

CSX CORP  
Form 10-Q  
October 16, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 28, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 1-8022

CSX CORPORATION

(Exact name of registrant as specified in its charter)

Virginia

62-1051971

(State or other jurisdiction of incorporation or  
organization)

(I.R.S. Employer Identification No.)

500 Water Street, 15th Floor, Jacksonville, FL

32202

(904) 359-3200

(Address of principal executive offices)

(Zip  
Code)

(Telephone number, including area  
code)

No Change

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one)

Large Accelerated Filer

Accelerated Filer

Edgar Filing: CSX CORP - Form 10-Q

Non-accelerated Filer

Smaller Reporting Company

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

There were 1,031,377,919 shares of common stock outstanding on September 28, 2012 (the latest practicable date that is closest to the filing date).

1

---

CSX CORPORATION  
 FORM 10-Q  
 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 28, 2012  
 INDEX

	Page
PART I. FINANCIAL INFORMATION	
Item 1. <u>Financial Statements</u>	<u>3</u>
<u>Consolidated Income Statements (Unaudited)</u> - Quarters and Nine Months Ended September 28, 2012 and September 30, 2011	<u>3</u>
<u>Consolidated Comprehensive Income Statements (Unaudited)</u> - Quarters and Nine Months Ended September 28, 2012 and September 30, 2011	<u>3</u>
<u>Consolidated Balance Sheets</u> - At September 28, 2012 (Unaudited) and December 30, 2011	<u>4</u>
<u>Consolidated Cash Flow Statements (Unaudited)</u> - Nine Months Ended September 28, 2012 and September 30, 2011	<u>5</u>
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	<u>6</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>27</u>
Item 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>	<u>43</u>
Item 4. <u>Controls and Procedures</u>	<u>43</u>
PART II. OTHER INFORMATION	
Item 1. <u>Legal Proceedings</u>	<u>43</u>
Item 1A. <u>Risk Factors</u>	<u>43</u>
Item 2. <u>CSX Purchases of Equity Securities</u>	<u>44</u>
Item 3. <u>Defaults upon Senior Securities</u>	<u>44</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>44</u>
Item 5. <u>Other Information</u>	<u>44</u>
Item 6. <u>Exhibits</u>	<u>44</u>
<u>Signature</u>	<u>44</u>

Table of Contents

## CSX CORPORATION

## PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED INCOME STATEMENTS (Unaudited)

(Dollars in millions, except per share amounts)

	Third Quarters		Nine Months	
	2012	2011	2012	2011
Revenue	\$2,894	\$2,963	\$8,872	\$8,792
Expense				
Labor and Fringe	754	765	2,268	2,294
Materials, Supplies and Other	525	562	1,617	1,649
Fuel	397	412	1,251	1,245
Depreciation	268	251	788	740
Equipment and Other Rents	96	95	295	287
Total Expense	2,040	2,085	6,219	6,215
Operating Income	854	878	2,653	2,577
Interest Expense	(138	)(138	)(421	)(412
Other Income - Net (Note 8)	5	6	14	11
Earnings Before Income Taxes	721	746	2,246	2,176
Income Tax Expense	(266	)(282	)(830	)(811
Net Earnings	\$455	\$464	\$1,416	\$1,365
Per Common Share (Note 2)				
Net Earnings Per Share, Basic	\$0.44	\$0.43	\$1.36	\$1.25
Net Earnings Per Share, Assuming Dilution	\$0.44	\$0.43	\$1.36	\$1.24
Average Shares Outstanding (In millions)	1,038	1,071	1,042	1,094
Average Shares Outstanding, Assuming Dilution (In millions)	1,040	1,077	1,044	1,100
Cash Dividends Paid Per Common Share	\$0.14	\$0.12	\$0.40	\$0.33

## CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS

Total Comprehensive Earnings (Note 1)	\$471	\$473	\$1,458	\$1,398
---------------------------------------	-------	-------	---------	---------

See accompanying notes to consolidated financial statements.



Table of Contents

## CSX CORPORATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED BALANCE SHEETS

(Dollars in millions, except per share amounts)

	(Unaudited) September 28, 2012	December 30, 2011	
<b>ASSETS</b>			
Current Assets			
Cash and Cash Equivalents	\$693	\$783	
Short-term Investments	35	523	
Accounts Receivable - Net (Note 1)	1,163	1,129	
Materials and Supplies	264	240	
Deferred Income Taxes	134	182	
Other Current Assets	104	78	
Total Current Assets	2,393	2,935	
Properties	35,020	33,704	
Accumulated Depreciation	(9,088	)(8,730	)
Properties - Net	25,932	24,974	
Investment in Conrail	693	678	
Affiliates and Other Companies	502	493	
Other Long-term Assets	410	393	
Total Assets	\$29,930	\$29,473	
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current Liabilities			
Accounts Payable	\$1,197	\$1,147	
Labor and Fringe Benefits Payable	416	541	
Casualty, Environmental and Other Reserves (Note 4)	169	167	
Current Maturities of Long-term Debt (Note 7)	806	507	
Income and Other Taxes Payable	261	129	
Other Current Liabilities	172	196	
Total Current Liabilities	3,021	2,687	
Casualty, Environmental and Other Reserves (Note 4)	319	352	
Long-term Debt (Note 7)	8,257	8,734	
Deferred Income Taxes	8,018	7,601	
Other Long-term Liabilities	1,284	1,631	
Total Liabilities	20,899	21,005	
Common Stock \$1 Par Value	1,031	1,049	
Other Capital	20	6	
Retained Earnings	8,798	8,275	
Accumulated Other Comprehensive Loss (Note 1)	(833	)(875	)
Noncontrolling Interest	15	13	
Total Shareholders' Equity	9,031	8,468	
Total Liabilities and Shareholders' Equity	\$29,930	\$29,473	

Certain prior year data has been reclassified to conform to the current presentation.

See accompanying notes to consolidated financial statements.

4

---

Table of Contents

## CSX CORPORATION

## ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED CASH FLOW STATEMENTS (Unaudited)

(Dollars in millions)

	Nine Months 2012	2011	
<b>OPERATING ACTIVITIES</b>			
Net Earnings	\$1,416	\$1,365	
Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities:			
Depreciation	788	740	
Deferred Income Taxes	456	486	
Contributions to Qualified Pension Plans	(275)	)—	
Other Operating Activities	(111)	)(6	)
Changes in Operating Assets and Liabilities:			
Accounts Receivable	—	(149	)
Other Current Assets	(57	)(37	)
Accounts Payable	60	117	
Income and Other Taxes Payable	148	83	
Other Current Liabilities	(121	)(14	)
Net Cash Provided by Operating Activities	2,304	2,585	
<b>INVESTING ACTIVITIES</b>			
Property Additions	(1,830	)(1,436	)
Purchase of Short-term Investments	(78	)(14	)
Proceeds from Sales of Short-term Investments	573	66	
Other Investing Activities	10	(17	)
Net Cash Used in Investing Activities	(1,325	)(1,401	)
<b>FINANCING ACTIVITIES</b>			
Long-term Debt Issued (Note 7)	300	600	
Long-term Debt Repaid (Note 7)	(481	)(595	)
Dividends Paid	(415	)(354	)
Stock Options Exercised (Note 3)	11	27	
Shares Repurchased	(500	)(1,564	)
Other Financing Activities	16	(10	)
Net Cash Used in Financing Activities	(1,069	)(1,896	)
Net Decrease in Cash and Cash Equivalents	(90	)(712	)
<b>CASH AND CASH EQUIVALENTS</b>			
Cash and Cash Equivalents at Beginning of Period	783	1,292	
Cash and Cash Equivalents at End of Period	\$693	\$580	

Certain amounts have been reclassified to conform to the current year presentation.

See accompanying notes to consolidated financial statements.





Table of Contents

CSX CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1. Nature of Operations and Significant Accounting Policies

Background

CSX Corporation (“CSX”), and together with its subsidiaries (the “Company”), based in Jacksonville, Florida, is one of the nation's leading transportation companies. The Company provides rail-based transportation services including traditional rail service and the transport of intermodal containers and trailers.

CSX's principal operating subsidiary, CSX Transportation, Inc. (“CSXT”), provides an important link to the transportation supply chain through its approximately 21,000 route mile rail network, which serves major population centers in 23 states east of the Mississippi River, the District of Columbia and the Canadian provinces of Ontario and Quebec. The Company's intermodal business, also part of CSXT, links customers to railroads via trucks and terminals.

Other entities

In addition to CSXT, the Company's subsidiaries include CSX Intermodal Terminals, Inc. (“CSX Intermodal Terminals”), Total Distribution Services, Inc. (“TDSI”), Transflo Terminal Services, Inc. (“Transflo”), CSX Technology, Inc. (“CSX Technology”) and other subsidiaries. CSX Intermodal Terminals owns and operates a system of intermodal terminals, predominantly in the eastern United States and also performs drayage services (the pickup and delivery of intermodal shipments) for certain CSXT customers and trucking dispatch operations. TDSI serves the automotive industry with distribution centers and storage locations. Transflo connects non-rail served customers to the many benefits of rail by transferring products from rail to trucks. Today, the biggest Transflo markets are chemicals and agriculture, such as minerals and ethanol. CSX Technology and other subsidiaries provide support services for the Company.

CSX's other holdings include CSX Real Property, Inc., a subsidiary responsible for the Company's real estate sales, leasing, acquisition and management and development activities. These activities are classified in other income - net because they are not considered to be operating activities by the Company. Results of these activities fluctuate with the timing of non-operating real estate transactions.

Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements contain all normal, recurring adjustments necessary to fairly present the following:

- Consolidated income statements for the quarters and nine months ended September 28, 2012 and September 30, 2011;
- Consolidated comprehensive income statements for the quarters and nine months ended September 28, 2012 and September 30, 2011;
- Consolidated balance sheets at September 28, 2012 and December 30, 2011; and
- Consolidated cash flow statements for the nine months ended September 28, 2012 and September 30, 2011.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1. Nature of Operations and Significant Accounting Policies, continued

Pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”), certain information and disclosures normally included in the notes to the annual financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been omitted from these interim financial statements. CSX suggests that these financial statements be read in conjunction with the audited financial statements and the notes included in CSX's most recent annual report on Form 10-K and any subsequently filed current reports on Form 8-K.

Fiscal Year

CSX follows a 52/53 week fiscal reporting calendar with the last day of each reporting period ending on a Friday:

The third fiscal quarters of 2012 and 2011 consisted of 13 weeks ending on September 28, 2012 and September 30, 2011, respectively.

The nine month periods of 2012 and 2011 consisted of 39 weeks ending on September 28, 2012 and September 30, 2011, respectively.

Fiscal year 2012 and 2011 will each consist of 52 weeks ending on December 28, 2012 and December 30, 2011, respectively.

Except as otherwise specified, references to “third quarter(s)” or “nine months” indicate CSX's fiscal periods ending September 28, 2012 and September 30, 2011, and references to “year-end” indicate the fiscal year ended December 30, 2011.

Comprehensive Earnings

CSX reports comprehensive earnings or loss in accordance with the Comprehensive Income Topic in the Accounting Standards Codification (“ASC”). Total comprehensive earnings are defined as all changes in shareholders' equity during a period, other than those resulting from investments by and distributions to shareholders (e.g., issuance of equity securities and dividends). Generally, for CSX, total comprehensive earnings equals net earnings plus or minus adjustments for pension and other post-retirement liabilities. Total comprehensive earnings represent the activity for a period net of tax and were \$471 million and \$473 million for third quarters 2012 and 2011, respectively, and \$1.5 billion and \$1.4 billion for nine months 2012 and 2011, respectively.

While total comprehensive earnings is the activity in a period and is largely driven by net earnings in that period, accumulated other comprehensive income or loss (“AOCI”) represents the cumulative balance of other comprehensive income or loss, net of tax, as of the balance sheet date. For CSX, AOCI is primarily the cumulative balance related to pension and other post-retirement adjustments and reduced overall equity by \$833 million and \$875 million as of the end of third quarter 2012 and December 2011, respectively.

See the New Accounting Pronouncements section below for information related to the change in presentation requirements.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1. Nature of Operations and Significant Accounting Policies, continued

Allowance for Doubtful Accounts

The Company maintains an allowance for doubtful accounts on uncollectible amounts related to freight receivables, government reimbursement receivables, claims for damages and other various receivables. The allowance is based upon the credit worthiness of customers, historical experience, the age of the receivable and current market and economic conditions. Uncollectible amounts are charged against the allowance account. Allowance for doubtful accounts of \$36 million and \$43 million is included in the consolidated balance sheets as of the end of third quarter 2012 and December 2011, respectively.

New Accounting Pronouncements

In 2011, the Financial Accounting Standards Board ("FASB") issued an Accounting Standards Update to the Comprehensive Income Topic in the ASC aimed at increasing the prominence of items reported in other comprehensive income in the financial statements. This requirement became effective for CSX beginning with the first quarter 2012 10-Q filing. This update required companies to present comprehensive income in a single statement below net income or in a separate statement of comprehensive income immediately following the income statement. This update required retrospective application for all periods presented.

Other Items

Share repurchases

In third quarter 2012, CSX repurchased \$200 million in shares. In accordance with the Equity Topic in the ASC, the excess of repurchase price over par value is recorded in retained earnings. Generally, retained earnings is only impacted by net earnings and dividends. As of September 2012, the Company had remaining authority of \$234 million under the \$2 billion share repurchase program which is expected to be used to complete purchases by the end of 2012, based on market and business conditions.

Amortization of Gain from Property Disposition

In November 2011, the Company sold approximately 61 miles of operating rail corridor to the Florida Department of Transportation for a new commuter rail operation known as SunRail. As part of the transaction, the Company received \$173 million in proceeds and will receive up to \$259 million in government grants for a total of \$432 million. This agreement also obligated the Company to invest a total of \$500 million in routine capital expenditures and maintenance related to transportation capacity, facilities or equipment in Florida, including diversion and relocation costs related to this transaction within the eight year period following the transaction.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 1. Nature of Operations and Significant Accounting Policies, continued

In accordance with the Real Estate Sales Topic in the ASC, the sale of real estate resulted in a deferred gain of \$160 million. The deferred gain is recognized into income ratably as the investment obligation is fulfilled. The Company recognized a gain of \$30 million and \$69 million in the third quarter and nine months period ended September 2012, respectively. This gain is included in materials, supplies and other in the consolidated income statements. The deferred gain balance included in the consolidated balance sheets is presented in the table below.

(Dollars in Millions)	Deferred gain as of	
	September 2012	December 2011
Current portion, included in Other Current Liabilities	\$68	\$95
Long term portion, included in Other Long-Term Liabilities	9	37
Total	\$77	\$132

## NOTE 2. Earnings Per Share

The following table sets forth the computation of basic earnings per share and earnings per share, assuming dilution:

	Third Quarters		Nine Months	
	2012	2011	2012	2011
Numerator (Dollars in millions):				
Net Earnings	\$455	\$464	\$1,416	\$1,365
Denominator (Units in millions):				
Average Common Shares Outstanding	1,038	1,071	1,042	1,094
Other Potentially Dilutive Common Shares <sup>(a)</sup>	2	6	2	6
Average Common Shares Outstanding, Assuming Dilution	1,040	1,077	1,044	1,100
Net Earnings Per Share, Basic	\$0.44	\$0.43	\$1.36	\$1.25
Net Earnings Per Share, Assuming Dilution	\$0.44	\$0.43	\$1.36	\$1.24

(a) Other potentially dilutive common shares include convertible debt, stock options, common stock equivalents and performance units granted under a long-term management incentive compensation plan.

Basic earnings per share is based on the weighted-average number of common shares outstanding. Earnings per share, assuming dilution, is based on the weighted-average number of common shares outstanding adjusted for the effects of common stock that may be issued as a result of the following types of potentially dilutive instruments:

- convertible debt;
- employee stock options; and
- other equity awards, which include long-term incentive awards.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 2. Earnings Per Share, continued

The Earnings Per Share Topic in the ASC requires CSX to include additional shares in the computation of earnings per share, assuming dilution. The additional shares included in diluted earnings per share represent the number of shares that would be issued if all of the above potentially dilutive instruments were converted into CSX common stock.

When calculating diluted earnings per share, the Earnings Per Share Topic in the ASC requires CSX to include the potential shares that would be outstanding if all outstanding stock options were exercised. This is offset by shares CSX could repurchase using the proceeds from these hypothetical exercises to obtain the common stock equivalent. This number is different from outstanding stock options, which is included in Note 3, Share-Based Compensation. All stock options were dilutive for the periods presented; therefore, no stock options were excluded from the diluted earnings per share calculation.

Diluted shares outstanding are not impacted when debentures are converted into CSX common stock because those shares were already included in the diluted shares calculation. Shares outstanding for basic earnings per share, however, are impacted on a weighted-average basis when conversions occur. During third quarters 2012 and 2011, approximately \$62 thousand and \$700 thousand of face value convertible debentures were converted into 7 thousand and 73 thousand shares of CSX common stock, respectively. As of the end of third quarter 2012, approximately \$2 million of convertible debentures at face value remained outstanding, which are convertible into approximately 245 thousand shares of CSX common stock.

NOTE 3. Share-Based Compensation

Under CSX's share-based compensation plans, awards primarily consist of performance grants, restricted stock awards, restricted stock units, stock options and stock grants for directors. CSX has not granted stock options since 2003. Awards granted under the various programs are determined and approved by the Compensation Committee of the Board of Directors or, in certain circumstances, by the Chief Executive Officer for awards to management employees other than senior executives. The Board of Directors approves awards granted to the Company's non-management directors upon recommendation of the Governance Committee.

In May 2012, approximately 1.3 million performance units were granted to key members of management under a new long-term incentive plan ("LTIP") adopted under the CSX Stock and Incentive Award Plan. This LTIP provides for a three-year cycle ending in fiscal year 2014. Similar to the two existing plans, the financial target upon which payments are based is operating ratio, which is defined as operating expenses divided by operating revenue and is calculated excluding certain non-recurring items. Grants were made in performance units, with each unit being equivalent to one share of CSX common stock, and payouts will be made in CSX common stock. The payout range for participants will be between 0% and 200% of the original grant based upon CSX's attainment of pre-established operating ratio targets for fiscal year 2014. Payouts to certain senior executive officers are subject to a reduction of up to 30% at the discretion of the Compensation Committee of the Board of Directors based upon Company performance against certain CSX strategic initiatives.

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 3. Share-Based Compensation, continued

Additionally, as part of the 2012 long-term incentive compensation program, the Company granted approximately 433 thousand time-based restricted stock units to key members of management. The restricted stock units vest three years after the date of grant and participants receive cash dividend equivalents on the unvested shares during the restriction period. These awards are time-based and support retention objectives.

For information related to the Company's other outstanding long-term incentive compensation, see CSX's most recent annual report on Form 10-K.

Total pre-tax expense associated with all share-based compensation and the related income tax benefit are as follows:

(Dollars in millions)	Third Quarters		Nine Months	
	2012	2011	2012	2011
Share-Based Compensation Expense	\$6	\$7	\$10	\$30
Income Tax Benefit	3	3	4	11

The following table provides information about stock options exercised and expired.

(In thousands)	Third Quarters		Nine Months	
	2012	2011	2012	2011
Number of Stock Options Exercised	273	589	1,891	4,543
Number of Stock Options Expired	—	6	15	27

As of December 2009, all outstanding options were vested, and therefore, there will be no future expense related to these options. As of the end of third quarter 2012, CSX had approximately 2.2 million stock options outstanding.

## NOTE 4. Casualty, Environmental and Other Reserves

Casualty, environmental and other reserves are considered critical accounting estimates due to the need for significant management judgments. They are provided for in the consolidated balance sheets as follows:

(Dollars in millions)	September 28, 2012			December 30, 2011		
	Current	Long-term	Total	Current	Long-term	Total
Casualty:						
Personal Injury	\$93	\$151	\$244	\$93	\$168	\$261
Occupational	6	31	37	6	37	43
Asbestos	11	52	63	11	57	68
Total Casualty	110	234	344	110	262	372
Environmental	39	40	79	31	52	83
Other <sup>(a)</sup>	20	45	65	26	38	64
Total	\$169	\$319	\$488	\$167	\$352	\$519

(a) Separation liabilities and freight rate dispute reserves have been reclassified to other current and long-term liabilities.





Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 4. Casualty, Environmental and Other Reserves, continued

These liabilities are accrued when estimable and probable in accordance with the Contingencies Topic in the ASC. Actual settlements and claims received could differ. The final outcome of these matters cannot be predicted with certainty. Considering the legal defenses currently available, the liabilities that have been recorded and other factors, it is the opinion of management that none of these items, when finally resolved, will have a material effect on the Company's financial condition, results of operations or liquidity. Should a number of these items occur in the same period, however, they could have a material effect on the Company's financial condition, results of operations or liquidity in that particular period.

Casualty

Casualty reserves represent accruals for personal injury, occupational injury and asbestos claims. During 2010, the Company increased its self-insured retention amount for these claims from \$25 million to \$50 million per occurrence for claims occurring on or after June 1, 2010. Currently, no individual claim is expected to exceed the self-insured retention amount. In accordance with the Contingencies Topic in the ASC, to the extent the value of an individual claim exceeds the self-insured retention amount, the Company would present the liability on a gross basis with a corresponding receivable for insurance recoveries. These reserves fluctuate based upon the timing of payments as well as changes in independent third-party estimates, which are reviewed by management. Actual results may vary from estimates due to the number, type and severity of the injury, costs of medical treatments and uncertainties in litigation. Most of the claims relate to CSXT unless otherwise noted below. Defense and processing costs, which historically have been insignificant and are anticipated to be insignificant in the future, are not included in the recorded liabilities.

Personal Injury

Personal injury reserves represent liabilities for employee work-related and third-party injuries. Work-related injuries for CSXT employees are primarily subject to the Federal Employers' Liability Act ("FELA"). In addition to FELA liabilities, current or former employees of other CSX subsidiaries are covered by various state workers' compensation laws, the Federal Longshore and Harbor Workers' Compensation Program or the Maritime Jones Act.

CSXT retains an independent actuarial firm to assist management in assessing the value of personal injury claims. An analysis is performed by the independent actuarial firm quarterly and is reviewed by management. The methodology used by the actuary includes a development factor to reflect growth or reduction in the value of these personal injury claims. It is based largely on CSXT's historical claims and settlement experience.

Occupational and Asbestos

Occupational claims arise from allegations of exposures to certain materials in the workplace, such as solvents, soaps, chemicals (collectively referred to as "irritants") and diesel fuels (like exhaust fumes) or allegations of chronic physical injuries resulting from work conditions, such as repetitive stress injuries, carpal tunnel syndrome and hearing loss. The Company is also party to a number of asbestos claims by current or former employees alleging exposure to asbestos in the workplace.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 4. Casualty, Environmental and Other Reserves, continued

An analysis of occupational claims is performed quarterly by an independent third-party actuarial firm and reviewed by management. Management performs a quarterly review of asserted asbestos claims, and an analysis is performed annually by an independent third-party specialist and reviewed by management. The objective of the occupational and asbestos claims analyses performed by the third-party actuarial firm and specialist (the "third-party specialists") is to determine the number of incurred but not reported ("IBNR") claims. The third-party specialists analyze CSXT's historical claim filings, settlement amounts, and dismissal rates to determine future anticipated claim filing rates and average settlement values for occupational and asbestos claims reserves. The potentially exposed population is estimated by using CSX's employment records and industry data. From this analysis, the third-party specialists provide an estimate of the IBNR claims liability.

Environmental

The Company is a party to various proceedings related to environmental issues, including administrative and judicial proceedings involving private parties and regulatory agencies. The Company has been identified as a potentially responsible party at approximately 256 environmentally impaired sites. Many of these are, or may be, subject to remedial action under the federal Comprehensive Environmental Response, Compensation and Liability Act of 1980, or CERCLA, also known as the Superfund Law, or similar state statutes. Most of these proceedings arose from environmental conditions on properties used for ongoing or discontinued railroad operations. A number of these proceedings, however, are based on allegations that the Company, or its predecessors, sent hazardous substances to facilities owned or operated by others for treatment, recycling or disposal. In addition, some of the Company's land holdings were leased to others for commercial or industrial uses that may have resulted in releases of hazardous substances or other regulated materials onto the property and could give rise to proceedings against the Company.

In any such proceedings, the Company is subject to environmental clean-up and enforcement actions under the Superfund Law, as well as similar state laws that may impose joint and several liability for clean-up and enforcement costs on current and former owners and operators of a site without regard to fault or the legality of the original conduct. These costs could be substantial.

In accordance with the Asset Retirement and Environmental Obligations Topic in the ASC, the Company reviews its role with respect to each site identified at least quarterly, giving consideration to a number of factors such as:

- type of clean-up required;
- nature of the Company's alleged connection to the location (e.g., generator of waste sent to the site or owner or operator of the site);
- extent of the Company's alleged connection (e.g., volume of waste sent to the location and other relevant factors); and
- number, connection and financial viability of other named and unnamed potentially responsible parties at the location.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 4. Casualty, Environmental and Other Reserves, continued

Based on the review process, the Company has recorded amounts to cover contingent anticipated future environmental remediation costs with respect to each site to the extent such costs are estimable and probable. The recorded liabilities for estimated future environmental costs are undiscounted. The liability includes future costs for remediation and restoration of sites as well as any significant ongoing monitoring costs, but excludes any anticipated insurance recoveries. Payments related to these liabilities are expected to be made over the next several years.

Currently, the Company does not possess sufficient information to reasonably estimate the amounts of additional liabilities, if any, on some sites until completion of future environmental studies. In addition, conditions that are currently unknown could, at any given location, result in additional exposure, the amount and materiality of which cannot presently be reliably estimated. Based upon information currently available, however, the Company believes its environmental reserves are adequate to cover remedial actions to comply with present laws and regulations.

Other

Other reserves include liabilities for various claims, such as longshoremen disability claims, and claims for property, automobile and general liability. Separation liabilities and freight rate dispute reserves have been reclassified to other current and long-term liabilities.

NOTE 5. Commitments and Contingencies

Insurance

The Company maintains numerous insurance programs with substantial limits for property damage (which includes business interruption) and third-party liability. A certain amount of risk is retained by the Company on each of the liability and property programs. The Company has a \$25 million retention per occurrence for the non-catastrophic property program (such as a derailment) and a \$50 million retention per occurrence for the liability and catastrophic property programs (such as hurricanes and floods).

While the Company believes its current insurance coverage is adequate to cover its damages, future claims could exceed existing insurance coverage or insurance may not continue to be available at commercially reasonable rates.

Legal

The Company is involved in litigation incidental to its business and is a party to a number of legal actions and claims, various governmental proceedings and private civil lawsuits, including, but not limited to, those related to environmental and hazardous material exposure matters, FELA claims by employees, other personal injury claims and disputes and complaints involving certain transportation rates and charges. Some of the legal proceedings include claims for compensatory as well as punitive damages and others are, or are purported to be, class actions. While the final outcome of these matters cannot be reasonably determined, considering, among other things, the legal defenses available and liabilities that have been recorded along with applicable insurance, it is currently the opinion of CSX management that none of these pending items will have a material adverse effect on the Company's financial condition, results of operations or liquidity. An unexpected adverse resolution of one or more of these items, however, could have a material adverse effect on the Company's financial condition, results of operations or liquidity in that particular period.



Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 5. Commitments and Contingencies, continued

The Company is able to estimate a range of possible loss for certain legal proceedings for which a loss is reasonably possible in excess of reserves established. The Company has estimated this range to be \$2 million to approximately \$20 million in aggregate at September 28, 2012. This estimated aggregate range is based upon currently available information and is subject to significant judgment and a variety of assumptions. Accordingly, the Company's estimate will change from time to time, and actual losses may vary significantly from the current estimate.

Fuel Surcharge Antitrust Litigation

In May 2007, class action lawsuits were filed against CSXT and three other U.S.-based Class I railroads alleging that the defendants' fuel surcharge practices relating to contract and unregulated traffic resulted from an illegal conspiracy in violation of antitrust laws. The suit seeks treble damages allegedly sustained by purported class members as well as attorneys' fees and other relief. While we believe the case is without merit and recovery unlikely, plaintiffs are expected to allege damages at least equal to the fuel surcharges at issue. In November 2007, the class action lawsuits were consolidated and are now pending in federal court in the District of Columbia.

On June 21, 2012, the court certified the case as a class action. The decision was not a ruling on the merits of plaintiffs' claims, rather a decision to allow the plaintiffs to seek to prove the case as a class. The defendant railroads have petitioned the U.S. Court of Appeals for the D.C. Circuit for permission to appeal the District Court's class certification decision. On August 28, 2012, the Court of Appeals referred the petition to a merits panel, and directed that the parties to the case submit briefs addressing both the petition and the merits of the appeal. The District Court currently is deciding whether to stay some or all proceedings pending the appellate court's decision on the defendants' petition for an appeal.

CSXT believes that its fuel surcharge practices were arrived at and applied lawfully and that the case is without merit. Accordingly, the Company intends to defend itself vigorously. However, penalties for violating antitrust laws can be severe, and an unexpected adverse decision on the merits could have a material adverse effect on the Company's financial condition, results of operations or liquidity in that particular period or for the full year.

NOTE 6. Employee Benefit Plans

The Company sponsors defined benefit pension plans principally for salaried, management personnel. For employees hired on or before December 31, 2002, the plans provide eligible employees with retirement benefits based predominantly on years of service and compensation rates near retirement. For employees hired in 2003 or thereafter, benefits are determined based on a cash balance formula, which provides benefits by utilizing interest and pay credits based upon age, service and compensation.

In addition to these plans, the Company sponsors a self-insured, post-retirement medical plan and a life insurance plan that provide benefits to full-time, salaried, management employees, hired prior to January 1, 2003, upon their retirement if certain eligibility requirements are met. Medicare-eligible retirees are covered by a health reimbursement arrangement, which is an employer-funded account that can be used for reimbursement of eligible medical expenses. Non-Medicare eligible retirees will continue to be covered by the existing self-insured program. The life insurance plan is non-contributory.



Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 6. Employee Benefit Plans, continued

The Company engages independent actuaries to compute the amounts of liabilities and expenses relating to these plans subject to the assumptions that the Company selects. These amounts are reviewed by management. The following table describes the components of expense / (income) related to net benefit expense:

(Dollars in millions)	Pension Benefits			
	Third Quarters		Nine Months	
	2012	2011	2012	2011
Service Cost	\$11	\$10	\$33	\$30
Interest Cost	31	30	92	90
Expected Return on Plan Assets	(43	)(39	)(124	)(118
Amortization of Net Loss	21	18	62	54
Total Expense	\$20	\$19	\$63	\$56

(Dollars in millions)	Other Post-retirement Benefits			
	Third Quarters		Nine Months	
	2012	2011	2012	2011
Service Cost	\$1	\$1	\$3	\$3
Interest Cost	4	4	12	10
Amortization of Net Loss	2	2	7	5
Amortization of Prior Service Costs	—	—	(1	)(1
Total Expense	\$7	\$7	\$21	\$17

Qualified pension plan obligations are funded in accordance with prescribed regulatory requirements and with an objective of meeting minimum funding requirements necessary to avoid restrictions on flexibility of plan operation and benefit payments. During first quarter 2012, the Company made a contribution of \$275 million to its qualified pension plans, of which \$25 million was the required minimum contribution. At this time, the Company anticipates that no further contributions to its qualified pension plans will be required in 2012. For further details, see Note 8, Employee Benefit Plans, in CSX's most recent annual report on Form 10-K.

## NOTE 7. Debt and Credit Agreements

Total activity related to long-term debt as of the end of third quarter 2012 was as follows:

(Dollars in millions)	Current Portion	Long-term Portion	Total
Long-term debt as of December 2011	\$507	\$8,734	\$9,241
2012 activity:			
Long-term debt issued	—	300	300
Long-term debt repaid	(481	)—	(481
Reclassifications	781	(781	)—
Capital lease additions	—	8	8
Debt conversions to CSX stock	(1	)—	(1
Discount and premium activity	—	(4	)(4
Long-term debt as of the end of third quarter 2012	\$806	\$8,257	\$9,063





Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 7. Debt and Credit Agreements, continued

For fair value information related to the Company's long-term debt, see Note 10, Fair Value Measurements.

## Debt Issuance

During first quarter 2012, CSX issued \$300 million of 4.4% notes due 2043. These notes are included in the consolidated balance sheets under long-term debt and may be redeemed by the Company at any time. The net proceeds from the issuance were used primarily in connection with a \$275 million contribution to the Company's qualified pension plan.

## Credit Facility

CSX has a \$1 billion unsecured, revolving credit facility backed by a diverse syndicate of banks. This facility expires in September 2016, and as of the date of this filing, the Company has no outstanding balances under this facility. The facility allows borrowings at floating (LIBOR-based) interest rates, plus a spread, depending upon CSX's senior unsecured debt ratings. LIBOR is the London Interbank Offered Rate which is a daily reference rate based on the interest rates at which banks offer to lend unsecured funds. As of third quarter 2012, CSX was in compliance with all covenant requirements under this facility.

## Receivables Securitization Facility

The Company's \$250 million receivables securitization facility has a 364-day term and expires in June 2013. The Company's intention is to continue to renew this facility prior to its expiration. The purpose of this facility is to provide an alternative to commercial paper and a low cost source of short-term liquidity. As of the date of this filing, the Company has no outstanding balances under this facility.

## NOTE 8. Other Income - Net

The Company derives income from items that are not considered operating activities. Income from these items is reported net of related expense. Other income - net consisted of the following:

(Dollars in millions)	Third Quarters		Nine Months	
	2012	2011	2012	2011
Interest Income	\$1	\$1	\$4	\$3
Income from Real Estate	9	6	17	14
Miscellaneous Income (Expense)	(5	)(1	)(7	)(6
Total Other Income - Net	\$5	\$6	\$14	\$11

## Note 9. Income Taxes

There have been no material changes to the balance of unrecognized tax benefits during the third quarter 2012 and 2011.



Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 10. Fair Value Measurements

The Financial Instruments Topic in the ASC requires disclosures about fair value of financial instruments in annual reports as well as in quarterly reports. For CSX, this statement applies to certain investments and long-term debt. Disclosure of the fair value of pension plan assets is only required annually. Also, this rule clarifies the definition of fair value for financial reporting, establishes a framework for measuring fair value and requires additional disclosures about the use of fair value measurements.

Various inputs are considered when determining the value of the Company's investments, pension plan assets and long-term debt. The inputs or methodologies used for valuing securities are not necessarily an indication of the risk associated with investing in these securities. These inputs are summarized in the three broad levels listed below.

Level 1 - observable market inputs that are unadjusted quoted prices for identical assets or liabilities in active markets

Level 2 - other significant observable inputs (including quoted prices for similar securities, interest rates, credit risk, etc.)

Level 3 - significant unobservable inputs (including the Company's own assumptions in determining the fair value of investments)

The valuation methods described below may produce a fair value calculation that is not indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Investments

The Company's investment assets, valued with the assistance of a third-party trustee, consist of certificates of deposits, corporate bonds, U.S. government securities and auction rate securities and are carried at fair value on the consolidated balance sheet per the Fair Value Measurements and Disclosures Topic in the ASC. There are several valuation methodologies used for those assets as described below.

Certificates of Deposit (Level 2): Valued by discounting the related cash flows based on current yields of similar instruments with comparable durations.

Corporate Bonds and U.S. Treasury Obligations (Level 2): Valued using price evaluations reflecting the bid and/or ask sides of the market for a similar investment as of the last day of the fiscal period.

Auction Rate Securities (Level 3): Valued using a discounted cash flow model, because there is currently no active market for trading.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 10. Fair Value Measurements, continued

The Company's investment assets are carried at fair value on the consolidated balance sheets as summarized in the tables below. Additionally, the amortized cost basis of these investments was \$168 million and \$643 million as of September 28, 2012 and December 30, 2011, respectively.

(Dollars in Millions)	September 2012				December 2011			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Certificates of Deposit	\$—	\$—	\$—	\$—	\$—	\$477	\$—	\$477
Corporate Bonds	—	123	—	123	—	98	—	98
U.S. Treasury Obligations	—	31	—	31	—	53	—	53
Auction Rate Securities	—	—	15	15	—	—	15	15
Total investments at fair value	\$—	\$154	\$15	\$169	\$—	\$628	\$15	\$643

These investments have the following maturities:

(Dollars in millions)	September 28, 2012	December 30, 2011
Less than 1 year	\$35	\$523
1 - 2 years	56	32
2 - 5 years	58	73
Greater than 5 years	20	15
Total	\$169	\$643

## Long-term Debt

Long-term debt is reported at carrying amount on the consolidated balance sheets and is the Company's only financial instrument with fair values significantly different from their carrying amounts. The majority of the Company's long-term debt is valued with the assistance of an independent third party who utilizes closing transactions, market quotes or market values of comparable debt. For those instruments not valued by the third party, the fair value has been estimated by applying market rates of similar instruments to the scheduled contractual debt payments and maturities. These market rates are provided by the same third party. All of the inputs used to determine the fair value of the Company's long-term debt are Level 2 inputs.

The fair value of outstanding debt fluctuates with changes in a number of factors. Such factors include, but are not limited to, interest rates, market conditions, values of similar financial instruments, size of the transaction, cash flow projections and comparable trades. Fair value will exceed carrying value when the current market interest rate is lower than the interest rate at which the debt was originally issued. The fair value of a company's debt is a measure of its current value under present market conditions. It does not impact the financial statements under current accounting rules.

Table of Contents

CSX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 10. Fair Value Measurements, continued

The fair value and carrying value of the Company's long-term debt is as follows:

(Dollars in millions)	September 28, 2012	December 30, 2011
Long-term Debt Including Current Maturities:		
Fair Value	\$10,870	\$10,708
Carrying Value	\$9,063	\$9,241

## NOTE 11. Summarized Consolidating Financial Data

In 2007, CSXT sold secured equipment notes maturing in 2023, and in 2008, CSXT sold additional secured equipment notes maturing in 2014 in registered public offerings. CSX has fully and unconditionally guaranteed the notes. In connection with the notes, the Company is providing the following condensed consolidating financial information in accordance with SEC disclosure requirements. Each entity in the consolidating financial information follows the same accounting policies as described in the consolidated financial statements, except for the use of the equity method of accounting to reflect ownership interests in subsidiaries which are eliminated upon consolidation and the allocation of certain expenses of CSX incurred for the benefit of its subsidiaries.

Condensed consolidating financial information for the obligor, CSXT, and parent guarantor, CSX, is as follows:

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Income Statements

(Dollars in millions)

Third Quarter 2012	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
Revenue	\$—	\$2,878	\$16	\$2,894
Expense	(90)	)2,166	(36)	)2,040
Operating Income	90	712	52	854
Equity in Earnings of Subsidiaries	478	—	(478)	)—
Interest (Expense) / Benefit	(126)	) (17)	) 5	(138)
Other Income / (Expense) - Net	(1)	) 2	4	5
Earnings Before Income Taxes	441	697	(417)	) 721
Income Tax (Expense) / Benefit	14	(262)	) (18)	) (266)
Net Earnings	\$455	\$435	\$(435)	) \$455
Total Comprehensive Earnings	\$471	\$437	\$(437)	) \$471
Third Quarter 2011	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
Revenue	\$—	\$2,946	\$17	\$2,963
Expense	(77)	)2,220	(58)	)2,085
Operating Income	77	726	75	878
Equity in Earnings of Subsidiaries	500	(1)	) (499)	)—
Interest (Expense) / Benefit	(123)	) (19)	) 4	(138)
Other Income / (Expense) - Net	—	6	—	6
Earnings Before Income Taxes	454	712	(420)	) 746
Income Tax (Expense) / Benefit	10	(266)	) (26)	) (282)
Net Earnings	\$464	\$446	\$(446)	) \$464
Total Comprehensive Earnings	\$473	\$448	\$(448)	) \$473

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Income Statements

(Dollars in millions)

Nine Months Ended September 28, 2012	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated	
Revenue	\$—	\$8,823	\$49	\$8,872	
Expense	(266	)6,587	(102	)6,219	
Operating Income	266	2,236	151	2,653	
Equity in Earnings of Subsidiaries	1,512	(1	)(1,511	)—	
Interest (Expense) / Benefit	(381	)(53	)13	(421	)
Other Income / (Expense) - Net	(3	)6	11	14	
Earnings Before Income Taxes	1,394	2,188	(1,336	)2,246	
Income Tax (Expense) / Benefit	22	(795	)(57	)(830	)
Net Earnings	\$1,416	\$1,393	\$(1,393	)\$1,416	
Total Comprehensive Earnings	\$1,458	\$1,393	\$(1,393	)\$1,458	
Nine Months Ended September 30, 2011	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated	
Revenue	\$—	\$8,743	\$49	\$8,792	
Expense	(210	)6,584	(159	)6,215	
Operating Income	210	2,159	208	2,577	
Equity in Earnings of Subsidiaries	1,472	2	(1,474	)—	
Interest (Expense) / Benefit	(370	)(64	)22	(412	)
Other Income / (Expense) - Net	3	8	—	11	
Earnings Before Income Taxes	1,315	2,105	(1,244	)2,176	
Income Tax (Expense) / Benefit	50	(782	)(79	)(811	)
Net Earnings	\$1,365	\$1,323	\$(1,323	)\$1,365	
Total Comprehensive Earnings	\$1,398	\$1,325	\$(1,325	)\$1,398	

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Balance Sheet

(Dollars in millions)

As of Third Quarter 2012	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
<b>ASSETS</b>				
<b>Current Assets</b>				
Cash and Cash Equivalents	\$458	\$153	\$82	\$693
Short-term Investments	—	—	35	35
Accounts Receivable - Net	1	559	603	1,163
Receivable from Affiliates	992	1,636	(2,628)	)—
Materials and Supplies	—	264	—	264
Deferred Income Taxes	65	74	(5)	)134
Other Current Assets	14	78	12	104
Total Current Assets	1,530	2,764	(1,901)	)2,393
Properties	8	33,146	1,866	35,020
Accumulated Depreciation	(8)	) (8,106)	) (974)	) (9,088)
Properties - Net	—	25,040	892	25,932
Investments in Conrail	—	—	693	693
Affiliates and Other Companies	(39)	) 584	(43)	) 502
Investments in Consolidated Subsidiaries	18,515	—	(18,515)	)—
Other Long-term Assets	172	300	(62)	) 410
Total Assets	\$20,178	\$28,688	\$(18,936)	) \$29,930
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>Current Liabilities</b>				
Accounts Payable	\$150	\$1,004	\$43	\$1,197
Labor and Fringe Benefits Payable	36	345	35	416
Payable to Affiliates	2,488	364	(2,852)	)—
Casualty, Environmental and Other Reserves	—	153	16	169
Current Maturities of Long-term Debt	700	105	1	806
Income and Other Taxes Payable	(40)	) 308	(7)	) 261
Other Current Liabilities	(1)	) 172	1	172
Total Current Liabilities	3,333	2,451	(2,763)	) 3,021
Casualty, Environmental and Other Reserves	—	247	72	319
Long-term Debt	7,208	1,049	—	8,257
Deferred Income Taxes	(149)	) 8,067	100	8,018
Other Long-term Liabilities	770	605	(91)	) 1,284
Total Liabilities	\$11,162	\$12,419	\$(2,682)	) \$20,899
<b>Shareholders' Equity</b>				



Edgar Filing: CSX CORP - Form 10-Q

Common Stock, \$1 Par Value	\$1,031	\$181	\$(181	)\$1,031
Other Capital	20	5,669	(5,669	)20
Retained Earnings	8,798	10,475	(10,475	)8,798
Accumulated Other Comprehensive Loss	(833	)(79	)79	(833 )
Noncontrolling Interest	—	23	(8	)15
Total Shareholders' Equity	\$9,016	\$16,269	\$(16,254	)\$9,031
Total Liabilities and Shareholders' Equity	\$20,178	\$28,688	\$(18,936	)\$29,930

23

---

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Balance Sheet

(Dollars in millions)

As of December 2011	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
<b>ASSETS</b>				
<b>Current Assets</b>				
Cash and Cash Equivalents	\$549	\$154	\$80	\$783
Short-term Investments	475	—	48	523
Accounts Receivable - Net	4	468	657	1,129
Receivable from Affiliates	1,025	1,772	(2,797)	)—
Materials and Supplies	—	240	—	240
Deferred Income Taxes	10	173	(1)	)182
Other Current Assets	17	64	(3)	)78
Total Current Assets	2,080	2,871	(2,016)	)2,935
Properties	8	31,958	1,738	33,704
Accumulated Depreciation	(8	) (7,795	) (927	) (8,730
Properties - Net	—	24,163	811	24,974
Investments in Conrail	—	—	678	678
Affiliates and Other Companies	(39	) 574	(42	) 493
Investment in Consolidated Subsidiaries	17,519	—	(17,519	)—
Other Long-term Assets	176	109	108	393
Total Assets	\$19,736	\$27,717	\$(17,980	) \$29,473
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
<b>Current Liabilities</b>				
Accounts Payable	\$114	\$978	\$55	\$1,147
Labor and Fringe Benefits Payable	41	458	42	541
Payable to Affiliates	2,566	374	(2,940	)—
Casualty, Environmental and Other Reserves	—	151	16	167
Current Maturities of Long-term Debt	400	105	2	507
Income and Other Taxes Payable	(60	) 189	—	129
Other Current Liabilities	(1	) 194	3	196
Total Current Liabilities	3,060	2,449	(2,822	) 2,687
Casualty, Environmental and Other Reserves	—	284	68	352
Long-term Debt	7,609	1,124	1	8,734
Deferred Income Taxes	(246	) 7,800	47	7,601
Other Long-term Liabilities	858	667	106	1,631
Total Liabilities	\$11,281	\$12,324	\$(2,600	) \$21,005
<b>Shareholders' Equity</b>				
Common Stock, \$1 Par Value	\$1,049	\$181	\$(181	) \$1,049
Other Capital	6	5,652	(5,652	) 6

Edgar Filing: CSX CORP - Form 10-Q

Retained Earnings	8,275	9,618	(9,618	)8,275
Accumulated Other Comprehensive Loss	(875	)(79	)79	(875 )
Noncontrolling Minority Interest	—	21	(8	)13
Total Shareholders' Equity	\$8,455	\$15,393	\$(15,380	)\$8,468
Total Liabilities and Shareholders' Equity	\$19,736	\$27,717	\$(17,980	)\$29,473

24

---

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Cash Flow Statements

(Dollars in millions)

Nine months ended September 28, 2012	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
<b>Operating Activities</b>				
Net Cash Provided by (Used in) Operating Activities	\$429	\$2,202	\$(327)	)\$2,304
<b>Investing Activities</b>				
Property Additions	—	(1,669	)(161	)(1,830 )
Purchases of Short-term Investments	(50	)—	(28	)(78 )
Proceeds from Sales of Short-term Investments	525	—	48	573
Other Investing Activities	(6	)78	(62	)10
Net Cash Provided by (Used in) Investing Activities	469	(1,591	)(203	)(1,325 )
<b>Financing Activities</b>				
Long-term Debt Issued	300	—	—	300
Long-term Debt Repaid	(400	)(79	)(2	)(481 )
Dividends Paid	(415	)(536	)536	(415 )
Stock Options Exercised	11	—	—	11
Shares Repurchased	(500	)—	—	(500 )
Other Financing Activities	15	3	(2	)16
Net Cash Provided by (Used in) Financing Activities	(989	)(612	)532	(1,069 )
Net Increase (Decrease) in Cash and Cash Equivalents	(91	)(1	)2	(90 )
Cash and Cash Equivalents at Beginning of Period	549	154	80	783
Cash and Cash Equivalents at End of Period	\$458	\$153	\$82	\$693

Table of Contents

## CSX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## NOTE 11. Summarized Consolidating Financial Data, continued

## Consolidating Cash Flow Statements

(Dollars in millions)

Nine months ended September 30, 2011	CSX Corporation	CSX Transportation	Eliminations and Other	Consolidated
<b>Operating Activities</b>				
Net Cash Provided by (Used in) Operating Activities	\$1,054	\$2,014	\$(483)	)\$2,585
<b>Investing Activities</b>				
Property Additions	—	(1,285)	)(151	)(1,436)
Purchases of Short-term Investments	—	—	(14	)(14)
Proceeds from Sales of Short-term Investments	—	—	66	66
Other Investing Activities	(19	)(90	)92	(17)
Net Cash Provided by (Used in) Investing Activities	(19	)(1,375	)(7	)(1,401)
<b>Financing Activities</b>				
Long-term Debt Issued	600	—	—	600
Long-term Debt Repaid	(507	)(86	)(2	)(595)
Dividends Paid	(354	)(510	)510	(354)
Stock Options Exercised	27	—	—	27
Shares Repurchased	(1,564	)—	—	(1,564)
Other Financing Activities	30	(21	)(19	)(10)
Net Cash Provided by (Used in) Financing Activities	(1,768	)(617	)489	(1,896)
Net Increase (Decrease) in Cash and Cash Equivalents	(733	)22	(1	)(712)
Cash and Cash Equivalents at Beginning of Period	1,100	118	74	1,292
Cash and Cash Equivalents at End of Period	\$367	\$140	\$73	\$580

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

STRATEGIC OVERVIEW

CSX provides rail-based freight transportation services including traditional rail service and the transport of intermodal containers and trailers. The Company and the rail industry provide customers with access to an expansive and interconnected transportation network that plays a key role in North American commerce and is critical to the economic success and global competitiveness of the United States. This global competitiveness and the expected growth in manufacturing is beneficial to the rail industry. The U.S. demand to move more goods by rail is expected to rise along with the need to reduce highway congestion and greenhouse gas emissions. CSX and freight railroads are the best way to meet this demand while reducing environmental impacts. CSX can move a ton of freight almost 500 miles on one gallon of fuel and, on average, over three times more fuel efficient than trucks. Also, one rail car can move the equivalent of 3 truckloads which aids in alleviating highway congestion.

CSX's network is positioned to reach nearly two-thirds of Americans, who account for the majority of the nation's consumption of goods. Through this network, the Company transports a diverse portfolio of products and commodities to meet the country's needs. These products range from energy sources like coal, ethanol and crude oil, to automobiles, chemicals, building materials, paper, metals, grains and consumer products. The Company categorizes these products into three primary lines of business: merchandise, coal and intermodal. CSX's transportation solutions connect industries across the United States with each other and with global markets by meeting the transportation needs of port facilities, energy producers, manufacturers, industrial producers, construction companies, farmers and feed mills, wholesalers and retailers and the United States armed forces.

CSX services are delivered by dedicated employees whose jobs cannot be exported overseas. Railroad jobs are among some of the nation's highest paying. In 2011, CSX hired more than 4,000 new employees. Additionally, in 2012, the Company has been hiring and expects new employees for the full year to reach nearly 2,500. This hiring is primarily offsetting attrition.

Strategic Growth Initiatives

As CSX continues to strengthen its core business, the Company is focusing on three key strategic growth initiatives related to intermodal, export coal and an initiative to enhance customer service quality also known to CSX as Total Service Integration. The Company believes these initiatives will allow it to capture additional domestic and international volume, while improving service offerings to its customers in a cost-effective manner.

Intermodal

The Company's intermodal business is an economical, environmentally-friendly alternative to transporting freight on highways via truck. CSX is capitalizing on this opportunity by building new terminals and increasing network capacity. Major terminal expansion projects in Winter Haven, Florida, Worcester, Massachusetts and Columbus, Ohio are currently underway. During 2012, the Company completed construction of a new intermodal terminal in Louisville, Kentucky. These investments are in addition to the Company's new Northwest Ohio intermodal terminal that became operational in 2011. This high-capacity terminal, which is part of CSX's National Gateway initiative discussed below, expands service offerings to customers as well as improves market access to and from east coast ports.

## Table of Contents

### Export Coal

Economic expansion in developing countries has generated a growth cycle in export coal demand. Over the long term, demand for coal in these countries is expected to remain high due to rising consumption as they become more urbanized, which is increasing the need for electric power generation and steel production. These increases in global coal demand are likely to be met by shipments from coal producing countries, including the U.S. In addition to the Company's ready access to large U.S. coal suppliers and multiple port facilities, CSX continues to enhance the capacity and operating efficiency of its export coal network, which favorably positions the Company to capitalize on this growth opportunity. In the long term, this export coal demand is expected to partially offset declines in utility coal volume that has resulted from low natural gas prices and environmental regulation. Although the Company expects long-term growth in the export coal market, CSX export traffic volumes will be subject to a high degree of volatility as a result of changes in the global economy and competition from foreign coal producers.

### Total Service Integration

CSX's Total Service Integration ("TSI") initiative, which was launched in 2006, supports growth by improving service, optimizing train size, and increasing asset utilization for unit train shipments from origin to destination. CSX is now advancing this initiative to enhance service quality for customers who ship by the carload. This program, TSI Carload, focuses where the customer is impacted most - during the first and last mile of service. These enhancements aim to improve service levels and reliability of rail transportation over other modes of transportation. These improvements to operational processes, customer communication and service will better align the Company's operating capabilities with customers' needs.

### Balanced Approach to Capital Deployment

CSX remains highly committed to delivering value to shareholders through a balanced approach to deploying capital that includes investments in infrastructure, dividend growth and share repurchases. In 2011, the Company invested \$2.3 billion to further enhance the capacity, quality, safety and flexibility of its network. Included in this amount is approximately \$100 million of investments related to reimbursable public-private partnerships where reimbursements may not be fully received in a given year. In addition, CSX continues to return value to its shareholders in the form of dividends and share repurchases. The Company has increased its quarterly cash dividend ten times over the last seven years which represents a 32 percent compounded annual growth rate. Also during 2011, CSX announced a new \$2 billion share repurchase authority expected to be completed by the end of 2012 based on market and business conditions. While delivering shareholder value through this balanced approach to capital deployment, the Company remains committed to an improving investment grade credit profile.

### Public-Private Partnerships

Expanding capacity on U.S. rail networks will provide substantial public benefits including job creation, increased business activity at U.S. ports, reduced highway congestion and lower air emissions. Therefore, CSX and its government partners are working jointly to invest in multi-year rail infrastructure projects such as the National Gateway. This initiative is a public-private partnership which will increase intermodal capacity on key corridors between Mid-Atlantic ports and the Midwest. Current projects related to the National Gateway include the expansion of the Virginia Avenue Tunnel in Washington, D.C. and construction for double-stack train clearances in Ohio, West Virginia, Pennsylvania, Maryland and the District of Columbia.





Table of Contents

CSX is engaged in another major partnership initiative with the Commonwealth of Massachusetts to expand freight and commuter rail service. Currently, CSX provides service to and from New England. To further improve that service offering to customers, CSX is expanding its intermodal terminal footprint in Worcester, Massachusetts and, with the Commonwealth, is clearing the route from Worcester to the New York state line for double-stack intermodal service. At the beginning of fourth quarter 2012, CSX sold its corridor between Boston and Worcester to the Commonwealth, while retaining the right to utilize this corridor for freight service. The Commonwealth intends to expand commuter rail service in the greater Boston area.

In 2011, CSX entered into a transaction with the state of Florida to help alleviate highway congestion through a new commuter rail operation known as SunRail. CSX sold a portion of its track to the state for its new commuter rail and will invest the proceeds in additional freight rail capacity and infrastructure within the state. CSX retains the right to utilize this corridor with freight service to serve its customers. This includes a new automotive and intermodal facility in central Florida.

In summary, these long-term investments discussed above provide a foundation for volume growth and productivity improvement, enhanced customer service and continued advancements in the safety and reliability of operations. To continue these types of investments, the Company must be able to operate in an environment in which it can generate adequate returns and drive shareholder value. CSX will continue to advocate for a fair and balanced regulatory environment to ensure that the value of the Company's rail service would be reflected in any potential new legislation or policies.

Table of Contents

## CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

## Third Quarter 2012 Highlights

Revenue decreased \$69 million to \$2.9 billion.

Expenses decreased \$45 million or 2% to \$2.0 billion.

Operating income decreased \$24 million or 3% to \$854 million.

Operating ratio increased to 70.5%.

	Third Quarters		Nine Months		
(In thousands)	2012	2011	2012	2011	
Volume	1,600	1,619	4,842	4,857	
(In millions)					
Revenue	\$2,894	\$2,963	\$8,872	\$8,792	
Expense	2,040	2,085	6,219	6,215	
Operating Income	\$854	\$878	\$2,653	\$2,577	
Operating Ratio	70.5	% 70.4	% 70.1	% 70.7	%

Total revenue for the Company declined 2% year-over-year due to lower volume, primarily in coal, lower fuel surcharge recoveries partially offset by pricing gains. Expenses decreased 2% versus the prior year reflecting the continued recognition of a deferred gain and lower fuel costs related to volume and efficiency. Additionally, overtime crew savings were realized from improvements in network efficiency.

For additional information, refer to Results of Operations discussed on pages 33 through 38.

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

In addition to the financial highlights described above, the Company measures and reports safety and service performance. The Company strives for continuous improvement in these measures through training, initiatives and investment. For example, the Company's safety and train accident prevention programs rely on broad employee involvement. The programs utilize operating rules training, compliance measurement, root cause analysis and communication that are intended to create a safer environment for employees and the public. Continued capital investment in the Company's assets, including track, bridges, signals, equipment and detection technology also supports safety performance.

The Company routinely collaborates with the Federal Railroad Administration ("FRA") and industry organizations as well as federal, state and local governments on the development and implementation of safety programs and initiatives. For example, CSX, Operation Lifesaver, Inc., the U.S. Department of Transportation and other major railroads from across the country have partnered in the Common Sense campaign to reduce the number of injuries and deaths around tracks and trains. In addition to these initiatives, CSXT also has an ongoing public safety program to clear-cut trees and vegetation at public passive highway-rail intersections (crossings with no flashing lights or gates) to improve the public's ability to discern rail hazards.

At CSX, operational success is built on employee commitment to customer service while at the same time maintaining a constant focus on safety. During third quarter 2012, both key safety measures improved versus 2011. The FRA reportable personal injury frequency index significantly improved by 35 percent year over year to 0.70, showing extraordinary employee dedication to the Company's safety initiative. The reported FRA train accident frequency rate improved 3 percent year over year to 1.94.

Network reliability and service metrics showed strong improvements during the third quarter 2012. On-time originations improved 25 percent to a record 90 percent, and on-time arrivals improved 31 percent to 80 percent. Average train velocity increased 10 percent to 22.6 miles per hour, while dwell improved 9 percent to 23.2 hours.

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

## Operating Statistics (Estimated)

		Third Quarters 2012	2011	Improvement
Safety and Service Measurements	FRA Personal Injury Frequency Index	0.70	1.07	35%
	FRA Train Accident Rate	1.94	1.99	3%
	On-Time Train Originations	90	% 72	% 25%
	On-Time Destination Arrivals	80	% 61	% 31%
	Dwell	23.2	25.5	9%
	Cars-On-Line	188,907	204,649	8%
	Train Velocity	22.6	20.6	10%
Resources	Route Miles	21,007	21,043	Increase —%
	Locomotives (owned and long-term leased)	4,164	4,069	2%
	Freight Cars (owned and long-term leased)	70,368	67,289	5%

## Key Performance Measures Definitions

FRA Personal Injury Frequency Index - Number of FRA-reportable injuries per 200,000 man-hours.

FRA Train Accident Rate - Number of FRA-reportable train accidents per million train-miles.

On-Time Train Originations - Average percent of scheduled road trains that depart the origin yard on-time or ahead of schedule.

On-Time Destination Arrivals - Average percent of scheduled road trains that arrive at the destination yard on-time to two hours late (30 minutes for intermodal trains).

Dwell - Average amount of time in hours between car arrival at and departure from the yard. It does not include cars moving through the yard on the same train.

Cars-On-Line - An average count of all cars on the network (does not include locomotives, cabooses, trailers, containers or maintenance equipment).

Train Velocity - Average train speed between terminals in miles per hour (does not include locals, yard jobs, work trains or passenger trains).



Table of Contents

## CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

## FINANCIAL RESULTS OF OPERATIONS

	Third Quarters				Nine Months			
	2012	2011	\$ Change	% Change	2012	2011	\$ Change	% Change
Revenue	\$2,894	\$2,963	\$(69)	)(2)%	\$8,872	\$8,792	\$80	1%
Expense								
Labor and Fringe	754	765	11	1	2,268	2,294	26	1
Materials, Supplies and Other	525	562	37	7	1,617	1,649	32	2
Fuel	397	412	15	4	1,251	1,245	(6)	)—
Depreciation	268	251	(17)	)(7)	788	740	(48)	)(6)
Equipment and Other Rents	96	95	(1)	)(1)	295	287	(8)	)(3)
Total Expense	2,040	2,085	45	2	6,219	6,215	(4)	)—
Operating Income	854	878	(24)	)(3)	2,653	2,577	76	3
Interest Expense	(138)	(138)	—	—	(421)	(412)	(9)	)(2)
Other Income - Net	5	6	(1)	)—	14	11	3	27
Income Tax Expense	(266)	(282)	16	6	(830)	(811)	(19)	)(2)
Net Earnings	\$455	\$464	\$(9)	)(2)	\$1,416	\$1,365	\$51	4%
Earnings Per Diluted Share	\$0.44	\$0.43	\$0.01	2%	\$1.36	\$1.24	\$0.12	10%
Operating Ratio	70.5	%70.4	%(10)	) bps	70.1	%70.7	%60	bps

## Volume and Revenue (Unaudited)

Volume (Thousands of units); Revenue (Dollars in millions); Revenue Per Unit (Dollars)

## Third Quarters

	Volume			Revenue			Revenue Per Unit					
	2012	2011	% Change	2012	2011	% Change	2012	2011	% Change			
Agricultural												
Agricultural Products	88	96	(8)	)%	\$220	\$234	(6)	)%	\$2,500	\$2,438	3	%
Phosphates and Fertilizers	80	80	—		123	118	5		1,538	1,475	4	
Food and Consumer	25	24	2		67	64	5		2,680	2,667	3	
Industrial												
Chemicals	118	116	2		424	407	4		3,593	3,509	3	
Automotive	100	86	17		270	228	18		2,700	2,651	1	
Metals	64	66	(3)	)	155	155	—		2,422	2,348	3	
Housing and Construction												
Emerging Markets	107	116	(8)	)	168	180	(7)	)	1,570	1,552	1	
Forest Products	73	73	—		182	179	2		2,493	2,452	2	
Total Merchandise	655	657	—		1,609	1,565	3		2,456	2,382	3	
Coal	323	386	(16)	)	791	957	(17)	)	2,449	2,479	(1)	)
Intermodal (a)	622	576	8		399	363	10		641	630	2	

Edgar Filing: CSX CORP - Form 10-Q

Other	—	—	—	95	78	23	—	—	—			
Total	1,600	1,619	(1)	)%	\$2,894	\$2,963	(2)	)%	\$1,809	\$1,830	(1)	)%

(a) 2011 intermodal revenue has been reduced by \$6 million for the quarter ended September 30, 2011 from what was previously reported to correct for certain interline business and the corresponding intermodal revenue per unit has been reduced for this as well. The offsetting adjustment is presented in other revenue.

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Third Quarter 2012 Results of Operations

Volume declined 1% year-over-year as lower coal shipments were partially offset by the increase in intermodal and automotive volume. Pricing gains drove increases in revenue per unit in nearly all markets. Total revenue for the Company declined 2% year-over-year due to lower volume, lower fuel surcharge recoveries, partially offset by pricing gains.

Merchandise

Agricultural

Agricultural Products - Volume decreased due to lower shipments of corn and ethanol. Corn shipments for animal feed declined as the extreme drought in the Midwest impacted harvest levels and drove corn prices higher. Further contributing to this decline, customers in the Southeast took advantage of a strong local crop which was delivered by truck. Ethanol shipments were lower as a result of a reduction in gasoline demand.

Phosphates and Fertilizers - Fertilizer volume was flat as increased domestic shipments were offset by lower export volume. Domestic shipments increased as some business shifted to rail from barge transportation due to the low river levels. Increased shipments to domestic markets limited the availability of fertilizer for exports.

Food and Consumer - Volume increased due to a larger year-over-year potato crop and increased rail shipments of western apples to replace the weak crop in the Midwest which is typically moved by truck to customers.

Industrial

Chemicals - Volume growth was driven by an increase in plastics shipments to support growth in a broad base of end-use markets including packaging and automotive. Additionally, frac sand and petroleum oil shipments increased from shale drilling related activity.

Automotive - Automotive volume grew as North American light vehicle production increased to meet pent up demand as the average vehicle age in the U.S. reached record highs.

Metals - Scrap volume declined due to lower steel mill utilization rates resulting from decreased demand and falling scrap prices.

Housing and Construction

Emerging Markets - Volume declined due to reduced shipments of salt as inventories remain high due to reduced road application during the previous mild winter. Additionally, waste volume declined due to the conclusion of several remediation projects and an increase of local landfill disposal options that favor truck.

Forest Products - Strength in building products from the slowly-recovering demand for housing and construction was offset by weakness in the paper markets, which continue to be affected by electronic media substitution.





Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Coal

Shipments of utility coal declined primarily driven by low natural gas prices and utility stockpiles above target levels. This decrease was partially offset by higher export volume driven by increased shipments of U.S. thermal coal primarily to Europe.

Intermodal

Domestic growth was driven by highway-to-rail conversions, the addition of service lanes and growth with existing business partners. International growth was driven by a new customer and growth from expanded service offerings primarily enabled by the Northwest Ohio terminal.

Other

Other revenue increased due to lower volume-based incentives paid to customers and higher revenue from customers who did not meet minimum contractual volumes.

Expense

Expenses in the quarter decreased \$45 million from last year's third quarter. Significant variances are described below.

Labor and Fringe expense decreased \$11 million due to the following:

• Cycling of prior year expense of \$14 million for guarantee payments for a closed facility.

• Lower crew costs of \$7 million due to improvements in network efficiency that generated a reduction of overtime hours and relief crews.

• Offsetting these decreases:

• Inflation-related expenses increased \$7 million.

• Other related costs increased \$3 million

Materials, Supplies and Other expense decreased \$37 million due to the following:

• Recognition of \$30 million of the deferred gain from the November 2011 sale of an operating rail corridor to the state of Florida.

• Casualty and freight loss expenses decreased \$18 million primarily due to improved safety that lowered personal injury claim trends and accident rates.

• Offsetting these decreases:

• Volume-related expenses increased \$8 million due to terminal-related costs associated with the growth of intermodal, export coal and automotive businesses.

• Inflation and other related expenses increased \$3 million.

Fuel expense decreased \$15 million primarily due to volume and efficiency, partially offset by a 1% increase in the average price per gallon for locomotive fuel.

Depreciation expense increased \$17 million due to a larger asset base.



Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Consolidated Results of Operations

Interest Expense

Interest expense of \$138 million was flat primarily due to higher average debt balances offset by lower interest rates.

Other Income - Net

Other income-net decreased \$1 million to \$5 million primarily due to higher non-operating expenses partially offset by higher real estate sales.

Income Tax Expense

Income tax expense decreased \$16 million to \$266 million primarily due to lower earnings in third quarter 2012.

Net Earnings

Net earnings decreased \$9 million to \$455 million driven by the after-tax impact of business results as discussed above. Earnings per diluted share increased \$0.01 to \$0.44 as the decrease in business results were offset by lower outstanding shares in the quarter versus a year ago.



Table of Contents

## CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

## Volume and Revenue (Unaudited)

Volume (Thousands of units); Revenue (Dollars in millions); Revenue Per Unit (Dollars)

Nine Months

	Volume			Revenue			Revenue Per Unit			
	2012	2011	% Change	2012	2011	% Change	2012	2011	% Change	
Agricultural										
Agricultural Products	297	314	(5 )%	\$756	\$767	(1 )%	\$2,545	\$2,443	4	%
Phosphates and Fertilizers	239	243	(2 )	379	373	2	1,586	1,535	3	
Food and Consumer	75	76	(1 )	202	197	3	2,693	2,592	4	
Industrial										
Chemicals	355	352	1	1,269	1,214	5	3,575	3,449	4	
Automotive	316	262	21	853	673	27	2,699	2,569	5	
Metals	203	201	1	489	461	6	2,409	2,294	5	
Housing and Construction										
Emerging Markets	304	328	(7 )	500	504	(1 )	1,645	1,537	7	
Forest Products	217	212	2	547	514	6	2,521	2,425	4	
Total Merchandise	2,006	1,988	1	4,995	4,703	6	2,490	2,366	5	
Coal	985	1,159	(15 )	2,443	2,794	(13 )	2,480	2,411	3	
Intermodal <sup>(a)</sup>	1,851	1,710	8	1,196	1,059	13	646	619	4	
Other	—	—	—	238	236	1	—	—	—	
Total	4,842	4,857	—	% \$8,872	\$8,792	1	% \$1,832	\$1,810	1	%

(a) 2011 intermodal revenue has been reduced by \$18 million for the nine months ended September 30, 2011 from what was previously reported to correct for certain interline business and the corresponding intermodal revenue per unit has been reduced for this as well. The offsetting adjustment is presented in other revenue.

## Nine Months Results of Operations

## Consolidated Results of Operations

## Revenue

Revenue increased \$80 million to \$8,872 million as strong intermodal and automotive volume growth and strong pricing more than offset the volume declines in coal.

## Operating Income

Operating income increased \$76 million to \$2,653 million primarily due to higher revenue as described above as well as the continued recognition of a deferred gain, lower incentive compensation, and productivity gains. These increases were partially offset by higher inflation and depreciation costs.

Interest Expense

Interest expense increased \$9 million to \$421 million primarily due to higher average debt balances partially offset by lower interest rates.

37

---

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Other Income - Net

Other income-net increased \$3 million to \$14 million primarily due to higher real estate activity.

Income Tax Expense

Income tax expense increased \$19 million to \$830 million primarily due to higher earnings in 2012.

Net Earnings

Net earnings increased \$51 million to \$1,416 million and earnings per diluted share increased \$0.12 to \$1.36 driven by the after-tax impact of business results as discussed above. Earnings per diluted share was also impacted by lower shares outstanding versus a year ago.

LIQUIDITY AND CAPITAL RESOURCES

The following are material changes in the consolidated balance sheets and sources of liquidity and capital, which provide an update to the discussion included in CSX's most recent annual report on Form 10-K.

Material Changes in Consolidated Balance Sheets and Significant Cash Flows

Consolidated Balance Sheets

Total assets increased \$457 million from year end primarily driven by the increase in net properties of \$958 million partially offset by net cash outflows (including short-term investment activity) of \$578 million.

Total liabilities and shareholders' equity combined increased \$457 million from year end. This increase was mostly due to growth in retained earnings of \$523 million from net earnings partially offset by share repurchases and dividends paid. Additionally, deferred income tax liabilities increased \$417 million resulting from the net impact of bonus depreciation. Partially offsetting these increases was a pension plan contribution of \$275 million as well as incentive compensation payments of \$121 million.

Significant Cash Flows

Cash and cash equivalents decreased \$90 million during the nine months ended 2012 versus the decrease of \$712 million for the same period in the prior year primarily due to the following items:

- Lower share repurchases of approximately \$1.1 billion
- Higher proceeds from net sales of short-term investments of \$443 million
- Higher capital expenditures of \$394 million
- Pension plan contribution of \$275 million
- Higher debt repayments of \$186 million (net of debt issued)





Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Planned capital investments for 2012 are \$2.25 billion. This amount excludes investments related to reimbursable public-private partnerships where reimbursements may not be fully received in a given year. CSX intends to fund capital investments through cash generated from operations. Also, the Company expects to incur significant capital costs in connection with the implementation of Positive Train Control ("PTC"). CSX now estimates that the total multi-year cost of PTC implementation will be at least \$1.7 billion. This estimate includes costs for installing the new system along tracks, upgrading locomotives, adding communication equipment and developing new technologies. Total PTC spending life-to-date through September 2012 was approximately \$500 million.

Liquidity and Working Capital

As of the end of nine months 2012, CSX had \$728 million of cash, cash equivalents and short-term investments. CSX has a \$1 billion unsecured revolving credit facility backed by a diverse syndicate of banks. This facility expires in September 2016 and as of the date of this filing, the Company has no outstanding balances under this facility. CSX uses current cash balances for general corporate purposes, which may include capital expenditures, working capital requirements, improvements in productivity, dividends to shareholders, debt repayments and repurchases of CSX common stock. See Note 7, Debt and Credit Agreements.

The Company's \$250 million receivables securitization facility has a 364-day term and expires in June 2013. The Company's intention is to continue to renew this facility prior to its expiration. The purpose of this facility is to provide an alternative to commercial paper and a low cost source of short-term liquidity. As of the date of this filing, the Company has no outstanding balances under this facility.

Working capital can also be considered a measure of a company's ability to meet its short-term needs. CSX had a working capital deficit of \$628 million as of September 2012 and a working capital surplus of \$248 million as of December 2011. This decline since year end is primarily due to cash used for property additions, share repurchases, pension plan contributions and dividend payments which more than offset cash from operations. A working capital deficit is not unusual for CSX or other companies in the industry and does not indicate a lack of liquidity.

The Company's working capital balance varies due to factors such as the timing of scheduled debt payments and changes in cash and cash equivalent balances as discussed above. The Company continues to maintain adequate current assets to satisfy current liabilities and maturing obligations when they come due. Furthermore, CSX has sufficient financial capacity, including its revolving credit facility, trade receivable facility and shelf registration statement to manage its day-to-day cash requirements and any anticipated obligations. The Company from time to time accesses the credit markets for additional liquidity.



Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires that management make estimates in reporting the amounts of certain assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and certain revenues and expenses during the reporting period. Actual results may differ from those estimates. These estimates and assumptions are discussed with the Audit Committee of the Board of Directors on a regular basis. Consistent with the prior year, significant estimates using management judgment are made for the following areas:

- casualty, environmental and other reserves;
- pension and post-retirement medical plan accounting;
- depreciation policies for assets under the group-life method; and
- income taxes.

For further discussion of CSX's critical accounting estimates, see the Company's most recent annual report on Form 10-K.

FORWARD-LOOKING STATEMENTS

Certain statements in this report and in other materials filed with the SEC, as well as information included in oral statements or other written statements made by the Company, are forward-looking statements. The Company intends for all such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements within the meaning of the Private Securities Litigation Reform Act may contain, among others, statements regarding:

- projections and estimates of earnings, revenues, margins, volumes, rates, cost-savings, expenses, taxes or other financial items;

- expectations as to results of operations and operational initiatives;
- expectations as to the effect of claims, lawsuits, environmental costs, commitments, contingent liabilities, labor negotiations or agreements on the Company's financial condition, results of operations or liquidity;
- management's plans, strategies and objectives for future operations, capital expenditures, dividends, share repurchases, safety and service performance, proposed new services and other matters that are not historical facts, and management's expectations as to future performance and operations and the time by which objectives will be achieved; and
- future economic, industry or market conditions or performance and their effect on the Company's financial condition, results of operations or liquidity.

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

Forward-looking statements are typically identified by words or phrases such as "will," "should," "believe," "expect," "anticipate," "project," "estimate," "preliminary" and similar expressions. The Company cautions against placing undue reliance on forward-looking statements, which reflect its good faith beliefs with respect to future events and are based on information currently available to it as of the date the forward-looking statement is made. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the timing when, or by which, such performance or results will be achieved.

Forward-looking statements are subject to a number of risks and uncertainties and actual performance or results could differ materially from those anticipated by any forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statement. If the Company does update any forward-looking statement, no inference should be drawn that the Company will make additional updates with respect to that statement or any other forward-looking statements. The following important factors, in addition to those discussed in Part II, Item 1A (Risk Factors) of CSX's most recent annual report on Form 10-K and elsewhere in this report, may cause actual results to differ materially from those contemplated by any forward-looking statements:

- legislative, regulatory or legal developments involving transportation, including rail or intermodal transportation, the environment, hazardous materials, taxation, and initiatives to further regulate the rail industry;
- the outcome of litigation and claims, including, but not limited to, those related to fuel surcharge, environmental matters, taxes, shipper and rate claims subject to adjudication, personal injuries and occupational illnesses;
- changes in domestic or international economic, political or business conditions, including those affecting the transportation industry (such as the impact of industry competition, conditions, performance and consolidation) and the level of demand for products carried by CSXT;
- natural events such as severe weather conditions, including floods, fire, hurricanes and earthquakes, a pandemic crisis affecting the health of the Company's employees, its shippers or the consumers of goods, or other unforeseen disruptions of the Company's operations, systems, property or equipment;
- competition from other modes of freight transportation, such as trucking and competition and consolidation within the transportation industry generally;
- the cost of compliance with laws and regulations that differ from expectations (including those associated with Positive Train Control implementation) and costs, penalties and operational impacts associated with noncompliance with applicable laws or regulations;
- the impact of increased passenger activities in capacity-constrained areas, including potential effects of high speed rail initiatives, or regulatory changes affecting when CSXT can transport freight or service routes;
- unanticipated conditions in the financial markets that may affect timely access to capital markets and the cost of capital, as well as management's decisions regarding share repurchases;
- changes in fuel prices, surcharges for fuel and the availability of fuel;

Table of Contents

CSX CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

the impact of natural gas prices on coal-fired electricity generation;  
availability of insurance coverage at commercially reasonable rates or insufficient insurance coverage to cover claims or damages;  
the inherent business risks associated with safety and security, including a cybersecurity attack which would threaten the availability and vulnerability of information technology, adverse economic or operational effects from actual or threatened war or terrorist activities and any governmental response;  
labor and benefit costs and labor difficulties, including stoppages affecting either the Company's operations or customers' ability to deliver goods to the Company for shipment;  
the Company's success in implementing its strategic, financial and operational initiatives;  
changes in operating conditions and costs or commodity concentrations; and  
the inherent uncertainty associated with projecting economic and business conditions.

Other important assumptions and factors that could cause actual results to differ materially from those in the forward-looking statements are specified elsewhere in this report and in CSX's other SEC reports, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and the Company's website at [www.csx.com](http://www.csx.com). The information on the CSX website is not part of this quarterly report on Form 10-Q.

Table of Contents

CSX CORPORATION

PART I

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided under Part II, Item 7A (Quantitative and Qualitative Disclosures about Market Risk) of CSX's most recent annual report on Form 10-K.

Item 4. CONTROLS AND PROCEDURES

As of September 28, 2012, under the supervision and with the participation of CSX's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), management has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the CEO and CFO concluded that, as of September 28, 2012, the Company's disclosure controls and procedures were effective at the reasonable assurance level in timely alerting them to material information required to be included in CSX's periodic SEC reports. There were no changes in the Company's internal controls over financial reporting during the third quarter of 2012 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

Fuel Surcharge Antitrust Litigation

For further details, please refer to Note 5. Commitments and Contingencies of this quarterly report on Form 10-Q.

Item 1A. RISK FACTORS

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors discussed under Part II, Item 7 (Management's Discussion and Analysis of Financial Condition and Results of Operations) of CSX's most recent annual report on Form 10-K. See also Part I, Item 2 (Forward-Looking Statements) of this quarterly report on Form 10-Q. There have been no material changes from the risk factors previously disclosed in CSX's most recent annual report on Form 10-K.

Table of Contents

CSX CORPORATION

PART II

## Item 2. CSX Purchases of Equity Securities

CSX is required to disclose any purchases of its own common stock for the most recent quarter. CSX purchases its own shares for two primary reasons: to further its goals under its share repurchase program and to fund the Company's contribution required to be paid in CSX common stock under a 401(k) plan which covers certain union employees. In May 2011, CSX announced a new \$2 billion share repurchase program. Under this program, the Company may purchase shares from time to time on the open market, through block trades or otherwise. CSX expects to complete these repurchases by the end of 2012 based on market and business conditions.

Share repurchase activity of \$200 million for the third quarter 2012 was as follows:

CSX Purchases of Equity Securities  
for the Quarter

Third Quarter <sup>(a)</sup>	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
Beginning Balance				\$433,742,153
July	—	\$—	—	433,742,153
August	4,100,000	22.81	4,100,000	340,217,384
September	4,773,830	22.33	4,773,830	233,631,506
Ending Balance	8,873,830	\$22.55	8,873,830	\$233,631,506

(a) Third quarter 2012 consisted of the following fiscal periods: July (June 30, 2012 - July 27, 2012), August (July 28, 2012 - August 24, 2012), September (August 25, 2012 - September 28, 2012).

## Item 3. Defaults Upon Senior Securities

None

## Item 4. Mine Safety Disclosures

Not Applicable

## Item 5. Other Information

None



Table of Contents

CSX CORPORATION

PART II

Item 6. Exhibits

Exhibits

12.1\* Computation of Ratio of Earnings to Fixed Charges

31\* Rule 13a-14(a) Certifications

32\* Section 1350 Certifications

101\* The following financial information from CSX Corporation's Quarterly Report on Form 10-Q for the quarter ended September 28, 2012 filed with the SEC on October 16, 2012, formatted in XBRL includes: (i) consolidated income statements for the fiscal periods ended September 28, 2012 and September 30, 2011, (ii) consolidated balance sheets at September 28, 2012 and December 30, 2011, (iii) consolidated cash flow statements for the fiscal periods ended September 28, 2012 and September 30, 2011, and (iv) the notes to consolidated financial statements.

\* Filed herewith

Table of Contents

CSX CORPORATION

PART II

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CSX CORPORATION

(Registrant)

By: /s/ Carolyn T. Sizemore  
Carolyn T. Sizemore  
Vice President and Controller  
(Principal Accounting Officer)

Dated: October 16, 2012