#### LUDDY FREDERIC B

Form 4

February 05, 2013

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB 3235-0287 Number:

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

January 31, Expires: 2005

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**OMB APPROVAL** 

Form 4 or Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

burden hours per response...

Estimated average

1(b).

(Print or Type Responses)

1. Name and Ad LUDDY FRI	•	_	2. Issuer Name and Ticker or Trading Symbol	5. Relationship of Reporting Person(s) to Issuer				
			ServiceNow, Inc. [NOW]	(Check all applicable)				
(Last)	(First)	(Middle)	3. Date of Earliest Transaction					
			(Month/Day/Year)	_X_ Director _X_ 10% Owner				
C/O SERVICENOW, INC., 4810 EASTGATE MALL			02/01/2013	_X_ Officer (give title Other (specify				
			02/01/2013	below) below) CHIEF PRODUCT OFFICER				
	(Street)		4. If Amendment, Date Original	6. Individual or Joint/Group Filing(Check				
			Filed(Month/Day/Year)	Applicable Line)				
SAN DIEGO, CA 92121			• /	_X_ Form filed by One Reporting Person Form filed by More than One Reporting				
211, 21200, 211, 2121				Person				

SAN DIEGO, CA 9212	1	
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		10.50							
(City)	(State)	(Zip) Tal	ble I - Non-	Derivative S	Securi	ties Acquire	d, Disposed of, o	or Beneficially	Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or on Disposed of (D) (Instr. 3, 4 and 5)  (A) or Amount (D) Price			5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
Common Stock	12/07/2012		$G^{(1)}$ V	350,000	D	\$ 0	10,223,652	D	
Common Stock	02/01/2013		S(2)	124,799 (3)	D	\$ 26.1356 (4)	10,098,853	D	
Common Stock	02/01/2013		S(2)	146,529 (3)	D	\$ 27.2356 (5)	9,952,324	D	
Common Stock	02/01/2013		S(2)	178,672 (3)	D	\$ 28.1774 (6)	9,773,652	D	

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Common Stock	12/07/2012	G(1) V	350,000	A	\$ 0	350,000	I	by Spouse
Common Stock	12/20/2012	G(7) V	170,000	D	\$ 0	180,000	I	by Spouse
Common Stock	02/01/2013	S(8)	5,000	D	\$ 28	175,000	I	by Spouse
Common Stock	12/20/2012	G <u>(7)</u> V	170,000	A	\$ 0	170,000	I	by Spouse's Trust
Common Stock						1,250,000	I	by Luddy Family 2011 Dynasty Trust, dated October 14, 2011

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5.	6. Date Exerc	cisable and	7. Title	e and	8. Price of
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	orNumber	Expiration D	ate	Amour	nt of	Derivative
Security	or Exercise		any	Code	of	(Month/Day/	Year)	Underl	ying	Security
(Instr. 3)	Price of		(Month/Day/Year)	(Instr. 8)	Derivativ	e		Securit	ties	(Instr. 5)
	Derivative				Securities			(Instr.	3 and 4)	
	Security				Acquired					
	·				(A) or					
					Disposed					
					of (D)					
					(Instr. 3,					
					4, and 5)					
									Amount	
						Date	Expiration		or	
						Exercisable	Date		Number	
									of	
				Code V	(A) (D)				Shares	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
	Director	10% Owner	Officer	Other		
	X	X	CHIEF PRODUCT OFFICER			

Reporting Owners 2

LUDDY FREDERIC B C/O SERVICENOW, INC. 4810 EASTGATE MALL SAN DIEGO, CA 92121

## **Signatures**

/s/ Frederic B. Luddy by Ethan Christensen, Attorney-in-Fact

02/05/2013

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
  - This transaction involved a gift of securities by the Reporting Person to his spouse, who shares the Reporting Person's household. The
- (1) Reporting Person disclaims beneficial ownership of the shares held by his spouse, and this report should not be deemed an admission that the reporting person is the beneficial owner of his spouse's shares for purposes of Section 16 or for any other purpose.
- (2) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.
- (3) Represents the aggregate of sales effected on the same day at different prices pursuant to the 10b5-1 trading plan noted in footnote (2).
- Represents the weighted average sales price per share. The shares sold at prices ranging from \$25.75 to \$26.70 per share. Full information (4) regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.
- Represents the weighted average sales price per share. The shares sold at prices ranging from \$26.75 to \$27.69 per share. Full information (5) regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.
- Represents the weighted average sales price per share. The shares sold at prices ranging from \$27.77 to \$28.68 per share. Full information (6) regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.
  - This transaction involved a gift of securities by the Reporting Person's spouse to the Genta A. Luddy Irrevocable Trust. The Reporting
- (7) Person's spouse is an investment advisor to the trust and may be deemed to have voting and investment control with respect to the shares. The Reporting Person disclaims beneficial ownership of the shares held by the trust, and this report should not be deemed an admission that the Reporting Person is the beneficial owner of these shares for purposes of Section 16 or for any other purpose.
- (8) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person's spouse.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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