J P MORGAN CHASE & CO Form 10-Q August 09, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10 Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2006

Commission file number <u>1-5805</u>

#### JPMORGAN CHASE & CO.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) 13-2624428 (I.R.S. Employer Identification No.)

270 Park Avenue, New York, New York

10017

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

o Yes x No

Number of shares of common stock outstanding as of July 31, 2006: 3,471,427,077

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# JPMORGAN CHASE & CO. CONSOLIDATED FINANCIAL HIGHLIGHTS

										Six montl
										OIA IIIOII.
	2Q06		1Q06		4Q05		3Q05		2Q05	2006
\$		\$	•	\$		\$		\$	7,616	\$19,812
	5,178		4,993		4,678		4,783		4,932	10,171
	14,940		15,043		13,482		14,265		12,548	29,983
										1,324
	9,236		9,648		8,430		9,359		10,798	18,884
	- 444				- 000		- 664			·
									•	9,775
	1,727		1,537		1,186		1,192		226	3,264
	3,484		3,027		2,642		2,469		937	6,511
	56		54		56		58		57	110
\$	3,540	\$	3,081	\$	2,698	\$	2,527	\$	994	\$ 6,621
•	1.00	<b>\$</b>	0.87	Φ	0.76	Φ.	0.71	Φ	0.27	\$ 1.87
Þ		Ф		Ф		Ф		Ф		\$ 1.87 S
	1.02		0.05		0.76		0.12		0.20	1.71
\$	0.98	\$	0.85	\$	0.74	\$	0.70	\$	0.26	<b>\$ 1.82</b>
					0.76		0.71		0.28	1.85
										0.68
	31.89		31.19		30.71		30.26		29.95	
							- 40 -		- 40-	
										3,473
			•		-				•	3,571
	3,471		3,473		3,487		3,503		3,514	
	126		100	,	100	4	0.00	,	4.07	100
		2		o .		o		o .		
										1.03
	5.8		6.1		6.3		6.2		6.2	
	\$	\$ 9,762 5,178 14,940 493 9,236 5,211 1,727 3,484 56 \$ 3,540 \$ 1.00 1.02 \$ 0.98 0.99 0.34 31.89	\$ 9,762 \$ 5,178  14,940	\$ 9,762 \$ 10,050 5,178 4,993 14,940 15,043 493 831 9,236 9,648 5,211 4,564 1,727 1,537 3,484 3,027 56 54 \$ 3,540 \$ 3,081 \$ 0.98 \$ 0.85 0.99 0.86 0.34 0.34 31.89 31.19 3,474 3,473 3,572 3,571 3,474 3,473 3,572 3,571 3,471 3,473	\$ 9,762 \$ 10,050 \$ 5,178	\$ 9,762 \$ 10,050 \$ 8,804   5,178	\$ 9,762 \$ 10,050 \$ 8,804 \$ 14,940	\$ 9,762 \$ 10,050 \$ 8,804 \$ 9,482   5,178	\$ 9,762 \$ 10,050 \$ 8,804 \$ 9,482 \$ 5,178 4,993 4,678 4,783  14,940 15,043 13,482 14,265 493 831 1,224 1,245 9,236 9,648 8,430 9,359  5,211 4,564 3,828 3,661 1,727 1,537 1,186 1,192  3,484 3,027 2,642 2,469 56 58  \$ 3,540 \$ 3,081 \$ 2,698 \$ 2,527 \$  \$ 1.00 \$ 0.87 \$ 0.76 \$ 0.71 \$ 0.34 0.34 0.34 0.34 0.34 0.34 0.34 0.34	\$ 9,762 \$ 10,050 \$ 8,804 \$ 9,482 \$ 7,616 5,178

\$1,273,282

67,126

\$1,198,942

47,600

\$1,203,033

68,697

\$1,171,283

58,573

\$1,328,001

78,022

#### alance sheet data (period-end)

	- , -	, -		. ,		)	)		
	455,104	432,081		419,148		420,504	416,025		
	593,716	584,465		554,991		535,123	534,640		
debt	125,280	112,133		108,357		101,853	101,182		
tockholders equity	110,684	108,337		107,072		105,996	105,246		
cholders equity	110,684	108,337		107,211		106,135	105,385		
ality metrics									
for credit losses	\$ 7,500	\$ 7,659	\$	7,490	\$	7,615	\$ 7,233	\$ 7,500	
ming assets <sup>(f)</sup>	2,384	2,348		2,590		2,839	2,832	2,384	
for loan losses to total loans(g)	1.69%	1.83%	)	1.84%	)	1.86%	1.76%	1.69%	)
-offs	\$ 654	\$ 668	\$	1,360	\$	870	\$ 773	\$ 1,322	
$-$ off rate $^{(c)(g)}$	0.64%	0.69%	)	1.39%	)	0.89%	0.82%	0.66%	)
net charge-off (recovery) $rate^{(c)(g)}$	(0.05)	(0.06)		0.07		(0.12)	(0.16)	(0.05)	
card net charge-off rate <sup>(c)</sup>	3.28	2.99		6.39		4.70	4.87	3.13	
t	172,423	170,787		168,847		168,955	168,708		
$\mathbf{ce}^{(h)}$									
	\$ 46.80	\$ 42.43	\$	40.56	\$	35.95	\$ 36.50	\$ 46.80	•
	39.33	37.88		32.92		33.31	33.35	37.88	
	42.00	41.64		39.69		33.93	35.32	42.00	

- (a) Second quarter 2006 includes a \$90 million release of Allowance for loan losses related to Hurricane Katrina. Third-quarter 2005 includes a \$400 million special provision related to Hurricane Katrina.
- (b) The Firm has announced the exchange of a portion of the corporate trust business for the consumer,

small-business and middle-market banking businesses of The Bank of New York. The corporate trust businesses to be transferred includes trustee, paying agent, loan agency services and document management but excludes the American **Depositary** Receipts, escrow and commercial paper businesses. As a result of this pending transaction, the results of operations of these businesses are being reported as discontinued operations for each of the periods

(c) Based upon annualized amounts.

presented.

- (d) Represents Net income divided by Total average assets.
- (e) Excludes deposits of \$26.5 billion at June 30, 2006,

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that have been reclassified to Liabilities of discontinued operations held-for-sale.

- (f) Excludes
  wholesale
  held-for-sale
  ( HFS ) loans
  purchased as
  part of the
  Investment
  Bank s
  proprietary
  activities.
- (g) Excluded from the allowance coverage ratios were end-of-period loans held-for-sale; and excluded from the net charge-off rates were average loans held-for-sale.
- (h) JPMorgan Chase s common stock is listed and traded on the New York Stock Exchange, the London Stock Exchange Limited and the Tokyo Stock Exchange. The high, low and closing prices of **JPMorgan** Chase s common stock are from The New York Stock

Exchange Composite Transaction Tape.

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# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Form 10 Q provides management s discussion and analysis (MD&A) of the financial condition and results of operations for JPMorgan Chase & Co. See the Glossary of terms on pages 99 100 for definitions of terms used throughout this Form 10 Q. The MD&A included in this Form 10 Q contains statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase s management and are subject to significant risks and uncertainties. These risks and uncertainties could cause JPMorgan Chase s results to differ materially from those set forth in such forward-looking statements. See Forward-looking statements on page 103 and Part II, Item 1A: Risk Factors on page 105, of this Form 10 Q.

#### INTRODUCTION

JPMorgan Chase & Co. ( JPMorgan Chase or the Firm ), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States, with \$1.3 trillion in assets, \$111 billion in stockholders equity and operations worldwide. The Firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset and wealth management and private equity. Under the JPMorgan and Chase brands, the Firm serves millions of customers in the United States and many of the world s most prominent corporate, institutional and government clients. JPMorgan Chase s principal bank subsidiaries are JPMorgan Chase Bank, National Association ( JPMorgan Chase

JPMorgan Chase s principal bank subsidiaries are JPMorgan Chase Bank, National Association (JPMorgan Chase Bank), a national banking association with branches in 17 states; and Chase Bank USA, National Association, a national bank that is the Firm s credit card issuing bank. JPMorgan Chase s principal nonbank subsidiary is J.P. Morgan Securities Inc. (JPMSI), the Firm s U.S. investment banking firm.

JPMorgan Chase s activities are organized, for management reporting purposes, into six business segments, as well as Corporate. The Firm s wholesale businesses comprise the Investment Bank, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management segments. The Firm s consumer businesses comprise the Retail Financial Services and Card Services segments. A description of the Firm s business segments, and the products and services they provide to their respective client bases, follows.

#### **Investment Bank**

JPMorgan Chase is one of the world s leading investment banks, as evidenced by the breadth of the Investment Bank client relationships and product capabilities. The Investment Bank (IB) has extensive relationships with corporations, financial institutions, governments and institutional investors worldwide. The Firm provides a full range of investment banking products and services in all major capital markets, including advising on corporate strategy and structure, capital raising in equity and debt markets, sophisticated risk management, and market-making in cash securities and derivative instruments. The IB also commits the Firm s own capital to proprietary investing and trading activities.

#### **Retail Financial Services**

Retail Financial Services (RFS) realigned its business reporting segments on January 1, 2006, into Regional Banking, Mortgage Banking and Auto Finance. Regional Banking offers one of the largest branch networks in the United States, covering 17 states with 2,660 branches and 7,753 automated teller machines (ATMs). Regional Banking distributes, through its network, a variety of products including checking, savings and time deposit accounts; home equity, residential mortgage, small business banking and education loans; mutual fund and annuity investments; and on-line banking services. Mortgage Banking is a leading provider of mortgage loan products and is one of the largest originators and servicers of home mortgages. Auto Finance is one of the largest noncaptive originators of automobile loans, primarily through a network of automotive dealers across the United States.

#### **Card Services**

Card Services ( CS ) is one of the largest issuers of credit cards in the United States, with more than 136 million cards in circulation. CS offers a wide variety of general purpose and private label cards to satisfy the needs of individual consumers, small businesses and partner organizations. The Chase Paymentech Solutions, LLC joint venture is the largest processor of MasterCard® and Visa® payments in the world.

#### **Commercial Banking**

Commercial Banking (CB) has more than 25,000 clients, including corporations, municipalities, financial institutions

and not-for-profit entities, with annual revenues generally ranging from \$10 million to \$2 billion. While most Middle Market clients are located within the RFS footprint, CB also serves larger corporations, as well as local governments and financial institutions, on a national basis. CB serves clients through local market presence, offering industry expertise, a dedicated client service team and risk management capabilities. Partnership with other JPMorgan Chase businesses positions CB to deliver broad product capabilities including lending, treasury services, investment banking, and asset and wealth management in order to meet its clients financial needs.

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#### **Treasury & Securities Services**

Treasury & Securities Services ( TSS ) is a global leader in providing transaction, investment and information services to support the needs of corporations, issuers and institutional investors worldwide. TSS is one of the largest cash management providers in the world and a leading global custodian. The Treasury Services ( TS ) business provides a variety of cash management products, trade finance and logistics solutions, wholesale card products, and short-term liquidity management tools. TS partners with the CB, Regional Banking and Asset & Wealth Management businesses to serve clients firmwide. As a result, certain TS revenues are included in other segments—results. The Worldwide Securities Services ( WSS ) business provides safekeeping, valuing, clearing and servicing of securities and portfolios for investors and broker-dealers and management of American Depositary Receipts ( ADRs ) programs. The Firm has announced an agreement to acquire the consumer, small-business and middle-market banking business of The Bank of New York in exchange for certain portions of the Firm—s corporate trust business. As a result of this pending transaction with The Bank of New York, certain portions of the corporate trust business have been reflected in discontinued operations (for all periods presented) within the Corporate line of business. For a description of the transaction, see Other Business Events below.

#### **Asset & Wealth Management**

Asset & Wealth Management ( AWM ) provides investment advice and management for institutions and individuals. With \$1.2 trillion of Assets under supervision, AWM is one of the largest asset and wealth managers in the world. AWM serves four distinct client groups through three businesses: institutions through JPMorgan Asset Management; ultra-high-net-worth clients through the Private Bank; high-net-worth clients through Private Client Services; and retail clients through JPMorgan Asset Management. The majority of AWM s client assets are in actively managed portfolios. AWM has global investment expertise in equities, fixed income, real estate, hedge funds, private equity and liquidity, including both money market instruments and bank deposits. AWM also provides trust and estate services to ultra-high-net-worth and high-net-worth clients and retirement services for corporations and individuals.

#### OTHER BUSINESS EVENTS

Acquisition of the consumer, small-business and middle-market banking businesses of The Bank of New York in exchange for certain portions of the corporate trust business, including trustee, paying agent, loan agency services and document management businesses

On April 8, 2006, JPMorgan Chase announced an agreement to acquire The Bank of New York s consumer, small-business and middle-market banking businesses in exchange for certain portions of the Firm s corporate trust business plus a cash payment of \$150 million. The Bank of New York businesses being acquired are valued at a premium of \$2.30 billion; the Firm s corporate trust businesses being transferred (i.e., trustee, paying agent, loan agency services and document management businesses) are valued at a premium of \$2.15 billion. The Firm may also make a future payment to The Bank of New York of up to \$50 million depending on certain new account openings. JPMorgan Chase expects to recognize an after-tax gain of approximately \$600-\$700 million. The transaction has been approved by both companies boards of directors and is subject to regulatory approvals. It is expected to close in the fourth quarter of 2006.

#### Sale of insurance underwriting business

On July 3, 2006, JPMorgan Chase completed the sale of its life insurance and annuity underwriting businesses to Protective Life Corporation for cash proceeds of approximately \$1.2 billion. The sale included both the heritage Chase insurance business and the insurance business that Bank One had bought from Zurich Insurance in 2003. The sale is not expected to have a material impact on earnings.

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#### **EXECUTIVE OVERVIEW**

This overview of management s discussion and analysis highlights selected information and may not contain all of the information that is important to readers of this Form 10 Q. For a more complete understanding of events, trends and uncertainties, as well as the liquidity, capital, credit and market risks, and the critical accounting estimates, affecting the Firm and its various lines of business, this Form 10 Q should be read in its entirety.

#### **Business overview**

The Firm reported 2006 second quarter net income of \$3.5 billion, or \$0.99 per share, compared with net income of \$1.0 billion, or \$0.28 per share, for the second quarter of 2005. Return on common equity for the quarter was 13%, compared with 4% in the prior year. The comparison with the prior year benefited from the absence of a litigation reserve charge of \$1.2 billion, or \$0.33 per share, in the second quarter of 2005. Results for the current quarter included \$53 million of merger charges, or \$0.01 per share, compared with \$173 million, or \$0.05 per share, in the second quarter of 2005.

Net income for the first six months of 2006 was \$6.6 billion, or \$1.85 per share, compared with \$3.3 billion, or \$0.91 per share, in the comparable period last year. Return on common equity was 12% for the first six months of 2006, compared with 6% for the prior-year period. Current year-to-date results included incremental expense of \$350 million, or \$0.10 per share, related to the adoption of SFAS 123R; and Merger costs of \$97 million, or \$0.03 per share. Prior-year results included a litigation reserve charge of \$1.7 billion, or \$0.48 per share, and Merger costs of \$263 million, or \$0.07 per share.

Global economic and market conditions affected the performance of each of the Firm s businesses. In the second quarter of 2006, the global economy continued a steady expansion, while the pace of growth in the U.S. economy slowed moderately and the capital markets environment remained favorable. The U.S. economy experienced a continued rise in interest rates driven by improving global economic prospects and concerns about inflation, resulting in two quarter-point increases in the federal funds rate, from 4.75% to 5.25%; at the same time, the yield curve remained relatively flat. Equity markets, both domestic and international, while higher versus the prior year, were flat on average compared with the prior quarter. International markets experienced more weakness and volatility than domestic markets during the latter portion of the quarter.

The discussion that follows highlights the performance of each business segment during the second quarter of 2006 with the comparable period in the prior year, unless otherwise noted.

Investment Bank net income increased due to strong Fixed Income Markets and record investment banking fees, reflecting strong performance, investments in strategic initiatives and global capital markets activity. This was partially offset by higher expenses and a reduced benefit from the provision for credit losses. Investment banking fees were driven by record fees in both debt and equity underwriting. Debt underwriting benefited from record bond underwriting fees and equity underwriting reflected strong performance across all regions. Fixed Income Markets revenue grew due to stronger performance across essentially all products, while Equity Markets revenue benefited from continued strength in equity commissions. The reduced benefit from the provision for credit losses reflected portfolio activity. Credit quality remained stable. The increase in expense was due primarily to higher performance-based compensation.

Retail Financial Services net income declined due to lower Mortgage Banking performance. Revenue was down slightly reflecting lower MSR risk management results in Mortgage Banking, and narrower spreads on loans and deposits. Partially offsetting these lower results were higher deposit and loan balances and increased fee income in Regional Banking. Credit quality remained stable in all loan portfolios. Expense increased due to the ongoing investment in retail distribution and the acquisition of Collegiate Funding Services in March, partially offset by merger-related expense savings and other operating efficiencies. Continuing investment in the retail distribution network and the overall strength of the U.S. economy contributed to increases in the number of checking accounts, average deposit and loan balances, and to improved cross-selling of credit cards, mortgages and investment products. Card Services net income increased due to lower credit losses benefiting from the significantly lower level of

bankruptcy filings. Total net revenue (excluding the impact of the deconsolidation of Paymentech) was relatively flat as lower loan spreads and higher volume-driven payments to partners was partially offset by an increase in average managed loan balances and higher interchange income due to higher charge volume. The increase in average managed

loans reflected the recent acquisitions of the Sears Canada and Kohl s loan portfolios in the fourth quarter of 2005 and the second quarter of 2006, respectively. The increase in loan balances was partially offset by higher customer payment rates, which management believes was related to the new minimum payment rules and a higher proportion of customers in rewards-based programs. The Provision for credit losses benefited from lower bankruptcy-related losses, strong underlying credit quality and the release of allowance for loan losses related to Hurricane Katrina. Total noninterest expense (excluding the impact of the deconsolidation of Paymentech) was flat compared with the prior year, with benefits from merger savings, other efficiencies and the absence of a litigation charge offset by the higher expense due to the previously discussed acquisitions, higher marketing spend and by increased fraud-related losses.

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Commercial Banking net income benefited from a lower provision for credit losses and higher revenues. Revenues increased due to wider spreads and higher liability balances and increased loan balances, partially offset by narrower loan spreads reflecting continued competitive pressure. The provision for credit losses in the prior year was related primarily to refinements to the data used to estimate the allowance for credit losses. Expense increased due primarily to higher compensation expense.

Treasury & Securities Services net income increased significantly, benefiting from higher revenue and lower expense. Revenue growth reflected growth in assets under custody, business growth and wider spreads on higher average liability balances, all of which benefited from global economic strength and stronger capital markets activity. The decrease in expense was due to the absence of prior-year charges to terminate a client contract, partially offset by higher compensation expense related to business growth.

Asset & Wealth Management net income benefited from increased revenue, partially offset by higher expense. Revenue growth was driven by increased assets under management, which in turn reflected improved investment performance, net asset inflows, mainly in equity-related and liquidity products, as well as strength in global equity markets. The increase in expense was due primarily to higher performance-based compensation.

The Corporate segment reported a significantly lower net loss (excluding the impact of discontinued operations, as discussed further below). Revenue benefited due to an improved Treasury net interest spread, a higher level of available-for-sale securities and increased Private Equity gains. These benefits were offset partially by higher securities losses in Treasury. Expense benefited from the absence of the litigation reserve charge in the second quarter of 2005, insurance recoveries related to certain material litigation, lower merger-related costs and increased merger-related savings and other efficiencies.

During the quarter ended June 30, 2006, approximately \$610 million (pre-tax) of merger savings were realized, which is an annualized rate of approximately \$2.4 billion. Management estimates that annualized merger savings will be approximately \$2.8 billion by the end of 2006. Merger costs of \$86 million were expensed during the second quarter of 2006, bringing the total amount expensed since the merger announcement to \$3.3 billion (including capitalized costs). Management previously estimated that total merger costs would be approximately \$4.0 billion to \$4.5 billion; management currently expects total merger costs will be approximately \$4.0 billion. The remaining merger costs are expected to be incurred by the end of 2007.

On April 8, 2006, the Firm announced the exchange of select Corporate Trust businesses, including trustee, paying agent, loan agency services and document management, for the consumer, small-business and middle-market banking businesses of The Bank of New York. These Corporate Trust businesses, which were previously reported in Treasury & Securities Services, have been deemed discontinued operations and the related balance sheet and income statement activity have been transferred to the Corporate segment.

The Firm had, at June 30, 2006, total stockholders equity of \$110.7 billion and a Tier 1 capital ratio of 8.5%. The Firm purchased \$745.5 million, or 17.7 million shares, of common stock during the quarter and \$2.0 billion, or 49.5 million shares, of common stock during the first half of 2006.

#### **Business outlook**

The following forward-looking statements are based upon the current beliefs and expectations of JPMorgan Chase s management and are subject to significant risks and uncertainties. These risks and uncertainties could cause JPMorgan Chase s results to differ materially from those set forth in such forward-looking statements.

The performance of the Firm s capital markets and wholesale businesses are affected by overall global economic growth and by financial market movements and activity levels. The Investment Bank enters the third quarter of 2006 with a strong fee pipeline, but the level of investment banking fees actually realized will be dependent upon overall capital markets conditions. Market conditions can also impact trading results, which are difficult to predict. Both investment banking fees and trading results can be affected by the seasonal level of business activity, which is typically lower during the third quarter. The Investment Bank remains focused on new product expansion initiatives, which are intended to promote growth and reduce volatility in trading results over time.

In the consumer businesses, the relatively flat yield curve and continuing increase in interest rates are expected to keep margins stable to modestly down. Beginning with the third quarter, Retail Financial Services revenue and expense will reflect the sale of the insurance business in July 2006 although the impact is expected to be immaterial. Loan balances

in Card Services are expected to continue to experience the negative effect of higher customer payment rates. The Corporate segment includes Private Equity, Treasury, Corporate Other support units and discontinued operations. The revenue outlook for the Private Equity business is directly related to the strength of the equity markets and the performance of the underlying portfolio investments. If current market conditions persist, the Firm anticipates continued realization of private equity gains in 2006, but results can be volatile from quarter to quarter. This quarter, the Firm achieved improved Treasury net interest income and a reduction of the net loss reported in Corporate Other. Management believes this progress is sustainable in the third and fourth quarters of 2006, though results may have some volatility.

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Credit quality overall remains stable across the wholesale and consumer portfolios. However, management does not expect the favorable credit environment to continue indefinitely and, therefore, anticipates higher credit losses over time. The Provision for credit losses for Card Services is anticipated to increase in the third quarter of 2006 relative to the second quarter of 2006 due to higher expected bankruptcy-related losses and the impact of the new minimum payment rules.

#### CONSOLIDATED RESULTS OF OPERATIONS

The following section provides a comparative discussion of JPMorgan Chase s consolidated results of operations on a reported basis. Factors that relate primarily to a single business segment are discussed in more detail within that business segment than they are in this consolidated section. Total net revenue, Noninterest expense and Income tax expense for prior periods have been revised to reflect the impact of discontinued operations. For a discussion of the Critical accounting estimates used by the Firm that affect the Consolidated results of operations, see page 66 of this Form 10 Q and pages 81 83 of the JPMorgan Chase Annual Report on Form 10 K for the year ended December 31, 2005 ( 2005 Annual Report ).

The following table presents the components of Total net revenue:

<b>Total net revenue</b>	Th	ree months	s ended Jur	ne 30,	Six months ended June 30,						
(in millions)	20	06	2005	Change	2006	2005	Change				
Investment banking fees	\$ 1,3	70 \$	961	43%	\$ 2,539	\$ 1,954	30%				
Principal transactions	2,6	28	724	263	5,230	3,360	56				
Lending & deposit related											
fees	8	65	851	2	1,706	1,671	2				
Asset management,											
administration and											
commissions	2,9	33	2,416	21	5,782	4,786	21				
Securities gains (losses)	(5	02)	70	NM	(618)	(752)	18				
Mortgage fees and related											
income	2	13	336	(37)	454	698	(35)				
Credit card income	1,7	91	1,763	2	3,701	3,497	6				
Other income	4	64	495	(6)	1,018	693	47				
Noninterest revenue	9,7	62	7,616	28	19,812	15,907	25				
Net interest income	5,1	78	4,932	5	10,171	10,094	1				
Total net revenue	\$ 14,9	40 \$	12,548	19%	\$ 29,983	\$ 26,001	15%				

Total net revenue for the second quarter of 2006 was up by \$2.4 billion, or 19%, from the prior year. The increase was due to higher Principal transactions revenue, reflecting stronger performance in both Fixed Income and Equities trading, and a large realized gain from a single private equity investment. Also contributing to the increase were record Investment banking fees, growth in assets under management and custody, as well as an increase in brokerage transaction volume. These items were partly offset by higher securities losses related to the repositioning of the Treasury investment portfolio. For the first six months of 2006, Total net revenue was up by \$4.0 billion, or 15%, from the prior year. The increase was primarily driven by the same aforementioned items with the exception of securities losses, which were lower than the losses in the first half of last year.

Record Investment banking fees of \$1.4 billion in the current year s second quarter and \$2.5 billion in the first half of 2006 were up 43% from last year s second quarter, and up 30% from the first six months of 2005. The results for the 2006 second quarter reflected record fees in equity and debt underwriting. For a further discussion of Investment banking fees, which are primarily recorded in the IB, see the IB segment results on pages 16 19 of this Form 10 Q.

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities, including physical commodities inventories that are accounted for at the lower of cost or market, primarily in the Investment Bank, and Private equity gains (losses), primarily in the private equity business of Corporate. The significant increases from the second quarter and first half of last year were driven by higher Trading revenue, reflecting strong performance across essentially all Fixed Income products, and a recovery in Equities from both a weak 2005 second quarter and first half. Private equity gains increased from the second quarter of last year primarily as a result of a large realized gain from a single investment. In the first half of the year, Private equity gains were lower than the prior year reflecting two large gains realized in the first quarter of 2005. For a further discussion of Principal transactions, see the IB and Corporate segment results on pages 16 19 and 40 42, respectively, of this Form 10 Q. Lending & deposit related fees rose slightly in comparison with the 2005 second quarter and year-to-date periods as a result of higher fee income on deposit-related products from growth in business volume. For a further discussion of deposit fees, which are partly recorded at RFS, see the RFS segment results on pages 19 26 of this Form 10 O. The increases in Asset management, administration and commissions for the second quarter and first half of 2006 were due to growth in assets under management and custody, driven by market value appreciation and net new business, higher performance and placement fees, as well as growth in securities lending and ADR revenues attributable to a combination of increased product usage by existing and new business. Commissions were higher than last year s periods due to an increase in brokerage transaction volume across regions, partly offset by the sale of BrownCo. For additional information on these fees and commissions, see the segment discussions for the IB on pages 16 19, TSS on pages 33 36, and AWM on pages 36 39, of this Form 10 Q.

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The variances in Securities gains (losses) for all periods were primarily a result of the impact of portfolio repositioning in connection with the Firm s asset/liability management activities. For a further discussion of Securities gains (losses), which are primarily recorded in the Firm s Treasury business, see the Corporate segment discussion on pages 40 42 of this Form 10 Q.

Mortgage fees and related income declined in comparison with the second quarter and first six months of 2005, primarily due to lower MSR risk management results, partially offset by an increase in production income reflecting higher gain-on-sale margins. For a discussion of Mortgage fees and related income, which is recorded primarily in RFS s Mortgage Banking business, see the Mortgage Banking discussion on pages 24 25 of this Form 10 Q.

Credit card income increased from both the second quarter and the first half of 2005 primarily from higher customer charge volume that favorably impacted interchange income, and servicing fees, which benefited from growth in average securitized credit card loans and lower credit losses incurred on securitized credit card loans. These were partially offset by increases in volume-driven payments to partners, expenses related to reward programs, and interest paid to investors in the securitized loans. Credit card income was also negatively impacted by the deconsolidation of Paymentech.

The decrease in Other income from the second quarter of 2005 was partly from higher writedowns for loans held-for-sale and lower gains from loan workouts and loan sales. These items were partially offset by a gain of \$103 million on the sale of MasterCard shares in its initial public offering. Other income for the first six months of 2006 increased due to the aforementioned gain from the sale of MasterCard shares in its initial public offering, higher equity investment income, in particular, from a merchant processing joint venture, and increased income from automobile operating leases.

Net interest income rose from the 2005 second quarter and first six months largely due to the improvement in the Corporate segment s net interest spread, wider spreads on higher wholesale liability balances, and growth in volume of loans and consumer deposits. These increases were offset partially by narrower spreads on trading assets and consumer loans, as well as consumer deposits. The Firm s total average interest-earning assets for the second quarter of 2006 were \$1.0 trillion, up 13% from the second quarter of 2005, as a result of an increase in loans and other liquid earning assets. The net interest yield on these assets, on a fully taxable-equivalent basis, was 2.07%, a decrease of 18 basis points from the prior year. The Firm s total average interest-earning assets for the six months ended June 30, 2006, were \$975 billion, up 10% from 2005, as a result of an increase in loans and other liquid earning assets, partially offset by a decline resulting from the repositioning of Treasury s investment portfolio during 2005. The net interest yield on these assets, on a fully taxable-equivalent basis, was 2.13%, a decrease of 19 basis points from the prior year.

#### **Provision for credit losses**

The Provision for credit losses was \$493 million for the second quarter of 2006, \$94 million lower compared with the prior year, primarily due to Card Services as a result of lower bankruptcy-related net charge-offs and the release of Allowance for loan losses relating to Hurricane Katrina. For the first half of 2006, the Provision for credit losses was \$310 million higher than the first half of 2005; the wholesale provision increased by \$706 million, offset by a decrease of \$396 million in consumer. The wholesale increase, primarily in the IB, was due to the release of allowance for credit losses as a result of improvement in credit quality in the prior year. The decrease in consumer, mainly in Card Services, was due to lower bankruptcy-related net charge-offs and the release of Allowance for loan losses relating to Hurricane Katrina. The total net charge-off rate was 0.64% for the second quarter of 2006, compared with 0.82% in the prior year. The net charge-off rate for the first half of 2006 was 0.66%, compared with 0.85% for the same period in 2005. The improvements were primarily due to lower bankruptcies in Card Services. For a more detailed discussion of the loan portfolio and the Allowance for loan losses, refer to Credit risk management on pages 51 62 of this Form 10 Q.

#### Noninterest expense

The following table presents the components of Noninterest expense:

	Three month	is ended Jun	e 30,	30, Six months end					
(in millions)	2006	2005	Change	2006	2005	Change			

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Compensation expense	\$ 5,268	\$ 4,220	25%	\$ 10,816	\$ 8,874	22%
Occupancy expense	553	572	(3)	1,147	1,090	5
Technology, communications						
and equipment expense	876	891	(2)	1,745	1,806	(3)
Professional & outside						
services	939	1,115	(16)	1,815	2,176	(17)
Marketing	526	537	(2)	1,045	1,020	2
Other expense <sup>(a)</sup>	631	2,808	(78)	1,447	4,496	(68)
Amortization of intangibles	357	376	(5)	712	751	(5)
Merger costs	86	279	(69)	157	424	(63)
Total Noninterest expense	\$ 9,236	\$ 10,798	(14)%	\$ 18,884	\$ 20,637	(8)%

(a) Includes

litigation

reserve charges

of

\$1,872 million

in the second

quarter of 2005

and

\$2,772 million

in the first six

months of 2005

related to the

settlement of the

Enron and

WorldCom class

action

litigations and

for certain other

material legal

proceedings. In

the first six

months of 2006,

insurance

recoveries

relating to

certain material

litigation of

\$358 million

were recorded,

\$98 million in

the first quarter

and

\$260 million in

the second

quarter.

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Total Noninterest expense for the second quarter of 2006 was \$9.2 billion, down by \$1.6 billion, or 14%, from the prior year. The following items were included in the second quarter of 2006: insurance recoveries related to certain material litigation of \$260 million, incremental expense of \$106 million from SFAS 123R and \$86 million of Merger costs; compared with the following in 2005: a material litigation charge of \$1.9 billion and \$279 million of Merger costs. Excluding these items from both quarters, Noninterest expense would have been up by \$657 million. The increase was driven by higher performance-based compensation and acquisitions, partially offset by the deconsolidation of Paymentech, as well as merger-related savings and other operating efficiencies. For the first six months of the year, Noninterest expense declined by \$1.8 billion, or 8%. The following items were included in 2006: \$358 million of insurance recoveries related to certain material litigation, \$565 million of incremental expense from SFAS 123R and \$157 million of Merger costs; and in 2005: a material litigation charge of \$2.8 billion and \$424 million of merger costs. Excluding these items from both years, Noninterest expense would have been up by \$1.1 billion. The increase was driven by higher performance-based compensation and acquisitions, offset partly by merger-related savings and other operating efficiencies.

The increases in Compensation expense from the second quarter and first half of 2005 were primarily the result of higher performance-based incentives, incremental expense of \$106 million and \$565 million for the three and six months ended June 30, 2006, respectively, related to SFAS 123R, and additional headcount in connection with investments in businesses. These increases were partially offset by merger-related savings and other operating efficiencies throughout the Firm. For a detailed discussion of the adoption of SFAS 123R and employee stock-based incentives, see Note 7 on pages 76 79 of this Form 10 Q.

Occupancy expense in the second quarter of the current year was down from the same quarter of last year due to merger-related savings and other operating efficiencies compared with a charge of \$35 million in 2005 for excess real estate. This was offset partly by ongoing investments in the retail distribution network. On a year-to-date basis, occupancy expense increased from the investments in the retail distribution network, partly offset by merger-related savings and other operating efficiencies.

Technology, communications and equipment expense was lower in comparison with the second quarter and first six months of 2005, primarily the result of merger-related savings and other operating efficiencies, partially offset by higher depreciation expense related to owned automobiles subject to operating leases.

Professional & outside services decreased from the second quarter and first half of 2005 due to merger-related savings and other operating efficiencies, the settlement of several legal matters in 2005 and the Paymentech deconsolidation. Other expense decreased from the second quarter and first six months of 2005 due to significant litigation-related charges in 2005, which were \$1.9 billion in the second quarter and \$900 million in the first quarter of 2005 associated with the settlement of the Enron and WorldCom class action litigations and certain other material legal proceedings. In addition, in the 2006 second and first quarters, the Firm recognized insurance recoveries of \$260 million and \$98 million, respectively, pertaining to certain material litigation matters. In the second quarter of 2005, Treasury & Securities Services incurred \$93 million of charges in connection with the termination of a client contract, and in the first quarter of 2005, Retail Financial Services recorded a \$40 million charge as a result of the dissolution of a student loan joint venture. These items were offset partially by the impact of growth in business volume and other investments.

For discussion of Amortization of intangibles and Merger costs, refer to Note 15 and Note 8 on pages 87 89 and 79, respectively, of this Form 10 Q.

#### Income tax expense

The Firm s Income from continuing operations before income tax expense, Income tax expense and effective tax rate were as follows for each of the periods indicated:

	Tł	hree months end	Six months ended June			
			30,		30,	
(in millions, except rate)		2006	2005	2006	2005	
	<b>¢</b>	<b>5,211</b>	1,163	\$ 9,775	\$ 4,350	
	ψ.	J9 <b>411</b>	1,105	Ψ 2,113	Ψ +,550	

Income from continuing operations before income

tax expense

 Income tax expense
 1,727
 226
 3,264
 1,207

 Effective tax rate
 33.1%
 19.4%
 33.4%
 27.7%

The increases in the effective tax rate for the second quarter and first six months of 2006, as compared with prior-year periods, were primarily the result of higher reported pre-tax income combined with changes in the proportion of income subject to federal, state, and local taxes. Also contributing to the increase in the effective tax rate were the litigation charges in 2005 and lower Merger costs, reflecting a tax benefit at a 38% marginal tax rate.

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# EXPLANATION AND RECONCILIATION OF THE FIRM S USE OF NON-GAAP FINANCIAL MEASURES

The Firm prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America (U.S. GAAP); these financial statements appear on pages 68-71 of this Form 10-Q. That presentation, which is referred to as reported basis, provides the reader with an understanding of the Firm's results that can be tracked consistently from year to year and enables a comparison of the Firm's performance with other companies—U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines of business results on a managed basis, which is a non-GAAP financial measure. The Firm's definition of managed basis starts with the reported U.S. GAAP results and includes certain reclassifications that are adjusted to exclude credit card securitizations and present revenue on a fully taxable equivalent (FTE) basis. These adjustments do not have any impact on Net income as reported by the lines of business or by the Firm as a whole. Effective January 1, 2006, JPMorgan Chase's presentation of operating earnings that excluded merger costs and material litigation reserve charges and recoveries from reported results has been eliminated. These items had been previously excluded from operating results because they were deemed non-recurring; they are now included in the Corporate business segment's results. In addition, Trading-related net interest income is no longer reclassified from net interest income to trading revenue.

Card Services managed results excludes the impact of credit card securitizations on Total net revenue, the provision for credit losses, net charge-offs and loan receivables. This presentation is provided to facilitate the comparability to competitors. Through securitization, the Firm transforms a portion of its credit card receivables into securities, which are sold to investors. The credit card receivables are removed from the consolidated balance sheets through the transfer of the receivables to a trust, and the sale of undivided interests to investors that entitle the investors to specific cash flows generated from the credit card receivables. The Firm retains the remaining undivided interests as seller s interests, which are recorded in Loans on the Consolidated balance sheets. A gain or loss on the sale of credit card receivables to investors is recorded in Other income. Securitization also affects the Firm s Consolidated statements of income as the aggregate amount of interest income, certain fee revenue and recoveries that is in excess of the aggregate amount of interest paid to investors, gross credit losses and other trust expenses related to the securitized receivables are reclassified into credit card income. For a reconciliation of reported to managed basis of Card Services results, see page 30 of this Form 10 Q. For information regarding loans and residual interests sold and securitized, see Note 13 on pages 82 85 of this Form 10 Q. JPMorgan Chase uses the concept of managed receivables to evaluate the credit performance and overall financial performance of the underlying credit card loans, both sold and not sold; as the same borrower is continuing to use the credit card for ongoing charges, a borrower s credit performance will affect both the loan receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed loan receivables, JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net charge-off rates) of the entire managed credit card portfolio. In addition, Card Services operations are funded, managed results are evaluated, and decisions are made about allocating resources such as employees and capital based upon managed financial information.

Total net revenue for each of the business segments and the Firm is presented on a tax-equivalent basis. Accordingly, revenue from tax exempt securities and investments that receive tax credits is presented in the managed results on a basis comparable to taxable securities and investments. This non-GAAP financial measure allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within income tax expense.

Management uses certain non-GAAP financial measures at the segment level because it believes these non-GAAP financial measures provide information to investors in understanding the underlying operational performance and trends of the particular business segment and facilitate a comparison of the business segment with the performance of competitors.

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The following summary table provides a reconciliation from the Firm s reported U.S. GAAP results to managed basis:

Three months ended June 30,	2006									
	]	Reported		Credit	Tax-equivalent	1	Managed			
(in millions, except per share and ratio data)		results		card <sup>(a)</sup>	adjustments		basis			
Revenue										
Investment banking fees	\$	1,370	\$		\$	\$	1,370			
Principal transactions	•	2,628	·		·	·	2,628			
Lending & deposit related fees		865					865			
Asset management, administration and commissions		2,933					2,933			
Securities gains (losses)		(502)					(502)			
Mortgage fees and related income		213					213			
Credit card income		1,791		(937)			854			
Other income		464			170		634			
Noninterest revenue		9,762		(937)	170		8,995			
Net interest income		5,178		1,498	47		6,723			
Total net revenue		14,940		561	217		15,718			
Provision for credit losses		493		561	217		1,054			
Noninterest expense		9,236		301			9,236			
Trommerest expense		<b>7,230</b>					<b>&gt;,250</b>			
Income from continuing operations before income tax										
expense		5,211			217		5,428			
Income tax expense		1,727			217		1,944			
<b>Income from continuing operations (after-tax)</b>		3,484					3,484			
Income from discontinued operations (after-tax)		56					56			
Net income	\$	3,540	\$		\$	\$	3,540			
Earnings per share diluted	\$	0.99	\$		\$	\$	0.99			
Return on common equity		13%		%	<b>%</b>		13%			
Return on equity less goodwill(b)		22					22			
Return on assets		1.06		NM	NM		1.01			
Overhead ratio		62		NM	NM		59			
Three months ended June 30,	,	D . 1			005					
(in millions amount non shore and million date)		Reported		Credit	Tax-equivalent	J	Managed			
(in millions, except per share and ratio data)		results		card <sup>(a)</sup>	adjustments		basis			
Revenue										
Investment banking fees	\$	961	\$		\$	\$	961			
Principal transactions		724					724			

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Lending & deposit related fees		851 2,416					851 2,416
Asset management, administration and commissions Securities gains (losses)		70					2,410 70
Mortgage fees and related income		336					336
Credit card income		1,763	(728	3)			1,035
Other income		495	(-	,	143	3	638
Noninterest revenue		7,616	(728	3)	143	}	7,031
Net interest income		4,932	1,658	}	84	ļ	6,674
Total net revenue		12,548	930		227	,	13,705
Provision for credit losses		587	930	)			1,517
Noninterest expense		10,798					10,798
Income from continuing operations before income tax							
expense		1,163			227		1,390
Income tax expense		226			227	'	453
Income from continuing operations (after-tax)		937					937
Income from discontinued operations (after-tax)		57					57
Net income	\$	994	\$		\$		\$ 994
Earnings per share diluted	\$	0.28	\$		\$		\$ 0.28
Return on common equity		4%		%		%	4%
Return on equity less goodwill(b)		6					6
Return on assets		0.34	NM		NM		0.32
Overhead ratio		86	NM		NM		79
	12						

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Six months ended June 30,			200	06		
(in millions, except per share and ratio data)	]	Reported results	Credit card <sup>(a)</sup>	Tax-equivalent adjustments	]	Managed basis
(in initions, except per share and ratio data)		resurts	card	adjustments		Dasis
Revenue Investment banking fees Principal transactions Lending & deposit related fees Asset management, administration and commissions Securities gains (losses) Mortgage fees and related income Credit card income	\$	2,539 5,230 1,706 5,782 (618) 454 3,701	\$ (2,062)	\$	\$	2,539 5,230 1,706 5,782 (618) 454 1,639
Other income		1,018	(2,002)	316		1,334
Noninterest revenue Net interest income Total net revenue		19,812 10,171 29,983	(2,062) 3,072 1,010	316 118 434		18,066 13,361 31,427
Provision for credit losses Noninterest expense		1,324 18,884	1,010	101		2,334 18,884
Income from continuing operations before income tax expense Income tax expense		9,775 3,264		434 434		10,209 3,698
Income from continuing operations (after-tax) Income from discontinued operations (after-tax)		6,511 110				6,511 110
Net income	\$	6,621	\$	\$	\$	6,621
Earnings per share diluted	\$	1.85	\$	\$	\$	1.85
Return on common equity Return on equity less goodwill(b)		12% 21	%	<b>%</b>		12% 21
Return on assets		1.03	NM	NM		0.98
Overhead ratio		63	NM	NM		60
Six months ended June 30, (in millions, except per share and ratio data)		Reported results	20 Credit card <sup>(a)</sup>	05 Tax-equivalent adjustments		Managed basis
Revenue Investment banking fees Principal transactions Lending & deposit related fees	\$	1,954 3,360 1,671	\$	\$	\$	1,954 3,360 1,671

Asset management, administration and commissions Securities gains (losses) Mortgage fees and related income Credit card income Other income	4,786 (752) 698 3,497 693	(	1,543)		25	58	4,786 (752) 698 1,954 951
Noninterest revenue	15,907	-	1,543)		25		14,622
Net interest income	10,094		3,390		14	15	13,629
Total net revenue	26,001		1,847		40	)3	28,251
Provision for credit losses	1,014		1,847				2,861
Noninterest expense	20,637						20,637
Income from continuing operations before income tax							
expense	4,350				40	)3	4,753
Income tax expense	1,207				40	)3	1,610
Income from continuing operations (after-tax)	3,143						3,143
<b>Income from discontinued operations (after-tax)</b>	115						115
Net income	\$ 3,258	\$		\$			\$ 3,258
Earnings per share diluted	\$ 0.91	\$		\$			\$ 0.91
Return on common equity	6%		%	)		%	6%
Return on equity less goodwill(b)	11						11
Return on assets	0.56		NM		NI	M	0.53
Overhead ratio	79		NM		NI	M	73

(a) The impact of credit card securitizations affects Card Services. See pages 27 30 of this Form 10 Q for further information.

(b) Represents net income applicable to common stock divided by total average common equity (net of goodwill). The Firm uses return on equity

less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm also utilizes this measure to facilitate comparisons to other competitors.

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Three months ended June 30, (in millions)	2006 Reported Securitized	2005 Reported Securitized Managed			
Loans Period-end Total assets average	\$ 455,104 \$ 66,349 1,333,869 66,913	Managed \$ 521,453 1,400,782	\$ 416,025 1,176,033	\$ 68,808 66,226	\$ 484,833 1,242,259
Six months ended June 30, (in millions)	2006 Reported Securitized	Managed	Reported	2005 Securitized	Managed
Loans Period-end Total assets average	\$ 455,104 \$ 66,349 1,291,349 67,233	\$ 521,453 1,358,582	\$ 416,025 1,169,462	\$ 68,808 66,864	\$ 484,833 1,236,326

#### **BUSINESS SEGMENT RESULTS**

The Firm is managed on a line-of-business basis. The business segment financial results presented reflect the organization of JPMorgan Chase. Currently, there are six major reportable business segments: the Investment Bank, Retail Financial Services, Card Services, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management, as well as a Corporate segment. The segments are based upon the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For a further discussion of Business segment results, see pages 34 35 of JPMorgan Chase s 2005 Annual Report.

#### Description of business segment reporting methodology

Results of the business segments are intended to reflect each segment as if it were essentially a stand-alone business. The management reporting process that derives these results generally allocates income and expense using market-based methodologies. For a further discussion of those methodologies, see page 35 of JPMorgan Chase s 2005 Annual Report. The Firm continues to assess the assumptions, methodologies and reporting reclassifications used for segment reporting, and further refinements may be implemented in future periods.

#### **Business segment financial disclosures**

Effective January 1, 2006, JPMorgan Chase modified certain of its financial disclosures to reflect more closely the manner in which the Firm s business segments are managed and to provide improved comparability with competitors. These financial disclosure revisions are reflected in this Form 10 Q, and the financial information for prior periods has been revised to reflect the disclosure changes as if they had been in effect throughout 2005. A summary of the changes are described below.

#### Reported versus Operating Basis Changes

The presentation of operating earnings that excluded merger costs and material litigation reserve charges and recoveries from reported results has been eliminated. These items had been excluded previously from operating results because they were deemed nonrecurring; they are now included in the Corporate business segment s results. In addition, trading-related net interest income is no longer reclassified from Net interest income to trading revenue. As a result of these changes, effective January 1, 2006, management has discontinued reporting on an operating basis. *Business Segment Disclosures* 

RFS has been reorganized into the following business segments: Regional Banking, Mortgage Banking and Auto Finance. For more detailed information on the RFS reorganization, see the RFS business segment discussion on page 19 of this Form 10 Q.

TSS firmwide disclosures have been adjusted to reflect a refined set of TSS products and a revised allocation of liability balances and lending-related revenue related to certain client transfers.

Various wholesale banking clients, together with the related revenue and expense, have been transferred among CB, the IB and TSS. In the first quarter of 2006, the primary client transfer was corporate mortgage finance from CB to the IB.

CB s business metrics now include gross investment banking revenue, which reflects revenue recorded in both CB and the IB.

Corporate s disclosure has been expanded to include Total net revenue and Net income for Treasury and Other Corporate segments.

Certain expenses that are managed by the business segments, but that had been previously recorded in Corporate and allocated to the businesses, are now recorded as direct expenses within the businesses.

#### Capital allocation changes

Effective January 1, 2006, the Firm refined its methodology for allocating capital to the business segments. As prior periods have not been revised to reflect the new capital allocations, certain business metrics, such as ROE, are not comparable to the current presentation. For a further discussion of the changes, see Capital Management Line of business equity on pages 45 46 of this Form 10 Q.

#### **Discontinued operations**

As a result of the pending transaction with The Bank of New York, certain of the corporate trust businesses have been transferred from TSS to the Corporate segment and reported in discontinued operations for all periods reported.

14

Return on

12%

6%

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#### Segment results Managed basis)

The following table summarizes the business segment results for the periods indicated:

Three months ended June 30,	. Total net revenue			Noninterest expense			Net	Net income (loss)			equity	
(in millions, except ratios)	<b>2006</b> 2005 Change			•				Change	_	2005		
			C			C			C			
Investment Bank	\$ 4,184	\$ 2,760	52%	\$2,946	\$ 2,181	35%	\$ 839	\$ 611	37%	16%	12%	
Retail Financial Services	3,779	3,799	(1)	2,259	2,126	6	868	980	(11)	24	30	
Card Services	3,664	3,886	(6)	1,249	1,383	(10)	875	542	61	25	18	
Commercial Banking	949	868	9	496	469	6	283	157	80	21	19	
Treasury & Securities Services	1,588	1,417	12	1,050	1,090	(4)	316	188	68	58	49	
Asset & Wealth Management	1,620	1,343	21	1,081	917	18	343	283	21	<b>39</b>	47	
Corporate $^{(b)}$	(66)	(368)	82	155	2,632	(94)	16	(1,767	) NM	NM	NM	
$Total^{(b)}$	\$ 15,718	\$ 13,705	15%	\$ 9,236	\$ 10,798	(14)%	\$ 3,540	\$ 994	256%	13%	4%	
Six months ended June 30	Total ne	t revenue		Noninte	rest exner	nce	Net in	icome (los	(2)	Return		
Six months ended June 30, (in millions, except ratios)	Total ne <b>2006</b>	t revenue 2005 Ch	ange	Noninte	rest exper 2005	nse Change	Net in <b>2006</b>	acome (los 2005	ss) Chang <b>2</b>	equi		
-	2006	2005 Ch	ange 28% <b>\$</b>	2006	•	Change	2006	`	,	equi	ty	
(in millions, except ratios)	2006	2005Ch 6,947		2006	2005	Change	2006	2005	Change 2	equi <b>006</b> 2	ty 2005	
(in millions, except ratios)  Investment Bank \$	2006 8,883 \$	2005 Ch 6,947 7,646	28% \$	2006 6,137	2005 \$ 4,708	Change 30% S	2006 \$ 1,689	2005 \$ 1,939	Chang <b>2</b> (13)%	equir <b>006</b> 2 <b>17%</b>	ty 2005 20%	
(in millions, except ratios)  Investment Bank Retail Financial Services	2006 8,883 7,542	2005 Ch 6,947 7,646	28% <b>\$</b> (1)	2006 6,137 4,497	2005 \$ 4,708 4,288	Change 30% 5	2006 \$ 1,689 1,749	2005 \$ 1,939 1,968	Chang <b>2</b> (13)% (11)	equit 006 2 17% 25	20% 30	
(in millions, except ratios)  Investment Bank Retail Financial Services Card Services	2006 8,883 7,542 7,349	2005 Ch 6,947 7,646 7,665	28% <b>\$</b> (1) (4)	2006 6,137 4,497 2,492	2005 \$ 4,708 4,288 2,696	Change 30% 5 (8)	2006 \$ 1,689 1,749 1,776	2005 \$ 1,939 1,968 1,064	Change (13)% (11) 67	equit 006 2 17% 25 25	20% 30 18	
(in millions, except ratios)  Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services	2006 8,883 7,542 7,349	2005 Ch 6,947 7,646 7,665 1,695	28% <b>\$</b> (1) (4)	2006 6,137 4,497 2,492	2005 \$ 4,708 4,288 2,696	Change 30% 5 (8)	2006 \$ 1,689 1,749 1,776	2005 \$ 1,939 1,968 1,064	Change (13)% (11) 67	equit 006 2 17% 25 25	20% 30 18	
(in millions, except ratios)  Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth	2006 8,883 7,542 7,349 1,849 3,073	2005Ch 6,947 7,646 7,665 1,695 2,723	28% <b>\$</b> (1) (4) 9	2006 6,137 4,497 2,492 994 2,098	2005 \$ 4,708 4,288 2,696 923 2,054	Change 30% 5 5 (8) 8 2	2006 \$ 1,689 1,749 1,776 523 578	2005 \$ 1,939 1,968 1,064 388 387	Change (13)% (11) 67 35 49	equir 006 2 17% 25 25 19	20% 30 18 23	
(in millions, except ratios)  Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth Management	2006 8,883 7,542 7,349 1,849 3,073 3,204	2005Ch 6,947 7,646 7,665 1,695 2,723 2,704	28% <b>\$</b> (1) (4) 9 13	2006 6,137 4,497 2,492 994 2,098 2,179	2005 \$ 4,708 4,288 2,696 923 2,054 1,851	Change 30% 5 (8) 8 2 18	2006 \$ 1,689 1,749 1,776 523 578 656	2005 \$ 1,939 1,968 1,064 388 387 559	Change (13)% (11) 67 35 49 17	equir 0006 2 17% 25 25 19 49	20% 30 18 23 51	
(in millions, except ratios)  Investment Bank Retail Financial Services Card Services Commercial Banking Treasury & Securities Services Asset & Wealth	2006 8,883 7,542 7,349 1,849 3,073	2005Ch 6,947 7,646 7,665 1,695 2,723 2,704	28% <b>\$</b> (1) (4) 9	2006 6,137 4,497 2,492 994 2,098	2005 \$ 4,708 4,288 2,696 923 2,054	Change 30% 5 5 (8) 8 2	2006 \$ 1,689 1,749 1,776 523 578	2005 \$ 1,939 1,968 1,064 388 387	Change (13)% (11) 67 35 49	equir 006 2 17% 25 25 19	20% 30 18 23	

**\$31,427** \$28,251 11% **\$18,884** \$20,637 (8)% **\$6,621** \$ 3,258 103%

(a) Represents
reported results
on a
tax-equivalent
basis and
excludes the
impact of credit
card
securitizations.

Total(b)

(b) Net income includes Income from discontinued operations (after-tax) of

\$56 million and \$57 million for the three months ended June 30, 2006 and 2005, respectively, and \$110 million and \$115 million for the six months ended June 30, 2006 and 2005, respectively.

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INVESTMENT BANK

For a discussion of the business profile of the IB, see pages 36 38 of JPMorgan Chase s 2005 Annual Report.

Selected income statement data	Three m	onths ended Jui	ne 30,	Six months ended June 30,			
(in millions, except ratios)	2006	2005	Change	2006	2005	Change	
_							
Revenue	<b>4.4.2</b> 60	Φ. 065	10.07	φ ο ποο	<b>4.1.050</b>	200	
Investment banking fees	\$ 1,368	\$ 965	42%	\$ 2,538	\$ 1,950	30%	
Principal transactions	2,045	427	379	4,420	2,302	92	
Lending & deposit related fees	134	146	(8)	271	303	(11)	
Asset management,							
administration and commissions	550	413	33	1,102	822	34	
All other income	3	252	(99)	278	379	(27)	
Noninterest revenue	4,100	2,203	86	8,609	5,756	50	
Net interest income	84	557	(85)	274	1,191	(77)	
The interest meome	0.	337	(03)	-/-	1,171	(11)	
Total net revenue <sup>(a)</sup>	4,184	2,760	52	8,883	6,947	28	
Provision for credit losses	(62)	(343)	82	121	(709)	NM	
Credit reimbursement from		• •					
$TSS^{(b)}$	30	38	(21)	60	76	(21)	
Noninterest expense							
Compensation expense	1,961	1,193	64	4,217	2,811	50	
Noncompensation expense	985	988	0-1	1,920	1,897	1	
Troncompensation expense	705	700		1,520	1,077	1	
<b>Total noninterest expense</b>	2,946	2,181	35	6,137	4,708	30	
In some hafana in some ton							
Income before income tax	1 220	060	20	2 (05	2.024	(11)	
expense	1,330	960	39	2,685	3,024	(11)	
Income tax expense	491	349	41	996	1,085	(8)	
Net income	\$ 839	\$ 611	37	\$ 1,689	\$ 1,939	(13)	
Financial ratios							
ROE	16%	12%		17%	20%		
ROA	0.50	0.41		0.52	0.67		
Overhead ratio	70	79		69	68		
Compensation expense as % of	70	1)		0)	00		
total net revenue $(c)$	45	43		44	40		
total net levenue	70	T.J.		דד	TU		
Revenue by business							
Investment banking fees:							
Advisory	\$ 352	\$ 359	(2)	<b>\$ 741</b>	\$ 622	19	
	,	,	(-)	, <u>.</u>	- V <b></b>		

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Equity underwriting	364	104	250	576	343	68
Debt underwriting	652	502	30	1,221	985	24
Total investment banking fees	1,368	965	42	2,538	1,950	30
Fixed income markets	2,037	1,428	43	4,030	3,724	8
Equity markets	528	72	NM	1,743	628	178
Credit portfolio	251	295	(15)	572	645	(11)
Total net revenue	\$ 4,184	\$ 2,760	52	\$ 8,883	\$ 6,947	28
Revenue by region						
Americas	\$ 2,010	\$ 1,843	9	\$4,077	\$ 4,074	
Europe/Middle East/Africa	1,747	554	215	3,794	2,089	82
Asia/Pacific	427	363	18	1,012	784	29
Total net revenue	\$ 4,184	\$ 2,760	52	\$ 8,883	\$ 6,947	28

(a) Total net revenue includes tax-equivalent adjustments, primarily due to tax-exempt income from municipal bond investments and income tax credits related to affordable housing investments, of \$193 million and \$206 million for the quarters ended June 30, 2006 and 2005, respectively, and \$387 million and \$361 million year-to-date 2006 and 2005, respectively.

(b) TSS is charged a credit reimbursement related to

certain
exposures
managed within
the IB credit
portfolio on
behalf of clients
shared with
TSS.

(c) Beginning in the quarter ended March 31, 2006, compensation expense to total net revenue ratio is adjusted to present this ratio as if SFAS 123R had always been in effect. IB management believes that adjusting the compensation expense to total net revenue ratio for the incremental impact of adopting SFAS 123R provides a more meaningful measure of IB s compensation expense to total

net revenue ratio.

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### **Quarterly results**

Net income of \$839 million increased by \$228 million, or 37%, compared with the prior year. Earnings growth reflected strong Fixed Income Markets results and record Investment banking fees, partially offset by higher performance-based compensation and a reduced benefit from the provision for credit losses.

Net revenue was \$4.2 billion, up by \$1.4 billion, or 52%, from the prior year. Investment banking fees of \$1.4 billion were a record, up 42% from the prior year, driven by record fees in both equity and debt underwriting. Advisory fees of \$352 million were flat compared with strong performance in the prior year. Debt underwriting fees of \$652 million were up 30% driven by record bond underwriting fees, partially offset by lower loan syndication fees. Equity underwriting fees of \$364 million were up by \$260 million, reflecting strong performance across all regions. Fixed Income Markets revenue of \$2.0 billion was up 43% due to stronger performance across essentially all products. Equity Markets revenue of \$528 million improved from a weak prior-year quarter, reflecting strength in equity commissions. Credit Portfolio revenue of \$251 million was down 15%, primarily reflecting lower gains from loan workouts and loan sales.

The provision for credit losses was a benefit of \$62 million, as compared with a benefit of \$343 million in the prior year. The \$62 million benefit reflects portfolio activity and stable credit quality.

Noninterest expense was \$2.9 billion, up 35% from the prior year, primarily due to higher performance-based compensation.

Return on equity was 16% on \$21.0 billion of allocated capital.

### Year-to-date results

Net income of \$1.7 billion decreased by \$250 million, or 13%, compared with the prior year. The earnings decline was primarily driven by an increased provision for credit losses compared with a benefit in the first half of 2005. Revenues increased significantly from the prior period, offset partially by higher expenses reflecting performance-based compensation and incremental expense from the adoption of SFAS 123R.

Record net revenue was \$8.9 billion, up by \$1.9 billion, or 28%, from the prior year driven by record results in both Equity Markets and Investment banking fees. Investment banking fees of \$2.5 billion were up 30% from the prior year driven by record fees in both equity and debt underwriting. Advisory fees of \$741 million were the highest since 2000, up 19% from last year. Debt underwriting fees of \$1.2 billion were up 24% driven by record fees in both bond underwriting and loan syndications. Equity underwriting fees of \$576 million were up by \$233 million, or 68%. Fixed Income Markets revenue of \$4.0 billion was up 8% due to stronger performance in currencies, securitized products, emerging markets and credit markets. Equity Markets revenue of \$1.7 billion was driven by strong equity commissions as well as improved trading performance compared with a weak prior year. Credit Portfolio revenue of \$572 million was down 11%, primarily driven by lower results from credit risk management activities.

The provision for credit losses was a charge of \$121 million, as compared with a benefit of \$709 million in the prior year. The \$121 million charge reflects portfolio activity and stable credit quality.

Noninterest expense was \$6.1 billion, up 30% from the prior year, primarily due to higher performance-based compensation and incremental expense from the adoption of SFAS 123R.

Return on equity was 17% on \$20.5 billion of allocated capital.

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Selected metrics	Three months ended June 30,					Six months ended June 30,				
(in millions, except headcount and ratio data)	1	2006	.115 C	2005	Change		<b>2006</b>	S C11	2005	Change
•										
Selected average balances	Φ.	73.056	Φ.5	04.106	120/	Φ.		ф <b>5</b>	01.076	120/
Total assets		72,056 68,091		94,186 232,980	15%		559,209 260,296		81,276 29,194	13% 14
Trading assets debt and equity instruments Trading assets derivatives receivables		55,692		56,436	(1)	4	52,557		59,985	(12)
Loans:		33,072		30,430	(1)		32,331		37,703	(12)
Loans retained $^{(a)}$		59,026		42,060	40		56,367		41,728	35
Loans held-for-sale $^{(b)}$		19,920		11,138	79		19,568		9,337	110
		. ,		,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , , , ,	
Total loans		78,946		53,198	48		75,935		51,065	49
Adjusted assets <sup>(c)</sup>	5	30,057	4	53,895	17	5	511,285	4	49,845	14
Equity		21,000		20,000	5		20,503		20,000	3
Headcount		22,914		19,297	19		22,914		19,297	19
Credit data and quality statistics	\$	(12)	\$	(47)	7.4	\$	(22)	\$	(52)	27
Net charge-offs (recoveries) Nonperforming assets:	Þ	(12)	Ф	(47)	74	Ф	(33)	Ф	(52)	37
Nonperforming loans <sup>(d)</sup>		488		711	(31)		488		711	(31)
Other nonperforming assets		37		235	(84)		37		235	(84)
Allowance for loan losses		1,038		971	7		1,038		971	7
Allowance for lending related commitments		249		225	11		249		225	11
									-	
Net charge-off (recovery) rate <sup>(b)</sup>		(0.08)%		(0.45)%	D		(0.12)%		(0.25)%	)
Allowance for loan losses to average loans(b)		1.76		2.31			1.84		2.33	
Allowance for loan losses to nonperforming										
$loans^{(d)}$		248		137			248		137	
Nonperforming loans to average loans		0.62		1.34			0.64		1.39	
Market risk average trading and credit portfolio VAR										
By risk type:										
Fixed income	\$	52	\$	82	(37)	\$	56	\$	70	(20)
Foreign exchange		25		21	19		22		22	
Equities		24		45	(47)		28		32	(13)
Commodities and other		52 (7.4)		15	247		50 (71)		12	317
Less: portfolio diversification <sup>(e)</sup>		<b>(74)</b>		(61)	(21)		(71)		(52)	(37)
Trading VAR <sup>(f)</sup>		<b>79</b>		102	(23)		85		84	1
Credit portfolio VAR <sup>(g)</sup>		14		13	8		14		13	8
Less: portfolio diversification <sup>(e)</sup>		<b>(9</b> )		(13)	31		(10)		(11)	9
Total trading and credit portfolio VAR	\$	84	\$	102	(18)	\$	89	\$	86	3

<sup>(</sup>a) Loans retained include Credit

Portfolio, Conduit loans, leveraged leases, bridge loans for underwriting and other accrual loans.

## (b) Loans

held-for-sale,
which include
warehouse loans
held as part of the
IB s
mortgage-backed,
asset-backed and
other
securitization
businesses, are
excluded from
Total loans for the
allowance
coverage ratio
and net charge-off

(c) Adjusted assets, a non-GAAP financial measure, equals total assets minus

(1) securities

purchased under

resale agreements

and securities

borrowed less

securities sold, not

yet purchased;

(2) assets of

variable interest

entities (VIEs)

consolidated

under FIN 46R;

(3) cash and

securities

segregated and on

deposit for

regulatory and

other purposes;

and (4) goodwill

 $and\ intangibles.$ 

The amount of

adjusted assets is

presented to assist the reader in comparing the IB s asset and capital levels to other investment banks in the securities industry. Asset-to-equity leverage ratios *are commonly* used as one measure to assess a company s capital adequacy. The IB believes an adjusted asset amount, which excludes certain assets considered to have a low risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry.

- (d) Nonperforming loans include loans held-for-sale of \$70 million and \$2 million as of June 30, 2006 and 2005, respectively. These amounts are not included in the allowance coverage ratios.
- (e) Average VARs are less than the sum of the VARs of its market risk components due to risk offsets resulting from portfolio diversification.

  The diversification effect reflects the

fact that the risks are not perfectly correlated. The risk of a portfolio of positions is therefore usually less than the sum of the risks of the positions themselves.

(f) Includes
substantially all
trading activities;
however,
particular risk
parameters of
certain products
are not fully
captured, for
example,
correlation risk.

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(g) Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market hedges of the accrual loan portfolio, which are all reported in Principal transactions. This VAR does not include the accrual loan portfolio, which is not marked to market.

According to Thomson Financial, the Firm was ranked #1 in Global Syndicated Loans, #2 in Global Debt, Equity and Equity-Related and #3 in Global Announced M&A, year-to-date June 30, 2006, based on volume.

	Six months en			
	200	Full Year 2005		
	Market		Market	
Market shares and rankings <sup>(a)</sup>	Share	Rankings	Share	Rankings
Global debt, equity and equity-related	7%	#2	7%	#2
Global syndicated loans	16	#1	15	#1
Global long-term debt	7	#2	6	#4
Global equity and equity-related	6	#6	7	#6
Global announced M&A	27	#3	23	#3
U.S. debt, equity and equity-related	9	#2	8	#3
U.S. syndicated loans	29	#1	28	#1
U.S. long-term debt	13	#1	11	#2
U.S. equity and equity-related	7	#5	9	#6
U.S. announced M&A	24	#4	25	#3

(a) Source:

Thomson

Financial

Securities data.

Global

announced

M&A is based

upon rank

value; all other

rankings are

based upon proceeds, with full credit to each book manager/equal if joint. Because of joint assignments, market share of all participants will add up to more than 100%.

### RETAIL FINANCIAL SERVICES

Retail Financial Services (RFS) realigned its business reporting segments on January 1, 2006, into Regional Banking, Mortgage Banking and Auto Finance. Regional Banking offers one of the largest branch networks in the United States, covering 17 states with 2,660 branches and 7,753 automated teller machines (ATMs). Regional Banking distributes, through its network, a variety of products including checking, savings and time deposit accounts; home equity, residential mortgage, small business banking, and education loans; mutual fund and annuity investments; and on-line banking services. Mortgage Banking is a leading provider of mortgage loan products and is one of the largest originators and servicers of home mortgages. Auto Finance is one of the largest noncaptive originators of automobile loans, primarily through a network of automotive dealers across the United States.

During the first quarter of 2006, RFS completed the purchase of Collegiate Funding Services, which contributed an education loan servicing capability and provided an entry into the Federal Family Education Loan Program consolidation market. In the first quarter, RFS agreed to sell its life insurance and annuity underwriting businesses to Protective Life Corporation; the sale closed on July 3, 2006. As a result of the pending transaction with The Bank of New York, RFS will add 338 branches and 400 ATMs in the New York City / Tri-State area.

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Selected income statement data	Three m	onths ended Ju	ne 30,	Six months ended June 30,				
(in millions, except ratios)	2006	2005	Change	2006	2005	Change		
Revenue								
Lending & deposit related fees	\$ 390	\$ 358	9%	<b>\$ 761</b>	\$ 698	9%		
Asset management,						_		
administration and commissions	366	369	(1)	803	763	5		
Securities gains (losses)	(39)		NM	(45)	10	NM		
Mortgage fees and related income	204	341	(40)	440	709	(38)		
Credit card income	129	105	23	244	199	23		
Other income	163	68	140	211	56	277		
Noninterest revenue	1,213	1,241	(2)	2,414	2,435	(1)		
Net interest income	2,566	2,558	. ,	5,128	5,211	(2)		
Total net revenue	3,779	3,799	(1)	7,542	7,646	(1)		
Provision for credit losses	100	94	6	185	188	(2)		
Noninterest expense								
Compensation expense	901	820	10	1,821	1,642	11		
Noncompensation expense	1,246	1,181	6	2,453	2,396	2		
Amortization of intangibles	112	125	(10)	223	250	(11)		
<b>Total noninterest expense</b>	2,259	2,126	6	4,497	4,288	5		
Income before income tax								
expense	1,420	1,579	(10)	2,860	3,170	(10)		
Income tax expense	552	599	(8)	1,111	1,202	(8)		
Net income	\$ 868	\$ 980	(11)	\$ 1,749	\$ 1,968	(11)		
Financial ratios								
ROE	24%	30%		25%	30%			
ROA	1.49	1.74		1.51	1.76			
Overhead ratio	60	56		60	56			
Overhead ratio excluding core	00	30		00	30			
deposit intangibles $^{(a)}$	57	53		57	53			
1 0 0				<del>-</del> -				

<sup>(</sup>a) Retail Financial Services uses the overhead ratio (excluding the amortization of core deposit intangibles (CDI)), a non-GAAP financial measure, to evaluate the underlying expense trends of the business. Including CDI amortization expense in the overhead ratio calculation results in a higher overhead ratio in the earlier years and a lower overhead ratio in later years; this would result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excludes Regional Banking s core deposit intangible amortization expense related to the Bank One merger of \$110 million and \$124 million for the quarters ended June 30, 2006 and 2005, respectively, and \$219 million and \$248 million year-to-date 2006 and 2005, respectively.

### **Quarterly results**

Net income of \$868 million was down by \$112 million, or 11%, from the prior year. The decrease reflected a \$131 million reduction in Mortgage Banking offset partially by growth in Regional Banking and in Auto Finance.

Net revenue decreased slightly to \$3.8 billion compared with the prior year. Net interest income of \$2.6 billion was flat, as the benefit of higher deposit and loan balances in Regional Banking was offset by narrower spreads earned on loans and deposits in Regional Banking and Mortgage Banking, as well as by lower auto loan and lease balances. Noninterest revenue of \$1.2 billion was down by \$28 million, or 2%, driven by lower MSR risk management results in Mortgage Banking, which were down by \$222 million compared with the prior year. This decrease was offset primarily by increases in Regional Banking fee income, mortgage production revenue and automobile operating lease income.

The provision for credit losses totaled \$100 million, up by \$6 million from the prior year, reflecting higher loan balances in Regional Banking. Credit trends were stable across all businesses.

Noninterest expense of \$2.3 billion increased by \$133 million, or 6%, a result of ongoing investments in the retail distribution network, the acquisition of Collegiate Funding Services late in the first quarter of 2006, and higher depreciation expense on owned automobiles subject to operating leases. These increases were partially offset by merger-related and other operating efficiencies.

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#### Year-to-date results

Net income of \$1.7 billion was down by \$219 million, or 11%, from the prior year. The decrease reflected weakness in Mortgage Banking offset partially by better results in Auto Finance.

Net revenue of \$7.5 billion was down by \$104 million. Net interest income of \$5.1 billion decreased by \$83 million, or 2%, reflecting narrower spreads on deposits and loans in Regional Banking and Mortgage Banking, as well as lower auto loan and lease balances. These decreases were offset by growth in deposit and loan balances in Regional Banking. Noninterest revenue of \$2.4 billion was down by \$21 million from the prior year-to-date period, driven by lower Mortgage Banking risk management results. This decrease was offset by increased fee income in Regional Banking, improved mortgage production revenue and higher automobile operating lease income.

The provision for credit losses totaled \$185 million, down by \$3 million from the prior year. Credit trends were stable across all businesses.

Noninterest expense of \$4.5 billion was up by \$209 million, or 5%, as a result of ongoing investments in the retail distribution network, the acquisition of Collegiate Funding Services in the first quarter of 2006 and higher depreciation expense on owned automobiles subject to operating leases. These increases were partially offset by merger-related and other operating efficiencies.

Selected metrics (in millions, except headcount	Т	Three mor	nths	ended June	30,	Six months ended June 30,				
and ratios)		2006		2005	Change		2006		2005	Change
Selected ending balances										
Assets	\$ 233	3,748	\$ 2	223,391	5%	\$ 2	33,748	\$2	23,391	5%
Loans <sup>(a)</sup>	203	3,928	1	97,927	3	2	03,928	1	97,927	3
Deposits	198	3,273	1	85,558	7	1	98,273	1	85,558	7
Selected average balances										
Assets	\$ 234	1,097	\$ 2	225,574	4	\$ 2	32,849	\$2	25,348	3
$Loans^{(b)}$	201	1,635	1	97,707	2		00,224	1	98,098	1
Deposits	199	9,075	1	86,523	7	1	96,741	1	85,435	6
Equity	14	1,300		13,250	8		14,099		13,175	7
Headcount	62	2,450		59,631	5		62,450		59,631	5
Credit data and quality statistics										
Net charge-offs	\$	113	\$	114	(1)	\$	234	\$	266	(12)
Nonperforming loans <sup>(c)</sup>	1	1,339		1,132	18		1,339		1,132	18
Nonperforming assets	1	1,520		1,319	15		1,520		1,319	15
Allowance for loan losses	1	1,321		1,135	16		1,321		1,135	16
Net charge-off rate <sup>(b)</sup> Allowance for loan losses to		0.24%		0.25%			0.25%		0.29%	
ending loans <sup>(a)</sup> Allowance for loan losses to		0.69		0.61			0.69		0.61	
nonperforming loans(c) Nonperforming loans to total		99		103			99		103	
loans		0.66		0.57			0.66		0.57	

*(a)* 

Includes loans held-for-sale of \$11,834 million and \$13,112 million at June 30, 2006 and 2005, respectively. These amounts are not included in the allowance coverage ratios.

(b) Average loans include loans held-for-sale of \$12,903 million and \$14,620 million for the quarter ended June 30, 2006 and 2005, respectively, and \$14,623 million and \$15,237 million for year-to-date 2006 and 2005,

charge-off rate.
(c) Nonperforming loans include loans

in the net

respectively.
These amounts
are not included

held-for-sale of \$9 million and \$26 million at June 30, 2006 and 2005, respectively.

These amounts are not included in the allowance coverage ratios.

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## **REGIONAL BANKING**

Selected income statement data	Three mo	onths ended Jui	ne 30,	Six months ended June 30,			
(in millions, except ratios)	2006	2005	Change	2006	2005	Change	
Noninterest revenue	\$ 851	\$ 821	4%	\$ 1,671	\$ 1,648	1%	
Net interest income	2,212	2,131	4	4,432	4,341	2	
Total Net revenue	3,063	2,952	4	6,103	5,989	2	
Provision for credit losses	70	63	11	136	128	6	
Noninterest expense	1,746	1,661	5	3,484	3,366	4	
Income before income tax							
expense	1,247	1,228	2	2,483	2,495		
Net income	764	762		1,521	1,548	(2)	
ROE	30%	34%		31%	35%		
ROA	1.86	2.04		1.91	2.10		
Overhead ratio Overhead ratio excluding core	57	56		57	56		
deposit intangibles <sup>(a)</sup>	53	52		53	52		

(a) Regional Banking uses the overhead ratio (excluding the amortization of core deposit intangibles ( CDI )), a non-GAAP financial measure, to evaluate the underlying expense trends of the business. Including CDI amortization expense in the overhead ratio calculation results in a higher overhead ratio in the earlier years and a lower

overhead ratio in later years; this would result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excludes Regional Banking s core deposit intangible amortization expense related to the Bank One merger of \$110 million and \$124 million for the quarters ended June 30, 2006 and 2005, respectively, and \$219 million and \$248 million year-to-date June 30, 2006 and 2005, respectively.

### **Quarterly results**

**Regional Banking** net income totaled \$764 million, up by \$2 million from the prior year. Net revenue of \$3.1 billion increased by \$111 million, or 4%. Results reflected growth in deposits, home equity and mortgage loans, as well as higher deposit-related fees and credit card sales. These increases were offset partially by narrower spreads earned on loans and deposits. While credit trends were stable, the provision for credit losses of \$70 million increased by \$7 million, or 11%, due to higher loan balances. Expenses of \$1.7 billion were up by \$85 million, or 5%, from the prior year. The increase was due to investments in the retail distribution network and the acquisition of Collegiate Funding Services in the first quarter, partially offset by merger savings and operating efficiencies.

### Year-to-date results

**Regional Banking** net income totaled \$1.5 billion, down by \$27 million, or 2%, from the prior year. Net revenue of \$6.1 billion increased by \$114 million, or 2%. Results reflected higher deposit balances, growth in home equity and mortgage loan balances, increased deposit-related fees and higher credit card sales. These increases in revenue were partially offset by narrower spreads on loans and deposits. Although credit trends were stable, the provision for credit losses increased due to higher loan balances. Expenses of \$3.5 billion were up by \$118 million, or 4%, from the prior year. Expenses increased due to investments in the retail distribution network and the acquisition of Collegiate Funding Services in the first quarter of 2006, partially offset by merger savings and other operating efficiencies.

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<b>Business metrics</b>	Three months ended June 30,			Six months ended June 30,					
(in billions, except ratios)	2006	2005	Change	2006	2005	Change			
			C			C			
Home equity origination									
volume	<b>\$ 14.0</b>	\$ 15.8	(11)%	\$ 25.7	\$ 27.7	(7)%			
End-of-period loans owned									
Home equity	<b>\$</b> 77.8	\$ 71.2	9	<b>\$</b> 77.8	\$ 71.2	9			
Mortgage	48.6	47.7	2	48.6	47.7	2			
Business banking	13.0	12.6	3	13.0	12.6	3			
Education	8.3	2.0	315	8.3	2.0	315			
Other loans <sup>(a)</sup>	2.6	2.8	(7)	2.6	2.8	(7)			
Total end of period loans	150.3	136.3	10	150.3	136.3	10			
End-of-period deposits									
Checking	62.3	61.6	1	62.3	61.6	1			
Savings	89.1	86.5	3	89.1	86.5	3			
Time and other	36.5	25.8	41	36.5	25.8	41			
Total end of period deposits	187.9	173.9	8	187.9	173.9	8			
Average loans owned		- / - / /	_		2,2,5	-			
Home equity	\$ 76.2	\$ 69.0	10	\$ 75.2	\$ 67.6	11			
Mortgage	47.1	46.0	2	45.9	44.7	3			
Business banking	13.0	12.5	4	12.8	12.5	2			
Education	<b>8.7</b>	2.8	211	7.1	3.7	92			
Other loans <sup>(a)</sup>	2.6	2.7	(4)	2.8	3.1	(10)			
Total average loans(b)	147.6	133.0	11	143.8	131.6	9			
Average deposits									
Checking	62.6	62.3		62.8	62.1	1			
Savings	89.8	87.3	3	89.6	87.5	2			
Time and other	35.4	25.4	39	33.9	25.0	36			
Total average deposits	187.8	175.0	7	186.3	174.6	7			
Average assets	164.6	150.0	10	160.9	148.5	8			
Average equity	10.2	9.0	13	10.0	8.9	12			
Credit data and quality									
statistics	4 40 54								
30+ day delinquency $rate^{(c)(d)}$	1.48%	1.32%		1.48%	1.32%				
Net charge-offs	φ 30	ф 22		Φ 63	Φ 67	(6)			
Home equity	\$ 30	\$ 32	(6)	\$ 63	\$ 67	(6)			
Mortgage	9	8	13	21	14	50			
Business banking Other leans(e)	16	25	(36)	34	44	(23)			
Other loans <sup>(e)</sup>	13	2	NM	20	11	82			
Total net charge-offs	68	67	1	138	136	1			
Net charge-off rate									

Home equity	0.16%	0.19%		0.17%	0.20%	
Mortgage	0.08	0.07		0.09	0.06	
Business banking	0.49	0.80		0.54	0.71	
Other loans $^{(b)(e)}$	0.55	0.23		0.55	0.62	
Total net charge-off rate <sup>(b)</sup>	0.19	0.21		0.20	0.21	
Nonperforming assets $(f)(g)(h)$	\$ 1,349	\$ 1,084	24	\$ 1,349	\$ 1,084	24

- (a) Includes
  commercial
  loans derived
  from community
  development
  activities and
  insurance policy
  loans.
- (b) Average loans include loans held-for-sale of \$1.9 billion and \$2.0 billion for the three months ended June 30, 2006 and 2005, respectively, and \$2.6 billion and \$3.2 billion for the six months ended June 30, 2006 and 2005, respectively. These amounts are not included in the net charge-off rate.
- (c) Excludes
  delinquencies
  related to loans
  eligible for
  repurchase as
  well as loans
  repurchased
  from GNMA
  pools that are
  insured by
  government
  agencies of
  \$0.8 billion and
  \$0.7 billion at
  June 30, 2006

and 2005, respectively. These amounts are excluded as reimbursement is proceeding normally.

(d) Excludes delinquencies

that are insured

by government

agencies under

the Federal

**Family** 

Education Loan

Program of

\$0.4 billion at

June 30, 2006.

Delinquencies

were

insignificant at

June 30, 2005.

These amounts

are excluded as

reimbursement

is proceeding

normally.

(e) Includes

insignificant

amounts of

Education net

charge-offs.

(f) Excludes

nonperforming

assets related to

loans eligible

for repurchase

as well as loans

repurchased

from GNMA

pools that are

insured by

government

agencies of

\$1.1 billion and

\$1.0 billion at

June 30, 2006

and 2005,

respectively.

These amounts

are excluded as

reimbursement is proceeding normally.

(g) Excludes loans that are 90 days past due and still accruing, which are insured by government agencies under the Federal *Family* Education Loan Program of \$0.2 billion at June 30, 2006. The Education loans past due 90 days were insignificant at June 30, 2005. These amounts are excluded as reimbursement is proceeding normally.

(h) Includes
nonperforming
loans
held-for-sale
related to
mortgage
banking
activities of
\$9 million and
\$26 million at
June 30, 2006
and 2005,

respectively.

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Retail branch business metrics	Tł	nree m	nontl	ns ended J	une 30,		Six months ended June 30,			
(in millions, except ratios and where otherwise noted)	20	006		2005	Change		2006	2005	Change	
Investment sales volume	\$ 3,0	692	\$	5 2,907	27%	\$	7,245	\$ 5,777	25%	
Number of:										
Branches	2,0	660		2,539	121#		2,660	2,539	121#	
ATMs	7,7	753		6,961	792		7,753	6,961	792	
Personal bankers	7,2	260		6,258	1,002		7,260	6,258	1,002	
Sales specialists	3,3	376		2,987	389		3,376	2,987	389	
Active online customers (in										
thousands)	5,0	072		4,053	1,019		5,072	4,053	1,019	
Checking accounts (in thousands)	9,0	072		8,504	568		9,072	8,504	568	
MORTGAGE BANKING										
Selected income statement data	Th	ree me	onth	s ended Ju	ine 30,		Six mor	ths ended June	e 30,	
(in millions, except ratios and where otherwise noted)	20	06		2005	Change		2006	2005	Change	
Production revenue Net mortgage servicing revenue:	•	02	\$	144	40%	\$	421	\$ 381	10%	
Servicing revenue Changes in MSR asset fair value: Due to inputs or assumptions in	5	63		517	9	j	1,123	1,036	8	
$model^{(a)}$	4	91		(702)	NM	1	,202	(154)	NM	
Other changes in fair value $^{(b)}$		92)		(324)	(21)		( <b>741</b> )	(663)	(12)	
Derivative valuation adjustments and	`			,	,		` /	,	,	
other	(5	46)		869	NM	(1	,299)	424	NM	
Total net mortgage servicing revenue	1	16		360	(68)		285	643	(56)	
Total net revenue	3	18		504	(37)		706	1,024	(31)	
Noninterest expense		29		306	8		653	605	8	
Trommerest expense				200	Ü		000	002	Ü	
Income (loss) before income tax										
expense	(	<b>(11)</b>		198	NM		53	419	(87)	
Net income (loss)	\$	<b>(7)</b>	\$	124	NM	\$	32	\$ 263	(88)	
ROE	N	M		31%			4%	33%		
ROA		M		2.40			0.25	2.56		

**Business metrics (in billions)** 

Third-party mortgage loans serviced						
(ending)	\$497.4	\$ 438.1	14	<b>\$ 497.4</b>	\$ 438.1	14
MSR net carrying value (ending)	8.2	5.0	64	8.2	5.0	64
Average mortgage loans held-for-sale	9.8	10.5	(7)	11.4	10.9	5
Average assets	23.9	20.7	15	25.5	20.7	23
Average equity	1.7	1.6	6	1.7	1.6	6
Mortgage origination volume by channel (in billions)						
Retail	\$ 10.8	\$ 11.7	(8)	<b>\$ 19.9</b>	\$ 21.7	(8)
Wholesale	<b>8.7</b>	8.7		16.1	15.9	1
Correspondent (including negotiated						
transactions)(c)	17.0	10.7	59	29.4	20.2	46
Total	\$ 36.5	\$ 31.1	17	\$ 65.4	\$ 57.8	13

(a) Represents MSR
asset fair value
adjustments due
to changes in
inputs, such as
interest rates
and volatility, as
well as updates
to assumptions
used in the
valuation
model.

(b) Includes changes in the MSR value due to servicing portfolio runoff (or time decay). **Effective** January 1, 2006, the Firm implemented SFAS 156, adopting fair value accounting for the MSR asset. For the period ending June 30, 2005, this amount represents MSR asset amortization

expense

calculated in accordance with SFAS 140.

(c) Includes \$5.0 billion and \$5.7 billion of purchased correspondent bulk servicing for the three and six months ended June 30, 2006, respectively. Purchased correspondent

> bulk servicing for 2005 was not significant.

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### **Quarterly results**

Mortgage Banking net loss was \$7 million, compared with net income of \$124 million in the prior year. Net revenue was \$318 million, down by \$186 million from the prior year. Revenue comprises production revenue and net mortgage servicing revenue. Production revenue was \$202 million, up by \$58 million, reflecting higher gain-on-sale margins. Net mortgage servicing revenue was \$116 million, down by \$244 million from the prior year. This decline was primarily related to: MSR risk management revenue of negative \$55 million (including \$38 million in losses on the sale of available-for-sale securities), down by \$222 million from the prior year, reflecting a fully hedged position during the current quarter; a decline of \$68 million in other changes in MSR fair value; and an increase in loan servicing revenue of \$46 million on a 14% increase in third-party loans serviced. Noninterest expense was \$329 million, up by \$23 million, or 8%.

## Year-to-date results

Mortgage Banking net income was \$32 million, compared with net income of \$263 million in the prior year. Net revenue was \$706 million, down by \$318 million from the prior year. Revenue comprises production revenue and net mortgage servicing revenue. Production revenue was \$421 million, up by \$40 million, reflecting higher gain-on-sale margins on slightly higher originations. Net mortgage servicing revenue was \$285 million, down by \$358 million from the prior year. This decline was primarily related to a \$367 million decrease in MSR risk management revenue from the prior year. Noninterest expense was \$653 million, up by \$48 million, or 8%.

### **AUTO FINANCE**

Selected income statement data (in millions, except ratios and where	Thre	ee months ended J	une 30,	Six months ended June 30,			
otherwise noted)	2006	2005	Change	2006	2005	Change	
Noninterest revenue	\$ 90	\$ 32	181%	\$ 134	\$ (3)	NM	
Net interest income	308	311	(1)	599	636	(6)%	
Total net revenue	398	343	16	733	633	16	
Provision for credit losses	30	31	(3)	49	60	(18)	
Noninterest expense	184	159	16	360	317	14	
Income before income tax expense	184	153	20	324	256	27	
Net income	111	94	18	196	157	25	
ROE	19	<b>)%</b> 14%		16%	12%		
ROA	0.98	0.69		0.85	0.56		
<b>Business metrics (in billions)</b>							
Auto origination volume	\$ 4.5	\$ 4.1	10	<b>\$ 8.8</b>	\$ 8.9	(1)	
End-of-period loans and lease related assets							
Loans outstanding	\$ 39.4	\$ 44.3	(11)	\$ 39.4	\$ 44.3	(11)	
Lease financing receivables	2.8	6.1	(54)	2.8	6.1	(54)	
Operating lease assets	1.3	0.4	225	1.3	0.4	225	
Total end-of-period loans and lease							
related assets	43.5	50.8	(14)	43.5	50.8	(14)	

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Average loans and lease related						
assets						
Loans outstanding $^{(a)}$	\$ 40.3	\$ 47.0	(14)	<b>\$ 40.7</b>	\$ 47.9	(15)
Lease financing receivables	3.2	6.6	(52)	3.6	7.1	(49)
Operating lease assets	1.2	0.3	300	1.1	0.2	450
Total average loans and lease related						
assets	44.7	53.9	(17)	45.4	55.2	(18)
Average assets	45.6	54.9	(17)	46.4	56.1	(17)
Average equity	2.4	2.7	(11)	2.4	2.7	(11)
		25				

Credit quality statistics 30+ day delinquency rate	1.37%	1.45%		1.37%	1.45%	
Net charge-offs						
Loans	<b>\$ 44</b>	\$ 45	(2)	<b>\$ 92</b>	\$ 119	(23)
Lease receivables	1	2	(50)	4	11	(64)
Total net charge-offs	45	47	(4)	96	130	(26)
Net charge-off rate						
Loans <sup>(a)</sup>	0.45%	0.40%		0.46%	0.51%	
Lease receivables	0.13	0.12		0.22	0.31	
Total net charge-off rate <sup>(a)</sup>	0.43	0.37		0.44	0.49	
Nonperforming assets	<b>\$ 171</b>	\$ 235	(27)	<b>\$ 171</b>	\$ 235	(27)

(a) Average loans include loans held-for-sale of \$1.2 billion and \$2.1 billion for the quarters ended June 30. 2006 and 2005, and \$0.6 billion and \$1.1 billion for year-to-date 2006 and 2005, respectively. These amounts are not included in the net charge-off rate.

### **Quarterly results**

**Auto Finance** net income of \$111 million was up by \$17 million, or 18%, from the prior year. Revenue increased due to wider loan spreads on lower loan and lease balances. After adjusting for the impact of increased depreciation expense on owned automobiles subject to operating leases, expenses were down slightly as operating efficiencies offset increased costs related to higher production volumes.

### Year-to-date results

**Auto Finance** net income of \$196 million was up by \$39 million, or 25%, from the prior year. Revenue benefited from wider loan spreads, partially offset by a decline in loan and lease balances. The provision for credit losses declined, benefiting from stable credit trends. After adjusting for the impact of increased depreciation expense on owned automobiles subject to operating leases, expenses declined reflecting lower production volumes and operating efficiencies.

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## **CARD SERVICES**

For a discussion of the business profile of CS, see pages 45—46 of JPMorgan Chase s 2005 Annual Report. JPMorgan Chase uses the concept of managed receivables to evaluate the credit performance of its credit card loans, both sold and not sold. For further information, see Explanation and reconciliation of the Firm s use of non-GAAP financial measures on pages 11—14 of this Form 10—Q. Managed results exclude the impact of credit card securitizations on Total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported Net income; however, it does affect the classification of items on the Consolidated statements of income.

Selected income statement data								
managed basis	Three months ended June 30,				nonths ended Ju	June 30,		
(in millions, except ratios)	2006	2005	Change	2006	2005	Change		
Revenue								
Credit card income	\$ 653	\$ 868	(25)%	\$ 1,254	\$ 1,629	(23)%		
All other income	49	42	17	120	53	126		
Noninterest revenue	702	910	(23)	1,374	1,682	(18)		
Net interest income	2,962	2,976		5,975	5,983			
Total net revenue <sup>(a)</sup>	3,664	3,886	(6)	7,349	7,665	(4)		
Provision for credit losses <sup>(b)</sup>	1,031	1,641	(37)	2,047	3,277	(38)		
Noninterest expense								
Compensation expense	251	291	(14)	510	576	(11)		
Noncompensation expense	810	904	(10)	1,606	1,743	(8)		
Amortization of intangibles	188	188		376	377			
Total noninterest expense <sup>(a)</sup>	1,249	1,383	(10)	2,492	2,696	(8)		
Income before income tax								
expense <sup>(a)</sup>	1,384	862	61	2,810	1,692	66		
Income tax expense	509	320	59	1,034	628	65		
Net income	\$ 875	\$ 542	61	\$ 1,776	\$ 1,064	67		
Memo: Net securitization gains								
(amortization)	\$ (6)	\$ 15	NM	<b>\$</b> 2	\$ 3	(33)		
Financial metrics	, ,							
ROE	25%	6 18%		25%	18%			
Overhead ratio	34	36		34	35			

- (a) As a result of the integration of Chase Merchant Services and Paymentech merchant processing businesses into a joint venture, beginning in the fourth quarter of 2005, Total net revenue, Total noninterest expense and Income before income tax expense have been reduced to reflect the deconsolidation of Paymentech. There is no impact to Net
- (b) Second quarter
  2006 includes a
  \$90 million
  release of
  Allowance for
  loan losses
  related to
  Hurricane
  Katrina.

income.

To illustrate underlying business trends, the following discussion of Card Services performance assumes for all relevant 2005 periods that the deconsolidation of Paymentech had occurred as of the beginning of the year. The effect of the deconsolidation would have reduced Total net revenue, primarily in Noninterest revenue, and Total noninterest expense, but would not have any impact on Net income for such periods. For a reconciliation of Card Services managed basis to an adjusted basis to disclose the effect of the deconsolidation of Paymentech, see page 30 of this Form 10-Q.

### **Quarterly results**

Net income of \$875 million was up by \$333 million, or 61%, from the prior year. Results were driven by a lower provision for credit losses, due to significantly lower bankruptcy filings and the release of \$90 million of Allowance for loan losses related to Hurricane Katrina.

End-of-period managed loans of \$139.3 billion increased by \$2.0 billion, or 1%, from the prior year. Average managed loans of \$137.2 billion increased by \$2.0 billion, or 1%, from the prior year. The current quarter included average managed and end-of-period managed loans of \$2.1 billion from the acquisition of the Sears Canada credit card business (acquired in the fourth quarter of 2005), as well as \$1.2 billion of average managed loans and \$1.6 billion of end-of-period managed loans from the acquisition, in the current quarter, of the Kohl s private label

portfolio. Compared with the prior year, both average managed and end-of-period managed loans were negatively affected by higher customer payment rates. Management believes that contributing to the higher payment rates are the new minimum payment rules and a higher proportion of customers in rewards-based programs.

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Total net revenue was \$3.7 billion, down by \$76 million, or 2%, from the prior year. Net interest income of \$3.0 billion was down slightly from the prior year. The primary driver was narrower spreads on loans as the managed net interest margin of 8.66% was down from 8.83% in the prior year, offset partially by a 1% increase in average managed loan balances from the prior year. Noninterest revenue of \$702 million was down by \$66 million, or 9%, due to higher volume-driven payments to partners, higher expense related to reward programs and lower securitization gains, partially offset by increased interchange income related to a 12% increase in charge volume.

The managed provision for credit losses was \$1.0 billion, down by \$610 million, or 37%, from the prior year. This decrease was due to lower bankruptcy-related losses, strong underlying credit quality, and the release of \$90 million of Allowance for loan losses relating to Hurricane Katrina. The managed net charge-off rate for the quarter decreased to 3.28%, down from 4.87% in the prior year. The 30-day managed delinquency rate was 3.14%, down from 3.34% in the prior year.

Noninterest expense of \$1.2 billion was flat from the prior year. Merger savings, other efficiencies and the absence of a litigation charge incurred in the prior year were offset by the acquisition of the Sears Canada credit card business and Kohl s private label portfolio, higher marketing spending and by increased fraud-related losses.

### Year-to-date results

Net income of \$1.8 billion was up by \$712 million, or 67%, from the prior year. Results were driven by a lower provision for credit losses due to significantly lower bankruptcy filings and the release of \$90 million of Allowance for loan losses related to Hurricane Katrina.

End-of-period managed loans of \$139.3 billion increased by \$2.0 billion, or 1%, from the prior year. Average managed loans of \$137.6 billion increased by \$3.2 billion, or 2%, from the prior year. The current period included \$2.1 billion of average and end-of-period loans from the acquisition of the Sears Canada credit card business (acquired in the fourth quarter of 2005), as well as approximately \$600 million of average loans and \$1.6 billion of end-of-period loans from the acquisition, in the current period, of the Kohl s private label portfolio. Compared with the prior year, both average and end-of-period loans were negatively affected by higher customer payment rates. Management believes that contributing to the higher payment rates are the new minimum payment rules and a higher proportion of customers in rewards-based programs.

Total net revenue of \$7.3 billion was flat to the prior year. Net interest income of \$6.0 billion was flat to the prior year. The primary driver was narrower spreads on loans as the managed net interest margin of 8.76% was down from 8.98% in the prior year, which were offset by a 2% increase in average managed loan balances from the prior year. Noninterest revenue of \$1.4 billion was down \$31 million, or 2%, due to higher volume-driven payments to partners and higher expense related to reward programs partially offset by increased interchange income related to a 9% increase in charge volume.

The managed provision for credit losses was \$2.0 billion, down by \$1.2 billion, or 38%, from the prior year. This decrease was due to lower bankruptcy-related losses, strong underlying credit quality and the release of \$90 million of Allowance for loan losses relating to Hurricane Katrina. The managed net charge-off rate decreased to 3.13%, down from 4.85% in the prior year. The 30-day managed delinquency rate was 3.14%, down from 3.34% in the prior year. Noninterest expense of \$2.5 billion was up \$51 million, or 2%. The increase was related to the acquisition of the Sears Canada credit card business and Kohl s private label portfolio, increased marketing spend and higher fraud-related losses, partially offset by merger savings, other efficiencies and the absence of a litigation charge.

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Selected metrics	Three m	nonths ended Ju	ine 30,	Six mor	nths ended June 30,		
(in millions, except headcount, ratios and where otherwise noted)	2006	2005	Change	2006	2005	Change	
% of average managed outstandings: Net interest income Provision for credit losses Noninterest revenue Risk adjusted margin <sup>(a)</sup> Noninterest expense Pre-tax income (ROO) Net income	8.66% 3.01 2.05 7.70 3.65 4.05 2.56	8.83% 4.87 2.70 6.66 4.10 2.56 1.61		8.76% 3.00 2.01 7.77 3.65 4.12 2.60	8.98% 4.92 2.52 6.58 4.05 2.54 1.60		
Business metrics Charge volume (in billions) Net accounts opened (in thousands) <sup>(b)</sup> Credit cards issued (in thousands) Number of registered Internet customers (in millions) Merchant acquiring business <sup>(c)</sup> Bank card volume (in billions) Total transactions (in millions) <sup>(d)</sup>	\$ 84.4 24,573 136,685 19.1 \$ 166.3 4,476	\$ 75.6 2,789 95,465 12.0 \$ 141.2 3,804	12% NM 43 59 18 18	\$ 158.7 27,291 136,685 19.1 \$ 314.0 8,606	\$ 145.9 5,533 95,465 12.0 \$ 266.3 7,263	9% 393 43 59 18 18	
Selected ending balances Loans: Loans on balance sheets Securitized loans Managed loans	\$ 72,961 66,349 \$139,310	\$ 68,510 68,808 \$ 137,318	6 (4) 1	\$ 72,961 66,349 \$ 139,310	\$ 68,510 68,808 \$ 137,318	6 (4) 1	
Selected average balances Managed assets Loans: Loans on balance sheets Securitized loans	\$ 144,284 \$ 68,185 69,005	\$ 140,741 \$ 67,131 68,075	3 2 1	\$ 145,134 \$ 68,319 69,287	\$ 139,632 \$ 65,683 68,718	4 4 1	
Managed loans Equity	\$ 137,190 14,100	\$ 135,206 11,800	1 19	\$ 137,606 14,100	\$ 134,401 11,800	2 19	
Headcount	18,753	20,647	(9)	18,753	20,647	(9)	
Credit quality statistics Net charge-offs Net charge-off rate	\$ 1,121 3.28%	\$ 1,641 4.87%	(32)	\$ 2,137 3.13%	\$ 3,231 4.85%	(34)	

**Delinquency ratios** 

30+ days 90+ days	3.14% 1.52	3.34% 1.54		3.14% 1.52	3.34% 1.54	
Allowance for loan losses Allowance for loan losses to	\$ 3,186	\$ 3,055	4	<b>\$ 3,186</b> \$	3,055	4
period-end loans	4.37%	4.46%		4.37%	4.46%	

- (a) Represents
  Total net
  revenue less
  Provision for
  credit losses.
- (b) Second quarter 2006 includes 21 million accounts from the acquisition of the Kohl s private label portfolio.
- (c) Represents
  100% of the
  merchant
  acquiring
  business.
- (d) Periods prior to the fourth quarter of 2005 have been restated to conform methodologies following the integration of Chase Merchant Services and Paymentech merchant processing businesses.

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# Reconciliation from reported basis to managed basis

The financial information presented below reconciles reported basis and managed basis to disclose the effect of securitizations.

(in millions)		Three <b>2006</b>	mont	hs ended J 2005	une 30, Change		Six n <b>2006</b>	nonth	s ended Jur 2005	ne 30, Change
Income statement data <sup>(a)</sup> Credit card income Reported data for the period Securitization adjustments	\$	1,590 (937)	\$	1,596 (728)	% (29)	\$	3,316 (2,062)	\$	3,172 (1,543)	5% (34)
Managed credit card income	\$	653	\$	868	(25)	\$	1,254	\$	1,629	(23)
Net interest income Reported data for the period Securitization adjustments Managed net interest income	<b>\$</b>	1,464 1,498 2,962	\$	1,318 1,658 2,976	11 (10)	<b>\$</b>	2,903 3,072 5,975	\$	2,593 3,390 5,983	12 (9)
Total net revenue Reported data for the period Securitization adjustments Managed total net revenue	\$	3,103 561 3,664	\$	2,956 930 3,886	5 (40) (6)	<b>\$</b>	6,339 1,010 7,349	\$	5,818 1,847 7,665	9 (45) (4)
Provision for credit losses Reported data for the period <sup>(b)</sup> Securitization adjustments  Managed provision for credit losses <sup>(b)</sup>	\$	470 561 1,031	\$	711 930 1,641	(34) (40) (37)	\$ \$	1,037 1,010 2,047	\$	1,430 1,847 3,277	(27) (45)
Balance sheet average balances <sup>(a)</sup> Total average assets Reported data for the period Securitization adjustments	\$	77,371 66,913	\$	74,515 66,226	4 1	\$	77,901 67,233	\$	72,768 66,864	7 1

Managed average assets	<b>\$</b> 1	144,284	\$ 1	40,741	3	\$ 1	145,134	\$ 1	139,632	4
Credit quality statistics <sup>(a)</sup> Net charge-offs Reported net charge-offs data for the period Securitization adjustments	\$	560 561	\$	711 930	(21) (40)	\$	1,127 1,010	\$	1,384 1,847	(19) (45)
Managed net charge-offs	\$	1.121	\$	1.641	(32)	\$	2,137	\$	3.231	(34)

(a) JPMorgan Chase uses the concept of managed receivables to evaluate the credit performance and overall performance of the underlying credit card loans, both sold and not sold; as the same borrower is continuing to use the credit card for ongoing charges, a borrower s credit performance will affect both the receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed receivables, **JPMorgan** Chase treats the sold receivables

as if they were still on the

balance sheet in

order to

disclose the

credit

performance

(such as net

charge-off

rates) of the

entire managed

credit card

portfolio.

Managed results

exclude the

impact of credit

card

securitizations

on Total net

revenue, the

Provision for

credit losses, net

charge-offs and

loan

receivables.

Securitization

does not change

reported net

income versus

managed

earnings;

however, it does

affect the

classification of

items on the

Consolidated

statements of

income.

(b) Second quarter

2006 includes a

\$90 million

release of

Allowance for

loan losses

related to

Hurricane

Katrina.

## Reconciliation from managed basis to adjusted basis

The financial information presented below reconciles Card Services managed basis presentation to this adjusted basis to disclose the effect of the deconsolidation of Paymentech.

Three months ended June 30, Six months ended June 30, (in millions) 2006 2005 Change 2006 2005 Change

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Noninterest revenue Reported for the period	\$ 702	\$ 910	(23)%	\$ 1,374	\$ 1,682	(18)%
Adjustment for Paymentech		(142)	NM		(277)	NM
Adjusted Noninterest revenue	\$ 702	\$ 768	(9)	\$ 1,374	\$ 1,405	(2)
Total net revenue						
Reported for the period	\$ 3,664	\$ 3,886	(6)	\$ 7,349	\$ 7,665	(4)
Adjustment for Paymentech		(146)	NM		(284)	NM
Adjusted Total net revenue	\$ 3,664	\$ 3,740	(2)	\$ 7,349	\$ 7,381	
Noninterest expense						
Reported for the period	\$ 1,249	\$ 1,383	(10)	\$ 2,492	\$ 2,696	(8)
Adjustment for Paymentech		(131)	NM		(255)	NM
Adjusted Total noninterest						
expense	\$ 1,249	\$ 1,252		\$ 2,492	\$ 2,441	2
		2.0				
		30				

### **COMMERCIAL BANKING**

For a discussion of the business profile of CB, see page 4 of this Form 10 Q. For additional information on the transfers of various wholesale banking clients among CB, the IB and TSS, see page 14 of this Form 10 Q. The agreement to acquire The Bank of New York s middle-market banking business will add approximately 2,000 clients, \$2.9 billion of loans and \$1.6 billion in deposits.

Selected income statement data	Three months ended June 30,			Six months ended June 30			
(in millions, except ratios)	2006	2005	Change	2006	2005	Change	
Revenue							
Lending & deposit related fees	<b>\$ 147</b>	\$ 142	4%	\$ 289	\$ 284	2%	
Asset management,	ψ 147	ψ 142	770	Ψ 20)	Ψ 201	270	
administration and commissions	16	14	14	31	28	11	
All other income <sup>(a)</sup>	111	96	16	187	167	12	
	25.4	2.52	0	<b>=</b> 0 <b>=</b>	450		
Noninterest revenue	274	252	9	507	479	6	
Net interest income	675	616	10	1,342	1,216	10	
<b>Total net revenue</b>	949	868	9	1,849	1,695	9	
Provision for credit losses	(12)	142	NM	(5)	136	NM	
Noninterest expense							
Compensation expense	179	159	13	376	320	18	
Noncompensation expense	302	293	3	587	569	3	
Amortization of intangibles	15	17	(12)	31	34	(9)	
<b>Total noninterest expense</b>	496	469	6	994	923	8	
Income before income tax							
expense	465	257	81	860	636	35	
Income tax expense	182	100	82	337	248	36	
Net income	\$ 283	\$ 157	80	\$ 523	\$ 388	35	
Financial ratios							
ROE	21%	19%		19%	23%		
ROA	2.01	1.21		1.89	1.52		
Overhead ratio	52	54		54	54		

<sup>(</sup>a) IB-related and commercial card revenues are included in All other income.

### **Quarterly results**

Net income was \$283 million, up by \$126 million, or 80%, from the prior year. The increase was driven by a lower provision for credit losses and higher revenue.

Net revenue was \$949 million, up by \$81 million, or 9%, from the prior year. Net interest income was \$675 million, up by \$59 million, or 10%, due to wider spreads on higher liability balances and increased loan balances, partially offset by narrower loan spreads. Noninterest revenue was \$274 million, up by \$22 million, or 9%, from the prior year due to higher other income.

Each business within Commercial Banking grew revenue over the prior year. Middle Market Banking revenue was \$634 million, an increase of \$43 million, or 7%, primarily due to higher treasury services and investment banking revenue. Mid-Corporate Banking and Real Estate revenues increased 16% and 14%, respectively, primarily due to increases in treasury services revenue.

Provision for credit losses was a benefit of \$12 million compared with a cost of \$142 million in the prior year. The provision for credit losses in the prior year was related primarily to refinements in the data used to estimate the allowance for credit losses.

Noninterest expense was \$496 million, up by \$27 million, or 6%, from the prior year, primarily due to higher compensation expense.

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#### Year-to-date results

Earnings of \$523 million increased by \$135 million, or 35%, from the prior year due to higher revenues and lower provision, partially offset by higher expenses.

Net revenues of \$1.8 billion increased 9%, or \$154 million. Net interest income increased to \$1.3 billion due to wider spreads on higher liability balances and increased loan balances, partially offset by narrower loan spreads. Noninterest revenue was \$507 million, up \$28 million, or 6%, due to higher other income.

Provision for credit losses was a net benefit of \$5 million compared with a cost of \$136 million in the prior year. The provision for credit losses in the prior year was primarily related to refinements in the data used to estimate the allowance for credit losses.

Noninterest expenses of \$994 million increased by \$71 million, or 8%, from last year, primarily related to higher compensation expense resulting from the adoption of SFAS 123R.

Selected metrics	7	71	a 4la	ا لىدادىد. 1 كىلىدىد	20		C:	41		20	
(in millions, except ratio and headcount data)		2006	onths ended J 2005		Change			nuns	ended Ju 2005	Change	
Revenue by product:											
$\mathcal{E}$	\$	331	\$	311	6%	\$	650	\$	603	8%	
Treasury services		566		502	13		1,116		999	12	
Investment banking		66		61	8		106		100	6	
Other		(14)		(6)	(133)		(23)		(7)	(229)	
Total Commercial Banking revenue		949		868	9		1,849		1,695	9	
IB revenues, gross <sup>(a)</sup>	\$	186	\$	150	24	\$	300	\$	257	17	
Revenue by business:											
	\$	634	\$	591	7	\$	1,257	\$	1,161	8	
Mid-Corporate Banking	Ψ	161	Ψ	139	16	4	298	4	262	14	
Real Estate		114		100	14		219		198	11	
Other		40		38	5		75		74	1	
Total Commercial Banking revenue		949		868	9		1,849		1,695	9	
Selected average balances											
Total assets	\$ 56	5,561	\$5	2,073	9	\$	55,671	\$	51,607	8	
Loans and leases $^{(b)}$	52	2,413	4	7,792	10		51,629		47,199	9	
Liability balances <sup>(c)</sup>		2,556		5,150	11		71,664		65,264	10	
Equity	5	5,500		3,400	62		5,500		3,400	62	
Average loans by business:					_						
Č		2,492		1,092	5	\$	32,178	\$	30,670	5	
Mid-Corporate Banking		3,269		6,250	32		7,925		6,026	32	
Real Estate		,515		6,724	12		7,476		6,830	9	
Other	4	,137		3,726	11		4,050		3,673	10	
Total Commercial Banking loans	52	2,413	4	7,792	10		51,629		47,199	9	

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Headcount	4,320		4,442	(3)	4,320	4,442	(3)
Credit data and quality statistics:							
Net charge-offs (recoveries)	\$ (3)	\$	(3)		\$ <b>(10)</b>	\$ (1)	NM
Nonperforming loans	225		434	(48)	225	434	(48)
Allowance for loan losses	1,394		1,431	(3)	1,394	1,431	(3)
Allowance for lending-related commitments	157		196	(20)	157	196	(20)
Net charge-off (recovery) rate <sup>(b)</sup>	(0.02)%		(0.03)%		(0.04)%	%	
Allowance for loan losses to average loans <sup>(b)</sup>	2.68		3.02		2.72	3.05	
Allowance for loan losses to nonperforming							
loans	620		330		620	330	
Nonperforming loans to average loans	0.43		0.91		0.44	0.92	
	32	,					

(a) Represents 100% of the revenue related to investment banking products for which there is a sharing agreement between Commercial Banking and the Investment Bank and for the investment banking products that are sold through Commercial Banking.

(b) Average loans include loans held-for-sale of \$334 million and \$463 million for the three months ended June 30, 2006 and 2005, respectively, and \$301 million and \$311 million for the six months ended June 30. 2006 and 2005,

respectively.
These amounts
are not included
in the net
charge-off rate

or allowance

coverage ratios.(c) Liability

balances
include deposits
and deposits
swept to

on-balance sheet liabilities.

#### TREASURY & SECURITIES SERVICES

For a discussion of the business profile of TSS, see page 5 of this Form 10 Q. In 2006, various wholesale banking clients, and the related revenue and expense, have been transferred among CB, IB and TSS. As a result, prior period amounts have been reclassified to conform to the current year presentation. TSS firmwide disclosures have also been adjusted to reflect a refined set of TSS products and a revised split of liability balances and lending-related revenue related to the client transfers described on page 14 of this Form 10 Q.

The Firm has announced the exchange of select corporate trust businesses including trustee, paying agent, loan agency services and document management for the consumer, small business and middle market banking businesses of The Bank of New York. These corporate trust businesses, which were previously reported in TSS, have been deemed discontinued operations. The related balance sheet, income statement and assets under custody activity have been transferred to the Corporate segment during the second quarter of 2006, and all prior periods have been revised to reflect this transfer.

Selected income statement data	Three	months ended.	June 30,	Six n	nonths ended Ju	ne 30,		
(in millions, except ratios)	2006	2005	Change	2006	2005	Change		
Revenue								
Lending & deposit related fees Asset management,	\$ 184	\$ 198	(7)%	\$ 366	\$ 368	(1)%		
administration and commissions	683	611	12	1,333	1,175	13		
All other income	178	140	27	324	258	26		
Noninterest revenue	1,045	949	10	2,023	1,801	12		
Net interest income	543	468	16	1,050	922	14		
Total net revenue	1,588	1,417	12	3,073	2,723	13		
Provision for credit losses	4	2	100		(1)	NM		
Credit reimbursement to IB <sup>(a)</sup>	(30)	(38)	21	(60)	(76)	21		
Noninterest expense								
Compensation expense	537	476	13	1,086	933	16		
Noncompensation expense	493	593	(17)	973	1,079	(10)		
Amortization of intangibles	20	21	(5)	39	42	(7)		
Total noninterest expense	1,050	1,090	(4)	2,098	2,054	2		
Income before income tax								
expense	504	287	76	915	594	54		
Income tax expense	188	99	90	337	207	63		
Net income	\$ 316	\$ 188	68	\$ 578	\$ 387	49		
Financial ratios								
ROE	58%	49%		49%	51%			

Overhead ratio	66	77	68	75
Pre-tax margin ratio <sup>(b)</sup>	32	20	30	22

(a) TSS is charged a credit reimbursement related to certain exposures managed within the IB credit portfolio on behalf of clients shared with TSS. For a further discussion, see Credit reimbursement on page 35 of **JPMorgan** Chase s 2005 Annual Report.

(b) Pre-tax margin represents Income before income tax expense divided by Total net revenue, which is a comprehensive measure of pre-tax performance and is another basis by which TSSmanagement evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of TSS earnings, after all operating costs

are taken into consideration.

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#### **Quarterly results**

Net income was a record \$316 million, up by \$128 million, or 68%, from the prior year. Earnings benefited from higher revenue due to wider spreads on higher average liability balances, fee income and the absence of prior-year charges of \$58 million (after-tax) related to the termination of a client contract.

Net revenue was a record \$1.6 billion, up by \$171 million, or 12%, from the prior year. Noninterest revenue was \$1.0 billion, up by \$96 million, or 10%. The improvement was due primarily to an increase in assets under custody to \$11.5 trillion, which was driven by market value appreciation and new business. Also contributing to the improvement was growth in foreign exchange, securities lending and ADRs, all of which were driven by a combination of increased product usage by existing clients and new business. Net interest income was \$543 million, up by \$75 million, or 16%, primarily resulting from wider spreads on higher average liability balances.

Treasury Services net revenue of \$702 million was flat. Worldwide Securities Services net revenue of \$886 million grew by \$173 million, or 24%. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.2 billion, up by \$241 million, or 12%. Treasury Services firmwide net revenue grew to \$1.3 billion, up by \$68 million, or 5%.

Noninterest expense was \$1.1 billion, down by \$40 million, or 4%. The decrease was due to the absence of \$93 million in charges taken in the second quarter of 2005 related to the termination of a client contract, partially offset by higher compensation expense related to higher headcount supporting increased client activity and business growth.

#### Year-to-date results

Net income was \$578 million, up by \$191 million, or 49%, from the prior year. Earnings benefited from higher revenue due to wider spreads on higher average liability balances, fee income and the absence of prior year charges of \$58 million (after-tax) related to the termination of a client contract.

Net revenue was \$3.1 billion, up by \$350 million, or 13%, from the prior year. Noninterest revenue was \$2.0 billion, up by \$222 million, or 12%. The improvement was due primarily to an increase in assets under custody to \$11.5 trillion, which was driven by market value appreciation and new business. Also contributing to the improvement was growth in foreign exchange, securities lending and ADRs, all of which were driven by a combination of increased product usage by existing clients and new business. Net interest income was \$1.1 billion, up by \$128 million, or 14%, primarily resulting from wider spreads on higher average liability balances.

Treasury Services net revenue of \$1.4 billion was up 4%. Worldwide Securities Services net revenue of \$1.7 billion grew by \$294 million, or 21%. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$4.3 billion, up by \$478 million, or 13%. Treasury Services firmwide net revenue grew to \$2.6 billion, up by \$184 million, or 8%.

Noninterest expense was \$2.1 billion, up by \$44 million, or 2%. The increase was due to higher compensation expense related to higher headcount supporting increased client activity and business growth and the impact of the adoption of SFAS 123R, partially offset by the absence of prior year charges of \$93 million related to the termination of a client contract.

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Selected metrics	Thre	e month	ıs ended Jı	une 30,		Six months ended June 30,				
(in millions, except headcount, ratio data and where otherwise noted)	2000	5	2005	Chang	ge	2006	2005	Change		
Revenue by business Treasury Services Worldwide Securities Services	\$ 702 886		704 713	24	%	\$ 1,395 1,678	\$ 1,339 1,384	4% 21		
Total net revenue	\$ 1,588	\$	1,417	12	:	\$ 3,073	\$ 2,723	13		
Business metrics Assets under custody (in billions) Number of: US\$ ACH transactions originated (in	\$ 11,536	5 \$	9,716	19	;	\$ 11,536	\$ 9,716	19		
millions)	848	3	727	17		1,686	1,426	18		
Total US\$ clearing volume (in thousands) International electronic funds	26,500	6	24,200	10		51,688	45,905	13		
transfer volume (in thousands) <sup>(a)</sup> Wholesale check volume (in	35,255	5	20,014	76		68,996	37,173	86		
millions) Wholesale cards issued (in	904	ı	991	(9)		1,756	1,931	(9)		
thousands) <sup>(b)</sup> <b>Selected balance sheets (average)</b>	16,27	[	12,075	35		16,271	12,075	35		
Total assets Loans Liability balances <sup>(c)</sup> Equity <b>Headcount</b> <sup>(d)</sup>	\$ 31,774 14,993 194,181 2,200	<b>3</b> L	27,364 11,452 154,530 1,525	16 31 26 44 10	;	\$ 30,509 13,972 186,201 2,372	\$ 27,932 11,694 149,643 1,525 21,926	9 19 24 56 10		
TSS firmwide metrics	24,100	,	21,926	10		24,100	21,920	10		
Treasury Services firmwide revenue <sup>(e)</sup> Treasury & Securities Services firmwide revenue <sup>(e)</sup>	\$ 1,318 2,204		1,250 1,963	5 12	;	\$ 2,609 4,287	\$ 2,425 3,809	8 13		
Treasury Services firmwide overhead ratio <sup>(f)</sup> Treasury & Securities Services		5%	57%			56%	58%			
firmwide overhead ratio <sup>(f)</sup>	59	)	68			61	67			
Treasury Services firmwide liability balances (average) <sup>(g)</sup> Treasury & Securities Services firmwide liability balances	\$ 161,860	5 \$	138,058	17	;	\$ 158,662	\$ 135,926	17		
(average) <sup>(g)</sup>	265,398	3	219,680	21		256,910	214,908	20		

<sup>(</sup>a) International electronic funds transfer includes

non-US\$ ACH and clearing volume.

- (b) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government electronic benefit card products.
- (c) Liability
  balances
  include deposits
  and deposits
  swept to
  on-balance
  sheet liabilities.
- (d) Second quarter 2005 headcount has been restated to reflect the inclusion of international staff of Vastera.

#### TSS firmwide metrics

TSS firmwide metrics include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of Treasury Services (TS) and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business. Prior periods have been restated to reflect the impact of the client transfers described on page 14 of this Form 10 Q.

- (e) Firmwide revenue includes TS revenue recorded in the Commercial Banking (CB), Regional Banking and Asset & Wealth Management lines of business (see below) and excludes FX revenues recorded in the Investment Bank (IB) for TSS-related FX activity. TSS firmwide FX revenue, which includes FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$146 million for the quarter ended June 30, 2006, and \$264 million for the six months ended June 30, 2006.
- (f) Overhead ratios have been calculated based upon firmwide revenues and TSS and TS expenses, respectively, including those allocated to certain other lines of business. FX revenues and expenses recorded in the IB for TSS-related FX activity are not included in this ratio.

(g) Firmwide liability balances include TS liability balances recorded in certain other lines of business. Liability balances associated with TS customers who are also customers of the CB line of business are not included in TS liability balances.

	Three	montl	ns ended	June 30,	Six months ended June 30,				
(in millions)	2006		2005	Change	2006		2005	Change	
Treasury Services revenue reported in CB Treasury Services revenue reported in other lines of	\$ 566	\$	502	13%	\$ 1,116	\$	999	12%	
business	50		44	14	98		87	13	

## **ASSET & WEALTH MANAGEMENT**

For a discussion of the business profile of AWM, see pages 51 52 of JPMorgan Chase s 2005 Annual Report.

Selected income statement data	Three r	nonths ended J	June 30,	Six m	Six months ended June 30,					
(in millions, except ratios)	2006	2005	Change	2006	2005	Change				
Revenue										
Asset management,										
administration and commissions	<b>\$ 1,279</b>	\$ 994	29%	\$ 2,501	\$ 1,969	27%				
All other income	93	75	24	209	179	17				
Noninterest revenue	1,372	1,069	28	2,710	2,148	26				
Net interest income	248	274	(9)	494	556	(11)				
Total net revenue	1,620	1,343	21	3,204	2,704	18				
Provision for credit losses	(7)	(20)	65	(14)	(27)	48				
Noninterest expense										
Compensation expense	669	509	31	1,351	1,047	29				
Noncompensation expense	390	383	2	784	754	4				
Amortization of intangibles	22	25	(12)	44	50	(12)				
<b>Total noninterest expense</b>	1,081	917	18	2,179	1,851	18				
Income before income tax										
expense	546	446	22	1,039	880	18				
Income tax expense	203	163	25	383	321	19				
Net income	\$ 343	\$ 283	21	\$ 656	\$ 559	17				
Financial ratios										
ROE	39%	47%		38%	47%					

Overhead ratio	67	68	68	68
Pre-tax margin ratio <sup>(a)</sup>	34	33	32	33

(a) Pre-tax margin represents Income before income tax expense divided by Total net revenue, which is a comprehensive measure of pre-tax performance and is another basis by which AWMmanagement evaluates its performance and that of its competitors. Pre-tax margin is an effective measure of AWM searnings, after all costs are taken into consideration.

#### **Quarterly results**

Net income was a record \$343 million, up by \$60 million, or 21%, from the prior year. Performance was driven by increased revenue offset partially by higher compensation expense.

Net revenue was a record \$1.6 billion, up by \$277 million, or 21%, from the prior year. Noninterest revenue, principally fees and commissions, of \$1.4 billion was up by \$303 million, or 28%. This increase was due primarily to increased assets under management and higher performance and placement fees. Net interest income was \$248 million, down by \$26 million, or 9%, from the prior year, primarily due to narrower deposit spreads and the sale of BrownCo in the fourth quarter of 2005, partially offset by higher deposit and loan balances.

Private Bank client segment revenue grew 15% from the prior year to \$469 million due to higher deposit balances, increased placement activity and management fees, partially offset by narrower deposit spreads. Institutional client segment revenue grew 43% to \$449 million due to net asset inflows and higher performance fees. Retail client segment revenue grew 23% to \$446 million, primarily due to net asset inflows, partially offset by the sale of BrownCo. Private Client Services client segment revenue decreased 1% to \$256 million, due to narrower deposit and loan spreads, partially offset by higher deposit and loan balances.

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Provision for credit losses was a \$7 million benefit compared with a benefit of \$20 million in the prior year. The prior year benefit in the provision for credit losses related primarily to refinements in the data used to estimate the allowance for credit losses.

Noninterest expense of \$1.1 billion was up by \$164 million, or 18%, from the prior year. The increase was due to higher performance-based compensation and increased salaries and benefits related to business growth and incremental expense related to SFAS 123R, partially offset by the sale of BrownCo.

#### Year-to-date results

Net income was \$656 million, up by \$97 million, or 17%, from the prior year. Performance was driven by increased revenue offset partially by higher compensation expense related to incremental expense from the adoption of SFAS 123R and higher performance-based compensation.

Net revenue was \$3.2 billion, up by \$500 million, or 18%, from the prior year. Noninterest revenue, principally fees and commissions, of \$2.7 billion was up by \$562 million, or 26%. This increase was due primarily to increased assets under management and higher performance and placement fees. Net interest income was \$494 million, down by \$62 million, or 11%, from the prior year, primarily due to narrower deposit spreads and the sale of BrownCo in the fourth quarter of 2005, partially offset by higher deposit and loan balances.

Private Bank client segment revenue grew 10% from the prior year to \$910 million, due to higher deposit balances, increased placement activity and management fees, partially offset by narrower deposit spreads. Retail client segment revenue grew 25% to \$888 million, primarily due to net asset inflows, partially offset by the sale of BrownCo. Institutional client segment revenue grew 39% to \$884 million due to net asset inflows and higher performance fees. Private Client Services client segment revenue decreased 1% to \$522 million due to narrower deposit and loan spreads, partially offset by higher deposit and loan balances.

Provision for credit losses was a \$14 million benefit compared with a benefit of \$27 million in the prior year. The prior year benefit in the provision for credit losses related primarily to refinements in the data used to estimate the allowance for credit losses.

Noninterest expense of \$2.2 billion was up by \$328 million, or 18%, from the prior year. The increase was due to higher performance-based compensation, and increased salaries and benefits related to business growth and incremental expense related to SFAS 123R, partially offset by the sale of BrownCo.

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Selected metrics (in millions, except headcount, ratios										
and ranking data, and where		Three mo	nths	ended June	30,		Six mon	ths e	ended June 30	0,
otherwise noted)		2006		2005	2005 Change					Change
,					C					Ü
Revenue by client segment										
Private bank	\$	469	\$	409	15%	\$	910	\$	831	10%
Institutional		449		313	43		884		635	39
Retail		446		363	23		888		709	25
Private client services		256		258	(1)		522		529	(1)
<b>Total net revenue</b>	\$	1,620	\$	1,343	21	\$	3,204	\$	2,704	18
Business metrics Number of:										
Client advisors <sup>(a)</sup>		1,486		1,452	2		1,486		1,452	2
		1,400		1,432	2		1,400		1,432	2
Retirement planning services	1	261 000	1	210.000	10	1	261 000	1	210,000	10
participants	1	,361,000	1	,210,000	12	1,	,361,000	1	,210,000	12
Of afavotamen acceptain 1 9-5										
% of customer assets in 4 & 5 Star Funds <sup>(b)</sup>		<b>5</b> (0)		<b>5</b> 007	10		E ( 01		5001	10
		56%		50%	12		56%		50%	12
% of AUM in 1st and 2nd quartiles:(c)		71.07		7501	(5)		710		750	(5)
1 year		71%		75%	(5)		71%		75%	(5)
3 years		75%		72%	4		75%		72%	4
5 years		81%		73%	11		81%		73%	11
Calanda di balanca abanda dada										
Selected balance sheets data										
(average)	ф	42.220	Φ.	12 001	2	ф	10.106	ф	40.065	
Total assets	\$	43,228	\$	42,001	3	\$	42,126	\$	40,865	3
Loans $^{(d)}$		25,807		26,572	(3)		25,148		26,465	(5)
Deposits $^{(d)(e)}$		51,583		40,774	27		49,834		41,405	20
Equity		3,500		2,400	46		3,500		2,400	46
Headcount		12,786		12,455	3		12,786		12,455	3
Credit data and quality statistics										
Net charge-offs (recoveries)	\$	(4)	\$	(2)	(100)	\$	3	\$	(8)	NM
Nonperforming loans	Ψ	76	Ψ	100	(24)	Ψ	<b>76</b>	φ	100	(24)
Allowance for loan losses		70 117		195	. ,					
		117		193	(40)		117		195	(40)
Allowance for lending-related		2		2			3		2	
commitments		3		3			3		3	
Net charge-off (recovery) rate		(0.06)%		(0.03)%			0.02%		(0.06)%	
Allowance for loan losses to		•		•					•	
average loans		0.45		0.73			0.47		0.74	
Allowance for loan losses to										
nonperforming loans		154		195			154		195	
		0.29		0.38			0.30		0.38	
		V/		0.20			0.00		0.20	

# Nonperforming loans to average loans

(a) Prior periods

have been

restated to

conform with

current

methodologies.

(b) Derived from

Morningstar for

the United

States; Micropal

for the United

Kingdom,

Luxembourg,

Hong Kong and

Taiwan; and

Nomura for

Japan.

(c) Quartile

rankings

sourced from

Lipper for the

**United States** 

and Taiwan;

Micropal for the

United

Kingdom,

Luxembourg

and Hong

Kong; and

Nomura for

Japan.

(d) The sale of

BrownCo,

which occurred

on

November 30,

2005, included

\$3.0 billion in

both loans and

deposits.

(e) Reflects the

transfer in 2005

of certain

consumer

deposits from

Retail Financial

Services to

Asset & Wealth

Management.

## **Assets under supervision**

Assets under supervision were \$1.2 trillion, up 11%, or \$120 billion, from the prior year, net of a \$33 billion reduction due to the sale of BrownCo. Assets under management were \$898 billion, up 15%, or \$115 billion, from the prior year. The increase was the result of net asset inflows driven by retail flows from third-party distribution, primarily in equity-related products, institutional flows in liquidity products and market appreciation. Custody, brokerage, administration and deposit balances were \$315 billion, up by \$5 billion, net of a \$33 billion reduction from the sale of BrownCo.

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ASSETS UNDER SUPERVISION (in billions) As of June 30,	2006	2005
Assets by asset class Liquidity Fixed income Equities & balanced Alternatives	\$ 247 172 393 86	\$ 223 171 323 66
Total Assets under management Custody/brokerage/administration/deposits	898 315	783 310
Total Assets under supervision	\$ 1,213	\$ 1,093
Assets by client segment Institutional <sup>(a)</sup> Private Bank Retail <sup>(a)</sup> Private Client Services	\$ 484 143 219 52	\$ 455 135 141 52
Total Assets under management	\$ 898	\$ 783
Institutional <sup>(a)</sup> Private Bank Retail <sup>(a)</sup> Private Client Services  Total Assets under supervision	\$ 486 331 295 101 \$ 1,213	\$ 458 300 238 97 \$ 1,093
Assets by geographic region U.S./Canada International	\$ 577 321	\$ 527 256
Total Assets under management	\$ 898	\$ 783
U.S./Canada International	\$ 828 385	\$ 776 317
Total Assets under supervision	\$ 1,213	\$ 1,093
Mutual fund assets by asset class Liquidity Fixed income Equity	\$ 178 47 194	\$ 174 41 114

## Total mutual fund assets \$ 419 \$ 329

(a)	During the first
	quarter of 2006,
	assets under
	management of
	\$22 billion from
	Retirement
	planning
	services has
	been
	reclassified
	from the
	Institutional
	client segment
	to the Retail
	client segment
	in order to be
	consistent with
	the revenue by
	client segment
	reporting.

	Three months ended June 30						Six months ended June 30					
Assets under management rollforward		2006		2005		2006		2005				
Beginning balance	\$	873	\$	790	\$	847	\$	791				
Flows:												
Liquidity		10		(5)		5		(11)				
Fixed income		6		(2)		6		2				
Equities, balanced and alternatives		13		8		26		9				
Market/performance/other impacts <sup>(a)</sup>		<b>(4)</b>		(8)		14		(8)				
Ending balance	\$	898	\$	783	\$	898	\$	783				
Assets under supervision rollforward												
Beginning balance	\$	1,197	\$	1,092	\$	1,149	\$	1,106				
Net asset flows		33				45		6				
Market/performance/other impacts <sup>(a)</sup>		<b>(17)</b>		1		19		(19)				
Ending balance	\$	1,213	\$	1,093	\$	1,213	\$	1,093				

(a) Includes
AWM s
strategic
decision to exit
the Institutional
Fiduciary
business in the

second quarter of 2005 (\$12 billion).

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#### **CORPORATE**

For a discussion of the business profile of Corporate, see pages 53 54 of JPMorgan Chase s 2005 Annual Report. For additional information regarding enhanced disclosures related to the Corporate segment, refer to page 14 of this Form 10 Q.

As a result of the pending transaction with The Bank of New York, certain of the corporate trust businesses have been transferred from TSS to the Corporate segment and reported in discontinued operations for all periods presented.

Selected income statement data	Three months ended June 30,				Six months ended June 30,				
(in millions)		2006	2005	Change	2006	2005	Change		
Revenue									
Principal transactions	\$	550	\$ 289	90%	<b>\$</b> 746	\$ 1,032	(28)%		
Securities gains (losses)	·	(492)	6	NM	(650)	(895)	27		
All other $income^{(a)}$		231	112	106	333	184	81		
Noninterest revenue		289	407	(29)	429	321	34		
Net interest income		(355)	(775)	54	(902)	(1,450)	38		
Total net revenue		(66)	(368)	82	(473)	(1,129)	58		
Provision for credit losses			1	NM		(3)	NM		
Noninterest expense									
Compensation expense		770	772		1,455	1,545	(6)		
Noncompensation expense <sup>(b)</sup>		335	2,718	(88)	944	4,422	(79)		
Merger costs		86	279	(69)	157	424	(63)		
Subtotal		1,191	3,769	(68)	2,556	6,391	(60)		
Net expenses allocated to other									
businesses	(	(1,036)	(1,137)	9	(2,069)	(2,274)	9		
<b>Total noninterest expense</b>		155	2,632	(94)	487	4,117	(88)		
Income (loss) from continuing									
operations before income tax									
expense		(221)	(3,001)	93	(960)	(5,243)	82		
Income tax expense (benefit)		(181)	(1,177)	85	(500)	(2,081)	76		
Income (loss) from continuing									
operations		<b>(40)</b>	(1,824)	98	(460)	(3,162)	85		
Income from discontinued									
operations (after tax)		56	57	(2)	110	115	(4)		
Net income (loss)	\$	16	\$ (1,767)	NM	\$ (350)	\$ (3,047)	89		

*(a)* 

Includes a gain of \$103 million in the second quarter of 2006 related to the sale of MasterCard shares in its initial public offering.

#### (b) Includes

litigation

reserve charges

of

\$1,872 million

in the second

quarter of 2005

and

\$2,772 million

in the first six

months of 2005

related to the

settlement of the

Enron and

WorldCom class

action

litigations and

for certain other

material legal

proceedings. In

the second

*quarter and the* 

first six months

of 2006,

insurance

recoveries

related to

certain material

litigation of

\$260 million

and

\$358 million,

respectively,

were recorded.

#### **Quarterly results**

Net income was \$16 million compared with a net loss of \$1.8 billion in the prior year. In comparison to the prior year, Private Equity earnings were \$293 million, up from \$122 million; Treasury net loss was \$347 million compared with a net loss of \$324 million; and the net gain in Other Corporate (including Merger costs) was \$14 million compared with a net loss of \$1.6 billion.

Net revenue was negative \$66 million compared with negative \$368 million in the prior year. Net interest income was negative \$355 million compared with negative \$775 million in the prior year. Treasury was the primary driver of the improvement, with net interest income of negative \$104 million compared with negative \$473 million, benefiting primarily from an improvement in Treasury s net interest spread and an increase in available for sale securities. Noninterest revenue was \$289 million compared with \$407 million, reflecting \$492 million of securities losses in Treasury compared with gains of \$6 million; higher Private Equity gains of \$549 million compared with gains of \$300 million; and a gain in the current quarter of \$103 million related to the sale of MasterCard shares in its initial public offering.

Noninterest expense was \$155 million, down by \$2.5 billion from \$2.6 billion in the prior year. Insurance recoveries relating to certain material litigation were \$260 million in the current period, while the prior year results included a material litigation charge of \$1.9 billion. Merger costs of \$86 million were incurred in the current quarter and \$279 million in the prior year. Excluding all of these items, noninterest expenses would have been down by \$152 million compared with the prior year, reflecting merger related savings and other operating efficiencies.

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#### Year to date results

Net loss was \$350 million compared with a net loss of \$3.0 billion in the prior year. In comparison with the prior year, Private Equity earnings were \$396 million, down from \$559 million; Treasury net loss was \$619 million compared with a net loss of \$1.2 billion; and the net loss in Other Corporate (including Merger costs) was \$237 million compared with a net loss of \$2.6 billion.

Net revenue was negative \$473 million compared with negative \$1.1 billion in the prior year. Net interest income was negative \$902 million compared with negative \$1.5 billion in the prior year. Treasury was the primary driver of the improvement, with net interest income of negative \$385 million compared with negative \$884 million, benefiting primarily from an improvement in Treasury s net interest spread and an increase in available for sale securities. Noninterest revenue was \$429 million compared with \$321 million, reflecting \$650 million of securities losses in Treasury compared with losses of \$896 million; lower Private Equity gains of \$786 million compared with gains of \$1.1 billion; and a gain in the current quarter of \$103 million related to the sale of MasterCard shares in its initial public offering.

Noninterest expense was \$487 million, down by \$3.6 billion from \$4.1 billion in the prior year. Insurance recoveries relating to certain material litigation were \$358 million in the current year, while the prior year results included a material litigation charge of \$2.8 billion. Merger costs were \$157 million compared with \$424 million in the prior year. Excluding all of these items, noninterest expenses would have been down by \$233 million compared with the prior year, reflecting merger related savings and other operating efficiencies.

Selected metrics	Three months ended June 30,				Six months ended June 30,				
(in millions)	2006		2005	Change		2006	2005	Change	
Total net revenue									
Private equity	\$ 500	\$	255	96%	\$	704	\$ 999	(30)%	
Treasury	(562)		(459)	(22)		(1,028)	(1,805)	43	
Corporate other $^{(a)}$	<b>(4)</b>		(164)	98		(149)	(323)	54	
<b>Total net revenue</b>	\$ (66)	\$	(368)	82	\$	(473)	\$ (1,129)	58	
Net income (loss)						-0.5		(20)	
Private equity	\$ 293	\$	122	140	\$	396	\$ 559	(29)	
Treasury	(347)		(324)	(7)		(619)	(1,153)	46	
Corporate other <sup>(b)</sup>	67	(	(1,449)	NM		(140)	(2,305)	94	
Merger costs	(53)		(173)	69		<b>(97</b> )	(263)	63	
Income (loss) from continuing									
operations	<b>(40)</b>	(	(1,824)	98		<b>(460)</b>	(3,162)	85	
Income from discontinued									
operations (after tax)	56		57	(2)		110	115	(4)	
<b>Total net income (loss)</b>	\$ 16	\$	(1,767)	NM	\$	(350)	\$ (3,047)	89	

<sup>(</sup>a) See Footnote
(a) on page 40.

<sup>(</sup>b) See Footnotes (a) and (b) on page 40.

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Selected income statement and balance sheet data		Three months ended June 30,						Six months ended June 30,			
(in millions)		2006		2005	Change		2006		2005	Change	
Treasury Securities gains (losses) <sup>(a)</sup> Investment portfolio (average) Investment portfolio (ending)		(492) 53,714 51,990		6 43,652 34,319	NM 46% 81		(650) 1,917 1,990		(896) 54,588 34,319	27% (5) 81	
Private equity Private equity gains (losses) Realized gains Write ups / (write downs) Mark to market gains (losses)	\$	568 (74) 49	\$	555 (133) (153)	2 44 NM	\$	775 (64) 53	\$	1,188 73 (242)	(35) NM NM	
Total direct investments Third party fund investments		543 6		269 31	102 (81)		764 22		1,019 70	(25) (69)	
Total private equity gains(b)	\$	549	\$	300	83	\$	786	\$	1,089	(28)	
Private equity portfolio inform	ation					ne 30, 006	De	eceml 200	per 31,	Change	
Publicly held securities Carrying value Cost Quoted public value					\$	589 446 808	\$		479 403 683	23% 11 18	
Privately held direct securities Carrying value Cost	S					4,321 5,647			5,028 6,463	(14) (13)	
Third party fund investments Carrying value Cost						642 963			669 1,003	(4) (4)	
Total private equity portfolio Total private equity portfolio	Carr Cost	ying valı	ue		\$ \$	5,552 7,056	\$ \$		6,176 7,869	(10) (10)	
(a) Losses reflect repositioning of the Treasury investment securities portfolio. Excludes											

gains/losses on securities used to manage risk associated with MSRs.

(b) Included in Principal transactions.

The carrying value of the private equity portfolio at June 30, 2006, was \$5.6 billion, down \$624 million from December 31, 2005. The portfolio decline was primarily due to sales activity. The portfolio represented 8.3% of the Firm s stockholders equity less goodwill at June 30, 2006, down from 9.7% at December 31, 2005.

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## **BALANCE SHEET ANALYSIS**

Selected balance sheet data (in millions)	June 30, 2006	December 31, 2005
Assets Cash and due from banks Deposits with banks Federal funds sold and securities purchased under resale agreements Securities borrowed Trading assets:	\$ 38,390 14,437 157,438 87,377	\$ 36,670 21,661 133,981 74,604
Debt and equity instruments Derivative receivables Securities:	295,604 54,075	248,590 49,787
Available for sale Held to maturity Interests in purchased receivables(a) Loans, net of Allowance for loan losses(a) Other receivables Goodwill Other intangible assets All other assets Assets of discontinued operations held for sale	77,955 67 448,028 32,024 43,498 15,616 62,259 1,233	47,523 77 29,740 412,058 27,643 43,621 14,559 58,428
Total assets	\$ 1,328,001	\$ 1,198,942
Liabilities Deposits Federal funds purchased and securities sold under repurchase agreements Commercial paper and other borrowed funds Trading liabilities: Debt and equity instruments Derivative payables Long term debt and capital debt securities Beneficial interests issued by consolidated VIEs All other liabilities Liabilities of discontinued operations held for sale	\$ 593,716 175,055 29,475 105,445 52,630 136,107 15,432 82,569 26,888	\$ 554,991 125,925 24,342 94,157 51,773 119,886 42,197 78,460
Total liabilities Stockholders equity	1,217,317 110,684	1,091,731 107,211
Total liabilities and stockholders equity  (a) As a result of restructuring certain	\$ 1,328,001	\$ 1,198,942

multi seller conduits the

Firm

administers,

**JPMorgan** 

Chase

deconsolidated

\$29 billion of

Interests in

purchased

receivables,

\$3 billion of

Loans and

\$1 billion of

Securities, and

recorded

\$33 billion of

lending related

commitments as

of June 30,

2006.

(b) The Firm has

announced the

exchange of

certain portions

of the corporate

trust business

for the

consumer,

small business

and

middle market

banking

businesses of

The Bank of

New York. The

corporate trust

businesses to be

transferred

includes trustee,

paying agent,

loan agency

services and

document

management. As

a result of this

pending

transaction,

assets and

liabilities of this

business are

being reported as discontinued operations for the period ended June 30, 2006.

#### **Balance sheet overview**

At June 30, 2006, the Firm s total assets were \$1.3 trillion, an increase of \$129.1 billion, or 11%, from December 31, 2005. Growth was primarily in Trading assets debt and equity instruments, Loans, AFS securities, Federal funds sold and securities purchased under resale agreements and Securities borrowed, partly offset by a decline in Interests in purchased receivables due to the deconsolidation of certain multi-seller conduits in the second quarter of 2006. At June 30, 2006, the Firm-s total liabilities were \$1.2 trillion, an increase of \$125.6 billion, or 12%, from December 31, 2005. Growth was primarily in Federal funds purchased and securities sold under repurchase agreements, Deposits, Long-term debt and capital debt securities and Trading liabilities—debt and equity instruments, partly offset by a decline in Beneficial interests issued by consolidated VIEs as a result of the aforementioned deconsolidation.

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# Federal funds sold and securities purchased under resale agreements and Securities borrowed, as well as Federal funds purchased and securities sold under repurchase agreements

The Firm utilizes Federal funds sold and securities purchased under resale agreements and Securities borrowed, and Federal funds purchased and securities sold under repurchase agreements as part of its liquidity management framework, in order to manage the Firm s cash positions and risk based capital requirements, as well as to maximize liquidity access and minimize funding costs. During the first half of 2006, the growth in liabilities outpaced growth on the asset side of the balance sheet resulting in an increase in short term investments, specifically securities purchased under resale agreements and securities borrowed. Securities sold under repurchase agreements increased primarily due to a higher level of funding requirements associated with the AFS inventory. For additional information on the Firm s Liquidity risk management, see pages 50 51 of this Form 10 Q.

## Trading assets and liabilities debt and equity instruments

The Firm s debt and equity trading instruments consist primarily of fixed income securities (including government and corporate debt) and equity and convertible cash instruments used for both market making and proprietary risk taking activities. The increase over December 31, 2005, was due primarily to growth in client driven market making activities across interest rate, credit and equity markets, as well as to an increase in proprietary trading activities. For additional information, refer to Note 4 on page 74 of this Form 10 Q.

## Trading assets and liabilities derivative receivables and payables

The Firm uses various interest rate, foreign exchange, equity, credit and commodity derivatives for market making, proprietary risk taking and risk management purposes. The increase from December 31, 2005, was due primarily to increased interest rate, equity and commodity trading activity and rising commodity and foreign exchange prices. For additional information, refer to Credit risk management and Note 4 on pages 51 62 and 74, respectively, of this Form 10 O.

#### **Securities**

The AFS portfolio increased by \$30.4 billion from 2005 year end, primarily due to net purchases in the Treasury investment securities portfolio. For additional information related to securities, refer to the Corporate segment discussion and to Note 9 on pages 40 42 and 79 80, respectively, of this Form 10 Q.

#### Loans

The \$36.0 billion increase in loans was due primarily to an increase of \$28.1 billion in the wholesale portfolio, mainly in the IB, reflecting an increase in capital markets activity, including leveraged financings and syndications, and higher balances of loans held for sale. The \$7.9 billion increase in consumer loans was largely due to an increase of \$5.3 billion in education loans as well as higher home equity loans, partially offset by a decline in auto loans and leases. The increase in education loans was the result of the purchase of Collegiate Funding Services in the first quarter of 2006. For a more detailed discussion of the loan portfolio and the Allowance for loan losses, refer to Credit risk management on pages 51 62 of this Form 10 Q.

## Goodwill

The \$123 million decrease in Goodwill primarily resulted from the transfer of \$402 million of goodwill to Assets of discontinued operations held for sale related to the corporate trust business as a result of the pending transaction with The Bank of New York, and from purchase accounting adjustments related to the November 2005 acquisition of the Sears Canada credit card business. These decreases were partially offset by goodwill related to the acquisition of Collegiate Funding Services. For additional information, see Notes 3 and 15 on pages 73 and 87 89 of this Form 10 Q.

## Other intangible assets

The \$1.1 billion increase in Other intangible assets primarily reflects higher MSRs due to growth in the servicing portfolio, higher fair value due to the implementation of SFAS 156 and an overall increase in the MSR valuation from improved market conditions; and, to a lesser extent, purchase accounting adjustments related to the Sears Canada credit card business. Partially offsetting the increase were declines from amortization and the transfer of \$443 million of the corporate trust business—other intangibles to Assets of discontinued operations held—for—sale as a result of the pending transaction with The Bank of New York. For additional information, see Notes 3 and 15 on pages 73 and 87—89 of this Form 10—Q.

Assets of discontinued operations held for sale and Liabilities of discontinued operations held for sale

The increase from December 31, 2005, reflects the agreement to acquire The Bank of New York s consumer, small business and middle market banking businesses in exchange for certain portions of the Firm s corporate trust business. Assets of discontinued operations primarily include goodwill, other intangibles and other assets. Liabilities of discontinued operations primarily include deposits and other liabilities. For more information, refer to the TSS segment discussion on pages 33 36 and Note 3 on page 73 of this Form 10 Q.

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#### **Deposits**

Deposits increased by 7% from December 31, 2005. Growth in retail deposits reflected new account acquisitions and the ongoing expansion of the retail branch distribution network. Wholesale deposits were higher driven by growth in business volumes. Partially offsetting the growth in deposits was the transfer of \$26.5 billion of deposits to Liabilities of discontinued operations held for sale related to the pending transaction with The Bank of New York. For more information on deposits, refer to the RFS segment discussion and the Liquidity risk management discussion on pages 19 26 and 50 51, respectively, of this Form 10 Q. For more information on liability balances, refer to the CB and TSS segment discussions on pages 31 33 and 33 36, respectively, of this Form 10 Q.

## Long term debt and capital debt securities

Long term debt and capital debt securities increased by \$16.2 billion, or 14%, from December 31, 2005, primarily due to net new issuances of long term debt offset partially by a redemption of capital debt securities. Consistent with its liquidity management policy, the Firm has raised funds at the parent holding company sufficient to cover its obligations and those of its nonbank subsidiaries that mature over the next 12 months. For additional information on the Firm s long term debt activity, see the Liquidity risk management discussion on pages 50 51 of this Form 10 Q.

## Beneficial interests issued by consolidated VIEs

As a result of restructuring certain multi-seller conduits that the Firm administers, JPMorgan Chase deconsolidated \$33 billion of assets and liabilities, which reduced Beneficial interests issued by consolidated VIEs. For additional information related to multi-seller conduits, refer to Off-balance sheet arrangements and contractual cash obligations on pages 48-49 and Note 14 on pages 85-86 of this Form 10-Q.

#### Stockholders equity

Total stockholders equity increased by \$3.5 billion from year end 2005 to \$110.7 billion at June 30, 2006. The increase was the result of net income for the first six months of 2006, common stock issued under employee plans and the effect of changes in accounting principles. This increase was offset partially by payment of cash dividends, stock repurchases, the redemption of \$139 million of preferred stock and net unrealized losses in Accumulated other comprehensive income. For a further discussion of capital, see the Capital management section that follows.

#### **CAPITAL MANAGEMENT**

The following discussion of JPMorgan Chase s Capital Management highlights developments since December 31, 2005, and should be read in conjunction with pages 56 58 of JPMorgan Chase s 2005 Annual Report.

The Firm s capital management framework is intended to ensure that there is capital sufficient to support the underlying risks of the Firm s business activities, as measured by economic risk capital, and to maintain well capitalized status under regulatory requirements. In addition, the Firm holds capital above these requirements in amounts deemed appropriate to achieve management s regulatory and debt rating objectives. The process of assigning equity to the lines of business is integrated into the Firm s capital framework.

## Line of business equity

Equity for a line of business represents the amount the Firm believes the business would require if it were operating independently, incorporating sufficient capital to address economic risk measures, regulatory capital requirements and capital levels for similarly rated peers. Return on equity is measured and internal targets for expected returns are established as a key measure of a business segment s performance.

Effective January 1, 2006, the Firm refined its methodology for allocating capital to the lines of business. As a result of this refinement, Retail Financial Services, Card Services, Commercial Banking, Treasury & Securities Services and Asset & Wealth Management had higher amounts of capital allocated to them, commencing in the first quarter of 2006. The revised methodology considers for each line of business, among other things, goodwill associated with such line of business acquisitions since the Merger. In management s view, the revised methodology assigns responsibility to the lines of business to generate returns on the amount of capital supporting acquisition related goodwill. As part of this refinement in the capital allocation methodology, the Firm assigned to the Corporate segment an amount of equity capital equal to the then current book value of goodwill from and prior to the Merger. As prior periods have not been revised to reflect the new capital allocations, capital allocated to the respective lines of business for 2006 is not

comparable to prior periods and certain business metrics, such as ROE, are not comparable to the current presentation. The Firm may revise its equity capital allocation methodology again in the future.

In accordance with SFAS 142, the lines of business will continue to perform the required goodwill impairment testing. For a further discussion of goodwill and impairment testing, see Critical accounting estimates and Note 15 on pages 81 83 and 114 116, respectively, of JPMorgan Chase s 2005 Annual Report.

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(in billions)	Quarterly Averag					
Line of business equity	2Q06	2Q05				
Investment Bank	\$ 21.0	\$ 20.0				
Retail Financial Services	14.3	13.3				
Card Services	14.1	11.8				
Commercial Banking	5.5	3.4				
Treasury & Securities Services	2.2	1.5				
Asset & Wealth Management	3.5	2.4				
Corporate	48.4	52.9				
Total common stockholders equity	\$ 109.0	\$ 105.3				

#### Economic risk capital

JPMorgan Chase assesses its capital adequacy relative to the risks underlying the Firm s business activities, utilizing internal risk assessment methodologies. The Firm assigns economic capital based primarily upon four risk factors: credit risk, market risk and operational risk for each business; in addition, the Firm assigns capital based on private equity risk to the Corporate segment in connection with the segment s private equity business.

(in billions) Quarterly Averages Economic risk capital 2Q06 2Q05

Credit risk **\$21.2** \$23.2

Market risk

**10.2** 9.6

Operational risk

**5.8** 5.6

Private equity risk

**3.2** 3.9

Economic risk capital

**40.4** 42.3

Goodwill

**43.9** 43.5

Other<sup>(a)</sup>

**24.7** 19.5

Total common stockholders equity

**\$109.0** \$105.3

(a) Additional

capital required

to meet internal

regulatory and

debt rating

objectives.

## Regulatory capital

The Firm s federal banking regulator, the Federal Reserve Board (FRB), establishes capital requirements, including well capitalized standards for the consolidated financial holding company. The Office of the Comptroller of the Currency (OCC) establishes similar capital requirements and standards for the Firm s national banks, including

JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A.

In the first quarter of 2006, the federal banking regulatory agencies issued a final rule that makes permanent an interim rule issued in 2000 that provides regulatory capital relief for certain cash collateralized securities borrowed transactions. The final rule, which became effective February 22, 2006, also broadens the types of transactions qualifying for regulatory capital relief under the interim rule. Adoption of the rule did not have a material effect on the Firm s capital ratios.

On March 1, 2005, the FRB issued a final rule, which became effective April 11, 2005, that continues the inclusion of trust preferred securities in Tier 1 capital, subject to stricter quantitative limits and revised qualitative standards, and broadens the definition of restricted core capital elements. The rule provides for a five year transition period. As an internationally active bank holding company, JPMorgan Chase is subject to the rule s limitation on restricted core capital elements, including trust preferred securities, to 15% of total core capital elements, net of goodwill less any associated deferred tax liability. At June 30, 2006, JPMorgan Chase s restricted core capital elements were 14.5% of total core capital elements. JPMorgan Chase expects to be in compliance with the 15% limit by the March 31, 2009, implementation date.

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The following table presents the risk-based capital ratios for JPMorgan Chase and its significant banking subsidiaries at June 30, 2006, and December 31, 2005:

(in millions, except ratios)	Tier 1	Total capital	Risk-weighted assets(c)	Adjusted average assets <sup>(d)</sup>	Tier 1 capital ratio	Total capital ratio	Tier 1 leverage ratio
June 30, 2006 JPMorgan Chase & Co. <sup>(a)</sup> JPMorgan Chase Bank,	\$ 74,983	\$ 106,283	\$ 884,228	\$ 1,282,233	8.5%	12.0%	5.8%
N.A. Chase Bank USA, N.A.	64,055 9,767	88,238 11,909	783,939 66,392	1,123,564 59,076	8.2 14.7	11.3 17.9	5.7 16.5
JPMorgan Chase & Co. (a) JPMorgan Chase Bank,	\$ 72,474	\$ 102,437	\$ 850,643	\$ 1,152,546	8.5%	12.0%	6.3%
N.A.	61,050	84,227	750,397	995,095	8.1	11.2	6.1
Chase Bank USA, N.A.	8,608	10,941	72,229	59,882	11.9	15.2	14.4
Well-capitalized ratios <sup>(b)</sup> Minimum capital ratios <sup>(b)</sup>					6.0% 4.0	10.0% 8.0	$5.0\%^{(e)}$ $3.0_{(f)}$

- (a) Asset and capital amounts for JPMorgan Chase s banking subsidiaries reflect intercompany transactions, whereas the respective amounts for JPMorgan Chase reflect the elimination of intercompany transactions.
- (b) As defined by the regulations issued by the FRB, OCC and FDIC.
- (c) Includes off balance sheet risk-weighted assets in the amounts of \$291.5 billion, \$278.2 billion and \$9.8 billion, respectively, at June 30, 2006, and \$279.2 billion, \$260.0 billion and \$15.5 billion, respectively, at December 31, 2005.
- (d) Average adjusted assets for purposes of calculating the leverage ratio include total average assets adjusted for unrealized gains/losses on securities, less deductions for disallowed goodwill and other intangible assets, investments in subsidiaries and the total adjusted carrying value of nonfinancial equity investments that are subject to deductions from Tier 1 capital.
- (e) Represents requirements for bank subsidiaries pursuant to regulations issued under the Federal Deposit Insurance Corporation Improvement Act. There is no Tier 1 leverage component in the definition of a well-capitalized bank holding company.
- (f) The minimum Tier 1 leverage ratio for bank holding companies and banks is 3% or 4% depending on factors specified in regulations issued by the FRB and OCC.

Tier 1 capital was \$75.0 billion at June 30, 2006, compared with \$72.5 billion at December 31, 2005, an increase of \$2.5 billion. The increase was due primarily to net income of \$6.6 billion and net issuances of common stock under employee plans of \$1.9 billion. Offsetting these increases were changes in equity net of other comprehensive income due to dividends declared of \$2.4 billion, common share repurchases of \$2.0 billion and the redemption of preferred stock of \$139 million, as well as the redemption of qualifying trust preferred securities, a reduction in qualifying minority interests and an increase in the deduction for goodwill and other nonqualifying intangibles. Additional information regarding the Firm s capital ratios and the federal regulatory capital standards to which it is subject is

presented in Note 24 on pages 121 122 of JPMorgan Chase s 2005 Annual Report.

#### **Dividends**

The Firm s common stock dividend policy reflects JPMorgan Chase s earnings outlook, desired payout ratios, need to maintain an adequate capital level and alternative investment opportunities. In the second quarter of 2006, JPMorgan Chase declared a quarterly cash dividend on its common stock of \$0.34 per share, payable July 31, 2006, to stockholders of record at the close of business on July 6, 2006. The Firm continues to target a dividend payout ratio of approximately 30-40% of net income over time.

## Stock repurchases

On March 21, 2006, the Board of Directors approved a stock repurchase program which authorizes the repurchase of up to \$8 billion of the Firm s common shares. The amount authorized includes shares to be repurchased to offset issuances under the Firm s employee stock-based plans. The actual amount of shares repurchased will be subject to various factors, including market conditions; legal considerations affecting the amount and timing of repurchase activity; the Firm s capital position (taking into account goodwill and intangibles); internal capital generation; and alternative potential investment opportunities. The repurchase program does not include specific price targets or timetables; may be executed through open market purchases or privately negotiated transactions, or utilizing Rule 10b5-1 programs; and may be suspended at any time.

For the three and six months ended June 30, 2006, under the respective stock repurchase programs then in effect, the Firm repurchased a total of 17.7 million shares and 49.5 million shares for \$745.5 million and \$2.0 billion at an average price per share of \$42.24 and \$41.14, respectively. Of the \$2.0 billion of shares repurchased in the first half of 2006, \$1.1 billion was repurchased during the first quarter under the original \$6 billion stock repurchase program, and \$888 million was repurchased in the first and second quarters under the new \$8 billion stock repurchase program. For the three and six months ended June 30, 2005, under the original \$6 billion stock repurchase program then in effect, the Firm repurchased 16.8 million shares and 52.8 million shares for \$593.7 million and \$1.9 billion at an average price per share of \$35.32 and \$36.17, respectively. As of June 30, 2006, \$7.1 billion of authorized repurchase capacity remained under the new stock repurchase program.

For additional information regarding repurchases of the Firm s equity securities, see Part II, Item 2, Unregistered Sales of Equity Securities and Use of Proceeds, on pages 105 106 of this Form 10 Q.

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#### OFF BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL CASH OBLIGATIONS

## **Special-purpose entities**

JPMorgan Chase is involved with several types of off balance sheet arrangements, including special purpose entities (SPEs), lines of credit and loan commitments. The principal uses of SPEs are to obtain sources of liquidity for JPMorgan Chase and its clients by securitizing financial assets, and to create other investment products for clients. These arrangements are an important part of the financial markets, providing market liquidity by facilitating investors access to specific portfolios of assets and risks. For example, SPEs are integral to the markets for mortgage-backed securities, commercial paper and other asset-backed securities.

JPMorgan Chase is involved with SPEs in three broad categories: loan securitizations, multi-seller conduits and client intermediation. Capital is held, as deemed appropriate, against all SPE-related transactions and related exposures, such as derivative transactions and lending-related commitments. For a further discussion of SPEs and the Firm s accounting for these types of exposures, see Note 1 on page 91, Note 13 on pages 108 111 and Note 14 on pages 111 113 of JPMorgan Chase s 2005 Annual Report.

For certain liquidity commitments to SPEs, the Firm could be required to provide funding if the credit rating of JPMorgan Chase Bank, N.A. were downgraded below specific levels, primarily P-1, A-1 and F1 for Moody s, Standard & Poor s and Fitch, respectively. The amount of these liquidity commitments was \$71.6 billion and \$71.3 billion at June 30, 2006, and December 31, 2005, respectively. Alternatively, if JPMorgan Chase Bank were downgraded, the Firm could be replaced by another liquidity provider in lieu of providing funding under the liquidity commitment, or, in certain circumstances, could facilitate the sale or refinancing of the assets in the SPE in order to provide liquidity.

Of its \$71.6 billion in liquidity commitments to SPEs at June 30, 2006, \$71.5 billion was included in the Firm s other unfunded commitments to extend credit and asset purchase agreements, included in the table on the following page. Of the \$71.3 billion of liquidity commitments to SPEs at December 31, 2005, \$38.9 billion was included in the Firm s other unfunded commitments to extend credit and asset purchase agreements. As a result of the Firm s consolidation of multi-seller conduits in accordance with FIN 46R, \$0.1 billion of these commitments are excluded from the table at June 30, 2006, compared with \$32.4 billion at December 31, 2005, as the underlying assets of the SPEs have been included on the Firm s Consolidated balance sheets. The decrease from year-end is due to the deconsolidation during the 2006 second quarter of several multi-seller conduits administered by the Firm. For further information, refer to Note 14 on pages 85-86 of this Form 10-Q.

The Firm also has exposure to certain SPEs arising from derivative transactions; these transactions are recorded at fair value on the Firm s Consolidated balance sheets with changes in fair value (i.e., MTM gains and losses) recorded in Trading revenue. Such MTM gains and losses are not included in the revenue amounts reported in the table below. The following table summarizes certain revenue information related to consolidated and nonconsolidated variable interest entities (VIEs) with which the Firm has significant involvement, and to qualifying SPEs (QSPEs). The revenue reported in the table below primarily represents servicing and credit fee income. For a further discussion of VIEs and QSPEs, see Note 1, Note 13 and Note 14, on pages 91, 108–111 and 111–113, respectively, of JPMorgan Chase s 2005 Annual Report.

## **Revenue from VIEs and QSPEs**

		Three months ended June 30,						Six months ended June 30,			
(in millions)	V	<b>VIEs</b>	Q	SPEs		Total		VIEs	QSPEs	Total	
2006	\$	53	\$	785	\$	838	\$	107	\$ 1,578	\$ 1,685	
$2005^{(a)}$		53		713		766		110	1,456	1,566	

(a) Prior period results have been restated to reflect current methodology.

Off-balance sheet lending-related financial instruments and guarantees

JPMorgan Chase utilizes lending-related financial instruments (e.g., commitments and guarantees) to meet the financing needs of its customers. The contractual amount of these financial instruments represents the maximum possible credit risk should the counterparty draw down the commitment or the Firm fulfill its obligation under the guarantee, and the counterparty subsequently fails to perform according to the terms of the contract. Most of these commitments and guarantees expire without a default occurring or without being drawn. As a result, the total contractual amount of these instruments is not, in the Firm s view, representative of its actual future credit exposure or funding requirements. Further, certain commitments, primarily related to consumer financings, are cancelable upon notice at the option of the Firm. For a further discussion of lending-related commitments and guarantees and the Firm s accounting for them, see Credit risk management on pages 63 72 and Note 27 on pages 124 125 of JPMorgan Chase s 2005 Annual Report.

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The following table presents off balance sheet lending-related financial instruments and guarantees for the periods indicated:

Dy ramaining maturity		1-<3	June 30, 2006	ó		Dec. 31, 2005
By remaining maturity		-		~	m . 1	m . 1
(in millions)	< 1 year	years	years	> 5 years	Total	Total
Lending-related						
Consumer <sup>(a)</sup>	\$ 647,224	\$ 3,725	\$ 3,706	\$ 55,959	\$ 710,614	\$655,596
Wholesale:						
Other unfunded						
commitments to extend						
$\operatorname{credit}^{(b)(c)}$	83,273	49,327	60,235	17,144	209,979	208,469
Asset purchase agreements <sup>(d)</sup>	22,702	33,801	5,896	1,600	63,999	31,095
Standby letters of credit and	ŕ	,	,	ŕ	,	,
guarantees $(c)(e)$	28,450	18,656	36,250	5,127	88,483	77,199
Other letters of $credit^{(c)}$	3,675	444	319	15	4,453	4,346
Total wholesale	138,100	102,228	102,700	23,886	366,914	321,109
	•		•		·	•
Total lending-related	\$ 785,324	\$ 105,953	\$ 106,406	\$ 79,845	\$ 1,077,528	\$ 976,705
	•		•			•
Other guarantees						
Securities lending						
guarantees <sup>(f)</sup>	\$ 297,862	\$	\$	\$	\$ 297,862	\$ 244,316
Derivatives qualifying as	,				,	,
guarantees <sup>(g)</sup>	28,331	13,351	3,445	19,273	64,400	61,759

(a) Includes Credit card lending-related commitments of \$627 billion at June 30, 2006, and \$579 billion at December 31, 2005, which represent the total available credit to the Firm s cardholders. The Firm has not experienced, and does not anticipate, that all of its

cardholders will

utilize their entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases, without notice as permitted by law.

- (b) Includes unused advised lines of credit totaling \$31.6 billion at June 30, 2006, and \$28.3 billion at December 31, 2005, which are not legally binding. In regulatory filings with the FRB, unused advised lines are not reportable.
- (c) Represents
  contractual
  amount net of
  risk
  participations
  totaling
  \$37.4 billion at
  June 30, 2006,
  and
  \$29.3 billion at
  December 31,
  2005.
- (d) The maturity is based upon the weighted

average life of the underlying assets in the SPE, primarily multi-seller asset-backed commercial paper conduits. Certain of the Firm s administered multi-seller conduits were deconsolidated. As of June 30, 2006, the deconsolidated assets were approximately \$33 billion.

- (e) Includes unused commitments to issue standby letters of credit of \$43.5 billion at June 30, 2006, and \$37.5 billion at December 31, 2005.
- (f) Collateral held by the Firm in support of securities lending indemnification agreements was \$296 billion at June 30, 2006, and \$245 billion at December 31, 2005.
- (g) Represents
  notional
  amounts of
  derivative
  guarantees. For
  a further

discussion of guarantees, see Note 27 on pages 124 125 of JPMorgan Chase s 2005 Annual Report.

## RISK MANAGEMENT

Risk is an inherent part of JPMorgan Chase s business activities. The Firm s risk management framework and governance structure is intended to provide comprehensive controls and ongoing management of the major risks inherent in its business activities. In addition, this framework recognizes the diversity among the Firm s core businesses, which helps reduce the impact of volatility in any particular area on the Firm s operating results as a whole. There are eight major risk types identified in the business activities of the Firm: liquidity risk, credit risk, market risk, interest rate risk, operational risk, legal and reputational risk, fiduciary risk and private equity risk. For a further discussion of these risks see pages 60 80 of JPMorgan Chase s 2005 Annual Report.

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# LIQUIDITY RISK MANAGEMENT

The following discussion of JPMorgan Chase s liquidity management framework highlights developments since December 31, 2005, and should be read in conjunction with pages 61–62 of JPMorgan Chase s 2005 Annual Report. Liquidity risk arises from the general funding needs of the Firm s activities and in the management of its assets and liabilities. JPMorgan Chase s liquidity management framework is intended to maximize liquidity access and minimize funding costs. Through active liquidity management, the Firm seeks to preserve stable, reliable and cost-effective sources of funding. This enables the Firm to replace maturing obligations when due and fund assets at appropriate maturities and rates. To accomplish this task, management uses a variety of liquidity risk measures that take into consideration market conditions, prevailing interest rates, liquidity needs and the desired maturity profile of liabilities.

#### **Funding**

## **Sources of funds**

Consistent with its liquidity management policy, the Firm has raised funds at the parent holding company sufficient to cover its obligations and those of its nonbank subsidiaries that mature over the next 12 months. Long-term funding needs for the parent holding company over the next several quarters are expected to be consistent with prior periods. As of June 30, 2006, the Firm s liquidity position remained strong based upon its liquidity metrics. JPMorgan Chase s long-dated funding, including core deposits, exceeds illiquid assets, and the Firm believes its obligations can be met even if access to funding is impaired.

The diversity of the Firm s funding sources enhances financial flexibility and limits dependence on any one source, thereby minimizing the cost of funds. The deposits held by the RFS, CB and TSS lines of business are a stable and consistent source of funding for JPMorgan Chase Bank. As of June 30, 2006, total deposits for the Firm were \$594 billion, which represented 64% of the Firm s funding liabilities. A significant portion of the Firm s retail deposits are core deposits, which are less sensitive to interest rate changes and therefore are considered more stable than market-based deposits. Core deposits include all U.S. deposits insured by the FDIC, up to the legal limit of \$100,000 per depositor. Throughout the first half of 2006, core bank deposits remained at approximately the same level as at the 2005 year-end. In addition to core retail deposits, the Firm benefits from substantial, geographically diverse corporate liability balances originated by TSS and CB through the normal course of business. These franchise-generated core liability balances are also a stable and consistent source of funding due to the nature of the businesses from which they are generated. For a further discussion of deposit and liability balance trends, see Business Segment Results and Balance Sheet Analysis on pages 14 15 and 43 45, respectively, of this Form 10 Q.

Additional sources of funds include a variety of both short- and long-term instruments, including federal funds purchased, commercial paper, bank notes, medium- and long-term debt, and capital debt securities. This funding is managed centrally, using regional expertise and local market access, to ensure active participation in the global financial markets while maintaining consistent global pricing. These markets serve as a cost-effective and diversified source of funds and are a critical component of the Firm s liquidity management. Decisions concerning the timing and tenor of accessing these markets are based upon relative costs, general market conditions, prospective views of balance sheet growth and a targeted liquidity profile.

Finally, funding flexibility is provided by the Firm s ability to access the repo and asset securitization markets. These markets are evaluated on an ongoing basis to achieve an appropriate balance of secured and unsecured funding. The ability to securitize loans, and the associated gains on those securitizations, are principally dependent upon the credit quality and yields of the assets securitized and are generally not dependent upon the credit ratings of the issuing entity. Transactions between the Firm and its securitization structures are reflected in JPMorgan Chase s consolidated financial statements; these relationships include retained interests in securitization trusts, liquidity facilities and derivative transactions. For further details, see Off balance sheet arrangements and contractual cash obligations and Notes 13 and 20 on pages 48 49, 82 85 and 91 92, respectively, of this Form 10 Q.

#### **Issuance**

Corporate credit spreads widened in the second quarter retracing much of the spread tightening experienced in the first quarter. JPMorgan Chase s spreads relative to U.S. treasuries widened slightly more than the Firm s peers in the second quarter.

During the second quarter of 2006, JPMorgan Chase issued approximately \$19.8 billion of long-term debt and capital debt securities. These issuances were offset partially by \$7.4 billion of long-term debt and capital debt securities that matured or were redeemed. In addition, during the second quarter of 2006, the Firm securitized approximately \$3.9 billion of residential mortgage loans and approximately \$1.2 billion of credit card loans, resulting in pre-tax gains (losses) on securitizations of \$(1) million and \$8 million, respectively. Also, during the second quarter of 2006 and the first half of 2006, the Firm securitized \$1.2 billion of automobile loans resulting in a small gain. During the first half of 2006, JPMorgan Chase issued approximately \$32.2 billion of long-term debt and capital debt securities. These issuances were offset partially by \$16.7 billion of long-term debt and capital debt securities that matured or were redeemed. In addition, during the first half of 2006, the Firm securitized approximately \$7.1 billion of residential mortgage loans and \$5.7 billion of credit card loans, resulting in pre-tax gains on securitizations of \$1 million and \$38 million, respectively. For a further discussion of loan securitizations, see Note 13 on pages 82 85 of this Form 10 O.

## **Credit ratings**

The credit ratings of JPMorgan Chase s parent holding company and each of its significant banking subsidiaries were, as of June 30, 2006, as follows:

	Short-ter	m debt		Senior long-term debt				
	Moody's	S&P	Fitch	Moody's	S&P	Fitch		
JPMorgan Chase & Co.	P-1	A-1	F1	Aa3	A+	A+		
JPMorgan Chase Bank, National	1-1	A-1	11	Aas	Ат	Ат		
Association	P-1	A-1+	F1+	Aa2	AA-	A+		
Chase Bank USA, National								
Association	P-1	A-1+	F1+	Aa2	AA-	A+		

The cost and availability of unsecured financing are influenced by credit ratings. A reduction in these ratings could adversely affect the Firm s access to liquidity sources, increase the cost of funds, trigger additional collateral requirements and decrease the number of investors and counterparties willing to lend. Critical factors in maintaining high credit ratings include a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, diverse funding sources and strong liquidity monitoring procedures.

If the Firm s ratings were downgraded by one notch, the Firm estimates the incremental cost of funds and the potential loss of funding to be negligible. Additionally, the Firm estimates the additional funding requirements for VIEs and other third-party commitments would not be material. In the current environment, the Firm believes a downgrade is unlikely. For additional information on the impact of a credit ratings downgrade on the funding requirements for VIEs, and on derivatives and collateral agreements, see Special-purpose entities on page 48 and Ratings profile of derivative receivables mark-to-market (MTM) on page 56, of this Form 10 Q.

## **CREDIT RISK MANAGEMENT**

The following discussion of JPMorgan Chase s credit portfolio as of June 30, 2006, highlights developments since December 31, 2005, and should be read in conjunction with pages 63 74 and page 81, and Notes 11, 12, 27, and 28 of JPMorgan Chase s 2005 Annual Report.

The Firm assesses its consumer credit exposure on a managed basis, which includes credit card receivables that have been securitized. For a reconciliation of the Provision for credit losses on a reported basis to managed basis, see pages 11 14 of this Form 10 O.

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#### **CREDIT PORTFOLIO**

The following table presents JPMorgan Chase s credit portfolio as of June 30, 2006, and December 31, 2005. Total credit exposure at June 30, 2006, increased by \$107 billion from December 31, 2005, reflecting an increase of \$48 billion and \$59 billion in the wholesale and consumer credit portfolios, respectively, as described in the following pages. In the table below, reported loans include all HFS loans, which are carried at the lower of cost or fair value with changes in value recorded in Other income. However, these HFS loans are excluded from the average loan balances used for the net charge-off rate calculations.

	Credit	Nonperfor	Nonperforming assets <sup>(i)</sup>			
(in millions, except ratios)	June 30, 2006	Dec. 31, 2005	June 30, 2006	Dec. 31, 2005		
Total credit portfolio  Loans reported  Loans securitized	\$ 455,104 66,349	\$ 419,148 70,527	\$ <b>2,161</b> ( <i>j</i> )	\$ 2,343(j)		
Total managed loans <sup>(c)</sup> Derivative receivables <sup>(d)</sup> Interests in purchased receivables <sup>(e)</sup>	521,453 54,075	489,675 49,787 29,740	2,161 36	2,343 50		
Total managed credit-related assets Lending-related commitments <sup>(f)</sup> Assets acquired in loan satisfactions	575,528 1,077,528 NA	569,202 976,705 NA	2,197 NA 187	2,393 NA 197		
Total credit portfolio	\$ 1,653,056	\$ 1,545,907	\$ 2,384	\$ 2,590		
Credit derivative hedges notional <sup>(g)</sup> Collateral held against derivatives <b>Held-for-sale</b>	\$ (38,722) (5,880)	\$ (29,882) (6,000)	` '	\$ (17) NA		
Total average HFS loans Nonperforming purchase(d)	33,157 302	32,086 341	NA NA	NA NA		

Three months ended June 30,	
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Six months ended June 30,

		Average annual net charge-off  Net charge-offs rate <sup>(l)</sup> Net charge-offs						rge-offs	Average annual net charge-off rate <sup>(l)</sup>	
(in millions, except ratios)		2006		2005	2006	2005	2006	2005	2006	2005
Total credit portfolio(k)										
Loans reported	\$	654	\$	773	0.64%	0.82%	\$ 1,322	\$ 1,589	0.66%	0.85%
Loans securitized)		<b>561</b>		930	3.26	5.48	1,010	1,847	2.94	5.42

Total managed loans \$1,215 \$1,703 1.02% 1.53% \$2,332 \$3,436 1.00% 1.56%

- (a) Loans are presented net of unearned income of \$2.6 billion and \$3.0 billion at June 30, 2006, and December 31, 2005, respectively.
- (b) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see Card Services on pages 27 30 of this Form 10 Q.
- (c) Past-due 90 days and over and accruing includes credit card receivables of \$1.1 billion at both June 30, 2006 and December 31, 2005, and related credit card securitizations of \$977 million and \$730 million at June 30, 2006, and December 31, 2005, respectively.
- (d) Reflects net cash received under credit support annexes to legally enforceable master netting agreements of \$22 billion and \$27 billion as of June 30, 2006, and December 31, 2005, respectively.
- (e) As a result of restructuring certain multi-seller conduits the Firm administers, JPMorgan Chase deconsolidated \$29 billion of Interests in purchased receivables, \$3 billion of Loans and \$1 billion of Securities, and recorded \$33 billion of lending-related commitments as of June 30, 2006.
- (f) Includes wholesale unused advised lines of credit totaling \$31.6 billion and \$28.3 billion at June 30, 2006, and December 31, 2005, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are not reportable. Credit card lending-related commitments of \$627 billion and \$579 billion at June 30, 2006, and December 31, 2005, respectively, represent the total available credit to its cardholders. The Firm has not experienced, and does not anticipate, that all of its cardholders will utilize their entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases, without notice as permitted by law.
- (g) Represents the net notional amount of protection purchased and sold of single-name and portfolio credit derivatives used to manage the credit risk of credit exposures; these derivatives do not qualify for hedge accounting under SFAS 133.
- (h) Represents distressed HFS wholesale loans purchased as part of IB s proprietary activities, which are excluded from nonperforming assets.
- (i) Includes nonperforming HFS loans of \$79 million and \$136 million as of June 30, 2006, and December 31, 2005, respectively.
- (j) Excludes nonperforming assets related to (i) loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by government agencies of \$1.1 billion for both June 30, 2006, and December 31, 2005, and (ii) education loans that are 90 days past due and still accruing, which are insured by government agencies under the Federal Family Education Loan Program, of \$0.2 billion at June 30, 2006. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.
- (k) There were no net charge-offs for the six months ended June 30, 2006 and 2005, for Derivative receivables, Interests in purchased receivables and lending-related commitments.
- (1) Net charge-off rates exclude average loans HFS of \$33 billion and \$26 billion for the three months ended June 30, 2006 and 2005, respectively, and \$34 billion and \$25 billion for the six months ended June 30, 2006 and 2005, respectively.

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# WHOLESALE CREDIT PORTFOLIO

As of June 30, 2006, wholesale exposure (IB, CB, TSS and AWM) increased by \$48 billion from December 31, 2005, due to increases in lending-related commitments of \$46 billion, Loans of \$28 billion, and Derivative receivables of \$4 billion, offset by a decrease of \$30 billion in Interests in purchased receivables. During the second quarter of 2006, certain multi-seller conduits that the Firm administers were deconsolidated, resulting in a decrease of \$29 billion in Interests in purchased receivables, offset by a related increase of \$33 billion in lending-related commitments. For a more detailed discussion of the deconsolidation, refer to Note 14 Variable Interest Entities, pages 85 86 of this Form 10 Q. The remainder of the increase in lending-related commitments and Loans was primarily in the IB, reflecting an increase in capital markets activity, including leveraged financings and syndications, and higher balances of loans held-for-sale.

	Credit exposure				Nonperforming assets <sup>(g)</sup>			
(in millions, except ratios)	June 30, 2006		Dec. 31, 2005		June 30, 2006		Dec. 31, 2005	
Loans reported) Derivative receivables(b) Interests in purchased receivables(c)	\$ 178,215 54,075	\$	150,111 49,787 29,740	\$	811 36	\$	992 50	
Total wholesale credit-related assets Lending-related commitments $^{(d)}$ Assets acquired in loan satisfactions	232,290 366,914 NA		229,638 321,109 NA		847 NA 6		1,042 NA 17	
Total wholesale credit exposure	\$ 599,204	\$	550,747	\$	853	\$	1,059	
Credit derivative hedges notional <sup>(e)</sup> Collateral held against derivatives <b>Held-for-sale</b>	\$ (38,722) (5,880)	\$	(29,882) (6,000)	\$	(18) NA	\$	(17) NA	
Total average HFS loans Nonperforming purchased	20,254 302		15,581 341		NA NA		NA NA	

- (a) Past-due 90 days and over and accruing include loans of \$40 million and \$50 million at June 30, 2006, and December 31, 2005, respectively.
- (b) Reflects net cash received under credit support annexes to legally enforceable master netting agreements of \$22 billion and \$27 billion as of June 30, 2006, and December 31, 2005, respectively.
- (c) As a result of restructuring certain multi-seller conduits the Firm administers, JPMorgan Chase deconsolidated \$29 billion of Interests in purchased receivables, \$3 billion of Loans and \$1 billion of Securities, and recorded \$33 billion of lending-related commitments as of June 30, 2006.
- (d) Includes unused advised lines of credit totaling \$31.6 billion and \$28.3 billion at June 30, 2006, and December 31, 2005, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are not reportable.
- (e) Represents the net notional amount of protection purchased and sold of single-name and portfolio credit derivatives used to manage the credit risk of credit exposures; these derivatives do not qualify for hedge accounting under SFAS 133.

*(f)* 

Represents distressed HFS loans purchased as part of IB s proprietary activities, which are excluded from nonperforming assets.

(g) Includes nonperforming HFS loans of \$70 million and \$109 million as of June 30, 2006, and December 31, 2005, respectively.

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## Net charge-offs/recoveries

Wholesale net recoveries were \$19 million and \$52 million for the three months ended June 30, 2006 and 2005, respectively. The net recovery rate was 0.05% compared with a net recovery rate of 0.16% for the prior year. Wholesale net recoveries were \$39 million and \$61 million in the six months ended June 30, 2006 and 2005, respectively. The net recovery rate was 0.05% compared with a net recovery rate of 0.10% for the prior year. There were no net charge-offs for the six months ended June 30, 2006 and 2005 for Derivative receivables, Interests in purchased receivables and lending-related commitments. Net charge-off rates also exclude average loans HFS of \$20 billion and \$12 billion for the three months ended June 30, 2006 and 2005, respectively, and \$20 billion and \$10 billion for the six months ended June 30, 2006 and 2005, respectively.

These net recoveries do not include gains from sales of nonperforming loans that were sold from the credit portfolio. The gains from these sales were \$15 million and \$39 million for the three months ended June 30, 2006 and 2005, respectively, and gains of \$35 million and \$47 million for the six months ended June 30, 2006 and 2005, respectively. When it is determined that a loan will be sold, it is transferred into a held-for-sale account. HFS loans are accounted for at lower of cost or fair value, with changes in value recorded in Other income.

Below are summaries of the maturity and ratings profiles of the wholesale portfolio as of June 30, 2006, and December 31, 2005. The ratings scale is based upon the Firm s internal risk ratings and is presented on an S&P-equivalent basis.

# Wholesale exposure

		Maturity profile <sup>(d)</sup>			Ratings profile					
At June 30, 2006  (in billions, except ratios)	<1 year <sup>(e)</sup>	1 5 years <sup>(e)</sup>	> 5 years <sup>(e)</sup>	] Total	Investment grade ( IG <sup>e)</sup> ) AAA to BBB-	g	rade <sup>(e)</sup> BB+ & below	t- Total	Total $\%$ of $\mathrm{IG}^{(e)}$	
Loans Derivative receivables Interests in purchased receivables <sup>(a)</sup> Lending-related	46% 14	42% 37	12% 49	100% 100	\$ 101 48	\$	53 6	\$ 154 54	66% 89	
commitments	38	56	6	100	317		50	367	86	
Total excluding HFS Held-for-sale <sup>(b)</sup>	38%	50%	12%	100%	\$ 466	\$	109	\$ 575 24	81%	
Total exposure								\$ 599		
Credit derivative hedges notional <sup>(c)</sup>	12%	77%	11%	100%	\$ (35)	\$	(4)	\$ (39)	90%	
		Maturity profile <sup>(d)</sup>			Rating					
At December 31, 2005			Inve	estmenNoni grade ( IG <sup>e)</sup> )		stment-		Total %		
(in billions, except ratios)				Total	. ,	J		Total		

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	<1 year <sup>(e)</sup>	1 5 years <sup>(e)</sup>	> 5 years <sup>(e)</sup>		AAA to BBB-	BB+ & below		$G^{(e)}$
Loans	43%	44%	13%	100%	\$ 87	\$ 45	\$ 132	66%
Derivative receivables Interests in purchased	2	42	56	100	42	8	50	84
receivables	41	57	2	100	30		30	100
Lending-related commitments	36	57	7	100	273	48	321	85
Total excluding HFS Held-for-sale <sup>(b)</sup>	35%	52%	13%	100%	\$ 432	\$ 101	\$ 533 18	81%
Total exposure							\$ 551	
Credit derivative hedges notional <sup>(c)</sup>	15%	74%	11%	100%	\$ (27)	\$ (3)	\$ (30)	90%

<sup>(</sup>a) As a result of restructuring certain multi-seller conduits the Firm administers, JPMorgan Chase deconsolidated \$29 billion of Interests in purchased receivables, \$3 billion of Loans and \$1 billion of Securities, and recorded \$33 billion of lending-related commitments as of June 30, 2006.

<sup>(</sup>b) HFS loans relate primarily to securitization and syndication activities.

<sup>(</sup>c) Ratings are based upon the underlying referenced assets.

<sup>(</sup>d) The maturity profile of Loans and lending-related commitments is based upon the remaining contractual maturity. The maturity profile of Derivative receivables is based upon the maturity profile of Average exposure. See page 68 of JPMorgan Chase s 2005 Annual Report for a further discussion of Average exposure.

<sup>(</sup>e) Excludes HFS loans.

## Wholesale credit exposure selected industry concentration

The Firm continues to focus on the management and diversification of its industry concentrations, with particular attention paid to industries with actual or potential credit concerns. Compared with December 31, 2005, the top 10 industries remained unchanged as of June 30, 2006. The increase in Banks and finance companies, Securities firms and exchanges and Utilities reflects the overall growth in wholesale exposure. Below is a summary of the Top 10 industry concentrations as of June 30, 2006 and December 31, 2005.

	June 30	, 2006	December 31, 2005		
Top 10 industries	Credit	% of	Credit	% of	
(in millions, except ratios)	$exposure^{(b)}$	portfolio	exposure(b)	portfolio	
Banks and finance companies	\$ 61,201	11%	\$ 50,924	10%	
Real estate	31,301	5	29,974	5	
Consumer products	27,217	5	25,678	5	
State and municipal governments	26,481	5	25,328	5	
Healthcare	24,647	4	25,435	5	
Utilities	24,481	4	20,482	4	
Securities firms and exchanges	22,265	4	17,094	3	
Retail and consumer services	20,301	4	19,920	4	
Asset managers	19,105	3	17,358	3	
Oil and gas	17,836	3	18,200	3	
All other	299,744	52	282,802	53	
Total excluding HFS	\$ 574,579	100%	\$ 533,195	100%	
Held-for-sale <sup>(a)</sup>	24,625		17,552		
Total exposure	\$ 599,204		\$ 550,747		

- (a) HFS loans primarily relate to securitization and syndication activities.
- (b) Credit exposure is net of risk participations and excludes the benefit of credit derivative hedges and collateral held against Derivative receivables or Loans. At June 30, 2006, and December 31, 2005, collateral held against Derivative receivables excludes \$22 billion and \$27 billion, respectively, of cash collateral as a result of the Firm electing to report the fair value of derivative assets and liabilities net of cash received and paid, respectively, under legally enforceable master netting agreements.

# Wholesale criticized exposure

Exposures deemed criticized generally represent a ratings profile similar to a rating of CCC+/Caa1 and lower, as defined by Standard & Poor s/Moody s. At June 30, 2006, Chemicals/plastics moved into the top 10, replacing Telecom services

The criticized component of the portfolio decreased to \$4.2 billion (excluding HFS loans) at June 30, 2006, from \$5.2 billion at year-end 2005 due primarily to loan sales, repayments and gross charge-offs. Wholesale nonperforming assets (excluding purchased held-for-sale wholesale loans) decreased to \$853 million at June 30, 2006, from \$1.1 billion at December 31, 2005, representing 20% of criticized assets (excluding HFS loans) at June 30, 2006.

## Wholesale criticized exposure industry concentrations

	June 3	December 31, 2005			
Top 10 industries <sup>(a)</sup>	% of				
(in millions, except ratios)	Amount	portfolio	Amount	portfolio	
Automotive	\$ 604	14%	\$ 643	12%	
Media	459	11	684	13	

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Consumer products	403	10	590	11
Real estate	252	6	276	5
Machinery and equipment manufacturing	205	5	290	6
Chemicals/plastics	198	5	188	4
Retail and consumer services	189	4	288	6
Utilities	189	4	295	6
Building materials/construction	183	4	266	5
Airlines	176	4	333	6
All other	1,356	33	1,319	26
Total excluding HFS	<b>\$ 4,214</b>	100%	\$ 5,172	100%
$Held ext{-for-sale}^{(b)}$	594		1,069	
Total	\$ 4,808		\$ 6,241	

<sup>(</sup>a) Rankings are based upon exposure at June 30, 2006.

<sup>(</sup>b) HFS loans primarily relate to securitization and syndication activities; excludes purchased nonperforming HFS loans.

#### **Derivative contracts**

In the normal course of business, the Firm uses derivative instruments to meet the needs of customers; to generate revenues through trading activities; to manage exposure to fluctuations in interest rates, currencies and other markets; and to manage the Firm s credit exposure. For a further discussion of derivative contracts, see Note 19 on page 91 of this Form 10 Q, and pages 67 70 of JPMorgan Chase s 2005 Annual Report.

The following table summarizes the aggregate notional amounts and the reported net derivative receivables MTM for the periods presented. The net derivative receivables MTM reflects the reported derivative receivables (i.e., the MTM or fair value of derivative contracts after the effects of legally enforceable master netting agreements) less other liquid securities held as collateral by the Firm. The MTM of derivative receivables contracts represents the cost to replace the contracts at current market rates should the counterparty default. When JPMorgan Chase has more than one transaction outstanding with a counterparty, the netted MTM exposure, less collateral held, represents, in the Firm s view, the appropriate measure of current credit risk.

# Notional amounts and derivative receivables marked-to-market ( MTM )

(in billions)	Notional amounts <sup>(a)</sup> <b>June</b>				Derivative receivables MTM  June					
	30, 2006		mber 31, 005	3	0, 006	December 31, 2005				
Interest rate	\$44,254	\$	38,493	\$	35	\$	30			
Foreign exchange	2,481		2,136		3		3			
Equity	735		458		6		6			
Credit derivatives	3,504		2,241		4		4			
Commodity	400		265		6		7			
Total Collateral held against derivative	\$51,374	\$	43,593		<b>54</b> ( <i>b</i> )		50(b)			
receivables	NA		NA		<b>(6</b> ) <sup>(c)</sup>		$(6)^{(c)}$			
Exposure net total of collateral	NA		NA	\$	48	\$	44			

- (a) Represents the gross sum of long and short third-party notional derivative contracts, excluding written options and foreign exchange spot contracts.
- (b) Reflects \$22 billion and \$27 billion of cash collateral as of June 30, 2006, and December 31, 2005, respectively.
- (c) Represents other liquid securities collateral held by the Firm as of June 30, 2006, and December 31, 2005, respectively.

The Firm also holds collateral delivered by clients at the initiation of transactions, but this collateral does not reduce the derivative receivables MTM in the table above. The collateral secures potential exposure that could arise in the derivatives portfolio should the MTM of the client s transactions move in the Firm s favor. As of June 30, 2006, and December 31, 2005, the Firm held \$12 billion and \$10 billion, respectively, of this collateral. The net derivative receivables MTM also does not include other credit enhancements in the forms of letters of credit and surety receivables. The percentage of the Firm s derivatives transactions subject to collateral agreements decreased slightly, to 79% as of June 30, 2006, from 81% at December 31, 2005.

The following table summarizes the ratings profile of the Firm s Derivative receivables MTM, net of cash and other liquid securities collateral for the dates indicated:

## Ratings profile of derivative receivables MTM

	June 3	0, 2006	December 31, 2005		
	Net	% of Net	Net	% of Net	
Rating equivalent (in millions)	$\mathbf{MTM}$ (a)	MTM	MTM(a)	MTM	

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AAA to AA-	\$ 25,540	53%	\$ 20,735	48%
A+ to A-	8,585	18	8,074	18
BBB+ to BBB-	8,711	18	8,243	19
BB+ to B-	5,289	11	6,580	15
CCC+ and below	70		155	
Total	\$ 48,195	100%	\$ 43,787	100%

## (a) See footnotes (b) and (c) above.

The Firm posted \$23 billion and \$27 billion of collateral as of June 30, 2006, and December 31, 2005, respectively. Certain derivative and collateral agreements include provisions that require the Firm, upon specified downgrades in its credit ratings, to post additional collateral for the benefit of the other party. As of June 30, 2006, the impact of a single-notch ratings downgrade to JPMorgan Chase Bank, from its current rating of AA- to A+, would have been an additional \$1 billion of collateral posted by the Firm; the impact of a six-notch ratings downgrade (from AA- to BBB-) would have been \$3 billion of additional collateral. Certain derivative contracts also provide for termination of the contract, generally upon a downgrade of the Firm, at the then-existing MTM value of the derivative contracts.

#### **Credit derivatives**

The following table presents the Firm s notional amounts of credit derivatives protection purchased and sold by the respective businesses as of June 30, 2006, and December 31, 2005:

## **Credit derivatives positions**

	Notional amount							
	Credit portfolio				Dealer/client			
(in billions)		Protection purchased		ction sold	Protection purchased	Protection sold		Total
June 30, 2006	\$	40	\$	1	\$ 1,711	\$	1,752	\$ 3,504
December 31, 2005		31		1	1,096		1,113	2,241

In managing wholesale credit exposure, the Firm purchases single-name and portfolio credit derivatives; this activity does not reduce the reported level of assets on the balance sheet or the level of reported off balance sheet commitments. The Firm also diversifies exposures by providing (i.e., selling) credit protection, which increases exposure to industries or clients where the Firm has little or no client-related exposure. This activity is not material to the Firm s overall credit exposure.

JPMorgan Chase has limited counterparty exposure as a result of credit derivatives transactions. Of the \$54 billion of total Derivative receivables MTM at June 30, 2006, approximately \$4 billion, or 7%, was associated with credit derivatives, before the benefit of liquid securities collateral.

## Dealer/client

As of June 30, 2006, the total notional amount of protection purchased and sold in the dealer/client business increased by \$1.3 trillion from year-end 2005 as a result of increased trade volume in the market. This business has a mismatch between the total notional amounts of protection purchased and sold. However, in the Firm s view, the risk positions are largely matched when securities used to risk-manage certain derivative positions are taken into consideration and the notional amounts are adjusted to a duration-based equivalent basis or to reflect different degrees of subordination in tranched structures.

## Use of single-name and portfolio credit derivatives

	Notional amount of protection purchased						
(in millions)		June 30, 2006	Dece	mber 31, 2005			
Credit derivatives used to manage: Loans and lending-related commitments Derivative receivables	\$	28,935 11,075	\$	18,926 12,088			
Total	\$	40,010	\$	31,014			

## Credit portfolio management activities

The credit derivatives used by JPMorgan Chase for credit portfolio management activities do not qualify for hedge accounting under SFAS 133, and therefore, effectiveness testing under SFAS 133 is not performed. These derivatives are reported at fair value, with gains and losses recognized in Principal transactions. The MTM value incorporates both the cost of credit derivative premiums and changes in value due to movement in spreads and credit events; in contrast, the loans and lending-related commitments being risk-managed are accounted for on an accrual basis. Loan interest and fees are generally recognized in Net interest income, and impairment is recognized in the Provision for credit losses. This asymmetry in accounting treatment, between loans and lending-related commitments and the credit

derivatives utilized in credit portfolio management activities, causes earnings volatility that is not representative, in the Firm s view, of the true changes in value of the Firm s overall credit exposure. The MTM related to the Firm s credit derivatives used for managing credit exposure, as well as the mark related to the credit valuation adjustment ( CVA ), which reflects the credit quality of derivatives counterparty exposure, are included in the table below:

	Three months ended June 30,					Six months ended June 30,				
(in millions)		2006		2005		2006	•	2005		
CVA and hedges of CVA <sup>(a)</sup> Hedges of loans and lending-related commitments <sup>(a)</sup>	\$	12 (41)	\$	(52) 9	\$	35 (123)	\$	(31) 42		
Net gains $(losses)^{(b)}$	\$	(29)	\$	(43)	\$	(88)	\$	11		

<sup>(</sup>a) These hedges do not qualify for hedge accounting under SFAS 133.

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<sup>(</sup>b) Excludes \$9 million of gains and \$25 million of losses for the three months ended June 30, 2006 and 2005, respectively, and \$3 million of gains and \$47 million of losses for the six months ended June 30, 2006 and 2005, respectively, of other Principal transaction revenues that are not associated with hedging activities.

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The Firm also actively manages wholesale credit exposure through loan and commitment sales. During the second quarters of 2006 and 2005, the Firm sold \$885 million and \$1.1 billion of loans and commitments, respectively, recognizing gains of \$20 million and \$33 million, respectively. During the first six months of 2006 and 2005, the Firm sold \$1.6 billion and \$2.1 billion of loans and commitments, respectively, in connection with the management of its wholesale credit exposure, resulting in gains of \$40 million and \$44 million, respectively. Both quarterly and year-to-date gains include gains on sales of nonperforming loans as discussed on page 54 of this Form 10 Q. These activities are not related to the Firm s securitization activities, which are undertaken for liquidity and balance sheet management purposes. For a further discussion of securitization activity, see Note 13 on pages 82 85 of this Form 10 Q.

# **Lending-related commitments**

The contractual amount of wholesale lending-related commitments was \$367 billion at June 30, 2006, compared with \$321 billion at December 31, 2005. See page 53 of this Form 10 Q for an explanation of the increase in exposure. In the Firm s view, the total contractual amount of these instruments is not representative of the Firm s actual credit risk exposure or funding requirements. In determining the amount of credit risk exposure the Firm has to wholesale lending-related commitments, which is used as the basis for allocating credit risk capital to these instruments, the Firm has established a loan-equivalent amount for each commitment; this amount represents the portion of the unused commitment or other contingent exposure that is expected, based upon average portfolio historical experience, to become outstanding in the event of a default by an obligor. The loan equivalent amount of the Firm s lending-related commitments was \$201 billion and \$178 billion as of June 30, 2006, and December 31, 2005, respectively.

# **Country exposure**

The Firm has a comprehensive process for measuring and managing exposures and risk in emerging markets countries defined as those countries potentially vulnerable to sovereign events. Exposures to a country include all credit-related lending, trading, and investment activities, whether cross-border or locally funded. Exposure amounts are adjusted for credit enhancements (e.g., guarantees and letters of credit) provided by third parties located outside the country, if the enhancements fully cover the country risk as well as the business risk. As of June 30, 2006, the Firm s exposure to any individual emerging markets country was not significant.

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#### **CONSUMER CREDIT PORTFOLIO**

JPMorgan Chase s consumer portfolio consists primarily of residential mortgages, home equity loans, credit cards, auto loans and leases, education loans and loans to small businesses. The domestic consumer portfolio reflects the benefit of diversification from both a product and a geographical perspective. The primary focus is on serving the prime consumer credit market. The Firm proactively manages its retail credit operation. Ongoing efforts include continual review and enhancement of credit underwriting criteria and refinement of pricing and risk management models.

The following table presents managed consumer credit related information for the dates indicated:

	Credit e	xposure	Nonperforming assets <sup>(e)</sup>			
(in millions, except ratios)	June 30, 2006	Dec. 31, 2005	June 30, 2006	Dec. 31, 2005		
Retail Financial Services						
Home equity	<b>\$</b> 77,826	\$ 73,866	<b>\$ 403</b>	\$ 422		
Mortgage	60,014	58,959	503	442		
Auto loans and leases <sup>(a)</sup>	42,184	46,081	133	193		
All other loans	23,904	18,393	300	281		
Card Services reporte(d)	72,961	71,738	11	13		
Total consumer loans reported	276,889	269,037	<b>1,350</b> ( <i>f</i> )	1,351 <sub>(f)</sub>		
Card Services securitization( $s^{j(c)}$ )	66,349	70,527				
Total consumer loans manage(t)	343,238	339,564	1,350	1,351		
Assets acquired in loan satisfactions	NA	NA	181	180		
Total consumer related assets managed Consumer lending related commitments:	343,238	339,564	1,531	1,531		
Home equity	63,707	58,281	NA	NA		
Mortgage	6,624	5,944	NA	NA		
Auto loans and leases	7,228	5,665	NA	NA		
All other loans	5,942	6,385	NA	NA		
Card Services <sup>(d)</sup>	627,113	579,321	NA	NA		
<b>Total lending-related commitments</b>	710,614	655,596	NA	NA		
Total consumer credit portfolio	\$ 1,053,852	\$ 995,160	\$ 1,531	\$ 1,531		
Total average HFS loans	\$ 12,903	\$ 16,505	NA	NA		
Memo: Credit card managed	139,310	142,265	<b>\$</b> 11	\$ 13		

Three months ended June 30,

Six months ended June 30,

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		Average annual net						
	Net cha	arge-offs	net ge-offs charge-off r		rate <sup>(h)</sup> Net charge			
(in millions, except ratios)	2006	2005	2006	2005	2006	2005	2006	2005
Retail Financial Services								
Home equity	\$ 30	\$ 32	0.16%	0.19%	<b>\$</b> 63	\$ 67	0.17%	0.20%
Mortgage	9	8	0.08	0.07	21	14	0.09	0.06
Auto loans and leases <sup>(a)</sup>	45	47	0.43	0.37	96	130	0.44	0.49
All other loans	29	27	0.52	0.68	54	55	0.54	0.69
Card Services reported	560	711	3.29	4.25	1,127	1,384	3.33	4.25
<b>Total consumer loans</b>								
reported	673	825	1.05	1.32	1,361	1,650	1.08	1.34
Card Services securitization(s)	561	930	3.26	5.48	1,010	1,847	2.94	5.42
Total consumer loans								
$\mathbf{managed}^{(g)}$	\$ 1,234	\$ 1,755	1.52%	2.21%	\$ 2,371	\$ 3,497	1.48%	2.22%
Memo: Credit card managed	\$ 1,121	\$ 1,641	3.28%	4.87%	\$ 2,137	\$ 3,231	3.13%	4.85%

<sup>(</sup>a) Excludes operating lease-related assets of \$1.3 billion and \$858 million for June 30, 2006, and December 31, 2005, respectively.

<sup>(</sup>b) Past-due loans 90 days and over and accruing includes credit card receivables of \$1.1 billion at both June 30, 2006, and December 31, 2005, and related credit card securitizations of \$977 million and \$730 million at June 30, 2006, and December 31, 2005, respectively.

<sup>(</sup>c) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see Card Services on pages 27 30 of this Form 10 Q.

<sup>(</sup>d) The credit card lending related commitments represent the total available credit to the Firm s cardholders. The Firm has not experienced, and does not anticipate, that all of its cardholders will utilize their entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases, without notice as permitted by law.

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- (e) Includes nonperforming HFS loans of \$9 million and \$27 million at June 30, 2006, and December 31, 2005, respectively.
- (f) Excludes nonperforming assets related to (i) loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by government agencies of \$1.1 billion for both June 30, 2006, and December 31, 2005, and (ii) education loans that are 90 days past due and still accruing, which are insured by government agencies under the Federal Family Education Loan Program of \$0.2 billion at June 30, 2006. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.
- (g) There were no net charge-offs for the six months ended June 30, 2006 and 2005, for lending-related commitments.
- (h) Net charge-off rates exclude average loans HFS of \$13 billion and \$15 billion for the three months ended June 30, 2006 and 2005, respectively, and \$15 billion for both the six months ended June 30, 2006 and 2005.

Consumer credit quality trends reflect stable underlying credit quality. Total managed consumer loans as of June 30, 2006, were \$343 billion, up from \$340 billion at year-end 2005, reflecting an increase in education loans as a result of the purchase of Collegiate Funding Services, and growth in home equity loans partially offset by the seasonal pattern and higher-than-normal customer payment rates of credit card receivables. Consumer lending-related commitments increased by 8%, to \$711 billion at June 30, 2006, reflecting the Kohl s private label credit card acquisition as well as a general increase across most Retail Financial Services and Card Services portfolios. The following discussion relates to the specific loan and lending-related categories within the consumer portfolio:

#### **Retail Financial Services**

Loan balances for Retail Financial Services were \$204 billion at June 30, 2006, an increase of \$7 billion from December 31, 2005. The increase was driven primarily by the \$6 billion increase in education loans as a result of the acquisition of Collegiate Funding Services on March 1, 2006. The net charge-off rate was 0.24% and 0.25% for the second quarter of 2006 and the first half of 2006, respectively, a decrease from 0.25% and 0.29% in comparable prior periods. The decrease reflected the benefits of stable credit trends in most consumer lending portfolios and the sale of the recreational vehicle loan portfolio in the first quarter of 2005.

**Home Equity:** Home Equity loans at June 30, 2006, were \$78 billion, an increase of \$4 billion from year-end 2005. The portfolio reflects a high concentration of prime quality credits. There are no products in the Home Equity portfolio that result in negative amortization.

**Mortgage:** Mortgage loans at June 30, 2006, were \$60 billion, an increase of \$1 billion from year-end 2005. Credit metrics were affected by the decision in early 2005 to retain, rather than securitize, subprime mortgage loans. Mortgage loans include some interest-only payment options to predominantly prime borrowers. There are no products in the mortgage portfolio that result in negative amortization.

**Auto loans and leases:** As of June 30, 2006, Auto loans and leases were \$42 billion, a decrease of \$4 billion from year-end 2005. The decrease in outstanding loans was caused partially by the de-emphasis of vehicle leasing, which comprised \$3 billion of outstanding loans as of June 30, 2006. It is anticipated that over time vehicle leases will account for a smaller share of balance sheet receivables and exposure. The Auto loans and leases portfolio reflects a high concentration of prime quality credits.

**All other loans:** As of June 30, 2006, other consumer loans were \$24 billion, an increase of \$6 billion from year-end 2005, primarily due to an increase in Education loans as a result of the acquisition of the Collegiate Funding Services education loan portfolio. Other loans also include small business banking loans (which are highly collateralized loans, often with personal loan guarantees) and community development loans.

#### **Card Services**

JPMorgan Chase analyzes its credit card portfolio on a managed basis, which includes credit card receivables on the consolidated balance sheet and those receivables sold to investors through securitization. Managed credit card receivables were \$139 billion at June 30, 2006, a decrease of \$3 billion from year-end 2005, reflecting the normal seasonal pattern and higher-than-normal customer payment rates, which management believes may partially be related to the new minimum payment rules and a higher proportion of customers in rewards-based programs. Partially offsetting these decreases were increases in receivables resulting from the Kohl s private label portfolio acquisition. The managed credit card net charge-off rate decreased to 3.28% and 3.13% in the second quarter of 2006 and year-to-date 2006, respectively, from 4.87% and 4.85% in the comparable prior-year periods. This decrease was due

primarily to lower bankruptcy-related net charge-offs. The 30-day delinquency rate increased to 3.14% on June 30, 2006, from 2.79% on December 31, 2005, primarily driven by accelerated loss recognition of delinquent accounts on December 31, 2005, following the significant 2005 fourth-quarter increase in bankruptcy filings. The managed credit card portfolio continues to reflect a well-seasoned portfolio that has good U.S. geographic diversification.

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#### ALLOWANCE FOR CREDIT LOSSES

For further discussion of the components of the Allowance for credit losses, see Critical accounting estimates used by the Firm on page 81 and Note 12 on pages 107 108 of JPMorgan Chase s 2005 Annual Report. At June 30, 2006, management deemed the allowance for credit losses to be sufficient to absorb losses that are inherent in the portfolio, including losses that are not specifically identified or for which the size of the loss has not yet been fully determined. Summary of changes in the allowance for credit losses

Six months ended June 30, (in millions)	Wholesale	2006 Consumer	Total	Wholesale	2005 Consumer	Total	
Loans: Beginning balance at January 1, Gross charge-offs Gross recoveries	\$ 2,453 (62) 101	\$ 4,637 (1,668) 307	\$ 7,090 (1,730) 408	\$ 3,098 (92) 153	\$ 4,222 (1,950) 300	\$ 7,320 (2,042) 453	
Net (charge-offs) recoveries Provision for loan losses Other	39 77	(1,361) 1,223 8	(1,322) 1,300 8	61 (550) (5)	(1,650) 1,617 1	(1,589) 1,067 (4)	
Ending balance	<b>\$ 2,569</b> (a)	<b>\$ 4,507</b> (b)	\$ 7,076	\$ 2,604(a)	\$ 4,190 <sub>(b)</sub>	\$ 6,794	
Components: Asset specific Statistical component Adjustment to statistical component	\$ 160 1,639 770	\$ 3,217 1,290	\$ 160 4,856 2,060	\$ 314 1,604 686	\$ 3,064 1,126	\$ 314 4,668 1,812	
Total Allowance for loan losses	\$ 2,569	\$ 4,507	\$ 7,076	\$ 2,604	\$ 4,190	\$ 6,794	
Lending-related commitments: Beginning balance at January 1, Provision for lending-related commitments	\$ 385 25	\$ 15 (1)	\$ 400 24	\$ 480 (54)	\$ 12 1	\$ 492 (53)	
Ending balance	\$ 410	<b>\$</b> 14	<b>\$ 424</b> (c)	\$ 426	\$ 13	\$ 439 <sub>(d)</sub>	

<sup>(</sup>a) The ratio of the wholesale allowance for loan losses to total wholesale loans was 1.67% and 1.95%, excluding wholesale HFS loans of \$24 billion and \$16 billion at June 30, 2006 and 2005, respectively.

<sup>(</sup>b) The ratio of the consumer allowance for loan losses to total consumer loans was 1.70% and 1.65%, excluding consumer HFS loans of \$12 billion and \$13 billion at June 30, 2006 and 2005, respectively.

<sup>(</sup>c) Includes \$45 million of asset-specific and \$379 million of formula-based allowance at June 30, 2006. The formula-based allowance for lending-related commitments is based upon a statistical calculation. There is no adjustment to the statistical calculation for lending-related commitments.

(d) Includes \$104 million of asset-specific and \$335 million of formula-based allowance at June 30, 2005. The formula-based allowance for lending-related commitments is based upon a statistical calculation. There is no adjustment to the statistical calculation for lending-related commitments.

Excluding held-for-sale loans, the total allowance for loan losses represented 1.69% of total loans at June 30, 2006, compared with 1.84% at December 31, 2005. The wholesale component of the allowance increased slightly to \$2.6 billion as of June 30, 2006, from \$2.5 billion at year-end 2005, primarily due to portfolio activity, mostly in the Investment Bank. The consumer allowance decreased to \$4.5 billion from \$4.6 billion at year-end 2005, as a result of Card Services releasing \$90 million of Allowance for loan losses related to Hurricane Katrina.

To provide for the risk of loss inherent in the Firm s process of extending credit, management also computes an asset-specific component and a formula-based component for lending-related commitments. These components are computed using a methodology similar to that used for the wholesale loan portfolio, but modified for expected maturities and probabilities of drawdown. This allowance, which is reported in Other liabilities, was \$424 million and \$400 million at June 30, 2006, and December 31, 2005, respectively.

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# **Provision for credit losses**

For a discussion of the reported Provision for credit losses, see page 9 of this Form 10 Q. The managed provision for credit losses includes credit card securitizations. For the three and six months ended June 30, 2006, securitized credit card losses were lower compared with the prior year periods, primarily as a result of lower bankruptcy-related charge-offs.

Provision for lending-related

Total provision for

	Provisi	on for loan	_		-		
		osses		itments	credit losses		
Three months ended June 30, (in millions)	2006	2005	2006	2005	2006	2005	
Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate	\$ (91) (24) 4 (7)	\$ (271) 116 2 (18)	\$ 29 12	\$ (72) 26 (2)	\$ (62) (12) 4 (7)	\$ (343) 142 2 (20) 1	
Total Wholesale Retail Financial Services Card Services	(118) 101 470	(170) 95 711	41 (1)	(48) (1)	(77) 100 470	(218) 94 711	
Total Consumer	571	806	(1)	(1)	570	805	
<b>Total provision for credit losses</b> Credit card securitizations	453 561	636 930	40	(49)	493 561	587 930	
Total managed provision for credit losses	\$ 1,014	\$ 1,566	\$ 40	\$ (49)	\$ 1,054	\$ 1,517	
	Provision	ses	Provisi lending- commi	related tments	Total provision for credit losses		
Six months ended June 30, (in millions)	2006	2005	2006	2005	2006	2005	
Investment Bank Commercial Banking Treasury & Securities Services Asset & Wealth Management Corporate	\$ 98 (8) (13)	\$ (627) 108 (3) (25) (3)	\$ 23 3 (1)	\$ (82) 28 2 (2)	\$ 121 (5) (14)	\$ (709) 136 (1) (27) (3)	
Total Wholesale Retail Financial Services Card Services	77 186 1,037	(550) 187 1,430	25 (1)	(54)	102 185 1,037	(604) 188 1,430	
Total Consumer	1,223	1,617	(1)	1	1,222	1,618	
<b>Total provision for credit losses</b> Credit card securitizations	1,300 1,010	1,067 1,847	24	(53)	1,324 1,010	1,014 1,847	

Total managed provision for credit

losses \$ 2,310 \$ 2,914 \$ 24 \$ (53) \$ 2,334 \$ 2,861

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#### MARKET RISK MANAGEMENT

For a discussion of the Firm s market risk management organization, see pages 75 78 of JPMorgan Chase s 2005 Annual Report.

## Value-at-risk (VAR)

JPMorgan Chase s primary statistical risk measure, VAR, estimates the potential loss from adverse market moves in an ordinary market environment and provides a consistent cross-business measure of risk profiles and levels of diversification. VAR is used for comparing risks across businesses, monitoring limits, one-off approvals, and as an input to economic capital calculations. VAR provides risk transparency in a normal trading environment. Each business day the Firm undertakes a comprehensive VAR calculation that includes both its trading and its nontrading activities. VAR for nontrading activities measures the amount of potential change in the fair values of the exposures related to these activities; however, for such activities, VAR is not a measure of reported revenue since nontrading activities are generally not marked to market through earnings. The Firm calculates VAR using a one-day time horizon and an expected tail-loss methodology, which approximates a 99% confidence level. This means the Firm would expect to incur losses greater than that predicted by VAR estimates only once in every 100 trading days, or about 2.5 times a year. For a further discussion of the Firm s VAR methodology, see pages 75 77 of JPMorgan Chase s Annual Report.

Trading VAR

IB trading VAR by risk type and credit portfolio VAR

		Three months						Perio	d ei	nd	Six months		
								<b>June 30,</b> June 30,					
			2006			2005		2006		2005	2006	2005	
June 30,	1	Avg	Min	Max	Avg	Min	Max				Avg	Avg	
(in millions)	V	AR	VAR	VAR	VAR	VAR	VAR	VAR	,	VAR	VAR	VAR	
By risk type:													
Fixed income	\$	52	\$ 38	\$ 66	\$ 82	\$ 44	\$110	\$ 38	\$	94	<b>\$ 56</b>	\$ 70	
Foreign exchange		25	15	37	21	17	26	22		20	22	22	
Equities		24	18	33	45	18	65	21		46	28	32	
Commodities and													
other		52	39	<b>76</b>	15	10	23	46		21	50	12	
Less: portfolio													
diversification	(	<b>(74)</b> (c)	$\mathbf{NM}(d)$	$\mathbf{NM}(d)$	$(61)^{(c)}$	NM(d)	NM(d)	$(65)^{(c)}$		$(69)^{(c)}$	$(71)^{(c)}$	$(52)^{(c)}$	
Trading VAR <sup>(a)</sup>	\$	79	\$ 57	\$ 99	\$ 102	\$ 66	\$ 130	\$ 62	\$	112	\$ 85	\$ 84	
Credit portfolio $VAR^{(b)}$		14	13	19	13	11	17	15		17	14	13	
Less: portfolio diversification		<b>(9)</b> <sup>(c)</sup>	$NM_{(d)}$	$NM_{(d)}$	$(13)^{(c)}$	$NM_{(d)}$	$NM_{(d)}$	<b>(10)</b> <sup>(c)</sup>		$(16)^{(c)}$	<b>(10)</b> <sup>(c)</sup>	$(11)^{(c)}$	
Total trading and credit portfolio													
VAR	\$	84	\$ 65	\$ 105	\$ 102	\$ 70	\$ 130	<b>\$ 67</b>	\$	113	\$ 89	\$ 86	

<sup>(</sup>a) Trading VAR excludes VAR related to the

Firm s private equity business and certain exposures used to manage MSRs. For a discussion of Private equity risk management and MSRs, see page 65 and Note 15 on page 88 of this Form 10 Q, respectively. Trading VAR includes substantially all trading activities in the IB; however, particular risk parameters of certain products are not fully captured, for example, correlation risk.

(b) Includes VAR on derivative credit valuation adjustments, credit valuation adjustment hedges and mark-to-market hedges of the accrual loan portfolio, which are all reported in Principal transactions. This VAR does not include the accrual loan portfolio, which is not marked to market.

(c) Average and period-end VARs are less than the sum of the VARs of its market risk components, which is due to risk offsets resulting from portfolio diversification. The diversification effect reflects the fact that the risks are not perfectly correlated. The risk of a portfolio of positions is therefore usually less than the sum of the risks of the positions themselves.

(d) Designated as not meaningful (NM) because the minimum and maximum may occur on different days for different risk components, and hence it is not meaningful to compute a portfolio diversification effect

IB s average Total Trading and Credit Portfolio VAR for the second quarter of 2006 was \$84 million, an \$18 million decrease from the second quarter of 2005. The decrease was driven by declines in both fixed income and equities offset by higher VAR for commodities. Average Trading VAR diversification increased to \$74 million, or 48% of the sum of the components, from \$61 million, or 37% of the sum of the components. In general, over the course of the year, VAR exposures can vary significantly as trading positions change, market volatility fluctuates and diversification benefits change.

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## **VAR** backtesting

To evaluate the soundness of its VAR model, the Firm conducts daily backtesting of VAR against daily market risk-related revenue, which is defined as the change in value of the trading portfolios plus any trading-related net interest income, brokerage commissions, underwriting fees or other revenue. The following histogram illustrates the daily market risk-related gains and losses for the IB trading businesses for the six months ended June 30, 2006. The chart shows that the IB posted market risk-related gains on 114 out of 130 days in this period, with 16 days exceeding \$100 million. The inset graph looks at those days on which the IB experienced losses and depicts the amount by which VAR exceeded the actual loss on each of those days. Losses were sustained on 16 days, with four days having losses greater than \$40 million, and with no loss exceeding the VAR measure.

# **Economic value stress testing**

While VAR reflects the risk of loss due to unlikely events in normal markets, stress testing captures the Firm s exposure to unlikely but plausible events in abnormal markets. The Firm conducts economic-value stress tests for both its trading and its nontrading activities using multiple scenarios for both types of activities. Periodically, scenarios are reviewed and updated to reflect changes in the Firm s risk profile and economic events. Stress testing is as important as VAR in measuring and controlling risk. Stress testing enhances the understanding of the Firm s risk profile and loss potential, and is used for monitoring limits, one-off approvals and cross-business risk measurement, as well as an input to economic capital allocation.

Based upon the Firm s stress scenarios, the average stress test loss (pre-tax) in the IB s trading portfolio for the second quarter of 2006 was \$1.4 billion compared with \$885 million for the second quarter of 2005. For the first half of 2006, the average stress test loss was \$1.2 billion, compared with \$755 million for the same period in 2005.

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## **Earnings-at-risk stress testing**

The VAR and stress-test measures described above illustrate the total economic sensitivity of the Firm s balance sheet to changes in market variables. The effect of interest rate exposure on reported Net income also is critical. Interest rate risk exposure in the Firm s core nontrading business activities (i.e., asset/liability management positions) results from on and off balance sheet positions. The Firm conducts simulations of changes in NII from its nontrading activities under a variety of interest rate scenarios, which are consistent with the scenarios used for economic-value stress testing. Earnings-at-risk tests measure the potential change in the Firm s Net interest income over the next 12 months and highlight exposures to various rate-sensitive factors, such as the rates themselves (e.g., the prime lending rate), pricing strategies on deposits, optionality and changes in product mix. The tests include forecasted balance sheet changes, such as asset sales and securitizations, as well as prepayment and reinvestment behavior.

Earnings-at-risk also can result from changes in the slope of the yield curve, because the Firm has the ability to lend at fixed rates and borrow at variable or short-term fixed rates. Based upon these scenarios, the Firm s earnings would be affected negatively by a sudden and unanticipated increase in short-term rates without a corresponding increase in long-term rates. Conversely, higher long-term rates generally are beneficial to earnings, particularly when the increase is not accompanied by rising short-term rates.

Immediate changes in interest rates present a limited view of risk, and so a number of alternative scenarios also are reviewed. These scenarios include the implied forward curve, nonparallel rate shifts and severe interest rate shocks on selected key rates. These scenarios are intended to provide a comprehensive view of JPMorgan Chase s earnings-at-risk over a wide range of outcomes.

JPMorgan Chase s 12-month pre-tax earnings sensitivity profile as of June 30, 2006, and December 31, 2005, were as follows:

	Immediate change in rates								
(in millions)	+2	+200bp			-100bp				
June 30, 2006	\$	23	\$	40	\$	(90)			
December 31, 2005		265		172		(162)			

The primary change in earnings-at-risk from December 31, 2005, reflects a higher level of AFS securities and other Treasury repositioning. The Firm s risk to rising and falling interest rates is due primarily to corresponding increases and decreases in short-term funding costs.

#### OPERATIONAL RISK MANAGEMENT

For a discussion of JPMorgan Chase s operational risk management, refer to page 79 of JPMorgan Chase s 2005 Annual Report.

# REPUTATION AND FIDUCIARY RISK MANAGEMENT

For a discussion of the Firm s Reputation and Fiduciary Risk Management, see page 80 of JPMorgan Chase s 2005 Annual Report.

# PRIVATE EQUITY RISK MANAGEMENT

For a discussion of Private Equity Risk Management, see page 80 of JPMorgan Chase s 2005 Annual Report. At June 30, 2006, the carrying value of the private equity portfolios of the JPMorgan Partners and ONE Equity Partners businesses was \$5.6 billion, of which \$589 million represented positions in publicly-held securities.

## SUPERVISION AND REGULATION

The following discussion should be read in conjunction with the Supervision and Regulation section on pages  $1\,4$  of JPMorgan Chase  $\,s\,2005$  Form  $10\,K$ .

# **Dividends**

At June 30, 2006, JPMorgan Chase s bank subsidiaries could pay, in the aggregate, \$11.5 billion in dividends to their respective bank holding companies without prior approval of their relevant banking regulators.

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#### CRITICAL ACCOUNTING ESTIMATES USED BY THE FIRM

JPMorgan Chase s accounting policies and use of estimates are integral to understanding its reported results. The Firm s most complex accounting estimates require management s judgment to ascertain the valuation of assets and liabilities. The Firm has established detailed policies and control procedures intended to ensure that valuation methods, including any judgments made as part of such methods, are well controlled, independently reviewed and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The Firm believes its estimates for determining the valuation of its assets and liabilities are appropriate. For a further description of the Firm s critical accounting estimates involving significant management valuation judgments, see pages 81–83 and the Notes to consolidated financial statements in JPMorgan Chase s 2005 Annual Report.

# Allowance for credit losses

JPMorgan Chase s allowance for credit losses covers the wholesale and consumer loan portfolios as well as the Firm s portfolio of wholesale lending-related commitments. The Allowance for loan losses is intended to adjust the value of the Firm s loan assets for probable credit losses as of the balance sheet date. For a further discussion of the methodologies used in establishing the Firm s allowance for credit losses, see Note 12 on pages 107–108 of JPMorgan Chase s 2005 Annual Report. The methodology for calculating the Allowance for loan losses and the Allowance for lending-related commitments involves significant judgment. For a further description of these judgments, see Allowance for credit losses on page 81 of JPMorgan Chase s 2005 Annual Report; for amounts recorded as of June 30, 2006 and 2005, see allowance for credit losses on page 61, and Note 12 on page 82 of this Form 10 Q.

#### Fair value of financial instruments

A portion of JPMorgan Chase s assets and liabilities are carried at fair value, including trading assets and liabilities, AFS securities, private equity investments and mortgage servicing rights. Held-for-sale loans and physical commodities are carried at the lower of cost or fair value. At June 30, 2006, approximately \$478 billion of the Firm s assets were recorded at fair value.

## Trading and available-for-sale portfolios

The following table summarizes the Firm strading and available-for-sale portfolios by valuation methodology at June 30, 2006:

	Tradi Securities	ng assets	Tradin Securities	AFS		
	purchased <sup>(a)</sup>	Derivatives <sup>(b)</sup>	sold <sup>(a)</sup>	Derivatives <sup>(b)</sup>	securities	
Fair value based upon:						
Quoted market prices Internal models with significant	86%	1%	98%	1%	97%	
observable market parameters Internal models with significant	11	97	2	96	3	
unobservable market parameters	3	2		3		
Total	100%	100%	100%	100%	100%	

(a) Reflected as
debt and equity
instruments on
the Firm s
Consolidated

# balance sheets.

(b) Based upon

gross

mark-to-market

valuations of the

Firm s

derivatives

portfolio prior

to netting

positions

pursuant to FIN

39, as

cross-product

netting is not

relevant to an

analysis based

upon valuation

methodologies.

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#### ACCOUNTING AND REPORTING DEVELOPMENTS

## **Accounting for Share-Based Payments**

Effective January 1, 2006, the Firm adopted SFAS 123R and all related interpretations using the modified prospective transition method. For additional information related to SFAS 123R, see Note 7 on pages 76 79 of this Form 10 Q.

Accounting for Certain Hybrid Financial Instruments an Amendment of FASB Statements No. 133 and 140

In February 2006, the FASB issued SFAS 155, which applies to certain hybrid financial instruments, which are instruments that contain embedded derivatives. The new standard establishes a requirement to evaluate beneficial interests in securitized financial assets to determine if the interests represent freestanding derivatives or are hybrid financial instruments containing embedded derivatives requiring bifurcation. It also permits an election for fair value remeasurement of any hybrid financial instrument containing an embedded derivative that otherwise would require bifurcation under SFAS 133. The Firm adopted this standard effective January 1, 2006. For additional information related to SFAS 155, see Note 1 on page 72 of this Form 10 Q.

## **Accounting for Servicing of Financial Assets**

In the first quarter of 2006, the FASB issued SFAS 156, which is effective as of the beginning of the first fiscal year beginning after September 15, 2006, with early adoption permitted. JPMorgan Chase has elected to adopt the standard effective January 1, 2006. The standard permits an entity a one-time irrevocable election to adopt fair value accounting for a class of servicing assets. The Firm has defined MSRs as one class of servicing assets for this election. For additional information related to the Firm s adoption of SFAS 156 with respect to MSRs, see Note 15 on page 88 of this Form 10 O.

# Accounting for Uncertainty in Income Taxes and Changes in Timing of Cash Flows Related to Income Taxes Generated by a Leveraged Lease

In July 2006, the FASB issued two pronouncements: FIN 48, which clarifies the accounting for uncertainty in income taxes recognized under SFAS 109, and the related FSP FAS 13-2. FIN 48 addresses the recognition and measurement of tax positions taken or expected to be taken, and also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and disclosure. FSP FAS 13-2 requires the recalculation of returns on leveraged leases if there is a change or projected change in the timing of cash flows relating to income taxes generated by a leveraged lease. The Firm will apply FIN 48 to all of its income tax positions at the required effective date of January 1, 2007 under the transition provisions of the Interpretation. Any implementation impact of FIN 48 will generally be reported as a cumulative effect adjustment to the opening balance of retained earnings. JPMorgan Chase is currently assessing the provisions of FIN 48 and, at this time, cannot reasonably estimate its impact on the Firm s financial statements. The guidance in FSP FAS 13-2 will also be effective for the Firm on January 1, 2007. Implementation of FSP FAS 13-2 is expected to result in immaterial adjustments.

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# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (in millions, except per share data)

	Tl	Three months ended June 30,		Six months ended June 30,			
		2006	2005		2006	,	2005
Revenue							
Investment banking fees	\$	1,370	\$ 961	\$	2,539	\$	1,954
Principal transactions		2,628	724		5,230		3,360
Lending & deposit related fees		865	851		1,706		1,671
Asset management, administration and							
commissions		2,933	2,416		5,782		4,786
Securities gains (losses)		<b>(502)</b>	70		(618)		(752)
Mortgage fees and related income		213	336		454		698
Credit card income		1,791	1,763		3,701		3,497
Other income		464	495		1,018		693
Noninterest revenue		9,762	7,616		19,812		15,907
Interest income		14,413	10,816		27,478		21,329
Interest expense		9,235	5,884		17,307		11,235
Net interest income		5,178	4,932		10,171		10,094
Total net revenue		14,940	12,548		29,983		26,001
Provision for credit losses		493	587		1,324		1,014
Noninterest expense							
Compensation expense		5,268	4,220		10,816		8,874
Occupancy expense		553	572		1,147		1,090
Technology, communications and equipment							
expense		876	891		1,745		1,806
Professional & outside services		939	1,115		1,815		2,176
Marketing		<b>526</b>	537		1,045		1,020
Other expense		631	2,808		1,447		4,496
Amortization of intangibles		357	376		712		751
Merger costs		86	279		157		424
Total noninterest expense		9,236	10,798		18,884		20,637
Income from continuing operations before income							
tax expense		5,211	1,163		9,775		4,350
Income tax expense		1,727	226		3,264		1,207

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Income from continuing operations (after-tax) Income from discontinued operations (after-tax)	3,484 56	937 57	6,511 110	3,143 115
Net income	\$ 3,540	\$ 994	\$ 6,621	\$ 3,258
Net income applicable to common stock	\$ 3,540	\$ 991	\$ 6,617	\$ 3,250
Per common share data Basic earnings per share				
Income from continuing operations Net income	\$ 1.00 1.02	\$ 0.27 0.28	\$ 1.87 1.91	\$ 0.89 0.93
Diluted earnings per share Income from continuing operations Net income	\$ 0.98 0.99	\$ 0.26 0.28	\$ 1.82 1.85	\$ 0.88 0.91
Average basic shares Average diluted shares	3,473.8 3,572.2	3,493.0 3,548.3	3,473.3 3,571.5	3,505.2 3,559.0
Cash dividends per common share	\$ 0.34	\$ 0.34	\$ 0.68	\$ 0.68

 $The \ Notes \ to \ consolidated \ financial \ statements \ (unaudited) \ are \ an \ integral \ part \ of \ these \ statements.$ 

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# JPMORGAN CHASE & CO. CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in millions, except share data)

	June 30, 2006	]	31, 2005
Assets			
Cash and due from banks	\$ 38,390	\$	36,670
Deposits with banks	14,437		21,661
Federal funds sold and securities purchased under resale agreements	157,438		133,981
Securities borrowed	87,377		74,604
Trading assets (including assets pledged of \$76,937 at June 30, 2006, and			
\$79,657 at December 31, 2005)	349,679		298,377
Securities:			
Available-for-sale (including assets pledged of \$39,275 at June 30, 2006, and			
\$17,614 at December 31, 2005)	77,955		47,523
Held-to-maturity (fair value: \$69 at June 30, 2006, and \$80 at December 31,			
2005)	67		77
Interests in purchased receivables			29,740
Loans	455,104		419,148
Allowance for loan losses	(7,076)		(7,090)
Loans, net of Allowance for loan losses	448,028		412,058
Private equity investments	5,974		6,374
Accrued interest and accounts receivable	24,418		22,421
Premises and equipment	8,910		9,081
Goodwill	43,498		43,621
Other intangible assets:	·		
Mortgage servicing rights	8,247		6,452
Purchased credit card relationships	3,138		3,275
All other intangibles	4,231		4,832
Other assets			