Wall Street Media Co, Inc. Form 10-Q August 13, 2018

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-Q

(Mark One)

- [X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2018
- [ ] **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934** For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 333-163439

# WALL STREET MEDIA CO, INC.

(Exact name of registrant as specified in its charter)

Nevada26-4170100(State or other jurisdiction(IRS employer

Of incorporation or organization) identification number)

# **110 Front Street**

Suite 300

# Jupiter, FL 33477

(Address of principal executive offices, including zip code)

(561) 240-0333

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company" and "emerging growth company" in Rule- 12b-2 of the Exchange Act. -(Check one):

Large accelerated filer	[ ]Accelerated filer [	]
Non-accelerated filer	[ ]Smaller reporting company [	<b>X</b> ]
Do not check if a smaller		
reporting company		
Emerging growth company	·[]	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

	Outstanding
Class	at August
	10, 2018
Common stock, \$0.001 par value	26,922,007

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# **PART I - FINANCIAL INFORMATION**

# **Item 1. Financial Statements**

# WALL STREET MEDIA CO, INC.

# **Condensed Balance Sheets**

(Unaudited)

	June 30, 2018	September 30, 2017
ASSETS Current Assets Cash Accounts receivable Total current assets	\$9,640 - 9,640	\$4,560 10,000 14,560
Deposit	578	578
Total Assets	\$10,218	\$15,138
LIABILITIES AND STOCKHOLDERS' DEFICIT		
Current Liabilities Accounts payable and accrued expenses Accrued interest payable Notes payable-related party Total current liabilities	\$7,847 8,207 113,290 129,344	\$3,827 4,844 105,290 113,961
Total Liabilities	129,344	113,961
Commitments and Contingencies		
Stockholders' Deficit Preferred stock, \$0.001 par value; 5,000,000 authorized; none issued or outstanding Common stock, \$0.001 par value; 195,000,000 shares authorized; 26,922,007 issued and outstanding at June 30, 2018 and September 30, 2017 Additional paid-in capital Accumulated deficit	- 26,922 1,298,056 (1,444,104)	- 26,922 1,298,056 (1,423,801)

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Total stockholders' deficit	(119,126	) (98,823	)
Total Liabilities and Stockholders' Deficit	\$10,218	\$15,138	

The accompanying notes are an integral part of these condensed financial statements.

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# WALL STREET MEDIA CO, INC.

# **Condensed Statements of Operations**

(Unaudited)

	For the three months ended		For the nine months ended	
	June 30,	June 30,	June 30,	June 30,
	2018	2017	2018	2017
Revenues:				
Contracted services-related party	\$1,500	\$9,000	\$25,000	\$48,000
Contracted services	18,000	-	18,000	-
Total Revenues	19,500	9,000	43,000	48,000
Operating Expenses:				
Internet and hosting services	-	-	550	550
Office and administrative	1,553	2,069	5,410	7,594
Professional fees	10,675	13,121	53,980	55,994
Total Operating Expenses	12,228	15,190	59,940	64,138
Income (Loss) From Operations	7,272	(6,190	) (16,940	) (16,138 )
Other Income (Expense)				
Other income	-	-	-	20,000
Interest expense	(1,145	) (951	) (3,363	) (2,847 )
Total Other Income (Expense), net	(1,145	) (951	) (3,363	) 17,153
Net income (loss)	\$6,127	\$(7,141	) \$(20,303	) \$1,015
Earnings (Loss) per share - basic and diluted	\$0.00	\$(0.00	) \$(0.00	) \$0.00
Weighted average number of common shares - Basic and Diluted	26,922,00	7 26,922,007	26,922,00	7 26,922,007

The accompanying notes are an integral part of these condensed financial statements

# WALL STREET MEDIA CO, INC.

# **Condensed Statements of Cash Flows**

(Unaudited)

	For the Nine Months Ended June 30, 2018	For the Nine Months Ended June 30, 2017
Cash flows from Operating Activities:	\$ (20, 202)	¢ 1 015
Net (loss) income Adjustments to reconcile net (loss) income to net cash used in operating activities:	\$(20,303)	\$1,015
Changes in operating assets and liabilities:		
Decrease in accounts receivable	10,000	-
Increase in deposit	-	(578)
Increase in accrued interest payable	3,363	2,847
Increase (decrease) in accounts payable and accrued expenses	4,020	(8,730)
Net cash used in operating activities	(2,920)	(5,446)
Cash flows from Financing Activities:		
Proceeds from notes payable	8,000	6,000
Net cash provided by financing activities	8,000	6,000
Increase in cash during the period	5,080	554
Cash, beginning of the period	4,560	422
Cash, end of the period SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION	\$9,640	\$976
Interest paid in cash	\$-	\$8,730
Taxes paid in cash	\$-	\$-

The accompanying notes are an integral part of these condensed financial statements.

# Wall Street Media Co, Inc.

Notes to Condensed Unaudited Financial Statements

June 30, 2018

# Note 1 - Nature of Operations and Summary of Significant Accounting Policies

# **Nature of Operations**

Wall Street Media Co, Inc. (the "Company" or "Wall Street Media") was organized as Mycatalogsonline.com, Inc. in the state of Nevada on January 26, 2009. In April 2009, the Company changed its name to My Catalogs Online, Inc. In August, 2013 the Company changed its name to Wall Street Media Co, Inc.

The Company provides consulting and management services to entities looking to merge with or acquire or otherwise consult with third party entities. These services are currently provided to Landmark-Pegasus, Inc., a related party ("Landmark-Pegasus") or its clients. Landmark-Pegasus is wholly owned by John Moroney, the Company's majority shareholder. Mr. Moroney also acts as Landmark-Pegasus' President.

#### **Basis of Presentation**

The interim unaudited condensed financial statements included herein have been prepared by the Company, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). In the opinion of the Company's management, all adjustments (consisting of normal recurring adjustments and reclassifications) necessary to present fairly the results of operations and cash flows for the three and nine months ended June 30, 2018, and the financial position as of June 30, 2018, have been made. The results of operations for such interim periods are not necessarily indicative of the operating results to be expected for the full year. Certain information and disclosures normally included in the notes to the annual financial statements have been condensed or omitted from these interim condensed financial statements. Accordingly, these interim condensed financial statements should be read in conjunction with the Audited Financial Statements and Notes thereto as of and for the year ended September 30, 2017 included in our Annual Report on Form 10-K as filed with the SEC on December 29, 2017. The September 30, 2017 balance sheet is derived from those financial statements.

# **Use of Estimates**

The financial statements are prepared in accordance with Accounting Principles Generally Accepted in the United States ("GAAP"). These accounting principles require the Company to make certain estimates, judgments and assumptions. The Company believes that the estimates, judgments and assumptions upon which it relies are reasonable based upon information available at the time that these estimates, judgments and assumptions are made. These estimates, judgments and assumptions can affect the reported amounts of assets and liabilities as of the date of the financial statements as well as the reported amounts of revenues and expenses during the periods presented. The financial statements would be affected to the extent there are material differences between these estimates and actual results. In many cases, the accounting treatment of a particular transaction is specifically dictated by GAAP and does not require management's judgment in its application. There are also areas in which management's judgment in selecting any available alternative would not produce a materially different result. Significant estimates include the valuation allowance on deferred tax assets.

# **Cash and Cash Equivalents**

The Company considers financial instruments with original maturities of three months or less to be cash equivalents. The Company had no cash equivalents at September 30, 2017 or June 30, 2018.

# **Revenue Recognition**

In accordance with the Financial Accounting Standard Board's ("FASB") Accounting Standards Codification ("ASC") 605-10, revenue is recognized when persuasive evidence of an arrangement exists, products are delivered to and accepted by the customer, economic risk of loss has passed to the customer, the price is fixed or determinable, collection is reasonably assured, and any future obligations of the Company are insignificant. These criteria are generally met during the period when the development or consulting services are provided or completed.

The Company provides consulting and management services. 7.7% of revenues were from Landmark Pegasus – a related party in Q3, and 58.1% were derived from Landmark Pegasus in the nine months ended June 30, 2018.

# **Basic and Diluted Net Income per Common Share**

Basic net income per share is computed by dividing the net income by the weighted average number of common shares outstanding during the period. Diluted net income per common share is computed by dividing the net income by the weighted average number of common shares outstanding for the period and, if dilutive, potential common shares outstanding during the period. Potentially dilutive securities consist of the incremental common shares issuable upon exercise of common stock equivalents such as stock options and convertible debt instruments. Potentially dilutive securities are excluded from the computation if their effect is anti-dilutive. There were no potentially dilutive securities outstanding at June 30, 2018 or 2017.

#### **Recent Accounting Pronouncements**

In May 2014, the FASB issued Accounting Standard Update ("ASU") 2014-09, "Revenue from Contracts with Customers," which supersedes the revenue recognition requirements in Topic 605, "Revenue Recognition" and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14, which defers by one year the effective date of ASU 2014-09. Accordingly, this guidance is effective for the Company on October 1, 2018. The Company does not expect that the adoption of ASU 2014-09 will have a material impact on its financial position, results of operations or cash flows.

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In February 2016, the FASB issued ASU 2016-02, "Leases" which, for operating leases, requires a lessee to recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in its balance sheet. The standard also requires a lessee to recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term, on a generally straight-line basis. The ASU is effective for public companies for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. The Company is currently evaluating the effects that the adoption of ASU 2016-02 will have on its financial statements, and expect an increase in Assets and Liabilities associated with the recognition of right-of-use leases.

In March 2016, the FASB issued ASU 2016-08 Revenue from Contracts with Customers (Topic 606) to clarify implementation guidance on principal versus agent considerations (for reporting revenue on a gross or net basis). The ASU is an amendment to Topic 606, clarifies the implementation guidance, and requires an entity to account for revenue as an agent when another entity controls the specified good or service before that good or service is transferred to the customer. Accordingly, this guidance is effective for the Company on October 1, 2018. The Company does not expect that the adoption of ASU 2016-08 will have a material impact on its financial position, results of operations or cash flows.

#### Note 2 - Going Concern

As reflected in the accompanying condensed financial statements, the Company sustained a net loss of approximately \$20,300 for the nine month period ended June 30, 2018 and has working capital and stockholder deficits of approximately \$119,700 and \$119,100, respectively, at June 30, 2018. 7.7% of revenues were from Landmark-Pegasus – a related party in the quarter ended June 30, 2018, and 58.1% were derived from Landmark in nine months ended June 30, 2018. The foregoing raises substantial doubt about the Company's ability to continue as a going concern. The financial statements do not include any adjustments relating to the recovery of the recorded assets or the classification of the liabilities that might be necessary should the Company be unable to implement its business plan and continue as a going concern. In addition, the Company is actively seeking investor funding.

#### Note 3 – Related Party Transactions

During the nine months ended June 30, 2018, \$25,000, or 58%, of the Company's revenue was derived from Landmark-Pegasus, a related party. Landmark-Pegasus is wholly owned by John Moroney, who holds approximately 60% of the Company's common stock. Mr. Moroney also acts as Landmark-Pegasus' President and is Landmark-Pegasus' sole director. In addition, the Company received \$8,000 from the issuance of a 4% demand note payable to Landmark-Pegasus, bringing the total aggregate outstanding related party 4% demand notes payable amount to approximately \$113,300 at June 30, 2018.

#### Note 4 – Commitments and Contingencies

From time to time, the Company may be involved in asserted claims arising out of our operations in the normal course of business. As of June 30, 2018, there were no pending or threatened lawsuits that could reasonably be expected to have a material effect on the Company's results of operations.

# **Note 5 – Concentrations**

During the first nine months of the 2018 fiscal year, 58 % of the Company's revenues were from Landmark-Pegasus.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### FORWARD-LOOKING STATEMENTS

There are statements in this quarterly report on Form 10-Q that are not historical facts. These "forward-looking statements" can be identified by use of terminology such as "believe", "hope", "may", "anticipate", "should", "intend", "plan", "expect", "estimate", "project", "positioned", "strategy", and similar expressions. Although management believes that the assumptions underlying the forward-looking statements included in this quarterly report are reasonable, they do not guarantee our future performance, and are subject to certain risks, uncertainties and assumptions that are difficult to predict; therefore, actual results and outcomes may differ materially from what is expressed or forecasted in any such forward-looking statements.

# **OVERVIEW**

Wall Street Media Co, Inc. (the "Company," "we," "us," or "our") was organized as Mycatalogsonline.com, Inc. in the state of Nevada on January 6, 2009. In April 2009, the Company changed its name to My Catalogs Online, Inc. In November 2012, the Company changed its name to Bright Mountain Holdings, Inc., and in August 2013 changed its name to Wall Street Media Co, Inc.

The Company provides consulting and management services to entities looking to merge with or acquire or otherwise consult with third party entities. These services are currently provided to Landmark-Pegasus, Inc., a related party ("Landmark-Pegasus"). Landmark-Pegasus is wholly owned by John Moroney, the Company's majority shareholder. Mr. Moroney also serves as Landmark-Pegasus' President and is its sole director.

# CRITICAL ACCOUNTING POLICIES AND ESTIMATES

In response to the Securities and Exchange Commission's (the "SEC") financial reporting release, FR-60, Cautionary Advice Regarding Disclosure About Critical Accounting Policies, the Company has selected its more subjective accounting estimation processes for purposes of explaining the methodology used in calculating the estimate, in addition to the inherent uncertainties pertaining to the estimate and the possible effects on the Company's financial condition. These accounting estimates are discussed below. These estimates involve certain assumptions that if incorrect could create a material adverse impact on the Company's results of operations and financial condition.

#### Revenue Recognition

Revenue is recognized when persuasive evidence of an arrangement exists, services are provided to and accepted by the customer, economic risk of loss has passed to the customer, the price is fixed or determinable, collection is reasonably assured, and any future obligations of the Company are insignificant.

The Company provides consulting and management services. 58% of these services were provided to Landmark-Pegasus, a related party.

# **RESULTS OF OPERATIONS**

# FOR THE THREE MONTHS ENDED JUNE 30, 2018 COMPARED TO THE THREE MONTHS ENDED JUNE 30, 2017

*Revenue:* The Company's revenues increased approximately 117% to \$19,500 during the three months ended June 30, 2018 as compared to \$9,000 for the three months ended June 30, 2017 due to an increase in consulting services provided.

*Operating Expenses:* The Company's operating expenses decreased by approximately 20% to \$12,228 during the three months ended June 30, 2018 as compared to \$15,190 for the three months ended June 30, 2017 primarily due to a decrease in professional fees.

*Income (loss) from operations*: The Company's loss from operations decreased approximately 217% to Income from operations of \$7,272 during the three months ended June 30, 2018 from a loss from operations of \$6,190 for the three months ended June 30, 2017. The primary reason for this was due to an increase in consulting services provided.

# FOR THE NINE MONTHS ENDED JUNE 30, 2018 COMPARED TO THE NINE MONTHS ENDED JUNE 30, 2017

*Revenue:* The Company's revenues decreased approximately 10% to \$43,000 during the nine months ended June 30, 2018 as compared to \$48,000 for the nine months ended June 30, 2017 due to a decrease in consulting services

provided.

*Operating Expenses:* The Company's operating expenses decreased by approximately 7% to \$59,940 during the nine months ended June 30, 2018 as compared to \$64,138 for the nine months ended June 30, 2017 primarily due to a decrease in office and administrative expenses.

*Loss from operations*: The Company's loss from operations increased approximately 5% to \$16,940 during the nine months ended June 30, 2018 from a loss from operations of \$16,138 for the nine months ended June 30, 2017. The primary reason for this was due to a decrease in consulting services provided.

# LIQUIDITY AND CAPITAL RESOURCES

Net cash used in operating activities was \$2,920 for the nine months ended June 30, 2018 as compared to net cash used in operating activities of \$5,446 for the nine months ended June 30, 2017. The decrease was primarily due to the decrease in consulting service income.

As of June 30, 2018, the Company had \$9,640 in cash. The Company has sustained losses from operations, and such losses are expected to continue. The Company's auditors have included a "Going Concern Qualification" in their report for the year ended September 30, 2017. In addition, the Company has a working capital deficit at June 30, 2018 with minimal revenues. The foregoing raises substantial doubt about the Company's ability to continue as a going concern. The Company is actively seeking to combine or merge with another operating company. There can be no assurance that the level of funding needed will be acquired or that the Company will generate sufficient revenues to sustain operations for the next twelve months. The unaudited condensed financial statements do not include any adjustments that might result from the outcome of this uncertainty.

# **RELATED PERSON TRANSACTIONS**

8% and 100% of the Company's revenues for the quarters ended June 30, 2018 and 2017, respectively, were generated by Landmark-Pegasus, which is wholly owned by John Moroney, the Company's majority stockholder. John Moroney also acts as Landmark-Pegasus' President and sole director. In addition, the Company received \$8,000 from the issuance of a 4% demand note payable to Landmark-Pegasus, bringing the total aggregate outstanding related party 4% demand notes payable amount to approximately \$113,300 at June 30, 2018. 58% and 100% of the Company's revenues for the nine months ended June 30, 2018 and 2017, respectively, were generated by Landmark-Pegasus.

#### **RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standard Update ("ASU") 2014-09, "Revenue from Contracts with Customers," which supersedes the revenue recognition requirements in Topic 605, "Revenue Recognition" and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14, which defers by one year the effective date of ASU 2014-09. Accordingly, this guidance is effective for interim and annual periods beginning after December 15, 2017 with early adoption permitted for interim and annual periods beginning after December 15, 2016. We do not expect that the adoption of ASU 2014-09 will have a material impact on our financial position, results of operations or cash flows. In February 2016, the FASB issued ASU 2016-02, "Leases" which, for operating leases, requires a lessee to recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in its balance sheet. The standard also requires a lessee to recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term, on a generally straight-line basis. The ASU is effective for public companies for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. We are currently evaluating the effects that the adoption of ASU 2016-02 will have on our financial statements, and expect an increase in Assets and Liabilities associated with the recognition of right-of-use leases.

In March 2016, the FASB issued Accounting Standards Update 2016-08 Revenue from Contracts with Customers (Topic 606) to clarify implementation guidance on principal versus agent considerations (for reporting revenue on a gross or net basis). The ASU is an amendment to Topic 606, clarifies the implementation guidance, and requires an entity to account for revenue as an agent when another entity controls the specified good or service before that good or service is transferred to the customer. This ASU is effective for annual periods beginning after December 15, 2017. We do not expect that the adoption of ASU 2016-08 will have a material impact on our financial position, results of operations or cash flows.

# **OFF-BALANCE SHEET ARRANGEMENTS**

As of June 30, 2018, we did not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources, that is material to investors.

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# Item 3. Quantitative and Qualitative Disclosure About Market Risk.

Not applicable to smaller reporting companies.

# Item 4. Controls and Procedures.

<u>Evaluation of Disclosure Controls and Procedures</u>: An evaluation was conducted by the registrant's principal executive officer and principal financial officer of the effectiveness of the design and operation of the registrant's disclosure controls and procedures as of June 30, 2018. Based on that evaluation, the principal executive officer and principal financial officer concluded that the registrant's controls and procedures were not effective as of such date to ensure that information required to be disclosed in the reports that the registrant files or submits under the Securities Exchange Act of 1934, as amended (a) is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (b) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. If the registrant develops new business or engages or hires a chief financial officer or similar financial expert, the registrant intends to review its disclosure controls and procedures.

Management is aware that there is a lack of segregation of duties due to the small number of employees dealing with general administrative and financial matters.

<u>Changes in Internal Control Over Financial Reporting:</u> There was no change in the registrant's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rule 13a–15 or Rule 15d–15 under the Securities Exchange Act of 1934 that occurred during the registrant's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

# PART II- OTHER INFORMATION

# Item 1. Legal Proceedings.

None

Item 1A. Risk Factors.

Not applicable to smaller reporting companies.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None

#### Item 3. Defaults upon Senior Securities.

None

# Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information.

None.

# Item 6. Exhibits

(a) Exhibits

# EXHIBIT DESCRIPTION NO.

- 31.1 Section 302 Certification of Principal Executive Officer and Principal Financial Officer
- 32.1 Section 906 Certification

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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# Wall Street Media Co, Inc.

Date: August 13, 2018 By:/s/ Jeffrey A. Lubchansky Jeffrey A. Lubchansky President and Chief Executive Officer (principal executive officer and principal financial officer)

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