

GRIFFIN LAND & NURSERIES INC

Form 10-Q

October 11, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED
September 1, 2007

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO

Commission File No. 1-12879

GRIFFIN LAND & NURSERIES, INC.
(Exact name of registrant as specified in its charter)

Delaware

(state or other jurisdiction of incorporation or
organization)

06-0868496

(IRS Employer Identification Number)

One Rockefeller Plaza, New York, New York

(Address of principal executive offices)

10020

(Zip Code)

Registrant's Telephone Number including Area Code (212) 218-7910

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

Number of shares of Common Stock outstanding at October 1, 2007: 5,080,649

Griffin Land & Nurseries, Inc.
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PART I FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS**

Griffin Land & Nurseries, Inc.
Consolidated Statements of Operations
(dollars in thousands, except per share data)
(unaudited)

| | <i>For the 13 Weeks Ended,</i> | | <i>For the 39 Weeks Ended,</i> | |
|--|--------------------------------|----------|--------------------------------|-----------|
| | Sept. | Sept. | Sept. | Sept. |
| | 1, 2007 | 2, 2006 | 1, 2007 | 2, 2006 |
| Landscape nursery net sales | \$ 4,861 | \$ 5,104 | \$ 24,294 | \$ 27,466 |
| Rental revenue and property sales | 7,287 | 12,593 | 24,336 | 18,513 |
| Total revenue | 12,148 | 17,697 | 48,630 | 45,979 |
| Costs of landscape nursery sales | 4,387 | 5,527 | 21,174 | 25,547 |
| Costs related to rental revenue and property sales | 3,483 | 4,830 | 10,590 | 9,562 |
| Total costs of goods sold | 7,870 | 10,357 | 31,764 | 35,109 |
| Gross profit | 4,278 | 7,340 | 16,866 | 10,870 |
| Selling, general and administrative expenses | 2,592 | 3,405 | 9,457 | 9,320 |
| Operating profit | 1,686 | 3,935 | 7,409 | 1,550 |
| Gain on sale of Centaur Media common stock | 476 | - | 2,873 | - |
| Interest expense | (793) | (732) | (2,339) | (2,259) |
| Investment income | 2,105 | 584 | 3,018 | 1,571 |
| Income before income tax provision | 3,474 | 3,787 | 10,961 | 862 |
| Income tax provision | 1,191 | 1,188 | 3,993 | 98 |
| Net income | \$ 2,283 | \$ 2,599 | \$ 6,968 | \$ 764 |
| | | | | |
| Basic net income per common share | \$ 0.44 | \$ 0.51 | \$ 1.35 | \$ 0.15 |
| Diluted net income per common share | \$ 0.43 | \$ 0.49 | \$ 1.32 | \$ 0.15 |

See Notes to Consolidated Financial Statements.

Griffin Land & Nurseries, Inc.
Consolidated Balance Sheets
(dollars in thousands, except per share data)
(unaudited)

| | Sept. 1, 2007 | Dec. 2, 2006 |
|--|------------------|-----------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 5,011 | \$ 2,265 |
| Short-term investments, net | 26,842 | 35,973 |
| Accounts receivable, less allowance of \$146 and \$143 | 4,365 | 2,559 |
| Inventories, net | 28,629 | 30,579 |
| Deferred income taxes | 1,294 | 2,331 |
| Other current assets | 6,567 | 7,226 |
| Total current assets | 72,708 | 80,933 |
| Real estate held for sale or lease, net | 105,237 | 101,544 |
| Property and equipment, net | 8,540 | 9,144 |
| Investment in Centaur Media, plc | 13,757 | 18,592 |
| Other assets | 12,953 | 6,402 |
| Total assets | \$ 213,195 | \$ 216,615 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current Liabilities: | | |
| Current portion of long-term debt | \$ 2,260 | \$ 1,197 |
| Accounts payable and accrued liabilities | 5,568 | 7,813 |
| Deferred revenue | 4,808 | 6,245 |
| Total current liabilities | 12,636 | 15,255 |
| Long-term debt | 48,739 | 50,631 |
| Deferred income taxes | 4,860 | 6,990 |
| Other noncurrent liabilities | 4,380 | 4,125 |
| Total liabilities | 70,615 | 77,001 |
| Commitments and contingencies (Note 8) | | |
| Stockholders' Equity: | | |
| Common stock, par value \$0.01 per share, 10,000,000 shares authorized, 5,309,232 and 5,177,709 shares issued, respectively, 5,151,549 and 5,132,663 shares outstanding, respectively | 53 | 52 |
| Additional paid-in capital | 101,415 | 98,549 |
| Retained earnings | 39,345 | 32,377 |
| Accumulated other comprehensive income, net of tax | 7,196 | 9,942 |
| Treasury stock, at cost, 157,683 and 45,046 shares, respectively | (5,429) | (1,306) |
| Total stockholders' equity | 142,580 | 139,614 |
| Total liabilities and stockholders' equity | \$ 213,195 | \$ 216,615 |

See Notes to Consolidated Financial Statements.

Griffin Land & Nurseries, Inc.
Consolidated Statements of Changes in Stockholders' Equity
For the Thirty-Nine Weeks Ended September 1, 2007 and September 2, 2006
(dollars in thousands)
(unaudited)

| | Shares of Common Stock Issued | Additional Common Stock | Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income | Treasury Stock | Total | Total Comprehensive Income (Loss) |
|--|-------------------------------------|----------------------------|--------------------|----------------------|---|-------------------|------------|---|
| Balance at Dec. 3, 2005 | 4,999,604 | \$ 50 | \$ 95,339 | \$ 32,809 | \$ 4,659 | \$ - | \$ 132,857 | |
| Exercise of stock options including tax benefit of \$866 | 102,605 | 1 | 1,679 | - | - | - | 1,680 | |
| Stock-based compensation expense | - | - | 87 | - | - | - | 87 | |
| Net income | - | - | - | 764 | - | - | 764 | \$ 764 |
| Other comprehensive income | - | - | - | - | 2,682 | - | 2,682 | 2,682 |
| Balance at Sept. 2, 2006 | 5,102,209 | \$ 51 | \$ 97,105 | \$ 33,573 | \$ 7,341 | \$ - | \$ 138,070 | \$ 3,446 |
| | | | | | | | | |
| Balance at Dec. 2, 2006 | 5,177,709 | \$ 52 | \$ 98,549 | \$ 32,377 | \$ 9,942 | \$ (1,306) | \$ 139,614 | |
| Exercise of stock options, including tax benefit of \$949, and shares tendered related to stock options exercised | 131,523 | 1 | 2,771 | - | - | (2,568) | 204 | |
| Stock-based compensation | | | | | | | | |

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| | | | | | | | | |
|--|-----------|-------|------------|-----------|----------|------------|------------|----------|
| expense | - | - | 95 | - | - | - | 95 | |
| Repurchase of common stock | - | - | - | - | - | (1,555) | (1,555) | |
| Net income | - | - | - | 6,968 | - | - | 6,968 | \$ 6,968 |
| Reclassification for gains on the sale of Centaur Media, plc included in net income | - | - | - | - | (1,868) | - | (1,868) | (1,868) |
| Other comprehensive loss | - | - | - | - | (878) | - | (878) | (878) |
| Balance at Sept. 1, 2007 | 5,309,232 | \$ 53 | \$ 101,415 | \$ 39,345 | \$ 7,196 | \$ (5,429) | \$ 142,580 | \$ 4,222 |

See Notes to Consolidated Financial Statements.

Griffin Land & Nurseries, Inc.
Consolidated Statements of Cash Flows
(dollars in thousands)
(unaudited)

| | <i>For the 39 Weeks Ended,</i> | |
|---|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 |
| Operating activities: | | |
| Net income | \$ 6,968 | \$ 764 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 4,308 | 3,933 |
| Gain on sales of properties | (11,307) | (6,960) |
| Gain on sale of common stock in Centaur Media, plc | (2,873) | - |
| Deferred income taxes | (620) | 27 |
| Taxes in other comprehensive income reclassified into net income | 1,022 | - |
| Provision for inventory losses | 655 | 727 |
| Unrealized loss (gain) on trading securities | 393 | (154) |
| Stock based compensation expense | 95 | 87 |
| Amortization of debt issuance costs | 75 | 62 |
| Provision for bad debts | 14 | 83 |
| Equity income from investment in agricultural cooperative | (7) | (151) |
| Changes in assets and liabilities: | | |
| Short-term investments | 8,738 | 9,388 |
| Accounts receivable | (1,820) | (1,843) |
| Inventories | 1,295 | 2,932 |
| Other current assets | 653 | (1,500) |
| Accounts payable and accrued liabilities | (1,625) | (146) |
| Payment of employee withholding taxes on stock options exercised | (994) | - |
| Mortgage escrow accounts | (677) | (28) |
| Deferred revenue | 608 | 1,002 |
| Other, net | (214) | (92) |
| Net cash provided by operating activities | 4,687 | 8,131 |
| Investing activities: | | |
| Proceeds from sales of properties, net of expenses | 11,361 | 14,009 |
| Increase in cash held in escrow by a third party | (6,400) | - |
| Additions to real estate held for sale or lease | (8,895) | (21,114) |
| Proceeds from sale of common stock in Centaur Media, plc | 3,467 | - |
| Additions to property and equipment | (398) | (342) |
| Proceeds from distribution from Shemin Nurseries Holding Corp. | 189 | - |
| Net cash used in investing activities | (676) | (7,447) |
| Financing activities: | | |
| Repurchase of common stock | (1,555) | - |
| Tax benefit of stock options exercised | 949 | 866 |
| Payments of debt | (908) | (736) |
| Exercise of stock options | 249 | 814 |

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| | | |
|---|----------|----------|
| Net cash (used in) provided by financing activities | (1,265) | 944 |
| Net increase in cash and cash equivalents | 2,746 | 1,628 |
| Cash and cash equivalents at beginning of period | 2,265 | 1,207 |
| Cash and cash equivalents at end of period | \$ 5,011 | \$ 2,835 |

See Notes to Consolidated Financial Statements.

Griffin Land & Nurseries, Inc.
Notes to Consolidated Financial Statements
(dollars in thousands unless otherwise noted, except per share data)
(unaudited)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements of Griffin Land & Nurseries, Inc. ("Griffin") include the accounts of Griffin's real estate division ("Griffin Land") and Griffin's wholly-owned subsidiary in the landscape nursery business, Imperial Nurseries, Inc. ("Imperial Nurseries"), and have been prepared in conformity with the standards of accounting measurement set forth in Accounting Principles Board Opinion No. 28 and amendments thereto adopted by the Financial Accounting Standards Board ("FASB"). The accompanying financial statements have also been prepared in accordance with the accounting policies stated in Griffin's audited financial statements for the fiscal year ended December 2, 2006 included in Griffin's Report on Form 10-K as filed with the Securities and Exchange Commission, and should be read in conjunction with the Notes to Financial Statements appearing in that report. All adjustments, comprising only normal recurring adjustments, which are, in the opinion of management, necessary for a fair presentation of results for the interim periods, have been reflected and all intercompany transactions have been eliminated. The consolidated balance sheet data as of December 2, 2006 was derived from Griffin's audited financial statements but does not include all disclosures required by accounting principles generally accepted in the United States of America.

The results of operations for the thirteen and thirty-nine weeks ended September 1, 2007 are not necessarily indicative of the results to be expected for the full year. Certain amounts from the prior year have been reclassified to conform to the current presentation.

In fiscal 2006, Griffin adopted SFAS No. 123(R) "Share-Based Payment" ("SFAS No. 123(R)") using the modified prospective method of adoption. Prior to the thirty-nine weeks ended September 2, 2006, Griffin accounted for stock options under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees."

2. Recent Accounting Pronouncements

In June 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("Fin No. 48"). The interpretation clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Specifically, Fin No. 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Fin No. 48 also provides guidance on the related derecognition, classification, interest and penalties, accounting for interim periods, disclosure and transition of uncertain tax positions. Fin No. 48 is effective for fiscal years beginning after December 15, 2006, which for Griffin will be fiscal 2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This new standard defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and expands

disclosures about fair value measurements. This statement does not require any new fair value measurements but provides guidance in determining fair value measurements presently used in the preparation of financial statements. This new standard is effective for financial statements issued for fiscal years beginning after November 15, 2007, which for Griffin will be fiscal

2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." This new standard requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. For employers that have equity securities that trade in a public market, this new standard requires the recognition of the funded status of a defined benefit postretirement plan and requires disclosures as of the end of the fiscal year ending after December 15, 2006. Griffin does not have a defined benefit pension plan and its defined benefit postretirement benefits plan is unfunded and is included as a liability on Griffin's balance sheet.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115." This new standard allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities under an instrument-by-instrument election. Subsequent measurements for the financial assets and liabilities an entity elects to fair value will be recognized in earnings. This statement also establishes additional disclosure requirements and is effective for fiscal years beginning after November 15, 2007, which for Griffin will be fiscal 2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

3. Industry Segment Information

Griffin's reportable segments are defined by their products and services, and are comprised of the landscape nursery and real estate segments. Management operates and receives reporting based upon these segments. Griffin has no operations outside the United States. Griffin's export sales and transactions between segments are not material.

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| | <i>For the 13 Weeks Ended,</i> | | <i>For the 39 Weeks Ended,</i> | |
|--|--------------------------------|------------------|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 | Sept. 1, 2007 | Sept. 2, 2006 |
| Total revenue: | | | | |
| Landscape nursery net sales | \$ 4,861 | \$ 5,104 | \$ 24,294 | \$ 27,466 |
| Rental revenue and property sales | 7,287 | 12,593 | 24,336 | 18,513 |
| | \$ 12,148 | \$ 17,697 | \$ 48,630 | \$ 45,979 |
| Operating profit (loss): | | | | |
| Landscape nursery | \$ (679) | \$ (1,572) | \$ (884) | \$ (1,986) |
| Real estate | 3,192 | 6,776 | 11,701 | 6,612 |
| Industry segment totals | 2,513 | 5,204 | 10,817 | 4,626 |
| General corporate expense | (827) | (1,269) | (3,408) | (3,076) |
| Operating profit | 1,686 | 3,935 | 7,409 | 1,550 |
| Gain on sale of Centaur Media common stock | 476 | - | 2,873 | - |
| Interest expense | (793) | (732) | (2,339) | (2,259) |
| Investment income | 2,105 | 584 | 3,018 | 1,571 |
| Income before income tax provision | \$ 3,474 | \$ 3,787 | \$ 10,961 | \$ 862 |

| | Sept. 1, 2007 | Dec. 2, 2006 |
|---|------------------|-----------------|
| Identifiable assets: | | |
| Landscape nursery | \$ 41,468 | \$ 42,065 |
| Real estate | 121,507 | 110,384 |
| Industry segment totals | 162,975 | 152,449 |
| General corporate (consists primarily of investments) | 50,220 | 64,166 |
| Total assets | \$ 213,195 | \$ 216,615 |

Revenue of the real estate segment for the thirteen and thirty-nine weeks ended September 1, 2007 includes property sales revenue of \$3,798 and \$13,895, respectively. Revenue of the real estate segment for the thirteen and thirty-nine weeks ended September 2, 2006 includes property sales revenue of \$9,633.

4. Long-Term Debt

Long-term debt includes:

| | Sept. 1, 2007 | Dec. 2, 2006 |
|-----------------------------|------------------|-----------------|
| Nonrecourse mortgages: | | |
| 8.54%, due July 1, 2009 | \$ 7,608 | \$ 7,681 |
| 6.08%, due January 1, 2013 | 8,882 | 9,042 |
| 6.30%, due May 1, 2014 | 1,111 | 1,208 |
| 5.73%, due July 1, 2015 | 20,794 | 20,983 |
| 8.13%, due April 1, 2016 | 5,341 | 5,497 |
| 7.0%, due October 1, 2017 | 7,023 | 7,139 |
| Total nonrecourse mortgages | 50,759 | 51,550 |
| Capital leases | 240 | 278 |
| Total | 50,999 | 51,828 |
| Less: current portion | (2,260) | (1,197) |
| Total long-term debt | \$ 48,739 | \$ 50,631 |

Griffin Land is currently not in compliance with the debt service coverage ratio requirement of its 6.08% mortgage due January 1, 2013, collateralized by two multi-story office buildings located in Griffin Center in Windsor, Connecticut. In connection with a voluntary \$1 million prepayment of principal on this mortgage that is expected to be made in the 2007 fourth quarter, the lender will defer the debt service coverage requirement until the beginning of fiscal 2009. As a result of the expected prepayment, Griffin Land will incur a prepayment penalty of \$20 to be paid at the maturity of the mortgage. The loan's future monthly payments will be adjusted as a result of this prepayment, but the loan's interest rate and maturity date will not change as a result of this prepayment.

At September 1, 2007 and December 2, 2006, the fair values of Griffin's mortgages were \$50.6 million and \$54.0 million, respectively. Fair value is based on the present value of future cash flows discounted at estimated borrowing rates for comparable risks, maturities and collateral.

5. Stock Options

The Griffin Land & Nurseries, Inc. 1997 Stock Option Plan (the "Griffin Stock Option Plan"), adopted in 1997 and subsequently amended, makes available a total of 1,250,000 options to purchase shares of Griffin common stock. The Griffin Stock Option Plan is administered by the Compensation Committee of the Board of Directors of Griffin. Options granted under the Griffin Stock Option Plan may be either incentive stock options or non-qualified stock options issued at market value on the date approved by the Board of Directors of Griffin. Vesting of all of Griffin's previously issued stock options is solely based upon service requirements and does not contain market or performance conditions.

Stock options issued expire ten years from the grant date. Stock options issued to independent directors upon their initial election to the board of directors are fully exercisable immediately upon the date of the option grant. Stock options issued to independent directors upon their reelection to the board of directors vest on the second anniversary from the date of grant. Stock options issued to employees vest in equal installments on the third, fourth and fifth anniversaries from the date of grant. None of the stock options outstanding at September 1, 2007 may be exercised as stock appreciation rights.

There were 4,208 and 14,140 stock options granted during the thirty-nine weeks ended September 1, 2007 and September 2, 2006, respectively. In the thirty-nine weeks ended September 1, 2007, the fair value of the stock options granted was \$22.17. In the thirty-nine weeks ended September 2, 2006, the fair values of the stock options granted were \$18.38 for 5,140 stock options and \$15.98 for 9,000 stock options. The fair values of the stock options granted

were estimated as of the dates of grant using the

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Black-Scholes model. Assumptions used in determining the fair values of the stock options granted were as follows:

| | <i>For the 39 Weeks Ended,</i> | |
|-------------------------|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 |
| Expected volatility | 43.43% | 40.83% to 43.31% |
| Risk free interest rate | 4.65% | 5.03% to 5.10% |
| Option term | 8.8 years | 7 to 8.8 years |
| Dividend yield | none | none |

Activity under the Griffin Stock Option Plan is summarized as follows:

| | <i>For the 39 Weeks Ended,</i> | | | |
|------------------------------------|--------------------------------|------------------------------|-------------------|------------------------------|
| | September 1, 2007 | | September 2, 2006 | |
| | Number of | Weighted Avg. Exercise Price | Number of | Weighted Avg. Exercise Price |
| | Shares | | Shares | |
| Vested Options | | | | |
| Outstanding at beginning of period | 347,300 | \$ 13.84 | 503,857 | \$ 12.65 |
| Exercised | (131,523) | 13.86 | (102,605) | 7.94 |
| Vested | 14,601 | 19.71 | 21,548 | 16.59 |
| Outstanding at end of period | 230,378 | 14.21 | 422,800 | 13.99 |

| | Outstanding at | Weighted Avg. Exercise Price | Weighted Avg. Remaining Contractual Life (in years) | Total Fair Value (in thousands) |
|---|----------------|------------------------------|---|---------------------------------|
| | Sept. 1, 2007 | | | |
| Range of Exercise Prices for Vested Options | | | | |
| \$11.00-\$18.00 | 216,892 | \$ 13.52 | 2.4 | \$ 1,175 |
| Over \$24.00 | 13,486 | 25.21 | 7.2 | 154 |
| | 230,378 | 14.21 | 2.7 | \$ 1,329 |

| | <i>For the 39 Weeks Ended,</i> | | | |
|----------------------------------|--------------------------------|------------------------------|-------------------|------------------------------|
| | September 1, 2007 | | September 2, 2006 | |
| | Number of | Weighted Avg. Exercise Price | Number of | Weighted Avg. Exercise Price |
| | Shares | | Shares | |
| Nonvested Options | | | | |
| Nonvested at beginning of period | 28,741 | \$ 25.27 | 36,816 | \$ 17.78 |
| Granted | 4,208 | 38.00 | 14,140 | 31.01 |
| Vested | (14,601) | 19.71 | (21,548) | 16.59 |

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| | | | | |
|----------------------------|--------|-------|--------|-------|
| Forfeited | - | - | (667) | 14.35 |
| Nonvested at end of period | 18,348 | 32.62 | 28,741 | 25.27 |

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| Range of Exercise Prices for Nonvested Options | Outstanding at Sept. 1, 2007 | Weighted Avg. Exercise Price | Weighted Avg. Remaining Contractual Life (in years) | Total Fair Value (in thousands) |
|--|---------------------------------|---------------------------------|--|---------------------------------------|
| Over \$24.00 | 18,348 | \$ 32.62 | 9.0 | \$ 332 |

| | |
|---|----|
| Number of option holders at September 1, 2007 | 19 |
|---|----|

Compensation cost recognized in the thirteen weeks ended September 1, 2007 and September 2, 2006 was \$30 and \$34, respectively, with related tax benefits of \$8 and \$10, respectively. Compensation cost recognized in the thirty-nine weeks ended September 1, 2007 and September 2, 2006 was \$95 and \$87, respectively, with related tax benefits of \$25 and \$27, respectively.

As of September 1, 2007, there was \$30 of unrecognized compensation cost related to nonvested stock options that will be recognized during the remainder of fiscal 2007, \$94 of unrecognized compensation cost related to nonvested stock options that will be recognized in fiscal 2008, \$43 of unrecognized compensation cost related to nonvested stock options that will be recognized in fiscal 2009 and a total of \$17 of unrecognized compensation cost related to nonvested stock options that will be recognized in fiscal years 2010 and 2011. The total fair value of shares vested during the thirty-nine weeks ended September 1, 2007 and September 2, 2006 was \$130 and \$161, respectively.

6. Per Share Results

Basic and diluted per share results were based on the following:

| | <i>For the 13 Weeks Ended,</i> | | <i>For the 39 Weeks Ended,</i> | |
|---|--------------------------------|------------------|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 | Sept. 1, 2007 | Sept. 2, 2006 |
| Net income as reported for computation of basic and diluted per share results | \$ 2,283 | \$ 2,599 | \$ 6,968 | \$ 764 |
| Weighted average shares outstanding for computation of basic per share results | 5,151,000 | 5,099,000 | 5,145,000 | 5,072,000 |
| Incremental shares from assumed exercise of Griffin stock options | 103,000 | 168,000 | 129,000 | 182,000 |
| Weighted average shares outstanding for computation of diluted per share results | 5,254,000 | 5,267,000 | 5,274,000 | 5,254,000 |

7. Supplemental Financial Statement Information

Investments

Griffin's short-term investments are comprised of debt securities and are accounted for as trading securities under SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Accordingly, the securities are recorded at their fair values based upon the quoted market prices of those investments at the balance sheet dates, and net realized and unrealized gains and losses on those investments are included in pretax income (loss). At September 1, 2007 and December 2, 2006, \$0.8 million and \$0.4 million, respectively, of Griffin's short-term investments were being used as collateral for letters of credit of Griffin Land. The composition of short-term investments at September 1, 2007 and December 2, 2006 is as follows:

| | <i>September 1, 2007</i> | | <i>December 2, 2006</i> | |
|------------------------------|--------------------------|------------|-------------------------|------------|
| | Cost | Fair Value | Cost | Fair Value |
| U.S. Treasury securities | \$ 20,864 | \$ 20,900 | \$ - | \$ - |
| Federal agency securities | 5,132 | 5,189 | 12,289 | 12,440 |
| Certificates of deposit | 753 | 753 | 9,069 | 9,342 |
| Commercial paper | - | - | 14,129 | 14,191 |
| Total short-term investments | \$ 26,749 | \$ 26,842 | \$ 35,487 | \$ 35,973 |

Investment income for the thirteen and thirty-nine weeks ended September 1, 2007 and September 2, 2006 includes:

| | <i>For the 13 Weeks Ended,</i> | | <i>For the 39 Weeks Ended,</i> | |
|---|--------------------------------|------------------|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 | Sept. 1, 2007 | Sept. 2, 2006 |
| Dividend income from Shemin Nurseries Holding Corp. | \$ 1,628 | \$ - | \$ 1,628 | \$ - |
| Interest and dividend income from short-term investments | 158 | 180 | 369 | 315 |
| Net realized gains on the sales of short-term investments | 411 | 397 | 1,407 | 951 |
| Net unrealized (loss) gain on short-term investments | (92) | 7 | (393) | 154 |
| Other investment income | - | - | 7 | 151 |
| | \$ 2,105 | \$ 584 | \$ 3,018 | \$ 1,571 |

Included in investment income in the thirteen and thirty-nine weeks ended September 1, 2007 is \$1.6 million of a total of \$1.8 million in cash received from Shemin Nurseries Holding Corp. ("SNHC"). The amount reported as dividend income is based on the amount of cumulative earnings of SNHC, with the balance of the amount received from SNHC reported as a return of investment. After this transaction, Griffin's remaining investment in SNHC is \$0.3 million and is included in other assets on Griffin's

consolidated balance sheet. Griffin, which holds approximately 14% of the outstanding common stock of SNHC, accounts for its investment in SNHC under the cost method of accounting for investments.

Other investment income in the thirty-nine weeks ended September 2, 2006 reflects \$151, before taxes, as Griffin's share of the cumulative undistributed equity income from an investment in an agricultural cooperative, in which Griffin held a 25% interest, that manufactures and sells liquid fertilizer to its members who are growers of landscape nursery products. Annual patronage rebates from this investment are accounted for as a reduction of the cost of landscape nursery sales. Because this investment had not been accounted for in periods prior to the thirty-nine weeks ended September 2, 2006, the cumulative effect was recorded as other investment income in the thirty-nine weeks ended September 2, 2006. Management believes that the amount recorded was immaterial to annual periods.

Deferred Revenue on Land Sale

In fiscal 2006, Griffin sold 130 acres of undeveloped land in the New England Tradeport ("Tradeport"), Griffin's industrial park located in Windsor and East Granby, Connecticut, for cash proceeds of \$13.0 million. As provided in the terms of the contract for the sale of the land, and as required under the State Traffic Commission Certificate covering the area in Tradeport located in Windsor, certain improvements to existing roads were required. The cost of these improvements is the responsibility of Griffin Land, however, a portion of the costs will either be reimbursed from the purchaser of the land or performed by the town. As a result of Griffin Land's continuing involvement with the required improvements to the existing roads, this land sale was accounted for under the percentage of completion method. Accordingly, the revenue and the pretax gain on the sale are being recognized on a pro rata basis in a ratio equal to the percentage of the total costs incurred to the total anticipated costs of sale, including the allocated costs of the required improvements to existing roads. Costs included in determining the percentage of completion are the cost of the land sold, allocated master planning costs of Tradeport, selling and transaction costs and estimated future costs related to the land sold.

In the thirteen weeks ended September 1, 2007, management reduced its estimate of the total costs to be incurred to complete the required improvements due to changes to the design of certain portions of the required improvements. As a result, the total projected pretax gain on this transaction was increased from \$9.7 million to \$10.2 million, and the percentage of completion through September 1, 2007 increased as a result of the reduction of the expected total costs. As of September 1, 2007, approximately 75% of the total costs related to this transaction had been incurred, therefore, from the date of the transaction through September 1, 2007, 75% of the total revenue and pretax gain on the sale have been recognized in Griffin's statements of operations. Griffin's statements of operations for the thirteen and thirty-nine weeks ended September 1, 2007 include revenue of \$1.7 million and \$1.8 million, respectively, and a pretax gain of \$1.6 million and \$1.7 million, respectively, from this land sale. Griffin's fiscal 2006 statement of operations included revenue of \$7.9 million and a pretax gain of \$5.9 million from this land sale. The balance of the revenue and the pretax gain on sale will be recognized as the remaining costs, principally the required roadwork improvements, are incurred, which is expected to take place over the next nine months. Included on Griffin's balance sheet as of September 1, 2007 is deferred revenue of approximately \$3.3 million that will be recognized as the road improvements are completed. Management has used its best estimates, based on industry knowledge and experience, in projecting the total costs of the required road improvements, however, increases or decreases in projected future costs from current estimated amounts would reduce or increase the amount of gain to be recognized in future periods.

Accumulated Other Comprehensive Income

In the thirteen weeks ended September 1, 2007, Griffin sold 200,000 shares that it held in Centaur Media, plc (“Centaur Media”) for proceeds of \$0.6 million. In the first six months of fiscal 2007, Griffin sold 1,000,000 shares of Centaur Media for proceeds of \$2.9 million. As of September 1, 2007, Griffin holds 5,277,150 shares of the 6,477,150 shares in Centaur Media that it held at the beginning of this year. Griffin’s investment in Centaur Media is accounted for as an available-for-sale security under SFAS No. 115 “Accounting for Investments.” Accordingly, the investment in Centaur Media is carried at its fair value on Griffin’s consolidated balance sheet, with increases or decreases recorded, net of tax, in other comprehensive income. Upon the sale of shares in Centaur Media, the change, net of tax, in the value of the shares of Centaur Media that were sold during the time Griffin held those shares is reclassified from accumulated other comprehensive income and included in Griffin’s net income.

Changes in accumulated other comprehensive income for the thirty-nine weeks ended September 1, 2007 and September 2, 2006 consist of the following:

| | <i>For the 39 Weeks Ended,</i> | |
|---|--------------------------------|------------------|
| | Sept. 1, 2007 | Sept. 2, 2006 |
| Balance at beginning of period | \$ 9,942 | \$ 4,659 |
| Reclassification to recognize sale of shares and related gains on Centaur Media, plc included in net income, net of tax provision of \$1,022 | (1,868) | - |
| (Decrease) increase in fair value at end of period of Centaur Media plc, net of tax benefit of \$551 and tax provision of \$982, respectively | (1,024) | 1,824 |
| Increase in value of Centaur Media, plc, due to foreign currency exchange rate changes, net of tax provision of \$78 and \$461, respectively | 146 | 858 |
| Balance at end of period | \$ 7,196 | \$ 7,341 |

Treasury Stock

On May 10, 2007, Griffin repurchased 42,000 of its outstanding shares for approximately \$1.6 million. Also, thus far this year, Griffin has received 70,637 shares of its common stock in connection with the exercise of stock options and for reimbursement of income tax withholdings related to those stock option exercises, which, together, increased treasury stock by approximately \$2.6 million. Griffin remitted approximately \$1.0 million to the federal, state and municipal governments on behalf of certain employees for the applicable withholding taxes related to those stock option exercises.

Supplemental Cash Flow Information

Included in accounts payable and accrued liabilities at September 1, 2007 and December 2, 2006 were \$1,262 and \$1,882, respectively, for additions to real estate held for sale or lease. Accounts payable and accrued liabilities related to additions to real estate held for sale or lease decreased \$620 in the thirty-nine weeks ended September 1, 2007 and increased \$1,827 in the thirty-nine weeks ended September 2, 2006.

Griffin incurred new capital lease obligations of \$79 and \$84, respectively, in the thirty-nine weeks ended September 1, 2007 and September 2, 2006.

Inventories

Inventories consist of:

| | Sept. 1, 2007 | Dec. 2, 2006 |
|------------------------|------------------|-----------------|
| Nursery stock | \$ 27,704 | \$ 29,415 |
| Materials and supplies | 1,907 | 2,372 |
| | 29,611 | 31,787 |
| Reserves | (982) | (1,208) |
| | \$ 28,629 | \$ 30,579 |

Property and Equipment

Property and equipment consist of:

| | Estimated Useful Lives | Sept. 1, 2007 | Dec. 2, 2006 |
|----------------------------|------------------------|------------------|-----------------|
| Land | | \$ 674 | \$ 674 |
| Land improvements | 10 to 20 years | 5,507 | 5,478 |
| Buildings and improvements | 10 to 40 years | 3,060 | 3,060 |
| Machinery and equipment | 3 to 20 years | 17,389 | 17,231 |
| | | 26,630 | 26,443 |
| Accumulated depreciation | | (18,090) | (17,299) |
| | | \$ 8,540 | \$ 9,144 |

Real Estate Held for Sale or Lease

Real estate held for sale or lease consists of:

| | Estimated Useful Lives | September 1, 2007 | | |
|----------------------------|---|-------------------|-------------------|------------|
| | | Held for Sale | Held for Lease | Total |
| Land | | \$ 1,696 | \$ 6,437 | \$ 8,133 |
| Land improvements | 15 years | 12 | 6,113 | 6,125 |
| Buildings and improvements | 10 to 40 years | - | 88,380 | 88,380 |
| | Shorter of useful life or terms of related lease | - | 9,596 | 9,596 |
| Tenant improvements | | 6,704 | 11,319 | 18,023 |
| Development costs | | 8,412 | 121,845 | 130,257 |
| Accumulated depreciation | | - | (25,020) | (25,020) |
| | | \$ 8,412 | \$ 96,825 | \$ 105,237 |

| | Estimated Useful Lives | December 2, 2006 | | |
|----------------------------|---|------------------|-------------------|------------|
| | | Held for Sale | Held for Lease | Total |
| Land | | \$ 1,720 | \$ 6,396 | \$ 8,116 |
| Land improvements | 15 years | 12 | 5,614 | 5,626 |
| Buildings and improvements | 10 to 40 years | - | 81,857 | 81,857 |
| | Shorter of useful life or terms of related lease | - | 9,034 | 9,034 |
| Tenant improvements | | 7,179 | 12,056 | 19,235 |
| Development costs | | 8,911 | 114,957 | 123,868 |
| Accumulated depreciation | | - | (22,324) | (22,324) |
| | | \$ 8,911 | \$ 92,633 | \$ 101,544 |

Other Assets

Included in other assets at September 1, 2007 is restricted cash of \$6.4 million reflecting the net cash proceeds from a land sale completed earlier this year. The cash is being held in escrow by a third-party, on behalf of Griffin, potentially to acquire a property in connection with a Section 1031 exchange for income tax purposes. If completed, the Section 1031 exchange would defer the payment of income taxes related to all or a portion of the gain on the property sold. If the acquisition of a property for a Section 1031 exchange is not completed, the cash proceeds from the land sale will be remitted to Griffin.

Income Taxes

Griffin's effective income tax rates were 34.3% and 36.4%, respectively, in the thirteen and thirty-nine week periods ended September 1, 2007 as compared to 31.4% and 11.4%, respectively, in the thirteen and thirty-nine week periods ended September 2, 2006. The effective tax rates in the thirteen and thirty-nine weeks ended September 1, 2007 reflect the statutory rate of 35% adjusted for state income taxes and permanent differences between book and taxable income. The effective tax rates used in the

interim periods are based on management's projections for the balance of the year. To the extent that actual results differ from those projections, the effective income tax rate may change.

A deferred tax asset of \$473 and a deferred tax liability of \$1,443 were included as a credit and a charge, respectively, to other comprehensive income in the thirty-nine weeks ended September 1, 2007 and September 2, 2006, respectively, related to the mark to market adjustments on Griffin's investment in Centaur Media.

Postretirement Benefits

Griffin maintains a postretirement benefits program which provides principally health and life insurance benefits to certain of its retirees. The liability for postretirement benefits is included in other noncurrent liabilities on Griffin's consolidated balance sheets. Because Griffin's obligation for retiree medical benefits is fixed under the terms of its postretirement benefits program, any increase in the medical cost trend would have no effect on the accumulated postretirement benefit obligation, service cost or interest cost. Griffin's postretirement benefits are unfunded, with benefits to be paid from Griffin's general assets. Griffin's contributions to the program for the thirty-nine weeks ended September 1, 2007 and September 2, 2006 were \$7 and \$9, respectively, with an expected contribution of \$10 for the fiscal 2007 full year. The components of Griffin's postretirement benefits expense are immaterial for all periods presented.

Settlement of Litigation

On June 25, 2007, Griffin and its subsidiary, Imperial Nurseries, settled a lawsuit filed against them and several of their officers and employees (the "Griffin Defendants") by twelve migrant and seasonal workers employed by an independent farm labor contractor, Pro Tree Forestry Services ("Pro Tree"), that had been engaged by Imperial to provide labor at its Connecticut farm. The plaintiffs alleged, among other things, that they worked at Imperial's Connecticut farm for approximately three months in the spring of 2006; that they were not paid sufficient wages by the Pro Tree defendants as required by state and federal laws; and that the Griffin Defendants were liable as joint and/or integrated employers. The lawsuit included a number of other causes of action against the Pro Tree defendants related to this issue, including claims under the Migrant and Seasonal Agricultural Protection Act, the Racketeer Influenced and Corrupt Organizations Act ("RICO"), the Alien Tort Claims Act, and other statutory and common law claims, and asserted that certain of the Griffin Defendants were jointly liable for certain of those claims. Under the settlement, Griffin agreed to pay certain amounts to the plaintiffs for wages and damages they allegedly suffered. In addition, on July 13, 2007, Imperial settled a lawsuit filed against it by the United States Department of Labor (the "DOL") that claimed that Pro Tree had underpaid its employees while they were working at Imperial's Connecticut farm, and because Pro Tree refused to pay back wages to its employees, Imperial was required to pay those individuals. The total cost to Griffin for the settlement of both those lawsuits, including legal fees incurred through September 1, 2007 and net of recovery under Griffin's insurance policies, was approximately \$0.5 million, which is included in selling, general and administrative expenses. Substantially all of the cost was recorded in the first two quarters of fiscal 2007.

8. Commitments and Contingencies

As of September 1, 2007, Griffin had committed purchase obligations of \$3.3 million, principally for Griffin Land's construction of the shell of a new industrial building in Tradeport, site work for additional industrial buildings in Tradeport and required infrastructure improvements at Tradeport. The infrastructure improvements are required by the Connecticut State Traffic Commission in connection with an increase in the permitted square feet of construction in the portion of Tradeport located in Windsor,

Connecticut. Griffin posted a \$6.5 million performance bond with the state to ensure that the infrastructure improvements are completed.

As of September 1, 2007, there were two collateralized letters of credit outstanding, aggregating approximately \$0.8 million, issued by Griffin Land in favor of the towns of Suffield and Windsor, Connecticut that ensures Griffin Land's performance in completing certain infrastructure for Griffin Land's residential development, Stratton Farms and certain road improvements at New England Tradeport. The letters of credit are collateralized by short-term investments of \$0.8 million.

On January 31, 2007, Griffin announced that its board of directors had authorized a program to repurchase, from time to time, up to 150,000 shares of its outstanding common stock. The repurchases, if and when made, will be done through private transactions. The program to repurchase does not obligate Griffin to repurchase any specific number of shares, and may be suspended at any time at management's discretion. Through September 1, 2007, Griffin has repurchased 42,000 shares of its outstanding common stock for \$1.6 million. Subsequent to September 1, 2007, Griffin repurchased an additional 70,900 shares for \$2.6 million.

Griffin is involved, as a defendant, in various litigation matters arising in the ordinary course of business. In the opinion of management, based on the advice of counsel, the ultimate liability, if any, with respect to these matters will not be material to Griffin's consolidated financial position, results of operations or cash flows.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS**

Overview

The consolidated financial statements of Griffin include the accounts of Griffin's subsidiary in the landscape nursery business, Imperial Nurseries, Inc. ("Imperial"), and Griffin's Connecticut and Massachusetts based real estate business ("Griffin Land").

The significant accounting policies and methods used in the preparation of Griffin's consolidated financial statements included in Item 1 are consistent with those used in the preparation of Griffin's audited financial statements for the fiscal year ended December 2, 2006 included in Griffin's Report on Form 10-K as filed with the Securities and Exchange Commission. The preparation of Griffin's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and revenue and expenses during the periods reported. Actual results could differ from those estimates. The significant accounting estimates used by Griffin in preparation of its financial statements for the thirteen and thirty-nine weeks ended September 1, 2007 are consistent with those used by Griffin in preparation of its fiscal 2006 financial statements except for the total projected costs of the required roadwork improvements related to the land sale to Walgreen, which were reduced as a result of changes to the design of certain portions of the required improvements.

Summary

Griffin had net income of \$2.3 million for the thirteen weeks ended September 1, 2007 (the "2007 third quarter") as compared to net income of \$2.6 million for the thirteen weeks ended September 2, 2006 (the "2006 third quarter"). The lower results in the 2007 third quarter as compared to the 2006 third quarter were principally due to lower profit from property sales by Griffin Land partially offset by a lower operating loss at Imperial, higher investment income and a gain from the sale of a portion of Griffin's investment in Centaur Media, plc.

Griffin had net income of \$7.0 million for the thirty-nine weeks ended September 1, 2007 (the "2007 nine month period") as compared to net income of \$0.8 million for the thirty-nine weeks ended September 2, 2006 (the "2006 nine month period"). The increase in net income was principally due to higher profit on property sales by Griffin Land, improved results from Griffin Land's leasing operations, a lower operating loss at Imperial Nurseries, higher investment income and a gain on the sale of a portion of Griffin's investment in Centaur Media, plc.

At the beginning of fiscal 2006, Griffin adopted the fair value recognition provisions of SFAS No. 123(R) "Accounting for Stock-Based Compensation" ("SFAS No. 123(R)") using the modified prospective method of adoption. The effect of the adoption of SFAS No. 123(R) on the 2006 third quarter and 2006 nine month period results of operations was not material. See Notes 1 and 5 to the consolidated financial statements included in Item 1.

Results of Operations

Thirteen Weeks Ended September 1, 2007 Compared to the Thirteen Weeks Ended September 2, 2006

Griffin's consolidated total revenue decreased from \$17.7 million in the 2006 third quarter to \$12.1 million in the 2007 third quarter. The decrease of approximately \$5.5 million reflects a \$5.3 million decrease in revenue at Griffin Land and a \$0.2 million decrease in revenue at Imperial.

The \$5.3 million decrease in revenue at Griffin Land reflects a decrease of \$5.8 million in revenue from property sales partially offset by an increase of \$0.5 million in revenue from its leasing operations. Property sales occur periodically and changes in revenue from period to period from these transactions are generally not indicators of any trends in the real estate business. Property sales revenue in the 2007 third quarter includes \$2.1 million from the sale of the second phase of residential lots in Stratton Farms, Griffin Land's residential development in Suffield, Connecticut and the recognition of \$1.7 million of revenue previously deferred from last year's land sale to Walgreen. The revenue recognized in the 2007 third quarter reflects the effect of management reducing its estimate of the total costs to be incurred to complete the required improvements due to changes to the design of certain portions of the required improvements. Property sales revenue in the 2006 third quarter included \$7.8 million from the sale to Walgreen of 130 acres of undeveloped land in the New England Tradeport ("Tradeport"), Griffin Land's industrial park in Windsor and East Granby, Connecticut. The total proceeds on that sale were \$13.0 million, but only \$7.8 million was initially recognized as revenue with the balance deferred and to be recognized as required road improvements are completed. That property sale was accounted for under the percentage of completion method due to the requirement that Griffin Land complete certain offsite improvements under the sale agreement. The 2006 third quarter also included \$1.0 million of revenue from the initial sale of residential lots in Stratton Farms.

The \$0.5 million increase in Griffin Land's revenue from its leasing operations in the 2007 third quarter, as compared to the 2006 third quarter, principally reflects \$0.4 million of revenue from leasing previously vacant space and \$0.1 million of revenue from the new Tradeport industrial building that was completed in the 2007 second quarter and partially leased. At September 1, 2007, Griffin Land owned 1,837,000 square feet of industrial, flex and office space, with 1,275,000 square feet (69%) leased. Griffin Land's vacant space at September 1, 2007 includes a 308,000 square foot warehouse, which has remained vacant since it was acquired near the end of the 2006 third quarter. Excluding that building, Griffin's occupancy rate was 83% as of September 1, 2007. At the end of fiscal 2006, Griffin Land owned 1,711,000 square feet with 1,194,000 square feet (70%) leased. The increase in the total square footage of Griffin Land's portfolio from 1,711,000 to 1,837,000 square feet reflects a new industrial building in Tradeport completed earlier this year. Approximately 42,000 square feet of this new building was leased at the end of the 2007 third quarter. The increase of approximately 81,000 square feet under lease at the end of the 2007 third quarter versus the end of fiscal 2006 reflects the space leased in the new industrial building placed in service earlier this year and approximately 39,000 square feet of previously vacant space leased during the first three quarters of fiscal 2007. Market activity for industrial space in the area where Griffin's properties are located softened in 2007 as compared to last year, although there has been a recent increase in requests for proposals from prospective tenants. Although there was an increase, earlier this year, in activity in the market for office space in the area where Griffin's office properties are located, the office market continues to be relatively soft.

Net sales and other revenue at Imperial decreased from \$5.1 million in the 2006 third quarter to \$4.9 million in the 2007 third quarter. Imperial's unit sales volume decreased approximately 24% in the 2007 third quarter as compared to the 2006 third quarter. The decrease in net sales was proportionately less than the unit sales volume decrease due to higher pricing in the 2007 third quarter, as compared to the 2006 third quarter, and selling, on average, larger units in the 2007 third quarter than the 2006 third

quarter. The higher pricing in the 2007 third quarter principally reflects Imperial selling a greater percentage of its product to independent garden centers this year, the customer segment with the most favorable pricing for Imperial, and increases in delivery charges this year. Imperial's sales to independent garden centers increased to approximately 53% in the 2007 third quarter from approximately 44% in the 2006 third quarter.

Griffin had consolidated operating profit of \$1.7 million in the 2007 third quarter as compared to consolidated operating profit of \$3.9 million in the 2006 third quarter. The decrease in operating profit reflects a decrease of \$3.5 million in the operating profit at Griffin Land partially offset by a \$0.9 million decrease in Imperial's operating loss and a \$0.4 million decrease in general corporate expense.

Operating results at Griffin Land in the 2007 and 2006 third quarters were as follows:

| | 2007 Third Qtr. (amounts in thousands) | 2006 Third Qtr. (amounts in thousands) |
|---|--|--|
| Rental revenue | \$ 3,489 | \$ 2,960 |
| Costs related to rental revenue excluding depreciation and amortization expense (a) | 1,472 | 1,202 |
| Profit from leasing activities before general and administrative expenses and before depreciation and amortization expense (a) | 2,017 | 1,758 |
| Revenue from property sales | 3,798 | 9,633 |
| Costs related to property sales | 900 | 2,673 |
| Gain from property sales | 2,898 | 6,960 |
| Profit from leasing activities and gain from property sales before general and administrative expenses and before depreciation and amortization expense (a) | 4,915 | 8,718 |
| General and administrative expenses excluding depreciation and amortization expense (a) | (604) | (981) |
| Profit before depreciation and amortization expense (a) | 4,311 | 7,737 |
| Depreciation and amortization expense related to costs of rental revenue | (1,111) | (955) |
| Depreciation and amortization expense - other | (8) | (6) |
| Operating profit | \$ 3,192 | \$ 6,776 |

(a) The costs related to rental revenue excluding depreciation and amortization expense, profit from leasing activities before general and administrative expenses and before depreciation and amortization expense, general and administrative expenses excluding depreciation and amortization expense, and profit before depreciation and amortization expense are disclosures not in conformity with accounting principles generally accepted in the United States of America. They are presented because Griffin believes they are useful financial indicators for measuring the results in its real estate business segment. However, they should not be considered as an alternative to operating profit as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.

Profit from leasing activities before general and administrative expenses and before depreciation and amortization expense increased by approximately \$0.3 million in the 2007 third quarter as compared to the 2006 third quarter, reflecting the increased rental revenue partially offset by an increase in costs related to rental revenue excluding depreciation and amortization expense. The higher costs reflect the increase in building operating expenses due to the effect of the warehouse building purchased at the end of the 2006 third quarter and the effect of the Tradeport industrial building that was completed earlier this year. Building operating expenses for Griffin Land's other facilities were substantially unchanged in the 2007 third quarter as compared to the 2006 third quarter.

Profit from property sales in the 2007 third quarter includes the sale of the second phase of Stratton Farms and the recognition of approximately \$1.6 million of gain that was previously deferred from the 2006 sale to Walgreen of undeveloped land in the Tradeport. As provided in the terms of the contract for the sale of the land and the State Traffic Commission Certificate covering the area in Tradeport located in Windsor, certain improvements to existing roads were required. The cost of these improvements is the responsibility of Griffin Land, however, a portion of the costs will either be reimbursed from the purchaser of the land or performed by the town. As a result of Griffin's continuing involvement with the required improvements to the existing roads, this land sale was accounted for under the percentage of completion method. Accordingly, the revenue and the pretax gain on the sale are being recognized on a pro rata basis in a ratio equal to the percentage of the total costs incurred to the total anticipated costs of sale, including the allocated costs of the required improvements to existing roads. In the 2007 third quarter, management reduced its estimate of the total costs to be incurred to complete the required improvements due to changes to the design of certain portions of the required improvements. As a result, the total projected pretax gain on this transaction was increased from \$9.7 million to \$10.2 million and the percentage of completion through September 1, 2007 increased as a result of the reduction of the total expected costs. As a result of the change of the estimated total costs and additional costs incurred in the 2007 third quarter, Griffin Land recognized \$1.6 million of pretax gain on this transaction in the 2007 third quarter.

Griffin Land's general and administrative expenses decreased approximately \$0.4 million in the 2007 third quarter as compared to the 2006 third quarter due principally to lower incentive compensation expense in the current year's quarter. Depreciation and amortization expense at Griffin Land was higher in the 2007 third quarter as compared to the 2006 third quarter due principally to depreciation of \$0.2 million related to the warehouse facility acquired near the end of the third quarter of last year and the new Tradeport industrial building placed in service earlier this year.

Operating results at Imperial in the 2007 and 2006 third quarters were as follows:

| | 2007 Third Qtr. (amounts in thousands) | 2006 Third Qtr. |
|--|--|--------------------|
| Net sales and other revenue | \$ 4,861 | \$ 5,104 |
| Cost of goods sold | 4,387 | 5,527 |
| Gross profit (loss) | 474 | (423) |
| Selling, general and administrative expenses | 1,153 | 1,149 |
| Operating loss | \$ (679) | \$ (1,572) |

The \$0.9 million decrease in Imperial's operating loss reflects the \$0.9 million increase at the gross profit line. The higher gross profit principally reflects improved pricing this year, including increased charges to customers for product delivery, and lower delivery costs. The improved pricing

reflects, in part, independent garden center customers, the customer segment with the most favorable pricing for Imperial, becoming a larger percentage of Imperial's total sales. The lower delivery costs reflect Imperial expanding its base of trucking vendors this year and the more efficient routing of trucks. In addition, the 2006 third quarter included a \$0.6 million charge for unsaleable inventories whereas the 2007 third quarter charge for unsaleable inventories was \$0.4 million. Imperial's gross margin on sales, excluding the effect of the inventory charges in the 2007 and 2006 third quarters, increased from 4.3% in the 2006 third quarter to 17.6% in the 2007 third quarter. Imperial's 2007 third quarter selling, general and administrative expenses were substantially unchanged from the 2006 third quarter.

Griffin's general corporate expense decreased from \$1.3 million in the 2006 third quarter to \$0.8 million in the 2007 third quarter. The decrease in general corporate expense principally reflects decreases of \$0.3 million in incentive compensation expense and \$0.2 million of costs related to compliance with Section 404 of the Sarbanes-Oxley Act in the current year. The decrease in incentive compensation expense reflects the inclusion in the 2006 third quarter of incentive compensation expense related to the land sale to Walgreen that closed in that period. The decrease in cost for compliance with Section 404 of the Sarbanes-Oxley Act generally reflects a reduction of outside consulting costs this year as a result of hiring additional staff to assist in Griffin's compliance efforts and generally lower costs in a company's second year of compliance.

In the 2007 third quarter, Griffin sold 200,000 shares of Centaur Media and recorded a pretax gain of \$0.5 million. Management may continue to sell a portion of Griffin's holdings in Centaur Media this year, depending on the market price of Centaur Media's common stock and the foreign currency exchange rate.

Griffin's consolidated interest expense was substantially unchanged in the 2007 third quarter as compared to the 2006 third quarter. An increase in interest expense due to an additional borrowing of \$8.5 million under a nonrecourse mortgage loan completed in the 2006 fourth quarter was offset by an increase in the amount of interest capitalized in the 2007 third quarter as compared to the 2006 third quarter. The increase in capitalized interest in the 2007 third quarter reflects interest capitalized on the construction of the new industrial building in Tradeport that was started earlier this year and interest capitalized on land improvements that were under construction during the 2007 third quarter. Griffin's average outstanding debt increased to \$51.1 million in the 2007 third quarter from \$43.7 million in the 2006 third quarter, reflecting the mortgage completed near the end of fiscal 2006.

Griffin's investment income increased from \$0.6 million in the 2006 third quarter to \$2.1 million in the 2007 third quarter. The increase principally reflects \$1.6 million from a dividend from Shemin Nurseries Holding Corp. ("SNHC"), a private company of which Griffin holds approximately 14%. Partially offsetting the dividend income from SNHC was lower investment income from Griffin's short-term investments, due principally to having, on average, a lower amount of short-term investments in the 2007 third quarter as compared to the 2006 third quarter.

Griffin's effective income tax rate was 34.3% in the 2007 third quarter as compared to 31.4% in the 2006 third quarter. The effective tax rate used in the 2007 third quarter reflects federal income taxes at 35% adjusted for state income taxes and permanent differences between book and taxable income. The effective tax rate for interim periods is based on management's projections for the balance of the year. To the extent that actual results differ from current projections, the effective income tax rate may change. The effective income tax rate in the 2006 third quarter reflected an increase of \$0.1 million in state deferred tax assets as a result of changes in the projected benefits to be realized from state temporary differences and state net operating loss carryforwards that resulted from changes in management's projections, at that time, of future operating results.

Thirty-Nine Weeks Ended September 1, 2007 Compared to the Thirty-Nine Weeks Ended September 2, 2006

Griffin's consolidated total revenue increased from \$46.0 million in the 2006 nine month period to \$48.6 million in the 2007 nine month period, reflecting an increase in revenue of approximately \$5.8 million at Griffin Land, partially offset by a decrease in revenue of approximately \$3.2 million at Imperial.

Revenue at Griffin Land increased from \$18.5 million in the 2006 nine month period to \$24.3 million in the 2007 nine month period. The increase of approximately \$5.8 million reflects an increase of approximately \$4.2 million in revenue from property sales and an increase of approximately \$1.6 million of revenue from leasing operations. Property sales occur periodically, and changes in revenue from period to period from these transactions are generally not indicators of any trends in the real estate business. Revenue from property sales in the 2007 nine month period reflects several sales of undeveloped land that were completed this year, including the second quarter sale of approximately 73 acres in Griffin Center in Windsor, Connecticut to The Hartford Insurance Company for their construction of a large office complex, the second quarter sale of approximately 103 acres in South Windsor, Connecticut to a food distributor for construction of a distribution facility, and the sale of the second phase of residential lots of Stratton Farms that was completed in the third quarter. In addition, the 2007 nine month period includes \$1.8 million of revenue recognized from the land sale to Walgreen that was completed last year, which is being accounted for using the percentage of completion method. The revenue recognized in the 2007 nine month period reflects the effect of management reducing its estimate of the total costs to be incurred to complete the required improvements due to changes to the design of certain portions of the required improvements. Property sales revenue in the 2006 nine month period included the initial revenue recognition from the land sale to Walgreen, the first sale of residential lots in Stratton Farms and two smaller land sales.

The increase of \$1.6 million in Griffin Land's revenue from its leasing operations in the 2007 nine month period, as compared to the 2006 nine month period, principally reflects leasing space that was vacant during the 2006 nine month period, net of space previously occupied that is now vacant, \$0.2 million from the new Tradeport building that was completed and partially leased earlier this year and \$0.2 million from other lease revenue.

Net sales and other revenue at Imperial decreased from \$27.5 million in the 2006 nine month period to \$24.3 million in the 2007 nine month period. Unit sales volume decreased 26% in the 2007 nine month period as compared to the 2006 nine month period. Due to the seasonality of the landscape nursery business, the decrease in Imperial's net sales during the 2007 nine month period took place mostly during the second quarter. The decrease in net sales was due to less product being available for sale this year and generally poor weather in Imperial's markets during most of the spring. The reduced amount of product available for sale this year reflects Imperial's efforts last year to move previously unsold product and management's decision to reduce inventories to levels consistent with sales expectations. The relatively poor weather this spring resulted in the reduction of reorders as it took retail customers a longer time to sell through their initial deliveries of product. The decrease in net sales was proportionately less than the decrease in unit sales volume due to higher pricing in the 2007 nine month period and selling, on average, larger units in the 2007 nine month period than the 2006 nine month period. The higher pricing in the current year principally reflects Imperial selling a greater percentage of its product to independent garden center customers this year, the customer segment with the most favorable pricing for Imperial. Imperial's sales to independent garden center customers increased to approximately 54% in the 2007 nine month period from approximately 44% in the 2006 nine month period.

Griffin had consolidated operating profit of \$7.4 million in the 2007 nine month period as compared to consolidated operating profit of \$1.6 million in the 2006 nine month period. Operating results at Griffin Land and Imperial increased by approximately \$5.1 million and by approximately \$1.1 million, respectively, in the 2007 nine month period as compared to the 2006 nine month period. General corporate expense increased by approximately \$0.3 million in the 2007 nine month period as compared to the 2006 nine month period.

Operating results at Griffin Land in the 2007 and 2006 nine month periods were as follows:

| | 2007 Nine Month Period (amounts in thousands) | 2006 Nine Month Period |
|---|---|---------------------------------|
| Rental revenue | \$ 10,441 | \$ 8,880 |
| Costs related to rental revenue excluding depreciation and amortization expense (a) | 4,715 | 3,809 |
| Profit from leasing activities before general and administrative expenses and before depreciation and amortization expense (a) | 5,726 | 5,071 |
| Revenue from property sales | 13,895 | 9,633 |
| Costs related to property sales | 2,588 | 2,673 |
| Gain from property sales | 11,307 | 6,960 |
| Profit from leasing activities and gain from property sales before general and administrative expenses and before depreciation and amortization expense (a) | 17,033 | 12,031 |
| General and administrative expenses excluding depreciation and amortization expense (a) | (2,018) | (2,320) |
| Profit before depreciation and amortization expense (a) | 15,015 | 9,711 |
| Depreciation and amortization expense related to costs of rental revenue | (3,287) | (3,080) |
| Depreciation and amortization expense - other | (27) | (19) |
| Operating profit | \$ 11,701 | \$ 6,612 |

(a) The costs related to rental revenue excluding depreciation and amortization expense, profit from leasing activities before general and administrative expenses and before depreciation and amortization expense, general and administrative expenses excluding depreciation and amortization expense, and profit before depreciation and amortization expense are disclosures not in conformity with accounting principles generally accepted in the United States of America. They are presented because Griffin believes they are useful financial indicators for measuring the results in its real estate business segment. However, they should not be considered as an alternative to operating profit as a measure of operating results in accordance with accounting principles generally accepted in the United States of America.

The increase of \$0.7 million in Griffin Land's profit from leasing activities before general and administrative expenses and before depreciation and amortization expense principally reflects the increase

in rental revenue partially offset by an increase in costs related to rental revenue excluding depreciation and amortization expenses. The higher costs reflect \$0.8 million of building operating expenses related to the warehouse facility purchased at the end of last year's third quarter and the Tradeport industrial building that was completed earlier this year, and an increase of \$0.1 million in various expenses in all of Griffin Land's other buildings.

The increase in the gain from property sales at Griffin Land in the 2007 nine month period principally reflects the higher volume of property sale transactions in the current year. Profit from property sales in the 2007 nine month period includes the recognition of approximately \$1.7 million of gain that was previously deferred from the 2006 land sale to Walgreen. As provided in the terms of the contract for the sale of that land, and as required under the State Traffic Commission Certificate, certain improvements to existing roads were required. The cost of these improvements is the responsibility of Griffin Land, however, a portion of the costs will either be reimbursed from the purchaser of the land or performed by the town. As a result of Griffin Land's continuing involvement with the required improvements to the existing roads, this land sale was accounted for under the percentage of completion method. Accordingly, the revenue and the pretax gain on the sale are being recognized on a pro rata basis in a ratio equal to the percentage of the total costs incurred to the total anticipated costs of sale, including the allocated costs of the required improvements to existing roads. In the 2007 nine month period, management reduced its estimate of the total costs to be incurred to complete the required improvements due to changes to the design of certain portions of the required improvements. As a result, the total projected pretax gain on this transaction increased from \$9.7 million to \$10.2 million and the percentage of completion through September 1, 2007 increased as a result of the reduction of the total expected costs.

Griffin Land's general and administrative expenses decreased approximately \$0.3 million in the 2007 nine month period as compared to the 2006 nine month period due principally to lower incentive compensation expense. Depreciation and amortization expense at Griffin Land increased \$0.2 million in the 2007 nine month period as compared to the 2006 nine month period. Depreciation expense increased \$0.5 million related to the warehouse purchased near the end of the 2006 third quarter, the new industrial building and tenant improvements placed in service in the 2007 nine month period. The effect of these increases were offset by the inclusion in the 2006 nine month period of \$0.3 million of accelerated depreciation and amortization expense related to leases that terminated last year.

Imperial's operating results for the 2007 and the 2006 nine month periods are as follows:

| | 2007 Nine Month Period (amounts in thousands) | 2006 Nine Month Period |
|--|---|---------------------------------|
| Net sales and other revenue | \$ 24,294 | \$ 27,466 |
| Cost of goods sold | 21,174 | 25,547 |
| Gross profit | 3,120 | 1,919 |
| Selling, general and administrative expenses | 4,004 | 3,905 |
| Operating loss | \$ (884) | \$ (1,986) |

The increase in Imperial's operating results reflects a \$1.2 million increase in gross profit partially offset by a \$0.1 million increase in selling, general and administrative expenses. The higher gross profit reflects improved pricing in the current year, including higher charges for delivery, and lower delivery costs. The improved pricing reflects a greater percentage of Imperial's sales volume going to independent garden center customers, the customer segment with the most favorable pricing for Imperial.

The lower delivery costs reflect Imperial expanding its base of trucking vendors this year and the more efficient routing of trucks. The effect of the improved pricing and lower delivery costs was partially offset by a higher charge for unsaleable inventories, which was \$0.7 million in the 2007 nine month period as compared to \$0.6 million in the 2006 nine month period. Imperial's gross margin on sales, excluding the charges for unsaleable inventories in the 2007 and 2006 nine month periods, increased from 9.3% in the 2006 nine month period to 15.8% in the 2007 nine month period.

Imperial's selling, general and administrative expenses increased by \$0.1 million in the 2007 nine month period as compared to the 2006 nine month period, reflecting \$0.2 million of costs related to the litigation against Imperial by employees of a farm labor contractor previously engaged by Imperial. That increase was partially offset by a reduction in selling expenses, due principally to lower headcount. As a percentage of net sales, selling, general and administrative expenses increased from 14.2% in the 2006 nine month period to 16.5% in the 2007 nine month period.

Griffin's general corporate expense increased to \$3.4 million in the 2007 nine month period from \$3.1 million in the 2006 nine month period. The increase principally reflects \$0.3 million of costs incurred, principally in the first two quarters of the year, related to the litigation against the Company. That litigation has been settled. In addition, general legal costs increased \$0.1 million, payroll costs increased \$0.1 million, due, in part, to additional staff added this year, and other general corporate expenses increased by \$0.2 million in the 2007 nine month period. These increases were partially offset by a reduction of \$0.2 million in incentive compensation expense, reflecting a higher accrual last year for property sales completed in the 2006 nine month period, and a decrease of \$0.2 million for costs of compliance with Section 404 of the Sarbanes-Oxley Act. The lower compliance costs reflect the hiring of additional staff to assist in Griffin's compliance efforts, which reduced the services of outside consultants this year, and generally lower costs for a company's second year of compliance.

In the 2007 nine month period, Griffin sold 1.2 million of its approximately 6.5 million shares of common stock in Centaur Media and recorded a pretax gain of \$2.9 million on those sales. Management may continue to sell a portion of Griffin's holdings in Centaur Media this year, depending on the market price of Centaur Media's common stock and the foreign currency exchange rate.

Griffin's consolidated interest expense of \$2.3 million in the 2007 nine month period was substantially unchanged from the 2006 nine month period. An increase in interest expense due to an additional borrowing of \$8.5 million under a nonrecourse mortgage loan completed in the 2006 fourth quarter was offset by an increase in the amount of interest capitalized in the 2007 nine month period as compared to the 2006 six month period. The increase in capitalized interest in 2007 reflects interest capitalized on the construction of a building in Tradeport that was completed at the end of the 2007 first quarter, interest capitalized on a new Tradeport industrial building started in the 2007 second quarter and interest capitalized on land improvements that were under construction in the 2007 nine month period. Griffin's average outstanding debt in the 2007 nine month period was \$51.4 million as compared to \$43.9 million in the 2006 nine month period.

Griffin's investment income was \$3.0 million in the 2007 nine month period as compared to \$1.6 million in the 2006 nine month period. The increase of \$1.4 million principally reflects the dividend income of \$1.6 million from SNHC in the 2007 third quarter. The effect of the dividend income from SNHC in the 2007 nine month period was partially offset by lower investment income from Griffin's short-term investments in the current year. The lower investment income from short-term investments was due to having, on average, a lower amount of short-term investments in the 2007 nine month period as compared to the 2006 nine month period. In addition, investment income in the 2006 nine month period included approximately \$0.2 million of undistributed equity income from an investment in an agricultural cooperative in which Griffin holds a 25% interest. Because this investment had not been accounted for in periods prior to the 2006 nine month period, the cumulative effect was recorded in

investment income in the 2006 nine month period. The investment income in the 2007 nine month period related to that agricultural cooperative was minimal.

Griffin's effective income tax rate was 36.4% for the 2007 nine month period, as compared to 11.4% for the 2006 nine month period. The effective tax rate for the 2007 nine month period reflects a 35% rate for federal income taxes adjusted for state income taxes and permanent differences between book and taxable income. The effective tax rate for interim periods is based on management's projections for the balance of the year. To the extent that actual results differ from current projections, the effective income tax rate may change. The lower than the expected statutory rate for the 2006 nine month period reflected changes in the mix of earnings in separate state jurisdictions and the recognition of \$0.1 million of projected state deferred tax benefits in that period.

Off Balance Sheet Arrangements

Griffin does not have any material off balance sheet arrangements.

Liquidity and Capital Resources

Net cash provided by operating activities was \$4.7 million in the 2007 nine month period as compared to \$8.1 million in the 2006 nine month period. Net cash provided by operating activities in the 2007 nine month period includes \$8.7 million of cash generated from a reduction of short-term investments as compared to \$9.4 million of cash generated from a reduction of short-term investments in the 2006 nine month period. Excluding the cash provided by the reduction in short-term investments in each period, Griffin used cash of \$4.1 million in operating activities in the 2007 nine month period as compared to \$1.3 million in the 2006 nine month period. The higher cash used in operating activities in 2007, excluding the cash generated from the reduction of short-term investments, reflects the lower amount of cash provided by the reduction of inventories and the higher amount of cash used as a result of a decrease in accounts payable and accrued liabilities. Partially offsetting these items was a favorable change in other current assets, principally reflecting Griffin's income tax receivable related to fiscal 2006 being offset by federal income taxes payable based on Griffin's earnings in fiscal 2007.

In the 2007 nine month period, Griffin used net cash of \$0.7 million in investing activities as compared to \$7.4 million used in investing activities in the 2006 nine month period. Net cash used in investing activities in the 2007 nine month period reflects \$8.9 million used for additions to Griffin Land's real estate assets, principally reflecting the completion of a 127,000 square foot industrial building in Tradeport, built on speculation, the start of construction, on speculation, of a new 149,000 square foot industrial building in Tradeport, site work for several other industrial buildings in Tradeport and tenant improvements related to new leases. Additions to property and equipment, principally for Imperial, were \$0.4 million in the 2007 nine month period, principally to replace equipment used in Imperial's farming operations. These items were substantially offset by cash of \$11.4 million generated from property sales net of an increase of \$6.4 million of cash held in an escrow account. The increase in cash held in escrow reflects the proceeds of a property sale completed this year being held in escrow for the potential use of acquiring property in a Section 1031 exchange for income tax purposes. If completed, the Section 1031 exchange would defer the payment of income taxes related to all or a portion of the gain from that property sale. If the acquisition of a property for a Section 1031 exchange is not completed, the cash proceeds being held in escrow will be remitted to Griffin. In addition, cash of \$3.5 million was provided by the sale of a portion of Griffin's investment in Centaur Media. The \$0.2 million return of investment from SNHC reflects the portion of a total of \$1.8 million received from SNHC that was not reported as dividend income, based on SNHC's cumulative earnings.

Net cash used in financing activities was \$1.3 million in the 2007 nine month period as compared to net cash of \$0.9 million provided by financing activities in the 2006 nine month period. The net cash

used in financing activities in the 2007 nine month period includes \$1.6 million of cash used by Griffin to repurchase 42,000 shares of its outstanding common stock and \$0.9 million used for principal payments on Griffin Land's nonrecourse mortgages and payments of capital lease obligations. Partially offsetting those items were \$0.9 million of cash provided by the tax benefit of stock options exercised and \$0.2 million of cash provided by the exercise of stock options.

In the near-term, Griffin plans to continue to invest in its real estate business. In addition to the completion earlier this year of the shell of a 127,000 square foot industrial building in Tradeport that was built on speculation, Griffin Land started construction on the shell of a 149,000 square foot industrial building in Tradeport, which is also being built on speculation. This new building is expected to be completed in the fourth quarter. Subsequent to the end of the 2007 third quarter, a lease for approximately 50,000 square feet of this building presently under construction was executed, with the tenant expected to take occupancy near the end of this fiscal year. Griffin Land has completed much of the site work for several additional industrial buildings in the Tradeport. The cost of site work in the section of Tradeport where these new buildings are located was higher than site costs for previous Tradeport buildings constructed by Griffin Land, reflecting the nature of the land on which the buildings will be located along with berms and roadwork required to develop this section of Tradeport. Griffin Land also expects to incur expenditures to build out the interiors of its new buildings as leases are completed, and to continue to invest in infrastructure improvements required for present and future development in its office and industrial parks.

Earlier this year, Griffin determined that an agreement to sell to the State of Connecticut Department of Environmental Protection (the "DEP") approximately 165 acres of undeveloped land in Suffield, Connecticut will not be completed. The land would have been used for conservation purposes by the DEP. The agreement was terminated because the current level of certain residual pesticides that remain in the upper portions of the soil from the previous use of the land for farming exceeds certain levels, thereby reducing the amount the DEP would be able to pay for the land. While remediation of the residual pesticides is not required, Griffin is considering its options to perform remediation.

In the 2007 third quarter, Griffin Land reached an accord for a settlement with the Town of Simsbury's land use commissions regarding Meadowood, its proposed residential development. A formal settlement agreement must be executed by Griffin Land and the town, and is subject to approval by the Connecticut Superior Court, which is expected. The settlement provides, among other things, the number of homes permitted to be built in Meadowood, the amount of open space to be included in Meadowood and resolution of environmental remediation issues prior to the commencement of construction. Griffin Land intends to continue with its Meadowood residential development plans and to proceed with residential development plans on its other land holdings that are appropriate for that use.

Griffin Land is currently not in compliance with the debt service coverage ratio requirement of its 6.08% mortgage due January 1, 2013. This mortgage is collateralized by two multi-story office buildings located in Griffin Center in Windsor, Connecticut. In connection with a \$1 million prepayment of principal on this mortgage that is expected to be made in the 2007 fourth quarter, the lender will defer the debt service coverage requirement until the beginning of 2009. As a result of the prepayment, Griffin will incur a prepayment penalty of \$20,000 to be paid at the maturity of the mortgage. The loan's future monthly payments will be adjusted to reflect the prepayment, but the loan's interest rate and maturity date are not changed as a result of this prepayment.

On January 31, 2007, Griffin announced that its board of directors had authorized a program to repurchase, from time to time, up to 150,000 shares of its outstanding common stock. The repurchases will be done through private transactions. The program to repurchase does not obligate Griffin to repurchase any specific number of shares, and may be suspended at any time at management's discretion. Through the end of the 2007 third quarter, Griffin had repurchased 42,000 shares of its outstanding

common stock for \$1.6 million. Subsequent to the end of the 2007 third quarter, Griffin Land repurchased 70,900 shares for \$2.6 million.

On July 16, 2007, Griffin executed an agreement to sell a parcel of undeveloped land located in Tampa, Florida for approximately \$2.1 million. This land had been a site for a distribution facility by a former subsidiary of Griffin's former parent company, Culbro Corporation ("Culbro"). Griffin received this land in connection with the distribution of Griffin's common stock to Culbro's stockholders in 1997. Although this transaction is expected to be completed in the 2007 fourth quarter there can be no assurance that this transaction will be completed under its current terms, or at all.

On June 22, 2007, Griffin Land executed an agreement to sell approximately 45 acres of land in Bloomfield, Connecticut that is part of Griffin Center to a developer of residential housing. The purchase price is \$4.5 million, but may increase to \$5.6 million or decrease to \$3.9 million depending on the number of residential units the buyer is permitted to build. In addition, Griffin Land would receive additional revenue upon the buyer's sale of residential units. Completion of this transaction is subject to several contingencies, including satisfactory completion of due diligence by the buyer and the buyer obtaining governmental approvals for its proposed development plans. The time frame for the buyer to obtain all of the required governmental approvals is expected to be an extended one, with the closing of this transaction not expected within the next twelve months. There can be no assurance that this transaction will be completed under its current terms, or at all.

Griffin Land has agreed to purchase an approximately 30,000 square foot warehouse on approximately 24 acres of land in Bloomfield from its current owner, who uses the facility in its operations. A substantial amount of the land that is to be acquired is currently undeveloped. As part of the agreement to purchase this facility, Griffin Land would enter into a ten year lease agreement with the current owner for the entire warehouse facility. The purchase price is expected to be \$2.6 million, which would be paid for with a portion of the proceeds, currently in escrow, from the land sale earlier this year to The Hartford Insurance Company. Completion of this transaction is subject to completion of a definitive agreement and satisfactory completion of due diligence on the real estate assets to be acquired. There is no assurance that this transaction will be completed under these terms, or at all.

Griffin's payments (including principal and interest) under contractual obligations as of September 1, 2007 are as follows:

| | Total | Due Within One Year | Due From 1-3 Years | Due From 3-5 Years | Due in More Than 5 Years |
|-----------------------------|---------|------------------------|-----------------------|-----------------------|--------------------------------|
| | | (in millions) | | | |
| Mortgages | \$ 70.7 | \$ 5.4 | \$ 15.4 | \$ 7.3 | \$ 42.6 |
| Capital Lease Obligations | 0.3 | 0.2 | 0.1 | - | - |
| Operating Lease Obligations | 0.2 | 0.2 | - | - | - |
| Purchase Obligations (1) | 3.3 | 3.3 | - | - | - |
| Other (2) | 2.2 | - | - | - | 2.2 |
| | \$ 76.7 | \$ 9.1 | \$ 15.5 | \$ 7.3 | \$ 44.8 |

(1) Includes obligations for the construction of the shell of a new industrial building by Griffin Land, completion of tenant improvements, infrastructure improvements in Tradeport and for the purchase of raw materials by Imperial.

(2) Includes Griffin's deferred compensation plan and other postretirement benefit liabilities.

As of September 1, 2007, Griffin had cash and short-term investments of approximately \$31.9

million, down from \$38.2 million at the beginning of the year. The decrease principally reflects the seasonal working capital requirements in the landscape nursery business, Griffin's investment in its real estate business, and the proceeds from a substantial land sale remaining in escrow held by a third-party, on behalf of Griffin, for the potential acquisition of real estate assets under a Section 1031 exchange for income tax purposes. Management believes that the significant amount of cash and short-term investments currently held by Griffin will be sufficient to finance the working capital requirements of its businesses, the continued investment in Griffin's real estate assets for the foreseeable future and the repurchase of its common stock as authorized by the board of directors. Griffin may also continue to seek nonrecourse mortgage placements on selected properties. Griffin also anticipates seeking to purchase either or both land and buildings with a substantial portion of its cash and short-term investment balances. Real estate acquisitions may or may not occur based on many factors, including real estate pricing.

Recent Accounting Pronouncements

In June 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("Fin No. 48"). The interpretation clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Specifically, Fin No. 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Fin No. 48 also provides guidance on the related derecognition, classification, interest and penalties, accounting for interim periods, disclosure and transition of uncertain tax positions. Fin No. 48 is effective for fiscal years beginning after December 15, 2006, which for Griffin will be fiscal 2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This new standard defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and expands disclosures about fair value measurements. This statement does not require any new fair value measurements but provides guidance in determining fair value measurements presently used in the preparation of financial statements. This new standard is effective for financial statements issued for fiscal years beginning after November 15, 2007, which for Griffin will be fiscal 2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106 and 132(R)." This new standard requires employers to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. For employers that have equity securities that trade in a public market, this new standard requires the recognition of the funded status of a defined benefit postretirement plan and requires disclosures as of the end of the fiscal year ending after December 15, 2006. Griffin does not have a defined benefit pension plan and its defined benefit postretirement benefit plan is unfunded and is included as a liability on Griffin's balance sheet.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115." This new standard allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities under an instrument-by-instrument election. Subsequent measurements for the financial assets and liabilities an entity elects to fair value will be recognized in earnings. This statement also establishes additional disclosure requirements and is effective for fiscal

years beginning after November 15, 2007, which for Griffin will be fiscal 2008. Griffin is evaluating the impact of this new pronouncement on its consolidated financial statements.

Forward-Looking Information

The above information in Management's Discussion and Analysis of Financial Condition and Results of Operations includes "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. Although Griffin believes that its plans, intentions and expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such plans, intentions or expectations will be achieved, particularly with respect to improvement in the operating results of Imperial, leasing currently vacant space, construction of additional facilities in the real estate business, completion of land sales that are currently under contract or approval of a currently proposed residential subdivision. The projected information disclosed herein is based on assumptions and estimates that, while considered reasonable by Griffin as of the date hereof, are inherently subject to significant business, economic, competitive and regulatory uncertainties and contingencies, many of which are beyond the control of Griffin.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk represents the risk of changes in value of a financial instrument, derivative or non-derivative, caused by fluctuations in interest rates, foreign exchange rates and equity prices. Changes in these factors could cause fluctuations in earnings and cash flows.

For fixed rate mortgage debt, changes in interest rates generally affect the fair market value of the debt instrument, but not earnings or cash flows. Griffin does not have an obligation to prepay any fixed rate debt prior to maturity, however, Griffin has agreed to make a \$1 million prepayment on a mortgage in which Griffin was not in compliance with the debt service coverage ratio as of September 1, 2007. The lender has agreed to defer the debt service coverage ratio requirement until fiscal 2009. Interest rate risk and changes in the fair market value of fixed rate debt should not have a significant impact on earnings or cash flows until such debt is refinanced, if necessary. Griffin's mortgage interest rates are described in Note 4 to the unaudited consolidated financial statements included in Item 1. For variable rate debt, changes in interest rates generally do not impact the fair market value of the debt instrument, but do affect future earnings and cash flows. Griffin did not have any variable rate debt outstanding during the thirty-nine weeks ended September 1, 2007.

Griffin is potentially exposed to market risks from fluctuations in interest rates and the effects of those fluctuations on market values of Griffin's cash equivalents. These investments generally consist of overnight investments that are not significantly exposed to interest rate risk. Griffin's short-term investments generally consist of debt instruments with maturities ranging from one to sixteen months, with a weighted average maturity of approximately three months as of September 1, 2007. These investments are not significantly exposed to interest rate risk except to the extent that changes in interest rates will ultimately affect the amount of interest income earned and cash flow from these investments.

Griffin does not currently have any derivative financial instruments in place to manage interest costs, but that does not mean that Griffin will not use them as a means to manage interest rate risk in the future.

Griffin does not have foreign currency exposure related to its operations. Griffin has an investment in a public company, Centaur Media, plc, based in the United Kingdom. The liquidation of that investment and conversion of proceeds into United States currency is subject to future foreign currency exchange rates.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Griffin maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to Griffin's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), Griffin carried out an evaluation, under the supervision and with the participation of Griffin's management, including Griffin's Chief Executive Officer and Griffin's Chief Financial Officer, of the effectiveness of the design and operation of Griffin's disclosure controls and procedures as of the end of the fiscal period covered by this report. Based on the foregoing, Griffin's Chief Executive Officer and Chief Financial Officer concluded that disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There has been no change in Griffin's internal control over financial reporting during Griffin's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, Griffin's internal control over financial reporting.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

In 1999, Griffin Land filed land use applications with the land use commissions of Simsbury, Connecticut for Meadowood, a proposed residential development on approximately 363 acres of land. In 2000, Simsbury's land use commissions issued denials of Griffin Land's Meadowood application. As a result of those denials, Griffin brought several separate, but related, suits appealing those decisions. In 2002, the trial court upheld two of Griffin Land's appeals and ordered the town's Planning and Zoning Commissions to approve the Meadowood application. The town appealed those decisions. In 2004, the Connecticut Supreme Court ordered the Zoning Commission to approve the zoning regulations proposed by Griffin Land for Meadowood. The Connecticut Supreme Court also upheld the denial of the Meadowood application by the Planning Commission because Griffin Land had not obtained the required sewer usage permits at the time the application was made to the Planning Commission. The required sewer usage permits for Meadowood have been subsequently obtained. Also in 2004, the Connecticut Supreme Court reversed a lower court decision that had denied Griffin Land a wetlands permit, and remanded the case to Superior Court for further proceedings to determine if a wetlands permit must be issued. In 2005, the Superior Court ruled that Griffin Land must again apply to the town's Conservation and Inland Wetlands Commission for a wetlands permit for its proposed Meadowood development. However, the wetlands case was accepted for review by the Connecticut Appellate Court.

In January 2007, Griffin Land and the town of Simsbury jointly filed a motion in the Appellate Court to have the appeal remanded to the Superior Court in anticipation of the parties potentially presenting a settlement proposal to the court for its review and approval. On June 13, 2007, at a joint

meeting of the town's Planning, Zoning and Inland Wetlands Commissions, a tentative settlement agreement was presented for their review. The tentative settlement includes, among other things, approval for up to 299 homes, certain remediation measures to be performed by Griffin Land and the purchase by the town, subject to approvals, of a portion of the Meadowood land for town open space. The Zoning and Inland Wetlands Commissions approved resolutions at that meeting accepting the proposed settlement terms. The Planning Commission approved the resolution at a subsequent meeting. A formal settlement agreement must be executed by Griffin Land and the town and then approved by the Connecticut Superior Court, which will consider each Commission's agreement at a public court hearing and render its decision. If approved by the Court, as expected, the previously filed cases would be withdrawn with no further litigation between the parties on this matter.

On June 25, 2007, Griffin and its subsidiary, Imperial Nurseries, settled a lawsuit filed against them and several of their officers and employees (the "Griffin Defendants") by twelve migrant and seasonal workers employed by an independent farm labor contractor, Pro Tree Forestry Services ("Pro Tree"), that had been engaged by Imperial to provide labor at its Connecticut farm. The plaintiffs alleged, among other things, that they worked at Imperial's Connecticut farm for approximately three months in the spring of 2006; that they were not paid sufficient wages by the Pro Tree defendants as required by state and federal laws; and that the Griffin defendants were liable as joint and/or integrated employers. The lawsuit included a number of other causes of action against the Pro Tree defendants related to this issue, including claims under the Migrant and Seasonal Agricultural Protection Act, the Racketeer Influenced and Corrupt Organizations Act ("RICO"), the Alien Tort Claims Act, and other statutory and common law claims, and asserted that certain of the Griffin Defendants were jointly liable for certain of those claims. Under the settlement, Griffin agreed to pay certain amounts to the plaintiffs for wages and damages they allegedly suffered. On July 13, 2007, Imperial settled a lawsuit filed against Imperial by the United States Department of Labor (the "DOL") that claimed that Pro Tree had underpaid its employees while they were working at Imperial's Connecticut farm, and because Pro Tree refused to pay back wages to its employees, Imperial was required to pay those individuals. The total cost to Griffin for both those lawsuits, including legal fees incurred through September 1, 2007 and net of recovery under Griffin's insurance policies, was approximately \$0.5 million.

Griffin is involved, as a defendant, in other various litigation matters arising in the ordinary course of business. In the opinion of management, based on the advice of legal counsel, the ultimate liability, if any, with respect to these matters will not be material to Griffin's consolidated financial position, results of operations or cash flows.

ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors as previously disclosed in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 2, 2006.

ITEM 6 EXHIBITS

| Exhibit No. | Description |
|-------------|---|
| 3.1 | Form of Amended and Restated Certificate of Incorporation of Griffin Land & Nurseries, Inc. (incorporated by reference to the Form 10 of Griffin Land & Nurseries, Inc., filed April 8, 1997, as amended) |

- 3.2 Form of Bylaws of Griffin Land & Nurseries, Inc.
(incorporated by reference to the Form 10 of Griffin Land & Nurseries, Inc., filed April 8, 1997, as amended)

- 10.1 Form of Tax Sharing Agreement among Culbro Corporation, Griffin Land & Nurseries, Inc. and General Cigar Holdings, Inc. (incorporated by reference to the Registration Statement on Form S-1 of General Cigar Holdings, Inc., filed December 24, 1996, as amended)

- 10.4 Form of Agricultural Lease between Griffin Land & Nurseries, Inc. and General Cigar Holdings, Inc.
(incorporated by reference to the Registration Statement on Form S-1 of General Cigar Holdings, Inc., filed December 24, 1996, as amended)

- 10.6 Form of 1997 Stock Option Plan of Griffin Land & Nurseries, Inc. (incorporated by reference to the Form 10 of Griffin Land & Nurseries, Inc., filed April 8, 1997, as amended)

- 10.7 Form of 401(k) Plan of Griffin Land & Nurseries, Inc.
(incorporated by reference to the Form 10 of Griffin Land & Nurseries, Inc., filed April 8, 1997, as amended)

- 10.17 Loan Agreement dated June 24, 1999 (incorporated by reference to Form 10-Q dated August 28, 1999, filed October 8, 1999)

- 10.21 Mortgage Deed, Security Agreement, Financing Statement and Fixture Filing with Absolute Assignment of Rents and Leases dated September 17, 2002 between Tradeport Development I, LLC and Farm Bureau Life Insurance Company (incorporated by reference to Form 10-Q dated August 31, 2002, filed October 11, 2002)

- 10.24 Mortgage Deed and Security Agreement dated December 17, 2002 between Griffin Center Development IV, LLC and Webster Bank (incorporated by reference to Form 10-K dated November 30, 2002, filed February 28, 2003)

- 10.28 Secured Installment Note and First Amendment of Mortgage and Loan Documents dated April 16, 2004 among Tradeport Development I, LLC, and Griffin Land & Nurseries, Inc. and Farm Bureau Life Insurance Company (incorporated by reference to Form 10-Q dated May 29, 2004, filed July 13, 2004)

- 10.29

Mortgage Deed Security Agreement, Fixture Filing,
Financing Statement and Assignment of Leases and Rents
dated July 6, 2005 by Tradeport Development II, LLC in
favor of First Sunamerica Life Insurance Company
(incorporated by reference to Form 10-Q dated May 28,
2005, filed on November 2, 2005)

- 10.30 Promissory Note dated July 6, 2005 (incorporated by
reference to Form 10-Q dated May 28, 2005, filed on
November 2, 2005)

- 10.31 Guaranty Agreement as of July 6, 2005 by Griffin Land & Nurseries, Inc. in favor of Sunamerica Life Insurance Company (incorporated by reference to Form 10-Q dated May 28, 2005, filed on November 2, 2005)

- 10.32 Amended and Restated Mortgage Deed Security Agreement, Fixture Filing, Financing Statement and Assignment of Leases and Rents dated November 16, 2006 by Tradeport Development II, LLC in favor of First Sunamerica Life Insurance Company (incorporated by reference to Form 10-K dated December 2, 2006, filed February 15, 2007)

- 10.33 Amended and Restated Promissory Note dated November 16, 2006 (incorporated by reference to Form 10-K dated December 2, 2006, filed February 15, 2007)

- 10.34 Guaranty Agreement as of November 16, 2006 by Griffin Land & Nurseries, Inc. in favor of Sunamerica Life Insurance Company (incorporated by reference to Form 10-K dated December 2, 2006, filed February 15, 2007)

- 14 Griffin Land & Nurseries, Inc. Code of Ethics (incorporated by reference to Form 10-K dated November 29, 2003, filed February 25, 2004)

- 21 Subsidiaries of Griffin Land & Nurseries, Inc. (incorporated by reference to the Form 10 of Griffin Land & Nurseries, Inc., filed April 8, 1997, as amended)

- 31.1 Certifications of Chief Executive Officer Pursuant to Rule 13a-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- 31.2 Certifications of Chief Financial Officer Pursuant to Rule 13a-14(a), as Adopted Pursuant to Section 302 of the Sarbanes Oxley Act of 2002

- 32.1 Certifications of Chief Executive Officer Pursuant to 18 U.S.C
Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

- 32.2 Certifications of Chief Financial Officer Pursuant to 18 U.S.C
Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRIFFIN LAND & NURSERIES, INC.

/s/ FREDERICK M. DANZIGER

Date: October 11, 2007

Frederick M. Danziger
President and Chief Executive Officer

/s/ ANTHONY J. GALICI

Date: October 11, 2007

Anthony J. Galici
Vice President, Chief Financial Officer and
Secretary

