

PHILLIPS 66 PARTNERS LP  
Form 10-Q  
October 30, 2014  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014  
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from to  
Commission file number: 001-36011

Phillips 66 Partners LP  
(Exact name of registrant as specified in its charter)

Delaware 38-3899432  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

3010 Briarpark Drive, Houston, Texas 77042  
(Address of principal executive offices) (Zip Code)

(855) 283-9237  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

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## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

Consolidated Statement of Income	Phillips 66 Partners LP			
	Millions of Dollars			
	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013*	2014	2013*
<b>Revenues</b>				
Transportation and terminaling services—related parties	\$52.7	48.7	157.7	134.1
Transportation and terminaling services—third parties	0.7	1.7	4.4	3.9
Other income	—	0.1	0.1	0.1
Total revenues	53.4	50.5	162.2	138.1
<b>Costs and Expenses</b>				
Operating and maintenance expenses	12.5	14.2	37.1	38.4
Depreciation	4.0	3.4	11.5	10.0
General and administrative expenses	4.9	3.9	17.0	11.2
Taxes other than income taxes	1.1	1.1	3.3	3.5
Interest and debt expense	1.4	0.1	3.2	0.1
Total costs and expenses	23.9	22.7	72.1	63.2
Income before income taxes	29.5	27.8	90.1	74.9
Provision for income taxes	0.1	0.2	0.6	0.4
Net Income	29.4	27.6	89.5	74.5
Less: Net income attributable to predecessors	—	15.7	9.7	62.6
Net income attributable to the Partnership	29.4	11.9	79.8	11.9
Less: General partner's interest in net income attributable to the Partnership	2.0	0.2	4.5	0.2
Limited partners' interest in net income attributable to the Partnership	\$27.4	11.7	75.3	11.7
<b>Net Income Attributable to the Partnership Per Limited Partner Unit—Basic and Diluted (dollars)</b>				
Common units	\$0.37	0.17	1.04	0.17
Subordinated units—Phillips 66	0.37	0.17	1.02	0.17
<b>Cash Distributions Paid Per Unit (dollars)</b>	\$0.3017	—	0.8008	—
<b>Average Limited Partner Units Outstanding—Basic and Diluted (thousands)</b>				
Common units—public	18,889	18,889	18,889	18,889
Common units—Phillips 66	19,859	16,328	19,096	16,328
Subordinated units—Phillips 66	35,217	35,217	35,217	35,217

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

See Notes to Consolidated Financial Statements.



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## Consolidated Balance Sheet

## Phillips 66 Partners LP

	Millions of Dollars	
	September 30 2014	December 31 2013
<b>Assets</b>		
Cash and cash equivalents	\$43.0	425.1
Accounts receivable—related parties	18.2	11.3
Accounts receivable—third parties	0.9	0.6
Materials and supplies	2.0	2.0
Other current assets	2.9	2.3
Total Current Assets	67.0	441.3
Net properties, plants and equipment	273.9	271.2
Goodwill	2.5	2.5
Deferred rentals—related parties	6.0	6.4
Deferred tax assets	0.8	—
Other assets	0.3	—
Total Assets	\$350.5	721.4
<b>Liabilities</b>		
Accounts payable—related parties	\$2.6	5.2
Accounts payable—third parties	4.2	8.0
Payroll and benefits payable	—	0.1
Accrued property and other taxes	3.5	2.3
Accrued interest—related parties	1.2	—
Current portion of accrued environmental costs	—	2.0
Deferred revenues—related parties	3.0	—
Other current liabilities	—	0.4
Total Current Liabilities	14.5	18.0
Note payable—related parties	160.0	—
Asset retirement obligations	2.5	2.4
Accrued environmental costs	—	1.4
Deferred income taxes	—	0.1
Other liabilities	0.5	—
Total Liabilities	177.5	21.9
<b>Equity</b>		
Net investment—predecessors	—	125.4
Common unitholders—public (18,888,750 units issued and outstanding)	413.2	409.1
Common unitholder—Phillips 66 (2014—19,858,957 units issued and outstanding; 2013—16,328,362 units issued and outstanding)	53.6	48.6
Subordinated unitholder—Phillips 66 (35,217,112 units issued and outstanding)	112.6	104.9
General partner—Phillips 66 (2014—1,509,486 units issued and outstanding; 2013—1,437,433 units issued and outstanding)	(406.4)	) 11.5
Total Equity	173.0	699.5
Total Liabilities and Equity	\$350.5	721.4
See Notes to Consolidated Financial Statements.		



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## Consolidated Statement of Cash Flows

## Phillips 66 Partners LP

	Millions of Dollars		
	Nine Months Ended		
	September 30		
	2014	2013*	
<b>Cash Flows From Operating Activities</b>			
Net income	\$89.5	74.5	
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation	11.5	10.0	
Deferred rentals—related parties	0.3	(0.4	)
Accrued environmental costs	—	(0.4	)
Other	0.8	0.3	
Working capital adjustments			
Decrease (increase) in accounts receivable	(7.3	)(9.6	)
Decrease (increase) in materials and supplies	—	(0.3	)
Decrease (increase) in other current assets	(0.6	)(3.0	)
Increase (decrease) in accounts payable	(3.5	)7.6	
Increase (decrease) in accrued interest	1.2	—	
Increase (decrease) in deferred revenues	3.0	—	
Increase (decrease) in environmental accruals	—	(6.0	)
Increase (decrease) in other accruals	0.8	1.0	
Net Cash Provided by Operating Activities	95.7	73.7	
<b>Cash Flows From Investing Activities</b>			
Gold Line/Medford Acquisition**	(138.0	)—	
Capital expenditures	(12.8	)(26.4	)
Other	(0.9	)3.9	
Net Cash Used in Investing Activities	(151.7	)(22.5	)
<b>Cash Flows From Financing Activities</b>			
Net distributions to Phillips 66 from predecessors	(8.7	)(36.9	)
Project prefunding from Phillips 66	2.2	3.0	
Proceeds from issuance of common units	—	434.4	
Offering costs	—	(30.0	)
Debt issuance costs	—	(0.1	)
Distributions to general partner associated with the Gold Line/Medford Acquisition**	(262.0	)—	
Quarterly distributions to common unitholders—public	(15.2	)—	
Quarterly distributions to common unitholder—Phillips 66	(15.1	)—	
Quarterly distributions to subordinated unitholder—Phillips 66	(28.2	)—	
Quarterly distributions to general partner—Phillips 66	(2.7	)—	
Other cash contributions from Phillips 66	3.6	—	
Net Cash Provided by (Used in) Financing Activities	(326.1	)370.4	
Net Change in Cash and Cash Equivalents	(382.1	)421.6	
Cash and cash equivalents at beginning of period	425.1	—	
Cash and Cash Equivalents at End of Period	\$43.0	421.6	

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.



\*\*See Note 10—Cash Flow Information, for additional information.  
See Notes to Consolidated Financial Statements.

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## Consolidated Statement of Changes in Equity

## Phillips 66 Partners LP

	Millions of Dollars					
	Partnership Common Unitholders Public	Common Unitholder Phillips 66	Subordinated Unitholder Phillips 66	General Partner Phillips 66	Net Investment	Total
December 31, 2012	\$—	—	—	—	241.1	241.1
Net income attributable to predecessors*	—	—	—	—	62.6	62.6
Net transfers to Phillips 66*	—	—	—	—	(36.9)	(36.9 )
Project prefunding from Phillips 66	—	—	—	—	3.0	3.0
Allocation of net investment to unitholders	—	44.6	96.1	11.1	(151.8)	)—
Proceeds from initial public offering, net of offering costs	404.4	—	—	—	—	404.4
Net income attributable to the Partnership	3.1	2.7	5.9	0.2	—	11.9
September 30, 2013*	\$407.5	47.3	102.0	11.3	118.0	686.1
December 31, 2013	\$409.1	48.6	104.9	11.5	125.4	699.5
Net income attributable to predecessors	—	—	—	—	9.7	9.7
Net transfers to Phillips 66 from predecessors	—	—	—	—	(3.3)	(3.3 )
Contributions from Phillips 66 prior to the Gold Line/Medford Acquisition	—	—	—	—	4.0	4.0
Project prefunding from Phillips 66	—	—	—	—	2.2	2.2
Allocation of net investment of the Acquired Assets	—	—	—	138.0	(138.0)	)—
Consideration paid for the Gold Line/Medford Acquisition	—	—	—	(560.0)	)—	(560.0 )
Net income attributable to the Partnership	19.3	20.1	35.9	4.5	—	79.8
Quarterly cash distributions to unitholders and general partner	(15.2)	)(15.1	)(28.2	)(2.7	)—	(61.2 )
Other contributions from Phillips 66	—	—	—	2.3	—	2.3
September 30, 2014	\$413.2	53.6	112.6	(406.4)	)—	173.0

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

See Notes to Consolidated Financial Statements.



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Notes to Consolidated Financial Statements

Phillips 66 Partners LP

Note 1—Business and Basis of Presentation

Unless otherwise stated or the context otherwise indicates, all references to “Phillips 66 Partners,” “the Partnership,” “us,” “our,” “we,” or similar expressions refer to Phillips 66 Partners LP, including its consolidated subsidiaries.

Description of the Business

We are a Delaware limited partnership formed on February 20, 2013, by Phillips 66 Company and Phillips 66 Partners GP LLC (our General Partner), both wholly owned subsidiaries of Phillips 66. On July 23, 2013, our common units began trading on the New York Stock Exchange under the symbol “PSXP,” and on July 26, 2013, we completed our initial public offering (the Offering) of 18,888,750 common units representing limited partner interests. On February 13, 2014, the Partnership entered into a Contribution, Conveyance and Assumption Agreement (the Contribution Agreement) with subsidiaries of Phillips 66 to acquire the Gold Line products system and the Medford spheres (collectively, the Acquired Assets) from certain of those subsidiaries (the Gold Line/Medford Acquisition). The transaction closed on February 28, 2014, with an effective date of March 1, 2014 (the Effective Date).

Our assets consist of:

Clifton Ridge crude system. A crude oil pipeline, terminal and storage system located in Sulphur, Louisiana, that is a primary source for delivery of crude oil to Phillips 66’s Lake Charles Refinery.

Sweeny to Pasadena products system. A refined petroleum product pipeline, terminal and storage system extending from Phillips 66’s Sweeny Refinery in Old Ocean, Texas, to our refined petroleum product terminal in Pasadena, Texas, and ultimately connecting to the Explorer and Colonial refined petroleum product pipeline systems and other third-party pipeline and terminal systems. This system is the primary distribution outlet for diesel and gasoline produced at Phillips 66’s Sweeny Refinery.

Hartford Connector products system. A refined petroleum product pipeline, terminal and storage system located in Hartford, Illinois, that distributes diesel and gasoline produced at the Wood River Refinery (a refinery owned by a joint venture between Phillips 66 and Cenovus Energy Inc.) to third-party pipeline and terminal systems, including the Explorer pipeline system.

Gold Line products system. A refined petroleum product pipeline system that runs from the Phillips 66-operated refinery in Borger, Texas, to Cahokia, Illinois, with access to Phillips 66’s Ponca City Refinery, as well as two parallel lateral lines that run from Paola, Kansas, to Kansas City, Kansas. The system includes four terminals located at Wichita, Kansas; Kansas City, Kansas; Jefferson City, Missouri; and Cahokia, Illinois.

Medford spheres. Two newly constructed refinery-grade propylene storage spheres located in Medford, Oklahoma, that commenced operations in March 2014. The Medford spheres provide an outlet for delivery of refinery-grade propylene from Phillips 66’s Ponca City Refinery, through interconnections with third-party pipelines, to Mont Belvieu, Texas.

We generate revenue primarily by charging tariffs and fees for transporting crude oil and refined petroleum products through our pipelines, and terminaling and storing crude oil and refined petroleum products at our terminals and storage facilities. Since we do not own any of the crude oil and refined petroleum products that we handle and do not engage in the trading of crude oil and refined petroleum products, we have limited direct exposure to risks associated with fluctuating commodity prices, although these risks indirectly influence our activities and results of operations over the long term.

**Basis of Presentation**

The Gold Line/Medford Acquisition was a transfer of businesses between entities under common control, which requires it to be accounted for as if the transfer occurred at the beginning of the period of transfer, with prior periods retrospectively adjusted to furnish comparative information. Accordingly, the accompanying financial statements and related notes have been retrospectively adjusted to include the historical results and financial position of the Acquired Assets prior to the Effective Date. See Note 4—Gold Line/Medford Acquisition, for additional information.

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For periods prior to the Offering, the historical results of operations include our predecessor for accounting purposes. We refer to our pre-Offering predecessor and the operations of the Acquired Assets prior to their acquisition collectively as “our Predecessors.” The combined financial statements of our Predecessors were derived from the accounting records of Phillips 66, and reflect the combined historical results of operations, financial position and cash flows of our Predecessors as if such businesses had been combined for all periods presented.

All intercompany transactions and accounts within our Predecessors have been eliminated. The assets and liabilities of our Predecessors in these financial statements have been reflected on a historical cost basis because the transfer of the Predecessors to us took place within the Phillips 66 consolidated group. The consolidated statement of income also includes expense allocations for certain functions performed by Phillips 66 and historically not allocated to our Predecessors, including allocations of general corporate expenses related to executive oversight, accounting, treasury, tax, legal, information technology and procurement; and operational support services such as engineering and logistics. These allocations were based primarily on relative values of net properties, plants and equipment (PP&E) and equity method investments, or pipeline miles. Our management believes the assumptions underlying the allocation of expenses from Phillips 66 were reasonable. Nevertheless, the financial results of our Predecessors may not include all of the actual expenses that would have been incurred had we been a stand-alone publicly traded partnership during the periods presented and may not reflect our actual results of operations, financial position and cash flows had we been a stand-alone publicly traded partnership during the periods prior to the Offering or the Gold Line/Medford Acquisition.

All financial information presented for the periods after the Offering represents the consolidated results of operations, financial position and cash flows of the Partnership with retrospective adjustments of the combined results of operations, financial position and cash flows of the Acquired Assets. Accordingly:

Our consolidated statement of income for the three months ended September 30, 2014, consists of the consolidated results of the Partnership. Our consolidated statement of income for the nine months ended September 30, 2014, consists of the combined results of the Acquired Assets and the consolidated results of the Partnership for the first two months of 2014, and the consolidated results of the Partnership for the remaining seven months. Our consolidated statement of income for the three months ended September 30, 2013, consists of the combined results of our pre-Offering predecessor for the period from July 1, 2013, through July 25, 2013, the consolidated results of the Partnership for the period from July 26, 2013, through September 30, 2013, and the combined results of the Acquired Assets for the period from July 1, 2013, through September 30, 2013. Our consolidated statement of income for the nine months ended September 30, 2013, consists of the combined results of our pre-Offering predecessor for the period from January 1, 2013, through July 25, 2013, the consolidated results of the Partnership for the period from July 26, 2013, through September 30, 2013, and the combined results of the Acquired Assets for the period from January 1, 2013, through September 30, 2013.

Our consolidated balance sheet at September 30, 2014, consists of the consolidated balances of the Partnership, while at December 31, 2013, it consists of the consolidated balances of the Partnership and the combined balances of the Acquired Assets.

Our consolidated statement of cash flows for the nine months ended September 30, 2014, consists of the combined results of the Acquired Assets and the consolidated results of the Partnership for the first two months of 2014, and the consolidated results of the Partnership for the remaining seven months. Our consolidated statement of cash flows for the nine months ended September 30, 2013, consists of the combined results of our pre-Offering predecessor for the period from January 1, 2013, through July 25, 2013, the consolidated results of the Partnership for the period from July 26, 2013, through September 30, 2013, and the combined results of the Acquired Assets for the period from January 1, 2013, through September 30, 2013.

Our consolidated statement of changes in equity for the nine months ended September 30, 2014, consists of both the combined activity of the Acquired Assets and the consolidated activity of the Partnership prior to March 1, 2014, and the consolidated activity of the Partnership completed at and after March 1, 2014, through September 30, 2014. Our consolidated statement of changes in equity for the nine months ended September 30, 2013, consists of the combined activity of our pre-Offering predecessor from January 1, 2013, through July 25, 2013, the consolidated activity of the Partnership completed at and after July 26, 2013, through September 30, 2013, and the combined activity of the Acquired Assets from January 1, 2013, through September 30, 2013.

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Note 2—Interim Financial Information

The interim financial information presented in the financial statements included in this report is unaudited and includes all known accruals and adjustments necessary, in the opinion of management, for a fair presentation of our financial position, results of operations and cash flows for the periods presented. Unless otherwise specified, all such adjustments are of a normal and recurring nature. Certain notes and other information have been condensed or omitted from the interim financial statements included in this report. Therefore, these interim financial statements should be read in conjunction with the audited consolidated financial statements and notes included in our Current Report on Form 8-K filed with the Securities and Exchange Commission (SEC) on May 23, 2014. The results of operations for the three and nine months ended September 30, 2014, are not necessarily indicative of the results to be expected for the full year.

Note 3—Changes in Accounting Principles

Effective July 1, 2014, we early adopted the Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2014-08, “Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity.” This ASU amends the definition of discontinued operations so that only disposals of components of an entity representing major strategic shifts that have a major effect on an entity’s operations and financial results will qualify for discontinued operations reporting. The ASU also requires additional disclosures about discontinued operations and individually material disposals that do not meet the definition of a discontinued operation. The adoption of this ASU did not have an effect on our consolidated financial statements.

Note 4—Gold Line/Medford Acquisition

On February 13, 2014, we entered into the Contribution Agreement with subsidiaries of Phillips 66 to acquire the Gold Line/Medford Assets from certain of those subsidiaries for total consideration of \$700 million, consisting of \$400 million in cash; the issuance of 3,530,595 common units of the Partnership to Phillips 66 Company and the issuance of 72,053 general partner units of the Partnership to our General Partner to maintain its 2 percent general partner interest in the Partnership, with an aggregate fair value of the common and general partner units of \$140 million at February 13, 2014; and the assumption by the Partnership of a 5-year, \$160 million note payable to a subsidiary of Phillips 66. The Gold Line/Medford Acquisition closed on February 28, 2014, with an effective date of March 1, 2014. See Note 10—Cash Flow Information, for additional information on the accounting treatment of the Gold Line/Medford Acquisition. Total transaction costs of \$1.8 million associated with the Gold Line/Medford Acquisition were expensed as incurred. In connection with the Gold Line/Medford Acquisition, we entered into various commercial agreements with Phillips 66 and amended the omnibus agreement and the operational services agreement with Phillips 66. See Note 11—Related Party Transactions, for a summary of the terms of these agreements.

After this acquisition, Phillips 66 owns:

• 19,858,957 common units and 35,217,112 subordinated units, representing an aggregate 73.0 percent limited partner interest.

• 1,509,486 general partner units, representing a 2.0 percent general partner interest.

• All of the incentive distribution rights (IDRs).



Because the Gold Line/Medford Acquisition was considered a transfer of businesses between entities under common control, the Acquired Assets were transferred at historical carrying value, which was \$138 million at February 28, 2014. Our historical financial statements have been retrospectively adjusted to reflect the results of operations, financial position, and cash flows of the Acquired Assets as if we owned the Acquired Assets for all periods presented.

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The following tables present our results of operations and financial position giving effect to the Gold Line/Medford Acquisition. The combined results of the Acquired Assets prior to the Effective Date are included in “Acquired Assets Predecessor.” The consolidated results of the Acquired Assets after the Effective Date are included in “Phillips 66 Partners LP.”

	Millions of Dollars		
	Nine Months Ended September 30, 2014		
	Phillips 66 Partners LP	Acquired Assets Predecessor	Consolidated Results
<b>Revenues</b>			
Transportation and terminaling services—related parties	\$142.5	15.2	157.7
Transportation and terminaling services—third parties	3.7	0.7	4.4
Other income	0.1	—	0.1
Total revenues	146.3	15.9	162.2
<b>Costs and Expenses</b>			
Operating and maintenance expenses	33.8	3.3	37.1
Depreciation	10.3	1.2	11.5
General and administrative expenses	15.9	1.1	17.0
Taxes other than income taxes	2.7	0.6	3.3
Interest and debt expense	3.2	—	3.2
Total costs and expenses	65.9	6.2	72.1
Income before income taxes	80.4	9.7	90.1
Provision for income taxes	0.6	—	0.6
Net Income	79.8	9.7	89.5
Less: Net income attributable to predecessors	—	9.7	9.7
Net Income Attributable to the Partnership	\$79.8	—	79.8

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	Millions of Dollars		
	Three Months Ended September 30, 2013		
	Phillips 66 Partners LP	Acquired Assets Predecessor	Consolidated Results
Revenues			
Transportation and terminaling services—related parties	\$29.5	19.2	48.7
Transportation and terminaling services—third parties	—	1.7	1.7
Other income	0.1	—	0.1
Total revenues	29.6	20.9	50.5
Costs and Expenses			
Operating and maintenance expenses	7.5	6.7	14.2
Depreciation	1.6	1.8	3.4
General and administrative expenses	2.5	1.4	3.9
Taxes other than income taxes	0.4	0.7	1.1
Interest and debt expense	0.1	—	0.1
Total costs and expenses	12.1	10.6	22.7
Income before income taxes	17.5	10.3	27.8
Provision for income taxes	0.2	—	0.2
Net Income	17.3	10.3	27.6
Less: Net income attributable to predecessors	5.4	10.3	15.7
Net Income Attributable to the Partnership	\$11.9	—	11.9

	Millions of Dollars		
	Nine Months Ended September 30, 2013		
	Phillips 66 Partners LP	Acquired Assets Predecessor	Consolidated Results
Revenues			
Transportation and terminaling services—related parties	\$76.6	57.5	134.1
Transportation and terminaling services—third parties	0.1	3.8	3.9
Other income	0.1	—	0.1
Total revenues	76.8	61.3	138.1
Costs and Expenses			
Operating and maintenance expenses	19.7	18.7	38.4
Depreciation	4.7	5.3	10.0
General and administrative expenses	6.9	4.3	11.2
Taxes other than income taxes	1.3	2.2	3.5
Interest and debt expense	0.1	—	0.1
Total costs and expenses	32.7	30.5	63.2
Income before income taxes	44.1	30.8	74.9
Provision for income taxes	0.4	—	0.4
Net Income	43.7	30.8	74.5
Less: Net income attributable to predecessors	31.8	30.8	62.6
Net Income Attributable to the Partnership	\$11.9	—	11.9



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	Millions of Dollars		
	December 31, 2013		
	Phillips 66 Partners LP	Acquired Assets Predecessor	Consolidated Results
<b>Assets</b>			
Cash and cash equivalents	\$425.1	—	425.1
Accounts receivable—related parties	11.3	—	11.3
Accounts receivable—third parties	0.1	0.5	0.6
Materials and supplies	0.6	1.4	2.0
Other current assets	2.3	—	2.3
Total Current Assets	439.4	1.9	441.3
Net properties, plants and equipment	135.9	135.3	271.2
Goodwill	2.5	—	2.5
Deferred rentals—related parties	6.4	—	6.4
Total Assets	\$584.2	137.2	721.4
<b>Liabilities</b>			
Accounts payable—related parties	\$5.2	—	5.2
Accounts payable—third parties	3.0	5.0	8.0
Payroll and benefits payable	—	0.1	0.1
Accrued property and other taxes	1.0	1.3	2.3
Current portion of accrued environmental costs	—	2.0	2.0
Other current liabilities	0.4	—	0.4
Total Current Liabilities	9.6	8.4	18.0
Asset retirement obligations	0.4	2.0	2.4
Accrued environmental costs	—	1.4	1.4
Deferred income taxes	0.1	—	0.1
Total Liabilities	10.1	11.8	21.9
<b>Equity</b>			
Net investment—predecessors	—	125.4	125.4
Common unitholders—public	409.1	—	409.1
Common unitholder—Phillips 66	48.6	—	48.6
Subordinated unitholder—Phillips 66	104.9	—	104.9
General partner—Phillips 66	11.5	—	11.5
Total Equity	574.1	125.4	699.5
Total Liabilities and Equity	\$584.2	137.2	721.4

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## Note 5—Properties, Plants and Equipment

Our investment in PP&E, with the associated accumulated depreciation, was:

	Millions of Dollars	
	September 30 2014	December 31 2013
Cost:		
Land	\$5.0	5.0
Buildings and improvements	16.1	15.6
Pipelines and related assets	151.3	150.7
Terminals and related assets	333.1	286.5
Construction-in-progress	8.6	43.0
Gross PP&E	514.1	500.8
Less: Accumulated depreciation	(240.2)	(229.6)
Net PP&E	\$273.9	271.2

## Note 6—Debt

On March 1, 2014, we entered into an Assignment, Assumption and Modification of Note (the Assumption Agreement) with certain subsidiaries of Phillips 66. Pursuant to the Assumption Agreement, we assumed a 5-year, \$160 million note payable to a subsidiary of Phillips 66 that bears interest at a fixed rate of 3 percent per annum. Interest on the note is payable quarterly, and all principal and accrued interest is due and payable at maturity on February 28, 2019. At September 30, 2014, the carrying value and fair value of this note were \$160.0 million and \$163.5 million, respectively. We calculated the fair value using a discounted cash flow model, with a discount rate that approximates rates we observed in the market for similar entities with debts of comparable durations. We increased this discount rate by 20 basis points to reflect a structuring fee. Given the methodology employed, we classified this as Level 2 in the fair value hierarchy.

## Note 7—Net Income Per Limited Partner Unit

Net income per unit applicable to common units and to subordinated units is computed by dividing the respective limited partners' interest in net income attributable to the Partnership by the weighted average number of common units and subordinated units, respectively, outstanding for the period. Because we have more than one class of participating securities, we use the two-class method to calculate the net income per unit applicable to limited partners. The classes of participating securities include common units, subordinated units, general partner units, and IDRs. Basic and diluted net income per unit are the same because we do not have potentially dilutive units outstanding for the periods presented.

	Millions of Dollars			
	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013	2014	2013
Net income attributable to the Partnership	\$29.4	11.9	79.8	11.9
Less: General partner's distributions declared (including IDRs)*	1.9	0.2	4.3	0.2
Limited partners' distributions declared on common units*	12.3	5.4	34.6	5.4

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Limited partner's distributions declared on subordinated units*	11.1	5.5	31.4	5.5
Distributions less than net income attributable to the Partnership	\$4.1	0.8	9.5	0.8

\*Distributions declared attributable to the indicated periods.

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	General Partner (including IDRs)	Limited Partners' Common Units	Limited Partner's Subordinated Units	Total
Three Months Ended September 30, 2014				
Net income attributable to the Partnership (millions):				
Distribution declared	\$1.9	12.3	11.1	25.3
Distribution less than net income attributable to the Partnership	0.1	2.0	2.0	4.1
Net income attributable to the Partnership	\$2.0	14.3	13.1	29.4
Weighted average units outstanding:				
Basic	1,509,486	38,747,707	35,217,112	75,474,305
Diluted	1,509,486	38,747,707	35,217,112	75,474,305
Net income per limited partner unit (dollars):				
Basic		\$0.37	0.37	
Diluted		0.37	0.37	
Three Months Ended September 30, 2013				
Net income attributable to the Partnership (millions):				
Distribution declared*	\$0.2	5.4	5.5	11.1
Distribution less than net income attributable to the Partnership	—	0.4	0.4	0.8
Net income attributable to the Partnership	\$0.2	5.8	5.9	11.9
Weighted average units outstanding:				
Basic	1,437,433	35,217,112	35,217,112	71,871,657
Diluted	1,437,433	35,217,112	35,217,112	71,871,657
Net income per limited partner unit (dollars):				
Basic		\$0.17	0.17	
Diluted		0.17	0.17	

\*Common and subordinated unitholders, as a group, each received distributions totaling \$5.45 million. Differences in the above table are due to rounding impacts.



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	General Partner (including IDRs)	Limited Partners' Common Units	Limited Partner's Subordinated Units	Total
Nine Months Ended September 30, 2014				
Net income attributable to the Partnership (millions):				
Distributions declared	\$4.3	34.6	31.4	70.3
Distributions less than net income attributable to the Partnership	0.2	4.8	4.5	9.5
Net income attributable to the Partnership	\$4.5	39.4	35.9	79.8
Weighted average units outstanding:				
Basic	1,493,914	37,984,685	35,217,112	74,695,711
Diluted	1,493,914	37,984,685	35,217,112	74,695,711
Net income per limited partner unit (dollars):				
Basic		\$1.04	1.02	
Diluted		1.04	1.02	
Nine Months Ended September 30, 2013				
Net income attributable to the Partnership (millions):				
Distribution declared*	\$0.2	5.4	5.5	11.1
Distribution less than net income attributable to the Partnership	—	0.4	0.4	0.8
Net income attributable to the Partnership	\$0.2	5.8	5.9	11.9
Weighted average units outstanding:				
Basic	1,437,433	35,217,112	35,217,112	71,871,657
Diluted	1,437,433	35,217,112	35,217,112	71,871,657
Net income per limited partner unit (dollars):				
Basic		\$0.17	0.17	
Diluted		0.17	0.17	

\*Common and subordinated unitholders, as a group, each received distributions totaling \$5.45 million. Differences in the above table are due to rounding impacts.

On October 22, 2014, the Board of Directors of our General Partner declared a quarterly cash distribution of \$0.3168 per limited partner unit which, combined with distributions to our General Partner, resulted in total distributions of \$25.3 million attributable to the third quarter of 2014. This distribution is payable November 13, 2014, to unitholders of record as of November 4, 2014.

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### Note 8—Contingencies

From time to time, lawsuits involving a variety of claims that arise in the ordinary course of business may be filed against us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include any contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other potentially responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

#### Environmental

We are subject to federal, state and local environmental laws and regulations. We record accruals for environmental liabilities based on management's best estimates, using all information that is available at the time. We measure estimates and base liabilities on currently available facts, existing technology, and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring environmental liabilities, we also consider our and Phillips 66's prior experience in remediation of contaminated sites, other companies' cleanup experience, and data released by the U.S. Environmental Protection Agency or other organizations. We consider unasserted claims in our determination of environmental liabilities, and we accrue them in the period they are both probable and reasonably estimable. At December 31, 2013, our Predecessors recorded a total environmental accrual of \$3.4 million associated with the Acquired Assets. Pursuant to the terms of the Contribution Agreement, Phillips 66 assumed the responsibility for these liabilities arising prior to their contribution to us; therefore we reflected no liabilities associated with them after the Effective Date. As of September 30, 2014, we did not have any material environmental accruals. In the future, we may be involved in environmental assessments, cleanups and proceedings.

#### Legal Proceedings

Under our amended omnibus agreement, Phillips 66 provides certain services for our benefit, including legal support services, and we pay an operational and administrative support fee for these services. Phillips 66's legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. The process facilitates the early evaluation and quantification of potential exposures in individual cases and enables tracking of those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, Phillips 66's legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required. As of September 30, 2014, and December 31, 2013, we did not have any material accrued contingent liabilities associated with litigation matters.



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### Indemnification

Under our amended omnibus agreement, Phillips 66 will indemnify us for certain environmental liabilities, tax liabilities, and litigation and other matters attributable to the ownership or operation of the assets contributed to us in connection with the Offering (the Initial Assets) and which arose prior to the closing of the Offering. Indemnification for any unknown environmental liabilities provided therein is limited to liabilities due to occurrences prior to the closing of the Offering and that are identified before the fifth anniversary of the closing of the Offering, subject to an aggregate deductible of \$0.1 million before we are entitled to indemnification. Indemnification for litigation matters provided therein (other than legal actions pending at the closing of the Offering) is subject to an aggregate deductible of \$0.2 million before we are entitled to indemnification. Phillips 66 will also indemnify us under our amended omnibus agreement for failure to obtain certain consents, licenses and permits necessary to conduct our business, including the cost of curing any such condition, in each case that is identified prior to the fifth anniversary of the closing of the Offering, subject to an aggregate deductible of \$0.2 million before we are entitled to indemnification. We have agreed to indemnify Phillips 66 for events and conditions associated with the ownership or operation of the Initial Assets that occur on or after the closing of the Offering and for certain environmental liabilities related to the Initial Assets to the extent Phillips 66 is not required to indemnify us.

### Excluded Liabilities of the Acquired Assets

Pursuant to the terms of the Contribution Agreement, Phillips 66 assumed the responsibility for any liabilities arising out of or attributable to the ownership or operation of the Acquired Assets, or other activities occurring in connection with and attributable to the ownership or operation of the Acquired Assets, prior to the Effective Date, including the liabilities associated with the construction costs of the Medford spheres. We have assumed, and have agreed to pay, discharge and perform as and when due, all liabilities arising out of or attributable to the ownership or operation of the Acquired Assets, or other activities occurring in connection with and attributable to the ownership or operation of the Acquired Assets, from and after the Effective Date.

### Note 9—Employee Benefit Plans

Employees of Phillips 66 who directly or indirectly support our operations participate in the pension, postretirement health insurance, and defined contribution benefit plans sponsored by Phillips 66, which includes other subsidiaries of Phillips 66. For the three and nine months ended September 30, 2014, the pension, postretirement health insurance and defined contribution benefit plan costs of \$0.1 million and \$0.5 million, respectively, consisted of the costs allocated to the Acquired Assets from Phillips 66 prior to March 1, 2014, and the costs of Phillips 66's employees who are fully dedicated to supporting our business for the three and nine months ended September 30, 2014. For the three and nine months ended September 30, 2013, these costs, totaling \$0.6 million and \$2.3 million, respectively, consisted of the costs allocated to our Predecessors from Phillips 66 and the costs of Phillips 66's employees who are fully dedicated to supporting our business. These costs are included in either "General and administrative expenses" or "Operating and maintenance expenses" on our consolidated statement of income, depending on the nature of the employee's role in our operations.

### Note 10—Cash Flow Information

The Gold Line/Medford Acquisition had both cash and noncash elements. We attributed \$138 million of the total \$400 million cash consideration paid to the historical book value of the net assets acquired (an investing cash outflow). The remaining \$262 million of cash consideration was deemed a distribution to our General Partner (a financing cash outflow). The assumption of the \$160 million note payable was deemed a noncash distribution to our General Partner (noncash financing activity). Together, the cash consideration and the assumption of the note payable resulted in a \$560 million reduction in our General Partner's capital balance. The common and general partner units

issued to Phillips 66 in the transaction were assigned no value, because the cash consideration and note payable assumption exceeded the historical book value of the Acquired Assets. Accordingly, the units issued had no impact on partner capital balances, other than changing ownership percentages.

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	Millions of Dollars	
	Nine Months Ended	
	September 30	
	2014	2013
Noncash Investing and Financing Activities		
Certain liabilities of the Acquired Assets retained by Phillips 66*	\$5.4	—
Note payable—related parties associated with the Gold Line/Medford Acquisition	160.0	—
The issuance of common and general partner units to Phillips 66	—	—
PP&E transfer from Phillips 66**	1.0	—
Environmental and legal cost contribution from Phillips 66***	0.7	—

## Cash Payments

Interest	\$1.9	0.2
Income taxes****	0.2	—

\* Certain liabilities of the Acquired Assets were retained by Phillips 66, pursuant to the terms of the Contribution Agreement. See Note 8—Contingencies, for additional information on these excluded liabilities associated with the Acquired Assets.

\*\* Capital expenditures on the Medford spheres recorded after the Effective Date were transferred to us from Phillips 66 as a capital contribution from our General Partner.

\*\*\* Certain environmental and legal costs associated with our assets were allocated from and paid directly by Phillips 66. These costs were related to the accrued environmental and legal liabilities retained by Phillips 66 pursuant to the amended omnibus agreement and the Contribution Agreement. These costs were deemed a noncash contribution from Phillips 66.

\*\*\*\* Excludes our share of cash tax payments made directly by Phillips 66 prior to the Offering on July 26, 2013, and the Gold Line/Medford Acquisition on March 1, 2014, in respect of the Acquired Assets.

## Note 11—Related Party Transactions

## Commercial Agreements

In connection with the Offering and the Gold Line/Medford Acquisition, we entered into multiple transportation services agreements and terminal services agreements with Phillips 66 and amended an existing transportation services agreement with Phillips 66. Under these long-term, fee-based agreements, we provide transportation, terminaling and storage services to Phillips 66, and Phillips 66 commits to provide us with minimum quarterly throughput volumes of crude oil and refined petroleum products.

These agreements with Phillips 66 include:

A 10-year transportation services agreement under which we charge Phillips 66 for transporting crude oil on our Clifton Ridge to Lake Charles refinery pipeline, our Pecan Grove to Clifton Ridge pipeline and our Shell to Clifton Ridge pipeline.

A 10-year transportation services agreement under which we charge Phillips 66 for transporting diesel, gasoline and other refined petroleum products on our two 60-mile Sweeny to Pasadena pipelines.

A 23-year throughput and deficiency agreement under which we charge Phillips 66 for transporting gasoline, diesel, jet fuel and other refined petroleum products on our Wood River to Hartford pipeline and our Hartford to Explorer pipeline.

A 10-year transportation services agreement under which we charge Phillips 66 for transporting refined petroleum products along four routes on the Gold Line products system.

- A 5-year terminal services agreement under which we charge Phillips 66 for offloading ships and barges at our Clifton Ridge ship dock and Pecan Grove barge dock and for unloading trucks and storing crude oil at our Clifton Ridge terminal.

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A 5-year terminal services agreement under which we charge Phillips 66 for providing terminaling services at our Pasadena and Hartford terminals and at our Hartford barge dock.

A 5-year terminal services agreement under which we charge Phillips 66 for receiving refined petroleum products, handling and storing such refined petroleum products, and delivering such refined petroleum products into pipelines and transport trucks at our terminals located in Wichita, Kansas; Kansas City, Kansas; Jefferson City, Missouri; and Cahokia, Illinois.

Other than our Hartford Connector throughput and deficiency agreement (Hartford Connector T&D), each of our transportation services agreements includes a 10-year initial term, and Phillips 66 has the option to renew each agreement for up to one or two additional 5-year terms. Our Hartford Connector T&D, which was amended in connection with the Offering, has a 23-year term that began in January 2008 and will expire on December 31, 2030. Each of our terminal services agreements includes a 5-year initial term, and Phillips 66 has the option to renew each agreement for up to two or three additional 5-year terms.

Under each of our transportation services agreements, if Phillips 66 fails to transport its minimum throughput volume during any quarter, then Phillips 66 will pay us a deficiency payment based on the calculation described in the agreement. If the minimum capacity of the pipeline(s) falls below the level of Phillips 66's commitment at any time (other than outages caused by our planned maintenance) or if capacity on the pipeline(s) is required to be allocated among shippers as a result of volume nominations exceeding available capacity, Phillips 66's minimum throughput commitment may be proportionately reduced until such time that the available capacity is sufficient to fulfill Phillips 66's minimum volume commitments. We may elect to adjust our tariffs on an annual basis and the new tariffs become effective on July 1 of each year. For the transportation services agreement for the Gold Line products system, we may elect to adjust our tariff beginning July 1, 2015. Under each of our transportation services agreements other than our Hartford Connector T&D, if we agree to make any expenditures at Phillips 66's request, Phillips 66 will reimburse us for, or we will have the right under certain circumstances to file for an increased tariff rate to recover, the actual amount we incur for such expenditures.

Under our terminal services agreements, Phillips 66 is obligated to throughput or store minimum volumes of crude oil and refined petroleum products and pay us terminaling fees, as well as fees for providing related ancillary services (such as ethanol and biodiesel blending and additive injection) at our terminals. If Phillips 66 fails to meet its minimum volume commitments on certain terminaling services during any quarter, then Phillips 66 will pay us a deficiency payment based on the calculation described in each agreement. We may adjust our per-barrel fees annually on January 1 of each year.

These transportation services and terminal services agreements include provisions that permit Phillips 66 to suspend, reduce or terminate its obligations under the applicable agreement if certain events occur. Under all of our commercial agreements other than our Hartford Connector T&D, these events include Phillips 66 deciding to completely suspend refining operations at a refinery that is supported by our assets for at least twelve consecutive months, unless it publicly announces its intent to resume those operations prior to the expiration of the 12-month notice period. Under all of our commercial agreements, these events also include certain force majeure events that would prevent us or Phillips 66 from performing our respective obligations under the applicable agreement.

In connection with the Offering, we entered into two storage and stevedoring services agreements with Phillips 66. Under these agreements, we provide Phillips 66 certain storage, stevedoring, sampling and testing services and such other services as we and Phillips 66 may mutually agree upon from time to time, and Phillips 66 commits to provide us with minimum storage volumes of lubricant base stocks at our Hartford and Pecan Grove terminals. We also entered into a storage services agreement with Phillips 66. Under this agreement, we will provide certain storage, sampling and testing services and such other services as we and Phillips 66 may mutually agree upon from time to



time. Phillips 66 commits to provide us with minimum storage volumes at our Hartford terminal.

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In connection with the Gold Line/Medford Acquisition, we entered into several storage services agreements and one origination services agreement with Phillips 66, including:

A storage services agreement (storage on the Gold Line products system). Pursuant to this agreement, we charge fees to Phillips 66 for storing certain identified petroleum products in storage tanks located in Wichita, Kansas; Kansas City, Kansas; and Cahokia, Illinois. The fees payable by Phillips 66 to us are subject to adjustment each year beginning on January 1, 2015, based on the Producer Price Index (PPI) for finished goods. This agreement has a primary term of 5 years and automatically extends for up to two additional 5-year periods, unless terminated by either party.

A storage services agreement (storage at the Medford spheres). Pursuant to this agreement, we charge fees to Phillips 66 for receiving and storing natural gas liquids and refinery-grade propylene in the Medford spheres. The fees payable by Phillips 66 to us are subject to adjustment each year beginning on January 1, 2015, based on the PPI for finished goods. This agreement has a primary term of 10 years and automatically extends for up to two additional 5-year periods unless terminated by either party.

An origination services agreement with Phillips 66. Pursuant to this agreement, Phillips 66 charges fees to us for the provision of certain operational services by Phillips 66 to us in connection with the origination of petroleum products movements on the Gold Line products system. The monthly fee is subject to adjustment each year beginning in 2016 based on the PPI for finished goods. This agreement has a primary term of 10 years and automatically extends for successive 5-year renewal terms, unless terminated by either party.

With respect to periods prior to the Offering or the Gold Line/Medford Acquisition in respect of the Acquired Assets, our Predecessors were part of the consolidated operations of Phillips 66, and substantially all of our Predecessors' revenues were derived from transactions with Phillips 66 and its affiliates. The contractual rates used for these revenue transactions may be materially different than rates we might have received had they been transacted with third parties.

### Amended Operational Services Agreement

In connection with the Offering, we entered into an operational services agreement with Phillips 66. Under this agreement, we reimburse Phillips 66 for providing certain operational services to us in support of our pipelines, terminaling and storage facilities. These services include routine and emergency maintenance and repair services, routine operational activities, routine administrative services, construction and related services and such other services as we and Phillips 66 may mutually agree upon from time to time. The agreement has an initial term of five years and will continue in full force and effect thereafter unless terminated by either party. In connection with the Gold Line/Medford Acquisition, we entered into the first amendment to the operational services agreement with Phillips 66. Pursuant to this amendment, the services provided to us by Phillips 66 under the operational services agreement are also provided in support of the Acquired Assets.

### Amended Omnibus Agreement

In connection with the Offering, we entered into an omnibus agreement with Phillips 66, certain of its subsidiaries and our General Partner. This agreement addresses our payment of an annual operating and administrative support fee and our obligation to reimburse Phillips 66 for all other direct or allocated costs and expenses incurred by Phillips 66 in providing general and administrative services. It also addresses our right of first offer to acquire Phillips 66's direct one-third equity interest in each of DCP Sand Hills Pipeline, LLC and DCP Southern Hills Pipeline, LLC. Additionally, the omnibus agreement addresses Phillips 66's indemnification to us and our indemnification to Phillips 66 for certain environmental and other liabilities related to the Initial Assets, and the prefunding of certain projects by Phillips 66. Further, it addresses the granting of a license from Phillips 66 to us with respect to the use of certain Phillips 66 trademarks. In connection with the Gold Line/Medford Acquisition, we entered into the first amendment to the omnibus agreement with Phillips 66. Pursuant to this amendment, Phillips 66 provides for additional services to us

in connection with the Acquired Assets, and the monthly operational and administrative support fee payable by us to Phillips 66 was increased.

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## Tax Sharing Agreement

In connection with the Offering, we entered into a tax sharing agreement with Phillips 66 pursuant to which we will reimburse Phillips 66 for our share of state and local income and other taxes incurred by Phillips 66 as a result of our results of operations being included in a combined or consolidated tax return filed by Phillips 66 with respect to taxable periods including or beginning on the closing date of the Offering. The amount of any such reimbursement will be limited to the tax that we (and our subsidiaries) would have paid had we not been included in a combined group with Phillips 66. Phillips 66 may use its tax attributes to cause its combined or consolidated group, of which we may be a member for this purpose, to owe no tax. However, we would nevertheless reimburse Phillips 66 for the tax we would have owed had the attributes not been available or used for our benefit, even though Phillips 66 had no cash expense for that period.

## Related Party Transactions

Significant related-party transactions included in operating and maintenance expenses, general and administrative expenses, and interest and debt expense were:

	Millions of Dollars			
	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013*	2014	2013*
Operating and maintenance expenses	\$7.9	6.4	23.0	17.1
General and administrative expenses	4.5	3.9	14.1	11.2
Interest and debt expense	1.2	—	2.8	—
Total	\$13.6	10.3	39.9	28.3

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

We pay Phillips 66 a monthly operational and administrative support fee under the terms of our amended omnibus agreement, initially in the amount of \$1.1 million from July 26, 2013, through February 28, 2014, and then \$2.3 million beginning March 1, 2014. The operational and administrative support fee is for the provision of certain services, including: executive services; financial and administrative services (including treasury and accounting); information technology; legal services; corporate health, safety and environmental services; facility services; human resources services; procurement services; corporate engineering services, including asset integrity and regulatory services; logistical services; asset oversight, such as operational management and supervision; business development services; investor relations; tax matters; and public company reporting services. We also reimburse Phillips 66 for all other direct or allocated costs incurred on our behalf, pursuant to the terms of our amended omnibus agreement. Under our amended operational services agreement, we reimburse Phillips 66 for the provision of certain operational services to us in support of our pipelines and terminaling and storage facilities. Additionally, we pay Phillips 66 for insurance services provided to us. Operating and maintenance expenses also include volumetric gain/loss associated with volumes transported by Phillips 66. The classification of these charges between operating and maintenance expenses and general and administrative expenses is based on the functional nature of the services being performed for our operations.

In connection with the Gold Line/Medford Acquisition, we assumed a 5-year, \$160 million note payable to a subsidiary of Phillips 66. See Note 6—Debt, for additional information. Interest and debt expense includes related-party interest expense associated with the note payable.



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Note 12—Income Taxes

We are not a taxable entity for U.S. federal income tax purposes or for the majority of states that impose an income tax. Taxes on our net income generally are borne by our partners through the allocation of taxable income. Our income tax provision results from state laws that apply to entities organized as partnerships, primarily Texas and Illinois.

Our provision for income taxes was \$0.1 million and \$0.6 million for the three- and nine-month periods ended September 30, 2014, respectively, compared with \$0.2 million and \$0.4 million for the corresponding periods of 2013. Our effective tax rate was 0.3 percent and 0.7 percent for the three- and nine-month periods ended September 30, 2014, respectively, compared with 0.7 percent and 0.5 percent for the three- and nine-month periods ended September 30, 2013. The decrease in the effective tax rate for the third quarter of 2014 is primarily attributable to the recognition of deferred tax liabilities associated with the Offering during the third quarter of 2013. The increase in the effective tax rate for the first nine months of 2014 resulted from the deferred tax impact of a change in methodology used to calculate the Texas margin tax associated with the Gold Line/Medford Acquisition.

Note 13—New Accounting Standards

In May 2014, the FASB issued ASU No. 2014-09, “Revenue from Contracts with Customers (Topic 606).” The new standard converged guidance on recognizing revenues in contracts with customers under accounting principles generally accepted in the United States and International Financial Reporting Standards. This ASU is intended to improve comparability of revenue recognition practices across entities, industries, jurisdictions and capital markets.

ASU 2014-09 is effective for annual and quarterly reporting periods of public entities beginning after December 15, 2016. Early application for public entities is not permitted. We are currently evaluating the provisions of ASU 2014-09 and assessing the impact, if any, it may have on our financial position and results of operations.

Note 14—Subsequent Events

On October 22, 2014, we entered into an agreement to acquire certain logistics assets from Phillips 66 for total consideration of \$340 million. These assets consist of two new crude oil rail-unloading facilities located at or adjacent to Phillips 66’s Bayway and Ferndale refineries, and the Cross-Channel Connector pipeline assets near our Pasadena terminal. We expect to finance the acquisition with the borrowing of \$28 million under our revolving credit facility, the assumption of a 5-year, \$244 million note payable to a subsidiary of Phillips 66, and the issuance to Phillips 66 of 1,066,412 common and 21,764 general partner units valued at \$68 million. In connection with the closing of this transaction, we will enter into 10-year terminal services agreements with Phillips 66 for 100 percent of the available capacity of the rail-unloading facilities. The transaction is anticipated to close in December 2014.

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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise stated or the context otherwise indicates, all references to "Phillips 66 Partners," "the Partnership," "us," "our," "we," or similar expressions refer to Phillips 66 Partners LP, including its consolidated subsidiaries.

Management's Discussion and Analysis is the Partnership's analysis of its financial performance and of significant trends that may affect future performance. It should be read in conjunction with the consolidated financial statements and notes appearing elsewhere in this report. It contains forward-looking statements including, without limitation, statements relating to the Partnership's plans, strategies, objectives, expectations and intentions. The words "anticipate," "estimate," "believe," "budget," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "should," "will," "objective," "projection," "forecast," "goal," "guidance," "outlook," "effort," "target" and similar expressions identify forward statements. The Partnership does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the Partnership's disclosures under the heading: "CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS," beginning on page 34.

BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW

Partnership Overview

We are a Delaware limited partnership formed on February 20, 2013, by Phillips 66 Company and Phillips 66 Partners GP LLC (our General Partner), both wholly owned subsidiaries of Phillips 66. On July 23, 2013, our common units began trading on the New York Stock Exchange under the symbol "PSXP," and on July 26, 2013, we completed our initial public offering (the Offering) of 18,888,750 common units representing limited partner interests. On February 13, 2014, the Partnership entered into a Contribution, Conveyance and Assumption Agreement (the Contribution Agreement) with subsidiaries of Phillips 66 to acquire the Gold Line products system and the Medford spheres (collectively, the Acquired Assets) from certain of those subsidiaries (the Gold Line/Medford Acquisition). The transaction closed on February 28, 2014, with an effective date of March 1, 2014 (the Effective Date).

Our assets consist of:

• Clifton Ridge crude system. A crude oil pipeline, terminal and storage system located in Sulphur, Louisiana, that is a primary source for delivery of crude oil to Phillips 66's Lake Charles Refinery.

• Sweeny to Pasadena products system. A refined petroleum product pipeline, terminal and storage system extending from Phillips 66's Sweeny Refinery in Old Ocean, Texas, to our refined petroleum product terminal in Pasadena, Texas, and ultimately connecting to the Explorer and Colonial refined petroleum product pipeline systems and other third-party pipeline and terminal systems. This system is the primary distribution outlet for diesel and gasoline produced at Phillips 66's Sweeny Refinery.

• Hartford Connector products system. A refined petroleum product pipeline, terminal and storage system located in Hartford, Illinois, that distributes diesel and gasoline produced at the Wood River Refinery (a refinery owned by a joint venture between Phillips 66 and Cenovus Energy Inc.) to third-party pipeline and terminal systems, including the Explorer pipeline system.

• Gold Line products system. A refined petroleum product pipeline system that runs from the Phillips 66-operated refinery in Borger, Texas, to Cahokia, Illinois, with access to Phillips 66's Ponca City Refinery, as well as two parallel lateral lines that run from Paola, Kansas, to Kansas City, Kansas. The system includes four terminals located at

Wichita, Kansas; Kansas City, Kansas; Jefferson City, Missouri; and Cahokia, Illinois.

Medford spheres. Two newly constructed refinery-grade propylene storage spheres located in Medford, Oklahoma, that commenced operations in March 2014. The Medford spheres provide an outlet for delivery of refinery-grade propylene from Phillips 66's Ponca City Refinery, through interconnections with third-party pipelines, to Mont Belvieu, Texas.

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We generate revenue primarily by charging tariffs and fees for transporting crude oil and refined petroleum products through our pipelines, and terminaling and storing crude oil and refined petroleum products at our terminals and storage facilities. We do not own any of the crude oil and refined petroleum products that we handle and do not engage in the trading of crude oil and refined petroleum products; therefore, we have limited direct exposure to risks associated with fluctuating commodity prices, although these risks indirectly influence our activities and results of operations over the long term.

In connection with the Offering and the Gold Line/Medford Acquisition, we entered into and amended multiple transportation services and terminal services agreements with Phillips 66. Under these long-term, fee-based agreements, we provide transportation, terminaling and storage services to Phillips 66, and Phillips 66 commits to provide us with minimum quarterly throughput volumes of crude oil and refined petroleum products. We also entered into several other agreements with Phillips 66, including an omnibus agreement and an operational services agreement. See Note 11—Related Party Transactions, in the Notes to Consolidated Financial Statements, for a summary of these agreements.

### Basis of Presentation

The Gold Line/Medford Acquisition was a transfer of businesses between entities under common control, which requires it to be accounted for as if the transfer occurred at the beginning of the period of transfer, with prior periods retrospectively adjusted to furnish comparative information. Accordingly, the accompanying financial statements and related notes have been retrospectively adjusted to include the historical results and financial position of the Acquired Assets prior to the Effective Date. See Note 4—Gold Line/Medford Acquisition, in the Notes to Consolidated Financial Statements, for additional information.

For periods prior to the Offering, the historical results of operations include our predecessor for accounting purposes. We refer to our pre-Offering predecessor and the operations of the Acquired Assets prior to their acquisition collectively as “our Predecessors.” The combined financial statements of our Predecessors were derived from the accounting records of Phillips 66, and reflect the combined historical results of operations, financial position and cash flows of our Predecessors as if such businesses had been combined for all periods presented.

All intercompany transactions and accounts within our Predecessors have been eliminated. The assets and liabilities of our Predecessors in these financial statements have been reflected on a historical cost basis because, immediately prior to the Offering or the Gold Line/Medford Acquisition, all of the assets and liabilities presented were wholly owned by Phillips 66 and were transferred within the Phillips 66 consolidated group. The consolidated statement of income also includes expense allocations for certain functions performed by Phillips 66 and historically not allocated to our Predecessors, including allocations of general corporate expenses related to executive oversight, accounting, treasury, tax, legal, information technology and procurement; and operational support services such as engineering and logistics. These allocations were based primarily on relative values of net properties, plants and equipment (PP&E) and equity method investments, or pipeline miles. Our management believes the assumptions underlying the allocation of expenses from Phillips 66 were reasonable. Nevertheless, the financial results of our Predecessors may not include all of the actual expenses that would have been incurred had we been a stand-alone publicly traded partnership during the periods presented and may not reflect our actual results of operations, financial position and cash flows had we been a stand-alone publicly traded partnership during the periods prior to the Offering or the Gold Line/Medford Acquisition.

### How We Evaluate Our Operations

Our management uses a variety of financial and operating metrics to analyze our performance, including: (1) volumes handled (including pipeline throughput, terminaling throughput and storage volumes); (2) operating and maintenance expenses; (3) net income (loss) before net interest expense, income taxes, depreciation and amortization (EBITDA); (4) adjusted EBITDA; and (5) distributable cash flow.

#### Volumes Handled

The amount of revenue we generate primarily depends on the volumes of crude oil and refined petroleum products that we handle in our pipeline and terminal assets. These volumes are primarily affected by the supply of, and demand for, crude oil and refined petroleum products in the markets served directly or indirectly by our assets, as well as the operational status of the refineries served by our assets. Phillips 66 has committed to minimum throughput volumes under our commercial agreements.

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### Operating and Maintenance Expenses

Our management seeks to maximize the profitability of our operations by effectively managing operating and maintenance expenses. These expenses primarily consist of labor expenses (including contractor services), utility costs, and repairs and maintenance expenses. These expenses generally remain relatively stable across broad ranges of throughput volumes, but can fluctuate from period to period depending on the mix of activities, particularly maintenance activities, performed during that period. Although we seek to manage our maintenance expenditures on our pipelines, terminals and storage facilities to avoid significant variability in our quarterly cash flows, we balance this approach with our high standards of safety and environmental stewardship, such that critical maintenance is performed regularly.

Our operating and maintenance expenses are also affected by volumetric gain/loss resulting from variances in meter readings and other measurement methods, as well as volume fluctuations due to pressure and temperature changes. Under certain commercial agreements with Phillips 66, the value of any crude oil or refined petroleum product volumetric gain/loss is determined by reference to the monthly average reference price for the applicable commodity. Any gains and losses under these provisions decrease or increase, respectively, our operating and maintenance expenses in the period in which they are realized. These contractual volumetric gain/loss provisions could increase variability in our operating and maintenance expenses.

### EBITDA, Adjusted EBITDA and Distributable Cash Flow

We define EBITDA as net income (loss) before net interest expense, income taxes, depreciation and amortization. Adjusted EBITDA is the EBITDA attributable to the Partnership after deducting the EBITDA attributable to our Predecessors. Distributable cash flow is generally defined as adjusted EBITDA less net interest paid, maintenance capital expenditures and income taxes paid, plus adjustments for deferred revenue from minimum volume commitments and certain other items. Distributable cash flow does not reflect changes in working capital balances. EBITDA, adjusted EBITDA and distributable cash flow are not presentations made in accordance with accounting principles generally accepted in the United States (GAAP). EBITDA, adjusted EBITDA and distributable cash flow are non-GAAP supplemental financial measures that management and external users of our consolidated financial statements, such as industry analysts, investors, lenders and rating agencies, may find useful to assess:

- Our operating performance as compared to other publicly traded partnerships in the midstream energy industry, without regard to historical cost basis or, in the case of EBITDA and adjusted EBITDA, financing methods.
- The ability of our business to generate sufficient cash to support our decision to make distributions to our unitholders.
- Our ability to incur and service debt and fund capital expenditures.
- The viability of acquisitions and other capital expenditure projects and the returns on investment of various investment opportunities.

The GAAP measures most directly comparable to EBITDA, adjusted EBITDA and distributable cash flow are net income and net cash provided by operating activities. EBITDA, adjusted EBITDA and distributable cash flow should not be considered as alternatives to GAAP net income or net cash provided by operating activities. EBITDA, adjusted EBITDA and distributable cash flow have important limitations as analytical tools because they exclude some but not all items that affect net income and net cash provided by operating activities. Additionally, because EBITDA, adjusted EBITDA and distributable cash flow may be defined differently by other companies in our industry, our definition of EBITDA, adjusted EBITDA and distributable cash flow may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.

### Factors Affecting the Comparability of Our Financial Results

The Partnership's results of operations may not be comparable to our Predecessors' historical results of operations for the reasons described below:

Revenues

Most of our revenues are generated from the commercial agreements we entered into or amended with Phillips 66 in connection with the Offering and the Gold Line/Medford Acquisition, under which Phillips 66 agreed to pay us tariffs for transporting crude oil and refined petroleum products on our pipeline systems and fees for providing terminaling and

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storage services at our terminals and storage facilities. These contracts contain minimum volume commitments and, in many cases, tariffs and fees that are higher than our Predecessors' historical rates. Accordingly, we expect a revenue increase during 2014 and future years compared to our Predecessors' historical revenues as a result of these new agreements.

### Expenses

Our Predecessors' operating and maintenance and general and administrative expenses included direct charges for the management and operation of our assets, and certain overhead and shared services expenses allocated by Phillips 66. Allocations for operating and maintenance services included such items as engineering and logistics support. Allocations for general and administrative services included such items as information technology, legal, human resources and other financial and administrative services. These expenses were charged or allocated to our Predecessors based on the nature of the expenses and their proportionate share of (1) net PP&E and equity-method investments or (2) pipeline miles. Under our amended omnibus agreement and amended operational services agreement, Phillips 66 charges us a combination of fixed and reimbursable charges for administrative and operational services, which are comparable in the near term to those charged or allocated to our Predecessors. We also incur incremental general and administrative expenses as a result of being a stand-alone publicly traded partnership, as well as incremental insurance costs.

### Financing

There are differences in the way we finance our operations as compared to the way our Predecessors financed those operations. Historically, our Predecessors' operations were financed as part of Phillips 66's integrated operations, and our Predecessors did not record any separate costs associated with financing our operations. Additionally, our Predecessors largely relied on internally generated cash flows and capital contributions from Phillips 66 to satisfy their capital expenditure requirements. We intend to make cash distributions to our unitholders at or above the minimum distribution rate of \$0.2125 per unit per quarter (\$0.85 per unit on an annualized basis). Based on the terms of our cash distribution policy, we will distribute to our unitholders and our General Partner most of the distributable cash flow generated by our operations. We retained approximately \$404.4 million from the net proceeds of the Offering for general partnership purposes, including funding acquisitions from Phillips 66 and third parties, as well as expansion capital expenditures. We utilized \$400 million of the proceeds from the Offering to partially fund the Gold Line/Medford Acquisition. In the future, we expect to fund acquisitions and expansion capital expenditures from external sources, including related-party financing from Phillips 66, borrowings under our \$250 million revolving credit facility and future issuances of equity and debt securities.

### Business Environment

We generate substantially all of our revenue under long-term, fee-based agreements with Phillips 66. These agreements are intended to promote cash flow stability and minimize our direct exposure to commodity price fluctuations. Because we do not take ownership of the crude oil or refined petroleum products that we transport and store for our customers, and we do not engage in the trading of any commodities, our direct exposure to commodity price fluctuations is limited to the loss allowance provisions in our tariffs included in our commercial agreements with Phillips 66. We also have indirect exposure to commodity price fluctuations to the extent such fluctuations affect the shipping patterns of Phillips 66 or our other future customers. Our throughput volumes depend primarily on the volume of crude oil processed and refined petroleum products produced at Phillips 66's and Phillips 66-operated refineries with which our assets are integrated, which in turn is primarily dependent on Phillips 66's refining margins and maintenance schedules. Refining margins depend on the cost of crude oil or other feedstocks and the price of refined petroleum products. These prices are affected by numerous factors beyond our or Phillips 66's control, including the domestic and global supply of and demand for crude oil and refined petroleum products. While we believe we have substantially mitigated our indirect exposure to commodity price fluctuations through the minimum volume commitments in our commercial agreements with Phillips 66 during the respective terms of those agreements, our ability to execute our growth strategy in our areas of operation will depend, in part, on the availability of

attractively priced crude oil in the areas served by our crude oil pipelines, as well as demand for refined petroleum products in the markets served by our refined petroleum product pipelines and terminals.

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## RESULTS OF OPERATIONS

Unless otherwise indicated, discussion of results for the three- and nine-month periods ended September 30, 2014, is based on a comparison with the corresponding periods of 2013.

	Millions of Dollars			
	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013*	2014	2013*
<b>Revenues</b>				
Transportation and terminaling services—related parties	\$52.7	48.7	157.7	134.1
Transportation and terminaling services—third parties	0.7	1.7	4.4	3.9
Other income	—	0.1	0.1	0.1
Total revenues	53.4	50.5	162.2	138.1
<b>Costs and Expenses</b>				
Operating and maintenance expenses	12.5	14.2	37.1	38.4
Depreciation	4.0	3.4	11.5	10.0
General and administrative expenses	4.9	3.9	17.0	11.2
Taxes other than income taxes	1.1	1.1	3.3	3.5
Interest and debt expense	1.4	0.1	3.2	0.1
Total costs and expenses	23.9	22.7	72.1	63.2
Income before income taxes	29.5	27.8	90.1	74.9
Provision for income taxes	0.1	0.2	0.6	0.4
Net Income	29.4	27.6	89.5	74.5
Less: Net income attributable to predecessors	—	15.7	9.7	62.6
Net income attributable to the Partnership	29.4	11.9	79.8	11.9
Less: General partner's interest in net income attributable to the Partnership	2.0	0.2	4.5	0.2
Limited partners' interest in net income attributable to the Partnership	\$27.4	11.7	75.3	11.7
Adjusted EBITDA	\$35.0	13.2	94.1	13.2
Distributable cash flow	\$33.4	12.6	91.0	12.6

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

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	Three Months Ended		Nine Months Ended	
	September 30 2014	2013*	September 30 2014	2013*
	Thousands of Barrels Daily			
Pipeline, Terminal and Storage Volumes				
Pipelines**				
Pipeline throughput volumes				
Crude oil	302	249	286	282
Refined products	384	440	413	384
Total	686	689	699	666
Terminals				
Terminaling throughput and storage volumes				
Crude oil	464	374	442	375
Refined products	413	423	433	377
Total	877	797	875	752
Dollars per Barrel				
Revenue Per Barrel				
Average pipeline revenue per barrel	\$0.48	0.54	0.50	0.51
Average terminaling and storage revenue per barrel	0.29	0.22	0.28	0.22
*Prior-period operating data has been retrospectively adjusted for the Gold Line/Medford Acquisition.				
**Represents the sum of volumes transported through each separately tariffed pipeline segment.				

The following tables present reconciliations of EBITDA, adjusted EBITDA and distributable cash flow to net income and net cash provided by operating activities, the most directly comparable GAAP financial measures, for each of the periods indicated.

	Millions of Dollars			
	Three Months Ended		Nine Months Ended	
	September 30 2014	2013*	September 30 2014	2013*
Reconciliation to Net Income				
Net income	\$29.4	27.6	89.5	74.5
Add:				
Depreciation	4.0	3.4	11.5	10.0
Net interest expense	1.4	—	3.1	—
Amortization of deferred rentals	0.1	0.1	0.3	0.1
Provision for income taxes	0.1	0.2	0.6	0.4
EBITDA	35.0	31.3	105.0	85.0
Less:				
EBITDA attributable to predecessors	—	18.1	10.9	71.8
Adjusted EBITDA	35.0	13.2	94.1	13.2
Plus:				
Adjustments related to minimum volume commitments	1.4	0.1	3.0	0.1
Phillips 66 prefunded projects and indemnities	0.7	0.3	3.3	0.3
Transaction costs associated with the Gold Line/Medford Acquisition	—	—	1.5	—
Other	0.2	—	0.2	—



Less:

Net interest paid	1.7	0.1	1.8	0.1
Income taxes paid	—	—	0.2	—
Maintenance capital expenditures	2.2	0.9	9.1	0.9
Distributable cash flow	\$33.4	12.6	91.0	12.6

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

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	Millions of Dollars			
	Three Months Ended September 30		Nine Months Ended September 30	
	2014	2013*	2014	2013*
Reconciliation to Net Cash Provided by Operating Activities				
Net cash provided by operating activities	\$34.8	22.7	95.7	73.7
Add:				
Net interest expense	1.4	—	3.1	—
Provision for income taxes	0.1	0.2	0.6	0.4
Changes in working capital	(0.6	) 8.9	6.4	10.3
Accrued environmental costs	—	(0.3	) —	0.4
Other	(0.7	)(0.2	) (0.8	) 0.2
EBITDA	35.0	31.3	105.0	85.0
Less:				
EBITDA attributable to predecessors	—	18.1	10.9	71.8
Adjusted EBITDA	35.0	13.2	94.1	13.2
Plus:				
Adjustments related to minimum volume commitments	1.4	0.1	3.0	0.1
Phillips 66 prefunded projects and indemnities	0.7	0.3	3.3	0.3
Transaction costs associated with the Gold Line/Medford Acquisition	—	—	1.5	—
Other	0.2	—	0.2	—
Less:				
Net interest paid	1.7	0.1	1.8	0.1
Income taxes paid	—	—	0.2	—
Maintenance capital expenditures	2.2	0.9	9.1	0.9
Distributable cash flow	\$33.4	12.6	91.0	12.6

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

## Statement of Income Analysis

Revenues increased \$2.9 million, or 6 percent, in the third quarter of 2014, and increased \$24.1 million, or 17 percent, in the first nine months of 2014.

The increase in the third quarter of 2014 was primarily attributable to:

• Higher terminaling and storage rates as a result of the terminal and storage services agreements entered into with Phillips 66 in connection with the Gold Line/Medford Acquisition.

• Additional storage revenues from the Medford spheres, which commenced operations in March 2014.

• Higher volumes on our Clifton Ridge crude system resulting from higher crude supply to the Lake Charles Refinery in the third quarter of 2014, due to turnaround activities that occurred during the third quarter of 2013.

• Higher pipeline tariff rates. Most of our pipeline tariff rates increased on July 1, 2014.

These increases were partially offset by lower pipeline throughput volumes on our Gold Line and Sweeny to Pasadena products pipelines due to lower refinery output driven by maintenance activities at the Borger Refinery and turnaround activities at the Sweeny Refinery during the third quarter of 2014, and lower loss allowance revenues

resulting from lower pipeline throughput volumes.

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The increase in the first nine months of 2014 was primarily attributable to:

Higher terminaling and storage volumes and increased terminaling and storage rates as a result of the terminal and storage services agreements entered into with Phillips 66 in connection with the Offering and the Gold Line/Medford Acquisition.

Additional storage revenues from the Medford spheres, which commenced operations in March 2014.

Higher pipeline tariff rates on most of our pipelines.

Higher revenues recognized under loss allowance provisions, driven by higher pipeline throughput volumes on our Clifton Ridge and Sweeny to Pasadena pipelines. In addition, the loss allowance provision on our Sweeny to Pasadena pipelines became effective in March 2013.

Higher pipeline throughput volumes on our Sweeny to Pasadena pipelines due to higher output at the Sweeny Refinery in 2014, resulting from maintenance activities and power outages that occurred at the refinery in the first half of 2013.

These increases were partially offset by lower pipeline throughput volumes on our Gold Line products system due to lower output at the Borger Refinery, driven by turnaround activities in March and April of 2014 and maintenance activities during the third quarter of 2014.

Operating and maintenance expenses decreased \$1.7 million, or 12 percent, in the third quarter of 2014, and decreased \$1.3 million, or 3 percent, in the first nine months of 2014. The decreases primarily reflected lower maintenance costs. During the third quarter of 2013, operating and maintenance expenses included dredging work at our Clifton Ridge marine terminal and tank maintenance costs at our Pasadena and Hartford terminals.

Depreciation increased \$0.6 million, or 18 percent, in the third quarter of 2014, and increased \$1.5 million, or 15 percent, in the first nine months of 2014. These increases were primarily due to additional depreciation associated with the Medford spheres, which commenced operations in March 2014, and asset retirements on our Gold Line and Clifton Ridge systems and at our Pasadena terminal.

General and administrative expenses increased \$1.0 million, or 26 percent, in the third quarter of 2014, and increased \$5.8 million, or 52 percent, in the first nine months of 2014. These increases primarily reflected incremental expenses associated with operating as a stand-alone publicly traded partnership after the Offering, including audit fees, director fees, insurance costs for directors and officers, and incremental employee costs. Additionally, the increase in the first nine months of 2014 reflected transaction costs, including audit, legal and advisory fees, associated with the Gold Line/Medford Acquisition during the first quarter of 2014.

Interest and debt expense increased \$1.3 million and \$3.1 million in the third quarter and first nine months of 2014, respectively, primarily due to the assumption, on March 1, 2014, of a 5-year, \$160 million note payable. See Note 6—Debt, in the Notes to Consolidated Financial Statements, for additional information.

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### CAPITAL RESOURCES AND LIQUIDITY

#### Significant Sources of Capital

Historically, our Predecessors' sources of liquidity included cash generated from operations and funding from Phillips 66. Prior to the Offering and the Gold Line/Medford Acquisition in respect of the Acquired Assets, our Predecessors participated in Phillips 66's centralized cash management system; accordingly, the cash receipts were deposited in Phillips 66's or its subsidiaries' bank accounts, all cash disbursements were made from those accounts, and our Predecessors maintained no bank accounts dedicated solely to our assets. As a result, our Predecessors' historical financial statements reflected no cash balances. In connection with the Offering, we established separate bank accounts, and Phillips 66 continues to provide treasury services under our amended omnibus agreement. Our ongoing sources of liquidity following the Offering include cash generated from operations, borrowings from related parties and under our revolving credit facility, and issuances of additional debt and equity securities. We believe that cash generated from these sources will be sufficient to meet our short-term working capital requirements and long-term capital expenditure requirements, and to make quarterly cash distributions.

#### Operating Activities

Our operations generated \$95.7 million in cash from operations during the first nine months of 2014, a 30 percent improvement over cash from operations of \$73.7 million for the corresponding period of 2013. The improvement was driven by higher revenues due to higher volumes and rates, and favorable working capital impacts, partially offset by increased general and administrative expenses and higher interest and debt expense. Favorable working capital impacts primarily reflected accrued interest, deficiency payments received associated with minimum volume commitments, and the absence of payments made on accrued environmental costs and insurance costs, partially offset by the net impact of changes in accounts payable and receivable subsequent to the Offering and the Gold Line/Medford Acquisition. Our Predecessors' accounts receivable and payable with Phillips 66 were reflected in the "Net distributions to Phillips 66 from predecessors" line of "Cash Flows From Financing Activities" on our Consolidated Statement of Cash Flows.

#### Revolving Credit Facility

On June 7, 2013, we entered into a \$250 million senior unsecured revolving credit agreement (Credit Agreement) with a syndicate of financial institutions, which became effective upon the closing of the Offering on July 26, 2013. We have the option to increase the overall capacity of the Credit Agreement by up to an additional \$250 million, subject to, among other things, the consent of the existing lenders whose commitments would be increased or any additional lenders providing such additional capacity. As of September 30, 2014, no amount had been drawn under the Credit Agreement.

#### Note Payable

On March 1, 2014, we entered into an Assignment, Assumption and Modification of Note (the Assumption Agreement) with certain subsidiaries of Phillips 66. Pursuant to the Assumption Agreement, we assumed a 5-year, \$160 million note payable to a subsidiary of Phillips 66. The note payable bears interest at a fixed rate of 3 percent per annum. Interest on the note is payable quarterly, and all principal and accrued interest is due and payable at maturity on February 28, 2019.

#### Off-Balance Sheet Arrangements

We have not entered into any transactions, agreements or other contractual arrangements that would result in off-balance sheet liabilities.

#### Capital Requirements

### Capital Expenditures

Our operations can be capital intensive, requiring investments to expand, upgrade, maintain or enhance existing operations and to meet environmental and operational regulations. Our capital requirements consist of maintenance capital expenditures and expansion capital expenditures. Examples of maintenance capital expenditures are those made to replace partially or fully depreciated assets, to maintain the existing operating capacity of our assets and to extend their useful lives, or other capital expenditures that are incurred in maintaining existing system volumes and related cash flows. In contrast, expansion capital expenditures are those made to expand and upgrade our systems and facilities and to construct or acquire new systems or facilities to grow our business.

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Our capital expenditures for the first nine months of 2014 and 2013 were:

	Millions of Dollars	
	Nine Months Ended	
	September 30	
	2014	2013*
Capital expenditures attributable to our Predecessors	\$1.5	24.9
Capital expenditures attributable to the Partnership		
Expansion	2.2	0.6
Maintenance	9.1	0.9
Total	11.3	1.5
Total capital expenditures	\$12.8	26.4

\*Prior-period financial information has been retrospectively adjusted for the Gold Line/Medford Acquisition.

Our capital expenditures for the first nine months of 2014 were \$12.8 million, primarily associated with the following activities:

• Replacement of buried piping with above-ground piping on our Clifton Ridge crude system.

• Installation of enhanced measurement and monitoring equipment, and modifications to improve optionality to receive a wider slate of crude oil grades, on our Clifton Ridge crude system.

• Installation of enhanced measurement equipment on our Clifton Ridge crude system to support the Pecan Grove barge dock expansion.

• Construction of a new tank and associated tank dike, installation of enhanced equipment, and reactivation of a portion of pipeline to a new connection point on our Hartford Connector products system to increase its available capacity.

• Installation of a rack load pump at our Pasadena terminal to increase loading rates and improve operational reliability.

• Replacement and upgrade of certain equipment and systems at our Clifton Ridge, Kansas City and Hartford terminals to improve operational reliability and efficiency.

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Our capital expenditures for the first nine months of 2013 were \$26.4 million, primarily directed toward the following activities:

Construction of two refinery-grade propylene storage spheres at Medford, Oklahoma.

Returning an idled tank back to service and installation of biodiesel tanks and associated equipment at our Hartford terminal, thereby increasing the terminal's available capacity, including biodiesel blending capacity.

Installation of monitoring and prevention equipment at our Clifton Ridge and Hartford terminals, respectively, to improve operational reliability and efficiency.

Expansion of rack capacity at our East St. Louis terminal.

Replacement of buried piping with above-ground piping and installation of enhanced measurement equipment on our Clifton Ridge crude system.

Replacement of certain equipment on our Sweeny to Pasadena products system.

Upgrade of security equipment to comply with regulatory requirements at our Hartford terminal.

### Cash Distribution

For future quarters, we intend to pay at least the minimum quarterly distribution of \$0.2125 per unit, which equates to \$16.0 million per quarter, or \$64.2 million per year, based on the number of common, subordinated and general partner units outstanding as of September 30, 2014.

On October 22, 2014, the Board of Directors of our General Partner declared a quarterly cash distribution of \$0.3168 per limited partner unit which, combined with distributions to our General Partner, resulted in total distributions of \$25.3 million, payable on November 13, 2014, to unitholders of record as of November 4, 2014. Although our partnership agreement requires that we distribute all of our available cash (as defined in the partnership agreement) each quarter, we do not otherwise have a legal obligation to distribute any particular amount per unit.

Cash distributions are made to our General Partner in respect of its 2 percent general partner interest and its ownership of all incentive distribution rights (IDRs), which entitle our General Partner to receive increasing percentages, up to 50 percent, of quarterly cash distributions in excess of \$0.244375 per unit. Accordingly, based on the per-unit distribution declared on October 22, 2014, our General Partner will receive approximately 8 percent of the total cash distributions.

### Contingencies

From time to time, lawsuits involving a variety of claims that arise in the ordinary course of business may be filed against us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various sites. We regularly assess the need for accounting recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.





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Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include any contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other potentially responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

### Regulatory Matters

Our interstate common carrier crude oil and refined petroleum products pipeline operations are subject to rate regulation by the Federal Energy Regulatory Commission under the Interstate Commerce Act and Energy Policy Act of 1992, and certain of our pipeline systems providing intrastate service are subject to rate regulation by applicable state authorities under their respective laws and regulations. Our pipelines and terminal operations are also subject to safety regulations adopted by the Department of Transportation, as well as to state regulations.

### Legal and Tax Matters

Under our amended omnibus agreement, Phillips 66 provides certain services for our benefit, including legal and tax support services, and we pay an operational and administrative support fee for these services. Phillips 66's legal and tax organizations apply their knowledge, experience and professional judgment to the specific characteristics of our cases and uncertain tax positions. Phillips 66's legal organization employs a litigation management process to manage and monitor the legal proceedings against us. The process facilitates the early evaluation and quantification of potential exposures in individual cases and enables tracking of those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, Phillips 66's legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required. As of September 30, 2014, and December 31, 2013, we did not have any material accrued contingent liabilities associated with litigation matters. In the case of income-tax-related contingencies, Phillips 66's tax organization monitors tax legislation and court decisions, the status of tax audits and the statute of limitations within which a taxing authority can assert a liability.

### Environmental

We are subject to extensive federal, state and local environmental laws and regulations. These laws, which change frequently, regulate the discharge of materials into the environment or otherwise relate to protection of the environment. Compliance with these laws and regulations may require us to remediate environmental damage from any discharge of petroleum or chemical substances from our facilities or require us to install additional pollution control equipment at or on our facilities. Our failure to comply with these or any other environmental or safety-related regulations could result in the assessment of administrative, civil, or criminal penalties, the imposition of investigatory and remedial liabilities, and the issuance of governmental orders that may subject us to additional operational constraints. Future expenditures may be required to comply with the Clean Air Act and other federal, state and local requirements in respect of our various sites, including our pipelines and storage assets. Legislative and regulatory developments, if enacted or adopted, could result in increased compliance costs and additional operating restrictions on our business, each of which could have an adverse impact on our financial position, results of operations and liquidity.

As with all costs, if these expenditures are not ultimately reflected in the tariffs and other fees we receive for our services, our operating results will be adversely affected. We believe that substantially all similarly situated parties

and holders of comparable assets must comply with similar environmental laws and regulations. However, the specific impact on each may vary depending on a number of factors, including, but not limited to, the age and location of its operating facilities.

We accrue for environmental remediation activities when the responsibility to remediate is probable and the amount of associated costs can be reasonably estimated. As environmental remediation matters proceed toward ultimate resolution or as additional remediation obligations arise, charges in excess of those previously accrued may be required. New or expanded environmental requirements, which could increase our environmental costs, may arise in the future. We believe we are in substantial compliance with all legal requirements regarding the environment; however, it is not possible to predict all of the ultimate costs of compliance, including remediation costs that may be incurred and penalties

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that may be imposed, because not all of the costs are fixed or presently determinable (even under existing legislation) and the costs may be affected by future legislation or regulations. At December 31, 2013, our Predecessors recorded a total environmental accrual of \$3.4 million associated with the Acquired Assets. Pursuant to the terms of the Contribution Agreement, Phillips 66 assumed the responsibility for these liabilities arising prior to their contribution to us; therefore we reflected no liabilities associated with them after the Effective Date. As of September 30, 2014, we did not have any material environmental accruals. In the future, we may be involved in environmental assessments, cleanups and proceedings.

### Indemnification

Under our amended omnibus agreement, Phillips 66 will indemnify us for certain environmental liabilities, tax liabilities, and litigation and other matters attributable to the ownership or operation of the assets we acquired in connection with the Offering (the Initial Assets) and which arose prior to the closing of the Offering. Indemnification for any unknown environmental liabilities provided therein is limited to liabilities due to occurrences prior to the closing of the Offering and that are identified before the fifth anniversary of the closing of the Offering, subject to an aggregate deductible of \$0.1 million before we are entitled to indemnification. Indemnification for litigation matters provided therein (other than legal actions pending at the closing of the Offering) is subject to an aggregate deductible of \$0.2 million before we are entitled to indemnification. Phillips 66 will also indemnify us under the amended omnibus agreement for failure to obtain certain consents, licenses and permits necessary to conduct our business, including the cost of curing any such condition, in each case that is identified prior to the fifth anniversary of the closing of the Offering, subject to an aggregate deductible of \$0.2 million before we are entitled to indemnification. We have agreed to indemnify Phillips 66 for events and conditions associated with the ownership or operation of the Initial Assets that occur on or after the closing of the Offering and for certain environmental liabilities related to the Initial Assets to the extent Phillips 66 is not required to indemnify us.

### Excluded Liabilities of the Acquired Assets

Pursuant to the terms of the Contribution Agreement, Phillips 66 assumed the responsibility for any liabilities arising out of or attributable to the ownership or operation of the Acquired Assets, or other activities occurring in connection with and attributable to the ownership or operation of the Acquired Assets, prior to the Effective Date, including the liabilities associated with the construction costs of the Medford spheres. We have assumed, and have agreed to pay, discharge and perform as and when due, all liabilities arising out of or attributable to the ownership or operation of the Acquired Assets, or other activities occurring in connection with and attributable to the ownership or operation of the Acquired Assets, from and after the Effective Date.

## NEW ACCOUNTING STANDARDS

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) No. 2014-09, "Revenue from Contracts with Customers (Topic 606)." The new standard converged guidance on recognizing revenues in contracts with customers under accounting principles generally accepted in the United States and International Financial Reporting Standards. This ASU is intended to improve comparability of revenue recognition practices across entities, industries, jurisdictions and capital markets. ASU 2014-09 is effective for annual and quarterly reporting periods of public entities beginning after December 15, 2016. Early application for public entities is not permitted. We are currently evaluating the provisions of ASU 2014-09 and assessing the impact, if any, it may have on our financial position and results of operations.

## OUTLOOK

On October 22, 2014, we entered into an agreement to acquire certain logistics assets from Phillips 66 for total consideration of \$340 million. These assets consist of two new crude oil rail-unloading facilities located at or adjacent

to Phillips 66's Bayway and Ferndale refineries, and the Cross-Channel Connector pipeline assets near our Pasadena terminal. We expect to finance the acquisition with the borrowing of \$28 million under our revolving credit facility, the assumption of a 5-year, \$244 million note payable to a subsidiary of Phillips 66, and the issuance to Phillips 66 of 1,066,412 common and 21,764 general partner units valued at \$68 million. In connection with the closing of this transaction, we will enter into 10-year terminal services agreements with Phillips 66 for 100 percent of the available capacity of the rail-unloading facilities. The transaction is anticipated to close in December 2014.

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report includes forward-looking statements. You can identify our forward-looking statements by the words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “show,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about us and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including the following:

• The continued ability of Phillips 66 to satisfy its obligations under our commercial and other agreements.

• The volume of crude oil and refined petroleum products we transport, terminal and store.

• The tariff rates with respect to volumes that we transport through our regulated assets, which rates are subject to review and possible adjustment by federal and state regulators.

• Changes in revenue we realize under the loss allowance provisions of our regulated tariffs resulting from changes in underlying commodity prices.

• Fluctuations in the prices for crude oil and refined petroleum products.

• Changes in global economic conditions and the effects of a global economic downturn on the business of Phillips 66 and the business of its suppliers, customers, business partners and credit lenders.

• Liabilities associated with the risks and operational hazards inherent in transporting, terminaling and storing crude oil and refined petroleum products.

• Curtailment of operations due to severe weather disruption; riots, strikes, lockouts or other industrial disturbances; or failure of information technology systems due to various causes, including unauthorized access or attack.

• Costs or liabilities associated with federal, state, and local laws and regulations relating to environmental protection and safety, including spills, releases and pipeline integrity.

• Costs associated with compliance with evolving environmental laws and regulations on climate change.

• Costs associated with compliance with safety regulations, including pipeline integrity management program testing and related repairs.

• Changes in the cost or availability of third-party vessels, pipelines, rail cars and other means of delivering and transporting crude oil and refined petroleum products.

• Direct or indirect effects on our business resulting from actual or threatened terrorist incidents or acts of war.

• The factors generally described in “Item 1A. Risk Factors” in our 2013 Annual Report on Form 10-K.



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## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Except for the interest rate risk associated with our 5-year, \$160 million note payable discussed below, the Partnership's market risks at September 30, 2014, do not differ materially from that disclosed under Item 7A in Exhibit 99.2 to the Current Report on Form 8-K filed with the Securities and Exchange Commission (SEC) on May 23, 2014.

## Interest Rate Risk

The fair value of the note payable that we assumed on March 1, 2014, is sensitive to changes in U.S. interest rates. The following table presents the principal cash flow and associated interest rate of this note by the expected maturity date as of September 30, 2014. We estimated the fair value of this fixed-rate financial instrument with a discounted cash flow model, using a discount rate that approximates rates we observed in the market for similar entities with debts of comparable durations. We increased this discount rate by 20 basis points to reflect a structuring fee.

Expected Maturity Date	Millions of Dollars		Interest Rate
	Fixed-Rate Maturity	Interest Rate	
Remainder of 2014	\$—		
2015	—		
2016	—		
2017	—		
2018	—		
Remaining years	160.0	3.0	%
Total	\$160.0		
Fair value	\$163.5		

## Item 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in reports we file or submit under the Securities Exchange Act of 1934, as amended (the Act), is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms, and that such information is accumulated and communicated to our General Partner's management, including its principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure. As of September 30, 2014, our General Partner's Chairman and Chief Executive Officer and its Vice President and Chief Financial Officer, with the participation of the General Partner's management, carried out an evaluation, pursuant to Rule 13a-15(b) of the Act, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our General Partner's Chairman and Chief Executive Officer and its Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were operating effectively as of September 30, 2014.

There have been no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the quarterly period ended September 30, 2014, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.





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PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Although we may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business, we currently are not a party to any litigation or governmental or other proceeding that we believe will have a material adverse impact on our consolidated financial condition or results of operations. In addition, under our amended omnibus agreement, Phillips 66 indemnifies us for liabilities relating to litigation matters attributable to the ownership or operation of the assets contributed to us in connection with our initial public offering (the Offering) prior to the closing of the Offering. Pursuant to the terms of the Contribution, Conveyance and Assumption Agreement, Phillips 66 assumed the responsibility for all the liabilities relating to litigation and environmental matters attributable to the ownership and operation of the Gold Line products system and Medford spheres prior to our acquisition of those assets.

Item 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in “Item 1A. Risk Factors” in our 2013 Annual Report on Form 10-K.

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Item 6. EXHIBITS

Exhibit Number	Exhibit Description
12	Computation of Ratio of Earnings to Fixed Charges.
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32	Certifications pursuant to 18 U.S.C. Section 1350.
101.INS	XBRL Instance Document.
101.SCH	XBRL Schema Document.
101.CAL	XBRL Calculation Linkbase Document.
101.LAB	XBRL Labels Linkbase Document.
101.PRE	XBRL Presentation Linkbase Document.
101.DEF	XBRL Definition Linkbase Document.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHILLIPS 66 PARTNERS LP

By: Phillips 66 Partners GP LLC, its general partner

/s/ C. Doug Johnson

C. Doug Johnson

Vice President and Controller

(Chief Accounting and Duly Authorized Officer)

October 30, 2014