METLIFE INC Form 10-Q August 08, 2014

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

\_\_\_\_\_

Form 10-Q

(Mark One)

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO

Commission file number: 001-15787

MetLife, Inc.

(Exact name of registrant as specified in its charter)

Delaware 13-4075851 (State or other jurisdiction of incorporation or organization) Identification No.)

200 Park Avenue, New York, N.Y. 10166-0188 (Address of principal executive offices) (Zip Code)

(212) 578-2211

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\flat$  No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer þ

Accelerated filer o Smaller reporting company o

Non-accelerated filer " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

At July 31, 2014, 1,124,725,085 shares of the registrant's common stock, \$0.01 par value per share, were outstanding.

# Table of Contents

D . I . I		Page
<u>Part I — I</u>	Financial Information  Financial Statements (at Iune 20, 2014 (Useralited) and December 21, 2013 and for the Three	
Item 1.	Financial Statements (at June 30, 2014 (Unaudited) and December 31, 2013 and for the Three Months and Six Months Ended June 30, 2014 and 2013 (Unaudited))	<u>4</u>
	Interim Condensed Consolidated Balance Sheets	4
	Interim Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)	4 5 6 8
	Interim Condensed Consolidated Statements of Equity	<u>5</u>
	Interim Condensed Consolidated Statements of Cash Flows	Q Q
	Notes to the Interim Condensed Consolidated Financial Statements:	<u>o</u>
	Note 1 — Business, Basis of Presentation and Summary of Significant Accounting Policies	9
	Note 2 — Segment Information	<u>11</u>
	Note 3 — Disposition	
	Note 4 — Insurance	<u>19</u>
	Note 5 — Closed Block	1 <u>9</u> 21
	Note 6 — Investments	$\frac{21}{23}$
	Note 7 — Derivatives	19 21 23 38 53 84 84 88
	Note 8 — Fair Value	<u>30</u> 53
	Note 9 — Long-term Debt	<u>55</u> 84
	Note 10 — Equity	<u>84</u>
	Note 11 — Other Expenses	99
	Note 12 — Employee Benefit Plans	<u>88</u>
	Note 12 — Employee Bellett Flans Note 13 — Earnings Per Common Share	<u>89</u> 90
	Note 13 — Contingencies, Commitments and Guarantees	90 91
	Note 15 — Subsequent Event	91 97
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	97 98
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>28</u> 177
Item 4.	Controls and Procedures	185
110111 4.	Condois and Frocedures	105
Part II —	Other Information	
Item 1.	Legal Proceedings	<u>185</u>
Item 1A.	Risk Factors	186
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>192</u>
Item 6.	Exhibits	<u>193</u>
	<del></del>	
Signatures	<u>s</u>	<u>194</u>
Exhibit In	<u>dex</u>	<u>E - 1</u>

#### **Table of Contents**

As used in this Form 10 Q, "MetLife," the "Company," "we," "our" and "us" refer to MetLife, Inc., a Delaware corporation incorporated in 1999, its subsidiaries and affiliates.

Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10 Q, including Management's Discussion and Analysis of Financial Condition and Results of Operations, may contain or incorporate by reference information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements give expectations or forecasts of future events. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other words and terms of similar meaning, or are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, trends in operations and financial

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of MetLife, Inc., its subsidiaries and affiliates. These statements are based on current expectations and the current economic environment. They involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements. Risks, uncertainties, and other factors that might cause such differences include the risks, uncertainties and other factors identified in MetLife, Inc.'s filings with the U.S. Securities and Exchange Commission (the "SEC"). These factors include: (1) difficult conditions in the global capital markets; (2) increased volatility and disruption of the capital and credit markets, which may affect our ability to meet liquidity needs and access capital, including through our credit facilities, generate fee income and market-related revenue and finance statutory reserve requirements and may require us to pledge collateral or make payments related to declines in value of specified assets, including assets supporting risks ceded to certain of our captive reinsurers or hedging arrangements associated with those risks; (3) exposure to financial and capital market risks, including as a result of the disruption in Europe; (4) impact of comprehensive financial services regulation reform on us, as a potential non-bank systemically important financial institution, or otherwise; (5) numerous rulemaking initiatives required or permitted by the Dodd-Frank Wall Street Reform and Consumer Protection Act which may impact how we conduct our business, including those compelling the liquidation of certain financial institutions; (6) regulatory, legislative or tax changes relating to our insurance, international, or other operations that may affect the cost of, or demand for, our products or services, or increase the cost or administrative burdens of providing benefits to employees; (7) adverse results or other consequences from litigation, arbitration or regulatory investigations; (8) potential liquidity and other risks resulting from our participation in a securities lending program and other transactions; (9) investment losses and defaults, and changes to investment valuations; (10) changes in assumptions related to investment valuations, deferred policy acquisition costs, deferred sales inducements, value of business acquired or goodwill; (11) impairments of goodwill and realized losses or market value impairments to illiquid assets; (12) defaults on our mortgage loans; (13) the defaults or deteriorating credit of other financial institutions that could adversely affect us; (14) economic, political, legal, currency and other risks relating to our international operations, including with respect to fluctuations of exchange rates; (15) downgrades in our claims paying ability, financial strength or credit ratings; (16) a deterioration in the experience of the "closed block" established in connection with the reorganization of Metropolitan Life Insurance Company; (17) availability and effectiveness of reinsurance or indemnification arrangements, as well as any default or failure of counterparties to perform; (18) differences between actual claims experience and underwriting and reserving assumptions; (19) ineffectiveness of risk management policies and procedures; (20) catastrophe losses; (21) increasing cost and limited market capacity for statutory life insurance reserve financings; (22) heightened competition, including with respect to pricing, entry of new competitors, consolidation of distributors, the development of new products by new and existing competitors, and for personnel; (23) exposure to losses related to variable annuity guarantee benefits, including from significant and sustained downturns or extreme volatility in equity markets, reduced interest rates, unanticipated policyholder behavior, mortality or longevity, and the

adjustment for nonperformance risk; (24) our ability to address difficulties, unforeseen liabilities, asset impairments, or rating agency actions arising from business acquisitions, including our acquisition of American Life Insurance Company and Delaware American Life Insurance Company, and integrating and managing the growth of such acquired businesses, or arising from dispositions of businesses or legal entity reorganizations; (25) the dilutive impact on our stockholders resulting from the settlement of our outstanding common equity units; (26) regulatory and other restrictions affecting MetLife, Inc.'s ability to pay dividends and repurchase common stock; (27) MetLife, Inc.'s primary reliance, as a holding company, on dividends from its subsidiaries to meet debt payment obligations and the applicable regulatory restrictions on the ability of the subsidiaries to pay such dividends; (28) the possibility that MetLife, Inc.'s Board of Directors may influence the outcome of stockholder votes through the voting provisions of the MetLife Policyholder Trust; (29) changes in accounting standards, practices and/or policies; (30) increased expenses relating to pension and postretirement benefit plans, as well as health care and other employee benefits; (31) inability to protect our intellectual property rights or claims of infringement of the intellectual property rights of others; (32) inability to attract and retain sales representatives; (33) provisions of laws and our incorporation documents may delay, deter or prevent takeovers and corporate combinations involving MetLife; (34) the effects of business disruption or economic contraction due to disasters such as terrorist attacks, cyberattacks, other hostilities, or natural catastrophes, including any related impact on the value of our investment portfolio, our disaster recovery systems, cyber- or other information security systems and management continuity planning; (35) the effectiveness of our programs and practices in avoiding giving our associates incentives to take excessive risks; and (36) other risks and uncertainties described from time to time in MetLife, Inc.'s filings with the SEC. MetLife, Inc. does not undertake any obligation to publicly correct or update any forward-looking statement if

MetLife, Inc. later becomes aware that such statement is not likely to be achieved. Please consult any further disclosures MetLife, Inc. makes on related subjects in reports to the SEC.

## **Table of Contents**

## **Corporate Information**

We announce financial and other information about MetLife to our investors through the MetLife Investor Relations Web page at www.metlife.com, as well as SEC filings, press releases, public conference calls and webcasts. MetLife encourages investors to visit the Investor Relations Web page from time to time, as information is updated and new information is posted. The information found on our website is not incorporated by reference into this Quarterly Report on Form 10-Q or in any other report or document we file with the SEC, and any references to our website are intended to be inactive textual references only.

Note Regarding Reliance on Statements in Our Contracts

See "Exhibit Index — Note Regarding Reliance on Statements in Our Contracts" for information regarding agreements included as exhibits to this Quarterly Report on Form 10-Q.

# Table of Contents

MetLife, Inc.

Interim Condensed Consolidated Balance Sheets

June 30, 2014 (Unaudited) and December 31, 2013

(In millions, except share and per share data)

# Part I — Financial Information

Item 1. Financial Statements

nem 1. Pinanciai Statements	June 30, 2014	December 31, 2013
Assets		
Investments:		
Fixed maturity securities available-for-sale, at estimated fair value (amortized cost: \$339,287 and \$333,599, respectively; includes \$4,180 and \$4,005, respectively, relating to variable interest entities)	\$367,056	\$ 350,187
Equity securities available-for-sale, at estimated fair value (cost: \$3,252 and \$3,012, respectively)	3,863	3,402
Fair value option and trading securities, at estimated fair value (includes \$690 and \$662, respectively, of actively traded securities; and \$84 and \$92, respectively, relating to variable interest entities)	17,831	17,423
Mortgage loans (net of valuation allowances of \$294 and \$322, respectively; includes \$638 and \$1,621, respectively, at estimated fair value, relating to variable interest entities; includes \$367 and \$338, respectively, under the fair value option)	57,223	57,706
Policy loans (includes \$3 and \$2, respectively, relating to variable interest entities) Real estate and real estate joint ventures (includes \$9 and \$1,141, respectively, relating	11,785	11,764
to variable interest entities, includes \$49 and \$186, respectively, of real estate held-for-sale)	10,101	10,712
Other limited partnership interests (includes \$53 and \$53, respectively, relating to variable interest entities)	7,964	7,401
Short-term investments, principally at estimated fair value (includes \$22 and \$8, respectively, relating to variable interest entities)	12,366	13,955
Other invested assets, principally at estimated fair value (includes \$71 and \$78, respectively, relating to variable interest entities)	17,116	16,229
Total investments	505,305	488,779
Cash and cash equivalents, principally at estimated fair value (includes \$45 and \$70, respectively, relating to variable interest entities)	7,393	7,585
Accrued investment income (includes \$23 and \$26, respectively, relating to variable interest entities)	4,234	4,255
Premiums, reinsurance and other receivables (includes \$21 and \$22, respectively, relating to variable interest entities)	23,730	21,859
Deferred policy acquisition costs and value of business acquired (includes \$260 and \$255, respectively, relating to variable interest entities)	25,915	26,706
Goodwill Other assets (includes \$140 and \$152, respectively, relating to variable interest entities)	10,430 9,136	10,542 8,369
Separate account assets (includes \$1,164 and \$1,033, respectively, relating to variable interest entities)	324,977	317,201
Total assets Liabilities and Equity	\$911,120	\$ 885,296
Liabilities		
Future policy benefits (includes \$542 and \$516, respectively, relating to variable interest entities)	\$189,675	\$ 187,942

Policyholder account balances (includes \$63 and \$56, respectively, relating to variable interest entities)	213,799	212,885	
Other policy-related balances (includes \$203 and \$123, respectively, relating to variable interest entities)	15,361	15,214	
Policyholder dividends payable	682	675	
Policyholder dividend obligation	2,986	1,771	
Payables for collateral under securities loaned and other transactions	33,187	30,411	
Short-term debt	100	175	
Long-term debt (includes \$505 and \$1,868, respectively, at estimated fair value,	16,783	18,653	
relating to variable interest entities)	10,703	10,033	
Collateral financing arrangements	4,196	4,196	
Junior subordinated debt securities	3,193	3,193	
Current income tax payable	232	186	
Deferred income tax liability	10,453	6,643	
Other liabilities (includes \$66 and \$88, respectively, relating to variable interest entities)	25,214	23,168	
Separate account liabilities (includes \$1,164 and \$1,033, respectively, relating to	224.077	217.201	
variable interest entities)	324,977	317,201	
Total liabilities	840,838	822,313	
Contingencies, Commitments and Guarantees (Note 14)			
Redeemable noncontrolling interests	108	887	
Equity			
MetLife, Inc.'s stockholders' equity:			
Preferred stock, par value \$0.01 per share; 200,000,000 shares authorized: 84,000,000	1	1	
shares issued and outstanding; \$2,100 aggregate liquidation preference	1	1	
Common stock, par value \$0.01 per share; 3,000,000,000 shares authorized;			
1,129,845,890 and 1,125,224,024 shares issued at June	11	11	
30, 2014 and December 31, 2013, respectively; 1,126,571,341 and 1,122,030,137	11	11	
shares outstanding at June 30, 2014 and December 31, 2013, respectively			
Additional paid-in capital	29,438	29,277	
Retained earnings	29,259	27,332	
Treasury stock, at cost; 3,274,549 and 3,193,887 shares at June 30, 2014 and	(176	(172	`
December 31, 2013, respectively	(176	) (172	)
Accumulated other comprehensive income (loss)	11,058	5,104	
Total MetLife, Inc.'s stockholders' equity	69,591	61,553	
Noncontrolling interests	583	543	
Total equity	70,174	62,096	
Total liabilities and equity	\$911,120	\$885,296	
See accompanying notes to the interim condensed consolidated financial statements.			

# Table of Contents

MetLife, Inc.
Interim Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)
For the Three Months and Six Months Ended June 30, 2014 and 2013 (Unaudited)
(In millions, except per share data)

Revenues		Three M Ended June 30,				Six Mont Ended June 30,			
Premiums	Davisson	2014		2013		2014		2013	
Universal life and investment-type product policy fees   2,458   2,371   4,879   1,1359   1		¢0.972		¢0 150		\$ 10,002		¢ 10 200	
Net investment income						•			
Other revenues   A90	7.2 2 2					-			
Net investment gains (losses):   Other-than-temporary impairments on fixed maturity securities (10ther-than-temporary impairments on fixed maturity securities (10ther-net investment gains (losses) (10ther-net investment gains (losses) (10ther-than-temporary impairments on fixed maturity securities (10ther-than-temporary impairments on fixed (10ther-than-temporary impairments of (10ther-than-temporary impairments on fixed (10ther-than-temporary gains (10ther-than-temporary impairments on fixed (10ther-than-temporary gains (10ther-than-themporary gains (10t									
Other-than-temporary impairments on fixed maturity securities of the than-temporary impairments on fixed maturity securities of the conder-than-temporary interests of the conder-than-		490		490		908		970	
Other-than-temporary impairments on fixed maturity securities transferred to other comprehensive income (loss)   10   10   149   151   152   1		(0	`	(25	`	(02	`	(61	`
Transferred to other comprehensive income (loss)   149   151   1523   1524   1524   1524   1524   1524   1524   1524   1524   1525		(9	)	(35)	)	(23	)	(64	)
Trainsterred to other comprehensive income (toss)  Other net investment gains (losses)  Total revenues  Expenses  Policyholder benefits and claims  Policyholder benefits and claims  Policyholder dividends  P		(6	)	(4	)	(2	)	(35	)
Total net investment gains (losses)					_				
Net derivative gains (losses)		•				•	)		
Total revenues         18,266         15,721         35,351         33,404           Expenses         Policyholder benefits and claims         9,988         8,960         19,312         18,355           Interest credited to policyholder account balances         1,709         1,846         3,178         4,436           Policyholder dividends         397         329         700         642           Other expenses         4,222         4,025         8,385         8,163           Total expenses         16,316         15,160         31,575         31,596           Income (loss) from continuing operations before provision for income tax         1,950         561         3,776         1,808           Provision for income tax expense (benefit)         574         53         1,058         305           Income (loss) from discontinued operations, net of income tax         1,376         508         2,718         1,503           Income (loss) attributable to noncontrolling interests         1,376         510         2,715         1,502           Less: Net income (loss) attributable to MetLife, Inc.         1,366         502         2,694         1,488           Less: Preferred stock dividends         31         31         61         61           Net income (los	<del>-</del>	-	)			*	)		
Expenses   Policyholder benefits and claims   9,988   8,960   19,312   18,355   11,000   1,846   3,178   4,436   1,000   1,846   3,178   4,436   1,000   1,846   3,178   4,436   1,000   1,846   3,178   4,436   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,846   1,000   1,0				-	)			-	)
Policyholder benefits and claims         9,988         8,960         19,312         18,355           Interest credited to policyholder account balances         1,709         1,846         3,178         4,436           Policyholder dividends         397         329         700         642           Other expenses         4,222         4,025         8,385         8,163           Total expenses         16,316         15,160         31,575         31,596           Income (loss) from continuing operations before provision for income tax         1,950         561         3,776         1,808           Income (loss) from continuing operations, net of income tax         1,376         508         2,718         1,503           Income (loss) from discontinued operations, net of income tax         -         2         3         ) (1         )           Net income (loss) attributable to noncontrolling interests         10         8         21         14           Net income (loss) attributable to MetLife, Inc.         1,366         502         2,694         1,488           Less: Preferred stock dividends         31         31         61         61           Net income (loss) available to MetLife, Inc.'s common shareholders         \$1,335         \$471         \$2,633         \$1,427     <		18,266		15,721		35,351		33,404	
Interest credited to policyholder account balances	-								
Policyholder dividends	· · · · · · · · · · · · · · · · · · ·	-							
Other expenses         4,222         4,025         8,385         8,163           Total expenses         16,316         15,160         31,575         31,596           Income (loss) from continuing operations before provision for income tax         1,950         561         3,776         1,808           Provision for income tax expense (benefit)         574         53         1,058         305           Income (loss) from continuing operations, net of income tax         1,376         508         2,718         1,503           Income (loss) from discontinued operations, net of income tax         —         2         (3         ) (1         )           Net income (loss)         1,376         510         2,715         1,502           Less: Net income (loss) attributable to noncontrolling interests         10         8         21         14           Net income (loss) attributable to MetLife, Inc.         1,366         502         2,694         1,488           Less: Preferred stock dividends         31         31         61         61           Net income (loss) available to MetLife, Inc.'s common shareholders         \$1,335         \$471         \$2,633         \$1,427           Comprehensive income (loss) attributable to noncontrolling interests, net of income tax         \$4,228         \$(3,876)	* *	-							
Total expenses	•								
Income (loss) from continuing operations before provision for income tax  Provision for income tax expense (benefit)  Income (loss) from continuing operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) from discontinued operations, net of income tax  Income (loss) attributable to moncontrolling interests  Income (loss) attributable to MetLife, Inc.  Income (loss) available to MetLife, Inc.'s common shareholders  Income (loss) available to MetLife, Inc.'s common shareholders  Income (loss) available to MetLife, Inc.'s common shareholders  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common shareholders per common shareholders  Income (loss) available to MetLife, Inc.'s common shareholders per common shareh	•			*					
tax  Provision for income tax expense (benefit) Income (loss) from continuing operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) In	-	16,316		15,160		31,575		31,596	
Provision for income tax expense (benefit) 574 53 1,058 305 Income (loss) from continuing operations, net of income tax 1,376 508 2,718 1,503 Income (loss) from discontinued operations, net of income tax — 2 (3 ) (1 ) Net income (loss)	Income (loss) from continuing operations before provision for income	1 950		561		3 776		1.808	
Income (loss) from continuing operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) from discontinued operations, net of income tax Income (loss) attributable to moncontrolling interests Income (loss) attributable to MetLife, Inc. Income (loss) available to MetLife, Inc.'s common shareholders Income (loss) available to MetLife, Inc.'s common shareholders Income (loss) available to MetLife, Inc.'s common shareholders Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common shareholders  Basic Income (loss) available to MetLife, Inc.'s common shareholders per common shareho	tax								
Income (loss) from discontinued operations, net of income tax — 2 (3 ) (1 )  Net income (loss) 4 (1,376 ) 510 (2,715 ) 1,502  Less: Net income (loss) attributable to noncontrolling interests 10 8 21 14  Net income (loss) attributable to MetLife, Inc. 1,366 502 2,694 1,488  Less: Preferred stock dividends 31 31 61 61  Net income (loss) available to MetLife, Inc.'s common shareholders \$1,335 \$471 \$2,633 \$1,427  Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc. \$4,209 \$(3,876 ) \$8,648 \$(3,707 )  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common shareholde		574				1,058		305	
Net income (loss) Less: Net income (loss) attributable to noncontrolling interests 10 8 21 14  Net income (loss) attributable to MetLife, Inc. 1,366 502 2,694 1,488  Less: Preferred stock dividends 31 31 61 61  Net income (loss) available to MetLife, Inc.'s common shareholders Comprehensive income (loss) 44,228 \$(3,881) \$8,710 \$(3,703)  Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc.  S4,209 \$(3,876) \$8,648 \$(3,707)  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30  Diluted \$1.17 \$0.43 \$2.31 \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Income (loss) from continuing operations, net of income tax	1,376						1,503	
Less: Net income (loss) attributable to noncontrolling interests  10 8 21 14  Net income (loss) attributable to MetLife, Inc.  Less: Preferred stock dividends  Less: Preferred stock dividends  Net income (loss) available to MetLife, Inc.'s common shareholders  S1,335 \$471 \$2,633 \$1,427  Comprehensive income (loss)  Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc.  Comprehensive income (loss) attributable to MetLife, Inc.  S4,209 \$(3,876 ) \$8,648 \$(3,707 )  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic  S1.18 \$0.43 \$2.34 \$1.30  Diluted  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Income (loss) from discontinued operations, net of income tax	_				(3	)	(1	)
Net income (loss) attributable to MetLife, Inc.  Less: Preferred stock dividends  Net income (loss) available to MetLife, Inc.'s common shareholders  Net income (loss) available to MetLife, Inc.'s common shareholders  \$1,335 \$471 \$2,633 \$1,427  Comprehensive income (loss)  Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc.  \$4,209 \$(3,876) \$8,648 \$(3,707)  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic  \$1.18 \$0.43 \$2.34 \$1.30  Diluted  Net income (loss) available to MetLife, Inc.'s common shareholders per		1,376		510		2,715		1,502	
Less: Preferred stock dividends Net income (loss) available to MetLife, Inc.'s common shareholders Comprehensive income (loss) Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax Comprehensive income (loss) attributable to MetLife, Inc. Comprehensive income (loss) attributable to MetLife, Inc.  Substitute to MetLife, Inc. Substitute to MetLife, Inc. Substitute to MetLife, Inc. Substitute to MetLife, Inc. Substitute to MetLife, Inc. Substitute to MetLife, Inc.'s common shareholders per common share:  Basic Substitute to MetLife, Inc.'s common shareholders per common share:  Basic Substitute to MetLife, Inc.'s common shareholders per common shareholders	Less: Net income (loss) attributable to noncontrolling interests	10		8		21		14	
Net income (loss) available to MetLife, Inc.'s common shareholders  Comprehensive income (loss)  Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc.  Comprehensive income (loss) attributable to MetLife, Inc.  Substituted income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic  Basic  Substituted  Substitu	Net income (loss) attributable to MetLife, Inc.	1,366		502		2,694		1,488	
Comprehensive income (loss) Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc.  Comprehensive income (loss) attributable to MetLife, Inc.  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic  Basic  \$1.18  \$0.43  \$2.34  \$1.30  Diluted  \$1.17  \$0.43  \$2.31  \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Less: Preferred stock dividends	31		31		61		61	
Less: Comprehensive income (loss) attributable to noncontrolling interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc. \$4,209 \$(3,876 ) \$8,648 \$(3,707 )  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30  Diluted \$1.17 \$0.43 \$2.31 \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Net income (loss) available to MetLife, Inc.'s common shareholders	\$1,335		\$471		\$2,633		\$1,427	
interests, net of income tax  Comprehensive income (loss) attributable to MetLife, Inc. \$4,209 \$(3,876) \$8,648 \$(3,707)  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30  Diluted \$1.17 \$0.43 \$2.31 \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Comprehensive income (loss)	\$4,228		\$(3,881	)	\$8,710		\$(3,703	)
Comprehensive income (loss) attributable to MetLife, Inc. \$4,209 \$(3,876 ) \$8,648 \$(3,707 )  Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30  Diluted \$1.17 \$0.43 \$2.31 \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:		10		(5	`	62		1	
Income (loss) from continuing operations, net of income tax, available to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30 Diluted \$1.17 \$0.43 \$2.31 \$1.29 Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	interests, net of income tax	19		(3	,	02		7	
to MetLife, Inc.'s common shareholders per common share:  Basic \$1.18 \$0.43 \$2.34 \$1.30  Diluted \$1.17 \$0.43 \$2.31 \$1.29  Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Comprehensive income (loss) attributable to MetLife, Inc.	\$4,209		\$(3,876	)	\$8,648		\$(3,707	)
Basic \$1.18 \$0.43 \$2.34 \$1.30 Diluted \$1.17 \$0.43 \$2.31 \$1.29 Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Income (loss) from continuing operations, net of income tax, available								
Diluted \$1.17 \$0.43 \$2.31 \$1.29 Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	to MetLife, Inc.'s common shareholders per common share:								
Net income (loss) available to MetLife, Inc.'s common shareholders per common share:	Basic	\$1.18		\$0.43		\$2.34		\$1.30	
common share:	Diluted	\$1.17		\$0.43		\$2.31		\$1.29	
	Net income (loss) available to MetLife, Inc.'s common shareholders pe	er							
Basic \$1.18 \$0.43 \$2.34 \$1.30	common share:								
Ψ = Ψ =	Basic	\$1.18		\$0.43		\$2.34		\$1.30	

Diluted	\$1.17	\$0.43	\$2.31	\$1.29				
Cash dividends declared per common share	\$0.350	\$0.550	\$0.625	\$0.735				
See accompanying notes to the interim condensed consolidated financial statements.								

## **Table of Contents**

MetLife, Inc.

Interim Condensed Consolidated Statements of Equity For the Six Months Ended June 30, 2014 (Unaudited) (In millions)

	Accumulated Other Comprehensive													
							Income	(Loss)						
		<b>Eioren</b> Satoc		al Retained Earnings	ှာ၊	ock	Net ryUnrealiz Investme Gains (Losses)	efitemp	-Than- Curren orary	n Defined acy Benefit atiofilans menasijustme	Stoolsho	Nonco Inc. s Interest olders (I)	ontrolling Total sts Equity	5
Balance at														
December 31,	\$1 3	\$11	\$29,277	\$27,332	\$	(172)	\$8,553	\$(139	) \$(1,65	9) \$(1,651)	\$61,553	\$ \$543	\$62,096	6
2013														
Treasury stock														
acquired in					(1	,					(1	`	(1	`
connection with share					(4	. )	)				(4	)	(4	)
repurchases														
Stock-based														
compensation			161								161		161	
Dividends on				(61	`						(61	`	(61	`
preferred stock				(61	)						(61	)	(61	)
Dividends on				(706	)						(706	)	(706	)
common stock				(700	,						(700	,	(700	,
Change in														
equity of												(22)	(22	)
noncontrolling interests														
Net income														
(loss)				2,694							2,694	21	2,715	
Other														
comprehensive														
income (loss),							5,902	69	(80	) 63	5,954	41	5,995	
net of income														
tax														
Balance at June 30, 2014	\$1	\$11	\$29,438	\$29,259	\$	(176)	\$14,455	\$(70	) \$(1,73	9) \$(1,588)	\$69,591	\$583	\$70,174	4

Net income (loss) attributable to noncontrolling interests excludes losses of redeemable noncontrolling interests of less than \$1 million.

See accompanying notes to the interim condensed consolidated financial statements.

#### **Table of Contents**

MetLife, Inc.

Interim Condensed Consolidated Statements of Equity — (Continued)

For the Six Months Ended June 30, 2013 (Unaudited)

(In millions)

Income (Loss) Additional Retained

Accumulated Other Comprehensive

Income (LOSS),
Net
Foreign Defined
TreasuryUnrealizedOther-Than-Currency Benefit
at Cost Gains Impairments
Adjustmentsljustment
Equity

Total
MetLife, Nor
Inc.'s Inte MetLife, Noncontrolling Interests Equity **Earnings** Balance at December 31, \$1 \$11 \$28,011 \$25,205 \$(172) \$14,642 \$(223) \$(533 ) \$(2,489) \$64,453 \$384 \$64,837 2012 Stock-based 165 165 165 compensation Dividends on (61 ) (61 ) (61 ) preferred stock Dividends on (808) (808) ) (808) ) common stock Change in equity of (39 (39)) ) 17 (22)) noncontrolling interests Net income 1,488 1,488 14 1,502 (loss) Other comprehensive (1,292)73income (loss), (4.025) 49 (5,195) (10) (5,205) net of income Balance at June \$1 \$11 \$28,137 \$25,824 \$(172) \$10,617 \$(174) \$(1,825) \$(2,416) \$60,003 \$405 \$60,408

7

30, 2013

Net income (loss) attributable to noncontrolling interests excludes gains of redeemable noncontrolling interests of less than \$1 million.

See accompanying notes to the interim condensed consolidated financial statements.

# Table of Contents

MetLife, Inc.

Interim Condensed Consolidated Statements of Cash Flows

For the Six Months Ended June 30, 2014 and 2013 (Unaudited)

(In millions)

	Six Months Ended June 30, 2014	2013	
Net cash provided by (used in) operating activities	\$6,921	\$7,314	
Cash flows from investing activities			
Sales, maturities and repayments of:			
Fixed maturity securities	56,794	64,674	
Equity securities	320	449	
Mortgage loans	6,557	5,033	
Real estate and real estate joint ventures	385	271	
Other limited partnership interests	383	510	
Purchases of:			
Fixed maturity securities	(62,844	) (65,745	)
Equity securities	(452	) (644	)
Mortgage loans	(6,021	) (4,826	)
Real estate and real estate joint ventures	(912	) (721	)
Other limited partnership interests	(852	) (926	)
Cash received in connection with freestanding derivatives	703	777	
Cash paid in connection with freestanding derivatives	(2,003	) (4,300	)
Sales of businesses, net of cash and cash equivalents disposed of \$262 and \$0,	452	373	
respectively	432	3/3	
Sale of bank deposits	_	(6,395	)
Purchases of investments in insurance joint ventures	(249	) —	
Net change in policy loans	(5	) (111	)
Net change in short-term investments	1,374	3,880	
Net change in other invested assets	(220	) (174	)
Other, net	(110	) 22	
Net cash provided by (used in) investing activities	(6,700	) (7,853	)
Cash flows from financing activities			
Policyholder account balances:			
Deposits	46,847	41,507	
Withdrawals	(47,621	) (45,852	)
Net change in payables for collateral under securities loaned and other transactions	2,891	(440	)
Net change in bank deposits	_	8	
Net change in short-term debt	(75	) —	
Long-term debt issued	1,000	_	
Long-term debt repaid	(2,484	) (356	)
Treasury stock acquired in connection with share repurchases	(4	) —	
Dividends on preferred stock	(61	) (61	)
Dividends on common stock	(706	) (505	)
Other, net	(221	) (91	)
Net cash provided by (used in) financing activities	(434	) (5,790	)
Effect of change in foreign currency exchange rates on cash and cash equivalents	21	(225	)
balances	∠ <b>1</b>	(223	,

Change in cash and cash equivalents	(192	) (6,554	)
Cash and cash equivalents, beginning of period	7,585	15,738	
Cash and cash equivalents, end of period	\$7,393	\$9,184	
Supplemental disclosures of cash flow information			
Net cash paid (received) for:			
Interest	\$623	\$618	
Income tax	\$332	\$444	
Non-cash transactions:			
Real estate and real estate joint ventures acquired in satisfaction of debt	<b>\$</b> —	\$55	
Dividends on common stock declared and unpaid	\$	\$303	
Deconsolidation of MetLife Core Property Fund (see Note 6):			
Reduction of redeemable noncontrolling interests	\$774	\$	
Reduction of long-term debt	\$413	\$	
Reduction of real estate and real estate joint ventures	\$1,132	\$	
See accompanying notes to the interim condensed consolidated financial statements.			

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited)

# 1. Business, Basis of Presentation and Summary of Significant Accounting Policies Business

"MetLife" or the "Company" refers to MetLife, Inc., a Delaware corporation incorporated in 1999, its subsidiaries and affiliates. MetLife is a global provider of life insurance, annuities, employee benefits and asset management. MetLife is organized into six segments: Retail; Group, Voluntary & Worksite Benefits; Corporate Benefit Funding; and Latin America (collectively, the "Americas"); Asia; and Europe, the Middle East and Africa ("EMEA"). Basis of Presentation

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported in the interim condensed consolidated financial statements. In applying these policies and estimates, management makes subjective and complex judgments that frequently require assumptions about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to the Company's business and operations. Actual results could differ from estimates.

The accompanying interim condensed consolidated financial statements include the accounts of MetLife, Inc. and its subsidiaries, as well as partnerships and joint ventures in which the Company has control, and variable interest entities ("VIEs") for which the Company is the primary beneficiary. Intercompany accounts and transactions have been eliminated.

Certain international subsidiaries have a fiscal year cutoff of November 30. Accordingly, the Company's interim condensed consolidated financial statements reflect the assets and liabilities of such subsidiaries as of May 31, 2014 and November 30, 2013 and the operating results of such subsidiaries for the three months and six months ended May 31, 2014 and 2013.

The Company uses the equity method of accounting for investments in equity securities when it has significant influence or at least 20% interest and for investments in real estate joint ventures and other limited partnership interests ("investees") when it has more than a minor ownership interest or more than a minor influence over the investee's operations, but does not have a controlling financial interest. The Company generally recognizes its share of the investee's earnings on a three-month lag in instances where the investee's financial information is not sufficiently timely or when the investee's reporting period differs from the Company's reporting period. The Company uses the cost method of accounting for investments in which it has virtually no influence over the investee's operations. Certain amounts in the prior year periods' interim condensed consolidated financial statements and related footnotes thereto have been reclassified to conform with the 2014 presentation as discussed throughout the Notes to the Interim Condensed Consolidated Financial Statements.

The accompanying interim condensed consolidated financial statements are unaudited and reflect all adjustments (including normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows for the interim periods presented in conformity with GAAP. Interim results are not necessarily indicative of full year performance. The December 31, 2013 consolidated balance sheet data was derived from audited consolidated financial statements included in MetLife, Inc.'s Annual Report on Form 10 K for the year ended December 31, 2013 (the "2013 Annual Report"), which include all disclosures required by GAAP. Therefore, these interim condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the Company included in the 2013 Annual Report.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

1. Business, Basis of Presentation and Summary of Significant Accounting Policies (continued)

#### Adoption of New Accounting Pronouncements

Effective January 1, 2014, the Company adopted new guidance regarding reporting of discontinued operations and disclosures of disposals of components of an entity. The guidance increases the threshold for a disposal to qualify as a discontinued operation, expands the disclosures for discontinued operations and requires new disclosures for certain disposals that do not meet the definition of a discontinued operation. Disposals must now represent a strategic shift that has or will have a major effect on the entity's operations and financial results to qualify as discontinued operations. As discussed in Note 3, the Company sold its wholly-owned subsidiary, MetLife Assurance Limited ("MAL"). As a result of the adoption of this new guidance, the results of operations of MAL and the loss on sale have been included in income from continuing operations.

Effective January 1, 2014, the Company adopted new guidance regarding the presentation of an unrecognized tax benefit. The new guidance requires that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, when the carryforwards are not available at the reporting date to settle any additional income taxes that would result from the disallowance of a tax position or the applicable tax law does not require, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit will be presented in the financial statements as a liability and will not be combined with the related deferred tax asset. The adoption was prospectively applied and resulted in a reduction to other liabilities and a corresponding increase to deferred income tax liability in the amount of \$277 million.

Effective January 1, 2014, the Company adopted new guidance regarding foreign currency that requires an entity that ceases to have a controlling financial interest in a subsidiary or group of assets within a foreign entity to release any related cumulative translation adjustment into net income. Accordingly, the cumulative translation adjustment should be released into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. For an equity method investment that is a foreign entity, a pro rata portion of the cumulative translation adjustment should be released into net income upon a partial sale of such an equity method investment. The new guidance did not have a material impact on the financial statements upon adoption.

Effective January 1, 2014, the Company adopted new guidance regarding liabilities that requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of the guidance is fixed at the reporting date, as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and any additional amount the reporting entity expects to pay on behalf of its co-obligors. In addition, the amendments require an entity to disclose the nature and amount of the obligation, as well as other information about the obligation. The new guidance did not have a material impact on the financial statements upon adoption.

Effective January 1, 2014, the Company adopted new guidance on other expenses which address how health insurers should recognize and classify in their income statements fees mandated by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act. The amendments in this standard specify that the liability for the fee should be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using the straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. In accordance with the adoption of the new accounting pronouncement on January 1, 2014, the Company recorded \$57 million in other liabilities, and a corresponding deferred cost, in other assets.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

1. Business, Basis of Presentation and Summary of Significant Accounting Policies (continued)

### Future Adoption of New Accounting Pronouncements

In June 2014, the Financial Accounting Standards Board ("FASB") issued new guidance on transfers and servicing (Accounting Standards Update ("ASU") 2014——-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosure), effective prospectively for fiscal years beginning after December 15, 2014 and interim periods within those years. The new guidance requires that repurchase-to-maturity transactions and repurchase financing arrangements be accounted for as secured borrowings and provides for enhanced disclosures, including the nature of collateral pledged and the time to maturity. Certain interim period disclosures for repurchase agreements and securities lending transactions are not required until the second quarter of 2015. The Company is currently evaluating the impact of this guidance on its consolidated financial statements. In May 2014, the FASB issued a comprehensive new revenue recognition standard (ASU 2014 09, Revenue from Contracts with Customers (Topic 606)), effective retrospectively for fiscal years beginning after December 15, 2016 and interim periods within those years. Early adoption of this standard is not permitted. The new guidance will supersede nearly all existing revenue recognition guidance under GAAP; however, it will not impact the accounting for insurance contracts, leases, financial instruments and guarantees. For those contracts that are impacted by the new guidance, the guidance will require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to, in exchange for those goods or services. The Company is currently evaluating the impact of this guidance on its consolidated financial statements.

In January 2014, the FASB issued new guidance regarding investments (ASU 2014 01, Investments — Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects), effective retrospectively for fiscal years beginning after December 15, 2014 and interim reporting periods within those years. The new guidance is applicable to investments in flow-through limited liability entities that manage or invest in affordable housing projects that qualify for the low-income housing tax credit. Under the guidance, an entity that meets certain conditions is permitted to make an accounting policy election to amortize the initial cost of its investment in proportion to the tax credits and other tax benefits received and recognize the net investment performance on the statement of operations as a component of income tax expense (benefit). The Company is currently evaluating the impact of this guidance on its consolidated financial statements.

### 2. Segment Information

MetLife is organized into six segments, reflecting three broad geographic regions: Retail; Group, Voluntary & Worksite Benefits; Corporate Benefit Funding; and Latin America (collectively, the "Americas"); Asia; and EMEA. In addition, the Company reports certain of its results of operations in Corporate & Other.

Americas

The Americas consists of the following segments:

Retail

The Retail segment offers a broad range of protection products and services and a variety of annuities to individuals and employees of corporations and other institutions, and is organized into two businesses: Life & Other and Annuities. Life & Other insurance products and services include variable life, universal life, term life and whole life products. Additionally, through broker-dealer affiliates, the Company offers a full range of mutual funds and other securities products. Life & Other products and services also include individual disability income products and personal lines property & casualty insurance, including private passenger automobile, homeowners and personal excess liability insurance. Annuities includes a variety of variable and fixed annuities which provide for both asset accumulation and asset distribution needs.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 2. Segment Information (continued)

### Group, Voluntary & Worksite Benefits

The Group, Voluntary & Worksite Benefits segment offers a broad range of protection products and services to individuals and corporations, as well as other institutions and their respective employees. Group insurance products and services include variable life, universal life and term life products. Group insurance products and services also include dental, group short- and long-term disability and accidental death & dismemberment ("AD&D") coverages. Voluntary & Worksite products and services include personal lines property & casualty insurance, including private passenger automobile, homeowners and personal excess liability insurance offered to employees on a voluntary basis. The Voluntary & Worksite business also includes long-term care, prepaid legal plans and critical illness products. Corporate Benefit Funding

The Corporate Benefit Funding segment offers a broad range of annuity and investment products, including guaranteed interest products and other stable value products, income annuities, and separate account contracts for the investment management of defined benefit and defined contribution plan assets. This segment also includes structured settlements and certain products to fund postretirement benefits and company-, bank- or trust-owned life insurance used to finance non-qualified benefit programs for executives.

#### Latin America

The Latin America segment offers a broad range of products to both individuals and corporations, as well as other institutions and their respective employees, which include life insurance, accident and health insurance, group medical, dental, credit insurance, endowment and retirement & savings products written in Latin America. The Latin America segment also includes U.S. sponsored direct business, comprised of group and individual products sold through sponsoring organizations and affinity groups. Products included are life, dental, group short- and long-term disability, AD&D coverages, property & casualty and other accident and health coverages, as well as non-insurance products such as identity protection.

#### Asia

The Asia segment offers a broad range of products to both individuals and corporations, as well as other institutions and their respective employees, which include whole life, term life, variable life, universal life, accident and health insurance, fixed and variable annuities, credit insurance and endowment products.

#### **EMEA**

The EMEA segment offers a broad range of products to both individuals and corporations, as well as other institutions and their respective employees, which include life insurance, accident and health insurance, credit insurance, annuities, endowment and retirement & savings products.

### Corporate & Other

Corporate & Other contains the excess capital not allocated to the segments, external integration costs, internal resource costs for associates committed to acquisitions, enterprise-wide strategic initiative restructuring charges, and various business activities including start-up and certain run-off businesses. Start-up businesses include expatriate benefits insurance, as well as direct and digital marketing products. Corporate & Other also includes assumed reinsurance of certain variable annuity products from the Company's former operating joint venture in Japan. Under this in-force reinsurance agreement, the Company reinsures living and death benefit guarantees issued in connection with variable annuity products. Corporate & Other also includes the investment management business through which the Company offers fee-based investment management services to institutional clients. Additionally, Corporate & Other includes interest expense related to the majority of the Company's outstanding debt and expenses associated with certain legal proceedings and income tax audit issues. Corporate & Other also includes the elimination of intersegment amounts, which generally relate to intersegment loans, which bear interest rates commensurate with related borrowings.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 2. Segment Information (continued)

Financial Measures and Segment Accounting Policies

Operating earnings is the measure of segment profit or loss the Company uses to evaluate segment performance and allocate resources. Consistent with GAAP guidance for segment reporting, operating earnings is the Company's measure of segment performance and is reported below. Operating earnings should not be viewed as a substitute for income (loss) from continuing operations, net of income tax. The Company believes the presentation of operating earnings as the Company measures it for management purposes enhances the understanding of its performance by highlighting the results of operations and the underlying profitability drivers of the business.

Operating earnings is defined as operating revenues less operating expenses, both net of income tax.

Operating revenues and operating expenses exclude results of discontinued operations and other businesses that have been or will be sold or exited by MetLife and are referred to as divested businesses. Operating revenues also excludes net investment gains (losses) and net derivative gains (losses). Operating expenses also excludes goodwill impairments.

The following additional adjustments are made to GAAP revenues, in the line items indicated, in calculating operating revenues:

Universal life and investment-type product policy fees excludes the amortization of unearned revenue related to net investment gains (losses) and net derivative gains (losses) and certain variable annuity guaranteed minimum income benefits ("GMIBs") fees ("GMIB Fees");

Net investment income: (i) includes amounts for scheduled periodic settlement payments and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment, (ii) includes income from discontinued real estate operations, (iii) excludes post-tax operating earnings adjustments relating to insurance joint ventures accounted for under the equity method, (iv) excludes certain amounts related to contractholder-directed unit-linked investments, and (v) excludes certain amounts related to securitization entities that are VIEs consolidated under GAAP; and

Other revenues are adjusted for settlements of foreign currency earnings hedges.

The following additional adjustments are made to GAAP expenses, in the line items indicated, in calculating operating expenses:

Policyholder benefits and claims and policyholder dividends excludes: (i) changes in the policyholder dividend obligation related to net investment gains (losses) and net derivative gains (losses), (ii) inflation-indexed benefit adjustments associated with contracts backed by inflation-indexed investments and amounts associated with periodic crediting rate adjustments based on the total return of a contractually referenced pool of assets and other pass through adjustments, (iii) benefits and hedging costs related to GMIBs ("GMIB Costs"), and (iv) market value adjustments associated with surrenders or terminations of contracts ("Market Value Adjustments");

Interest credited to policyholder account balances includes adjustments for scheduled periodic settlement payments and amortization of premium on derivatives that are hedges of policyholder account balances ("PABs") but do not qualify for hedge accounting treatment and excludes amounts related to net investment income earned on contractholder-directed unit-linked investments;

Amortization of deferred policy acquisition costs ("DAC") and value of business acquired ("VOBA") excludes amounts related to: (i) net investment gains (losses) and net derivative gains (losses), (ii) GMIB Fees and GMIB Costs, and (iii) Market Value Adjustments;

Amortization of negative VOBA excludes amounts related to Market Value Adjustments;

Interest expense on debt excludes certain amounts related to securitization entities that are VIEs consolidated under  ${}^{\bullet}$ GAAP; and

Other expenses excludes costs related to: (i) noncontrolling interests, (ii) implementation of new insurance regulatory requirements, and (iii) acquisition and integration costs.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 2. Segment Information (continued)

Operating earnings also excludes the recognition of certain contingent assets and liabilities that could not be recognized at acquisition or adjusted for during the measurement period under GAAP business combination accounting guidance.

In the first quarter of 2014, MetLife, Inc. began reporting the operations of MAL as divested business. See Note 3. Consequently, the results for Corporate Benefit Funding decreased by \$4 million, net of \$2 million of income tax, and \$9 million, net of \$5 million of income tax, for the three months and six months ended June 30, 2013, respectively. Also, the results for Corporate & Other decreased by \$4 million, net of \$2 million of income tax, and \$7 million, net of \$4 million of income tax, for the three months and six months ended June 30, 2013, respectively. Set forth in the tables below is certain financial information with respect to the Company's segments, as well as

Corporate & Other, for the three months and six months ended June 30, 2014 and 2013. The segment accounting policies are the same as those used to prepare the Company's consolidated financial statements, except for operating earnings adjustments as defined above. In addition, segment accounting policies include the method of capital allocation described below.

Economic capital is an internally developed risk capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model accounts for the unique and specific nature of the risks inherent in the Company's business.

The Company's economic capital model aligns segment allocated equity with emerging standards and consistent risk principles. The model applies statistics-based risk evaluation principles to the material risks to which the Company is exposed. These consistent risk principles include calibrating required economic capital shock factors to a specific confidence level and time horizon and applying an industry standard method for the inclusion of diversification benefits among risk types.

For the Company's domestic segments, net investment income is credited or charged based on the level of allocated equity; however, changes in allocated equity do not impact the Company's consolidated net investment income, operating earnings or income (loss) from continuing operations, net of income tax.

Net investment income is based upon the actual results of each segment's specifically identifiable investment portfolios adjusted for allocated equity. Other costs are allocated to each of the segments based upon: (i) a review of the nature of such costs; (ii) time studies analyzing the amount of employee compensation costs incurred by each segment; and (iii) cost estimates included in the Company's product pricing.

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 2. Segment Information (continued)

		ng Earnin	gs									
	America	as Group,	Compo	moto				Como	wata			
Three Months Ended June 30, 2014	Retail	Volunta & Work Benefits		_Laum	Total ca	Asia	EME	Corpor A & Other	Total	Adju	Total stments Consolida	
	(In milli	ions)										
Revenues	<b>4.019</b>	<b></b>	4.60.6	<b></b>	<b>+= -</b> 4 -	<b>*</b> 1 0 1 <b>2</b>	<b></b>	<b></b>	<b></b>	<b></b>	<b></b>	
Premiums	\$1,812	\$4,038	\$686	\$780	\$7,316	\$1,913	\$584	\$40	\$9,853	\$20	\$9,873	
Universal life and	1.056	101	<i></i>	217	1.000	400	117	2.4	2.260	00	0.450	
investment-type product policy fees	1,256	181	55	317	1,809	400	117	34	2,360	98	2,458	
Net investment income	1,963	458	1,443		4,196	717	134	48	5,095	164	5,259	
Other revenues	265	104	75	9	453	24	11	5	493	. ,	490	
Net investment gains (losses)	_	_	_				_	_	_		(125)	
Net derivative gains (losses)	_	_	_				_	_	_	311	311	
Total revenues	5,296	4,781	2,259	1,438	13,774	3,054	846	127	17,801	465	18,266	
Expenses												
Policyholder benefits and claims and policyholder dividends	2,438	3,789	1,273	743	8,243	1,425	271	25	9,964	421	10,385	
Interest credited to policyholder account balances	561	39	287	100	987	394	35	9	1,425	284	1,709	
Capitalization of DAC	(249)	(36)	(18)	(93)	(396)	(457	(170)	(8	(1,031)	(1)	(1,032)	
Amortization of DAC and VOBA	378	35	6	81	500	362	160	3	1,025	37	1,062	
Amortization of negative VOBA		_		(1)	(1)	(92	) (6	· —	(99	(12)	(111 )	
Interest expense on debt			2		2			297	299	13	312	
Other expenses	1,177	638	134	412	2,361	976	446	196	3,979	12	3,991	
Total expenses	4,305	4,465	1,684	1,242	11,696	2,608	736	522	15,562	754	16,316	
Provision for income tax expense (benefit)	339	111	201	36	687	127	17	(213	618	(44)	574	
Operating earnings	\$652	\$205	\$374	\$160	\$1,391	\$319	\$93	\$(182)	1,621			
Adjustments to:												
Total revenues									465			
Total expenses									(754)	)		
Provision for income tax (expense	•								44			
Income (loss) from continuing op	erations,	net of inc	ome tax	ζ.					\$1,376		\$1,376	

# **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 2. Segment Information (continued)

	Operatir America		gs								
Three Months Ended June 30, 2013	Retail	Group, Volunta & Work Benefits	Corpo Penef Site Fundi	rate Latin it Ameri ng	Total ca	Asia	EMEA	Corpor A & Other	rate Total	Adj	Total ustments Consolida
	(In milli	ons)									
Revenues											
Premiums	\$1,581	\$3,797	\$503	\$710	\$6,591	\$1,980	\$558	\$28	\$9,157	\$1	\$9,158
Universal life and											
investment-type product policy fees	1,238	170	65	235	1,708	442	96	35	2,281	90	2,371
Net investment income	1,987	472	1,402	281	4,142	723	120	72	5,057	225	5,282
Other revenues	257	105	67	5	434	28	34	4	500		490
Net investment gains (losses)	_					_					110
Net derivative gains (losses)	_						_			(1,6)	9(1,690)
Total revenues	5,063	4,544	2,037	1,231	12,875	3,173	808	139	16,995		745,721
Expenses											
Policyholder benefits and claims and policyholder dividends	2,272	3,514	1,080	601	7,467	1,433	256	18	9,174	115	9,289
Interest credited to policyholder account balances	589	39	305	103	1,036	437	37	11	1,521	325	1,846
Capitalization of DAC	(344 )	(35 ) 33	(6 ) 6	(108) 83	(493 ) 518	(522 392	) (192 ) 195	` '	) (1,212 ) 1,105		
Amortization of DAC and VOBA		33	0	83	318				-		7958 (138 )
Amortization of negative VOBA Interest expense on debt	1	<u> </u>	2	<u> </u>	5	(113	(1 )	283	287	34	(138 ) 321
Other expenses	1,265	578	116	390	2,349	1,054	460	146	4,009	87	4,096
Total expenses	4,179	4,130	1,503	1,070	10,882	2,681	744	453	14,760		15,160
Provision for income tax expense	,		•	•	-	-			•		•
(benefit)	303	139	188	36	666	162		(205)		(56)	553
Operating earnings	\$581	\$275	\$346	\$125	\$1,327	\$330	\$68	\$(109)	1,616		
Adjustments to:											
Total revenues									(1,274)		
Total expenses									(400)		
Provision for income tax (expens									566		<b></b>
Income (loss) from continuing of	perations,	net of in	come ta	X					\$508		\$508

# **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 2. Segment Information (continued)

Operating Earnings

Λm	OTTOO
-A11	ericas

Six Months Ended June 30, 2014	Retail  (In mill	Dellelli	ary Benef ksite Eundi	orate. Latin it Americ ng	Total ca	Asia	EMEA	Corpo & Other	rate Total	Adjı	Total ustments Consoli	idate
Revenues	(111 11111	110113)										
Premiums	\$3 536	\$8 040	\$987	\$1 448	\$14,011	\$3 803	\$1 181	\$75	\$19.070	\$22	\$19,092	2.
Universal life and	40,000	Ψο,σ.σ	Ψ,σ,	Ψ1,ο	Ψ1.,011	Ψε,σσε	Ψ1,101	Ψ,ε	Ψ 12,070	Ψ	Ψ 12,022	
investment-type product policy	2,503	358	112	628	3,601	789	226	67	4,683	196	4,879	
fees	,				•				•		ŕ	
Net investment income	3,977	911	2,853	657	8,398	1,410	257	115	10,180	114	10,294	
Other revenues	510	211	143	16	880	51	27	26	984	(16	)968	
Net investment gains (losses)			_					_		(536	5)(536	)
Net derivative gains (losses)										654	654	
Total revenues	10,526	9,520	4,095	2,749	26,890	6,053	1,691	283	34,917	434	35,351	
Expenses												
Policyholder benefits and claims	4,845	7,570	2.161	1,347	15,923	2,822	532	60	19,337	675	20,012	
and policyholder dividends	1,015	7,570	2,101	1,517	13,723	2,022	332	00	17,557	075	20,012	
Interest credited to policyholder account balances	1,116	79	565	198	1,958	781	69	18	2,826	352	3,178	
Capitalization of DAC	(483	)(70	)(19	(182	)(754	)(951	)(346	)(26	)(2,077	)(1	)(2,078	)
Amortization of DAC and VOBA		71	10	160	1,048	700	324	3	2,075	45	2,120	,
Amortization of negative VOBA				(1	)(1	)(186	)(15	)—	(202	)(24	)(226	)
Interest expense on debt			4		4	_	<u> </u>	589	593	31	624	
Other expenses	2,319	1,266	254	814	4,653	1,966	902	409	7,930	15	7,945	
Total expenses	8,604	8,916	2,975	2,336	22,831	5,132	1,466	1,053	30,482	1,09	331,575	
Provision for income tax expense	658	211	391	70	1,330	274	44	(126	)1,222	(16/	1,058	
(benefit)								•		(10-	,,1,050	
Operating earnings	\$1,264	\$393	\$729	\$343	\$2,729	\$647	\$181	\$(344	)3,213			
Adjustments to:												
Total revenues									434			
Total expenses									` '	)		
Provision for income tax (expense	-								164			
Income (loss) from continuing op	erations	, net of i	ncome	tax					\$2,718		\$2,718	

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 2. Segment Information (continued)

Operating Earnings	S
Americas	

	7 Millerice	Casua									
Six Months Ended June 30, 2013		Group, Volunta & Work Benefits	Fundir		Total a	Asia	EMEA	Corpora & Other	ate Total	Adjus	Tot stme Co
	(In milli	ons)									
Revenues			+	* . * . *	*	+	*	<b></b>	* * 0 * * 0		
Premiums	\$3,128	\$7,671	\$919	\$1,385	\$13,103	\$3,978	\$1,125	\$54	\$18,260	\$49	\$18
Universal life and	2.405	250	100	160	2.240	006	107	7.1	4 402	170	1.0
investment-type product policy fees	2,405	350	133	460	3,348	886	187	71	4,492	170	4,6
Net investment income	3,948	925	2,792		8,223	1,455	248	213	10,139	1,220	11,
Other revenues	500	213	140	9	862	41	61	17	981	(11)	
Net investment gains (losses)	_	_	_	_	_		_	_	_	424	
Net derivative gains (losses)				_	_				_	(2,32)	
Total revenues	9,981	9,159	3,984	2,412	25,536	6,360	1,621	355	33,872	(468)	33,
Expenses											
Policyholder benefits and claims and policyholder dividends	4,425	7,154	2,097	1,155	14,831	2,848	493	27	18,199	798	18,
Interest credited to policyholder account balances	1,168	78	648	207	2,101	879	72	23	3,075	1,361	4,4
Capitalization of DAC	(718)	(68)	(23)	(213	(1,022)	(1,068)	(369)	(9)	(2,468)	_	(2,4
Amortization of DAC and VOBA	727	67	17	157	968	793	360	_	2,121	(339)	1,7
Amortization of negative VOBA	_			(1)	) (1 )	(226)	(28)	_	(255)	(29)	(28
Interest expense on debt	1	1	4	_	6		_	569	575	67	642
Other expenses	2,543	1,166	255	762	4,726	2,148	908	310	8,092	399	8,4
Total expenses	8,146	8,398	2,998	2,067	21,609	5,374	1,436	920	29,339	2,257	31,
Provision for income tax expense (benefit)	628	256	346	77	1,307	323	30	(400)	1,260	(955)	305
Operating earnings	\$1,207	\$505	\$640	\$268	\$2,620	\$663	\$155	\$(165)	3,273		
Adjustments to:											
Total revenues									(468	)	
Total expenses									(2,257)	)	
Provision for income tax (expense	e) benefit								955		
Income (loss) from continuing ope	erations, 1	net of inco	ome tax						\$1,503		\$1,

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 2. Segment Information (continued)

The following table presents total assets with respect to the Company's segments, as well as Corporate & Other, at:

	June 30, 2014	December 31, 2013
	(In millions)	
Retail	\$360,783	\$349,516
Group, Voluntary & Worksite Benefits	45,401	43,404
Corporate Benefit Funding	229,128	220,612
Latin America	74,437	69,874
Asia	124,475	119,717
EMEA	31,178	33,382
Corporate & Other	45,718	48,791
Total	\$911,120	\$885,296

### 3. Disposition

In May 2014, the Company completed the sale of its wholly-owned subsidiary, MAL, for \$702 million (£418 million) in net cash consideration. As a result of the sale, a loss of \$633 million (\$442 million, net of income tax), which includes a reduction to goodwill of \$60 million (\$51 million, net of income tax), was recorded for the six months ended June 30, 2014. A loss of \$138 million (\$99 million, net of income tax), which includes \$77 million (\$50 million, net of income tax) related to net investments in foreign operation hedges, was recorded for the three months ended June 30, 2014. The losses are reflected within net investment gains (losses) on the consolidated statements of operations and comprehensive income (loss). The losses on the sale were increased by net income from MAL of \$42 million and \$77 million for the three months and six months ended June 30, 2014, respectively. MAL's results of operations are included in continuing operations. They were historically included in the Corporate Benefit Funding segment. See Note 2.

### 4. Insurance

#### Guarantees

As discussed in Notes 1 and 4 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report, the Company issues variable annuity products with guaranteed minimum benefits. The non-life-contingent portion of guaranteed minimum withdrawal benefits ("GMWBs") and the portion of certain GMIBs that does not require annuitization are accounted for as embedded derivatives in PABs and are further discussed in Note 7.

The Company also issues annuity contracts that apply a lower rate on funds deposited if the contractholder elects to surrender the contract for cash and a higher rate if the contractholder elects to annuitize ("two tier annuities"). These guarantees include benefits that are payable in the event of death, maturity or at annuitization. Additionally, the Company issues universal and variable life contracts where the Company contractually guarantees to the contractholder a secondary guarantee or a guaranteed paid-up benefit.

Based on the type of guarantee, the Company defines net amount at risk as listed below. These amounts include direct and assumed business, but exclude offsets from hedging or reinsurance, if any.

### Variable Annuity Guarantees

### In the Event of Death

Defined as the death benefit less the total contract account value, as of the balance sheet date. It represents the amount of the claim that the Company would incur if death claims were filed on all contracts on the balance sheet date and includes any additional contractual claims associated with riders purchased to assist with covering income taxes payable upon death.

## At Annuitization

Defined as the amount (if any) that would be required to be added to the total contract account value to purchase a lifetime income stream, based on current annuity rates, equal to the minimum amount provided under the guaranteed

benefit. This amount represents the Company's potential economic exposure to such guarantees in the event all contractholders were to annuitize on the balance sheet date, even though the contracts contain terms that allow annuitization of the guaranteed amount only after the 10th anniversary of the contract, which not all contractholders have achieved.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 4. Insurance (continued)

### Two Tier Annuities

Defined as the excess of the upper tier, adjusted for a profit margin, less the lower tier, as of the balance sheet date. These contracts apply a lower rate on funds if the contractholder elects to surrender the contract for cash and a higher rate if the contractholder elects to annuitize.

Universal and Variable Life Contracts

Defined as the guarantee amount less the account value, as of the balance sheet date. It represents the amount of the claim that the Company would incur if death claims were filed on all contracts on the balance sheet date.

Information regarding the types of guarantees relating to annuity contracts and universal and variable life contracts was as follows at:

June 30 2014

December 31 2013

	Julie 30, 2014		December 31,	2013
	In the	At	In the	At
	Event of Deatl	h Annuitization	Event of Deat	h Annuitization
	(In millions)			
Annuity Contracts (1)				
Variable Annuity Guarantees				
Total contract account value (2)	\$204,027	\$102,857	\$201,395	\$100,527
Separate account value	\$168,187	\$98,901	\$164,500	\$96,459
Net amount at risk	\$3,917	\$1,382	\$4,203	\$1,219
Average attained age of contractholders	64 years	64 years	63 years	63 years
Two Tier Annuities				
General account value	N/A	\$1,025	N/A	\$880
Net amount at risk	N/A	\$311	N/A	\$234
Average attained age of contractholders	N/A	50 years	N/A	50 years
	June 30, 2014		December 31,	2013
	Secondary	Paid-Up	Secondary	Paid-Up
	Guarantees	Guarantees	Guarantees	Guarantees
	(In millions)			
Universal and Variable Life Contracts (1)				
Account value (general and separate account)	\$16,468	\$3,640	\$16,048	\$3,700
Net amount at risk	\$183,942	\$21,020	\$185,920	\$21,737
Average attained age of policyholders	56 years	61 years	55 years	60 years

<sup>(1)</sup> The Company's annuity and life contracts with guarantees may offer more than one type of guarantee in each contract. Therefore, the amounts listed above may not be mutually exclusive.

<sup>(2)</sup> Includes amounts, which are not reported on the consolidated balance sheets, from assumed reinsurance of certain variable annuity products from the Company's former operating joint venture in Japan.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 5. Closed Block

On April 7, 2000 (the "Demutualization Date"), Metropolitan Life Insurance Company ("MLIC") converted from a mutual life insurance company to a stock life insurance company and became a wholly-owned subsidiary of MetLife, Inc. The conversion was pursuant to an order by the New York Superintendent of Insurance approving MLIC's plan of reorganization, as amended (the "Plan"). On the Demutualization Date, MLIC established a closed block for the benefit of holders of certain individual life insurance policies of MLIC.

Experience within the closed block, in particular mortality and investment yields, as well as realized and unrealized gains and losses, directly impact the policyholder dividend obligation. Amortization of the closed block DAC, which resides outside of the closed block, is based upon cumulative actual and expected earnings within the closed block. Accordingly, the Company's net income continues to be sensitive to the actual performance of the closed block. Closed block assets, liabilities, revenues and expenses are combined on a line-by-line basis with the assets, liabilities, revenues and expenses outside the closed block based on the nature of the particular item.

Information regarding the closed block liabilities and assets designated to the closed block was as follows at:

	June 30, 2014	December 31, 2013
	(In millions)	
Closed Block Liabilities		
Future policy benefits	\$41,795	\$42,076
Other policy-related balances	331	298
Policyholder dividends payable	477	456
Policyholder dividend obligation	2,986	1,771
Current income tax payable	18	18
Other liabilities	641	582
Total closed block liabilities	46,248	45,201
Assets Designated to the Closed Block		
Investments:		
Fixed maturity securities available-for-sale, at estimated fair value	29,295	28,374
Equity securities available-for-sale, at estimated fair value	90	86
Mortgage loans	6,031	6,155
Policy loans	4,651	4,669
Real estate and real estate joint ventures	543	492
Other invested assets	997	814
Total investments	41,607	40,590
Cash and cash equivalents	311	238
Accrued investment income	495	477
Premiums, reinsurance and other receivables	95	98
Deferred income tax assets	294	293
Total assets designated to the closed block	42,802	41,696
Excess of closed block liabilities over assets designated to the closed block	3,446	3,505
Amounts included in accumulated other comprehensive income (loss)		
("AOCI")		
Unrealized investment gains (losses), net of income tax	2,254	1,502
Unrealized gains (losses) on derivatives, net of income tax	(5	) (3
Allocated to policyholder dividend obligation, net of income tax	(1,941	) (1,151
Total amounts included in AOCI	308	348
Maximum future earnings to be recognized from closed block assets and liabilities	\$3,754	\$3,853

## **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 5. Closed Block (continued)

Information regarding the closed block policyholder dividend obligation was as follows:

	Six Mont	hs	Year	
	Ended		Ended	
	June 30,	2014	Decembe	er 31, 2013
	(In millio	ons)		
Balance, beginning of period	\$1,771		\$3,828	
Change in unrealized investment and derivative gains (losses)	1,215		(2,057	)
Balance, end of period	\$2,986		\$1,771	
Information regarding the closed block revenues and expenses was as follows:	ws:			
	Three Mo	nths	Six Mont	hs
	Ended		Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
	(In million	ns)		
Revenues				
Premiums	\$473	\$489	\$919	\$953
Net investment income	522	529	1,052	1,062
Net investment gains (losses)	8	24	8	27
Net derivative gains (losses)	(3)	7	(4)	15
Total revenues	1,000	1,049	1,975	2,057
Expenses				
Policyholder benefits and claims	645	669	1,269	1,312
Policyholder dividends	243	247	476	489
Other expenses	38	43	79	85
Total expenses	926	959	1,824	1,886
Revenues, net of expenses before provision for income tax expense	74	00	151	171
(benefit)	/4	90	131	1/1
Provision for income tax expense (benefit)	26	33	53	60
Revenues, net of expenses and provision for income tax expense (benefit)	\$48	\$57	\$98	\$111
Net investment gains (losses) Net derivative gains (losses) Total revenues Expenses Policyholder benefits and claims Policyholder dividends Other expenses Total expenses Revenues, net of expenses before provision for income tax expense (benefit) Provision for income tax expense (benefit)	8 (3 1,000 645 243 38 926 74 26 \$48	24 7 1,049 669 247 43 959 90 33 \$57	8 (4 1,975 1,269 476 79 1,824 151 53	27 15 2,057 1,312 489 85 1,886 171 60 \$111

MLIC charges the closed block with federal income taxes, state and local premium taxes and other additive state or local taxes, as well as investment management expenses relating to the closed block as provided in the Plan. MLIC also charges the closed block for expenses of maintaining the policies included in the closed block.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments

Fixed Maturity and Equity Securities Available-for-Sale

June 30 2014

Fixed Maturity and Equity Securities Available-for-Sale by Sector

The following table presents the fixed maturity and equity securities available-for-sale ("AFS") by sector. Redeemable preferred stock is reported within U.S. corporate and foreign corporate fixed maturity securities and non-redeemable preferred stock is reported within equity securities. Included within fixed maturity securities are structured securities including residential mortgage-backed securities ("RMBS"), commercial mortgage-backed securities ("CMBS") and asset-backed securities ("ABS").

December 31 2013

	June 30, 20	014				December	31, 2013			
	Cost or	Gross Un	realized		Estimated	Cost or	Gross Un	realized		Estimated
	Amortized	l	Tempora	ryOTTI	Fair	Amortized		Tempora	ryOTTI	Fair
	Cost	Gains	Losses	Losses	Value	Cost	Gains	Losses	Losses	Value
	(In million	ıs)								
Fixed maturity										
securities										
U.S. corporate	\$99,550	\$10,311	\$468	<b>\$</b> —	\$109,393	\$100,203	\$7,495	\$1,229	\$—	\$106,469
Foreign corporate	57,557	5,118	187		62,488	59,778	3,939	565	_	63,152
Foreign	51,794	5,019	186		56,627	50,717	4,107	387	_	54,437
government	-	3,017	100		30,027	30,717	7,107	307		34,437
U.S. Treasury and	1 50 310	4,194	157		54,347	43,928	2,251	1,056		45,123
agency										
RMBS	37,344	2,082	259	103	39,064	34,167	1,584	490	206	35,055
CMBS	15,119	582	50		15,651	16,115	605	170	_	16,550
ABS	14,558	306	69	7	14,788	15,458	296	171	12	15,571
State and political	l 13.055	1,729	86		14,698	13,233	903	306	_	13,830
Subdivision	13,033	1,727	00		14,070	13,233	703	300		13,030
Total fixed										
maturity	\$339,287	\$29,341	\$1,462	\$110	\$367,056	\$333,599	\$21,180	\$4,374	\$218	\$350,187
securities										
Equity securities										
Common stock	\$2,138	\$573	\$4	\$—	\$2,707	\$1,927	\$431	\$5	\$—	\$2,353
Non-redeemable	1,114	82	40		1,156	1,085	76	112		1,049
preferred stock	1,117	02	<del>1</del> 0		1,130	1,005	70	112		1,047
Total equity	\$3,252	\$655	\$44	<b>\$</b> —	\$3,863	\$3,012	\$507	\$117	<b>\$</b> —	\$3,402
securities	Ψ 3,434	Ψ033	ψττ	Ψ	Ψ 5,005	$\psi J_{,012}$	Ψυσι	ΨΙΙΙ	Ψ	Ψ2,π02

The Company held non-income producing fixed maturity securities with an estimated fair value of \$32 million and \$74 million with unrealized gains (losses) of \$18 million and \$23 million at June 30, 2014 and December 31, 2013, respectively.

Maturities of Fixed Maturity Securities

The amortized cost and estimated fair value of fixed maturity securities, by contractual maturity date, were as follows at:

	June 30, 2014		December 31, 20	13	
		Estimated		Estimated	
	Amortized	Fair	Amortized	Fair	
	Cost	Value	Cost	Value	
	(In millions)				
Due in one year or less	\$14,242	\$14,480	\$15,828	\$16,030	

Edgar Filing: METLIFE INC - Form 10-Q

Due after one year through five years	77,029	81,202	70,467	74,229
Due after five years through ten years	78,643	85,648	78,159	83,223
Due after ten years	102,352	116,223	103,405	109,529
Subtotal	272,266	297,553	267,859	283,011
Structured securities (RMBS, CMBS and A	ABS) 67,021	69,503	65,740	67,176
Total fixed maturity securities	\$339,287	\$367,056	\$333,599	\$350,187

Actual maturities may differ from contractual maturities due to the exercise of call or prepayment options. Fixed maturity securities not due at a single maturity date have been presented in the year of final contractual maturity. RMBS, CMBS and ABS are shown separately, as they are not due at a single maturity.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 6. Investments (continued)

**Current Period Evaluation** 

Continuous Gross Unrealized Losses for Fixed Maturity and Equity Securities AFS by Sector The following table presents the estimated fair value and gross unrealized losses of fixed maturity and equity securities AFS in an unrealized loss position, aggregated by sector and by length of time that the securities have been in a continuous unrealized loss position.

	June 30, 2014				December 31, 2013			
	Less than	12 Months	Equal to contact than 12 M		Less than 1	2 Months	Equal to or than 12 Mo	
	Estimated	Gross	Estimated	Gross	Estimated	Gross	Estimated	Gross
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized
	Value	Losses	Value	Losses	Value	Losses	Value	Losses
	(In million	ns, except ni	umber of se	ecurities)				
Fixed maturity securities								
U.S. corporate	\$4,041	\$59	\$7,002	\$409	\$13,889	\$808	\$3,807	\$421
Foreign corporate	2,781	70	2,822	117	9,019	402	2,320	163
Foreign government	2,226	54	1,955	132	5,052	336	1,846	51
U.S. Treasury and agency	4,865	6	5,673	151	15,225	1,037	357	19
RMBS	1,640	77	4,162	285	10,754	363	2,302	333
CMBS	860	20	1,076	30	3,696	142	631	28
ABS	2,845	17	786	59	3,772	59	978	124
State and political subdivision	155	2	1,214	84	3,109	225	351	81
Total fixed maturity securities	\$19,413	\$305	\$24,690	\$1,267	\$64,516	\$3,372	\$12,592	\$1,220
Equity securities								
Common stock	\$90	\$4	<b>\$</b> —	\$	\$81	\$4	\$16	\$1
Non-redeemable preferred stock	<sup>d</sup> 68	2	348	38	364	65	191	47
Total equity securities	\$158	\$6	\$348	\$38	\$445	\$69	\$207	\$48
Total number of securities	S							
in an unrealized loss position	1,611		1,853		4,480		1,571	

Evaluation of AFS Securities for OTTI and Evaluating Temporarily Impaired AFS Securities
As described more fully in Notes 1 and 8 of the Notes to the Consolidated Financial Statements included in the
2013 Annual Report, the Company performs a regular evaluation of all investment classes for impairment, including
fixed maturity securities, equity securities and perpetual hybrid securities, in accordance with its impairment policy, in
order to evaluate whether such investments are other-than-temporarily impaired.

Based on the Company's current evaluation of its AFS securities in an unrealized loss position in accordance with its impairment policy, and the Company's current intentions and assessments (as applicable to the type of security) about holding, selling and any requirements to sell these securities, the Company has concluded that these securities are not other-than-temporarily impaired at June 30, 2014. Future other-than-temporary impairment ("OTTI") will depend primarily on economic fundamentals, issuer performance (including changes in the present value of future cash flows expected to be collected), and changes in credit ratings, collateral valuation, interest rates and credit spreads. If economic fundamentals deteriorate or if there are adverse changes in the above factors, OTTI may be incurred in

upcoming periods.

Gross unrealized losses on fixed maturity securities decreased \$3.0 billion during the six months ended June 30, 2014 from \$4.6 billion to \$1.6 billion. The decrease in gross unrealized losses for the six months ended June 30, 2014, was primarily attributable to a decrease in interest rates, and to a lesser extent narrowing credit spreads. At June 30, 2014, \$236 million of the total \$1.6 billion of gross unrealized losses were from 68 fixed maturity securities with an unrealized loss position of 20% or more of amortized cost for six months or greater.

### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

### **Investment Grade Fixed Maturity Securities**

Of the \$236 million of gross unrealized losses on fixed maturity securities with an unrealized loss of 20% or more of amortized cost for six months or greater, \$143 million, or 61%, are related to gross unrealized losses on 44 investment grade fixed maturity securities. Unrealized losses on investment grade fixed maturity securities are principally related to widening credit spreads and, with respect to fixed-rate fixed maturity securities, rising interest rates since purchase. Below Investment Grade Fixed Maturity Securities

Of the \$236 million of gross unrealized losses on fixed maturity securities with an unrealized loss of 20% or more of amortized cost for six months or greater, \$93 million, or 39%, are related to gross unrealized losses on 24 below investment grade fixed maturity securities. Unrealized losses on below investment grade fixed maturity securities are principally related to non-agency RMBS (primarily alternative residential mortgage loans) and ABS (primarily foreign ABS) and are the result of significantly wider credit spreads resulting from higher risk premiums since purchase, largely due to economic and market uncertainties including concerns over unemployment levels and valuations of residential real estate supporting non-agency RMBS. Management evaluates non-agency RMBS and ABS based on actual and projected cash flows after considering the quality of underlying collateral, expected prepayment speeds, current and forecasted loss severity, consideration of the payment terms of the underlying assets backing a particular security, and the payment priority within the tranche structure of the security.

### **Equity Securities**

Gross unrealized losses on equity securities decreased \$73 million during the six months ended June 30, 2014 from \$117 million to \$44 million. Of the \$44 million, \$27 million were from nine equity securities with gross unrealized losses of 20% or more of cost for 12 months or greater, all of which were financial services industry investment grade non-redeemable preferred stock, of which 59% were rated A or better.

#### Mortgage Loans

Mortgage Loans by Portfolio Segment

Mortgage loans are summarized as follows at:

Carrying	% of	Carrying	, 2013 % of Total
	1 Otal		Total
(III IIIIIIIIIII)		(III IIIIIIIOIIS)	
\$40,604	71.0	% \$40,926	70.9 %
11,961	20.9	12,391	21.5
3,947	6.9	2,772	4.8
56,512	98.8	56,089	97.2
(294)	(0.5)	(322)	(0.6)
56,218	98.3	55,767	96.6
367	0.6	338	0.6
638	1.1	1,598	2.8
57,223	100.0	57,703	100.0
_		3	
\$57,223	100.0	% \$57,706	100.0 %
	Carrying Value (In millions) \$40,604 11,961 3,947 56,512 (294 56,218 367 638 57,223	Value Total (In millions)  \$40,604 71.0 11,961 20.9 3,947 6.9 56,512 98.8 (294 ) (0.5 ) 56,218 98.3 367 0.6 638 1.1 57,223 100.0 —	Carrying         % of Value         Carrying Value (In millions)           \$40,604         71.0         % \$40,926           \$11,961         20.9         \$12,391           \$3,947         6.9         2,772           \$6,512         98.8         56,089           (294         ) (0.5         ) (322           \$6,218         98.3         55,767           367         0.6         338           638         1.1         1,598           \$7,223         100.0         57,703           —         3

Purchases of mortgage loans were \$818 million and \$1.4 billion for the three months and six months ended (1) June 30, 2014, respectively. Purchases of mortgage loans were \$836 million and \$886 million for the three months and six months ended June 30, 2013, respectively.

See "— Variable Interest Entities" for discussion of consolidated securitization entities ("CSEs").

## **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

# Mortgage Loans and Valuation Allowance by Portfolio Segment

The carrying value prior to valuation allowance ("recorded investment") in mortgage loans held-for-investment, by portfolio segment, by method of evaluation of credit loss, and the related valuation allowances, by type of credit loss, were as follows at:

	June 30, 20	Tune 30, 2014				December 31, 2013				
	Commercia	aAgricultural	Residential	Total	Commercia Agricultural Residential Total					
	(In million	s)								
Mortgage loans:										
Evaluated individually for credit losses	\$415	\$ 75	\$ 9	\$499	\$506	\$ 100	\$ 16	\$622		
Evaluated collectively for credit losses	40,189	11,886	3,938	56,013	40,420	12,291	2,756	55,467		
Total mortgage loans	40,604	11,961	3,947	56,512	40,926	12,391	2,772	56,089		
Valuation allowances:										
Specific credit losses	33	6	_	39	58	7	1	66		
Non-specifically identified credit losses	197	36	22	255	200	37	19	256		
Total valuation allowances	230	42	22	294	258	44	20	322		
Mortgage loans, net of valuation allowance	\$40,374	\$ 11,919	\$ 3,925	\$56,218	\$40,668	\$ 12,347	\$ 2,752	\$55,767		

Valuation Allowance Rollforward by Portfolio Segment

The changes in the valuation allowance, by portfolio segment, were as follows:

C .	Ended June 3 2014	0, ercia <b>A</b> griculti	ural Resident	ial Total	2013 Comn	nerciaAgricu	ltural Resider	ntial Total	
Balance, beginning of period	\$259	\$ 42	\$ 25	\$326	\$275	\$ 54	\$ 3	\$332	
Provision (release)	(5	) —	(3	) (8	) (33	) 1	8	(24)	)
Charge-offs, net of recoveries	(24	) —	_	(24	) —	(6	) —	(6)	)
Balance, end of period	\$230 Six Mo Ended June 3		\$ 22	\$294	\$242 \$49 \$11 \$302				
	2014 Comm (In mil	ercia <b>A</b> gricultulions)	ıral Resident	tial Total	2013 Commercia Agricultural Residential Total				
Balance, beginning of period	\$258	\$ 44	\$ 20	\$322	\$293	\$ 52	\$ 2	\$347	
Provision (release)	(4 (24	) (2	) 3 (1	(3 ) (25	) (51 ) —	) 7 (10	9	(35 ) (10 )	)

Charge-offs, net of recoveries

Balance, end of period \$ 22 \$ 11 \$302 \$230 \$ 42 \$294 \$242 \$ 49

## **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 6. Investments (continued)

#### Credit Quality of Commercial Mortgage Loans

The credit quality of commercial mortgage loans held-for-investment were as follows at:

	Recorded Investment						Estimated	% of	
	Debt Servi	ce Coverage R	latios		% of		Fair Value	Total	
	> 1.20x	1.00x - 1.20	x < 1.00x	Total	Total		Tan value	Total	
	(In million	s)					(In millions)	)	
June 30, 2014									
Loan-to-value ratios:									
Less than 65%	\$31,658	\$ 587	\$534	\$32,779	80.7	%	\$34,876	81.5	%
65% to 75%	5,513	498	57	6,068	15.0		6,206	14.5	
76% to 80%	548	212	57	817	2.0		816	1.9	
Greater than 80%	424	303	213	940	2.3		909	2.1	
Total	\$38,143	\$ 1,600	\$861	\$40,604	100.0	%	\$42,807	100.0	%
December 31, 2013									
Loan-to-value ratios:									
Less than 65%	\$30,552	\$ 614	\$841	\$32,007	78.2	%	\$33,519	78.9	%
65% to 75%	6,360	438	149	6,947	17.0		7,039	16.6	
76% to 80%	525	192	189	906	2.2		892	2.1	
Greater than 80%	661	242	163	1,066	2.6		1,006	2.4	
Total	\$38,098	\$ 1,486	\$1,342	\$40,926	100.0	%	\$42,456	100.0	%

Credit Quality of Agricultural Mortgage Loans

The credit quality of agricultural mortgage loans held-for-investment were as follows at:

	June 30, 2014		December 31, 2013	
	Recorded	% of	Recorded	% of
	Investment	Total	Investment	Total
	(In millions)		(In millions)	
Loan-to-value ratios:				
Less than 65%	\$11,277	94.3	\$11,461	92.5 %
65% to 75%	552	4.6	729	5.9
76% to 80%	40	0.3	84	0.7
Greater than 80%	92	0.8	117	0.9
Total	\$11,961	100.0 %	\$12,391	100.0 %

The estimated fair value of agricultural mortgage loans held-for-investment was \$12.3 billion and \$12.7 billion at June 30, 2014 and December 31, 2013, respectively.

Credit Quality of Residential Mortgage Loans

The credit quality of residential mortgage loans held-for-investment were as follows at:

1 2	$\mathcal{U}$						
		June 30, 2014			December 31, 2013		
		Recorded % of			Recorded	% of	
		Investment	Total		Investment	Total	
		(In millions)			(In millions)		
Performance indicators:							
Performing		\$3,847	97.5	%	\$2,693	97.1	%
Nonperforming		100	2.5		79	2.9	
Total		\$3,947	100.0	%	\$2,772	100.0	%

The estimated fair value of residential mortgage loans held-for-investment was \$4.1 billion and \$2.8 billion at June 30, 2014 and December 31, 2013, respectively.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 6. Investments (continued)

#### Past Due and Interest Accrual Status of Mortgage Loans

The Company has a high quality, well performing mortgage loan portfolio, with 99% of all mortgage loans classified as performing at both June 30, 2014 and December 31, 2013. The Company defines delinquency consistent with industry practice, when mortgage loans are past due as follows: commercial and residential mortgage loans — 60 days and agricultural mortgage loans — 90 days. The past due and accrual status of mortgage loans at recorded investment, prior to valuation allowances, by portfolio segment, were as follows at:

Past Due			•	Nonaccrual Status		
June 30, 2014	December 31, 2013	June 30, 2014	December 31, 2013	June 30, 2014	December 31, 2013	
(In millions)						
1 \$ 12	\$12	\$12	\$12	\$113	\$191	
1 45	44			46	47	
100	79			89	65	
\$157	\$135	\$12	\$12	\$248	\$303	
	June 30, 2014 (In millions) 1 \$ 12 1 45 100	June 30, 2014 December 31, 2013  (In millions) 1 \$ 12	Past Due and Still Accruing  June 30, 2014 December 31, 2013  (In millions)  1 \$12 \$12 \$12 \$12 \$12 \$145 44 — 100 79 —	June 30, 2014   December 31, 2013   June 30, 2014   December 31, 2013   December 31, 2013	Accruing Interest   Nonaccrual State     June 30, 2014   December 31, 2013   June 30, 2014   December 31, 2013   June 30, 2014     (In millions)   \$12	

Impaired Mortgage Loans

Impaired mortgage loans held-for-investment, including those modified in a troubled debt restructuring, by portfolio segment, were as follows at:

	Loans with a Valuation Allowance				Loans without a Valuation		All Impaired Loans	
	Unpaid Principal Balance (In millions)	Recorded Investment	Valuation Allowances	Carrying Value	Unpaid Principal Balance	Recorded Investment	Unpaid Principal Balance	Carrying Value
June 30, 2014								
Commercial	\$132	\$132	\$33	\$99	\$285	\$283	\$417	\$382
Agricultural	55	53	6	47	23	22	78	69
Residential					12	9	12	9
Total	\$187	\$185	\$39	\$146	\$320	\$314	\$507	\$460
December 31, 2013								
Commercial	\$214	\$210	\$58	\$152	\$299	\$296	\$513	\$448
Agricultural	68	66	7	59	35	34	103	93
Residential	12	12	1	11	5	4	17	15
Total	\$294	\$288	\$66	\$222	\$339	\$334	\$633	\$556

Unpaid principal balance is generally prior to any charge-offs.

The average recorded investment in impaired mortgage loans held-for-investment, including those modified in a troubled debt restructuring, and the related interest income, which is primarily recognized on a cash basis, by portfolio segment, was:

Impaired Mortgag	ge Loans		
Three Months		Six Months	
Ended		Ended	
June 30,		June 30,	
2014	2013	2014	2013

Edgar Filing: METLIFE INC - Form 10-Q

	Average Recorded Investment	Interest Income	Average Recorded Investment	Interest Income	Average Recorded Investment	Interest Income	Average Recorded Investment	Interest Income
	(In millions)	)						
Commercial	\$462	\$4	\$531	\$4	\$476	\$7	\$534	\$7
Agricultural	88	3	158	2	92	6	165	3
Residential	9		14		12		14	
Total	\$559	\$7	\$703	\$6	\$580	\$13	\$713	\$10
28								

## **Table of Contents**

MetLife, Inc.

Total

45

\$10

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 6. Investments (continued)

#### Mortgage Loans Modified in a Troubled Debt Restructuring

The number of mortgage loans and carrying value after specific valuation allowance of mortgage loans modified during the period in a troubled debt restructuring were as follows:

	during the period in	a troubled debt	restructuring w	ere as follows:					
		Three Months	S						
		Ended							
		June 30,							
		2014			2013				
		Number of	C	C+C:C	Number of	C V-1-			
		Mortgage		ue after Specific	Mortgage	Carrying Value after Specific			
		Loans	Valuation All	owance	Loans	Valuation Allo	wance		
			Pre-Modificati	oProst-Modification		Pre-ModificationPost-Modification			
				n millions)			(In millions)		
	Commercial	_	\$—	\$ —	_	\$—	\$ —		
	Agricultural	1	1	1	1	4	4		
	Residential	17	3	2	6	1	1		
	Total	18	\$4	\$ 3	7	\$5	\$ 5		
		Six Months							
		Ended							
		June 30,							
		2014			2013				
		Number of			Number of				
		Mortgage		ue after Specific	Mortgage		ue after Specific		
		Loans	Valuation All	owance	Loans	Valuation Allo	wance		
Loans			Pre-Modification	o <b>P</b> ost-Modification		Pre-Modificati	oProst-Modification		
			(In millions)	on ost wiodification		(In millions)	onost wouldendurion		
	Commercial		\$—	\$ —		\$—	\$ —		
	Agricultural	1	1	1	1	4	4		
	Residential	44	9	7	6	1	1		
	residential		/	,	0				

The number of mortgage loans and carrying value of mortgage loans with subsequent payment defaults that were modified in a troubled debt restructuring during the previous 12 months were as follows:

\$8

7

\$5

	Three Months	1		
	Ended			
	June 30,			
	2014		2013	
	Number of		Number of	
	Mortgage	Carrying Value	Mortgage	Carrying Value
	Loans		Loans	
		(In millions)		(In millions)
Commercial	_	\$—	_	<b>\$</b> —
Agricultural	_	<del></del>	_	_
Residential (1)	2	<del></del>	_	_
Total	2	\$—	_	\$—

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

	Six Months			
	Ended			
	June 30,			
	2014		2013	
	Number of		Number of	
	Mortgage	Carrying Value	Mortgage Loa	Carrying Value
	Loans		Mortgage Loa	118
		(In millions)		(In millions)
Commercial	_	\$—	_	\$
Agricultural	2	24	_	_
Residential (1)	2	<del></del>	_	_
Total	4	\$24	_	<b>\$</b> —

<sup>(1)</sup> Residential mortgage loans for the three months and six months ended June 30, 2014 had a carrying value of less than \$1 million.

Payment default is determined in the same manner as delinquency status as described above.

## Cash Equivalents

The carrying value of cash equivalents, which includes securities and other investments with an original or remaining maturity of three months or less at the time of purchase, was \$2.8 billion and \$3.8 billion at June 30, 2014 and December 31, 2013, respectively.

Net Unrealized Investment Gains (Losses)

The components of net unrealized investment gains (losses), included in AOCI, were as follows:

	June 30, 2014		December 31, 2013	
	(In millions)			
Fixed maturity securities	\$27,769		\$16,672	
Fixed maturity securities with noncredit OTTI losses in AOCI	(110	)	(218	)
Total fixed maturity securities	27,659		16,454	
Equity securities	631		390	
Derivatives	737		375	
Other	(12	)	(73	)
Subtotal	29,015		17,146	
Amounts allocated from:				
Insurance liability loss recognition	(1,980	)	(898	)
DAC and VOBA related to noncredit OTTI losses recognized in AOCI	1		6	
DAC and VOBA	(1,881	)	(1,190	)
Policyholder dividend obligation	(2,986	)	(1,771	)
Subtotal	(6,846	)	(3,853	)
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized	39		73	
in AOCI	39		13	
Deferred income tax benefit (expense)	(7,826	)	(4,956	)
Net unrealized investment gains (losses)	14,382		8,410	
Net unrealized investment gains (losses) attributable to noncontrolling interests	3		4	
Net unrealized investment gains (losses) attributable to MetLife, Inc.	\$14,385		\$8,414	

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 6. Investments (continued)

The changes in fixed maturity securities with noncredit OTTI losses included in AOCI were as follows:

	Six Months Ended June 30, 2014		Year Ended December 31, 2013	
	(In millions)			
Balance, beginning of period	\$(218	)	\$(361	)
Noncredit OTTI losses and subsequent changes recognized (1)	2		60	
Securities sold with previous noncredit OTTI loss	25		149	
Subsequent changes in estimated fair value	81		(66	)
Balance, end of period	\$(110	)	\$(218	)

<sup>(1)</sup> Noncredit OTTI losses and subsequent changes recognized, net of DAC, were (\$6) million and \$52 million for the six months ended June 30, 2014 and the year ended December 31, 2013, respectively.

The changes in net unrealized investment gains (losses) were as follows:

	Ended June 30, 2014 (In millions)	
Balance, beginning of period	\$8,414	
Fixed maturity securities on which noncredit OTTI losses have been recognized	108	
Unrealized investment gains (losses) during the period	11,761	
Unrealized investment gains (losses) relating to:		
Insurance liability gain (loss) recognition	(1,082	)
DAC and VOBA related to noncredit OTTI losses recognized in AOCI	(5	)
DAC and VOBA	(691	)
Policyholder dividend obligation	(1,215	)
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized in AOCI	(34	)
Deferred income tax benefit (expense)	(2,870	)
Net unrealized investment gains (losses)	14,386	
Net unrealized investment gains (losses) attributable to noncontrolling interests	(1	)
Balance, end of period	\$14,385	
Change in net unrealized investment gains (losses)	\$5,972	
Change in net unrealized investment gains (losses) attributable to noncontrolling interests	(1	)
Change in net unrealized investment gains (losses) attributable to MetLife, Inc.	\$5,971	
Concentrations of Credit Risk		

Investments in any counterparty that were greater than 10% of the Company's equity, other than the U.S. government and its agencies, were in fixed income securities of the Japanese government and its agencies with an estimated fair value of \$22.1 billion and \$21.7 billion at June 30, 2014 and December 31, 2013, respectively. The Company's investment in fixed maturity and equity securities to counterparties that primarily conduct business in Japan, including

Japan government and agency fixed maturity securities, was \$27.4 billion and \$26.9 billion at June 30, 2014 and

December 31, 2013, respectively.

Six Months

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

#### **Securities Lending**

Elements of the securities lending program are presented below at:

	June 30, 2014	
	(In millions)	
Securities on loan: (1)		
Amortized cost	\$28,356	\$27,094
Estimated fair value	\$30,355	\$27,595
Cash collateral on deposit from counterparties (2)	\$30,910	\$28,319
Security collateral on deposit from counterparties (3)	\$85	\$
Reinvestment portfolio — estimated fair value	\$31,396	\$28,481

<sup>(1)</sup> Included within fixed maturity securities, short-term investments, equity securities and cash and cash equivalents.

Invested Assets on Deposit, Held in Trust and Pledged as Collateral

Invested assets on deposit, held in trust and pledged as collateral are presented below at estimated fair value for cash and cash equivalents, short-term investments, fixed maturity and equity securities and FVO and trading securities, and at carrying value for mortgage loans at:

	June 30, 2014	December 31, 2013
	(In millions)	
Invested assets on deposit (regulatory deposits) (1)	\$9,057	\$2,153
Invested assets held in trust (collateral financing arrangements and reinsurance agreements)	11,583	11,004
Invested assets pledged as collateral (2)	23,857	23,770
Total invested assets on deposit, held in trust and pledged as collateral	\$44,497	\$36,927

In 2013, MetLife, Inc. announced its plans to merge three U.S.-based life insurance companies and an offshore reinsurance subsidiary to create one larger U.S.-based and U.S.-regulated life insurance company (the "Mergers"). The Mergers are expected to occur in the fourth quarter of 2014, subject to regulatory approvals. The companies to be merged are MetLife Insurance Company of Connecticut ("MICC"), MetLife Investors USA Insurance Company ("MLI-USA") and MetLife Investors Insurance Company, each a U.S. insurance company that issues variable annuity products in addition to other products, and Exeter Reassurance Company, Ltd. ("Exeter"), a reinsurance company that mainly reinsures guarantees associated with variable annuity products. MICC, which is expected to

(2)

<sup>(2)</sup> Included within payables for collateral under securities loaned and other transactions.

<sup>(3)</sup> Security collateral on deposit from counterparties may not be sold or repledged, unless the counterparty is in default, and is not reflected in the consolidated financial statements.

<sup>(1)</sup> be renamed and domiciled in Delaware, will be the surviving entity. In October 2013, Exeter, formerly a Cayman Islands company, was re-domesticated to Delaware. Effective January 1, 2014, following receipt of New York State Department of Financial Services (the "Department of Financial Services") approval, MICC withdrew its license to issue insurance policies and annuity contracts in New York. Also effective January 1, 2014, MICC reinsured with an affiliate all existing New York insurance policies and annuity contracts that include a separate account feature. On December 31, 2013, MICC deposited investments with an estimated fair market value of \$6.3 billion into a custodial account to secure MICC's remaining New York policyholder liabilities not covered by the reinsurance, which became restricted on January 1, 2014.

The Company has pledged invested assets in connection with various agreements and transactions, including funding agreements (see Notes 4 and 12 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report), collateral financing arrangements (see Note 13 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report) and derivative transactions (see Note 7).

See "— Securities Lending" for securities on loan and Note 5 for investments designated to the closed block. Variable Interest Entities

The Company has invested in certain structured transactions (including CSEs), formed trusts to invest proceeds from certain collateral financing arrangements and has insurance operations that are VIEs. In certain instances, the Company holds both the power to direct the most significant activities of the entity, as well as an economic interest in the entity and, as such, is deemed to be the primary beneficiary or consolidator of the entity.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

The determination of the VIE's primary beneficiary requires an evaluation of the contractual and implied rights and obligations associated with each party's relationship with or involvement in the entity, an estimate of the entity's expected losses and expected residual returns and the allocation of such estimates to each party involved in the entity. The Company generally uses a qualitative approach to determine whether it is the primary beneficiary. However, for VIEs that are investment companies or apply measurement principles consistent with those utilized by investment companies, the primary beneficiary is based on a risks and rewards model and is defined as the entity that will absorb a majority of a VIE's expected losses, receive a majority of a VIE's expected residual returns if no single entity absorbs a majority of expected losses, or both. The Company reassesses its involvement with VIEs on a quarterly basis. The use of different methodologies, assumptions and inputs in the determination of the primary beneficiary could have a material effect on the amounts presented within the consolidated financial statements.

#### Consolidated VIEs

The following table presents the total assets and total liabilities relating to VIEs for which the Company has concluded that it is the primary beneficiary and which are consolidated at June 30, 2014 and December 31, 2013. Creditors or beneficial interest holders of VIEs where the Company is the primary beneficiary have no recourse to the general credit of the Company, as the Company's obligation to the VIEs is limited to the amount of its committed investment.

	June 30, 2014		December 31	, 2013
	Total	Total	Total	Total
	Assets	Liabilities	Assets	Liabilities
	(In millions)			
MRSC (collateral financing arrangement (primarily securities)) (1)	\$3,457	\$—	\$3,440	\$—
Operating joint venture (2)	2,383	2,016	2,095	1,777
CSEs (assets (primarily loans) and liabilities (primarily debt)) (3)	661	512	1,630	1,457
Investments:				
Real estate and real estate joint ventures (4)	10	15	1,181	443
Other invested assets	75		82	7
FVO and trading securities	66		69	
Other limited partnership interests	61		61	
Total	\$6,713	\$2,543	\$8,558	\$3,684

<sup>(1)</sup> See Note 13 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for a description of the MetLife Reinsurance Company of South Carolina ("MRSC") collateral financing arrangement. Assets of the operating joint venture are primarily fixed maturity securities and separate account assets. Liabilities

<sup>(2)</sup> of the operating joint venture are primarily future policy benefits, other policyholder funds and separate account liabilities.

The Company consolidates entities that are structured as CMBS and as collateralized debt obligations. The assets of these entities can only be used to settle their respective liabilities, and under no circumstances is the Company liable for any principal or interest shortfalls should any arise. The Company's exposure was limited to that of its remaining investment in these entities of \$129 million and \$154 million at estimated fair value at June 30, 2014

<sup>(3)</sup> and December 31, 2013, respectively. The long-term debt bears interest primarily at fixed rates ranging from 2.25% to 5.57%, payable primarily on a monthly basis. Interest expense related to these obligations, included in other expenses, was \$13 million and \$31 million for the three months and six months ended June 30, 2014, respectively, and \$34 million and \$67 million for the three months and six months ended June 30, 2013, respectively.

At December 31, 2013, the Company consolidated an open ended core real estate fund formed in the fourth quarter of 2013 (the "MetLife Core Property Fund"), which represented the majority of the balances at December 31, 2013. As a result of the quarterly reassessment in the first quarter of 2014, the Company no longer consolidates the MetLife Core Property Fund, effective March 31, 2014, based on the terms of the revised partnership agreement. The Company accounts for its retained interest in the real estate fund under the equity method. Assets of the real (4) estate fund are a real estate investment trust which holds primarily traditional core income-producing real estate which has associated liabilities that are primarily non-recourse debt secured by certain real estate assets of the fund. The assets of these entities can only be used to settle their respective liabilities, and under no circumstances is the Company liable for any principal or interest shortfalls should any arise. The Company's exposure was limited to that of its investment in the real estate fund of \$178 million at carrying value at December 31, 2013. The long-term debt bore interest primarily at fixed rates ranging from 1.39% to 4.45%, payable primarily on a monthly basis.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

#### Unconsolidated VIEs

The carrying amount and maximum exposure to loss relating to VIEs in which the Company holds a significant variable interest but is not the primary beneficiary and which have not been consolidated were as follows at:

	June 30, 2014		December 31,	2013
	Carrying Amount	Maximum Exposure to Loss (1)	Carrying Amount	Maximum Exposure to Loss (1)
	(In millions)			
Fixed maturity securities AFS:				
Structured securities (RMBS, CMBS and ABS) (2)	\$69,503	\$69,503	\$67,176	\$67,176
U.S. and foreign corporate	4,234	4,234	3,966	3,966
Other limited partnership interests	5,362	7,264	5,041	6,994
Other invested assets	1,571	1,715	1,509	1,897
FVO and trading securities	582	582	619	619
Mortgage loans	107	107	106	106
Real estate joint ventures	66	67	70	71
Equity securities AFS:				
Non-redeemable preferred stock	41	41	35	35
Total	\$81,466	\$83,513	\$78,522	\$80,864

The maximum exposure to loss relating to fixed maturity securities AFS, FVO and trading securities and equity securities AFS is equal to their carrying amounts or the carrying amounts of retained interests. The maximum exposure to loss relating to other limited partnership interests, mortgage loans and real estate joint ventures is equal to the carrying amounts plus any unfunded commitments of the Company. For certain of its investments in other

As described in Note 14, the Company makes commitments to fund partnership investments in the normal course of business. Excluding these commitments, the Company did not provide financial or other support to investees designated as VIEs during the six months ended June 30, 2014 and 2013.

<sup>(1)</sup> invested assets, the Company's return is in the form of income tax credits which are guaranteed by creditworthy third parties. For such investments, the maximum exposure to loss is equal to the carrying amounts plus any unfunded commitments, reduced by income tax credits guaranteed by third parties of \$234 million and \$257 million at June 30, 2014 and December 31, 2013, respectively. Such a maximum loss would be expected to occur only upon bankruptcy of the issuer or investee.

For these variable interests, the Company's involvement is limited to that of a passive investor in mortgage-backed or asset-backed securities issued by trusts that do not have substantial equity.

## **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 6. Investments (continued)

## Net Investment Income

The components of net investment income were as follows:

Three Mor	nths	Six Months				
Ended		Ended				
June 30,		June 30,				
2014	2013	2014	2013			
(In million	s)					
\$3,758	\$3,709	\$7,411	\$7,535			
37	36	67	60			
4.4	(11 )	01	10			
44	(11 )	01	10			
708	716	1,417	1,454			
158	152	315	307			
262	243	479	436			
206	275	535	521			
41	45	88	94			
3	5	3	(9)			
31	49	76	112			
5,248	5,219	10,472	10,520			
299	287	575	587			
4,949	4,932	9,897	9,933			
d <sub>205</sub>	214	260	1,353			
293	314	300	1,333			
14	34	36	71			
1	2	1	2			
310	350	397	1,426			
\$5,259	\$5,282	\$10,294	\$11,359			
	Ended June 30, 2014 (In million \$3,758 37 44 708 158 262 206 41 3 31 5,248 299 4,949 d 295	June 30, 2014 2013 (In millions)  \$3,758 \$3,709 37 36 44 (11 )  708 716 158 152 262 243 206 275 41 45 3 5 31 49 5,248 5,219 299 287 4,949 4,932 d 295 314  14 34 1 2 310 350	Ended June 30, 2014 (In millions)  \$3,758 \$3,709 \$7,411 37 36 67  44 (11 ) 81  708 716 1,417 158 152 315 262 243 479 206 275 535 41 45 88 3 5 3 31 49 76 5,248 5,219 10,472 299 287 575 4,949 4,932 9,897 d 295 314 360  14 34 36 1 2 1 310 350 397			

Changes in estimated fair value subsequent to purchase for securities still held as of the end of the respective periods included in net investment income were as follows:

	Three Months		Six			
	Ended		Ended			
	June 30,		June 30,			
	2014	2013	20	14	2013	
	(In milli	ons)				
Actively Traded Securities and FVO general account securities	\$14	\$(24	) \$2	5	\$(14	)
FVO contractholder-directed unit-linked investments	\$138	\$123	\$8	1	\$1,078	
See "— Variable Interest Entities" for discussion of CSEs.						

## **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

Net Investment Gains (Losses)

Components of Net Investment Gains (Losses)

The components of net investment gains (losses) were as follows:

The components of het investment gams (1055es) were as follows:								
	Three Mo Ended June 30,	ntl			Six Montl Ended June 30,	ıs	2012	
	2014		2013		2014		2013	
	(In millio	ns)	1					
Total gains (losses) on fixed maturity securities:								
Total OTTI losses recognized — by sector and industry:								
U.S. and foreign corporate securities — by industry:								
Utility	\$—		\$(27	)	<b>\$</b> —		\$(32	)
Consumer			_		(7	)	(8	)
Finance			_		_		(10	)
Transportation	(2	)	_		(2	)	_	
Communications	_		(2	)	_		(2	)
Total U.S. and foreign corporate securities	(2	)	(29	)	(9	)	(52	)
RMBS	(6	)	(10	)	(9	)	(47	)
ABS	(7	)	_		(7	)	_	
OTTI losses on fixed maturity securities recognized in earnings	(15	)	(39	)	(25	)	(99	)
Fixed maturity securities — net gains (losses) on sales and dispose	a <b>ls</b> 9		179		165		548	
Total gains (losses) on fixed maturity securities	54		140		140		449	
Total gains (losses) on equity securities:								
Total OTTI losses recognized — by sector:								
Non-redeemable preferred stock	(23	)			(23	)	(20	)
Common stock	(10	)	(1	)	(11	)	(2	)
OTTI losses on equity securities recognized in earnings	(33	)	(1	)	(34	)	(22	)
Equity securities — net gains (losses) on sales and disposals	58		5		84		(1	)
Total gains (losses) on equity securities	25		4		50		(23	)
FVO and trading securities — FVO general account securities	(1	)	4		8		8	
Mortgage loans	16	ĺ	23		5		35	
Real estate and real estate joint ventures	(1	)	(9	)	64		(23	)
Other limited partnership interests	(36	)		)	(38	)	(41	)
Other investment portfolio gains (losses)	(2	)	27		(6	)	34	
Subtotal — investment portfolio gains (losses)	55		148		223		439	
FVO CSEs:								
Commercial mortgage loans	(16	)	(19	)	(15	)	(32	)
Long-term debt — related to commercial mortgage loans	17	,	26		18		48	
Long-term debt — related to securities	_		1		_		_	
Non-investment portfolio gains (losses) (1)	(181	)	(46	)	(762	)	(31	)
Subtotal FVO CSEs and non-investment portfolio gains (losses)	(180	)	(38	)	(759	)	(15	)
Total net investment gains (losses)	\$(125	)		,	\$(536	)	\$424	,
Total net investment game (100000)	Ψ(123	,	ΨΙΙΟ		Ψ(330	,	φ 121	

<sup>(1)</sup> Non-investment portfolio gain (losses) for the three months and six months ended June 30, 2014 includes a loss of (\$138) million and (\$633) million, respectively, related to the disposition of MAL. See Note 3.

See "— Variable Interest Entities" for discussion of CSEs.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

Gains (losses) from foreign currency transactions included within net investment gains (losses) were (\$112) million and (\$107) million for the three months and six months ended June 30, 2014, respectively, and \$17 million and \$75 million for the three months and six months ended June 30, 2013, respectively.

Sales or Disposals and Impairments of Fixed Maturity and Equity Securities

Proceeds from sales or disposals of fixed maturity and equity securities and the components of fixed maturity and equity securities net investment gains (losses) are as shown in the tables below. Investment gains and losses on sales of securities are determined on a specific identification basis.

	Three Mo Ended June 30,	ont	hs									
	2014		2013		2014		2013		2014		2013	
	Fixed Ma	ıtuı	rity Securit	ies	Equity S	Secu	rities		Total			
	(In millio											
Proceeds	\$19,700		\$22,072		\$326		\$269		\$20,026		\$22,341	
Gross investment gains	\$176		\$323		\$60		\$10		\$236		\$333	
Gross investment losses	(107	)	(144	)	(2	)	(5	)	(109	)	(149	)
Total OTTI losses:												
Credit-related	(15	)	(39	)					(15	)	(39	)
Other (1)					(33	)	(1	)	(33	)	(1	)
Total OTTI losses	(15	)	(39	)	(33	)	(1	)	(48	)	(40	)
Net investment gains (losses)	\$54		\$140		\$25		\$4		\$79		\$144	
	G: 3.6	1										
	Six Mont Ended June 30,	ns										
	Ended	ns	2013		2014		2013		2014		2013	
	Ended June 30, 2014		2013 rity Securit	ies	-	Secu			2014 Total		2013	
	Ended June 30, 2014	ıtuı	rity Securit	ies	Equity S	Secu	rities				2013	
Proceeds	Ended June 30, 2014 Fixed Ma (In millio \$41,991	ıtuı	rity Securit ) \$41,622	ies	Equity \$	Secu	rities \$355		Total \$42,418		\$41,977	
Gross investment gains	Ended June 30, 2014 Fixed Ma (In millio \$41,991 \$490	itui ons)	rity Securit ) \$41,622 \$823	ies	\$427 \$87	Secu	\$355 \$18		Total \$42,418 \$577		\$41,977 \$841	
	Ended June 30, 2014 Fixed Ma (In millio \$41,991	itui ons)	rity Securit ) \$41,622	ies )	Equity \$ \$427 \$87	Secu )	\$355 \$18	)	Total \$42,418	)	\$41,977	)
Gross investment gains Gross investment losses	Ended June 30, 2014 Fixed Ma (In millio \$41,991 \$490	itui ons)	rity Securit ) \$41,622 \$823		\$427 \$87		\$355 \$18	)	Total \$42,418 \$577	)	\$41,977 \$841	)
Gross investment gains Gross investment losses Total OTTI losses:	Ended June 30, 2014 Fixed Ma (In millio \$41,991 \$490 (325	itui ons)	\$41,622 \$823 (275		\$427 \$87		\$355 \$18	)	Total \$42,418 \$577 (328	)	\$41,977 \$841 (294	)
Gross investment gains Gross investment losses Total OTTI losses: Credit-related	Ended June 30, 2014 Fixed Ma (In millio \$41,991 \$490 (325	itui ons)	\$41,622 \$823 (275		\$427 \$87 (3		\$355 \$18 (19	)	Total \$42,418 \$577 (328 (25	)	\$41,977 \$841 (294 (81	) ) )
Gross investment gains Gross investment losses Total OTTI losses: Credit-related Other (1)	Ended June 30, 2014 Fixed Ma (In millio \$41,991 \$490 (325	itui ons)	standard Security Sec		\$427 \$87 (3		\$355 \$18 (19 — (22	)	Total \$42,418 \$577 (328 (25 (34	) ))))	\$41,977 \$841 (294 (81 (40	) ) )

Other OTTI losses recognized in earnings include impairments on (i) equity securities, (ii) perpetual hybrid securities classified within fixed maturity securities where the primary reason for the impairment was the severity (1) and/or the duration of an unrealized loss position and (iii) fixed maturity securities where there is an intent to sell or it is more likely than not that the Company will be required to sell the security before recovery of the decline in estimated fair value.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 6. Investments (continued)

#### Credit Loss Rollforward

The table below presents a rollforward of the cumulative credit loss component of OTTI loss recognized in earnings on fixed maturity securities still held for which a portion of the OTTI loss was recognized in other comprehensive income (loss) ("OCI"):

	Three Months Ended June 30,		Six M Ended June 3	d	
	2014 (In milli	2013 ons)	2014	2013	
Balance, beginning of period Additions:	\$370	\$398	\$378	\$392	
Initial impairments — credit loss OTTI recognized on securities not previously impaired	_	1	_	2	
Additional impairments — credit loss OTTI recognized on securities previously impaired	6	6	8	41	
Reductions:					
Sales (maturities, pay downs or prepayments) during the period of securities previously impaired as credit loss OTTI	(10	) (24	) (20	) (54	)
Securities impaired to net present value of expected future cash flows Balance, end of period	(7 \$359	) — \$381	(7 \$359	) — \$381	
Balance, one of period	4557	Ψ201	Ψ337	Ψ301	

#### 7. Derivatives

Accounting for Derivatives

## Freestanding Derivatives

Freestanding derivatives are carried on the Company's balance sheet either as assets within other invested assets or as liabilities within other liabilities at estimated fair value. The Company does not offset the fair value amounts recognized for derivatives executed with the same counterparty under the same master netting agreement. Accruals on derivatives are generally recorded in accrued investment income or within other liabilities. However, accruals that are not scheduled to settle within one year are included with the derivatives carrying value in other invested assets or other liabilities.

If a derivative is not designated as an accounting hedge or its use in managing risk does not qualify for hedge accounting, changes in the estimated fair value of the derivative are reported in net derivative gains (losses) except as follows:

Statement of Operations Presentation:

Derivative:

Policyholder benefits and claims

• Economic hedges of variable annuity guarantees included in future policy benefits

Net investment income

- Economic hedges of equity method investments in joint ventures
- All derivatives held in relation to trading portfolios
- Derivatives held within contractholder-directed unit-linked investments

#### Hedge Accounting

To qualify for hedge accounting, at the inception of the hedging relationship, the Company formally documents its risk management objective and strategy for undertaking the hedging transaction, as well as its designation of the hedge. Hedge designation and financial statement presentation of changes in estimated fair value of the hedging derivatives are as follows:

•Fair value hedge (a hedge of the estimated fair value of a recognized asset or liability) - in net derivative gains (losses), consistent with the change in fair value of the hedged item attributable to the designated risk being

## hedged.

- •Cash flow hedge (a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability) effectiveness in OCI (deferred gains or losses on the derivative are reclassified into the statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item); ineffectiveness in net derivative gains (losses).
- •Net investment in a foreign operation hedge effectiveness in OCI, consistent with the translation adjustment for the hedged net investment in the foreign operation; ineffectiveness in net derivative gains (losses).

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

The changes in estimated fair values of the hedging derivatives are exclusive of any accruals that are separately reported on the statement of operations within interest income or interest expense to match the location of the hedged item. Accruals on derivatives in net investment hedges are recognized in OCI.

In its hedge documentation, the Company sets forth how the hedging instrument is expected to hedge the designated risks related to the hedged item and sets forth the method that will be used to retrospectively and prospectively assess the hedging instrument's effectiveness and the method that will be used to measure ineffectiveness. A derivative designated as a hedging instrument must be assessed as being highly effective in offsetting the designated risk of the hedged item. Hedge effectiveness is formally assessed at inception and at least quarterly throughout the life of the designated hedging relationship. Assessments of hedge effectiveness and measurements of ineffectiveness are also subject to interpretation and estimation and different interpretations or estimates may have a material effect on the amount reported in net income.

The Company discontinues hedge accounting prospectively when: (i) it is determined that the derivative is no longer highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item; (ii) the derivative expires, is sold, terminated, or exercised; (iii) it is no longer probable that the hedged forecasted transaction will occur; or (iv) the derivative is de-designated as a hedging instrument.

When hedge accounting is discontinued because it is determined that the derivative is not highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item, the derivative continues to be carried on the balance sheet at its estimated fair value, with changes in estimated fair value recognized in net derivative gains (losses). The carrying value of the hedged recognized asset or liability under a fair value hedge is no longer adjusted for changes in its estimated fair value due to the hedged risk, and the cumulative adjustment to its carrying value is amortized into income over the remaining life of the hedged item. Provided the hedged forecasted transaction is still probable of occurrence, the changes in estimated fair value of derivatives recorded in OCI related to discontinued cash flow hedges are released into the statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item.

When hedge accounting is discontinued because it is no longer probable that the forecasted transactions will occur on the anticipated date or within two months of that date, the derivative continues to be carried on the balance sheet at its estimated fair value, with changes in estimated fair value recognized currently in net derivative gains (losses).

Deferred gains and losses of a derivative recorded in OCI pursuant to the discontinued cash flow hedge of a forecasted transaction that is no longer probable are recognized immediately in net derivative gains (losses).

In all other situations in which hedge accounting is discontinued, the derivative is carried at its estimated fair value on the balance sheet, with changes in its estimated fair value recognized in the current period as net derivative gains (losses).

#### **Embedded Derivatives**

The Company sells variable annuities and issues certain insurance products and investment contracts and is a party to certain reinsurance agreements that have embedded derivatives. The Company assesses each identified embedded derivative to determine whether it is required to be bifurcated. The embedded derivative is bifurcated from the host contract and accounted for as a freestanding derivative if:

- •the combined instrument is not accounted for in its entirety at fair value with changes in fair value recorded in earnings;
- •the terms of the embedded derivative are not clearly and closely related to the economic characteristics of the host contract; and
- •a separate instrument with the same terms as the embedded derivative would qualify as a derivative instrument. Such embedded derivatives are carried on the balance sheet at estimated fair value with the host contract and changes in their estimated fair value are generally reported in net derivative gains (losses), except for those in policyholder benefits and claims related to ceded reinsurance of GMIB. If the Company is unable to properly identify and measure

an embedded derivative for separation from its host contract, the entire contract is carried on the balance sheet at estimated fair value, with changes in estimated fair value recognized in the current period in net investment gains (losses) or net investment income. Additionally, the Company may elect to carry an entire contract on the balance sheet at estimated fair value, with changes in estimated fair value recognized in the current period in net investment gains (losses) or net investment income if that contract contains an embedded derivative that requires bifurcation. At inception, the Company attributes to the embedded derivative a portion of the projected future guarantee fees to be collected from the policyholder equal to the present value of projected future guaranteed benefits. Any additional fees represent "excess" fees and are reported in universal life and investment-type product policy fees.

See Note 8 for information about the fair value hierarchy for derivatives.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

#### **Derivative Strategies**

The Company is exposed to various risks relating to its ongoing business operations, including interest rate, foreign currency exchange rate, credit and equity market. The Company uses a variety of strategies to manage these risks, including the use of derivatives.

Derivatives are financial instruments whose values are derived from interest rates, foreign currency exchange rates, credit spreads and/or other financial indices. Derivatives may be exchange-traded or contracted in the over-the-counter ("OTC") market. Certain of the Company's OTC derivatives are cleared and settled through central clearing counterparties ("OTC-cleared"), while others are bilateral contracts between two counterparties ("OTC-bilateral"). The types of derivatives the Company uses include swaps, forwards, futures and option contracts. To a lesser extent, the Company uses credit default swaps and structured interest rate swaps to synthetically replicate investment risks and returns which are not readily available in the cash market. Interest Rate Derivatives

The Company uses a variety of interest rate derivatives to reduce its exposure to changes in interest rates, including interest rate swaps, caps, floors, swaptions, futures and forwards.

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). In an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between fixed rate and floating rate interest amounts as calculated by reference to an agreed notional amount. The Company utilizes interest rate swaps in fair value, cash flow and non-qualifying hedging relationships.

The Company uses structured interest rate swaps to synthetically create investments that are either more expensive to acquire or otherwise unavailable in the cash markets. These transactions are a combination of a derivative and a cash instrument such as a U.S. Treasury, agency, or other fixed maturity security. Structured interest rate swaps are included in interest rate swaps. Structured interest rate swaps are not designated as hedging instruments.

The Company purchases interest rate caps and floors primarily to protect its floating rate liabilities against rises in interest rates above a specified level, and against interest rate exposure arising from mismatches between assets and liabilities, as well as to protect its minimum rate guarantee liabilities against declines in interest rates below a specified level, respectively. In certain instances, the Company locks in the economic impact of existing purchased caps and floors by entering into offsetting written caps and floors. The Company utilizes interest rate caps and floors in non-qualifying hedging relationships.

In exchange-traded interest rate (Treasury and swap) futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of interest rate securities, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded interest rate (Treasury and swap) futures are used primarily to hedge mismatches between the duration of assets in a portfolio and the duration of liabilities supported by those assets, to hedge against changes in value of securities the Company owns or anticipates acquiring and to hedge against changes in interest rates on anticipated liability issuances by replicating Treasury or swap curve performance. The Company utilizes exchange-traded interest rate futures in non-qualifying hedging relationships.

Swaptions are used by the Company to hedge interest rate risk associated with the Company's long-term liabilities and invested assets. A swaption is an option to enter into a swap with a forward starting effective date. In certain instances, the Company locks in the economic impact of existing purchased swaptions by entering into offsetting written swaptions. The Company pays a premium for purchased swaptions and receives a premium for written swaptions. The Company utilizes swaptions in non-qualifying hedging relationships. Swaptions are included in interest rate options. The Company enters into interest rate forwards to buy and sell securities. The price is agreed upon at the time of the contract and payment for such a contract is made at a specified future date. The Company utilizes interest rate

forwards in cash flow hedging relationships.

Foreign Currency Exchange Rate Derivatives

The Company uses foreign currency exchange rate derivatives including foreign currency swaps, foreign currency forwards and currency options, to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. The Company also uses foreign currency derivatives to hedge the foreign currency exchange rate risk associated with certain of its net investments in foreign operations.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

In a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a fixed exchange rate, generally set at inception, calculated by reference to an agreed upon notional amount. The notional amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company utilizes foreign currency swaps in fair value, cash flow and non-qualifying hedging relationships.

In a foreign currency forward transaction, the Company agrees with another party to deliver a specified amount of an identified currency at a specified future date. The price is agreed upon at the time of the contract and payment for such a contract is made at the specified future date. The Company utilizes foreign currency forwards in fair value, net investment in foreign operations and non-qualifying hedging relationships.

The Company enters into currency options that give it the right, but not the obligation, to sell the foreign currency amount in exchange for a functional currency amount within a limited time at a contracted price. The contracts may also be net settled in cash, based on differentials in the foreign currency exchange rate and the strike price. The Company uses currency options to hedge against the foreign currency exposure inherent in certain of its variable annuity products. The Company also uses currency options as an economic hedge of foreign currency exposure related to the Company's international subsidiaries. The Company utilizes currency options in net investment in foreign operations and non-qualifying hedging relationships.

To a lesser extent, the Company uses exchange-traded currency futures to hedge currency mismatches between assets and liabilities. The Company utilizes exchange traded currency futures in non-qualifying hedging relationships. Credit Derivatives

The Company enters into purchased credit default swaps to hedge against credit-related changes in the value of its investments. In a credit default swap transaction, the Company agrees with another party to pay, at specified intervals, a premium to hedge credit risk. If a credit event occurs, as defined by the contract, the contract may be cash settled or it may be settled gross by the delivery of par quantities of the referenced investment equal to the specified swap notional in exchange for the payment of cash amounts by the counterparty equal to the par value of the investment surrendered. Credit events vary by type of issuer but typically include bankruptcy, failure to pay debt obligations, repudiation, moratorium, or involuntary restructuring. In each case, payout on a credit default swap is triggered only after the Credit Derivatives Determinations Committee of the International Swaps and Derivatives Association, Inc. ("ISDA") deems that a credit event has occurred. The Company utilizes credit default swaps in non-qualifying hedging relationships.

The Company enters into written credit default swaps to synthetically create credit investments that are either more expensive to acquire or otherwise unavailable in the cash markets. These transactions are a combination of a derivative and one or more cash instruments, such as U.S. Treasury securities, agency securities or other fixed maturity securities. These credit default swaps are not designated as hedging instruments.

The Company also enters into certain purchased and written credit default swaps held in relation to trading portfolios for the purpose of generating profits on short-term differences in price. These credit default swaps are not designated as hedging instruments.

The Company enters into forwards to lock in the price to be paid for forward purchases of certain securities. The price is agreed upon at the time of the contract and payment for the contract is made at a specified future date. When the primary purpose of entering into these transactions is to hedge against the risk of changes in purchase price due to changes in credit spreads, the Company designates these as credit forwards. The Company utilizes credit forwards in cash flow hedging relationships.

#### **Equity Derivatives**

The Company uses a variety of equity derivatives to reduce its exposure to equity market risk, including equity index options, variance swaps, exchange-traded equity futures and total rate of return swaps ("TRRs").

Equity index options are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. To hedge against adverse changes in equity indices, the Company enters into contracts to sell the equity index within a limited time at a contracted price. The contracts will be net settled in cash based on differentials in the indices at the time of exercise and the strike price. Certain of these contracts may also contain settlement provisions linked to interest rates. In certain instances, the Company may enter into a combination of transactions to hedge adverse changes in equity indices within a pre-determined range through the purchase and sale of options. The Company utilizes equity index options in non-qualifying hedging relationships.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

Equity variance swaps are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. In an equity variance swap, the Company agrees with another party to exchange amounts in the future, based on changes in equity volatility over a defined period. The Company utilizes equity variance swaps in non-qualifying hedging relationships.

In exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of equity securities, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded equity futures are used primarily to hedge liabilities embedded in certain variable annuity products offered by the Company. The Company utilizes exchange-traded equity futures in non-qualifying hedging relationships.

TRRs are swaps whereby the Company agrees with another party to exchange, at specified intervals, the difference between the economic risk and reward of an asset or a market index and the London Interbank Offered Rate (LIBOR), calculated by reference to an agreed notional amount. No cash is exchanged at the outset of the contract. Cash is paid and received over the life of the contract based on the terms of the swap. The Company uses TRRs to hedge its equity market guarantees in certain of its insurance products. TRRs can be used as hedges or to synthetically create investments. The Company utilizes TRRs in non-qualifying hedging relationships.

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 7. Derivatives (continued)

# Primary Risks Managed by Derivatives

The following table presents the gross notional amount, estimated fair value and primary underlying risk exposure of the Company's derivatives, excluding embedded derivatives, held at:

the Company's deri	vatives, excident embedded derivat	June 30, 2			December	31 2013		
		Notional Estimated Fair Val					ed Fair Value	
	Primary Underlying Risk Exposure	Amount	Assets		esAmount	Assets	Liabilities	
		(In million		Liaomicic	37 Illiount	1155015	Liuomities	
Derivatives Designs	ated as Hedging Instruments	(III IIIIIIOI	13)					
Fair value hedges:	ated as freaging mistraments							
Interest rate swaps	Interest rate	\$6,213	\$1,653	\$30	\$6,419	\$1,282	\$78	
Foreign currency								
swaps	Foreign currency exchange rate	1,780	229	31	2,713	252	135	
Foreign currency	Foreign currency exchange rate	2,825	4	4	2,935		77	
forwards	Foreign currency exchange rate	2,023	4	4	2,933	_		
Subtotal		10,818	1,886	65	12,067	1,534	290	
Cash flow hedges:								
Interest rate swaps	Interest rate	2,878	266	17	3,121	83	141	
Interest rate	Interest rate	640	45	8	450	7	7	
forwards								
Foreign currency swaps	Foreign currency exchange rate	14,921	457	614	12,452	401	660	
Subtotal		18,439	768	639	16,023	491	808	
Foreign operations		10,107	700	00)	10,025	171	000	
hedges:								
Foreign currency	Б	0.705	1	10	2.102	0.2	47	
forwards	Foreign currency exchange rate	2,725	1	19	3,182	82	47	
Currency options	Foreign currency exchange rate	6,419	39	68	7,362	318	_	
Subtotal		9,144	40	87	10,544	400	47	
Total qualifying hea	dges	38,401	2,694	791	38,634	2,425	1,145	
	signated or Not Qualifying as							
Hedging Instrumen								
Interest rate swaps		95,551	3,405	1,388	107,354	3,330	1,767	
	Interest rate	67,265	457	285	63,064	451	346	
Interest rate caps	Interest rate	36,605	111		39,460	177	_	
Interest rate futures	Interest rate	6,364	3	6	6,011	9	9	
Interest rate options	Interest rate	39,361	524	179	40,978	255	243	
Synthetic GICs	Interest rate	4,362			4,409			
Foreign currency swaps	Foreign currency exchange rate	9,222	124	712	9,307	133	684	
Foreign currency forwards	Foreign currency exchange rate	12,669	107	95	11,311	69	359	
Currency futures	Foreign currency exchange rate	382	1		1,316	1	1	
Currency options	Foreign currency exchange rate	8,389	155	7	2,265	53	48	
	Credit	3,675	6	49	3,725	7	51	

Credit default swaps — purchase	d						
Credit default swaps — written	Credit	9,982	175	2	9,055	166	1
Equity futures	Equity market	5,814	1	11	5,157	1	43
Equity options	Equity market	38,116	1,272	1,228	37,411	1,344	1,068
Variance swaps	Equity market	21,985	217	691	21,636	174	577
TRRs	Equity market	3,449		138	3,802		179
Total non-designated or non-qualifying derivatives		363,191	6,558	4,791	366,261	6,170	5,376
Total		\$401,592	\$9,252	\$5,582	\$404,895	\$8,595	\$6,521
43							

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

Based on notional amounts, a substantial portion of the Company's derivatives was not designated or did not qualify as part of a hedging relationship at both June 30, 2014 and December 31, 2013. The Company's use of derivatives includes (i) derivatives that serve as macro hedges of the Company's exposure to various risks and that generally do not qualify for hedge accounting due to the criteria required under the portfolio hedging rules; (ii) derivatives that economically hedge insurance liabilities that contain mortality or morbidity risk and that generally do not qualify for hedge accounting because the lack of these risks in the derivatives cannot support an expectation of a highly effective hedging relationship; (iii) derivatives that economically hedge embedded derivatives that do not qualify for hedge accounting because the changes in estimated fair value of the embedded derivatives are already recorded in net income; and (iv) written credit default swaps that are used to synthetically create credit investments and that do not qualify for hedge accounting because they do not involve a hedging relationship. For these non-qualified derivatives, changes in market factors can lead to the recognition of fair value changes on the statement of operations without an offsetting gain or loss recognized in earnings for the item being hedged.

Net Derivative Gains (Losses)

44

The components of net derivative gains (losses) were as follows:

	Three Months		,	Six Months		
	Ended			Ended		
	June 30,			June 30,		
	2014	2013	,	2014	2013	
	(In millions)					
Derivatives and hedging gains (losses) (1)	\$82	\$(2,769	) :	\$534	\$(5,083	)
Embedded derivatives	229	1,079		120	2,763	
Total net derivative gains (losses)	\$311	\$(1,690	) :	\$654	\$(2,320	)

<sup>(1)</sup> Includes foreign currency transaction gains (losses) on hedged items in cash flow and non-qualifying hedging relationships, which are not presented elsewhere in this note.

The following table presents earned income on derivatives:

	Three Months Ended June 30,		Six Mo	nths		
			Ended			
			June 30			
	2014	2013	2014	2013		
	(In millions)					
Qualifying hedges:						
Net investment income	\$34	\$35	\$67	\$71		
Interest credited to policyholder account balances	32	36	64	71		
Other expenses	_	(1	) (1	) (4	)	
Non-qualifying hedges:						
Net investment income	(1	) (2	) (2	) (3	)	
Net derivative gains (losses)	149	200	368	215		
Policyholder benefits and claims	(56	) 9	(64	) (56	)	
Total	\$158	\$277	\$432	\$294		

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

Non-Qualifying Derivatives and Derivatives for Purposes Other Than Hedging

The following table presents the amount and location of gains (losses) recognized in income for derivatives that were not designated or qualifying as hedging instruments:

	Net Derivative Gains (Losses) (In millions)		Policyholder Benefits and Claims (2)	
Three Months Ended June 30, 2014				
Interest rate derivatives	\$305	<b>\$</b> —	\$10	
Foreign currency exchange rate derivatives	(81	) —		
Credit derivatives — purchased	(7	) (1	) —	
Credit derivatives — written	22		_	
Equity derivatives	(425	) (6	) (119	)
Total	\$(186	\$(7	) \$(109	)
Three Months Ended June 30, 2013				
Interest rate derivatives	\$(2,128)	\$	\$(19	)
Foreign currency exchange rate derivatives	(533	) —	_	
Credit derivatives — purchased	1	(1	) —	
Credit derivatives — written	(5	) —	_	
Equity derivatives	(329	) (4	) (82	)
Total	\$(2,994)	\$(5	) \$(101	)
Six Months Ended June 30, 2014				
Interest rate derivatives	\$603	<b>\$</b> —	\$22	
Foreign currency exchange rate derivatives	(12	<b>—</b>	_	
Credit derivatives — purchased	(6	) —		
Credit derivatives — written	13		_	
Equity derivatives	(606	) (12	) (157	)
Total	\$(8	\$(12)	) \$(135	)
Six Months Ended June 30, 2013				
Interest rate derivatives	\$(2,361)	\$	\$(17	)
Foreign currency exchange rate derivatives	(984	) —	<del></del>	
Credit derivatives — purchased	(5	) (4	) —	
Credit derivatives — written	27		<u> </u>	
Equity derivatives	(1,882	) (11	) (356	)
Total	,	\$(15)	) \$(373	)

Changes in estimated fair value related to economic hedges of equity method investments in joint ventures;

#### Fair Value Hedges

The Company designates and accounts for the following as fair value hedges when they have met the requirements of fair value hedging: (i) interest rate swaps to convert fixed rate assets and liabilities to floating rate assets and

<sup>(1)</sup> changes in estimated fair value related to derivatives held in relation to trading portfolios; and changes in estimated fair value related to derivatives held within contractholder-directed unit-linked investments.

Changes in estimated fair value related to economic hedges of variable annuity guarantees included in future policy benefits.

liabilities; (ii) foreign currency swaps to hedge the foreign currency fair value exposure of foreign currency denominated assets and liabilities; and (iii) foreign currency forwards to hedge the foreign currency fair value exposure of foreign currency denominated investments.

### Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 7. Derivatives (continued)

The Company recognizes gains and losses on derivatives and the related hedged items in fair value hedges within net derivative gains (losses). The following table presents the amount of such net derivative gains (losses):

derivative gams (100000). The	s tono wing those presents the timount of suc	Net Derivati	iveNet Derivativ	e Ineffectiveness	s
Derivatives in Fair Value Hedging Relationships	Hedged Items in Fair Value Hedging Relationships	Gains (Losses) Recognized	Gains (Losses) Recognized f	Recognized in Net or Derivative	l
		(In millions)	_	Gains (Losses)	,
Three Months Ended June 30	), 2014	(III IIIIIIIIII)	,		
Interest rate swaps:	Fixed maturity securities	\$(3	\$ 2	\$ (1 )	
	Policyholder liabilities (1)	137	(131	6	
Foreign currency swaps:	Foreign-denominated fixed maturity securities	(3	) 3	_	
	Foreign-denominated PABs (2)	1	(3	(2)	
Foreign currency forwards:	Foreign-denominated fixed maturity securities	6	(5	1	
Total		\$138	\$ (134	\$ 4	
Three Months Ended June 30					
Interest rate swaps:	Fixed maturity securities	\$30	\$ (30	\$ —	
	Policyholder liabilities (1)	(383	381	(2)	
Foreign currency swaps:	Foreign-denominated fixed maturity securities	13	(11	2	
	Foreign-denominated PABs (2)	(55	63	8	
Foreign currency forwards:	Foreign-denominated fixed maturity securities	_	_	_	
Total		\$(395)	\$ 403	\$ 8	
Six Months Ended June 30, 2					
Interest rate swaps:	Fixed maturity securities	` ,	\$ 3	\$ 1	
	Policyholder liabilities (1)	346	(335	11	
Foreign currency swaps:	Foreign-denominated fixed maturity securities	,	7	_	
	Foreign-denominated PABs (2)	(26	) 29	3	
Foreign currency forwards:	Foreign-denominated fixed maturity securities	16	(14	2	
Total		\$327	\$ (310	\$ 17	
Six Months Ended June 30, 2			<b>.</b>		
Interest rate swaps:	Fixed maturity securities	\$38	\$ (38	\$ —	
	Policyholder liabilities (1)	(536	533	(3)	
Foreign currency swaps:	Foreign-denominated fixed maturity securities	17	(16	1	
	Foreign-denominated PABs (2)	(194	) 196	2	
Foreign currency forwards:	Foreign-denominated fixed maturity securities	_	_	_	
Total		\$(675)	\$ 675	\$ —	

- (1) Fixed rate liabilities reported in PABs or future policy benefits.
- (2) Fixed rate or floating rate liabilities.

For the Company's foreign currency forwards, the change in the fair value of the derivative related to the changes in the difference between the spot price and the forward price is excluded from the assessment of hedge effectiveness. For all other derivatives, all components of each derivative's gain or loss were included in the assessment of hedge effectiveness. For the three months and six months ended June 30, 2014, \$2 million and \$5 million, respectively, of the change in fair value of derivatives was excluded from the assessment of effectiveness. For both the three months and six months ended June 30, 2013, no component of the change in fair value of derivatives was excluded from the assessment of hedge effectiveness.

#### Cash Flow Hedges

The Company designates and accounts for the following as cash flow hedges when they have met the requirements of cash flow hedging: (i) interest rate swaps to convert floating rate assets and liabilities to fixed rate assets and liabilities; (ii) foreign currency swaps to hedge the foreign currency cash flow exposure of foreign currency denominated assets and liabilities; (iii) interest rate forwards and credit forwards to lock in the price to be paid for forward purchases of investments; (iv) interest rate swaps and interest rate forwards to hedge the forecasted purchases of fixed-rate investments; and (v) interest rate swaps and interest rate forwards to hedge forecasted fixed-rate borrowings.

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

and \$375 million, respectively.

In certain instances, the Company discontinued cash flow hedge accounting because the forecasted transactions were no longer probable of occurring. Because certain of the forecasted transactions also were not probable of occurring within two months of the anticipated date, the Company reclassified certain amounts from AOCI into net derivative gains (losses). These amounts were (\$2) million and (\$4) million for the three months and six months ended June 30, 2014, respectively, and were not significant for both the three months and six months ended June 30, 2013. At both June 30, 2014 and December 31, 2013, the maximum length of time over which the Company was hedging its exposure to variability in future cash flows for forecasted transactions did not exceed seven years. At June 30, 2014 and December 31, 2013, the balance in AOCI associated with cash flow hedges was \$737 million

The following table presents the effects of derivatives in cash flow hedging relationships on the consolidated statements of operations and comprehensive income (loss) and the consolidated statements of equity:

Derivatives in Cash Flow Hedging Relationships			s Amount and Location ed ion Gains (Losses) Reclassified from AOCI into Income (Loss)  (Effective Portion)					Amount and Location of Gains (Losses) Recognized in Income (Loss) on Derivatives (Ineffective Portion)		
	(In millions)		Net Derivativ Gains (Losses)	/e	Net Investmen Income		Other Expenses	Net Derivative Gains (Losses		
Three Months Ended June 30,	(III IIIIIIIOIIS)									
2014										
Interest rate swaps	\$134		\$12		\$ 2	\$		\$(5	)	
Interest rate forwards	11		2		1	1		_		
Foreign currency swaps	30		62		_	_	_	(1	)	
Credit forwards	_		_		_	_	_	_		
Total	\$175		\$76		\$ 3	\$	1	\$(6	)	
Three Months Ended June 30, 2013										
Interest rate swaps	\$(273	)	\$10		\$ 2	\$		\$6		
Interest rate forwards	(5	)	3		_	_	_	1		
Foreign currency swaps	(30	)	(68	)	(1)	) —	_	2		
Credit forwards	(3	)			1	_	_			
Total	\$(311	)	\$(55)	)	\$ 2	\$		\$9		
Six Months Ended June 30, 2014										
Interest rate swaps	\$362		\$27		\$ 4	\$		<b>\$</b> —		
Interest rate forwards	52		2		2	1		1		
Foreign currency swaps	82		98		(1)	) 1		(1	)	
Credit forwards	<del></del>		<del></del>			_	_			
Total	\$496		\$127		\$ 5	\$	2	<b>\$</b> —		
Six Months Ended June 30, 2013										

Interest rate swaps	\$(397	) \$14	\$ 4	<b>\$</b> —	\$4
Interest rate forwards	(30	) 6	1	(1	) 1
Foreign currency swaps	57	(257	) (2	) —	6
Credit forwards	(3	) —	1		_
Total	\$(373	) \$(237	) \$4	\$(1	) \$11

All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

At June 30, 2014, (\$6) million of deferred net gains (losses) on derivatives in AOCI was expected to be reclassified to earnings within the next 12 months.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

### Hedges of Net Investments in Foreign Operations

The Company uses foreign currency exchange rate derivatives, which may include foreign currency forwards and currency options, to hedge portions of its net investments in foreign operations against adverse movements in exchange rates. The Company measures ineffectiveness on these derivatives based upon the change in forward rates. When net investments in foreign operations are sold or substantially liquidated, the amounts in AOCI are reclassified to the statement of operations.

The following table presents the effects of derivatives in net investment hedging relationships on the consolidated statements of operations and comprehensive income (loss) and the consolidated statements of equity:

Derivatives in Net Investment Hedging Relationships (1), (2)	Amount of Gains (Losses) Deferred in (Effective Portion)	in AOCI
	(In millions)	
Three Months Ended June 30, 2014		
Foreign currency forwards	\$ (45	)
Currency options	(124	)
Total	\$ (169	)
Three Months Ended June 30, 2013		
Foreign currency forwards	\$ 85	
Currency options	131	
Total	\$ 216	
Six Months Ended June 30, 2014		
Foreign currency forwards	\$ (79	)
Currency options	(238	)
Total	\$ (317	)
Six Months Ended June 30, 2013		
Foreign currency forwards	\$ 165	
Currency options	221	
Total	\$ 386	

In May 2014, the Company sold its interest in MAL, which was a hedged item in a net investment hedging relationship. As a result, during both the three months and six months ended June 30, 2014, the Company released losses of \$77 million from accumulated other comprehensive income (loss) into earnings upon the sale. See Note 3.

<sup>(1)</sup> During the three months and six months ended June 30, 2013, there were no sales or substantial liquidations of net investments in foreign operations that would have required the reclassification of gains or losses from AOCI into earnings.

There was no ineffectiveness recognized for the Company's hedges of net investments in foreign operations. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness. At June 30, 2014 and December 31, 2013, the cumulative foreign currency translation gain (loss) recorded in AOCI related to hedges of net investments in foreign operations was (\$7) million and \$233 million, respectively.

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

#### **Credit Derivatives**

In connection with synthetically created credit investment transactions and credit default swaps held in relation to the trading portfolio, the Company writes credit default swaps for which it receives a premium to insure credit risk. Such credit derivatives are included within the non-qualifying derivatives and derivatives for purposes other than hedging table. If a credit event occurs, as defined by the contract, the contract may be cash settled or it may be settled gross by the Company paying the counterparty the specified swap notional amount in exchange for the delivery of par quantities of the referenced credit obligation. The Company's maximum amount at risk, assuming the value of all referenced credit obligations is zero, was \$10.0 billion and \$9.1 billion at June 30, 2014 and December 31, 2013, respectively. The Company can terminate these contracts at any time through cash settlement with the counterparty at an amount equal to the then current fair value of the credit default swaps. At June 30, 2014 and December 31, 2013, the Company would have received \$173 million and \$165 million, respectively, to terminate all of these contracts. The following table presents the estimated fair value, maximum amount of future payments and weighted average years to maturity of written credit default swaps at:

Rating Agency Designation of Referenced Credit Obligations (1)	June 30, 2 Estimated Fair Valu of Credit Default Swaps (In millio	Maximum Amount of Future Payments under Credit Default Swaps (2)	Weighted Average Years to Maturity (3)	Estimated Fair Value of Credit	Amount of Future Payments under Credit Default Swaps (2)	Weighted Average Years to Maturity (3)
Aaa/Aa/A	•	•		`	•	
Single name credit default swaps (corporate)	\$9	\$605	2.4	\$10	\$ 545	2.6
Credit default swaps referencing indices	15	2,877	1.9	26	2,739	1.5
Subtotal	24	3,482	2.0	36	3,284	1.6
Baa						
Single name credit default swaps (corporate)	27	1,478	2.9	24	1,320	3.1
Credit default swaps referencing indices	89	4,635	4.7	73	4,071	4.7
Subtotal	116	6,113	4.3	97	5,391	4.3
Ba						
Single name credit default swaps (corporate)	_	15	3.1	_	5	3.8
Credit default swaps referencing						_
indices		1.5	2.1		~	2.0
Subtotal	_	15	3.1	_	5	3.8
B Single name credit default swaps (corporate)	_	_	_	_	_	_
Credit default swaps referencing indices	33	372	4.9	32	375	4.9
Subtotal	33	372	4.9	32	375	4.9

Total \$173 \$9,982 3.5 \$165 \$9,055 3.4

The rating agency designations are based on availability and the midpoint of the applicable ratings among Moody's

The Company has also entered into credit default swaps to purchase credit protection on certain of the referenced credit obligations in the table above. As a result, the maximum amounts of potential future recoveries available to offset the \$10.0 billion and \$9.1 billion from the table above were \$75 million and \$90 million at June 30, 2014 and December 31, 2013, respectively.

Written credit default swaps held in relation to the trading portfolio amounted to \$15 million in notional and \$0 in fair value at June 30, 2014. Written credit default swaps held in relation to the trading portfolio amounted to \$10 million in notional and \$0 in fair value at December 31, 2013.

<sup>(1)</sup> Investors Service ("Moody's"), Standard & Poor's Ratings Services ("S&P") and Fitch Ratings. If no rating is available from a rating agency, then an internally developed rating is used.

<sup>(2)</sup> Assumes the value of the referenced credit obligations is zero.

<sup>(3)</sup> The weighted average years to maturity of the credit default swaps is calculated based on weighted average notional amounts.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

#### Credit Risk on Freestanding Derivatives

The Company may be exposed to credit-related losses in the event of nonperformance by counterparties to derivatives. Generally, the current credit exposure of the Company's derivatives is limited to the net positive estimated fair value of derivatives at the reporting date after taking into consideration the existence of master netting or similar agreements and any collateral received pursuant to such agreements.

The Company manages its credit risk related to derivatives by entering into transactions with creditworthy counterparties and establishing and monitoring exposure limits. The Company's OTC-bilateral derivative transactions are generally governed by ISDA Master Agreements which provide for legally enforceable set-off and close-out netting of exposures to specific counterparties in the event of early termination of a transaction, which includes, but is not limited to, events of default and bankruptcy. In the event of an early termination, the Company is permitted to set off receivables from the counterparty against payables to the same counterparty arising out of all included transactions. Substantially all of the Company's ISDA Master Agreements also include Credit Support Annex provisions which require both the pledging and accepting of collateral in connection with its OTC-bilateral derivatives.

The Company's OTC-cleared derivatives are effected through central clearing counterparties and its exchange-traded derivatives are effected through regulated exchanges. Such positions are marked to market and margined on a daily basis, and the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties to such derivatives.

See Note 8 for a description of the impact of credit risk on the valuation of derivatives.

The estimated fair values of the Company's net derivative assets and net derivative liabilities after the application of master netting agreements and collateral were as follows at:

	June 30, 2014		December 31, 20		31, 2013			
Derivatives Subject to a Master Netting Arrangement or a Similar Arrangement	Assets		Liabiliti	es	Assets		Liabiliti	es
Arrangement	(In millio	ons	s)					
Gross estimated fair value of derivatives:								
OTC-bilateral (1)	\$9,151		\$5,281		\$8,537		\$6,367	
OTC-cleared (1)	310		335		302		129	
Exchange-traded	5		17		11		53	
Total gross estimated fair value of derivatives (1)	9,466		5,633		8,850		6,549	
Amounts offset on the consolidated balance sheets	_		_		_			
Estimated fair value of derivatives presented on the consolidated	9,466		5,633		8,850		6,549	
balance sheets (1)	9,400		3,033		0,030		0,549	
Gross amounts not offset on the consolidated balance sheets:								
Gross estimated fair value of derivatives: (2)								
OTC-bilateral	(4,134	)	(4,134	)	(4,631	)	(4,631	)
OTC-cleared	(195	)	(195	)	(122	)	(122	)
Exchange-traded	(3	)	(3	)	(5	)	(5	)
Cash collateral: (3)								
OTC-bilateral	(1,960	)	(4	)	(1,679	)	(3	)
OTC-cleared	(115	)	(140	)	(169	)	(7	)
Exchange-traded	_		(13	)			(44	)
Securities collateral: (4)								
OTC-bilateral	(2,891	)	(971	)	(2,105	)	(1,464	)
OTC-cleared								

Exchange-traded		(1	) —	(4	)
Net amount after application of master netting agreements and collateral	\$168	\$172	\$139	\$269	

At June 30, 2014 and December 31, 2013, derivative assets include income or expense accruals reported in accrued investment income or in other liabilities of \$214 million and \$255 million, respectively, and derivative liabilities include income or expense accruals reported in accrued investment income or in other liabilities of \$51 million and \$28 million, respectively.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

- (2) Estimated fair value of derivatives is limited to the amount that is subject to set-off and includes income or expense accruals.
  - Cash collateral received is included in cash and cash equivalents, short-term investments or in fixed maturity securities, and the obligation to return it is included in payables for collateral under securities loaned and other transactions on the balance sheet. The receivable for the return of cash collateral provided by the Company is inclusive of initial margin on exchange-traded and OTC-cleared derivatives and is included in premiums,
- (3) reinsurance and other receivables on the balance sheet. The amount of cash collateral offset in the table above is limited to the net estimated fair value of derivatives after application of netting agreements. At June 30, 2014 and December 31, 2013, the Company received excess cash collateral of \$63 million and \$104 million, respectively, and provided excess cash collateral of \$226 million and \$236 million, respectively, which is not included in the table above due to the foregoing limitation.
  - Securities collateral received by the Company is held in separate custodial accounts and is not recorded on the balance sheet. Subject to certain constraints, the Company is permitted by contract to sell or repledge this collateral, but at June 30, 2014 none of the collateral had been sold or repledged. Securities collateral pledged by the Company is reported in fixed maturity securities on the balance sheet. Subject to certain constraints, the counterparties are permitted by contract to sell or repledge this collateral. The amount of securities collateral offset in the table above is limited to the net estimated fair value of derivatives after application of netting agreements
- (4) and cash collateral. At June 30, 2014 and December 31, 2013, the Company received excess securities collateral with an estimated fair value of \$105 million and \$238 million, respectively, for its OTC-bilateral derivatives, which are not included in the table above due to the foregoing limitation. At June 30, 2014 and December 31, 2013, the Company provided excess securities collateral with an estimated fair value of \$74 million and \$66 million, respectively, for its OTC-bilateral derivatives, and \$130 million and \$141 million, respectively, for its OTC-cleared derivatives, and \$200 million and \$81 million, respectively, for its exchange-traded derivatives, which are not included in the table above due to the foregoing limitation.

The Company's collateral arrangements for its OTC-bilateral derivatives generally require the counterparty in a net liability position, after considering the effect of netting agreements, to pledge collateral when the fair value of that counterparty's derivatives reaches a pre-determined threshold. Certain of these arrangements also include credit-contingent provisions that provide for a reduction of these thresholds (on a sliding scale that converges toward zero) in the event of downgrades in the credit ratings of the Company and/or the counterparty. In addition, certain of the Company's netting agreements for derivatives contain provisions that require both the Company and the counterparty to maintain a specific investment grade credit rating from each of Moody's and S&P. If a party's credit ratings were to fall below that specific investment grade credit rating, that party would be in violation of these provisions, and the other party to the derivatives could terminate the transactions and demand immediate settlement and payment based on such party's reasonable valuation of the derivatives.

The following table presents the estimated fair value of the Company's OTC-bilateral derivatives that are in a net liability position after considering the effect of netting agreements, together with the estimated fair value and balance sheet location of the collateral pledged. The table also presents the incremental collateral that the Company would be required to provide if there was a one notch downgrade in the Company's credit rating at the reporting date or if the Company's credit rating sustained a downgrade to a level that triggered full overnight collateralization or termination of the derivative position at the reporting date. OTC-bilateral derivatives that are not subject to collateral agreements are excluded from this table.

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 7. Derivatives (continued)

		Estimated Fai Collateral Pro			of Incremental Provided Upon Downgrade in the
	Estimated Fair Value of Derivatives in Net Liability Position (1)	Fixed Maturit Securities	<sup>y</sup> Cash	One Notch Downgrade in the Company's Credit Rating	Company's Credit Rating to a Level that Triggers Full Overnight
June 30, 2014	(In millions)				
Derivatives subject to credit-contingent provisions	\$1,082	\$1,045	<b>\$</b> —	\$32	\$ 58
Derivatives not subject to credit-contingent provisions	24	_	4	_	_
Total	\$1,106	\$1,045	\$4	\$32	\$ 58
December 31, 2013 Derivatives subject to credit-contingent provisions \$1,674	\$1,674	\$1,530	<b>\$</b> —	\$27	\$ 34
Derivatives not subject to credit-contingent provisions	20	_	3	_	_
Total	\$1,694	\$1,530	\$3	\$27	\$ 34

<sup>(1)</sup> After taking into consideration the existence of netting agreements.

#### **Embedded Derivatives**

The Company issues certain products or purchases certain investments that contain embedded derivatives that are required to be separated from their host contracts and accounted for as freestanding derivatives. These host contracts principally include: variable annuities with guaranteed minimum benefits, including GMWBs, guaranteed minimum accumulation benefits ("GMABs") and certain GMIBs; ceded reinsurance of guaranteed minimum benefits related to certain GMIBs; assumed reinsurance of guaranteed minimum benefits related to GMWBs and GMABs; funding agreements with equity or bond indexed crediting rates; funds withheld on assumed and ceded reinsurance; fixed annuities with equity-indexed returns; and certain debt and equity securities.

The following table presents the estimated fair value and balance sheet location of the Company's embedded derivatives that have been separated from their host contracts at:

	Balance Sheet Location	June 30, 2014	December 31, 2013
		(In millions)	
Net embedded derivatives within asset host contracts:			
Ceded guaranteed minimum benefits	Premiums, reinsurance and other receivables	\$273	\$247
Funds withheld on assumed reinsurance	Other invested assets	55	38

Options embedded in debt or equity securities	Investments	(170	) (145	)
Net embedded derivatives within asset host	contracts	\$158	\$140	
Net embedded derivatives within liability host contracts:				
Direct guaranteed minimum benefits	PABs	\$(2,274	) \$(2,296	)
Assumed guaranteed minimum benefits	PABs	1,461	1,262	
Funds withheld on ceded reinsurance	Other liabilities	105	60	
Other	PABs	24	5	
Net embedded derivatives within liability he	ost contracts	\$(684	) \$(969	)
52				

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 7. Derivatives (continued)

The following table presents changes in estimated fair value related to embedded derivatives:

	Three Months		Six Months		
	Ended		Ended		
	June 30,		June 30,		
	2014	2013	2014	2013	
	(In millions)				
Net derivative gains (losses) (1)	\$229	\$1,079	\$120	\$2,763	
Policyholder benefits and claims	\$8	\$(33	) \$23	\$(80	)

The valuation of guaranteed minimum benefits includes a nonperformance risk adjustment. The amounts included in net derivative gains (losses), in connection with this adjustment, were (\$51) million and (\$8) million for the three months and six months ended June 30, 2014, respectively, and (\$236) million and (\$650) million for the three months and six months ended June 30, 2013, respectively.

#### 8. Fair Value

Considerable judgment is often required in interpreting market data to develop estimates of fair value, and the use of different assumptions or valuation methodologies may have a material effect on the estimated fair value amounts. Recurring Fair Value Measurements

The assets and liabilities measured at estimated fair value on a recurring basis and their corresponding placement in the fair value hierarchy, including those items for which the Company has elected the FVO, are presented below.

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 8. Fair Value (continued)

	June 30, 2014 Fair Value Hie				
	Level 1	Level 2	Level 3	Total Estimated Fair Value	
	(In millions)			Tun Vuide	
Assets					
Fixed maturity securities:					
U.S. corporate	\$—	\$102,024	\$7,369	\$109,393	
Foreign corporate	_	55,876	6,612	62,488	
Foreign government	_	54,955	1,672	56,627	
U.S. Treasury and agency	32,103	21,924	320	54,347	
RMBS	1,330	33,789	3,945	39,064	
CMBS	_	15,056	595	15,651	
ABS	_	11,002	3,786	14,788	
State and political subdivision	_	14,663	35	14,698	
Total fixed maturity securities	33,433	309,289	24,334	367,056	
Equity securities:					
Common stock	1,615	906	186	2,707	
Non-redeemable preferred stock	<u> </u>	893	263	1,156	
Total equity securities	1,615	1,799	449	3,863	
FVO and trading securities:	•	•		•	
Actively Traded Securities	_	670	20	690	
FVO general account securities	503	70	109	682	
FVO contractholder-directed unit-linked					
investments	11,533	4,337	571	16,441	
FVO securities held by CSEs		7	11	18	
Total FVO and trading securities	12,036	5,084	711	17,831	
Short-term investments (1)	4,309	5,723	246	10,278	
Mortgage loans:	1,505	5,725	210	10,270	
Residential mortgage loans — FVO	_		367	367	
Commercial mortgage loans held by CSEs — FVO	_	638		638	
Total mortgage loans	_	638	367	1,005	
Other invested assets:		030	307	1,003	
Other investments	259	67		326	
Derivative assets: (2)	237	07	_	320	
Interest rate	3	6,417	44	6,464	
	1	1,081		•	
Foreign currency exchange rate	1		35	1,117	
Credit	1	163	18	181	
Equity market	1	1,167	322	1,490	
Total derivative assets	5	8,828	419	9,252	
Total other invested assets	264	8,895	419	9,578	
Net embedded derivatives within asset host	_	_	328	328	
contracts (3)					
Separate account assets (4)	87,503	235,783	1,691	324,977	
Total assets	\$139,160	\$567,211	\$28,545	\$734,916	

Edgar Filing: METLIFE INC - Form 10-Q

Liabilities					
Derivative liabilities: (2)					
Interest rate	\$6	\$1,899	\$8	\$1,913	
Foreign currency exchange rate		1,512	38	1,550	
Credit	_	50	1	51	
Equity market	11	1,340	717	2,068	
Total derivative liabilities	17	4,801	764	5,582	
Net embedded derivatives within liability host contracts (3)	_	8	(692	) (684	)
Long-term debt of CSEs — FVO		490	15	505	
Trading liabilities (5)	218			218	
Total liabilities	\$235	\$5,299	\$87	\$5,621	
54					

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 8. Fair Value (continued)

	December 31, Fair Value Hie		m d D d				
	Level 1	Level 2	Level 3	Total Estimated Fair Value			
	(In millions)						
Assets							
Fixed maturity securities:							
U.S. corporate	<b>\$</b> —	\$99,321	\$7,148	\$106,469			
Foreign corporate	_	56,448	6,704	63,152			
Foreign government	_	52,202	2,235	54,437			
U.S. Treasury and agency	25,061	20,000	62	45,123			
RMBS	_	32,098	2,957	35,055			
CMBS	_	15,578	972	16,550			
ABS	_	11,361	4,210	15,571			
State and political subdivision	_	13,820	10	13,830			
Total fixed maturity securities	25,061	300,828	24,298	350,187			
Equity securities:							
Common stock	1,186	990	177	2,353			
Non-redeemable preferred stock	_	654	395	1,049			
Total equity securities	1,186	1,644	572	3,402			
FVO and trading securities:	,	•		•			
Actively Traded Securities	2	648	12	662			
FVO general account securities	518	80	29	627			
FVO contractholder-directed unit-linked							
investments	10,702	4,806	603	16,111			
FVO securities held by CSEs	_	23		23			
Total FVO and trading securities	11,222	5,557	644	17,423			
Short-term investments (1)	5,915	6,943	254	13,112			
Mortgage loans:	- ,	-,		,			
Residential mortgage loans — FVO			338	338			
Commercial mortgage loans held by CSEs — FVO		1,598	_	1,598			
Total mortgage loans		1,598	338	1,936			
Other invested assets:		1,550	220	1,550			
Other investments	188	71		259			
Derivative assets: (2)	100	71		23)			
Interest rate	10	5,557	27	5,594			
Foreign currency exchange rate	1	1,280	28	1,309			
Credit		144	29	173			
Equity market	1	1,233	285	1,519			
Total derivative assets	12	8,214	369	8,595			
Total other invested assets	200	8,285	369	8,854			
Net embedded derivatives within asset host	200	0,203	309	0,034			
contracts (3)			285	285			
Separate account assets (4)	89,960	225 776	1 465	317 201			
•	·	225,776 \$550,631	1,465	317,201 \$ 712,400			
Total assets	\$133,544	\$550,631	\$28,225	\$712,400			

Edgar Filing: METLIFE INC - Form 10-Q

Liabilities					
Derivative liabilities: (2)					
Interest rate	\$9	\$2,568	\$14	\$2,591	
Foreign currency exchange rate	1	1,971	39	2,011	
Credit	_	52	_	52	
Equity market	43	1,222	602	1,867	
Total derivative liabilities	53	5,813	655	6,521	
Net embedded derivatives within liability host contracts (3)	_	4	(973	) (969	)
Long-term debt of CSEs — FVO	_	1,427	28	1,455	
Trading liabilities (5)	260	2	_	262	
Total liabilities	\$313	\$7,246	\$(290	) \$7,269	
55					

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

- (1) Short-term investments as presented in the tables above differ from the amounts presented on the consolidated balance sheets because certain short-term investments are not measured at estimated fair value on a recurring basis. Derivative assets are presented within other invested assets on the consolidated balance sheets and derivative
- (2) liabilities are presented within other liabilities on the consolidated balance sheets. The amounts are presented gross in the tables above to reflect the presentation on the consolidated balance sheets, but are presented net for purposes of the rollforward in the Fair Value Measurements Using Significant Unobservable Inputs (Level 3) tables.

  Net embedded derivatives within asset host contracts are presented primarily within premiums, reinsurance and
- (3) other receivables on the consolidated balance sheets. Net embedded derivatives within liability host contracts are presented within PABs and other liabilities on the consolidated balance sheets. At June 30, 2014 and December 31, 2013, equity securities also included embedded derivatives of (\$170) million and (\$145) million, respectively. Investment performance related to separate account assets is fully offset by corresponding amounts credited to
- (4) contractholders whose liability is reflected within separate account liabilities. Separate account liabilities are set equal to the estimated fair value of separate account assets.
- (5) Trading liabilities are presented within other liabilities on the consolidated balance sheets.

The following describes the valuation methodologies used to measure assets and liabilities at fair value. The description includes the valuation techniques and key inputs for each category of assets or liabilities that are classified within Level 2 and Level 3 of the fair value hierarchy.

#### Investments

#### Valuation Controls and Procedures

On behalf of the Company's Chief Investment Officer and Chief Financial Officer, a pricing and valuation committee that is independent of the trading and investing functions and comprised of senior management, provides oversight of control systems and valuation policies for securities, mortgage loans and derivatives. On a quarterly basis, this committee reviews and approves new transaction types and markets, ensures that observable market prices and market-based parameters are used for valuation, wherever possible, and determines that judgmental valuation adjustments, when applied, are based upon established policies and are applied consistently over time. This committee also provides oversight of the selection of independent third party pricing providers and the controls and procedures to evaluate third party pricing. Periodically, the Chief Accounting Officer reports to the Audit Committee of MetLife, Inc.'s Board of Directors regarding compliance with fair value accounting standards.

The Company reviews its valuation methodologies on an ongoing basis and revises those methodologies when necessary based on changing market conditions. Assurance is gained on the overall reasonableness and consistent application of input assumptions, valuation methodologies and compliance with fair value accounting standards through controls designed to ensure valuations represent an exit price. Several controls are utilized, including certain monthly controls, which include, but are not limited to, analysis of portfolio returns to corresponding benchmark returns, comparing a sample of executed prices of securities sold to the fair value estimates, comparing fair value estimates to management's knowledge of the current market, reviewing the bid/ask spreads to assess activity, comparing prices from multiple independent pricing services and ongoing due diligence to confirm that independent pricing services use market-based parameters. The process includes a determination of the observability of inputs used in estimated fair values received from independent pricing services or brokers by assessing whether these inputs can be corroborated by observable market data. The Company ensures that prices received from independent brokers, also referred to herein as "consensus pricing," represent a reasonable estimate of fair value by considering such pricing relative to the Company's knowledge of the current market dynamics and current pricing for similar financial instruments. While independent non-binding broker quotations are utilized, they are not used for a significant portion of the portfolio. For example, fixed maturity securities priced using independent non-binding broker quotations represent 1% of the total estimated fair value of fixed maturity securities and 15% of the total estimated fair value of Level 3 fixed maturity securities.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

The Company also applies a formal process to challenge any prices received from independent pricing services that are not considered representative of estimated fair value. If prices received from independent pricing services are not considered reflective of market activity or representative of estimated fair value, independent non-binding broker quotations are obtained, or an internally developed valuation is prepared. Internally developed valuations of current estimated fair value, which reflect internal estimates of liquidity and nonperformance risks, compared with pricing received from the independent pricing services, did not produce material differences in the estimated fair values for the majority of the portfolio; accordingly, overrides were not material. This is, in part, because internal estimates of liquidity and nonperformance risks are generally based on available market evidence and estimates used by other market participants. In the absence of such market-based evidence, management's best estimate is used.

Securities, Short-term Investments, Other Investments, Long-term Debt of CSEs — FVO and Trading Liabilities When available, the estimated fair value of these financial instruments is based on quoted prices in active markets that are readily and regularly obtainable. Generally, these are the most liquid of the Company's securities holdings and valuation of these securities does not involve management's judgment.

When quoted prices in active markets are not available, the determination of estimated fair value is based on market standard valuation methodologies, giving priority to observable inputs. The significant inputs to the market standard valuation methodologies for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from, or corroborated by, observable market data. When observable inputs are not available, the market standard valuation methodologies rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. These unobservable inputs can be based in large part on management's judgment or estimation and cannot be supported by reference to market activity. Even though these inputs are unobservable, management believes they are consistent with what other market participants would use when pricing such securities and are considered appropriate given the circumstances.

The estimated fair value of investments in certain separate accounts included in FVO general account securities, FVO securities held by CSEs, other investments, long-term debt of CSEs — FVO and trading liabilities is determined on a basis consistent with the methodologies described herein for securities.

Level 2 Valuation Techniques and Key Inputs:

This level includes securities priced principally by independent pricing services using observable inputs. FVO and trading securities, short-term investments and other investments within this level are of a similar nature and class to the Level 2 fixed maturity securities and equity securities. Contractholder-directed unit-linked investments reported within FVO and trading securities include mutual fund interests without readily determinable fair values given prices are not published publicly. Valuation of these mutual funds is based upon quoted prices or reported net asset value ("NAV") provided by the fund managers, which were based on observable inputs.

U.S. corporate and foreign corporate securities

These securities are principally valued using the market and income approaches. Valuations are based primarily on quoted prices in markets that are not active, or using matrix pricing or other similar techniques that use standard market observable inputs such as benchmark yields, spreads off benchmark yields, new issuances, issuer rating, duration, and trades of identical or comparable securities. Privately-placed securities are valued using matrix pricing methodologies using standard market observable inputs, and inputs derived from, or corroborated by, market observable data including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues that incorporate the credit quality and industry sector of the issuer, and in certain cases, delta spread adjustments to reflect specific credit-related issues.

Foreign government and state and political subdivision securities

These securities are principally valued using the market approach. Valuations are based primarily on matrix pricing or other similar techniques using standard market observable inputs, including a benchmark U.S. Treasury yield or other

yields, issuer ratings, broker-dealer quotes, issuer spreads and reported trades of similar securities, including those within the same sub-sector or with a similar maturity or credit rating.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### U.S. Treasury and agency securities

These securities are principally valued using the market approach. Valuations are based primarily on quoted prices in markets that are not active, or using matrix pricing or other similar techniques using standard market observable inputs such as a benchmark U.S. Treasury yield curve, the spread off the U.S. Treasury yield curve for the identical security and comparable securities that are actively traded.

Structured securities comprised of RMBS, CMBS and ABS

These securities are principally valued using the market and income approaches. Valuations are based primarily on matrix pricing, discounted cash flow methodologies or other similar techniques using standard market inputs, including spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, rating, weighted average coupon, weighted average maturity, average delinquency rates, geographic region, debt-service coverage ratios and issuance-specific information, including, but not limited to: collateral type, payment terms of the underlying assets, payment priority within the tranche, structure of the security, deal performance and vintage of loans.

Common and non-redeemable preferred stock

These securities are principally valued using the market approach. Valuations are based principally on observable inputs, including quoted prices in markets that are not considered active.

Level 3 Valuation Techniques and Key Inputs:

In general, securities classified within Level 3 use many of the same valuation techniques and inputs as described previously for Level 2. However, if key inputs are unobservable, or if the investments are less liquid and there is very limited trading activity, the investments are generally classified as Level 3. The use of independent non-binding broker quotations to value investments generally indicates there is a lack of liquidity or a lack of transparency in the process to develop the valuation estimates, generally causing these investments to be classified in Level 3.

FVO and trading securities and short-term investments within this level are of a similar nature and class to the Level 3 securities described below; accordingly, the valuation techniques and significant market standard observable inputs used in their valuation are also similar to those described below.

#### U.S. corporate and foreign corporate securities

These securities, including financial services industry hybrid securities classified within fixed maturity securities, are principally valued using the market approach. Valuations are based primarily on matrix pricing or other similar techniques that utilize unobservable inputs or inputs that cannot be derived principally from, or corroborated by, observable market data, including illiquidity premium, delta spread adjustments to reflect specific credit-related issues, credit spreads; and inputs including quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2. Certain valuations are based on independent non-binding broker quotations.

Foreign government, U.S. Treasury and agency and state and political subdivision securities

These securities are principally valued using the market approach. Valuations are based primarily on independent non-binding broker quotations and inputs, including quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2. Certain valuations are based on matrix pricing that utilize inputs that are unobservable or cannot be derived principally from, or corroborated by, observable market data, including credit spreads.

Structured securities comprised of RMBS, CMBS and ABS

These securities are principally valued using the market and income approaches. Valuations are based primarily on matrix pricing, discounted cash flow methodologies or other similar techniques that utilize inputs that are unobservable or cannot be derived principally from, or corroborated by, observable market data, including credit spreads. Below investment grade securities and sub-prime RMBS included in this level are valued based on inputs including quoted prices for identical or similar securities that are less liquid and based on lower levels of trading

activity than securities classified in Level 2. Certain of these valuations are based on independent non-binding broker quotations.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

Common and non-redeemable preferred stock

These securities, including privately-held securities and financial services industry hybrid securities classified within equity securities, are principally valued using the market and income approaches. Valuations are based primarily on matrix pricing, discounted cash flow methodologies or other similar techniques using inputs such as comparable credit rating and issuance structure. Certain of these securities are valued based on inputs including quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2 and independent non-binding broker quotations.

Mortgage Loans

The Company has elected the FVO for commercial mortgage loans held by CSEs and certain residential mortgage loans held-for-investment.

Level 2 Valuation Techniques and Key Inputs:

Commercial mortgage loans held by CSEs — FVO

These investments are principally valued using the market approach. The principal market for these investments is the securitization market. The Company uses the quoted securitization market price of the obligations of the CSEs to determine the estimated fair value of these commercial loan portfolios. These market prices are determined principally by independent pricing services using observable inputs.

Level 3 Valuation Techniques and Key Inputs:

Residential mortgage loans — FVO

For these investments, the estimated fair values are based primarily on matrix pricing or other similar techniques that utilize inputs that are unobservable or cannot be derived principally from, or corroborated by, observable market data. Separate Account Assets

Separate account assets are carried at estimated fair value and reported as a summarized total on the consolidated balance sheets. The estimated fair value of separate account assets is based on the estimated fair value of the underlying assets. Separate account assets include: mutual funds, fixed maturity securities, equity securities, derivatives, hedge funds, other limited partnership interests, short-term investments and cash and cash equivalents. Level 2 Valuation Techniques and Key Inputs:

These assets are comprised of investments that are similar in nature to the instruments described under "— Securities, Short-term Investments, Other Investments, Long-term Debt of CSEs — FVO and Trading Liabilities" and "— Derivatives — Freestanding Derivatives." Also included are certain mutual funds and hedge funds without readily determinable fair values as prices are not published publicly. Valuation of the mutual funds and hedge funds is based upon quoted prices or reported NAV provided by the fund managers.

Level 3 Valuation Techniques and Key Inputs:

These assets are comprised of investments that are similar in nature to the instruments described under "— Securities, Short-term Investments, Other Investments, Long-term Debt of CSEs — FVO and Trading Liabilities" and "— Derivatives — Freestanding Derivatives." Also included are other limited partnership interests, which are valued giving consideration to the value of the underlying holdings of the partnerships and by applying a premium or discount, if appropriate, for factors such as liquidity, bid/ask spreads, the performance record of the fund manager or other relevant variables that may impact the exit value of the particular partnership interest.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### **Derivatives**

The estimated fair value of derivatives is determined through the use of quoted market prices for exchange-traded derivatives, or through the use of pricing models for OTC-bilateral and OTC-cleared derivatives. The determination of estimated fair value, when quoted market values are not available, is based on market standard valuation methodologies and inputs that management believes are consistent with what other market participants would use when pricing such instruments. Derivative valuations can be affected by changes in interest rates, foreign currency exchange rates, financial indices, credit spreads, default risk, nonperformance risk, volatility, liquidity and changes in estimates and assumptions used in the pricing models. The valuation controls and procedures for derivatives are described in "— Investments."

The significant inputs to the pricing models for most OTC-bilateral and OTC-cleared derivatives are inputs that are observable in the market or can be derived principally from, or corroborated by, observable market data. Significant inputs that are observable generally include: interest rates, foreign currency exchange rates, interest rate curves, credit curves and volatility. However, certain OTC-bilateral and OTC-cleared derivatives may rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. Significant inputs that are unobservable generally include references to emerging market currencies and inputs that are outside the observable portion of the interest rate curve, credit curve, volatility or other relevant market measure. These unobservable inputs may involve significant management judgment or estimation. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and management believes they are consistent with what other market participants would use when pricing such instruments.

Most inputs for OTC-bilateral and OTC-cleared derivatives are mid-market inputs but, in certain cases, liquidity adjustments are made when they are deemed more representative of exit value. Market liquidity, as well as the use of different methodologies, assumptions and inputs, may have a material effect on the estimated fair values of the Company's derivatives and could materially affect net income.

The credit risk of both the counterparty and the Company are considered in determining the estimated fair value for all OTC-bilateral and OTC-cleared derivatives, and any potential credit adjustment is based on the net exposure by counterparty after taking into account the effects of netting agreements and collateral arrangements. The Company values its OTC-bilateral and OTC-cleared derivatives using standard swap curves which may include a spread to the risk free rate, depending upon specific collateral arrangements. This credit spread is appropriate for those parties that execute trades at pricing levels consistent with similar collateral arrangements. As the Company and its significant derivative counterparties generally execute trades at such pricing levels and hold sufficient collateral, additional credit risk adjustments are not currently required in the valuation process. The Company's ability to consistently execute at such pricing levels is in part due to the netting agreements and collateral arrangements that are in place with all of its significant derivative counterparties. An evaluation of the requirement to make additional credit risk adjustments is performed by the Company each reporting period.

Freestanding Derivatives

Level 2 Valuation Techniques and Key Inputs:

This level includes all types of derivatives utilized by the Company with the exception of exchange-traded derivatives included within Level 1 and those derivatives with unobservable inputs as described in Level 3. These derivatives are principally valued using the income approach.

Interest rate

Non-option-based. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve and basis curves.

Option-based. Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, basis curves and interest rate volatility.

Foreign currency exchange rate

Non-option-based. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, basis curves, currency spot rates and cross currency basis curves.

Option-based. Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, basis curves, currency spot rates, cross currency basis curves and currency volatility.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### Credit

Non-option-based. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, credit curves and recovery rates.

#### Equity market

Non-option-based. Valuations are based on present value techniques, which utilize significant inputs that may include the swap yield curve, spot equity index levels and dividend yield curves.

Option-based. Valuations are based on option pricing models, which utilize significant inputs that may include the swap yield curve, spot equity index levels, dividend yield curves and equity volatility.

### Level 3 Valuation Techniques and Key Inputs:

These derivatives are principally valued using the income approach. Valuations of non-option-based derivatives utilize present value techniques, whereas valuations of option-based derivatives utilize option pricing models. These valuation methodologies generally use the same inputs as described in the corresponding sections above for Level 2 measurements of derivatives. However, these derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data.

#### Interest rate

Non-option-based. Significant unobservable inputs may include the extrapolation beyond observable limits of the swap yield curve and basis curves.

Option-based. Significant unobservable inputs may include the extrapolation beyond observable limits of the swap yield curve, basis curves and interest rate volatility.

#### Foreign currency exchange rate

Non-option-based. Significant unobservable inputs may include the extrapolation beyond observable limits of the swap yield curve, basis curves, cross currency basis curves and currency correlation.

Option-based. Significant unobservable inputs may include currency correlation and the extrapolation beyond observable limits of the swap yield curve, basis curves, cross currency basis curves and currency volatility.

#### Credit

Non-option-based. Significant unobservable inputs may include credit spreads, repurchase rates and the extrapolation beyond observable limits of the swap yield curve and credit curves. Certain of these derivatives are valued based on independent non-binding broker quotations.

#### Equity market

Non-option-based. Significant unobservable inputs may include the extrapolation beyond observable limits of dividend yield curves and equity volatility.

Option-based. Significant unobservable inputs may include the extrapolation beyond observable limits of dividend yield curves, equity volatility and unobservable correlation between model inputs.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### **Embedded Derivatives**

Embedded derivatives principally include certain direct, assumed and ceded variable annuity guarantees and equity or bond indexed crediting rates within certain funding agreements and within certain annuity contracts. Embedded derivatives are recorded at estimated fair value with changes in estimated fair value reported in net income. The Company issues certain variable annuity products with guaranteed minimum benefits. GMWBs, GMABs and GMIBs contain embedded derivatives, which are measured at estimated fair value separately from the host variable annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives are classified within PABs on the consolidated balance sheets.

The fair value of these embedded derivatives, estimated as the present value of projected future benefits minus the present value of projected future fees using actuarial and capital market assumptions including expectations concerning policyholder behavior, is calculated by the Company's actuarial department. The calculation is based on in-force business, and is performed using standard actuarial valuation software which projects future cash flows from the embedded derivative over multiple risk neutral stochastic scenarios using observable risk free rates. Capital market assumptions, such as risk free rates and implied volatilities, are based on market prices for publicly traded instruments to the extent that prices for such instruments are observable. Implied volatilities beyond the observable period are extrapolated based on observable implied volatilities and historical volatilities. Actuarial assumptions, including mortality, lapse, withdrawal and utilization, are unobservable and are reviewed at least annually based on actuarial studies of historical experience.

The valuation of these guarantee liabilities includes nonperformance risk adjustments and adjustments for a risk margin related to non-capital market inputs. The nonperformance adjustment is determined by taking into consideration publicly available information relating to spreads in the secondary market for MetLife, Inc.'s debt, including related credit default swaps. These observable spreads are then adjusted, as necessary, to reflect the priority of these liabilities and the claims paying ability of the issuing insurance subsidiaries compared to MetLife, Inc. Risk margins are established to capture the non-capital market risks of the instrument which represent the additional compensation a market participant would require to assume the risks related to the uncertainties of such actuarial assumptions as annuitization, premium persistency, partial withdrawal and surrenders. The establishment of risk margins requires the use of significant management judgment, including assumptions of the amount and cost of capital needed to cover the guarantees. These guarantees may be more costly than expected in volatile or declining equity markets. Market conditions including, but not limited to, changes in interest rates, equity indices, market volatility and foreign currency exchange rates; changes in nonperformance risk; and variations in actuarial assumptions regarding policyholder behavior, mortality and risk margins related to non-capital market inputs, may result in significant fluctuations in the estimated fair value of the guarantees that could materially affect net income.

The Company ceded the risk associated with certain of the GMIBs previously described. These reinsurance agreements contain embedded derivatives which are included within premiums, reinsurance and other receivables on the consolidated balance sheets with changes in estimated fair value reported in net derivative gains (losses) or policyholder benefits and claims depending on the statement of operations classification of the direct risk. The value of the embedded derivatives on the ceded risk is determined using a methodology consistent with that described previously for the guarantees directly written by the Company with the exception of the input for nonperformance risk that reflects the credit of the reinsurer.

The estimated fair value of the embedded derivatives within funds withheld related to certain ceded reinsurance is determined based on the change in estimated fair value of the underlying assets held by the Company in a reference portfolio backing the funds withheld liability. The estimated fair value of the underlying assets is determined as previously described in "— Investments — Securities, Short-term Investments, Other Investments, Long-term Debt of CSEs — FVO and Trading Liabilities." The estimated fair value of these embedded derivatives is included, along with their funds withheld hosts, in other liabilities on the consolidated balance sheets with changes in estimated fair value

recorded in net derivative gains (losses). Changes in the credit spreads on the underlying assets, interest rates and market volatility may result in significant fluctuations in the estimated fair value of these embedded derivatives that could materially affect net income.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

The estimated fair value of the embedded equity and bond indexed derivatives contained in certain funding agreements is determined using market standard swap valuation models and observable market inputs, including a nonperformance risk adjustment. The estimated fair value of these embedded derivatives are included, along with their funding agreements host, within PABs with changes in estimated fair value recorded in net derivative gains (losses). Changes in equity and bond indices, interest rates and the Company's credit standing may result in significant fluctuations in the estimated fair value of these embedded derivatives that could materially affect net income. The Company issues certain annuity contracts which allow the policyholder to participate in returns from equity indices. These equity indexed features are embedded derivatives which are measured at estimated fair value separately from the host fixed annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives are classified within PABs on the consolidated balance sheets.

The estimated fair value of the embedded equity indexed derivatives, based on the present value of future equity returns to the policyholder using actuarial and present value assumptions including expectations concerning policyholder behavior, is calculated by the Company's actuarial department. The calculation is based on in-force business and uses standard capital market techniques, such as Black-Scholes, to calculate the value of the portion of the embedded derivative for which the terms are set. The portion of the embedded derivative covering the period beyond where terms are set is calculated as the present value of amounts expected to be spent to provide equity indexed returns in those periods. The valuation of these embedded derivatives also includes the establishment of a risk margin, as well as changes in nonperformance risk.

Embedded Derivatives Within Asset and Liability Host Contracts

Level 3 Valuation Techniques and Key Inputs:

Direct and assumed guaranteed minimum benefits

These embedded derivatives are principally valued using the income approach. Valuations are based on option pricing techniques, which utilize significant inputs that may include swap yield curve, currency exchange rates and implied volatilities. These embedded derivatives result in Level 3 classification because one or more of the significant inputs are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. Significant unobservable inputs generally include: the extrapolation beyond observable limits of the swap yield curve and implied volatilities, actuarial assumptions for policyholder behavior and mortality and the potential variability in policyholder behavior and mortality, nonperformance risk and cost of capital for purposes of calculating the risk margin.

Reinsurance ceded on certain guaranteed minimum benefits

These embedded derivatives are principally valued using the income approach. The valuation techniques and significant market standard unobservable inputs used in their valuation are similar to those described above in "— Direct and Assumed Guaranteed Minimum Benefits" and also include counterparty credit spreads.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### Transfers between Levels

Overall, transfers between levels occur when there are changes in the observability of inputs and market activity. Transfers into or out of any level are assumed to occur at the beginning of the period.

Transfers between Levels 1 and 2:

For assets and liabilities measured at estimated fair value and still held at June 30, 2014, transfers between Levels 1 and 2 were not significant. For assets and liabilities measured at estimated fair value and still held at December 31, 2013, transfers between Levels 1 and 2 were \$101 million.

#### Transfers into or out of Level 3:

Assets and liabilities are transferred into Level 3 when a significant input cannot be corroborated with market observable data. This occurs when market activity decreases significantly and underlying inputs cannot be observed, current prices are not available, and/or when there are significant variances in quoted prices, thereby affecting transparency. Assets and liabilities are transferred out of Level 3 when circumstances change such that a significant input can be corroborated with market observable data. This may be due to a significant increase in market activity, a specific event, or one or more significant input(s) becoming observable.

Transfers into Level 3 for fixed maturity securities and FVO and trading securities were due primarily to a lack of trading activity, decreased liquidity and credit ratings downgrades (e.g., from investment grade to below investment grade) which have resulted in decreased transparency of valuations and an increased use of independent non-binding broker quotations and unobservable inputs, such as illiquidity premiums, delta spread adjustments, or credit spreads. Transfers out of Level 3 for fixed maturity securities, equity securities, FVO and trading securities, short-term investments and separate account assets resulted primarily from increased transparency of both new issuances that, subsequent to issuance and establishment of trading activity, became priced by independent pricing services and existing issuances that, over time, the Company was able to obtain pricing from, or corroborate pricing received from, independent pricing services with observable inputs (such as observable spreads used in pricing securities) or increases in market activity and upgraded credit ratings.

Assets and Liabilities Measured at Fair Value Using Significant Unobservable Inputs (Level 3)

The following table presents certain quantitative information about the significant unobservable inputs used in the fair value measurement, and the sensitivity of the estimated fair value to changes in those inputs, for the more significant asset and liability classes measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at:

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

## 8. Fair Value (continued)

			June 30, 2014		Decemb	Impac			
	Valuation Techniques	Significant Unobservable Inputs	Range		Weighted Average (1)	Range		Weighted Average (1)	Increa on Est Fair V
Fixed maturity s	ecurities (3)								
U.S. corporate and foreign corporate	Matrix pricing	•Delta spread adjustments (4)	(5)	- 190	34	(10)	-240	46	Decre
1		•Illiquidity premium (4) •Credit spreads (4) •Offered quotes (5)	30 (1,473)	-30 -706 -120	30 129 98	30 (1,489) 4	-30 -876 -145	30 174 100	Decre Decre Increa
	Market pricing	•Quoted prices (5)	_	-369	120				Increa
	Consensus pricing	•Offered quotes (5)	31	-700	234	33	-145	95	Increa
Foreign government	Matrix pricing	•Credit spreads (4)	53	-56	54	4	-72	32	Decre
	Market pricing	•Quoted prices (5)	1	-153	102	64	-156	100	Increa
	Consensus pricing	•Offered quotes (5)	66	-140	113	84	-156	107	Increa
RMBS	Matrix pricing and discounted cash flow	•Credit spreads (4)	220	-582	375	(136)	-3,609	288	Decre
	Market pricing	•Quoted prices (5)	_	-120	100	10	-109	98	Increa
	Consensus pricing	•Offered quotes (5)	1	-111	92	69	-101	93	Increa
CMBS	Matrix pricing and discounted cash flow	•Credit spreads (4)	(89)	-833	137	215	-2,025	409	Decre
	Market pricing	•Quoted prices (5)	1	-105	96	70	-104	97	Increa
	Consensus pricing	•Offered quotes (5)	15	-104	101	90	-101	95	Increa
ABS	Matrix pricing and discounted cash flow	•Credit spreads (4)	111	-1,879	327	30	-1,878	145	Decre
	Market pricing	•Quoted prices (5)	_	-106	101	_	-110	101	Increa
	Consensus pricing	•Offered quotes (5)	_	-106	99	56	-106	98	Increa

Derivatives	Present						
Interest rate	•value techniques	•Swap yield (7)	267	-353	248	-450	Increa
Foreign currency exchange rate	Present y •value techniques	•Swap yield (7)	(19)	-972	97	-767	Increa
	Present	•Correlation (8)	39%	-47%	38%	-47%	
Credit	•value techniques	•Credit spreads (9)	99	-101	98	-101	Decre
	Consensus pricing Present	•Offered quotes (10)					
Equity market	value techniques or option pricing models	•Volatility (11)	11%	-25%	13%	-28%	Increa
	models	•Correlation (8)	60%	-60%	60%	-60%	
Embedded deriv	ratives						
Direct and assumed guaranteed minimum benefits	Option •pricing techniques	•Mortality rates:					
		Ages 0 - 40	0%	-0.28%	0%	-0.14%	Decre
		Ages 41 - 60	0.04%	-0.88%	0.04%	-0.88%	Decre
		Ages 61 - 115	0.26%	-100%	0.26%	-100%	Decre
		•Lapse rates: Durations 1 - 10	0.50%	-100%	0.50%	-100%	Decre
		Durations 11 - 20	2%	-100%	2%	-100%	Decre
		Durations 21 - 116	2%	-100%	2%	-100%	Decre
		•Utilization rates	20%	-50%	20%	-50%	Increa
		•Withdrawal rates	0%	-20%	0%	-40%	(16)
		•Long-term equity volatilities			9.14%	-40%	Increa
		•Nonperformance risk spread	(0.26)%	0-U./3%	(1.08)%	%-0.83%	Decre

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

- (1) The weighted average for fixed maturity securities is determined based on the estimated fair value of the securities.
- (2) The impact of a decrease in input would have the opposite impact on the estimated fair value. For embedded derivatives, changes are based on liability positions.
- (3) Significant increases (decreases) in expected default rates in isolation would result in substantially lower (higher) valuations.
- (4) Range and weighted average are presented in basis points.
- (5) Range and weighted average are presented in accordance with the market convention for fixed maturity securities of dollars per hundred dollars of par.
  - Changes in the assumptions used for the probability of default is accompanied by a directionally similar change in
- (6) the assumption used for the loss severity and a directionally opposite change in the assumptions used for prepayment rates.
  - Ranges represent the rates across different yield curves and are presented in basis points. The swap yield curve is
- (7) utilized among different types of derivatives to project cash flows, as well as to discount future cash flows to present value. Since this valuation methodology uses a range of inputs across a yield curve to value the derivative, presenting a range is more representative of the unobservable input used in the valuation.
  - Ranges represent the different correlation factors utilized as components within the valuation methodology.
- Presenting a range of correlation factors is more representative of the unobservable input used in the valuation. (8) Increases (decreases) in correlation in isolation will increase (decrease) the significance of the change in valuations.
- Represents the risk quoted in basis points of a credit default event on the underlying instrument. Credit derivatives with significant unobservable inputs are primarily comprised of written credit default swaps.
- At both June 30, 2014 and December 31, 2013, independent non-binding broker quotations were used in the determination of less than 1% of the total net derivative estimated fair value.
  - Ranges represent the underlying equity volatility quoted in percentage points. Since this valuation methodology
- (11) uses a range of inputs across multiple volatility surfaces to value the derivative, presenting a range is more representative of the unobservable input used in the valuation.
- Changes are based on long U.S. dollar net asset positions and will be inversely impacted for short U.S. dollar net asset positions.
  - Mortality rates vary by age and by demographic characteristics such as gender. Mortality rate assumptions are
- based on company experience. A mortality improvement assumption is also applied. For any given contract, mortality rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.

Base lapse rates are adjusted at the contract level based on a comparison of the actuarially calculated guaranteed values and the current policyholder account value, as well as other factors, such as the applicability of any surrender charges. A dynamic lapse function reduces the base lapse rate when the

(14)guaranteed amount is greater than the account value as in the money contracts are less likely to lapse. Lapse rates are also generally assumed to be lower in periods when a surrender charge applies. For any given contract, lapse rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.

The utilization rate assumption estimates the percentage of contract holders with a GMIB or lifetime withdrawal benefit who will elect to utilize the benefit upon becoming eligible. The rates may vary by the type of guarantee,

(15) the amount by which the guaranteed amount is greater than the account value, the contract's withdrawal history and by the age of the policyholder. For any given contract, utilization rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.

(16)

The withdrawal rate represents the percentage of account balance that any given policyholder will elect to withdraw from the contract each year. The withdrawal rate assumption varies by age and duration of the contract, and also by other factors such as benefit type. For any given contract, withdrawal rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative. For GMWBs, any increase (decrease) in withdrawal rates results in an increase (decrease) in the estimated fair value of the guarantees. For GMABs and GMIBs, any increase (decrease) in withdrawal rates results in a decrease (increase) in the estimated fair value.

Long-term equity volatilities represent equity volatility beyond the period for which observable equity volatilities (17) are available. For any given contract, long-term equity volatility rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.

MetLife, Inc.

(loss): (5)

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

Nonperformance risk spread varies by duration and by currency. For any given contract, multiple nonperformance (18) risk spreads will apply, depending on the duration of the cash flow being discounted for purposes of valuing the embedded derivative.

The following is a summary of the valuation techniques and significant unobservable inputs used in the fair value measurement of assets and liabilities classified within Level 3 that are not included in the preceding table. Generally, all other classes of securities classified within Level 3, including those within separate account assets, use the same valuation techniques and significant unobservable inputs as previously described for Level 3 securities. This includes matrix pricing and discounted cash flow methodologies, inputs such as quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2, as well as independent non-binding broker quotations. The residential mortgage loans — FVO and long-term debt of CSEs — FVO are valued using independent non-binding broker quotations and internal models including matrix pricing and discounted cash flow methodologies using current interest rates. The sensitivity of the estimated fair value to changes in the significant unobservable inputs for these other assets and liabilities is similar in nature to that described in the preceding table. The valuation techniques and significant unobservable inputs used in the fair value measurement for the more significant assets measured at estimated fair value on a nonrecurring basis and determined using significant unobservable inputs (Level 3) are summarized in "— Nonrecurring Fair Value Measurements."

The following tables summarize the change of all assets and (liabilities) measured at estimated fair value on a recurring basis using significant unobservable inputs (Level 3):

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Fixed Maturity Securities								
	U.S. Corporat	•	Foreign Governme	nt	sury Agend	RMBS	CMBS	ABS	State and Political Subdivision
	(In millio	ons)							
Three Months Ended June 30, 2014	`	·							
Balance, beginning of period Total realized/unrealized gains (losses) included in:	\$7,378	\$ 6,501	\$ 1,545	\$ 45	5	\$3,439	\$682	\$2,800	\$ 21
Net income (loss): (1), (2)									
Net investment income	4	(1)	96			25		1	
Net investment gains (losses)	7	(3)	_			_	_	2	
Net derivative gains (losses)	_		_			_	_	_	_
Policyholder benefits and claims	_		_			_	_	_	_
OCI	108	339	(91)			81	(8	(3)	_
Purchases (3)	487	394	118	301		802	15	1,616	2
Sales (3)	(455)	(323)	(96)	(26	)	(209)	(34	(259)	_
Issuances (3)	_		_			_	_	_	
Settlements (3)			_						_
Transfers into Level 3 (4)	253	223	284			_	_	121	12
Transfers out of Level 3 (4)	(413)	(518)	(184)			(193)	(60	(492)	_
Balance, end of period	\$7,369	\$ 6,612	\$ 1,672	\$ 32	20	\$3,945	\$595	\$3,786	\$ 35
Changes in unrealized gains									
(losses) included in net income									

Net investment income	\$2	\$ (2	) \$ 1	\$ —	\$13	<b>\$</b> —	\$	\$ —
Net investment gains (losses)	<b>\$</b> —	\$ (2	) \$ —	\$ —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$ —
Net derivative gains (losses)	\$—	\$ <i>—</i>	\$ —	\$ —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$ —
Policyholder benefits and claims	<b>\$</b> —	\$ —	\$ —	\$ —	<b>\$</b> —	\$	\$	\$ —

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

	Equity	Securities	FVO a	nd Tradir	ignificant Un ng Securities FVO	EVO	•	Mortga Resider	ge Loans ntial
	Comm Stock	Non- onedeemab Preferred Stock	Active le Traded Securit	General Account Securities	Contractholo directed Unit-linked Investments	ler- Securitie	eShort-term Investment	Mortga Loans ts - FVO	gMortgage Loans Held- for-sale
	(In mi	llions)			in vestineins			1 , 0	
Three Months Ended June 30, 2014	(111 1111								
Balance, beginning of period Total realized/unrealized gains (losses) included in:	\$203	\$ 441	\$11	\$ 29	\$ 624	\$11	\$ 1,032	\$352	\$ —
Net income (loss): (1), (2)					_				
Net investment income				11	6		1	8	_
Net investment gains (losses)	(2)	(3)	_	_		_	_	_	
Net derivative gains (losses)	_	_					_	_	
Policyholder benefits and					_				
claims OCI	40	15							
Purchases (3)	24	13	<u> </u>	_	<del></del>	_	<del></del> 212	<del></del>	_
Sales (3)	(2)	_		_	(270 )		(461)	(3)	
Issuances (3)	(2)	<del></del>	(2)		(270)		(401 )	(3)	
Settlements (3)							_	(14)	
Transfers into Level 3 (4)	2			69	37		_	(III ) —	
Transfers out of Level 3 (4)		(190 )	(8)		(107)	_	(538)		
Balance, end of period	\$186	\$ 263	\$20	\$ 109	\$ 571	\$11	\$ 246	\$367	\$ —
Changes in unrealized gains (losses) included in net income (loss): (5)	7	,	7-2	, ,,,		,	7 - 12	7001	Ť
Net investment income	\$	\$ —	\$—	\$ 11	\$ 15	\$	\$ 1	\$8	\$ —
Net investment gains (losses)	\$(2)		\$	\$ —	\$ —	\$	\$ —	\$	\$ —
Net derivative gains (losses)	\$	\$ —	\$	\$ —	\$ —	\$	\$ —	\$	\$ —
Policyholder benefits and claims	\$—	\$ —	\$—	\$ —	\$ —	\$—	\$ —	\$—	\$ —
68									

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

		ue Measu vatives (6		nents U	sing Signi	fic	ant Unobservab	le Inputs (Le	evel 3)	
	Interest Rate	Foreign Currence Exchan Rate	y	( real	Equity Market		Net Embedded Derivatives (7	Separate Account ) Assets (8)	Long-te Debt of CSEs – FVO	
	(In millio	ons)								
Three Months Ended June 30, 2014										
Balance, beginning of period	\$56	\$(13	)	\$20	\$(356	)	\$ 980	\$1,730	\$ (15	)
Total realized/unrealized gains										
(losses) included in:										
Net income (loss): (1), (2)										
Net investment income		_		_	_		_	_		
Net investment gains (losses)		_		_	_		_	21		
Net derivative gains (losses)	9	6		(2)	(45	)	255		_	
Policyholder benefits and claims		_			2		8			
OCI	11	1					(18)		_	
Purchases (3)	_	_			4			131	_	
Sales (3)							_	(104)		
Issuances (3)				(1)			_	58		
Settlements (3)	(40)	3					(205)	(27)		
Transfers into Level 3 (4)							_	4		
Transfers out of Level 3 (4)	_	_						(122)	_	
Balance, end of period	\$36	\$(3	)	\$17	\$(395	)	\$ 1,020	\$1,691	\$ (15	)
Changes in unrealized gains (losses)										
included in net income (loss): (5)										
Net investment income	\$	<b>\$</b> —		\$—	\$—		\$ —	<b>\$</b> —	\$ —	
Net investment gains (losses)	<b>\$</b> —	<b>\$</b> —		<b>\$</b> —	<b>\$</b> —		\$ —	\$	\$ <i>-</i>	
Net derivative gains (losses)	\$(1)	\$4		\$(1)	\$(46	)	\$ 262	<b>\$</b> —	\$ —	
Policyholder benefits and claims	<b>\$</b> —	<b>\$</b> —		\$—	\$2		\$ 8	<b>\$</b> —	\$ <i>—</i>	
69										

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

			ne Measur aturity Sec			sing		can	it Unobse	rvable In	pı	uts (Leve			
	U.S. Corpora		Foreign eCorporat		Foreign Governm	ner	U.S. Treasunt and Ag	•	RMBS	CMBS		ABS	State an Political Subdivi		
	(In mill	ic	ons)				C		•						
Three Months Ended June 30, 2013															
Balance, beginning of period Total realized/unrealized gains (losses) included in: Net income (loss): (1), (2)	\$6,426		\$ 5,825		\$ 2,203		\$ 115		\$2,426	\$1,084		\$3,766	\$ 53		
Net investment income	4		4		2		_		2	_		5			
Net investment gains (losses)	(29	)	(3)	)	_				4	(2)	)		_		
Net derivative gains (losses)															
Policyholder benefits and claims			_				—		_			_	—		
OCI	` '	)	(168)	)	(48	)	(2	)	14		)	(37)		)	
Purchases (3)	553		642		234		—		524	184		359	17		
Sales (3)	(281	)	(135)	)	(47	)	(42	)	(198)	(113)	)	(256)	(5	)	
Issuances (3)			_				_		_	_		_	—		
Settlements (3)			_				_		_	_		_	—		
Transfers into Level 3 (4)	121		201		3		16		49	46		_	—		
Transfers out of Level 3 (4)	(707	)	(358)	)	(376	)	(5	)	. ,	(143)	)	(79)	(23	)	
Balance, end of period Changes in unrealized gains (losses) included in net income (loss): (5)	\$5,918		\$ 6,008		\$ 1,971		\$ 82		\$2,735	\$1,050		\$3,758	\$ 41		
Net investment income	\$3		\$4		\$ 2		\$ —		\$9	\$		\$5	\$ —		
Net investment gains (losses)	\$(28)	)	\$ —		\$ —		\$ —			\$(2)	)	\$—	\$ —		
Net derivative gains (losses)	\$		\$ <i>—</i>		\$ —		\$ —		\$	\$		<b>\$</b> —	\$ —		
Policyholder benefits and claims	<b>\$</b> —		\$ <i>—</i>		\$ —		\$ —		\$	<b>\$</b> —		\$	\$ —		
70															

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

		alue Measu Securities					observabl	le Inputs (Le	evel 3) Mortga Loans	age
	Comm Stock	Non- omedeemable Preferred Stock	Active Traded Securit	FVO ly General Account ies Securition	FVO Contracth directed Unit-linke Envestmen	old ed nts	FVO leSecuriti Held by CSEs	es Short-term Investment	Mortga sLoans	n <b>M</b> drtgage ageoans Held- for-sale
Three Months Ended June 30,	(In mil	lions)								
2013 Balance, beginning of period Total realized/unrealized gains (losses) included in: Net income (loss): (1), (2)	\$189	\$ 401	\$14	\$ 44	\$ 831		\$	\$ 2,130	\$—	\$ 2
Net investment income			_	2	(17	)		2	_	
Net investment gains (losses)		1			_			4		_
Net derivative gains (losses) Policyholder benefits and	_	_	_	_	_		_	_	_	_
claims	_	_	_	_	_				_	
OCI	(4)		_	_	_		_	(38)	_	_
Purchases (3)	8	20	1	_	341		_	247	150	
Sales (3)	(7)	(22)	(4)	_	(481	)		(1,783)		(2)
Issuances (3) Settlements (3)										
Transfers into Level 3 (4)	1		2		36		_	_	_	
Transfers out of Level 3 (4)	(4)		(2)	_	(117	)		(218)		
Balance, end of period Changes in unrealized gains (losses) included in net income (loss): (5)	\$183	\$ 408	\$11	\$ 46	\$ 593		\$—	\$ 344	\$150	\$—
Net investment income	\$—	\$ —	<b>\$</b> —	\$ 3	\$ (9	)	\$ <i>-</i>	\$ 1	<b>\$</b> —	\$ <i>-</i>
Net investment gains (losses)	\$	\$ —	<b>\$</b> —	\$ —	\$ —		<b>\$</b> —	\$ 1	<b>\$</b> —	\$ <i>—</i>
Net derivative gains (losses)	<b>\$</b> —	\$ —	<b>\$</b> —	\$ —	\$ —		\$—	\$ —	<b>\$</b> —	\$ <i>—</i>
Policyholder benefits and claims	\$—	\$ —	\$—	\$ —	\$ —		\$—	\$ —	\$—	\$—
71										

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

			e Measu atives (		nents Us	sing Signif	ica	nt Unobse	rva	ble Inputs	(L	evel 3)	
	Interes Rate	t	Foreig Curren Exchar Rate	су	Credit	Equity Market		Net Embedde Derivativ (7)		Separate Account Assets (8)	)	Long-to Debt of CSEs – FVO	f
	(In mil	lio	ns)										
Three Months Ended June 30, 2013													
Balance, beginning of period	\$144		\$30		\$38	\$(139	)	\$(1,584	)	\$1,219		\$ (31	)
Total realized/unrealized gains													
(losses) included in:													
Net income (loss): (1), (2)													
Net investment income	—		—		_	_		_				_	
Net investment gains (losses)										(15	)	_	
Net derivative gains (losses)	(26	)	(25	)	(10)	(	)	1,031		_		_	
Policyholder benefits and claims	_		_			(3	)	(	)	_		_	
OCI	(7	)	2		(3)			105				_	
Purchases (3)	_		2		_	4		_		117		_	
Sales (3)				,						(39	)		
Issuances (3)		,	(1	)	_	_			,		,	_	
Settlements (3)	(12	)	(2	)	_	_		(197	)	(19	)	_	
Transfers into Level 3 (4)		\			_	_		_		5	`		
Transfers out of Level 3 (4)	(1	)	<u> </u>			<u></u>	`		`	(43	)		`
Balance, end of period	\$98		\$6		\$25	\$(171	)	\$(678	)	\$1,225		\$ (31	)
Changes in unrealized gains (losses)													
included in net income (loss): (5) Net investment income	\$—		\$—		<b>\$</b> —	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —		\$ <i>—</i>	
Net investment meome Net investment gains (losses)	ֆ— \$—		\$— \$—		<b>\$</b> —	\$— \$—		\$— \$—		ф— Ф		φ—	
Net derivative gains (losses)	\$— \$(21	)		)	\$(10)		)			у— ¢		ф —	
Policyholder benefits and claims	\$(21 \$—	,	\$(20 \$—	,	\$(10 ) \$—	\$(34	) )	\$(31	`	\$— \$—		\$— \$—	
1 oneyholder benefits and ciaims	φ—		ψ—		ψ—	Ψ(3	,	Ψ(21	,	ψ—		Ψ —	
72													

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level Fixed Maturity Securities												
	U.S. Corpora	Foreign teCorporate	Foreign e Governme	U.S. Treasury nt and Agend	RMBS	CMBS	ABS	State and Political Subdivision					
	(In milli	ons)		<b>8</b> .	J								
Six Months Ended June 30, 2014	•	ŕ											
Balance, beginning of period	\$7,148	\$ 6,704	\$ 2,235	\$ 62	\$2,957	\$972	\$4,210	\$ 10					
Total realized/unrealized gains													
(losses) included in:													
Net income (loss): (1), (2)													
Net investment income	4	4	98	_	35		5	_					
Net investment gains (losses)		(1)	(4)		8		(38)	_					
Net derivative gains (losses)	_			_	_			_					
Policyholder benefits and claims	_			_	_	_	_	_					
OCI	268	298	(77)	_	68	(32)	63	1					
Purchases (3)	863	716	179	301	1,176	61	2,098	2					
Sales (3)	(562)	(240)	(109)	(1)	(377)	(172)	(567)						
Issuances (3)		_		_	_								
Settlements (3)		_		_	_								
Transfers into Level 3 (4)	464	517	312		146	11	548	32					
Transfers out of Level 3 (4)	(816)	(1,386)	(962)	(42)	(68)	(245)	(2,533)	(10)					
Balance, end of period	\$7,369	\$ 6,612	\$ 1,672	\$ 320	\$3,945	\$595	\$3,786	\$ 35					
Changes in unrealized gains													
(losses) included in net income													
(loss): (5)													
Net investment income	\$2	\$ 7	\$ 3	\$ —	\$24	<b>\$</b> —	<b>\$</b> —	\$ —					
Net investment gains (losses)		\$ (2)	\$ —	\$ —	\$(1)	<b>\$</b> —	<b>\$</b> —	\$ —					
Net derivative gains (losses)	<b>\$</b> —	\$ <i>—</i>	\$ —	\$ —	<b>\$</b> —	\$—	<b>\$</b> —	\$ —					
Policyholder benefits and claims	<b>\$</b> —	\$ <i>-</i>	\$ —	\$ —	\$—	\$—	<b>\$</b> —	\$ —					
73													

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

	Fair V	alue Measu	rements	s Using Si	gnificant Unc	bservable	Inputs (Le		
	Equity	Securities	FVO a	nd Tradin	g Securities			Mortga Loans	ige
		Non- onedeemab Preferred Stock	- i raded	1 tanaral	FVO Contractholo directed Unit-linked Investments	FVO ler- Securitie Held by CSEs	sShort-tern Investmen	Reside Mortga	ntial Mortgage Loans Held- for-sale
	(In mil	llions)							
Six Months Ended June 30, 2014									
Balance, beginning of period Total realized/unrealized gains (losses) included in: Net income (loss): (1), (2)	\$177	\$ 395	\$12	\$ 29	\$ 603	<b>\$</b> —	\$ 254	\$338	\$ <i>—</i>
Net investment income		_		11	12		1	11	_
Net investment gains (losses)	(2)	(3)		_	_	_	_		_
Net derivative gains (losses)		_			_		_		
Policyholder benefits and		_			_				_
claims	12	1.4					(1 )		
OCI Purchases (3)	43 21	14	<del></del> 20		318		(1 ) 192	<del></del>	
Sales (3)	(14)	_	(5)	_	(368)	$\overline{}$ (1)		(8)	<del></del>
Issuances (3)	(14 )	_	(3)		(308)	(1 )	(70 )	(0)	<del></del>
Settlements (3)								(25)	
Transfers into Level 3 (4)	40			69	27	12		(23 )	
Transfers out of Level 3 (4)	(79)	(143)	(7)	<del></del>	(21)		(124)		
Balance, end of period Changes in unrealized gains (losses) included in net income (loss): (5)	\$186	\$ 263	\$20	\$ 109	\$ 571	\$11	\$ 246	\$367	\$
Net investment income	\$	\$ —	<b>\$</b> —	\$ 11	\$ 14	<b>\$</b> —	\$ 1	\$11	\$ <i>—</i>
Net investment gains (losses)	\$(2)		\$	\$ —	\$ —	\$(1)		\$	\$
Net derivative gains (losses)	\$—	\$ —	\$—	\$ —	\$ —	\$-	\$ —	\$—	\$—
Policyholder benefits and claims	\$—	\$ —	\$—	\$ —	\$ —	\$—	\$ —	\$—	\$ <i>—</i>
74									

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

	Fair Valu Net Deri			ments U	sing Signi	fic	ant Unobservat	ole Inputs (I	_e	vel 3)	
	Interest Rate	Foreign Currence Exchange Rate	y	Credit	Equity Market		Net Embedded Derivatives (7	Separate Account ) Assets (8)		Long-to Debt of CSEs – FVO	f
	(In millio	ons)									
Six Months Ended June 30, 2014											
Balance, beginning of period Total realized/unrealized gains (losses) included in:	\$13	\$(11	)	\$29	\$(317	)	\$ 1,258	\$1,465		\$ (28	)
Net income (loss): (1), (2)											
Net investment income							_				
Net investment gains (losses)				_				65		_	
Net derivative gains (losses)	15	8		(9)	(87	)	160	_		_	
Policyholder benefits and claims	_	_			6		23	_		_	
OCI	49	_			(1	)	(24)	_		_	
Purchases (3)	_	_			4		_	348		_	
Sales (3)				_	_		_	(192	)	_	
Issuances (3)				(3)	_		_	82		_	
Settlements (3)	(41)						(397)	(28	)	13	
Transfers into Level 3 (4)								2			
Transfers out of Level 3 (4)		<del></del>						(51	)	<del></del>	
Balance, end of period	\$36	\$(3	)	\$17	\$(395	)	\$ 1,020	\$1,691		\$ (15	)
Changes in unrealized gains (losses)											
included in net income (loss): (5)	Φ.	<b>.</b>		<b>.</b>	Φ.			Φ.		Φ.	
Net investment income	\$—	\$—		\$—	\$—		\$ —	\$—		\$—	
Net investment gains (losses)	\$—	\$—		\$—	\$—		\$ —	\$—		\$ —	
Net derivative gains (losses)	\$—	\$7		\$(7)	\$(87	)	\$ 168	\$—		\$ —	
Policyholder benefits and claims	\$—	<b>\$</b> —		<b>\$</b> —	\$6		\$ 24	<b>\$</b> —		\$ <i>—</i>	
75											

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

		ue Measur Iaturity Sec	rements Usin curities	g Significa	nt Unobse	rvable Inp	outs (Leve	el 3)
	U.S. Corpora	Foreign teCorporat	Foreign e Governme	U.S. Treasury nt and Agen		CMBS	ABS	State and Political Subdivision
	(In milli	ons)		unu 1 1801				<b>5 6 6 1 1 1 1 1 1 1 1 1 1</b>
Six Months Ended June 30, 2013 Balance, beginning of period Total realized/unrealized gains (losses) included in:	\$7,433	\$ 6,208	\$ 1,814	\$ 71	\$2,037	\$1,147	\$3,656	\$ 54
Net income (loss): (1), (2) Net investment income	8	6	0		10	(1 )	o	
Net investment meome Net investment gains (losses)		6 (23 )	8 5	_	2	(1) $(2)$	8	_
Net derivative gains (losses)	(32 )	_	_	<u> </u>		(2)	_	
Policyholder benefits and claims		_	_		_		_	
OCI		(161)	(47)	(2)	124	(49)	(62)	(1)
Purchases (3)	684	794	352		803	404	985	17
Sales (3)	(659)	(413)	(74)	(4)	(168)	(333)	(420)	(5)
Issuances (3)		_	_		_			
Settlements (3)		_	_	_	_	_		
Transfers into Level 3 (4)	241	185	91	17	21	139		
Transfers out of Level 3 (4)	(1,748)	(588)	(178)		(94)	(255)	,	(24)
Balance, end of period Changes in unrealized gains (losses) included in net income (loss): (5)	\$5,918	\$ 6,008	\$ 1,971	\$ 82	\$2,735	\$1,050	\$3,758	\$ 41
Net investment income	\$7	\$ 5	\$8	\$ —	\$17	\$(1)	\$8	\$ —
Net investment gains (losses)	\$(34)	\$ (3)	\$ —	\$ —	\$(1)	\$(2)	<b>\$</b> —	\$ —
Net derivative gains (losses)	<b>\$</b> —	\$ <i>—</i>	\$ —	\$ —	<b>\$</b> —	\$—	<b>\$</b> —	\$ —
Policyholder benefits and claims	\$—	\$ —	\$ —	\$ —	\$—	<b>\$</b> —	\$—	\$ —
76								

# Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

	Fair V	alue Mea	ısu	rements	s Using S	ignificant l	Unc	bservabl	le Inputs (L	-		
	Equity	Securitie	es	FVO a	nd Tradir	ng Securition	es			Mortga Loans	age	
	Comm	Non- nonedeema Preferre Stock	ab] ed	Active Tradeo Securi	FVO lly General Account ties Securitie		ed	by	es Short-tern Investmer	Reside Mortga	ential Mortga age Loans Held- for-sal	
C' M 4 F 1 1 L 20	(In mi	llions)										
Six Months Ended June 30, 2013												
Balance, beginning of period Total realized/unrealized gains (losses) included in:	\$190	\$ 419		\$6	\$ 32	\$ 937		\$	\$ 429	\$—	\$ 49	
Net income (loss): (1), (2)					_	(2.4	,		2			
Net investment gains (lesses)		(29	)	_	5	(24	)		2 (24 )		_	
Net investment gains (losses) Net derivative gains (losses)	_	(29	,						(24 )	_		
Policyholder benefits and												
claims		_			_	_		_	_			
OCI	(7)	65		_	_	_			11			
Purchases (3)	12	23		3		340		_	332	150	_	
Sales (3)	(9)	(70	)		(5)	(427	)		(400)		(45	)
Issuances (3)				—				_				
Settlements (3)	_										(4	)
Transfers into Level 3 (4)	1			2	14	58	`	_			_	
Transfers out of Level 3 (4)	(4 ) \$183			<del></del>	<del>-</del> \$ 46	(291	)	<u> </u>	(6 ) \$ 344	<del></del>	<u> </u>	
Balance, end of period Changes in unrealized gains (losses) included in net income (loss): (5)	\$183	\$ 408		\$11	\$ 40	\$ 593		\$—	\$ 344	\$130	<b>5</b> —	
Net investment income	\$	\$ —		<b>\$</b> —	\$ 5	\$ (12	)	\$ <i>—</i>	\$ 1	<b>\$</b> —	\$ <i>-</i>	
Net investment gains (losses)	<b>\$</b> —	\$ (20	)	<b>\$</b> —	\$ —	\$ —		\$ <i>—</i>	\$ 1	<b>\$</b> —	\$ —	
Net derivative gains (losses)	\$	\$ —		\$	\$ —	\$ —		\$—	\$ —	\$—	\$ —	
Policyholder benefits and claims	\$—	\$ —		\$—	\$ —	\$ —		\$—	\$ —	\$—	\$—	
77												

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Net Derivatives (6)

	Net De	riv	atives (6	5)									
			Foreign	n				Net		Separate		Long-t	
	Interes	t	Curren	•	Credit	Equity		Embedde		Account		Debt of	
	Rate		Exchar	nge	Cicuit	Market		Derivativ	es	Assets (8		CSEs -	_
			Rate					(7)		1133013 (0	,,	FVO	
	(In mil	lio	ns)										
Six Months Ended June 30, 2013													
Balance, beginning of period	\$177		\$37		\$43	\$128		\$(3,162	)	\$1,205		\$ (44	)
Total realized/unrealized gains													
(losses) included in:													
Net income (loss): (1), (2)													
Net investment income			—			_		_		_		_	
Net investment gains (losses)			_		_	_		_				(1	)
Net derivative gains (losses)	(22	)	(34	)	(15)	(305	)	2,721				_	
Policyholder benefits and claims			_		_	9		(80	)			_	
OCI	(31	)	1		(3)	_		209		_		_	
Purchases (3)			2			4				175			
Sales (3)			—							(78	)		
Issuances (3)			(1	)									
Settlements (3)	(25	)	1			(7	)	(366	)	(28	)	14	
Transfers into Level 3 (4)			_		_			_		7		_	
Transfers out of Level 3 (4)	(1	)	—			—		_		(56	)	_	
Balance, end of period	\$98		\$6		\$25	\$(171	)	\$(678	)	\$1,225		\$ (31	)
Changes in unrealized gains (losses)													
included in net income (loss): (5)													
Net investment income	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —		\$ <i>—</i>	
Net investment gains (losses)	\$—		<b>\$</b> —		<b>\$</b> —	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —		\$ (1	)
Net derivative gains (losses)	\$(17	)	\$(34	)	\$(15)	4 (2 0 2	)	\$2,707		<b>\$</b> —		\$ —	
Policyholder benefits and claims	<b>\$</b> —		<b>\$</b> —		<b>\$</b> —	\$10		\$(77	)	<b>\$</b> —		\$ <i>—</i>	

Amortization of premium/accretion of discount is included within net investment income. Impairments charged to

Gains and losses, in net income (loss) and OCI, are calculated assuming transfers into and/or out of Level 3

<sup>(1)</sup> net income (loss) on securities and mortgage loans held-for-sale are included in net investment gains (losses), while changes in estimated fair value of mortgage loans - FVO are included in net investment income. Lapses associated with net embedded derivatives are included in net derivative gains (losses).

<sup>(2)</sup> Interest and dividend accruals, as well as cash interest coupons and dividends received, are excluded from the rollforward.

<sup>(3)</sup> Items purchased/issued and then sold/settled in the same period are excluded from the rollforward. Fees attributed to embedded derivatives are included in settlements.

<sup>(4)</sup> occurred at the beginning of the period. Items transferred into and then out of Level 3 in the same period are excluded from the rollforward.

<sup>(5)</sup> Changes in unrealized gains (losses) included in net income (loss) relate to assets and liabilities still held at the end of the respective periods.

<sup>(6)</sup> Freestanding derivative assets and liabilities are presented net for purposes of the rollforward.

- (7) Embedded derivative assets and liabilities are presented net for purposes of the rollforward.
  - Investment performance related to separate account assets is fully offset by corresponding amounts credited to contractholders within separate account liabilities. Therefore, such changes in estimated fair
- value are not recorded in net income. For the purpose of this disclosure, these changes are presented within net investment gains (losses).

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### Fair Value Option

The following table presents information for certain assets and liabilities accounted for under the FVO. These assets and liabilities were initially measured at fair value.

	Residential Loans — F	~ ~		Certain Ass and Liabilit of CSEs —	ies
	June 30,	December 31,	June 30,	December 31,	
	2014	2013	2014	2013	
	(In millions	)			
Assets					
Unpaid principal balance	\$546	\$508		\$582	\$1,528
Difference between estimated fair value and unpaid	(179	(170	`	56	70
principal balance	(17)	(170	,	30	70
Carrying value at estimated fair value	\$367	\$338		\$638	\$1,598
Loans in non-accrual status	\$132	<b>\$</b> —		<b>\$</b> —	<b>\$</b> —
Loans more than 90 days past due	\$87	\$81		<b>\$</b> —	<b>\$</b> —
Loans in non-accrual status or more than 90 days past					
due, or both — difference between aggregate estimated	\$(103)	\$(82	)	<b>\$</b> —	<b>\$</b> —
fair value and unpaid principal balance					
Liabilities					
Contractual principal balance				\$512	\$1,445
Difference between estimated fair value and contractual			(7)	10	
principal balance				, , ,	
Carrying value at estimated fair value				\$505	\$1,455

<sup>(1)</sup> Interest income, changes in estimated fair value and gains or losses on sales are recognized in net investment income. Changes in estimated fair value for these loans were due to the following:

	Three Mon Ended June 30,	ths	Six Months Ended June 30,	3	
	2014	2013	2014	2013	
	(In millions	s)			
Instrument-specific credit risk based on changes in credit spreads for non-agency loans and adjustments in individual loan quality	\$3	<b>\$</b> —	\$5	\$—	
Other changes in estimated fair value Total gains (losses) recognized in net investment income	3 \$6	<u> </u>	4 \$9	<del></del>	

These assets and liabilities are comprised of commercial mortgage loans and long-term debt. Changes in estimated (2) fair value on these assets and liabilities and gains or losses on sales of these assets are recognized in net investment gains (losses). Interest income on commercial mortgage loans held by CSEs — FVO is recognized in net investment income. Interest expense from long-term debt of CSEs — FVO is recognized in other expenses.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### Nonrecurring Fair Value Measurements

The following table presents information for assets measured at estimated fair value on a nonrecurring basis during the periods and still held at the reporting dates (for example, when there is evidence of impairment). The estimated fair values for these assets were determined using significant unobservable inputs (Level 3).

	At June 3	0,	Three M Ended June 3		IS		Six Mo Ended June 3	S		
	2014 2013		2014	2	2013		2014		2013	
	Carrying Value After			Gains (Losses)						
	Measuren	nent	Gaills (	LUSSE	(8)					
	(In millio	ns)								
Mortgage loans, net (1)	\$146	\$242	\$(1	) \$	510		\$(2	)	\$17	
Other limited partnership interests (2)	\$69	\$70	\$(35	) \$	6(39)	)	\$(37	)	\$(39	)
Real estate joint ventures (3) \$— \$3			\$	\$	S—		\$—		\$(2	)

Estimated fair values for impaired mortgage loans are based on independent broker quotations or valuation models using unobservable inputs or, if the loans are in foreclosure or are otherwise determined to be collateral dependent, are based on the estimated fair value of the underlying collateral or the present value of the expected future cash flows.

For these cost method investments, estimated fair value is determined from information provided in the financial statements of the underlying entities including NAV data. These investments include private equity and debt funds that typically invest primarily in various strategies including domestic and international leveraged buyout funds;

- (2) power, energy, timber and infrastructure development funds; venture capital funds; and below investment grade debt and mezzanine debt funds. Distributions will be generated from investment gains, from operating income from the underlying investments of the funds and from liquidation of the underlying assets of the funds. It is estimated that the underlying assets of the funds will be liquidated over the next two to 10 years. Unfunded commitments for these investments at both June 30, 2014 and 2013 were not significant.
  - For these cost method investments, estimated fair value is determined from information provided in the financial statements of the underlying entities including NAV data. These investments include several real estate funds that
- typically invest primarily in commercial real estate and mezzanine debt. Distributions will be generated from investment gains, from operating income from the underlying investments of the funds and from liquidation of the underlying assets of the funds. It is estimated that the underlying assets of the funds will be liquidated over the next one to 10 years. Unfunded commitments for these investments at both June 30, 2014 and 2013 were not significant.

Fair Value of Financial Instruments Carried at Other Than Fair Value

The following tables provide fair value information for financial instruments that are carried on the balance sheet at amounts other than fair value. These tables exclude the following financial instruments: cash and cash equivalents, accrued investment income, payables for collateral under securities loaned and other transactions, short-term debt and those short-term investments that are not securities, such as time deposits, and therefore are not included in the three level hierarchy table disclosed in the "— Recurring Fair Value Measurements" section. The estimated fair value of the excluded financial instruments, which are primarily classified in Level 2 and, to a lesser extent, in Level 1, approximates carrying value as they are short-term in nature such that the Company believes there is minimal risk of material changes in interest rates or credit quality. All remaining balance sheet amounts excluded from the table below are not considered financial instruments subject to this disclosure.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 8. Fair Value (continued)

The carrying values and estimated fair values for such financial instruments, and their corresponding placement in the fair value hierarchy, are summarized as follows at:

	June 30, 2014	Fair Value Hier	rarchy		T . 1
	Carrying Value	Level 1	Level 2	Level 3	Total Estimated Fair Value
	(In millions)				
Assets					
Mortgage loans	\$56,218	\$— ©	\$—	\$59,194	\$59,194
Policy loans  Pool actata igint vanturas	\$11,785 \$92	\$— \$	\$1,689 \$—	\$11,769 \$171	\$13,458 \$171
Real estate joint ventures Other limited partnership interests	\$92 \$847	\$— \$—	\$— \$—	\$1,085	\$171 \$1,085
Other invested assets	\$656	\$ <del></del>	\$— \$95	\$345	\$1,06 <i>3</i> \$656
Premiums, reinsurance and other					
receivables	\$4,014	\$—	\$1,642	\$2,420	\$4,062
Other assets	\$1,057	<b>\$</b> —	\$974	\$76	\$1,050
Liabilities	• •	•		·	. ,
PABs	\$138,216	<b>\$</b> —	<b>\$</b> —	\$144,112	\$144,112
Long-term debt	\$16,248	<b>\$</b> —	\$18,293	<b>\$</b> —	\$18,293
Collateral financing arrangements	\$4,196	\$	\$—	\$3,993	\$3,993
Junior subordinated debt securities	\$3,193	<b>\$</b> —	\$4,131	<b>\$</b> —	\$4,131
Other liabilities	\$5,900	<b>\$</b> —	\$4,610	\$1,293	\$5,903
Separate account liabilities	\$119,236	<b>\$</b> —	\$119,236	<b>\$</b> —	\$119,236
	December 31, 2	0013			
	200011110011011, 2				
	200111001 01, 2	Fair Value Hie	rarchy		
		Fair Value Hier	•	Y 12	Total
	Carrying Value		rarchy Level 2	Level 3	Estimated
	Carrying Value	Fair Value Hier	•	Level 3	
Acceto	Carrying	Fair Value Hier	•	Level 3	Estimated
Assets Mortgage loans	Carrying Value (In millions)	Fair Value Hier Level 1	Level 2		Estimated Fair Value
Mortgage loans	Carrying Value (In millions) \$55,770	Fair Value Hier	Level 2	\$57,924	Estimated Fair Value \$57,924
Mortgage loans Policy loans	Carrying Value (In millions) \$55,770 \$11,764	Fair Value Hier Level 1	Level 2 \$— \$1,694	\$57,924 \$11,512	Estimated Fair Value \$57,924 \$13,206
Mortgage loans Policy loans Real estate joint ventures	Carrying Value (In millions) \$55,770 \$11,764 \$102	Fair Value Hier Level 1	Level 2 \$— \$1,694 \$—	\$57,924 \$11,512 \$169	Estimated Fair Value \$57,924 \$13,206 \$169
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950	Fair Value Hier Level 1  \$— \$— \$— \$— \$—	\$— \$1,694 \$— \$—	\$57,924 \$11,512 \$169 \$1,109	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109
Mortgage loans Policy loans Real estate joint ventures	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322	\$— \$1,694 \$— \$— \$163	\$57,924 \$11,512 \$169 \$1,109 \$359	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950	Fair Value Hier Level 1  \$— \$— \$— \$— \$—	\$— \$1,694 \$— \$—	\$57,924 \$11,512 \$169 \$1,109	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322	\$— \$1,694 \$— \$— \$163	\$57,924 \$11,512 \$169 \$1,109 \$359	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets Liabilities	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844 \$3,116 \$324	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322 \$—	\$— \$1,694 \$— \$163 \$728 \$210	\$57,924 \$11,512 \$169 \$1,109 \$359 \$2,382 \$142	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844 \$3,110 \$352
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets Liabilities PABs	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844 \$3,116 \$324 \$139,735	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322 \$—	\$— \$1,694 \$— \$163 \$728 \$210 \$—	\$57,924 \$11,512 \$169 \$1,109 \$359 \$2,382 \$142 \$144,631	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844 \$3,110 \$352 \$144,631
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets Liabilities PABs Long-term debt	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844 \$3,116 \$324 \$139,735 \$17,170	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322 \$—	\$— \$1,694 \$— \$163 \$728 \$210 \$— \$18,564	\$57,924 \$11,512 \$169 \$1,109 \$359 \$2,382 \$142 \$144,631 \$—	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844 \$3,110 \$352 \$144,631 \$18,564
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets Liabilities PABs Long-term debt Collateral financing arrangements	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844 \$3,116 \$324 \$139,735 \$17,170 \$4,196	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322 \$—	\$— \$1,694 \$— \$163 \$728 \$210 \$— \$18,564 \$—	\$57,924 \$11,512 \$169 \$1,109 \$359 \$2,382 \$142 \$144,631 \$— \$3,984	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844 \$3,110 \$352 \$144,631 \$18,564 \$3,984
Mortgage loans Policy loans Real estate joint ventures Other limited partnership interests Other invested assets Premiums, reinsurance and other receivables Other assets Liabilities PABs Long-term debt	Carrying Value (In millions) \$55,770 \$11,764 \$102 \$950 \$844 \$3,116 \$324 \$139,735 \$17,170 \$4,196	Fair Value Hier Level 1  \$— \$— \$— \$— \$— \$322 \$—	\$— \$1,694 \$— \$163 \$728 \$210 \$— \$18,564	\$57,924 \$11,512 \$169 \$1,109 \$359 \$2,382 \$142 \$144,631 \$—	Estimated Fair Value \$57,924 \$13,206 \$169 \$1,109 \$844 \$3,110 \$352 \$144,631 \$18,564

Separate account liabilities \$117,562 \$— \$117,562 \$— \$117,562

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

The methods, assumptions and significant valuation techniques and inputs used to estimate the fair value of financial instruments are summarized as follows:

#### Mortgage Loans

The estimated fair value of mortgage loans is primarily determined by estimating expected future cash flows and discounting them using current interest rates for similar mortgage loans with similar credit risk, or is determined from pricing for similar loans.

#### **Policy Loans**

Policy loans with fixed interest rates are classified within Level 3. The estimated fair values for these loans are determined using a discounted cash flow model applied to groups of similar policy loans determined by the nature of the underlying insurance liabilities. Cash flow estimates are developed by applying a weighted-average interest rate to the outstanding principal balance of the respective group of policy loans and an estimated average maturity determined through experience studies of the past performance of policyholder repayment behavior for similar loans. These cash flows are discounted using current risk-free interest rates with no adjustment for borrower credit risk as these loans are fully collateralized by the cash surrender value of the underlying insurance policy. Policy loans with variable interest rates are classified within Level 2 and the estimated fair value approximates carrying value due to the absence of borrower credit risk and the short time period between interest rate resets, which presents minimal risk of a material change in estimated fair value due to changes in market interest rates.

### Real Estate Joint Ventures and Other Limited Partnership Interests

The estimated fair values of these cost method investments are generally based on the Company's share of the NAV as provided in the financial statements of the investees. In certain circumstances, management may adjust the NAV by a premium or discount when it has sufficient evidence to support applying such adjustments.

#### Other Invested Assets

These other invested assets are principally comprised of various interest-bearing assets held in foreign subsidiaries and certain amounts due under contractual indemnifications. For the various interest-bearing assets held in foreign subsidiaries, the Company evaluates the specific facts and circumstances of each instrument to determine the appropriate estimated fair values. These estimated fair values were not materially different from the recognized carrying values.

#### Premiums, Reinsurance and Other Receivables

Premiums, reinsurance and other receivables are principally comprised of certain amounts recoverable under reinsurance agreements, amounts on deposit with financial institutions to facilitate daily settlements related to certain derivatives and amounts receivable for securities sold but not yet settled.

Amounts recoverable under ceded reinsurance agreements, which the Company has determined do not transfer significant risk such that they are accounted for using the deposit method of accounting, have been classified as Level 3. The valuation is based on discounted cash flow methodologies using significant unobservable inputs. The estimated fair value is determined using interest rates determined to reflect the appropriate credit standing of the assuming counterparty.

The amounts on deposit for derivative settlements, classified within Level 2, essentially represent the equivalent of demand deposit balances and amounts due for securities sold are generally received over short periods such that the estimated fair value approximates carrying value.

### Other Assets

These other assets are principally comprised of a receivable for funds due but not yet settled and a receivable for cash paid to an unaffiliated financial institution under the MetLife Reinsurance Company of Charleston ("MRC") collateral financing arrangement described in Note 13 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report. The estimated fair value of the receivable for the cash paid to the unaffiliated financial institution under the MRC collateral financing arrangement is determined by discounting the expected future cash

flows using a discount rate that reflects the credit rating of the unaffiliated financial institution.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 8. Fair Value (continued)

#### **PABs**

These PABs include investment contracts. Embedded derivatives on investment contracts and certain variable annuity guarantees accounted for as embedded derivatives are excluded from this caption in the preceding tables as they are separately presented in "— Recurring Fair Value Measurements."

The investment contracts primarily include certain funding agreements, fixed deferred annuities, modified guaranteed annuities, fixed term payout annuities and total control accounts. The valuation of these investment contracts is based on discounted cash flow methodologies using significant unobservable inputs. The estimated fair value is determined using current market risk-free interest rates adding a spread to reflect the nonperformance risk in the liability.

Long-term Debt, Collateral Financing Arrangements and Junior Subordinated Debt Securities

The estimated fair values of long-term debt and junior subordinated debt securities are principally determined using market standard valuation methodologies. Capital leases, which are not required to be disclosed at estimated fair value are excluded from the preceding tables.

Valuations classified as Level 2 are based primarily on quoted prices in markets that are not active or using matrix pricing that use standard market observable inputs such as quoted prices in markets that are not active and observable yields and spreads in the market. Instruments valued using discounted cash flow methodologies use standard market observable inputs including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues.

Valuations classified as Level 3 are based primarily on discounted cash flow methodologies that utilize unobservable discount rates that can vary significantly based upon the specific terms of each individual arrangement. The determination of estimated fair values of collateral financing arrangements incorporates valuations obtained from the counterparties to the arrangements, as part of the collateral management process.

#### Other Liabilities

Other liabilities consist primarily of interest and dividends payable, amounts due for securities purchased but not yet settled, funds withheld amounts payable, which are contractually withheld by the Company in accordance with the terms of the reinsurance agreements, and amounts payable under certain assumed reinsurance agreements, which are recorded using the deposit method of accounting. The Company evaluates the specific terms, facts and circumstances of each instrument to determine the appropriate estimated fair values, which are not materially different from the carrying values, with the exception of certain deposit type reinsurance payables. For such payables, the estimated fair value is determined as the present value of expected future cash flows, which are discounted using an interest rate determined to reflect the appropriate credit standing of the assuming counterparty.

Separate Account Liabilities

Separate account liabilities represent those balances due to policyholders under contracts that are classified as investment contracts.

Separate account liabilities classified as investment contracts primarily represent variable annuities with no significant mortality risk to the Company such that the death benefit is equal to the account balance, funding agreements related to group life contracts and certain contracts that provide for benefit funding.

Since separate account liabilities are fully funded by cash flows from the separate account assets which are recognized at estimated fair value as described in the section "— Recurring Fair Value Measurements," the value of those assets approximates the estimated fair value of the related separate account liabilities. The valuation techniques and inputs for separate account liabilities are similar to those described for separate account assets.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 9. Long-term Debt

Senior Notes

In April 2014, MetLife, Inc. issued \$1.0 billion of senior notes due in April 2024 which bear interest at a fixed rate of 3.60%, payable semi-annually. In May 2014, MetLife, Inc. redeemed \$200 million aggregate principal amount of MetLife, Inc.'s 5.875% senior notes due in November 2033.

Credit Facilities

In May 2014, MetLife, Inc. and MetLife Funding, entered into a \$4.0 billion five-year unsecured credit agreement, which amended and restated both the five-year \$3.0 billion and the five-year \$1.0 billion unsecured credit agreements in their entireties into a single agreement (the "2014 Five-Year Credit Agreement"). The facility made available by the 2014 Five-Year Credit Agreement may be used for general corporate purposes (including in the case of loans, to back up commercial paper and, in the case of letters of credit, to support variable annuity policy and reinsurance reserve requirements). All borrowings under the 2014 Five-Year Credit Agreement must be repaid by May 30, 2019, except that letters of credit outstanding on that date may remain outstanding until no later than May 30, 2020. MetLife, Inc. incurred costs of \$6 million related to the 2014 Five-Year Credit Agreement, which were capitalized and included in other assets. These costs are being amortized over the remaining term of the 2014 Five-Year Credit Agreement.

**Stock-Based Compensation Plans** 

Performance Shares and Performance Units

For outstanding awards granted prior to the January 1, 2013 – December 31, 2015 performance period, vested Performance Shares and Performance Units will be multiplied by a performance factor of 0.0 to 2.0 based on MetLife, Inc.'s adjusted income, total shareholder return, and performance in change in annual net operating earnings and total shareholder return compared to the performance of its competitors, each measured with respect to the applicable three-year performance period or portions thereof.

For outstanding awards granted for the January 1, 2013 – December 31, 2015 and later performance periods, the vested Performance Shares and Performance Units will be multiplied by a performance factor of 0.00 to 1.75. Assuming that MetLife, Inc. has met threshold performance goals related to its adjusted income or total shareholder return, the MetLife, Inc. Compensation Committee will determine the performance factor in its discretion. In doing so, the Compensation Committee may consider MetLife, Inc.'s total shareholder return relative to the performance of its competitors and MetLife, Inc.'s operating return on equity relative to its financial plan. The estimated fair value of Performance Shares and Performance Units will be remeasured each quarter until they become payable.

Payout of 2011 – 2013 Performance Shares

Final Performance Shares are paid in shares of MetLife, Inc. common stock. The performance factor for the January 1, 2011 – December 31, 2013 performance period was 0.80. This factor has been applied to the 1,544,120 Performance Shares associated with that performance period that vested on December 31, 2013 and, as a result, 1,235,296 shares of MetLife, Inc.'s common stock (less withholding for taxes and other items, as applicable) were issued, aside from shares that payees choose to defer, in April 2014.

Payout of 2011 – 2013 Performance Units

Final Performance Units are payable in cash equal to the closing price of MetLife, Inc. common stock on a date following the last day of the three-year performance period. The performance factor for the January 1, 2011 – December 31, 2013 performance period was 0.80. This factor has been applied to the 98,060 Performance Units associated with that performance period that vested on December 31, 2013 and, as a result, the cash value of 78,448 units (less withholding for taxes and other items, as applicable) was paid in April 2014.

### Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 10. Equity (continued)

### Accumulated Other Comprehensive Income (Loss)

Information regarding changes in the balances of each component of AOCI attributable to MetLife, Inc., net of income tax, was as follows:

	Three Months Ended June 30, 2014 Unrealized Investment G (Losses), Net of Related Offse	4 ai	(Losses) on		Foreign Currency Translatio Adjustmei		Defined Benefit Plans Adjustme	₽nt	Total	
Balance, beginning of period OCI before reclassifications Deferred income tax benefit (expense) OCI before reclassifications, net of income tax Amounts reclassified from AOCI Deferred income tax benefit (expense)	(In millions) \$11,276 4,330 (1,336 14,270 (176 55	-	531	)	\$ (1,843 (5 53 (1,795 77 (27	) )	\$(1,622 6 (2 (1,618 46 (16		\$8,215 4,506 (1,333 11,388 (133 37	)
Amounts reclassified from AOCI, net of income tax Sale of subsidiary (2) Deferred income tax benefit (expense) Sale of subsidiary, net of income tax Balance, end of period	(121 (320 80 (240 \$13,909	)			50 6 — 6 \$(1,739	)	30   \$(1,588	)	(96 (314 80 (234	) ) 3
	Three Months Ended June 30, 2013 Unrealized Investment G (Losses), Net of Related Offse (In millions)	3 ai	(Losses) on		Foreign Currency Translatio Adjustmer		Defined Benefit Plans Adjustme	ent	Total	
Balance, beginning of period OCI before reclassifications Deferred income tax benefit (expense) OCI before reclassifications, net of income tax	\$13,332 (5,320 1,844 9,856	)	\$905 (311) 96 690	)	\$ (1,205 (633 13 (1,825	)	\$(2,452 2 — (2,450	)	\$10,580 (6,262 1,953 6,271	
Amounts reclassified from AOCI Deferred income tax benefit (expense) Amounts reclassified from AOCI, net of income	(189 42 (147	)	53 (9	) ·		,	52 (18 34	)	(84	)
tax Balance, end of period	\$9,709	,	\$734		\$ (1,825	)	<b></b>	)		,

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 10. Equity (continued)

	Six Months Ended June 30, 201 Unrealized Investment C (Losses), Net of Related Offse (In millions)	Jai:	(Losses) on		Foreign Currency Translatio Adjustme		Defined Benefit Plans Adjustme	ent	Total	
Balance, beginning of period	\$8,183		\$231		\$ (1,659	)	\$(1,651	)	\$5,104	
OCI before reclassifications	9,182		496		(222	)	6	,	9,462	
Deferred income tax benefit (expense)	(2,981	)	(161	)			(2	)	(3,058	)
OCI before reclassifications, net of income tax	14,384		566		(1,795	)	(1,647	-	11,508	
Amounts reclassified from AOCI	(349	)	(134	)	77		91		(315	)
Deferred income tax benefit (expense)	114		44		(27	)	(32	)	99	
Amounts reclassified from AOCI, net of income	(235	)	(90	)	50		59		(216	)
tax	•		()0	,					•	
Sale of subsidiary (2)	(320	)	_		6				(314	)
Deferred income tax benefit (expense)	80		_		_				80	
Sale of subsidiary, net of income tax	(240	)	— • • • •		6		— • /4 <b>7</b> 00		(234	)
Balance, end of period	\$13,909		\$476		\$ (1,739	)	\$(1,588	)	\$11,058	8
	Six Months									
	Ended June 30, 201	2								
	Unrealized	. 3	Unrealized	1						
	Investment C	lai:		1	Foreign		Defined			
	(Losses), Net		(Losses)		Currency		Benefit		Total	
	of	L	on		Translatio		Plans		Total	
	Related Offse	ets		S	Adjustme	nts	Adjustme	nt		
	(In millions)		( )-							
Balance, beginning of period	\$13,590		\$829		\$ (533	)	\$(2,489	)	\$11,39	7
OCI before reclassifications	(5,494	)	(373	)	(1,230	)	2		(7,095	
Deferred income tax benefit (expense)	1,919		118		(62	)			1,975	
OCI before reclassifications, net of income tax	10,015		574		(1,825	)	(2,487	)	6,277	
Amounts reclassified from AOCI	(469	)	234		_		107		(128	)
Deferred income tax benefit (expense)	163		(74	)			(36	)	53	
Amounts reclassified from AOCI, net of income tax	(306	)	160		_		71		(75	)
Balance, end of period	\$9,709		\$734		\$ (1,825	)	\$(2,416	)	\$6,202	

See Note 6 for information on offsets to investments related to insurance liabilities, DAC and VOBA and the policyholder dividend obligation.

<sup>(2)</sup> See Note 3.

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 10. Equity (continued)

Information regarding amounts reclassified out of each component of AOCI was as follows:

AOCI Components	Amounts Reclassified from AOCI							Statement of Operations and Comprehensive Income (Loss) Location
	Three Months Ended June 30, 2014 2013 (In millions)		]	Six Mor Ended June 30 2014		2013		(Loss) Location
Net unrealized investment gains (losses): Net unrealized investment gains (losses) Net unrealized investment gains (losses) Net unrealized investment gains (losses) OTTI Net unrealized investment gains (losses), before income tax Income tax (expense) benefit Net unrealized investment gains (losses), net of income tax Unrealized gains (losses) on derivatives - cash flow hedges:	\$86 59 37 (6 )	\$171 22 — ) (4 189	8 7 ) ( 3 ) (	\$ 194 35 72 (2 349 (114 235		\$461 43 — (35 469 (163 306	)	Net investment gains (losses) Net investment income Net derivative gains (losses) Net investment gains (losses)
Interest rate swaps Interest rate swaps Interest rate forwards Interest rate forwards Interest rate forwards Interest rate forwards Foreign currency swaps Foreign currency swaps Foreign currency swaps Credit forwards Gains (losses) on cash flow hedges, before income tax Income tax (expense) benefit Gains (losses) on cash flow hedges, net of income tax	12 2 2 1 1 62 — — 80 (25	$\frac{(1}{-}$ 1 (53)	4 2 2 1 ) 9 ) ( 1 -	2 2 1 98 (1 1 —	)	14 4 6 1 (1 (257 (2 - 1 (234 74 (160	)))))))))))))))))))))))))))))))))))))))	Net derivative gains (losses) Net investment income Net derivative gains (losses) Net investment income Other expenses Net derivative gains (losses) Net investment income Other expenses Net investment income
Foreign translation adjustment Income tax (expense) benefit Foreign translation adjustment, net of income tax Defined benefit plans adjustment: (1) Amortization of net actuarial gains (losses) Amortization of prior service (costs) credit	(77 ) 27 (50 ) (47 ) 1 (46 )	18	2	_			)	Net investment gains (losses)

Edgar Filing: METLIFE INC - Form 10-Q

Amortization of defined benefit plan items,

before income tax

before meome tax						
Income tax (expense) benefit	16	18		32	36	
Amortization of defined benefit plan items, net of income tax	(30	) (34	)	(59	) (71	)
Total reclassifications, net of income tax	\$96	\$69		\$216	\$75	

<sup>(1)</sup> These AOCI components are included in the computation of net periodic benefit costs. See Note 12.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 11. Other Expenses

Information on other expenses was as follows:

	Three Mor	nths		Six Months					
	Ended			Ended					
	June 30,				June 30,				
	2014		2013		2014		2013		
	(In million	s)							
Compensation	\$1,210		\$1,227		\$2,415		\$2,518		
Pension, postretirement and postemployment benefit costs	117		122		237		245		
Commissions	1,302		1,387		2,590		2,775		
Volume-related costs	211		196		412		379		
Capitalization of DAC	(1,032	)	(1,212	)	(2,078	)	(2,468	)	
Amortization of DAC and VOBA	1,062		958		2,120		1,782		
Amortization of negative VOBA	(111	)	(138	)	(226	)	(284	)	
Interest expense on debt	312		321		624		642		
Premium taxes, licenses and fees	195		166		420		325		
Professional services	366		324		687		627		
Rent and related expenses, net of sublease income	93		101		178		194		
Other	497		573		1,006		1,428		
Total other expenses	\$4,222		\$4,025		\$8,385		\$8,163		

Restructuring Charges

The Company commenced in 2012 an enterprise-wide strategic initiative. This global strategy focuses on leveraging the Company's scale to improve the value it provides to customers and shareholders in order to reduce costs, enhance revenues, achieve efficiencies and reinvest in its technology, platforms and functionality to improve its current operations and develop new capabilities. These restructuring charges are included in other expenses. As the expenses relate to an enterprise-wide initiative, they are reported in Corporate & Other. Estimated restructuring costs may change as management continues to execute this enterprise-wide strategic initiative. Such restructuring charges were

as follows:		<del></del>			8	
	Three Months					
	Ended					
	June 30,					
	2014		2013			
	Lease and	d		Lease and		
	Severance Asset	Total	Severance	e Asset	Total	
	Impairme	ent		Impairment		
	(In millions)			•		
Balance, beginning of period	\$24 \$5	\$29	\$20	<b>\$</b> —	\$20	
Restructuring charges	14 4	18	7	9	16	
Cash payments	(22 ) (2	) (24	) (15 )	_	(15	)
Balance, end of period	\$16 \$7	\$23	\$12	\$9	\$21	
	Six Months					
	Ended					
	June 30,					
	2014		2013			
	Severance Lease and	d Total	Severance	Lease and	Total	

Edgar Filing: METLIFE INC - Form 10-Q

	(In mil	Asset Impairr lions)	nent		Asset Impair	ment
Balance, beginning of period Restructuring charges Cash payments Balance, end of period Total restructuring charges incurred since inception of initiative	\$40	\$ 6	\$46	\$23	\$—	\$23
	26	5	31	37	12	49
	(50	) (4	) (54	) (48	) (3	) (51
	\$16	\$ 7	\$23	\$12	\$9	\$21
	\$267	\$ 39	\$306	\$178	\$30	\$208

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### 11. Other Expenses (continued)

Management anticipates further restructuring charges including severance, as well as lease and asset impairments, through the year ending December 31, 2016. However, such restructuring plans were not sufficiently developed to enable management to make an estimate of such restructuring charges at June 30, 2014.

#### 12. Employee Benefit Plans

Pension and Other Postretirement Benefit Plans

Thus a Mantha

Certain subsidiaries of MetLife, Inc. (the "Subsidiaries") sponsor and/or administer various U.S. qualified and non-qualified defined benefit pension plans and other postretirement employee benefit plans covering employees and sales representatives who meet specified eligibility requirements. The Subsidiaries also provide certain postemployment benefits and certain postretirement medical and life insurance benefits for retired employees. The components of net periodic benefit costs were as follows:

	Three M Ended June 30 2014							2013					
	Pension	Other I Benefit		stretiremen	t	Pension	Benefits		Other l Benefi		stretirement		
	U.S. Plans (In milli	Non-U.S. Plans		U.S. Plans		Non-U.S. Plans		U.S. Plans	Non-U.S. Plans		U.S. Plans		Non-U.S. Plans
Service costs Interest costs	\$50 109	\$14 4		\$4 23		\$1 —		\$59 97	\$17 3		\$5 23		\$1 —
Expected return on plan assets	(118)	(2	)	(18	)	(1	)	(121 )	(1	)	(19	)	_
Amortization of net actuaria (gains) losses	<sup>1</sup> 44	_		3		_		57	_		13		_
Amortization of prior service costs (credit)				(1	)	_		_	_		(18	)	_
Net periodic benefit costs	\$85 Six Mor Ended June 30			\$11		\$—		\$92	\$19		\$4		\$1
	2014			Other l	Ρο	stretiremen	t	2013			Other 1	Pο	stretirement
		Benefits		Benefi				Pension	Benefits		Benefi		strettrettiett
	U.S. Plans (In milli	Non-U.S. Plans		U.S. Plans		Non-U.S. Plans		U.S. Plans	Non-U.S. Plans		U.S. Plans		Non-U.S. Plans
Service costs	\$100	\$34		\$7		\$1		\$118	\$34		\$10		\$1
Interest costs	218	7		46		1		194	7		46		1
Expected return on plan assets	(237)	(4	)	(37	)	(1	)	(242 )	(3	)	(38	)	_
Amortization of net actuaria (gains) losses	<sup>1</sup> 85			6		_		114	_		27		_
-	1	_		(1	)	_		3	_		(37	)	_

Amortization of prior service costs (credit)

Net periodic benefit costs \$167 \$37 \$21 \$1 \$187 \$38 \$8

### Table of Contents

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 13. Earnings Per Common Share

The following table presents the weighted average shares used in calculating basic earnings per common share and those used in calculating diluted earnings per common share for each income category presented below:

those used in calculating diluted earnings per common share for each income category presented below:				
	Three Months		Six Months	
	Ended		Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
	(In millions, ex	cept share and	per share data)	
Weighted Average Shares				
Weighted average common stock outstanding for basic earnings per common share Incremental common shares from assumed:	1,127,986,031	1,097,889,347	1,126,876,090	1,096,815,883
Stock purchase contracts underlying common equity units (1)	3,756,390	_	3,571,043	_
Exercise or issuance of stock-based awards	10,519,694	8,790,971	10,338,697	7,875,396
Weighted average common stock outstanding for diluted earnings per common share Income (Loss) from Continuing Operations	1,142,262,115	1,106,680,318	1,140,785,830	1,104,691,279
Income (loss) from continuing operations, net of income				
	\$1,376	\$508	\$2,718	\$1,503
tax  Lassy Income (loss) from continuing energtions, not of				
Less: Income (loss) from continuing operations, net of income tax, attributable to noncontrolling interests	10	8	21	14
Less: Preferred stock dividends	31	31	61	61
Income (loss) from continuing operations, net of income		31	01	01
		\$469	\$2,636	¢ 1 /20
tax,	\$1,335	\$409	\$2,030	\$1,428
available to MetLife, Inc.'s common shareholders	¢1 10	¢0.42	¢2.24	¢ 1 20
Basic Diluted	\$1.18	\$0.43	\$2.34	\$1.30
Diluted  Income (Leas) from Discontinued Operations	\$1.17	\$0.43	\$2.31	\$1.29
Income (Loss) from Discontinued Operations				
Income (loss) from discontinued operations, net of income tax	<b>\$</b> —	\$2	\$(3)	\$(1)
Less: Income (loss) from discontinued operations, net of	· 			
income tax, attributable to noncontrolling interests				
Income (loss) from discontinued operations, net of				
income tax,	\$—	\$2	\$(3)	\$(1)
available to MetLife, Inc.'s common shareholders				
Basic	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
Diluted	\$—	\$—	\$—	\$—
Net Income (Loss)				
Net income (loss)	\$1,376	\$510	\$2,715	\$1,502
Less: Net income (loss) attributable to noncontrolling	10	8	21	14
interests				
Less: Preferred stock dividends	31	31	61	61
Net income (loss) available to MetLife, Inc.'s common	\$1,335	\$471	\$2,633	\$1,427
shareholders	•			
Basic	\$1.18	\$0.43	\$2.34	\$1.30
Diluted	\$1.17	\$0.43	\$2.31	\$1.29

See Note 15 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for a description of the Company's common equity units. For the three months and six months ended June 30, 2013, all shares related to the assumed issuance of shares in settlement of the applicable purchase contracts have been excluded from the calculation of diluted earnings per common share as these assumed shares are anti-dilutive.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 14. Contingencies, Commitments and Guarantees

Contingencies

Litigation

The Company is a defendant in a large number of litigation matters. In some of the matters, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Modern pleading practice in the U.S. permits considerable variation in the assertion of monetary damages or other relief. Jurisdictions may permit claimants not to specify the monetary damages sought or may permit claimants to state only that the amount sought is sufficient to invoke the jurisdiction of the trial court. In addition, jurisdictions may permit plaintiffs to allege monetary damages in amounts well exceeding reasonably possible verdicts in the jurisdiction for similar matters. This variability in pleadings, together with the actual experience of the Company in litigating or resolving through settlement numerous claims over an extended period of time, demonstrates to management that the monetary relief which may be specified in a lawsuit or claim bears little relevance to its merits or disposition value.

Due to the vagaries of litigation, the outcome of a litigation matter and the amount or range of potential loss at particular points in time may normally be difficult to ascertain. Uncertainties can include how fact finders will evaluate documentary evidence and the credibility and effectiveness of witness testimony, and how trial and appellate courts will apply the law in the context of the pleadings or evidence presented, whether by motion practice, or at trial or on appeal. Disposition valuations are also subject to the uncertainty of how opposing parties and their counsel will themselves view the relevant evidence and applicable law.

The Company establishes liabilities for litigation and regulatory loss contingencies when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. Liabilities have been established for a number of the matters noted below. It is possible that some of the matters could require the Company to pay damages or make other expenditures or establish accruals in amounts that could not be estimated at June 30, 2014. While the potential future charges could be material in the particular quarterly or annual periods in which they are recorded, based on information currently known to management, management does not believe any such charges are likely to have a material effect on the Company's financial position.

Matters as to Which an Estimate Can Be Made

For some of the matters disclosed below, the Company is able to estimate a reasonably possible range of loss. For such matters where a loss is believed to be reasonably possible, but not probable, no accrual has been made. As of June 30, 2014, the Company estimates the aggregate range of reasonably possible losses in excess of amounts accrued for these matters to be \$0 to \$390 million.

Matters as to Which an Estimate Cannot Be Made

For other matters disclosed below, the Company is not currently able to estimate the reasonably possible loss or range of loss. The Company is often unable to estimate the possible loss or range of loss until developments in such matters have provided sufficient information to support an assessment of the range of possible loss, such as quantification of a damage demand from plaintiffs, discovery from other parties and investigation of factual allegations, rulings by the court on motions or appeals, analysis by experts, and the progress of settlement negotiations. On a quarterly and annual basis, the Company reviews relevant information with respect to litigation contingencies and updates its accruals, disclosures and estimates of reasonably possible losses or ranges of loss based on such reviews.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

14. Contingencies, Commitments and Guarantees (continued)

#### Asbestos-Related Claims

MLIC is and has been a defendant in a large number of asbestos-related suits filed primarily in state courts. These suits principally allege that the plaintiff or plaintiffs suffered personal injury resulting from exposure to asbestos and seek both actual and punitive damages. MLIC has never engaged in the business of manufacturing, producing, distributing or selling asbestos or asbestos-containing products nor has MLIC issued liability or workers' compensation insurance to companies in the business of manufacturing, producing, distributing or selling asbestos or asbestos-containing products. The lawsuits principally have focused on allegations with respect to certain research, publication and other activities of one or more of MLIC's employees during the period from the 1920's through approximately the 1950's and allege that MLIC learned or should have learned of certain health risks posed by asbestos and, among other things, improperly publicized or failed to disclose those health risks. MLIC believes that it should not have legal liability in these cases. The outcome of most asbestos litigation matters, however, is uncertain and can be impacted by numerous variables, including differences in legal rulings in various jurisdictions, the nature of the alleged injury and factors unrelated to the ultimate legal merit of the claims asserted against MLIC. MLIC employs a number of resolution strategies to manage its asbestos loss exposure, including seeking resolution of pending litigation by judicial rulings and settling individual or groups of claims or lawsuits under appropriate circumstances.

Claims asserted against MLIC have included negligence, intentional tort and conspiracy concerning the health risks associated with asbestos. MLIC's defenses (beyond denial of certain factual allegations) include that: (i) MLIC owed no duty to the plaintiffs—it had no special relationship with the plaintiffs and did not manufacture, produce, distribute or sell the asbestos products that allegedly injured plaintiffs; (ii) plaintiffs did not rely on any actions of MLIC; (iii) MLIC's conduct was not the cause of the plaintiffs' injuries; (iv) plaintiffs' exposure occurred after the dangers of asbestos were known; and (v) the applicable time with respect to filing suit has expired. During the course of the litigation, certain trial courts have granted motions dismissing claims against MLIC, while other trial courts have denied MLIC's motions. There can be no assurance that MLIC will receive favorable decisions on motions in the future. While most cases brought to date have settled, MLIC intends to continue to defend aggressively against claims based on asbestos exposure, including defending claims at trials.

As reported in the 2013 Annual Report, MLIC received approximately 5,898 asbestos-related claims in 2013. During the six months ended June 30, 2014 and 2013, MLIC received approximately 2,569 and 3,129 new asbestos-related claims, respectively. See Note 21 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for historical information concerning asbestos claims and MLIC's increase in its recorded liability at December 31, 2013. The number of asbestos cases that may be brought, the aggregate amount of any liability that MLIC may incur, and the total amount paid in settlements in any given year are uncertain and may vary significantly from year to year.

The ability of MLIC to estimate its ultimate asbestos exposure is subject to considerable uncertainty, and the conditions impacting its liability can be dynamic and subject to change. The availability of reliable data is limited and it is difficult to predict the numerous variables that can affect liability estimates, including the number of future claims, the cost to resolve claims, the disease mix and severity of disease in pending and future claims, the impact of the number of new claims filed in a particular jurisdiction and variations in the law in the jurisdictions in which claims are filed, the possible impact of tort reform efforts, the willingness of courts to allow plaintiffs to pursue claims against MLIC when exposure to asbestos took place after the dangers of asbestos exposure were well known, and the impact of any possible future adverse verdicts and their amounts.

The ability to make estimates regarding ultimate asbestos exposure declines significantly as the estimates relate to years further in the future. In the Company's judgment, there is a future point after which losses cease to be probable and reasonably estimable. It is reasonably possible that the Company's total exposure to asbestos claims may be materially greater than the asbestos liability currently accrued and that future charges to income may be necessary.

While the potential future charges could be material in the particular quarterly or annual periods in which they are recorded, based on information currently known by management, management does not believe any such charges are likely to have a material effect on the Company's financial position.

The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for asbestos-related claims. MLIC's recorded asbestos liability is based on its estimation of the following elements, as informed by the facts presently known to it, its understanding of current law and its past experiences: (i) the probable and reasonably estimable liability for asbestos claims already asserted against MLIC, including claims settled but not yet paid; (ii) the probable and reasonably estimable liability for asbestos claims not yet asserted against MLIC, but which MLIC believes are reasonably probable of assertion; and (iii) the legal defense costs associated with the foregoing claims. Significant assumptions underlying MLIC's analysis of the adequacy of its recorded liability with respect to asbestos litigation include: (i) the number of future claims; (ii) the cost to resolve claims; and (iii) the cost to defend claims.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 14. Contingencies, Commitments and Guarantees (continued)

MLIC reevaluates on a quarterly and annual basis its exposure from asbestos litigation, including studying its claims experience, reviewing external literature regarding asbestos claims experience in the United States, assessing relevant trends impacting asbestos liability and considering numerous variables that can affect its asbestos liability exposure on an overall or per claim basis. These variables include bankruptcies of other companies involved in asbestos litigation, legislative and judicial developments, the number of pending claims involving serious disease, the number of new claims filed against it and other defendants and the jurisdictions in which claims are pending. Based upon its reevaluation of its exposure from asbestos litigation, MLIC has updated its liability analysis for asbestos-related claims through June 30, 2014.

## Regulatory Matters

The Company receives and responds to subpoenas or other inquiries from regulators in the United States, including state insurance commissioners; state attorneys general or other state governmental authorities; federal regulators, including the U.S. Securities and Exchange Commission (the "SEC"); federal governmental authorities, including congressional committees; the Financial Industry Regulatory Authority ("FINRA"), as well as from local and national regulators and government authorities in countries outside the United States where MetLife conducts business, seeking a broad range of information. The issues involved in information requests and regulatory matters vary widely. The Company cooperates in these inquiries.

Mortgage Regulatory and Law Enforcement Authorities' Inquiries

MetLife, through its affiliate, MetLife Bank, National Association ("MetLife Bank"), was engaged in the origination, sale and servicing of forward and reverse residential mortgage loans since 2008. In 2012, MetLife Bank exited the business of originating residential mortgage loans. In 2012 and 2013, MetLife Bank sold its residential mortgage servicing portfolios, and in 2013 wound down its mortgage servicing business. See Note 3 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for information regarding the exiting of the MetLife Bank businesses. In August 2013, MetLife Bank merged with and into MetLife Home Loans LLC ("MLHL"), its former subsidiary, with MLHL as the surviving non-bank entity.

In May 2013, MetLife Bank received a subpoena from the U.S. Department of Justice requiring production of documents relating to MetLife Bank's payment of certain foreclosure-related expenses to law firms and business entities affiliated with law firms and relating to MetLife Bank's supervision of such payments, including expenses submitted to the Federal National Mortgage Association, the Federal Home Loan Mortgage Corp. and the U.S. Department of Housing and Urban Development ("HUD") for reimbursement. It is possible that various state or federal regulatory and law enforcement authorities may seek monetary penalties from MLHL relating to foreclosure practices. In April and May 2012, MetLife Bank received two subpoenas issued by the Office of Inspector General for HUD regarding Federal Housing Administration ("FHA") insured loans. In June and September 2012, MetLife Bank received two Civil Investigative Demands that the U.S. Department of Justice issued as part of a False Claims Act investigation of allegations that MetLife Bank had improperly originated and/or underwritten loans insured by the FHA. MetLife Bank has met with the U.S. Department of Justice to discuss the allegations and possible resolution of the FHA False Claims Act investigation. The Company has included what it currently believes to be the probable and estimable amount of such loss on the Company's consolidated financial statements and is continuing to investigate matters raised during these meetings.

The inquiries and investigations referred to above, could adversely affect MetLife's reputation or result in significant fines, penalties, equitable remedies or other enforcement actions, and result in significant legal costs in responding to governmental investigations or other litigation. Exiting the MetLife Bank businesses may not protect MetLife from inquiries and investigations relating to residential mortgage servicing and foreclosure activities, or any fines, penalties, equitable remedies or enforcement actions that may result, the costs of responding to any such governmental investigations, or other litigation. Management believes that the Company's consolidated financial statements as a whole will not be materially affected by these regulatory matters.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 14. Contingencies, Commitments and Guarantees (continued)

In the Matter of Chemform, Inc. Site, Pompano Beach, Broward County, Florida

In July 2010, the Environmental Protection Agency ("EPA") advised MLIC that it believed payments were due under two settlement agreements, known as "Administrative Orders on Consent," that New England Mutual Life Insurance Company ("New England Mutual") signed in 1989 and 1992 with respect to the cleanup of a Superfund site in Florida (the "Chemform Site"). The EPA originally contacted MLIC (as successor to New England Mutual) and a third party in 2001, and advised that they owed additional clean-up costs for the Chemform Site. The matter was not resolved at that time. The EPA is requesting payment of an amount under \$1 million from MLIC and such third party for past costs and an additional amount for future environmental testing costs at the Chemform Site. In September 2012, the EPA, MLIC and the third party executed an Administrative Order on Consent under which MLIC and the third party have agreed to be responsible for certain environmental testing at the Chemform site. The Company estimates that its costs for the environmental testing will not exceed \$100,000. The September 2012 Administrative Order on Consent does not resolve the EPA's claim for past clean-up costs. The EPA may seek additional costs if the environmental testing identifies issues. The Company estimates that the aggregate cost to resolve this matter will not exceed \$1 million. New York Licensing Inquiry

The Company entered into a consent order with the Department of Financial Services to resolve its inquiry into whether American Life Insurance Company ("American Life") and Delaware American Life Insurance Company ("DelAm") conducted business in New York without a license and whether representatives acting on behalf of these companies solicited, sold or negotiated insurance products in New York without a license. The Company entered into a deferred prosecution agreement with the District Attorney, New York County, regarding the same conduct. Pursuant to these agreements, in the first quarter of 2014, the Company paid \$50 million to the Department of Financial Services and \$10 million to the District Attorney, New York County. The Department of Financial Services consent order allows the Company, through an authorized insurer, to continue activities in New York related to its global employee benefits business through June 30, 2015. The Company is seeking legislation to allow for such activities beyond that date. The Company is continuing to cooperate with the New York State Office of the Attorney General Taxpayer Protection Bureau as to its inquiry concerning American Life's and DelAm's New York State tax filings. Sales Practices Regulatory Matters

Regulatory authorities in a small number of states and FINRA, and occasionally the SEC, have had investigations or inquiries relating to sales of individual life insurance policies or annuities or other products by MLIC, MICC, New England Life Insurance Company ("NELICO"), General American Life Insurance Company ("GALIC"), MetLife Securities, Inc. and New England Securities Corporation. These investigations often focus on the conduct of particular financial services representatives and the sale of unregistered or unsuitable products or the misuse of client assets. Over the past several years, these and a number of investigations by other regulatory authorities were resolved for monetary payments and certain other relief, including restitution payments. The Company may continue to resolve investigations in a similar manner. The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for these sales practices-related investigations or inquiries.

#### **Unclaimed Property Litigation**

On September 20, 2012, the West Virginia Treasurer filed an action against MLIC in West Virginia state court (West Virginia ex rel. John D. Perdue v. Metropolitan Life Insurance Company, Circuit Court of Putnam County, Civil Action No. 12 C-295) alleging that the Company violated the West Virginia Uniform Unclaimed Property Act, seeking to compel compliance with the Act, and seeking payment of unclaimed property, interest, and penalties. On November 14, 2012, November 21, 2012, December 28, 2012, and January 9, 2013, the Treasurer filed substantially identical suits against MLI USA, NELICO, MICC and GALIC, respectively. On December 30, 2013, the court granted defendants' motions to dismiss all of the West Virginia Treasurer's actions. The Treasurer has filed a notice to appeal the dismissal order.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 14. Contingencies, Commitments and Guarantees (continued)

Total Asset Recovery Services, LLC on behalf of the State of Florida v. MetLife, Inc., et. al. (Cir. Ct. Leon County, FL, filed October 27, 2010)

Alleging that MetLife, Inc. and another company have violated the Florida Disposition of Unclaimed Property law by failing to escheat to Florida benefits of 9,022 life insurance contracts, Total Asset Recovery Services, LLC ("the Relator") has brought an action under the Florida False Claims Act seeking to recover damages on behalf of Florida. The action had been sealed by court order until December 17, 2012. The Relator alleges that the aggregate damages attributable to MetLife, Inc., including statutory damages and treble damages, are \$767 million. The Relator also bases its damage calculation in part on its assumption that the average face amount of the subject policies is \$120,000. MetLife, Inc. strongly disputes this assumption, the Relator's alleged damages amounts, and other allegations in the complaint. On December 14, 2012, the Florida Attorney General apprised the court that the State of Florida declined to intervene in the action and noted that the allegations in the complaint ". . . are very similar (if not identical) to those raised in regulatory investigations of the defendants that predated the filing of the action" and that those regulatory investigations have been resolved. On August 20, 2013, the court granted defendants' motion to dismiss the action. The Relator has appealed the dismissal.

City of Westland Police and Fire Retirement System v. MetLife, Inc., et. al. (S.D.N.Y., filed January 12, 2012) Seeking to represent a class of persons who purchased MetLife, Inc. common shares between February 2, 2010, and October 6, 2011, the plaintiff filed a second amended complaint alleging that MetLife, Inc. and several current and former executive officers of MetLife, Inc. violated the Securities Act of 1933, as well as the Securities Exchange Act of 1934 and Rule 10b 5 promulgated thereunder by issuing, or causing MetLife, Inc. to issue, materially false and misleading statements concerning MetLife, Inc.'s potential liability for millions of dollars in insurance benefits that should have been paid to beneficiaries or escheated to the states. Plaintiff seeks unspecified compensatory damages and other relief. The defendants intend to defend this action vigorously.

City of Birmingham Retirement and Relief System v. MetLife, Inc., et al. (N.D. Alabama, filed in state court on July 5, 2012 and removed to federal court on August 3, 2012)

Seeking to represent a class of persons who purchased MetLife, Inc. common equity units in or traceable to a public offering in March 2011, the plaintiff filed an action alleging that MetLife, Inc., certain current and former directors and executive officers of MetLife, Inc., and various underwriters violated several provisions of the Securities Act of 1933 related to the filing of the registration statement by issuing, or causing MetLife, Inc. to issue, materially false and misleading statements and/or omissions concerning MetLife, Inc.'s potential liability for millions of dollars in insurance benefits that should have been paid to beneficiaries or escheated to the states. Plaintiff seeks unspecified compensatory damages and other relief. Defendants removed this action to federal court, and plaintiff has moved to remand the action to state court. The magistrate judge recommended granting the motion to remand to state court and the defendants have objected to that recommendation. The defendants intend to defend this action vigorously. Derivative Actions and Demands

Seeking to sue derivatively on behalf of MetLife, Inc., four shareholders commenced separate actions against members of the MetLife, Inc. Board of Directors, alleging that they breached their fiduciary and other duties to the Company. Plaintiffs allege that the defendants failed to ensure that the Company complied with state unclaimed property laws and to ensure that the Company accurately reported its earnings. Plaintiffs allege that because of the defendants' breaches of duty, MetLife, Inc. has incurred damage to its reputation and has suffered other unspecified damages. The two state court actions (Fishbaum v. Kandarian, et al. (Sup. Ct., New York County, filed January 27, 2012) and Batchelder v. Burwell, et al. (Sup. Ct., New York County, filed March 6, 2012)), have been consolidated under the caption In re: MetLife Shareholder Derivative Action. On January 22, 2014, the state court issued an order granting defendants' motion to dismiss on the basis that plaintiffs had not established that their failure to make the required pre-suit demand to the Board of Directors should be excused. On May 16, 2014, the state court denied plaintiffs' motion for leave to reargue the January 22, 2014 order, granting defendants' motion to dismiss. The two

actions filed in federal court (Mallon v. Kandarian, et al. (S.D.N.Y., filed March 28, 2012) and Martino v. Kandarian, et al. (S.D.N.Y., filed April 19, 2012)) have been consolidated and stayed pending further order of the court. The defendants intend to continue to defend this action vigorously.

**Total Control Accounts Litigation** 

MLIC is a defendant in lawsuits related to its use of retained asset accounts, known as Total Control Accounts ("TCA"), as a settlement option for death benefits.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

### 14. Contingencies, Commitments and Guarantees (continued)

Keife, et al. v. Metropolitan Life Insurance Company (D. Nev., filed in state court on July 30, 2010 and removed to federal court on September 7, 2010); and Simon v. Metropolitan Life Insurance Company (D. Nev., filed November 3, 2011)

These putative class action lawsuits, which have been consolidated, raise breach of contract claims arising from MLIC's use of the TCA to pay life insurance benefits under the Federal Employees' Group Life Insurance program. On March 8, 2013, the court granted MLIC's motion for summary judgment. Plaintiffs have appealed that decision to the United States Court of Appeals for the Ninth Circuit.

Owens v. Metropolitan Life Insurance Company (N.D. Ga., filed April 17, 2014)

This putative class action lawsuit alleges that MLIC's use of the TCA as the settlement option for life insurance benefits under some group life insurance policies violates MLIC's fiduciary duties under the Employee Retirement Income Security Act of 1974 ("ERISA"). As damages, plaintiff seeks disgorgement of profits that MLIC realized on accounts owned by members of the putative class.

# Other Litigation

McGuire v. Metropolitan Life Insurance Company (E.D. Mich., filed February 22, 2012)

This lawsuit was filed by the fiduciary for the Union Carbide Employees' Pension Plan and alleges that MLIC, which issued annuity contracts to fund some of the benefits the Plan provides, engaged in transactions that ERISA prohibits and violated duties under ERISA and federal common law by determining that no dividends were payable with respect to the contracts from and after 1999. On September 26, 2012, the court denied MLIC's motion to dismiss the complaint. The trial has been scheduled for September 2014.

Sun Life Assurance Company of Canada Indemnity Claim

In 2006, Sun Life Assurance Company of Canada ("Sun Life"), as successor to the purchaser of MLIC's Canadian operations, filed a lawsuit in Toronto, seeking a declaration that MLIC remains liable for "market conduct claims" related to certain individual life insurance policies sold by MLIC and that have been transferred to Sun Life. Sun Life had asked that the court require MLIC to indemnify Sun Life for these claims pursuant to indemnity provisions in the sale agreement for the sale of MLIC's Canadian operations entered into in June of 1998. In January 2010, the court found that Sun Life had given timely notice of its claim for indemnification but, because it found that Sun Life had not yet incurred an indemnifiable loss, granted MLIC's motion for summary judgment. Both parties appealed but subsequently agreed to withdraw the appeal and consider the indemnity claim through arbitration. In September 2010, Sun Life notified MLIC that a purported class action lawsuit was filed against Sun Life in Toronto, Fehr v. Sun Life Assurance Co. (Super. Ct., Ontario, September 2010), alleging sales practices claims regarding the same individual policies sold by MLIC and transferred to Sun Life. An amended class action complaint in that case was served on Sun Life in May 2013, again without naming MLIC as a party. On August 30, 2011, Sun Life notified MLIC that a purported class action lawsuit was filed against Sun Life in Vancouver, Alamwala v. Sun Life Assurance Co. (Sup. Ct., British Columbia, August 2011), alleging sales practices claims regarding certain of the same policies sold by MLIC and transferred to Sun Life. Sun Life contends that MLIC is obligated to indemnify Sun Life for some or all of the claims in these lawsuits. These sales practices cases against Sun Life are ongoing, and the Company is unable to estimate the reasonably possible loss or range of loss arising from this litigation.

C Mart, Inc. v. Metropolitan Life Ins. Co., et al. (S.D. Fla., January 10, 2013); Cadenasso v. Metropolitan Life Insurance Co., et al. (N.D. Cal., November 26, 2013, subsequently transferred to S.D. Fla.); and Fauley v. Metropolitan Life Insurance Co., et al. (Circuit Court of the 19th Judicial Circuit, Lake County, Ill., July 3, 2014). Plaintiffs filed these lawsuits against defendants, including MLIC and a former MetLife financial services representative, alleging that the defendants sent unsolicited fax advertisements to plaintiff and others in violation of the Telephone Consumer Protection Act, as amended by the Junk Fax Prevention Act, 47 U.S.C. § 227. MLIC has agreed to pay up to \$23 million to resolve claims as to fax ads sent between August 23, 2008 and the date of the court's preliminary approval of the settlement. Following this agreement, the Fauley case was filed in Illinois, and the C-Mart

and Cadenasso cases were voluntarily dismissed. In August 2014, the Fauley court preliminarily approved the settlement, certified a nationwide settlement class, and scheduled the final approval hearing for November 2014.

#### **Table of Contents**

MetLife, Inc.

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 14. Contingencies, Commitments and Guarantees (continued)

#### Sales Practices Claims

Over the past several years, the Company has faced numerous claims, including class action lawsuits, alleging improper marketing or sales of individual life insurance policies, annuities, mutual funds or other products. Some of the current cases seek substantial damages, including punitive and treble damages and attorneys' fees. The Company continues to vigorously defend against the claims in these matters. The Company believes adequate provision has been made in its consolidated financial statements for all probable and reasonably estimable losses for sales practices matters.

### Summary

Putative or certified class action litigation and other litigation and claims and assessments against the Company, in addition to those discussed previously and those otherwise provided for in the Company's consolidated financial statements, have arisen in the course of the Company's business, including, but not limited to, in connection with its activities as an insurer, mortgage lending bank, employer, investor, investment advisor and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning the Company's compliance with applicable insurance and other laws and regulations. It is not possible to predict the ultimate outcome of all pending investigations and legal proceedings. In some of the matters referred to previously, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Although in light of these considerations it is possible that an adverse outcome in certain cases could have a material effect upon the Company's financial position, based on information currently known by the Company's management, in its opinion, the outcomes of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material effect on the Company's net income or cash flows in particular quarterly or annual periods.

# Commitments

#### Mortgage Loan Commitments

The Company commits to lend funds under mortgage loan commitments. The amounts of these mortgage loan commitments were \$3.6 billion and \$3.4 billion at June 30, 2014 and December 31, 2013, respectively. Commitments to Fund Partnerships Investments, Bank Credit Facilities, Bridge Loans and Private Corporate Bond Investments

The Company commits to fund partnership investments and to lend funds under bank credit facilities, bridge loans and private corporate bond investments. The amounts of these unfunded commitments were \$4.9 billion and \$5.3 billion at June 30, 2014 and December 31, 2013, respectively.

#### 15. Subsequent Event

#### Common Stock Dividend

On July 7, 2014, MetLife, Inc.'s Board of Directors declared a third quarter 2014 common stock dividend of \$0.35 per share payable on September 12, 2014 to shareholders of record as of August 8, 2014. The Company estimates the aggregate dividend payment to be \$396 million.

# Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Index to Management's Discussion and Analysis of Financial Condition and Results of Operations

	Page
Forward-Looking Statements and Other Financial Information	99
Executive Summary	<u>99</u>
<u>Industry Trends</u>	<u>102</u>
Summary of Critical Accounting Estimates	<u>110</u>
Economic Capital	<u>111</u>
Acquisitions and Dispositions	<u>111</u>
Results of Operations	<u>112</u>
<u>Investments</u>	<u>137</u>
<u>Derivatives</u>	<u>152</u>
Off-Balance Sheet Arrangements	<u>155</u>
Policyholder Liabilities	<u>156</u>
<u>Liquidity and Capital Resources</u>	<u>163</u>
Adoption of New Accounting Pronouncements	<u>175</u>
Future Adoption of New Accounting Pronouncements	<u>175</u>
Non-GAAP and Other Financial Disclosures	<u>175</u>
Subsequent Event	<u>176</u>

Forward-Looking Statements and Other Financial Information

For purposes of this discussion, "MetLife," the "Company," "we," "our" and "us" refer to MetLife, Inc., a Delaware corporation incorporated in 1999, its subsidiaries and affiliates. Following this summary is a discussion addressing the consolidated results of operations and financial condition of the Company for the periods indicated. This discussion should be read in conjunction with MetLife, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2013 (the "2013 Annual Report"), the cautionary language regarding forward-looking statements included below, the "Risk Factors" set forth in Part II, Item 1A, and the additional risk factors referred to therein, "Quantitative and Qualitative Disclosures About Market Risk" and the Company's interim condensed consolidated financial statements included elsewhere herein.

This Management's Discussion and Analysis of Financial Condition and Results of Operations may contain or incorporate by reference information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give expectations or forecasts of future events. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe" and other words and terms of meaning, or are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include statements relating to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, trends in operations and financial results. Any or all forward-looking statements may turn out to be wrong. Actual results could differ materially from those expressed or implied in the forward-looking statements. See "Note Regarding Forward-Looking Statements."

This Management's Discussion and Analysis of Financial Condition and Results of Operations includes references to our performance measures, operating earnings and operating earnings available to common shareholders, that are not based on accounting principles generally accepted in the United States of America ("GAAP"). Operating earnings is the measure of segment profit or loss we use to evaluate segment performance and allocate resources. Consistent with GAAP guidance for segment reporting, operating earnings is our measure of segment performance. Operating earnings is also a measure by which senior management's and many other employees' performance is evaluated for the purposes of determining their compensation under applicable compensation plans. See "— Non-GAAP and Other Financial Disclosures" for definitions of these and other measures.

**Executive Summary** 

MetLife is a global provider of life insurance, annuities, employee benefits and asset management. MetLife is organized into six segments, reflecting three broad geographic regions: Retail; Group, Voluntary & Worksite Benefits; Corporate Benefit Funding; and Latin America (collectively, the "Americas"); Asia; and Europe, the Middle East and Africa ("EMEA"). In addition, the Company reports certain of its results of operations in Corporate & Other, which includes MetLife Home Loans LLC ("MLHL"), the surviving, non-bank entity of the merger of MetLife Bank, National Association ("MetLife Bank") with and into MLHL. See Note 3 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for information regarding the Company's exit from the MetLife Bank businesses and other business activities. Management continues to evaluate the Company's segment performance and allocated resources and may adjust related measurements in the future to better reflect segment profitability. See Note 2 of the Notes to the Interim Condensed Consolidated Financial Statements for further information on the Company's segments and Corporate & Other.

Certain international subsidiaries have a fiscal year cutoff of November 30. Accordingly, the Company's interim condensed consolidated financial statements reflect the assets and liabilities of such subsidiaries as of May 31, 2014 and November 30, 2013 and the operating results of such subsidiaries for the three months and six months ended May 31, 2014 and 2013. The Company is in the process of converting to calendar year reporting for these subsidiaries. We expect to substantially complete these conversions by 2016. Amounts relating to the conversions to date have been de minimis and, therefore, have been reported in net income in the quarter of conversion. In the first quarter of 2014, the Company entered into a definitive agreement to sell its wholly-owned subsidiary, MetLife Assurance Limited ("MAL") and, as a result, began reporting the operations of MAL as divested business. The

sale of MAL was completed in May 2014. See Note 3 of the Notes to the Interim Condensed Consolidated Financial Statements. Consequently, the results for Corporate Benefit Funding decreased by \$4 million, net of \$2 million of income tax, and \$9 million, net of \$5 million of income tax, for the three months and six months ended June 30, 2013, respectively. Also, the results for Corporate & Other decreased by \$4 million, net of \$2 million of income tax, and \$7 million, net of \$4 million of income tax, for the three months and six months ended June 30, 2013, respectively.

In October 2013, MetLife, Inc. completed its previously announced acquisition of Administradora de Fondos de Pensiones Provida S.A. ("ProVida"), the largest private pension fund administrator in Chile based on assets under management and number of pension fund contributors. The acquisition of ProVida supports the Company's growth strategy in emerging markets and further strengthens the Company's overall position in Chile. See Note 3 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for further information on the acquisition of ProVida.

In 2013, MetLife, Inc. announced its plans to merge three U.S.-based life insurance companies and an offshore reinsurance subsidiary to create one larger U.S.-based and U.S.-regulated life insurance company (the "Mergers"). The Mergers are expected to occur in the fourth quarter of 2014, subject to regulatory approvals. The companies to be merged are MetLife Insurance Company of Connecticut ("MICC"), MetLife Investors USA Insurance Company and MetLife Investors Insurance Company, each a U.S. insurance company that issues variable annuity products in addition to other products, and Exeter Reassurance Company, Ltd. ("Exeter"), a reinsurance company that mainly reinsures guarantees associated with variable annuity products. MICC, which is expected to be renamed and domiciled in Delaware, will be the surviving entity. Exeter, formerly a Cayman Islands company, was re-domesticated to Delaware in October 2013. Effective January 1, 2014, following receipt of New York State Department of Financial Services (the "Department of Financial Services") approval, MICC withdrew its license to issue insurance policies and annuity contracts in New York. Also effective January 1, 2014, MICC reinsured with an affiliate all existing New York insurance policies and annuity contracts that include a separate account feature. On December 31, 2013, MICC deposited investments with an estimated fair market value of \$6.3 billion into a custodial account to secure MICC's remaining New York policyholder liabilities not covered by such reinsurance, which became restricted on January 1, 2014.

The Mergers (i) may mitigate to some degree the impact of any restrictions on the use of captive reinsurers that could be adopted by the Department of Financial Services or other state insurance regulators by reducing our exposure to and use of captive reinsurers; (ii) will alleviate the need to use MetLife, Inc. cash to fund derivative collateral requirements; (iii) will increase transparency relative to our capital allocation and variable annuity risk management; and (iv) may impact the aggregate amount of dividends permitted to be paid without insurance regulatory approval. See "— Industry Trends — Regulatory Developments — U.S. Regulatory Developments — Insurance Regulatory Examination "— Liquidity and Capital Resources — MetLife, Inc. — Liquidity and Capital Sources — Dividends from Subsidiaries," "— Liquidity and Capital Resources — MetLife, Inc. — Liquidity and Capital Uses — Affiliated Capital Transactions" and Note 6 of the Notes to the Interim Condensed Consolidated Financial Statements for further information on the impact of the Mergers, and see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — The Company — Capital — Affiliated Captive Reinsurance Transactions" included in the 2013 Annual Report for information on our use of captive reinsurers. See also "Risk Factors — Acquisition-Related Risks — We Could Face Difficulties, Unforeseen Liabilities, Asset Impairments or Rating Actions Arising from Business Acquisitions or Integrating and Managing Growth of Such Businesses, Dispositions of Businesses, or Legal Entity Reorganizations" included in the 2013 Annual Report for information regarding the potential impact on our operations if the Mergers or related regulatory approvals are prevented or delayed.

Sales experience was mixed across our businesses for the three months ended June 30, 2014 as compared to the same period of 2013. As a result of our continued focus on pricing discipline and risk management, sales of our variable annuity and Japan life products declined. Unfavorable mortality and morbidity experience adversely impacted our results. An increase in the average value of our separate accounts from continued strong equity market performance produced higher asset-based fee revenue. Positive net flows in combination with sales growth in our international segments increased our investment portfolio, resulting in higher investment income. The sustained low interest rate environment reduced investment yields, but also reduced interest crediting rates. In addition, changes in long-term interest rates resulted in derivative gains for the current period compared with losses in the prior period. Finally, the current period includes a loss on the disposition of MAL.

	Three Months				Six Months			
	Ended				Ended			
	June 30,				June 30,			
	2014		2013		2014		2013	
	(In millions)							
Income (loss) from continuing operations, net of income tax	\$1,376		\$508		\$2,718		\$1,503	
Less: Net investment gains (losses)	(125	)	110		(536	)	424	
Less: Net derivative gains (losses)	311		(1,690	)	654		(2,320	)
Less: Other adjustments to continuing operations (1)	(475	)	(94	)	(777	)	(829	)
Less: Provision for income tax (expense) benefit	44		566		164		955	
Operating earnings	1,621		1,616		3,213		3,273	
Less: Preferred stock dividends	31		31		61		61	
Operating earnings available to common shareholders	\$1,590		\$1,585		\$3,152		\$3,212	

See definitions of operating revenues and operating expenses under "— Non-GAAP and Other Financial Disclosures" for the components of such adjustments.

Three Months Ended June 30, 2014 Compared with the Three Months Ended June 30, 2013

During the three months ended June 30, 2014, income (loss) from continuing operations, net of income tax, increased \$868 million over the prior period. The change was predominantly due to a favorable change in net derivative gains (losses) of \$2.0 billion (\$1.3 billion, net of income tax) driven by changes in interest rates. This was offset by an unfavorable change in net investment gains (losses) of \$235 million (\$153 million, net of income tax) primarily driven by a loss on the disposition of MAL. In addition, an unfavorable change in other adjustments to continuing operations of \$381 million (\$248 million, net of income tax) was primarily associated with asymmetrical GAAP accounting treatment for insurance contracts.

A slight increase in operating earnings available to common shareholders is the result of higher asset-based fee revenues from improved equity market performance, higher net investment income from portfolio growth and a decrease in interest credited expense, which was more than offset by unfavorable mortality and morbidity experience and a decrease in investment yields. In addition, our results for the current period include a \$56 million, net of income tax, favorable reserve adjustment related to disability premium waivers in our retail life business. The fourth quarter 2013 acquisition of ProVida in Chile increased operating earnings available to common shareholders by \$57 million, net of income tax. Effective January 1, 2014, the Patient Protection and Affordable Care Act ("PPACA") mandated that an annual fee be imposed on health insurers. This fee, which was not deductible for income tax purposes, reduced operating earnings by \$15 million in the current period.

Six Months Ended June 30, 2014 Compared with the Six Months Ended June 30, 2013

During the six months ended June 30, 2014, income (loss) from continuing operations, net of income tax, increased \$1.2 billion over the prior period. The change was predominantly due to a favorable change in net derivative gains (losses) of \$3.0 billion (\$1.9 billion, net of income tax) driven by changes in interest rates and foreign currency exchange rates. This was offset by an unfavorable change in net investment gains (losses) of \$960 million (\$624 million, net of income tax) primarily driven by a loss on the disposition of MAL.

Operating earnings available to common shareholders decreased \$60 million from the prior period. This decrease reflects unfavorable mortality and morbidity experience and a decrease in investment yields, along with higher asset-based fee revenues from improved equity market performance, higher net investment income from portfolio growth and a decrease in interest credited expense. Our results for the current period include charges totaling \$57 million for a settlement with the Department of Financial Services and the District Attorney, New York County in relation to their respective inquiries into whether American Life Insurance Company ("American Life") and Delaware American Life Insurance Company ("DelAm") conducted business in New York without a license and whether representatives acting on behalf of the companies solicited, sold or negotiated insurance products in New York without a license. Our results for the current period also include a \$56 million, net of income tax, favorable reserve adjustment related to disability premium waivers in our retail life business. The fourth quarter 2013 acquisition of

ProVida in Chile increased operating earnings available to common shareholders by \$111 million, net of income tax. The PPACA fee, which was not deductible for income tax purposes, reduced operating earnings by \$29 million in the current period.

#### Consolidated Company Outlook

As part of an enterprise-wide strategic initiative, by 2016, we expect to increase our operating return on common equity, excluding accumulated other comprehensive income ("AOCI"), to the 12% to 14% range, driven by higher operating earnings. This target assumes that regulatory capital rules appropriately reflect the life insurance business model and that we have clarity on the rules in a reasonable time frame, allowing for meaningful share repurchases prior to 2016. If we are unable to repurchase a sufficient amount of shares, we expect the range of our operating return on common equity, excluding AOCI, to be 11% to 13%. Also, as part of this initiative, we will leverage our scale to improve the value we provide to customers and shareholders in order to achieve \$1 billion in efficiencies, \$600 million of which is expected to be related to net pre-tax expense savings, and \$400 million of which we expect to be primarily reinvested in our technology, platforms and functionality to improve our current operations and develop new capabilities. We also continue to shift our product mix toward protection products and away from more capital-intensive products, in order to generate more predictable operating earnings and cash flows, and improve our risk profile and free cash flow. Finally, we plan to grow our investment management business which provides asset management products and services to our customers.

We expect to achieve the 2016 target range on our operating return on common equity by primarily focusing on the following:

Growth in premiums, fees and other revenues driven by:

- -Accelerated growth in Group, Voluntary & Worksite Benefits;
- -Increased fee revenue reflecting the benefit of higher equity markets on our separate account balances; and Increases in our businesses outside of the U.S., notably accident & health, from continuing organic growth throughout our various geographic regions and leveraging of our multichannel distribution network.
- Expanding our presence in emerging markets, including potential merger and acquisition activity. We expect that by 2016, 20% or more of our operating earnings will come from emerging markets, with the acquisition of ProVida contributing to this increase.

Focus on disciplined underwriting. We see no significant changes to the underlying trends that drive underwriting results; however, unanticipated catastrophes could result in a high volume of claims.

Focus on expense management in the light of the low interest rate environment, and continued focus on expense control throughout the Company.

Continued disciplined approach to investing and asset/liability management ("ALM"), through our enterprise risk and ALM governance process.

**Industry Trends** 

The following information on industry trends should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations — Industry Trends" in Part II, Item 7, of the 2013 Annual Report and in Part I, Item 2, of MetLife, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2014. We continue to be impacted by the unstable global financial and economic environment that has been affecting the industry.

#### Financial and Economic Environment

Our business and results of operations are materially affected by conditions in the global capital markets and the economy generally. Stressed conditions, volatility and disruptions in global capital markets, particular markets, or financial asset classes can have an adverse effect on us, in part because we have a large investment portfolio and our insurance liabilities are sensitive to changing market factors, Global market factors, including interest rates, credit spreads, equity prices, real estate markets, foreign currency exchange rates, consumer spending, business investment, government spending, the volatility and strength of the capital markets, deflation and inflation, all affect the business and economic environment and, ultimately, the amount and profitability of our business. Disruptions in one market or asset class can also spread to other markets or asset classes. Upheavals in the financial markets can also affect our business through their effects on general levels of economic activity, employment and customer behavior. While our diversified business mix and geographically diverse business operations partially mitigate these risks, correlation across regions, countries and global market factors may reduce the benefits of diversification. Financial markets have also been affected by concerns over U.S. fiscal and monetary policy, although recent signs of Congressional compromise, reflected in the passage of a two-year budget agreement in December 2013 and the approval on February 12, 2014 of a bill to raise the debt ceiling until March 2015, appear to have alleviated some of these concerns. However, unless long-term steps are taken to raise the debt ceiling and reduce the federal deficit, rating agencies have warned of the possibility of future downgrades of U.S. Treasury securities. These issues could, on their own, or combined with the possible slowing of the global economy generally, send the U.S. into a new recession, have severe repercussions to the U.S. and global credit and financial markets, further exacerbate concerns over sovereign debt of other countries and disrupt economic activity in the U.S. and elsewhere.

Concerns about the economic conditions, capital markets and the solvency of certain European Union ("EU") member states, including Portugal, Ireland, Italy, Greece and Spain ("Europe's perimeter region"), and of financial institutions that have significant direct or indirect exposure to debt issued by these countries, have been a cause of elevated levels of market volatility. However, after several tumultuous years, economic conditions in Europe's perimeter region seem to be stabilizing or improving, as evidenced by the stabilization of credit ratings, particularly in Spain, Portugal and Ireland. This, combined with greater European Central Bank ("ECB") support and improving macroeconomic conditions at the country level, has reduced the risk of default on the sovereign debt of certain countries in Europe's perimeter region and the risk of possible withdrawal of one or more countries from the Euro zone. See "— Investments — Current Environment" for information regarding credit ratings downgrades, support programs for Europe's perimeter region and our exposure to obligations of European governments and private obligors.

The financial markets have also been affected by concerns that other EU member states could experience similar financial troubles, that some countries could default on their obligations, have to restructure their outstanding debt, or that financial institutions with significant holdings of sovereign or private debt issued by borrowers in Europe's perimeter region could experience financial stress, any of which could have significant adverse effects on the European and global economies and on financial markets, generally. In September 2012, the ECB announced a new bond buying program, Outright Monetary Transactions ("OMT"), intended to stabilize the European financial crisis. This program involves the potential purchase by the ECB of unlimited quantities of sovereign bonds with maturities of one to three years. The OMT has not been activated to date, but the possibility of its use by the ECB has succeeded in reducing investor concerns over the possible withdrawal of one or more countries from the Euro zone and has helped to lower sovereign yields in Europe's perimeter region. The Euro zone has emerged from its recession, but economic growth is expected to remain relatively muted, with concerns over low inflation becoming more pronounced as countries in Europe's perimeter region in particular continue to pursue policies to reduce their relative cost of production and reduce macroeconomic imbalances. More recently, concerns about the political and economic stability of countries in regions outside the EU, including Ukraine, Russia and Argentina, have contributed to global market volatility. See "Risk Factors — Economic Environment and Capital Markets-Related Risks — We Are Exposed to Significant Financial and Capital Markets Risks Which May Adversely Affect Our Results of Operations, Financial Condition and Liquidity, and May Cause Our Net Investment Income to Vary from Period to Period," and "Risk Factors — Economic Environment and Capital Markets-Related Risks — If Difficult Conditions in the Global Capital Markets and the Economy Generally Persist, They May Materially Adversely Affect Our Business and Results of Operations"

included in the 2013 Annual Report. See also "— Investments — Current Environment — Selected Country Investments" for information regarding our investments in Ukraine, Russia, and Argentina.

We face substantial exposure to the Japanese economy given our operations there. Despite a broad recovery in Gross Domestic Product ("GDP") growth and rising inflation over the last year, structural weaknesses and debt sustainability have yet to be addressed effectively, which leaves the economy vulnerable to further disruption. Going forward, Japan's structural and demographic challenges may continue to limit its potential growth unless reforms that boost productivity are put into place. Japan's high public sector debt levels are mitigated by low refinancing risks and its nominal yields on government debt have remained at a lower level than that of any other developed country. However, frequent changes in government have prevented policy makers from implementing fiscal reform measures to put public finances on a sustainable path. In January 2013, the government and the Bank of Japan pledged to strengthen policy coordination to end deflation and to achieve sustainable economic growth. This was followed by the announcement of a supplementary budget stimulus program totaling 2% of GDP and the adoption of a 2% inflation target by the Bank of Japan. In early April 2013, the Bank of Japan announced a new round of monetary easing measures including increased government bond purchases at longer maturities. In October 2013, the government agreed to raise the consumption tax from 5% to 8% effective April 1, 2014. While this was a positive step, the fiscal impact is likely to be neutral in the short term given the accompanying stimulus spending package. Despite this, the ven has weakened and inflation is expected to fall from current levels this year. As a result of the foregoing, Japan's public debt trajectory could continue to rise until a strategy to consolidate public finances and growth-enhancing reforms are implemented.

Impact of a Sustained Low Interest Rate Environment

As a global insurance company, we are affected by the monetary policy of central banks around the world, as well as the monetary policy of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board") in the United States. The Federal Reserve Board has taken a number of actions in recent years to spur economic activity by keeping interest rates low and may take further actions to influence interest rates in the future, which may have an impact on the pricing levels of risk-bearing investments, and may adversely impact the level of product sales. On July 30, 2014, the Federal Reserve Board's Federal Open Market Committee ("FOMC"), citing cumulative progress toward maximum employment and the improvement in the outlook for labor market conditions since the inception of the current asset purchase program, decided to continue to modestly reduce the pace of its purchases of agency mortgage-backed securities from \$15 billion per month to \$10 billion per month and the pace of its purchases of longer-term U.S. Treasury securities from \$20 billion per month to \$15 billion per month, beginning in August 2014. Since December 2013, the FOMC has made similar measured reductions in the pace of its purchases of agency mortgage-backed securities and the pace of its purchases of longer-term U.S. Treasury securities. These quantitative easing measures are intended to stimulate the economy by keeping interest rates at low levels. The FOMC will closely monitor economic and financial developments in determining when to further moderate these quantitative easing measures, including with respect to the outlook for the labor market and inflation, as well as its assessment of the likely efficacy and costs of such purchases. The FOMC has stated that it will likely reduce the pace of its asset purchases in further measured steps at future meetings, and may make the final reduction following its October 2014 meeting, if subsequent economic data remains broadly aligned with its current expectations for a strengthening in the U.S. economy. The further reduction or end of the Federal Reserve Board's quantitative easing program could potentially increase U.S. interest rates from recent historically low levels, with uncertain impacts on U.S. risk markets, and may affect interest rates and risk markets in other developed and emerging economies. Even after the quantitative easing program ends and the economy strengthens, the FOMC reaffirmed that it anticipates keeping the target range for the federal funds rate at 0 to .25% for a considerable time, subject to labor market conditions and inflation indicators and expectations.

Expectations for the end of the Federal Reserve Board's quantitative easing program and the potential for future raises in interest rates in the U.S. has prompted central banks in other parts of the world, including Brazil and India, to raise interest rates. Notably, however, the ECB, on June 5, 2014, adopted an array of stimulus measures, including a negative rate on bank deposits, intended to lessen the risk of a prolonged period of deflation and support economic recovery in the Euro zone. We cannot predict with certainty the effect of these programs and policies on interest rates or the impact on the pricing levels of risk-bearing investments at this time. See "— Investments — Current Environment."

In periods of declining interest rates, we may have to invest insurance cash flows and reinvest the cash flows we received as interest or return of principal on our investments in lower yielding instruments. Moreover, borrowers may prepay or redeem the fixed income securities, commercial, agricultural or residential mortgage loans and mortgage-backed securities in our investment portfolio with greater frequency in order to borrow at lower market rates. Therefore, some of our products expose us to the risk that a reduction in interest rates will reduce the difference between the amounts that we are required to credit on contracts in our general account and the rate of return we are able to earn on investments intended to support obligations under these contracts. This difference between interest earned and interest credited, or margin, is a key metric for the management of, and reporting for, many of our businesses.

Our expectations regarding future margins are an important component impacting the amortization of certain intangible assets such as deferred policy acquisition costs ("DAC") and value of business acquired ("VOBA"). Significantly lower margins may cause us to accelerate the amortization, thereby reducing net income in the affected reporting period. Additionally, lower margins may also impact the recoverability of intangible assets such as goodwill, require the establishment of additional liabilities or trigger loss recognition events on certain policyholder liabilities. We review this long-term margin assumption, along with other assumptions, as part of our annual assumption review. Regulatory Developments

The U.S. life insurance industry is regulated primarily at the state level, with some products and services also subject to federal regulation. As life insurers introduce new and often more complex products, regulators refine capital requirements and introduce new reserving standards for the life insurance industry. Regulations recently adopted or currently under review can potentially impact the statutory reserve and capital requirements of the industry. In addition, regulators have undertaken market and sales practices reviews of several markets or products, including equity-indexed annuities, variable annuities and group products, as well as reviews of the utilization of affiliated captive reinsurers or off-shore entities to reinsure insurance risks.

The regulation of the global financial services industry has received renewed scrutiny as a result of the disruptions in the financial markets. Significant regulatory reforms have been recently adopted and additional reforms proposed, and these or other reforms could be implemented. See "Risk Factors — Regulatory and Legal Risks — Our Insurance and Brokerage Businesses Are Highly Regulated, and Changes in Regulation and in Supervisory and Enforcement Policies May Reduce Our Profitability and Limit Our Growth" included elsewhere herein, as well as "Business — U.S. Regulation," "Business — International Regulation," "Risk Factors — Risks Related to Our Business — Our Statutory Life Insurance Reser Financings May Be Subject to Cost Increases and New Financings May Be Subject to Limited Market Capacity," and "Risk Factors — Regulatory and Legal Risks — Changes in U.S. Federal and State Securities Laws and Regulations, and State Insurance Regulations Regarding Suitability of Annuity Product Sales, May Affect Our Operations and Our Profitability" included in the 2013 Annual Report. For example, the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank"), which was signed by President Obama in July 2010, effected the most far-reaching overhaul of financial regulation in the U.S. in decades. The full impact of Dodd-Frank on us will depend on the numerous rulemaking initiatives required or permitted by Dodd-Frank which are in various stages of implementation, many of which are not likely to be completed for some time.

# U.S. Regulatory Developments

**Insurance Regulatory Examinations** 

As part of their regulatory oversight process, state insurance departments conduct periodic detailed examinations of the books, records, accounts, and business practices of insurers domiciled in their states. State insurance departments also have the authority to conduct examinations of non-domiciliary insurers that are licensed in their states. Except as otherwise disclosed in Note 14 of the Notes to the Interim Condensed Consolidated Financial Statements included elsewhere herein, and in Note 21 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report, during the six months ended June 30, 2014 and the years ended December 31, 2013, 2012 and 2011, MetLife has not received any material adverse findings resulting from state insurance department examinations of its insurance subsidiaries.

Regulatory authorities in a small number of states, Financial Industry Regulatory Authority and, occasionally, the U.S. Securities and Exchange Commission, have had investigations or inquiries relating to sales of individual life insurance policies or annuities or other products by Metropolitan Life Insurance Company ("MLIC"), MetLife Securities, Inc., New England Life Insurance Company, New England Securities Corporation, General American Life Insurance Company and MICC. These investigations often focus on the conduct of particular financial services representatives and the sale of unregistered or unsuitable products or the misuse of client assets. Over the past several years, these and a number of investigations by other regulatory authorities were resolved for monetary payments and certain other relief, including restitution payments. We may continue to resolve investigations in a similar manner.

In addition, claims payment practices by insurance companies have received increased scrutiny from regulators. See Note 14 of the Notes to the Interim Condensed Consolidated Financial Statements included elsewhere herein, and

Note 21 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report for further

information regarding retained asset accounts and unclaimed property inquiries and related litigation.

The Company has entered into a consent order with the Department of Financial Services to resolve its inquiry into whether American Life and DelAm conducted business in New York without a license and whether representatives acting on behalf of these companies solicited, sold or negotiated insurance products in New York without a license. The Company has entered into a deferred prosecution agreement with the District Attorney, New York County, regarding the same conduct. The Department of Financial Services consent order allows the Company, through an authorized insurer, to continue activities in New York related to its global employee benefits business through June 30, 2015. The Company is seeking legislation to allow for such activities beyond that date. See Note 14 of the Notes to the Interim Condensed Consolidated Financial Statements included elsewhere herein for further information regarding the consent order and the deferred prosecution agreement.

State insurance regulators and the National Association of Insurance Commissioners ("NAIC") are also investigating the use of affiliated captive reinsurers or off-shore entities to reinsure insurance risks. The Financial Condition Committee of the NAIC has charged its Financial Analysis Working Group with the task of performing a peer review of captive insurer reserve financings in order to gather more information regarding their nature and how extensively they are used. The NAIC contracted with Rector & Associates to study captives and recommend additional regulation. Rector & Associates issued recommendations in June 2014, modifying its report which was released for comment in late February 2014 (as modified, the "Rector Report"). The Rector Report was adopted by the NAIC on June 30, 2014. The adoption triggers charges to a number of NAIC working groups to develop, adopt and implement additional regulations on captives. It is premature to project the impact, if any, of any new captive regulations on MetLife. In late March 2014, the NAIC released for comment a proposed redefinition of "multi-state insurers" to prospectively include U.S. captive reinsurers, which would entail that certain standards, such as solvency standards, that apply to multi-state insurers would apply to U.S. captive reinsurers. Any states that did not apply multi-state insurer requirements would be at risk of losing their NAIC accreditation. As comments received on the proposed redefinition of "multi-state insurers" have been negative, it is premature to project its impact, if it is adopted, on captive usage by MetLife. Like many life insurance companies, we utilize captive reinsurers to satisfy reserve and capital requirements related to universal life and term life insurance policies. We also cede most of the variable annuity guarantee risks to a captive reinsurer, which allows us to consolidate hedging and other risk management programs. If state insurance regulators restrict the use of such captive reinsurers by following the lead of the Department of Financial Services which has recommended a moratorium on such transactions, or if we otherwise are unable to continue to use captive reinsurers in the future, our ability to write certain products or to hedge the associated risks efficiently, and/or our risk-based capital ("RBC") ratios and ability to deploy excess capital, could be adversely affected or we may need to increase prices on those products, which could adversely impact our competitive position and our results of operations. We will continue to evaluate product modifications, pricing structure and alternative means of managing risks, capital and statutory reserves and we expect the discontinued use of captive reinsurance on new reserve financing transactions would not have a material impact on our future consolidated financial results. In 2013, MetLife, Inc. announced its plans for the Mergers. See "— Executive Summary" for further information on the Mergers. The Mergers may mitigate to some degree the impact of any restrictions on the use of captive reinsurers that could be adopted by the Department of Financial Services or other state insurance regulators. For more information on our use of captive reinsurers see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — The Company — Capital — Affiliated Captive Reinsurance Transactions" and Note 16 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report.

The NAIC has been reviewing life insurers' use of non-variable separate accounts that are insulated from general account claims in the event of an insurance company insolvency, and adopted recommendations, subject to further review and development of guidance at a working group, on July 1, 2014. We are currently evaluating the impact, if any, that these recommendations may have on our business. The NAIC and certain state regulators continue to look at the use of non-insulated book value separate accounts for retail index-linked variable annuities and, for this business, the risk of unfavorable regulatory developments remains and our ability to do business in these markets could be adversely affected.

The International Association of Insurance Supervisors ("IAIS") has encouraged U.S. insurance supervisors, such as the Department of Financial Services, to establish Supervisory Colleges for U.S.-based insurance groups with

international operations, including MetLife, to facilitate cooperation and coordination among the insurance groups' supervisors and to enhance the member regulators' understanding of an insurance group's risk profile. MetLife, Inc. has been the subject of Supervisory College meetings chaired by the Department of Financial Services and attended by MetLife's key U.S. and international insurance regulators in January 2013 and March 2014. We have not received any report or recommendations from the Supervisory College meetings, and we do not expect any outcome of the meetings to have a material adverse effect on our business.

Enhanced Prudential Standards for Non-Bank SIFIs

On July 16, 2013, MetLife, Inc. was notified by the Financial Stability Oversight Council ("FSOC") that it had reached Stage 3 in the process to determine whether MetLife, Inc. would be named a non-bank systemically important financial institution ("non-bank SIFI"). We have been providing information to the FSOC to assist in its evaluation of MetLife, Inc. Regulation of MetLife, Inc. as a non-bank SIFI could materially and adversely affect our business. In December 2011, in accordance with the requirements of section 165 of Dodd-Frank, the Federal Reserve Board proposed a set of prudential standards ("Regulation YY") that would apply to non-bank SIFIs, including enhanced RBC requirements, leverage limits, liquidity requirements, single counterparty exposure limits, governance requirements for risk management, stress test requirements, special debt-to-equity limits for certain companies, early remediation procedures, and recovery and resolution planning. The Federal Reserve Board's proposal contemplates that these standards would be subject to the authority of the Federal Reserve Board to determine, on its own or in response to a recommendation by the FSOC, to tailor the application of the enhanced standards to different companies on an individual basis or by category, taking into consideration their capital structure, riskiness, complexity, financial activities, size, and any other risk-related factors that the Federal Reserve Board deems appropriate. As described below, the Federal Reserve Board has finalized a number of these requirements for bank holding companies and foreign banking organizations with total consolidated assets of \$50 billion or more, but generally has not taken further action to implement most of these requirements for non-bank SIFIs.

In October 2013, the Federal Reserve Board proposed specific regulations relating to liquidity requirements for banking organizations and some non-bank SIFIs, although the rules would not apply to non-bank SIFIs with substantial insurance operations, On February 18, 2014, the Federal Reserve Board adopted amendments to Regulation YY to implement certain of the enhanced prudential standards for bank holding companies and foreign banking organizations with total consolidated assets of \$50 billion or more. The enhanced prudential standards include risk-based and leverage capital requirements, liquidity standards, requirements for overall risk management (including establishing a risk committee), stress-test requirements, and a 15-to-1 debt-to-equity limit for these companies. The amendments also establish risk committee requirements and capital stress testing requirements for certain bank holding companies and foreign banking organizations with total consolidated assets of \$10 billion or more. While Regulation YY, as originally proposed, would have applied to non-bank SIFIs, the final rule does not. The Federal Reserve Board indicated that it plans to apply enhanced prudential standards to non-bank SIFIs by rule or order, enabling it to more appropriately tailor the standards to non-bank SIFIs and will provide affected non-bank SIFIs with notice and the opportunity to comment prior to determination of their enhanced prudential standards, Accordingly, the manner in which MetLife, Inc. would be regulated, if it were designated as a non-bank SIFI, remains unclear. The Federal Reserve Board has stated that it believes other provisions of Dodd-Frank, known as the Collins Amendment, constrain its ability to tailor capital standards for non-bank SIFIs, If the Federal Reserve Board requires insurers that are non-bank SIFIs to comply with capital standards or regimes (such as the Basel capital rules that were developed for banks) that do not take into account the insurance business model and the differences between banks and insurers, the business and competitive position of such insurer non-bank SIFIs could be materially and adversely affected. See "Risk Factors — Regulatory and Legal Risks — Our Insurance and Brokerage Businesses Are Highly Regulated, and Changes in Regulation and in Supervisory and Enforcement Policies May Reduce Our Profitability and Limit Our Growth — Insurance Regulation - U.S. — Federal Regulatory Agencies." Legislation that would clarify that the Federal Reserve Board may tailor capital rules for insurer non-bank SIFIs has been adopted by the U.S. Senate and is pending in the House of Representatives.

The stress testing requirements have been implemented and require non-bank SIFIs (as well as bank holding companies with \$50 billion or more of assets) to undergo three stress tests each year: an annual supervisory stress test conducted by the Federal Reserve Board and two company-run stress tests (an annual test which coincides with the timing of the supervisory stress test, and a mid-cycle test). Companies will be required to take the results of the stress tests into consideration in their annual capital planning and resolution and recovery planning. If MetLife, Inc. is designated by the FSOC as a non-bank SIFI, its competitive position and its ability to pay dividends, repurchase common stock or other securities or engage in other transactions that could affect its capital or need for capital could be adversely affected by any additional capital requirements that might be imposed as a result of the stress testing

requirements, as well as enhanced prudential standards, other measures imposed as a result of the enactment of Dodd-Frank and other regulatory initiatives.

Non-bank SIFIs would also be required to submit a resolution plan setting forth how the company could be resolved under the Bankruptcy Code in the event of material financial distress. Resolution plans would have to be resubmitted annually and promptly following any event, occurrence, change in conditions or circumstances, or other change that results in, or could reasonably be foreseen to have, a material effect on the resolution plan. A failure to submit a "credible" resolution plan could result in the imposition of a variety of measures, including additional capital, leverage, or liquidity requirements, and forced divestiture of assets or operations.

In addition, if it were determined that MetLife, Inc. posed a substantial threat to U.S. financial stability, the applicable federal regulators would have the right to require it to take one or more other mitigating actions to reduce that risk, including limiting its ability to merge with or acquire another company, terminating activities, restricting its ability to offer financial products or requiring it to sell assets or off-balance sheet items to unaffiliated entities. Enhanced standards would also permit, but not require, regulators to establish requirements with respect to contingent capital, enhanced public disclosures and short-term debt limits. These standards are described as being more stringent than those otherwise imposed on bank holding companies; however, the Federal Reserve Board is permitted to apply them on an institution-by-institution basis, depending on its determination of the institution's level of risk. International Regulatory Developments

Our international insurance operations are principally regulated by insurance regulatory authorities in the jurisdictions in which they are located or operate and are exposed to increased political, legal, financial, operational and other risks. A significant portion of our revenues is generated through operations in foreign jurisdictions, including many countries in early stages of economic and political development. Our international operations may be materially adversely affected by the actions and decisions of foreign authorities and regulators, such as through nationalization or expropriation of assets, the imposition of limits on foreign ownership of local companies, changes in laws (including tax laws and regulations), their application or interpretation, political instability, dividend limitations, price controls, changes in applicable currency, currency exchange controls or other restrictions that prevent us from transferring funds from these operations out of the countries in which they operate or converting local currencies we hold into U.S. dollars or other currencies, as well as other adverse actions by foreign governmental authorities and regulators. Changes in the laws and regulations that affect our customers and independent sales intermediaries or their operations also may affect our business relationships with them and their ability to purchase or distribute our products. Such actions may negatively affect our business in these jurisdictions. For example, legislation in Poland became effective on February 1, 2014, enacting significant changes to the country's pension system, including redemption of Polish government bonds held by pension funds. This legislation will have a negative impact on our pension business in Poland, but will not have a material impact on our overall pension business. See "— Results of Operations — Segment Results and Corporate & Other — EMEA" for a discussion of a write-down of DAC and VOBA associated with this business. In addition, a tax reform bill is currently pending in Chile which includes a gradual increase in the corporate tax rate from 20% to 25% and the elimination of the taxable profits fund, an exemption on taxes on corporate income that is reinvested. As a result, we anticipate a one-time charge related to the increase in a deferred tax liability. The Ministry of Finance proposed amendments after the bill was introduced and some aspects of the tax reform may still change further. Also pending in Chile are changes to its pension system: a bill to create a state-owned pension company was introduced and a Presidential Advisory Committee was created to draft a reform proposal of the pension system. Both proposals are not finalized and may still change further during their congressional review. It is premature to predict the impact of such reforms on our pension business in Chile.

We expect the scope and extent of regulation outside of the U.S., as well as regulatory oversight generally, to continue to increase. The regulatory environment in the countries in which we operate and changes in laws could have a material adverse effect on our results of operations. See "Risk Factors — Risks Related to Our Business — Our International Operations Face Political, Legal, Operational and Other Risks, Including Exposure to Local and Regional Economic Conditions, That Could Negatively Affect Those Operations or Our Profitability" included in the 2013 Annual Report.

# Solvency II

Our insurance business throughout the European Economic Area will be subject to the Solvency II package, consisting of two inter-linked directives: Solvency II and Omnibus II, which have been adopted separately. Solvency II was adopted by European authorities in 2009. It codifies and harmonizes regulation for insurance undertakings established in the EU. It provides a framework for new risk management practices, solvency capital standards and disclosure requirements. Omnibus II was adopted in April 2014. It contains provisions that adapt Solvency II to the new supervisory architecture establishing the European Insurance and Occupational Pensions Authority ("EIOPA") and includes a package of measures to facilitate the provision of insurance products with long-term guarantees. Both directives will become effective on January 1, 2016.

Leading up to Solvency II's effective date, EIOPA has published Interim Guidelines aimed at increasing preparedness of both supervisors and insurers. The Interim Guidelines are applicable from January 1, 2014 and include certain reporting and organizational requirements with which we are complying in accordance with the requirements of our local regulators. During 2014, the European Commission and EIOPA have progressed to "Level 2" rulemaking based on the adopted Omnibus II law.

In addition, our insurance business in Mexico will be impacted by Mexico's insurance law reform, adopted in February 2013 (effective in April 2015). The law reform envisions a Solvency II-type regulatory framework, instituting changes to reserve and capital requirements and corporate governance and fostering greater transparency. The new regime includes secondary regulations subject to a 16-month consultation period, during which quantitative and qualitative impact studies will be performed and input from affected companies will be reviewed. In Chile, the law implementing Solvency II-like regulation is currently in the studies stage. However, the Chilean Insurance Regulator has already issued two resolutions, one for governance, and the other for risk management and control framework requirements. MetLife Chile has already implemented governance changes and risk policies to comply with these resolutions. The impact study considering the second draft of the regulation for RBC requirements was completed in May 2014. The law is expected to be published and approved in 2015, with the RBC regulation in force in 2016. Global Systemically Important Insurers

The IAIS, an association of insurance supervisors and regulators and a member of the Financial Stability Board ("FSB"), an international entity established to coordinate, develop and promote regulatory, supervisory and other financial sector policies in the interest of financial stability, is participating in the FSB's initiative to identify global systemically important financial institutions and has devised and published a methodology to assess the systemic relevance of global insurers and has published a framework of policy measures to be applied to global systemically important insurers ("G-SIIs"). In July 2013, the FSB published its initial list of nine G-SIIs, based on the IAIS' assessment methodology, which includes MetLife, Inc. The FSB will update the list annually beginning in November 2014. For G-SIIs which engage in activities deemed to be systemically risky, the framework of policy measures calls for imposition of additional capital (higher loss absorbency ("HLA")) requirements on those activities. On July 9, 2014, the IAIS issued a second exposure draft of the basic capital requirements ("BCR") that the FSB has directed the IAIS to develop. The BCR provides a basis for the calculation of the HLA requirements. The BCR and HLA requirements are scheduled to be finalized by the end of 2014 and 2015, respectively. The IAIS has indicated that BCR will apply to G-SIIs in 2015 or shortly thereafter. Initially, reporting is expected to be on a confidential basis, subject to access by the IAIS for refinement purposes, if necessary, HLA requirements are to be applied in 2019 to companies designated as G-SIIs in 2017. In addition, the IAIS proposes to develop a risk-based global insurance capital standard by 2016 which will apply to all internationally active insurance groups, including G-SIIs, with implementation to begin in 2019 after two years of testing and refinement. The FSB and IAIS propose that national authorities ensure that any insurers identified as G-SIIs be subject to additional requirements consistent with the framework of policy measures, which include preparation of a systemic risk management plan, preparation of a recovery and resolution plan, enhanced liquidity planning and management, more intensive supervision, closer coordination among regulators through global supervisory colleges led by a regulator with group-wide supervisory authority, and a policy bias in favor of separation of non-traditional insurance and non-insurance activities from traditional insurance activities. The IAIS policy measures would need to be implemented by legislation or regulation in each applicable jurisdiction, and the impact on MetLife, Inc. and other designated G-SIIs in the U.S., is uncertain.

Mortgage and Foreclosure-Related Exposures

MetLife no longer engages in the origination, sale and servicing of forward and reverse residential mortgage loans. See Note 14 of the Notes to the Interim Condensed Consolidated Financial Statements for further information regarding our mortgage and foreclosure-related exposures.

Notwithstanding its exit from the origination and servicing businesses, MetLife Bank remained obligated to repurchase loans or compensate for losses upon demand due to alleged defects by MetLife Bank or its predecessor servicers in past servicing of the loans and material representations made in connection with MetLife Bank's sale of the loans. Reserves for representation and warranty repurchases and indemnifications were \$103 million and \$104 million at June 30, 2014 and December 31, 2013, respectively. Reserves for estimated future losses due to alleged deficiencies on loans originated and sold, as well as servicing of the loans including servicing acquired, are estimated based on unresolved claims and projected losses under investor servicing contracts where MetLife Bank's past actions or inactions are likely to result in missing certain stipulated investor timelines. Reserves for servicing defects were \$45 million and \$46 million at June 30, 2014 and December 31, 2013, respectively. Management is satisfied that adequate provision has been made in the Company's interim condensed consolidated financial statements

for those representation and warranty obligations that are currently probable and reasonably estimable.

#### **Table of Contents**

#### Summary of Critical Accounting Estimates

The preparation of financial statements in conformity with GAAP requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported in the Interim Condensed Consolidated Financial Statements. The most critical estimates include those used in determining:

- (i) liabilities for future policyholder benefits and the accounting for reinsurance;
- (ii) capitalization and amortization of DAC and the establishment and amortization of VOBA;
- (iii) estimated fair values of investments in the absence of quoted market values;
- (iv) investment impairments;
- (v) estimated fair values of freestanding derivatives and the recognition and estimated fair value of embedded derivatives requiring bifurcation;
- (vi) measurement of goodwill and related impairment;
- (vii) measurement of employee benefit plan liabilities;
- (viii) measurement of income taxes and the valuation of deferred tax assets; and
- (ix)liabilities for litigation and regulatory matters.

In addition, the application of acquisition accounting requires the use of estimation techniques in determining the estimated fair values of assets acquired and liabilities assumed — the most significant of which relate to aforementioned critical accounting estimates. In applying our accounting policies, we make subjective and complex judgments that frequently require estimates about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to our business and operations. Actual results could differ from these estimates.

The above critical accounting estimates are described in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates" and Note 1 of the Notes to the Consolidated Financial Statements included in the 2013 Annual Report.

#### **Table of Contents**

#### **Economic Capital**

Economic capital is an internally developed risk capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model accounts for the unique and specific nature of the risks inherent in our business.

Our economic capital model aligns segment allocated equity with emerging standards and consistent risk principles. The model applies statistics-based risk evaluation principles to the material risks to which the Company is exposed. These consistent risk principles include calibrating required economic capital shock factors to a specific confidence level and time horizon and applying an industry standard method for the inclusion of diversification benefits among risk types. Economic capital-based risk estimation is an evolving science and industry best practices have emerged and continue to evolve. Areas of evolving industry best practices include stochastic liability valuation techniques, alternative methodologies for the calculation of diversification benefits, and the quantification of appropriate shock levels. MetLife management is responsible for the on-going production and enhancement of the economic capital model and reviews its approach periodically to ensure that it remains consistent with emerging industry practice standards.

For our domestic segments, net investment income is credited or charged based on the level of allocated equity; however, changes in allocated equity do not impact our consolidated net investment income, operating earnings or income (loss) from continuing operations, net of income tax.

#### Acquisitions and Dispositions

In July 2014, the previously announced life insurance joint venture in Vietnam among MetLife, Inc., Bank for Investment & Development of Vietnam and Bank for Investment & Development of Vietnam Insurance Corporation received all regulatory approvals and operations are expected to commence later in 2014.

In April 2014, MetLife, Inc. and Malaysia's AMMB Holdings Bhd successfully completed the formation of their previously announced strategic partnership, in which each now holds approximately 50% of both AmMetLife Insurance Berhad and AmMetTakaful Berhad, each of which are parties to new exclusive 20-year distribution agreements with AMMB Holdings Bhd bank affiliates.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Acquisitions and Dispositions" included in the 2013 Annual Report for additional information.

See Note 3 of the Notes to the Interim Condensed Consolidated Financial Statements for further information regarding the Company's disposition.

Results of Operations Consolidated Results

Sales experience was mixed across our businesses for the three months ended June 30, 2014 as compared to the same period of 2013. Despite the slow economic recovery in the U.S., our disability, dental and group term life businesses generated premium growth through stronger sales and improved persistency, with the dental business also benefiting from the positive impact of pricing actions on existing business. The introduction of new products also drove growth in our voluntary benefits business. While the sustained low interest rate environment has contributed to the underfunding of pension plans, we experienced an increase in sales of pension closeouts. Competitive pricing and a relative increase in participation drove an increase in structured settlement sales. Sales of domestic variable annuities and Japan life products declined as we continue to focus on pricing discipline and risk management. In our Retail segment, higher fixed income annuity sales were partially offset by lower variable and universal life sales, mainly driven by the discontinuance of all but one of our secondary guarantees on universal life products. Sales in the majority of our other businesses abroad have improved.

Three Months

Six Months

	Ended	iths	Six Months Ended		
	June 30,	2012	June 30,		
	2014	2013	2014	2013	
	(In million	s)			
Revenues					
Premiums	\$9,873	\$9,158	\$19,092	\$18,309	
Universal life and investment-type product policy fees	2,458	2,371	4,879	4,662	
Net investment income	5,259	5,282	10,294	11,359	
Other revenues	490	490	968	970	
Net investment gains (losses)	(125)	110	(536)	424	
Net derivative gains (losses)	311	(1,690 )	654	(2,320	)
Total revenues	18,266	15,721	35,351	33,404	
Expenses					
Policyholder benefits and claims and policyholder dividends	10,385	9,289	20,012	18,997	
Interest credited to policyholder account balances	1,709	1,846	3,178	4,436	
Capitalization of DAC	(1,032)	(1,212)	(2,078)	(2,468	)
Amortization of DAC and VOBA	1,062	958	2,120	1,782	
Amortization of negative VOBA	(111)	(138)	(226)	(284	)
Interest expense on debt	312	321	624	642	
Other expenses	3,991	4,096	7,945	8,491	
Total expenses	16,316	15,160	31,575	31,596	
Income (loss) from continuing operations before provision for income	1,950	561	3,776	1,808	
tax	1,930	301	3,770	1,000	
Provision for income tax expense (benefit)	574	53	1,058	305	
Income (loss) from continuing operations, net of income tax	1,376	508	2,718	1,503	
Income (loss) from discontinued operations, net of income tax	_	2	(3)	(1	)
Net income (loss)	1,376	510	2,715	1,502	
Less: Net income (loss) attributable to noncontrolling interests	10	8	21	14	
Net income (loss) attributable to MetLife, Inc.	1,366	502	2,694	1,488	
Less: Preferred stock dividends	31	31	61	61	
Net income (loss) available to MetLife, Inc.'s common shareholders	\$1,335	\$471	\$2,633	\$1,427	
THE M. A. P. L. I. 20. 2014 C	T 1 1 T	20 2012			

Three Months Ended June 30, 2014 Compared with the Three Months Ended June 30, 2013

During the three months ended June 30, 2014, income (loss) from continuing operations, before provision for income tax, increased \$1.4 billion (\$868 million, net of income tax) from the prior period primarily driven by a favorable

change in net derivative gains (losses), partially offset by an unfavorable change in net investment gains (losses). In addition, an unfavorable change in other adjustments to continuing operations was primarily associated with asymmetrical GAAP accounting treatment for insurance contracts.

We manage our investment portfolio using disciplined ALM principles, focusing on cash flow and duration to support our current and future liabilities. Our intent is to match the timing and amount of liability cash outflows with invested assets that have cash inflows of comparable timing and amount, while optimizing risk-adjusted net investment income and risk-adjusted total return. Our investment portfolio is heavily weighted toward fixed income investments, with over 80% of our portfolio invested in fixed maturity securities and mortgage loans. These securities and loans have varying maturities and other characteristics which cause them to be generally well suited for matching the cash flow and duration of insurance liabilities. Other invested asset classes, including, but not limited to, equity securities, other limited partnership interests and real estate and real estate joint ventures, provide additional diversification and opportunity for long-term yield enhancement in addition to supporting the cash flow and duration objectives of our investment portfolio. We also use derivatives as an integral part of our management of the investment portfolio to hedge certain risks, including changes in interest rates, foreign currency exchange rates, credit spreads and equity market levels. Additional considerations for our investment portfolio include current and expected market conditions and expectations for changes within our specific mix of products and business segments. In addition, the general account investment portfolio includes, within fair value option ("FVO") and trading securities, contractholder-directed unit-linked investments supporting unit-linked variable annuity type liabilities, which do not qualify as separate account assets. The returns on these contractholder-directed unit-linked investments, which can vary significantly from period to period, include changes in estimated fair value subsequent to purchase, inure to contractholders and are offset in earnings by a corresponding change in policyholder account balances ("PABs") through interest credited to policyholder account balances.

The composition of the investment portfolio of each business segment is tailored to the specific characteristics of its insurance liabilities, causing certain portfolios to be shorter in duration and others to be longer in duration. Accordingly, certain portfolios are more heavily weighted in longer duration, higher yielding fixed maturity securities, or certain sub-sectors of fixed maturity securities, than other portfolios.

We purchase investments to support our insurance liabilities and not to generate net investment gains and losses. However, net investment gains and losses are incurred and can change significantly from period to period due to changes in external influences, including changes in market factors such as interest rates, foreign currency exchange rates, credit spreads and equity markets; counterparty specific factors such as financial performance, credit rating and collateral valuation; and internal factors such as portfolio rebalancing. Changes in these factors from period to period can significantly impact the levels of both impairments and realized gains and losses on investments sold. We use freestanding interest rate, equity, credit and currency derivatives to hedge certain invested assets and insurance liabilities. Certain of these hedges are designated and qualify as accounting hedges, which reduce volatility in earnings. For those hedges not designated as accounting hedges, changes in market factors lead to the recognition of fair value changes in net derivative gains (losses) generally without an offsetting gain or loss recognized in earnings for the item being hedged which creates volatility in earnings.

Certain variable annuity products with guaranteed minimum benefits contain embedded derivatives that are measured at estimated fair value separately from the host variable annuity contract, with changes in estimated fair value recorded in net derivative gains (losses). We use freestanding derivatives to hedge the market risks inherent in these variable annuity guarantees. The valuation of these embedded derivatives includes a nonperformance risk adjustment, which is unhedged and can be a significant driver of net derivative gains (losses) and volatility in earnings, but does not have an economic impact on us.

The variable annuity embedded derivatives and associated freestanding derivative hedges are collectively referred to as "VA program derivatives" in the following table. All other derivatives that are economic hedges of certain invested assets and insurance liabilities are referred to as "non-VA program derivatives" in the following table. The table below presents the impact on net derivative gains (losses) from non-VA program derivatives and VA program derivatives:

	Three Months Ended June 30,			
	2014		2013	
	(In million	ıs)		
Non-VA program derivatives				
Interest rate	\$184		\$(951	)
Foreign currency exchange rate	(38	)	(408	)
Credit	33		15	
Equity	(28	)	17	
Non-VA embedded derivatives	(66	)	92	
Total non-VA program derivatives	85		(1,235	)
VA program derivatives				
Market risks in embedded derivatives	380		1,312	
Nonperformance risk on embedded derivatives	(51	)	(236	)
Other risks in embedded derivatives	(34	)	(89	)
Total embedded derivatives	295		987	
Freestanding derivatives hedging embedded derivatives	(69	)	(1,442	)
Total VA program derivatives	226		(455	)
Net derivative gains (losses)	\$311		\$(1,690	)

The favorable change in net derivative gains (losses) on non-VA program derivatives was \$1.3 billion (\$858 million, net of income tax). This was primarily due to long-term interest rates decreasing in the current period and increasing in the prior period, favorably impacting receive-fixed interest rate swaps, interest rate swaptions and net long interest rate floors. These freestanding derivatives were primarily hedging long duration liability portfolios. The strengthening of the Japanese yen relative to other key currencies favorably impacted foreign currency forwards and futures that primarily hedge foreign denominated bonds. Because certain of these hedging strategies are not designated or do not qualify as accounting hedges, the changes in the estimated fair value of these freestanding derivatives are recognized in net derivative gains (losses) without an offsetting gain or loss recognized in earnings for the item being hedged. The favorable change in net derivative gains (losses) on VA program derivatives was \$681 million (\$443 million, net of income tax). This was due to a favorable change of \$441 million (\$287 million, net of income tax) on market risks in embedded derivatives, net of the impact of freestanding derivatives hedging those risks, a favorable change of \$185 million (\$120 million, net of income tax) related to the change in the nonperformance risk adjustment on embedded derivatives and a favorable change of \$55 million (\$36 million, net of income tax) on other risks in embedded derivatives. Other risks relate primarily to the impact of policyholder behavior and other non-market risks that generally cannot be hedged.

The foregoing \$441 million (\$287 million, net of income tax) favorable change was comprised of a \$1.4 billion (\$893 million, net of income tax) favorable change in freestanding derivatives that hedge market risks in embedded derivatives, which was partially offset by a \$932 million (\$606 million, net of income tax) unfavorable change in market risks in embedded derivatives.

The primary changes in market factors are summarized as follows:

Long-term interest rates decreased in the current period and increased in the prior period, contributing to a favorable change in our freestanding derivatives and an unfavorable change in our embedded derivatives.

Key equity index levels increased more in the current period than in the prior period, contributing to a favorable change in our embedded derivatives and an unfavorable change in our freestanding derivatives.

Key equity volatility measures decreased in the current period and increased in the prior period, contributing to a favorable change in our embedded derivatives and an unfavorable change in our freestanding derivatives.

Changes in foreign currency exchange rates contributed to a favorable change in our freestanding derivatives and an unfavorable change in our embedded derivatives.

The aforementioned \$185 million (\$120 million, net of income tax) favorable change in the nonperformance risk adjustment was due to a favorable change of \$259 million, before income tax, as a result of changes in capital market inputs, such as long-term interest rates and key equity index levels, on the variable annuity guarantees, partially offset by an unfavorable change of \$74 million, before income tax, in our own credit spread. We calculate the nonperformance risk adjustment as the change in the embedded derivative discounted at the risk adjusted rate (which includes our own credit spread to the extent that the embedded derivative is in-the-money) less the change in the embedded derivative discounted at the risk free rate.

When equity index levels decrease in isolation, the variable annuity guarantees become more valuable to policyholders, which results in an increase in the undiscounted embedded derivative liability. Discounting this unfavorable change by the risk adjusted rate yields a smaller loss than by discounting at the risk free rate, thus creating a gain from including an adjustment for nonperformance risk.

When the risk free interest rate decreases in isolation, discounting the embedded derivative liability produces a higher valuation of the liability than if the risk free interest rate had remained constant. Discounting this unfavorable change by the risk adjusted rate yields a smaller loss than by discounting at the risk free rate, thus creating a gain from including an adjustment for nonperformance risk.

When our own credit spread increases in isolation, discounting the embedded derivative liability produces a lower valuation of the liability than if our own credit spread had remained constant. As a result, a gain is created from including an adjustment for nonperformance risk. For each of these primary market drivers, the opposite effect occurs when they move in the opposite direction.

The foregoing \$55 million (\$36 million, net of income tax) favorable change in other risks in embedded derivatives was primarily due to the following:

Foreign currency translation adjustments caused by a strengthening of the Japanese yen resulted in a favorable change in the valuation of the embedded derivatives.

An increase in the risk margin adjustment caused by higher policyholder behavior risks resulted in an unfavorable period over period change in the valuation of the embedded derivatives.

In-force changes and the mismatch of fund performance between actual and modeled funds resulted in an unfavorable period over period change in the valuation of the embedded derivatives.

A combination of other factors, including the cross effect of capital markets changes and refinements to the valuation model, resulted in a favorable period over period change in the valuation of the embedded derivatives.

The unfavorable change in net investment gains (losses) of \$235 million (\$153 million, net of income tax) primarily reflects a loss on the disposition of MAL, lower net gains on sales of fixed maturity securities and higher impairments of equity securities in the current period, partially offset by higher net gains on sales of equity securities and a decrease in impairments of fixed maturity securities from improving market conditions.

Income (loss) from continuing operations, before provision for income tax, related to the divested businesses, excluding net investment gains (losses) and net derivative gains (losses), increased \$34 million to income of \$13 million in the current period from a loss of \$21 million in the prior period. Included in this improvement was a decrease in total expenses of \$35 million, before income tax.

Income tax expense for the three months ended June 30, 2014 was \$574 million, or 29% of income (loss) from continuing operations before provision for income tax, compared with \$53 million, or 9% of income (loss) from continuing operations before provision for income tax, for the three months ended June 30, 2013. The Company's second quarter 2014 effective tax rate differs from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, foreign earnings taxed at lower rates than the U.S. statutory rate and the tax effects of the MAL divestiture. The Company's second quarter 2013 effective tax rate was different from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, and foreign earnings taxed at lower rates than the U.S. statutory rate. The second quarter of 2014 includes a \$5 million tax charge related to the fee imposed by the PPACA, which was not deductible for income tax purposes, and a \$38 million tax charge related to the repatriation of earnings from Japan.

On June 11, 2014, the Internal Revenue Service concluded its audit of the Company's tax returns for the years 2003 through 2006 and issued a Revenue Agent's Report. The Company agreed with certain tax adjustments and protested other tax adjustments to IRS Appeals. The Protest was filed on July 10, 2014. Management believes it has established adequate tax liabilities and final resolution of the audit for the years 2003 through 2006 is not expected to have a material impact on the Company's financial statements.

As more fully described in "— Non-GAAP and Other Financial Disclosures," we use operating earnings, which does not equate to income (loss) from continuing operations, net of income tax, as determined in accordance with GAAP, to analyze our performance, evaluate segment performance, and allocate resources. We believe that the presentation of operating earnings and operating earnings available to common shareholders, as we measure it for management purposes, enhances the understanding of our performance by highlighting the results of operations and the underlying profitability drivers of the business. Operating earnings and operating earnings available to common shareholders should not be viewed as substitutes for income (loss) from continuing operations, net of income tax, and net income (loss) available to MetLife, Inc.'s common shareholders, respectively. Operating earnings available to common shareholders increased \$5 million, net of income tax, and was \$1.6 billion, net of income tax, for both the three months ended June 30, 2014 and 2013.

Six Months Ended June 30, 2014 Compared with the Six Months Ended June 30, 2013

During the six months ended June 30, 2014, income (loss) from continuing operations, before provision for income tax, increased \$2.0 billion (\$1.2 billion, net of income tax) from the prior period primarily driven by a favorable change in net derivative gains (losses), partially offset by an unfavorable change in net investment gains (losses). The variable annuity embedded derivatives and associated freestanding derivative hedges are collectively referred to as "VA program derivatives" in the following table. All other derivatives that are economic hedges of certain invested assets and insurance liabilities are referred to as "non-VA program derivatives" in the following table. The table below presents the impact on net derivative gains (losses) from non-VA program derivatives and VA program derivatives:

Six Months

	SIX WIOIIIIS				
	Ended				
	June 30,				
	2014		2013		
	(In millions)				
Non-VA program derivatives					
Interest rate	\$420		\$(1,166	)	
Foreign currency exchange rate	8		(812	)	
Credit	44		59		
Equity	(40	)	17		
Non-VA embedded derivatives	(79	)	102		
Total non-VA program derivatives	353		(1,800	)	
VA program derivatives					
Market risks in embedded derivatives	354		3,186		
Nonperformance risk on embedded derivatives	(8	)	(650	)	
Other risks in embedded derivatives	(147	)	125	,	
Total embedded derivatives	199		2,661		
Freestanding derivatives hedging embedded derivatives	102		(3,181	)	
Total VA program derivatives	301		(520	)	
Net derivative gains (losses)	\$654		\$(2,320	)	

The favorable change in net derivative gains (losses) on non-VA program derivatives was \$2.2 billion (\$1.4 billion, net of income tax). This was primarily due to long-term interest rates decreasing in the current period and increasing in the prior period, favorably impacting receive-fixed interest rate swaps, interest rate swaptions and net long interest rate floors. These freestanding derivatives were primarily hedging long duration liability portfolios. The strengthening of the Japanese yen relative to other key currencies favorably impacted foreign currency forwards and futures that primarily hedge foreign denominated bonds. Because certain of these hedging strategies are not designated or do not qualify as accounting hedges, the changes in the estimated fair value of these freestanding derivatives are recognized in net derivative gains (losses) without an offsetting gain or loss recognized in earnings for the item being hedged.

### **Table of Contents**

The favorable change in net derivative gains (losses) on VA program derivatives was \$821 million (\$533 million, net of income tax). This was due to a favorable change of \$642 million (\$417 million, net of income tax) related to the change in the nonperformance risk adjustment on embedded derivatives and a favorable change of \$451 million (\$293 million, net of income tax) on market risks in embedded derivatives, net of the impact of freestanding derivatives hedging those risks, partially offset by an unfavorable change of \$272 million (\$177 million, net of income tax) on other risks in embedded derivatives. Other risks relate primarily to the impact of policyholder behavior and other non-market risks that generally cannot be hedged.

The aforementioned \$642 million (\$417 million, net of income tax) favorable change in the nonperformance risk adjustment was due to a favorable change of \$523 million, before income tax, as a result of changes in capital market inputs, such as long-term interest rates and key equity index levels, on the variable annuity guarantees, as well as a favorable change of \$119 million, before income tax, in our own credit spread.

The foregoing \$451million (\$293 million, net of income tax) favorable change is comprised of a \$3.3 billion (\$2.1 billion, net of income tax) favorable change in freestanding derivatives that hedge market risks in embedded derivatives, which was partially offset by a \$2.8 billion (\$1.8 billion, net of income tax) unfavorable change in market risks in embedded derivatives.

The primary changes in market factors are summarized as follows:

Long-term interest rates decreased in the current period and increased in the prior period, contributing to a favorable change in our freestanding derivatives and an unfavorable change in our embedded derivatives.

Key equity index levels increased less in the current period than in the prior period contributing to a favorable change in our freestanding derivatives and an unfavorable change in our embedded derivatives.

Key equity volatility measures decreased in the current period and increased in the prior period, contributing to a favorable change in our embedded derivatives and an unfavorable change in our freestanding derivatives.

Changes in foreign currency exchange rates contributed to a favorable change in our freestanding derivatives and an unfavorable change in our embedded derivatives.

The foregoing \$272 million (\$177 million, net of income tax) unfavorable change in other risks in embedded derivatives was primarily due to the following:

Foreign currency translation adjustments caused by a strengthening of the Japanese yen resulted in a favorable change in the valuation of the embedded derivatives.

An increase in the risk margin adjustment caused by higher policyholder behavior risks resulted in an unfavorable period over period change in the valuation of the embedded derivatives.

In-force changes and the mismatch of fund performance between actual and modeled funds resulted in an unfavorable period over period change in the valuation of the embedded derivatives.

The cross effect of capital markets changes and refinements to the valuation model resulted in a favorable period over period change in the valuation of embedded derivatives.

Other factors, including reserve changes influenced by benefit features and policyholder behavior, resulted in an unfavorable period over period change in the valuation of embedded derivatives.

The unfavorable change in net investment gains (losses) of \$960 million (\$624 million, net of income tax) primarily reflects a loss on the disposition of MAL and lower net gains on sales of fixed maturity securities in the current period, partially offset by higher net gains on sales of equity securities and a decrease in impairments of fixed maturity securities from improving market conditions.

Income (loss) from continuing operations, before provision for income tax, related to the divested businesses, excluding net investment gains (losses) and net derivative gains (losses), increased \$154 million to income of \$20 million in the current period from a loss of \$134 million in the prior period. Included in this improvement was a decrease in total revenues of \$54 million, before income tax, and a decrease in total expenses of \$208 million, before income tax.

Income tax expense for the six months ended June 30, 2014 was \$1.1 billion, or 28% of income (loss) from continuing operations before provision for income tax, compared with \$305 million, or 17% of income (loss) from continuing operations before provision for income tax, for the six months ended June 30, 2013. The Company's 2014 effective tax rate differs from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, foreign earnings taxed at lower rates than the U.S. statutory rate and the tax effects of the MAL divestiture. The Company's 2013 effective tax rate was different from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, and foreign earnings taxed at lower rates than the U.S. statutory rate. The 2014 period includes a \$28 million tax charge related to a portion of the aforementioned settlement of a licensing matter and the PPACA fee, both of which were not deductible for income tax purposes, and a \$38 million tax charge related to the repatriation of earnings from Japan. In addition, in 2013, the Company received an income tax refund from the Japanese tax authority and recorded a \$119 million reduction to income tax expense. Operating earnings available to common shareholders decreased \$60 million, net of income tax, and was \$3.2 billion, net of income tax, for both the six months ended June 30, 2014 and 2013.

Reconciliation of income (loss) from continuing operations, net of income tax, to operating earnings available to common shareholders

Three Months Ended June 30, 2014

	Retail	li z	Group, Voluntary & Worksi Benefits		Corpora Benefit Funding		Latin Americ	a	Asia		EME	A	Corpora & Othe		Total
Income (loss) from continuing	(In mil	ПС	ons)												
Income (loss) from continuing operations, net of income tax	\$627		\$ 230		\$306		\$46		\$333		\$137		\$(303	)	\$1,376
Less: Net investment gains (losses)	10		10		(195	)	(14	)	82		2		(20	)	(125)
Less: Net derivative gains (losses)	225		71		125		8		(35	)	49		(132	)	311
Less: Other adjustments to continuing operations (1)	2(274	)	(42	)	(22	)	(146	)	(6	)	31		(16	)	(475 )
Less: Provision for income tax (expense) benefit	14		(14	)	24		38		(27	)	(38	)	47		44
Operating earnings Less: Preferred stock dividends	\$652		\$ 205		\$374		\$160		\$319		\$93		(182 31	)	1,621 31
Operating earnings available to common shareholders													\$(213	)	\$1,590
Three Months Ended June 30, 2013															
	Retail		Group, Voluntary & Worksi Benefits		Corpora Benefit Funding		Latin Americ	a	Asia		EME	A	Corpora & Othe		Total
	(In mil	lic	ons)												
Income (loss) from continuing operations, net of income tax	\$301		\$ 26		\$234		\$228		\$(34	)	\$69		\$(316	)	\$508
Less: Net investment gains (losses) Less: Net derivative gains (losses)	23 (421	)	(28 (310	)	(3 (209	)	9 (28	)	85 (486	)	23 (4	)	1 (232	)	110 (1,690)
Less: Other adjustments to continuing operations (1)	3(32	)		)	39		171			)		)	(89	)	
Less: Provision for income tax (expense) benefit	150		134		61		(49	)	154		3		113		566
Operating earnings Less: Preferred stock dividends	\$581		\$ 275		\$346		\$125		\$330		\$68		(109 31	)	1,616 31

Operating earnings available to common shareholders

\$(140) \$1,585

See definitions of operating revenues and operating expenses under "— Non-GAAP and Other Financial Disclosures" for the components of such adjustments.

# **Table of Contents**

Six Months Ended June 30, 2014

	Retail		Group, Volunta & Worl Benefit	ksit	Corpora Benefit Funding		Latin Americ	ca	Asia		EME	4	Corpora & Other		Total
	(In mi	lli	ons)												
Income (loss) from continuing operations, net of income tax	\$1,19	4	\$ 461		\$369		\$186		\$758		\$240		\$(490	)	\$2,718
Less: Net investment gains (losses Less: Net derivative gains (losses)	-		(1 187	)	(736 228	)	15 4		239 (42	)	(7 87	)	(62 (106	-	(536 ) 654
Less: Other adjustments to continuing operations (1)	(421	)		)		)	(233		) (18	)	30		(30		(777 )
Less: Provision for income tax (expense) benefit	39		(37	)	172		57		(68	)	(51	)	52		164
Operating earnings Less: Preferred stock dividends	\$1,26	4	\$ 393		\$729		\$343		\$647		\$181		(344 61	)	3,213 61
Operating earnings available to common shareholders													\$(405	)	\$3,152
Six Months Ended June 30, 2013	Retail		Group, Voluntar & Works Benefits	-	Corporate Benefit Funding		Latin America	ı	Asia		EMEA	A	Corpora & Othe		Total
	(In mil	lio	ns)												
Income (loss) from continuing operations, net of income tax	\$702		\$ 157		\$639		\$334		\$(111	)	\$152		\$(370	)	\$1,503
Less: Net investment gains (losses)	96		(11	)	19		9		213		39		59		424
Less: Net derivative gains (losses)	(577	)	(439	)	(104	)	(19	)	(1,038	)	(10	)	(133	)	(2,320)
Less: Other adjustments to continuing operations (1)	(296	)	(85	)	84		106		(386	)	(13	)	(239	)	(829 )
Less: Provision for income tax (expense) benefit	272		187		_		(30	)	437		(19	)	108		955
Operating earnings Less: Preferred stock dividends Operating earnings available to	\$1,207		\$ 505		\$640		\$268		\$663		\$155		(165 61 \$(226	)	3,273 61 \$3,212
common shareholders														,	. ,

See definitions of operating revenues and operating expenses under "— Non-GAAP and Other Financial Disclosures" for the components of such adjustments.

Reconciliation of GAAP revenues to operating revenues and GAAP expenses to operating expenses Three Months Ended June 30, 2014

	Retail	Group, Voluntary & Worksite Benefits	Corporate Benefit Funding	Latin America	Asia	EMEA	Corporate & Other	Total
	(In millio	ons)						
Total revenues	\$5,509	\$ 4,820	\$2,203	\$1,452	\$3,100	\$1,192	\$(10)	\$18,266
Less: Net investment gains (losses)	10	10	(195)	(14)	82	2	(20)	(125)
Less: Net derivative gains (losses)	225	71	125	8	(35)	49	(132)	311
Less: Adjustments related to net investment gains (losses) and net	(1)	_			1	3		3
derivative gains (losses)	· · · · · ·							
Less: Other adjustments to revenue	s (21 )	(42)	14	20	(2)	292	15	276
(1)	(21)		14		(2)	292	13	270
Total operating revenues	\$5,296	\$ 4,781	\$2,259	\$1,438	\$3,054	\$846	\$127	\$17,801
Total expenses	\$4,557	\$ 4,465	\$1,720	\$1,408	\$2,613	\$1,000	\$553	\$16,316
Less: Adjustments related to net						_		
investment gains (losses) and net derivative gains (losses)	63		_	_	(3)	3	_	63
Less: Other adjustments to expense	S		26	166	0	261	2.1	601
(1)	189	_	36	166	8	261	31	691
Total operating expenses	\$4,305	\$ 4,465	\$1,684	\$1,242	\$2,608	\$736	\$522	\$15,562
Three Months Ended June 30, 2013								
Timee Months Linded Julie 30, 2013								
Timee Month's Ended June 30, 2013	Retail	Group, Voluntary & Worksit	Corporate Benefit Funding	Latin America	Asia	EMEA	Corporate & Other	Total
Timee Month's Ended Julie 30, 2013	Retail	Voluntary & Worksit Benefits	Benefit	Laum	Asia	EMEA	_	Total
	Retail (In milli	Voluntary & Worksit Benefits ons)	e Benefit Funding	America			& Other	Totai
Total revenues	Retail (In milli \$4,627	Voluntary & Worksit Benefits ons) \$4,161	Benefit Funding \$1,871	America \$1,216	Asia \$3,210 85	EMEA \$702 23	_	*Total \$15,721 110
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses)	Retail (In milli \$4,627	Voluntary & Worksit Benefits ons) \$4,161 (28 )	e Benefit Funding	America \$1,216	\$3,210 85	\$702 23	& Other \$ (66 )	\$15,721
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net	Retail (In milli \$4,627 23 (421 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 )	e Benefit Funding \$1,871 (3)	America \$1,216	\$3,210 85 (486)	\$702 23 (4)	& Other \$ (66 )	\$15,721 110 (1,690 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses)	Retail (In milli \$4,627 23 (421 )	Voluntary & Worksit Benefits ons) \$4,161 (28)	e Benefit Funding \$1,871 (3)	America \$1,216	\$3,210 85	\$702 23	& Other \$ (66 )	\$15,721 110
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net	Retail  (In milli \$4,627 23 (421 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 )	Benefit Funding \$1,871 (3 ) (209 )	\$1,216 9 (28)	\$3,210 85 (486)	\$702 23 (4)	& Other \$(66 ) 1 (232 )	\$15,721 110 (1,690 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	Retail  (In milli \$4,627 23 (421 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 )	e Benefit Funding \$1,871 (3)	America \$1,216	\$3,210 85 (486)	\$702 23 (4)	& Other \$(66 ) 1 (232 )	\$15,721 110 (1,690 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue. (1) Total operating revenues	Retail  (In milli \$4,627 23 (421 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 )	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037	\$1,216 9 (28 ) — 4 \$1,231	\$3,210 85 (486) 2 436 \$3,173	\$702 23 (4)	\$ (66 ) 1 (232 ) — 26 \$ 139	\$15,721 110 (1,690 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue (1) Total operating revenues Total expenses	Retail  (In milli \$4,627 23 (421 ) (4 )	Voluntary & Worksit Benefits ons) \$ 4,161 (28 ) (310 ) — (45 )	Benefit Funding \$1,871 (3 ) (209 )	\$1,216 9 (28 )	\$3,210 85 (486) 2	\$702 23 (4) 7	& Other \$(66 ) 1 (232 ) —	\$15,721 110 (1,690 ) 5
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue: (1) Total operating revenues Total expenses Less: Adjustments related to net	Retail  (In milli \$4,627 23 (421 )  (4 )  \$5,063 \$4,173	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 ) — (45 ) \$4,544	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037	\$1,216 9 (28 ) — 4 \$1,231	\$3,210 85 (486 ) 2 436 \$3,173 \$3,236	\$702 23 (4 ) 7 (132 ) \$808 \$640	\$ (66 ) 1 (232 ) — 26 \$ 139	\$15,721 110 (1,690 ) 5 301 \$16,995 \$15,160
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net	Retail  (In milli \$4,627 23 (421 )  (4 )  \$5,063	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 ) — (45 ) \$4,544	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037	\$1,216 9 (28 ) — 4 \$1,231	\$3,210 85 (486 ) 2 436 \$3,173 \$3,236	\$702 23 (4 ) 7 (132 ) \$808	\$ (66 ) 1 (232 ) — 26 \$ 139	\$15,721 110 (1,690 ) 5 301 \$16,995
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	Retail  (In milli \$4,627 23 (421 )  (4 )  \$5,063 \$4,173 (112 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 ) — (45 ) \$4,544	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037	\$1,216 9 (28 ) — 4 \$1,231	\$3,210 85 (486 ) 2 436 \$3,173 \$3,236	\$702 23 (4 ) 7 (132 ) \$808 \$640	\$ (66 ) 1 (232 ) — 26 \$ 139	\$15,721 110 (1,690 ) 5 301 \$16,995 \$15,160
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to expense	Retail  (In milli \$4,627 23 (421 )  (4 )  \$5,063 \$4,173 (112 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 ) — (45 ) \$4,544	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037	\$1,216 9 (28 ) — 4 \$1,231	\$3,210 85 (486 ) 2 436 \$3,173 \$3,236 (1 )	\$702 23 (4 ) 7 (132 ) \$808 \$640	\$ Other  \$ (66 ) 1 (232 )  26 \$ 139 \$ 568	\$15,721 110 (1,690 ) 5 301 \$16,995 \$15,160
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenue (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	Retail  (In milli \$4,627 23 (421 )  (4 )  \$5,063 \$4,173 (112 )	Voluntary & Worksit Benefits ons) \$4,161 (28 ) (310 ) — (45 ) \$4,544	Benefit Funding \$1,871 (3 ) (209 )  46 \$2,037 \$1,510	\$1,216 9 (28 ) — 4 \$1,231 \$903	\$3,210 85 (486 ) 2 436 \$3,173 \$3,236 (1 )	\$702 23 (4 ) 7 (132 ) \$808 \$640	\$ Other  \$ (66 ) 1 (232 )  26 \$ 139 \$ 568	\$15,721 110 (1,690 ) 5 301 \$16,995 \$15,160 (104 )

See definitions of operating revenues and operating expenses under "— Non-GAAP and Other Financial Disclosures" for the components of such adjustments.

Six Months Ended June 30, 2014

	Retail	Group, Voluntary & Worksit Benefits	Corporate Benefit Funding	Latin America	Asia	EMEA	Corporate & Other	Total
	(In million	*						
Total revenues	\$10,792	\$ 9,625	\$3,641	\$2,792	\$6,201	\$2,159	\$141	\$35,351
Less: Net investment gains (losses)		(1)	( )	15	239	(7)	,	(536)
Less: Net derivative gains (losses)	296	187	228	4	(42)	87	(106)	654
Less: Adjustments related to net	(1)							
<b>C</b> , ,	(1)			_	1	6	_	6
derivative gains (losses)								
Less: Other adjustments to revenues (1)	(45)	(81)	54	24	(50)	382	26	310
Total operating revenues	\$10,526	\$ 9,520	\$4,095	\$2,749	\$6,053	\$1,691	\$283	\$34,917
Total expenses	\$8,979	\$ 8,916	\$3,053	\$2,593	\$5,101	\$1,824	\$1,109	\$31,575
Less: Adjustments related to net	Ψ 0,2 / 2	Ψ 0,510	Ψυ,συυ	Ψ2,000	φυ,101	Ψ1,02.	Ψ 1,102	Ψ51,575
investment gains (losses) and net	61			_	(4)	7		64
derivative gains (losses)					,			
Less: Other adjustments to	214		70	257	(27	251	5.0	1.020
expenses (1)	314		78	257	(27)	351	56	1,029
Total operating expenses	\$8,604	\$ 8,916	\$2,975	\$2,336	\$5,132	\$1,466	\$1,053	\$30,482
Six Months Ended June 30, 2013								
Sin Mondis Ended vane 30, 2013								
SIL MONING BRACK VARIO 50, 2015	Retail	Group, Voluntary & Worksite Benefits	Corporate Benefit Funding	Latin America	Asia	EMEA	Corporate & Other	Total
SAL MOMINS EMACA VAINE 50, 2013	Retail (In millio	Voluntary & Worksite Benefits	Benefit	Latin	Asia	EMEA	_	Total
Total revenues		Voluntary & Worksite Benefits	Benefit	Latin	Asia \$6,612	EMEA \$1,916	_	Total \$33,404
	(In millio \$9,423	Voluntary & Worksite Benefits ons)	Benefit Funding	America			& Other	Total
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses)	(In millio \$9,423 ) 96	Voluntary & Worksite Benefits ons) \$ 8,624	Benefit Funding \$4,068	America \$2,415	\$6,612	\$1,916 39	& Other \$346 59	\$33,404
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net	(In millio \$9,423 ) 96 (577 )	Voluntary & Worksite Benefits ons) \$ 8,624 (11 )	Benefit Funding \$4,068	America \$2,415	\$6,612 213 (1,038)	\$1,916 39 (10 )	& Other \$346 59	\$33,404 424 (2,320 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net	(In millio \$9,423 ) 96	Voluntary & Worksite Benefits ons) \$ 8,624 (11 )	Benefit Funding \$4,068	America \$2,415	\$6,612 213	\$1,916 39	& Other \$346 59	\$33,404 424
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	(In millio \$9,423 ) 96 (577 )	Voluntary & Worksite Benefits ons) \$ 8,624 (11 )	Benefit Funding \$4,068	America \$2,415	\$6,612 213 (1,038)	\$1,916 39 (10 )	& Other \$346 59	\$33,404 424 (2,320 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to	(In millio \$9,423 ) 96 (577 ) (6 )	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 )	Benefit Funding \$4,068 19 (104 )	America \$2,415	\$6,612 213 (1,038)	\$1,916 39 (10 )	& Other \$346 59 (133 )	\$33,404 424 (2,320 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1)	(In million \$9,423) 96 (577) (6) (71)	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 )	Benefit Funding \$4,068 19 (104 ) —	\$2,415 9 (19 )	\$6,612 213 (1,038) 3	\$1,916 39 (10 ) 5	& Other \$346 59 (133) —	\$33,404 424 (2,320 ) 2 1,426
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 ) — (85 ) \$ 9,159	Benefit Funding \$4,068 19 (104 ) — 169 \$3,984	\$2,415 9 (19 ) — 13 \$2,412	\$6,612 213 (1,038) 3 1,074 \$6,360	\$1,916 39 (10 ) 5 261 \$1,621	\$ Other  \$ 346 59 (133 )  65 \$ 355	\$33,404 424 (2,320 ) 2 1,426 \$33,872
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues Total expenses	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 )	Benefit Funding \$4,068 19 (104 ) —	\$2,415 9 (19 )	\$6,612 213 (1,038) 3	\$1,916 39 (10 ) 5	& Other \$346 59 (133) —	\$33,404 424 (2,320 ) 2 1,426
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981 \$8,365	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 ) — (85 ) \$ 9,159	Benefit Funding \$4,068 19 (104 ) — 169 \$3,984	\$2,415 9 (19 ) — 13 \$2,412	\$6,612 213 (1,038) 3 1,074 \$6,360 \$6,837	\$1,916 39 (10 ) 5 261 \$1,621	\$ Other  \$ 346 59 (133 )  65 \$ 355	\$33,404 424 (2,320 ) 2 1,426 \$33,872
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981 \$8,365 (176 )	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 ) — (85 ) \$ 9,159 \$ 8,398	Benefit Funding \$4,068 19 (104 ) — 169 \$3,984 \$3,083 —	\$2,415 9 (19 ) — 13 \$2,412 \$1,974	\$6,612 213 (1,038) 3 1,074 \$6,360 \$6,837 (11)	\$1,916 39 (10 ) 5 261 \$1,621 \$1,715	\$ Other  \$ 346 59 (133 )  65 \$ 355 \$ 1,224	\$33,404 424 (2,320 ) 2 1,426 \$33,872 \$31,596 (182 )
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981 \$8,365	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 ) — (85 ) \$ 9,159 \$ 8,398	Benefit Funding \$4,068 19 (104 ) — 169 \$3,984	\$2,415 9 (19 ) — 13 \$2,412 \$1,974	\$6,612 213 (1,038) 3 1,074 \$6,360 \$6,837	\$1,916 39 (10 ) 5 261 \$1,621 \$1,715	\$ Other  \$ 346 59 (133 )  65 \$ 355	\$33,404 424 (2,320 ) 2 1,426 \$33,872 \$31,596
Total revenues Less: Net investment gains (losses) Less: Net derivative gains (losses) Less: Adjustments related to net investment gains (losses) and net derivative gains (losses) Less: Other adjustments to revenues (1) Total operating revenues Total expenses Less: Adjustments related to net investment gains (losses) and net derivative gains (losses)	(In million \$9,423 ) 96 (577 ) (6 ) (71 ) \$9,981 \$8,365 (176 ) 395	Voluntary & Worksite Benefits ons) \$ 8,624 (11 ) (439 ) — (85 ) \$ 9,159 \$ 8,398	Benefit Funding \$4,068 19 (104 ) — 169 \$3,984 \$3,083 —	\$2,415 9 (19 ) — 13 \$2,412 \$1,974	\$6,612 213 (1,038) 3 1,074 \$6,360 \$6,837 (11)	\$1,916 39 (10 ) 5 261 \$1,621 \$1,715	\$ Other  \$ 346 59 (133 )  65 \$ 355 \$ 1,224	\$33,404 424 (2,320 ) 2 1,426 \$33,872 \$31,596 (182 )

See definitions of operating revenues and operating expenses under "— Non-GAAP and Other Financial Disclosures" for the components of such adjustments.

Consolidated Results — Operating

	Three Mor Ended	nths	Six Months Ended		
	June 30,		June 30,		
	2014	2013	2014	2013	
	(In million	ıs)			
OPERATING REVENUES					
Premiums	\$9,853	\$9,157	\$19,070	\$18,260	
Universal life and investment-type product policy fees	2,360	2,281	4,683	4,492	
Net investment income	5,095	5,057	10,180	10,139	
Other revenues	493	500	984	981	
Total operating revenues	17,801	16,995	34,917	33,872	
OPERATING EXPENSES					
Policyholder benefits and claims and policyholder dividends	9,964	9,174	19,337	18,199	
Interest credited to policyholder account balances	1,425	1,521	2,826	3,075	
Capitalization of DAC	(1,031	(1,212	) (2,077 )	(2,468)	
Amortization of DAC and VOBA	1,025	1,105	2,075	2,121	
Amortization of negative VOBA	(99	(124	) (202 )	(255)	
Interest expense on debt	299	287	593	575	
Other expenses	3,979	4,009	7,930	8,092	
Total operating expenses	15,562	14,760	30,482	29,339	
Provision for income tax expense (benefit)	618	619	1,222	1,260	
Operating earnings	1,621	1,616	3,213	3,273	
Less: Preferred stock dividends	31	31	61	61	
Operating earnings available to common shareholders	\$1,590	\$1,585	\$3,152	\$3,212	

Three Months Ended June 30, 2014 Compared with the Three Months Ended June 30, 2013

Unless otherwise stated, all amounts discussed below are net of income tax.

The slight increase in operating earnings was the result of higher asset-based fee revenues from improved equity market performance, higher net investment income from portfolio growth and a decrease in interest credited expense, which was more than offset by unfavorable mortality and morbidity experience and a decrease in investment yields. In addition, the fourth quarter 2013 acquisition of ProVida in Chile increased operating earnings by \$57 million. Changes in foreign currency exchange rates had a \$20 million negative impact on results compared to the prior period. We experienced less favorable mortality and morbidity in the majority of our segments, but most significantly in our Group, Voluntary & Worksite Benefits segment. In addition, in our property & casualty businesses, catastrophe-related losses increased as a result of severe storm activity in the current period. The combined impact of mortality, morbidity and claims experience decreased operating earnings by \$124 million.

Refinements to DAC and certain insurance-related liabilities in both periods resulted in an \$81 million increase in operating earnings, primarily driven by a favorable reserve adjustment in the current period related to disability premium waivers in our life business within our Retail segment and a write-down of DAC and VOBA in the prior period related to pension reform in Poland in our EMEA segment.

An increase of \$39 million in other operating expenses was primarily driven by higher costs associated with corporate initiatives and projects in Corporate & Other, as well as higher employee- and information technology-related costs in our Latin America segment as we invest in this high growth market. In addition, the fee imposed by the PPACA reduced operating earnings by \$15 million in the current period.

We benefited from strong sales and business growth across many of our products. However, we continue to focus on pricing discipline and risk management which resulted in a decrease in sales of our variable annuity and Japan life products. Excluding the impact of the divested businesses and the acquisition of ProVida, growth in our investment portfolios in the majority of our segments generated higher net investment income. Our property & casualty businesses benefited from an increase in average premium per policy. Surrenders of our annuity products in both the Retail and Asia segments exceeded sales for the period resulting in lower asset-based fees. The changes in business growth discussed above resulted in a \$79 million increase in operating earnings.

Market factors, including the sustained low interest rate environment, continued to impact our investment yields, as well as our crediting rates. Excluding the results of the divested businesses, the acquisition of ProVida and the impact of inflation-indexed investments in the Latin America segment, investment yields decreased. Certain of our inflation-indexed products are backed by inflation-indexed investments. Changes in inflation cause fluctuations in net investment income with a corresponding fluctuation in policyholder benefits, resulting in a minimal impact to operating earnings. Investment yields were negatively impacted by lower returns on hedge funds, increased holdings of lower yielding Japanese government securities in the Japan fixed annuity business and the adverse impacts of the low interest rate environment on fixed maturity securities and mortgage loan yields. These decreases in yields were partially offset by higher returns on our real estate joint ventures, higher income on interest rate derivatives, increased prepayment fees and the favorable impact of increased foreign currency-denominated fixed annuities in Japan resulting in increased holdings of higher yielding foreign currency-denominated fixed maturity securities. Our average separate account balance grew with the equity markets driving higher fee income in our annuity business and lower DAC amortization. However, this was partially offset by costs associated with our variable annuity guaranteed minimum death benefits ("GMDBs"). The changes in market factors discussed above resulted in a \$6 million decrease in operating earnings.

The Company's effective tax rate differs from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, and foreign earnings taxed at lower rates than the U.S. statutory rate. In the current period, the Company realized an additional tax benefit of \$9 million compared to the prior period, primarily as a result of the Company's decision to permanently reinvest certain foreign earnings. However, this was more than offset by a \$5 million tax charge related to the PPACA fee, which is not deductible for income tax purposes, and a \$15 million tax charge related to the repatriation of earnings from Japan.

Six Months Ended June 30, 2014 Compared with the Six Months Ended June 30, 2013

Unless otherwise stated, all amounts discussed below are net of income tax.

The primary drivers of the decrease in operating earnings were unfavorable mortality and morbidity experience and a decrease in investment yields, partially offset by higher asset-based fee revenues from improved equity market performance, higher net investment income from portfolio growth and a decrease in interest credited expense. The fourth quarter 2013 acquisition of ProVida in Chile increased operating earnings by \$111 million. Changes in foreign currency exchange rates had a \$64 million negative impact on results compared to the prior period.

We experienced less favorable mortality and morbidity in the majority of our segments, but most significantly in our Group, Voluntary & Worksite Benefits segment. In addition, in our property & casualty businesses,

catastrophe-related losses increased due to severe storm activity in the current period. Non-catastrophe related claim costs also increased as a result of severe winter weather in the current period. These were partially offset by a decline in new and pending long-term care ("LTC") claims in our Group Voluntary & Worksite Benefits segment. The combined impact of mortality, morbidity and claims experience decreased operating earnings by \$189 million. Refinements to DAC and certain insurance-related liabilities in both periods resulted in a \$48 million increase in operating earnings. Such refinements include a favorable reserve adjustment in the current period related to disability premium waivers in our life business within our Retail segment and a write-down of DAC and VOBA in the prior

premium waivers in our life business within our Retail segment and a write-down of DAC and VOB period related to pension reform in Poland in our EMEA segment.

Our results for the current period include charges totaling \$57 million related to the aforementioned settlement of a licensing matter with the Department of Financial Services and the District Attorney, New York County. The PPACA fee reduced operating earnings by \$29 million in the current period.

We benefited from strong sales and business growth across many of our products. However, we continue to focus on pricing discipline and risk management which resulted in a decrease in sales of our variable annuity and Japan life products. Excluding the impact of the divested businesses and the acquisition of ProVida, growth in our investment portfolios in the majority of our segments generated higher net investment income. Our property & casualty businesses benefited from an increase in average premium per policy. The changes in business growth discussed above resulted in a \$111 million increase in operating earnings.

#### **Table of Contents**

Market factors, including the sustained low interest rate environment, continued to impact our investment yields, as well as our crediting rates. Excluding the results of the divested businesses, the acquisition of ProVida and the impact of inflation-indexed investments in the Latin America segment, investment yields decreased. Certain of our inflation-indexed products are backed by inflation-indexed investments. Changes in inflation cause fluctuations in net investment income with a corresponding fluctuation in policyholder benefits, resulting in a minimal impact to operating earnings. Investment yields were negatively impacted by lower returns on hedge funds, increased holdings of lower yielding Japanese government securities in the Japan fixed annuity business and the adverse impact of the sustained low interest rate environment on yields from fixed maturity securities and mortgage loans. These decreases in yields were partially offset by higher returns on our real estate joint ventures, higher income on interest rate derivatives, increased prepayment fees and the favorable impact of increased foreign currency-denominated fixed annuities in Japan resulting in increased holdings of higher yielding foreign currency-denominated fixed maturity securities. The low interest rate environment also resulted in lower interest credited expense as we set interest credited rates lower on both new business and certain in-force business with rate resets that are contractually tied to external indices or contain discretionary rate reset provisions. Our average separate account balance grew with the equity markets driving higher fee income in our annuity business. However, this was partially offset by higher DAC amortization due to the significant prior period equity market increase, as well as higher asset-based commissions, which are, in part, determined by separate account balances. The changes in market factors discussed above resulted in a \$39 million increase in operating earnings.

The Company's effective tax rate differs from the U.S. statutory rate of 35% primarily due to non-taxable investment income, tax credits for low income housing, and foreign earnings taxed at lower rates than the U.S. statutory rate. In the current period, the Company realized additional tax benefits of \$21 million compared to the prior period, primarily as a result of the Company's decision to permanently reinvest certain foreign earnings. However, this was more than offset by a \$28 million tax charge related to a portion of the aforementioned settlement of a licensing matter and the PPACA fee, both of which were not deductible for income tax purposes. The Company also recorded a \$15 million tax charge related to the repatriation of earnings from Japan.

Segment Results and Corporate & Other Retail

	Three Mor	nths	Six Month	S
	Ended		Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
	(In million	s)		
OPERATING REVENUES				
Premiums	\$1,812	\$1,581	\$3,536	\$3,128
Universal life and investment-type product policy fees	1,256	1,238	2,503	2,405
Net investment income	1,963	1,987	3,977	3,948
Other revenues	265	257	510	500
Total operating revenues	5,296	5,063	10,526	9,981
OPERATING EXPENSES				
Policyholder benefits and claims and policyholder dividends	2,438	2,272	4,845	4,425
Interest credited to policyholder account balances	561	589	1,116	1,168
Capitalization of DAC	(249)	(344)	(483)	(718)
Amortization of DAC and VOBA	378	396	807	727
Interest expense on debt		1		1
Other expenses	1,177	1,265	2,319	2,543
Total operating expenses	4,305	4,179	8,604	8,146
Provision for income tax expense (benefit)	339	303	658	628
Operating earnings	\$652	\$581	\$1,264	\$1,207

Three Months Ended June 30, 2014 Compared with the Three Months Ended June 30, 2013

Unless otherwise stated, all amounts (with the exception of sales data) discussed below are net of income tax. Changes to our guarantee features since 2012, along with continued management of sales in the current period by focusing on pricing discipline and risk management, drove a \$1.2 billion, or 42%, decrease in variable annuity sales. Variable and universal life sales were also lower, mainly driven by the discontinuance of all but one of our secondary guarantees on universal life products. These declines were partially offset by an increase in fixed and indexed annuity sales.

A \$22 million increase in operating earnings was attributable to business growth. Our life businesses had positive net flows, despite a decline in universal life sales, which is reflected in higher net investment income, partially offset by an increase in DAC amortization, and lower first year fees related to discontinued secondary guarantees. In our deferred annuities business, surrenders and withdrawals exceeded sales for the period, resulting in negative cash flows contributing to a reduction in interest credited expenses in the general account and a decrease in average separate account balances and, consequently, asset-based fees. In our property & casualty business, an increase in average premium per policy in both our auto and homeowners businesses contributed to the increase in operating earnings. In addition, we earned more income on a larger invested asset base, which resulted from a higher amount of allocated equity in the business as compared to the prior period.

A \$6 million increase in operating earnings was attributable to changes in market factors, including equity markets and interest rates. Continued strong equity market performance increased our average separate account balances, driving an increase in asset-based fee income and resulted in lower DAC amortization. These positive impacts were partially offset by costs associated with our GMDBs, as well as higher asset-based commissions, which are, in part, determined by separate account balances. The sustained low interest rate environment resulted in a decline in net investment income on our fixed maturity securities and mortgage loans as proceeds from maturing investments were reinvested at lower yields. These negative interest rate impacts were partially offset by lower interest credited expense as we reduced interest credited rates on contracts with discretionary rate reset provisions. Lower returns on our hedge funds also decreased operating earnings and were partially offset by higher prepayment fees and income from real estate joint ventures.

### **Table of Contents**

Less favorable mortality experience in our variable and universal life business, primarily driven by one large, unreinsured claim, partially offset by favorable mortality experience in the traditional life business, resulted in a \$4 million decrease in operating earnings. In our property & casualty business, catastrophe-related losses increased by \$9 million compared to the prior period, mainly due to severe storm activity in the current period.

A decline in expenses of \$6 million also contributed to the increase in operating earnings. Refinements to DAC and certain insurance-related liabilities in both periods resulted in a \$48 million increase in operating earnings, primarily driven by a favorable reserve adjustment related to disability premium waivers in our life business in the current period.

Six Months Ended June 30, 2014 Compared with the Six Months Ended June 30, 2013 Unless otherwise stated, all amounts discussed below are net of income tax.

A \$52 million increase in operating earnings was attributable to business growth. Our life businesses had positive net flows, despite a decline in universal life sales, which is reflected in higher net investment income, partially offset by an increase in DAC amortization and interest credited expenses. In our deferred annuities business, surrenders and withdrawals exceeded sales for the period, resulting in negative cash flows contributing to a reduction in interest credited expenses in the general account and a decrease in average separate account balances and, consequently, asset-based fees. In our property & casualty business, an increase in average premium per policy in both our auto and homeowners businesses contributed to the increase in operating earnings. In addition, we earned more income on a larger invested asset base, which resulted from a higher amount of allocated equity in the business as compared to the prior period.

A \$10 million increase in operating earnings was attributable to changes in market factors, including equity markets and interest rates. Continued strong equity market performance increased our average separate account balances, driving an increase in asset-based fee income. These positive impacts were partially offset by higher asset-based commissions, which, are in part, determined by separate account balances, costs associated with our variable annuity GMDBs and higher DAC amortization due to the significant prior period equity market increase. The sustained low interest rate environment resulted in a decline in net investment income on our fixed maturity securities and mortgage loans as proceeds from maturing investments were reinvested at lower yields. These negative interest rate impacts were partially offset by lower interest credited expense as we reduced interest credited rates on contracts with discretionary rate reset provisions and lower DAC amortization in our life business. Lower returns in our hedge funds also decreased operating earnings and were partially offset by higher prepayment fees and income from real estate joint ventures.

Less favorable mortality experience in our variable and universal life business, primarily driven by three large, unreinsured claims, partially offset by increases in the immediate annuities and traditional life businesses, resulted in a \$12 million decrease in operating earnings. In addition, unfavorable morbidity experience in our individual disability income business resulted in a \$5 million decrease in operating earnings. In our property & casualty business, catastrophe-related losses increased \$8 million compared to the prior period, mainly due to severe storm activity in the current period. Non-catastrophe claim costs increased by \$7 million, as a result of higher frequencies and lower severities in our auto business and lower frequencies and higher severities in our homeowners business.

Operating earnings increased due to a decline in expenses of \$29 million, mainly the result of lower employee-related costs. Refinements to DAC and certain insurance-related liabilities in both periods resulted in a \$4 million decrease in operating earnings, which includes a favorable reserve adjustment related to disability premium waivers in our life business in the current period.

Group, Voluntary & Worksite Benefits

	Three Mor	nths	Six Month	S
	Ended		Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
	(In million	s)		
OPERATING REVENUES				
Premiums	\$4,038	\$3,797	\$8,040	\$7,671
Universal life and investment-type product policy fees	181	170	358	350
Net investment income	458	472	911	925
Other revenues	104	105	211	213
Total operating revenues	4,781	4,544	9,520	9,159
OPERATING EXPENSES				
Policyholder benefits and claims and policyholder dividends	3,789	3,514	7,570	7,154
Interest credited to policyholder account balances	39	39	79	78
Capitalization of DAC	(36)	(35)	(70)	(68)
Amortization of DAC and VOBA	35	33	71	67
Interest expense on debt		1	_	1
Other expenses	638	578	1,266	1,166
Total operating expenses	4,465	4,130	8,916	8,398
Provision for income tax expense (benefit)	111	139	211	256
Operating earnings	\$205	\$275	\$393	\$505

Three Months Ended June 30, 2014 Compared with the Three Months Ended June 30, 2013

Unless otherwise stated, all amounts discussed below are net of income tax.

The macro-economic environment continues to signal stronger growth and is likely to instill further confidence in the economy. The improvement in the economy and overall employment remains slow and steady. In the current period, premiums increased across the segment. Our disability, dental, and term life businesses generated premium growth through stronger sales and improved persistency, with the dental business also benefiting from pricing actions on existing business. In addition, premiums in our term life business increased due to the impact of experience adjustments on our participating contracts, however, changes in premiums for these contracts were almost entirely offset by the related changes in policyholder benefits. The introduction of new products also drove growth in the voluntary benefits business. Although we have discontinued selling our LTC product, we continue to collect premiums and administer the existing block of business, contributing to asset growth in the segment. Our life businesses experienced less favorable mortality in the current period, mainly due to increased claims severity in our group universal life business, partially offset by more favorable claims experience in the group term life business, which resulted in a \$14 million decrease in operating earnings. Unfavorable claims experience in our disability and accidental death and dismemberment ("AD&D") businesses, coupled with increased utilization of services across most channels of our dental business, were partially offset by favorable claims experience in our voluntary businesses, resulting in a \$43 million decrease in operating earnings. The impact of favorable reserve refinements in the current period resulted in an increase in operating earnings of \$16 million. In our property & casualty business, catastrophe-related losses increased \$10 million as compared to the prior period, mainly due to severe storm activity in the current period. These unfavorable results were partially offset by a decrease in non-catastrophe claim costs of \$7 million, which was the result of lower severities, partially offset by higher frequencies in both our auto and homeowners businesses.

The impact of market factors, including lower returns on our fixed maturity securities and mortgage loans, and lower income on interest rate derivatives, resulted in lower investment yields. Unlike in the Retail and Corporate Benefit Funding segments, a change in investment yield does not necessarily drive a corresponding change in the rates credited on certain insurance liabilities. The decrease in investment yields reduced operating earnings by \$19 million.

The increase in average premium per policy in both our auto and homeowners businesses improved operating earnings by \$10 million. Growth in premiums and deposits in the current period, partially offset by a reduction in PABs, other liabilities and allocated equity, resulted in an increase in our average invested assets, increasing operating earnings by \$8 million. Consistent with the growth in average invested assets from premiums and deposits, primarily in our LTC business, interest credited on long-duration contracts and PABs increased by \$5 million. The PPACA fee reduced operating earnings by \$15 million in the current period. The remaining increase in other operating expenses, including higher marketing and sales support costs in our property & casualty business, was significantly offset by the remaining increase in premiums, fees and other revenues.

Six Months Ended June 30, 2014 Compared with the Six Months Ended June 30, 2013

Unless otherwise stated, all amounts discussed below are net of income tax.

Our life businesses experienced less favorable mortality in the current period, mainly due to increased severity in the group universal life and group term life businesses, which resulted in a \$37 million decrease in operating earnings. Unfavorable claims experience in our disability and AD&D businesses, coupled with increased utilization of services across most channels of our dental business, were partially offset by a decline in new and pending claims in our LTC business, resulting in a \$53 million decrease in operating earnings. The impact of favorable reserve refinements in the current period resulted in an increase in operating earnings of \$23 million. In our property & casualty business, catastrophe-related losses increased \$14 million as compared to the prior period, mainly due to severe storm activity in the current period. In addition, severe winter weather in the current period increased non-catastrophe claim costs by \$8 million, which was the result of higher frequencies in both our auto and homeowners businesses, as well as higher severities in our homeowners business, partially offset by lower severities in our auto business. These unfavorable results were partially offset by additional favorable development of prior year non-catastrophe losses, which improved operating earnings by \$5 million.

The impact of market factors, including lower returns on our fixed maturity securities and mortgage loans, and lower income on interest rate derivatives, resulted in lower investment yields. The decrease in investment yields, slightly offset by lower crediting rates in the current period, reduced operating earnings by \$30 million.

The increase in average premium per policy in both our auto and homeowners businesses improved operating earnings by \$20 million. Growth in premiums and deposits in the current period, partially offset by a reduction in PABs, other liabilities and allocated equity, resulted in an increase in our average invested assets, increasing operating earnings by \$20 million. Consistent with the growth in average invested assets from premiums and deposits, primarily in our LTC business, interest credited on long-duration contracts and PABs increased by \$11 million. The PPACA fee reduced operating earnings by \$29 million in the current period. The remaining increase in other operating expenses, including higher marketing and sales support costs in our property & casualty business, was significantly offset by the remaining increase in premiums, fees and other revenues.

# Table of Contents

Corporate Benefit Funding				
	Three M	Six Mont	ths	
	Ended	Ended		
	June 30	June 30,		
	2014 2013		2014	2013
	(In milli	ons)		
OPERATING REVENUES				
Premiums	\$686	\$503	\$987	\$919
Universal life and investment-type product policy fees	55	65	112	