AMEDISYS INC Form 10-Q October 29, 2014 Table of Contents

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-24260

AMEDISYS, INC.

## (Exact Name of Registrant as Specified in its Charter)

Delaware (State or other jurisdiction of

11-3131700 (I.R.S. Employer

incorporation or organization)

**Identification No.**)

5959 S. Sherwood Forest Blvd., Baton Rouge, LA 70816

(Address of principal executive offices, including zip code)

(225) 292-2031 or (800) 467-2662

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange)

The number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date, is as follows: Common stock, \$0.001 par value, 33,380,425 shares outstanding as of October 24, 2014.

Act). Yes " No x

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#### SPECIAL CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

When included in this Quarterly Report on Form 10-Q, or in other documents that we file with the Securities and Exchange Commission (SEC) or in statements made by or on behalf of the Company, words like believes, belief, expects, plans, anticipates, intends, projects, estimates, might, would. should and similar expressions are intended to identify forward-looking statements as defined by the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a variety of risks and uncertainties that could cause actual results to differ materially from those described therein. These risks and uncertainties include, but are not limited to the following: changes in Medicare and other medical payment levels, our ability to open care centers, acquire additional care centers and integrate and operate these care centers effectively, changes in or our failure to comply with existing Federal and state laws or regulations or the inability to comply with new government regulations on a timely basis, competition in the home health industry, changes in the case mix of patients and payment methodologies, changes in estimates and judgments associated with critical accounting policies, our ability to maintain or establish new patient referral sources, our ability to attract and retain qualified personnel, changes in payments and covered services due to the economic downturn and deficit spending by Federal and state governments, future cost containment initiatives undertaken by third-party payors, our access to financing due to the volatility and disruption of the capital and credit markets, our ability to meet debt service requirements and comply with covenants in debt agreements, business disruptions due to the natural disasters or act of terrorism, our ability to integrate and manage our information systems, our ability to comply with requirements stipulated in our corporate integrity agreement and changes in law or developments with respect to any litigation relating to the Company, including various other matters, many of which are beyond our control.

Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified, you should not rely on any forward-looking statement as a prediction of future events. We expressly disclaim any obligation or undertaking and we do not intend to release publicly any updates or changes in our expectations concerning the forward-looking statements or any changes in events, conditions or circumstances upon which any forward-looking statement may be based, except as required by law. For a discussion of some of the factors discussed above as well as additional factors, see our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the SEC on March 12, 2014, particularly Part I, Item 1A. Risk Factors therein, which are incorporated herein by reference and Part II, Item 1A. Risk Factors of this Quarterly Report on Form 10-Q. Additional risk factors may also be described in reports that we file from time to time with the SEC.

#### **Available Information**

Our company website address is www.amedisys.com. We use our website as a channel of distribution for important company information. Important information, including press releases, analyst presentations and financial information regarding our company, is routinely posted on and accessible on the Investor Relations subpage of our website, which is accessible by clicking on the tab labeled Investors on our website home page. We also use our website to expedite public access to time-critical information regarding our company in advance of or in lieu of distributing a press release or a filing with the SEC disclosing the same information. Therefore, investors should look to the Investor Relations subpage of our website for important and time-critical information. Visitors to our website can also register to receive automatic e-mail and other notifications alerting them when new information is made available on the Investor Relations subpage of our website. In addition, we make available on the Investor Relations subpage of our website (under the link SEC filings) free of charge our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, ownership reports on Forms 3, 4 and 5 and any amendments to those reports as soon as practicable after we electronically file such reports with the SEC. Further, copies of our Certificate of Incorporation and Bylaws, our Code of Ethical Business Conduct, our Corporate Governance Guidelines and the charters for the Audit, Compensation, Quality of Care, Compliance and Ethics and Nominating

and Corporate Governance Committees of our Board are also available on the Investor Relations subpage of our website (under the link Corporate Governance ).

Additionally, the public may read and copy any of the materials we file with the SEC at the SEC s Public Reference Room at 100 F Street, NE, Room 1580, Washington, D.C. 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at (800) SEC-0330. Our electronically filed reports can also be obtained on the SEC s internet site at http://www.sec.gov.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

# AMEDISYS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share data)

(Unaudited)

	September 30, 2014		Decen	nber 31, 2013
ASSETS				
Current assets:				
Cash and cash equivalents	\$	5,542	\$	17,303
Patient accounts receivable, net of allowance for doubtful accounts				
of \$15,640 and \$14,231		102,859		111,133
Prepaid expenses		11,303		10,669
Deferred income taxes		10,153		55,329
Other current assets		12,577		10,785
Assets held for sale				60
Total current assets		142,434		205,279
Property and equipment, net of accumulated depreciation of				
\$142,066 and \$129,891		141,419		159,025
Goodwill		205,587		208,915
Intangible assets, net of accumulated amortization of \$25,370 and				
\$25,133		34,096		36,690
Deferred income taxes		128,478		90,214
Other assets, net		30,199		26,283
Total assets	\$	682,213	\$	726,406
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	19,363	\$	20,139
Accrued charge related to U.S. Department of Justice settlement		35,000		150,000
Payroll and employee benefits		71,208		70,801
Accrued expenses		53,494		57,572
Current portion of long-term obligations		12,000		13,904
Total current liabilities		191,065		312,416
Long-term obligations, less current portion		102,299		33,000
Other long-term obligations		5,748		8,511

Total liabilities 299,112 353,927

#### Commitments and Contingencies - Note 6 Equity: Preferred stock, \$0.001 par value, 5,000,000 shares authorized; none issued or outstanding Common stock, \$0.001 par value, 60,000,000 shares authorized; 34,306,877, and 33,413,970 shares issued; and 33,347,852 and 32,538,971 shares outstanding 34 33 Additional paid-in capital 467,890 477,115 Treasury stock at cost 959,025, and 874,999 shares of common stock (19,483)(18,176)Accumulated other comprehensive income 15 15 Retained earnings (73,920)(77,561)Total Amedisys, Inc. stockholders equity 383,761 372,201 Noncontrolling interests (660)278 Total equity 372,479 383,101 Total liabilities and equity \$ 682,213 \$ 726,406

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# AMEDISYS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands, except per share data)

(Unaudited)

	For the Three-Month Periods For the Nine-Month Periods							nth Periods
	Ended September 30,				Ended September 30,			
		2014		2013		2014		2013
Net service revenue	\$	300,281	\$	301,285	\$	904,026	\$	945,847
Cost of service, excluding depreciation and								
amortization		170,159		175,233		519,686		538,660
General and administrative expenses:								
Salaries and benefits		69,461		73,906		224,032		228,758
Non-cash compensation		1,697		1,653		3,197		4,933
Other		32,018		40,308		110,240		123,534
Provision for doubtful accounts		4,183		3,944		13,318		12,437
Depreciation and amortization		6,515		8,925		22,109		28,306
U.S. Department of Justice settlement				150,000				150,000
Other intangibles impairment charge				1,542		2,208		3,828
Operating expenses		284,033		455,511		894,790		1,090,456
Operating income (loss)		16,248		(154,226)		9,236		(144,609)
Other (expense) income:								
Interest income		24		18		46		40
Interest expense		(2,990)		(672)		(5,603)		(2,478)
Equity in earnings from equity investments		563		354		2,234		1,054
Miscellaneous, net		110		6,553		544		6,075
Total other (expense) income, net		(2,293)		6,253		(2,779)		4,691
-								
Income (loss) before income taxes		13,955		(147,973)		6,457		(139,918)
Income tax (expense) benefit		(5,358)		56,928		(2,483)		53,736
•								
Income (loss) from continuing operations		8,597		(91,045)		3,974		(86,182)
Discontinued operations, net of tax				(733)		(216)		(1,615)
•						, ,		, , ,
Net income (loss)		8,597		(91,778)		3,758		(87,797)
Net (income) loss attributable to noncontrolling				, ,				
interests		(158)		709		(117)		1,248
		` ,				` ,		•
Net income (loss) attributable to Amedisys, Inc.	\$	8,439	\$	(91,069)	\$	3,641	\$	(86,549)

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Basic earnings per common share:				
Income (loss) from continuing operations attributable				
to Amedisys, Inc. common stockholders	\$ 0.26	\$ (2.87)	\$ 0.12	\$ (2.73)
Discontinued operations, net of tax		(0.02)	(0.01)	(0.05)
Net income (loss) attributable to Amedisys, Inc.				
common stockholders	\$ 0.26	\$ (2.89)	\$ 0.11	\$ (2.78)
Weighted average shares outstanding	32,468	31,505	32,194	31,102
Diluted earnings per common share:				
Income (loss) from continuing operations attributable				
to Amedisys, Inc. common stockholders	\$ 0.26	\$ (2.87)	\$ 0.12	\$ (2.73)
Discontinued operations, net of tax		(0.02)	(0.01)	(0.05)
Net income (loss) attributable to Amedisys, Inc. common stockholders	\$ 0.26	\$ (2.89)	\$ 0.11	\$ (2.78)
Weighted average shares outstanding	32,934	31,505	32,690	31,102
Amounts attributable to Amedisys, Inc. common stockholders: Income (loss) from continuing operations Discontinued operations, net of tax	\$ 8,439	\$ (90,336) (733)	\$ 3,857 (216)	\$ (84,934) (1,615)
Net income (loss)	\$ 8,439	\$ (91,069)	\$ 3,641	\$ (86,549)

The accompanying notes are an integral part of these condensed consolidated financial statements.

# AMEDISYS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Amounts in thousands)

# (Unaudited)

	For the Nine-Month Perio Ended September 30,		
	2014	2013	
Cash Flows from Operating Activities:		·	
Net income (loss)	\$ 3,758	\$ (87,797)	
Adjustments to reconcile net income (loss) to net cash provided by operating activities:			
Depreciation and amortization	22,149	28,730	
Provision for doubtful accounts	13,392	12,853	
Non-cash compensation	3,197	4,933	
401(k) employer match	4,682	6,200	
Loss on disposal of property and equipment	4,174	1,239	
Gain on sale of care centers	(2,967)	(1,808)	
Deferred income taxes	6,357	(53,611)	
Write off of deferred debt issuance costs	488		
Equity in earnings of equity investments	(2,234)	(1,054)	
Amortization of deferred debt issuance costs	521	548	
Return on equity investment	1,500	975	
Other intangibles impairment charge	2,208	3,828	
Changes in operating assets and liabilities, net of impact of acquisitions:			
Patient accounts receivable	(5,848)	45,170	
Other current assets	(1,885)	1,409	
Other assets	1,554	(2,069)	
Accounts payable	668	(8,111)	
U.S. Department of Justice settlement accrual	(115,000)	150,000	
Accrued expenses	(4,081)	(11,198)	
Other long-term obligations	(2,762)	3,625	
Net cash (used in) provided by operating activities	(70,129)	93,862	
Cash Flows from Investing Activities:			
Proceeds from sale of deferred compensation plan assets	9	128	
Proceeds from the sale of property and equipment	3	126	
Purchases of deferred compensation plan assets	(104)	(93)	
Purchases of property and equipment	(9,882)	(28,983)	
Purchases of investments	(3,421)	(9,732)	
Acquisitions of businesses, net of cash acquired		(627)	
Proceeds from dispositions of care centers, net of cash sold	4,233	3,725	

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Net cash used in investing activities		(9,162)		(35,456)
Cash Flows from Financing Activities:				
Proceeds from issuance of stock upon exercise of stock options		89		258
Proceeds from issuance of stock to employee stock purchase plan		1,875		2,436
Non-controlling interest distribution		,		(163)
Proceeds from revolving line of credit		200,800		25,500
Repayments of revolving line of credit		(190,800)		(25,500)
Proceeds from issuance of long-term obligations		67,371		
Debt issuance costs		(901)		
Principal payments of long-term obligations		(10,904)		(31,856)
Net cash provided by (used in) financing activities		67,530		(29,325)
Net (decrease) increase in cash and cash equivalents		(11,761)		29,081
Cash and cash equivalents at beginning of period		17,303		14,545
Cash and cash equivalents at end of period	\$	5,542	\$	43,626
Supplemental Disclosures of Cash Flow Information:				
Cash paid for interest	\$	4,771	\$	2,384
•				
Cash paid for income taxes, net of refunds received	\$	13	\$	3,235
Supplemental Disclosures of Non-Cash Financing and Investing Activities:				
(Sale) acquisition of non-controlling interests	\$	(1,549)	\$	312
(Saie) acquisition of non controlling incresss	Ψ	(1,37)	Ψ	312

The accompanying notes are an integral part of these condensed consolidated financial statements.

## AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# 1. NATURE OF OPERATIONS, CONSOLIDATION AND PRESENTATION OF FINANCIAL STATEMENTS

Amedisys, Inc., a Delaware corporation, and its consolidated subsidiaries ( Amedisys, we, us, or our ) are a multi-star provider of home health and hospice services with approximately 81% and 84% of our revenue derived from Medicare for the three-month periods ended September 30, 2014 and 2013, respectively, and approximately 82% and 84% our revenue derived from Medicare for the nine-month periods ended September 30, 2014 and 2013, respectively. As of September 30, 2014, we owned and operated 316 Medicare-certified home health care centers and 80 Medicare-certified hospice care centers in 34 states within the United States, the District of Columbia and Puerto Rico.

## Basis of Presentation

In our opinion, the accompanying unaudited condensed consolidated financial statements contain all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly our financial position, our results of operations and our cash flows in accordance with U.S. Generally Accepted Accounting Principles ( U.S. GAAP ). Our results of operations for the interim periods presented are not necessarily indicative of results of our operations for the entire year and have not been audited by our independent auditors.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted from the interim financial information presented. This report should be read in conjunction with our consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2013 as filed with the Securities and Exchange Commission (SEC) on March 12, 2014 (the Form 10-K), which includes information and disclosures not included herein.

#### Use of Estimates

Our accounting and reporting policies conform with U.S. GAAP. In preparing the unaudited condensed consolidated financial statements, we are required to make estimates and assumptions that impact the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates.

### Reclassifications and Comparability

Certain reclassifications have been made to prior period s financial statements in order to conform to the current period s presentation.

# Principles of Consolidation

These unaudited condensed consolidated financial statements include the accounts of Amedisys, Inc., and our wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in our accompanying unaudited condensed consolidated financial statements, and business combinations accounted for as

purchases have been included in our unaudited condensed consolidated financial statements from their respective dates of acquisition. In addition to our wholly owned subsidiaries, we also have certain investments that are accounted for as set forth below.

#### Investments

We consolidate investments when the entity is a variable interest entity and we are the primary beneficiary or if we have controlling interests in the entity, which is generally ownership in excess of 50%. Third party equity interests in our consolidated joint ventures are reflected as noncontrolling interests in our condensed consolidated financial statements.

We account for investments in entities in which we have the ability to exercise significant influence under the equity method if we hold 50% or less of the voting stock and the entity is not a variable interest entity in which we are the primary beneficiary. The book value of investments that we accounted for under the equity method of accounting was \$15.5 million as of September 30, 2014, and \$11.9 million as of December 31, 2013. We account for investments in entities in which we have less than a 20% ownership interest under the cost method of accounting if we do not have the ability to exercise significant influence over the investee. The aggregate carrying amount of our cost method investment was \$5.0 million as of September 30, 2014 and December 31, 2013.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Revenue Recognition

We earn net service revenue through our home health and hospice care centers by providing a variety of services almost exclusively in the homes of our patients. This net service revenue is earned and billed either on an episode of care basis, on a per visit basis or on a daily basis depending upon the payment terms and conditions established with each payor for services provided. We refer to home health revenue earned and billed on a 60-day episode of care as episodic-based revenue.

When we record our service revenue, we record it net of estimated revenue adjustments and contractual adjustments to reflect amounts we estimate to be realizable for services provided, as discussed below. We believe, based on information currently available to us and

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### AMEDISYS, INC. AND SUBSIDIARIES

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

based on our judgment, that changes to one or more factors that impact the accounting estimates (such as our estimates related to revenue adjustments, contractual adjustments and episodes in progress) we make in determining net service revenue, which changes are likely to occur from period to period, will not materially impact our reported consolidated financial condition, results of operations, cash flows or our future financial results.

Home Health Revenue Recognition

### Medicare Revenue

Net service revenue is recorded under the Medicare prospective payment system ( PPS ) based on a 60-day episode payment rate that is subject to adjustment based on certain variables including, but not limited to: (a) an outlier payment if our patient s care was unusually costly (capped at 10% of total reimbursement per provider number); (b) a low utilization payment adjustment ( LUPA ) if the number of visits was fewer than five; (c) a partial payment if our patient transferred to another provider or we received a patient from another provider before completing the episode; (d) a payment adjustment based upon the level of therapy services required (with various incremental adjustments made for additional visits, with larger payment increases associated with the sixth, fourteenth and twentieth visit thresholds); (e) adjustments to payments if we are unable to perform periodic therapy assessments; (f) the number of episodes of care provided to a patient, regardless of whether the same home health provider provided care for the entire series of episodes; (g) changes in the base episode payments established by the Medicare Program; (h) adjustments to the base episode payments for case mix and geographic wages; and (i) recoveries of overpayments. In addition, we make adjustments to Medicare revenue if we find that we are unable to produce appropriate documentation of a face to face encounter between the patient and physician.

We make adjustments to Medicare revenue to reflect differences between estimated and actual payment amounts, our discovered inability to obtain appropriate billing documentation or authorizations and other reasons unrelated to credit risk. We estimate the impact of such adjustments based on our historical experience, which primarily includes a historical collection rate of over 99% on Medicare claims, and record this estimate during the period in which services are rendered as an estimated revenue adjustment and a corresponding reduction to patient accounts receivable. Therefore, we believe that our reported net service revenue and patient accounts receivable will be the net amounts to be realized from Medicare for services rendered.

In addition to revenue recognized on completed episodes, we also recognize a portion of revenue associated with episodes in progress. Episodes in progress are 60-day episodes of care that begin during the reporting period, but were not completed as of the end of the period. We estimate this revenue on a monthly basis based upon historical trends. The primary factors underlying this estimate are the number of episodes in progress at the end of the reporting period, expected Medicare revenue per episode and our estimate of the average percentage complete based on visits performed. As of September 30, 2014 and 2013, the difference between the cash received from Medicare for a request for anticipated payment (RAP) on episodes in progress and the associated estimated revenue was immaterial and, therefore, the resulting credits were recorded as a reduction to our outstanding patient accounts receivable in our condensed consolidated balance sheets for such periods.

### Non-Medicare Revenue

*Episodic-based Revenue*. We recognize revenue in a similar manner as we recognize Medicare revenue for episodic-based rates that are paid by other insurance carriers, including Medicare Advantage programs; however, these rates can vary based upon the negotiated terms.

*Non-episodic based Revenue*. Gross revenue is recorded on an accrual basis based upon the date of service at amounts equal to our established or estimated per-visit rates, as applicable. Contractual adjustments are recorded for the difference between our standard rates and the contracted rates to be realized from patients, third parties and others for services provided and are deducted from gross revenue to determine net service revenue and are also recorded as a reduction to our outstanding patient accounts receivable. In addition, we receive a minimal amount of our net service revenue from patients who are either self-insured or are obligated for an insurance co-payment.

Hospice Revenue Recognition

#### Hospice Medicare Revenue

Gross revenue is recorded on an accrual basis based upon the date of service at amounts equal to the estimated payment rates. The estimated payment rates are daily or hourly rates for each of the four levels of care we deliver. The four levels of care are routine care, general inpatient care, continuous home care and respite care. Routine care accounts for 96% and 100% of our total Medicare hospice service revenue for the three-month periods ended September 30, 2014 and 2013, respectively, and 98% and 99% of our total Medicare hospice service revenue for the nine-month periods ended September 30, 2014 and 2013, respectively. We make adjustments to Medicare revenue for an inability to obtain appropriate billing documentation or acceptable authorizations and other reasons unrelated to credit risk. We estimate the impact of these adjustments based on our historical experience, which primarily includes our historical collection rate on Medicare claims, and record it during the period services are rendered as an estimated revenue adjustment and as a reduction to our outstanding patient accounts receivable.

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### AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Additionally, as Medicare hospice revenue is subject to an inpatient cap limit and an overall payment cap for each provider number, we monitor these caps and estimate amounts due back to Medicare if a cap has been exceeded. We record these adjustments as a reduction to revenue and an increase in other accrued liabilities. We have settled our Medicare hospice reimbursements for all fiscal years through October 31, 2012 as of September 30, 2014. As of September 30, 2014, we have recorded \$2.8 million for estimated amounts due back to Medicare in other accrued liabilities for the Federal cap years ended October 31, 2013 through October 31, 2014. As of December 31, 2013, we have recorded \$4.0 million for estimated amounts due back to Medicare in other accrued liabilities for the Federal cap years ended October 31, 2012 through October 31, 2014.

### Hospice Non-Medicare Revenue

We record gross revenue on an accrual basis based upon the date of service at amounts equal to our established rates or estimated per day rates, as applicable. Contractual adjustments are recorded for the difference between our established rates and the amounts estimated to be realizable from patients, third parties and others for services provided and are deducted from gross revenue to determine our net service revenue and patient accounts receivable.

#### Patient Accounts Receivable

Our patient accounts receivable are uncollateralized and consist of amounts due from Medicare, Medicaid, other third-party payors and patients. There is no single payor, other than Medicare, that accounts for more than 10% of our total outstanding patient receivables, and thus we believe there are no other significant concentrations of receivables that would subject us to any significant credit risk in the collection of our patient accounts receivable. We fully reserve for accounts which are aged at 365 days or greater. We write off accounts on a monthly basis once we have exhausted our collection efforts and deem an account to be uncollectible.

We believe the credit risk associated with our Medicare accounts, which represent 67% of our net patient accounts receivable at September 30, 2014 and December 31, 2013, is limited due to our historical collection rate of over 99% from Medicare and the fact that Medicare is a U.S. government payor. Accordingly, we do not record an allowance for doubtful accounts for our Medicare patient accounts receivable, which are recorded at their net realizable value after recording estimated revenue adjustments as discussed above. During the three and nine-month periods ended September 30, 2014, we recorded \$1.4 million and \$4.1 million, respectively, in estimated revenue adjustments to Medicare as compared to \$2.5 million and \$9.1 million during the three and nine-month periods ended September 30, 2013, respectively.

We believe there is a certain level of credit risk associated with non-Medicare payors. To provide for our non-Medicare patient accounts receivable that could become uncollectible in the future, we establish an allowance for doubtful accounts to reduce the carrying amount to its estimated net realizable value.

Medicare Home Health

For our home health patients, our pre-billing process includes verifying that we are eligible for payment from Medicare for the services that we provide to our patients. Our Medicare billing begins with a process to ensure that our billings are accurate through the utilization of an electronic Medicare claim review. We submit a RAP for 60% of our estimated payment for the initial episode at the start of care or 50% of the estimated payment for any subsequent episodes of care contiguous with the first episode for a particular patient. The full amount of the episode is billed after the episode has been completed (final billed). The RAP received for that particular episode is then deducted from our final payment. If a final bill is not submitted within the greater of 120 days from the start of the episode, or 60 days from the date the RAP was paid, any RAPs received for that episode will be recouped by Medicare from any other claims in process for that particular provider number. The RAP and final claim must then be re-submitted.

#### Medicare Hospice

For our hospice patients, our pre-billing process includes verifying that we are eligible for payment from Medicare for the services that we provide to our patients. Our Medicare billing begins with a process to ensure that our billings are accurate through the utilization of an electronic Medicare claim review. Once each patient has been confirmed for eligibility, we will bill Medicare on a monthly basis for the services provided to the patient.

## Non-Medicare Home Health and Hospice

For our non-Medicare patients, our pre-billing process primarily begins with verifying a patient s eligibility for services with the applicable payor. Once the patient has been confirmed for eligibility, we will provide services to the patient and bill the applicable payor. Our review and evaluation of non-Medicare accounts receivable includes a detailed review of outstanding balances and special consideration to concentrations of receivables from particular payors or groups of payors with similar characteristics that would subject us to any significant credit risk. We estimate an allowance for doubtful accounts based upon our assessment of historical and expected net collections, business and economic conditions, trends in payment and an evaluation of collectibility based upon the date that the service was provided. Based upon our best judgment, we believe the allowance for doubtful accounts adequately provides for accounts that will not be collected due to credit risk.

## AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Fair Value of Financial Instruments

The following details our financial instruments where the carrying value and the fair value differ (amounts in millions):

	Fair Value at Reporting Date Using								
	Quoted Prices in								
	Active Markets for								
	Carryin	g Value as	<b>Identical</b>						
		of	<b>Items</b>	Signific	cant Other	Significant			
	September 30,			Observ	able InputsU	nobservable Inp	outs		
Financial Instrument	2	014	1)	(L	evel 2)	(Level 3)			
Long-term obligations	\$	114.3	\$	\$	115.4	\$			

The estimates of the fair value of our long-term debt are based upon a discounted present value analysis of future cash flows. Due to the uncertainty in the capital and credit markets the actual rates that would be obtained to borrow under similar conditions could materially differ from the estimates we have used.

The fair value hierarchy is based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value. The three levels of inputs are as follows:

Level 1 Quoted prices in active markets for identical assets and liabilities.

Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

For our other financial instruments, including our cash and cash equivalents, patient accounts receivable, accounts payable and accrued expenses, we estimate the carrying amounts approximate fair value. Our deferred compensation plan assets are recorded at fair value.

# Weighted-Average Shares Outstanding

Net income (loss) per share attributable to Amedisys, Inc. common stockholders, calculated on the treasury stock method, is based on the weighted average number of shares outstanding during the period. The following table sets forth, for the periods indicated, shares used in our computation of the weighted-average shares outstanding, which are used to calculate our basic and diluted net income (loss) attributable to Amedisys, Inc. common stockholders (amounts in thousands):

	For the Three-M Ended Septe		-Month Periods ptember 30,		
	2014	2013	2014	2013	
Weighted average number of shares outstanding -	-				
basic	32,468	31,505	32,194	31,102	
Effect of dilutive securities:					
Stock options					
Non-vested stock and stock units	466		496		
Weighted average number of shares outstanding -					
diluted	32,934	31,505	32,690	31,102	
Anti-dilutive securities	51	682	107	640	

#### Recently Issued Accounting Pronouncements

In April 2014, the FASB issued Accounting Standards Update ( ASU ) 2014-08, *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity* changing the criteria for reporting discontinued operations. The ASU states that only those disposed components (or components held-for-sale) representing a strategic shift that have (or will have) a major effect on operations and financial results (or that are businesses or non-profit activities held-for-sale at acquisition) will be reported in discontinued operations. The ASU also required expanded disclosures about discontinued operations in the financial statement notes. The ASU is effective for disposals (or classifications as held-for-sale) that occur within annual periods beginning on or after December 15, 2014 and interim periods within those annual periods. Early application is permitted, but only for those disposals (or classifications as held-for-sale) that have not been reported in financial statements previously issued or available for issuance. We have chosen to early adopt this ASU and have applied the new criteria in determining the accounting treatment for the care centers exited during 2014.

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### AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective on January 1, 2017. Early application is not permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting.

#### 3. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

As part of our management of our portfolio of care centers, we review each care center s current financial performance, market penetration, forecasted market growth and the impact of proposed CMS payment revisions. As a result of our review, we consolidated 41 home health care centers and five hospice care centers with care centers servicing the same markets, sold 19 home health care centers and one hospice care center and closed 10 home health care centers during 2013. We had previously classified 28 of these care centers as held for sale during 2013 and three care centers remained classified as held for sale at December 31, 2013. During the three-month period ended March 31, 2014, we sold assets associated with one of these care centers and consolidated one of these care centers with a care center servicing the same market. During the three-month period ended June 30, 2014, we sold assets associated with the remaining care center; there are no care centers classified as held for sale as of September 30, 2014. For additional information on the care centers consolidated with care centers servicing the same markets and the care centers sold, see Note 4 Exit and Restructuring Activities.

Net revenues and operating results for the periods presented for the care centers classified as discontinued operations are as follows (dollars in millions):

	For the Three-Month Periods Endedr the Nine-Month Periods End								
	Sep	September 30,			September 30,				
	2014	2	013	2	2014	2	2013		
Net revenues	\$	\$	7.7	\$	(0.3)	\$	27.2		
Loss before income taxes			(1.2)		(0.3)		(2.7)		
Income tax benefit			0.5		0.1		1.1		
Discontinued operations, net of tax	\$	\$	(0.7)	\$	(0.2)	\$	(1.6)		

#### 4. EXIT AND RESTRUCTURING ACTIVITIES

#### Exit Activity

As of December 31, 2013, we reported three home health care centers as held for sale. During the three-month period ended March 31, 2014, we sold assets associated with one of these care centers for cash consideration of approximately \$0.6 million and recognized a gain of approximately \$0.6 million which is included in discontinued operations. In addition, during the three months ended March 31, 2014, one of the care centers classified as held for sale as of December 31, 2013 was consolidated with a care center servicing the same market. During the three-month period ended June 30, 2014, we sold assets associated with the remaining care center for cash consideration of approximately \$0.2 million and recognized a gain of approximately \$0.2 million which is included in discontinued operations.

Effective April 17, 2014, the Company sold its interest in five home health and four hospice care centers in Wyoming and Idaho for approximately \$5.0 million and recognized a gain of \$2.1 million.

Effective September 5, 2014, the Company exited its hospice inpatient unit in New Hampshire and recognized a loss of \$0.5 million.

In addition to the sale of the care centers mentioned above, during the three months ended March 31, 2014, we consolidated three home health care centers with care centers servicing the same markets and closed four home health care centers and one hospice care center and announced our plans to close or consolidate another 43 care centers. In connection with these care centers, we recorded non-cash charges of \$2.2 million in other intangibles impairment expense related to the write-off of intangible assets, \$2.1 million in other general and administrative expenses related to lease termination costs and \$2.1 million in salaries and benefits related to severance costs during the three-month period ended March 31, 2014. These care centers were not concentrated in certain selected

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### AMEDISYS, INC. AND SUBSIDIARIES

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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geographical areas and did not meet the criteria to be classified as discontinued operations in accordance with applicable accounting guidance. During the three-month period ended June 30, 2014, we completed the closure of the remaining 43 care centers as follows: we consolidated 18 home health care centers and four hospice care centers with care centers servicing the same markets and closed 18 home health care centers and three hospice care centers.

### Restructuring Activity

During the quarter ended March 31, 2014, we restructured our regional leadership and corporate support functions. As such, we recorded charges of \$3.4 million in salaries and benefits related to severance costs during the three-month period ended March 31, 2014. In addition, on February 20, 2014, William F. Borne stepped down from his positions as Chief Executive Officer, Chairman and a member of our Board of Directors and we recorded charges of \$2.3 million in salaries and benefits related to severance costs.

### 5. LONG-TERM OBLIGATIONS

Long-term debt consisted of the following for the periods indicated (amounts in millions):

	September 30, 2014			mber 31, 2013
\$60.0 million Term Loan; \$3.0 million principal payments plus accrued interest payable quarterly; interest rate at ABR Rate plus applicable percentage or Eurodollar Rate plus the applicable percentage (3.41% at	Ф	26.0	Ф	45.0
September 30, 2014); due October 26, 2017 \$120.0 million Revolving Credit Facility; interest only quarterly payments; interest rate at ABR Rate plus applicable percentage or Eurodollar Rate plus the applicable percentage (3.41% at September 30, 2014); due October 26,	\$	36.0	\$	45.0
\$70.0 million Second Lien Loan; interest only		10.0		
quarterly payments; interest rate at ABR Rate plus applicable percentage or Eurodollar Rate plus the applicable percentage (8.50% at September 30, 2014); due July 28, 2020		70.0		
Discount on Second Lien Loan Promissory notes		(1.7)		1.9

	114.3	46.9
Current portion of long-term obligations	(12.0)	(13.9)
Total	\$ 102.3	\$ 33.0

Our weighted average interest rate for our five year \$60.0 million Term Loan under our existing senior secured Credit Agreement was 3.4% for the three and nine-month periods ended September 30, 2014, as compared to 2.7% for the three and nine-month periods ended September 30, 2013.

On July 28, 2014, we entered into a Second Lien Credit Agreement providing for a term loan in an aggregate principal amount of \$70.0 million. The proceeds of \$67.4 million were used to pay off a portion of the revolving credit balances under our existing senior secured Credit Agreement dated as of October 26, 2012. Our weighted average interest rate for our Second Lien Loan was 8.5% for the three-month period ended September 30, 2014.

In connection with the Second Lien Credit Agreement, on July 28, 2014, we entered into the fourth amendment to our existing senior secured Credit Agreement, which amends certain covenants, representations and other provisions in our Credit Agreement, to among other things, allow for our entry into the Second Lien Credit Agreement. The fourth amendment also decreases the aggregate principal amount of the revolving credit facility under our existing senior secured Credit Agreement from up to \$165.0 million to up to \$120.0 million.

Our existing senior secured Credit Agreement, as amended on July 28, 2014, limits total leverage, senior secured leverage and requires minimum coverage of fixed charges. As of September 30, 2014, our total leverage ratio was 2.1, our senior secured leverage was 1.2 and our fixed charge coverage ratio was 1.8 and we are in compliance with the existing senior secured Credit Agreement. We currently anticipate we will be in compliance with the covenants associated with our long-term obligations over the next 12 months. In the event we are not in compliance with our debt covenants in the future, we would pursue various alternatives in an attempt to successfully resolve the non-compliance, which might include, among other things, seeking debt covenant waivers or amendments.

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## AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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As of the date of this filing, our availability under our \$120.0 million Revolving Credit Facility, as amended by the fourth amendment to our existing senior secured Credit Agreement, was \$55.7 million and we had \$19.3 million outstanding in letters of credit.

### 6. COMMITMENTS AND CONTINGENCIES

### Legal Proceedings

We are involved in the following legal actions:

United States Senate Committee on Finance Inquiry

On May 12, 2010, we received a letter of inquiry from the Senate Finance Committee requesting documents and information relating to our policies and practices regarding home therapy visits and therapy utilization trends. A similar letter was sent to the other major publicly traded home health care companies. We cooperated with the Committee with respect to this inquiry.

On October 3, 2011, the Committee publicly issued a report titled Staff Report on Home Health and the Medicare Therapy Threshold. The Committee recommended that the CMS must move toward taking therapy out of the payment model. We believe that the issuance of the report concludes the Committee s inquiry, but are not in a position to speculate on the potential for future legislative or oversight action by the Committee.

Securities Class Action Lawsuits

On June 10, 2010, a putative securities class action complaint was filed in the United States District Court for the Middle District of Louisiana (the District Court ) against the Company and certain of our current and former senior executives. Additional putative securities class actions were filed in the Court on July 14, July 16, and July 28, 2010.

On October 22, 2010, the District Court issued an order consolidating the putative securities class action lawsuits and the Federal Derivative Actions (described immediately below) for pre-trial purposes. In the same order, the District Court appointed the Public Employees Retirement System of Mississippi and the Puerto Rico Teachers Retirement System as co-lead plaintiffs (together, the Co-Lead Plaintiffs ) for the putative class. On December 10, 2010, the District Court also consolidated the ERISA class action lawsuit (described below) with the putative securities class actions and Federal Derivative Actions for pre-trial purposes.

On January 18, 2011, the Co-Lead Plaintiffs filed an amended, consolidated class action complaint (the Securities Complaint) which supersedes the earlier-filed securities class action complaints. The Securities Complaint alleges that the defendants made false and/or misleading statements and failed to disclose material facts about our business, financial condition, operations and prospects, particularly relating to our policies and practices regarding home therapy visits under the Medicare home health prospective payment system and the related alleged impact on our

business, financial condition, operations and prospects. The Securities Complaint seeks a determination that the action may be maintained as a class action on behalf of all persons who purchased the Company s securities between August 2, 2005 and September 28, 2010 and an unspecified amount of damages.

All defendants moved to dismiss the Securities Complaint. On June 28, 2012, the District Court granted the defendants motion to dismiss the Securities Complaint. On July 26, 2012, the Co-Lead Plaintiffs filed a motion for reconsideration, which the District Court denied on April 9, 2013.

On May 3, 2013, the Co-Lead Plaintiffs appealed the dismissal of the Securities Complaint to the United States Court of Appeals for the Fifth Circuit (the Fifth Circuit). On October 2, 2014, a three-judge panel of the Fifth Circuit issued a decision reversing the District Court s dismissal of the Securities Complaint. On October 16, 2014, all defendants filed a petition with the Fifth Circuit to review the three-judge panel s decision *en banc*, or as a whole court. No assurances can be given as to the timing or outcome of the defendants petition for *en banc* rehearing.

#### ERISA Class Action Lawsuit

On September 27, 2010 and October 22, 2010, separate putative class action complaints were filed in the United States District Court for the Middle District of Louisiana against the Company, certain of our current and former senior executives and members of our 401(k) Plan Administrative Committee. The suits alleged violations of the Employee Retirement Income Security Act (ERISA) since January 1, 2006 and July 1, 2007, respectively. The plaintiffs brought the complaints on behalf of themselves and a class of similarly situated participants in our 401(k) Plan. The plaintiffs asserted that the defendants breached their fiduciary duties to the 401(k) Plan s participants by causing the 401(k) Plan to offer and hold Amedisys common stock during the respective class periods when it was an allegedly unduly risky and imprudent retirement investment because of our alleged improper business practices. The complaints sought a determination that the actions may be maintained as a class action, an award of unspecified monetary damages and other unspecified relief. As noted above, on December 10, 2010, the Court consolidated the putative ERISA class actions with the putative securities class actions and derivative actions for pre-trial purposes. In addition, on December 10, 2010, the Court appointed interim lead counsel and interim liaison counsel in the ERISA class action.

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### AMEDISYS, INC. AND SUBSIDIARIES

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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On March 10, 2011, Wanda Corbin, Pia Galimba and Linda Trammell (the Co-ERISA Plaintiffs), filed an amended, consolidated class action complaint (the ERISA Complaint), which superseded the earlier-filed ERISA class action complaints. The ERISA Complaint sought a determination that the action may be maintained as a class action on behalf of themselves and a class of similarly situated participants in our 401(k) plan from January 1, 2008 through present. All of the defendants moved to dismiss the ERISA Complaint.

On November 5, 2013, we reached an agreement in principle to settle the ERISA class action lawsuits on a class-wide basis under which we would make a payment of \$1.2 million (which we correctly anticipated would be paid by our insurance carrier) and provide additional non-monetary benefits to 401(k) Plan participants. We then negotiated a formal settlement agreement with the Co-ERISA Plaintiffs and on December 13, 2013, submitted it to the Court for preliminary and final approval. The formal settlement agreement described how the \$1.2 million settlement payment would be allocated among the putative class of 401(k) Plan participants after certain expenses and fees were deducted. On April 14, 2014, the Court granted the motion for preliminary approval and scheduled a final fairness hearing for July 22, 2014. Our insurance carrier funded the \$1.2 million settlement pool shortly after the entry of the April 14, 2014 order.

On July 22, 2014, the Court conducted a fairness hearing. On July 24, 2014, the Court entered an order approving the settlement, dismissing the ERISA class action lawsuits with prejudice, certifying a settlement class and approving the release of all claims by the settlement class that were or could have been alleged in the matter.

#### SEC Investigation

On June 30, 2010, we received notice of a formal investigation from the SEC and received a subpoena for documents relating to the matters under review by the United States Senate Committee on Finance and other matters involving our operations. We cooperated with the SEC with respect to this investigation, and in June 2014 we were informed by the SEC staff that the investigation had been completed and that the staff did not intend to recommend any enforcement action by the SEC.

U.S. Department of Justice Civil Investigative Demand ( CID ) Pursuant to False Claims Act and Stark Law Matters

On September 27, 2010, we received a CID issued by the U.S. Department of Justice pursuant to the federal False Claims Act. The CID requires the delivery of a wide range of documents and information relating to the Company's clinical and business operations, including reimbursement and billing claims submitted to Medicare for home health services, and related compliance activities. The CID generally covers the period from January 1, 2003. On April 26, 2011, we received a second CID related to the CID issued in September 2010, which generally covers the same time period as the previous CID and requires the production of additional documents. Such CIDs are often associated with previously filed qui tam actions, or lawsuits filed under seal under the False Claims Act (FCA), 31 U.S.C. § 3729 et seq. Qui tam actions are brought by private plaintiffs suing on behalf of the federal government for alleged FCA violations. Subsequently, the Company and certain current and former employees received additional CIDs for additional documents and/or testimony.

In May 2012, we made a disclosure to CMS under the agency s Stark Law Self-Referral Disclosure Protocol relating to certain services agreements between a subsidiary of ours and a large physician group. During some period of time since December 2007, the arrangements appear not to have complied in certain respects with an applicable exemption to the Stark Law referral prohibition. Medicare revenue earned as a result of referrals from the physician group from May 2008 to May 2012, the relevant four year lookback period under the Stark Law Self-Referral Disclosure Protocol, was approximately \$4 million. On January 11, 2013, one of our subsidiaries received a CID from the United States Attorney s Office for the Northern District of Georgia seeking certain information relating to that subsidiary s relationship with this physician group.

On October 4, 2013, we reached an agreement in principle to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. We agreed to this tentative settlement without any admission of wrongdoing to resolve these matters and to avoid the uncertainty and expense of protracted litigation. On April 23, 2014, we entered into a settlement agreement to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. The settlement agreement contains no admissions of liability on our part.

Pursuant to the settlement agreement, on May 2, 2014, we paid the United States an initial payment in the amount of \$116.5 million, representing the first installment of \$115 million plus interest thereon due under the settlement agreement, and on October 23, 2014, we paid the United States an additional payment in the amount of \$35.8 million, representing the second and final installment of \$35 million plus interest thereon due under the settlement agreement.

In consideration of our obligations under the settlement agreement and conditioned upon our full payment of the settlement amount, the United States agreed to release us from any civil or administrative monetary claim under the False Claims Act and various other statutes and legal theories for (a) claims involving home health services rendered by certain of our care centers from January 1, 2008 through December 31, 2010 that the United States contended were (i) provided to patients who were not homebound, (ii) provided to patients lacking a need for skilled nursing and/or skilled therapy services, (iii) provided to patients without regard to medical

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### AMEDISYS, INC. AND SUBSIDIARIES

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necessity, or (iv) overbilled by upcoding patients diagnoses, and (b) claims arising from our billings to the Medicare program during the period from April 1, 2008 through April 30, 2012 for home health services referred by a particular physician practice group while we were providing such practice group remuneration that was not consistent with fair market value in the form of patient care coordination services performed by our employees.

The settlement agreement also resolved allegations made against us by various *qui tam* relators, who were required to dismiss their claims with prejudice. We were required to pay various relators attorneys fees and expenses in the aggregate sum of approximately \$3.9 million. In addition, we will incur additional expenses in the future in connection with compliance measures mandated by the corporate integrity agreement discussed below.

We have previously recorded an accrual for the settlement amount and added the amount of the relators attorneys fees to this accrual in the quarter ended March 31, 2014.

In connection with the settlement agreement, on April 23, 2014, we entered into a corporate integrity agreement with the Office of Inspector General-HHS. The corporate integrity agreement formalizes various aspects of our already existing ethics and compliance programs and contains other requirements designed to help ensure our ongoing compliance with federal health care program requirements. Among other things, the corporate integrity agreement requires us to maintain our existing compliance program and compliance committee; provide certain compliance training; continue screening new and current employees against certain lists to ensure they are not ineligible to participate in federal health care programs; engage an independent review organization to perform certain auditing and reviews and prepare certain reports regarding our compliance with federal health care programs, our billing submissions to federal health care programs and our compliance and risk mitigation programs; and provide certain reports and management certifications to Office of Inspector General-HHS. Upon breach of the corporate integrity agreement, we could become liable for payment of certain stipulated penalties, or could be excluded from participation in federal health care programs. The corporate integrity agreement has a term of five years.

#### OIG Self-Disclosure

In October 2012, we made a disclosure to the Office of Counsel to the Inspector General of the United States Department of Health and Human Services (the OIG) pursuant to the OIG Provider Self-Disclosure Protocol regarding certain clinical documentation issues and eligibility regulatory requirements at two of our hospice care centers. These hospice care centers did not comply in some respects with certain state and Medicare hospice regulations including those requiring physicians to certify patient eligibility and requiring patient face-to-face encounters. We recorded an additional accrual of approximately \$1 million during the three-month period ended September 30, 2013 increasing the total accrual to approximately \$2 million as of September 30, 2013, where it remained at December 31, 2013. A final settlement agreement with OIG, pursuant to which we agreed to pay approximately \$2 million to settle the matter, was executed on March 12, 2014.

In September and October 2013, we made preliminary disclosures to OIG under the OIG s Provider Self-Disclosure Protocol regarding certain clinical documentation issues at one of our home health care centers. This care center

appears to have not complied with certain Medicare home health regulations, including those relating to physician signature requirements and face-to-face documentation. We made a disclosure in March 2014 to OIG providing additional information relating to the information disclosed in the preliminary disclosures sent in September and October 2013. As of June 30, 2014, we had recorded an accrual of approximately \$1.9 million for this matter. A final settlement agreement with OIG pursuant to which we agreed to pay approximately \$2.1 million to settle the matter was executed on September 9, 2014.

#### Wage and Hour Litigation

On July 25, 2012, a putative collective and class action complaint was filed in the United States District Court for the District of Connecticut against us in which three former employees allege wage and hour law violations. The former employees claim that they were not paid overtime for all hours worked over forty hours in violation of the Federal Fair Labor Standards Act (FLSA), as well as the Pennsylvania Minimum Wage Act. More specifically, they allege they were paid on both a per-visit and an hourly basis, and that such a pay scheme resulted in their misclassification as exempt employees, thereby denying them overtime pay. Moreover, in response to a Company motion arguing that plaintiffs complaint was deficient in that it was ambiguous and failed to provide fair notice of the claims asserted and plaintiffs opposition thereto, the Court, on April 8, 2013, held that the complaint adequately raises general allegations that the plaintiffs were not paid overtime for all hours worked in a week over forty, which may include claims for unpaid overtime under other theories of liability, such as alleged off-the-clock work, in addition to plaintiffs more clearly stated allegations based on misclassification. On behalf of themselves and a class of current and former employees they allege are similarly situated, plaintiffs seek attorneys fees, back wages and liquidated damages going back three years under the FLSA and three years under the Pennsylvania statute. On October 8, 2013, the Court granted plaintiffs motion for equitable tolling requesting that the statute of limitations for claims under the FLSA for plaintiffs who opt-in to the lawsuit be tolled from September 24, 2012, the date upon which plaintiffs filed their original motion for conditional certification, until 90 days after any notice of this lawsuit is issued following conditional certification. Following a motion for reconsideration filed by the Company, on December 3, 2013, the Court modified this

### AMEDISYS, INC. AND SUBSIDIARIES

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order, holding that putative class members FLSA claims are tolled from October 29, 2012 through the date of the Court s order on plaintiffs motion for conditional certification. On January 13, 2014, the Court granted plaintiffs July 10, 2013 motion for conditional certification of their FLSA claims and authorized issuance of notice to putative class members to provide them an opportunity to opt in to the action. On April 17, 2014, that notice was mailed to putative class members. The period within which putative class members were permitted to opt in to the action expired on July 16, 2014.

On September 10, 2014, the plaintiffs in the Connecticut case filed a motion for leave to amend their complaint to add a new claim under the Kentucky Wage and Hour Act (KWHA) alleging that the Company did not pay certain home health clinicians working in the Commonwealth of Kentucky all of the overtime wages they were owed, either because the Company misclassified them as exempt from overtime or, while treating them as overtime eligible, did not properly pay them overtime for all hours worked over 40 in a week. On behalf of themselves and a class of current and former employees they allege are similarly situated, plaintiffs seek attorneys fees, back wages and liquidated damages going back five years before the filing of their original complaint under the KWHA. On October 1, 2014, the Company filed an opposition to the plaintiffs motion to amend. On October 15, 2014, plaintiffs filed a reply brief in support of their motion. The motion is still under consideration by the Court.

On September 13, 2012, a putative collective and class action complaint was filed in the United States District Court for the Northern District of Illinois against us in which a former employee alleges wage and hour law violations. The former employee claims she was paid on both a per-visit and an hourly basis, thereby misclassifying her as an exempt employee and entitling her to overtime pay. The plaintiff alleges violations of Federal and state law and seeks damages under the FLSA and the Illinois Minimum Wage Law. Plaintiff seeks class certification of similar employees who were or are employed in Illinois and seeks attorneys fees, back wages and liquidated damages going back three years under the FLSA and three years under the Illinois statute. On May 28, 2013, the Court granted the Company s motion to stay the case pending resolution of class certification issues and dispositive motions in the earlier-filed Connecticut case referenced above.

We are unable to assess the probable outcome or reasonably estimate the potential liability, if any, arising from the securities and wage and hour litigation described above. The Company intends to continue to vigorously defend itself in the securities and wage and hour litigation matters. No assurances can be given as to the timing or outcome of the securities and wage and hour matters described above or the impact of any of the inquiry or litigation matters on the Company, its consolidated financial condition, results of operations or cash flows, which could be material, individually or in the aggregate.

We recognize that additional putative securities class action complaints and other litigation could be filed, and that other investigations and actions could be commenced.

In addition to the matters referenced in this note, we are involved in legal actions in the normal course of business, some of which seek monetary damages, including claims for punitive damages. We do not believe that these normal course actions, when finally concluded and determined, will have a material impact on our consolidated financial

condition, results of operations or cash flows.

#### Third Party Audits

From time to time, in the ordinary course of business, we are subject to audits under various governmental programs in which third party firms engaged by CMS conduct extensive review of claims data to identify potential improper payments under the Medicare program.

In January 2010, our subsidiary that provides home health services in Dayton, Ohio received from a Medicare Program Safeguard Contractor ( PSC ) a request for records regarding 137 claims submitted by the subsidiary paid from January 2, 2008 through November 10, 2009 (the Claim Period ) to determine whether the underlying services met pertinent Medicare payment requirements. Based on the PSC s findings for 114 of the claims, which were extrapolated to all claims for home health services provided by the Dayton subsidiary paid during the Claim Period, on March 9, 2011, the Medicare Administrative Contractor (MAC) for the subsidiary issued a notice of overpayment seeking recovery from our subsidiary of an alleged overpayment of approximately \$5.6 million. We dispute these findings, and our Dayton subsidiary has filed appeals through the Original Medicare Standard Appeals Process, in which we are seeking to have those findings overturned. Most recently, a consolidated administrative law judge ( ALJ ) hearing was held in late March 2013. In January 2014, the ALJ found fully in favor of our Dayton subsidiary on 74 appeals and partially in favor of our Dayton subsidiary on eight appeals. Taking into account the ALJ s decision, certain determinations that our Dayton subsidiary decided not to appeal as well as certain determinations made by the MAC, of the 114 claims that were originally extrapolated by the MAC, 76 claims have now been decided in favor of our Dayton subsidiary in full, 10 claims have been decided in favor of our Dayton subsidiary in part, and 28 claims have been decided against or not appealed by our Dayton subsidiary. The ALJ has ordered the MAC to recalculate the extrapolation amount based on the ALJ s decision. The Medicare Appeals Council can decide on its own motion to review the ALJ s decisions. As of September 30, 2014, we have recorded no liability with respect to the pending appeals as we do not believe that an estimate of a reasonably possible loss or range of loss can be made at this time.

### AMEDISYS, INC. AND SUBSIDIARIES

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

In July 2010, our subsidiary that provides hospice services in Florence, South Carolina received from a Zone Program Integrity Contractor ( ZPIC ) a request for records regarding a sample of 30 beneficiaries who received services from the subsidiary during the period of January 1, 2008 through March 31, 2010 (the Review Period ) to determine whether the underlying services met pertinent Medicare payment requirements. We acquired the hospice operations subject to this review on August 1, 2009; the Review Period covers time periods both before and after our ownership of these hospice operations. Based on the ZPIC s findings for 16 beneficiaries, which were extrapolated to all claims for hospice services provided by the Florence subsidiary billed during the Review Period, on June 6, 2011, the MAC for the subsidiary issued a notice of overpayment seeking recovery from our subsidiary of an alleged overpayment. We dispute these findings, and our Florence subsidiary has filed appeals through the Original Medicare Standard Appeals Process, in which we are seeking to have those findings overturned. Most recently, we have requested appeal hearings before an ALJ, which have been scheduled to occur on January 7, 2015, but no assurances can be given as to the timing or outcome of the ALJ appeal. The current alleged extrapolated overpayment is \$6.1 million. In the event we pay any amount of this alleged overpayment, we are indemnified by the prior owners of the hospice operations for amounts relating to the period prior to August 1, 2009. As of September 30, 2014, we have recorded no liability for this claim as we do not believe that an estimate of a reasonably possible loss or range of loss can be made at this time.

#### Insurance

We are obligated for certain costs associated with our insurance programs, including employee health, workers compensation and professional liability. While we maintain various insurance programs to cover these risks, we are self-insured for a substantial portion of our potential claims. We recognize our obligations associated with these costs, up to specified deductible limits in the period in which a claim is incurred, including with respect to both reported claims and claims incurred but not reported. These costs have generally been estimated based on historical data of our claims experience. Such estimates, and the resulting reserves, are reviewed and updated by us on a quarterly basis.

Our health insurance has a retention limit of \$0.9 million, our workers compensation insurance has a retention limit of \$0.5 million and our professional liability insurance has a retention limit of \$0.3 million.

## 7. SEGMENT INFORMATION

Our operations involve servicing patients through our two reportable business segments: home health and hospice. Our home health segment delivers a wide range of services in the homes of individuals who may be recovering from surgery, have a chronic disability or terminal illness or need assistance with the essential activities of daily living. Our hospice segment provides palliative care and comfort to terminally ill patients and their families. The other column in the following tables consists of costs relating to corporate support functions that are not directly attributable to a specific segment.

Management evaluates performance and allocates resources based on the operating income of the reportable segments, which includes an allocation of corporate expenses directly attributable to the specific segment and includes revenues and all other costs directly attributable to the specific segment. Corporate expenses consist of cost relating to our

executive management and corporate and administrative support functions that are not directly attributable to a specific segment. Corporate and administrative support functions represent primarily information services, accounting, finance, billing and collections, legal, compliance, risk management, procurement, marketing, clinical administration, training, human resources and administration. Segment assets are not reviewed by the company s chief operating decision maker and therefore are not disclosed below (amounts in millions).

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## AMEDISYS, INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	For the Three-Month Period Ended September 30, 20				
	<b>Home Health</b>	Hospice	Other	T	'otal
Net service revenue	\$ 237.2	\$ 63.1	\$	\$	300.3
Cost of service, excluding depreciation and amortization	137.4	32.8			170.2
General and administrative expenses	63.1	14.1	26.0		103.2
Provision for doubtful accounts	4.1	0.1			4.2
Depreciation and amortization	2.1	0.5	3.9		6.5
Operating expenses	206.7	47.5	29.9		284.1
Operating income (loss)	\$ 30.5	\$ 15.6	\$ (29.9)	\$	16.2

	For the Three-Month Period Ended September 30, 20				
	<b>Home Health</b>	Hospice	Other	Total	
Net service revenue	\$ 236.8	\$ 64.5	\$	\$ 301.3	
Cost of service, excluding depreciation and amortization	140.7	34.5		175.2	
General and administrative expenses	74.3	16.1	25.6	116.0	
Provision for doubtful accounts	2.7	1.2		3.9	
Depreciation and amortization	2.5	0.5	5.9	8.9	
U.S. Department of Justice settlement			150.0	150.0	
Other intangibles impairment charge	1.5			1.5	
Operating expenses	221.7	52.3	181.5	455.5	
Operating income (loss)	\$ 15.1	\$ 12.2	\$ (181.5)	\$ (154.2)	

	For the Nine-Month Period Ended September 30, 20				
	<b>Home Health</b>	Hospice	Other	Total	
Net service revenue	\$ 717.4	\$ 186.6	\$	\$ 904.0	
Cost of service, excluding depreciation and amortization	420.7	99.0		519.7	
General and administrative expenses	206.4	44.3	86.8	337.5	
Provision for doubtful accounts	11.8	1.5		13.3	
Depreciation and amortization	7.0	1.6	13.5	22.1	
Other intangibles impairment charge	1.2	1.0		2.2	
Operating expenses	647.1	147.4	100.3	894.8	
Operating income (loss)	\$ 70.3	\$ 39.2	\$ (100.3)	\$ 9.2	

	For the Nine-	Month Perio	od Ended Septe	mber 30, 2013
	<b>Home Health</b>	Hospice	Other	Total
Net service revenue	\$ 749.3	\$ 196.5	\$	\$ 945.8
Cost of service, excluding depreciation and amortization	434.5	104.2		538.7
General and administrative expenses	230.4	49.2	77.6	357.2
Provision for doubtful accounts	7.6	4.8		12.4
Depreciation and amortization	7.8	1.6	18.9	28.3
U.S. Department of Justice settlement			150.0	150.0
Other intangibles impairment charge	3.8			3.8
Operating expenses	684.1	159.8	246.5	1,090.4
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Operating income (loss)	\$ 65.2	\$ 36.7	\$ (246.5)	\$ (144.6)

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis provides information we believe is relevant to an assessment and understanding of our results of operations and financial condition for the three and nine-month period ended September 30, 2014. This discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included herein, and the consolidated financial statements and notes and the related Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the Securities and Exchange Commission (SEC) on March 12, 2014 (the Form 10-K), which are incorporated herein by this reference.

Unless otherwise provided, Amedisys, we, our, and the Company refer to Amedisys, Inc. and our consolidated subsidiaries.

#### Overview

We are a leading provider of high-quality, low-cost home health services to the chronic, co-morbid, aging American population with approximately 81% and 84% of our revenue derived from Medicare for the three-month periods ended September 30, 2014 and 2013, respectively, and approximately 82% and 84% of our revenue derived from Medicare for the nine-month periods ended September 30, 2014 and 2013, respectively.

Our operations involve servicing patients through our two reportable business segments: home health and hospice. Our home health segment delivers a wide range of services in the homes of individuals who may be recovering from an illness, injury or surgery. Our hospice segment provides care that is designed to provide comfort and support for those who are facing a terminal illness. As of September 30, 2014, we owned and operated 316 Medicare-certified home health care centers and 80 Medicare-certified hospice care centers in 34 states within the United States, the District of Columbia and Puerto Rico.

As part of our ongoing management of our portfolio of care centers, we review each care center s current financial performance, market penetration, forecasted market growth and the impact of proposed CMS payment revisions. Therefore, during the three months ended March 31, 2014, we consolidated four home health care centers with care centers servicing the same markets, closed four home health care centers and one hospice care center and sold one home health care center. During the three months ended June 30, 2014, we consolidated 18 home health care centers and four hospice care centers with care centers servicing the same markets, closed 18 home health care centers and three hospice care centers and sold six home health care centers and four hospice care centers. During the three months ended September 30, 2014, we exited our one hospice inpatient unit.

In connection with the care centers that we closed and consolidated, we recorded non-cash charges of \$2.2 million in other intangibles impairment expense related to the write-off of intangible assets, \$2.1 million in other general and administrative expenses related to lease termination costs and \$2.1 million in salaries and benefits related to severance costs during the three-month period ended March 31, 2014.

In conjunction with the closure and consolidation of care centers, we restructured our regional leadership and corporate support functions. As such, we recorded charges of \$3.4 million in salaries and benefits related to severance costs during the three-month period ended March 31, 2014. In addition, on February 20, 2014 William F. Borne stepped down from his positions as Chief Executive Officer, Chairman and a member of our Board of Directors and we recorded charges of \$2.3 million in salaries and benefits related to severance costs.

## Owned and Operated Care Centers

	<b>Home Health</b>	Hospice
At December 31, 2013	367	92
Closed/Consolidated/Sold	(51)	(12)
At September 30, 2014	316	80

## **Recent Developments**

## Governmental Inquiries and Investigations and Other Litigation

On April 23, 2014, we entered into a settlement agreement to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. Pursuant to the settlement agreement, on May 2, 2014, we paid the United States an initial payment in the amount of \$116.5 million representing the first installment of \$115 million plus interest thereon due under the settlement agreement, and on October 23, 2014, we paid the United States an additional payment in the amount of \$35.8 million, representing the second and final installment of \$35 million plus interest thereon due under the settlement agreement.

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The settlement agreement also resolves allegations made against us by various qui tam relators, who are required to dismiss their claims with prejudice. We accrued various relators attorneys fees and expenses in the aggregate sum of approximately \$3.9 million during the three months ended March 31, 2014, which were paid on May 2, 2014.

In connection with the settlement agreement, on April 23, 2014, we entered into a corporate integrity agreement with the Office of Inspector General-HHS. The corporate integrity agreement formalizes various aspects of our already existing ethics and compliance programs and contains other requirements designed to help ensure our ongoing compliance with federal health care program requirements. Among other things, the corporate integrity agreement requires us to maintain our existing compliance program and compliance committee; provide certain compliance training; continue screening new and current employees against certain lists to ensure they are not ineligible to participate in federal health care programs; engage an independent review organization to perform certain auditing and reviews and prepare certain reports regarding our compliance with federal health care programs, our billing submissions to federal health care programs and our compliance and risk mitigation programs; and provide certain reports and management certifications to Office of Inspector General-HHS. Upon breach of the corporate integrity agreement, we could become liable for payment of certain stipulated penalties, or could be excluded from participation in federal health care programs. The corporate integrity agreement has a term of five years. We expect the CIA to impact operating expenses by approximately \$1 to \$2 million annually beginning in 2015.

See Note 6 Commitments and Contingencies to our condensed consolidated financial statements for additional information regarding the U.S. Department of Justice settlement, our corporate integrity agreement and for a discussion of and updates regarding the self-disclosure matters and class action litigation we are involved in. No assurances can be given as to the timing or outcome of these items.

#### **Payment**

In July 2014, the Centers of Medicare and Medicaid Services (CMS) issued a proposed rule to update and revise Medicare home health reimbursement rates for the calendar year 2015. The proposed rule includes a rebasing cut of 2.5% as allowed by the PPACA and the Health Care and Education Reconciliation Act of 2010 and a negative multifactor productivity adjustment of 0.4% offset by a 2.6% market basket increase. CMS estimates that the net effect of these changes is approximately a 0.3% decrease in reimbursement to home health providers. Our impact could differ depending on differences in the wage index and the impact of coding changes. We expect CMS to issue a final rule during the fourth quarter of 2014.

In August 2014, CMS issued a final rule to update the Medicare hospice wage index and Medicare hospice payment rates for fiscal year 2015. The final rule includes a 2.9% market basket update which is reduced by the following: a 0.3% adjustment from the Patient Protection and Affordable Care Act ( PPACA ), a 0.5% productivity adjustment and 0.7% for the updated wage index and budget neutrality adjustment factor. The net effect of the final rule, effective for services provided from October 1, 2014 to September 30, 2015, increases the base rate by 1.4%.

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#### **Results of Operations**

Three-Month Period Ended September 30, 2014 Compared to the Three-Month Period Ended September 30, 2013

#### Consolidated

The following table summarizes our consolidated results from continuing operations (amounts in millions):

	For the Three-Month Periods Ended			
	September 30,			
	2014	l	2013	
Net service revenue	\$ 30	0.3 \$	301.3	
Gross margin, excluding depreciation and				
amortization	13	0.1	126.0	
% of revenue	4	3.3%	41.8%	
Other operating expenses	11	3.9	128.7	
% of revenue	3	7.9%	42.7%	
U.S. Department of Justice settlement			150.0	
Other intangibles impairment charge			1.5	
Operating income (loss)	1	6.2	(154.2)	
Total other (expense) income, net	(	2.3)	6.2	
Income tax (expense) benefit	(	5.3)	56.9	
Effective income tax rate	3	8.4%	(38.5%)	
Income (loss) from continuing operations		8.6	(91.1)	
Net loss from discontinued operations			(0.7)	
Net (income) loss attributable to noncontrolling				
interests	(	0.2)	0.7	
	`			
Net income (loss) attributable to Amedisys, Inc.	\$	8.4 \$	(91.1)	

Our operating results have been impacted by the sale, closure and consolidation of 75 care centers since September 30, 2013. Therefore, our consolidated results from continuing operations are not fully comparable to the three-month period ended September 30, 2013.

Our operating income excluding the U.S. Department of Justice settlement and other intangibles impairment charge in 2013, increased \$19 million as our home health operating income increased \$14 million, our hospice operating income increased \$3 million and corporate expenses decreased \$2 million. Our home health operating income increased primarily as a result of a decrease in other operating expenses primarily due to closures and the restructure of our regional leadership and corporate support functions.

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# **Home Health Division**

The following table summarizes our home health segment results from continuing operations:

	2014		2013
Financial Information (in millions):			
Medicare	\$ 185.4	\$	193.5
Non-Medicare	51.8		43.3
Net service revenue	237.2		236.8
Cost of service	137.4		140.7
Gross margin	99.8		96.1
Other operating expenses	69.3		79.5
Operating income before impairment			
charges (1)	\$ 30.5	\$	16.6
<b>Key Statistical Data:</b>			
Medicare:			
Same Store Volume (2):			
Revenue (2).	5%		(12%)
Admissions	3%		(1%)
Recertifications	5%		(21%)
Total (3):			(==,1)
Admissions	42,389		45,420
Recertifications	25,407		26,119
Completed episodes	66,906		70,401
Visits	1,190,962		1,253,329
Average revenue per completed			
episode (4)	\$ 2,834	\$	2,822
Visits per completed episode (5)	17.3		17.3
Non-Medicare:			
Same Store Volume (2):			
Revenue (2).	31%		(28%)
Admissions	26%		(21%)
Recertifications	24%		(33%)
Total (3):	24 /0		(3370)
Admissions	20,523		17,832
Recertifications	8,238		7,262
Visits	416,038		358,820
	110,030		330,020
Total (3):			
Cost per Visit	\$ 85.47	\$	87.31

Visits 1,607,000 1,612,149

- (1) Operating income of \$15.1 million on a GAAP basis for the three-month period ended September 30, 2013.
- (2) Medicare and Non-Medicare revenue, admissions or recertifications same store volume is the percent increase (decrease) in our Medicare and Non-Medicare revenue, admissions or recertifications for the period as a percent of the Medicare and Non-Medicare revenue, admissions or recertifications of the prior period.
- (3) Based on continuing operations for all periods presented.
- (4) Average Medicare revenue per completed episode is the average Medicare revenue earned for each Medicare completed episode of care which excludes the impact of sequestration.
- (5) Medicare visits per completed episode are the home health Medicare visits on completed episodes divided by the home health Medicare episodes completed during the period.

Overall, our operating income before impairment charges (approximately \$2 million in 2013) increased \$14 million on a \$4 million increase in gross margin and a \$10 million decline in other operating expenses.

#### Net Service Revenue

Our Medicare revenue decline of approximately \$8 million consisted of \$9 million due to lower volumes offset by a \$1 million increase related to revenue per episode. The decrease in volumes is primarily due to the sale, closure and consolidation of 60 care centers since September 30, 2013 as we experienced an increase in same store revenue, admissions and recertifications.

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Our non-Medicare revenue increased \$8 million which is primarily due to increases in volumes and an increase in our revenue per visit. We are experiencing significant growth in our non-Medicare business as we have focused on contract payors with significant concentration in our markets.

As mentioned above, we have closed numerous care centers since September 30, 2013. Accordingly, our results are not fully comparable to prior year. The following table summarizes our net service revenue for our operating care centers and those care centers that were closed, consolidated or sold.

#### For the Three-Month Periods Ended September 30,

	2014		2013
Financial Information (in millions):			
Operating care centers	\$	237.5	\$ 216.5
Closed/Consolidated/Sold care centers		(0.3)	20.3
Net service revenue	\$	237.2	\$ 236.8

#### Cost of Service, Excluding Depreciation and Amortization

Our cost of service decreased \$3 million primarily as a result of our decrease in Medicare volumes and a 2% decrease in cost per visit which were offset by a 16% increase in non-Medicare visits. The decrease in cost per visit was the primary reason for our improvement in gross margin as our revenue was relatively flat. The reduction in the number of salaried clinicians was the primary driver in this improvement.

## **Other Operating Expenses**

Our other operating expenses decreased \$10 million primarily as the result of a decrease in other care center related expenses due to our closure and consolidation strategy and the reduction in divisional leadership; the majority of the reductions were in salaries and benefits, rent expense and travel costs.

#### **Hospice Division**

The following table summarizes our hospice segment results from continuing operations:

#### For the Three-Month Periods Ended September 30,

	2014		2	013
Financial Information (in millions):				
Medicare revenue	\$	59.0	\$	60.6
Non-Medicare revenue		4.1		3.9
Net service revenue		63.1		64.5
Cost of service		32.8		34.5
Gross margin		30.3		30.0
Other operating expenses		14.7		17.8

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Operating income	\$ 15.6	\$ 12.2
Key Statistical Data:		
Same store Medicare revenue growth (1)	3%	(13%)
Same store Non-Medicare revenue growth		
(1)	15%	3%
Hospice admits	4,002	4,352
Average daily census	4,596	4,917
Revenue per day	\$ 149.16	\$ 142.52
Cost of service per day	\$ 77.38	\$ 75.79
Average length of stay	100	98

<sup>(1)</sup> Same store Medicare and Non-Medicare revenue volume is the percent increase (decrease) in our Medicare and Non-Medicare revenue for the period as a percent of the Medicare and Non-Medicare revenue of the prior period. Overall, our operating income increased \$3 million on a \$2 million decline in revenue, a \$2 million decline in cost of service and a \$3 million decline in other operating expenses.

## Net Service Revenue

Our hospice revenue decreased \$2 million, primarily as the result of a decrease in our average daily census. The decrease in average daily census is primarily due to the sale, closure and consolidation of 15 care centers since September 30, 2013, the majority of which occurred during the second quarter of 2014. The decrease in revenue was offset by a \$2 million decrease in our hospice cap expense as our decline in average daily census and an increase in admissions has resulted in a decrease in our overall cap expense. We benefitted from a 1.0% hospice rate increase effective October 1, 2013.

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As mentioned above, we have closed numerous care centers since September 30, 2013. Accordingly, our results are not fully comparable to prior year. The following table summarizes our net service revenue for our operating care centers and those care centers that were closed, consolidated or sold.

## For the Three-Month Periods Ended September 30,

	2	2014		2013
Financial Information (in millions):				
Operating care centers	\$	63.1	\$	60.1
Closed/Consolidated/Sold care centers				4.4
Net service revenue	\$	63.1	\$	64.5

## Cost of Service, Excluding Depreciation and Amortization

Our hospice cost of service decreased \$2 million, or 5% as the result of a 7% decrease in average daily census offset by an increase in cost of service per day. Our cost per day has been negatively impacted by an increase in pharmacy costs as a result of new CMS guidance which became effective on May 1, 2014.

#### Other Operating Expenses

Our other operating expenses decreased \$3 million primarily due to a decrease in other care center related expenses due to our care center closure and consolidation strategy. The majority of the reductions were in salaries and benefits.

## **Corporate**

The following table summarizes our corporate results from continuing operations:

For the Three-Month	Periods Ended	l September 30.
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	2014	2013		
Financial Information (in millions):				
Other operating expenses	\$ 26.0	\$	25.6	
Depreciation and amortization	3.9		5.9	
Total before U.S. Department of Justice settlement (1)	\$ 29.9	\$	31.5	

(1) Total of \$181.5 million on a GAAP basis for the three-month period ended September 30, 2013. Corporate expenses consist of cost relating to our executive management and corporate and administrative support functions that are not directly attributable to a specific segment. Corporate and administrative support functions represent primarily information services, accounting, finance, billing and collections, legal, compliance, risk management, procurement, marketing, clinical administration, training, human resources and administration. During the third quarter of 2013, we recorded an accrual of \$150 million and recognized a deferred tax benefit of \$56 million

for the settlement to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. See Note 6 to our consolidated financial statements for additional information.

# Nine-Month Period Ended September 30, 2014 Compared to the Nine-Month Period Ended September 30, 2013

#### Consolidated

The following table summarizes our consolidated results from continuing operations (amounts in millions):

	For the Nine-Month Periods Ended September 30,					
	2014	2013				
Net service revenue	\$ 904.0	\$ 945.8				
Gross margin, excluding depreciation and						
amortization	384.3	407.2				
% of revenue	42.5%	43.1%				
Other operating expenses	372.9	398.0				
% of revenue	41.3%	42.1%				
U.S. Department of Justice settlement		150.0				
Other intangibles impairment charge	2.2	3.8				
Operating income (loss)	9.2	(144.6)				
Total other (expense) income, net	(2.8)	4.7				
Income tax (expense) benefit	(2.5)	53.7				
Effective income tax rate	38.4%	(38.4%)				
Income (loss) from continuing operations	3.9	(86.2)				
Net loss from discontinued operations	(0.2)	(1.6)				
Net (income) loss attributable to noncontrolling interests	(0.1)	1.2				
Net income (loss) attributable to Amedisys, Inc.	\$ 3.6	\$ (86.5)				

During the first quarter of 2014, we committed to a plan to consolidate 21 operating home health care centers and four operating hospice care centers with care centers servicing the same markets and close 23 home health care centers and six hospice care centers. As a result of this exit activity, we reduced our regional leadership structure and corporate support functions. Separate from the restructuring costs we also recorded severance costs associated with the departure of our CEO on February 20, 2014. The following details the costs associated with these activities (amounts in millions):

	For the N	For the Nine Month Period Ended September 30, 20							
	Home	Healt	hHo	spice	Corpor	ate	Total		
Severance (a)	\$	2.0	\$	0.1	\$	\$	2.1		
Restructuring severance		2.1		0.6	3	.0	5.7		

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Lease terminations	1.9	0.2		2.1
Other intangibles impairment	1.2	1.0		2.2
Exit and restructuring activities costs	7.2	1.9	3.0	12.1
Relator fees			3.9	3.9
Total	\$ 7.2	\$ 1.9	\$ 6.9	\$ 16.0

(a) Includes \$0.8 million and \$0.1 million for severance included in cost of service for home health and hospice, respectively.

Our operating results have been impacted by the sale, closure and consolidation of 54 care centers mentioned above as well as the closure of an additional 21 care centers since September 30, 2013. Accordingly, our results for the nine-month period ended September 30, 2014 are not fully comparable to the nine-month period ended September 30, 2013.

Our operating income excluding the \$16 million in costs noted above and the U.S. Department of Justice settlement and other intangibles impairment charge in 2013 increased \$16 million as our home health operating income increased \$9 million, our hospice operating income increased \$4 million and corporate expenses decreased \$3 million. Additionally, the first quarter of the nine-month period ended September 30, 2013 was not impacted by sequestration as it was not in effect until April 1, 2013. As a result, the nine-month period ended September 30, 2014, was negatively impacted by approximately \$3 million.

## **Home Health Division**

The following table summarizes our home health segment results from continuing operations:

For the Nine-Month Periods En	ided September 30,
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	2014		2013
Financial Information (in millions):			
Medicare	\$ 565.5	\$	610.6
Non-Medicare	151.9		138.7
Net service revenue	717.4		749.3
Cost of service	420.7		434.5
Gross margin	296.7		314.8
Other operating expenses	225.2		245.8
Operating income before impairment charges (1)	\$ 71.5	\$	69.0
<b>Key Statistical Data:</b>			
Medicare:			
Same Store Volume (2):			
Revenue	0%		(10%)
Admissions	0%		0%
Recertifications	0%		(19%)
<i>Total (3):</i>			
Admissions	132,890		143,161
Recertifications	77,468		82,299
Completed episodes	204,654		221,746
Visits	3,620,779		3,947,351
Average revenue per completed episode (4)	\$ 2,819	\$	2,810
Visits per completed episode (5)	17.2		17.5
Non-Medicare:			
Same Store Volume (2):			
Revenue	17%		(22%)
Admissions	15%		(15%)
Recertifications	10%		(25%)
Total (3):			
Admissions	62,447		57,653
Recertifications	23,746		22,994
Visits	1,218,659		1,161,678
Total (3):			
Cost per Visit	\$ 86.92	\$	85.04
Visits	4,839,438		5,109,029
	, ,		, ,

- (1) Operating income of \$70.3 million and \$65.2 million on a GAAP basis for the nine-month periods ended September 30, 2014 and 2013, respectively.
- (2) Medicare and Non-Medicare revenue, admissions or recertifications volume is the percent increase (decrease) in our Medicare and Non-Medicare revenue, admissions or recertifications for the period as a percent of the Medicare and Non-Medicare revenue, admissions or recertifications of the prior period.
- (3) Based on continuing operations for all periods presented.
- (4) Average Medicare revenue per completed episode is the average Medicare revenue earned for each Medicare completed episode of care which excludes the impact of sequestration.
- (5) Medicare visits per completed episode are the home health Medicare visits on completed episodes divided by the home health Medicare episodes completed during the period.

Overall, our operating income excluding \$7 million in exit activity costs in 2014, increased \$9 million on a \$32 million decline in revenue. The 2% sequestration reduction was effective April 1, 2013; accordingly, the nine-month period ended September 30, 2013 benefitted by approximately \$2 million. Medicare revenue was impacted by lower volumes offset by a \$15 million decrease in cost of service and a \$26 million decrease in other operating expenses.

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#### Net Service Revenue

Our Medicare revenue decline of approximately \$45 million consisted of \$45 million due to lower volumes and \$2 million due to sequestration, partially offset by higher revenue per episode. The volume decline is due to declines in both admissions and recertifications, primarily as the result of the sale, closure and consolidation of 60 care centers since September 30, 2013, the majority of which occurred during the second quarter of 2014.

Our non-Medicare revenue increased \$13 million which is primarily due to a 5% increase in visit volume and a 4% increase in our revenue per visit.

As mentioned above, we have closed numerous care centers since September 30, 2013. Accordingly, our results are not fully comparable to prior year. The following table summarizes our net service revenue for our operating care centers and those care centers that were closed, consolidated or sold.

	For the Nine-Month Periods Ended Septe							
		2014						
Financial Information (in millions):								
Operating care centers	\$	701.6	\$	674.8				
Closed/Consolidated/Sold care centers		15.8		74.5				
Net service revenue	\$	717.4	\$	749.3				

#### Cost of Service, Excluding Depreciation and Amortization

Our cost of service excluding \$1 million in exit activity costs in 2014, decreased \$15 million primarily as a result of our decrease in volume and a 2% decrease in Medicare visits per episode, offset by a 2% increase in cost per visit and a 5% increase in non-Medicare visits. The increase in cost per visit is the result of wage inflation, an increase in salaried clinicians and the impact of lower visits due to the fixed nature of some of our care delivery costs. We have seen improvement in our cost per visit metric in the second and third quarters of 2014.

## **Other Operating Expenses**

Other operating expenses excluding \$6 million in exit activity costs in 2014, decreased \$26 million with \$13 million attributed primarily to salary and wages. The remaining \$13 million is primarily the result of reductions in facilities and travel expenses and other care center related costs, offset by an increase in our provision for doubtful accounts which is reflective of our increase in non-Medicare revenue and our higher percentage of contracted payors. Our strategy to consolidate care centers within overlapping markets was a major factor in this decrease.

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#### **Hospice Division**

The following table summarizes our hospice segment results from continuing operations:

For the Nine-Month Periods Ended September 30,

	2014	2013
Financial Information (in millions):		
Medicare revenue	\$ 175.1	\$ 185.0
Non-Medicare revenue	11.5	11.5
Net service revenue	186.6	196.5
Cost of service	99.0	104.2
Gross margin	87.6	92.3
Other operating expenses	47.4	55.6
Operating income before impairment charges (1)	\$ 40.2	\$ 36.7
Key Statistical Data:		
Same store Medicare revenue growth (2)	(2%)	(10%)
Same store Non-Medicare revenue growth		
(2)	6%	(2%)
Hospice admits	12,947	13,964
Average daily census	4,655	4,998
Revenue per day	\$ 146.85	\$ 144.04
Cost of service per day	\$ 77.70	\$ 76.06
Average length of stay	100	100

<sup>(1)</sup> Operating income of \$39.2 million on a GAAP basis for the nine-month period ended September 30, 2014.

#### Net Service Revenue

Our hospice revenue decreased \$10 million, primarily as the result of a decrease in our average daily census and \$1 million due to sequestration. The decrease in average daily census is primarily due to the sale, closure and consolidation of 15 care centers since September 30, 2013, the majority of which occurred during the second quarter of 2014. We benefitted from a 1.0% hospice rate increase effective October 1, 2013. Our hospice division also benefitted from a decrease in our provision for estimated revenue adjustments.

<sup>(2)</sup> Same store Medicare and Non-Medicare revenue growth is the percent increase in our Medicare and Non-Medicare revenue for the period as a percent of the Medicare and Non-Medicare revenue of the prior period. Our operating income, excluding the \$2 million in exit activity costs in 2014, increased \$4 million primarily as a result of declines in cost of service and other operating expenses. The 2% sequestration reduction was effective April 1, 2013; accordingly the nine-month period ended September 30, 2013 benefitted by approximately \$1 million.

As mentioned above, we have closed numerous care centers since September 30, 2013. Accordingly, our results are not fully comparable to prior year. The following table summarizes our net service revenue for our operating care centers and those care centers that were closed, consolidated or sold.

## For the Nine-Month Periods Ended September 30,

	2	2014	2013		
Financial Information (in millions):					
Operating care centers	\$	182.4	\$	182.4	
Closed/Consolidated/Sold care centers		4.2		14.1	
Net service revenue	\$	186.6	\$	196.5	

#### Cost of Service, Excluding Depreciation and Amortization

Our hospice cost of service decreased \$5 million, or 5%, which corresponds to our 7% decrease in average daily census. Our cost per day has been negatively impacted by an increase in pharmacy costs due to new CMS guidance that became effective May 1, 2014.

## Other Operating Expenses

Other operating expenses, excluding the \$2 million in exit activity costs in 2014, decreased \$9 million due to a \$3 million decrease in our provision for doubtful accounts and decreases in other care center related expenses due to our care center closure and consolidation strategy.

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#### **Corporate**

The following table summarizes our corporate results from continuing operations:

For the Nine-Month Periods Ended September 30,

	,	2014	2013		
Financial Information (in millions):					
Other operating expenses	\$	86.8	\$	77.6	
Depreciation and amortization		13.5		18.9	
Total (1)	\$	100.3	\$	96.5	

(1) Total of \$246.5 million on a GAAP basis for the nine-month period ended September 30, 2013. During the third quarter of 2013, we recorded an accrual of \$150 million and recognized a deferred tax benefit of \$56 million for the settlement to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. See Note 6 to our consolidated financial statements for additional information. Excluding the \$7 million in exit activity costs in 2014 and the U.S. Department of Justice settlement in 2013, corporate expenses decreased \$3 million.

## **Liquidity and Capital Resources**

#### Cash Flows

The following table summarizes our cash flows for the periods indicated (amounts in millions):

	For the Nine-Month Periods En September 30,					
	2	2014	2	2013		
Cash (used in) provided by operating activities	\$	(70.1)	\$	93.9		
Cash used in investing activities		(9.2)		(35.5)		
Cash provided by (used in) financing activities		67.5		(29.3)		
Net (decrease) increase in cash and cash						
equivalents		(11.8)		29.1		
Cash and cash equivalents at beginning of period		17.3		14.5		
Cash and cash equivalents at end of period	\$	5.5	\$	43.6		

Cash provided by operating activities decreased \$164 million during 2014 compared to 2013 primarily due to the payment of \$116.5 million on our settlement agreement with the U.S. Department of Justice and a decline in our operating performance in the first quarter of 2014. Adjusting for the \$116.5 million settlement payment, we have generated \$46.4 million in cash from operating activities for the nine-months ended September 30, 2014, with \$25.3 million generated during the third quarter of 2014. For additional information regarding our operating performance,

see Results of Operations .

Cash used in investing activities decreased \$26.3 million during 2014 compared to 2013 primarily due to decreases in the purchases of property and equipment and investments.

Cash provided by financing activities increased \$96.8 million during 2014 compared to 2013 due to an increase in our borrowings on our revolving line of credit and our Second Lien loan. We increased our outstanding long-term obligations net of repayments by \$67.4 million from December 31, 2013, primarily to fund the U.S. Department of Justice settlement payment.

#### Liquidity

Typically, our principal source of liquidity is the collection of our patient accounts receivable, primarily through the Medicare program. During 2014 and 2013, we have experienced reimbursement reductions due to sequestration and the 2014 CMS rate cut, as well as lower recertification volumes which have impacted our business and consolidated financial condition, results of operation and cash flows. In order to mitigate the impact of reimbursement reductions, we have executed a strategy to reduce the number of operating care centers and restructure our regional leadership and corporate support functions. This strategy has improved our operational performance; however, we did incur \$12 million in closure and severance related costs which impacted our net income and cash flow. In addition, CMS proposed to reduce reimbursement rates by 2.7% for rebasing in each year from calendar year 2015 to calendar year 2017; however, we do expect some offset from a market basket update. In addition to our collection of patient accounts receivable, from time to time, we can and do obtain additional sources of liquidity by the incurrence of additional indebtedness or through sales of equity.

During the nine-month period ended September 30, 2014, we spent \$4.9 million in routine capital expenditures compared to \$2.7 million during the nine-month period ended September 30, 2013. Routine capital expenditures primarily include equipment and computer software and hardware. In addition, we spent \$5.0 million in non-routine capital expenditures related to enhancements to our

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point of care software during the nine-month period ended September 30, 2014, compared to \$26.3 million during the nine-month period ended September 30, 2013. The decrease is primarily the result of our nearing completion of our AMS3 development. Our routine and non-routine capital expenditures for 2014 are expected to be approximately \$9.1 million and \$5.7 million, respectively.

On April 23, 2014, we entered into a settlement agreement to resolve both the U.S. Department of Justice investigation and the Stark Law Self-Referral matter. Pursuant to the settlement agreement, on May 2, 2014, we paid the United States an initial payment in the amount of \$116.5 million, representing the first installment of \$115 million plus interest thereon due under the settlement agreement, and on October 23, 2014, we paid the United States an additional payment in the amount of \$35.8 million, representing the second and final installment of \$35 million plus interest thereon due under the settlement agreement.

See Note 6 Commitments and Contingencies to our condensed consolidated financial statements for additional information regarding the U.S. Department of Justice settlement.

On July 28, 2014, we entered into a Second Lien Credit Agreement providing for a term loan in an aggregate principal amount of \$70.0 million and amended our existing senior secured Credit Agreement dated as of October 26, 2012. The proceeds of the Second Lien Credit Agreement were used to pay down a portion of our Revolving Credit Facility.

As of September 30, 2014, we had \$5.5 million in cash and cash equivalents and \$90.7 million in availability under our \$120.0 million Revolving Credit Facility. Based on our operating forecasts, our new debt service requirements and upcoming settlement payment, we believe we will have sufficient liquidity to fund our operations, capital requirements and debt service requirements; however, our ongoing ability to comply with the debt covenants under our credit agreement depends largely on the achievement of adequate levels of operating performance and cash flow. We routinely review our capital requirements to make sure that we have a capital structure in place that meets the current and future needs of the Company. We currently anticipate we will be in compliance with the covenants associated with our long-term obligations over the next 12 months. If our future operating performance and/or cash flows are less than expected, it could cause us to default on our financial covenants in the future. In the event we are not in compliance with our debt covenants in the future, we would pursue various alternatives in an attempt to successfully resolve the non-compliance, which might include, among other things, seeking debt covenant waivers or amendments. There can be no assurance that debt covenant waivers or amendments would be obtained, if needed.

## **Outstanding Patient Accounts Receivable**

Our patient accounts receivable, net decreased \$8.3 million from December 31, 2013 to September 30, 2014. Our cash collection as a percentage of revenue was 103% for the nine-month period ended September 30, 2014, and 106% for the nine-month period ended December 31, 2013. Our days revenue outstanding, net has decreased 1.6 days from 32.1 days at December 31, 2013 to 30.5 days at September 30, 2014.

Our patient accounts receivable includes unbilled receivables and are aged based upon our initial service date. At September 30, 2014, our unbilled patient accounts receivable, as a percentage of gross patient accounts receivable, was 32.0%, or \$39.0 million, compared to 34.7%, or \$44.8 million, at December 31, 2013. We monitor unbilled receivables on a care center by care center basis to ensure that all efforts are made to bill claims within timely filing deadlines. The timely filing deadline for Medicare is one year from the date the episode was completed and varies by state for Medicaid-reimbursable services and among insurance companies and other private payors.

Our provision for estimated revenue adjustments (which is deducted from our service revenue to determine net service revenue) and provision for doubtful accounts were as follows for the periods indicated (amounts in millions). We fully

reserve for both our Medicare and other patient accounts receivable that are aged over 365 days.

For t	the T	hree-Mon	th Pe	riod <b>F</b> 🗗	ntdheed!\	Nine-Mon	th Pe	riods End
	September 30,			September 30,			0,	
	2	014	2	013	2	2014	2	2013
Provision for estimated revenue adjustments (1)	\$	1.4	\$	2.5	\$	4.1	\$	9.4
Provision for doubtful accounts (2)		4.2		4.1		13.4		12.8
Total	\$	5.6	\$	6.6	\$	17.5	\$	22.2
As a percent of revenue		1.9%		2.2%		1.9%		2.3%

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<sup>(1)</sup> Includes \$0.1 million and \$0.3 million from discontinued operations for the nine-months ended September 30, 2014 and 2013, respectively.

<sup>(2)</sup> Includes \$0.2 million from discontinued operations for the three-months ended September 30, 2013. Includes \$0.1 million and \$0.4 million from discontinued operations for the nine-months ended September 30, 2014 and 2013, respectively.

The following schedules detail our patient accounts receivable, net of estimated revenue adjustments, by payor class, aged based upon initial date of service (amounts in millions, except days revenue outstanding, net):

	0-90	91	-180	181	-365	Ovei	r 365	To	tal
At September 30, 2014:									
Medicare patient accounts receivable, net (1)	\$ 60.4	\$	7.6	\$	0.6	\$		\$ (	68.6
Other patient accounts receivable:									
Medicaid	9.3		1.8		1.2		0.4		12.7
Private	24.8		5.8		3.8		2.8	3	37.2
Total	\$ 34.1	\$	7.6	\$	5.0	\$	3.2	\$ 4	49.9
Allowance for doubtful accounts (2)								(	15.6)
Non-Medicare patient accounts receivable, net								\$ 3	34.3
Total patient accounts receivable, net								\$ 10	02.9
Days revenue outstanding, net (3)								3	30.5
	0-90	91	-180	181	1-365	Ove	er 365	To	otal
At December 31, 2013:	0-90	91	-180	181	1-365	Ove	er 365	To	otal
At December 31, 2013:  Medicare patient accounts receivable, net (1)	<b>0-90</b> \$ 66.7		- <b>180</b> 8.7		1-365	Ove	er 365		<b>otal</b> 75.4
·					1-365		er 365		
Medicare patient accounts receivable, net (1)					<b>1-365</b>		or 365	\$ 7	
Medicare patient accounts receivable, net (1)  Other patient accounts receivable:	\$ 66.7		8.7					\$ 7	75.4
Medicare patient accounts receivable, net (1)  Other patient accounts receivable:  Medicaid	\$ 66.7 11.4	\$	8.7 2.6 8.0	\$	1.3	\$	0.3	\$ 7	75.4 15.6
Medicare patient accounts receivable, net (1)  Other patient accounts receivable:  Medicaid  Private	\$ 66.7 11.4 19.8	\$	8.7 2.6 8.0	\$	1.3 3.9	\$	0.3 2.6	\$ 7	75.4 15.6 34.3
Medicare patient accounts receivable, net (1)  Other patient accounts receivable:  Medicaid  Private  Total	\$ 66.7 11.4 19.8	\$	8.7 2.6 8.0	\$	1.3 3.9	\$	0.3 2.6	\$ 2	75.4 15.6 34.3 49.9
Medicare patient accounts receivable, net (1)  Other patient accounts receivable: Medicaid Private  Total  Allowance for doubtful accounts (2)	\$ 66.7 11.4 19.8	\$	8.7 2.6 8.0	\$	1.3 3.9	\$	0.3 2.6	\$ 4	75.4 15.6 34.3 49.9

(1)

The following table summarizes the activity and ending balances in our estimated revenue adjustments (amounts in millions), which is recorded to reduce our Medicare outstanding patient accounts receivable to their estimated net realizable value, as we do not estimate an allowance for doubtful accounts for our Medicare claims.

F	or the T	hree- <b>F</b> for	n <b>th</b> e	Three- <b>Mo</b> i	nth	e Nine- <b>Mo</b> i	nttih e	e Nine-Mont
	Pe	eriod	Period		Period		Period	
		nded		Ended		Ended		Ended
	-	mber 30, 014	Dec	cember 31, 3 2013	Sep	tember 30, 2014	Dec	ember 31, 2013
Balance at beginning of period	\$	3.7	\$	6.0	\$	3.9	\$	7.1
Provision for estimated revenue adjustments								
(a)		1.4				4.1		5.4
Write offs		(1.5)		(2.1)		(4.4)		(8.6)
Balance at end of period	\$	3.6	\$	3.9	\$	3.6	\$	3.9

Our estimated revenue adjustments were 4.9% of our outstanding Medicare patient accounts receivable at September 30, 2014 and December 31, 2013.

<sup>(</sup>a) Includes \$0.1 million from discontinued operations for the three-month period ended December 31, 2013. Includes \$0.1 million and \$0.3 million from discontinued operations for the nine-month periods ended September 30, 2014 and December 31, 2013, respectively.

(2) The following table summarizes the activity and ending balances in our allowance for doubtful accounts (amounts in millions), which is recorded to reduce only our Medicaid and private payer outstanding patient accounts receivable to their estimated net realizable value.

	Per Enc	iod ded ber 30, I	the Three-Mo Period Ended December 31, 2013	Perio Ende	d d er 30, D	Period Ended
Balance at beginning of period	\$	14.9	\$ 15.6	\$	14.2 \$	\$ 19.0
Provision for doubtful accounts (a)		4.2	3.6		13.4	12.5
Write offs		(3.5)	(5.0)	(	12.0)	(17.3
Balance at end of period	\$	15.6	\$ 14.2	\$	15.6 \$	\$ 14.2

(a) Includes \$0.2 million from discontinued operations for the three-month periods ended December 31, 2013. Includes \$0.1 million and \$0.5 million from discontinued operations for the nine-month periods ended September 30, 2014 and December 31, 2013, respectively.

Our allowance for doubtful accounts was 31.3% and 28.5% of our outstanding Medicaid and private patient accounts receivable at September 30, 2014 and December 31, 2013, respectively.

(3) Our calculation of days revenue outstanding, net is derived by dividing our ending net patient accounts receivable (i.e., net of estimated revenue adjustments and allowance for doubtful accounts) at September 30, 2014 and December 31, 2013 by our average daily net patient revenue for the three-month periods ended September 30, 2014 and December 31, 2013, respectively.

### Indebtedness

Our weighted average interest rate for our five year \$60.0 million Term Loan was 3.4% for the three and nine-month periods ended September 30, 2014, as compared to 2.7% for the three and nine-month periods ended September 30, 2013.

As of September 30, 2014, our total leverage ratio was 2.1, our senior secured leverage ratio was 1.2, our fixed charge coverage ratio was 1.8, and we were in compliance with the covenants associated with our long-term obligations.

On July 28, 2014, we entered into a Second Lien Credit Agreement providing for a term loan in an aggregate principal amount of \$70.0 million and amended our existing senior secured Credit Agreement dated as of October 26, 2012. The proceeds of the Second Lien Credit Agreement were used to pay down a portion of our Revolving Credit Facility. Our weighted average interest rate for our Second Lien Loan was 8.5% for the three months ended September 30, 2014.

As of the date of this filing, our availability under our \$120.0 million Revolving Credit Facility, as amended by the fourth amendment to our existing senior secured Credit Agreement was \$55.7 million and we had \$19.3 million

outstanding in letters of credit.

See Note 7 of the financial statements included in our Form 10-K for additional details on our outstanding long-term obligations which were outstanding as of December 31, 2013.

#### Inflation

We do not believe inflation has significantly impacted our results of operations.

#### **Critical Accounting Policies**

See Part II, Item 7 Critical Accounting Policies and our consolidated financial statements and related notes in Part IV, Item 15 of our 2013 Annual Report on Form 10-K, for accounting policies and related estimates we believe are the most critical to understanding our condensed consolidated financial statements, financial condition and results of operations and which require complex management judgment and assumptions, or involve uncertainties. These critical accounting policies include revenue recognition; patient accounts receivable; insurance; goodwill and intangible assets; and income taxes. There have not been any changes to our significant accounting policies or their application since we filed our 2013 Annual Report on Form 10-K. See Note 2 Summary of Significant Accounting Policies to our condensed consolidated financial statements for information pertaining to accounting changes effective in 2014 and for information on issued accounting pronouncements that will be effective in future periods.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from fluctuations in interest rates. Our Revolving Credit Facility and Term Loan carry a floating interest rate which is tied to the Eurodollar rate (*i.e.* LIBOR) and the Prime Rate and therefore, our condensed consolidated statements of operations and our condensed consolidated statements of cash flows will be exposed to changes in interest rates. As of September 30, 2014, the total amount of outstanding debt subject to interest rate fluctuations was \$116.0 million. A 1.0% interest rate change would cause interest expense to change by approximately \$1.2 million annually.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

We have established disclosure controls and procedures which are designed to provide reasonable assurance of achieving their objectives and to ensure that information required to be disclosed in our reports filed under the Exchange Act is recorded, processed, summarized, disclosed and reported within the time periods specified in the SEC s rules and forms. This information is also accumulated and communicated to our management and Board of Directors to allow timely decisions regarding required disclosure.

In connection with the preparation of this Quarterly Report on Form 10-Q, as of September 30, 2014, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined under Rules 13a-15(e) and 15d-15(e) promulgated under the Exchange Act.

Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of September 30, 2014, the end of the period covered by this Quarterly Report.

#### **Changes in Internal Controls**

There have been no changes in our internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) that have occurred during the quarter ended September 30, 2014, that have materially impacted, or are reasonably likely to materially impact, our internal control over financial reporting.

## Inherent Limitations on Effectiveness of Controls

Our management, including our principal executive officer and principal financial officer, does not expect that our disclosure controls or our internal controls over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system s objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies and procedures. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives and, based on an evaluation of our controls and procedures, our principal executive officer and our principal financial officer concluded our disclosure controls and procedures were effective at a reasonable assurance level as of September 30, 2014, the end of the period covered by this Quarterly Report.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

See Note 6 to the condensed consolidated financial statements for information concerning our legal proceedings.

#### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors included in Part I, Item 1A. Risk Factors of our Annual Report on Form 10-K. These risk factors could materially impact our business, financial condition and/or operating results. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely impact our business, financial condition and/or operating results.

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#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides the information with respect to purchases made by us of shares of our common stock during each of the months during the three-month period ended September 30, 2014:

	(a) Total Number of Share (or Uni <b>ß</b> )	(b) Avera Price	(c) Total Number of Shares (or Units) urchased as Page Publicly Announced	artMay Yet Be Purchased
Period	Purchased	Unit)	Programs	Programs
July 1, 2014 to July 31, 2014	109	\$ 16.	69	\$
August 1, 2014 to August 31, 2014				
September 1, 2014 to September 30, 2014	874	20.	54	
	983 (1)	\$ 20.	11	

(1) Includes shares of common stock surrendered to us by certain employees to satisfy tax withholding obligations in connection with the vesting of non-vested stock previously awarded to such employees under our 2008 Omnibus Incentive Compensation Plan.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## **ITEM 5. OTHER INFORMATION**

On October 1, 2014, director Nathaniel M. Zilkha was appointed Chairman of the Compensation Committee of the Company s Board of Directors.

#### **ITEM 6. EXHIBITS**

The exhibits marked with the cross symbol ( ) are filed and the exhibits marked with a double cross ( ) are furnished with this Form 10-Q. Any exhibits marked with the asterisk symbol (\*) are management contracts or compensatory plans or arrangements filed pursuant to Item 601(b)(10)(iii) of Regulation S-K.

Exhibit Number	Document Description	Report or Registration Statement	SEC File or Registration Number	Exhibit or Other Reference
3.1	Composite of Certificate of Incorporation of the Company inclusive of all amendments through June 14, 2007	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2007	0-24260	3.1
3.2	Composite of By-Laws of the Company inclusive of all amendments through February 24, 2014	The Company s Annual Report on Form 10-K for the year ended December 31, 2013	0-24260	3.2
4.1	Common Stock Specimen	The Company s Registration Statement on Form S-3 filed August 20, 2007	333-145582	4.8
10.1	Fourth Amendment dated as of July 28, 2014 to the Credit Agreement dated October 26, 2012 among Amedisys, Inc. and Amedisys Holding, L.L.C., as co-borrowers, the several banks and other financial institutions party thereto from time to time, BOKF, NA DBA Bank of Texas, Compass Bank, Fifth Third Bank and RBS Citizens, N.A., as Documentation Agents, Bank of America, N.A., as Syndication Agent, JPMorgan Chase Bank, N.A., as Administrative Agent, and J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as Co-Lead Arrangers and Joint Bookrunners	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.1.2

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Exhibit			SEC File or Registration	Exhibit or Other
Number 10.2	Document Description  Second Lien Credit Agreement dated as of July 28, 2014 by and among Amedisys, Inc. and Amedisys Holding, L.L.C., as co-borrowers, the banks and other financial institutions or entities from time to time parties thereto as lenders, and Cortland Capital Market Services LLC, as Administrative Agent	Report or Registration Statement The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	<b>Number</b> 0-24260	Reference 10.8
10.3	Second Lien Security and Pledge Agreement dated as of July 28, 2014 by and among Amedisys, Inc., Amedisys Holding, L.L.C, the guarantors party thereto and Cortland Capital Market Services LLC, not in its individual capacity, but solely as collateral agent for the secured parties	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.9
10.4	Intercreditor Agreement dated as of July 28, 2014 by and among JPMorgan Chase Bank, N.A., as Administrative Agent for the first priority secured parties, Cortland Capital Market Services LLC, as Administrative Agent for the second priority secured parties, and the direct and indirect subsidiaries of Amedisys, Inc. and Amedisys Holding, L.L.C. from time to time party thereto	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.10
10.5*	Amendment No. 3 dated May 1, 2014 to Employment Agreement dated November 1, 2011 by and among Amedisys, Inc., Amedisys Holding, L.L.C. and Ronald A. LaBorde	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.4
10.6*	Amendment No. 3 dated May 1, 2014 to Employment Agreement dated November 1, 2011 by and among Amedisys, Inc., Amedisys Holding, L.L.C. and Michael O. Fleming	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.5
10.7*	Amendment No. 2 dated May 1, 2014 to Employment Agreement dated November 1, 2011 by and among Amedisys, Inc., Amedisys Holding,	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.6

L.L.C. and Jeffrey D. Jeter

10.8\* Amendment No. 3 dated May 1, 2014 to Employment Agreement dated November 1, 2011 by and among Amedisys, Inc., Amedisys Holding, L.L.C. and David R. Bucey

The Company s Quarterly Report on 0-24260 10.7 Form 10-Q for the quarter ended June 30, 2014

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Exhibit			SEC File or Registration	Exhibit or Other
Number	<b>Document Description</b>	Report or Registration Statement	Number	Reference
31.1	Certification of Ronald A. LaBorde, Interim Chief Executive Officer (principal executive officer), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002			
31.2	Certification of Dale E. Redman, Interim Chief Financial Officer (principal financial officer), pursuant to Section 302 of the Sarbanes-Oxley Act of 2002			
32.1	Certification of Ronald A. LaBorde, Interim Chief Executive Officer (principal executive officer), pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002			
32.2	Certification of Dale E. Redman, Interim Chief Financial Officer (principal financial officer), pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002			
101.INS	XBRL Instance			
101.SCH	XBRL Taxonomy Extension Schema Document			
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document			
101.DEF	XBRL Taxonomy Extension Definition Linkbase			
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document			
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document			

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## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMEDISYS, INC.

(Registrant)

By: /s/ SCOTT G. GINN

Scott G. Ginn, Principal Accounting Officer and

**Duly Authorized Officer** 

Date: October 29, 2014

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## **EXHIBIT INDEX**

The exhibits marked with the cross symbol ( ) are filed and the exhibits marked with a double cross ( ) are furnished with this Form 10-Q. Any exhibits marked with the asterisk symbol (\*) are management contracts or compensatory plans or arrangements filed pursuant to Item 601(b)(10)(iii) of Regulation S-K.

Exhibit			SEC File or Registration	Exhibit or Other
Number	<b>Document Description</b>	Report or Registration Statement	Number	Reference
3.1	Composite of Certificate of Incorporation of the Company inclusive of all amendments through June 14, 2007	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2007	0-24260	3.1
3.2	Composite of By-Laws of the Company inclusive of all amendments through February 24, 2014	The Company s Annual Report on Form 10-K for the year ended December 31, 2013	0-24260	3.2
4.1	Common Stock Specimen	The Company s Registration Statement on Form S-3 filed August 20, 2007	333-145582	4.8
10.1	Fourth Amendment dated as of July 28, 2014 to the Credit Agreement dated October 26, 2012 among Amedisys, Inc. and Amedisys Holding, L.L.C., as co-borrowers, the several banks and other financial institutions party thereto from time to time, BOKF, NA DBA Bank of Texas, Compass Bank, Fifth Third Bank and RBS Citizens, N.A., as Documentation Agents, Bank of America, N.A., as Syndication Agent, JPMorgan Chase Bank, N.A., as Administrative Agent, and J.P. Morgan Securities LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as Co-Lead Arrangers and Joint Bookrunners	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.1.2
10.2	Second Lien Credit Agreement dated as of July 28, 2014 by and among Amedisys, Inc. and Amedisys Holding, L.L.C., as co-borrowers, the banks and other financial institutions or entities from time to time parties thereto as lenders, and Cortland Capital Market	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.8

Services LLC, as Administrative Agent

10.3 Second Lien Security and Pledge
Agreement dated as of July 28, 2014 by
and among Amedisys, Inc., Amedisys
Holding, L.L.C, the guarantors party
thereto and Cortland Capital Market
Services LLC, not in its individual
capacity, but solely as collateral agent
for the secured parties

The Company s Quarterly Report on 0-24260 10.9 Form 10-Q for the quarter ended June 30, 2014

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10.4	Intercreditor Agreement dated as of July 28, 2014 by and among JPMorgan Chase Bank, N.A., as Administrative Agent for the first priority secured parties, Cortland Capital Market Services LLC, as Administrative Agent for the second priority secured parties, and the direct and indirect subsidiaries of Amedisys, Inc. and Amedisys Holding, L.L.C. from time to time party thereto	The Company s Quarterly Report on Form 10-Q for the quarter ended June 30, 2014	0-24260	10.10
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101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document			