

GOLDFIELD CORP  
Form DEF 14A  
April 18, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A INFORMATION  
Proxy Statement Pursuant to Section 14(a) of the  
Securities Exchange Act of 1934  
Amendment No.

Filed by the Registrant  Filed by a Party other than the Registrant   
Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

The Goldfield Corporation  
(Name of Registrant as Specified in Its Charter)

N/A  
(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)

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Amount previously paid:

1

Form, Schedule or Registration Statement No.:

2

3 Filing Party:

Date Filed:

4

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THE GOLDFIELD CORPORATION

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS  
TO BE HELD ON MAY 24, 2018

To Our Stockholders:

Notice is hereby given that the Annual Meeting of the Stockholders of The Goldfield Corporation has been called and will be held in the Venezia Room at the Hilton Melbourne Rialto Place, 200 Rialto Place, Melbourne, Florida 32901 on May 24, 2018 at 9:00 a.m. for the following purposes:

1. To elect six directors nominated by the Company's Board of Directors.
2. To ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018.
3. To transact such other business as may lawfully come before the meeting or any adjournment thereof.

Only stockholders of record at the close of business on April 4, 2018 will be entitled to vote at the meeting or any adjournment thereof. The transfer books of the Company will not be closed.

Important Notice Regarding the Availability of Proxy Materials For the Annual Meeting of Stockholders to be Held on May 24, 2018: Notice of Annual Meeting of Stockholders, our Proxy Statement, Proxy Card and our 2017 Annual Report are available at [www.proxydocs.com/GV](http://www.proxydocs.com/GV)

By Order of the Board of Directors

Denise Diaz

Secretary

Melbourne, Florida

April 18, 2018

Your vote is important.

If you are unable to attend the meeting in person, you are requested by the Board of Directors of the Company to date, sign, and return the enclosed proxy in the enclosed envelope as soon as possible. No postage is necessary if mailed in the United States. In the event you later decide to attend the meeting, you may revoke your proxy and vote your shares in person. For information about how to obtain directions to attend the meeting and vote in person, please contact Investor Relations, Dresner Corporate Services, Kristine Walczak at 312-780-7205 or [kwalczak@dresnerco.com](mailto:kwalczak@dresnerco.com).

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The Goldfield Corporation  
1684 West Hibiscus Boulevard  
Melbourne, Florida 32901  
(321) 724-1700

PROXY STATEMENT  
ANNUAL MEETING OF STOCKHOLDERS  
May 24, 2018

This proxy statement is furnished in connection with the solicitation of proxies by the Board of Directors of The Goldfield Corporation (the “Company” or “Goldfield”), to be voted at the Annual Meeting of Stockholders of the Company (the “Annual Meeting”) to be held in the Venezia Room at the Hilton Melbourne Rialto Place, 200 Rialto Place, Melbourne, Florida 32901 on May 24, 2018 at 9:00 a.m. and at any and all adjournments thereof. The meeting will be held for the purposes set forth in the notice and in this proxy statement. This proxy statement, the form of proxy and the accompanying annual report are being mailed to stockholders on or about April 18, 2018.

**RECORD DATE, STOCKHOLDERS ENTITLED TO VOTE AND REQUIRED VOTE**

Only holders of record of outstanding shares of the Company at the close of business on April 4, 2018 will be entitled to vote at the Annual Meeting on May 24, 2018. As of April 4, 2018 the Company had outstanding 25,451,354 shares of common stock, par value \$.10 per share (the “Common Stock”). Each outstanding share of Common Stock is entitled to one vote on each matter to be voted upon at the meeting other than the election of directors.

A majority of the stock issued and outstanding shall be requisite at every meeting to constitute a quorum.

Each stockholder entitled to vote at the meeting has the right to vote his shares cumulatively for the election of directors; that is, each stockholder will be entitled to cast as many votes as there are directors to be elected multiplied by the number of shares of Common Stock owned by such stockholder on the record date, and to cast all such votes for one candidate or to distribute such votes among the nominees for the office of director in accordance with his choice. A registered stockholder who wishes to vote by proxy and exercise his cumulative voting rights should indicate in the spaces provided on the proxy card how he wishes to have his votes distributed among the nominees for directors. Beneficial owners must contact the broker, bank, trustee or other nominee through which they own shares in order to obtain directions on how to exercise cumulative voting rights using their voting instruction card or to request a legal proxy in order to vote their shares directly.

For proposal 1, the election of directors requires a plurality of the votes of the shares present in person or represented by proxy at the meeting and entitled to vote on the election of directors; accordingly, the six directorships to be filled at the Annual Meeting will be filled by the six nominees receiving the six highest numbers of votes. “Withheld” votes are not counted in determining whether a plurality of votes was received by a director nominee.

For proposal 2, the ratification of the appointment of KPMG LLP as the Company’s independent registered public accounting firm requires the affirmative vote of the majority of shares present in person or represented by proxy at the meeting and entitled to vote on the matter.

**SOLICITATION, VOTING AND REVOCATION OF PROXIES**

This solicitation is made on behalf of the Board of Directors of the Company.

You are requested to sign, date and return the enclosed proxy in the postage-paid envelope provided. If the proxy is signed with a voting direction indicated, the proxy will be voted according to the direction given. If the proxy is signed and no direction is given with respect to a proposal, the proxy will be voted as follows with respect to any such proposal:

1. FOR the election of the nominees for director nominated by the Board of Directors;  
and
2. FOR the ratification of the appointment of KPMG LLP as the Company’s independent registered public accounting firm for the year ending December 31, 2018.

In their discretion, John H. Sottile and Denise Diaz will be authorized to vote in accordance with their own judgment on such other business as may properly come before the meeting.

Abstentions will be counted to determine the presence of a quorum. Abstentions will not affect the outcome of the election of directors and will have the effect of a vote against Proposal 2 (the ratification of the appointment of KPMG

LLP).

If you hold shares through an account with a bank or broker, the bank or broker may vote your shares on some matters even if you do not provide voting instructions. Brokerage firms have the authority under applicable rules to vote shares on certain matters when their customers do not provide voting instructions, such as proposal 2. However, on other matters, when the brokerage firm has not received voting instructions from its customers, the brokerage firm cannot vote the shares on that matter and a “broker non-vote” occurs. This means that brokers may not vote your shares on proposal 1 if you have not given your broker specific instructions as to how to vote. Shares represented by “broker non-votes” will be counted for purposes of determining a quorum. “Broker non-

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votes” are not counted as voting power present and therefore are not counted in the votes, and will have no effect, with respect to Proposal 1 (the election of directors) or Proposal 2 (the ratification of the appointment of KPMG LLP).

#### Revocation of Proxy

You may revoke the proxy at any time prior to its exercise by duly executing and returning a later dated proxy or by filing a written revocation bearing a later date with the Secretary of the Company. The proxy will also be revoked if you attend the meeting and vote in person.

#### PROPOSAL 1.

##### ELECTION OF DIRECTORS

Six directors are to be elected at the Annual Meeting, to serve for a term of one year and until their successors are elected and qualified.

##### Information About Nominees

Reference is made to the information set forth below under “Security Ownership of Certain Beneficial Owners and Management” as to the stock ownership of the nominees. The following information sets forth with respect to each nominee the office presently held by him with the Company or his principal occupation if not employed by the Company, his prior business experience, the year in which he first became a director of the Company, his age and a discussion of the specific experience, qualifications, attributes and skills that led the Board of Directors to conclude that he should serve as a director of the Company.

In addition to the specific information presented below regarding each nominee that led the Board of Directors to conclude that he should serve as a director, the Board of Directors believes that all of the director nominees have a reputation for integrity, honesty and adherence to high ethical standards, and that each has demonstrated business acumen and the ability to exercise sound judgment as well as a commitment of service to the Company and the Board of Directors.

Stephen L. Appel, 63, has been a member of the Board of Directors and Audit Committee Chair since December 2017. Mr. Appel retired in 2012 as Audit Partner In Charge of KPMG’s 10 office Coastal Business Unit and as the Orlando Office Managing Partner. During Mr. Appel’s 34-year KPMG career, he served clients in a variety of industries including the Company. Mr. Appel also served clients within financial services, technology, consumer products, real estate and restaurants industries. Mr. Appel also has significant international experience. In 1994, shortly after NAFTA was signed, Mr. Appel transferred to the KPMG Mexico City office to serve clients throughout Mexico and the rest of Latin America, returning to the U.S. in 1998. Mr. Appel currently serves as an adjunct professor of accounting at Rollins College Crummer Graduate School of Management and a corporate director for Members Trust Corporation, a Tampa based financial services company. Mr. Appel earned his Bachelor of Science and Master of Business Administration degrees from Drake University.

The Board of Directors has concluded that Mr. Appel should serve as a director of the Company because of his extensive management, financial and leadership skills and experience. The Board of Directors has determined that Mr. Appel qualifies as an “audit committee financial expert” under SEC rules.

David P. Bicks, 85, has been a member of the Board of Directors since 2012 and served as Chairman of the Audit Committee from May 2012 to December 2017, when he resigned from the Audit Committee. Mr. Bicks has been an attorney since 2012 with Duane Morris LLP and previously was with Dewey & LeBoeuf LLP. Duane Morris in 2012 succeeded Dewey & LeBoeuf as Corporate Counsel to Goldfield, and Mr. Bicks has led this representation for over forty years. He joined the Dewey & LeBoeuf predecessor, LeBoeuf, Lamb, Greene & MacRae LLP, in 1966, after having served as a Federal prosecutor in New York (1959-1962) and as Special Counsel to the U.S. Securities and Exchange Commission (1962-1966). He concentrates in corporate and securities law matters and has represented many major corporations in U.S. and international transactions. Mr. Bicks earned his Bachelor’s Degree from Harvard College and his Law Degree from Yale Law School, where he was an Editor of the Yale Law Journal.

The Board of Directors has concluded that Mr. Bicks should continue to serve as a director of the Company because of his long-standing knowledge of Goldfield’s operations, the breadth of high-level experience he brings in legal and financial matters, and his broad professional experience in corporate and securities law (including financial reporting and disclosure matters).

Harvey C. Eads, Jr., 72, has been a member of the Board of Directors since 1999. Mr. Eads has served as Chairman of the Benefits and Compensation Committee since 2005. He has served on the Audit Committee since 2000, and was chairman from May 2000 until May 2005. He has been a member of the Nominating and Benefits and Compensation Committees since 2001. Mr. Eads served as City Manager of Coral Gables, Florida from 1988 to 2001 and during his tenure, municipal bonds of Coral Gables earned AAA Bond Ratings from both Standard and Poor's and Moody's. He has been a commercial real estate investor since November of 2001. Mr. Eads is a graduate of and certified by the UCLA Director Education and Certification Program accredited by ISS, a unit of RiskMetrics Group. Mr. Eads is a graduate of the University of Miami and earned a master's degree from the University of Oklahoma.

The Board of Directors has concluded that Mr. Eads should continue to serve as a director of the Company because of his broad management, financial and leadership skills and that he qualifies as an "audit committee financial expert" under SEC rules.

John P. Fazzini, 74, has been a member of the Board of Directors since 1984. Mr. Fazzini has served on the Nominating Committee since 1999, the Benefits and Compensation Committee since 1994 and the Audit Committee from 1985 to 2006 and currently serves as a member of the Audit Committee since May 2013. He is a real estate developer and has been President of Bountiful Lands, Inc., a real estate development corporation, since 1980. Mr. Fazzini has actively operated as a real estate broker for over forty years, and as a mortgage broker and title agent for over thirty years. He currently serves on the United States Department of Agriculture Central Florida Resource Conservation and Development Council, the Polk County Housing Authority for over ten years and has served on the Board of the Anasazi Wilderness Foundation in Mesa, Arizona since 1985. Mr. Fazzini was appointed by Governor Lawton Chiles to serve on the Family and Human Services Board from 1992 to 1996. He was also appointed by Governor Bob Martinez to serve on the Central Florida Regional Planning Council from 1987 to 1991. Mr. Fazzini attended the University of Florida and the University of Miami.

The Board of Directors has concluded that Mr. Fazzini should continue to serve as a director of the Company because of his extensive knowledge of our business resulting from his long tenure as a director of the Company and his varied business and management experience.

Danforth E. Leitner, 77, has been a member of the Board of Directors since 1985. Mr. Leitner has served on the Nominating Committee since 1985 and currently serves as Chairman of this Committee. He has been a member of the Audit Committee since 1998 and the Benefits and Compensation Committee since 2001. Mr. Leitner founded The Leitner Company, a real estate sales and appraisal company in North Carolina, in 1983 and served as President until his retirement in May of 2002. He served on the Board of Equalization and Review in Henderson County, North Carolina for four years from 1999 to 2002. Prior to his move to North Carolina, Mr. Leitner was a Florida real estate broker and commercial real estate investor from 1973 to 1980 and was a designated member of the Appraisal Institute for 14 years. Mr. Leitner attended the University of Florida.

The Board of Directors has concluded that Mr. Leitner should continue to serve as a director of the Company because of his extensive knowledge of our business resulting from his long tenure as a director of the Company and his varied business and management experience.

John H. Sottile, 70, who serves as Chairman of the Board of Directors, President, and Chief Executive Officer, joined the Company in June of 1971. Before being elected to the Board of Directors and named President and Chief Executive Officer in 1983, Mr. Sottile gained extensive operational experience by managing two of the Company's former subsidiaries, Tropicana Pools, Inc. and Harlan Fuel Company. In May of 1998, Mr. Sottile was appointed Chairman of the Board of Directors. He has earned a bachelor's degree from the University of Miami.

The Board of Directors has concluded that Mr. Sottile should continue to serve as a director of the Company because of his broad experience with the Company and his knowledge of the Company's strengths, challenges and opportunities. He has been primarily responsible for strategic development opportunities at the Company since 1982. If any of the foregoing nominees should withdraw or otherwise become unavailable, which the Board of Directors does not presently anticipate, it is intended that proxies will be cast for such person or persons as the Board of Directors may designate in place of such nominee or nominees.

Your Board of Directors unanimously recommends a vote "FOR" each of the nominees for re-election as a director.

#### BOARD OF DIRECTORS

##### Board Leadership Structure

The Board of Directors believes that the Company's President and Chief Executive Officer is best suited to serve as Chairman of the Board of Directors because he is the director most familiar with the Company's business and industry, and most capable of effectively identifying strategic priorities for the Company, leading the Board of Directors in discussions regarding the Company's business and industry, and focusing the Board of Directors on execution of strategy. Independent directors and management have different perspectives and roles in strategy development. The Company's independent directors bring experience, oversight and expertise from outside the Company and its industry, while the President and Chief Executive Officer brings Company-specific and industry-specific experience and expertise. The Board of Directors believes that the combined role of Chairman and President promotes strategy development and execution, and facilitates information flow between management and the Board of Directors, which are essential to effective governance. In light of the active involvement by all of the Company's independent directors,



the Board of Directors has not named a lead independent director.

#### Board of Directors' Role in Risk Oversight

The Board of Directors primarily is responsible for overseeing the management of the Company's risk exposure. The Board of Directors regularly discusses with management the Company's major risk exposures, the potential financial impact such risks may have on the Company, and the steps the Company must take to manage any such risks. The Company believes that this is an effective approach for addressing the risks faced and that the Company's Board of Directors' leadership structure, which combines

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the roles of the Chief Executive Officer and the Chairman of the Board of Directors, also supports this approach by providing a greater link between the Board of Directors and management.

#### COMMITTEES AND MEETINGS OF THE BOARD OF DIRECTORS

During 2017, the Board of Directors met four times. The Board of Directors has the following committees: an Executive Committee, an Audit Committee, a Benefits and Compensation Committee and a Nominating Committee. The Executive Committee has and may exercise the powers of the Board of Directors, to the extent allowed by law, in the management of the business and affairs of the Company. The members of the Executive Committee are John H. Sottile (Chairman of the Committee), Harvey C. Eads, Jr. and Danforth E. Leitner. During 2017, the Executive Committee held one meeting.

The Audit Committee is a separately-designated standing audit committee established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended, that assists the Board of Directors in fulfilling its oversight responsibility relating to the integrity of the Company's financial statements and the financial reporting process, the systems of internal accounting and financial controls, and the annual independent audit of the Company's financial statements. The Audit Committee also oversees the Company's independent registered public accounting firm's qualifications and independence. The Audit Committee reports on such activities to the full Board of Directors. The Audit Committee consists of Stephen L. Appel (Chairman of the Committee), Harvey C. Eads, Jr., John P. Fazzini, and Danforth E. Leitner, all of whom are independent, as defined by the NYSE American listing standards, which include the independence standards set forth in Rule 10A-3 under the Securities Exchange Act of 1934, as amended. The Board of Directors has adopted a written charter which governs the Audit Committee. The Audit Committee Charter, which the Company is in compliance with, is available in the "Corporate Governance—Audit Committee" section of the Company's website at [www.goldfieldcorp.com](http://www.goldfieldcorp.com). During 2017, the Audit Committee held five meetings.

Each member of the Audit Committee is able to read and understand fundamental financial statements. The Board of Directors has determined that Stephen L. Appel and Harvey C. Eads, Jr. are "audit committee financial experts," as defined by the SEC, based on their experience, training and education.

The Benefits and Compensation Committee reviews the compensation of the executive officers and directors of the Company and makes recommendations to the Board of Directors regarding such compensation. The Benefits and Compensation Committee also administers The Goldfield Corporation 2013 Executive Long-term Incentive Plan (the "2013 Plan") and has complete discretion in determining the number of shares subject to options and other awards granted to an employee eligible under the 2013 Plan and in determining the terms and conditions pertaining to such options and awards, consistent with the provisions of the 2013 Plan. In addition, the Benefits and Compensation Committee administers The Goldfield Corporation 2016 Amended and Restated Performance-Based Bonus Plan. The members of the Benefits and Compensation Committee are Harvey C. Eads, Jr. (Chairman of the Committee), John P. Fazzini and Danforth E. Leitner, all of whom are independent, as defined by applicable NYSE American listing standards. During 2017, the Benefits and Compensation Committee held two meetings. The Benefits and Compensation Committee Charter is available in the "Corporate Governance—Benefits and Compensation" section of the Company's website at [www.goldfieldcorp.com](http://www.goldfieldcorp.com).

The Nominating Committee and the Board of Directors has assessed the composition of the Board of Directors and has concluded that the Board of Directors has a wide range of diversity with regard to professional experience, skills, education, and other attributes that contribute to the Board of Directors' ability to operate in the long-range best interests of the Company's stockholders, although the Nominating Committee has not adopted a formal policy that addresses the diversity of directors. The Nominating Committee recommends qualified candidates for election or appointment to the Board of Directors of the Company, including the slate of directors that the Board of Directors proposes for election by stockholders at the Annual Meeting. The candidates are evaluated based on their skills and characteristics relative to the skills and characteristics of the current Board of Directors as a whole. The minimum qualifications sought in candidates are integrity, leadership skills and competency required to direct and oversee the Company's management in the best interest of its stockholders, customers, employees and other affected parties. A third party consultant may be engaged, for a fee, to assist in identifying and evaluating candidates. Additional functions of the Nominating Committee are detailed in the Nominating Committee Charter which is available in the

“Corporate Governance—Nominating Committee” section of the Company’s website at [www.goldfieldcorp.com](http://www.goldfieldcorp.com). The Nominating Committee consists of the following members: Danforth E. Leitner (Chairman of the Committee), Harvey C. Eads, Jr. and John P. Fazzini, all of whom are independent, as defined by the NYSE American listing standards.

During 2017, the Nominating Committee held one meeting.

The Nominating Committee will consider written recommendations for nominees from directors, members of management, stockholders or, in some cases, by a third-party firm. There are no differences in the manner in which the Nominating Committee evaluates nominees for director recommended by stockholders from those recommended by other sources. Such recommendations for the 2019 election of directors, together with a detailed description of the proposed nominee’s qualifications, other relevant biographical information and a method to contact the nominee should the Nominating Committee choose to do so, should be submitted

between January 24, 2019 and February 23, 2019 to: Denise Diaz, Corporate Secretary, The Goldfield Corporation, 1684 West Hibiscus Boulevard, Melbourne, FL 32901.

#### DIRECTOR COMPENSATION

Directors who are also employees of the Company are not paid any fees or other remuneration for service on the Board of Directors or on any Board of Directors' committee. Each non-employee director receives \$1,000 for each Board of Directors meeting attended in person and \$500 for attendance at a Board of Directors meeting by telephone. All non-employee committee members receive \$500 for attendance at a committee meeting in person and \$250 for attendance at a committee meeting by telephone, except for the Executive Committee for which there is no compensation. Directors are also reimbursed for travel and other out-of-pocket costs associated with their attendance at Board of Directors and committee meetings. Non-employee directors are also paid annual cash retainers of \$36,000 effective January 1, 2016. The chairmen of the Audit Committee and of the Benefits and Compensation Committee also received annual cash retainers of \$15,000 effective January 1, 2016. Both the director and chairmen retainers are payable in monthly installments.

The following table sets forth certain information with respect to the compensation of our non-employee directors for the year ended December 31, 2017:

Name	Fees Earned or Paid in Cash (\$)	Total (\$)
Stephen L. Appel	4,250	4,250
David P. Bicks	56,750	56,750
Harvey C. Eads, Jr.	57,750	57,750
John P. Fazzini	42,750	42,750
Danforth E. Leitner	42,750	42,750

#### Communication with Directors

Stockholders may communicate concerns with any director, committee or the Board of Directors by writing to the following address: Denise Diaz, Corporate Secretary, The Goldfield Corporation, 1684 West Hibiscus Boulevard, Melbourne, FL 32901. Please specify to whom your correspondence should be directed. The Corporate Secretary has been instructed by the Board of Directors to promptly forward all correspondence to the relevant director, committee or the full Board of Directors, as indicated in the correspondence.

#### Meeting Attendance

During 2017, all incumbent directors attended all meetings of the Board of Directors and of the committees on which they served. Directors are expected to attend the Annual Meeting and all directors attended the last annual meeting.

#### Transactions with Related Persons

John N. Sottile is the Company's Vice-President of Real Estate Operations. He also is the son of John H. Sottile, the Company's Chairman, President and Chief Executive Officer. In 2017, (i) the Company paid John N. Sottile a salary of \$97,597 and other compensation of \$15,175 and (ii) John N. Sottile earned a bonus of \$31,500 under the 2016 Bonus Plan, which the Company paid in 2018. The Company anticipates that John N. Sottile will earn total compensation in excess of \$120,000 in 2018.

In 2017 and through the date of this proxy statement, the Company did not have any other related person transactions requiring disclosure under Item 404(a) of Regulation S-K. There are no other related person transactions currently proposed for 2018 that would require disclosure under Item 404(a) of Regulation S-K. Messrs. Bicks, Eads, Fazzini, Leitner, and Appel are all independent as defined by the NYSE American listing standards.

The Audit Committee is responsible for the review and approval (or ratification) of each transaction with a related person in which the aggregate amount involved is expected to exceed \$120,000 in any fiscal year (a "Related Person Transaction"). The Audit Committee generally follows the following unwritten policies and procedures for its review and, if appropriate, approval or ratification of such transactions. These policies and procedures are evidenced through the Audit Committee's course of conduct.

•Each Related Person Transaction and the material terms thereof is communicated to the Audit Committee for its evaluation. The information communicated includes, to the extent applicable, (i) the approximate dollar value of the amount involved in the transaction and (ii) the material facts as to the related person's direct or indirect interest in, or relationship to, the transaction.

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- The Audit Committee reviews and, if appropriate, approves or ratifies each Related Person Transaction and any material amendment or modification to the transaction. The Audit Committee reviews each transaction based on (i) the information described above, (ii) information provided by members of the Board of Directors during the required annual affirmation of independence, (iii) responses by Directors and officers of the Company to Directors' and Officers' Questionnaires, (iv) background information on nominees for Director, and (v) any other applicable information provided by any Director or officer of the Company.

- In determining whether to approve or ratify a Related Person Transaction, the Audit Committee generally considers (i) whether the transaction was undertaken in the ordinary course of business of the Company, (ii) whether the transaction is proposed to be, or was, entered into on terms no less favorable to the Company than terms that could have been reached with an unrelated third party, (iii) the purpose of, and the potential benefits to the Company of, the transaction, (iv) the approximate dollar value of the amount involved in the transaction, particularly as it relates to the related person, (v) the related person's interest in the transaction and (vi) other information regarding the transaction or the related person that it considers important. If the transaction involves an outside Director or nominee for Director, the Audit Committee also considers whether the transaction will compromise the Director's independence.

#### PROPOSAL 2.

#### RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee of the Company has appointed the firm of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018. Although stockholder approval is not required for the appointment of KPMG LLP, the Board of Directors and the Audit Committee have determined that it would be desirable as a good corporate governance practice to request stockholders to ratify the appointment of KPMG LLP. If the stockholders should not ratify the appointment of KPMG LLP, the Audit Committee will reconsider the appointment. KPMG LLP (including a predecessor firm, W. O. Daley & Company) has been serving the Company and its subsidiaries for the past 55 years.

A representative of KPMG LLP is expected to be present at the Annual Meeting, at which time the representative will be given an opportunity to make a statement if he or she desires to do so and is expected to be available to respond to appropriate questions.

Your Board of Directors unanimously recommends a vote "FOR" the ratification of the appointment of KPMG LLP as the Company's independent registered public accounting firm for the year ending December 31, 2018.

SECURITY OWNERSHIP OF CERTAIN  
BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth, as of April 4, 2018, Common Stock ownership information regarding (i) the current nominees and directors and (ii) the named executive officers of the Company serving as of December 31, 2017. As of April 4, 2018, four stockholders, Renaissance Technologies, LLC, Dimensional Fund Advisors, LP, Mill Road Capital II, LP and John H. Sottile, were known by the Company to be beneficial owners of 5% or more of the outstanding shares of Common Stock. The address of each of the nominees, directors and named executive officers is c/o The Goldfield Corporation, 1684 West Hibiscus Boulevard, Melbourne, FL 32901. Except as otherwise noted, each person listed in the following table has sole voting power and sole investment power with respect to the Common Stock beneficially owned by him or it.

Beneficial Owners	Amount and Nature of Beneficial Ownership(1)	Percent of Class(2)	
Renaissance Technologies LLC <sup>(3)</sup> 800 Third Avenue, New York, NY 10022	2,012,099	7.91	%
Dimensional Fund Advisors LP <sup>(4)</sup> Building One, 6300 Bee Cave Road Austin, TX 78746	1,734,619	6.82	%
Mill Road Capital II, LP <sup>(5)</sup> 382 Greenwich Ave, Suite One Greenwich, CT 06830	1,423,275	5.59	%
Stephen L. Appel	1,000		*
David P. Bicks	10,000		*
Ronald G. Crutchfield <sup>(6)</sup>	—		*
Harvey C. Eads, Jr. <sup>(7)</sup>	31,500		*
John P. Fazzini	21,950		*
Danforth E. Leitner	69,730		*
John H. Sottile <sup>(8)</sup>	2,071,934	8.14	%
Stephen R. Wherry	55,000		*
Jason M. Spivey	—		*
All Directors and Executive Officers as a group (9 in number):	2,261,114	8.88	%

\*Less than 1%

All amounts have been determined as of April 4, 2018 in accordance with Rule 13d-3 under the Securities Exchange Act of 1934, as amended, and include holdings of spouses, children, step-children, parents, step-parents, siblings, mothers and fathers-in-law, sons and daughters-in-law, brothers and sisters-in-law and anyone (other than domestic employees) living in the same household, even if beneficial ownership is disclaimed. For purposes of this table, a person or group of persons is deemed to have “beneficial ownership” of any shares of Common Stock which such person has the right to acquire within 60 days after April 4, 2018.

In accordance with the rules of the SEC, the percentage shown in this column opposite the name of each person has been computed assuming the exercise of any options held by such person or group and that no exercises by others have occurred.

This information is based upon a Schedule 13G, Amendment No. 1, filed by Renaissance Technologies, LLC (“RTC”) and certain of its affiliates with the Securities and Exchange Commission on February 14, 2018.

This information is based upon a Schedule 13G filed by Dimensional Fund Advisors, LP (“Dimensional”) and certain of its subsidiaries with the Securities and Exchange Commission on February 9, 2018.

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This information is based upon a Schedule 13D filed by Mill Road Capital II, LP (“GP”) and certain of its affiliates with the Securities and Exchange Commission on February 16, 2018.

- (6) Mr. Crutchfield ceased to be an executive officer of the Company effective March 21, 2017. Mr. Crutchfield was President of electrical construction subsidiaries from January 1, 2017 through March 21, 2017.
- (7) Includes 1,130 shares of Common Stock owned by Mr. Eads’ wife.

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(8)

No options were granted during the six months ended June 30, 2008 or 2007. The total fair value of stock options vested during the three months ended June 30, 2008 and 2007 was \$0.5 million and \$0.5 million, respectively. The total fair value of stock options vested during the six months ended June 30, 2008 and 2007 was \$2.6 million and \$2.8 million, respectively. The fair value of each option award was estimated on the date of grant using the Black-Scholes option pricing model.

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As of June 30, 2008, we had \$0.8 million of unrecognized compensation cost related to outstanding unvested stock option awards, which is expected to be recognized over a weighted-average period of less than 1 year. The total intrinsic value of stock options exercised during the three months ended June 30, 2008 and 2007 was \$5.3 million and \$7.1 million, respectively. The total intrinsic value of stock options exercised during the six months ended June 30, 2008 and 2007 was \$22.2 million and \$15.9 million, respectively.

*Restricted Stock* Awards of restricted stock are valued at the closing market price of our common stock on the date of grant. The unearned compensation is amortized to compensation expense over the vesting period of the restricted stock. We have unearned compensation of \$51.7 million and \$25.9 million at June 30, 2008 and December 31, 2007, respectively, which is expected to be recognized over a weighted-average period of approximately 2 years. These amounts will be recognized into net earnings in prospective periods as the awards vest. The total fair value of restricted shares and units vested during the three months ended June 30, 2008 and 2007 was \$1.5 million and \$1.3 million, respectively. The total fair value of restricted shares and units vested during the six months ended June 30, 2008 and 2007 was \$10.8 million and \$7.6 million, respectively.

The following table summarizes information regarding restricted stock activity:

	<b>Six Months Ended June 30, 2008</b>	
	<b>Shares</b>	<b>Weighted Average Grant-Date Fair Value</b>
Number of unvested shares:		
Outstanding January 1, 2008	1,092,178	\$ 47.87
Granted	421,223	101.85
Vested	(247,644)	43.47
Cancelled	(22,792)	59.20
Unvested restricted stock June 30, 2008	1,242,965	\$ 66.84

Unvested restricted stock outstanding as of June 30, 2008, includes 295,000 shares granted with performance-based vesting provisions. Performance-based restricted stock vests upon the achievement of performance targets, and is issuable in common shares. Our performance targets are based on our average annual return on net assets over a rolling three-year period as compared with the same measure for a defined peer group for the same period. Compensation expense is recognized over a 36-month cliff vesting period based on the fair market value of our common stock on the date of grant, as adjusted for anticipated forfeitures. During the performance period, earned and unearned compensation expense is adjusted based on changes in the expected achievement of the performance targets. Vesting provisions range from 0 to 590,000 shares based on pre-defined performance targets. As of June 30, 2008, we estimate vesting of 590,000 shares based on expected achievement of performance targets.

**4. Derivative Instruments and Hedges**

We enter into forward exchange contracts to manage our risks associated with transactions denominated in currencies other than the local currency of the operation engaging in the transaction. Our risk management and derivatives policy specifies the conditions under which we may enter into derivative contracts. At June 30, 2008 and December 31, 2007, we had \$556.8 million and \$464.9 million, respectively, of notional amount in outstanding forward exchange contracts with third parties. At June 30, 2008, the length of forward exchange contracts currently in place ranged from 1 day to 30 months.

The fair market value adjustments of our forward exchange contracts are recognized directly in our current period earnings. The fair value of these outstanding forward contracts at June 30, 2008 and December 31, 2007 was a net asset of \$9.1 million and \$6.6 million, respectively. Net gains from the changes in the fair value of these forward contracts of \$0.7 million and \$0.6 million, for the three months ended June 30, 2008 and 2007, respectively, and \$18.6 million and \$0.9 million, for the six months ended June 30, 2008 and 2007, respectively, are included in other

income, net in the condensed consolidated statements of income. The significant weakening of the United States ( U.S. ) Dollar exchange rate versus the Euro during the six months ended June 30, 2008 is the primary driver of the increase in net gains from the changes in fair value of forward exchange contracts.

Also as part of our risk management program, we enter into interest rate swap agreements to hedge exposure to floating interest rates on certain portions of our debt. At June 30, 2008 and December 31, 2007, we had \$385.0 million and \$395.0 million, respectively, of notional amount in outstanding interest rate swaps with third parties. At June 30, 2008, the maximum remaining length of any interest rate contract in place was approximately 27 months. The fair value of the interest rate swap agreements was a net liability of \$5.0 million and \$4.1 million at June 30, 2008 and December 31, 2007, respectively. Unrealized net gains (losses) from the changes in fair value of our interest rate swap agreements, net of reclassifications, of \$2.9 million and \$0.9 million, net of tax, for the three months ended June 30, 2008 and 2007, respectively, and \$(0.5) million and \$0.1 million, net of tax, for the six months ended June 30, 2008 and 2007, respectively, are included in other comprehensive income.

We are exposed to risk from credit-related losses resulting from nonperformance by counterparties to our financial instruments. We perform credit evaluations of our counterparties under forward exchange contracts and interest rate swap agreements and expect all counterparties to meet their obligations. We have not experienced credit losses from our counterparties.

**Table of Contents****5. Fair Value of Financial Instruments**

Our financial instruments, shown below, are presented at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation models may be applied.

Beginning January 1, 2008, assets and liabilities recorded at fair value in our consolidated balance sheet are categorized based upon the level of judgment associated with the inputs used to measure their fair values. Hierarchical levels, as defined by SFAS No. 157 and directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities, are as follows:

**Level I** Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

**Level II** Inputs (other than quoted prices included in Level I) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life.

**Level III** Inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

An asset or a liability's categorization within the fair value hierarchy is based on the lowest level of significant input to its valuation.

The fair values of our financial instruments at June 30, 2008 were:

(Amounts in thousands)	<b>Total</b>	<b>Level I</b>	<b>Level II</b>	<b>Level III</b>
Derivative assets	\$ 13,051	\$	\$ 13,051	\$
Deferred compensation assets and other investments	10,293	1,898		8,395
<b>Total assets</b>	<b>\$ 23,344</b>	<b>\$ 1,898</b>	<b>\$ 13,051</b>	<b>\$ 8,395</b>
 (Amounts in thousands)	 <b>Total</b>	 <b>Level I</b>	 <b>Level II</b>	 <b>Level III</b>
Derivative liabilities	\$ 8,925	\$	\$ 8,925	\$
Deferred compensation liabilities	4,012			4,012
<b>Total liabilities</b>	<b>\$ 12,937</b>	<b>\$</b>	<b>\$ 8,925</b>	<b>\$ 4,012</b>

Our Level III inputs are assets and liabilities related to investments and deferred compensation arrangements. When quoted market prices are unavailable, varying valuation techniques are used that reflect our best estimates of the assumptions used by market participants. Common inputs in valuing these assets include securities trade prices, recently reported trades or broker quotes. The value of all Level III assets was \$8.4 million, \$8.3 million and \$9.9 million at June 30, 2008, March 31, 2008 and December 31, 2007, respectively. The value of all Level III liabilities was \$4.0 million, \$4.0 million and \$4.4 million at June 30, 2008, March 31, 2008 and December 31, 2007, respectively. Changes in these assets and liabilities and their related impact on our condensed consolidated statement of income for the three and six months ended June 30, 2008 were immaterial.

**Table of Contents****6. Debt**

Debt, including capital lease obligations, consisted of:

(Amounts in thousands)	<b>June 30, 2008</b>	<b>December 31, 2007</b>
Term Loan, interest rate of 4.31% in 2008 and 6.40% in 2007	\$ 552,538	\$ 555,379
Capital lease obligations and other <sup>(1)</sup>	19,007	2,597
Debt and capital lease obligations	571,545	557,976
Less amounts due within one year	23,242	7,181
Total debt due after one year	\$ 548,303	\$ 550,795

(1) Capital lease obligations and other includes an increase of \$5.8 million in debt, capital lease obligations and other, primarily short-term, as a result of our acquisition of the remaining 50% interest in Niigata, as discussed in Note 2.

**Credit Facilities**

Our credit facilities, as amended, are comprised of a \$600.0 million term loan expiring on August 10, 2012 and a \$400.0 million revolving line of credit, which can be utilized to provide up to \$300.0 million in letters of credit, expiring on August 12, 2012. We hereinafter refer to these credit facilities collectively as our Credit Facilities. At both June 30, 2008 and December 31, 2007, we had no amounts outstanding under the revolving line of credit. We had outstanding letters of credit of \$102.3 million and \$115.1 million at June 30, 2008 and December 31, 2007, respectively, which reduced borrowing capacity to \$297.7 million and \$284.9 million, respectively.

Borrowings under our Credit Facilities bear interest at a rate equal to, at our option, either (1) the base rate (which is based on the greater of the prime rate most recently announced by the administrative agent under our Credit Facilities or the Federal Funds rate plus 0.50%) or (2) London Interbank Offered Rate ( LIBOR ) plus an applicable margin determined by reference to the ratio of our total debt to consolidated Earnings Before Interest, Taxes, Depreciation and Amortization ( EBITDA ), which as of June 30, 2008 was 0.875% and 1.50% for borrowings under our revolving line of credit and term loan, respectively.

We may prepay loans under our Credit Facilities at any time in whole or in part, without premium or penalty. During the three and six months ended June 30, 2008, we made scheduled repayments under our Credit Facilities of \$1.4 million and \$2.8 million, respectively. We have scheduled repayments under our Credit Facilities of \$1.4 million

due in the each of the next four quarters.

***European Letter of Credit Facility***

On September 14, 2007, we entered into an unsecured European Letter of Credit Facility ( European LOC ) to issue letters of credit in an aggregate face amount not to exceed 150.0 million at any time, with an initial commitment of 80.0 million. The aggregate commitment of the European LOC may be increased up to 150.0 million as may be agreed among the parties, and may be decreased by us at our option without any premium, fee or penalty. The European LOC is used for contingent obligations solely in respect of surety and performance bonds, bank guarantees and similar obligations. We had outstanding letters of credit drawn on the European LOC of 64.7 million (\$101.9 million) and 35.0 million (\$51.1 million) as of June 30, 2008 and December 31, 2007, respectively. We pay certain fees for the letters of credit written against the European LOC based upon the ratio of our total debt to consolidated EBITDA. As of June 30, 2008, the annual fees equaled 0.375% plus a fronting fee of 0.1%.

**7. Factoring of Accounts Receivable**

Through our European subsidiaries, we engage in non-recourse factoring of certain accounts receivable. The various agreements have different terms, including options for renewal and mutual termination clauses. Our Credit Facilities, which are described in Note 6 above, limit factoring volume to \$75.0 million at any given point in time as defined by our Credit Facilities. In the aggregate, the cash received from factored receivables outstanding at June 30, 2008 and December 31, 2007 totaled \$1.0 million and \$63.9 million, respectively, which represent the factor's purchase of \$1.0 million and \$68.4 million of our receivables, respectively.

During the fourth quarter of 2007, we gave notice of our intent to terminate our major factoring facilities during 2008. We plan to terminate all factoring agreements by the end of 2008, which accounts for the decreased utilization of accounts receivable factoring noted above.

**Table of Contents****8. Inventories**

Inventories are stated at lower of cost or market. Cost is determined by the first-in, first-out method. Inventories, net consisted of the following:

(Amounts in thousands)	<b>June 30, 2008</b>	<b>December 31, 2007</b>
Raw materials	\$ 266,754	\$ 221,265
Work in process	671,544	499,656
Finished goods	294,092	246,832
Less: Progress billings	(271,184)	(223,980)
Less: Excess and obsolete reserve	(68,396)	(63,574)
 Inventories, net	 \$ 892,810	 \$ 680,199

**9. Equity Method Investments**

Summarized below is combined income statement information, based on the most recent financial information, for investments in entities we account for using the equity method:

(Amounts in thousands)	<b>Three Months Ended June 30,</b>	
	<b>2008 (1)</b>	<b>2007</b>
Revenues	\$ 84,595	\$ 78,716
Gross profit	23,682	18,488
Income before provision for income taxes	17,042	11,115
Provision for income taxes	(5,074)	(2,766)
 Net income	 \$ 11,968	 \$ 8,349

(Amounts in thousands)	<b>Six Months Ended June 30,</b>	
	<b>2008 (1)</b>	<b>2007</b>
Revenues	\$ 187,822	\$ 178,402
Gross profit	53,702	47,346
Income before provision for income taxes	38,307	30,567
Provision for income taxes	(11,675)	(9,233)
 Net income	 \$ 26,632	 \$ 21,334

(1) As discussed in Note 2, effective March 1, 2008, we purchased the remaining 50% interest in Niigata, resulting in the full consolidation of Niigata as of

that date. Prior to this transaction, our 50% interest was recorded using the equity method of accounting. As a result, Niigata's income statement information includes only the first two months of 2008.

The provision for income taxes is based on the tax laws and rates in the countries in which our investees operate. The tax jurisdictions vary not only by their nominal rates, but also by the allowability of deductions, credits and other benefits. Our share of net income is reflected in our condensed consolidated statements of income.



**Table of Contents****10. Earnings Per Share**

Basic and diluted earnings per weighted average share outstanding were calculated as follows:

(Amounts in thousands, except per share data)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Net earnings	\$ 122,864	\$ 63,205
Denominator for basic earnings per share weighted average shares	56,962	56,271
Effect of potentially dilutive securities	637	879
Denominator for diluted earnings per share weighted average shares	57,599	57,150
Earnings per share:		
Basic	\$ 2.16	\$ 1.12
Diluted	2.13	1.11

(Amounts in thousands, except per share data)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Net earnings	\$ 210,931	\$ 96,819
Denominator for basic earnings per share weighted average shares	56,926	56,248
Effect of potentially dilutive securities	698	884
Denominator for diluted earnings per share weighted average shares	57,624	57,132
Earnings per share:		
Basic	\$ 3.71	\$ 1.72
Diluted	3.66	1.69

For both the three and six months ended both June 30, 2008 and 2007, we had no options to purchase common stock that were excluded from the computations of potentially dilutive securities. For both the three and six months ended both June 30, 2008 and 2007, restricted shares excluded from the computations were less than 0.1% of potentially dilutive securities.

**11. Legal Matters and Contingencies****Asbestos-Related Claims**

We are a defendant in a large number of pending lawsuits (which include, in many cases, multiple claimants) that seek to recover damages for personal injury allegedly caused by exposure to asbestos-containing products manufactured and/or distributed by us in the past. While the aggregate number of asbestos-related claims against us has declined in recent years, there can be no assurance that this trend will continue. Asbestos-containing materials incorporated into any such products was primarily encapsulated and used only as components of process equipment, and we do not believe that any significant emission of asbestos-containing fibers occurred during the use of this equipment. We believe that a high percentage of the claims are covered by applicable insurance or indemnities from other companies.

**Shareholder Litigation Appeal of Dismissed Class Action Case; Derivative Case Dismissals**

In 2003, related lawsuits were filed in federal court in the Northern District of Texas, alleging that we violated federal securities laws. After these cases were consolidated, the lead plaintiff amended its complaint several times. The lead plaintiff's last pleading was the fifth consolidated amended complaint (the Complaint). The Complaint alleged that federal securities violations occurred between February 6, 2001 and September 27, 2002 and named as defendants our company, C. Scott Greer, our former Chairman, President and Chief Executive Officer, Renee J. Hornbaker, our former Vice President and Chief Financial Officer, PricewaterhouseCoopers LLP, our independent registered public accounting firm, and Banc of America Securities LLC and Credit Suisse First Boston LLC, which served as

underwriters for our two public stock offerings during the relevant period. The Complaint asserted claims under Sections 10(b) and 20(a) of the Exchange Act, and Rule 10b-5 thereunder, and Sections 11 and 15 of the Securities Act of 1933 ( Securities Act ). The lead plaintiff sought unspecified compensatory damages, forfeiture by Mr. Greer and Ms. Hornbaker of unspecified incentive-based or equity-based compensation and profits from any stock sales, and recovery of costs. By orders dated November 13, 2007 and January 4, 2008, the court denied the plaintiffs motion for class certification and granted summary judgment in favor of the defendants on all claims. The plaintiffs have appealed both rulings to the federal Fifth Circuit Court of Appeals. We will defend vigorously this appeal or any other effort by the plaintiffs to overturn the court s denial of class certification or its entry of judgment in favor of the defendants.

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In 2005, a shareholder derivative lawsuit was filed purportedly on our behalf in the 193rd Judicial District of Dallas County, Texas. The lawsuit originally named as defendants Mr. Greer, Ms. Hornbaker, and former and current board members Hugh K. Coble, George T. Haymaker, Jr., William C. Rusnack, Michael F. Johnston, Charles M. Rampacek, Kevin E. Sheehan, Diane C. Harris, James O. Rollans and Christopher A. Bartlett. We were named as a nominal defendant. Based primarily on the purported misstatements alleged in the above-described federal securities case, the original lawsuit in this action asserted claims against the defendants for breach of fiduciary duty, abuse of control, gross mismanagement, waste of corporate assets and unjust enrichment. The plaintiff alleged that these purported violations of state law occurred between April 2000 and the date of suit. The plaintiff sought on our behalf an unspecified amount of damages, injunctive relief and/or the imposition of a constructive trust on defendants' assets, disgorgement of compensation, profits or other benefits received by the defendants from us and recovery of attorneys fees and costs. We filed a motion seeking dismissal of the case, and the court thereafter ordered the plaintiffs to replead. On October 11, 2007, the plaintiffs filed an amended petition adding new claims against the following additional defendants: Kathy Giddings, our former Vice-President and Corporate Controller; Bernard G. Rethore, our former Chairman and Chief Executive Officer; Banc of America Securities, LLC and Credit Suisse First Boston, LLC, which served as underwriters for our public stock offerings in November 2001 and April 2002, and PricewaterhouseCoopers, LLP, our independent registered public accounting firm. On April 2, 2008, the lawsuit was dismissed by the court without prejudice at the plaintiffs' request.

On March 14, 2006, a shareholder derivative lawsuit was filed purportedly on our behalf in federal court in the Northern District of Texas. The lawsuit named as defendants Mr. Greer, Ms. Hornbaker, and former and current board members Mr. Coble, Mr. Haymaker, Mr. Lewis M. Kling, Mr. Rusnack, Mr. Johnston, Mr. Rampacek, Mr. Sheehan, Ms. Harris, Mr. Rollans and Mr. Bartlett. We were named as a nominal defendant. Based primarily on certain of the purported misstatements alleged in the above-described federal securities case, the plaintiff asserted claims against the defendants for breaches of fiduciary duty that purportedly occurred between 2000 and 2004. The plaintiff sought on our behalf an unspecified amount of damages, disgorgement by Mr. Greer and Ms. Hornbaker of salaries, bonuses, restricted stock and stock options and recovery of attorneys' fees and costs. Pursuant to a motion filed by us, the federal court dismissed that case on March 14, 2007, primarily on the basis that the case was not properly filed in federal court. On or about March 27, 2007, the same plaintiff re-filed essentially the same lawsuit naming the same defendants in the Supreme Court of the State of New York. We believed that this new lawsuit was improperly filed in the Supreme Court of the State of New York and filed a motion seeking dismissal of the case. On January 2, 2008, the court entered an order granting our motion to dismiss all claims and allowed the plaintiffs an opportunity to replead. A notice of entry of the dismissal order was served on the plaintiff on January 15, 2008. To date, the plaintiff has neither filed an amended complaint nor appealed the dismissal order.

**United Nations Oil-for-Food Program**

We have resolved investigations by the SEC and the Department of Justice (the "DOJ") relating to products that two of our foreign subsidiaries delivered to Iraq from 1996 through 2003 under the United Nations Oil-for-Food Program. These two foreign subsidiaries have also been contacted by governmental authorities in their respective countries, the Netherlands and France, concerning their involvement in the United Nations Oil-for-Food Program. We engaged outside counsel in February 2006 to conduct an investigation of our foreign subsidiaries' participation in the United Nations Oil-for-Food program. Our outside counsel's investigation found evidence that, during the years 2001 through 2003, certain non-U.S. personnel at the two foreign subsidiaries authorized payments in connection with certain of our product sales under the United Nations Oil-for-Food Program totaling approximately \$600,000, which were subsequently deposited by third parties into Iraqi-controlled bank accounts. These payments were not authorized under the United Nations Oil-for-Food Program and were not properly documented in the foreign subsidiaries' accounting records, but were expensed as paid.

We negotiated a settlement with the SEC in which, without admitting or denying the SEC's allegations, we: (i) entered into a stipulated judgment enjoining us from future violations of the internal control and recordkeeping provisions of the federal securities laws; (ii) paid disgorgement of \$2,720,861 plus prejudgment interest of \$853,364; and (iii) paid a civil money penalty of \$3 million.

Separately, we negotiated a resolution with the DOJ. The resolution results in a deferred prosecution agreement under which we paid a monetary penalty of \$4,000,000.

Concerning the Dutch and French investigations, the Dutch investigation has concluded and has been resolved by the Dutch subsidiary paying a penalty of approximately 265,000. We understand the French investigation is still ongoing, and, accordingly, we cannot predict the outcome of the French investigation at this time.

We recorded expenses of approximately \$11 million during 2007 for case resolution costs and related legal fees in the foregoing Oil-for-Food matters. We currently do not expect to incur further case resolution costs in this matter; however, if the French authorities take enforcement action against us with regard to its investigation, we may be subject to additional monetary and non-monetary penalties.

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We have improved and implemented new internal controls and taken certain disciplinary actions against persons who engaged in misconduct, violated our ethics policies or failed to cooperate fully in the investigation, including terminating the employment of certain non-U.S. senior management personnel at one of our French subsidiaries. Other non-U.S. senior management personnel at certain of our French and Dutch facilities involved in the above conduct had been previously separated from us for other reasons.

In addition to the governmental investigations referenced above, on June 27, 2008, the Republic of Iraq filed a civil suit in federal court in Manhattan against numerous participants in the United Nations Oil-for-Food Program, including Flowserve and our two foreign subsidiaries that participated in the program. We intend to vigorously contest the suit, and we believe that we have valid defenses to the claims asserted. However, we cannot predict the outcome of the suit at the present time or whether the resolution of this suit will have a material adverse financial impact on our company.

**Export Compliance**

In March 2006, we initiated a voluntary process to determine our compliance posture with respect to U.S. export control and economic sanctions laws and regulations. Upon initial investigation, it appeared that some product transactions and technology transfers were not handled in full compliance with U.S. export control laws and regulations. As a result, in conjunction with outside counsel, we are currently involved in a voluntary systematic process to conduct further review, validation and voluntary disclosure of apparent export violations discovered as part of this review process. We have substantially completed the site visits scheduled as part of this voluntary disclosure process, but currently believe the overall process will not be complete and the results of site visits will not be fully analyzed until the end of 2008, given the complexity of the export laws and the current global scope of the investigation. Any apparent violations of U.S. export control laws and regulations that are identified, confirmed and disclosed to the U.S. government may result in civil or criminal penalties, including fines and/or other penalties. Although companies making voluntary export disclosures have historically received reduced penalties and certain mitigating credits, legislation enacted on October 16, 2007 increased the maximum civil penalty for certain export control violations (assessed on a per-shipment basis) to the greater of \$250,000 or twice the value of the transaction. While the Department of Commerce has stated that companies that had initiated voluntary self-disclosures prior to the enactment of this legislation generally would not be subjected to enhanced penalties retroactively, we are unable to determine at this time how other U.S. government agencies will apply this enhanced penalty legislation. Because our review process remains ongoing, we are currently unable to definitively determine the full extent of any apparent violations or the nature or total amount of penalties to which we might be subject in the future.

**Other**

We are currently involved as a potentially responsible party at four former public waste disposal sites that may be subject to remediation under pending government procedures. The sites are in various stages of evaluation by federal and state environmental authorities. The projected cost of remediation at these sites, as well as our alleged fair share allocation, will remain uncertain until all studies have been completed and the parties have either negotiated an amicable resolution or the matter has been judicially resolved. At each site, there are many other parties who have similarly been identified, and the identification and location of additional parties is continuing under applicable federal or state law. Many of the other parties identified are financially strong and solvent companies that appear able to pay their share of the remediation costs. Based on our information about the waste disposal practices at these sites and the environmental regulatory process in general, we believe that it is likely that ultimate remediation liability costs for each site will be apportioned among all liable parties, including site owners and waste transporters, according to the volumes and/or toxicity of the wastes shown to have been disposed of at the sites. We believe that our exposure for existing disposal sites will be less than \$100,000.

In addition to the above public disposal sites, we have received a Clean Up Notice on September 17, 2007 with respect to a site in Australia. The site was used for disposal of spent foundry sand. A risk assessment of the site is currently underway, but it will be several months before the assessment is completed. We currently believe that additional remediation costs at the site will not be material.

We are also a defendant in several other lawsuits, including product liability claims, that are insured, subject to the applicable deductibles, arising in the ordinary course of business, and we are also involved in ordinary routine

litigation incidental to our business, none of which, either individually or in the aggregate, we believe to be material to our business, operations or overall financial condition. However, litigation is inherently unpredictable, and resolutions or dispositions of claims or lawsuits by settlement or otherwise could have an adverse impact on our operating results or cash flows for the reporting period in which any such resolution or disposition occurs.

Although none of the aforementioned potential liabilities can be quantified with absolute certainty except as otherwise indicated above, we have established reserves covering exposures relating to contingencies, to the extent believed to be reasonably estimable and probable based on past experience and available facts. While additional exposures beyond these reserves could exist, they currently cannot be estimated. We will continue to evaluate these potential contingent loss exposures and, if they develop, recognize expense as soon as such losses become probable and can be reasonably estimated.

**Table of Contents****12. Retirement and Postretirement Benefits**

Components of the net periodic cost for retirement and postretirement benefits for the three months ended June 30, 2008 and 2007 were as follows:

(Amounts in millions)	U.S. Defined Benefit Plans		Non-U.S. Defined Benefit Plans		Postretirement Medical Benefits	
	2008	2007	2008	2007	2008	2007
	Service cost	\$ 4.2	\$ 3.7	\$ 0.9	\$ 1.0	\$
Interest cost	4.5	4.1	3.4	2.9	1.1	1.0
Expected return on plan assets	(5.4)	(4.3)	(1.5)	(1.8)		
Amortization of unrecognized net loss	1.1	1.4	(0.1)	0.4	0.1	0.3
Amortization of prior service benefit	(0.4)	(0.3)	0.2		(0.7)	(1.1)
Net periodic cost recognized	\$ 4.0	\$ 4.6	\$ 2.9	\$ 2.5	\$ 0.5	\$ 0.2

Components of the net periodic cost for retirement and postretirement benefits for the six months ended June 30, 2008 and 2007 were as follows:

(Amounts in millions)	U.S. Defined Benefit Plans		Non-U.S. Defined Benefit Plans		Postretirement Medical Benefits	
	2008	2007	2008	2007	2008	2007
	Service cost	\$ 8.6	\$ 7.5	\$ 1.8	\$ 2.1	\$
Interest cost	8.9	8.2	6.9	5.8	2.0	1.9
Expected return on plan assets	(10.1)	(8.6)	(2.9)	(3.7)		
Amortization of unrecognized net loss	2.2	2.9		0.8	0.1	0.5
Amortization of prior service benefit	(0.7)	(0.7)	0.2		(1.3)	(2.1)
Net periodic cost recognized	\$ 8.9	\$ 9.3	\$ 6.0	\$ 5.0	\$ 0.8	\$ 0.4

See additional discussion of our retirement and postretirement benefits in Note 12 to our consolidated financial statements included in our 2007 Annual Report.

**13. Shareholders Equity**

On February 29, 2008, our Board of Directors authorized an increase in our quarterly cash dividend to \$0.25 per share from \$0.15 per share, effective for the first quarter of 2008. Generally, our dividends are declared in the last month of the quarter, and paid the following month.

On February 26, 2008, our Board of Directors authorized a program to repurchase up to \$300.0 million of our outstanding common stock over an unspecified time period. The program commenced in the second quarter of 2008, and we repurchased 0.3 million shares for \$35.0 million during the three months ended June 30, 2008.

**14. Income Taxes**

For the three months ended June 30, 2008, we earned \$161.0 million before taxes and provided for income taxes of \$38.2 million, resulting in an effective tax rate of 23.7%. The effective tax rate varied from the U.S. federal statutory rate for the three months ended June, 2008 primarily due to the net favorable impact of foreign operations, a favorable tax ruling in Luxembourg of \$2.7 million and net changes in uncertain tax positions of \$6.3 million. For the six months ended June 30, 2008, we earned \$286.2 million before taxes and provided for income taxes of \$75.3 million, resulting in an effective tax rate of 26.3%. The effective tax rate varied from the U.S. federal statutory rate for the six months ended June 30, 2008 primarily due to the net favorable impact of foreign operations, a favorable tax ruling in Luxembourg of \$2.7 million and net changes in uncertain tax positions of \$6.3 million.





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For the three months ended June 30, 2007, we earned \$84.0 million before taxes and provided for income taxes of \$20.8 million, resulting in an effective tax rate of 24.7%. The effective tax rate varied from the U.S. federal statutory rate for the three months ended June 30, 2007 primarily due to a change in tax law of \$1.1 million and net favorable results from various tax audits of \$6.3 million. For the six months ended June 30, 2007, we earned \$137.0 million before taxes and provided for income taxes of \$40.2 million, resulting in an effective tax rate of 29.3%. The effective tax rate varied from the statutory rate for the six months ended June 30, 2007 primarily due to a change in tax law of \$1.1 million and net favorable results from various tax audits of \$5.4 million.

In July 2006, the FASB issued Financial Interpretation ( FIN ) No. 48, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN No. 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities. The determination is based on the technical merits of the position and presumes that each uncertain tax position will be examined by the relevant taxing authority that has full knowledge of all relevant information.

The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FIN No. 48 also provides guidance on derecognition, classification, interest and penalties on income taxes, accounting in interim periods and requires increased disclosures. We adopted the provisions of FIN No. 48 on January 1, 2007. Interest and penalties related to income tax liabilities are included in income tax expense.

As of June 30, 2008, the amount of unrecognized tax benefits has not materially changed from December 31, 2007 as the decreases in unrecognized tax benefits in the current year due to statute closures and audit settlements are primarily offset by increases due to currency adjustments and interest accruals on existing unrecognized tax benefit balances. With limited exception, we are no longer subject to U.S. federal, state and local income tax audits for years through 2003 or non-U.S. income tax audits for years through 2002. We are currently under examination for various years in the United States, Italy, Canada, Venezuela and Argentina.

It is reasonably possible that within the next 12 months the effective tax rate will be impacted by the resolution of some or all of the matters audited by various taxing authorities, including the previously unrecognized tax benefit associated with the one-time repatriation of foreign profits in 2004. It is also reasonably possible that we will have the statute of limitations close in various taxing jurisdictions within the next 12 months. As such, we estimate we could record a reduction in our tax expense of approximately \$9 million to \$25 million within the next 12 months.

**15. Segment Information**

We are principally engaged in the worldwide design, manufacture, distribution and service of industrial flow management equipment. We provide pumps, valves and mechanical seals primarily for the oil and gas, chemical, power, water and other industries requiring flow management products.

We have the following three divisions, each of which constitutes a business segment:

Flowserve Pump Division ( FPD );

Flow Control Division ( FCD ); and

Flow Solutions Division ( FSD ).

Each division manufactures different products and is defined by the type of products and services provided. Each division has a President, who reports directly to our Chief Executive Officer, and a Division Vice President – Finance, who reports directly to our Chief Accounting Officer. For decision-making purposes, our Chief Executive Officer and other members of senior executive management use financial information generated and reported at the division level. Our corporate headquarters does not constitute a separate division or business segment.

We evaluate segment performance and allocate resources based on each segment's operating income. Amounts classified as All Other include corporate headquarters costs and other minor entities that do not constitute separate segments. Intersegment sales and transfers are recorded at cost plus a profit margin, with the margin on such sales eliminated in consolidation.



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The following is a summary of the financial information of the reportable segments reconciled to the amounts reported in the condensed consolidated financial statements.

**Three Months Ended June 30, 2008**

(Amounts in thousands)	<b>Flowserve Pump</b>	<b>Flow Control</b>	<b>Flow Solutions</b>	<b>Subtotal - Reportable Segments</b>	<b>All Other</b>	<b>Consolidated Total</b>
Sales to external customers	\$ 632,634	\$ 368,593	\$ 155,115	\$ 1,156,342	\$ 1,263	\$ 1,157,605
Intersegment sales	590	1,635	18,915	21,140	(21,140)	
Segment operating income	103,446	62,757	37,515	203,718	(32,137)	171,581

**Three Months Ended June 30, 2007**

(Amounts in thousands)	<b>Flowserve Pump</b>	<b>Flow Control</b>	<b>Flow Solutions</b>	<b>Subtotal - Reportable Segments</b>	<b>All Other</b>	<b>Consolidated Total</b>
Sales to external customers	\$ 524,605	\$ 283,147	\$ 121,728	\$ 929,480	\$ 1,197	\$ 930,677
Intersegment sales	574	1,906	12,759	15,239	(15,239)	
Segment operating income	65,240	41,091	25,876	132,207	(35,299)	96,908

**Six Months Ended June 30, 2008**

(Amounts in thousands)	<b>Flowserve Pump</b>	<b>Flow Control</b>	<b>Flow Solutions</b>	<b>Subtotal - Reportable Segments</b>	<b>All Other</b>	<b>Consolidated Total</b>
Sales to external customers	\$ 1,193,169	\$ 667,394	\$ 287,719	\$ 2,148,282	\$ 2,642	\$ 2,150,924
Intersegment sales	1,165	3,152	36,905	41,222	(41,222)	
Segment operating income	181,819	105,956	63,854	351,629	(61,358)	290,271

**Six Months Ended June 30, 2007**

(Amounts in thousands)	<b>Flowserve Pump</b>	<b>Flow Control</b>	<b>Flow Solutions</b>	<b>Subtotal - Reportable Segments</b>	<b>All Other</b>	<b>Consolidated Total</b>
Sales to external customers	\$ 942,834	\$ 550,719	\$ 238,244	\$ 1,731,797	\$ 2,280	\$ 1,734,077
Intersegment sales	1,015	2,962	25,422	29,399	(29,399)	
Segment operating income	106,976	77,482	51,004	235,462	(71,131)	164,331

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion and analysis of our consolidated financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements, and notes thereto, and the other financial data included elsewhere in this Quarterly Report. The following discussion should also be read in conjunction with our audited consolidated financial statements, and notes thereto, and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2007 Annual Report.

**EXECUTIVE OVERVIEW**

We are an established industry leader with a strong product portfolio of pumps, valves, seals, automation and aftermarket services in support of global infrastructure industries, including oil and gas, chemical, power generation and water management, as well as general industrial markets where our products add value. Our products are integral to the movement, control and protection of the flow of materials in our customers' critical processes. Our business model is influenced by the capital spending of these industries for the placement of new products into service and aftermarket services for existing operations. The worldwide installed base of our products is an important source of aftermarket revenue, where products are expected to ensure the maximum operating time of many key industrial processes. The aftermarket business includes parts, service solutions, product life cycle solutions and other value added services, and is generally a higher margin business and a key component to our profitable growth.

We experienced favorable conditions in 2007 in all of our focus industries, which has continued through the first six months of 2008. Market pricing for crude oil and natural gas, in particular, has supported increased capital investment in the oil and gas market, resulting in many new projects and expansion opportunities, much of which is in the developing areas of the world where new oil and gas reserves are under development. We have seen an increase in investment in complex recovery reserves, such as tar sands, deepwater and heavy oil, where our products are well positioned. We believe the outlook for our business remains favorable; however, we believe that oil and gas prices will fluctuate in the future and such volatility could have a negative impact on our business in some or all of the geographical areas in which we conduct business.

We continue to execute on our strategy to increase our presence in all regions of the global market to capture aftermarket business through the current installed base, as well as to secure new capital projects and process plant expansions. The opportunity to increase our installed base of new products and drive recurring aftermarket business in future years is a critical by-product of the favorable market conditions we have seen. Although we have experienced strong demand for our products and services in recent periods, we face challenges affecting many companies in our industry with a significant multinational presence, such as economic, political and other risks.

We currently employ approximately 15,000 employees in more than 55 countries who are focused on executing our key strategic objectives across the globe. We continue to build on our geographic breadth through the implementation of additional Quick Response Centers ( QRCs ) with the goal to be positioned as near to our customers as possible for service and support in order to capture this important aftermarket business. Along with ensuring that we have the local capability to sell, install and service our equipment in remote regions, it becomes equally imperative to continuously improve our global operations. Our global supply chain capability is being expanded to meet global customer demands and ensure the quality and timely delivery of our products. Significant efforts are underway to reduce the supply base and drive processes across our divisions to find areas of synergy and cost reduction. In addition, we are improving our supply chain management capability to ensure it can meet global customer demands. We continue to focus on improving on-time delivery and quality, while reducing warranty costs as a percentage of sales across our global operations through a focused Continuous Improvement Process ( CIP ) initiative. The goal of the CIP and lean manufacturing initiatives are to maximize service fulfillment to customers through on-time delivery, reduced cycle time and quality at the highest internal productivity. These programs are a key factor in our margin expansion plans.

**RESULTS OF OPERATIONS Three and six months ended June 30, 2008 and 2007**

As discussed in Note 2 to our condensed consolidated financial statements included in this Quarterly Report, FPD acquired the remaining 50% interest in Niigata, a Japanese manufacturer of pumps and other rotating equipment, effective March 1, 2008, for \$2.4 million in cash. The incremental interest acquired was accounted for as a step acquisition and Niigata's results of operations have been consolidated since the date of acquisition. Prior to this transaction, our 50% interest in Niigata was recorded using the equity method of accounting. No pro forma

information has been provided due to immateriality.

**Table of Contents****Consolidated Results****Bookings, Sales and Backlog**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 1,310.6	\$ 1,053.3
Sales	1,157.6	930.7

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 2,740.0	\$ 2,142.1
Sales	2,150.9	1,734.1

We define a booking as the receipt of a customer order that contractually engages us to perform activities on behalf of our customer with regard to manufacture, service or support. Bookings for the three months ended June 30, 2008 increased by \$257.3 million, or 24.4%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$97 million. The increase is attributable to strength in the power and chemical markets, especially in FPD and FCD, primarily in Europe, the Middle East and Africa ( EMA ) and North America, as well as \$16.1 million in bookings provided by Niigata.

Bookings for the six months ended June 30, 2008 increased by \$597.9 million, or 27.9%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$205 million. The increase is attributable to strength in the chemical and general industries across all of our divisions and strength in the power industry in FPD and FCD, as well as \$25.4 million in bookings provided by Niigata.

Sales for the three months ended June 30, 2008 increased by \$226.9 million, or 24.4%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$85 million. The increase is attributable to strength in the oil and gas market, especially in FPD, primarily in EMA and Asia Pacific, including \$29.1 million in sales provided by Niigata, and strength across the power and chemical markets in FCD.

Sales for the six months ended June 30, 2008 increased by \$416.8 million, or 24.0%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$155 million. The increase is attributable to strength in the oil and gas market in FPD, primarily in EMA and Asia Pacific, including \$38.2 million in sales provided by Niigata, and growth in the power and chemical markets, especially in FCD.

Net sales to international customers, including export sales from the U.S., were approximately 69% and 68% of consolidated sales for the three and six months ended June 30, 2008, respectively, compared with approximately 66% and 65% for the same periods in 2007.

Backlog represents the aggregate value of uncompleted customer orders. Backlog of \$3,047.3 million at June 30, 2008 increased by \$770.7 million, or 33.9%, as compared with December 31, 2007. Currency effects provided an increase of approximately \$111 million. The increase reflects growth in orders for large engineered products, which naturally have longer lead times, and \$89.0 million related to the acquisition of Niigata.

**Gross Profit and Gross Profit Margin**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Gross profit	\$ 418.0	\$ 302.4
Gross profit margin	36.1%	32.5%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Gross profit	\$ 763.8	\$ 567.9
Gross profit margin	35.5%	32.7%



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Gross profit for the three months ended June 30, 2008 increased by \$115.6 million, or 38.2%, as compared with the same period in 2007. Gross profit margin for the three months ended June 30, 2008 of 36.1% increased from 32.5% for the same period in 2007. The increase is primarily attributable to FPD, whose gross profit margin increased due primarily to improved original equipment pricing implemented in 2007 and an increased aftermarket mix, as well as specialty pumps produced during the period.

Gross profit for the six months ended June 30, 2008 increased by \$195.9 million, or 34.5%, as compared with the same period in 2007. Gross profit margin for the six months ended June 30, 2008 of 35.5% increased from 32.7% for the same period in 2007. The increase is primarily attributable to FPD, whose gross profit margin increased due primarily to improved original equipment pricing implemented in 2007 and an increased aftermarket mix, as well as specialty pumps produced during the period.

**Selling, General and Administrative Expense ( SG&A )**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
SG&A expense	\$ 250.9	\$ 209.5
SG&A expense as a percentage of sales	21.7%	22.5%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
SG&A expense	\$ 484.0	\$ 413.1
SG&A expense as a percentage of sales	22.5%	23.8%

SG&A for the three months ended June 30, 2008 increased by \$41.4 million, or 19.8%, as compared with the same period in 2007. Currency effects yielded an increase of approximately \$14 million. The increase in SG&A is primarily attributable to a \$23.1 million increase in selling and marketing-related expenses, in support of increased bookings and sales and overall business growth. The increase is also attributable to a \$17.8 million increase in other employees related costs due to annual and long-term incentive compensation plans, including equity compensation, arising from improved performance and higher stock price and annual merit increases. SG&A as a percentage of sales for the three months ended June 30, 2008 of 21.7% improved 80 basis points as compared with the same period in 2007. The improvement is primarily attributable to leverage from higher sales, as well as ongoing efforts to contain costs.

SG&A for the six months ended June 30, 2008 increased by \$70.9 million, or 17.2%, as compared with the same period in 2007. Currency effects yielded an increase of approximately \$26 million. The increase in SG&A is primarily attributable to a \$41.1 million increase in selling and marketing-related expenses, in support of increased bookings and sales and overall business growth. The increase is also attributable to a \$32.2 million increase in other employees related costs due to annual and long-term incentive compensation plans, including equity compensation, arising from improved performance and higher stock price and annual merit increases, partially offset by a \$11.2 million decrease in legal fees and expenses. SG&A as a percentage of sales for the six months ended June 30, 2008 of 22.5% improved 130 basis points as compared with the same period in 2007. The improvement is primarily attributable to leverage from higher sales, as well as ongoing efforts to contain costs.

**Net Earnings from Affiliates**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Net earnings from affiliates	\$ 4.5	\$ 4.0

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Net earnings from affiliates	\$ 10.5	\$ 9.6
Net earnings from affiliates for the three months ended June 30, 2008 increased by \$0.5 million, or 12.5%, as compared with the same period in 2007. Net earnings from affiliates represents our joint venture interests in Asia		



Pacific and the Middle East. The improvement in earnings is primarily attributable to our FCD joint venture in India, which is experiencing growth in the oil and gas market in the Middle East.

Net earnings from affiliates for the six months ended June 30, 2008 increased by \$0.9 million, or 9.4%, as compared with the same period in 2007. The improvement in earnings is primarily attributable to our FCD joint venture in India, partially offset by the impact of the consolidation of Niigata in the first quarter of 2008 when we purchased the remaining 50% interest.

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As discussed above, effective March 1, 2008, we purchased the remaining 50% interest in Niigata, resulting in the full consolidation of Niigata as of that date. Prior to this transaction, our 50% interest was recorded using the equity method of accounting, resulting in only two months of equity earnings from Niigata included herein.

**Operating Income and Operating Margin**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Operating income	\$ 171.6	\$ 96.9
Operating margin	14.8%	10.4%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Operating income	\$ 290.3	\$ 164.3
Operating margin	13.5%	9.5%

Operating income for the three months ended June 30, 2008 increased by \$74.7 million, or 77.1%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$17 million. The increase is primarily a result of the \$115.6 million increase in gross profit, partially offset by the \$41.4 million increase in SG&A, as discussed above. Operating margin of 14.8% increased 440 basis points, due to improved gross profit and the decline in SG&A as a percentage of sales, as discussed above.

Operating income for the six months ended June 30, 2008 increased by \$126.0 million, or 76.7%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$30 million. The increase is primarily a result of the \$195.9 million increase in gross profit, partially offset by the \$70.9 million increase in SG&A, as discussed above. Operating margin of 13.5% increased 400 basis points, due to improved gross profit and the decline in SG&A as a percentage of sales, as discussed above.

**Interest Expense and Interest Income**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Interest expense	\$ (12.7)	\$ (15.8)
Interest income	1.6	0.5

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Interest expense	\$ (25.6)	\$ (29.8)
Interest income	4.5	1.6

Interest expense for the three and six months ended June 30, 2008 decreased by \$3.1 million and \$4.2 million, respectively, as compared with the same periods in 2007. The decreases are primarily attributable to lower average outstanding debt and decreased interest rates. Approximately 67% of our debt was at fixed rates at June 30, 2008, including the effects of \$385.0 million of notional interest rate swaps.

Interest income for the three and six months ended June 30, 2008 increased by \$1.1 million and \$2.9 million, respectively, as compared with the same periods in 2007. The increases are primarily attributable to an increase in the average cash balance.

**Other Income, net**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Other income, net	\$ 0.6	\$ 2.3

**Six Months Ended June 30,**

(Amounts in millions)

Other income, net

	<b>2008</b>	<b>2007</b>
	\$ 17.1	\$ 0.9

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Other income, net for the three months ended June 30, 2008 decreased by \$1.7 million to \$0.6 million as compared with 2007, primarily due to a reduction in transactional gains arising from transactions in currencies other than our sites' functional currencies.

Other income, net for the six months ended June 30, 2008 increased by \$16.2 million to \$17.1 million as compared with 2007, primarily due to a \$17.8 million increase in gains on forward exchange contracts due to the continued weakening of the U.S. Dollar exchange rate versus the Euro and a \$3.4 million gain on the bargain purchase of the remaining 50% interest in Niigata, as discussed in Note 2 to our condensed consolidated financial statements included in this Quarterly Report. These were partially offset by an increase in transactional losses arising from transactions in currencies other than our sites' functional currencies.

**Tax Expense and Tax Rate**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Provision for income tax	\$ 38.2	\$ 20.8
Effective tax rate	23.7%	24.7%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Provision for income tax	\$ 75.3	\$ 40.2
Effective tax rate	26.3%	29.3%

Our effective tax rate of 23.7% for the three months ended June 30, 2008 decreased from 24.7% for the same period in 2007. Our effective tax rate of 26.3% for the six months ended June 30, 2008 decreased from 29.3% for the same period in 2007. The decrease is primarily due to the net favorable impact of foreign operations, a favorable tax ruling in Luxembourg and the closure of the statute of limitations in various jurisdictions.

**Other Comprehensive Income**

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Other comprehensive income	\$ 3.6	\$ 16.1

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Other comprehensive income	\$ 33.4	\$ 20.5

Other comprehensive income for the three months ended June 30, 2008 decreased by \$12.5 million, as compared with the same period in 2007. The decrease primarily reflects the stability of the U.S. Dollar exchange versus the Euro for the three months ended June 30, 2008, as compared with the weakening of the U.S. Dollar exchange rates versus the Euro for the same period in 2007. This was partially offset by improved results from interest rate hedging activity.

Other comprehensive income for the six months ended June 30, 2008 increased by \$12.9 million, as compared with the same period in 2007. The increase primarily reflects the weakening of the U.S. Dollar exchange rate versus the Euro, which was more significant during the six months ended June 30, 2008, as compared with the same period in 2007, resulting in a more significant impact on currency translation adjustments.

**Business Segments**

We conduct our business through three business segments that represent our major product types:

FPD for engineered pumps, industrial pumps and related services;

FCD for industrial valves, manual valves, control valves, nuclear valves, valve actuators and related services; and

FSD for precision mechanical seals and related services.



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We evaluate segment performance and allocate resources based on each segment's operating income. See Note 15 to our condensed consolidated financial statements included in this Quarterly Report for further discussion of our segments. The key operating results for our three business segments, FPD, FCD and FSD, are discussed below.

**Flowserve Pump Division**

Through FPD, we design, manufacture, distribute and service engineered and industrial pumps and pump systems and submersible motors (collectively referred to as original equipment or OE). FPD also manufactures replacement parts and related equipment, and provides a full array of support services (collectively referred to as aftermarket). FPD has 29 manufacturing facilities worldwide, eight of which are located in North America, 11 in Europe, four in Latin America and six in Asia. FPD also has 77 service centers, including those co-located in a manufacturing facility, in 24 countries.

As discussed above and in Note 2 to our condensed consolidated financial statements included in this Quarterly Report, FPD acquired the remaining 50% interest in Niigata, a Japanese manufacturer of pumps and other rotating equipment, effective March 1, 2008, for \$2.4 million in cash. The incremental interest acquired was accounted for as a step acquisition and Niigata's results of operations have been consolidated since the date of acquisition. Prior to this transaction, our 50% interest in Niigata was recorded using the equity method of accounting.

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 736.4	\$ 616.2
Sales	633.2	525.2
Gross profit	206.0	144.1
Gross profit margin	32.5%	27.4%
Operating income	103.4	65.2
Operating margin	16.3%	12.4%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 1,626.7	\$ 1,274.4
Sales	1,194.3	943.8
Gross profit	380.6	261.1
Gross profit margin	31.9%	27.7%
Operating income	181.8	107.0
Operating margin	15.2%	11.3%

Bookings for the three months ended June 30, 2008 increased by \$120.2 million, or 19.5%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$58 million. Bookings for original equipment increased approximately 17% and represented more than 56% of the total bookings increase. Aftermarket bookings increased approximately 24%. Original equipment bookings strength was driven by the power, oil and gas and general industries. Aftermarket bookings were driven by the water, power, chemical and general industries. EMA and North America bookings increased by \$73.7 million (including currency benefits of approximately \$48 million) and \$30.3 million, respectively. The bookings growth in EMA was primarily driven by higher original equipment bookings. Aftermarket bookings increased in both EMA and North America. Niigata provided an increase of \$16.1 million in bookings.

Bookings for the six months ended June 30, 2008 increased by \$352.3 million, or 27.6%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$129 million. Bookings for original equipment increased approximately 31% and represented more than 73% of the total bookings increase. Aftermarket bookings increased approximately 21%. Original equipment bookings strength was driven by the power, water and general industries. Overall aftermarket bookings were driven by the power, chemical and general industries. EMA and North America bookings increased \$225.3 million (including currency benefits of approximately \$107 million) and \$81.1 million, respectively. The bookings growth in EMA and North America was primarily driven by higher aftermarket orders. Niigata provided an increase of \$25.4 million in bookings.



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Sales for the three months ended June 30, 2008 increased by \$108.0 million, or 20.6%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$49 million. EMA and Asia Pacific sales increased \$51.4 million (including currency benefits of approximately \$38 million), and \$31.1 million (including currency benefits of approximately \$7 million), respectively. Both original equipment and aftermarket sales show continued strength, increasing approximately 17% and 29%, respectively, compared with the same period in 2007. The primary driver of this improvement has been the continued strength of the oil and gas industry over the past year. The increase is also attributable to increased throughput, resulting from capacity expansion, price increases implemented in 2007 and sales of \$29.1 million provided by Niigata.

Sales for the six months ended June 30, 2008 increased by \$250.5 million, or 26.5%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$92 million. EMA, Asia Pacific and North American sales increased \$140.1 million (including currency benefits of approximately \$71 million), \$52.1 million (including currency benefits of approximately \$12 million), and \$44.0 million, respectively. Both original equipment and aftermarket sales show continued strength, increasing approximately 23% and 32%, respectively, as compared with the same period in 2007, driven primarily by the continued strength of the oil and gas industry. The increase is also attributable to increased throughput, resulting from capacity expansion, price increases implemented in 2007 and sales of \$38.2 million provided by Niigata.

Gross profit for the three months ended June 30, 2008 increased by \$61.9 million, or 43.0%, as compared with the same period in 2007, and includes gross profit attributable to Niigata of \$4.8 million. Gross profit margin for the three months ended June 30, 2008 of 32.5% increased from 27.4% for the same period in 2007. The increase is attributable to improved original equipment pricing implemented in 2007, increased aftermarket mix, improved capacity utilization and improved absorption of fixed manufacturing costs resulting from higher sales. Additionally, gross profit margin was favorably impacted by specialty pumps produced during the period. While both original equipment and aftermarket sales increased, aftermarket sales growth exceeded that of original equipment during the period, as a result of our end-user strategy. As a result, improved aftermarket sales increased to approximately 41% of total sales as compared with 39% of total sales for the same period in 2007. Aftermarket generally carries a higher margin than original equipment.

Gross profit for the six months ended June 30, 2008 increased by \$119.5 million, or 45.8%, as compared with the same period in 2007, and includes gross profit attributable to Niigata of \$7.6 million. Gross profit margin for the six months ended June 30, 2008 of 31.9% increased from 27.7% for the same period in 2007. The increase is attributable to improved original equipment pricing implemented in 2007, increased aftermarket mix, improved capacity utilization and improved absorption of fixed manufacturing costs resulting from higher sales. Additionally, gross profit margin was favorably impacted by specialty pumps produced during the second quarter. While both original equipment and aftermarket sales increased, aftermarket sales growth exceeded that of original equipment during the period, as a result of our end-user strategy. As a result, aftermarket sales increased to approximately 42% of total sales as compared with 40% of total sales for the same period in 2007. Aftermarket generally carries a higher margin than original equipment.

Operating income for the three months ended June 30, 2008 increased by \$38.2 million, or 58.6%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$9 million. The increase was due primarily to increased gross profit of \$61.9 million, partially offset by a \$23.8 million increase in SG&A (including negative currency effects of approximately \$6 million) primarily related to increased selling and marketing-related expenses in support of increased bookings and sales, approximately \$7 million of SG&A incurred by Niigata and related integration costs and increased incentive compensation arising from improved performance. Operating margin increased 390 basis points due to the increase in gross margin of 510 basis points discussed above, partially offset by an increase in SG&A as a percentage of sales of 120 basis points. The increase in SG&A as a percentage of sales resulted primarily from costs incurred for the integration of Niigata and increased incentive compensation arising from improved performance.

Operating income for the six months ended June 30, 2008 increased by \$74.8 million, or 69.9%, as compared with the same period in 2007. The increase includes currency benefits of approximately \$17 million. The increase was due primarily to increased gross profit of \$119.5 million, partially offset by a \$43.5 million increase in SG&A (including



negative currency effects of approximately \$12 million) primarily related to increased selling and marketing-related expenses in support of increased bookings and sales and approximately \$8 million of SG&A incurred by Niigata and related integration costs. Operating margin increased 390 basis points due to the increase in gross margin of 420 basis points discussed above.

Backlog of \$2,371.8 million at June 30, 2008 increased by \$596.5 million, or 33.6%, as compared with December 31, 2007. Currency effects provided an increase of approximately \$93 million. Backlog growth is a result of an extended period of bookings growth combined with longer supplier and customer lead times, growth in the size of projects and \$89.0 million related to the acquisition of Niigata.

**Table of Contents****Flow Control Division**

Our second largest business segment is FCD, which designs, manufactures and distributes a broad portfolio of engineered and industrial valves, control valves, actuators, controls and related services. FCD leverages its experience and application know-how by offering a complete menu of engineered services to complement its expansive product portfolio. FCD has a total of 41 manufacturing and service facilities in 19 countries around the world, with only five of its 21 manufacturing operations located in the U.S.

(Amounts in millions)	<b>Three Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 429.6	\$ 314.9
Sales	370.2	285.1
Gross profit	132.9	101.4
Gross profit margin	35.9%	35.6%
Operating income	62.8	41.1
Operating margin	17.0%	14.4%

(Amounts in millions)	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
Bookings	\$ 819.5	\$ 624.0
Sales	670.5	553.7
Gross profit	239.1	194.5
Gross profit margin	35.7%	35.1%
Operating income	106.0	77.5
Operating margin	15.8%	14.0%

Bookings for the three months ended June 30, 2008 increased \$114.7 million, or 36.4%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$30 million. The growth in bookings is primarily attributable to continued strength in all our key markets. Bookings in EMA and Asia Pacific increased approximately \$47 million and \$40 million, respectively, driven by the chemical and power markets, which include coal gasification, acetic acid and nuclear power projects. Additionally, markets in North and Latin America increased approximately \$26 million associated with power and oil and gas markets in North America and chemical and pulp and paper markets in Latin America.

Bookings for the six months ended June 30, 2008 increased \$195.5 million, or 31.3%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$56 million. The growth in bookings is primarily attributable to EMA and Asia Pacific, which increased by approximately \$64 million and approximately \$73 million, respectively. Additionally, North and Latin America increased approximately \$57 million. Key growth markets include chemical and nuclear power.

Sales for the three months ended June 30, 2008 increased \$85.1 million, or 29.8%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$26 million. Sales in North and Latin America increased approximately \$28 million, which was driven by strength in all key markets, especially nuclear power. Sales in EMA increased approximately \$32 million and were driven by power and oil and gas markets. Asia Pacific increased approximately \$26 million primarily due to projects in coal gasification and chemical markets.

Sales for the six months ended June 30, 2008 increased \$116.8 million, or 21.1%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$45 million. Sales in the power markets in North America and EMA demonstrated solid growth. Asia Pacific continues to show substantial sales growth in the chemical market, especially in China. Oil and gas market sales reflect steady increases in all regions.

Gross profit for the three months ended June 30, 2008 increased by \$31.5 million, or 31.1%, as compared with the same period in 2007. Gross profit margin for the three months ended June 30, 2008 of 35.9% increased from 35.6% for the same period in 2007. This improvement reflects the implementation of price increases and higher sales volumes which favorably impact our absorption of fixed costs. The implementation of various CIP and supply chain

initiatives continues to gain traction. Partially offsetting these gains was the inflation in our material costs.

Gross profit for the six months ended June 30, 2008 increased by \$44.6 million, or 22.9%, as compared with the same period in 2007. Gross profit margin for the six months ended June 30, 2008 of 35.7% increased from 35.1% for the same period in 2007. This increase reflects higher sales levels, which favorably impacts our absorption of fixed manufacturing costs. The impact of metal price increases and transportation fuel surcharges have been minimized through supply chain initiatives. Price increases, CIP, investment in new products and increased absorption continue to drive margin improvement and offset the inflationary impact of our other raw materials.

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Operating income for the three months ended June 30, 2008 increased by \$21.7 million, or 52.8%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$5 million. The increase is principally attributable to \$31.5 million improvement in gross profit, offset in part by higher SG&A, which increased \$10.3 million (including negative currency effects of approximately \$5 million) as compared with the same period in 2007. Increased SG&A is primarily due to \$7.6 million in higher selling costs and \$1.6 million in increased research and development costs, partially offset by the reversal of a net \$2.3 million accrual due to a contract settlement. SG&A as a percentage of sales improved 210 basis points, resulting primarily from increased sales, as well as the reversal of the accrual for the contract settlement.

Operating income for the six months ended June 30, 2008 increased by \$28.5 million, or 36.8%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$9 million. The increase is principally attributable to \$44.6 million improvement in gross profit, offset in part by higher SG&A, which increased \$18.5 million (including negative currency effects of approximately \$9 million) as compared with the same period in 2007. Increased SG&A is primarily due to \$11.9 million in higher selling costs and \$3.2 million in increased research and development costs. Partially offsetting these cost increases is a \$2.3 million increase in equity income generated by our joint venture in India, which is driven by growth in the oil and gas markets in the Middle East, and the reversal of a net \$2.3 million accrual due to a contract settlement. SG&A as a percentage of sales improved 100 basis points, resulting primarily from increased sales, as well as the reversal of the accrual for the contract settlement.

Backlog of \$575.9 million at June 30, 2008 increased by \$161.2 million, or 38.9%, as compared with December 31, 2007. This increase includes currency benefits of approximately \$15 million. The increase in backlog is primarily attributable to bookings growth and larger project business with longer lead times.

**Flow Solutions Division**

Through FSD, we engineer, manufacture and sell mechanical seals, auxiliary systems and parts, and provide related services, principally to process industries and general industrial markets, with similar products sold internally in support of FPD. FSD has nine manufacturing operations, four of which are located in the U.S. FSD operates 70 QRCs worldwide (including five that are co-located in a manufacturing facility), including 24 sites in North America, 18 in Europe, and the remainder in Latin America and Asia. Our ability to rapidly deliver mechanical sealing technology through global engineering tools, locally-sited QRCs and on-site engineers represents a significant competitive advantage. This business model has enabled FSD to establish a large number of alliances with multi-national customers.

(Amounts in millions)	Three Months Ended June 30,	
	2008	2007
Bookings	\$ 169.5	\$ 138.4
Sales	174.0	134.5
Gross profit	79.6	61.2
Gross profit margin	45.7%	45.5%
Operating income	37.5	25.9
Operating margin	21.6%	19.2%

(Amounts in millions)	Six Months Ended June 30,	
	2008	2007
Bookings	\$ 340.8	\$ 279.0
Sales	324.6	263.7
Gross profit	145.6	118.4
Gross profit margin	44.9%	44.9%
Operating income	63.9	51.0
Operating margin	19.7%	19.3%

Bookings for the three months ended June 30, 2008 increased by \$31.1 million, or 22.5%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$9 million. The increase is due primarily to

increased aftermarket bookings in all regions and increased original equipment bookings in EMA and Latin America, as well as a \$7.2 million increase in interdivision bookings (which are eliminated and are not included in consolidated bookings as disclosed above). The oil and gas and chemical markets continue to be our strongest markets.

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Bookings for the six months ended June 30, 2008 increased by \$61.8 million, or 22.2%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$19 million. The increase is due primarily to increased original equipment bookings in EMA, North America and Latin America, as well as a \$9.1 million increase in interdivision bookings (which are eliminated and are not included in consolidated bookings as disclosed above). The oil and gas and chemical markets continue to be our strongest markets.

Sales for the three months ended June 30, 2008 increased by \$39.5 million, or 29.4%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$9 million. The increase is due primarily to a \$33.4 million increase in customer sales. The increase is primarily attributable to EMA and North America, where growth in the chemical and oil and gas markets, respectively, continued to provide solid bookings and sales, as well as a \$6.1 million increase in interdivision sales (which are eliminated and are not included in consolidated sales as disclosed above).

Sales for the six months ended June 30, 2008 increased by \$60.9 million, or 23.1%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$18 million. The increase is due primarily to a \$49.5 million increase in customer sales, which is primarily attributable to EMA and North America, where growth in the chemical and oil and gas markets, respectively, provided solid bookings and sales, as well as an \$11.4 million increase in interdivision sales (which are eliminated and are not included in consolidated sales as disclosed above).

Gross profit for the three months ended June 30, 2008 increased by \$18.4 million, or 30.1%, as compared with the same period in 2007. Gross profit margin for the three months ended June 30, 2008 of 45.7% increased from 45.5% for the same period in 2007. The improvement is a result of increased sales, which favorably impacts our absorption of fixed costs, as well as the impact of cost savings initiatives. This was partially offset by a sales mix shift to lower margin original equipment business in EMA, Latin America and North America, which negatively impacted gross margins. Increases in materials costs have been largely offset through supply chain management efforts and price increases in mid-2007 and early 2008.

Gross profit for the six months ended June 30, 2008 increased by \$27.2 million, or 23.0%, as compared with the same period in 2007. Gross profit margin for the six months ended June 30, 2008 of 44.9% was comparable to the same period in 2007. Increased sales, which favorably impact our absorption of fixed costs, and cost savings initiatives were offset by a sales mix shift to lower margin original equipment business in EMA, Latin America and North America. Increases in materials costs have been largely offset through supply chain management efforts and price increases in mid-2007 and early 2008.

Operating income for the three months ended June 30, 2008 increased by \$11.6 million, or 44.8%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$3 million. The increase is due to the \$18.4 million increase in gross profit mentioned above, partially offset by a net \$6.9 million increase in SG&A (including negative currency effects of approximately \$3 million) due primarily to continued investment in our global engineering and sales teams and increases in infrastructure to support the global growth of our business. The increase in SG&A was partially offset by the receipt of a \$1.3 million legal settlement, as well as a reduction in other legal fees and expenses. SG&A as a percentage of sales improved 230 basis points, resulting primarily from increased sales, as well as the receipt of the legal settlement.

Operating income for the six months ended June 30, 2008 increased by \$12.9 million, or 25.3%, as compared with the same period in 2007. This increase includes currency benefits of approximately \$5 million. The increase is due to the \$27.2 million increase in gross profit mentioned above, partially offset by a net \$14.3 million increase in SG&A (including negative currency effects of approximately \$5 million) due primarily to continued investment in our global engineering and sales teams and increases in infrastructure to support the global growth of our business. The increase in SG&A was partially offset by the receipt of a \$1.3 million legal settlement, as well as a reduction in other legal fees and expenses. SG&A as a percentage of sales improved 70 basis points, resulting primarily from increased sales, as well as the receipt of the legal settlement.

Backlog of \$129.3 million at June 30, 2008 increased by \$19.9 million, or 18.2%, as compared with December 31, 2007. Currency effects provided an increase of approximately \$4 million. Backlog at June 30, 2008 and December 31, 2007 includes \$22.9 million and \$18.1 million, respectively, of interdivision backlog (which is eliminated and not included in consolidated backlog as disclosed above). Backlog growth is primarily a result of growth in original

equipment bookings with longer lead times. Capacity expansions were completed in 2007, and additional capacity expansions continued through the first six months of 2008 to support increased throughput in all regions.

**Table of Contents****LIQUIDITY AND CAPITAL RESOURCES*****Cash Flow Analysis***

(Amounts in millions)	Six Months Ended June 30,	
	2008	2007
Net cash flows used by operating activities	\$ (178.3)	\$ (61.7)
Net cash flows used by investing activities	(33.2)	(43.8)
Net cash flows (used) provided by financing activities	(30.0)	84.2

Existing cash, cash generated by operations and borrowings available under our existing revolving credit facility are our primary sources of short-term liquidity. Our cash balance at June 30, 2008 was \$136.7 million, as compared with \$370.6 million at December 31, 2007. The decrease in cash primarily reflects a \$176.9 million decrease in cash flows from working capital, a \$50.4 million contribution to our U.S. pension plan, capital expenditures of \$37.3 million and share repurchases of \$35.0 million, partially offset by a \$114.1 million increase in net income.

The cash flows used by operating activities for the first six months of 2008 primarily reflect a \$114.1 million increase in net income, offset by a \$176.9 million decrease in cash flows from working capital, primarily due to higher inventory of \$165.2 million, especially project-related inventory required to support future shipments of products in backlog, and higher accounts receivable of \$211.0 million, resulting primarily from increased sales and a \$67.4 million reduction in factored receivables. During the six months ended June 30, 2008, we contributed \$50.4 million to our U.S. pension plan.

Our goal for days sales receivables outstanding (DSO) is 60 days. As of June 30, 2008, we achieved a DSO of 72 days as compared with 64 days as of June 30, 2007. The increase in DSO is partially attributable to the termination of our major factoring agreements, as discussed below in Accounts Receivable Factoring and in Note 7 to our condensed consolidated financial statements included in this Quarterly Report. For reference purposes, based on 2008 sales, an improvement of one day could provide approximately \$13 million in cash flow. Increases in inventory used \$165.2 million of cash flow for the six months ended June 30, 2008 compared with \$120.6 million for the same period in 2007. Inventory turns were 3.3 times as of June 30, 2008, compared with 3.7 times as of June 30, 2007, reflecting the increase in inventory, partially offset by the increase in sales. Our calculation of inventory turns does not reflect the impact of advanced cash received from our customers. For reference purposes, based on 2008 data, an improvement of one turn could yield approximately \$207 million in cash flow.

Cash flows used by investing activities during the six months ended June 30, 2008 were \$33.2 million, as compared with \$43.8 million for the same period in 2007. Capital expenditures during the six months ended June 30, 2008 were \$37.7 million, a decrease of \$7.8 million as compared with the same period in 2007.

Cash flows used by financing activities during the six months ended June 30, 2008 were \$30.0 million, as compared with \$84.2 million of cash flows provided in the same period in 2007. Cash outflows in 2008 resulted primarily from the repurchase of common shares for \$35.0 million and the payment of \$23.0 million in dividends. These were partially offset by inflows of \$9.9 million from the exercise of stock options and \$10.8 million in other borrowings. Cash inflows in 2007 were due primarily to \$115.0 million in borrowings under our revolving line of credit and \$12.6 million from the exercise of stock options. The borrowings were used primarily to fund working capital needs, share repurchases and increased capital spending. Cash outflows in 2007 included the repurchase of common shares for \$44.8 million and dividend payments of \$8.6 million.

We believe cash flows from operating activities combined with availability under our existing revolving credit agreement and our existing cash balance will be sufficient to enable us to meet our cash flow needs for the next 12 months. Cash flows from operations could be adversely affected by economic, political and other risks associated with sales of our products, operational factors, competition, fluctuations in foreign exchange rates and fluctuations in interest rates, among other factors. See Cautionary Note Regarding Forward-Looking Statements below.

On February 26, 2008 our Board of Directors authorized a program to repurchase up to \$300.0 million of our outstanding common stock over an unspecified time period. The program commenced in the second quarter of 2008, and we repurchased 0.3 million shares for \$35.0 million during the three months ended June 30, 2008.



On February 29, 2008, our Board of Directors authorized an increase in our quarterly cash dividend to \$0.25 per share from \$0.15 per share, effective for the first quarter of 2008. Generally, our dividends are declared in the last month of the quarter, and paid the following month. While we currently intend to pay regular quarterly dividends in the foreseeable future, any future dividends will be reviewed individually and declared by our Board of Directors at its discretion, dependent on its assessment of our financial condition and business outlook at the applicable time.

**Table of Contents****Acquisitions and Dispositions**

We regularly evaluate acquisition opportunities of various sizes. The cost and terms of any financing to be raised in conjunction with any acquisition, including our ability to raise economical capital, is a critical consideration in any such evaluation.

As discussed in Note 2 to our condensed consolidated financial statements included in this Quarterly Report, we acquired the remaining 50% interest in Niigata, effective March 1, 2008, for \$2.4 million in cash.

**Capital Expenditures**

Capital expenditures were \$37.7 million for the six months ended June 30, 2008 compared with \$45.5 million for the same period in 2007. Capital expenditures in 2008 and 2007 have focused on capacity expansion, enterprise resource planning application upgrades, information technology infrastructure and cost reduction opportunities. For the full year 2008, our capital expenditures are expected to be between approximately \$115 million and \$125 million. Certain of our facilities may face capacity constraints in the foreseeable future, which may lead to higher capital expenditure levels.

**Financing*****Credit Facilities***

Our Credit Facilities, as amended, are comprised of a \$600.0 million term loan expiring on August 10, 2012 and a \$400.0 million revolving line of credit, which can be utilized to provide up to \$300.0 million in letters of credit, expiring on August 12, 2012. At both June 30, 2008 and December 31, 2007, we had no amounts outstanding under the revolving line of credit. We had outstanding letters of credit of \$102.3 million and \$115.1 million at June 30, 2008 and December 31, 2007, respectively, which reduced borrowing capacity to \$297.7 million and \$284.9 million, respectively.

Borrowings under our Credit Facilities bear interest at a rate equal to, at our option, either (1) the base rate (which is based on the greater of the prime rate most recently announced by the administrative agent under our Credit Facilities or the Federal Funds rate plus 0.50%) or (2) London Interbank Offered Rate ( LIBOR ) plus an applicable margin determined by reference to the ratio of our total debt to consolidated Earnings Before Interest, Taxes, Depreciation and Amortization ( EBITDA ), which as of June 30, 2008 was 0.875% and 1.50% for borrowings under our revolving line of credit and term loan, respectively.

We may prepay loans under our Credit Facilities at any time in whole or in part, without premium or penalty. During the three and six months ended June 30, 2008, we made scheduled repayments under our Credit Facilities of \$1.4 million and \$2.8 million, respectively. We have scheduled repayments of \$1.4 million due in the each of the next four quarters. Our short-term debt as of June 30, 2008 includes \$4.9 million as a result of our acquisition of the remaining 50% of Niigata, which was effective on March 1, 2008.

Our obligations under the Credit Facilities are unconditionally guaranteed, jointly and severally, by substantially all of our existing and subsequently acquired or organized domestic subsidiaries and 65% of the capital stock of certain foreign subsidiaries. In addition, prior to our obtaining and maintaining investment grade credit ratings, our and the guarantors obligations under the Credit Facilities are collateralized by substantially all of our and the guarantors assets.

Additional discussion of our Credit Facilities, including amounts outstanding and applicable interest rates, is included in Note 6 to our condensed consolidated financial statements included in this Quarterly Report.

We have entered into interest rate swap agreements to hedge our exposure to cash flows related to our Credit Facilities. These agreements are more fully described in Note 4 to our condensed consolidated financial statements included in this Quarterly Report, and in Item 3. Quantitative and Qualitative Disclosures about Market Risk below.

***European Letter of Credit Facility***

On September 14, 2007, we entered into an unsecured European Letter of Credit Facility ( European LOC ) to issue letters of credit in an aggregate face amount not to exceed 150.0 million at any time, with an initial commitment of 80.0 million. The aggregate commitment of the European LOC may be increased up to 150.0 million as may be agreed among the parties, and may be decreased by us at our option without any premium, fee or penalty. The European LOC is used for contingent obligations solely in respect of surety and performance bonds, bank guarantees and similar obligations. We had outstanding letters of credit drawn on the European LOC of 64.7 million

(\$101.9 million) and 35.0 million (\$51.1 million) as of June 30, 2008 and December 31, 2007, respectively. We pay certain fees for the letters of credit written against the European LOC based upon the ratio of our total debt to consolidated EBITDA. As of June 30, 2008, the annual fees equaled 0.375% plus a fronting fee of 0.1%. See Note 11 to our consolidated financial statements included in our 2007 Annual Report for a discussion of covenants related to our Credit Facilities and our European LOC. We complied with all covenants through June 30, 2008.

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***Accounts Receivable Factoring***

Through our European subsidiaries, we engage in non-recourse factoring of certain accounts receivable. The various agreements have different terms, including options for renewal and mutual termination clauses. Our Credit Facilities, which are fully described in Note 11 to our consolidated financial statements included in our 2007 Annual Report, limit factoring volume to \$75.0 million at any given point in time as defined by our Credit Facilities.

During the fourth quarter of 2007, we gave notice of our intent to terminate our major factoring facilities during 2008. We plan to terminate all factoring agreements by the end of 2008. See Note 7 to our condensed consolidated financial statements included in this Quarterly Report for additional information on our accounts receivable factoring.

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Management's discussion and analysis of financial condition and results of operations are based on our condensed consolidated financial statements and related footnotes contained within this Quarterly Report. Our more critical accounting policies used in the preparation of the consolidated financial statements were discussed in our 2007 Annual Report. These critical policies, for which no significant changes have occurred in the three months ended June 30, 2008, include:

- Revenue Recognition;
- Deferred Taxes, Tax Valuation Allowances and Tax Reserves;
- Reserves for Contingent Loss;
- Retirement and Postretirement Benefits; and
- Valuation of Goodwill, Indefinite-Lived Intangible Assets and Other Long-Lived Assets.

The process of preparing financial statements in conformity with GAAP requires the use of estimates and assumptions to determine certain of the assets, liabilities, revenues and expenses. These estimates and assumptions are based upon what we believe is the best information available at the time of the estimates or assumptions. The estimates and assumptions could change materially as conditions within and beyond our control change. Accordingly, actual results could differ materially from those estimates. The significant estimates are reviewed quarterly with the Audit Committee of our Board of Directors.

Based on an assessment of our accounting policies and the underlying judgments and uncertainties affecting the application of those policies, we believe that our condensed consolidated financial statements provide a meaningful and fair perspective of our consolidated financial condition and results of operations. This is not to suggest that other general risk factors, such as changes in worldwide demand, changes in material costs, performance of acquired businesses and others, could not adversely impact our consolidated financial condition, results of operations and cash flows in future periods. See *Cautionary Note Regarding Forward-Looking Statements* below.

**ACCOUNTING DEVELOPMENTS**

We have presented the information about accounting pronouncements not yet implemented in Note 1 to our condensed consolidated financial statements included in this Quarterly Report.

**Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, may, should, expects, could, intends, plans, anticipates, estimates, believes, predicts or other similar expressions are intended to identify forward-looking statements, which include, without limitation, statements concerning our future financial performance, future debt and financing levels, investment objectives, implications of litigation and regulatory investigations and other management plans for future operations and performance.

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The forward-looking statements included in this Quarterly Report are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following:

- a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins;
- risks associated with cost overruns on fixed-fee projects and in taking customer orders for large complex custom engineered products requiring sophisticated program management skills and technical expertise for completion;
- the substantial dependence of our sales on the success of the petroleum, chemical, power and water industries;
- the adverse impact of volatile raw materials prices on our products and operating margins;
- economic, political and other risks associated with our international operations, including military actions or trade embargoes that could affect customer markets, particularly Middle Eastern markets and global petroleum producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations;
- our furnishing of products and services to nuclear power plant facilities;
- potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims;
- a foreign government investigation regarding our participation in the United Nations Oil-for-Food Program;
- risks associated with certain of our foreign subsidiaries conducting business operations and sales in certain countries that have been identified by the U.S. State Department as state sponsors of terrorism;
- our relative geographical profitability and its impact on our utilization of deferred tax assets, including foreign tax credits, and tax liabilities that could result from audits of our tax returns by regulatory authorities in various tax jurisdictions;
- the potential adverse impact of an impairment in the carrying value of goodwill or other intangibles;
- our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations;
- our dependence on our customers' ability to make required capital investment and maintenance expenditures;
- the highly competitive nature of the markets in which we operate;
- environmental compliance costs and liabilities;
- potential work stoppages and other labor matters;
- our inability to protect our intellectual property in the U.S., as well as in foreign countries; and
- obligations under our defined benefit pension plans.

These and other risks and uncertainties are more fully discussed in the risk factors identified in Item 1A. Risk Factors in Part I of our 2007 Annual Report, and may be identified in our other filings with the SEC and/or press releases from time to time. All forward-looking statements included in this document are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

We have market risk exposure arising from changes in interest rates and foreign currency exchange rate movements. Our earnings are impacted by changes in short-term interest rates as a result of borrowings under our Credit Facilities, which bear interest based on floating rates. At June 30, 2008, after the effect of interest rate swaps, we had \$167.5 million of variable rate debt obligations outstanding under our Credit Facilities with a weighted average interest rate of 4.31%. A hypothetical change of 100 basis points in the interest rate for these borrowings, assuming constant variable rate debt levels, would have changed interest expense by \$0.8 million for the six months ended June 30, 2008.

We are exposed to credit-related losses in the event of non-performance by counterparties to financial instruments, including interest rate swaps, but we currently expect all counterparties will continue to meet their obligations given their creditworthiness. As of June 30, 2008 and December 31, 2007, we had \$385.0 million and \$395.0 million, respectively, of notional amount in outstanding interest rate swaps with third parties with varying maturities through September 2010.

We employ a foreign currency risk management strategy to minimize potential losses in earnings or cash flows from unfavorable foreign currency exchange rate movements. These strategies also minimize potential gains from favorable exchange rate movements. Foreign currency exposures arise from transactions, including firm commitments and anticipated transactions, denominated in a currency other than an entity's functional currency and from translation of foreign-denominated assets and liabilities into U.S. Dollars. Based on a sensitivity analysis at June 30, 2008, a 10% change in the foreign currency exchange rates could impact our net income for the three months ended June 30, 2008 by \$9.8 million as shown below:

(Amounts in millions)

Euro	\$	6.4
Singapore dollar		0.7
Indian rupee		0.6
British pound		0.4
Brazil real		0.3
Australian dollar		0.2
Chinese yuan renminbi		0.2
Mexican peso		0.2
Swedish krona		0.2
Canadian dollar		0.1
All other		0.5
Total	\$	9.8

Exposures are mitigated primarily with foreign currency forward contracts that generally have maturity dates of less than one year. Our policy allows foreign currency coverage only for identifiable foreign currency exposures, and changes in the fair values of these instruments are included in other income (expense), net in the accompanying condensed consolidated statements of income. As of June 30, 2008, we had a U.S. Dollar equivalent of \$556.8 million in outstanding forward contracts with third parties, compared with \$464.9 million at December 31, 2007.

Generally, we view our investments in foreign subsidiaries from a long-term perspective and, therefore, do not hedge these investments. We use capital structuring techniques to manage our investment in foreign subsidiaries as deemed necessary.

We realized net gains associated with foreign currency translation of \$0.6 million and \$15.4 million for the three months ended June 30, 2008 and 2007, respectively, and \$34.5 million and \$20.1 million for the six months ended June 30, 2008 and 2007, respectively, which are included in other comprehensive income. Transactional currency gains and losses arising from transactions outside of our sites' functional currencies and changes in fair value of certain forward contracts are included in our consolidated results of operations. We realized foreign currency net (losses)

gains of \$(0.1) million and \$1.5 million for the three months ended June 30, 2008 and 2007, respectively, and \$12.3 million and \$0.8 million for the six months ended June 30, 2008 and 2007, respectively, which is included in other income, net in the accompanying condensed consolidated statements of income.

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**Item 4. Controls and Procedures.**

**Disclosure Controls and Procedures**

Disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) are controls and other procedures that are designed to ensure that the information that we are required to disclose in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

In connection with the preparation of this Quarterly Report, our management, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2008. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of June 30, 2008.

**Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings.****Asbestos-Related Claims**

We are a defendant in a large number of pending lawsuits (which include, in many cases, multiple claimants) that seek to recover damages for personal injury allegedly caused by exposure to asbestos-containing products manufactured and/or distributed by us in the past. While the aggregate number of asbestos-related claims against us has declined in recent years, there can be no assurance that this trend will continue. Asbestos-containing materials incorporated into any such products was primarily encapsulated and used only as components of process equipment, and we do not believe that any significant emission of asbestos-containing fibers occurred during the use of this equipment. We believe that a high percentage of the claims are covered by applicable insurance or indemnities from other companies.

**Shareholder Litigation Appeal of Dismissed Class Action Case; Derivative Case Dismissals**

In 2003, related lawsuits were filed in federal court in the Northern District of Texas, alleging that we violated federal securities laws. After these cases were consolidated, the lead plaintiff amended its complaint several times. The lead plaintiff's last pleading was the fifth consolidated amended complaint (the Complaint). The Complaint alleged that federal securities violations occurred between February 6, 2001 and September 27, 2002 and named as defendants our company, C. Scott Greer, our former Chairman, President and Chief Executive Officer, Renee J. Hornbaker, our former Vice President and Chief Financial Officer, PricewaterhouseCoopers LLP, our independent registered public accounting firm, and Banc of America Securities LLC and Credit Suisse First Boston LLC, which served as underwriters for our two public stock offerings during the relevant period. The Complaint asserted claims under Sections 10(b) and 20(a) of the Exchange Act, and Rule 10b-5 thereunder, and Sections 11 and 15 of the Securities Act. The lead plaintiff sought unspecified compensatory damages, forfeiture by Mr. Greer and Ms. Hornbaker of unspecified incentive-based or equity-based compensation and profits from any stock sales, and recovery of costs. By orders dated November 13, 2007 and January 4, 2008, the court denied the plaintiffs' motion for class certification and granted summary judgment in favor of the defendants on all claims. The plaintiffs have appealed both rulings to the federal Fifth Circuit Court of Appeals. We will defend vigorously this appeal or any other effort by the plaintiffs to overturn the court's denial of class certification or its entry of judgment in favor of the defendants.

In 2005, a shareholder derivative lawsuit was filed purportedly on our behalf in the 193rd Judicial District of Dallas County, Texas. The lawsuit originally named as defendants Mr. Greer, Ms. Hornbaker, and former and current board members Hugh K. Coble, George T. Haymaker, Jr., William C. Rusnack, Michael F. Johnston, Charles M. Rampacek, Kevin E. Sheehan, Diane C. Harris, James O. Rollans and Christopher A. Bartlett. We were named as a nominal defendant. Based primarily on the purported misstatements alleged in the above-described federal securities case, the original lawsuit in this action asserted claims against the defendants for breach of fiduciary duty, abuse of control, gross mismanagement, waste of corporate assets and unjust enrichment. The plaintiff alleged that these purported violations of state law occurred between April 2000 and the date of suit. The plaintiff sought on our behalf an unspecified amount of damages, injunctive relief and/or the imposition of a constructive trust on defendants' assets, disgorgement of compensation, profits or other benefits received by the defendants from us and recovery of attorneys fees and costs. We filed a motion seeking dismissal of the case, and the court thereafter ordered the plaintiffs to replead. On October 11, 2007, the plaintiffs filed an amended petition adding new claims against the following additional defendants: Kathy Giddings, our former Vice-President and Corporate Controller; Bernard G. Rethore, our former Chairman and Chief Executive Officer; Banc of America Securities, LLC and Credit Suisse First Boston, LLC, which served as underwriters for our public stock offerings in November 2001 and April 2002, and PricewaterhouseCoopers, LLP, our independent registered public accounting firm. On April 2, 2008, the lawsuit was dismissed by the court without prejudice at the plaintiffs' request.

On March 14, 2006, a shareholder derivative lawsuit was filed purportedly on our behalf in federal court in the Northern District of Texas. The lawsuit named as defendants Mr. Greer, Ms. Hornbaker, and former and current board members Mr. Coble, Mr. Haymaker, Mr. Lewis M. Kling, Mr. Rusnack, Mr. Johnston, Mr. Rampacek, Mr. Sheehan, Ms. Harris, Mr. Rollans and Mr. Bartlett. We were named as a nominal defendant. Based primarily on certain of the purported misstatements alleged in the above-described federal securities case, the plaintiff asserted claims against the defendants for breaches of fiduciary duty that purportedly occurred between 2000 and 2004. The plaintiff sought on

our behalf an unspecified amount of damages, disgorgement by Mr. Greer and Ms. Hornbaker of salaries, bonuses, restricted stock and stock options and recovery of attorneys' fees and costs. Pursuant to a motion filed by us, the federal court dismissed that case on March 14, 2007, primarily on the basis that the case was not properly filed in federal court. On or about March 27, 2007, the same plaintiff re-filed essentially the same lawsuit naming the same defendants in the Supreme Court of the State of New York. We believed that this new lawsuit was improperly filed in the Supreme Court of the State of New York and filed a motion seeking dismissal of the case. On January 2, 2008, the court entered an order granting our motion to dismiss all claims and allowed the plaintiffs an opportunity to replead. A notice of entry of the dismissal order was served on the plaintiff on January 15, 2008. To date, the plaintiff has neither filed an amended complaint nor appealed the dismissal order.

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### **United Nations Oil-for-Food Program**

We have resolved investigations by the SEC and the Department of Justice (the DOJ) relating to products that two of our foreign subsidiaries delivered to Iraq from 1996 through 2003 under the United Nations Oil-for-Food Program. These two foreign subsidiaries have also been contacted by governmental authorities in their respective countries, the Netherlands and France, concerning their involvement in the United Nations Oil-for-Food Program. We engaged outside counsel in February 2006 to conduct an investigation of our foreign subsidiaries' participation in the United Nations Oil-for-Food program. Our outside counsel's investigation found evidence that, during the years 2001 through 2003, certain non-U.S. personnel at the two foreign subsidiaries authorized payments in connection with certain of our product sales under the United Nations Oil-for-Food Program totaling approximately 600,000, which were subsequently deposited by third parties into Iraqi-controlled bank accounts. These payments were not authorized under the United Nations Oil-for-Food Program and were not properly documented in the foreign subsidiaries' accounting records, but were expensed as paid.

We negotiated a settlement with the SEC in which, without admitting or denying the SEC's allegations, we: (i) entered into a stipulated judgment enjoining us from future violations of the internal control and recordkeeping provisions of the federal securities laws; (ii) paid disgorgement of \$2,720,861 plus prejudgment interest of \$853,364; and (iii) paid a civil money penalty of \$3 million.

Separately, we negotiated a resolution with the DOJ. The resolution results in a deferred prosecution agreement under which we paid a monetary penalty of \$4,000,000.

Concerning the Dutch and French investigations, the Dutch investigation has concluded and has been resolved by the Dutch subsidiary paying a penalty of approximately 265,000. We understand the French investigation is still ongoing, and, accordingly, we cannot predict the outcome of the French investigation at this time.

We recorded expenses of approximately \$11 million during 2007 for case resolution costs and related legal fees in the foregoing Oil-for-Food matters. We currently do not expect to incur further case resolution costs in this matter; however, if the French authorities take enforcement action against us with regard to its investigation, we may be subject to additional monetary and non-monetary penalties.

We have improved and implemented new internal controls and taken certain disciplinary actions against persons who engaged in misconduct, violated our ethics policies or failed to cooperate fully in the investigation, including terminating the employment of certain non-U.S. senior management personnel at one of our French subsidiaries. Other non-U.S. senior management personnel at certain of our French and Dutch facilities involved in the above conduct had been previously separated from us for other reasons.

In addition to the governmental investigations referenced above, on June 27, 2008, the Republic of Iraq filed a civil suit in federal court in Manhattan against numerous participants in the United Nations Oil-for-Food Program, including Flowserve and our two foreign subsidiaries that participated in the program. We intend to vigorously contest the suit, and we believe that we have valid defenses to the claims asserted. However, we cannot predict the outcome of the suit at the present time or whether the resolution of this suit will have a material adverse financial impact on our company.

### **Export Compliance**

In March 2006, we initiated a voluntary process to determine our compliance posture with respect to U.S. export control and economic sanctions laws and regulations. Upon initial investigation, it appeared that some product transactions and technology transfers were not handled in full compliance with U.S. export control laws and regulations. As a result, in conjunction with outside counsel, we are currently involved in a voluntary systematic process to conduct further review, validation and voluntary disclosure of apparent export violations discovered as part of this review process. We have substantially completed the site visits scheduled as part of this voluntary disclosure process, but currently believe the overall process will not be complete and the results of site visits will not be fully analyzed until the end of 2008, given the complexity of the export laws and the current global scope of the investigation. Any apparent violations of U.S. export control laws and regulations that are identified, confirmed and disclosed to the U.S. government may result in civil or criminal penalties, including fines and/or other penalties. Although companies making voluntary export disclosures have historically received reduced penalties and certain mitigating credits, legislation enacted on October 16, 2007 increased the maximum civil penalty for certain export

control violations (assessed on a per-shipment basis) to the greater of \$250,000 or twice the value of the transaction. While the Department of Commerce has stated that companies that had initiated voluntary self-disclosures prior to the enactment of this legislation generally would not be subjected to enhanced penalties retroactively, we are unable to determine at this time how other U.S. government agencies will apply this enhanced penalty legislation. Because our review process remains ongoing, we are currently unable to definitively determine the full extent of any apparent violations or the nature or total amount of penalties to which we might be subject in the future.

**Table of Contents****Other**

We are currently involved as a potentially responsible party at four former public waste disposal sites that may be subject to remediation under pending government procedures. The sites are in various stages of evaluation by federal and state environmental authorities. The projected cost of remediation at these sites, as well as our alleged fair share allocation, will remain uncertain until all studies have been completed and the parties have either negotiated an amicable resolution or the matter has been judicially resolved. At each site, there are many other parties who have similarly been identified, and the identification and location of additional parties is continuing under applicable federal or state law. Many of the other parties identified are financially strong and solvent companies that appear able to pay their share of the remediation costs. Based on our information about the waste disposal practices at these sites and the environmental regulatory process in general, we believe that it is likely that ultimate remediation liability costs for each site will be apportioned among all liable parties, including site owners and waste transporters, according to the volumes and/or toxicity of the wastes shown to have been disposed of at the sites. We believe that our exposure for existing disposal sites will be less than \$100,000.

In addition to the above public disposal sites, we have received a Clean Up Notice on September 17, 2007 with respect to a site in Australia. The site was used for disposal of spent foundry sand. A risk assessment of the site is currently underway, but it will be several months before the assessment is completed. We currently believe that additional remediation costs at the site will not be material.

We are also a defendant in several other lawsuits, including product liability claims, that are insured, subject to the applicable deductibles, arising in the ordinary course of business, and we are also involved in ordinary routine litigation incidental to our business, none of which, either individually or in the aggregate, we believe to be material to our business, operations or overall financial condition. However, litigation is inherently unpredictable, and resolutions or dispositions of claims or lawsuits by settlement or otherwise could have an adverse impact on our operating results or cash flows for the reporting period in which any such resolution or disposition occurs.

Although none of the aforementioned potential liabilities can be quantified with absolute certainty except as otherwise indicated above, we have established reserves covering exposures relating to contingencies, to the extent believed to be reasonably estimable and probable based on past experience and available facts. While additional exposures beyond these reserves could exist, they currently cannot be estimated. We will continue to evaluate these potential contingent loss exposures and, if they develop, recognize expense as soon as such losses become probable and can be reasonably estimated.

**Item 1A. Risk Factors.**

There are numerous factors that affect our business and results of operations, many of which are beyond our control. In addition to other information set forth in this Quarterly Report, you should carefully read and consider Item 1A. Risk Factors in Part I, and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in Part II, of our 2007 Annual Report, which discuss significant factors that could materially affect our business, financial condition or operating results.

With the exception of the risk factors set forth below, our current risk factors have not changed materially from the risk factors discussed in our 2007 Annual Report. The risks described in this Quarterly Report, our 2007 Annual Report and in our other SEC filings or press releases from time to time are not the only risks we face. Additional risks and uncertainties are currently deemed immaterial based on management's assessment of currently available information, which remains subject to change; however, new risks that are currently unknown to us may surface in the future that materially adversely affect our business, financial condition or operating results.

***Noncompliance with U.S. export control laws could materially adversely affect our business.***

In March 2006, we initiated a voluntary process to determine our compliance posture with respect to U.S. export control and economic sanctions laws and regulations. Upon initial investigation, it appeared that some product transactions and technology transfers were not handled in full compliance with U.S. export control laws and regulations. As a result, in conjunction with outside counsel, we are currently involved in a voluntary, systematic process to conduct further review, validation and voluntary disclosure of apparent export violations discovered as part of this review process. We have made considerable progress with this voluntary review and disclosure process, and we currently anticipate that this review process will be substantially complete, and the resulting voluntary disclosures

submitted to U.S. regulatory agencies, by the end of 2008. Any apparent violations of U.S. export control laws and regulations that are identified, confirmed and disclosed to the U.S. government may result in civil or criminal penalties, including fines and/or other penalties.

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Although companies making voluntary export disclosures have historically received reduced penalties and certain mitigating credits, legislation enacted on October 16, 2007 increased the maximum civil penalty for certain export control violations (assessed on a per-shipment basis) to the greater of \$250,000 or twice the value of the transaction. While the Department of Commerce has stated that companies that had initiated voluntary self-disclosures prior to the enactment of this legislation generally would not be subjected to enhanced penalties retroactively, we are currently unable to determine at this time how other U.S. government agencies will apply this enhanced penalty legislation. Because our review process remains ongoing, we are currently unable to definitively determine the full extent of any apparent violations or the nature or total amount of penalties to which we may be subject in the future.

In addition, we are subject to other risks arising from conducting our international business operations. These include, among other things, risks associated with certain of our foreign subsidiaries autonomously conducting business operations and sales, under their own local authority, with countries that have been designated by the U.S. State Department as state sponsors of terrorism, including Iran, Syria and Sudan. Due to the growing political uncertainties associated with these countries, in 2006, our foreign subsidiaries began a voluntary withdrawal, on a phased basis, from conducting new business in these countries. The aggregate amount of all business done by our foreign subsidiaries in Iran, Syria and Sudan accounted for less than 1% of our consolidated global revenue in 2007. While substantially all new business with these countries has been voluntarily phased out, our foreign subsidiaries may independently continue to honor certain existing contracts, commitments and warranty obligations in compliance with U.S. and other applicable laws and regulations.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On February 27, 2008, our Board of Directors authorized a program to repurchase up to \$300 million of our outstanding common stock over an unspecified time period. The share repurchase program does not have an expiration date, and we reserve the right to limit or terminate the repurchase program at any time without notice.

The program commenced in the second quarter of 2008, and we have repurchased a total of 0.3 million shares of our common stock for \$35.0 million. As of June 30, 2008, we had approximately 56.5 million shares issued and outstanding. The following table sets forth the repurchase data for each of the three months during the quarter ended June 30, 2008:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Weighted Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plan</b>	<b>Maximum Number of Shares (or Approximate Dollar Value) That May Yet Be Purchased Under the Plan (in millions)</b>
April 1 30	4,861(1)	\$ 113.71		\$ 300.0
May 1 31	201,186(2)	128.62	200,000	274.3
June 1 30	67,901(3)	137.00	67,500	265.0
<b>Total</b>	<b>273,948</b>	<b>\$ 130.43</b>	<b>267,500</b>	

(1) Includes a total of 4,861 shares that were

tendered by employees to satisfy minimum tax withholding amounts for restricted stock awards at an average price per share of \$113.71.

- (2) Includes a total of 74 shares that were tendered by employees to satisfy minimum tax withholding amounts for restricted stock awards at an average price per share of \$127.13, and includes 1,112 shares of common stock purchased at a price of \$122.16 per share by a rabbi trust that we established in connection with our director deferral plans pursuant to which non-employee directors may elect to defer directors quarterly cash compensation to be paid at a later date in the form of common stock.

- (3) Includes a total of 401 shares



that were  
tendered by  
employees to  
satisfy  
minimum tax  
withholding  
amounts for  
restricted stock  
awards at an  
average price  
per share of  
\$136.26.

**Table of Contents****Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Submission of Matters to a Vote of Security Holders.**

At our annual meeting of shareholders held on May 30, 2008, the shareholders elected to our Board of Directors: (i) John R. Friedery, Joe E. Harlan, Michael F. Johnston and Kevin E. Sheehan, each to serve a three-year term expiring at the 2011 annual meeting of shareholders; and (ii) Gayla J. Delly and Charles M. Rampacek, each to serve a two-year term expiring at the 2010 annual meeting of shareholders. The following table shows the vote tabulation for the shares represented at the meeting:

Nominee	Votes		Broker Non-votes
	Votes For	Withheld	
John R. Friedery	53,181,017	575,067	
Joe E. Harlan	53,444,944	311,140	
Michael F. Johnston	52,190,974	1,565,110	
Kevin E. Sheehan	52,286,082	1,470,002	
Gayla J. Delly	53,192,819	563,265	
Charles M. Rampacek	53,355,513	400,571	

Christopher A. Bartlett, whose term expires at the 2010 annual meeting, retired as member of the Board of Directors, effective May 30, 2008.

Additional directors, whose terms of office as directors continued after the meeting, are as follows:

**Term expiring in 2009**

Roger L. Fix  
Diane C. Harris  
Lewis M. Kling  
James O. Rollans

**Term expiring in 2010**

William C. Rusnack  
Rick J. Mills

Our shareholders also voted to ratify the appointment of PricewaterhouseCoopers LLP to serve as our independent registered public accounting firm for 2008. The following table shows the vote tabulation for the shares represented at the meeting:

Proposal	Votes For	Votes		Broker Non-votes
		Against	Abstain	
Ratification of PricewaterhouseCoopers LLP	52,483,823	1,225,214	47,043	

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Set forth below is a list of exhibits included as part of this Quarterly Report:

Exhibit No.	Description
3.1	Restated Certificate of Incorporation of Flowserve Corporation (incorporated by reference to Exhibit 3(i) to the Registrant's Current Report on Form 8-K/A as filed with the SEC on August 16, 2006).
3.2	Amended and Restated By-Laws of Flowserve Corporation (incorporated by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K as filed with the SEC on March 12, 2008).
31.1	

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Certification of Chief Executive Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLOWSERVE CORPORATION

Date: July 30, 2008

/s/ Lewis M. Kling  
Lewis M. Kling  
President, Chief Executive Officer and Director

Date: July 30, 2008

/s/ Mark A. Blinn  
Mark A. Blinn  
Senior Vice President, Chief Financial Officer  
and  
Latin America Operations

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**Exhibits Index**

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