| MERCANTILE BANK CORP Form 10-Q August 07, 2015 Table Of Contents  |
|---|
| U.S. SECURITIES AND EXCHANGE COMMISSION   |
| Washington, DC 20549  |
| FORM 10-Q   |
| [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE   |
| SECURITIES EXCHANGE ACT OF 1934   |
| For the quarterly period ended June 30, 2015  |
|   |
| [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  |
| SECURITIES EXCHANGE ACT OF 1934   |
| For the transition period from to   |
|   |
| Commission File No. 000-26719   |
|   |
| MERCANTILE BANK CORPORATION   |
| (Exact name of registrant as specified in its charter)  |
|   |
| Michigan 38-3360865<br>(State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization) |

## 310 Leonard Street, NW, Grand Rapids, MI 49504

(Address of principal executive offices) (Zip Code)

| (616) 406-3000  |
|---|
| (Registrant's telephone number, including area code)  |
| Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes X No    |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes X No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.   |
| Large accelerated filer Accelerated filer _X_  Non-accelerated filer Smaller reporting company  |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes No _X_  |
| At August 7, 2015, there were 16,459,841 shares of common stock outstanding.  |
|   |

### MERCANTILE BANK CORPORATION

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### MERCANTILE BANK CORPORATION

#### PART I --- FINANCIAL INFORMATION

Item 1. Financial Statements

#### CONDENSED CONSOLIDATED BALANCE SHEETS

|  | June 30,<br>2015 | December 31, 2014 |
|--|------------------|-------------------|
| ASSETS   |                  |                   |
| Cash and due from banks                        | \$44,811,000     | \$43,754,000      |
| Interest-bearing deposits                      | 83,774,000       | 117,777,000       |
| Federal funds sold                             | 9,846,000        | 11,207,000        |
| Total cash and cash equivalents                | 138,431,000      | 172,738,000       |
| Securities available for sale                  | 373,446,000      | 432,912,000       |
| Federal Home Loan Bank stock                   | 7,567,000        | 13,699,000        |
| Loans  | 2,171,832,000    | 2,089,277,000     |
| Allowance for loan losses                      | (16,561,000      |                   |
| Loans, net                                     | 2,155,271,000    | 2,069,236,000     |
| Premises and equipment, net                    | 47,902,000       | 48,812,000        |
| Bank owned life insurance                      | 58,409,000       | 57,861,000        |
| Goodwill                                       | 49,473,000       | 49,473,000        |
| Core deposit intangible                        | 14,061,000       | 15,624,000        |
| Other assets                                   | 31,384,000       | 33,024,000        |
| Total assets                                   | \$2,875,944,000  | \$2,893,379,000   |
| LIABILITIES AND SHAREHOLDERS' EQUITY           |                  |                   |
| Deposits                                       |                  |                   |
| Noninterest-bearing                            | \$612,222,000    | \$558,738,000     |
| Interest-bearing                               | 1,666,572,000    | 1,718,177,000     |
| Total deposits                                 | 2,278,794,000    | 2,276,915,000     |
| Securities sold under agreements to repurchase | 152,081,000      | 167,569,000       |
| Federal Home Loan Bank advances                | 48,000,000       | 54,022,000        |
| Subordinated debentures                        | 54,813,000       | 54,472,000        |
|  |                  |                   |

| Accrued interest and other liabilities Total liabilities                       | 13,285,000<br>2,546,973,000 | 12,263,000<br>2,565,241,000 |
|--|-----------------------------|-----------------------------|
| Shareholders' equity   |                             |                             |
| Preferred stock, no par value; 1,000,000 shares authorized; none issued        | 0                           | 0                           |
| Common stock, no par value; 40,000,000 shares authorized; 16,571,474 shares    |                             |                             |
| outstanding at June 30, 2015 and 16,976,839 shares outstanding at December 31, | 310,136,000                 | 317,904,000                 |
| 2014   |                             |                             |
| Retained earnings  | 18,766,000                  | 10,218,000                  |
| Accumulated other comprehensive income   | 69,000                      | 16,000                      |
| Total shareholders' equity   | 328,971,000                 | 328,138,000                 |
| Total liabilities and shareholders' equity                                     | \$2,875,944,000             | \$2,893,379,000             |

See accompanying notes to condensed consolidated financial statements.

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### MERCANTILE BANK CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

|   | Three<br>Months   | Three<br>Months   | Six Months           | Six Months         |
|---|-------------------|-------------------|----------------------|--------------------|
|   | Ended             | Ended             | Ended                | Ended              |
|   | June 30,          | June 30,          | June 30,             | June 30,           |
|   | 2015              | 2014              | 2015                 | 2014               |
|   |                   |                   |                      |                    |
| Interest income                                     |                   |                   |                      |                    |
| Loans, including fees                               | \$25,587,000      | \$16,657,000      | \$50,898,000         | \$28,756,000       |
| Securities, taxable                                 | 1,489,000         | 1,393,000         | 3,174,000            | 2,627,000          |
| Securities, tax-exempt                              | 523,000<br>64,000 | 374,000<br>58,000 | 1,060,000<br>120,000 | 557,000<br>130,000 |
| Other interest-earning assets Total interest income | 27,663,000        | 18,482,000        | 55,252,000           | 32,070,000         |
| Total interest income                               | 27,003,000        | 16,462,000        | 33,232,000           | 32,070,000         |
| Interest expense                                    |                   |                   |                      |                    |
| Deposits  | 1,775,000         | 2,272,000         | 3,675,000            | 4,307,000          |
| Short-term borrowings                               | 39,000            | 27,000            | 76,000               | 49,000             |
| Federal Home Loan Bank advances                     | 151,000           | 156,000           | 303,000              | 306,000            |
| Other borrowings                                    | 657,000           | 474,000           | 1,308,000            | 791,000            |
| Total interest expense                              | 2,622,000         | 2,929,000         | 5,362,000            | 5,453,000          |
| Net interest income                                 | 25,041,000        | 15,553,000        | 49,890,000           | 26,617,000         |
| Provision for loan losses                           | (600,000 )        | (700,000 )        | (1,000,000)          | (2,600,000)        |
| Net interest income after provision for loan losses | 25,641,000        | 16,253,000        | 50,890,000           | 29,217,000         |
| Noninterest income                                  |                   |                   |                      |                    |
| Services charges on accounts                        | 812,000           | 522,000           | 1,582,000            | 887,000            |
| Credit and debit card income                        | 1,079,000         | 593,000           | 2,291,000            | 894,000            |
| Mortgage banking activities                         | 999,000           | 349,000           | 1,687,000            | 412,000            |
| Earnings on bank owned life insurance               | 262,000           | 282,000           | 548,000              | 581,000            |
| Other income  | 869,000           | 542,000           | 1,607,000            | 1,020,000          |
| Total noninterest income                            | 4,021,000         | 2,288,000         | 7,715,000            | 3,794,000          |
| Noninterest expense                                 |                   |                   |                      |                    |
| Salaries and benefits                               | 11,074,000        | 7,037,000         | 21,158,000           | 12,267,000         |
| Occupancy   | 1,479,000         | 914,000           | 3,052,000            | 1,626,000          |
| 1 7   | , ,               | - ,               | - ,,                 | ,,                 |

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| Furniture and equipment Data processing costs FDIC insurance costs Merger-related costs Other expense Total noninterest expenses | 596,000      | 368,000      | 1,220,000    | 615,000      |
|--|--------------|--------------|--------------|--------------|
|  | 1,872,000    | 1,440,000    | 3,642,000    | 2,376,000    |
|  | 483,000      | 224,000      | 960,000      | 401,000      |
|  | 0            | 3,453,000    | 0            | 3,830,000    |
|  | 4,846,000    | 2,630,000    | 9,559,000    | 4,158,000    |
|  | 20,350,000   | 16,066,000   | 39,591,000   | 25,273,000   |
| Income before federal income tax expense   | 9,312,000    | 2,475,000    | 19,014,000   | 7,738,000    |
| Federal income tax expense   | 2,754,000    | 966,000      | 5,810,000    | 2,649,000    |
| Net income   | \$6,558,000  | \$1,509,000  | \$13,204,000 | \$5,089,000  |
| Basic earnings per share Diluted earnings per share Cash dividends per share   | \$0.39       | \$0.13       | \$0.78       | \$0.50       |
|  | \$0.39       | \$0.13       | \$0.78       | \$0.50       |
|  | \$0.14       | \$2.12       | \$0.28       | \$2.24       |
| Average basic shares outstanding Average diluted shares outstanding  | \$16,767,393 | \$11,406,908 | \$16,852,002 | \$10,080,242 |
|  | \$16,803,846 | \$11,435,867 | \$16,887,702 | \$10,094,725 |

See accompanying notes to condensed consolidated financial statements.

#### MERCANTILE BANK CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

|   | Three Months Ended June 30, 2015     | Three Months Ended June 30, 2014   | Six Months Ended June 30, 2015  | Six Months Ended June 30, 2014       |
|---|--------------------------------------|------------------------------------|---------------------------------|--------------------------------------|
| Net income  | \$6,558,000                          | \$1,509,000                        | \$13,204,000                    | \$5,089,000                          |
| Other comprehensive income (loss):<br>Unrealized holding gains (losses) on securities available for<br>sale<br>Fair value of interest rate swap | (2,722,000)<br>71,000<br>(2,651,000) | (140,000)                          | 165,000<br>(126,000 )<br>39,000 | 4,148,000<br>(126,000 )<br>4,022,000 |
| Tax effect of unrealized holding gains (losses) on securities available for sale  Tax effect of fair value of interest rate swap                | 981,000<br>(25,000 )<br>956,000      | (568,000 )<br>49,000<br>(519,000 ) | 44,000                          | (1,481,000)<br>45,000<br>(1,436,000) |
| Other comprehensive income (loss), net of tax   | (1,695,000)                          | 878,000                            | 53,000                          | 2,586,000                            |
| Comprehensive income  | \$4,863,000                          | \$2,387,000                        | \$13,257,000                    | \$7,675,000                          |

See accompanying notes to condensed consolidated financial statements.

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### MERCANTILE BANK CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF

### CHANGES IN SHAREHOLDERS' EQUITY

| (\$ in thousands)   | eferre<br>ock | dCommon<br>Stock | Retained<br>Earnings<br>(Deficit) | Ot<br>Co<br>In | ecumulated<br>her<br>omprehensi<br>come<br>oss) | ve£ | Fotal<br>Shareholders<br>Equity | 's' |
|---|---------------|------------------|-----------------------------------|----------------|---|-----|---------------------------------|-----|
| Balances, January 1, 2015   | \$<br>0       | \$317,904        | \$10,218                          | \$             | 16  | \$  | 328,138                         |     |
| Employee stock purchase plan (1,110 shares)   |               | 23               |                                   |                |   |     | 23                              |     |
| Dividend reinvestment plan (13,788 shares)  |               | 283              |                                   |                |   |     | 283                             |     |
| Stock option exercises (26,375 shares)  |               | 275              |                                   |                |   |     | 275                             |     |
| Stock grants to directors for retainer fees (20,094 shares)                               |               | 402              |                                   |                |   |     | 402                             |     |
| Stock-based compensation expense  |               | 359              |                                   |                |   |     | 359                             |     |
| Share repurchase program (463,060 shares)   |               | (9,110)          | )                                 |                |   |     | (9,110                          | )   |
| Cash dividends (\$0.28 per common share)  |               |                  | (4,656)                           |                |   |     | (4,656                          | )   |
| Net income for the six months ended June 30, 2015   |               |                  | 13,204                            |                |   |     | 13,204                          |     |
| Change in net unrealized holding gain on securities available for sale, net of tax effect |               |                  |                                   |                | 135   |     | 135                             |     |
| Change in fair value of interest rate swap, net of tax effect                             |               |                  |                                   |                | (82   | )   | (82                             | )   |
| Balances, June 30, 2015   | \$<br>0       | \$310,136        | \$18,766                          | \$             | 69  | \$  | 8 328,971                       |     |

See accompanying notes to condensed consolidated financial statements.

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### MERCANTILE BANK CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF

CHANGES IN SHAREHOLDERS' EQUITY (Continued)

| (\$ in thousands)   | eferre<br>ock | d Common<br>Stock | Retained<br>Earnings<br>(Deficit) | C<br>C<br>In | Accumulated<br>Other<br>Comprehens<br>Accome<br>Loss) | ive  | Γotal<br>Shareholde<br>Equity | ers' |
|---|---------------|-------------------|-----------------------------------|--------------|---|------|-------------------------------|------|
| Balances, January 1, 2014   | \$<br>0       | \$162,999         | \$(4,101)                         | \$           | (5,573  | ) :  | \$ 153,325                    |      |
| Stock option exercises (5,920 shares)   |               | 75                |                                   |              |   |      | 75                            |      |
| Stock grants to directors for retainer fees (7,375 shares)                                |               | 155               |                                   |              |   |      | 155                           |      |
| Stock-based compensation expense  |               | 351               |                                   |              |   |      | 351                           |      |
| Cash dividends (\$2.24 per common share)  |               | (20,102)          | (315)                             | )            |   |      | (20,417                       | )    |
| Common stock issued in connection with Firstbank merger (8,087,272 shares)                |               | 173,310           |                                   |              |   |      | 173,310                       |      |
| Stock options issued to replace existing Firstbank options at merger date                 |               | 1,664             |                                   |              |   |      | 1,664                         |      |
| Net income for the six months ended June 30, 2014   |               |                   | 5,089                             |              |   |      | 5,089                         |      |
| Change in net unrealized holding gain on securities available for sale, net of tax effect |               |                   |                                   |              | 2,667   |      | 2,667                         |      |
| Change in fair value of interest rate swap, net of tax effect                             |               |                   |                                   |              | (81   | )    | (81                           | )    |
| Balances, June 30, 2014   | \$<br>0       | \$318,452         | \$673                             | \$           | (2,987  | ) \$ | \$ 316,138                    |      |

See accompanying notes to condensed consolidated financial statements.

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### MERCANTILE BANK CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | Six Months<br>Ended<br>June 30,<br>2015 | Six Months<br>Ended<br>June 30,<br>2014 |
|---|---|---|
| Cash flows from operating activities                                      |   |   |
| Net income  | \$13,204,000                            | \$5,089,000                             |
| Adjustments to reconcile net income to net cash from operating activities |   |   |
| Depreciation and amortization   | 5,588,000                               | 1,967,000                               |
| Accretion of acquired loans   | (2,910,000)                             | (512,000)                               |
| Provision for loan losses   | (1,000,000)                             | (2,600,000)                             |
| Stock-based compensation expense  | 359,000                                 |   |