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ENTERTAINMENT PROPERTIES TRUST  
Form DEF 14A  
April 08, 2004

SCHEDULE 14A  
(RULE 14A-101)

INFORMATION REQUIRED IN PROXY STATEMENT  
SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Filed by the registrant  |  
Filed by a party other than the registrant  |

Check the appropriate box:

- Preliminary proxy statement.  Confidential, for use of the  
Commission only (as permitted by  
Rule 14a-6(e)(2)).
- Definitive proxy statement.
- Definitive additional materials.
- Soliciting material under Rule 14a-12.

ENTERTAINMENT PROPERTIES TRUST

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(Name of Registrant as Specified in Its Charter)

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(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)

Payment of filing fee (check the appropriate box):

- No fee required.  
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(1) Title of each class of securities to which transaction applies:

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ENTERTAINMENT PROPERTIES TRUST  
30 W. PERSHING ROAD, UNION STATION, SUITE 201  
KANSAS CITY, MISSOURI 64108

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD MAY 12, 2004

To our shareholders:

The 2004 annual meeting of shareholders of Entertainment Properties Trust will be held at the Leawood Town Centre Theatre, Leawood, Kansas, on May 12, 2004 at 10:00 a.m. (local time). At the meeting, our shareholders will vote upon

Item 1: The election of one Class I trustee for a term of three years

Item 2: The amendment of our 1997 Share Incentive Plan to (a) increase the number of common shares issuable under the Plan, (b) eliminate the limitation on the total number of options which may be awarded to an individual under the Plan, (c) increase the number of options granted each year to non-employee trustees under the Plan, and (d) amend the definition of "non-employee trustee" to include the Company's Chairman

Item 3: The ratification of the appointment of KPMG LLP as our Company's independent auditors for 2004

and transact any other business that may properly come before the meeting.

All holders of record of our common shares at the close of business on March 5, 2004 are entitled to vote at the meeting or any postponement or adjournment of the meeting.

You are cordially invited to attend the meeting. Whether or not you intend to be present at the meeting, our Board of Trustees asks that you sign, date and return the enclosed proxy card promptly. A prepaid return envelope is provided for your convenience. Your vote is important and all shareholders are encouraged to attend in person or vote by proxy.

Thank you for your support and continued interest in our Company.

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BY ORDER OF THE BOARD OF TRUSTEES

/s/ Gregory K. Silvers

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Gregory K. Silvers  
Vice President, General Counsel, Chief Development  
Officer and Secretary

Kansas City, Missouri  
April 9, 2004

ENTERTAINMENT PROPERTIES TRUST  
30 W. PERSHING ROAD, UNION STATION, SUITE 201  
KANSAS CITY, MISSOURI 64108

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PROXY STATEMENT  
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This proxy statement provides information regarding the annual meeting of shareholders of Entertainment Properties Trust to be held at the Leawood Town Centre Theatre, Leawood, Kansas, on May 12, 2004, beginning at 10:00 a.m., and at any postponement or adjournment of the meeting.

This proxy statement and the enclosed proxy card were first mailed to shareholders on or about April 12, 2004.

ABOUT THE MEETING

WHAT IS THE PURPOSE OF THE ANNUAL MEETING?

At the annual meeting, shareholders will vote on the election of one trustee, the amendment of our 1997 Share Incentive Plan and the ratification of the appointment of KPMG LLP as our independent auditors for 2004. EPR's management will report on the performance of the Company during 2003 and respond to questions from shareholders.

WHO IS ENTITLED TO VOTE AT THE MEETING?

Holders of record of our common shares at the close of business on March 5, 2004, are entitled to receive notice of the annual meeting and to vote their common shares held on that date at the meeting. Each shareholder is entitled to one vote per common share.

WHAT CONSTITUTES A QUORUM?

The presence at the meeting, in person or by proxy, of the holders of a majority of our common shares outstanding on the record date will constitute a quorum, permitting the meeting to proceed. On the record date, 19,076,253 common shares of the Company were outstanding. Proxies received but marked as abstentions and broker non-votes will be included in the calculation of the number of common shares present at the meeting for the purpose of establishing a quorum.

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### HOW DO I VOTE?

If you complete and properly sign the enclosed proxy card and return it to us before the meeting, your common shares will be voted as you direct. If you are a registered shareholder and attend the meeting in person, you may deliver your completed proxy card at the meeting. You are also invited to vote in person at the meeting. "Street name" shareholders who wish to vote at the meeting must obtain a proxy form from the institution that holds their shares.

### CAN I CHANGE MY VOTE AFTER I RETURN MY PROXY CARD?

Yes. Even after you have submitted your proxy, you may change your vote at any time before the meeting by sending a written notice of revocation or a duly executed proxy with a later date to the Secretary of the Company. Your proxy will also be revoked if you attend the meeting and vote in person. If you merely attend the meeting but do not vote in person, your previously granted proxy will not be revoked.

### WHAT ARE THE BOARD'S RECOMMENDATIONS?

Unless you give other instructions on your proxy card, the persons named as proxy holders on the proxy card will vote your common shares in accordance with the recommendations of the Board of Trustees. The Board recommends you vote:

- o FOR the election of the person nominated as Class I trustee
- o FOR the amendment of our 1997 Share Incentive Plan
- o FOR the ratification of the appointment of KPMG LLP as the Company's independent auditors for 2004

If any other matter properly comes before the meeting, the proxy holders will vote as recommended by the Board of Trustees or, if no recommendation is given, in their own discretion.

### HOW MANY VOTES ARE NEEDED TO APPROVE EACH ITEM?

The affirmative vote of a plurality of the common shares voted at the meeting is required for the election of the Class I trustee. This means the nominee in Class I receiving the greatest number of votes will be elected. Broker non-votes with respect to the election of trustee will not be counted. Proxy cards marked "WITHHOLD AUTHORITY" will be counted against the nominee.

The affirmative vote of a majority of the common shares voted at the meeting is required to approve the amendment of the 1997 Share Incentive Plan. Broker non-votes and proxy cards marked "ABSTAIN" with respect to the amendment will not be counted.

The affirmative vote of a majority of the common shares voted at the meeting is required to ratify the appointment of our independent auditors. Broker non-votes and proxy cards marked "ABSTAIN" with respect to the appointment of our independent auditors will not be counted.

### ITEM I

#### ELECTION OF TRUSTEE

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The Board of Trustees consists of five members and is divided into three classes having three-year terms that expire in successive years. Scott H. Ward, whose term of office expires on the date of the annual meeting, is not running for re-election at the annual meeting. The nominating/corporate governance committee of the Board of Trustees has nominated Barrett Brady to serve as the Class I trustee for a term expiring at the 2007 annual meeting. Mr. Brady has been nominated upon the recommendation of the independent trustees of the Company. The nominee for Class I trustee has been nominated for a term of three years and until his successor is duly elected and qualified. Unless you withhold authority to vote for the nominee or you mark through the nominee's name on your proxy card, the common shares represented by your properly executed proxy will be voted for the election of the nominee for trustee.

Here is some information about the person nominated for election as trustee and each trustee whose term of office will continue after the annual meeting.

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### CLASS I TRUSTEE (NOMINATED FOR A TERM EXPIRING AT THE 2007 ANNUAL MEETING)

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**BARRETT BRADY  
NOMINEE** Barrett Brady is Senior Vice President of Highwoods Properties, Inc., a NYSE-listed REIT. Mr. Brady served as President and Chief Executive Officer of J.C. Nichols Company until that company was acquired by Highwoods in 1998. Before joining J.C. Nichols Company in 1995, Mr. Brady was President and CEO of Dunn Industries, Inc., a large construction contractor. Mr. Brady received a BSBA from Southern Methodist University and an MA from The University of Missouri. Mr. Brady serves on the Boards of Directors of the Greater Kansas City YMCA, Midwest Research Institute, North American Savings Bank and Dunn Industries, Inc. and the Board of Trustees of The University of Missouri at Kansas City.

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### CLASS II TRUSTEES (SERVING FOR A TERM EXPIRING AT THE 2005 ANNUAL MEETING)

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**DAVID M. BRAIN  
TRUSTEE SINCE 1999** David M. Brain, 48, has served as President and Chief Executive Officer and a trustee of EPR since October 1999. He served as Chief Financial Officer of the Company from 1997 to 1999 and as Chief Operating Officer from 1998 to 1999. He acted as a consultant to AMC Entertainment, Inc. ("AMCE") in the formation of the Company during July 1997. From 1996 until that time he was a Senior Vice President in the investment banking and corporate finance department of George K. Baum & Company, an investment banking firm headquartered in Kansas City, Missouri. Before joining George K. Baum & Company, Mr. Brain was Managing Director of the Corporate Finance Group of KPMG LLP, a practice unit he organized and managed for over 12 years. He received a Bachelor of Arts in Economics from Tulane University, where he was awarded an academic fellowship.

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**ROBERT J. DRUTEN  
TRUSTEE SINCE 1997** Robert J. Druten, 56, is Chairman of the Board of EPR. Mr. Druten is Executive Vice President and Chief Financial Officer and a Corporate Officer of Hallmark Cards Incorporated. Mr. Druten serves on the Boards of Directors of Hallmark Cards Holdings, Ltd., Hallmark Entertainment, Inc., and Crown Media Holdings, Inc., a NASDAQ-listed company that owns and operates cable television channels dedicated to entertainment programming. Mr. Druten received a Bachelor of Science in Accounting from The University of Kansas and a Masters in Business Administration from

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Rockhurst University.

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### CLASS III TRUSTEES (SERVING FOR A TERM EXPIRING AT THE 2006 ANNUAL MEETING)

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MORGAN G. EARNEST II  
TRUSTEE SINCE 2003

Morgan G. ("Jerry") Earnest II, 48, is an Executive Vice President of GMAC Commercial Mortgage Corporation where he serves as head of the Specialty Lending Group, which consists of the Healthcare Financing Group, the Hospitality Industry Division and the Golf Finance Group. He also directly manages both the Hospitality Industry Division and the Golf Finance Group. Mr. Earnest joined GMAC Commercial Mortgage Corporation in March 1996. From 1992 through 1996, Mr. Earnest was a principal of Lexington Mortgage Company, a commercial mortgage banking firm active in the securitization of commercial real estate mortgage loans. Lexington Mortgage Company was acquired by GMAC Commercial Mortgage Corporation in March 1996. From 1984 through 1991, Mr. Earnest was a principal with Concord Properties and The Earnest Corporation, which were involved in land development and homebuilding. From 1980 through 1984, Mr. Earnest was an Assistant Vice President in the Real Estate Department of Continental Illinois National Bank and Trust Company. Mr. Earnest is a member of the Industry Real Estate Financing Advisory Council (IREFAC) of the American Hotel & Lodging Association and a member of the Urban Land Institute. He is an active speaker at lodging industry conferences and is frequently quoted in industry publications. Mr. Earnest has an MBA from the Colgate Darden Graduate School of Business Administration of The University of Virginia and is a graduate of Tulane University.

JAMES A. OLSON  
TRUSTEE SINCE 2003

James A. Olson, 61, is a principal and the Chief Financial Officer of Plaza Belmont Management Group, LLC, manager of the private equity fund Plaza Belmont LLC, which acquires and operates companies in the food manufacturing industry. Prior to joining Plaza Belmont in 1999, Mr. Olson was a partner with Ernst & Young LLP. During his 32 years with Ernst & Young, including six years in Europe, Mr. Olson served as managing director of two of their offices and worked with a number of multinational and domestic clients in a variety of industries. In addition to providing his client companies with the traditional audit services of Ernst & Young, Mr. Olson advised them on their securities offerings, mergers and acquisitions and corporate tax strategies. He is the past president of the Missouri State Board of Accountancy and a member of the American Institute of Certified Public Accountants. Mr. Olson received his BS and MS degrees from St. Louis University. Mr. Olson serves on the Board of Directors and is Chairman of the audit committee of SCS Transportation, Inc., a NASDAQ-listed transportation company.

Mr. Brady has consented to serve on the Board of Trustees for his term. If Mr. Brady should become unavailable to serve as a trustee (which is not expected), the nominating/corporate governance committee may designate a substitute nominee. In that case, the persons named as proxies will vote for the substitute nominee designated by the nominating/corporate governance committee.

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### HOW ARE TRUSTEES COMPENSATED?

The Board of Trustees, upon the recommendation of our compensation committee, adopted a new compensation program for non-employee trustees in March 2003. The new compensation program was designed in part to provide adequate compensation to non-employee trustees for the substantial additional responsibilities assumed by them under the Sarbanes-Oxley Act of 2002 (the "Sarbanes-Oxley Act") and

related rules of the Securities and Exchange Commission ("SEC"). Under the new compensation program, each non-employee trustee receives:

- o An annual retainer of \$25,000. Fifty percent of the retainer must be taken in common shares, valued at the latest closing price. Trustees may elect to receive the remaining portion of their retainer in any combination of cash and/or common shares
- o \$1,500 in cash for each Board meeting they attend
- o \$1,000 in cash for each committee meeting they attend
- o Reimbursement for any out-of-town travel expenses incurred in attending Board or committee meetings and other expenses incurred on behalf of the Company

The Chairman of the Board receives an additional retainer of \$5,000 per year, which may be taken in any combination of cash and/or common shares.

Committee Chairmen receive an additional retainer of \$3,000 per year, which may be taken in any combination of cash and/or common shares.

Employees of the Company or its affiliates who are trustees are not paid any additional compensation for their service on the Board.

Non-employee trustees may defer some or all of their compensation into a deferred compensation plan for non-employee members of the Board. Amounts deferred under the plan are credited to a participant's account based on the number of common shares he has elected to defer and the amount of any cash he has elected to defer as if the cash were converted into shares at their fair market value on the date of deferral. All payments made under the plan are made in shares equal to the number of shares allocated to the participant's account. If a participant is terminated as a trustee upon a change in control of the Company, all amounts in his account will be paid in a single payment.

Pursuant to EPR's Share Incentive Plan, Scott H. Ward (who is not running for re-election at the meeting) and Robert J. Druten each received options to purchase 10,000 common shares on the effective date of the Company's initial public offering in 1997. Pursuant to the 1997 Share Incentive Plan, options to purchase 3,333 common shares have been granted to each non-employee trustee on the date of each annual meeting since 1998, with an exercise price per share equal to the closing price of EPR's common shares on the annual meeting date. These options vest after one year and expire after ten years unless terminated earlier because of a trustee's termination from the Board. If Proposal II is adopted, the number of options granted each year to non-employee trustees will be increased to 5,000. See Item II - "Amendment of Share Incentive Plan."

### HOW OFTEN DID THE BOARD MEET DURING 2003?

The Board of Trustees met seven times in 2003. No trustee attended less

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than 90% of the meetings of the Board and committees on which he served. The Company's trustees discharge their responsibilities throughout the year, not only at Board of Trustee and committee meetings, but also through personal meetings, actions by unanimous written consent and communications with members of management and others regarding matters of interest and concern to the Company.

### WHAT IS OUR POLICY REGARDING TRUSTEE ATTENDANCE AT ANNUAL MEETINGS?

Our trustees are required to attend each annual meeting of shareholders. All of the Company's current trustees attended the 2003 annual meeting.

### WHO ARE OUR INDEPENDENT TRUSTEES AND HOW WAS THAT DETERMINED?

The Board of Trustees has affirmatively determined that Robert J. Druten, Morgan G. Earnest II, Scott H. Ward and James A. Olson are "independent." The Board of Trustees has also determined that Mr. Brady is independent.

The terms "independent" and "independence" have the meanings described in the Securities Exchange Act of 1934, as amended (the "Exchange Act"), the rules and regulations adopted by the SEC under the Exchange Act, the listing standards of the New York Stock Exchange ("NYSE") and EPR's Corporate Governance Guidelines and Independence Standards for Trustees. In accordance with these, the Board of Trustees has adopted the following independence standards for independent trustees:

- o A majority of the trustees must be independent in accordance with these standards.
- o No person shall be considered independent unless the Board affirmatively determines that he or she has no material relationship with EPR (either directly or as a partner, shareholder or officer of an organization that has a relationship with EPR). Material relationships can include commercial, industrial, banking, consulting, legal, accounting, charitable or familial.
- o A person who is an executive officer of an entity or an affiliate of an entity that provides non-advisory financial services such as lending, check clearing, maintaining customer accounts, stock brokerage services or custodial and cash management services to EPR or its affiliates may be determined by the Board to be independent if the following conditions are satisfied:
  - \* the entity does not provide any advisory services to EPR
  - \* the annual interest and/or fees payable to the entity by EPR do not exceed the numerical limitation described below
  - \* any loan provided by the entity is made in the ordinary course of business of EPR and the lender and does not represent EPR's principal source of credit or liquidity
  - \* the trustee has no involvement in presenting, negotiating, underwriting, documenting or closing any such non-advisory financial services and is not compensated by EPR, the entity or any of its affiliates in connection with those services
  - \* the Board affirmatively determines that the terms of the non-advisory financial services are fair and reasonable and advantageous to the Company and no more favorable to the provider



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than generally available from other providers

- \* the provider is a recognized financial institution, non-bank commercial lender or securities broker
- \* the trustee abstains from voting as a trustee to approve the transaction
  
- \* all material facts related to the transaction and the relationship of the person to the provider are disclosed by EPR in its Exchange Act reports and proxy statements
  
- o No employee of EPR, and no person whose immediate family member (as defined in NYSE rules) is an executive officer of EPR, shall be considered independent until three years after the end of the employment relationship. Employment as an interim Chairman or CEO is not a bar to independence.
  
- o A person who receives, or whose immediate family member receives, more than \$100,000 per year in direct compensation from EPR (other than Board and committee fees paid in the ordinary course and certain deferred compensation permitted under NYSE rules) will not be considered independent until three years after he or she ceases to receive more than \$100,000 in such compensation.
  
- o A person who is affiliated with or employed by, or whose immediate family member is employed in a professional capacity by, a present or former internal or external auditor of EPR will not be considered independent until three years after the end of the affiliation or the employment or auditing relationship.
  
- o A person who is employed, or whose immediate family member is employed, as an executive officer of another company where any of EPR's executives serve on that company's compensation committee will not be considered independent until three years after the end of that service or the employment relationship.
  
- o A person who is an executive officer or employee, or whose immediate family member is an executive officer, of a company that makes payments to, or receives payments from, EPR for property or services in an amount which, in any single fiscal year, exceeds the greater of \$1 million or 2% of the other company's consolidated gross revenues, will not be considered independent until three years after falling below that threshold. Charitable organizations will not be considered "companies" for purposes of this standard, so long as EPR discloses in its proxy statement any contributions made to any charitable organization of which a trustee serves as an executive officer if, within the preceding three years, those contributions in any single year exceeded the greater of \$1 million or 2% of the organization's consolidated gross revenues.
  
- o No person who serves, or whose immediate family member serves, as a partner, member, executive officer or comparable position of any firm providing accounting, consulting, legal, investment banking or financial advisory services to EPR, or as a securities analyst covering EPR, shall be considered independent until after the end of that relationship.
  
- o In light of the critical importance of EPR's real property leases to its business, no person shall be considered independent if he or she,

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or any member of his or her immediate family, is an officer, director, more than 5% shareholder, partner, member, attorney, consultant or affiliate of any tenant of the Company or any affiliate of such tenant until three years after the end of the tenancy or such relationship.

- o The Board may adopt other standards to assist in making determinations of independence. Any such standards shall be disclosed on EPR's website or its annual proxy statement.
- o To promote alignment between the interests of trustees and the interests of shareholders, share ownership by trustees is encouraged and is not a disqualification from independence.

The Board may consider whether ownership of a substantial percentage of EPR's common shares or preferred shares adversely affects the independence of a person in a particular instance.

- o No independent trustee, nor any organization by which he or she is employed or with which he or she is affiliated, may receive, directly or indirectly, any consulting, advisory or compensatory fee from EPR, or any other party on behalf of EPR, other than the fees regularly paid by EPR for Board and committee service. Board and committee fees may be in cash, shares, options and/or in kind. The Board considers additional compensation for committee service to be appropriate.

Morgan G. Earnest II is an Executive Vice President of GMAC Commercial Mortgage Corporation ("GMACCM"), an affiliate of GMAC Commercial Mortgage of Canada, Limited ("GMAC Canada"). On March 1, 2004, EPR acquired four properties in Canada with approximately US \$97 million in mortgage financing provided by GMAC Canada (the "GMAC Canada Loan"). Mr. Earnest is not an officer, director or employee of GMAC Canada and did not participate, either as an officer of GMACCM, a trustee of EPR, or on behalf of GMAC Canada, in the presentation, negotiation, underwriting, documentation or closing of the GMAC Canada Loan. Mr. Earnest has not received, and will not receive, any direct or indirect compensation from GMACCM, GMAC Canada or EPR in connection with the GMAC Canada Loan. Mr. Earnest abstained from voting as a trustee to approve the GMAC Canada Loan. Mr. Earnest made full written disclosure of these facts to the Board of Trustees in advance of the Board's consideration of the GMAC Canada Loan. The GMAC Canada Loan was approved by all of the independent trustees other than Mr. Earnest. The independent trustees other than Mr. Earnest have determined, after considering all relevant facts and circumstances and the value of Mr. Earnest's contribution as a member of the Board, that the GMAC Canada Loan does not constitute a material relationship between Mr. Earnest and the Company and that Mr. Earnest is thus independent and qualified to serve as an independent trustee and a member of the nominating/corporate governance, audit and compensation committees.

DO THE INDEPENDENT TRUSTEES HOLD REGULAR EXECUTIVE SESSIONS?

The independent trustees meet regularly in separate executive sessions without management. Mr. Druten serves as Chairman of those meetings.

HOW CAN SHAREHOLDERS COMMUNICATE DIRECTLY WITH THE BOARD?

Any shareholder is welcome to send a written communication to the Board about any topic related to the Company. Shareholders may send those communications to the Company's address listed on page 1 of this proxy statement. Shareholder communications received at this address will be forwarded directly to the Board and will not be screened by management. Shareholders may make proposals and nominate candidates for trustee for consideration at any

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annual meeting in accordance with the procedures described in "Submission of Shareholder Proposals and Nominations" below. Shareholders may also make a confidential anonymous submission to the Board by clicking on "Corporate Governance" then "Procedures for Confidential Anonymous Submissions" at our website at WWW.EPRKC.COM.

### WHAT COMMITTEES HAS THE BOARD ESTABLISHED?

In accordance with SEC and NYSE rules, the Board of Trustees has established a nominating/corporate governance committee, an audit committee and a compensation committee. All of our non-employee trustees serve on all three committees. The Board believes that all members of all

committees are independent in accordance with NYSE rules, and that the members of the audit committee meet the additional independence standards prescribed by NYSE rules and SEC Rule 10A-3. Each committee has adopted an amended and restated charter that is attached to this proxy statement as Appendix A, B and C, respectively. A copy of each committee's charter is also available at our website at WWW.EPRKC.COM.

**NOMINATING/CORPORATE GOVERNANCE COMMITTEE.** The nominating/corporate governance committee evaluates and nominates candidates for election to the Board of Trustees and assists in meeting the Board's corporate governance responsibilities. Candidates for nomination to the Board are evaluated and recommended on the basis of the value they would add to the Board in light of their experience, training and judgment, their financial literacy and sophistication and knowledge of corporate and real estate finance, their knowledge of the real estate and/or entertainment industry, their independence from Company management and other factors. The committee will consider nominations made by shareholders in compliance with the procedures described in "Submission of Shareholder Proposals and Nominations" below. The committee will use the same criteria to evaluate nominees recommended in good faith by shareholders as it uses to evaluate its own nominees. Mr. Druten is the Chairman of the nominating/corporate governance committee. The committee met two times in 2003.

**AUDIT COMMITTEE.** The audit committee oversees the accounting, auditing and financial reporting policies and practices of the Company. The Board of Trustees has determined that Messrs. Olson, Druten and Earnest are "audit committee financial experts" as defined by SEC rules, by virtue of their experience and positions held as described in their biographies listed above. Mr. Olson is the Chairman of the audit committee. The committee met five times in 2003.

**COMPENSATION COMMITTEE.** The compensation committee approves corporate goals and objectives relevant to our CEO's compensation, evaluates our CEO's performance in light of those goals and objectives, determines and approves our CEO's compensation, makes recommendations to the Board regarding non-CEO compensation, incentive compensation awards and equity-based compensation awards, and recommends to the Board the form and amount of trustee compensation each year. Mr. Ward has served as Chairman of the compensation committee. The committee met two times in 2003.

### OFFICERS

These are the Company's executive officers other than David M. Brain, whose background is described on page 3.

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FRED L. KENNON, age 48, was appointed Chief Financial Officer of EPR in 1999 and has served as Vice President and Treasurer since 1998. From 1984 to 1998 he was with Payless Cashways, Inc., most recently serving as Vice President - Treasurer. Mr. Kennon graduated from Pittsburg State University in 1978 and holds a Masters in Business Administration from The University of Missouri at Kansas City.

GREGORY K. SILVERS, age 40, was appointed Vice President, General Counsel and Secretary of the Company in 1998 and Chief Development Officer in 2001. From 1994 to 1998, he practiced with the law firm of Stinson, Morrison Hecker, L.L.P. specializing in real estate law. Mr. Silvers received his J.D. in 1994 from The University of Kansas.

### EXECUTIVE COMPENSATION

#### SUMMARY COMPENSATION TABLE

The following table contains information on the compensation earned by our CEO and each of the other most highly compensated executive officers of the Company whose compensation exceeded \$100,000 in 2003.

NAME AND PRINCIPAL POSITION (A)	YEAR (B)	ANNUAL COMPENSATION		LONG TERM COMPENSATION	
		SALARY (\$) (C)	BONUS (\$) (1) (D)	RESTRICTED SHARE AWARDS (F) (2) (3)	SECURITY AWARDS (G) (4)
DAVID M. BRAIN President and Chief Executive Officer	2003	\$376,646	\$447,174	15,449	
	2002	\$358,313	\$322,481	13,693	
	2001	\$341,250	\$307,125	12,350	
FRED L. KENNON Vice President, Chief Financial Officer and Treasurer	2003	\$235,053	\$211,548	6,312	
	2002	\$226,013	\$135,608	5,455	
	2001	\$215,250	\$129,150	5,083	
GREGORY K. SILVERS Vice President, General Counsel, Chief Development Officer and Secretary	2003	\$210,210	\$191,008	5,699	
	2002	\$202,125	\$121,275	4,879	

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 2001                      \$183,750                      \$110,250                      5,422  
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- (1) Performance bonuses are payable in cash, restricted common shares (valued at 125% of the cash bonus amount) or options (valued at 500% of the cash bonus amount) or a combination of these, at the election of the executive. Prior to 2003, bonuses paid in restricted shares were valued at 150% of the cash bonus amount.
- (2) The restricted common share awards vest at the rate of 20% per year during a five year period. The dollar value of the shares vested under each officer's restricted share award will be based on the closing price of the Company's common shares on the NYSE on the applicable vesting date. The officers receive dividends on the restricted shares from the date of issuance at the same rate paid to our other common shareholders.
- (3) The aggregate number of restricted common shares held by each named executive officer on December 31, 2003 and the value of those shares (based on the closing price of \$34.71 for the Company's common shares on the NYSE on that date) were as follows:

OFFICER	NO. OF SHARES	12/31/03 VALUE
David M. Brain	78,123	\$2,711,649
Fred L. Kennon	23,227	\$ 806,209
Gregory K. Silvers	21,671	\$ 752,200

The shares are registered with the SEC under the Securities Act of 1933, but are restricted against transfer for a period of one year after the issue date under our Share Incentive Plan.

OPTION GRANTS IN LAST FISCAL YEAR

The following table provides information about options awarded to the named executive officers in 2003.

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 INDIVIDUAL GRANTS  
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NAME	NUMBER OF SECURITIES UNDERLYING OPTIONS GRANTED (#)	PERCENT OF TOTAL OPTIONS GRANTED TO EMPLOYEES IN FISCAL YEAR (C)	EXERCISE PRICE (\$/SH) (D) (1)	EXPIRATION DATE (E)
(A)	(B)			

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DAVID M. BRAIN	169,661	54%	24.86	3/2013
FRED L. KENNON	67,590	22%	24.86	3/2013
GREGORY K. SILVERS	60,446	19%	24.86	3/2013

(1) The options vest at the rate of 20% per year for five years and are exercisable during a 10-year period.

(2) Based on the Black-Scholes Valuation Model. Black-Scholes, Binominal and Minimum Value calculations performed in accordance with the requirements of Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" and using the following assumptions: expected volatility using 52 weekly share prices commencing on 1/1/03 (0.1335), expected life (eight years), share price on grant date (\$24.86), exercise price (\$24.86), expected dividend yield (6.8%), risk free rate of return (4.0%).

AGGREGATED OPTION EXERCISES IN LAST FISCAL YEAR AND FISCAL YEAR-END OPTIONS VALUES

The following table provides information on the number of shares received on exercise of options by the named executive officers in 2003 and the number of shares under option to the named executive officers as of December 31, 2003.

NAME	SHARES ACQUIRED ON EXERCISE (#)	VALUE REALIZED (\$)	NUMBER OF SHARES UNDERLYING UNEXERCISED OPTIONS AT FISCAL YEAR END (#)	VALUE IN-THE-MONEY AT
			(D)	(E)
DAVID M. BRAIN	--	--	158,782/337,001	\$2,9
FRED L. KENNON	--	--	86,625/136,590	\$1,6
GREGORY K. SILVERS	15,400	\$80,889	61,587/114,571	\$1,1

EQUITY COMPENSATION PLAN INFORMATION

The following table provides information with respect to compensation plans (including individual compensation arrangements) under which common shares of the Company were authorized for issuance to officers, employees and trustees as of December 31, 2003.

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PLAN CATEGORY	NUMBER OF SHARES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	WEIGHTED-AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	NUMBER OF AVAILABLE SHARES UNDER EQUITY PLANS (EXCLUDING SHARES RESERVED FOR FUTURE ISSUANCE)
	(A)	(B)	(C)
EQUITY COMPENSATION PLANS APPROVED BY SHAREHOLDERS (1)	1,162,563	19.67	3,000,000
EQUITY COMPENSATION PLANS NOT APPROVED BY SHAREHOLDERS	---	---	---
TOTAL	1,162,563	19.67	3,000,000

- (1) All options have been issued under the Share Incentive Plan.
- (2) Restricted common shares as well as options may be awarded under the Share Incentive Plan. The Share Incentive Plan does not separately quantify the number of options or number of restricted shares which may be awarded under the Plan.

EMPLOYMENT AGREEMENTS

In 2000, EPR entered into employment agreements with David M. Brain, Fred L. Kennon and Gregory K. Silvers, each for a term of three years, with automatic one-year extensions on each anniversary date. The employment agreements generally provide for:

- o an original annual base salary of \$325,000 for Mr. Brain, \$205,000 for Mr. Kennon and \$175,000 for Mr. Silvers, subject to any increases awarded by the compensation committee. The 2003 base salary amounts for Messrs. Brain, Kennon and Silvers are listed in the Summary Compensation Table.
- o an annual incentive bonus in an amount established by the compensation committee if performance criteria adopted by the compensation committee are attained
- o a loan to Mr. Brain of \$1,407,645 for the purchase of 80,000 shares and loans of \$281,250 to each of Mr. Kennon and Mr. Silvers for the purchase of 20,000 shares each under the Share Purchase Program. The loans, which were made by the Company prior to passage of the Sarbanes-Oxley Act, are evidenced by ten-year recourse promissory notes, with principal and accrued interest payable at maturity. A portion of each officer's share purchase loan will be forgiven upon his death or permanent disability, or if he is terminated without cause or terminates his employment for good reason, as defined in the employment agreement. The entire amount of each executive's loan will be forgiven if he is terminated without cause following a hostile

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change in control of the Company. The officers are entitled to reimbursement for taxes on income resulting from loan forgiveness.

- o a rolling three-year term, subject to termination by the Company with or without cause
- o salary and bonus continuation following an officer's death, disability or termination without cause

Mr. Brain is entitled to severance compensation equal to his base salary and bonus for the remainder of any three-year employment period if he resigns following a change in control of the Company or upon his death, termination by the Company without cause or termination by Mr. Brain for good reason. Messrs. Kennon and Silvers are entitled to similar severance compensation upon their death, termination by the Company without cause or termination by the executive for good reason.

### HOW ARE THE COMPANY'S EXECUTIVE OFFICERS COMPENSATED?

EPR has adopted various compensation programs to attract and retain executive officers, to provide incentives to maximize EPR's Funds from Operations, and to provide executive officers with an interest in the Company parallel to that of our shareholders.

Our executive compensation programs are administered by the compensation committee, which is authorized to select from among EPR's eligible employees the individuals to whom awards will be granted and to establish the terms and conditions of those awards. No member of the compensation committee is eligible to participate in any compensation program other than as a non-employee trustee of the Company.

**ANNUAL INCENTIVE PROGRAM.** The Annual Incentive Program provides for incentive bonuses to officers designated by the compensation committee if selected performance criteria are met. The performance criteria and the amount of the bonuses are established each year by the compensation committee.

**SHARE INCENTIVE PLAN.** EPR encourages its executive officers to own shares in the Company. To assist officers with this goal, EPR provides officers the opportunity to acquire shares through various programs:

- o **SHARE PURCHASE PROGRAM.** Allows officers to purchase shares from EPR at fair market value. The shares may be subject to transfer restrictions and other conditions imposed by the compensation committee. Pursuant to the Sarbanes-Oxley Act, and notwithstanding the provisions of the Share Incentive Plan, no additional loans may be made by the Company to or arranged by the Company for executive officers for the purchase of shares.
- o **RESTRICTED SHARE PROGRAM.** EPR may award restricted shares to officers subject to conditions adopted by the compensation committee. In general, restricted shares may not be sold until the restrictions expire or are removed by the compensation committee. Restricted shares have full voting and dividend rights from the date of issuance. All restrictions on restricted shares lapse upon a change in control of the Company.
- o **SHARE OPTION PROGRAM.** EPR may grant options to its officers and employees to purchase shares subject to conditions adopted by the compensation committee.



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Under the Share Incentive Plan, a maximum of 1,500,000 shares, subject to adjustment upon significant corporate events, are reserved for issuance under the Plan. The Plan also provides that an individual may receive options to purchase up to a maximum aggregate of 750,000 shares, so long as the options do not result in share ownership in excess of EPR's 9.8% ownership limit or cause the Company to fail to qualify as a REIT for federal income tax purposes. The maximum number of shares or options which may be awarded to an employee subject to the deductibility limitation of Section 162(m) of the Internal Revenue Code (the "Code") is 250,000 for each twelve-month performance period (or, to the

extent the award is paid in cash, the maximum dollar amount equal to the cash value of that number of shares).

### COMPENSATION COMMITTEE REPORT

#### WHAT IS THE COMPANY'S EXECUTIVE COMPENSATION PHILOSOPHY?

EPR's compensation philosophy has several key objectives:

- o create a well-balanced and competitive compensation program that utilizes the following three elements:
  - > base salary
  - > annual incentives
  - > share awards and share options
- o reward executives for performance on measures designed to increase shareholder value
- o use share awards and share options to ensure that executives are focused on providing appropriate dividend levels and building shareholder value
- o create alignment between our executives and our shareholders by encouraging key executives to purchase shares.

For 2003, the compensation committee used these compensation programs to meet its compensation objectives for executive officers:

**BASE SALARY.** The compensation committee established base salaries of \$372,646 for Mr. Brain, \$235,053 for Mr. Kennon and \$210,210 for Mr. Silvers. The salary levels were intended to provide a level of compensation competitive with those of other executives performing similar functions at comparable companies and to reward EPR's executives for their efforts on behalf of the Company and the Company's performance and increase in share price during 2003.

**ANNUAL CASH INCENTIVE AWARDS.** Under the Annual Incentive Plan, the compensation committee established specific annual "performance targets" for each covered executive. The performance targets were based on increases in Funds from Operations per share and other factors aimed at providing shareholders with an acceptable rate of return. Performance bonuses are payable in cash, restricted common shares (valued at 125% of the cash bonus amount), share options (valued at 500% of the cash bonus amount) or a combination of two or more of those. The compensation committee awarded bonuses of \$447,174 to Mr. Brain, \$211,548 to Mr. Kennon and \$191,008 to Mr. Silvers for 2003.

**LONG-TERM COMPENSATION AWARDS.** The compensation committee made long term compensation awards to the covered executives consisting of the restricted

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shares and options disclosed in columns (f) and (g) of the Summary Compensation Table.

### HOW WAS THE COMPANY'S PRESIDENT AND CEO COMPENSATED?

EPR's President and CEO, David M. Brain, was compensated in 2003 pursuant to an employment agreement entered into in 2000. In establishing Mr. Brain's compensation, the compensation committee took into account the compensation of similar officers of REITs with comparable market capitalizations, Mr. Brain's contributions to the Company's performance, increase in share price and achievement of its

financing strategies, and his success in meeting the performance criteria established by the compensation committee.

Mr. Brain received a base salary of \$372,646 in 2003 and a bonus of \$447,174 for 2003. The incentive award paid to Mr. Brain was based on the Company's achievement of target financial results and shareholder return, as well as a subjective determination of Mr. Brain's performance in 2003.

### HOW WILL 2004 INCENTIVE COMPENSATION BE DETERMINED?

The committee may rely on any of the following factors in determining incentive compensation levels for executives of the Company for 2004: Funds from Operations, Cash Available for Distribution, return on equity, return on assets, return on acquisitions, net operating income, total shareholder return, dividend growth, financial statement management and/or acquisition targets. In looking at Company performance, the committee may consider performance against Company historical performance, budgeted performance, peer organization performance, REIT indices performance, broad market indices performance and/or other factors.

### HOW IS EPR ADDRESSING INTERNAL REVENUE CODE LIMITS ON DEDUCTIBILITY OF COMPENSATION?

Section 162(m) of the Internal Revenue Code generally disallows a tax deduction to public companies for compensation in excess of \$1,000,000 paid for any fiscal year to the company's chief executive officer and the four other most highly compensated executive officers. The statute exempts qualifying performance-based compensation from the deduction limit if stated requirements are met. Section 162(m) provides for a transition period of up to approximately three years after a company goes public before the limitations fully apply.

Although the compensation committee has designed the Company's executive compensation program so that compensation will be deductible under Section 162(m), at some future time it may not be possible or practicable or in the Company's best interests to qualify an executive officer's compensation under Section 162(m). Accordingly, the compensation committee and the Board of Trustees reserve the authority to award non-deductible compensation in circumstances they consider appropriate.

### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

No member of the compensation committee is or has been an officer or employee of the Company or any of its subsidiaries. No member of the Compensation Committee had any contractual or other relationship with the Company during 2003.

By the compensation committee:

Robert J. Druten

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Scott H. Ward  
James A. Olson  
Morgan G. Earnest II

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### TRANSACTIONS BETWEEN THE COMPANY AND TRUSTEES, OFFICERS OR THEIR AFFILIATES

Pursuant to their 2000 employment agreements, Messrs. Brain, Kennon and Silvers are indebted to the Company in the principal amounts of \$1,407,645, \$281,250 and \$281,250, respectively, for the purchase of 80,000, 20,000 and 20,000 common shares, respectively. Each loan is represented by a 10-year recourse note with principal and interest at 6.24% per annum payable at maturity.

For a discussion of the Board's determination of Mr. Earnest's independence as a Board and audit committee member in light of the GMAC Canada Loan, see Item I - Election of Trustee - "Who are our independent trustees and how was that determined?"

### COMPANY PERFORMANCE

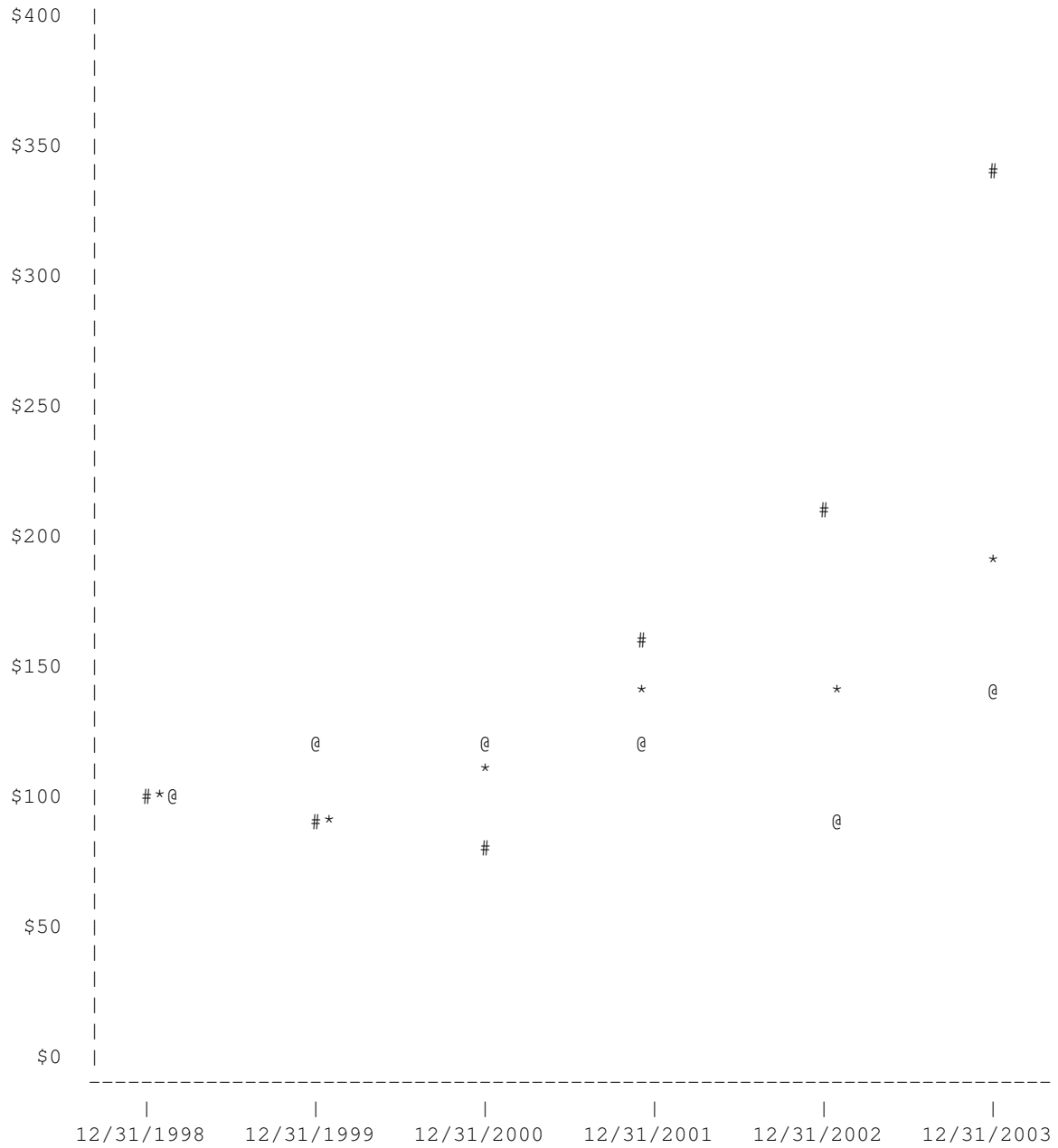
The following performance graph shows a comparison of cumulative total returns for EPR, the Morgan Stanley REIT Index (in which EPR is included) and the Russell 2000 Index (in which EPR is included) for the five fiscal year period beginning December 31, 1998 and ending December 31, 2003.

The graph assumes that \$100 was invested on December 31, 1998 in each of the Company's common shares, the Morgan Stanley REIT Index and the Russell 2000 Index, and that all dividends were reinvested. The information presented in the performance graph is historical and is not intended to represent or guarantee future returns.

We have included a comparison of cumulative total returns for EPR with the Standard & Poor's 500 Index in prior years' proxy statements, but have omitted a comparison to that Index in this proxy statement because we are not included in that Index.

TOTAL RETURN TO SHAREHOLDERS  
(Assumes \$100 investment on 12-31-98)

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# Entertainment Properties Trust  
 \* Morgan Stanley REIT Index  
 @ Russell 2000 Index

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 Total Return Analysis  
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	12/31/1998	12/31/1999	12/31/2000	12/31/2001	12/31/2002
Entertainment Properties Trust	\$ 100.00	\$ 86.37	\$ 83.18	\$ 162.49	\$ 214.20
Morgan Stanley REIT Index	\$ 100.00	\$ 95.45	\$ 121.04	\$ 136.57	\$ 141.55
Russell 2000 Index	\$ 100.00	\$ 119.62	\$ 114.59	\$ 115.77	\$ 90.79

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### AUDIT COMMITTEE REPORT

Our Board of Trustees has appointed an audit committee consisting of all the non-employee trustees. All of the members of the committee are "independent" as defined in the rules of the NYSE and SEC Rule 10A-3. See Item I - "Election of Trustee - Who are our independent trustees and how are they determined?" Our Board of Trustees believes all current members of the audit committee are "audit committee financial experts," as defined by SEC rules.

The primary responsibility of the audit committee is to oversee the Company's financial reporting process on behalf of the Board of Trustees. Management has the primary responsibility for the financial statements and the reporting process, including EPR's system of internal controls. The independent auditors are responsible for auditing the Company's annual financial statements and expressing an opinion on the conformity of those audited financial statements with generally accepted accounting principles.

The Board of Trustees adopted a written charter for the audit committee in 2001. In 2003, the Board of Trustees adopted a second amended and restated charter, which reflects the additional responsibilities assumed by the audit committee under the Sarbanes-Oxley Act, related SEC rules and the rules of the NYSE and is attached to this proxy statement as Appendix A.

The audit committee has sole authority to engage the independent auditors to perform audit services (subject to shareholder ratification), audit-related services, tax services and permitted non-audit services and the fees therefor. The independent auditors report directly to the audit committee and are accountable to the audit committee.

The audit committee has adopted policies and procedures for the pre-approval of the auditors' performance of audit services, audit-related services, tax services and permitted non-audit services and the fees therefor. Those policies generally provide that:

- o the performance by the auditors of any audit services, audit-related services, tax services and permitted non-audit services, and the fees therefor, must be specifically pre-approved by the committee or, in the absence of one or more of the committee members, a designated member of the committee
- o pre-approvals must take into consideration, and be conducted in a manner that promotes, the auditors' effectiveness and independence
- o each particular service to be approved must be described in detail and be supported by detailed back-up documentation

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In fulfilling its oversight responsibilities, the audit committee reviewed the Company's 2003 audited financial statements with management and the auditors. The committee discussed with the auditors the matters required to be discussed by Statement of Auditing Standards No. 61. This included a discussion of the auditors' judgments regarding the quality, not just the acceptability, of the Company's accounting principles and the other matters required to be discussed with the committee under generally accepted auditing standards. In addition, the committee received from the auditors the written disclosures and letter required by Independence Standards Board Standard No. 1 and a written report from the auditors covering the items prescribed by SEC and NYSE rules. The committee also discussed with the auditors their independence from management and the Company, including the matters covered by the written disclosures and letter provided by the auditors.

The committee also discussed with management and the auditors the overall scope and plans for the audit of the financial statements. The committee meets periodically with management and the auditors to discuss the results of their examinations, their evaluations of the Company, the Company's disclosure controls and procedures and internal controls, and the overall quality of the Company's financial reporting. The committee held five meetings during 2003.

The audit committee discussed with management and the auditors the critical accounting policies of the Company, the impact of those policies on the 2003 financial statements, the impact of known trends, uncertainties, commitments and contingencies on the application of those policies, and the probable impact on the 2003 financial statements if different accounting policies had been applied.

Based on the reviews and discussions referred to above, the audit committee recommended to the Board of Trustees, and the Board approved, that the audited financial statements be included in the Company's annual report on Form 10-K for the year ended December 31, 2003 for filing with the SEC.

The audit committee has engaged KPMG as the Company's independent auditors to audit the 2004 financial statements, subject to shareholder ratification, and has engaged KPMG to perform specific tax services during 2004. See Item III, "Ratification of Appointment of Independent Auditors."

The audit committee does not itself prepare financial statements or perform audits, and its members are not auditors or certifiers of the Company's financial statements. The members of the audit committee are not professionally engaged in the practice of accounting and, notwithstanding the designation of the audit committee members as "audit committee financial experts" pursuant to SEC rules, are not experts in the field of accounting or auditing, including auditor independence. Members of the audit committee rely without independent verification on the information provided to them and the representations made to them by management and the auditors and look to management to provide full and timely disclosure of all material facts affecting the Company. Accordingly, the audit committee's oversight does not provide an independent basis to determine that management has maintained appropriate accounting and financial reporting policies, appropriate internal controls and procedures to ensure compliance with accounting standards and applicable laws and regulations, appropriate disclosure controls and procedures or appropriate internal control over financial reporting, or that the Company's reports and information provided under the Exchange Act are accurate and complete. Furthermore, the audit committee's considerations and discussions referred to above and in its charter do not assure that the audit of the Company's financial statements has been carried out in accordance with generally accepted auditing standards, that the financial statements are presented in accordance with generally accepted accounting principles, that the Company's auditors are in fact "independent," or that the

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matters required to be certified by the Company's Chief Executive Officer and Chief Financial Officer in the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q under the Sarbanes-Oxley Act and related SEC rules have been properly and accurately certified.

By the audit committee:

James A. Olson  
Robert J. Druten  
Scott H. Ward  
Morgan G. Earnest II

THIS AUDIT COMMITTEE REPORT IS NOT DEEMED "SOLICITING MATERIAL" AND IS NOT DEEMED FILED WITH THE SEC OR SUBJECT TO REGULATION 14A OR THE LIABILITIES UNDER SECTION 18 OF THE EXCHANGE ACT.

### ITEM II

#### AMENDMENT OF SHARE INCENTIVE PLAN

The Board of Trustees has proposed a series of amendments to the Share Incentive Plan (the "Plan Amendment"). The Plan Amendment will:

- o increase the number of common shares available for issuance under the Plan from 1,500,000 common shares to 3,000,000 common shares
- o eliminate the limitation on the total number of options which may be awarded to an individual under the Plan
- o increase from 3,333 to 5,000 the number of options automatically granted each year to non-employee trustees under the Plan
- o amend the definition of "non-employee trustee" to include the Company's Chairman, to the extent he or she is not otherwise employed by the Company

INCREASE IN NUMBER OF SHARES ISSUABLE UNDER THE PLAN. As originally adopted, a total of 1,500,000 common shares were reserved for issuance under the Plan to officers, trustees and employees (see "Election of Trustee - How are Trustees Compensated?" and "Executive Compensation" in Item I). An aggregate of 1,162,563 common shares have been issued or reserved for issuance upon exercise of options under the Share Incentive Plan. A total of only 337,437 shares remain available for future issuance under the Plan.

The Board of Trustees believes the remaining number of shares available for issuance under the Plan is not sufficient to enable the Company to continue providing equity-based compensation to officers, trustees and employees in future years consistent with the level of equity-based compensation awarded in prior years. The Board of Trustees believes the ability to continue providing equity-based compensation at levels consistent with or potentially higher than prior years is essential to enable the Company to meet the following objectives:

- o align the interests of officers, trustees and employees with the interests of shareholders
- o attract and retain officers, trustees and employees of exceptional quality
- o provide adequate compensation to officers, trustees and employees for the additional demands and responsibilities assumed by them under the

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Sarbanes-Oxley Act and related SEC rules

- o reward officers, trustees and employees for Company performance and increases in shareholder value

If Proposal II is adopted, the Company will have a total of 1,837,437 common shares available for future issuance to officers, trustees and employees under the Plan.

ELIMINATION OF LIMIT ON TOTAL NUMBER OF OPTIONS THAT MAY BE AWARDED TO AN INDIVIDUAL UNDER THE PLAN. Currently, the Plan prohibits any individual officer, trustee or employee from receiving more than an aggregate of 750,000 total shares and/or options under the Plan. This restriction on the total number of shares and options under the Plan is in addition to the provisions of Section 162(m) of the

Code, which limits to 250,000 the number of options which may be awarded each year to any employee subject to the deductibility limitation of Section 162(m).

Messrs. David M. Brain, Fred L. Kennon and Gregory K. Silvers, the current executive officers of the Company, have been issued an aggregate of 495,783, 223,215 and 176,158 options under the Plan, respectively. Unless the 750,000 total share limit is eliminated from the Plan, the Company will not be able to continue awarding options to those officers in future years consistent with the level of options awarded to them in prior years. The Board of Trustees believes the Company's ability to continue providing such equity-based compensation is essential in meeting the objectives described above. The Company will continue to be subject to the 250,000 annual share limit under Section 162(m) of the Code.

INCREASE IN NUMBER OF OPTIONS GRANTED TO NON-EMPLOYEE TRUSTEES UNDER THE PLAN. Upon recommendation of the compensation committee, the Board of Trustees has proposed amending the Share Incentive Plan to increase from 3,333 to 5,000 the number of options granted each year to non-employee trustees under the Plan. The increase in the number of options granted annually to non-employee trustees is part of the new compensation program for non-employee trustees described in "How are Trustees Compensated" in Item I. The Board of Trustees believes the additional compensation is justified by the additional demands and responsibilities assumed by the trustees and the members and chairmen of Board committees under the Sarbanes-Oxley Act and applicable SEC rules.

DESIGNATION OF CHAIRMAN AS NON-EMPLOYEE TRUSTEE. The current Plan defines "non-employee trustee" as any trustee who is not an employee of the Company or the Chairman of the Board of Trustees. When the Plan was originally adopted, Peter C. Brown, the Chairman of AMC Entertainment, Inc., the Company's largest tenant, was also Chairman of the Company. In light of that relationship, the Plan as originally written excluded the Chairman from participating in the compensation awarded to other non-employee trustees. Mr. Brown's term as trustee and Chairman expired at the 2003 annual meeting. The Company's current Chairman, Robert J. Druten, has no relationship with any tenant of the Company and is otherwise independent within the meaning of SEC and NYSE rules. The Board of Trustees believes the Chairman should be entitled to the same number of annual options and other Board compensation received by other non-employee trustees, and is thus proposing an amendment to the definition of "non-employee trustee" in the Plan to eliminate the exclusion of the Chairman from that definition.

The only amendments to the Share Incentive Plan are those described above. All other terms and provisions of the Plan will remain the same. Except as described above, there will be no benefits available under the amended Plan that are not currently available under the existing Plan. For a brief description of



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the material features of the Plan, see "Executive Compensation - Share Incentive Plan" in Item I. Officers, trustees and employees are eligible for benefits under the Plan in the manner described in "Election of Trustee - How Are Trustees Compensated" and "Executive Compensation" in Item I.

Our compensation committee has not yet determined specifically how the additional common shares or options available for issuance under the amended Plan would be allocated to the Company's officers and employees receiving future benefits under the Plan. Trustees will receive the annual options described in "Election of Trustee - How are Trustees Compensated?" in Item I. The compensation committee's policies for making grants and awards to officers and employees under the Share Incentive Plan and the benefits available under the Share Incentive Plan are described in "Executive Compensation" and "Compensation Committee Report" in Item I. The Company anticipates the future grants and awards to officers and employees under the amended Share Incentive Plan will be generally consistent with past grants and awards under the Plan.

The following table describes as of March 31, 2004 the options granted to each executive officer of the Company, the three executive officers as a group, the current non-officer trustees as a group, the

nominee for election as trustee at the annual meeting, and all non-executive employees of the Company as a group.

NAME AND POSITION
David M. Brain, President and Chief Executive Officer
Fred L. Kennon, Vice President and Chief Financial Officer
Gregory K. Silvers, Vice President, General Counsel, Chief Development Officer and Secretary
Executive Group
Non-Executive Trustee Group
Barrett Brady, nominee
Non-Executive Employee Group

The current market value of the common shares underlying options granted or which may in the future be granted under the Plan, based upon the closing price for the Company's common shares on the NYSE on April 5, 2004, is \$38.93 per

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share.

The existing shares available for issuance under the Plan have been registered with the SEC under the Securities Act of 1933 (the "Securities Act"). The additional shares being added to the Share Incentive Plan pursuant to the Plan Amendment will also be registered with the SEC under the Securities Act.

A copy of the amended and Restated Share Incentive Plan is attached as Appendix D to this proxy statement.

### FEDERAL INCOME TAX CONSEQUENCES OF ISSUANCE AND EXERCISE OF OPTIONS UNDER THE SHARE INCENTIVE PLAN

The federal income tax consequences of the issuance and exercise of options under the Share Incentive Plan to the participants in the Plan and the Company are summarized below. This summary is based upon the federal income tax laws in effect as of the date of this proxy statement. The tax consequences could be affected by future changes in the federal income tax laws and regulations. This summary is not intended to constitute tax advice, and does not address all of the tax consequences relating to the issuance and exercise of options under the Share Incentive Plan.

The grant of an incentive share option (an "ISO") will have no immediate tax consequences to the participant or the Company. The exercise of an ISO will result in no compensation income to the participant, but an amount equal to the difference between the fair market value of the shares on the date of exercise and the exercise price for the shares is included in the alternative minimum taxable income of the participant for alternative minimum tax purposes. The exercise of an ISO will result in no tax deduction for the Company. If the participant disposes of the shares acquired upon exercise of an ISO within two years of the grant date of the ISO, or within one year of the transfer of shares to the participant in the exercise of the ISO, then the participant will have compensation income equal to the difference

between the fair market value of the shares on the date of exercise and the exercise price for the shares. The Company will have a tax deduction in an equal amount.

The grant of a nonqualified share option (an "NQO") will have no immediate tax consequences to the participant or the Company. The exercise of an NQO will result in compensation income to the participant equal to the difference between the fair market value of the shares on the date of exercise and the exercise price for the shares. The Company will have a tax deduction in an equal amount.

A participant who pays the exercise price under an ISO or NQO in shares will not recognize gain or loss on the transfer of such shares in payment of the exercise price. The participant's basis in the number of shares acquired upon exercise of the ISO or NQO equal to the number of shares transferred in the exercise of the ISO or NQO is equal to the participant's basis in the transferred shares. The participant's basis in any additional shares acquired upon exercise of the ISO is zero, and in the exercise of an NQO is equal to the amount of compensation income the participant recognizes upon the exercise of the NQO.

The Company may not deduct for tax purposes compensation in excess of \$1,000,000 paid in any taxable year to the Company's chief executive officer and four other most highly compensated executive officers. However, the Company may deduct for tax purposes certain performance-based compensation in excess of \$1,000,000. The Share Incentive Plan, the ISOs and NQOs are designed to qualify as performance-based compensation, so that the Company may take the tax

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deductions described above, even in excess of the \$1,000,000 limitation. The Board of Trustees and the compensation committee have reserved the authority to issue ISOs and NQOs which do not qualify as performance-based compensation in circumstances they consider appropriate.

### ITEM III

#### RATIFICATION OF APPOINTMENT OF INDEPENDENT AUDITORS

The audit committee has engaged, subject to shareholder ratification, the independent certified public accounting firm of KPMG LLP as EPR's independent accountants to audit the financial statements of the Company for the year ending December 31, 2004. KPMG audited our financial statements for the years ended December 31, 2003 and 2002.

Representatives of KPMG are expected to be present at the annual meeting and will be available to respond to appropriate questions about their services.

#### AUDIT FEES

KPMG billed the Company an aggregate of \$82,850 in fees in 2002 and \$129,150 in fees in 2003 for professional services rendered in the audit of our annual financial statements for the years ended December 31, 2002 and 2003, respectively, their provision of comfort letters in the Company's securities offerings conducted during those years, and their reviews of the quarterly financial statements included in our Form 10-Q reports filed with the SEC during 2002 and 2003.

#### AUDIT-RELATED FEES

KPMG did not bill the Company for audit-related services during 2002 or 2003.

#### TAX FEES

KPMG billed the Company an aggregate of \$58,115 in fees in 2002 and \$106,404 in fees in 2003 for professional services rendered by the auditors for tax compliance, tax advice and tax planning, including REIT compliance, U.S. and Canadian tax compliance and the determination of the portion of dividends representing a return of capital. The fees for 2003 also include \$21,134 in charges incurred in connection with a tax protest in the State of Florida.

The audit and tax services provided in 2003 were pre-approved by the audit committee in accordance with the policies described in the audit committee report included in this proxy statement.

The audit committee considered whether KPMG's provision of tax services was compatible with maintaining their independence from management and our Company, and determined that the provision of those services was compatible with its independence.

#### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires our trustees, executive officers and holders of more than 10% of our common shares to file reports with the SEC regarding their ownership and changes in ownership of our shares.

EPR believes that, during 2003, our trustees and executive officers complied with all Section 16(a) filing requirements. In making this statement,

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we have relied upon an examination of the copies of Forms 3, 4 and 5 provided to us and the written representations of our trustees and executive officers.

### SHARE OWNERSHIP

#### WHO ARE THE LARGEST OWNERS OF OUR SHARES?

Except as stated below, we know of no single person or group that is the beneficial owner of more than 5% of our common shares.

NAME AND ADDRESS OF BENEFICIAL OWNER	AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP	PERCENT OUTS
Barclays Global Investors, N.A. 45 Fremont Street, 17th Floor San Francisco, CA 94105	1,401,898 (1)	7
BRT Realty Trust (2) 60 Cutter Mill Road Suite 303 Great Neck, NY 11021	1,254,137 (3) (4)	6

- (1) Based solely on disclosures made by Barclays Global Investors, N.A. and its affiliates in a report on Schedule 13G filed with the Securities and Exchange Commission. Includes shares held by affiliates of Barclays Global Investors, N.A. Certain affiliates of Barclays Global Investors, N.A. have shared voting or investment power over some of the shares.
- (2) Based solely on disclosures made by BRT and its affiliates in reports on Schedule 13D filed with the Securities and Exchange Commission.
- (3) Reporting as a group (within the meaning of Section 13(d)(3) of the Exchange Act) with other persons and entities.
- (4) Various members of the group have shared voting or investment power over some or all of the shares.

#### HOW MANY SHARES DO OUR TRUSTEES AND EXECUTIVE OFFICERS OWN?

This table shows as of December 31, 2003, the number of our common shares beneficially owned by our trustees, the nominee for trustee and our executive officers, and by all of the trustees and executive officers as a group. All information regarding beneficial ownership was furnished by the trustees, nominee and officers listed below.

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NAME OF BENEFICIAL OWNERS	AMOUNT AND NATURE OF BENEFICIAL OWNERSHIP (1)	PERCENT OUTSTANDING
David M. Brain	948,376	4
Robert J. Druten	34,465	
Scott H. Ward	131,810	
Morgan G. Earnest II	3,799	
James A. Olson	3,799	
Barrett Brady, nominee	0	
Fred L. Kennon	351,998	1
Gregory K. Silvers	301,993	1
All trustees and executive officers as a group (7 persons)	1,776,240	8

\* Less than 1 percent.

(1) Includes the following common shares which the named individuals have the right to acquire within 60 days under existing options: David M. Brain (253,939), Fred L. Kennon (125,268), Gregory K. Silvers (90,819), Robert J. Druten (29,998), Scott H. Ward (3,333), James A. Olson (3,333) and Morgan G. Earnest II (3,333).

The above table reports beneficial ownership in accordance with Rule 13d-3 under the Exchange Act and includes shares underlying options that are exercisable within 60 days after December 31, 2003. This means all shares over which trustees, nominees and executive officers directly or indirectly have or share voting or investment power are listed as beneficially owned. The persons identified in the table have sole voting and investment power over all shares described as beneficially owned by them

SUBMISSION OF SHAREHOLDER PROPOSALS AND NOMINATIONS

DO I HAVE A RIGHT TO NOMINATE TRUSTEES OR MAKE PROPOSALS FOR CONSIDERATION BY THE SHAREHOLDERS?

Yes. Our Declaration of Trust and Bylaws establish procedures which you must follow if you wish to nominate trustees or make other proposals for consideration at an annual shareholders meeting.

HOW DO I MAKE A NOMINATION?

If you are a shareholder of record and wish to nominate someone to the Board of Trustees, you must give written notice to the Company's Secretary. Your notice must be given not less than 60 days and not more than 90 days prior to the first anniversary of the date of last year's meeting. A nomination received less than 60 days prior to the first anniversary date of last year's meeting

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will be deemed untimely and will not be considered. Your notice must include:

- o for each person you intend to nominate for election as a trustee, all information related to that person that is required to be disclosed in solicitations of proxies for the election of trustees in an election contest, or is otherwise required, pursuant to Regulation 14A under the Exchange Act (including the person's written consent to being named in the proxy statement as a nominee and to serve as a trustee if elected)
- o your name and address and the name and address of any person on whose behalf you made the nomination, as they appear on the Company's books
- o the number of shares owned beneficially and of record by you and any person on whose behalf you made the nomination

### HOW DO I MAKE A PROPOSAL?

If you are a shareholder of record and wish to make a proposal to the shareholders, you must give written notice to the Company's Secretary. Pursuant to Rule 14a-8 of the SEC, your notice must be received at the Company's executive offices not less than 120 calendar days before the date of the Company's proxy statement released to shareholders in connection with last year's meeting. Any proposal received less than 120 days before that date will be deemed untimely and will not be considered. Your notice must include:

- o a brief description of your proposal and your reasons for making the proposal
- o your name and address and the name and address of any person on whose behalf you made the proposal, as they appear on the Company's books
- o any material interest you or any person on whose behalf you made the proposal have in the proposal
- o the number of shares owned beneficially and of record by you and any person on whose behalf you made the proposal

### ARE THERE ANY EXCEPTIONS TO THE DEADLINE FOR MAKING A NOMINATION OR PROPOSAL?

Yes. If the date of the annual meeting is scheduled more than 30 days prior to or more than 60 days after the anniversary date of last year's meeting, your notice must be delivered:

- o not earlier than 90 days prior to the meeting; and
- o not later than (a) 60 days before the meeting or (b) the 10th day after the date we make our first public announcement of the meeting date, whichever is earlier

If the Board increases the number of trustees to be elected but we do not make a public announcement of the increased Board or the identity of the additional nominees within 70 days prior to the first anniversary of last year's meeting, your notice will be considered timely (but only with respect to nominees for the new positions created by the increase) if it is delivered to the Company's Secretary not later than the close of business on the 10th day following the date of our public announcement.

### MUST THE BOARD OF TRUSTEES APPROVE MY PROPOSAL?

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Our Declaration of Trust provides that the submission of any action to the shareholders for their consideration must first be approved by the Board of Trustees.

### OTHER MATTERS

As of the date of this proxy statement, we have not been presented with any other business for consideration at the annual meeting. If any other matter is properly brought before the meeting for action by the shareholders, your proxy (unless revoked) will be voted in accordance with the recommendation of the Board of Trustees or the judgment of the proxy holders if no recommendation is made.

### MISCELLANEOUS

#### PROXY SOLICITATION

The enclosed proxy is being solicited by the Board of Trustees. The Company will bear all costs of the solicitation, including the cost of preparing and mailing this proxy statement and the enclosed proxy card. After the initial mailing of this proxy statement, proxies may be solicited by mail, telephone, telegram, facsimile, e-mail or personally by trustees, officers, employees or agents of the Company. Brokerage houses and other custodians, nominees and fiduciaries will be requested to forward soliciting materials to the beneficial owners of shares held of record by them, and their reasonable out-of-pocket expenses, together with those of EPR's transfer agent, will be paid by EPR.

#### ANNUAL REPORT

EPR's Annual Report to Shareholders, containing financial statements for the year ended December 31, 2003, is being mailed with this proxy statement to all shareholders entitled to vote at the annual meeting. You must not regard the Annual Report as additional proxy solicitation material.

THE COMPANY WILL PROVIDE WITHOUT CHARGE, UPON WRITTEN REQUEST TO THE SECRETARY OF THE COMPANY AT THE ADDRESS LISTED ON THE COVER PAGE OF THIS PROXY STATEMENT, A COPY OF THE COMPANY'S ANNUAL REPORT ON FORM 10-K, INCLUDING THE FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE, FILED WITH THE SECURITIES AND EXCHANGE COMMISSION FOR THE YEAR ENDED DECEMBER 31, 2003.

#### HOUSEHOLDING

A single copy of our 2003 Annual Report and this proxy statement are being delivered to any multiple shareholders sharing the same address pursuant to SEC Rule 14a-3(e)(1), unless we or our transfer agent have received contrary instructions from one or more of those shareholders. We agree to deliver promptly upon written or oral request a separate copy of our Annual Report and proxy statement to any shareholder at a shared address to which a single copy of those documents has been delivered. You may notify us that you wish to receive a separate copy of the Annual Report and proxy statement for the 2004 or any future annual meeting by contacting us at 30 W. Pershing Road, Union Station, Suite 201, Kansas City, Missouri 64108, (816) 472-1700, Attention: Secretary. Shareholders who are members of a single household receiving multiple copies of those documents and who wish to receive a single copy may contact us at the same address or telephone number.

#### SHAREHOLDER PROPOSALS FOR THE 2005 ANNUAL MEETING

At this time, we anticipate that the 2005 annual meeting of shareholders will be held on May 11, 2005. Shareholder proposals intended for inclusion in

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the proxy statement for the 2005 annual meeting must be received by the Company's Secretary at 30 W. Pershing Road, Union Station, Suite 201, Kansas City, Missouri 64108, within the time limits described in "Submission of Shareholder Proposals and Nominations." Shareholder proposals and nominations must also comply with the proxy solicitation rules of the SEC.

By the order of the Board of Trustees

Gregory K. Silvers  
VICE PRESIDENT, GENERAL COUNSEL, CHIEF DEVELOPMENT  
OFFICER AND SECRETARY

April 9, 2004

### APPENDIX A

#### ENTERTAINMENT PROPERTIES TRUST

#### SECOND AMENDED AND RESTATED CHARTER OF THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES

JANUARY 2004

The Audit Committee is appointed by the Board to assist in meeting the Board's responsibilities regarding the quality and integrity of the Company's financial statements and financial reporting and the independence of the Company's auditors.

#### MEMBERSHIP

The Committee shall consist of no fewer than three members who meet the independence requirements of the New York Stock Exchange and SEC Rule 10A-3 and who are free from any relationship that, in the opinion of the Board, would interfere with the exercise of their independent judgment as members of the Committee. No Audit Committee member shall be an "affiliated person" of EPR or any subsidiary, as defined in SEC Rule 10A-3. No Audit Committee member shall receive, directly or indirectly, other than in his or her capacity as a member of the Audit Committee, the Board or another Board committee, any consulting, advisory or other compensatory fee from EPR or its subsidiaries, other than ordinary course Board and committee fees. No payment shall be made by EPR to any firm of which an Audit Committee member is a partner, member, executive officer or comparable position which provides accounting, consulting, legal, investment banking or financial advisory services to EPR or any subsidiary. Non-advisory financial services such as lending, check clearing, maintaining customer accounts, stock brokerage services and custodial and cash management services shall not be prohibited if the Board of Trustees affirmatively determines, in accordance with EPR's Independence Standards for Trustees, that the performance of those services does not adversely affect the independence of the Audit Committee member.

All members of the Committee shall be "financially literate" and have a working familiarity with basic finance and accounting practices. At least one member of the Committee shall be an "audit committee financial expert" as defined by Item 401(h) of SEC Regulation S-K.

The members of the Committee shall be appointed and may be replaced by the Board. Unless elected by the full Board, the members of the Committee may designate a Chairman.



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The Committee does not itself prepare financial statements or perform audits, and its members are not auditors or certifiers of the Company's financial statements. The members of the Committee are not professionally engaged in the practice of accounting and are not experts in the field of accounting or auditing, including auditor independence. Members of the Committee rely without independent verification on the information provided to them and the representations made to them by management and the auditors. Accordingly, the Committee's oversight does not provide an independent basis to determine that management has maintained appropriate accounting and financial reporting policies, appropriate internal controls and procedures to ensure compliance with accounting standards and applicable laws and regulations, appropriate disclosure controls and procedures or appropriate internal control over financial reporting. Furthermore, the Committee's considerations and discussions referred to in this charter do not assure that the audit of EPR's financial statements has been carried out in

accordance with generally accepted auditing standards, that the financial statements are presented in accordance with generally accepting accounting principles, or that the auditors are in fact "independent."

### PURPOSE AND RESPONSIBILITIES

The Committee shall be directly responsible for:

1. Assisting Board oversight of the integrity of EPR's financial statements, EPR's compliance with legal and regulatory requirements, the qualifications and independence of the auditors, and the performance of EPR's internal audit function and the auditors
2. The appointment, compensation, retention and oversight of the auditors, who shall report directly to the Committee
3. Pre-approving the auditors' performance of audit services (including review and attest services), audit-related services, tax services and any other permitted services approved by the Committee, and the fees therefor, in accordance with applicable SEC rules and the policies and procedures adopted by the Committee for this purpose
4. Resolving any disagreements between management and the auditors over financial reporting
5. Establishing procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters, and the confidential anonymous submission by employees of concerns regarding questionable accounting or auditing matters
6. At least annually, prior to filing the audit report with the SEC, obtaining and reviewing a report by the auditors describing:
  - o The auditors' internal quality control procedures
  - o Any material issues raised by the auditors' most recent internal quality control review or peer review, or by any inquiry or investigation by governmental or professional authorities within the preceding five years regarding one or more independent audits carried out by the firm, and any steps taken to deal with those issues
  - o All relationships between the auditors and the Company
  - o All critical accounting policies and practices of the Company

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- o All alternative treatments within GAAP for policies and practices related to material items that have been discussed with management, including ramifications of the use of such alternative methods and treatments and the treatment preferred by the auditors
  - o Other material written communication between the auditors and management, such as management letters, "internal control" letters or schedules of unadjusted audit differences
  - o The auditors' responsibilities under Generally Accepted Auditing Standards
  - o Methods used to account for significant or unusual transactions
  
  - o Effects of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus
  - o The process used by management in formulating particularly sensitive accounting estimates and the basis for the auditors' conclusions regarding the reasonableness of those estimates
  - o The auditors' judgments about the quality of management's accounting principles
  - o The auditors' responsibility for other information in documents containing audited financial statements
  - o The auditors' views about significant matters that were the subject of consultation with management
  - o Major issues discussed with management prior to retention
  - o Any difficulties with management encountered in performing the audit
  - o Any disagreements with management over the application of accounting principles, the basis for management's accounting estimates, or the disclosures in the financial statements
  - o Any restrictions on the scope of the auditors' activities or access to requested information
  - o Any accounting adjustments that were noted or proposed by the auditors but were "passed" by management (as immaterial or otherwise)
  - o Any communications between the audit team and the auditors' national office regarding auditing or accounting issues presented by the engagement
  - o The responsibilities, budget and staffing of EPR's internal audit function
7. Discussing EPR's annual audited financial statements, quarterly financial statements, and the disclosures in "Management's Discussion and Analysis" with management and the auditors
8. Reviewing on a general basis the type of information provided in EPR's earnings releases and management's policies regarding the presentation of financial information (including non-GAAP financial information) and the

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provision of earnings guidance to analysts and rating agencies

9. Discussing on a general basis management's risk assessment and risk management policies, including EPR's major financial risk exposures and the steps management has taken to monitor and control those exposures, and management's guidelines and policies governing the process by which risk assessment and risk management are undertaken
10. Establishing clear hiring policies for employees or former employees of the auditors
11. Reporting regularly to the Board on:
  - o The quality and integrity of EPR's financials
  - o EPR's compliance with legal and regulatory requirements
  - o The performance and independence of the auditors
  - o The performance of EPR's internal audit function
12. Reviewing on a periodic basis:
  - o Major issues regarding accounting principles and financial statement presentation, including any significant changes in the selection or application of accounting principles, any major issues regarding the adequacy of internal controls, and any specific steps adopted by management and/or the auditors in light of material control deficiencies
  - o Analyses prepared by management and/or the auditors regarding specific financial reporting issues and judgments made in preparing the financials, including analyses of the effects of alternative GAAP methods on the financials
  - o The effect of regulatory and accounting initiatives on the financials
13. Reviewing the auditors' proposed audit scope, approach and independence, including an annual review of:
  - o The auditors' qualifications, performance and independence
  - o The performance of the lead audit partner
  - o The industry knowledge and experience of key audit partners and managers
  - o The ability and willingness of key audit partners and managers to consult with other experts in their firm on matters of importance to the Company
  - o The auditors' quality control procedures
14. Conducting a post-audit review of the financial statements and audit findings, including any significant suggestions for improvements provided to management by the auditors
15. Reviewing and discussing with the auditors their written statement concerning any relationships between the auditors and the Company, or any other relationships, that may adversely affect the independence of the

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auditors and based on that report, assessing the independence of the auditors

16. Periodically consulting with the auditors out of the presence of management about internal controls and the completeness and accuracy of EPR's financial statements
17. Discussing with the auditors the matters required to be discussed by Statement on Auditing Standards 61
18. In consultation with the auditors and management, evaluating the quality and integrity of EPR's financial reporting processes, both internal and external
19. Evaluating the auditors' judgments about the quality and appropriateness of the Company's accounting policies as applied in its financial reporting
20. Recommending to the Board whether the audited financial statements should be included in EPR's annual report on Form 10-K
21. Reviewing and discussing with management, the Board and the auditors any material financial or non-financial off-balance sheet arrangements, the risks created by those arrangements, and the quality and adequacy of the Company's reporting with regard to the same
22. Reviewing and discussing with management, the Board and the auditors all transactions and courses of dealing between the Company or its affiliates and existing or former officers, trustees, more than 5% shareholders, their affiliates, family members or other related parties ("related parties"), whether and the extent to which those transactions involve terms that differ from those that would likely be negotiated with independent third parties, the impact of those transactions and arrangements on EPR's financial condition and performance, and the quality and adequacy of EPR's reporting with regard to the same
23. Preparing the Audit Committee Report for inclusion in the annual proxy statement
24. Establishing regular and separate systems of reporting to the Committee by management and the auditors regarding any significant judgments made in management's preparation of the financial statements and the view of each as to the appropriateness of those judgments
25. Reviewing management's monitoring of compliance with the Company's Code of Business Conduct and Ethics

The Committee shall have authority at EPR's expense to engage independent counsel and other advisers as the Committee deems necessary to carry out its duties. The Committee shall have appropriate funding from the Company, as determined by the Committee, for payment of compensation to the auditors for issuing their audit report and performing other audit services, audit-related services, tax services and any other services for which auditors are engaged by the Committee, the compensation of advisors engaged by the Committee, and administrative expenses necessary and appropriate for carrying out the Committee's duties.

Subject to shareholder ratification, the Committee has sole authority to engage the auditors to perform audit services, audit-related services, tax services and any other permitted services, and to approve the fees therefor. The Committee shall adopt policies and procedures for the pre-approval of those

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services and fees.

Other than the regular rotation of audit partners required by SEC rules, the Committee does not believe a regular rotation of auditing firms is necessary to preserve the auditors' independence. The Committee may consider whether auditing firm rotation is desirable for this purpose at any future time.

The Committee shall meet at least four times annually, or more frequently as circumstances dictate. As part of its mission to foster open communication, the Committee shall meet periodically with management, the persons performing EPR's internal audit function, the trustees and the auditors in separate executive sessions to discuss any matter the Committee or each of these groups believes should be discussed.

The Committee shall keep minutes and other records of its meetings and proceedings.

The Committee shall review and reassess the adequacy of this charter annually and recommend any changes to the Board for approval.

The Committee shall perform an annual self-evaluation.

### APPENDIX B

#### ENTERTAINMENT PROPERTIES TRUST

#### FIRST AMENDED AND RESTATED CHARTER OF THE NOMINATING/CORPORATE GOVERNANCE COMMITTEE OF THE BOARD OF TRUSTEES

JANUARY 2004

The Nominating/Corporate Governance Committee is appointed by the Board to assist in meeting the Board's responsibilities for corporate governance and the nomination of trustees.

#### MEMBERSHIP

The Committee shall consist of no fewer than two members who meet the independence requirements of the New York Stock Exchange.

The members of the Committee shall be appointed and may be replaced by the Board. Unless elected by the full Board, the members of the Committee may designate a Chairman.

#### PURPOSE AND RESPONSIBILITIES

The Committee shall be directly responsible for:

1. Identifying individuals qualified to become Board members, consistent with criteria approved by the Board.
2. Selecting, or recommending that the Board select, the trustee nominees for each annual shareholders meeting.
3. Developing and recommending to the Board the Corporate Governance Guidelines of the Company.

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### 4. Overseeing the evaluation of the Board and management of the Company.

The Committee will consider trustee candidates recommended by shareholders who comply with EPR's regular procedures for making shareholder proposals. The Committee will evaluate nominees recommended in good faith by shareholders in the same manner and under the same criteria in which it evaluates its own nominees, but may give greater weight to nominees recommended by holders of more than 5% of EPR's outstanding common shares. In evaluating candidates for nomination to the Board, the Committee will review their backgrounds and areas of expertise, and may obtain the views of management, investment bankers and others in EPR's and other industries. The Committee may engage third parties to assist in identifying and evaluating candidates. The Committee shall not be required to disclose the reason for accepting or rejecting any nominee.

At a minimum, candidates for independent trustee, whether recommended by the Committee, shareholders or others, must meet the Company's Independence Standards for Trustees, be of high integrity and have sufficient business, industry, financial and/or professional qualifications, skills and experience to make a meaningful contribution to the Board. The Committee will endeavor to nominate

candidates whose backgrounds and skills complement those of the other trustees and management and who have expertise, experience and/or relationships in one or more areas important to EPR's business.

At least one member of the Audit Committee must be an "audit committee financial expert," as defined by SEC rules, and that at least one member of the Board should have experience in real estate and real estate finance. The Committee does not believe it should otherwise establish specific minimum standards that must be met by any nominee.

The Committee shall have sole authority to retain and terminate any search firm used to identify trustee candidates and to approve that firm's fees and other retention terms. The Committee shall also have authority to obtain advice and assistance from internal or external legal, accounting or other advisors at the expense of the Company.

The Committee shall make regular reports to the Board.

The Committee shall review and reassess the adequacy of the Corporate Governance Guidelines and this charter annually and recommend any changes to the Board for approval.

The Committee shall perform an annual self-evaluation.

Nothing in this charter shall affect the terms of any contract to which EPR is a party or the terms of any securities issued by EPR which provide for the selection or nomination of trustees, including but not limited to the rights of holders of preferred shares to elect trustees upon certain dividend defaults.

## APPENDIX C

### ENTERTAINMENT PROPERTIES TRUST

#### FIRST AMENDED AND RESTATED CHARTER OF THE COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES

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JANUARY 2004

The Compensation Committee is appointed by the Board to assist in meeting the Board's responsibilities regarding the compensation of EPR's trustees and executive officers.

## MEMBERSHIP

The Committee shall consist of no fewer than two members who meet the independence requirements of the New York Stock Exchange.

The members of the Committee shall be appointed and may be replaced by the Board. Unless elected by the full Board, the members of the Committee may designate a Chairman.

## PURPOSE AND RESPONSIBILITIES

The Committee shall be directly responsible for:

1. Reviewing and approving corporate goals and objectives relevant to CEO compensation, evaluating the CEO's performance in light of those goals and objectives, and, either as a committee or together with the other independent trustees (as determined by the Board) determining and approving the CEO's compensation based on that evaluation.

2. Making recommendations to the Board regarding non-CEO compensation, incentive compensation awards and equity-based compensation plans and awards.

3. Preparing the Compensation Committee Report for inclusion in the annual proxy statement.

In determining the long-term incentive component of the CEO's compensation, the Committee shall consider EPR's performance and relative shareholder return, the value of similar incentive awards to CEOs at comparable companies, the awards given to the CEO in past years, and such other factors as the Committee deems relevant. Nothing in this charter shall preclude discussion of CEO compensation among the entire Board.

The Committee may approve awards required to comply with applicable tax laws, including but not limited to Section 162(m) of the Internal Revenue Code.

The Committee shall have sole authority to retain and terminate any compensation consultant used in evaluating and recommending trustee, CEO or senior executive compensation and shall have sole authority to approve the consultant's fees and other retention terms. The Committee shall have authority to obtain advice and assistance from internal or external legal, accounting or other advisors.

The Committee shall perform an annual review of trustee compensation and make recommendations on trustee compensation to the Board.

The Committee shall make regular reports to the Board.

The Committee shall review and reassess the adequacy of this charter annually and recommend any changes to the Board for approval.

The Committee shall perform an annual self-evaluation.

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## APPENDIX D

### FIRST AMENDED AND RESTATED 1997 SHARE INCENTIVE PLAN

1. PURPOSE. The purpose of the Entertainment Properties Trust First Amended and Restated 1997 Share Incentive Plan (the "Plan") is to enhance the ability of Entertainment Properties Trust (the "Company") and its Subsidiaries to attract and retain employees and trustees of outstanding ability and to provide employees and trustees with an interest in the Company parallel to that of the Company's shareholders.

#### 2. DEFINITIONS.

(a) "Award" shall mean an award determined in accordance with the terms of the Plan.

(b) "Board" shall mean the Board of Trustees of the Company.

(c) "Change in Control" shall mean the occurrence of any one of the following events:

(i) individuals who, on the Effective Date, constitute the Board (the "Incumbent Trustees") cease for any reason to constitute at least a majority of the Board, provided that any person becoming a trustee subsequent to the Effective Date, whose election or nomination for election was approved by a vote of at least two-thirds of the Incumbent Trustees then on the Board (either by a specific vote or by approval of the proxy statement of the Company in which such person is named as a nominee for trustee, without written objection to such nomination) shall be an Incumbent Trustee; PROVIDED, HOWEVER, that no individual initially elected or nominated as a trustee of the Company as a result of an actual or threatened election contest with respect to trustees or as a result of any other actual or threatened solicitation of proxies or consents by or on behalf of any person other than the Board shall be deemed to be an Incumbent Trustee;

(ii) any "person" (as such term is defined in Section 3(a)(9) of the Securities Exchange Act of 1934 (the "Exchange Act") and as used in Sections 13(d)(3) and 14(d)(2) of the Exchange Act) is or becomes a "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of the Company representing 25% or more of the combined voting power of the Company's then outstanding securities eligible to vote for the election of the Board (the "Company Voting Securities"); PROVIDED, HOWEVER, that the event described in this paragraph (ii) shall not be deemed to be a Change in Control by virtue of any of the following acquisitions: (A) by the Company or any Subsidiary, (B) by an employee benefit plan (or related trust) sponsored or maintained by the Company or any Subsidiary, (C) by an underwriter temporarily holding securities pursuant to an offering of such securities, (D) pursuant to a Non-Qualifying Transaction (as defined in paragraph (iii)); or (E) a transaction (other than one described in (iii) below) in which Company Voting Securities are acquired from the Company, if a majority of the Incumbent Trustees approve a resolution providing expressly that the acquisition pursuant to this clause (E) does not constitute a Change in Control under this paragraph (ii);



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(iii) the shareholders of the Company approve a merger, consolidation, statutory share exchange or similar form of corporate transaction involving the Company or any of its Subsidiaries that requires the approval of the Company's shareholders, whether for such transaction or the issuance of securities in the transaction (a "Business Combination"), unless immediately following such Business Combination: (A) more than 50% of the total voting power of (x) the corporation resulting from such Business Combination (the "Surviving Corporation"), or (y) if applicable, the ultimate parent corporation that directly or indirectly has beneficial ownership of 100% of the voting securities eligible to elect directors of the Surviving Corporation (the "Parent Corporation"), is represented by Company Voting Securities that were outstanding immediately prior to such Business Combination (or, if applicable, is represented by shares into which such Company Voting Securities were converted pursuant to such Business Combination), and such voting power among the holders thereof is in substantially the same proportion as the voting power of such Company Voting Securities among the holders thereof immediately prior to the Business Combination, (B) no person (other than any employee benefit plan (or related trust) sponsored or maintained by the Surviving Corporation or the Parent Corporation or any person which beneficially owned, immediately prior to such Business Combination, directly or indirectly, 25% or more of the Company Voting Securities (a "Company 25% Shareholder")) would become the beneficial owner, directly or indirectly, of 25% or more of the total voting power of the outstanding voting securities eligible to elect directors of the Parent Corporation (or, if there is no Parent Corporation, the Surviving Corporation) and no Company 25% Shareholder would increase its percentage of such total voting power and (C) at least a majority of the members of the board of directors of the Parent Corporation (or, if there is no Parent Corporation, the Surviving Corporation following the consummation of the Business Combination) were Incumbent Trustees at the time of the Board's approval of the execution of the initial agreement providing for such Business Combination (any Business Combination which satisfies all of the criteria specified in (A), (B) and (C) above shall be deemed to be a "Non-Qualifying Transaction"); or

(iv) The shareholders of the Company approve a plan of complete liquidation or dissolution of the Company or a sale of all or substantially all of the Company's assets.

Notwithstanding the foregoing, a Change in Control of the Company shall not be deemed to occur solely because any person acquires beneficial ownership of more than 25% of the Company Voting Securities as a result of the acquisition of Company Voting Securities by the Company which reduces the number of Company Voting Securities outstanding; PROVIDED, THAT if after such acquisition by the Company such person becomes the beneficial owner of additional Company Voting Securities that increases the percentage of outstanding Company Voting Securities beneficially owned by such person, a Change in Control of the Company shall then occur.

(d) "Code" shall mean the Internal Revenue Code of 1986, as amended.

(e) "Committee" shall mean a committee of at least two members of the Board appointed by the Board to administer the Plan and to perform the functions set forth herein and who are "non-employee directors" within the meaning of Rule 16b-3 as promulgated under Section 16 of the Exchange Act and who are also "outside directors" within the meaning of Section 162(m) of the Code.

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(f) "Common Share" shall mean the common shares of beneficial interest, \$0.01 par value per share, of the Company.

(g) "Covered Employee" shall have the meaning set forth in Section 162(m) (3) of the Code.

(h) "Fair Market Value" per share as of a particular date shall mean the last reported sale price (on the day immediately preceding such date) of the Common Shares on the New York Stock Exchange (or any other exchange or national market system upon which price quotations for the Company's Common Shares are regularly available); PROVIDED, HOWEVER, that prior to the Initial Public Offering, Fair Market Value shall mean the price per share in the Initial Public Offering.

(i) "Immediate Family Member" shall mean, except as otherwise determined by the Committee, a Participant's children, stepchildren, grandchildren, parents, stepparents, grandparents, spouse, siblings, in-laws and persons related by reason of legal adoption.

(j) "Initial Public Offering" shall mean the Company's initial public offering of Common Shares pursuant to its registration statement filed with the Securities and Exchange Commission.

(k) "Incentive Stock Option" shall mean a stock option which is intended to meet the requirements of Section 422 of the Code.

(l) "Non-Employee Trustee" shall mean a member of the Board who is not an employee of the Company or any Subsidiary.

(m) "Ownership Limit" shall have the same meaning as provided in the Company's declaration of trust.

(n) "Nonqualified Stock Option" shall mean a stock option which is not intended to be an Incentive Stock Option.

(o) "Option" shall mean either an Incentive Stock Option or a Nonqualified Stock Option.

(p) "Participant" shall mean an employee or trustee of the Company or its Subsidiaries who is selected to participate in the Plan in accordance with Section 5.

(q) "Subsidiary" shall mean any subsidiary of the Company that is a corporation and which at the time qualifies as a "subsidiary corporation" within the meaning of Section 424(f) of the Code.

3. SHARES SUBJECT TO THE PLAN. Subject to adjustment in accordance with Section 19, the total of the number of Common Shares which shall be available for the grant of Awards under the Plan shall not exceed 3,000,000 shares; PROVIDED, THAT, for purposes of this limitation, any Common Shares subject to an option which is canceled or expires without exercise shall again become available for Awards under the Plan. Upon forfeiture of Awards in accordance with the provisions of the Plan, and the terms and conditions of the Award, such shares shall no longer be counted in any determination of the number of shares available under the Plan and shall be available for subsequent Awards. No Participant shall be granted an Award (or be permitted to exercise an Award) if upon grant (or exercise) the ownership limit for that individual would be exceeded. Common Shares available for issue or distribution under the Plan shall be authorized and unissued shares or shares reacquired by the Company in any manner.

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### 4. Administration.

(a) The Plan shall be administered by the Board, unless and until the Board shall appoint a Committee to administer the Plan. All references to the Committee hereinafter shall mean the Board if no such Committee has been appointed.

(b) The Committee shall (i) approve the selection of Participants, (ii) determine the type of Awards to be made to Participants, (iii) determine the number of Common Shares subject to Awards, (iv) determine the terms and conditions of any Award granted hereunder (including, but not limited to, any restriction and forfeiture conditions on such Award) and (v) have the authority to interpret the Plan, to establish, amend, and rescind any rules and regulations relating to the Plan, to determine the terms and provisions of any agreements entered into hereunder, and to make all other determinations necessary or advisable for the administration of the Plan. The Committee may correct any defect, supply any omission or reconcile any inconsistency in the Plan or in any Award in the manner and to the extent it shall deem desirable to carry it into effect.

(c) Any action of the Committee shall be final, conclusive and binding on all persons, including the Company and its Subsidiaries and shareholders, Participants and persons claiming rights from or through a Participant.

(d) The Committee may delegate to officers or employees of the Company or any Subsidiary, and to service providers, the authority, subject to such terms as the Committee shall determine, to perform administrative functions with respect to the Plan and Award agreements.

(e) Members of the Committee and any officer or employee of the Company or any Subsidiary acting at the direction of, or on behalf of, the Committee shall not be personally liable for any action or determination taken or made in good faith with respect to the Plan, and shall, to the extent permitted by law, be fully indemnified by the Company with respect to any such action or determination.

5. ELIGIBILITY. Individuals eligible to receive Awards under the Plan shall be the officers and other key employees of the Company and its Subsidiaries selected by the Committee. In addition, all Non-Employee Trustees shall be eligible to receive Options as provided in Section 12 hereof.

6. AWARDS. Awards under the Plan may consist of options, restricted common shares, restricted common share units, performance shares, performance share units, purchases, share awards or other awards based on the value of the Common Shares. Awards shall be subject to the terms and conditions of the Plan and shall be evidenced by an Agreement containing such additional terms and conditions, not inconsistent with the provisions of the Plan, as the Committee shall deem desirable.

7. OPTIONS. Options may be granted under the Plan in such form as the Committee may from time to time approve pursuant to terms set forth in an Option Agreement. The Committee may alter or waive, at any time, any term or condition of an Option that is not mandatory under the Plan.

(a) TYPES OF CONDITIONS. Each Option Agreement shall state whether or not the Option will be treated as an Incentive Stock Option or Nonqualified Stock Option.

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(b) OPTION PRICE. The purchase price per share of the Common Shares purchasable under an Option shall be determined by the Committee; PROVIDED, HOWEVER, the Option price for Incentive Stock Options will be not less than 100% of the Fair Market Value of the Common Shares on the date of the grant of the Option and in the case of Incentive Stock Options granted to an employee owning shares possessing more than 10% of the total combined voting power of all classes of shares of the Company and its Subsidiaries (a "10% Shareholder") the price per share

specified in the Agreement relating to such Option shall not be less than 110% of the Fair Market Value per share of the Common Shares on the date of grant.

(c) OPTION PERIOD. The term of each Option shall be fixed by the Committee, but no Option shall be exercisable after the expiration of 10 years from the date the Option is granted, PROVIDED, HOWEVER, that in the case of Incentive Stock Options granted to 10% Shareholders, the term of such Option shall not exceed 5 years from the date of grant.

(d) EXERCISABILITY. Each Option shall vest and become exercisable at a rate determined by the Committee at or subsequent to grant; PROVIDED, HOWEVER, that no Option granted under this Section 7 shall become exercisable earlier than the time that the Plan is approved by the shareholders of the Company in accordance with Section 24; PROVIDED, FURTHER, that upon the occurrence of a Change in Control before such shareholder approval, all Incentive Stock Options granted hereunder shall automatically become Nonqualified Stock Options and all Options shall vest and become immediately exercisable in accordance with Section 13.

(e) METHOD OF EXERCISE. Options may be exercised, in whole or in part, by giving written notice of exercise to the Company specifying the number of Common Shares to be purchased. Such notice shall be accompanied by the payment in full of the Option purchase price. Such payment shall be made: (a) in cash, or (b) to the extent authorized by the Committee, by surrender of Common Shares otherwise receivable upon exercise of the Option, or (c) through additional methods prescribed by the Committee in compliance with the Sarbanes-Oxley Act of 2002, or (d) by a combination of any such methods.

8. RESTRICTED COMMON SHARES. The Committee may from time to time award restricted Common Shares under the Plan to eligible employees. Restricted Common Shares may not be sold, assigned, transferred or otherwise disposed of, or pledged or hypothecated as collateral for a loan or as security for the performance of any obligation or for any other purpose, for such period (the "restricted period") as the Committee shall determine. The Committee may define the restricted period in terms of the passage of time or in any other manner it deems appropriate. The Committee may alter or waive at any time any term or condition of restricted Common Shares that is not mandatory under the Plan.

Unless otherwise determined by the Committee, upon termination of a Participant's employment for any reason prior to the end of the Restricted Period, the restricted Common Shares shall be forfeited and the Participant shall have no right with respect to the Award.

Except as restricted under the terms of the Plan and any Award Agreement, any employee awarded restricted Common Shares shall have all the rights of a shareholder including, without limitation, the right to vote restricted Common Shares.

If a share certificate is issued in respect of restricted Common Shares,

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the certificate shall be registered in the name of the employee but shall be held by the Company for the account of the employee until the end of the Restricted Period.

The Committee may also award restricted Common Shares in the form of restricted Common Share units having a value equal to an identical number of Common Shares. Payment of restricted Common Share units shall be made in Common Shares or in cash or in a combination thereof (based upon the Fair Market Value of Common Shares on the day the Restricted Period expires), all as determined by the Committee in its sole discretion.

9. PERFORMANCE SHARES. Performance shares may be granted in the form of actual Common Shares or Common Share units having a value equal to an identical number of Common Shares. In the event that a share certificate is issued in respect of performance shares, such certificate shall be registered

in the name of the employee but shall be held by the Company until the time the performance shares are earned. The performance conditions and the length of the performance period shall be determined by the Committee but in no event may a performance period be less than twelve months. The Committee shall determine in its sole discretion whether performance shares granted in the form of Common Share units shall be paid in cash, Common Shares, or a combination of cash and Common Shares.

Awards of performance shares to a Covered Employee shall be subject to performance goals. Performance goals may be expressed in terms of one or more of the following: revenue, revenue growth, earnings before interest, taxes, depreciation and amortization ("EBITDA"), EBITDA growth, funds from operations, funds from operations per share and per share growth, cash available for distribution, cash available for distribution per share and per share growth, net earnings, earnings per share and per share growth, return on equity, return on assets, share price performance on an absolute basis and relative to an index, attainment of expense levels, and implementing or completion of critical projects. The Committee shall establish the relevant performance conditions within 90 days after the commencement of the performance period (or such later date as may be required or permitted by Section 162(m) of the Code). The Committee may, in its discretion, reduce or eliminate the amount of payment with respect to an Award of performance shares to a Covered Employee, notwithstanding the achievement of a specified performance condition. The maximum number of performance shares subject to any Award to a Covered Employee is 250,000 for each 12 months during the performance period (or, to the extent the Award is paid in cash, the maximum dollar amount of any such Award is the equivalent cash value of such number of Common Shares at the closing price on the last trading day of the performance period). An Award of performance shares to a Participant who is a Covered Employee shall (unless the Committee determines otherwise) provide that in the event of the employee's termination of employment prior to the end of the performance period for any reason, such Award will be payable only (A) if the applicable performance conditions are achieved and (B) to the extent, if any, as the Committee shall determine.

10. SHARE PURCHASES. The Committee may authorize eligible individuals to purchase Common Shares in the Company at a price equal to the fair market value of the Common Shares at the time of grant. Any such offer may be subject to the conditions and terms the Committee may impose. To the extent permitted by law, the Company may make loans available to eligible employees in connection with the purchase of Common Shares, as the Committee, in its discretion, may determine. The terms and conditions of any such loans shall be determined by the Committee, in its sole discretion.

11. SHARE AWARDS. Subject to such performance and employment conditions as

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the Committee may determine, Awards of Common Shares or Awards based on the value of the Common Shares may be granted either alone or in addition to other Awards granted under the Plan. Any Awards under this Section 11 and any Common Shares covered by any such Award may be forfeited to the extent so provided in the Award Agreement, as determined by the Committee. Payment of Common Share Awards made under this Section which are based on the value of Common Shares may be made in Common Shares or in cash or a combination thereof (based upon the fair market value of Common Shares on the date of payment), all as determined by the Committee in its sole discretion.

### 12. NON-EMPLOYEE TRUSTEE STOCK OPTIONS.

(a) INITIAL GRANT. Nonqualified Stock Options to purchase 10,000 Common Shares shall be granted automatically to each Non-Employee Trustee who is a Non-Employee Trustee as of the date of the Initial Public Offering. With respect to each person who becomes a Non-Employee Trustee after such date, Nonqualified Stock Options to purchase 10,000 Common Shares shall be granted automatically to each such Non-Employee Trustee on the day he or she first becomes a Non-Employee Trustee.

(b) SUBSEQUENT OPTIONS. In addition to the Nonqualified Stock Options granted to Non-Employee Trustees under Section 12(a), Nonqualified Stock Options to purchase 5,000 Common Shares shall be granted automatically to each Non-Employee Trustee on the day after the annual meeting of shareholders for 2004 and each annual meeting thereafter; PROVIDED, HOWEVER, he or she continues to serve as a Non-Employee Trustee on such date.

(c) OPTION PRICE. The purchase price for each Option granted under this Section 12 to a Non-Employee Trustee shall be the Fair Market Value of the Common Shares on the date of grant of the Option.

(d) EXERCISABILITY. Each initial Option granted under Section 12(a) shall become exercisable and vest at a rate of 33-1/3% on each of the first, second and third anniversaries of the date of grant of such Option; PROVIDED, HOWEVER, that no Option shall become exercisable earlier than the time that the Plan is approved by the shareholders of the Company in accordance with Section 24; PROVIDED, FURTHER, that upon the occurrence of a Change in Control before such shareholder approval, all Options shall vest and become immediately exercisable in accordance with Section 13. Subsequent Options granted under Section 12(b) shall become exercisable and vest one year from the date of the grant thereof.

(e) METHOD OF EXERCISE. Each Option granted under this Section 12 may be exercised in the same manner as provided in Section 7(e).

(f) OPTION PERIOD. Each Option granted under this Section 12 shall terminate 10 years from the date of grant unless sooner terminated by reason of termination of service as a trustee of the Company and its Subsidiaries.

### (g) TERMINATION OF TRUSTEE STATUS.

(i) In the event of termination of service as a trustee of the Company and its Subsidiaries for any reason other than death or permanent disability (as determined by the Committee), an Option granted under this Section 12 (to the extent exercisable as of the date of termination) shall be exercisable for 90 days following such termination (but in no event beyond the term of the Option), and shall thereafter terminate.

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(ii) In the event of the death of a Non-Employee Trustee while a trustee of the Company or any Subsidiaries, the Option (to the extent exercisable as of the date of death), shall be exercisable by any prior transferee or by the Non-Employee Trustee's designated beneficiary, or if none, the person(s) to whom such Non-Employee Trustee's rights under the Option are transferred by will or the laws of descent and distribution for one year following the date of death (but in no event beyond the term of the Option), and shall thereafter terminate.

(iii) In the event of the termination of service as a trustee of the Company and its Subsidiaries due to permanent disability (as determined by the Committee), the Option (to the extent exercisable as of the date of termination), shall be exercisable for one year following such termination of service (but in no event beyond the term of the Option), and shall thereafter terminate.

(h) Except as expressly provided in this Section 12, any Option granted to a Non-Employee Trustee hereunder shall be subject to the terms and conditions of the Plan.

13. CHANGE IN CONTROL. Upon the occurrence of a Change in Control, all Options shall automatically become vested and exercisable in full and all restrictions or performance conditions, if

any, on any Common Share Awards, restricted Common Shares, restricted Common Share units or performance shares granted hereunder shall automatically lapse. The Committee may, in its discretion, include such further provisions and limitations in any agreement documenting such Awards as it may deem equitable and in the best interests of the Company.

14. FORFEITURE. Notwithstanding anything in the Plan to the contrary, the Committee may provide in any Award Agreement that in the event of a serious breach of conduct by an employee, former employee, trustee, or former trustee (including, without limitation, any conduct prejudicial to or in conflict with the Company or its Subsidiaries), or any activity of any employee or former employee in competition with any of the businesses of the Company or any Subsidiary, the Committee may (a) cancel any outstanding Award granted to such employee, former employee, trustee, or former trustee, in whole or in part, whether or not vested, and/or (b) if such conduct or activity occurs within one year following the exercise or payment of an Award, require such employee, former employee, trustee, or former trustee to repay to the Company any gain realized or payment received upon the exercise or payment of such Award (with such gain or payment valued as of the date of exercise or payment). Such cancellation or repayment obligation shall be effective as of the date specified by the Committee. Any repayment obligation may be satisfied in Common Shares or cash or a combination thereof (based upon the fair market value of Common Shares on the day prior to the date of payment), and the Committee may provide for an offset to any future payments owed by the Company or any Subsidiary to the employee, former employee, trustee, or former trustee if necessary to satisfy the repayment obligation. The determination of whether an employee, former employee, trustee, or former trustee has engaged in a serious breach of conduct or any activity in competition with any of the businesses of the Company or any Subsidiary shall be determined by the Committee in good faith and in its sole discretion. This Section 14 shall have no application following a Change in Control.

15. WITHHOLDING. The Company shall have the right to deduct from any payment to be made pursuant to the Plan the amount of any taxes required by law

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to be withheld therefrom, or to require a Participant to pay to the Company in cash such amount required to be withheld prior to the issuance or delivery of any Common Shares or the payment of cash under the Plan. To the extent authorized by the Committee, such taxes may be paid by (a) delivering previously owned Common Shares or (b) having the Company retain Common Shares which would otherwise be delivered upon exercise or payment of Awards or (c) any combination of a cash payment or the methods set forth in (a) and (b) above. For purposes of (a) and (b) above, Common Shares shall be valued at fair market value determined as of the day immediately prior to exercise or payment. If and to the extent authorized by the Committee, the Company may, upon election by a Participant, withhold from any distribution of Common Shares hereunder, Common Shares with a fair market value in excess of the Participant's required withholding obligation.

16. NONTRANSFERABILITY, BENEFICIARIES. Unless otherwise determined by the Committee with respect to the transferability of Nonqualified Stock Options by a Participant to his immediate family members (or to trusts or partnerships or limited liability companies established for such family members), no Award shall be assignable or transferable by the Participant, otherwise than by will or the laws of descent and distribution or pursuant to a beneficiary designation, and Options shall be exercisable, during the Participant's lifetime, only by the Participant (or by the Participant's legal representatives in the event of the Participant's incapacity). Each Participant may designate a beneficiary to exercise any Option held by the Participant at the time of the Participant's death or to be assigned any other Award outstanding at the time of the Participant's death. If no beneficiary has been named by a deceased Participant, any Award held by the Participant at the time of death shall be transferred as provided in his will or by the laws of descent and distribution. Except in the case of the holder's incapacity, an Option may only be exercised by the holder thereof.

17. NO RIGHT TO EMPLOYMENT. Nothing contained in the Plan or in any Award under the Plan shall confer upon any employee any right with respect to the continuation of employment with the

Company or any of its Subsidiaries, or interfere in any way with the right of the Company to terminate his or her employment at any time. Nothing contained in the Plan shall confer upon any employee or other person any claim or right to any Award under the Plan.

18. GOVERNMENTAL COMPLIANCE. Each Award under the Plan shall be subject to the requirement that if at any time the Committee shall determine that the listing, registration or qualification of any shares issuable or deliverable thereunder upon any securities exchange or under any federal or state law, or the consent or approval of any governmental regulatory body, is necessary or desirable as a condition thereof, or in connection therewith, no such grant or Award may be exercised or shares issued or delivered unless such listing, registration, qualification, consent or approval shall have been effected or obtained free of any conditions not acceptable to the Committee.

19. ADJUSTMENTS. In the event of any change in the outstanding Common Shares by reason of any share dividend or split, recapitalization, merger, consolidation, spinoff, combination or exchange of shares or other corporate change, or any distribution to holders of Common Shares other than regular cash dividends, the number or kind of shares available for Options and Awards under the Plan may be adjusted by the Committee as it shall in its sole discretion deem equitable and the number and kind of shares subject to any outstanding Awards granted under the Plan and the purchase price thereof may be adjusted by the Committee as it shall in its sole discretion deem equitable to preserve the value of such Awards.



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20. AWARD AGREEMENT. Each Award under the Plan shall be evidenced by an Agreement setting forth the terms and conditions, as determined by the Committee, which shall apply to such Award, in addition to the terms and conditions specified in the Plan.

21. AMENDMENT. The Board may amend, suspend or terminate the Plan or any portion thereof at any time, provided that (a) no amendment shall be made without shareholder approval if such approval is necessary to comply with any applicable law, regulation or stock exchange rule and (b) except as provided in Section 19, no amendment shall be made that would adversely affect the rights of a Participant under an Award theretofore granted, without such Participant's written consent.

### 22. GENERAL PROVISIONS.

(a) The Committee may require each Participant purchasing or acquiring shares pursuant to an Award under the Plan to represent to and agree with the Company in writing that such Participant is acquiring the shares for investment and without a view to distribution thereof.

(b) All certificates for Common Shares delivered under the Plan pursuant to any Award shall be subject to such stock-transfer orders and other restrictions as the Committee may deem advisable under the rules, regulations, and other requirements of the Securities and Exchange Commission, any stock exchange upon which the Common Shares are then listed, and any applicable federal or state securities law, and the Committee may cause a legend or legends to be put on any such certificates to make appropriate reference to such restrictions. If the Committee determines that the issuance of Common Shares hereunder is not in compliance with, or subject to an exemption from, any applicable federal or state securities laws, such shares shall not be issued until such time as the Committee determines that the issuance is permissible.

(c) It is the intent of the Company that the Plan satisfy, and be interpreted in a manner that satisfies, the applicable requirements of Rule 16b-3 as promulgated under Section 16 of the Exchange Act so that Participants will be entitled to the benefit of Rule 16b-3, or any other rule promulgated under Section 16 of the Exchange Act, and will not be subject to short-swing liability under Section 16. Accordingly, if the operation of any provision of the Plan would conflict with the intent expressed in this Section 22(c), such provision to the extent possible shall be interpreted and/or deemed amended so as to avoid such conflict.

(d) Except as otherwise provided by the Committee in the applicable grant or Award Agreement, a Participant shall have no rights as a shareholder with respect to any Common Shares subject to an Award until a certificate or certificates evidencing Common Shares shall have been issued to the Participant and, subject to Section 19, no adjustment shall be made for dividends or distributions or other rights in respect to any share for which the record date is prior to the date on which the Participant shall become the holder of record thereof.

(e) The law of the state of Missouri shall apply to all Awards and interpretations under the Plan regardless of the effect of such state's conflict of laws principles.

(f) Where the context requires, words in any gender shall include any other gender.

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23. TERM OF PLAN. Subject to earlier termination pursuant to Section 21, the Plan shall have a term of 10 years from its Effective Date.

24. EFFECTIVE DATE; APPROVAL OF SHAREHOLDERS. The Plan is effective as of November 20, 1997. The Plan is conditioned upon the approval of the shareholders of the Company prior to the Initial Public Offering, and failure to receive their approval shall render the Plan and all outstanding Awards issued thereunder void and of no effect; PROVIDED, HOWEVER, that this limitation shall have no effect upon the occurrence of a Change in Control before such shareholder approval, and all Awards shall be exercisable in accordance with their terms.

ENTERTAINMENT PROPERTIES TRUST

PROXY FOR THE ANNUAL MEETING OF SHAREHOLDERS MAY 12, 2004

THIS PROXY IS SOLICITED BY THE BOARD OF TRUSTEES

As a shareholder of Entertainment Properties Trust (the "Company"), I appoint Fred L. Kennon and Gregory K. Silvers as my attorneys-in-fact and proxies (with full power of substitution), and authorize each of them to represent me at the Annual Meeting of Shareholders of the Company to be held at the Leawood Town Centre Theatre, 11701 Nall, Leawood, Kansas, on Wednesday, May 12, 2004 at ten o'clock a.m., and at any adjournment of the meeting, and to vote the common shares of beneficial interest in the Company held by me as designated below on proposals 1, 2 and 3.

THE BOARD OF TRUSTEES UNANIMOUSLY RECOMMENDS A VOTE FOR PROPOSALS 1, 2 AND 3.

Proposal #1. Election of Trustee: Barrett Brady

FOR the nominee listed above  WITHHOLD AUTHORITY to vote for the nominee (If you do not check this box, your shares will favor of the nominee)

Proposal #2: Proposal to amend the 1997 Share Incentive Plan

FOR  AGAINST

Proposal #3. Proposal to ratify the appointment of KPMG, LLP as the Company's independent auditor

FOR  AGAINST

To act upon any other matters that may properly come before the meeting

IF NO CHOICE IS INDICATED ON THE PROXY, THE PERSONS NAMED AS PROXIES INTEND TO VOTE FOR ALL PROPOSALS.

Please sign exactly as your name appears on this proxy. When shares are held by joint tenants, both should sign. When signing as attorney, executor, trustee or other representative capacity, please give your full title. If a corporation, please sign in full corporate name by President or other authorized officer.

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Signature of Shareholder

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Title

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Signature of Shareholder

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Title

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Dated