

SOUTHSIDE BANCSHARES INC  
Form 10-K  
March 03, 2009

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K  
(Mark One)

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the fiscal year ended December 31, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-12247

Southside Bancshares, Inc.  
(Exact name of registrant as specified in its charter)

Texas 75-1848732  
(State of (I.R.S. Employer  
incorporation) Identification  
No.)

1201 S. Beckham Avenue, 75701  
Tyler, Texas  
(Address of Principal (Zip Code)  
Executive Offices)

Registrant's telephone number, including area code: (903) 531-7111

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
COMMON STOCK, \$1.25 PAR VALUE	NASDAQ Global Select Market

Securities registered pursuant to Section 12(g) of the Act:

NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes [ ] No [X]

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated  
filer   
Non-accelerated filer (do not check if a smaller reporting company)  Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the common stock held by non-affiliates of the registrant as of June 30, 2008 was \$215,736,272.

As of February 13, 2009, 14,024,526 shares of common stock of Southside Bancshares, Inc. were outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Certain portions of the Registrant's proxy statement to be filed for the Annual Meeting of Shareholders to be held April 16, 2009 are incorporated by reference into Part III of this Annual Report on Form 10-K. Other than those portions of the proxy statement specifically incorporated by reference pursuant to Items 10-14 of Part III hereof, no other portions of the proxy statement shall be deemed so incorporated.

## IMPORTANT INFORMATION ABOUT THIS REPORT

In this report, the words “the Company,” “we,” “us,” and “our” refer to the combined entities of Southside Bancshares, Inc. and its subsidiaries. The words “Southside” and “Southside Bancshares” refer to Southside Bancshares, Inc. The words “Southside Bank” and “the Bank” refer to Southside Bank (which, subsequent to the internal merger of Fort Worth National Bank (“FWNB”) with and into Southside Bank, includes FWNB). The word “FWBS” refers to Fort Worth Bancshares, Inc. The word “SFG” refers to Southside Financial Group, LLC. of which Southside owns a 50% interest.

### PART I

#### ITEM 1. BUSINESS

##### FORWARD-LOOKING INFORMATION

The disclosures set forth in this item are qualified by the section captioned “Forward-Looking Information” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Annual Report on Form 10-K and other cautionary statements set forth elsewhere in this report.

##### GENERAL

Southside Bancshares, Inc., incorporated in Texas in 1982, is a bank holding company for Southside Bank, a Texas state bank headquartered in Tyler, Texas. Tyler has a metropolitan area population of approximately 195,000 and is located approximately 90 miles east of Dallas, Texas and 90 miles west of Shreveport, Louisiana.

At December 31, 2008, our total assets were \$2.70 billion, total loans were \$1.02 billion, deposits were \$1.56 billion, and shareholders’ equity was \$160.6 million. For the years ended December 31, 2008 and 2007, our net income was \$30.7 million and \$16.7 million, respectively, and diluted earnings per common share were \$2.16 and \$1.18, respectively. We have paid a cash dividend every year since 1970.

We are a community-focused financial institution that offers a full range of financial services to individuals, businesses, municipal entities, and non-profit organizations in the communities we serve. These services include consumer and commercial loans, deposit accounts, trust services, safe deposit services and brokerage services.

Our consumer loan services include 1-4 family residential mortgage loans, home equity loans, home improvement loans, automobile loans and other installment loans. Commercial loan services include short-term working capital loans for inventory and accounts receivable, short and medium-term loans for equipment or other business capital expansion, commercial real estate loans and municipal loans. We also offer construction loans for 1-4 family residential and commercial real estate.

We offer a variety of deposit accounts with a wide range of interest rates and terms, including savings, money market, interest and noninterest bearing checking accounts and certificates of deposit (“CDs”). Our trust services include investment, management, administration and advisory services, primarily for individuals and, to a lesser extent, partnerships and corporations. At December 31, 2008, our trust department managed approximately \$628 million of trust assets.

We and our subsidiaries are subject to comprehensive regulation, examination and supervision by the Board of Governors of the Federal Reserve System (the “Federal Reserve”), the Texas Department of Banking (the “TDB”) and the Federal Deposit Insurance Corporation (the “FDIC”) and are subject to numerous laws and regulations relating to internal controls, the extension of credit, making of loans to individuals, deposits, and all other facets of our

operations.

1

---

On October 10, 2007, Southside completed the acquisition of FWBS and its wholly-owned subsidiaries, Fort Worth Bancorporation, Inc., FWNB and Magnolia Trust Company I. Southside purchased all of the outstanding capital stock of FWBS for approximately \$37 million. FWNB operated two banking offices in Fort Worth, one banking office in Arlington and a loan production office in Austin. At the time of purchase FWNB had approximately \$124 million in total assets, \$105 million in loans and \$103 million in deposits.

Our administrative offices are located at 1201 South Beckham Avenue, Tyler, Texas 75701, and our telephone number is 903-531-7111. Our website can be found at [www.southside.com](http://www.southside.com). Our public filings with the Securities and Exchange Commission (the "SEC") may be obtained free of charge at either our website or the SEC's website, [www.sec.gov](http://www.sec.gov), as soon as reasonably practicable after filing with the SEC.

## RECENT DEVELOPMENTS

During September 2008, we completed the merger of FWNB, which operated two branches in Fort Worth, one branch in Arlington and a loan production office in Austin, into Southside Bank. This resulted in the termination of the FWNB charter and the integration of FWNB into our branch network.

## MARKET AREA

We consider our primary market area to be all of Smith, Gregg, Tarrant, Travis, Cherokee, Anderson, Kaufman, Henderson and Wood Counties in Texas, and to a lesser extent, portions of adjoining counties. Our expectation is that our presence in all of the market areas we serve will continue to grow in the future. In addition, we continue to explore new markets in which we believe we can expand successfully.

The principal economic activities in our market areas include retail, distribution, manufacturing, medical services, education and oil and gas industries. Additionally, the industry base includes conventions and tourism, as well as retirement relocation. These economic activities support a growing regional system of medical service, retail and education centers. Tyler, Longview, Fort Worth, Austin and Arlington are home to several nationally recognized health care systems that represent all major specialties.

We serve our markets through 44 branch locations, 18 of which are located in grocery stores. The branches are located in and around Tyler, Longview, Lindale, Gresham, Jacksonville, Bullard, Chandler, Hawkins, Seven Points, Palestine, Forney, Gun Barrel City, Athens, Whitehouse, Fort Worth, Arlington and Austin. Our advertising is designed to target the market areas we serve. The type and amount of advertising done in each market area is directly attributable to our market share in that market area combined with overall cost.

We also maintain 11 motor bank facilities. Our customers may also access various banking services through our 47 automated teller machines ("ATMs") and ATMs owned by others, through debit cards, and through our automated telephone, internet and electronic banking products. These products allow our customers to apply for loans from their computers, access account information and conduct various other transactions from their telephones and computers.

## THE BANKING INDUSTRY IN TEXAS

The banking industry is affected by general economic conditions such as interest rates, inflation, recession, unemployment and other factors beyond our control. During the last ten to 15 years the Texas economy has continued to diversify, decreasing the overall impact of fluctuations in oil and gas prices; however, the oil and gas industry is still a significant component of the Texas economy. During 2008, our market areas began to experience the effects of the housing-led slowdown that were impacting other regions of the United States. Beginning in the fourth quarter, as oil prices declined significantly and consumers all across the United States were impacted even more severely by the economic slowdown, our market areas began to experience a greater slowdown in economic activity. We cannot predict whether current economic conditions will improve, remain the same or decline.

## COMPETITION

The activities we are engaged in are highly competitive. Financial institutions such as savings and loan associations, credit unions, consumer finance companies, insurance companies, brokerage companies and other financial institutions with varying degrees of regulatory restrictions compete vigorously for a share of the financial services market. During 2008, the number of financial institutions in our market areas increased, a trend that we expect will continue. Brokerage and insurance companies continue to become more competitive in the financial services arena and pose an ever increasing challenge to banks. Legislative changes also greatly affect the level of competition we face. Federal legislation allows credit unions to use their expanded membership capabilities, combined with tax-free status, to compete more fiercely for traditional bank business. The tax-free status granted to credit unions provides them a significant competitive advantage. Many of the largest banks operating in Texas, including some of the largest banks in the country, have offices in our market areas. Many of these institutions have capital resources, broader geographic markets, and legal lending limits substantially in excess of those available to us. We face competition from institutions that offer products and services we do not or cannot currently offer. Some institutions we compete with offer interest rate levels on loan and deposit products that we are unwilling to offer due to interest rate risk and overall profitability concerns. We expect the level of competition to increase.

## EMPLOYEES

At February 13, 2009, we employed approximately 546 full time equivalent persons. None of the employees are represented by any unions or similar groups, and we have not experienced any type of strike or labor dispute. We consider the relationship with our employees to be good.

## EXECUTIVE OFFICERS OF THE REGISTRANT

Our executive officers as of December 31, 2008 and as of February 13, 2009 were as follows:

B. G. Hartley (Age 79), Chairman of the Board and Chief Executive Officer of Southside Bancshares, Inc. since 1983. He also serves as Chairman of the Board and Chief Executive Officer of Southside Bank, having served in these capacities since Southside Bank's inception in 1960.

Sam Dawson (Age 61), President, Secretary and Director of Southside Bancshares, Inc. since 1998. He also has served as President, Chief Operations Officer and Director of Southside Bank since 1996. He became an officer of Southside Bancshares, Inc. in 1982 and of Southside Bank in 1975.

Robbie N. Edmonson (Age 77), Vice Chairman of the Board of Southside Bancshares, Inc. and Southside Bank since 1998. He joined Southside Bank as a vice president in 1968.

Jeryl Story (Age 57), Executive Vice President of Southside Bancshares, Inc. since 2000, and Senior Executive Vice President - Loan Administration, Senior Lending Officer and Director of Southside Bank since 1996. He joined Southside Bank in 1979 as an officer in Loan Documentation.

Lee R. Gibson (Age 52), Executive Vice President and Chief Financial Officer of Southside Bancshares, Inc. and of Southside Bank since 2000. He is also a Director of Southside Bank. He became an officer of Southside Bancshares, Inc. in 1985 and of Southside Bank in 1984.

All the individuals named above serve in their capacity as officers of Southside Bancshares, Inc. and Southside Bank and are appointed annually by the board of directors of each entity.

## SUPERVISION AND REGULATION

### General

Banking is a complex, highly regulated industry. As bank holding companies under federal law, Southside Bancshares, Inc. and its wholly-owned subsidiary, Southside Delaware Financial Corporation, (collectively, the "Holding Companies") are subject to regulation, supervision and examination by the Board of Governors of the Federal Reserve System ("Federal Reserve"). As a Texas-chartered state bank, Southside Bank is subject to regulation, supervision and examination by the Texas Department of Banking ("TDB"), as its chartering authority, and by the Federal Deposit Insurance Corporation ("FDIC"), as its primary federal regulator and deposit insurer. This system of regulation and supervision applicable to us establishes a comprehensive framework for our operations and is intended primarily for the protection of the FDIC's Deposit Insurance Fund ("DIF") and the public rather than our shareholders and creditors.

The earnings of Southside Bank and, therefore, the earnings of the Holding Companies, are affected by general economic conditions, changes in federal and state laws and regulations and actions of various regulatory authorities, including those referenced above. Proposals to change the laws and regulations applicable to us are frequently introduced at both the federal and state levels. Current proposals include an extensive restructuring of the regulatory framework within which we operate. The likelihood and timing of any such change and the impact any such change may have on us are impossible to determine with any certainty. Set forth below is a brief description of the significant federal and state laws and regulations to which we are currently subject. These descriptions do not purport to be complete and are qualified in their entirety by reference to the particular statutory or regulatory provision.

### Holding Company Regulation

As bank holding companies under the Bank Holding Company Act of 1956 ("BHCA"), as amended, the Holding Companies are registered with and subject to regulation, supervision and examination by the Federal Reserve. The Holding Companies are required to file annual and other reports with, and furnish information to, the Federal Reserve, which makes periodic inspections of the Holding Companies.

Permitted Activities. Under the BHCA, a bank holding company is generally permitted to engage in, or acquire direct or indirect control of more than 5 percent of the voting shares of any company engaged in the following activities:

- banking or managing or controlling banks;
- furnishing services to or performing services for our subsidiaries; and
- any activity that the Federal Reserve determines to be so closely related to banking as to be a proper incident to the business of banking, including:
  - o factoring accounts receivable;



- o making, acquiring, brokering or servicing loans and usual related activities;
- o leasing personal or real property;

- o operating a nonbank depository institution, such as a savings association;
    - o trust company functions;
    - o financial and investment advisory activities;
    - o conducting discount securities brokerage activities;
  - o underwriting and dealing in government obligations and money market instruments;
  - o providing specified management consulting and counseling activities;
  - o performing selected data processing services and support services;
- o acting as agent or broker in selling credit life insurance and other types of insurance in connection with credit transactions; and
- o performing selected insurance underwriting activities.

The Federal Reserve has the authority to order a bank holding company or its subsidiaries to terminate any of these activities or to terminate its ownership or control of any subsidiary when it has reasonable cause to believe that the bank holding company's continued ownership, activity or control constitutes a serious risk to the financial safety, soundness or stability of it or any of its bank subsidiaries.

Bank holding companies meeting certain eligibility requirements may elect to become a "financial holding company." A financial holding company and companies under its control may engage in activities that are "financial in nature," as defined by the Gramm-Leach-Bliley Act ("GLBA") and Federal Reserve interpretations, and therefore may engage in a broader range of activities than those permitted for bank holding companies and their subsidiaries. Financial activities specifically include insurance brokerage and underwriting, securities underwriting and dealing, merchant banking, investment advisory and lending activities. Financial holding companies and their subsidiaries also may engage in additional activities that are determined by the Federal Reserve, in consultation with the Treasury Department, to be "financial in nature or incidental to" a financial activity or are determined by the Federal Reserve unilaterally to be "complimentary" to financial activities. The Holding Companies have not sought financial holding company status. However, there can be no assurance that they will not make such an election in the future. If the Holding Companies were to elect financial holding company status, the Bank and any other insured depository institution the Holding Companies control would have to be well capitalized, well managed, and have at least a satisfactory rating under the Community Reinvestment Act (discussed below).

Capital Adequacy. Each of the federal banking agencies, including the Federal Reserve and the FDIC, has issued substantially similar risk-based and leverage capital guidelines applicable to the banking organizations they supervise.

The agencies' risk-based guidelines define a three-tier capital framework. Tier 1 capital includes common shareholders' equity; trust preferred securities, minority interests and qualifying preferred stock, less goodwill and other adjustments. Tier 2 capital consists of preferred stock not qualifying as Tier 1 capital, mandatorily convertible debt, limited amounts of subordinated debt, other qualifying term debt, a limited amount of the allowance for credit losses and other adjustments. Tier 3 capital includes subordinated debt that is unsecured, fully paid, has an original maturity of at least two years, is not redeemable before maturity without prior approval by the Federal Reserve and includes a lock-in clause precluding payment of either interest or principal if the payment would cause the issuing bank's risk-based capital ratio to fall or remain below the requirement minimum. The sum of Tier 1 and Tier 2 capital

less investments in unconsolidated subsidiaries represents qualifying total capital.

Risk-based capital ratios are calculated by dividing, as appropriate, total capital and Tier 1 capital by risk-weighted assets. Assets and off-balance sheet exposures are assigned to one of four categories of risk-weights, based primarily on relative credit risk. Under these risk-based capital requirements, the Holding Companies and Southside Bank are each generally required to maintain a minimum ratio of total capital to risk-weighted assets of at least 8% and a minimum ratio of Tier 1 capital to risk-weighted assets of at least 4%. To the extent we engage in trading activities, we are required to adjust our risk-based capital ratios to take into consideration market risks that may result from movements in market prices of covered trading positions in trading accounts, or from foreign exchange or commodity positions, whether or not in trading accounts, including changes in interest rates, equity prices, foreign exchange rates or commodity prices. Any capital required to be maintained under these provisions may consist of Tier 3 capital.

Each of the federal bank regulatory agencies, including the Federal Reserve and the FDIC, also have established minimum leverage capital requirements for the banking organizations they supervise. These requirements provide that banking organizations that meet certain criteria, including excellent asset quality, high liquidity, low interest rate exposure and good earnings, and that have received the highest regulatory rating must maintain a ratio of Tier 1 capital to total adjusted average assets of at least 3%. Institutions not meeting these criteria, as well as institutions with supervisory, financial or operational weaknesses, are expected to maintain a minimum Tier 1 capital to total adjusted average assets ratio equal to 100 to 200 basis points above that stated minimum. Holding companies experiencing internal growth or making acquisitions are expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. The Federal Reserve also continues to consider a “tangible Tier 1 capital leverage ratio” (deducting all intangibles) and other indicators of capital strength in evaluating proposals for expansion or new activity.

In 2004, the Basel Committee on Banking Supervision published a new set of risk-based capital standards (“Basel II”) in order to update the original international capital standards that had been put in place in 1988 (“Basel I”). Basel II adopts a three-pillar framework comprised of minimum capital requirements, supervisory assessment of capital adequacy and market discipline. Basel II provides several options for determining capital requirements for credit and operational risk. In December 2007, the agencies adopted a final rule implementing Basel II’s advanced approach. The final rule became effective on April 1, 2008. Compliance with the final rule is mandatory only for “core banks” - U.S. banking organizations with over \$250 billion in banking assets or on-balance-sheet foreign exposures of at least \$10 billion. Other U.S. banking organizations that meet applicable qualification requirements may elect, but are not required, to comply with the final rule. The final rule also allows a banking organization’s primary federal regulator to determine that application of the rule would not be appropriate in light of the organization’s asset size, level of complexity, risk profile or scope of operations. In July 2008, in order to address the potential competitive inequalities resulting from the now bifurcated risk-based capital system in the United States, the agencies agreed to issue a proposed rule that would provide non-core banks with the option to adopt an approach consistent with Basel II’s standardized approach. This proposed new rule will replace the agencies’ earlier proposed amendments to existing Basel I risk-based capital rules (referred to as the “Basel I-A” approach). At this time, U.S. banking organizations not subject to the final rule are required to continue to use the existing Basel I risk-based capital rules. The Holding Companies are not required, and have not elected, to comply with the final rule.

The ratios of Tier 1 capital, total capital to risk-adjusted assets, and leverage capital of the Company and the Bank as of December 31, 2008, are shown in the following table.

	Capital Adequacy Ratios			
	Regulatory Minimums	Regulatory Minimums to be Well-Capitalized	Southside Bancshares, Inc.	Southside Bank
Risk-based capital ratios:				
Tier 1 Capital (1)	4.0%	6.0%	16.04%	16.10%
Total risk-based capital (2)	8.0	10.0	17.66	17.35
Tier 1 leverage ratio (3)	4.0	5.0	7.48	7.51

(1) Common shareholders' equity excluding unrealized gains or losses on debt securities available for sale, unrealized gains on equity securities available for sale and unrealized gains or losses on cash flow hedges, net of deferred income taxes; plus certain mandatorily redeemable capital securities, less nonqualifying intangible assets net of applicable deferred income taxes, and certain nonfinancial equity investments; computed as a ratio of risk-weighted assets, as defined in the risk-based capital guidelines.

(2) The sum of Tier 1 capital, a qualifying portion of the allowance for credit losses, qualifying subordinated debt and qualifying unrealized gains on available for sale equity securities; computed as a ratio of risk-weighted assets, as defined in the risk-based capital guidelines.

(3) Tier 1 capital computed as a percentage of fourth quarter average assets less nonqualifying intangibles and certain nonfinancial equity investments.

Source of Strength. Federal Reserve policy requires a bank holding company to act as a source of financial strength and to take measures to preserve and protect bank subsidiaries in situations where additional investments in a troubled bank may not otherwise be warranted. As a result, a bank holding company may be required to contribute additional capital to its subsidiaries in the form of capital notes or other instruments which qualify as capital under regulatory rules. Any such loans from the holding company to its subsidiary banks likely will be unsecured and subordinated to the bank's depositors and perhaps to other creditors of the bank. See also Bank Regulation - Prompt Corrective Action.

Dividends. The principal source of our liquidity at the parent company level is dividends from Southside Bank. Southside Bank is subject to federal and state restrictions on its ability to pay dividends to Southside Delaware Financial Corporation, the direct parent of Southside Bank, which in turn may affect the ability of Southside Delaware to pay dividends to the Company. We must pay essentially all of our operating expenses from funds we receive from Southside Bank. Therefore, shareholders may receive dividends from us only to the extent that funds are available after payment of our operating expenses. Consistent with its "source of strength" policy, the Federal Reserve discourages bank holding companies from paying dividends except out of operating earnings and prefers that dividends be paid only if, after the payment, the prospective rate of earnings retention appears consistent with the bank holding company's capital needs, asset quality and overall financial condition.

Change in Control. Under the Change in Bank Control Act (“CBCA”), persons who intend to acquire direct or indirect control of a depository institution, must give 60 days prior notice to the appropriate federal banking agency. With respect to the Holding Companies, “control” would exist where an acquiring party directly or indirectly owns, controls or has the power to vote at least 25% of our voting securities. Under the Federal Reserve’s CBCA regulations, a rebuttable presumption of control would arise with respect to an acquisition where, after the transaction, the acquiring party owns, controls or has the power to vote at least 10% (but less than 25%) of our voting securities.

Acquisitions. The BHCA provides that a bank holding company must obtain the prior approval of the Federal Reserve (i) for the acquisition of more than five percent of the voting stock in any bank or bank holding company, (ii) for the acquisition of substantially all the assets of any bank or bank holding company or (iii) in order to merge or consolidate with another bank holding company.

Regulatory Examination. Federal and state banking agencies require the Holding Companies and Southside Bank to prepare annual reports on financial condition and to conduct an annual audit of financial affairs in compliance with minimum standards and procedures. Southside Bank, and in some cases the Holding Companies and any nonbank affiliates, must undergo regular on-site examinations by the appropriate banking agency. The cost of examinations may be assessed against the examined organization as the agency deems necessary or appropriate. The FDIC has developed a method for insured depository institutions to provide supplemental disclosure of the estimated fair market value of assets and liabilities, to the extent feasible and practicable, in any balance sheet, financial statement, report of condition or any other report.

Enforcement Authority. The Federal Reserve has broad enforcement powers over bank holding companies and their nonbank subsidiaries and has authority to prohibit activities that represent unsafe or unsound banking practices or constitute knowing or reckless violations of laws or regulations. These powers may be exercised through the issuance of cease and desist orders, civil money penalties or other actions. Civil money penalties can be as high as \$1,000,000 for each day the activity continues.

#### Bank Regulation

Southside Bank is a Texas-chartered commercial bank, the deposits of which are insured up to the applicable limits by the DIF of the FDIC. It is not a member of the Federal Reserve System. The Bank is subject to extensive regulation, examination and supervision by the TDB, as its chartering authority, and by the FDIC, as its primary federal regulator and deposit insurer. The federal and state laws applicable to banks regulate, among other things, the scope of their business and investments, lending and deposit-taking activities, borrowings, maintenance of retained earnings and reserve accounts, distribution of earnings and payment of dividends.

Permitted Activities and Investments. Under the Federal Deposit Insurance Act (“FDIA”), the activities and investments of state nonmember banks are generally limited to those permissible for national banks, notwithstanding state law. With FDIC approval, a state nonmember bank may engage in activities not permissible for a national bank if the FDIC determines that the activity does not pose a significant risk to the DIF and that the bank meets its minimum capital requirements. Similarly, under Texas law, a state bank may engage in those activities permissible for national banks domiciled in Texas. The TDB may permit a Texas state bank to engage in additional activities so long as the performance of the activity by the bank would not adversely affect the safety and soundness of the bank.

Brokered Deposits. Southside Bank also may be restricted in its ability to accept brokered deposits, depending on its capital classification. Only “well capitalized” banks are permitted to accept brokered deposits. The FDIC may, on a case-by-case basis, permit banks that are adequately capitalized to accept brokered deposits if the FDIC determines that acceptance of such deposits would not constitute an unsafe or unsound banking practice with respect to the bank.

Loans-to-One-Borrower. Under Texas law, without the approval of the TDB and subject to certain limited exceptions, the maximum aggregate amount of loans that Southside Bank is permitted to make to any one borrower is 25% of Tier 1 capital.

Insider Loans. Under Regulation O of the Federal Reserve, as made applicable to state nonmember banks by section 18(j)(2) of the FDIA, Southside Bank is subject to quantitative restrictions on extensions of credit to its executive officers and directors, the executive officers and directors of the Holding Companies, any owner of 10% or more of its

stock or the stock of Southside Bancshares, Inc., and certain entities affiliated with any such persons. Any such extensions of credit must (i) be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with

8

---



third parties and (ii) not involve more than the normal risk of repayment or present other unfavorable features. Additional restrictions are imposed on extensions of credit to executive officers.

**Deposit Insurance.** The deposits of Southside Bank are insured by the DIF of the FDIC, up to the applicable limits established by law and are subject to the deposit insurance premium assessments of the DIF. The FDIC uses a risk-based premium assessment system, which was amended by the Federal Deposit Insurance Reform Act of 2005 (the “Reform Act”). Under this system, assessment rates for insured depository institutions vary according to the institution’s level of risk. To arrive at an assessment rate, the FDIC assigns an institution to one of four risk categories (with the first category having two subcategories based on the institution’s most recent supervisory and capital evaluations) designed to measure risk. Assessment rates in 2008 ranged from 0.05% of deposits (for institutions in the highest category) to 0.43% of deposits (for institutions in the lowest category), but could be higher under certain conditions. The FDIC is authorized to raise the assessment rates as necessary to maintain the required reserve ratio of 1.25%. Under the current system, premiums are assessed quarterly. The Reform Act also provided for a one-time premium assessment credit for eligible depository institutions, including those institutions in existence and paying deposit insurance premiums at December 31, 1996, and is applied automatically to reduce the institution’s quarterly premium assessment to the maximum extent allowed, until the credit is exhausted.

In addition, all FDIC-insured institutions are required to pay a pro rata portion of the interest due on bonds issued by the Financing Corporation (“FICO”) to fund the closing and disposal of failed thrift institutions by the Resolution Trust Corporation. FICO assessments are set quarterly, and in 2008 ranged from 1.14 basis points in the first quarter to 1.10 basis points in the fourth quarter. These assessments will continue until the FICO bonds mature in 2017 through 2019.

Effective November 21, 2008 and until December 31, 2009, the FDIC expanded deposit insurance limits for certain accounts under the FDIC’s Temporary Liquidity Guarantee Program. Provided an institution has not opted out of the Temporary Liquidity Guarantee Program, the FDIC will fully guarantee funds deposited in noninterest bearing transaction accounts, including (i) interest on Lawyer Trust Accounts or IOLTA accounts, and (ii) negotiable order of withdrawal or NOW accounts with rates no higher than 0.50 percent if the institution has committed to maintain the interest rate at or below that rate. In conjunction with the increased deposit insurance coverage, insurance assessments also increase. Southside Bank has not opted out of the Temporary Liquidity Guarantee Program.

**Capital Adequacy.** See Holding Company Regulation – Capital Adequacy.

**Prompt Corrective Action.** The Federal Deposit Insurance Improvement Act of 1991 (“FDICIA”), among other things, identifies five capital categories for insured depository institutions (well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized). FDICIA requires the federal banking agencies, including the FDIC, to implement systems for “prompt corrective action” for insured depository institutions that do not meet minimum capital requirements within these categories. The FDICIA imposes progressively more restrictive restraints on operations, management and capital distributions, as the classification of a bank or thrift deteriorates. Failure to meet the capital guidelines also could subject a depository institution to capital raising requirements. An “undercapitalized” bank must develop a capital restoration plan and its parent holding company must guarantee the bank’s compliance with the plan. The liability of the parent holding company under any such guarantee is limited to the lesser of 5% of the bank’s assets at the time it became “undercapitalized” or the amount needed to comply with the plan. Furthermore, in the event of the bankruptcy of the parent holding company, such guarantee would take priority over the parent’s general unsecured creditors. The Bank currently meets the criteria for “well-capitalized.”

Within the “prompt corrective action” regulations, the federal banking agencies also have established procedures for “downgrading” an institution to a lower capital category based on supervisory factors other than capital. Specifically, a federal banking agency may, after notice and an opportunity for a hearing, reclassify a well-capitalized institution as adequately capitalized and may require an adequately capitalized institution or an undercapitalized institution to

comply with supervisory actions as if it were in the next lower

9

---

category if the institution is operating in an unsafe or unsound condition or engaging in an unsafe or unsound practice. The FDIC may not, however, reclassify a significantly undercapitalized institution as critically undercapitalized.

In addition to the “prompt corrective action” directives, failure to meet capital guidelines may subject a banking organization to a variety of other enforcement remedies, including additional substantial restrictions on its operations and activities, termination of deposit insurance by the FDIC and, under certain conditions, the appointment of a conservator or receiver.

**Standards for Safety and Soundness.** The FDIA also requires the federal banking regulatory agencies to prescribe, by regulation or guideline, operational and managerial standards for all insured depository institutions relating to: (i) internal controls, information systems and internal audit systems; (ii) loan documentation; (iii) credit underwriting; (iv) interest rate risk exposure; and (v) asset growth. The agencies also must prescribe standards for asset quality, earnings, and stock valuation, as well as standards for compensation, fees and benefits. The federal banking agencies have adopted regulations and Interagency Guidelines Prescribing Standards for Safety and Soundness (“Guidelines”) to implement these required standards. The Guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. Under the regulations, if the FDIC determines that the Bank fails to meet any standards prescribed by the Guidelines, it may require the Bank to submit an acceptable plan to achieve compliance, consistent with deadlines for the submission and review of such safety and soundness compliance plans.

**Dividends.** All dividends paid by Southside Bank are paid to the Company, as sole indirect shareholder of Southside Bank, through Southside Delaware. The ability of Southside Bank, as a Texas state bank, to pay dividends is restricted under federal and state law and regulations. As an initial matter, the FDICIA and the regulations of the FDIC generally prohibit an insured depository institution from making a capital distribution (including payment of dividend) if, thereafter, the institution would not be at least adequately capitalized. Under Texas law, Southside Bank generally may not pay a dividend reducing its capital and surplus without the prior approval of the Texas Banking Commissioner. All dividends must be paid out of net profits then on hand, after deducting expenses, including losses and provisions for loan losses.

Southside Bank’s general dividend policy is to pay dividends at levels consistent with maintaining liquidity and preserving applicable capital ratios and servicing obligations. Southside Bank’s dividend policies are subject to the discretion of its board of directors and will depend upon such factors as future earnings, financial conditions, cash needs, capital adequacy, compliance with applicable statutory and regulatory requirements and general business conditions. The exact amount of future dividends paid by Southside Bank will be a function of its general profitability (which cannot be accurately estimated or assured), applicable tax rates in effect from year to year and the discretion of its board of directors.

**Transactions with Affiliates.** Southside Bank is subject to sections 23A and 23B of the Federal Reserve Act (“FRA”) and the Federal Reserve’s Regulation W, as made applicable to state nonmember banks by section 18(j) of the FDIA. Sections 23A and 23B of the FRA restrict a bank’s ability to engage in certain transactions with its affiliates. An affiliate of a bank is any company or entity that controls, is controlled by or is under common control with the bank. In a holding company context, the parent bank holding company and any companies controlled by such parent holding company are generally affiliates of the bank.

Specifically, section 23A places limits on the amount of “covered transactions,” which include loans or extensions of credit to, and investments in or certain other transactions with, affiliates. It also limits the amount of any advances to third parties that are collateralized by the securities or obligations of affiliates. The aggregate of all covered transactions is limited to 10 percent of the bank’s capital and surplus for any one affiliate and 20 percent for all affiliates. Additionally, within the foregoing limitations, each covered transaction must meet specified collateral requirements ranging from 100 to 130 percent of the loan amount, depending on the type of collateral. Further, banks

are prohibited from purchasing low quality assets from an affiliate.

10

---

Section 23B, among other things, prohibits a bank from engaging in certain transactions with affiliates unless the transactions are on terms substantially the same, or at least as favorable to the bank, as those prevailing at the time for comparable transactions with nonaffiliated companies.

**Anti-Tying Regulations.** Under the BHCA and Federal Reserve's regulations, a bank is prohibited from engaging in certain tying or reciprocity arrangements with its customers. In general, a bank may not extend credit, lease, sell property, or furnish any services or fix or vary the consideration for these products or services on the condition that either: (i) the customer obtain or provide some additional credit, property, or services from or to the bank, the bank holding company or subsidiaries thereof or (ii) the customer not obtain credit, property, or service from a competitor, except to the extent reasonable conditions are imposed to assure the soundness of the credit extended. A bank may, however, offer combined-balance products and may otherwise offer more favorable terms if a customer obtains two or more traditional bank products.

**Community Reinvestment Act.** Under the Community Reinvestment Act ("CRA"), Southside Bank has a continuing and affirmative obligation, consistent with safe and sound banking practices, to help meet the needs of our entire community, including low- and moderate-income neighborhoods. The CRA does not establish specific lending requirements or programs for banks nor does it limit a bank's discretion to develop the types of products and services that it believes are best suited to its particular community.

On a periodic basis, the FDIC is charged with preparing a written evaluation of our record of meeting the credit needs of the entire community and assigning a rating - outstanding, satisfactory, needs to improve or substantial noncompliance. Banks are rated based on their actual performance in meeting community credit needs. The FDIC will take that rating into account in its evaluation of any application made by the bank for, among other things, approval of the acquisition or establishment of a branch or other deposit facility, an office relocation, a merger or the acquisition of shares of capital stock of another financial institution. A bank's CRA rating may be used as the basis to deny or condition an application. In addition, as discussed above, a bank holding company may not become a financial holding company unless each of its subsidiary banks has a CRA rating of at least "Satisfactory." Southside Bank was last examined for compliance with the CRA on March 12, 2007 and received a rating of "Outstanding."

**Branch Banking.** Pursuant to the Texas Finance Code, all banks located in Texas are authorized to branch statewide. Accordingly, a bank located anywhere in Texas has the ability, subject to regulatory approval, to establish branch facilities near any of our facilities and within our market area. If other banks were to establish branch facilities near our facilities, it is uncertain whether these branch facilities would have a material adverse effect on our business.

The Reigle-Neal Interstate Banking and Branching Efficiency Act of 1994 provides for nationwide interstate banking and branching, subject to certain age and deposit concentration limits that may be imposed under applicable state laws. Texas law permits interstate branching in two manners, with certain exceptions. First, a bank with its main office outside of Texas may establish a branch in the State of Texas by merging with a bank located in Texas that is at least five years old, so long as the resulting institution and its affiliates would not hold more than 20% of the total deposits in the state after the acquisition. In addition, a bank with its main office outside of Texas generally may establish a branch in the State of Texas on a de novo basis if the bank's main office is located in a state that would permit Texas banks to establish a branch on a de novo basis in that state.

The FDIC has adopted regulations under the Reigle-Neal Act to prohibit an out-of-state bank from using the interstate branching authority primarily for the purpose of deposit production. These regulations include guidelines to insure that interstate branches operated by an out-of-state bank in a host state are reasonably helping to meet the credit needs of the communities served by the out-of-state bank.



Consumer Regulation. The activities of Southside Bank are subject to a variety of statutes and regulations designed to protect consumers. Interest and other charges collected or contracted for by the banks are subject to state usury laws and federal laws concerning interest rates. Loan operations are also subject to federal laws applicable to credit transactions, such as:

- the federal Truth-In-Lending Act, governing disclosures of credit terms to consumer borrowers;
- the Home Mortgage Disclosure Act, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- the Equal Credit Opportunity Act, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;
  - the Fair Credit Reporting Act, governing the use and provision of information to credit reporting agencies;
- the Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and
- the rules and regulations of the various federal agencies charged with the responsibility of implementing such federal laws.

The deposit operations also are subject to:

- the Truth in Savings Act and Regulation DD, governing disclosure of deposit account terms to consumers;
- the Right to Financial Privacy Act, which imposes a duty to maintain confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records; and
- the Electronic Funds Transfer Act and Regulation E issued by the Federal Reserve Board, which governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

In addition, Southside Bank also may be subject to certain state laws and regulations designed to protect consumers.

Commercial Real Estate Lending. Lending operations that involve concentration of commercial real estate loans are subject to enhanced scrutiny by federal banking regulators. The regulators have issued guidance with respect to the risks posed by commercial real estate lending concentrations. Real estate loans generally include land development, construction loans, loans secured by multi-family property and nonfarm nonresidential real property where the primary source of repayment is derived from rental income associated with the property. The guidance prescribes the following guidelines for examiners to help identify institutions that are potentially exposed to concentration risk and may warrant greater supervisory scrutiny:

- total reported loans for construction, land development and other land represent 100 percent or more of the institutions total capital, or





- total commercial real estate loans represent 300 percent or more of the institution's total capital and the outstanding balance of the institution's commercial real estate loan portfolio has increased by 50 percent or more during the prior 36 months.

Anti-Money Laundering. Southside Bank is subject to the regulations of the Financial Crimes Enforcement Network ("FinCEN"), which implement the Bank Secrecy Act, as amended by the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, or the "USA Patriot Act." The USA Patriot Act gives the federal government the power to address terrorist threats through enhanced domestic security measures, expanded surveillance powers, increased information sharing, and broadened anti-money laundering requirements. Title III of the USA Patriot Act includes measures intended to encourage information sharing among banks, regulatory agencies and law enforcement bodies. Further, certain provisions of Title III impose affirmative obligations on a broad range of financial institutions, including state-chartered banks like Southside Bank.

The USA Patriot Act and the related FinCEN regulations impose the following requirements with respect to financial institutions:

- establishment of anti-money laundering programs, including adoption of written procedures, designation of a compliance officer and auditing of the program;
- establishment of a program specifying procedures for obtaining information from customers seeking to open new accounts, including verifying the identity of customers within a reasonable period of time;
- establishment of enhanced due diligence policies, procedures and controls designed to detect and report money laundering;
- prohibitions on correspondent accounts for foreign shell banks and compliance with recordkeeping obligations with respect to correspondent accounts of foreign banks; and
  - requirements that bank regulators consider bank holding company or bank compliance in connection with merger or acquisition transactions.

Bank regulators routinely examine institutions for compliance with these obligations and have been active in imposing "cease and desist" orders and money penalty sanctions against institutions found to be violating these obligations.

The Federal Bureau of Investigation can send bank regulatory agencies lists of the names of persons suspected of involvement in terrorist activities. Southside Bank can be requested to search its records for any relationships or transactions with persons on those lists and required to report any identified relationships or transactions.

OFAC. The Office of Foreign Assets Control ("OFAC") is responsible for helping to insure that U.S. entities do not engage in transactions with certain prohibited parties, as defined by various Executive Orders and Acts of Congress. OFAC has sent, and will continue to send, bank regulatory agencies lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts, known as Specially Designated Nationals and Blocked Persons. If we find a name on any transaction, account or wire transfer that is on an OFAC list, we must freeze such account, file a suspicious activity report and notify the appropriate authorities.

Privacy and Data Security. Under federal law, financial institutions are generally prohibited from disclosing consumer information to non-affiliated third parties unless the consumer has been given the opportunity to object and has not objected to such disclosure. Financial institutions are further required to disclose their privacy policies to consumers annually. To the extent state laws are more protective of consumer privacy, financial institutions must

comply with state law privacy provisions.

In addition, federal and state banking agencies have prescribed standards for maintaining the security and confidentiality of consumer information. Southside Bank is subject to such standards, as well as standards for notifying consumers in the event of a security breach. Under federal law, Southside Bank must disclose its privacy policy to consumers, permit consumers to “opt out” of having non-public customer information disclosed to third parties, and allow customers to opt out of receiving marketing solicitations based on information about the customer received from another subsidiary. States may adopt more extensive privacy protections. Southside Bank is similarly required to have an information security program to safeguard the confidentiality and security of customer information and to ensure proper disposal. Customers must be notified when unauthorized disclosure involves sensitive customer information that may be misused.

Regulatory Examination. See Holding Company Regulation.

Enforcement Authority. Southside Bank and its “institution-affiliated parties,” including management, employees, agents, independent contractors and consultants, such as attorneys and accountants and others who participate in the conduct of the institution’s affairs, are subject to potential civil and criminal penalties for violations of law, regulations or written orders of a government agency. These practices can include failure to timely file required reports, filing false or misleading information or submitting inaccurate reports. Civil penalties may be as high as \$1,000,000 a day for such violations, and criminal penalties for some financial institution crimes may include imprisonment for 20 years. Regulators have flexibility to commence enforcement actions against institutions and institution-affiliated parties, including termination of deposit insurance. When issued by a banking agency, cease-and-desist orders may, among other things, require affirmative action to correct any harm resulting from a violation or practice, including restitution, reimbursement, indemnifications or guarantees against loss. A financial institution may also be ordered to restrict its growth, dispose of certain assets, rescind agreements or contracts, or take other actions determined to be appropriate by the ordering agency.

Governmental Monetary Policies. The commercial banking business is affected not only by general economic conditions but also by the monetary policies of the Federal Reserve. Changes in the discount rate on member bank borrowings, control of borrowings, open market operations, the imposition of and changes in reserve requirements against member banks, deposits and assets of foreign branches, the imposition of and changes in reserve requirements against certain borrowings by banks and their affiliates and the placing of limits on interest rates which member banks may pay on time and savings deposits are some of the instruments of monetary policy available to the Federal Reserve. Those monetary policies influence to a significant extent the overall growth of all bank loans, investments and deposits and the interest rates charged on loans or paid on time and savings deposits. The nature of future monetary policies and the effect of such policies on Southside Bank’s future business and earnings, therefore, cannot be predicted accurately.

Capital Purchase Program. Under Title I of the Emergency Economic Stabilization Act (“EESA”) enacted in October 2008, the U.S. Treasury Department (“Treasury”) has established the Troubled Asset Relief Program (“TARP”), which includes the Capital Purchase Program (“CPP”). Under the CPP, the Treasury will, upon application by a bank holding company and approval by the Federal Reserve Board and the primary federal regulator of the subsidiary bank or banks, purchase senior preferred stock from the company. Because of our sound financial condition and the conditions that are or may be imposed on use of the CPP funds or on the institutions that received CPP funds, we have chosen not to apply for such funds.

## ITEM 1A. RISK FACTORS

An investment in our common stock is subject to risks inherent to our business. The material risks and uncertainties that management believes affect us are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are not the only ones facing us. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair our business operations. This report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, our financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of our common stock could decline significantly, and you could lose all or part of your investment.

### RISKS RELATED TO OUR BUSINESS

We are subject to the current economic environment which poses significant challenges for us and could adversely affect our financial condition and results of operations.

We are operating in a challenging and uncertain economic environment. Financial institutions continue to be affected by declines in the real estate market and constrained financial markets. We retain direct exposure to the residential and commercial real estate markets, and we could be affected by these events. Continued declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job losses, could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. In addition, the national economic recession and any deterioration in local economic conditions in our markets could drive losses beyond those which are provided for in our allowance for loan losses and result in the following consequences:

- increase in loan delinquencies;
- increases in nonperforming assets and foreclosures;
- decreases in demand for our products and services, which could adversely affect our liquidity position;
- decreases in the value of the collateral securing our loans, especially real estate, which could reduce customers' borrowing power; and
- decrease in the credit quality of our non U.S. Government and non U.S. Agency investment securities, especially our trust preferred, corporate and municipal securities, could adversely affect our financial condition and results of operations.

We are faced with current levels of market volatility that are unprecedented and could adversely impact our results of operations and access to capital.

The capital and credit markets have been experiencing volatility and disruption for more than one year. In recent months, volatility in, and disruption of, these markets have reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit capacity without regard to an issuer's underlying financial strength. If current levels of market disruption and volatility continue or worsen, there can be no assurance that we will not experience adverse effects, which may be material, on our ability to access capital and on our results of operations and financial condition, including our liquidity position.



There can be no assurance that recently enacted or future legislation will stabilize the U.S. financial system, and we cannot predict the effect such legislation may have on us.

The EESA was the result of a proposal by the Treasury in response to the financial crises affecting the banking system and financial markets and threats to investment banks and other financial institutions. Pursuant to the EESA, the Treasury has the authority to spend up to \$700 billion to purchase equity in financial institutions, purchase mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 14, 2008, the Treasury announced the CPP, a program under the EESA pursuant to which it would purchase senior preferred stock and warrants to purchase common stock from participating financial institutions. On November 21, 2008, the FDIC adopted a final rule with respect to its Temporary Liquidity Guarantee Program pursuant to which the FDIC will guarantee certain “newly-issued unsecured debt” of banks and certain holding companies and also guarantee, on an unlimited basis, noninterest bearing bank transaction accounts. On February 10, 2009, Treasury Secretary Geithner announced a new stimulus plan, the Financial Stability Plan, which is intended, among other things, to create a public-private investment fund used to purchase distressed assets, create a consumer and business lending initiative, provide further capital assistance to financial institutions, stem foreclosures and restructure mortgages.

Each of these programs, as well as others adopted under the EESA, was implemented to help stabilize and provide liquidity to the financial system. There can be no assurance, however, as to the actual impact that the EESA, the FDIC programs, the Financial Stability Plan or any other governmental program will have on the financial markets. We cannot predict the effect of the EESA, the FDIC, the Financial Stability Plan or other governmental programs, but the failure of these programs to stabilize the financial markets and a continuation or worsening of current financial market conditions likely will materially and adversely affect our business, financial condition, results of operations, access to credit and the trading price of our common stock.

The EESA may impact the fair value determinations of our invested assets and may lead to regulatory limitations, impositions and restrictions upon us.

Several provisions of the EESA could affect us. Purchase prices under the EESA could impact market-place fair values of similar securities, thereby impacting our fair value determinations. Also, the mandatory plan adopted to recoup the net losses of the EESA within the next five years may target financial institutions such as us and may lead to regulatory limitations, impositions and future assessments. All of these factors may have an adverse material impact on our results of operations, equity, business and insurer financial strength and debt ratings.

We are subject to interest rate risk.

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest income earned on interest earning assets such as loans and securities and interest expense paid on interest bearing liabilities such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Board of Governors of the Federal Reserve System. Changes in monetary policy, changes in interest rates, changes in the yield curve, changes in market risk spreads, and a prolonged inverted yield curve could influence not only the interest we receive on loans and securities and the amount of interest we pay on deposits and borrowings, but such changes could also affect:

- our ability to originate loans and obtain deposits;
- net interest rate spreads and net interest rate margins;

- our ability to enter into instruments to hedge against interest rate risk;

- the fair value of our financial assets and liabilities; and
- the average duration of our loan and mortgage-backed securities portfolio.

If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, our net interest income, and therefore earnings, could be adversely affected. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings.

Any substantial, unexpected or prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations. See the section captioned “Net Interest Income” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” for further discussion related to our management of interest rate risk.

We are subject to credit quality risks and our credit policies may not be sufficient to avoid losses.

We are subject to the risk of losses resulting from the failure of borrowers, guarantors and related parties to pay interest and principal amounts on their loans. Although we maintain credit policies and credit underwriting and monitoring and collection procedures, these policies and procedures may not prevent losses, particularly during periods in which the local, regional or national economy suffers a general decline. If borrowers fail to repay their loans, our financial condition and results of operations would be adversely affected.

Our interest rate risk, liquidity, market value of securities and profitability are subject to risks associated with the successful implementation of our leverage strategy.

We implemented a leverage strategy in 1998 for the purpose of enhancing overall profitability by maximizing the use of our capital. The effectiveness of our leverage strategy, and therefore our profitability, may be adversely affected by a number of factors, including reduced net interest margin and spread, adverse market value changes to the investment and mortgage-backed and related securities, incorrect modeling results due to the unpredictable nature of mortgage-backed securities prepayments, the length of interest rate cycles and the slope of the interest rate yield curve. In addition, we may not be able to obtain wholesale funding to profitably and properly fund the leverage program. If our leverage strategy is flawed or poorly implemented, we may incur significant losses. See the section captioned “Leverage Strategy” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

We have a high concentration of loans secured by real estate and a continued downturn in the real estate market, for any reason, could result in losses and materially and adversely affect our business, financial condition, results of operations and future prospects.

A significant portion of our loan portfolio is dependent on real estate. In addition to the financial strength and cash flow characteristics of the borrower in each case, often loans are secured with real estate collateral. At December 31, 2008, approximately 53.1% of our loans have real estate as a primary or secondary component of collateral. The real estate in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. Beginning in the third quarter of 2007 and continuing throughout 2008 and into 2009, there were well-publicized developments in the credit markets, beginning with a decline in the sub-prime mortgage lending market, which later extended to the markets for collateralized mortgage obligations, mortgage-backed securities and the lending markets generally. This decline has resulted in restrictions in the resale markets for non-conforming loans and has had an adverse effect on retail mortgage lending operations in many markets. A continued decline in the credit markets generally could adversely affect our financial condition and



results of operations if we are unable to extend credit or sell loans in the secondary market. An adverse change in the economy affecting values of real estate generally or in our primary markets specifically could significantly impair the value of collateral and our ability to sell the collateral upon foreclosure. Furthermore, it is likely that, in a declining real estate market, we would be required to further increase our allowance for loan losses. If we are required to liquidate the collateral

securing a loan to satisfy the debt during a period of reduced real estate values or to increase our allowance for loan losses, our profitability and financial condition could be adversely impacted.

We have a high concentration of loans directly related to the medical community in our market area, primarily in Smith and Gregg counties. A negative change adversely impacting the medical community, for any reason, could result in losses and materially and adversely affect our business, financial condition, results of operations and future prospects.

A significant portion of our loan portfolio is dependent on the medical community. The primary source of repayment for loans in the medical community is cash flow from continuing operations. However, changes in the amount the government pays the medical community through the various government health insurance programs could adversely impact the medical community, which in turn could result in higher default rates by borrowers in the medical industry. Increased regulation of the medical community could also negatively impact profitability and cash flow in the medical community. It is likely that, should there be any significant adverse impact to the medical community, our profitability and financial condition would also be adversely impacted.

Our allowance for probable loan losses may be insufficient.

We maintain an allowance for probable loan losses, which is a reserve established through a provision for probable loan losses charged to expense. This allowance represents management's best estimate of probable losses that may exist within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The level of the allowance reflects management's continuing evaluation of industry concentrations; specific credit risks; loan loss experience; current loan portfolio quality; present economic, political and regulatory conditions; and unidentified losses inherent in the current loan portfolio. The determination of the appropriate level of the allowance for probable loan losses inherently involves a high degree of subjectivity and requires us to make significant estimates and assumptions regarding current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside our control, may require an increase in the allowance for probable loan losses. In addition, bank regulatory agencies periodically review our allowance for loan losses and may require an increase in the provision for probable loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for probable loan losses, we will need additional provisions to increase the allowance for probable loan losses. Any increases in the allowance for probable loan losses will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on our financial condition and results of operations. See the section captioned "Loan Loss Experience and Allowance for Loan Losses" in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" for further discussion related to our process for determining the appropriate level of the allowance for probable loan losses.

We are subject to environmental liability risk associated with lending activities.

A significant portion of our loan portfolio is secured by real property. During the ordinary course of business, we may foreclose on and take title to properties securing certain loans. There is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. Although we have policies and procedures to perform an environmental review before initiating any foreclosure action on nonresidential real property, these reviews may not

be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial condition and results of operations.

Our profitability depends significantly on economic conditions in the State of Texas.

Our success depends primarily on the general economic conditions of the State of Texas and the specific local markets in which we operate. Unlike larger national or other regional banks that are more geographically diversified, we provide banking and financial services to customers primarily in the Texas areas of Tyler, Longview, Lindale, Whitehouse, Chandler, Gresham, Athens, Palestine, Jacksonville, Hawkins, Bullard, Forney, Seven Points, Gun Barrel City, Fort Worth, Austin and Arlington. The local economic conditions in these areas have a significant impact on the demand for our products and services, as well as the ability of our customers to repay loans, the value of the collateral securing loans and the stability of our deposit funding sources. A significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, outbreak of hostilities or other international or domestic occurrences, unemployment, changes in securities markets or other factors could impact these local economic conditions and, in turn, have a material adverse effect on our financial condition and results of operations.

We operate in a highly competitive industry and market area.

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and may have more financial resources. Such competitors primarily include national, regional, and community banks within the various markets we operate. Additionally, various out-of-state banks have entered or have announced plans to enter the market areas in which we currently operate. We also face competition from many other types of financial institutions, including, without limitation, savings and loans, credit unions, finance companies, brokerage firms, insurance companies, factoring companies and other financial intermediaries. The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes, continued consolidation and recent trends in the credit and mortgage lending markets. Banks, securities firms and insurance companies can merge under the umbrella of a financial holding company, which can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. Also, technology has lowered barriers to entry and made it possible for nonbanks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. Many of our competitors have fewer regulatory constraints and may have lower cost structures. Additionally, due to their size, many competitors may be able to achieve economies of scale and, as a result, may offer a broader range of products and services as well as better pricing for those products and services than we can.

Our ability to compete successfully depends on a number of factors, including, among other things:

- the ability to develop, maintain and build upon long-term customer relationships based on top quality service, high ethical standards and safe, sound assets;
  - the ability to expand our market position;
- the scope, relevance and pricing of products and services offered to meet customer needs and demands;
  - the rate at which we introduce new products and services relative to our competitors;
  - customer satisfaction with our level of service; and
  - industry and general economic trends.

Failure to perform in any of these areas could significantly weaken our competitive position, which could adversely affect our growth and profitability, which, in turn, could have a material adverse effect on our financial condition and results of operations.



We are subject to extensive government regulation and supervision.

Southside Bancshares, Inc., primarily through Southside Bank, and certain nonbank subsidiaries, is subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not shareholders. These regulations affect our lending practices, capital structure, investment practices and dividend policy and growth, among other things. Congress and federal and state regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of statutes, regulations or policies, could affect us in substantial and unpredictable ways. Such changes could subject us to additional costs, limit the types of financial services and products we may offer and/or increase the ability of nonbanks to offer competing financial services and products, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, which could have a material adverse effect on our business, financial condition and results of operations. While our policies and procedures are designed to prevent any such violations, there can be no assurance that such violations will not occur. See the section captioned "Supervision and Regulation" in "Item 1. Business" and "Note 16 – Shareholders' Equity" to our consolidated financial statements included in this report.

Our controls and procedures may fail or be circumvented.

Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

New lines of business or new products and services may subject us to additional risks.

From time to time, we may implement new delivery systems, such as internet banking, or offer new products and services within existing lines of business. In August 2007, through a subsidiary of Southside Bank, we entered into a joint venture engaged in the purchase of portfolios of automobile loans nationwide. Although we have retained a management team with expertise in this industry, we cannot provide any assurance as to our ability to profitably operate this line of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new delivery systems and/or new products and services, we may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on our business, results of operations and financial condition.

We rely on dividends from our subsidiaries for most of our revenue.

Southside Bancshares, Inc. is a separate and distinct legal entity from our subsidiaries. We receive substantially all of our revenue from dividends from our subsidiaries. These dividends are the principal source of funds to pay dividends on our common stock and interest and principal on our debt. Various federal and/or state laws and regulations limit the amount of dividends that Southside Bank, and certain nonbank subsidiaries may pay to Southside Bancshares,

Inc. Also, Southside Bancshares, Inc.'s right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of the subsidiary's creditors. In the event Southside Bank is unable to pay dividends to

Southside Bancshares, Inc., Southside Bancshares, Inc. may not be able to service debt, pay obligations or pay dividends on common stock. The inability to receive dividends from Southside Bank could have a material adverse effect on Southside Bancshares, Inc.'s business, financial condition and results of operations. See the section captioned "Supervision and Regulation" in "Item 1. Business" and "Note 16 – Shareholders' Equity" to our consolidated financial statements included in this report.

We may not be able to access capital on favorable terms, including cost of funds.

The availability and cost of funds may increase as a result of general economic condition, increased interest rates and competitive pressures and we may be unable to obtain funds on terms that are favorable to us. We chose not to participate in the CPP, and in the future if we need to obtain additional funds, we may not be able to obtain them on terms as favorable to us as the CPP would have been. If we are unable to obtain funds, we could be restricted in our ability to extend credit, and may not be able to obtain sufficient funds to support growth through branching or acquisition initiatives.

The holders of our junior subordinated debentures have rights that are senior to those of our shareholders.

On September 4, 2003, we issued \$20.6 million of floating rate junior subordinated debentures in connection with a \$20.0 million trust preferred securities issuance by our subsidiary, Southside Statutory Trust III. These junior subordinated debentures mature in September 2033. On August 8 and 10, 2007, we issued \$23.2 million and \$12.9 million, respectively, of five-year fixed rate converting to floating rate thereafter, junior subordinated debentures in connection with \$22.5 million and \$12.5 million, respectively, trust preferred securities issuances by our subsidiaries Southside Statutory Trust IV and V, respectively. Trust IV matures October 2037 and Trust V matures September 2037. As part of the acquisition of FWBS on October 10, 2007, we assumed a \$3.6 million of floating rate junior subordinated debentures issued to Magnolia Trust Company I in connection with \$3.5 million of trust preferred securities issued in 2005 that matures in 2035.

We conditionally guarantee payments of the principal and interest on the trust preferred securities. Our junior subordinated debentures are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures (and the related trust preferred securities) before any dividends can be paid on our common stock and, in the event of bankruptcy, dissolution or liquidation, the holders of the debentures must be satisfied before any distributions can be made to the holders of common stock. We have the right to defer distributions on our junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no dividends may be paid to holders of common stock.

Acquisitions and potential acquisitions may disrupt our business and dilute shareholder value.

During 2007, we completed the acquisition of FWBS. This was our first acquisition. Aside from this acquisition, we occasionally investigate potential merger or acquisition partners that appear to be culturally similar, have experienced management and possess either significant or attractive market presence or have potential for improved profitability through financial management, economies of scale or expanded services. Acquiring other banks, businesses or branches involves various risks commonly associated with acquisitions, including, among other things:

- potential exposure to unknown or contingent liabilities of the target company;
- exposure to potential asset quality issues of the target company;
- difficulty and expense of integrating the operations and personnel of the target company;



- potential disruption to our business;
- potential diversion of our management's time and attention;

- the possible loss of key employees and customers of the target company;
- difficulty in estimating the value of the target company; and
- potential changes in banking or tax laws or regulations that may affect the target company.

We occasionally evaluate merger and acquisition opportunities and conduct due diligence activities related to possible transactions with other financial institutions and financial services companies. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur at any time. Acquisitions typically involve the payment of a premium over book and market values, and, therefore, some dilution of our tangible book value and net income per common share may occur in connection with any future transaction. Furthermore, failure to realize the expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits and synergies from an acquisition could have a material adverse effect on our financial condition and results of operations. Failure to integrate FWBS's operations, personnel, policies and procedures into Southside's could have a material and adverse effect on our financial condition and results of operations.

We may not be able to attract and retain skilled people.

Our success depends, in large part, on our ability to attract and retain key people. Competition for the best people in most activities we engage in can be intense, and we may not be able to hire people or to retain them. The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business because of their skills, knowledge of our market, relationships in the communities we serve, years of industry experience and the difficulty of promptly finding qualified replacement personnel. Although we have employment agreements with certain of our executive officers, there is no guarantee that these officers will remain employed with the Company.

Our information systems may experience an interruption or breach in security.

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan and other systems. While we have policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of our information systems, there can be no assurance that we can prevent any such failures, interruptions or security breaches or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of our information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

We continually encounter technological change.

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers and even if we implement such products and services, we may incur substantial costs in doing so. Failure to successfully keep pace with technological change affecting the financial services industry could have a material

adverse impact on our business, financial condition and results of operations.

We are subject to claims and litigation pertaining to fiduciary responsibility.

From time to time, customers make claims and take legal action pertaining to our performance of our fiduciary responsibilities. Whether customer claims and legal action related to our performance of our fiduciary responsibilities are founded or unfounded, defending claims is costly and diverts management's attention, and if such claims and legal actions are not resolved in a manner favorable to us, they may result in significant financial liability and/or adversely affect our market perception and products and services as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on our business, financial condition and results of operations.

Severe weather, natural disasters, acts of war or terrorism and other external events could significantly impact our business.

Severe weather, natural disasters, acts of war or terrorism and other adverse external events could have a significant impact on our ability to conduct business. Such events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause us to incur additional expenses. For example, because of our location and the location of the market areas we serve, severe weather is more likely than in other areas of the country. Although management has established disaster recovery policies and procedures, there can be no assurance of the effectiveness of such policies and procedures, and the occurrence of any such event could have a material adverse effect on our business, financial condition and results of operations.

Current market developments may adversely affect our industry, business and results of operations.

Dramatic declines in the housing market during the prior year, with falling home prices and increasing foreclosures and unemployment, have resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities and major commercial and investment banks. These write-downs, initially of mortgage-backed securities but spreading to credit default swaps and other derivative securities have caused many financial institutions to seek additional capital, to merge with larger and stronger institutions and, in some cases, to fail. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced, and in some cases, ceased to provide funding to borrowers including other financial institutions. The resulting lack of available credit, lack of confidence in the financial sector, increased volatility in the financial markets and reduced business activity could materially and adversely affect our business, financial condition and results of operations.

Funding to provide liquidity may not be available to us on favorable terms or at all.

Liquidity is the ability to meet cash flow needs on a timely basis at a reasonable cost. The liquidity of the Bank is used to make loans and leases to repay deposit liabilities as they become due or are demanded by customers. Liquidity policies and limits are established by the board of directors. Management and our investment committee regularly monitor the overall liquidity position of the Bank and the Company to ensure that various alternative strategies exist to cover unanticipated events that could affect liquidity. Management and our investment committee also establish policies and monitor guidelines to diversify the Bank's funding sources to avoid concentrations in any one market source. Funding sources include federal funds purchased; securities sold under repurchase agreements, non-core deposits, and short- and long-term debt. The Bank is also a member of the Federal Home Loan Bank System, which provides funding through advances to members that are collateralized with mortgage-related assets.

We maintain a portfolio of securities that can be used as a secondary source of liquidity. There are other sources of liquidity available to us should they be needed. These sources include sales or securitizations of loans, our ability to acquire additional national market, non-core deposits, additional collateralized borrowings such as Federal Home Loan Bank advances, the issuance and sale of debt

securities, and the issuance and sale of preferred or common securities in public or private transactions. The Bank also can borrow from the Federal Reserve's discount window.

We have historically had access to a number of alternative sources of liquidity, but given the recent and dramatic downturn in the credit and liquidity markets, there is no assurance that we will be able to obtain such liquidity on terms that are favorable to us, or at all. For example, the cost of out-of-market deposits may exceed the cost of deposits of similar maturity in our local market area, making them unattractive sources of funding; financial institutions may be unwilling to extend credit to banks because of concerns about the banking industry and the economy generally; there may not be a market for the issuance of additional trust preferred securities; and, given recent downturns in the economy, there may not be a viable market for raising equity capital.

If we were unable to access any of these funding sources when needed, we might be unable to meet customers' needs, which could adversely impact our financial condition, results of operations, cash flows and liquidity, and level of regulatory-qualifying capital.

Current levels of market volatility are unprecedented, which may have an adverse effect on our ability to access capital.

The capital and credit markets have been experiencing volatility and disruption for more than 12 months. In recent weeks, the volatility and disruption has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers' underlying financial strength. If current levels of market disruption and volatility continue or worsen, there can be no assurance that the Company will not experience an adverse effect, which may be material, on the Company's ability to access capital and on its business, financial condition and results of operations.

## RISKS ASSOCIATED WITH OUR COMMON STOCK

Our stock price can be volatile.

Stock price volatility may make it more difficult for you to resell your common stock when you want and at prices you find attractive. Our stock price can fluctuate significantly in response to a variety of factors including, among other things:

- actual or anticipated variations in quarterly results of operations;
  - recommendations by securities analysts;
- operating and stock price performance of other companies that investors deem comparable to us;
  - news reports relating to trends, concerns and other issues in the financial services industry;
- perceptions in the marketplace regarding us and/or our competitors;
  - new technology used, or services offered, by competitors;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;

- failure to integrate acquisitions or realize anticipated benefits from acquisitions;
  - changes in government regulations; and

- geopolitical conditions such as acts or threats of terrorism or military conflicts.

General market fluctuations, industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease regardless of operating results.

The trading volume in our common stock is less than that of other larger financial services companies.

Although our common stock is listed for trading on the NASDAQ Global Select Market, the trading volume is low, and you are not assured liquidity with respect to transactions in our common stock. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Given the lower trading volume of our common stock, significant sales of our common stock, or the expectation of these sales, could cause our stock price to fall.

An investment in our common stock is not an insured deposit.

Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any other deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this “Risk Factors” section and elsewhere in this report and is subject to the same market forces that affect the price of common stock in any company. As a result, if you acquire our common stock, you may lose some or all of your investment.

Provisions of our articles of incorporation and amended and restated bylaws, as well as state and federal banking regulations, could delay or prevent a takeover of us by a third party.

Our articles of incorporation and amended and restated bylaws could delay, defer or prevent a third party from acquiring us, despite the possible benefit to our shareholders, or otherwise adversely affect the price of our common stock. These provisions include, among others, requiring advance notice for raising business matters or nominating directors at shareholders’ meetings and staggered board elections.

Any individual, acting alone or with other individuals, who are seeking to acquire, directly or indirectly, 10.0% or more of our outstanding common stock must comply with the Change in Bank Control Act, which requires prior notice to the Federal Reserve for any acquisition. Additionally, any entity that wants to acquire 5.0% or more of our outstanding common stock, or otherwise control us, may need to obtain the prior approval of the Federal Reserve under the BHCA of 1956, as amended. As a result, prospective investors in our common stock need to be aware of and comply with those requirements, to the extent applicable.

We may issue additional securities, which could dilute your ownership percentage.

In certain situations, our board of directors has the authority, without any vote of our shareholders, to issue shares of our authorized but unissued stock. In the future, we may issue additional securities, through public or private offerings, to raise additional capital or finance acquisitions. Any such issuance would dilute the ownership of current holders of our common stock.

#### RISKS ASSOCIATED WITH THE BANKING INDUSTRY

The earnings of financial services companies are significantly affected by general business and economic conditions.



Our operations and profitability are impacted by general business and economic conditions in the United States and abroad. These conditions include short-term and long-term interest rates, inflation, money supply, political issues, legislative and regulatory changes, fluctuations in both debt and equity capital markets, broad trends in industry and finance, and the strength of the U.S. economy and the local

economies in which we operate, all of which are beyond our control. A deterioration in economic conditions could result in an increase in loan delinquencies and nonperforming assets, decreases in loan collateral values and a decrease in demand for our products and services, among other things, any of which could have a material adverse impact on our financial condition and results of operations.

Financial services companies depend on the accuracy and completeness of information about customers and counterparties.

In deciding whether to extend credit or enter into other transactions, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on our business, financial condition and results of operations.

Consumers may decide not to use banks to complete their financial transactions.

Technology and other changes are allowing parties to complete financial transactions that historically have involved banks through alternative methods. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts or mutual funds. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost deposits as a source of funds could have a material adverse effect on our financial condition and results of operations.

The soundness of other financial institutions could adversely affect us.

Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. We have exposure to many different industries and counterparties, and we routinely execute transactions with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks, mutual and hedge funds, and other institutional clients. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure due us. There is no assurance that any such losses would not materially and adversely affect our results of operations or earnings.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

#### ITEM 2. PROPERTIES

Southside Bank owns and operates the following properties:

- Southside Bank main branch at 1201 South Beckham Avenue, Tyler, Texas. The executive offices of Southside Bancshares, Inc. are located at this location;
- Southside Bank Annex at 1211 South Beckham Avenue, Tyler, Texas. The Southside Bank Annex is directly adjacent to the main bank building. Human Resources, The Trust Department and other support areas are located in

this building;

- Operations Annex at 1221 South Beckham Avenue, Tyler, Texas. Various back office, lending and training facilities and other support areas are located in this building;

26

---

- Southside main branch motor bank facility at 1010 East First Street, Tyler, Texas;
  - South Broadway branch at 6201 South Broadway, Tyler, Texas;
- South Broadway branch motor bank facility at 6019 South Broadway, Tyler, Texas;
  - Downtown branch at 113 West Ferguson Street, Tyler, Texas;
- Gentry Parkway branch and motor bank facility at 2121 West Gentry Parkway, Tyler, Texas;
- Longview main branch and motor bank facility at 2001 Judson Road, Longview, Texas;
- Lindale main branch and motor bank facility at 2510 South Main Street, Lindale, Texas;
- Whitehouse main branch and motor bank facility at 901 Highway 110 North, Whitehouse, Texas;
- Jacksonville main branch and motor bank at 1015 South Jackson Street, Jacksonville, Texas;
- Gun Barrel City main branch and motor bank facility at 901 West Main, Gun Barrel City, Texas;
  - Arlington branch and motor bank facility at 2831 West Park Row, Arlington, Texas;
  - Fort Worth branch and motor bank facility at 9516 Clifford Street, Fort Worth, Texas;
    - 47 ATM's located throughout our market areas.

Southside Bank currently operates full service banks in leased space in 18 grocery stores and three lending centers and two full service branches in leased office space in the following locations:

- one in Bullard, Texas;
- one in Lindale, Texas;
- one in Flint, Texas;
- one in Whitehouse, Texas;
- one in Chandler, Texas;
- one in Seven Points, Texas;
- one in Palestine, Texas;
- one in Athens, Texas;
- one in Hawkins, Texas;
- three in Longview, Texas;

- six in Tyler, Texas;
- Fort Worth branch and motor bank facility at 701 West Magnolia, Fort Worth, Texas;

- Fort Worth branch at 707 West Magnolia, Fort Worth, Texas;
- Gresham loan production office at 16637 FM 2493, Tyler, Texas;
- Forney loan production office at 413 North McGraw, Forney, Texas; and
- Austin loan production office at 8200 North Mopac, Suite 130, Austin, Texas.

SFG currently operates its business in leased office space in the following location:

- 1600 East Pioneer Parkway, Suite 300, Arlington, Texas.

All of the properties detailed above are suitable and adequate to provide the banking services intended based on the type of property described. In addition, the properties for the most part are fully utilized but designed with productivity in mind and can handle the additional business volume we anticipate they will generate. As additional potential needs are identified, individual property enhancements or the need to add properties will be evaluated.

### ITEM 3. LEGAL PROCEEDINGS

We are party to legal proceedings arising in the normal conduct of business. Management believes that such litigation is not material to our financial position or results of operations.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

During the three months ended December 31, 2008, there were no meetings, annual or special, of our shareholders. No matters were submitted to a vote of the shareholders, nor were proxies solicited by management or any other person.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### MARKET INFORMATION

Our common stock trades on the NASDAQ Global Select Market under the symbol "SBSI." The high/low prices shown below represent the daily weighted average prices on the NASDAQ Global Select Market for the period from January 1, 2007 to December 31, 2008. During the first quarter of 2008 and the second quarter of 2007, we declared and paid a 5% stock dividend. Stock prices listed below have been adjusted to give retroactive recognition to such stock dividends.

Year Ended	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
December 31, 2008	23.20 – \$ 18.24	24.61 – \$ 18.60	25.74 – \$ 15.70	24.76 – \$ 19.21
December 31, 2007	23.33 – \$ 19.92	21.32 – \$ 19.99	22.65 – \$ 18.22	22.47 – \$ 17.72

See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Capital Resources" for a discussion of our common stock repurchase program.

## SHAREHOLDERS

There were approximately 1,000 holders of record of our common stock, the only class of equity securities currently issued and outstanding, as of February 13, 2009.

## DIVIDENDS

Cash dividends declared and paid were \$0.60 and \$0.50 per share for the years ended December 31, 2008 and 2007, respectively. Stock dividends of 5% were also declared and paid during each of the years ended December 31, 2008, 2007 and 2006. We have paid a cash dividend at least once every year since 1970. Future dividends will depend on our earnings, financial condition and other factors that our board of directors considers to be relevant. In addition, we must make payments on our junior subordinated debentures before any dividends can be paid on the common stock. For additional discussion relating to restrictions that limit our ability to pay dividends refer to “Supervision and Regulation” in “Item 1. Business” and in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations –Capital Resources.” The cash dividends were paid quarterly each year as listed below.

### Quarterly Cash Dividends Paid

Year Ended	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
December 31, 2008	\$ 0.12	\$ 0.13	\$ 0.16	\$ 0.19
December 31, 2007	\$ 0.11	\$ 0.12	\$ 0.12	\$ 0.15

## STOCK-BASED COMPENSATION PLANS

Information regarding stock-based compensation awards outstanding and available for future grants as of December 31, 2008, is presented in “Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters” of this Annual Report on Form 10-K. Additional information regarding stock-based compensation plans is presented in “Note 14 – Employee Benefits” to our consolidated financial statements included in this report.

## UNREGISTERED SALES OF EQUITY SECURITIES, USE OF PROCEEDS AND ISSUER SECURITY REPURCHASES

During 2008, we did not approve any additional funding for our stock repurchase plan. No common stock was purchased during the fourth quarter ended December 31, 2008.



## FINANCIAL PERFORMANCE

The following performance graph does not constitute soliciting material and should not be deemed filed or incorporated by reference into any other Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent the filing Company specifically incorporates the performance graph by reference therein.

## Southside Bancshares, Inc.

Index	Period Ending					
	12/31/03	12/31/04	12/31/05	12/31/06	12/31/07	12/31/08
Southside Bancshares, Inc.	100.00	132.47	125.72	171.69	146.82	182.03
Russell 2000	100.00	118.33	123.72	146.44	144.15	95.44
Southside Bancshares Peer Group 2007*	100.00	116.65	123.08	136.34	113.88	113.36
Southside Bancshares Peer Group 2008**	100.00	118.02	125.02	138.26	120.28	121.30

\*Southside Bancshares Peer Group 2007 contains the following banks, all of which are based in Texas: Cullen/Frost Bankers, Inc., First Financial Bankshares, Inc., International Bancshares Corporation, MetroCorp Bancshares, Inc., Prosperity Bancshares, Inc., Sterling Bancshares, Inc., Texas Capital Bancshares, Inc. and Franklin Bank Corp.

\*\*Southside Bancshares Peer Group 2008 contains the following banks, all of which are based in Texas: Cullen/Frost Bankers, Inc., First Financial Bankshares, Inc., International Bancshares Corporation, MetroCorp Bancshares, Inc., Prosperity Bancshares, Inc., Sterling Bancshares, Inc., and Texas Capital Bancshares, Inc.

Source : SNL Financial LC,  
Charlottesville, VA

## ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected financial data regarding our results of operations and financial position for, and as of the end of, each of the fiscal years in the five-year period ended December 31, 2008. This information should be read in conjunction with "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Item 8. Financial Statements and Supplementary Data," as set forth in this report. Please refer to "Item 1. Business" for a discussion of our acquisition of FWBS in 2007.

	As of and For the Years Ended December 31,				
	2008	2007	2006	2005	2004
	(in thousands, except per share data)				
<b>Balance Sheet Data:</b>					
Investment Securities	\$ 278,856	\$ 110,403	\$ 100,303	\$ 121,240	\$ 133,535
Mortgage-backed and Related Securities	\$ 1,183,800	\$ 917,518	\$ 869,326	\$ 821,756	\$ 720,533
Loans, Net of Allowance for Loan Losses	\$ 1,006,437	\$ 951,477	\$ 751,954	\$ 673,274	\$ 617,077
Total Assets	\$ 2,700,238	\$ 2,196,322	\$ 1,890,976	\$ 1,783,462	\$ 1,619,643
Deposits	\$ 1,556,131	\$ 1,530,491	\$ 1,282,475	\$ 1,110,813	\$ 940,986
Long-term Obligations	\$ 715,800	\$ 146,558	\$ 149,998	\$ 229,032	\$ 351,287
<b>Income Statement Data:</b>					
Interest & Deposit Service Income	\$ 154,571	\$ 123,021	\$ 112,434	\$ 94,275	\$ 80,793
Net Income	\$ 30,696	\$ 16,684	\$ 15,002	\$ 14,592	\$ 16,099
<b>Per Share Data:</b>					
<b>Net Income Per Common Share:</b>					
Basic	\$ 2.21	\$ 1.22	\$ 1.11	\$ 1.10	\$ 1.21
Diluted	\$ 2.16	\$ 1.18	\$ 1.07	\$ 1.05	\$ 1.14
Cash Dividends Paid Per Common Share	\$ 0.60	\$ 0.50	\$ 0.47	\$ 0.46	\$ 0.42

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis provides a comparison of our results of operations for the years ended December 31, 2008, 2007, and 2006 and financial condition as of December 31, 2008 and 2007. This discussion should be read in conjunction with the financial statements and related notes included elsewhere in this report. All share data has been adjusted to give retroactive recognition to stock splits and stock dividends.

### CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements of other than historical fact that are contained in this document and in written material, press releases and oral statements issued by or on behalf of Southside Bancshares, Inc., a bank holding company, may be considered to be "forward-looking statements" within the meaning of and subject to the protections of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are not guarantees of future performance, nor should they be relied upon as representing management's views as of any subsequent date. These statements may include words such as "expect," "estimate," "project," "anticipate," "appear," "believe," "could," "should," "may," "intend," "probability," "risk," "target," "objective," "plans," "potential," and similar expressions. Forward-looking statements are statements with respect to our beliefs, plans, expectations, objectives, goals, anticipations, assumptions, estimates, intentions and future performance, and are subject to significant known and unknown risks and uncertainties, which could cause our actual results to differ materially from the results discussed in the forward-looking statements. For example, discussions of the effect of our expansion, trends in asset quality and earnings from growth, and certain market risk disclosures are based upon information presently available to management and are dependent on choices about key model characteristics and assumptions and are subject to various limitations. See "Item 1. Business" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations." By their nature, certain of the market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual income gains and losses could materially differ from those that have been estimated. Other factors that could cause actual results to differ materially from forward-looking statements include, but are not limited to, the following:

- general economic conditions, either globally, nationally, in the State of Texas, or in the specific markets in which we operate, including, without limitation, the recent deterioration of the subprime, mortgage, credit and liquidity markets, which could cause compression of the Company's net interest margin, or a decline in the value of the Company's assets, which could result in realized losses;
- legislation, regulatory changes or changes in monetary or fiscal policy that adversely affect the businesses in which we are engaged, including the Federal Reserve's actions with respect to interest rates and other regulatory responses to current economic conditions;
- adverse changes in the status or financial condition of the Government Sponsored Enterprises (the "GSEs") impacting the GSEs' guarantees or ability to pay or issue debt;
- adverse changes in the credit portfolio of other U. S. financial institutions relative to the performance of certain of our investment securities;
- impact of future legislation and increases in depositors insurance premiums due to FDIC regulation changes;
  - economic or other disruptions caused by acts of terrorism in the United States, Europe or other areas;



- changes in the interest rate yield curve such as flat, inverted or steep yield curves, or changes in the interest rate environment that impact interest margins and may impact prepayments on the mortgage-backed securities portfolio;
  - increases in the Company's nonperforming assets;
- the Company's ability to maintain adequate liquidity to fund its operations and growth;
  - failure of assumptions underlying allowance for loan losses and other estimates;
- unexpected outcomes of, and the costs associated with, existing or new litigation involving us;
  - changes impacting the leverage strategy;
  - our ability to monitor interest rate risk;
- significant increases in competition in the banking and financial services industry;
  - changes in consumer spending, borrowing and saving habits;
    - technological changes;
  - our ability to increase market share and control expenses;
    - the effect of changes in federal or state tax laws;
  - the effect of compliance with legislation or regulatory changes;
  - the effect of changes in accounting policies and practices;
- risks of mergers and acquisitions including the related time and cost of implementing transactions and the potential failure to achieve expected gains, revenue growth or expense savings;
  - credit risks of borrowers, including any increase in those risks due to changing economic conditions; and
- risks related to loans secured by real estate, including the risk that the value and marketability of collateral could decline.

All written or oral forward-looking statements made by us or attributable to us are expressly qualified by this cautionary notice. We disclaim any obligation to update any factors or to announce publicly the result of revisions to any of the forward-looking statements included herein to reflect future events or developments.

#### CRITICAL ACCOUNTING ESTIMATES

Our accounting and reporting estimates conform with United States generally accepted accounting principles ("GAAP") and general practices within the financial services industry. The preparation of financial statements in conformity with GAAP not previously defined requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. We consider our critical accounting policies to include the following:



Allowance for Losses on Loans. The allowance for losses on loans represents our best estimate of probable losses inherent in the existing loan portfolio. The allowance for losses on loans is increased by the provision for losses on loans charged to expense and reduced by loans charged-off, net of recoveries. The provision for losses on loans is determined based on our assessment of several factors: reviews and evaluations of specific loans, changes in the nature and volume of the loan portfolio, and current economic conditions and the related impact on specific borrowers and industry groups, historical loan loss experience, the level of classified and nonperforming loans and the results of regulatory examinations.

The loan loss allowance is based on the most current review of the loan portfolio. The servicing officer has the primary responsibility for updating significant changes in a customer's financial position. Each officer prepares status updates on any credit deemed to be experiencing repayment difficulties which, in the officer's opinion, would place the collection of principal or interest in doubt. Our internal loan review department is responsible for an ongoing review of our loan portfolio with specific goals set for the loans to be reviewed on an annual basis.

At each review, a subjective analysis methodology is used to grade the respective loan. Categories of grading vary in severity from loans that do not appear to have a significant probability of loss at the time of review to loans that indicate a probability that the entire balance of the loan will be uncollectible. If full collection of the loan balance appears unlikely at the time of review, estimates of future expected cash flows or appraisals of the collateral securing the debt are used to allocate the necessary allowances. The internal loan review department maintains a list of all loans or loan relationships that are graded as having more than the normal degree of risk associated with them. In addition, a list of specifically reserved loans or loan relationships of \$50,000 or more is updated on a periodic basis in order to properly allocate necessary allowance and keep management informed on the status of attempts to correct the deficiencies noted with respect to the loan.

Loans are considered impaired if, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the present value of expected future cash flows discounted at the historical effective interest rate stipulated in the loan agreement, except that all collateral-dependent loans are measured for impairment based on the fair value of the collateral. In measuring the fair value of the collateral, we use assumptions such as discount rates, and methodologies, such as comparison to the recent selling price of similar assets, consistent with those that would be utilized by unrelated third parties performing a valuation.

Changes in the financial condition of individual borrowers, economic conditions, historical loss experience and the conditions of the various markets in which collateral may be sold all may affect the required level of the allowance for losses on loans and the associated provision for loan losses.

As of December 31, 2008, our review of the loan portfolio indicated that a loan loss allowance of \$16.1 million was adequate to cover probable losses in the portfolio.

Refer to "Loan Loss Experience and Allowance for Loan Losses" and "Note 1 – Summary of Significant Accounting and Reporting Policies" to our consolidated financial statements included in this report for a detailed description of our estimation process and methodology related to the allowance for loan losses.

Estimation of Fair Value. On January 1, 2008, we adopted Statements of Financial Accounting Standards ("SFAS") 157, "Fair Value Measurements", as presented in "Note 15 – Fair Value Measurement" to our consolidated financial statements included in this report. We also adopted SFAS 157-3, which was released on October 10, 2008. The estimation of fair value is significant to a number of our assets and liabilities. GAAP requires disclosure of the fair value of financial instruments as a part of the notes to the consolidated financial statements. Fair values are volatile and may be influenced by a number of factors, including market interest rates, prepayment speeds, discount rates and

the shape of yield curves. Fair values for most investment and mortgage-backed securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on the



quoted prices of similar instruments or our estimate of fair value by using a range of fair value estimates in the market place as a result of the illiquid market specific to the type of security.

At September 30, 2008 and continuing at December 31, 2008, the valuation inputs for our available for sale (“AFS”) trust preferred securities (“TRUPs”) became unobservable as a result of the significant market dislocation and illiquidity in the marketplace. Although we continue to rely on non-binding prices compiled by third party vendors, the visibility of the observable market data (Level 2) to determine the values of these securities has become less clear. SFAS 157 assumes that fair values of financial assets are determined in an orderly transaction and not a forced liquidation or distressed sale at the measurement date. While we feel the financial market conditions during the latter half of the year reflect the market illiquidity from forced liquidation or distressed sales for these TRUPs, we determined that the fair value provided by our pricing service continues to be an appropriate fair value for financial statement measurement and therefore, as we verified the reasonableness of that fair value, we have not otherwise adjusted the fair value provided by our vendor. However, the severe decline in estimated fair value caused by the significant illiquidity in this market contrasts sharply with our assessment of the fundamental performance of these securities. Therefore, we believe the estimated fair value is no longer clearly based on observable market data and is based on a range of fair value data points from the market place as a result of the illiquid market specific to this type of security. Accordingly, we have now determined that the TRUPs security valuation is based on Level 3 inputs in accordance with SFAS 157.

**Impairment of Investment Securities and Mortgage-backed Securities.** Investment and mortgage-backed securities classified as AFS are carried at fair value and the impact of changes in fair value are recorded on our consolidated balance sheet as an unrealized gain or loss in “Accumulated other comprehensive income (loss),” a separate component of shareholders’ equity. Securities classified as AFS or held to maturity (“HTM”) are subject to our review to identify when a decline in value is other-than-temporary. Factors considered in determining whether a decline in value is other-than-temporary include: whether the decline is substantial; the duration of the decline; the reasons for the decline in value; whether the decline is related to a credit event, a change in interest rate or a change in the market discount rate; our ability and intent to hold the investment for a period of time that will allow for a recovery of value; and the financial condition and near-term prospects of the issuer. When it is determined that a decline in value is other-than-temporary, the carrying value of the security is reduced to its estimated fair value, with a corresponding charge to earnings. For certain assets we consider expected cash flows of the investment in determining if impairment exists. The turmoil in the capital markets had a significant impact on our estimate of fair value for certain of our securities. We believe the market values are reflective of illiquidity as opposed to credit impairment. At December 31, 2008, we have in AFS Other Stocks and Bonds, \$6.0 million cost basis in pooled TRUPs. Those securities are structured products with cash flows dependent upon securities issued by U.S. financial institutions, including banks and insurance companies. Our estimate of fair value at December 31, 2008 is approximately \$646,000 and reflects the market illiquidity. We performed detailed cash flow modeling for each TRUP using an industry accepted model. Prior to loading the required assumptions into the model we reviewed the financial condition of each of the issuing banks that had not deferred or defaulted as of December 31, 2008. In addition, a base deferral assumption and pessimistic deferral assumption was assigned to each issuing bank based on the category in which it fell. Our analysis of the underlying cash flows contemplated various default, deferral and recovery scenarios, and based on that detailed analysis, we have concluded that there is no other-than-temporary impairment at December 31, 2008. Management considered other qualitative factors, which included the credit rating and the severity and duration of the mark-to-market loss. After considering these qualitative factors, management believes the quantitative factors, including the detailed review of the collateral and cash flow modeling, outweigh the qualitative factors to support the impairment conclusion that there is no other-than-temporary impairment at December 31, 2008. We will continue to update our assumptions and the resulting analysis each reporting period, to reflect changing market conditions.

**Goodwill.** Goodwill represents the excess of cost over the fair value of the net assets of businesses acquired. Goodwill and intangible assets acquired in a business combination and determined to have an



indefinite useful life are tested for impairment annually, or if an event occurred or circumstances changed that more likely than not reduced the fair value of the reporting unit.

The annual impairment analysis of goodwill included identification of reporting units, the determination of the carrying value of each reporting unit and the estimation of the fair value of each reporting unit. We tested for impairment of goodwill as of December 31, 2008. Step one of the impairment test involves comparing the fair value of the reporting unit to the carrying value of the reporting unit. If the fair value of the reporting unit is greater than the carrying value of the reporting unit, no additional testing is required. If the carrying amount of the reporting unit exceeds its fair value, we are required to perform a second step to the impairment test to measure the extent of the impairment. At December 31, 2008, the fair value of the reporting unit exceeded the carrying value of the reporting unit. As a result, we did not record any goodwill impairment for the year ended December 31, 2008.

**Defined Benefit Pension Plan.** The plan obligations and related assets of our defined benefit pension plan (the "Plan") are presented in "Note 14 – Employee Benefits" to our consolidated financial statements included in this report. Entry into the Plan by new employees was frozen effective December 31, 2005. Plan assets, which consist primarily of marketable equity and debt instruments, are valued using observable market quotations. Plan obligations and the annual pension expense are determined by independent actuaries and through the use of a number of assumptions. Key assumptions in measuring the plan obligations include the discount rate, the rate of salary increases and the estimated future return on plan assets. In determining the discount rate, we utilized a cash flow matching analysis to determine a range of appropriate discount rates for our defined benefit pension and restoration plans. In developing the cash flow matching analysis, we constructed a portfolio of high quality non-callable bonds (rated AA- or better) to match as close as possible the timing of future benefit payments of the plans at December 31, 2008. Based on this cash flow matching analysis, we were able to determine an appropriate discount rate.

Salary increase assumptions are based upon historical experience and our anticipated future actions. The expected long-term rate of return assumption reflects the average return expected based on the investment strategies and asset allocation on the assets invested to provide for the Plan's liabilities. We considered broad equity and bond indices, long-term return projections, and actual long-term historical Plan performance when evaluating the expected long-term rate of return assumption. At December 31, 2008, the weighted-average actuarial assumptions of the Plan were: a discount rate of 6.10%; a long-term rate of return on Plan assets of 7.50%; and assumed salary increases of 4.50%. Material changes in pension benefit costs may occur in the future due to changes in these assumptions. Future annual amounts could be impacted by changes in the number of Plan participants, changes in the level of benefits provided, changes in the discount rates, changes in the expected long-term rate of return, changes in the level of contributions to the Plan and other factors.

## OVERVIEW

## OPERATING RESULTS

During the year ended December 31, 2008, our net income increased \$14.0 million, or 84.0%, to \$30.7 million, from \$16.7 million for the same period in 2007. The increase in net income was primarily attributable to the increase in net interest income and noninterest income partially offset by an increase in the provision for loan losses and noninterest expense. The increase in noninterest income driven primarily by gain on sale of AFS securities that are non-recurring was offset by an increase in noninterest expense due primarily to increases in salaries and employee benefits due to the acquisition of FWBS during the fourth quarter of 2007 and an interest in SFG in the third quarter of 2007 as well as normal salary increases and new employees. Earnings per diluted share increased \$0.98, or 83.1% to \$2.16, for the year ended December 31, 2008, from \$1.18 for the same period in 2007.

During the year ended December 31, 2007, our net income increased \$1.7 million, or 11.2%, to \$16.7 million, from \$15.0 million for the same period in 2006. The increase in net income was primarily attributable to the increase in net interest income and noninterest income partially offset by an increase in

the provision for loan losses and noninterest expense. The increase in noninterest income was offset by an increase in noninterest expense due primarily to increases in salaries and employee benefits due to the acquisition of FWBS during the fourth quarter of 2007 and an interest in SFG in the third quarter of 2007. Earnings per diluted share were \$1.18 and \$1.07, respectively, for the years ended December 31, 2007 and 2006.

## FINANCIAL CONDITION

Our total assets increased \$503.9 million, or 22.9%, to \$2.70 billion at December 31, 2008 from \$2.20 billion at December 31, 2007. The increase was attributable to growth in our investment and mortgage-backed securities as well as loan growth. At December 31, 2008, loans were \$1.02 billion compared to \$961.2 million at December 31, 2007. Our securities portfolio increased by \$434.7 million, or 42.3%, to \$1.46 billion as compared to \$1.03 billion at December 31, 2007. The increase in our securities were comprised entirely of U.S. Agency debentures, U.S. Agency mortgage-backed and related securities and municipal securities. Our increase in loans and securities was funded by increases in deposits and FHLB advances.

Our nonperforming assets at December 31, 2008 increased to \$15.8 million, and represented 0.58% of total assets, compared to \$3.9 million, or 0.18%, of total assets at December 31, 2007. Nonaccruing loans increased to \$14.3 million and the ratio of nonaccruing loans to total loans increased to 1.40% at December 31, 2008 as compared to \$2.9 million and 0.30% at December 31, 2007. Other Real Estate Owned (“OREO”) increased to \$318,000 at December 31, 2008 from \$153,000 at December 31, 2007. Loans 90 days past due at December 31, 2008 increased to \$593,000 compared to \$400,000 at December 31, 2007. Repossessed assets increased to \$433,000 at December 31, 2008 from \$255,000 at December 31, 2007. Restructured performing loans at December 31, 2008 decreased to \$148,000 compared to \$225,000 at December 31, 2007.

Our deposits increased \$25.6 million to \$1.56 billion at December 31, 2008 from \$1.53 billion at December 31, 2007. The increase was primarily due to branch expansion and increased market penetration. During 2008 brokered deposits decreased \$92.9 million. As a result our deposits, net of brokered deposits, increased \$118.6 million. Due to the increase in securities and loans and the decrease in brokered deposits during 2008, FHLB advances increased \$444.8 million to \$884.9 million at December 31, 2008, from \$440.0 million at December 31, 2007. Short-term FHLB advances decreased \$124.4 million to \$229.4 million at December 31, 2008 from \$353.8 million at December 31, 2007. Long-term FHLB advances increased \$569.2 million to \$655.5 million at December 31, 2008 from \$86.2 million at December 31, 2007. Other borrowings at December 31, 2008 and 2007 totaled \$72.8 million and \$69.8 million, respectively, and at December 31, 2008 consisted of \$12.5 million of short-term borrowings and \$60.3 million of long-term debt.

Assets under management in our trust department decreased during 2008 and were approximately \$628 million at December 31, 2008 compared to \$718 million at December 31, 2007. The decrease is a result of a decrease in money market funds managed by the trust department.

Shareholders’ equity at December 31, 2008 totaled \$160.6 million compared to \$132.3 million at December 31, 2007. The increase primarily reflects the net income of \$30.7 million recorded for the year ended December 31, 2008, and the common stock issued of \$2.1 million as a result of our incentive stock option and dividend reinvestment plans, a decrease in the accumulated other comprehensive loss of \$3.6 million, all of which were partially offset by the payment of cash dividends to our shareholders of \$8.3 million. The decrease in accumulated other comprehensive loss is comprised of a \$10.7 million, net of tax, unrealized gain on securities, net of reclassification adjustment which was partially offset by a decrease of \$7.1 million, net of tax, related to the change in the unfunded status of our defined benefit plan. See “Note 4 – Comprehensive Income (Loss)” to our consolidated financial statements included in this report.

During the first nine months of 2008 the economy in our market area began to reflect the effects of the housing led economic slowdown impacting other regions of the United States. During the fourth quarter as oil prices declined significantly and consumers all across the United States were impacted more severely by

the economic slowdown, our market areas began to experience a greater slowdown in economic activity. We cannot predict whether current economic conditions will improve, remain the same or decline.

Key financial indicators management follows include, but are not limited to, numerous interest rate sensitivity and interest rate risk indicators, credit risk, operations risk, liquidity risk, capital risk, regulatory risk, competition risk, yield curve risk, and economic risk.

## LEVERAGE STRATEGY

We utilize wholesale funding and securities to enhance our profitability and balance sheet composition by determining acceptable levels of credit, interest rate and liquidity risk consistent with prudent capital management. This balance sheet strategy consists of borrowing a combination of long and short-term funds from the FHLB and, when determined appropriate, issuing brokered CDs. These funds are invested primarily in U.S. Agency mortgage-backed securities, and to a lesser extent, long-term municipal securities. Although U.S. Agency mortgage-backed securities often carry lower yields than traditional mortgage loans and other types of loans we make, these securities generally increase the overall quality of our assets because of either the implicit or explicit guarantees of the U.S. Government, are more liquid than individual loans and may be used to collateralize our borrowings or other obligations. While the strategy of investing a substantial portion of our assets in U.S. Agency mortgage-backed securities and to a lesser extent municipal securities has resulted in lower interest rate spreads and margins, we believe that the lower operating expenses and reduced credit risk combined with the managed interest rate risk of this strategy have enhanced our overall profitability over the last several years. At this time, we utilize this balance sheet strategy with the goal of enhancing overall profitability by maximizing the use of our capital.

Risks associated with the asset structure we maintain include a lower net interest rate spread and margin when compared to our peers, changes in the slope of the yield curve, which can reduce our net interest rate spread and margin, increased interest rate risk, the length of interest rate cycles, changes in volatility spreads associated with the mortgage-backed securities and municipal securities, and the unpredictable nature of mortgage-backed securities prepayments. See "Part I - Item 1A. Risk Factors – Risks Related to Our Business" in this Annual Report on Form 10-K for the fiscal year ended December 31, 2008 for a discussion of risks related to interest rates. Our asset structure, net interest spread and net interest margin require us to closely monitor our interest rate risk. An additional risk is the change in market value of the AFS securities portfolio as a result of changes in interest rates. Significant increases in interest rates, especially long-term interest rates, could adversely impact the market value of the AFS securities portfolio, which could also significantly impact our equity capital. Due to the unpredictable nature of mortgage-backed securities prepayments, the length of interest rate cycles, and the slope of the interest rate yield curve, net interest income could fluctuate more than simulated under the scenarios modeled by our Asset/Liability Committee ("ALCO") and described under "Item 7A. Quantitative and Qualitative Disclosures about Market Risk" in this report.

Determining the appropriate size of the balance sheet is one of the critical decisions any bank makes. Our balance sheet is not merely the result of a series of micro-decisions, but rather the size is controlled based on the economics of assets compared to the economics of funding. For several quarters up to and ending June 30, 2007, the size of our balance sheet was in a period of no growth or actual shrinkage. Beginning with the third quarter of 2007, we began deliberately increasing the size of our balance sheet taking advantage of the increasingly attractive economics of financial intermediation and as of December 31, 2008 assets had grown from \$1.8 billion at June 30, 2007 to \$2.7 billion. Asset growth during this period included \$152.3 million due to the acquisition of FWBS in October of 2007, \$148.2 million in loan growth (including SFG) and a \$560.6 million increase in the securities portfolio. Funding for these earning assets was accomplished through an increase in deposits (net of brokered CDs) of \$303.2 million, \$100.9 million of which were due to the acquisition of FWBS, an increase in wholesale funding of \$472.2 million and an increase in capital of \$83.6 million (including trust preferred securities).

The management of our securities portfolio as a percentage of earning assets is guided by changes in our overall loan and deposit levels combined with changes in our wholesale funding levels. If adequate quality loan growth is not available to achieve our goal of enhancing profitability by maximizing the use of



capital, as described above, then we could purchase additional securities, if appropriate, which could cause securities as a percentage of earning assets to increase. Should we determine that increasing the securities portfolio or replacing the current securities maturities and principal payments is not an efficient use of capital, we could decrease the level of securities through proceeds from maturities, principal payments on mortgage-backed securities or sales. During the quarter ended December 31, 2008, credit and volatility spreads remained wide which, combined with the steeper yield curve, led to buying opportunities primarily in U. S. Agency mortgage-backed securities and municipal securities. While we experienced modest loan growth during 2008, we took advantage of buying opportunities for securities which resulted in an increase in securities as a percentage of assets. At December 31, 2008, the securities portfolio as a percentage of total assets increased to 55.7% from 47.8% at December 31, 2007 as the increase in the securities portfolio exceeded the growth in loans during 2008. The current interest rate yield curve and spreads remain investment friendly and changes to the securities portfolio as a percentage of earning assets will be guided by the availability of attractive investment opportunities and funding options as well as changes in our loan and deposit levels during the first quarter of 2009. During 2008, we increased our investment and U. S. Government agency mortgage-backed securities \$434.7 million as investment and U. S. Government agency mortgage-backed securities increased from \$1.03 billion at December 31, 2007 to \$1.46 billion at December 31, 2008. During 2008, the Company restructured a portion of the securities portfolio by selling lower coupon fixed rate mortgage-backed securities and replacing them with higher coupon fixed rate mortgage-backed securities. As a result, the coupon of the Company's fixed rate mortgage-backed securities has increased approximately 55 basis points from December 31, 2007 to approximately 6.22% at December 31, 2008. Our balance sheet management strategy is dynamic and requires ongoing management and will be reevaluated as market conditions warrant. As interest rates, yield curves, mortgage-backed securities prepayments, funding costs, security spreads and loan and deposit portfolios change, our determination of the proper types and maturities of securities to own, proper amount of securities to own and funding needs and funding sources will continue to be reevaluated. Should the economics of asset accumulation decrease, we might allow the balance sheet to shrink through run-off or asset sales. However, should the economics become more attractive, we will strategically increase the balance sheet.

With respect to liabilities, we will continue to utilize a combination of FHLB advances and deposits to achieve our strategy of minimizing cost while achieving overall interest rate risk objectives as well as the liability management objectives of the ALCO. The FHLB funding and brokered CDs represent wholesale funding sources we are currently utilizing. Our FHLB borrowings at December 31, 2008 increased 101.1%, or \$444.8 million, to \$884.9 million from \$440.0 million at December 31, 2007 primarily as a result of an increase in securities and a refunding of \$92.9 million in brokered CDs called. At December 31, 2007, our callable brokered CDs totaled \$123.4 million and our other brokered CDs, all of which were acquired through FWBS, were \$9.5 million, for total brokered CDs of \$132.9 million. Due to the significant decrease in interest rates, including brokered CD rates during 2008, we called \$125.4 million of the callable brokered CDs. During 2008, another \$7.5 million of brokered CDs issued by FWNB matured. As of December 31, 2008 we had \$40.0 million in short-term brokered CDs. We utilized long-term brokered CDs in prior years because the brokered CDs better matched overall ALCO objectives at the time of issuance by protecting us with fixed rates should interest rates increase, while providing us options to call the funding should interest rates decrease. Our wholesale funding policy currently allows maximum brokered CDs of \$150 million; however, this amount could be increased to match changes in ALCO objectives. The potential higher interest expense and lack of customer loyalty are risks associated with the use of brokered CDs. We replaced the long-term callable brokered CDs with long-term FHLB advances. During 2008, the increase in FHLB borrowings, net of brokered deposits, exceeded the overall growth in deposits, net of brokered deposits, which resulted in an increase in our total wholesale funding as a percentage of deposits, not including brokered CDs, from 41.0% at December 31, 2007, to 61.0% at December 31, 2008.



## RESULTS OF OPERATIONS

Our results of operations are dependent primarily on net interest income, which is the difference between the interest income earned on assets (loans and investments) and interest expense due on our funding sources (deposits and borrowings) during a particular period. Results of operations are also affected by our noninterest income, provision for loan losses, noninterest expenses and income tax expense. General economic and competitive conditions, particularly changes in interest rates, changes in interest rate yield curves, prepayment rates of mortgage-backed securities and loans, repricing of loan relationships, government policies and actions of regulatory authorities, also significantly affect our results of operations. Future changes in applicable law, regulations or government policies may also have a material impact on us.

### COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED DECEMBER 31, 2008 COMPARED TO DECEMBER 31, 2007

#### NET INTEREST INCOME

Net interest income is one of the principal sources of a financial institution's earnings stream and represents the difference or spread between interest and fee income generated from interest earning assets and the interest expense paid on deposits and borrowed funds. Fluctuations in interest rates or interest rate yield curves, as well as repricing characteristics and volume and changes in the mix of interest earning assets and interest bearing liabilities, materially impact net interest income.

Net interest income for the year ended December 31, 2008 was \$75.8 million, an increase of \$31.9 million or 72.8%, compared to the same period in 2007. The overall increase in net interest income was primarily the result of increases in interest income from loans and tax exempt investment securities, mortgage-backed and related securities and a decrease in interest expense on deposits and short-term obligations that was partially offset by an increase in interest expense on long-term obligations.

During the year ended December 31, 2008, total interest income increased \$30.4 million, or 28.8%, from \$105.7 million to \$136.2 million. The increase in total interest income was the result of an increase in average interest earning assets of \$421.3 million, or 23.6%, from \$1.79 billion to \$2.21 billion, and the increase in average yield on average interest earning assets from 6.10% for the year ended December 31, 2007 to 6.38% for the year ended December 31, 2008. Total interest expense decreased \$1.5 million, or 2.4%, to \$60.4 million during the year ended December 31, 2008 as compared to \$61.9 million during the same period in 2007. The decrease was attributable to a decrease in the average yield on interest bearing liabilities for the year ended December 31, 2008, to 3.30% from 4.30% for the same period in 2007 while offset by an increase in average interest bearing liabilities of \$389.3 million, or 27.0%, from \$1.44 billion to \$1.83 billion.

Net interest income increased during 2008 as a result of increases in our average interest earning assets and net interest margin on average earning assets during 2008 when compared to 2007. This is a result of an increase in the average yield on our interest earning assets combined with a decrease in the average yield on the average interest bearing liabilities. The increase in the yield on interest earning assets is reflective of the purchase of \$23.7 million of high yield automobile loans by SFG, a 22 basis point increase in the yield on our securities portfolio and an increase in average interest earning assets of \$421.3 million, or 23.6%. The decrease in the average yield on interest bearing liabilities is a result of an overall decrease in interest rates and calling \$125.4 million of high yield brokered deposits during 2008. For the year ended December 31, 2008, our net interest spread increased to 3.08% from 1.80%, and our net interest margin increased to 3.64% from 2.64% when compared to the same period in 2007.

During the year ended December 31, 2008, average loans increased \$173.4 million, or 21.4% from \$809.9 million to \$983.3 million, compared to the same period in 2007. Automobile loans purchased through SFG represent the largest part of this increase. The average yield on loans increased from 7.16% for the year ended December 31, 2007 to 7.67% for the year ended December 31, 2008. The increase in interest income on loans of \$17.2 million, or 30.8%, to \$73.1 million for the year ended

December 31, 2008, when compared to \$55.9 million for the same period in 2007 was the result of an increase in average loans and the average yield. The increase in the yield on loans was due to the increase in credit spreads, the repricing characteristics of Southside Bank's loan portfolio and the addition of higher yielding subprime automobile loan portfolios purchased during the second half of 2007 and throughout all of 2008.

Average investment and mortgage-backed securities increased \$236.0 million, or 24.9%, from \$948.5 million to \$1.18 billion, for the year ended December 31, 2008 when compared to the same period in 2007. This increase was the result of securities purchased due to buying opportunities available during the last half of 2007 and throughout all of the year ended 2008. The overall yield on average investment and mortgage-backed securities increased to 5.43% during the year ended December 31, 2008 from 5.21% during the same period in 2007. Interest income on investment and mortgage-backed securities increased \$13.6 million in 2008, or 28.2%, compared to 2007 due to the increase in the average balance and the increase in average yield. The increase in the average yield primarily reflects purchases of higher-yielding U.S. Agency mortgage-backed and municipal securities combined with the reinvestment of proceeds from lower-yielding matured or sold securities into higher-yielding securities. This was due primarily to increased credit and volatility spreads on U.S. Agency mortgage-backed and municipal securities during the last half of 2007 and most of 2008. A return to lower long-term interest rate and prepayment levels similar to that experienced in May and June of 2003 could negatively impact our net interest margin in the future due to increased prepayments and repricings.

Average FHLB stock and other investments increased \$11.7 million, or 58.0%, to \$31.9 million, for the year ended December 31, 2008, when compared to \$20.2 million for 2007. Interest income from our FHLB stock and other investments decreased \$352,000, or 29.5%, during 2008, when compared to 2007, due to the decrease in average yield from 5.91% for the year ended December 31, 2007 compared to 2.64% for the same period in 2008. We are required as a member of FHLB to own a specific amount of stock that changes as the level of our FHLB advances change.

Average federal funds sold and other interest earning assets increased \$1.3 million, or 36.3%, to \$5.0 million, for the year ended December 31, 2008, when compared to \$3.7 million for 2007. Interest income from federal funds sold and other interest earning assets decreased \$73,000, or 39.5%, for the year ended December 31, 2008, when compared to 2007, as a result of the decrease in the average yield from 5.00% in 2007 to 2.22% in 2008.

During the year ended December 31, 2008, our average securities increased more than our average loans. As a result, the mix of our average interest earning assets reflected an increase in average total securities as a percentage of total average interest earning assets compared to the prior year as securities averaged 55.1% during 2008 compared to 54.2% during 2007, a direct result of securities purchases. Average loans were 44.7% of average total interest earning assets and other interest earning asset categories averaged 0.2% for December 31, 2008. During 2007, the comparable mix was 45.6% in loans and 0.2% in the other interest earning asset categories.

Total interest expense decreased \$1.5 million, or 2.4%, to \$60.4 million during the year ended December 31, 2008 as compared to \$61.9 million during the same period in 2007. The decrease was primarily attributable to decreased funding costs as the average yield on interest bearing liabilities decreased from 4.30% for 2007 to 3.30% for the year ended December 31, 2008, which more than offset an increase in average interest bearing liabilities. The increase in average bearing liabilities included an increase in deposits, FHLB advances and long-term debt of \$389.3 million, or 27.0%. FHLB advance increases during 2008 were used to purchase additional securities and to refund brokered CDs called.

Average interest bearing deposits increased \$63.5 million, or 6.2%, from \$1.03 billion to \$1.09 billion, while the average rate paid decreased from 4.02% for the year ended December 31, 2007 to 3.01% for the year ended December 31, 2008. Average time deposits decreased \$28.7 million, or 5.1%, from \$564.6 million to \$535.9 million due to our calling \$125.4 of callable brokered CDs, and the average rate paid decreasing 85 basis points. Average interest

bearing demand deposits increased \$86.7 million, or 20.9%, while the average rate paid decreased 109 basis points. Average savings deposits increased

\$5.5 million, or 10.5%, while the average rate paid decreased two basis points. Interest expense for interest bearing deposits for the year ended December 31, 2008, decreased \$8.6 million, or 20.7%, when compared to the same period in 2007 due to the decrease in the average yield which more than offset the increase in the average balance. Average noninterest bearing demand deposits increased \$43.4 million, or 13.2%, during 2008. The latter three categories, which are considered the lowest cost deposits, comprised 63.5% of total average deposits during the year ended December 31, 2008 compared to 58.5% during 2007. The increase in our average total deposits is the result of overall bank growth, branch expansion and the acquisition of FWBS which more than offset the brokered CDs called during 2008.

During the year ended December 31, 2008, we issued \$40.0 million of short-term brokered CDs; however, our brokered CDs decreased due to the fact we called all of our long-term brokered CDs during 2008. At December 31, 2008, all of our brokered CDs had maturities of less than six months. At December 31, 2007, \$123.4 million of these brokered CDs had maturities from approximately one to four years and had calls that we controlled, all of which were currently six months or less. The \$9.5 million previously issued by FWNB were either called or matured during 2008. At December 31, 2008, we had \$40.0 million in brokered CDs that represented 2.6% of deposits compared to \$132.9 million, or 8.7% of deposits, at December 31, 2007. Our current policy allows for a maximum of \$150 million in brokered CDs. The potential higher interest cost and lack of customer loyalty are risks associated with the use of brokered CDs.

The following table sets forth our deposit averages by category for the years ended December 31, 2008, 2007 and 2006:

## COMPOSITION OF DEPOSITS

	2008		Years Ended December 31, 2007		2006	
	AVG BALANCE	AVG YIELD	(dollars in thousands)		AVG BALANCE	AVG YIELD
			AVG BALANCE	AVG YIELD		
Noninterest Bearing Demand Deposits	\$ 372,160	N/A	\$ 328,711	N/A	\$ 314,241	N/A
Interest Bearing Demand Deposits	500,955	2.08%	414,293	3.17%	349,375	2.73%
Savings Deposits	57,587	1.28%	52,106	1.30%	50,764	1.27%
Time Deposits	535,921	4.05%	564,613	4.90%	467,174	4.39%
Total Deposits	\$ 1,466,623	2.24%	\$ 1,359,723	3.05%	\$ 1,181,554	2.60%

Average short-term interest bearing liabilities, consisting primarily of FHLB advances and federal funds purchased and repurchase agreements, were \$290.9 million, an increase of \$12.9 million, or 4.6%, for the year ended December 31, 2008 when compared to the same period in 2007. Interest expense associated with short-term interest bearing liabilities decreased \$4.3 million, or 32.4%, and the average rate paid decreased 169 basis points to 3.08% for the year ended December 31, 2008, when compared to 4.77% for the same period in 2007. The decrease in the interest expense was due to a decrease in the average rate paid which more than offset the increase in the average balance of short-term interest bearing liabilities.

Average long-term interest bearing liabilities consisting of FHLB advances increased \$288.4 million, or 302.7%, during the year ended December 31, 2008 to \$383.7 million as compared to \$95.3 million at December 31, 2007. The

increase in the average long-term FHLB advances occurred primarily as a result of lower long-term rates during 2008 and our decision to call outstanding long-term brokered CDs and replace them with long-term FHLB borrowings. Interest expense associated with long-term FHLB advances increased \$10.1 million, or 231.7%, while the average rate paid decreased 80 basis points to 3.77% for the year ended December 31, 2008 when compared to 4.57% for the same period in 2007. The increase in interest expense was due to the increase in the average balance of long-term interest bearing liabilities



which more than offset the decrease in the average rate paid. FHLB advances are collateralized by FHLB stock, securities and nonspecific real estate loans.

Average long-term debt, consisting of our junior subordinated debentures issued in 2003 and August 2007 and junior subordinated debentures acquired in the purchase of FWBS, was \$60.3 million and \$35.8 million for the years ended December 31, 2008 and 2007, respectively. During the third quarter ended September 30, 2007, we issued \$36.1 million of junior subordinated debentures in connection with the issuance of trust preferred securities by our subsidiaries Southside Statutory Trusts IV and V. The \$36.1 million in debentures were issued to fund the purchase of FWBS, which occurred on October 10, 2007. Interest expense increased \$1.3 million, or 45.4%, to \$4.0 million for the year ended December 31, 2008 when compared to \$2.8 million for the same period in 2007 as a result of the increase in the average balance during 2008 when compared to 2007. The interest rate on the \$20.6 million of long-term debentures issued to Southside Statutory Trust III adjusts quarterly at a rate equal to three-month LIBOR plus 294 basis points. The \$23.2 million of long-term debentures issued to Southside Statutory Trust IV and the \$12.9 million of long-term debentures issued to Southside Statutory Trust V have fixed rates of 6.518% through October 30, 2012 and 7.48% through December 15, 2012, respectively, and thereafter, adjusts quarterly. The interest rate on the \$3.6 million of long-term debentures issued to Magnolia Trust Company I, assumed in the purchase of FWBS, adjusts quarterly at a rate equal to three-month LIBOR plus 180 basis points.

## AVERAGE BALANCES AND YIELDS

The following table presents average balance sheet amounts and average yields for the years ended December 31, 2008, 2007 and 2006. The information should be reviewed in conjunction with the consolidated financial statements for the same years then ended. Two major components affecting our earnings are the interest earning assets and interest bearing liabilities. A summary of average interest earning assets and interest bearing liabilities is set forth below, together with the average yield on the interest earning assets and the average cost of the interest bearing liabilities.

## AVERAGE BALANCES AND YIELDS

(dollars in thousands)

Years Ended

	December 31, 2008			December 31, 2007			December 31, 2006		
	AVG.	AVG.		AVG.	AVG.		AVG.	AVG.	
	BALANCE	INTEREST	YIELD	BALANCE	INTEREST	YIELD	BALANCE	INTEREST	YIELD

## ASSETS

INTEREST  
EARNING  
ASSETS:

Loans(1) (2)	\$ 983,336	\$ 75,445	7.67%	\$ 809,906	\$ 58,002	7.16%	\$ 722,252	\$ 48,397	6.70%
Loans Held For Sale	2,487	121	4.87%	3,657	191	5.22%	4,651	246	5.29%
Securities:									
Inv. Sec. (Taxable)(4)	46,537	1,723	3.70%	52,171	2,580	4.95%	54,171	2,498	4.61%
Inv. Sec. (Tax-Exempt)(3)(4)	103,608	7,074	6.83%	43,486	3,065	7.05%	43,931	3,134	7.13%
Mortgage-backed and related Sec.(4)	1,034,406	55,470	5.36%	852,880	43,767	5.13%	891,015	44,401	4.98%
Total Securities	1,184,551	64,267	5.43%	948,537	49,412	5.21%	989,117	50,033	5.06%
FHLB stock and other investments, at cost	31,875	841	2.64%	20,179	1,193	5.91%	27,969	1,409	5.04%
Interest Earning Deposits	1,006	22	2.19%	769	41	5.33%	692	35	5.06%
Federal Funds Sold	4,039	90	2.23%	2,933	144	4.91%	1,148	57	4.97%
Total Interest Earning Assets	2,207,294	140,786	6.38%	1,785,981	108,983	6.10%	1,745,829	100,177	5.74%

NONINTEREST  
EARNING  
ASSETS:

Cash and Due From Banks	45,761			42,724			42,906		
Bank Premises and Equipment	40,449			35,746			33,298		

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Other Assets	89,473	51,968	42,716
Less: Allowance for Loan Loss	(11,318)	(7,697)	(7,231)
Total Assets	\$ 2,371,659	\$ 1,908,722	\$ 1,857,518

- (1) Interest on loans includes fees on loans that are not material in amount.
- (2) Interest income includes taxable-equivalent adjustments of \$2,446, \$2,289 and \$2,230 for the years ended December 31, 2008, 2007 and 2006, respectively.
- (3) Interest income includes taxable-equivalent adjustments of \$2,164, \$953 and \$995 for the years ended December 31, 2008, 2007 and 2006, respectively.
- (4) For the purpose of calculating the average yield, the average balance of securities is presented at historical cost.

Note: As of December 31, 2008, 2007 and 2006, loans totaling \$14,289, \$2,913 and \$1,333, respectively, were on nonaccrual status. The policy is to reverse previously accrued but unpaid interest on nonaccrual loans; thereafter, interest income is recorded to the extent received when appropriate.

## AVERAGE BALANCES AND YIELDS

(dollars in thousands)

Years Ended

	December 31, 2008			December 31, 2007			December 31, 2006		
	AVG.	AVG.	YIELD	AVG.	AVG.	YIELD	AVG.	AVG.	YIELD
	BALANCE	INTEREST		BALANCE	INTEREST		BALANCE	INTEREST	

LIABILITIES AND  
SHAREHOLDERS'  
EQUITYINTEREST  
BEARING

## LIABILITIES:

Savings Deposits	\$ 57,587	\$ 736	1.28%	\$ 52,106	\$ 676	1.30%	\$ 50,764	\$ 645	1.27%
Time Deposits	535,921	21,727	4.05%	564,613	27,666	4.90%	467,174	20,516	4.39%
Interest Bearing									
Demand Deposits	500,955	10,428	2.08%	414,293	13,116	3.17%	349,375	9,529	2.73%
Total Interest Bearing									
Deposits	1,094,463	32,891	3.01%	1,031,012	41,458	4.02%	867,313	30,690	3.54%
Short-term Interest Bearing									
Liabilities	290,895	8,969	3.08%	278,002	13,263	4.77%	376,696	16,534	4.39%
Long-term Interest Bearing									
Liabilities-FHLB									
Dallas	383,677	14,454	3.77%	95,268	4,357	4.57%	154,983	6,379	4.12%
Long-term Debt (5)	60,311	4,049	6.71%	35,802	2,785	7.78%	20,619	1,681	8.04%
Total Interest Bearing Liabilities	1,829,346	60,363	3.30%	1,440,084	61,863	4.30%	1,419,611	55,284	3.89%

NONINTEREST  
BEARING

## LIABILITIES:

Demand Deposits	372,160			328,711			314,241		
Other Liabilities	26,497			20,997			12,403		
Total Liabilities	2,228,003			1,789,792			1,746,255		

Minority Interest in  
SFG

	487			151			-		
--	-----	--	--	-----	--	--	---	--	--

SHAREHOLDERS'  
EQUITY

	143,169			118,779			111,263		
--	---------	--	--	---------	--	--	---------	--	--

TOTAL  
LIABILITIES AND  
SHAREHOLDERS'  
EQUITY

	\$ 2,371,659			\$ 1,908,722			\$ 1,857,518		
--	--------------	--	--	--------------	--	--	--------------	--	--

	\$ 80,423			\$ 47,120			\$ 44,893		
--	-----------	--	--	-----------	--	--	-----------	--	--

NET INTEREST INCOME			
NET INTEREST MARGIN ON AVERAGE EARNING ASSETS	3.64%	2.64%	2.57%
NET INTEREST SPREAD	3.08%	1.80%	1.85%

(5) Represents junior subordinated debentures issued by us to Southside Statutory Trust III, IV and V in connection with the issuance by Southside Statutory Trust III of \$20 million of trust preferred securities, Southside Statutory Trust IV of \$22.5 million of trust preferred securities, Southside Statutory Trust V of \$12.5 million of trust preferred securities and junior subordinated debentures issued by FWBS to Magnolia Trust Company I in connection with the issuance by Magnolia Trust Company I of \$3.5 million of trust preferred securities.

## ANALYSIS OF CHANGES IN INTEREST INCOME AND INTEREST EXPENSE

The following tables set forth the dollar amount of increase (decrease) in interest income and interest expense resulting from changes in the volume of interest earning assets and interest bearing liabilities and from changes in yields (in thousands):

	Years Ended December 31, 2008 Compared to 2007		
	Average Volume	Average Yield	Increase (Decrease)
<b>INTEREST INCOME:</b>			
Loans (1)	\$ 13,085	\$ 4,358	\$ 17,443
Loans Held For Sale	(58)	(12)	(70)
Investment Securities (Taxable)	(258)	(599)	(857)
Investment Securities (Tax Exempt) (1)	4,108	(99)	4,009
Mortgage-backed Securities	9,661	2,042	11,703
FHLB stock and other investments	496	(848)	(352)
Interest Earning Deposits	10	(29)	(19)
Federal Funds Sold	42	(96)	(54)
Total Interest Income	27,086	4,717	31,803
<b>INTEREST EXPENSE:</b>			
Savings Deposits	70	(10)	60
Time Deposits	(1,351)	(4,588)	(5,939)
Interest Bearing Demand Deposits	2,387	(5,075)	(2,688)
Short-term Interest Bearing Liabilities	590	(4,884)	(4,294)
Long-term FHLB Advances	10,993	(896)	10,097
Long-term Debt	1,689	(425)	1,264
Total Interest Expense	14,378	(15,878)	(1,500)
Net Interest Income	\$ 12,708	\$ 20,595	\$ 33,303

	Years Ended December 31, 2007 Compared to 2006		
	Average Volume	Average Yield	Increase (Decrease)
<b>INTEREST INCOME:</b>			
Loans (1)	\$ 6,131	\$ 3,474	\$ 9,605
Loans Held For Sale	(52)	(3)	(55)
Investment Securities (Taxable)	(85)	167	82
Investment Securities (Tax Exempt) (1)	(32)	(37)	(69)
Mortgage-backed Securities	(1,934)	1,300	(634)
FHLB stock and other investments	(434)	218	(216)
Interest Earning Deposits	4	2	6
Federal Funds Sold	88	(1)	87
Total Interest Income	3,686	5,120	8,806
<b>INTEREST EXPENSE:</b>			

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Savings Deposits	17	14	31
Time Deposits	4,598	2,552	7,150
Interest Bearing Demand Deposits	1,923	1,664	3,587
Short-term Interest Bearing Liabilities	(4,615)	1,344	(3,271)
Long-term FHLB Advances	(2,670)	648	(2,022)
Long-term Debt	1,184	(80)	1,104
Total Interest Expense	437	6,142	6,579
Net Interest Income	\$ 3,249	\$ (1,022)	\$ 2,227

(1) Interest yields on loans and securities that are nontaxable for federal income tax purposes are presented on a taxable equivalent basis.

NOTE: Volume/Yield variances (change in volume times change in yield) have been allocated to amounts attributable to changes in volumes and to changes in yields in proportion to the amounts directly attributable to those changes.

## PROVISION FOR LOAN LOSSES

The provision for loan losses for the year ended December 31, 2008 was \$13.7 million compared to \$2.4 million for December 31, 2007. Approximately \$8.7 million of this increase is provision expense related to the SFG automobile loan portfolio. For the year ended December 31, 2008, net charge-offs of loans increased \$6.6 million, to \$7.3 million when compared to \$700,000 for the same period in 2007.

The increase in net charge-offs for 2008 was due to a combination of an increase in total charge-offs of \$6.5 million and a decrease in total recoveries of \$166,000. Net charge-offs for commercial loans increased \$476,000 from 2007 primarily as a result of an overall increase in charge-offs and decrease in recoveries. Net charge-offs for loans to individuals increased \$6.0 million, to \$6.7 million for the year ended December 31, 2008 which included \$5.9 million in net charge-offs from the SFG automobile loan portfolio.

As of December 31, 2008, our review of the loan portfolio indicated that a loan loss allowance of \$16.1 million was adequate to cover probable losses in the portfolio.

## NONINTEREST INCOME

Noninterest income consists of revenues generated from a broad range of financial services and activities including fee based services. The following schedule lists the accounts from which noninterest income was derived, gives totals for these accounts for the year ended December 31, 2008 and the comparable year ended December 31, 2007 and indicates the percentage changes:

	Years Ended		Percent Change
	December 31, 2008	2007	
	(dollars in thousands)		
Deposit services	\$ 18,395	\$ 17,280	6.5%
Gain on sale of securities available for sale	12,334	897	1,275.0%
Gain on sale of loans	1,757	1,922	(8.6%)
Trust income	2,465	2,106	17.0%
Bank owned life insurance income	2,246	1,142	96.7%
Other	3,105	3,071	1.1%
Total noninterest income	\$ 40,302	\$ 26,418	52.6%

Total noninterest income for the year ended December 31, 2008 increased 52.6%, or \$13.9 million, compared to 2007. During the year ended December 31, 2008, we had a gain on sale of AFS securities of \$12.3 million compared to \$897,000 for the same period in 2007. The market value of the AFS securities portfolio at December 31, 2008 was \$1.30 billion with a net unrealized gain on that date of \$21.9 million. The net unrealized gain is comprised of \$30.8 million in unrealized gains and \$8.9 million in unrealized losses. We sold securities out of our AFS portfolio to accomplish ALCO and investment portfolio objectives aimed at repositioning a portion of the securities portfolio in an attempt to maximize the total return of the securities portfolio. During 2008, we sold specific lower coupon mortgage-backed securities where the risk reward profile had changed and replaced them with higher coupon mortgage-backed securities that potentially should perform better as the housing market deteriorates. Selected long duration municipal securities that were purchased during periods of market stress when spreads were wide, were sold



during periods when municipal credit spreads tightened. A lesser amount of specific higher coupon mortgage-backed securities were sold due to prepayment concerns due to the collateral characteristics and the risk reward profile based on price.

Deposit services income increased \$1.1 million, or 6.5%, for the year ended December 31, 2008, when compared to the same period in 2007, primarily as a result of increases in overdraft income, increased

numbers of deposit accounts and an increase in debit card income, a portion of which is attributable to the acquisition of FWBS during 2007.

Trust income increased \$359,000, or 17.0%, for the year ended December 31, 2008, when compared to the same period in 2007 due to the change in the mix of the assets under management in the trust department and the related fees charged.

Gain on sale of loans decreased \$165,000, or 8.6%, for the year ended December 31, 2008, when compared to the same period in 2007.

Bank owned life insurance (“BOLI”) income increased \$1.1 million, or 96.7%, for the year ended December 31, 2008, when compared to the same period in 2007 primarily as a result of two death benefits received, one for a retired covered officer and one for a covered officer.

#### NONINTEREST EXPENSE

The following schedule lists the accounts which comprise noninterest expense, gives totals for these accounts for the years ended December 31, 2008 and 2007 and indicates the percentage changes:

	Years Ended		Percent Change
	December 31, 2008	2007	
	(dollars in thousands)		
Salaries and employee benefits	\$ 37,228	\$ 29,361	26.8%
Occupancy expense	5,704	4,881	16.9%
Equipment expense	1,305	1,017	28.3%
Advertising, travel and entertainment	2,097	1,812	15.7%
ATM and debit card expense	1,211	1,006	20.4%
Director fees	674	605	11.4%
Supplies	812	692	17.3%
Professional fees	1,864	1,268	47.0%
Postage	755	662	14.0%
Telephone and communications	1,050	800	31.3%
FDIC insurance	966	285	238.9%
Other	6,828	4,896	39.5%
Total noninterest expense	\$ 60,494	\$ 47,285	27.9%

Noninterest expense for the year ended December 31, 2008 increased \$13.2 million, or 27.9%, when compared to the year ended December 31, 2007. Salaries and employee benefits expense increased \$7.9 million, or 26.8%, during the year ended December 31, 2008, when compared to the same period in 2007. Direct salary expense and payroll taxes increased \$6.7 million, or 27.5%, for the year ended December 31, 2008, when compared to the same period in 2007. These increases were the result of the addition of FWNB and SFG combined with normal salary increases and new employees of Southside Bank.

Retirement expense, included in salary and benefits, increased \$1.5 million, or 77.8%, for the year ended December 31, 2008, when compared to the same period in 2007. The increase was related to a retirement agreement for the

Chairman and Chief Executive Officer, payable over a five-year period, only after the executive retires, which replaces a previous postretirement agreement. In addition to the \$1.2 million retirement agreement discussed above, we contributed \$250,000 to our Employee Stock Option Plan, together, which more than offset the decreases to the defined benefit plan related primarily to the amendments to the Plan and the changes in the actuarial assumptions used to determine net periodic pension costs for 2008 when compared to 2007. Specifically, the assumed long-term rate of return was 7.50% and the assumed discount rate was increased to 6.25%. We will continue to evaluate the assumed

long-term rate of return and the discount rate to determine if either should be changed in the future. If either of these assumptions were decreased, the cost and funding required for the retirement plan could increase.

Health and life insurance expense, included in salary and benefits, decreased \$341,000, or 11.1%, for the year ended December 31, 2008, when compared to the same period in 2007 due to decreased health claims expense during 2008. We have a self-insured health plan which is supplemented with stop loss insurance policies. Health insurance costs are rising nationwide and these costs may increase during 2009.

Occupancy expense increased \$823,000, or 16.9%, for the year ended December 31, 2008, when compared to the same period in 2007 due primarily to the acquisition of FWBS and investment in SFG combined with the opening of two de novo branches during 2007 and one branch during the third quarter of 2008.

ATM and debit card expense increased \$205,000, or 20.4%, for the year ended December 31, 2008, compared to the same period in 2007 primarily as a result of the acquisition of FWBS combined with overall growth in Southside's usage.

Director fees increased \$69,000, or 11.4%, for the year ended December 31, 2008, compared to the same period in 2007 due primarily to year-end bonuses paid to our directors.

Professional fees increased \$596,000, or 47.0%, for the year ended December 31, 2008, compared to the same period in 2007 primarily as a result of increases in legal fees.

FDIC insurance increased \$681,000, or 238.9%, for the year ended December 31, 2008, compared to the same period in 2007 as a result of implementations from the FDIC Reform Act of 2005. Beginning in June of 2007, FDIC billed every institution for deposit insurance in addition to the FICO assessment previously assessed. The FDIC issued credits to eligible insured depository institutions which offset most of our deposit insurance premiums for 2007.

When comparing the year ended December 31, 2008 to the same period in 2007, the following expense categories experienced increases as a direct result of the acquisition of FWBS and investment in SFG: equipment expense increased \$288,000, or 28.3%; advertising, travel and entertainment increased \$285,000, or 15.7%; supplies increased \$120,000, or 17.3%; postage increased \$93,000, or 14.0%; and telephone and communications increased \$250,000, or 31.3%.

Other expense increased \$1.9 million, or 39.5%, for the year ended December 31, 2008, compared to the same period in 2007. The increase occurred primarily due to amortization expense of the core deposit intangible, increases in OREO and repossession asset expense, bank analysis fees, collection fees, computer fees, bank exam fees, credit card rebate program, losses on OREO and the acquisition of FWBS and investment in SFG.

## INCOME TAXES

Pre-tax income for the year ended December 31, 2008 was \$41.9 million compared to \$20.7 million and \$19.1 million for the years ended December 31, 2007 and 2006, respectively.

Income tax expense was \$11.3 million for the year ended December 31, 2008 and represented an increase of \$7.3 million, or 182.9%, when compared to the year ended December 31, 2007. The effective tax rate as a percentage of pre-tax income was 26.8% in 2008, 19.2% in 2007 and 21.5% in 2006. The increase in the effective tax rate and income tax expense for 2008 was due to a decrease in tax-exempt income as a percentage of taxable income as compared to the same period in 2007 and the one-time state tax credit resulting from a change in Texas tax law related to the new margin tax during the quarter ended June 30, 2007.



COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED DECEMBER 31, 2007 COMPARED TO  
DECEMBER 31, 2006

NET INTEREST INCOME

Net interest income for the year ended December 31, 2007 was \$43.9 million, an increase of \$2.2 million, or 5.3%, compared to the same period in 2006. The overall increase in net interest income was primarily the result of increases in interest income from loans and a decrease in interest expense on short-term and long-term obligations that was partially offset by an increase in interest expense on deposits and a decrease in interest income from mortgage-backed and related securities and FHLB stock and other investments. During the year ended December 31, 2007, total interest income increased \$8.8 million, or 9.1%, from \$97.0 million to \$105.7 million. The increase in total interest income was the result of an increase in average interest earning assets of \$40.2 million, or 2.3%, from \$1.75 billion to \$1.79 billion, and the increase in average yield on average interest earning assets from 5.74% for the year ended December 31, 2006 to 6.10% for the year ended December 31, 2007. Total interest expense increased \$6.6 million, or 11.9%, to \$61.9 million during the year ended December 31, 2007 as compared to \$55.3 million during the same period in 2006. The increase was attributable to an increase in the average yield on interest bearing liabilities for the year ended December 31, 2007, to 4.30% from 3.89% for the same period in 2006 and an increase in average interest bearing liabilities of \$20.5 million, or 1.4%, from \$1.42 billion to \$1.44 billion.

Net interest income increased during 2007 as a result of increases in our average interest earning assets during 2007 when compared to 2006, and the increase in our net interest margin during the year ended December 31, 2007 to 2.64%, when compared to 2.57% for the same period in 2006. The net interest spread decreased to 1.80% as compared to 1.85% for the same period in 2006. The increase in our net interest margin reflects the volume changes combined with the rate changes. The decrease in our net interest spread reflects an increase in the average short-term borrowing and long-term FHLB advances rates that exceeded the increase in the yields on the average earning assets. Future changes in the interest rates or yield curve could influence our net interest margin and net interest spread during future quarters. Future changes in interest rates could also impact prepayment speeds on our mortgage-backed securities, which could influence our net interest margin and net interest spread during future quarters.

During the year ended December 31, 2007, average loans increased \$87.7 million, or 12.1% from \$722.3 million to \$809.9 million, compared to the same period in 2006. The average yield on loans increased from 6.70% at December 31, 2006 to 7.16% at December 31, 2007. The increase in the yield on loans was due to the increase in credit spreads, the repricing characteristics of Southside Bank's loan portfolio, the higher yielding automobile portfolios purchased during the second half of 2007 and the higher yielding FWNB loan portfolio acquired October 10, 2007. The increase in interest income on loans of \$9.5 million, or 20.4%, resulted from the increase in average loans and the average yield on loans.

Average investment and mortgage-backed securities decreased \$40.6 million, or 4.1%, from \$989.1 million to \$948.5 million, for the year ended December 31, 2007 when compared to the same period in 2006. This decrease was attributable to the deleveraging strategy in place from June 2006 to June 2007. Southside began to re-leverage the balance sheet during the second half of 2007. The overall yield on average investment and mortgage-backed securities increased to 5.21% during the year ended December 31, 2007 from 5.06% during the same period in 2006. Interest income on investment and mortgage-backed securities decreased \$579,000 in 2007, or 1.2%, compared to 2006 due to the decrease in the average balances while partially offset by the increase in overall yield. The increase in the average yield primarily reflects higher credit and swap spreads and decreased prepayment rates on mortgage-backed securities, which led to decreased amortization expense, combined with the reinvestment of proceeds from lower-yielding matured securities into higher-yielding securities due to the overall higher credit and swap spreads. An overall housing slowdown nationwide during 2007 when compared to 2006 contributed to a decrease in residential mortgage

refinancing nationwide and in our market area. A return to a lower long-term interest rate level similar to that experienced during 2003 could impact our net interest margin in the future due to increased prepayments and repricings.

Average FHLB stock and other investments decreased \$7.8 million, or 27.9%, to \$20.2 million, for the year ended December 31, 2007, when compared to \$28.0 million for 2006, primarily due to the average decrease in FHLB advances during 2007 when compared to 2006. Interest income from our FHLB stock and other investments decreased \$216,000, or 15.3%, during 2007, when compared to 2006, due to the decrease in average balance which was offset by the increase in average yield from 5.04% for the year ended December 31, 2006 compared to 5.91% for the same period in 2007. Average federal funds sold and other interest earning assets increased \$1.9 million, or 101.2%, to \$3.7 million, for the year ended December 31, 2007, when compared to \$1.8 million for 2006. Interest income from federal funds sold and other interest earning assets increased \$93,000, or 101.1%, for the year ended December 31, 2007, when compared to 2006, as a result of the increase in the average balance while the average yield remained at 5.00% for both 2006 and 2007.

During the year ended December 31, 2007, average loans increased while average securities decreased. As a result, the mix of our average interest earning assets reflected an increase in average total loans as a percentage of total average interest earning assets compared to the prior year as loans averaged 45.6% during 2007 compared to 41.6% during 2006, a direct result of loan growth, including the acquisition of FWBS and the investment in SFG. Average securities were 54.2% of average total interest earning assets and other interest earning asset categories averaged 0.2% for December 31, 2007. During 2006, the comparable mix was 58.3% in securities and 0.1% in the other interest earning asset categories.

Total interest expense increased \$6.6 million, or 11.9%, to \$61.9 million during the year ended December 31, 2007 as compared to \$55.3 million during the same period in 2006. The increase was primarily attributable to increased funding costs associated with an increase in average interest bearing liabilities, including an increase in deposits and FHLB advances of \$20.5 million, or 1.4%, and an increase in the average yield on interest bearing liabilities from 3.89% for 2006 to 4.30% for the year ended December 31, 2007.

Average interest bearing deposits increased \$163.7 million, or 18.9%, from \$867.3 million to \$1.03 billion, and the average rate paid increased from 3.54% for the year ended December 31, 2006 compared to 4.02% for the year ended December 31, 2007. Average time deposits increased \$97.4 million, or 20.9%, from \$467.2 million to \$564.6 million, and the average rate paid increased 51 basis points. Of the average increase in time deposits, \$42.1 million was attributable to the issuance of callable brokered CDs during 2006. Average interest bearing demand deposits increased \$64.9 million, or 18.6%, and the average rate paid increased 44 basis points. Average savings deposits increased \$1.3 million, or 2.6%, and the average rate paid increased three basis points. Interest expense for interest bearing deposits for the year ended December 31, 2007, increased \$10.8 million, or 35.1%, when compared to the same period in 2006 due to the increase in the average balance and yield. Average noninterest bearing demand deposits increased \$14.5 million, or 4.6%, during 2007. The latter three categories, which are considered the lowest cost deposits, comprised 58.5% of total average deposits during the year ended December 31, 2007 compared to 60.5% during 2006. The increase in our average total deposits is the result of overall bank growth and branch expansion and the acquisition of FWBS.

During the year ended December 31, 2007, we did not issue brokered CDs; however, our brokered CDs increased \$9.5 million through the acquisition of FWBS. At December 31, 2007, \$123.4 million of these brokered CDs had maturities from approximately one to four years and had calls that we control, all of which are currently six months or less. The \$9.5 million previously issued through FWNB do not have calls and have a maturity of approximately one year. At December 31, 2007, we had \$132.9 million in brokered CDs that represented 8.7% of deposits compared to \$123.5 million, or 9.6% of deposits, at December 31, 2006. During 2006, we utilized long-term brokered CDs to a greater extent than long-term FHLB funding as the brokered CDs better matched overall ALCO objectives due to the calls we controlled. Our current policy allows for a maximum of \$150 million in brokered CDs. The potential higher interest cost and lack of customer loyalty are risks associated with the use of brokered CDs.



Average short-term interest bearing liabilities, consisting primarily of FHLB advances and federal funds purchased and repurchase agreements, were \$278.0 million, a decrease of \$98.7 million, or 26.2%,

for the year ended December 31, 2007 when compared to the same period in 2006. Interest expense associated with short-term interest bearing liabilities decreased \$3.3 million, or 19.8%, while the average rate paid increased 38 basis points to 4.77% for the year ended December 31, 2007, when compared to 4.39% for the same period in 2006. The decrease in the interest expense was due to a decrease in the average balance which more than offset the increase in the average yield for short-term interest bearing liabilities.

Average long-term interest bearing liabilities consisting of FHLB advances decreased \$59.7 million, or 38.5%, during the year ended December 31, 2007 to \$95.3 million as compared to \$155.0 million at December 31, 2006. Interest expense associated with long-term FHLB advances decreased \$2.0 million, or 31.7%, while the average rate paid increased 45 basis points to 4.57% for the year ended December 31, 2007 when compared to 4.12% for the same period in 2006. The decrease in interest expense was due to a decrease in the average balance of long-term interest bearing liabilities that more than offset the increase in the average rate paid. FHLB advances are collateralized by FHLB stock, securities and nonspecific real estate loans.

Average long-term debt, consisting of our junior subordinated debentures issued in 2003 and August 2007 and junior subordinated debentures acquired in the purchase of FWBS, was \$35.8 million and \$20.6 million for the years ended December 31, 2007 and 2006, respectively. During the third quarter ended September 30, 2007, we issued \$36.1 million of junior subordinated debentures in connection with the issuance of trust preferred securities by our subsidiaries Southside Statutory Trusts IV and V. The \$36.1 million in debentures were issued to fund the purchase of FWBS, which occurred on October 10, 2007. Interest expense increased \$1.1 million, or 65.7%, to \$2.8 million for the year ended December 31, 2007 when compared to \$1.7 million for the same period in 2006 primarily as a result of the increase in the average balance during 2007 when compared to 2006. The interest rate on the \$20.6 million of long-term debentures issued to Southside Statutory Trust III adjusts quarterly at a rate equal to three-month LIBOR plus 294 basis points. The \$23.2 million of long-term debentures issued to Southside Statutory Trust IV and the \$12.9 million of long-term debentures issued to Southside Statutory Trust V have fixed rates of 6.518% and 7.48%, respectively, for a period of five years, and thereafter adjusts quarterly. The interest rate on the \$3.6 million of long-term debentures issued to Magnolia Trust Company I, assumed in the purchase of FWBS, adjusts quarterly at a rate equal to three-month LIBOR plus 180 basis points.

#### PROVISION FOR LOAN LOSSES

The provision for loan losses for the year ended December 31, 2007 was \$2.4 million compared to \$1.1 million for December 31, 2006. Approximately \$933,000 of this increase is related to the loans that were purchased by SFG during 2007. Approximately \$152,000 of this increase is provision expense related to our branches acquired as a result of our acquisition of FWBS. For the year ended December 31, 2007, net charge-offs of loans decreased \$277,000, or 28.4%, to \$700,000 when compared to \$977,000 for the same period in 2006.

The decrease in net charge-offs for 2007 was due to a combination of an increase in total recoveries of \$52,000 and a decrease in total charge-offs of \$225,000. Net charge-offs for commercial loans decreased \$161,000 from 2006 primarily as a result of an overall decrease in charge-offs and increase in recoveries. Net charge-offs for loans to individuals decreased \$46,000 during 2007 due to an overall increase in recoveries and decrease in charge-offs when compared to 2006.

As of December 31, 2007, our review of the loan portfolio indicated that a loan loss allowance of \$9.8 million was adequate to cover probable losses in the portfolio.



## NONINTEREST INCOME

Noninterest income consists of revenues generated from a broad range of financial services and activities including fee based services. The following schedule lists the accounts from which noninterest income was derived, gives totals for these accounts for the year ended December 31, 2007 and the comparable year ended December 31, 2006 and indicates the percentage changes:

	Years Ended December 31,		Percent Change
	2007	2006	
	(dollars in thousands)		
Deposit services	\$ 17,280	\$ 15,482	11.6%
Gain on sale of securities available for sale	897	743	20.7%
Gain on sale of loans	1,922	1,817	5.8%
Trust income	2,106	1,711	23.1%
Bank owned life insurance income	1,142	1,067	7.0%
Other	3,071	2,661	15.4%
<b>Total noninterest income</b>	<b>\$ 26,418</b>	<b>\$ 23,481</b>	<b>12.5%</b>

Total noninterest income for the year ended December 31, 2007 increased 12.5%, or \$2.9 million, compared to 2006. During the year ended December 31, 2007, we had a gain on sale of AFS securities of \$897,000 compared to \$743,000 for the same period in 2006. The market value of the AFS securities portfolio at December 31, 2007 was \$837.5 million with a net unrealized gain on that date of \$5.9 million. The net unrealized gain is comprised of \$8.7 million in unrealized gains and \$2.8 million in unrealized losses. We sold securities out of our AFS portfolio to accomplish ALCO and investment portfolio objectives aimed at repositioning a portion of the securities portfolio in an attempt to maximize the total return of the securities portfolio and reduce alternative minimum tax. During 2007, we primarily sold selected mortgage-backed securities where the risk reward profile had changed. We recorded an impairment charge of \$58,000 on \$4.8 million of whole loan collateralized mortgage obligations (“CMOs”) at December 31, 2007. After the sale of these CMOs during January 2008, all of our remaining mortgage-backed securities are agency mortgage-backed securities (“MBS”).

Deposit services income increased \$1.8 million, or 11.6%, for the year ended December 31, 2007, when compared to the same period in 2006, primarily as a result of increases in overdraft income, an increase in the number of deposit accounts and an increase in debit card income.

Trust income increased \$395,000, or 23.1%, for the year ended December 31, 2007, when compared to the same period in 2006 due to growth experienced in our trust department.

Gain on sale of loans increased \$105,000, or 5.8%, for the year ended December 31, 2007, when compared to the same period in 2006. The increase was primarily due to an increase in premiums on student loans and the sale of nonaccrual loans from a pool of automobile loans purchased by SFG which was partially offset by a decrease in the mortgage loans sold during 2007 when compared to 2006.

BOLI income increased \$75,000, or 7.0%, for the year ended December 31, 2007, when compared to the same period in 2006 primarily as a result of an increase in the average balance of cash surrender value associated with our BOLI.

Other noninterest income increased \$410,000, or 15.4%, for the year ended December 31, 2007, when compared to the same period in 2006. The increase was primarily a result of increases in brokerage services income, credit card fee income, and merchant banking income which was offset by decreases in other recoveries including a recovery of \$150,000 received during the second quarter of 2006 that was related to a loss on a check during 2005.

## NONINTEREST EXPENSE

The following schedule lists the accounts which comprise noninterest expense, gives totals for these accounts for the years ended December 31, 2007 and 2006 and indicates the percentage changes:

	Years Ended		Percent Change
	December 31, 2007	2006	
	(dollars in thousands)		
Salaries and employee benefits	\$ 29,361	\$ 28,275	3.8%
Occupancy expense	4,881	4,777	2.2%
Equipment expense	1,017	899	13.1%
Advertising, travel and entertainment	1,812	1,742	4.0%
ATM and debit card expense	1,006	955	5.3%
Director fees	605	587	3.1%
Supplies	692	637	8.6%
Professional fees	1,268	1,386	(8.5%)
Postage	662	618	7.1%
Telephone and communications	800	723	10.7%
FDIC insurance	285	141	102.1%
Other	4,896	4,227	15.8%
Total noninterest expense	\$ 47,285	\$ 44,967	5.2%

Noninterest expense for the year ended December 31, 2007 increased \$2.3 million, or 5.2%, when compared to the year ended December 31, 2006. Salaries and employee benefits expense increased \$1.1 million, or 3.8%, during the year ended December 31, 2007, when compared to the same period in 2006. Direct salary expense and payroll taxes increased \$1.2 million, or 5.1%, for the year ended December 31, 2007, when compared to the same period in 2006. These increases were the result of the acquisition of FWBS and investment in SFG.

Retirement expense, included in salary and benefits, decreased \$533,000, or 21.7%, for the year ended December 31, 2007, when compared to the same period in 2006, primarily as a result of the amendments to the Plan in the fourth quarter of 2005 that became effective in 2006. Our actuarial assumptions used to determine net periodic pension costs for 2007 included an assumed long-term rate of return of 7.50% and an assumed discount rate of 6.05%. This compares to an assumed long-term rate of return of 7.875% and an assumed discount rate of 5.625% for 2006. We will continue to evaluate the assumed long-term rate of return and the discount rate to determine if either should be changed in the future. If either of these assumptions were decreased, the cost and funding required for the retirement plan could increase.

Health and life insurance expense, included in salary and benefits, increased \$436,000, or 16.6%, for the year ended December 31, 2007, when compared to the same period in 2006 due to increased health claims expense during 2007. We have a self-insured health plan which is supplemented with stop loss insurance policies. Health insurance costs are rising nationwide and these costs may increase during 2008.

Equipment expense increased \$118,000, or 13.1%, for the year ended December 31, 2007, compared to the same period in 2006 due primarily to various increases on equipment service contracts.

Telephone and communications expense increased \$77,000, or 10.7%, for the year ended December 31, 2007, compared to the same period in 2006 primarily due to the opening of two de novo branch locations in 2007 and the capture of a full year of expenses of three locations added in 2006. The acquisition of FWNB and the investment in SFG also contributed to the increase over last year.

FDIC insurance increased \$144,000, or 102.1%, for the year ended December 31, 2007, compared to the same period in 2006 as a result of implementations from the FDIC Reform Act of 2005. Beginning in June 2007, FDIC billed every institution for deposit insurance in addition to the FICO assessment previously assessed. The FDIC issued credits to eligible insured depository institutions which offset most of our deposit insurance premiums for 2007.

Other expense increased \$669,000, or 15.8%, for the year ended December 31, 2007, compared to the same period in 2006. The increase occurred primarily due to increases in computer fees, bank analysis and exam fees, brokerage service expense, student loan origination and lender fee expense, and the amortization expense related to the core deposit intangible that resulted from the acquisition of FWBS during 2007.

## INCOME TAXES

Pre-tax income for the year ended December 31, 2007 was \$20.7 million compared to \$19.1 million and \$17.9 million for the years ended December 31, 2006 and 2005, respectively.

Income tax expense was \$4.0 million for the year ended December 31, 2007 and represented a \$124,000, or 3.0%, decrease from the year ended December 31, 2006. The effective tax rate as a percentage of pre-tax income was 19.2% in 2007, 21.5% in 2006 and 18.4% in 2005. The decrease in the effective tax rate and income tax expense for 2007 was due to a one-time state tax credit resulting from a change in Texas tax law related to the new margin tax during the quarter ended June 30, 2007. The state tax credit was \$779,000, which was partially offset by an increase in our estimated margin tax of \$70,000, net of federal income tax. Excluding the effect of the state tax credit and estimated margin tax, the effective rate for the year ended December 31, 2007 would have been 22.6%.

The remaining alternative minimum tax position reversed during 2007. We will continue to review the appropriate level of tax free income so as to minimize any alternative minimum tax position in the future.

## LENDING ACTIVITIES

One of our main objectives is to seek attractive lending opportunities in Texas, primarily in the counties in which we operate. Substantially all of our loan originations are made to borrowers who live in and conduct business in the counties in Texas in which we operate, with the exception of municipal loans and purchases of automobile loan portfolios throughout the United States. Municipal loans are made to municipalities, counties, school districts, and colleges primarily throughout the state of Texas. Through SFG, we purchase portfolios of automobile loans from a variety of lenders throughout the United States. These high yield loans represent existing subprime automobile loans with payment histories that are collateralized by new and used automobiles. At December 31, 2008, the SFG loans totaled approximately \$80.1 million. We look forward to the possibility that our loan growth will continue to accelerate in the future as we work to identify and develop additional markets and strategies that will allow us to expand our lending territory. Total loans as of December 31, 2008 increased \$61.3 million, or 6.4%, and the average loan balance was up \$173.4 million, or 21.4%, when compared to 2007.

Our market areas have not experienced the level of downturn in the economy and real estate prices that other areas of the country have experienced. However, we have strengthened our underwriting standards, especially related to all aspects of real estate lending. Our real estate loan portfolio does not have Alt-A or subprime mortgage exposure.

Construction loans increased \$12.8 million, or 11.9%, from December 31, 2007. 1-4 Family residential loans increased \$714,000, or 0.3%, from December 31, 2007. Other real estate loans decreased \$15.5 million, or 7.8%, from December 31, 2007 to December 31, 2008. Commercial loans increased \$11.4 million, or 7.4%, from December 31, 2007. Loans to individuals increased \$29.5 million, or 19.8%, from December 31, 2007. Municipal loans as of December 31, 2008 increased \$22.5 million, or 20.0%, from December 31, 2007.





The increase in our commercial loans is reflective of our expanding markets and economic growth in our market area. The increase in loans to individuals reflects automobile loan portfolios purchased by SFG, and to a much lesser extent, success in penetrating this competitive market in our market areas. In our loan portfolio, loans dependent upon private household income represent a significant concentration. Due to the number of customers involved who work in all sectors of the numerous local, state and national economies, we believe the risk in this portion of the portfolio is adequately spread throughout the economic community, which assists in mitigating this concentration.

The aggregate amount of loans that we are permitted to make under applicable bank regulations to any one borrower, including non-affiliate related entities is 25% of Tier 1 capital. Our legal lending limit at December 31, 2008, was approximately \$48 million. Our largest loan relationship at December 31, 2008 was approximately \$24 million.

The average yield on loans for the year ended December 31, 2008, increased to 7.67% from 7.16% for the year ended December 31, 2007. This increase was reflective of an increase in the average balance of higher yielding SFG loans and the repricing characteristics of loans and interest rates at the time loans repriced.

#### LOAN PORTFOLIO COMPOSITION AND ASSOCIATED RISK

The following table sets forth loan totals by category for the years presented:

	December 31,				
	2008	2007	2006	2005	2004
	(in thousands)				
Real Estate Loans:					
Construction	\$ 120,153	\$ 107,397	\$ 39,588	\$ 35,765	\$ 32,877
1-4 Family Residential	238,693	237,979	227,354	199,812	168,784
Other	184,629	200,148	181,047	162,147	153,998
Commercial Loans	165,558	154,171	118,962	91,456	80,808
Municipal Loans	134,986	112,523	106,155	109,003	103,963
Loans to Individuals	178,530	149,012	86,041	82,181	83,589
Total Loans	\$ 1,022,549	\$ 961,230	\$ 759,147	\$ 680,364	\$ 624,019

For purposes of this discussion, our loans are divided into four categories: Real Estate Loans, Commercial Loans, Municipal Loans and Loans to Individuals.

#### REAL ESTATE LOANS

Real estate loans represent our greatest concentration of loans. We attempt to mitigate the amount of risk associated with this group of loans through the type of loans originated and geographic distribution. At December 31, 2008, the majority of our real estate loans were collateralized by properties located in our market areas. Of the \$543.5 million in real estate loans, \$238.7 million, or 43.9%, represent loans collateralized by residential dwellings that are primarily owner occupied. Historically, the amount of losses suffered on this type of loan has been significantly less than those on other properties. Beginning in the third quarter of 2007, there were well-publicized developments in the credit markets, beginning with a decline in the sub-prime mortgage lending market, which later extended to the markets for collateralized mortgage obligations, mortgage-backed securities and the lending markets generally. We believe our markets have been relatively resilient and we have not experienced significant effects associated with these market trends; however, beginning in the fourth quarter of 2008 as consumers all across the United States were impacted by

the economic slowdown, our market areas began to experience more of a slowdown in economic activity. A continued decline in credit markets generally could adversely affect our

financial condition and results of operation if we are unable to extend credit or sell loans into the secondary market. Our loan policy requires an appraisal or evaluation on the property, based on the size and complexity of the transaction, prior to funding any real estate loan and also outlines the requirements for appraisals on renewals.

We pursue an aggressive policy of reappraisal on any real estate loan that is in the process of foreclosure and potential exposures are recognized and reserved for or charged off as soon as they are identified. Our ability to liquidate certain types of properties that may be obtained through foreclosure could adversely affect the volume of our nonperforming real estate loans.

Real estate loans are divided into three categories: 1-4 Family Residential Mortgage Loans, Construction Loans and Other. The Other category consists of \$179.0 million of commercial real estate loans, \$3.1 million of loans secured by multi-family properties and \$2.5 million of loans secured by farm land. The Commercial Real Estate portion of Other will be discussed in more detail below.

#### 1-4 Family Residential Mortgage Loans

Residential loan originations are generated by our loan officers, in-house origination staff, marketing efforts, present customers, walk-in customers and referrals from real estate agents and builders. We focus our lending efforts primarily on the origination of loans secured by first mortgages on owner-occupied, 1-4 family residences. Substantially all of our 1-4 family residential mortgage originations are secured by properties located in our market area. Historically, we have originated a portion of our residential mortgage loans for sale into the secondary market. These loans are reflected on the balance sheet as loans held for sale. These secondary market investors typically pay us a service release premium in addition to a predetermined price based on the interest rate of the loan originated. We retain liabilities related to early prepayments, defaults, failure to adhere to origination and processing guidelines and other issues. We have internal controls in place to mitigate many of these liabilities and historically our realized liability has been extremely low. In addition, many of the retained liabilities expire inside of one year from the date a loan is sold. We warehouse these loans until they are transferred to the secondary market investor, which usually occurs within 45 days.

Our 1-4 family residential mortgage loans generally have maturities ranging from five to 30 years. These loans are typically fully amortizing with monthly payments sufficient to repay the total amount of the loan or amortizing with a balloon feature, typically due in fifteen years or less. Our 1-4 family residential mortgage loans are made at both fixed and adjustable interest rates.

We review information concerning the income, financial condition, employment and credit history when evaluating the creditworthiness of the applicant.

We also make home equity loans, which are included as part of the 1-4 Family Residential Mortgage Loans, and at December 31, 2008, these loans totaled \$66.7 million. Under Texas law, these loans are capped at 80% of appraised value.

#### Construction Loans

Our commercial construction loans and construction loans to individuals are collateralized by property located primarily in the market areas we serve. A majority of our construction loans are directed toward properties that will be owner occupied. Construction loans for projects built on speculation are financed, but these typically have secondary sources of repayment and collateral. Our construction loans have both adjustable and fixed interest rates during the construction period. Construction loans to individuals are typically priced and made with the intention of granting the permanent loan on the property. During 2008 this loan category experienced additional stress due to the

general downturn in market conditions associated with this type of lending.

## Commercial Real Estate Loans

Commercial real estate loans primarily include commercial office buildings, retail, medical facilities and offices, warehouse facilities, hotels and churches. In determining whether to originate commercial real estate loans, we generally consider such factors as the financial condition of the borrower and the debt service coverage of the property. Commercial real estate loans are made at both fixed and adjustable interest rates for terms generally up to 20 years.

## COMMERCIAL LOANS

Our commercial loans are diversified to meet most business needs. Loan types include short-term working capital loans for inventory and accounts receivable and short- and medium-term loans for equipment or other business capital expansion. Management does not consider there to be any material concentration of risk in any one industry type, other than the medical industry. Loans to borrowers in the medical industry include all loan types listed above for commercial loans. Collateral for these loans varies depending on the type of loan and financial strength of the borrower. The primary source of repayment for loans in the medical community is cash flow from continuing operations. The medical community represents a concentration of risk in our Commercial loan and Commercial Real Estate loan portfolio. See "Item 1. Business – Market Area." See "Item 1A. Risk Factors – We have a high concentration of loans directly related to the medical community in our market area, primarily in Smith and Gregg Counties." We believe that risk in the medical community is mitigated because it is spread among multiple practice types and multiple specialties. Should the government change the amount it pays the medical community through the various government health insurance programs or if new government regulation impacts the profitability of the medical community, the medical community could be adversely impacted, which in turn could result in higher default rates by borrowers in the medical industry.

In our commercial loan underwriting, we assess the creditworthiness, ability to repay, and the value and liquidity of the collateral being offered. Terms of commercial loans are generally commensurate with the useful life of the collateral offered.

## MUNICIPAL LOANS

We have a specific lending department that makes loans to municipalities and school districts throughout the state of Texas. The majority of the loans to municipalities and school districts have tax or revenue pledges and in some cases are additionally supported by collateral. Municipal loans made without a direct pledge of taxes or revenues are usually made based on some type of collateral that represents an essential service. Lending money directly to these municipalities allows us to earn a higher yield for similar durations than we could if we purchased municipal securities. Total loans to municipalities and school districts as of December 31, 2008 increased \$22.5 million when compared to 2007. At December 31, 2008, we had total loans to municipalities and school districts of \$135.0 million.

## LOANS TO INDIVIDUALS

Substantially all of our consumer loan originations are made to consumers in our market areas. The majority of consumer loans outstanding are collateralized by titled equipment and primarily vehicles, which accounted for approximately \$131.9 million, or 73.9%, of total loans to individuals at December 31, 2008. Home equity loans, which are included in 1-4 family residential loans, have replaced some of the traditional loans to individuals.

In addition, we make loans for a full range of other consumer purposes, which may be secured or unsecured depending on the credit quality and purpose of the loan. Automobile loans purchased by SFG are also included in this category. The total of SFG automobile loans included in loans to individuals at December 31, 2008 was \$80.1

million. These high yield loans represent existing subprime automobile loans with payment histories that are primarily collateralized by used automobiles. Loan pools purchased through SFG are subjected to a modeling system to determine the risk associated with the expected

defaults. Among other things, the model takes into consideration credit scores and estimated collateral values to determine the risk inherent in each pool.

Consumer loan terms vary according to the type and value of collateral, length of contract and creditworthiness of the borrower. The underwriting standards we employ for consumer loans include an application, a determination of the applicant's payment history on other debts, with the greatest weight being given to payment history with us, and an assessment of the borrower's ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is a primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, in relation to the proposed loan amount. Most of our loans to individuals are collateralized, which management believes should assist in limiting our exposure.

#### LOAN MATURITIES AND SENSITIVITY TO CHANGES IN INTEREST RATES

The following table represents loan maturities and sensitivity to changes in interest rates. The amounts of total loans outstanding at December 31, 2008, which, based on remaining scheduled repayments of principal, are due in (1) one year or less, (2) more than one year but less than five years, and (3) more than five years, are shown in the following table. The amounts due after one year are classified according to the sensitivity to changes in interest rates.

	Due in One Year or Less*	After One but within Five Years	After Five Years
	(in thousands)		
Real Estate Loans – Construction	\$ 57,564	\$ 20,208	\$ 42,381
Real Estate Loans – 1-4 Family Residential	53,414	75,074	110,205
Real Estate Loans – Other	42,945	59,744	81,940
Commercial Loans	93,466	64,190	7,902
Municipal Loans	9,203	25,821	99,962
Loans to Individuals	70,207	102,022	6,301
<b>Total Loans</b>	<b>\$ 326,799</b>	<b>\$ 347,059</b>	<b>\$ 348,691</b>

#### Loans with Maturities After

One Year for Which:	Interest Rates are Fixed or Predetermined	\$ 396,986
	Interest Rates are Floating or Adjustable	\$ 298,764

\*The volume of commercial loans due within one year reflects our general policy of attempting to limit a majority of these loans to a short-term maturity. Nonaccrual loans totaling \$14.3 million are reflected in the due after five years column.

#### LOANS TO AFFILIATED PARTIES

In the normal course of business, we make loans to certain of our own executive officers and directors and their related interests. As of December 31, 2008 and 2007, these loans totaled \$3.7 million and \$2.2 million, or 2.3% and 1.6% of shareholders' equity, respectively. Such loans are made in the normal course of business at normal credit terms, including interest rate and collateral requirements and do not represent more than normal credit risks contained in the rest of the loan portfolio for loans of similar types.





## LOAN LOSS EXPERIENCE AND ALLOWANCE FOR LOAN LOSSES

The loan loss allowance is based on the most current review of the loan portfolio. Several methods are used to maintain the review in the most current manner. First, the servicing officer has the primary responsibility for updating significant changes in a customer's financial position. Accordingly, each officer prepares status updates on any credit deemed to be experiencing repayment difficulties which, in the officer's opinion, would place the collection of principal or interest in doubt. Second, our internal loan review department is responsible for an ongoing review of our loan portfolio with specific goals set for the loans to be reviewed on an annual basis.

At each review, a subjective analysis methodology is used to grade the respective loan. Categories of grading vary in severity from loans that do not appear to have a significant probability of loss at the time of review to loans that indicate a probability that the entire balance of the loan will be uncollectible. If full collection of the loan balance appears unlikely at the time of review, estimates of future expected cash flows or appraisals of the collateral securing the debt are used to allocate the necessary allowances. The internal loan review department maintains a list of all loans or loan relationships that are graded as having more than the normal degree of risk associated with them. In addition, a list of specifically reserved loans or loan relationships of \$50,000 or more is updated on a periodic basis in order to properly allocate necessary allowances and keep management informed on the status of attempts to correct the deficiencies noted with respect to the loan.

Industry experience indicates that a portion of our loans will become delinquent and a portion of the loans will require partial or entire charge-off. Regardless of the underwriting criteria utilized, losses may be experienced as a result of various factors beyond our control, including, among other things, changes in market conditions affecting the value of properties used as collateral for loans and problems affecting the credit of the borrower and the ability of the borrower to make payments on the loan. Our determination of the adequacy of allowance for loan losses is based on various considerations, including an analysis of the risk characteristics of various classifications of loans, previous loan loss experience, specific loans which would have loan loss potential, delinquency trends, estimated fair value of the underlying collateral, current economic conditions, the views of the bank regulators (who have the authority to require additional allowances), and geographic and industry loan concentration.

As of December 31, 2008, our review of the loan portfolio indicated that a loan loss allowance of \$16.1 million was adequate to cover probable losses in the portfolio.

The following table presents information regarding the average amount of net loans outstanding, changes in the allowance for loan losses, the ratio of net loans charged-off to average net loans outstanding and an allocation of the allowance for loan losses.

## LOAN LOSS EXPERIENCE AND ALLOWANCE FOR LOAN LOSSES

	2008	Years Ended December 31,			2004
		2007	2006	2005	
		(dollars in thousands)			
Average Net Loans Outstanding	\$ 983,336	\$ 809,906	\$ 722,252	\$ 657,938	\$ 604,658
Balance of Allowance for Loan Losses at Beginning of Period	\$ 9,753	\$ 7,193	\$ 7,090	\$ 6,942	\$ 6,414
Loan Charge-Offs:					
Real Estate-Construction	(111)	–	–	–	–
Real Estate-1-4 Family Residential	(11)	(33)	(59)	(36)	(142)
Real Estate-Other	–	(7)	(18)	(53)	(3)
Commercial Loans	(505)	(95)	(245)	(438)	(375)
Loans to Individuals	(8,570)	(2,612)	(2,650)	(2,469)	(523)
Total Loan Charge-Offs	(9,197)	(2,747)	(2,972)	(2,996)	(1,043)
Recovery of Loans Previously Charged-off:					
Real Estate-Construction	–	–	–	–	–
Real Estate-1-4 Family Residential	1	30	7	20	–
Real Estate-Other	6	10	–	–	27
Commercial Loans	32	98	87	54	323
Loans to Individuals	1,842	1,909	1,901	1,607	296
Total Recovery of Loans Previously Charged-Off	1,881	2,047	1,995	1,681	646
Net Loan Charge-Offs	(7,316)	(700)	(977)	(1,315)	(397)
Allowance for Loan Losses Acquired	–	909	–	–	–
Provision for Loan Losses	13,675	2,351	1,080	1,463	925
Balance of Allowance for Loan Losses at End of Period	\$ 16,112	\$ 9,753	\$ 7,193	\$ 7,090	\$ 6,942

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Reserve for Unfunded Loan Commitments at Beginning of Period	\$	50	\$	–	\$	–	\$	–	\$	–
Provision for Losses on Unfunded Loan Commitments		(43)		50		–		–		–
Reserve for Unfunded Loan Commitments at End of Period	\$	7	\$	50	\$	–	\$	–	\$	–
Ratio of Net Charge-Offs to Average Net Loans Outstanding		0.74%		0.09%		0.14%		0.20%		0.07%

## Allocation of Allowance for Loan Losses (dollars in thousands):

	Years Ended December 31,									
	2008		2007		2006		2005		2004	
	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount	Percent of Loans to Total Amount
Real Estate										
Construction	\$ 2,757	11.7%	\$ 1,031	11.2%	\$ 366	5.2%	\$ 329	5.3%	\$ 518	5.3%
1-4 Family Residential	1,567	23.3%	1,313	24.8%	1,221	30.0%	1,101	29.4%	909	27.0%
Other	2,701	18.1%	2,594	20.8%	2,327	23.8%	2,397	23.8%	2,186	24.6%
Commercial Loans	2,496	16.2%	2,126	16.0%	1,536	15.7%	1,482	13.4%	1,485	13.0%
Municipal Loans	341	13.2%	277	11.7%	262	14.0%	269	16.0%	318	16.7%
Loans to Individuals	6,206	17.5%	2,391	15.5%	1,394	11.3%	1,498	12.1%	1,516	13.4%
Unallocated	44	0.0%	21	0.0%	87	0.0%	14	0.0%	10	0.0%
Ending Balance	\$ 16,112	100.0%	\$ 9,753	100.0%	\$ 7,193	100.0%	\$ 7,090	100.0%	\$ 6,942	100.0%

See "Consolidated Financial Statements - Note 7. Loans and Allowance for Probable Loan Losses."

## NONPERFORMING ASSETS

Nonperforming assets consist of delinquent loans 90 days or more past due, nonaccrual loans, OREO, repossessed assets and restructured loans. Nonaccrual loans are those loans which are 90 days or more delinquent and collection in full of both the principal and interest is in doubt. Additionally, some loans that are not delinquent may be placed on nonaccrual status due to doubts about full collection of principal or interest. When a loan is categorized as nonaccrual, the accrual of interest is discontinued and the accrued balance is reversed for financial statement purposes. Restructured loans represent loans that have been renegotiated to provide a reduction or deferral of interest or principal because of deterioration in the financial position of the borrowers. Categorization of a loan as nonperforming is not in itself a reliable indicator of potential loan loss. Other factors, such as the value of collateral securing the loan and the financial condition of the borrower must be considered in judgments as to potential loan loss. OREO represents real estate taken in full or partial satisfaction of debts previously contracted. The dollar amount of OREO is based on a current evaluation of the OREO at the time it is recorded on our books, net of estimated selling costs. Updated valuations are obtained as needed and any additional impairments are recognized.

Total nonperforming assets at December 31, 2008 were \$15.8 million, representing an increase of \$11.8 million, or 299.9%, from \$3.9 million at December 31, 2007. OREO increased \$165,000, or 107.8%, to \$318,000 from December 31, 2007 to December 31, 2008. We are actively marketing all properties and none are being held for investment purposes. From December 31, 2007 to December 31, 2008, nonaccrual loans increased \$11.4 million, or 390.5%, to \$14.3 million. Of this total, 6.0% are residential real estate loans, 6.2% are commercial real estate loans, 5.9% are commercial loans, 41.8% are loans to individuals and 40.1% are construction loans. Not including the \$3.9 million increase in nonperforming assets attributable to the SFG automobile loans and \$6.4 million in loans acquired through FWNB, nonperforming assets for Southside would have increased by \$1.5 million. Included in the nonaccrual loans at December 31, 2008 are SFG loans that total \$3.6 million that were restructured and placed in nonaccrual status. Restructured performing loans decreased \$77,000, or 34.2%, to \$148,000. Loans 90 days past due or more increased \$193,000, or 48.3%, to \$593,000. Repossessed assets increased \$178,000, or 69.8%, to \$433,000.



The following table presents information on nonperforming assets:

NONPERFORMING ASSETS  
Years Ended December 31,

	2008	2007	2006	2005	2004
	(dollars in thousands)				
Loans 90 Days Past Due:					
Real Estate	\$ 404	\$ 286	\$ 64	\$ 912	\$ 785
Loans to Individuals	53	114	64	33	22
Commercial	136	-	-	-	20
	593	400	128	945	827
Loans on Nonaccrual:					
Real Estate	7,469	636	975	970	753
Loans to Individuals	5,976	2,119	262	381	432
Commercial	844	158	96	380	1,063
	14,289	2,913	1,333	1,731	2,248
Restructured Loans:					
Real Estate	91	94	97	99	102
Loans to Individuals	39	120	105	127	85
Commercial	18	11	18	-	6
	148	225	220	226	193
<b>Total Nonperforming Loans</b>	<b>15,030</b>	<b>3,538</b>	<b>1,681</b>	<b>2,902</b>	<b>3,268</b>
Other Real Estate Owned	318	153	351	145	214
Reposessed Assets	433	255	78	10	41
<b>Total Nonperforming Assets</b>	<b>\$ 15,781</b>	<b>\$ 3,946</b>	<b>\$ 2,110</b>	<b>\$ 3,057</b>	<b>\$ 3,523</b>
Percentage of Total Assets	0.58%	0.18%	0.11%	0.17%	0.22%
Percentage of Loans and Leases, Net of Unearned Discount					
	1.54%	0.41%	0.28%	0.45%	0.56%

Nonperforming assets at December 31, 2008, as a percentage of total assets increased to 0.58% from the previous year and as a percentage of loans increased to 1.54%. Nonperforming assets hinder our ability to earn money. Decreases in earnings can result from both the loss of interest income and the costs associated with maintaining the OREO, for taxes, insurance and other operating expenses. In addition to the nonperforming assets, at December 31, 2008 in the opinion of management, we had \$436,000 of loans identified as potential problem loans. A potential problem loan is a loan where information about possible credit problems of the borrower is known, causing management to have serious doubts about the ability of the borrower to comply with the present loan repayment terms and which may result in a future classification of the loan in one of the nonperforming asset categories.

The following is a summary of our recorded investment in loans (primarily nonaccrual loans) for which impairment has been recognized in accordance with SFAS 114 (in thousands):

	Total	Valuation Allowance	Carrying Value
Real Estate Loans	\$ 7,469	\$ 1,082	\$ 6,387
Loans to Individuals	6,003	2,259	3,744
Commercial Loans	862	171	691
Balance at December 31, 2008	\$ 14,334	\$ 3,512	\$ 10,822

	Total	Valuation Allowance	Carrying Value
Real Estate Loans	\$ 636	\$ 92	\$ 544
Loans to Individuals	2,230	396	1,834
Commercial Loans	170	65	105
Balance at December 31, 2007	\$ 3,036	\$ 553	\$ 2,483

The balances of impaired loans included above with no valuation allowances were approximately \$6,000 and \$14,000 at December 31, 2008 and 2007, respectively.

For the years ended December 31, 2008 and 2007, the average recorded investment in impaired loans was approximately \$6,458,000 and \$1,749,000, respectively.

The amount of interest recognized on loans that were nonaccruing or restructured during the year was \$1.1 million, \$102,000 and \$113,000 for the years ended December 31, 2008, 2007 and 2006, respectively. If these loans had been accruing interest at their original contracted rates, related income would have been \$1.8 million, \$231,000 and \$142,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

For the years ended December 31, 2008, 2007 and 2006 we did not have an allowance for losses on OREO.



## SECURITIES ACTIVITY

Our securities portfolio plays a primary role in management of our interest rate sensitivity and, therefore, is managed in the context of the overall balance sheet. The securities portfolio generates a substantial percentage of our interest income and serves as a necessary source of liquidity.

We account for debt and equity securities as follows:

- **Held to Maturity (“HTM”).** Debt securities that management has the current intent and ability to hold until maturity are classified as HTM and are carried at their remaining unpaid principal balance, net of unamortized premiums or unaccreted discounts. Premiums are amortized and discounts are accreted using the level interest yield method over the estimated remaining term of the underlying security.
- **Available for Sale (“AFS”).** Debt and equity securities that will be held for indefinite periods of time, including securities that may be sold in response to changes in market interest or prepayment rates, needs for liquidity and changes in the availability of and the yield of alternative investments are classified as AFS. These assets are carried at market value. Market value is determined using quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices for similar securities or estimates from independent pricing services. Unrealized gains and losses on AFS securities are excluded from earnings and reported net of tax as a separate component of shareholders' equity until realized.

Purchase of premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of HTM and AFS securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Securities with limited marketability, such as FHLB stock and other investments, are carried at cost, which approximates its fair value and assessed for other-than-temporary impairment.

Management attempts to deploy investable funds into instruments that are expected to provide a reasonable overall return on the portfolio given the current assessment of economic and financial conditions, while maintaining acceptable levels of capital, interest rate and liquidity risk. At December 31, 2008, the securities portfolio as a percentage of total assets was 55.7% and was larger than loans, which were 37.9% of total assets. For a discussion of our strategy in relation to the securities portfolio, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations – Leverage Strategy.”

The following table sets forth the carrying amount of investment securities and mortgage-backed securities at December 31, 2008, 2007 and 2006:

Available for Sale:	2008	December 31, 2007	2006
		(in thousands)	
<b>Investment Securities:</b>			
U.S. Treasury	\$ 5,031	\$ 4,886	\$ 26,383
Government Sponsored Enterprise Debentures	60,551	31,759	9,923
State and Political Subdivisions	211,594	66,244	55,135
Other Stocks and Bonds	1,202	7,039	7,511
<b>Mortgage-backed Securities:</b>			
U.S. Government Agencies	168,299	89,720	71,399
Government Sponsored Enterprises	858,214	633,060	564,650
Other Private Issues	–	4,773	7,115
<b>Total</b>	<b>\$ 1,304,891</b>	<b>\$ 837,481</b>	<b>\$ 742,116</b>
Held to Maturity:	2008	December 31, 2007	2006
		(in thousands)	
<b>Investment Securities:</b>			
Other Stocks and Bonds	\$ 478	\$ 475	\$ 1,351
<b>Mortgage-backed Securities:</b>			
U.S. Government Agencies	22,778	25,965	30,788
Government Sponsored Enterprises	134,509	164,000	195,374
<b>Total</b>	<b>\$ 157,765</b>	<b>\$ 190,440</b>	<b>\$ 227,513</b>

We invest in mortgage-backed and related securities, including mortgage participation certificates, which are insured or guaranteed by U.S. Government agencies and GSEs, and CMOs and real estate mortgage investment conduits (“REMICs”). Mortgage-backed securities (which also are known as mortgage participation certificates or pass-through certificates) represent a participation interest in a pool of single-family or multi-family mortgages, the principal and interest payments on which are passed from the mortgage originators, through intermediaries (generally U.S. Government agencies and GSEs) that pool and repackage the participation interests in the form of securities, to investors such as us. U.S. Government agencies, primarily Government National Mortgage Association (“GNMA”) and GSEs, primarily Freddie Mac, and Federal National Mortgage Association (“FNMA”) guarantee the payment of principal and interest to investors. GSEs are not backed by the full faith and credit of the United States government. Freddie Mac, FNMA and FHLB are the primary GSEs with which we purchase securities. At December 31, 2008 all of our mortgage-backed securities were collateralized by U.S. Government agencies or GSE’s.

Mortgage-backed securities typically are issued with stated principal amounts, and the securities are backed by pools of mortgages that have loans with varying maturities. The characteristics of the underlying pool of mortgages, such as fixed-rate or adjustable-rate, as well as prepayment risk, are passed on to the certificate holder. The term of a

mortgage-backed pass-through security thus approximates the term of the underlying mortgages and can vary significantly due to prepayments.

Our mortgage-backed securities include CMOs, which include securities issued by entities that have qualified under the Internal Revenue Code of 1986, as amended, as REMICs. CMOs and REMICs (collectively CMOs) were developed in response to investor concerns regarding the uncertainty of cash flows associated with the prepayment option of the underlying mortgagor and are typically issued by governmental agencies, GSEs and special purpose entities, such as trusts, corporations or partnerships, established by financial institutions or other similar institutions. A CMO can be collateralized by loans or

securities which are insured or guaranteed by FNMA, Freddie Mac or GNMA. In contrast to pass-through mortgage-backed securities, in which cash flow is received pro rata by all security holders, the cash flow from the mortgages underlying a CMO is segmented and paid in accordance with a predetermined priority to investors holding various CMO classes. By allocating the principal and interest cash flows from the underlying collateral among the separate CMO classes, different classes of bonds are created, each with its own stated maturity, estimated average life, coupon rate and prepayment characteristics.

Like most fixed-income securities, mortgage-backed and related securities are subject to interest rate risk. However, unlike most fixed-income securities, the mortgage loans underlying a mortgage-backed or related security generally may be prepaid at any time without penalty. The ability to prepay a mortgage loan generally results in significantly increased price and yield volatility (with respect to mortgage-backed and related securities) than is the case with non-callable fixed income securities. Furthermore, mortgage-backed derivative securities often are more sensitive to changes in interest rates and prepayments than traditional mortgage-backed securities and are, therefore, even more volatile.

The combined investment securities, mortgage-backed securities, and FHLB stock and other investments portfolio increased to \$1.50 billion at December 31, 2008, compared to \$1.05 billion at December 31, 2007, an increase of \$454.3 million, or 43.3%. This is a result of an increase in mortgage-backed securities of \$266.3 million, or 29.0%, during 2008 when compared to 2007. Another change in our securities portfolio during 2008 included a \$145.4 million, or 219.4%, increase in our ownership of securities issued by state and political subdivisions. FHLB stock increased \$19.6 million, or 98.5%, due to stock purchases as our long-term FHLB advances increased. The changes in U. S. Treasury and U. S. Government agency securities were related to collateral needs for public fund deposits. Other stocks and bonds are comprised primarily of TRUPs. The reason for the decrease in other stocks and bonds at December 31, 2008 when compared to December 31, 2007 is the decrease in market value of the TRUP investments due to illiquidity.

During 2008, short-term and long-term interest rates decreased significantly while at the same time credit and volatility spreads increased. We used this environment to increase the securities portfolio and to also reposition a portion of the securities portfolio.

The combined market value of the AFS and HTM securities portfolio at December 31, 2008 was \$1.46 billion, which represented a net unrealized gain as of that date of \$24.1 million. The net unrealized gain was comprised of \$33.0 million in unrealized gains and \$8.9 million of unrealized losses. The market value of the AFS securities portfolio at December 31, 2008 was \$1.30 billion, which represented a net unrealized gain as of that date of \$21.9 million. The net unrealized gain was comprised of \$30.8 million of unrealized gains and \$8.9 million of unrealized losses. The \$8.9 million of unrealized losses is primarily resulting from our investment in three tranches of TRUPs. Net unrealized gains and losses on AFS securities, which is a component of shareholders' equity on the consolidated balance sheet, can fluctuate significantly as a result of changes in interest rates. Because management cannot predict the future direction of interest rates, the effect on shareholders' equity in the future cannot be determined; however, this risk is monitored through the use of shock tests on the AFS securities portfolio using an array of interest rate assumptions.

There were no securities transferred from AFS to HTM during 2008, 2007 and 2006. There were no sales from the HTM portfolio during the years ended December 31, 2008, 2007 or 2006. There were \$157.8 million and \$190.4 million of securities classified as HTM for the years ended December 31, 2008 and 2007, respectively.



The maturities classified according to the sensitivity to changes in interest rates of the December 31, 2008 securities portfolio and the weighted yields are presented below. Tax-exempt obligations are shown on a taxable equivalent basis. Mortgage-backed securities are included in maturity categories based on their stated maturity date. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations.

Available For Sale:	MATURING							
	Within 1 Year		After 1 But Within 5 Years		After 5 But Within 10 Years		After 10 Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
	(dollars in thousands)							
Investment Securities:								
U.S. Treasury Government	\$ 5,031	1.02%	\$ -	-	\$ -	-	\$ -	-
Sponsored Enterprise Debentures	60,551	0.93%	-	-	-	-	-	-
State and Political Subdivisions	2,161	5.84%	13,953	6.42%	22,616	6.30%	172,864	6.89%
Other Stocks and Bonds	-	-	-	-	-	-	1,202	23.96%
Mortgage-backed Securities:								
U.S. Government Agencies	-	-	-	-	6,691	4.71%	161,608	5.96%
Government Sponsored Enterprises	214	5.12%	8,155	4.99%	101,188	5.10%	748,657	5.66%
<b>Total</b>	<b>\$ 67,957</b>	<b>1.11%</b>	<b>\$ 22,108</b>	<b>5.89%</b>	<b>\$ 130,495</b>	<b>5.29%</b>	<b>\$ 1,084,331</b>	<b>5.92%</b>

Held to Maturity:	MATURING							
	Within 1 Year		After 1 But Within 5 Years		After 5 But Within 10 Years		After 10 Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
	(dollars in thousands)							
Investment Securities:								
Other Stocks and Bonds	\$ -	-	\$ -	-	\$ -	-	\$ 478	6.78%
Mortgage-backed Securities:								
U.S. Government Agencies	-	-	-	-	4,233	4.92%	18,545	4.99%
Government Sponsored Enterprises	-	-	19,202	4.44%	75,552	4.87%	39,755	5.32%
<b>Total</b>	<b>\$ -</b>	<b>-</b>	<b>\$ 19,202</b>	<b>4.44%</b>	<b>\$ 79,785</b>	<b>4.87%</b>	<b>\$ 58,778</b>	<b>5.23%</b>

At December 31, 2008, there were no holders of any one issuer, other than the U. S. government and its agencies, in an amount greater than 10% of our shareholders' equity.

## DEPOSITS AND BORROWED FUNDS

Deposits provide us with our primary source of funds. The increase of \$25.6 million, or 1.7%, in total deposits during 2008 provided us with funds for the growth in loans. Deposits increased during 2008 primarily due to branch expansion and increased market penetration. At December 31, 2008, brokered CDs reflected a decrease of approximately \$92.9 million when compared to December 31, 2007. Deposits net of brokered deposits, at December 31, 2008, increased \$118.6 million, or 8.5% when compared to December 31, 2007. Time deposits decreased a total of \$70.3 million, or 11.3%, during 2008 when compared to 2007. Noninterest bearing demand deposits increased \$33.7 million, or 9.4%, during 2008. Interest bearing demand deposits increased \$54.3 million, or 10.9%, and saving deposits increased \$7.9 million, or 14.9%, during 2008. The latter three categories, which are considered the lowest cost deposits, comprised 64.5% of total deposits at December 31, 2008 compared to 59.3% at December 31, 2007.

The following table sets forth deposits by category at December 31, 2008, 2007, and 2006:

	Years Ended December 31,		
	2008	2007	2006
	(in thousands)		
Noninterest Bearing Demand Deposits	\$ 390,823	\$ 357,083	\$ 325,771
Interest Bearing Demand Deposits	552,532	498,221	382,265
Savings Deposits	60,852	52,975	50,454
Time Deposits	551,924	622,212	523,985
Total Deposits	\$ 1,556,131	\$ 1,530,491	\$ 1,282,475

During the year ended December 31, 2008, total time deposits of \$100,000 or more increased \$31.0 million, or 12.0%, to \$288.0 million, from December 31, 2007.

The table below sets forth the maturity distribution of time deposits of \$100,000 or more at December 31, 2008 and 2007:

	December 31, 2008			December 31, 2007		
	Time Certificates of Deposit	Other Time Deposits	Total	Time Certificates of Deposit	Other Time Deposits	Total
	(in thousands)					
Three months or less	\$ 90,813	\$ 27,900	\$ 118,713	\$ 79,461	\$ 21,000	\$ 100,461
Over three to six months	58,120	18,000	76,120	44,919	21,000	65,919
Over six to twelve months	47,139	7,000	54,139	46,458	7,000	53,458
Over twelve months	39,075	-	39,075	37,257	-	37,257
Total	\$ 235,147	\$ 52,900	\$ 288,047	\$ 208,095	\$ 49,000	\$ 257,095

At December 31, 2008, we had a total of \$40.0 million in brokered CDs that represented 2.6% of our deposits. During the year ended December 31, 2008, we issued \$40.0 million in short-term brokered CDs. Our brokered CDs at December 31, 2008 have maturities of less than six months. During 2008, due to the significant decrease in interest rates, we called \$125.4 million of our long-term brokered CDs. At December 31, 2007, we had \$132.9 million in brokered CDs and at December 31, 2006, we had \$123.5 million in brokered CDs. Our current policy allows for a maximum of \$150 million in brokered CDs. The potential higher interest cost and lack of customer loyalty are risks associated with the use of brokered CDs.



Short-term obligations, consisting primarily of FHLB advances and federal funds purchased and repurchase agreements, decreased \$121.4 million, or 33.4%, during 2008 when compared to 2007. FHLB advances are collateralized by FHLB stock, nonspecified loans and securities. Short-term obligations are summarized as follows:

	Years Ended December 31,		
	2008	2007	2006
	(dollars in thousands)		
<b>Federal funds purchased and repurchase agreements</b>			
Balance at end of period	\$ 10,629	\$ 7,023	\$ 5,675
Average amount outstanding during the period (1)	11,789	4,519	8,727
Maximum amount outstanding during the period (3)	16,432	10,250	13,775
Weighted average interest rate during the period (2)	3.7%	5.3%	5.2%
Interest rate at end of period	3.8%	4.7%	5.5%
<b>FHLB advances</b>			
Balance at end of period	\$ 229,385	\$ 353,792	\$ 322,241
Average amount outstanding during the period (1)	278,164	272,711	367,068
Maximum amount outstanding during the period (3)	367,823	383,059	396,416
Weighted average interest rate during the period (2)	3.1%	4.8%	4.4%
Interest rate at end of period	2.6%	4.1%	4.7%
<b>Other obligations</b>			
Balance at end of period	\$ 1,857	\$ 2,500	\$ 1,605
Average amount outstanding during the period (1)	942	772	901
Maximum amount outstanding during the period (3)	2,500	2,500	2,500
Weighted average interest rate during the period (2)	1.6%	5.0%	4.8%
Interest rate at end of period	–	3.6%	5.0%

(1) The average amount outstanding during the period was computed by dividing the total daily outstanding principal balances by the number of days in the period.

(2) The weighted average interest rate during the period was computed by dividing the actual interest expense by the average balance outstanding during the period.

(3) The maximum amount outstanding at any month-end during the period.

Long-term obligations are summarized as follows:

	December 31, 2008	December 31, 2007
	(in thousands)	
Federal Home Loan Bank Advances (1)		
Varying maturities to 2017	\$ 655,489	\$ 86,247
Long-term Debt (2)		
Southside Statutory Trust III Due 2033		
(3)	20,619	20,619
Southside Statutory Trust IV Due 2037		
(4)	23,196	23,196
Southside Statutory Trust V Due 2037		
(5)	12,887	12,887
Magnolia Trust Company I Due 2035		
(6)	3,609	3,609
Total Long-term Debt	60,311	60,311
Total Long-term Obligations	\$ 715,800	\$ 146,558

- (1) At December 31, 2008, the weighted average cost of these advances was 3.6%.
- (2) This long-term debt consists of trust preferred securities that qualify under the risk-based capital guidelines as Tier 1 capital, subject to certain limitations.
- (3) This debt carries an adjustable rate of 4.39875% through March 30, 2009 and adjusts quarterly at a rate equal to three-month LIBOR plus 294 basis points.
- (4) This debt carries a fixed rate of 6.518% through October 30, 2012 and thereafter, adjusts quarterly at a rate equal to three-month LIBOR plus 130 basis points.
- (5) This debt carries a fixed rate of 7.48% through December 15, 2012 and thereafter, adjusts quarterly at a rate equal to three-month LIBOR plus 225 basis points.
- (6) This debt carries an adjustable rate of 3.953% through February 22, 2009 and adjusts quarterly at a rate equal to three-month LIBOR plus 180 basis points.

Long-term FHLB advances increased \$569.2 million, or 660.0%, during 2008 to \$655.5 million when compared to \$86.2 million in 2007. The increase was the result of an increase in long-term FHLB advances purchased during 2008 to fund the increase in the securities portfolio and to replace the brokered CDs called.

Long-term debt was \$60.3 million for the years ended December 31, 2008 and 2007. Long-term debt consists of our junior subordinated debentures issued in 2003 and August 2007 in connection with the issuance of trust preferred securities by Southside Statutory Trusts III, IV and V and the assumption in October 2007 of \$3.6 million of junior subordinated debentures issued by FWBS to Magnolia Trust Company I. In August 2007, we issued \$36.1 million of junior subordinated debentures in connection with the issuance of trust preferred securities by our subsidiaries Southside Statutory Trusts IV and V.

## CAPITAL RESOURCES

Our total shareholders' equity at December 31, 2008 of \$160.6 million increased 21.4%, or \$28.3 million, from December 31, 2007 and represented 5.9% of total assets at December 31, 2008 compared to 6.0% at December 31,

2007.

Net income for 2008 of \$30.7 million was the major contributor to the increase in shareholders' equity at December 31, 2008 along with the issuance of \$2.1 million in common stock (231,749 shares) through our incentive stock option and dividend reinvestment plans, and a decrease of \$3.6 million in accumulated other comprehensive loss which more than offset \$8.3 million in cash dividends paid. The decrease in accumulated other comprehensive loss is composed of a \$10.7 million, net of tax, unrealized gain on securities, net of reclassification adjustment (see "Note 4 – Comprehensive Income (Loss)") and a decrease of \$7.1 million, net of tax, related to the change in the unfunded status of our defined benefit plans. Our dividend policy requires that any cash dividend payments may not exceed consolidated earnings for that year. Shareholders should not anticipate a continuation of the cash dividend simply because of the existence of a dividend reinvestment program. The payment of dividends will depend upon future earnings, our financial condition, and other related factors including the discretion of the board of directors.

We are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly

71

---

additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us to maintain minimum amounts and ratios (set forth in the table below) of Total and Tier 1 Capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 Capital (as defined) to average assets (as defined). Tier 1 Capital is defined as the sum of shareholders' equity and qualifying subordinated debt, excluding unrealized gains or losses on debt securities available for sale, unrealized gains on equity securities available for sale and unrealized gains or losses on cash flow hedges, net of deferred income taxes; plus certain mandatorily redeemable capital securities, less nonqualifying intangible assets net of applicable deferred income taxes, and certain nonfinancial equity investments. Total capital is defined as the sum of Tier 1 Capital, a qualifying portion of the allowance for loan losses, and qualifying subordinated debt. Management believes, as of December 31, 2008, that we meet all capital adequacy requirements to which we are subject.

To be categorized as well capitalized, we must maintain minimum Total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following table:

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2008:						
(dollars in thousands)						
Total Capital (to Risk Weighted Assets)						
Consolidated	\$ 212,082	17.66%	\$ 96,097	8.00%	N/A	N/A
Southside Bank Only	\$ 208,394	17.35%	\$ 96,067	8.00%	\$ 120,084	10.00%
Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	\$ 192,615	16.04%	\$ 48,049	4.00%	N/A	N/A
Southside Bank Only	\$ 193,370	16.10%	\$ 48,033	4.00%	\$ 72,050	6.00%
Tier 1 Capital (to Average Assets) (1)						
Consolidated	\$ 192,615	7.48%	\$ 103,036	4.00%	N/A	N/A
Southside Bank Only	\$ 193,370	7.51%	\$ 102,960	4.00%	\$ 128,700	5.00%
As of December 31, 2007:						
(dollars in thousands)						
Total Capital (to Risk Weighted Assets)						
Consolidated	\$ 182,148	17.02%	\$ 85,603	8.00%	N/A	N/A
Southside Bank Only	\$ 157,854	16.41%	\$ 76,936	8.00%	\$ 96,170	10.00%
Fort Worth National Bank Only	\$ 16,745	15.51%	\$ 8,639	8.00%	\$ 10,798	10.00%

Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	\$ 159,690	14.92%	\$ 42,802	4.00%	N/A	N/A
Southside Bank						
Only	\$ 149,099	15.50%	\$ 38,468	4.00%	\$ 57,702	6.00%
Fort Worth National Bank Only	\$ 15,697	14.54%	\$ 4,319	4.00%	\$ 6,479	6.00%
Tier 1 Capital (to Average Assets) (1)						
Consolidated	\$ 159,690	7.73%	\$ 82,625	4.00%	N/A	N/A
Southside Bank						
Only	\$ 149,099	7.67%	\$ 77,797	4.00%	\$ 97,246	5.00%
Fort Worth National Bank Only	\$ 15,697	13.13%	\$ 4,783	4.00%	\$ 5,979	5.00%

(1) Refers to quarterly average assets as calculated by bank regulatory agencies.

The table below summarizes our key equity ratios for the years ended December 31, 2008, 2007 and 2006:

	Years Ended December 31,		
	2008	2007	2006
Return on Average Assets	1.29%	0.87%	0.81%
Return on Average Shareholders' Equity	21.44%	14.05%	13.48%
Dividend Payout Ratio - Basic	27.15%	40.98%	42.34%
Dividend Payout Ratio - Diluted	27.78%	42.37%	43.93%
Average Shareholders' Equity to Average Total Assets	6.04%	6.22%	5.99%

#### ACCOUNTING PRONOUNCEMENTS

See “Note 1 – Summary of Significant Accounting and Reporting Policies” to our consolidated financial statements included in this report.

#### EFFECTS OF INFLATION

Our consolidated financial statements, and their related notes, have been prepared in accordance with GAAP that require the measurement of financial position and operating results in terms of historical dollars, without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike many industrial companies, nearly all of our assets and liabilities are monetary. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services. Inflation can affect the amount of money customers have for deposits, as well as ability to repay loans.

#### MANAGEMENT OF LIQUIDITY

Liquidity management involves our ability to convert assets to cash with a minimum of loss to enable us to meet our obligations to our customers at any time. This means addressing (1) the immediate cash withdrawal requirements of depositors and other funds providers; (2) the funding requirements of all lines and letters of credit; and (3) the short-term credit needs of customers. Liquidity is provided by short-term investments that can be readily liquidated with a minimum risk of loss. Cash, interest earning deposits, federal funds sold and short-term investments with maturities or repricing characteristics of one year or less continue to be a substantial percentage of total assets. At December 31, 2008, these investments were 27.5% of total assets, as compared with 19.0% for December 31, 2007, and 16.1% for December 31, 2006. The increase to 27.5% at December 31, 2008 is reflective of changes in the investment portfolio. During 2008, we sold lower coupon mortgage-backed securities and purchased higher coupon mortgage-backed securities where the assumed prepayments are greater. Liquidity is further provided through the matching, by time period, of rate sensitive interest earning assets with rate sensitive interest bearing liabilities. Southside Bank has four lines of credit for the purchase of overnight federal funds at prevailing rates. Three \$15.0 million and one \$10.0 million unsecured lines of credit have been established with Bank of America, Frost Bank, Sterling Bank and TIB -The Independent Bankers Bank, respectively. There were no federal funds purchased at December 31, 2008. At December 31, 2008, the amount of additional funding Southside Bank could obtain from FHLB using unpledged securities at FHLB was approximately \$104 million net of FHLB stock purchases required.

Interest rate sensitivity management seeks to avoid fluctuating net interest margins and to enhance consistent growth of new interest income through periods of changing interest rates. The ALCO closely monitors various liquidity ratios, interest rate spreads and margins. The ALCO performs interest rate simulation tests that apply various interest rate scenarios including immediate shocks and market value of portfolio equity (“MVPE”) with interest rates immediately shocked plus and minus 200 basis points to assist in determining our overall interest rate risk and adequacy of the liquidity position. In addition, the ALCO utilizes a simulation model to determine the impact of net interest income of several different

interest rate scenarios. By utilizing this technology, we can determine changes that need to be made to the asset and liability mixes to minimize the change in net interest income under these various interest rate scenarios.

#### OFF-BALANCE-SHEET ARRANGEMENTS

Financial Instruments with Off-Balance-Sheet Risk. In the normal course of business, we are a party to certain financial instruments, with off-balance-sheet risk, to meet the financing needs of our customers. These off-balance-sheet instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount reflected in the financial statements. The contract or notional amounts of these instruments reflect the extent of involvement and exposure to credit loss we have in these particular classes of financial instruments.

Commitments to extend credit are agreements to lend to a customer provided that the terms established in the contract are met. Commitments generally have fixed expiration dates and may require payment of fees. Since some commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan commitments to customers.

We had outstanding unused commitments to extend credit of \$137.0 million and \$127.2 million at December 31, 2008 and 2007, respectively. Each commitment has a maturity date or an annual cancellation date and the commitment expires on that date with the exception of credit card and ready reserve commitments, which have no stated maturity date. Unused commitments for credit card and ready reserve at December 31, 2008 and 2007 were \$9.0 million and \$8.8 million, respectively, and are reflected in the due after one year category. We had outstanding standby letters of credit of \$4.7 million and \$5.1 million at December 31, 2008 and 2007, respectively.

The scheduled maturities of unused commitments as of December 31, 2008 and 2007 were as follows (in thousands):

	December 31,	
	2008	2007
Unused commitments:		
Due in one year or less	\$ 77,789	\$ 96,264
Due after one year	59,214	30,954
Total	\$ 137,003	\$ 127,218

We apply the same credit policies in making commitments and standby letters of credit as we do for on-balance-sheet instruments. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, upon extension of credit is based on management's credit evaluation of the borrower. Collateral held varies but may include cash or cash equivalents, negotiable instruments, real estate, accounts receivable, inventory, property, plant, and equipment.



## COMMITMENTS AND CONTRACTUAL OBLIGATIONS

The following summarizes our contractual cash obligations and commercial commitments at December 31, 2008, and the effect such obligations are expected to have on liquidity and cash flow in future periods. Payments for borrowings do not include interest.

	Payments Due By Period				Total
	Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years	
Contractual obligations:					
Long-term debt, including current maturities (1) \$	\$ –	\$ –	\$ –	\$ 60,311	\$ 60,311
FHLB advances (2)	226,518	331,691	318,522	8,143	884,874
Operating leases (3)	1,161	1,849	752	–	3,762
Deferred compensation agreements (4)	891	886	1,029	5,618	8,424
Time deposits (5)	468,448	64,778	18,251	447	551,924
Securities purchased not paid for	–	–	–	–	–
Capital lease obligations	–	–	–	–	–
Purchase obligations	–	–	–	–	–
Total contractual obligations	\$ 697,018	\$ 399,204	\$ 338,554	\$ 74,519	\$ 1,509,295

(1) The total balance of long-term debt was \$60.3 million at December 31, 2008. The scheduled maturities and interest rates were as follows:

- Floating rate debt of \$20.6 million with a scheduled maturity of 2033, that was indexed to three-month LIBOR and adjusts on a quarterly basis. The rate of interest for the first quarter of 2009 associated with this debt is 4.39875%.
- Floating rate debt of \$3.6 million with a scheduled maturity of 2035, that was indexed to three-month LIBOR and adjusts on a quarterly basis. The rate of interest for the first quarter of 2009 associated with this debt is 3.953%.
- Debt of \$23.2 million with a scheduled maturity of 2037, which carries a fixed rate of 6.518% through October 2012 and thereafter adjusts quarterly at a rate equal to three-month LIBOR plus 130 basis points.
- Debt of \$12.9 million with a scheduled maturity of 2037, which carries a fixed rate of 7.48% through December 2012 and thereafter adjusts quarterly at a rate equal to three-month LIBOR plus 225 basis points.

(2) We had FHLB advances with maturity dates ranging from 2009 through 2017, with a total balance of \$884.9 million at December 31, 2008. Callable FHLB advances with a total balance of \$15.0 million are presented based on contractual maturity.

(3) We had various operating leases for our office machines that total \$430,000 and expire on or before the end of 2012. In addition, we have operating leases totaling \$3.3 million on our retail branch locations and loan production offices which have future commitments of up to five years and additional options, that we control, beyond the commitment period.

(4) We have deferred compensation agreements (the “agreements”) with 18 officers totaling \$8.4 million. Payments from the agreements are to commence at the time of retirement. As of December 31, 2008, \$110,000 in payments had been made from such agreements. Of the 18 officers included in the agreements, two were eligible for retirement at December 31, 2008 and one retired officer is currently receiving benefits. One officer becomes eligible in 2012. The remaining 15 officers are eligible at various dates after five years. The totals reflected under five years assume the retirement of the two eligible officers at December 31, 2008 and the retirement of the eligible officer in 2012. Additional information regarding executive compensation is incorporated into “Item 11. Executive Compensation” of this Annual Report on Form 10-K.

(5) We had short term non-callable brokered CDs, with a total balance of \$40.0 million at December 31, 2008.

On February 8, 2008 we filed a Form 8-K reporting our entry into a Master Software License Maintenance Services Agreement with Jack Henry & Associates for approximately \$2.0 million and annual maintenance and licensing fees for approximately \$346,000 per year.

We expect to contribute \$6.0 million to our defined benefit plan during 2009. We also expect to contribute to our defined benefit plan in future years, however, those amounts are indeterminable at this time.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

In the banking industry, a major risk exposure is changing interest rates. The primary objective of monitoring our interest rate sensitivity, or risk, is to provide management the tools necessary to manage the balance sheet to minimize adverse changes in net interest income as a result of changes in the direction and level of interest rates. Federal Reserve Board monetary control efforts, the effects of deregulation, the current economic downturn and legislative changes have been significant factors affecting the task of managing interest rate sensitivity positions in recent years.

In an attempt to manage our exposure to changes in interest rates, management closely monitors our exposure to interest rate risk through our ALCO. Our ALCO meets regularly and reviews our interest rate risk position and makes recommendations to our board for adjusting this position. In addition, our board reviews our asset/liability position on a monthly basis. We primarily use two methods for measuring and analyzing interest rate risk: net income simulation analysis and MVPE modeling. We utilize an earnings simulation model as the primary quantitative tool in measuring the amount of interest rate risk associated with changing market rates. The model quantifies the effects of various interest rate scenarios on projected net interest income and net income over the next 12 months. The model was used to measure the impact on net interest income relative to a base case scenario of rates increasing 100 and 200 basis points or decreasing 100 and 200 basis points over the next 12 months. These simulations incorporate assumptions regarding balance sheet growth and mix, pricing and the repricing and maturity characteristics of the existing and projected balance sheet. The impact of interest rate-related risks such as prepayment, basis and option risk are also considered. As of December 31, 2008, the model simulations projected that 100 and 200 basis point increases in interest rates would result in negative variances on net interest income of 1.82% and 1.67%, respectively, relative to the base case over the next 12 months, while a decrease in interest rates of 100 and 200 basis points would result in a positive variance in net interest income of 1.66% and 3.69%, respectively, relative to the base case over the next 12 months. As of December 31, 2007, the model simulations projected that 100 and 200 basis point increases in interest rates would result in negative variances in net interest income of 4.84% and 4.92%, respectively, relative to the base case over 12 months, while decreases in interest rates of 100 and 200 basis points would result in positive variances in net interest income of 7.16% and 9.72%, respectively, relative to the base case over the next 12 months. As part of the overall assumptions, certain assets and liabilities have been given reasonable floors. This type of simulation analysis requires numerous assumptions including but not limited to changes in balance sheet mix, prepayment rates on mortgage-related assets and fixed rate loans, cash flows and repricings of all financial instruments, changes in volumes and pricing, future shapes of the yield curve, relationship of market interest rates to each other (basis risk), credit spread and deposit sensitivity. Assumptions are based on management's best estimates but may not accurately reflect actual results under certain changes in interest rates.

The ALCO monitors the desired gap along with various liquidity ratios to ensure a satisfactory liquidity position for us. Management continually evaluates the condition of the economy, the pattern of market interest rates and other economic data to determine the types of investments that should be made and at what maturities. Using this analysis, management from time to time assumes calculated interest sensitivity gap positions to maximize net interest income based upon anticipated movements in the general level of interest rates. Regulatory authorities also monitor our gap position along with other liquidity ratios. In addition, we utilize a simulation model to determine the impact of net interest income under several different interest rate scenarios. By utilizing this technology, we can determine changes that need to be made to the asset and liability mixes to minimize the change in net interest income under these various interest rate scenarios.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required by this item is set forth in Part IV.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer ("CEO") and our Chief Financial Officer ("CFO") undertook an evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act of 1934, as amended) as of December 31, 2008 and concluded that our disclosure controls and procedures were effective as of that date.

Management's Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended, as a process designed by, or under the supervision of, our CEO and CFO and effected by our board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of our assets;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2008. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control-Integrated Framework.

Based on this assessment, management concluded that we maintained effective internal control over financial reporting as of December 31, 2008.

The effectiveness of our internal control over financial reporting as of December 31, 2008 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears herein.

Changes in Internal Control Over Financial Reporting

No changes were made to our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act of 1934, as amended) during the last fiscal quarter of the period covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

None.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information required by this Item is incorporated herein by reference to our Proxy Statement (Schedule 14A) for our 2009 Annual Meeting of shareholders to be filed with the SEC within 120 days of our fiscal year-end.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item is incorporated herein by reference to our Proxy Statement (Schedule 14A) for our 2009 Annual Meeting of shareholders to be filed with the SEC within 120 days of our fiscal year-end.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item is incorporated herein by reference to our Proxy Statement (Schedule 14A) for our 2009 Annual Meeting of shareholders to be filed with the SEC within 120 days of our fiscal year-end.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item is incorporated herein by reference to our Proxy Statement (Schedule 14A) for our 2009 Annual Meeting of shareholders to be filed with the SEC within 120 days of our fiscal year-end.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item is incorporated herein by reference to our Proxy Statement (Schedule 14A) for our 2009 Annual Meeting of shareholders to be filed with the SEC within 120 days of our fiscal year-end.

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)

1. Financial Statements

The following consolidated financial statements of Southside Bancshares, Inc. and its subsidiaries are filed as part of this report.

Consolidated Balance Sheets as of December 31, 2008 and 2007.

Consolidated Statements of Income for the years ended December 31, 2008, 2007 and 2006.

Consolidated Statements of Shareholders' Equity for the years ended December 31, 2008, 2007 and 2006.

Consolidated Statements of Cash Flow for the years ended December 31, 2008, 2007 and 2006.

Notes to Consolidated Financial Statements.

2. Financial Statement Schedules

All schedules are omitted because they are not applicable or not required, or because the required information is included in the consolidated financial statements or notes thereto.

3. Exhibits

Exhibit No.

3 (a)(i) – Articles of Incorporation as amended and in effect on December 31, 1992, of SoBank, Inc. (now named Southside Bancshares, Inc.) (filed as Exhibit 3 to the Registrant's Form 10-K for the year ended December 31, 1992, (commission file number 000-12247) and incorporated herein by reference).

3 (a)(ii) – Articles of Amendment effective May 9, 1994 to Articles of Incorporation of SoBank, Inc. (now named Southside Bancshares, Inc.) (filed as Exhibit 3(a)(ii) to the Registrant's Form 10-K for the year ended December 31, 1994, (commission file number 000-12247) and incorporated herein by reference).

3 (b) – Amended and Restated Bylaws of Southside Bancshares, Inc. (filed as Exhibit 3(b) to the Registrant's Form 8-K, filed March 5, 2008, and incorporated herein by reference).

4 – Management agrees to furnish to the Securities and Exchange Commission, upon request, a copy of any other agreements or instruments of Southside Bancshares, Inc. and its subsidiaries defining the rights of holders of any long-term debt whose authorization does not exceed 10% of total assets.





- \*\* 10 (a)(i) – Deferred Compensation Plan for B. G. Hartley effective February 13, 1984, as amended June 28, 1990, December 15, 1994, November 20, 1995, December 21, 1999 and June 29, 2001 (filed as Exhibit 10(a)(i) to the Registrant’s Form 10-Q for the quarter ended June 30, 2001, and incorporated herein by reference).
- \*\* 10 (a)(ii) – Deferred Compensation Plan for Robbie N. Edmonson effective February 13, 1984, as amended June 28, 1990 and March 16, 1995 (filed as Exhibit 10(a)(ii) to the Registrant's Form 10-K for the year ended December 31, 1995, and incorporated herein by reference).
- 10 (a)(iii) – Agreement and Plan of Merger dated May 17, 2007, as amended, by and among Southside Bancshares, Inc., Southside Merger Sub, Inc. and FWBS (filed as Exhibit 10(a) to the Registrant’s Form 10-Q for the quarter ended September 30, 2007, and incorporated herein by reference).
- \*\* 10 (b) – Officers Long-term Disability Income Plan effective June 25, 1990 (filed as Exhibit 10(b) to the Registrant's Form 10-K for the year ended June 30, 1990, and incorporated herein by reference).
- \*\* 10 (c) – Retirement Plan Restoration Plan for the subsidiaries of SoBank, Inc. (now named Southside Bancshares, Inc.) (filed as Exhibit 10(c) to the Registrant's Form 10-K for the year ended December 31, 1992, and incorporated herein by reference).
- \*\* 10 (d) – Form of Deferred Compensation Agreements dated June 30, 1994 with each of Sam Dawson, Lee Gibson and Jeryl Story as amended October 15, 1997 (filed as Exhibit 10(f) to the Registrant’s Form 10-K for the year ended December 31, 1997, and incorporated herein by reference).
- \*\* 10 (e) – Split dollar compensation plan dated October 13, 2004, with Jeryl Wayne Story (filed as exhibit 10(h) to the Registrant’s Form 8-K, filed October 19, 2004, and incorporated herein by reference).
- \*\* 10 (f) – Split dollar compensation plan dated September 7, 2004, with Lee R. Gibson, III (filed as exhibit 10(i) to the Registrant’s Form 8-K, filed October 19, 2004, and incorporated herein by reference).
- \*\* 10 (g) – Split dollar compensation plan dated August 27, 2004, with B. G. Hartley (filed as exhibit 10 (j) to the Registrant’s Form 8-K, filed October 19, 2004, and incorporated herein by reference).
- \*\* 10 (h) – Split dollar compensation plan dated August 31, 2004, with Charles E. Dawson (filed as exhibit 10(k) to the Registrant’s Form 8-K, filed October 19, 2004, and incorporated herein by reference).
- \*\* 10 (i) – Employment agreement dated October 22, 2007, by and between Southside Bank and Lee R. Gibson (filed as exhibit 10 (l) to the

Registrant's Form 8-K, filed October 26, 2007, and incorporated herein by reference).

- \*\*  
10 (j) – Employment agreement dated October 22, 2007, by and between Southside Bank and Sam Dawson (filed as exhibit 10 (m) to the Registrant's Form 8-K, filed October 26, 2007, and incorporated herein by reference).

	10 (k)	–	Master Software License Maintenance and Services Agreement dated February 4, 2008, by and between Southside Bank and Jack Henry & Associates, Inc. (filed as Item 1.01 to the Registrant’s Form 8-K, filed February 8, 2008, and incorporated herein by reference).
**	10 (l)	–	Retirement Agreement dated November 7, 2008, by and between Southside Bank, Southside Bancshares, Inc. and B. G. Hartley (filed as exhibit 10 (o) to the Registrant’s Form 10-Q, filed November 7, 2008, and incorporated herein by reference).
*	21	–	Subsidiaries of the Registrant.
*	23	–	Consent of Independent Registered Public Accounting Firm.
*	31.1	–	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
*	31.2	–	Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
*	32	–	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\*Filed herewith.

\*\*Compensation plan, benefit plan or employment contract or arrangement.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SOUTHSIDE BANCSHARES, INC.

BY: /s/

B. G. HARTLEY  
B. G. Hartley, Chairman of the Board  
and Chief Executive Officer  
(Principal Executive Officer)

BY: /s/

LEE R. GIBSON  
Lee R. Gibson, CPA, Executive  
Vice President  
and Chief Financial Officer  
(Principal Financial  
and Accounting Officer)

DATE: March 3, 2009

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

Signature	Title	Date
/s/B. G. HARTLEY (B. G. Hartley)	Chief Executive Officer, Chairman of the Board and Director	March 3, 2009
/s/ROBBIE N. EDMONSON (Robbie N. Edmonson)	Vice Chairman of the Board and Director	March 3, 2009
/s/SAM DAWSON (Sam Dawson)	President, Secretary and Director	March 3, 2009
/s/HERBERT C. BUIE (Herbert C. Buie)	Director	March 3, 2009
/s/ALTON CADE (Alton Cade)	Director	March 3, 2009
/s/MICHAEL D. GOLLOB (Michael D. Gollob)	Director	March 3, 2009
/s/MELVIN B. LOVELADY (Melvin B. Lovelady)	Director	March 3, 2009
/s/JOE NORTON (Joe Norton)	Director	March 3, 2009
/s/PAUL W. POWELL (Paul W. Powell)	Director	March 3, 2009
/s/WILLIAM SHEEHY (William Sheehy)	Director	March 3, 2009



Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of  
Southside Bancshares, Inc.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flow present fairly, in all material respects, the financial position of Southside Bancshares, Inc. and its subsidiaries at December 31, 2008 and 2007, and the results of their operations and their cash flow for each of the three years in the period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PRICEWATERHOUSECOOPERS LLP  
Dallas, Texas  
March 2, 2009





SOUTHSIDE BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share amounts)

	December 31, 2008	December 31, 2007
<b>ASSETS</b>		
C a s h a n d d u e f r o m banks	\$ 64,067	\$ 74,040
I n t e r e s t e a r n i n g deposits	557	1,414
F e d e r a l f u n d s sold	2,150	550
Total cash and cash equivalents	66,774	76,004
Investment securities:		
Available for sale, at estimated fair value	278,378	109,928
Held to maturity, at cost	478	475
Mortgage-backed and related securities:		
Available for sale, at estimated fair value	1,026,513	727,553
Held to maturity, at cost	157,287	189,965
F e d e r a l H o m e L o a n B a n k s t o c k , a t cost	39,411	19,850
O t h e r i n v e s t m e n t s , a t cost	2,065	2,069
L o a n s h e l d f o r sale	511	3,361
Loans:		
Loans	1,022,549	961,230
Less: allowance for loan losses	(16,112)	(9,753)
Net Loans	1,006,437	951,477
P r e m i s e s a n d e q u i p m e n t , net	42,722	40,249
Goodwill	22,034	21,639
O t h e r i n t a n g i b l e a s s e t s , net	1,479	1,925
I n t e r e s t receivable	16,352	11,784
D e f e r r e d t a x asset	2,852	4,320
Other assets	36,945	35,723
<b>TOTAL ASSETS</b>	<b>\$ 2,700,238</b>	<b>\$ 2,196,322</b>

## LIABILITIES AND SHAREHOLDERS' EQUITY

Deposits:		
Noninterest bearing	\$ 390,823	\$ 357,083
Interest bearing	1,165,308	1,173,408
Total Deposits	1,556,131	1,530,491
Short-term obligations:		
Federal funds purchased and repurchase agreements	10,629	7,023
FHLB advances	229,385	353,792
Other obligations	1,857	2,500
Total Short-term obligations	241,871	363,315
Long-term obligations:		
FHLB advances	655,489	86,247
Long-term debt	60,311	60,311
Total Long-term obligations	715,800	146,558
Other liabilities	25,347	23,132
TOTAL LIABILITIES	2,539,149	2,063,496

## Off-Balance-Sheet Arrangements, Commitments and Contingencies (Note 19)

Minority Interest in Southside Financial Group	472	498
--	-----	-----

## Shareholders' equity:

Common stock: (\$1.25 par, 20,000,000 shares authorized, 15,756,096 and 14,865,134 shares issued)	19,695	18,581
Paid-in capital	131,112	115,250
Retained earnings	34,021	26,187
Treasury stock (1,731,570 and 1,724,857 shares at cost)	(23,115)	(22,983)
Accumulated other comprehensive loss	(1,096)	(4,707)
TOTAL SHAREHOLDERS' EQUITY	160,617	132,328
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 2,700,238	\$ 2,196,322

The accompanying notes are an integral part of these consolidated financial statements.

SOUTHSIDE BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	Years Ended December 31,		
	2008	2007	2006
Interest income			
Loans	\$ 73,120	\$ 55,904	\$46,413
Investment securities – taxable	1,723	2,580	2,498
Investment securities - tax exempt	4,910	2,112	2,139
Mortgage-backed and related securities	55,470	43,767	44,401
Federal Home Loan Bank stock and other investments	841	1,193	1,409
Other interest earning assets	112	185	92
Total interest income	136,176	105,741	96,952
Interest expense			
Deposits	32,891	41,458	30,690
Short-term obligations	8,969	13,263	16,534
Long-term obligations	18,503	7,142	8,060
Total interest expense	60,363	61,863	55,284
Net interest income	75,813	43,878	41,668
Provision for loan losses	13,675	2,351	1,080
Net interest income after provision for loan losses	62,138	41,527	40,588
Noninterest income			
Deposit services	18,395	17,280	15,482
Gain on sale of securities available for sale	12,334	897	743
Gain on sale of loans	1,757	1,922	1,817
Trust income	2,465	2,106	1,711
Bank owned life insurance income	2,246	1,142	1,067
Other	3,105	3,071	2,661
Total noninterest income	40,302	26,418	23,481
Noninterest expense			
Salaries and employee benefits	37,228	29,361	28,275
Occupancy expense	5,704	4,881	4,777
Equipment expense	1,305	1,017	899
Advertising, travel and entertainment	2,097	1,812	1,742
ATM and debit card expense	1,211	1,006	955
Director fees	674	605	587
Supplies	812	692	637
Professional fees	1,864	1,268	1,386
Postage	755	662	618
Telephone and communications	1,050	800	723
FDIC Insurance	966	285	141
Other	6,828	4,896	4,227
Total noninterest expense	60,494	47,285	44,967
Income before income tax expense	41,946	20,660	19,102
Provision (benefit) for income tax expense			
Current	15,601	4,068	8,582
Deferred	(4,351)	(92)	(4,482)
Total income taxes	11,250	3,976	4,100

Net Income	\$ 30,696	\$ 16,684	\$ 15,002
Earnings per common share – basic	\$ 2.21	\$ 1.22	\$ 1.11
Earnings per common share – diluted	\$ 2.16	\$ 1.18	\$ 1.07
Dividends declared per common share	\$ 0.60	\$ 0.50	\$ 0.47

The accompanying notes are an integral part of these consolidated financial statements.

SOUTHSIDE BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS'  
EQUITY

(in thousands, except share  
amounts)

	Compre-hensive Income	Common Stock	Paid In Capital	Retained Earnings	Treasury Stock	Accu- mulated Other Compre- hensive Income (Loss)	Total Share- holders' Equity
Balance at December 31, 2005		\$ 16,633	\$ 87,962	\$ 32,054	\$ (22,850)	\$ (4,509)	\$ 109,290
Net Income	\$ 15,002			15,002			15,002
Other comprehensive loss, net of tax							
Unrealized losses on securities, net of reclassification adjustment	(1,883)					(1,883)	(1,883)
Minimum pension liability adjustment	298					298	298
Comprehensive income	\$ 13,417						
Adjustment to initially apply SFAS 158, net of tax						(8,430)	(8,430)
Common stock issued (186,658 shares)		233	1,517				1,750
Stock compensation expense			27				27
Tax benefit of incentive stock options			252				252
Dividends paid on common stock				(5,702)			(5,702)
Stock dividend		728	10,978	(11,706)			—
Balance at December 31, 2006		17,594	100,736	29,648	(22,850)	(14,524)	110,604
Net Income	\$ 16,684			16,684			16,684
Other comprehensive							

income, net of tax							
Unrealized gains on securities, net of reclassification adjustment	8,691				8,691		8,691
Adjustment to net periodic benefit cost	1,126				1,126		1,126
Comprehensive income	\$ 26,501						
Common stock issued (168,543 shares)		211	1,430				1,641
Stock compensation expense			27				27
Tax benefit of incentive stock options			154				154
Dividends paid on common stock				(6,466)			(6,466)
Purchase of 6,120 shares of common stock					(133)		(133)
Stock dividend		776	12,903	(13,679)			—
Balance at December 31, 2007		18,581	115,250	26,187	(22,983)	(4,707)	132,328
Net Income	\$ 30,696			30,696			30,696
Other comprehensive income, net of tax							
Unrealized gains on securities, net of reclassification adjustment	10,663				10,663		10,663
Adjustment to net periodic benefit cost	(7,052)				(7,052)		(7,052)
Comprehensive income	\$ 34,307						
Common stock issued (231,749 shares)		290	1,794				2,084
Stock compensation expense			7				7
Tax benefit of incentive stock options			639				639
Cumulative effect of adoption of a new accounting				(351)			(351)

principle on January 1, 2008						
Dividends paid on common stock			(8,265)			(8,265)
Purchase of 6,713 shares of common stock				(132)		(132)
Stock dividend	824	13,422	(14,246)			—
Balance at December 31, 2008	\$ 19,695	\$ 131,112	\$ 34,021	\$ (23,115)	\$ (1,096)	\$ 160,617

The accompanying notes are an integral part of these consolidated financial statements.

SOUTHSIDE BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOW  
(in thousands)

	Years Ended December 31,		
	2008	2007	2006
<b>OPERATING ACTIVITIES:</b>			
Net income	\$ 30,696	\$ 16,684	\$ 15,002
Adjustments to reconcile net income to net cash provided by operations:			
Depreciation	2,458	2,255	2,275
Amortization of premium	7,148	4,952	5,741
Accretion of discount and loan fees	(4,483)	(2,667)	(2,089)
Provision for loan losses	13,675	2,351	1,080
Stock compensation expense	7	27	27
Increase in interest receivable	(4,561)	(1,113)	(806)
(Increase) decrease in other assets	(1,596)	2,405	(3,436)
Net change in deferred taxes	(378)	(532)	(292)
Increase in interest payable	468	259	931
(Decrease) increase in other liabilities	(5,324)	(1,644)	1,104
Decrease in loans held for sale	2,850	548	372
Gain on sale of securities available for sale	(12,334)	(897)	(743)
Loss (gain) on sale of assets	77	(41)	5
Impairment of other real estate owned	-	13	-
Earnings allocated to minority interest	142	(2)	-
Net cash provided by operating activities	28,845	22,598	19,171
<b>INVESTING ACTIVITIES:</b>			
Proceeds from sales of investment securities available for sale	137,826	25,202	52,640
Proceeds from sales of mortgage-backed securities available for sale	449,537	90,323	75,354
Proceeds from maturities of investment securities available for sale	86,790	95,890	24,460
Proceeds from maturities of mortgage-backed securities available for sale	127,008	102,584	107,029
Proceeds from maturities of mortgage-backed securities held to maturity	33,613	37,481	35,806
Proceeds from maturities of investment securities held to maturity	-	900	-
Proceeds from redemption of FHLB and FRB stock	897	11,206	4,457



Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Proceeds from sale of other investments	–	44	–
Purchases of investment securities available for sale	(381,801)	(130,113)	(55,155)
Purchases of investment securities held to maturity	–	–	(1,348)
Purchases of mortgage-backed securities available for sale	(867,793)	(254,613)	(237,001)
Purchases of mortgage-backed securities held to maturity	(1,664)	(2,180)	(41,282)
Purchases of FHLB stock and other investments	(20,454)	(5,686)	(1,346)
Net increase in loans	(69,149)	(96,898)	(81,248)
Net cash paid in acquisition	–	(32,030)	–
Purchases of premises and equipment	(5,315)	(4,581)	(1,306)
Proceeds from sales of premises and equipment	384	–	1
Proceeds on bank owned life insurance	713	–	–
Proceeds from sales of other real estate owned	515	334	514
Proceeds from sales of repossessed assets	3,465	439	426
Net cash used in investing activities	(505,428)	(161,698)	(117,999)

(continued)

SOUTHSIDE BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOW (continued)  
(in thousands)

	Years Ended December 31,		
	2008	2007	2006
<b>FINANCING ACTIVITIES:</b>			
Net increase in demand and savings accounts	95,928	114,612	38,864
Net (decrease) increase in certificates of deposit	(71,174)	32,183	132,636
Net increase (decrease) in federal funds purchased and repurchase agreements	3,606	(4,901)	3,275
Proceeds from FHLB advances	15,498,447	7,908,163	7,456,291
Repayment of FHLB advances	(15,053,612)	(7,921,744)	(7,525,355)
Proceeds from issuance of long-term debt	–	36,083	–
Net capital contributions from minority interest investment in consolidated entities	–	500	–
Net capital distributions to minority interest investment in consolidated entities	(168)	–	–
Tax benefit of incentive stock options	639	154	252
Purchase of common stock	(132)	(133)	–
Proceeds from the issuance of common stock	2,084	1,641	1,750
Dividends paid	(8,265)	(6,466)	(5,702)
Net cash provided by financing activities	467,353	160,092	102,011
Net (decrease) increase in cash and cash equivalents	(9,230)	20,992	3,183
Cash and cash equivalents at beginning of year	76,004	55,012	51,829
Cash and cash equivalents at end of year	\$ 66,774	\$ 76,004	\$ 55,012

**SUPPLEMENTAL DISCLOSURES FOR CASH FLOW INFORMATION:**

Interest paid	\$ 59,895	\$ 61,603	\$ 54,353
Income taxes paid	\$ 11,525	\$ 4,200	\$ 3,450

**SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING AND FINANCING ACTIVITIES:**

Acquisition of other repossessed assets and real estate through foreclosure	\$ 6,078	\$ 741	\$ 1,220
Adjustment to initially apply SFAS 158	\$ –	\$ –	\$ 6,276
Adjustment to pension liability	\$ 11,025	\$ (1,707)	\$ (451)
Payment of 5% stock dividend	\$ 14,246	\$ 13,679	\$ 11,706
Unsettled trades to purchase securities	\$ –	\$ (6,141)	\$ –

We purchased all of the common stock of FWBS for \$37.0 million during 2007. In conjunction with the acquisition, liabilities were assumed as follows:

Fair value of assets acquired	\$ –	\$ 152,344	\$ –
-------------------------------	------	------------	------

Cash paid for the common stock		–	(36,956)	–
Liabilities assumed	\$	–	\$ 115,388	\$ –

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO FINANCIAL STATEMENTS

Southside Bancshares,

Inc. and Subsidiaries

1. SUMMARY OF SIGNIFICANT ACCOUNTING AND REPORTING POLICIES

The significant accounting and reporting policies of Southside Bancshares, Inc. (the "Company"), and its wholly owned subsidiaries, Southside Delaware Financial Corporation, Southside Bank ("Southside Bank"), FWBS, Fort Worth Bancorporation, Inc., and the nonbank subsidiary, are summarized below.

**Organization and Basis of Presentation.** The consolidated financial statements include the accounts of Southside Bancshares, Inc., Southside Delaware Financial Corporation, Southside Bank, Southside Financial Group and the nonbank subsidiaries. We offer a full range of financial services to commercial, industrial, financial and individual customers. All significant intercompany accounts and transactions are eliminated in consolidation. The preparation of these consolidated financial statements in conformity with United States generally accepted accounting principles ("GAAP") requires the use of management's estimates. These estimates are subjective in nature and involve matters of judgment. Actual amounts could differ from these estimates.

**Cash Equivalents.** Cash equivalents, for purposes of reporting cash flow, include cash, amounts due from banks and federal funds sold.

**Basic and Diluted Earnings per Common Share.** Basic earnings per common share is based on net income divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of stock options granted using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in "Note 3 – Earnings Per Share."

**Comprehensive Income.** Comprehensive income includes all changes in shareholders' equity during a period, except those resulting from transactions with shareholders. Besides net income, other components of comprehensive income include the after tax effect of changes in the fair value of securities available for sale and changes in the funded status of defined benefit retirement plans. Comprehensive income is reported in the accompanying consolidated statements of changes in shareholders' equity and in "Note 4 – Comprehensive Income (Loss)."

**Loans.** All loans are stated at principal outstanding net of unearned discount and other deferred expenses or fees. Interest income on loans is recognized using the level yield method. Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any unamortized deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans. A loan is considered impaired, based on current information and events, if it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Substantially all of our impaired loans are collateral-dependent, and as such, are measured for impairment based on the fair value of the collateral.

**Loans Acquired Through Transfer.** Loans acquired through the completion of a transfer, including loans acquired in a business combination, that have evidence of deterioration of credit quality since origination and for which it is probable, at acquisition, that we will be unable to collect all contractually required payment receivable are initially recorded at fair value (as determined by the present value of expected future cash flows) with no valuation allowance. The difference between the undiscounted cash flows expected at acquisition and the investment in the loan, or the "accretable yield," is recognized as interest income on a level-yield method over the life of the loan. Contractually required payments for interest and principal that exceed the undiscounted cash flows expected at acquisition, or the

“non-accretable difference,” are not recognized as a yield adjustment or as a loss accrual or a valuation allowance. Increases in expected cash flows subsequent to the initial investment are recognized prospectively through adjustment of the yield on the loan over its remaining life. Decreases in expected cash flows are recognized as impairment. Valuation

allowances on these impaired loans reflect only losses incurred after the acquisition (meaning the present value of all cash flows expected at acquisition that ultimately are not to be received).

**Loans Held For Sale.** Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by aggregate outstanding commitments from investors or current investor yield requirements. Net unrealized losses are recognized through a valuation allowance by charges to income.

Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price and the carrying value of the related mortgage loans sold.

**Loan Fees.** We treat loan fees, net of direct costs, as an adjustment to the yield of the related loan over its term.

**Allowance for Loan Losses.** An allowance for loan losses is provided through charges to income in the form of a provision for loan losses. Loans which management believes are uncollectible are charged against this account with subsequent recoveries, if any, credited to the account. The amount of the allowance for loan losses is determined by management's evaluation of the quality and inherent risks in the loan portfolio, economic conditions and other factors which warrant current recognition.

**Nonaccrual Loans.** A loan is placed on nonaccrual when principal or interest is contractually past due 90 days or more unless, in the determination of management, the principal and interest on the loan are well collateralized and in the process of collection. In addition, a loan is placed on nonaccrual when, in the opinion of management, the future collectibility of interest and principal is in serious doubt. When classified as nonaccrual, accrued interest receivable on the loan is reversed and the future accrual of interest is suspended. Payments of contractual interest are recognized as income only to the extent that full recovery of the principal balance of the loan is reasonably certain.

**Other Real Estate Owned.** Other Real Estate Owned ("OREO") includes real estate acquired in full or partial settlement of loan obligations. OREO is carried at the lower of (1) the recorded amount of the loan for which the foreclosed property previously served as collateral or (2) the fair market value of the property net of estimated selling costs. Prior to foreclosure, the recorded amount of the loan is written down, if necessary, to the appraised fair market value of the real estate to be acquired, less selling costs, by charging the allowance for loan losses. Any subsequent reduction in fair market value is charged to results of operations through the Allowance for Losses on OREO account. Costs of maintaining and operating foreclosed properties are expensed as incurred. Expenditures to complete or improve foreclosed properties are capitalized only if expected to be recovered; otherwise, they are expensed.

**Securities.** We use the specific identification method to determine the basis for computing realized gain or loss. We account for debt and equity securities as follows:

**Held to Maturity ("HTM").** Debt securities that management has the positive intent and ability to hold until maturity are classified as HTM and are carried at their remaining unpaid principal balance, net of unamortized premiums or unaccreted discounts. Premiums are amortized and discounts are accreted using the level interest yield method over the estimated remaining term of the underlying security.

**Available for Sale ("AFS").** Debt and equity securities that will be held for indefinite periods of time, including securities that may be sold in response to changes in market interest or prepayment rates, needs for liquidity and changes in the availability of and the yield of alternative investments are classified as AFS. These assets are carried at market value. Market value is determined using published quotes as of the close of business. If quoted market prices are not available, fair values are based on quoted market prices for similar securities or estimates from independent pricing services. Unrealized gains and losses on AFS securities are excluded from earnings and reported net of tax in Accumulated Other Comprehensive Income until realized.



Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of HTM and AFS securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Securities with limited marketability, such as stock in the FHLB, are carried at cost and assessed for other-than-temporary impairment.

**Premises and Equipment.** Bank premises and equipment are stated at cost, net of accumulated depreciation. Depreciation is computed on a straight line basis over the estimated useful lives of the related assets. Useful lives are estimated to be 15 to 40 years for premises and three to 10 years for equipment. Leasehold improvements are generally depreciated over the lesser of the term of the respective leases or the estimated useful lives of the improvements. Maintenance and repairs are charged to income as incurred while major improvements and replacements are capitalized.

**Goodwill and Other Intangibles.** Intangible assets consist primarily of core deposits and customer relationships. Intangible assets with definite useful lives are amortized on an accelerated basis over their estimated life. Goodwill and intangible assets that have indefinite useful lives are subject to at least an annual impairment test and more frequently if a triggering event occurs. If any such impairment is determined, a write-down is recorded.

**Repurchase Agreements.** We sell certain securities under agreements to repurchase. The agreements are treated as collateralized financing transactions and the obligations to repurchase securities sold are reflected as a liability in the accompanying consolidated balance sheets. The dollar amount of the securities underlying the agreements remains in the asset account.

**Income Taxes.** We file a consolidated federal income tax return. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of changes in tax rates is recognized in income in the period the change occurs.

**Use of Estimates.** In preparing consolidated financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, assumptions used in the defined benefit plan, the fair values of financial instruments, the status of contingencies are particularly subject to change and significant assumptions used in periodic evaluation of securities for other-than-temporary impairment.

**Fair Value of Financial Instruments.** Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment. In cases where quoted market prices are not available, fair values are based on estimates using present value or other estimation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows.



Stock Options. We adopted the provisions of SFAS 123R, "Share-Based Payment (Revised 2004)," on January 1, 2006 using a modified version of prospective application in accordance with SFAS 123R. Among other things, SFAS 123R eliminates the ability to account for stock-based compensation using Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related

interpretations and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the date of the grant.

**Loss Contingencies.** Loss contingencies, including claims and legal actions arising in the ordinary course of business are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

**Trust Assets.** Assets of our trust department, other than cash on deposit at Southside Bank, are not included in the accompanying financial statements because they are not our assets.

**General.** Certain prior period amounts have been reclassified to conform to current year presentation and had no impact on net income, equity, or cash flows.

#### Accounting Pronouncements:

##### Statements of Financial Accounting Standards ("SFAS")

SFAS No. 141, "Business Combinations (Revised 2007)." SFAS 141R replaces SFAS 141, "Business Combinations," and applies to all transactions and other events in which one entity obtains control over one or more other businesses. SFAS 141R requires an acquirer, upon initially obtaining control of another entity, to recognize the assets, liabilities and any non-controlling interest in the acquiree at fair value as of the acquisition date. Contingent consideration is required to be recognized and measured at fair value on the date of acquisition rather than at a later date when the amount of that consideration may be determinable beyond a reasonable doubt. This fair value approach replaces the cost-allocation process required under SFAS 141 whereby the cost of an acquisition was allocated to the individual assets acquired and liabilities assumed. Under SFAS 141R, the requirements of SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities," would have to be met in order to accrue for a restructuring plan in purchase accounting. Pre-acquisition contingencies are to be recognized at fair value, unless it is a non-contractual contingency that is not likely to materialize, in which case, nothing should be recognized in purchase accounting and, instead, that contingency would be subject to the probable and estimable recognition criteria of SFAS 5, "Accounting for Contingencies." SFAS 141R is expected to have a significant impact on our accounting for business combinations closing on or after January 1, 2009.

SFAS No. 160, "Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB Statement No. 51." SFAS 160 amends ARB No. 51, "Consolidated Financial Statements," to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for deconsolidation of a subsidiary. SFAS 160 clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. SFAS 160 is effective for us on January 1, 2009 and is not expected to have a significant impact on our financial statements.

SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of Financial Accounting Standards Board ("FASB") Statement No. 115." SFAS 159, issued by the FASB in February 2007, allows entities to irrevocably elect fair value as the initial and subsequent measurement attribute for certain financial assets and financial liabilities that are not otherwise required to be measured at fair value, with changes in fair value recognized in earnings as they occur. We adopted SFAS 159 on January 1, 2008. We did not identify any financial assets or liabilities for which we elected the fair value option. In future periods, we will consider if, or to what extent,

we will elect to use the fair value option to value our financial assets and liabilities.

SFAS No. 157, "Fair Value Measurements." SFAS 157 defines fair value, establishes a framework for measuring fair value in GAAP, and expands disclosures about fair value measurements. We adopted SFAS 157 on January 1, 2008, and it did not have a material impact on our consolidated financial statements. The application of SFAS 157 in situations where the market for a financial asset is not active

was clarified by the issuance of FASB Staff Position (“FSP”) No. SFAS 157-3, “Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active,” in October 2008. FSP No. SFAS 157-3 became effective for our interim financial statements as of September 30, 2008 and did not significantly impact the methods by which we determine the fair value of our financial assets.

#### FASB Staff Positions (“FSP”)

FSP No. FAS 140-4 and FIN 46(R)-8, “Disclosure by Public Entities (Enterprises) about Transfers of Financial Assets and Interests in Variable Interest Entities.” On December 11, 2008 the FASB issued FSP 140-4 and FIN 46(R)-8, which requires additional disclosure regarding Transfers of Financial Assets and Variable Interest Entities. FSP 140-4 and FIN 46(R)-8 became effective for the first interim or annual reporting period ending after December 15, 2008. We do not securitize our loans or other financial assets, therefore, the portion of FSP in relation to FAS 140-4 did not have a material impact on our consolidated financial statements. We included additional disclosure in relation to our variable interest entity in our consolidated financial statements. We adopted FSP No. FAS 140-4 and FIN 46(R)-8 as of December 31, 2008. The adoption did not have a material impact on our consolidated financial statements.

FSP No. 132(R)-1, “Employers’ Disclosures about Postretirement Benefit Plan Assets.” FSP 132(R)-1 provides guidance related to an employer’s disclosures about plan assets of defined benefit pension or other postretirement benefit plans. Under FSP 132(R)-1, disclosures should provide users of financial statements with an understanding of how investment allocation decisions are made, the factors that are pertinent to an understanding of investment policies and strategies, the major categories of plan assets, the inputs and valuation techniques used to measure the fair value of plan assets, the effect of fair value measurements using significant unobservable inputs on changes in plan assets for the period and significant concentrations of risk within plan assets. The disclosures required by FSP 132(R)-1 will be included in our consolidated financial statements beginning with the financial statements for the year-ended December 31, 2009.

FSP No. EITF 99-20-1, "Amendments to the Impairment and Interest Income Measurement Guidance of EITF Issue No. 99-20." On January 12, 2009, the FASB issued FSP No. EITF 99-20-1. FSP EITF 99-20-1 changed the guidance for the determination of whether an impairment of certain non-investment grade, beneficial interests in securitized financial assets is considered other-than-temporary. The adoption of FSP EITF 99-20-1, effective December 31, 2008, was applied and considered during management's December 31, 2008 other-than-temporary impairment analysis and conclusion.

#### Emerging Issues Task Force Consensuses

In September 2006, the Emerging Issues Task Force (“EITF”) reached a final consensus on Issue 06-4, “Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements.” EITF 06-4 requires that for a split-dollar life insurance arrangement, an employer should recognize a liability for future benefits in accordance with SFAS 106, “Employers' Accounting for Postretirement Benefits Other Than Pensions.” Under the guidance, the purchase of an endorsement type policy does not constitute a settlement since the policy does not qualify as nonparticipating because the policyholders are subject to the favorable and unfavorable experience of the insurance company. EITF 06-4 is effective for fiscal years beginning after December 15, 2007. We adopted EITF 06-4 as of January 1, 2008 as a change in accounting principle through a cumulative-effect adjustment to retained earnings. The amount of the adjustment was \$351,000.

#### SEC Staff Accounting Bulletins (“SAB”)

SAB No. 109, “Written Loan Commitments Recorded at Fair Value Through Earnings.” SAB No. 109 supersedes SAB 105, “Application of Accounting Principles to Loan Commitments,” and indicates that the expected net future cash

flows related to the associated servicing of the loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The guidance in SAB 109 became effective on January 1, 2008 and did not have a material impact on our financial statements.

## 2. MERGERS AND ACQUISITIONS

The acquisition described below was accounted for as a purchase transaction in accordance with SFAS No. 141, "Business Combinations" with all cash consideration funded through the issuance of \$36.1 million of junior subordinated debentures. The purchase price has been allocated to the underlying assets and liabilities based on estimated fair values at the date of acquisition. The operating results of the acquired company are included with our results of operations since their date of acquisition.

Fort Worth Bancshares, Inc. On October 10, 2007, we acquired Fort Worth Bancshares, Inc. ("FWBS") and its wholly owned subsidiaries, Fort Worth Bancorporation, Inc. and Fort Worth National Bank ("FWNB"). FWBS was a privately-held bank holding company located in Fort Worth, Texas. We purchased all of the outstanding shares for approximately \$37.0 million. The purchase price includes \$36.7 million in cash and approximately \$0.3 million in acquisition-related costs.

The total purchase price paid for the acquisition of FWBS was allocated based on the estimated fair values of the assets acquired and liabilities assumed, as of the acquisition date, as set forth below (in thousands).

	FWBS
Cash and cash equivalents	\$ 4,926
Securities available for sale	5,544
FHLB stock and other investments	946
Loans	105,605
Premises and equipment	5,282
Core deposit intangible asset	2,047
Goodwill	21,639
Other assets	6,355
Deposits	(100,930)
Other borrowings	(11,858)
Other liabilities	(2,600)
	\$ 36,956

With this acquisition, Tarrant County became our second largest lending market and third largest deposit market.

## 3. EARNINGS PER SHARE

Earnings per share on a basic and diluted basis as required by SFAS No. 128, "Earnings Per Share" ("SFAS 128"), has been adjusted to give retroactive recognition to stock splits and stock dividends and is calculated as follows (in thousands, except per share amounts):

	Years Ended December 31,		
	2008	2007	2006
Basic Earnings and Shares:			
Net Income	\$ 30,696	\$ 16,684	\$ 15,002
Weighted-average basic shares outstanding	13,891	13,711	13,519
Basic Earnings Per Share:			
Net Income	\$ 2.21	\$ 1.22	\$ 1.11
Diluted Earnings and Shares:			
Net Income	\$ 30,696	\$ 16,684	\$ 15,002
Weighted-average basic shares outstanding	13,891	13,711	13,519
Add: Stock options	309	406	519
Weighted-average diluted shares outstanding	14,200	14,117	14,038
Diluted Earnings Per Share:			
Net Income	\$ 2.16	\$ 1.18	\$ 1.07

For the years ended December 31, 2008, 2007 and 2006, there were no antidilutive options.

## 4. COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) as required by SFAS No. 130, "Reporting Comprehensive Income" ("SFAS 130") are as follows (in thousands):

	Year Ended December 31, 2008		
	Before-Tax Amount	Tax (Expense) Benefit	Net-of-Tax Amount
Unrealized gains on securities:			
Unrealized holding gains arising during period	\$ 28,805	\$ (10,125)	\$ 18,680
Less: reclassification adjustment for gains realized in net income	12,334	(4,317)	8,017
Net unrealized gains on securities	16,471	(5,808)	10,663
Change in pension plans	(11,025)	3,973	(7,052)
Other comprehensive income	\$ 5,446	\$ (1,835)	\$ 3,611
	Year Ended December 31, 2007		
	Before-Tax Amount	Tax (Expense) Benefit	Net-of-Tax Amount
Unrealized gains on securities:			
Unrealized holding gains arising during period	\$ 14,064	\$ (4,781)	\$ 9,283
Less: reclassification adjustment for gains realized in net income	897	(305)	592
Net unrealized gains on securities	13,167	(4,476)	8,691
Change in pension plans	1,707	(581)	1,126
Other comprehensive income	\$ 14,874	\$ (5,057)	\$ 9,817
	Year Ended December 31, 2006		
	Before- Tax Amount	Tax (Expense) Benefit	Net-of-Tax Amount
Unrealized losses on securities:			
Unrealized holding losses arising during period	\$ (2,110)	\$ 717	\$ (1,393)
Less: reclassification adjustment for gains realized in net income	743	(253)	490
Net unrealized losses on securities	(2,853)	970	(1,883)
Change in pension plans	451	(153)	298
Other comprehensive loss	\$ (2,402)	\$ 817	\$ (1,585)

The components of accumulated other comprehensive loss as of December 31, 2008 and 2007, are reflected in the table below (in thousands):

Years Ended December	
31,	
2008	2007



Unrealized gains on AFS securities	\$	13,499	\$	2,836
Net unfunded liability for defined benefit plans		(14,595)		(7,543)
Total	\$	(1,096)	\$	(4,707)

97

---

## 5. CASH AND DUE FROM BANKS

We are required to maintain cash reserve balances with the Federal Reserve Bank. The reserve balances were \$250,000 as of December 31, 2008 and 2007.

## 6. SECURITIES

The amortized cost and estimated market value of investment and mortgage-backed securities as of December 31, 2008 and 2007, are reflected in the tables below (in thousands):

December 31, 2008	Amortized Cost	AVAILABLE FOR SALE		Estimated Market Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Investment Securities:				
U.S. Treasury	\$ 5,008	\$ 23	\$ -	\$ 5,031
Government Sponsored Enterprise Debentures	60,325	227	1	60,551
State and Political Subdivisions	203,052	10,154	1,612	211,594
Other Stocks and Bonds	6,711	-	5,509	1,202
Mortgage-backed Securities:				
U.S. Government Agencies	166,123	2,405	229	168,299
Government Sponsored Enterprises	841,737	17,984	1,507	858,214
Total	\$ 1,282,956	\$ 30,793	\$ 8,858	\$ 1,304,891

December 31, 2008	Amortized Cost	HELD TO MATURITY		Estimated Market Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Investment Securities:				
Other Stocks and Bonds	\$ 478	\$ 9	\$ -	\$ 487
Mortgage-backed Securities:				
U.S. Government Agencies	22,778	300	-	23,078
Government Sponsored Enterprises	134,509	1,890	26	136,373
Total	\$ 157,765	\$ 2,199	\$ 26	\$ 159,938

December 31, 2007	Amortized Cost	AVAILABLE FOR SALE		Estimated Market Value
		Gross Unrealized Gains	Gross Unrealized Losses	
Investment Securities:				
U.S. Treasury	\$ 4,880	\$ 8	\$ 2	\$ 4,886
Government Sponsored Enterprise Debentures	31,764	3	8	31,759
State and Political Subdivisions	64,868	1,599	223	66,244
Other Stocks and Bonds	7,586	-	547	7,039

Mortgage-backed Securities:				
U.S. Government Agencies	88,937	1,234	451	89,720
Government Sponsored Enterprises	628,768	5,847	1,555	633,060
Other Private Issues	4,773	–	–	4,773
Total	\$ 831,576	\$ 8,691	\$ 2,786	\$ 837,481

December 31, 2007	Amortized Cost	HELD TO MATURITY		Estimated Market Value
		Gross Unrealized Gains	Gross Unrealized Losses	
<b>Investment Securities:</b>				
Other Stocks and Bonds	\$ 475	\$ 2	\$ -	\$ 477
<b>Mortgage-backed Securities:</b>				
U.S. Government Agencies	25,965	36	58	25,943
Government Sponsored Enterprises	164,000	501	531	163,970
<b>Total</b>	<b>\$ 190,440</b>	<b>\$ 539</b>	<b>\$ 589</b>	<b>\$ 190,390</b>

The following table represents the unrealized loss on securities for the years ended December 31, 2008 and 2007 (in thousands):

	Less Than 12 Months Unrealized		More Than 12 Months Unrealized		Total Unrealized	
	Fair Value	Loss	Fair Value	Loss	Fair Value	Loss
As of December 31, 2008:						
<b>Available for Sale</b>						
Government Sponsored Enterprise Debentures	\$ 29,999	\$ 1	\$ -	\$ -	\$ 29,999	\$ 1
State and Political Subdivisions	45,686	1,496	1,193	116	46,879	1,612
Other Stocks and Bonds	253	89	949	5,420	1,202	5,509
Mortgage-Backed Securities	116,616	1,517	17,174	219	133,790	1,736
<b>Total</b>	<b>\$ 192,554</b>	<b>\$ 3,103</b>	<b>\$ 19,316</b>	<b>\$ 5,755</b>	<b>\$ 211,870</b>	<b>\$ 8,858</b>
<b>Held to Maturity</b>						
Mortgage-Backed Securities	\$ 1,212	\$ 1	\$ 4,540	\$ 25	\$ 5,752	\$ 26
<b>Total</b>	<b>\$ 1,212</b>	<b>\$ 1</b>	<b>\$ 4,540</b>	<b>\$ 25</b>	<b>\$ 5,752</b>	<b>\$ 26</b>

As of December 31, 2007:

<b>Available for Sale</b>						
U.S. Treasury	\$ 394	\$ 2	\$ -	\$ -	\$ 394	\$ 2
<b>Government Sponsored</b>						
Enterprise Debentures	13,237	8	-	-	13,237	8
State and Political Subdivisions	537	29	12,918	194	13,455	223
Other Stocks and Bonds	3,332	254	3,707	293	7,039	547
Mortgage-Backed Securities	71,071	154	146,458	1,852	217,529	2,006
<b>Total</b>	<b>\$ 88,571</b>	<b>\$ 447</b>	<b>\$ 163,083</b>	<b>\$ 2,339</b>	<b>\$ 251,654</b>	<b>\$ 2,786</b>
<b>Held to Maturity</b>						
Mortgage-Backed Securities	\$ 10,975	\$ 29	\$ 74,568	\$ 560	\$ 85,543	\$ 589

Total	\$	10,975	\$	29	\$	74,568	\$	560	\$	85,543	\$	589
-------	----	--------	----	----	----	--------	----	-----	----	--------	----	-----

Declines in the fair value of HTM and AFS securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

The turmoil in the capital markets had a significant impact on our estimate of fair value for certain of our securities. We believe the market values for those securities (discussed below) are reflective of illiquidity

as opposed to credit impairment. At December 31, 2008, we have in AFS Other Stocks and Bonds, \$6.0 million cost basis in pooled trust preferred securities (“TRUPs”). Those securities are structured products with cash flows dependent upon securities issued by U.S. financial institutions, including banks and insurance companies. Our estimate of fair value at December 31, 2008 is approximately \$646,000 and reflects the market illiquidity. We performed detailed cash flow modeling for each TRUP using an industry accepted model. Prior to loading the required assumptions into the model we reviewed the financial condition of each of the issuing banks that had not deferred or defaulted as of December 31, 2008. In addition a base deferral assumption and pessimistic deferral assumption was assigned to each issuing bank based on the category in which it fell. Our analysis of the underlying cash flows contemplated various default, deferral and recovery scenarios, and based on that detailed analysis we have concluded that there is no other-than-temporary impairment at December 31, 2008. Management considered other qualitative factors, which included the credit rating and the severity and duration of the mark-to-market loss. After considering these qualitative factors, management believes the quantitative factors, including the detailed review of the collateral and cash flow modeling outweigh the qualitative factors to support the conclusion that there is no other-than-temporary impairment at December 31, 2008. To the best of management’s knowledge, there were no securities in our investment and mortgage-backed securities portfolio at December 31, 2008 with an other-than-temporary impairment. We will continue to update our assumptions and the resulting analysis each reporting period to reflect changing market conditions.

During 2007, management determined that \$4.8 million of whole loan mortgage-backed securities, that represented the only nonagency collateralized mortgage-backed securities, had an other-than-temporary impairment due to credit concerns at December 31, 2007. The impairment charge recognized was \$58,000 and was reflected in gain (loss) on securities available for sale for the year ended December 31, 2007.

Management has the ability and intent to hold the securities classified as HTM until they mature, at which time we will receive full value for the securities. Furthermore, as of December 31, 2008, management also had the ability and intent to hold the securities classified as AFS for a period of time sufficient for a recovery of cost. The unrealized losses are largely due to increases in market interest rates over the yields available at the time the underlying securities were purchased. The fair value is expected to recover as the bonds approach their maturity date or repricing date or if market yields for such investments decline. Management does not believe any of the securities are impaired due to reasons of credit quality.

Interest income recognized on AFS and HTM securities for the years presented:

	Years Ended December 31,		
	2008	2007	2006
	(in thousands)		
U.S. Treasury	\$ 115	\$ 715	\$ 1,042
U.S. Government Agencies	690	671	337
State and Political Subdivisions	5,414	2,692	2,727
Other Stocks and Bonds	414	614	531
Mortgage-backed Securities	55,470	43,767	44,401
Total interest income on securities	\$ 62,103	\$ 48,459	\$ 49,038

There were no securities transferred from AFS to HTM during 2007 and 2008. There were no sales from the HTM portfolio during the years ended December 31, 2008, 2007 or 2006. There were \$157.8 million and \$190.4 million of securities classified as HTM for the years ended December 31, 2008 and 2007, respectively.

Of the \$12.3 million in net securities gains from the AFS portfolio in 2008, there were \$12.5 million in realized gains and \$0.2 million in realized losses. Of the \$0.9 million in net securities gains from the AFS portfolio in 2007, there were \$1.0 million in realized gains and \$0.1 million in realized losses. Of the \$0.7

100

---

million in net securities gains from the AFS portfolio in 2006, there were \$1.6 million in realized gains and \$0.9 million in realized losses.

The amortized cost and fair value of securities at December 31, 2008, are presented below by contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations. Mortgage-backed securities are presented in total by category due to the fact that mortgage-backed securities typically are issued with stated principal amounts, and the securities are backed by pools of mortgages that have loans with varying maturities. The characteristics of the underlying pool of mortgages, such as fixed-rate or adjustable-rate, as well as prepayment risk, are passed on to the certificate holder. The term of a mortgage-backed pass-through security thus approximates the term of the underlying mortgages and can vary significantly due to prepayments.

	December 31, 2008	
	Amortized Cost	Fair Value
	(in thousands)	
Available for sale securities:		
Investment Securities		
Due in one year or less	\$ 67,490	\$ 67,743
Due after one year through five years	13,739	13,953
Due after five years through ten years	22,532	22,616
Due after ten years	171,335	174,066
	275,096	278,378
Mortgage-backed securities	1,007,860	1,026,513
Total	\$ 1,282,956	\$ 1,304,891

	Amortized	
	Cost	Fair Value
	(in thousands)	
Held to maturity securities:		
Investment Securities		
Due in one year or less	\$ —	\$ —
Due after one year through five years	—	—
Due after five years through ten years	—	—
Due after ten years	478	487
	478	487
Mortgage-backed securities	157,287	159,451
Total	\$ 157,765	\$ 159,938

Investment and mortgage-backed securities with book values of \$952.6 million and \$496.8 million were pledged as of December 31, 2008 and 2007, respectively, to collateralize FHLB advances, repurchase agreements, public funds and trust deposits or for other purposes as required by law.



Securities with limited marketability, such as FHLB stock and other investments, are carried at cost, which approximates its fair value and assessed for other-than-temporary impairment. These securities have no maturity date.

## 7. LOANS AND ALLOWANCE FOR PROBABLE LOAN LOSSES

Loans in the accompanying consolidated balance sheets are classified as follows:

	December 31, 2008	December 31, 2007
	(in thousands)	
Real Estate Loans:		
Construction	\$ 120,153	\$ 107,397
1-4 family residential	238,693	237,979
Other	184,629	200,148
Commercial loans	165,558	154,171
Municipal loans	134,986	112,523
Loans to individuals	178,530	149,012
Total loans	1,022,549	961,230
Less: Allowance for loan losses	16,112	9,753
Net loans	\$ 1,006,437	\$ 951,477

The following is a summary of the Allowance for Loan Losses and Reserve for Unfunded Loan Commitments for the years ended December 31, 2008, 2007 and 2006:

	Years Ended December 31,		
	2008	2007	2006
	(in thousands)		
Allowance For Loan Losses			
Balance at beginning of year	\$ 9,753	\$ 7,193	\$ 7,090
Provision for loan losses	13,675	2,351	1,080
Allowance for loan losses acquired	-	909	-
Loans charged off	(9,197)	(2,747)	(2,972)
Recoveries of loans charged off	1,881	2,047	1,995
Balance at end of year	\$ 16,112	\$ 9,753	\$ 7,193
Reserve For Unfunded Loan Commitments			
Balance at beginning of year	\$ 50	\$ -	\$ -
Provision for losses on unfunded loan commitments	(43)	50	-
Balance at end of year	\$ 7	\$ 50	\$ -

Nonaccrual loans at December 31, 2008 and 2007 were \$14.3 million and \$2.9 million, respectively. Included in the nonaccrual loans at December 31, 2008 are SFG loans that total \$3.6 million that were restructured and placed in nonaccrual status. Loans with terms modified in troubled debt restructuring at December 31, 2008 and 2007 were \$148,000 and \$225,000, respectively.

For the years ended December 31, 2008 and 2007, the average recorded investment in impaired loans was approximately \$6,458,000 and \$1,749,000, respectively.

The amount of interest recognized on nonaccrual or restructured loans was \$1.1 million, \$102,000 and \$113,000 for the years ended December 31, 2008, 2007 and 2006, respectively. If these loans had been accruing interest at their original contracted rates, related income would have been \$1.8 million, \$231,000 and \$142,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

The following is a summary of our recorded investment in loans (primarily nonaccrual loans) for which impairment has been recognized in accordance with SFAS 114:

	Total	Valuation Allowance (in thousands)	Carrying Value
Real Estate Loans	\$ 7,469	\$ 1,082	\$ 6,387
Loans to Individuals	6,003	2,259	3,744
Commercial Loans	862	171	691
Balance at December 31, 2008	\$ 14,334	\$ 3,512	\$ 10,822

	Total	Valuation Allowance (in thousands)	Carrying Value
Real Estate Loans	\$ 636	\$ 92	\$ 544
Loans to Individuals	2,230	396	1,834
Commercial Loans	170	65	105
Balance at December 31, 2007	\$ 3,036	\$ 553	\$ 2,483

The balances of impaired loans included above with no valuation allowances were approximately \$6,000 and \$14,000 at December 31, 2008 and 2007, respectively.

## 8. PREMISES AND EQUIPMENT

	December 31, 2008	December 31, 2007
	(in thousands)	
Premises	\$ 50,551	\$ 48,149
Furniture and equipment	21,213	18,837
	71,764	66,986
Less: accumulated depreciation	29,042	26,737
Total	\$ 42,722	\$ 40,249

Depreciation expense was \$2.5 million, \$2.3 million and \$2.3 million for the years ended December 31, 2008, 2007 and 2006, respectively.

## 9. GOODWILL AND CORE DEPOSIT INTANGIBLE ASSETS

Goodwill. Goodwill totaled \$22.0 and \$21.6 million at December 31, 2008 and 2007, respectively. We recorded goodwill totaling \$395,000 and \$21.6 million in connection with the acquisition of FWBS as of December 31, 2008 and 2007, respectively. See "Note 2 – Mergers and Acquisition."

We measured our goodwill for impairment at December 31, 2008. As a result of merging FWNB into Southside Bank in the third quarter of 2008, we have identified Southside Bank as the sole operating segment and reporting unit for our impairment assessment.

Step one of the impairment test involves comparing the fair value of the reporting unit which, in our case, is the entire entity, to the carrying value of the reporting unit. If the fair value of the reporting unit is greater than the carrying value of the reporting unit, no additional testing is required. If the fair value of the reporting unit is less than the carrying value of the reporting unit, step two of the impairment test must be

performed. At December 31, 2008, the fair value of the reporting unit was greater than the carrying value of the reporting unit. As a result, we did not record any goodwill impairment for the year ended December 31, 2008.

During the fourth quarter of 2007, we recorded core deposit intangibles totaling \$2.0 million in connection with the acquisition of FWBS. Core deposit intangibles are amortized on an accelerated basis over their estimated lives, which range from four to 10 years. See “Note 2 – Mergers and Acquisitions.”

Core Deposit Intangibles. Core deposit intangible assets were as follows (in thousands):

	Gross Intangible Assets	Accumulated Amortization	Net Intangible Assets
December 31, 2008			
Core deposits	\$ 2,047	\$ (568)	\$ 1,479
	\$ 2,047	\$ (568)	\$ 1,479
December 31, 2007			
Core deposits	\$ 2,047	\$ (122)	\$ 1,925
	\$ 2,047	\$ (122)	\$ 1,925

For the year ended December 31, 2008 and 2007, amortization expense related to intangible assets totaled \$446,000 and \$122,000, respectively. The estimated aggregate future amortization expense for intangible assets remaining as of December 31, 2008 is as follows (in thousands):

2009	\$ 383
2010	319
2011	255
2012	198
2013	146
Thereafter	178
	\$1,479

#### 10. OTHER REAL ESTATE OWNED

For the years ended December 31, 2008, 2007 and 2006, we did not have an allowance for losses on OREO.

For the years ended December 31, 2008 and 2007, the total of OREO was \$318,000 and \$153,000, respectively. OREO is reflected in other assets in our consolidated balance sheets.

For the years ended December 31, 2008, 2007 and 2006, OREO properties expense exceeded income by \$257,000, \$28,000 and \$143,000, respectively.

## 11. INTEREST BEARING DEPOSITS

	December 31, 2008	December 31, 2007
	(in thousands)	
Savings deposits	\$ 60,852	\$ 52,975
Money market demand deposits	108,623	106,415
Platinum money market deposits	163,055	163,310
NOW demand deposits	280,854	228,496
Certificates and other time deposits of \$100,000 or more	288,047	257,095
Certificates and other time deposits under \$100,000	263,877	365,117
Total	\$ 1,165,308	\$ 1,173,408

For the years ended December 31, 2008, 2007 and 2006, interest expense on time deposits of \$100,000 or more was \$10.0 million, \$10.7 million and \$7.8 million, respectively.

At December 31, 2008, the scheduled maturities of certificates and other time deposits are as follows (in thousands):

2009	\$ 468,448
2010	44,476
2011	20,302
2012	14,547
2013 and thereafter	4,151
	\$ 551,924

At December 31, 2008, we had a total of \$40.0 million in short-term brokered CDs that represented 2.6% of our deposits. These brokered CDs mature within the first six months of 2009 and are reflected in the CDs under \$100,000 category. At December 31, 2007, we had \$132.9 million in brokered CDs. We utilized long-term brokered CDs because the brokered CDs better matched overall ALCO objectives at the time of issuance by protecting us with fixed rates should interest rates increase, while providing us options to call the funding should interest rates decrease. Our current policy allows for a maximum of \$150 million in brokered CDs.

The aggregate amount of demand deposit overdrafts that have been reclassified as loans were \$1.6 million and \$1.9 million for December 31, 2008 and 2007, respectively.

## 12. SHORT-TERM BORROWINGS

Information related to short-term borrowings is provided in the table below:

	Years Ended December 31,	
	2008	2007
	(dollars in thousands)	
<b>Federal funds purchased and repurchase agreements</b>		
Balance at end of period	\$ 10,629	\$ 7,023
Average amount outstanding during the period (1)	11,789	4,519
Maximum amount outstanding during the period (3)	16,432	10,250
Weighted average interest rate during the period (2)	3.7%	5.3%
Interest rate at end of period	3.8%	4.7%
<b>FHLB advances</b>		
Balance at end of period	\$ 229,385	\$ 353,792
Average amount outstanding during the period (1)	278,164	272,711
Maximum amount outstanding during the period (3)	367,823	383,059
Weighted average interest rate during the period (2)	3.1%	4.8%
Interest rate at end of period	2.6%	4.1%
<b>Other obligations</b>		
Balance at end of period	\$ 1,857	\$ 2,500
Average amount outstanding during the period (1)	942	772
Maximum amount outstanding during the period (3)	2,500	2,500
Weighted average interest rate during the period (2)	1.6%	5.0%
Interest rate at end of period	-	3.6%

- (1) The average amount outstanding during the period was computed by dividing the total daily outstanding principal balances by the number of days in the period.
- (2) The weighted average interest rate during the period was computed by dividing the actual interest expense by the average balance outstanding during the period.
- (3) The maximum amount outstanding at any month-end during the period.

Southside Bank has four lines of credit for the purchase of federal funds. Three \$15.0 million and one \$10.0 million unsecured lines of credit have been established with Bank of America, Frost Bank, Sterling Bank and TIB – The Independent Bankers Bank, respectively. At December 31, 2008, the amount of additional funding Southside Bank could obtain from FHLB using unpledged securities at FHLB was approximately \$104 million, net of FHLB stock purchases required. There were no federal funds purchased at December 31, 2008 or 2007.

Securities sold under agreements to repurchase are secured by short-term borrowings that typically mature within one year. Securities sold under agreements to repurchase are stated at the amount of cash received in connection with the transaction. Securities sold under agreements to repurchase totaled \$10.6 million at December 31, 2008. There were \$7.0 million sold under agreements to repurchase at December 31, 2007.





## 13. LONG-TERM OBLIGATIONS

	Years Ended December 31,	
	2008	2007
	(dollars in thousands)	
FHLB advances		
Balance at end of period	\$ 655,489	\$ 86,247
Weighted average interest rate during the period (1)	3.8 %	4.6 %
Interest rate at end of period	3.6 %	4.8 %
Long-term debt (2)		
Balance at end of period	\$ 60,311	\$ 60,311
Weighted average interest rate during the period (1)	6.7 %	7.8 %
Interest rate at end of period	5.8 %	7.2 %

Maturities of fixed rate long-term obligations based on scheduled repayments at December 31, 2008 are as follows (in thousands):

	Under 1 Year	Due 1-5 Years	Due 6-10 Years	Over 10 Years	Total
FHLB advances	\$ 2,133	\$ 645,213	\$ 4,858	\$ 3,285	\$ 655,489
Long-term debt	-	-	-	60,311	60,311
Total long-term obligations	\$ 2,133	\$ 645,213	\$ 4,858	\$ 63,596	\$ 715,800

FHLB advances represent borrowings with fixed interest rates ranging from 0.5% to 7.6% and with maturities of one to ten years. FHLB advances are collateralized by FHLB stock, nonspecified real estate loans and mortgage-backed securities.

	Years Ended December 31,	
	2008	2007
	(in thousands)	
Long-term Debt		
Southside Statutory Trust III Due 2033 (3)	\$ 20,619	\$ 20,619
Southside Statutory Trust IV Due 2037 (4)	23,196	23,196
Southside Statutory Trust V Due 2037 (5)	12,887	12,887
Magnolia Trust Company I Due 2035 (6)	3,609	3,609
Total Long-term Debt	\$ 60,311	\$ 60,311

(1) The weighted average interest rate during the period was computed by dividing the actual interest expense by the average balance outstanding during the period.

(2) This long-term debt consists of trust preferred securities that qualify under the risk-based capital guidelines as Tier 1 capital, subject to certain limitations.

(3)

This debt carries an adjustable rate of 4.39875% through March 30, 2009 and adjusts quarterly at a rate equal to three-month LIBOR plus 294 basis points.

- (4) This debt carries a fixed rate of 6.518% through October 30, 2012 and thereafter, adjusts quarterly at a rate equal to three-month LIBOR plus 130 basis points.
- (5) This debt carries a fixed rate of 7.48% through December 15, 2012 and thereafter, adjusts quarterly at a rate equal to three-month LIBOR plus 225 basis points.
- (6) This debt carries an adjustable rate of 3.953% through February 22, 2009 and adjusts quarterly at a rate equal to three-month LIBOR plus 180 basis points.

The long-term debt was \$60.3 million for the years ended December 31, 2008 and 2007. During the third quarter ended September 30, 2007, we issued \$36.1 million of junior subordinated debentures in connection with the issuance of trust preferred securities by our subsidiaries Southside Statutory Trusts IV and V. The \$36.1 million in debentures were issued to fund the purchase of FWBS. In addition, as a result of the acquisition, we assumed \$3.6 million of junior subordinated debentures issued to Magnolia Trust Company I.

#### 14. EMPLOYEE BENEFITS

Southside Bank has a deferred compensation agreement with 18 of its executive officers, which generally provides for payment of an aggregate amount of \$8.4 million over a maximum period of 15 years after retirement or death. Deferred compensation expense was \$1.2 million, \$8,000 and \$83,000 for the years ended December 31, 2008, 2007 and 2006, respectively. For the years ended December 31, 2008 and 2007, the deferred compensation plan liability totaled \$3.5 million and \$2.3 million, respectively.

We provide accident and health insurance for substantially all employees through a self funded insurance program. Our healthcare plan was amended December 2006 to eliminate retiree health insurance for all current employees effective December 31, 2006. Effective July 31, 2007, the healthcare plan no longer provides health insurance coverage for any current retirees. The cost of health care benefits was \$2.6 million, \$3.0 million and \$2.5 million for the years ended December 31, 2008, 2007 and 2006, respectively. There were no retirees participating in the health insurance plan as of December 31, 2008 and 2007.

We have an Employee Stock Ownership Plan (the "ESOP") which covers substantially all employees. Contributions to the ESOP are at the sole discretion of the board of directors. There was \$250,000 contributed to the ESOP for the year ended December 31, 2008. There were no contributions to the ESOP for the years ended December 31, 2007 and 2006. At December 31, 2008 and 2007, 269,291 and 261,104 shares of common stock were owned by the ESOP, respectively. The number of shares has been adjusted as a result of stock splits and stock dividends. These shares are treated as externally held shares for dividend and earnings per share calculations.

We have an officer's long-term disability income policy which provides coverage in the event they become disabled as defined under its terms. Individuals are automatically covered under the policy if they (a) have been elected as an officer, (b) have been an employee of Southside Bank for three years and (c) receive earnings of \$50,000 or more on an annual basis. The policy provides, among other things, that should a covered individual become totally disabled he would receive two-thirds of his current salary, not to exceed \$15,000 per month. The benefits paid out of the policy are limited by the benefits paid to the individual under the terms of our other Company sponsored benefit plans.

We entered into split dollar agreements with eight of our executive officers. The agreements provide we will be the beneficiary of bank owned life insurance ("BOLI") insuring the executives' lives. The agreements provide the executives the right to designate the beneficiaries of the death benefits guaranteed in each agreement. The agreements originally provided for death benefits of an initial aggregate amount of \$4.5 million. The individual amounts are increased annually on the anniversary date of the agreement by inflation adjustment factors ranging from 3% to 5%. As of December 31, 2008, the expected death benefits total \$5.2 million. The agreements also state that before and after the executive's retirement dates, we shall also pay an annual gross-up bonus to the executive in an amount sufficient to enable the executive to pay federal income tax on both the economic benefit and on the gross-up bonus. There was no expense associated with the postretirement liability for the year ended December 31, 2008. The expense required to record the postretirement liability associated with the split dollar postretirement bonuses was \$34,000 for the year ended December 31, 2007.

In September 2006, the EITF reached a final consensus on Issue 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements." EITF 06-4 requires that for a split-dollar life insurance arrangement, an employer should recognize a liability for future benefits in accordance with SFAS 106, "Employers' Account for Postretirement Benefits Other Than Pensions." We adopted EITF 06-4 as of January 1, 2008 as a change in accounting principle through a cumulative-effect adjustment to retained earnings. The amount of the adjustment was \$351,000. For the year ended December 31, 2008, the split-dollar liability totaled \$737,000.

We have a defined benefit pension plan (“the Plan”) pursuant to which participants are entitled to benefits based on final average monthly compensation and years of credited service determined in accordance with plan provisions.

On November 3, 2005, our board of directors approved amendments to the Plan which affected future participation in the Plan and reduced the accrual of future benefits.

Entrance into the Plan by new employees was frozen effective December 31, 2005. Employees hired after December 31, 2005 are not eligible to participate in the plan. All other employees are eligible to participate under the plan on the first day of the month coincident with or next following the first anniversary of hire. Employees are vested upon the earlier of five years credited service or the employee attaining 60 years of age. Benefits are payable monthly commencing on the later of age 65 or the participant's date of retirement. Eligible participants may retire at reduced benefit levels after reaching age 55. We contribute amounts to the pension fund sufficient to satisfy funding requirements of the Employee Retirement Income Security Act.

Plan assets, which consist primarily of marketable equity and debt instruments, are valued using market quotations. Plan obligations and the annual pension expense are determined by independent actuaries and through the use of a number of assumptions. Key assumptions in measuring the plan obligations include the discount rate, the rate of salary increases and the estimated future return on plan assets. In determining the discount rate, we utilized a cash flow matching analysis to determine a range of appropriate discount rates for the defined benefit pension plan and restoration plans. In developing the cash flow matching analysis, we constructed a portfolio of high quality non-callable bonds (rated AA- or better) to match as closely as possible the timing of future benefit payments of the plans at December 31, 2008. Based on this cash flow matching analysis, we were able to determine an appropriate discount rate.

Salary increase assumptions are based upon historical experience and anticipated future management actions. The expected long-term rate of return assumption reflects the average return expected based on the investment strategies and asset allocation on the assets invested to provide for the Plan's liabilities. We considered broad equity and bond indices, long-term return projections, and actual long-term historical Plan performance when evaluating the expected long-term rate of return assumption. At December 31, 2008, the weighted-average actuarial assumptions used to determine the benefit obligation of the Plan were: a discount rate of 6.10%; a long-term rate of return on Plan assets of 7.50%; and assumed salary increases of 4.50%. Material changes in pension benefit costs may occur in the future due to changes in these assumptions. Future annual amounts could be impacted by changes in the number of Plan participants, changes in the level of benefits provided, changes in the discount rates, changes in the expected long-term rate of return, changes in the level of contributions to the Plan and other factors.

Plan assets included 158,915 shares of our stock at December 31, 2008 and 2007. Our stock included in Plan assets was purchased at fair market value. The number of shares has been adjusted as a result of stock splits and stock dividends. During 2008, our underfunded status increased \$5.4 million to an underfunded status of \$5.9 million at December 31, 2008 from an underfunded status of \$520,000 at December 31, 2007.

We have a nonfunded supplemental retirement plan (the "Restoration Plan") for our employees whose benefits under the principal retirement plan are reduced because of compensation deferral elections or limitations under federal tax laws.

We use a measurement date of December 31 for our plans.

	2008		2007	
	Defined Benefit Pension Plan	Restoration Plan	Defined Benefit Pension Plan	Restoration Plan
	(in thousands)			
Change in Projected Benefit Obligation:				
Benefit obligation at end of prior year	\$ 40,246	\$ 2,899	\$ 39,615	\$ 3,050
Service cost	1,240	85	1,330	61
Interest cost	2,424	228	2,313	168
Actuarial loss (gain)	230	857	(1,892)	(300)
Benefits paid	(1,255)	(80)	(1,028)	(80)
Expenses paid	(104)	–	(92)	–
Benefit obligation at end of year	42,781	3,989	40,246	2,899
Change in Plan Assets:				
Fair value of plan assets at end of prior year	39,726	–	34,328	–
Actual return	(7,473)	–	1,518	–
Employer contributions	6,000	80	5,000	80
Benefits paid	(1,255)	(80)	(1,028)	(80)
Expenses paid	(104)	–	(92)	–
Fair value of plan assets at end of year	36,894	–	39,726	–
Funded status at end of year	(5,887)	(3,989)	(520)	(2,899)
Accrued benefit liability recognized	\$ (5,887)	\$ (3,989)	\$ (520)	\$ (2,899)
Accumulated benefit obligation at end of year	\$ 33,555	\$ 2,689	\$ 31,179	\$ 2,185

Amounts related to our defined benefit pension and restoration plans recognized as a component of other comprehensive income (loss) were as follows:

	2008	
	Defined Benefit Pension Plan	Restoration Plan
	(in thousands)	
Recognition of net gain	\$ 417	\$ 152
Recognition of prior service cost	(42)	(2)
Net loss occurring during the year	(10,693)	(857)
Recognition of transition obligation	–	–
	(10,318)	(707)
Deferred tax benefit	3,716	257
Other comprehensive loss, net of tax	\$ (6,602)	\$ (450)





Net amounts recognized in net periodic benefit cost and other comprehensive income (loss) as of December 31, 2008 were as follows:

	2008	
	Defined Benefit Pension Plan	Restoration Plan
	(in thousands)	
Net loss	\$ 417	\$ 152
Prior service credit	(42)	(2)
	375	150
Deferred tax benefit	(131)	(53)
Accumulated other comprehensive loss, net of tax	\$ 244	\$ 97

Amounts recognized as a component of accumulated other comprehensive loss as of December 31, 2008 were as follows:

	2008	
	Defined Benefit Pension Plan	Restoration Plan
	(in thousands)	
Net loss	\$ (21,329)	\$ (1,683)
Prior service credit	548	10
	(20,781)	(1,673)
Deferred tax benefit	7,273	586
Accumulated other comprehensive loss, net of tax	\$ (13,508)	\$ (1,087)

At December 31, 2008 and 2007, the assumptions used to determine the benefit obligation were as follows:

	2008		2007	
	Defined Benefit Pension Plan	Restoration Plan	Defined Benefit Pension Plan	Restoration Plan
Discount rate	6.10%	6.10%	6.25%	6.25%
Compensation increase rate	4.50%	4.50%	4.50%	4.50%



Net periodic pension cost and postretirement benefit cost for the years ended December 31, 2008, 2007 and 2006 included the following components:

	2008	2007	2006
	(in thousands)		
<b>Defined Benefit Pension Plan</b>			
Service cost	\$ 1,240	\$ 1,330	\$ 1,339
Interest cost	2,424	2,313	2,190
Expected return on assets	(2,990)	(2,529)	(2,324)
Net loss amortization	417	483	784
Prior service credit amortization	(42)	(42)	(42)
Net periodic benefit cost	\$ 1,049	\$ 1,555	\$ 1,947
<b>Restoration Plan</b>			
Service cost	\$ 85	\$ 61	\$ 68
Interest cost	228	168	183
Transition obligation recognition	–	3	3
Net loss amortization	152	85	180
Prior service credit amortization	(2)	(2)	(2)
Net periodic benefit cost	\$ 463	\$ 315	\$ 432

For the years ended December 31, 2008, 2007, and 2006, the assumptions used to determine net periodic pension cost and postretirement benefit cost were as follows:

	2008	2007	2006
<b>Defined Benefit Pension Plan</b>			
Discount rate	6.25%	6.05%	5.625%
Expected long-term rate of return on plan assets	7.50%	7.50%	7.875%
Compensation increase rate	4.50%	4.50%	4.50%
<b>Restoration Plan</b>			
Discount rate	6.25%	6.05%	5.625%
Compensation increase rate	4.50%	4.50%	4.50%

The amounts in accumulated other comprehensive loss that are expected to be recognized as components of net periodic benefit cost during 2009 are as follows (in thousands):

	Defined Benefit Pension Plan	Restoration Plan
Net Loss	\$ 1,131	\$ 140
Prior service credit	(42)	(2)
	1,089	138
Deferred tax benefit	(381)	(48)
Other comprehensive loss, net of tax	\$ 708	\$ 90



The asset allocation for the defined benefit pension plan by asset category is as follows:

Asset Category	Percentage of Plan Assets at December 31,	
	2008	2007
Equity securities	51.1%	61.1%
Debt securities	27.8%	26.8%
Cash and cash equivalents	21.1%	12.1%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>

We attempt to invest Plan assets to employ investment strategies that achieve a weighted average target asset allocation of 60% to 70% in equity securities, 30% to 40% in fixed income and approximately 5% to 10% in cash. During the fourth quarter of 2008, we made a contribution of \$3.0 million in cash into the Plan assets. In late December 2007, we made a contribution of \$2.0 million in cash into the Plan assets. This caused the asset category percentages to fall outside the target asset allocations we attempt to stay within as of December 31, 2008 and 2007.

As of December 31, 2008, expected future benefit payments related to our defined benefit pension plan and restoration plan were as follows (in thousands):

	Defined Benefit Pension Plan	Restoration Plan
2009	\$ 1,442	\$ 97
2010	1,565	108
2011	1,635	118
2012	1,880	232
2013	2,051	237
2014 through 2018	13,931	1,577
	<b>\$ 22,504</b>	<b>\$ 2,369</b>

We expect to contribute \$6.0 million to our defined benefit pension plan and \$80,000 to our postretirement benefit plan in 2009.

#### 401(k) Plan

We have a 401(k) defined contribution plan (the "401(k) Plan") covering substantially all employees, who have completed one year of service and are age 21 or older. A participant may elect to defer a percentage of their compensation subject to certain limits based on federal tax laws. For the years ended December 31, 2008, 2007 and 2006, expense attributable to the 401(k) Plan amounted to \$117,000, \$77,000 and \$70,000, respectively.

## Incentive Stock Options

In April 1993, we adopted the Southside Bancshares, Inc. 1993 Incentive Stock Option Plan (the "ISO Plan"), a stock-based incentive compensation plan. The ISO Plan expired March 31, 2003.

A summary of the status of our nonvested options as of December 31, 2008 is as follows:

	Number of Options	Weighted Average Grant- Date Fair Value
Nonvested at beginning of the period	6,030	\$ 4.91
Vested	(6,030)	\$ 4.91
Nonvested at end of period	–	\$ 4.91

For the year ended December 31, 2008 and 2007, we recorded approximately \$7,000 and \$27,000, respectively, of stock-based compensation expense.

As of December 31, 2008, there was no unrecognized compensation cost related to the ISO Plan for nonvested options granted in March 2003. At December 31, 2007, there was \$7,000 of total unrecognized cost.

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes method of option pricing with the following weighted-average assumptions for grants in 2003: dividend yield of 1.93%; risk-free interest rate of 4.93%; expected life of six years; and expected volatility of 28.90%.

Under the ISO Plan, we were authorized to issue shares of common stock pursuant to "Awards" granted in the form of incentive stock options (intended to qualify under Section 422 of the Internal Revenue Code of 1986, as amended). Before the ISO Plan expired, awards were granted to selected employees and directors. No stock options have been available for grant under the ISO Plan since its expiration in March 2003. Currently, we do not offer share-based payment programs to our employees.

The ISO Plan provided that the exercise price of any stock option not be less than the fair market value of the common stock on the date of grant. The outstanding stock options have contractual terms of 10 years. All options vest on a graded schedule, 20% per year for five years, beginning on the first anniversary date of the grant date.

A summary of the status of our stock options as of December 31, 2008, and the changes during the year ended is presented below:

	Number of Options	Weighted Average Exercise Prices	Weighted Average Remaining Contract Life (Years)	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2007	500,510	\$	5.52	

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Exercised	(182,934) \$	5.68		
Cancelled	-\$	-		
Outstanding at December 31, 2008	317,576 \$	5.42	1.42	5,536
Exercisable at December 31, 2008	317,576 \$	5.42	1.42	5,536

The total intrinsic value (i.e., the amount by which the fair value of the underlying common stock exceeds the exercise price of a stock option on exercise date) of stock options exercised during the years ended December 31, 2008, 2007 and 2006 were \$2.9 million, \$2.0 million and \$2.5 million, respectively.

Cash received from stock option exercises for the years ended December 31, 2008, 2007 and 2006 was \$908,000, \$587,000 and \$828,000, respectively. The tax benefit realized for the deductions related to the stock option exercises were \$639,000, \$154,000 and \$252,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

## 15. FAIR VALUE MEASUREMENT

Effective January 1, 2008, we adopted the provisions of SFAS 157, "Fair Value Measurements," for financial assets. In accordance with FSP No. 157-2, "Effective Date of FASB Statement No. 157," we will delay application of SFAS 157 for non-financial assets until January 1, 2009. SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with GAAP and expands disclosures about fair value measurements. The application of SFAS 157 in situations where the market for a financial asset is not active was clarified by the issuance of FSP No. SFAS 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active," in October 2008. FSP No. SFAS 157-3 became effective for our interim financial statements as of September 30, 2008 and did not significantly impact the methods by which we determine the fair value of our financial assets at December 31, 2008.

SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

SFAS 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. SFAS 157 also requires an entity to consider all aspects of nonperforming risk, including the entities own credit standing when measuring fair value of a liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. SFAS 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1 Inputs - Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

Level 3 Inputs - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.





A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

**Securities Available for Sale** - Securities classified as available for sale primarily consist of U. S. Treasuries, government sponsored enterprise debentures, mortgage-backed securities, and municipal bonds and to a lesser extent trust preferred securities and equity securities. We use quoted market prices of identical assets on active exchanges, or Level 1 measurements where possible. Where such quoted market prices are not available, we typically employ quoted market prices of similar instruments (including matrix pricing) and/or discounted cash flows using observable inputs to estimate a value of these securities, or Level 2 measurements. Discounted cash flow analyses are typically based on market interest rates, prepayment speeds and/or option adjusted spreads. Level 3 measurements include a range of fair value estimates in the marketplace as a result of the illiquid market specific to the type of security or discounted cash flow analyses based on assumptions that are not readily observable in the market place. Such assumptions include projections of future cash flows, including loss assumptions, and discount rates.

Certain financial assets are measured at fair value on a potentially recurring basis in accordance with GAAP. Adjustments at fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

**Loans Held for Sale** - These loans are reported at the lower of cost or fair value. Fair value is determined based on expected proceeds based on sales contracts and commitments and are considered Level 2 inputs. At December 31, 2008, based on our estimates of fair value no valuation allowance was recognized.

**Impaired Loans** – Certain impaired loans may be reported at the fair value of the underlying collateral if repayment is expected solely from the collateral. Collateral values are estimated using Level 3 inputs based on customized discounting criteria or appraisals. At December 31, 2008, the impact of loans with specific reserves based on the fair value of the collateral were reflected in our allowance for loan losses.

Certain non-financial assets and non-financial liabilities measured at fair value on a recurring basis include reporting units measured at fair value in the first step of a goodwill impairment test. Certain non-financial assets measured at fair value on a non-recurring basis include non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, as well as intangible assets and other non-financial long-lived assets (such as real estate owned) are measured at fair value in the event of an impairment. The framework prescribed by SFAS 157 will be applicable to these fair value measurements beginning January 1, 2009.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of December 31, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

Securities Available For Sale	Level 1 Input	Level 2 Input	Level 3 Input	Total Fair Value
<b>Investment Securities:</b>				
U.S. Treasury	\$ 5,031	\$ –	\$ –	\$ 5,031
Government Sponsored Enterprise Debentures	–	60,551	–	60,551
State and Political Subdivisions	–	211,594	–	211,594
Other Stocks and Bonds	556	–	646	1,202
<b>Mortgage-backed Securities:</b>				
U.S. Government Agencies	–	168,299	–	168,299

Government Sponsored Enterprise		–	858,214		–	858,214
Total	\$	5,587	\$ 1,298,658	\$	646	\$ 1,304,891

The application of SFAS 157 in situations where the market for a financial asset is not active was clarified by the issuance of FSP No. SFAS 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active," in October 2008. FSP No. SFAS 157-3 became effective for our interim financial statements as of September 30, 2008 and did not significantly impact the methods by which we determine the fair value of our financial assets at December 31, 2008.

The following table presents additional information about financial assets and liabilities measured at fair value at December 31, 2008 on a recurring basis and for which we have utilized Level 3 inputs to determine fair value (in thousands):

	Securities Available For Sale
Beginning Balance at January 1, 2008	\$ —
Total gains or losses (realized/unrealized):	
Included in earnings (or changes in net assets)	—
Included in other comprehensive income (loss)	(5,354)
Purchases, issuances and settlements	—
Transfers in and/or out of Level 3	6,000
Ending Balance at December 31, 2008	\$ 646

The amount of total gains or losses for the periods included in earnings (or changes in net assets) attributable to the change in unrealized gains or losses relating to assets still held at reporting date

—

Statement of Financial Accounting Standard No. 107, "Disclosures about Fair Value of Financial Instruments" ("SFAS 107"), requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other estimation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Such techniques and assumptions, as they apply to individual categories of our financial instruments, are as follows:

Cash and cash equivalents - The carrying amounts for cash and cash equivalents is a reasonable estimate of those assets' fair value.

Investment and mortgage-backed and related securities - Fair values for these securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices for similar securities or estimates from independent pricing services.

FHLB stock and other investments - The carrying amount of FHLB stock is a reasonable estimate of those assets' fair value.

Loans receivable - For adjustable rate loans that reprice frequently and with no significant change in credit risk, the carrying amounts are a reasonable estimate of those assets' fair value. The fair value of fixed rate loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Nonperforming loans are estimated using discounted cash flow analyses or underlying value of the collateral where applicable.

Deposit liabilities - The fair value of demand deposits, savings accounts, and certain money market deposits is the amount on demand at the reporting date, that is, the carrying value. Fair values for

fixed rate certificates of deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits of similar remaining maturities.

Federal funds purchased and repurchase agreements - Federal funds purchased and repurchase agreements generally have an original term to maturity of one day and thus are considered short-term borrowings. Consequently, their carrying value is a reasonable estimate of fair value.

FHLB advances - The fair value of these advances is estimated by discounting the future cash flows using rates at which advances would be made to borrowers with similar credit ratings and for the same remaining maturities.

Long-term debt - The carrying amount for floating long-term debt is a reasonable estimate of the debts' fair value due to the fact the debt floats based on LIBOR and resets quarterly. The carrying amount for the fixed rate long-term debt is estimated by discounting future cash flows using rates at which fixed rate long-term debt would be made to borrowers with similar credit ratings and for the remaining maturities.

The following table presents our assets, liabilities, and unrecognized financial instruments at both their respective carrying amounts and fair value:

	At December 31, 2008		At December 31, 2007	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(in thousands)			
Financial assets:				
Cash and cash equivalents	\$ 66,774	\$ 66,774	\$ 76,004	\$ 76,004
Investment securities:				
Available for sale, at estimated fair value	278,378	278,378	109,928	109,928
Held to maturity, at cost	478	487	475	477
Mortgage-backed and related securities:				
Available for sale, at estimated fair value	1,026,513	1,026,513	727,553	727,553
Held to maturity, at cost	157,287	159,451	189,965	189,913
Federal Home Loan Bank stock and other investments, at cost	41,476	41,476	21,919	21,919
Loans, net of allowance for loan losses	1,006,437	1,023,794	951,477	964,502
Loans held for sale	511	511	3,361	3,361
Financial liabilities:				
Retail deposits	\$ 1,556,131	\$ 1,564,369	\$ 1,530,491	\$ 1,538,489
Federal funds purchased and repurchase agreements	10,629	10,629	7,023	7,023
FHLB advances	884,874	916,344	440,039	442,223
Long-term debt	60,311	36,118	60,311	60,680

As discussed earlier, the fair value estimate of financial instruments for which quoted market prices are unavailable is dependent upon the assumptions used. Consequently, those estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. Accordingly, the aggregate fair value amounts presented in the above fair value table do not necessarily represent our underlying value.

The estimated fair value of our commitments to extend credit, credit card arrangements and letters of credit, was not material at December 31, 2008 or 2007.

## 16. SHAREHOLDERS' EQUITY

Cash dividends declared and paid were \$0.60, \$0.50 and \$0.47 per share for the years ended December 31, 2008, 2007 and 2006, respectively. Future dividends will depend on our earnings, financial condition and other factors which the board of directors considers to be relevant. Our dividend policy requires that any cash dividend payments made not exceed consolidated earnings for that year.

We are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. Our capital amounts and classification are also subject to qualitative judgments by the regulators regarding components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require us to maintain minimum amounts and ratios (set forth in the table below) of Total and Tier 1 Capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 Capital (as defined) to average assets (as defined). At December 31, 2008, we exceeded all regulatory minimum capital requirements.



As of December 31, 2008, the most recent notification from the FDIC categorized us as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized we must maintain minimum Total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Company's category.

	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Actions Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2008:						
Total Capital (to Risk Weighted Assets)						
Consolidated	\$ 212,082	17.66%	\$ 96,097	8.00%	N/A	N/A
Southside Bank Only	\$ 208,394	17.35%	\$ 96,067	8.00%	\$ 120,084	10.00%
Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	\$ 192,615	16.04%	\$ 48,049	4.00%	N/A	N/A
Southside Bank Only	\$ 193,370	16.10%	\$ 48,033	4.00%	\$ 72,050	6.00%
Tier 1 Capital (to Average Assets) (1)						
Consolidated	\$ 192,615	7.48%	\$ 103,036	4.00%	N/A	N/A
Southside Bank Only	\$ 193,370	7.51%	\$ 102,960	4.00%	\$ 128,700	5.00%
As of December 31, 2007:						
Total Capital (to Risk Weighted Assets)						
Consolidated	\$ 182,148	17.02%	\$ 85,603	8.00%	N/A	N/A
Southside Bank Only	\$ 157,854	16.41%	\$ 76,936	8.00%	\$ 96,170	10.00%
Fort Worth National Bank Only	\$ 16,745	15.51%	\$ 8,639	8.00%	\$ 10,798	10.00%
Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	\$ 159,690	14.92%	\$ 42,802	4.00%	N/A	N/A
Southside Bank Only	\$ 149,099	15.50%	\$ 38,468	4.00%	\$ 57,702	6.00%
Fort Worth National Bank Only	\$ 15,697	14.54%	\$ 4,319	4.00%	\$ 6,479	6.00%
Tier 1 Capital (to Average Assets) (1)						
Consolidated	\$ 159,690	7.73%	\$ 82,625	4.00%	N/A	N/A
Southside Bank Only	\$ 149,099	7.67%	\$ 77,797	4.00%	\$ 97,246	5.00%
Fort Worth National Bank Only	\$ 15,697	13.13%	\$ 4,783	4.00%	\$ 5,979	5.00%

(1) Refers to quarterly average assets as calculated by bank regulatory agencies.

Our payment of dividends is limited under regulation. The amount that can be paid in any calendar year without prior approval of our regulatory agencies cannot exceed the lesser of net profits (as defined) for that year plus the net profits for the preceding two calendar years, or retained earnings.

## 17. DIVIDEND REINVESTMENT AND COMMON STOCK REPURCHASE PLAN

We have a Dividend Reinvestment Plan funded by stock authorized but not yet issued. Proceeds from the sale of the common stock will be used for general corporate purposes and could be directed to our subsidiaries. For the year ended December 31, 2008, 49,273 shares were sold under this plan at an average price of \$21.19 per share, reflective of other trades at the time of each sale. For the year ended December 31, 2007, 42,752 shares were sold under this plan at an average price of \$21.56 per share, reflective of other trades at the time of each sale.

We instituted a Common Stock Repurchase Plan in late 1994. Under the repurchase plan, our board of directors establishes, on a quarterly basis, total dollar limitations and price per share for stock to be repurchased. Our board reviews this plan in conjunction with our capital needs and Southside Bank and may, at their discretion, modify or discontinue the plan. During 2008, 6,713 shares of common stock were purchased under this plan at a cost of \$132,000. During 2007, 6,120 shares of common stock were purchased under this plan at a cost of \$133,000.

## 18. INCOME TAXES

The provisions for income taxes included in the accompanying statements of income consist of the following (in thousands):

	Years Ended December 31,		
	2008	2007	2006
Current tax provision	\$ 15,601	\$ 4,068	\$ 8,582
Deferred tax benefit	(4,351)	(92)	(4,482)
Provision for tax expense charged to operations	\$ 11,250	\$ 3,976	\$ 4,100

The components of the net deferred tax asset as of December 31, 2008 and 2007 are summarized below (in thousands):

	Assets	Liabilities
Writedowns on OREO	\$ 108	
Allowance for loan losses	4,817	
Retirement and other benefit plans		(3,003)
Unrealized gains on securities available for sale		(7,253)
Premises and equipment		(312)
FHLB stock dividends		(324)
Unfunded status of defined benefit plan	7,859	
State Business Tax Credit	744	
Other	216	
Gross deferred tax assets (liabilities)	13,744	(10,892)
Net deferred tax asset at December 31, 2008	\$ 2,852	
Writedowns on OREO	\$ 55	
Allowance for loan losses	3,139	
Retirement and other benefit plans		(1,740)
Unrealized gains on securities available for sale		(1,434)
Premises and equipment		(270)
FHLB stock dividends		(295)
Unfunded status of defined benefit plan	3,886	
State Business Tax Credit	762	
Other	217	
Gross deferred tax assets (liabilities)	8,059	(3,739)
Net deferred tax asset at December 31, 2007	\$ 4,320	

A reconciliation of tax at statutory rates and total tax expense is as follows (dollars in thousands):

	Years Ended December 31,					
	2008		2007		2006	
	Amount	Percent of Pre-Tax Income	Amount	Percent of Pre-Tax Income	Amount	Percent of Pre-Tax Income
Statutory Tax Expense	\$ 14,681	35.0%	\$ 7,024	34.0%	\$ 6,495	34.0%
Increase (Decrease) in Taxes from:						
Tax Exempt Interest	(3,589)	(8.6%)	(2,470)	(12.0%)	(2,415)	(12.6%)
Increase in statutory rate	(33)	(0.0%)	–	–	–	–
State Business Tax Credit	–	–	(779)	(3.8%)	–	–
State Business Tax	10	0.0%	106	0.5%	–	–
Other						
Net	181	0.4%	95	0.5%	20	0.1%
Provision for Tax Expense Charged to Operations	\$ 11,250	26.8%	\$ 3,976	19.2%	\$ 4,100	21.5%

## 19. OFF-BALANCE-SHEET ARRANGEMENTS, COMMITMENTS AND CONTINGENCIES

**Financial Instruments with Off-Balance-Sheet Risk.** In the normal course of business, we are a party to certain financial instruments, with off-balance-sheet risk, to meet the financing needs of our customers. These off-balance-sheet instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount reflected in the financial statements. The contract or notional amounts of these instruments reflect the extent of involvement and exposure to credit loss we have in these particular classes of financial instruments.

Commitments to extend credit are agreements to lend to a customer provided that the terms established in the contract are met. Commitments generally have fixed expiration dates and may require payment of fees. Since some commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan commitments to customers.

We had outstanding unused commitments to extend credit of \$137.0 million and \$127.2 million at December 31, 2008 and 2007, respectively. Each commitment has a maturity date and the commitment expires on that date with the exception of credit card and ready reserve commitments, which have no stated maturity date. Unused commitments for credit card and ready reserve at December 31, 2008 and 2007 were \$9.0 million and \$8.8 million, respectively, and are reflected in the due after one year category. We had outstanding standby letters of credit of \$4.7 million and \$5.1 million at December 31, 2008 and 2007, respectively.

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

The scheduled maturities of unused commitments as of December 31, 2008 and 2007 were as follows (in thousands):

	December 31,	
	2008	2007
Unused commitments:		
Due in one year or less	\$ 77,789	\$ 96,264
Due after one year	59,214	30,954
Total	\$ 137,003	\$ 127,218

We apply the same credit policies in making commitments and standby letters of credit as we do for on-balance-sheet instruments. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, upon extension of credit is based on management's credit evaluation of the borrower. Collateral held varies but may include cash or cash equivalents, negotiable instruments, real estate, accounts receivable, inventory, property, plant, and equipment.

**Lease Commitments.** We lease certain branch facilities and office equipment under operating leases. Rent expense for branch facilities was \$1.0 million, \$773,000 and \$697,000 for the years ended December 31, 2008, 2007 and 2006, respectively. Rent expense for leased equipment was \$198,000, \$181,000 and \$217,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

Future minimum rental commitments due under non-cancelable operating leases at December 31, 2008 were as follows (in thousands):

2009	\$1,161
2010	1,053
2011	796
2012	490
2013	262
Thereafter	—
	\$3,762

It is expected that certain leases will be renewed, or equipment replaced with new leased equipment, as these leases expire.

**Securities.** In the normal course of business we buy and sell securities. There were no unsettled trades to sell securities at December 31, 2008 and 2007. There were no unsettled trades to purchase securities at December 31, 2008. There were \$6.1 million unsettled trades to purchase securities at December 31, 2007.

**Litigation.** We are involved with various litigation in the normal course of business. Management, after consulting with our legal counsel, believes that any liability resulting from litigation will not have a material effect on the financial position and results of operations and our liquidity.

## 20. VARIABLE INTEREST ENTITIES

Effective December 31, 2003, we adopted FASB Interpretation No. 46 (R) ("FIN 46 (R)"), "Consolidation of Variable Interest Entities," in connection with our consolidated financial statements. FIN 46 (R) requires companies to consolidate "variable interest entities" ("VIEs") if those companies are the primary beneficiaries of those VIEs.

Southside Bank, our wholly-owned subsidiary, is the sole owner of Southside Venue I, LLC ("Venue"). On August 21, 2007, SFG was formed and is considered a VIE in accordance with FIN 46 (R). Venue has 50% ownership rights and 51% voting rights of SFG based on their investment of \$500,000 in the entity. The remaining 50% ownership rights are held by an unrelated third party. Southside Bank currently has extended credit to finance SFG's activities. Based on the credit facility and investment, Southside Bank and Venue are obligated to absorb the majority of SFG's expected losses and receive a majority of SFG's expected residual returns, and therefore Southside Bank is considered the primary beneficiary of SFG. SFG is accordingly consolidated by Southside Bank in accordance with FIN 46 (R).

SFG is a limited liability company that buys consumer loans secured by automobiles, primarily through the purchase of existing automobile loan portfolios from lenders throughout the United States. As of December 31, 2008, the total

of SFG's automobile loan portfolio, as reported in our Loans to Individuals, was approximately \$80.1 million. Southside Bank is the sole provider of financing for SFG. As of December 31, 2008, Southside Bank had extended credit of \$76.5 million to finance SFG's activities.

Southside Bank has no other explicit arrangements or implicit variable interests with SFG. In accordance with FIN 46 (R), this extension of credit has been eliminated for fully consolidated purposes.

## 21. SIGNIFICANT GROUP CONCENTRATIONS OF CREDIT RISK

Although we have a diversified loan portfolio, a significant portion of our loans are collateralized by real estate. Repayment of these loans is in part dependent upon the economic conditions in the market area. Part of the risk associated with real estate loans has been mitigated since 43.9% of this group represents loans collateralized by residential dwellings that are primarily owner occupied. Losses on this type of loan have historically been less than those on speculative properties. Many of the remaining real estate loans are collateralized primarily with owner occupied commercial real estate. The oil and gas industry remains a significant component of the East Texas economy and as such the health of the oil and gas industry has an effect on our business.

A significant portion of our loan portfolio is dependent on the medical community. Medical loan types include commercial loans and commercial real estate loans. Collateral for these loans varies depending on the type of loan and financial strength of the borrower. The primary source of repayment for loans in the medical community is cash flow from continuing operations. The medical community represents a concentration of risk in our Commercial loan and Commercial Real Estate loan portfolio. See "Item 1. Business – Market Area." We believe that risk in the medical community is mitigated because it is spread among multiple practice types and multiple specialties. Should the government change the amount it pays the medical community through the various government health insurance programs or if new government regulation impacts the profitability of the medical community, the medical community could be adversely impacted which in turn could result in higher default rates by borrowers in the medical industry.

The mortgage-backed securities we hold consist almost exclusively of government pass-through securities which are either directly or indirectly backed by the full faith and credit of the United States Government or guaranteed by GSEs, FNMA or Freddie Mac. GSEs are not backed by the full faith and credit of the United States government.



## 22. PARENT COMPANY FINANCIAL INFORMATION

Condensed financial information for Southside Bancshares, Inc. (parent company only) was as follows (in thousands, except share amounts):

CONDENSED BALANCE SHEETS	December 31, 2008	December 31, 2007
<b>ASSETS</b>		
Cash and due from banks	\$ 1,479	\$ 5,694
Investment in bank subsidiaries at equity in underlying net assets	213,190	180,993
Investment in nonbank subsidiaries at equity in underlying net assets	1,567	1,717
Other assets	1,422	1,021
<b>TOTAL ASSETS</b>	<b>\$ 217,658</b>	<b>\$ 189,425</b>
<b>LIABILITIES</b>		
Long-term debt	\$ 56,702	\$ 56,702
Other liabilities	339	395
<b>TOTAL LIABILITIES</b>	<b>57,041</b>	<b>57,097</b>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock (\$1.25 par, 20,000,000 shares authorized: 15,756,096 and 14,865,134 shares issued)	19,695	18,581
Paid-in capital	131,112	115,250
Retained earnings	34,021	26,187
Treasury stock (1,731,570 and 1,724,857 shares, at cost)	(23,115)	(22,983)
Accumulated other comprehensive loss	(1,096)	(4,707)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>160,617</b>	<b>132,328</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 217,658</b>	<b>\$ 189,425</b>

## CONDENSED STATEMENTS OF INCOME

INCOME	Years Ended December 31,		
	2008	2007	2006
	(in thousands)		
Dividends from subsidiary	\$ 6,000	\$ 9,800	\$ 7,600
Interest income	116	82	50
<b>TOTAL INCOME</b>	<b>6,116</b>	<b>9,882</b>	<b>7,650</b>
<b>EXPENSE</b>			

Edgar Filing: SOUTHSIDE BANCSHARES INC - Form 10-K

Interest expense	3,869	2,726	1,681
Other	1,556	923	907
<b>TOTAL EXPENSE</b>	<b>5,425</b>	<b>3,649</b>	<b>2,588</b>
Income before income tax expense	691	6,233	5,062
Income tax benefit	1,864	1,213	863
Income before equity in undistributed earnings of subsidiaries	2,555	7,446	5,925
Equity in undistributed earnings of subsidiaries	28,141	9,238	9,077
<b>NET INCOME</b>	<b>\$ 30,696</b>	<b>\$ 16,684</b>	<b>\$ 15,002</b>

125

---

## CONDENSED STATEMENTS OF CASH FLOW

	Years Ended December 31,		
	2008	2007	2006
	(in thousands)		
<b>OPERATING ACTIVITIES:</b>			
Net Income	\$ 30,696	\$ 16,684	\$ 15,002
Adjustments to reconcile net income to net cash provided by operations:			
Equity in undistributed earnings of subsidiaries	(28,141)	(9,238)	(9,077)
(Increase) decrease in other assets	(401)	361	1,792
(Decrease) increase in other liabilities	(56)	368	12
Net cash provided by operating activities	2,098	8,175	7,729
<b>INVESTING ACTIVITIES:</b>			
Cash paid in acquisition	–	(36,956)	–
Investment in subsidiaries	–	(1,083)	–
Net cash used in investing activities	–	(38,039)	–
<b>FINANCING ACTIVITIES:</b>			
Purchase of common stock	(132)	(133)	–
Proceeds from issuance of long-term debt	–	36,083	–
Proceeds from issuance of common stock	2,084	1,641	1,750
Dividends paid	(8,265)	(6,466)	(5,702)
Net cash (used in) provided by financing activities	(6,313)	31,125	(3,952)
Net (decrease) increase in cash and cash equivalents	(4,215)	1,261	3,777
Cash and cash equivalents at beginning of year	5,694	4,433	656
Cash and cash equivalents at end of year	\$ 1,479	\$ 5,694	\$ 4,433

23. QUARTERLY FINANCIAL INFORMATION OF REGISTRANT  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 (UNAUDITED)  
 (in thousands, except per share data)

	2008			
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
Interest income	\$ 38,245	\$ 34,260	\$ 31,575	\$ 32,096
Interest expense	15,505	14,452	13,680	16,726
Net interest income	22,740	19,808	17,895	15,370
Provision for loan losses	5,339	3,150	2,947	2,239
Noninterest income	12,694	7,619	11,287	8,702
Noninterest expense	15,875	15,787	14,481	14,351
Income before income tax expense	14,220	8,490	11,754	7,482
Provision for income tax expense	3,851	2,240	3,223	1,936
Net income	10,369	6,250	8,531	5,546

Earnings per share				
Basic:	\$ 0.74	\$ 0.45	\$ 0.62	\$ 0.40
Diluted:	\$ 0.73	\$ 0.44	\$ 0.60	\$ 0.39

	2007			
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
Interest income	\$ 30,689	\$ 25,475	\$ 24,380	\$ 25,197
Interest expense	17,133	15,240	14,319	15,171
Net interest income	13,556	10,235	10,061	10,026
Provision for loan losses	1,397	620	217	117
Noninterest income	7,215	6,403	6,662	6,138
Noninterest expense	13,051	11,542	11,456	11,236
Income before income tax expense	6,323	4,476	5,050	4,811
Provision for income tax expense	1,489	976	463	1,048
Net income	4,834	3,500	4,587	3,763

Earnings per share				
Basic:	\$ 0.35	\$ 0.26	\$ 0.33	\$ 0.28
Diluted:	\$ 0.34	\$ 0.25	\$ 0.32	\$ 0.27