

KOPIN CORP  
 Form 10-Q  
 November 08, 2012  
Table of Contents

UNITED STATES  
 SECURITIES AND EXCHANGE COMMISSION  
 WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 29, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-19882

KOPIN CORPORATION  
 (Exact name of registrant as specified in its charter)

Delaware	04-2833935
State or other jurisdiction of incorporation or organization	(I.R.S. Employer Identification No.)

200 John Hancock Rd., Taunton, MA	02780-1042
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, including area code: (508) 824-6696	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding as of November 2, 2012
Common Stock, par value \$.01	66,295,412

Table of Contents

Kopin Corporation  
INDEX

	Page No.
<u>Part I – Financial Information</u>	
Item 1. <u>Condensed Consolidated Financial Statements (Unaudited):</u>	<u>3</u>
<u>Condensed Consolidated Balance Sheets at September 29, 2012 and December 31, 2011</u>	<u>3</u>
<u>Condensed Consolidated Statements of Operations for the three and nine months ended September 29, 2012 and September 24, 2011</u>	<u>4</u>
<u>Condensed Consolidated Statements of Comprehensive Loss for the three and nine months ended September 29, 2012 and September 24, 2011</u>	<u>5</u>
<u>Condensed Consolidated Statements of Stockholders' Equity for the nine months ended September 29, 2012</u>	<u>6</u>
<u>Condensed Consolidated Statements of Cash Flows for the nine months ended September 29, 2012 and September 24, 2011</u>	<u>7</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>8</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>20</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>26</u>
Item 4. <u>Controls and Procedures</u>	<u>26</u>
<u>Part II – Other Information</u>	
Item 1. <u>Legal Proceedings</u>	<u>27</u>
Item 1A. <u>Risk Factors</u>	<u>27</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>27</u>
Item 5. <u>Other information</u>	<u>28</u>
Item 6. <u>Exhibits</u>	<u>30</u>
<u>Signatures</u>	<u>32</u>

Table of Contents

## Part 1: FINANCIAL INFORMATION

## Item 1: Condensed Consolidated Financial Statements (Unaudited)

## KOPIN CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

	September 29, 2012	December 31, 2011
<b>ASSETS</b>		
Current assets:		
Cash and equivalents	\$25,263,239	\$43,095,163
Marketable debt securities, at fair value	69,273,996	62,323,387
Accounts receivable, net of allowance of \$454,000 and \$513,000 in 2012 and 2011, respectively	12,293,195	16,510,851
Accounts receivable from unconsolidated affiliates	2,072,892	1,340,788
Unbilled receivables	587,652	36,115
Inventory	19,684,989	20,468,512
Prepaid taxes	878,320	667,759
Prepaid expenses and other current assets	1,052,351	1,294,368
Total current assets	131,106,634	145,736,943
Property, plant and equipment, net	33,710,208	32,369,441
Deferred tax assets, net	3,472,437	4,201,627
Goodwill	1,140,787	1,664,457
Intangible assets, net	1,829,151	1,953,660
Other assets	9,287,486	7,946,087
Total assets	\$180,546,703	\$193,872,215
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$9,503,243	\$12,384,869
Accrued payroll and expenses	3,037,011	4,182,505
Accrued warranty	1,015,000	1,318,000
Billings in excess of revenue earned	2,214,889	2,467,461
Other accrued liabilities	4,925,003	2,126,954
Total current liabilities	20,695,146	22,479,789
Asset retirement obligations	1,144,773	1,295,670
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, par value \$.01 per share: authorized, 3,000 shares; none issued	—	—
Common stock, par value \$.01 per share: authorized, 120,000,000 shares; issued 76,156,551 shares in 2012 and 76,123,940 shares in 2011; outstanding 63,414,292 shares in 2012 and 64,361,491 shares in 2011	732,754	732,263
Additional paid-in capital	318,515,179	315,710,160
Treasury stock (9,861,139 and 8,864,767 shares in 2012 and 2011, respectively, at cost)	(34,450,978 )	(30,995,449 )
Accumulated other comprehensive income	6,380,602	4,146,024
Accumulated deficit	(139,132,141 )	(124,631,665 )
Total Kopin Corporation stockholders' equity	152,045,416	164,961,333
Noncontrolling interest	6,661,368	5,135,423

Total stockholders' equity	158,706,784	170,096,756
Total liabilities and stockholders' equity	\$180,546,703	\$193,872,215

See notes to condensed consolidated financial statements

3

---

Table of Contents

KOPIN CORPORATION  
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
(Unaudited)

	Three Months Ended		Nine months ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
<b>Revenues:</b>				
Net product revenues	\$21,013,668	\$28,512,486	\$67,449,979	\$91,031,145
Research and development revenues	926,690	1,053,964	2,585,900	4,900,754
	21,940,358	29,566,450	70,035,879	95,931,899
<b>Expenses:</b>				
Cost of product revenues	15,834,791	19,753,495	49,714,995	60,813,990
Research and development	6,399,053	6,381,089	16,519,193	19,905,398
Selling, general and administration	5,466,289	4,351,794	15,591,101	13,494,589
Impairment of goodwill	—	—	1,704,770	—
	27,700,133	30,486,378	83,530,059	94,213,977
(Loss) income from operations	(5,759,775 )	(919,928 )	(13,494,180 )	1,717,922
<b>Other income and expense:</b>				
Interest income	300,690	357,581	829,028	986,888
Other income net	148,845	190,453	290,114	190,212
Foreign currency transaction (losses) gains	(525,674 )	1,012,555	(656,334 )	374,519
Gain on sale of investments	—	—	856,170	368,641
Loss on investment in Ikanos	(557,594 )	—	(557,594 )	—
Impairment of marketable debt securities	—	(150,644 )	—	(150,644 )
Gain on sale of patents	—	—	—	155,658
	(633,733 )	1,409,945	761,384	1,925,274
(Loss) income before provision for income taxes, equity losses in unconsolidated affiliates and net loss (income) attributable to noncontrolling interest	(6,393,508 )	490,017	(12,732,796 )	3,643,196
Tax provision	(470,500 )	(97,500 )	(1,335,500 )	(293,000 )
(Loss) income before equity losses in unconsolidated affiliates and net (loss) income of noncontrolling interest	(6,864,008 )	392,517	(14,068,296 )	3,350,196
Equity losses in unconsolidated affiliates	(202,278 )	(49,596 )	(592,480 )	(203,834 )
Net (loss) income	(7,066,286 )	342,921	(14,660,776 )	3,146,362
Net loss (income) attributable to the noncontrolling interest	344,274	(185,461 )	160,300	(118,861 )
Net (loss) income attributable to the controlling interest	\$(6,722,012 )	\$157,460	\$(14,500,476 )	\$3,027,501
<b>Net (loss) income per share</b>				
Basic	\$(0.11 )	\$0.00	\$(0.23 )	\$0.05
Diluted	\$(0.11 )	\$0.00	\$(0.23 )	\$0.05
<b>Weighted average number of common shares</b>				
Basic	63,415,345	64,292,212	63,572,753	64,519,225
Diluted	63,415,345	65,441,378	63,572,753	65,623,807
See notes to condensed consolidated financial statements				

Table of Contents

KOPIN CORPORATION  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS  
 (Unaudited)

	Three Months Ended		Nine months ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Net (loss) income	\$(7,066,286 )	\$342,921	\$(14,660,776 )	\$3,146,362
Foreign currency translation adjustments	1,665,381	(3,065,739 )	1,890,837	(1,981,067 )
Holding gain (loss) on marketable securities	(150,520 )	(1,260,634 )	1,220,149	(1,664,944 )
Reclassifications of gains in net (loss) income	(29,843 )	21,495	(574,202 )	(395,759 )
Comprehensive loss	\$(5,581,268 )	\$(3,961,957 )	\$(12,123,992 )	\$(895,408 )
Comprehensive income attributable to the noncontrolling interest	59,390	(158,480 )	(141,907 )	(236,399 )
Comprehensive loss attributable to controlling interest	\$(5,521,878 )	\$(4,120,437 )	\$(12,265,899 )	\$(1,131,807 )
See notes to condensed consolidated financial statements				

Table of Contents

KOPIN CORPORATION  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
(Unaudited)

	Common Stock		Additional Paid-in Capital	Treasury Stock	Accumulated Other Comprehens Income	Accumulated Deficit	Total Kopin Corporation Stockholders' Equity	Noncontro Interest
	Shares	Amount						
Balance, December 31, 2011	73,226,258	\$732,263	\$315,710,160	\$(30,995,449)	\$4,146,024	\$(124,631,665)	\$164,961,333	\$5,135,42
Stock-based compensation	—	—	2,906,186	—	—	—	2,906,186	—
Vesting of restricted stock	78,000	780	(780	) —	—	—	—	—
Net unrealized holding gain on marketable securities	—	—	—	—	645,947	—	645,947	—
Acquisition of Ikanos equity interest	—	—	—	—	—	—	—	1,384,039
Foreign currency translation adjustments	—	—	—	—	1,588,631	—	1,588,631	302,206
Restricted stock for tax withholdings	(28,823	) (289	) (100,387	) —	—	—	(100,676	) —
Treasury stock purchase	—	—	—	(3,455,529	) —	—	(3,455,529	) —
Net loss	—	—	—	—	—	(14,500,476	) (14,500,476	) (160,300
Balance, September 29, 2012	73,275,435	\$732,754	\$318,515,179	\$(34,450,978)	\$6,380,602	\$(139,132,141)	\$152,045,416	\$6,661,36

See notes to condensed consolidated financial statements

Table of Contents

## KOPIN CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Nine months ended	
	September 29, 2012	September 24, 2011
Cash flows from operating activities:		
Net (loss) income	\$(14,660,776 )	\$3,146,362
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization	7,634,175	5,996,918
Amortization of premium or discount on marketable debt securities	(222,658 )	(110,162 )
Stock-based compensation	3,773,306	2,176,820
Net gain on sale of investments	(856,170 )	(368,641 )
Losses in unconsolidated affiliates	592,480	203,834
Impairment on investments	557,594	—
Impairment of goodwill	1,704,770	—
Deferred income tax asset	729,190	—
Foreign currency losses	595,016	(326,465 )
Impairment of marketable debt securities	—	150,644
Change in allowance for bad debt	(85,038 )	(107,726 )
Change in inventory reserves	668,320	408,900
Change in warranty reserves	(300,000 )	—
Changes in assets and liabilities:		
Accounts receivable	3,150,525	1,358,326
Inventory	297,273	2,862,935
Prepaid expenses and other current assets	168,068	721,068
Accounts payable and accrued expenses	(1,998,170 )	(4,248,968 )
Billings in excess of revenue earned	(252,572 )	(747,914 )
Net cash provided by operating activities	1,495,333	11,115,931
Cash flows from investing activities:		
Proceeds from sale of marketable debt securities	33,315,471	36,872,779
Purchase of marketable debt securities	(39,706,955 )	(38,976,135 )
Cash paid to acquire Ikanos, net of cash acquired	93,872	—
Cash paid to acquire FDD, net of cash acquired	94,351	(10,084,307 )
Purchase of investments	(2,249,784 )	—
Proceeds from sale of investments	856,170	392,196
Other assets	77,383	32,919
Capital expenditures	(8,464,076 )	(5,730,749 )
Net cash used in investing activities	(15,983,568 )	(17,493,297 )
Cash flows from financing activities:		
Treasury stock purchases	(3,455,529 )	(3,060,156 )
Proceeds from exercise of stock options	—	72,445
Settlements of restricted stock for tax withholding obligations	(100,676 )	(72,374 )
Net cash used in financing activities	(3,556,205 )	(3,060,085 )
Effect of exchange rate changes on cash	212,516	(233,754 )
Net decrease in cash and equivalents	(17,831,924 )	(9,671,205 )
Cash and equivalents:		
Beginning of period	43,095,163	49,834,547



Edgar Filing: KOPIN CORP - Form 10-Q

End of period	\$25,263,239	\$40,163,342
Supplemental disclosure of cash flow information:		
Income taxes paid	\$197,000	\$163,000
Supplemental schedule of noncash investing activities:		
Construction in progress included in accrued expenses	\$—	\$526,000

See notes to condensed consolidated financial statements

7

---

Table of Contents

KOPIN CORPORATION

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements include the accounts of Kopin Corporation, its wholly-owned subsidiaries, Kowon Technology Co., Ltd. (Kowon), a majority owned (78%) subsidiary located in Korea, Kopin Taiwan Corporation (KTC), a majority owned (90%) subsidiary located in Taiwan and Ikanos Consulting Ltd. (Ikanos) a (51%) owned subsidiary located in the United Kingdom (collectively the “Company”). Ownership interests of Kowon, KTC and Ikanos not attributable to the Company are referred to as noncontrolling interests. All intercompany transactions and balances have been eliminated. The condensed consolidated financial statements for the three and nine months ended September 29, 2012 and September 24, 2011 are unaudited and include all adjustments which, in the opinion of management, are necessary to present fairly the results of operations for the periods then ended. These condensed consolidated financial statements should be read in conjunction with the Company’s financial statements and notes thereto, included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2011.

The results of the Company’s operations for any interim period are not necessarily indicative of the results of the Company’s operations for any other interim period or for a full fiscal year.

Immaterial Restatement

During the second quarter of 2012, the Company identified an error in the calculation of intercompany profit elimination in inventory for prior periods. While the Company believes the correction of this error is not material to its previously issued historical consolidated financial statements, the Company has restated certain balances within the condensed consolidated balance sheet as of December 31, 2011 to correct this error. The condensed consolidated statements of operations and comprehensive loss for the three and nine months ended September 24, 2011 and condensed consolidated statements of cash flows for the nine months ended September 24, 2011 were also corrected for this error.

Table of Contents

The effects of this restatement on the consolidated statements of operations for the three and nine months ended September 24, 2011 are as follows (in thousands):

	Three months ended September 24, 2011			Nine months ended September 24, 2011			
	As previously reported	Adjustment	As restated	As previously reported	Adjustment	As restated	
<b>Revenues:</b>							
Net product revenues	\$28,512	\$—	\$28,512	\$91,031	\$—	\$91,031	
Research and development revenues	1,054	—	1,054	4,901	—	4,901	
Total revenues	29,566	—	29,566	95,932	—	95,932	
<b>Expenses:</b>							
Cost of product revenues	19,046	707	19,753	60,107	707	60,814	
Research and development	6,381	—	6,381	19,905	—	19,905	
Selling, general and administrative	4,352	—	4,352	13,495	—	13,495	
	29,779	707	30,486	93,507	707	94,214	
(Loss) income from operations	(213	) (707	) (920	) 2,425	(707	) 1,718	
<b>Other income and expense:</b>							
Interest income	358	—	358	987	—	987	
Other income net	190	—	190	190	—	190	
Foreign currency gains	1,013	—	1,013	375	—	375	
Gain of sale of investments	—	—	—	369	—	369	
Impairment of marketable debt securities	(151	) —	(151	) (151	) —	(151	)
Gain on sale of patents	—	—	—	156	—	156	
	1,410	—	1,410	1,926	—	1,926	
Income (loss) before provision for income taxes, equity losses in unconsolidated affiliates and net income (loss) of noncontrolling interest	1,197	(707	) 490	4,351	(707	) 3,644	
Tax provision	(98	) —	(98	) (293	) —	(293	)
Income (loss) before equity losses in unconsolidated affiliates and net income (loss) of noncontrolling interest	1,099	(707	) 392	4,058	(707	) 3,351	
Equity losses in unconsolidated affiliates	(50	) —	(50	) (204	) —	(204	)
Net income (loss)	1,049	(707	) 342	3,854	(707	) 3,147	
Net (income) loss attributable to the noncontrolling interest	(254	) 69	(185	) (188	) 69	(119	)
Net income (loss) attributable to the controlling interest	\$795	\$(638	) \$157	\$3,666	\$(638	) \$3,028	
<b>Net income per share:</b>							
Basic	\$0.01	\$(0.01	) \$0.00	\$0.06	\$(0.01	) \$0.05	
Diluted	\$0.01	\$(0.01	) \$0.00	\$0.06	\$(0.01	) \$0.05	
<b>Weighted average number of common shares:</b>							
Basic	64,292		64,292	64,519		64,519	
Diluted	65,441		65,441	65,624		65,624	

This error resulted in a decrease to net income of (\$0.7) million and changes in inventory of \$0.7 million within the condensed consolidated statements of cash flows for the nine months ended September 24, 2011. This error did not result in any changes to net cash flows from operating, investing or financing activities. This error resulted in a (\$0.7) million increase in comprehensive loss for the three and nine months ended September 24, 2011.

Table of Contents

The effects of this restatement on the consolidated balance sheet as of December 31, 2011 are as follows (in thousands):

	December 31, 2011 as previously reported	Adjustment	December 31, 2011 as restated
<b>ASSETS</b>			
Current assets:			
Cash and equivalents	\$43,095	\$—	\$43,095
Marketable debt securities, at fair value	62,323	—	62,323
Accounts receivable, net of allowance of \$513,000 in 2011	16,511	—	16,511
Accounts receivable from unconsolidated affiliates	1,341	—	1,341
Unbilled receivable	36	—	36
Inventory	21,416	(947	) 20,469
Prepaid taxes	412	256	668
Prepaid expenses and other current assets	1,294	—	1,294
Total current assets	146,428	(691	) 145,737
Property, plant & equipment, net	32,369	—	32,369
Deferred tax assets	4,202	—	4,202
Goodwill	1,665	—	1,665
Intangible assets	1,954	—	1,954
Other assets	7,946	—	7,946
Total assets	\$ 194,564	\$(691	) \$ 193,873
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Current Liabilities:			
Accounts payable	\$ 12,385	\$—	\$ 12,385
Accrued payroll and expenses	4,183	—	4,183
Accrued warranty	1,318	—	1,318
Billings in excess of revenue earned	2,467	—	2,467
Other accrued liabilities	2,127	—	2,127
Total current liabilities	22,480	—	22,480
Asset Retirement obligations	1,296	—	1,296
Commitments and contingencies			
Stockholders' equity:			
Preferred stock			—
Common stock	732	—	732
Additional paid-in capital	315,710	—	315,710
Treasury stock	(30,995	) —	(30,995
Accumulated other comprehensive income	4,146	—	4,146
Accumulated deficit	(124,008	) (623	) (124,631
Total Kopin Corporation stockholders' equity	165,585	(623	) 164,962
Non controlling interest	5,203	(68	) 5,135
Total stockholder' equity	170,788	(691	) 170,097
Total liabilities and stockholders' equity	\$ 194,564	\$(691	) \$ 193,873

Table of Contents**2. CASH AND EQUIVALENTS AND MARKETABLE SECURITIES**

The Company considers all highly liquid, short-term debt instruments with original maturities of three months or less to be cash equivalents.

Marketable debt securities consist primarily of commercial paper, medium-term corporate notes, and United States government and agency backed securities. The Company classifies these marketable debt securities as available-for-sale in "Marketable Debt Securities". The investments in Advanced Wireless Semiconductor Company (AWSC) and WIN Semiconductor Corp. (WIN) are included in "Other Assets" as available-for-sale and recorded at fair value. The Company records the amortization of premium and accretion of discount on marketable debt securities in the results of operations.

The Company uses the specific identification method as a basis for determining cost and calculating realized gains and losses with respect to marketable debt securities. The gross gains and losses realized related to sales and maturities of marketable debt securities were not material during the nine months ended September 29, 2012 and the year ended December 31, 2011.

Investments in available-for-sale marketable debt securities are as follows at September 29, 2012 and December 31, 2011:

	Amortized Cost		Unrealized Gains		Unrealized Losses		Fair Value	
	2012	2011	2012	2011	2012	2011	2012	2011
U.S. government and agency backed securities	\$38,104,940	\$31,480,482	\$580,067	\$665,171	\$—	\$—	\$38,685,007	\$32,145,653
Corporate debt and certificates of deposit	30,995,263	30,879,717	—	—	(406,274)	(701,983)	30,588,989	30,177,734
Total	\$69,100,203	\$62,360,199	\$580,067	\$665,171	\$(406,274)	\$(701,983)	\$69,273,996	\$62,323,387

The contractual maturity of the Company's marketable debt securities is as follows at September 29, 2012:

	Less than One year	One to Five years	Greater than Five years	Total
U.S. government and agency backed securities	\$11,039,060	\$21,216,761	\$6,429,186	\$38,685,007
Corporate debt and certificates of deposit	20,550,637	9,137,102	901,250	30,588,989
Total	\$31,589,697	\$30,353,863	\$7,330,436	\$69,273,996

The Company conducts a review of its marketable debt securities on a quarterly basis for the presence of other-than-temporary impairment (OTTI). The Company assesses whether OTTI is present when the fair value of a debt security is less than its amortized cost basis at the balance sheet date. Under these circumstances OTTI is considered to have occurred (1) if the Company intends to sell the security before recovery of its amortized cost basis; (2) if it is "more likely than not" the Company will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows is not sufficient to recover the entire amortized cost basis.

The Company further estimates the amount of OTTI resulting from a decline in the credit worthiness of the issuer (credit-related OTTI) and the amount of non credit-related OTTI. Noncredit-related OTTI can be caused by such factors as market illiquidity. Credit-related OTTI is recognized in earnings while noncredit-related OTTI on securities not expected to be sold is recognized in other comprehensive loss. The Company did not record an OTTI for the three and nine months ended September 29, 2012. The Company recorded an OTTI adjustment of \$0.2 million for the three and nine months ended September 24, 2011.

Table of Contents

## 3. FAIR VALUE MEASUREMENTS

Financial instruments are categorized as Level 1, Level 2 or Level 3 based upon the method by which their fair value is computed. An investment is categorized as Level 1 when its fair value is based on unadjusted quoted prices in active markets for identical assets that the Company has the ability to access at the measurement date. An investment is categorized as Level 2 if its fair market value is based on quoted market prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, based on observable inputs such as interest rates, yield curves, or derived from or corroborated by observable market data by correlation or other means. An investment is categorized as Level 3 if its fair value is based on assumptions developed by the Company about what a market participant would use in pricing the assets.

The following table details the fair value measurements of the Company's financial assets:

		Fair Value Measurement at September 29, 2012		
		Using:		
		Level 1	Level 2	Level 3
Money Markets, Cash and Equivalents	\$ 25,263,239	\$ 25,263,239	\$ —	\$ —
U.S. Government Securities	38,685,007	17,589,512	21,095,495	—
Corporate Debt	11,955,688	—	11,955,688	—
Certificates of Deposit	18,633,301	—	18,633,301	—
WIN Semiconductor Corp.	1,568,673	1,568,673	—	—
Advanced Wireless Semiconductor Company	2,177,955	2,177,955	—	—
	\$ 98,283,863	\$ 46,599,379	\$ 51,684,484	\$ —

  

		Fair Value Measurement at December 31, 2011 Using:		
		Level 1	Level 2	Level 3
Money Markets, Cash and Equivalents	\$ 43,095,163	\$ 43,095,163	\$ —	\$ —
U.S. Government Securities	32,145,653	12,892,670	19,252,983	—
Corporate Debt	18,754,992	—	18,754,992	—
Certificates of Deposit	11,422,742	—	11,422,742	—
WIN Semiconductor Corp.	1,709,189	1,709,189	—	—
Advanced Wireless Semiconductor Company	1,602,096	1,602,096	—	—
	\$ 108,729,835	\$ 59,299,118	\$ 49,430,717	\$ —

The corporate debt consists of floating rate notes with a maturity that is over multiple years but has interest rates which are reset every three months based on the then current three month London Interbank Offering Rate (three month Libor). The Company determines the fair market values of these corporate debt instruments through the use of a model which incorporates the three month Libor, the credit default swap rate of the issuer and the bid and ask price spread of same or similar investments which are traded on several markets.

The carrying amounts of cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate fair value because of their short-term nature. The carrying amount of accrued liabilities is classified as Level 3 in the fair value hierarchy.

Table of Contents

## 4. INVENTORY

Inventory is stated at the lower of cost (determined on the first-in, first-out or specific identification method) or market and consists of the following at September 29, 2012 and December 31, 2011:

	September 29, 2012	December 31, 2011
Raw materials	\$9,698,862	\$9,934,724
Work-in-process	3,206,065	5,220,353
Finished goods	6,780,062	5,313,435
	\$19,684,989	\$20,468,512

Inventory on consignment at customer locations was \$4.2 million and \$3.4 million at September 29, 2012 and December 31, 2011, respectively.

## 5. NET (LOSS) INCOME PER SHARE

Basic net (loss) income per share is computed using the weighted average number of shares of common stock outstanding during the period less any non-vested restricted shares. Diluted earnings per common share is calculated using weighted average shares outstanding and contingently issuable shares, less weighted average shares reacquired during the period. The net outstanding shares are adjusted for the dilutive effect of shares issuable upon the assumed conversion of the Company's common stock equivalents, which consist of outstanding stock options and unvested restricted stock units.

Weighted average common shares outstanding used to calculate earnings per share are as follows:

	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Weighted average common shares outstanding-basic	63,415,345	64,292,212	63,572,753	64,519,225
Stock options and non-vested restricted common stock	—	1,149,166	—	1,104,582
Weighted average common shares outstanding-diluted	63,415,345	65,441,378	63,572,753	65,623,807

The following were not included in weighted average common shares outstanding-diluted because they are anti-dilutive or performance conditions have not been met at the end of the period.

	September 29, 2012	September 24, 2011
Non-vested restricted common stock	2,881,116	879,012
Stock options	1,838,345	1,583,550
Total	4,719,461	2,462,562

## 6. STOCK-BASED COMPENSATION

The fair value of stock option awards is estimated on the date of grant using the Black-Scholes-Merton option-pricing model. There were no stock options granted in the nine month period ended September 29, 2012, or in fiscal year 2011. The fair value of non-vested restricted common stock awards is generally the market value of the Company's equity shares on the date of grant. The non-vested common stock awards require the employee to fulfill certain obligations, including remaining employed by the Company for one, two or four years (the vesting period) and in certain cases also require meeting either performance criteria or the Company's stock achieving a certain price. The performance criteria primarily consist of the achievement of the Company's annual incentive plan goals. For non-vested restricted common stock awards which solely require the recipient to remain employed with the Company, the stock compensation expense is amortized over the anticipated service period. For non-vested restricted common stock awards which require the achievement of performance criteria, the Company reviews the probability of achieving the performance goals on a periodic basis. If the Company determines that it is probable that the performance criteria will be achieved, the amount of compensation cost derived for the performance goal is amortized over the service period. If the performance criteria are not met, no compensation cost is recognized and any previously recognized compensation cost is reversed. The Company recognizes compensation costs on a straight-line basis over



the requisite service period for time-vested awards.

13

---

Table of Contents

In 2011, the Company granted 380,000 shares of phantom stock which will be settled in cash at the end of the first 10 consecutive trading day period following the grant date during which the Company's common stock trades at a price per share equal to or greater than \$5.25, prior to September 12, 2016. The vesting of the awards upon achieving a closing stock price of \$5.25 for 10 consecutive days is considered a market condition which requires the Company to periodically assess the fair market value of the award, with increases or decrease in the fair market value being reflected in the statement of operations.

A summary of award activity under the stock option plans as of September 29, 2012 and changes during the nine month period is as follows (all options were vested as of September 29, 2012):

	Nine months ended September 29, 2012	
	Shares	Weighted Average Exercise Price
Balance, December 31, 2011	1,903,325	\$5.07
Options forfeited/cancelled	(64,980)	) 7.98
Options exercised	—	—
Balance, all exercisable, September 29, 2012	1,838,345	\$4.97

The following table summarizes information about stock options outstanding and exercisable at September 29, 2012:

Range of Exercise Prices	Options Outstanding and Exercisable		
	Number Outstanding and Exercisable	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price
\$ 0.01—\$ 3.50	130,000	4.00	\$3.49
\$ 3.75—\$ 4.82	1,069,340	1.60	4.45
\$ 5.00—\$ 8.03	539,005	2.23	5.40
\$10.00—\$10.00	100,000	4.00	10.00
	1,838,345	2.09	\$4.97
Aggregate intrinsic value on September 29, 2012	\$37,641		

As of September 29, 2012, the Company had a warrant outstanding to purchase 200,000 shares of the Company's stock at \$3.49. The warrant became fully vested as of June 30, 2012.

#### Non-Vested Restricted Common Stock

A summary of the activity for non-vested restricted common stock awards as of September 29, 2012 and changes during the nine month period is presented below:

	Shares	Weighted Average Grant Fair Value
Balance, December 31, 2011	2,897,682	\$4.20
Granted	85,000	3.60
Forfeited	(23,566)	) 4.36
Vested	(78,000)	) 3.54
Balance, September 29, 2012	2,881,116	\$4.20

Table of Contents

## Stock-Based Compensation

The following table summarizes stock-based compensation expense within each of the categories below as it relates to non-vested restricted common stock awards for the nine months ended September 29, 2012 and September 24, 2011 (no tax benefits were recognized):

	Nine Months Ended	
	September 29, 2012	September 24, 2011
Cost of product revenues	\$390,702	\$432,816
Research and development	271,297	417,698
Selling, general and administrative	3,111,307	1,326,306
Total	\$3,773,306	\$2,176,820

Total unrecognized compensation expense for non-vested restricted common stock as of September 29, 2012 totals \$5.5 million and is expected to be recognized over a weighted average period of 2 years.

## 7. OTHER ASSETS AND AMOUNTS DUE TO / FROM AFFILIATES

## Marketable Equity Securities

As of September 29, 2012 and December 31, 2011, the Company had an investment in AWSC, with a fair market value of \$2.2 million and \$1.6 million, respectively and an adjusted cost basis of \$0.7 million and \$0.7 million, respectively. One of the Company's directors is a director of AWSC and several directors and officers own amounts ranging from 0.1% to 0.5% of the outstanding stock of AWSC.

As of September 29, 2012 and December 31, 2011, the Company had an investment in WIN, with a fair market value of \$1.6 million and \$1.7 million, respectively. The adjusted cost basis of the WIN investment is \$0. In the nine month period ended September 29, 2012 the Company sold 500,000 shares of WIN and recorded a gain of \$0.9 million. AWSC and WIN are listed on the Gre Tai Securities Exchange in Taiwan. The Company determines the fair market value of these investments based on the quoted prices from this exchange.

## Non-Marketable Securities—Equity Method Investments

The Company has an approximate 12% interest in KoBrite at September 29, 2012. The Company accounts for its interest using the equity method and at September 29, 2012 the carrying value of the investment was \$1.9 million. One of the Company's directors, who is the chairman of KTC, is a member of the Board of Directors of Bright LED, one of the other principal investors of KoBrite.

During the period ended March 31, 2012 the Company acquired a 25% interest in Ikanos, a private company, for \$0.7 million and subsequent to June 30, 2012 invested an additional \$2.5 million, which increased the Company's interest in Ikanos to 51%. For the period ended June 30, 2012 the Company recorded the results of operation of Ikanos on the equity method of accounting and commencing in the third quarter of 2012 the Company consolidated Ikanos.

Summarized financial information for KoBrite for the three and nine month periods ended June 30, 2012 and June 25, 2011 (KoBrite's results are recorded one quarter in arrears) and Ikanos for the nine month period ended September 29, 2012 are as follows:

	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Revenue	\$1,599,000	\$2,883,000	\$4,517,000	\$5,172,000
Gross margin	(1,343,000 )	(52,000 )	(2,228,000 )	(451,000 )
Loss from operations	(1,751,000 )	(595,000 )	(4,034,000 )	(1,849,000 )
Net loss	\$(1,723,000 )	\$(423,000 )	\$(4,566,000 )	\$(1,737,000 )

Table of Contents

During the nine month period ended September 29, 2012, the Company acquired a 5% interest in a private company for \$1.0 million. If the private company achieves certain development milestones, the Company is obligated to acquire up to an additional 17.5% interest in the private company for a total of \$2.0 million. In addition, for an eight month period after the achievement of all of the development milestones, the Company has the right to acquire an additional 10% interest in the private company for \$2.0 million or the private company can require the Company to purchase an additional 25% interest for \$2.0 million.

**Amounts Due from and Due to Affiliates**

Related party receivables from AWSC approximated \$1.9 million and \$1.1 million at September 29, 2012 and December 31, 2011, respectively. At September 29, 2012 and December 31, 2011 the Company also had \$0.2 million and \$0.2 million, respectively, due from other related parties.

The Company has entered into an agreement wherein it agreed to sell certain of its patents that it was no longer using to a party who would attempt to sublicense the patents. Under the terms of the agreement the amount the Company would receive for the sale of the patents was a percentage of any license fees, after expenses, from the sublicense. In the three and nine months ended September 29, 2012 and September 24, 2011 the Company recorded \$0 million and \$0.2 million of gains, respectively, from the sale of these patents.

**8. ACQUISITION OF IKANOS**

On July 10, 2012, the Company purchased an additional 70,748 newly issued shares of Ikanos common stock for approximately \$2,500,000, from Ikanos (the "Transaction"). As a result of this transaction and the Company's previous investment in Ikanos, the Company owns approximately 51% of the now outstanding common stock of Ikanos. The remaining 49% is held by other investors and employees of Ikanos. The Company began consolidating Ikanos on July 1, 2012.

The total purchase price was \$2,581,000 and is comprised of:

Cash consideration	\$2,500,000
Fair market value of Kopin's previously held equity method investment in Ikanos	81,000
Total purchase price	\$2,581,000

The preliminary allocation of the purchase price is as follows:

Cash and equivalents	\$2,594,000
Accounts receivable	167,000
Property, plant and equipment	277,000
Goodwill	1,141,000
Other identifiable assets	111,000
Identifiable liabilities	(325,000 )
Noncontrolling interest in Ikanos	(1,384,000 )
Total	\$2,581,000

The allocation of purchase price is preliminary as the Company is finalizing the value of assets acquired, including the identification of intangible assets acquired.

The Company remeasured and wrote down its investment in Ikanos by approximately \$558,000 within the statement of operations which represented the fair market value of the investment immediately prior to the Transaction.

The following supplemental pro forma disclosures are provided for the nine months ended September 29, 2012, assuming the acquisition of the controlling interest in Ikanos had occurred as January 1, 2012 (the first day of the Company's 2012 fiscal year), and for the nine months ended September 24, 2011, assuming the acquisition of the controlling interest in Ikanos had occurred as December 26, 2010 (the first day of the Company's 2011 fiscal year). All intercompany transactions have been eliminated.

Table of Contents

	Nine Months Ended September 29, 2012	Nine Months Ended September 24, 2011
Revenues	\$70,120,000	\$96,566,000
Net (loss) income	(15,484,000 )	3,068,000

**9. GOODWILL AND INTANGIBLES**

The Company's goodwill balance is as follows:

Goodwill, December 31, 2011	\$1,664,457
Acquisition of Ikanos	1,140,787
Impairment of goodwill	(1,704,770 )
Foreign currency translation	40,313
Goodwill, September 29, 2012	\$1,140,787

As of June 30, 2012, the Company performed an interim impairment analysis of its finite-lived intangible assets and goodwill balance related to its wholly-owned subsidiary Forth Dimension Displays, Ltd (FDD), as FDD's actual results were less than originally forecast for the six month period. The Company performed its analysis of its finite-lived intangible assets based on a comparison of the undiscounted cash flows to the recorded carrying value of the intangible assets. As a result, there was no change in the carrying values of the finite-lived intangible assets.

After completing its finite-lived intangible asset impairment test, the Company completed its impairment analysis of the goodwill derived from the FDD acquisition and determined the goodwill was impaired. The Company's impairment analysis for goodwill consisted of comparing the implied fair value of goodwill to its carrying value as of June 30, 2012. Determining the fair value of goodwill required determining the fair value of the FDD reporting unit using certain assumptions, including the consideration of two generally accepted valuation methodologies: (i) the income approach and (ii) the market approach. The income approach is based upon the present value of the expected income that can be generated through the ownership of the property. The market approach is a process by which the market value estimate is derived analyzing similar assets that have been recently sold or licensed and then comparing them to the subject. The Company concluded that, given the size of FDD and its relatively niche business, the income approach provided the most accurate method of valuation.

Based on this analysis, the Company recorded a \$1.7 million goodwill impairment charge as of and for the nine month period ended September 29, 2012.

The discount rate used was the value-weighted average of the Company's estimated cost of equity and debt ("cost of capital") derived using both known and estimated customary market metrics.

The identified intangible assets will be amortized on a straight-line basis over the following lives:

	Years
Customer relationships	7
Developed technology	7
Trademark portfolio	7

The Company recognized \$0.1 million and \$0.2 million in amortization for the three and nine months ended September 29, 2012, respectively, related to its intangible assets.

Customer relationships represent the fair value of the underlying relationships and agreements with FDD customers. Developed technology represents the fair value of FDD's technology as it exists in current products and has value through its continued use or reuse. The trademark represents the brand and name recognition associated with the marketing of FDD products and was determined to have a finite life.

Table of Contents**10. ACCRUED WARRANTY**

The Company warrants its products against defect for 12 months. A provision for estimated future costs and estimated returns for credit relating to warranty is recorded in the period when product is shipped and revenue recognized, and is updated as additional information becomes available. The Company's estimate of future costs to satisfy warranty obligations is based primarily on historical warranty expense experienced and a provision for potential future product failures. Changes in the accrued warranty for the nine month period ended September 29, 2012 are as follows:

Beginning Balance, December 31, 2011	\$ 1,318,000
Additions	1,544,000
Claim and reversals	(1,847,000 )
Ending Balance, September 29, 2012	\$ 1,015,000

**11. INCOME TAXES**

The Company's tax provision of approximately \$470,500 and \$1,335,500 for the three and nine months ended September 29, 2012, respectively, and \$98,000 and \$293,000 for the corresponding periods in 2011, represents state income taxes and foreign tax expenses, which are partially offset by tax credits.

As of September 29, 2012, the Company has available for tax purposes U.S. federal NOLs of \$22.1 million expiring through 2032. The Company has recognized a full valuation allowance on its domestic and certain foreign net deferred tax assets due to the uncertainty of realization of such assets. The Company has not historically recorded, nor does it intend to record the tax benefits from stock awards until realized. Unrecorded benefits from stock awards approximate \$13.1 million.

The Company's income tax returns have not been examined by the Internal Revenue Service and are subject to examination for all years since 2002. State income tax returns are generally subject to examination for a period of 3 to 5 years after filing of the respective return. The state impact of any federal changes remains subject to examination by various states for a period of up to one year after formal notification to the states.

**12. SEGMENTS AND GEOGRAPHICAL INFORMATION**

The Company's chief operating decision maker is its Chief Executive Officer. The Company's chief operating decision maker evaluates the operating results of the Company's reportable segments based on revenues and net (loss) income attributable to the controlling interest.

Table of Contents

The Company has four operating and reporting segments: (i) Kopin U.S., which includes the operations in the United States, the Company's equity method investments and Ikanos, (ii) Kowon, (iii) KTC and (iv) Forth Dimension Displays, Ltd. The following table presents the Company's reportable segment results for the three and nine month periods ended September 29, 2012 and September 24, 2011 (in thousands):

	Kopin U.S.	Kowon	KTC	FDD	Adjustments	Total
Three Months Ended						
September 29, 2012						
Revenues	\$21,224	\$1,415	\$7,429	\$716	\$(8,844)	\$21,940
Net (loss) income attributable to the controlling interest	(7,349)	(465)	1,230	(482)	344	(6,722)
September 24, 2011						
Revenues	\$28,038	\$2,734	\$5,892	\$1,492	\$(8,590)	\$29,566
Net income (loss) attributable to the controlling interest	2	797	135	(593)	(184)	157
Nine Months Ended						
September 29, 2012						
Revenues	\$68,124	\$4,193	\$24,907	\$1,912	\$(29,100)	\$70,036
Net (loss) income attributable to the controlling interest	(14,387)	(639)	3,894	(3,528)	160	(14,500)
September 24, 2011						
Revenues	\$91,838	\$7,927	\$12,232	\$4,014	\$(20,079)	\$95,932
Net income (loss) attributable to the controlling interest	3,707	305	627	(1,492)	(119)	3,028

The adjustments to reconcile the consolidated financial statement total revenue and net (loss) income include the elimination of intercompany sales and noncontrolling interest in income of subsidiaries.

During the three and nine month periods ended September 29, 2012 and September 24, 2011, the Company derived its sales from the following geographies (as a percentage of net revenues):

	Three Months Ended		Nine Months Ended		
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011	
Asia-Pacific	26	% 19	% 22	% 21	%
Americas	72	% 79	% 76	% 78	%
Europe	2	% 2	% 2	% 1	%
Total Revenues	100	% 100	% 100	% 100	%

During the three and nine periods ended September 29, 2012 and September 24, 2011, revenues by product group consisted of approximately the following:

	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Display	\$8,190,000	\$14,063,000	\$26,068,000	\$46,861,000
III-V	13,750,000	15,503,000	43,968,000	49,071,000
Total Revenues	\$21,940,000	\$29,566,000	\$70,036,000	\$95,932,000

**13. LITIGATION**

The Company may engage in legal proceedings arising in the ordinary course of business. Claims, suits, investigations and proceedings are inherently uncertain and it is not possible to predict the ultimate outcome of such matters and our business, financial condition, results of operations or cash flows could be affected in any particular period.





Table of Contents

## Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including, without limitation, statements made relating to our expectation that sales to Skyworks Solutions and the customers who use our displays for military applications will represent a significant portion of our revenues for 2012; our expectation that we will continue developing HBT transistor wafers and other gallium arsenide products for advanced integrated circuit applications from other compound materials; our expectation that we will continue to pursue other U.S. government development contracts for applications that relate to our commercial product applications; our expectation that sales of our display products for consumer electronic applications will decline; our expectation that we will prosecute and defend our proprietary technology aggressively; our belief that it is important to invest in research and development to remain profitable even during periods when we are not profitable; our belief that we are a leading developer and manufacturer of advanced semiconductor materials and miniature displays; our belief that our products enable our customers to develop and market an improved generation of products; our belief that there will be increased sales of 3G, 4G and smart phones in 2012; our statement that we may make equity investments in companies; our expectation that KoBrite will incur additional losses in the near term; our expectation that revenue will be between \$90 million and \$95 million for 2012; our expectation that 2012 revenues will primarily be to customers located in the U.S.; our expectation that our revenues from sales of defense related products to the U.S. government will decline approximately \$20 million to \$30 million in 2012 as a result of the U.S. government's expected reduction in spending on military programs; our belief that we will see a reduction in revenues from the sale of our military products in 2012; our belief that a strengthening of the U.S. dollar could increase the price of our products in foreign markets; our expectation that a manufacturing/distribution partner will commence selling Golden-i products in 2012; our belief that revenue will not be significant in 2012 from sales of Golden-i products; our belief that in successive years products such as Golden-i will be important for our revenue growth and ability to achieve profitability; our expectation that we will not receive additional amounts from the sale of patents; our expectation that our CyberDisplay products will benefit from further general technological advances in the design and production of integrated circuits and active matrix LCDs, resulting in further improvements in resolution and miniaturization; our expectation that a significant reduction or delay in orders from any of our significant military customers could result in us not being able to achieve profitability in 2012; our belief that our HBT transistor wafers offer greater power efficiency, improved signal quality and less complexity over gallium arsenide field effect transistors; our belief that our manufacturing process offers greater miniaturization, reduced cost, higher pixel density, full color capability and lower power consumption compared to conventional active matrix LCD manufacturing approaches; our expectation not to pay cash dividends for the foreseeable future and to retain earnings for the development of our businesses; our expectation, based on current negotiations with our customers and certain contractual obligations, that the sales prices of certain products will decline in fiscal year 2012; our plan to base production and inventory levels based on internal forecasts of customer demands; our belief that the overall increase or decrease in the average sales price of our display products will be dependent on the sales mix of commercial and military display sales; our belief that market risk associated with our international operations is unlikely to have a material adverse effect on our business, financial condition or results of operation; our expectation that we will expend between \$5.0 million and \$8.0 million on capital expenditures over the next twelve months; our intent to reduce our per unit production costs primarily through increasing manufacturing yield, lowering fixed costs per unit through increased sales volume, and increasing productivity and efficiency; our expectation that the market for display products for military applications will not be seasonal; our expectation that prices of our HBT transistor and display products sold for consumer electronic applications will decline by approximately 5 to 8 percent during fiscal year 2012, but may decline more depending on final negotiations with our customers; our expectation that competition will increase; our belief that our CyberDisplay products are well suited for new applications such as reading e-mail and browsing the Internet using digital wireless devices and other consumer electronics devices; our belief that small form factor displays will be a critical component in the development of advanced wireless communications systems; our belief that general technological advances in the design and fabrication of integrated circuits, LCD technology and LCD manufacturing processes will allow us to continue to enhance our CyberDisplay

product manufacturing process; our expectation that a significant market for new wireless communication devices, including personal entertainment systems, will develop; our belief that continued introduction of new products in our target markets is essential to our growth; our belief that our future success will depend primarily upon the technical expertise, creative skills and management abilities of our officers and key employees rather than on patent ownership; our belief that our available cash resources will support our operations and capital needs for at least the next twelve months; and our belief that the effect, if any, of reasonably possible near-term changes in interest rates on our financial position, results of operations, and cash flows should not be material. These forward-looking statements are based on current expectations, estimates, forecasts and projections about the industries in which we operate, management's beliefs, and assumptions made by management. In addition, other written or oral statements, which constitute forward-looking statements, may be made by or on behalf of us. Words such as "expects", "anticipates", "intends", "plans", "believes", "could", "seeks", "estimates", and variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed

Table of Contents

or forecasted in such forward-looking statements, whether as a result of new information, future events or otherwise. Factors that could cause or contribute to such differences in outcomes and results include, but are not limited to, those discussed below in Item 1A and those set forth in our other periodic filings filed with the Securities and Exchange Commission.

**Critical Accounting Policies**

Management's discussion and analysis of our financial condition and results of operations are based upon our unaudited condensed consolidated financial statements. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amount of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. We continually evaluate our estimates used in the preparation of our financial statements, including those related to revenue recognition under the percentage of completion method, bad debts, inventories, warranty reserves, investment valuations, valuation of stock compensation awards and recoverability of deferred tax assets. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about carrying values of assets and liabilities that are not apparent from other sources. Actual results will most likely differ from these estimates. Further detail regarding our critical accounting policies can be found in "Item 7. Management Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2011.

**Business Matters**

We are a leading developer and manufacturer of advanced semiconductor products and miniature displays. We use our proprietary semiconductor material technology to design, manufacture and sell our III-V and display products for use in highly demanding commercial, industrial and military markets for use in mobile wireless communication and consumer electronic applications that include high resolution displays.

We have two principal sources of revenues: product revenues and research and development (R&D) revenues. Product revenues consist of sales of our display products and our III-V products, principally gallium arsenide (GaAs) HBT transistor wafers. R&D revenues consist primarily of development contracts with agencies of the U.S. government. For the three and nine months ended September 29, 2012, R&D revenues were \$0.9 million and \$2.6 million or 4% of total revenues, respectively. This contrasted with \$1.1 million and \$4.9 million or 5% of total revenues, respectively for the corresponding period in 2011.

**Results of Operations**

The three and nine month periods ended September 29, 2012 and September 24, 2011 are referred to as 2012 and 2011, respectively. The year ended period December 31, 2011 is referred to as fiscal year 2011.

Revenues. For the three and nine month periods ended September 29, 2012 and September 24, 2011, our revenues, which include product sales and amounts earned from research and development contracts, were as follows (in millions):

Revenues (in millions):	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Display	\$8.2	\$14.1	\$26.0	\$46.8
III-V	13.7	15.5	44.0	49.1
Total revenues	\$21.9	\$29.6	\$70.0	\$95.9

The decrease in display revenues for the three month period ended September 29, 2012 compared to the same period in 2011 resulted from a decrease in sales of our display products to customers that use them for military applications, consumer electronic applications and R&D programs.

The decrease in our III-V revenues for the nine month period ended September 29, 2012 as compared to the same period in 2011 resulted primarily from a decrease in demand from customers who purchase our HBT transistor wafers for use in cellular handsets.

In July 2012, we acquired a 51% interest in Ikanos Consulting Ltd. (Ikanos), a software development company.

Commencing in July 2012, we consolidated the financial position and results of operations of Ikanos into our results.

Ikanos's revenues for the three months ended September 29, 2012 were de minimis.

21

---

Table of Contents

Display revenues for military, consumer and R&D applications for 2012 and 2011 were as follows:

Display Revenues by Category (in millions )	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Military Application	\$4.3	\$7.3	\$15.0	\$27.5
Consumer Electronic Applications	3.0	5.8	8.8	14.7
Research & Development	0.9	1.0	2.2	4.6
Total	\$8.2	\$14.1	\$26.0	\$46.8

Sales of our products for military applications declined in 2012 because of reduced demand from the U.S. government. In addition to the reduced demand from the U.S. government our customers are reviewing ways to reduce their costs. Among the methods our customers are evaluating to reduce costs are doing more of the final unit assembly in-house, redesigning the unit with lower cost components, adjusting the delivery schedule of purchases to maximize economies from bulk purchases and requesting lower prices from vendors. As a result of the factors above our ability to forecast 2012 military revenues has declined as compared to prior years, but we do anticipate a reduction in revenues from the sale of our military products in 2012 by approximately \$20 million to \$30 million. In 2012, the U.S. government awarded the contract for next generation thermal weapon sights to one of our existing customers. Previously three of our customers supplied thermal weapon sights with our products incorporated in them to the U.S. government. The customer that was awarded the next generation contract has indicated that they anticipate building the unit which we sold them internally. For 2013 we may receive orders for the products we sold that were incorporated in the legacy models of thermal weapon sights. Our military products have higher profit margins than our other display products and have been a significant contributor to our overall profitability for the past several years. The decrease in the Consumer Electronic Applications category is the result of a decrease in sales of our products for digital still cameras. Our ability to forecast our revenues in this category is very difficult as sales of our product ultimately depend on how successful our customers are in promoting their digital still cameras models and the trends in the overall digital still camera market. There are many digital still camera models offered by a number of large consumer electronics companies and it is a very competitive product category. In addition we typically rebid to win this business each year. The future trends of the digital still camera market are difficult to predict. Advanced wireless handsets, or smartphones, are offering higher resolution cameras within the handset and we believe this is reducing demand for low and mid-range digital still cameras. The customers for our eyewear products tend to be smaller companies and the economic down turn during the recent years has affected their ability to obtain credit with which to purchase our products.

The decrease in R&D revenue is the result of a decrease in funding from the U.S. government. We are unable to predict the amount of funding for R&D by the U.S. government as it addresses its fiscal deficit issues.

In 2011, we began offering a headworn hands-free cloud computing system with an optical pod that has a microdisplay which we refer to as the Golden-i system. Sales of Golden-i systems in 2012 and 2011 have been deminimis and were primarily to demonstrate the system capabilities for software and product developers. We have entered into an agreement to license the Golden-i technology and know-how to a company that has developed an industrialized product which they introduced in October 2012. The license agreement is exclusive for the industrial market, non-exclusive for certain other markets and prohibits sales to certain markets. Under the terms of the license we will also sell an optical pod which includes our display, optics and a back light. We do not believe Golden-i system related revenue will be significant in 2012 but we do believe in successive years that revenues from Golden-i related agreements will be important for our revenue growth and ability to achieve profitability. An important element in the successful adoption of the Golden-i system will be the development of application software by third parties in order to enable potential customers to utilize Golden-i's capabilities. This is the first product that we have developed that has a significant software component.

There are a number of different display technologies which can produce displays in small form factors. Consumer electronic customers primarily choose displays based on cost which has resulted in low margins on a per unit basis and therefore profitability is based on achieving sufficient volume. With the declining demand for displays by the military, our focus has shifted to creating products based on our Golden-i technologies. Our future success will be

very dependent on our ability to commercialize our Golden-i technologies. We also anticipate, based on current discussions with our customers and certain contractual obligations that the prices of certain of our products will decline in fiscal year 2012. We anticipate the average selling price of our HBT transistor wafers and display products sold to customers for consumer electronics applications will decline approximately 5% to 8% during fiscal year 2012 relative to 2011 and may continue to decline in 2013. We expect sales prices of our display products for military applications to remain relatively flat for 2012 as compared to 2011. The overall increase or decrease in the average sales price of our display products will be dependent on the sales mix of commercial and military displays.

Table of Contents

Our 2012 revenue expectation is \$90 million to \$95 million. However due to the current worldwide economic situation our ability to forecast revenues and results of operations is very limited. Our forecasts are based on numerous factors, including our discussions with customers and our expectations about the future global economy and are not based on firm non-cancellable orders. Our forecasts are also subject to the risk factors set forth in our Quarterly Reports on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2011. International sales represented 24% and 22% of revenues for the nine months ended September 29, 2012 and September 24, 2011, respectively. The increase in international sales is primarily attributable to an increase in sales of our III-V products to customers who sell components to manufacturers of wireless handsets. We expect our 2012 revenues will primarily be from customers located in the U.S. International sales are primarily sales of display products to consumer electronics manufacturers located in Japan, Korea and China. Our international sales are primarily denominated in U.S. dollars. Consequently, a strengthening of the U.S. dollar could increase the price in local currencies of our products in foreign markets and make our products relatively more expensive than competitors' products that are denominated in local currencies, leading to a reduction in sales or profitability in those foreign markets. In addition, sales of our III-V products in Taiwan and display products in Korea are transacted through our Taiwanese subsidiary, Kopin Taiwan Corporation, and our Korean subsidiary, Kowon Technology Co., LTD, respectively. KTC and Kowon's sales are primarily denominated in U.S. dollars. However, KTC and Kowon's local operating costs are primarily denominated in Taiwan dollars and Korean won, respectively. KTC and Kowon also hold U.S. dollars in order to pay various expenses. As a result, our financial position and results of operations are subject to exchange rate fluctuation in transactional and functional currency. We have not taken any protective measures against exchange rate fluctuations, such as purchasing hedging instruments with respect to such fluctuations, because of the historically stable exchange rate between the Taiwan dollar, Japanese yen, Korean won and the U.S. dollar.

## Cost of Product Revenue

Cost of product revenues:	Three Months Ended		Nine Months Ended		
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011	
Cost of product revenues (in millions):	\$ 15.8	\$ 19.8	\$ 49.7	\$ 60.8	
Cost of product revenues as a % of net product revenues	75.4	% 69.3	% 73.7	% 66.8	%

Cost of product revenues, which is comprised of materials, labor and manufacturing overhead related to the production of our products increased as a percentage of sales in 2012 as compared to 2011 because of a decline in sales of our display products for military applications and price declines in our III-V products. Our military products have higher gross margins as compared to our total company gross margins. Our gross margin is affected by increases or decreases in the sales prices of our products, changes in raw material prices, unit volume of sales, manufacturing efficiencies and the mix of products sold. As discussed above our sales prices historically decline on an annual basis. Our overhead costs and, to a lesser extent, our labor costs are normally stable and do not fluctuate significantly during any twelve month period. Essentially, we consider labor and overhead costs to be fixed in nature over the short term and therefore profitability is very dependent on the sales prices of our products and the volume of sales. For the remainder of 2012, we anticipate sale prices of display products for military applications to remain stable and sales prices of our III-V products for wireless handset applications and our displays products for consumer electronic applications to decline. As a result, in order for us to increase gross margins we need to increase manufacturing efficiencies and/or increase the unit volume of sales.

Research and Development. R&D expenses are incurred in support of internal display, Golden-i system and III-V product development programs or programs funded by agencies or prime contractors of the U.S. government and commercial partners. R&D revenues associated with funded programs are presented separately in revenue in the statement of operations. R&D costs include staffing, purchases of materials and laboratory supplies, circuit design costs, fabrication and packaging of display products, and overhead. For 2012 and 2011, R&D expense was as follows:

	Three Months Ended	Nine Months Ended
--	--------------------	-------------------

Edgar Filing: KOPIN CORP - Form 10-Q

Research and development expense (in millions):	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Funded	\$0.6	\$0.8	\$1.6	\$3.3
Internal	5.8	5.6	14.9	16.6
Total research and development expense	\$6.4	\$6.4	\$16.5	\$19.9

23

---



Table of Contents

Funded R&D expense decreased in 2012 as compared to the prior year primarily because of a decrease in funded programs from agencies and prime contractors of the U.S. government.

In comparing internal R&D expenses for the three months ended September 29, 2012 to the corresponding period in 2011, we incurred increased costs for the development of our head worn cloud-computing Golden-i product and expenses of approximately \$0.6 million incurred by Ikanos., which were offset by lower costs incurred to qualify our III-V operations in Taiwan.

**Selling, General and Administrative.** Selling, general and administrative (S,G&A) expenses consist of the expenses incurred by our sales and marketing personnel and related expenses, and administrative and general corporate expenses.

	Three Months Ended		Nine Months Ended		
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011	
Selling, general and administration expense (in millions):	\$5.5	\$4.4	\$15.6	\$13.5	
Selling, general and administration expense as a % of revenues	24.9	% 14.7	% 22.3	% 14.1	%

S,G&A expenses increased in the nine months of 2012 as compared to 2011 because of increases in compensation costs and depreciation partially offset by a decrease in warranty expense. In the third quarter of 2011 we granted compensation awards that contain a market condition. The accounting for the phantom stock award requires us to continually assess the fair market value of the award, with increases or decrease in the fair market value being reflected in the statement of operations over the derived service period or when the market condition is achieved.

**Impairment.** During the six months ended June 30, 2012, we had performed a review of intangible assets and goodwill. As a result of this review we recorded a non-cash charge of \$1.7 million to write down the remaining carrying value of the goodwill to zero. FDD produces a very high resolution micro display for niche markets. The majority of its current and forecasted revenues are derived from a small group of customers (less than 10). If FDD loses any of its significant customers, or the products which it is projecting to provide significant revenue in the future fail to meet expectations and are not complimented by other revenue sources, additional impairment charges may be necessary to the remaining intangible assets. We did not identify any additional impairment charges for the three month period ended September 29, 2012.

**Other Income and Expense**

	Three Months Ended		Nine Months Ended	
	September 29, 2012	September 24, 2011	September 29, 2012	September 24, 2011
Other income and expense (in millions):	\$(0.6	) \$1.4	\$0.8	\$1.9

Other income and expense, net, is composed of interest income, foreign currency transaction and remeasurement gains and losses incurred by our Korean, Taiwanese and UK-based subsidiaries, other-than temporary impairment on marketable debt securities, gains resulting from the sale of investments and license fees. For the three months ended September 29, 2012 we recorded \$0.6 million of foreign currency losses as compared to \$1.0 million of foreign currency gains for the three months ended September 24, 2011. For the three and nine month periods ended September 29, 2012 we recorded a loss on acquisition of Ikanos of \$0.6 million. For the nine months ended September 29, 2012 we recorded \$0.7 million of foreign currency losses as compared to \$0.4 million of foreign currency gains for the nine months ended September 24, 2011. In the nine months ended September 29, 2012 and September 24, 2011 we recorded gains of \$0.9 million and \$0.4 million respectively, on the sale of investments. **Equity Losses in Unconsolidated Affiliates.** For the three months ended September 29, 2012, the equity losses in unconsolidated affiliates consists of our approximate 12% share of the losses of KoBrite. For the nine months ended September 29, 2012 the equity losses in unconsolidated affiliates consists of our approximate 12% share of the losses of KoBrite and our 25% share of the losses of Ikanos. In July of 2012 we increased our investment in Ikanos to 51% and commenced consolidating Ikanos's results of operation into our results of operations. Accordingly the equity

losses in unconsolidated affiliates includes our equity losses of Ikanos from February 2012 through June 2012. For the three and nine months ended September 24, 2011, the equity loss is a result of our approximate 12% interest in the operating results of KoBrite.

Table of Contents

Tax provision. For the three and nine months ended September 29, 2012 we recorded a tax provision of \$470,500 and \$1,335,500 respectively, compared to provisions of \$98,000 and \$293,000 for the three and nine months ended September 24, 2011. Our provision for income taxes is comprised of our estimated state income tax liabilities on our domestic taxable earnings and estimated foreign taxes due on our Korean, Taiwanese and UK-based subsidiaries' taxable earnings.

Net income attributable to noncontrolling interest. We own approximately 78% of the equity of Kowon, approximately 90% of the equity of KTC, and in the three month period ended September 29, 2012 acquired a 51% interest in Ikano. Net (loss) income attributable to noncontrolling interest on our consolidated statement of operations represents the portion of the results of operations of our majority owned subsidiaries which is allocated to the shareholders of the equity interests not owned by us. The change in net (loss) attributable to noncontrolling interest is the result of the change in the results of operations of Kowon, KTC and Ikanos.

## Liquidity and Capital Resources

As of September 29, 2012, we had cash and equivalents and marketable securities of \$94.5 million and working capital of \$110.4 million compared to \$105.4 million and \$123.3 million, respectively, as of December 31, 2011. The change in cash and equivalents and marketable securities was primarily due to cash provided by operating activities of \$1.5 million, investments in capital equipment of \$8.5 million and the repurchase of our common stock of \$3.5 million, partially offset by proceeds from the sale of WIN stock of \$0.9 million.

Cash and marketable debt securities held in U.S. dollars

Domestic	\$75,643,686
Foreign	14,461,671
Subtotal cash and marketable debt securities	90,105,357
Cash and marketable debt securities held in other currencies and converted to U.S. dollars	4,431,878
Total cash and marketable debt securities	\$94,537,235

We have no plans to repatriate the foreign cash and marketable debt securities and, as a result, we have not recorded any deferred tax liability.

We have a purchase and supply agreement with a significant III-V customer that expires in December 2013, excluding a last time buy option contained in the agreement. Under the terms of this agreement, we agreed to maintain capacity levels for manufacturing HBT wafers and we committed to a pricing schedule under certain circumstances. The agreement also requires us to give prior notice if we exit our HBT product line. In consideration for this agreement, the customer agreed to source a certain percentage of its HBT wafer needs from us subject to the customer's right to source HBT wafers from other sources if we are unable to meet their requirements under certain circumstances. We agreed that failure to meet our supply obligations under the agreement would allow our customer to obtain court-ordered specific performance and if we do not perform we could be liable for monetary damages up to a maximum of \$40.0 million. To date we have met our commitments under the agreement.

We lease facilities located in Taunton and Westborough, Massachusetts, Scotts Valley, California, and Dalgety Bay, Scotland under non-cancelable operating leases. We have two Taunton facilities whose leases expire in 2012 and 2020. The Taunton lease which expires in 2020 may be extended for an additional 10 year term. The Westborough, Scotts Valley and Dalgety Bay leases expire in 2023, 2012, and 2013, respectively.

We expect to expend between \$5.0 million and \$8.0 million on capital expenditures over the next twelve months, primarily for the acquisition of equipment relating to the production of our III-V and display products.

We have entered into product development agreements with two companies under which we have agreed to fund up to \$4.0 million of development expenses if certain milestones are achieved. It is anticipated that the milestones would be achieved in fiscal year 2012.

Included in the \$2.2 million of billings in excess of revenue earned on the consolidated balance sheet at September 29, 2012 is approximately \$1.3 million which we received from the state of Massachusetts as an incentive to retain jobs in Massachusetts. We earn amounts under the agreement by meeting certain employment milestones each year and amounts not earned will be repaid to the state of Massachusetts at the end of the agreement in 2017. The agreement

also contains repayment

25

---

Table of Contents

provisions which require us to repay certain amounts back to the state of Massachusetts if we fail to achieve certain employment milestones after years three and five of the agreement, or if we move certain parts of our operations out of the state. We paid the \$1.3 million to the state of Massachusetts in October 2012.

As of September 29, 2012, we had tax loss carry-forwards, which may be used to offset future federal taxable income. We may record a tax provision in our financial statements but we may be able to offset some or all of the amounts that are payable with our tax loss carry-forwards. We may be subject to alternative minimum taxes, foreign taxes and state income taxes depending on our taxable income and sources of taxable income.

Historically we have financed our operations primarily through public and private placements of our equity securities. Over the past several years we have generated sufficient cash from operations to fund the business. We believe our available cash resources will support our operations and capital needs for at least the next twelve months.

Seasonality

There has been no seasonal pattern to our sales in fiscal years 2012 and 2011.

Contractual Obligations

The following is a summary of our contractual payment obligations for operating leases as of September 29, 2012:

Contractual Obligations	Total	Less than 1 year	1-3 Years	3-5 years	More than 5 years
Operating Lease Obligations	\$11,014,268	\$1,280,827	\$3,485,056	\$3,627,625	\$2,620,760

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We invest our excess cash in high-quality U.S. government, government-backed (Fannie Mae, FDIC guaranteed bonds and certificates of deposit) and corporate debt instruments, which bear lower levels of relative risk. We believe that the effect, if any, of reasonably possible near-term changes in interest rates on our financial position, results of operations, and cash flows should not be material to our cash flows or income. It is possible that interest rate movements would increase our unrecognized gain or loss on interest rate securities. Included in other assets are equity investments in Advanced Wireless Semiconductor Company (AWSC) and WIN Semiconductor Corp. of approximately \$2.5 million and \$1.6 million, respectively, which are subject to changes in value because of either specific operating issues or overall changes in the stock market. We are exposed to changes in foreign currency exchange rates primarily through our translation of our foreign subsidiary's financial position, results of operations, and transaction gains and losses as a result of non U.S. dollar denominated cash flows related to business activities in Asia, and remeasurement of United States dollars to the functional currency of our Taiwan and Kowon subsidiaries. We are also exposed to the effects of exchange rates in the purchase of certain raw materials which are in U.S. dollars but the price on future purchases is subject to change based on the relationship of the Japanese Yen to the U.S. dollar. We do not currently hedge our foreign currency exchange rate risk. We estimate that any market risk associated with our international operations is unlikely to have a material adverse effect on our business, financial condition or results of operation. Our portfolio of marketable debt securities is subject to interest rate risk although our intent is to hold securities until maturity. The credit rating of our investments may be affected by the underlying financial health of the guarantors of our investments. We use gallium arsenide and silicon wafers but do not enter into forward or futures hedging contracts.

Item 4. Controls and Procedures

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report. Our quarterly evaluation of our disclosure controls and procedures includes an evaluation of some components of our internal control over financial reporting, and internal control over financial reporting is also separately evaluated on an annual basis for purposes of providing the management report which is set forth herein. Based on that evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of September 29, 2012 and designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and

Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting.** In connection with the adjustment to the elimination of intercompany profits on inventory identified by the Company during the second quarter of 2012 we performed additional reviews of intercompany profit elimination from the date of acquisition of inventory from a subsidiary. We noted that

26

---

Table of Contents

significant inventory acquisitions from our subsidiary commenced in the third quarter of 2011. The actual intercompany elimination calculation is relatively simple and the error occurred due to a misunderstanding of the Company's policies. We have provided additional training in our accounting policies to further strengthen our internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) for the quarter ended September 29, 2012.

The Company will monitor and test the effectiveness of controls for the remainder of the year.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

We may engage in legal proceedings arising in the ordinary course of business. Claims, suits, investigations and proceedings are inherently uncertain and it is not possible to predict the ultimate outcome of such matters and our business, financial condition, results of operations or cash flows could be affected in any particular period.

Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for our fiscal year ended December 31, 2011. The risks discussed in our annual Report on Form 10-K could materially affect our business, financial condition and future results. The risks described in our Annual Report on Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition or operating results.

Failure to develop operating and application software for Golden-i products could adversely affect our future revenues and profits. We have been developing a product category which we refer to as Golden-i which is a body worn voice activated cloud computing device. We license various software packages from third party vendors and we are developing software internally and through third parties which enable these various software packages to run on Golden-i. In addition, we are developing internally and with third parties application software for Golden-i customers. If we are unable to develop or procure the necessary software packages or we experience unexpected issues with the development of the Golden-i hardware a market may not develop for Golden-i products. We are currently forecasting a significant portion of our future growth on Golden-i products and if the market does not develop for Golden-i products our future revenue and profits may be negatively impacted.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Sale of Unregistered Securities

In the past three years we have not sold any securities which were not registered under the Securities Act.

Use of Proceeds

The information required by this item regarding use of proceeds by the Company is reported in herein in Part 1, Item 2 under "Liquidity and Capital Resources".

Table of Contents

## Item 5. Other Information

During the second quarter of 2012, the Company identified an error in the calculation of intercompany profit elimination in inventory for prior periods. While the Company believes the correction of this error is not material to its previously issued historical consolidated financial statements, the Company will restate, within this and future filings, certain balances within the previously reported historical consolidated financial statements to correct for the errors.

See Note 1, Basis of Presentation, for the restated condensed consolidated balance sheet as of December 31, 2011 and the restated condensed consolidated statement of operations for the three and nine month periods ended September 24, 2011.

The effects of this restatement on the unaudited condensed consolidated financial statements for the three month period ended March 31, 2012, and on the consolidated statement of operations for the year ended December 31, 2011 and the year ended December 25, 2010 are as follows (in thousands):

	Three months ended March 31, 2012		
	As previously reported	Adjustment	As restated
Revenues:			
Net product revenues	\$24,655	\$—	\$24,655
Research and development revenues	593	—	593
Total revenues	25,248	—	25,248
Expenses:			
Cost of product revenues	17,398	562	17,960
Research and development	5,129	—	5,129
Selling, general and administration	5,098	—	5,098
	27,625	562	28,187
Loss from operations	(2,377	) (562	) (2,939
Other income and expense:			
Interest income	234	—	234
Other income net	53	—	53
Foreign currency losses	(198	) —	(198
Gain of sale of investments	856	—	856
	945	—	945
Loss before (provision) benefit for income taxes, equity losses in unconsolidated affiliates and net (income) loss of noncontrolling interest	(1,432	) (562	) (1,994
Tax (provision) benefit	(468	) 152	(316
Loss before equity losses in unconsolidated affiliates and net (income) loss of noncontrolling interest	(1,900	) (410	) (2,310
Equity losses in unconsolidated affiliates	(156	) —	(156
Net loss	(2,056	) (410	) (2,466
Net (income) loss attributable to the noncontrolling interest	(152	) 40	(112
Net loss attributable to the controlling interest	\$(2,208	) \$(370	) \$(2,578
Net loss per share:			
Basic	\$(0.03	) \$(0.01	) \$(0.04
Diluted	\$(0.03	) \$(0.01	) \$(0.04
Weighted average number of common shares:			
Basic	64,225		64,225
Diluted	64,225		64,225



Table of Contents

This error resulted in an increase to net loss of (\$0.4) million, and changes in inventory of \$0.6 million and prepaid expenses and other current assets of (\$0.2) million within condensed consolidated statement of cash flow for the three months ended March 31, 2012. The error did not result in any changes to net cash flows from operating, investing or financing activities.

	Fiscal year ended December 31, 2011		
	As previously reported	Adjustment	As restated
Revenues:			
Net product revenues	\$125,465	\$—	\$125,465
Research and development revenues	5,680	—	5,680
Total revenues	131,145	—	131,145
Expenses:			
Cost of product revenues	82,110	831	82,941
Research and development - funded programs	3,742	—	3,742
Research and development - internal	22,133	—	22,133
Selling, general and administrative	18,929	—	18,929
Impairment	5,000	—	5,000
	131,914	831	132,745
Loss from operations	(769	) (831	) (1,600
Other income and expense:			
Interest income	1,305	—	1,305
Other income	93	—	93
Foreign currency gains	12	—	12
Gain of sale of investments	369	—	369
Impairment of marketable debt securities	(151	) —	(151
Gain on sale of patents	156	—	156
	1,784	—	1,784
Income before benefit for income taxes, equity loss in unconsolidated affiliate and net (income) loss of noncontrolling interest	1,015	(831	) 184
Tax benefit	3,541	256	3,797
Income before equity loss in unconsolidated affiliate and net (income) loss of noncontrolling interest	4,556	(575	) 3,981
Equity loss in unconsolidated affiliate	(296	) —	(296
Net income (loss)	4,260	(575	) 3,685
Net (income) loss attributable to the noncontrolling interest	(662	) 57	(605
Net income (loss) attributable to the controlling interest	\$3,598	\$(518	) \$3,080
Net income (loss) per share:			
Basic	\$0.06	\$(0.01	) \$0.05
Diluted	\$0.06	\$(0.01	) \$0.05
Weighted average number of common shares:			
Basic	64,406		64,406
Diluted	65,234		65,234

Previously, accumulated deficit and total stockholder's equity were reported as (\$124.0) million and \$170.8 million, respectively, in the consolidated balance sheets and statement of stockholders' equity as of and for the year ended December 31, 2011. These balances will be restated to (\$124.6) million and \$170.1 million, respectively, within the consolidated balance sheets and statements of stockholders' equity as of and for the year ended December 31, 2011. The Company will restate accumulated deficit for the cumulative impact prior to December 25, 2010 of (\$0.1) million.



Table of Contents

This error resulted in a decrease to net income of approximately (\$0.6) million, and changes in inventory of \$0.8 million and prepaid expenses and other current assets of (\$0.3) million within the condensed consolidated statements of cash flows for year ended December 31, 2011. This error did not result in any changes to net cash flows from operating, investing or financing activities.

	Fiscal year ended December 25, 2010			
	As previously reported	Adjustment	As restated	
Revenues:				
Net product revenues	\$ 116,623	\$—	\$ 116,623	
Research and development revenues	3,763	—	3,763	
Total revenues	120,386	—	120,386	
Expenses:				
Cost of product revenues	81,224	116	81,340	
Research and development - funded programs	2,692	—	2,692	
Research and development - internal	17,041	—	17,041	
Selling, general and administrative	14,838	—	14,838	
	115,795	116	115,911	
Income (loss) from operations	4,591	(116	) 4,475	
Other income and expense:				
Interest income	2,192	—	2,192	
Other income	77	—	77	
Foreign currency losses	(419	) —	(419	)
Gain of sale of investments	2,598	—	2,598	
Gain on sale of patents	770	—	770	
	5,218	—	5,218	
Income before provision for income taxes, equity loss in unconsolidated affiliate and net (income) loss of noncontrolling interest	9,809	(116	) 9,693	
Tax provision	(252	) —	(252	)
Income before equity loss in unconsolidated affiliate and net (income) loss of noncontrolling interest	9,557	(116	) 9,441	
Equity loss in unconsolidated affiliate	(600	) —	(600	)
Net income (loss)	8,957	(116	) 8,841	
Net (income) loss attributable to the noncontrolling interest	(22	) 11	(11	)
Net income (loss) attributable to the controlling interest	\$ 8,935	\$ (105	) \$ 8,830	
Net income per share:				
Basic	\$ 0.14	\$—	\$ 0.14	
Diluted	\$ 0.13	\$—	\$ 0.13	
Weighted average number of common shares:				
Basic	66,020		66,020	
Diluted	66,712		66,712	

Previously, accumulated deficit and total stockholder's equity were reported as (\$127.6) million and \$170.6 million, respectively, in the consolidated statement of stockholders' equity for the year ended December 25, 2010. These balances will be restated to (\$127.7) million and \$170.5 million, respectively, within the consolidated statement of stockholders' equity as of December 25, 2010.

This error resulted in a decrease to net income of (\$0.1) million and changes in inventory of \$0.1 million within the consolidated statement of cash flows for the year ended December 25, 2010. The error did not result in any changes to net cash flows from operating, investing or financing activities.



Table of Contents

## Item 6. Exhibits

Exhibit No.	Description
3.1	Amended and Restated Certificate of Incorporation (1)
3.2	Amendment to Certificate of Incorporation (2)
3.3	Amendment to Certificate of Incorporation (2)
3.4	Fourth Amended and Restated By-laws (3)
31.1	Certification of John C.C. Fan, Chief Executive Officer, filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
31.2	Certification of Richard A. Sneider, Chief Financial Officer, filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
32.1	Certification of John C.C. Fan, Chief Executive Officer, furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
32.2	Certification of Richard A. Sneider, Chief Financial Officer, furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350).
101.INS	XBRL Instance Document*
101.SCH	XBRL Taxonomy Extension Schema Document*
101.CAL	XBRL Taxonomy Calculation Linkbase Document*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*
101.LAB	XBRL Taxonomy Label Linkbase Document*
101.PRE	XBRL Taxonomy Presentation Linkbase Document*

\*Submitted electronically herewith

- (1) Filed as an exhibit to Registration Statement on Form S-1, File No. 33-57450, and incorporated herein by reference.
- (2) Filed as an exhibit to Quarterly Report on Form 10-Q for the quarterly period July 1, 2000 and incorporated herein by reference
- (3) Filed as an exhibit to Current Report on Form 8-K filed on December 12, 2008 and incorporated herein by reference.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets at September 29, 2012 and December 31, 2011, (ii) Consolidated Statements of Operations for the three and nine months ended September 29, 2012 and September 24, 2011, (iii) Consolidated Statement of Comprehensive (Loss) Income, (iv) Consolidated Statements of Stockholders' Equity for the nine months ended September 29, 2012, (v) Consolidated Statements of Cash Flows for the nine months ended September 29, 2012 and September 24 2011, and (vi) Notes to Unaudited Condensed Consolidated Financial Statements.\*\*

\*\*Furnished and not filed herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KOPIN CORPORATION  
(Registrant)

Date: November 8, 2012

By: /S/ JOHN C.C. FAN  
John C.C. Fan  
President, Chief Executive Officer and  
Chairman of the Board of Directors  
(Principal Executive Officer)

Date: November 8, 2012

By: /S/ RICHARD A. SNEIDER  
Richard A. Sneider  
Treasurer and Chief Financial Officer  
(Principal Financial and Accounting Officer)