FLUOR CORP
Form 10-Q
May 07, 2007

**UNITED STATES**
SECURITIES AND EXCHANGE COMMISSION

**Washington, DC 20549**

**FORM 10-Q**

**(Mark One)**

( X ) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

**OR**

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _______________ to ______________

Commission File Number: 1-16129

| FLUOR CORPORATION |
|---|
| (Exact name of registrant as specified in its charter) |

| Delaware | | 33-0927079 |
|---|---|---|
| (State or other jurisdiction of | | (I.R.S. Employer I.D. No.) |
| incorporation or organization) | | |

| 6700 Las Colinas Boulevard, Irving, Texas 75039 |
|---|
| (Address of principal executive offices) |

| (469) 398-7000 |
|---|
| (Registrant s telephone number, including area code) |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ( )

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer (X) Accelerated filer ( ) Non-accelerated filer ( )

Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ( ) No (X)

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Stock, $0.01 par value 88,179,014 shares outstanding on April 30, 2007.

Washington, DC 20549

**FLUOR CORPORATION**

**FORM 10-Q**

**March 31, 2007**

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## PART I: FINANCIAL INFORMATION

### Item 1. Financial Statements

### FLUOR CORPORATION

### CONDENSED CONSOLIDATED STATEMENT OF EARNINGS

UNAUDITED

| **(in thousands, except per share amounts)** | **Three months ended March 31** **2007** | **2006** |
|---|---|---|
| TOTAL REVENUE | $ 3,641,804 | $ 3,624,876 |
| TOTAL COST OF REVENUE | 3,464,320 | 3,440,499 |
| OTHER (INCOME) AND EXPENSES | | |
| Corporate administrative and general expense | 45,366 | 41,771 |
| Interest expense | 5,866 | 4,828 |
| Interest income | (10,041) | (5,013) |
| Total Cost and Expenses | 3,505,511 | 3,482,085 |
| EARNINGS BEFORE TAXES | 136,293 | 142,791 |
| INCOME TAX EXPENSE | 51,677 | 53,937 |
| NET EARNINGS | $ 84,616 | $ 88,854 |
| EARNINGS PER SHARE | | |
| BASIC | $ 0.97 | $ 1.03 |
| DILUTED | $ 0.94 | $ 1.00 |
| SHARES USED TO CALCULATE EARNINGS PER SHARE | | |
| BASIC | 86,964 | 85,912 |
| DILUTED | 89,948 | 88,907 |
| DIVIDENDS DECLARED PER SHARE | $ 0.20 | $ 0.20 |

See Notes to Condensed Consolidated Financial Statements.

**FLUOR CORPORATION**
**CONDENSED CONSOLIDATED BALANCE SHEET**

UNAUDITED

| (in thousands, except share amounts) | **March 31 2007** | **December 31 2006 *** |
|---|---|---|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | $ 1,108,259 | $ 976,050 |
| Accounts and notes receivable | 893,388 | 904,364 |
| Contract work in progress | 942,900 | 921,062 |
| Deferred taxes | 191,492 | 182,522 |
| Other current assets | 292,781 | 339,588 |
| Total current assets | 3,428,820 | 3,323,586 |
| Property, plant and equipment (net of accumulated depreciation of $561,181 and $540,921, respectively) | 693,785 | 692,126 |
| Investments and goodwill | 237,512 | 221,274 |
| Deferred taxes | 154,411 | 143,272 |
| Deferred compensation trusts | 250,809 | 246,965 |
| Other | 278,199 | 247,647 |
| | $ 5,043,536 | $ 4,874,870 |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Current liabilities | | |
| Trade accounts payable | $ 827,784 | $ 804,050 |
| Convertible senior notes | 329,999 | 329,999 |
| Equity bridge loan | 19,238 | 19,126 |
| Non-recourse project finance debt | 27,590 | 23,376 |
| Advance billings on contracts | 562,383 | 531,548 |
| Accrued salaries, wages and benefits | 428,248 | 389,694 |
| Other accrued liabilities | 269,358 | 308,474 |
| Total current liabilities | 2,464,600 | 2,406,267 |
| Long-term debt due after one year | 17,690 | 17,686 |
| Non-recourse project finance debt | 194,583 | 169,443 |
| Noncurrent liabilities | 606,987 | 551,002 |
| Contingencies and commitments | | |
| Shareholders equity | | |
| Capital stock | | |
| Preferred authorized 20,000,000 shares ($0.01 par value); none issued | -- | -- |
| Common authorized 150,000,000 shares ($0.01 par value); issued and outstanding 88,157,748 and 88,041,301 shares in 2007 and 2006 respectively | 882 | 880 |
| Additional capital | 658,010 | 654,137 |
| Accumulated other comprehensive loss | (145,201) | (148,332) |
| Retained earnings | 1,245,985 | 1,223,787 |
| Total shareholders equity | 1,759,676 | 1,730,472 |
| | $ 5,043,536 | $ 4,874,870 |

*Amounts at December 31, 2006 have been derived from audited financial statements.

See Notes to Condensed Consolidated Financial Statements.

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**FLUOR CORPORATION**
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

UNAUDITED

| (in thousands) | Three months ended March 31 2007 | 2006 |
|---|---|---|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net earnings | $ 84,616 | $ 88,854 |
| Adjustments to reconcile net earnings to cash provided (utilized) by operating activities: | | |
| Depreciation of fixed assets | 34,591 | 27,754 |
| Amortization of intangibles | 491 | 369 |
| Restricted stock and stock option amortization | 6,953 | 8,320 |
| Minority Interest | (1,820) | (589) |
| Adjust deferred compensation trust assets to fair value | (3,844) | (8,500) |
| Adjust deferred compensation obligation to fair value | 5,019 | 5,535 |
| Taxes paid on vested restricted stock | (9,210) | (12,768) |
| Deferred taxes | (13,783) | (14,325) |
| Stock option tax benefit | (5,247) | (8,115) |
| Retirement plan accrual, net of contributions | 1,834 | 2,068 |
| Unbilled fees receivable | (5,690) | (5,792) |
| Changes in operating assets and liabilities | 78,379 | (228,327) |
| Equity in earnings of investees | (2,800) | (4,254) |
| Currency translation | (2,894) | (5,475) |
| Other items | 1,167 | (3,054) |
| Cash provided (utilized) by operating activities | 167,762 | (158,299) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Capital expenditures | (48,461) | (56,145) |
| Investments | (57) | -- |
| Proceeds from disposal of property, plant and equipment | 11,109 | 6,772 |
| Other items | (1,061) | (1,776) |
| Cash utilized by investing activities | (38,470) | (51,149) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from issuance of non-recourse project financing | 28,231 | 14,294 |
| Increase in short-term borrowings, net | -- | 45,087 |
| Stock options exercised | 1,179 | 11,908 |
| Stock option tax benefit | 5,247 | 8,115 |
| Cash dividends paid | (34,988) | -- |
| Other items | (16) | (258) |
| Cash provided (utilized) by financing activities | (347) | 79,146 |
| Effect of exchange rate changes on cash | 3,264 | (4,730) |
| Increase (decrease) in cash and cash equivalents | 132,209 | (135,032) |
| Cash and cash equivalents at beginning of period | 976,050 | 789,016 |
| Cash and cash equivalents at end of period | $ 1,108,259 | $ 653,984 |

See Notes to Condensed Consolidated Financial Statements.

**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

UNAUDITED

(1) The Condensed Consolidated Financial Statements do not include footnotes and certain financial information normally presented annually under accounting principles generally accepted in the United States, and therefore should be read in conjunction with the company s December 31, 2006 annual report on Form 10-K. Accounting measurements at interim dates inherently involve greater reliance on estimates than at year-end. The results of operations for the three months ended March 31, 2007 are not necessarily indicative of results that can be expected for the full year.

In February 2007, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS No. 159 ). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value and is effective for the first year that begins after November 15, 2007. Pension, postretirement and share-based compensation arrangements are specifically excluded from the financial assets and financial liabilities to which the statement may be applied. In addition, the statement would not change the accounting for financial assets and liabilities such as the non-qualified trusts that the company has established to fund deferred compensation programs or the related deferred compensation liabilities, which are valued at fair value under other existing accounting pronouncements. The company does not expect to apply the statement to any other financial assets and liabilities.

The Condensed Consolidated Financial Statements included herein are unaudited; however, they contain all adjustments (consisting of normal recurring accruals) which, in the opinion of management, are necessary to present fairly its consolidated financial position at March 31, 2007 and its consolidated results of operations and cash flows for the three months ended March 31, 2007 and 2006.

Certain 2006 amounts have been reclassified to conform with the 2007 presentation.

(2) The components of comprehensive income, net of related tax, are as follows:

| | **Three Months Ended March 31** | |
|---|---|---|
| **$ in thousands** | **2007** | **2006** |
| Net earnings | $ 84,616 | $ 88,854 |
| Foreign currency translation adjustment | 546 | (1,594 ) |
| Amortization of net actuarial loss from pension plans | 2,586 | -- |
| Comprehensive income | $ 87,748 | $ 87,260 |

(3) The effective tax rates, based on the company s actual operating results for the three months ended March 31, 2007 and 2006, were consistent at approximately 38 percent.

In June 2006, the FASB issued Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), an interpretation of FASB Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes ( SFAS No. 109 ). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in enterprises financial statements in accordance with SFAS No. 109. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Also, the interpretation provides guidance on derecognition, classification, interest and penalties, accounting in interim periods,

**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

disclosure and transition. This interpretation is effective for fiscal years beginning after December 15, 2006, and the company adopted this interpretation in the first quarter of 2007.

As a result of the adoption of FIN 48, the company recognized a cumulative-effect adjustment of $45 million, increasing its liability for unrecognized tax benefits, interest and penalties and reducing the January 1, 2007 balance of retained earnings. As of the date of adoption, including the impact of recognizing the increase in liability noted above, the company s unrecognized tax benefits totaled $351 million of which $166 million, if recognized, would affect the company s effective tax rate. There was no material change in unrecognized tax benefits during the three months ended March 31, 2007.

The company conducts business globally and, as a result, the company or one or more of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. In the normal course of business the company is subject to examination by taxing authorities throughout the world, including such major jurisdictions as Australia, Canada, the Netherlands, South Africa, the U.K. and the United States. Although the company believes its tax estimates for its tax positions are reasonable, the final outcome of tax audits could be materially different, both favorable and unfavorable. With few exceptions, the company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations for years before 1996.

In connection with the Internal Revenue Service ( IRS ) examination of the company s income tax returns for the tax years beginning November 1, 1995 through December 31, 2000, the IRS proposed certain significant adjustments that, if sustained, would result in additional taxes and penalties. The company filed protests with IRS Appeals contesting many of the proposed adjustments and all of the proposed penalties. It is reasonably possible that the company will reach an agreement for those years with IRS Appeals within the next 12 months. Although the final outcome of a settlement with IRS Appeals is not yet determinable, the company anticipates significant favorable adjustments to unrecognized tax benefits.

The company recognizes potential interest and penalties related to unrecognized tax benefits within its global operations in income tax expense. As of March 31, 2007, the company has accrued $68 million for the potential payment of interest and penalties including $4 million that was recognized during the three months then ended.

(4) Cash paid for interest was $5.3 million for both the three months ended March 31, 2007 and 2006. Income tax payments, net of receipts, were $43.4 million and $55.9 million during the three-month periods ended March 31, 2007 and 2006, respectively.

(5) Dilutive securities included in the determination of shares used to compute diluted earnings per share ( EPS ) are as follows:

| | **Three Months Ended March 31** | |
|---|---|---|
| **(shares in thousands)** | **2007** | **2006** |
| Employee stock options and restricted stock | 763 | 681 |
| Conversion equivalent of dilutive convertible debt | 2,221 | 2,053 |
| Warrant | -- | 261 |
| Total | 2,984 | 2,995 |

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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

(6) Operating information by segment is as follows:

| External Revenue (in millions) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Oil & Gas | $ 1,681.6 | $ 1,191.2 |
| Industrial & Infrastructure | 773.3 | 762.9 |
| Government | 346.0 | 1,133.7 |
| Global Services | 634.6 | 459.3 |
| Power | 206.3 | 77.8 |
| Total external revenue | $ 3,641.8 | $ 3,624.9 |

| Operating Profit (in millions) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Oil & Gas | $ 88.3 | $ 56.7 |
| Industrial & Infrastructure | 21.1 | 13.6 |
| Government | 16.4 | 78.5 |
| Global Services | 46.9 | 35.6 |
| Power | 4.8 | |
| Total operating profit | $ 177.5 | $ 184.4 |

A reconciliation of the segment information to consolidated amounts is as follows:

| (in millions) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Total segment operating profit | $ 177.5 | $ 184.4 |
| Corporate administrative and general expense | 45.4 | 41.8 |
| Interest income, net | (4.2 ) | (0.2 ) |
| Earnings before taxes | $ 136.3 | $ 142.8 |

Corporate administrative and general expense includes non-operating expense of $1.4 million and $1.0 million for the three months ended March 31, 2007 and 2006, respectively.

Total assets in the Government segment decreased to $475 million at March 31, 2007 from $597 million at December 31, 2006 as the principal result of progress towards completion on the FEMA and Iraq reconstruction contracts. As of March 31, 2007, the segment has recognized cumulative unbilled fees totaling $129 million on the Fernald project, which was completed in 2006, The unbilled fees, less a retention, are expected to be billed and collected in the second and third quarters of 2007.

(7) During 2004, the company issued $330 million of 1.5 percent Convertible Senior Notes (the Notes ) due 2024, realizing net proceeds of $323 million. In December 2004, the company irrevocably elected to pay the principal amount of the Notes in cash if a specified trading price of the company s common stock (the trigger price ) is achieved and maintained for a specified period and the Notes are presented by the holders for conversion. During the fourth

quarter of 2005 and all subsequent quarters, the trigger price was achieved for the specified number of days and the Notes have therefore been classified as short-term debt as of March 31, 2007 and December 31, 2006.



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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

*National Roads Telecommunications Services ( NRTS ) Project*

During 2005, the company s Industrial & Infrastructure segment was awarded a $544 million project by a joint venture, GeneSYS Telecommunications Limited ( GeneSYS ), which is consolidated in the company s consolidated financial statements. The project was entered into with the United Kingdom Secretary of State for Transport (the Highways Agency ) to design, build, maintain and finance a new integrated transmission network throughout England s motorways. The project will be executed by GeneSYS, in which the company owns a 45 percent interest, and HSBC Infrastructure Fund Management Limited, which owns a 55 percent interest. GeneSYS will finance the engineering and construction ( E&C ) of upgraded telecommunications infrastructure with approximately $273 million (£140 million) of non-recourse debt (the term loan facility ) from a consortium of lenders (the Banks ) along with joint venture member capital contributions totaling approximately $43 million (£22 million). The equity contributions by the joint venture members have been provided through equity bridge loans from the Banks. These loans have been guaranteed or secured in proportion to each member s equity participation. The equity bridge loans are repayable upon completion of the upgrade at which time the equity members are required to fund their contributions to the joint venture, which is expected to occur in 2007.

Based on a qualitative analysis of the operations of GeneSYS and the variable interests of all parties to the arrangement, under the provisions of FIN 46-R the company has been determined to be the primary beneficiary of the joint venture. The company s condensed consolidated financial statements include the accounts of GeneSYS, and, accordingly, the non-recourse debt provided by the Banks totaling $222.2 million and $192.8 million at March 31, 2007 and December 31, 2006, respectively.

The term loan facility provides for interest only at LIBOR plus a margin of 95 basis points during construction of the upgraded facilities reducing to a margin of 90 basis points after completion of construction and continuing until fully repaid. Commitment fees are payable on unused portions of the facility. Payments commence in 2008 and are due in installments over the term of the service period ending in 2016.

The term loan facility is an obligation of GeneSYS and will never be a debt obligation of the company because it is non-recourse to the joint venture members. Accordingly, in the event of a default on the term loans, the lenders may only look to the resources of GeneSYS for repayment. The debt will never be repayable from assets of the company beyond its gross $19 million equity investment plus any un-remitted profits in the venture.

The contract has been segmented between the E&C and operations & maintenance ( O&M ) portions of the work to be performed. The E&C portion of the work is being accounted for using contract accounting revenue recognition principles. As of March 31, 2007, a total of $203.8 million of E&C revenue has been recognized, including $31.3 million during 2007, for which the related receivable is included in other noncurrent assets in the accompanying Condensed Consolidated Balance Sheet. Revenue in connection with O&M services including on-demand services will be recognized as earned through the life of the contract.

**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

(8) Net periodic pension expense for defined benefit pension plans includes the following components:

| (in thousands) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Service cost | $ 9,648 | $ 8,582 |
| Interest cost | 13,048 | 10,678 |
| Expected return on assets | (17,229) | (14,846) |
| Amortization of transition asset | -- | 2 |
| Amortization of prior service cost | (23) | (29) |
| Recognized net actuarial loss | 4,160 | 4,691 |
| Net periodic pension expense | $ 9,604 | $ 9,078 |

The company currently expects to fund approximately $40 million to $60 million during 2007. During the three months ended March 31, 2007, contributions of approximately $7.8 million were made by the company.

Net periodic postretirement benefit cost includes the following components:

| (in thousands) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Service cost | $ -- | $ -- |
| Interest cost | 352 | 385 |
| Expected return on assets | -- | -- |
| Amortization of prior service cost | -- | -- |
| Recognized net actuarial loss | 226 | 280 |
| Net periodic postretirement benefit cost | $ 578 | $ 665 |

The preceding information does not include amounts related to benefit plans applicable to employees associated with certain contracts with the U.S. Department of Energy because the company is not responsible for the current or future funded status of these plans.

(9) The company s director and executive stock plans are described, and informational disclosures provided, in the notes to the Consolidated Financial Statements included in the Form 10-K for the year ended December 31, 2006. Restricted stock awards totaling 188,710 shares and 264,872 shares were granted in the first quarter of 2007 and 2006, respectively at weighted-average per share prices of $89 and $84, respectively, vesting over five years. During the first quarter of 2007 and 2006, options for the purchase of 421,820 shares at a weighted average price of $89 per share and 259,175 shares at a weighted-average price of $84 per share, respectively, were awarded, with annual vesting of 20 percent. The contractual lives of 2007 awards are consistent with those of prior years.

(10) The company and certain of its subsidiaries are involved in litigation in the ordinary course of business. The company and certain of its subsidiaries are contingently liable for commitments and performance guarantees arising in the ordinary course of business. Clients have made claims arising from engineering and construction contracts against the company, and the company has made claims against clients for cost incurred in excess of the current contract provisions. The company recognizes certain significant claims for recovery of incurred costs when it is probable that the claim will result in additional contract revenue and when the amount of the claim can be reliably

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**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

estimated. Recognized claims against clients amounted to $204 million and $200 million at March 31, 2007 and December 31, 2006, respectively, and are included in contract work in progress in the accompanying Condensed Consolidated Balance Sheet. Amounts ultimately realized from claims could differ materially from the balances included in the financial statements. The company does not expect that claim recoveries will have a material adverse effect on its consolidated financial position or results of operations.

As of March 31, 2007, several matters on certain completed and in-progress projects are in the litigation and dispute resolution process. The following discussion provides a background and current status of certain of these matters:

*Infrastructure Joint Venture Project*

The company participates in a 50/50 joint venture that is executing a fixed-price transportation infrastructure project in California. The project continues to be subject to circumstances including owner-directed scope changes leading to quantity growth, cost escalation, additional labor and schedule delays, resulting in additional cost. During 2007, provisions of $5.0 million were recognized due to increasing estimated cost. The company continues to evaluate the impact of these circumstances on estimated total project cost, as well as claims for recoveries and other contingencies on the project. To date, the joint venture has submitted claims totaling approximately $130 million to the client. Cost of $77 million has been incurred by the joint venture relating to these claims as of March 31, 2007 and the company has recognized its $38 million proportionate share of this cost in revenue. The project is expected to be completed in the third quarter of 2007.

*London Connect Project*

The company is involved in arbitration proceedings in connection with its London Connect Project, a $500 million lump sum project to design and install a telecommunications network that allows reception and transmissions throughout the London Underground system. In February 2005, the company sought relief through arbitration proceedings for two issues. First, the company is seeking relief for the overall delay and disruption to the project. The arbitration hearings on the claim that relates to the contract time period of 2001 through 2003 have been held and an interim decision from the arbitrator was received in December 2006. The parties have each filed appeals relating to certain aspects of the decision and further hearings on those issues are expected in the spring of 2008. A claim for delay and disruption for the 2004 through 2005 time period has been submitted to the dispute resolution process. Reflecting the interim outcome for 2001 through 2003, the company has recognized $83 million in claims revenue relating to incurred cost attributed to the delay and disruption claims. In addition, the company was assessed and has paid $54 million representing its share of liquidated damages. This payment has not been recognized as a reduction in project revenue because it is expected that amounts assessed will be substantially recovered upon resolution of the company s claims. The second issue concerns the responsibility for enabling the various train stock to accept the new telecommunication network equipment. The hearings on this issue have concluded and resulted in sustaining the company s position that it did not have any responsibility for cost associated with this portion of the work under the contract.

*Embassy Projects*

The company has been performing work on 11 embassy projects for the United States Department of State under fixed-price contracts over the last four years. These projects have been adversely impacted by higher cost due to schedule extensions, scope changes causing material deviations from the Standard Embassy Design, site conditions at certain locations, subcontractor difficulties and the availability and productivity of construction labor. As of December 31, 2006, projects in Kazakhstan, Jamaica and Belize were substantially completed and the facilities were occupied, bringing the total to nine embassies that have been completed. The project in Greece will be

**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

completed in the second quarter of 2007 and, as of March 31, 2007, the physical completion of the Haiti embassy has progressed to approximately 56 percent.

Claims for equitable adjustment on four of the projects totaling approximately $70 million have been submitted or identified to date. As the first formal step in dispute resolution, the majority of these claims have now been certified in accordance with federal contracting requirements. As of March 31, 2007, $50 million in cost relating to these claims has been incurred and recognized in revenue. During the first quarter of 2007, claims for recovery of costs associated with requirements for additional security-cleared labor on three of the embassies were settled. Additional claims continue to be evaluated.

*Fluor Daniel International and Fluor Arabia Ltd. v. General Electric Company, et al*

In October 1998, Fluor Daniel International and Fluor Arabia Ltd. filed a complaint in the United States District Court for the Southern District of New York against General Electric Company and certain operating subsidiaries as well as Saudi American General Electric, a Saudi Arabian corporation. The complaint seeks damages in connection with the procurement, engineering and construction of the Rabigh Combined Cycle Power Plant in Saudi Arabia. Subsequent to a motion to compel arbitration of the matter, the company initiated arbitration proceedings in New York under the American Arbitration Association international rules. The evidentiary phase of the arbitration has been concluded. In January 2005 the arbitration panel indicated that it would be rendering its decision in two phases; the first to be a decision on entitlement and second, a decision on damages. On May 4, 2005 the arbitration panel issued a partial award on entitlement issues which confirmed Fluor s entitlement to recovery of certain of its claims for costs incurred in construction of the plant. On April 10, 2007, the arbitration panel issued a partial final award stipulating the amount of entitlement to recovery of certain claims and awarding interest on the net amounts due Fluor. The company does not expect that the final resolution of the arbitration will have a material effect on its consolidated financial position or results of operations.

*Conex International v. Fluor Enterprises, Inc.*

In November 2006, a Jefferson County, Texas, jury reached an unexpected verdict in the case of Conex International ( Conex ) v. Fluor Enterprises Inc. ( FEI ), ruling in favor of Conex and awarded $98.8 million in damages related to a 2001 construction project.

In 2001, Atofina (now part of Total Petrochemicals Inc.) hired Conex International to be the mechanical contractor on a project at Atofina s refinery in Port Arthur, Texas. FEI was also hired to provide certain engineering advice to Atofina on the project. There was no contract between Conex and FEI. Later in 2001 after the project was complete, Conex and Atofina negotiated a final settlement for extra work on the project. Conex sued FEI in September 2003 alleging damages for interference and misrepresentation and demanding that FEI should pay Conex the balance of the extra work charges that Atofina did not pay in the settlement. Conex also asserted that FEI interfered with Conex s contract and business relationship with Atofina. The jury verdict awarded damages for the extra work and the alleged interference.

The company has appealed the decision and believes, based on the advice of counsel, that it is probable that the judgment based on this verdict will be overturned. The company strongly believes that the judgment based on this verdict is supported neither by the facts nor the law, and will pursue all possible avenues for reconsideration or appeal. Accordingly, the company has not recognized a charge reflecting the verdict amount.

(11) In the ordinary course of business, the company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated partnerships, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The guarantees have various

**FLUOR CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

UNAUDITED

expiration dates ranging from mechanical completion of the facilities being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts. Amounts that may be required to be paid in excess of estimated costs to complete contracts in progress are not estimable. For cost reimbursable contracts, amounts that may become payable pursuant to guarantee provisions are normally recoverable from the client for work performed under the contract. For lump sum or fixed price contracts, this amount is the cost to complete the contracted work less amounts remaining to be billed to the client under the contract. Remaining billable amounts could be greater or less than the cost to complete. In those cases where costs exceed the remaining amounts payable under the contract the company may have recourse to third parties, such as owners, co-venturers, subcontractors or vendors for claims. As of March 31, 2007, no material changes to financial or performance assurances to clients had occurred since the filing of the company s December 31, 2006 annual report on Form 10-K.

Financial guarantees, made in the ordinary course of business on behalf of clients and others in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. Most arrangements require the borrower to pledge collateral in the form of property, plant and equipment which is deemed adequate to recover amounts the company might be required to pay. As of March 31, 2007, no material changes to financial guarantees of the debt of third parties had occurred since the filing of the company s December 31, 2006 annual report on Form 10-K and the carrying value of recorded guarantee obligations was not significant as of either of those dates.

The company has a joint venture arrangement to design, build, finance and maintain an aircraft refueling facility at a United States Air Force base in Qatar for the Defense Energy Support Center, an agency of the Department of Defense. The company has a 27.5 percent interest in the joint venture company. On April 29, 2005, the joint venture entered into an agreement for project financing which includes a joint and several project completion guarantee by the members of the joint venture. The maximum potential amount of future payments that could be required under the guarantee is $76.5 million, the maximum principal amount available under the financing arrangement, plus any accrued interest. The facility has now been completed and was accepted by the customer in January 2007. Release of the guarantee is expected to occur in the second quarter.

**FLUOR CORPORATION**

**Item 2. Management s Discussion and Analysis of**

**Financial Condition and Results of Operations**

The following discussion and analysis is provided to increase understanding of, and should be read in conjunction with, the Condensed Consolidated Financial Statements and notes and the company s December 31, 2006 annual report on Form 10-K. For purposes of reviewing this document, operating profit is calculated as revenue less cost of revenue.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements made herein, including statements regarding the company s projected revenue and earnings levels, new awards and backlog levels and the implementation of strategic initiatives and organizational changes are forward-looking in nature. These forward-looking statements reflect current analysis of existing information and are subject to various risks and uncertainties. As a result, caution must be exercised in relying on forward-looking statements. Due to known and unknown risks, the company s actual results may differ materially from its expectations or projections. Factors potentially contributing to such differences include, among others:

- The cyclical nature of many of the markets the company serves and its vulnerability to downturns;
- Competition in the global engineering, procurement and construction industry;
- Difficulties or delays incurred in the execution of construction contracts, including performance by our joint venture or teaming partners, resulting in cost overruns or liabilities;
- Failure to meet timely completion or performance standards that could result in higher cost and reduced profits or, in some cases losses on projects;
- A failure to obtain favorable results in existing or future litigation or dispute resolution proceedings;
- The company s failure to receive anticipated new contract awards and the related impacts on staffing levels and cost;
- Changes in global business, economic (including currency risk), political and social conditions;
- Civil unrest, security issues, labor conditions and other unforeseeable events in the countries in which we do business, resulting in unanticipated losses on fixed price projects;
- The company s ability to hire and retain qualified personnel;
- Customer cancellations of, or scope adjustments to, existing contracts, including our government contracts that may be terminated at any time;
- The potential impact of certain tax matters including, but not limited to, those from foreign operations and the ongoing audits by tax authorities and those resulting from the company s reverse spin-off transaction involving our former coal segment;
- The impact of past and future environmental, health and safety regulations;
- Customer delays or defaults in making payments;

- The availability of credit and restrictions imposed by credit facilities;
- Possible limitations of bonding capacity;
- The company s ability to identify and successfully integrate acquisitions;
- Restrictions on possible transactions imposed by Delaware law; and
- Limitations on cash transfers from subsidiaries that may restrict the company s ability to satisfy financial obligations or to pay interest or principal when due on outstanding debt.

While most risks affect only future cost or revenue anticipated by the company, some risks may relate to accruals that have already been reflected in earnings. The company s failure to receive payments of accrued amounts or incurrence of liabilities in excess of amounts previously recognized, could result in a charge against future earnings.

Additional information concerning these and other factors can be found in our press releases as well as our periodic filings with the Securities and Exchange Commission, including the discussion under the heading Item 1A. Risk Factors in the company s Form 10-K filed March 1, 2007. These filings are available publicly on the SEC s website at http://www.sec.gov, on Fluor s website at http://investor.fluor.com or upon request from Fluor s Investor Relations Department: (469) 398-7220. The company disclaims any intent or obligation to update its forward-looking statements, whether as a result of new information, future events or otherwise.



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**RESULTS OF OPERATIONS**

Net earnings in the three months ended March 31, 2007 were $84.6 million or $0.94 per diluted share. These results compare with net earnings of $88.9 million or $1.00 per diluted share for the corresponding period of 2006.

Consolidated revenue for the three months ended March 31, 2007 and 2006 was comparable at $3.6 billion, although the segment mix has shifted. A significant decline in revenue of the Government segment has been offset by increases in revenue from all of the other segments.

The effective tax rates, based on the company s actual operating results for the three months ended March 31, 2007 and 2006, were consistent at approximately 38 percent.

Consolidated new awards for the three months ended March 31, 2007 were $4.5 billion compared with $3.8 billion in the comparable 2006 period. The Oil & Gas, Global Services and Power segments had increases in new awards, partially offset by lower new awards in the Industrial & Infrastructure and Government segments. Approximately 65 percent of consolidated new awards for the three months ended March 31, 2007 were for projects located outside of the United States.

Consolidated backlog at March 31, 2007 of $23.7 billion was 54 percent higher compared with backlog at March 31, 2006 and approximately eight percent higher than backlog at the end of 2006. As of March 31, 2007, approximately 61 percent of consolidated backlog relates to international projects. Although backlog reflects business which is considered to be firm, cancellations or scope adjustments may occur. Backlog is adjusted to reflect any known project cancellations, deferrals and revised project scope and cost, both upward and downward.

OIL & GAS

Revenue and operating profit for the Oil & Gas segment are summarized as follows:

| | **Three Months Ended March 31** | |
|---|---|---|
| **(in millions)** | **2007** | **2006** |
| Revenue | $ 1,681.6 | $ 1,191.2 |
| Operating profit | 88.3 | 56.7 |

Revenue has increased by 41 percent in the first quarter of 2007 as a result of increasing levels of project execution. Operating profit has increased significantly during the 2007 first quarter as the primary result of the revenue growth. Operating profit margin has improved to 5.3 percent during 2007, which includes the impact of favorable project completions, from 4.8 percent during 2006.

New awards for the three months ended March 31, 2007 were $2.9 billion, compared with $1.8 billion for the first quarter of 2006, reflecting the continuing demand for new production capacity throughout the world. Backlog at March 31, 2007 more than doubled, to $14.0 billion, compared with $6.8 billion at March 31, 2006. During the first quarter of 2007, $750 million of project adjustments added to backlog, which included a large change order on one contract and increased material and subcontractor costs on another project.

Total assets in the Oil and Gas segment increased to $705 million at March 31, 2007 from $629 million at December 31, 2006 primarily due to the increased level of project execution activities.

INDUSTRIAL & INFRASTRUCTURE

Revenue and operating profit for the Industrial & Infrastructure segment are summarized as follows:

| | **Three Months Ended March 31** | |
|---|---|---|
| **(in millions)** | **2007** | **2006** |
| Revenue | $ 773.3 | $ 762.9 |
| Operating profit | 21.1 | 13.6 |

Revenue for the three months ended March 31, 2007 was slightly higher than the prior year, while operating profit and margin have increased significantly on the strength of mining project performance.

New awards for the three months ended March 31, 2007 were $414 million compared with $672 million for the 2006 comparison period. New awards during the current year include projects in both the mining and life sciences sectors. Backlog increased to $5.2 billion at March 31, 2007 compared with $3.8 billion at March 31, 2006 on the strength of new awards during 2006, which included a number of larger projects that have lengthy execution periods. The current year backlog also includes the impact of $165 million of project adjustments added for customer furnished materials.

GOVERNMENT

Revenue and operating profit for the Government segment are summarized as follows:

| | **Three Months Ended March 31** | |
|---|---|---|
| **(in millions)** | **2007** | **2006** |
| Revenue | $ 346.0 | $ 1,133.7 |
| Operating profit | 16.4 | 78.5 |

As expected, a substantial decrease in revenue and operating profit occurred in the three months ended March 31, 2007 compared with the same period in the prior year. This was primarily the result of significant contributions from Federal Emergency Management Agency ( FEMA ) hurricane relief and Iraq reconstruction work, as well as the Fernald environmental project during the 2006 period. The Fernald contract is substantially complete and the existing task orders in Iraq and on FEMA efforts are nearing completion.

New awards of $127 million in the three months ended March 31, 2007 were substantially lower than the $766 million of new awards during the 2006 period, which included significant FEMA amounts.

Backlog at March 31, 2007 declined to $548.3 million from $1.1 billion at the end of the first quarter of 2006. The substantial completion of the Fernald contract in 2006 contributed to this decline in backlog.

Total assets in the Government segment decreased to $475 million at March 31, 2007 from $597 million at December 31, 2006 as the principal result of progress towards completion on the FEMA and Iraq reconstruction contracts. As of March 31, 2007, the segment has recognized cumulative unbilled fees totaling $129 million on the Fernald project, which was completed in 2006. The unbilled fees, less a retention, are expected to be billed and collected in the second and third quarters of 2007.

GLOBAL SERVICES

Revenue and operating profit for the Global Services segment are summarized as follows:

| (in millions) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Revenue | $ 634.6 | $ 459.3 |
| Operating profit | 46.9 | 35.6 |

Revenue and operating profit increased significantly in the first quarter of 2007 compared with the same period in 2006, reflecting strong performance in the operations and maintenance and equipment business lines.

New awards and backlog for Global Services reflect operations and maintenance activities only. The equipment, temporary staffing and global procurement operations do not report backlog due to the short turnaround between the receipt of new awards and the recognition of revenue. New awards for the three months ended March 31, 2007 were $757 million compared with $578 million for the 2006 comparison period. Current year new awards relate primarily to renewals of existing customer contracts. Backlog for Global Services at March 31, 2007 was $2.5 billion, down slightly from $2.7 billion at March 31, 2006.

POWER

Revenue and operating profit for the Power segment are summarized as follows:

| (in millions) | Three Months Ended March 31 2007 | 2006 |
|---|---|---|
| Revenue | $ 206.3 | $ 77.8 |
| Operating profit | 4.8 | -- |

Higher levels of project execution activity during 2007 have given rise to an operating profit for the segment compared with break-even performance in the 2006 period, which included a loss on one project.

New project awards in the first quarter of 2007, which relate largely to a new power plant in Canada, were $261 million compared with $6 million in the 2006 comparison period. Backlog at March 31, 2007 was $1.4 billion compared with $1.1 billion at March 31, 2006.

OTHER

Corporate general and administrative expense for the three months ended March 31, 2007 was $45.4 million, reflecting a 9 percent increase from $41.8 million in the same period of 2006. This increase includes the impact of higher personnel costs resulting from competitive marketplace conditions.

Net interest income of $4.2 million during the three month period ended March 31, 2007 compares with net interest income of $0.2 million during the corresponding period of 2006. This increase is the primary result of higher cash balances during the current year.

Income tax expense for the three ended March 31, 2007 and 2006 is discussed above under Results of Operations .

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ACCOUNTING PRONOUNCEMENTS

In June 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ), an interpretation of FASB Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes ( SFAS No. 109 ). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in enterprises financial statements in accordance with SFAS No. 109. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Also, the interpretation provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. This interpretation is effective for fiscal years beginning after December 15, 2006, and the company applied it in the first quarter of 2007.

As a result of the adoption of FIN 48, the company recognized a cumulative-effect adjustment of $45 million, increasing its liability for unrecognized tax benefits, interest and penalties and reducing the January 1, 2007 balance of retained earnings. As of the date of adoption, including the impact of recognizing the increase in liability noted above, the company s unrecognized tax benefits totaled $351 million of which $166 million, if recognized, would affect the company s effective tax rate. There was no material change in unrecognized tax benefits during the three months ended March 31, 2007.

The company conducts business globally and, as a result, the company or one or more of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. In the normal course of business the company is subject to examination by taxing authorities throughout the world, including such major jurisdictions as Australia, Canada, the Netherlands, South Africa, the U.K. and the United States. Although the company believes its tax estimates for its tax positions are reasonable, the final outcome of tax audits could be materially different, both favorable and unfavorable. With few exceptions, the company is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations for years before 1996.

In connection with the Internal Revenue Service ( IRS ) examination of the company s income tax returns for the tax years beginning November 1, 1995 through December 31, 2000, the IRS proposed certain significant adjustments that, if sustained, would result in additional taxes and penalties. The company filed protests with IRS Appeals contesting many of the proposed adjustments and all of the proposed penalties. It is reasonably possible that the company will reach an agreement for those years with IRS Appeals within the next 12 months. Although the final outcome of a settlement with IRS Appeals is not yet determinable, the company anticipates significant favorable adjustments to unrecognized tax benefits.

The company recognizes potential interest and penalties related to unrecognized tax benefits within its global operations in income tax expense. As of March 31, 2007, the company has accrued $68 million for the potential payment of interest and penalties including $4 million that was recognized during the three months then ended.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS No. 159 ). SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value and is effective for the first year that begins after November 15, 2007. Pension, postretirement and share-based compensation arrangements are specifically excluded from the financial assets and financial liabilities to which the statement may be applied. In addition, the statement would not change the accounting for financial assets and liabilities such as the non-qualified trusts that the company has established to fund deferred compensation programs or the related deferred compensation liabilities, which are valued at fair value under other existing accounting pronouncements. The company does not expect to apply the statement to any other financial assets and liabilities.

**LITIGATION AND MATTERS IN DISPUTE RESOLUTION**

As of March 31, 2007, the following matters relating to completed and in progress projects are in the dispute resolution process:

*Infrastructure Joint Venture Project*

*London Connect Project*

*Embassy Projects*

*Fluor Daniel International and Fluor Arabia Ltd. v. General Electric Company, et al*

*Conex International vs. Fluor Enterprises, Inc.*

Discussion of the status of these projects is included in Footnote 10 to the Condensed Consolidated Financial Statements.

**FINANCIAL POSITION AND LIQUIDITY**

In the three months ended March 31, 2007, cash generated by operating activities of $167.8 million resulted from earnings sources and reduced working capital. During the corresponding 2006 period, substantial working capital requirements to support the FEMA hurricane recovery efforts more than offset earnings sources.

Cash utilized by investing activities was $38.5 million in the first quarter of 2007 compared with $51.1 million in the 2006 comparison period. Capital expenditures were $48.5 million in the three months ended March 31, 2007 compared with $56.1 million during the 2006 period, which included construction of the new headquarters facility.

Financing activities in the first three months of both 2007 and 2006 includes non-recourse project financing of the National Roads Telecommunications Services Project discussed below. Also impacting cash flows in the first quarter of both 2007 and 2006 was $1.2 million and $11.9 million, respectively, in cash received from the exercise of stock options. Declared dividends are typically paid during the month following the quarter in which they are declared. However, for the dividend paid to shareholders as of January 3, 2006, payment by the company to the disbursing agent occurred in the month of December 2005, resulting in no cash payment by the company in the first quarter of 2006. For the dividend payable to shareholders as of April 2, 2007, payment by the company to the disbursing agent occurred in the month of March 2007, resulting in the funding of two quarterly amounts in the first quarter of 2007. The company s total debt to total capitalization ( debt-to-capital ) ratio at March 31, 2007 was 25.1 percent compared with 24.4 percent at December 31, 2006.

Liquidity is provided by cash generated from operations, advance billings on contracts in progress and access to financial markets. As customer advances are reduced through use in project execution and if not replaced by advances on new projects, the company s cash position would be reduced. The requirements for operating liquidity resulted in the need for short-term commercial paper borrowings of $45 million during the first quarter of 2006. For the next 12 months, cash on hand, generated from operations and supplemented by borrowings under credit facilities and the issuance of debt or equity securities, if required, are expected to be sufficient to fund operating requirements.

In December 2004, the company irrevocably elected to pay the principal amount of its Convertible Senior Notes (the Notes ) in cash if a specified trading price of the company s common stock (the trigger price ) is achieved and maintained for a specified period and the Notes are presented by the holders for conversion. During the fourth quarter of 2005 and all subsequent quarters 2006, the trigger price was achieved for the specified number of days and the Notes have therefore been classified as short-term debt as of March 31, 2007 and December 31, 2006. The company does not know the amount, if any, of the Notes that will be presented for conversion, and will use available cash balances to satisfy any required repayments.

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Off-Balance Sheet Arrangements

The company maintains a variety of commercial commitments that are generally made available to provide support for various commercial provisions in its engineering and construction contracts. The company has $2.2 billion in committed and uncommitted lines of credit to support letters of credit. Letters of credit are provided to clients in the ordinary course of business in lieu of retention or for performance and completion guarantees on engineering and construction contracts. At March 31, 2007, the company had utilized $681 million of its letter of credit capacity. The company also posts surety bonds as generally required by commercial terms, primarily on state and local government projects to guarantee its performance on contracts.

In the ordinary course of business, the company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated subsidiaries, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The guarantees have various expiration dates ranging from mechanical completion of the facilities being constructed to a period extending beyond contract completion in certain circumstances. The maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties under engineering and construction contracts. In most cases any amounts expended on behalf of a partner or joint venture participant pursuant to performance guarantees would be recovered from the client or other third party for work performed in the ordinary course of contract execution. As of March 31, 2007, no material changes to financial or performance assurances to clients have occurred since the filing of the company s December 31, 2006 annual report on Form 10-K.

Financial guarantees, made in the ordinary course of business on behalf of clients and others in certain limited circumstances, are entered into with financial institutions and other credit grantors and generally obligate the company to make payment in the event of a default by the borrower. Most arrangements require the borrower to pledge collateral in the form of property, plant and equipment which is deemed adequate to recover amounts the company might be required to pay. As of March 31, 2007, no material changes to financial guarantees of the debt of third parties had occurred since the filing of the company s December 31, 2006 annual report on Form 10-K and the carrying value of recorded guarantee obligations was not significant as of either of those dates.

The company has a joint venture arrangement to design, build, finance and maintain an aircraft refueling facility at a United States Air Force base in Qatar for the Defense Energy Support Center, an agency of the Department of Defense. The company has a 27.5 percent interest in the joint venture company. On April 29, 2005, the joint venture entered into an agreement for project financing which includes a joint and several project completion guarantee by the members of the joint venture. The maximum potential amount of future payments that could be required under the guarantee is $76.5 million, the maximum principal amount available under the financing arrangement, plus any accrued interest. The facility has now been completed and was accepted by the customer in January 2007. Release of the guarantee is expected to occur in the second quarter.

*National Roads Telecommunications Services ( NRTS ) Project*

During 2005, the company s Industrial & Infrastructure segment was awarded a $544 million project by a joint venture, GeneSYS Telecommunications Limited ( GeneSYS ), which is consolidated in the company s consolidated financial statements. The project was entered into with the United Kingdom Secretary of State for Transport (the Highways Agency ) to design, build, maintain and finance a new integrated transmission network throughout England s motorways. The project will be executed by GeneSYS, in which the company owns a 45 percent interest, and HSBC Infrastructure Fund Management Limited, which owns a 55 percent interest. GeneSYS will finance the engineering and construction ( E&C ) of upgraded telecommunications infrastructure with approximately $273 million (£140 million) of non-recourse debt (the term loan facility ) from a consortium of lenders (the Banks ) along with joint venture member capital contributions totaling approximately $43 million (£22 million). The equity contributions by the joint venture members have been provided through equity bridge loans from the Banks. These loans have been guaranteed or secured in proportion to each member s equity participation. The equity bridge loans are repayable upon completion of the upgrade at which time the

equity members are required to fund their contributions to the joint venture, which is expected to occur in 2007.

Based on a qualitative analysis of the operations of GeneSYS and the variable interests of all parties to the arrangement, under the provisions of FIN 46-R the company has been determined to be the primary beneficiary of the joint venture. The company s condensed consolidated financial statements include the accounts of GeneSYS, and, accordingly, the non-recourse debt provided by the Banks totaling $222.2 million and $192.8 million at March 31, 2007 and December 31, 2006, respectively.

The term loan facility provides for interest only at LIBOR plus a margin of 95 basis points during construction of the upgraded facilities reducing to a margin of 90 basis points after completion of construction and continuing until fully repaid. Commitment fees are payable on unused portions of the facility. Payments commence in 2008 and are due in installments over the term of the service period ending in 2016.

The term loan facility is an obligation of GeneSYS and will never be a debt obligation of the company because it is non-recourse to the joint venture members. Accordingly, in the event of a default on the term loans, the lenders may only look to the resources of GeneSYS for repayment. The debt will never be repayable from assets of the company beyond its gross $19 million equity investment plus any un-remitted profits in the venture.

The contract has been segmented between the E&C and operations & maintenance ( O&M ) portions of the work to be performed. The E&C portion of the work is being accounted for using contract accounting revenue recognition principles. As of March 31, 2007, a total of $203.8 million of E&C revenue has been recognized, including $31.3 million during 2007, for which the related receivable is included in other noncurrent assets in the accompanying Condensed Consolidated Balance Sheet. Revenue in connection with O&M services including on-demand services will be recognized as earned through the life of the contract.

*Financial Instruments*

The company utilizes foreign exchange forward or options contracts to hedge foreign currency transactions entered into in the ordinary course of business and not to engage in currency speculation. At March 31, 2007, the company had forward foreign exchange contracts of less than 11 months duration to exchange major world currencies for U.S. dollars. The total gross notional amount of these contracts was $88 million.

## **Item 3.** Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes on this matter in the first quarter of 2007. Accordingly, the disclosures provided in the Annual Report on Form 10-K for the year ended December 31, 2006 remain current.

## **Item 4.** Controls and Procedures

*Evaluation of Disclosure Controls and Procedures*

As of the end of the period covered by this report, under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our chief executive officer and chief financial officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective in alerting them on a timely basis to information relating to the company that is required to be included in our periodic reports filed with the SEC.

To maintain a cost-effective controls structure, management necessarily applied its judgment in assessing the cost and benefits of such controls and procedures, which, by their nature, can only provide reasonable assurance that our management s control objectives are met. In addition, the design of any system of control is based upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all future events, no matter how remote.

*Changes in Internal Control over Financial Reporting*

There were no changes to our internal control over financial reporting that occurred during the three months ended on the date of this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



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**FLUOR CORPORATION**

**CHANGES IN CONSOLIDATED BACKLOG**

UNAUDITED

| (in millions) | Three Months Ended March 31 2007 | 2006 |
| --- | --- | --- |
| Backlog beginning of period | $ 21,877.7 | $ 14,926.6 |
| New awards | 4,463.5 | 3,825.8 |
| Adjustments and cancellations, net | 913.8 | 165.8 |
| Work performed | (3,548.0) | (3,540.9) |
| Backlog end of period | $ 23,707.0 | $ 15,377.3 |

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## PART II: OTHER INFORMATION

**Item 1. Legal Proceedings**

Fluor and its subsidiaries, incidental to their normal business activities, are parties to a number of legal proceedings and other matters in various stages of development. While we cannot predict the outcome of these proceedings, in our opinion and based on reports of counsel, any liability arising from these matters individually and in the aggregate are not expected to have a material adverse effect upon the consolidated financial position, or the results of operations of the company, after giving effect to provisions already recorded.

For information on matters in dispute, see Footnote 10 to the Condensed Consolidated Financial Statements under Part I, Item 1.

**Item 1A. Risk Factors**

Our Annual Report on Form 10-K for the year ended December 31, 2006, under Item 1A. Risk Factors includes a detailed discussion of our risk factors. There have been no material revisions to the Risk Factors as filed in our Annual Report on Form 10-K for the year ended December 31, 2006.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) The following table provides information about purchases by the company during the quarter ended March 31, 2007 of equity securities that are registered by the company pursuant to Section 12 of the Exchange Act:

**Issuer Purchases of Equity Securities**

(in thousands, except per share data)

| Period | **Total Number of Shares Purchased**(1) | **Average Price Paid per Share** | **Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs** | **Maximum Number of Shares that May Yet Be Purchased Under the Plans or Program** (2) |
|---|---|---|---|---|
| January 1, 2007 January 31, 2007 | 3 | $81.60 | N/A | 4,141 |
| February 1, 2007 February 28, 2007 | 102 | $85.67 | N/A | 4,141 |
| March 1, 2007 March 31, 2007 | 2 | $85.82 | N/A | 4,141 |
| Total | 107 | $85.55 | | |

(1) Shares cancelled as payment for statutory withholding taxes, upon the vesting of restricted stock issued pursuant to equity based employee benefit plans.

(2) On September 20, 2001, the company announced that the Board of Directors had approved the repurchase of up to five million shares of our common stock. That authorization is ongoing and does not have an expiration date.

**Item 4. Submission of Matters to a Vote of Security Holders**

(a) The annual meeting of shareholders of Fluor Corporation was held on May 2, 2007.

(b) Four Class II directors were elected to serve for a term of three years, ending at the 2010 annual meeting of shareholders. The four Class II directors are James T. Hackett, Kent Kresa, Lord Robin W. Renwick and Peter S. Watson. Continuing directors include three Class I directors, Alan L. Boeckmann, Vilma S. Martinez and Dean R. O Hare, and three Class III directors, Peter J. Fluor, Joseph W. Prueher and Suzanne H. Woolsey.

(c) The following four Class II directors were elected to serve a term of three years, ending at the 2010 annual meeting:

| | For | Against | Abstain |
|---|---|---|---|
| James T. Hackett | 77,580,311 | 316,541 | 491,054 |
| Kent Kresa | 77,722,639 | 169,457 | 495,808 |
| Lord Robin W. Renwick | 74,167,036 | 3,716,372 | 504,494 |
| Peter S. Watson | 77,576,220 | 319,800 | 491,885 |

In addition, the shareholders approved the following proposal:

| | For | Against | Abstain | Broker Non-Votes |
|---|---|---|---|---|
| Ratification of the appointment of Ernst & Young LLP as independent auditors for the year ended December 31, 2007 | 77,537,454 | 320,870 | 529,582 | -- |

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**Item 6. Exhibits**

| Exhibit | **Description** |
|---|---|
| 3.1 | Amended and Restated Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the Registrant s Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000). |
| 3.2 | Amended and Restated Bylaws of the registrant (incorporated by reference to Exhibit 3.2 to the Registrant s Current Report on Form 8-K filed on February 13, 2007). |
| 4.1 | Indenture between Fluor Corporation and Bank of New York, as trustee, dated as of February 17, 2004 (incorporated by reference to Exhibit 4.1 to the Registrant s Current Report on Form 8-K filed on February 17, 2004). |
| 10.1 | Distribution Agreement between the Registrant and Fluor Corporation (renamed Massey Energy Company) (incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K filed on December 7, 2000). |
| 10.2 | Tax Sharing Agreement between the Registrant and Fluor Corporation (renamed Massey Energy Company) (incorporated by reference to Exhibit 10.2 to the Registrant s Current Report on Form 8-K filed on December 7, 2000). |
| 10.3 | Fluor Corporation 2000 Executive Performance Incentive Plan, as amended and restated as of March 30, 2005 (incorporated by reference to Exhibit 10.5 to the Registrant s Quarterly Report on Form 10-Q filed on May 5, 2005). |
| 10.4 | Fluor Corporation 2000 Restricted Stock Plan for Non-Employee Directors, as amended and restated on August 2, 2006 (incorporated by reference to Exhibit 10.4 to the Registrant s Quarterly Report on Form 10-Q filed on August 7, 2006). |
| 10.5 | Fluor Corporation Executive Deferred Compensation Plan, as amended and restated effective January 1, 2002 (incorporated by reference to Exhibit 10.10 to the Registrant s Annual Report on Form 10-K filed on March 21, 2002). |
| 10.6 | Fluor Corporation Deferred Directors Fees Program, as amended and restated effective January 1, 2002 (incorporated by reference to Exhibit 10.9 to the Registrant s Annual Report on Form 10-K filed on March 31, 2003). |
| 10.7 | Directors Life Insurance Summary (incorporated by reference to Exhibit 10.12 to the Registrant s Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000). |
| 10.8 | Fluor Executives Supplemental Benefit Plan (incorporated by reference to Exhibit 10.13 to the Registrant s Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000). |
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| 10.11 | 2001 Key Employee Performance Incentive Plan, as amended and restated as of March 30, 2005 (incorporated by reference to Exhibit 10.13 to the Registrant s Quarterly Report on Form 10-Q filed on May 5, 2005). |
| 10.12 | 2001 Fluor Stock Appreciation Rights Plan (incorporated by reference to Exhibit 10.20 to the Registrant s Annual Report on Form 10-K filed on March 21, 2002). |
| 10.13 | Fluor Corporation 2003 Executive Performance Incentive Plan, as amended and restated as of March 30, 2005 (incorporated by reference to Exhibit 10.15 to the Registrant s Quarterly Report on Form 10-Q filed on May 5, 2005). |
| 10.14 | Form of Compensation Award Agreements for grants under the Fluor Corporation 2003 Executive |

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| | Performance Incentive Plan (incorporated by reference to Exhibit 10.16 to the Registrant s Quarterly Report on Form 10-Q filed on November 9, 2004). |
| 10.15 | Offer of Employment Letter dated May 7, 2001 from Fluor Corporation to D. Michael Steuert (incorporated by reference to Exhibit 10.17 to the Registrant s Annual Report on Form 10-K filed on March 15, 2004). |
| 10.16 | Amended and Restated Credit Agreement, dated as of September 7, 2006, among Fluor Corporation, BNP Paribas, as Administrative Agent and an Issuing Lender, Citicorp USA, Inc., as Syndication Agent, Bank of America, N.A. and The Bank of Tokyo-Mitsubishi UFJ, Ltd., as Co-Documentation Agents, and the lenders party thereto (incorporated by reference to Exhibit 10.16 to the Registrant s Quarterly Report on Form 10-Q filed on November 6, 2006). |
| 10.17 | Special Retention Agreement, dated March 27, 2006, between Fluor Corporation and John Hopkins (incorporated by reference to Exhibit 10.18 to the Registrant s Quarterly Report on Form 10-Q filed on May 8, 2006). |
| 31.1 | Certification of Chief Executive Officer of Fluor Corporation* |
| 31.2 | Certification of Chief Financial Officer of Fluor Corporation* |
| 32.1 | Certification of Chief Executive Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350* |
| 32.2 | Certification of Chief Financial Officer pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350* |

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* New exhibit filed with this report.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLUOR CORPORATION

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| Date: May 7, 2007 | /s/ D. Michael Steuert<br>D. Michael Steuert<br>Senior Vice President and Chief Financial Officer |
| Date: May 7, 2007 | /s/ V. L. Prechtl<br>V. L. Prechtl<br>Vice President and Controller |

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**EXHIBIT INDEX**

| Exhibit | **Description** |
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| 3.1 | Amended and Restated Certificate of Incorporation of the registrant (incorporated by reference to Exhibit 3.1 to the Registrant s Registration Statement on Form 10/A (Amendment No. 1) filed on November 22, 2000). |
| 3.2 | Amended and Restated Bylaws of the registrant (incorporated by reference to Exhibit 3.2 to the Registrant s Current Report on Form 8-K filed on February 13, 2007). |
| 4.1 | Indenture between Fluor Corporation and Bank of New York, as trustee, dated as of February 17, 2004 (incorporated by reference to Exhibit 4.1 to the Registrant s Current Report on Form 8-K filed on February 17, 2004). |
| 10.1 | Distribution Agreement between the Registrant and Fluor Corporation (renamed Massey Energy Company) (incorporated by reference to Exhibit 10.1 to the Registrant s Current Report on Form 8-K filed on December 7, 2000). |
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