

ZIONS BANCORPORATION /UT/  
Form 11-K  
June 27, 2003  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 11-K**

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the fiscal year ended December 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER ..... 0-2610

A. Full title of the plan and address of the plan, if different from that of the issuer named below:

**ZIONS BANCORPORATION**  
**PAYSHELTER 401(K) PLAN**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**ZIONS BANCORPORATION**  
**One South Main, Suite 1134**  
**Salt Lake City, Utah 84111**

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and Supplemental Schedule**

**Zions Bancorporation  
Payshelter 401(k) Plan  
(formerly Zions Bancorporation  
Employee Investment Savings Plan)**

As of December 31, 2002 and 2001,  
and for the Year Ended December 31, 2002

with Report of Independent Auditors

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Financial Statements and Supplemental Schedule

As of December 31, 2002 and 2001, and for the Year Ended December 31, 2002

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Report of Independent Auditors

The Benefits Committee

Zions Bancorporation Payshelter 401(k) Plan

(formerly Zions Bancorporation Employee Investment Savings Plan)

We have audited the accompanying statements of net assets available for benefits of Zions Bancorporation Payshelter 401(k) Plan (formerly Zions Bancorporation Employee Investment Savings Plan) as of December 31, 2002 and 2001, and the related statement of changes in net assets available for benefits for the year ended December 31, 2002. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of Zions Bancorporation Payshelter 401(k) Plan (formerly Zions Bancorporation Employee Investment Savings Plan) at December 31, 2002 and 2001, and the changes in its net assets available for benefits for the year ended December 31, 2002, in conformity with accounting principles generally accepted in the United States.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2002 is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

/s/ ERNST & YOUNG LLP

Salt Lake City, Utah

June 13, 2003

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Statements of Net Assets Available for Benefits

|  | <b>December 31,</b>   |                       |
|--|-----------------------|-----------------------|
|  | <b>2002</b>           | <b>2001</b>           |
| <b>Assets</b>                            |                       |                       |
| Cash and cash equivalents                | \$ 1,727              | \$ 15,154             |
| <b>Investments, at fair value:</b>       |                       |                       |
| Zions Bancorporation common stock        | 136,635,803           | 186,392,998           |
| Mutual funds                             | 54,047,187            | 44,997,462            |
| Participant loans                        | 2,753,699             | 1,929,899             |
|  | 193,436,689           | 233,320,359           |
| <b>Receivables:</b>                      |                       |                       |
| Participant contributions                | 658,814               | 1,020,657             |
| Employer contributions                   | 242,286               | 367,333               |
| Interest                                 | 5,980                 | 6,880                 |
|  | 907,080               | 1,394,870             |
| <b>Net assets available for benefits</b> | <b>\$ 194,345,496</b> | <b>\$ 234,730,383</b> |

*See accompanying notes to financial statements.*

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Statement of Changes in Net Assets Available for Benefits

Year Ended December 31, 2002

|   |                       |
|---|-----------------------|
| <b>Additions</b>                              |                       |
| Investment income (loss):                     |                       |
| Net depreciation in fair value of investments | \$ (53,995,879)       |
| Dividends                                     | 3,328,439             |
| Interest                                      | 320,351               |
|   | <u>(50,347,089)</u>   |
| Contributions:                                |                       |
| Participant                                   | 22,551,399            |
| Employer                                      | 8,339,079             |
|   | <u>30,890,478</u>     |
| Transfers from nonaffiliated plans            | 1,047,519             |
|   | <u>(18,409,092)</u>   |
| <b>Deductions</b>                             |                       |
| Benefits paid directly to participants        | 21,975,795            |
|   | <u>(40,384,887)</u>   |
| Net assets available for benefits:            |                       |
| Beginning of year                             | 234,730,383           |
|   | <u>\$ 194,345,496</u> |
| End of year                                   | <u>\$ 194,345,496</u> |

*See accompanying notes to financial statements.*

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Notes to Financial Statements

December 31, 2002

**1. Description of Plan**

The following description of the Zions Bancorporation Payshelter 401(k) Plan (formerly Zions Bancorporation Employee Investment Savings Plan) (the "Plan") provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

The Plan results from the merger of the Zions Bancorporation Employee Stock Savings Plan into the Zions Bancorporation Employee Investment Savings Plan effective December 31, 2001. Net assets available for benefits were increased on that date by approximately \$93 million. Effective January 1, 2002, the Plan was amended and restated, and the name of the Plan was changed to Zions Bancorporation Payshelter 401(k) Plan.

**General**

The Plan is a single employer defined contribution plan designed to provide retirement benefits for eligible employees under either a pretax or after-tax salary reduction arrangement and, if employees so elect, an opportunity to acquire stock ownership in Zions Bancorporation (the "Company"). The Plan is subject to the provisions of the Employee Retirement Income Security Act ("ERISA") of 1974. The trust department of Zions First National Bank, a subsidiary of Zions Bancorporation, was the trustee of the Plan until September 30, 2002. On October 1, 2002, CIGNA Retirement & Investment Services became the trustee. The Zions Bancorporation Benefits Committee administers the Plan.

**Eligibility**

Participation in the Plan is voluntary. Beginning January 1, 2002, any nonexcluded employee (as defined in the Plan provisions) at least 21 years of age is eligible to participate.

**Contributions**



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Participants may contribute from 1% to 5% of their pretax annual compensation for which the Company provides a matching contribution up to 2.5% of the participant's compensation. Participants may also contribute up to an additional 15% for which the

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Notes to Financial Statements (continued)

**1. Description of Plan (continued)**

Company matches up to an additional 2.5% of the first 10% of this additional contribution. The maximum allowed participant contribution for 2002 is \$11,000. Under applicable law, participants attaining the age of 50 during 2002 are eligible to make catch-up contributions. Participant and Company contributions can be directed by the participant subject to Plan provisions into various Plan investment options, including purchase of the Company's common stock. Rollovers from other qualifying plans are allowed by the Plan.

**Participant Accounts**

Each participant's fund account is credited with the participant's contributions and allocations of the Company's contributions and Plan earnings. Investment income or loss is allocated based on the investment shares held in the participant's account in relation to the total investment shares of the Plan. Certain investment transaction expenses are charged to the participant's accounts.

**Vesting and Payment of Benefits**

Participant and Company contributions plus investment earnings are immediately vested. Benefits are paid upon death, disability, retirement, or termination of employment, or may be paid earlier subject to Plan provisions. Benefits are paid in shares of stock, cash, or a combination of the two, depending on the participant's investment options.

**Participant Loans**

Participants may borrow from their fund accounts up to the lesser of \$50,000 or 50% of their account balance. Loan terms cannot exceed 5 years, or 10 years if used for the purchase of a primary residence. The loans are secured by the balance in the participant's account and bear interest at Zions First National Bank's prime rate plus 1%. Loans are repaid through direct payroll deductions.

**Plan Termination**

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Although the Company has not expressed any intent to do so, it has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. If the Plan were terminated, each participant would receive a distribution of assets equal to the value of the participant's account.

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Notes to Financial Statements (continued)

**2. Significant Accounting Policies**

**Basis of Presentation**

The accompanying financial statements are prepared on the accrual basis of accounting.

**Cash and Cash Equivalents**

Cash and cash equivalents include cash and short-term investments with original maturities of 90 days or less.

**Valuation of Investments and Income Recognition**

The Plan's investments are stated at fair value. Common stocks are valued at the last reported sales price on the last business day of the Plan year. Mutual funds are valued at market prices, which represent the net asset value of shares held by the Plan at year-end. Participant loans are valued at cost, which approximates fair value.

Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recorded on the ex-dividend date. Interest income is recorded on the accrual basis.

**Administrative Expenses**

The Company currently pays administrative expenses; however, the Plan may pay these expenses.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### **Concentration of Investments**

The Plan's net assets available for benefits at December 31, 2002 and 2001 include investments in the Company's common stock of \$136,635,803 (3,472,409 shares) and \$186,392,998 (3,544,941 shares), respectively. These investments represent a 3.83% and 3.80% ownership of the Company's outstanding common stock at December 31, 2002 and 2001, respectively. The fair value of these investments is subject to market fluctuations.

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Zions Bancorporation Payshelter 401(k) Plan

(formerly Zions Bancorporation Employee Investment Savings Plan)

Notes to Financial Statements (continued)

**3. Plan Amendments and Subsequent Event**

Effective January 1, 2003, the Plan was amended and restated. A principal change was the addition of a noncontributory profit sharing feature. Contributions by the Company under this feature are discretionary and may range up to 4.5% of participants' compensation based upon the Company's return on average common equity for the Plan year. Another change discontinued the Company's common stock as an investment option for participant contributions. However, the Company's matching contributions can only be invested in the Company's common stock. In addition, the name of the Plan was changed to Zions Bancorporation Payshelter 401(k) and Employee Stock Ownership Plan.

**4. Income Tax Status**

The Plan has received a determination letter from the Internal Revenue Service dated December 5, 2002 stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code (the Code) and, therefore, the related trust is exempt from taxation. Subsequent to the issuance of this determination letter, the Plan was amended, as discussed in Note 3. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualification. The Plan administrator believes that the Plan is being operated in compliance with the applicable requirements of the Code and, therefore, believes that the Plan, as amended, is qualified and that the related trust is tax exempt.

**5. Investments**

The trustee of the Plan, as identified in Note 1, holds the Plan's investments and executes all investment transactions. Investments that represent 5% or more of the fair value of the Plan's net assets available for benefits are as follows:

|                                    | <b>December 31,</b> |                |
|------------------------------------|---------------------|----------------|
|                                    | <b>2002</b>         | <b>2001</b>    |
| Zions Bancorporation common stock  | \$ 136,635,803      | \$ 186,392,998 |
| Connecticut General Life Insurance |                     |                |
| Guaranteed Income                  | 11,244,474          |                |
| Accessor Growth mutual fund        |                     | 12,859,703     |

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During 2002, the Plan's investments (including investments purchased and sold, as well as held during the year) depreciated in fair value as determined by quoted market prices as follows:

|                                   |                 |
|-----------------------------------|-----------------|
| Zions Bancorporation common stock | \$ (46,369,607) |
| Mutual funds                      | (7,626,272)     |
|                                   | <hr/>           |
|                                   | \$ (53,995,879) |
|                                   | <hr/>           |

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Zions Bancorporation Payshelter 401(k) Plan  
(formerly Zions Bancorporation Employee Investment Savings Plan)

Notes to Financial Statements (continued)

**6. Reconciliation of Financial Statements to Form 5500**

The following reconciles net assets available for benefits in the accompanying financial statements to net assets in the Form 5500 regulatory filing:

|  | December 31,   |                |
|--|----------------|----------------|
|  | 2002           | 2001           |
| Net assets available for benefits in the accompanying financial statements | \$ 194,345,496 | \$ 234,730,383 |
| Benefit claims payable   | (6,566)        | (1,073,173)    |
|  | \$ 194,338,930 | \$ 233,657,210 |
| Net assets in Form 5500  | \$ 194,338,930 | \$ 233,657,210 |

The following reconciles benefits paid directly to participants in the accompanying financial statements to the Form 5500 for the year ended December 31, 2002:

|   |               |
|---|---------------|
| Benefits paid directly to participants in the accompanying financial statements | \$ 21,975,795 |
| Add: Benefit claims payable in Form 5500 at December 31, 2002                   | 6,566         |
| Less: Benefit claims payable in Form 5500 at December 31, 2001                  | (1,073,173)   |
|   | \$ 20,909,188 |
| Benefits paid directly to participants in Form 5500                             | \$ 20,909,188 |

Benefit claims payable include withdrawals and terminations processed and approved for payment prior to year-end but not yet paid. Under Department of Labor regulations, these amounts are reflected as Plan liabilities at year-end in Form 5500 and not as part of net assets available for benefits.

**7. Transactions with Parties-in-Interest**



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During 2002, the Plan received dividends from Zions Bancorporation of \$2,828,996. Purchases and sales of Zions Bancorporation common stock in 2002 were \$26,234,821 and \$29,620,549, respectively.

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Zions Bancorporation Payshelter 401(k) Plan

Schedule H, Line 4i Schedule of Assets (Held at End of Year)

EIN: 87-0227400 Plan: 006

December 31, 2002

(b)

| (a)                      | (b)                           | (c)  | (d) | (e)            |
|--------------------------|-------------------------------|--|-----|----------------|
| Lessor, or Similar Party | Identity of Issuer, Borrower, | Description of Investment                            | (1) | Current Value  |
| *                        | CONNECTICUT GENERAL LIFE INS  | GUARANTEED INCOME (429,234 shares)                   |     | \$ 11,244,474  |
| *                        | CONNECTICUT GENERAL LIFE INS  | TIMESQUARE CORE BD ENH INDEX (92,711 shares)         |     | 1,230,820      |
| *                        | CONNECTICUT GENERAL LIFE INS  | CORE BOND (634,820 shares)                           |     | 8,325,131      |
| *                        | CONNECTICUT GENERAL LIFE INS  | CIGNA LIFETIME20 (8,491 shares)                      |     | 86,920         |
| *                        | CONNECTICUT GENERAL LIFE INS  | CIGNA LIFETIME30 (21,786 shares)                     |     | 231,423        |
| *                        | CONNECTICUT GENERAL LIFE INS  | CIGNA LIFETIME40 (87,280 shares)                     |     | 927,057        |
| *                        | CONNECTICUT GENERAL LIFE INS  | CIGNA LIFETIME50 (116,609 shares)                    |     | 1,289,162      |
| *                        | CONNECTICUT GENERAL LIFE INS  | CIGNA LIFETIME60 (25,818 shares)                     |     | 309,039        |
| *                        | CONNECTICUT GENERAL LIFE INS  | LARGE CAP VALUE/JOHN A. LEVIN (431,339 shares)       |     | 4,830,796      |
| *                        | CONNECTICUT GENERAL LIFE INS  | OPPENHEIMER CAP APPRE CL A (301,340 shares)          |     | 9,013,087      |
| *                        | CONNECTICUT GENERAL LIFE INS  | S&P 500 INDEX (31,709 shares)                        |     | 1,546,890      |
| *                        | CONNECTICUT GENERAL LIFE INS  | WADDELL & REED ACCUM-CL A SH (102,536 shares)        |     | 566,278        |
| *                        | CONNECTICUT GENERAL LIFE INS  | BGI MIDCAP EQ INDEX CL F (4,720 shares)              |     | 41,837         |
| *                        | CONNECTICUT GENERAL LIFE INS  | MD CAP GROWTH/ARTISAN PARTNERS (1,024,482 shares)    |     | 6,950,353      |
| *                        | CONNECTICUT GENERAL LIFE INS  | MID CAP VALUE/WELLINGTON MGMT (29,149 shares)        |     | 295,948        |
| *                        | CONNECTICUT GENERAL LIFE INS  | SMALL CAP GROWTH/TIMESQUARE (145,956 shares)         |     | 1,841,195      |
| *                        | CONNECTICUT GENERAL LIFE INS  | SMALL CAP VALUE/TCW (251,588 shares)                 |     | 1,854,411      |
| *                        | CONNECTICUT GENERAL LIFE INS  | SSGA RUSSELL 2000 INDEX (7,725 shares)               |     | 92,420         |
| *                        | CONNECTICUT GENERAL LIFE INS  | INTERNATIONAL GROWTH/PUTNAM (468,313 shares)         |     | 3,307,135      |
| *                        | CONNECTICUT GENERAL LIFE INS  | STATE STREET GLOBAL ADV EAFE INDEX (7,160 shares)    |     | 62,811         |
| *                        | ZIONS BANCORPORATION          | ZIONS BANCORPORATION COMMON STOCK (3,472,409 shares) |     | 136,635,803    |
| *                        | OUTSTANDING PARTICIPANT LOANS | Interest rates ranging from 5.25% to 11.00%          |     | 2,753,699      |
|                          |                               |  |     | \$ 193,436,689 |

\* Indicates party-in-interest to the Plan.

(1) Cost of Remaining Assets (column (d)) is not provided as all investments are participant directed.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Benefits Committee has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

ZIONS BANCORPORATION

PAYSHELTER 401(K) PLAN

June 27, 2003

By: /s/ HARRIS H. SIMMONS

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Name: HARRIS H. SIMMONS, Chairman,  
President, and Chief Executive Officer of  
Zions Bancorporation