BANCOLOMBIA SA
Form 6-K
August 10, 2007

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington D.C. 20549<br>FORM 6-K<br>REPORT OF FOREIGN PRIVATE ISSUER<br>PURSUANT TO RULE 13a-16 OR 15d-16 OF<br>THE SECURITIES EXCHANGE ACT OF 1934<br>For the month of August, 2007.<br>Comission File Number 001-32535<br>Bancolombia S.A.<br>(Translation of registrant s name into English)<br>Calle 50 No. 51-66<br>Medellín, Colombia<br>(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.
Form 20-F p Form 40-F o
Indicate by check mark if the registrant is submitting the Form $6-\mathrm{K}$ in paper as permitted by Regulation $\mathrm{S}-\mathrm{T}$ Rule 101(b)(1): o
Indicate by check mark if the registrant is submitting the Form $6-\mathrm{K}$ in paper as permitted by Regulation S-T Rule 101(b)(2): o
Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes o
No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- $\qquad$ .

## CONSOLIDATED FINANCIAL RESULTS

FOR THE QUARTER ENDED JUNE 30, 2007
August 7, 2007. Medellín, Colombia Today, BANCOLOMBIA S.A. ( BANCOLOMBIA or the Bank ) (NYSE: CIB) announced its financial results for the second quarter of fiscal year 2007, ended June 30, 2007, including for the first time Banagrícola s results

## CONSOLIDATED BALANCE SHEET

## AND INCOME STATEMENT

(Ps millions)

## ASSETS

Loans and financial leases, net
Investment securities, net
Other assets

Total assets

## LIABILITIES AND

## SHAREHOLDERS EQUITY

Deposits
Non-interest bearing
Interest bearing
Other liabilities
Total liabilities
Shareholders equity
Total liabilities and shareholders equity 33,487,62
$\mathbf{2 0 , 6 8 1}, \mathbf{2 6 5}$
$3,282,769$
17,398,496
$\mathbf{9 , 5 9 0 , 8 7 2}$
30,272,137
3,215,485

Quarter
1Q07
$21,084,601$
$7,954,602$
$4,448,419$
4,448,419

33,487,622
2 Q 06

24,869,858
5,248,89
6,344,005
36,462,754

Bancolombia Stand Alone Basis
2Q07* 2Q07*/1Q02Q07*/2Q06
26,234,049 $5.49 \% \quad 24.42 \%$

Including
Banagricola
Growth
1H07 1H07/1H06

24,237,791
3,956,609
20,281,182
8,803,978
33,041,769
3,420,985
36,462,754
$\mathbf{4 5 , 0 1 1 , 0 9 8} \mathbf{3 4 . 4 1 \%}$

24,101,922
3,620,506

## 20,481,416

10,372,129
34,474,051
3,610,228
-0.56\% 16.54\%
-8.49\% $10.29 \%$
0.99\% 17.72\%
17.81\% 8.15\%
4.33\% $\mathbf{1 3 . 8 8 \%}$
$5.53 \% \quad 12.28 \%$
38,084,279 $\quad \mathbf{4 . 4 5 \%} \quad \mathbf{1 3 . 7 3 \%}$
$\mathbf{2 9 , 5 4 0 , 1 3 1} \mathbf{4 2 . 8 4 \%}$
4,499,236 37.06\%
25,040,895 $43.93 \%$
$\mathbf{1 1 , 9 0 2 , 2 5 0} \quad \mathbf{2 4 . 1 0 \%}$
$\mathbf{4 1 , 4 4 2 , 3 8 1} \mathbf{3 6 . 9 0 \%}$
3,568,717 10.99\%

| 484,489 | 892,401 | $1,013,532$ | $13.57 \%$ | $109.20 \%$ | $2,192,023$ | $77.87 \%$ |
| :---: | :---: | :---: | ---: | ---: | ---: | ---: |
| 301,759 | 353,834 | 416,793 | $17.79 \%$ | $38.12 \%$ | 887,134 | $49.98 \%$ |
| $\mathbf{1 8 2 , 7 3 0}$ | $\mathbf{5 3 8 , 5 6 7}$ | $\mathbf{5 9 6 , 7 3 9}$ | $\mathbf{1 0 . 8 0 \%}$ | $\mathbf{2 2 6 . 5 7 \%}$ | $\mathbf{1 , 3 0 4 , 8 8 9}$ | $\mathbf{1 0 3 . 6 1 \%}$ |
| $(7,554)$ | $(37,109)$ | $(129,229)$ | $248.24 \%$ | $1610.74 \%$ | $(193,607)$ | $232.48 \%$ |
| 210,335 | 214,169 | 220,186 | $2.81 \%$ | $4.68 \%$ | 537,422 | $29.05 \%$ |
| 87,677 | 31,052 | 54,232 | $74.65 \%$ | $-38.15 \%$ | 79,596 | $-53.89 \%$ |
| $(426,601)$ | $(477,117)$ | $(506,913)$ | $6.25 \%$ | $18.83 \%$ | $(1,119,165)$ | $32.37 \%$ |
| 55,515 | 13,712 | 17,344 | $26.49 \%$ | $-68.76 \%$ | 14,213 | $-75.40 \%$ |
| $(33,054)$ | $(83,317)$ | $(71,027)$ | $-14.75 \%$ | $114.88 \%$ | $(175,654)$ | $74.20 \%$ |
|  |  |  |  |  |  |  |
| $\mathbf{6 9 , 0 4 8}$ | $\mathbf{1 9 9 , 9 5 7}$ | $\mathbf{1 8 1 , 3 3 2}$ | $\mathbf{- 9 . 3 1 \%}$ | $\mathbf{1 6 2 . 6 2 \%}$ | $\mathbf{4 4 7 , 6 9 4}$ | $\mathbf{5 8 . 1 1 \%}$ |

1 This report corresponds to the consolidated financial statements of BANCOLOMBIA
and its affiliates of which it owns, directly or indirectly more than $50 \%$ of the voting capital stock. These
financial statements have been prepared in accordance with generally accepted accounting principles in Colombia and the regulations of Superintendency of Finance in Colombia, collectively COL GAAP, and are stated in nominal terms and have not been audited. BANCOLOMBIA maintains accounting records in Colombian pesos, referred to herein as Ps. There have been no changes to the Bank s principal accounting policies in the quarter ended
June 30,2007. The statements of income for the 2Q2007 are not necessarily indicative of the results that may be expected for the entire year or any other future interim period. For more information, please refer to the Bank sfilings with the Securities and

## Exchange

Commission,
which are available
on the
Commission s
website at
www.sec.gov.
2Q07* Corresponds to the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns, directly or indirectly more than $50 \%$ of the voting capital stock, excluding Banagrícola s results.
1 H 07 corresponds to the financial statements of BANCOLOMBIA, including Banagrícola, for the first half of the year 2007. For this presentation, the income statement comparisons have been made between semesters, and not quarters as the Bank usually reports, because Banagrícola s results and consolidation were calculated on a semester basis.

## CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This release contains statements that may be considered forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. All forward-looking statements, whether made in this release or in future filings or press releases or orally, address matters that involve risks and uncertainties; consequently, there are or will be factors, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptances of new products or services by our targeted customers, changes in business strategy and various others factors, that could cause actual results to differ materially from those indicated in such statements. We do not intend, and do not assume any obligation, to update these forward-looking statements. Certain monetary amounts, percentages and other figures included in this report have been subject to rounding adjustments.
Any reference to BANCOLOMBIA must be understood as referring to the Bank together with its affiliates, unless otherwise specified.
Representative Market Exchange Rate: June 30, 2007 Ps 1,960.61 = US\$ 1 Average exchange rate June 2007
Ps $2,125.83=$ US $\$ 1$

## 1. HIGHLIGHTS:

This is the first time that BANCOLOMBIA releases consolidated results since the acquisition of Banagricola which settled on May 16, 2007, therefore, going forward, the Bank s consolidated financial statements will include Banagrícola s results. However, for this presentation BANCOLOMBIA s consolidated results excluding Banagricola are presented on a quarterly basis permitting trend analysis.

## Including Banagrícola

Total assets contributed by the consolidation of Banagricola amounted to Ps 6,927 billion, where net loans and financial leases totaled Ps 4,876 billion and net investment securities Ps 342 billion.

The net income contributed by the consolidation of Banagricola amounted to Ps 66.4 billion on the first semester of 2007.

## BANCOLOMBIA with Banagrícola

Net income for the first half of 2007 totaled Ps 447.7 billion, increasing $58.1 \%$ as compared to the first half 2006.

Net loans and financial leases totaled Ps 31,110 billion.
Investments in debt securities totaled Ps 5,363 billion (11.9\% of total assets).
Net interest income for the first half of 2007, totaled Ps 1,304.9 billion.

## Stand Alone Basis ${ }^{2}$

The Bank s net income for the second quarter of 2007 totaled Ps 181.3 billion.
Net loans and financial leases totaled Ps 26,234 billion as of June 30, 2007, representing an increase of 5.5\% over the quarter and a $24.4 \%$ over the year.

Debt securities represented $11.1 \%$ of total assets as of June 30, 2007, decreasing $15.0 \%$ over the quarter and $45.1 \%$ over the year.

The net interest income for the period ended June 30, 2007, represented an increase of $10.8 \%$ over the quarter and $226.6 \%$ over the year. The Bank s net interest margin for the second quarter of 2007 was $7.42 \%$.

The efficiency measured as operating expenses as a percentage of interest, fees, services and other operating income for the second quarter of 2007 , was $58.2 \%$ improving from the $60.9 \%$ on the previous quarter.

The allowances for loan losses increased $8.0 \%$ over the quarter and $25.9 \%$ over the year. The asset quality remained in similar ratios as the past due loans to total loans stayed at $2.7 \%$ and the allowances to past due loans remained close to $130 \%$.

[^0]than $50 \%$ of the voting capital
stock, excluding
Banagrícola
results.

On the second quarter of 2007, the Bank concluded the public offering of US $\$ 400$ million U.S. dollar denominated subordinated notes due 2017. Additionally, on July 24, 2007, BANCOLOMBIA concluded its public offering of preferred shares. As a result of this transaction, the Bank increased its equity by approximately Ps 927.6 billion (US\$ 480 million). Most of this equity increase took place in July and it is not reflected on June s consolidated balance sheẻt

divided by annualized quarter results

3 The outstanding total number of shares as of June the 30th
was
730,749,332.
2Q07* Corresponds to the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns, directly or indirectly more than $50 \%$ of the voting capital stock, excluding Banagrícola s results.
Jun- 07* corresponds to the financial statements of BANCOLOMBIA, excluding Banagrícola, for the first half of the year 2007.

## 2. CONSOLIDATED BALANCE SHEET

### 2.1. Assets

BANCOLOMBIA s total assets amounted to Ps 45,011 billion as of June 30, 2007. The increase in total assets was primarily due to the impact of Banagrícola s assets (Ps 6,927 billion) in the consolidated balance sheet.
On a stand alone basis, the Bank stotal assets at the end of the second quarter of 2007 amounted to Ps 38,084 billion, representing an increase of $4.4 \%$ as compared to Ps 36,463 billion for the first quarter of 2007 and a $13.7 \%$ increase, as compared to Ps 33,488 billion as of June 30, 2006.

### 2.1.1. Loan Portfolio <br> BANCOLOMBIA including Banagrícola

As of June 30, 2007, total loans and financial leases totaled Ps 31,110 billion of which Ps 4,876 billion correspond to the consolidation of Banagricola.
Corporate loans amounted to Ps 15,835 billion, retail and small medium-sized enterprise ( SME ) loans amounted to Ps 9,447 billion, financial leases amounted to Ps 3,990 billion and mortgage loans amounted to Ps 2,956 billion.

## Stand Alone Basis

Due to a solid expansion of the Colombian aggregate demand and its subsequent effect on the credit appetite, total loans and financial leases continued to grow, although moderating its growing pace due to the measures implemented by Colombia s Central Bank, reaching a total of Ps 26,234 billion, as of June 30, 2007, representing a $5.5 \%$ increase as compared to March 31, 2007 and 24.4\% increase as compared to June 30, 2006.
Corporate loans amounted to Ps 13,162 billion as of June 30, 2007, representing a $2.7 \%$ increase as compared to Ps 12,820 billion as of March 31, 2007 and a $17.3 \%$ increase as compared to Ps 11,224 billion as of June 30, 2006.
SME s loans amounted to Ps 8,004 billion as of June 30, 2007, representing a $8.3 \%$ increase as compared to Ps 7,394 billion as of March 31, 2007 and a $37.9 \%$ increase as compared to Ps 5,806 billion as of June 30, 2006. Financial leases amounted to Ps 3,990 billion at June 30, 2007, increasing $4.1 \%$ over the quarter and $28.7 \%$ over the year.
Mortgage loans amounted to Ps 2,039 billion as of June 30, 2007, increasing $19.0 \%$ over the quarter and $18.6 \%$ over the year. It is important to note that BANCOLOMBIA securitized mortgage loans amounting to Ps 905 billion in the second half of 2006. Taking that into account, the increase in mortgage loans for the second quarter of 2007, including past securitizations, was $10.3 \%$ as compared to March 31, 2007 and $49.9 \%$ as compared to June 30, 2006.

| LOAN PORTFOLIO |  | As of |  | Growth |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Ps millions) | 30-Jun-06 | 31-Mar-07 | 30-Jun-07 * | 30-Jun-07Ju | 7/Mar-0 | 7/Jun-06 |
| CORPORATE |  |  |  |  |  |  |
| Working capital loans | 9,983,764 | 11,686,537 | 11,725,329 | 14,058,294 | 20.29\% | 40.81\% |
| Loans funded by domestic |  |  |  |  |  |  |
| development banks | 394,049 | 348,662 | 523,519 | 608,272 | 74.46\% | 54.36\% |
| Trade Financing | 649,875 | 607,841 | 704,672 | 945,679 | 55.58\% | 45.52\% |
| Overdrafts | 147,057 | 124,476 | 136,293 | 145,706 | 17.06\% | -0.92\% |
| Credit Cards | 49,363 | 53,053 | 72,669 | 76,867 | 44.89\% | 55.72\% |
| TOTAL CORPORATE | 11,224,108 | 12,820,569 | 13,162,482 | 15,834,818 | 23.51\% | 41.08\% |
| RETAIL AND SMEs |  |  |  |  |  |  |
| Working capital loans | 1,878,090 | 2,442,163 | 2,666,934 | 2,680,255 | 9.75\% | 42.71\% |
| Personal loans | 1,807,138 | 2,419,199 | 2,525,168 | 3,780,146 | 56.26\% | 109.18\% |
| Loans funded by domestic development banks | 405,651 | 386,636 | 439,181 | 439,583 | 13.69\% | 8.36\% |
| Credit Cards | 700,157 | 868,419 | 985,469 | 1,126,592 | 29.73\% | 60.91\% |
| Overdrafts | 176,774 | 175,633 | 197,251 | 218,921 | 24.65\% | 23.84\% |
| Automobile loans | 760,980 | 1,039,109 | 1,114,110 | 1,121,268 | 7.91\% | 47.35\% |
| Trade Financing | 77,305 | 62,692 | 75,849 | 80,230 | 27.97\% | 3.78\% |
| TOTAL RETAIL AND |  |  |  |  |  |  |
| SMEs | 5,806,095 | 7,393,851 | 8,003,962 | 9,446,995 | 27.77\% | 62.71\% |
| MORTGAGE | 1,719,002 | 1,713,518 | 2,039,223 | 2,955,711 | 72.49\% | 71.94\% |
| FINANCIAL LEASES | 3,099,021 | 3,831,727 | 3,989,510 | 3,989,953 | 4.13\% | 28.75\% |
| Total loans and financial |  |  |  |  |  |  |
| leases | 21,848,226 | 25,759,665 | 27,195,177 | 32,227,477 | 25.11\% | 47.51\% |
| Allowance for loan losses and financial leases | $(763,625)$ | $(889,807)$ | $(961,128)$ | $(1,117,332)$ | 25.57\% | 46.32\% |
| Total loans and financial |  |  |  |  |  |  |
| leases, net | 21,084,601 | 24,869,858 | 26,234,049 | 31,110,145 | 25.09\% | 47.55\% |

### 2.1.2. Debt Securities Portfolio <br> BANCOLOMBIA including Banagrícola

BANCOLOMBIA s investments in debt securities including Banagrícola amounted to Ps 5,363 billion ( $11.9 \%$ of total assets) as of June 30, 2007. The debt securities portfolio is classified as follows; Ps 1,999 billion in trading securities ( $37.3 \%$ of total debt securities), Ps 1,448 billion in available for sale securities ( $27.0 \%$ of total debt securities) and Ps 1,916 billion in held to maturity securities ( $35.7 \%$ of total debt securities).

## Stand Alone Basis

Investment in debt securities amounted to PS 4,229 billion (11.1\% of total assets) as of June 30, 2007. This decrease was primarily due to a strategic approach towards the increase on inflation and its consequences on the price of fixed income bonds, and is also explained by the level of emerging credit spreads at historical minimums that became a
good opportunity for an asset reallocation, from investment securities to loan portfolio. The debt securities portfolio duration was 2.58 years as of June 30, 2007 on an unconsolidated basis.

### 2.1.3. Asset Quality

## BANCOLOMBIA including Banagrícola

As of June 30, 2007, past due loans accounted for $2.7 \%$ of total loans, while the ratio of allowances to past due loans at the end of the quarter was $129.7 \%$. Loans classified as C, D and E comprised $2.5 \%$ of total loans. In addition, the ratio of allowances to loans classified as $\mathrm{C}, \mathrm{D}$ and E at the end of the quarter was $138.4 \%$.

## Stand Alone Basis

During the second quarter of 2007, the composition of the loans and financial leases classification, changed as the loans classified as B , to total loans, increased to $3.7 \%$ from $2.8 \%$, mainly due to a client s classification review that took place in June, more than half of this increase is explained by clients that did not respond to the Bank speriodic information update request. Nevertheless, past due loans accounted for $2.6 \%$ of total loans, while the ratio of allowances to past due loans at the end of the quarter was $138.7 \%$
Loans classified as C, D and E comprised $2.5 \%$ of total loans as of June 30, 2007. Whereas the ratio of allowances to loans classified as C, D and E at the end of the quarter was $142.7 \%{ }^{4}$.

## D FINANCIAL LEASES CLASSIFICATION

al
recovery
erable

| As of 30-Jun-06 | As of 30-Mar-07 |  | As of 30-Jun-07* |  | As of 30 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $20,437,368$ | $93.6 \%$ | $24,348,087$ | $94.5 \%$ | $25,493,108$ | $93.7 \%$ | $30,307,01$ |
| 814,255 | $3.7 \%$ | 719,860 | $2.8 \%$ | $1,018,513$ | $3.7 \%$ | $1,101,82$ |
| 199,243 | $0.9 \%$ | 261,021 | $1.0 \%$ | 210,619 | $0.8 \%$ | 260,29 |
| 247,670 | $1.1 \%$ | 220,989 | $0.9 \%$ | 265,014 | $1.0 \%$ | 295,43 |
| 149,690 | $0.7 \%$ | 209,708 | $0.8 \%$ | 207,923 | $0.8 \%$ | 262,91 |
| $\mathbf{2 1 , 8 4 8 , 2 2 6}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 5 , 7 5 9 , 6 6 5}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 7 , 1 9 5 , 1 7 7}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{3 2 , 2 2 7 , 4 7}$ |

nancial leases classified as $\mathbf{C}, \mathbf{D}$ and $\mathbf{E}$ as a
f total loans and financial leases
2.7\%

As of

## ASSET QUALITY

|  |  |  |  | 2Q 07 |  |  | 2Q | 2 Q |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30-Jun-07 | */1Q |  |  | 07/1Q | 07/2Q |
| (Ps millions) | 30-Jun-06 | 31-Mar-07 | * | 07 | */2Q 06 | 30-Jun-07 | 07 | 06 |
| Total performing past due loans ${ }^{(1)}$ | 281,598 | 316,748 | 308,111 | -2.73\% | 9.42\% | 387,295 | 22.27\% | 37.53\% |
| Total non-performing past due loans | 310,069 | 375,570 | 395,532 | 5.32\% | 27.56\% | 486,762 | 29.61\% | 56.99\% |
| Total past due loans | 591,667 | 692,318 | 703,643 | 1.64\% | 18.93\% | 874,057 | 26.25\% | 47.73\% |
| Allowance for loans and accrued interest |  |  |  |  |  |  |  |  |
| losses | 773,157 | 902,723 | 975,802 | 8.10\% | 26.21\% | 1,133,380 | 25.55\% | 46.59\% |
| Past due loans to total loans | 2.71\% | 2.69\% | 2.59\% |  |  | 2.71\% |  |  |
| Non-performing loans as a percentage of total loans | 1.42\% | 1.46\% | 1.45\% |  |  | 1.51\% |  |  |
| C, D and E lo percentage of total | ans as a |  |  |  |  |  |  |  |
| loans | 2.73\% | 2.69\% | 2.51\% |  |  | 2.54\% |  |  |
| Allowances to past due loans (2) | 130.67\% | 130.39\% | 138.68\% |  |  | 129.67\% |  |  |

Allowance for loan and accrued interest losses as a percentage of C , D and E ${ }^{2}$ loahß9.59\% 130.50\% $142.75 \% \quad 138.45 \%$

Allowance for loan and accrued interest losses as a percentage of non-performing loans ${ }^{(2)}$
Allowance for loan and accrued interest losses as a percentage of total loans
Percentage of performing loans to total loans
$249.35 \% \quad 240.36 \% \quad 246.71 \%$ 232.84\%
(1) Performing past due loans are loans upon which the Bank continues to recognize income although interest has not been received for the periods indicated. Once interest is unpaid on accrual loans for a longer period than is
specified above, the loan is classified as non-performing.
Under
Colombian
Banking
regulations, a
loan is past due
when it is at least 31 days past the actual due date.
(2) Allowance
means allowance
for loan and accrued interest losses.

### 2.1.4. Goodwill

As a result of the acquisition of Banagrícola the goodwill increased to Ps 873.8 billion from Ps 33.2 billion as of March 31, 2007 (According to Colombian GAAP). This number includes Ps 752.2 billion generated on the transaction.

4 30- Jun- 07*
corresponds to the financial statements of
BANCOLOMBIA, excluding
Banagrícola as of June 30, 2007.

### 2.2. Liabilities

BANCOLOMBIA including Banagrícola
As of June 30, 2007, BANCOLOMBIA s total deposits amounted to Ps 29,540 billion. Interest bearing deposits amounted to Ps 25,041 billion ( $84.8 \%$ of total deposits) and non-interest bearing amounted to Ps 4,449 billion ( $15.2 \%$ of total deposits).

## Stand Alone Basis

Total deposits amounted to Ps 24,102 billion as of June 30, 2007, representing a decrease of $0.6 \%$ as compared to March 31, 2007, and an increase of $16.5 \%$ as compared to June 30, 2006. It is important to note that the composition of the deposits changed during the second quarter of 2007. As of March 30, 2007, checking accounts represented $7.0 \%$ of total interest bearing deposits, time deposits represented $40.1 \%$ and savings deposits represented $52.9 \%$, while as of the second quarter of this year, they represented $5.2 \%, 44.2 \%$ and $50.6 \%$ respectively as of June 30, 2007.
As of June 30, 2007, time deposits increased $11.3 \%$ as compared to March 31, 2007, whereas checking accounts and savings deposits decreased $11.6 \%$ and $3.4 \%$ respectively as compared to the same period. As compared to June 30, 2006, saving deposits, time deposits and checking accounts increased $17.6 \%, 24.0 \%$ and $1.8 \%$, respectively. This change took place due to the recent measures taken by the Colombia s Central Bank in terms of marginal reserve requirements.
The increase on bonds of $74.8 \%$ over the second quarter of 2007 was due to the public offering of US $\$ 400$ million U.S. dollar denominated subordinated notes due 2017.

### 2.3. Shareholders Equity

As of June 30, 2007 BANCOLOMBIA s shareholders equity amounted to Ps 3,569 billion, representing an increase of $4.3 \%$ as compared to March 31, 2007 and an increase of $11 \%$ as compared to the figures presented on June 30, 2006. Unrealized losses on available-for-sale debt securities amounted to Ps 23.2 billion as of June 30, 2007.
Also as of June 30, 2007, the Bank s consolidated ratio of technical capital to risk-weighted assets including Banagrícola was $11.85 \%$. The Bank estimates that its ratio of technical capital to risk-weighted assets including Banagrícola, after taking into account the equity increase that took place in July would be close to $14.19 \% 5$.

## TECHNICAL CAPITAL RISK WEIGHTED ASSETS

| Consolidated (Ps millions) | Jun-06 | Mar-07 | Jun-07* | Jun-07 |
| :--- | ---: | ---: | ---: | ---: |
| Basic capital (Tier I) | $2,835,435$ | $3,144,457$ | $3,315,486$ | $3,382,308$ |
| Additional capital (Tier II) | 369,393 | 426,799 | $1,237,409$ | $1,297,599$ |
| Technical capital (1) | $3,204,828$ | $3,571,256$ | $4,552,895$ | $4,679,907$ |
| Risk weighted assets included market risk | $28,282,884$ | $32,055,602$ | $34,278,261$ | $39,507,368$ |
|  |  |  |  |  |
| CAPITAL ADEQUACY ${ }^{(\mathbf{2})}$ | $\mathbf{1 1 . 3 3 \%}$ | $\mathbf{1 1 . 1 4 \%}$ | $\mathbf{1 3 . 2 8 \%}$ | $\mathbf{1 1 . 8 5 \%}$ |

(1) Technical capital is the sum of basic capital and additional capital.
(2) Capital Adequacy is Technical capital divided by Risk weighted assets.

5 Jun- 07*
corresponds to the financial statements of BANCOLOMBIA, excluding
Banagrícola as of June 30, 2007.

## 3. INCOME STATEMENT

BANCOLOMBIA s net income for the first half of 2007, including Banagrícola, totaled Ps 447.7 billion. The net income contributed by the consolidation of Banagricola amounted to Ps 66.4 billion on the first semester of 2007.
On a stand alone basis ${ }^{6}$, the Bank s net income for the second quarter of 2007 totaled Ps 181.3 billion, representing a decrease of $9.3 \%$, as compared to Ps 200.0 billion for the first quarter of 2007 and an increase of $162.6 \%$ as compared to Ps 69.0 billion for the second quarter of 2006.

### 3.1. Net Interest Income

## Bancolombia including Banagrícola

During the first half of 2007 interest on loans amounted to Ps $1,664.9$ billion. The interest on loans contributed by the consolidation of Banagricola amounted to Ps 245.1 billion on the same period.
On the other hand, interests on investment securities amounted to Ps 217.7 billion on the first semester of 2007. The interests on investment securities contributed by the consolidation of Banagricola amounted to Ps 28.8 billion on the same period.
Total Interest expenses amounted to Ps 887.1 billion during the first semester ended June 30, 2007. The Interest expenses contributed by the consolidation of Banagricola amounted to Ps 116.5 billion on the semester.
Net interest income totaled Ps 1,304.9 billion for the first half of 2007. The net interest income contributed by the consolidation of Banagricola amounted to Ps 169.6 billion on the semester.

## Stand Alone Basis

In a quarterly basis, interest on loans amounted to Ps 745.6 billion, increasing $10.6 \%$ as compared to the first quarter of 2007 (when interest on loans amounted to Ps 674.2 billion) and $37.1 \%$ as compared the second quarter of 2006 (when interest on loans amounted to Ps 543.6 billion). On the other hand, interests on investment securities amounted to Ps 106.2 billion, which represents an increase of $28.3 \%$ as compared to the first quarter of 2007 and an increase of $167.0 \%$ as compared to the second quarter of 2006.
Total interest expenses on the second quarter of 2007 amounted to Ps 416,793 million, increasing $17.8 \%$ as compared to the quarter ended March 31, 2007 and $38.1 \%$ as compared to the quarter ended June 30, 2006. These increases where mainly caused by the higher interest rates and cost of deposits, due to the tightening cycle of the Colombian Central Bank and the measures related to it.
Net interest income amounted to Ps 596.7 billion for the quarter ended June 30, 2007, increasing $10.8 \%$ as compared to the first quarter of 2007 and $226.6 \%$, as compared to the figures presented for the second quarter of 2006 .
Net interest margin for the second quarter of 2007 was $7.4 \%$, improving from $6.8 \%$ on the previous quarter and $2.48 \%$ on the second quarter of 2006.

[^1]
### 3.2. Provisions

For the first half of the year, ended June 30, 2007, provisions for loan and interest losses, net of recoveries including Banagricola s provisions amounted to Ps 247 billion.
On a stand alone basis, provisions for loan and interest losses, net of recoveries for the second quarter of 2007 amounted to Ps 146 billion, representing an increase of $96.3 \%$ as compared to Ps 74,392 million for the first quarter of 2007 and an increase of $117.3 \%$, as compared to the second quarter of 2006, when such provisions amounted to Ps 67 billion. This increase can be explained mainly by the fact that the Bank continued adjusting its provisions to meet the Superintendency of Finance s most recent requirements The provision related to this adjustment accounted for approximately $54 \%$ of the quarter s figure.
On the other hand, on a stand alone basis, recoveries of provisions for foreclosed assets amounted to Ps 13,441 million during the second quarter of 2007 , decreasing $54.3 \%$ as compared to the first quarter of 2007.

### 3.3. Fees and Income from Services

Bancolombia including Banagrícola
BANCOLOMBIA s net fees and income from services amounted to Ps 537.4 billion during the first half of 2007. The net fees and income from services added by the consolidation of Banagricola amounted to Ps 103.1 billion on the semester.

## Stand Alone Basis

Net fees and income from services amounted to Ps 220,186 million during the second quarter of 2007, increasing $2.8 \%$ as compared to the first quarter of 2007 and increasing $4.7 \%$ as compared to the second quarter of 2006.
Net fees and income from services figures were affected as compared to the second quarter of 2006 and to the first half of the same year due to the sale of Almacenar S.A. whose revenue income was included in the net fees and income from services line. When taking into account this event, the net fees and income from services increased $13.6 \%$ over the year.
On the other hand, in the brokerage fees there is a decrease of $8.4 \%$ as compared to the first quarter of 2007 and a decrease of $26.7 \%$ as compared to the first half of the year 2006, affecting directly the fees and income from services line. These were mainly due to a less dynamic Colombian capital market in the first half of 2007 as compared to the fist half of 2006.
During the second quarter of 2007, on a stand alone basis, BANCOLOMBIA s accumulated unconsolidated credit card billing increased $28.5 \%$, resulting in a $22.1 \%$ market share of the Colombian credit card business. In addition, the number of outstanding credit cards issued by BANCOLOMBIA increased $24.1 \%$, resulting in a $14.9 \%$ market share.

[^2]of Finance
established a
period of
19 months
starting from
December 1,
2005, to adjust
the allowance
using an
installment
methodology,
that period ended
on June 30,
2007.

| ACCUMULATED CREDIT CARD BILLING |  |  | \% | 2007 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Market |
| (Millions of pesos as of June 30, 2007) | June-06 | June-07 | Growth | Share |
| Bancolombia VISA | 499.631 | 648.134 | 29,72\% | 7,12\% |
| Bancolombia Mastercard | 763.740 | 924.987 | 21,11\% | 10,17\% |
| Bancolombia American Express | 303.313 | 440.838 | 45,34\% | 4,85\% |
| Total Bancolombia | 1.566.684 | 2.013.958 | 28,55\% | 22,14\% |
| Colombian Credit Card Market | 7.273.940 | 9.098.199 | 25,08\% |  |
| Source: Credibanco y Redeban multicolor |  |  |  |  |
| CREDIT CARD MARKET SHARE |  |  | \% | 2007 |
| (Outstanding credit cards as of June 30, 2007) | June-06 | June-07 | Growth | Market Share |
| Bancolombia VISA | 205.237 | 246.507 | 20,11\% | 4,92\% |
| Bancolombia Mastercard | 272.303 | 328.563 | 20,66\% | 6,56\% |
| Bancolombia American Express | 123.282 | 170.737 | 38,49\% | 3,41\% |
| Total Bancolombia | 600.822 | 745.807 | 24,13\% | 14,88\% |
| Colombian Credit Card Market | 3.884.469 | 5.011.592 | 29,02\% |  |

## Source: Credibanco y Redeban multicolor

### 3.4. Operating expenses

## Bancolombia including Banagrícola

Operating expenses amounted to Ps $1,087.8$ billion during the first half of 2007. The operating expenses contributed by the consolidation of Banagricola amounted to Ps 124.2 billion on the first semester of 2007.
During the first half of the year 2007, BANCOLOMBIA s efficiency ratio as calculated by dividing operating expenses by net operating income was $58.2 \%$. Also during the same period, BANCOLOMBIA s efficiency ratio measured by dividing operating expenses by total assets was $5.0 \%$.

## Stand Alone Basis

Operating expenses amounted to Ps 493.5 billion, representing an increase of $4.9 \%$ as compared to the first quarter of 2007 when operating expenses amounted to Ps 470.2 billion and an increase of $19.6 \%$ as compared to the second quarter of 2006 when operating expenses amounted to Ps 412.5 billion.
Despite that the ratio of operating expenses divided by average total assets was $5.60 \%$, coming from $5.43 \%$ of the prior quarter, the Bank s efficiency ratio for the quarter as calculated by dividing operating expenses by net operating income improved to $58.19 \%$ from $60.87 \%$ of the prior quarter.

|  | Quarter |  |  |  | As of |  |  |
| :--- | :---: | ---: | :---: | ---: | :---: | ---: | :---: |
| Jun-07 |  |  |  |  |  |  |  |

## EFFICIENCY

Operating expenses as a percentage of interest, fees, services and other operating income ${ }^{(4)}$
Operating expenses to average assets

| $88.74 \%$ | $60.87 \%$ | $58.19 \%$ | $58.23 \%$ | $68.74 \%$ | $59.46 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $5.27 \%$ | $5.43 \%$ | $5.60 \%$ | $4.97 \%$ | $5.58 \%$ | $5.43 \%$ |

CAPITAL ADEQUACY
Period-end shareholders equity as a percentage of period-end total assets Technical capital to risk weighted assets
$11.33 \%$
11.14\%
13.28\%
$11.85 \%$
(1) Net Interest

Income divided by monthly average interest-earning assets.
(2) Net income divided by monthly average assets.
(3) Net income
divided by monthly average shareholders equity.
(4) Operating expenses divided by monthly average assets.
Jun-07* \& 2Q07* Correspond to the financial statements of BANCOLOMBIA, excluding Banagrícola.

## OLIDATED BALANCE SHEET

ions) $\mathbf{S}$
d due from banks ht funds sold ash and equivalents

## curities

le for Sale
Maturity
securities
le for Sale value allowance
estment securities
rcial loans
er loans
usiness loans
ge loans
lease
nce for loan losses
al loans and financial leases
interest receivable on loans nce for accrued interest losses al interest accrued
ers acceptances and derivatives
ounts receivable
nises and equipment
sed assets, net
expenses and deferred charges
In
ng leases, net
isal of assets
ssets
ITIES AND
HOLDERS EQUITY ITIES
ITS
erest bearing

As of

| Jun-06 | As of | Growth |  |  |  | Growth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar-07 | Jun-07 * | Last Quarter | Annual | Jun-07 | Last Quarter | An |
| 1,123,060 | 1,785,031 | 2,093,444 | 17.28\% | 86.41\% | 3,405,203 | 90.76\% |  |
| 647,403 | 1,644,686 | 497,960 | -69.72\% | -23.08\% | 513,713 | -68.77\% |  |
| 1,770,463 | 3,429,717 | 2,591,404 | -24.44\% | 46.37\% | 3,918,916 | 14.26\% |  |
| 7,698,653 | 4,976,814 | 4,228,879 | -15.03\% | -45.07\% | 5,363,253 | 7.76\% |  |
| 3,990,245 | 2,470,100 | 1,999,470 | -19.05\% | -49.89\% | 1,999,470 | -19.05\% |  |
| 2,508,292 | 1,419,690 | 1,157,403 | -18.47\% | -53.86\% | 1,447,851 | 1.98\% |  |
| 1,200,116 | 1,087,024 | 1,072,006 | -1.38\% | -10.67\% | 1,915,932 | 76.25\% |  |
| 334,519 | 348,326 | 1,023,424 | 193.81\% | 205.94\% | 231,115 | -33.65\% |  |
| 137,378 | 184,153 | 70,590 | -61.67\% | -48.62\% | 70,613 | -61.66\% |  |
| 197,141 | 164,173 | 952,834 | 480.38\% | 383.33\% | 160,502 | -2.24\% |  |
| $(78,570)$ | $(76,249)$ | $(76,901)$ | 0.86\% | -2.12\% | $(77,051)$ | 1.05\% |  |
| 7,954,602 | 5,248,891 | 5,175,402 | -1.40\% | -34.94\% | 5,517,317 | 5.11\% |  |
| 14,052,561 | 16,251,374 | 16,908,930 | 4.05\% | 20.33\% | 19,581,261 | 20.49\% |  |
| 2,903,674 | 3,840,002 | 4,144,674 | 7.93\% | 42.74\% | 5,569,558 | 45.04\% |  |
| 73,968 | 123,044 | 112,840 | -8.29\% | 52.55\% | 130,994 | 6.46\% |  |
| 1,719,002 | 1,713,518 | 2,039,223 | 19.01\% | 18.63\% | 2,955,711 | 72.49\% |  |
| 3,099,021 | 3,831,727 | 3,989,510 | 4.12\% | 28.73\% | 3,989,953 | 4.13\% |  |
| $(763,625)$ | $(889,807)$ | $(961,128)$ | 8.02\% | 25.86\% | $(1,117,332)$ | 25.57\% |  |
| 21,084,601 | 24,869,858 | 26,234,049 | 5.49\% | 24.42\% | 31,110,145 | 25.09\% |  |
| 210,003 | 269,255 | 305,233 | 13.36\% | 45.35\% | 326,995 | 21.44\% |  |
| $(9,532)$ | $(12,916)$ | $(14,674)$ | 13.61\% | 53.94\% | $(16,048)$ | 24.25\% |  |
| 200,471 | 256,339 | 290,559 | 13.35\% | 44.94\% | 310,947 | 21.30\% |  |
| 54,707 | 174,370 | 233,689 | 34.02\% | 327.16\% | 237,126 | 35.99\% |  |
| 396,608 | 574,400 | 574,901 | 0.09\% | 44.95\% | 625,336 | 8.87\% |  |
| 649,493 | 696,105 | 741,687 | 6.55\% | 14.19\% | 885,393 | 27.19\% |  |
| 25,859 | 19,032 | 17,162 | -9.83\% | -33.63\% | 40,688 | 113.79\% |  |
| 50,516 | 40,751 | 83,846 | 105.75\% | 65.98\% | 119,440 | 193.10\% |  |
| 53,991 | 33,250 | 778,555 | 2241.52\% | 1342.01\% | 873,854 | 2528.13\% | 15 |
| 149,800 | 211,625 | 341,659 | 61.45\% | 128.08\% | 345,446 | 63.23\% |  |
| 725,965 | 578,306 | 657,141 | 13.63\% | -9.48\% | 662,265 | 14.52\% |  |
| 370,546 | 330,110 | 364,225 | 10.33\% | -1.71\% | 364,225 | 10.33\% |  |
| 33,487,622 | 36,462,754 | 38,084,279 | 4.45\% | 13.73\% | 45,011,098 | 23.44\% |  |

3,282,769 3,956,609 3,620,506 $\quad \mathbf{- 8 . 4 9 \%} \quad \mathbf{1 0 . 2 9 \%} \quad \mathbf{4 , 4 9 9 , 2 3 6} \quad \mathbf{1 3 . 7 1 \%}$

| Edgar Filing: BANCOLOMBIA SA - Form 6-K |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| g accounts | 3,006,549 | 3,522,589 | 3,308,966 | -6.06\% | 10.06\% | 4,150,606 | 17.83\% |
|  | 276,220 | 434,020 | 311,540 | -28.22\% | 12.79\% | 348,630 | -19.67\% |
| t bearing | 17,398,496 | 20,281,182 | 20,481,416 | 0.99\% | 17.72\% | 25,040,895 | $\mathbf{2 3 . 4 7 \%}$ |
| g accounts | 1,281,143 | 1,418,384 | 1,056,299 | -25.53\% | -17.55\% | 1,056,299 | -25.53\% |
| posits | 7,306,274 | 8,136,221 | 9,060,015 | 11.35\% | 24.00\% | 12,045,703 | 48.05\% |
| deposits | 8,811,079 | 10,726,577 | 10,365,102 | -3.37\% | 17.64\% | 11,938,893 | 11.30\% |
| eposits | 20,681,265 | 24,237,791 | 24,101,922 | -0.56\% | 16.54\% | 29,540,131 | 21.88\% |
| ft funds | 1,818,644 | 714,864 | 1,882,290 | 163.31\% | 3.50\% | 1,882,290 | 163.31\% |
| ceptances outstanding | 62,563 | 54,912 | 57,071 | 3.93\% | -8.78\% | 57,071 | 3.93\% |
| k borrowings ings from domestic development | 1,899,892 | 1,649,062 | 1,063,584 | -35.50\% | -44.02\% | 1,752,518 | 6.27\% |
|  | 2,439,329 | 2,556,219 | 2,750,898 | 7.62\% | 12.77\% | 2,780,660 | 8.78\% |
| ts payable | 1,001,489 | 1,764,544 | 1,550,175 | -12.15\% | 54.79\% | 1,573,156 | -10.85\% |
| 1 interest payable | 218,011 | 191,296 | 217,200 | 13.54\% | -0.37\% | 228,875 | 19.64\% |
| abilities | 392,553 | 368,275 | 388,437 | 5.47\% | -1.05\% | 486,007 | 31.97\% |
|  | 1,382,430 | 1,119,807 | 1,957,128 | 74.77\% | 41.57\% | 2,438,909 | 117.80\% |
| expenses <br> interest in consolidated | 320,850 | 335,695 | 447,415 | $33.28 \%$ | 39.45\% | 516,710 | 53.92\% |
| interest in consolidated ries | 55,111 | 49,304 | 57,931 | 17.50\% | 5.12\% | 186,054 | 277.36\% |
| abilities | 30,272,137 | 33,041,769 | 34,474,051 | 4.33\% | 13.88\% | 41,442,381 | $\mathbf{2 5 . 4 2 \%}$ |
| EHOLDERS EQUITY |  |  |  |  |  |  |  |
| bed and paid in capital | 366,027 | 363,914 | 365,375 | 0.40\% | -0.18\% | 365,375 | 0.40\% |
| d earnings | 2,325,159 | 2,503,244 | 2,671,671 | 6.73\% | 14.90\% | 2,612,363 | 4.36\% |
| iated | 2,042,009 | 2,303,287 | 2,290,382 | -0.56\% | 12.16\% | 2,164,669 | -6.02\% |
| opiated | 283,150 | 199,957 | 381,289 | 90.69\% | 34.66\% | 447,694 | 123.90\% |
| aisal and others <br> inrealized gain or loss on debt | 580,639 | $560,705$ | 596,421 | $6.37 \%$ | $2.72 \%$ | 614,218 | $9.54 \%$ |
| es | $(56,340)$ | $(6,878)$ | $(23,239)$ | $237.87 \%$ | -58.75\% | $(23,239)$ | $\mathbf{2 3 7 . 8 7 \%}$ |
| 1areholder s equity | 3,215,485 | 3,420,985 | 3,610,228 | 5.53\% | 12.28\% | 3,568,717 | 4.32\% |
| (1) 2Q07* and Jun-07* are defined as the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns excluding Banagricola s results. |  |  |  |  |  |  |  |
| (2) Jun-07 are defined as the consolidated |  |  |  |  |  |  |  |

financial
statements of
BANCOLOMBIA
and its affiliates of which it owns, including Banagricola s results.

## INCOME STATEMENT

d expenses
ent securities

## eposits

ecking accounts
eposits
gs
omestic development banks
nse
e
ind accrued interest losses,
d-off loans
osed assets and other assets
ons for foreclosed assets

## e after provision for loans est losses

banking services and other and ATM fees vices ments fees at fees d annual fees

## As of <br> Jun-07*/Jun-06

## Quarter

Jun-07/Jun-06

| Jun-06 | Jun-07 * | Growth | Jun-07 | Growth | 2Q 06 | 1Q 07 | 2Q 07 * | 07 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,062,922 | 1,419,773 | 33.57\% | 1,664,884 | 56.63\% | 543,606 | 674,217 | 745,556 | 10 |
| $(23,022)$ | 188,940 | 920.69\% | 217,732 | 1045.76\% | $(158,401)$ | 82,752 | 106,188 | 28 |
| 17,635 | 44,296 | 151.18\% | 56,468 | 220.20\% | 8,620 | 14,993 | 29,303 | 95 |
| 174,859 | 252,924 | 44.64\% | 252,939 | 44.65\% | 90,664 | 120,439 | 132,485 | 0 |
| 1,232,394 | 1,905,933 | 54.65\% | 2,192,023 | 77.87\% | 484,489 | 892,401 | 1,013,532 | 13 |
| 15,230 | 16,449 | 8.00\% | 19,355 | 27.08\% | 8,132 | 8,509 | 7,940 | 6 |
| 218,552 | 282,088 | 29.07\% | 346,805 | 58.68\% | 112,536 | 130,722 | 151,366 | 15 |
| 112,121 | 207,834 | 85.37\% | 212,514 | 89.54\% | 56,844 | 92,832 | 115,002 | 23 |
| 345,903 | 506,371 | 46.39\% | 578,674 | 67.29\% | 177,512 | 232,063 | 274,308 |  |
| 55,669 | 41,948 | -24.65\% | 70,102 | 25.93\% | 27,584 | 15,881 | 26,067 | 64 |
| 83,183 | 116,846 | 40.47\% | 119,777 | 43.99\% | 42,326 | 53,697 | 63,149 | 17 |
| 47,115 | 53,404 | 13.35\% | 53,404 | 13.35\% | 26,280 | 28,687 | 24,717 | 13 |
| 59,650 | 52,058 | -12.73\% | 65,177 | 9.27\% | 28,057 | 23,506 | 28,552 | , |
| 591,520 | 770,627 | 30.28\% | 887,134 | 49.98\% | 301,759 | 353,834 | 416,793 |  |
| 640,874 | 1,135,306 | 77.15\% | 1,304,889 | 103.61\% | 182,730 | 538,567 | 596,739 |  |
| $(131,433)$ | $(220,451)$ | 67.73\% | $(246,961)$ | 87.90\% | $(67,228)$ | $(74,392)$ | $(146,059)$ | 96 |
| 32,074 | 33,163 | 3.40\% | 41,250 | 28.61\% | 15,327 | 15,375 | 17,788 | 5 |
| $(20,132)$ | $(21,912)$ | 8.84\% | $(30,758)$ | 52.78\% | $(7,496)$ | $(7,513)$ | $(14,399)$ |  |
| 61,259 | 42,862 | -30.03\% | 42,862 | -30.03\% | 51,843 | 29,421 | 13,441 | -54 |
| $(58,232)$ | $(166,338)$ | 185.65\% | $(193,607)$ | 232.48\% | $(7,554)$ | $(37,109)$ | $(129,229)$ |  |
| 582,642 | 968,968 | 66.31\% | 1,111,282 | 90.73\% | 175,176 | 501,458 | 467,510 |  |


| 69,320 | 94,623 | $36.50 \%$ | 124,751 | $79.96 \%$ | 41,357 | 46,141 | 48,482 | 5. |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 42,550 | 34,423 | $-19.10 \%$ | 37,126 | $-12.75 \%$ | 21,825 | 17,489 | 16,934 | -3. |
| 26,151 | 48,016 | $83.61 \%$ | 50,726 | $93.97 \%$ | 13,318 | 24,087 | 23,929 | -0. |
| 33,844 | 51,909 | $53.38 \%$ | 60,559 | $78.94 \%$ | 18,680 | 24,927 | 26,982 | 8. |
| 4,314 | 10,229 | $137.11 \%$ | 19,306 | $347.52 \%$ | 2,079 | 6,119 | 4,110 | -32. |
| 118,251 | 119,696 | $1.22 \%$ | 119,745 | $1.26 \%$ | 59,003 | 56,547 | 63,149 | 11. |
| 28,988 | 32,746 | $12.96 \%$ | 33,100 | $14.19 \%$ | 14,292 | 16,252 | 16,494 | 1. |
| 34,012 |  | $*$ |  | $*$ | 16,031 |  |  |  |
| 28,870 | 32,454 | $12.41 \%$ | 32,795 | $13.60 \%$ | 13,275 | 15,859 | 16,595 | 4. |
|  |  | $*$ | 41,267 | $*$ |  |  |  |  |
| 36,111 | 26,465 | $-26.71 \%$ | 29,949 | $-17.06 \%$ | 12,728 | 13,814 | 12,651 | -8. |


(3) 2Q07* and Jun-07* are defined as the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns excluding
Banagricola s results.
(4) Jun-07 are defined as the consolidated financial statements of BANCOLOMBIA and its affiliates of which it owns, including Banagricola s results.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## BANCOLOMBIA S.A.

(Registrant)
Date: August 7, 2007
By: /s/ JAIME ALBERTO VELÁSQUEZ B.
Name: Jaime Alberto Velásquez B.
Title: Vice President of Finance


[^0]:    2 Defined as the
    consolidated
    financial
    statements of
    BANCOLOMBIA
    and its affiliates of
    which it owns,
    directly or
    indirectly more

[^1]:    6 Defined as the
    consolidated
    financial
    statements of
    BANCOLOMBIA
    and its affiliates of
    which it owns, directly or indirectly more than $50 \%$ of the voting capital stock, excluding
    Banagricola`s
    results.

[^2]:    7 External Circular
    004 of 2005
    issued by
    Superintendency
    of Finance
    modified the
    allowance
    percentages for
    loans classified
    in risk categories
    A and B. This
    new regulation
    has been in force
    since
    December 1,
    2005. The

    Superintendency

