# UNITED STATES 

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 10-Q

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## (Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarterly period ended September 30, 2009

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## SCBT FINANCIAL CORPORATION

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(Exact name of registrant as specified in its charter)


#### Abstract

South Carolina (State or other jurisdiction of incorporation)

\section*{520 Gervais Street}

Columbia, South Carolina 29201 (Address of principal executive offices) (Zip Code) (800) 277-2175 (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o


Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer o

Non-Accelerated Filer o

## Accelerated Filer x

Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $x$

Indicate the number of shares outstanding of each of issuer s classes of common stock, as of the latest practicable date:

## Class

Common Stock, $\$ 2.50$ par value

Outstanding as of October 31, 2009
12,724,936

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## SCBT Financial Corporation and Subsidiaries

September 30, 2009 Form 10-Q

## INDEX



## PART I FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## SCBT Financial Corporation and Subsidiaries

## Condensed Consolidated Balance Sheets

(Dollars in thousands, except par value)

|  | $\begin{gathered} \text { September 30, } \\ 2009 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \text { (Note 1) } \end{gathered}$ |  | September 30, 2008 <br> (Unaudited) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 56,400 | \$ | 47,024 | \$ | 56,813 |
| Interest-bearing deposits with banks |  | 174 |  | 1,441 |  | 357 |
| Federal funds sold and securities purchased under agreements to resell |  | 118,791 |  | 1,000 |  | 22,500 |
| Money market mutual funds |  | 50 |  |  |  |  |
| Total cash and cash equivalents |  | 175,415 |  | 49,465 |  | 79,670 |
| Investment securities: |  |  |  |  |  |  |
| Securities held to maturity (fair value of \$22,029, \$23,577 and |  |  |  |  |  |  |
| \$23,547, respectively) |  | 21,540 |  | 24,228 |  | 24,560 |
| Securities available for sale, at fair value |  | 175,272 |  | 183,220 |  | 198,899 |
| Other investments |  | 15,416 |  | 14,779 |  | 15,502 |
| Total investment securities |  | 212,228 |  | 222,227 |  | 238,961 |
| Loans held for sale |  | 20,077 |  | 15,742 |  | 11,419 |
| Loans |  | 2,209,403 |  | 2,316,076 |  | 2,279,726 |
| Less allowance for loan losses |  | $(34,297)$ |  | $(31,525)$ |  | $(29,199)$ |
| Loans, net |  | 2,175,106 |  | 2,284,551 |  | 2,250,527 |
| Premises and equipment, net |  | 72,523 |  | 66,392 |  | 64,056 |
| Goodwill |  | 62,888 |  | 62,888 |  | 62,888 |
| Other assets |  | 58,447 |  | 65,445 |  | 59,224 |
| Total assets | \$ | 2,776,684 | \$ | 2,766,710 | \$ | 2,766,745 |
|  |  |  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS EQUITY |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 335,565 | \$ | 303,689 | \$ | 313,700 |
| Interest-bearing |  | 1,791,554 |  | 1,849,585 |  | 1,825,027 |
| Total deposits |  | 2,127,119 |  | 2,153,274 |  | 2,138,727 |
| Federal funds purchased and securities sold under agreements to repurchase |  | 211,606 |  | 172,393 |  | 224,328 |
| Other borrowings |  | 144,048 |  | 177,477 |  | 172,738 |
| Other liabilities |  | 12,128 |  | 18,638 |  | 11,365 |
| Total liabilities |  | 2,494,901 |  | 2,521,782 |  | 2,547,158 |
| Shareholders equity: |  |  |  |  |  |  |
| Preferred stock - $\$ .01$ par value; authorized $10,000,000$ shares; no shares issued and outstanding |  |  |  |  |  |  |
|  |  | 31,781 |  | 28,127 |  | 25,564 |

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| Common stock - $\$ 2.50$ par value; authorized $40,000,000$ shares; $12,712,476,11,250,603$ and $10,225,776$ shares issued and outstanding |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surplus |  | 195,660 |  | 166,815 |  | 141,911 |
| Retained earnings |  | 60,561 |  | 59,171 |  | 57,534 |
| Accumulated other comprehensive loss |  | $(6,219)$ |  | $(9,185)$ |  | $(5,422)$ |
| Total shareholders equity |  | 281,783 |  | 244,928 |  | 219,587 |
| Total liabilities and shareholders equity | \$ | 2,776,684 | \$ | 2,766,710 | \$ | 2,766,745 |

The Accompanying Notes are an Integral Part of the Financial Statements.

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## SCBT Financial Corporation and Subsidiaries

## Condensed Consolidated Statements of Income (unaudited)

(Dollars in thousands, except per share data)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Interest income: 2088 |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 32,598 | \$ | 35,727 | \$ | 99,688 | \$ | 107,528 |
| Investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 1,991 |  | 2,760 |  | 6,505 |  | 8,356 |
| Tax-exempt |  | 243 |  | 291 |  | 709 |  | 1,212 |
| Federal funds sold and securities purchased under agreements to resell |  | 183 |  | 177 |  | 349 |  | 835 |
| Money market funds |  | 3 |  |  |  | 68 |  |  |
| Deposits with banks |  | 2 |  | 3 |  | 6 |  | 50 |
| Total interest income |  | 35,020 |  | 38,958 |  | 107,325 |  | 117,981 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 7,070 |  | 11,231 |  | 24,999 |  | 36,527 |
| Federal funds purchased and securities sold under agreements to repurchase |  | 138 |  | 1,392 |  | 381 |  | 5,069 |
| Other borrowings |  | 1,431 |  | 1,678 |  | 4,547 |  | 5,252 |
| Total interest expense |  | 8,639 |  | 14,301 |  | 29,927 |  | 46,848 |
| Net interest income |  | 26,381 |  | 24,657 |  | 77,398 |  | 71,133 |
| Provision for loan losses |  | 6,990 |  | 2,785 |  | 16,554 |  | 6,362 |
| Net interest income after provision for loan |  |  |  |  |  |  |  |  |
| losses |  | 19,391 |  | 21,872 |  | 60,844 |  | 64,771 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 4,089 |  | 4,157 |  | 11,493 |  | 11,994 |
| Mortgage banking income |  | 1,451 |  | 507 |  | 4,846 |  | 2,777 |
| Bankcard services income |  | 1,278 |  | 1,247 |  | 3,750 |  | 3,679 |
| Trust and investment services income |  | 588 |  | 725 |  | 1,950 |  | 2,102 |
| Securities gains |  | 82 |  |  |  | 82 |  | 340 |
| Total other-than-temporary impairment losses |  | $(5,252)$ |  | $(9,760)$ |  | $(7,734)$ |  | $(9,760)$ |
| Portion of impairment losses recognized in other comprehensive loss |  | 3,048 |  |  |  | 4,986 |  |  |
| Net impairment losses recognized in earnings |  | $(2,204)$ |  | $(9,760)$ |  | $(2,748)$ |  | $(9,760)$ |
| Other |  | 307 |  | 431 |  | 1,110 |  | 1,807 |
| Total noninterest income |  | 5,591 |  | $(2,693)$ |  | 20,483 |  | 12,939 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 10,649 |  | 10,164 |  | 30,685 |  | 32,248 |
| Net occupancy expense |  | 1,582 |  | 1,528 |  | 4,724 |  | 4,520 |
| Furniture and equipment expense |  | 1,507 |  | 1,577 |  | 4,566 |  | 4,667 |
| Information services expense |  | 1,381 |  | 1,249 |  | 4,109 |  | 3,569 |
| FDIC assessment and other regulatory charges |  | 956 |  | 457 |  | 4,473 |  | 1,354 |
| OREO expense and loan related |  | 2,497 |  | 360 |  | 4,538 |  | 892 |
| Advertising and marketing |  | 579 |  | 771 |  | 1,800 |  | 2,782 |
| Professional fees |  | 376 |  | 597 |  | 1,367 |  | 1,638 |
| Amortization of intangibles |  | 131 |  | 144 |  | 394 |  | 433 |
| Other |  | 2,139 |  | 2,249 |  | 6,366 |  | 6,817 |
| Total noninterest expense |  | 21,797 |  | 19,096 |  | 63,022 |  | 58,920 |
| Earnings: |  |  |  |  |  |  |  |  |

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| Income before provision for income taxes | 3,185 |  |  | 83 | 18,305 |  |  | 18,790 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (benefit) for income taxes |  | 1,014 |  | (41) |  | 6,229 |  | 6,554 |
| Net income |  | 2,171 |  | 124 |  | 12,076 |  | 12,236 |
| Preferred stock dividends |  |  |  |  |  | 1,115 |  |  |
| Accretion on preferred stock discount |  |  |  |  |  | 3,559 |  |  |
| Net income available to common shareholders | \$ | 2,171 | \$ | 124 | \$ | 7,402 | \$ | 12,236 |
| Earnings per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.17 | \$ | 0.01 | \$ | 0.62 | \$ | 1.21 |
| Diluted | \$ | 0.17 | \$ | 0.01 | \$ | 0.62 | \$ | 1.19 |
| Dividends per common share | \$ | 0.17 | \$ | 0.17 | \$ | 0.51 | \$ | 0.51 |
| Weighted-average common shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 12,547 |  | 10,121 |  | 11,874 |  | 10,111 |
| Diluted |  | 12,605 |  | 10,274 |  | 11,922 |  | 10,252 |

The Accompanying Notes are an Integral Part of the Financial Statements.

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## SCBT Financial Corporation and Subsidiaries

## Condensed Consolidated Statements of Changes in Shareholders Equity (unaudited)

Nine Months Ended September 30, 2009 and 2008
(Dollars in thousands, except per share data)

|  | Preferred Shares | Stock <br> Amount | Common Stock <br> Shares <br> Amount |  |  | Surplus |  | Retained Earnings |  | Accumulated Other Comprehensive Loss |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2007 |  | \$ | 10,160,432 | \$ | 25,401 | \$ | 140,652 | \$ | 50,499 | \$ | $(1,487)$ \$ | 215,065 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |  | 12,236 |  |  | 12,236 |
| Change in net unrealized loss on securities available for sale, net of tax |  |  |  |  |  |  |  |  |  |  | $(3,935)$ | $(3,935)$ |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 8,301 |
| Cash dividends declared at $\$ .51$ per share |  |  |  |  |  |  |  |  | $(5,201)$ |  |  | $(5,201)$ |
| Stock options exercised |  |  | 8,266 |  | 21 |  | 157 |  |  |  |  | 178 |
| Employee stock purchases |  |  | 12,960 |  | 32 |  | 297 |  |  |  |  | 329 |
| Restricted stock awards |  |  | 48,089 |  | 120 |  | (120) |  |  |  |  |  |
| Common stock repurchased |  |  | $(3,971)$ |  | (10) |  | (118) |  |  |  |  | (128) |
| Share-based compensation expense |  |  |  |  |  |  | 1,043 |  |  |  |  | 1,043 |
| Balance, September 30, 2008 |  | \$ | 10,225,776 | \$ | 25,564 | \$ | 141,911 | \$ | 57,534 | \$ | $(5,422)$ \$ | 219,587 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2008 |  | \$ | 11,250,603 | \$ | 28,127 | \$ | 166,815 | \$ | 59,171 | \$ | $(9,185)$ \$ | 244,928 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |  | 12,076 |  |  | 12,076 |
| Change in pension liability for plan curtailment, net of tax |  |  |  |  |  |  |  |  |  |  | 1,283 | 1,283 |
| Change in net unrealized gain on securities available for sale, net of tax |  |  |  |  |  |  |  |  |  |  | 4,940 | 4,940 |
| Noncredit portion of other-than-temporary impairment losses recognized in earnings, net of tax |  |  |  |  |  |  |  |  |  |  | $(3,091)$ | $(3,091)$ |
| Change in unrealized losses on derivative financial instruments qualifying as cash flow hedges, net of tax |  |  |  |  |  |  |  |  |  |  | (166) | (166) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 15,042 |
| Cash dividends on Series T preferred stock at annual dividend rate of $5 \%$ |  | 3,559 |  |  |  |  |  |  | $(4,674)$ |  |  | $(1,115)$ |
| Cash dividends declared at $\$ .51$ per share |  |  |  |  |  |  |  |  | $(6,012)$ |  |  | $(6,012)$ |
| Issuance of Series T preferred stock, net of issuance costs | 64,779 | 61,220 |  |  |  |  | 3,412 |  |  |  |  | 64,632 |
| Repurchase of Series T preferred stock and warrants | $(64,779)$ | $(64,779)$ |  |  |  |  | $(1,400)$ |  |  |  |  | $(66,179)$ |

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| Stock options exercised |  | 9,702 |  | 24 |  | 123 |  |  |  |  | 147 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee stock purchases |  | 17,515 |  | 44 |  | 276 |  |  |  |  | 320 |
| Restricted stock awards |  | 89,402 |  | 224 |  | (224) |  |  |  |  |  |
| Common stock repurchased |  | $(11,246)$ |  | (29) |  | (296) |  |  |  |  | (325) |
| Share-based compensation expense |  |  |  |  |  | 1,096 |  |  |  |  | 1,096 |
| Common stock issued in public offering |  | 1,356,500 |  | 3,391 |  | 25,858 |  |  |  |  | 29,249 |
| Balance, September 30, 2009 | \$ | 12,712,476 | \$ | 31,781 | \$ | 195,660 | \$ | 60,561 | \$ | $(6,219)$ \$ | 281,783 |

The Accompanying Notes are an Integral Part of the Financial Statements.

## SCBT Financial Corporation and Subsidiaries

## Condensed Consolidated Statements of Cash Flows (unaudited)

## (Dollars in thousands)

|  | $2009 \quad \begin{array}{r}\text { Nine Mo } \\ \text { Septe }\end{array}$ |  | s En |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 12,076 | \$ | 12,236 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 5,091 |  | 3,719 |
| Provision for loan losses |  | 16,554 |  | 6,362 |
| Other-than-temporary impairment on securities |  | 2,748 |  | 9,760 |
| Gain on sale of securities |  | (82) |  | (340) |
| Share-based compensation expense |  | 1,096 |  | 1,043 |
| Loss on disposal of premises and equipment |  | 103 |  | 23 |
| Net accretion of investment securities |  | (117) |  | (205) |
| Net change in loans held for sale |  | $(4,335)$ |  | 5,932 |
| Net change in miscellaneous assets and liabilities |  | 167 |  | $(8,286)$ |
| Net cash provided by operating activities |  | 33,301 |  | 30,244 |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from sales of investment securities available for sale |  | 2,410 |  | 2,020 |
| Proceeds from maturities and calls of investment securities held to maturity |  | 2,685 |  | 3,595 |
| Proceeds from maturities and calls of investment securities available for sale |  | 52,043 |  | 63,393 |
| Proceeds from sales of other investment securities |  | 451 |  | 1,329 |
| Purchases of investment securities held to maturity |  |  |  | $(6,679)$ |
| Purchases of investment securities available for sale |  | $(46,068)$ |  | $(56,810)$ |
| Purchases of other investment securities |  | $(1,088)$ |  | $(3,019)$ |
| Net decrease (increase) in customer loans |  | 92,891 |  | $(200,410)$ |
| Purchases of premises and equipment |  | $(5,358)$ |  | $(11,945)$ |
| Proceeds from sale of premises and equipment |  | 2 |  | 17 |
| Net cash provided by (used in) investing activities |  | 97,968 |  | $(208,509)$ |
| Cash flows from financing activities: |  |  |  |  |
| Net increase (decrease) in deposits |  | $(26,155)$ |  | 210,837 |
| Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase and other short-term borrowings |  | 18,119 |  | $(75,839)$ |
| Proceeds from FHLB advances |  |  |  | 185,400 |
| Repayment of FHLB advances |  | $(18,000)$ |  | $(152,507)$ |
| Issuance of preferred stock and warrants, net of issuance costs |  | 64,632 |  |  |
| Repurchase of preferred stock and warrants |  | $(66,179)$ |  |  |
| Common stock issuance |  | 29,569 |  | 329 |
| Common stock repurchased |  | (325) |  | (128) |
| Dividends paid on preferred stock |  | $(1,115)$ |  |  |
| Dividends paid on common stock |  | $(6,012)$ |  | $(5,201)$ |
| Stock options exercised |  | 147 |  | 178 |
| Net cash provided by (used in) financing activities |  | $(5,319)$ |  | 163,069 |
| Net increase in cash and cash equivalents |  | 125,950 |  | $(15,196)$ |
| Cash and cash equivalents at beginning of period |  | 49,465 |  | 95,333 |
| Cash and cash equivalents at end of period | \$ | 175,415 | \$ | 80,137 |
| Supplemental Disclosures: |  |  |  |  |
| Cash paid for: |  |  |  |  |

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| Interest | $\mathbf{3 2 , 3 0 3}$ | $\$$ | 48,845 |  |
| :--- | ---: | ---: | :---: | :---: |
| Income taxes | $\mathbf{\$}$ | $\mathbf{5 , 4 5 5}$ | $\$$ | 10,091 |

The Accompanying Notes are an Integral Part of the Financial Statements.

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## SCBT Financial Corporation and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

## Note 1 Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and disclosures required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain prior period information has been reclassified to conform to the current period presentation, and these reclassifications had no impact on net income or equity as previously reported. Operating results for the nine months ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009.

The condensed consolidated balance sheet at December 31, 2008, has been derived from the audited financial statements at that date, but does not include all of the information and disclosures required by accounting principles generally accepted in the United States for complete financial statements.

The information contained in the consolidated financial statements and accompanying notes included in SCBT Financial Corporation s (the
Company ) annual report on Form 10-K for the year ended December 31, 2008 should be referenced when reading these unaudited condensed consolidated financial statements.

Subsequent events have been evaluated through November 9, 2009, which is the date of financial statement issuance.

## Note 2 Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standard ( SFAS ) No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162. This statement modifies the Generally Accepted Accounting Principles ( GAAP ) hierarchy by establishing only two levels of GAAP, authoritative and nonauthoritative accounting literature. Effective July 2009, the FASB Accounting Standards Codification ( ASC ), also known collectively as the Codification, is considered the single source of authoritative U.S. accounting and reporting standards, except for additional authoritative rules and interpretive releases issued by the SEC. Nonauthoritative guidance and literature would include, among other things, FASB Concepts Statements, American Institute of Certified Public Accountants Issue Papers and Technical Practice Aids and accounting textbooks. The Codification was developed to organize GAAP pronouncements by topic so that users can more easily access authoritative accounting guidance. It is organized by topic, subtopic, section, and paragraph, each of which is identified by a numerical designation. FASB ASC 105-10, Generally Accepted Accounting Principles became applicable beginning in third quarter of 2009. All accounting references have been updated, and therefore SFAS references have been replaced with ASC references except for SFAS references that have not been integrated into the codification.

In May 2009, the FASB issued FASB Statement No. 165 found in ASC 855-10, Subsequent Events. The guidance establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. The Company adopted the provisions of ASC 855-10 during the period ended June 30, 2009 which did not impact its financial statements. The Company evaluated all events or transactions that occurred after September 30, 2009, through November 9, 2009, the date the Company issued these financial statements. During this period the Company did not have any material subsequent events that required recognition in the Company s disclosures to the September 30, 2009 financial statements.

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## Note 2 Recent Accounting Pronouncements (continued)


#### Abstract

In April 2009, the FASB issued a FASB Staff Position ( FSP ) 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. FASB ASC 820-10-65-4 in topic 820, Fair Value Measurements and Disclosures, includes the transition and open effective date information related to this FSP. The guidance allows an entity to determine whether a market is not active for a financial asset, considered in relation to normal market activity for that asset, using a list of factors provided in the guidance to aid in making that assessment. If, after evaluating the relevant factors, the evidence indicates the market is not active, the entity would determine whether a quoted price in that market is associated with a distressed transaction. The determination of whether transactions are distressed should be based on the weight of the available evidence. The guidance provides illustrative circumstances that could indicate that a transaction is not orderly (i.e., distressed). More weight should be placed on transactions that are orderly and less weight placed on transactions that are not orderly. The guidance requires new disclosures relating to fair value measurement inputs and valuation techniques (including changes in inputs and valuation techniques). The guidance is effective for periods ending after June 15, 2009 with early adoption permitted. The Company had previously determined that transactions in the market for its pooled trust preferred securities were disorderly using guidance from ASC 820-10-35 to determining the fair value of a financial asset when the market for that asset is not active. Therefore the adoption of ASC 820-10-65-4 did not have a material impact on the Company s results of operations.


In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. FASB ASC 320-10-65-1 in topic 320, Investments Debt and Equity Securities, includes the transition and open effective date information related to this FSP. The guidance will change (1) the method for determining whether an other-than-temporary impairment exists for debt securities and (2) the amount of an impairment charge to be recorded in earnings. To determine whether an other-than-temporary impairment exists, an entity will assess the likelihood of selling the security prior to recovering its cost basis. This is a change from the current requirement for an entity to assess whether it has the intent and ability to hold a security to recovery. If the entity intends to sell the debt security or it is more-likely-than-not that the entity will be required to sell the debt security prior to recovering its cost basis, the security should be written down to fair value with the full charge recorded in earnings. If the entity does not intend to sell the debt security and it is not more-likely-than-not that the entity will be required to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired unless there are credit losses associated with the security. In that case: (1) where credit losses exist, the portion of the impairment related to those credit losses should be recognized in earnings; (2) any remaining difference between the fair value and the cost basis should be recognized as part of other comprehensive income. The entity will be required to present on the face of the income statement both the total of any other-than-temporary impairment loss, and the noncredit portion recorded in other comprehensive income as an adjustment thereto. The entity is required to provide enhanced disclosures, including its methodology and key inputs used for determining the amount of credit losses recorded in earnings. On adoption, the noncredit portion of an other-than-temporary impairment previously recognized in retained earnings should be reclassified to other comprehensive income as a cumulative effect adjustment if the entity does not intend to sell the debt security and it is not more-likely-than-not that the entity will be required to sell the security prior to recovery. The impairment model for equity securities is unaffected by this guidance. The guidance is effective for periods ending after June 15, 2009 with early adoption permitted. See Note 3 Investment Securities for the effect of the adoption of this guidance.

In April 2009, the FASB issued FSP No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. FASB ASC 825-10-65-1 in topic 825, Financial Instruments, includes the transition and open effective date information related to this FSP. The guidance will increase the frequency of fair value disclosures from annual only to quarterly to provide financial statement users with more timely information about the effects of current market conditions on their financial instruments. The guidance requires public entities to disclose in their interim financial statements the fair value of all financial instruments within the scope of FASB ASC 825-10-50 as well as the method(s) and significant assumptions used to estimate the fair value of those financial instruments. The guidance is effective for periods ending after June 15, 2009 with early adoption permitted. While the Company expanded its disclosure in accordance with the guidance, its adoption did not have a material impact on the Company s results of operations.

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## Note 2 Recent Accounting Pronouncements (continued)

In April 2009, the FASB issued FSP No. FAS 141(R)-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies. FASB ASC 805-10-65-1 in topic 805, Business Combinations, includes the transition and open effective date information related to this FSP. The guidance amends and clarifies the accounting for assets acquired and liabilities assumed in a business combination that arise from contingencies. Assets acquired and liabilities assumed in a business combination that arise from contingencies should be recognized at fair value on the acquisition date if fair value can be determined during the measurement period. If fair value can not be determined, companies should typically account for the acquired contingencies using existing guidance. Contingent consideration arrangements of an acquiree assumed by the acquirer as part of a business combination will be accounted for as contingent consideration by the acquirer. The guidance is effective for fiscal years beginning after December 15,2008 . The Company will prospectively apply the guidance to all business combinations completed on or after January 1, 2009. The Company has no business combinations currently scheduled.

In June 2008, the FASB issued a FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities. FASB ASC 260-10-65-2 in topic 260, Earnings Per Share, includes the transition and open effective date information related to this FSP. The guidance applies to the calculation of earnings per share (EPS ) for share-based payment awards with rights to dividends or dividend equivalents. Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of EPS pursuant to the two-class method. This guidance is effective for financial statements issued in fiscal years beginning after December 15, 2008. Adoption of this guidance did not have a significant impact on the Company s EPS calculation and related disclosures.

In April 2008, the FASB issued FSP No. 142-3, Determination of the Useful Life of Intangible Assets. FASB ASC 350-30-65-1 in topic 350, Intangibles Goodwill and Other, includes the transition and open effective date information related to this FSP. The guidance amends the factors an entity should consider in developing renewal or extension assumptions used in determining the useful life of recognized intangible assets. This new guidance applies prospectively to intangible assets that are acquired individually or with a group of other assets in business combinations and asset acquisitions. The guidance is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. Adoption of the guidance will be prospective on any future acquisitions by the Company.

In February 2008, the FASB issued FSP No. FAS 157-2, Effective Date of FASB Statement No. 157. FASB ASC 820-10-65-1 in topic 820, Fair Value Measurements and Disclosures, includes the transition and open effective date information related to this FSP. The guidance deferred the effective date of the disclosure requirement for nonfinancial assets and nonfinancial liabilities until the beginning the first quarter of 2009. The Company has adopted the guidance (see Note 10 Fair Value).

## Note 3 Investment Securities

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The following is the amortized cost and fair value of investment securities held to maturity:

| (Dollars in thousands) | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2009: |  |  |  |  |  |  |  |  |
| State and municipal obligations | \$ | 21,540 | \$ | 513 | \$ | (24) | \$ | 22,029 |
| December 31, 2008: |  |  |  |  |  |  |  |  |
| State and municipal obligations | \$ | 24,228 | \$ | 84 | \$ | (735) | \$ | 23,577 |

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## Note 3 Investment Securities (continued)

The following is the amortized cost and fair value of investment securities available for sale:


[^0]** - Mortgage-backed securities are issued by government-sponsored enterprises.

The following is the amortized cost and fair value of other investment securities:

| (Dollars in thousands) | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2009: |  |  |  |  |  |  |  |  |
| Federal Reserve Bank stock | \$ | 5,132 | \$ |  | \$ |  | \$ | 5,132 |
| Federal Home Loan Bank stock |  | 8,952 |  |  |  |  |  | 8,952 |
| Investment in unconsolidated subsidiaries |  | 1,332 |  |  |  |  |  | 1,332 |
|  | \$ | 15,416 | \$ |  | \$ |  | \$ | 15,416 |
| December 31, 2008: |  |  |  |  |  |  |  |  |
| Federal Reserve Bank stock | \$ | 4,337 | \$ |  | \$ |  | \$ | 4,337 |
| Federal Home Loan Bank stock |  | 9,110 |  |  |  |  |  | 9,110 |
| Investment in unconsolidated subsidiaries |  | 1,332 |  |  |  |  |  | 1,332 |
|  | \$ | 14,779 | \$ |  | \$ |  | \$ | 14,779 |

The Company has determined that the investment in Federal Reserve Bank stock and Federal Home Loan Bank stock is not other than temporarily impaired as of September 30, 2009 and ultimate recoverability of the par value of these investments is probable.

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## Note 3 Investment Securities (continued)

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The amortized cost and fair value of investment securities at September 30, 2009 by contractual maturity are detailed below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.


Information pertaining to the Company s securities available for sale with gross unrealized losses at September 30, 2009 and December 31, 2008, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position is as follows:


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## Note 3 Investment Securities (continued)

The following table presents a rollforward of the amount of credit losses on the Company s investment securities recognized in earnings for the three and nine months ended September 30, 2009 for debt securities held and not intended to be sold:

|  | Three Months Ended <br> September 30, <br> $\mathbf{2 0 0 9}$ | Nine Months Ended <br> September 30, <br> 2009 |
| :--- | ---: | ---: |
| (Dollars in thousands) <br> Balance at beginning of period <br> Credit losses on debt securities for which other-than-temporary impairment <br> was not previously recognized | $\$$ | 544 |

During the three months ended September 30, 2009, the Company evaluated its pooled trust preferred collateralized debt obligations ( TRUPs ) for Other-than-Temporary Impairment ( OTTI ). As a result of this analysis, the Company recorded $\$ 2.2$ million in credit-related OTTI charges in earnings. This OTTI charge was taken on six of the eight TRUPs, and ranged from $\$ 39,000$ to $\$ 699,000$ per security. In addition, the Company recognized $\$ 1.9$ million, or $\$ 3.0$ million on a pre-tax basis, for the non-credit impairment associated with the same six TRUPs in other comprehensive income ( OCI ) (equity).

During the three months ended June 30, 2009, the Company adopted FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-than-Temporary Impairments, in FASB ASC 320-10-65-1 which requires that credit related OTTI on debt securities be recognized in earnings while noncredit related OTTI on debt securities not expected to be sold be recognized in OCI. As a result of its analysis, the Company recorded $\$ 544,000$ in credit-related OTTI charges in earnings during the three months ended June 30, 2009. This OTTI charge in earnings was taken on two pooled TRUPs that are classified as available for sale securities. In addition, the Company recognized $\$ 1.2$ million, or $\$ 1.9$ million on a pre-tax basis, for the non-credit impairment associated with the same two TRUPs in OCI (in equity).

On at least a quarterly basis, the Company reviews its investment portfolio for indications of impairment. This review includes analyzing the length of time and the extent to which fair value has been lower than the cost, the financial condition and near-term prospects of the issuers, including any specific events which may influence the operations of the issuers. The Company evaluates its intent and ability to hold investments for a period of time sufficient to allow for any anticipated recovery in the market, including consideration of its investment strategy, its cash flow needs, liquidity position, capital adequacy and interest rate risk position. Additionally, the risk of further OTTI charges may be influenced by additional bank failures, prolonged recession of the U.S. economy, changes in real estate values, interest deferrals, and whether the federal government continues to provide financial assistance to financial institutions.

The TRUPs represent beneficial interests in securitized financial assets that the Company analyzes within the scope of FASB ASC 320,
Investments Debt and Equity Securities and are evaluated for OTTI using management s best estimates of future cash flows. If these estimated cash flows determine that it is probable an adverse change in the discounted present value of future cash flows has occurred, then an OTTI charge would be recognized in accordance with FASB ASC 320, Investments Debt and Equity Securities. There is risk that this continued collateral deterioration would result in the Company recording OTTI charges in the future.

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## Note 3 Investment Securities (continued)

At September 30, 2009, the book value of the Company s TRUPs totaled $\$ 14.3$ million with an estimated fair value of $\$ 8.0$ million. One of these securities is a senior tranche (MMCaps I A) and the remaining seven securities are mezzanine tranches. As of March 31, 2009, all of these securities were downgraded by both Moody s and Fitch, except for the MMCaps I A security which is rated A3/AAA. There have been no further changes in the securities ratings as of June 30, 2009 or as of September 30, 2009.

As of September 30, 2009, the following table provides detail of the Company s pooled TRUPs, which all have been in an unrealized loss position greater than twelve months:

|  |  | Current Information for the Securities |  |  |  |  |  |  |  |  | Deferral / Default Statistics |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Class |  |  | Book Value |  | Fair Value |  | coss | Credit <br> Ratings <br> (1) | Receiving <br> Principal / <br> Interest <br> Contractually at 9/30/09? | Deferral / <br> Defaults \% of Total Collateral <br> Balance (3) |  | cess S <br> mount | dination (4) \% of Current Performing Collateral |
| PreTSL IX B-3 | Mezzanine | 51 | \$ | 2,283 | \$ | 1,301 | \$ | (982) | $\mathrm{Ca} / \mathrm{CC}$ | Yes / Yes | 26.3\% | \$ | 1,300 | 0.4\% |
| PreTSL X B-1 | Mezzanine | 58 |  | 2,428 |  | 1,038 |  | $(1,390)$ | $\mathrm{Ca} / \mathrm{CC}$ | Yes / No <br> (2) | 28.6\% | \$ |  | 0.0\% |
| PreTSL X B-3 | Mezzanine | 58 |  | 679 |  | 297 |  | (382) | $\mathrm{Ca} / \mathrm{CC}$ | Yes / No <br> (2) | 28.6\% | \$ |  | 0.0\% |
| PreTSL XI B-1 | Mezzanine | 67 |  | 2,961 |  | 1,444 |  | $(1,517)$ | $\mathrm{Ca} / \mathrm{CC}$ | Yes / Yes | 17.8\% | \$ | 60,000 | 11.5\% |
| PreTSL XIII B-2 | Mezzanine | 68 |  | 950 |  | 460 |  | (490) | $\mathrm{Ca} / \mathrm{CC}$ | Yes / Yes | 17.0\% | \$ | 44,500 | 10.3\% |
| $\begin{aligned} & \text { PreTSL XIV } \\ & \text { B-2 } \end{aligned}$ | Mezzanine | 63 |  | 1,800 |  | 930 |  | (870) | $\mathrm{Ca} / \mathrm{CC}$ | Yes / Yes | 17.1\% | \$ | 47,500 | 11.0\% |
| PreTSL XVI C | Mezzanine | 58 |  | 435 |  | 210 |  | (225) | $\mathrm{Ca} / \mathrm{CC}$ | Yes / No <br> (2) | 27.9\% | \$ | 1,000 | 0.0\% |
| MMCaps I A | Senior | 29 |  | 2,723 |  | 2,274 |  | (449) | $\begin{aligned} & \text { A3 / } \\ & \text { AAA } \end{aligned}$ | Yes / Yes | 9.2\% | \$ | 81,004 | 32.6\% |
| Total |  |  | \$ | 14,259 | \$ | 7,954 | \$ | $(6,305)$ |  |  |  |  |  |  |

## Notes to table above:

(1) Credit Ratings represent Moody $s$ and Fitch ratings (S\&P does not rate these securities).
(2) Interest on this security is currently not being paid in cash, but is being added (capitalized) to the bond balance, a process known as a payment in kind ( PIK ). This is the result of a current, temporary interest shortfall being experienced due to the amount of deferrals/defaults within the given deal, and therefore, there is not enough interest available to pay the current interest on the given class of notes or breaching the principal coverage test of the class of notes immediately senior to the given class. The Company has three TRUPs, PreTSL X B-1, X B-3, and XVI C, which are PIKing.
(3) This ratio represents the amount of specific deferrals/defaults that are known or projected for the following quarter to the total amount of collateral for a given deal. Fewer deferrals/defaults produce a lower ratio.

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(4) Excess subordination amount is the additional defaults/deferrals necessary in the next reporting period to deplete the entire credit enhancement (excess interest and over-collateralization) beneath our tranche within each pool to the point that would cause a break in yield. This amount assumes that all currently performing collateral continues to perform. A break in yield means that our security would not be expected to receive all the contractual cash flows (principal and interest) by maturity. The percent of current performing collateral is the ratio of the excess subordination amount to current performing collateral a higher percent means there is more excess subordination to absorb additional defaults/deferrals, and the better our security is protected from loss.

When evaluating TRUPs for OTTI, the Company determines a credit related portion and a noncredit related portion. The credit related portion is recognized in earnings and represents the net present value of the expected shortfall in future cash flows. The noncredit related portion is recognized in other comprehensive income, and represents the difference between the book value and the fair value of the security less the amount of the credit related impairment. A discounted cash flow analysis under FASB ASC 320, Investments Debt and Equity Securities, provides the best estimate of credit related OTTI for these securities. The determination of whether it is probable that an adverse change in estimated cash flows has occurred is evaluated by comparing the present value of the estimated cash flows previously projected (at June 30, 2009) with the present value of the projected remaining cash flows at September 30, 2009. The Company considers this cash flow analysis to be its primary evidence when determining whether credit related OTTI exists.

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## Note 3 Investment Securities (continued)

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Results of a discounted cash flow test are significantly affected by other variables such as the estimate of future cash flows, credit worthiness of the underlying issuers and determination of the likelihood of defaults of the underlying collateral. Below is a description of the process employed by the Company in reviewing these TRUPs:
I. Review of Individual Issuers/Banks

Within each of the eight pooled trust preferred securities, the Company reviews each issuer (typically a bank or insurance company) individually. This review includes obtaining quarterly financial information and monitoring news releases and pertinent information relative to those issuers on a daily basis. The Company specifically reviews the financial ratios of asset quality (including Texas ratio analysis), capitalization, earnings trends, profitability, capital adequacy and participation in the Troubled Asset Relief Program of each issuer. The Company believes the Texas Ratio ( TR ) is a prominent indicator of the stress a financial institution is experiencing. The information is compiled both on a specific issuer basis and on a pooled basis relative to each security. The TR is calculated by taking nonperforming assets and loans, including past due 90 days or more, divided by tangible equity plus loan loss reserve. Specifically, the Company accounts for defaults that have occurred, deferrals which have occurred, and then for deferrals/defaults for which we have specific information that indicates a deferral/default is likely to occur and create specific loss and recovery assumptions for each bank in these categories. In addition, the Company stratifies the pooled information for the performing issuers based upon the TR to assess the at risk issuers within each security. Based on the results of this analysis, the Company ensures that actual deferrals/defaults as well as forecasted deferrals/defaults of specific institutions are appropriately factored into the cash flow projections for each security. This review is used to provide a reasonableness and sensitivity analysis of the assumptions used to support the discounted cash flow analysis results described below in III.

## II. Break in Yield ( BIY )/Stress Analysis

The Company has received analyses from outside analysts that are reviewed. This data provides the Company with an indication of how much more in immediate deferrals/defaults are needed to trigger a BIY of the security. A BIY means that the TRUPs would not be expected to collect all contractual cash flows (principal and interest) by maturity. This BIY analysis does not project any future defaults; rather, it solves for the amount of deferrals that would trigger a BIY if the deferrals occurred at the next payment date. This stress analysis is used as an indicator which allows the Company to make reasonable judgments regarding the likelihood of the existence of OTTI at any reporting date. Excess subordination is considered by the Company to be the amount of immediate additional defaults/deferrals necessary to deplete the entire credit enhancement beneath our tranche within each pool to the point that results in a BIY. A declining ratio of excess subordination to performing collateral is an indicator of the need for additional review, such as comparing back to the credit quality of the pool of issuing banks.

## III. Discounted Cash Flow Analysis

Next, management evaluates each of these securities under FASB ASC 325-40-65-1 and ASC 320-10-65-1, considering the context of our deemed likelihood (or not) of OTTI garnered from the stress analysis above. When performing this detailed cash flow analysis, management works with independent third parties to identify its best estimate of the cash flows to be collected over the life of the security. If the estimated results of the present value of expected cash flows is less than the amortized cost basis of the security, an OTTI is considered to have occurred (a credit loss exists). If there is no credit loss, then any impairment is deemed to be temporary.

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## Note 3 Investment Securities (continued)

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The following assumptions were used at September 30, 2009:

- The Company assumes all currently existing defaults will have a $0 \%$ recovery rate, and all currently existing deferrals will default immediately and will have a $15 \%$ recovery rate after two years;
- Using information from the pool s trustee, the Company projects specific additional deferrals/defaults for institutions that are likely to defer or default but have not made public announcements as of the date of the analysis;
- The Company assumes that additional annual deferrals/defaults would be 3\% (annually) in 2009; 3\% in 2010; $2.5 \%$ in $2011 ; 2.0 \%$ in 2012; $1.0 \%$ in 2013; and 25 basis points applied annually (each year) until maturity. Management changed to these assumptions in the second quarter of 2009 given the continued and accelerated pace of bank failures, and therefore deferrals / defaults within each security. The annual deferral/default rates assumed for 2009-2013 are representative of the rate of bank failures which occurred from 1988-1992 from statistics provided by FTN Financial on FDIC bank failures each year from 1934-2008;
- The Company assumes recoveries on future projected deferrals/defaults will be at an aggregate rate of 5\% after two-years (a two-year lag) lowered from $15 \%$ at June 30, 2009;
- The Company assumes prepayments of $1 \%$ annually to reflect the current environment and a change in credit conditions that would lead to a reasonable expectation of very low prepayments.
IV. Review of Test Results and Analysis

Both (Discounted Cash Flow Analysis and BIY/Stress Analysis) of the test results and analyses referenced above are reviewed together to allow management to arrive at a reasonable conclusion of the existence of OTTI at any point in time. Currently, this complete analysis is performed at the end of each reporting period when actual payments have been made by the trustee on each security and cash flows can be modeled, but the data for this analysis is gathered and considered each day as it becomes available.

Based upon the analysis performed by management as of September 30, 2009, the Company deemed it probable that all contractual principal and interest payments on six of the eight TRUPs, except for PreTSL XIV B-2 and MMCaps I A, will not be collected. The analysis on these six TRUPs resulted in a $\$ 2.2$ million credit-related OTTI charge during the three months ended September 30, 2009 and for the nine months ended September 30, 2009 resulted in a $\$ 2.7$ million credit-related OTTI charge.

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## Note 4 Loans and Allowance for Loan Losses

The Company s loan portfolio is comprised of the following:

| (Dollars in thousands) | September 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ | September 30, <br> $\mathbf{2 0 0 8}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commercial non-owner occupied real |  |  |  |  |  |
| estate: | $\mathbf{4 8 4 , 5 4 0}$ | $\$$ | 535,638 | $\$$ | 558,261 |
| Construction and land development | $\$$ | $\mathbf{3 1 1 , 9 0 3}$ | 330,792 | 313,637 |  |
| Commercial non-owner occupied |  |  |  |  |  |
| Total commercial non-owner occupied | $\mathbf{7 9 6 , 4 4 3}$ | 866,430 | 871,898 |  |  |
| real estate |  |  |  |  |  |
| Consumer real estate: | $\mathbf{2 8 4 , 9 4 1}$ | 293,521 | 288,808 |  |  |
| Consumer owner occupied | $\mathbf{2 4 4 , 8 5 5}$ | 222,025 | 212,131 |  |  |
| Home equity loans | $\mathbf{5 2 9 , 7 9 6}$ | 515,546 | 500,939 |  |  |
| Total consumer real estate | $\mathbf{1 , 3 2 6 , 2 3 9}$ | $1,381,976$ | $1,372,837$ |  |  |
| Total real estate | $\mathbf{4 6 1 , 1 9 9}$ | 423,345 | 407,296 |  |  |
| Commercial owner occupied real estate | $\mathbf{1 9 7 , 5 4 4}$ | 251,929 | 231,300 |  |  |
| Commercial and industrial | $\mathbf{1 3 9 , 6 1 7}$ | 141,516 | 130,096 |  |  |
| Other income producing property |  | $\mathbf{7 3 , 8 0 0}$ | 95,098 | 102,415 |  |
| Consumer | $\mathbf{1 1 , 0 0 4}$ | 22,212 | 35,782 |  |  |
| Other loans | $\mathbf{2 , 2 0 9 , 4 0 3}$ | $2,316,076$ | $(31,525)$ | $2,279,726$ |  |
| Total loans | $\mathbf{3 4 , 2 9 7}$ | $(29,199)$ |  |  |  |
| Less, allowance for loan losses | $\mathbf{2 , 1 7 5 , 1 0 6}$ | $\$$ | $2,284,551$ | $\$$ | $2,250,527$ |
| Loans, net |  |  |  |  |  |

An analysis of the changes in the allowance for loan losses is as follows:

|  |  | September 30, |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  |
| Balance at beginning of period | $\$$ | $\mathbf{3 1 , 5 2 5}$ | $\$$ | 26,570 |
| Loans charged-off | $\mathbf{( 1 4 , 8 9 1 )}$ | $(4,474)$ |  |  |
| Recoveries of loans previously charged-off | $\mathbf{1 , 1 0 9}$ | 741 |  |  |
| Net charge-offs | $\mathbf{( 1 3 , 7 8 2 )}$ | $(3,733)$ |  |  |
| Provision for loan losses | $\mathbf{1 6 , 5 5 4}$ | 6,362 |  |  |
| Balance at end of period | $\mathbf{3 4 , 2 9 7}$ | $\$$ | 29,199 |  |

At September 30, 2009 and 2008, there were $\$ 28.2$ million and $\$ 10.8$ million, respectively, of loans classified as impaired because it is probable that the Company will be unable to collect all principal and interest payments due according to the terms of the related loan agreements. Specific reserves allocated to these impaired loans totaled $\$ 2.8$ million and $\$ 525,000$ at September 30, 2009 and 2008, respectively. At September 30, 2009, there were approximately $\$ 15.1$ million of impaired loans with specific reserves. At September 30, 2009, there were approximately $\$ 13.1$ million in impaired loans for which there are no specific reserves. The average recorded investments in impaired loans for the quarters ended September 30, 2009 and 2008 were $\$ 25.7$ million and $\$ 859,000$, respectively.

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Note 5 Deposits

The Company s total deposits are comprised of the following:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit | \$ | 920,265 | \$ | 1,131,828 | \$ | 1,116,379 |
| Interest-bearing demand deposits |  | 707,603 |  | 575,991 |  | 558,589 |
| Demand deposits |  | 335,566 |  | 303,689 |  | 313,700 |
| Savings deposits |  | 161,443 |  | 141,379 |  | 147,562 |
| Other time deposits |  | 2,242 |  | 387 |  | 2,497 |
| Total deposits | \$ | 2,127,119 | \$ | 2,153,274 | \$ | 2,138,727 |

The aggregate amounts of time deposits in denominations of $\$ 100,000$ or more at September 30, 2009, December 31, 2008, and September 30, 2008 were $\$ 474.3$ million, $\$ 510.2$ million and $\$ 509.7$ million, respectively. The Company did not have brokered certificates of deposit at September 30, 2009. The Company had brokered certificates of deposits of $\$ 110.0$ million and $\$ 106.2$ million, respectively, at December 31, 2008 and September 30, 2008.

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On May 20, 2009, the Company entered into a repurchase letter agreement with the United States Department of the Treasury, pursuant to which the Company repurchased all 64,779 shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series T, having a liquidation preference of $\$ 1,000$ per share for an aggregate purchase price of approximately $\$ 64.8$ million, which included accrued and unpaid dividends of approximately $\$ 45,000$. Previously, on January 16, 2009, the Company issued and sold the Preferred Shares, along with a warrant to purchase 303,083 shares of the Company s common stock, to the Treasury for an aggregate purchase price of $\$ 64.8$ million as part of the Treasury s Troubled Assets Relief Program Capital Purchase Program, pursuant to a Purchase Letter Agreement.

The Company recognized a charge of approximately $\$ 3.3$ million for the nine months ended September 30, 2009 in the form of an accelerated dividend to account for the difference between the original purchase price for the preferred stock and its redemption price. In addition to this charge, the Company recognized a dividend on the preferred stock including the accretion on the preferred stock discount of approximately $\$ 1.1$ million, for a total effective dividend of approximately $\$ 4.7$ million for the nine months ended September 30, 2009, charged to net income available to common shareholders.

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On June 24, 2009, the Company entered into an agreement with the Treasury to repurchase the warrant that was issued to the Treasury in connection with the preferred stock. Pursuant to the terms of the agreement, the Company repurchased the warrant for a purchase price of $\$ 1.4$ million. As a result of the warrant repurchase, the Company has repurchased all securities issued to the Treasury under the Capital Purchase Program.

## Note 7 Retirement Plans

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The Company and its subsidiary bank provide certain retirement benefits to their employees in the form of a non-contributory defined benefit pension plan and an employees savings plan. The non-contributory defined benefit pension plan covers all employees hired on or before December 31, 2005, who have attained age 21, and who have completed one year of eligible service. Employees hired on or after January 1, 2006 are not eligible to participate in the non-contributory defined benefit pension plan. On this date, a new benefit formula applies only to participants who have not attained age 45 or who do not have five years of service. During the nine months ended September 30, 2009, the Company suspended the accrual of benefits for plan participants under the non-contributory defined benefit plan and recorded a curtailment gain in earnings of $\$ 782,000$, before tax, and a change in pension liability for plan curtailment of $\$ 1.3$ million, net of tax, in other comprehensive income.

The components of net periodic pension expense recognized during the three and nine months ended September 30 are as follows:


The Company contributed $\$ 350,000$ and $\$ 1.1$ million to the pension plan for the three and nine months ended September 30, 2009 and anticipates making similar additional quarterly contributions during the remainder of the year.

Electing employees are eligible to participate in the employees savings plan, under the provisions of Internal Revenue Code Section 401(k), after attaining age 21. Plan participants elect to contribute portions of their annual base compensation as a before tax contribution. The Company matches $50 \%$ of these contributions up to a $6 \%$ employee contribution for employees hired before January 1, 2006 who were age 45 and higher with five or more vesting years of service. The Company matches $100 \%$ of these contributions up to a $6 \%$ employee contribution for current employees under age 45 or with less than five years of service. Employees hired on January 1, 2006 or thereafter will not participate in the defined benefit pension plan, but are eligible to participate in the employees savings plan and the Company matches $100 \%$ of the employees contributions up to a $6 \%$. Effective April 1, 2009, the Company temporarily suspended the employer match contribution to all participants in the plan.

Employees can enter the savings plan on or after the first day of each month. The employee may enter into a salary deferral agreement at any time to select an alternative deferral amount or to elect not to defer in the Plan. If the employee does not elect an investment allocation, the plan administrator will select a retirement-based portfolio according to the employee s number of years until normal retirement age. The plan s investment valuations are generally provided on a daily basis.

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## Note 8 Earnings Per Share

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Basic earnings per share are calculated by dividing net income available to common shareholders by the weighted-average shares of common stock outstanding during each period. The Company s diluted earnings per share are based on the weighted-average shares of common stock outstanding during each period plus the maximum dilutive effect of common stock issuable upon exercise of stock options or vesting of restricted shares. The weighted-average number of shares and equivalents are determined after giving retroactive effect to stock dividends and stock splits.

The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended September 30 :

| (Dollars and shares in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Basic earnings per share: |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 2,171 | \$ | 124 | \$ | 7,402 | \$ | 12,236 |
|  |  |  |  |  |  |  |  |  |
| Weighted-average basic shares |  | 12,547 |  | 10,121 |  | 11,874 |  | 10,111 |
| Basic earnings per share | \$ | 0.17 | \$ | 0.01 | \$ | 0.62 | \$ | 1.21 |
|  |  |  |  |  |  |  |  |  |
| Diluted earnings per share: |  |  |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 2,171 | \$ | 124 | \$ | 7,402 | \$ | 12,236 |
|  |  |  |  |  |  |  |  |  |
| Weighted-average basic shares |  | 12,547 |  | 10,121 |  | 11,874 |  | 10,111 |
| Effect of dilutive securities |  | 58 |  | 153 |  | 48 |  | 141 |
| Weighted-average dilutive shares |  | 12,605 |  | 10,274 |  | 11,922 |  | 10,252 |
| Diluted earnings per share | \$ | 0.17 | \$ | 0.01 | \$ | 0.62 | \$ | 1.19 |

The calculation of diluted earnings per share excludes outstanding stock options that have exercise prices greater than the average market price of the common shares for the year as follows:

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Number of shares | 256,925 | 45,545 | 256,925 | 57,095 |
| Range of exercise prices | $\$ 25.53-$ | $\$ 34.65-$ | $\$ 25.53-$ | $\$ 32.82-$ |
|  | $\$ 39.74$ | $\$ 39.74$ | $\$ 39.74$ | $\$ 39.74$ |

## Note 9 Share-Based Compensation

The Company s 1999 and 2004 stock option programs are long-term retention programs intended to attract, retain, and provide incentives for key employees and non-employee directors in the form of incentive and non-qualified stock options and restricted stock.

## Stock Options

With the exception of non-qualified options granted to directors under the 1999 and 2004 plans, which in some cases may be exercised at any time prior to expiration and in some other cases may be exercised at intervals less than one year following the grant date, incentive stock options granted under the plans may not be exercised in whole or in part within one year following the date of the grant, as these incentive stock options

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become exercisable in $25 \%$ increments ratably over the four year period following the grant date. The options are granted at an exercise price at least equal to the fair value of the common stock at the date of grant and have terms ranging from five to ten years. No options were granted under the 1999 plan after January 2, 2004, and the plan is closed other than for any options still unexercised and outstanding. The 2004 plan is the only plan from which new share-based compensation grants may be issued. It is the Company s policy to grant options out of the 661,500 shares registered under the 2004 plan.

## Note 9 Share-Based Compensation (continued)

Activity in the Company s stock option plans is summarized in the following table. All information has been retroactively adjusted for stock dividends and stock splits.

| Options |  | Number of Shares |  | Weighted- <br> Average <br> Exercise <br> Price | WeightedAverage Remaining Contractual Life (Yrs.) |  | Aggregate <br> Intrinsic <br> Value (000 s) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1,2009 |  | 351,553 | \$ | 26.94 |  |  |  |
| Granted |  | 33,288 |  | 27.48 |  |  |  |
| Exercised |  | $(9,702)$ |  | 15.13 |  |  |  |
| Expired/Forfeited |  | (477) |  | 37.01 |  |  |  |
| Outstanding at September 30, 2009 |  | 374,662 |  | 27.28 | 5.14 | \$ | 1,185 |
| Exercisable at September 30, 2009 |  | 300,377 |  | 26.21 | 4.36 | \$ | 1,165 |
| Weighted-average fair value of options granted during the year | \$ | 9.75 |  |  |  |  |  |

The fair value of options is estimated at the date of grant using the Black-Scholes option pricing model and expensed over the options vesting periods. The following weighted-average assumptions were used in valuing options issued:

|  | Nine Months Ended <br> September 30, <br>  <br> Dividend yield $\mathbf{2 0 0 9}$ |  |  | $\mathbf{2 0 0 8}$ |
| :--- | :---: | :---: | :---: | :---: |
| Expected life | $\mathbf{2 . 0 0 \%}$ | $1.87 \%$ |  |  |
| Expected volatility | $\mathbf{6}$ years | 6 years |  |  |
| Risk-free interest rate | $\mathbf{4 5 \%}$ | $37 \%$ |  |  |
| $\mathbf{1 . 8 7 \%}$ | $3.44 \%$ |  |  |  |

As of September 30, 2009, there was $\$ 514,000$ of total unrecognized compensation cost related to nonvested stock option grants under the plans. The cost is expected to be recognized over a weighted-average period of 1.31 years as of September 30, 2009. The total fair value of shares vested during the nine months ended September 30, 2009 was $\$ 309,000$.

## Restricted Stock

The Company from time-to-time also grants shares of restricted stock to key employees and non-employee directors. These awards help align the interests of these employees and directors with the interests of the shareholders of the Company by providing economic value directly related to increases in the value of the Company s stock. The value of the stock awarded is established as the fair market value of the stock at the time of

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the grant. The Company recognizes expenses, equal to the total value of such awards, ratably over the vesting period of the stock grants. Grants to employees have typically vested over a 48 -month period, and beginning in 2007, some grants cliff vest after four years. Also, some grants issued during 2008 to certain employees cliff vest after ten years. Grants to non-employee directors typically vest within a 12 -month period. On January 22, 2009, the Company issued 69,600 shares of restricted stock to replace the cash-based Supplemental Executive Retirement Plan agreements for three executives of the Company. These grants vest on December 31 of each year with final vesting at the end of the month in which the executive reaches his retirement age of 60 years old.

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## Note 9 Share-Based Compensation (continued)

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Nonvested restricted stock for the nine months ended September 30, 2009 is summarized in the following table. All information has been retroactively adjusted for stock dividends and stock splits.

| Restricted Stock | Shares | Weighted- <br> Average <br> Grant-Date <br> Fair Value |  |
| :--- | ---: | ---: | ---: |
| Nonvested at January 1, 2009 | 99,557 | $\$$ | 31.57 |
| Granted | 93,257 | 26.77 |  |
| Vested | $(28,410)$ | 26.69 |  |
| Forfeited | $(3,855)$ | 32.82 |  |
| Nonvested at September 30, 2009 | 160,549 | 29.62 |  |

As of September 30, 2009, there was $\$ 3.5$ million of total unrecognized compensation cost related to nonvested restricted stock granted under the plans. This cost is expected to be recognized over a weighted-average period of 5.1 years as of September 30, 2009. The total fair value of shares vested during the nine months ended September 30, 2009 was $\$ 758,000$.

Note 10 Commitments and Contingent Liabilities

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In the normal course of business, the Company makes various commitments and incurs certain contingent liabilities, which are not reflected in the accompanying financial statements. The commitments and contingent liabilities include guarantees, commitments to extend credit, and standby letters of credit. At September 30, 2009, commitments to extend credit and standby letters of credit totaled $\$ 500.5$ million. The Company does not anticipate any material losses as a result of these transactions.

## Note 11 Fair Value

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FASB ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States, and enhances disclosures about fair value measurements. FASB ASC 820 clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Available for sale securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

FASB ASC 820 establishes a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value as follows:

Level 1 Observable inputs such as quoted prices in active markets;

Level 2 Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3 Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Following is a description of valuation methodologies used for assets recorded at fair value.

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## Note 11 Fair Value (continued)

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## Investment Securities

Securities available for sale are valued on a recurring basis at quoted market prices where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange or U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities and debentures issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets. Securities held to maturity are valued at quoted market prices or dealer quotes similar to securities available for sale. The carrying value of Federal Reserve Bank and Federal Home Loan Bank stock approximates fair value based on their redemption provisions.

Pooled trust preferred securities are Level 3 securities under the three-tier fair value hierarchy because of an absence of observable inputs for these and similar securities in the debt markets. The Company has determined that (1) there are few observable transactions and market quotations available and they are not reliable for purposes of determining fair value at September 30, 2009, and (2) an income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be equally or more representative of fair value than the market approach valuation technique used at prior measurement dates. This income valuation approach requires numerous steps in determining fair value. These steps include estimating credit quality of the collateral, generating asset defaults, forecasting cash flows for underlying collateral, and determining losses given default assumption.

## Mortgage Loans Held for Sale

Mortgage loans held for sale are carried at the lower of cost or market value. The fair values of mortgage loans held for sale are based on commitments on hand from investors within the secondary market for loans with similar characteristics. As such, the fair value adjustments for mortgage loans held for sale is nonrecurring Level 2.

## Loans

The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan may be considered impaired and an allowance for loan losses may be established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment using estimated fair value methodologies. The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At September 30, 2009, substantially all of the impaired loans were evaluated based on the fair value of the collateral because such loans were considered collateral dependent. Impaired loans, where an allowance is established based on the fair value of collateral, require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company considers the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company considers the impaired loan as nonrecurring Level 3 .

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OREO, consisting of properties obtained through foreclosure or in satisfaction of loans, is reported at the lower of cost or fair value, determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources, adjusted for estimated selling costs (Level 2). At the time of foreclosure, any excess of the loan balance over the fair value of the real estate held as collateral is treated as a charge against the allowance for loan losses. Gains or losses on sale and generally any subsequent adjustments to the value are recorded as a component of OREO expense.

Derivative Financial Instruments

Fair value is estimated using pricing models of derivatives with similar characteristics, at which point the derivatives are classified within Level 2 of the hierarchy. (See Note 14 - Derivative Financial Instruments for additional information).

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## Note 11 Fair Value (continued)

The tables below present the recorded amount of assets and liabilities measured at fair value on a recurring basis.
$\left.\begin{array}{llllllll} & & \begin{array}{c}\text { Quoted Prices } \\ \text { In Active } \\ \text { Markets }\end{array} \\ \text { for Identical } \\ \text { Assets } \\ \text { (Level 1) }\end{array}\right)$

| (Dollars in thousands) |  | $\begin{gathered} \text { Fair Value } \\ \text { December 31, } \\ 2008 \end{gathered}$ |  | Quoted Prices <br> In Active <br> Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises debt | \$ | 28,672 | \$ |  | \$ | 28,672 | \$ |  |
| State and municipal obligations |  | 10,558 |  |  |  | 10,558 |  |  |
| Mortgage-backed securities |  | 133,505 |  |  |  | 133,505 |  |  |
| Trust preferred (collateralized debt obligations) |  | 10,083 |  |  |  |  |  | 10,083 |
| Corporate stocks |  | 402 |  | 367 |  | 35 |  |  |
| Total securities available for sale | \$ | 183,220 | \$ | 367 | \$ | 172,770 | \$ | 10,083 |

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## Note 11 Fair Value (continued)

$\left.\begin{array}{lllllll} & & \begin{array}{c}\text { Quoted Prices } \\ \text { In Active } \\ \text { Markets }\end{array} \\ \text { for Identical } \\ \text { Assets } \\ \text { (Level 1) }\end{array}\right)$

Changes in Level 3 Fair Value Measurements

When a determination is made to classify a financial instrument within Level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, since Level 3 financial instruments typically include, in addition to the unobservable or Level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources), the gains and losses below include changes in fair value due in part to observable factors that are part of the valuation methodology.

A reconciliation of the beginning and ending balances of Level 3 assets and liabilities recorded at fair value on a recurring basis for the nine months ended September 30, 2009 is as follows:

| (Dollars in thousands) | Assets |  | Liabilities |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value, January 1, 2009 | \$ | 10,083 | \$ |  |
| Total realized and unrealized gains (losses) included in other comprehensive income |  | $(2,126)$ |  |  |
| Purchases, issuances and settlements, net |  | (3) |  |  |
| Transfers in and/or out of level 3 |  |  |  |  |
| Fair value, September 30, 2009 | \$ | 7,954 | \$ |  |
| Total unrealized gains (losses), net of tax, included in accumulated other comprehensive income related to financial assets and liabilities still on the consolidated balance sheet at September 30, 2009 | \$ | $(3,910)$ | \$ |  |

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## Note 11 Fair Value (continued)

The tables below present the recorded amount of assets and liabilities measured at fair value on a nonrecurring basis.

| (Dollars in thousands) |  | Fair Value September 30, 2009 | Quoted Prices <br> In Active <br> Markets <br> for Identical <br> Assets <br> (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans | \$ | 19,653 | \$ | \$ | 13,112 | \$ | 6,541 |
| OREO |  | 4,189 |  |  | 4,189 |  |  |
| (Dollars in thousands) |  | $\begin{gathered} \text { Fair Value } \\ \text { December 31, } \\ 2008 \end{gathered}$ | Quoted Prices <br> In Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| Impaired loans | \$ | 8,603 | \$ | \$ | 8,603 | \$ |  |
| (Dollars in thousands) |  | Fair Value September 30, 2008 | Quoted Prices <br> In Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| Impaired loans | \$ | 2,912 | \$ | \$ | 2,912 | \$ |  |

Fair Value of Financial Instruments

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those models are significantly affected by the assumptions used, including the discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument. The use of different methodologies may have a material effect on the estimated fair value amounts. The fair value estimates presented herein are based on pertinent information available to management as of September 30, 2009, December 31, 2008 and September 30, 2008. Such amounts have not been revalued for purposes of these consolidated financial statements since those dates and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Cash Equivalents The carrying amount is a reasonable estimate of fair value.

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## Note 11 Fair Value (continued)

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Investment Securities Securities held to maturity are valued at quoted market prices or dealer quotes. The carrying value of Federal Reserve Bank and Federal Home Loan Bank stock (see discussion in MD\&A Other Investments) approximates fair value based on their redemption provisions. The carrying value of the Company s investment in unconsolidated subsidiaries approximates fair value. See Note 3 Investment Securities for additional information.

Loans For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (e.g., one-to-four family residential) and other consumer loans are estimated using discounted cash flow analyses based on the Company s current rates offered for new loans of the same type, structure and credit quality. Fair values for other loans (e.g., commercial real estate and investment property mortgage loans, commercial and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered by the Company for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Deposit Liabilities The fair values disclosed for demand deposits (e.g., interest and non-interest bearing checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The carrying amounts of variable-rate, fixed-term money market accounts, and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Federal Funds Purchased and Securities Sold Under Agreements to Repurchase The carrying amount of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values.

Other Borrowings The fair value of other borrowings is estimated using discounted cash flow analysis on the Company s current incremental borrowing rates for similar types of instruments.

Accrued Interest The carrying amounts of accrued interest approximate fair value.

Commitments to Extend Credit, Standby Letters of Credit and Financial Guarantees The fair values of commitments to extend credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair values of guarantees and letters of credit are based on fees currently charged for similar agreements or on the estimated costs to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

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## Note 11 Fair Value (continued)

The estimated fair value, and related carrying amount, of the Company s financial instruments are as follows:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  |  |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair Value |  | Carrying Amount |  | Fair Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 175,415 | \$ | 175,415 | \$ | 49,465 | \$ | 49,465 |
| Investment securities |  | 212,228 |  | 212,717 |  | 222,227 |  | 221,576 |
| Loans, net of allowance for loan losses, and loans held for sale |  | 2,195,383 |  | 2,155,007 |  | 2,300,293 |  | 2,308,660 |
| Accrued interest receivable |  | 10,281 |  | 10,281 |  | 11,133 |  | 11,133 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Deposits |  | 2,127,119 |  | 2,130,747 |  | 2,153,274 |  | 2,153,509 |
| Federal funds purchased and securities sold under agreements to repurchase |  | 211,606 |  | 211,606 |  | 172,393 |  | 172,393 |
| Other borrowings |  | 144,048 |  | 147,197 |  | 177,477 |  | 177,486 |
| Accrued interest payable |  | 3,032 |  | 3,032 |  | 5,408 |  | 5,408 |
| Derivative financial instruments |  | 166 |  | 166 |  |  |  |  |
| Unrecognized financial instruments: |  |  |  |  |  |  |  |  |
| Commitments to extend credit |  | 490,182 |  | 481,167 |  | 544,307 |  | 546,287 |
| Standby letters of credit and financial guarantees |  | 10,338 |  | 10,338 |  | 9,805 |  | 9,805 |

## Note 12 Accumulated Other Comprehensive Income (Loss)

The components of the change in other comprehensive loss and the related tax effects were as follows:

| (Dollars in thousands) | September 30, 2009 |  |  |  |  |  | September 30, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pre-tax <br> Amount |  | Tax Effect |  | Net of Tax Amount |  | Pre-tax <br> Amount |  | Tax Effect |  | Net of Tax Amount |  |
| Change in pension liability for plan curtailment | \$ | 1,974 | \$ | (691) | \$ | 1,283 | \$ |  | \$ |  | \$ |  |
| Change in net unrealized gain (loss) on securities available for sale |  | 7,968 |  | $(3,028)$ |  | 4,940 |  | $(6,347)$ |  | 2,412 |  | $(3,935)$ |
| Noncredit portion of other-than-temporary impairment losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Total other-than-temporary impairment losses |  | $(7,734)$ |  | 2,939 |  | $(4,795)$ |  |  |  |  |  |  |
| Less, reclassification adjustment of credit portion included net income |  | 2,748 |  | $(1,044)$ |  | 1,704 |  |  |  |  |  |  |
| Net noncredit portion of other-than-temporary impairment losses |  | $(4,986)$ |  | 1,895 |  | $(3,091)$ |  |  |  |  |  |  |
| Change in unrealized losses on derivative financial instruments qualifying as cash flow hedges |  | (268) |  | 102 |  | (166) |  |  |  |  |  |  |
| Other comprehensive income (loss) | \$ | 4,688 | \$ | $(1,722)$ | \$ | 2,966 | \$ | $(6,347)$ | \$ | 2,412 | \$ | $(3,935)$ |

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## Note 12 Accumulated Other Comprehensive Loss (continued)

The components of accumulated other comprehensive losses were as follows:
(Dollars in thousands)

## Note 13 Common Stock Issuance

In May of 2009, the Company commenced a public offering by selling 1.36 million shares of common stock, including an over-allotment option with the underwriters; at an offering price of $\$ 23.00$ per share resulting in net proceeds to the Company of approximately $\$ 29.2$ million (see Consolidated Statements of Changes in Shareholders Equity).

## Note 14 Derivative Financial Instruments

The Company is exposed to interest rate risk in the course of its business operations and manages a portion of this risk through the use of a derivative financial instrument, more specifically an interest rate swap (cash flow hedge). The Company accounts for its interest rate swap in accordance with FASB ASC 815, Derivatives and Hedging, which requires that all derivatives be recognized as assets or liabilities in the balance sheet at fair value. For more information regarding the fair value of the Company s derivative financial instruments, see Note 11 to these financial statements. The only type of derivative used by the Company is a forward starting interest rate swap agreement.

The Company utilizes interest rate swap agreements to convert a portion of its variable-rate debt to a fixed rate (cash flow hedge). For derivatives designated as hedging the exposure to changes in the fair value of an asset or liability (fair value hedge), the gain or loss is recognized in earnings in the period of change, together with the offsetting gain or loss to the hedged item attributable to the risk being hedged. Earnings will be affected to the extent to which the hedge is not effective in achieving offsetting changes in fair value. For derivatives

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designated as hedging exposure to variable cash flows of a forecasted transaction (cash flow hedge), the effective portion of the derivative s gain or loss is initially reported as a component of other comprehensive income and subsequently reclassified into earnings when the forecasted transaction affects earnings or when the hedge is terminated. The ineffective portion of the gain or loss is reported in earnings immediately. For derivatives that are not designated as hedging instruments, changes in the fair value of the derivatives are recognized in earnings immediately.

In applying hedge accounting for derivatives, the Company establishes a method for assessing the effectiveness of the hedging derivative and a measurement approach for determining the ineffective aspect of the hedge upon the inception of the hedge.

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Note 14 Derivative Financial Instruments (continued)

Cash Flow Hedge of Interest Rate Risk

During the three months ended September 30, 2009, the Company entered into a forward starting interest rate swap agreement with a notional amount of $\$ 8.0$ million to manage interest rate risk due to interest rate movements on its junior subordinated debt issued by SCBT Capital Trust II, an unconsolidated subsidiary of the Company established for the purpose of issuing trust preferred securities. The Company will hedge the subordinated debt against future interest rate increases by using an interest rate swap to effectively fix the rate on the debt beginning on June 15, 2010, at which time the debt will contractually convert from a fixed interest rate to a variable interest rate. The notional amount on which the interest payments are based will not be exchanged. As of September 30, 2009, the junior subordinated debt had a fixed interest rate of $6.37 \%$.

The Company recognized an after-tax unrealized loss on its cash flow hedge in other comprehensive income of $\$ 166,000$ for the nine months ended September 30, 2009. The Company recognized a $\$ 268,000$ cash flow hedge liability in other liabilities on the balance sheet at September 30, 2009.

Credit risk related to the derivative arises when amounts receivable from the counterparty (derivative dealer) exceed those payable. The Company controls the risk of loss by only transacting with derivative dealers that are national market makers whose credit ratings are strong. The Company is required to provide collateral in the form of cash or securities to the counterparty when the counterparty s exposure to a mark-to-market replacement value exceeds certain negotiated limits. These limits are typically based on current credit ratings and vary with ratings changes. As of September 30, 2009, the Company had posted cash collateral of $\$ 50,000$ with the counterparty. Also, the Company has a netting agreement with the counterparty.

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Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s Discussion and Analysis of Financial Condition and Results of Operations relates to the financial statements contained in this quarterly report beginning on page 1. For further information, refer to Management s Discussion and Analysis of Financial Condition and Results of Operations appearing in the Annual Report on Form 10-K for the year ended December 31, 2008.

## Overview

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We are a bank holding company headquartered in Columbia, South Carolina, and were incorporated under the laws of South Carolina in 1985.
We provide a wide range of banking services and products to our customers through our wholly-owned bank subsidiary, SCBT, N.A. (the bank ), a national bank that opened for business in 1934. We operate as NCBT, a division of the bank, in the state of North Carolina. We do not engage in any significant operations other than the ownership of our banking subsidiary.

At September 30, 2009, we had approximately $\$ 2.8$ billion in assets and approximately 699 full-time equivalent employees. Through our banking subsidiary we provide our customers with checking accounts, NOW accounts, savings and time deposits of various types, brokerage services and alternative investment products such as annuities and mutual funds, trust and asset management services, business loans, agriculture loans, real estate loans, personal use loans, home improvement loans, automobile loans, credit cards, letters of credit, home equity lines of credit, safe deposit boxes, bank money orders, wire transfer services, correspondent banking services, and use of ATM facilities.

The following discussion describes our results of operations for the quarter ended September 30, 2009 as compared to the quarter ended September 30, 2008 as well as results for the nine months ended September 30, 2009 and 2008, and also analyzes our financial condition as of September 30, 2009 as compared to December 31, 2008 and September 30, 2008. Like most financial institutions, we derive most of our income from interest we receive on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we may pay interest. Consequently, one of the key measures of our success is the amount of our net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities.

Of course, there are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We establish and maintain this allowance by charging a provision for loan losses against our operating earnings. In the following section, we have included a detailed discussion of this process.

In addition to earning interest on our loans and investments, we earn income through fees and other expenses we charge to our customers. We describe the various components of this noninterest income, as well as our noninterest expense, in the following discussion.

The following section also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with the financial statements and the related notes and the other statistical information also included in this report.

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## Recent Government Actions

The following is a summary of certain recently enacted laws and regulations that could materially impact our business, financial condition or results of operations. This discussion should be read in conjunction with the Regulations and Supervision sectiom Form 10-K for the year ended December 31, 2008.

In response to the challenges facing the financial services sector, several regulatory and governmental actions have recently been announced including:

- The Emergency Economic Stabilization Act of 2008 ( EESA ), approved by Congress and signed by President Bush on October 3, 2008, which, among other provisions, allowed the U.S. Treasury to purchase up to $\$ 700$ billion of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. EESA also temporarily raised the basic limit of FDIC deposit insurance from $\$ 100,000$ to $\$ 250,000$; current legislation returns to the $\$ 100,000$ limit on January 1, 2014;
- On October 7, 2008, the FDIC approved a plan to increase the rates banks pay for deposit insurance (see page 12, Insurance of Deposits on Form 10-K for the year ended December 31, 2008);
- On October 14, 2008, the U.S. Treasury announced the creation of a new program, the Troubled Asset Relief Program (the TARP ) Capital Purchase Program (the CPP ) that encourages and allows financial institutions to build capital through the sale of senior preferred shares to the U.S. Treasury on terms that are non-negotiable (see disclosure under Note 28 Subsequent Events on page F-53 on Form 10-K for the year ended December 31, 2008). During the second quarter of 2009, we repurchased the preferred stock and common stock warrant from the U.S. Treasury (see Note 6 Participation in U.S. Treasury Capital Purchase Program on Form 10-Q for the quarter ended September 30, 2009);
- On October 14, 2008, the FDIC announced the creation of the Temporary Liquidity Guarantee Program (the TLGP ), which seeks to strengthen confidence and encourage liquidity in the banking system. The TLGP has two primary components that are available on a voluntary basis to financial institutions:
- The Transaction Account Guarantee Program ( TAGP ), which provides unlimited deposit insurance coverage through December 31, 2013 for noninterest-bearing transaction accounts (typically business checking accounts) and certain funds swept into noninterest-bearing savings accounts. Institutions participating in the TLGP pay a 10 basis points fee (annualized) on the balance of each covered account in excess of $\$ 250,000$, while the extra deposit insurance is in place;
- The Debt Guarantee Program ( DGP ), under which the FDIC guarantees certain senior unsecured debt of FDIC-insured institutions and their holding companies. The unsecured debt must be issued on or after October 14, 2008 and not later than June 30, 2009, and the


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guarantee is effective through the earlier of the maturity date or June 30, 2012. The DGP coverage limit is generally $125 \%$ of the eligible entity s eligible debt outstanding on September 30, 2008 and scheduled to mature on or before June 30, 2009 or, for certain insured institutions, $2 \%$ of their liabilities as of September 30, 2008. Depending on the term of the debt maturity, the nonrefundable DGP fee ranges from 50 to 100 basis points (annualized) for covered debt outstanding until the earlier of maturity or June 30, 2012. The TAGP and DGP are in effect for all eligible entities, unless the entity opted out on or before December 5, 2008.

- In December 2008, we decided to participate in the TLGP s enhanced deposit insurance program. As a result of the enhancements to deposit insurance protection and the demands on the FDIC s deposit insurance fund, it is clear that our deposit insurance costs have increased significantly during 2009.
- On March 23, 2009, the U.S. Treasury, in conjunction with the FDIC and the Federal Reserve, announced the Public-Private Partnership Investment Program for Legacy Assets which consists of two separate proposed programs, addressing two distinct asset groups. These programs are evolving and subject to change.
- The Legacy Loan Program is intended to facilitate the sale of troubled mortgage loans by eligible institutions, which include FDIC-insured federal or state banks and savings associations. Eligible assets may not be strictly limited to loans and the ultimate scope of eligible assets is to be determined. Additionally, the


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Legacy Loan Program s requirements and structure are subject to notice and comment rulemaking, and its implementation timeframe is uncertain.

- The Legacy Securities Program, which will be administered by the U.S. Treasury, involves the creation of public-private investment funds to target investments in eligible residential mortgage-backed securities and commercial mortgage-backed securities issued before 2009 that originally were rated AAA or the equivalent by two or more nationally recognized statistical rating organizations, without regard to rating enhancements (collectively, Legacy Securities ). Legacy Securities must be directly secured by mortgage loans, leases or other eligible assets, and may be purchased only from financial institutions that meet TARP eligibility requirements.
- In September 2009, the FDIC announced a proposed rule to require FDIC insured banks to prepay the fourth quarter assessment and the next three years assessment by December 31, 2009. The calculation of the prepaid assessment provides for a $5 \%$ growth rate assumption in the deposit base and a 3 basis point increase in FDIC assessments in 2011 and 2012.

It is likely that further regulatory actions may arise as the Federal government continues to attempt to address the economic situation.

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## Critical Accounting Policies

We have established various accounting policies that govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Significant accounting policies are described in Note 1 to the audited consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008. These policies may involve significant judgments and estimates that have a material impact on the carrying value of certain assets and liabilities. Different assumptions made in the application of these policies could result in material changes in our financial position and results of operations.

## Allowance for Loan Losses

The allowance for loan losses reflects the estimated losses that will result from the inability of our bank s borrowers to make required loan payments. In determining an appropriate level for the allowance, we identify portions applicable to specific loans as well as providing amounts that are not identified with any specific loan but are derived with reference to actual loss experience, loan types, loan volumes, economic conditions, and industry standards. Changes in these factors may cause our estimate of the allowance to increase or decrease and result in adjustments to the provision for loan losses. See Provision for Loan Losses and Nonperforming Assets in this MD\&A and Allowance for Loan Losses in Note 1 to the audited consolidated financial statements on Form 10-K for the year ended December 31, 2008 for further detailed descriptions of our estimation process and methodology related to the allowance for loan losses.

## Goodwill and Other Intangible Assets

Goodwill represents the excess of the purchase price over the sum of the estimated fair values of the tangible and identifiable intangible assets acquired less the estimated fair value of the liabilities assumed. Goodwill has an indefinite useful life and is evaluated for impairment annually or more frequently if events and circumstances indicate that the asset might be impaired. An impairment loss is recognized to the extent that the carrying amount exceeds the asset s fair value. The goodwill impairment analysis is a two-step test. The first step, used to identify potential impairment, involves comparing each reporting unit s estimated fair value to its carrying value, including goodwill. If the estimated fair value of a reporting unit exceeds its carrying value, goodwill is considered not to be impaired. If the carrying value exceeds estimated fair value, there is an indication of potential impairment and the second step is performed to measure the amount of impairment.

If required, the second step involves calculating an implied fair value of goodwill for each reporting unit for which the first step indicated impairment. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, by measuring the excess of the estimated fair value of the reporting unit, as determined in the first step, over the aggregate estimated fair values of the individual assets, liabilities and identifiable intangibles as if the reporting unit was being acquired in a business combination. If the implied fair value of goodwill exceeds the carrying value of goodwill assigned to the reporting unit, there is no impairment. If the carrying value of goodwill assigned to a reporting unit exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying value of goodwill assigned to a reporting unit, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted. Management has determined that SCBT has one reporting unit.

Our stock price has historically traded above its book value and tangible book value. However, during the first nine months of 2009, our stock price traded sometimes below book value, but always above tangible book value. During the first nine months of 2009, the lowest price the stock traded was $\$ 16.53$, and the stock price closed on September 30, 2009 at $\$ 28.10$,

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above book value. In the event our stock were to trade below its book value at any time during the reporting period, we would perform our usual evaluation of the carrying value of goodwill as of the reporting date. Such a circumstance would be one factor in our evaluation that could result in an eventual goodwill impairment charge. We evaluated the carrying value of goodwill as of April 30, 2009, our annual test date and determined that no impairment charge was necessary. Additionally, should our future earnings and cash flows decline and/or discount rates increase, an impairment charge to goodwill and other intangible assets may be required.

Core deposit intangibles, included in other assets in the condensed consolidated balance sheets, consist of costs that resulted from the acquisition of deposits from other commercial banks or the estimated fair value of these assets acquired through business combinations. Core deposit intangibles represent the estimated value of long-term deposit relationships acquired in these transactions. These costs are amortized over the estimated useful lives of the deposit accounts acquired on a method that we believe reasonably approximates the anticipated benefit stream from the accounts. The estimated useful lives are periodically reviewed for reasonableness.

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Income taxes are provided for the tax effects of the transactions reported in our condensed consolidated financial statements and consist of taxes currently due plus deferred taxes related to differences between the tax basis and accounting basis of certain assets and liabilities, including available-for-sale securities, allowance for loan losses, accumulated depreciation, net operating loss carryforwards, accretion income, deferred compensation, intangible assets, and pension plan and post-retirement benefits. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred tax assets and liabilities are reflected at income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. In situations where it is more likely than not that a deferred tax asset is not realizable, a valuation allowance is recorded. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. We file a consolidated federal income tax return for our subsidiaries.

Other-Than-Temporary Impairment ( OTTI )

We evaluate securities for other-than-temporary impairment on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) the outlook for receiving the contractual cash flows of the investments, (4) the anticipated outlook for changes in the general level of interest rates, and (5) our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value (see Note 3 Investment Securities - for more information).

## Results of Operations

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We reported consolidated net income available to common shareholders of $\$ 2.2$ million, or diluted earnings per share ( EPS ) of $\$ 0.17$, for the third quarter of 2009 as compared to consolidated net income of $\$ 124,000$, or diluted EPS of $\$ 0.01$, in the comparable period of 2008. The increase comparing the three months ended September 30, 2009 to the same quarter of 2008 was primarily the result of a strong net interest margin that led to higher net interest income and a decrease of $\$ 7.6$ million in the amount of OTTI from the comparable quarter in 2008. The increase was offset by an increase in the provision for loan losses, an increase in FDIC assessments expense, and an increase in other real estate owned ( OREO ) expense and loan-related costs.

For the nine months ended September 30, 2009, we reported consolidated net income available to common shareholders of $\$ 7.4$ million, or diluted EPS of $\$ 0.62$, as compared to $\$ 12.2$ million, or diluted EPS of $\$ 1.19$, in the comparable period of 2008. The decrease reflects a higher provision for loan losses and an accelerated deemed dividend on the repurchase of preferred shares during the second quarter of 2009. On May 20, 2009, we repurchased 64,779 shares of preferred stock issued to the U.S. Treasury. As a result, we recorded a $\$ 3.3$ million accelerated deemed dividend on the preferred stock to account for the difference between the original purchase price for the preferred stock and its redemption price. During the second quarter of 2009, we paid the U.S. Treasury $\$ 1.4$ million to repurchase the warrant to purchase 303,083 shares of our common stock. We have repurchased all securities issued to the Treasury under the Capital Purchase Program.

We believe our asset quality continues to be at manageable levels despite the increase of nonperforming assets as a percentage of total assets to $1.56 \%$ and net charge-offs as a percentage of average loans to $0.92 \%$ annualized for the three months ended September 30, 2009. The allowance for loan losses increased to $1.55 \%$ of total loans at September 30, 2009 compared to $1.36 \%$ at December 31, 2008 and $1.28 \%$ at September 30, 2008. Our allowance provides 0.92 times coverage of

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nonperforming loans at September 30, 2009 down from 2.11 times at December 31, 2008 and 2.36 times at September 30, 2008. During the third quarter of 2009 , our OREO decreased by $\$ 5.0$ million from the end of the second quarter of 2009 , but increased by $\$ 1.7$ million from September 30, 2008.

We continue to hold four assets (related to Silverton Bank) which were acquired in a purchase business combination in 2007. Two of these assets are loan participations for which we charged-off approximately $\$ 1.8$ million during the third quarter of 2009, and had a combined book value of $\$ 611,000$ at September 30, 2009. At September 30, 2009 they were valued at approximately 20 cents on the dollar. The other two assets are in OREO which have been written down an additional $\$ 810,000$ during the three months ended September 30, 2009, and had a combined book value of $\$ 433,000$ at September 30, 2009. The FDIC was named receiver of Silverton Bank on May 1, 2009 (See Silverton Bank Loan Participations in MD\&A).

Compared to the third quarter of 2008, our loan portfolio has decreased $3.1 \%$ to $\$ 2.2$ billion driven by a reduction in construction and land development loans, commercial and industrial loans, consumer non real estate loans, and other loans. For the three months ended September 30, 2009, we originated approximately $\$ 133.8$ million mortgage loans in the secondary market, down from $\$ 270.5$ million mortgage loans during the second quarter of 2009. We have experienced a slowing of the refinancing activity from the first and second quarters of 2009 partially due to tightening of loan underwriting standards within the secondary mortgage markets.

Non-taxable equivalent net interest income for the quarter increased $7.0 \%$ and non-taxable equivalent net interest margin decreased by 3 basis points to $4.00 \%$ from the most recent quarter of June 30, 2009 and increased by 17 basis points from the third quarter of 2008. Our quarterly efficiency ratio increased to $63.47 \%$ compared to $60.88 \%$ in the second quarter of 2009 and $59.82 \%$ for the third quarter of 2008. This resulted from higher noninterest expense during the period.

The following key operating highlights for the third quarter of 2009 are outlined below:

- Consolidated net income available to common shareholders increased to $\$ 2.2$ million in the third quarter of 2009 from $\$ 124,000$ in the third quarter of 2008. Consolidated net income available to common shareholders decreased $39.5 \%$ to $\$ 7.4$ million for the nine months ended September 30, 2009, as compared to $\$ 12.2$ million in the comparative period in 2008.
- Diluted EPS increased to $\$ 0.17$ for the third quarter of 2009 as compared to $\$ 0.01$ for the comparable period in 2008. EPS in the prior year reflects an OTTI charge on Freddie Mac preferred securities which led to lower consolidated net income for the third quarter of 2008. Diluted EPS for the nine months ended September 30, 2009 decreased to $\$ 0.62$ as compared to $\$ 1.19$ for the comparable period in 2008. The decrease reflects the accelerated deemed dividend on the preferred shares during the second quarter of 2009.
- The provision for loan losses as a percent of average loans increased due to higher nonperforming assets and an increase in net charge-offs during the third quarter ended September 30, 2009 as compared to the year ended December 31, 2008. The allowance for loan losses as a percent of total loans increased to $1.55 \%$ as compared to $1.28 \%$ at the end of the third quarter of 2008. The rise in NPLs this quarter has lowered the coverage of NPLs provided by the allowance from $236.23 \%$ at September 30, 2008 to $92.22 \%$ at September 30, 2009.


## Three Months Ended September 30,

| Return on average assets (annualized) | $\mathbf{0 . 3 1 \%}$ | $0.02 \%$ | $\mathbf{0 . 5 7 \%}$ | $0.60 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Return on average equity (annualized) | $\mathbf{3 . 0 4 \%}$ | $0.22 \%$ | $\mathbf{5 . 4 9 \%}$ | $7.41 \%$ |  |
| Return on average tangible equity (annualized)* | $\mathbf{4 . 1 3 \%}$ | $0.69 \%$ | $\mathbf{7 . 2 3 \%}$ | $10.93 \%$ |  |
| Dividend payout ratio | $\mathbf{1 4 1 . 5 9 \%}$ | $28.22 \%$ | $\mathbf{6 8 . 4 8 \%}$ | $30.14 \%$ |  |
| Equity to assets ratio | $\mathbf{1 0 . 1 5 \%}$ | $7.94 \%$ | $\mathbf{1 0 . 1 5 \%}$ | $7.94 \%$ |  |
| Average shareholders | equity (in thousands) | $\mathbf{\$}$ | $\mathbf{2 8 2 , 9 5 3}$ | $\$$ | 221,995 |

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- For the three months ended September 30, 2009, return on average assets ( ROAA ), return on average equity ( ROAE ) and return on average tangible equity increased compared to the same quarter in 2008; however, for the nine months ended September 30, 2009 these ratios have declined from the first nine months in 2008.
- Dividend payout ratio increased to $141.59 \%$ for the three months ended September 30, 2009 compared with $52.02 \%$ for the three months ended June 30, 2009 and also increased from $28.22 \%$ for the three months ended September 30,


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2008. The increase reflects lower net income available to common shareholders in the second quarter of 2009 as a result of the cash dividends and accretion on the preferred stock.

- Equity to assets ratio increased to $10.15 \%$ at September 30, 2009 compared with $8.85 \%$ at December 31, 2008 and $7.94 \%$ at September 30, 2008. The increase reflects an additional 1.36 million shares of common stock issued during the second quarter of 2009.
- Average shareholders equity increased $\$ 61.0$ million, or $27.5 \%$, from third quarter ended September 30, 2008 driven by the issuance of common equity in the private placement transaction in the fourth quarter of 2008 and issuance of common equity in the public offering transaction in the second quarter of 2009.


## Reconciliation of Non-GAAP to GAAP

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Return on average tangible equity (non-GAAP) | $\mathbf{4 . 1 3 \%}$ | $0.69 \%$ | $\mathbf{7 . 2 3 \%}$ | $\mathbf{1 0 . 9 3 \%}$ |
| Effect to adjust for tangible assets | $\mathbf{- 1 . 0 9 \%}$ | $-0.47 \%$ | $\mathbf{- 1 . 7 4 \%}$ | $-3.52 \%$ |
| Return on average equity (GAAP) | $\mathbf{3 . 0 4 \%}$ | $0.22 \%$ | $\mathbf{5 . 4 9 \%}$ | $\mathbf{7 . 4 1 \%}$ |

The return on average tangible equity is a non-GAAP financial measure and excludes the effect of the average balance of intangible assets and adds back the after-tax amortization of intangibles to GAAP basis net income. Management believes that this non-GAAP tangible measure provides additional useful information, particularly since this measure is widely used by industry analysts following companies with prior merger and acquisition activities. Non-GAAP measures should not be considered as an alternative to any measure of performance or financial condition as promulgated under GAAP, and investors should consider the company s performance and financial condition as reported under GAAP and all other relevant information when assessing the performance or financial condition of the company. Non-GAAP measures have limitations as analytical tools, and investors should not consider them in isolation or as a substitute for analysis of the company s results or financial condition as reported under GAAP.

## Net Interest Income and Margin

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## Summary

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Our taxable equivalent net interest margin increased from the third quarter of 2008 following the Federal Reserve s 175 basis point reduction of Fed funds rates from the third quarter of 2008 to the third quarter of 2009. Non-taxable equivalent and taxable equivalent net interest margin decreased by 3 basis points from the second quarter ended June 30, 2009. The slight margin compression from the second quarter of 2009 was mostly volume driven in that yields on interest-earning assets and rates on interest-bearing liabilities both decreased approximately 25 basis points while our non-taxable equivalent net interest income remained comparable to the second quarter of 2009. The average balance of certificates of deposits ( CDs ) decreased $\$ 51.3$ million from the second quarter of 2009 while transaction and money market accounts increased $\$ 43.9$ million at a lower cost of funds to the bank.

Non-taxable equivalent and taxable equivalent net margin expanded by 17 basis points and 18 basis points, respectively, from the third quarter ended September 30, 2008. Margin expansion was driven by a 123 basis point drop in the average rate on certificates of deposits ( CDs ), the largest average balance of interest-bearing liabilities, compared to a 46 basis point drop in the average yield on total loans, the largest average balance of interest-earning assets, for the three months ended September 30, 2009 as compared to the same period in 2008.

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Non-TE net interest income | \$ | 26,381 | \$ | 24,657 | \$ | 77,398 | \$ | 71,133 |
| Non-TE yield on interest-earning assets |  | 5.31\% |  | 6.05\% |  | 5.47\% |  | 6.28\% |
| Non-TE rate on interest-bearing liabilities |  | 1.56\% |  | 2.58\% |  | 1.82\% |  | 2.90\% |
| Non-TE net interest margin |  | 4.00\% |  | 3.83\% |  | 3.95\% |  | 3.78\% |
| TE net interest margin |  | 4.04\% |  | 3.86\% |  | 3.98\% |  | 3.82\% |

Non-taxable equivalent net interest income increased $\$ 1.7$ million, or $7.0 \%$, in the third quarter of 2009 compared to the same period in 2008. Some key highlights are outlined below:

- Average interest-earning assets increased $2.1 \%$ to $\$ 2.6$ billion in the third quarter of 2009 compared to the same period last year due to an increase in federal funds sold, excess reserves held at the Federal Reserve, and securities purchased under agreements to resell which increased average earning assets by $\$ 136.5$ million for the third quarter of 2009. The increase offset a $\$ 92.2$ million decrease in average balances within the investment securities and loan portfolios combined during the third quarter of 2009 compared to the same period in 2008.
- Non-taxable equivalent yield on interest-earning assets for the third quarter of 2009 decreased 74 basis points from the comparable period in 2008, and by 25 basis points compared to the second quarter of 2009. The yield on a portion of our earning assets adjusts simultaneously, but to varying degrees of magnitude, with changes in the general level of interest rates.
- The average cost of interest-bearing liabilities for the third quarter of 2009 decreased 102 basis points from the same period in 2008, and by 26 basis points compared to the second quarter of 2009. This is a reflection of the impact of adjusting rates on all deposit accounts during the second half of 2008, given the dramatic reduction in interest rates by the Federal Reserve Board, and certificates of deposits repricing lower since the third quarter of 2008.
- Taxable equivalent net interest margin increased by 18 basis points to $4.04 \%$ for the third quarter of 2009, compared to $3.86 \%$ for the third quarter of 2008. Compared to the second quarter of 2009, taxable equivalent net interest margin decreased by 3 basis points.


## Loans

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Total loans, net of deferred loan costs and fees, (excluding mortgage loans held for sale) declined by $\$ 70.3$ million at September 30, 2009 as compared to the same period in 2008. The decrease was driven by reductions in construction and land development loans of $\$ 73.7$ million, commercial and industrial loans of $\$ 33.8$ million, consumer non real estate loans of $\$ 28.6$ million and other loans of $\$ 24.8$ million. Offsetting these reductions was some loan growth in commercial owner occupied loans of $\$ 53.9$ million, home equity loans of $\$ 32.7$ million, and other income producing property of $\$ 9.5$ million. Total loans decreased $3.1 \%$ from the balance at September 30, 2008 and an annualized $4.8 \%$ from the balance at June 30, 2009.

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The following table presents a summary of the loan portfolio by category:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { \% of } \\ \text { Total } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \% \text { of } \\ \text { Total } \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \% \text { of } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial non-owner occupied real estate: |  |  |  |  |  |  |  |
| Construction and land development | \$ | 484,540 | 22.0\% \$ | 535,638 | 23.1\% \$ | 558,261 | 24.4\% |
| Commercial non-owner occupied |  | 311,903 | 14.1\% | 330,792 | 14.3\% | 313,637 | 13.8\% |
| Total commercial non-owner occupied real estate |  | 796,443 | 36.1\% | 866,430 | 37.4\% | 871,898 | 38.2\% |
| Consumer real estate: |  |  |  |  |  |  |  |
| Consumer owner occupied |  | 284,941 | 12.9\% | 293,521 | 12.7\% | 288,808 | 12.7\% |
| Home equity loans |  | 244,855 | 11.1\% | 222,025 | 9.6\% | 212,131 | 9.3\% |
| Total consumer real estate |  | 529,796 | 24.0\% | 515,546 | 22.3\% | 500,939 | 22.0\% |
| Total real estate |  | 1,326,239 | 60.0\% | 1,381,976 | 59.7\% | 1,372,837 | 60.2\% |
| Commercial owner occupied real estate |  | 461,199 | 20.9\% | 423,345 | 18.3\% | 407,296 | 17.9\% |
| Commercial and industrial |  | 197,544 | 8.9\% | 251,929 | 10.9\% | 231,300 | 10.1\% |
| Other income producing property |  | 139,617 | 6.3\% | 141,516 | 6.1\% | 130,096 | 5.7\% |
| Consumer non real estate |  | 73,800 | 3.3\% | 95,098 | 4.1\% | 102,415 | 4.5\% |
| Other |  | 11,004 | 0.5\% | 22,212 | 1.0\% | 35,782 | 1.6\% |
| Total loans (net of unearned income) | \$ | 2,209,403 | 100.0\% \$ | 2,316,076 | 100.0\% \$ | 2,279,726 | 100.0\% |

Note: Loan data excludes mortgage loans held for sale.

Loans are our largest category of earning assets and commercial non-owner occupied real estate loans represented approximately $36.1 \%$ of total loans as of September 30, 2009, a decrease from $38.2 \%$ of total loans at the end of the same period for 2008 and a decrease from $37.4 \%$ of total loans at the year ended December 31, 2008. At September 30, 2009, construction and land development loans represented $22.0 \%$ of our total loan portfolio, a decrease from $24.4 \%$ of our total loan portfolio at September 30, 2008. At September 30, 2009, construction and land development loans consisted of $\$ 258.8$ million in land and lot loans and $\$ 225.7$ million in construction loans, which represented $11.7 \%$ and $10.2 \%$, respectively, of our total loan portfolio. At December 31, 2008, construction and land development loans consisted of $\$ 268.7$ million in land and lot loans and $\$ 266.9$ million in construction loans, which represented $11.6 \%$ and $11.5 \%$, respectively, of our total loan portfolio.

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 9}$ |  |
| Average total loans | $\$$ | $\mathbf{2 , 2 2 1 , 0 7 8}$ | $\$$ | $2,265,606$ | $\$$ | $\mathbf{2 , 2 6 5 , 2 4 8}$ | $\$$ |
| Interest income on total loans |  | $\mathbf{3 2 , 4 0 2}$ | 35,590 | $\mathbf{9 8 , 4 3 2}$ |  |  |  |
| Non-TE yield | $\mathbf{5 . 7 9 \%}$ | $6.25 \%$ | $\mathbf{5 . 8 1 \%}$ | 106,712 |  |  |  |

Interest earned on loans decreased $9.0 \%$ in the third quarter of 2009 compared to the third quarter of 2008. Some key highlights for the quarter ended September 30, 2009 are outlined below:

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- Our non-taxable equivalent yield on total loans decreased 46 basis points during the third quarter of 2009 while average total loans decreased $2.0 \%$, as compared to the third quarter of 2008. The decline in loan volume at higher rates combined with variable rate loan resets resulted in the average yield on loans falling from the same period one year ago.
- Construction and land development loans decreased $\$ 73.7$ million, or $13.2 \%$, to $\$ 484.5$ million from the ending balance at September 30, 2008.
- Consumer real estate loans increased $\$ 28.9$ million, or $5.8 \%$, to $\$ 529.8$ million from the ending balance at September 30, 2008. Most of the increase resulted from a $\$ 32.7$ million, or $15.4 \%$, increase in home equity loans ( HELOCs ) from the balance at September 30, 2008.
- Commercial owner occupied loans increased $\$ 53.9$ million, or $13.2 \%$, to $\$ 461.2$ million from the ending balance at September 30, 2008.
- Commercial and industrial loans decreased $\$ 33.8$ million, or $14.6 \%$, to $\$ 197.5$ million from the ending balance at September 30, 2008.


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- Consumer non real estate loans decreased $\$ 28.6$ million, or $27.9 \%$, to $\$ 73.8$ million from the ending balance at September 30, 2008.
- Other loans decreased $\$ 24.8$ million, or $69.3 \%$, to $\$ 11.0$ million from the ending balance at September 30, 2008.
- Commercial loans and HELOCs with interest rate floors locked in above $5.00 \%$ had a balance of $\$ 335.5$ million which has helped keep our non-TE yield up even as interest rates have declined since September 30, 2008.

The balance of mortgage loans held for sale increased $\$ 4.3$ million from December 31, 2008 to $\$ 20.1$ million at September 30, 2009, which was more than 1.76 times the balance of mortgage loans held for sale at September 30, 2008 of $\$ 11.4$ million. This increase reflects the low interest rate environment within the mortgage banking industry and the increase in refinancing activity by consumers.

## Investment Securities

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We use investment securities, our second largest category of earning assets, to generate interest income through the employment of excess funds, to provide liquidity, to fund loan demand or deposit liquidation, and to pledge as collateral for public funds deposits and repurchase agreements. At September 30, 2009, the composition of the portfolio changed somewhat from the composition at September 30, 2008. We eliminated all holdings of Freddie Mac preferred stock prior to the end of 2008. Also, we placed some increased emphasis on municipal securities and somewhat less on government-sponsored enterprise securities during this period in order to take advantage of relatively attractive yields in the tax-exempt sector. During the third quarter of 2009 , we continued to slightly lengthen the average life of the portfolio to lock in these relatively attractive yields resulting from wide yield spreads to the Treasury yield curve. At September 30, 2009, investment securities totaled $\$ 212.2$ million, compared to $\$ 222.2$ million at December 31, 2008 and $\$ 239.0$ million at September 30, 2008.

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Average investment securities | \$ | 202,692 | \$ | 250,395 | \$ | 205,238 | \$ | 252,149 |
| Interest income on investment securities |  | 2,234 |  | 3,051 |  | 7,214 |  | 9,568 |
| Non-TE yield |  | 4.37\% |  | 4.85\% |  | 4.71\% |  | 5.07\% |

Interest earned on investment securities decreased $26.8 \%$ in the third quarter of 2009 compared to the third quarter of 2008. The decrease resulted from a 66 basis point decrease on the yield on taxable investment securities and a $17.5 \%$ decrease in balances of average taxable investment securities.

Our holdings in trust preferred (collateralized debt obligations) at September 30, 2009 had fair market values that were on a net basis, below their book values. Our holdings of government-sponsored enterprise debt, state and municipal obligations, mortgage-backed securities, and corporate stocks at September 30, 2009 had fair market values that, on a net basis, exceeded their book values. During the third quarter of 2009, we recognized an OTTI for the portion of the impairment related to credit losses on six securities in the trust preferred (collateralized debt obligations) category (see Note 3 Investment Securities). The following table provides a summary of the credit ratings for our investment portfolio (including held-to-maturity and available-for-sale securities) at the end of the third quarter of 2009:

| (Dollars in thousands) | Book <br> Value |  | Fair Value |  | Other <br> Comprehensive Income |  | Other-ThanTemporary Impairment |  | AAA - A |  | BBB |  | BB or Lower |  | Not Rated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2009: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises debt | \$ | 37,671 | \$ | 37,934 | \$ | 263 | \$ |  | \$ | 37,671 | \$ |  | \$ |  | \$ |  |
| State and municipal obligations |  | 45,133 |  | 45,799 |  | 666 |  |  |  | 39,887 |  | 2,921 |  |  |  | 2,325 |
| Mortgage-backed securities |  | 100,222 |  | 105,228 |  | 5,006 |  |  |  |  |  |  |  |  |  |  |
| Trust preferred (collateralized |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| debt obligations) |  | 14,259 |  | 7,954 |  | $(6,305)$ |  | $(2,748)$ |  | 2,723 |  |  |  | 11,536 |  |  |
| Corporate stocks |  | 369 |  | 386 |  | 17 |  |  |  |  |  |  |  |  |  | 369 |
|  | \$ | 197,654 | \$ | 197,301 | \$ | (353) | \$ | $(2,748)$ | \$ | 80,281 | \$ | 2,921 | \$ | 11,536 | \$ | 2,694 |

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payments on this guaranty. While the rating agencies have not rated any of the MBS issued, senior debt securities issued by GSEs are rated consistently as Triple-A. Most market participants consider agency MBS as carrying an implied AAA rating because of the guarantees of timely payments and selection criteria of mortgages backing the securities. We do not own any private label mortgage backed securities.

At September 30, 2009, we had twenty-six securities available for sale in an unrealized loss position, which totaled $\$ 6.8$ million. The majority of the unrealized loss position is comprised of our pooled trust preferred securities that continued to be highly impacted by the disruption in the banking industry and by the current collapse of liquidity and trading in the market for these types of securities. The state and municipal obligations positions largely reflect the substantial widening of spreads (over the U.S. Treasury yield curve) that this market segment experienced through September 30, 2009.

During the third quarter of 2009 as compared to the fourth quarter of 2008, the total number of securities with an unrealized loss position decreased by twenty-seven securities. The number of pooled trust preferred securities in an unrealized loss position remains at eight securities all in the twelve months or more category. An unrealized loss position on pooled trust preferred securities totaling $\$ 6.3$ million comprised the majority of the total unrealized losses on securities available for sale at September 30, 2009. Accordingly, the majority of our unrealized losses resulted from changes in the current value of the pooled trust preferred securities due primarily to the demise of an active market for these securities, resulting in greatly inflated spreads to U.S. Treasury securities.

As of September 30, 2009, management had determined based on its analysis of available evidence and an assessment of expected future cash flows that there had been an adverse change on six pooled trust preferred securities (PreTSL IX B-3, X B-1, X B-3, XI B-1, XIII B-2, and XVI C). During the third quarter of 2009, we recognized, in accordance with FASB Accounting Standards Codification 320-10-65-1, a $\$ 2.2$ million OTTI charge for the portion of the impairment related to credit losses on these six pooled trust preferred securities. The unrealized losses related to factors other than credit for these securities were recognized in other comprehensive income in the amount of $\$ 1.9$ million after-tax, or a before tax amount of $\$ 3.0$ million. As of September 30, 2009, management determined based on all available evidence that there had not been an adverse change in the discounted present value of expected cash flows from the other two pooled trust preferred securities since the last valuation date.

All other securities available for sale, excluding the six pooled trust securities, in an unrealized loss position as of September 30, 2009 continue to perform as scheduled. We have evaluated the cash flows and determined that all contractual cash flows will be received, therefore impairment is temporary as we have the ability and intent to hold all securities within the portfolio until the maturity or until the value recovers. We continue to monitor all of these securities with a high degree of scrutiny. There can be no assurance that we will not conclude in future periods that conditions existing at that time indicate some or all of these securities are other than temporarily impaired, which would require a charge to earnings in such periods. Any charges for other-than-temporary impairment related to securities available for sale would not impact cash flow, tangible capital or liquidity.

Although securities classified as available for sale may be sold from time to time to meet liquidity or other needs, it is not our normal practice to trade this segment of the investment securities portfolio. While management generally holds these assets on a long-term basis or until maturity, any short-term investments or securities available for sale could be converted at an earlier point, depending partly on changes in interest rates and alternative investment opportunities.

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## Interest-Bearing Liabilities

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Interest-bearing liabilities include interest-bearing transaction accounts, savings deposits, CDs , other time deposits, federal funds purchased, and other borrowings. Interest-bearing transaction accounts include NOW, HSA, IOLTA, and Market Rate checking accounts.

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  | $\mathbf{2 0 0 9}$ |  |
| Average interest-bearing liabilities | $\$$ | $\mathbf{2 , 1 9 4 , 1 2 5}$ | $\$$ | $2,205,668$ | $\$$ | $\mathbf{2 , 2 0 0 , 6 6 1}$ | $\$$ |
| Interest expense |  | $\mathbf{8 , 6 3 9}$ | 14,301 | $\mathbf{2 9 , 9 2 7}$ |  |  |  |
| Average rate | $\mathbf{1 . 5 6 \%}$ | $2.58 \%$ | $\mathbf{1 . 8 2 \%}$ | 46,848 |  |  |  |

The average balance of interest-bearing liabilities slightly decreased compared to the third quarter of 2008. We have actively managed deposit pricing and funding sources over the past 12 months as interest rates have declined. The resulting

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decrease in interest expense was largely driven by a decline in the average rates on CDs and other time deposits, transaction and money market accounts, and federal funds purchased and securities sold under agreements to repurchase. Overall, we experienced a 102 basis point decrease in the average rate on all interest-bearing liabilities with decreases in every category. Some key highlights are outlined below:

- Average interest-bearing deposits for the three months ended September 30, 2009 grew $4.0 \%$ from the same period in 2008.
- Interest-bearing deposits declined $1.8 \%$ to $\$ 1.8$ billion at September 30, 2009 from the period end balance at September 30, 2008 and decreased $\$ 66.5$ million, or $14.3 \%$ annualized, from the balance at June 30, 2009
- The average rate on transaction and money market account deposits for the three months ended September 30, 2009 decreased 41 basis points from the comparable period in 2008, which caused interest expense to decrease by $\$ 375,000$ for the third quarter of 2009.
- Average certificates and other time deposits decreased $5.5 \%$, up $\$ 57.4$ million from the average balance in the third quarter of 2008. Interest expense on certificates and other time deposits decreased $\$ 3.5$ million mainly as a result of this decline in balances and a 123 basis point decrease in the interest rate for the three months ended September 30, 2009 as compared the same period in 2008.
- Average federal funds purchased and securities sold under agreements to repurchase decreased $22.1 \%$, down $\$ 65.3$ million from the average balance in the third quarter of 2008. The Federal Reserve lowered the federal funds target rate from $2.00 \%$ at September 30, 2008 to a historical low between zero and $0.25 \%$. The average rate for the three months ended September 30, 2009 decreased 164 basis points from the comparable period in 2008, which, along with the decrease in the average balance, caused interest expense to decrease by $\$ 1.3$ million.
- A decline in interest rates contributed significantly to a $\$ 5.7$ million, or $40.0 \%$, reduction in interest expense on average interest-bearing liabilities for the three months ended September 30, 2009 from the comparable period in 2008. Additionally, total average interest-bearing liabilities decreased $\$ 11.5$ million for the third quarter of 2009.


## Noninterest-Bearing Deposits

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Noninterest-bearing deposits (or demand deposits) are transaction accounts that provide our bank with interest-free sources of funds. Average noninterest-bearing deposits increased $2.4 \%$ to $\$ 334.2$ million in the third quarter of 2009 compared to $\$ 326.3$ million at September 30, 2008. From the fourth quarter of 2008 , average noninterest-bearing deposits grew $\$ 18.3$ million, or $5.8 \%$.

Provision for Loan Losses and Nonperforming Assets

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We have established an allowance for loan losses ( ALLL ) through a provision for loan losses charged to expense. The allowance for loan losses represents an amount that we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. We assess the adequacy of the ALLL by using an internal risk rating system, independent credit reviews, and regulatory agency examinations all of which evaluate the quality of the loan portfolio and seek to identify problem loans. Based on this analysis, management and the board of directors consider the current allowance to be adequate. Nevertheless, our evaluation is inherently subjective as it requires estimates that are susceptible to significant change. Actual losses may vary from our estimates, and there is a possibility that charge-offs in future periods could exceed the ALLL as estimated at any point in time.

In addition, regulatory agencies, as an integral part of the examination process, periodically review our bank sallowance for loan losses. Such agencies may require additions to the allowance based on their judgments about information available to them at the time of their examination.

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The following table presents a summary of the changes in the ALLL for the three and nine months ended September 30, 2009 and 2008:

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Balance at beginning of period | \$ | 32,431 | \$ | 28,760 | \$ | 31,525 | \$ | 26,570 |
| Loans charged-off |  | $(5,374)$ |  | $(2,590)$ |  | $(14,891)$ |  | $(4,474)$ |
| Recoveries |  | 250 |  | 244 |  | 1,109 |  | 741 |
| Net charge-offs |  | $(5,124)$ |  | $(2,346)$ |  | $(13,782)$ |  | $(3,733)$ |
| Provision for loan losses |  | 6,990 |  | 2,785 |  | 16,554 |  | 6,362 |
| Balance at end of period | \$ | 34,297 | \$ | 29,199 | \$ | 34,297 | \$ | 29,199 |
|  |  |  |  |  |  |  |  |  |
| Total loans: |  |  |  |  |  |  |  |  |
| At period end | \$ | 2,209,403 | \$ | 2,279,726 | \$ | 2,209,403 | \$ | 2,279,726 |
| Average |  | 2,221,078 |  | 2,265,606 |  | 2,265,248 |  | 2,192,088 |
| As a percentage of average loans (annualized): |  |  |  |  |  |  |  |  |
| Net charge-offs |  | 0.92\% |  | 0.41\% |  | 0.81\% |  | 0.23\% |
| Provision for loan losses |  | 1.25\% |  | 0.49\% |  | 0.98\% |  | 0.39\% |
| Allowance for loan losses as a percentage of period end loans |  | 1.55\% |  | 1.28\% |  | 1.55\% |  | 1.28\% |
| Allowance for loan losses as a percentage of period end non-performing loans ( NPLs ) |  | 92.22\% |  | 236.23\% |  | 92.22\% |  | 236.23\% |

The provision for loan losses as a percent of average loans reflects an increase due to an increase in our nonperforming assets and an increase in net charge-offs during the third quarter of 2009 compared to the same quarter in 2008. Sixty-eight percent of the charge-off amount for the third quarter of 2009 is comprised of 10 loans ranging from approximately $\$ 100,000$ to $\$ 1,132,000$. Of the total net charge-offs during the quarter, $71 \%$ or $\$ 3.6$ million were in construction and land development loans, $2 \%$ or $\$ 117,000$ were in commercial non-owner occupied loans, $3 \%$ or $\$ 147,000$ were in commercial owner occupied loans, and $13 \%$ or $\$ 686,000$ were in consumer owner occupied (including home equity loans). This compares to the second quarter of 2009 where $38 \%$ or $\$ 1.6$ million of net charge-offs were in construction and land development, $16 \%$ or $\$ 681,000$ were in commercial and industrial loans, $18 \%$ or $\$ 735,000$ were in commercial non-owner occupied loans, and $13 \%$ or $\$ 548,000$ were in consumer owner occupied (including home equity loans). We continue to aggressively charge off loans resulting from the decline in the appraised value of the underlying collateral (real estate) and the overall concern that borrowers will be unable to meet the contractual payments of principal and interest. Additionally, there continues to be concern about the economy as a whole and the market conditions throughout the Southeast during 2009. With the significant rise in NPLs during the quarter, the ratio of the allowance to cover these loans decreased from $236.2 \%$ at September 30, 2008 to $92.2 \%$ at September 30, 2009.

We increased the ALLL compared to the third quarter of 2008 due to the increase in risk within the overall loan portfolio both on a general and specific basis. On a general basis, we consider three-year historical loss rates, economic risk, model risk and operational risk when determining the ALLL. All of these factors are reviewed and/or adjusted each reporting period to account for management s assessment of loss within the loan portfolio.

The three-year historical loss rate on an overall basis increased from September 30, 2008 due to the increase in loan losses we experienced in the third quarter of 2009. This resulted in the need for a higher ALLL, given the rise in losses throughout the portfolio. The loan losses experienced in the nine months ended September 30, 2009 remain at elevated levels which increases these factors in determining the general ALLL.

Economic risk increased during 2009 as compared to 2008 due to rise in unemployment, rise in foreclosures, and the decline in home sales within our markets. These trends have continued into and throughout 2009.

Model risk has remained constant thus far in 2009. This risk comes from the fact that our ALLL model is not all- inclusive. Risk inherent with new products, new markets, and timeliness of information are examples of this type of exposure. Management has not yet had any significant changes or evidence from independent credit review which would warrant a

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change in this risk factor, therefore, this component of our model did not significantly impact the provision for loan losses thus far in 2009.

Operational risk consists of the underwriting, documentation, closing and servicing associated with any loan. This risk is managed through policies and procedures, portfolio management reports, best practices and the approval process. The risk factors evaluated include the following: exposure outside our deposit footprint, changes in underwriting standards, levels of past due loans, loan growth, supervisory loan to value exceptions, results of external loan reviews, our centralized loan documentation process and significant loan concentrations. We believe that the overall operational risk has slightly decreased during 2009, due primarily to the decrease in loan outstandings, reduced loan concentrations and reduced exposure outside our deposit footprint.

On a specific basis, the allowance for loan losses increased by $\$ 2.2$ million from September 30, 2008. Specific reserves have increased by approximately $\$ 547,000$ since December 31, 2008.

In terms of the conditions and how the allowance has changed since December 31, 2008 through the nine months ended September 30, 2009, the provision for loan losses remains elevated due to the continued higher level of net charge offs, rising unemployment, weak real estate markets and the recessionary pressure within our markets. Offsetting this partially is the fact that we have experienced no net loan growth since the beginning of 2009, reduced the exposure outside of our depository footprint, and reduced our loan concentrations. Past due loans have increased by approximately $\$ 4.9$ million from the level at June 30, 2009.

During the first nine months ending September 30, 2009, the growth in our total nonperforming assets ( NPAs ) was reflective of the continued pressure on the real estate market and economy. The table below summarizes our NPAs.

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  | June 30, 2009 |  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  | September 302008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 36,605 | \$ | 29,379 | \$ | 20,730 | \$ | 14,624 | \$ | 11,564 |
| Accruing loans past due 90 days or more |  | 585 |  | 559 |  | 614 |  | 293 |  | 796 |
| Total nonperforming loans |  | 37,190 |  | 29,938 |  | 21,344 |  | 14,917 |  | 12,360 |
| Other real estate owned ( OREO ) (1) |  | 4,189 |  | 9,165 |  | 9,563 |  | 6,126 |  | 2,508 |
| Other nonperforming assets (2) |  | 13 |  |  |  | 40 |  | 84 |  | 172 |
| Restructured loans |  | 1,974 |  | 1,951 |  |  |  |  |  |  |
| Total nonperforming assets | \$ | 43,366 | \$ | 41,054 | \$ | 30,947 | \$ | 21,127 | \$ | 15,040 |
| Total NPAs as a percentage of total loans and repossessed assets (3) |  | 1.96\% |  | 1.83\% |  | 1.34\% |  | 0.91\% |  | 0.66\% |
| Total NPAs as a percentage of total assets |  | 1.56\% |  | 1.46\% |  | 1.09\% |  | 0.76\% |  | 0.54\% |
| Total NPLs as a percentage of total loans (3) |  | 1.68\% |  | 1.34\% |  | 0.93\% |  | 0.64\% |  | 0.54\% |

(1) Includes certain real estate acquired as a result of foreclosure and property not intended for bank use.
(2) Consist of non-real estate foreclosed assets, such as repossessed vehicles.

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(3) Loan data excludes mortgage loans held for sale.

The restructured loan referenced above was modified in order to minimize the risk of loss to the Company. This restructuring was accomplished by providing the borrower with an interest rate below market over the remaining term of the loan. This loan was performing at the time of restructuring and continues to perform under the restructured terms.

Two loans originated in October 2007 drove the increase in nonaccrual loans from the end of 2008 to March 31, 2009. These loans became non-performing in January and March 2009, respectively. The underlying collateral for one of these loans is commercial lots located in North Carolina, and the other loan is supported by residential lots on the coast of South Carolina. The most recent appraisals for these two loans were in October 2008 and in March 2009.

Through September 30, 2009, these two loans (assets) are at different stages of resolution. One loan remains on non-accrual status and $\$ 464,000$ was written off during the third quarter of 2009 , and leaves a remaining balance of $\$ 2.95$ million. The other loan was moved to OREO during the second quarter of 2009 , with an original loan balance of $\$ 1.8$ million. A charge-off was recorded on this loan for $\$ 382,000$ in the second quarter of 2009 prior to moving to OREO; and an

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additional write-down of the property by $\$ 482,000$ was recorded during the third quarter of 2009. This OREO was sold during September 2009 at a minimal additional loss of $\$ 12,000$.

Nonaccrual loans increased by approximately $\$ 8.6$ million from March 31, 2009 to June 30, 2009, which was primarily the result of five commercial real estate loans. One of these loans was originated in 2005, two were originated in 2006 and two were originated in 2007. Three of the loans moved to nonaccrual status in May 2009 and two in June 2009. Three of these loans currently have specific reserves totaling $\$ 943,000$ due to the shortfall in the collateral value as of September 30, 2009 and increased from $\$ 853,000$ at June 30, 2009. The underlying collateral for each of these loans is real estate (one is secured by commercial lots, one is secured by residential lots, two are secured with a primary residence and two non-owner occupied commercial properties and one is commercial non-owner occupied property, and one is secured by commercial owner-occupied property). The most recent appraisals for each of these loans were completed in the second quarter of 2009, except for one which was completed in March of 2009.

Nonaccrual loans increased by approximately $\$ 7.2$ million during the third quarter of 2009, which was primarily the result of four lending relationships (eight loans). All of these loans were originated in 2005, 2006 or 2007. With respect to three of these loans, the Company is currently holding specific reserves totaling approximately $\$ 1.1$ million. These loans are secured by raw land and commercial non-owner occupied property. A fourth loan has been written down by $\$ 604,000$ due to the decline in real estate values related to this subdivision, and the collateral is a single family residence. The fifth loan has matured and is now in foreclosure and secured by two commercial lots. We believe that the remaining three loans currently have sufficient collateral to satisfy the loans and consist of two completed single family residences and five residential lots. The most recent appraisals for these loans were completed in 2009, except for one which was completed in August of 2008.

At September 30, 2009, OREO decreased by $\$ 1.9$ million from December 31, 2008. At September 30, 2009, OREO consisted of 24 properties with an average value of $\$ 175,000$ down from $\$ 266,000$ at December 31, 2008, when we had 23 properties. We added 9 properties into OREO during the third quarter of 2009 at $\$ 657,000$ and sold 15 properties with a basis of $\$ 3.2$ million. Our OREO balance of $\$ 4.2$ million, at September 30, 2009, is comprised of $43 \%$ in the Georgetown/Myrtle Beach region, $27 \%$ in the Beaufort (Hilton Head) region, $10 \%$ in the Columbia region and $8 \%$ in the Charlotte region.

Overall, we continue to believe that the loan portfolio remains manageable in terms of charge-offs and NPAs as a percentage of total loans. Given the industry-wide rise in credit costs, we have taken additional proactive measures to identify problem loans including in-house and independent review of larger transactions. Our policy for evaluating problem loans includes obtaining new certified real estate appraisals as needed. We continue to monitor and review frequently the overall asset quality within the loan portfolio.

## Silverton Bank Loan Participations

On Friday, May 1, 2009, Silverton Bank, N.A. ( Silverton ), in Atlanta, Georgia was closed by the Office of the Comptroller of the Currency ( OCC ) and subsequently the Federal Deposit Insurance Corporation ( FDIC ) was named receiver. We had four loan participations acquired in bank acquisitions. The original loan balance of these loan participations totaled $\$ 6.4$ million.

As of March 31, 2009, we had charged-off $\$ 1.7$ million on one loan participation and moved this asset to OREO at approximately $\$ 665,000$; two of the loan participations were on non-accrual status at approximately $\$ 2.3$ million, with one of these loan participations having a specific

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reserve of $\$ 458,000$; and one loan participation was accruing with a balance of approximately $\$ 1.6$ million. Based on this activity, we had three remaining loan participations totaling approximately $\$ 4.0$ million with a specific reserve of $\$ 458,000$, and one parcel of OREO with a carrying value of $\$ 665,000$.

During the second quarter of 2009, we moved the one loan participation which was accruing to non-accrual status, and partially charged-off two of the loan participations totaling approximately $\$ 1.0$ million. We also moved one of these loan participations into OREO at a carrying value of $\$ 577,000$. In addition, the specific reserve for one of the loan participations was increased to $\$ 566,000$ from $\$ 458,000$. The balances of these assets (OREO and non-accrual loan participations) at June 30, 2009 resulted in $\$ 1.2$ million being included in OREO, and $\$ 2.4$ million being included in non-accrual loans.

During the third quarter of 2009 , we charged-off or wrote down an additional $\$ 2.6$ million which comprised of $\$ 1.8$ million on the two non-accrual loan participations and $\$ 810,000$ on the two assets in OREO. As of September 30, 2009, the carrying balance of all four assets totaled approximately $\$ 1.0$ million, or sixteen cents of the original loan amount.

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Increased activity by the FDIC to dispose of these assets and a known bid, along with the reduced prospect of collection drove the additional charge-offs and write downs of the above referenced assets, and therefore, the carrying value of these assets.

We have no other exposure to the Silverton bank closure other than these already reflected on our balance sheet at September 30, 2009.

## Potential Problem Loans

Potential problem loans, which are not included in nonperforming loans, amounted to approximately $\$ 24.7$ million or $1.12 \%$ of total loans outstanding at September 30, 2009, compared to $\$ 8.0$ million, or $0.34 \%$ of total loans outstanding at December 31, 2008. Potential problem loans represent those loans with a well-defined weakness and where information about possible credit problems of the borrowers has caused management to have doubts about the borrower s ability to comply with present repayment terms.

## Noninterest Income

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Service charges on deposit accounts | \$ | 4,089 | \$ | 4,157 | \$ | 11,493 | \$ | 11,994 |
| Mortgage banking income |  | 1,451 |  | 507 |  | 4,846 |  | 2,777 |
| Bankcard services income |  | 1,278 |  | 1,247 |  | 3,750 |  | 3,679 |
| Trust and investment services income |  | 588 |  | 725 |  | 1,950 |  | 2,102 |
| Securities gains |  | 82 |  |  |  | 82 |  | 340 |
| Total other-than-temporary impairment losses |  | $(5,252)$ |  | $(9,760)$ |  | $(7,734)$ |  | $(9,760)$ |
| Portion of impairment losses recognized in other comprehensive loss |  | 3,048 |  |  |  | 4,986 |  |  |
| Net impairment losses recognized in earnings |  | $(2,204)$ |  | $(9,760)$ |  | $(2,748)$ |  | $(9,760)$ |
| Other |  | 307 |  | 431 |  | 1,110 |  | 1,807 |
| Total noninterest income | \$ | 5,591 | \$ | $(2,693)$ | \$ | 20,483 | \$ | 12,939 |

Noninterest income increased in the third quarter of 2009 as compared to the same period in 2008. The quarterly increase in total noninterest income primarily resulted from the following:

- Mortgage banking income increased $186.2 \%$, driven by an increase in service release premiums for the third quarter of 2009 . Mortgage rates have fallen influenced by the Federal Reserve s agency bond and agency backed mortgage bond purchase program. As a result, we have experienced increased production in secondary market mortgages compared to the third quarter of 2008.
- Trust and investment services income decreased $18.9 \%$, driven by lower investment service fees.
- Net impairment losses recognized in earnings was lower during the third quarter of 2009 compared to the same quarter in 2008. We recorded $\$ 2.2$ million of OTTI on six pooled trust preferred securities for the three months ended September 30, 2009. During the third quarter of 2008, we recorded OTTI on Freddie Mac preferred stock of $\$ 9.8$ million (additional detailed discussion of OTTI can be found in Note 3 Investment Securities).
- Other noninterest income decreased $28.8 \%$, primarily driven by a reduction in the cash surrender value of bank-owned life insurance.

Noninterest income increased $58.3 \%$ during the nine months ended September 30, 2009 as compared to the same period in 2008. Noninterest income was driven by a $74.5 \%$ increase in mortgage banking income and a $\$ 7.6$ million decrease in OTTI from the comparable period in 2008. Other income decreased $38.6 \%$ primarily driven by bank-owned life insurance.

## Noninterest Expense

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Salaries and employee benefits | \$ | 10,649 | \$ | 10,164 | \$ | 30,685 | \$ | 32,248 |
| Net occupancy expense |  | 1,582 |  | 1,528 |  | 4,724 |  | 4,520 |
| Furniture and equipment expense |  | 1,507 |  | 1,577 |  | 4,566 |  | 4,667 |
| Information services expense |  | 1,381 |  | 1,249 |  | 4,109 |  | 3,569 |
| FDIC assessment and other regulatory charges |  | 956 |  | 457 |  | 4,473 |  | 1,354 |
| OREO expense and loan related |  | 2,497 |  | 362 |  | 4,538 |  | 892 |
| Advertising and marketing |  | 579 |  | 771 |  | 1,800 |  | 2,782 |
| Business development and staff related |  | 367 |  | 470 |  | 1,257 |  | 1,583 |
| Professional fees |  | 376 |  | 597 |  | 1,367 |  | 1,638 |
| Amortization of intangibles |  | 131 |  | 144 |  | 394 |  | 433 |
| Other |  | 1,772 |  | 1,777 |  | 5,109 |  | 5,234 |
| Total noninterest expense | \$ | 21,797 | \$ | 19,096 | \$ | 63,022 | \$ | 58,920 |

Noninterest expense increased $14.1 \%$ in the third quarter of 2009 as compared to the same period in 2008. The quarterly increase in total noninterest income primarily resulted from the following:

- Salaries and employee benefits expense increased $4.8 \%$, driven mainly by a reversal of incentive based bonus compensation to all employees in the third quarter of 2008 and recording severance pay for employees leaving the bank during the third quarter of 2009.
- FDIC assessment and other regulatory charges increased $109.2 \%$, driven by continued quarterly increases by the FDIC. In September 2009, the FDIC announced a proposed rule to require FDIC insured banks to prepay the fourth quarter assessment and the next three years assessment by December 31, 2009. The calculation of the prepaid assessment provides for a $5 \%$ growth rate assumption in the deposit base and a 3 basis point increase in FDIC assessments in 2011 and 2012. Therefore, if deposits grow quicker than $5 \%$, our quarterly expense in the future will increase compared to previous periods. The prepayment does not immediately impact expense levels during 2009, but does impact our liquidity.
- OREO expense and loan related expense increased $589.8 \%$, mostly driven by a $\$ 2.2$ million increase in valuation losses on OREO. We believe that our OREO expense will remain elevated and could rise as problem loans are foreclosed on and we dispose of these assets in the fourth quarter of 2009 and into 2010.

Noninterest expense increased $7.0 \%$ during the nine months ended September 30, 2009 as compared to the same period in 2008. As in the quarter-to-quarter comparison, we experienced increases in FDIC assessment and other regulatory charges and OREO expense and loan related. In an effort to control expense, we were able to lower the following expense categories:

- Salaries and employee benefits expense decreased $4.8 \%$, driven by management s decision to lower this expense category as in prior periods. We continue to reduce overall salaries and employee benefits for the nine months ended September 30, 2009 as we (1) temporarily forgo paying incentive based bonus compensation and the employer match contribution to all employees participating in our 401(k) plan and (2) reduced the $15 \%$ discount for our employee stock purchase plan to $5 \%$.
- Advertising and marketing expense decreased $35.3 \%$, driven by management s decision to reduce this expense category.
- Business development and staff related decreased $20.6 \%$, as our employees from all levels of the company have worked to reduce spending on outside employee training and travel.


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- Professional fees decreased $16.5 \%$, driven by lower consulting and non-loan legal expense.

We were able to partially offset the combined $\$ 6.8$ million increase in FDIC assessment and other regulatory charges by the $\$ 3.1$ million combined decreases in salaries and employee benefits expense, advertising and marketing expense, business development and staff related, and professional fees.

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## Other Investments

Other investment securities include primarily our investments in Federal Reserve Bank stock and Federal Home Loan Bank of Atlanta ( FHLB ) stock, each with no readily determinable market value. The amortized cost and fair value of all these securities are equal at year end. As of September 30, 2009, the investment in FHLB stock represented approximately $\$ 9.0$ million, or $0.32 \%$ as a percentage of total assets. The following factors have been evaluated and considered in determining the carrying amount of the FHLB stock:

- We evaluate ultimate recoverability of the par value.
- We currently have sufficient liquidity or have access to other sources of liquidity to meet all operational needs in the foreseeable future, and would not have the need to dispose of this stock below the recorded amount.
- Historically, the FHLB does not allow for discretionary purchases or sales of this stock. Redemptions of the stock occur at the discretion of the FHLB, subsequent to the maturity of outstanding advances held by the member institutions. We have redeemed approximately $\$ 157,000$ of our investment during 2009, at par value.
- We have reviewed the assessments by rating agencies, which have concluded that debt ratings are likely to remain unchanged and the FHLB has the ability to absorb economic losses, given the expectation that the various FHLBanks have a very high degree of government support.
- The unrealized losses related to the securities owned by the FHLBanks are manageable given the capital levels of these organizations.
- All of the FHLBs are meeting their debt obligations.
- In the first and second quarter of 2009, we considered the fact that the FHLB did not make any dividend payments (distributions) in the fourth quarter of 2008 and would not make any dividend determinations until after the end of each quarter when quarterly results were known; however, this investment was not made for receipt of dividends or stock growth, but for the purpose and right to receive advances (funding). Further, we deem the FHLB s process of determining after each quarter end whether it will pay a dividend and, if so, the amount, as essentially similar to standard practice by most dividend-paying companies. Based on the FHLB s second and third quarter results, the FHLB announced on August 12, 2009 and October 30, 2009 a dividend payment for the second quarter and third quarter, respectively.

For the reasons above, we have concluded that the investment in FHLB stock is not other than temporarily impaired as of September 30, 2009 and ultimate recoverability of the par value of this investment is probable.

## Income Tax Expense

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Our effective income tax rate decreased to $34.0 \%$ at September 30, 2009 compared to $34.9 \%$ at September 30, 2008. The slightly lower effective tax rate in 2009 is reflective of changes in various permanent differences, and a decrease in the effective rate projected for fiscal year 2009 compared to 2008.

## Capital Resources

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Our ongoing capital requirements have been met primarily through retained earnings, less the payment of cash dividends, and more recently raising additional common equity in the capital markets. As of September 30, 2009, shareholders equity was $\$ 281.8$ million, an increase of $\$ 36.9$ million, or $15.1 \%$, from $\$ 244.9$ million at December 31, 2008. The increase reflects the issuance of $1,356,500$ shares of common stock in a public offering during the second quarter of 2009 raising approximately $\$ 29.2$ million in proceeds. Excluding the common stock issuance, shareholders equity increased $\$ 7.6$ million, or $3.1 \%$, from December 31, 2008. Shareholders equity has increased $\$ 62.2$ million, or $28.3 \%$, from $\$ 219.6$ million at September 30, 2008. The quarter-to-quarter comparison reflects the issuance of net proceeds of $\$ 26.8$ million, or $1,010,000$ common shares, in equity to certain accredited investors in a private placement transaction in the fourth quarter of 2008 and public offering of common stock in the second quarter of 2009. Excluding common stock issuances, shareholders equity increased $2.8 \%$, or $\$ 6.2$ million, from September 30, 2008. Our equity-to-assets ratio increased to $10.15 \%$ at September 30, 2009 from $7.94 \%$ at the end of the comparable period of 2008.

During the second quarter of 2009, we recognized a change in pension liability for plan curtailment in other comprehensive income which increased our shareholders equity in the amount of $\$ 1.3$ million. This was a result of management $s$ decision to freeze the pension benefits effective July 1, 2009 in order to lower overhead.

We are subject to certain risk-based capital guidelines. Certain ratios measure the relationship of capital to a combination of balance sheet and off-balance sheet risks. The values of both balance sheet and off-balance sheet items are

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adjusted to reflect credit risk. Under the guidelines promulgated by the Board of Governors of the Federal Reserve System, which are substantially similar to those of the Comptroller of the Currency, Tier 1 risk-based capital must be at least $4 \%$ of risk-weighted assets, while total risk-based capital must be at least $8 \%$ of risk-weighted assets.

In conjunction with the risk-based ratios, the regulatory agencies have also prescribed a leverage capital ratio for assessing capital adequacy. The minimum Tier 1 leverage ratio required for banks is between $3 \%$ and $5 \%$, depending on the institution s composite rating as determined by its regulators.

|  | September 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ | September 30, <br> $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: | ---: | ---: |
| Capital Adequacy Ratios |  |  |  |
| Tier 1 risk-based capital | $12.28 \%$ | $10.42 \%$ | $9.34 \%$ |
| Total risk-based capital | $14.22 \%$ | $12.34 \%$ | $11.28 \%$ |
| Tier 1 leverage | $9.67 \%$ | $8.54 \%$ | $7.46 \%$ |

Compared to December 31, 2008, our Tier 1 risk-based capital, total risk-based capital and Tier 1 leverage ratios have increased primarily because of the public offering to raise common equity in the second quarter of 2009. Our capital ratios are currently in excess of the minimum standards and continue to be in the well capitalized regulatory classification.

After evaluating our capital position and discussions with our primary regulators, during the second quarter of 2009, we redeemed all of our shares of Series T Preferred Stock, which was issued to the Treasury as part of the Treasury s Capital Purchase Program. This redemption of our Series T Preferred Stock was made with our currently available cash resources. In addition, we purchased the warrant issued to the Treasury in connection with the Capital Purchase Program transaction.

## Liquidity

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Liquidity refers to the ability for us to generate sufficient cash to meet our financial obligations, which arise primarily from the withdrawal of deposits, extension of credit and payment of operating expenses. Asset liquidity is maintained by the maturity structure of loans, investment securities and other short-term investments. Management has policies and procedures governing the length of time to maturity on loans and investments. Normally, changes in the earning asset mix are of a longer-term nature and are not utilized for day-to-day corporate liquidity needs.

Our liabilities provide liquidity on a day-to-day basis. Daily liquidity needs are met from deposit levels or from our use of federal funds purchased, securities sold under agreements to repurchase and other short-term borrowings. We engage in routine activities to retain deposits intended to enhance our liquidity position. These routine activities include various measures, such as the following:

- Emphasizing relationship banking to new and existing customers, where borrowers are encouraged and normally expected to maintain deposit accounts with our bank,
- Pricing deposits, including certificates of deposit, at rate levels that will attract and/or retain balances of deposits that will enhance our bank s asset/liability management and net interest margin requirements, and
- Continually working to identify and introduce new products that will attract customers or enhance our bank sappeal as a primary provider of financial services.

Several factors contributed to the increase in our liquidity position at September 30, 2009 from our position at December 31, 2008. In the first nine months of 2009 , our loan portfolio has declined by approximately $\$ 106.7$ million, or about $4.6 \%$. We also have allowed a net decline in our investment securities portfolio primarily through not replacing prepayments, calls and some maturities of securities during the first nine months of the year. This has provided approximately $\$ 10.0$ million in additional liquidity. In addition, over the last five months of 2009, we increased our correspondent relationships with a select group of smaller financial institutions and thereby have significantly increased our liquidity and funding sources. As a result of the increase in our liquidity position, at September 30, 2009 we had total cash and cash equivalents of $\$ 175.4$ million as compared to $\$ 49.5$ million at December 31, 2008 and $\$ 79.7$ million at September 30, 2008.

In the first nine months of 2009 , we decreased deposits as we allowed certificates of deposits to decline and the total balance of non-deposit sources of funding slightly increased compared to the balances at December 31, 2008. At September 30, 2009, we had no brokered deposits, a reduction from $\$ 110.0$ million at December 31, 2008, and the difference was largely made up by the loan portfolio run-off and decline in our investment securities portfolio. Compared to the third quarter of 2008, we decreased deposits and decreased non-deposit sources of funding, especially other borrowings. Other borrowings declined

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due to repayments of FHLB Atlanta borrowings. To the extent that we do employ such non-deposit funding sources, typically to accommodate retail and correspondent customers, we continue to emphasize shorter maturities of such funds. Our approach may provide an opportunity to sustain a low funding rate or possibly lower our cost of funds but could also increase our cost of funds if interest rates rise.

Our ongoing philosophy is to remain in a liquid position as reflected by such indicators as the composition of our earning assets, typically including some level of federal funds sold, reverse repurchase agreements, and/or other short-term investments; asset quality; well-capitalized position; and profitable operating results. Cyclical and other economic trends and conditions can disrupt our bank s desired liquidity position at any time. We expect that these conditions would generally be of a short-term nature. Under such circumstances, our bank s federal funds sold position, if any, serves as the primary source of immediate liquidity. At September 30, 2009, our bank had total federal funds credit lines of $\$ 335.0$ million with no advances. If additional liquidity were needed, the bank would turn to short-term borrowings as an alternative immediate funding source and would consider other appropriate actions such as promotions to increase core deposits or the sale of a portion of our investment portfolio. At September 30, 2009, our bank had $\$ 92.8$ million credit available at the Federal Reserve Bank s discount window, but had no advances as of the end of the third quarter of 2009. In addition, we could draw on additional alternative immediate funding sources from lines of credit extended to us from our correspondent banks and/or the Federal Home Loan Bank. At September 30, 2009, our bank had a total FHLB credit facility of $\$ 159.1$ million with total advances of $\$ 107.1$ million. We believe that our liquidity position continues to be adequate and readily available.

Our contingency funding plan provides several potential stages based on liquidity levels. Our board of directors reviews liquidity benchmarks quarterly. Also, we review on at least an annual basis our liquidity position and our contingency funding plans with our principal banking regulator. Our bank maintains various wholesale sources of funding. If our deposit retention efforts were to be unsuccessful, our banks would utilize these alternative sources of funding. Under such circumstances, depending on the external source of funds, our interest cost would vary based on the range of interest rates charged to our banks. This could increase our bank $s$ cost of funds, impacting net interest margins and net interest spreads.

## Deposit and Loan Concentrations

We have no material concentration of deposits from any single customer or group of customers. We have no significant portion of our loans concentrated within a single industry or group of related industries. Furthermore, we attempt to avoid making loans that, in an aggregate amount, exceed $10 \%$ of total loans to a multiple number of borrowers engaged in similar business activities. As of September 30, 2009, there were no aggregated loan concentrations of this type. We do not believe there are any material seasonal factors that would have a material adverse effect on us. We do not have foreign loans or deposits.

## Concentration of Credit Risk

We consider concentrations of credit to exist when, pursuant to regulatory guidelines, the amounts loaned to a multiple number of borrowers engaged in similar business activities which would cause them to be similarly impacted by general economic conditions represent $25 \%$ of total risk-based capital, or $\$ 76.8$ million at September 30, 2009. Based on these criteria, we had three such credit concentrations at September 30, 2009, including $\$ 288.6$ million of loans to borrowers engaged in other activities related to real estate, $\$ 91.7$ million of loans to religious organizations and $\$ 81.3$ million of loans to lessors of nonresidential buildings.

## Cautionary Note Regarding Any Forward-Looking Statements

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Statements included in Management s Discussion and Analysis of Financial Condition and Results of Operations which are not historical in nature are intended to be, and are hereby identified as, forward-looking statements for purposes of the safe harbor provided by Section 21E of the Securities and Exchange Act of 1934. The words may, will, anticipate, should, would, believe, contemplate, expect, estimate, continue, may, and intend, as well as other similar words and expressions of the future, are intended to identify forward-looking statements. We caution readers that forward-looking statements are estimates reflecting our judgment based on current information, and are subject to certain risks and uncertainties that could cause actual results to differ materially from anticipated results. Such risks and uncertainties include, among others, the matters described in Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2008 and the following:

- Credit risk associated with an obligor sfailure to meet the terms of any contract with the bank or otherwise fail to perform as agreed;


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- Interest rate risk involving the effect of a change in interest rates on both the bank searnings and the market value of the portfolio equity;
- Liquidity risk affecting our bank sability to meet its obligations when they come due;
- Price risk focusing on changes in market factors that may affect the value of financial instruments which are marked-to-market periodically;
- Transaction risk arising from problems with service or product delivery;
- Compliance risk involving risk to earnings or capital resulting from violations of or nonconformance with laws, rules, regulations, prescribed practices, or ethical standards;
- Strategic risk resulting from adverse business decisions or improper implementation of business decisions;
- Reputation risk that adversely affects earnings or capital arising from negative public opinion;
- Terrorist activities risk that result in loss of consumer confidence and economic disruptions; and
- Economic downturn risk resulting in changes in the credit markets, greater than expected non-interest expenses, excessive loan losses and other factors, which could cause actual results to differ materially from future results expressed or implied by such forward-looking statements.


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Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

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We have no material changes in our quantitative and qualitative disclosures about market risk as of September 30, 2009 from that presented in our Annual Report on Form 10-K for the year ended December 31, 2008.

## Item 4. CONTROLS AND PROCEDURES

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As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of management, including our President and Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Management necessarily applied its judgment in the process of reviewing these controls and procedures, which, by their nature, can provide only reasonable assurance regarding management s control objectives. Based upon this evaluation, our President and Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There have been no significant changes in our internal controls over financial reporting that occurred during the third quarter of 2009 that materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## PART II OTHER INFORMATION

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## Item 1. LEGAL PROCEEDINGS

To the best of our knowledge, we are not a party to, nor is any of our property the subject of, any pending material proceeding other than those that may occur in our ordinary course of business.

## Item 1A. RISK FACTORS

Investing in shares of our common stock involves certain risks, including those identified and described in Item 1A. of our Annual Report on Form 10-K for the fiscal year ended December 31, 2008, as well as cautionary statements contained in this Form 10-Q, including those under the caption Cautionary Note Regarding Any Forward-Looking Statements set forth in Part I, Item 2 of this Form 10-Q and risks and matters described elsewhere in this Form 10-Q and in our other filings with the Securities and Exchange Commission.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) and (b) not applicable
(c) Issuer Purchases of Registered Equity Securities:

In February 2004, we announced a stock repurchase program with no formal expiration date to repurchase up to 250,000 shares of our common stock. There are 147,872 shares that may yet be purchased under that program. The following table reflects share repurchase activity during the third quarter of 2009:

| Period | (a) Total Number of Shares (or Units) Purchased | (b) Average Price Paid per Share (or Unit) | (c) Total <br> Number of Shares (or Units) <br> Purchased as Part of Publicly Announced Plans or Programs | (d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: |
| July 1 - July 31 |  |  |  | 147,872 |
| August 1 - August 31 | 5,343* | 27.48 |  | 147,872 |
| September 1 - September 30 |  |  |  | 147,872 |
| Total | 5,343 |  |  | 147,872 |

[^3]
## Item 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

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Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

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Not applicable.

Item 5. OTHER INFORMATION

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Not applicable.

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Item 6. EXHIBITS

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Exhibit $31.1 \quad$ Rule 13a-14(a) Certification of Principal Executive Officer
Exhibit 31.2 Rule 13a-14(a) Certification of Principal Financial Officer
Exhibit 32.1 Section 1350 Certification of Principal Executive Officer
Exhibit 32.2 Section 1350 Certification of Principal Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 9, 2009

Date: November 9, 2009

Date: November 9, 2009

## SCBT FINANCIAL CORPORATION

(Registrant)
/s/ Robert R. Hill, Jr.
Robert R. Hill, Jr.
President and Chief Executive Officer
/s/ John C. Pollok
John C. Pollok
Senior Executive Vice President and
Chief Financial Officer
/s/ Karen L. Dey
Karen L. Dey
Senior Vice President and
Controller (Principal Accounting Officer)

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## Exhibit Index

## Exhibit No.

## Description

Exhibit $31.1 \quad$ Rule 13a-14(a) Certification of Principal Executive Officer
Exhibit $31.2 \quad$ Rule 13a-14(a) Certification of Principal Financial Officer
Exhibit 32.1 Section 1350 Certification of Principal Executive Officer
Exhibit 32.2 Section 1350 Certification of Principal Financial Officer


[^0]:    *     - Government-sponsored enterprises are comprised of debt securities offered by Federal Home Loan Mortgage Corporation ( FHLMC ) or Freddie Mac, Federal National Mortgage Association ( FNMA ) or Fannie Mae, Federal Home Loan Bank ( FHLB ), and Federal Farm Credit Banks ( FFCB ).

[^1]:    *     - Ratio is a non-GAAP financial measure. The section titled Reconciliation of Non-GAAP to GAAP below provides a table that reconciles non-GAAP measures to GAAP measures.

[^2]:    *     - Agency mortgage-backed securities ( MBS ) are guaranteed by the issuing government-sponsored entity ( GSE ) as to the timely payments of principal and interest. Except for Government National Mortgage Association (GNMA ) securities, which have the full faith and credit backing of the United States Government, the GSE alone is responsible for making

[^3]:    * These shares were repurchased under arrangements, authorized by our stock-based compensation plans and Board of Directors, whereby officers or directors may sell previously owned shares to SCBT in order to pay for the exercises of stock options or for income taxes owed on vesting shares of restricted stock. These shares are not purchased under the plan to repurchase 250,000 shares announced in February 2004.

