ALLIANCE ONE INTERNATIONAL, INC. Form 10-Q/A May 25, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q/A (AMENDMENT NO. 2)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED June 30 2015.

 []] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

 OF 1934 FOR THE TRANSITION PERIOD FROM ______ TO _____.

 Alliance One International, Inc.

 (Exact name of registrant as specified in its charter)

 Virginia
 001-13684

 54-1746567

 (I.R.S. Employer

(State or other jurisdiction of incorporation) (Commission File Number) (I.R.S. Employer Identification No.)

8001 Aerial Center Parkway Morrisville, NC 27560-8417 (Address of principal executive offices)

(919) 379-4300 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [] No [X]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [] No [X]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [] filer [X]

Accelerated

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Non-accelerated filer []]

Smaller reporting company [

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of July 31, 2015, the registrant had 8,883,239 shares outstanding of Common Stock (no par value) excluding 785,312 shares owned by a wholly owned subsidiary. After the close of business on June 26, 2015, the registrant effected a one-for-ten reverse split of its Common Stock.

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Explanatory Note

We are filing this amended Form 10-Q/A ("Form 10-Q/A") to amend our Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, originally filed with the Securities and Exchange Commission (the "SEC") on August 5, 2015 ("Original Filing"), to restate our unaudited condensed consolidated financial statements and related footnote disclosures for the three months ended June 30, 2015 and 2014. This Form 10-Q/A also amends certain other Items in the Original Filing, as listed in "Items Amended in this Form 10-Q/A" below. The Company is concurrently filing an amended Annual Report on Form 10-K/A for the year ended March 31, 2015 and Quarterly Reports on Form 10-Q for the quarterly periods ended September 30, 2015 and December 31, 2015.

Restatement Background

On February 15, 2016, the Audit Committee of our Board of Directors (the "Audit Committee"), after discussion with management, determined that the following financial statements previously filed with the SEC should no longer be relied upon: (1) the audited consolidated financial statements included in our Annual Report on Form 10-K for the years ended March 31, 2015, 2014 and 2013; and (2) the unaudited condensed consolidated financial statements included in our Quarterly Reports on Form 10-Q for the quarters ended June 30, 2015, 2014 and 2013, September 30, 2014 and 2013, and December 31, 2014 and 2013. Similarly, the related press releases, auditor reports on the consolidated financial statements as of and for the year ended March 31, 2015, 2014 and 2013, and the effectiveness of internal control over financial reporting, management's report on the effectiveness of internal control over financial reporting the portion of our financial statements for these periods that needed to be restated should no longer be relied upon.

In the course of downsizing and terminating certain operations of Alliance One Tobacco (Kenya) Limited ("AOTK"), and preparing our financial statements for the quarter ended September 30, 2015, the Company identified errors in accounts receivable, inventory, sales and cost of goods sold in AOTK. Specifically, the value of inventory was overstated due to improper accounting for shrinkage, deferred crop costs, lower of cost or market valuations and inventory counts. Further, sales and other operating revenues, and trade and other receivables, net were incorrectly stated due to improper revenue recognition for external sales. As a result of these errors, we have restated our consolidated financial statements for the years ended March 31, 2015, 2014 and 2013 and our unaudited condensed consolidated financial information for the three months ended June 30, 2015 and 2014 on this Form 10-O/A. As of June 30, 2015, the correction of these errors decreased the reported amount of inventory by approximately \$40 million, decreased accounts receivable by approximately \$5 million, and decreased retained earnings by approximately \$45 million. Approximately \$39 million of the decrease in retained earnings is related to March 31, 2015 and prior periods, with a portion in each quarter dating back to fiscal 2011 and prior. Further, these corrections decreased operating income for the three months ended June 30, 2015 by approximately \$6 million. Please refer to Note 1A "Restatement of Previously Issued Consolidated Financial Statements" of Notes to Condensed Consolidated Financial Statements (As Restated) included in Part I, Item 1, of this Form 10-Q/A for more information regarding the impact of these adjustments.

Along with restating our financial statements to correct the errors discussed above, we have recorded adjustments for certain previously identified immaterial accounting errors related to the periods covered by this Form 10-Q/A. When these financial statements were originally issued, we assessed the impact of these errors and concluded that they were not material to our financial statements for the three months ended June 30, 2015 and 2014. However, in conjunction with our need to restate our financial statements as a result of the errors above, we have determined that it would be appropriate within this Form 10-Q/A to record all such previously unrecorded adjustments. Please refer to Note 1A "Restatement of Previously Issued Consolidated Financial Statements" of Notes to Condensed Consolidated Financial Statements (As Restated) included in Part I, Item 1, of this Form 10-Q/A for more information regarding the impact of these adjustments.

Because our prior period financial results have been corrected for errors, they are considered to be "restated" under U.S. generally accepted accounting principles. Accordingly, the revised financial information included in this

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Quarterly Report on Form 10-Q/A has been identified as "restated".

Internal Control Consideration

Our Chief Executive Officer and Chief Financial Officer have determined that there were deficiencies in our internal control over financial reporting that constitute material weaknesses, as defined by SEC regulations, at June 30, 2015. Accordingly, our Chief Executive Officer and Chief Financial Officer have concluded that our internal control over financial reporting and our disclosure controls and procedures, as defined by SEC regulations, were not effective at June 30, 2015, as discussed in Part I, Item 4 of this Form 10-Q/A.

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Items Amended in this Form 10-Q/A

For the convenience of the reader, this Form 10-Q/A sets forth the Original Filing, in its entirety, as modified and superseded as necessary to reflect the restatement. The following items in the Original Filing have been amended as a result of, and to reflect, the restatement:

A.Part I, Item 1. Financial Statements

B.Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations C.Part I, Item 4. Controls and Procedures

In accordance with applicable SEC rules, this Form 10-Q/A includes new certifications required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002, as amended, from our Chief Executive Officer and Chief Financial Officer dated as of the filing of this Form 10-Q/A.

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Alliance One International, Inc. and Subsidiaries

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Part I. Financial Information

Item 1. Financial Statements

Alliance One International, Inc. and **Subsidiaries CONDENSED** CONSOLIDATED STATEMENTS OF **OPERATIONS (AS RESTATED**) Three Months Ended June 30, 2015 and 2014 (Unaudited) Three Months Ended June 30, (in thousands, exdepts (As 2014 (As perRestated) Restated) share data) Sales and othe266,282 \$249,144 operating revenues Cost of goods 236,884 and 215,873 services sold Gross 29,398 profit 33,271 Selling, general an@9,914 31,325 administrative expenses Other 560 income 800 Re2t94&uringand asset

impairment charges Operating indan 904)2,746 (loss) Interest expense (includes debt amortization of \$2,244 and \$1,552 27,773 26,922 for the three months in 2015 and 2014, respectively) Interest 1,374 income 1,351 Loss before income tax(29,303)(22,825) and other items Income tax (3,214 expense)320 (benefit) Equity in net income 132 (loss) (485) of investee companies Net (25,957 loss)(23,630) Le67:)55 Net income (loss)

attributable to noncontrolling interests Net loss attributable ^{to} \$(25,950)\$(23,685) Alliance One International, Inc. Loss per share: Ba\$i@.93)\$(2.69) Dister 03)\$(2.69) Weighted average number of shares outstanding: Ba8i862 8,799

See notes to condensed consolidated financial statements

8,799

Di818662

Alliance One International, Inc. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (AS RESTATED) Three Months Ended June 30, 2015 (Unaudited)

| | Three Months Ended June 30, | | | |
|---|--------------------------------|---------|------------|-------|
| | 2015 (A | - | 2014 (As | \$ |
| (in thousands) | Restate | | Restated | |
| | 1000000 | | 100000000 |) |
| Net loss | \$ | (25,957 |)\$(23,630 |)) |
| Other comprehensive income (loss), net of tax: | | | | |
| Currency translation adjustment | 2,307 | | 208 | |
| Defined benefit pension plan: | | | | |
| Amount reclassified to liability | 225 | | | |
| Amount reclassified to income | 1,000 | | 414 | |
| Defined benefit pension plan adjustments | 9,252 | | \$ | 5,586 |
| Short-term investments | 73,916 | | 52,251 | |
| Receivables, net | 20,629 | | 16,572 | |
| Inventories | 26,071 | | 36,275 | |
| Deferred tax assets | 7,724 | | 7,724 | |
| Other assets | 7,584 | | 11,961 | |
| Total current assets | 145,176 | | 130,369 | |
| Property, plant and equipment, net | 62,402 | | 59,976 | |
| Timber and timberlands, net | 452,763 | | 455,871 | |
| Deferred tax assets | 16,728 | | 21,576 | |
| Other assets | 12,556 | | 12,738 | |
| Total assets | \$689,625 | 5 | \$680,53 | 0 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | . , | | | |
| Current liabilities: | | | | |
| Current installments on long-term debt | \$— | | \$— | |
| Accounts payable and accrued liabilities | 54,937 | | 50,318 | |
| Total current liabilities | 54,937 | | 50,318 | |
| Long-term debt | 320,003 | | 320,092 | |
| Liability for pension and other postretirement employee benefits | 74,792 | | 83,619 | |
| Other long-term obligations | 15,557 | | 22,353 | |
| Stockholders' equity | 224,336 | | 204,148 | |
| Total liabilities and stockholders' equity | \$689,625 | 5 | \$680,53 | 0 |
| Shares outstanding (in thousands) | 40,591 | | 40,537 | |
| Working capital | \$90,239 | | \$80,051 | |
| Current ratio | 2.6:1 | | 2.6:1 | |
| The accompanying notes are an integral part of these consolidated | d financial | stateme | nts. | |

The accompanying notes are an integral part of these consolidated financial statements.

Potlatch Corporation and Consolidated Subsidiaries Consolidated Condensed Statements of Cash Flows Unaudited (Dollars in thousands)

| | Six Months Ended June 30 | | |
|---|--------------------------|-------------|---|
| | 2014 | 2013 | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | \$36,620 | \$34,669 | |
| Adjustments to reconcile net income to net cash from operating activities: | | | |
| Depreciation, depletion and amortization | 11,002 | 12,025 | |
| Basis of real estate sold | 6,834 | 907 | |
| Change in deferred taxes | 536 | (338) |) |
| Employee benefit plans | (267 |) 3,484 | |
| Employee equity-based compensation expense | 2,032 | 2,101 | |
| Other, net | (1,161 |) (61) |) |
| Working capital and operating related activities | 12,836 | (11,272) |) |
| Net cash from operating activities | 68,432 | 41,515 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Change in short-term investments | (21,665 |) 19,032 | |
| Additions to property, plant and equipment | (6,508 |) (5,792) |) |
| Additions to timber and timberlands | (5,887 |) (4,683) | |
| Other, net | 334 | (654) |) |
| Net cash from investing activities | (33,726 |) 7,903 | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Distributions to common stockholders | (28,413 |) (25,115) |) |
| Repayment of long-term debt | — | (36,663) |) |
| Exercises of stock options | 15 | 1,798 | |
| Employee tax withholdings on equity-based compensation | (1,079 |) (1,700) |) |
| Change in book overdrafts | (1,424 |) 1,723 | |
| Other, net | (139 |) (40) |) |
| Net cash from financing activities | (31,040 |) (59,997) |) |
| Change in cash | 3,666 | (10,579) |) |
| Cash at beginning of period | 5,586 | 16,985 | |
| Cash at end of period | \$9,252 | \$6,406 | |
| SUPPLEMENTAL CASH FLOW INFORMATION | | | |
| Cash paid during the period for: | | | |
| Interest, net of amount capitalized | \$10,431 | \$11,673 | |
| Income taxes, net | 6,546 | 11,890 | |
| The accompanying notes are an integral part of these consolidated financial state | ements. | | |

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NOTE 1. BASIS OF PRESENTATION

For purposes of this report, any reference to "Potlatch," "the company," "we," "us," and "our" means Potlatch Corporation and all of its wholly owned subsidiaries, except where the context indicates otherwise.

The accompanying unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission pertaining to interim financial statements; certain disclosures normally provided in accordance with generally accepted accounting principles in the United States have been omitted. This Quarterly Report on Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the Securities and Exchange Commission on February 14, 2014. We believe that all adjustments necessary for a fair statement of the results of such interim periods have been included.

NOTE 2. RECENT ACCOUNTING PRONOUNCEMENTS

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09 Revenue from Contracts with Customers. This update was issued as Accounting Standards Codification Topic 606. The core principle of this amendment is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period, with earlier adoption not permitted. The guidance permits two implementation approaches, one requiring retrospective application of the new standard with disclosure of results under old standards. The adoption of this guidance is not expected to have a significant effect on our consolidated financial statements.

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NOTE 3. INCOME TAXES

As a real estate investment trust (REIT), we generally are not subject to federal and state corporate income taxes on income of the REIT that we distribute to our shareholders. We are, however, subject to corporate taxes on built-in gains (the excess of fair market value over tax basis on January 1, 2006) on sales of real property held by the REIT during the first ten years following the REIT conversion. The sale of standing timber is not subject to built-in gains tax. The Small Business Jobs Act of 2010 modified the built-in gains provisions to exempt sales of real properties in 2011, if five years of the recognition period had elapsed before January 1, 2011. The American Taxpayer Relief Act of 2012 extended the reduced five-year holding period for sales occurring in 2012 and 2013. Accordingly, the built-in gains tax did not apply to sales of real property that occurred in 2011, 2012 and 2013.

We conduct certain activities through our taxable REIT subsidiaries (TRS), which are subject to corporate level federal and state income taxes. These activities are principally comprised of our wood products manufacturing operations and certain real estate investments. Income taxes for all periods presented in this Quarterly Report on Form 10-Q were primarily due to income of the TRS.

NOTE 4. EARNINGS PER SHARE

The following table reconciles the number of shares used in calculating the basic and diluted earnings per share for the quarters and six months ended June 30:

| | Quarter Ended | June 30, | Six Months En | nded June 30, |
|---|---------------|------------|---------------|---------------|
| (Dollars in thousands, except per-share amounts) | 2014 | 2013 | 2014 | 2013 |
| Net income | \$16,270 | \$19,182 | \$36,620 | \$34,669 |
| Basic weighted average shares outstanding Incremental shares due to: | 40,740,979 | 40,508,872 | 40,726,397 | 40,473,705 |
| Performance shares | 82,013 | 107,391 | 77,139 | 109,258 |
| Restricted stock units | 24,642 | 70,089 | 26,727 | 65,319 |
| Stock options | 2,619 | 7,389 | 2,778 | 7,134 |
| Diluted weighted average shares outstanding | 40,850,253 | 40,693,741 | 40,833,041 | 40,655,416 |
| Basic net income per share | \$0.40 | \$0.47 | \$0.90 | \$0.86 |
| Diluted net income per share | \$0.40 | \$0.47 | \$0.90 | \$0.85 |
| Antidilutive shares excluded from the calculation: | | | | |
| Performance shares | 13,322 | 10,311 | 38,776 | 18,474 |
| Restricted stock units | 369 | | | 432 |
| Total antidilutive shares excluded from the calculation | 13,691 | 10,311 | 38,776 | 18,906 |

NOTE 5. EQUITY-BASED COMPENSATION

As of June 30, 2014, we had three stock incentive plans under which performance share grants, restricted stock unit (RSU) grants and stock options were outstanding, with approximately 1,082,161 shares authorized for future use under the 2014 Long-Term Incentive Plan.

On May 8, 2014, our board approved changes to our director compensation program. This amendment states that upon a director's separation from the company, all deferred awards will be settled in company stock and no longer settled in cash. This resulted in a reclassification of the related \$4.3 million liability to shareholder equity.

As of June 30, 2014, there were 111,306 shares that will be distributed to directors in the future.

The following table details our equity-based compensation expense and director deferred compensation expense for the quarters and six months ended June 30:

| | Quarter Ended June 30, | | Six Months Ended June 30, | |
|--|------------------------|---------|---------------------------|---------|
| (Dollars in thousands) | 2014 | 2013 | 2014 | 2013 |
| Employee equity-based compensation expense: | | | | |
| Performance shares | \$961 | \$891 | \$1,695 | \$1,753 |
| Restricted stock units | 163 | 138 | 337 | 348 |
| Total employee equity-based compensation expense | \$1,124 | \$1,029 | \$2,032 | \$2,101 |
| Total tax benefit recognized | \$81 | \$64 | \$155 | \$140 |
| Director deferred compensation (income) expense | \$427 | \$(940 |) \$(14 |) \$350 |

PERFORMANCE SHARES

six months ended June 30, 2014:

The following table presents the key inputs used in the Monte Carlo simulation method to calculate the fair value of the performance share awards in 2014 and 2013, and the resulting fair values:

| | 2014 | 2013 | | | |
|---|---------|---------|---|--|--|
| Shares granted | 87,441 | 83,111 | | | |
| Stock price as of valuation date | \$39.76 | \$45.31 | | | |
| Risk-free rate | 0.72 | % 0.40 | % | | |
| Fair value of a performance share | \$45.57 | \$62.78 | | | |
| The following table summarizes outstanding performance share awards as of June 30, 2014, and changes during the | | | | | |

| (Dollars in thousands, except grant date fair value) | Shares | Weighted Avg. Grant Date Fair Value | Aggregate Intrinsic Value |
|---|--------------------|---|------------------------------|
| Unvested shares outstanding at January 1 | 155,814 | \$48.73 | |
| Granted | 87,441 | 45.57 | |
| Forfeited | | | |
| Unvested shares outstanding at June 30 | 243,255 | 47.60 | \$10,071 |
| As of June 30, 2014, there was \$6.2 million of unrecognized co | mpensation cost re | lated to unvested ne | rformance share |

As of June 30, 2014, there was \$6.2 million of unrecognized compensation cost related to unvested performance share awards, which is expected to be recognized over a weighted average period of 1.5 years.

RESTRICTED STOCK UNITS

The following table summarizes outstanding RSU awards as of June 30, 2014, and changes during the six months ended June 30, 2014:

| (Dollars in thousands, except grant date fair value) | Shares | Weighted Avg Grant Date Fair Value | ⁵ Aggregate Intrinsic Value |
|--|--------|--|---|
| Unvested shares outstanding at January 1 | 37,461 | \$38.69 | |
| Granted | 13,349 | 39.66 | |
| Vested | (4,350 |) 44.31 | |
| Forfeited | | | |
| Unvested shares outstanding at June 30 | 46,460 | 38.44 | \$1,923 |

The fair value of each RSU equaled our common share price on the date of grant. The total fair value of RSU awards vested during the six months ended June 30, 2014 was \$0.2 million. As of June 30, 2014, there was \$0.9 million of total unrecognized compensation cost related to unvested RSU awards, which is expected to be recognized over a weighted average period of 1.4 years.

STOCK OPTIONS

The following table summarizes outstanding stock options as of June 30, 2014, and changes during the six months ended June 30, 2014:

| (Dollars in thousands, except exercise prices) | Shares | Weighted Avg Exercise Price | 00 0 |
|--|-------------|--------------------------------|------------------|
| Outstanding at January 1 | 12,859 | \$30.92 | |
| Shares exercised | (493 |) 30.92 | |
| Shares canceled or expired | — | | |
| Outstanding and exercisable at June 30 | 12,366 | 30.92 | \$130 |
| The following table summarizes outstanding stock options as of Jun | e 30, 2014: | | |
| | | Options Outsta | nding and |
| | | Exercisable | |
| | | | Weighted Avg. |
| Exercise Price | | Outstanding | Remaining |
| | | | Contractual Life |
| \$30.9204 | | 12,366 | 0.42 years |
| | | | |

NOTE 6. INVENTORIES

The following table details the composition of our inventories:

| (Dollars in thousands) | June 30, | 2014 | December 31, 2013 |
|---|----------|------|-------------------|
| Inventories: | | | |
| Lumber and other manufactured wood products | \$16,723 | | \$15,967 |
| Logs | 3,876 | | 14,975 |
| Materials and supplies | 5,472 | | 5,333 |
| | \$26,071 | | \$36,275 |
| | | | |

NOTE 7. PENSION AND OTHER POSTRETIREMENT EMPLOYEE BENEFITS

The following tables detail the components of net periodic cost (benefit) of our pension plans and other postretirement employee benefits (OPEB) for the quarters and six months ended June 30:

| | Quarters End | ded June 30 | | | |
|---|--------------|---------------|----------|------------|---|
| | Pension | | OPEB | | |
| (Dollars in thousands) | 2014 | 2013 | 2014 | 2013 | |
| Service cost (credit) | \$1,339 | \$1,246 | \$(11 |) \$23 | |
| Interest cost | 4,783 | 4,458 | 372 | 447 | |
| Expected return on plan assets | (6,126 |) (6,522 |) — | | |
| Amortization of prior service cost (credit) | 187 | 195 | (2,410 |) (2,427 |) |
| Amortization of actuarial loss | 3,606 | 5,021 | 414 | 790 | |
| Net periodic cost (benefit) | \$3,789 | \$4,398 | \$(1,635 |) \$(1,167 |) |
| | Six Months 1 | Ended June 30 | | | |
| | Pension | | OPEB | | |
| (Dollars in thousands) | 2014 | 2013 | 2014 | 2013 | |
| Service cost | \$2,540 | \$2,659 | \$12 | \$46 | |
| Interest cost | 9,592 | 8,912 | 871 | 905 | |
| Expected return on plan assets | (12,256 |) (13,046 |) — | | |

(4,820

1,093

\$(2,844

) (4,854

1,605

) \$(2,298

)

)

During the six months ended June 30, 2014, we made non-qualified supplemental pension plan payments of \$0.9 million. We expect to make a contribution of \$3.6 million to our qualified pension plans in 2014.

374

7,226

\$7,476

390

9,965

\$8,880

10

Amortization of prior service cost (credit)

Amortization of actuarial loss

Net periodic cost (benefit)

The following tables detail the changes in accumulated other comprehensive loss (AOCL) by component for the quarters and six months ended June 30:

| (Dollars in thousands) AOCL at April 1 Amortization of defined benefit items, net of tax: ⁽¹⁾ Prior service credit (cost) Actuarial loss Total reclassification for the period AOCL at June 30 | Quarter Ended Jun Pension \$(114 (2,200 \$(2,314 | ne 30, 2014 OPEB) \$1,470) (252) \$1,218 | Total \$97,454 1,356) (2,452 (1,096 \$96,358 |)) |
|---|--|---|--|--------|
| (Dollars in thousands) AOCL at April 1 Amortization of defined benefit items, net of tax: ⁽¹⁾ Prior service credit (cost) Actuarial loss Total reclassification for the period AOCL at June 30 | Quarter Ended Jun Pension \$(119 (3,063 \$(3,182 | ne 30, 2013 OPEB) \$1,480) (481) \$999 | Total \$138,747 1,361) (3,544 (2,183 \$136,564 |) |
| (Dollars in thousands) AOCL at January 1 Amortization of defined benefit items, net of tax: ⁽¹⁾ Prior service credit (cost) Actuarial loss Total reclassification for the period AOCL at June 30 | Six Months Endec Pension \$(228 (4,408 \$(4,636 | d June 30, 2014 OPEB) \$2,940) (666) \$2,274 | Total \$98,720 2,712) (5,074 (2,362 \$96,358 |) |
| (Dollars in thousands) AOCL at January 1 Amortization of defined benefit items, net of tax: ⁽¹⁾ Prior service credit (cost) Actuarial loss Total reclassification for the period AOCL at June 30 | Six Months Endec Pension \$(238 (6,078 \$(6,316 | d June 30, 2013 OPEB) \$2,961) (979) \$1,982 | Total \$140,898 2,723) (7,057 (4,334 \$136,564 |) |

⁽¹⁾ Amortization of prior service cost (credit) and amortization of actuarial loss are included in the computation of net periodic cost.

NOTE 8. FINANCIAL INSTRUMENTS

The following table presents the estimated fair values of our financial instruments:

| | June 30, 2014 | | December 31 | , 2013 |
|--|----------------------|------------------------|-----------------|---------------|
| (Dollars in thousands) | Carrying | Fair | Carrying | Fair |
| (Donars in mousailus) | Amount | Value | Amount | Value |
| Cash and short-term investments (Level 1) | \$83,168 | \$83,168 | \$57,837 | \$57,837 |
| Derivative asset related to interest rate swaps (Level 2) | 1,597 | 1,597 | 1,830 | 1,830 |
| Long-term debt, including fair value adjustments related | ¹ 320,003 | 351,712 | 320,092 | 347,869 |
| to fair value hedges (Level 2) | 520,005 | 551,712 | 520,072 | 547,007 |
| FAIR VALUE HEDGES OF INTEREST RATE RISK | | | | |
| The following table presents the gross fair values of derive | vative instrume | ents on our <u>Con</u> | solidated Conde | ensed Balance |
| Sheets as of the balance sheet dates: | | | | |
| (Dollars in thousands) | Balance S | heet Location | June 30, | December 31, |
| (Donars in mousands) | Dalalice S | | 2014 | 2013 |
| Derivatives designated as hedging instruments: | | | | |
| Interest rate contracts | Other non | current assets | \$1,597 | \$1,830 |
| Total derivatives designated as hedging instruments | | | \$1,597 | \$1,830 |

The following table details the effect of derivatives on the <u>Consolidated Statements of Income</u> for the quarters and six months ended June 30:

| | Location of Gain Recognized in Income | Gain Recognized in Income | | | |
|---|---|--|-------|-------|-------|
| | | Quarters EndedSix MonthsJune 30,June 30, | | | |
| (Dollars in thousands) | | 2014 | 2013 | 2014 | 2013 |
| Derivatives designated in fair value hedging relationships: | | | | | |
| Realized gain on interest rate contract ⁽¹⁾ | Interest expense | \$247 | \$241 | \$501 | \$487 |
| Net gain recognized in income from fair value hedges | 2 | \$247 | \$241 | \$501 | \$487 |

(1) Realized gain on hedging instrument consists of net cash settlements and interest accruals on the interest rate swaps during the periods.

No net unrealized gain or loss associated with the interest rate swaps was recognized in income for any of the periods presented because we recognized no hedge ineffectiveness.

NOTE 9. COMMITMENTS AND CONTINGENCIES

There have been no material changes to our commitments and contingencies as reported in "Note 15: Commitments and Contingencies" in the Notes to Consolidated Financial Statements in our 2013 Annual Report on Form 10-K.

NOTE 10. SEGMENT INFORMATION

The following table summarizes information by business segment for the quarters and six months ended June 30:

| | Quarter Ended | June 30, | Six Months E | nded June 30, |
|---|---------------|-----------|--------------|---------------|
| (Dollars in thousands) | 2014 | 2013 | 2014 | 2013 |
| Revenues: | | | | |
| Resource | \$39,512 | \$45,269 | \$91,417 | \$100,237 |
| Wood Products | 100,572 | 94,982 | 188,376 | 186,526 |
| Real Estate | 15,737 | 5,809 | 30,176 | 10,444 |
| | 155,821 | 146,060 | 309,969 | 297,207 |
| Elimination of intersegment revenues - Resource | (11,902) | (12,848) | (26,471) |) (24,742) |
| Total consolidated revenues | \$143,919 | \$133,212 | \$283,498 | \$272,465 |
| Operating income: | | | | |
| Resource | \$10,818 | \$14,467 | \$27,042 | \$29,992 |
| Wood Products | 14,870 | 19,725 | 27,577 | 38,635 |
| Real Estate | 12,378 | 4,116 | 20,649 | 7,199 |
| Eliminations and adjustments | 788 | 235 | 1,630 | 724 |
| | 38,854 | 38,543 | 76,898 | 76,550 |
| Corporate | (9,129) | (9,102) | (15,864) |) (20,501) |
| Operating income | 29,725 | 29,441 | 61,034 | 56,049 |
| Interest expense, net | (5,509) | (5,667) | (10,969) |) (12,003) |
| Income before income taxes | \$24,216 | \$23,774 | \$50,065 | \$44,046 |
| Depreciation, depletion and amortization: | | | | |
| Resource | \$2,728 | \$3,040 | \$6,644 | \$7,632 |
| Wood Products | 1,515 | 1,520 | 3,044 | 3,029 |
| Real Estate | 14 | 14 | 29 | 27 |
| | 4,257 | 4,574 | 9,717 | 10,688 |
| Corporate | 641 | 584 | 1,285 | 1,337 |
| Total depreciation, depletion and amortization | \$4,898 | \$5,158 | \$11,002 | \$12,025 |
| Basis of real estate sold: | | | | |
| Real Estate | \$2,242 | \$584 | \$7,409 | \$1,200 |
| Eliminations and adjustments | (30) | (134) | (575) |) (293) |
| Total basis of real estate sold | \$2,212 | \$450 | \$6,834 | \$907 |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Information

This report contains, in addition to historical information, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including without limitation, statements regarding recognition of compensation costs relating to our performance shares and RSUs, U.S. housing market conditions, housing starts and recovery, real estate demand and pricing, log prices, lumber demand and prices, business conditions for our business segments, Resource segment results, Wood Products segment results, Real Estate segment results, and similar matters. Words such as "anticipate," "expect," "will," "intend," "plan," "target," "project," "believe," "seek," "schedule," "estimate," "o and similar expressions are intended to identify such forward-looking statements. These forward-looking statements reflect our current views regarding future events based on estimates and assumptions and are therefore subject to known and unknown risks and uncertainties and are not guarantees of future performance. Our actual results of operations could differ materially from our historical results or those expressed or implied by forward-looking statements contained in this report. For a nonexclusive listing of forward-looking statements and potential factors affecting our business, refer to "Cautionary Statement Regarding Forward-Looking Information" on page 1 and "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2013. Forward-looking statements contained in this report present our views only as of the date of this report. Except as required under applicable law, we do not intend to issue updates concerning any future revisions of our views to reflect events or circumstances occurring after the date of this report.

Overview

The operating results of our Resource, Wood Products and Real Estate business segments have been and will continue to be influenced by a variety of factors, including the cyclical nature of the forest products industry, which is largely dependent on the economy and U.S. housing starts, changes in timber prices and in harvest levels from our timberlands, competition, timberland valuations, demand for our non-strategic timberland for higher and better use purposes, the efficiency and level of capacity utilization of our wood products manufacturing operations, changes in our principal expenses such as log costs and fuel costs, asset dispositions or acquisitions, and other factors. Operating results were affected by lower harvest volumes, primarily in Idaho. We pulled forward a portion of the harvest planned for the second half of 2013 into the first quarter to take advantage of higher log prices in Idaho. In addition, drier weather in Idaho during the second quarter of 2013 allowed for additional logging days. Consequently, harvest levels were lower in 2014 compared to 2013. Adverse winter weather conditions affected demand for our lumber during the first quarter of 2014, but resulted in increased shipments during the second quarter. We had two large rural real estate transactions in the first six months of 2014.

Results of Operations

Our business is organized into three reporting segments: Resource, Wood Products and Real Estate. Sales between segments are recorded as intersegment revenues based on prevailing market prices. Because our Resource segment supplies our Wood Products segment with a portion of its wood fiber needs, intersegment revenues typically represent a significant portion of the Resource segment's total revenues. Our other segments generally do not generate intersegment revenues.

In the analysis of our consolidated results of operations, revenues are reported after elimination of intersegment revenues. In the analysis by business segments, each segment's revenues are presented before elimination of intersegment revenues.

Consolidated Results Comparing the Quarters Ended June 30, 2014 and 2013 The following table sets forth period-to-period changes in items included in our <u>Consolidated Statements of Income</u> for the quarters ended June 30:

| (Dollars in thousands) | 2014 | 2013 | Amount of Change | Percent Change | |
|--|-----------|-----------|---------------------|-------------------|----|
| Revenues | \$143,919 | \$133,212 | \$10,707 | 8 | % |
| Costs and expenses: | | | | | |
| Cost of goods sold | 101,849 | 91,904 | 9,945 | 11 | % |
| Selling, general and administrative expenses | 12,345 | 10,117 | 2,228 | 22 | % |
| Environmental remediation charge | | 1,750 | (1,750 |)(100 |)% |
| | 114,194 | 103,771 | 10,423 | 10 | % |
| Operating income | 29,725 | 29,441 | 284 | 1 | % |
| Interest expense, net | (5,509 |)(5,667 |) 158 | 3 | % |
| Income before income taxes | 24,216 | 23,774 | 442 | 2 | % |
| Income tax provision | (7,946 |)(4,592 |) (3,354 |)(73 |)% |
| Net income | \$16,270 | \$19,182 | \$(2,912 |)(15 |)% |

Revenues – Revenues increased in the second quarter of 2014 over the same period in 2013 due to a large rural real estate transaction and increased Wood Products shipments, partially offset by decreased revenues that resulted from lower harvest volumes. A more detailed analysis of revenues follows in the operating results by business segments. Cost of goods sold – Cost of goods sold increased in the second quarter of 2014 over the second quarter of 2013, due to the higher cost of logs consumed in our Wood Products segment, related to both increased shipments and higher per-unit costs, and increased basis of land sold by our Real Estate segment, partially offset by decreased logging and hauling costs and depletion expenses in our Resource segment due to decreased harvest volumes.

Selling, general and administrative expenses – Selling, general and administrative expenses increased in the second quarter of 2014 over the same period in 2013 primarily due to non-cash mark-to-market adjustments related to our deferred compensation plans and higher incentive plan expenses.

Environmental remediation charge – In the second quarter of 2013 we recorded a pre-tax charge of \$1.8 million related to remediation costs associated with our Avery Landing site in Idaho.

Interest expense, net – Net interest expense decreased in the second quarter of 2014 from the same period in 2013 due to debt redemptions in 2013.

Income tax provision – Our consolidated effective tax rate for the second quarter of 2014 was 32.8% compared to 19.3% in the second quarter of 2013. The increase between periods resulted from proportionately higher operating income in the TRS compared to the REIT.

Business Segment Results Comparing the Quarters Ended June 30, 2014 and 2013 Resource Segment

| č | Quarters Ende | ed June 30, | | | |
|---|---------------|-------------|------------------------|-------------------|----|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change | |
| Revenues (before elimination of intersegment revenues |)\$39,512 | \$45,269 | \$(5,757 |)(13 |)% |
| Operating income | \$10,818 | \$14,467 | \$(3,649 |)(25 |)% |
| Harvest Volumes (in tons) | | | | | |
| Northern region | | | | | |
| Sawlog | 279,831 | 333,924 | (54,093 |)(16 |)% |
| Pulpwood | 30,124 | 21,904 | 8,220 | 38 | % |
| Stumpage | 2,475 | 1,489 | 986 | 66 | % |
| Total | 312,430 | 357,317 | (44,887 |)(13 |)% |
| Southern region | | | | | |
| Sawlog | 115,855 | 161,410 | (45,555 |)(28 |)% |
| Pulpwood | 171,136 | 182,262 | (11,126 |)(6 |)% |
| Stumpage | 952 | | 952 | n/m | |
| Total | 287,943 | 343,672 | (55,729 |)(16 |)% |
| Total harvest volume | 600,373 | 700,989 | (100,616 |)(14 |)% |
| Sales Price/Unit (\$ per ton) | | | | | |
| Northern region | | | | | |
| Sawlog | \$91 | \$92 | \$(1 |)(1 |)% |
| Pulpwood | \$43 | \$37 | \$6 | 16 | % |
| Southern region | | | | | |
| Sawlog | \$43 | \$42 | \$1 | 2 | % |
| Pulpwood | \$33 | \$33 | \$— | _ | % |

Revenues decreased in the second quarter of 2014 from the same period in 2013 due to lower harvest volumes in both regions and slightly lower sawlog prices in Idaho. Decreased harvest volumes and the lower Idaho sawlog prices accounted for \$6.4 million and \$0.6 million, respectively, of the negative revenue variance.

In our Northern region, drier weather in Idaho during the second quarter of 2013 allowed for additional logging days in 2013, resulting in comparatively lower harvest volumes in 2014. Pulpwood shipments and prices increased in the second quarter of 2014 over the second quarter of 2013 due to stronger demand. An oversupply of residuals and chips in the Northwest in the second quarter of 2013 resulted in decreased pulpwood prices, which led us to minimize pulpwood production in that period.

In our Southern region, unusually wet weather in the second quarter of 2014 negatively affected both sawlog and pulpwood production volumes, but had a positive effect on sawlog prices.

Expenses for the segment decreased \$2.1 million, or 7%, in the second quarter of 2014 from the same period in 2013, primarily due to lower logging and hauling costs and depletion expense resulting from the decreased harvest volumes.

Wood Products Segment

| | Quarters Ended June 30, | | | | |
|----------------------------------|-------------------------|----------|------------------------|-------------------|----|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change | |
| Revenues | \$100,572 | \$94,982 | \$5,590 | 6 | % |
| Operating income | \$14,870 | \$19,725 | \$(4,855 |)(25 |)% |
| Lumber shipments (MBF) | 176,046 | 151,967 | 24,079 | 16 | % |
| Lumber sales prices (\$ per MBF) | \$407 | \$423 | \$(16 |)(4 |)% |

Revenues for the segment increased in the second quarter of 2014 compared to the same period in 2013 due to increased shipments, partially offset by lower average lumber prices. Expenses for the segment increased \$10.4 million, or 14%, due primarily to the higher cost of logs consumed, which was related to increased shipments and higher per-unit costs. Real Estate Segment

| Real Listate Segment | Quarters End | ed June 30, | | |
|-----------------------------|--------------|-----------------------|------------------------|-----------------------|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change |
| Revenues | \$15,737 | \$5,809 | \$9,928 | n/m |
| Operating income | \$12,378 | \$4,116 | \$8,262 | n/m |
| | 2014 | | 2013 | |
| | Acres Sold | Average Price/Acre | Acres Sold | Average Price/Acre |
| Higher and better use (HBU) | 1,424 | \$2,025 | 534 | \$2,053 |
| Rural real estate | 10,821 | \$1,125 | 3,110 | \$1,279 |
| Non-strategic timberland | 838 | \$807 | 1,128 | \$652 |
| Total | 13,083 | | 4,772 | |

Revenues increased \$9.9 million, expenses increased \$1.7 million and operating income increased \$8.3 million in the second quarter of 2014 compared to the same period of 2013, due primarily to the sale of 9,400 acres of rural real estate in Minnesota during the second quarter of 2014.

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Consolidated Results Comparing the Six Months Ended June 30, 2014 and 2013 The following table sets forth period-to-period changes in items included in our <u>Consolidated Statements of Income</u> for the six months ended June 30:

| (Dollars in thousands) | 2014 | 2013 | Amount of Change | Percent Change | |
|--|-----------|-----------|---------------------|-------------------|----|
| Revenues | \$283,498 | \$272,465 | \$11,033 | 4 | % |
| Costs and expenses: | | | | | |
| Cost of goods sold | 200,442 | 190,203 | 10,239 | 5 | % |
| Selling, general and administrative expenses | 22,022 | 23,713 | (1,691 |)(7 |)% |
| Environmental remediation charge | | 2,500 | (2,500 |)(100 |)% |
| | 222,464 | 216,416 | 6,048 | 3 | % |
| Operating income | 61,034 | 56,049 | 4,985 | 9 | % |
| Interest expense, net | (10,969 |)(12,003 |) 1,034 | 9 | % |
| Income before income taxes | 50,065 | 44,046 | 6,019 | 14 | % |
| Income tax provision | (13,445 |)(9,377 |) (4,068 |)(43 |)% |
| Net income | \$36,620 | \$34,669 | \$1,951 | 6 | % |

Revenues – Revenues increased in the first six months of 2014 over the same period in 2013 as a result of two large rural real estate transactions and slightly increased Wood Products shipments, partially offset by reduced revenues due to lower harvest volumes. A more detailed analysis of revenues follows in the operating results by business segments. Cost of goods sold – Cost of goods sold increased in the first six months of 2014 over the same period in 2013, due to the higher cost of logs consumed in our Wood Products segment, primarily related to increased prices for sawlogs in Idaho and increased shipments, and increased basis of real estate sold, partially offset by decreased logging and hauling costs and depletion expenses in our Resource segment due to decreased harvest volumes.

Selling, general and administrative expenses – Selling, general and administrative expenses decreased in the first six months of 2014 from the same period in 2013 primarily due to lower incentive plan expenses and non-cash mark-to-market adjustments related to our deferred compensation plans.

Environmental remediation charge – In the first six months of 2013 we recorded pre-tax charges totaling \$2.5 million related to remediation costs associated with our Avery Landing site in Idaho.

Interest expense, net – Net interest expense decreased in the first six months of 2014 from the same period in 2013 due to debt redemptions in 2013.

Income tax provision – Our consolidated effective tax rate for the first six months of 2014 was 26.9% compared to 21.3% in the first six months of 2013. The increase between periods resulted from proportionately higher operating income in the TRS compared to the REIT.

Business Segment Results Comparing the Six Months Ended June 30, 2014 and 2013 Resource Segment

| č | Six Months E | Ended June 30, | | | |
|---|--------------|----------------|------------------------|-------------------|----|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change | |
| Revenues (before elimination of intersegment revenues |)\$91,417 | \$100,237 | \$(8,820 |)(9 |)% |
| Operating income | \$27,042 | \$29,992 | \$(2,950 |)(10 |)% |
| Harvest Volumes (in tons) | | | | | |
| Northern region | | | | | |
| Sawlog | 722,915 | 841,270 | (118,355 |)(14 |)% |
| Pulpwood | 90,703 | 94,263 | (3,560 |)(4 |)% |
| Stumpage | 13,443 | 21,959 | (8,516 |)(39 |)% |
| Total | 827,061 | 957,492 | (130,431 |)(14 |)% |
| Southern region | | | | | |
| Sawlog | 237,765 | 314,690 | (76,925 |)(24 |)% |
| Pulpwood | 368,965 | 365,180 | 3,785 | 1 | % |
| Stumpage | 5,927 | | 5,927 | n/m | |
| Total | 612,657 | 679,870 | (67,213 |)(10 |)% |
| Total harvest volume | 1,439,718 | 1,637,362 | (197,644 |)(12 |)% |
| Sales Price/Unit (\$ per ton) | | | | | |
| Northern region | | | | | |
| Sawlog | \$86 | \$83 | \$3 | 4 | % |
| Pulpwood | \$42 | \$36 | \$6 | 17 | % |
| Southern region | | | | | |
| Sawlog | \$42 | \$41 | \$1 | 2 | % |
| Pulpwood | \$32 | \$33 | \$(1 |)(3 |)% |

Revenues decreased in the first six months of 2014 from the same period in 2013 due to lower harvest volumes, primarily in Idaho, partially offset by increased prices in Idaho. The decrease in harvest volumes accounted for a negative \$11.8 million revenue variance, which was partially offset by a positive pricing variance of \$1.8 million. In our Northern region, we pulled forward a portion of the harvest planned for the second half of 2013 into the first quarter to take advantage of higher prices. In addition, drier weather in Idaho during the second quarter of 2013 allowed for additional logging days in 2013. Consequently, we had comparatively lower harvest volumes in 2014. Sawlog prices increased in 2014, particularly in the first quarter, due to improved markets. Pulpwood prices increased in the first six months of 2014 over the same period in 2013 due to improved demand. An oversupply of residuals and chips in the Northwest in the second quarter of 2013 resulted in decreased pulpwood costs, which led us to minimize pulpwood production in that period.

In our Southern region, the sawlog harvest was lower in 2014 due to wet weather and a shift to harvest regions that contained less pine sawlog volumes in the first quarter. Pulpwood harvest volumes increased due to additional pine plantation thinnings in the first quarter of 2014, partially offset by wet weather in the second quarter. Prices for both sawlogs and pulpwood were basically unchanged between periods.

Expenses for the segment decreased \$5.9 million, or 8%, in the first six months of 2014 from the same period in 2013, primarily due to lower logging and hauling costs and depletion expense resulting from the decreased harvest volumes. Wood Products Segment

| | Six Months | | | | |
|----------------------------------|------------|-----------|------------------------|-------------------|----|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change | |
| Revenues | \$188,376 | \$186,526 | \$1,850 | 1 | % |
| Operating income | \$27,577 | \$38,635 | \$(11,058 |)(29 |)% |
| Lumber shipments (MBF) | 331,642 | 304,829 | 26,813 | 9 | % |
| Lumber sales prices (\$ per MBF) | \$403 | \$418 | \$(15 |)(4 |)% |

Revenues for the segment increased in the first six months of 2014 compared to the same period in 2013 due to increased shipments, partially offset by lower average lumber prices. Expenses for the segment increased \$12.9 million, or 9%, due primarily to the higher cost of logs consumed, mainly related to increased prices for sawlogs in Idaho and increased shipments.

Real Estate Segment

| | Six Months E | | | |
|-----------------------------|--------------|-----------------------|------------------------|-----------------------|
| (Dollars in thousands) | 2014 | 2013 | Increase (Decrease) | Percent Change |
| Revenues | \$30,176 | \$10,444 | \$19,732 | n/m |
| Operating income | \$20,649 | \$7,199 | \$13,450 | n/m |
| | 2014 | | 2013 | |
| | Acres Sold | Average Price/Acre | Acres Sold | Average Price/Acre |
| Higher and better use (HBU) | 1,492 | \$2,059 | 763 | \$2,277 |
| Rural real estate | 24,024 | \$1,093 | 5,388 | \$1,337 |
| Non-strategic timberland | 1,066 | \$804 | 2,107 | \$713 |
| Total | 26,582 | | 8,258 | |

Revenues increased \$19.7 million, expenses increased \$6.3 million and operating income increased \$13.5 million in the first six months of 2014 compared to the same period of 2013, due primarily to sales of 9,400 acres of rural real estate in Minnesota in the second quarter of 2014 and 11,000 acres of rural real estate in Idaho in the first quarter of 2014.

Liquidity and Capital Resources

Overview

At June 30, 2014, our financial position included long-term debt of \$320.0 million. Cash and short-term investments totaled \$83.2 million at June 30, 2014 compared to \$57.8 million at December 31, 2013.

Net Cash from Operations

Net cash provided from operating activities was:

\$68.4 million in 2014 and

\$41.5 million in 2013.

Net cash from operations increased primarily due to increased cash received from Real Estate transactions. See <u>Note</u> <u>10: Segment Information</u> for additional information.

Net Cash Flows from Investing Activities

Net cash used for investing activities was \$33.7 million for the six months ending June 30, 2014, compared to net cash provided by investing activities of \$7.9 million for the same period in 2013. In 2014, we increased short-term investments \$21.7 million, compared to a decrease of \$19.0 million in 2013.

Net Cash Flows from Financing Activities

Net cash used for financing activities was \$31.0 million and \$60.0 million for the six months ending June 30, 2014 and 2013, respectively. In 2014, net cash used for financing activities was primarily attributable to paying our quarterly distribution to shareholders of \$28.4 million. Net cash used for financing activities in 2013 was primarily for our quarterly distribution to shareholders of \$25.1 million and debt redemptions of \$36.7 million. Unsecured Credit Agreement

As of June 30, 2014, there were no borrowings outstanding under our revolving line of credit, and approximately \$1.4 million of the letter of credit subfacility was being used to support several outstanding letters of credit. Available borrowing capacity at June 30, 2014 was \$248.6 million.

The following table sets forth the financial covenants in the bank credit facility and our status with respect to these covenants as of June 30, 2014:

| | Covenant | Actual Ratios at |
|--|------------------|------------------|
| | Requirements | June 30, 2014 |
| Minimum Interest Coverage Ratio | 3.00 to 1.00 | 6.80 to 1.00 |
| Minimum Timberland Coverage Ratio | 3.00 to 1.00 | 5.85 to 1.00 |
| Maximum Leverage Ratio | 5.00 to 1.00 * | 2.14 to 1.00 |
| * Commencing January 1, 2015, the Maximum Leverage Ratio will decrease | to 4.50 to 1.00. | |

Senior Notes

Our cumulative Funds Available for Distribution (FAD), as defined in our senior notes' covenants, less our dividends paid was \$69.3 million at June 30, 2014. The remaining balance of the basket above FAD available for the payment of future dividends pursuant to the covenants was \$90.1 million at June 30, 2014.

Contractual Obligations

There have been no material changes to our contractual obligations in the six months ended June 30, 2014 outside the ordinary course of business.

Off-Balance Sheet Arrangements

We currently are not a party to off-balance sheet arrangements that would require disclosure under this section.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposures to market risk have not changed materially since December 31, 2013. For quantitative and qualitative disclosures about market risk, see Item 7A – "Quantitative and Qualitative Disclosure about Market Risk" in our 2013 Annual Report on Form 10-K.

Quantitative Information about Market Risks

The following table summarizes our outstanding debt, interest rate swaps and average interest rates as of June 30, 2014:

| (Dollars in thousands) | 2014 | 2015 | 2016 | 2017 | 2018 | THEREAFTERFOTAL | | |
|-------------------------------------|------|----------|---------|----------|----------|-----------------|-----------|---|
| Fixed rate debt: | | | | | | | | |
| Principal due | \$— | \$22,500 | \$5,000 | \$11,000 | \$14,250 | \$267,335 | \$320,085 | |
| Average interest rate | — | 6.95 | % 8.80 | %5.64 | %8.88 | %6.80 | % 6.90 | % |
| Fair value at 6/30/2014 | ŀ | | | | | | \$351,712 | |
| Interest rate swaps: ⁽¹⁾ | | | | | | | | |
| Fixed to variable | \$— | \$568 | \$136 | \$217 | \$676 | \$— | \$1,597 | |
| Fair value at 6/30/2014 | ŀ | | | | | | \$1,597 | |

Interest rate swaps are included in long-term debt and the offsetting derivative asset is included in other noncurrent ⁽¹⁾assets on the <u>Consolidated Condensed Balance Sheets</u>. See <u>Note 8: Financial Instruments</u> for additional information.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

We conducted an evaluation (pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, or the Exchange Act), under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e)) as of June 30, 2014. These disclosure controls and procedures are designed to ensure that information required to be disclosed in our reports that are filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that this information is accumulated and communicated to management, including the principal executive and principal financial officers, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures were effective as of June 30, 2014.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Internal Control Over Financial Reporting

In the six months ended June 30, 2014 there were no changes in our internal control over financial reporting that would materially affect or are reasonably likely to materially affect our internal control over financial reporting.

Part II ITEM 1. LEGAL PROCEEDINGS

We do not believe there is any pending or threatened litigation that could have a material adverse effect on our financial position, operations or liquidity.

ITEM 1A. RISK FACTORS

There have been no material changes in the risk factors previously disclosed in "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2013.

ITEM 6. EXHIBITS Exhibits are listed in the <u>exhibit index</u>.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

POTLATCH CORPORATION (Registrant)

By /s/ Jerald W. Richards Jerald W. Richards Vice President and Chief Financial Officer (Duly Authorized; Principal Financial Officer and Principal Accounting Officer)

Date: July 24, 2014

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POTLATCH CORPORATION AND CONSOLIDATED SUBSIDIARIES

EXHIBIT INDEX

| EXHIBIT NUMBER | DESCRIPTION |
|-------------------|---|
| (3)(a)* | Second Restated Certificate of Incorporation of the Registrant, effective February 3, 2006, filed as Exhibit 99.2 to the Current Report on Form 8-K filed by the Registrant on February 6, 2006. |
| (3)(b)* | Bylaws of the Registrant, as amended through February 18, 2009, filed as Exhibit (3)(b) to the Current Report on Form 8K filed by the Registrant on February 20, 2009. |
| (4) | Registrant undertakes to furnish to the Commission, upon request, any instrument defining the rights of holders of long-term debt. |
| (10)(a)* | Potlatch Corporation Director Compensation, filed as Exhibit 10.1 to the Current Report on Form 8-K filed by the Registrant on May 13, 2014. |
| (10)(b)* | Potlatch Corporation Deferred Compensation Plan for Directors II, amended and restated effective January 1, 2014, filed as Exhibit 10.2 to the Current Report on Form 8-K filed by the Registrant on May 13, 2014. |
| (10)(c) | Potlatch Corporation 2014 Long-Term Incentive Plan, effective May 5, 2014. |
| (10)(d)* | Potlatch Corporation 2014 Form of Performance Share Award Notice and Agreement, filed as Exhibit 10.2 to the Current Report on Form 8-K filed by the Registrant on May 9, 2014. |
| (10)(e)* | Potlatch Corporation 2014 Form of RSU Award Notice and Award Agreement, filed as Exhibit 10.3 to the Current Report on Form 8-K filed by the Registrant on May 9, 2014. |
| (31) | Rule 13a-14(a)/15d-14(a) Certifications. |
| (32) | Furnished statements of the Chief Executive Officer and Chief Financial Officer under 18 U.S.C. Section 1350. |
| 101 | The following financial information from Potlatch Corporation's Quarterly Report on Form 10-Q for the quarter and six months ended June 30, 2014, filed on July 24, 2014, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Income for the quarters and six months ended June 30, 2014 and 2013, (ii) the Consolidated Statements of Comprehensive Income for the quarters and six months ended June 30, 2014 and 2013, (ii) the Consolidated Condensed Balance Sheets at June 30, 2014 and December 31, 2013, (iv) the Consolidated Condensed Statements of Cash Flows for the six months ended June 30, 2014 and 2013, and (v) the Notes to Consolidated Financial Statements. |

* Incorporated by reference