| OPPENHEIMER | HOLDINGS INC |
|--------------------|---------------------|
| Form 10-O | |

November 05, 2009

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| [x] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE |
|---|
| SECURITIES EXCHANGE ACT OF 1934 |
| For the Quarterly Period ended September 30, 2009 |
| or |
| [] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE |
| SECURITIES EXCHANGE ACT OF 1934 |
| for the transition period fromto |
| |

OPPENHEIMER HOLDINGS INC.

Commission File Number: 1-12043

(Exact name of registrant as specified in its charter)

Delaware

98-0080034

(State or other jurisdiction of

| Edgar Filing: OPPENHEIMER HOLDINGS INC - Form 10-Q |
|---|
| (I.R.S. Employer |
| incorporation or organization) |
| Identification No.) |
| |
| 125 Broad Street |
| New York, New York 10004 |
| (Address of principal executive offices) (Zip Code) |
| |
| (212) 668-8000 |
| (Registrant s telephone number, including area code) |
| |
| None |
| (Former name, former address and former fiscal year, if changed since last report) |
| |
| Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [] |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [] Yes [] No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer , accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one): |
| Large accelerated filer [] Accelerated filer [X] Non-accelerated filer [] Smaller reporting company [] |
| |

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

The number of shares of the Company s Class A non-voting common stock and Class B voting common stock (being the only classes of common stock of the Company) outstanding on October 30, 2009 was 13,081,303 and 99,680 shares, respectively.

OPPENHEIMER HOLDINGS INC.

INDEX

| | | Page No. |
|----------|---|----------|
| PART I | FINANCIAL INFORMATION | |
| Item 1. | Financial Statements (unaudited) | |
| | Condensed Consolidated Balance Sheets | 1 |
| | as of September 30, 2009 and December 31, 2008 | |
| | Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2009 and 2008 | 3 |
| | Condensed Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2009 and 2008 | 4 |
| | Condensed Consolidated Statements of Cash Flows | 5 |
| | for the nine months ended September 30, 2009 and 2008 | |
| | Condensed Consolidated Statements of Changes in Shareholders Equity for the nine months ended September 30, 2009 and 2008 | r 7 |
| | Notes to Condensed Consolidated Financial Statements | 8 |
| Item 2. | Management s Discussion and Analysis of Financial Condition and Results of Operations | 31 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 43 |
| Item 4. | Controls and Procedures | 43 |
| PART II | OTHER INFORMATION | |
| Item 1. | Legal Proceedings | 45 |
| Item 1A. | Risk Factors | 47 |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 48 |
| Item 3. | Defaults Upon Senior Securities | 48 |
| Item 4. | Submission of Matters to a Vote of Security Holders | 48 |
| Item 5. | Other Information | 48 |

| Item 6. | Exhibits | 48 |
|---------|----------------|----|
| | SIGNATURES | 49 |
| | Certifications | 50 |

PART I

FINANCIAL INFORMATION

Item. 1 Financial Statements

OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

| | September 30, 2009 | December 31, 2008 |
|--|-----------------------|----------------------|
| (Expressed in thousands of dollars) | | |
| ASSETS | | |
| Cash and cash equivalents | \$47,861 | \$46,685 |
| Cash and securities segregated for regulatory and | | |
| other purposes | 71,625 | 57,033 |
| Deposits with clearing organizations | 30,374 | 14,355 |
| Receivable from brokers and clearing organizations | 473,725 | 278,235 |
| Receivable from customers, net of allowance for | | |
| doubtful accounts of \$2.4 million (\$2.0 million in 2008) | 789,412 | 647,486 |
| Income taxes receivable | 9,196 | 12,647 |
| Securities purchased under agreement to resell | 175,160 | - |
| Securities owned, including amounts pledged of \$1.9 million | | |
| million (\$1.9 million in 2008), at fair value | 312,422 | 127,479 |
| Notes receivable, net | 64,992 | 53,446 |
| Office facilities, net | 27,888 | 27,224 |
| Deferred income tax, net | 2,056 | - |
| Intangible assets, net | 46,384 | 50,117 |
| Goodwill | 132,472 | 132,472 |
| Other | 144,549 | 82,405 |
| | \$2,328,116 | \$1,529,584 |

(Continued on next page)

The accompanying notes are an integral part of these condensed consolidated financial statements.

OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

| | September 30, 2009 | December 31, 2008 |
|---|--------------------|-------------------|
| (Expressed in thousands of dollars) | | |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Liabilities | | |
| Drafts payable | \$33,936 | \$52,565 |
| Bank call loans | 107,200 | 6,500 |
| Payable to brokers and clearing organizations | 455,518 | 159,648 |
| Payable to customers | 408,948 | 408,303 |
| Securities sold under agreement to repurchase | 152,122 | - |
| Securities sold, but not yet purchased, at fair value | 246,614 | 27,454 |
| Accrued compensation | 172.427 | 178,983 |
| Accounts payable and other liabilities | 169,136 | 112,031 |
| Senior secured credit note | 32,903 | 47,663 |
| Subordinated note | 100,000 | 100,000 |
| Deferred income tax, net | - | 4,538 |
| Excess of fair value of acquired assets over cost | 6,173 | 6,173 |
| | 1,884,977 | 1,103,858 |
| Shareholders' equity | | |
| Share capital | | |
| Class A non-voting common stock | | |
| (2009 13,056,303 shares issued and outstanding | | |
| 2008 12,899,465 shares issued and outstanding) | 46,350 | 43,520 |
| Class B voting common stock | | |
| 99,680 shares issued and outstanding | 133 | 133 |
| | 46,483 | 43,653 |
| Contributed capital | 40,005 | 34,924 |
| Retained earnings | 357,174 | 348,477 |
| Accumulated other comprehensive loss | (523) | (1,328) |
| | 443,139 | 425,726 |
| | \$2,328,116 | \$1,529,584 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

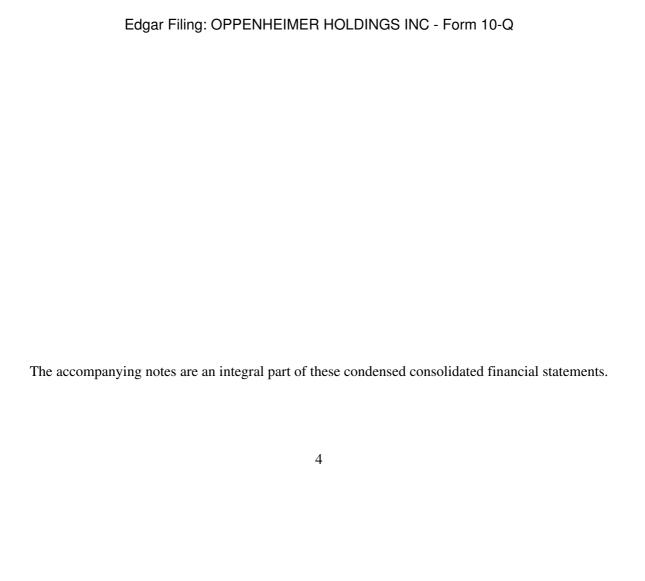
OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

| | Three months ended September 30, | | Nine month September | | |
|---|----------------------------------|-------------------|-------------------------|------------|--|
| | 2009 | 2008 | 2009 | 2008 | |
| Expressed in thousands of dollars, except per share amounts | | | | | |
| REVENUE: | | | | | |
| Commissions | \$146,404 | \$133,506 | \$412,913 | \$391,344 | |
| Principal transactions, net | 29,778 | (862) | 84,720 | 28,245 | |
| Interest | 9,145 | 16,087 | 25,335 | 51,233 | |
| Investment banking | 25,096 | 16,185 | 55,597 | 68,736 | |
| Advisory fees | 38,668 | 51,057 | 109,943 | 157,641 | |
| Other | 12,976 | 6,214 | 29,548 | 13,104 | |
| | 262,067 | 222,187 | 718,056 | 710,303 | |
| EXPENSES: | | | | | |
| Compensation and related expenses | 175,504 | 141,343 | 484,068 | 482,052 | |
| Clearing and exchange fees | 7,031 | 7,033 | 19,504 | 23,274 | |
| Communications and technology | 14,008 | 20,452 | 48,289 | 55,911 | |
| Occupancy and equipment costs | 18,987 | 17,713 | 55,503 | 52,267 | |
| Interest | 4,846 | 10,392 | 15,432 | 34,062 | |
| Other | 27,641 | 28,965 | 71,056 | 91,051 | |
| | 248,017 | 225,898 | 693,852 | 738,617 | |
| Profit (loss) before income taxes | 14,050 | (3,711) | 24,204 | (28,314) | |
| Income tax provision (benefit) | 6,142 | (1,234) | 11,180 | (11,369) | |
| Net profit (loss) for the period | \$7,908 | \$ (2,477) | \$13,024 | \$(16,945) | |
| Profit (loss) per share: | | | | | |
| Basic | \$0.60 | \$(0.18) | \$1.00 | \$(1.26) | |
| Diluted | \$0.59 | \$(0.18) | \$0.97 | \$(1.26) | |
| Dividends declared per share | \$0.11 | \$0.11 | \$0.33 | \$0.33 | |

The accompanying notes are an integral part of these condensed consolidated financial statements.

OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (unaudited)

| | Three months ended September 30, | | Nine months ended | |
|---|----------------------------------|-----------|-------------------|------------|
| | | | Septemb | er 30, |
| | 2009 | 2008 | 2009 | 2008 |
| Expressed in thousands of dollars, except per share amounts | | | | |
| Net profit (loss) for the period | \$7,908 | \$(2,477) | \$13,024 | \$(16,945) |
| Other comprehensive income (loss): | | | | |
| Currency translation adjustment | 434 | (142) | 115 | 369 |
| Change in cash flow hedges, net of tax | 182 | 113 | 602 | 177 |
| Change in interest rate cap, net of tax | (463) | - | 88 | - |
| Comprehensive income (loss) for the period | \$8,061 | \$(2,506) | \$13,829 | \$(16,399) |



OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

| | Nine months ended | |
|--|-------------------|------------|
| | September 30, | |
| | 2009 | 2008 |
| Expressed in thousands of dollars | | |
| Cash flows from operating activities: | | |
| Net profit (loss) for the period | \$13,024 | \$(16,945) |
| Adjustments to reconcile net profit (loss) to net cash used in operating activities: | | |
| Non-cash items included in net profit (loss): | | |
| Depreciation and amortization | 9,584 | 8,498 |
| Deferred income tax | (6,594) | (5,249) |
| Amortization of notes receivable | 13,576 | 12,188 |
| Amortization of debt issuance costs | 890 | 1,033 |
| Amortization of intangibles | 3,733 | 3,793 |
| Provision for doubtful accounts | 342 | 273 |
| Share-based compensation | 9,753 | (989) |
| Decrease (increase) in operating assets: | | |
| Cash and securities segregated for regulatory and other purposes | (14,592) | (2,424) |
| Deposits with clearing organizations | (16,019) | (56,574) |
| Receivable from brokers and clearing organizations | (195,490) | 193,316 |
| Receivable from customers | (142,268) | (124,652) |
| Income taxes receivable | 3,451 | (14,926) |
| Securities purchased under agreement to resell | (175,160) | - |
| Securities owned | (184,943) | 10,904 |
| Notes receivable | (25,122) | (21,630) |
| Other | (62,919) | 35,698 |
| Increase (decrease) in operating liabilities: | | |
| Drafts payable | (18,629) | (5,835) |
| Payable to brokers and clearing organizations | 296,560 | (430,512) |
| Payable to customers | 645 | 118,592 |
| Securities sold under agreement to repurchase | 152,122 | - |
| Securities sold, but not yet purchased | 219,160 | 5,258 |
| Accrued compensation | (9,675) | 24,395 |
| Accounts payable and other liabilities | 57,105 | 17,843 |
| | | |

Income taxes payable - (11,020)

Cash used in operating activities (71,466) (258,965)

(Continued on next page)

5

OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) -Continued

| | Nine month | s ended |
|--|------------|----------|
| | Septemb | er 30, |
| | 2009 | 2008 |
| Expressed in thousands of dollars | | |
| Cash flows from investing activities: | | |
| Acquisitions, net of cash acquired | - | (50,335) |
| Purchase of office facilities | (10,248) | (11,679) |
| Cash used in investing activities | (10,248) | (62,014) |
| Cash flows from financing activities: | | |
| Cash dividends paid on Class A non-voting and Class B common stock | (4,327) | (4,460) |
| Issuance of Class A non-voting common stock | 1,702 | 5,740 |
| Repurchase of Class A non-voting common stock for cancellation | (559) | (13,608) |
| Tax benefit from share-based compensation | 134 | 698 |
| Issuance of subordinated note | - | 100,000 |
| Senior secured credit note repayments | (14,760) | (20,538) |
| Increase in bank call loans, net | 100,700 | 286,900 |
| Cash provided by financing activities | 82,890 | 354,732 |
| Net increase in cash and cash equivalents | 1,176 | 33,753 |
| Cash and cash equivalents, beginning of period | 46,685 | 27,702 |
| Cash and cash equivalents, end of period | \$47,861 | \$61,455 |
| Schedule of non-cash investing and financing activities: | | |
| Warrant issued | - | \$10,487 |
| Employee share plan issuance | \$1,687 | \$2,046 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid during the periods for interest | \$11,403 | \$25,962 |
| Cash paid during the periods for income taxes | \$14,870 | \$12,879 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

OPPENHEIMER HOLDINGS INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES

IN SHAREHOLDERS EQUITY (unaudited)

Nine months ended

\$443,139

| | September 30, | | | | | |
|--|---------------|---|--|--|--|--|
| | 2009 | 2008 | | | | |
| Expressed in thousands of dollars | | | | | | |
| Share capital | | | | | | |
| Balance at beginning of period | \$43,653 | \$53,054 | | | | |
| Issuance of Class A non-voting common stock | 3,389 | 7,786 | | | | |
| Repurchase of Class A non-voting common stock for cancellation | (559) | (13,608) | | | | |
| Balance at end of period | \$46,483 | \$47,232 | | | | |
| Contributed capital | | | | | | |
| Balance at beginning of period | \$34,924 | \$16,760 | | | | |
| Issuance of warrant to purchase 1 million Class A non-voting common shares | - | 10,487 | | | | |
| Vested employee share plan awards | (177) | (355) | | | | |
| Tax benefit from share-based awards | 134 | 698 | | | | |
| Share-based expense | 5,124 | 4,866 | | | | |
| Balance at end of period | \$40,005 | \$32,456 | | | | |
| Retained earnings | | | | | | |
| Balance at beginning of period | \$348,477 | \$375,137 | | | | |
| Net profit (loss) for the period | 13,024 | (16,945) | | | | |
| Dividends (\$0.33 per share in 2009 and 2008) | (4,327) | (4,460) | | | | |
| Balance at end of period | \$357,174 | \$353,732 | | | | |
| Accumulated other comprehensive income (loss) | | | | | | |
| Balance at beginning of period | \$(1,328) | \$(971) | | | | |
| Currency translation adjustment | 115 | 369 | | | | |
| Change in cash flow hedges, net of tax | 602 | 177 | | | | |
| Change in interest rate cap, net of tax | 88 | - | | | | |
| Balance at end of period | \$(523) | \$(425) | | | | |
| | **** | * | | | | |

Shareholders equity

\$432,995

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Summary of significant accounting policies

Oppenheimer Holdings Inc. (OPY") is incorporated under the laws of the State of Delaware. On May 11, 2009, the jurisdiction of incorporation of OPY was changed from Canada to Delaware. The condensed consolidated financial statements include the accounts of OPY and its subsidiaries (together, the Company). The principal subsidiaries of OPY are Oppenheimer & Co. Inc. ("Oppenheimer"), a registered broker dealer in securities, Oppenheimer Asset Management Inc. (OAM) and its wholly owned subsidiary, Oppenheimer Investment Management Inc. (OIM), both registered investment advisors under the Investment Advisors Act of 1940, Oppenheimer Trust Company, a limited purpose trust company chartered by the State of New Jersey to provide fiduciary services such as trust and estate administration and investment management, Evanston Financial Corporation (Evanston), which is engaged in mortgage brokerage and servicing, and OPY Credit Corp., which offers syndication as well as trading of issued corporate loans. Oppenheimer EU Ltd., based in the United Kingdom, provides institutional equities and fixed income brokerage and corporate financial services and is regulated by the Financial Services Authority. Oppenheimer Investments Asia Limited, based in Hong Kong, China, provides assistance in accessing the U.S. equities markets and limited mergers and acquisitions advisory services to Asia-based companies. Oppenheimer operates as Fahnestock & Co. Inc. in Latin America. Oppenheimer owns Freedom Investments, Inc. (Freedom), a registered broker dealer in securities, which also operates as the BUYandHOLD division of Freedom, offering on-line discount brokerage and dollar-based investing services, and Oppenheimer Israel (OPCO) Ltd., which is engaged in offering investment services in the State of Israel as a local broker dealer. Oppenheimer holds a trading permit on the New York Stock Exchange and is a member of several other regional exchanges in the United States.

The Company s condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). These accounting principles are set out in the notes to the Company s consolidated financial statements for the year ended December 31, 2008 included in its Annual Report on Form 10-K for the year then ended.

Certain prior period amounts in the condensed consolidated statement of operations have been reclassified to conform to current presentation. Total revenues, total expenses, profit (loss) before income taxes, income tax provision (benefit) and net profit (loss) for the period were not affected. See note 10 for further discussion.

The condensed consolidated financial statements include all adjustments, which in the opinion of management are normal and recurring and necessary for a fair statement of the results of operations, financial position and cash flows for the interim periods presented. The nature of the Company s business is such that the results of operations for the interim periods are not necessarily indicative of the results to be expected for a full year.

Disclosures reflected in these condensed consolidated financial statements comply in all material respects with those required pursuant to the rules and regulations of the United States Securities and Exchange Commission (SEC) with respect to quarterly financial reporting.

These condensed consolidated financial statements are presented in U.S. dollars.

New Accounting Pronouncements

Recently Adopted

The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") is effective for financial reporting periods ending after September 15, 2009. The Codification is now the single source of authoritative generally accepted accounting principles ("GAAP") applicable to non-governmental entities in the United States.

In December 2007, the FASB updated the accounting guidance for business combinations applicable for business combinations for which the acquisition date is on or after December 15, 2008. The updated guidance requires the acquiring entity in a business combination to recognize the full fair value of assets acquired and liabilities assumed in the transaction (whether a full or partial acquisition); establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; requires expensing of most transaction and restructuring costs; and requires the acquirer to disclose to investors and other users all of the information needed to evaluate and understand the nature and financial effect of the business combination. The updated guidance applies to all transactions or other events in which the entity obtains control of one or more businesses, including those sometimes referred to as true mergers or mergers of equals and combinations achieved without the transfer of consideration, for example, by contract alone or through the lapse of minority veto rights.

In February 2008, the FASB updated the accounting guidance for transfers and servicing of financial assets applicable for fiscal years beginning after November 15, 2008, and to be applied to transactions entered into after the date of adoption. The updated guidance requires an initial transfer of a financial asset and a repurchase financing that was entered into contemporaneously or in contemplation of the initial transfer to be evaluated as a linked transaction unless certain criteria are met, including that the transferred asset must be readily obtainable in the marketplace. The Company adopted the updated guidance in the first quarter of 2009 and the adoption did not have an impact on its financial condition, results of operations or cash flows.

In December 2008, the FASB updated the accounting guidance relating to disclosure requirements for variable interest entities. The updated guidance is effective for interim and annual periods ending after December 15, 2008. The updated guidance requires enhanced disclosures about transfers of financial assets and interests in variable interest entities. Since the updated guidance requires only additional disclosures concerning transfers of financial assets and interests in variable interest entities, adoption of the updated guidance did not affect the Company s financial condition, results of operations or cash flows.

In March 2008, the FASB updated the accounting guidance relating to disclosure requirements for derivatives and hedging. The updated guidance is effective for financial statements issued for fiscal years beginning after November 15, 2008, with early application encouraged. The updated guidance requires enhanced disclosures about an entity s derivative and hedging activities. The Company adopted the updated guidance in the first quarter of 2009. Since the updated guidance requires only additional disclosures concerning derivatives and hedging activities, adoption did

not affect the Company s financial condition, results of operations or cash flows.

In October 2008, the FASB updated the accounting guidance for fair value measurements to provide guidance for determining the fair value of an asset in a market that is not active and to provide an example to illustrate key considerations in determining the fair value of a financial instrument when the market for that financial asset is not active. Additionally, the updated guidance provides

direction for estimating the fair value of an asset or liability when the volume and level of activity for the asset or liability have significantly decreased. This updated guidance also includes direction on identifying circumstances that indicate a transaction is not orderly. The adoption of the updated guidance did not have a material impact on the Company s financial condition, results of operations or cash flows.

In April 2009, the FASB updated the accounting guidance for financial instruments. The updated guidance is effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The updated guidance requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. Since the updated guidance requires only additional disclosures about the fair value of financial instruments, the Company s adoption of the updated guidance did not affect the Company s financial condition, results of operations or cash flows.

In May 2009, the FASB updated the accounting guidance relating to disclosure requirements for Subsequent Events. The updated guidance is effective for interim and annual periods ending after June 15, 2009. The updated guidance establishes general direction in the accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. Since the updated guidance requires only additional disclosure, the Company s adoption did not have an impact on its financial condition, results of operations or cash flows.

Recently Issued

In June 2009, the FASB updated the accounting guidance for transfers of financial assets. The updated guidance eliminates the concept of a qualifying special-purpose entity (QSPE) and establishes a new participating interest definition that must be met for transfers of portions of financial assets to be eligible for sale accounting. In addition, the updated guidance provides clarification and amendments to the derecognition criteria for a transfer to be accounted for as a sale and changes the amount of recognized gains or losses on transfers accounted for as a sale when beneficial interests are received by the transferor. The updated guidance also provides extensive new disclosure requirements for collateral transferred, servicing assets and liabilities, transfers accounted for as sales in securitization and asset-backed financing arrangements when the transferor has continuing involvement with the transferred assets, and transfers of financial assets accounted for as secured borrowings. The updated guidance will be applied prospectively to new transfers of financial assets occurring in fiscal years beginning after November 15, 2009. The Company is currently evaluating the impact of adopting the updated guidance on its financial condition, results of operations and cash flows.

In June 2009, the FASB updated the accounting guidance for consolidation. The updated guidance amends the consolidation framework for variable interest entities (VIE s) by requiring enterprises to qualitatively assess the determination of the primary beneficiary of a VIE based on whether the entity (1) has the power to direct matters that most significantly impact the activities of the VIE, and (2) has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. The updated guidance changes the consideration of kick-out rights in determining if an entity is a VIE, which may cause certain additional entities to now be considered VIEs. The updated guidance requires an ongoing reconsideration of the primary beneficiary. It also amends the events that trigger a reassessment of whether an entity is a VIE. The updated guidance also expands the disclosures required in respect of VIEs. The updated guidance is effective as of the first fiscal year that begins after November 15, 2009 with early adoption prohibited. The transition requirements of the updated guidance stipulate that

assets, liabilities, and non-controlling interests of the VIE be measured at their carrying amounts as if the statement had been applied from the inception of the VIE with any difference reflected as a cumulative effect adjustment. The Company is currently evaluating the impact of adopting the updated guidance on its financial condition, results of operations and cash flows. The Company anticipates that, based on the current requirements of the updated guidance, it may be required to consolidate certain of its VIEs beginning in the period ending March 31, 2010, which may have a material impact on the Company s consolidated financial statements, but is not expected to have any impact on shareholders—equity or the net income available to shareholders. For further information about VIEs, in which the Company holds variable interests, see Note 5 under the caption—Variable Interest Entities.

3. Earnings per share

Earnings per share was computed by dividing net profit (loss) by the weighted average number of shares of Class A non-voting common stock (Class A Shares) and Class B voting common stock (Class B Shares) outstanding. Diluted earnings per share includes the weighted average Class A and Class B Shares outstanding and the effects of warrants issued and Class A Shares granted under share-based compensation arrangements using the treasury stock method, if dilutive.

Earnings (loss) per share has been calculated as follows:

Dollar amounts are expressed in thousands, except share amounts

| onths ended |
|-------------------|
| ember 30, |
| 2008 |
| 75 13,484,645 |
| |
| |
| |
| 57 - |
| |
| 32 13,484,645 |
| |
| 24 \$(16,945) |
| 00 \$(1.26) |
| \$(1.26) |
| 133 133 133 |

(1)

As part of the consideration for the 2008 acquisition of a portion of CIBC World Markets Corp. s U.S. capital markets businesses, the Company issued a warrant to purchase 1 million Class A Shares of the Company at \$48.62 per share exercisable five years from the January 14, 2008 acquisition date. For the three and nine months ended September 30, 2009 and 2008, the effect of the warrant is anti-dilutive.

(2)

For the three and nine months ended September 30, 2009, respectively, the diluted earnings per share computations do not include the anti-dilutive effect of 275,385 and 455,240 Class A Shares granted under share-based compensation arrangements (1,302,473 for both the three and nine months ended September 30, 2008).

4. Receivable from and payable to brokers and clearing organizations

Dollar amounts are expressed in thousands.

| | September 30, 2009 | December 31, 2008 |
|--|-----------------------|-------------------|
| Receivable from brokers and clearing organizations consist of: | | |
| Deposits paid for securities borrowed | \$289,670 | \$192,980 |
| Receivable from brokers | 103,924 | 37,065 |
| Securities failed to deliver | 44,043 | 17,965 |
| Clearing organizations | 13,428 | 14,318 |
| Omnibus accounts | 13,165 | 8,233 |
| Other | 9,495 | 7,674 |
| | \$473,725 | \$278,235 |
| | September 30, | December 31, |
| | 2009 | 2008 |
| Payable to brokers and clearing organizations consist of: | | |
| Deposits received for securities loaned | \$414,150 | \$114,919 |
| Securities failed to receive | 41,326 | 31,502 |
| Clearing organizations and other | 42 | 13,227 |
| | \$455,518 | \$159,648 |

5. Financial instruments

Securities owned and securities sold but not yet purchased, investments and derivative contracts are carried at fair value with changes in fair value recognized in earnings each period. The Company's other financial instruments are generally short-term in nature or have variable interest rates and as such their carrying values approximate fair value, with the exception of notes receivable from employees which are carried at cost.

Securities Owned and Securities Sold, But Not Yet Purchased at Fair Value

Dollar amounts are expressed in thousands.

| Septem | ber 30, | December 31, | | | | | |
|--------|---------|--------------|------|--|--|--|--|
| 200 | 09 | 200 |)8 | | | | |
| Owned | Sold | Owned | Sold | | | | |

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| U.S. Treasury, agency and sovereign obligations | \$174,727 | \$198,320 | \$20,751 | \$1,212 |
|---|-----------|-----------|-----------|----------|
| Corporate debt and other obligations | 40,781 | 14,063 | 23,667 | 6,370 |
| Mortgage and other asset-backed securities | 5,122 | 16 | 7,535 | 4 |
| Municipal obligations | 25,501 | 1,312 | 15,051 | 1,024 |
| Convertible bonds | 27,504 | 8,942 | 19,730 | 3,806 |
| Corporate equities | 31,835 | 23,712 | 33,959 | 14,595 |
| Other | 6,952 | 249 | 6,786 | 443 |
| | | | | |
| Total | \$312,422 | \$246,614 | \$127,479 | \$27,454 |

Securities owned and securities sold, but not yet purchased, consist of trading and investment securities at fair values. Included in securities owned at September 30, 2009 are corporate equities with estimated fair values of approximately \$12.7 million (\$10.7 million at December 31, 2008), which are related to deferred compensation liabilities to certain employees included in accrued compensation on the condensed consolidated balance sheet.

Valuation Techniques

A description of the valuation techniques applied and inputs used in measuring the fair value of the Company s financial instruments is as follows:

U.S. Treasury Obligations

U.S. Treasury securities are valued using quoted market prices obtained from active market makers and inter-dealer brokers and, accordingly, are categorized in Level 1 in the fair value hierarchy.

U.S. Agency Obligations

U.S. agency securities consist of agency issued debt securities and mortgage pass-through securities. Non-callable agency issued debt securities are generally valued using quoted market prices. Callable agency issued debt securities are valued by benchmarking model-derived prices to quoted market prices and trade data for identical or comparable securities. The fair value of mortgage pass-through securities are model driven with respect to spreads of the comparable To-be-announced (TBA) security. Actively traded non-callable agency issued debt securities are categorized in Level 1 of the fair value hierarchy. Callable agency issued debt securities and mortgage pass-through securities are generally categorized in Level 2 of the fair value hierarchy.

Sovereign Obligations

The fair value of sovereign obligations is determined based on quoted market prices when available or a valuation model that generally utilizes interest rate yield curves and credit spreads as inputs. Sovereign obligations are categorized in Level 1 or 2 of the fair value hierarchy.

Corporate Debt & Other Obligations

The fair value of corporate bonds is estimated using recent transactions, broker quotations, and bond spread information. Corporate bonds are generally categorized in Level 2 of the fair value hierarchy.

Mortgage and Other Asset-Backed Securities

The Company holds non-agency securities primarily collateralized by home equity and manufactured housing which are valued based on external pricing and spread data provided by independent pricing services and are generally categorized in Level 2 of the fair value hierarchy. When position specific external pricing is not observable, the valuation is based on yields and spreads for comparable bonds and, consequently, the positions are categorized in Level 3 of the fair value hierarchy.

Municipal Obligations

The fair value of municipal obligations is estimated using recently executed transactions, broker quotations, and bond spread information. These obligations are generally categorized in Level 2 of the fair value hierarchy.

Convertible Bonds

The fair value of convertible bonds is estimated using recently executed transactions and dollar-neutral price quotations, where observable. When observable price quotations are not available, fair value is determined based on cash flow models using yield curves and bond spreads as key inputs.

Convertible bonds are generally categorized in Level 2 of the fair value hierarchy; in instances where significant inputs are unobservable, they are categorized in Level 3 of the hierarchy.

Corporate Equities

Exchange-traded equity securities and options are generally valued based on quoted prices from the exchange and categorized as Level 1 in the fair value hierarchy.

Other

The Company holds Auction Rate Preferred Securities (ARPS) issued by closed-end funds with interest rates that reset through periodic auctions. Due to the auction mechanism and generally liquid markets, ARPS have historically been categorized as Level 1 in the fair value hierarchy. Beginning in February 2008, uncertainties in the credit markets resulted in substantially all of the auction rate securities market experiencing failed auctions. Once the auctions failed, the ARPS could no longer be valued using observable prices set in the auctions. As a result, the Company has used less observable determinants of the fair value of ARPS, including the strength in the underlying credits, announced issuer redemptions, completed issuer redemptions, and announcements from issuers regarding their intentions with respect to their outstanding auction rate securities. The failure of auctions has resulted in a Level 3 categorization of ARPS in the fair value hierarchy.

Investments

In its role as general partner in certain hedge funds and private equity funds, the Company holds direct investments in such funds. The Company uses the net asset value of the underlying fund as a basis for estimating the fair value of its investment. Due to the illiquid nature of these investments and difficulties in obtaining observable inputs, these investments are included in Level 3 of the fair value hierarchy.

Derivative Contracts

From time to time, the Company transacts in exchange-traded and over-the-counter derivative transactions to manage its interest rate risk. Exchange-traded derivatives, namely U.S. Treasury futures, are valued based on quoted prices from the exchange and are categorized in Level 1 of the fair value hierarchy. Over-the-counter derivatives, namely interest rate swap and interest rate cap contracts, are valued using a discounted cash flow model and the Black-Scholes model, respectively, using observable interest rate inputs and are categorized in Level 2 of the fair value hierarchy.

As described below in Credit Concentrations , the Company participates in loan syndications and operates as underwriting agent in leveraged financing transactions where it utilizes a warehouse facility provided by Canadian Imperial Bank of Commerce (CIBC) to extend financing commitments to third-party borrowers identified by the Company. The Company uses broker quotations on loans trading in the secondary market as a proxy to determine the fair value of the underlying loan commitment which is categorized in Level 3 of the fair value hierarchy. The Company also purchases and sells loans in its proprietary trading book where CIBC provides the financing through a

loan trading facility. The Company uses broker quotations to determine the fair value of loan positions held which are categorized in Level 2 of the fair value hierarchy.

Fair Value Measurements

The Company s assets and liabilities, recorded at fair value on a recurring basis as of September 30, 2009 and December 31, 2008, have been categorized based upon the above fair value hierarchy as follows:

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2009:

Dollar amounts are expressed in thousands.

| | | air Value Mo | | | |
|---|------------------------|---------------|----------|------------------------|-----------|
| | Level 1 | Level 2 | Level 3 | Total | |
| Assets: | | | | | |
| Cash equivalents | \$12,020 | \$ - | \$ - | \$12,020 | |
| Securities segregated for regulatory and other purposes | | | | | |
| | 25,072 | - | - | 25,072 | |
| Deposits with clearing organizations | 7,995 | - | - | 7,995 | |
| Securities owned: | 5 0.4 50 | | | 5 0.4 50 | |
| U.S. Treasury obligations | 79,172 | | - | 79,172 | |
| U.S. Agency obligations | 20,861 | 74,197 | - | 95,058 | |
| Sovereign obligations | 497 | - | - | 497 | |
| Corporate debt and other obligations | - | 40,781 | - | 40,781 | |
| Mortgage and other asset-backed securities | - | 4,409 | 713 | 5,122 | |
| Municipal obligations | - | 25,501 | - | 25,501 | |
| Convertible bonds | - | 27,504 | - | 27,504 | |
| Corporate equities | 26,741 | 5,094 | - | 31,835 | |
| Other | 2,502 | - | 4,450 | 6,952 | |
| Securities owned, at fair value | 129,773 | 177,486 5,163 | | 312,422 | |
| Investments (1) | 399 | 28,452 | 15,738 | 44,589 | |
| Derivative contracts (2) | • | 2,504 | - | 2,504 | |
| Total | \$175,259 | \$208,442 | \$20,901 | \$404,602 | |
| Liabilities: | | | | | |
| Securities sold, but not yet purchased: | | | | | |
| U.S. Treasury obligations | \$118,643 | \$ | - | \$ - | \$118,643 |
| U.S. Agency obligations | 4,708 | 74 | ,942 | - | 79,650 |
| Sovereign obligations | 27 | | - | - | 27 |
| Corporate debt and other obligations | - | 14 | ,063 | - | 14,063 |
| Mortgage and other asset-backed securities | - | | 16 | - | 16 |
| Municipal obligations | - | 1 | ,312 | - | 1,312 |
| Convertible bonds | - | 8 | ,942 | - | 8,942 |
| Corporate equities | 13,564 | 10 | ,148 | - | 23,712 |

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| Other | 49 | - | 200 | 249 |
|--|-----------|-----------|--------------|-----------|
| Securities sold, but not yet purchased | 136,991 | 109,423 | 200 | 246,614 |
| Investments (3) | 102 | - | - | 102 |
| Derivative contracts (4) | 54 | 2,411 | - | 2,465 |
| Total | \$137,147 | \$111,834 | \$200 | \$249,181 |

- (1) Included in other assets on the condensed consolidated balance sheet.
- (2) Included in receivable from brokers and clearing organizations on the condensed consolidated balance sheet.
- (3) Included in accounts payable and other liabilities on the condensed consolidated balance sheet.
- (4) Included in payable to brokers and clearing organizations on the condensed consolidated balance sheet.

Assets and liabilities measured at fair value on a recurring basis as of December 31, 2008:

Dollar amounts are expressed in thousands.

| | |] | Fair V | alue Mo | easu | rement | | | |
|--|-------------------------|--------|--------|---------|------|------------|----|---------|-------------|
| | As of December 31, 2008 | | | | | | | | |
| | L | evel 1 | Lev | el 2 | Le | vel 3 | 7 | Total | |
| Assets: | | | | | | | | | |
| Cash equivalents | \$ | 8,627 | \$ | - | \$ | - | \$ | 8,627 | |
| Securities segregated for regulatory and | | | | | | | | | |
| other purposes | | 11 400 | | | | | | 11 400 | |
| D ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' | | 11,499 | | - | | - | | 11,499 | |
| Deposits with clearing organizations | | 8,295 | | - | | - | | 8,295 | |
| Securities owned: | | | | | | | | | |
| U.S. Treasury, agency and | | 17 720 | | 2.012 | | | | 20.751 | |
| sovereign obligations | | 17,738 | , | 3,013 | | - | | 20,751 | |
| Corporate debt and other obligations | | - | | 23,667 | | - | | 23,667 | |
| Mortgage and other asset-backed | | | | 5.025 | | 1.610 | | 7.525 | |
| securities | | - | | 5,925 | | 1,610 | | 7,535 | |
| Municipal obligations | | - | | 15,051 | | 015 | | 15,051 | |
| Convertible bonds | | - | | 18,915 | | 815 | | 19,730 | |
| Corporate equities | | 33,959 | | - | | - 5.225 | | 33,959 | |
| Other | | 1,461 | | - | | 5,325 | | 6,786 | |
| Securities owned, at fair value | | 53,158 | | 66,571 | | 7,750 | | 127,479 | |
| Investments (1) | | 597 | - | 19,121 | | 12,085 | | 31,803 | |
| Derivative contracts (2) | ф | 00.156 | Φ. | 71 | ф | 10.025 | ф | 71 | |
| Total | \$ | 82,176 | \$ 3 | 85,763 | Þ | 19,835 | \$ | 187,774 | |
| | | | | | | | | | |
| Liabilities: | | | | | | | | | |
| Securities sold, but not yet purchased: | | | | | | | | | |
| U.S. Treasury, agency and | | | | | | | | | |
| sovereign obligations | \$ | 1,212 | | \$ | - | \$ | | - | \$ 1,212 |
| Corporate debt and other obligations | | - | | 6,3 | 70 | | | - | 6,370 |
| Mortgage and other asset-backed | | | | | | | | | |
| securities | | - | | | 4 | | | - | 4 |
| Municipal obligations | | - | | 1,0 | 24 | | | - | 1,024 |
| Convertible bonds | | - | | 3,8 | 06 | | | - | 3,806 |
| Corporate equities | | 14,595 | | | - | | | - | 14,595 |
| Other | | 68 | | | - | | | 375 | 443 |

Securities sold, but not yet purchased, at fair value

| | 15,875 | 11,204 | 375 | 27,454 |
|--------------------------|--------------|-----------|-------------|--------------|
| Derivative contracts (3) | 341 | 2,373 | 2,516 | 5,230 |
| Total | \$ 16,216 | \$ 13,577 | \$ 2,891 | \$ 32,684 |

- (1) Included in other assets on the condensed consolidated balance sheet.
- (2) Included in receivable from brokers and clearing organizations on the condensed consolidated balance sheet.
- (3) Included in payable to brokers and clearing organizations (Levels 1 and 2) and accounts payable and other liabilities (Level 3) on the condensed consolidated balance sheet.

The following tables present changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the three and nine months ending September 30, 2009 and 2008.

Dollar amounts are expressed in thousands.

| | | 1 | Level 3 Assets | and Liabilities Purchases, | ; | |
|---|--------------------|-----------------------------------|-----------------------------------|-------------------------------------|--------------------|-------------------|
| | Opening Balance | Realized Gains (Losses) (5) | Unrealized Gains (Losses) (5) (6) | Sales, Issuances, Settlements | Transfers In / Out | Ending Balance |
| For the three months end | ded September | 30, 2009 | | | | |
| Assets: | | | | | | |
| Convertible bonds | \$ - | - | - | - | - | \$ - |
| Mortgage and other asset-backed | | | | | | |
| securities (1) | | | | | | |
| · , | 2,119 | 165 | (58) | (1,513) | - | 713 |
| Other (2) | 5,325 | - | - | (875) | - | 4,450 |
| Investments (3) | 13,782 | (3) | 2,035 | (76) | - | 15,738 |
| Liabilities: Mortgage and other asset-backed securities (1) | | | | | | |
| | \$ (210) | _ | - | 210 | - | \$ - |
| Other (2) | (325) | - | - | 125 | - | (200) |
| For the nine months end Assets: | ed September | 30, 2009 | | | | |
| Convertible bonds | \$ 815 | (124) | - | (691) | - | \$ - |
| Mortgage and other asset-backed | | | | | | |
| securities (1) | | | | | | |
| • • | 1,610 | 214 | (162) | (906) | (43) | 713 |
| Other (2) | 5,325 | - | - | (875) | - | 4,450 |
| Investments (3) | 12,087 | (3) | 3,392 | 262 | - | 15,738 |

Mortgage and other asset-backed securities

(1)

| | \$ - | - | (5) | 5 | - | \$ - |
|--------------------------|---------|----|-----|-------|---|-------|
| Other (2) | (375) | - | - | 175 | - | (200) |
| Derivative contracts (4) | (2,516) | 45 | - | 2,471 | - | - |

- (1) Represents non-agency securities primarily collateralized by home equity and manufactured housing.
- (2) Represents auction rate preferred securities that failed in the auction rate market. Fair value approximates par due to strength in the underlying credits and the recent trend in issuer redemptions.
- (3) Primarily represents general partner ownership interests in hedge funds and private equity funds sponsored by the Company
- (4) Represents unrealized losses on excess retention exposure on leveraged finance underwriting activity described below under Credit Concentrations.
- (5) Included in principal transactions, net on the condensed consolidated statement of operations, except for investments which is included in other income on the condensed consolidated statement of operations.
- (6) Unrealized gains (losses) are attributable to assets or liabilities that are still held at the reporting date.

Dollar amounts are expressed in thousands.

| Level 3 Assets and Liabilities | 5 |
|--------------------------------|---|
|--------------------------------|---|

| | | Realized Gains | Unrealized Gains | Purchases, Sales, Issuances, Settlements | | |
|--|--------------------|-------------------|---------------------|---|--------------------|-------------------|
| | Opening Balance | (Losses) (4) | (Losses) (4) (5) | | Transfers In / Out | Ending Balance |
| For the three months en | nded Septemb | er 30, 2008 | | | | |
| Assets: | | | | | | |
| Convertible bonds | \$ - | - | - | - | 6,312 | \$ 6,312 |
| Mortgage and other asset-backed securities (1) | | | | | | |
| | 1,098 | (56) | (96) | (176) | 170 | 940 |
| Other (2) | 5,350 | - | - | (25) | - | 5,325 |
| Investments (3) | 2,206 | - | - | 440 | (211) | 2,435 |
| Liabilities: | | | | | | |
| Other (2) | \$ (375) | - | - | - | - | \$ (375) |
| Derivative contracts | - | - | - | (763) | - | (763) |
| For the nine months en | ded Septembe | er 30, 2008 | | | | |
| Assets: | | | | | | |
| Convertible bonds | \$ - | - | - | - | 6,312 | \$ 6,312 |
| Mortgage and other asset-backed securities (1) | | | | | | |
| | 881 | 222 | (13) | (68) | (82) | 940 |
| Other (2) | - | - | - | 5,347 | (22) | 5,325 |
| Investments (3) | 1,820 | - | - | 899 | (284) | 2,435 |
| Liabilities: | | | | | - | |
| Other (2) | \$ - | - | - | (375) | - | \$ (375) |
| Derivative contracts | - | - | - | (763) | - | (763) |

- (1) Primarily represents bonds issued by private pass through trusts backed by residential mortgage-backed securities.
- (2) Represents auction rate preferred securities that failed in the auction rate market. Fair value approximates par due to strength in the underlying credits and the recent trend in issuer redemptions.
- (3) Primarily represents general partner ownership interests in private equity funds sponsored by the Company.
- (4) Included in principal transactions, net on the condensed consolidated statement of operations, except for investments which is included in other income on the condensed consolidated statement of operations.
- (5) Unrealized gains (losses) are attributable to assets or liabilities that are still held at the reporting date.

Fair Value Option

The Company has the option to measure certain financial assets and financial liabilities at fair value with changes in fair value recognized in earnings each period. The Company may make a fair value option election on an instrument-by-instrument basis at initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. The Company has elected to apply the fair value option to its loan trading portfolio which resides in OPY Credit Corp. and is included in other assets on the condensed consolidated balance sheet. Management has elected this treatment as it is consistent with the manner in which the business is managed as well as the way that financial instruments in other parts of the business are recorded. There was one loan position held in the secondary loan trading portfolio at September 30, 2009 with a par value of \$950,000 (nil in 2008) and a fair value of \$942,000 which is categorized in Level 2 of the fair value hierarchy.

Fair Value of Derivative Instruments

The Company transacts, on a limited basis, in exchange traded and over-the-counter derivatives for both asset and liability management as well as for trading and investment purposes. Risks managed using derivative instruments include interest rate risk and, to a lesser extent, foreign exchange risk. Interest rate swaps and interest rate caps are entered into to manage the Company s interest rate risk associated with floating-rate borrowings All derivative instruments are measured at fair value and are recognized as either assets or liabilities on the balance sheet. The Company designates interest rate swaps and interest rate caps as cash flow hedges of floating-rate borrowings.

Cash flow hedges used for asset and liability management

For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains or losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

On September 29, 2006, the Company entered into interest rate swap transactions to hedge the interest payments associated with its floating rate Senior Secured Credit Note, which is subject to change due to changes in 3-Month LIBOR. See Note 6 for further information. These swaps have been designated as cash flow hedges. Changes in the fair value of the swap hedges are expected to be highly effective in offsetting changes in the interest payments due to changes in 3-Month LIBOR. For the three and nine months ended September 30, 2009, the effective portion of the net gain on the interest rate swaps, net of tax, was approximately \$182,000 and \$602,000, respectively, and has been recorded as other comprehensive income on the condensed consolidated statement of comprehensive income (loss). There was no ineffective portion as at September 30, 2009. The interest rate swaps had a weighted-average fixed interest rate of 5.45% and a weighted-average maturity of one year at September 30, 2009.

On January 20, 2009, the Company entered into an interest rate cap contract, incorporating a series of purchased caplets with fixed maturity dates ending December 31, 2012, to hedge the interest payments associated with its floating rate Subordinated Note, which is subject to changes in 3-Month LIBOR. See Note 6 for further information. This cap has been designated as a cash flow hedge. Changes in the fair value of the interest rate cap are expected to be highly effective in offsetting changes in the interest payments due to changes in 3-Month LIBOR. For the three and nine months ended September 30, 2009, the effective portion of the net gain (loss) on the

interest rate cap, net of tax, was approximately \$(463,000) and \$88,000, respectively, and has been recorded as other comprehensive income (loss) on the condensed consolidated statement of comprehensive income (loss). There was no ineffective portion as at September 30, 2009. The Company paid a premium for the interest rate cap of \$2.4 million which has a strike of 2% and matures December 31, 2012.

Foreign exchange hedges

The Company also utilizes forward and options contracts to hedge the foreign currency risk associated with compensation obligations to Oppenheimer Israel (OPCO) Ltd. employees denominated in New Israeli Shekels.

Derivatives used for trading and investment purposes

Futures contracts represent commitments to purchase or sell securities or other commodities at a future date and at a specified price. Market risk exists with respect to these instruments. Notional or contractual amounts are used to express the volume of these transactions, and do not represent the amounts potentially subject to market risk. At September 30, 2009, the Company had 50 open short contracts for 10-year U.S. Treasury notes with a fair value of \$54,000 used primarily as an economic hedge of interest rate risk associated with a portfolio of fixed income investments.

The Company has some limited trading activities in pass-through mortgage-backed securities eligible to be sold in the "To-Be-Announced" or TBA market. TBAs provide for the forward or delayed delivery of the underlying instrument with settlement up to 180 days. The contractual or notional amounts related to these financial instruments reflect the volume of activity and do not reflect the amounts at risk. Unrealized gains and losses on TBAs are recorded in the condensed consolidated balance sheets in receivable from brokers and clearing organizations and payable to brokers and clearing organizations, respectively, and in the condensed consolidated statement of operations as principal transactions revenue. See Fair Value of Derivative Instruments tables below for TBA soutstanding at September 30, 2009.

The notional amounts and fair values of the Company s derivatives at September 30, 2009 by product were as follows:

| | Fair Value of Derivative Instruments As of September 30, 2009 | | | |
|--|---|--|-----------|------------|
| Dellar amounts are armessed in | | Balance Sheet | 200, 200, | |
| Dollar amounts are expressed in thousands. | Туре | Location Location | Notional | Fair Value |
| Assets: | | | | |
| Derivatives designated as hedging instruments: (1) | | | | |
| Interest rate contracts | Caps | Receivable from brokers and clearing organizations | | |
| | | | \$100,000 | \$2,489 |
| Derivatives not designated as hedging instruments: (1) | | | | |
| Other contracts | TBA s | Receivable from brokers and clearing organizations | | |
| | | | \$80,945 | \$15 |
| | | | | |
| Total assets | | | \$180,945 | \$2,504 |
| T . 1 . 1 | | | | |
| Liabilities: | | | | |
| Derivatives designated as hedging instruments: (1) | | | | |
| Interest rate contracts | Swaps | Payable to brokers and clearing organizations | Ф26 000 | ф1 210 |
| Derivatives not designated as hedging instruments (1) | | | \$36,000 | \$1,310 |
| Commodity contracts | U.S. Treasury | Payable to brokers and | | |
| • | futures | clearing organizations | \$5,000 | \$54 |
| Other contracts | TBA's | Payable to brokers and clearing organizations | • | |
| | | | 82,031 | 1,101 |

\$87,031 \$1,155

Total liabilities \$123,031 \$2,465

The following table presents the location and fair value amounts of the Company s derivative instruments and their effect on the statement of operations for the three months ended September 30, 2009.

| Dollar amounts are thousands. Hedging | e expressed in | _ | in Income on ratives | Recognized in OCI on Derivatives (Effective Portion) Gain/ | Accumulat Income | ified from ted OCI into (Effective ion) ⁽²⁾ |
|--|-------------------------|-------------------------------|-------------------------|--|---------------------|---|
| Relationship: | Type | Location | Gain/ (Loss) | (Loss) | Location | Gain/ (Loss) |
| Cash Flow Hedge. | s: | | | | | |
| Interest rate contracts | Swaps (3) | N/A | \$ - | | nterest | \$ (446) |
| | Caps | N/A | - | (463) (| • | (6) |
| Derivatives used for | or trading and inve | estment: | | | | |
| Commodity contracts | U.S Treasury Futures | Principal transaction revenue | (119) | - 1 | None | - |
| Foreign exchange contracts | Forwards | Other revenue | 31 | - 1 | None | - |
| Total | | | \$ (88) | \$ (281) | | \$ (452) |

⁽¹⁾ See Credit Concentrations below for description of derivative financial instruments.

⁽²⁾ There is no ineffective portion included in income for the three and six months ended September 30, 2009.

⁽³⁾ As noted above in Cash flow hedges used for asset and liability management , interest rate swaps are used to hedge interest rate risk associated with the Senior Secured Credit Note. As a result, changes in fair value of the interest rate swaps are offset by interest rate changes on the outstanding Senior Secured Credit Note balance. There was no ineffective portion as at September 30, 2009.

The following table presents the location and fair value amounts of the Company s derivative instruments and their effect on the statement of operations for the nine months ended September 30, 2009.

| Dollar amounts are thousands. | e expressed in | Recognized in Income on Derivatives | | Recognized in OCI on Derivatives (Effective Portion) | Reclassified from Accumulated OCI into Income (Effective Portion) ⁽²⁾ | |
|-------------------------------|---------------------------------|--|--------------|--|--|--------------|
| Hedging Relationship: | Туре | Location | Gain/ (Loss) | (Loss) | Location | Gain/ (Loss) |
| Cash Flow Hedge | s: | | | | | |
| Interest rate contracts | Swaps (3) | N/A | \$ - | \$ 60 | 2 Interest Expense | \$(1,299) |
| | Caps | N/A | - | 8 | 88 Other expense | (7) |
| Derivatives used f | or trading and inv | vestment: | | | | |
| Commodity contracts | U.S Treasury Futures | Principal transaction revenue | 2,298 | | - None | - |
| Foreign exchange contracts | Forwards | Other revenue | 1 | | - None | - |
| Credit-Risk Relate | ed Contingent Fea | tures: | | | | |
| Warehouse facility | Excess retention ⁽¹⁾ | Principal transaction revenue | 47 | | - None | - |
| Total | | | \$ 2,346 | \$ 69 | 00 | \$(1,306) |

⁽¹⁾ See Credit Concentrations below for description of derivative financial instruments.

Collateralized Transactions

⁽²⁾ There is no ineffective portion included in income for the three and six months ended September 30, 2009.

⁽³⁾ As noted above in Cash flow hedges used for asset and liability management , interest rate swaps are used to hedge interest rate risk associated with the Senior Secured Credit Note. As a result, changes in fair value of the interest rate swaps are offset by interest rate changes on the outstanding Senior Secured Credit Note balance. There was no ineffective portion as at September 30, 2009.

The Company enters into collateralized borrowing and lending transactions in order to meet customers needs and earn residual interest rate spreads, obtain securities for settlement and finance trading inventory positions. Under these transactions, the Company either receives or provides collateral, including U.S. government and agency, asset-backed, corporate debt, equity, and non-U.S. government and agency securities.

The Company obtains short-term borrowings primarily through bank call loans. Bank call loans are generally payable on demand and bear interest at various rates but not exceeding the broker call rate. At September 30, 2009, bank call loans were \$107.2 million (\$6.5 million at December 31, 2008). Bank call loans are collateralized by firm and customer securities with fair values of approximately

\$48.7 million and \$71.6 million, respectively, at September 30, 2009 and are with two money center banks.

In June 2009, the Company significantly expanded its government trading operations and began financing those operations through the use of securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (reverse repurchase agreements). Repurchase and reverse repurchase agreements, principally involving government and agency securities, are carried at amounts at which securities subsequently will be resold or reacquired as specified in the respective agreements and include accrued interest. Repurchase and reverse repurchase agreements are presented on a net-by-counterparty basis, when the repurchase and reverse repurchase agreements are executed with the same counterparty, have the same explicit settlement date, are executed in accordance with a master netting arrangement, the securities underlying the repurchase and reverse repurchase agreements exist in book entry form and certain other requirements are met.

The Company receives collateral in connection with securities borrowed and reverse repurchase agreement transactions and customer margin loans. Under many agreements, the Company is permitted to sell or repledge the securities received (e.g., use the securities to enter into securities lending transactions, or deliver to counterparties to cover short positions). At September 30, 2009, the fair value of securities received as collateral under securities borrowed transactions and reverse repurchase agreements was \$279.9 million and \$1.1 billion, respectively, of which the Company has re-pledged approximately \$35.4 million under securities loaned transactions and \$945.8 million under repurchase agreements.

The Company pledges certain of its securities owned for securities lending, and repurchase agreements, and to collateralize bank call loan transactions. The carrying value of pledged securities owned that can be sold or re-pledged by the counterparty was \$1.9 million as at September 30, 2009 (\$1.9 million at December 31, 2008). The carrying value of securities owned by the Company that have been loaned or pledged to counterparties where those counterparties do not have the right to sell or re-pledge the collateral was \$59.3 million as at September 30, 2009.

The Company manages credit exposure arising from repurchase and reverse repurchase agreements by, in appropriate circumstances, entering into master netting agreements and collateral arrangements with counterparties that provide the Company, in the event of a customer default, the right to liquidate and the right to offset a counterparty s rights and obligations. The Company also monitors the market value of collateral held and the market value of securities receivable from others. It is the Company's policy to request and obtain additional collateral when exposure to loss exists. In the event the counterparty is unable to meet its contractual obligation to return the securities, the Company may be exposed to off-balance sheet risk of acquiring securities at prevailing market prices. One of the Company's funds in which it acts as a general partner and also owns a limited partnership interest utilized Lehman Brothers International (Europe) as a prime broker. As of September 30, 2009, Lehman Brothers International (Europe) held securities with a fair value of \$7.9 million that were segregated and not re-hypothecated.

At September 30, 2009, the Company had available collateralized and uncollateralized letters of credit of \$197.2 million.

Credit Concentrations

Credit concentrations may arise from trading, investing, underwriting and financing activities and may be impacted by changes in economic, industry or political factors. In the normal course of business, the Company may be exposed to risk in the event customers, counterparties including other

brokers and dealers, issuers, banks, depositories or clearing organizations are unable to fulfill their contractual obligations. The Company seeks to mitigate these risks by actively monitoring exposures and obtaining collateral as deemed appropriate. Included in receivable from brokers and clearing organizations as of September 30, 2009 are receivables from five major U.S. broker-dealers totaling approximately \$186.2 million.

The Company participates in loan syndications through its Debt Capital Markets business. Through OPY Credit Corp., the Company operates as underwriting agent in leveraged financing transactions where it utilizes a warehouse facility provided by CIBC to extend financing commitments to third-party borrowers identified by the Company. The Company has exposure, up to a maximum of 10%, of the excess underwriting commitment provided by CIBC over CIBC s targeted loan retention (defined as Excess Retention). The Company quantifies its Excess Retention exposure by assigning a fair value to the underlying loan commitment provided by CIBC (in excess of what CIBC has agreed to retain) which is based on the fair value of the loans trading in the secondary market. To the extent that the fair value of the loans has decreased, the Company records an unrealized loss on the Excess Retention. Underwriting of loans pursuant to the warehouse facility is subject to joint credit approval by the Company and CIBC. The maximum aggregate principal amount of the warehouse facility is \$1.5 billion, of which the Company utilized \$73.6 million and had nil in Excess Retention as of September 30, 2009.

The Company is obligated to settle transactions with brokers and other financial institutions even if its clients fail to meet their obligations to the Company. Clients are required to complete their transactions on settlement date, generally one to three business days after trade date. If clients do not fulfill their contractual obligations, the Company may incur losses. The Company has clearing/participating arrangements with the National Securities Clearing Corporation (NSCC), the Fixed Income Clearing Corporation (FICC), R.J. O Brien & Associates (commodities transactions) and others. With respect to its business in securities purchased under agreement to resell and securities sold under agreement to repurchase, all open contracts at September 30, 2009 are with the FICC. The clearing brokers have the right to charge the Company for losses that result from a client's failure to fulfill its contractual obligations. Accordingly, the Company has credit exposures with these clearing brokers. The clearing brokers can re-hypothecate the securities held on behalf of the Company. As the right to charge the Company has no maximum amount and applies to all trades executed through the clearing brokers, the Company believes there is no maximum amount assignable to this right. At September 30, 2009, the Company had recorded no liabilities with regard to this right. The Company's policy is to monitor the credit standing of the clearing brokers and banks with which it conducts business.

Variable Interest Entities (VIEs)

VIEs are entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The primary beneficiary of a VIE is the party that absorbs a majority of the entity s expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests. The enterprise that is considered the primary beneficiary of a VIE consolidates the VIE.

The Company serves as general partner of hedge funds and private equity funds that were established for the purpose of providing investment alternatives to both its institutional and qualified retail clients. The Company holds variable interests in these funds as a result of its rights to receive management and incentive fees. The Company s investment in and additional capital commitments to these hedge funds and private equity funds are also considered variable

interests. The Company's

capital commitments are subject to call at a later date and are limited in amount.

The Company assesses whether it is the primary beneficiary of the hedge funds and private equity funds in which it holds a variable interest in the context of the total general and limited partner interests held in these funds by all parties. In each instance the Company has determined that it is not the primary beneficiary and therefore need not consolidate the hedge funds or private equity funds. The Company s general partnership interests, additional capital commitments, and management fees receivable represent its maximum exposure to loss. The Company s general partnership interests and management fees receivable are included in other assets on the condensed consolidated balance sheet.

The following tables set forth the total VIE assets, carrying value of the Company s variable interests, and the Company s maximum exposure to loss in Company-sponsored non-consolidated VIEs in which the Company holds variable interests and other non-consolidated VIEs in which the Company holds variable interests:

As of September 30, 2009

Dollar amounts are expressed in thousands.

| | | | | | | Maximum Exposure |
|----------------|-------------|------------|-------------------------------------|---------|-------|--------------------------------|
| | Total | Company | ng Value of the s Variable Interest | Capit | | to Loss in Non-consolidated |
| | VIE Assets | Assets (1) | Liabilities | Commitr | nents | VIEs |
| Hedge Funds | \$1,456,675 | \$ | 822 | \$- | \$- | \$822 |
| Private Equity | | | | | | |
| Funds | 141,908 | | 35 | - | 5 | 40 |
| Total | \$1,598,583 | \$ | 8857 | \$- | \$5 | \$862 |

⁽¹⁾ Included in other assets on the condensed consolidated balance sheet.

6. Long-term debt

Dollar amounts are expressed in thousands.

| Interest Rate at | | |
|------------------|-----------|-------------|
| September 30, | | |
| 2009 | September | December 31 |

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| Issued | Maturity Date | | 30, 2009 | 2008 |
|--------------------------------|---------------|-------|-----------|-----------|
| Senior Secured Credit Note (a) | 7/31/2013 | 5.10% | \$32,903 | \$47,663 |
| Subordinated Note (b) | 1/31/2014 | 5.85% | \$100,000 | \$100,000 |

⁽a) In 2006, the Company issued a Senior Secured Credit Note in the amount of \$125.0 million at a variable interest rate based on LIBOR with a seven-year term to a syndicate led by Morgan Stanley Senior Funding Inc., as agent. In accordance with the Senior Secured Credit Note, the Company has provided certain covenants to the lenders with respect to the maintenance of a minimum fixed charge ratio and maximum leverage ratio and minimum net capital requirements with respect to Oppenheimer.

On December 22, 2008, certain terms of the Senior Secured Credit Note were amended,

including (1) revised financial covenant levels that require that (i) the Company maintain a maximum leverage ratio (total long-term debt divided by EBITDA) of 4.30 at September 30, 2009 and (ii) the Company maintain a minimum fixed charge ratio (EBITDA adjusted for capital expenditures and income taxes divided by the sum of principal and interest payments on long-term debt) of 1.50 at September 30, 2009; (2) an increase in scheduled principal payments as follows: 2009 - \$400,000 per quarter plus \$4.0 million on September 30, 2009, and 2010 - \$500,000 per quarter plus \$8.0 million on September 30, 2010; (3) an increase in the interest rate to LIBOR plus 450 basis points (an increase of 150 basis points); and (4) a pay-down of principal equal to the cost of any share repurchases made pursuant to the Normal Course Issuer Bid. In the Company s view, the maximum leverage ratio and minimum fixed charge ratio represent the most restrictive covenants. At September 30, 2009, the Company was in compliance with all of its covenants.

The effective interest rate on the Senior Secured Credit Note for the three months ended September 30, 2009 was 5.10%. Interest expense, as well as interest paid on a cash basis for the three and nine months ended September 30, 2009, on the Senior Secured Credit Note was \$486,200 and \$1.7 million, respectively (\$1.3 million and \$4.3 million, respectively for the three and nine months ended September 30, 2008). On September 30, 2009, the Company made a scheduled repayment of principal in the amount of \$4.4 million bringing the outstanding balance to \$32.9 million. Of the \$32.9 million principal amount outstanding at September 30, 2009, \$10.9 million of principal is expected to be paid within 12 months.

The obligations under the Senior Secured Credit Note are guaranteed by certain of the Company s subsidiaries, other than broker-dealer subsidiaries, with certain exceptions, and are collateralized by a lien on substantially all of the assets of each guarantor, including a pledge of the ownership interests in each first-tier broker-dealer subsidiary held by a guarantor, with certain exceptions.

(b) On January 14, 2008, in connection with the acquisition of certain capital markets businesses from CIBC (the New Capital Markets Business), CIBC made a loan in the amount of \$100.0 million and the Company issued a Subordinated Note to CIBC in the amount of \$100.0 million at a variable interest rate based on LIBOR. The Subordinated Note is due and payable on January 31, 2014 with interest payable on a quarterly basis. The purpose of this note is to support the capital requirements of the New Capital Markets Business. In accordance with the Subordinated Note, the Company has provided certain covenants to CIBC with respect to the maintenance of a minimum fixed charge ratio and maximum leverage ratio and minimum net capital requirements with respect to Oppenheimer.

Effective December 23, 2008, certain terms of the Subordinated Note were amended, including (1) revised financial covenant levels that require that (i) the Company maintain a maximum leverage ratio of 5.05 at September 30, 2009 and (ii) the Company maintain a minimum fixed charge ratio of 1.25 at September 30, 2009; and (2) an increase in the interest rate to LIBOR plus 525 basis points (an increase of 150 basis points). In the Company s view, the maximum leverage ratio and minimum fixed charge ratio represent the most restrictive covenants. At September 30, 2009, the Company was in compliance with all of its covenants.

The effective interest rate on the Subordinated Note for the three months ended September 30, 2009 was 5.85%. Interest expense, as well as interest paid on a cash basis for the three and nine months ended September 30, 2009, on the Subordinated Note was \$1.5 million and \$4.8 million, respectively (\$1.7 million and \$4.9 million, respectively, for the three and nine months ended September 30, 2008).

7. Share capital

The following table reflects changes in the number of Class A Shares outstanding for the periods indicated:

| | Three months ended | | Nine months ended | |
|---|--------------------|------------|-------------------|------------|
| | Septemb | er 30, | Septemb | per 30, |
| | 2009 | 2008 | 2009 | 2008 |
| Class A Shares outstanding, beginning of period | | | | |
| - | 12,971,067 | 13,240,414 | 12,899,465 | 13,266,596 |
| Issued pursuant to the share-based compensation plans | | | | |
| | 85,236 | 75 | 206,838 | 282,869 |
| Repurchased and cancelled pursuant to the issuer bid | | | | |
| | - | (167,500) | (50,000) | (476,476) |
| Class A Shares outstanding, end of period | | | | |
| | 13,056,303 | 13,072,989 | 13,056,303 | 13,072,989 |

8. Net capital requirements

The Company's U.S. broker dealer subsidiaries, Oppenheimer and Freedom, are subject to the uniform net capital requirements of the SEC under Rule 15c3-1 (the Rule). Oppenheimer computes its net capital requirements under the alternative method provided for in the Rule which requires that Oppenheimer maintain net capital equal to two percent of aggregate customer-related debit items, as defined in SEC Rule 15c3-3. At September 30, 2009, the net capital of Oppenheimer as calculated under the Rule was \$169.5 million or 15.67% of Oppenheimer's aggregate debit items. This was \$147.9 million in excess of the minimum required net capital at that date. Freedom computes its net capital requirement under the basic method provided for in the Rule, which requires that Freedom maintain net capital equal to the greater of \$250,000 or 6 2/3% of aggregate indebtedness, as defined. At September 30, 2009, Freedom had net capital of \$4.8 million, which was \$4.5 million in excess of the \$250,000 required to be maintained at that date.

At September 30, 2009, the regulatory capital of Oppenheimer EU Limited was \$1.7 million which was \$100,000 in excess of the \$1.6 million required to be maintained at that date. Oppenheimer EU Limited computes its regulatory capital pursuant to the Fixed Overhead Method prescribed by the Financial Services Authority of the United Kingdom.

9. Related party transactions

The Company does not make loans to its officers and directors except under normal commercial terms pursuant to client margin account agreements. These loans are fully collateralized by employee-owned securities.

10. Prior period items

Certain prior period amounts in the condensed consolidated statement of operations have been reclassified to conform to the current presentation.

The following table identifies the revenue amounts as reported originally and as reclassified.

Dollar amounts are expressed in thousands.

| | Three months ended | | Nine months ended September 30, 2008 | |
|--------------------|--------------------|--------------|---|--------------|
| | September | r 30, 2008 | _ | |
| | As reported | Reclassified | As reported | Reclassified |
| Revenue: | | | | |
| Commissions | \$124,526 | \$133,506 | \$368,464 | \$391,344 |
| Investment banking | \$25,165 | \$16,185 | \$91,616 | \$68,736 |

The change reflects a reclassification of gross credits derived from secondary trading in municipal securities from investment banking to commissions. Gross credits related to municipal securities where the Company participates in the syndicate continue to be classified as part of investment banking.

11. Goodwill

Goodwill arose upon the acquisitions of Oppenheimer, Old Michigan Corp., Josephthal & Co. Inc., Grand Charter Group Incorporated and the Oppenheimer Divisions. The Company defines a reporting unit as an operating segment. The Company s goodwill resides in its Private Client Division (PCD). Goodwill of a reporting unit is subject to at least an annual test for impairment to determine if the fair value of goodwill of a reporting unit is less than its estimated carrying amount. The Company derives the estimated carrying amount of its operating segments by estimating the amount of shareholders equity required to support the activities of each operating segment.

The goodwill of a reporting unit is required to be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. As disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, the Company performed an impairment analysis between annual tests as of September 30, 2008 due to the significant discount between the Company s market capitalization and its book value at that time. The Company also performed its annual test for goodwill impairment as of December 31, 2008. Neither of the impairment analyses resulted in impairment charges. Despite a significant rebound in the market capitalization during the six-month period ended June 30, 2009, the market capitalization was still trading at a discount to book value and, as a result, the Company performed an interim goodwill impairment analysis as of June 30, 2009.

The Company s goodwill impairment analysis performed at June 30, 2009 applied the same valuation methodologies with consistent inputs as that performed at December 31, 2008 (see Note 15 to the consolidated financial statements

contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2008). Based on the analysis performed, the Company concluded that the PCD s fair value exceeded its carrying amount including goodwill as of June 30, 2009. Despite the difficult operating environment over the past year, the PCD operating segment continued to produce strong revenues, cash flows, and earnings in the twelve-month period ended September 30, 2009, reflective of the Company s strong franchise and the attractive economics of the underlying transaction and fee-based revenues in the private wealth management business.

12. Segment information

30

The table below presents information about the reported revenue and profit (loss) before income taxes of the Company for the periods noted. The Company s segments are described in the Company s Annual Report on Form 10-K for the year ended December 31, 2008. The Company s business is conducted primarily in the United States with additional operations in the United Kingdom, Israel, Hong Kong, and Latin America. Asset information by reportable segment is not reported, since the Company does not produce such information for internal use.

Dollar amounts are expressed in thousands.

| | Three months ended September 30, | | Nine months ended September 30, | |
|------------------------------------|----------------------------------|-----------|---------------------------------|------------|
| | 2009 | 2008 | 2009 | 2008 |
| Revenue: | | | | |
| Private Client | \$147,169 | \$144,715 | \$395,220 | \$434,607 |
| Capital Markets | 97,310 | 59,442 | 275,031 | 216,721 |
| Asset Management | 14,787 | 16,070 | 38,701 | 49,659 |
| Other | 2,801 | 1,960 | 9,104 | 9,316 |
| Total | \$262,067 | \$222,187 | \$718,056 | \$710,303 |
| | | | | |
| Profit (loss) before income taxes: | | | | |
| Private Client | \$5,807 | \$11,373 | \$11,777 | \$42,915 |
| Capital Markets | 3,780 | (17.776) | 3,070 | (75,069) |
| Asset Management | 4,627 | 5,906 | 8,320 | 12,013 |
| Other | (164) | (3,214) | 1,037 | (8,173) |
| Total | \$14,050 | \$(3,711) | \$24,204 | \$(28,314) |

13. Subsequent events

On October 30, 2009, the Company announced a cash dividend of \$0.11 per share (totaling \$1.4 million) payable on November 27, 2009 to Class A and Class B shareholders of record on November 13, 2009.

The Company has performed an evaluation of subsequent events through November 5, 2009, the filing date of this Quarterly Report on Form 10-Q.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The Company s condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Reference is also made to the Company s consolidated financial statements and notes thereto found in its Annual Report on Form 10-K for the year ended December 31, 2008.

Oppenheimer Holdings Inc. (the Company) engages in a broad range of activities in the securities industry, including retail securities brokerage, institutional sales and trading, investment banking (both corporate and public), research, market-making, securities lending activities, trust services and investment advisory and asset management services. Its principal subsidiaries are Oppenheimer & Co. Inc. (Oppenheimer) and Oppenheimer Asset Management (OAM). As at September 30, 2009, the Company provided its services from 94 offices in 26 states located throughout the United States, offices in Tel Aviv, Israel, Hong Kong, China, and London, England and in two offices in Latin America through local broker-dealers. Client assets entrusted to the Company as at September 30, 2009 totaled approximately \$64.0 billion. The Company provides investment advisory services through OAM and Oppenheimer Investment Management (OIM) and Oppenheimer s Fahnestock Asset Management and OMEGA Group divisions. The Company provides trust services and products through Oppenheimer Trust Company. The Company provides discount brokerage services through Freedom and through BUYandHOLD, a division of Freedom Investments, Inc. Through OPY Credit Corp., the Company offers syndication as well as trading of issued corporate loans. Evanston Financial Corporation is engaged in mortgage brokerage and servicing. At September 30, 2009, client assets under management by the asset management groups totaled \$15.4 billion. At September 30, 2009, the Company employed 3,631 employees (3,563 full time and 68 part time), including approximately 1,481 financial advisers.

Critical Accounting Policies

The Company s accounting policies are essential to understanding and interpreting the financial results reported in the condensed consolidated financial statements. The significant accounting policies used in the preparation of the Company s condensed consolidated financial statements are summarized in notes 1 and 2 to the Company s consolidated financial statements and notes thereto found in its Annual Report on Form 10-K for the year ended December 31, 2008. Certain of those policies are considered to be particularly important to the presentation of the Company s financial results because they require management to make difficult, complex or subjective judgments, often as a result of matters that are inherently uncertain.

During the three months ended September 30, 2009, there were no material changes to matters discussed under the heading Critical Accounting Policies in Part II, Item 7 of the Company s Annual Report on Form 10-K for the year ended December 31, 2008.

Business Environment

The securities industry is directly affected by general economic and market conditions, including fluctuations in volume and price levels of securities and changes in interest rates, inflation, political events, investor participation levels, legal and regulatory, accounting, tax and compliance requirements and competition, all of which have an impact on commissions, firm trading, fees from accounts under investment management as well as fees for investment banking services, and investment income as well as on liquidity. Substantial fluctuations can occur in revenues and net income due to these and other factors.