

CENTURY BANCORP INC  
Form 10-Q  
May 07, 2013  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2013.

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number: 0-15752

**CENTURY BANCORP, INC.**

(Exact name of registrant as specified in its charter)

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**COMMONWEALTH OF MASSACHUSETTS**  
(State or other jurisdiction of

incorporation or organization)

**400 MYSTIC AVENUE, MEDFORD, MA**  
(Address of principal executive offices)

**(781) 391-4000**

(Registrant's telephone number, including area code)

**04-2498617**  
(I.R.S. Employer

Identification No.)

**02155**  
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15 (d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of April 30, 2013, the Registrant had outstanding:

**Class A Common Stock, \$1.00 par value**  
**Class B Common Stock, \$1.00 par value**

**3,572,379 Shares**  
**1,984,180 Shares**

**Table of Contents****Century Bancorp, Inc.**

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**Forward Looking Statements**

Except for the historical information contained herein, this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. Investors are cautioned that forward-looking statements are inherently uncertain. Actual performance and results of operations may differ materially from those projected or suggested in the forward-looking statements due to certain risks and uncertainties, including, without limitation, (i) the fact that the Company's success is dependent to a significant extent upon general economic conditions in New England, (ii) the fact that the Company's earnings depend to a great extent upon the level of net interest income (the difference between interest income earned on loans and investments and the interest expense paid on deposits and other borrowings) generated by the Bank and thus the Bank's results of operations may be adversely affected by increases or decreases in interest rates, (iii) the fact that the banking business is highly competitive and the profitability of the Company depends upon the Bank's ability to attract loans and deposits within its market area, where the Bank competes with a variety of traditional banking and other institutions such as credit unions and finance companies, and (iv) the fact that a significant portion of the Company's loan portfolio is comprised of commercial loans, exposing the Company to the risks inherent in loans based upon analyses of credit risk, the value of underlying collateral, including real estate, and other more intangible factors, which are considered in making commercial loans. Accordingly, the Company's profitability may be negatively impacted by errors in risk analyses, and by loan defaults, and the ability of certain borrowers to repay such loans may be adversely affected by any downturn in general economic conditions. These factors, as well as general economic and market conditions, may materially and adversely affect the market price of shares of the Company's common stock. Because of these and other factors, past financial performance should not be considered an indicator of future performance. The forward-looking statements contained herein represent the Company's judgment as of the date of this Form 10-Q, and the Company cautions readers not to place undue reliance on such statements.

**Table of Contents****PART I Item 1****Century Bancorp, Inc.****Consolidated Balance Sheets (unaudited)****(In thousands, except share data)**

|   | <b>March 31,<br/>2013</b> | <b>December 31,<br/>2012</b> |
|---|---------------------------|------------------------------|
| <b>Assets</b>   |                           |                              |
| Cash and due from banks   | \$ 47,504                 | \$ 53,646                    |
| Federal funds sold and interest-bearing deposits in other banks                         | 197,281                   | 98,637                       |
| Total cash and cash equivalents   | 244,785                   | 152,283                      |
| Short-term investments  | 12,111                    | 17,367                       |
| Securities available-for-sale, amortized cost \$1,392,193 and \$1,414,595, respectively | 1,407,260                 | 1,434,801                    |
| Securities held-to-maturity, fair value \$266,047 and \$281,924, respectively           | 260,545                   | 275,507                      |
| Federal Home Loan Bank of Boston stock, at cost   | 14,862                    | 15,146                       |
| Loans, net:   |                           |                              |
| Commercial and industrial   | 110,537                   | 88,475                       |
| Construction and land development   | 34,021                    | 38,618                       |
| Commercial real estate  | 570,441                   | 576,465                      |
| Residential real estate   | 292,871                   | 281,857                      |
| Home equity   | 121,989                   | 118,923                      |
| Consumer and other  | 7,910                     | 7,450                        |
| Total loans, net  | 1,137,769                 | 1,111,788                    |
| Less: allowance for loan losses   | 19,759                    | 19,197                       |
| Net loans   | 1,118,010                 | 1,092,591                    |
| Bank premises and equipment   | 23,669                    | 23,899                       |
| Accrued interest receivable   | 6,011                     | 5,811                        |
| Goodwill  | 2,714                     | 2,714                        |
| Other assets  | 72,168                    | 66,090                       |
| Total assets  | \$ 3,162,135              | \$ 3,086,209                 |
| <b>Liabilities</b>  |                           |                              |
| Deposits:   |                           |                              |
| Demand deposits   | \$ 416,109                | \$ 438,429                   |
| Savings and NOW deposits  | 935,995                   | 933,316                      |
| Money Market Accounts   | 730,791                   | 653,345                      |
| Time deposits   | 442,980                   | 419,983                      |
| Total deposits  | 2,525,875                 | 2,445,073                    |
| Securities sold under agreements to repurchase  | 187,080                   | 191,390                      |
| Other borrowed funds  | 182,144                   | 195,144                      |
| Subordinated debentures   | 36,083                    | 36,083                       |
| Due to broker   | 10,019                    |                              |
| Other liabilities   | 39,916                    | 38,529                       |

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|  |              |              |
|--|--------------|--------------|
| Total liabilities  | 2,981,117    | 2,906,219    |
| <b>Stockholders Equity</b>   |              |              |
| Preferred stock \$1.00 par value; 100,000 shares authorized; no shares issued and outstanding  |              |              |
| Class A common stock, \$1.00 par value per share; authorized 10,000,000 shares; issued 3,569,679 shares and 3,568,079 shares, respectively | 3,570        | 3,568        |
| Class B common stock, \$1.00 par value per share; authorized 5,000,000 shares; issued 1,986,880 and 1,986,880 shares, respectively         | 1,986        | 1,986        |
| Additional paid-in capital   | 11,931       | 11,891       |
| Retained earnings  | 166,821      | 162,892      |
|  | 184,308      | 180,337      |
| Unrealized gains on securities available-for-sale, net of taxes  | 9,214        | 12,330       |
| Pension liability, net of taxes  | (12,504)     | (12,677)     |
| Total accumulated other comprehensive loss, net of taxes   | (3,290)      | (347)        |
| Total stockholders equity  | 181,018      | 179,990      |
| Total liabilities and stockholders equity  | \$ 3,162,135 | \$ 3,086,209 |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Income (unaudited)****(In thousands, except share data)**

|   | <b>Three months ended March 31,</b> |                 |
|---|-------------------------------------|-----------------|
|   | <b>2013</b>                         | <b>2012</b>     |
| <b>Interest income</b>  |                                     |                 |
| Loans   | \$ 11,881                           | \$ 12,048       |
| Securities held-to-maturity                                     | 1,520                               | 1,463           |
| Securities available-for-sale                                   | 5,617                               | 5,715           |
| Federal funds sold and interest-bearing deposits in other banks | 119                                 | 139             |
| <b>Total interest income</b>                                    | <b>19,137</b>                       | <b>19,365</b>   |
| <b>Interest expense</b>   |                                     |                 |
| Savings and NOW deposits  | 610                                 | 534             |
| Money market accounts   | 532                                 | 605             |
| Time deposits   | 1,334                               | 1,681           |
| Securities sold under agreements to repurchase                  | 90                                  | 92              |
| Other borrowed funds and subordinated debentures                | 2,026                               | 2,051           |
| <b>Total interest expense</b>                                   | <b>4,592</b>                        | <b>4,963</b>    |
| <b>Net interest income</b>                                      | <b>14,545</b>                       | <b>14,402</b>   |
| Provision for loan losses                                       | 750                                 | 1,100           |
| <b>Net interest income after provision for loan losses</b>      | <b>13,795</b>                       | <b>13,302</b>   |
| <b>Other operating income</b>                                   |                                     |                 |
| Service charges on deposit accounts                             | 1,942                               | 1,988           |
| Lockbox fees  | 772                                 | 699             |
| Net gains on sales of investments                               | 883                                 | 148             |
| Other income  | 837                                 | 784             |
| <b>Total other operating income</b>                             | <b>4,434</b>                        | <b>3,619</b>    |
| <b>Operating expenses</b>                                       |                                     |                 |
| Salaries and employee benefits                                  | 8,618                               | 8,141           |
| Occupancy   | 1,282                               | 1,122           |
| Equipment   | 582                                 | 583             |
| FDIC assessments  | 400                                 | 407             |
| Other   | 2,583                               | 2,547           |
| <b>Total operating expenses</b>                                 | <b>13,465</b>                       | <b>12,800</b>   |
| <b>Income before income taxes</b>                               | <b>4,764</b>                        | <b>4,121</b>    |
| Provision for income taxes                                      | 288                                 | 313             |
| <b>Net income</b>   | <b>\$ 4,476</b>                     | <b>\$ 3,808</b> |
| <b>Share data:</b>  |                                     |                 |
| Weighted average number of shares outstanding, basic            |                                     |                 |



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|  |           |           |
|--|-----------|-----------|
| Class A  | 3,569,546 | 3,550,993 |
| Class B  | 1,986,880 | 1,993,755 |
| Weighted average number of shares outstanding, diluted |           |           |
| Class A  | 5,557,365 | 5,545,711 |
| Class B  | 1,986,880 | 1,993,755 |
| Basic earnings per share:                              |           |           |
| Class A  | \$ 0.98   | \$ 0.84   |
| Class B  | \$ 0.49   | \$ 0.42   |
| Diluted earnings per share                             |           |           |
| Class A  | \$ 0.81   | \$ 0.69   |
| Class B  | \$ 0.49   | \$ 0.42   |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Comprehensive Income (unaudited)****(In thousands)**

|   | Three months ended March 31, |          |
|---|------------------------------|----------|
|   | 2013                         | 2012     |
| Net income  | \$ 4,476                     | \$ 3,808 |
| Other comprehensive income, net of tax:   |                              |          |
| Unrealized (losses) gains on securities:  |                              |          |
| Unrealized holding (losses) gains arising during period                           | (2,233)                      | 1,884    |
| Less: reclassification adjustment for gains included in net income                | (883)                        | (148)    |
| Total unrealized (losses) gains on securities                                     | (3,116)                      | 1,736    |
| Defined benefit pension plans:  |                              |          |
| Amortization of prior service cost and loss included in net periodic benefit cost | 173                          | 162      |
| Other comprehensive (loss) income   | (2,943)                      | 1,898    |
| Comprehensive income  | \$ 1,533                     | \$ 5,706 |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Changes in Stockholders Equity (unaudited)****For the Three Months Ended March 31, 2013 and 2012**

|  | <b>Class A<br/>Common<br/>Stock</b> | <b>Class B<br/>Common<br/>Stock</b> | <b>Additional<br/>Paid-In<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Loss</b> | <b>Total<br/>Stockholders<br/>Equity</b> |
|--|-------------------------------------|-------------------------------------|---|------------------------------|---|--|
|  | (In thousands)                      |                                     |   |                              |   |  |
| Balance at December 31, 2011   | \$ 3,548                            | \$ 1,994                            | \$ 11,587                                 | \$ 146,039                   | \$ (2,519)  | \$ 160,649                               |
| Net income   |                                     |                                     |   | 3,808                        |   | 3,808                                    |
| Other comprehensive income, net of tax:  |                                     |                                     |   |                              |   |  |
| Unrealized holding gains arising during period, net of \$1,117 in taxes and \$148 in realized net gains          |                                     |                                     |   |                              | 1,736   | 1,736                                    |
| Pension liability adjustment, net of \$189 in taxes  |                                     |                                     |   |                              | 162   | 162                                      |
| Conversion of class B common stock to class A common stock, 2,500 shares   | 2                                   | (2)                                 |   |                              |   |  |
| Stock options exercised, 5,612 shares  | 6                                   |                                     | 121                                       |                              |   | 127                                      |
| Cash dividends paid, Class A common stock, \$.12 per share   |                                     |                                     |   | (425)                        |   | (425)                                    |
| Cash dividends paid, Class B common stock, \$.06 per share   |                                     |                                     |   | (120)                        |   | (120)                                    |
| Balance at March 31, 2012  | \$ 3,556                            | \$ 1,992                            | \$ 11,708                                 | \$ 149,302                   | \$ (621)  | \$ 165,937                               |
| Balance at December 31, 2012   | \$ 3,568                            | \$ 1,986                            | \$ 11,891                                 | \$ 162,892                   | \$ (347)  | \$ 179,990                               |
| Net income   |                                     |                                     |   | 4,476                        |   | 4,476                                    |
| Other comprehensive income, net of tax:  |                                     |                                     |   |                              |   |  |
| Unrealized holding (losses) gains arising during period, net of \$2,023 in taxes and \$883 in realized net gains |                                     |                                     |   |                              | (3,116)   | (3,116)                                  |
| Pension liability adjustment, net of \$117 in taxes  |                                     |                                     |   |                              | 173   | 173                                      |
| Stock options exercised, 1,600 shares  | 2                                   |                                     | 40  |                              |   | 42                                       |
| Cash dividends paid, Class A common stock, \$.12 per share   |                                     |                                     |   | (428)                        |   | (428)                                    |
| Cash dividends paid, Class B common stock, \$.06 per share   |                                     |                                     |   | (119)                        |   | (119)                                    |
| Balance at March 31, 2013  | \$ 3,570                            | \$ 1,986                            | \$ 11,931                                 | \$ 166,821                   | \$ (3,290)  | \$ 181,018                               |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Cash Flows (unaudited)****(In thousands)**

|   | <b>Three months ended March 31,</b> |                |
|---|-------------------------------------|----------------|
|   | <b>2013</b>                         | <b>2012</b>    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                                     |                |
| Net income  | \$ 4,476                            | \$ 3,808       |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                     |                |
| Mortgage loans originated for sale  | (13,666)                            |                |
| Proceeds from mortgage loans sold   | 10,865                              |                |
| Gain on sales of mortgage loans held for sale                                     | (170)                               |                |
| Net gain on sales of investments  | (883)                               | (148)          |
| Provision for loan losses   | 750                                 | 1,100          |
| Deferred income taxes   | (441)                               | (444)          |
| Net depreciation and amortization   | 1,619                               | 1,505          |
| Increase in accrued interest receivable   | (200)                               | (72)           |
| Increase in other assets  | (3,764)                             | (785)          |
| Increase in other liabilities   | 1,688                               | 325            |
| <br>Net cash provided by operating activities                                     | <br>274                             | <br>5,289      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                                     |                |
| Proceeds from maturities of short-term investments                                | 6,317                               | 11,101         |
| Purchase of short-term investments  | (1,061)                             | (6,053)        |
| Proceeds from calls/maturities of securities available-for-sale                   | 90,591                              | 144,891        |
| Proceeds from sales of securities available-for-sale                              | 87,570                              | 72,198         |
| Purchase of securities available-for-sale   | (145,429)                           | (249,934)      |
| Proceeds from calls/maturities of securities held-to-maturity                     | 14,811                              | 24,776         |
| Purchase of securities held-to-maturity   |                                     | (137,000)      |
| Net increase in loans   | (23,194)                            | (3,712)        |
| Capital expenditures  | (364)                               | (634)          |
| <br>Net cash provided by (used in) investing activities                           | <br>29,241                          | <br>(144,367)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                                     |                |
| Net increase in time deposits   | 22,997                              | 5,973          |
| Net increase in demand, savings, money market and NOW deposits                    | 57,805                              | 61,109         |
| Net proceeds from exercise of stock options                                       | 42                                  | 127            |
| Cash dividends  | (547)                               | (545)          |
| Net decrease in securities sold under agreements to repurchase                    | (4,310)                             | (1,090)        |
| Net decrease in other borrowed funds  | (13,000)                            | (3,000)        |
| <br>Net cash provided by financing activities                                     | <br>62,987                          | <br>62,574     |
| <br>Net increase (decrease) in cash and cash equivalents                          | <br>92,502                          | <br>(76,504)   |
| Cash and cash equivalents at beginning of period                                  | 152,283                             | 207,766        |
| <br>Cash and cash equivalents at end of period                                    | <br>\$ 244,785                      | <br>\$ 131,262 |

**SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:**

Cash paid during the period for:

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|   |    |         |    |        |
|---|----|---------|----|--------|
| Interest  | \$ | 4,594   | \$ | 5,016  |
| Income taxes  |    | 345     |    | 190    |
| Change in unrealized gains on securities available-for-sale, net of taxes |    | (3,116) |    | 1,736  |
| Pension liability adjustment, net of taxes                                |    | 173     |    | 162    |
| Due to broker   |    | 10,019  |    | 44,423 |

See accompanying notes to unaudited consolidated interim financial statements.

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**Century Bancorp, Inc.**

**Notes to Unaudited Consolidated Interim Financial Statements**

**Three Months Ended March 31, 2013 and 2012**

**Note 1. Basis of Financial Statement Presentation**

The consolidated financial statements include the accounts of Century Bancorp, Inc. (the Company) and its wholly owned subsidiary, Century Bank and Trust Company (the Bank). The consolidated financial statements also include the accounts of the Bank's wholly owned subsidiaries, Century Subsidiary Investments, Inc. (CSII), Century Subsidiary Investments, Inc. II (CSII II), Century Subsidiary Investments, Inc. III (CSII III) and Century Financial Services Inc. (CFSI). CSII, CSII II, and CSII III are engaged in buying, selling and holding investment securities. CFSI has the power to engage in financial agency, securities brokerage, and investment and financial advisory services and related securities credit. The Company also owns 100% of Century Bancorp Capital Trust II (CBCT II). The entity is an unconsolidated subsidiary of the Company.

All significant intercompany accounts and transactions have been eliminated in consolidation. The Company provides a full range of banking services to individual, business and municipal customers in Massachusetts. As a bank holding company, the Company is subject to the regulation and supervision of the Federal Reserve Board. The Bank, a state chartered financial institution, is subject to supervision and regulation by applicable state and federal banking agencies, including the Federal Reserve Board, the Federal Deposit Insurance Corporation (the FDIC) and the Commonwealth of Massachusetts Commissioner of Banks. The Bank is also subject to various requirements and restrictions under federal and state law, including requirements to maintain reserves against deposits, restrictions on the types and amounts of loans that may be granted and the interest that may be charged thereon, and limitations on the types of investments that may be made and the types of services that may be offered. Various consumer laws and regulations also affect the operations of the Bank. In addition to the impact of regulation, commercial banks are affected significantly by the actions of the Federal Reserve Board as it attempts to control the money supply and credit availability in order to influence the economy. All aspects of the Company's business are highly competitive. The Company faces aggressive competition from other lending institutions and from numerous other providers of financial services. The Company has one reportable operating segment.

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and general practices within the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. The Company's quarterly report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012, as filed with the Securities and Exchange Commission.

Material estimates that are susceptible to change in the near term relate to the allowance for loan losses. Management believes that the allowance for loan losses is adequate based on independent appraisals and review of other factors, including historical charge-off rates with additional allocations based on risk factors for each category and general economic factors. While management uses available information to recognize loan losses, future additions to the allowance for loan losses may be necessary based on changes in economic conditions. In addition, regulatory agencies periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance for loan losses based on their judgments about information available to them at the time of their examination. Certain reclassifications are made to prior-year amounts whenever necessary to conform with the current-year presentation.

**Table of Contents****Revision of EPS Presentation**

The Company determined in the quarter ended June 30, 2012 that although the Class A and Class B common stock have different dividend rates, the Company had not applied the two-class method when calculating earnings per share ( EPS ) separately for the Class A and Class B common stock. This resulted in immaterial revisions to previously reported basic EPS for Class A and Class B common stock and diluted EPS for the Class B common stock as summarized below:

For the quarter ended March 31, 2012:

|             |                | As previously<br>reported | As revised |
|-------------|----------------|---------------------------|------------|
| Basic EPS   | Class A common | \$ 0.69                   | \$ 0.84    |
| Basic EPS   | Class B common | \$ 0.69                   | \$ 0.42    |
| Diluted EPS | Class A common | \$ 0.69                   | \$ 0.69    |
| Diluted EPS | Class B common | \$ 0.69                   | \$ 0.42    |

**Note 2. Recent Market Developments**

The financial services industry continues to face challenges in the aftermath of the recent national and global economic crisis. Since June 2009, the U.S. economy has been recovering from the most severe recession and financial crisis since the Great Depression. There have been some improvements in private-sector employment, industrial production and U.S. exports; nevertheless, the pace of economic recovery has been slow. The housing markets, while improving, continue to be depressed. Financial markets have improved since the depths of the crisis but are still unsettled and volatile. Investors have pulled back from risky assets. There is continued concern about the U.S. economic outlook and the potential effects of the continued crisis in the European financial markets.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Act ) became law. The Act was intended to address many issues arising in the recent financial crisis and is exceedingly broad in scope, affecting many aspects of bank and financial market regulation. The Act requires, or permits by implementing regulation, enhanced prudential standards for banks and bank holding companies inclusive of capital, leverage, liquidity, concentration and exposure measures. In addition, traditional bank regulatory principles such as restrictions on transactions with affiliates and insiders were enhanced. The Act also contains reforms of consumer mortgage lending practices and creates a Bureau of Consumer Financial Protection, which is granted broad authority over consumer financial practices of banks and others. It is expected as the specific new or incremental requirements applicable to the Company become effective that the costs and difficulties of remaining compliant with all such requirements will increase. The Act broadens the base for FDIC assessments to average consolidated assets less tangible equity of financial institutions and also permanently raises the current standard maximum FDIC deposit insurance amount to \$250,000. The Act extended unlimited deposit insurance on non-interest bearing transaction accounts through December 31, 2012.

On September 29, 2009, the FDIC adopted a Notice of Proposed Rulemaking (NPR) that would require insured institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The FDIC Board voted to adopt a uniform three-basis point increase in assessment rates effective on January 1, 2011, and extend the restoration period from seven to eight

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years. This rule was finalized on November 2, 2009. As a result, the Company is carrying a prepaid asset of \$2.4 million as of March 31, 2013. The Company's quarterly risk-based deposit insurance assessments will be paid from this amount until the amount is exhausted or until December 30, 2014, when any amount remaining would be returned to the Company.

Federal banking regulators have issued risk-based capital guidelines, which assign risk factors to asset categories and off-balance-sheet items. Also, the Basel Committee has issued capital standards entitled "Basel III: A global regulatory framework for more resilient banks and banking systems" ("Basel III"). Although the Company is not currently subject to these requirements, if adopted in their current form by U.S. banking regulators, the Basel III rules could increase the capital requirements of the Company. If enacted, the new Basel III requirements would be phased-in over a ten year timeframe, resulting in an increase in capital requirements along with the restriction of certain items in Tier 1 capital. Restricted items from Tier 1 capital would include trust preferred securities along with certain levels of deferred tax assets and mortgage servicing assets. Federal banking regulators then issued a notice of proposed rulemaking (NPR, proposal, or proposed rule) to revise the general risk-based capital rules to incorporate certain revisions by the Basel Committee on Banking Supervision to the Basel capital framework (Basel III). The Company is currently analyzing the proposed rules and the impact on the Company's capital requirements.

The Governor of Massachusetts has proposed a tax plan that would modify existing income tax rules. The governor's plan is part of his budget recommendations for fiscal year 2014, and will subject security corporations to the same tax base and rate as regular business corporations. The proposed tax changes would take effect as of January 1, 2014. Subsequently both the Massachusetts House of Representatives and the Massachusetts Senate approved bills that would neither eliminate nor revise the tax rate for security corporations. The Company will continue to monitor the status of this tax issue.

**Note 3. Stock Option Accounting**

Stock option activity under the Company's stock option plan for the three months ended March 31, 2013 is as follows:

|  | Amount  | Weighted<br>Average<br>Exercise Price |
|--|---------|---------------------------------------|
| Shares under option:                     |         |                                       |
| Outstanding at beginning of year         | 23,350  | \$ 31.17                              |
| Exercised                                | (1,600) | 26.68                                 |
| Forfeited                                | (1,350) | 26.68                                 |
| Outstanding at end of period             | 20,400  | \$ 31.82                              |
| Exercisable at end of period             | 20,400  | \$ 31.82                              |
| Available to be granted at end of period | 224,884 |                                       |

On March 31, 2013, the outstanding options to purchase 20,400 shares of Class A common stock have exercise prices between \$31.60 and \$31.83, with a weighted average exercise price of \$31.82 and a weighted average remaining contractual life of 1.5 years. The intrinsic value of options exercisable at March 31, 2013 had an aggregate value of \$42,636. The intrinsic value of options exercised at March 31, 2013 had an aggregate value of \$11,568.

The Company uses the fair value method to account for stock options. All of the Company's stock options are vested and there were no options granted during the first quarter of 2013.



**Table of Contents****Note 4. Securities Available-for-Sale**

|   | March 31, 2013      |                        |                         | December 31, 2012   |                        |                         | Fair Value          |
|---|---------------------|------------------------|-------------------------|---------------------|------------------------|-------------------------|---------------------|
|   | Amortized Cost      | Gross Unrealized Gains | Gross Unrealized Losses | Amortized Cost      | Gross Unrealized Gains | Gross Unrealized Losses |                     |
|   | ( In thousands)     |                        |                         |                     |                        |                         |                     |
| U.S. Treasury   | \$ 2,000            | \$ 1                   | \$                      | \$ 2,001            | \$ 2,000               | \$ 4                    | \$ 2,004            |
| U.S. Government Sponsored Enterprises                   | 174,986             | 346                    | 117                     | 175,215             | 130,048                | 360                     | 130,340             |
| Small Business Administration                           | 7,906               | 108                    |                         | 8,014               | 8,043                  | 113                     | 8,156               |
| U.S. Government Agency and Sponsored Enterprises        |                     |                        |                         |                     |                        |                         |                     |
| Mortgage Backed Securities                              | 1,149,692           | 16,957                 | 1,613                   | 1,165,036           | 1,212,953              | 20,816                  | 1,233,357           |
| Privately Issued Residential Mortgage Backed Securities | 2,805               | 31                     | 16                      | 2,820               | 2,938                  | 31                      | 2,947               |
| Obligations Issued by States and Political Subdivisions | 52,046              | 30                     | 723                     | 51,353              | 55,855                 | 41                      | 55,174              |
| Other Debt Securities                                   | 2,300               |                        | 62                      | 2,238               | 2,300                  | 47                      | 2,253               |
| Equity Securities                                       | 458                 | 125                    |                         | 583                 | 458                    | 112                     | 570                 |
| <b>Total</b>  | <b>\$ 1,392,193</b> | <b>\$ 17,598</b>       | <b>\$ 2,531</b>         | <b>\$ 1,407,260</b> | <b>\$ 1,414,595</b>    | <b>\$ 21,477</b>        | <b>\$ 1,434,801</b> |

Included in U.S. Government Sponsored Enterprise Securities and U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities are securities at fair value pledged to secure public deposits and repurchase agreements amounting to \$672,183,000 and \$665,028,000 at March 31, 2013 and December 31, 2012, respectively. Also included in securities available-for-sale are securities pledged for borrowing at the Federal Home Loan Bank of Boston amounting to \$186,867,000 and \$220,313,000 at March 31, 2013 and December 31, 2012, respectively. The Company realized gross gains of \$883,000 from the proceeds of \$87,570,000 from the sales of available-for-sale securities for the three months ended March 31, 2013. The Company realized gross gains of \$148,000 from the proceeds of \$72,198,000 from the sales of available-for-sale securities for the three months ended March 31, 2012.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities available-for-sale at March 31, 2013.

|                                 | Amortized Cost      | Fair Value          |
|---------------------------------|---------------------|---------------------|
|                                 | ( In thousands)     |                     |
| Within one year                 | \$ 64,221           | \$ 64,403           |
| After one but within five years | 1,021,035           | 1,035,071           |
| After five but within ten years | 293,758             | 295,090             |
| More than 10 years              | 11,221              | 10,675              |
| Non-maturing                    | 1,958               | 2,021               |
| <b>Total</b>                    | <b>\$ 1,392,193</b> | <b>\$ 1,407,260</b> |

The weighted average remaining life of investment securities available-for-sale at March 31, 2013 was 4.3 years. Included in the weighted average remaining life calculation at March 31, 2013 was \$154,986,000 of U.S. Government Sponsored Enterprises obligations that are callable at the discretion of the issuer. These call dates were not utilized in computing the weighted average remaining life. The contractual maturities, which were used in the table above, of mortgage-backed securities will differ from the actual maturities, due to the ability of the issuers to prepay underlying obligations.



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As of March 31, 2013 and December 31, 2012, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not likely that it will be required to sell these debt securities before the anticipated recovery of its remaining amortized cost. In making its other-than-temporary impairment evaluation, the Company considered the fact that the principal and interest on these securities are from issuers that are investment grade. The change in the unrealized losses on the state and municipal securities and the nonagency mortgage-backed securities was primarily caused by changes in credit spreads and liquidity issues in the marketplace.

The unrealized loss on U.S. Government Sponsored Enterprises and U.S. Government Sponsored Enterprises Mortgage Backed Securities related primarily to interest rates and not credit quality and because the Company has the ability and intent to hold these investments until recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary. In the case of privately issued mortgage-backed securities, the performance of the underlying loans is analyzed as deemed necessary to determine the estimated future cash flows of the securities. Factors considered include the level of subordination, current and estimated future default rates, current and estimated prepayment rates, estimated loss severity rates, geographic concentrations and origination dates of underlying loans. In the case of marketable equity securities, the severity of the unrealized loss, the length of time the unrealized loss has existed, and the issuer's financial performance are considered.

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at March 31, 2013. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 44 and 5 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 425 holdings at March 31, 2013.

|   | Less than 12 months |                   | March 31, 2013<br>12 months or longer |                   | Total      |                   |
|---|---------------------|-------------------|---------------------------------------|-------------------|------------|-------------------|
|   | Fair Value          | Unrealized Losses | Fair Value                            | Unrealized Losses | Fair Value | Unrealized Losses |
| Temporarily Impaired Investments  |                     |                   |                                       |                   |            |                   |
| U.S. Government Sponsored Enterprises                                       | \$ 29,883           | \$ 117            | \$                                    | \$                | \$ 29,883  | \$ 117            |
| U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities | 283,816             | 1,589             | 2,834                                 | 24                | 286,650    | 1,613             |
| Privately Issued Residential Mortgage Backed Securities                     | 781                 | 1                 | 1,017                                 | 15                | 1,798      | 16                |
| Obligations Issued by States and Political Subdivisions                     |                     |                   | 3,963                                 | 723               | 3,963      | 723               |
| Other Debt Securities   |                     |                   | 1,439                                 | 62                | 1,439      | 62                |
| Total temporarily impaired securities                                       | \$ 314,480          | \$ 1,707          | \$ 9,253                              | \$ 824            | \$ 323,733 | \$ 2,531          |

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at December 31, 2012. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 20 and 7 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 458 holdings at December 31, 2012.

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|   | Less than 12 months |                   | December 31, 2012<br>12 months or longer |                   | Total      |                   |
|---|---------------------|-------------------|--|-------------------|------------|-------------------|
|   | Fair Value          | Unrealized Losses | Fair Value                               | Unrealized Losses | Fair Value | Unrealized Losses |
| Temporarily Impaired Investments  |                     |                   |  |                   |            |                   |
| U.S. Government Sponsored Enterprises                                       | \$ 34,967           | \$ 68             | \$                                       | \$                | \$ 34,967  | \$ 68             |
| U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities | 93,006              | 383               | 10,169                                   | 29                | 103,175    | 412               |
| Privately Issued Residential Mortgage Backed Securities                     |                     |                   | 1,863                                    | 22                | 1,863      | 22                |
| Obligations Issued by States and Political Subdivisions                     |                     |                   | 3,963                                    | 722               | 3,963      | 722               |
| Other Debt Securities   |                     |                   | 1,453                                    | 47                | 1,453      | 47                |
| Equity Securities   |                     |                   |  |                   |            |                   |
| Total temporarily impaired securities                                       | \$ 127,973          | \$ 451            | \$ 17,448                                | \$ 820            | \$ 145,421 | \$ 1,271          |

**Note 5. Investment Securities Held-to-Maturity**

|   | March 31, 2013 |                        |                         | Estimated Fair Value | December 31, 2012 |                        |                         |
|---|----------------|------------------------|-------------------------|----------------------|-------------------|------------------------|-------------------------|
|   | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses |                      | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses |
| U.S. Government Sponsored Enterprises                                       | \$ 17,746      | \$ 20                  | \$                      | \$ 17,766            | \$ 17,747         | \$ 19                  | \$ 8                    |
| U.S. Government Agency and Sponsored Enterprises Mortgage Backed Securities | 242,799        | 5,655                  | 173                     | 248,281              | 257,760           | 6,480                  | 74                      |
| Total   | \$ 260,545     | \$ 5,675               | \$ 173                  | \$ 266,047           | \$ 275,507        | \$ 6,499               | \$ 82                   |

Included in U.S. Government and Agency Securities are securities pledged to secure public deposits and repurchase agreements at fair value amounting to \$146,431,000 and \$149,366,000 at March 31, 2013 and December 31, 2012, respectively. Also included are securities pledged for borrowing at the Federal Home Loan Bank of Boston at fair value amounting to \$96,085,000 and \$103,617,000 at March 31, 2013 and December 31, 2012, respectively.

At March 31, 2013 and December 31, 2012, all mortgage-backed securities are obligations of U.S. Government Agencies and Government Sponsored Enterprises. Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities held-to-maturity at March 31, 2013.

|                                 | Amortized Cost | Fair Value |
|---------------------------------|----------------|------------|
|                                 | (In thousands) |            |
| Within one year                 | \$ 4,310       | \$ 4,361   |
| After one but within five years | 205,007        | 209,438    |
| After five but within ten years | 50,956         | 51,967     |
| More than ten years             | 272            | 281        |
| Total                           | \$ 260,545     | \$ 266,047 |

The weighted average remaining life of investment securities held-to-maturity at March 31, 2013 was 4.0 years. Included in the weighted average remaining life calculation at March 31, 2013 were \$17,746,000 of U.S. Government Sponsored Enterprises obligations that are callable at the discretion of the issuer. The actual maturities, which were used in the table above, of mortgage-backed securities, will differ from the contractual maturities, due to the ability of the issuers to prepay underlying obligations.

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As of March 31, 2013 and December 31, 2012, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not likely that it will be required to sell these debt securities before the anticipated recovery of their remaining amortized costs. In making its other-than-temporary impairment evaluation, the Company considered the fact that the principal and interest on these securities are from issuers that are investment grade.

The unrealized loss on U.S. Government Agency and Sponsored Enterprises Mortgage-Backed Securities related primarily to interest rates and not credit quality, and because the Company does not intend to sell any of these securities and it is not likely that it will be required to sell these securities before the anticipated recovery of the remaining amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2013 and December 31, 2012.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary.

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at March 31, 2013. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 3 and 1 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 93 holdings at March 31, 2013.

| Temporarily Impaired Investments   | Less Than 12 Months |                   | March 31, 2013<br>12 Months or Longer |                   | Total            |                   |
|--|---------------------|-------------------|---------------------------------------|-------------------|------------------|-------------------|
|  | Fair Value          | Unrealized Losses | Fair Value                            | Unrealized Losses | Fair Value       | Unrealized Losses |
| U.S. Government Sponsored Enterprises                                      | \$                  | \$                | \$                                    | \$                | \$               | \$                |
| U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities | 13,299              | 127               | 5,419                                 | 46                | 18,718           | 173               |
| <b>Total temporarily impaired securities</b>                               | <b>\$ 13,299</b>    | <b>\$ 127</b>     | <b>\$ 5,419</b>                       | <b>\$ 46</b>      | <b>\$ 18,718</b> | <b>\$ 173</b>     |

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at December 31, 2012. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 3 and 1 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 96 holdings at December 31, 2012.

| Temporarily Impaired Investments   | Less Than 12 Months |                   | December 31, 2012<br>12 Months or Longer |                   | Total            |                   |
|--|---------------------|-------------------|--|-------------------|------------------|-------------------|
|  | Fair Value          | Unrealized Losses | Fair Value                               | Unrealized Losses | Fair Value       | Unrealized Losses |
| U.S. Government Sponsored Enterprises                                      | \$ 9,994            | \$ 8              | \$                                       | \$                | \$ 9,994         | \$ 8              |
| U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities | 8,936               | 50                | 5,371                                    | 24                | 14,307           | 74                |
| <b>Total temporarily impaired securities</b>                               | <b>\$ 18,930</b>    | <b>\$ 58</b>      | <b>\$ 5,371</b>                          | <b>\$ 24</b>      | <b>\$ 24,301</b> | <b>\$ 82</b>      |

**Table of Contents****Note 6. Allowance for Loan Losses**

The Company maintains an allowance for loan losses in an amount determined by management on the basis of the character of the loans, loan performance, the financial condition of borrowers, the value of collateral securing loans and other relevant factors.

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated.

|  | Three months ended<br>March 31, |           |
|--|---------------------------------|-----------|
|  | 2013                            | 2012      |
|  | (in thousands)                  |           |
| Allowance for loan losses, beginning of period | \$ 19,197                       | \$ 16,574 |
| Loans charged off                              | (371)                           | (424)     |
| Recoveries on loans previously charged-off     | 183                             | 184       |
| Net charge-offs                                | (188)                           | (240)     |
| Provision charged to expense                   | 750                             | 1,100     |
| Allowance for loan losses, end of period       | \$ 19,759                       | \$ 17,434 |

Further information pertaining to the allowance for loan losses for the three months ending March 31, 2013 follows:

|   | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Commercial<br>Real<br>Estate | Residential<br>Real<br>Estate | Consumer | Home<br>Equity | Unallocated | Total        |
|---|--|---------------------------------|------------------------------|-------------------------------|----------|----------------|-------------|--------------|
|   | (Dollars in thousands)                     |                                 |                              |                               |          |                |             |              |
| <b>Allowance for loan losses:</b>                                       |  |                                 |                              |                               |          |                |             |              |
| Balance at December 31, 2012  | \$ 3,041                                   | \$ 3,118                        | \$ 9,065                     | \$ 1,994                      | \$ 333   | \$ 886         | \$ 760      | \$ 19,197    |
| Charge-offs   |  | (226)                           |                              |                               | (145)    |                |             | (371)        |
| Recoveries  |  | 65                              | 2                            | 2                             | 114      |                |             | 183          |
| Provision   | 158  | 566                             | (288)                        | 75                            | 55       | (53)           | 237         | 750          |
| Ending balance at March 31, 2013  | \$ 3,199                                   | \$ 3,523                        | \$ 8,779                     | \$ 2,071                      | \$ 357   | \$ 833         | \$ 997      | \$ 19,759    |
| Amount of allowance for loan losses for loans deemed to be impaired     | \$ 1,000                                   | \$ 103                          | \$ 396                       | \$ 155                        |          | \$ 96          |             | 1,750        |
| Amount of allowance for loan losses for loans not deemed to be impaired | \$ 2,199                                   | \$ 3,420                        | \$ 8,383                     | \$ 1,916                      | \$ 357   | \$ 737         | \$ 997      | \$ 18,009    |
| <b>Loans:</b>   |  |                                 |                              |                               |          |                |             |              |
| Ending balance  | \$ 34,021                                  | \$ 110,537                      | \$ 570,441                   | \$ 292,871                    | \$ 7,910 | \$ 121,989     |             | \$ 1,137,769 |
| Loans deemed to be impaired   | \$ 1,500                                   | \$ 1,396                        | \$ 2,262                     | \$ 1,232                      |          | \$ 96          |             | \$ 6,486     |
| Loans not deemed to be impaired   | \$ 32,521                                  | \$ 109,141                      | \$ 568,179                   | \$ 291,639                    | \$ 7,910 | \$ 121,893     |             | \$ 1,131,283 |





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Further information pertaining to the allowance for loan losses for three months ending March 31, 2012 follows:

|  | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Commercial<br>Real<br>Estate | Residential<br>Real<br>Estate | Consumer | Home<br>Equity | Unallocated | Total      |
|--|--|---------------------------------|------------------------------|-------------------------------|----------|----------------|-------------|------------|
|  | (Dollars in thousands)                     |                                 |                              |                               |          |                |             |            |
| <b>Allowance for loan losses:</b>  |  |                                 |                              |                               |          |                |             |            |
| <b>Balance at December 31, 2011</b>  | \$ 2,893                                   | \$ 3,139                        | \$ 6,566                     | \$ 1,886                      | \$ 356   | \$ 704         | \$ 1,030    | \$ 16,574  |
| <b>Charge-offs</b>   |  | (111)                           |                              | (159)                         | (154)    |                |             | (424)      |
| <b>Recoveries</b>  |  | 42                              | 1                            | 5                             | 136      |                |             | 184        |
| <b>Provision</b>   | 27   | 150                             | 774                          | 52                            | (21)     | 37             | 81          | 1,100      |
| <b>Ending balance at March 31, 2012</b>  | \$ 2,920                                   | \$ 3,220                        | \$ 7,341                     | \$ 1,784                      | \$ 317   | \$ 741         | \$ 1,111    | \$ 17,434  |
| <b>Amount of allowance for loan losses for loans deemed to be impaired</b>     | \$ 1,000                                   | \$ 493                          | \$ 525                       | \$ 93                         | \$       | \$             | \$          | 2,111      |
| <b>Amount of allowance for loan losses for loans not deemed to be impaired</b> | \$ 1,920                                   | \$ 2,727                        | \$ 6,816                     | \$ 1,691                      | \$ 317   | \$ 741         | \$ 1,111    | \$ 15,323  |
| <b>Loans:</b>  |  |                                 |                              |                               |          |                |             |            |
| <b>Ending balance</b>  | \$ 36,937                                  | \$ 81,882                       | \$ 502,413                   | \$ 249,981                    | \$ 6,946 | \$ 109,817     | \$          | \$ 987,976 |
| <b>Loans deemed to be impaired</b>   | \$ 1,500                                   | \$ 1,721                        | \$ 4,541                     | \$ 515                        | \$       | \$             | \$          | \$ 8,277   |
| <b>Loans not deemed to be impaired</b>   | \$ 35,437                                  | \$ 80,161                       | \$ 497,872                   | \$ 249,466                    | \$ 6,946 | \$ 109,817     | \$          | \$ 979,699 |

The Company utilizes a six grade internal loan rating system for commercial real estate, construction and commercial loans as follows:

Loans rated 1-3 (Pass):

Loans in this category are considered pass rated loans with low to average risk.

Loans rated 4 (Monitor):

These loans represent classified loans that management is closely monitoring for credit quality. These loans have had or may have minor credit quality deterioration as of March 31, 2013 and December 31, 2012.

Loans rated 5 (Substandard):

Substandard loans represent classified loans that management is closely monitoring for credit quality. These loans have had more significant credit quality deterioration as of March 31, 2013 and December 31, 2012.

Loans rated 6 (Doubtful):

Doubtful loans represent classified loans that management is closely monitoring for credit quality. These loans had more significant credit quality deterioration as of March 31, 2013 and December 31, 2012 and are doubtful for full collection.

Impaired:

Impaired loans represent classified loans that management is closely monitoring for credit quality. A loan is classified as impaired when it is probable that the Company will be unable to collect all amounts due.

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The following table presents the Company's loans by risk rating at March 31, 2013.

|                        | Construction<br>and land<br>development | Commercial<br>and<br>industrial | Commercial<br>real<br>estate |
|------------------------|---|---------------------------------|------------------------------|
|                        | (Dollars in thousands)                  |                                 |                              |
| <b>Grade:</b>          |   |                                 |                              |
| <b>1-3 (Pass)</b>      | \$ 25,095                               | \$ 108,669                      | \$ 563,658                   |
| <b>4 (Monitor)</b>     | 7,426                                   | 472                             | 4,521                        |
| <b>5 (Substandard)</b> |   |                                 |                              |
| <b>6 (Doubtful)</b>    |   |                                 |                              |
| <b>Impaired</b>        | 1,500                                   | 1,396                           | 2,262                        |
| <b>Total</b>           | <b>\$ 34,021</b>                        | <b>\$ 110,537</b>               | <b>\$ 570,441</b>            |

The following table presents the Company's loans by risk rating at December 31, 2012.

|                        | Construction<br>and land<br>development | Commercial<br>and<br>industrial | Commercial<br>real<br>estate |
|------------------------|---|---------------------------------|------------------------------|
|                        | (Dollars in thousands)                  |                                 |                              |
| <b>Grade:</b>          |   |                                 |                              |
| <b>1-3(Pass)</b>       | \$ 29,719                               | \$ 86,587                       | \$ 569,760                   |
| <b>4 (Monitor)</b>     | 7,399                                   | 606                             | 4,424                        |
| <b>5 (Substandard)</b> |   |                                 |                              |
| <b>6 (Doubtful)</b>    |   |                                 |                              |
| <b>Impaired</b>        | 1,500                                   | 1,282                           | 2,281                        |
| <b>Total</b>           | <b>\$ 38,618</b>                        | <b>\$ 88,475</b>                | <b>\$ 576,465</b>            |

The Company utilized payment performance as credit quality indicators for residential real estate, consumer and overdrafts, and the home equity portfolio. The indicators are depicted in the table aging of past due loans, below.

Further information pertaining to the allowance for loan losses at March 31, 2013 follows:

|  | Accruing<br>30-89<br>Days<br>Past<br>Due | Non Accrual | Accrual<br>Greater<br>Than<br>90 Days | Total<br>Past Due | Current Loans | Total     |
|--|--|-------------|---------------------------------------|-------------------|---------------|-----------|
|  | (Dollars in thousands)                   |             |                                       |                   |               |           |
| <b>Construction and land development</b> | \$ 2,395                                 | \$ 1,500    | \$                                    | \$ 3,895          | \$ 30,126     | \$ 34,021 |
| <b>Commercial and industrial</b>         | 904                                      | 803         |                                       | 1,707             | 108,830       | 110,537   |
| <b>Commercial real estate</b>            | 2,193                                    | 660         |                                       | 2,853             | 567,588       | 570,441   |
| <b>Residential real estate</b>           | 2,923                                    | 1,150       |                                       | 4,073             | 288,798       | 292,871   |
| <b>Consumer and overdrafts</b>           | 23                                       | 31          |                                       | 54                | 7,856         | 7,910     |
| <b>Home equity</b>                       | 1,308                                    |             |                                       | 1,308             | 120,681       | 121,989   |

|              |                 |                 |                  |                     |                     |
|--------------|-----------------|-----------------|------------------|---------------------|---------------------|
| <b>Total</b> | <b>\$ 9,746</b> | <b>\$ 4,144</b> | <b>\$ 13,890</b> | <b>\$ 1,123,879</b> | <b>\$ 1,137,769</b> |
|--------------|-----------------|-----------------|------------------|---------------------|---------------------|

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Further information pertaining to the allowance for loan losses at December 31, 2012 follows:

|                                   | Accruing<br>30-89 Days<br>Past<br>Due | Non Accrual     | Accrual<br>Greater<br>Than<br>90 Days | Total<br>Past Due | Current Loans       | Total               |
|-----------------------------------|---------------------------------------|-----------------|---------------------------------------|-------------------|---------------------|---------------------|
|                                   | (Dollars in thousands)                |                 |                                       |                   |                     |                     |
| Construction and land development | \$                                    | \$ 1,500        | \$                                    | \$ 1,500          | \$ 37,118           | \$ 38,618           |
| Commercial and industrial         | 1,256                                 | 676             |                                       | 1,932             | 86,543              | 88,475              |
| Commercial real estate            | 3,450                                 | 674             |                                       | 4,124             | 572,341             | 576,465             |
| Residential real estate           | 864                                   | 1,597           |                                       | 2,461             | 279,396             | 281,857             |
| Consumer and overdrafts           | 32                                    | 24              |                                       | 56                | 7,394               | 7,450               |
| Home equity                       | 1,088                                 |                 |                                       | 1,088             | 117,835             | 118,923             |
| <b>Total</b>                      | <b>\$ 6,690</b>                       | <b>\$ 4,471</b> | <b>\$</b>                             | <b>\$ 11,161</b>  | <b>\$ 1,100,627</b> | <b>\$ 1,111,788</b> |

A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is impaired, The Company measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, the Company measures impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. The Company's policy for recognizing interest income on impaired loans is contained within Note 1 of the consolidated financial statements.

The following is information pertaining to impaired loans for March 31, 2013:

|   | Carrying Value         | Unpaid<br>Principal<br>Balance | Required<br>Reserve | Average<br>Carrying<br>Value | Interest<br>Income<br>Recognized |
|---|------------------------|--------------------------------|---------------------|------------------------------|----------------------------------|
|   | (Dollars in thousands) |                                |                     |                              |                                  |
| <b>With no required reserve recorded:</b> |                        |                                |                     |                              |                                  |
| Construction and land development         | \$                     | \$                             | \$                  | \$                           | \$                               |
| Commercial and industrial                 | 566                    | 1,058                          |                     | 545                          |                                  |
| Commercial real estate                    | 165                    | 198                            |                     | 167                          |                                  |
| Residential real estate                   | 319                    | 321                            |                     | 102                          |                                  |
| Consumer                                  |                        |                                |                     |                              |                                  |
| Home equity                               |                        |                                |                     |                              |                                  |
| <b>Total</b>                              | <b>\$ 1,050</b>        | <b>\$ 1,577</b>                | <b>\$</b>           | <b>\$ 814</b>                | <b>\$</b>                        |
| <b>With required reserve recorded:</b>    |                        |                                |                     |                              |                                  |
| Construction and land development         | \$ 1,500               | \$ 3,292                       | \$ 1,000            | \$ 1,500                     | \$                               |
| Commercial and industrial                 | 830                    | 1,046                          | 103                 | 840                          | 9                                |
| Commercial real estate                    | 2,097                  | 2,146                          | 396                 | 2,105                        | 24                               |
| Residential real estate                   | 913                    | 995                            | 155                 | 779                          |                                  |
| Consumer                                  |                        |                                |                     |                              |                                  |
| Home equity                               | 96                     | 96                             | 96                  | 96                           |                                  |
| <b>Total</b>                              | <b>\$ 5,436</b>        | <b>\$ 7,575</b>                | <b>\$ 1,750</b>     | <b>\$ 5,320</b>              | <b>\$ 33</b>                     |

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|  |                 |                 |                 |                 |              |
|--|-----------------|-----------------|-----------------|-----------------|--------------|
| <b>Total:</b>                            |                 |                 |                 |                 |              |
| <b>Construction and land development</b> | <b>\$ 1,500</b> | <b>\$ 3,292</b> | <b>\$ 1,000</b> | <b>\$ 1,500</b> | <b>\$</b>    |
| <b>Commercial and industrial</b>         | <b>1,396</b>    | <b>2,104</b>    | <b>103</b>      | <b>1,385</b>    | <b>9</b>     |
| <b>Commercial real estate</b>            | <b>2,262</b>    | <b>2,344</b>    | <b>396</b>      | <b>2,272</b>    | <b>24</b>    |
| <b>Residential real estate</b>           | <b>1,232</b>    | <b>1,316</b>    | <b>155</b>      | <b>881</b>      |              |
| <b>Consumer</b>                          |                 |                 |                 |                 |              |
| <b>Home equity</b>                       | <b>96</b>       | <b>96</b>       | <b>96</b>       | <b>96</b>       |              |
| <b>Total</b>                             | <b>\$ 6,486</b> | <b>\$ 9,152</b> | <b>\$ 1,750</b> | <b>\$ 6,134</b> | <b>\$ 33</b> |

The following is information pertaining to impaired loans for March 31, 2012:

|   | Carrying Value  | Unpaid<br>Principal<br>Balance | Required<br>Reserve<br>(Dollars in thousands) | Average<br>Carrying Value | Interest<br>Income<br>Recognized |
|---|-----------------|--------------------------------|---|---------------------------|----------------------------------|
| <b>With no required reserve recorded:</b> |                 |                                |   |                           |                                  |
| Construction and land development         | \$              | \$                             | \$  | \$ 1,125                  | \$                               |
| Commercial and industrial                 | 214             | 259                            |   | 357                       |                                  |
| Commercial real estate                    | 179             | 202                            |   | 181                       |                                  |
| Residential real estate                   | 32              | 32                             |   | 145                       |                                  |
| Consumer                                  |                 |                                |   |                           |                                  |
| Home equity                               |                 |                                |   |                           |                                  |
| <b>Total</b>                              | <b>\$ 425</b>   | <b>\$ 493</b>                  | <b>\$</b>                                     | <b>\$ 1,808</b>           | <b>\$</b>                        |
| <b>With required reserve recorded:</b>    |                 |                                |   |                           |                                  |
| Construction and land development         | 1,500           | \$ 3,292                       | \$ 1,000                                      | \$ 375                    | \$                               |
| Commercial and industrial                 | 1,507           | 1,730                          | 493   | 1,285                     | 14                               |
| Commercial real estate                    | 4,362           | 4,394                          | 525   | 4,002                     | 34                               |
| Residential real estate                   | 483             | 482                            | 93  | 789                       | 1                                |
| Consumer                                  |                 |                                |   |                           |                                  |
| Home equity                               |                 |                                |   |                           |                                  |
| <b>Total</b>                              | <b>\$ 7,852</b> | <b>\$ 9,898</b>                | <b>\$ 2,111</b>                               | <b>\$ 6,451</b>           | <b>\$ 49</b>                     |
| <b>Total:</b>                             |                 |                                |   |                           |                                  |
| Construction and land development         | \$ 1,500        | \$ 3,292                       | \$ 1,000                                      | \$ 1,500                  | \$                               |
| Commercial and industrial                 | 1,721           | 1,989                          | 493   | 1,642                     | 14                               |
| Commercial real estate                    | 4,541           | 4,596                          | 525   | 4,183                     | 34                               |
| Residential real estate                   | 515             | 514                            | 93  | 934                       | 1                                |
| Consumer                                  |                 |                                |   |                           |                                  |
| Home equity                               |                 |                                |   |                           |                                  |
| <b>Total</b>                              | <b>\$ 8,277</b> | <b>\$ 10,391</b>               | <b>\$ 2,111</b>                               | <b>\$ 8,259</b>           | <b>\$ 49</b>                     |

There were no troubled debt restructurings occurring during the three month periods ended March 31, 2012 or March 31, 2013.

**Table of Contents****Note 7. Reclassifications Out of Accumulated Other Comprehensive Income (a)**

For the period ended March 31, 2013: (in thousands)

| Details about Accumulated<br>Other Comprehensive<br>Income Components | Amount Reclassified<br>from<br>Accumulated<br>Other Comprehensive<br>Income | Affected Line Item<br>in the Statement<br>Where Net Income<br>is Presented |
|---|---|--|
| Unrealized gains and losses on available-for-sale securities          | \$ 883  | Net gains on sales of investments  |
|   | (350)   | Provision for income taxes   |
|   | \$ 533  | Net income   |
| Amortization of defined benefit pension items                         |   |  |
| Prior-service costs   | \$ (3) (b)  | Salaries and employee benefits   |
| Actuarial gains (losses)  | (287) (b)   | Salaries and employee benefits   |
| Total before tax  | (290)   | Income before taxes  |
| Tax (expense) or benefit  | 117   | Provision for income taxes   |
| Net of tax  | \$ (173)  | Net income   |
| Total reclassifications for the period                                | \$ 360  | Net income, net of tax   |

(a) Amounts in parentheses indicate debits to profit/loss.

(b) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see employee benefits footnote (Note 9) for additional details).

**Note 8. Earnings per Share ( EPS )**

Class A and Class B shares participate equally in undistributed earnings. Under the Company's Articles of Organization, the holders of Class A Common Stock are entitled to receive dividends per share equal to at least 200% of dividends paid, if any, from time to time, on each share of Class B Common Stock.

Diluted EPS includes the dilutive effect of common stock equivalents; basic EPS excludes all common stock equivalents. The only common stock equivalents for the Company are the stock options discussed below. The dilutive effect of these stock options for 2013 and 2012 was an increase of 939 and 963 shares, respectively.

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The following table is a reconciliation of basic EPS and diluted EPS for the three months ended March 31,

|  | 2013      | 2012      |
|--|-----------|-----------|
| Basic EPS Computation:                                 |           |           |
| (in thousands except share and per share data)         |           |           |
| Numerator:   |           |           |
| Net income, Class A                                    | \$ 3,502  | \$ 2,973  |
| Net income, Class B                                    | 974       | 835       |
| Denominator:   |           |           |
| Weighted average shares outstanding, Class A           | 3,569,546 | 3,550,993 |
| Weighted average shares outstanding, Class B           | 1,986,880 | 1,993,755 |
| Basic EPS, Class A                                     | \$ 0.98   | \$ 0.84   |
| Basic EPS, Class B                                     | 0.49      | 0.42      |
| Diluted EPS Computation:                               |           |           |
| Numerator:   |           |           |
| Net income, Class A                                    | \$ 3,502  | \$ 2,973  |
| Net income, Class B                                    | 974       | 835       |
| Total net income, for diluted EPS, Class A computation |           |           |
|  | 4,476     | 3,808     |
| Denominator:   |           |           |
| Weighted average shares outstanding, basic, Class A    | 3,569,546 | 3,550,993 |
| Weighted average shares outstanding, Class B           | 1,986,880 | 1,993,755 |
| Dilutive effect of Class A stock options               | 939       | 963       |
| Weighted average shares outstanding diluted, Class A   | 5,557,365 | 5,545,711 |
| Weighted average shares outstanding, Class B           | 1,986,880 | 1,993,755 |
| Diluted EPS, Class A                                   | \$ 0.81   | \$ 0.69   |
| Diluted EPS, Class B                                   | 0.49      | 0.42      |

**Note 9. Employee Benefits**

The Company provides pension benefits to its employees under a noncontributory, defined benefit plan which is funded on a current basis in compliance with the requirements of the Employee Retirement Income Security Act of 1974 ( ERISA ) and recognizes costs over the estimated employee service period.

The Company also has a Supplemental Executive Insurance/Retirement Plan (the Supplemental Plan ) which is limited to certain officers and employees of the Company. The Supplemental Plan is accrued on a current basis and recognizes costs over the estimated employee service period.

Executive officers of the Company and its subsidiaries who have at least one year of service may participate in the Supplemental Plan. The Supplemental Plan is voluntary and participants are required to contribute to its cost. Life insurance policies, which are owned by the Company, are purchased covering the lives of each participant.



**Table of Contents****Components of Net Periodic Benefit Cost for the Three Months Ended March 31,**

|   | Pension Benefits |        | Supplemental Insurance/<br>Retirement Plan |        |
|---|------------------|--------|--|--------|
|   | 2013             | 2012   | 2013                                       | 2012   |
|   | (In thousands)   |        |  |        |
| Service cost                            | \$ 299           | \$ 274 | \$ 381                                     | \$ 356 |
| Interest                                | 314              | 324    | 267  | 231    |
| Expected return on plan assets          | (470)            | (410)  |  |        |
| Recognized prior service cost (benefit) | (26)             | (26)   | 29   | 29     |
| Recognized net actuarial losses         | 158              | 184    | 129  | 84     |
| Net periodic benefit cost               | \$ 275           | \$ 346 | \$ 806                                     | \$ 700 |

**Contributions**

The Company currently intends to contribute \$1,800,000 to the Pension Plan in 2013. As of March 31, 2013, \$450,000 of the contribution had been made. The Company expects to contribute an additional \$1,350,000 by the end of the year. Also, an additional \$2,819,000 was contributed to the Pension Plan during the first quarter of 2013 to reduce variable annual premiums payable to Pension Benefit Guarantee Corporation.

**Note 10. Fair Value Measurements**

The Company follows FASB ASC 820-10, *Fair Value Measurements and Disclosures*, (formerly SFAS 157, *Fair Value Measurements*, ) which among other things, requires enhanced disclosures about assets and liabilities carried at fair value. ASC 820-10 establishes a hierarchical disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The three broad levels of the hierarchy are as follows:

**Level I** Quoted prices are available in active markets for identical assets or liabilities as of the reported date. The type of financial instruments included in Level I are highly liquid cash instruments with quoted prices such as G-7 government, agency securities, listed equities and money market securities, as well as listed derivative instruments.

**Level II** Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed. Instruments which are generally included in this category are corporate bonds and loans, mortgage whole loans, municipal bonds and OTC derivatives.

**Level III** Instruments that have little to no pricing observability as of the reported date. These financial instruments do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation. Instruments that are included in this category generally include certain commercial mortgage loans, certain private equity investments, distressed debt, non-investment grade residual interests in securitizations, as well as certain highly structured OTC derivative contracts.

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The results of the fair value hierarchy as of March 31, 2013, are as follows:

Financial Instruments Measured at Fair Value on a Recurring Basis:

|   | Carrying Value      | Securities AFS Fair Value Measurements Using     |   |   |
|---|---------------------|--|---|---|
|   |                     | Quoted Prices                                    |   |   |
|   |                     | In Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) |
|   |                     | (Level 1)  | (Level 2)                               | (Level 3)                                       |
|   |                     | (In thousands)                                   |   |   |
| U.S. Treasury   | \$ 2,001            | \$   | \$ 2,001                                | \$  |
| U.S. Government Sponsored Enterprises                           | 175,215             |  | 175,215                                 |   |
| SBA Backed Securities   | 8,014               |  | 8,014                                   |   |
| U.S. Government Agency and Sponsored Mortgage Backed Securities | 1,165,036           |  | 1,165,036                               |   |
| Privately Issued Residential Mortgage Backed Securities         | 2,820               |  | 2,820                                   |   |
| Obligations Issued by States and Political Subdivisions         | 51,353              |  | 1,717                                   | 49,636  |
| Other Debt Securities   | 2,238               |  | 2,238                                   |   |
| Equity Securities   | 583                 | 241  |   | 342   |
| <b>Total</b>  | <b>\$ 1,407,260</b> | <b>\$ 241</b>                                    | <b>\$ 1,357,041</b>                     | <b>\$ 49,978</b>                                |

Financial Instruments Measured at Fair Value on a Non-recurring Basis:

|                       |              |              |
|-----------------------|--------------|--------------|
| <b>Impaired Loans</b> | <b>3,758</b> | <b>3,758</b> |
|-----------------------|--------------|--------------|

Impaired loan balances represent those collateral dependent loans where management has estimated the credit loss by comparing the loan's carrying value against the expected realizable fair value of the collateral. Specific provisions relate to impaired loans recognized for the three month period ended March 31, 2013 amounted to \$24,000. The Company uses appraisals, discounted as appropriate, based on management's observations of the local real estate market for loans in this category.

There were no transfers between level 1 and 2 for the three months ended March 31, 2013. There were no liabilities measured at fair value on a recurring or nonrecurring basis during the three month period ended March 31, 2013.

The following table presents additional information about assets measured at fair value on a recurring and nonrecurring basis for which the Company has utilized Level 3 inputs to determine fair value (dollars in thousands). Management continues to monitor the assumptions used to value the assets listed below.

| Asset             | Fair Value | Valuation Technique         | Unobservable Input        | Unobservable Input Value or Range |
|-------------------|------------|-----------------------------|---------------------------|-----------------------------------|
| Securities AFS(4) | \$ 49,978  | Discounted cash flow        | Discount rate             | 0% -1% (3)                        |
| Impaired Loans    | 3,758      | Appraisal of collateral (1) | Appraisal adjustments (2) | 0%-25% discount                   |

(1)

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Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.

- (2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated expenses.
- (3) Weighted averages
- (4) Municipal securities generally have maturities of one year or less and, therefore, the amortized cost equates to the fair value.

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The changes in Level 3 securities for the three-month period ended March 31, 2013 are shown in the table below:

|                                     | Auction<br>Rate<br>Securities | Obligations<br>Issued by States<br>& Political<br>Subdivisions<br>(In thousands) | Equity<br>Securities | Total            |
|-------------------------------------|-------------------------------|--|----------------------|------------------|
| <b>Balance at December 31, 2012</b> | <b>\$ 3,963</b>               | <b>\$ 49,477</b>   | <b>\$ 342</b>        | <b>\$ 53,782</b> |
| <b>Purchases</b>                    |                               | <b>6,179</b>   |                      | <b>6,179</b>     |
| <b>Maturities and calls</b>         |                               | <b>(9,974)</b>   |                      | <b>(9,974)</b>   |
| <b>Amortization</b>                 |                               | <b>(9)</b>   |                      | <b>(9)</b>       |
| <b>Changes in fair value</b>        |                               |  |                      |                  |
| <b>Balance at March 31, 2013</b>    | <b>\$ 3,963</b>               | <b>\$ 45,673</b>   | <b>\$ 342</b>        | <b>\$ 49,978</b> |

The amortized cost of Level 3 securities was \$50,701,000 at March 31, 2013 with an unrealized loss of \$723,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.

The changes in Level 3 securities for the three-month period ended March 31, 2012, are shown in the table below:

|                                     | Auction Rate<br>Securities | Obligations<br>Issued by States<br>& Political<br>Subdivisions<br>(In thousands) | Equity<br>Securities | Total            |
|-------------------------------------|----------------------------|--|----------------------|------------------|
| <b>Balance at December 31, 2011</b> | <b>\$ 3,725</b>            | <b>\$ 14,772</b>   | <b>\$ 417</b>        | <b>\$ 18,914</b> |
| <b>Purchases</b>                    |                            | <b>12,730</b>  |                      | <b>12,730</b>    |
| <b>Maturities and calls</b>         |                            | <b>(3,434)</b>   | <b>(23)</b>          | <b>(3,457)</b>   |
| <b>Amortization</b>                 |                            | <b>(11)</b>  |                      | <b>(11)</b>      |
| <b>Balance at March 31, 2012</b>    | <b>\$ 3,725</b>            | <b>\$ 24,057</b>   | <b>\$ 394</b>        | <b>\$ 28,176</b> |

The amortized cost of Level 3 securities was \$29,135,000 at March 31, 2012 with an unrealized loss of \$959,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.

**Note 11. Fair Values of Financial Instruments**

The following methods and assumptions were used by the Company in estimating fair values of its financial instruments. Excluded from this disclosure are all nonfinancial instruments. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument, including estimates of timing, amount of expected future cash flows and the credit standing of the issuer. Such estimates do not consider the tax impact of the realization of unrealized gains or losses. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial instrument. Care should be exercised in deriving conclusions about our business, its value or financial position based on the fair value information of financial instruments presented below.

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Securities held-to-maturity: The fair values of these securities were based on quoted market prices, where available, as provided by third-party investment portfolio pricing vendors. If quoted market prices were not available, fair values provided by the vendors were based on quoted market prices of comparable instruments in active

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markets and/or based on a matrix pricing methodology which employs The Bond Market Association's standard calculations for cash flow and price/yield analysis, live benchmark bond pricing and terms/condition data available from major pricing sources. Management regards the inputs and methods used by third party pricing vendors to be Level 2 inputs and methods as defined in the fair value hierarchy provided by FASB.

Loans: For variable-rate loans, that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair value of other loans is estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Incremental credit risk for nonperforming loans has been considered.

Time deposits: The fair value of time deposits was estimated using a discounted cash flow approach that applies prevailing market interest rates for similar maturity instruments. The fair values of the Company's time deposit liabilities do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value.

Other borrowed funds: The fair value of other borrowed funds is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other borrowed funds of similar remaining maturities.

Subordinated debentures: The fair value of subordinated debentures is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other subordinated debentures of similar remaining maturities.

The following presents (in thousands) the carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company's financial instruments as of March 31, 2013 and December 31, 2012. This table excludes financial instruments for which the carrying amount approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, short-term investments, FHLBB stock and accrued interest receivable. Financial liabilities for which the fair value approximates carrying value include non-maturity deposits, short-term borrowings and accrued interest payable.

|                             | Carrying Amount | Estimated Fair Value | Fair Value Measurements |                |                |
|-----------------------------|-----------------|----------------------|-------------------------|----------------|----------------|
|                             |                 |                      | Level 1 Inputs          | Level 2 Inputs | Level 3 Inputs |
| <b>March 31, 2013</b>       |                 |                      |                         |                |                |
| (in thousand)               |                 |                      |                         |                |                |
| Financial assets:           |                 |                      |                         |                |                |
| Securities held-to-maturity | \$ 260,545      | \$ 266,047           | \$                      | \$ 266,047     | \$             |
| Loans (1)                   | 1,118,010       | 1,155,534            |                         |                | 1,155,534      |
| Financial liabilities:      |                 |                      |                         |                |                |
| Time deposits               | 442,980         | 446,618              |                         | 446,618        |                |
| Other borrowed funds        | 182,144         | 190,725              |                         | 190,725        |                |
| Subordinated debentures     | 36,083          | 43,161               |                         |                | 43,161         |
| <b>December 31, 2012</b>    |                 |                      |                         |                |                |
| Financial assets:           |                 |                      |                         |                |                |
| Securities held-to-maturity | 275,507         | 281,924              |                         | 281,924        |                |
| Loans (1)                   | 1,092,591       | 1,124,716            |                         |                | 1,124,716      |
| Financial liabilities:      |                 |                      |                         |                |                |
| Time deposits               | 419,983         | 424,253              |                         | 424,253        |                |
| Other borrowed funds        | 195,144         | 205,481              |                         | 205,481        |                |
| Subordinated debentures     | 36,083          | 43,423               |                         |                | 43,423         |

(1) Comprised of loans (including collateral dependent impaired loans), net of deferred loan costs and the allowance for loan losses.

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**Note 12. Recent Accounting Developments**

In December 2011, the FASB issued ASU 2011-11, Balance Sheet (Topic 210), *Disclosures about offsetting assets and liabilities*. ASU 2011-11 requires an entity to disclose information about offsetting and related arrangements to enable users of financial statements to understand the effect of those arrangements on its financial position, and to allow investors to better compare financial statements prepared under U.S. GAAP with financial statements prepared under IFRS. The new standards are effective for annual periods beginning January 1, 2013, and interim periods within those annual periods. Retrospective application is required. The Company implemented the provisions of ASU 2011-11 as of January 1, 2013. The adoption of this pronouncement did not have a material effect on the consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02, Comprehensive Income (Topic 220) *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. ASU 2013-02 requires an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income or as a separate disclosure in the notes to the financial statements. The new standard is effective for annual periods beginning January 1, 2013, and interim periods within those annual periods. The Company has presented a separate footnote (Note 7) as a result of this pronouncement.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Executive Overview**

Century Bancorp, Inc. (together with its bank subsidiary, unless the context otherwise requires, the Company) is a Massachusetts state-chartered bank holding company headquartered in Medford, Massachusetts. The Company is a Massachusetts corporation formed in 1972 and has one banking subsidiary (the Bank): Century Bank and Trust Company formed in 1969. At March 31, 2013, the Company had total assets of \$3.2 billion. Currently, the Company operates 25 banking offices in 19 cities and towns in Massachusetts, ranging from Braintree in the south to Andover in the north. The Bank's customers consist primarily of small and medium-sized businesses and retail customers in these communities and surrounding areas, as well as local governments and institutions throughout Massachusetts.

During September 2010, the Company entered into a lease agreement to open a branch located in Andover, Massachusetts. The branch opened on July 16, 2012.

During June 2012, the Company entered into a lease agreement to open a branch located in Wellesley, Massachusetts. The branch opened on November 26, 2012.

During July 2012, the Company received state regulatory approval to close a branch at Chestnut Hill in Newton, Massachusetts. The branch closed on September 21, 2012 and the accounts were temporarily moved to the Brookline, Massachusetts branch. During July 2012, the Company entered into a lease agreement and received regulatory approval to open a branch at a new location at Chestnut Hill in Newton, Massachusetts. The branch is scheduled to open during the fourth quarter of 2013 and the majority of the accounts that were temporarily moved to the Brookline, Massachusetts branch will be moved to the new branch at Chestnut Hill in Newton, Massachusetts.

The Company's results of operations are largely dependent on net interest income, which is the difference between the interest earned on loans and securities and interest paid on deposits and borrowings. The results of operations are also affected by the level of income and fees from loans, deposits, as well as operating expenses, the provision for loan losses, the impact of federal and state income taxes and the relative levels of interest rates and economic activity.

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The Company offers a wide range of services to commercial enterprises, state and local governments and agencies, non-profit organizations and individuals. It emphasizes service to small and medium-sized businesses and retail customers in its market area. The Company makes commercial loans, real estate and construction loans and consumer loans, and accepts savings, time, and demand deposits. In addition, the Company offers to its corporate and institutional customers automated lock box collection services, cash management services and account reconciliation services, and actively promotes the marketing of these services to the municipal market. Also, the Company provides full service securities brokerage services through a program called Investment Services at Century Bank, which is supported by LPL Financial, a third party full-service securities brokerage business.

The Company is also a provider of financial services, including cash management, transaction processing and short term financing to municipalities in Massachusetts and Rhode Island. The Company has deposit relationships with approximately 192 (55%) of the 351 cities and towns in Massachusetts.

Net income for the first quarter ended March 31, 2013 was \$4,476,000, or \$0.81 per Class A share diluted, compared to net income of \$3,808,000, or \$0.69 per Class A share diluted, for the first quarter ended March 31, 2012. Earnings per share (EPS) for each class of stock and time period is as follows:

|             |                | Three months<br>ended<br>March 31,<br>2013 | Three months<br>ended<br>March 31,<br>2012 |
|-------------|----------------|--|--|
| Basic EPS   | Class A common | \$ 0.98                                    | \$ 0.84                                    |
| Basic EPS   | Class B common | \$ 0.49                                    | \$ 0.42                                    |
| Diluted EPS | Class A common | \$ 0.81                                    | \$ 0.69                                    |
| Diluted EPS | Class B common | \$ 0.49                                    | \$ 0.42                                    |

Net interest income totaled \$14.5 million for the first three months of 2013 compared to \$14.4 million for the same period in 2012. The 1.0% increase in net interest income for the period is due to a 13.0% increase in the average balances of earning assets, combined with a similar increase in average deposits. The net interest margin decreased from 2.48% on a fully taxable equivalent basis in 2012 to 2.25% on the same basis for 2013. This was primarily the result of a decrease in asset yields. Also, interest expense decreased primarily as a result of the continued decline in market rates.

The trends in the net interest margin are illustrated in the graph below:

Pricing discipline occurred through the first quarter of 2011. The net interest margin fell somewhat during the second quarter of 2011 mainly as a result of increased deposits and corresponding lower yield short-term investments. During the third



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quarter of 2011 through the third quarter of 2012, management stabilized the net interest margin by continuing to lower cost of funds, and by deploying excess liquidity through expansion of the investment portfolio. Also, the Company collected approximately \$3,000,000 of prepayment penalties during the first three quarters of 2012. The primary factor accounting for the decrease in the net interest margin for the fourth quarter of 2012 and first quarter of 2013 was an additional large influx of deposits. Management invested the funds in shorter term securities.

While management will continue its efforts to improve the net interest margin, there can be no assurance that certain factors beyond its control, such as the prepayment of loans and changes in market interest rates, will continue to positively impact the net interest margin.

For the three months ended March 31, 2013, the loan loss provision was \$750,000 compared to a provision of \$1.1 million for the same period last year. The decrease in the provision was primarily as a result of a lower level of charge-off activity. Nonperforming loans decreased to \$4.1 million at March 31, 2013 from \$4.6 million on March 31, 2012.

The Company capitalized on favorable market conditions for the first quarter ended March 31, 2013 and realized net gains on sales of investments of \$883,000 as compared to \$148,000 for the same period in 2012. Included in operating expenses for the first three months ended March 31, 2013 are FDIC assessments of \$400,000 compared to \$407,000 million for the same period in 2012.

For the first three months of 2013, the Company's effective income tax rate was 6.0% compared to 7.6% for last year's corresponding period. The effective income tax rate decreased primarily as a result of an increase in tax-exempt income.

## **Financial Condition**

### **Loans**

On March 31, 2013, total loans outstanding were \$1.1 billion, an increase of 2.3% from the total on December 31, 2012. At March 31, 2013, commercial real estate loans accounted for 50.1% and residential real estate loans, including home equity loans, accounted for 36.5% of total loans.

Commercial and industrial loans increased to \$110.5 million at March 31, 2013 from \$88.5 million at December 31, 2012, primarily as a result of an increase in tax-exempt financing. Construction loans decreased to \$34.0 million at March 31, 2013 from \$38.6 million on December 31, 2012, primarily as a result of loan payments.

### **Allowance for Loan Losses**

The allowance for loan loss at March 31, 2013 was \$19.8 million as compared to \$19.2 million at December 31, 2012. The increase was due to the increase in the size and composition of the loan portfolio as well as qualitative factors. Also, the level of the allowance for loan losses to total loans increased from 1.73% at December 31, 2012 to 1.74% at March 31, 2013. In evaluating the allowance for loan losses the Company considered the following categories to be higher risk:

Construction loans: The outstanding loan balance of construction loans at March 31, 2013 is \$34.0 million as compared to \$38.6 million at December 31, 2012. A major factor in nonaccrual loans is one large construction loan. Based on this fact, and the general local conditions facing construction, management closely monitors all construction loans and considers this type of loans to be higher risk.

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Higher balance loans: Loans greater than \$1.0 million are considered high balance loans. The balance of these loans is \$576.7 million at March 31, 2013 as compared to \$567.3 million at December 31, 2012. These loans are considered higher risk due to the concentration in individual loans. Additional allowance allocations are made based upon the level of high balance loans. Included in high balance loans are loans greater than \$10.0 million. The balance of these loans, which is included in the loans greater than \$1.0 million category, is \$262.4 million, at March 31, 2013 as compared to \$245.2 million at December 31, 2012. Additional allowance allocations are made based upon the level of this type of high balance loans that is separate and greater than the \$1.0 million allocation.

Small business loans: The outstanding loan balances of small business loans is \$41.2 million at March 31, 2013 as compared to \$42.0 million at December 31, 2012. These are considered higher risk loans because small businesses have been negatively impacted by the current economic conditions. In a liquidation scenario, the collateral, if any, is often not sufficient to fully recover the outstanding balance of the loan. As a result, the Company often seeks additional collateral prior to renewing maturing small business loans. In addition, the payment status of the loans is monitored closely in order to initiate collection efforts in a timely fashion.

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated:

|  | Three months ended<br>March 31,<br>(in thousands) |           |
|--|---|-----------|
|  | 2013  | 2012      |
| Allowance for loan losses, beginning of period | \$ 19,197   | \$ 16,574 |
| Loans charged off                              | (371)   | (424)     |
| Recoveries on loans previously charged-off     | 183   | 184       |
| Net charge-offs                                | (188)   | (240)     |
| Provision charged to expense                   | 750   | 1,100     |
| Allowance for loan losses, end of period       | \$ 19,759   | \$ 17,434 |

The Company may experience increased levels of nonaccrual loans if borrowers are negatively impacted by future negative economic conditions. Management continually monitors trends in the loan portfolio to determine the appropriate level of allowance for loan losses. At the current time, management believes that the allowance for loan losses is adequate.

**Nonperforming Assets**

The following table sets forth information regarding nonperforming assets held by the Bank at the dates indicated:

|   | March 31, 2013         | December 31, 2012 |
|---|------------------------|-------------------|
|   | (Dollars in thousands) |                   |
| Nonaccruing loans                                 | \$ 4,144               | \$ 4,471          |
| Loans past due 90 days or more and still accruing | \$                     | \$                |
| Nonaccruing loans as a percentage of total loans  | 0.36%                  | 0.40%             |
| Accruing troubled debt restructures               | \$ 3,023               | \$ 3,048          |

Loans past due greater than 90 days and accruing represent loans that matured and the borrower has continued to make regular principal and interest payments as if the loan had been renewed when, in fact, renewal had not yet taken place. It is expected that the loans will be renewed or paid in full without any loss.

**Table of Contents****Cash and Cash Equivalents**

Cash and cash equivalents increased during the first quarter of 2013. This was primarily the result of an influx of deposits during the quarter.

**Short-term Investments**

Short-term investments decreased mainly as a result of decreases in shorter term lower yielding investments.

**Investments**

Management continually evaluates its investment alternatives in order to properly manage the overall balance sheet mix. The timing of purchases, sales and reinvestments, if any, will be based on various factors including expectation of

movements in market interest rates, deposit flows and loan demand. Notwithstanding these events, it is the intent of management to grow the earning asset base mainly through loan originations while funding this growth through a mix of retail deposits, FHLB advances, and retail repurchase agreements.

**Securities Available-for-Sale (at Fair Value)**

|   | March 31, 2013      | December 31, 2012   |
|---|---------------------|---------------------|
|   | (In thousands)      |                     |
| U.S. Treasury   | \$ 2,001            | \$ 2,004            |
| U.S. Government Sponsored Enterprises                   | 175,215             | 130,340             |
| Small Business Administration                           | 8,014               | 8,156               |
| U.S Government Agency and Sponsored Enterprise          |                     |                     |
| Mortgage-backed Securities                              | 1,165,036           | 1,233,357           |
| Privately Issued Residential Mortgage-backed Securities | 2,820               | 2,947               |
| Obligations issued by States and Political Subdivisions | 51,353              | 55,174              |
| Other Debt Securities                                   | 2,238               | 2,253               |
| Equity Securities                                       | 583                 | 570                 |
| <b>Total Securities Available for-Sale</b>              | <b>\$ 1,407,260</b> | <b>\$ 1,434,801</b> |

During the first three months of 2013 the Company capitalized on favorable market conditions and realized \$883,000 of gains on sales of investments. The sales of investments represented 16 U.S. Government Sponsored Enterprise bonds totaling \$87,570,000.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

**Securities Held-to-Maturity (at Amortized Cost)**

|   | March 31, 2013    | December 31, 2012 |
|---|-------------------|-------------------|
|   | (In thousands)    |                   |
| U.S. Government Sponsored Enterprises           | \$ 17,746         | \$ 17,747         |
| U.S. Government Agency and Sponsored Enterprise |                   |                   |
| Mortgage-backed Securities                      | 242,799           | 257,760           |
| <b>Total Securities Held-to-Maturity</b>        | <b>\$ 260,545</b> | <b>\$ 275,507</b> |

At March 31, 2013 and December 31, 2012, all mortgage-backed securities are obligations of U.S. Government Sponsored Enterprises.



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Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

### Securities Available-for-Sale

The securities available-for-sale portfolio totaled \$1.4 billion at March 31, 2013, a decrease of 1.9% from December 31, 2012. Purchases of securities available-for-sale totaled \$155.4 million for the three months ended March 31, 2013. The portfolio is concentrated in United States Government Sponsored Enterprises, Mortgage-backed Securities and Obligations issued by States and Political Subdivisions and had an estimated weighted average remaining life of 4.3 years.

The majority of the Company's securities AFS are classified as Level 2. The fair values of these securities are generally obtained from a pricing service, which provides the Company with a description of the inputs generally utilized for each type of security. These inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Market indicators and industry and economic events are also monitored.

Securities available-for-sale totaling \$50.0 million, or 1.6% of assets are classified as Level 3. These securities are generally failed auction rate securities, equity investments or obligations of states and political subdivisions with no readily determinable fair value. Failed auction rate securities were reclassified to Level 3 during the first quarter of 2009 due to the lack of an active market. Fair values for Level 3 securities are, generally, arrived at based upon a review of market trades of similar instruments, if any, as well as an analysis of the security based upon market liquidity and prevailing market interest rates.

### Securities Held-to-Maturity

The securities held-to-maturity portfolio totaled \$260.5 million on March 31, 2013, a decrease of 5.4% from the total on December 31, 2012. The portfolio is concentrated in United States Government Sponsored Enterprises and Mortgage-backed Securities and had an estimated weighted average remaining life of 4.0 years.

### Federal Home Loan Bank of Boston Stock

The Bank, as a member of the Federal Home Loan Bank of Boston ( FHLBB ) system, is required to maintain an investment in capital stock of the FHLBB. Based on redemption provisions, the stock has no quoted market value and is carried at cost. At its discretion, the FHLBB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the stock. For the quarter ended March 31, 2013, the FHLBB reported preliminary net income of \$53.3 million. The FHLBB also declared a dividend equal to an annual yield of 0.40%. During the first quarter of 2013, the FHLBB redeemed \$284,000 of its excess capital stock. As of March 31, 2013, no impairment has been recognized.

### Deposits and Borrowed Funds

On March 31, 2013, deposits totaled \$2.5 billion, representing a 3.3% increase from December 31, 2012. Total deposits increased primarily as a result of increases in money market accounts, time deposits, and savings and NOW deposits. Money market, time deposits and Savings and NOW increased as the Company continued to offer attractive rates for these types of deposits during the first three months of the year. Borrowed funds totaled \$369.2 million compared to \$386.5 million at December 31, 2012. Borrowed funds decreased mainly as a result of matured term borrowings from the FHLBB.

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Stockholders' Equity

At March 31, 2013, total equity was \$181.0 million compared to \$180.0 million at December 31, 2012. The Company's equity increased primarily as a result of earnings, offset somewhat by an increase in other comprehensive loss, net of taxes, and dividends paid. The Company's leverage ratio stood at 6.83% at March 31, 2013, compared to 7.05% at March 31, 2012. This decline in the leverage ratio is due to an increase in assets, offset by an increase in stockholders' equity. The Company's Tier 1 capital-to-risk assets and total capital-to-risk assets stood at 14.30% and 15.55%, respectively, at March 31, 2013. Book value as of March 31, 2013 was \$32.58 per share.

**Table of Contents****Results of Operations**

The following table sets forth the distribution of the Company's average assets, liabilities and stockholders' equity, and average rates earned or paid on a fully taxable equivalent basis for each of the three-month periods indicated.

|   | March 31, 2013  |             | Three Months Ended |                 | March 31, 2012 |                    |
|---|-----------------|-------------|--------------------|-----------------|----------------|--------------------|
|   | ( In thousands) |             |                    |                 |                |                    |
|   | Average Balance | Interest(1) | Average Yield/Rate | Average Balance | Interest(1)    | Average Yield/Rate |
| <b>ASSETS</b>   |                 |             |                    |                 |                |                    |
| Interest-earning assets:                                |                 |             |                    |                 |                |                    |
| Loans (2)   |                 |             |                    |                 |                |                    |
| Loans taxable   | \$ 754,464      | \$ 8,353    | 4.49%              | \$ 700,255      | \$ 8,819       | 5.07%              |
| Loans tax-exempt  | 372,288         | 5,530       | 6.02               | 285,967         | 5,100          | 7.17               |
| Securities available-for-sale (5):                      |                 |             |                    |                 |                |                    |
| Taxable   | 1,365,332       | 5,528       | 1.62               | 1,242,091       | 5,662          | 1.82               |
| Tax-exempt  | 54,257          | 135         | 1.00               | 22,492          | 79             | 1.40               |
| Securities held-to-maturity:                            |                 |             |                    |                 |                |                    |
| Taxable   | 268,199         | 1,520       | 2.27               | 205,538         | 1,463          | 2.85               |
| Interest-bearing deposits in other banks                | 170,727         | 119         | 0.28               | 186,515         | 139            | 0.30               |
| Total interest-earning assets                           | 2,985,267       | 21,185      | 2.85               | 2,642,858       | 21,262         | 3.23%              |
| Non interest-earning assets                             | 176,421         |             |                    | 167,029         |                |                    |
| Allowance for loan losses                               | (19,503)        |             |                    | (17,079)        |                |                    |
| Total assets  | \$ 3,142,185    |             |                    | \$ 2,792,808    |                |                    |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>             |                 |             |                    |                 |                |                    |
| Interest-bearing deposits:                              |                 |             |                    |                 |                |                    |
| NOW accounts  | \$ 676,513      | \$ 388      | 0.23%              | \$ 522,489      | \$ 371         | 0.29%              |
| Savings accounts  | 312,165         | 222         | 0.29               | 274,160         | 163            | 0.24               |
| Money market accounts                                   | 701,838         | 532         | 0.31               | 646,618         | 605            | 0.38               |
| Time deposits   | 394,668         | 1,334       | 1.37               | 416,271         | 1,681          | 1.62               |
| Total interest-bearing deposits                         | 2,085,184       | 2,476       | 0.48               | 1,859,538       | 2,820          | 0.61               |
| Securities sold under agreements to repurchase          | 208,306         | 90          | 0.18               | 155,193         | 92             | 0.24               |
| Other borrowed funds and subordinated debentures        | 210,605         | 2,026       | 3.90               | 217,908         | 2,051          | 3.79               |
| Total interest-bearing liabilities                      | 2,504,095       | 4,592       | 0.74%              | 2,232,639       | 4,963          | 0.89%              |
| Non interest-bearing liabilities Demand deposits        | 417,886         |             |                    | 360,249         |                |                    |
| Other liabilities                                       | 40,045          |             |                    | 36,151          |                |                    |
| Total liabilities                                       | 2,962,026       |             |                    | 2,629,039       |                |                    |
| Stockholders' equity                                    | 180,159         |             |                    | 163,769         |                |                    |
| Total liabilities & stockholders' equity                | \$ 3,142,185    |             |                    | \$ 2,792,808    |                |                    |
| Net interest income on a fully taxable equivalent basis |                 | 16,593      |                    |                 | 16,299         |                    |
| Less taxable equivalent adjustment                      |                 | (2,048)     |                    |                 | (1,897)        |                    |

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|                         |           |           |
|-------------------------|-----------|-----------|
| Net interest income     | \$ 14,545 | \$ 14,402 |
| Net interest spread (3) | 2.11%     | 2.33%     |
| Net interest margin (4) | 2.25%     | 2.48%     |

- (1) On a fully taxable equivalent basis calculated using a federal tax rate of 34%.
- (2) Nonaccrual loans are included in average amounts outstanding.
- (3) Interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
- (4) Net interest margin represents net interest income as a percentage of average interest-earning assets.
- (5) Average balances of securities available-for-sale calculated utilizing amortized cost.



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The following table presents certain information on a fully-tax equivalent basis regarding changes in the Company's interest income and interest expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to changes in rate and changes in volume.

|  | <b>Three Months Ended March 31, 2013</b> |                   |               |
|--|--|-------------------|---------------|
|  | <b>Compared with</b>                     |                   |               |
|  | <b>Three Months Ended March 31, 2012</b> |                   |               |
|  | <b>Increase/(Decrease)</b>               |                   |               |
|  | <b>Due to Change in</b>                  |                   |               |
|  | <b>Volume</b>                            | <b>Rate</b>       | <b>Total</b>  |
|  | <b>(in thousands)</b>                    |                   |               |
| <b>Interest income:</b>                          |  |                   |               |
| <b>Loans</b>                                     |  |                   |               |
| Taxable  | \$ 616                                   | \$ (1,082)        | \$ (466)      |
| Tax-exempt                                       | 1,339                                    | (909)             | 430           |
| <b>Securities available-for-sale</b>             |  |                   |               |
| Taxable  | 532                                      | (666)             | (134)         |
| Tax-exempt                                       | 85                                       | (29)              | 56            |
| <b>Securities held-to-maturity</b>               |  |                   |               |
| Taxable  | 392                                      | (335)             | 57            |
| Interest-bearing deposits in other banks         | (11)                                     | (9)               | (20)          |
| <b>Total interest income</b>                     | <b>2,953</b>                             | <b>(3,030)</b>    | <b>(77)</b>   |
| <b>Interest expense:</b>                         |  |                   |               |
| <b>Deposits:</b>                                 |  |                   |               |
| NOW accounts                                     | 94                                       | (77)              | 17            |
| Savings accounts                                 | 24                                       | 35                | 59            |
| Money market accounts                            | 47                                       | (120)             | (73)          |
| Time deposits                                    | (87)                                     | (260)             | (347)         |
| <b>Total interest-bearing deposits</b>           | <b>78</b>                                | <b>(422)</b>      | <b>(344)</b>  |
| Securities sold under agreements to repurchase   | 26                                       | (28)              | (2)           |
| Other borrowed funds and subordinated debentures | (78)                                     | 53                | (25)          |
| <b>Total interest expense</b>                    | <b>26</b>                                | <b>(397)</b>      | <b>(371)</b>  |
| <b>Change in net interest income</b>             | <b>\$ 2,927</b>                          | <b>\$ (2,633)</b> | <b>\$ 294</b> |

**Net Interest Income**

For the three months ended March 31, 2013, net interest income on a fully taxable equivalent basis totaled \$16.6 million compared to \$16.3 million for the same period in 2012, an increase of \$294,000 or 1.8%. This increase in net interest income for the period is due to a 13.0% increase in the average balances of earning assets, combined with a similar increase in average deposits. The net interest margin decreased from 2.48% on a fully taxable equivalent basis in 2012 to 2.25% on the same basis for 2013. The decrease in the net interest margin is primarily the result of a decrease in asset yields. Also, interest expense decreased primarily as a result of the continued decline in market rates.

**Provision for Loan Losses**

For the three months ended March 31, 2013, the loan loss provision was \$750,000 compared to a provision of \$1.1 million for the same period last year. The decrease in the provision for the three months ended March 31, 2013, was primarily due to a lower level of charge-off activity. The level of the allowance for loan losses to total loans increased from 1.73% at December 31, 2012 to 1.74% at March 31, 2013. The increase was primarily the result of an increase in the size and composition of the loan portfolio as well as qualitative factors.



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### **Non-Interest Income and Expense**

Other operating income for the quarter ended March 31, 2013 increased by \$815,000 to \$4.4 million from \$3.6 million for the same period last year. This was mainly attributable to an increase in net gains on sales of investments of \$735,000. There was a decrease in service charges on deposit accounts of \$46,000, which was mainly attributable to a decrease in overdraft charges. Lockbox fees increased by \$73,000 as a result of increased customer volume. Other income increased by \$53,000 mainly as a result of increases in net gains on sales of loans.

For the quarter ended March 31, 2013, operating expenses increased by \$665,000 or 5.2% to \$13.5 million, from the same period last year. The increase in operating expenses for the quarter was mainly attributable to an increase of \$477,000 in salaries and employee benefits, \$160,000 in occupancy expenses, and \$36,000 in other expenses. Salaries and employee benefits increased mainly as a result of merit increases, increased staffing levels, increased taxes and increase health insurance costs. Occupancy increased mainly as a result of costs associated with the Andover branch opening during the third quarter of 2012 and increased company-wide snow plowing expenses. Other expenses increased mainly as a result of increased marketing expenses.

### **Income Taxes**

For the first quarter of 2013, the Company's income tax expense totaled \$288,000 on pretax income of \$4.8 million resulting in an effective tax rate of 6.0%. For last year's corresponding quarter, the Company's income tax expense totaled \$313,000 on pretax income of \$4.1 million resulting in an effective tax rate of 7.6%. The decrease in the effective income tax rate was primarily the result of an increase in tax-exempt income.

### **Item 3. Quantitative and Qualitative Disclosure about Market Risk**

Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its lending and deposit taking activities. To that end, management actively monitors and manages its interest rate risk exposure. The Company's profitability is affected by fluctuations in interest rates. A sudden and substantial increase or decrease in interest rates may adversely impact the Company's earnings to the extent that the interest rates tied to specific assets and liabilities do not change at the same speed, to the same extent, or on the same basis. The Company monitors the impact of changes in interest rates on its net interest income using several tools. The Company's primary objective in managing interest rate risk is to minimize the adverse impact of changes in interest rates on the Company's net interest income and capital, while structuring the Company's asset-liability structure to obtain the maximum yield-cost spread on that structure. Management believes that there has been no material changes in the interest rate risk reported in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012, filed with the Securities and Exchange Commission. The information is contained in the Form 10-K within the Market Risk and Asset Liability Management section of Management's Discussion and Analysis of Results of Operations and Financial Condition.

### **Item 4. Controls and Procedures**

The Company's management, with participation of the Company's principal executive and financial officers, has evaluated its disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on this evaluation, the Company's management, with participation of its principal executive and financial officers, have concluded that the Company's disclosure controls and procedures effectively ensure that information required to be disclosed in the Company's filings and submissions with the Securities and Exchange Commission under the Exchange Act is accumulated and

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reported to Company management (including the principal executive officer and the principal financial officer) as appropriate to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. In addition, the Company has evaluated its internal control over financial reporting and during the first quarter of 2013 there has been no change in its internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II Other Information**

**Item 1** Legal proceedings At the present time, the Company is not engaged in any legal proceedings which, if adversely determined to the Company, would have a material adverse impact on the Company's financial condition or results of operations. From time to time, the Company is party to routine legal proceedings within the normal course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to the Company's financial condition and results of operation.

**Item 1A** Risk Factors Please read Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012. There have been no material changes since this 10-K was filed. These risks are not the only ones facing the Company. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely effect the Company's business, financial condition and operating results.

**Item 2** Unregistered Sales of Equity Securities and Use of Proceeds

(a) (b) Not applicable.

(c) The following table sets forth information with respect to any purchase made by or on behalf of Century Bancorp, Inc. or any affiliated purchaser, as defined in 204.10b-18(a)(3) under the Exchange Act, of shares of Century Bancorp, Inc. Class A common stock during the indicated periods:

| Period                         | Total number of shares purchased | Weighted Average price paid per share | Issuer Purchases of Equity Securities  |  |
|--------------------------------|----------------------------------|---------------------------------------|--|--|
|                                |                                  |                                       | Total number of shares purchased as part of publicly announced plans or programs | Maximum number of shares that may yet be purchased under the plans or programs (1) |
| January 1 - January 31, 2013   |                                  | \$                                    |  | 300,000  |
| February 1 - February 28, 2013 |                                  | \$                                    |  | 300,000  |
| March 1 - March 31, 2013       |                                  | \$                                    |  | 300,000  |

(1) On July 10, 2012, the Company announced a reauthorization of the Class A common stock repurchase program to repurchase up to 300,000 shares. The Company placed no deadline on the repurchase program. There were no shares purchased other than through a publicly announced plan or program.

**Item 3** Defaults Upon Senior Securities None

**Item 5** Other Information None



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**Item 6** Exhibits

31.1 Certification of President and Chief Executive Officer of the Company Pursuant to Securities Exchange Act Rules 13a-14 and 15d-14.

31.2 Certification of Chief Financial Officer of the Company Pursuant to

Securities Exchange Act Rules 13a-14 and 15d-14.

+ 32.1 Certification of President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350,

as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

+ + 101.INS XBRL Instance Document

+ + 101.SCH XBRL Taxonomy Extension Schema

+ + 101.CAL XBRL Taxonomy Extension Calculation Linkbase

+ + 101.LAB XBRL Taxonomy Extension Label Linkbase

+ + 101.PRE XBRL Taxonomy Extension Presentation Linkbase

+ + 101.DEF XBRL Taxonomy Definition Linkbase

+ This exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

+ + As provided in Rule 406T of regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934 and consists of the following materials from Century Bancorp Inc. s Quarterly Report on 10-Q for the quarter ended March 31, 2013, formatted in XBRL: (i) Consolidated Balance Sheets at March 31, 2013 and December 31, 2012; (ii) Consolidated Statements of Income for the three months ended March 31, 2013 and 2012; (iii) Consolidated Statements of Comprehensive Income for the three months ended March 31, 2013 and 2012; (iv) Consolidated Statements of Changes in Stockholders Equity for the three months ended March 31, 2013 and 2012; (v) Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012; and (vi) Notes to Unaudited Consolidated Interim Financial Statements.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Date: May 7, 2013**

**Century Bancorp, Inc.**

/s/ Barry R. Sloane

**Barry R. Sloane**

**President and Chief Executive Officer**

/s/ William P. Hornby

**William P. Hornby, CPA**

**Chief Financial Officer and Treasurer**

**(Principal Accounting Officer)**