UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
[ $\sqrt{ }$ ]QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended
March 31, 2012

## [ ]TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

Commission File Number 000-28304
PROVIDENT FINANCIAL HOLDINGS, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

33-0704889
(I.R.S. Employer

Identification No.)

3756 Central Avenue, Riverside, California 92506
(Address of principal executive offices and zip code)
(951) 686-6060
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes X. No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes X .No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting
company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer [ ] Accelerated filer [ X ]
Non-accelerated filer [ ] Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes . No X .

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of class:
Common stock, \$ 0.01 par value, per share

As of May 1, 2012
11,013,972 shares

## PROVIDENT FINANCIAL HOLDINGS, INC.

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PROVIDENT FINANCIAL HOLDINGS, INC.<br>Condensed Consolidated Statements of Financial Condition<br>(Unaudited)<br>In Thousands, Except Share Information

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | June 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 187,007 | \$ | 142,550 |
| Investment securities - available for sale, at fair value |  | 23,541 |  | 26,193 |
| Loans held for investment, net of allowance for loan losses of <br> $\$ 24,260$ and \$30,482, |  |  |  |  |
| Loans held for sale, at fair value |  | 182,624 |  | 191,678 |
| Accrued interest receivable |  | 3,316 |  | 3,778 |
| Real estate owned, net |  | 6,084 |  | 8,329 |
| Federal Home Loan Bank ("FHLB") - San Francisco stock |  | 23,410 |  | 26,976 |
| Premises and equipment, net |  | 6,202 |  | 4,805 |
| Prepaid expenses and other assets |  | 29,454 |  | 28,630 |
|  |  |  |  |  |
| Total assets |  | 1,286,963 |  | 1,314,549 |
|  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |
|  |  |  |  |  |
| Commitments and Contingencies |  |  |  |  |
|  |  |  |  |  |
| Liabilities: |  |  |  |  |
| Non interest-bearing deposits | \$ | 56,121 | \$ | 45,437 |
| Interest-bearing deposits |  | 918,682 |  | 900,330 |
| Total deposits |  | 974,803 |  | 945,767 |
|  |  |  |  |  |
| Borrowings |  | 146,560 |  | 206,598 |
| Accounts payable, accrued interest and other liabilities |  | 22,281 |  | 20,441 |
| Total liabilities |  | 1,143,644 |  | 1,172,806 |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, $\$ .01$ par value (2,000,000 shares authorized; none issued and outstanding) |  | - |  | - |
| Common stock, $\$ .01$ par value ( $40,000,000$ shares authorized; $17,619,865$ and $17,610,865$ shares issued; $11,013,972$ and $11,418,654$ shares outstanding, respectively) |  | 176 |  | 176 |
| Additional paid-in capital |  | 86,621 |  | 85,432 |
| Retained earnings |  | 153,517 |  | 148,147 |
| Treasury stock at cost $(6,605,893$ and $6,192,211$ shares, respectively) |  | $(97,608)$ |  | $(92,650)$ |
| Accumulated other comprehensive income, net of tax |  | 613 |  | 638 |
|  |  |  |  |  |
| Total stockholders' equity |  | 143,319 |  | 141,743 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity |  | 1,286,963 |  | 1,314,549 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Operations (Unaudited) In Thousands, Except Per Share Information

|  | Quarter Ended March 31, |  | Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Interest income: |  |  |  |  |
| Loans receivable, net | \$ 12,205 | \$ 13,715 | \$ 38,215 | \$ 44,164 |
| Investment securities | 126 | 185 | 407 | 643 |
| FHLB - San Francisco stock | 30 | 22 | 68 | 88 |
| Interest-earning deposits | 93 | 104 | 227 | 234 |
| Total interest income | 12,454 | 14,026 | 38,917 | 45,129 |
|  |  |  |  |  |
| Interest expense: |  |  |  |  |
| Checking and money market deposits | 147 | 225 | 523 | 801 |
| Savings deposits | 184 | 257 | 600 | 884 |
| Time deposits | 1,683 | 1,930 | 5,413 | 6,165 |
| Borrowings | 1,464 | 2,442 | 5,101 | 8,587 |
| Total interest expense | 3,478 | 4,854 | 11,637 | 16,437 |
| Net interest income, before provision for loan losses | 8,976 | 9,172 | 27,280 | 28,692 |
| Provision for loan losses | 1,622 | 2,693 | 3,726 | 4,618 |
| Net interest income, after provision for loan losses | 7,354 | 6,479 | 23,554 | 24,074 |


| Non-interest income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Loan servicing and other fees | 256 | 298 | 564 | 697 |
| Gain on sale of loans, net | 10,138 | 6,680 | 23,311 | 25,459 |
| Deposit account fees | 609 | 633 | 1,838 | 1,933 |
| Loss on sale and operations of real estate owned acquired in the settlement of loans, net | (215) | (550) | (106) | $(1,608)$ |
| Gain on sale of premises and equipment | - | 1,086 | - | 1,086 |
| Card and processing fees | 306 | 312 | 946 | 940 |
| Other | 215 | 205 | 617 | 589 |
| Total non-interest income | 11,309 | 8,664 | 27,170 | 29,096 |


| Non-interest expense: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 10,349 | 7,170 | 27,583 | 22,112 |
| Premises and occupancy | 915 | 786 | 2,743 | 2,410 |
| Equipment | 357 | 394 | 1,081 | 1,097 |
| Professional expenses | 540 | 356 | 1,428 | 1,157 |
| Sales and marketing expenses | 315 | 202 | 692 | 496 |

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| Deposit insurance premiums and <br> regulatory <br> assessments | 364 | 695 | 996 | 2,040 |
| :--- | ---: | ---: | ---: | ---: |
| Other | 1,757 | 1,409 | 4,851 | 4,252 |
| Total non-interest expense | 14,597 | 11,012 | 39,374 | 33,564 |
| Income before income taxes | 4,066 | 4,131 | 11,350 | 19,606 |
| Provision for income taxes | 1,734 | 1,796 | 4,846 | 8,487 |
| $\quad$ Net income | $\$ 2,332$ | $\$ 2,335$ | $\$ 6,504$ | $\$ 11,119$ |
| Basic earnings per share | $\$ 0.21$ | $\$ 0.20$ | $\$ 0.57$ | $\$ 0.98$ |
| Diluted earnings per share | $\$ 0.21$ | $\$ 0.20$ | $\$ 0.57$ | $\$ 0.98$ |
| Cash dividends per share | $\$ 0.04$ | $\$ 0.01$ | $\$ 0.10$ | $\$ 0.03$ |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Comprehensive Income
(Unaudited)
In Thousands
For the Quarters and Nine Months Ended March 31, 2012 and 2011

|  | For the Quarters <br> Ended <br> March 31, | For the Nine Months <br> Ended <br> March 31, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC. Condensed Consolidated Statements of Stockholders' Equity
(Unaudited)
In Thousands, Except Share Information
For the Quarters Ended March 31, 2012 and 2011

(1) Includes the repurchase of 1,256 shares of distributed restricted stock.


(1) Employee Stock Ownership Plan ("ESOP").

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC.
Condensed Consolidated Statements of Stockholders' Equity
(Unaudited)
In Thousands, Except Share Information
For the Nine Months Ended March 31, 2012 and 2011

(2) Includes the repurchase of 12,779 shares of distributed restricted stock.


| Distribution of restricted stock |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortization of restricted stock | 374 |  |  |  |  |  |  |  | 374 |
| Stock options expense | 380 |  |  |  |  |  |  |  | 380 |
| Allocations of contribution to ESOP | 103 |  |  |  | 203 |  |  |  | 306 |
| Cash dividends | (343) |  |  |  |  |  |  |  | (343) |
| Balance at March 31, 11,418,654 | \$ 176 | \$ | \$ | \$) | \$ | - | \$ | 664 | \$ |
| 2011 |  | 86,520 | 146,159 | (93,942 |  |  |  |  | 139,577 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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PROVIDENT FINANCIAL HOLDINGS, INC.<br>Condensed Consolidated Statements of Cash Flows (Unaudited - In Thousands)

|  | Nine Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Cash flows from operating activities: |  |  |
| Net income | \$ 6,504 | \$ 11,119 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
|  |  |  |
| Depreciation and amortization | 1,122 | 1,027 |
| Provision for loan losses | 3,726 | 4,618 |
| Recovery of losses on real estate owned | (580) | (28) |
| Gain on sale of loans, net | $(23,311)$ | $(25,459)$ |
| Loss on sale of real estate owned, net | 12 | 187 |
| Gain on sale of premises and equipment, net | - | $(1,080)$ |
| Stock-based compensation | 1,117 | 754 |
| ESOP expense | - | 304 |
| (Increase) decrease in current and deferred income taxes | (292) | 2,203 |
| Increase in cash surrender value of the bank owned life insurance | (142) | (150) |
| Increase (decrease) in accounts payable and other liabilities | 2,220 | $(1,197)$ |
| Decrease in prepaid expenses and other assets | 906 | 2,906 |
| Loans originated for sale | $(1,780,636)$ | $(1,693,902)$ |
| Proceeds from sale of loans | 1,811,710 | 1,738,148 |
| Net cash provided by operating activities | 22,356 | 39,450 |
| Cash flows from investing activities: |  |  |
| Decrease in loans held for investment, net | 39,101 | 61,950 |
| Maturity and call of investment securities available for sale | - | 3,250 |
| Principal payments from investment securities available for sale | 2,671 | 4,610 |
| Redemption of FHLB - San Francisco stock | 3,566 | 3,610 |
| Proceeds from sale of real estate owned | 15,769 | 28,963 |
| Proceeds from sale of premises and equipment | - | 2,189 |
| Purchase of premises and equipment | $(1,984)$ | (491) |
| Net cash provided by investing activities | 59,123 | 104,081 |
|  |  |  |
| Cash flows from financing activities: |  |  |
| Increase in deposits, net | 29,036 | 14,002 |
| Proceeds from long-term borrowings | - | 30,000 |
| Repayments of long-term borrowings | $(60,038)$ | $(108,036)$ |
| ESOP loan payment | - | 2 |
| Exercise of stock options | 72 |  |
| Cash dividends | $(1,134)$ | (343) |
| Treasury stock purchases | $(4,958)$ | - |
| Net cash used for financing activities | $(37,022)$ | $(64,375)$ |
| Net increase in cash and cash equivalents | 44,457 | 79,156 |
| Cash and cash equivalents at beginning of period | 142,550 | 96,201 |


| Cash and cash equivalents at end of period | $\$ 187,007$ | $\$$ | 175,357 |
| :--- | :--- | :--- | :--- |
| Supplemental information: | $\$ 11,987$ | $\$ 17,007$ |  |
| Cash paid for interest | $\$ 5,110$ | $\$ 6,280$ |  |
| Cash paid for income taxes | $\$ 1,545$ | $\$$ |  |
| Transfer of loans held for sale to held for investment | $\$ 19,327$ | $\$ 36,146$ |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

# PROVIDENT FINANCIAL HOLDINGS, INC. NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 

March 31, 2012

Note 1: Basis of Presentation
The unaudited interim condensed consolidated financial statements included herein reflect all adjustments which are, in the opinion of management, necessary to present a fair statement of the results of operations for the interim periods presented. All such adjustments are of a normal, recurring nature. The condensed consolidated statements of financial condition at June 30, 2011 are derived from the audited consolidated financial statements of Provident Financial Holdings, Inc. and its wholly-owned subsidiary, Provident Savings Bank, F.S.B. (the "Bank") (collectively, the "Corporation"). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") with respect to interim financial reporting. It is recommended that these unaudited interim condensed consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended June 30, 2011. The results of operations for the quarter ended March 31, 2012 are not necessarily indicative of results that may be expected for the entire fiscal year ending June 30, 2012.

Note 2: Accounting Standard Updates ("ASU")
ASU 2011-02:
In April 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-02, "Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." This ASU provides additional guidance for creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The provisions of this standard were effective for the first interim or annual period beginning on or after June 15, 2011. The Corporation's adoption of this ASU did not have a material effect on its consolidated financial statements.

ASU 2011-03:
In April 2011, the FASB issued ASU No. 2011-03, "Reconsideration of Effective Control for Repurchase Agreements." The ASU amends existing guidance to remove from the assessment of effective control, the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee and, as well, the collateral maintenance implementation guidance related to that criterion. ASU No. 2011-03 was effective for the Corporation's reporting period beginning on or after December 15, 2011. The guidance applies prospectively to transactions or modification of existing transactions that occur on or after the effective date. The Corporation's adoption of this ASU did not have a material effect on its consolidated financial statements.

ASU 2011-04:
In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820) - Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in GAAP and International Financial Reporting Standards." ASU 2011-04 developed common requirements between GAAP and IFRSs for measuring fair value and for disclosing information about fair value measurements. The effective date of ASU 2011-04 commenced during interim or annual periods beginning after December 15, 2011 and this ASU is applied prospectively to transactions or

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modifications of existing transactions that occur on or after the effective date. The Corporation's adoption of this ASU did not have a material effect on its consolidated financial statements.

ASU 2011-05:
In June 2011, the FASB issued ASU 2011-05, "Comprehensive Income (Topic 220) - Presentation of Comprehensive Income." ASU 2011-05 attempts to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The effective date of ASU 2011-05 was the first interim or fiscal period beginning after December 15, 2011 and this ASU is

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applied retrospectively to transactions or modifications of existing transactions that occur on or after the effective date. The Corporation's adoption of this ASU did not have a material effect on its consolidated financial statements.

## ASU 2011-10:

In December 2011, the FASB issued ASU 2011-10, "Property, Plant, and Equipment (Topic 360) - Derecognition of in Substance Real Estate." The amendments in this ASU clarify the scope of current GAAP. The amendments will resolve the diversity in practice about whether the guidance in Subtopic 360-20 applies to the derecognition of in substance real estate when the parent ceases to have a controlling financial interest (as described in Subtopic 810-10) in a subsidiary that is in substance real estate because of a default by the subsidiary on its nonrecourse debt. That guidance will improve current GAAP by eliminating the diversity in practice and emphasizing that the accounting for such transactions is based on their substance rather than their form. The amendments in this ASU should be applied on a prospective basis to deconsolidation events occurring after the effective date. Prior periods should not be adjusted even if the reporting entity has continuing involvement with previously derecognized in substance real estate entities. For public entities, the amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning on or after June 15, 2012. Early adoption is permitted. The Corporation has not determined the impact of this ASU on the Corporation's consolidated financial statements.

ASU 2011-11:
In December 2011, the FASB issued ASU 2011-11, "Balance Sheet (Topic 210) - Disclosures about Offsetting Assets and Liabilities." The amendments in this ASU will enhance disclosures required by GAAP by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either Section 210-20-45 or Section $815-10-45$. This information will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this ASU. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Corporation has not determined the impact of this ASU on the Corporation's consolidated financial statements.

ASU 2011-12:
In December 2011, the FASB issued ASU 2011-12, "Comprehensive Income (Topic 220) - Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU 2011-05." While the FASB is considering the operational concerns about the presentation requirements for reclassification adjustments and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassification out of accumulated other comprehensive income consistent with the presentation requirements in effect before ASU 2011-05. The amendments in this ASU are effective at the same time as the amendments in ASU 2011-05 so that entities will not be required to comply with the presentation requirements in ASU 2011-05 that this ASU is deferring. For this reason, the transition guidance in paragraph 220-10-65-2 is consistent with that for ASU 2011-05. The amendments in this ASU were effective for public entities for fiscal years, and interim periods within those years, beginning after December 15, 2011. The Corporation has not determined the impact of this ASU on the Corporation's consolidated financial statements.

Note 3: Earnings Per Share

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Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that would then share in the earnings of the entity.

As of March 31, 2012 and 2011, there were outstanding options to purchase $1,178,000$ shares and 837,700 shares of the Corporation's common stock, respectively, of which 584,000 shares and 656,700 shares, respectively, were excluded from the diluted EPS computation as their effect was anti-dilutive.

The following table provides the basic and diluted EPS computations for the quarters and nine months ended March 31, 2012 and 2011, respectively.

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| (In Thousands, Except Earnings Per Share) | For the Quarter <br> Ended <br> March 31, <br> $2012 \quad 2011$ |  | For the Nine Months <br> Ended <br> March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 | 2011 |
| Numerator: |  |  |  |  |
| Net income - numerator for basic earnings per share and diluted earnings per share - available to common stockholders | \$2,332 | \$2,335 | \$6,504 | \$ 11,119 |
| Denominator: |  |  |  |  |
| Denominator for basic earnings per share: <br> Weighted-average shares | 11,130 | 11,399 | 11,318 | 11,379 |
| Effect of dilutive securities | 64 | 36 | 47 | 15 |
| Denominator for diluted earnings per share: |  |  |  |  |
| Adjusted weighted-average shares and assumed conversions | 11,194 | 11,435 | 11,365 | 11,394 |
| Basic earnings per share | \$0.21 | \$0.20 | \$0.57 | \$0.98 |
| Diluted earnings per share | \$0.21 | \$0.20 | \$0.57 | \$0.98 |

## Note 4: Operating Segment Reports

The Corporation operates in two business segments: community banking through the Bank and mortgage banking through Provident Bank Mortgage ("PBM"), a division of the Bank.

The following tables set forth condensed consolidated statements of operations and total assets for the Corporation's operating segments for the quarters ended March 31, 2012 and 2011, respectively (in thousands).

For the Quarter Ended March 31, 2012
Provident

| Provident | Bank | Consolidated |
| :---: | :---: | :---: |
| Bank | Mortgage | Totals |


| Net interest income, before provision for | $\$$ | 7,505 | $\$$ | 1,471 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| loan losses |  | 8,976 |  |  |  |
| Provision (recovery) for loan losses | 1,763 |  | $(141)$ | 1,622 |  |
| Net interest income, after provision for | 5,742 |  | 1,612 |  | 7,354 |
| loan losses |  |  |  |  |  |


| Non-interest income: |  |  |  |
| :--- | :---: | ---: | ---: |
| Loan servicing and other fees | 196 | 60 | 256 |
| (Loss) gain on sale of loans, net | $(412)$ | 10,550 | 10,138 |
| Deposit account fees | 609 | - | 609 |


| Loss on sale and operations of real estate owned acquired in the settlement of loans, | (215) | - | (215) |
| :---: | :---: | :---: | :---: |
| Card and processing fees | 306 | - | 306 |
| Other | 215 | - | 215 |
| Total non-interest income | 699 | 10,610 | 11,309 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 4,155 | 6,194 | 10,349 |
| Premises and occupancy | 557 | 358 | 915 |
| Operating and administrative expenses | 1,456 | 1,877 | 3,333 |
| Total non-interest expense | 6,168 | 8,429 | 14,597 |
| Income before income taxes | 273 | 3,793 | 4,066 |
| Provision for income taxes | 139 | 1,595 | 1,734 |
| Net income | 134 | \$ 2,198 | \$ 2,332 |
| Total assets, end of period | \$ 1,106,673 | \$ 180,290 | \$ 1,286,963 |

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For the Quarter Ended March 31, 2011

|  | Provident |  |
| :---: | :---: | :---: |
| Provident | Bank | Consolidated |
| Bank | Mortgage | Totals |


| Net interest income, before provision for loan losses | \$ | 8,266 | \$ | 906 | \$ | 9,172 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 1,080 |  | 1,613 |  | 2,693 |
| Net interest income (expense), after provision for loan losses |  | 7,186 |  | (707) |  | 6,479 |
| Non-interest income: |  |  |  |  |  |  |
| Loan servicing and other fees |  | 283 |  | 15 |  | 298 |
| Gain on sale of loans, net |  | 4 |  | 6,676 |  | 6,680 |
| Deposit account fees |  | 633 |  | - |  | 633 |
| Loss on sale and operations of real estate owned acquired in the settlement of loans, net |  | (501) |  | (49) |  | (550) |
| Gain on sale of premises and equipment |  | 1,086 |  | - |  | 1,086 |
| Card and processing fees |  | 312 |  | - |  | 312 |
| Other |  | 205 |  | - |  | 205 |
| Total non-interest income |  | 2,022 |  | 6,642 |  | 8,664 |
| Non-interest expense: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 3,636 |  | 3,534 |  | 7,170 |
| Premises and occupancy |  | 546 |  | 240 |  | 786 |
| Operating and administrative expenses |  | 1,586 |  | 1,470 |  | 3,056 |
| Total non-interest expense |  | 5,768 |  | 5,244 |  | 11,012 |
| Income before income taxes |  | 3,440 |  | 691 |  | 4,131 |
| Provision for income taxes |  | 1,505 |  | 291 |  | 1,796 |
| Net income | \$ | 1,935 | \$ | 400 | \$ | 2,335 |
| Total assets, end of period |  | 194,594 |  | 144,437 |  | 339,031 |

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The following tables set forth condensed consolidated statements of operations and total assets for the Corporation's operating segments for the nine months ended March 31, 2012 and 2011, respectively (in thousands).

For the Nine Months Ended March 31, 2012
Provident

| Provident | Bank | Consolidated |
| :---: | :---: | :---: |
| Bank | Mortgage | Totals |


| Net interest income, before provision for loan | $\$ 22,703$ | $\$$ | 4,577 | $\$$ | 27,280 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| losses |  | 3,554 | 172 | 3,726 |  |
| Provision for loan losses | 19,149 |  | 4,405 |  | 23,554 |
| Net interest income, after provision for loan |  |  |  |  |  |
| losses |  |  |  |  |  |


| Non-interest income: |  |  |  |
| :---: | :---: | :---: | :---: |
| Loan servicing and other fees | 475 | 89 | 564 |
| (Loss) gain on sale of loans, net | $(1,031)$ | 24,342 | 23,311 |
| Deposit account fees | 1,838 | - | 1,838 |
| (Loss) gain on sale and operations of real estate owned acquired in the settlement of loans, net | (178) | 72 | (106) |
| Card and processing fees | 946 | - | 946 |
| Other | 617 | - | 617 |
| Total non-interest income | 2,667 | 24,503 | 27,170 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 11,608 | 15,975 | 27,583 |
| Premises and occupancy | 1,830 | 913 | 2,743 |
| Operating and administrative expenses | 3,813 | 5,235 | 9,048 |
| Total non-interest expense | 17,251 | 22,123 | 39,374 |
| Income before taxes | 4,565 | 6,785 | 11,350 |
| Provision for income taxes | 1,993 | 2,853 | 4,846 |
| Net income | \$ 2,572 | \$ 3,932 | \$ 6,504 |
| Total assets, end of period | \$ 1,106,673 | \$ 180,290 | \$ 1,286,963 |

For the Nine Months Ended March 31, 2011 Provident

| Provident | Bank | Consolidated |
| :---: | :---: | :---: |
| Bank | Mortgage | Totals |


| Net interest income, before provision for loan | $\$ 25,590$ | $\$$ | 3,102 | $\$$ | 28,692 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| losses |  | 2,273 | 2,345 | 4,618 |  |
| Provision for loan losses | 23,317 | 757 |  | 24,074 |  |
| Net interest income, after provision for loan |  |  |  |  |  |
| losses |  |  |  |  |  |

Non-interest income:

| Loan servicing and other fees | 657 | 40 | 697 |
| :--- | ---: | ---: | ---: |
| Loss) gain on sale of loans, net | $(117)$ | 25,576 | 25,459 |
| Deposit account fees | 1,933 | - | 1,933 |
| Loss on sale and operations of real estate | $(1,522)$ | $(86)$ | $(1,608)$ |
| owned |  |  |  |
| $\quad$ acquired in the settlement of loans, net | 1,086 | - | 1,086 |
| Gain on sale of premises and equipment | 940 | - | 940 |
| Card and processing fees | 587 | 2 | 589 |
| Other | 3,564 | 25,532 | 29,096 |
| $\quad$ Total non-interest income |  |  |  |
| Non-interest expense: | 10,112 | 12,000 | 22,112 |
| Salaries and employee benefits | 1,702 | 708 | 2,410 |
| Premises and occupancy | 4,796 | 4,246 | 9,042 |
| Operating and administrative expenses | 16,610 | 16,954 | 33,564 |
| $\quad$ Total non-interest expense | 10,271 | 9,335 | 19,606 |
| Income before taxes | 4,562 | 3,925 | 8,487 |
| Provision for income taxes | $\$, 709$ | $\$$ | 5,410 |
| Net income | $\$ 1,194,594$ | $\$ 144,437$ | $\$ 1,339,031$ |
| Total assets, end of period |  |  | 1,19 |

Note 5: Investment Securities
The amortized cost and estimated fair value of investment securities as of March 31, 2012 and June 30, 2011 were as follows:

| March 31, 2012 <br> (In Thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized (Losses) | Estimated Fair Value | Carrying <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |  |
| U.S. government agency MBS (1) | \$ 12,210 | \$ 455 | \$ | \$ 12,665 | \$ 12,665 |
| U.S. government sponsored enterprise MBS | 9,119 | 466 | - | 9,585 | 9,585 |
| Private issue CMO (2) | 1,288 | 6 | (3) | 1,291 | 1,291 |
| Total investment securities | \$ 22,617 | \$ 927 | \$ (3) | \$ 23,541 | \$ 23,541 |

(1) Mortgage-backed securities ("MBS").
(2) Collateralized Mortgage Obligations ("CMO").

| June 30, 2011 <br> (In Thousands) | Amortized Cost | Gross Unrealized Gains | Gross <br> Unrealized (Losses) | Estimated Fair Value | Carrying <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |  |
| U.S. government agency MBS | \$ 13,935 | \$ 474 | \$ | \$ 14,409 | \$ 14,409 |
| U.S. government sponsored enterprise MBS | 9,960 | 457 | - | 10,417 | 10,417 |
| Private issue CMO | 1,396 |  | (29) | 1,367 | 1,367 |
| Total investment securities | \$ 25,291 | \$ 931 | \$ (29) | \$ 26,193 | \$ 26,193 |

In the third quarter of fiscal 2012 and 2011, the Bank received MBS principal payments of $\$ 688,000$ and $\$ 885,000$, respectively, and did not purchase or sell investment securities. For the first nine months of fiscal 2012 and 2011, the Bank received MBS principal payments of $\$ 2.7$ million and $\$ 4.6$ million, respectively, and did not purchase or sell investment securities.

The Bank evaluates individual investment securities quarterly for other-than-temporary declines in market value. As of March 31, 2012, the gross unrealized holding losses relate to one adjustable rate private issue CMO which has been in an unrealized loss position for more than 12 months; while as of June 30, 2011, the gross unrealized holding losses relate to two adjustable rate private issue CMO. The unrealized holding losses are primarily the result of perceived credit and liquidity concerns of privately issued CMO investment securities. Based on the nature of the investments, management concluded that such unrealized losses were not other than temporary as of June 30, 2011. The Bank does not believe that there are any other-than-temporary impairments at March 31, 2012 or June 30, 2011; therefore, no impairment losses have been recorded for the quarter ended March 31, 2012. The Bank intends and has the ability to hold these CMO investment securities until maturity and will not likely be required to sell the CMO investment securities before realizing a full recovery.

Contractual maturities of investment securities as of March 31, 2012 and June 30, 2011 were as follows:

| (In Thousands) | March 31, 2012 |  | June 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Estimated <br> Fair <br> Value | Amortized Cost | Estimated Fair Value |
| Available for sale |  |  |  |  |
| Due in one year or less | \$ | \$ | \$ - | \$ |
| Due after one through five years | - |  |  |  |
| Due after five through ten years | - | - | - |  |
| Due after ten years | 22,617 | 23,541 | 25,291 | 26,193 |
| Total investment securities | \$ 22,617 | \$ 23,541 | \$ 25,291 | \$ 26,193 |

Note 6: Loans Held for Investment
Loans held for investment consisted of the following:


As of March 31, 2012, the Bank had $\$ 45.2$ million in mortgage loans that are subject to negative amortization, consisting of $\$ 27.9$ million in multi-family loans, $\$ 10.8$ million in commercial real estate loans and $\$ 6.5$ million in single-family loans. This compares to $\$ 50.4$ million of negative amortization mortgage loans at June 30, 2011, consisting of $\$ 31.3$ million in multi-family loans, $\$ 11.5$ million in commercial real estate loans and $\$ 7.6$ million in single-family loans. During the third quarter of fiscal 2012, no loan interest income was added to the negative amortization loan balance, as compared to $\$ 11,000$ of loan interest income in the comparable period of fiscal 2011. For the first nine months of fiscal 2012, $\$ 13,000$ of loan interest income was added to the negative amortization loan balance, down from $\$ 38,000$ of loan interest income in the comparable nine-month period of fiscal 2011. Negative amortization involves a greater risk to the Bank because the loan principal balance may increase by a range of $110 \%$ to $115 \%$ of the original loan amount during the period of negative amortization and because the loan payment may increase beyond the means of the borrower when loan principal amortization is required. Also, the Bank has originated interest-only ARM loans, which typically have a fixed interest rate for the first two to five years coupled with an interest only payment, followed by a periodic adjustable rate and a fully amortizing loan payment. As of March 31, 2012 and June 30, 2011, the interest-only ARM loans were $\$ 223.6$ million and $\$ 247.8$ million, or $26.3 \%$ and $27.2 \%$ of loans held for investment, respectively.

The following table sets forth information at March 31, 2012 regarding the dollar amount of loans held for investment that are contractually repricing during the periods indicated, segregated between adjustable rate loans and fixed rate loans. Fixed-rate loans comprised 5\% of loans held for investment at March 31, 2012, unchanged from June 30, 2011. Adjustable rate loans having no stated repricing dates that reprice when the index they are tied to reprices (e.g. prime rate index) and checking account overdrafts are reported as repricing within one year. The table does not include any estimate of prepayments which may cause the Bank's actual repricing experience to differ materially from that shown.

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| (In Thousands) | Within One Year | Adjustab After One Year Through 3 Years | ble Rate <br> After <br> 3 Years <br> Through <br> 5 Years |  | After <br> Years <br> hrough <br> 0 Years | Fixed Rate | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |  |  |  |  |
| Single-family | \$ | \$ 16,433 | \$ 4,377 |  | 1,465\$ | 6,215 \$ | 452,936 |
|  | 424,446 |  |  |  |  |  |  |
| Multi-family | 209,716 | 13,237 | 42,866 |  | 12,105 | 13,281 | 291,205 |
| Commercial real estate | 66,938 | 6,601 | 6,171 |  | 1,846 | 17,086 | 98,642 |
| Other | 522 | - | - |  | - | 234 | 756 |
| Commercial business loans | 1,647 | - | - |  | - | 1,637 | 3,284 |
| Consumer loans | 567 | - | - |  | - | 23 | 590 |
| Total loans held for investment, gross | $\begin{array}{r} \$ \\ 703,836 \end{array}$ | $\$ 36,271$ | $\$ 53,414$ |  | $15,416 \$$ | 38,476 \$ | \$ 847,413 |

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loans held for investment and upon management's continuing analysis of the factors underlying the quality of the loans held for investment. These factors include changes in the size and composition of the loans held for investment, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectability may not be assured, and determination of the realizable value of the collateral securing the loans. Provisions for loan losses are charged against operations on a monthly basis, as necessary, to maintain the allowance at appropriate levels. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Bank's loans held for investment, will not request the Bank to significantly increase its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory, and other conditions beyond the Bank's control.

In compliance with the Office of the Comptroller of the Currency's regulatory reporting requirements, the Corporation modified its charge-off policy on impaired loans during the quarter ended March 31, 2012. Historically, the Corporation established a specific valuation allowance for impaired loans at the time of impairment based upon the estimated fair value of the underlying collateral, less disposition costs, in comparison to the loan balance. The actual loan charge-off was not recorded until the foreclosure process was complete. Under the modified policy, losses on loans are charged-off in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 180 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. Both methods are acceptable under GAAP. The modification to the charge-off policy resulted in $\$ 990,000$ of additional charge-offs in the third quarter of fiscal 2012, however there was no impact on the allowance for loans losses or provision for loan losses because these charge-offs were timely identified in previous periods and were included in the Corporation's loss experience as part of the evaluation of the allowance for loan losses in those prior periods. The Corporation still records reserves for individually impaired assets under ASC 310-40.

The following tables summarize the Corporation's allowance for loan losses at March 31, 2012 and June 30, 2011:

| (In Thousands) | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June } \\ 30,2011 \\ (1) \end{gathered}$ |
| :---: | :---: | :---: |
| Collectively evaluated for impairment: |  |  |
| Mortgage loans: |  |  |
| Single-family | \$ 10,628 | \$ 11,561 |
| Multi-family | 2,353 | 2,810 |
| Commercial real estate | 1,581 | 1,796 |
| Other | 7 | 5 |
| Commercial business loans | 124 | 178 |
| Consumer loans | 14 | 16 |
| Total collectively evaluated allowance | 14,707 | 16,366 |
| Individually evaluated for impairment: |  |  |
| Mortgage loans: |  |  |
| Single-family | 8,980 | 12,654 |
| Multi-family | 250 | 581 |
| Commercial real estate | 214 | 231 |
| Other | - | 321 |
| Commercial business loans | 109 | 329 |
| Total individually evaluated allowance | 9,553 | 14,116 |
| Total loan loss allowance | \$ 24,260 | \$ 30,482 |

${ }^{(1)}$ The presentation for the June 30, 2011 data was changed to conform to the current reporting requirement, specifically the collectively evaluated allowance was previously described as general valuation allowance and the individually evaluated allowance was previously described as a specific valuation allowance.

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The following table is provided to disclose additional details on the Corporation's allowance for loan losses (dollars in thousands):

|  | For the Quarter Ended March 31, |  | For the Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Allowance at beginning of period | \$ 26,901 | \$ 36,925 | \$ 30,482 | \$ 43,501 |
| Provision for loan losses | 1,622 | 2,693 | 3,726 | 4,618 |
| Recoveries: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 33 | - | 337 | 1 |
| Construction | 28 | - | 28 | - |
| Consumer loans | - | 1 | - | 1 |
| Total recoveries | 61 | 1 | 365 | 2 |
| Charge-offs: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | $(3,081)$ | $(4,937)$ | $(9,043)$ | $(13,427)$ |
| Multi-family | (534) | (201) | (534) | (204) |
| Commercial real estate | (49) | - | (49) | - |
| Other | (400) | - | (400) | - |
| Commercial business loans | (256) | - | (256) | - |
| Consumer loans | (4) | (3) | (31) | (12) |
| Total charge-offs | $(4,324)$ | $(5,141)$ | $(10,313)$ | $(13,643)$ |
|  |  |  |  |  |
| Net charge-offs | $(4,263)$ | $(5,140)$ | $(9,948)$ | $(13,641)$ |
| Balance at end of period | \$ 24,260 | \$ 34,478 | \$ 24,260 | \$ 34,478 |

Allowance for loan losses as a
percentage of gross loans held for
investment
Net charge-offs as a percentage of
average loans outstanding during
the period (annualized)

Allowance for loan losses as a
percentage of gross non-performing
loans at the end of the period
$57.34 \%$
$54.19 \% \quad 57.34 \%$
$54.19 \%$

The following tables identify the Corporation's total recorded investment in non-performing loans by type, net of individually evaluated allowances at March 31, 2012 and June 30, 2011:

|  | March 31, 2012 |  |  |
| :---: | :---: | :---: | :---: |
| (In Thousands) | Recorded Investment | Individually <br> Evaluated <br> Allowance | Net <br> Investment |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$ 35,145 | \$ $(8,980)$ | \$ 26,165 |
| Without a related allowance | 656 | - | 656 |
| Total single-family loans | 35,801 | $(8,980)$ | 26,821 |
| Multi-family: |  |  |  |
| With a related allowance | 516 | (250) | 266 |
| Without a related allowance | 1,022 | - | 1,022 |
| Total multi-family loans | 1,538 | (250) | 1,288 |
|  |  |  |  |
| Commercial real estate: |  |  |  |
| With a related allowance | 1,133 | (214) | 919 |
| Without a related allowance | 2,373 | - | 2,373 |
| Total commercial real estate loans | 3,506 | (214) | 3,292 |
|  |  |  |  |
| Other: |  |  |  |
| Without a related allowance | 522 | - | 522 |
| Total other loans | 522 | - | 522 |
|  |  |  |  |
| Commercial business loans: |  |  |  |
| With a related allowance | 224 | (109) | 115 |
| Without a related allowance | 103 | - | 103 |
| Total commercial business loans | 327 | (109) | 218 |
|  |  |  |  |
| Total non-performing loans | \$ 41,694 | \$ $(9,553)$ | \$ 32,141 |

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| (In Thousands) | Recorded Investment | June 30, 2011 <br> Individually Evaluated <br> Allowance (1) | Net <br> Investment |
| :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$ 42,957 | \$ $(12,654)$ | \$ 30,303 |
| Without a related allowance | 1,535 | - | 1,535 |
| Total single-family loans | 44,492 | $(12,654)$ | 31,838 |
| Multi-family: |  |  |  |
| With a related allowance | 2,534 | (581) | 1,953 |
| Total multi-family loans | 2,534 | (581) | 1,953 |
|  |  |  |  |
| Commercial real estate: |  |  |  |
| With a related allowance | 2,451 | (231) | 2,220 |
| Total commercial real estate loans | 2,451 | (231) | 2,220 |
|  |  |  |  |
| Other: |  |  |  |
| With a related allowance | 1,293 | (321) | 972 |
| Total other loans | 1,293 | (321) | 972 |
|  |  |  |  |
| Commercial business loans: |  |  |  |
| With a related allowance | 331 | (329) | 2 |
| Without a related allowance | 141 | - | 141 |
| Total commercial business loans | 472 | (329) | 143 |
|  |  |  |  |
| Total non-performing loans | \$ 51,242 | \$ $(14,116)$ | \$ 37,126 |

(1) The presentation for the June 30, 2011 data was changed to conform to the current reporting requirement, specifically the individually evaluated allowance was previously described as a specific valuation allowance.

At March 31, 2012 and June 30, 2011, there were no commitments to lend additional funds to those borrowers whose loans were classified as impaired.

The following table describes the aging analysis (length of time on non-performing status) of non-performing loans, net of individually evaluated allowances, as of March 31, 2012:

| (In Thousands) | 3 Months or Less | Over 3 to <br> 6 Months | Over 6 to <br> 12 Months | Over 12 <br> Months | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |  |  |
| Single-family | \$ 9,074 | \$ 4,827 | \$ 3,712 | \$ 9,208 | \$ 26,821 |
| Multi-family | 669 | 353 | - | 266 | 1,288 |
| Commercial real estate | 2,373 | - | 919 | - | 3,292 |
| Other | - | - | - | 522 | 522 |
| Commercial business loans | 218 | - | - | - | 218 |
| Total | \$ 12,334 | \$ 5,180 | \$ 4,631 | \$ 9,996 | \$ 32,141 |

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During the quarters ended March 31, 2012 and 2011, the Corporation's average investment in non-performing loans was $\$ 33.1$ million and $\$ 47.8$ million, respectively. Interest income of $\$ 1.7$ million was recognized, based on cash receipts, on non-performing loans during both quarters ended March 31, 2012 and 2011, respectively. The Corporation records interest on non-performing loans utilizing the cash basis method of accounting during the periods when the loans are on non-performing status. Foregone interest income, which would have been recorded had the non-performing loans been current in accordance with their original terms, amounted to $\$ 132,000$ and $\$ 354,000$ for the quarters ended March 31, 2012 and 2011, respectively, and was not included in the results of operations.

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For the nine months ended March 31, 2012 and 2011, the Corporation's average investment in non-performing loans was $\$ 35.1$ million and $\$ 52.8$ million, respectively. Interest income of $\$ 4.8$ million and $\$ 5.2$ million was recognized, based on cash receipts, on non-performing loans during the nine months ended March 31, 2012 and 2011, respectively. The foregone interest income amounted to $\$ 706,000$ and $\$ 995,000$ and was not included in the results of operations for the nine months ended March 31, 2012 and 2011, respectively.

For the quarter ended March 31, 2012, six loans for $\$ 3.1$ million were modified from their original terms, were re-underwritten and were identified in the Corporation's asset quality reports as troubled debt restructurings ("restructured loans"). This compares to eight loans for $\$ 3.6$ million that were re-underwritten and were identified in the Corporation's asset quality reports as restructured loans during the quarter ended March 31, 2011. During the quarter ended March 31, 2012, no restructured loans were in default within a 12 -month period subsequent to their original restructuring. This compares to two restructured loans with a total balance of $\$ 737,000$ during the quarter ended March 31, 2011 that was in default within a 12-month period subsequent to its original restructuring and required an additional provision of $\$ 327,000$. Additionally, for the quarter ended March 31, 2012 and 2011, three loans for $\$ 1.0$ million and three loans for $\$ 2.0$ million, respectively, had their modification terms extended beyond the initial maturity of the modification.

For the nine months ended March 31, 2012, twenty-two loans for $\$ 8.9$ million were modified from their original terms, were re-underwritten and were identified in the Corporation's asset quality reports as restructured loans. This compares to 37 loans for $\$ 17.8$ million that were re-underwritten and were identified in the Corporation's asset quality reports as restructured loans during the nine months ended March 31, 2011. For the first nine months ended March 31,2012 , two restructured loans with a total loan balance of $\$ 771,000$ were in default within a 12 -month period subsequent to their original restructuring and required a $\$ 200,000$ additional individually evaluated allowance. This compares to three restructured loans with a total loan balance of $\$ 1.0$ million that was in default within a 12 -month period subsequent to its original restructuring and required an additional individually evaluated allowance of $\$ 460,000$ in the first nine months ended March 31, 2011. Additionally, for the nine months ended March 31, 2012 and 2011, eight loans for $\$ 4.3$ million and 16 loans for $\$ 7.0$ million, respectively, had their modification terms extended beyond the initial maturity of the modification.

As of March 31, 2012, the net outstanding balance of the 69 restructured loans was $\$ 28.5$ million: 20 were classified in accordance with the Bank's risk rating system as pass and remain on accrual status ( $\$ 8.3$ million); four were classified as special mention and remain on accrual status ( $\$ 4.9$ million); and 45 were classified as substandard ( $\$ 15.3$ million total, with 43 of the 45 loans or $\$ 14.5$ million on non-accrual status). Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Assets that do not currently expose the Bank to sufficient risk to warrant adverse classification but possess weaknesses are designated as special mention and are closely monitored by the Bank. As of March 31, 2012, $\$ 22.9$ million, or 80 percent, of the restructured loans are current with respect to their payment status.

The Corporation upgrades restructured single-family loans to the pass category if the borrower has demonstrated satisfactory contractual payments for at least six consecutive months; and if the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above, multi-family, commercial real estate, construction and commercial business loans (which are sometimes referred to in this report as "preferred loans") must also demonstrate a combination of the following characteristics to be upgraded, such as: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current $\mathrm{W}-2 \mathrm{~s}$, and most recent bank statements, among other documents, which are then verified by the Bank. The Bank re-underwrites the loan with the borrower's
updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

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The following table summarizes at the dates indicated the restructured loan balances, net of individually evaluated allowances, by loan type and non-accrual versus accrual status:

| (In Thousands) | March 31, <br> 2012 | June 30, <br> 2011 |
| :---: | ---: | ---: |
| Restructured loans on non-accrual status: |  |  |
| Mortgage loans: | $\$ 10,213$ | $\$ 15,133$ |
| Single-family | 776 | 490 |
| Multi-family | 2,739 | 1,660 |
| Commercial real estate | 522 | 972 |
| Other | 218 | 143 |
| Commercial business loans | 14,468 | 18,398 |
| Total |  |  |

Restructured loans on accrual status:
Mortgage loans:

| Single-family | 9,505 | 15,589 |
| :--- | ---: | ---: |
| Multi-family | 3,653 | 3,665 |
| Commercial real estate | 880 | 1,142 |
|  | - | 237 |
| business loans | 35 | 125 |
| Total | 14,073 | 20,758 |
| Total restructured loans | $\$ 28,541$ | $\$ 39,156$ |

The following table shows the restructured loans by type, net of individually evaluated allowances at March 31, 2012 and June 30, 2011:

| (In Thousands) | Recorded <br> Investment | March 31, 2012 Individually Evaluated Allowance | Net <br> Investment |
| :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$ 12,321 | \$ $(2,108)$ | \$ 10,213 |
| Without a related allowance | 9,505 | - | 9,505 |
| Total single-family loans | 21,826 | $(2,108)$ | 19,718 |
|  |  |  |  |
| Multi-family: |  |  |  |
| With a related allowance | 516 | (250) | 266 |
| Without a related allowance | 4,163 | - | 4,163 |
| Total multi-family loans | 4,679 | (250) | 4,429 |
|  |  |  |  |
| Commercial real estate: |  |  |  |
| With a related allowance | 530 | (164) | 366 |
| Without a related allowance | 3,253 | - | 3,253 |
| Total commercial real estate loans | 3,783 | (164) | 3,619 |
|  |  |  |  |
| Other: |  |  |  |

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Without a related allowance 522 - 522
Total other loans 522 522

| Commercial business loans: |  |  |  |
| :---: | :---: | :---: | ---: |
| With a related allowance | 214 | $(99)$ | 115 |
| Without a related allowance | 138 | - | 138 |
| Total commercial business loans | 352 | $(99)$ | 253 |
| Total restructured loans | $\$ 31,162$ | $\$(2,621)$ | $\$ 28,541$ |

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| (In Thousands) | Recorded Investment | June 30, 2011 <br> Individually Evaluated Allowance (1) | Net <br> Investment |
| :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$ 19,092 | \$ $(3,959)$ | \$ 15,133 |
| Without a related allowance | 15,589 | - | 15,589 |
| Total single-family loans | 34,681 | $(3,959)$ | 30,722 |
|  |  |  |  |
| Multi-family: |  |  |  |
| With a related allowance | 517 | (27) | 490 |
| Without a related allowance | 3,665 | - | 3,665 |
| Total multi-family loans | 4,182 | (27) | 4,155 |
|  |  |  |  |
| Commercial real estate: |  |  |  |
| With a related allowance | 1,837 | (177) | 1,660 |
| Without a related allowance | 1,142 | - | 1,142 |
| Total commercial real estate loans | 2,979 | (177) | 2,802 |
|  |  |  |  |
| Other: |  |  |  |
| With a related allowance | 1,293 | (321) | 972 |
| Without a related allowance | 237 | - | 237 |
| Total other loans | 1,530 | (321) | 1,209 |
|  |  |  |  |
| Commercial business loans: |  |  |  |
| With a related allowance | 53 | (51) | 2 |
| Without a related allowance | 266 | - | 266 |
| Total commercial business loans | 319 | (51) | 268 |
|  |  |  |  |
| Total restructured loans | \$ 43,691 | \$ $(4,535)$ | \$ 39,156 |

(1) The presentation for the June 30, 2011 data was changed to conform to the current reporting requirement, specifically the individually evaluated allowance was previously described as a specific valuation allowance.

During the quarter ended March 31, 2012, eighteen properties were acquired in the settlement of loans, while 24 previously foreclosed upon properties were sold. For the nine months ended March 31, 2012, fifty-four properties were acquired in the settlement of loans, while 82 previously foreclosed upon properties were sold. As of March 31, 2012, real estate owned was comprised of 27 properties with a net fair value of $\$ 6.1$ million, primarily located in Southern California. This compares to 54 real estate owned properties, primarily located in Southern California, with a net fair value of $\$ 8.3$ million at June 30, 2011. A new appraisal was obtained on each of the properties at the time of foreclosure and fair value was calculated by using the lower of the appraised value or the listing price of the property, net of disposition costs. Any initial loss was recorded as a charge to the allowance for loan losses before being transferred to real estate owned. Subsequently, if there is further deterioration in real estate values, specific real estate owned loss reserves are established and charged to the statement of operations. In addition, the Corporation records costs to carry real estate owned as real estate operating expenses as incurred.

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Note 7: Derivative and Other Financial Instruments with Off-Balance Sheet Risks

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of originating loans or providing funds under existing lines of credit, loan sale commitments to third parties and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Condensed Consolidated Statements of Financial Condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit
policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. As of March 31, 2012 and June 30, 2011, the Corporation had commitments to extend credit (on loans to be held for investment and loans to be held for sale) of $\$ 182.0$ million and $\$ 107.7$ million, respectively.

The following table provides information regarding undisbursed funds to borrowers on existing lines of credit with the Bank as well as commitments to originate loans to be held for investment.

| Commitments (In Thousands) | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| Undisbursed lines of credit - Mortgage loans | \$ 1,085 | \$ 1,028 |
| Undisbursed lines of credit - Commercial business | 1,860 | 2,867 |
| loans |  |  |
| Undisbursed lines of credit - Consumer loans | 881 | 956 |
| Commitments to extend credit on loans to be held for investment | 200 | 200 |
| Total | \$ 4,026 | \$ 5,051 |

In accordance with ASC 815, "Derivatives and Hedging," and interpretations of the Derivatives Implementation Group of the FASB, the fair value of the commitments to extend credit on loans to be held for sale, loan sale commitments, commitments to sell MBS, put option contracts and call option contracts are recorded at fair value on the Condensed Consolidated Statements of Financial Condition. At March 31, 2012, $\$ 2.6$ million was included in other assets and $\$ 27,000$ was included in other liabilities; at June 30, 2011, $\$ 1.3$ million was included in other assets and $\$ 0$ was included in other liabilities. The Corporation does not apply hedge accounting to its derivative financial instruments; therefore, all changes in fair value are recorded in earnings.

The following table provides information regarding the allowance for loan losses of the undisbursed funds and commitments to extend credit on loans to be held for investment.

|  | For the Quarters Ended March 31, |  | For the Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| (In Thousands) |  |  |  |  |
| Balance, beginning of the period | \$ 72 | \$ 92 | \$ 94 | \$ 119 |
| (Recovery) provision | (1) | 7 | (23) | (20) |
| Balance, end of the period | \$ 71 | \$ 99 | \$ 71 | \$ 99 |

The net impact of derivative financial instruments on the gain on sale of loans contained in the Condensed Consolidated Statements of Operations during the quarters and nine months ended March 31, 2012 and 2011 was as follows:

|  | For the Quarters | For the Nine Months |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Ended | Ended |  |  |  |
|  | March 31, | March 31, |  |  |
| Merivative Financial Instruments | 2012 | 2011 | 2012 | 2011 |


| Commitments to extend credit on loans to be held \$ | 288 | $\$(121)$ | $\$ 1,768$ | $\$(2,126)$ |
| :--- | ---: | ---: | ---: | ---: |
| for sale | 167 | 300 | $(238)$ | 504 |
| Mandatory loan sale commitments | 1,889 | $(1,466)$ | $(203)$ | 2,937 |
| TBA(1) MBS trades | - | - | $(289)$ | $(25)$ |
| Option contracts | $\$ 2,344$ | $\$(1,287)$ | $\$ 1,038$ | $\$ 1,290$ |
| Total |  |  |  |  |

(1) To be announced ("TBA").

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The outstanding derivative financial instruments at the dates indicated were as follows:

|  | March 31, 2012 |  | June 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Derivative Financial Instruments <br> (In Thousands) | Amount | Fair Value | Amount | Fair Value |
| Commitments to extend credit on loans |  |  |  |  |
| to be held for sale (1) | \$ 181,832 | $\begin{array}{r} \$ \\ 2,406 \end{array}$ | \$ 107,458 | \$ 638 |
| Best efforts loan sale commitments | $(17,908)$ | - | $(8,159)$ | - |
| Mandatory loan sale commitments | $(49,496)$ | 165 | $(96,356)$ | 403 |
| TBA MBS trades | $(294,000)$ | (27) | $(183,500)$ | 176 |
| Put option contracts | - | - | $(13,000)$ | 99 |
| Total | \$ $(179,572)$ | \$ | \$ $(193,557)$ | \$ 1,316 |
|  |  | 2,544 |  |  |

(1) Net of 32.3 percent at March 31, 2012 and 31.0 percent at June 30, 2011 of commitments, which management has estimated may not fund.

## Note 8: Income Taxes

FASB ASC 740, "Income Taxes," requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. Management has determined that there are no unrecognized tax benefits to be reported in the Corporation's financial statements.

ASC 740 requires that when determining the need for a valuation allowance against a deferred tax asset, management must assess both positive and negative evidence with regard to the realizability of the tax losses represented by that asset. To the extent available sources of taxable income are insufficient to absorb tax losses, a valuation allowance is necessary. Sources of taxable income for this analysis include prior years' tax returns, the expected reversals of taxable temporary differences between book and tax income, prudent and feasible tax-planning strategies, and future taxable income. The deferred tax asset related to the allowance will be realized when actual charge-offs are made against the allowance. Based on the availability of loss carry-backs and projected taxable income during the periods for which loss carry-forwards are available, management believes it is more likely than not the Corporation will realize the deferred tax asset. The Corporation continues to monitor the deferred tax asset on a quarterly basis for a valuation allowance. The future realization of these tax benefits primarily hinges on adequate future earnings to utilize the tax benefit. Prospective earnings or losses, tax law changes or capital changes could prompt the Corporation to reevaluate the assumptions which may be used to establish a valuation allowance. As of March 31, 2012, the estimated deferred tax asset was $\$ 9.2$ million, a $\$ 760,000$ or eight percent decrease, from $\$ 9.9$ million at June 30, 2011. The Corporation did not have any liabilities for uncertain tax positions or any known unrecognized tax benefit at March 31, 2012 or June 30, 2011.

The Corporation files income tax returns for the United States and state of California jurisdictions. The Internal Revenue Service has audited the Bank's income tax returns through 1996 and the California Franchise Tax Board has audited the Bank through 1990. The Internal Revenue Service also completed a review of the Corporation's income tax returns for fiscal 2006 and 2007. Tax years subsequent to 2007 remain subject to federal examination, while the

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California state tax returns for years subsequent to 2004 are subject to examination by state taxing authorities. The California Franchise Tax Board completed a review of the Corporation's income tax returns for fiscal 2007 and 2008. It is the Corporation's policy to record any penalties or interest charges arising from federal or state taxes as a component of income tax expense. For the quarters ended March 31, 2012 and 2011, there were no tax penalties or interest charges. For both the nine months ended March 31, 2012 and 2011, a total of $\$ 14,000$ in interest charges was paid with no penalties.

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Note 9: Fair Value of Financial Instruments
The Corporation adopted ASC 820, "Fair Value Measurements and Disclosures," on July 1, 2008 and elected the fair value option pursuant to ASC 825, "Financial Instruments" on May 28, 2009 on loans originated for sale by PBM. ASC 820 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. ASC 825 permits entities to elect to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis (the "Fair Value Option") at specified election dates. At each subsequent reporting date, an entity is required to report unrealized gains and losses on items in earnings for which the fair value option has been elected. The objective of the Fair Value Option is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions.

The following table describes the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held for sale at fair value.

|  | Aggregate <br> Unpaid |  |  |
| :--- | :---: | :---: | :---: |
| (In Thousands) | Net <br> Aggregate | Nrincipal <br> Balance | Unrealized <br> Gain |
| As of March 31, 2012: | $\$ 182,624$ | $\$ 177,078$ | $\$ 5,546$ |

On April 9, 2009, the FASB issued ASC 820-10-65-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." This ASC provides additional guidance for estimating fair value in accordance with ASC 820, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased.

ASC 820 establishes a three-level valuation hierarchy that prioritizes inputs to valuation techniques used in fair value calculations. The three levels of inputs are defined as follows:

Level- Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

Level- Observable inputs other than Level 1 such as: quoted prices for similar assets or liabilities in active markets, 2 quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated to observable market data for substantially the full term of the asset or liability.

Level- Unobservable inputs for the asset or liability that use significant assumptions, including assumptions of risks. These unobservable assumptions reflect the Corporation's estimate of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of pricing models, discounted cash flow models and similar techniques.

ASC 820 requires the Corporation to maximize the use of observable inputs and minimize the use of unobservable inputs. If a financial instrument uses inputs that fall in different levels of the hierarchy, the instrument will be categorized based upon the lowest level of input that is significant to the fair value calculation.

The Corporation's financial assets and liabilities measured at fair value on a recurring basis consist of investment securities, loans held for sale at fair value, interest-only strips and derivative financial instruments; while

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non-performing loans, mortgage servicing assets and real estate owned are measured at fair value on a nonrecurring basis.

Investment securities are primarily comprised of U.S. government agency MBS, U.S. government sponsored enterprise MBS and private issue CMO. The Corporation utilizes unadjusted quoted prices in active markets for identical securities for its fair value measurement of debt securities, quoted prices in active and less than active markets for similar securities for its fair value measurement of MBS and debt securities, and broker price indications for similar securities in non-active markets for its fair value measurement of CMO.

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Derivative financial instruments are comprised of commitments to extend credit on loans to be held for sale, loan sale commitments, commitment to sell MBS (TBA MBS trades) and option contracts. The fair value is determined, when possible, using quoted secondary-market prices. If no such quoted price exists, the fair value of a commitment is determined by quoted prices for a similar commitment or commitments, adjusted for the specific attributes of each commitment.

Loans held for sale at fair value are primarily single-family loans. The fair value is determined, when possible, using quoted secondary-market prices such as mandatory loan sale commitments. If no such quoted price exists, the fair value of a loan is determined by quoted prices for a similar loan or loans, adjusted for the specific attributes of each loan.

Non-performing loans are loans which are inadequately protected by the current net worth and paying capacity of the borrowers or of the collateral pledged and the accrual of interest income has been discontinued. The non-performing loans are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. The Corporation assesses loans individually and identifies impairment when the loan is classified as non-performing, been restructured or management has serious doubts about the future collectibility of principal and interest, even though the loans may currently be performing. The fair value of a non-performing loan is determined based on an observable market price or current appraised value of the underlying collateral. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the borrower. For non-performing loans which are also restructured loans, the fair value is derived from discounted cash flow analysis, except those which are in the process of foreclosure, for which the fair value is derived from the appraised value of its collateral. Non-performing loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above. This loss is not recorded directly as an adjustment to current earnings or other comprehensive income (loss), but rather as a component in determining the overall adequacy of the allowance for loan losses. These adjustments to the estimated fair value of non-performing loans may result in increases or decreases to the provision for loan losses recorded in current earnings.

The Corporation uses the amortization method for its mortgage servicing assets, which amortizes servicing assets in proportion to and over the period of estimated net servicing income and assesses servicing assets for impairment based on fair value at each reporting date. The fair value of mortgage servicing assets is calculated using the present value method; which includes a third party's prepayment projections of similar instruments, weighted-average coupon rates and the estimated average life.

The rights to future income from serviced loans that exceed contractually specified servicing fees are recorded as interest-only strips. The fair value of interest-only strips is calculated using the same assumptions that are used to value the related servicing assets.

The fair value of real estate owned is derived from the lower of the appraised value at the time of foreclosure or the listing price, net of disposition costs.

The Corporation's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Corporation's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

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The following fair value hierarchy table presents information about the Corporation's assets measured at fair value on a recurring basis:
(In Thousands)
Fair Value Measurement at March 31, 2012 Using:
Assets:

| Investment securities: | $\$-\$ 12,665$ | $\$$ | - | $\$ 12,665$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government agency MBS | - | 9,585 |  | - | 9,585 |
| U.S. government sponsored | - | - | 1,291 | 1,291 |  |
| enterprise MBS | - | 22,250 | 1,291 | 23,541 |  |
| Private issue CMO | Investment securities |  |  |  |  |


| Loans held for sale, at fair value | - | 182,624 | - | 182,624 |
| :--- | :--- | :---: | ---: | ---: |
| Interest-only strips | - | - | 135 | 135 |

Derivative assets:

|  | Commitments to extend credit on loans to be held for sale | - | - | 2,434 | 2,434 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mandatory loan sale commitments | - | - | 210 | 210 |
|  | TBA MBS trades | - | 74 | - | 74 |
|  | Derivative assets | - | 74 | 2,644 | 2,718 |
| Total assets |  |  |  | \$4,070 | \$ 209,018 |

Liabilities:
Derivative liabilities:

|  | Commitments to extend credit on loans to be held for sale | \$ - | \$ - | \$ 28 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mandatory loan sale commitments | - | - | 45 | 45 |
|  | TBA MBS trades | - | 101 | - | 101 |
|  | Derivative liabilities | - | 101 | 73 | 174 |
| Total liabilities |  | \$ - | \$ 101 | \$ 73 | \$ 174 |

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The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the Condensed Consolidated Statements of Financial Condition using Level 3 inputs:

|  | Fair Value Measurement Using Significant Other Unobservable Inputs (Level 3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Private Issue CMO | Interest- <br> Only <br> Strips | Loan Commitments to originate <br> (1) | Mandatory Commitments (2) | Option Contracts | Total |
| Beginning balance at January 1, 2012 | $\begin{array}{r} \$ \\ 1,244 \end{array}$ | $\$ 156$ | $\begin{array}{r} \$ \\ 2,118 \end{array}$ | \$ (2) | \$ - | \$ 3,516 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |  |
| Included in earnings |  | - | $(2,118)$ | 2 | - | $(2,116)$ |
| Included in other comprehensive income | 73 | (21) | - | - | - | 52 |

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| Purchases | - | - | - | 165 | - | 165 |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Issuances | - | - | 2,406 | - | - | 2,406 |
| Settlements | $(26)$ | - | - | - | - | $(26)$ |
| Transfers in and/or out of Level 3 | - | - | - | - | - | - |
|  | $\$$ | $\$ 135$ | $\$$ | $\$ 165$ | $\$-$ | $\$ 3,997$ |

(1) Consists of commitments to extend credit on loans to be held for sale.
(2) Consists of mandatory loan sale commitments.

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|  | Fair Value Measurement Using Significant Other Unobservable Inputs (Level 3) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Private Issue CMO | Interest- <br> Only Strips | Loan Commitments to originate <br> (1) |  | Mandatory Commitments (2) | Option Contracts | Total |
| Beginning balance at July 1, 2011 | $\begin{array}{r} \$ \\ 1,367 \end{array}$ | \$ 200 | $\$ 638$ |  | \$ 403 | \$ 99 | \$ 2,707 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |  |  |
| Included in earnings | - | - | $(6,219)$ |  | (271) | (241) | $(6,731)$ |
| Included in other comprehensive income | 32 | (65) | - |  | - | - | (33) |
| Purchases | - | - | - |  | 33 | 142 | 175 |
| Issuances | - | - | 7,987 |  | - | - | 7,987 |
| Settlements | (108) | - | - |  | - | - | (108) |
| Transfers in and/or out of Level 3 | - | - | - |  | - | - | - |
| Ending balance at March 31, 2012 | $\begin{array}{r} \$ \\ 1,291 \end{array}$ | \$ 135 | \$ 2,406 |  |  | \$ | \$ 3,997 |

(1) Consists of commitments to extend credit on loans to be held for sale.
(2) Consists of mandatory loan sale commitments.

| (In Thousands) | Fair Value Measurement Using Significant Other Unobservable Inputs (Level 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Derivative <br> Private Interest-Only Financial |  |  |  |
|  |  | Strips | Instruments | Total |
| Beginning balance at January 1, 2011 | \$ 1,400 | \$ 184 | \$ 810 | \$ 2,394 |
| Total gains or losses (realized/unrealized): |  |  |  |  |
| Included in earnings | - | - | (810) | (810) |
| Included in other comprehensive income | 2 | 53 | - | 55 |
| Purchases, issuances, and settlements | (36) | - | 990 | 954 |
| Transfers in and/or out of Level 3 | - | - | - | - |
| Ending balance at March 31, 2011 | \$ 1,366 | \$ 237 | \$ 990 | \$ 2,593 |

Fair Value Measurement
Using Significant Other Unobservable Inputs
(Level 3)
Derivative
Private Interest-Only Financial
Issue Strips Instruments Total
CMO

| Beginning balance at July 1, 2010 <br> Total gains or losses (realized/unrealized): <br> Included in earnings | $\$ 1,515$ | $\$ 248$ | $\$ 2,611$ | $\$ 4,374$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Included in other comprehensive <br> income | 18 | $(10)$ | $(6,059)$ | $(6,060)$ |
| Purchases, issuances, and settlements | $(167)$ | - | 4,438 | 4,271 |
| Transfers in and/or out of Level 3 | - | - | - | - |
| Ending balance at March 31, 2011 | $\$ 1,366$ | $\$ 237$ | $\$ 890$ | $\$ 2,593$ |

The following fair value hierarchy table presents information about the Corporation's assets measured at fair value at the dates indicated on a nonrecurring basis:

|  | Fair Value Measurement at March 31, 2012 Using: |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (In Thousands) | Level 1 | Level 2 | Level 3 | Total |
| Non-performing loans (1) | $\$-$ | $\$ 21,652$ | $\$ 7,372$ | $\$ 29,024$ |
| Mortgage servicing assets | - | - | 224 | 224 |
| Real estate owned (1) | - | 6,662 | - | 6,662 |
| Total | $\$-$ | $\$ 28,314$ | $\$ 7,596$ | $\$ 35,910$ |

(1) Amounts are based on collateral value as a practical expedient for fair value, and exclude estimated selling costs where determined.

|  | Fair Value Measurement at June 30, 2011 Using: |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In Thousands) | Level 1 | Level 2 | Level 3 | Total |
| Non-performing loans (1) | $\$-$ | $\$ 24,215$ | $\$ 13,187$ | $\$ 37,402$ |
| Mortgage servicing assets | - | - | 322 | 322 |
| Real estate owned (1) | - | 9,033 | - | 9,033 |
| Total | $\$-$ | $\$ 33,248$ | $\$ 13,509$ | $\$ 46,757$ |

(1) Amounts are based on collateral value as a practical expedient for fair value, and exclude estimated selling costs where determined.

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The following table presents additional information about valuation techniques and inputs used for assets and liabilities, including derivative financial instruments, that are measured at fair value and categorized within Level 3 as of March 31, 2012 (dollars in thousands):
$\left.\begin{array}{llllll} & \begin{array}{c}\text { Fair Value } \\ \text { As of } \\ \text { March 31, } \\ 2012\end{array} & \begin{array}{c}\text { Valuation } \\ \text { Techniques }\end{array} & \begin{array}{c}\text { Unobservable } \\ \text { Inputs }\end{array} & \begin{array}{c}\text { Impact to } \\ \text { (Weighted Average) }\end{array} & \begin{array}{c}\text { Valuation } \\ \text { Increase in }\end{array} \\ \text { Inputs (2) }\end{array}\right]$
(1) The range is based on the historical estimated fair values and management estimates.
(2) Unless otherwise noted, this column represents the directional change in the fair value of the Level 3 investments that would result from an increase to the corresponding unobservable input. A decrease to the unobservable input would have the opposite effect. Significant changes in these inputs in isolation could result in significantly higher
or lower fair value measurements.
(3) A percentage of commitments to extend credit on loans to be held for sale which management has estimated may not fund.
(4) An estimated cost to roll forward the mandatory loan sale commitments which management has estimated may not be delivered to the corresponding investors in a timely manner.

The significant unobservable inputs used in the fair value measurement of the Corporation's assets and liabilities include the followings: CMO offered quotes, prepayment speeds, discount rates, MBS - TBA quotes, fallout ratios, investor quotes and roll-forward costs, among others. Significant increases or decreases in any of these inputs in isolation could result in significantly lower or higher fair value measurement. The various unobservable inputs used to determine valuations may have similar or diverging impacts on valuation.

The carrying amount and fair value of the Corporation's other financial instruments as of March 31, 2012 and June 30, 2012 are as follows (dollars in thousands):

|  | Carrying <br> Amount | March 31, 2012 <br> Faire | Level 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | Level 2 | Level 3 |
| :--- |


|  | Carrying <br> Amount | Fair <br> Value | Level 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | Level 2 | Level 3 |
| :--- |

Cash and cash equivalents: The carrying amount of these financial assets approximates the fair value.
Loans held for investment: For loans that reprice frequently at market rates, the carrying amount approximates the fair value. For fixed-rate loans, the fair value is determined by either (i) discounting the estimated future cash flows of such loans over their estimated remaining contractual maturities using a current interest rate at which such loans would be made to borrowers, or (ii) quoted market prices. The allowance for loan losses is subtracted as an estimate of the underlying credit risk.

FHLB - San Francisco stock: The carrying amount reported for FHLB - San Francisco stock approximates fair value. When redeemed, the Corporation will receive an amount equal to the par value of the stock.

Deposits: The fair value of time deposits is estimated using a discounted cash flow calculation. The discount rate is based upon rates currently offered for deposits of similar remaining maturities. The fair value of transaction accounts (checking, money market and savings accounts) is estimated by using the Bank's interest rate risk model which denotes the fair value of transaction accounts consistent with current market conditions.

Borrowings: The fair value of borrowings has been estimated using a discounted cash flow calculation. The discount rate on such borrowings is based upon rates currently offered for borrowings of similar remaining maturities.

Note 10: Incentive Plans
As of March 31, 2012, the Corporation had four share-based compensation plans, which are described below. These plans are the 2010 Equity Incentive Plan ("2010 Plan"), the 2006 Equity Incentive Plan ("2006 Plan"), the 2003 Stock Option Plan and the 1996 Stock Option Plan. The compensation cost that has been charged against income
for these plans was $\$ 284,000$ and $\$ 321,000$ for the quarters ended March 31,2012 and 2011, respectively, and there was no tax benefit from these plans during either quarter. For the nine months ended March 31, 2012 and 2011, the compensation cost for these plans was $\$ 1.1$ million and $\$ 754,000$, respectively, and there was no tax benefit from these plans during either period.

Equity Incentive Plan. The Corporation established and the shareholders approved the 2010 Plan and the 2006 Plan for directors, advisory directors, directors emeriti, officers and employees of the Corporation and its subsidiary. The 2010 Plan authorizes 586,250 stock options and 288,750 shares of restricted stock. The 2010 Plan also provides that no person may be granted more than 117,250 stock options or 43,312 shares of restricted stock in any one year. The 2006 Plan authorizes 365,000 stock options and 185,000 shares of restricted stock. The 2006 Plan also provides that no person may be granted more than 73,000 stock options or 27,750 shares of restricted stock in any one year.

Equity Incentive Plan - Stock Options. Under the 2010 Plan and 2006 Plan (collectively, "the Plans"), options may not be granted at a price less than the fair market value at the date of the grant. Options typically vest over a five-year or shorter period as long as the director, advisory director, director emeritus, officer or employee remains in service to the Corporation. The options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the options granted is 10 years.

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility is based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield is based on the most recent quarterly dividend on an annualized basis. The expected term is based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate is based on the U.S. Treasury note rate with a term similar to the underlying stock option on the particular grant date.

There was no activity under the Plans in the third quarter and first nine months of either fiscal 2012 or 2011, other than the exercise of 9,000 options in the third quarter and first nine months of fiscal 2012. As of March 31, 2012 and 2011, there were 193,450 stock options and 596,450 stock options available for future grants under the Plans, respectively.

The following table summarizes the stock option activity in the Plans for the quarter and nine months ended March 31, 2012.

| Options | Shares | Weighted- <br> Average <br> Exercise Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) | Aggregate Intrinsic Value (\$000) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2012 | 766,800 | \$ 12.07 |  |  |
| Granted | - | \$ |  |  |
| Exercised | $(9,000)$ | \$ 7.03 |  |  |
| Forfeited | - | \$ |  |  |
| Outstanding at March 31, 2012 | 757,800 | \$ 12.13 | 7.57 | $\begin{gathered} \$ \\ 2,113 \end{gathered}$ |
| Vested and expected to vest at March 31, 2012 | 660,800 | \$ 12.82 | 7.33 | $\begin{gathered} \$ \\ 1,773 \end{gathered}$ |
| Exercisable at March 31, 2012 | 345,800 | \$ 17.73 | 5.60 | \$ 671 |

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| Options | Shares | WeightedAverage Exercise Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) | Aggregate Intrinsic Value (\$000) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at July 1, 2011 | 766,800 | \$ 12.07 |  |  |
| Granted | - | \$ |  |  |
| Exercised | $(9,000)$ | \$ 7.03 |  |  |
| Forfeited | - | \$ |  |  |
| Outstanding at March 31, 2012 | 757,800 | \$ 12.13 | 7.57 | $\begin{gathered} \$ \\ 2,113 \end{gathered}$ |
| Vested and expected to vest at March 31, 2012 | 660,800 | \$ 12.82 | 7.33 | $\begin{gathered} \$ \\ 1,773 \end{gathered}$ |
| Exercisable at March 31, 2012 | 345,800 | \$ 17.73 | 5.60 | \$ 671 |

As of March 31, 2012 and 2011, there was $\$ 1.3$ million and $\$ 332,000$ of unrecognized compensation expense, respectively, related to unvested share-based compensation arrangements under the Plans. The expense is expected to be recognized over a weighted-average period of 3.2 years and 0.7 years, respectively. The forfeiture rate during the first nine months of fiscal 2012 and 2011 was 20 percent and 25 percent, respectively, and was calculated by using the historical forfeiture experience of all fully vested stock option grants and is reviewed annually.

Equity Incentive Plan - Restricted Stock. The Corporation used 288,750 shares and 185,000 shares of its treasury stock to fund the 2010 Plan and the 2006 Plan, respectively. Awarded shares typically vest over a five-year or shorter period as long as the director, advisory director, director emeriti, officer or employee remains in service to the Corporation. Once vested, a recipient of restricted stock will have all rights of a shareholder, including the power to vote and the right to receive dividends. The Corporation recognizes compensation expense for the restricted stock awards based on the fair value of the shares at the award date.

There was no restricted stock activity in the third quarter of fiscal 2012 or 2011, other than the vesting and distribution of 11,200 shares in the third quarter of fiscal 2012 and 2011. For the first nine months of fiscal 2012 and 2011, a total of 111,500 shares and 12,000 shares of restricted stock, respectively, were vested and distributed, while no restricted stock was awarded or forfeited during either period. As of March 31, 2012 and 2011, there were 168,100 shares and 314,100 shares of restricted stock available for future awards under the Plans, respectively.

The following table summarizes the unvested restricted stock activity in the quarter and nine months ended March 31, 2012.

|  |  | Weighted-Average <br> Award Date |
| :--- | :---: | :---: |
| $\quad$ Unvested Shares | Shares | Fair Value |

Unvested Shares Shares Weighted-Average

|  |  | Award Date <br> Fair Value |
| :--- | :---: | :---: |
| Unvested at July 1, 2011 | 258,300 | $\$ 7.75$ |
| Granted | - | $\$-$ |
| Vested | $(111,500)$ | $\$ 8.56$ |
| Forfeited | - | $\$-$ |
| Unvested at March 31, 2012 | 146,800 | $\$ 7.13$ |
| Expected to vest at March 31, 2012 | 117,440 | $\$ 7.13$ |

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As of March 31, 2012 and 2011, the unrecognized compensation expense was $\$ 878,000$ and $\$ 503,000$, respectively, related to unvested share-based compensation arrangements under the Plans, and reported as a reduction to stockholders' equity. This expense is expected to be recognized over a weighted-average period of 3.2 years and 0.7 years, respectively. Similar to stock options, a forfeiture rate of 20 percent and 25 percent has been applied for the restricted stock compensation expense calculations in the first nine months of fiscal 2012 and 2011, respectively. The fair value of shares vested and distributed during the quarter ended March 31, 2012 and 2011 was $\$ 108,000$ and $\$ 88,000$, respectively. The fair value of shares vested and distributed during the nine months ended March 31, 2012 and 2011 was $\$ 922,000$ and $\$ 92,000$, respectively.

Stock Option Plans. The Corporation established the 2003 Stock Option Plan and the 1996 Stock Option Plan (collectively, the "Stock Option Plans") for key employees and eligible directors under which options to acquire up to 352,500 shares and 1.15 million shares of common stock, respectively, may be granted. Under the Stock Option Plans, stock options may not be granted at a price less than the fair market value at the date of the grant. Stock options typically vest over a five-year period on a pro-rata basis as long as the employee or director remains in service to the Corporation. The stock options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the stock options granted is 10 years. As of March 31, 2012 and 2011, the number of stock options available for future grants under the 2003 Stock Option Plan was 14,900 stock options. No stock options remain available for future grant under the 1996 Stock Option Plan, which expired in January 2007.

The fair value of each stock option grant is estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility is based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield is based on the most recent quarterly dividend on an annualized basis. The expected term is based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate is based on the U.S. Treasury note rate with a term similar to the underlying stock option on the particular grant date.

There was no activity in the Stock Option Plans for either the third quarter of fiscal 2012 or 2011. For the first nine months of fiscal 2012 and 2011, there was no activity in the Stock Option Plans, except forfeitures of 62,700 shares and 67,500 shares, respectively.

The following is a summary of the activity in the Stock Option Plans for the quarter and nine months ended March 31, 2012.
$\left.\begin{array}{lcccc} & & \begin{array}{c}\text { Weighted- } \\ \text { Average } \\ \text { Average }\end{array} & \begin{array}{c}\text { Aggregate } \\ \text { Remaining } \\ \text { Contractual }\end{array} \\ \text { Intrinsic } \\ \text { Value }\end{array}\right)$

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| Options | Shares | WeightedAverage Exercise Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term (Years) | Aggregate Intrinsic Value (\$000) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at July 1, 2011 | 482,900 | \$ 22.23 |  |  |
| Granted | - | \$ |  |  |
| Exercised | - | \$ |  |  |
| Forfeited | $(62,700)$ | \$ 9.67 |  |  |
| Outstanding at March 31, 2012 | 420,200 | \$ 24.11 | 2.72 | \$ - |
| Vested and expected to vest at March 31, 2012 | 418,200 | \$ 24.13 | 2.71 | \$ |
| Exercisable at March 31, 2012 | 410,200 | \$ 24.21 | 2.66 | \$ |

As of March 31, 2012 and 2011, there was $\$ 18,000$ and $\$ 115,000$ of unrecognized compensation expense, respectively, related to unvested share-based compensation arrangements under the Stock Option Plans. This expense is expected to be recognized over a weighted-average period of 0.3 years and 0.9 years, respectively. The forfeiture rate during the first nine months of fiscal 2012 and 2011 was 20 percent and 25 percent, respectively, and was calculated by using the historical forfeiture experience of all fully vested stock option grants and is reviewed annually.

## Note 11: Subsequent Events

On April 19, 2012, the Corporation's Board of Directors declared a cash dividend of $\$ 0.04$ per share. Shareholders of the Corporation's common stock at the close of business on May 11, 2012 will be entitled to receive the cash dividend, payable on June 1, 2012. Additionally, the Board of Directors authorized the repurchase of up to five percent (5\%) of the Corporation's common stock, or approximately 547,772 shares. The repurchase plan will become effective at the earlier of July 21, 2012 or the completion of the July 2011 stock repurchase plan. The Corporation will purchase the shares from time to time in the open market or through privately negotiated transactions over a one-year period depending on market conditions, the capital requirements of the Corporation, and available cash that can be allocated to the stock repurchase plan. To date, a total of 512,403 shares have been purchased under the July 2011 stock repurchase plan, at an average cost of $\$ 9.47$ per share, leaving 58,529 shares available for future purchases.

ITEM 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

## General

Provident Financial Holdings, Inc., a Delaware corporation, was organized in January 1996 for the purpose of becoming the holding company of Provident Savings Bank, F.S.B. upon the Bank's conversion from a federal mutual to a federal stock savings bank ("Conversion"). The Conversion was completed on June 27, 1996. The Corporation is regulated by the Federal Reserve Board. At March 31, 2012, the Corporation had total assets of $\$ 1.29$ billion, total deposits of $\$ 974.8$ million and total stockholders' equity of $\$ 143.3$ million. The Corporation has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this report, including financial statements and related data, relates primarily to the Bank and its subsidiaries.

The Bank, founded in 1956, is a federally chartered stock savings bank headquartered in Riverside, California. The Bank is regulated by the Office of the Comptroller of the Currency ("OCC"), its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), the insurer of its deposits. The Bank's deposits are federally insured up to applicable limits by the FDIC. The Bank has been a member of the Federal Home Loan Bank System since
1956.

The Bank's business consists of community banking activities and mortgage banking activities, conducted by Provident Bank and Provident Bank Mortgage, a division of the Bank. Community banking activities primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing those funds in single-family loans, multi-family loans, commercial real estate loans, construction loans,

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commercial business loans, consumer loans and other real estate loans. The Bank also offers business checking accounts, other business banking services, and services loans for others. Mortgage banking activities consist of the origination, purchase and sale of mortgage loans secured primarily by single-family residences. The Bank currently operates 14 retail/business banking offices in Riverside County and San Bernardino County (commonly known as the Inland Empire) with the 15th office preliminarily scheduled to open in June 2012 in La Quinta, California. Provident Bank Mortgage operates wholesale loan production offices in Pleasanton and Rancho Cucamonga, California and retail loan production offices in City of Industry, Escondido, Fairfield, Glendora, Hermosa Beach, Pleasanton, Rancho Cucamonga (2), Riverside (4), Roseville and San Rafael, California. The Bank's revenues are derived principally from interest on its loans and investment securities and fees generated through its community banking and mortgage banking activities. There are various risks inherent in the Bank's business including, among others, the general business environment, interest rates, the California real estate market, the demand for loans, the prepayment of loans, the repurchase of loans previously sold to investors, the secondary market conditions to sell loans, competitive conditions, legislative and regulatory changes, fraud and other risks.

The Corporation began to distribute quarterly cash dividends in the quarter ended September 30, 2002. On January 24, 2012, the Corporation declared a quarterly cash dividend of $\$ 0.04$ per share for the Corporation's shareholders of record at the close of business on February 15, 2012, which was paid on March 9, 2012. Future declarations or payments of dividends will be subject to the consideration of the Corporation's Board of Directors, which will take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, legal restrictions, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which the dividend is declared.

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to assist in understanding the financial condition and results of operations of the Corporation. The information contained in this section should be read in conjunction with the Unaudited Interim Condensed Consolidated Financial Statements and accompanying selected Notes to Unaudited Interim Condensed Consolidated Financial Statements.

## Safe-Harbor Statement

Certain matters in this Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This Form 10-Q contains statements that the Corporation believes are "forward-looking statements." These statements relate to the Corporation's financial condition, results of operations, plans, objectives, future performance or business. You should not place undue reliance on these statements, as they are subject to risks and uncertainties. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Corporation may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Corporation. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors which could cause actual results to differ materially include, but are not limited to, the credit risks of lending activities, including changes in the level and trend of loan delinquencies and charge-offs and changes in our allowance for loan losses and provision for loan losses that may be impacted by deterioration in the residential and commercial real estate markets; changes in general economic conditions, either nationally or in our market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, our net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market areas; secondary market conditions for loans and our ability to sell loans in the secondary market; results of examinations by the OCC or other regulatory authorities, including the possibility that

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any such regulatory authority may, among other things, require us to enter into a formal enforcement action or to increase our allowance for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, which could adversely affect our liquidity and earnings; legislative or regulatory changes, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and its implementing regulations, that adversely affect our business, as well as changes in regulatory policies and principles or the interpretation of regulatory capital or other rules; our ability to attract and retain deposits; further increases in premiums for deposit insurance; our ability to control operating costs and expenses; the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation; difficulties in reducing risk associated with the loans on our balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that

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affect our workforce and potential associated charges; computer systems on which we depend could fail or experience a security breach; our ability to implement our branch expansion strategy; our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we have acquired or may in the future acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; our ability to manage loan delinquency rates; our ability to retain key members of our senior management team; costs and effects of litigation, including settlements and judgments; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; our ability to pay dividends on our common stock; adverse changes in the securities markets; the inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; war or terrorist activities; and other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and other risks detailed in this report and in the Corporation's other reports filed with or furnished to the SEC, including its Annual Report on Form 10-K for the fiscal year ended June 30, 2011 and subsequently filed Quarterly Reports on Form 10-Q.

## Critical Accounting Policies

The discussion and analysis of the Corporation's financial condition and results of operations is based upon the Corporation's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of the financial statements. Actual results may differ from these estimates under different assumptions or conditions.

The allowance for loan losses involves significant judgment and assumptions by management, which has a material impact on the carrying value of net loans. Management considers the accounting estimate related to the allowance for loan losses a critical accounting estimate because it is highly susceptible to change from period to period, requiring management to make assumptions about probable incurred losses inherent in the loan portfolio at the balance sheet date. The impact of a sudden large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

The allowance is based on two principles of accounting: (i) ASC 450, "Contingencies," which requires that losses be accrued when they are probable of occurring and can be estimated; and (ii) ASC 310, "Receivables," which require that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance. However, if the loan is "collateral-dependent" or foreclosure is probable, impairment is measured based on the fair value of the collateral. Management reviews impaired loans on a quarterly basis. When the measure of an impaired loan is less than the recorded investment in the loan, the Corporation records an individually evaluated allowance equal to the excess of the recorded investment in the loan over its measured value, which is updated quarterly. The allowance has two components: a collectively evaluated allowance for groups of homogeneous loans and an individually evaluated allowance for identified problem loans. Each of these components is based upon estimates that can change over time. A general loan loss allowance is provided on loans not specifically identified as impaired. The general loan loss allowance is determined based on a qualitative and a quantitative analysis using a loss migration methodology. The formula allowance is based primarily on historical experience applied to loans classified by type and loan grade, and as a result can differ from actual losses incurred in the future; and qualitative factors such as unemployment data, gross domestic product, interest rates, retail sales, the value of real estate and real estate market conditions which may also influence actual results. The history is

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reviewed at least quarterly and adjustments are made as needed. Various techniques are used to arrive at individual loss estimates, including historical loss information, discounted cash flows and the fair market value of collateral. The use of these techniques is inherently subjective and the actual losses could be greater or less than the estimates, which, can materially affect amounts recognized in the Condensed Consolidated Statements of Financial Condition and Condensed Consolidated Statements of Operations.

The Corporation assesses loans individually and identifies impairment when the accrual of interest has been discontinued, loans have been restructured or management has serious doubts about the future collectibility of

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principal and interest, even though the loans may currently be performing. Factors considered in determining impairment include, but are not limited to, expected future cash flows, the financial condition of the borrower and current economic conditions. The Corporation measures each impaired loan based on the fair value of its collateral, less selling costs, or discounted cash flow and charges off those loans or portions of loans deemed uncollectible.

In compliance with the Office of the Comptroller of the Currency's regulatory reporting requirements, the Corporation modified its charge-off policy on impaired loans during the quarter ended March 31, 2012. Historically, the Corporation established a specific valuation allowance for impaired loans at the time of impairment based upon the estimated fair value of the underlying collateral, less disposition costs, in comparison to the loan balance. The actual loan charge-off was not recorded until the foreclosure process was complete. Under the modified policy, losses on loans are charged-off in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 180 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. Both methods are acceptable under GAAP. The modification to the charge-off policy resulted in $\$ 990,000$ of additional charge-offs in the third quarter of fiscal 2012, however there was no impact on the allowance for loans losses or provision for loan losses because these charge-offs were timely identified in previous periods and were included in the Corporation's loss experience as part of the evaluation of the allowance for loan losses in those prior periods. The Corporation still records reserves for individually impaired assets under ASC 310-40.

A troubled debt restructuring ("restructured loan") is a loan which the Corporation, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Corporation would not otherwise consider.

The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to:
a) A reduction in the stated interest rate.
b) An extension of the maturity at an interest rate below market.
c) A reduction in the accrued interest.
d) Extensions, deferrals, renewals and rewrites.

The Corporation measures the impairment loss of restructured loans based on the difference between the original loan's carrying amount and the present value of expected future cash flows discounted at the original effective yield of the loan. Based on published guidance with respect to restructured loans from certain banking regulators and to conform to general practices within the banking industry, the Corporation determined it was appropriate to maintain certain restructured loans on accrual status because there is reasonable assurance of repayment and performance, consistent with the modified terms based upon a current, well-documented credit evaluation.

Other restructured loans are classified as "Substandard" and placed on non-performing status. The loans may be upgraded and placed on accrual status once there is a sustained period of payment performance (usually six months or longer) and there is a reasonable assurance that the payments will continue; and if the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above; multi-family, commercial real estate, construction and commercial business loans must also demonstrate a combination of corroborating characteristics to be upgraded, such as: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current $\mathrm{W}-2 \mathrm{~s}$, and most recent bank statements,

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among other documents, which are then verified by the Bank. The Bank re-underwrites the loan with the borrower's updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

Interest is not accrued on any loan when its contractual payments are more than 90 days delinquent or if the loan is deemed impaired. In addition, interest is not recognized on any loan where management has determined that collection is not reasonably assured. A non-accrual loan may be restored to accrual status when delinquent principal

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and interest payments are brought current and future monthly principal and interest payments are expected to be collected.

ASC 815, "Derivatives and Hedging," requires that derivatives of the Corporation be recorded in the consolidated financial statements at fair value. Management considers its accounting policy for derivatives to be a critical accounting policy because these instruments have certain interest rate risk characteristics that change in value based upon changes in the capital markets. The Corporation's derivatives are primarily the result of its mortgage banking activities in the form of commitments to extend credit, commitments to sell loans, commitments to sell MBS and option contracts to mitigate the risk of the commitments to extend credit. Estimates of the percentage of commitments to extend credit on loans to be held for sale that may not fund are based upon historical data and current market trends. The fair value adjustments of the derivatives are recorded in the Condensed Consolidated Statements of Operations with offsets to other assets or other liabilities in the Condensed Consolidated Statements of Financial Condition.

Management accounts for income taxes by estimating future tax effects of temporary differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in the Corporation's Condensed Consolidated Statements of Financial Condition. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, management is required to make many subjective assumptions and judgments regarding the Corporation's income tax exposures, including judgments in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Interpretations of and guidance surrounding income tax laws and regulations change over time. As such, changes in management's subjective assumptions and judgments can materially affect amounts recognized in the Condensed Consolidated Statements of Financial Condition and Condensed Consolidated Statements of Operations. Therefore, management considers its accounting for income taxes a critical accounting policy.

## Executive Summary and Operating Strategy

Provident Savings Bank, F.S.B., established in 1956, is a financial services company committed to serving consumers and small to mid-sized businesses in the Inland Empire region of Southern California. The Bank conducts its business operations as Provident Bank, Provident Bank Mortgage, a division of the Bank, and through its subsidiary, Provident Financial Corp. The business activities of the Corporation, primarily through the Bank and its subsidiary, consist of community banking, mortgage banking and, to a lesser degree, investment services for customers and trustee services on behalf of the Bank.

Community banking operations primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing those funds in single-family, multi-family and commercial real estate loans. The Bank also, to a lesser extent, makes construction, commercial business, consumer and other loans. The primary source of income in community banking is net interest income, which is the difference between the interest income earned on loans and investment securities, and the interest expense paid on interest-bearing deposits and borrowed funds. Additionally, certain fees are collected from depositors, such as returned check fees, deposit account service charges, ATM fees, IRA/KEOGH fees, safe deposit box fees, travelers check fees, wire transfer fees and overdraft protection fees, among others. As a result of a federal rule which took effect July 6, 2010, the Bank may no longer collect overdraft protection fees under certain circumstances unless the consumer consents, or opts in, to the overdraft service; this change has reduced the amount the Bank collects on overdraft protection fees.

During the next three years, subject to market conditions, the Corporation intends to improve its community banking business by moderately growing total assets; by decreasing the concentration of single-family mortgage loans within

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loans held for investment; and by increasing the concentration of higher yielding preferred loans (i.e., multi-family, commercial real estate, construction and commercial business loans). In addition, the Corporation intends to decrease the percentage of time deposits in its deposit base and to increase the percentage of lower cost checking and savings accounts. This strategy is intended to improve core revenue through a higher net interest margin and ultimately, coupled with the growth of the Corporation, an increase in net interest income. While the Corporation's long-term strategy is for moderate growth, management recognizes that the total balance sheet may decline or stabilize in response to current weaknesses in general economic conditions, which may improve capital ratios and mitigate credit and liquidity risk.

Mortgage banking operations primarily consist of the origination, purchase and sale of mortgage loans secured by single-family residences. The primary sources of income in mortgage banking are gain on sale of loans and certain fees collected from borrowers in connection with the loan origination process. The Corporation will continue to modify its operations in response to the rapidly changing mortgage banking environment. Most recently, the Corporation has been increasing the number of mortgage banking personnel to capitalize on the increasing loan demand which is the result of significantly lower mortgage interest rates. Changes may also include a different product mix, further tightening of underwriting standards, variations in its operating expenses or a combination of these and other changes.

Provident Financial Corp performs trustee services for the Bank's real estate secured loan transactions and has in the past held, and may in the future hold real estate for investment. Investment services operations primarily consist of selling alternative investment products such as annuities and mutual funds to the Bank's depositors. Investment services and trustee services contribute a very small percentage of gross revenue.

There are a number of risks associated with the business activities of the Corporation, many of which are beyond the Corporation's control, including: changes in accounting principles, laws, regulation, interest rates and the economy, among others. The Corporation attempts to mitigate many of these risks through prudent banking practices, such as interest rate risk management, credit risk management, operational risk management, and liquidity risk management. The current economic environment presents heightened risk for the Corporation primarily with respect to falling real estate values and higher loan delinquencies. Declining real estate values may lead to higher loan losses since the majority of the Corporation's loans are secured by real estate located within California. Significant declines in the value of California real estate may also inhibit the Corporation's ability to recover on defaulted loans by selling the underlying real estate. The Corporation's operating costs may increase significantly as a result of the Dodd-Frank Act. Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Corporation. For further details on risk factors, see "Safe-Harbor Statement" on page 36 and "Item 1A - Risk Factors" on page 65.

## Off-Balance Sheet Financing Arrangements and Contractual Obligations

The following table summarizes the Corporation's contractual obligations at March 31, 2012 and the effect these obligations are expected to have on the Corporation's liquidity and cash flows in future periods (in thousands):

|  | Payments Due by Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 1 year | 1 to less than 3 years | $\begin{gathered} 3 \text { to } \\ 5 \text { years } \end{gathered}$ | Over 5 years | Total |
| Operating obligations | \$ 1,608 | \$ 1,215 | \$ 630 | \$ 622 | \$ 4,075 |
| Pension benefits |  | 450 | 400 | 5,953 | 6,803 |
| Time deposits | 240,372 | 202,359 | 27,239 | 1,781 | 471,751 |
| FHLB - San Francisco advances | 54,272 | 68,462 | 2,342 | 35,104 | 160,180 |
| FHLB - San Francisco letter of credit | f 10,000 | - | - | - | 10,000 |
| FHLB - San Francisco MPF credit enhancement | 3,085 | - | - | - | 3,085 |
| Total | \$ 309,337 | \$ 272,486 | \$ 30,611 | \$ 43,460 | \$ 655,894 |

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The expected obligation for time deposits and FHLB - San Francisco advances include anticipated interest accruals based on the respective contractual terms.

In addition to the off-balance sheet financing arrangements and contractual obligations mentioned above, the Corporation has derivatives and other financial instruments with off-balance sheet risks as described in Note 7 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements on pages 21 to 23.

Comparison of Financial Condition at March 31, 2012 and June 30, 2011
Total assets decreased $\$ 27.5$ million to $\$ 1.29$ billion at March 31, 2012 from $\$ 1.31$ billion at June 30, 2011. The decrease was primarily attributable to decreases in loans held for investment and loans held for sale, partly offset by an increase in cash and cash equivalents. The decrease in total assets and the relatively high balance in cash and cash equivalents were consistent with the Corporation's strategy of managing credit and liquidity risk.

Total cash and cash equivalents, primarily excess cash at the Federal Reserve Bank of San Francisco, increased \$44.4 million, or 31 percent, to $\$ 187.0$ million at March 31, 2012 from $\$ 142.6$ million at June 30, 2011. The increase was primarily attributable to the decreases in loans held for investment and loans held for sale and an increase in total deposits, partly offset by a decrease in borrowings.

Total investment securities decreased $\$ 2.7$ million, or 10 percent, to $\$ 23.5$ million at March 31, 2012 from $\$ 26.2$ million at June 30, 2011. The decrease was primarily the result of scheduled and accelerated principal payments on mortgage-backed securities. For further analysis on investment securities, see Note 5 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements on pages 12 to 13 .

Loans held for investment decreased $\$ 56.3$ million, or six percent, to $\$ 825.3$ million at March 31, 2012 from $\$ 881.6$ million at June 30, 2011. Total loan principal payments during the first nine months of fiscal 2012 were $\$ 95.2$ million, a 24 percent increase from $\$ 76.7$ million in the comparable period in fiscal 2011. In addition, real estate owned acquired in the settlement of loans in the first nine months of fiscal 2012 was $\$ 19.3$ million, a 47 percent decline from $\$ 36.1$ million in the same period last year. During the first nine months of fiscal 2012, the Bank originated $\$ 40.7$ million of loans held for investment, consisting primarily of multi-family and commercial real estate loans, compared to $\$ 2.2$ million in single-family, multi-family, commercial real estate and commercial business loans for the same period last year. During the first nine months of fiscal 2012, the Bank purchased $\$ 7.1$ million of multi-family loans to be held for investment as compared to $\$ 6.6$ million of multi-family loans in the same period last year. The balance of preferred loans decreased to $\$ 393.1$ million at March 31, 2012, compared to $\$ 413.0$ million at June 30, 2011, and represented 46.4 percent and 45.4 percent of loans held for investment at such dates, respectively. There were no construction loans outstanding at March 31 2012, compared to $\$ 400,000$ at March 31, 2011. The balance of single-family loans held for investment decreased eight percent to $\$ 452.9$ million at March 31, 2012, compared to $\$ 494.2$ million at June 30, 2011, and represented approximately 53.4 percent and 54.3 percent of loans held for investment at such dates, respectively. This shift in the loan portfolio mix was consistent with the Corporation's management of its credit risk profile in response to current economic conditions.

The table below describes the geographic dispersion of real estate secured loans held for investment at March 31, 2012 and June 30, 2011, as a percentage of the total dollar amount outstanding (dollars in thousands):

As of March 31, 2012

|  | Inland <br> Empire |  | Southern <br> California (1) |  | Other <br> California |  | Other States |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Category | Balance | \% | Balance | \% | Balance | \% | Balance | \% | Balance | \% |
| Single-family | \$ | 30\% | \$ 245,728 | 54\% | \$ 65,755 | 15\% | \$ 4,164 |  | \$ 452,936 | 100\% |
|  | 137,289 |  |  |  |  |  |  |  |  |  |
| Multi-family | 37,791 | 13\% | 202,557 | 70\% | 47,328 | 16\% | 3,529 | 1\% | 291,205 | 100\% |
| Commercial real estate | 46,129 | 47\% | 49,088 | 50\% | 1,846 | 2\% | 1,579 | 1\% | 98,642 | 100\% |
| Other | 756 | 100\% | - | -\% | - | -\% | - | -\% | 756 | 100\% |
| Total | \$ | 26\% | \$ 497,373 | 59\% | \$ 114,929 | 14\% | \$ 9,272 | 1\% | \$ 843,539 | 100\% |
|  | 221,965 |  |  |  |  |  |  |  |  |  |

Other than the Inland Empire.
As of June 30, 2011

|  | Inland |  | Southern |  | Other |  | Other |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Empire | California (1) |  | California | States | Total |  |  |  |
| Loan Category | Balance | $\%$ | Balance | $\%$ | Balance | $\%$ | Balance | $\%$ | Balance |

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|  | $\$$ |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 150,803 |  | 215,618 | $71 \%$ | 53,705 | $18 \%$ | 3,574 | $1 \%$ | 304,808 | $100 \%$ |
| Multi-family | 31,911 | $10 \%$ | 203,637 | $100 \%$ |  |  |  |  |  |  |
| Commercial real | 50,485 | $49 \%$ | 49,674 | $48 \%$ | 1,877 | $2 \%$ | 1,601 | $1 \%$ | 10, |  |
| estate |  |  |  |  |  |  |  |  |  |  |
| Other | 1,530 | $100 \%$ | - | $-\%$ | - | $-\%$ | - | $-\%$ | 1,530 | $100 \%$ |
| Total | $\$$ | $26 \%$ | $\$ 533,802$ | $59 \%$ | $\$ 126,138$ | $14 \%$ | $\$ 9,498$ | $1 \%$ | $\$ 904,167$ | $100 \%$ |

(1) Other than the Inland Empire.

Loans held for sale decreased $\$ 9.1$ million, or five percent, to $\$ 182.6$ million at March 31, 2012 from $\$ 191.7$ million at June 30, 2011. The decrease was primarily due to the timing difference between loan fundings and loan sale settlements.

Total deposits increased $\$ 29.0$ million, or three percent, to $\$ 974.8$ million at March 31, 2012 from $\$ 945.8$ million at June 30, 2011. Transaction accounts increased $\$ 41.2$ million, or nine percent, to $\$ 513.5$ million at March 31, 2012

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from $\$ 472.3$ million at June 30, 2011; while time deposits decreased $\$ 12.2$ million, or three percent, to $\$ 461.3$ million at March 31, 2012 from $\$ 473.5$ million at June 30, 2011. The increase in transaction accounts was primarily attributable to the Bank's marketing strategy to promote transaction accounts and the strategic decision to compete less aggressively on time deposit interest rates.

Borrowings, consisting of FHLB - San Francisco advances, decreased $\$ 60.0$ million, or 29 percent, to $\$ 146.6$ million at March 31, 2012 from $\$ 206.6$ million at June 30, 2011. The decrease was due primarily to scheduled maturities. The weighted-average maturity of the Bank's FHLB - San Francisco advances was approximately 30 months at March 31, 2012, up from 29 months at June 30, 2011.

Total stockholders' equity increased $\$ 1.6$ million, or one percent, to $\$ 143.3$ million at March 31 , 2012, from $\$ 141.7$ million at June 30, 2011, primarily as a result of net income, partly offset by stock repurchases (See Part II, Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds" on page 66) and quarterly cash dividends paid during the first nine months of fiscal 2012.

Comparison of Operating Results for the Quarters and Nine Months Ended March 31, 2012 and 2011
The Corporation's net income for the quarter ended March 31, 2012 was $\$ 2.3$ million, similar to the comparable quarter of fiscal 2011. The increase in non-interest income and the decrease in provision for loan losses were offset by the decrease in net interest income (before provision for loan losses) and the increase in non-interest expenses in the quarter ended March 31, 2012 compared to the same quarter last year. For the nine months ended March 31, 2012, the Corporation's net income was $\$ 6.5$ million, a decrease of $\$ 4.6$ million or 41 percent, from $\$ 11.1$ million for the same period of fiscal 2011. The decrease in net income was primarily a result of a $\$ 1.4$ million decrease in net interest income (before provision for loan losses), a $\$ 1.9$ million decrease in non-interest income and a $\$ 5.8$ million increase in non-interest expenses, partly offset by an $\$ 892,000$ decrease in the provision for loan losses and a $\$ 3.7$ million decrease in the provision for income taxes.

The Corporation's efficiency ratio, defined as non-interest expense divided by the sum of net interest income (before provision for loan losses) and non-interest income, increased to 72 percent for the third quarter of fiscal 2012 from 62 percent for the same period of fiscal 2011. The increase in the efficiency ratio was primarily the result of an increase in non-interest expense and a decrease in net interest income (before provision for loan losses), partly offset by an increase in non-interest income. For the nine months ended March 31, 2012, the efficiency ratio increased to 72 percent from 58 percent in the nine months ended March 31, 2011. The increase in the efficiency ratio was the result of an increase in non-interest expense, a decrease in net interest income (before provision for loan losses) and a decrease in non-interest income.

Return on average assets for the quarter ended March 31,2012 was 0.73 percent, up four basis points from 0.69 percent in the same period last year. For the nine months ended March 31, 2012 and 2011, the return on average assets was 0.67 percent and 1.08 percent, respectively, a decrease of 41 basis points.

Return on average equity for the quarter ended March 31,2012 was 6.50 percent compared to 6.79 percent for the same period last year. For the nine months ended March 31, 2012, the return on average equity decreased to 6.06 percent from 11.04 percent for the same period last year.

Diluted earnings per share for the quarter ended March 31,2012 were $\$ 0.21$, compared to $\$ 0.20$ per share for the quarter ended March 31, 2011. For the nine months ended March 31, 2012 and 2011, the diluted earnings per share was $\$ 0.57$ and $\$ 0.98$, respectively.

Net Interest Income:
For the Quarters Ended March 31, 2012 and 2011. Net interest income (before the provision for loan losses) decreased $\$ 196,000$, or two percent, to $\$ 9.0$ million for the quarter ended March 31, 2012 from $\$ 9.2$ million for the comparable period in fiscal 2011, due to a decline in average earning assets, partly offset by an increase in the net interest margin. The average balance of earning assets decreased $\$ 51.7$ million, or four percent, to $\$ 1.24$ billion in the third quarter of fiscal 2012 from $\$ 1.29$ billion in the comparable period of fiscal 2011, consistent with the Corporation's strategy of managing liquidity and credit risk. The net interest margin was 2.91 percent in the third quarter of fiscal 2012, up six basis points from 2.85 percent in the same period of fiscal 2011 due to the decline in the average cost of liabilities outpacing the declining yield of interest-earning assets. The weighted-average cost of

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interest-bearing liabilities decreased by 41 basis points to 1.25 percent, while the weighted-average yield of interest-earning assets decreased by 33 basis points to 4.03 percent for the third quarter of fiscal 2012 as compared to the same period last year.

For the Nine Months Ended March 31, 2012 and 2011. Net interest income (before the provision for loan losses) decreased $\$ 1.4$ million, or five percent, to $\$ 27.3$ million for the nine months ended March 31, 2012 from $\$ 28.7$ million in the comparable period last year due primarily to a decline in average earning assets and a lower net interest margin. The average balance of earning assets decreased $\$ 58.0$ million, or four percent, to $\$ 1.25$ billion in the first nine months of fiscal 2012 from $\$ 1.31$ billion in the comparable period of fiscal 2011. The net interest margin was 2.90 percent in the first nine months of fiscal 2012, a two-basis point decrease from 2.92 percent for the same period of fiscal 2011. The decrease in the net interest margin during the first nine months of fiscal 2012 was primarily attributable to the decrease in the weighted-average yield of interest-earning assets which was slightly more than the decrease in the weighted-average cost of interest-bearing liabilities. The weighted-average yield of interest-earning assets decreased by 45 basis points to 4.14 percent, while the weighted-average cost of interest-bearing liabilities decreased by 44 basis points to 1.36 percent for the first nine months of fiscal 2012 as compared to the same period last year.

Interest Income:
For the Quarters Ended March 31, 2012 and 2011. Total interest income decreased by $\$ 1.6$ million, or 11 percent, to $\$ 12.4$ million for the third quarter of fiscal 2012 from $\$ 14.0$ million in the same quarter of fiscal 2011. This decrease was the result of a lower average earning asset yield and, to a lesser extent, a lower average balance of earning assets. The average yield on earning assets during the third quarter of fiscal 2012 was 4.03 percent, 33 basis points lower than the average yield of 4.36 percent during the same period of fiscal 2011. The average balance of earning assets decreased $\$ 51.8$ million, or four percent, to $\$ 1.24$ billion during the third quarter of fiscal 2012 from $\$ 1.29$ billion during the comparable period of fiscal 2011.

Loans receivable interest income decreased $\$ 1.5$ million, or 11 percent, to $\$ 12.2$ million in the quarter ended March 31,2012 from $\$ 13.7$ million for the same quarter of fiscal 2011. This decrease was attributable to a lower average loan yield and, to a lesser extent, a lower average loan balance. The average loan yield during the third quarter of fiscal 2012 decreased 46 basis points to 4.71 percent from 5.17 percent during the same quarter last year. The decrease in the average loan yield was primarily attributable to the repricing of adjustable rate loans to lower interest rates, payoffs of loans which carried a higher average yield than the average yield of loans receivable and a higher average balance of loans held for sale at lower average yield. The average balance of loans receivable, including loans held for sale, decreased $\$ 24.2$ million, or two percent, to $\$ 1.04$ billion for the third quarter of fiscal 2012 as compared to $\$ 1.06$ billion in the same quarter of fiscal 2011.

Interest income from investment securities decreased $\$ 59,000$, or 32 percent, to $\$ 126,000$ for the quarter ended March 31, 2012 from $\$ 185,000$ in the same quarter of fiscal 2011. This decrease was attributable to a lower average yield and, to a lesser extent, a lower average balance of investment securities. The average yield on investment securities decreased 47 basis points to 2.12 percent during the quarter ended March 31, 2012 from 2.59 percent during the quarter ended March 31, 2011. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates. The average balance of investment securities decreased $\$ 4.8$ million, or 17 percent, to $\$ 23.8$ million during the third quarter of fiscal 2012 from $\$ 28.6$ million during the same quarter of fiscal 2011. The decrease in the average balance was primarily due to a $\$ 3.3$ million security which was called by the issuer in January 2011 as well as scheduled and accelerated principal payments on mortgage-backed securities. During the third quarter of fiscal 2012, the Bank did not purchase any investment securities, while $\$ 688,000$ of principal payments were received on mortgage-backed securities.

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The FHLB - San Francisco cash dividend received in the third quarter of fiscal 2012 was $\$ 30,000$, compared to $\$ 22,000$ in the same quarter of fiscal 2011. In the third quarter of fiscal 2012, the Bank received a $\$ 1.2$ million partial redemption of the FHLB - San Francisco excess capital stock at par, similar to the $\$ 1.2$ million capital stock redemption in the same period of fiscal 2011.

Interest income from interest-earning deposits, primarily cash deposited at the Federal Reserve Bank of San Francisco, was $\$ 93,000$ in the third quarter of fiscal 2012 , down 11 percent from $\$ 104,000$ in the same quarter of fiscal 2011. The decrease was due to a lower average balance for the quarter ended March 31, 2012 as compared to the same period last year as the average yield was unchanged at 25 basis points. The average balance of the interest-

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earning deposits in the third quarter of fiscal 2012 was $\$ 149.5$ million, a decrease of $\$ 17.9$ million or 11 percent, from $\$ 167.4$ million in the same quarter of fiscal 2011.

For the Nine Months Ended March 31, 2012 and 2011. Total interest income decreased by $\$ 6.2$ million, or 14 percent, to $\$ 38.9$ million for the first nine months of fiscal 2012 from $\$ 45.1$ million in the comparable period of fiscal 2011. This decrease was the result of a lower average earning asset yield and, to a lesser extent, a lower average balance of earning assets. The average yield on earning assets during the first nine months of fiscal 2012 was 4.14 percent, 45 basis points lower than the average yield of 4.59 percent during the same period of fiscal 2011. The average balance of earning assets decreased $\$ 58.0$ million, or four percent, to $\$ 1.25$ billion during the first nine months of fiscal 2012 from $\$ 1.31$ billion during the comparable period of fiscal 2011.

Loans receivable interest income decreased $\$ 6.0$ million, or 14 percent, to $\$ 38.2$ million in the nine months ended March 31, 2012 from $\$ 44.2$ million for the same period ended March 31, 2011. This decrease was attributable to a lower average loan yield and, to a lesser extent, a lower average loan balance. The average loan yield during the first nine months of fiscal 2012 decreased 53 basis points to 4.71 percent from 5.24 percent during the same period last year. The decrease in the average loan yield was primarily attributable to the repricing of adjustable rate loans to lower interest rates, payoffs of loans which carried a higher average yield than the average yield of loans receivable and a higher average balance of loans held for sale at lower average yield. The average balance of loans outstanding, including loans held for sale, decreased $\$ 41.6$ million, or four percent, to $\$ 1.08$ billion during the first nine months of fiscal 2012 from $\$ 1.12$ billion in the same period of fiscal 2011.

Interest income from investment securities decreased $\$ 236,000$, or 37 percent, to $\$ 407,000$ for the nine months ended March 31, 2012 from $\$ 643,000$ in the same period ended March 31, 2011. This decrease was attributable to a lower average balance and, to a lesser extent, a lower average yield of investment securities. The average balance of investment securities decreased $\$ 6.8$ million, or 22 percent, to $\$ 24.8$ million for the first nine months of fiscal 2012 from $\$ 31.6$ million in the same period of fiscal 2011. The decrease in the average balance was primarily due to a $\$ 3.3$ million security called by the issuer in January 2011 as well as scheduled and accelerated principal payments on mortgage-backed securities. The average yield on investment securities decreased 52 basis points to 2.19 percent during the nine months ended March 31, 2012 from 2.71 percent during the same period ended March 31, 2011. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates. During the first nine months of fiscal 2012, the Bank did not purchase any investment securities, while $\$ 2.7$ million of principal payments were received on mortgage-backed securities.

The FHLB - San Francisco cash dividend received in the first nine months of fiscal 2012 was $\$ 68,000$, compared to a cash dividend of $\$ 88,000$ received in the first nine months of fiscal 2011. During the first nine months of fiscal 2012, the Bank received a $\$ 3.6$ million partial redemption of the FHLB - San Francisco excess capital stock at par, similar to the $\$ 3.6$ million capital stock redemption in the same period of fiscal 2011.

Interest income from interest-earning deposits, primarily cash deposited at the Federal Reserve Bank of San Francisco, was $\$ 227,000$ in the first nine months of fiscal 2012 , down slightly from $\$ 234,000$ in the same period of fiscal 2011. The decrease was due to a lower average balance for the nine months ended March 31, 2012 as compared to the same period last year as the average yield was unchanged at 25 basis points. The average balance of the interest-earning deposits in the first nine months of fiscal 2012 was $\$ 119.7$ million, a decrease of $\$ 4.7$ million or four percent, from \$124.4 million in the same period of fiscal 2011.

Interest Expense:

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For the Quarters Ended March 31, 2012 and 2011. Total interest expense for the quarter ended March 31, 2012 was $\$ 3.5$ million as compared to $\$ 4.9$ million for the same period last year, a decrease of $\$ 1.4$ million, or 29 percent. This decrease was primarily attributable to a lower average balance of interest-bearing liabilities, particularly borrowings, and, to a lesser extent, a lower average cost of interest-bearing liabilities. The average balance of interest-bearing liabilities decreased $\$ 69.2$ million, or six percent, to $\$ 1.12$ billion during the third quarter of fiscal 2012 from $\$ 1.19$ billion during the same period of fiscal 2011, primarily as a result of the scheduled maturities of borrowings, partly offset by an increase in average deposits. The average cost of interest-bearing liabilities was 1.25 percent during the quarter ended March 31, 2012, down 41 basis points from 1.66 percent during the same period last year.

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Interest expense on deposits for the quarter ended March 31, 2012 was $\$ 2.0$ million as compared to $\$ 2.4$ million for the same period last year, a decrease of $\$ 398,000$, or 17 percent. The decrease in interest expense on deposits was primarily attributable to a lower average cost. The average cost of deposits decreased to 0.84 percent during the quarter ended March 31, 2012 from 1.04 percent during the same quarter last year, a decrease of 20 basis points. The decrease in the average cost of deposits was attributable to interest rate reductions in transaction account ("core") deposits and new time deposits with a lower average cost replacing maturing time deposits with a higher average cost, consistent with current relatively low market interest rates. The average balance of deposits increased $\$ 22.2$ million to $\$ 960.0$ million during the quarter ended March 31, 2012 from $\$ 937.8$ million during the same period last year. The increase in the average balance was primarily attributable to an increase in the transaction account deposits. Strategically, the Bank has been promoting core deposits and competing less aggressively for time deposits. The increase in transaction accounts was also attributable to the impact of depositors seeking an alternative to lower yielding time deposits in light of the current low interest rate environment. The average balance of transaction deposits to total deposits in the third quarter of fiscal 2012 was 52 percent, compared to 50 percent in the same period of fiscal 2011.

Interest expense on borrowings, consisting of FHLB - San Francisco advances, for the quarter ended March 31, 2012 decreased $\$ 978,000$, or 40 percent, to $\$ 1.5$ million from $\$ 2.4$ million for the same period last year. The decrease in interest expense on borrowings was the result of a lower average balance and, to a much lesser extent, lower average cost. The average balance of borrowings decreased $\$ 91.3$ million, or 37 percent, to $\$ 157.4$ million during the quarter ended March 31, 2012 from $\$ 248.7$ million during the same period last year. The decrease in the average balance was due primarily to scheduled maturities. The average cost of borrowings decreased to 3.74 percent for the quarter ended March 31, 2012 from 3.98 percent in the same quarter last year, a decrease of 24 basis points. The decrease in average cost was due primarily to maturities of higher costing advances.

For the Nine Months Ended March 31, 2012 and 2011. Total interest expense for the nine months ended March 31, 2011 was $\$ 11.6$ million as compared to $\$ 16.4$ million for the same period last year, a decrease of $\$ 4.8$ million, or 29 percent. This decrease was primarily attributable to a lower average balance of interest-bearing liabilities, particularly borrowings, and, to a lesser extent, a lower average cost. The average balance of interest-bearing liabilities decreased $\$ 78.7$ million, or six percent, to $\$ 1.14$ billion during the first nine months of fiscal 2012 from $\$ 1.22$ billion during the same period of fiscal 2011. The average cost of interest-bearing liabilities was 1.36 percent during the nine months ended March 31, 2012, down 44 basis points from 1.80 percent during the same period last year.

Interest expense on deposits for the nine months ended March 31, 2012 was $\$ 6.5$ million as compared to $\$ 7.8$ million for the same period last year, a decrease of $\$ 1.3$ million, or 17 percent. The decrease in interest expense on deposits was primarily attributable to a lower average cost, partly offset by a higher average balance. The average cost of deposits decreased to 0.91 percent during the nine months ended March 31, 2012 from 1.12 percent during the nine months ended March 31, 2011, a decrease of 21 basis points. The decrease in the average cost of deposits was attributable to interest rate reductions in core deposits and new time deposits with a lower average cost replacing maturing time deposits with a higher average cost, consistent with current relatively low market interest rates. The average balance of deposits increased $\$ 20.4$ million to $\$ 956.6$ million during the nine months ended March 31, 2012 from $\$ 936.2$ million during the same period last year. The increase in the average balance was primarily due to an increase in core deposits, partly offset by a slight decrease in time deposits, the result of the Bank's strategic decision to compete less aggressively for this product. The average balance of transaction account deposits to total deposits in the first nine months of fiscal 2012 was 51 percent, compared to 50 percent in the same period of fiscal 2011.

Interest expense on borrowings, consisting of FHLB - San Francisco advances, for the nine months ended March 31, 2012 decreased $\$ 3.5$ million, or 41 percent, to $\$ 5.1$ million from $\$ 8.6$ million for the same period last year. The decrease in interest expense on borrowings was primarily a result of a lower average balance and, to a much lesser extent, a lower average cost. The average balance of borrowings decreased $\$ 99.2$ million, or 36 percent, to $\$ 179.9$

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million during the nine months ended March 31, 2012 from $\$ 279.1$ million during the same period last year. The decrease in the average balance was due primarily to the scheduled maturities. The average cost of borrowings decreased to 3.77 percent for the nine months ended March 31, 2012 from 4.10 percent in the same period ended March 31, 2011, a decrease of 33 basis points.

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The following table depicts the average balance sheets for the quarters and nine months ended March 31, 2012 and 2011, respectively:

Average Balance Sheets
(Dollars in thousands)

|  | Quarter Ended <br> March 31, 2012 |  |  | Quarter Ended <br> March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ Cost | Average Balance | Interest | Yield/ Cost |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net (1) | \$ 1,037,449 | \$ 12,205 | 4.71\% | \$ 1,061,647 | \$ 13,715 | 5.17\% |
| Investment securities | 23,803 | 126 | 2.12\% | 28,593 | 185 | 2.59\% |
| FHLB - San Francisco stock | 24,378 | 30 | 0.49\% | 29,258 | 22 | 0.30\% |
| Interest-earning deposits | 149,459 | 93 | 0.25\% | 167,351 | 104 | 0.25\% |
| Total interest-earning assets | 1,235,089 | 12,454 | 4.03\% | 1,286,849 | 14,026 | 4.36\% |
| Non interest-earning assets | 47,838 |  |  | 59,486 |  |  |
| Total assets | \$ 1,282,927 |  |  | \$ 1,346,335 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Checking and money market accounts (2) | \$ 283,344 | 147 | 0.21\% | \$ 262,370 | 225 | 0.35\% |
| Savings accounts | 218,128 | 184 | 0.34\% | 206,363 | 257 | 0.51\% |
| Time deposits | 458,563 | 1,683 | 1.48\% | 469,107 | 1,930 | 1.67\% |
| Total deposits | 960,035 | 2,014 | 0.84\% | 937,840 | 2,412 | 1.04\% |
| Borrowings | 157,389 | 1,464 | 3.74\% | 248,726 | 2,442 | 3.98\% |
| Total interest-bearing liabilities | 1,117,424 | 3,478 | 1.25\% | 1,186,566 | 4,854 | 1.66\% |
| Non interest-bearing liabilities | 21,955 |  |  | 22,233 |  |  |
| Total liabilities | 1,139,379 |  |  | 1,208,799 |  |  |
| Stockholders' equity | 143,548 |  |  | 137,536 |  |  |
| Total liabilities and stockholders' equity | \$ 1,282,927 |  |  | \$ 1,346,335 |  |  |
| Net interest income |  | \$ 8,976 |  |  | \$ 9,172 |  |
| Interest rate spread (3) |  |  | 2.78\% |  |  | 2.70\% |
| Net interest margin (4) |  |  | 2.91\% |  |  | 2.85\% |
| Ratio of average interest-earning |  |  |  |  |  |  |


| assets to average | $110.53 \%$ | $108.45 \%$ |
| :--- | :--- | :--- |
| interest-bearing |  | $0.69 \%$ |
| $\quad$ liabilities | $0.73 \%$ | $6.79 \%$ |
| Return on average assets | $6.50 \%$ |  |
| Return on average equity |  |  |

(1) Includes loans held for sale and non-performing loans, as well as net deferred loan cost amortization of \$128 and $\$ 81$ for the quarters ended March 31, 2012 and 2011, respectively.
(2) Includes the average balance of non interest-bearing checking accounts of $\$ 52.8$ million and $\$ 42.9$ million during the quarters ended March 31, 2012 and 2011, respectively.
(3) Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.
(4) Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.

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Average Balance Sheets
(Dollars in thousands)

|  | Nine Months Ended March 31, 2012 |  |  | Nine Months Ended March 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Cost | Average Balance | Interest | Yield/ <br> Cost |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net (1) | \$ 1,082,755 | \$ 38,215 | 4.71\% | \$ 1,124,377 | $\begin{array}{r} \$ \\ 44,164 \end{array}$ | 5.24\% |
| Investment securities | 24,767 | 407 | 2.19\% | 31,586 | 643 | 2.71\% |
| FHLB - San Francisco stock | 25,302 | 68 | 0.35\% | 30,116 | 88 | 0.39\% |
| Interest-earning deposits | 119,662 | 227 | 0.25\% | 124,434 | 234 | 0.25\% |
| Total interest-earning assets | 1,252,486 | 38,917 | 4.14\% | 1,310,513 | 45,129 | 4.59\% |
| Non interest-earning assets | 49,126 |  |  | 63,404 |  |  |
| Total assets | \$ 1,301,612 |  |  | \$ 1,373,917 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Checking and money market accounts (2) | \$ 276,523 | 523 | 0.25\% | \$ 260,418 | 801 | 0.41\% |
| Savings accounts | 214,538 | 600 | 0.37\% | 205,264 | 884 | 0.57\% |
| Time deposits | 465,553 | 5,413 | 1.55\% | 470,515 | 6,165 | 1.75\% |
| Total deposits | 956,614 | 6,536 | 0.91\% | 936,197 | 7,850 | 1.12\% |
| Borrowings | 179,947 | 5,101 | 3.77\% | 279,092 | 8,587 | 4.10\% |
| Total interest-bearing liabilities | 1,136,561 | 11,637 | 1.36\% | 1,215,289 | 16,437 | 1.80\% |
| Non interest-bearing liabilities | 21,829 |  |  | 24,317 |  |  |
| Total liabilities | 1,158,390 |  |  | 1,239,606 |  |  |
| Stockholders' equity | 143,222 |  |  | 134,311 |  |  |
| Total liabilities and stockholder equity | $\$ 1,301,612$ |  |  | \$ 1,373,917 |  |  |


| Net interest income | \$ 27,280 | $\begin{array}{r} \$ \\ 28,692 \end{array}$ |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
| Interest rate spread (3) | 2.78\% |  | 2.79\% |
| Net interest margin (4) | 2.90\% |  | 2.92\% |
| Ratio of average interest-earning assets to average |  |  |  |
| interest-bearing liabilities | 110.20\% |  | 107.84\% |
| Return on average assets | 0.67\% |  | 1.08\% |


| Return on average equity $\quad 6.06 \%$ | $11.04 \%$ |
| :--- | :--- |

(1) Includes loans held for sale and non-performing loans, as well as net deferred loan cost amortization of \$501 and $\$ 370$ for the nine months ended

March 31, 2012 and 2011, respectively.
(2) Includes the average balance of non interest-bearing checking accounts of $\$ 48.1$ million and $\$ 46.7$ million during the nine months ended March 31,

2012 and 2011, respectively.
(3) Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing
liabilities.
(4) Represents net interest income before provision for loan losses as a percentage of average interest-earning assets.

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The following table provides the rate/volume variances for the quarters and nine months ended March 31, 2012 and 2011, respectively:

Rate/Volume Variance
(In Thousands)

|  | Quarter Ended March 31, 2012 Compared <br> To Quarter Ended March 31, 2011 <br> Increase (Decrease) Due to <br> Rate/ |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Rate | Volume | Volume | Net |

(1) Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume variances, non-performing loans were included in the weighted-average balance outstanding.

|  | Nine Months Ended March 31, 2012 Compared To Nine Months Ended March 31, 2011 Increase (Decrease) Due to |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |
| Loans receivable (1) | \$ $(4,478)$ | \$ $(1,636)$ | \$ 165 | \$ $(5,949)$ |
| Investment securities | (124) | (139) | 27 | (236) |
| FHLB - San Francisco stock | (7) | (14) | 1 | (20) |
| Interest-bearing deposits | - | (7) | - | (7) |
| Total net change in income on interest-earning assets | $(4,609)$ | $(1,796)$ | 193 | $(6,212)$ |
| Interest-bearing liabilities: |  |  |  |  |
| Checking and money market accounts | (309) | 50 | (19) | (278) |
| Savings accounts | (310) | 40 | (14) | (284) |
| Time deposits | (694) | (65) | 7 | (752) |


| Borrowings | $(670)$ | $(3,063)$ | 247 | $(3,486)$ |
| :---: | :---: | :---: | :---: | :---: |
| Total net change in expense on <br> interest-bearing liabilities | $(1,983)$ | $(3,038)$ | 221 | $(4,800)$ |
| Net (decrease) increase in net interest <br> income | $\$(2,626)$ | $\$ 1,242$ | $\$(28)$ | $\$(1,412)$ |

(1) Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume variances, non-performing loans were included in the weighted-average balance outstanding.

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Provision for Loan Losses:

For the Quarters Ended March 31, 2012 and 2011. During the third quarter of fiscal 2012, the Corporation recorded a provision for loan losses of $\$ 1.6$ million, down $\$ 1.1$ million, or 41 percent, from $\$ 2.7$ million in the same period of fiscal 2011. The loan loss provision in the third quarter of fiscal 2012 was primarily attributable to loan classification downgrades.

For the Nine Months Ended March 31, 2012 and 2011. During the first nine months of fiscal 2012, the Corporation recorded a provision for loan losses of $\$ 3.7$ million, compared to a provision for loan losses of $\$ 4.6$ million during the same period of fiscal 2011. The loan loss provision in the first nine months of fiscal 2012 was primarily attributable to loan classification downgrades. Total classified loans were $\$ 55.4$ million at March 31, 2012 as compared $\$ 58.3$ million at June 30, 2011 and to $\$ 65.1$ million at March 31, 2011.

The allowance for loan losses was determined through quantitative and qualitative adjustments including the charge-off experience and to reflect the impact on loans held for investment resulting from the current general economic conditions of the U.S. and California economy such as the high unemployment rate, and lower home prices in California. See related discussion of "Asset Quality" on pages 51 to 59.

At March 31, 2012, the allowance for loan losses was $\$ 24.3$ million, comprised of $\$ 9.6$ million on loans individually evaluated for impairment and $\$ 14.7$ million on loans collectively evaluated for impairment, in comparison to the allowance for loan losses of $\$ 30.5$ million at June 30 , 2011, comprised of $\$ 14.1$ million on loans individually evaluated for impairment and $\$ 16.4$ million on loans collectively evaluated for impairment. The allowance for loan losses as a percentage of gross loans held for investment was 2.86 percent at March 31, 2012 compared to 3.34 percent at June 30, 2011. Management considers, based on currently available information, the allowance for loan losses sufficient to absorb potential losses inherent in loans held for investment. For further analysis on the allowance for loan losses, see Note 6 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements on pages 13 to 21 .

## Non-Interest Income:

For the Quarters Ended March 31, 2012 and 2011. Total non-interest income increased $\$ 2.6$ million, or 30 percent, to $\$ 11.3$ million for the quarter ended March 31, 2012 from $\$ 8.7$ million for the same period last year. The increase was primarily attributable to a $\$ 3.4$ million increase in the gain on sale of loans, partly offset by the $\$ 1.1$ million gain on sale of premises and equipment in the same period of fiscal 2011, which was not replicated in fiscal 2012.

The net gain on sale of loans increased $\$ 3.4$ million, or 51 percent, to $\$ 10.1$ million for the third quarter of fiscal 2012 from $\$ 6.7$ million in the same quarter of fiscal 2011. Total loans sold for the quarter ended March 31, 2012 were $\$ 623.4$ million, an increase of $\$ 192.5$ million or 45 percent, from $\$ 430.9$ million for the same quarter last year. The average loan sale margin for PBM during the third quarter of fiscal 2012 was 1.65 percent, up 23 basis points from 1.42 percent for the same period of fiscal 2011. The gain on sale of loans for the third quarter of fiscal 2012 includes an $\$ 811,000$ recourse provision on loans sold that are subject to repurchase, compared to a $\$ 1.2$ million recourse recovery in the comparable quarter last year. As of March 31, 2012, the total recourse reserve for loans sold that are subject to repurchase was $\$ 5.9$ million, compared to $\$ 4.2$ million at June 30,2011 and $\$ 4.1$ million at March 31, 2011. See "Asset Quality" on page 52 for additional information related to the recourse liability. The gain on sale of loans also includes an unfavorable fair-value adjustment on derivative financial instruments pursuant to ASC 815 and ASC 825, a net loss of $\$(1.3$ million), in the third quarter of fiscal 2012 as compared to a favorable fair-value adjustment, a net gain of $\$ 1.4$ million, in the same period last year. As of March 31, 2012, the fair value of derivative financial instruments pursuant to ASC 815 and ASC 825 resulted in a gain of $\$ 8.1$ million, compared to a gain of $\$ 7.5$ million at June 30, 2011 and a gain of $\$ 4.6$ million at March 31, 2011.

Total loans originated and purchased for sale increased $\$ 159.7$ million, or 38 percent, to $\$ 583.6$ million in the third quarter of fiscal 2012 from $\$ 423.9$ million for the same period last year. The loan origination volumes were achieved as a result of continuing favorable liquidity in the secondary mortgage markets particularly in FHA/VA, Fannie Mae and Freddie Mac loan products, and a relatively high volume of activity resulting from relatively low mortgage interest rates. The mortgage banking environment, although showing improvement as a result of relatively low mortgage interest rates, remains highly volatile as a result of the well-publicized weakness of the single-family real estate market.

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The net loss on sale and operations of real estate owned acquired in the settlement of loans was $\$(215,000)$ in the third quarter of fiscal 2012 compared to a net loss of $\$(550,000)$ in the same quarter last year. The net loss in the third quarter of fiscal 2012 was primarily due to operating expenses of $\$ 244,000$ and a $\$ 94,000$ provision for losses on real estate owned, partly offset by a $\$ 123,000$ net gain on the sale of real estate owned. Twenty-four real estate owned properties were sold in the quarter ended March 31, 2012 as compared to 39 properties sold in the quarter ended March 31, 2011. See the related discussion on "Asset Quality" on pages 51 to 59.

The gain on sale of premises and equipment was the result of the sale of the previous branch facility in Temecula, California for a net gain of $\$ 1.1$ million in the third quarter of fiscal 2011, which was not replicated in fiscal 2012.

For the Nine Months Ended March 31, 2012 and 2011. Total non-interest income decreased $\$ 1.9$ million, or seven percent, to $\$ 27.2$ million for the nine months ended March 31, 2012 from $\$ 29.1$ million for the same period last year. The decrease was primarily attributable to a decrease in the gain on sale of loans and the gain on sale of premises and equipment in the same period of fiscal 2011, which was not replicated in fiscal 2012, partly offset by a lower net loss on sale and operations of real estate owned acquired in the settlement of loans.

The net gain on sale of loans decreased $\$ 2.2$ million, or nine percent, to $\$ 23.3$ million for the nine months ended March 31, 2012 from $\$ 25.5$ million in the same period last year. Total loans sold for the nine months ended March 31,2012 were $\$ 1.78$ billion, an increase of $\$ 72.0$ million or four percent, from $\$ 1.71$ billion for the same period last year. The average loan sale margin for PBM during the first nine months of fiscal 2012 was 1.31 percent, down 21 basis points from 1.52 percent for the same period of fiscal 2011. The gain on sale of loans for the first nine months of fiscal 2012 includes a $\$ 2.6$ million recourse provision on loans sold that are subject to repurchase, compared to a $\$ 527,000$ recourse recovery in the comparable period last year. The gain on sale of loans also includes a favorable fair-value adjustment on derivative financial instruments pursuant to ASC 815 and ASC 825, resulting in a net gain of $\$ 381,000$, in the first nine months of fiscal 2012, as compared to an unfavorable fair-value adjustment, resulting in a net loss of $\$(2.3$ million $)$, in the same period of fiscal 2011.

Total loans originated and purchased for sale increased $\$ 86.7$ million, or five percent, to $\$ 1.78$ billion in the first nine months of fiscal 2012 as compared to $\$ 1.69$ billion for the same period last year.

The net loss on sale and operations of real estate owned acquired in the settlement of loans was $\$(106,000)$ in the first nine months of fiscal 2012 compared to a net loss of $\$(1.6$ million $)$ in the same period last year. The net loss in the first nine months of fiscal 2012 was primarily due to operating expenses of $\$ 674,000$ and a $\$ 12,000$ net loss on the sale of real estate owned, partly offset by a $\$ 580,000$ recovery of losses on real estate owned. A total of 82 real estate owned properties, including 23 undeveloped lots in Coachella, California, were sold in the nine months ended March 31, 2012 as compared to 101 properties sold in the nine months ended March 31, 2011.

## Non-Interest Expense:

For the Quarters Ended March 31, 2012 and 2011. Total non-interest expense in the quarter ended March 31, 2012 was $\$ 14.6$ million, an increase of $\$ 3.6$ million or 33 percent, as compared to $\$ 11.0$ million in the same quarter of fiscal 2011. The increase in non-interest expense was primarily due to an increase in salaries and employee benefits and an increase in other expenses related to loan originations, partly offset by a decrease in deposit insurance premiums and regulatory assessments.

Total salaries and employee benefits increased $\$ 3.1$ million, or 43 percent, to $\$ 10.3$ million in the third quarter of fiscal 2012 from $\$ 7.2$ million in the same period of fiscal 2011. The increase was primarily attributable to higher employee salaries and employee benefits related to the mortgage banking division. In the third quarter of fiscal 2012, the mortgage banking division hired a retail mortgage banking group, consisting of 26 retail production staff and 14

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support staff, who operate from locations in Roseville, San Rafael and Fairfield, California.
Deposit insurance premiums and regulatory assessments decreased $\$ 331,000$, or 48 percent, to $\$ 364,000$ in the third quarter of fiscal 2012 from $\$ 695,000$ in the same quarter of fiscal 2011. The decrease was primarily attributable to lower deposit insurance premiums resulting from an improvement in the Bank's risk category rating and the change in the FDIC's methodology for calculating the premium.

For the Nine Months Ended March 31, 2012 and 2011. Total non-interest expense in the nine months ended March 31 , 2012 was $\$ 39.4$ million, an increase of $\$ 5.8$ million or 17 percent, as compared to $\$ 33.6$ million in the

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same period last year. The increase in non-interest expense was primarily the result of an increase in mortgage banking related non-interest expenses, party offset by a decrease in deposit insurance premiums and regulatory assessments.

Total salaries and employee benefits increased $\$ 5.5$ million, or 25 percent, to $\$ 27.6$ million in the first nine months of fiscal 2012 from $\$ 22.1$ million in the same period of fiscal 2011. The increase was primarily attributable to higher employee salaries and employee benefits related to the mortgage banking division. In the nine months ended March 31, 2012, the mortgage banking division increased their FTE count by 60 , comprised of 14 retail production staff and 46 support staff.

Deposit insurance premiums and regulatory assessments decreased $\$ 1.0$ million, or 51 percent, to $\$ 996,000$ in the first nine months of fiscal 2012 from $\$ 2.0$ million in the same period of fiscal 2011.

Provision for income taxes:
The income tax provision reflects accruals for taxes at the applicable rates for federal income tax and California franchise tax based upon reported pre-tax income, adjusted for the effect of all permanent differences between income for tax and financial reporting purposes, such as non-deductible stock-based compensation, bank-owned life insurance policies and certain California tax-exempt loans. Therefore, there are normal fluctuations in the effective income tax rate from period to period based on the relationship of net permanent differences to income before tax.

For the Quarters Ended March 31, 2012 and 2011. The income tax provision was $\$ 1.7$ million for the quarter ended March 31, 2012 as compared to $\$ 1.8$ million for the same period last year. The effective income tax rate for the quarter ended March 31, 2012 was 42.6 percent as compared to 43.5 percent in the same quarter last year. The Corporation believes that the effective income tax rate applied in the third quarter of fiscal 2012 reflects its current income tax obligations.

For the Nine Months Ended March 31, 2012 and 2011. The income tax provision was $\$ 4.8$ million for the nine months ended March 31, 2012 as compared to an income tax provision of $\$ 8.5$ million for the same period last year. The effective income tax rate for the nine months ended March 31, 2012 was 42.7 percent as compared to 43.3 percent for the same period last year. The Corporation believes that the effective income tax rate applied in the first nine months of fiscal 2012 reflects its current income tax obligations.

## Asset Quality

Non-performing loans, net of individually evaluated allowances, consisting solely of non-accrual loans with collateral primarily located in Southern California, decreased $\$ 5.0$ million, or 13 percent, to $\$ 32.1$ million at March 31, 2012 from $\$ 37.1$ million at June 30, 2011. The non-performing loans at March 31, 2012 were primarily comprised of 88 single-family loans ( $\$ 26.8$ million); four multi-family loans ( $\$ 1.3$ million); five commercial real estate loans ( $\$ 3.3$ million); one other mortgage loan ( $\$ 522,000$ ); and seven commercial business loans $(\$ 218,000)$. No interest accruals were made for loans that were past due 90 days or more or if the loans were deemed impaired.

When a loan is considered impaired, as defined by ASC 310 "Receivables," the Corporation measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate. However, if the loan is "collateral-dependent" or foreclosure is probable, impairment is measured based on the fair value of the collateral. At least quarterly, management reviews impaired loans. When the measured value of an impaired loan is less than the recorded investment in the loan, the Corporation records an individually evaluated allowance equal to the excess of

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the recorded investment in the loan over its measured value. A collectively evaluated allowance is provided on loans not specifically identified as impaired (non-impaired loans) and determined based on a quantitative and a qualitative analysis using a loss migration methodology. The loans are classified by type and loan grade, and the historical loss migration is tracked for the various stratifications. Loss experience is quantified for the most recent four quarters, and that loss experience is applied to the stratified portfolio at each quarter end. The qualitative analysis data includes current unemployment rates, retail sales, gross domestic product, real estate value trends, and commercial real estate vacancy rates, among other current economic data.

As of March 31, 2012, total restructured loans, net of individually evaluated allowances, improved to $\$ 28.5$ million from $\$ 39.2$ million at June 30, 2011, a decrease of $\$ 10.7$ million, or 27 percent. At March 31, 2012 and June 30, 2011, $\$ 14.5$ million and $\$ 18.4$ million, respectively, of these restructured loans were classified as non-performing.

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As of March 31, 2012, $\$ 22.9$ million, or 80 percent, of the restructured loans have a current payment status; this compares to $\$ 31.0$ million, or 79 percent, of restructured loans that had a current payment status as of June 30, 2011.

The non-performing loans as a percentage of loans held for investment improved to 3.89 percent at March 31, 2012 from 4.21 percent at June 30, 2011. Real estate owned was $\$ 6.1$ million ( 26 properties) at March 31, 2012, a decrease of $\$ 2.2$ million or 27 percent from $\$ 8.3$ million ( 54 properties) at June 30, 2011. The Bank has not suspended foreclosure activity because, to date, the Bank has not been in a situation where its foreclosure documentation, process or legal standing has been challenged by a court. The Bank maintains the original promissory note and deed of trust for loans held for investment. As a result, the Bank does not rely on lost-note affidavits to fulfill foreclosure filing requirements.

Non-performing assets, which includes non-performing loans and real estate owned, as a percentage of total assets decreased to 2.97 percent at March 31, 2012 from 3.46 percent at June 30, 2011. Restructured loans which are performing in accordance with their modified terms and are not otherwise classified non-accrual are not included in non-performing assets. For further analysis on non-performing loans and restructured loans, see Note 6 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements on pages 13 to 21.

Occasionally, the Bank is required to repurchase loans sold to Freddie Mac, Fannie Mae or other institutional investors if it is determined that such loans do not meet the credit requirements of the investor, or if one of the parties involved in the loan misrepresented pertinent facts, committed fraud, or if such loans were 90 -days past due within 120 days of the loan funding date.

During the third quarter of fiscal 2012, the Bank did not repurchase any loans; however, during the first nine months of fiscal 2012, the Bank repurchased four loans, totaling $\$ 1.3$ million from investors pursuant to the recourse/repurchase covenants contained in the Bank's loan sale agreements, while additional repurchase requests were settled that did not result in the repurchase of the loan itself. In the third quarter and first nine months of fiscal 2011, the Bank did not repurchase any loans from investors, while additional repurchase requests were settled that did not result in the repurchase of the loan itself. The primary reasons for honoring the repurchase requests were borrower fraud, undisclosed liabilities on borrower applications, and documentation, verification and appraisal disputes. For the third quarter and first nine months of fiscal 2012, the Bank settled claims for $\$ 201,000$ and $\$ 889,000$, respectively; and increased the recourse reserve by $\$ 600,000$ and $\$ 1.7$ million, respectively. This compares to the third quarter of fiscal 2011, during which the Bank did not repurchase any loans, and the first nine months of fiscal 2011 when the Bank settled claims for $\$ 1.7$ million and decreased the recourse reserve by $\$ 1.2$ million and $\$ 2.3$ million, respectively. As of March 31, 2012, the total recourse reserve for loans sold that are subject to repurchase was $\$ 5.9$ million, compared to $\$ 4.2$ million at June 30, 2011. The Bank has implemented tighter underwriting standards to reduce potential loan repurchase requests, including requiring higher credit scores, generally lower debt-to-income ratios, and verification of income and assets, among other criteria. Despite management's diligent estimate of the recourse reserve, the Bank is still subject to risks and uncertainties associated with potentially higher loan repurchase claims from investors, primarily those related to loans originated and sold in the calendar years 2004 through 2007. The following table shows the summary of the recourse liability for the quarters and nine months ended March 31, 2012 and 2011:

|  | For the Quarters <br> Ended <br> March 31, | For the Nine Months <br> Ended |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| March 31, |  |  |  |  |
| Recourse Liability <br> (In Thousands) | 2012 | 2011 | 2012 | 2011 |

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| Provision (recovery) | 811 | $(1,236)$ | 2,584 | $(527)$ |
| :--- | :---: | :---: | :---: | ---: |
| Net settlements in lieu of loan repurchases | $(201)$ | - | $(889)$ | $(1,749)$ |
| Balance, end of the period | $\$ 5,911$ | $\$ 4,059$ | $\$ 5,911$ | $\$ 4,059$ |

A decline in real estate values subsequent to the time of origination of the Corporation's real estate secured loans could result in higher loan delinquency levels, foreclosures, provisions for loan losses and net charge-offs. Real estate values and real estate markets are beyond the Corporation's control and are generally affected by changes in national, regional or local economic conditions and other factors. These factors include fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations
and policies and acts of nature, such as earthquakes and national disasters particular to California where substantially all of the Corporation's real estate collateral is located. If real estate values continue to decline further from the levels described in the following tables (which were calculated at the time of loan origination), the value of the real estate collateral securing the Corporation's loans could be significantly reduced. The Corporation's ability to recover on defaulted loans by foreclosing and selling the real estate collateral would then be diminished and it would be more likely to suffer losses on defaulted loans. The Corporation generally does not update the loan-to-value ratio ("LTV") on its loans held for investment by obtaining new appraisals or broker price opinions (nor does the Corporation intend to do so in the future as a result of the costs and inefficiencies associated with completing the task) unless a specific loan has demonstrated deterioration or the Corporation receives a loan modification request from a borrower (in which case individually evaluated allowances are established, if required). Therefore, it is reasonable to assume that the LTV ratios disclosed in the following tables may be understated in comparison to their current LTV ratios as a result of their year of origination, the subsequent general decline in real estate values that occurred and the specific location of the individual properties. The Corporation has not quantified the current LTVs of its loans held for investment nor the impact the decline in real estate values has had on the original LTVs of its loans held for investment.

The following table describes certain credit risk characteristics of the Corporation's single-family, first trust deed, mortgage loans held for investment as of March 31, 2012 (dollars in thousands):

|  | Weighted- | Weighted- | Weighted- |
| :--- | :---: | :---: | :---: |
| Outstanding | Average | Average | Average |
| Balance (1) | FICO (2) | LTV (3) | Seasoning (4) |


| Interest only | \$ 218,469 | 734 | 73\% | 5.61 years |
| :---: | :---: | :---: | :---: | :---: |
| Stated income (5) | \$ 233,723 | 732 | 70\% | 6.29 years |
| FICO less than or equal to 660 | \$ 14,517 | 642 | 67\% | 7.05 years |
| O ver 30-year amortization | $\$ \quad 17,057$ | 733 | 67\% | 6.66 years |

(1) The outstanding balance presented on this table may overlap more than one category. Of the outstanding balance, $\$ 20.4$ million of "interest only," $\$ 21.7$ million of "stated income," $\$ 2.4$ million of "FICO less than or equal to 660 ," and $\$ 1.1$ million of "over 30-year amortization" balances were non-performing.
(2) Based on borrowers' FICO scores at the time of loan origination. The FICO score represents the creditworthiness of a borrower based on the borrower's credit history, as reported by an independent third party. A higher FICO score indicates a greater degree of creditworthiness. Bank regulators have issued guidance stating that a FICO score of 660 and below is indicative of a "subprime" borrower.
(3) LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
(4) Seasoning describes the number of years since the funding date of the loan.
(5) Stated income is defined as borrower stated income on his/her loan application which was not subject to verification during the loan origination process.

The following table summarizes the amortization schedule of the Corporation's interest only single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or $30-89$ days delinquent as of March 31, 2012 (dollars in thousands):

| Fully amortize in the next | $12 \$$ | 10,511 | $28 \%$ |
| :--- | ---: | ---: | :--- |
| months | $-\%$ |  |  |
| Fully amortize between 1 year and <br> 5 years | 150,167 | $8 \%$ | $-\%$ |
| Fully amortize after 5 years | 57,791 | $8 \%$ | $-\%$ |
| Total | $\$ 218,469$ | $9 \%$ | $-\%$ |

(1) As a percentage of each category.

The following table summarizes the interest rate reset (repricing) schedule of the Corporation's stated income single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or $30-89$ days delinquent as of March 31, 2012 (dollars in thousands):

|  | $30-89$ |  |
| :---: | :---: | :---: |
| Balance |  | $30-89$ |
| (1) | (1) | Derforming |
|  | Delinquent |  |

$\left.\begin{array}{lrcc}\text { Interest rate reset in the next } 12 & \$ & 9 \% & 1 \% \\ \begin{array}{lrl}\text { months }\end{array} & 228,567\end{array}\right)$
(1) As a percentage of each category. Also, the loan balances and percentages on this table may overlap with the interest only single-family, first trust deed, mortgage loans held for investment table.

The reset of interest rates on adjustable rate mortgage loans (primarily interest only single-family loans) to a fully-amortizing status has not created a payment shock for most of the Bank's borrowers primarily because the majority of the loans are repricing at a $2.75 \%$ margin over six-month LIBOR which has resulted in a lower interest rate than the borrowers pre-adjustment interest rate. Management expects that, although there are signs that the economy is stabilizing, the economic recovery from recent recession will be slow to develop, which may translate to an extended period of lower interest rates and a reduced risk of mortgage payment shock for the foreseeable future.

The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's single-family, first trust deed, mortgage loans held for investment, at March 31, 2012:

|  | Calendar Year of Origination |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2004 \& \\ \text { Prior } \end{gathered}$ | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | $\begin{aligned} & \text { YTD } \\ & 2012 \end{aligned}$ | Total |
| Loan balance (in thousands) | \$94,801 \$139,824\$113,592\$66,960\$30,730\$1,160\$1,038\$1,958 |  |  |  |  |  |  |  | \$ | \$450,063 |
| Weighted-average LTV (1) | 68\% | 70\% | 70\% | 72\% | 76\% | 59\% | 77\% | 69\% | -\% | 70\% |
| Weighted-average age (in years) | 8.65 | 6.68 | 5.72 | 4.74 | 4.00 | 2.80 | 1.74 | 0.75 | - | 6.34 |
| Weighted-average FICO (2) | 721 | 731 | 741 | 732 | 742 | 746 | 738 | 729 | - | 732 |
| Number of loans | 403 | 373 | 257 | 131 | 57 | 5 | 4 | 7 | - | 1,237 |
| Geographic breakdown (\%) |  |  |  |  |  |  |  |  |  |  |
| Inland Empire | 31\% | 30\% | 28\% | 30\% | 31\% | 100\% | 78\% | 37\% | -\% | 30\% |
| Southern California (3) | 63\% | 64\% | 52\% | 37\% | 37\% | -\% | 22\% | 47\% | -\% | 54\% |
| Other California (4) | 5\% | 6\% | 18\% | 32\% | 32\% | -\% | -\% | 16\% | -\% | 15\% |
| Other States | 1\% | -\% | 2\% | 1\% | -\% | -\% | -\% | -\% | -\% | 1\% |
| Total | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | -\% | 100\% |

(1)

LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
(2) At time of loan origination.
(3) Other than the Inland Empire.
(4) Other than the Inland Empire and Southern California.

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The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's multi-family loans held for investment, at March 31, 2012:

## Calendar Year of Origination


(1) LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
(2) Debt Coverage Ratio ("DCR") at time of origination.
(3) At time of loan origination.
(4) Other than the Inland Empire.
(5) Other than the Inland Empire and Southern California.

The following table summarizes the interest rate reset or maturity schedule of the Corporation's multi-family loans held for investment, including the percentage of those which are identified as non-performing, $30-89$ days delinquent or not fully amortizing as of March 31, 2012 (dollars in thousands):

| Non- |  | Percentage |
| :---: | :---: | :---: |
| Balance Performing | Days | Not Fully <br> Amortizing |
| (1) | Delinquent | (1) |

$\left.\begin{array}{lrccc}\text { Interest rate reset or mature in the } & \$ & 1 \% & -\% & 5 \% \\ \text { next 12 months } & 209,717\end{array}\right)$
(1) As a percentage of each category.

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The following table describes certain credit risk characteristics, geographic locations and the calendar year of loan origination of the Corporation's commercial real estate loans held for investment, at March 31, 2012:

## Calendar Year of Origination

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | (5) (6) |

Loan balance (in thousands) $\quad \$ 23,104 \$ 14,724 \$ 18,082 \$ 18,574 \$ 6,095 \$ 10,544 \$ 389 \$ 4,403 \$ 2,727 \$ 98,642$

| Weighted-average LTV (1) | $44 \%$ | $47 \%$ | $58 \%$ | $53 \%$ | $37 \%$ | $58 \%$ | $60 \%$ | $41 \%$ | $42 \%$ | $50 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted-average DCR (2) | 1.90 x | 2.07 x | 2.43 x | 2.25 x | 1.74 x | 1.23 x | 1.26 x | 1.93 x | 1.02 x | 1.98 x |
| Weighted-average age (in <br> years) | 9.27 | 6.70 | 5.68 | 4.74 | 3.94 | 2.76 | 1.85 | 0.49 | 0.10 | 5.68 |
| Weighted-average FICO (2) | 720 | 696 | 721 | 717 | 756 | 722 | 705 | 707 | 738 | 717 |
| Number of loans | 46 | 20 | 19 | 19 | 10 | 4 | 2 | 5 | 4 | 129 |

Geographic breakdown (\%):

| Inland Empire | $51 \%$ | $64 \%$ | $20 \%$ | $41 \%$ | $7 \%$ | $85 \%$ | $53 \%$ | $77 \%$ | $27 \%$ | $47 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Southern California <br> (3) | $49 \%$ | $36 \%$ | $80 \%$ | $49 \%$ | $93 \%$ | $-\%$ | $47 \%$ | $23 \%$ | $73 \%$ | $50 \%$ |
| Other California (4) | $-\%$ | $-\%$ | $-\%$ | $10 \%$ | $-\%$ | $-\%$ | $-\%$ | $-\%$ | $-\%$ | $2 \%$ |
| Other States | $-\%$ | $-\%$ | $-\%$ | $-\%$ | $-\%$ | $15 \%$ | $-\%$ | $-\%$ | $-\%$ | $1 \%$ |
| Total | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $100 \%$ |

(1) LTV is the ratio calculated by dividing the current loan balance by the lower of the original appraised value or purchase price of the real estate collateral.
(2) At time of loan origination.
(3) Other than the Inland Empire.
(4) Other than the Inland Empire and Southern California.
(5) Comprised of the following: $\$ 25.4$ million in Retail; $\$ 24.0$ million in Office; $\$ 9.7$ million in Mixed Use; $\$ 9.0$ million in Medical/Dental Office; $\$ 7.8$ million in Light Industrial/Manufacturing; $\$ 4.2$ million in Warehouse; $\$ 4.0$ million in Mini-Storage; $\$ 3.5$ million in Restaurant/Fast Food; $\$ 2.9$ million in Research and Development; \$2.1 million in Mobile Home Parks; $\$ 1.8$ million in Hotel and Motel; $\$ 1.5$ million in Automotive - Non Gasoline; $\$ 1.5$ million in Schools; and $\$ 1.2$ million in Other.
(6) Consisting of $\$ 63.6$ million or $64.5 \%$ in investment properties and $\$ 35.0$ million or $35.5 \%$ in owner occupied properties.

The following table summarizes the interest rate reset or maturity schedule of the Corporation's commercial real estate loans held for investment, including the percentage of those which are identified as non-performing, 30-89 days delinquent or not fully amortizing as of March 31, 2012 (dollars in thousands):

| Non- |  | Percentage |
| :---: | :---: | :---: |
| BalancePerforming | Days | Not Fully |
| (1) | Amortizing |  |
| Delinquent | (1) |  |


| Interest rate reset or mature in the next 12 months | $\begin{array}{r} \$ \$ \\ 66,881 \end{array}$ | 4\% | -\% | 26\% |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate reset or mature between 1 year and 5 years | 23,920 | 3\% | -\% | 34\% |
| Interest rate reset or mature after 5 years | 7,841 | -\% | -\% | 60\% |

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Total
\$ 4\% - \%
\% $31 \%$
98,642
(1) As a percentage of each category.

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The following table sets forth information with respect to the Bank's non-performing assets and restructured loans, net of individually evaluated allowances at the dates indicated (dollars in thousands):

| At March 31, | At June 30, |
| :---: | :---: |
| 2012 | 2011 |

Loans on non-accrual status (excluding restructured loans):
Mortgage loans:

| Single-family | $\$ 16,608$ | $\$ 16,705$ |
| :--- | ---: | ---: |
| Multi-family | 512 | 1,463 |
| Commercial real estate | 553 | 560 |
| Total | 17,673 | 18,728 |

Accruing loans past due 90 days or more

Restructured loans on non-accrual status:
Mortgage loans:

| Single-family | 10,213 | 15,133 |
| :---: | :---: | :---: |
| Multi-family | 776 | 490 |
| Commercial real estate | 2,739 | 1,660 |
| Other | 522 | 972 |
| Commercial business loans | 218 | 143 |
| Total | 14,468 | 18,398 |
|  |  |  |
| Total non-performing loans | 32,141 | 37,126 |
|  |  |  |
| Real estate owned, net | 6,084 | 8,329 |
| Total non-performing assets | \$ 38,225 | \$ 45,455 |
|  |  |  |
| Restructured loans on accrual status: |  |  |
| Mortgage loans: |  |  |
| Single-family | \$ 9,505 | \$ 15,589 |
| Multi-family | 3,653 | 3,665 |
| Commercial real estate | 880 | 1,142 |
| Other | - | 237 |
| Commercial business loans | 35 | 125 |
| Total | \$ 14,073 | \$ 20,758 |


| Non-performing loans as a percentage of loans held for investment, net |
| :--- |
| of allowance for loan losses |


| Non-performing loans as a percentage of total assets | $2.50 \%$ | $2.82 \%$ |
| :--- | :--- | :--- |
| Non-performing assets as a percentage of total assets | $2.97 \%$ | $3.46 \%$ |

The following table describes the non-performing loans, net of individually evaluated allowances, by the calendar year of origination as of March 31, 2012 (dollars in thousands):

## Calendar Year of Origination

| 2004 |  |  |  |  |  |  | YTD |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\&$ | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | Total |
| Prior |  |  |  |  |  |  |  |  |  |



The following table describes the non-performing loans, net of individually evaluated allowances, by the geographic location as of March 31, 2012 (dollars in thousands):

|  | Southern | Other |  |
| :---: | :---: | :---: | :---: |
| Inland | California | California Other States | Total |
| Empire | $(1)$ | $(2)$ |  |


| Mortgage loans: | $\$ 6,510$ | $\$ 14,232$ | $\$ 5,742$ | $\$ 337$ | $\$ 26,821$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Single-family | 619 | 510 | 159 | - | 1,288 |
| Multi-family | 1,071 | 2,221 | - | - | 3,292 |
| Commercial real estate | 522 | - | - | - | 522 |
| Other | 103 | - | - | 115 | 218 |
| commercial business loans | $\$ 8,825$ | $\$ 16,963$ | $\$ 5,901$ | $\$ 452$ | $\$ 32,141$ |

(1) Other than the Inland Empire.
(2) Other than the Inland Empire and Southern California.

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The following table summarizes classified assets, which is comprised of classified loans, net of individually evaluated allowances, and real estate owned at the dates indicated (dollars in thousands):

|  | $\begin{aligned} & \text { At March 31, } \\ & 2012 \end{aligned}$ |  | $\begin{gathered} \text { At June 30, } \\ 2011 \text { (1) } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Balance | Count | Balance | Count |
| Special mention loans: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | \$ 3,497 | 11 | \$ 2,570 | 12 |
| Multi-family | 4,358 | 3 | 3,665 | 2 |
| Commercial real estate | 5,395 | 4 | 6,531 | 6 |
| Commercial business loans | 35 | 1 | 78 | 2 |
| Total special mention loans | 13,285 | 19 | 12,844 | 22 |
|  |  |  |  |  |
| Substandard loans: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 27,559 | 94 | 33,493 | 125 |
| Multi-family | 2,763 | 6 | 3,265 | 5 |
| Commercial real estate | 11,074 | 13 | 7,527 | 9 |
| Other | 522 | - 1 | 972 | 1 |
| Commercial business loans | 218 | 7 | 156 | 5 |
| Total substandard loans | 42,136 | 121 | 45,413 | 145 |
|  |  |  |  |  |
| Total classified loans | 55,421 | 140 | 58,257 | 167 |
|  |  |  |  |  |
| Real estate owned: |  |  |  |  |
| Single-family | 4,944 | 20 | 6,718 | 26 |
| Multi-family | - | - | 1,041 | 1 |
| Commercial real estate | 356 | 2 | 102 | 1 |
| Other | 784 | 4 | 468 | 26 |
| Total real estate owned | 6,084 | 26 | 8,329 | 54 |
|  |  |  |  |  |
| Total classified assets | \$ 61,505 | 166 | \$ 66,586 | 221 |

(1) The presentation for the June 30, 2011 data was changed to conform to the current reporting requirement, specifically the individually evaluated allowance was previously described as specific valuation allowance.

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## Loan Volume Activities

The following table is provided to disclose details related to the volume of loans originated, purchased and sold for the quarters and nine months indicated (in thousands):

|  | For the Quarter Ended March 31, |  | For the Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Loans originated and purchased for sale: |  |  |  |  |
| Retail originations \$ | \$ 233,101 | \$ 126,625 | \$ 660,922 | \$ 581,158 |
| Wholesale originations and purchases | 350,531 | 297,264 | 1,119,714 | 1,112,744 |
| Total loans originated and purchased for sale (1) | 583,632 | 423,889 | 1,780,636 | 1,693,902 |
| Loans sold: |  |  |  |  |
| Servicing released | $(621,151)$ | $(429,747)$ | $(1,773,297)$ | $(1,710,060)$ |
| Servicing retained | $(2,205)$ | $(1,144)$ | $(10,068)$ | $(1,329)$ |
| Total loans sold (2) | $(623,356)$ | $(430,891)$ | $(1,783,365)$ | $(1,711,389)$ |
| Loans originated for investment: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Single-family | 539 | 679 | 1,519 | 679 |
| Multi-family | 8,995 | 430 | 32,633 | 570 |
| Commercial real estate | 1,990 | - | 6,170 | 539 |
| Commercial business loans | 75 | 370 | 375 | 370 |
| Consumer loans | - | - | 13 | - |
| Total loans originated for investment (3) | 11,599 | 1,479 | 40,710 | 2,158 |
| Loans purchased for investment: |  |  |  |  |
| Mortgage loans: |  |  |  |  |
| Multi-family | - | 6,610 | 7,053 | 6,610 |
| Total loans purchased for investment | - | 6,610 | 7,053 | 6,610 |
| Mortgage loan principal payments | $(26,810)$ | $(19,748)$ | $(95,249)$ | $(76,710)$ |
| Real estate acquired in settlement of loans | $(7,242)$ | $(10,613)$ | $(19,327)$ | $(36,146)$ |
| (Decrease) increase in other items, net (4) | $(2,140)$ | 4,969 | 4,203 | 5,015 |

Net decrease in loans held for investment and loans held for sale at fair value $\quad \$(64,317) \quad \$(24,305) \quad \$(65,339) \quad \$(116,560)$
(1) Includes PBM loans originated and purchased for sale during the quarters and nine months ended March 31, 2012 and 2011 totaling $\$ 583.6$ million, $\$ 423.9$ million, $\$ 1.78$ billion and $\$ 1.69$ billion, respectively.
(2) Includes PBM loans sold during the quarters and nine months ended March 31, 2012 and 2011 totaling $\$ 623.4$ million, $\$ 430.9$ million, $\$ 1.78$ billion and $\$ 1.71$ billion, respectively.
(3)

Includes PBM loans originated for investment during the quarters and nine months ended March 31, 2012 and 2011 totaling $\$ 539, \$ 370, \$ 1.5$ million and $\$ 370$, respectively.
(4) Includes net changes in deferred loan fees or costs, charge-offs, impounds, allowance for loan losses and fair value of loans held for sale.

Loans that the Bank has originated for sale are primarily sold on a servicing released basis. Clear ownership is conveyed to the investor by endorsing the original note in favor of the investor; transferring the servicing to a new servicer consistent with investor instructions; communicating the servicing transfer to the borrower as required by law; and shipping the original loan file and collateral instruments to the investor contemporaneous with receiving the cash proceeds from the sale of the loan. Additionally, the Bank registers the change of ownership in the mortgage electronic registration system known as MERS as required by the contractual terms of the loan sale agreement. The Bank does not believe that completing this additional registration clouds ownership of the note since the steps previously described have also been taken. Also, the Bank retains an imaged copy of the entire loan file and collateral instruments as an abundance of caution in the event questions arise that can only be answered by reviewing the loan file. Additionally, the Bank does not originate or sponsor mortgage-backed securities.

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## Liquidity and Capital Resources

The Corporation's primary sources of funds are deposits, proceeds from the sale of loans originated and purchased for sale, proceeds from principal and interest payments on loans, proceeds from the maturity and sale of investment securities, FHLB - San Francisco advances, and access to the discount window facility at the Federal Reserve Bank of San Francisco. While maturities and scheduled amortization of loans and investment securities are a relatively predictable source of funds, deposit flows, mortgage prepayments and loan sales are greatly influenced by general interest rates, economic conditions and competition.

The primary investing activity of the Bank is the origination and purchase of loans held for investment and loans held for sale. During the first nine months of fiscal 2012 and 2011, the Bank originated and purchased $\$ 1.83$ billion and $\$ 1.70$ billion of loans, respectively. The total loans sold in the first nine months of fiscal 2012 and 2011 were $\$ 1.78$ billion and $\$ 1.71$ billion, respectively. At March 31, 2012, the Bank had loan origination commitments totaling $\$ 182.0$ million and undisbursed lines of credit totaling $\$ 3.8$ million. The Bank anticipates that it will have sufficient funds available to meet its current loan commitments.

The Bank's primary financing activity is gathering deposits. During the first nine months of fiscal 2012, the net increase in deposits was $\$ 29.0$ million in comparison to a net increase in deposits of $\$ 14.0$ million during the same period in fiscal 2011. On March 31, 2012, time deposits that are scheduled to mature in one year or less were $\$ 235.6$ million and the total time deposits with a principal amount of $\$ 100,000$ or higher were $\$ 232.0$ million, including brokered time deposits of $\$ 12.2$ million. Historically, the Bank has been able to retain a significant percentage of its time deposits as they mature by adjusting deposit rates to the current interest rate environment.

The Bank must maintain an adequate level of liquidity to ensure the availability of sufficient funds to support loan growth and deposit withdrawals, to satisfy financial commitments and to take advantage of investment opportunities. The Bank generally maintains sufficient cash and cash equivalents to meet short-term liquidity needs. At March 31, 2012, total cash and cash equivalents were $\$ 187.0$ million, or 15 percent of total assets. Depending on market conditions and the pricing of deposit products and FHLB - San Francisco advances, the Bank may rely on FHLB - San Francisco advances for part of its liquidity needs. As of March 31, 2012, the financing availability at FHLB - San Francisco was limited to 35 percent of total assets; the remaining borrowing facility was $\$ 294.9$ million and the remaining unused collateral was $\$ 312.9$ million. In addition, the Bank has secured a $\$ 20.7$ million discount window facility at the Federal Reserve Bank of San Francisco, collateralized by investment securities with a fair market value of $\$ 21.8$ million. As of March 31, 2012, there was no outstanding borrowing under this facility.

Regulations require thrifts to maintain adequate liquidity to assure safe and sound operations. The Bank's average liquidity ratio (defined as the ratio of average qualifying liquid assets to average deposits and borrowings) for the quarter ended March 31, 2012 increased to 37.2 percent from 34.7 percent for the quarter ended June 30, 2011. The relatively high level of liquidity is consistent with the Corporation's strategy to mitigate liquidity risk during this period of economic uncertainty.

The Bank is required to maintain specific amounts of capital pursuant to OCC requirements. Under the OCC prompt corrective action provisions, a minimum of 5.0 percent for Tier 1 Leverage Capital, 6.0 percent for Tier 1 Risk-Based Capital and 10.0 percent for Total Risk-Based Capital is required to be deemed "well capitalized." As of March 31, 2012, the Bank exceeded all regulatory capital requirements to be deemed "well capitalized." The Bank's actual and required capital amounts and ratios as of March 31, 2012 were as follows (dollars in thousands):

|  | Amount | Percent |
| :--- | ---: | :--- |
| Tier 1 leverage capital | $\$ 138,233$ | $10.75 \%$ |
| Requirement to be "Well Capitalized" | 64,307 | 5.00 |
|  |  |  |
| Excess over requirement | $\$ 73,926$ | $5.75 \%$ |
| Tier 1 risk-based capital | $\$ 138,233$ | $17.76 \%$ |
| Requirement to be "Well Capitalized" | 46,705 | 6.00 |
| Excess over requirement | $\$ 91,528$ | $11.76 \%$ |
| Total risk-based capital |  |  |
| Requirement to be "Well Capitalized" | $\$ 148,143$ | $19.03 \%$ |
| Excess over requirement | 77,842 | 10.00 |

The ability of the Corporation to pay dividends to stockholders depends primarily on the ability of the Bank to pay dividends to the Corporation. The Bank may not declare or pay a cash dividend if the effect thereof would cause its net worth to be reduced below the regulatory capital requirements imposed by federal regulation. In the third quarter of fiscal 2012, the Bank declared and paid a cash dividend of $\$ 3.0$ million to the Corporation and the Corporation paid $\$ 448,000$ of cash dividends to its shareholders. For the first nine months of fiscal 2012, the Bank declared and paid a cash dividend of $\$ 8.0$ million to the Corporation, while the Corporation paid $\$ 1.13$ million of cash dividends to its shareholders.

## Commitments and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, in the form of originating loans or providing funds under existing lines of credit, loan sale agreements to third parties and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying condensed consolidated statements of financial condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. For a discussion on commitments and derivative financial instruments, see Note 7 of the Notes to Unaudited Interim Condensed Consolidated Financial Statements on pages 21 to 23.

|  | At <br> March 31, <br> 2012 | At <br> June 30, <br> 2011 | At <br> March 31, <br> 2011 |
| :--- | :---: | :---: | :---: |
| Loans serviced for others (in <br> thousands) | $\$ 101,183$ | $\$ 109,351$ | $\$ 112,765$ |
| Book value per share | $\$ 13.01$ | $\$ 12.41$ | $\$ 12.22$ |

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ITEM 3 - Quantitative and Qualitative Disclosures about Market Risk.
One of the Corporation's principal financial objectives is to achieve long-term profitability while reducing its exposure to fluctuating interest rates. The Corporation has sought to reduce the exposure of its earnings to changes in interest rates by attempting to manage the repricing mismatch between interest-earning assets and interest-bearing liabilities. The principal element in achieving this objective is to increase the interest-rate sensitivity of the Corporation's interest-earning assets by retaining for its portfolio new loan originations with interest rates subject to periodic adjustment to market conditions and by selling fixed-rate, single-family mortgage loans. In addition, the Corporation maintains an investment portfolio, which is largely in U.S. government agency MBS and U.S. government sponsored enterprise MBS with contractual maturities of up to 30 years that reprices frequently. The Corporation relies on retail deposits as its primary source of funds while utilizing FHLB - San Francisco advances as a secondary source of funding. Management believes retail deposits, unlike brokered deposits, reduces the effects of interest rate fluctuations because they generally represent a more stable source of funds. As part of its interest rate risk management strategy, the Corporation promotes transaction accounts and time deposits with terms up to five years.

Through the use of an internal interest rate risk model, the Bank is able to analyze its interest rate risk exposure by measuring the change in net portfolio value ("NPV") over a variety of interest rate scenarios. NPV is defined as the net present value of expected future cash flows from assets, liabilities and off-balance sheet contracts. The calculation is intended to illustrate the change in NPV that would occur in the event of an immediate change in interest rates of $-100,+100,+200,+300$ and +400 basis points ("bp") with no effect given to steps that management might take to counter the effect of the interest rate movement. The current federal funds rate is $0.25 \%$ making an immediate change of -200 and -300 basis points improbable.

The following table is derived from the internal interest rate risk model and represents the NPV based on the indicated changes in interest rates as of March 31, 2012 (dollars in thousands).

|  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net |  |  |  | NPV as <br> Percentage <br> of Portfolio <br> Value | Sensitivity |

(1) Represents the increase of the NPV at the indicated interest rate change in comparison to the NPV at March 31, 2012 ("base case").
(2) Calculated as the NPV divided by the portfolio value of total assets.
(3) Calculated as the change in the NPV ratio from the base case amount assuming the indicated change in interest rates (expressed in basis points).

The following table is derived from the internal interest rate risk model and represents the change in the NPV at a 0 basis point rate shock at March 31, 2012 and a -100 basis point rate shock at June 30, 2011.

At March 31, 2012
(0 bp rate shock)

At June 30, 2011 (1)
(-100 bp rate
shock)

| Pre-Shock NPV Ratio: NPV as a \% of PV | $11.18 \%$ | $12.38 \%$ |
| :--- | :---: | :---: |
| Assets | $11.18 \%$ | $12.18 \%$ |
| Post-Shock NPV Ratio: NPV as a \% of PV | 0 bp |  |
| Assets | Minimal | 20 bp |
| Sensitivity Measure: Change in NPV Ratio |  | Minimal |

(1) The June 30, 2011 interest rate risk results were provided by the Office of Thrift Supervision.

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable rate mortgage ("ARM") loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from time deposits could likely deviate significantly from those assumed when calculating the results described in the tables above. It is also possible that, as a result of an interest rate increase, the higher mortgage payments required from ARM borrowers could result in an increase in delinquencies and defaults. Changes in market interest rates may also affect the volume and profitability of the Corporation's mortgage banking operations. Accordingly, the data presented in the tables in this section should not be relied upon as indicative of actual results in the event of changes in interest rates. Furthermore, the NPV presented in the foregoing tables is not intended to present the fair market value of the Bank, nor does it represent amounts that would be available for distribution to shareholders in the event of the liquidation of the Corporation.

The Bank also models the sensitivity of net interest income for the 12 -month period subsequent to any given month-end assuming a dynamic balance sheet (accounting for the Bank's current balance sheet, 12-month business plan, embedded options, rate floors, periodic caps, lifetime caps, and loan, investment, deposit and borrowing cash flows, among others), and immediate, permanent and parallel movements in interest rates of plus 400, 300, 200 and 100 and minus 100 basis points. The following table describes the results of the analysis at March 31, 2012 and June 30, 2011.

At March 31, 2012

| Basis Point (bp) <br> Change in Rates | Change in <br> Net Interest <br> Income |
| :---: | :---: |
| +400 bp | $+47.17 \%$ |
| +300 bp | $+47.65 \%$ |
| +200 bp | $+33.68 \%$ |
| +100 bp | $+19.10 \%$ |
| -100 bp | $-13.81 \%$ |

At June 30, 2011

| Basis Point (bp) <br> Change in Rates | Change in <br> Net Interest <br> Income |
| :---: | :---: |
| +400 bp | N/A |
| +300 bp | N/A |
| +200 bp | $+32.23 \%$ |
| +100 bp | $+21.70 \%$ |
| -100 bp | $-12.00 \%$ |

Net Interest Income N/A $+32.23 \%$
-12.00\%

At both March 31, 2012 and June 30, 2011, the Bank was asset sensitive as its interest-earning assets are expected to reprice more quickly than its interest-bearing liabilities during the subsequent 12 -month period. Therefore, in a rising interest rate environment, the model projects an increase in net interest income over the subsequent 12-month period. In a falling interest rate environment, the results project a decrease in net interest income over the subsequent 12-month period.

Management believes that the assumptions used to complete the analysis described in the table above are reasonable. However, past experience has shown that immediate, permanent and parallel movements in interest rates will not necessarily occur. Additionally, while the analysis provides a tool to evaluate the projected net interest income to changes in interest rates, actual results may be substantially different if actual experience differs from the assumptions used to complete the analysis, particularly with respect to the 12 -month business plan when asset growth is forecast. Therefore, the model results that the Corporation discloses should be thought of as a risk management tool to compare the trends of the Corporation's current disclosure to previous disclosures, over time, within the context of the actual performance of the treasury yield curve.

ITEM 4 - Controls and Procedures.
a) An evaluation of the Corporation's disclosure controls and procedures (as defined in Section 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934 (the "Act")) was carried out under the supervision and with the participation of the Corporation's Chief Executive Officer, Chief Financial Officer and the Corporation's Disclosure Committee as of the end of the period covered by this quarterly report. In designing and evaluating the Corporation's disclosure controls and procedures, management recognizes that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Also, because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within
the Corporation have been detected. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Based on their evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures as of March 31, 2012 are effective, at the reasonable assurance level, in ensuring that the information required to be disclosed by the Corporation in the reports it files or submits under the Act is (i) accumulated and communicated to the Corporation's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
b) There have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Act) that occurred during the quarter and nine months ended March 31, 2012, that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting. The Corporation does not expect that its internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.
From time to time, the Corporation or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are currently considered to have a material impact on the Corporation's financial position or results of operations.

## Item 1A. Risk Factors.

There have been no material changes in the risk factors previously disclosed in Part I, Item IA of our Annual Report of Form 10-K for the year ended June 30, 2011.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
The table below represents the Corporation's purchases of its equity securities for the third quarter of fiscal 2012.

| Period | (a)Total <br> Number of Shares Purchased | (b)Average Price Paid per Share | (d) Maximum |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | (c) Total Number of | Number of Shares |
|  |  |  | Shares Purchased as | at May Yet Be Purchased |
|  |  |  | Part of Publicly Announced Plan | Under the <br> Plan (1) |
| January 1-31, 2012 | - | \$ |  | 239,262 |
| February 1-29, 2012 | 109,891 | 10.03 | 108,635 | 130,627 |
| March 1-31, 2012 | 72,098 | 10.39 | 72,098 | 58,529 |
| Total | 181,989 | \$ 10.17 | 180,733 | 58,529 |

(1) On July 21, 2011, the Corporation announced a new stock repurchase plan of up to five percent of the Corporation's outstanding common stock, or approximately 570,932 shares, which expires on July 21, 2012.

During the quarter ended March 31, 2012, the Corporation purchased 181,989 shares of the Corporation's common stock at an average cost of $\$ 10.17$ per share, of which 1,256 shares were purchased from employees to satisfy their withholding tax obligations resulting from the vesting of restricted stock awards. For the nine months ended March 31,2012 , the Corporation purchased 525,182 shares of the Corporation's common stock at an average cost of $\$ 9.44$ per share, of which 12,779 shares were purchased from employees to satisfy their withholding tax obligations resulting from the vesting of restricted stock awards. The Corporation did not sell any securities that were not registered under the Securities Act of 1933.

Item 3. Defaults Upon Senior Securities.
Not applicable.

Item 4. Mine Safety Disclosures.
Not applicable.
Item 5. Other Information.
Not applicable.

Item 6. Exhibits.
Exhibits:
3.1(a)Certificate of Incorporation of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Corporation's Registration Statement on Form S-1 (File No. 333-2230))
3.1(b)Certificate of Amendment to Certificate of Incorporation of Provident Financial Holdings, Inc. as filed with the Delaware Secretary of State on November 24, 2009
3.2 Bylaws of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.2 to the Corporation's Current Report on Form 8-K filed on October 26, 2007)
10.1 Employment Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.1 to the Corporation's Form 8-K dated December 19, 2005)
10.2 Post-Retirement Compensation Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.2 to the Corporation's Form 8-K dated December 19, 2005)
10.3 1996 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy

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statement dated December 12, 1996
10.4 1996 Management Recognition Plan (incorporated by reference to Exhibit B to the Corporation's proxy statement dated December 12, 1996)
10.5 Form of Severance Agreement with Richard L. Gale, Kathryn R. Gonzales, Lilian Salter, Donavon P. Ternes and David S. Weiant (incorporated by reference to Exhibit 10.1 and 10.2 in the Corporation's Form 8-K dated February 24, 2012)
10.6 2003 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 21, 2003)
10.7 Form of Incentive Stock Option Agreement for options granted under the 2003 Stock Option Plan (incorporated by reference to Exhibit 10.13 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).
10.8 Form of Non-Qualified Stock Option Agreement for options granted under the 2003 Stock Option Plan (incorporated by reference to Exhibit 10.14 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).
10.9 2006 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 12, 2006)
10.10Form of Incentive Stock Option Agreement for options granted under the 2006 Equity Incentive Plan (incorporated by reference to Exhibit 10.10 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)
10.11Form of Non-Qualified Stock Option Agreement for options granted under the 2006 Equity Incentive Plan (incorporated by reference to Exhibit 10.11 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)
10.12Form of Restricted Stock Agreement for restricted shares awarded under the 2006 Equity Incentive Plan (incorporated by reference to Exhibit 10.12 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)
10.13 2010 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 28, 2010)
10.14Form of Incentive Stock Option Agreement for options granted under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 in the Corporation's Form 8-K dated November 30, 2010)
10.15Form of Non-Qualified Stock Option Agreement for options granted under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 in the Corporation's Form 8-K dated November 30, 2010)
10.16Form of Restricted Stock Agreement for restricted shares awarded under the 2010 Equity Incentive Plan (incorporated by reference to Exhibit 10.3 in the Corporation's Form 8-K dated November 30, 2010)
10.17Post-Retirement Compensation Agreement with Donavon P. Ternes (incorporated by reference to Exhibit 10.13 to the Corporation's Form 8-K dated July 7, 2009)

14 Code of Ethics for the Corporation's directors, officers and employees (incorporated by reference to Exhibit 14 in the Corporation's Annual Report on Form 10-K dated September 12, 2007)
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

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31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following materials from the Corporation's Quarterly Report on Form 10-Q for the quarter ended March 31, 2012, formatted in Extensible Business Reporting Language (XBRL): (1) Condensed Consolidated Statements of Financial Condition; (2) Condensed Consolidated Statements of Operations; (3) Condensed Consolidated Statements of Stockholders' Equity; (4) Condensed Consolidated Statements of Cash Flows; and (5) Selected Notes to Consolidated Financial Statements.*
(*) Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Provident Financial Holdings, Inc.

May 9, 2012 /s/ Craig G. Blunden
Craig G. Blunden
Chairman and Chief Executive Officer
(Principal Executive Officer)

May 9, 2012 /s/ Donavon P. Ternes
Donavon P. Ternes
President, Chief Operating Officer and
Chief Financial Officer
(Principal Financial and Accounting Officer)

## Exhibit Index

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