	1,685	158	0	0
(e) VIEs for investment in securities	41,061	724	69	2,044
	144,167	101,991	115,387	0

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(f) VIEs for securitizing financial assets such as direct financing lease receivable and loan receivable

(g) VIEs for securitization of loan receivable					
originated by third parties	13,746	14,049	13,74	-6	0
(h) VIEs for power generation projects	221,922	104,421	129,11	7	92,698
(i) Other VIEs	193,260	71,824	166,36	0	0
Total	¥722,416	¥ 322,043	¥ 478,80	8 ¥	101,742

<sup>\*1</sup> The assets of most VIEs are used only to repay the liabilities of the VIEs, and the creditors of the liabilities of most VIEs have no recourse to other assets of the Company and its subsidiaries.

<sup>\*2</sup> The assets are pledged as collateral by VIE for financing of the VIE.

<sup>\*3</sup> This item represents remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

# 2. Non-consolidated VIEs

March 31, 2017

Millions of yen
Carrying amount of
the variable interests in
the VIEs held by
the

Company and its subsidiaries

Maximum

						exposure
Types of VIEs	Total assetNon-recourse loanInvestments					to loss *
(a) VIEs for liquidating customer assets	¥ 8,671	¥	0	¥	991	¥ 991
(b) VIEs for acquisition of real estate and real estate						
development projects for customers	96,187		0		11,130	11,194
(c) VIEs for acquisition of real estate for the Company						
and its subsidiaries real estate-related business	0		0		0	0
(d) VIEs for corporate rehabilitation support business	0		0		0	0
(e) VIEs for investment in securities	30,299,519		0		80,211	109,310
(f) VIEs for securitizing financial assets such as direct						
financing lease receivable and loan receivable	0		0		0	0
(g) VIEs for securitization of loan receivable originated						
by third parties	1,744,471		0		18,448	18,483
(h) VIEs for power generation projects	12,414		0		1,719	3,729
(i) Other VIEs	319,520		4,864		17,963	25,260
Total	¥32,480,782	¥	4,864	¥	130,462	¥ 168,967

# **September 30, 2017**

Millions of yen
Carrying amount of
the variable interests in
the VIEs held by
the

Company and its subsidiaries

								ximum oosure
Types of VIEs	Tot	al assetNo	n-reco	urse loa	andny	estments	to	loss *
(a) VIEs for liquidating customer assets	¥	8,660	¥	0	¥	991	¥	991
(b) VIEs for acquisition of real estate and real estate								
development projects for customers		82,903		0		11,248		11,248
(c) VIEs for acquisition of real estate for the Company								
and its subsidiaries real estate-related business		0		0		0		0

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(d) VIEs for corporate rehabilitation support business	0		0		0	0
(e) VIEs for investment in securities	30,936,563		0		80,837	108,170
(f) VIEs for securitizing financial assets such as direct						
financing lease receivable and loan receivable	0		0		0	0
(g) VIEs for securitization of loan receivable originated						
by third parties	1,432,927		0		17,378	17,405
(h) VIEs for power generation projects	29,257		0		1,871	1,871
(i) Other VIEs	444,597		4,362		29,982	36,790
Total	¥32,934,907	¥	4,362	¥	142,307	¥ 176,475

<sup>\*</sup> Maximum exposure to loss includes remaining balance of commitments that could require the Company and its subsidiaries to provide investments or loans to the VIE.

### (a) VIEs for liquidating customer assets

The Company and its subsidiaries may use VIEs in structuring financing for customers to liquidate specific customer assets. The VIEs are typically used to provide a structure that is bankruptcy remote with respect to the customer and the use of VIE structure is requested by such customer. Such VIEs typically acquire assets to be liquidated from the customer, borrow non-recourse loans from financial institutions and have an equity investment made by the customer. By using cash flows from the liquidated assets, these VIEs repay the loan and pay dividends to equity investors if sufficient funds exist.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are mainly included in other assets in the Company s consolidated balance sheets.

### (b) VIEs for acquisition of real estate and real estate development projects for customers

Customers and the Company and its subsidiaries are involved with VIEs formed to acquire real estate and/or develop real estate projects. In each case, a customer establishes and makes an equity investment in a VIE that is designed to be bankruptcy remote from the customer. The VIEs acquire real estate and/or develop real estate projects.

The Company and its subsidiaries provide non-recourse loans to such VIEs and hold specified bonds issued by them and/or make investments in them. The Company and its subsidiaries have consolidated certain VIEs because the Company or its subsidiary effectively controls the VIEs by acting as the asset manager of the VIEs.

In the Company s consolidated balance sheets, assets of consolidated VIEs are mainly included in cash and cash equivalents.

With respect to the variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are mainly included in investment in securities, investment in affiliates and other assets in the Company s consolidated balance sheets. The Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is held by unrelated parties. In some cases, the Company and its subsidiaries concluded that the VIEs are not consolidated because the power to direct these VIEs is shared among multiple unrelated parties.

### (c) VIEs for acquisition of real estate for the Company and its subsidiaries real estate-related business

The Company and its subsidiaries establish VIEs and acquire real estate to borrow non-recourse loans from financial institutions and simplify the administration activities necessary for the real estate. The Company and its subsidiaries consolidate such VIEs even though the Company and its subsidiaries may not have voting rights if substantially all of such VIEs subordinated interests are issued to the Company and its subsidiaries, and therefore the VIEs are controlled by and for the benefit of the Company and its subsidiaries.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in cash and cash equivalents, restricted cash, investment in operating leases, property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such consolidated VIEs.

### (d) VIEs for corporate rehabilitation support business

Financial institutions, the Company and its subsidiary are involved with VIEs established for the corporate rehabilitation support business. VIEs receive the funds from investors including the financial institutions, the

Company and the subsidiary, and purchase loan receivables due from borrowers which have financial problems, but are deemed to have the potential to recover in the future. The servicing operations for the VIEs are conducted by the subsidiary.

The Company and its subsidiary consolidated such VIEs since the Company and the subsidiary have the majority of the investment share of such VIEs, and have the power to direct the activities of the VIEs that most significantly impact the entities economic performance through the servicing operations.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in other liabilities.

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### (e) VIEs for investment in securities

The Company and its subsidiaries have interests in VIEs that are investment funds and mainly invest in equity and debt securities. Such VIEs are managed by certain subsidiaries or fund management companies that are independent of the Company and its subsidiaries.

Certain subsidiaries consolidated certain such VIEs since the subsidiaries has the majority of the investment share of them, and has the power to direct the activities of those VIEs that most significantly impact the entities economic performance through involvement with the design of the VIEs or other means.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in securities and investment in affiliates, and liabilities of those consolidated VIEs are mainly included in trade notes, accounts and other payable. A subsidiary has a commitment agreement by which the subsidiary may be required to make additional investment in certain such consolidated VIEs.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company s consolidated balance sheets. The Company and its subsidiaries have a commitment agreement by which the Company and its subsidiaries may be required to make additional investment in certain such non-consolidated VIEs.

### (f) VIEs for securitizing financial assets such as direct financing lease receivable and loan receivable

The Company and its subsidiaries use VIEs to securitize financial assets such as direct financing leases receivables and loans receivables. In the securitization process, these financial assets are transferred to SPEs, and the SPEs issue beneficial interests or securities backed by the transferred financial assets to investors. After the securitization, the Company and its subsidiaries continue to hold a subordinated part of the securities and act as a servicer.

The Company and its subsidiaries consolidated such VIEs since the Company and its subsidiaries have the power to direct the activities that most significantly impact the entity s economic performance by designing the securitization scheme and conducting servicing activities, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by retaining the subordinated part of the securities.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are included in restricted cash, investment in direct financing leases and installment loans, and liabilities of those consolidated VIEs are included in long-term debt.

### (g) VIEs for securitization of loan receivable originated by third parties

The Company and its subsidiaries invest in CMBS, RMBS and other asset-backed securities originated by third parties. In some cases of such securitization, certain subsidiaries hold the subordinated portion and the subsidiaries act as a special-servicer of the securitization transaction. As the special servicer, the subsidiaries have rights to dispose of real estate collateral related to the securitized commercial mortgage loans.

The subsidiaries consolidate certain of these VIEs when the subsidiaries have the power to direct the activities of the VIEs that most significantly impact the entities economic performance through its role as special-servicer, including the right to dispose of the collateral, and have a responsibility to absorb losses of the VIEs that could potentially be significant to the entities by holding the subordinated part of the securities.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in installment loans, and liabilities of those consolidated VIEs are mainly included in long-term debt.

Variable interests of non-consolidated VIEs, which the Company and its subsidiaries have, are included in investment in securities in the Company s consolidated balance sheets. The Company has a commitment agreement by which the Company may be required to make additional investment in certain such non-consolidated VIEs.

### (h) VIEs for power generation projects

The Company and its subsidiaries may use VIEs in power generation projects. VIEs receive the funds from the Company and its subsidiaries, install solar panels on acquired or leased lands, and sell the generated power to electric power companies. The Company and its subsidiaries have consolidated certain VIEs because the Company and its subsidiaries have the majority of the investment shares of such VIEs and effectively control the VIEs by acting as the asset manager of the VIEs.

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In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in property under facility operations and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt. The Company has commitment agreements by which the Company may be required to make additional investment or execute loans in certain such consolidated VIEs.

Variable interests of non-consolidated VIEs, which the Company has, is included in investment in securities in the Company s consolidated balance sheets.

### (i) Other VIEs

The Company and its subsidiaries are involved with other types of VIEs for various purposes. Consolidated and non-consolidated VIEs of this category are mainly kumiai structures. In addition, certain subsidiaries have consolidated VIEs that are not included in the categories (a) through (h) above, because the subsidiaries hold the subordinated portion of the VIEs and the VIEs are effectively controlled by the subsidiaries.

In Japan, certain subsidiaries provide investment products to their customers that employ a contractual mechanism known as a kumiai, which in part result in the subsidiaries forming a type of SPE. As a means to finance the purchase of aircraft or other large-ticket items to be leased to third parties, the Company and its subsidiaries arrange and market kumiai products to investors, who invest a portion of the funds necessary into the kumiai structure. The remainder of the purchase funds is borrowed by the kumiai structure in the form of a non-recourse loan from one or more financial institutions. The kumiai investors (and any lenders to the kumiai structure) retain all of the economic risks and rewards in connection with purchasing and leasing activities of the kumiai structure, and all related gains or losses are recorded on the financial statements of the investors in the kumiai. The Company and its subsidiaries are responsible for the arrangement and marketing of these products and may act as servicer or administrator in kumiai transactions. The fee income for the arrangement and administration of these transactions is recognized in the Company s consolidated statements of income. In some cases, the Company and its subsidiaries make investments in the kumiai or its related SPE, and these VIEs are consolidated because the Company and its subsidiaries have a responsibility to absorb any significant potential loss through the investments and have the power to direct the activities that most significantly impact their economic performance. In other cases, the Company and its subsidiaries are not considered to be the primary beneficiary of the VIEs or kumiais because the Company and its subsidiaries did not make significant investments or guarantee or otherwise undertake any significant financial commitments or exposure with respect to the kumiai or its related SPE.

The Company may use VIEs to finance. The Company transfers its own held assets to SPEs, which borrow non-recourse loan from financial institutions and effectively pledge such assets as collateral. The Company continually holds subordinated interests in the SPEs and perform administrative work of such assets. The Company consolidates such SPEs because the Company has a right to direct the activities of them that most significantly impact their economic performance by setting up the scheme and performing administrative work of the assets and has the obligation to absorb expected losses of them by holding the subordinated interests.

In the Company s consolidated balance sheets, assets of the consolidated VIEs are mainly included in investment in operating leases, investment in affiliates, office facilities and other assets, and liabilities of those consolidated VIEs are mainly included in long-term debt.

Variable interests in non-consolidated VIEs, which the Company and its subsidiaries hold, non-recourse loans are included in installment loans, and investments are mainly included in investment in securities in the Company s consolidated balance sheets. The Company and its subsidiaries have a commitment agreement by which the Company and its subsidiaries may be required to make additional investment in certain such non-consolidated VIEs.

### 9. Investment in Affiliates

Investment in affiliates at March 31, 2017 and September 30, 2017 consists of the following:

 Millions of yen

 March 31, 2017
 September 30, 2017

 Shares
 ¥ 485,386 ¥ 539,053

 Loans and others
 38,848 55,377

 ¥ 524,234 ¥ 594,430

### 10. Redeemable Noncontrolling Interests

Changes in redeemable noncontrolling interests for the six months ended September 30, 2016 and 2017 are as follows:

	Millions of yen		
	Six m	Six months ended	
	Septen	ıber 30, 2016	<b>September 30, 2017</b>
Beginning balance	¥	7,467 ₹	€ 6,548
Comprehensive income			
Net income		148	148
Other comprehensive income (loss)			
Net change of foreign currency translation adjustments		(772)	34
Total other comprehensive income (loss)		(772)	34
Comprehensive income (loss)		(624)	182
Ending balance	¥	6,843	€ 6,730

### 11. Accumulated Other Comprehensive Income (Loss)

Changes in each component of accumulated other comprehensive income (loss), net of tax for the six months ended September 30, 2016 and 2017, are as follows:

		Six mont	ths ended Septe Millions of y		
	Net unrealized ga	oine	Foreign currency	Net unrealized gains (losses) on	Accumulated other
	(losses) on investr		•	derivative	comprehensive
		pension plans	adjustments	instruments	income (loss)
Balance at March 31, 2016	¥47,185	¥ (23,884)	¥ (24,766)	¥ (4,757)	¥ (6,222)
Net unrealized gains (losses) or					
investment in securities, net of					
of $Y(3,157)$ million	6,936				6,936
Reclassification adjustment					
included in net income, net of t					
of ¥4,068 million	(9,789)				(9,789)
Defined benefit pension plans,	net				
of tax of ¥(504) million		1,281			1,281
Reclassification adjustment					
included in net income, net of t	ax	210			210
of ¥(77) million		218			218
Foreign currency translation					
adjustments, net of tax of			( <b>70 700</b> )		( <b>7</b> 0 <b>7</b> 00)
¥10,196 million			(59,799)		(59,799)
Reclassification adjustment					
included in net income, net of t	ax		207		205
of ¥13 million			287		287
Net unrealized gains (losses) or					
derivative instruments, net of ta	ax			(1.426)	(1.426)
of ¥669 million				(1,436)	(1,436)
Reclassification adjustment					
included in net income, net of t	ax			(264)	(264)
of ¥122 million				(364)	(364)
T-4-1-4h					
Total other comprehensive inco		1 400	(50.512)	(1.000)	(60.666)
(loss)	(2,853)	1,499	(59,512)	(1,800)	(62,666)
Lasse Othan Cammuchansiva					
Less: Other Comprehensive					
Income (loss) Attributable to the		138	(6,426)	(87)	(6.420)
Noncontrolling Interest	(55)	138	(0,420)	(87)	(6,430)
Less: Other Comprehensive	0	0	(772)	0	(772)
Income (loss) Attributable to the		U	(112)	U	(112)
Redeemable Noncontrolling					

Interests

Balance at September 30, 2016 ¥ 44,387 ¥ (22,523) ¥ (77,080) ¥ (6,470) ¥ (61,686)

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## Six months ended September 30, 2017 Millions of yen

				M	illions of y	en			
	Net unrealized g (losses) on invest in	ment	ned benefit	C	Foreign urrency anslation	Net u	inrealized (losses) on rivative		umulated other prehensive
	securities		sion plans		ustments		ruments	-	ome (loss)
Balance at March 31, 2017	¥ 32,279	¥	(17,330)		(31,736)	¥	(4,483)	¥	(21,270)
	·						, , ,		
Net unrealized gains (losses) or	1								
investment in securities, net of	tax								
of $Y(2,275)$ million	6,640								6,640
Reclassification adjustment									
included in net income, net of t	ax								
of ¥4,594 million	(9,667)								(9,667)
Defined benefit pension plans,	net								
of tax of ¥86 million			(427)						(427)
Reclassification adjustment									
included in net income, net of t	ax								
of ¥5 million			(20)						(20)
Foreign currency translation									
adjustments, net of tax of									
¥12,032 million					19,830				19,830
Reclassification adjustment									
included in net income, net of t	ax								
of ¥(1,019) million					(1,175)				(1,175)
Net unrealized gains (losses) or	1								
derivative instruments, net of ta	ax								
of ¥(253) million							805		805
Reclassification adjustment									
included in net income, net of t	ax								
of ¥235 million							(729)		(729)
Total other comprehensive inco									
(loss)	(3,027)		(447)		18,655		76		15,257
Less: Other Comprehensive									
Income (loss) Attributable to the									
Noncontrolling Interest	(65)		0		728		4		667
Less: Other Comprehensive Income Attributable to the Redeemable Noncontrolling									
Interests	0		0		34		0		34
			-		-		-		-
Balance at September 30, 2017	¥29,317	¥	(17,777)	¥	(13,843)	¥	(4,411)	¥	(6,714)

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Changes in each component of accumulated other comprehensive income (loss), net of tax for the three months ended September 30, 2016 and 2017, are as follows:

		i nree moi	Millions of y	ember 30, 2016 en	
	Net unrealized ga		Foreign currency	Net unrealized gains (losses) on	Accumulated other comprehensive
					-
Balance at June 30, 2016		-			, i
24141100 40 0 4110 0 0, 2010	10.,010	(==,,, \cdot \cdot)	1 (00,170)	(0,200)	(66, 161)
Net unrealized gains (losses) or	n				
investment in securities, net of					
of ¥647 million	(3,811)				(3,811)
Reclassification adjustment	,				` '
•	ax				
of ¥2,202 million	(5,814)				(5,814)
Defined benefit pension plans,	net				
of tax of ¥(62) million		75			75
Reclassification adjustment					
•	ax				
of ¥(38) million		127			127
Foreign currency translation					
adjustments, net of tax of					
¥5,047 million			(19,262)		(19,262)
Reclassification adjustment					
included in net income, net of t	ax				
of ¥(130) million			954		954
Net unrealized gains (losses) or	n				
derivative instruments, net of ta	ax				
of ¥(207) million				404	404
Reclassification adjustment					
included in net income, net of t	ax				
of ¥103 million				(272)	(272)
Total other comprehensive inco					
(loss)	(9,625)	202	(18,308)	132	(27,599)
•					
Noncontrolling Interest	1	21	(1,282)	34	(1,226)
_					
	ne				
_	^	^	(101)	^	(101)
interests	U	0	(121)	Ü	(121)
of ¥647 million Reclassification adjustment included in net income, net of t of ¥2,202 million Defined benefit pension plans, of tax of ¥(62) million Reclassification adjustment included in net income, net of t of ¥(38) million Foreign currency translation adjustments, net of tax of ¥5,047 million Reclassification adjustment included in net income, net of t of ¥(130) million Net unrealized gains (losses) or derivative instruments, net of ta of ¥(207) million Reclassification adjustment included in net income, net of t of ¥103 million Total other comprehensive income	(losses) on investre in securities	mentined benefit pension plans ¥ (22,704)	translation adjustments ¥ (60,175)	derivative instruments ¥ (6,568)	comprehensi income (loss ¥ (35,434

Balance at September 30, 2016 ¥ 44,387 ¥ (22,523) ¥ (77,080) ¥ (6,470) ¥ (61,686)

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## Three months ended September 30, 2017 Millions of yen

				M	illions of y	en			
	Net unrealized g (losses) on invest in	ment Defi	ned benefit	tra	Foreign urrency anslation	Net u gains de	inrealized (losses) on rivative	com	cumulated other prehensive
n	securities	_	sion plans		justments		ruments		ome (loss)
Balance at June 30, 2017	¥30,376	¥	(17,586)	¥	(25,122)	¥	(4,352)	¥	(16,684)
Net unrealized gains (losses) or investment in securities, net of of ¥(875) million Reclassification adjustment									3,253
included in net income, net of t	ax								
of ¥2,133 million	(4,324)								(4,324)
Defined benefit pension plans, of tax of ¥19 million			(180)						(180)
Reclassification adjustment			(100)						(100)
included in net income, net of t of ¥2 million	ax		(10)						(10)
Foreign currency translation adjustments, net of tax of ¥5,413 million					13,041				13,041
Reclassification adjustment included in net income, net of t of ¥0 million	ax				0				0
Net unrealized gains (losses) or derivative instruments, net of to of \( \frac{4}{4} \) million							4		4
Reclassification adjustment included in net income, net of t of ¥17 million	ax						(73)		(73)
Total other comprehensive inco (loss)	ome (1,071)		(190)		13,041		(69)		11,711
Less: Other Comprehensive Income (loss) Attributable to the Noncontrolling Interest	ne (12)		1		1,717		(10)		1,696
Less: Other Comprehensive Income Attributable to the Redeemable Noncontrolling Interests	0		0		45		0		45
Balance at September 30, 2017	¥29,317	¥	(17,777)	¥	(13,843)	¥	(4,411)	¥	(6,714)

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**Details about accumulated other** 

Amounts reclassified to net income from accumulated other comprehensive income (loss) in the six months ended September 30, 2016 and 2017 are as follows:

### Six months ended September 30, 2016

# Reclassification adjustment included in net income

comprehensive income components	Millions of yen	Consolidated statements of income caption		
Net unrealized gains (losses) on				
investment in securities				
Sales of investment securities	¥ 11,596	Gains on investment securities and dividends		
Sales of investment securities	9,326	Life insurance premiums and related investment income		
Amortization of investment securities	(125)	Finance revenues		
Amortization of investment securities	(760)	Life insurance premiums and related investment income		
Others	(6,180)	Write-downs of securities and other		
	13,857	Total before tax		
	(4,068)	Tax expenses or benefits		
		•		
	¥ 9,789	Net of tax		
Defined honefit rension along				
Defined benefit pension plans Amortization of prior service credit	¥ 511	See Note 14 Pension Plans		
Amortization of net actuarial loss	(782)	See Note 14 Pension Plans		
Amortization of transition obligation	(24)	See Note 14 Pension Plans		
imoruzuron or trunstron congution	(21)	Sec Prote 11 Tension Plans		
	(295)	Total before tax		
	77	Tax expenses or benefits		
	¥ (218)	Net of tax		
	1 (210)	Tet of tax		
Foreign currency translation adjustments				
Sales or liquidation	¥ (274)	Gains on sales of subsidiaries and affiliates and		
1		liquidation losses, net		
		-		
	(274)	Total before tax		
	(13)	Tax expenses or benefits		
	¥ (287)	Net of tax		
	( 1)			
Net unrealized gains (losses) on				
derivative instruments				
Interest rate swap agreements	¥ 1	Finance revenues/Interest expense		
Foreign exchange contracts	(32)	Other (income) and expense, net		
Foreign currency swap agreements	517	Finance revenues/Interest expense/		

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		Other (income) and expense, net
	486	Total before tax
	(122)	Tax expenses or benefits
¥	364	Net of tax

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### Six months ended September 30, 2017

# Reclassification Details about accumulated other adjustment included in net income

	net income	
comprehensive income components	Millions of yen	Consolidated statements of income caption
Net unrealized gains (losses) on		
investment in securities		
Sales of investment securities	¥11,272	Gains on investment securities and dividends
Sales of investment securities	3,502	Life insurance premiums and related investment income
Amortization of investment securities	(109)	Finance revenues
Amortization of investment securities	(275)	Life insurance premiums and related investment income
Others	(129)	Write-downs of securities and other
Official	(12))	White downs of securities and other
	14,261	Total before tax
	(4,594)	Tax expenses or benefits
	( ) /	1
	¥ 9,667	Net of tax
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Defined benefit pension plans		
Amortization of prior service credit	¥ 497	See Note 14 Pension Plans
Amortization of net actuarial loss	(447)	See Note 14 Pension Plans
Amortization of transition obligation	(25)	See Note 14 Pension Plans
	()	300000000000000000000000000000000000000
	25	Total before tax
	(5)	Tax expenses or benefits
	(2)	
	¥ 20	Net of tax
Foreign currency translation		
adjustments		
Sales or liquidation	¥ 156	Gains on sales of subsidiaries and affiliates and
1		liquidation losses, net
	156	Total before tax
	1,019	Tax expenses or benefits
	,	
	¥ 1,175	Net of tax
	2 2,2.0	- 100 00 000
Net unrealized gains (losses) on		
derivative instruments		
Interest rate swap agreements	¥ 118	Finance revenues/Interest expense
Foreign exchange contracts	(2)	Other (income) and expense, net
Foreign currency swap agreements	(-)	Finance revenues/Interest expense/
<i>G</i>		
	848	Other (income) and expense, net
		, , , ,
	964	Total before tax
	(235)	Tax expenses or benefits
	(200)	

¥ 729 Net of tax

86

Amounts reclassified to net income from accumulated other comprehensive income (loss) in the three months ended September 30, 2016 and 2017 are as follows:

### Three months ended September 30, 2016

		Timee months chaca september 50, 2010
	Reclassification	
Details about accumulated other ad	justment included	in
	net income	
comprehensive income components	Millions of yen	Consolidated statements of income caption
Net unrealized gains (losses) on	ů	•
investment in securities		
Sales of investment securities	¥ 8,410	Gains on investment securities and dividends
Sales of investment securities	6,187	Life insurance premiums and related investment income
Amortization of investment securities	(24)	Finance revenues
Amortization of investment securities	(379)	Life insurance premiums and related investment income
Others	(6,178)	Write-downs of securities and other
Others	(0,176)	write-downs of securities and other
	8,016	Total before tax
	(2,202)	Tax expenses or benefits
		•
	¥ 5,814	Net of tax
Defined benefit pension plans		
Amortization of prior service credit	¥ 255	See Note 14 Pension Plans
Amortization of net actuarial loss	(408)	See Note 14 Pension Plans
Amortization of transition obligation	(12)	See Note 14 Pension Plans
S	,	
	(165)	Total before tax
	38	Tax expenses or benefits
	¥ (127)	Net of tax
	1 (127)	1,00 01 000
Foreign currency translation		
adjustments		
Sales or liquidation	¥(1,084)	Gains on sales of subsidiaries and affiliates and
	1 (1,00.)	liquidation losses, net
		inquitation rosses, net
	(1,084)	Total before tax
	130	Tax expenses or benefits
	130	Tux expenses of benefits
	¥ (954)	Net of tax
	( /	
Net unrealized gains (losses) on		
derivative instruments		
Foreign exchange contracts	¥ (19)	Other (income) and expense, net
Foreign currency swap agreements	394	Finance revenues/Interest expense/
1 oreign currency swap agreements	3)7	i mance to venues/interest expense/

Other (income) and expense, net

375 (103)	Total before tax Tax expenses or benefits
¥ 272	Net of tax

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### Three months ended September 30, 2017

# Reclassification adjustment included in

Details about accumulated other comprehensive income components	net income Millions of yen	Consolidated statements of income caption
Net unrealized gains (losses) on	or yen	Consolidated statements of income caption
investment in securities		
Sales of investment securities	¥ 6,131	Gains on investment securities and dividends
Sales of investment securities	660	Life insurance premiums and related investment income
Amortization of investment securities	(199)	Finance revenues
Amortization of investment securities	(135)	Life insurance premiums and related investment income
	6,457	Total before tax
	(2,133)	Tax expenses or benefits
	¥ 4,324	Net of tax
Defined benefit pension plans		
Amortization of prior service credit	¥ 249	See Note 14 Pension Plans
Amortization of net actuarial loss	(224)	See Note 14 Pension Plans
Amortization of transition obligation	(13)	See Note 14 Pension Plans
	12	Total before tax
	(2)	Tax expenses or benefits
	¥ 10	Net of tax
Net unrealized gains (losses) on derivative instruments		
Interest rate swap agreements	¥ 2	Finance revenues/Interest expense
Foreign currency swap agreements		Finance revenues/Interest expense/
	88	Other (income) and expense, net
	90	Total before tax
	(17)	Tax expenses or benefits
	¥ 73	Net of tax

### 12. ORIX Corporation Shareholders Equity

Information about ORIX Corporation Shareholders Equity for the six months ended September 30, 2016 and 2017 are as follows:

### (1) Dividend payments

Six months ended September 30, 2016	Six months ended September 30, 2017
DIA IIIOIIIIIS CHIACA SEPTEMBEL 30, 2010	DIA MONUIS CHACA SEPTEMBEL 30, 2017

Resolution The board of directors on May 23, 2016 The board of directors on May 23, 2017

Type of shares Common stock
Total dividends paid ¥31,141 million ¥38,162 million

Dividend per share ¥23.75 ¥29.25

Date of record for dividend March 31, 2016 March 31, 2017

Effective date for dividend June 1, 2016 June 6, 2017

Dividend resource Retained earnings Retained earnings

Total dividends paid include ¥40 million of dividends paid to the Board Incentive Plan Trust for the six months ended September 30, 2016. Total dividends paid include ¥62 million of dividends paid to the Board Incentive Plan Trust for the six months ended September 30, 2017.

(2) Applicable dividends for which the date of record was in the six months ended September 30, 2016 and 2017, and for which the effective date was after September 30, 2016 and 2017.

		Six months ended September 30, 201	6 Six months ended September 30, 2017
-	4	FF1 1 1 C 11	0.1.00.1

Resolution The board of directors on October 26, 2016 The board of directors on October 30, 2017

Type of shares Common stock Common stock
Total dividends paid ¥30,157 million ¥34,595 million

Dividend per share  $ag{23.00}$   $ag{27.00}$ 

Date of record for dividend September 30, 2016 September 30, 2017
Effective date for dividend December 2, 2016 Dividend resource Retained earnings Retained earnings

Total dividends to be paid include ¥57 million of dividends to be paid to the Board Incentive Plan Trust for the six months ended September 30, 2016. Total dividends to be paid include ¥53 million of dividends to be paid to the Board Incentive Plan Trust for the six months ended September 30, 2017.

### 13. Selling, General and Administrative Expenses

Selling, general and administrative expenses for the six months ended September 30, 2016 and 2017 are as follows:

	Millions of yen		
	Six months end8dk months ended		
	September 30, 2	<b>Stept</b> ember	30, 2017
Personnel expenses	¥ 117,968	¥	119,164
Selling expenses	35,104		36,378
Administrative expenses	48,093		51,288
Depreciation of office facilities	2,534		2,469
Total	¥ 203,699	¥	209,299

Selling, general and administrative expenses for the three months ended September 30, 2016 and 2017 are as follows:

	Millions of yen	
	Three months e <b>Tded</b> e months	s ended
	September 30, 2046 tember 30	0, 2017
Personnel expenses	¥ 57,873 ¥ 5	57,890
Selling expenses	18,332	9,058
Administrative expenses	23,585 2	25,133
Depreciation of office facilities	1,307	1,256
Total	¥ 101,097 ¥ 10	3,337

### 14. Pension Plans

The Company and certain subsidiaries have contributory and non-contributory pension plans covering substantially all of their employees. Those contributory funded pension plans include defined benefit pension plans and defined contribution pension plans. Under the plans, employees are entitled to lump-sum payments at the time of termination of their employment or pension payments. Defined benefit pension plans consist of a plan of which the amounts of such payments are determined on the basis of length of service and remuneration at the time of termination and a cash balance plan.

The Company and its subsidiaries funding policy is to contribute annually the amounts actuarially determined. Assets of the plans are invested primarily in interest-bearing securities and marketable equity securities.

Net pension cost of the plans for the six months ended September 30, 2016 and 2017 consists of the following:

	Six months endesix mont	Millions of yen Six months endesix months ended September 30, 2017	
Japanese plans:			
Service cost	¥ 2,556 ¥	2,649	
Interest cost	338	388	
Expected return on plan assets	(1,269)	(1,313)	
Amortization of prior service credit	(463)	(457)	
Amortization of net actuarial loss	473	428	
Amortization of transition obligation	22	23	
Net periodic pension cost	¥ 1,657 ¥	1,718	

	Millions of yen Six months endedix months ended September 30, 2946tember 30, 2017			
Overseas plans:				
Service cost	¥	1,627	¥	1,605
Interest cost		880		952
Expected return on plan assets		(1,788)		(2,037)
Amortization of prior service credit		(48)		(40)
Amortization of net actuarial loss		309		19
Amortization of transition obligation		2		2
Net periodic pension cost	¥	982	¥	501

Net pension cost of the plans for the three months ended September 30, 2016 and 2017 consists of the following:

	Millions of yen Three months ended September 30, 2016 tember 30, 2017			
Japanese plans:				
Service cost	¥	1,279	¥	1,325
Interest cost		169		194
Expected return on plan assets		(635)		(656)
Amortization of prior service credit		(232)		(228)
Amortization of net actuarial loss		237		214
Amortization of transition obligation		11		12
Net periodic pension cost	¥	829	¥	861

	Three months effchede n	Millions of yen Three months e <b>nder</b> be months ended September 30, 2 <b>01</b> ¢6tember 30, 2017		
Overseas plans:				
Service cost	¥ 795 ¥	768		
Interest cost	424	487		
Expected return on plan assets	(869)	(1,044)		
Amortization of prior service credit	(23)	(21)		
Amortization of net actuarial loss	171	10		
Amortization of transition obligation	1	1		
Net periodic pension cost	¥ 499 ¥	201		

### 15. Life Insurance Operations

Life insurance premiums and related investment income for the six and three months ended September 30, 2016 and 2017 consist of the following:

	Millions of yen		
			onths ended
	<b>September 30, 2016</b>	Septer	mber 30, 2017
Life insurance premiums	¥ 114,750	¥	142,495
Life insurance related investment income	986		38,715
	¥115,736	¥	181,210

	Millions of yen		
	Three months ended	Three m	onths ended
	<b>September 30, 2016</b>	Septem	ber 30, 2017
Life insurance premiums	¥ 59,492	¥	71,122
Life insurance related investment income	19,472		16,434
	¥ 78,964	¥	87,556

Life insurance premiums include reinsurance benefits, net of reinsurance premiums. For the six and three months ended September 30, 2016 and 2017, reinsurance benefits and reinsurance premiums included in life insurance premiums are as follows:

	Millions of yen	
	Six months ended	Six months ended
	<b>September 30, 2016</b>	<b>September 30, 2017</b>
Reinsurance benefits	¥ 1,497	¥ 1,870
Reinsurance premiums	(5,098)	(3,763)
	Milli	ons of yen

	Three months ended September 30, 2016	Three months ended September 30, 2017	
Reinsurance benefits	¥ 862	¥ 850	
Reinsurance premiums	(2,534)	(1,813)	

The benefits and expenses of life insurance operations included in life insurance costs in the consolidated statements of income are recognized so as to associate with earned premiums over the life of contracts. This association is accomplished by means of the provision for future policy benefits and the deferral and subsequent amortization of policy acquisition costs (principally commissions and certain other expenses directly relating to policy issuance and underwriting). Amortization charged to income for the six months ended September 30, 2016 and 2017 amounted to \(\frac{1}{2}\)6,653 million and \(\frac{1}{2}\)7,747 million, respectively. In addition, amortization charged to income for the three months ended September 30, 2016 and 2017 amounted to \(\frac{1}{2}\)3,444 million and \(\frac{1}{2}\)3,840 million, respectively.

Life insurance premiums and related investment income include net realized and unrealized gains or losses from investment assets under management on behalf of variable annuity and variable life policyholders and, net gains or losses from derivative contracts, which consist of gains or losses from futures, foreign exchange contracts and options held, entered to economically hedge a portion of the minimum guarantee risk relating to variable annuity and variable life insurance contracts. In addition, life insurance costs include the net amount of the changes in fair value of the variable annuity and variable life insurance contracts elected for the fair value option and insurance costs recognized for insurance and annuity payouts as a result of insured events. Certain subsidiaries have elected the fair value option for certain reinsurance contracts to partially offset the changes in fair value recognized in earnings of the policy liabilities and policy account balances attributable to the changes in the minimum guarantee risks of the variable annuity and variable life insurance contracts, and the changes in the fair value of the reinsurance contracts were recorded in life insurance costs.

The above mentioned gains or losses relating to variable annuity and variable life insurance contracts for the six and three months ended September 30, 2016 and 2017 are as follows:

Millions of yen
Six months ended months ended
Sentember 30. <b>Sødf</b> ember 30. 2017

	Schreinner 20, Achrein	DCI 30, 2017
Life insurance premiums and related investment income :		
Net realized and unrealized gains or losses from investment assets	¥ (12,624) ¥	37,141
Net gains or losses from derivative contracts:	256	(5,949)
Futures	(2,117)	(4,453)
Foreign exchange contracts	1,902	(584)
Options held	471	(912)
Life insurance costs:		
Changes in the fair value of the policy liabilities and policy account balances	¥ (79,567) ¥	(88,501)
Insurance costs recognized for insurance and annuity payouts as a result of insure	d	
events	63,022	104,399
Changes in the fair value of the reinsurance contracts	301	6,874

# Millions of yen Three months **Whited** months ended September 30, **2017**

Life insurance premiums and related investment income :		
Net realized and unrealized gains or losses from investment assets	¥ 15,605 ¥	16,014
Net gains or losses from derivative contracts:	(4,877)	(2,416)
Futures	(4,234)	(1,826)
Foreign exchange contracts	231	(262)
Options held	(874)	(328)
Life insurance costs:		
Changes in the fair value of the policy liabilities and policy account balances	¥ (35,481) ¥	(40,895)
Insurance costs recognized for insurance and annuity payouts as a result of insured		
events	33,573	47,955
Changes in the fair value of the reinsurance contracts	7,663	2,828

### 16. Write-Downs of Long-Lived Assets

The Company and its subsidiaries perform tests for recoverability on long-lived assets classified as held and used for which events or changes in circumstances indicated that the assets might be impaired. The Company and its subsidiaries consider an asset s carrying amount as not recoverable when such carrying amount exceeds the undiscounted future cash flows estimated to result from the use and eventual disposition of the asset. The net carrying amount of assets not recoverable is reduced to fair value if lower than the carrying amount.

As of March 31, 2017 and September 30, 2017, the long-lived assets classified as held for sale in the accompanying consolidated balance sheets are as follows.

	1711	mons or y	
	As of March 31, 2017	As of Sep	otember 30, 2017
Investment in operating leases	¥ 32,283	¥	34,964
Property under facility operations	1,977		0
Other assets	2,508		0

Millions of ven

The long-lived assets classified as held for sale as of March 31, 2017 are included in Corporate Financial Services segment, Maintenance Leasing segment, Real Estate segment, Investment and Operation segment and Overseas Business segment. The long-lived assets classified as held for sale as of September 30, 2017 are included in Maintenance Leasing segment, Real Estate segment, Investment and Operation segment and Overseas Business segment.

The Company and its subsidiaries determine the fair value using appraisals prepared by independent third party appraisers or our own staff of qualified appraisers, based on recent transactions involving sales of similar assets or other valuation techniques such as discounted cash flows methodologies using future cash flows estimated to be generated from operation of the existing assets or completion of development projects, as appropriate.

For the six months ended September 30, 2016 and 2017, the Company and its subsidiaries recognized impairment losses for the difference between carrying amounts and fair values in the amount of \(\frac{\pmathbf{\frac{4}}}{1,409}\) million and \(\frac{\pmathbf{\frac{4}}}{1,472}\) million, respectively, which are reflected as write-downs of long-lived assets. Breakdowns of these amounts are as follows.

	Six months ended September 30, 2016		Six months ended September 30, 2017	
	Amount Th			The number of
	(Millions of yen)	properties (M	illions of yer	ı) properties
Write-downs of the assets held for sale:				
Office buildings	$\mathbf{Y} = 0$	0	¥ 0	0
Commercial facilities other than office buildings	236	1	977	1
Condominiums	317	1	0	0
Others *	18		200	
Total	¥ 571		¥ 1,177	

\* For the Others, the number of properties are omitted.

	Six months September 3	60, 2016	Septeml	nths ended ber 30, 2017
	Amount The (Millions of yen) p			The number o
Write-downs due to decline in estimated future	(iviliations of year) p	operties (iv	initions of j	n) properties
cash flows:				
Office buildings	¥ 758	3	¥ 0	0
Commercial facilities other than office buildings	0	0	187	2
Condominiums	69	1	0	0
Others *	11		108	
Total	¥ 838		¥ 295	

<sup>\*</sup> For the Others, the number of properties are omitted.

Losses of ¥622 million in Real Estate segment, ¥11 million in Investment and Operation segment and ¥519 million in Overseas Business segment were recorded for the six months ended September 30, 2016. A loss of ¥1,472 million in Real Estate segment was recorded for the six months ended September 30, 2017.

For the three months ended September 30, 2016 and 2017, the Company and its subsidiaries recognized impairment losses for the difference between carrying amounts and fair values in the amount of ¥845 million and ¥387 million, respectively, which were reflected as write-downs of long-lived assets. Breakdowns of these amounts are as follows.

	_	Three months ended September 30, 2016		_	Three months ended September 30, 2017	
			The number o			The number of
Write-downs of the assets held for sale:	(Millior	is or yen	) properties	(IVIIIIIO)	ns or yen)	properties
Office buildings	¥	0	0	¥	0	0
Commercial facilities other than office buildings		0	0		0	0
Condominiums		0	0		0	0
Others *		18			200	
Total	¥	18		¥	200	

\* For the Others, the number of properties are omitted.

			nths ended er 30, 2016			nths ended er 30, 2017
			The number of		nount	The number of
Write-downs due to decline in estimated future cash flows:	(IVIIIIO	iis or yeii)	properties	(IVIIIIO)	ns of yen)	properties
Office buildings	¥	758	3	¥	0	0
Commercial facilities other than office buildings		0	0		187	2
Condominiums		69	1		0	0
Others *		0			0	
Total	¥	827		¥	187	

Losses of ¥69 million in Real Estate segment and ¥519 million in Overseas Business segment were recorded for the three months ended September 30, 2016. Losses of ¥387 million in Real Estate segment were recorded for the three months ended September 30, 2017.

<sup>\*</sup> For the Others, the number of properties are omitted.

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### 17. Per Share Data

Reconciliation of the differences between basic and diluted earnings per share (EPS) in the six and three months ended September 30, 2016 and 2017 is as follows:

During the six months ended September 30, 2016, the diluted EPS calculation excludes stock options for 2,739 thousand shares, as they were antidilutive. During the six months ended September 30, 2017, the diluted EPS calculation excludes stock options for 356 thousand shares, as they were antidilutive.

During the three months ended September 30, 2016, the diluted EPS calculation excludes stock options for 1,801 thousand shares, as they were antidilutive. During the three months ended September 30, 2017, there were no stock options which were antidilutive.

	Millions of yen			
	Six months ended	Six months ended		
	<b>September 30, 2016</b>	<b>September 30, 2017</b>		
Net Income attributable to ORIX Corporation Shareholders	¥ 142,150	¥ 165,970		
-				

	Mi	llions of ye	en
	Three		
	months	Thi	ree months
			ended
			September 30,
	2016		2017
Net Income attributable to ORIX Corporation Shareholders	¥ 65,381	¥	76,258

	Thousa	nds of Shares
	Six months	
	ended September 30, 2016	Six months ended September 30, 2017
Weighted-average shares	1,309,302	1,282,567
Effect of dilutive securities		
Exercise of stock options	1,171	1,178
Weighted-average shares for diluted EPS computation	1,310,473	1,283,745

ls of Shares
Three months
ended
September 30,
2017

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Walaka I amana alama	1	200 142		1 270 276
Weighted-average shares	1	,309,143		1,279,276
Effect of dilutive securities		4.00		
Exercise of stock options		1,227		1,277
Weighted-average shares for diluted EPS computation	1	,310,370		1,280,553
			Yen	
	(	Six nonths ended ember 30, 2016	Six mont Septem 20	ber 30,
E : 1 f .: " " " ODIV.C .:				
Earnings per share for net income attributable to ORIX Corporation shareholders:				
• •	¥	108.57	¥	129.40
shareholders:	¥ ¥	108.57 108.47	¥ ¥	129.40 129.29
shareholders: Basic	¥	108.47	¥ Yen	129.29
shareholders: Basic	¥ Three n	108.47	¥	129.29 on the ended ber 30,
shareholders: Basic	¥ Three n	108.47 nonths ended ember 30,	¥ Yen Three mon Septem	129.29 on the ended ber 30,
shareholders: Basic Diluted  Earnings per share for net income attributable to ORIX Corporation	¥ Three n	108.47 nonths ended ember 30,	¥ Yen Three mon Septem	129.29 on the ended ber 30,

Note: The Company s shares held through the Board Incentive Plan Trust are included in the number of treasury stock shares to be deducted in calculation of the weighted-average shares for EPS computation. (1,907,951 and 2,055,862 shares for the six months ended September 30, 2016 and 2017, 2,066,751 and 2,003,201 shares for the three months ended September 30, 2016 and 2017)

## 18. Derivative Financial Instruments and Hedging Risk management policy

The Company and its subsidiaries manage interest rate risk through asset-liability management (ALM). The Company and its subsidiaries use derivative financial instruments to hedge interest rate risk and avoid changes in interest rates that could have a significant adverse effect on the Company's results of operations. As a result of interest rate changes, the fair value and/or cash flow of interest sensitive assets and liabilities will fluctuate. However, such fluctuation will generally be offset by using derivative financial instruments as hedging instruments. Derivative financial instruments that the Company and its subsidiaries use as part of the interest risk management include interest rate swaps.

The Company and its subsidiaries utilize foreign currency borrowings, foreign exchange contracts and foreign currency swap agreements to hedge exchange rate risk that are associated with certain transactions and investments denominated in foreign currencies. Similarly, overseas subsidiaries generally structure their liabilities to match the currency-denomination of assets in each region. A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

By using derivative instruments, the Company and its subsidiaries are exposed to credit risk in the event of nonperformance by counterparties. The Company and its subsidiaries attempt to manage the credit risk by carefully evaluating the content of transactions and the quality of counterparties in advance and regularly monitoring the amount of notional principal, fair value, type of transaction and other factors pertaining to each counterparty.

The Company and its subsidiaries have no derivative instruments with credit-risk-related contingent features as of March 31, 2017 and September 30, 2017.

### (a) Cash flow hedges

The Company and its subsidiaries designate interest rate swap agreements, foreign currency swap agreements and foreign exchange contracts as cash flow hedges for variability of cash flows originating from floating rate borrowings and forecasted transactions and for exchange fluctuations.

### (b) Fair value hedges

The Company and its subsidiaries use financial instruments designated as fair value hedges to hedge their exposure to interest rate risk and foreign currency exchange risk. The Company and its subsidiaries designate foreign currency swap agreements and foreign exchange contracts to minimize foreign currency exposures on lease receivables, loan receivables, borrowings and others denominated in foreign currency. The Company and its subsidiaries designate interest rate swap to hedge interest rate exposure of the fair values of loan receivables. The Company and certain overseas subsidiaries, which issued medium-term notes or bonds with fixed interest rates, use interest rate swap agreements to hedge interest rate exposure of the fair values of these medium-term notes or bonds. In cases where the medium-term notes were denominated in other than the subsidiaries local currencies, foreign currency swap agreements are used to hedge foreign exchange rate exposure. A certain overseas subsidiary uses foreign currency long-term-debt to hedge foreign exchange rate exposure from unrecognized firm commitment.

### (c) Hedges of net investment in foreign operations

The Company uses foreign exchange contracts and borrowings and bonds denominated in the subsidiaries local currencies to hedge the foreign currency exposure of the net investment in overseas subsidiaries.

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### (d) Derivatives not designated as hedging instruments

The Company and its subsidiaries entered into interest rate swap agreements, futures and foreign exchange contracts for risk management purposes which are not qualified for hedge accounting. A certain subsidiary holds option agreements, futures and foreign exchange contracts for the purpose of economic hedges against minimum guarantee risk of variable annuity and variable life insurance contracts.

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The effect of derivative instruments on the consolidated statements of income, pre-tax, for the six months ended September 30, 2016 is as follows.

### (1) Cash flow hedges

	Gains (losse recognized in other omprehens income on derivative (effective portion) Millions of yen	ive  Gains (losses) reclassified from ac		Gains (losses) recognized in income on der (ineffective portion and amount excluded from effectiveness testing) Consolidated statements of income location
ate swap agreements	•	Finance revenues/Interest expense	¥ 1	
exchange contracts	827	Other (income) and expense, net	(32)	
currency swap nts	(2,038)	Finance revenues/Interest expense/ Other (income) and expense, net	517	Other (income) and expense, net

### (2) Fair value hedges

Gains (	Gains (losses) recognized in income on derivative (handsoftnesses) recognized in income on hedged item					
	Millions	<b>Consolidated statements</b>	Millions	Consolidated statements		
	of yen	of income location	of yen	of income location		
Interest rate swap agreements	¥ (28)	Finance revenues/Interest expense	¥ 28	Finance revenues/Interest expense		
Foreign exchange contracts	18,927	Other (income) and expense, net	(18,927)	Other (income) and expense, net		
Foreign currency swap						
agreements	1,476	Other (income) and expense, net	(1,476)	Other (income) and expense, net		
Foreign currency long-term						
debt	56	Other (income) and expense, net	(56)	Other (income) and expense, net		
(3) Hedges of net investme	ent in forei	gn operations				

Gains (losses) reclassified from accubialist (dosses) recognized in income on derivative recognized other comprehensive income (loss) into and others (ineffective portion in other income and amount comprehensive (effective portion) excluded from effectiveness testing) income

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	on derivative and others (effective portion) Millions of yen	Consolidated statements of income location	Millions of yen	Consolidated statements of income location	s Millions of yen
Foreign exchange contracts	¥ 46,415	Gains on sales of subsidiaries and affiliates and liquidation losses, net	¥ 75/		¥ 0
Borrowings and bonds in local currency	23,439	•	0		0

### (4) Derivatives not designated as hedging instruments

# Gains (losses) recognized in income on derivative Millions

	of yen	Consolidated statements of income location
Interest rate swap agreements	¥ (85)	Other (income) and expense, net
Futures		Gains on investment securities and dividends
	(2,082)	Life insurance premiums and related investment income *
Foreign exchange contracts		Gains on investment securities and dividends
		Life insurance premiums and related investment income *
	27,780	Other (income) and expense, net
Credit derivatives held	(25)	Other (income) and expense, net
Options held/written and other		Other (income) and expense, net
	405	Life insurance premiums and related investment income *

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the six months ended September 30, 2016 (see Note 15 Life Insurance Operations ).

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the six months ended September 30, 2017 is as follows.

#### (1) Cash flow hedges

Gains (losses) recognized		
in other		
comprehensivo	e	
income	Gains (losses) reclassified from accumulated	Gains (losses) recognized in income on der
on		
derivative	other comprehensive income (loss) into income	(ineffective portion and amount
(effective		
portion)	(effective portion)	excluded from effectiveness testing)

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		Consolidated statements		Consolidated statements
	Millions of yen	of income location	Millions of yen	of income location
te swap agreements	¥ (185)	Finance revenues/Interest expense	¥118	
xchange contracts	(188)	Other (income) and expense, net	(2)	
urrency swap ts	1,432	Finance revenues/Interest expense/Other (income) and expense, net	848	Other (income) and expense, net

### (2) Fair value hedges

Gains	(losses	s) recogniz	ed in income on derivative ส	<b>halins</b> h	( <b>borsses</b> )	recognized in income on hedged it
			Consolidated statements			<b>Consolidated statements</b>
	M	illions		Mil	lions	
	0	f yen	of income location	of	yen	of income location
Interest rate swap agreements	¥	(13)	Finance revenues/Interest expense	¥	13	Finance revenues/Interest expense
Foreign exchange contracts		(3,125)	Other (income) and expense, net		3,125	Other (income) and expense, net
Foreign currency swap agreements		990	Other (income) and expense, net		(990)	Other (income) and expense, net

## (3) Hedges of net investment in foreign operations

c	derivative	ns (losses) reclassified from comprehensive income (los (effective portion) Consolidated statements	ss) into inad	_	d amount
	Millions of yen	of income location	of yen	of income location	of yen
Foreign exchange contracts	of yen	of income location Gains on sales of subsidiaries and affiliates and liquidation losses, net			

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### (4) Derivatives not designated as hedging instruments

	Gain Millions	s (losses) recognized in income on derivative
	of yen	Consolidated statements of income location
Interest rate swap agreements	¥ 698	Other (income) and expense, net
		Gains on investment securities and dividends
Futures	(2,511)	Life insurance premiums and related investment income *
		Gains on investment securities and dividends
Foreign exchange contracts	(14,377)	Life insurance premiums and related investment income *
		Other (income) and expense, net
Credit derivatives held	(26)	Other (income) and expense, net
		Other (income) and expense, net
Options held/written and other	266	Life insurance premiums and related investment income *

<sup>\*</sup> Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the six months ended September 30, 2017 (see Note 15 Life Insurance Operations ).

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended September 30, 2016 is as follows.

### (1) Cash flow hedges

Gains (losses) recognized in other		
comprehensive	e	
income	Gains (losses) reclassified from accumulated	Gains (losses) recognized in income on de
on		
derivative	other comprehensive income (loss) into income	(ineffective portion and amount excluded
(effective		
portion)	(effective portion)	effectiveness testing)
	Consolidated statements	<b>Consolidated statements</b>

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	Millions of yen	of income location	Millions of yen	of income location
rate swap agreements	¥1,317		¥ 0	
exchange contracts	63	Other (income) and expense, net	(19)	
currency swap nts	(769)	Finance revenues/Interest expense /Other (income) and expense, net	394	Other (income) and expense, net

### (2) Fair value hedges

long-term debt

#### Gains (losses) recognized in income on derivative ainst (bobses) recognized in income on hedged item **Consolidated statements Consolidated statements Millions Millions** of yen of income location of yen of income location Finance revenues/Interest Interest rate swap (15)15 Finance revenues/Interest expense agreements expense Foreign exchange Other (income) and expense, 2,248 (2,248) Other (income) and expense, net contracts Foreign currency swap Other (income) and expense, (1,556)1,555 Other (income) and expense, net agreements Foreign currency Other (income) and expense, (22)22 Other (income) and expense, net

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net

### (3) Hedges of net investment in foreign operations

	Gains (losses recognized in other omprehensiv income on derivative and others (effective	Gains (losses) reclassified from accumulation other comprehensive income (loss) into in	ılated	Gains (losses) recognized in income on deri	ount
	portion)	(effective portion) Consolidated statements		excluded from effectiveness testing) Consolidated statements	
	Millions of yen	of income location	Millions of yen		Millions of yen
Foreign exchange contracts	¥ 5 536	Gains on sales of subsidiaries and affiliates and liquidation losses, net	¥(194)		¥0
Borrowing and bonds in local currency			0		0

## (4) Derivatives not designated as hedging instruments

	Gains (losses) recognized in income on derivative Millions						
	of yen	Consolidated statements of income location					
Interest rate swap agreements	¥ 9	Other (income) and expense, net					
		Gains on investment securities and dividends					
Futures	(4,110)	Life insurance premiums and related investment income *					
		Gains on investment securities and dividends					
Foreign exchange contracts	5,617	Life insurance premiums and related investment income *					
		Other (income) and expense, net					
Credit derivatives held	(48)	Other (income) and expense, net					
		Other (income) and expense, net					
Options held/written and other	(920)	Life insurance premiums and related investment income *					

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Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended September 30, 2016 (see Note 15 Life Insurance Operations ).

The effect of derivative instruments on the consolidated statements of income, pre-tax, for the three months ended September 30, 2017 is as follows.

#### (1) Cash flow hedges

con	ains (losse recognized in other mprehens income on derivative (effective portion)	sive Gains (losses) reclassified from ac e other comprehensive income (loss)		Gains (losses) recognized in income on derive (ineffective portion and amount excluded from effectiveness testing)  Consolidated statements
	Millions		Millions	
	of yen	of income location	of yen	of income location
rate swap agreements	¥ 22	Finance revenues/Interest expense	¥ 2	
exchange contracts	(54)		0	
currency swap	33	Finance revenues/Interest expense/ Other (income) and expense, net	88	Other (income) and expense, net

### (2) Fair value hedges

Gain	ıs (losses	s) recogniz	ed in income on derivative a	Chaireal	(kosses) r	ecognized in income on hedged i				
			Consolidated statements	3		Consolidated statements				
		illions f yen	of income location		illions f yen	of income location				
Interest rate swap										
agreements	¥	0		¥	0					
Foreign exchange			Other (income) and							
contracts		(1,633)	expense, net		1,633	Other (income) and expense, net				
Foreign currency			Other (income) and			_				
swap agreements		210	expense, net		(210)	Other (income) and expense, net				

### (3) Hedges of net investment in foreign operations

	Gains (losses recognized in other omprehensive income on derivative and others (effective portion)  Millions		nulated	Gains (losses) recognized in income on de and others (ineffective portion and am excluded from effectiveness testing Consolidated statements	nount
	of yen	of income location	of yen	of income location	of yen
Foreign exchange contracts	¥(8,011)		¥0		¥0
Borrowing and bonds in local currency	s (4,707)		0		0

## (4) Derivatives not designated as hedging instruments

	Gains (losses) recognized in income on derivative								
	Millions								
	of yen	Consolidated statements of income location							
Interest rate swap agreements	¥ 396	Other (income) and expense, net							
		Gains on investment securities and dividends							
Futures	13	Life insurance premiums and related investment income *							
		Gains on investment securities and dividends							
Foreign exchange contracts	(11,664)	Life insurance premiums and related investment income *							
		Other (income) and expense, net							
Credit derivatives held	(12)	Other (income) and expense, net							
		Other (income) and expense, net							
Options held/written and other	929	Life insurance premiums and related investment income *							

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\* Futures, foreign exchange contracts and options held/written and other in the above table include gains (losses) arising from futures, foreign exchange contracts and options held to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts for the three months ended September 30, 2017 (see Note 15 Life Insurance Operations ).

Notional amounts of derivative instruments and other, fair values of derivative instruments and other before offsetting at March 31, 2017 and September 30, 2017 are as follows.

#### March 31, 2017

				Asset derivatives Consolidated balance			iability derivatives Consolidated balance		
	a N	Notional nmount Millions of yen	Fair value Million of yen		M	Fair value lillions of yen	sheets location		
Derivatives designated as hedging									
instruments and other:									
Interest rate swap agreements	¥	243,197	¥ 71	Other Assets	¥	4,391	Other Liabilities		
Futures, foreign exchange contracts		745,481	6,373	Other Assets		8,021	Other Liabilities		
Foreign currency swap agreements		74,482	4,545	Other Assets		1,677	Other Liabilities		
Foreign currency long-term debt		280,266	(			0			
Derivatives not designated as									
hedging instruments:									
Interest rate swap agreements	¥	8,258	¥ 233	Other Assets	¥	176	Other Liabilities		
Options held/written and other *		224,064	5,804	Other Assets		1,071	Other Liabilities		
Futures, foreign exchange contracts *		565,981	5,973	Other Assets		800	Other Liabilities		
Credit derivatives held		6,942	(	)		159	Other Liabilities		

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of ¥46,063 million, futures contracts of ¥52,791 million and foreign exchange contracts of ¥16,690 million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at March 31, 2017, respectively. Asset derivatives in the above table include fair value of the options held, futures contracts and foreign exchange contracts before offsetting of ¥1,708 million, ¥694 million and ¥57 million and liability derivatives include fair value of the futures and foreign exchange contracts before offsetting of ¥37 million and ¥45 million at March 31, 2017, respectively.

### **September 30, 2017**

			A		Asset derivatives	Lia	bility derivatives
	;	Notional amount Millions of yen	v M	Fair value illions f yen	Consolidated balance sheets location	Fair value Millions of yen	Consolidated balance sheets location
Derivatives designated as hedging instruments and other:							
Interest rate swap agreements	¥	238,751	¥	61	Other Assets	¥ 4,469	Other Liabilities
Futures, foreign exchange contracts		584,683		835	Other Assets	11,554	Other Liabilities
Foreign currency swap agreements		91,154		3,737	Other Assets	1,020	Other Liabilities
Foreign currency long-term debt		354,105		0		0	
Derivatives not designated as hedging instruments:							
Interest rate swap agreements	¥	18,468	¥	163	Other Assets	¥ 82	Other Liabilities
Options held/written and other *		384,367		6,743	Other Assets	1,833	Other Liabilities
Futures, foreign exchange contracts *		411,124		359	Other Assets	14,506	Other Liabilities
Credit derivatives held		5,783		0		130	Other Liabilities

<sup>\*</sup> The notional amounts of options held/written and other and futures, foreign exchange contracts in the above table include options held of ¥42,006 million, futures contracts of ¥41,440 million and foreign exchange contracts of ¥13,533 million to economically hedge the minimum guarantee risk of variable annuity and variable life insurance contracts at September 30, 2017, respectively. Asset derivatives in the above table include fair value of the options held, futures contracts and foreign exchange contracts before offsetting of ¥776 million, ¥67 million and ¥18 million and liability derivatives include fair value of the futures and foreign exchange contracts before offsetting of ¥1,917 million and ¥314 million at September 30, 2017, respectively.

### 19. Offsetting Assets and Liabilities

The gross amounts recognized, gross amounts offset, and net amounts presented in the consolidated balance sheets regarding to derivative assets and liabilities and other assets and liabilities as of March 31, 2017 and September 30, 2017 are as follows.

### March 31, 2017

	Millions of yen										
	Gross amounts recognized	a o con	Gross mounts offset in the asolidated palance sheets	cor	Net mounts resented in the nsolidated balance sheets	cor Fina	offs isolid sh	et in tated leets *	balance	a	Net mount
Derivative assets	¥ 22,999	¥	(4,019)	¥	18,980	¥	0	¥	(3,132)	¥	15,848
Reverse repurchase, securities borrowing, and similar arrangements *2	3,582		(3,503)		79		0		0		79
Total assets	¥ 26,581	¥	(7,522)	¥	19,059	¥	0	¥	(3,132)	¥	15,927
Derivative liabilities Repurchase, securities lending, and similar	¥ 16,295	¥	(4,019)	¥	12,276	¥(1,	Í	¥	(398)	¥	10,773
arrangements *2	3,503		(3,503)		0		0		0		0
Total liabilities	¥ 19,798	¥	(7,522)	¥	12,276	¥(1,	105)	¥	(398)	¥	10,773

### **September 30, 2017**

		Millions of yen									
			C		Net		Gross a				
		a	Gross amounts offset in		amounts presented in		offset in the consolidated balance sheets *1				
		the		the							
	Gross	con	solidated	col	nsolidated						
	amounts	ł	oalance	]	balance	Fir	ancial	Co	ollateral		Net
	recognized		sheets		sheets	inst	rument <b>s</b>	eceiv	ed/pledged	a	mount
Derivative assets	¥11,898	¥	(1,109)	¥	10,789	¥	(732)	¥	0	¥	10,057
Reverse repurchase, securities	1,168		(1,168)		0		0		0		0

borrowing, and similar arrangements \*2

Total assets	¥ 13,066	¥	(2,277)	¥	10,789	¥ (732)	¥	0	¥	10,057
Derivative liabilities	¥33,594	¥	(1,109)	¥	32,485	Y (1,532)	¥	(2,807)	¥	28,146
Repurchase, securities										
lending, and similar										
arrangements *2	1,176		(1,168)		8	0		0		8
Total liabilities	¥ 34,770	¥	(2,277)	¥	32,493	¥ (1,532)	¥	(2,807)	¥	28,154

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<sup>\*1</sup> The balances related to enforceable master netting agreements or similar agreements which were not offset in the consolidated balance sheets.

<sup>\*2</sup> Reverse repurchase agreements and securities borrowing, and similar transactions are reported within other assets in the consolidated balance sheets. Repurchase agreements and securities lending, and similar transactions are reported within other liabilities in the consolidated balance sheets.

#### 20. Estimated Fair Value of Financial Instruments

The following information is provided to help readers gain an understanding of the relationship between carrying amount of financial instruments reported in the Company s consolidated balance sheets and the related market or fair value. For derivative financial instruments, see Note 3 Fair Value Measurements.

The disclosures do not include investment in direct financing leases, investment in affiliates, pension obligations and insurance contracts and reinsurance contracts except for those classified as investment contracts.

March 31, 2017

	<b>C</b> •				
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3
Assets:					
Trading securities	¥ 569,074	¥ 569,074	¥ 37,500	¥ 531,574	¥ 0
Cash and cash equivalents	1,039,870	1,039,870	1,039,870	0	0
Restricted cash	93,342	93,342	93,342	0	0
Installment loans (net of allowance for					
probable loan losses)	2,767,016	2,783,466	0	254,708	2,528,758
Investment in securities:					
Practicable to estimate fair value	1,307,618	1,332,941	93,995	1,086,629	152,317
Not practicable to estimate fair value *1	149,820	149,820	0	0	0
Other Assets:					
Time deposits	9,375	9,375	0	9,375	0
Derivative assets *2	18,980	18,980	0	0	0
Reinsurance recoverables (Investment					
contracts)	72,615	73,967	0	0	73,967
Liabilities:					
Short-term debt	¥ 283,467	¥ 283,467	¥ 0	¥ 283,467	¥ 0
Deposits	1,614,608	1,615,655	0	1,615,655	0
Policy liabilities and Policy account					
balances (Investment contracts)	287,463	288,372	0	0	288,372
Long-term debt	3,854,984	3,862,815	0	1,184,261	2,678,554
Other Liabilities:					
Derivative liabilities *2	12,276	12,276	0	0	0

<sup>\*1</sup> The fair value of investment securities of ¥149,820 million was not estimated, as it was not practical.

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<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 Fair Value Measurements.

### **September 30, 2017**

	Camusina				
	Carrying amount	Estimated fair value	Level 1	Level 2	Level 3
Assets:					
Trading securities	¥ 487,839	¥ 487,839	¥ 40,177	¥ 447,662	¥ 0
Cash and cash equivalents	1,185,961	1,185,961	1,185,961	0	0
Restricted cash	88,242	88,242	88,242	0	0
Installment loans (net of allowance for					
probable loan losses)	2,778,817	2,812,435	0	156,826	2,655,609
Investment in securities:					
Practicable to estimate fair value	1,212,124	1,237,888	75,834	994,613	167,441
Not practicable to estimate fair value *1	149,370	149,370	0	0	0
Other Assets:					
Time deposits	3,246	3,246	0	3,246	0
Derivative assets *2	10,789	10,789	0	0	0
Reinsurance recoverables (Investment					
contracts)	72,060	73,328	0	0	73,328
Liabilities:					
Short-term debt	¥ 335,665	¥ 335,665	¥ 0	¥ 335,665	¥ 0
Deposits	1,698,428	1,700,247	0	1,700,247	0
Policy liabilities and Policy account					
balances (Investment contracts)	295,490	296,250	0	0	296,250
Long-term debt	3,867,551	3,870,833	0	1,134,558	2,736,275
Other Liabilities:					
Derivative liabilities *2	32,485	32,485	0	0	0

<sup>\*1</sup> The fair value of investment securities of ¥149,370 million was not estimated, as it was not practical.

#### Input level of fair value measurement

If active market prices are available, fair value measurement is based on quoted active market prices and classified as Level 1. If active market prices are not available, fair value measurement is based on observable inputs other than quoted prices included within Level 1 such as quoted market prices of similar assets and classified as Level 2. If market prices are not available and there are no observable inputs, then fair value is estimated by using valuation models including discounted cash flow methodologies, commonly used option-pricing models and broker quotes and classified as Level 3, as the valuation models and broker quotes are based on inputs that are unobservable in the market.

#### **Estimation of fair value**

The following methods and significant assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate a value:

<sup>\*2</sup> It represents the amount after offset under counterparty netting of derivative assets and liabilities. For the information of input level before netting, see Note 3 Fair Value Measurements.

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Cash and cash equivalents, restricted cash, time deposits and short-term debt The carrying amounts recognized in the balance sheets were determined to be reasonable estimates of their fair values due to their short maturity.

Installment loans The carrying amounts of floating-rate installment loans with no significant changes in credit risk and which could be repriced within a short-term period were determined to be reasonable estimates of their fair values. The carrying amounts of purchased loans were determined to be reasonable estimates of their fair values because the carrying amounts (net of allowance) are considered to properly reflect the recoverability and value of these loans. For certain homogeneous categories of medium- and long-term fixed-rate loans, such as housing loans, the estimated fair values were calculated by discounting the future cash flows using the current interest rates charged by the Company and its subsidiaries for new loans made to borrowers with similar credit ratings and remaining maturities. Concerning the above, if available, estimated fair values were based on quoted market prices or quotations provided by dealers.

Investment in securities For trading securities and available-for-sale securities other than specified bonds issued by SPEs and certain other mortgage-backed and asset-backed securities, the estimated fair values, which are also the carrying amounts recorded in the balance sheets, were generally based on quoted market prices or quotations provided by dealers. As for the specified bonds issued by the SPEs and certain other mortgage-backed and asset-backed securities included in available-for-sale securities, the Company and its subsidiaries estimated the fair value by using valuation models including discounted cash flow methodologies and broker quotes (see Note 3 Fair Value Measurements ). For held-to-maturity securities, the estimated fair values were mainly based on quoted market prices. For certain investment funds included in other securities, the fair values were estimated based on net asset value per share or discounted cash flow methodologies. With regard to other securities other than the investment funds described above, the Company and its subsidiaries have not estimated the fair value, as it is not practicable to do so. Those other securities mainly consist of non-marketable equity securities and preferred capital shares. Because there were no quoted market prices for such other securities and each security has a different nature and characteristics, reasonable estimates of fair values could not be made without incurring excessive costs.

**Deposits** The carrying amounts of demand deposits recognized in the consolidated balance sheets were determined to be reasonable estimates of their fair values. The estimated fair values of time deposits were calculated by discounting the future cash flows. The current interest rates offered for the deposits with similar terms and remaining average maturities were used as the discount rates.

**Long-term debt** The carrying amounts of long-term debt with floating rates which could be repriced within short-term periods were determined to be reasonable estimates of their fair values. For medium-and long-term fixed-rate debt, the estimated fair values were calculated by discounting the future cash flows. The borrowing interest rates that would be currently available to the Company and its subsidiaries offered by financial institutions for debt with similar terms and remaining average maturities were used as the discount rates. Concerning the above, if available, estimated fair values were based on quoted market prices or quotations provided by dealers.

**Derivatives** For exchange-traded derivatives, fair value is based on quoted market prices. Fair value estimates for other derivatives generally reflect the estimated amounts that the Company and its subsidiaries would receive or pay to terminate the contracts at the balance sheet date, thereby taking into account the current unrealized gains or losses of open contracts. In estimating the fair value of most of the Company s and its subsidiaries derivatives, estimated future cash flows are discounted using the current interest rate.

Reinsurance recoverables and Policy liabilities and Policy account balances A certain subsidiary has fixed annuity contracts, variable annuity and variable life insurance contracts, and reinsurance contracts which are classified as investment contracts because they do not expose the subsidiary to mortality or morbidity risks. In estimating the fair value of those contracts, estimated future cash flows are discounted using the current interest rate.

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#### 21. Commitments, Guarantees and Contingent Liabilities

**Commitments** The Company and certain subsidiaries have commitments for the purchase of equipment to be leased, having a cost of \(\frac{\pmathbf{7}06}{7}\) million and \(\frac{\pmathbf{3}73}{3}\) million as of March 31, 2017 and September 30, 2017, respectively.

The minimum future rentals on non-cancelable operating leases are as follows:

	Mill	lions of ye	en
	March 31, 2017	Septem	ber 30, 2017
Within one year	¥ 6,713	¥	7,625
More than one year	57,805		59,313
Total	¥ 64,518	¥	66,938

The Company and certain subsidiaries lease office space under operating lease agreements, which are primarily cancelable, and made rental payments totaling ¥6,780 million and ¥7,211 million for the six months ended September 30, 2016 and 2017, respectively, and ¥3,392 million and ¥3,556 million for the three months ended September 30, 2016 and 2017, respectively.

Certain computer systems of the Company and certain subsidiaries have been operated and maintained under non-cancelable contracts with third-party service providers. For such services, the Company and certain subsidiaries made payments totaling ¥2,219 million and ¥2,399 million for the six months ended September 30, 2016 and 2017, respectively, and ¥1,108 million and ¥1,339 million for the three months ended September 30, 2016 and 2017, respectively. As of March 31, 2017 and September 30, 2017, the amounts due are as follows:

	Mill	lions of yen	
	March 31, 2017	Septembe	r 30, 2017
Within one year	¥ 5,255	¥	4,984
More than one year	9,142		7,839
Total	¥ 14,397	¥	12,823

The Company and certain subsidiaries have commitments to fund estimated construction costs to complete ongoing real estate development projects and other commitments, totaling \footnote{88,447} million and \footnote{79,706} million as of March 31, 2017 and September 30, 2017, respectively.

The Company and certain subsidiaries have agreements to commit to execute loans for customers, and to invest in funds, as long as the agreed-upon terms are met. The total unused credit and capital amount available are \(\frac{\pmax}{333,540}\) million and \(\frac{\pmax}{315,167}\) million as of March 31, 2017 and September 30, 2017, respectively.

Guarantees At the inception of a guarantee, the Company and its subsidiaries recognize a liability in the consolidated balance sheets at fair value for the guarantee within the scope of ASC460 ( Guarantees ). The following table represents the summary of potential future payments, book value recorded as guarantee liabilities of the guarantee contracts outstanding and maturity of the longest guarantee contracts as of March 31, 2017 and September 30, 2017:

	$\mathbf{N}$	Iarch 31, 20	<b>September 30, 2017</b>				
	Million	s of yen	Fiscal year	Million	Fiscal year		
		Book	Maturity of		Book	Maturity of	
	Potential	value of	the	<b>Potential</b>	value of	the	
	future	guarantee	longest	future	guarantee	longest	
Guarantees	payment	liabilities	contract	payment	liabilities	contract	
Corporate loans	¥ 451,597	¥ 7,274	2024	¥489,575	¥ 7,208	2025	
Transferred loans	167,799	1,300	2047	167,806	1,306	2048	
Consumer loans	249,719	29,641	2018	281,054	33,066	2028	
Housing loans	26,448	5,362	2048	19,176	5,224	2048	
Other	935	307	2025	6,413	322	2025	
Total	¥896,498	¥ 43,884		¥964,024	¥ 47,126		

Guarantee of corporate loans: The Company and certain subsidiaries mainly guarantee corporate loans issued by financial institutions for customers. The Company and the subsidiaries are obliged to pay the outstanding loans when the guaranteed customers fail to pay principal and/or interest in accordance with the contract terms. In some cases, the corporate loans are secured by the guaranteed customers assets. Once the Company and the subsidiaries assume the guaranteed customers obligation, the Company and the subsidiaries obtain a right to claim the collateral assets. In other cases, certain contracts that guarantee corporate loans issued by financial institutions for customers include contracts that the amounts of performance guarantee are limited to a certain range of guarantee commissions. As of March 31, 2017 and September 30, 2017, total notional amount of the loans subject to such guarantees are ¥1,326,000 million and ¥1,085,500 million, respectively, and book value of guarantee liabilities are ¥1,722 million and ¥1,760 million, respectively. The potential future payment amounts for these guarantees are limited to a certain range of the guarantee commissions, which are less than the total notional amounts of the loans subject to these guarantees. The potential future payment amounts for the contract period are calculated from the guarantee limit which is arranged by financial institutions in advance as to contracts that the amounts of performance guarantee are unlimited to a certain range of guarantee commissions. For this reason, the potential future payment amounts for these guarantees include the amount of the guarantee which may occur in the future, which is larger than the balance of guarantee executed as of the end of fiscal year or the end of interim period. The executed guarantee balance includes defrayment by financial institutions which we bear temporarily at the time of execution, and credit risk for financial institutions until liquidation of this guarantee. Our substantial amounts of performance guarantee except credit risk for financial institutions are limited to our defrayment which is arranged by financial institutions in advance.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There have been no significant changes in the payment or performance risk of the guarantees for the six months ended September 30, 2017.

Guarantee of transferred loans: A subsidiary in the United States is authorized to underwrite, originate, fund, and service multi-family and seniors housing loans without prior approval from Fannie Mae under Fannie Mae s Delegated Underwriting and Servicing program. As part of this program, Fannie Mae provides a commitment to purchase the loans.

In return for the delegated authority, the subsidiary guarantees the performance of certain housing loans transferred to Fannie Mae and has the payment or performance risk of the guarantees to absorb some of the losses when losses arise from the transferred loans. There were no significant changes in the payment or performance risk of these guarantees for the six months ended September 30, 2017.

*Guarantee of consumer loans:* A certain subsidiary guarantees consumer loans, typically card loans, issued by Japanese financial institutions. The subsidiary is obliged to pay the outstanding obligations when these loans become delinquent generally a month or more.

Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There were no significant changes in the payment or performance risk of the guarantees for the six months ended September 30, 2017.

Guarantee of housing loans: The Company and certain subsidiaries guarantee housing loans issued by Japanese financial institutions to third party individuals. The Company and the subsidiaries are typically obliged to pay the outstanding loans when these loans become delinquent three months or more. The housing loans are usually secured by the real properties. Once the Company and the subsidiaries assume the guaranteed parties obligation, the Company and the subsidiaries obtain a right to claim the collateral assets.

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Payment or performance risk of the guarantees is considered based on the historical experience of credit events. There were no significant changes in the payment or performance risk of the guarantees for the six months ended September 30, 2017.

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Other guarantees: Other guarantees include the guarantees to financial institutions and the guarantees derived from collection agency agreements. Pursuant to the contracts of the guarantees to financial institutions, a certain subsidiary pays to the financial institutions when customers of the financial institutions become debtors and default on the debts. Pursuant to the agreements of the guarantees derived from collection agency agreements, the Company and certain subsidiaries collect third parties debt and pay the uncovered amounts.

**Litigation** The Company and certain subsidiaries are involved in legal proceedings and claims in the ordinary course of business. In the opinion of management, none of such proceedings and claims will have a significant impact on the Company s financial position or results of operations.

**Collateral** Other than the assets of the consolidated VIEs pledged as collateral for financing described in Note 8 Variable Interest Entities , the Company and certain subsidiaries provide the following assets as collateral for the short-term and long-term debt payables to financial institutions as of March 31, 2017 and September 30, 2017:

	Mill	ions of yen	
	March 31, 2017	September 30,	2017
Minimum lease payments, loans and investment in operating leases	¥ 102,339	¥ 71	,533
Investment in securities	172,084	185	,417
Property under facility operations	7,532	9	,324
Other assets and other	17,643	21	,551
Total	¥ 299,598	¥ 287	,825

As of March 31, 2017 and September 30, 2017, debt liabilities were secured by shares of subsidiaries, which were eliminated through consolidation adjustment, of ¥38,562 million and ¥30,420 million, respectively, and debt liabilities of affiliates were secured by investment in affiliates of ¥37,013 million and ¥35,355 million, respectively. In addition, ¥40,290 million and ¥40,711 million, respectively, were pledged primarily by investment in securities for collateral deposits, deposit for real estate transaction, and assets for liquidation of future rent as of March 31, 2017 and September 30, 2017.

Under loan agreements relating to short-term and long-term debt from commercial banks and certain insurance companies, the Company and certain subsidiaries are required to provide collateral against these debts at anytime if requested by the lenders. The Company and the subsidiaries did not receive any such requests from the lenders as of September 30, 2017.

#### 22. Segment Information

Financial information about the operating segments reported below is that which is available by segment and evaluated regularly by the management in deciding how to allocate resources and in assessing performance.

An overview of operations for each of the six segments follows below.

Corporate Financial Services : Loan, leasing and fee business

Maintenance Leasing : Automobile leasing and rentals, car-sharing, and test and measurement instruments

and IT-related equipment rentals and leasing

Real Estate : Real estate development and rental, facility operation, REIT asset management, and

real estate investment and advisory services

Investment and Operation : Environment and energy, principal investment, loan servicing (asset recovery), and

concession

Retail : Life insurance, banking and card loan

Overseas Business : Leasing, loan, bond investment, asset management and aircraft and ship-related

operations

Financial information of the segments for the six months ended September 30, 2016 is as follows:

	Co	orporate					illions of y vestment	en					
	Fi	nancial	Ma	aintenance	Real		and			(	<b>Overseas</b>		
	$\mathbf{S}$	ervices		Leasing	<b>Estate</b>	0	peration		Retail	I	Business		Total
Segment revenues	¥	51,995	¥	134,820	¥ 104,084	¥	539,042	¥	151,095	¥	240,643	¥	1,221,679
Segment profits		19,874		19,655	35,447		52,041		35,507		51,510		214,034

Financial information of the segments for the six months ended September 30, 2017 is as follows:

							M	illions of y	yen					
	Co	rporate					In	vestment						
	Fi	nancial	Mainte	nance	. ]	Real		and			O	verseas		
	S	ervices	Leas	ing	E	Estate	O	peration		Retail	В	Business		Total
Segment revenues	¥	53,983	¥ 137	,048	¥	95,755	¥	774,421	¥	219,505	¥	238,641	¥	1,519,353
Segment profits		22,049	20	),438		43,991		38,927		42,950		81,397		249,752

Financial information of the segments for the three months ended September 30, 2016 is as follows:

							M	illions of y	en					
	Co	rporate					In	vestment						
	Fi	nancial	Ma	intenance		Real		and			0	)verseas		
	$\mathbf{S}$	ervices	Ι	Leasing		Estate	O	peration		Retail	F	Business		Total
Segment revenues	¥	27,005	¥	67,621	¥	46,746	¥	281,040	¥	97,089	¥	114,822	¥	634,323
Segment profits		11,380		9,763		11,844		21,086		22,975		21,644		98,692

Financial information of the segments for the three months ended September 30, 2017 is as follows:

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							M	illions of y	en					
	Co	rporate					In	vestment						
	Fi	nancial	Mai	intenance		Real		and			C	verseas		
	S	ervices	Ι	easing		Estate	0	peration		Retail	B	Business		Total
Segment revenues	¥	28,566	¥	68,760	¥	49,235	¥	351,894	¥	106,908	¥	122,815	¥	728,178
Segment profits		11,824		10,544		11,158		22,270		20,936		38,527		115,259

Segment assets information as of March 31, 2017 and September 30, 2017 is as follows:

				Millions o	f yen		
	Corporate			Investmer	nt		
	Financial	Maintenanc	e	and		Overseas	
	Services	Leasing	<b>Real Estate</b>	Operation	n Retail	<b>Business</b>	Total
March 31, 2017	¥ 1,032,152	¥ 752,513	¥ 657,701	¥ 768,67	5 ¥3,291,631	¥ 2,454,200	¥ 8,956,872
September 30, 2017	1,001,476	782,512	628,885	863,64	0 3,209,131	2,630,516	9,116,160

The accounting policies of the segments are almost the same as those described in Note 2 Significant Accounting and Reporting Policies except for the treatment of income tax expenses, net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests, and the consolidation of certain variable interest entities (VIEs). Income taxes are not included in segment profits or losses because the management evaluates segments performance on a pre-tax basis. Additionally, net income attributable to noncontrolling interests and redeemable noncontrolling interests are not included in segment profits or losses because the management evaluates segments performance based on profits or losses (per-tax) attributable to ORIX Corporation Shareholders. Net income attributable to the noncontrolling interests, net income attributable to the redeemable noncontrolling interests, which are recognized net of tax in the accompanying consolidated statements of income, are adjusted to profit or loss before income taxes, when calculating segment profits or losses. Most of selling, general and administrative expenses, including compensation costs that are directly related to the revenue generating activities of each segment, have been accumulated by and charged to each segment. Gains and losses that management does not consider for evaluating the performance of the segments, such as write-downs of certain securities, write-downs of certain long-lived assets and certain foreign exchange gains or losses (included in other (income) and expense, net) are excluded from the segment profits or losses, and are regarded as corporate items.

Assets attributed to each segment are investment in direct financing leases, installment loans, investment in operating leases, investment in securities, property under facility operations, investment in affiliates, inventories, advances for investment in operating leases (included in other assets), advances for investment in property under facility operations (included in other assets) and goodwill and other intangible assets recognized as a result of business combination (included in other assets) and servicing assets (included in other assets). This has resulted in the depreciation of office facilities being included in each segment s profit or loss while the carrying amounts of corresponding assets are not allocated to each segment s assets. However, the effect resulting from this allocation is not significant.

For those VIEs that are used for securitization and are consolidated, for which the VIE s assets can be used only to settle related obligations of those VIEs and the creditors (or beneficial interest holders) do not have recourse to other assets of the Company or its subsidiaries, segment assets are measured based on the amount of the Company and its subsidiaries net investments in the VIEs, which is different from the amount of total assets of the VIEs, and accordingly, segment revenues are also measured at a net amount representing the revenues earned on the net investments in the VIEs.

Certain gains or losses related to assets and liabilities of consolidated VIEs, which are not ultimately attributable to the Company and its subsidiaries, are excluded from segment profits.

The reconciliation of segment totals to consolidated financial statement amounts is as follows:

	Millio	ons of y	yen
	Six months ended September 30, 2016		months ended ember 30, 2017
Segment revenues:			
Total revenues for segments	¥ 1,221,679	¥	1,519,353
Revenues related to corporate assets	6,967		6,949
Revenues related to assets of certain VIEs	2,231		1,838
Revenues from inter-segment transactions	(9,752)		(10,344)
Total consolidated revenues	¥ 1,221,125	¥	1,517,796
Segment profits:			
Total profits for segments	¥ 214,034	¥	249,752
Corporate gains (losses)	307		(569)
Gains (losses) related to assets or liabilities of certain VIEs	105		(2)
Net income attributable to the noncontrolling interests and net income attributable to the redeemable noncontrolling interests	4,789		3,431
Total consolidated income before income taxes	¥ 219,235	¥	252,612

		Millio	ons of ye	n
		months ended nber 30, 2016		months ended nber 30, 2017
Segment revenues:				
Total revenues for segments	¥	634,323	¥	728,178
Revenues related to corporate assets		2,666		2,850
Revenues related to assets of certain VIEs		1,161		505
Revenues from inter-segment transactions		(4,970)		(6,034)
Total consolidated revenues	¥	633,180	¥	725,499
Segment profits:				
Total profits for segments	¥	98,692	¥	115,259
Corporate gains (losses)		(192)		(529)
Gains related to assets or liabilities of certain VIEs		155		69
Net income attributable to the noncontrolling interests and net income				
attributable to the redeemable noncontrolling interests		2,146		2,202
Total consolidated income before income taxes	¥	100,801	¥	117,001

Millions of yen

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	March 31, 2017	Septe	ember 30, 2017
Segment assets:		_	
Total assets for segments	¥ 8,956,872	¥	9,116,160
Cash and cash equivalents, restricted cash	1,133,212		1,274,203
Allowance for doubtful receivables on direct financing leases and			
probable loan losses	(59,227)		(57,976)
Trade notes, accounts and other receivable	283,427		276,278
Other corporate assets	672,562		702,238
Assets of certain VIEs	245,049		115,133
Total consolidated assets	¥ 11,231,895	¥	11,426,036

The following information represents geographical revenues and income before income taxes, which are attributed to geographic areas, based on the country location of the Company and its subsidiaries.

#### For the six months ended September 30, 2016

	Millions of yen							
	Six Months Ended September 30, 2016							
	Japan	Th	e Americas *1	Other *2*3	Total			
Total Revenues	¥ 967,4	71 ¥	87,298	¥ 166,356	¥ 1,221,125			
Income before Income Taxes	166,4	71	16,032	36,732	219,235			

### For the six months ended September 30, 2017

		willions of yen							
	Six	Six Months Ended September 30, 2017							
	Japan	The A	Americas *1	Other *2*3	Total				
Total Revenues	¥ 1,270,724	¥	57,546	¥ 189,526	¥ 1,517,796				
Income before Income Taxes	168,992		26,893	56,727	252,612				

Millians of war

#### For the three months ended September 30, 2016

	Millions of yen							
	•	Japan	The Americas *1		<b>Other *2*3</b>		Total	
Total Revenues	¥	511,782	¥	41,917	¥	79,481	¥	633,180
Income before Income Taxes *1		78,786		6,369		15,646		100,801

#### For the three months ended September 30, 2017

		Millions of yen							
	Japan	The A	Americas *1	Other *2*3		Total			
Total Revenues	¥ 600,013	¥	27,688	¥ 97	,798	¥	725,499		
Income before Income Taxes *1	76.594		14.473	25	.934		117.001		

<sup>\*1</sup> Mainly the United States

<sup>\*2</sup> Mainly Asia, Europe, Australasia and Middle East

<sup>\*3</sup> Robeco, one of the Company s subsidiaries domiciled in the Netherlands, conducts principally an asset management business. Due to the integrated nature of such business with its customer base spread across the world, Other locations include the total revenues and the income before income taxes of Robeco for the six and three months ended September 30, 2016 and 2017, respectively. The revenues of Robeco aggregated on a legal entity basis were \(\frac{\pmathbf{4}}{4}\),184 million in the Americas and \(\frac{\pmathbf{3}}{3}\),867 million in Other for the six months ended September 30, 2016, and \(\frac{\pmathbf{5}}{2}\),433 million in the Americas and \(\frac{\pmathbf{4}}{4}\),320 million in Other for the six months ended September 30, 2017, and \(\frac{\pmathbf{2}}{2}\),787 million in the Americas and \(\frac{\pmathbf{1}}{1}\),095 million in Other for the three months ended September 30, 2016, and \(\frac{\pmathbf{2}}{2}\),263 million in the Americas and \(\frac{\pmathbf{2}}{2}\),111 million in Other for the three months ended September 30, 2017.

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### 23. Subsequent Events

The Board of Directors of DAIKYO INCORPORATED, a consolidated subsidiary of the Company, has, pursuant to Article 37 of its Articles of Incorporation, in accordance with Article 459, paragraph 1 of the Companies Act, passed the following resolutions with regard to the matters provided in Article 156, paragraph 1 of the Companies Act concerning the acquisition of treasury stock at the Meeting of the Board of Directors held on October 26, 2017.

(1) Reason for Treasury Stock Acquisition
To strengthen shareholder returns and increase capital efficiency

(2) Details of Treasury Stock Acquisition

Type of shares to be acquired: Common shares

Total number of shares: Up to 4,100,000 shares

Total amount of shares to be acquired: Up to ¥8.5 billion

Period of acquisition: From October 27, 2017 to October 26, 2018

Method of acquisition: Market purchases on the Tokyo Stock Exchange

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