KONA GRILL INC Form 10-Q August 02, 2012

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

or

oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-34082

Kona Grill, Inc. (Exact Name of Registrant as Specified in Its Charter)

Delaware (State or other jurisdiction of incorporation or organization) 20-0216690

(I.R.S. Employer Identification No.)

7150 East Camelback Road, Suite 220 Scottsdale, Arizona 85251 (480) 922-8100

(Address, including zip code, and telephone number, including area code, of principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated

Accelerated filer o

filer o

Non-accelerated

filer o (Do not check if aSmaller reporting

smaller reporting

company x

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes x No o

As of July 30, 2012, there were 8,721,181 shares of the registrant's common stock outstanding.

KONA GRILL, INC.

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PART I – FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements

KONA GRILL, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

| ASSETS | June 30, 2012 (Unaudited) | | 201 | December 31, 2011 (Note 1) | |
|--|---------------------------------|--------------------|-----|----------------------------------|---|
| Current assets: | | | | | |
| Cash and cash equivalents | \$ | 8,157 | \$ | 6,327 | |
| Investments | | 176 | | 176 | |
| Receivables | | 150 | | 3 | |
| Other current assets | | 1,129 | | 1,203 | |
| Total current assets | | 9,612 | | 7,709 | |
| Other assets | | 827 | | 694 | |
| Property and equipment, net | | 30,477 | | 32,944 | |
| Total assets | \$ | 40,916 | \$ | 41,347 | |
| | | | | | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ | 2,005 | \$ | 1,912 | |
| Accrued expenses | | 6,757 | | 8,045 | |
| Current portion of notes payable | | 160 | | 132 | |
| Total current liabilities | | 8,922 | | 10,089 | |
| Notes payable | | 288 | | | |
| Deferred rent | | 12,746 | | 13,574 | |
| Total liabilities | | 21,956 | | 23,663 | |
| | | | | | |
| Commitments and contingencies (Note 9) | | | | | |
| Stockholders' equity: | | | | | |
| Preferred stock, \$0.01 par value, 2,000,000 shares | | | | | |
| authorized, none issued | | | | | |
| Common stock, \$0.01 par value, 15,000,000 shares | | _ | | <u>—</u> | |
| authorized, 8,916,831 shares issued and 8,800,631 shares | | | | | |
| outstanding at June 30, 2012; 9,071,923 shares issued | | | | | |
| and 8,955,723 shares outstanding at December 31, 2011 | | 89 | | 91 | |
| Additional paid-in capital | | 55,230 | | 56,903 | |
| Accumulated deficit | | (35,359 |) | (38,310 |) |
| Treasury stock, at cost, 116,200 shares at June 30, 2012 | | (33,337 | , | (30,310 |) |
| and December 31, 2011 | | (1,000 |) | (1,000 |) |
| Total stockholders' equity | | 18,960 |) | 17,684 | , |
| Total liabilities and stockholders' equity | \$ | 40,916 | \$ | 41,347 | |
| Total habilities and stockholders equity | Ψ | 1 0,210 | Ψ | 41,547 | |

See accompanying notes to the unaudited consolidated financial statements.

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KONA GRILL, INC. UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in thousands, except per share data)

| | Three Months Ended June 30, | | Six Mont | hs Ended June 30, | | | |
|---|-----------------------------|----------|----------|-------------------|--|--|--|
| | 2012 | 2011 | 2012 | 2011 | | | |
| Restaurant sales | \$24,992 | \$24,512 | \$49,147 | \$46,754 | | | |
| Costs and expenses: | | | | | | | |
| Cost of sales | 6,814 | 6,696 | 13,309 | 12,932 | | | |
| Labor | 8,211 | 8,026 | 16,159 | 15,550 | | | |
| Occupancy | 1,548 | 1,732 | 3,081 | 3,383 | | | |
| Restaurant operating expenses | 3,562 | 3,556 | 6,938 | 7,037 | | | |
| General and administrative | 1,521 | 2,149 | 3,605 | 4,030 | | | |
| Preopening expense | _ | _ | _ | _ | | | |
| Depreciation and amortization | 1,455 | 1,470 | 2,918 | 2,946 | | | |
| Total costs and expenses | 23,111 | 23,629 | 46,010 | 45,878 | | | |
| Income from operations | 1,881 | 883 | 3,137 | 876 | | | |
| Nonoperating income (expense): | | | | | | | |
| Interest income and other, net | _ | 1 | _ | 2 | | | |
| Interest expense | (7 |) (9 |) (19 |) (21) | | | |
| Income from continuing operations before | | | | | | | |
| provision for income taxes | 1,874 | 875 | 3,118 | 857 | | | |
| Provision for income taxes | 60 | 15 | 120 | 25 | | | |
| Income from continuing operations | 1,814 | 860 | 2,998 | 832 | | | |
| Loss from discontinued operations, net of tax | (47) | (78) | (47) | (141) | | | |
| Net income | \$1,767 | \$782 | \$2,951 | \$691 | | | |
| | | | | | | | |
| Net income per share – Basic and Diluted: | | | | | | | |
| Income from continuing operations | \$0.21 | \$0.09 | \$0.34 | \$0.09 | | | |
| Loss from discontinued operations, net of tax | (0.01 |) (0.01 |) (0.01 |) (0.02) | | | |
| Net income | \$0.20 | \$0.08 | \$0.33 | \$0.07 | | | |
| | | | | | | | |
| | | | | | | | |
| Weighted average shares used in computation: | | | | | | | |
| Basic | 8,815 | 9,214 | 8,809 | | | | |