

FIDUS INVESTMENT Corp  
Form 10-Q  
November 01, 2012  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

Commission file number 814-00861

**Fidus Investment Corporation**

(Exact Name of Registrant as Specified in its Charter)

Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

**Maryland**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**27-5017321**  
(I.R.S. Employer  
Identification No.)

**1603 Orrington Avenue, Suite 820**

**Evanston, Illinois**  
(Address of Principal Executive Offices)

**60201**  
(Zip Code)

**(847) 859-3940**  
(Registrant's telephone number, including area code)

n/a

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 1, 2012, the Registrant had outstanding 11,930,084 shares of common stock, \$0.001 par value.

**Table of Contents**

**FIDUS INVESTMENT CORPORATION**

**TABLE OF CONTENTS**

**QUARTERLY REPORT ON FORM 10-Q**

**PART I FINANCIAL INFORMATION**

Item 1.	<u>Financial Statements.</u>	3
	<u>Consolidated Statements of Assets and Liabilities</u> September 30, 2012 (unaudited) and December 31, 2011	3
	<u>Consolidated Statements of Operations</u> Three and Nine Months Ended September 30, 2012 (unaudited) and 2011 (unaudited)	4
	<u>Consolidated Statements of Changes in Net Assets</u> Nine Months Ended September 30, 2012 (unaudited) and 2011 (unaudited)	5
	<u>Consolidated Statements of Cash Flows</u> Nine Months Ended September 30, 2012 (unaudited) and 2011 (unaudited)	6
	<u>Consolidated Schedule of Investments</u> September 30, 2012 (unaudited) and December 31, 2011	7
	<u>Notes to Consolidated Financial Statements (unaudited)</u>	13
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations.</u>	26
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk.</u>	38
Item 4.	<u>Controls and Procedures.</u>	38

**PART II OTHER INFORMATION**

Item 1.	<u>Legal Proceedings.</u>	39
Item 1A.	<u>Risk Factors.</u>	39
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds.</u>	39
Item 3.	<u>Defaults Upon Senior Securities.</u>	39
Item 4.	<u>Mine Safety Disclosures.</u>	39
Item 5.	<u>Other Information.</u>	39
Item 6.	<u>Exhibits.</u>	40
	<u>Signatures</u>	41
	<u>Exhibit Index</u>	42

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****FIDUS INVESTMENT CORPORATION****Consolidated Statements of Assets and Liabilities**

	September 30, 2012 (unaudited)	December 31, 2011
<b>ASSETS</b>		
Investments, at fair value		
Control investments (cost: \$20,630,677 and \$19,916,617, respectively)	\$ 30,407,264	\$ 28,598,962
Affiliate investments (cost: \$59,311,692 and \$49,913,338, respectively)	57,636,050	50,058,243
Non-control/non-affiliate investments (cost: \$158,423,437 and \$122,709,976, respectively)	163,874,163	126,088,167
Total investments, at fair value (cost: \$238,365,806 and \$192,539,931, respectively)	251,917,477	204,745,372
Cash and cash equivalents	68,129,793	39,058,516
Interest receivable	3,754,228	1,686,851
Deferred financing costs (net of accumulated amortization of \$1,466,376 and \$1,134,767, respectively)	3,464,999	2,687,233
Prepaid expenses and other assets	817,004	465,171
<b>Total assets</b>	<b>328,083,501</b>	<b>248,643,143</b>
<b>LIABILITIES</b>		
SBA debentures	141,500,000	104,000,000
Accrued interest payable	501,768	1,718,989
Due to affiliates	3,356,185	2,162,160
Accounts payable and other liabilities	605,741	279,849
<b>Total liabilities</b>	<b>145,963,694</b>	<b>108,160,998</b>
<b>Net assets</b>	<b>\$ 182,119,807</b>	<b>\$ 140,482,145</b>
<b>ANALYSIS OF NET ASSETS</b>		
Common stock, \$0.001 par value (100,000,000 shares authorized, 11,930,084 and 9,427,021 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively)	\$ 11,930	\$ 9,427
Additional paid-in capital	177,109,526	138,648,226
Undistributed net investment income	275,063	422,049
Accumulated net realized gain (loss) on investments	1,492,676	(481,937)
Accumulated net unrealized appreciation on investments	3,230,612	1,884,380
<b>Total net assets</b>	<b>\$ 182,119,807</b>	<b>\$ 140,482,145</b>
<b>Net asset value per share</b>	<b>\$ 15.27</b>	<b>\$ 14.90</b>

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents****FIDUS INVESTMENT CORPORATION****Consolidated Statements of Operations (unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
<b>Investment income:</b>				
Interest and fee income				
Control investments	\$ 743,717	\$ 871,795	\$ 2,193,331	\$ 2,545,183
Affiliate investments	1,992,048	1,102,565	5,553,392	3,027,253
Non-control/non-affiliate investments	6,023,598	3,816,417	15,843,256	10,062,551
Total interest and fee income	8,759,363	5,790,777	23,589,979	15,634,987
Dividend income				
Control investments		124,697		361,073
Affiliate investments	30,787		91,645	
Non-control/non-affiliate investments	156,504	11,320	428,432	11,320
Total dividend income	187,291	136,017	520,077	372,393
Interest on idle funds and other income	33,828	23,427	95,445	55,891
Total investment income	8,980,482	5,950,221	24,205,501	16,063,271
<b>Expenses:</b>				
Interest expense	1,651,492	1,376,205	4,663,356	4,095,257
Base management fee	1,099,361	705,159	3,044,075	2,740,562
Less: management fee offset				(430,208)
Incentive fee	1,644,150	535,841	3,567,566	535,841
Administrative service expenses	218,692	184,069	671,834	206,242
Professional fees	158,603	308,482	571,755	478,832
Other general and administrative expenses	198,084	185,749	699,901	291,870
Total expenses	4,970,382	3,295,505	13,218,487	7,918,396
Net investment income before income taxes	4,010,100	2,654,716	10,987,014	8,144,875
Income tax expense (benefit)	7,921		13,267	
<b>Net investment income</b>	<b>4,002,179</b>	<b>2,654,716</b>	<b>10,973,747</b>	<b>8,144,875</b>
Net realized and unrealized gains (losses) on investments:				
Realized gain (loss) on non-control/non-affiliate investments	1,974,613		1,974,613	(7,935,430)
Net change in unrealized appreciation on investments	599,812	490,836	1,346,232	10,876,497
<b>Net gain on investments</b>	<b>2,574,425</b>	<b>490,836</b>	<b>3,320,845</b>	<b>2,941,067</b>
<b>Net increase in net assets resulting from operations</b>	<b>\$ 6,576,604</b>	<b>\$ 3,145,552</b>	<b>\$ 14,294,592</b>	<b>\$ 11,085,942</b>
<b>Per common share data: <sup>(1)</sup></b>				
Net investment income per share-basic and diluted	\$ 0.40	\$ 0.28	\$ 1.14	\$ 0.86
	\$ 0.66	\$ 0.33	\$ 1.49	\$ 1.18

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

### Net increase in net assets resulting from operations per share-basic and diluted

Dividends declared per share	\$	0.38	\$	0.32	\$	1.08	\$	0.32
Weighted average number of shares outstanding - basic and diluted		9,939,307		9,427,021		9,599,029		9,427,021

- (1) The weighted average shares outstanding for the three and nine months ended September 30, 2011, are based on the assumption that the number of shares issued in the Formation Transactions and Offering (including the over-allotment) in June and July 2011 (9,427,021 shares of common stock) had been issued on January 1, 2011.

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents****FIDUS INVESTMENT CORPORATION****Consolidated Statements of Changes in Net Assets (unaudited)**

	Partners Capital	Common Stock Number of Shares	Par Value	Additional Paid in Capital	Undistributed Net Investment Income	Accumulated Net Realized Gain (Loss) on Investments	Accumulated Net Unrealized Appreciation on Investments	Total Net Assets
<b>Balances at December 31, 2010</b>	\$ 52,004,664		\$	\$	\$	\$	\$	\$ 52,004,664
Capital contributions	7,000,000							7,000,000
Capital distributions	(1,500,000)							(1,500,000)
Net investment income through June 20, 2011	5,077,597							5,077,597
Realized loss on investments through June 20, 2011	(7,935,430)							(7,935,430)
Net change in unrealized appreciation on investments through June 20, 2011	10,385,661							10,385,661
Formation transactions	(65,032,492)	4,056,521	4,057	65,028,435				
Public offering of common stock, net of expenses		5,370,500	5,370	73,619,791				73,625,161
Net increase in net assets resulting from operations June 21 to September 30, 2011					3,067,278		490,836	3,558,114
Dividends declared and paid					(3,016,646)			(3,016,646)
<b>Balances at September 30, 2011</b>	\$	9,427,021	\$ 9,427	\$ 138,648,226	\$ 50,632	\$	\$ 490,836	\$ 139,199,121
<b>Balances at December 31, 2011</b>	\$	9,427,021	\$ 9,427	\$ 138,648,226	\$ 422,049	\$ (481,937)	\$ 1,884,380	\$ 140,482,145
Public offering of common stock, net of expenses		2,472,500	2,472	37,949,401				37,951,873
Net increase in net assets resulting from operations					10,973,747	1,974,613	1,346,232	14,294,592
Dividends declared and paid		30,563	31	511,899	(11,120,733)			(10,608,803)
<b>Balances at September 30, 2012</b>	\$	11,930,084	\$ 11,930	\$ 177,109,526	\$ 275,063	\$ 1,492,676	\$ 3,230,612	\$ 182,119,807

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents****FIDUS INVESTMENT CORPORATION****Consolidated Statements of Cash Flows (unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2012</b>	<b>2011</b>
<b>Cash Flows from Operating Activities</b>		
Net increase in net assets resulting from operations	\$ 14,294,592	\$ 11,085,942
Adjustments to reconcile net increase in net assets resulting from operations to net cash used in operating activities:		
Net change in unrealized appreciation on investments	(1,346,232)	(10,876,497)
Realized (gain) loss on investments	(1,974,613)	7,935,430
Interest and dividend income paid-in-kind	(3,490,398)	(3,125,259)
Accretion of original issue discount	(849,756)	(492,048)
Accretion of origination fees	(153,181)	(3,803)
Amortization of deferred financing costs	331,609	271,494
Purchase of investments	(57,687,812)	(37,641,858)
Proceeds from repayments and sales of investments	17,882,623	5,285,791
Proceeds from loan origination fees	447,264	144,500
Changes in operating assets and liabilities:		
Interest receivable	(2,067,377)	(1,182,259)
Prepaid expenses and other assets	(351,833)	(203,568)
Accrued interest payable	(1,217,221)	(1,221,102)
Due to affiliates	1,194,025	830,131
Accounts payable and other liabilities	325,892	67,343
Net cash used in operating activities	(34,662,418)	(29,125,763)
<b>Cash Flows from Financing Activities</b>		
Proceeds from offering, net of expenses	37,951,873	73,625,161
Proceeds received from SBA debentures	37,500,000	3,250,000
Payment of deferred financing costs	(1,109,375)	(78,813)
Capital contributions		7,000,000
Capital distributions		(1,500,000)
Cash dividends paid to stockholders	(10,608,803)	(3,016,646)
Net cash provided by financing activities	63,733,695	79,279,702
Net increase in cash and cash equivalents	29,071,277	50,153,939
Cash and cash equivalents:		
Beginning of period	39,058,516	1,757,139
End of period	\$ 68,129,793	\$ 51,911,078
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash payments for interest	\$ 5,548,968	\$ 5,044,865

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents****Fidus Investment Corporation****Consolidated Schedule of Investments****September 30, 2012 (unaudited)**

<b>Portfolio Company / Type of Investment</b> <sup>(1) (2) (3)</sup>	<b>Industry</b>	<b>Rate</b> <sup>(4)</sup> <b>Cash/PIK</b>	<b>Maturity</b>	<b>Principal Amount</b>	<b>Cost</b>	<b>Percent of Fair Value Net Assets</b>
<b>Control Investments</b> <sup>(5)</sup>						
<i>Worldwide Express Operations, LLC</i>	Transportation Services					
Subordinated Note		11.0%/3.0%	2/1/2014	\$ 8,879,619	\$ 8,879,619	\$ 8,879,619
Subordinated Note		10.0%/4.0%	2/1/2014	11,634,145	11,480,668	11,634,145
Warrant (213,381 units) <sup>(7)</sup>						8,457,000
Common Units (51,946 units) <sup>(7)</sup>					270,390	1,436,500
<b>Sub Total</b>					<b>20,630,677</b>	<b>30,407,264</b> <b>17%</b>
<b>Total Control Investments</b>					<b>20,630,677</b>	<b>30,407,264</b> <b>17%</b>
<b>Affiliate Investments</b> <sup>(5)</sup>						
<i>Apex Microtechnology, Inc.</i>	Electronic  Control Supplier					
Subordinated Note		12.0%/2.0%	2/16/2018	6,200,000	5,923,676	5,923,676
Warrant (2,294 units)					220,366	220,366
Common Units (11,690 units)					1,169,000	1,169,000
<b>Sub Total</b>					<b>7,313,042</b>	<b>7,313,042</b> <b>4%</b>
<i>Avrio Technology Group, LLC</i>	Electronic  Control Supplier					
Subordinated Note		9.0%/7.5%	10/15/2015	9,050,645	9,050,645	6,933,534
Common Units (1,000 units) <sup>(7)</sup>					1,000,000	
<b>Sub Total</b>					<b>10,050,645</b>	<b>6,933,534</b> <b>4%</b>
<i>Malabar International</i>	Aerospace & Defense Manufacturing					
Subordinated Note		12.5%/2.5%	5/21/2017	4,955,915	4,925,199	4,955,915
Preferred Equity (1,494 shares) <sup>(6)</sup>		6.0%/0.0%			1,987,139	2,741,000
<b>Sub Total</b>					<b>6,912,338</b>	<b>7,696,915</b> <b>4%</b>
<i>Medsurant Holdings, LLC</i>	Healthcare  Services					
Subordinated Note		14.0%/0.0%	4/12/2016	7,250,000	5,924,646	7,250,000
Preferred Units (60,977 units) <sup>(7)</sup>					698,804	852,200
Warrant (222,224 units) <sup>(7)</sup>					2,182,466	3,112,400
<b>Sub Total</b>					<b>8,805,916</b>	<b>11,214,600</b> <b>6%</b>
<i>Paramount Building Solutions, LLC</i>	Retail Cleaning					

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

Subordinated Note	12.0%/4.0%	2/15/2014	6,433,248	6,433,248	6,433,248	
Common Units (107,143 units) <sup>(7)</sup>				1,500,000	575,200	
<b>Sub Total</b>				7,933,248	7,008,448	4%
<i>Trantech Radiator Products, Inc.</i>						
	Utility Equipment Manufacturer					
Subordinated Note	12.0%/1.8%	5/4/2017	9,146,122	9,107,926	9,146,122	
Common Shares (6,875 shares)				687,500	1,122,100	
<b>Sub Total</b>				9,795,426	10,268,222	6%
<i>Westminster Cracker Company, Inc.</i>						
	Specialty Cracker Manufacturer					
Subordinated Note	14.0%/4.0%	11/17/2014	7,292,880	7,292,880	7,073,789	
Common Units (1,208,197 units)				1,208,197	127,500	
<b>Sub Total</b>				8,501,077	7,201,289	4%
<b>Total Affiliate Investments</b>				59,311,692	57,636,050	32%
<b>Non-Control/Non-Affiliate Investments <sup>(5)</sup></b>						
<i>Acentia, LLC (f/k/a ITSolutions)</i>						
	IT Services					
Common Units (499 units)				500,000	277,600	0%
<i>ACFP Management, Inc.</i>						
	Restaurants					
Subordinated Note	12.0%/2.0%	6/29/2017	7,514,048	7,482,082	7,514,048	4%
<i>Brook &amp; Whittle Limited</i>						
	Specialty Printing					
Subordinated Note	12.0%/4.8%	8/9/2016	6,547,400	6,547,400	6,547,400	
Subordinated Note	12.0%/2.0%	8/9/2016	2,150,853	2,069,046	1,988,284	
Warrant (1,051 shares)				285,000	442,000	
Common Shares (148 shares)				110,374	62,200	
<b>Sub Total</b>				9,011,820	9,039,884	5%

**Table of Contents****Fidus Investment Corporation****Consolidated Schedule of Investments****September 30, 2012 (continued) (unaudited)**

<b>Portfolio Company / Type of Investment</b> <sup>(1) (2) (3)</sup>	<b>Industry</b>	<b>Rate</b> <sup>(4)</sup> <b>Cash/PIK</b>	<b>Maturity</b>	<b>Principal Amount</b>	<b>Cost</b>	<b>Fair Value</b>	<b>Percent of Net Assets</b>
<i>Brook Furniture Rental, Inc.</i>	Furniture Rental						
Subordinated Note		12.0%/1.5%	9/30/2016	\$ 7,716,714	\$ 7,295,604	\$ 7,716,714	
Warrants (2.5%)					485,188	543,500	
Sub Total					7,780,792	8,260,214	5%
<i>Caldwell &amp; Gregory, LLC</i>	Laundry Services						
Subordinated Note		12.5%/1.5%	4/23/2016	1,882,911	1,882,911	1,882,911	
Preferred Units (11,628 units) <sup>(7)</sup>					1,162,786	1,497,500	
Common Units (4,464 units) <sup>(7)</sup>					4,464	272,200	
Sub Total					3,050,161	3,652,611	2%
<i>Connect-Air International, Inc.</i>	Specialty Distribution						
Subordinated Note		12.5%/3.0%	12/31/2014	4,000,000	4,000,000	4,000,000	
Preferred Interest <sup>(6)</sup>		0.0%/10.0%	12/31/2014		5,496,714	5,966,500	
Sub Total					9,496,714	9,966,500	5%
<i>Continental Anesthesia Management, LLC</i>	Healthcare Services						
Senior Secured Loan		13.5%/0.0%	11/10/2014	10,200,000	10,082,254	10,200,000	
Warrant (263 shares)					276,070	100,900	
Sub Total					10,358,324	10,300,900	6%
<i>Convergent Resources, Inc.</i>	Debt Collection Services						
Subordinated Note		13.0%/3.0%	12/27/2017	5,544,000	5,491,571	5,491,571	3%
<i>FutureTech Holding Company</i>	IT Services						
Subordinated Note		13.5%/5.5%	2/29/2016	7,765,618	7,702,121	7,765,618	4%
<i>Goodrich Quality Theaters, Inc.</i>	Movie Theaters						
Subordinated Note		12.8%/0.0%	3/31/2015	12,500,000	12,119,198	12,500,000	
Warrant (71 shares)					750,000	2,293,600	
Sub Total					12,869,198	14,793,600	8%
<i>Innovative Product Achievement, LLC</i>	Healthcare Products						
Subordinated Note		13.0%/2.5%	12/21/2016	6,334,073	6,310,053	6,334,073	3%
<i>Jacob Ash Holdings, Inc.</i>	Apparel Distribution						
Subordinated Note		13.0%/4.0%	8/11/2016	3,500,000	3,486,469	3,500,000	
Subordinated Note		13.0%/0.0%	8/11/2016	1,750,000	1,717,665	1,750,000	
Preferred Equity (500 shares) <sup>(6)</sup>		0.0%/15.0%	8/11/2016		561,464	421,400	
Warrant (129,630 shares)					67,408		
Sub Total					5,833,006	5,671,400	3%
<i>Jan-Pro Holdings, LLC</i>	Commercial Cleaning						
Subordinated Note		12.5%/3.5%	3/18/2017	7,545,358	7,545,358	7,545,358	
Preferred Equity (1,054,619 shares)					832,124	427,800	

Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

Sub Total					8,377,482	7,973,158	4%
<i>K2 Industrial Services, Inc.</i>	Industrial Cleaning & Coatings						
Subordinated Note		11.8%/2.0%	5/23/2017	12,209,993	12,159,276	12,209,993	
Preferred Equity (1,200 shares)					1,200,000	861,300	
Sub Total					13,359,276	13,071,293	7%
<i>Lightning Diversion Systems, Inc.</i>	Aerospace & Defense Manufacturing						
Revolving Loan (\$1,000,000 Commitment)		12.0%/0.0%	6/17/2017		(4,717)	(4,717)	
Senior Secured Loan		12.0%/0.0%	6/17/2017	7,412,742	7,377,773	7,377,773	
Common Units (600,000 units)					600,000	600,000	
Sub Total					7,973,056	7,973,056	4%

**Table of Contents****Fidus Investment Corporation****Consolidated Schedule of Investments****September 30, 2012 (continued) (unaudited)**

<b>Portfolio Company / Type of Investment</b> <sup>(1) (2) (3)</sup>	<b>Industry</b>	<b>Rate <sup>(4)</sup> Cash/PIK</b>	<b>Maturity</b>	<b>Principal Amount</b>	<b>Cost</b>	<b>Fair Value</b>	<b>Percent of Net Assets</b>
<i>National Truck Protection Co., Inc.</i>	Financial Services						
Senior Secured Loan		13.5%/2.0%	8/10/2017	9,000,000	\$ 8,934,368	\$ 8,934,368	
Common Units (531 units)					450,000	450,000	
Sub Total					9,384,368	9,384,368	5%
<i>Nobles Manufacturing, Inc.</i>	Aerospace & Defense Manufacturing						
Subordinated Note		13.0%/3.0%	4/6/2016	\$ 6,825,000	6,825,000	6,825,000	
Preferred Equity (1,300,000 shares)					1,300,000	1,812,500	
Common Equity (1,300,000 shares)							
Sub Total					8,125,000	8,637,500	5%
<i>S.B. Restaurant Co. (dba Elephant Bar)</i>	Restaurants						
Subordinated Note		13.0%/1.0%	1/10/2018	7,517,292	7,077,152	7,077,152	
Warrant (652 shares)					415,992	415,992	
Sub Total					7,493,144	7,493,144	4%
<i>Simplex Manufacturing Co.</i>	Aerospace & Defense Manufacturing						
Subordinated Note		13.0%/0.0%	10/31/2013	4,550,000	4,404,690	4,550,000	
Warrant (24 shares)					710,000	1,056,300	
Sub Total					5,114,690	5,606,300	3%
<i>Tulsa Inspection Resources, Inc.</i>	Oil & Gas Services						
Subordinated Note		14.0%/0.0%	3/12/2014	4,000,000	3,942,914	4,000,000	
Subordinated Note		17.5%/0.0%	3/12/2014	648,471	648,471	648,471	
Warrant (6 shares)					193,435	1,490,800	
Common Equity (1 share)					94,500	102,500	
Sub Total					4,879,320	6,241,771	3%
<i>United Biologics, LLC</i>	Healthcare Services						
Senior Secured Loan		12.0%/2.0%	3/5/2017	6,829,145	6,265,530	6,828,254	
Common Equity (88,968 units) <sup>(7)</sup>					1,000,000	1,000,000	
Warrant (78,148 units)					565,729	597,300	
Sub Total					7,831,259	8,425,554	5%
<b>Total Non-Control/Non-Affiliate Investments</b>					158,423,437	163,874,163	90%
<b>Total Investments</b>					\$ 238,365,806	\$ 251,917,477	138%

(1) All debt investments are income producing. Equity investments are non-income producing unless otherwise noted.

(2) See Note 3 to the consolidated financial statements for portfolio composition by geographic location.

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

- (3) Equity ownership may be held in shares or units of companies related to the portfolio companies.
- (4) Rate includes the cash interest or dividend rate and paid-in-kind interest or dividend rate, if any.
- (5) See Note 2 Significant Accounting Policies, Investment Classification for definitions of Control and Affiliate classifications.
- (6) Income producing. Maturity date, if any, represents mandatory redemption date.
- (7) Investment is held by a wholly-owned subsidiary of the Company.

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents**

**Fidus Investment Corporation**  
**Consolidated Schedule of Investments**  
**December 31, 2011**

Portfolio Company / Type of Investment (1) (2) (3)	Industry	Rate (4) Cash/PIK	Maturity	Principal Amount	Cost	Fair Value	Percent of Net Assets
<b>Control Investments <sup>(5)</sup></b>							
<i>Worldwide Express Operations, LLC</i>	Transportation Services						
Subordinated Note		11.0%/3.0%	2/1/2014	\$ 8,683,141	\$ 8,683,141	\$ 8,683,141	
Subordinated Note		0.0%/14.0%	2/1/2014	11,200,821	10,963,086	11,200,821	
Warrant (213,381 units) <sup>(7)</sup>						7,386,100	
Common Units (51,946 units) <sup>(7)</sup>					270,390	1,328,900	
<b>Sub Total</b>					<b>19,916,617</b>	<b>28,598,962</b>	<b>20%</b>
<b>Total Control Investments</b>					<b>19,916,617</b>	<b>28,598,962</b>	<b>20%</b>
<b>Affiliate Investments <sup>(5)</sup></b>							
<i>Avrio Technology Group, LLC</i>	Electronic Control Supplier						
Subordinated Note		9.0%/7.5%	10/15/2015	8,560,918	8,560,918	8,061,600	
Common Units (1,000 units) <sup>(7)</sup>					1,000,000	372,200	
<b>Sub Total</b>					<b>9,560,918</b>	<b>8,433,800</b>	<b>6%</b>
<i>Malabar International</i>	Aerospace & Defense Manufacturing						
Subordinated Note		12.5%/2.5%	5/21/2017	4,863,472	4,827,896	4,827,896	
Preferred Equity (1,494 shares) <sup>(6)</sup>					1,985,329	1,985,329	
<b>Sub Total</b>					<b>6,813,225</b>	<b>6,813,225</b>	<b>5%</b>
<i>Medsurant Holdings, LLC</i>	Healthcare Services						
Subordinated Note		14.0%/0.0%	4/12/2016	7,250,000	5,676,797	7,250,000	
Preferred Units (40,750 units) <sup>(7)</sup>					500,000	500,000	
Warrant (166,970 units) <sup>(7)</sup>					1,669,700	1,989,900	
<b>Sub Total</b>					<b>7,846,497</b>	<b>9,739,900</b>	<b>7%</b>
<i>Paramount Building Solutions, LLC</i>	Retail Cleaning						
Subordinated Note		12.0%/4.0%	2/15/2014	6,240,663	6,240,663	6,240,663	
Common Units (107,143 units) <sup>(7)</sup>					1,500,000	1,745,400	
<b>Sub Total</b>					<b>7,740,663</b>	<b>7,986,063</b>	<b>6%</b>
<i>Trantech Radiator Products, Inc.</i>	Utility Equipment Manufacturer						
Subordinated Note		12.0%/1.8%	5/4/2017	9,025,375	8,981,055	8,981,055	
Common Shares (6,875 shares)					687,500	687,500	
<b>Sub Total</b>					<b>9,668,555</b>	<b>9,668,555</b>	<b>7%</b>
<i>Westminster Cracker Company, Inc.</i>	Specialty Cracker Manufacturer						

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

Subordinated Note	14.0%/4.0%	11/17/2014	7,075,283	7,075,283	6,901,700	
Common Units (1,208,197 units)				1,208,197	515,000	
Sub Total				8,283,480	7,416,700	5%
<b>Total Affiliate Investments</b>				<b>49,913,338</b>	<b>50,058,243</b>	<b>36%</b>

**Table of Contents**

**Fidus Investment Corporation**  
**Consolidated Schedule of Investments**  
**December 31, 2011 (continued)**

Portfolio Company / Type of Investment (1) (2) (3) Non-Control/Non-Affiliate Investments (5)	Industry	Rate (4) Cash/PIK	Maturity	Principal Amount	Cost	Fair Value	Percent of Net Assets
<i>ACFP Acquisition Company, Inc.</i>	Restaurants						
Subordinated Note		12.0%/2.0%	6/29/2017	\$ 7,400,822	\$ 7,363,840	\$ 7,363,840	5%
<i>Brook &amp; Whittle Limited</i>	Specialty Printing						
Subordinated Note		12.0%/4.8%	8/9/2016	6,316,340	6,316,340	6,316,340	
Subordinated Note		12.0%/2.0%	8/9/2016	2,118,858	1,993,369	2,038,896	
Warrant (1,051 shares)					285,000	550,200	
Common Shares (148 Shares)					110,374	77,500	
<b>Sub Total</b>					8,705,083	8,982,936	6%
<i>Brook Furniture Rental, Inc.</i>	Furniture Rental						
Subordinated Note		12.0%/1.5%	9/30/2016	7,629,171	7,131,385	7,131,385	
Warrants (2.5%)					485,188	485,188	
<b>Sub Total</b>					7,616,573	7,616,573	5%
<i>Caldwell &amp; Gregory, LLC</i>	Laundry Services						
Subordinated Note		12.5%/1.5%	4/23/2016	3,465,874	3,465,874	3,465,874	
Preferred Units (11,628 units) (7)					1,162,786	1,424,485	
Common Units (4,464 units) (7)					4,464	166,700	
<b>Sub Total</b>					4,633,124	5,057,059	4%
<i>Connect-Air International, Inc.</i>	Specialty Distribution						
Subordinated Note		12.5%/3.0%	12/31/2014	4,213,879	4,213,879	4,213,879	
Preferred Interest (6)		0.0%/10.0%	12/31/2014		5,131,979	5,131,979	
<b>Sub Total</b>					9,345,858	9,345,858	7%
<i>Goodrich Quality Theaters, Inc.</i>	Movie Theaters						
Subordinated Note		12.8%/0.0%	3/31/2015	12,500,000	12,007,236	12,500,000	
Warrant (71 shares)					750,000	2,080,300	
<b>Sub Total</b>					12,757,236	14,580,300	10%
<i>Innovative Product Achievement, LLC</i>	Healthcare Products						
Subordinated Note		13.0%/2.5%	12/21/2016	6,334,073	6,305,809	6,305,809	4%
<i>Interactive Technology Solutions, LLC</i>	Government IT Services						
Subordinated Note		12.0%/3.0%	12/31/2015	5,182,173	5,182,173	5,182,173	
Common Units (499 units)					500,000	371,000	
<b>Sub Total</b>					5,682,173	5,553,173	4%

Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

<i>Jacob Ash Holdings, Inc.</i>	Apparel Distribution					
Subordinated Note	13.0%/4.0%	8/11/2016	3,555,421	3,539,273	3,539,273	
Subordinated Note	13.0%/0.0%	8/11/2016	1,750,000	1,711,444	1,711,444	
Preferred Equity (500 shares) <sup>(6)</sup>	0.0%/15.0%	8/11/2016		497,768	497,768	
Warrant (129,630 shares)				67,408	67,408	
Sub Total				5,815,893	5,815,893	4%

**Table of Contents****Fidus Investment Corporation****Consolidated Schedule of Investments****December 31, 2011 (continued)**

<b>Portfolio Company / Type of Investment (1) (2) (3)</b>	<b>Industry</b>	<b>Rate (4) Cash/PIK</b>	<b>Maturity</b>	<b>Principal Amount</b>	<b>Cost</b>	<b>Fair Value</b>	<b>Percent of Net Assets</b>
<i>Jan-Pro Holdings, LLC</i>							
	Commercial Cleaning						
Subordinated Note		12.5%/3.5%	3/18/2017	\$ 7,350,713	\$ 7,350,713	\$ 7,350,713	
Preferred Equity (1,054,619 shares)					832,124	420,200	
Sub Total					8,182,837	7,770,913	6%
<i>K2 Industrial Services, Inc.</i>							
	Industrial Cleaning & Coatings						
Subordinated Note		11.8%/2.0%	5/23/2017	12,026,000	11,967,141	11,967,141	
Preferred Equity (1,200 shares)					1,200,000	1,200,000	
Sub Total					13,167,141	13,167,141	9%
<i>Nobles Manufacturing, Inc.</i>							
	Aerospace & Defense Manufacturing						
Subordinated Note		13.0%/3.0%	4/6/2016	6,825,000	6,825,000	6,825,000	
Preferred Equity (1,300,000 shares)					1,300,000	2,428,300	
Common Equity (1,300,000 shares)							
Sub Total					8,125,000	9,253,300	7%
<i>Restoration Holdco, LLC</i>							
	Restoration & Mitigation Services						
Senior Secured Note		13.0%/0.0%	8/11/2016	4,400,000	4,241,962	4,241,962	
Warrant (9.5 units)					127,139	127,139	
Sub Total					4,369,101	4,369,101	3%
<i>Simplex Manufacturing Co.</i>							
	Aerospace & Defense Manufacturing						
Subordinated Note		13.0%/0.0%	10/31/2013	4,550,000	4,307,693	4,437,900	
Warrant (24 shares)					710,000	406,900	
Sub Total					5,017,693	4,844,800	3%
<i>TBG Anesthesia Management, LLC</i>							
	Healthcare Services						
Senior Secured Loan		13.5%/0.0%	11/10/2014	10,750,000	10,590,891	10,750,000	
Warrant (263 shares)					276,070	290,600	
Sub Total					10,866,961	11,040,600	8%
<i>Tulsa Inspection Resources, Inc.</i>							
	Oil & Gas Services						
Subordinated Note		14.0%/0.0%	3/12/2014	4,000,000	3,913,748	3,953,400	
Subordinated Note		17.5%/0.0%	3/12/2014	648,471	648,471	648,471	
Warrant (6 shares)					193,435	419,000	
Sub Total					4,755,654	5,020,871	4%
<b>Total Non-Control/Non-Affiliate Investments</b>					<b>122,709,976</b>	<b>126,088,167</b>	<b>90%</b>

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

### Total Investments

\$ 192,539,931 \$ 204,745,372 146%

- (1) All debt investments are income producing. Equity investments are non-income producing unless otherwise noted.
- (2) See Note 3 to the consolidated financial statements for portfolio composition by geographic location.
- (3) Equity ownership may be held in shares or units of companies related to the portfolio companies.
- (4) Rate includes the cash interest or dividend rate and paid-in-kind interest or dividend rate, if any.
- (5) See Note 2 Significant Accounting Policies, Investment Classification for definitions of Control and Affiliate classifications.
- (6) Income producing. Maturity date, if any, represents mandatory redemption date.
- (7) Investment is held by a wholly-owned subsidiary of the Company.

*See Notes to Consolidated Financial Statements (unaudited).*

**Table of Contents****FIDUS INVESTMENT CORPORATION****Notes to Consolidated Financial Statements (unaudited)****Note 1. Organization and Nature of Business**

Fidus Investment Corporation, a Maryland corporation ( FIC, and together with its subsidiaries, the Company ), was formed on February 14, 2011 for the purposes of (i) acquiring 100% of the limited partnership interests of Fidus Mezzanine Capital, L.P. and its consolidated subsidiaries (collectively, the Fund ) and 100% of the membership interests of the Fund's general partner, Fidus Mezzanine Capital GP, LLC ( FMCGP ), (ii) raising capital in an initial public offering that was completed in June 2011 (the Offering ) and (iii) thereafter operating as an externally managed, closed-end, non-diversified management investment company that has elected to be regulated as a business development company ( BDC ) under the Investment Company Act of 1940, as amended (the 1940 Act ). The Fund has also elected to be regulated as a BDC under the 1940 Act. In addition, for federal income tax purposes, the Company elected to be treated as a regulated investment company ( RIC ) under Subchapter M of the Internal Revenue Code of 1986, as amended (the Code ), commencing with its taxable year ended December 31, 2011.

The Company provides customized debt and equity financing solutions to lower middle-market companies. The Fund commenced operations on May 1, 2007, and on October 22, 2007, was granted a license to operate as a Small Business Investment Company, also called an SBIC, under the authority of the United States Small Business Administration ( SBA ). The SBIC license allows the Fund to obtain leverage by issuing SBA-guaranteed debentures ( SBA debentures ), subject to the issuance of a leverage commitment by the SBA and other customary procedures. As an SBIC, the Fund is subject to a variety of regulations and oversight by the SBA under the Small Business Investment Act of 1958, as amended (the SBIC Act ), concerning, among other things, the size and nature of the companies in which it may invest and the structure of those investments.

On June 20, 2011, FIC acquired 100% of the limited partnership interests in the Fund and 100% of the equity interests in FMCGP, in exchange for 4,056,521 shares of common stock in FIC (the Formation Transactions ). The Fund became FIC's wholly-owned subsidiary, retained its SBIC license, and continues to hold its existing investments and make new investments. The Offering consisted of the sale of 4,670,000 shares of the Company's common stock at a price of \$15.00 per share resulting in net proceeds of \$63,853,186, after deducting underwriting fees and commissions totaling \$4,532,010 and transaction costs associated with the offering totaling \$1,664,804. The transaction costs were primarily for accounting, legal and other professional services and were recorded as a reduction to additional paid-in capital. On July 14, 2011, the Company's underwriters purchased 700,500 shares of the Company's common stock at the public offering price of \$15.00 per share to cover over-allotments resulting in proceeds to the Company of \$9,771,975, net of underwriting fees of \$735,525.

The management agreement between the Fund and Fidus Capital, LLC (the Fund's former investment advisor) was terminated in conjunction with the Formation Transactions. For all periods subsequent to the consummation of the Formation Transactions and the Offering, the Company pays a quarterly base management fee and an incentive fee to Fidus Investment Advisors, LLC (the Investment Advisor ) under an investment advisory agreement (the Investment Advisory Agreement ). The investment professionals of the Investment Advisor are the same as those of Fidus Capital, LLC.

On September 11, 2012, the Company issued 2,472,500 shares in a follow-on public offering, including shares purchased by the underwriters pursuant to their exercise of the over-allotment option, at an offering price of \$16.10 per share resulting in net proceeds of \$37,951,873 after deducting underwriting fees and commissions and offering costs totaling \$1,855,377. As of September 30, 2012, the Company had 11,930,084 shares of common stock outstanding.

**Note 2. Significant Accounting Policies**

*Basis of presentation:* The accompanying consolidated financial statements of the Company have been prepared in accordance with generally accepted accounting principles in the United States of America ( GAAP ), as established by the Financial Accounting Standards Board ( FASB ). These consolidated financial statements reflect the guidance in the Accounting Standards Codification ( ASC ), which is the single source of authoritative GAAP recognized by the FASB. In the opinion of management, the consolidated financial statements reflect all adjustments and reclassifications that are necessary for the fair presentation of financial results as of and for the periods presented. Certain prior period amounts have been reclassified to conform to the current period presentation. The current period's results of operation are not necessarily indicative of results that ultimately may be achieved for the year. Therefore, the unaudited financial statements and notes should be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2011.



---

## **Table of Contents**

*Use of estimates:* The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*Consolidation:* The Company will generally not consolidate its investments in a company other than an investment company subsidiary or a controlled operating company whose business consists of providing services to the Company. As a result, the consolidated financial statements of the Company include the accounts of the Company and its wholly-owned subsidiaries, including the Fund and Fidus Investment GP, LLC, the Fund's general partner. All significant intercompany balances and transactions have been eliminated.

*Fair value of financial instruments:* The Company applies fair value to substantially all of its financial instruments in accordance with ASC Topic 820 *Fair Value Measurements and Disclosures* (ASC Topic 820). ASC Topic 820 defines fair value, establishes a framework used to measure fair value, and requires disclosures for fair value measurements, including the categorization of financial instruments into a three-level hierarchy based on the transparency of valuation inputs. See Note 4 to the consolidated financial statements for further discussion regarding the fair value measurements and hierarchy.

*Investment classification:* The Company classifies its investments in accordance with the requirements of the 1940 Act. Under the 1940 Act, *Control Investments* are defined as investments in those companies where the Company owns more than 25% of the voting securities of such company or has rights to maintain greater than 50% of the board representation. Under the 1940 Act, *Affiliate Investments* are defined as investments in those companies where the Company owns between 5% and 25% of the voting securities of such company. *Non-Control/Non-Affiliate Investments* are those that neither qualify as Control Investments nor Affiliate Investments.

*Segments:* In accordance with ASC Topic 280 *Segment Reporting*, the Company has determined that it has a single reporting segment and operating unit structure.

*Cash and cash equivalents:* Cash and cash equivalents are highly liquid investments with an original maturity of three months or less at the date of acquisition. The Company places its cash in financial institutions and, at times, such balances may be in excess of the Federal Deposit Insurance Corporation insurance limits. The Company does not believe it is exposed to any significant credit risk.

*Deferred financing costs:* Deferred financing costs include SBA debenture commitment and leverage fees that have been capitalized and are amortized on a straight-line basis into interest expense over the term of the debenture agreement (10 years). Deferred financing costs also include costs related to the Company's previous revolving credit facility. These costs have been capitalized and amortized into interest expense over the term of the credit facility.

*Revenue recognition:* The Company's revenue recognition policies are as follows:

**Investments and related investment income.** Realized gains or losses on portfolio investments are calculated based upon the difference between the net proceeds from the disposition and the amortized cost basis of the investment, without regard to unrealized gains and losses previously recognized. Changes in the fair value of investments from the prior period, as determined by our board of directors (the Board) through the application of the Company's valuation policy, are included as changes in unrealized appreciation or depreciation of investments in the consolidated statement of operations.

**Interest, fee and dividend income.** Interest and dividend income is recorded on the accrual basis to the extent that the Company expects to collect such amounts. Interest and dividend income is accrued based upon the outstanding principal amount and contractual terms of debt and preferred equity investments. Interest is accrued on a daily basis. Dividend income is recorded as dividends when declared or at the point an obligation exists for the portfolio company to make a distribution. Distributions of earnings from portfolio companies are evaluated to determine if the distribution is income or a return of capital.

The Company has investments in its portfolio that contain a payment-in-kind income provision, which represents contractual interest or dividends that are added to the principal balance and recorded as income. The Company stops accruing payment-in-kind income when it is determined that payment-in-kind income is no longer collectible. To maintain RIC tax treatment, and to avoid corporate tax, substantially all of this income must be paid out to stockholders in the form of distributions, even though the Company has not yet collected the cash.

In connection with the Company's debt investments, the Company will sometimes receive warrants or other equity-related securities (Warrants). The Company determines the cost basis of Warrants based upon their respective fair values on the date of receipt in proportion to the total fair value of the debt and Warrants received. Any resulting difference between the face amount of the debt and its recorded fair value resulting from

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

the assignment of value to the Warrants is treated as original issue discount ( OID ), and accreted into interest income based on the effective interest method over the life of the debt security.

## Table of Contents

All transaction fees received in connection with the Company's investments are recognized as income. Such fees typically include fees for services, including structuring and advisory services, provided to portfolio companies. The Company recognizes income from fees for providing such structuring and advisory services when the services are rendered or the transactions are completed. Upon the prepayment of a loan or debt security, any prepayment penalties are recorded as fee income when received. Prior to the Formation Transactions, and in accordance with the prior limited partnership agreement, the Company historically recorded transaction fees provided in connection with the Company's investments as a direct offset to management fee expense (See Note 5 to the consolidated financial statements). Fee income from structuring and advisory services, amendments and prepayment penalties for the three months ended September 30, 2012 and 2011 totaled \$514,465 and \$279,375, respectively. Fee income from structuring and advisory services, amendments and prepayment penalties for the nine months ended September 30, 2012 and 2011 totaled \$1,130,694 and \$419,792, respectively.

The Company also typically receives upfront loan origination or closing fees in connection with investments. Such upfront loan origination and closing fees are capitalized as unearned income offset against investments on our statement of assets and liabilities and amortized as additional interest income over the life of the investment. Upfront loan origination and closing fees received in the three months ended September 30, 2012 and 2011 totaled \$171,700 and \$113,250, respectively. Upfront loan origination and closing fees received in the nine months ended September 30, 2012 and 2011 totaled \$447,264 and \$144,500, respectively.

**Non-accrual.** Loans or preferred equity securities are placed on non-accrual status when principal, interest or dividend payments become materially past due, or when there is reasonable doubt that principal, interest or dividends will be collected. Interest payments received on non-accrual loans may be recognized as income or applied to principal depending upon management's judgment. Non-accrual loans are restored to accrual status when past due principal, interest or dividends are paid and, in management's judgment, are likely to remain current.

**Income taxes:** The Company has elected to be treated as a RIC under Subchapter M of the Code beginning with the taxable year ended December 31, 2011 and, among other things, intends to make the required distributions to its stockholders as specified therein. In order to qualify as a RIC, the Company is required to timely distribute to its stockholders at least 90.0% of investment company taxable income, as defined by the Code, each year. Depending on the level of taxable income earned in a tax year, the Company may choose to carry forward taxable income in excess of current year distributions into the next tax year and pay a 4.0% excise tax on such income. Any such carryover taxable income must be distributed through a dividend declared prior to the later of the filing the final tax return related to the year in which the Company generated such taxable income or the 15<sup>th</sup> day of the 9<sup>th</sup> month following the close of such taxable year.

In the future, pursuant to SBA guidelines, the Fund may be limited by provisions of the SBA Act, and SBA regulations governing SBICs, from making certain distributions to FIC that may be necessary to enable FIC to make the minimum required distributions to its stockholders and qualify as a RIC.

The Company has certain indirect wholly-owned taxable subsidiaries (the Taxable Subsidiaries), each of which generally holds one of its portfolio investments listed on the consolidated schedule of investments. The Taxable Subsidiaries are consolidated for financial reporting purposes, such that the Company's consolidated financial statements reflect the Company's investment in the portfolio companies owned by the Taxable Subsidiaries. The purpose of the Taxable Subsidiaries is to permit the Company to hold equity investments in portfolio companies that are organized as limited liability companies (LLCs) (or other forms of pass through entities) while complying with the source-of-income requirements contained in the RIC tax provisions. The Taxable Subsidiaries are not consolidated with the Company for U.S. federal corporate income tax purposes, and each Taxable Subsidiary will be subject to U.S. federal corporate income tax on its taxable income. Any such income or expense is reflected in the consolidated statements of operations.

ASC Topic 740 *Accounting for Uncertainty in Income Taxes* (ASC Topic 740) provides guidance for how uncertain tax positions should be recognized, measured, presented and disclosed in the consolidated financial statements. ASC Topic 740 requires the evaluation of tax positions taken in the course of preparing the Company's tax returns to determine whether the tax positions are more-likely-than-not to be sustained by the applicable tax authority. Tax benefits of positions not deemed to meet the more-likely-than-not threshold would be recorded as a tax expense in the current year. It is the Company's policy to recognize accrued interest and penalties related to uncertain tax benefits in income tax expense. There were no material uncertain income tax positions at September 30, 2012 and December 31, 2011. The 2009 through 2011 tax years remain subject to examination by U.S. federal and most state tax authorities.

**Dividends:** Dividends and distributions to common stockholders are recorded on the record date. The amount, if any, to be paid as a dividend, is determined by the Board each quarter and is generally based upon the earnings estimated by management. Net realized capital gains, if any, are distributed at least annually, although the Company may decide to retain such capital gains for investment.

The determination of the tax attributes for the Company's distributions is made annually, based upon its taxable income for the full year and distributions paid for the full year. Ordinary dividend distributions from a RIC do not qualify for the preferential tax rate (currently applicable through 2012) on qualified dividend income from domestic corporations and qualified foreign corporations, except to the extent that the RIC

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

received the income in the form of qualifying dividends from domestic corporations and qualified foreign corporations. The tax attributes for dividends will generally include both ordinary income and capital gains but may also include qualified dividends or return of capital.

## Table of Contents

The Company has adopted a dividend reinvestment plan ( DRIP ) that provides for the reinvestment of dividends on behalf of its stockholders, unless a stockholder has elected to receive dividends in cash. As a result, if the Company declares a cash dividend, the Company's stockholders who have not opted out of the DRIP at least three days prior to the dividend payment date will have their cash dividend automatically reinvested into additional shares of the Company's common stock. The Company has the option to satisfy the share requirements of the DRIP through the issuance of new shares of common stock or through open market purchases of common stock by the DRIP plan administrator. Newly issued shares are valued based upon the final closing price of the Company's common stock on a date determined by the Board. Shares purchased in the open market to satisfy the DRIP requirements will be valued based upon the average price of the applicable shares purchased by the DRIP plan administrator, before any associated brokerage or other costs. See Note 9 to the consolidated financial statements regarding dividend declarations and distributions.

*Earnings and net asset value per share:* The earnings per share and weighted average shares outstanding calculations for the three and nine months ended September 30, 2011, are based on the assumption that the number of shares issued in the Formation Transactions and the Offering (including the over-allotment) in June and July 2011 (9,427,021 shares of common stock) had been issued on January 1, 2011.

*Recent accounting pronouncements:* In May 2011, the FASB issued Accounting Standards Update ( ASU ) 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ( IFRSs )* ( ASU 2011-04 ). ASU 2011-04 represents the converged guidance of the FASB and the International Accounting Standards Board ( IASB ) (collectively, the Standards Boards ) on fair value measurement. The collective efforts of the Standards Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term fair value and enhanced disclosure requirements for investments that do not have readily determinable fair values. The Standards Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with GAAP and IFRSs. The amendments to the FASB Codification in ASU 2011-04 are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. The Company adopted the amendments of ASU 2011-04 as of January 1, 2012. See Note 4 to the consolidated financial statements for the related disclosures. The adoption of ASU 2011-04 did not have a material impact on the Company's consolidated financial statements.

In November 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210)*, containing new guidance that requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. This guidance is effective for annual and interim periods beginning on or after January 1, 2013. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Company's effective date is January 1, 2013. The adoption of this guidance is not expected to have a material impact on the Company's consolidated financial position.

### **Note 3. Portfolio Company Investments**

The Company's portfolio investments principally consist of secured and unsecured debt, equity warrants and direct equity investments in privately held companies. The debt investments may or may not be secured by either a first or second lien on the assets of the portfolio company. The debt investments generally bear interest at fixed rates, and generally mature between five and seven years from the original investment. In connection with a debt investment, the Company also often receives nominally priced equity warrants and/or makes direct equity investments. The Company's warrants or equity investments may be in a holding company related to the portfolio company. In addition, the Company periodically makes equity investments in its portfolio companies through Taxable Subsidiaries. In both situations, the name of the operating company is reflected on the consolidated schedule of investments.

As of September 30, 2012, the Company had debt and equity investments in 29 portfolio companies with an aggregate fair value of \$251,917,477 and a weighted average effective yield on its debt investments of 15.4%. At September 30, 2012, the Company held equity ownership in 86.2% of its portfolio companies and the average fully diluted equity ownership in those portfolio companies was 8.6%. As of December 31, 2011, the Company had debt and equity investments in 23 portfolio companies with an aggregate fair value of \$204,745,372 and a weighted average effective yield on its debt investments of 15.3%. At December 31, 2011, the Company held equity ownership in 91.3% of its portfolio companies and the average fully diluted equity ownership in those portfolio companies was 9.0%. The weighted average yields were computed using the effective interest rates for all debt investments at cost as of September 30, 2012 and December 31, 2011, including accretion of original issue discount but excluding any debt investments on non-accrual status.

Purchases of debt and equity investments for the nine months ended September 30, 2012 and 2011 totaled \$57,687,812 and \$37,641,858, respectively. Repayments and sales of portfolio investments for the nine months ended September 30, 2012 and 2011 totaled \$17,882,623 and \$5,285,791, respectively.



**Table of Contents**

Investments by type with corresponding percentage of total portfolio investments consisted of the following:

	September 30, 2012		December 31, 2011	
<b>Cost:</b>				
Senior secured loans	\$ 32,655,208	13.7%	\$ 14,832,853	7.7%
Subordinated notes	177,725,488	74.5	155,252,227	80.6
Equity	21,833,456	9.2	17,890,911	9.3
Warrants	6,151,654	2.6	4,563,940	2.4
Total	\$ 238,365,806	100.0%	\$ 192,539,931	100.0%
<b>Fair value:</b>				
Senior secured loans	\$ 33,335,678	13.2%	\$ 14,991,962	7.3%
Subordinated notes	178,076,641	70.8	157,098,414	76.7
Equity	21,775,000	8.6	18,852,261	9.3
Warrants	18,730,158	7.4	13,802,735	6.7
Total	\$ 251,917,477	100.0%	\$ 204,745,372	100.0%

All investments made by the Company as of September 30, 2012 and December 31, 2011 were made in portfolio companies located in the United States. The following tables show portfolio composition by geographic region at cost and fair value and as a percentage of total investments. The geographic composition is determined by the location of the corporate headquarters of the portfolio company, which may not be indicative of the primary source of the portfolio company's business.

	September 30, 2012		December 31, 2011	
<b>Cost:</b>				
Midwest	\$ 62,543,235	26.3%	\$ 66,462,930	34.5%
Southwest	48,587,546	20.4	32,412,934	16.8
Northeast	33,230,271	13.9	28,486,629	14.8
Southeast	48,208,896	20.2	36,154,165	18.8
West	45,795,858	19.2	29,023,273	15.1
Total	\$ 238,365,806	100.0%	\$ 192,539,931	100.0%
<b>Fair value:</b>				
Midwest	\$ 61,997,041	24.6%	\$ 68,460,815	33.4%
Southwest	59,396,079	23.6	41,605,896	20.3
Northeast	31,574,541	12.5	27,768,702	13.6
Southeast	48,999,301	19.5	36,166,177	17.7
West	49,950,515	19.8	30,743,782	15.0
Total	\$ 251,917,477	100.0%	\$ 204,745,372	100.0%

At September 30, 2012, the Company had one portfolio company investment that represented more than 10% of the total investment portfolio. Such investment represented 12.1% of the fair value of the portfolio and 8.7% of cost as of September 30, 2012. At December 31, 2011, the Company had one portfolio company investment that represented more than 10% of the total investment portfolio. Such investment represented 14.0% of the fair value of the portfolio and 10.3% of cost as of December 31, 2011.

As of September 30, 2012 and December 31, 2011, there were no investments on non-accrual status.

**Note 4. Fair Value Measurements**

*Investments*

The Company has established and documented processes and methodologies for determining the fair values of portfolio company investments on a recurring basis in accordance with ASC Topic 820. Fair value is the price that would be received in the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Where available, fair value is based on observable market prices or parameters, or derived from such prices or parameters. Where observable prices or inputs are not available or reliable, valuation techniques are applied. Under ASC Topic 820, portfolio investments recorded at fair value in the consolidated financial statements are classified within the fair value hierarchy based upon the level of judgment associated with the inputs used to measure their value, as defined below:

*Level 1* Inputs are unadjusted, quoted prices in active markets for identical assets as of the measurement date.

## **Table of Contents**

*Level 2* Inputs include quoted prices for similar assets in active markets, or that are quoted prices for identical or similar assets in markets that are not active and inputs that are observable, either directly or indirectly, for substantially the full term, if applicable, of the investment.

*Level 3* Inputs include those that are both unobservable and significant to the overall fair value measurement.

An investment's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The Company's investment portfolio is comprised of debt and equity securities of privately held companies for which quoted prices falling within the categories of Level 1 and Level 2 inputs are not available. Therefore, the Company values all of its portfolio investments at fair value, as determined in good faith by the Board, using Level 3 inputs. Accordingly, the degree of judgment exercised by the Board in determining fair value is greatest for investments classified as Level 3. Due to the inherent uncertainty of determining the fair value of investments that do not have a readily available market value, the Board's estimate of fair value may differ significantly from the values that would have been used had a ready market for the securities existed, and those differences may be material. In addition, changes in the market environment, portfolio company performance and other events that may occur over the lives of the investments may cause the gains or losses ultimately realized on these investments to be materially different than the valuations currently assigned.

With respect to investments for which market quotations are not readily available, the Company's Board undertakes a multi-step valuation process each quarter, as described below:

the quarterly valuation process begins with each portfolio company or investment being initially evaluated and rated by the investment professionals of the Company's Investment Advisor responsible for the portfolio investment;

preliminary valuation conclusions are then documented and discussed with the investment committee of the Company's Investment Advisor;

the Board also engages one or more independent valuation firm(s) to conduct independent appraisals of a selection of our investments for which market quotations are not readily available. The Company will consult with independent valuation firm(s) relative to each portfolio company at least once in every calendar year, and for new portfolio companies, at least once in the twelve-month period subsequent to the initial investment. The Board consulted with the independent valuation firm in arriving at the Company's determination of fair value on ten of its portfolio company investments representing 44.9% of the total portfolio investments at fair value as of September 30, 2012. The Board consulted with the independent valuation firm in arriving at the Company's determination of fair value on ten of its portfolio company investments representing 51.3% of the total portfolio investments at fair value as of December 31, 2011;

the audit committee of the Board reviews the preliminary valuations of the Investment Advisor and of the independent valuation firm(s) and responds and supplements the valuation recommendations to reflect any comments; and

the Board discusses these valuations and determines the fair value of each investment in our portfolio in good faith, based on the input of the Investment Advisor, the independent valuation firm(s) and the audit committee.

In making the good faith determination of the value of portfolio investments, the Company starts with the cost basis of the security, which includes the amortized OID and payment-in-kind income, if any. The transaction price is typically the best estimate of fair value at inception. When evidence supports a subsequent change to the carrying value from the original transaction price, adjustments are made to reflect the expected exit values.

The Company performs detailed valuations of its debt and equity investments, using both the market and income approaches as appropriate. Under the market approach, the Company typically uses the enterprise value methodology to determine the fair value of an investment. There is no one methodology to estimate enterprise value and, in fact, for any one portfolio company, enterprise value is generally best expressed as a range of values, from which the Company derives a single estimate of enterprise value. Under the income approach, the Company typically prepares and analyzes discounted cash flow models to estimate the present value of future cash flows of either an individual debt investment or of the underlying portfolio company itself.

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

The Company evaluates investments in portfolio companies using the most recent portfolio company financial statements and forecasts. The Company also consults with the portfolio company's senior management to obtain further updates on the portfolio company's performance, including information such as industry trends, new product development and other operational issues.

For the Company's debt investments, including senior secured loans and subordinated notes, the primary valuation technique used to estimate the fair value is the discounted cash flow method. However, if there is deterioration in credit quality or a debt investment is in workout status, the Company may consider other methods in determining the fair value, including the value attributable to the debt investment from the enterprise value of the portfolio company or the proceeds that would be received in a liquidation analysis. The Company's discounted cash flow models estimate a range of fair values by applying an appropriate discount rate to the future cash

**Table of Contents**

flow streams of its debt investments, based on future interest and principal payments as set forth in the associated loan agreements. The Company prepares a weighted average cost of capital for use in the discounted cash flow model for each investment, based on factors including, but not limited to: current pricing and credit metrics for similar proposed or executed investment transactions of private companies; the portfolio company's historical financial results and outlook; and the portfolio company's current leverage and credit quality as compared to leverage and credit quality as of the date the investment was made. The Company may also consider the following factors when determining the fair value of debt investments: the portfolio company's ability to make future scheduled payments; prepayment penalties; estimated remaining life; the nature and realizable value of any collateral; and changes in the interest rate environment and the credit markets that generally may affect the price at which similar investments may be made. The Company estimates the remaining life of its debt investments to generally be the legal maturity date of the instrument, as the Company generally intends to hold its loans to maturity. However, if the Company has information available to it that the loan is expected to be repaid in the near term, it would use an estimated remaining life based on the expected repayment date.

For the Company's equity investments, including equity and warrants, the Company generally uses a market approach, including valuation methodologies consistent with industry practice, to estimate the enterprise value of portfolio companies. Typically, the enterprise value of a private company is based on multiples of EBITDA, cash flows, net income, revenues, or in limited cases, book value. In estimating the enterprise value of a portfolio company, the Company analyzes various factors consistent with industry practice, including but not limited to original transaction multiples, the portfolio company's historical and projected financial results, applicable market trading and transaction comparables, applicable market yields and leverage levels, the nature and realizable value of any collateral, the markets in which the portfolio company does business, and comparisons of financial ratios of peer companies that are public. Where applicable, the Company considers the Company's ability to influence the capital structure of the portfolio company, as well as the timing of a potential exit.

The Company may also utilize an income approach when estimating the fair value of its equity securities, either as a primary methodology if consistent with industry practice or if the market approach is otherwise not applicable, or as a supporting methodology to corroborate the fair value ranges determined by the market approach. The Company typically prepares and analyzes discounted cash flow models based on projections of the future free cash flows (or earnings) of the portfolio company. The Company considers various factors, including but not limited to the portfolio company's projected financial results, applicable market trading and transaction comparables, applicable market yields and leverage levels, the markets in which the portfolio company does business, and comparisons of financial ratios of peer companies that are public.

The Company's debt and equity investments are subject to market risk. Market risk is the potential for changes in the value of investments due to market changes. Market risk is directly impacted by the volatility and liquidity in the markets in which the investments are traded.

The Company reviews the fair value hierarchy classifications on a quarterly basis. Reclassifications impacting Level 3 of the fair value hierarchy are reported as transfers in or out of the Level 3 category as of the beginning of the quarter in which the reclassifications occur. There were no transfers among Levels 1, 2, and 3 during the nine months ended September 30, 2012 and 2011.

**Table of Contents**

The following tables present a reconciliation of the beginning and ending balances for fair valued investments measured using significant unobservable inputs (Level 3) for the nine months ended September 30, 2011 and 2012:

	Senior Secured Loans	Subordinated Notes	Equity	Warrants	Total
<b>Balance, December 31, 2010</b>	\$ 16,302,829	\$ 106,323,193	\$ 13,622,546	\$ 5,092,910	\$ 141,341,478
Realized loss on investments			(6,627,973)	(1,307,457)	(7,935,430)
Net change in unrealized appreciation on investments	(234,748)	(628,611)	4,727,008	7,012,848	10,876,497
Purchase of investments	7,972,362	25,406,798	2,482,464	1,780,234	37,641,858
Proceeds from repayments and sales of investments	(500,000)	(4,785,791)			(5,285,791)
Non-cash conversion of security types	(4,139,000)	4,139,000			
Interest and dividend income paid-in-kind		2,753,769	371,490		3,125,259
Loan origination fees received	(49,000)	(95,500)			(144,500)
Accretion of loan origination fees	1,531	2,272			3,803
Accretion of original issue discount	133,830	357,314	904		492,048
<b>Balance, September 30, 2011</b>	<b>\$ 19,487,804</b>	<b>\$ 133,472,444</b>	<b>\$ 14,576,439</b>	<b>\$ 12,578,535</b>	<b>\$ 180,115,222</b>
<b>Balance, December 31, 2011</b>	<b>\$ 14,991,962</b>	<b>\$ 157,098,414</b>	<b>\$ 18,852,261</b>	<b>\$ 13,802,735</b>	<b>\$ 204,745,372</b>
Realized gain on investments	113,667			1,860,946	1,974,613
Net change in unrealized appreciation on investments	521,360	(1,495,032)	(1,019,805)	3,339,709	1,346,232
Purchase of investments	26,110,063	26,063,642	3,512,304	2,001,803	57,687,812
Payments from repayments and sales of investments	(8,546,183)	(7,061,405)		(2,275,035)	(17,882,623)
Interest and dividend income paid-in-kind	127,752	2,939,240	423,406		3,490,398
Proceeds from loan origination fees	(213,064)	(234,200)			(447,264)
Accretion of loan origination fees	88,507	62,865	1,809		153,181
Accretion of original issue discount	141,614	703,117	5,025		849,756
<b>Balance, September 30, 2012</b>	<b>\$ 33,335,678</b>	<b>\$ 178,076,641</b>	<b>\$ 21,775,000</b>	<b>\$ 18,730,158</b>	<b>\$ 251,917,477</b>

The total change in unrealized appreciation included in the consolidated statements of operations attributable to Level 3 investments still held at September 30, 2012 and 2011, was \$1,346,232 and \$2,947,553, respectively.

The following table presents quantitative information about the significant unobservable inputs of the Company's Level 3 debt and equity investments as of September 30, 2012:

<b>Quantitative Information about Level 3 Fair Value Measurements</b>				
	Fair Value at September 30, 2012	Valuation Techniques	Unobservable Inputs	Range (weighted average)
<b>Debt investments:</b>				
Senior secured loans	\$ 33,335,678	Market comparable companies	EBITDA multiples	5.0x - 7.5x (6.1x)
		Discounted cash flow	Weighted average cost of capital	12.7% - 16.7% (14.5%)
Subordinated notes	178,076,641	Market comparable companies	EBITDA multiples	4.5x - 9.9x (6.6x)
		Discounted cash flow	Weighted average cost of capital	13.4% - 29.9% (16.6%)
<b>Equity investments:</b>				
Equity	\$ 21,775,000	Market comparable companies	EBITDA multiples	5.0x - 9.9x (6.2x)
Warrants	18,730,158	Market comparable companies	EBITDA multiples	4.5x - 8.5x (7.1x)

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

The significant unobservable inputs used in the fair value measurement of the Company's debt investments, including senior secured loans and subordinated notes, are weighted average cost of capital and EBITDA multiples. Significant increases (or decreases) in either of these inputs in isolation could have a significant impact on estimated fair values, with the fair value of a debt investment susceptible to change in inverse relation to a change in the discount rate. Often, a change in the assumption used for the EBITDA multiple is accompanied by an inversely related change in the weighted average cost of capital.

## **Table of Contents**

The significant unobservable inputs used in the fair value measurement of the Company's equity investments, including equity and warrants, are EBITDA multiples. Significant increases (or decreases) in this input could result in a significantly higher (or lower) estimate of fair value.

### *Other Financial Assets and Liabilities*

ASC Topic 820 requires disclosure of the fair value of financial instruments for which it is practical to estimate such value. The Company believes that the carrying amounts of its other financial instruments such as cash and cash equivalents, receivables and payables approximate the fair value of such items due to the short maturity of such instruments. SBA debentures are carried at cost and with their longer maturity dates, fair value is estimated by discounting remaining payments using current market rates for similar instruments and considering such factors as the legal maturity date and the ability of market participants to prepay the debentures. As of September 30, 2012 and December 31, 2011, the fair value of the Company's SBA debentures using Level 3 inputs is estimated at \$141,500,000 and \$104,000,000, respectively, which is the same as the Company's carrying value of the debentures.

### **Note 5. Related Party Transactions**

*Prior management agreement:* Prior to the consummation of the Formation Transactions, the Fund had entered into a management agreement with Fidus Capital, LLC, our Investment Advisor's predecessor, to manage the day-to-day operational and investment activities of the Fund. The Fund paid Fidus Capital, LLC, each fiscal quarter in advance, 0.5% of the sum of (i) the Fund's Regulatory Capital (as defined in the SBIC Act), (ii) any Permitted Distribution as defined by the previous partnership agreement, and (iii) an assumed two tiers (two times) of outstanding SBA debenture leverage on the sum of clauses (i) and (ii) up to the maximum amount as determined by the SBA, currently \$150.0 million. Under the previous agreement, gross management fees for the three and nine months ended September 30, 2011 were \$0 and \$1,958,755, respectively, and were partially offset by the management fee offset (transaction fees received in connection with the Fund's investments) of \$0 and \$430,208, respectively.

*Current management and incentive fee agreement:* Concurrent with the Formation Transactions, the Company entered into the Investment Advisory Agreement with the Investment Advisor. Pursuant to the Investment Advisory Agreement and subject to the overall supervision of the Board, the Investment Advisor provides investment advisory services to the Company. For providing these services, the Investment Advisor receives a fee, consisting of two components—a base management fee and an incentive fee. The base management fee is calculated at an annual rate of 1.75% based on the average value of total assets (other than cash or cash equivalents but including assets purchased with borrowed amounts) at the end of the two most recently completed calendar quarters. The base management fee is payable quarterly in arrears. Up to and including the first full calendar quarter of the Company's operations, the base management fee was calculated based on the initial value of the Company's total assets (other than cash or cash equivalents but including assets purchased with borrowed amounts) at the closing of the Formation Transactions. The base management fee under the Investment Advisory Agreement for the three months ended September 30, 2012 and 2011 totaled \$1,099,361 and \$705,159, respectively. The base management fee under the Investment Advisory Agreement for the nine months ended September 30, 2012 and for the period June 21, 2011 through September 30, 2011 totaled \$3,044,075 and \$781,807, respectively.

The incentive fee has two parts. One part is calculated and payable quarterly in arrears based on the Company's pre-incentive fee net investment income for the quarter. Pre-incentive fee net investment income means interest income, dividend income and any other income (including any other fees such as commitment, origination, structuring, diligence and consulting fees or other fees that the Company receives from portfolio companies but excluding fees for providing managerial assistance) accrued during the calendar quarter, minus operating expenses for the quarter (including the base management fee, any expenses payable under the Administration Agreement (defined below) and any interest expense and dividends paid on any outstanding preferred stock, but excluding the incentive fee and any organizing and offering costs). Pre-incentive fee net investment income includes, in the case of investments with a deferred interest feature (such as market discount, debt instruments with payment-in-kind income, preferred stock with payment-in-kind dividends and zero-coupon securities), accrued income the Company has not yet received in cash. The Investment Advisor is not under any obligation to reimburse the Company for any part of the incentive fee it receives that was based on accrued interest that the Company never actually receives.

Pre-incentive fee net investment income does not include any realized capital gains, realized capital losses or unrealized capital appreciation or depreciation. Because of the structure of the incentive fee, it is possible that the Company may pay an incentive fee in a quarter where the Company incurs a loss. For example, if the Company receives pre-incentive fee net investment income in excess of the hurdle rate (as defined below) for a quarter, the Company will pay the applicable incentive fee even if the Company has incurred a loss in that quarter due to realized and unrealized capital losses.

Pre-incentive fee net investment income, expressed as a rate of return on the value of the Company's net assets (defined as total assets less indebtedness and before taking into account any incentive fees payable during the period) at the end of the immediately preceding calendar quarter, is compared to a fixed hurdle rate of 2.0% per quarter. If market interest rates rise, the Company may be able to invest funds in debt instruments that provide for a higher return, which would increase the Company's pre-incentive fee net



---

**Table of Contents**

investment income and make it easier for the Investment Advisor to surpass the fixed hurdle rate and receive an incentive fee based on such net investment income. The Company's pre-incentive fee net investment income used to calculate this part of the incentive fee is also included in the total assets (other than cash and cash equivalents but including assets purchased with borrowed amounts) used to calculate the 1.75% base management fee.

The Company pays the Investment Advisor an incentive fee with respect to pre-incentive fee net investment income in each calendar quarter as follows:

no incentive fee in any calendar quarter in which the pre-incentive fee net investment income does not exceed the hurdle rate of 2.0%;

100.0% of the Company's pre-incentive fee net investment income with respect to that portion of such pre-incentive fee net investment income, if any, that exceeds the hurdle rate but is less than 2.5% in any calendar quarter. This portion of the pre-incentive fee net investment income (which exceeds the hurdle rate but is less than 2.5%) is referred to as the catch-up provision. The catch-up is meant to provide the Investment Advisor with 20.0% of the pre-incentive fee net investment income as if a hurdle rate did not apply if this net investment income exceeds 2.5% in any calendar quarter; and

20.0% of the amount of the Company's pre-incentive fee net investment income, if any, that exceeds 2.5% in any calendar quarter. The sum of the calculations above equals the income incentive fee. The income incentive fee is appropriately prorated for any period of less than three months and adjusted for any share issuances or repurchases during the calendar quarter. The income incentive fee for the three months ended September 30, 2012 and 2011 totaled \$1,129,265 and \$437,674, respectively. The income incentive fee for the nine months ended September 30, 2012 and 2011 totaled \$2,903,397 and \$437,674, respectively. The Investment Advisor waived the income incentive fee of \$82,512 for the period June 21, 2011 through June 30, 2011.

The second part of the incentive fee is a capital gains incentive fee that is determined and payable in arrears as of the end of each fiscal year (or upon termination of the Investment Advisory Agreement, as of the termination date), and equals 20.0% of the net realized capital gains as of the end of the fiscal year. In determining the capital gains incentive fee payable to the Investment Advisor, the Company calculates the cumulative aggregate realized capital gains and cumulative aggregate realized capital losses since the Formation Transactions, and the aggregate unrealized capital depreciation as of the date of the calculation, as applicable, with respect to each of the investments in the Company's portfolio. For this purpose, cumulative aggregate realized capital gains, if any, equal the sum of the differences between the net sales price of each investment, when sold, and the original cost of such investment. Cumulative aggregate realized capital losses equals the sum of the amounts by which the net sales price of each investment, when sold, is less than the original cost of such investment. Aggregate unrealized capital depreciation equals the sum of the difference, if negative, between the valuation of each investment as of the applicable calculation date and the original cost of such investment. At the end of the applicable year, the amount of capital gains that serves as the basis for the calculation of the capital gains incentive fee payable equals the cumulative aggregate realized capital gains less cumulative aggregate realized capital losses, less aggregate unrealized capital depreciation, with respect to the Company's portfolio of investments. If this number is positive at the end of such year, then the capital gains incentive fee payable for such year equals 20.0% of such amount, less the aggregate amount of any capital gains incentive fees paid in all prior years. The Company will accrue the capital gains incentive fee if, on a cumulative basis, the sum of net realized gains/(losses) plus net unrealized appreciation/(depreciation) is positive. If, on a cumulative basis, the sum of net realized gains/(losses) plus net unrealized appreciation/(depreciation) decreases during a period, the Company will reverse any excess capital gains incentive fee previously accrued such that the amount of capital gains incentive fee accrued is no more than 20.0% of the sum of net realized gains/(losses) plus net unrealized appreciation/(depreciation). During the three months ended September 30, 2012 and 2011, the Company recognized accrued capital gains incentive fees totaling \$514,885 and \$98,167, respectively. During the nine months ended September 30, 2012 and 2011, the Company recognized capital gains incentive fees totaling \$664,169 and \$98,167, respectively.

The sum of the income incentive fee and the capital gains incentive fee is the incentive fee and is reported in the consolidated statement of operations. Accrued management fees, income incentive fees and capital gains incentive fees are reported in the due to affiliates line in the consolidated statement of assets and liabilities.

Unless terminated earlier as described below, the Investment Advisory Agreement will continue in effect for a period of two years from its effective date. It will remain in effect from year to year thereafter if approved annually by the Board or by the affirmative vote of the holders of a majority of the Company's outstanding voting securities, and, in either case, if also approved by a majority of the Company's directors who are

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

not interested persons. The Investment Advisory Agreement automatically terminates in the event of its assignment, as defined in the 1940 Act, by the Investment Advisor and may be terminated by either party without penalty upon not less than 60 days written notice to the other. The holders of a majority of the Company's outstanding voting securities may also terminate the Investment Advisory Agreement without penalty.

**Table of Contents**

*Administration Agreement:* Concurrent with the Formation Transactions, the Company also entered into an administration agreement (the Administration Agreement ) with the Investment Advisor. Under the Administration Agreement, the Investment Advisor furnishes the Company with office facilities and equipment, provides it clerical, bookkeeping and record keeping services at such facilities and provides the Company with other administrative services necessary to conduct its day-to-day operations. The Company reimburses the Investment Advisor for the allocable portion of overhead expenses incurred in performing its obligations under the Administration Agreement, including rent and the Company's allocable portion of the cost of its chief financial officer and chief compliance officer and their respective staffs. Under the Administration Agreement, the Investment Advisor also provides managerial assistance to those portfolio companies to which the Company is required to provide such assistance. Under the Administration Agreement, administrative expenses for services provided for the three months ended September 30, 2012 and 2011 totaled \$218,692 and \$184,069, respectively. Administrative expenses for services provided for the nine months ended September 30, 2012 and 2011 totaled \$671,834 and \$206,242, respectively.

**Note 6. Debt**

*Credit facility:* The Fund previously had a \$5,000,000 unsecured line of credit with American Bank & Trust. On June 27, 2011, the Fund repaid the line of credit in full and terminated the agreement. Interest accrued monthly at an annual rate of 6%. For the three and nine months ended September 30, 2011, interest and fee amortization expense on the unsecured line of credit included in interest expense on the consolidated statement of operations amounted to \$0 and \$39,572, respectively.

*SBA debentures:* The Company uses debenture leverage provided through the SBA to fund a portion of its investment purchases. The SBA has made commitments to issue \$150,000,000 in the form of debenture securities to the Company on or before September 30, 2016. Unused commitments as of September 30, 2012 were \$8,500,000. The SBA may limit the amount that may be drawn each year under these commitments, and each issuance of leverage is conditioned on the Company's full compliance, as determined by the SBA, with the terms and conditions set forth in the SBIC Act.

As of September 30, 2012 and December 31, 2011, the Company's issued and outstanding SBA debentures mature as follows:

Pooling Date <sup>(1)</sup>	Maturity Date	Fixed Interest Rate	September 30, 2012	December 31, 2011
3/26/2008	3/1/2018	6.188%	\$ 24,750,000	\$ 24,750,000
9/24/2008	9/1/2018	6.442	11,950,000	11,950,000
3/25/2009	3/1/2019	5.337	19,750,000	19,750,000
9/23/2009	9/1/2019	4.950	10,000,000	10,000,000
3/24/2010	3/1/2020	4.825	13,000,000	13,000,000
9/22/2010	9/1/2020	3.932	12,500,000	12,500,000
3/29/2011	3/1/2021	4.801	1,550,000	1,550,000
9/21/2011	9/1/2021	3.594	3,250,000	3,250,000
3/21/2012	3/1/2022	3.483	3,250,000	3,250,000
3/21/2012	3/1/2022	3.051	19,000,000	4,000,000
9/19/2012	9/1/2022	2.530	11,000,000	
9/19/2012	9/1/2022	3.049	11,500,000	
			\$ 141,500,000	\$ 104,000,000

(1) The SBA has two scheduled pooling dates for debentures (in March and in September). Certain debentures drawn during the reporting periods may not be pooled until the subsequent pooling date.

Interest on SBA debentures is payable semi-annually on March 1 and September 1. For the three months ended September 30, 2012 and 2011, interest and fee amortization expense on outstanding SBA debentures amounted to \$1,651,492 and \$1,376,205, respectively. For the nine months ended September 30, 2012 and 2011, interest and fee amortization expense on outstanding SBA debentures amounted to \$4,663,356 and \$4,055,685 respectively. As of September 30, 2012 and December 31, 2011, accrued interest payable totaled \$501,768 and \$1,718,989, respectively. The weighted average fixed interest rate for all SBA debentures as of September 30, 2012 and December 31, 2011 was 4.6% and 5.1%, respectively.



**Table of Contents**

Deferred financing costs as of September 30, 2012 and December 31, 2011, are as follows:

	September 30, 2012	December 31, 2011
SBA debenture commitment fees	\$ 1,500,000	\$ 1,300,000
SBA debenture leverage fees	3,431,375	2,522,000
Subtotal	4,931,375	3,822,000
Accumulated amortization	(1,466,376)	(1,134,767)
Net deferred financing costs	\$ 3,464,999	\$ 2,687,233

**Note 7. Commitments and Contingencies**

*Commitments:* As of September 30, 2012, the Company had one outstanding revolving loan commitment to a portfolio company for \$1,000,000 that was unfunded. The commitment is generally subject to the borrowers meeting certain criteria such as compliance with financial and nonfinancial covenants. As of December 31, 2011, the Company had no off-balance sheet arrangements or unfunded commitments.

*Indemnifications:* In the normal course of business, the Company enters into contracts and agreements that contain a variety of representations and warranties that provide indemnifications under certain circumstances. The Company's maximum exposure under these arrangements is unknown, as this would involve future claims that may be made against the Company that have not yet occurred. The Company expects the risk of future obligation under these indemnifications to be remote.

*Legal proceedings:* In the normal course of business, the Company may be subject to legal and regulatory proceedings that are generally incidental to its ongoing operations. While the outcome of these legal proceedings cannot be predicted with certainty, the Company does not believe these proceedings will have a material adverse effect on the Company's consolidated financial statements.

**Note 8. Financial Highlights**

The following is a schedule of financial highlights for the nine months ended September 30, 2012 and 2011:

	Nine Months Ended September 30,	
	2012	2011 <sup>(1)</sup>
Per share data:		
Net asset value at beginning of period	\$ 14.90	\$ 13.33
Net investment income <sup>(2)</sup>	1.14	0.86
Net realized loss on investments <sup>(2)</sup>	0.21	(0.84)
Net unrealized appreciation on investments <sup>(2)</sup>	0.14	1.16
Total increase from investment operations <sup>(2)</sup>	1.49	1.18
Capital contributions from partners prior to formation transactions		0.74
Capital distributions to partners prior to formation transactions		(0.16)
Accretive effect of public stock offering (issued shares above NAV)	0.03	
Dividends to stockholders	(1.08)	(0.32)
Other <sup>(3)</sup>	(0.07)	
Net asset value at end of period	\$ 15.27	\$ 14.77

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

Market value at end of period	\$ 16.70	\$ 12.59
Shares outstanding at end of period	11,930,084	9,427,021
Weighted average shares outstanding during the period	9,599,029	9,427,021
Ratios to average net assets (annualized):		
Expenses other than incentive fee	8.6%	7.3%
Incentive fee <sup>(4)</sup>	3.1%	0.5%
<b>Total expenses</b>	<b>11.7%</b>	<b>7.8%</b>
Net investment income	9.7%	8.0%
Total return <sup>(5)</sup>	37.1%	(13.9%)
Net assets at end of period	\$ 182,119,807	\$ 139,199,121
Average debt outstanding	\$ 121,437,500	\$ 95,312,500
Weighted average debt per share <sup>(2)</sup>	\$ 12.65	\$ 10.11
Portfolio turnover ratio (annualized)	10.5%	4.5%

- (1) Per share data, shares outstanding and ratios to average net assets for the nine months ended September 30, 2011 are presented as if the Offering (including the over-allotment) and Formation Transactions had occurred on January 1, 2011.

**Table of Contents**

- (2) Weighted average per share data.
- (3) Represents the impact of the different share amounts used in calculating per share data as a result of calculating certain per share data based upon the weighted average basic shares outstanding during the period and certain per share data based on the shares outstanding as of a period end or a transaction date.
- (4) The Investment Advisor voluntarily waived \$82,512 of incentive fees for the period June 21, 2011 through June 30, 2011.
- (5) The total return for the nine months ended September 30, 2012 equals the change in the ending market value of the Company's common stock plus dividends paid per share during the period, divided by the beginning common stock price and is not annualized. Total return for the nine months ended September 30, 2011 equals the change in the ending market value of the Company's common stock from the Offering price of \$15.00 per share plus any dividends paid per share during the period, divided by the Offering price and is not annualized.

**Note 9. Dividends and Distributions**

The Company's dividends and distributions are recorded on the record date. The following table summarizes the Company's dividend declaration and distribution during the nine months ended September 30, 2012.

Date Declared	Record Date	Payment Date	Amount Per Share	Cash Distribution	DRIP Shares Issued	DRIP Shares Value
2/10/2012	3/14/2012	3/28/2012	\$ 0.34	\$ 3,205,187		\$
4/30/2012	6/13/2012	6/27/2012	0.36	3,393,728		
7/31/2012	9/11/2012	9/25/2012	0.38	4,009,888	30,563	511,930
			\$ 1.08	\$ 10,608,803	30,563	\$ 511,930

For the nine months ended September 30, 2012, \$1,702,981 of the total \$11,120,733 paid to stockholders represented DRIP participation. During this period, the Company satisfied the DRIP participation requirements with the purchase of 83,225 shares of common stock in the open market at an average price of \$14.31 per share and issued 30,563 shares valued at \$16.75 per share at the date of issuance.

**Note 10. Subsequent Events**

On October 2, 2012, the Company made a follow-on equity investment of \$1,091,068 in ACFP Management, Inc.

On October 15, 2012, the Company submitted an application to the SBA for a second SBIC license, after receiving a "Green Light" letter from the SBA on July 30, 2012 allowing the Company to proceed with such an application.

On October 29, 2012, the Board declared a quarterly dividend of \$0.38 per share payable on December 21, 2012 to stockholders of record as of December 7, 2012.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with Fidus Investment Corporation's consolidated financial statements and related notes appearing in our annual report on Form 10-K for the year ended December 31, 2011, filed with the U.S. Securities and Exchange Commission (SEC) on March 8, 2012. The information contained in this section should also be read in conjunction with our unaudited consolidated financial statements and related notes thereto appearing elsewhere in this quarterly report on Form 10-Q.*

*Except as otherwise specified, references to we, us, and our refer to Fidus Mezzanine Capital, L.P. and its consolidated subsidiaries for periods prior to the Formation Transactions on June 20, 2011, and refer to Fidus Investment Corporation and its consolidated subsidiaries for periods after the Formation Transactions.*

### **Forward Looking Statements**

Some of the statements in this quarterly report on Form 10-Q contain forward-looking statements that involve substantial risks and uncertainties. These forward-looking statements are not historical facts, but rather are based on current expectations, estimates and projections about us, our current and prospective portfolio investments, our industry, our beliefs, and our assumptions. Words such as anticipates, expects, intends, plans, believes, seeks, estimates, would, should, targets, projects and variations of these words and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements, including without limitation:

our inexperience operating a BDC;

our dependence on key personnel of our investment advisor and our executive officers;

our ability to maintain or develop referral relationships;

our ability to manage our business effectively;

our ability to receive a second SBIC license;

our use of leverage;

uncertain valuations of our portfolio investments;

competition for investment opportunities;

potential divergent interests of our investment advisor and our stockholders arising from our management and incentive fee structure;

actual and potential conflicts of interest with our investment advisor;

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

constraint on investment due to access to material nonpublic information;

other potential conflicts of interest;

SBA regulations affecting our wholly-owned SBIC subsidiary;

changes in interest rates;

the impact of a protracted decline in the liquidity of credit markets on our business and portfolio investments;

fluctuations in our quarterly operating results;

our ability to maintain our status as a RIC and as a BDC;

risks associated with the timing, form and amount of any distributions to our stockholders;

changes in laws or regulations applicable to us;

dilution risks related to issuing shares below our current net asset value;

possible resignation of our investment advisor;

the general economy and its impact on the industries in which we invest;

risks associated with investing in lower middle-market companies;

our ability to invest in qualifying assets; and

our ability to identify and timely close on investment opportunities.

Although we believe that the assumptions on which these forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and as a result, the forward-looking statements based on those assumptions also could be inaccurate. In light of these and other uncertainties, the inclusion of a projection or forward-looking statement in this quarterly report on Form 10-Q should not be regarded as a representation by us that our plans and objectives will be achieved. These risks and uncertainties include those described or identified in Risk Factors in our annual report on Form 10-K for the year ended December 31, 2011, filed with the SEC on March 8, 2012 and in our quarterly report on Form 10-Q for the quarter ended June 30, 2012, filed with the SEC on August 2, 2012. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this quarterly report on Form 10-Q. The forward-looking statements and projections contained in this quarterly report on Form 10-Q are excluded from the safe harbor protection provided by Section 27A of the 1933 Act.

---

## **Table of Contents**

### **Organization**

Fidus Investment Corporation was formed as a Maryland corporation on February 14, 2011. On June 20, 2011, Fidus Investment Corporation acquired all of the limited partnership interests of Fidus Mezzanine Capital, L.P. (the Fund) and membership interests of Fidus Mezzanine Capital GP, LLC, its general partner, through the Formation Transactions (as defined in Note 1 to the consolidated financial statements), resulting in the Fund becoming our wholly-owned SBIC subsidiary. Immediately following the Formation Transactions, we and the Fund elected to be treated as business development companies (BDC) under the 1940 Act and our investment activities have been managed by Fidus Investment Advisors, LLC (our Investment Advisor) and supervised by our Board, a majority of whom are independent of us.

In June 2011, we closed our initial public offering, issuing a total of 5,370,500 shares of common stock at a price of \$15.00 per share resulting in net proceeds of \$73.6 million, after deducting underwriting fees totaling \$5.3 million and transaction costs associated with the offering totaling \$1.7 million. Our shares are listed on The NASDAQ Global Select Market under the symbol FDUS. In September 2012, the Company issued 2,472,500 shares in a follow-on public offering, including shares purchased by the underwriters pursuant to their exercise of the over-allotment option at an offering price of \$16.10 per share resulting in net proceeds of \$38.0 million after deducting underwriting fees and commissions and offering costs totaling \$1.9 million.

The Fund is licensed by the United States Small Business Administration (SBA) as a Small Business Investment Company (SBIC) and we plan to continue to operate the Fund as an SBIC, subject to SBA approval, and to utilize the proceeds of the sale of SBA debentures to enhance returns to our stockholders. We have also made, and continue to make, investments directly through Fidus Investment Corporation. We believe that utilizing both entities as investment vehicles provides us with access to a broader array of investment opportunities. Given our access to lower cost capital through the SBA's SBIC debenture program, we expect that the majority of our investments will continue to be made through the Fund. As of September 30, 2012, we had investments in 29 portfolio companies with an aggregate fair value of \$251.9 million and cost of \$238.4 million.

### **Business Overview**

We provide customized debt and equity financing solutions to lower middle-market companies, which we define as U.S. based companies having revenues between \$10.0 million and \$150.0 million. Our investment objective is to provide attractive risk-adjusted returns by generating both current income from our debt investments and capital appreciation from our equity related investments. Our investment strategy includes partnering with business owners, management teams and financial sponsors by providing customized financing for ownership transactions, recapitalizations, strategic acquisitions, business expansion and other growth initiatives. We seek to maintain a diversified portfolio of investments in order to help mitigate the potential effects of adverse economic events related to particular companies, regions or industries.

*Revenues:* We generate revenue in the form of interest income on debt investments and capital gains and distributions, if any, on equity investments. Our debt investments, whether in the form of mezzanine, senior secured or unitranche loans, typically have a term of three to seven years and bear interest at a fixed rate but may bear interest at a floating rate. In some instances, we receive payments on our debt investments based on scheduled amortization of the outstanding balances. In addition, we receive repayments of some of our debt investments prior to their scheduled maturity date. The frequency or volume of these repayments fluctuates significantly from period to period. Our portfolio activity may reflect the proceeds of sales of securities. In some cases, our investments provide for deferred interest payments or payment-in-kind interest. The principal amount of loans and any accrued but unpaid interest generally become due at the maturity date. In addition, we may generate revenue in the form of commitment, origination, amendment, or structuring fees and fees for providing managerial assistance. Loan origination fees, original issue discount and market discount or premium, if any, are capitalized, and we accrete or amortize such amounts as interest income. We record prepayment premiums on loans as fee income. Interest and dividend income is recorded on the accrual basis to the extent that the Company expects to collect such amounts. Interest and dividend income is accrued based upon the outstanding principal amount and contractual terms of debt and preferred equity investments. Interest is accrued on a daily basis. Dividend income is recorded as dividends are declared or at the point an obligation exists for the portfolio company to make a distribution. Distributions of earnings from portfolio companies are evaluated to determine if the distribution is income or a return of capital.

We recognize realized gains or losses on investments based on the difference between the net proceeds from the disposition and the amortized cost basis of the investment, without regard to unrealized gains or losses previously recognized. We record current period changes in fair value of investments that are measured at fair value as a component of the net change in unrealized appreciation (depreciation) on investments in the consolidated statements of operations.

*Expenses:* All investment professionals of our Investment Advisor and/or its affiliates, when and to the extent engaged in providing investment advisory and management services to us, and the compensation and routine overhead expenses of personnel allocable to these services to us, are provided and paid for by our Investment Advisor and not by us. We bear all other out-of-pocket costs and expenses of our operations and transactions, including, without limitation, those relating to:

organization;

**Table of Contents**

calculating our net asset value (including the cost and expenses of any independent valuation firm);

fees and expenses incurred by our Investment Advisor under the Investment Advisory Agreement or payable to third parties, including agents, consultants or other advisors, in monitoring financial and legal affairs for us and in monitoring our investments and performing due diligence on our prospective portfolio companies or otherwise relating to, or associated with, evaluating and making investments;

interest payable on debt, if any, incurred to finance our investments;

offerings of our common stock and other securities;

investment advisory fees and management fees;

administration fees and expenses, if any, payable under the Administration Agreement (including payments under the Administration Agreement between us and our Investment Advisor based upon our allocable portion of our Investment Advisor's overhead in performing its obligations under the Administration Agreement, including rent and the allocable portion of the cost of our chief compliance officer, our chief financial officer, and their respective staffs);

transfer agent, dividend agent and custodial fees and expenses;

federal and state registration fees;

all costs of registration and listing our shares on any securities exchange;

U.S. federal, state and local taxes;

independent directors' fees and expenses;

costs of preparing and filing reports or other documents required by the SEC or other regulators including printing costs;

costs of any reports, proxy statements or other notices to stockholders, including printing and mailing costs;

our allocable portion of any fidelity bond, directors and officers/errors and omissions liability insurance, and any other insurance premiums;

direct costs and expenses of administration, including printing, mailing, long distance telephone, copying, secretarial and other staff, independent auditors and outside legal costs;

proxy voting expenses; and

all other expenses reasonably incurred by us or our Investment Advisor in connection with administering our business.

**Portfolio Composition, Investment Activity and Yield**

During the nine months ended September 30, 2012, we invested \$57.7 million in seven new and five existing portfolio companies. The new investments consisted of subordinated notes (\$26.1 million, or 45.2%), senior secured loans (\$26.1 million, or 45.2%), warrants (\$3.5 million, or 6.1%) and equity securities (\$2.0 million, or 3.5%). During the nine months ended September 30, 2012 we received proceeds from repayments and sales of investments of \$17.9 million. During the year ended December 31, 2011, we invested \$78.0 million in nine new and five existing portfolio companies. The new investments consisted of subordinated notes (\$64.2 million, or 82.4%), senior secured loans (\$4.8 million, or 6.2%), warrants (\$2.4 million, or 3.0%) and equity securities (\$6.6 million, or 8.4%). During the year ended December 31, 2011 we received proceeds from repayments of principal of \$23.3 million.

As of September 30, 2012, our investment portfolio totaled \$251.9 million and consisted of 29 portfolio companies. As of September 30, 2012, our debt portfolio was comprised entirely of fixed rate investments. Overall, the portfolio had a net unrealized appreciation of \$13.6 million as of September 30, 2012. Our average portfolio company investment at amortized cost was \$8.2 million as of September 30, 2012.

**Table of Contents**

As of December 31, 2011, our investment portfolio totaled \$204.7 million and consisted of 23 portfolio companies. As of December 31, 2011, our debt portfolio was comprised entirely of fixed rate investments. Overall, the portfolio had a net unrealized appreciation of \$12.2 million as of December 31, 2011. Our average portfolio company investment at amortized cost was \$8.4 million as of December 31, 2011.

The weighted average yield on debt investments at their cost basis at September 30, 2012 and December 31, 2011 was 15.4% and 15.3%, respectively. Yields are computed using interest rates as of the balance sheet date and include amortization of original issue discount. Yields do not include debt investments that were on non-accrual status as of the balance sheet date.

The following table shows the portfolio composition by investment type at cost and fair value as a percentage of total investments:

	As of September 30, 2012	As of December 31, 2011
<b><u>Cost</u></b>		
Senior secured loans	13.7%	7.7%
Subordinated notes	74.5	80.6
Equity	9.2	9.3
Warrants	2.6	2.4
Total	100.0%	100.0%
<b><u>Fair Value</u></b>		
Senior secured loans	13.2%	7.3%
Subordinated notes	70.8	76.7
Equity	8.6	9.3
Warrants	7.4	6.7
Total	100.0%	100.0%

The following table shows the portfolio composition by geographic region at cost and fair value as a percentage of total investments. The geographic composition is determined by the location of the corporate headquarters of the portfolio company.

	As of September 30, 2012	As of December 31, 2011
<b><u>Cost</u></b>		
Midwest	26.3%	34.5%
Southwest	20.4	16.8
Northeast	13.9	14.8
Southeast	20.2	18.8
West	19.2	15.1
Total	100.0%	100.0%
<b><u>Fair Value</u></b>		
Midwest	24.6%	33.4%
Southwest	23.6	20.3
Northeast	12.5	13.6
Southeast	19.5	17.7
West	19.8	15.0
Total	100.0%	100.0%



**Table of Contents**

The following tables show the detailed industry composition of our portfolio at cost and fair value as a percentage of total investments:

	As of September 30, 2012	As of December 31, 2011
<b>Cost</b>		
Transportation services	8.8%	10.3%
Healthcare services	11.4	9.7
Aerospace & defense manufacturing	11.8	10.4
Restaurants	6.2	3.8
Movie theaters	5.4	6.6
Electronic components supplier	7.3	5.0
Industrial cleaning & coatings	5.6	6.8
Utility equipment manufacturing	4.1	5.0
Specialty distribution	4.0	4.9
Financial services	3.9	
Printing services	3.8	4.5
Furniture rental	3.3	4.0
Commercial cleaning	3.5	4.2
Information technology services	3.4	3.0
Specialty cracker manufacturer	3.6	4.3
Retail cleaning	3.3	4.0
Healthcare products	2.6	3.3
Apparel distribution	2.4	3.0
Oil & gas services	2.0	2.5
Debt collection services	2.3	
Laundry services	1.3	2.4
Restoration & mitigation services		2.3
Total	100.0%	100.0%

	As of September 30, 2012	As of December 31, 2011
<b>Fair Value</b>		
Transportation services	12.0%	14.0%
Healthcare services	11.9	10.1
Aerospace & defense manufacturing	11.8	10.2
Restaurants	6.0	3.6
Movie theaters	5.8	7.1
Electronic components supplier	5.7	4.1
Industrial cleaning & coatings	5.2	6.4
Utility equipment manufacturing	4.1	4.8
Specialty distribution	4.0	4.6
Financial services	3.7	
Printing services	3.6	4.4
Furniture rental	3.3	3.7
Commercial cleaning	3.2	3.8
Information technology services	3.2	2.7
Specialty cracker manufacturer	2.9	3.6
Retail cleaning	2.8	3.9
Healthcare products	2.5	3.1
Apparel distribution	2.2	2.8
Oil & gas services	2.5	2.5

Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

Debt collection services	2.2	
Laundry services	1.4	2.5
Restoration & mitigation services		2.1
Total	100.0%	100.0%

**Table of Contents****Portfolio Asset Quality**

We utilize an internally developed investment rating system for our portfolio of investments. Investment Rating 1 is used for investments that involve the least amount of risk in our portfolio and the portfolio company is performing above expectations. Investment Rating 2 is used for investments that are performing substantially within our expectations and the portfolio company's risk factors are neutral or favorable. Each new portfolio investment enters our portfolio with Investment Rating 2. Investment Rating 3 is used for investments performing below expectations and require closer monitoring, but with respect to which we expect a full return of original capital invested and collection of all interest. Investment Rating 4 is used for investments performing materially below expectations, and have the potential for some loss of investment return. Investment Rating 5 is used for investments performing substantially below our expectations and where we expect a loss of principal.

The following table shows the distribution of our investments on the 1 to 5 investment rating scale at fair value as of September 30, 2012 and December 31, 2011:

Investment Rating	September 30, 2012		December 31, 2011	
	Investments at Fair Value	Percent of Total Portfolio	Investments at Fair Value	Percent of Total Portfolio
	<i>(Dollars in thousands)</i>			
1	\$ 16,135	6.4%	\$ 8,715	4.3%
2	227,340	90.2	180,751	88.2
3	8,442	3.4	15,279	7.5
4				
5				
Totals	\$ 251,917	100.0%	\$ 204,745	100.0%

Based upon our investment rating system, the weighted average rating of our portfolio as of both September 30, 2012 and December 31, 2011 was 2.0. As of September 30, 2012 and December 31, 2011, we had no investments on non-accrual status.

**Discussion and Analysis of Results of Operations****Comparison of three months ended September 30, 2012 and 2011***Investment Income*

For the three months ended September 30, 2012, total investment income was \$9.0 million, an increase of \$3.0 million, or 50.9%, over the \$6.0 million of total investment income for the three months ended September 30, 2011. The increase was primarily attributable to a \$3.0 million increase in interest and fee income from investments. The increase in interest and fee income is primarily due to higher average levels of outstanding debt investments in the three months ended September 30, 2012 compared to the prior year period.

*Expenses*

For the three months ended September 30, 2012, total expenses were \$5.0 million, an increase of \$1.7 million or 50.8%, over the \$3.3 million of total expenses for the three months ended September 30, 2011. Interest expense increased \$0.3 million as a result of higher average balances of SBA debentures outstanding during the three months ended September 30, 2012 than the comparable period in 2011. The base management fee increased \$0.4 million due to a higher invested asset base, the incentive fee increased \$1.1 million due to higher net investment income and gains on investments. These increases were partially offset by a \$0.1 million decrease in professional fees primarily due to lower legal costs compared to the prior year period.

*Net Investment Income*

As a result of the \$3.0 million increase in total investment income as compared to the \$1.7 million increase in total expenses, net investment income increased \$1.3 million, or 50.8% for the three months ended September 30, 2012 to \$4.0 million compared to net investment income of \$2.7 million during the three months ended September 30, 2011.

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

### *Net Increase in Net Assets Resulting From Operations*

For the three months ended September 30, 2012 and 2011, the total realized gain on investments was \$2.0 million and \$0, respectively. The realized gain in 2012 resulted primarily from the sale of one non-control/non-affiliate investment.

## **Table of Contents**

During the three months ended September 30, 2012, we recorded net unrealized appreciation of \$0.6 million comprised of \$0.7 million of net unrealized appreciation on equity investments and \$0.1 million of reclassifications to realized gain on investments (resulting in unrealized appreciation), partially offset by \$0.2 million of net unrealized depreciation on debt investments. During the three months ended September 30, 2011, we recorded net unrealized appreciation of \$0.5 million. This consisted of \$0.3 million of net unrealized appreciation on equity investments and \$0.2 million of net unrealized appreciation on debt investments.

As a result of these events, our net increase in net assets resulting from operations during the three months ended September 30, 2012, was \$6.6 million, or an increase of \$3.4 million compared to a net increase in net assets resulting from operations of \$3.1 million during the three months ended September 30, 2011.

### ***Comparison of nine months ended September 30, 2012 and 2011***

#### ***Investment Income***

For the nine months ended September 30, 2012, total investment income was \$24.2 million, an increase of \$8.1 million, or 50.7%, over the \$16.1 million of total investment income for the nine months ended September 30, 2011. The increase was primarily attributable to an \$8.0 million increase in interest and fee income from investments due to higher average levels of outstanding debt investments in the nine months ended September 30, 2012 compared to the prior year period.

#### ***Expenses***

For the nine months ended September 30, 2012, total expenses were \$13.2 million, an increase of \$5.3 million or 66.9%, over the \$7.9 million of total expenses for the nine months ended September 30, 2011. The increase in total expenses was attributable to an increase in all expense categories. The base management fee (including management fee offset) increased \$0.7 million, incentive fees increased \$3.0 million and administrative service expenses increased \$0.5 million primarily due to the new Investment Advisory and Administration Agreements. The Investment Advisor voluntarily waived the incentive fee of \$0.1 million for the period June 21, 2011 through June 30, 2011. Interest expense increased \$0.6 million as a result of higher average balances of SBA debentures outstanding during the nine months ended September 30, 2012 than the comparable period in 2011. Professional fees increased \$0.1 million primarily due to increased legal and accounting costs associated with being a publicly-traded company. Other general and administrative expenses increased \$0.4 million primarily due to increased director fees, insurance costs and other corporate expenses related to being a publicly-traded company.

#### ***Net Investment Income***

As a result of the \$8.1 million increase in total investment income as compared to the \$5.3 million increase in total expenses, net investment income increased \$2.8 million, or 34.7% for the nine months ended September 30, 2012 to \$11.0 million compared to net investment income of \$8.1 million during the nine months ended September 30, 2011.

#### ***Net Increase in Net Assets Resulting From Operations***

For the nine months ended September 30, 2012, the total realized gain on investments was \$2.0 million resulting primarily from the sale of one non-control/non-affiliate investment. For the nine months ended September 30, 2011, the total realized loss on investments was \$7.9 million, resulting from one non-control/non-affiliate investment.

During the nine months ended September 30, 2012, we recorded net unrealized appreciation of \$1.3 million comprised of \$2.3 million of net unrealized appreciation on equity investments, partially offset by \$1.0 million of net unrealized depreciation on debt investments. During the nine months ended September 30, 2011, we recorded net unrealized appreciation of \$10.9 million. This consisted of \$3.9 million of net unrealized appreciation on equity investments and \$7.9 million of reclassifications to realized loss on investments (resulting in unrealized appreciation), partially offset by \$0.9 million of net unrealized depreciation on debt investments.

As a result of these events, our net increase in net assets resulting from operations during the nine months ended September 30, 2012, was \$14.3 million, or an increase of \$3.2 million compared to a net increase in net assets resulting from operations of \$11.1 million during the nine months ended September 30, 2011.



---

**Table of Contents*****Liquidity and Capital Resources***

As of September 30, 2012, we had \$68.1 million in cash and cash equivalents, and our net assets totaled \$182.1 million. We believe that our current cash and cash equivalents on hand, our available SBA leverage and our anticipated cash flows from operations will be adequate to meet our cash needs for our daily operations for at least the next 12 months. We intend to generate additional cash primarily from future offerings of securities, future borrowings as well as cash flows from operations, including income earned from investments in our portfolio companies. On both a short-term and long-term basis, our primary use of funds will be investments in portfolio companies and cash distributions to our stockholders.

***Cash Flows***

For the nine months ended September 30, 2012, we experienced a net increase in cash and cash equivalents in the amount of \$29.1 million. During that period, we used \$34.7 million in cash in operating activities, primarily for the funding of \$57.7 million of investments, partially offset by \$17.9 million of principal repayments and sales proceeds received and \$11.0 million of net investment income. During the same period, we generated \$63.7 million from financing activities, consisting primarily of proceeds, net of expenses of \$38.0 million from a follow-on equity offering in September 2012 and \$37.5 million from the issuance of SBA debentures. These increases were partially offset by cash dividends paid to stockholders in the amount of \$10.6 million and payment of deferred financing fees totaling \$1.1 million.

For the nine months ended September 30, 2011, we experienced a net increase in cash and cash equivalents in the amount of \$50.2 million. During that period, we used \$29.1 million in cash in operating activities, primarily due to new investments in portfolio companies of \$37.6 million, partially offset by \$5.3 million in portfolio company investment repayments. During the same period, we generated \$79.3 million from financing activities, consisting primarily of proceeds from the Offering of \$73.6 million, net of expenses and the issuance of \$3.3 million in SBA debentures. These increases were partially offset by dividends to our stockholders of \$3.0 million. In addition, capital contributions from the Fund's partners prior to the Formation Transactions totaled \$7.0 million, while capital distributions to the Fund's partners prior to the Formation Transactions totaled \$1.5 million.

***Capital Resources***

We anticipate that we will continue to fund our investment activities on a long-term basis through a combination of debt and additional equity capital. Our wholly-owned subsidiary, the Fund, is a licensed SBIC, and has the ability to issue debentures guaranteed by the SBA at favorable interest rates. Under the SBIC Act and the SBA rules applicable to SBICs, an SBIC can have outstanding at any time debentures guaranteed by the SBA in an amount up to twice its regulatory capital. The maximum statutory limit on the dollar amount of outstanding debentures guaranteed by the SBA issued by a single SBIC as of September 30, 2012 was \$150.0 million. Debentures guaranteed by the SBA have fixed interest rates that approximate prevailing 10-year Treasury Note rates plus a spread and have a maturity of ten years with interest payable semi-annually. The principal amount of the SBA debentures is not required to be paid before maturity but may be pre-paid at any time. As of September 30, 2012, the Fund had \$141.5 million of outstanding SBA debentures, which had a weighted average interest rate of 4.6%. Based on its \$75.0 million of regulatory capital as of September 30, 2012, the Fund has the current capacity to issue up to an additional \$8.5 million of SBA debentures. For more information on the SBA debentures the Fund has issued, see Note 6 to our consolidated financial statements.

We are in the process of filing our application with the SBA for a second SBIC license through which we may issue more SBA debentures to fund additional investments; however, we can make no assurances that the application process will be completed successfully or that the SBA will approve such application. If we are approved by the SBA for a second SBIC license, the maximum amount of outstanding SBA debentures for two or more SBICs under common control cannot exceed \$225.0 million. However, as a BDC, we are generally required to meet a coverage ratio of total assets to total senior securities, which include borrowings and any preferred stock we may issue in the future, of at least 200.0%. This requirement limits the amount that we may borrow. We received exemptive relief from the SEC to allow us to exclude any indebtedness guaranteed by the SBA and issued by the Fund from the 200.0% asset coverage requirements, which, in turn, enables us to fund more investments with debt capital. However, we have not received exemptive relief for any debt that may be incurred under a second SBIC license, if granted.

As a BDC, we are generally not permitted to issue and sell our common stock at a price below net asset value per share. We may, however, sell our common stock, or warrants, options or rights to acquire our common stock, at a price below the then-current net asset value per share of our common stock if our Board, including independent directors, determines that such sale is in the best interests of us and our stockholders approve such sale. At our June 6, 2012 Annual Meeting, our stockholders voted and authorized us to sell up to 25% of our outstanding shares of common stock at below the then current net asset value per share of our common stock in one or more offerings for a period of one year.



---

## **Table of Contents**

### *Distributions*

In order to maintain our status as a regulated investment company, or RIC and to avoid corporate level tax on the income we distribute to our stockholders, we will be required under the Code to distribute at least 90.0% of our net ordinary income and net short-term capital gains in excess of net long-term capital losses, if any, to our stockholders on an annual basis. Additionally, to avoid a 4.0% nondeductible U.S. federal excise tax, we must distribute at least 98.0% of our net ordinary income and 98.2% of our capital gain net income on an annual basis as well as any net ordinary income and net capital gains for preceding years that were not distributed during such years and on which we previously paid no U.S. federal income tax. We intend to continue distributing regular quarterly dividends to our stockholders, as determined by our Board. Our most recent quarterly dividend payment to stockholders was for the three months ended September 30, 2012 and totaled \$4.5 million or \$0.38 per share.

We may not be able to achieve operating results that will allow us to make distributions at a specific level or to increase the amount of our distributions from time to time. In the future, pursuant to SBA guidelines, the Fund may be limited by provisions of the Small Business Investment Act of 1958, and SBA regulations governing SBICs, from making certain distributions to us that may be necessary to enable us to make the minimum required distributions to our stockholders and qualify as a RIC. In addition, we may be limited in our ability to make distributions due to the asset coverage requirements applicable to us as a BDC under the 1940 Act. If we do not make sufficient distributions to our stockholders on an annual basis, we will suffer adverse tax consequences, including the possible loss of our RIC status. We cannot assure stockholders that they will receive any distributions or that we will be able to maintain our RIC status.

To the extent our distributions for a fiscal year exceed our taxable income for such fiscal year, a portion of those distributions may be deemed a return of capital to our stockholders for U.S. federal income tax purposes. Thus, the source of a distribution to our stockholders may be the original capital invested by the stockholder rather than our income or gains. Stockholders should read any written disclosure accompanying a dividend payment carefully and should not assume that the source of any distribution is our ordinary income or gains.

We have adopted an opt out dividend reinvestment plan for our common stockholders. As a result, if we declare a distribution, then stockholders cash distributions will be automatically reinvested in additional shares of our common stock unless a stockholder specifically opts out of our dividend reinvestment plan. If a stockholder opts out, that stockholder will receive cash distributions. Although distributions paid in the form of additional shares of our common stock will generally be subject to U.S. federal, state and local taxes in the same manner as cash distributions, stockholders participating in our dividend reinvestment plan will not receive any corresponding cash distributions with which to pay any such applicable taxes.

### *Current Market Conditions*

Though global credit and other financial market conditions have improved and stability has increased throughout the international financial system since the financial crisis, the uncertainty surrounding the United States rapidly increasing national debt, European economic conditions, the automatic federal spending reductions and expiration of tax cuts at year-end, and continuing global economic malaise have kept markets volatile. These unstable conditions could continue for a prolonged period of time. Although we have been able to secure access to additional liquidity, including our public stock offering in 2011, our follow-on equity offering in September 2012 and leverage available through the SBIC program, there is no assurance that debt or equity capital will be available to us in the future on favorable terms, or at all.

### **Critical Accounting Policies and Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions affecting amounts reported in the financial statements. We have identified investment valuation and revenue recognition as our most critical accounting estimates. We continuously evaluate our estimates, including those related to the matters described below. These estimates are based on the information that is currently available to us and on various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ materially from those estimates under different assumptions or conditions. A discussion of our critical accounting policies follows.

### *Valuation of Portfolio Investments*

We conduct the valuation of our investments, pursuant to which our net asset value is determined, at all times consistent with generally accepted accounting principles in the United States, or GAAP, and the 1940 Act.

Our investments generally consist of illiquid securities including debt and equity investments in lower middle-market companies. Investments for which market quotations are readily available are valued at such market quotations. Because we expect that there will not be a readily

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

available market for substantially all of the investments in our portfolio, we value substantially all of our portfolio investments at fair value as determined in good faith by our Board using a documented valuation policy and consistently applied valuation process. Due to the inherent uncertainty of determining the fair value of investments that do not have a readily available market value, the fair value of our investments may differ significantly from the values that would have been used had a readily available market value existed for such investments, and the difference could be material.

## **Table of Contents**

With respect to investments for which market quotations are not readily available, our Board undertakes a multi-step valuation process each quarter, as described below:

our quarterly valuation process begins with each portfolio company or investment being initially evaluated and rated by the investment professionals of our Investment Advisor responsible for the portfolio investment;

preliminary valuation conclusions are then documented and discussed with the investment committee of our Investment Advisor;

our Board also engages one or more independent valuation firms to provide an independent appraisal for each of our investments at least once in every calendar year, and for new portfolio companies, at least once in the twelve-month period subsequent to the initial investment;

the audit committee of our Board reviews the preliminary valuations of our Investment Advisor and of the independent valuation firm(s) and responds and supplements the valuation recommendations to reflect any comments; and

the Board discusses the valuations and determines the fair value of each investment in our portfolio in good faith, based on the input of our Investment Advisor, the independent valuation firm(s) and the audit committee.

In making the good faith determination of the value of portfolio investments, we start with the cost basis of the security, which includes the amortized original issue discount and payment-in-kind income, if any. The transaction price is typically the best estimate of fair value at inception. When evidence supports a subsequent change to the carrying value from the original transaction price, adjustments are made to reflect the expected exit values.

We perform detailed valuations of our debt and equity investments, using both the market and income approaches as appropriate. Under the market approach, we typically use the enterprise value methodology to determine the fair value of an investment. There is no one methodology to estimate enterprise value and, in fact, for any one portfolio company, enterprise value is generally best expressed as a range of values, from which we derive a single estimate of enterprise value. Under the income approach, we typically prepare and analyze discounted cash flow models to estimate the present value of future cash flows of either an individual debt investment or of the underlying portfolio company itself.

We evaluate investments in portfolio companies using the most recent portfolio company financial statements and forecasts. We also consult with the portfolio company's senior management to obtain further updates on the portfolio company's performance, including information such as industry trends, new product development and other operational issues.

For our debt investments, including senior secured loans and subordinated notes, the primary valuation technique used to estimate the fair value is the discounted cash flow method. However, if there is deterioration in credit quality or a debt investment is in workout status, we may consider other methods in determining the fair value, including the value attributable to the debt investment from the enterprise value of the portfolio company or the proceeds that would be received in a liquidation analysis. Our discounted cash flow models estimate a range of fair values by applying an appropriate discount rate to the future cash flow streams of our debt investments, based on future interest and principal payments as set forth in the associated loan agreements. We prepare a weighted average cost of capital for use in the discounted cash flow model for each investment, based on factors including, but not limited to: current pricing and credit metrics for similar proposed or executed investment transactions of private companies; the portfolio company's historical financial results and outlook; and the portfolio company's current leverage and credit quality as compared to leverage and credit quality as of the date the investment was made. We may also consider the following factors when determining the fair value of debt investments: the portfolio company's ability to make future scheduled payments; prepayment penalties; estimated remaining life; the nature and realizable value of any collateral; and changes in the interest rate environment and the credit markets that generally may affect the price at which similar investments may be made. We estimate the remaining life of our debt investments to generally be the legal maturity date of the instrument, as we generally intend to hold loans to maturity. However, if we have information available to us that the loan is expected to be repaid in the near term, we would use an estimated remaining life based on the expected repayment date.

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

For our equity investments, including equity and warrants, we generally use a market approach, including valuation methodologies consistent with industry practice, to estimate the enterprise value of portfolio companies. Typically, the enterprise value of a private company is based on multiples of EBITDA, cash flows, net income, revenues, or in limited cases, book value. In estimating the enterprise value of a portfolio company, we analyze various factors consistent with industry practice, including but not limited to original transaction multiples, the portfolio company's historical and projected financial results, applicable market trading and transaction comparables, applicable market yields and leverage levels, the nature and realizable value of any collateral, the markets in which the portfolio company does business, and comparisons of financial ratios of peer companies that are public. Where applicable, we consider our ability to influence the capital structure of the portfolio company, as well as the timing of a potential exit.

---

## **Table of Contents**

We may also utilize an income approach when estimating the fair value of our equity securities, either as a primary methodology if consistent with industry practice or if the market approach is otherwise not applicable, or as a supporting methodology to corroborate the fair value ranges determined by the market approach. We typically prepare and analyze discounted cash flow models based on projections of the future free cash flows (or earnings) of the portfolio company. We consider various factors, including but not limited to the portfolio company's projected financial results, applicable market trading and transaction comparables, applicable market yields and leverage levels, the markets in which the portfolio company does business, and comparisons of financial ratios of peer companies that are public.

Determination of fair value involves subjective judgments and estimates. Accordingly, the notes to our financial statements express the uncertainties with respect to the possible effect of such valuations, and any changes in such valuations, on the financial statements.

We classify our investments in accordance with the 1940 Act. See Note 2 to our consolidated financial statements for definitions of Control, Affiliate and Non-Control/Non-Affiliate included elsewhere in this report.

### ***Revenue Recognition***

The Company's revenue recognition policies are as follows:

**Investments and related investment income.** Realized gains or losses on portfolio investments are calculated based upon the difference between the net proceeds from the disposition and the amortized cost basis of the investment, without regard to unrealized gains and losses previously recognized. Changes in the fair value of investments from the prior period, as determined by our Board through the application of our valuation policy, are included as changes in unrealized appreciation or depreciation of investments in the consolidated statement of operations.

**Interest, fee and dividend income.** Interest and dividend income is recorded on the accrual basis to the extent that we expect to collect such amounts. Interest and dividend income is accrued based upon the outstanding principal amount and contractual terms of debt and preferred equity investments. Interest is accrued on a daily basis. Dividend income is recorded as dividends when declared or at the point an obligation exists for the portfolio company to make a distribution. Distributions of earnings from portfolio companies are evaluated to determine if the distribution is income or a return of capital.

We have investments in our portfolio that contain a payment-in-kind income provision, which represents contractual interest or dividends that are added to the principal balance and recorded as income. We stop accruing payment-in-kind income when it is determined that payment-in-kind income is no longer collectible. In addition, to maintain RIC tax treatment, substantially all of this income must be paid out to stockholders in the form of distributions, even though we have not yet collected the cash. We may have difficulty paying our required distributions if we recognize income before, or without, receiving cash representing such income.

In connection with our debt investments, we will sometimes receive warrants or other equity-related securities ( Warrants ). We determine the cost basis of Warrants based upon their respective fair values on the date of receipt in proportion to the total fair value of the debt and Warrants received. Any resulting difference between the face amount of the debt and its recorded fair value resulting from the assignment of value to the Warrants are treated as original issue discount ( OID ), and accreted into interest income based on the effective interest method over the life of the debt security.

All transaction fees received in connection with our investments are recognized as income. Such fees typically include fees for services, including structuring and advisory services, provided to portfolio companies. We recognize income from fees for providing such structuring and advisory services when the services are rendered or the transactions are completed. Upon the prepayment of a loan or debt security, any prepayment penalties are recorded as fee income when received. Prior to the Formation Transactions, and in accordance with the prior limited partnership agreement, we historically recorded transaction fees provided in connection with our investments as a direct offset to management fee expense.

We also typically receive upfront loan origination or closing fees in connection with investments. Such upfront loan origination and closing fees are capitalized as unearned income offset against investments on our statement of assets and liabilities and amortized as additional interest income over the life of the investment.

**Non-accrual.** Loans or preferred equity securities are placed on non-accrual status when principal, interest or dividend payments become materially past due, or when there is reasonable doubt that principal, interest or dividends will be collected. Interest payments received on non-accrual loans may be recognized as income or applied to principal depending upon management's judgment. Non-accrual loans are restored to accrual status when past due principal, interest or dividends are paid and, in management's judgment, are likely to remain current.



---

## **Table of Contents**

### **Recently Issued Accounting Standards**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ( IFRSs )* ( ASU 2011-04 ). ASU 2011-04 represents the converged guidance of the FASB and the International Accounting Standards Board ( IASB ) (collectively, the Standards Boards ) on fair value measurement. The collective efforts of the Standards Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term fair value and enhanced disclosure requirements for investments that do not have readily determinable fair values. The Standards Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with GAAP and IFRSs. The amendments to the FASB Codification in ASU 2011-04 are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. We adopted the amendments of ASU 2011-04 as of January 1, 2012. See Note 4 to the consolidated financial statements for the related disclosures. The adoption of ASU 2011-04 did not have a material impact on our consolidated financial statements.

In November 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210)* containing new guidance that requires an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of those arrangements on its financial position. This guidance is effective for annual and interim periods beginning on or after January 1, 2013. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. Our effective date is January 1, 2013. The adoption of this guidance is not expected to have a material impact on our consolidated financial position.

### **Off-Balance Sheet Arrangements**

We may be a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financial needs of our portfolio companies. As of September 30, 2012, we had one off-balance sheet arrangement with a portfolio company consisting of a \$1.0 million revolving credit facility commitment that was unfunded. The commitment is generally subject to the borrowers meeting certain criteria such as compliance with financial and nonfinancial covenants. As of December 31, 2011, we had no off-balance sheet arrangements.

### **Related Party Transactions**

We have entered into a number of business relationships with affiliated or related parties, including the following:

Prior to the consummation of the Formation Transactions, the Fund had entered into a management agreement with Fidus Capital, LLC to manage the day-to-day operational and investment activities of the Fund and was paid management fees. See Note 5 to our consolidated financial statements.

In connection with the Formation Transactions, the Fund terminated its management services agreement with Fidus Capital, LLC and we entered into the Investment Advisory Agreement with Fidus Investment Advisors, LLC, as our Investment Advisor. The investment professionals of Fidus Investment Advisors, LLC were also the investment professionals of Fidus Capital, LLC. We entered into the Investment Advisory Agreement with Fidus Investment Advisors, LLC to manage our day-to-day operating and investing activities. We pay our Investment Advisor a fee for its services under the Investment Advisory Agreement consisting of two components a base management fee and an incentive fee. See Note 5 to our consolidated financial statements.

Edward H. Ross, our Chairman and Chief Executive Officer, Cary L. Schaefer, our Chief Financial Officer, Chief Compliance Officer and Secretary, and Thomas C. Lauer, one of our directors, are all managers of Fidus Investment Advisors, LLC.

We entered into the Administration Agreement with Fidus Investment Advisors, LLC to provide us with the office facilities and administrative services necessary to conduct day-to-day operations. See Note 5 to our consolidated financial statements.

## Edgar Filing: FIDUS INVESTMENT Corp - Form 10-Q

We entered into a license agreement with Fidus Partners, LLC, pursuant to which Fidus Partners, LLC has granted us a non-exclusive, royalty-free license to use the name Fidus.

In connection with the Offering and our election to be regulated as a BDC, we applied for and received exemptive relief from the SEC on March 27, 2012 to allow us to take certain actions that would otherwise be prohibited by the 1940 Act, as applicable to BDCs.

---

## **Table of Contents**

The relief permits Fidus Investment Corporation and Fidus Mezzanine Capital, L.P. to operate effectively as one company, specifically allowing them to: (1) engage in certain transactions with each other; (2) invest in securities in which the other is or proposes to be an investor; (3) file consolidated reports with the Commission; and (4) be subject to modified consolidated asset coverage requirements for senior securities issued by a BDC and its SBIC subsidiary. The fourth exemption described above allows us to exclude any indebtedness guaranteed by the SBA and issued by Fidus Mezzanine Capital, L.P. from the 200.0% asset coverage requirements applicable to us.

In addition, we, the Fund and our Investment Advisor have each adopted a joint code of ethics that governs the conduct of our and our Investment Advisor's officers, directors and employees. Our officers and directors also remain subject to the duties imposed by both the 1940 Act and the Maryland General Corporation Law.

### **Recent Developments**

On October 2, 2012, we made a follow on equity investment of \$1.1 million in ACFP Management, Inc.

On October 15, 2012, we submitted an application to the SBA for a second SBIC license, after receiving a "Green Light" letter from the SBA on July 30, 2012 allowing us to proceed with such an application.

On October 29, 2012, the Board declared a quarterly dividend of \$0.38 per share payable on December 21, 2012 to stockholders of record as of December 7, 2012.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

We are subject to financial market risks, including changes in interest rates. Changes in interest rates affect both our cost of funding and the valuation of our investment portfolio. Our risk management systems and procedures are designed to identify and analyze our risk, to set appropriate policies and limits and to continually monitor these risks and limits by means of reliable administrative and information systems and other policies and programs. In the future, our investment income may also be affected by changes in various interest rates, including the London Interbank Offering Rate, or LIBOR and prime rates, to the extent of any debt investments that include floating interest rates. As of September 30, 2012, all of our debt investments bore interest at fixed rates and all of our pooled SBA debentures bore interest at fixed rates. Assuming that the consolidated statements of assets and liabilities as of September 30, 2012 and December 31, 2011 were to remain constant, a hypothetical 100 basis point change in interest rates would not have a material effect on our level of interest income from debt investments or interest expense.

Because we currently borrow, and plan to borrow in the future, money to make investments, our net investment income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest the funds borrowed. Accordingly, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our net investment income. In periods of rising interest rates, our cost of funds would increase, which could reduce our net investment income if there is not a corresponding increase in interest income generated by our investment portfolio.

### **Item 4. Controls and Procedures.**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "1934 Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Our Chief Executive Officer and Chief Financial Officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the 1934 Act) as of the end of the period covered by this report. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective. It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. There were no changes in our internal control over financial reporting during the third quarter of 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**Table of Contents**

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

Although we may, from time to time, be involved in litigation arising out of our operations in the normal course of business or otherwise, we are currently not a party to any pending material legal proceedings.

**Item 1A. Risk Factors.**

In addition to other information set forth in this report, you should carefully consider the Risk Factors discussed in our Form 10-K for the year ended December 31, 2011 and filed with the SEC on March 8, 2012 and in our quarterly report on Form 10-Q for the quarter ended June 30, 2012, filed with the SEC on August 2, 2012, which are incorporated herein by reference. These Risk Factors could materially affect our business, financial condition and/or operating results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially affect our business, financial condition and/or operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

None.

**Item 5. Other Information.**

None.

**Table of Contents**

**Item 6. Exhibits.**

<b>Number</b>	<b>Exhibit</b>
31.1	Chief Executive Officer Certification Pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Chief Financial Officer Certification Pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FIDUS INVESTMENT CORPORATION**

Date: November 1, 2012

/s/ EDWARD H. ROSS  
Edward H. Ross  
Chairman and Chief Executive Officer  
(Principal Executive Officer)

Date: November 1, 2012

/s/ CARY L. SCHAEFER  
Cary L. Schaefer  
Chief Financial Officer  
  
(Principal Financial and Accounting Officer)

**Table of Contents**

**EXHIBIT INDEX**

<b>Number</b>	<b>Exhibit</b>
31.1	Chief Executive Officer Certification Pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Chief Financial Officer Certification Pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.