

DEVRY INC  
Form 10-Q  
February 07, 2013  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended: December 31, 2012**

**OR**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from                      to**

**Commission file number: 1-13988**

**DeVry Inc.**

**(Exact name of registrant as specified in its charter)**

Edgar Filing: DEVRY INC - Form 10-Q

<b>DELAWARE</b> (State or other jurisdiction of Incorporation or organization)	<b>36-3150143</b> (I.R.S. Employer Identification No.)
<b>3005 HIGHLAND PARKWAY</b>  <b>DOWNERS GROVE, ILLINOIS</b> (Address of principal executive offices)	<b>60515</b> (Zip Code)
<b>Registrant's telephone number; including area code:</b>  <b>(630) 515-7700</b>	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer <input checked="" type="checkbox"/>	Accelerated filer <input type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date: January 31, 2013  
63,171,797 shares of Common Stock, \$0.01 par value

---

**Table of Contents**

**DEVRY INC.**

**FORM 10-Q FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 2012**

**TABLE OF CONTENTS**

	<b>Page No.</b>
 <b>PART I Financial Information</b>	
Item 1 Financial Statements (Unaudited)	
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Income</u>	4
<u>Consolidated Statements of Comprehensive Income</u>	5
<u>Consolidated Statements of Cash Flows</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
<u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	25
<u>Item 3 Quantitative and Qualitative Disclosures About Market Risk</u>	37
<u>Item 4 Controls and Procedures</u>	38
 <b>PART II Other Information</b>	
<u>Item 1 Legal Proceedings</u>	38
<u>Item 1A Risk Factors</u>	39
<u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>	39
<u>Item 4 Mine Safety Disclosure</u>	40
<u>Item 6 Exhibits</u>	40
<u>Signatures</u>	41

**Table of Contents**

**DEVRY INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

	December 31, 2012	June 30, 2012	December 31, 2011
(Dollars in thousands)			
<b>ASSETS:</b>			
<b>Current Assets:</b>			
Cash and Cash Equivalents	\$ 216,259	\$ 174,076	\$ 285,749
Marketable Securities and Investments	2,752	2,632	2,499
Restricted Cash	3,894	2,498	30,799
Accounts Receivable, Net	139,658	113,911	145,488
Deferred Income Taxes, Net	25,176	27,845	21,760
Refundable Income Taxes	23,827	40,278	7,560
Prepaid Expenses and Other	39,205	39,874	34,925
Total Current Assets	450,771	401,114	528,780
<b>Land, Buildings and Equipment:</b>			
Land	65,963	65,172	61,360
Buildings	388,259	386,028	366,102
Equipment	491,232	433,949	444,851
Construction In Progress	28,953	61,752	47,926
	974,407	946,901	920,239
Accumulated Depreciation	(415,050)	(387,924)	(395,331)
Land, Buildings and Equipment, Net	559,357	558,977	524,908
<b>Other Assets:</b>			
Intangible Assets, Net	294,177	285,220	276,448
Goodwill	566,199	549,961	553,456
Perkins Program Fund, Net	13,450	13,450	13,450
Other Assets	30,112	29,894	27,290
Total Other Assets	903,938	878,525	870,644
<b>TOTAL ASSETS</b>	<b>\$ 1,914,066</b>	<b>\$ 1,838,616</b>	<b>\$ 1,924,332</b>
<b>LIABILITIES:</b>			
<b>Current Liabilities:</b>			
Accounts Payable	\$ 60,669	\$ 63,094	\$ 51,413
Accrued Salaries, Wages and Benefits	64,043	77,741	58,792
Accrued Expenses	71,466	76,243	37,217
Advance Tuition Payments	32,159	20,580	19,701
Deferred Tuition Revenue	109,191	77,551	259,967
Total Current Liabilities	337,528	315,209	427,090
<b>Other Liabilities:</b>			
Deferred Income Taxes, Net	63,946	62,276	64,570

Edgar Filing: DEVRY INC - Form 10-Q

Deferred Rent and Other	107,333	96,496	71,001
<b>Total Other Liabilities</b>	<b>171,279</b>	<b>158,772</b>	<b>135,571</b>
<b>TOTAL LIABILITIES</b>	<b>508,807</b>	<b>473,981</b>	<b>562,661</b>
<b>NON-CONTROLLING INTEREST</b>	<b>8,901</b>	<b>8,242</b>	<b>7,632</b>
<b>SHAREHOLDERS' EQUITY:</b>			
Common Stock, \$0.01 Par Value, 200,000,000 Shares Authorized; 63,287,000; 64,722,000 and 66,569,000 Shares Issued and Outstanding at December 31, 2012, June 30, 2012 and December 31, 2011, Respectively	744	741	740
Additional Paid-in Capital	280,901	272,962	260,755
Retained Earnings	1,560,130	1,488,988	1,423,651
Accumulated Other Comprehensive (Loss) Income	(6,696)	(5,889)	4,458
Treasury Stock, at Cost (11,079,000, 9,386,000 and 7,416,000 Shares, Respectively)	(438,721)	(400,409)	(335,565)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>1,396,358</b>	<b>1,356,393</b>	<b>1,354,039</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 1,914,066</b>	<b>\$ 1,838,616</b>	<b>\$ 1,924,332</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****DEVRY INC.****CONSOLIDATED STATEMENTS OF INCOME****(Dollars in Thousands Except Per Share Amounts)****(Unaudited)**

	<b>For the Quarter Ended December 31,</b>		<b>For the Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>REVENUES:</b>				
Tuition	\$ 476,459	\$ 496,294	\$ 927,960	\$ 982,781
Other Educational	28,785	27,755	60,020	60,306
Total Revenues	505,244	524,049	987,980	1,043,087
<b>COSTS AND EXPENSES:</b>				
Cost of Educational Services	243,401	241,212	485,946	479,460
Student Services and Administrative Expense	186,454	194,042	380,855	394,967
Restructuring Expenses	9,484		9,484	
Asset Impairment Charges		75,039		75,039
Total Operating Costs and Expenses	439,339	510,293	876,285	949,466
<b>Operating Income</b>	<b>65,905</b>	<b>13,756</b>	<b>111,695</b>	<b>93,621</b>
<b>INTEREST AND OTHER (EXPENSE) INCOME:</b>				
Interest Income	230	226	791	410
Interest Expense	(759)	(481)	(2,250)	(1,003)
Net Gain on Sale of Assets		3,695		3,695
Net Interest and Other (Expense) Income	(529)	3,440	(1,459)	3,102
<b>Income Before Income Taxes</b>	<b>65,376</b>	<b>17,196</b>	<b>110,236</b>	<b>96,723</b>
<b>Income Tax Provision</b>	<b>14,152</b>	<b>7,916</b>	<b>27,190</b>	<b>30,131</b>
<b>NET INCOME</b>	<b>51,224</b>	<b>9,280</b>	<b>83,046</b>	<b>66,592</b>
Net (Income) Loss Attributable to Non-controlling Interest	(938)	(415)	(771)	(243)
<b>NET INCOME ATTRIBUTABLE TO DEVRY INC.</b>	<b>\$ 50,286</b>	<b>\$ 8,865</b>	<b>\$ 82,275</b>	<b>\$ 66,349</b>
<b>EARNINGS PER COMMON SHARE ATTRIBUTABLE TO DEVRY INC.</b>				
<b>SHAREHOLDERS:</b>				
<b>Basic</b>	<b>\$ 0.78</b>	<b>\$ 0.13</b>	<b>\$ 1.27</b>	<b>\$ 0.97</b>
<b>Diluted</b>	<b>\$ 0.78</b>	<b>\$ 0.13</b>	<b>\$ 1.27</b>	<b>\$ 0.97</b>
<b>Cash Dividend Declared per Common Share</b>	<b>\$ 0.17</b>	<b>\$ 0.15</b>	<b>\$ 0.17</b>	<b>\$ 0.15</b>

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****DEVRY INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(Dollars in Thousands)****(Unaudited)**

	<b>For the Three Months Ended December 31,</b>		<b>For the Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
<b>NET INCOME</b>	\$ 51,224	\$ 9,280	\$ 83,046	\$ 66,592
<b>OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX</b>				
Currency Translation Loss	(1,279)	(961)	(869)	(11,189)
Change in Fair Value of Available-For-Sale Securities	(5)	71	62	(82)
<b>COMPREHENSIVE INCOME</b>	49,940	8,390	82,239	55,321
<b>COMPREHENSIVE (INCOME) LOSS ATTRIBUTABLE TO NON-CONTROLLING INTEREST</b>	(717)	(295)	(638)	1,759
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO DEVRY INC.</b>	\$ 49,223	\$ 8,095	\$ 81,601	\$ 57,080

The accompanying notes are an integral part of these consolidated financial statements.



**Table of Contents****DEVRY INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	For the Six Months Ended December 31, 2012                  2011 (Dollars in Thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income	\$ 83,046	\$ 66,592
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:		
Stock-Based Compensation Expense	8,370	8,854
Depreciation	42,219	36,959
Amortization	5,019	5,372
Impairment of Goodwill and Intangible Assets		75,039
Provision for Refunds and Uncollectible Accounts	41,094	48,595
Deferred Income Taxes	2,017	(1,765)
Loss on Disposals of Land, Buildings and Equipment	2,237	488
Unrealized Loss on Assets Held for Sale	6,250	
Realized Gain on Sale of Assets		(3,695)
Changes in Assets and Liabilities, Net of Effects from Acquisitions of Businesses:		
Restricted Cash	(1,396)	(28,491)
Accounts Receivable	(63,462)	(79,995)
Prepaid Expenses and Other	25,691	(5,820)
Accounts Payable	(2,426)	(13,121)
Accrued Salaries, Wages, Benefits and Expenses	(11,510)	(67,398)
Advance Tuition Payments	11,416	(2,379)
Deferred Tuition Revenue	31,640	180,061
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>180,205</b>	<b>219,296</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital Expenditures	(48,185)	(63,027)
Marketable Securities Purchases	(82)	(58)
Payment for Purchase of Business, Net of Cash Acquired	(31,386)	(225,903)
Cash Received from Sale of Assets		4,475
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(79,653)</b>	<b>(284,513)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Exercise of Stock Options	1,139	3,524
Proceeds from Stock Issued Under Employee Stock Purchase Plan	756	792
Repurchase of Common Stock for Treasury	(38,567)	(92,033)
Cash Dividends Paid	(20,707)	(8,285)
Excess Tax Benefit from Stock-Based Payments	58	272
Payment of Debt Financing Fees		(70)
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<b>(57,321)</b>	<b>(95,800)</b>
Effects of Exchange Rate Differences	(1,048)	(379)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>42,183</b>	<b>(161,396)</b>

Edgar Filing: DEVRY INC - Form 10-Q

Cash and Cash Equivalents at Beginning of Period	174,076	447,145
Cash and Cash Equivalents at End of Period	\$ 216,259	\$ 285,749
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
<b>Cash Paid During the Period For:</b>		
Interest	\$ 527	\$ 480
Income Taxes	4,458	47,622
<b>Non-cash Investing and Financing Activity:</b>		
Declaration of Cash Dividends to be Paid		10,039
Accretion of Non-controlling Interest Put Option	(112)	634

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents**

**DEVRY INC.**

**Notes to Consolidated Financial Statements (Unaudited)**

**NOTE 1: INTERIM FINANCIAL STATEMENTS**

The interim consolidated financial statements include the accounts of DeVry Inc. ( DeVry ) and its wholly-owned and majority-owned subsidiaries. These financial statements are unaudited but, in the opinion of management, contain all adjustments, consisting only of normal, recurring adjustments, necessary to present fairly the financial condition and results of operations of DeVry. The June 30, 2012 data that is presented is derived from audited financial statements.

The interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012, and DeVry's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, each as filed with the Securities and Exchange Commission.

The results of operations for the three and six months ended December 31, 2012, are not necessarily indicative of results to be expected for the entire fiscal year.

**NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses reported during the period. Actual results could differ from those estimates.

**Internal-Use Software Development Costs**

DeVry capitalizes certain internal-use software development costs that are amortized using the straight-line method over the estimated lives of the software, not to exceed seven years. Capitalized costs include external direct costs of equipment, materials and services consumed in developing or obtaining internal-use software and payroll-related costs for employees directly associated with the internal-use software development project. Capitalization of such costs ceases at the point at which the project is substantially complete and ready for its intended purpose. Capitalized internal-use software development costs for projects not yet complete are included as construction in progress in the Land, Buildings and Equipment section of the Consolidated Balance Sheets. Costs capitalized during the three and six months ended December 31, 2012, were approximately \$0.3 million and \$2.4 million, respectively. Costs capitalized during the three and six months ended December 31, 2011, were approximately \$5.8 million and \$10.2 million, respectively. In both years these costs were primarily related to Project DELTA (a new student information system for DeVry University and Chamberlain College of Nursing) and the Becker e-Commerce system. As of December 31, 2012 and 2011, the net balance of capitalized software development costs was \$69.3 million and \$72.2 million, respectively.

**Perkins Program Fund**

DeVry University is required under federal aid program regulations to make contributions to the Perkins Student Loan Fund, most recently at a rate equal to 33% of new contributions by the federal government. No new federal contributions were received in fiscal years 2013 or 2012. DeVry carries its investment in such contributions at original values, net of allowances for expected losses on loan collections, of \$2.6 million at December 31, 2012 and 2011. The allowance for future loan losses is based upon an analysis of actual loan losses experienced since the inception of the program. As previous borrowers repay their Perkins loans, their payments are used to fund new loans, thus creating a revolving loan fund. The federal contributions to this revolving loan program do not belong to DeVry and are not recorded on its financial statements. Under current law, upon termination of the program by the federal government or withdrawal from future program participation by DeVry University, subsequent student loan repayments would be divided between the federal government and DeVry University to satisfy their respective cumulative contributions to the fund.

**Non-Controlling Interest**

## Edgar Filing: DEVRY INC - Form 10-Q

DeVry maintains an 83.5 percent ownership interest in DeVry Brasil with the remaining 16.5 percent mostly owned by several members of the current DeVry Brasil management group. Beginning January 2013, DeVry has the right to exercise a call option and purchase any remaining DeVry Brasil stock from DeVry Brasil management. Likewise, DeVry Brasil management has the right to exercise a put option and sell its remaining ownership interest in DeVry Brasil to DeVry. Since the put option is out of the control of DeVry, authoritative guidance requires the non-controlling interest, which includes the value of the put option, to be displayed outside of the equity section of the consolidated balance sheet.

**Table of Contents**

The DeVry Brasil management put option is being accreted to its redemption value according to the stock purchase agreement. The adjustment to increase or decrease the put option to its redemption value each reporting period is recorded to retained earnings in accordance with the authoritative guidance. The fair value of this put option does not exceed its recorded redemption value. The adjustment to increase or decrease the DeVry Brasil non-controlling interest each reporting period for its proportionate share of DeVry Brasil's profit/loss will continue to flow through the consolidated income statement based on DeVry's historical non-controlling interest accounting policy.

The following is a reconciliation of the non-controlling interest balance (in thousands):

	<b>Three Months Ended December 31,</b>		<b>Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Balance at Beginning of period	\$ 8,637	\$ 7,176	\$ 8,242	\$ 6,755
Net Income (Loss) Attributable to Non-controlling Interest	938	415	771	243
Accretion of Non-controlling Interest Put Option	(674)	41	(112)	634
Balance at End of period	\$ 8,901	\$ 7,632	\$ 8,901	\$ 7,632

**Earnings per Common Share**

Basic earnings per share is computed by dividing net income attributable to DeVry Inc. by the sum of the weighted average number of common shares outstanding during the period plus unvested participating restricted share units. Diluted earnings per share is computed by dividing net income attributable to DeVry Inc. by the weighted average number of shares assuming dilution. Dilutive shares are computed using the Treasury Stock Method and reflect the additional shares that would be outstanding if dilutive stock options were exercised during the period. Excluded from the computations of diluted earnings per share were options to purchase 3,000,000 and 2,743,000 shares of common stock for the three and six months ended December 31, 2012, respectively, and 1,186,000 and 1,563,000 shares of common stock for the three and six months ended December 31, 2011, respectively. These outstanding options were excluded because the option exercise prices were greater than the average market price of the common shares or the assumed proceeds upon exercise under the Treasury Stock Method resulted in the repurchase of more shares than would be issued; thus, their effect would be anti-dilutive.

The following is a reconciliation of basic shares to diluted shares (in thousands):

	<b>Three Months Ended December 31,</b>		<b>Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Weighted Average Shares Outstanding	63,456	67,093	63,851	67,741
Unvested Participating Restricted Shares	846	429	712	400
Basic shares	64,302	67,522	64,563	68,141
Effect of Dilutive Stock Options	234	554	225	601
Diluted Shares	64,536	68,076	64,788	68,742

**Treasury Stock**

DeVry's Board of Directors has authorized stock repurchase programs on eight occasions (see Note 6 Dividends and Stock Repurchase Program). The first seven repurchase programs were all completed as of December 2012. The eighth repurchase program was approved by the DeVry Board of Directors on August 29, 2012 and it was commenced in November 2012. Shares that are repurchased by DeVry are recorded as Treasury Stock at cost and result in a reduction of Shareholders' Equity.



## **Table of Contents**

From time to time, shares of its common stock are delivered back to DeVry under a swap arrangement resulting from employees' exercise of incentive stock options pursuant to the terms of the DeVry Stock Incentive Plans (see Note 3 Stock-Based Compensation). These shares are recorded as Treasury Stock at cost and result in a reduction of Shareholders' Equity.

Treasury shares are reissued on a monthly basis at market value, to the DeVry Employee Stock Purchase Plan in exchange for employee payroll deductions. When treasury shares are reissued, DeVry uses an average cost method to reduce the Treasury Stock balance. Gains on the difference between the average cost and the reissuance price are credited to Additional Paid-in Capital. Losses on the difference are charged to Additional Paid-in Capital to the extent that previous net gains from reissuance are included therein; otherwise such losses are charged to Retained Earnings.

### **Accumulated Other Comprehensive (Loss) Income**

Accumulated Other Comprehensive (Loss) Income is composed of the change in cumulative translation adjustments and unrealized gains and losses on available-for-sale marketable securities, net of the effects of income taxes.

The Accumulated Other Comprehensive Loss balance at December 31, 2012, consists of \$6.5 million (\$5.7 million attributable to DeVry Inc. and \$0.8 million attributable to non-controlling interests) of cumulative translation losses and \$0.2 million of unrealized losses on available-for-sale marketable securities, net of tax of \$0.1 million and all attributable to DeVry Inc. At December 31, 2011, the Accumulated Other Comprehensive Income balance consisted of \$4.7 million (\$3.6 million attributable to DeVry Inc. and \$1.1 million attributable to non-controlling interests) of cumulative translation gains and \$0.2 million of unrealized losses on available-for-sale marketable securities, net of tax of \$0.2 million and all attributable to DeVry Inc.

### **Advertising Expense**

Advertising costs are recognized as expense in the period in which materials are purchased or services are performed. Advertising expense, which is included in student services and administrative expense in the Consolidated Statements of Income, was \$61.6 million and \$129.8 million for the three and six months ended December 31, 2012, respectively, and \$62.2 million and \$132.9 million for the three and six months ended December 31, 2011, respectively.

## **NOTE 3: STOCK-BASED COMPENSATION**

DeVry maintains four stock-based award plans: the 1994 Stock Incentive Plan, the 1999 Stock Incentive Plan, the 2003 Stock Incentive Plan and the 2005 Incentive Plan. Under these plans, directors, key executives and managerial employees are eligible to receive incentive stock or nonqualified options to purchase shares of DeVry's common stock. The 2005 Incentive Plan also permits the award of stock appreciation rights, restricted stock, performance stock and other stock and cash based compensation. Though options remain outstanding under the 1994 and 1999 Stock Incentive Plans, no further stock based awards will be issued from these plans. The 2003 Stock Incentive Plan and the 2005 Incentive Plan are administered by the Compensation Committee of the Board of Directors. Options are granted for terms of up to 10 years and can vest immediately or over periods of up to five years. The requisite service period is equal to the vesting period. The option price under the plans is the fair market value of the shares on the date of the grant.

DeVry accounts for options granted to retirement eligible employees that fully vest upon an employee's retirement under the non-substantive vesting period approach to these options. Under this approach, the entire compensation cost is recognized at the grant date for options issued to retirement eligible employees.

At December 31, 2012, 5,852,303 authorized but unissued shares of common stock were reserved for issuance under DeVry's stock incentive plans.

Stock-based compensation cost is measured at grant date based on the fair value of the award and is recognized as expense over the employee requisite service period, reduced by an estimated forfeiture rate.

**Table of Contents**

The following is a summary of options activity for the fiscal year ended December 31, 2012:

	<b>Options Outstanding</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Life in Years</b>	<b>Aggregate Intrinsic Value (\$000)</b>
Outstanding at July 1, 2012	2,939,772	\$ 36.37		
Options Granted	860,610	\$ 18.62		
Options Exercised	(65,448)	\$ 17.48		
Options Canceled	(139,178)	\$ 42.88		
Outstanding at December 31, 2012	3,595,756	\$ 32.21	6.44	\$ 6,103
Exercisable at December 31, 2012	2,124,634	\$ 34.92	4.69	\$ 1,649

The total intrinsic value of options exercised for the six months ended December 31, 2012 and 2011 was \$0.4 million and \$2.3 million, respectively.

The fair value of DeVry's stock-based awards was estimated using a binomial model. This model uses historical cancellation and exercise experience of DeVry to determine the option value. It also takes into account the illiquid nature of employee options during the vesting period.

The weighted average estimated grant date fair values for options granted at market price under DeVry's stock option plans during first six months of fiscal years 2013 and 2012 were \$7.62 and \$17.48, per share, respectively. The fair value of DeVry's stock option awards were estimated assuming the following weighted average assumptions:

	<b>Fiscal Year</b>	
	<b>2013</b>	<b>2012</b>
Expected Life (in Years)	6.63	6.65
Expected Volatility	43.67%	42.27%
Risk-free Interest Rate	1.03%	1.52%
Dividend Yield	0.61%	0.38%
Pre-vesting Forfeiture Rate	3.00%	5.00%

The expected life of the options granted is based on the weighted average exercise life with age and salary adjustment factors from historical exercise behavior. DeVry's expected volatility is computed by combining and weighting the implied market volatility, the most recent volatility over the expected life of the option grant, and DeVry's long-term historical volatility. The pre-vesting forfeiture rate is based on DeVry's historical stock option forfeiture experience.

If factors change and different assumptions are employed in the valuation of stock-based awards in future periods, the stock-based compensation expense that DeVry records may differ significantly from what was recorded in previous periods.

During the first six months of fiscal year 2013, DeVry granted 680,560 shares of restricted stock to selected employees and non-employee directors. Of these, 121,500 are performance based shares which are earned by the recipients over a three year period based on achievement of specified DeVry performance targets. The remaining 559,060 shares and all other previously granted shares of restricted stock that are not performance-based are subject to restrictions which lapse ratably over three and four-year periods on the grant anniversary date based on the recipient's continued service on the Board of Directors or employment with DeVry, or upon retirement. During the restriction period, the recipient of the non-performance based shares shall have a beneficial interest in the restricted stock and all associated rights and privileges of a stockholder, including the right to receive dividends. These rights do not pertain to the performance based shares. The following is a summary of restricted stock activity for the six months ended December 31, 2012:





**Table of Contents**

	<b>Restricted Stock Outstanding</b>	<b>Weighted Average Grant Date Fair Value</b>
Nonvested at July 1, 2012	619,261	\$ 42.06
Shares Granted	680,560	\$ 19.13
Shares Vested	(185,589)	\$ 46.05
Shares Canceled	(9,227)	\$ 37.70
Nonvested at December 31, 2012	1,105,005	\$ 27.30

The following table shows total stock-based compensation expense included in the Consolidated Statements of Income (dollars in thousands):

	<b>For the Three Months Ended December 31,</b>		<b>For the Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Cost of Educational Services	\$ 849	\$ 1,266	\$ 2,679	\$ 2,834
Student Services and Administrative Expense	1,805	2,689	5,691	6,020
Income Tax Benefit	(848)	(1,309)	(2,695)	(2,837)
Net Stock-Based Compensation Expense	\$ 1,806	\$ 2,646	\$ 5,675	\$ 6,017

As of December 31, 2012, \$29.7 million of total pre-tax unrecognized compensation costs related to non-vested awards is expected to be recognized over a weighted average period of 2.7 years. The total fair value of options and shares vested during the six months ended December 31, 2012 and 2011 was approximately \$9.0 million and \$8.9 million, respectively.

There were no capitalized stock-based compensation costs at December 31, 2012 and 2011.

DeVry has an established practice of issuing new shares of common stock to satisfy share option exercises. However, DeVry also may issue treasury shares to satisfy option exercises under certain of its plans.

During the second quarter of fiscal 2013, DeVry concluded that its President and Chief Executive Officer had been granted stock options in excess of the limits of the 2005 Incentive Plan. These grants were made during fiscal years 2009, 2011, 2012 and 2013. As a result, the stock options in excess of the limit are considered null and void as they should not have been granted. These errors were immaterial to the individual prior periods impacted. As a result, DeVry has recorded a net \$1.0 million pre-tax adjustment to current period earnings for the reversal of stock-based compensation expense previously recorded for these options.

**NOTE 4: FAIR VALUE MEASUREMENTS**

DeVry has elected not to measure any assets or liabilities at fair value other than those required to be measured at fair value on a recurring basis and assets measured at fair value on a non-recurring basis such as goodwill and intangible assets. Management has fully considered all authoritative guidance when determining the fair value of DeVry's financial assets as of December 31, 2012.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The guidance specifies a fair value hierarchy based upon the observability of inputs used in valuation techniques. Observable inputs (highest level) reflect market data obtained from independent sources, while unobservable inputs (lowest level) reflect internally developed market assumptions. The guidance establishes fair value measurement classifications under the following hierarchy:

Level 1 Quoted prices for identical instruments in active markets.

Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs or significant value-drivers are observable in active markets.

## Edgar Filing: DEVR INC - Form 10-Q

Level 3 Model-derived valuations in which one or more significant inputs or significant value-drivers are unobservable.

**Table of Contents**

When available, DeVry uses quoted market prices to determine fair value, and such measurements are classified within Level 1. In some cases where market prices are not available, DeVry makes use of observable market based inputs to calculate fair value, in which case the measurements are classified within Level 2. If quoted or observable market prices are not available, fair value is based upon internally developed models that use, where possible, current market-based parameters such as interest rates and yield curves. These measurements are classified within Level 3.

Fair value measurements are classified according to the lowest level input or value-driver that is significant to the valuation. A measurement may therefore be classified within Level 3 even though there may be significant inputs that are readily observable.

Assets measured at fair value on a non-recurring basis include goodwill and indefinite-lived intangibles arising from a business combination. These assets are not amortized and charged to expense over time. Instead, goodwill and indefinite-lived intangibles must be reviewed annually for impairment or more frequently if circumstances arise indicating potential impairment. The annual impairment review was most recently completed during the fourth quarter of fiscal year 2012. See Note 8: Intangible Assets to the Consolidated Financial Statements contained in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012 for further discussion on the impairment review including valuation techniques and assumptions.

The following tables present DeVry's assets and liabilities at December 31, 2012, that are measured at fair value on a recurring basis and are categorized using the fair value hierarchy (dollars in thousands).

<b>December 31, 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
Cash and Cash Equivalents	\$ 216,259	\$	\$
Available for Sale Investments:			
Marketable Securities, short-term	2,752		
ATC Earn-out Liability			4,686
FAVIP Contingent Consideration			2,733
<b>Total Financial Assets and Liabilities at Fair Value</b>	<b>\$ 219,011</b>	<b>\$</b>	<b>\$ 7,419</b>

Cash equivalents and investments in short-term marketable securities are valued using a market approach based on the quoted market prices of identical instruments. The ATC earn-out liability is valued using standard present value techniques using a discount rate of 6.2%, which management considers a reasonable market participant would assume for this type of liability and duration. The Faculdade do Vale do Ipojuca ( FAVIP ) contingent consideration is valued at a percentage of its potential settlement price based on the estimated probability of FAVIP achieving university center status. See Note 7: Business Combinations for further information on these liabilities.

The fair value of the institutional loans receivable included in Accounts Receivable, net and Other Assets on the Consolidated Balance Sheet as of December 31, 2012 is estimated by discounting the future cash flows using current rates for similar arrangements. As of December 31, 2012, the carrying value and the estimated fair value of these financial instruments was approximately \$36.4 million. See Note 5: Financing Receivables for further discussion on these institutional loans receivable.

**Table of Contents**

Below is a roll-forward of liabilities measured at fair value using Level 3 inputs for the three and six months ended December 31, 2012 (dollars in thousands). The amount recorded as interest expense in fiscal 2013 is classified in the Interest and Other (Expense) Income section of the Consolidated Statements of Income. The amount recorded as foreign currency translation loss is classified as student services and administrative expense in the Consolidated Statements of Income.

	<b>Long-Term Liabilities</b>	
	<b>Three Months Ended December 31, 2012</b>	<b>Six Months Ended December 31, 2012</b>
Balance at Beginning of Period	\$ 7,344	\$ 4,361
Total Realized Losses Included in Income:		
Interest Expense- ATC Accretion	71	140
Foreign Currency Translation Loss	4	185
Transfers into Level 3:		
FAVIP Contingent Consideration		2,733
Balance at December 31, 2012	\$ 7,419	\$ 7,419

**NOTE 5: FINANCING RECEIVABLES**

DeVry's institutional loan programs are available to students at its DeVry University, Chamberlain College of Nursing, Carrington College, Carrington College of California, Ross University School of Medicine and Ross University School of Veterinary Medicine. These loan programs are designed to assist students who are unable to completely cover educational costs by other means. These loans may be used for tuition, books, and fees, and are available only after all other student financial assistance has been applied toward those purposes. In addition, Ross University School of Medicine and Ross University School of Veterinary Medicine loans may be used for students' living expenses. Repayment plans for institutional loan program balances are developed to address the financial circumstances of the particular student. Interest charges accrue each month on the unpaid balance. After a student leaves school, the student typically will have a monthly installment repayment plan with all balances due within 12 to 60 months. In addition, the Becker CPA Review and Falcon Physician Review courses can be financed through Becker with a zero percent, 18-month and 6-month, respectively, term loan.

Reserves for uncollectible loans are determined by analyzing the current aging of accounts receivable and historical loss rates of loans at each educational institution. Management performs this analysis throughout the year. Since all of DeVry's financing receivables are generated through the extension of credit to students to fund educational costs, all such receivables are considered part of the same loan portfolio.

The following table details the institutional loan balances along with the related allowances for credit losses as of December 31, 2012 and 2011 (dollars in thousands).

	<b>As of December 31,</b>	
	<b>2012</b>	<b>2011</b>
Gross Institutional Student Loans	\$ 55,108	\$ 52,419
Allowance for Credit Losses	(18,665)	(18,850)
Net Institutional Student Loans	\$ 36,443	\$ 33,569

Of the net balances above, \$18.6 million and \$19.2 million were classified as Accounts Receivable, Net in the Consolidated Balance Sheets at December 31, 2012 and 2011, respectively. \$17.8 million and \$14.3 million were classified in the Consolidated Balance Sheets as Other Assets at December 31, 2012 and 2011, respectively, as the amounts are due beyond the next twelve months.

**Table of Contents**

The following tables detail the credit risk profiles of the institutional student loan balances based on payment activity and provide an aging analysis of past due institutional student loans as of December 31, 2012 and 2011. Loans are considered nonperforming if they are more than 120 days past due (dollars in thousands).

	<b>As of December 31,</b>	
	<b>2012</b>	<b>2011</b>
<b>Institutional Student Loans:</b>		
Performing	\$ 41,524	\$ 38,807
Nonperforming	13,584	13,612
<b>Total Institutional Student Loans</b>	<b>\$ 55,108</b>	<b>\$ 52,419</b>

	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>90-119 Days Past Due</b>	<b>Greater Than 120 Days Past Due</b>	<b>Total Past Due</b>	<b>Current</b>	<b>Total Institutional Student Loans</b>
<b>Institutional Student Loans:</b>							
December 31, 2012	\$ 4,030	\$ 1,773	\$ 1,346	\$ 13,584	\$ 20,733	\$ 34,375	\$ 55,108
December 31, 2011	\$ 4,122	\$ 1,573	\$ 1,138	\$ 13,612	\$ 20,445	\$ 31,974	\$ 52,419

**NOTE 6: DIVIDENDS AND STOCK REPURCHASE PROGRAM**

During fiscal years 2013 and 2012, the DeVry Board of Directors (the Board) declared the following cash dividends.

<b>Declaration</b>			<b>Dividend Per Share</b>	<b>Total Dividend Amount (In Thousands)</b>
<b>Date</b>	<b>Record Date</b>	<b>Payment Date</b>		
November 2, 2011	December 8, 2011	January 10, 2012	\$ 0.15	\$ 10,039
May 14, 2012	June 21, 2012	July 12, 2012	\$ 0.15	\$ 9,794
November 8, 2012	November 30, 2012	December 19, 2012	\$ 0.17	\$ 10,913

The dividend paid on December 19, 2012 of \$10.9 million was recorded as a reduction to retained earnings as of December 31, 2012. Future dividends will be at the discretion of the Board of Directors.

DeVry has repurchased shares under the following programs as of December 31, 2012:

<b>Date Authorized</b>	<b>Shares Repurchased</b>	<b>Total Cost (millions)</b>
November 15, 2006	908,399	\$ 35.0
May 13, 2008	1,027,417	50.0
November 11, 2009	972,205	50.0
August 11, 2010	1,103,628	50.0
November 10, 2010	968,105	50.0
May 20, 2011	2,396,143	100.0
November 2, 2011	3,478,299	100.0
August 29, 2012	196,792	5.0

Edgar Filing: DEVRY INC - Form 10-Q

Totals	11,050,988	\$ 440.0
--------	------------	----------

**Table of Contents**

In October 2012, DeVry completed its seventh share repurchase program. On August 29, 2012, the Board authorized an eighth share repurchase program, which will allow DeVry to repurchase up to \$100 million of its common stock through December 31, 2014. This program commenced in November 2012. The timing and amount of any repurchase will be determined by management based on its evaluation of market conditions and other factors. These repurchases may be made through the open market, including block purchases, in privately negotiated transactions, or otherwise. The buyback will be funded through available cash balances and/or borrowings and may be suspended or discontinued at any time.

Shares of stock repurchased under the programs are held as treasury shares. These repurchased shares have reduced the weighted average number of shares of common stock outstanding for basic and diluted earnings per share calculations.

**NOTE 7: BUSINESS COMBINATIONS****Faculdade do Vale do Ipojuca**

On September 3, 2012, Fanor-Faculdades Nordeste S/A ( DeVry Brasil ), a subsidiary of DeVry Inc. acquired the business operations of Faculdade do Vale do Ipojuca ( FAVIP ), which is located in the state of Pernambuco, Brazil. Under the terms of the agreement, DeVry Brasil paid approximately \$32.2 million in cash in exchange for the stock of FAVIP. In addition, DeVry Brasil will be required to make an additional payment of approximately \$3.9 million over the next 12 months should FAVIP receive status of a university center. As of December 31, 2012, \$2.7 million is accrued for this additional payment.

FAVIP currently serves about 5,000 students and offers more than 30 undergraduate and graduate programs at two campuses located in Caruaru, the state's second largest city. The institution's largest programs are in the areas of law, business, psychology and nutrition. The acquisition of FAVIP is consistent with DeVry's growth and diversification strategy, increasing its international presence in Brazil.

The operations of FAVIP are included in DeVry's International, K-12 and Professional Education segment. The results of FAVIP's operations have been included in the Consolidated Financial Statements of DeVry since the date of acquisition.

The following table summarizes the preliminary estimated fair values of the assets acquired and liabilities assumed at the date of acquisition (dollars in thousands).

	<b>At September 3, 2012</b>
Current Assets	\$ 4,414
Property and Equipment	2,897
Other Long-term Assets	844
Intangible Assets	13,571
Goodwill	16,120
 Total Assets Acquired	 37,846
Liabilities Assumed	5,677
 Net Assets Acquired	 \$ 32,169

Goodwill, which represents the excess of cost over the fair value of the net tangible and intangible assets acquired, was all assigned to the DeVry Brasil reporting unit which is classified within the International, K-12 and Professional Education segment. Factors that contributed to a purchase price resulting in the recognition of goodwill include FAVIP's strategic fit into DeVry's expanding presence in northeast Brazil, the reputation of the educational programs and the acquired assembled workforce. None of the goodwill acquired is expected to be deductible for income tax purposes. Of the \$13.6 million of acquired intangible assets, \$10.2 million was assigned to Accreditations and \$1.1 million was assigned to Trade Names, both of which have been determined not to be subject to amortization. The remaining acquired intangible assets were determined to be subject to amortization with an average useful life of approximately 4.9 years. Their values and estimated useful lives by asset type are as follows (dollars in thousands):

At September 3, 2012



## Edgar Filing: DEVRY INC - Form 10-Q

	Value Assigned	Estimated Useful Lives
Student Relationships	\$ 2,257	5 years
Curriculum	79	2 years

There is no pro forma presentation of operating results for this acquisition due to the insignificant effect on consolidated operations.

**Table of Contents****NOTE 8: INTANGIBLE ASSETS**

Intangible assets relate mainly to acquired business operations. These assets consist of the acquisition fair value of certain identifiable intangible assets acquired and goodwill. Goodwill represents the excess of the purchase price over the fair value of assets acquired less liabilities assumed.

Intangible assets consist of the following (dollars in thousands):

	As of December 31, 2012		
	Gross Carrying Amount	Accumulated Amortization	Weighted Avg. Amortization Period
<b>Amortizable Intangible Assets:</b>			
Student Relationships	\$ 82,562	\$ (71,803)	(1)
Customer Relationships	3,569	(549)	12 years
Non-compete Agreements	2,516	(1,700)	(2)
Curriculum/Software	5,689	(3,936)	5 years
Outplacement Relationships	3,900	(1,114)	(3)
Trade Names	6,048	(4,644)	8.5 years
<b>Total</b>	<b>\$ 104,284</b>	<b>\$ (83,746)</b>	
<b>Indefinite-lived Intangible Assets:</b>			
Trade Names	\$ 39,198		
Trademark	1,645		
Ross Title IV Eligibility and Accreditations	14,100		
Intellectual Property	13,940		
Chamberlain Title IV Eligibility and Accreditations	1,200		
Carrington Title IV Eligibility and Accreditations	71,100		
AUC Title IV Eligibility and Accreditations	100,000		
DeVry Brasil Accreditation	32,456		
<b>Total</b>	<b>\$ 273,639</b>		

- (1) The total weighted average estimated amortization period for Student Relationships is 5 years for DeVry Brasil (Fanor, Ruy Barbosa and AREA 1), 6 years for FBV, 5 years for FAVIP and 4 years for AUC. All other Student Relationships are fully amortized at December 31, 2012.
- (2) The total weighted average estimated amortization period for Non-compete Agreements is 1.5 years for ATC and 5 years for Falcon. All other Non-compete Agreements are fully amortized at December 31, 2012.
- (3) The total weighted average estimated amortization period for Trade Names is 2 years for ATC, 8.5 years for DeVry Brasil (Fanor, Ruy Barbosa and AREA1) and 1.5 years for Falcon. All other Trade Names are fully amortized at December 31, 2012.

**Table of Contents**

	As of December 31, 2011	
	Gross Carrying Amount	Accumulated Amortization
<b>Amortizable Intangible Assets:</b>		
Student Relationships	\$ 78,372	\$ (64,523)
Customer Relationships	3,019	(193)
Customer Contracts	7,000	(5,661)
License and Non-compete Agreements	1,568	(1,496)
Curriculum/Software	4,609	(2,912)
Outplacement Relationships	3,900	(854)
Trade Names	6,249	(4,296)
<b>Total</b>	<b>\$ 104,717</b>	<b>\$ (79,935)</b>
<b>Indefinite-lived Intangible Assets:</b>		
Trade Names	\$ 37,472	
Trademark	1,645	
Ross Title IV Eligibility and Accreditations	14,100	
Intellectual Property	13,940	
Chamberlain Title IV Eligibility and Accreditations	1,200	
Carrington Title IV Eligibility and Accreditations	71,100	
AUC Title IV Eligibility and Accreditations	100,000	
DeVry Brasil Accreditation	12,209	
<b>Total</b>	<b>\$ 251,666</b>	

Amortization expense for amortized intangible assets was \$2.4 million and \$4.7 million for the three and six months ended December 31, 2012, respectively, and \$2.7 million and \$5.0 for the three and six months ended December 31, 2011, respectively. Estimated amortization expense for amortizable intangible assets for the next five fiscal years ending June 30, by reporting unit, is as follows (dollars in thousands):

Fiscal Year	Becker	DeVry Brasil	Carrington	AUC	Total
2013	\$ 1,065	\$ 2,964	\$ 420	\$ 4,973	\$ 9,422
2014	937	2,062	295	3,347	6,641
2015	929	1,147	260	387	2,723
2016	894	720	260		1,874
2017	628	319	260		1,207

All amortizable intangible assets, except for the DeVry Brasil (Fanor, Ruy Barbosa and AREA 1) Student Relationships, the FBV Student Relationships, the FAVIP Student Relationships and the AUC Student Relationships, are being amortized on a straight-line basis.

**Table of Contents**

The amount being amortized for the DeVry Brasil Student Relationships is based on the estimated progression of the students through the respective programs, giving consideration to the revenue and cash flow associated with both existing students and new applicants. This results in the basis being amortized at an annual rate for each of the years of estimated economic life as follows:

<b>Fiscal Year</b>	
2009	8.3%
2010	30.3%
2011	24.7%
2012	19.8%
2013	13.6%
2014	3.3%

The amount being amortized for the FBV Student Relationships is based on the estimated progression of the students through the respective programs, giving consideration to the revenue and cash flow associated with both existing students and new applicants. This results in the basis being amortized at an annual rate for each of the years of estimated economic life as follows:

<b>Fiscal Year</b>	
2012	11.9%
2013	33.7%
2014	25.9%
2015	16.7%
2016	9.0%
2017	2.6%
2018	0.2%

The amount being amortized for the FAVIP Student Relationships is based on the estimated progression of the students through the respective programs, giving consideration to the revenue and cash flow associated with both existing students and new applicants. This results in the basis being amortized at an annual rate for each of the years of estimated economic life as follows:

<b>Fiscal Year</b>	
2013	27.6%
2014	32.2%
2015	23.0%
2016	13.2%
2017	4.0%

The amount being amortized for the AUC Student Relationships is based on the estimated progression of the students through the respective programs, giving consideration to the revenue and cash flow associated with both existing students and new applicants. This results in the basis being amortized at an annual rate for each of the years of estimated economic life as follows:

<b>Fiscal Year</b>	
2012	38.0%
2013	38.5%
2014	21.6%
2015	1.9%

Indefinite-lived intangible assets related to Trademarks, Trade Names, Title IV Eligibility, Accreditations and Intellectual Property are not amortized, as there are no legal, regulatory, contractual, economic or other factors that limit the useful life of these intangible assets to the reporting entity.

Authoritative guidance provides that goodwill and indefinite-lived intangibles arising from a business combination are not amortized and charged to expense over time. Instead, goodwill and indefinite-lived intangibles must be reviewed annually for impairment or more frequently if

## Edgar Filing: DEVRY INC - Form 10-Q

circumstances arise indicating potential impairment. This impairment review was most recently completed during the fourth quarter of fiscal year 2012. As of the fourth quarter of fiscal year 2012 impairment review, there was no impairment loss associated with recorded goodwill or indefinite-lived intangible assets for any reporting unit other than Advanced Academics, Inc. ( AAI ), as estimated fair values exceeded the carrying amounts.

## **Table of Contents**

All other DeVry reporting units' estimated fair values exceeded their carrying values as of the fourth quarter impairment analysis by at least 25% except for Carrington. At Carrington the fair value slightly exceeded carrying value. The smaller excess margin for the Carrington reporting unit would be expected considering an impairment charge was recorded for this reporting unit during fiscal 2012. Consequently, there had been less time for this organization to have appreciated in value from its previous impairment date.

Management does consider certain triggering events when evaluating whether interim impairment analysis is warranted. Among these would be a significant long-term decrease in the market capitalization of DeVry based on events specific to DeVry's operations. As of December 31, 2012, DeVry's market capitalization exceeded its book value by approximately 7%. Though this premium is lower than the 47% as of June 30, 2012, it is partially the result of a decline in revenue, primarily within DeVry University, which has resulted in lower earnings. Management is making progress towards achieving its top priorities of realigning DeVry's cost structure with student enrollments levels, regaining enrollment growth, and making targeted investments to drive future growth. Management believes these planned business and operational strategies will reverse the negative trends in the foreseeable future. Management also believes the decline in the market price of DeVry's common stock has been partially caused by the increased competition facing DeVry as well as the continued overhang of government regulatory changes in the education industry. These factors have led to significant uncertainty among investors and have worked to keep the prices of private sector education stocks at depressed levels for the last few years. Other triggering events that could be cause for an interim impairment review would be changes in the accreditation, regulatory or legal environment; increased competition; innovation changes and changes in the market acceptance of our educational programs and the graduates of those programs.

Though some reporting units experienced a decline in operating results during the first six months of fiscal 2013 as compared to the year-ago period, management does not believe business conditions have deteriorated in any of its reporting units to the extent that the fair values of the reporting units or indefinite-lived intangible assets would differ materially from their fiscal year 2012 fair values.

At DeVry University, which carries a goodwill balance of \$22.2 million, revenue for the first six months of fiscal year 2013 declined by approximately 15% from the year-ago period. The revenue decline at DeVry University was primarily the result of lower student enrollments and increased scholarships and discounting. Management believes these declines are due to heightened competition, the prolonged economic downturn, and reduced consumer confidence. To address this issue, DeVry University is focused on improving the admissions and student service process to better serve prospective students and drive future growth and student satisfaction. Though operating profits declined by approximately 46%, DeVry University remains profitable with operating margins of 11%. Management believes its planned business and operational strategies will reverse the negative trends in the foreseeable future. However, if operating improvements are not realized, all or some of the goodwill could be impaired in the future. The impairment review completed in the fourth quarter of fiscal year 2012 indicated the fair value exceeded the carrying value of the DeVry University reporting unit by 250%.

At Carrington, which carries a goodwill balance of \$151.9 million as of December 31, 2012, revenue for the first six months of fiscal 2013 declined by 8% from the year-ago period. The revenue decline at Carrington was primarily the result of lower total student enrollments. Management believes these declines are due to the prolonged economic downturn and persistent level of high unemployment, which has resulted in reductions in the volume of inquiries from potential students from the levels of a few years ago. In addition, management believes a lack of brand awareness resulting from the Carrington name change in July 2010 was a contributing factor to enrollment declines. To address this issue, Carrington is focused on building brand. Carrington is also making additional investments in its website interface and admissions processes to better serve prospective students. The revenue decline has also resulted in operating losses. Management believes its planned business and operational strategies will reverse the negative trend in the foreseeable future. Evidence of some recovery in enrollments has been experienced at Carrington where new student enrollments increased over the prior year by 33.3% and 12.7% as of September 2012 and December 2012, respectively and total student enrollments increased over the prior year as of December 2012. However, if future operating improvements are not realized, all or some of the remaining goodwill could be impaired in the future. The impairment review completed in the fourth quarter of fiscal year 2012 indicated the fair value exceeded the carrying value of the Carrington reporting unit by less than five percent.

Determining the fair value of a reporting unit or an intangible asset involves the use of significant estimates and assumptions. Management bases its fair value estimates on assumptions it believes to be reasonable at the time, but such assumptions are subject to inherent uncertainty. Actual results may differ from those estimates.

**Table of Contents**

The table below summarizes the goodwill balances by reporting unit as of December 31, 2012 (dollars in thousands):

	As of December 31, 2012
<b>Reporting Unit</b>	
DeVry University	\$ 22,196
Becker Professional Review	32,960
Ross University	237,173
Chamberlain College of Nursing	4,716
Carrington	151,878
American University of the Caribbean	68,321
DeVry Brasil	48,955
<b>Total</b>	<b>\$ 566,199</b>

The table below summarizes goodwill balances by reporting segment as of December 31, 2012 (dollars in thousands):

	As of December 31, 2012
<b>Reporting Segment:</b>	
Business, Technology and Management	\$ 22,196
Medical and Healthcare	462,088
International, K-12 and Professional Education	81,915
<b>Total</b>	<b>\$ 566,199</b>

Total goodwill increased by \$16.2 million from June 30, 2012. This increase is the result of the addition of \$16.1 million of goodwill associated with the acquisition of FAVIP and changes in the values of the Brazilian Real and the British Pound Sterling as compared to the U.S. dollar. Since DeVry Brasil and ATC goodwill is recorded in their respective local currencies, fluctuations in their value in relation to the U.S. dollar will cause changes in the balance of this asset.

The table below summarizes the changes in the carrying amount of goodwill, by segment as of December 31, 2012 (dollars in thousands):

	Business, Technology and Management	Medical and Healthcare	International, K-12 and Professional Education	Total
<b>Balance at June 30, 2012</b>	\$ 22,196	\$ 462,088	\$ 65,677	\$ 549,961
Acquisitions			16,120	16,120
Foreign currency exchange rate changes and other			118	118
<b>Balance at December 31, 2012</b>	<b>\$ 22,196</b>	<b>\$ 462,088</b>	<b>\$ 81,915</b>	<b>\$ 566,199</b>

The table below summarizes the indefinite-lived intangible asset balances by reporting unit as of December 31, 2012 (dollars in thousands):

Edgar Filing: DEVRY INC - Form 10-Q

	As of December 31, 2012
<b>Reporting Unit:</b>	
DeVry University	\$ 1,645
Becker Professional Review	27,912
Ross University	19,200
Chamberlain College of Nursing	1,200
Carrington	71,100
American University of the Caribbean	117,100
DeVry Brasil	35,482
<b>Total</b>	<b>\$ 273,639</b>



## **Table of Contents**

Total indefinite-lived intangible assets increased by \$11.2 million from June 30, 2012. This increase is the result of the addition of \$11.3 million of indefinite-lived intangibles associated with the acquisition of FAVIP plus the effects of foreign currency translation on the DeVry Brasil assets. Since DeVry Brasil intangible assets are recorded in the local Brazilian currency, fluctuations in the value of the Brazilian Real in relation to the U.S. dollar will cause changes in the balance of these assets.

### **NOTE 9: RESTRUCTURING CHARGES**

During the fourth quarter of fiscal 2012, DeVry implemented an involuntary reduction in force (RIF) that reduced its workforce by approximately 570 positions across all reporting units. This resulted in a pre-tax charge of approximately \$7.1 million that primarily represented severance pay and benefits for these employees. This was allocated to the segments as follows: \$5.0 million to Business Technology and Management, \$2.0 million to Medical and Healthcare and \$0.1 million to International, K-12 and Professional Education. During the first quarter of fiscal 2013, DeVry recorded an additional \$0.7 million pre-tax charge for additional severance pay and benefits primarily to the Business Technology and Management segment. Cash payments for the severance charges and restructuring charges were approximately \$5.8 million for the six months ended December 31, 2012. As of December 31, 2012, approximately \$0.5 million remains accrued and is expected to be paid by the end of fiscal 2013.

During the second quarter of fiscal year 2013, DeVry consolidated its administrative offices in the Chicagoland area. As a result, the DeVry owned facility in Wood Dale, Illinois was closed in December 2012, and employees were re-located to other facilities in the area. The Wood Dale facility is held as available for sale. This resulted in a pre-tax charge of \$7.9 million in the second quarter of fiscal 2013 for a write-down of these assets to fair market value and an expected loss on this asset sale. Also, during the second quarter a decision was made to consolidate and facilities at DeVry's Carrington and DeVry University operating units. This resulted in a pre-tax charge of \$1.6 million during the second quarter of fiscal 2013.

### **NOTE 10: INCOME TAXES**

DeVry's effective income tax rate reflects benefits derived from significant operations outside the United States. Earnings of these international operations are not subject to U.S. federal or state income taxes, so long as such earnings are not repatriated, as discussed below. Four of our subsidiaries, Ross University School of Medicine (the Medical School) incorporated under the laws of the Commonwealth of Dominica, Ross University School of Veterinary Medicine (the Veterinary School) incorporated under the laws of the Federation of St. Christopher, Nevis, St. Kitts in the West Indies, DeVry Brasil incorporated under the laws of Brazil, and AUC School of Medicine BV (AUC) incorporated under the laws of St. Maarten all benefit from local tax incentives. The Medical and Veterinary Schools have agreements with the respective governments that exempt them from local income taxation through the years 2043 and 2023, respectively, while DeVry Brasil's effective tax rate reflects benefits derived from its participation in PROUNI, a Brazilian program for providing scholarships to a portion of its undergraduate students. AUC's effective tax rate reflects benefits derived from investment incentives.

DeVry has not recorded a U.S. federal or state tax provision for the undistributed earnings of its international subsidiaries. It is DeVry's intention to indefinitely reinvest accumulated cash balances, future cash flows and post-acquisition undistributed earnings and profits to improve the facilities and operations of its international schools and pursue future opportunities outside the United States. In accordance with this plan, cash held by the international subsidiaries will not be available for general company purposes and under current laws will not be subject to U.S. taxation. As of December 31, 2012 and 2011, cumulative undistributed earnings attributable to international operations were approximately \$464.3 million and \$375.4 million, respectively.

Taxes on income were 21.6% of pretax income for the second quarter and 24.7% for the first six months of fiscal year 2013, compared to 46.0% for the second quarter and 31.2% for the first six months of fiscal 2012. The lower effective income tax rates in the second quarter and first six months of fiscal year 2013 were due primarily to a decrease in the proportion of income generated by U.S. operations versus the offshore operations of Ross University School of Medicine, Ross University School of Veterinary Medicine, AUC and DeVry Brasil as compared to the prior year.

Embedded within DeVry's tax rate calculation is the tax expected on the amount of subpart F income that would be recognized for the current year assuming Internal Revenue Code Section 954(c)(6), Look-Thru Rule for Related Controlled Foreign Corporations, is not extended. The look-thru rule generally excludes from U.S. federal income tax certain dividends, interest, rents, and royalties received or accrued by one controlled foreign corporation (CFC) of a U.S. multinational enterprise from a related CFC that would otherwise be taxable pursuant to the subpart F regime. Subsequent to the end of the second quarter, the U.S. Congress adopted legislation extending the benefits of Internal Revenue Code Section 954(c)(6) for a two-year period. The extension applies retroactively from January 1, 2012 and will be effective through December 31, 2013. DeVry will begin recognizing the benefit of this Section in the third quarter of fiscal 2013, and expects its third quarter effective tax rate to be in the range of 23 percent to 25 percent.



## **Table of Contents**

As of December 31, 2012, the total amount of gross unrecognized tax benefits for uncertain tax positions, including positions impacting only the timing of tax benefits, was \$23.6 million, and, if recognized, the total amount would impact the effective tax rate. As of December 31, 2011, gross unrecognized tax benefits, including positions impacting only the timing of benefits, was \$9.1 million, and, if recognized, the total amount would impact the effective tax rate. We expect that our unrecognized tax benefits will increase by an insignificant amount during the next twelve months. DeVry classifies interest and penalties on tax uncertainties as a component of the provision for income taxes. The total amount of interest and penalties accrued at June 30, 2012 was \$1.9 million. The corresponding amount at December 31, 2012 was \$2.6 million.

### **NOTE 11: DEBT**

DeVry had no outstanding borrowings under its revolving credit facility at December 31, 2012 and December 31, 2011.

#### **Revolving Credit Facility**

All of DeVry's borrowings and letters of credit under its \$400 million revolving credit facility are through DeVry Inc. At the request of DeVry, the maximum borrowings and letters of credit can be increased to \$550 million. There are no required principal payments under this revolving credit agreement and borrowings and letters of credit mature in May 2016. As a result of the agreement extending beyond one year, any borrowings would be classified as long-term with the exception of amounts expected to be repaid in the 12 months subsequent to the balance sheet date. DeVry Inc. letters of credit outstanding under this agreement were \$2.4 million and \$9.3 million as of December 31, 2012 and 2011, respectively. As of December 31, 2012, if there were outstanding borrowings under this agreement they would bear interest, payable quarterly or upon expiration of the interest rate period, at the prime rate plus 0.75% or at a LIBOR rate plus 1.75%, at the option of DeVry. As of December 31, 2012, outstanding letters of credit under the revolving credit agreement are charged an annual fee equal to 0.125% of the undrawn face amount of the letter of credit, payable quarterly. The agreement also requires payment of a commitment fee equal to 0.2% of the undrawn portion of the credit facility as of December 31, 2012. The interest rate, letter of credit fees and commitment fees are adjustable quarterly, based upon DeVry's achievement of certain financial ratios. Interest rate margins can be raised as high as 1.5% on prime rate loans and 2.5% on LIBOR rate loans.

The revolving credit agreement contains certain covenants that, among other things, require maintenance of certain financial ratios, as defined in the agreement. These financial ratios include a consolidated fixed charge coverage ratio, a consolidated leverage ratio and a composite Equity, Primary Reserve and Net Income Department of Education Financial Responsibility Ratio (DOE Ratio). Failure to maintain any of these ratios or to comply with other covenants contained in the agreement will constitute an event of default and could result in termination of the agreement and require payment of all outstanding borrowings. DeVry was in compliance with the financial debt covenants as of December 31, 2012.

The stock of certain subsidiaries of DeVry is pledged as collateral for the borrowings under the revolving credit facility.

### **NOTE 12: COMMITMENTS AND CONTINGENCIES**

DeVry is subject to occasional lawsuits, administrative proceedings, regulatory reviews and investigations associated with financial assistance programs and other matters arising in the normal conduct of its business. The following is a description of pending litigation that may be considered other than ordinary and routine litigation that is incidental to the business.

The Boca Raton Firefighters and Police Pension Fund filed an initial complaint (the Shareholder Case) in the United States District Court for the Northern District of Illinois on November 1, 2010 (Case No. 1:10-cv-07031). The initial complaint was filed on behalf of a putative class of persons who purchased DeVry common stock between October 25, 2007, and August 13, 2010. Plaintiffs filed an amended complaint (the First Amended Complaint) on March 7, 2011 alleging the same categories of claims in the initial complaint. The plaintiffs claimed in the First Amended Complaint that DeVry, Daniel Hamburger and Richard M. Gunst violated Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by failing to disclose abusive and fraudulent recruiting and financial aid lending practices, thereby increasing DeVry's student enrollment and revenues and artificially inflating DeVry's stock price during the class period. On March 27, 2012, Judge John F. Grady dismissed the First Amended Complaint without prejudice, granting Plaintiffs leave to file a second amended complaint by May 4, 2012.

## **Table of Contents**

On May 4, 2012, the Plaintiffs again amended their allegations in the Shareholder Case (the Second Amended Complaint). The Second Amended Complaint alleges a longer putative class period of October 27, 2007, to August 11, 2011, but narrows the scope of the alleged fraud significantly as compared to the previous two complaints. Plaintiffs now focus exclusively on DeVry's practices for compensating student Admissions Advisors, alleging DeVry misled the market by failing to disclose that its compensation practices violated federal law and by making affirmative misrepresentations that DeVry complied with compensation regulations. On July 10, 2012, DeVry filed a Motion to Dismiss the Second Amended Complaint, which is awaiting Judge Grady's consideration.

Three derivative cases similar to the Shareholder Case also have been filed (Derivative Actions). Two of the Derivative Actions were filed in the Circuit Court of Cook County, Illinois, Chancery Division: DeVry shareholder Timothy Hald filed a derivative complaint on behalf of DeVry on January 3, 2011 (*Hald v. Hamburger et al.*, Case No. 11 CH 0087) and Matthew Green (also a DeVry shareholder) filed a derivative complaint on behalf of DeVry on January 7, 2011 (*Green v. Hamburger et al.*, Case No. 11 CH 0770). The *Hald* and *Green* cases (the Illinois Consolidated Action) were consolidated by court order dated February 9, 2011. Maria Dotro, another DeVry shareholder, filed a third derivative complaint on DeVry's behalf in the Delaware Court of Chancery on March 11, 2011 (*Dotro v. Hamburger et al.*, Case No. 6263). By Order entered January 15, 2013, the Illinois Consolidated Action was dismissed without prejudice. The Delaware *Dotro* case has been stayed by agreement of the parties until certain matters are resolved or clarified with respect to the disposition of the Shareholder Case.

The Dotro complaint alleges that Daniel Hamburger, Richard M. Gunst, David J. Pauldine, Sharon Thomas Parrott, Ronald L. Taylor, Lisa W. Pickrum, Darren R. Huston, David S. Brown, William T. Keevan, Fernando Ruiz, Harold T. Shapiro, Lyle Logan, Connie R. Curran, and Julia McGee breached their fiduciary duties to DeVry by failing to disclose the same allegedly abusive and fraudulent recruiting and financial aid lending practices alleged in the Shareholder Case. The Dotro complaint also alleges that DeVry's officers and directors unjustly enriched themselves and wasted DeVry's assets by (i) causing DeVry to incur substantial costs in defending the Shareholder Case; (ii) causing DeVry to pay compensation and benefits to individuals who breached their fiduciary duties; (iii) causing potential losses from certain of DeVry's programs no longer being eligible for federal financial aid; and (iv) damaging DeVry's corporate image and goodwill. DeVry and its executives and directors believe the allegations contained in the Dotro complaint are without merit and intend to defend them vigorously.

Although DeVry believes that the Shareholder Case and the related Dotro derivative action are without merit, the ultimate outcome of pending litigation is difficult to predict. At this time, DeVry does not expect that the outcome of any such matter or any other pending lawsuits will have a material effect on its cash flows, results of operations or financial position.

### **NOTE 13: SEGMENT INFORMATION**

DeVry's principal business is providing secondary and postsecondary education. The services of our operations are described in more detail in Note 1- Nature of Operations to the consolidated financial statements contained in its Annual Report on Form 10-K for the fiscal year ended June 30, 2012. DeVry presents three reportable segments: Business, Technology and Management, which includes DeVry University undergraduate and graduate operations; Medical and Healthcare which includes the operations of Ross University School of Medicine, Ross University School of Veterinary Medicine, American University of the Caribbean, Chamberlain College of Nursing and Carrington Colleges Group; and International, K-12 and Professional Education, which includes the operations of DeVry Brasil, Advanced Academics and Becker Professional Review.

These segments are consistent with the method by which the Chief Operating Decision Maker (DeVry's President and CEO) evaluates performance and allocates resources. Performance evaluations are based, in part, on each segment's operating income, which is defined as income before non-controlling interest, income taxes, interest income and expense, amortization, and certain corporate-related depreciation and expenses. Intersegment sales are accounted for at amounts comparable to sales to nonaffiliated customers and are eliminated in consolidation. The accounting policies of the segments are the same as those described in Note 2 Summary of Significant Accounting Policies to the consolidated financial statements contained in its Annual Report on Form 10-K for the fiscal year ended June 30, 2012.

The consistent measure of segment operating income excludes non-controlling interest, income taxes, interest income and expense, amortization and certain corporate-related depreciation and expenses. As such, these items are reconciling items in arriving at income before income taxes. The consistent measure of segment assets excludes deferred income tax assets and certain depreciable corporate assets. Additions to long-lived assets have been measured in this same manner. Reconciling items are included as corporate assets.

Following is a tabulation of business segment information based on the segmentation for each of the three months ended December 31, 2012 and 2011. Corporate information is included where it is needed to reconcile segment data to the consolidated financial statements (dollars in thousands).



## Table of Contents

	For the Three Months Ended December 31,		For the Six Months Ended December 31,	
	2012	2011	2012	2011
<b>Revenues:</b>				
Business, Technology and Management	\$ 280,239	\$ 325,573	\$ 564,853	\$ 663,169
Medical and Healthcare	167,746	153,520	326,103	300,973
International, K-12 and Professional Education	57,259	44,956	97,024	78,945
<b>Total Consolidated Revenues</b>	<b>\$ 505,244</b>	<b>\$ 524,049</b>	<b>\$ 987,980</b>	<b>\$ 1,043,087</b>
<b>Operating Income:</b>				
Business, Technology and Management	\$ 38,836	\$ 57,821	\$ 64,406	\$ 119,183
Medical and Healthcare	26,705	(51,933)	51,887	(28,644)
International, K-12 and Professional Education	13,937	10,151	13,628	7,164
<b>Reconciling Items:</b>				
Amortization Expense	(2,412)	(2,726)	(4,690)	(5,044)
Depreciation and Other	(11,160)	443	(13,535)	962
<b>Total Consolidated Operating Income</b>	<b>\$ 65,905</b>	<b>\$ 13,756</b>	<b>\$ 111,695</b>	<b>\$ 93,621</b>
<b>Interest and Other Income (Expense):</b>				
Interest Income	\$ 230	\$ 226	\$ 791	\$ 410
Interest Expense	(759)	(481)	(2,250)	(1,003)
Net Gain on Sale of Assets		3,695		3,695
<b>Net Interest and Other Income (Expense)</b>	<b>(529)</b>	<b>3,440</b>	<b>(1,459)</b>	<b>3,102</b>
<b>Total Consolidated Income Before Income Taxes</b>	<b>\$ 65,376</b>	<b>\$ 17,196</b>	<b>\$ 110,236</b>	<b>\$ 96,723</b>
<b>Segment Assets:</b>				
Business, Technology and Management	\$ 380,295	\$ 532,308	\$ 380,295	\$ 532,308
Medical and Healthcare	1,098,022	1,030,129	1,098,022	1,030,129
International, K-12 and Professional Education	283,922	229,088	283,922	229,088
Corporate	151,827	132,807	151,827	132,807
<b>Total Consolidated Assets</b>	<b>\$ 1,914,066</b>	<b>\$ 1,924,332</b>	<b>\$ 1,914,066</b>	<b>\$ 1,924,332</b>
<b>Additions to Long-lived Assets:</b>				
Business, Technology and Management	\$ 11,575	\$ 9,717	\$ 24,219	\$ 23,892
Medical and Healthcare	6,889	5,158	12,456	250,177
International, K-12 and Professional Education	3,703	4,207	37,546	8,930
Corporate	1,629	8,200	6,557	14,874
<b>Total Consolidated Additions to Long-lived Assets</b>	<b>\$ 23,796</b>	<b>\$ 27,282</b>	<b>\$ 80,778</b>	<b>\$ 297,873</b>
<b>Reconciliation to Consolidated Financial Statements</b>				
Capital Expenditures	21,948	\$ 29,207	\$ 48,185	\$ 63,027
Increase in Capital Assets from Acquisitions			2,897	35,125
Increase (Decrease) in Intangible Assets and Goodwill	1,848	(1,925)	29,696	199,721
<b>Total Increase in Consolidated Long-lived Assets</b>	<b>\$ 23,796</b>	<b>\$ 27,282</b>	<b>\$ 80,778</b>	<b>\$ 297,873</b>
<b>Depreciation Expense:</b>				
Business, Technology and Management	\$ 11,052	\$ 9,560	\$ 21,892	\$ 18,518
Medical and Healthcare	6,350	5,655	12,090	10,644

## Edgar Filing: DEVRY INC - Form 10-Q

International, K-12 and Professional Education	1,988	1,718	3,756	3,050
Corporate	2,339	2,513	4,481	4,747

Total Consolidated Depreciation	\$	21,729	\$	19,446	\$	42,219	\$	36,959
---------------------------------	----	--------	----	--------	----	--------	----	--------

### Intangible Asset Amortization Expense:

Business, Technology and Management	\$		\$		\$		\$	
Medical and Healthcare		1,347		1,630		2,695		2,752
International, K-12 and Professional Education		1,065		1,096		1,995		2,292

Total Consolidated Amortization	\$	2,412	\$	2,726	\$	4,690	\$	5,044
---------------------------------	----	-------	----	-------	----	-------	----	-------

**Table of Contents**

DeVry conducts its educational operations in the United States, Canada, the Caribbean countries of Dominica and St. Kitts/Nevis, Grand Bahama and St. Maarten, Brazil, Europe, the Middle East and the Pacific Rim. Other international revenues, which are derived principally from Europe and Canada, were less than 5% of total revenues for the quarters ended December 31, 2012 and 2011. Revenues and long-lived assets by geographic area are as follows:

	For the Three Months Ended December 31,		For the Six Months Ended December 31,	
	2012	2011	2012	2011
<b>Revenue from Unaffiliated Customers:</b>				
Domestic Operations	\$ 395,984	\$ 432,485	\$ 788,939	\$ 874,654
<b>International Operations:</b>				
Dominica and St. Kitts/Nevis, St. Maarten	78,766	71,410	148,583	133,289
Brazil	25,584	15,182	42,900	26,526
Other	4,910	4,972	7,558	8,618
<b>Total International</b>	<b>109,260</b>	<b>91,564</b>	<b>199,041</b>	<b>168,433</b>
<b>Consolidated</b>	<b>\$ 505,244</b>	<b>\$ 524,049</b>	<b>\$ 987,980</b>	<b>\$ 1,043,087</b>
<b>Long-lived Assets:</b>				
Domestic Operations	\$ 737,225	\$ 739,745	\$ 737,225	\$ 739,745
<b>International Operations:</b>				
Dominica and St. Kitts/Nevis, St. Maarten	585,162	580,080	585,162	580,080
Brazil	132,158	66,656	132,158	66,656
Other	8,750	9,071	8,750	9,071
<b>Total International</b>	<b>726,070</b>	<b>655,807</b>	<b>726,070</b>	<b>655,807</b>
<b>Consolidated</b>	<b>\$ 1,463,295</b>	<b>\$ 1,395,552</b>	<b>\$ 1,463,295</b>	<b>\$ 1,395,552</b>

No one customer accounted for more than 10% of DeVry's consolidated revenues.

**ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Through its website, DeVry offers (free of charge) its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and other reports filed with the United States Securities and Exchange Commission. DeVry's Web site is <http://www.devryinc.com>.

The following discussion of DeVry's results of operations and financial condition should be read in conjunction with DeVry's Consolidated Financial Statements and the related Notes thereto in Item 1, FINANCIAL STATEMENTS in this Quarterly Report on Form 10-Q and DeVry's Consolidated Financial Statements and related Notes thereto in Item 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012. DeVry's Annual Report on Form 10-K includes a description of critical accounting policies and estimates and assumptions used in the preparation of DeVry's financial statements. These include, but are not limited to, the use of estimates and assumptions that affect the reported amounts of assets and liabilities; revenue and expense recognition; allowance for uncollectible accounts; internally developed software; land, buildings and equipment; stock-based compensation; impairment of goodwill and other intangible assets; valuation of long-lived assets; and income taxes.

The seasonal pattern of DeVry's enrollments and its educational program starting dates affect the results of operations and the timing of cash flows. Therefore, management believes that comparisons of its results of operations should primarily be made to the corresponding period in the preceding year. Sequential comparisons are also made in relation to enrollment, cost saving and other trends. Comparisons of financial position should be made to both the end of the previous fiscal year and to the end of the corresponding quarterly period in the preceding year.



## **Table of Contents**

### **FORWARD-LOOKING STATEMENTS**

Certain statements contained in this Quarterly Report on Form 10-Q, including those that affect DeVry's expectations or plans, may constitute forward-looking statements subject to the Safe Harbor Provision of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as DeVry or its management anticipates, believes, estimates, expects, forecasts, foresees, intends, plans or other words or phrases of similar import. Such statements are inherently uncertain and may involve risks and uncertainties that could cause future results to differ materially from those projected or implied by these forward-looking statements. Potential risks and uncertainties that could affect DeVry's results are described throughout this Report, including those in Note 12 to the Consolidated Financial Statements, in Part II, Item 1, Legal Proceedings, in Part II, Item 1A, Risk Factors, and in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012 and filed with the Securities and Exchange Commission on August 28, 2012 including, without limitation, in Item 1A, Risk Factors and in the subsections of Item 1 Business entitled Competition, Student Admissions, Accreditation, Approval and Licensing, Tuition and Fees, Financial Aid and Financing Student Education, Student Loan Defaults, Career Services, Seasonality, and Employees.

All forward-looking statements included in this report speak only as of the date they are made. Except as required under the federal securities laws or the rules and regulations of the Securities and Exchange Commission, we are not under any obligation to update any forward-looking information whether as a result of new information, future events, or otherwise. You should not place undue reliance on forward-looking statements.

### **OVERVIEW**

DeVry's financial results for the second quarter of fiscal 2013 reflect a continued revenue decline primarily within DeVry University which resulted in decreased earnings as compared to the prior year. Management believes that it is making progress towards achieving its top priorities of realigning DeVry's cost structure with student enrollments levels, regaining enrollment growth, and making targeted investments to drive future growth. Operational and financial highlights for the second quarter of fiscal year 2013 include:

During the quarter, DeVry made solid progress in aligning its cost structure with its enrollments, and reengineering and redesigning processes across all institutions. Management expects it will realize at least \$80 million in total cost and expense savings and value creation opportunities in fiscal year 2013. In the second quarter, Cost of Educational Services and Student Service and Administrative Expense both decreased as a percent of revenue as compared to the first quarter ended September 30, 2012.

During the quarter, DeVry recorded pre-tax, non-cash restructuring charges totaling \$9.5 million. Of these charges, \$7.9 million related to the write-down of land, buildings and equipment at DeVry's facility in Wood Dale, Illinois, which was vacated in December due to the previously announced decision to consolidate administrative offices in the Chicagoland area. The remaining \$1.6 million in charges related to the costs of consolidating facilities at Carrington College and DeVry University.

For the three month period ended December 31, 2012, new student enrollments at Carrington College and Carrington College California (collectively Carrington) increased 12.7% as compared to the same period last year.

For the November 2012 term, total student enrollments at Chamberlain College of Nursing (Chamberlain) increased 15.3% to a record 12,245 students as compared to the same term last year.

During the quarter, DeVry completed its seventh share repurchase program and began executing its eighth program. DeVry repurchased a total of 538,844 shares of its common stock under both programs at an average cost of \$23.84 per share during the second quarter.

## Edgar Filing: DEVRY INC - Form 10-Q

In November 2012, DeVry's Board of Directors approved a 13% dividend increase, raising its annual dividend rate from \$0.30 per share to \$0.34 per share. The most recent semi-annual dividend of \$10.9 million (\$0.17 per share) was paid on December 19, 2012.

DeVry's financial position remained strong, generating \$180.2 million of operating cash flow during the first six months of fiscal year 2013. As of December 31, 2012, cash and marketable securities balances totaled \$219.0 million and there were no outstanding borrowings.

**Table of Contents****USE OF NON-GAAP FINANCIAL INFORMATION AND SUPPLEMENTAL RECONCILIATION SCHEDULE**

During the second quarter of fiscal year 2013, DeVry recorded restructuring charges for the write-down of land, building and equipment related to its decision to relocate a facility in Wood Dale, Illinois in order to consolidate administrative operations in the Chicagoland area. DeVry also recorded restructuring charges related to the costs to consolidate facilities at Carrington College and DeVry University. During the second quarter of fiscal year 2012, DeVry recorded impairment charges related to its Carrington Colleges Group reporting unit. DeVry also recorded a gain from the sale of Becker's Stalla CFA review operations during the second quarter of fiscal year 2012. The following table illustrates the effects of these restructuring and impairment charges and gain from the sale of assets on DeVry's earnings. Management believes that the non-GAAP disclosure of net income and earnings per share excluding these discrete items provides investors with useful supplemental information regarding the underlying business trends and performance of DeVry's ongoing operations and is useful for period-over-period comparisons of such operations given the discrete nature of the charges and gain on the sale of assets. DeVry uses these supplemental financial measures internally in its management and budgeting process. However, these non-GAAP financial measures should be viewed in addition to, and not as a substitute for, DeVry's reported results prepared in accordance with GAAP. The following table reconciles these non-GAAP measures to the most directly comparable GAAP information (in thousands, except per share data):

	<b>For the Three Months Ended December 31,</b>		<b>For the Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Net Income	\$ 50,286	\$ 8,865	\$ 82,275	\$ 66,349
Earnings per Share (diluted)	\$ 0.78	\$ 0.13	\$ 1.27	\$ 0.97
Restructuring Charges (net of tax)	\$ 5,940	\$	\$ 5,940	\$
Effect on Earnings per Share (diluted)	\$ 0.09	\$	\$ 0.09	\$
Impairment Charges (net of tax)	\$	\$ 55,751	\$	\$ 55,751
Effect on Earnings per Share (diluted)	\$	\$ 0.82	\$	\$ 0.81
Gain on Sale of Assets (net of tax)	\$	\$ (2,216)	\$	\$ (2,216)
Effect on Earnings per Share (diluted)	\$	\$ (0.03)	\$	\$ (0.03)
Net Income Excluding the Restructuring Charges, Impairment Charges and Gain on Sale of Assets	\$ 56,226	\$ 62,400	\$ 88,215	\$ 119,884
Earnings per Share Excluding the Impairment Charges and Gain on Sale of Assets (diluted)	\$ 0.87	\$ 0.92	\$ 1.36	\$ 1.74

**RESULTS OF OPERATIONS**

The following table presents information with respect to the relative size to revenue of each item in the Consolidated Statements of Income for the second quarter and first six months of both the current and prior fiscal year. Percentages may not add because of rounding.

	<b>For the Three Months Ended December 31,</b>		<b>For the Six Months Ended December 31,</b>	
	<b>2012</b>	<b>2011</b>	<b>2012</b>	<b>2011</b>
Revenues	100.0%	100.0%	100.0%	100.0%
Cost of Educational Services	48.2%	46.0%	49.2%	46.0%
Student Services and Administrative Expense	36.9%	37.0%	38.5%	37.9%
Restructuring Charges	1.9%	0.0%	1.0%	0.0%
Asset Impairment Charge	0.0%	14.3%	0.0%	7.2%
Total Operating Costs and Expense	87.0%	97.4%	88.7%	91.0%
Operating Income	13.0%	2.6%	11.3%	9.0%
Net Interest and Other Income (Expense)	(0.1%)	0.7%	(0.1%)	0.3%
Income Before Income Taxes	12.9%	3.3%	11.2%	9.3%
Income Tax Provision	2.8%	1.5%	2.7%	2.9%

## Edgar Filing: DEVRY INC - Form 10-Q

Net Income	10.2%	1.8%	8.4%	6.4%
Net Loss Attributable to Non-controlling Interest	(0.2%)	-0.1%	(0.1%)	0.0%
Net Income Attributable to DeVry Inc.	10.0%	1.7%	8.4%	6.4%

## **Table of Contents**

### **REVENUES**

Total consolidated revenues for the second quarter of fiscal year 2013 of \$505.2 million decreased \$18.8 million, or 3.6%, as compared to the year-ago quarter. For the first six months of fiscal year 2013, total consolidated revenues decreased \$55.1 million or 5.3% to \$988.0 million. For both the second quarter and first six months of fiscal year 2013, revenues decreased within DeVry's Business, Technology and Management segment as a result of a decline in undergraduate and graduate student enrollments and an increase in scholarships due to heightened competition, the challenging economic environment, and persistent levels of high unemployment. This decrease was partially offset by revenue increases within DeVry's Medical and Healthcare and International, K-12 and Professional Education segments as a result of growth in total student enrollments and tuition price increases. In addition, the two most recent additions to DeVry Brasil, Faculdade Boa Viagem (FBV), which was acquired on February 29, 2012, and FAVIP, which was acquired September 3, 2012, contributed to offsetting the revenue decline during both the quarter and first six months of the current year.

Management expects that total revenues will be down for total fiscal year 2013 as compared to fiscal year 2012, driven largely by the continuing effect of declines in new student enrollments within DeVry University and Carrington experienced in fiscal year 2012 and which DeVry University continues to experience in fiscal 2103, partially offset by the increase in new student enrollments experienced at Carrington in the first six months of fiscal year 2013 along with anticipated revenue growth within DeVry's other educational institutions.

### **Business, Technology and Management**

Business, Technology and Management segment revenues decreased 13.9% to \$280.2 million in the second quarter and declined 14.8% to \$564.9 million for the first six months of fiscal year 2013 as compared to the year-ago periods as a result of a decline in undergraduate student enrollments and graduate coursetakers and an increase in scholarships due to the challenging economic environment, persistent unemployment and heightened competition. The Business, Technology and Management segment is comprised solely of DeVry University. Key trends in enrollment and tuition pricing are set forth below.

#### **Undergraduate new student enrollment by term:**

Decreased by 16.6% from July 2011 (9,026 students) to July 2012 (7,532 students);

Decreased by 8.6% from September 2011 (7,200 students) to September 2012 (6,580 students);

Decreased by 15.4% from November 2011 (6,488 students) to November 2012 (5,486 students); and

Decreased by 4.7% from January 2012 (5,593 students) to January 2013 (5,330 students).

#### **Undergraduate total student enrollment by term:**

Decreased by 15.8% from July 2011 (59,966 students) to July 2012 (50,503 students);

Decreased by 14.9% from September 2011 (65,933 students) to September 2012 (56,086 students);

Decreased by 17.7% from November 2011 (60,103 students) to November 2012 (49,465 students); and

Decreased by 14.9% from January 2012 (62,435 students) to January 2013 (53,138 students).

**Graduate coursetaker enrollment, including the Keller Graduate School of Management:**

The term "coursetaker" refers to the number of courses taken by a student. Thus, one student taking two courses is counted as two coursetakers.

Decreased by 9.0% from the July 2011 session (21,576 coursetakers) to the July 2012 session (19,635 coursetakers);

Decreased by 7.8% from the September 2011 session (23,937 coursetakers) to the September 2012 session (22,072 coursetakers);

## **Table of Contents**

Decreased by 16.2% from the November 2011 session (23,264 coursetakers) to the November 2012 session (19,498 coursetakers); and

Decreased by 12.1% from the January 2012 session (24,029 coursetakers) to the January 2013 session (21,131 coursetakers).

### **Tuition rates:**

Effective July 2012, DeVry University's U.S. undergraduate tuition is \$609 per credit hour for students enrolling in one to six credit hours per session. Tuition is \$365 per credit hour for each credit hour in excess of six credit hours. These amounts do not include the cost of course materials and supplies. These tuition rates represent an expected increase of approximately 1.2% as compared to the summer 2011 session. The impact of this tuition price increase will be partially offset by an increase in the amount of scholarships awarded to DeVry University students.

Effective July 2012, Keller Graduate School of Management program tuition per course is \$2,298. This represents an expected weighted average increase of 1.9% compared to the year-ago session.

Management believes the decreases in enrollments were driven by the negative impact on student decision making from the prolonged economic downturn and persistent unemployment, resulting in a reduction in interest from potential students. In addition, management believes heightened and innovative competition from both public and private sector education providers contributed to the decreases in DeVry University undergraduate and graduate enrollments. To regain enrollment growth at DeVry University, management's plan includes channel-focused initiatives, technology and brand awareness. In the high school channel, DeVry is leveraging its array of institutions beyond DeVry University to raise awareness of career paths. Technology-focused efforts include the development of a self-service portal that prospective students can use to streamline the application process. DeVry University's brand awareness campaigns are helping drive higher quality inquiries and steadily improving conversion rates. In addition, management made the decision to increase scholarships and grants to help DeVry University's students achieve their academic goals.

### **Medical and Healthcare**

Medical and Healthcare segment revenues increased 9.3% to \$167.7 million in the second quarter and increased 8.3% to \$326.1 million for the first six months of fiscal year 2013 as compared to the year-ago periods. For both the second quarter and first six months of fiscal year 2013, higher total student enrollments at Chamberlain College of Nursing (Chamberlain) and DeVry Medical International (which is composed of Ross University School of Medicine, Ross University School of Veterinary Medicine and American University of the Caribbean School of Medicine (AUC)) were the key drivers of the segment revenue growth, which more than offset a decline in total student enrollment at Carrington College and Carrington College California (collectively Carrington). Carrington experienced a decrease in student enrollment in the June and September terms over the year-ago periods which affected the second quarter and the first six months of fiscal 2013 results but did see an increase in total enrollment in the December term over the year-ago period. Also, AUC, which was acquired on August 3, 2011, contributed a full six months of revenue in the current year period as opposed to the five months contributed in the first half of fiscal year 2012. Key trends for DeVry Medical International, Chamberlain and Carrington are set forth below.

### **DeVry Medical International new student enrollment by term:**

Increased by 13.6% from May 2011 (566 students) to May 2012 (643 students);

Increased by 8.4% from September 2011 (853 students) to September 2012 (925 students); and

Increased by 0.3% from January 2012 (601 students) to January 2013 (603 students).

### **DeVry Medical International total student enrollment by term:**

## Edgar Filing: DEVRY INC - Form 10-Q

Increased by 1.0% from May 2011 (5,885 students) to May 2012 (5,944 students);

Increased by 2.1% from September 2011 (6,082 students) to September 2012 (6,209 students); and

Increased by 4.9% from January 2012 (6,024 students) to January 2013 (6,318 students).



**Table of Contents**

**Chamberlain College of Nursing new student enrollment by term:**

Increased by 14.7% from July 2011 (1,721 students) to July 2012 (1,974 students);

Increased by 52.6% from September 2011 (1,065 students) to September 2012 (1,625 students);

Increased by 13.5% from November 2011 (1,868 students) to November 2012 (2,121 students); and

Increased by 87.8% from January 2012 (1,129 students) to January 2013 (2,120 students).

**Chamberlain College of Nursing total student enrollment by term:**

Increased by 15.8% from July 2011 (9,374 students) to July 2012 10,852 students);

Increased by 20.2% from September 2011 (10,029 students) to September 2012 (12,050 students);

Increased by 15.3% from November 2011 (10,619 students) to November 2012 (12,245 students); and

Increased by 26.0% from January 2012 (10,888 students) to January 2013 (13,714 students).

**Carrington new student enrollment by term:**

Decreased by 19.7% from June 2011 (2,033 students) to June 2012 (1,632 students);

Increased by 33.3% from September 2011 (2,548 students) to September 2012 (3,396 students); and

Increased by 12.7% from December 2011 (1,565 students) to December 2012 (1,763 students).

**Carrington total student enrollment by term:**

Decreased by 25.7% from June 2011 (8,728 students) to June 2012 (6,486 students);

Decreased by 8.3% from September 2011 (8,322 students) to September 2012 (7,628 students); and

Increased by 0.4% from December 2011 (7,379 students) to December 2012 (7,405 students).

**Tuition rates:**

## Edgar Filing: DEVRY INC - Form 10-Q

Effective September 2012, tuition and fees for the beginning basic sciences portion of the programs at the Ross University School of Medicine and Ross University School of Veterinary Medicine are \$17,675 and \$16,800, respectively, per semester. Tuition and fees for the final clinical portion of the programs are \$19,500 per semester for the medical school, and \$21,100 per semester for the veterinary school. These tuition rates represent an increase from September 2011 rates of 6.6% and 7.1% for the medical school and 6.3% for the veterinary school. These amounts do not include the cost course materials, supplies, transportation, and living expenses.

Effective September 2012, tuition and fees for the beginning basic sciences and final clinical rotation portions of AUC's medical program are \$17,925 and \$20,050, respectively, per semester. These tuition rates represent an increase from the September 2011 rates of 6.1%.

Effective July 2012, tuition is \$665 per credit hour for students enrolling in one to six credit hours per session in the Chamberlain Bachelor of Science in Nursing (BSN) (onsite), Associate Degree in Nursing (ADN) and Licensed Practical Nurse to Registered Nurse (LPN-to-RN) programs. Tuition is \$100 per credit hour per session for each credit hour in excess of six credit hours. These effective tuition rates are unchanged as compared to the prior year. These amounts do not include the cost of course materials and supplies.

Effective July 2012, tuition is \$590 per credit hour for students enrolled in the Chamberlain RN-to-BSN online degree program. This tuition rate is unchanged from the July 2011 tuition rate. Tuition for students enrolled in the online Master of Science in Nursing (MSN) program is \$650 per credit hour, which is unchanged from the prior year.

## **Table of Contents**

On a per credit hour basis, tuition for the Carrington College and Carrington College California programs ranges from \$254 per credit hour to \$1,651 per credit hour for non-general education courses, with the wide range due to the nature of the programs. General Education courses are charged at \$325 per credit hour at Carrington College, and \$364 per credit hour at Carrington College California. Students are charged a non-refundable registration fee of \$100, and they are also charged separately for books and special (program specific) supplies and/or testing. A student services fee ranging from \$75 to \$150 is charged at Carrington College as well, depending on the program. Total program tuition at each institution ranges from approximately \$13,000 for certificate programs to over \$60,000 for some advanced programs.

Continued demand for medical doctors and veterinarians positively influenced career decisions of new students towards these respective fields of study. Management believes that the historical enrollment increases at DeVry Medical International resulted from the reputation of its academic programs and student outcomes, enhancements made to its marketing and recruiting functions, and steps taken to meet student demand such as adding faculty and classrooms. Though management expects these enrollment trends to continue, heightened competition may adversely affect DeVry Medical International's ability to continue to attract qualified students to its programs.

Continued demand for nurses positively influenced career decisions of new students towards this field of study. The increase in new student enrollments in the July 2012, September 2012, November 2012 and January 2013 sessions at Chamberlain was attributable to increased conversion rates for its RN-to-BSN online completion program, the addition of new locations in Indianapolis in March 2012 and Atlanta in May, 2012, along with organic growth at existing locations. The new campuses are both co-located with DeVry University.

Management believes the declines in total student enrollments experienced at Carrington over the last two years are the result of heightened competition, the prolonged economic downturn and persistent unemployment, which has resulted in reductions in the volume of inquiries from potential students. In addition, management believes a lack of brand awareness resulting from the Carrington name change in July 2010 was a contributing factor to the enrollment decline. To address these issues, Carrington continues to execute a turnaround plan, which includes increasing its focus on building awareness of Carrington's brand, optimizing its marketing approach to emphasize the development of internally-generated inquiries, and improving its recruiting process through its new student contact center. Carrington is also making targeted investments in enhancing its students' academic experience. These initiatives contributed to the 33% and 12.7% growth in new student enrollments in the September and December 2012 terms, respectively, as well as an increase in total student enrollment in the December term.

### **International, K-12 and Professional Education**

International, K-12 and Professional Education segment revenues rose 27.4% to \$57.3 million in the second quarter and increased 22.9% to \$97.0 million for the first six months of fiscal year 2013 as compared to the year-ago periods. For both the second quarter and first six months of fiscal year 2013, DeVry Brasil was the primary driver of revenue growth in this segment due to new and total student enrollment growth as compared to the year-ago period. Revenue growth at DeVry Brasil was primarily the result of the recent acquisitions of FBV, which was acquired on February 29, 2012, and FAVIP, which was acquired on September 3, 2012. Revenue declined at Advanced Academics during the second quarter and first six months of fiscal year 2013 primarily due to competitive pressures and continuing school district budget constraints. Becker Professional Education revenues increased slightly driven primarily by the contribution of Falcon Physician Reviews (Falcon) which was acquired in April, 2012. Key enrollment trends for DeVry Brasil are set forth below.

#### **DeVry Brasil new student enrollment by term:**

Increased by 2.2% from September 2011 (4,090 students) to September 2012 (4,179 students).

#### **DeVry Brasil total student enrollment by term:**

Increased by 9.2% from September 2011 (24,135 students) to September 2012 (26,346 students).

## **COSTS AND EXPENSES**

### **Cost of Educational Services**

The largest component of Cost of Educational Services is the cost of faculty and staff who support educational operations. This expense category also includes the costs of facilities, adjunct faculty, supplies, bookstore and other educational materials, student education-related support activities, and the provision for uncollectible student accounts.



## **Table of Contents**

DeVry's Cost of Educational Services increased 0.9% to \$243.4 million during the second quarter and grew 1.4% to \$485.9 million during the first six months of fiscal year 2013 as compared to the respective year-ago periods. The acquisitions of FBV, which was acquired on February 29, 2012, Falcon, which was acquired on April 3, 2012 and FAVIP, which was acquired on September 3, 2012, accounted for most of the increase during the second quarter and first six months of fiscal year 2013. In addition, cost increases were also incurred in support of operating a higher number of campus locations for Chamberlain as compared to the prior year and the need to support continued growth at DeVry Medical International and DeVry Brasil. These increases were partially offset by lower Costs of Educational Services within DeVry University and Carrington Colleges as a result of savings from cost reduction measures.

As a percent of revenue, Cost of Educational Services increased to 48.2% in the second quarter of fiscal year 2013 from 46.0% during the prior year period. For the first six months of fiscal year 2013, Cost of Educational Services increased to 49.2% from 46.0% during the prior year period. The increase was the result of decreased operating leverage as a result of revenue declines primarily at DeVry University and Carrington.

### **Student Services and Administrative Expense**

This expense category includes student admissions, marketing and advertising costs, general and administrative costs, expenses associated with curriculum development, and the amortization expense of finite-lived intangible assets related to acquisitions of businesses.

Student Services and Administrative Expense declined 3.9% to \$186.5 million during the second quarter of fiscal year 2013 and decreased 3.6% to \$380.9 million during the first six months of fiscal 2013 as compared to the year-ago periods. The decrease in expenses reflects savings from cost reduction measures (workforce reductions and reduced project spending) and deferred advertising spending. These reductions more than offset the expense growth from the most recent acquisitions of FBV, Falcon, and FAVIP. Amortization of finite-lived intangible assets in connection with acquisitions of businesses declined slightly during the second quarter and first six months of fiscal year 2013 as compared to the year-ago period. Amortization expense is included entirely in the Student Services and Administrative Expense category.

As a percent of revenue, Student Services and Administrative Expense remained relatively flat at 36.9% in the second quarter of fiscal year 2013 as compared to 37.0% in the year-ago quarter. For the first six months of fiscal year 2013, Student Services and Administrative Expense increased to 38.5% from 37.9% during the prior year period. The increase was the result of decreased operating leverage as a result of revenue declines primarily at DeVry University and Carrington.

### **Restructuring Charges**

During the second quarter of fiscal year 2013, DeVry consolidated its administrative offices in the Chicagoland area. As a result, a DeVry owned facility in Wood Dale, Illinois was closed in December 2012, and employees were re-located to other facilities in the area. The Wood Dale facility is held as available for sale. This resulted in a pre-tax charge of \$7.9 million in the second quarter of fiscal 2013 for a write-down of assets to fair market value and an expected loss on this asset sale. Also, during the second quarter a decision was made to consolidate facilities at DeVry's Carrington and DeVry University operating units. This resulted in a pre-tax charge of \$1.6 million. DeVry expects to save approximately \$3 million annually as a result of these consolidations.

## **OPERATING INCOME**

Total consolidated operating income for the second quarter of fiscal year 2013 of \$65.9 million increased 379.0% as compared to the prior year quarter. For the first six months of fiscal year 2013, total consolidated operating income of \$111.7 million increased 19.3% as compared to the prior year period. The largest single driver of the increase in operating income for both the second quarter and first six months of fiscal year 2013 was a \$75.0 million non-cash asset impairment charge recorded in the second quarter of fiscal 2012. Excluding this charge, total consolidated operating income for the second quarter of fiscal year 2013 decreased 25.8% as compared to the prior year quarter and declined 33.8% in the first six months of fiscal year 2013 as compared to the prior year period. Revenue declines at DeVry University and Carrington Colleges contributed to the decline in operating income and more than offset the increases in revenue resulting from recent acquisitions and growth in other institutions. The revenue decline was partially offset by the decrease in expenses from cost reduction measures, as discussed above. The operating income decline was limited to the Business, Technology and Management segment.

### **Business, Technology and Management**

Business, Technology and Management segment operating income decreased 32.8% to \$38.8 million during the second quarter of fiscal year 2013, and declined 46.0% to \$64.4 million during the first six month of fiscal year 2013 as compared to the year-ago periods. The decrease in operating income was the result of lower revenue and decreased operating leverage. Total segment expenses for the second quarter of fiscal 2013 decreased 9.8% as compared to the year-ago quarter and declined 8.0% in the first six months of



## **Table of Contents**

fiscal 2013 as compared to year ago period, as a result of savings from cost reduction measures, as discussed above. Management continues to mitigate the effects of this challenging environment by better aligning its cost structure with student enrollments while also targeting investments in growth initiatives such as new programs.

### **Medical and Healthcare**

Medical and Healthcare segment recorded operating income of \$26.7 million during the second quarter of fiscal year 2013 as compared to an operating loss of \$51.9 million in the year-ago quarter. For the first six months of fiscal year 2013, the Medical and Healthcare segment recorded operating income of \$51.9 million as compared to an operating loss of \$28.6 million in the year-ago period. The largest single driver of the increase in operating income for both the second quarter and first six months of fiscal year 2013 was the \$75.0 million non-cash asset impairment charge recorded in the second quarter of fiscal 2012. Excluding this charge, total consolidated operating income for the second quarter of fiscal year 2013 increased 15.6% as compared to the prior year quarter and increased 11.8% in the first six months of fiscal year 2013 as compared to the prior year period. The increase in operating income was primarily the result of increased operating income at both Chamberlain and Ross University Schools of Medicine and Veterinary Medicine. These increases in operating income more than offset the slight increase in operating loss at Carrington.

### **International, K-12 and Professional Education**

International, K-12 and Professional Education segment operating income increased 37.3% to \$13.9 million during the second quarter of fiscal year 2013, and grew 90.2% to \$13.6 million during the first six months of fiscal 2013 as compared to the year-ago periods. The improved operating results were driven primarily by increased operating leverage within DeVry Brasil and a narrowing of the operating loss at Advanced Academics.

## **NET INTEREST AND OTHER INCOME (EXPENSE)**

Interest income was relatively unchanged during the second quarter and first six months of fiscal year 2013 as compared to the year-ago periods.

Interest expense increased slightly during the second quarter and first six months of fiscal year 2013 as compared to the year-ago periods. The increase in interest expense was attributable to interest accreted on earn-outs and installment payments related to the acquisition of FBV.

In the second quarter of fiscal 2012, DeVry recorded a \$3.6 million pre-tax gain on the sale of Becker's Stalla CFA review operations.

## **INCOME TAXES**

Taxes on income were 21.6% of pretax income for the second quarter and 24.7% for the first six months of fiscal year 2013, compared to 46.0% for the second quarter and 31.2% for the first six months of fiscal 2012. The lower effective income tax rates in the second quarter and first six months of fiscal year 2013 were due primarily to the non-deductibility of a significant portion of the goodwill associated with the Carrington impairment charge that was recorded in the second quarter of fiscal 2012. Taxes on income in fiscal 2012, excluding the asset impairment charge and net gain on sale of assets, were 29.1% of pretax income for the second quarter and 28.5% for the first six months. The lower fiscal 2013 rates were also the result of a decrease in the proportion of income generated by U.S. operations versus the offshore operations of Ross University, AUC and DeVry Brasil as compared to the prior year.

Embedded within DeVry's tax rate calculation is the tax expected on the amount of subpart F income that would be recognized for the current year assuming Internal Revenue Code Section 954(c)(6), Look-Thru Rule for Related Controlled Foreign Corporations, is not extended. The look-thru rule generally excludes from U.S. federal income tax certain dividends, interest, rents, and royalties received or accrued by one controlled foreign corporation (CFC) of a U.S. multinational enterprise from a related CFC that would otherwise be taxable pursuant to the subpart F regime. Subsequent to the end of the second quarter, the U.S. Congress adopted legislation extending the benefits of Internal Revenue Code Section 954(c)(6) for a two-year period. The extension applies retroactively from January 1, 2012 and will be effective through December 31, 2013. DeVry will begin recognizing the benefit of this Section in the third quarter of fiscal 2013, and expects its third quarter effective tax rate to be in the range of 23 percent to 25 percent.

DeVry's effective income tax rate reflects benefits derived from significant operations outside the United States. Earnings of these international operations are not subject to U.S. federal or state income taxes, so long as such earnings are not repatriated, as discussed below. Four of our subsidiaries, Ross University School of Medicine (the Medical School) incorporated under the laws of the Commonwealth of Dominica, Ross University School of Veterinary Medicine (the Veterinary School) incorporated under the laws of the Federation of St. Christopher, Nevis, St. Kitts in the West Indies, AUC School of Medicine BV (AUC) incorporated under the





**Table of Contents**

laws of St. Maarten, and DeVry Brasil incorporated under the laws of Brazil all benefit from local tax incentives. The Medical and Veterinary Schools have agreements with the respective governments that exempt them from local income taxation through the years 2043 and 2023, respectively, while DeVry Brasil's effective tax rate reflects benefits derived from their participation in PROUNI, a Brazilian program for providing scholarships to a portion of its undergraduate students. AUC's effective tax rate reflects benefits derived from investment incentives.

DeVry intends to indefinitely reinvest international earnings and cash flow to improve and expand facilities and operations at the Medical and Veterinary schools and DeVry Brasil, and pursue other business opportunities outside the United States. Accordingly, DeVry has not recorded a provision for the payment of U.S. income taxes on these earnings.

**LIQUIDITY AND CAPITAL RESOURCES****Student Payments**

DeVry's primary source of liquidity is the cash received from payments for student tuition, course materials, other educational materials and fees. These payments include funds originating as financial aid from various federal, state and provincial loan and grant programs; student and family educational loans (private loans); employer educational reimbursements; and student and family financial resources. DeVry continues to pursue all available financing options for its students, including DeVry's institutional loan programs.

The following table summarizes DeVry's cash receipts from tuition and related fee payments by fund source as a percentage of total revenue for the fiscal years 2012 and 2011, respectively.

<b>Funding Source:</b>	<b>Fiscal Year</b>	
	<b>2012</b>	<b>2011</b>
Federal Assistance (Title IV) Program Funding (Grants and Loans)	69%	73%
State Grants	1%	2%
Private Loans	1%	1%
Student accounts, cash payments, private scholarships, employer and military provided tuition assistance and other	29%	24%
Total	100%	100%

The pattern of cash receipts during the year is seasonal. DeVry's accounts receivable peak immediately after tuition bills are issued at the beginning of each academic period. Historically, accounts receivable reach their lowest level at the end of each academic term, dropping to their lowest point during the year at the end of June.

At December 31, 2012, total accounts receivable, net of related reserves, were \$139.7 million, compared to \$145.5 million at December 31, 2011. The decrease in net accounts receivable was attributable to the revenue declines at DeVry University and Carrington. This decrease was partially offset with increases in net accounts receivable from the acquisitions of FBV and FAVIP.

**Financial Aid**

DeVry is highly dependent upon the timely receipt of federal financial aid funds. Financial aid and assistance programs are subject to political and governmental budgetary considerations. In the United States, the Higher Education Act (HEA) provides the authority for the federal government's support of postsecondary education. If there are changes to financial aid programs that restrict student eligibility or reduce funding levels, DeVry's financial condition and cash flows could be materially adversely affected. Please see Item 1A. Risk Factors in DeVry's Annual Report on Form 10-K for a discussion of student financial aid related risks.

In addition, government-funded financial assistance programs are governed by extensive and complex regulations in both the United States and Brazil. Like any other educational institution, DeVry's administration of these programs is periodically reviewed by various regulatory agencies and is subject to audit or investigation by other governmental authorities. Any violation could be the basis for penalties or other disciplinary action, including initiation of a suspension, limitation or termination proceeding. Previous Department of Education and state regulatory agency program reviews have not resulted in material findings or adjustments against DeVry.



**Table of Contents**

A U.S. Department of Education regulation known as the 90/10 Rule affects only proprietary postsecondary institutions, such as DeVry University, Ross University School of Medicine, Ross University School of Veterinary Medicine, American University of the Caribbean, Chamberlain, Carrington College and Carrington College California. Under this regulation, an institution that derives more than 90% of its revenues from Title IV student financial assistance programs in any two consecutive years may not participate in these programs in the year following that period.

The following table details the percentage of revenue from federal financial assistance programs for each of DeVry's Title IV eligible institutions for fiscal years 2012 and 2011, respectively.

	Fiscal Year	
	2012	2011
DeVry University:		
Undergraduate	75%	81%
Graduate	73%	81%
Ross University School of Medicine	80%	81%
Ross University School of Veterinary Medicine	89%	89%
Chamberlain College of Nursing	66%	71%
Carrington College	80%	82%
Carrington College California	81%	85%
American University of the Caribbean School of Medicine	81%	81%

Under the terms of DeVry's participation in financial aid programs, certain cash received from state governments and the U.S. Department of Education is maintained in restricted bank accounts. Once the financial aid authorization and disbursement process for a particular student is completed, the restricted funds may be transferred to unrestricted accounts and become available for DeVry to use in current operations. This process generally occurs during the academic term for which such funds have been authorized. At December 31, 2012, cash in the amount of \$3.9 million was held in restricted bank accounts, compared to \$30.8 million at December 31, 2011. This decrease is a result in a change in the timing of the receipt of financial aid due to the move to a new student centric academic calendar at DeVry University and Chamberlain where students may start an academic term at any of six times during the year.

As described in more detail in Item 1. Business in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012, institutions must meet a financial responsibility test if their students participate in federal financial assistance programs. The U.S. Department of Education relies on a test that considers Equity, Primary Reserve, and Net Income ratios, with a minimum required score of 1.5. Management has calculated DeVry's composite score as 2.0 at June 30, 2012. Management believes DeVry will continue to demonstrate the required level of financial stability.

**Cash from Operations**

Cash generated from operations in the first six months of fiscal year 2013 was \$180.2 million, compared to \$219.3 million in the year-ago period. Although net income increased \$16.5 million from the year-ago period, the decrease in cash flow from operations occurred partially due to a \$75.0 million non-cash asset impairment charge in the prior fiscal year. Also, the decrease in cash flow from operations was due in part to changes in deferred tuition revenue, advanced tuition payments and restricted cash of \$107.5 million as compared to the prior year. This decrease is a result in a change in the timing of student billing due to the move to a new student centric academic calendar at DeVry University and Chamberlain where students may start an academic term at any of six times during the year. These decreases in operating cash flows were partially offset by changes in levels of prepaid expenses, accounts payable and accrued expenses which resulted in a \$98.1 million greater source of cash as compared to the prior year. Variations in the levels of accrued and prepaid expenses and accounts payable from period to period are caused, in part, by the timing of the period-end relative to DeVry's payroll and bill payment cycles. Finally, realized and unrealized gains and losses on the sale or disposal of assets increased operating cash flow by \$11.7 million as compared to the prior year.

**Cash Used in Investing Activities**

Capital expenditures in the first six months of fiscal year 2013 were \$48.2 million compared to \$63.0 million in the year-ago period. The decrease in capital spending was driven by a focus on capital deployment and a delay in spending on projects. Management anticipates full year fiscal 2013 capital spending to be in the range of \$130 to \$140 million.

## Edgar Filing: DEVRY INC - Form 10-Q

On September 3, 2012, Fanor-Faculdades Nordeste S/A (DeVry Brasil), a subsidiary of DeVry Inc., acquired the stock of Faculdade do Vale do Ipojuca ( FAVIP ). Under the terms of the agreement, DeVry Brasil paid approximately \$30.3 million in cash in exchange for the stock of FAVIP. In addition, DeVry Brasil will be required to make an additional payment of approximately \$3.9 million over the next 12 months should FAVIP receive university center status.

## **Table of Contents**

DeVry maintains an 83.5 percent ownership interest in DeVry Brasil with the remaining 16.5 percent owned by the current DeVry Brasil management group. Beginning January 2013, DeVry has the right to exercise a call option and purchase any remaining DeVry Brasil stock from DeVry Brasil management. Likewise, DeVry Brasil management has the right to exercise a put option and sell its remaining ownership interest in DeVry Brasil to DeVry. DeVry intends on exercising its rights under this call option before the end of fiscal 2013. The value of this call option is currently recorded at \$8.9 million.

## **Cash Used in Financing Activities**

During the first six months of fiscal year 2013, DeVry repurchased a total of 1,669,718 shares of its stock, on the open market, for approximately \$38.6 million under its share repurchase programs. During the second quarter of fiscal year 2013, DeVry completed its seventh share repurchase program and commenced its eighth program. As of December 31, 2012, the total remaining authorization under this eighth repurchase program was \$95.0 million. This latest share repurchase program was authorized by the Board of Directors on August 29, 2012. It will allow DeVry to repurchase up to \$100 million of its common stock through December 31, 2014. The timing and amount of any future repurchases will be determined based on evaluation of market conditions and other factors. These repurchases may be made through the open market, including block purchases, or in privately negotiated transactions, or otherwise. The buyback will be funded through available cash balances and/or borrowings under its revolving credit agreement and may be suspended or discontinued at any time.

DeVry's Board of Directors declared a dividend on November 7, 2012 of \$0.17 per share to common stockholders of record as of November 30, 2012. The total dividend of \$10.9 million was paid on December 19, 2012.

DeVry's consolidated cash balances of \$216.3 million at December 31, 2012, included approximately \$167.3 million of cash attributable to DeVry's international operations. It is DeVry's intention to indefinitely reinvest this cash and subsequent earnings and cash flow to improve and expand facilities and operations of its international institutions and pursue future business opportunities outside the United States. Therefore, cash held by international operations will not be available for domestic general corporate purposes. Management does not believe that this policy will adversely affect DeVry's overall liquidity.

Historically, DeVry has produced positive domestic cash flows from operating activities sufficient to fund the delivery of its domestic educational programs and services as well as to fund capital investment and other activities including share repurchases and dividend payments. In addition, DeVry maintains a \$400 million revolving line of credit which can be expanded to \$550 million at the option of DeVry. For the first six months of fiscal year 2013, cash flows from domestic operating activities were approximately \$69.2 million which when added to DeVry's beginning of the year domestic cash balances, was sufficient to fund \$34.7 million of domestic capital investment, pay dividends of \$20.7 million and fund \$38.6 million of common stock repurchases, in addition to funding other investment and financing activities.

Management believes that current balances of unrestricted cash, cash generated from operations and the revolving loan facility will be sufficient to fund both DeVry's current domestic and international operations and growth plans, and current share repurchase program for the foreseeable future unless future significant investment opportunities should arise.

## **Revolving Credit Agreement**

DeVry maintains a revolving credit facility which expires on May 5, 2016. This facility provides aggregate commitments including borrowings and letters of credit of up to \$400 million and, at the request of DeVry, can be increased to \$550 million. Borrowings under this agreement will bear interest at the prime rate plus 0.75% or at a LIBOR rate plus 1.75%, at the option of DeVry. Outstanding letters of credit under the revolving credit agreement are charged a fee for the undrawn face amount of the letter of credit, payable quarterly. The agreement also requires payment of a commitment fee for the undrawn portion of the credit facility. The interest rate margin, letter of credit fees and commitment fees are adjustable quarterly, based upon DeVry's achievement of certain financial ratios. As of December 31, 2012, there were no outstanding borrowings under this agreement. DeVry's letters of credit outstanding under the revolving credit facility were approximately \$2.4 million as of December 31, 2012.

The revolving credit agreement contains certain covenants that, among other things, require maintenance of certain financial ratios, as defined in the agreements. These financial ratios include a consolidated fixed charge coverage ratio, a consolidated leverage ratio and a Department of Education Financial Responsibility Ratio (DOE Ratio). Failure to maintain any of these ratios or to comply with other covenants contained in the agreement will constitute an event of default and could result in termination of the agreements and require payment of all outstanding borrowings. DeVry was in compliance with all debt covenants as of December 31, 2012.



## **Table of Contents**

### **Other Contractual Arrangements**

DeVry's long-term contractual obligations consist of its \$400 million revolving line of credit (discussed above), operating leases on facilities and equipment, and agreements for various services.

DeVry is not a party to any off-balance sheet financing or contingent payment arrangements, nor are there any unconsolidated subsidiaries. DeVry has not extended any loans to any officer, director or other affiliated person. DeVry has not entered into any synthetic leases, and there are no residual purchase or value commitments related to any facility lease. DeVry did not enter into any significant derivatives, swaps, futures contracts, calls, hedges or non-exchange traded contracts during the first six months of fiscal year 2013. DeVry had no open derivative positions at December 31, 2012.

### **RECENT ACCOUNTING PRONOUNCEMENTS**

There have been no recent accounting pronouncements applicable to DeVry.

### **ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

DeVry is not dependent upon the price levels, nor affected by fluctuations in pricing, of any particular commodity or group of commodities. However, more than 50% of DeVry's costs are in the form of employee wages and benefits. Changes in employment market conditions or escalations in employee benefit costs could cause DeVry to experience cost increases at levels beyond what it has historically experienced.

The financial position and results of operations of Ross University's Caribbean operations as well as those of AUC are measured using the U.S. dollar as the functional currency. Substantially all Ross University and AUC financial transactions are denominated in the U.S. dollar.

The financial position and results of operations of DeVry's Canadian educational programs are measured using the Canadian dollar as the functional currency. The Canadian operations have not entered into any material long-term contracts to purchase or sell goods and services. DeVry does not have any foreign exchange contracts or derivative financial instruments designed to mitigate changes in the value of the Canadian dollar. Because Canada-based assets and liabilities constitute less than 1.0% of DeVry's overall assets and liabilities, changes in the value of Canada's currency at rates experienced during the past several years are unlikely to have a material effect on DeVry's results of operations or financial position. Based upon the current value of the net assets in the Canadian operations, a change of \$0.01 in the value of the Canadian dollar relative to the U.S. dollar would result in a translation adjustment of less than \$100,000.

The financial position and results of operations of DeVry's investment in DeVry Brasil are measured using the Brazilian Real as the functional currency. DeVry Brasil has not entered into any material long-term contracts to purchase or sell goods and services, other than the lease agreements on teaching facilities and contingencies relating to prior acquisitions. Currently, DeVry does not have any foreign exchange contracts or derivative financial instruments designed to mitigate changes in the value of the Brazilian Real. Since Brazilian-based assets constitute approximately 8.0% of DeVry's overall assets, and its Brazilian liabilities constitute approximately 6.0% of overall liabilities, and because there are very few transactions between DeVry Brasil and DeVry's U.S. based subsidiaries, changes in the value of Brazil's currency are unlikely to have a material effect on DeVry's results of operations; however, the volatility of the Brazilian Real over the past 18 months resulted in a \$24 million charge to Accumulated Other Comprehensive Income in fiscal 2012 and a charge of \$0.8 million for the first six months of fiscal 2013. Based upon the current value of the net assets in DeVry Brasil's operations, a change of \$0.01 in the value of the Brazilian Real relative to the U.S. dollar would result in a translation adjustment to Accumulated Other Comprehensive Income of approximately \$2.2 million.

The interest rate on DeVry's revolving credit facility is based upon the prime rate or LIBOR interest rates for periods typically ranging from one to three months. Based upon borrowings of \$50 million, a 100 basis point increase in short-term interest rates would result in approximately \$0.5 million of additional annual interest expense. At December 31, 2012, DeVry had no outstanding borrowings under this facility. However, future investment opportunities and cash flow generated from operations may affect the level of outstanding borrowings and the effect of a change in interest rates.

DeVry's customers are principally individual students enrolled in its various educational programs. Accordingly, concentration of accounts receivable credit risk is small relative to total revenues or accounts receivable.

DeVry's cash is held in accounts at various large, financially secure depository institutions. Although the amount on deposit at a given institution typically will exceed amounts subject to guarantee, DeVry has not experienced any deposit losses to date, nor does management expect to incur such losses in the future.





---

**Table of Contents**

**ITEM 4 CONTROLS AND PROCEDURES**

**Principal Executive and Principal Financial Officer Certificates**

The required compliance certificates signed by the DeVry's CEO and CFO are included as Exhibits 31 and 32 of this Quarterly Report on Form 10-Q.

**Disclosure Controls and Procedures**

Disclosure controls and procedures are designed to help ensure that all the information required to be disclosed in DeVry's reports filed under the Securities Exchange Act of 1934 (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified by the applicable rules and forms.

DeVry's Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this report, that DeVry's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) are effective to ensure that information required to be disclosed in the reports that DeVry files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) is accumulated and communicated to DeVry's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Control Over Financial Reporting**

There were no changes in internal control over financial reporting that occurred during the second quarter of fiscal year 2013 that materially affected, or are reasonably likely to materially affect, DeVry's internal control over financial reporting.

**PART II Other Information**

**ITEM 1 LEGAL PROCEEDINGS**

DeVry is subject to occasional lawsuits, administrative proceedings, regulatory reviews and investigations associated with financial assistance programs and other matters arising in the normal conduct of its business. The following is a description of pending litigation that may be considered other than ordinary and routine litigation that is incidental to the business.

The Boca Raton Firefighters' and Police Pension Fund filed an initial complaint (the Shareholder Case) in the United States District Court for the Northern District of Illinois on November 1, 2010 (Case No. 1:10-cv-07031). The initial complaint was filed on behalf of a putative class of persons who purchased DeVry common stock between October 25, 2007, and August 13, 2010. Plaintiffs filed an amended complaint (the First Amended Complaint) on March 7, 2011 alleging the same categories of claims in the initial complaint. The plaintiffs claimed in the First Amended Complaint that DeVry, Daniel Hamburger and Richard M. Gunst violated Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by failing to disclose abusive and fraudulent recruiting and financial aid lending practices, thereby increasing DeVry's student enrollment and revenues and artificially inflating DeVry's stock price during the class period. On March 27, 2012, Judge John F. Grady dismissed the First Amended Complaint without prejudice, granting Plaintiffs leave to file a second amended complaint by May 4, 2012.

On May 4, 2012, the Plaintiffs again amended their allegations in the Shareholder Case (the Second Amended Complaint). The Second Amended Complaint alleges a longer putative class period of October 27, 2007, to August 11, 2011, but narrows the scope of the alleged fraud significantly as compared to the previous two complaints. Plaintiffs now focus exclusively on DeVry's practices for compensating student Admissions Advisors, alleging DeVry misled the market by failing to disclose that its compensation practices violated federal law and by making affirmative misrepresentations that DeVry complied with compensation regulations. On July 10, 2012, DeVry filed a Motion to Dismiss the Second Amended Complaint, which is awaiting Judge Grady's consideration.

Three derivative cases similar to the Shareholder Case also have been filed (Derivative Actions). Two of the Derivative Actions were filed in the Circuit Court of Cook County, Illinois, Chancery Division: DeVry shareholder Timothy Hald filed a derivative complaint on behalf of DeVry on January 3, 2011 (Hald v. Hamburger et al., Case No. 11 CH 0087) and Matthew Green (also a DeVry shareholder) filed a derivative complaint on behalf of DeVry on January 7, 2011 (Green v. Hamburger et al., Case No. 11 CH 0770). The Hald and Green cases (the Illinois Consolidated Action) were consolidated by court order dated February 9, 2011. Maria Dotro, another DeVry shareholder, filed a third derivative complaint on DeVry's behalf in the Delaware Court of Chancery on March 11, 2011 (Dotro v. Hamburger et al., Case No. 6263). By Order entered January 15,

## Edgar Filing: DEVRY INC - Form 10-Q

2013, the Illinois Consolidated Action was dismissed without prejudice. The Delaware Dotro case has been stayed by agreement of the parties until certain matters are resolved or clarified with respect to the disposition of the Shareholder Case.

**Table of Contents**

The Dotro complaint alleges that Daniel Hamburger, Richard M. Gunst, David J. Pauldine, Sharon Thomas Parrott, Ronald L. Taylor, Lisa W. Pickrum, Darren R. Huston, David S. Brown, William T. Keevan, Fernando Ruiz, Harold T. Shapiro, Lyle Logan, Connie R. Curran, and Julia McGee breached their fiduciary duties to DeVry by failing to disclose the same allegedly abusive and fraudulent recruiting and financial aid lending practices alleged in the Shareholder Case. The Dotro complaint also alleges that DeVry's officers and directors unjustly enriched themselves and wasted DeVry's assets by (i) causing DeVry to incur substantial costs in defending the Shareholder Case; (ii) causing DeVry to pay compensation and benefits to individuals who breached their fiduciary duties; (iii) causing potential losses from certain of DeVry's programs no longer being eligible for federal financial aid; and (iv) damaging DeVry's corporate image and goodwill. DeVry and its executives and directors believe the allegations contained in the Dotro complaint are without merit and intend to defend them vigorously.

Although DeVry believes that the Shareholder Case and the related Dotro derivative action are without merit, the ultimate outcome of pending litigation is difficult to predict. At this time, DeVry does not expect that the outcome of any such matter or any other pending lawsuits will have a material effect on its cash flows, results of operations or financial position.

**ITEM 1A RISK FACTORS**

In addition to the other information set forth in this report, and the update to the risk factor described below, the factors discussed in Part I Item 1A. Risk Factors in DeVry's Annual Report on Form 10-K for the fiscal year ended June 30, 2012, which could materially affect DeVry's business, financial condition or future results, should be carefully considered. Such risks are not the only risks facing DeVry, additional risks and uncertainties not currently known to DeVry or that management currently deems to be immaterial also may materially adversely affect its business, financial condition and/or operating results.

*DeVry's goodwill and intangible assets could potentially be impaired if our business results and financial condition were materially and adversely impacted by the risks and uncertainties*

At December 31, 2012, intangible assets from business combinations totaled \$294.2 million, and goodwill totaled \$566.2 million. Together, these assets equaled approximately 45% of total assets as of such date. If DeVry's business results and financial condition were materially and adversely impacted, then such goodwill and intangible assets could be impaired, requiring possible write-off of up to \$294.2 million of intangible assets and up to \$566.2 million of goodwill.

**ITEM 2 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Issuer Purchases of Equity****Securities**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (1)
October 2012	342,052	\$ 23.06	342,052	\$ 100,000,000
November 2012	81,032	\$ 25.47	81,032	97,935,996
December 2012	115,760	\$ 25.01	115,760	95,041,332
Total	538,844	\$ 23.84	538,844	\$ 95,041,332

- (1) On November 2, 2011, the Board of Directors authorized a share repurchase program to buy back up to \$100 million of DeVry common stock through December 31, 2013. This share repurchase program was completed as of December 31, 2012. On August 29, 2012, the Board of Directors authorized a share repurchase program to buy back up to \$100 million of DeVry common stock through December 31, 2014. The total remaining authorization under this share repurchase program was \$95,041,332 million as of December 31, 2012.



**Table of Contents**

**Other Purchases of Equity Securities**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (2)
October 2012		\$	N/A	N/A
November 2012	6,976	\$ 25.75	N/A	N/A
December 2012		\$	N/A	N/A
Total	6,976	\$ 25.75	N/A	N/A

(2) Represents shares delivered back to the issuer for payment of withholding taxes from employees for vesting restricted shares pursuant to the terms of DeVry's stock incentive plans.

**ITEM 4 MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 6 EXHIBITS**

The exhibits to this report are listed on the Exhibit Index included elsewhere herein.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DeVry Inc.

Date: February 7, 2013

By /s/ Timothy J. Wiggins  
Timothy J. Wiggins  
Senior Vice President, Chief Financial Officer  
(Principle Financial Officer) and Treasurer

Date: February 7, 2013

By /s/ Patrick J. Unzicker  
Patrick J. Unzicker  
Vice President, Finance and Chief Accounting Officer  
(Principle Accounting Officer)

**INDEX TO EXHIBITS**

**Exhibit**

<b>Number</b>	<b>Exhibit</b>
3	Certificate of Amendment of Restated Certificate of Incorporation (Incorporated by reference to Exhibit 3.1 to the Registrant's Form 8-K filed November 8, 2012 (File No. 1-13988))
31	Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended (filed herewith)
32	Certification Pursuant to Title 18 of the United States Code Section 1350 (filed herewith)
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document