## PROVIDENT FINANCIAL HOLDINGS INC

Form 10-K
September 15, 2014
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-K
(Mark one)
ý ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended June 30, 2014 OR
.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Commission File Number: 000-28304
PROVIDENT FINANCIAL HOLDINGS, INC.
(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)

33-0704889
(I.R.S. Employer

Identification Number)
3756 Central Avenue, Riverside, California
92506
(Address of principal executive offices)
(Zip Code)
Registrant's telephone number, including area code: (951) 686-6060
Securities registered pursuant to Section 12(b) of the Act:
Common Stock, par value $\$ .01$ per share The NASDAQ Stock Market LLC
(Title of Each Class)
(Name of Each Exchange on Which Registered)
Securities registered pursuant to Section 12(g) of the Act: None
Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
YES NO X.
Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES NO X .
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO .
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES X NO .
Indicate by check mark whether disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the Registrant's knowledge, in definitive proxy or other information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K. [X]

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer $\qquad$ (Do not check if a smaller reporting company)

Accelerated filer X
Smaller reporting company

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Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2). YES NO X .
The Registrant's common stock is listed on the NASDAQ Global Select Market under the symbol "PROV." The aggregate market value of the common stock held by non affiliates of the Registrant, based on the closing sales price of the Registrant's common stock as quoted on the NASDAQ Global Select Market on December 31, 2013, was $\$ 137.8$ million. As of September 5, 2014, there were 9,191,464 shares of the Registrant's common stock issued and outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

1. Portions of the Annual Report to Shareholders are incorporated by reference into Part II.
2. Portions of the definitive Proxy Statement for the fiscal 2014 Annual Meeting of Shareholders ("Proxy Statement") are incorporated by reference into Part III.

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As used in this report, the terms "we," "our," "us," and "Provident" refer to Provident Financial Holdings, Inc. and its consolidated subsidiaries, unless the context indicates otherwise. When we refer to the "Bank" or "Provident Savings Bank" in this report, we are referring to Provident Savings Bank, F.S.B., a wholly owned subsidiary of Provident Financial Holdings, Inc.

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## PART I

Item 1. Business

## General

Provident Financial Holdings, Inc. (the "Corporation"), a Delaware corporation, was organized in January 1996 for the purpose of becoming the holding company of Provident Savings Bank, F.S.B. (the "Bank") upon the Bank's conversion from a federal mutual to a federal stock savings bank ("Conversion"). The Conversion was completed on June 27, 1996. At June 30, 2014, the Corporation had consolidated total assets of $\$ 1.11$ billion, total deposits of $\$ 897.9$ million and stockholders' equity of $\$ 145.9$ million. The Corporation has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this Annual Report on Form 10-K ("Form $10-\mathrm{K}$ "), including the audited consolidated financial statements and related data, relates primarily to the Bank and its subsidiaries.

The Bank, founded in 1956, is a federally chartered stock savings bank headquartered in Riverside, California. Prior to July 21, 2011, the Bank was regulated by the Office of Thrift Supervision ("OTS"). As a result of the enactment on July 21, 2010 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), the Bank is now regulated by the Office of Comptroller of the Currency ("OCC"), its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), the insurer of its deposits. The Bank's deposits are federally insured up to applicable limits by the FDIC. The Bank has been a member of the Federal Home Loan Bank ("FHLB") - San Francisco since 1956.

The Dodd-Frank Act also changed the regulator of all savings and loan holding companies, including the Corporation, from the OTS to the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). For additional information regarding the Dodd-Frank Act, see "Regulation" included in this Form 10-K.

The Bank is a financial services company committed to serving consumers and small to mid-sized businesses in the Inland Empire region of Southern California. The Bank conducts its business operations as Provident Bank, Provident Bank Mortgage ("PBM"), a division of the Bank, and through its subsidiary, Provident Financial Corp. The business activities of the Bank consist of community banking, mortgage banking, investment services and trustee services for real estate transactions. Financial information regarding the Corporation's two operating segments, Provident Bank and Provident Bank Mortgage, is contained in Note 17 to the Corporation's audited consolidated financial statements included in Item 8 of this Form 10-K.

The Bank's community banking operations primarily consist of accepting deposits from customers within the communities surrounding its full service offices and investing those funds in single-family, multi-family, commercial real estate, construction, commercial business, consumer and other mortgage loans. The Bank's mortgage banking activities primarily consist of the origination, purchase and sale of single-family mortgage loans (including second mortgages and equity lines of credit). Through its subsidiary, Provident Financial Corp, the Bank conducts trustee services for the Bank's real estate transactions and in the past has held real estate for investment. For additional information, see "Subsidiary Activities" in this Form 10-K. The activities of Provident Financial Corp are included in the Bank's operating segment results. The Bank's revenues are derived principally from interest earned on its loan and investment portfolios, and fees generated through its community banking and mortgage banking activities.

On June 22, 2006, the Bank established the Provident Savings Bank Charitable Foundation ("Foundation") in order to further its commitment to the local community. The specific purpose of the Foundation is to promote and provide for the betterment of youth, education, housing and the arts in the Bank's primary market areas of Riverside and San Bernardino counties. The Foundation was funded with a $\$ 500,000$ charitable contribution made by the Bank in the

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fourth quarter of fiscal 2006. The Bank has contributed \$40,000 annually to the Foundation in fiscal 2014, 2013 and 2012.

Subsequent Events:
On July 22, 2014, the Corporation announced that the Corporation's Board of Directors declared a cash dividend of $\$ 0.11$ per share, reflecting a 10 percent increase from the $\$ 0.10$ per share cash dividend paid on June 11, 2014. Shareholders of the Corporation's common stock at the close of business on August 12, 2014 were entitled to receive the cash dividend, which was paid on September 3, 2014.

On August 29, 2014, the Bank's Board of Directors declared a $\$ 25.0$ million cash dividend from the Bank to the Corporation, which was paid on September 5, 2014.

## Market Area

The Bank is headquartered in Riverside, California and operates 14 full-service banking offices in Riverside County and one full-service banking office in San Bernardino County. Management considers Riverside and Western San Bernardino counties to be the Bank's primary market for deposits. Through the operations of PBM, the Bank has expanded its mortgage lending market to include most of Southern California and some of Northern California. PBM operates two wholesale loan production offices located in Pleasanton and Rancho Cucamonga, California and 14 retail loan production offices located in City of Industry, Elk Grove, Escondido, Glendora, Livermore, Rancho Cucamonga, Redding, Riverside (3), Roseville, San Rafael, Santa Barbara and Westlake Village, California.

The large geographic area encompassing Riverside and San Bernardino counties is referred to as the "Inland Empire." According to 2010 Census Bureau population statistics, Riverside and San Bernardino Counties have the fourth and fifth largest populations in California, respectively. The Bank's market area consists primarily of suburban and urban communities. Western Riverside and San Bernardino counties are relatively densely populated and are within the greater Los Angeles metropolitan area. The unemployment rate in the Inland Empire in June 2014 was $8.4 \%$, compared to $7.4 \%$ in California and $6.1 \%$ nationwide, according to the United States of America ("U.S.") Department of Labor, Bureau of Labor Statistics, an improvement compared to the unemployment data reported in June 2013, which was $10.2 \%$ in the Inland Empire, $8.5 \%$ in California and $7.6 \%$ nationwide. However, the current unemployment rate remains elevated when compared to historical data.

The number of California homes entering the formal foreclosure process last quarter dropped to the lowest level since late 2005, the result of a stronger economy and higher home values, a real estate information service reported. A total of 17,524 Notices of Default ("NoD") were recorded at county recorders offices during April through June 2014, down 8.8 percent from 19,215 in the prior quarter, and down 31.9 percent from 25,747 in the second quarter of 2013. Last quarter's NoD tally was the lowest since fourth quarter 2005, when 15,337 NoDs were recorded. NoD filings peaked in the first quarter of 2009 at 135,431 (Source: DataQuick; DQNews.com - July 17, 2014 News Release).

Monthly home sales in California have varied from a low of 35,202 in 2008 to a high of 76,669 in 2004. An estimated 39,254 new and resale houses and condominiums were sold statewide in June 2014, up 4.0 percent from 37,734 in May 2014 and down 4.3 percent from 41,027 sales in June 2013. June 2014 home sales were 19.8 percent below the June average of 48,929 sales for each year since 1988. California home sales have not been above average for any particular month in more than eight years. The median home price in California in June 2014 was $\$ 393,000$, up 1.8 percent from $\$ 386,000$ in May 2014 and up 11.6 percent from $\$ 352,000$ in June 2013. The June 2014 median home price was the highest for any month since December 2007, when it was $\$ 402,000$, and June 2014 was the 28th consecutive month in which the state's median sale price rose year-over-year. Of the existing homes sold in June 2014, 5.8 percent were properties that had been foreclosed on during the past year. That was down from a revised 5.9 percent in May 2014 and down from 9.8 percent in June 2013. Foreclosure resales peaked at 58.8 percent in February 2009. Short sale transactions, where the sale price fell short of what was owed on the property, made up an estimated 5.2 percent of the homes that resold in June 2014, down from an estimated 6.3 percent in May 2014 and 13.9 percent in June 2013. The typical monthly mortgage payment for California buyers in June 2014 was $\$ 1,530$, up from $\$ 1,508$ in May 2014 and up from $\$ 1,356$ in June 2013. Adjusted for inflation, the June 2014 payment was 35.1 percent below the typical payment in the spring of 1989, the peak of the prior real estate cycle, 47.4 percent below the current cycle's peak in June 2006 and 62.9 percent above the January 2012 bottom of the current cycle (Source: DataQuick; DQNews.com - July 16, 2014 News Release).

## Competition

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The Bank faces significant competition in its market area in originating real estate loans and attracting deposits. The population growth in the Inland Empire has attracted numerous financial institutions to the Bank's market area. The Bank's primary competitors are large national and regional commercial banks as well as other community-oriented banks and savings institutions. The Bank also faces competition from credit unions and a large number of mortgage companies that operate within its market area. Many of these institutions are significantly larger than the Bank and therefore have greater financial and marketing resources than the Bank. The Bank's mortgage banking operations also face competition from mortgage bankers, brokers and other financial institutions. This competition may limit the Bank's growth and profitability in the future.

## Personnel

As of June 30, 2014, the Bank had 521 full-time equivalent employees, which consisted of 460 full-time, 50 prime-time, seven part-time and four temporary employees. The employees are not represented by a collective bargaining unit and management believes that its relationship with employees is good.

## Segment Reporting

Financial information regarding the Corporation's operating segments is contained in Note 17 to the Corporation's audited consolidated financial statements included in Item 8 of this Form 10-K.

Internet Website

The Corporation maintains a website at www.myprovident.com. The information contained on that website is not included as a part of, or incorporated by reference into, this Form 10-K. Other than an investor's own internet access charges, the Corporation makes available free of charge through that website the Corporation's annual report, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to these reports, as soon as reasonably practicable after these materials have been electronically filed with, or furnished to, the Securities and Exchange Commission ("SEC"). In addition, the SEC maintains a website that contains reports, proxy and information statements, and other information regarding companies that file electronically with the SEC. This information is available at www.sec.gov.

## Lending Activities

General. The lending activity of the Bank is predominately comprised of the origination of first mortgage loans secured by single-family residential properties to be held for sale and, to a lesser extent, to be held for investment. The Bank also originates multi-family and commercial real estate loans and, to a lesser extent, commercial business, construction, consumer and other mortgage loans to be held for investment. The Bank's net loans held for investment were $\$ 772.1$ million at June 30, 2014, representing $69.8 \%$ of consolidated total assets. This compares to $\$ 748.4$ million, or $61.8 \%$ of consolidated total assets, at June 30, 2013.

At June 30, 2014, the maximum amount that the Bank could have loaned to any one borrower and the borrower's related entities under applicable regulations was $\$ 22.3$ million, or $15 \%$ of the Bank's unimpaired capital and surplus. At June 30, 2014, the Bank had no loans or group of loans to related borrowers with outstanding balances in excess of this amount. The Bank's five largest lending relationships at June 30, 2014 consisted of: one commercial real estate loan totaling $\$ 6.0$ million to one group of borrowers; one multi-family loan totaling $\$ 5.5$ million to one group of borrowers; two commercial real estate loans totaling $\$ 5.0$ million to one group of borrowers; one commercial real estate loan totaling $\$ 4.8$ million to one group of borrowers; and one commercial real estate loan totaling $\$ 4.7$ million to one group of borrowers. The real estate collateral for these loans are located in Southern California, except for one which is located in Northern California. At June 30, 2014, all of these loans were performing in accordance with their repayment terms.

Loans Held For Investment Analysis. The following table sets forth the composition of the Bank's loans held for investment at the dates indicated:

At June 30,
$201420132012 \quad 20110$
(Dollars In Thousands)

Amount Percent Amount Percent Amount Percent Amount Percent Amount Percent

Mortgage
loans:

| Single-family | \$377,997 | 48.43 | \% | \$404,341 | 53.09 | \% \$439,024 | 53.79 | \% \$494,192 | 54.34 | \% \$583,126 | 55.73 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | 301,211 | 38.60 |  | 262,316 | 34.45 | 278,057 | 34.07 | 304,808 | 33.52 | 343,551 | 32.83 |
| Commercial real estate | 96,803 | 12.40 |  | 92,488 | 12.14 | 95,302 | 11.67 | 103,637 | 11.39 | 110,310 | 10.54 |
| Construction | 2,869 | 0.37 |  | 292 | 0.04 | - | - | - | - | 400 | 0.04 |
| Other | - | - |  | - | - | 755 | 0.09 | 1,530 | 0.17 | 1,532 | 0.15 |
| Total mortgage loans | 778,880 | 99.80 |  | 759,437 | 99.72 | 813,138 | 99.62 | 904,167 | 99.42 | 1,038,919 | 99.29 |

Commercial

| business | 1,237 | 0.16 | 1,687 | 0.22 | 2,580 | 0.32 | 4,526 | 0.50 | 6,620 | 0.63 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

loans
Consumer loans
Total loans
$\begin{array}{lllllllll}\text { held for } \\ \text { investment, }\end{array} \quad 780,423 \quad 100.00 \% \quad 761,561 \quad 100.00 \% ~ 816,224 \quad 100.00 \% ~ 909,443 \quad 100.00 \% \quad 1,046,396 \quad 100.00 \%$
gross
Undisbursed
loan funds
Deferred loan
costs, net
Allowance for loan
losses
Total loans
held for investment, \$772,14
\$748,39
\$796,836
\$881,610
\$1,006,260
net
Maturity of Loans Held for Investment. The following table sets forth information at June 30, 2014 regarding the dollar amount of principal payments becoming contractually due during the periods indicated for loans held for investment. Demand loans, loans having no stated schedule of principal payments, loans having no stated maturity, and overdrafts are reported as becoming due within one year. The table does not include any estimate of prepayments, which can significantly shorten the average life of loans held for investment and may cause the Bank's actual principal payment experience to differ materially from that shown below:
(In Thousands) Within After After After Beyond Total

| One Year | One Year <br> Through | 3 Years <br> Through | 5 Years <br> Through | 10 Years |
| :--- | :--- | :--- | :--- | :--- |
|  | 3 Years | 5 Years | 10 Years |  |

Mortgage loans:

| Single-family | $\$ 6$ | $\$ 120$ | $\$ 758$ | $\$ 8,921$ | $\$ 368,192$ | $\$ 377,997$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family | 2,620 | 29,715 | 8,562 | 16,498 | 243,816 | 301,211 |
| Commercial real estate | 4,364 | 20,720 | 12,935 | 42,333 | 16,451 | 96,803 |
| Construction | 1,500 | - | - | - | 1,369 | 2,869 |
| Commercial business loans | 661 | 126 | 24 | 426 | - | 1,237 |
| Consumer loans 306 <br> Total loans held for investment, $\$ 9,457$ | $\$ 50,681$ | $\$ 22,279$ | $\$ 68,178$ | $\$ 629,828$ | $\$ 780,423$ |  |
| gross |  |  |  |  |  | 306 |

4

The following table sets forth the dollar amount of all loans held for investment due after June 30, 2015 which have fixed and floating or adjustable interest rates:

(In Thousands) $\quad$ Fixed-Rate \begin{tabular}{lll}
\%

 

Floating or <br>
(1)

 

Adjustable <br>
Rate
\end{tabular}

Mortgage loans:
Single-family
Multi-family
Commercial real estate
Construction
Commercial business loans
Total loans held for investment, gross

| $\$ 15,495$ | 4 | $\% \$ 362,496$ | 96 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| 5,682 | 2 | $\% 292,909$ | 98 | $\%$ |
| 9,852 | 11 | $\% 82,587$ | 89 | $\%$ |
| - | - | $\% 1,369$ | 100 | $\%$ |
| 426 | 74 | $\% 150$ | 26 | $\%$ |
| $\$ 31,455$ | 4 | $\% \$ 739,511$ | 96 | $\%$ |

${ }^{(1)}$ As a percentage of each category.
Scheduled contractual principal payments of loans do not reflect the actual life of such assets. The average life of loans is generally substantially less than their contractual terms because of prepayments. In addition, due-on-sale clauses generally give the Bank the right to declare loans immediately due and payable in the event, among other things, the borrower sells the real property that secures the loan. The average life of mortgage loans tends to increase, however, when current market interest rates are substantially higher than the interest rates on existing loans held for investment and, conversely, decrease when the interest rates on existing loans held for investment are substantially higher than current market interest rates, as borrowers are generally less inclined to refinance their loans when market rates increase and more inclined to refinance their loans when market rates decrease.

Single-Family Mortgage Loans. The Bank's predominant lending activity is the origination by PBM of loans secured by first mortgages on owner-occupied, single-family (one to four units) residences in the communities where the Bank has established full service branches and loan production offices. At June 30, 2014, total single-family loans held for investment decreased to $\$ 378.0$ million, or $48.4 \%$ of the total loans held for investment, from $\$ 404.3$ million, or $53.1 \%$ of the total loans held for investment, at June 30, 2013. The decrease in the single-family loans in fiscal 2014 was primarily attributable to loan principal payments and real estate owned acquired in the settlement of loans, partly offset by new loans originated for investment.

The Bank's residential mortgage loans are generally underwritten and documented in accordance with guidelines established by institutional loan buyers, Freddie Mac, Fannie Mae and the Federal Housing Administration ("FHA") (collectively, "the secondary market"). All conforming agency loans are generally underwritten and documented in accordance with the guidelines established by these secondary market purchasers, as well as the Department of Housing and Urban Development ("HUD"), FHA and the Veterans' Administration ("VA"). Loans are normally classified as either conforming (meeting agency criteria) or non-conforming (meeting an institutional investor's criteria). Non-conforming loans are typically those that exceed agency loan limits but closely mirror agency underwriting criteria. The non-conforming loans are underwritten to expanded guidelines allowing a borrower with good credit a broader range of product choices. Given the recent market environment, PBM has expanded the production of FHA, VA, Freddie Mac and Fannie Mae loans.

In fiscal 2009, the Bank implemented tighter underwriting standards commensurate with the decline in real estate market conditions. These standards remain in place today. The Bank requires verified documentation of income and assets from borrowers and our underwriting conforms to agency mandated credit score requirements. Generally, mortgage insurance is required on all loans exceeding $80 \%$ loan-to-value based on the lower of purchase price or appraised value. Loan-to-value ("LTV") is the ratio calculated by dividing the original loan balance by the lower of the
original appraised value or purchase price of the real estate collateral. The maximum allowable loan-to-value is $97 \%$ on a purchase transaction for conventional financing with mortgage insurance and $96.5 \%$ loan-to-value for FHA financing with mortgage insurance. Second home purchases and rate and term refinance transactions are capped at $90 \%$ loan-to-value with mortgage insurance. Non-owner occupied purchase and rate and term refinance transactions are capped at $80 \%$ loan-to-value while non-owner occupied refinance cash-out transactions are capped at $75 \%$ loan-to-value. We manage our underwriting standards, loan-to-value ratios and credit standards to the currently required agency and investor policies and guidelines. These standards may change at any time, given changes in real estate market conditions, secondary mortgage market requirements and changes to investor policies and guidelines.

The Bank offers closed-end, fixed-rate home equity loans that are secured by the borrower's primary residence. These loans do not exceed $80 \%$ of the appraised value of the residence and have terms of up to 15 years requiring monthly payments of principal

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and interest. At June 30, 2014, home equity loans amounted to $\$ 6.0$ million or $1.6 \%$ of single-family loans held for investment, as compared to $\$ 1.1$ million or $0.3 \%$ of single-family loans held for investment at June 30, 2013. Previously, the Bank offered secured lines of credit, which were generally secured by a second mortgage on the borrower's primary residence up to $100 \%$ of the appraised value of the residence. Secured lines of credit have an interest rate that is typically one to two percentage points above the prime lending rate. As of June 30, 2014 and 2013, the outstanding balance of secured lines of credit was $\$ 1.0$ million and $\$ 1.2$ million, respectively.

The Bank offers adjustable rate mortgage ("ARM") loans at rates and terms competitive with market conditions. Substantially all of the ARM loans originated by the Bank meet the underwriting standards of the secondary market. The Bank offers several ARM products, which adjust monthly, semi-annually, or annually after an initial fixed period ranging from one month to five years subject to a limitation on the annual increase of one to two percentage points and an overall limitation of three to six percentage points. The following indexes, plus a margin of $2.00 \%$ to $3.25 \%$, are used to calculate the periodic interest rate changes; the London Interbank Offered Rate ("LIBOR"), the FHLB Eleventh District cost of funds ("COFI"), the 12 -month average U.S. Treasury (" 12 MAT") or the weekly average yield on one year U.S. Treasury securities adjusted to a constant maturity of one year ("CMT"). Loans based on the LIBOR index constitute a majority of the Bank's loans held for investment. The majority of the ARM loans held for investment have three or five-year fixed periods prior to the first adjustment (" $3 / 1$ or $5 / 1$ hybrids"), and do not require principal amortization for up to 120 months. Loans of this type have embedded interest rate risk if interest rates should rise during the initial fixed rate period.

As of June 30, 2014, the Bank had $\$ 169.6$ million of interest-only single-family loans. The reset of interest rates on ARM loans, primarily interest-only single-family loans, to fully-amortizing status has not created a payment shock for most borrowers primarily because the majority of loans are repricing at $2.75 \%$ over six-month LIBOR, which has resulted in a lower interest rate than the borrower's pre-adjustment interest rate. Management expects that the economic recovery will be slow to develop, which may translate to an extended period of lower interest rates and a reduced risk of mortgage payment shock for the foreseeable future, though the continuation of weak economic conditions may increase the risk of delinquencies and defaults. The higher delinquency levels experienced by the Bank in fiscal 2008 through 2011 was primarily due to high unemployment, the recent U.S. recession, weak economic conditions and the decline in real estate values, particularly in California. It should be noted, however, that the delinquency level experienced since fiscal 2012 has improved, primarily due to an improvement in real estate markets and general economic conditions, as compared to the levels experienced in fiscal 2008 through 2011.

In fiscal 2006, during the Bank's 50 ${ }^{h}$ Anniversary, the Bank offered 50-year single-family ARM loans. At June 30, 2014, the Bank had 31 loans with 50 -year terms outstanding for $\$ 11.0$ million, compared to 32 loans for $\$ 11.8$ million at June 30, 2013.

As of June 30, 2014, the Bank had $\$ 23.3$ million in negative amortization mortgage loans (a loan in which accrued interest exceeding the required monthly loan payment may be added to the loan principal), which consisted of $\$ 18.7$ million of multi-family loans, $\$ 3.7$ million of single-family loans and $\$ 856,000$ of commercial real estate loans. This compares to $\$ 33.3$ million at June 30, 2013, which consisted of $\$ 24.4$ million of multi-family loans, $\$ 5.1$ million of single-family loans and $\$ 3.8$ million of commercial real estate loans. Negative amortization involves a greater risk to the Bank because the credit risk exposure increases when the loan incurs negative amortization and the value of the property serving as collateral for the loan does not increase proportionally. Negative amortization is only permitted up to a specific level, typically up to $115 \%$ of the original loan amount, and the payment on such loans is subject to increased payments when the level is reached, adjusting periodically as provided in the loan documents and potentially resulting in a higher payment by the borrower. The adjustment of these loans to higher payment requirements can be a substantial factor in higher delinquency levels because the borrower may not be able to make the higher payments. Also, real estate values may decline and credit standards may tighten in concert with the higher payment requirement, making it difficult for borrowers to sell their properties or refinance their mortgages to pay off
their mortgage obligation.
Borrower demand for ARM loans versus fixed-rate mortgage loans is a function of the level of interest rates, the expectations of changes in the level of interest rates and the difference between the initial interest rates and fees charged for each type of loan. The relative amount of fixed-rate mortgage loans and ARM loans that can be originated at any time is largely determined by the demand for each product in a given interest rate and competitive environment. Given the recent market environment, the production of ARM loans has been substantially reduced because borrowers favor fixed rate mortgages.

The retention of ARM loans, rather than fixed-rate loans, helps to reduce the Bank's exposure to changes in interest rates. There is, however, unquantifiable credit risk resulting from the potential of increased interest charges to be paid by the borrower as a result of increases in interest rates or the expiration of interest-only periods. It is possible that, during periods of rising interest rates, the risk of default on ARM loans may increase as a result of the increase in the required payment from the borrower. Furthermore, the risk of default may increase because ARM loans originated by the Bank occasionally provide, as a marketing incentive, for initial rates of interest below those rates that would apply if the adjustment index plus the applicable margin were initially used for pricing. Because of these characteristics, ARM loans are subject to increased risks of default or
delinquency. Additionally, while ARM loans allow the Bank to decrease the sensitivity of its assets as a result of changes in interest rates, the extent of this interest sensitivity is limited by the periodic and lifetime interest rate adjustment limits.

In addition to fully amortizing ARM loans, the Bank has interest-only ARM loans, which typically have a fixed interest rate for the first three to five years, followed by a periodic adjustable interest rate, coupled with an interest only payment of three to ten years, followed by a fully amortizing loan payment for the remaining term. As of June 30, 2014 and 2013, interest-only, first trust deed, ARM loans were $\$ 169.6$ million and $\$ 187.3$ million, or $21.8 \%$ and $24.6 \%$, respectively, of the loans held for investment. Furthermore, because loan indexes may not respond perfectly to changes in market interest rates, upward adjustments on loans may occur more slowly than increases in the Bank's cost of interest-bearing liabilities, especially during periods of rapidly increasing interest rates. Because of these characteristics, the Bank has no assurance that yields on ARM loans will be sufficient to offset increases in the Bank's cost of funds.

Mortgage reform rules mandated by the Dodd-Frank Act became effective in January 2014, requiring lenders to make a reasonable, good faith determination of a borrower's ability to repay any consumer closed-end credit transaction secured by a dwelling and to limit prepayment penalties. Increased risks of legal challenge, private right of action and regulatory enforcement are presented by these rules. The Bank originates an immaterial number of loans that do not meet the definition of a "qualified mortgage" ("QM"). To mitigate the risks involved with non-QM loans, the Bank has implemented systems, processes, procedural and product changes, and maintains its underwriting standards, to ensure that the "ability-to-repay" requirements of the new rules are adequately addressed.

The following table describes certain credit risk characteristics of the Bank's single-family, first trust deed, mortgage loans held for investment as of June 30, 2014:

|  | Outstanding | Weighted-Average Weighted-Average Weighted-Average |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars In Thousands) | Balance ${ }^{(1)}$ | FICO ${ }^{(2)}$ | LTV | Seasoning (3) |
| Interest only | $\$ 169,550$ | 734 | $72 \%$ | 7.81 years |
| Stated income ${ }^{(4)}$ | $\$ 176,488$ | 731 | $68 \%$ | 8.53 years |
| FICO less than or equal to 660 | $\$ 13,175$ | 643 | $65 \%$ | 8.36 years |
| Over 30-year amortization | $\$ 15,589$ | 733 | $65 \%$ | 8.72 years |

The outstanding balance presented on this table may overlap more than one category. Of the outstanding balance,
${ }^{(1)} \$ 5.4$ million of "interest only," $\$ 8.4$ million of "stated income," $\$ 1.4$ million of "FICO less than or equal to 660 ," and $\$ 237,000$ of "over 30-year amortization" balances were non-performing.
The FICO score represents the creditworthiness of a borrower based on the borrower's credit history, as reported by
${ }^{(2)}$ an independent third party. A higher FICO score indicates a greater degree of creditworthiness. Bank regulators have issued guidance stating that a FICO score of 660 and below is indicative of a "subprime" borrower.
${ }^{(3)}$ Seasoning describes the number of years since the funding date of the loan.
(4) Stated income is defined as a loan to a borrower whose stated income on his/her loan application was not subject to verification during the loan origination process.

The following table summarizes the amortization schedule of the Bank's interest only single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or 30 89 days delinquent as of June 30, 2014:
(Dollars In Thousands)
Fully amortize in the next 12 months
Fully amortize between 1 year and 5 years
Total

|  |  | $30-89$ Days <br> Balance |
| :--- | :--- | :--- |
| Non-Performing ${ }^{(1)}$ Delinquent (1) |  |  |
| $\$ 2,094$ | $8 \%$ | $-\%$ |
| 167,456 | $3 \%$ | $-\%$ |
| $\$ 169,550$ | $3 \%$ | $-\%$ |

${ }^{(1)}$ As a percentage of each category.

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The following table summarizes the interest rate reset (repricing) schedule of the Bank's stated income single-family, first trust deed, mortgage loans held for investment, including the percentage of those which are identified as non-performing or $30-89$ days delinquent as of June 30, 2014:

|  |  |  | $30-89$ Days <br> (Dollars In Thousands) |
| :--- | :--- | :--- | :--- |
| Interest rate reset in the next 12 months | Balance ${ }^{(1)}$ | Non-Performing ${ }^{(1)}$ Delinquent ${ }^{(1)}$ |  |
| Interest rate reset between 1 year and 5 years | $\$ 173,082$ | $4 \%$ | $-\%$ |
| Total | 3,406 | $24 \%$ | $-\%$ |

${ }^{(1)}$ As a percentage of each category. Also, the loan balances and percentages on this table may overlap with the table describing interest only single-family, first trust deed, mortgage loans held for investment.

A decline in real estate values subsequent to the time of origination of our real estate secured loans could result in higher loan delinquency levels, foreclosures, provisions for loan losses and net charge-offs. Real estate values and real estate markets are beyond the Bank's control and are generally affected by changes in national, regional or local economic conditions and other factors. These factors include fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies and acts of nature, such as earthquakes and other natural disasters particular to California where substantially all of our real estate collateral is located. If real estate values decline from the levels at the time of loan origination, the value of our real estate collateral securing the loans could be significantly reduced. The Bank's ability to recover on defaulted loans by foreclosing and selling the real estate collateral would then be diminished and it would be more likely to suffer losses on defaulted loans. Additionally, the Bank does not periodically update the LTV ratios on its loans held for investment by obtaining new appraisals or broker price opinions unless a specific loan has demonstrated deterioration or the Bank receives a loan modification request from a borrower. Therefore, it is reasonable to assume that the LTV ratios disclosed in the following table may (particularly for loans originated prior to 2010) be understated in comparison to the current LTV ratios as a result of the year of origination, the subsequent general decline in real estate values that may have occurred and the specific location of the individual properties. The Bank cannot quantify the current LTV ratios on its loans held for investment or quantify the impact of the decline in real estate values to the original LTV ratios on its loans held for investment by loan type, geography, or other subsets.

The following table provides a detailed breakdown of the Bank's single-family, first trust deed, mortgage loans held for investment by the calendar year of origination and geographic location as of June 30, 2014:

Calendar Year of Origination

|  |  |  |  |  |  |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars In <br> Thousands) |  <br> Prior | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | $\begin{aligned} & \text { June } 30, \\ & 2014 \end{aligned}$ | Total |
| Loan balance | \$267,337 | \$49,765 | \$25,371 | \$911 | \$127 | \$1,315 | \$5,977 | \$7,932 | \$12,141 | \$370,876 |
| Weighted average LTV |  | \% 72 | \% 75 | \% 53 | \%71 | \%69 | \% 55 | \% 59 | \%63 | \%67 \% |
| Weighted average age (in years) |  | 7.01 | 6.26 | 4.90 | 3.62 | 2.89 | 1.88 | 1.03 | 0.19 | 8.00 |
| Weighted average FICO (2) | 731 | 732 | 741 | 750 | 700 | 716 | 749 | 745 | 750 | 733 |
| Number of loans | 837 | 108 | 48 | 3 | 1 | 5 | 27 | 36 | 27 | 1,092 |

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Geographic
breakdown
(\%):

| Inland Empire | 30 | \%30 | \%27 | \% 100 | \% 100 | \% 50 | \% 19 | \% 25 | \% 22 | \% 29 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Southern |  |  |  |  |  |  |  |  |  |  |  |
| California (other than | 60 | \%38 | \%39 | \%- | \%- | \% 50 | \%37 | \%34 | \%30 | \% 54 | \% |
| Inland Empire) |  |  |  |  |  |  |  |  |  |  |  |
| Other California | 9 | \%30 | \%34 | \%- | \%- | \%- | \%44 | \%41 | \%48 | \% 16 | \% |
| Other states | 1 | \%2 | \%- | \%- | \%- | \%- | \%- | \%- | \%- | \% 1 | \% |
|  | 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% |

${ }_{\text {(1) }}$ Current loan balance in comparison to the original appraised value. Due to the decline in single-family real estate values, the weighted average LTV presented above may be significantly understated to current market values.
${ }^{(2)}$ At time of loan origination.
Multi-Family and Commercial Real Estate Mortgage Loans. At June 30, 2014, multi-family mortgage loans were $\$ 301.2$ million and commercial real estate loans were $\$ 96.8$ million, or $38.6 \%$ and $12.4 \%$, respectively, of loans held for investment. This

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compares to multi-family mortgage loans of $\$ 262.3$ million and commercial real estate loans of $\$ 92.5$ million, or $34.4 \%$ and $12.1 \%$, respectively, of loans held for investment at June 30, 2013. Consistent with its strategy to diversify the composition of loans held for investment, the Bank has made the origination and purchase of multi-family and commercial real estate loans a priority. During fiscal 2014 the Bank originated $\$ 140.0$ million of multi-family and commercial real estate loans, all of which were underwritten in accordance with the Bank's origination guidelines. This compares to loan originations of $\$ 69.8$ million and purchases of $\$ 12.8$ million during fiscal 2013. At June 30, 2014, the Bank had 409 multi-family and 105 commercial real estate loans in the loans held for investment.

Multi-family mortgage loans originated by the Bank are predominately adjustable rate loans, including 3/1,5/1 and $7 / 1$ hybrids, with a term to maturity of 10 to 30 years and a 25 to 30 year amortization schedule. Commercial real estate loans originated by the Bank are also predominately adjustable rate loans, including $3 / 1$ and $5 / 1$ hybrids, with a term to maturity of 10 years and a 25 year amortization schedule. Rates on multi-family and commercial real estate ARM loans generally adjust monthly, quarterly, semi-annually or annually at a specific margin over the respective interest rate index, subject to annual interest rate caps and life-of-loan interest rate caps. At June 30, 2014, \$251.2 million, or $83.4 \%$, of the Bank's multi-family loans were secured by five to 36 unit projects. The Bank's commercial real estate loan portfolio generally consists of loans secured by small office buildings, light industrial centers, warehouses and small retail centers. Properties securing multi-family and commercial real estate loans are primarily located in Los Angeles, Orange, Riverside, San Bernardino and San Diego counties. The Bank originates multi-family and commercial real estate loans in amounts typically ranging from $\$ 350,000$ to $\$ 4.0$ million. At June 30, 2014, the Bank had 55 commercial real estate and multi-family loans with principal balances greater than $\$ 1.5$ million totaling $\$ 137.2$ million, of which one loan with a balance of $\$ 1.5$ million, net of charge-offs, was in non-performing status. The Bank obtains appraisals on all properties that secure multi-family and commercial real estate loans. Underwriting of multi-family and commercial real estate loans includes, among other considerations, a thorough analysis of the cash flows generated by the property to support the debt service and the financial resources, experience and the income level of the borrowers and guarantors.

Multi-family and commercial real estate loans afford the Bank an opportunity to price the loans with higher interest rates than those generally available from single-family mortgage loans. However, loans secured by such properties are generally greater in amount, more difficult to evaluate and monitor and are more susceptible to default as a result of general economic conditions and, therefore, involve a greater degree of risk than single-family residential mortgage loans. Because payments on loans secured by multi-family and commercial real estate properties are often dependent on the successful operation and management of the properties, repayment of such loans may be impacted by adverse conditions in the real estate market or the economy. At June 30, 2014, the Bank had $\$ 3.1$ million, net of charge-offs and collectively evaluated allowances, of non-performing multi-family loans and $\$ 2.4$ million of non-performing commercial real estate loans. At June 30, 2014, the Bank had no multi-family or commercial real estate loans which were past due 30 to 89 days. Non-performing loans and delinquent loans may increase as a result of the general decline in Southern California real estate markets and poor general economic conditions.

The following table summarizes the interest rate reset or maturity schedule of the Bank's multi-family loans held for investment, including the percentage of those which are identified as non-performing, $30-89$ days delinquent or not fully amortizing as of June 30, 2014:

## (Dollars In Thousands)

Interest rate reset or mature in the next 12 months Interest rate reset or mature between 1 year and 5 years Interest rate reset or mature after 5 years
\(\left.$$
\begin{array}{llll} & & & \begin{array}{l}\text { Percentage }\end{array} \\
\text { Balance } & \begin{array}{l}\text { Non- } \\
\text { Performing }\end{array} & \begin{array}{l}\text { (1) }\end{array}
$$ <br>

Delinquent{ }^{(1)}\end{array}\right)\)| Not Fully |
| :--- |
| Amortizing |
| $(1)$ |

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Total
$\$ 301,211 \quad 1 \% \quad-\%$
19\%
${ }^{(1)}$ As a percentage of each category.

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The following table summarizes the interest rate reset or maturity schedule of the Bank's commercial real estate loans held for investment, including the percentage of those which are identified as non-performing, $30-89$ days delinquent or not fully amortizing as of June 30, 2014:

|  |  |  | Percentage <br> Not Fully |  |
| :--- | :--- | :--- | :--- | :--- |
| (Dollars In Thousands) |  | Non- | $30-89$ Days |  |
| Interest rate reset or mature in the next 12 months | Balance | Performing ${ }^{(1)}$ Delinquent ${ }^{(1)}$ | Amortizing <br> Am <br> $(1)$ |  |
| Interest rate reset or mature between 1 year and 5 years | $\$ 35,853$ | $4 \%$ | $-\%$ | $85 \%$ |
| Total | 60,950 | $1 \%$ | $-\%$ | $75 \%$ |
|  | $\$ 96,803$ | $2 \%$ | $-\%$ | $78 \%$ |

${ }^{(1)}$ As a percentage of each category.
The following table provides a detailed breakdown of the Bank's multi-family mortgage loans held for investment by the calendar year of origination and geographic location as of June 30, 2014:

## Calendar Year of Origination



Current loan balance in comparison to the original appraised value. Due to the decline in multi-family real estate
${ }^{(1)}$ values (particularly for loans originated prior to 2010), the weighted average LTV presented above may be significantly understated to current market values.
${ }^{(2)}$ At time of loan origination.

The following table provides a detailed breakdown of the Bank's commercial real estate mortgage loans held for investment by the calendar year of origination and geographic location as of June 30, 2014:

## Calendar Year of Origination

| (Dollars In Thousands) |  <br> Prior | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | $\begin{aligned} & \text { YTD } \\ & \text { June } 30 \text {, } \\ & 2014 \end{aligned}$ | Total ${ }^{(3)(4)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan balance | \$25,940 | \$11,213 | \$1,144 | \$7,207 | \$371 | \$778 | \$17,925 | \$21,363 | \$ 10,862 | \$96,803 |
| Weighted average LTV (1) | 46 | \% 53 | \%45 | \%60 | \%58 | \%62 | \% 53 | \%47 | \%47 | \% 50 \% |
| Weighted average debt coverage ratio ${ }^{(2)}$ | 2.06x | 1.40x | 1.32x | 1.29x | 1.26x | 1.47x | 1.84x | 1.80x | 1.86x | 1.79x |
| Weighted average age (in years) | 9.18 | 7.06 | 6.34 | 5.01 | 4.10 | 2.52 | 1.74 | 0.91 | 0.32 | 4.32 |
| Weighted average FICO ${ }^{(2)}$ |  | 732 | 766 | 722 | 704 | 770 | 751 | 756 | 768 | 738 |
| Number of loans |  | 9 | 3 | 2 | 2 | 1 | 16 | 26 | 14 | 105 |
| Geographic breakdown (\%): |  |  |  |  |  |  |  |  |  |  |
| Inland Empire Southern | 43 | \%48 | \% 17 | \% 100 | \% 52 | \%- | \% 72 | \%35 | \%8 | \%47 |
| California (other than Inland | 57 | \%36 | \%83 | \%- | \%48 | \% 100 | \%28 | \%38 | \%76 | \%44 |
| Empire) |  |  |  |  |  |  |  |  |  |  |
| Other California | - | \% 16 | \%- | \%- | \%- | \%- | \%- | \% 27 | \% 16 | \%9 |
| Other states | - | \%- | \%- | \%- | \%- | \%- | \%- | \%- | \%- | \%- |
|  | 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 | \% 100 |

Current loan balance in comparison to the original appraised value. Due to the decline in commercial real estate
${ }^{(1)}$ values (particularly for loans originated prior to 2010), the weighted average LTV presented above may be significantly understated to current market values.
${ }^{(2)}$ At time of loan origination.
Comprised of the following: $\$ 23.2$ million in retail; $\$ 17.6$ million in mixed use; $\$ 16.7$ million in office; $\$ 12.5$
(3) million in mobile home park; $\$ 5.7$ million in light industrial/manufacturing; $\$ 5.6$ million in warehouse; $\$ 5.1$ million in medical/dental office; $\$ 3.4$ million in mini-storage; $\$ 3.4$ million in restaurant/fast food; $\$ 1.7$ million in hotel and motel; $\$ 1.5$ million in automotive - non gasoline; and $\$ 387$ in other.
(4) Consists of $\$ 79.7$ million or $82.3 \%$ in investment properties and $\$ 17.1$ million or $17.7 \%$ in owner occupied properties.

Construction Mortgage Loans. The Bank originates from time to time two types of construction loans: short-term construction loans and construction/permanent loans. During fiscal 2014 and 2013, the Bank originated a total of $\$ 2.9$ million and $\$ 292,000$ of construction loans, respectively. As of June 30, 2014 and 2013, the Bank has $\$ 2.9$ million and $\$ 292,000$ of construction loans, respectively, of which $\$ 1.1$ million and $\$ 292,000$, respectively, were undisbursed.

The composition of the Bank's construction loan portfolio is as follows:

|  | At June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent |  | Amount | Percent |  |
| (Dollars In Thousands) |  |  |  |  |  |  |
| Short-term construction | \$1,500 | 52.28 | \% | \$292 | 100.00 | \% |
| Construction/permanent | 1,369 | 47.72 | \% | - | - | \% |
|  | \$2,869 | 100.00 | \% | \$292 | 100.00 | \% |

Short-term construction loans include three types of loans: custom construction, tract construction, and speculative construction. Additionally, from time to time, the Bank makes short-term (18 to 36 month) lot loans to facilitate land acquisition prior to the start of construction. For additional information on lot loans, see "Other mortgage loans" below. The Bank provides construction financing for single-family, multi-family and commercial real estate properties. Custom construction loans are made to individuals

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who, at the time of application, have a contract executed with a builder to construct their residence. Custom construction loans are generally originated for a term of 12 months, with fixed interest rates at the prime lending rate plus a margin and with loan-to-value ratios of up to $75 \%$ of the appraised value of the completed property. The Bank does not allow interest reserves as part of the loan amount. The owner secures long-term permanent financing at the completion of construction.

The Bank makes tract construction loans to subdivision builders. These subdivisions are usually financed and built in phases. A thorough analysis of market trends and demand within the area are reviewed for feasibility. Generally, significant presales are required prior to commencement of construction. Tract construction may include the building and financing of model homes under a separate loan. The terms for tract construction loans are generally 12 months with interest rates fixed at $2.0 \%$ above the prime lending rate. The Bank does not allow interest reserves as part of the loan amount. At June 30, 2014, there were no tract construction loans.

Speculative construction loans are made to home builders and are termed "speculative" because the home builder does not have, at the time of loan origination, a signed sale contract with a home buyer who has a commitment for permanent financing with either the Bank or another lender for the finished home. The home buyer may be identified during or after the construction period. The builder may be required to debt service the speculative construction loan for a significant period of time after the completion of construction until the homebuyer is identified. At June 30, 2014, there was one multi-family speculative construction loan of $\$ 1.5$ million with no undisbursed funds.

Construction/permanent loans automatically roll from the construction to the permanent phase. The construction phase of a construction/permanent loan generally lasts nine to 12 months and the interest rate charged is generally fixed at a margin above prime rate and with a loan-to-value ratio of up to $75 \%$ of the appraised value of the completed property. At June 30, 2014, there was one single-family custom construction loan of $\$ 1.4$ million, of which $\$ 1.1$ million was undisbursed.

Construction loans under $\$ 1.0$ million are approved by Bank personnel specifically designated to approve construction loans. The Bank's Loan Committee, comprised of the Chief Executive Officer, Chief Lending Officer, Chief Financial Officer, Senior Vice President - PBM and Vice President - Loan Administration, approves all construction loans over $\$ 1.0$ million. Prior to approval of any construction loan, an independent fee appraiser inspects the site and the Bank reviews the existing or proposed improvements, identifies the market for the proposed project, and analyzes the pro-forma data and assumptions on the project. In the case of a tract or speculative construction loan, the Bank reviews the experience and expertise of the builder. The Bank obtains credit reports, financial statements and tax returns on the borrowers and guarantors, an independent appraisal of the project, and any other expert report necessary to evaluate the proposed project. In the event of cost overruns, the Bank requires the borrower to deposit their own funds into a loan-in-process account, which the Bank disburses consistent with the completion of the subject property pursuant to a revised disbursement schedule.

The construction loan documents require that construction loan proceeds be disbursed in increments as construction progresses. Disbursements are based on periodic on-site inspections by independent fee inspectors and Bank personnel. At inception, the Bank also requires borrowers to deposit funds into the loan-in-process account covering the difference between the actual cost of construction and the loan amount. The Bank regularly monitors the construction loan portfolio, economic conditions and housing inventory. The Bank's property inspectors perform periodic inspections. The Bank believes that the internal monitoring system helps reduce many of the risks inherent in its construction loans.

Construction loans afford the Bank the opportunity to achieve higher interest rates and fees with shorter terms to maturity than its single-family mortgage loans. Construction loans, however, are generally considered to involve a higher degree of risk than single-family mortgage loans because of the inherent difficulty in estimating both a
property's value at completion of the project and the cost of the project. The nature of these loans is such that they are generally more difficult to evaluate and monitor. If the estimate of construction costs proves to be inaccurate, the Bank may be required to advance funds beyond the amount originally committed to permit completion of the project. If the estimate of value upon completion proves to be inaccurate, the Bank may be confronted with a project whose value is insufficient to assure full repayment. Projects may also be jeopardized by disagreements between borrowers and builders and by the failure of builders to pay subcontractors. Loans to builders to construct homes for which no purchaser has been identified carry additional risk because the payoff for the loan depends on the builder's ability to sell the property prior to the time that the construction loan matures. The Bank has sought to address these risks by adhering to strict underwriting policies, disbursement procedures and monitoring practices. In addition, because the Bank's construction lending is in its primary market area, changes in the local or regional economy and real estate market could adversely affect the Bank's construction loans held for investment.

Other mortgage loans. There were no other mortgage loans at June 30, 2014 and 2013. The Bank makes land loans from time to time, primarily lot loans, to accommodate borrowers who intend to build on the land within a specified period of time. The majority of these land loans are for the construction of single-family residences; however, the Bank may make short-term loans

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on a limited basis for the construction of commercial properties. The terms generally require a fixed rate with maturity between 18 to 36 months.

Participation Loan Purchases and Sales. In an effort to expand production and diversify risk, the Bank purchases loan participations, with collateral primarily in California, which allows for greater geographic distribution of the Bank's loans and increases loan production volume. The Bank generally purchases between $50 \%$ and $100 \%$ of the total loan amount. When the Bank purchases a participation loan, the lead lender will usually retain a servicing fee, thereby decreasing the loan yield. This servicing fee approximates the expense the Bank would incur if the Bank were to service the loan. All properties serving as collateral for loan participations are inspected by an employee of the Bank or a third party inspection service prior to being approved by the Loan Committee and the Bank relies upon the same underwriting criteria required for those loans originated by the Bank. As of June 30, 2014, total loans serviced by other financial institutions were $\$ 12.0$ million, down $21 \%$ from $\$ 15.1$ million at June 30, 2013. As of June 30, 2014, all loans serviced by others were performing according to their contractual agreements.

The Bank also sells participating interests in loans when it has been determined that it is beneficial to diversify the Bank's risk. Participation sales enable the Bank to maintain acceptable loan concentrations and comply with the Bank's loans to one borrower policy. Generally, selling a participating interest in a loan increases the yield to the Bank on the portion of the loan that is retained. The Bank did not sell any loan participation interests in fiscal 2014 or 2013.

Commercial Business Loans. The Bank has a Business Banking Department that primarily serves businesses located within the Inland Empire. Commercial business loans allow the Bank to diversify its lending and increase the average loan yield. As of June 30, 2014, commercial business loans were $\$ 1.2$ million, or $0.2 \%$ of loans held for investment, a decrease of $\$ 450,000$, or $27 \%$, during fiscal 2014 from $\$ 1.7$ million, or $0.2 \%$ of loans held for investment at June 30, 2013. These loans represent secured and unsecured lines of credit and term loans secured by business assets.

Commercial business loans are generally made to customers who are well known to the Bank and are generally secured by accounts receivable, inventory, business equipment and/or other assets. The Bank's commercial business loans may be structured as term loans or as lines of credit. Lines of credit are made at variable rates of interest equal to a negotiated margin above the prime rate and term loans are at a fixed or variable rate. The Bank may also require personal guarantees from financially capable parties associated with the business based on a review of personal financial statements. Commercial business term loans are generally made to finance the purchase of assets and have maturities of five years or less. Commercial lines of credit are typically made for the purpose of providing working capital and are usually approved with a term of one year or less.

Commercial business loans involve greater risk than residential mortgage loans and involve risks that are different from those associated with residential and commercial real estate loans. Real estate loans are generally considered to be collateral based lending with loan amounts based on predetermined loan to collateral value and liquidation of the underlying real estate collateral is viewed as the primary source of repayment in the event of borrower default. Although commercial business loans are often collateralized by equipment, inventory, accounts receivable or other business assets including real estate, the liquidation of collateral in the event of a borrower default is often an insufficient source of repayment because accounts receivable may not be collectible and inventories and equipment may be obsolete or of limited use. Accordingly, the repayment of a commercial business loan depends primarily on the creditworthiness of the borrower (and any guarantors), while liquidation of collateral is secondary and oftentimes an insufficient source of repayment. At June 30, 2014, the Bank had $\$ 92,000$ of non-performing commercial business loans, net of allowances and charge-offs, down $29 \%$ from $\$ 130,000$ at June 30, 2013. During fiscal 2014, the Bank had net charge-offs of $\$ 9,000$ on commercial business loans, as compared to no recoveries or charge-offs during fiscal 2013.

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Consumer Loans. At June 30, 2014, the Bank's consumer loans were $\$ 306,000$, or less than $0.1 \%$ of the Bank's loans held for investment, a decrease of $\$ 131,000$, or $30 \%$, from $\$ 437,000$, or $0.1 \%$ of the Bank's loans held for investment at June 30, 2013. The Bank offers open-ended lines of credit on either a secured or unsecured basis. The Bank offers secured savings lines of credit which have an interest rate that is four percentage points above the COFI, which adjusts monthly. Secured savings lines of credit at June 30, 2014 and 2013 were $\$ 158,000$ and $\$ 252,000$, respectively, and are included in consumer loans.

Consumer loans potentially have a greater risk than residential mortgage loans, particularly in the case of loans that are unsecured. Consumer loan collections are dependent on the borrower's ongoing financial stability, and thus are more likely to be adversely affected by job loss, illness or personal bankruptcy. Furthermore, the application of various federal and state laws, including federal and state bankruptcy and insolvency laws, may limit the amount that can be recovered on such loans. The Bank had no consumer loans accounted for on a non-performing basis at June 30, 2014 or 2013.

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## Mortgage Banking Activities

General. Mortgage banking involves the origination and sale of single-family mortgages (first and second trust deeds), including equity lines of credit, by PBM for the purpose of generating gains on sale of loans and fee income on the origination of loans. PBM also originates single-family loans to be held for investment. Due to the recent economic and real estate conditions and consistent with the Bank's short-term strategy, PBM has been primarily originating loans and, to a lesser extent, purchasing loans for sale to investors. Given current pricing in the mortgage markets, the Bank sells the majority of its loans on a servicing-released basis. Generally, the level of loan sale activity and, therefore, its contribution to the Bank's profitability depends on maintaining a sufficient volume of loan originations. Changes in the level of interest rates and the California economy affect the number of loans originated by PBM and, thus, the amount of loan sales, gain on sale of loans, net interest income and loan fees earned. The origination and purchase of loans, primarily fixed rate loans, during fiscal 2014, 2013 and 2012 were $\$ 1.99$ billion, $\$ 3.51$ billion and $\$ 2.52$ billion, respectively. The total loan origination volume in fiscal 2014 was lower than fiscal 2013 and 2012, primarily as a result of an increase in mortgage interest rates, which significantly curtailed the refinance market, although the mortgage rates were still relatively low by historical standards. The relatively low mortgage rates were primarily a result of the actions taken by the U.S. Department of Treasury and Federal Reserve to stimulate growth in the economy from recessionary conditions. Of the total PBM loan originations, loans originated and purchased for investment were $\$ 26.1$ million, $\$ 11.0$ million and $\$ 2.5$ million in fiscal 2014, 2013 and 2012, respectively.

Loan Solicitation and Processing. The Bank's mortgage banking operations consist of both wholesale and retail loan originations. The Bank's wholesale loan production utilizes a network of approximately 627 loan brokers approved by the Bank who originate and submit loans at a markup over the Bank's daily published price. Accepted loans are funded and sold by the Bank. Wholesale loans originated and purchased for sale in fiscal 2014, 2013 and 2012 were $\$ 983.2$ million, $\$ 1.80$ billion and $\$ 1.51$ billion, respectively. PBM has two regional wholesale lending offices: one in Pleasanton and one in Rancho Cucamonga, California, housing wholesale originators, underwriters and processors.

PBM's retail loan production operations utilize loan officers, underwriters and processors. PBM's loan officers generate retail loan originations primarily through referrals from realtors, builders, employees and customers. As of June 30, 2014, PBM operated 14 stand-alone retail loan production offices in City of Industry, Elk Grove, Escondido, Glendora, Livermore, Rancho Cucamonga, Redding, Riverside (3), Roseville, San Rafael, Santa Barbara and Westlake Village, California. Generally, the cost of retail operations exceeds the cost of wholesale operations as a result of the additional employees needed for retail operations. The revenue per mortgage for retail originations is, however, generally higher since the origination fees are retained by the Bank instead of the wholesale loan broker. Retail loans originated and purchased for sale in fiscal 2014, 2013 and 2012 were $\$ 983.5$ million, $\$ 1.70$ billion and $\$ 1.01$ billion, respectively.

The Bank requires evidence of marketable title, lien position, loan-to-value, title insurance and appraisals on all properties. The Bank also requires evidence of fire and casualty insurance on the value of improvements. As stipulated by federal regulations, the Bank requires flood insurance to protect the property securing its interest if such property is located in a designated flood area.

Loan Commitments and Rate Locks. The Bank issues commitments for residential mortgage loans conditioned upon the occurrence of certain events. Such commitments are made with specified terms and conditions. Interest rate locks are generally offered to prospective borrowers for up to a 60-day period. The borrower may lock in the rate at any time from application until the time they wish to close the loan. Occasionally, borrowers obtaining financing in new home developments are offered rate locks for up to 120 days from application. The Bank's outstanding commitments to originate loans to be held for sale at June 30, 2014 and 2013 were $\$ 132.6$ million and $\$ 255.6$ million, respectively. For additional information, see Note 15 of the Notes to Consolidated Financial Statements contained in Item 8 of this

Form 10-K. When the Bank issues a loan commitment to a borrower, there is a risk to the Bank that a rise in interest rates will reduce the value of the mortgage before it can be closed and sold. To control the interest rate risk caused by mortgage banking activities, the Bank uses loan sale commitments and over-the-counter put and call option contracts related to mortgage-backed securities. If the Bank is unable to reasonably predict the amount of loan commitments which may not fund (fallout), the Bank may enter into "best-efforts" loan sale commitments. For additional information, see "Derivative Activities" below.

Loan Origination and Other Fees. The Bank may receive origination points and loan fees. Origination points are a percentage of the principal amount of the mortgage loan, which is charged to a borrower for funding a loan. The amount of points charged by the Bank ranges from $0 \%$ to $2.5 \%$. Current accounting standards require points and fees received for originating loans held for investment (net of certain loan origination costs) to be deferred and amortized into interest income over the contractual life of the loan. Origination fees and costs for loans originated for sale are deferred until the related loans are sold. Net deferred fees or costs associated with loans that are prepaid or sold are recognized as income or expense at the time of prepayment or sale. At June

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30, 2014 and 2013, the Bank had $\$ 2.6$ million and $\$ 2.1$ million of unamortized deferred loan origination costs (net) in loans held for investment, respectively.

Loan Originations, Sales and Purchases. The Bank's mortgage originations include loans insured by the FHA and VA as well as conventional loans. Except for loans originated as held for investment, loans originated through mortgage banking activities are intended for eventual sale into the secondary market. As such, these loans must meet the origination and underwriting criteria established by secondary market investors. The Bank sells a large percentage of the mortgage loans that it originates as whole loans to investors. The Bank also sells conforming whole loans to Fannie Mae and Freddie Mac. For additional information, see "Derivative Activities" below.

The following table shows the Bank's loan originations, purchases, sales and principal repayments during the periods indicated:
(In Thousands)
Year Ended June 30,
(
20142013
2012
Loans originated and purchased for sale:
Retail originations
Wholesale originations
Total loans originated and purchased for sale ${ }^{(1)}$

| $\$ 984,378$ | $\$ 1,695,239$ | $\$ 1,005,499$ |
| :--- | :--- | :--- |
| 983,244 | $1,801,292$ | $1,511,138$ |
| $1,967,622$ | $3,496,531$ | $2,516,637$ |

Loans sold:
Servicing released
Servicing retained
Total loans sold ${ }^{(2)}$

| $(1,990,087$ | $)(3,506,027$ | $)(2,460,281$ | $)$ |
| :--- | :--- | :--- | :--- |
| $(9,189$ | $)(16,331$ | $)(13,121$ | $)$ |
| $(1,999,276$ | $)(3,522,358$ | $)(2,473,402$ | $)$ |

Loans originated for investment:
Mortgage loans:

| Single-family | 24,038 | 11,040 | 2,545 |
| :--- | :--- | :--- | :--- |
| Multi-family | 115,022 | 45,643 | 37,328 |
| Commercial real estate | 25,014 | 24,186 | 9,281 |
| Construction | 2,869 | 292 | - |
| Commercial business loans | 336 | 100 | 375 |
| Consumer loans | - | - | 13 |
| Total loans originated for investment ${ }^{(3)}$ | 167,279 | 81,261 | 49,542 |

Loans purchased for investment:
Mortgage loans:

| Single-family | 707 | - | - |
| :---: | :---: | :---: | :---: |
| Multi-family | - | 12,849 | 8,218 |
| Total loans purchased for investment ${ }^{(3)}$ | 707 | 12,849 | 8,218 |
| Loan principal repayments | (147,815 | ) (144,428 | ) $(130,951$ |
| Real estate acquired in the settlement of loans | (4,810 | ) (10,976 | ) (24,113 |
| Increase (decrease) in other items, net ${ }^{(4)}$ | 10,870 | (4,907 | ) 9,256 |
| Net decrease in loans held for investment and loans held for sale at fair | \$(5,423 | ) \$(92,028 | ) \$(44,813 | value

(1) Includes PBM loans originated and purchased for sale during fiscal 2014, 2013 and 2012 totaling $\$ 1.97$ billion, $\$ 3.50$ billion and $\$ 2.52$ billion, respectively.

Includes PBM loans sold during fiscal 2014, 2013 and 2012 totaling $\$ 2.00$ billion, $\$ 3.52$ billion and $\$ 2.47$ billion, respectively.
(3) Includes PBM loans originated and purchased for investment during fiscal 2014, 2013 and 2012 totaling \$26.1 million, $\$ 11.0$ million, and $\$ 2.5$ million, respectively.
(4) Includes net changes in undisbursed loan funds, deferred loan fees or costs, allowance for loan losses and fair value of loans held for sale.

Mortgage loans sold to investors generally are sold without recourse other than standard representations and warranties. Generally, mortgage loans sold to Fannie Mae and Freddie Mac are sold on a non-recourse basis and foreclosure losses are generally the responsibility of the purchaser and not the Bank, except in the case of FHA and VA loans used to form Government National Mortgage Association pools, which are subject to limitations on the FHA's and VA's loan guarantees.

Loans previously sold by the Bank to the FHLB - San Francisco under its Mortgage Partnership Finance ("MPF") program have a recourse provision. The FHLB - San Francisco absorbs the first four basis points of loss, and a credit scoring process is used to calculate the credit enhancement or recourse amount to the Bank once the first four basis points is exhausted. All losses above this calculated recourse amount are the responsibility of the FHLB - San Francisco in addition to the first four basis points of loss. The FHLB - San Francisco pays the Bank a credit enhancement fee on a monthly basis to compensate the Bank for accepting the recourse obligation. The MPF program was discontinued by the FHLB - San Francisco on October 6, 2006. As of June 30, 2014 and 2013, the Bank serviced $\$ 38.6$ million and $\$ 52.1$ million, respectively, of loans under this program and has established a recourse liability of $\$ 274,000$ and $\$ 746,000$, respectively. In fiscal 2014, 2013 and 2012, a net recourse loss of $\$ 139,000, \$ 194,000$ and $\$ 439,000$, respectively, was recognized under this program.

Occasionally, the Bank is required to repurchase loans sold to Fannie Mae, Freddie Mac or investors if it is determined that such loans do not meet the credit requirements of the investor, or if one of the parties involved in the loan misrepresented pertinent facts, committed fraud, or if such loans were 30 days past due within 120 days of the loan funding date. During fiscal 2014, 2013 and 2012, the Bank repurchased $\$ 437,000, \$ 1.4$ million and $\$ 1.6$ million of single-family mortgage loans, respectively. However, additional repurchase requests were settled for an aggregate of $\$ 666,000, \$ 5.6$ million and $\$ 439,000$ in fiscal 2014, 2013 and 2012, respectively, that did not result in the repurchase of the loan itself. The repurchase settlement in fiscal 2013 was due primarily to a global settlement with the Bank's largest legacy loan investor, which eliminated all past, current and future repurchase claims from this particular investor.

Derivative Activities. Mortgage banking involves the risk that a rise in interest rates will reduce the value of a mortgage before it can be sold. This type of risk occurs when the Bank commits to an interest rate lock on a borrower's application during the origination process and interest rates increase before the loan can be sold. Such interest rate risk also arises when mortgages are placed in the warehouse (i.e., held for sale) without locking in an interest rate for their eventual sale in the secondary market. The Bank seeks to control or limit the interest rate risk caused by mortgage banking activities. The two methods used by the Bank to help reduce interest rate risk from its mortgage banking activities are loan sale commitments and the purchase of over-the-counter put and call option contracts related to mortgage-backed securities. At various times, depending on loan origination volume and management's assessment of projected loans which may not fund, the Bank may reduce or increase its derivative positions. If the Bank is unable to reasonably predict the amount of loan commitments which may not fund, the Bank may enter into "best-efforts" loan sale commitments rather than "mandatory" loan sale commitments. Mandatory loan sale commitments may include whole loan and/or To-Be-Announced MBS ("TBA MBS") loan sale commitments.

Under mandatory loan sale commitments, usually with Fannie Mae, Freddie Mac or other investors, the Bank is obligated to sell certain dollar amounts of mortgage loans that meet specific underwriting and legal criteria before the
expiration of the commitment period. These terms include the maturity of the individual loans, the yield to the purchaser, the servicing spread to the Bank (if servicing is retained) and the maximum principal amount of the individual loans. The mandatory loan sale commitments protect loan sale prices from interest rate fluctuations that may occur from the time the interest rate of the loan is established to the time of its sale. The amount of and delivery date of the loan sale commitments are based upon management's estimates as to the volume of loans that will close and the length of the origination commitments. The mandatory loan sale commitments do not provide complete interest-rate protection, however, because of the possibility of loans which may not fund during the origination process. Differences between the estimated volume and timing of loan originations and the actual volume and timing of loan originations can expose the Bank to significant losses. If the Bank is not able to deliver the mortgage loans during the appropriate delivery period, the Bank may be required to pay a non-delivery fee or repurchase the commitments at current market prices. Similarly, if the Bank has too many loans to deliver, the Bank must execute additional loan sale commitments at current market prices, which may be unfavorable to the Bank. Generally, the Bank seeks to maintain loan sale commitments equal to the funded loans held for sale at fair value, plus those applications that the Bank has rate locked and/or committed to close, adjusted

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by the projected fallout. The ultimate accuracy of such projections will directly bear upon the amount of interest rate risk incurred by the Bank.

The activities described above are managed continually as markets change; however, there can be no assurance that the Bank will be successful in its effort to eliminate the risk of interest rate fluctuations between the time origination commitments are issued and the ultimate sale of the loan. The Bank completes a daily analysis, which reports the Bank's interest rate risk position with respect to its loan origination and sale activities. The Bank's interest rate risk management activities are conducted in accordance with a written policy that has been approved by the Bank's Board of Directors which covers objectives, functions, instruments to be used, monitoring and internal controls. The Bank does not enter into option positions for trading or speculative purposes and does not enter into option contracts that could generate a financial obligation beyond the initial premium paid. The Bank does not apply hedge accounting to its derivative financial instruments; therefore, all changes in fair value are recorded in earnings.

At June 30, 2014 and 2013, the Bank had put option contracts outstanding with a notional value of $\$ 10.0$ million at both dates. At June 30, 2014 and 2013, the Bank had outstanding mandatory loan sale commitments of $\$ 35.0$ million and $\$ 48.9$ million, respectively; outstanding TBA MBS trades of $\$ 223.0$ million and $\$ 362.0$ million, respectively; outstanding best-efforts loan sale commitments of $\$ 18.1$ million and $\$ 29.8$ million, respectively; and commitments to originate loans to be held for sale of $\$ 132.6$ million and $\$ 255.6$ million, respectively. For additional information, see Note 15 of the Notes to Consolidated Financial Statements contained in Item 8 of this Form 10-K. Additionally, as of June 30, 2014 and 2013, the Bank's loans held for sale at fair value were $\$ 158.9$ million and $\$ 188.1$ million, respectively, which were also covered by the loan sale commitments described above. For fiscal 2014 and 2013, respectively, the Bank had a net gain of $\$ 2.5$ million and a net loss $\$(8.0)$ million, respectively, attributable to the underlying derivative financial instruments used to mitigate the interest rate risk of its mortgage banking activities and the fair-value adjustment on loans held for sale.

## Loan Servicing

The Bank receives fees from a variety of investors in return for performing the traditional services of collecting individual loan payments on loans sold by the Bank to such investors. At June 30, 2014, the Bank was servicing $\$ 82.7$ million of loans for others, a decline from $\$ 92.2$ million at June 30, 2013. The decrease was primarily attributable to loan prepayments. Loan servicing includes processing payments, accounting for loan funds and collecting and paying real estate taxes, hazard insurance and other loan-related items such as private mortgage insurance. After the Bank receives the gross mortgage payment from individual borrowers, it remits to the investor a predetermined net amount based on the loan sale agreement for that mortgage.

Servicing assets are amortized in proportion to and over the period of the estimated net servicing income and are carried at the lower of cost or fair value. The fair value of servicing assets is determined by calculating the present value of the estimated net future cash flows consistent with contractually specified servicing fees. The Bank periodically evaluates servicing assets for impairment, which is measured as the excess of cost over fair value. This review is performed on a disaggregated basis, based on loan type and interest rate. Generally, loan servicing becomes more valuable when interest rates rise (as prepayments typically decrease) and less valuable when interest rates decline (as prepayments typically increase). In estimating fair values at June 30, 2014 and 2013, the Bank used a weighted average Constant Prepayment Rate ("CPR") of $38.24 \%$ and $24.90 \%$, respectively, and a weighted-average discount rate of $9.14 \%$ and $9.11 \%$, respectively. The required impairment reserve against servicing assets at June 30, 2014 and 2013 was $\$ 259,000$ and $\$ 200,000$, respectively. In aggregate, servicing assets had a carrying value of $\$ 295,000$ and a fair value of $\$ 357,000$ at June 30, 2014, compared to a carrying value of $\$ 334,000$ and a fair value of $\$ 395,000$ at June 30, 2013.

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Rights to future income from serviced loans that exceed contractually specified servicing fees are recorded as interest-only strips. Interest-only strips are carried at fair value, utilizing the same assumptions used to calculate the value of the underlying servicing assets, with any unrealized gain or loss, net of tax, recorded as a component of accumulated other comprehensive income (loss). Interest-only strips had a fair value of $\$ 62,000$, gross unrealized gains of $\$ 61,000$ and an amortized cost of $\$ 1,000$ at June 30,2014 , compared to a fair value of $\$ 98,000$, gross unrealized gains of \$96,000 and an amortized cost of \$2,000 at June 30, 2013.

Delinquencies and Classified Assets
Delinquent Loans. When a mortgage loan borrower fails to make a required payment when due, the Bank initiates collection procedures. In most cases, delinquencies are cured promptly; however, if by the 120th day for single-family loans or the 90th day for other loans of delinquency, or sooner if the borrower is chronically delinquent, and after all reasonable means of obtaining the payment have been exhausted, foreclosure proceedings, according to the terms of the security instrument and applicable law, are initiated. Interest income is reduced by the full amount of accrued and uncollected interest on such loans.

A loan is placed on non-performing status when its contractual payments are more than 90 days delinquent or if the loan is deemed impaired. In addition, interest income is not recognized on any loan where management has determined that collection is not reasonably assured. A non-performing loan may be restored to accrual status when delinquent principal and interest payments are brought current and future monthly principal and interest payments are expected to be collected.

Restructured Loans. A troubled debt restructuring ("restructured loan") is a loan which the Bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Bank would not otherwise consider.

The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to:
a) A reduction in the stated interest rate.
b) An extension of the maturity at an interest rate below market.
c) A reduction in the accrued interest.
d) Extensions, deferrals, renewals and rewrites.

To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current $\mathrm{W}-2 \mathrm{~s}$, and most recent bank statements, among other documents, which are then verified by the Bank. The Bank re-underwrites the loan with the borrower's updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

The following table sets forth delinquencies in the Bank's loans held for investment as of the dates indicated, gross of collectively and individually evaluated allowances, if any:

> At June 30,
201420132012

30-89 Days Non-performing 30-89 Days Non-performing 30-89 Days Non-performing (Dollars In Numb\&frincipal Numb\&rincipal Numbdrincipal Numbdrrincipal Numb\&rincipal NumbdPrincipal Thousands) of Balance of Balance of Balance of Balance of Balance of Balance Loans of Loans Loansof Loans Loans of Loans Loans of Loans Loansof Loans Loansof Loans

| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Single-family | 2 | \$ 322 | 35 | \$11,547 | 2 | \$ 362 | 50 | \$ 15,573 | 2 | \$ 613 | 87 | \$34,566 |
| Multi-family | - | - | 7 | 3,447 | - | - | 7 | 5,077 | - | - | 4 | 1,806 |
| Commercial real estate | - | - | 6 | 2,352 | - | - | 8 | 4,572 | - | - | 6 | 3,820 |
| Other | - | - | - | - | - | - | - | - | - | - | 1 | 522 |
| Commercial business loans | - | - | 2 | 138 | - | - | 5 | 189 | - | - | 6 | 246 |
| Consumer loans | - | - | - | - | 2 | 1 | - | - | 5 | 3 | - | - |
| Total | 2 | \$ 322 | 50 | \$17,484 | 4 | \$ 363 | 70 | \$25,411 | 7 | \$ 616 | 104 | \$40,960 |

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The following table sets forth information with respect to the Bank's non-performing assets and restructured loans, net of allowance for loan losses, at the dates indicated:

At June 30,
(Dollars In Thousands)
Loans on non-performing status
(excluding restructured loans):
Mortgage loans:

| Single-family | $\$ 7,442$ | $\$ 8,129$ | $\$ 17,095$ | $\$ 16,705$ | $\$ 30,129$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family | 1,333 | 1,236 | 967 | 1,463 | 3,945 |
| Commercial real estate | 1,552 | 3,218 | 764 | 560 | 725 |
| Construction | - | - | - | - | 350 |
| Commercial business loans | - | 7 | 7 | - | - |
| Consumer loans | - | - | - | - | 1 |
| Total | 10,327 | 12,590 | 18,833 | 18,728 | 35,150 |

Accruing loans past due 90 days or more

Restructured loans on non-performing status:
Mortgage loans:

| Single-family | 2,957 | 5,094 | 11,995 | 15,133 | 19,522 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family | 1,760 | 2,521 | 490 | 490 | 2,541 |
| Commercial real estate | 800 | 1,354 | 2,483 | 1,660 | 1,003 |
| Other | - | - | 522 | 972 | - |
| Commercial business loans | 92 | 123 | 165 | 143 | 567 |
| Total | 5,609 | 9,092 | 15,655 | 18,398 | 23,633 |
| Total non-performing loans | 15,936 | 21,682 | 34,488 | 37,126 | 58,783 |
|  |  |  |  |  |  |
| Real estate owned, net | 2,467 | 2,296 | 5,489 | 8,329 | 14,667 |
| Total non-performing assets | $\$ 18,403$ | $\$ 23,978$ | $\$ 39,977$ | $\$ 45,455$ | $\$ 73,450$ |

Restructured loans on accrual status:
Mortgage loans:

| Single-family | $\$ 343$ | $\$ 434$ | $\$ 6,148$ | $\$ 15,589$ | $\$ 33,212$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Multi-family | - | - | 3,266 | 3,665 | - |
| Commercial real estate | - | - | - | 1,142 | 1,832 |
| Other | - | - | - | 237 | 1,292 |
| Commercial business loans | - | - | 33 | 125 | - |
| Total | $\$ 343$ | $\$ 434$ | $\$ 9,447$ | $\$ 20,758$ | $\$ 36,336$ |


| Non-performing loans as a percentage of <br> loans held for investment, net | 2.06 | $\% 2.90$ | $\% 4.33$ | $\% 4.21$ | $\% 5.84$ | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Non-performing loans as a percentage <br> of total assets | 1.44 | $\% 1.79$ | $\% 2.74$ | $\% 2.83$ | $\% 4.20$ | $\%$ |


| Non-performing assets as a percentage <br> of total assets | 1.66 | $\% 1.98$ | $\% 3.17$ | $\% 3.46$ | $\% 5.25$ | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | 19

The following table describes the non-performing loans, net of allowance for loan losses, by the calendar year of origination as of June 30, 2014:

## Calendar Year of Origination

| (Dollars In Thousands) | 2006 \& |  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | YTD June 30, 2014 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |  |  |  |  |
| Single-family | \$6,108 | \$2,178 | \$ 1,678 | \$- | \$- | \$- | \$- | \$435 | \$- | \$10,399 |
| Multi-family | 2,919 | 174 | - | - | - | - | - | - | - | 3,093 |
| Commercial real estate | 2,352 | - | - | - | - | - | - | - | - | 2,352 |
| Commercial business | - | - | - | 92 | - | - | - | - | - | 92 |
| Total | \$11,379 | \$2,352 | \$ 1,678 | \$92 | \$- | \$- | \$- | \$435 | \$- | \$15,936 |

The following table describes the non-performing loans, net of allowance for loan losses, by the geographic location as of June 30, 2014:

| (Dollars In Thousands) | Inland EmpireCalifornia ${ }^{(1)}$ |  |  |  |  | California ${ }^{(2)}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | Other States $)$ Total

${ }^{(1)}$ Other than the Inland Empire.
${ }^{(2)}$ Other than the Inland Empire and Southern California.

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The following table summarizes classified assets, which is comprised of classified loans, net of allowance for loan losses, and real estate owned at the dates indicated:
(Dollars In Thousands)
At June 30, $2014 \quad$ At June 30, 2013

Special mention loans:
Mortgage loans:

| Single-family | $\$ 2,140$ | 10 | $\$ 3,111$ | 11 |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 7,256 | 4 | 2,485 | 3 |
| Commercial real estate | - | - | 1,296 | 3 |
| Commercial business loans | 22 | 1 | 25 | 1 |
| Total special mention loans | 9,418 | 15 | 6,917 | 18 |

Substandard loans:
Mortgage loans:

| Single-family | 11,096 | 38 | 13,299 | 51 |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 8,471 | 13 | 15,222 | 15 |
| Commercial real estate | 6,349 | 9 | 9,116 | 12 |
| Commercial business loans | 92 | 2 | 130 | 5 |
| Total substandard loans | 26,008 | 62 | 37,767 | 83 |
|  |  |  |  |  |
| Total classified loans | 35,426 | 77 | 44,684 | 101 |

Real estate owned:

| Single-family | 494 | 2 | 2,287 | 7 |
| :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | 1,973 | 2 | - | 1 |
| Other | - | - | 9 | 2 |
| Total real estate owned | 2,467 | 4 | 2,296 | 10 |
|  |  |  |  |  |
| Total classified assets | $\$ 37,893$ | 81 | $\$ 46,980$ | 111 |

The Bank assesses loans individually and classifies the loans as substandard non-performing when the accrual of interest has been discontinued, loans have been restructured or management has serious doubts about the future collectibility of principal and interest, even though the loans are currently performing. Factors considered in determining classification include, but are not limited to, expected future cash flows, collateral value, the financial condition of the borrower and current economic conditions. The Bank measures each non-performing loan based on Accounting Standards Codification ("ASC") 310, "Receivables," establishes a collectively evaluated or individually evaluated allowance and charges off those loans or portions of loans deemed uncollectible.

During the fiscal year ended June 30, 2014, there was one loan for $\$ 221,000$ that was newly modified, was re-underwritten at current market interest rates and was identified in the Bank's asset quality reports as a restructured loan. This compares to no loans that were newly modified from their original terms during fiscal 2013. As of June 30,2014 , the outstanding balance of restructured loans were $\$ 6.0$ million, comprised of 17 loans. These restructured loans are classified as follows: one loan is classified as special mention and remains on accrual status $(\$ 343,000)$ and 16 loans are classified as substandard on non-performing status (\$5.6 million). As of June 30, 2014, 62\%, or $\$ 3.7$ million of the restructured loans have a current payment status. The Bank upgrades restructured single-family loans to the pass category if the borrower has demonstrated satisfactory contractual payments for at least six consecutive months or 12 months for those loans that were restructured more than once and there is a reasonable assurance that the payments will continue. Once the borrower has demonstrated satisfactory contractual payments beyond 12
consecutive months, the loan is no longer categorized as a restructured loan.

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The following table shows the restructured loans by type, net of allowance for loan losses, at June 30, 2014 and 2013:
June 30, 2014

| (In Thousands) | Recorded <br> Investment | Allowance <br> For Loan <br> Losses ${ }^{(1)}$ | Net <br> Investment |
| :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$994 | \$(248 | )\$746 |
| Without a related allowance ${ }^{(2)}$ | 2,554 | - | 2,554 |
| Total single-family loans | 3,548 | (248 | )3,300 |
| Multi-family: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 1,760 | - | 1,760 |
| Total multi-family loans | 1,760 | - | 1,760 |
| Commercial real estate: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 800 | - | 800 |
| Total commercial real estate loans | 800 | - | 800 |
| Commercial business loans: |  |  |  |
| With a related allowance | 138 | (46 | ) 92 |
| Total commercial business loans | 138 | (46 | ) 92 |
| Total restructured loans | \$6,246 | \$(294 | ) \$5,952 |

${ }^{(1)}$ Consists of collectively and individually evaluated allowances.
There was no related allowances for loan losses because the loans have been charged-off to their fair value or the
${ }^{(2)}$ fair value of the collateral is higher than the loan balance.

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June 30, 2013

| (In Thousands) | Recorded <br> Investment | Allowance <br> For Loan <br> Losses (1) | Net <br> Investment |
| :---: | :---: | :---: | :---: |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$3,774 | \$(795 | ) \$2,979 |
| Without a related allowance ${ }^{(2)}$ | 2,549 | - | 2,549 |
| Total single-family loans | 6,323 | (795 | ) 5,528 |
| Multi-family: |  |  |  |
| With a related allowance | 3,266 | (1,006 | ) 2,260 |
| Without a related allowance ${ }^{(2)}$ | 261 | - | 261 |
| Total multi-family loans | 3,527 | (1,006 | )2,521 |
| Commercial real estate: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 1,354 | - | 1,354 |
| Total commercial real estate loans | 1,354 | - | 1,354 |
| Commercial business loans: |  |  |  |
| With a related allowance | 180 | (57 | ) 123 |
| Total commercial business loans | 180 | (57 | ) 123 |
| Total restructured loans | \$ 11,384 | \$(1,858 | ) $\$ 9,526$ |

(1) Consists of collectively and individually evaluated allowances.

There was no related allowances for loan losses because the loans have been charged-off to their fair value or the ${ }^{(2)}$ fair value of the collateral is higher than the loan balance.

As of June 30, 2014, total non-performing assets were $\$ 18.4$ million, or $1.66 \%$ of total assets, which was primarily comprised of: 35 single-family loans ( $\$ 10.4$ million); seven multi-family loans ( $\$ 3.1$ million); six commercial real estate loans ( $\$ 2.4$ million); two commercial business loans ( $\$ 92,000$ ); and real estate owned comprised of two single-family properties $(\$ 494,000)$ and two commercial real estate properties $(\$ 2.0$ million, one of which is fully reserved). As of June 30, 2014, $48 \%$, or $\$ 7.6$ million of non-performing loans had a current payment status, primarily restructured loans. This compares to total non-performing assets of $\$ 24.0$ million, or $1.98 \%$ of total assets, of which $\$ 12.0$ million, or $55 \%$, of non-performing loans had a current payment status at June 30, 2013.

Foregone interest income, which would have been recorded for the fiscal years ended June 30, 2014 and 2013 had the non-performing loans been current in accordance with their original terms, amounted to $\$ 800,000$ and $\$ 878,000$, respectively, and was not included in the results of operations for the fiscal years ended June 30, 2014 and 2013.

Other Loans of Concern. As of June 30, 2014, $\$ 9.4$ million of loans which were not disclosed as non-performing loans were classified as special mention because known information about possible credit problems of the borrowers causes management to have some doubt as to the ability of such borrowers to comply with present loan repayment terms. Of these loans, $\$ 7.3$ million were multi-family mortgage loans, $\$ 2.1$ million were single-family mortgage loans and $\$ 22,000$ were commercial business loans. As of June 30, 2013, $\$ 6.9$ million of loans which were not disclosed as non-performing loans were classified by the Bank as special mention for the same reasons.

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In addition, as of June 30, 2014, $\$ 10.1$ million of loans which were not disclosed as non-performing loans were classified as substandard because the loans have one or more defined weaknesses and are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected but they are performing in accordance with the loan contractual agreements. Of these loans, $\$ 5.7$ million were multi-family mortgage loans, $\$ 4.0$ million were commercial real estate loans and $\$ 697,000$ were

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single-family mortgage loans. As of June 30, 2013, $\$ 16.1$ million of loans which were not disclosed as non-performing loans were classified by the Bank as substandard for the same reasons.

Foreclosed Real Estate. Real estate acquired by the Bank as a result of foreclosure or by deed-in-lieu of foreclosure is classified as real estate owned until it is sold. When a property is acquired, it is recorded at the lower of its cost, which is the unpaid principal balance, net of deferred fees/costs, escrow balances and foreclosure costs, or its market value less the estimated cost of sale. Subsequent declines in value are charged to operations. As of June 30, 2014, the real estate owned balance was $\$ 2.5$ million (four properties), consisting of two single-family residences and two commercial real estate properties located in Southern California, compared to $\$ 2.3$ million (10 properties) at June 30, 2013, consisting primarily of single-family residences located in Southern California. In managing the real estate owned properties for quick disposition, the Bank completes the necessary repairs and maintenance to the individual properties before listing for sale, obtains new appraisals and broker price opinions ("BPO") to determine current market listing prices, and engages local realtors who are most familiar with real estate sub-markets, among other techniques, which generally results in the quick disposition of real estate owned.

Asset Classification. The OCC has adopted various regulations regarding the problem assets of savings institutions. The regulations require that each institution review and classify its assets on a regular basis. In addition, in connection with examinations of institutions, OCC examiners have the authority to identify problem assets and, if appropriate, require them to be classified. There are three classifications for problem assets: substandard, doubtful and loss. Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions and values questionable, and there is a high possibility of loss. An asset classified as a loss is considered uncollectible and of such little value that continuance as an asset of the institution is not warranted. If an asset or portion thereof is classified as loss, the institution establishes an individually evaluated allowance and may subsequently charge-off the amount of the asset classified as loss. A portion of the allowance for loan losses established to cover probable losses related to assets classified substandard or doubtful may be included in determining an institution's regulatory capital. Assets that do not currently expose the institution to sufficient risk to warrant classification in one of the aforementioned categories but possess weaknesses are designated as special mention and are closely monitored by the Bank.

The aggregate amounts of the Bank's classified assets, including loans classified by the Bank as special mention, were as follows at the dates indicated:

| (Dollars In Thousands) | At June 30, <br>  <br> Special mention loans | 2014 |
| :--- | :--- | :---: |

Classified assets decreased at June 30, 2014 from the June 30, 2013 level primarily due to loan classification upgrades, particularly those restructured loans with satisfactory contractual payments for at least six consecutive months; disposition of real estate owned properties and a general improvement in the real estate market, resulting in fewer delinquent loans. The classified assets are primarily located in Southern California.

As set forth below, loans classified as substandard and special mention as of June 30, 2014 were comprised of 77 loans totaling $\$ 35.4$ million.
(Dollars In Thousands)

| Number of | Special <br> Loans | Mention |
| :--- | :--- | :--- | :--- |$\quad$ Substandard Total

Mortgage loans:

| Single-family | 48 | $\$ 2,140$ | $\$ 11,096$ | $\$ 13,236$ |
| :--- | :--- | :--- | :--- | :--- |
| Multi-family | 17 | 7,256 | 8,471 | 15,727 |
| Commercial real estate | 9 | - | 6,349 | 6,349 |
| Commercial business loans | 3 | 22 | 92 | 114 |
| Total | 77 | $\$ 9,418$ | $\$ 26,008$ | $\$ 35,426$ |

Not all of the Bank's classified assets are delinquent or non-performing. In determining whether the Bank's assets expose the Bank to sufficient risk to warrant classification, the Bank may consider various factors, including the payment history of the borrower, the loan-to-value ratio, and the debt coverage ratio of the property securing the loan. After consideration of these factors, the Bank may determine that the asset in question, though not currently delinquent, presents a risk of loss that requires it to be classified or designated as special mention. In addition, the Bank's loans held for investment may include single-family, commercial and multi-family real estate loans with a balance exceeding the current market value of the collateral which are not classified because they are performing and have borrowers who have sufficient resources to support the repayment of the loan.

Allowance for Loan Losses. The allowance for loan losses is maintained to cover losses inherent in the loans held for investment. In originating loans, the Bank recognizes that losses will be experienced and that the risk of loss will vary with, among other factors, the type of loan being made, the creditworthiness of the borrower over the term of the loan, general economic conditions and, in the case of a secured loan, the quality of the collateral securing the loan. The responsibility for the review of the Bank's assets and the determination of the adequacy of the allowance lies with the Internal Asset Review Committee ("IAR Committee"). The Bank adjusts its allowance for loan losses by charging or crediting its provision for loan losses against the Bank's operations.

The Bank has established a methodology for the determination of the provision for loan losses. The methodology is set forth in a formal policy and takes into consideration the need for a collectively evaluated allowance for groups of homogeneous loans and an individually evaluated allowance that are tied to individual problem loans. The Bank's methodology for assessing the appropriateness of the allowance consists of several key elements.

The allowance is calculated by applying loss factors to the loans held for investment. The loss factors are applied according to loan program type and loan classification. The loss factors for each program type and loan classification are established based on an evaluation of the historical loss experience, prevailing market conditions, concentration in loan types and other relevant factors consistent with ASC 450, "Contingency". Homogeneous loans, such as residential mortgage, home equity and consumer installment loans are considered on a pooled loan basis. A factor is assigned to each pool based upon expected charge-offs for one year. The factors for larger, less homogeneous loans, such as construction, multi-family and commercial real estate loans, are based upon loss experience tracked over business cycles considered appropriate for the loan type.

Collectively evaluated or individually evaluated allowances are established to absorb losses on loans for which full collectibility may not be reasonably assured as prescribed in ASC 310. Estimates of identifiable losses are reviewed continually and, generally, a provision for losses is charged against operations on a quarterly basis as necessary to maintain the allowance at an appropriate level. Management presents the minutes summarizing the actions of the IAR Committee to the Bank's Board of Directors on a quarterly basis.

In compliance with the regulatory reporting requirements of the OCC, non-performing loans are charged-off to their fair market values in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 150 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. For loans that were modified from their original terms, were re-underwritten and identified in the Corporation's asset quality reports as troubled debt restructurings ("restructured loans"), the charge-off occurs when the loan becomes 90 days delinquent; and where borrowers file bankruptcy, the charge-off occurs when the loan becomes 60 days delinquent. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition
costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. The allowance for loan losses for non-performing loans is determined by applying Accounting Standards Codification ("ASC") 310, "Receivables." For restructured loans that are less than 90 days delinquent, the allowance for loan losses are segregated into (a) individually evaluated allowances for those loans with applicable discounted cash flow calculations still in their restructuring period, classified lower than pass, and containing an embedded loss component or (b) collectively evaluated allowances based on the aggregated pooling method. For non-performing loans less than 60 days delinquent where the borrower has filed bankruptcy, the collectively evaluated allowances are assigned based on the aggregated pooling method. For non-performing commercial real estate loans, an individually evaluated allowance is calculated based on the loan's fair value and if the fair value is higher than the loan balance, no allowance is required.

The IAR Committee meets quarterly to review and monitor conditions in the portfolio and to determine the appropriate allowance for loan losses. To the extent that any of these conditions are apparent by identifiable problem loans or portfolio segments as of the evaluation date, the IAR Committee's estimate of the effect of such conditions may be reflected as an individually evaluated allowance applicable to such loans or portfolio segments. Where any of these conditions is not apparent by specifically identifiable problem loans or portfolio segments as of the evaluation date, the IAR Committee's evaluation of the probable loss related to such condition is reflected in the general allowance. The intent of the IAR Committee is to reduce the differences between estimated and actual losses. Pooled loan factors are adjusted to reflect current estimates of charge-offs for the subsequent 12 months. Loss activity is reviewed for non-pooled loans and the loss factors adjusted, if necessary. By assessing the probable estimated losses inherent in the loans held for investment on a quarterly basis, the Bank is able to adjust specific and inherent loss estimates based upon the most recent information that has become available.

At June 30, 2014, the Bank had an allowance for loan losses of $\$ 9.7$ million, or $1.25 \%$ of gross loans held for investment, compared to an allowance for loan losses at June 30, 2013 of $\$ 14.9$ million, or $1.96 \%$ of gross loans held for investment. A $\$ 3.4$ million recovery from the allowance for loan losses was recorded in fiscal 2014, compared to a $\$ 1.5$ million recovery from the allowance for loan losses in fiscal 2013. Although management believes the best information available is used to make such (recovery) provision, future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected if circumstances differ substantially from the assumptions used in making the determinations.

The Bank's first trust deed, single-family mortgage loans held for investment contain certain non-traditional underwriting characteristics (e.g. interest only, stated income, negative amortization, FICO less than or equal to 660, and/or over 30-year amortization schedule) as described in the section above entitled "Single-Family Mortgage Loans" in this Form 10-K. These loans may have a greater risk of default in comparison to single-family mortgage loans that have been underwritten with more stringent requirements. As a result, the Bank may experience higher future levels of non-performing single-family loans that may require additional allowances for loan losses and may adversely affect the Bank's financial condition and results of operations.

While the Bank believes that it has established its existing allowance for loan losses in accordance with GAAP, there can be no assurance that regulators, in reviewing the Bank's loan portfolio, will not recommend that the Bank significantly increase its allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that substantial increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses may adversely affect the Bank's financial condition and results of operations.

The following table sets forth an analysis of the Bank's allowance for loan losses for the periods indicated. Where individually evaluated allowances have been established, any differences between the individually evaluated allowances and the amount of loss realized has been charged or credited to current operations.

|  | Year Ended June 30, |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2014 | 2013 | 2012 | 2011 | 2010 |
| (Dollars In Thousands) |  |  |  |  |  |
| Allowance at beginning of period | $\$ 14,935$ | $\$ 21,483$ | $\$ 30,482$ | $\$ 43,501$ | $\$ 45,445$ |
| $\begin{array}{l}\text { (Recovery) provision for loan losses } \\ \text { Recoveries: }\end{array}$ | $(3,380$ | $)(1,499$ | $)$ | 5,777 | 5,465 |$) 21,843$

Charge-offs:
Mortgage loans:

| Single-family | (965 |  | (5,136 | ) | (13,869 |  | (17,996 | ) | (20,937 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family | (1,762 |  | (244 | ) | (541 |  | (205 |  | (597 | ) |
| Commercial real estate | - |  | (265 | ) | (49 |  | - |  | (455 | ) |
| Construction | - |  | - |  | - |  | (298 | ) | (1,597 | ) |
| Other | - |  | (159 | ) | (400 |  | - |  | - |  |
| Commercial business loans | (9 |  | - |  | (261 |  | - |  | (907 | ) |
| Consumer loans | (4 |  | (7 | ) | (31 |  | (12 |  | (11 | ) |
| Total charge-offs | (2,740 | ) | (5,811 | ) | (15,151 |  | (18,511 | ) | (24,504 | ) |
| Net charge-offs | (1,811 | ) | (5,049 | ) | (14,776 |  | (18,484 | ) | (23,787 | ) |
| Allowance at end of period | \$9,744 |  | \$14,935 |  | \$21,483 |  | \$30,482 |  | \$43,501 |  |

Allowance for loan losses as a percentage of gross loans held for $1.25 \quad \% 1.96 \quad \% 2.63 \quad \% 3.34 \quad \% 4.14 \quad \%$ investment

Net charge-offs as a percentage of average loans receivable, net, during the $0.21 \quad \% 0.51 \quad \% 1.38 \quad \% 1.67 \quad \% 1.96 \quad \%$ period

Allowance for loan losses as a percentage of gross non-performing $55.73 \quad \% 58.77 \quad \% 52.45 \quad \% 59.49 \quad \% 56.78 \quad \%$ loans at the end of the period

The following table sets forth the breakdown of the allowance for loan losses by loan category at the periods indicated. Management believes that the allowance can be allocated by category only on an approximate basis. The allocation of the allowance is based upon an asset classification matrix. The allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance in one category to absorb losses in any other categories.
(Dollars In Thousands)
At June 30,

| 2014 | 2013 | 2012 |  | 2011 |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% of | \% of |  | \% of |  | \% of |  | \% of |
| Loans in | Loans in |  | Loans in |  | Loans in |  | Loans in |
| Each | Each | Amount | Each | Amoun | Each |  | Each |
| Category | ${ }^{\text {Category }}$ |  | Category |  | Category |  | Categor |
| to Total | to Total |  | to Total |  | to Total |  | To |
| Loans | Loans |  | Loans |  | Loans |  | Loans |

Mortgage loans:
Single-family
Multi-family
Commercial real estate
Construction
Other
Commercial business loans
Consumer
loans
Total allowance for
loan losses

| $\$ 5,47648.43$ | $\%$ | $\$ 9,062$ | 53.09 | $\%$ | $\$ 15,93353.79$ | $\%$ | $\$ 24,21554.34$ | $\%$ | $\$ 35,70855.73$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 3,142 | 38.60 | 4,689 | 34.45 | 3,551 | 34.07 | 3,391 | 33.52 | 4,957 | 32.83 |
| 989 | 12.40 | 1,053 | 12.14 | 1,810 | 11.67 | 2,027 | 11.39 | 2,064 | 10.54 |
| 35 | 0.37 | - | 0.04 | - | - | - | - | 50 | 0.04 |
| $\overline{-}$ | - | - | - | 7 | 0.09 | 325 | 0.17 | 89 | 0.15 |
| 92 | 0.16 | 119 | 0.22 | 169 | 0.32 | 508 | 0.50 | 613 | 0.63 |
| 10 | 0.04 | 12 | 0.06 | 13 | 0.06 | 16 | 0.08 | 20 | 0.08 |

$\$ 9,744100.00 \%$ \$14,935 100.00\% \$21,483 100.00\% \$30,482 100.00\% \$43,501 100.00

## Investment Securities Activities

Federally chartered savings institutions are permitted under federal and state laws to invest in various types of liquid assets, including U.S. Treasury obligations, securities of various federal agencies and government sponsored enterprises and of state and municipal governments, deposits at the FHLB, certificates of deposit of federally insured institutions, certain bankers' acceptances, mortgage-backed securities and federal funds. Subject to various restrictions, federally chartered savings institutions may also invest a portion of their assets in commercial paper and corporate debt securities. Savings institutions such as the Bank are also required to maintain an investment in FHLB San Francisco stock.

The investment policy of the Bank, established by the Board of Directors and implemented by the Bank's Asset-Liability Committee, seeks to provide and maintain adequate liquidity, complement the Bank's lending activities, and generate a favorable return on investment without incurring undue interest rate risk or credit risk. Investments are made based on certain considerations, such as yield, credit quality, maturity, liquidity and marketability. The Bank also considers the effect that the proposed investment would have on the Bank's risk-based capital requirements and interest rate risk sensitivity.

At June 30, 2014, the Bank's investment securities portfolio was $\$ 17.1$ million, which primarily consisted of federal agency and government sponsored enterprise obligations. The Bank's investment securities portfolio was classified as held to maturity and available for sale.

The following table sets forth the composition of the Bank's investment portfolio at the dates indicated:
At June 30,
201420132012
(Dollars In Thousands) $\quad \begin{aligned} & \text { Amortize } \\ & \text { Cost } \\ & \text { Faimated } \\ & \text { Value }\end{aligned}$ Percent


Held to maturity securities:
Certificates of deposits $\quad \$ 800 \quad \$ 800 \quad 4.67$ \% $\$$ - $\quad \$-\quad-\quad \% \quad \$-\quad \$-\quad-\quad \%$ Total investment securities - $\$ 800 \quad \$ 800 \quad 4.67$ \% \$- $\quad \$-\quad$ - $\quad \% \quad \$-\quad \$-\quad$ - $\quad \%$ held to maturity

Available for sale securities:
U.S. government agency MBS ${ }^{(1)}$
U.S. government sponsored enterprise MBS ${ }^{(1)}$

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\$8,772 \$9,109 $53.12 \% ~ \$ 10,361 \quad \$ 10,816 \quad 55.44 \%$ \$11,854 \$12,314 $53.78 \%$
$\begin{array}{llllllllll}\text { Private issue CMO }{ }^{(2)} & 841 & 853 & 4.97 & 1,036 & 1,019 & 5.22 & 1,243 & 1,242 & 5.42\end{array}$
Total investment securities available for sale
Total investment securities $\$ 16,541 \quad \$ 17,147 \quad 100.00 \% ~ \$ 18,652 \quad \$ 19,510 \quad 100.00 \% ~ \$ 21,947 \$ 22,898 \quad 100.00 \%$
${ }^{(1)}$ Mortgage-backed securities ("MBS")
${ }^{(2)}$ Collateralized mortgage obligations ("CMO")
As of June 30, 2014, the Bank held no investments in unrealized loss position and had no other than temporary impairment.

The following table sets forth the outstanding balance, maturity and weighted average yield of the investment securities at June 30, 2014:
(Dollars in Thousands)
Held to maturity securities:
Certificates of deposits
Total investment securities
held to maturity

| Due in | Due | Due | Due |  |
| :--- | :--- | :--- | :--- | :--- |
| One Year | After One to | After Five to | After | Total |
| or Less | Five Years | Ten Years | Ten Years |  |
| Amount Yield | Amount Yield | Amount Yield | Amount Yield | Amount Yield |

Available for sale securities:

| U.S. government agency | $\$-$ | - | $\%$ |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| MBS |  |  |  |  |  |  |  |  |  |  |  |

## Deposit Activities and Other Sources of Funds

General. Deposits, the proceeds from loan sales and loan repayments are the major sources of the Bank's funds for lending and other investment purposes. Scheduled loan repayments are a relatively stable source of funds, while deposit inflows and outflows are influenced significantly by general interest rates and money market conditions. Loan sales are also influenced significantly by general interest rates. Borrowings through the FHLB - San Francisco and repurchase agreements may be used to compensate for declines in the availability of funds from other sources.

Deposit Accounts. Substantially all of the Bank's depositors are residents of the State of California. Deposits are attracted from within the Bank's market area by offering a broad selection of deposit instruments, including checking, savings, money market and time deposits. Deposit account terms vary, differentiated by the minimum balance required, the time periods that the funds must remain on deposit and the interest rate, among other factors. In determining the terms of its deposit accounts, the Bank considers current interest rates, profitability to the Bank, interest rate risk characteristics, competition and its customers' preferences and concerns. Generally, the Bank's deposit rates are commensurate with the median rates of its competitors within a given market. The Bank may occasionally pay above-market interest rates to attract or retain deposits when less expensive sources of funds are not available. The Bank may also pay above-market interest rates in specific markets in order to increase the deposit base of a particular office or group of offices. The Bank reviews its deposit composition and pricing on a weekly basis.

The Bank generally offers time deposits for terms not exceeding five years. As illustrated in the following table, time deposits represented $41 \%$ of the Bank's deposit portfolio at June 30, 2014, compared to $44 \%$ at June 30, 2013. As of June 30, 2014, total brokered deposits were $\$ 3.0$ million with a weighted average interest rate of $3.76 \%$ and remaining maturities between one and five years. At June 30, 2013, total brokered deposits were $\$ 4.7$ million with a weighted average interest rate of $3.57 \%$ and remaining maturities between one and six years. The Bank attempts to reduce the overall cost of its deposit portfolio and to increase its franchise value by emphasizing transaction accounts, which are subject to a heightened degree of competition. For additional information, see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Form 10-K.

The following table sets forth information concerning the Bank's weighted-average interest rate of deposits at June 30, 2014:
Weighted
Average

Interest Rate $\quad$ Deposit Account Type $\quad$\begin{tabular}{l}
Minimum Balance

 

Percentage <br>
of Total
\end{tabular}

| $-\%$ | N/A | Checking accounts - non interest-bearin\$- |  | $\$ 58,654$ | 6.53 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $0.14 \%$ | N/A | Checking accounts - interest-bearing | $\$-$ | 202,769 | 22.58 |
| $0.26 \%$ | N/A | Savings accounts | $\$ 10$ | 239,429 | 26.67 |
| $0.36 \%$ | N/A | Money market accounts | $\$-$ | 26,125 | 2.91 |
|  |  |  |  |  |  |
|  |  | Time deposits: |  |  |  |
| $0.05 \%$ | 30 days or less | Fixed-term, fixed rate | $\$ 1,000$ | 23 | - |
| $0.13 \%$ | 31 to 90 days | Fixed-term, fixed rate | $\$ 1,000$ | 6,139 | 0.68 |
| $0.14 \%$ | 91 to 180 days | Fixed-term, fixed rate | $\$ 1,000$ | 10,377 | 1.16 |
| $0.23 \%$ | 181 to 365 days | Fixed-term, fixed rate | $\$ 1,000$ | 48,314 | 5.38 |
| $0.74 \%$ | Over 1 to 2 years | Fixed-term, fixed rate | $\$ 1,000$ | 143,269 | 15.96 |
| $0.99 \%$ | Over 2 to 3 years | Fixed-term, fixed rate | $\$ 1,000$ | 29,147 | 3.25 |
| $1.84 \%$ | Over 3 to 5 years | Fixed-term, fixed rate | $\$ 1,000$ | 130,537 | 14.54 |

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| $3.71 \%$ | Over 5 to 10 years Fixed-term, fixed rate | $\$ 1,000$ | 3,087 | 0.34 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $0.56 \%$ |  | $\$ 897,870$ | 100.00 | $\%$ |  |

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The following table indicates the aggregate dollar amount of the Bank's time deposits with balances of $\$ 100,000$ or more differentiated by time remaining until maturity as of June 30, 2014:

| Maturity Period | Amount |
| :--- | :--- |
| (Dollars In Thousands) | $\$ 28,633$ |
| Three months or less | 23,657 |
| Over three to six months | 32,902 |
| Over six to twelve months | 100,806 |
| Over twelve months | $\$ 185,998$ |

Deposit Flows. The following table sets forth the balances (inclusive of interest credited) and changes in the dollar amount of deposits in the various types of accounts offered by the Bank at and between the dates indicated:

| (Dollars In Thousands) | $\begin{aligned} & \text { At June 30, } \\ & 2014 \end{aligned}$ |  |  | 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Total | Increase (Decrease) | Amount | Percent of <br> Total | Increase (Decrease) |
| Checking accounts - non interest-bea | \$58,654 | 6.53 | \% \$819 | \$57,835 | 6.27 | \% \$2,147 |
| Checking accounts - interest-bearing | 202,769 | 22.58 | (4,015 | ) 206,784 | 22.40 | 2,260 |
| Savings accounts | 239,429 | 26.67 | 9,650 | 229,779 | 24.89 | 3,728 |
| Money market accounts | 26,125 | 2.91 | (274 | ) 26,399 | 2.86 | (2,983 |
| Time deposits: |  |  |  |  |  |  |
| Fixed-term, fixed rate which mature: |  |  |  |  |  |  |
| Within one year | 173,519 | 19.32 | (82,075 | ) 255,594 | 27.69 | 31,898 |
| Over one to two years | 104,042 | 11.59 | 10,123 | 93,919 | 10.18 | (68,249 |
| Over two to five years | 93,177 | 10.38 | 42,044 | 51,133 | 5.54 | (7,151 |
| Over five years | 155 | 0.02 | (1,412 | ) 1,567 | 0.17 | (51 |
| Total | \$897,870 | 100.00 | \% \$ $(25,140$ | ) $\$ 923,010$ | 100.00 | \% \$ 38,401 |

Time Deposits by Rates. The following table sets forth the aggregate balance of time deposits categorized by interest rates at the dates indicated:
(Dollars In Thousands)
Below 1.00\%
1.00 to $1.99 \%$
2.00 to $2.99 \%$
3.00 to $3.99 \%$
4.00 to $4.99 \%$

Total

At June 30,
201420132

| $\$ 204,788$ | $\$ 192,236$ | $\$ 165,903$ |
| :--- | :--- | :--- |
| 120,709 | 131,140 | 189,175 |
| 27,671 | 28,866 | 33,112 |
| 17,725 | 38,695 | 44,014 |
| - | 11,276 | 13,562 |
| $\$ 370,893$ | $\$ 402,213$ | $\$ 445,766$ |

Time Deposits by Maturities. The following table sets forth the aggregate dollar amount of time deposits at June 30, 2014 differentiated by interest rates and maturity:

| (Dollars In Thousands) | One Year <br> or Less | Over One <br> to <br> Two Years | Over Two <br> to <br> Three Years Four Years | Over Three <br> to | After <br> Four <br> Years | Total |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Below $1.00 \%$ |  |  |  |  |  |  |
| 1.00 to $1.99 \%$ | $\$ 132,689$ | $\$ 65,552$ | $\$ 6,430$ | $\$ 116$ | $\$ 1$ | $\$ 204,788$ |
| 2.00 to $2.99 \%$ | 10,658 | 28,185 | 44,141 | 8,559 | 29,166 | 120,709 |
| 3.00 to $3.99 \%$ | 15,669 | 8,805 | 2,134 | 86 | 977 | 27,671 |
| Total | 14,503 | 1,500 | - | - | 1,722 | 17,725 |

Deposit Activity. The following table sets forth the deposit activity of the Bank at and for the periods indicated:

| (In Thousands) | At or For the Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2012 |
| Beginning balance | \$923,010 | \$961,411 | \$945,767 |
| Net (withdrawals) deposits before interest credited | (30,635 | ) (44,986 | )7,229 |
| Interest credited | 5,495 | 6,585 | 8,415 |
| Net (decrease) increase in deposits | (25,140 | ) $(38,401$ | ) 15,644 |
| Ending balance | \$897,870 | \$923,010 | \$961,411 |

Borrowings. The FHLB - San Francisco functions as a central reserve bank providing credit for member financial institutions. As a member, the Bank is required to own capital stock in the FHLB - San Francisco and is authorized to apply for advances using such stock and certain of its mortgage loans and other assets (principally investment securities) as collateral, provided certain creditworthiness standards have been met. Advances are made pursuant to several different credit programs. Each credit program has its own interest rate, maturity, terms and conditions. Depending on the program, limitations on the amount of advances are based on the financial condition of the member institution and the adequacy of collateral pledged to secure the credit. The Bank utilizes advances from the FHLB - San Francisco as an alternative to deposits to supplement its supply of lendable funds, to meet deposit withdrawal requirements and to help manage interest rate risk. The FHLB - San Francisco has, from time to time, served as the Bank's primary borrowing source. As of June 30, 2014 and 2013, the FHLB - San Francisco borrowing capacity was limited to $35 \%$ of the Bank's total assets at both dates. Advances from the FHLB - San Francisco are typically secured by the Bank's single-family residential, multi-family and commercial real estate mortgage loans. Total mortgage loans pledged to the FHLB - San Francisco were $\$ 727.4$ million at June 30, 2014 as compared to $\$ 685.4$ million at June 30, 2013. In addition, the Bank pledged investment securities totaling $\$ 833,000$ at June 30, 2014 as compared to $\$ 1.0$ million at June 30, 2013 to collateralize its FHLB - San Francisco advances under the Securities-Backed Credit ("SBC") facility. At June 30, 2014 and 2013, the Bank had $\$ 41.4$ million and $\$ 106.5$ million of borrowings, respectively, from the FHLB - San Francisco with a weighted-average interest rate of $3.18 \%$ and $3.55 \%$, respectively. At June 30, 2014, the outstanding borrowings mature between 2017 and 2021 with a weighted average maturity of 66 months. In addition to the total borrowings mentioned above, the Bank utilized its borrowing facility for letters of credit and MPF credit enhancement. The outstanding letters of credit at June 30, 2014 and 2013 was $\$ 5.0$ million and $\$ 7.5$ million, respectively; and the outstanding MPF credit enhancement was $\$ 2.5$ million at both dates. For additional information, see Note 8 to the Corporation's audited financial statements included in Item 8 of

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this Form 10-K. As of June 30, 2014 and 2013, the remaining financing availability was $\$ 344.8$ million and $\$ 310.9$ million, respectively, with remaining available collateral of $\$ 537.8$ million and $\$ 369.4$ million, respectively. In addition, as of June 30, 2014 and 2013, the Bank had secured a discount window facility of $\$ 14.4$ million and $\$ 17.2$ million, respectively, at the Federal Reserve Bank of San Francisco, collateralized by investment securities with a fair market value of $\$ 15.2$ million and $\$ 18.1$ million, respectively.

The following table sets forth certain information regarding borrowings by the Bank at the dates and for the year indicated:
(Dollars In Thousands)
Balance outstanding at the end of period:
FHLB - San Francisco advances

Weighted average rate at the end of period:
FHLB - San Francisco advances

Maximum amount of borrowings outstanding at any month end:
FHLB - San Francisco advances

Average short-term borrowings during the period
with respect to ${ }^{(1)}$ :
FHLB - San Francisco advances
Weighted average short-term borrowing rate during the period with respect to ${ }^{(1)}$ :
FHLB - San Francisco advances
(1) Borrowings with a remaining term of 12 months or less.

As a member of the FHLB - San Francisco, the Bank is required to maintain a minimum investment in FHLB - San Francisco stock. The Bank held the required investment of $\$ 7.1$ million with no excess investment at June 30 , 2014, as compared to the required investment of $\$ 8.7$ million and an excess investment of $\$ 6.6$ million at June 30 , 2013. During fiscal 2014 and 2013, the Bank received a partial redemption of the excess FHLB - San Francisco stock of $\$ 8.2$ million and $\$ 7.0$ million, respectively. Also in fiscal 2014, 2013 and 2012, the Bank received cash dividends on the FHLB - San Francisco stock of $\$ 793,000, \$ 438,000$ and $\$ 99,000$, respectively.

## Subsidiary Activities

Federal savings institutions generally may invest up to $3 \%$ of their assets in service corporations, provided that at least one-half of any amount in excess of $1 \%$ is used primarily for community, inner-city and community development projects. The Bank's investment in its service corporations did not exceed these limits at June 30, 2014 and 2013.

The Bank has three wholly owned subsidiaries: Provident Financial Corp ("PFC"), Profed Mortgage, Inc., and First Service Corporation. PFC's current activities include: (i) acting as trustee for the Bank's real estate transactions and (ii) holding real estate for investment, if any. Profed Mortgage, Inc., which formerly conducted the Bank's mortgage banking activities, and First Service Corporation are currently inactive. At June 30, 2014 and 2013, the Bank's investment in its subsidiaries was $\$ 88,000$ and $\$ 98,000$, respectively.

## REGULATION

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The following is a brief description of certain laws and regulations which are applicable to the Corporation and the Bank. The description of these laws and regulations, as well as descriptions of laws and regulations contained elsewhere herein, does not purport to be complete and is qualified in its entirety by reference to the applicable laws and regulations.

Legislation is introduced from time to time in the United States Congress that may affect the Corporation's and the Bank's operations. In addition, the regulations governing the Corporation and the Bank may be amended from time to time by the OCC, FDIC, Federal Reserve Board, the Securities and Exchange Commission ("SEC") and the Consumer Financial Protection Bureau ("CFPB"), as appropriate. Any such legislation or regulatory changes could adversely affect the operations and financial condition of the Corporation and the Bank and no prediction can be made as to whether any such changes may occur.

The Dodd-Frank Act, which was enacted in July 2010, imposed new restrictions and an expanded framework of regulatory oversight for financial institutions, including depository institutions and their holding companies. Among other changes, the Dodd-Frank Act established the CFPB as an independent bureau of the Federal Reserve Board. The CFPB assumed responsibility for the implementation of the federal financial consumer protection and fair lending laws and regulations and has authority to impose new requirements. The Bank is subject to consumer protection regulations issued by the CFPB with respect to our compliance with consumer financial protection laws and CFPB regulations.

Many aspects of the Dodd-Frank Act are subject to rulemaking by the federal banking agencies, which has not been completed and will not take effect for some time, making it difficult to anticipate the overall financial impact of the Dodd-Frank Act on the Corporation, the Bank and the financial services industry more generally.

## General

The Bank, as a federally chartered savings institution, is subject to extensive regulation, examination and supervision by the OCC, as its primary federal regulator, and the FDIC, as its insurer of deposits. The Bank's relationship with its depositors and borrowers is regulated by federal consumer protection laws, and the CFPB issues regulations under those laws, which must be complied with by the Bank. The Bank is a member of the FHLB System and its deposits are insured up to applicable limits by the FDIC. The Bank must file reports with the OCC and the FDIC concerning its activities and financial condition in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other financial institutions. There are periodic examinations by the OCC to evaluate the Bank's safety and soundness and compliance with various regulatory requirements. Under certain circumstances, the FDIC may also examine the Bank. This regulatory structure establishes a comprehensive framework of activities in which the Bank may engage and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss allowances for regulatory purposes. Any change in such policies, whether by the OCC, the FDIC or Congress, could have a material adverse impact on the Corporation and the Bank and their operations. The Corporation, as a savings and loan holding company, is required to file certain reports with, is subject to examination by, and otherwise must comply with the rules and regulations of the Federal Reserve Board, its primary regulator. The Corporation is also subject to the rules and regulations of the SEC under the federal securities laws. For additional information, see "Savings and Loan Holding Company Regulations" below in this Form 10-K.

## Federal Regulation of Savings Institutions

Office of the Comptroller of the Currency. The OCC has extensive authority over the operations of federally chartered savings institutions. As part of this authority, the Bank is required to file periodic reports with the OCC and is subject to periodic examinations by the OCC and the FDIC. The OCC also has extensive enforcement authority over all federally chartered savings institutions, including the Bank. This enforcement authority includes, among other things, the ability to assess civil money penalties, issue cease-and-desist orders and initiate injunctive actions. In general, these enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound
practices. Other actions or inactions may provide the basis for enforcement action, including misleading or untimely reports filed with the OCC. Except under certain circumstances, public disclosure of final enforcement actions by the OCC is required by law.

If the OCC deems an institution to be in "troubled condition" (because it receives a composite CAMELS rating of 4 or 5 , is subject to a cease-and-desist order, a capital or prompt corrective action directive, or a formal written agreement, or because of other reasons), the institution will become subject to various restrictions, such as growth limits, requirement for prior application of any new director or senior executive officer, restrictions on dividends, compensation and golden parachute and indemnification payments, and restrictions on transactions with affiliates and third parties. Higher assessment and application fees will also apply.

The investment, lending and branching authority of the Bank is prescribed by federal laws and the Bank is prohibited from engaging in any activities not permitted by these laws. For example, no savings institution may invest in non-investment grade corporate debt securities. In addition, the permissible level of investment by federal institutions in loans secured by non-residential real

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estate property may not exceed $400 \%$ of total capital, except with the approval of the OCC. Federal savings institutions are also generally authorized to branch nationwide. The Bank is in compliance with the noted restrictions.

All savings institutions must pay assessments to the OCC, to fund the agency's operations. The general assessments, paid on a semi-annual basis, are determined based on the savings institution's total assets, including consolidated subsidiaries. The Bank's OCC annual assessment for the fiscal years ended June 30, 2014, 2013 and 2012 were $\$ 270,000, \$ 279,000$ and $\$ 283,000$ respectively.

Federal law provides that federally chartered savings institutions are generally subject to the national bank limit on loans to one borrower. A federally chartered savings institution may not make a loan or extend credit to a single or related group of borrowers in excess of $15 \%$ of its unimpaired capital and surplus. An additional amount may be lent, equal to $10 \%$ of unimpaired capital and surplus, if secured by specified readily marketable collateral. The Bank's limit on loans to one borrower or group of related borrowers was $\$ 22.3$ million and $\$ 26.1$ million, at June 30, 2014 and 2013, respectively. At June 30, 2014, the Bank's largest lending relationship to a single borrower or group of borrowers was a $\$ 6.0$ million commercial real estate loan, which was performing according to its original payment terms.

The OCC, as well as the other federal banking agencies, has adopted guidelines establishing safety and soundness standards on such matters as loan underwriting and documentation, asset quality, earnings, internal controls and audit systems, interest rate risk exposure and compensation and other employee benefits. Any institution that fails to comply with these standards must submit a compliance plan.

The OCC's oversight of the Bank includes reviewing its compliance with the customer privacy requirements imposed by the Gramm-Leach-Bliley Act of 1999 ("GLBA") and the anti-money laundering provisions of the USA Patriot Act of 2001. The GLBA privacy requirements place limitations on the sharing of consumer financial information with unaffiliated third parties. They also require each financial institution offering financial products or services to retail customers to provide such customers with its privacy policy and with the opportunity to "opt out" of the sharing of their personal information with unaffiliated third parties. The USA Patriot Act significantly expands the responsibilities of financial institutions in preventing the use of the United States financial system to fund terrorist activities. Its anti-money laundering provisions require financial institutions operating in the United States to develop anti-money laundering compliance programs and due diligence policies and controls to ensure the detection and reporting of money laundering. These compliance programs are intended to supplement existing compliance requirements under the Bank Secrecy Act and the Office of Foreign Assets Control Regulations.

Federal Home Loan Bank System. The Bank is a member of the FHLB - San Francisco, which is one of 12 regional FHLBs that administer the home financing credit function of member financial institutions. Each FHLB serves as a reserve or central bank for its members within its assigned region. It is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLB System. It makes loans or advances to members in accordance with policies and procedures, established by the Board of Directors of the FHLB, which are subject to the oversight of the Federal Housing Finance Agency. All advances from the FHLB are required to be fully secured by sufficient collateral as determined by the FHLB. In addition, all long-term advances are required to provide funds for residential home financing. At June 30, 2014 and 2013, the Bank had $\$ 41.4$ million and $\$ 106.5$ million of outstanding advances, respectively, from the FHLB - San Francisco under an available credit facility of $\$ 393.8$ million and $\$ 427.5$ million, respectively, based on $35 \%$ of total assets for both dates, which is limited to available collateral. For additional information, see "Business - Deposit Activities and Other Sources of Funds - Borrowings" above in this Form 10-K.

As a member of the FHLB - San Francisco, the Bank is required to purchase and maintain stock in the FHLB - San Francisco. At June 30, 2014 and 2013, the Bank held $\$ 7.1$ million and $\$ 8.7$ million, respectively, which was in compliance with the requirement. In fiscal 2014 and 2013, the FHLB - San Francisco redeemed $\$ 8.2$ million and $\$ 7.0$

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million of the Bank's excess capital stock, respectively. In fiscal 2014, 2013 and 2012, the FHLB - San Francisco distributed $\$ 793,000, \$ 438,000$ and $\$ 99,000$ of cash dividends, respectively, to the Bank. There is no guarantee that the FHLB - San Francisco will maintain its cash dividend and partial redemption of excess stock held by its members.

Under federal law, the FHLB is required to contribute to low and moderately priced housing programs through direct loans or interest subsidies on advances targeted for community investment and low and moderate income housing projects. These contributions have in the past adversely affected the level of FHLB dividends paid and could continue to do so in the future. These contributions also could have an adverse effect on the value of FHLB stock in the future. A reduction in value of the Bank's FHLB stock may result in a corresponding reduction in the Bank's capital.

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Insurance of Accounts and Regulation by the FDIC. The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC. Deposits are insured up to $\$ 250,000$ per account owner by the FDIC, backed by the full faith and credit of the United States Government. As insurer, the FDIC imposes deposit insurance premiums and is authorized to conduct examinations of and to require reporting by FDIC insured institutions. It also may prohibit any FDIC insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious risk to the insurance fund. The FDIC also has the authority to initiate enforcement actions against savings institutions, after giving the OCC an opportunity to take such action, and may terminate the deposit insurance if it determines that the institution has engaged in unsafe or unsound practices or is in an unsafe or unsound condition. Management of the Bank is not aware of any practice, condition or violation that might lead to termination of the Bank's deposit insurance. The OCC's oversight of the Bank includes reviewing its compliance with the customer privacy requirements imposed by the Gramm-Leach-Bliley Act of 1999 ("GLBA") and the anti-money laundering provisions of the USA Patriot Act of 2001. The GLBA privacy requirements place limitations on the sharing of consumer financial information with unaffiliated third parties. They also require each financial institution offering financial products or services to retail customers to provide such customers with its privacy policy and with the opportunity to "opt out" of the sharing of their personal information with unaffiliated third parties. The USA Patriot Act significantly expands the responsibilities of financial institutions in preventing the use of the United States financial system to fund terrorist activities. Its anti-money laundering provisions require financial institutions operating in the United States to develop anti-money laundering compliance programs and due diligence policies and controls to ensure the detection and reporting of money laundering. These compliance programs are intended to supplement existing compliance requirements under the Bank Secrecy Act and the Office of Foreign Assets Control Regulations.

The Dodd-Frank Act requires the FDIC's deposit insurance assessments to be based on assets instead of deposits. In 2011, the FDIC published a final rule under the Dodd-Frank Act, which specifies that the assessment base for a bank is equal to its total average consolidated assets less average tangible capital. The FDIC assessment rates range from approximately 2.5 basis points to 45 basis points, depending on applicable adjustments for unsecured debt issued by an institution and brokered deposits (and to further adjustment for institutions that hold unsecured debt of other FDIC-insured institutions), until such time as the FDIC's reserve ratio equals $1.15 \%$. Once the FDIC's reserve ratio reaches $1.15 \%$ and the reserve ratio for the immediately prior assessment period is less than $2.0 \%$, the applicable assessment rates may range from 1.5 basis points to 40 basis points (subject to adjustments as described above). If the reserve ratio for the prior assessment period is equal to, or greater than $2.0 \%$ and less than $2.5 \%$, the assessment rates may range from one basis point to 38 basis points and if the prior assessment period is greater than $2.5 \%$, the assessment rates may range from a half basis point to 35 basis points (in each case subject to adjustments as described above. No institution may pay a dividend if it is in default on its federal deposit insurance assessment.

As insurer, the FDIC is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. It also may prohibit any FDIC-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious threat to the DIF. The FDIC also has the authority to take enforcement actions against banks and savings associations. The FDIC may terminate the deposit insurance of any insured depository institution if it determines after a hearing that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, order or any condition imposed by an agreement with the FDIC. It also may suspend deposit insurance temporarily during the hearing process for the permanent termination of insurance if the institution has no tangible capital. If insurance of accounts is terminated, the accounts at the institution at the time of the termination, less subsequent withdrawals, shall continue to be insured for a period of six months to two years, as determined by the FDIC. Management is not aware of any existing circumstances which would result in termination of the deposit insurance of the Bank.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. These assessments, which may be revised based upon the level of DIF deposits, will continue until the bonds mature in the years 2017

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through 2019. This payment is established quarterly and during the year ending March 31, 2014 averaged 6.69 basis points (annualized) of assessable assets. The Financing Corporation was chartered in 1987 solely for the purpose of functioning as a vehicle for the recapitalization of the deposit insurance system.

As insurer, the FDIC is authorized to conduct examinations of and to require reporting by FDIC-insured institutions. It also may prohibit any FDIC-insured institution from engaging in any activity the FDIC determines by regulation or order to pose a serious threat to the DIF. The FDIC also has the authority to take enforcement actions against banks and savings associations.

A significant increase in insurance premiums would likely have an adverse effect on the operating expenses and results of operations of the Bank. There can be no prediction as to what changes in insurance assessment rates may be made in the future.

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Qualified Thrift Lender Test. All savings institutions, including the Bank, are required to meet a qualified thrift lender ("QTL") test to avoid certain restrictions on their operations. This test requires a savings institution to have at least 65\% of its total assets as defined by regulation, in qualified thrift investments on a monthly average for nine out of every 12 months on a rolling basis. As an alternative, the savings institution may maintain $60 \%$ of its assets in those assets specified in Section 7701(a)(19) of the Internal Revenue Code ("Code"). Under either test, such assets primarily consist of residential housing related loans and investments.

A savings institution that fails to meet the QTL is subject to certain operating restrictions and may be required to convert to a national bank charter. As of June 30, 2014 and 2013, the Bank maintained $96.05 \%$ and $102.21 \%$, respectively, of its portfolio assets in qualified thrift investments and, therefore, met the qualified thrift lender test.

Current Capital Requirements. Federally insured savings institutions, such as the Bank, are required by the OCC to maintain minimum levels of regulatory capital. These minimum capital standards include: a $1.5 \%$ tangible capital to total assets ratio, a $4 \%$ leverage ratio ( $3 \%$ for institutions receiving the highest rating on the CAMELS examination rating system) and an $8 \%$ risk-based capital ratio. In addition, the prompt corrective action standards also establish, in effect, a minimum $2 \%$ tangible capital standard, a $4 \%$ leverage ratio ( $3 \%$ for institutions receiving the highest rating on the CAMELS system) and, together with the risk-based capital standard itself, a $4 \%$ tier 1 risk-based capital standard. The OCC regulations also require that, in meeting the tangible, leverage and risk-based capital standards, institutions must generally deduct investments in and loans to subsidiaries engaged in activities as principal that are not permissible for a national bank. At June 30, 2014, the Bank met each of these capital requirements and had a leverage ratio of $12.5 \%$, a Tier 1 capital ratio of $18.7 \%$ and a total capital ratio of $20.0 \%$, all of which exceeded mandated levels and qualified the Bank as well-capitalized under the prompt corrective action standards. For additional information regarding the capital levels of the Bank, see Note 10 of the Notes to Consolidated Financial Statements included in Item 8 of this Form 10-K.

The risk-based capital standard requires federal savings institutions to maintain tier 1 (core) and total capital (which is defined as core capital and supplementary capital) to risk-weighted assets of at least $4 \%$ and $8 \%$, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, recourse obligations, residual interests and direct credit substitutes, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$, assigned by the OCC capital regulation based on the risks believed inherent in the type of asset. Tier 1 (core) capital is defined as common stockholders' equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries, less intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital currently include cumulative preferred stock, long-term perpetual preferred stock, mandatory convertible securities, subordinated debt and intermediate preferred stock, the allowance for loan and lease losses limited to a maximum of $1.25 \%$ of risk-weighted assets and up to $45 \%$ of unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed $100 \%$ of core capital.

Institutions that are not well-capitalized are subject to certain restrictions on brokered deposits and interest rates on deposits. The OCC is authorized and, under certain circumstances, required to take certain actions against institutions that fail to meet the minimum ratios for an adequately capitalized institution. Any such institution must submit a capital restoration plan and, until such plan is approved by the OCC, may not increase its assets, acquire another depository institution, establish a branch or engage in any new activities, or make capital distributions. The OCC is authorized to impose the additional restrictions on institutions that are less than adequately capitalized.
New Capital Rules. On July 9, 2013, the OCC and the other federal bank regulatory agencies issued a final rule that will revise their risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. The final rule applies to all depository institutions, top-tier bank holding companies with total

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consolidated assets of $\$ 500$ million or more and top-tier savings and loan holding companies.
Effective in 2015 (with some changes generally transitioned into full effectiveness over two to four years), the Bank will be subject to new capital requirements adopted by the OCC. These new requirements create a new required ratio for common equity Tier 1 ("CET1") capital, increases the leverage and Tier 1 capital ratios, changes the risk-weights of certain assets for purposes of the risk-based capital ratios, creates an additional capital conservation buffer over the required capital ratios and changes what qualifies as capital for purposes of meeting these various capital requirements. Beginning in 2016, failure to maintain the required capital conservation buffer will limit the ability of the Bank to pay dividends, repurchase shares or pay discretionary bonuses.
When these new requirements become effective in 2015, the Bank's leverage ratio of $4 \%$ of adjusted total assets and total capital ratio of $8 \%$ of risk-weighted assets will remain the same; however, the Tier 1 capital ratio requirement will increase from $4.0 \%$ to

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6.5\% of risk-weighted assets. In addition, the Bank will have to meet the new CET1 capital ratio of $4.5 \%$ of risk-weighted assets, with CET1 consisting of qualifying Tier 1 capital less all capital components that are not considered common equity.
For all of these capital requirements, there are a number of changes in what constitutes regulatory capital, some of which are subject to a two-year transition period. These changes include the phasing-out of certain instruments as qualifying capital. The Bank does not have any of these instruments. Under the new requirements for total capital, Tier 2 capital is no longer limited to the amount of Tier 1 capital included in total capital.
Mortgage servicing rights, certain deferred tax assets and investments in unconsolidated subsidiaries over designated percentages of common stock will be deducted from capital, subject to a two-year transition period. In addition, Tier 1 capital will include accumulated other comprehensive income, which includes all unrealized gains and losses on available for sale debt and equity securities, subject to a two-year transition period. Because of its asset size, the Bank has the one-time option of deciding in the first quarter of 2015 whether to permanently opt-out of the inclusion of accumulated other comprehensive income in its capital calculations. The Bank is considering whether to take advantage of this opt-out to reduce the impact of market volatility on its regulatory capital levels.
The new requirements also include changes in the risk-weights of assets to better reflect credit risk and other risk exposures. These include a $150 \%$ risk weight (up from $100 \%$ ) for certain high volatility commercial real estate acquisition, development and construction loans and for non-residential mortgage loans that are 90 days past due or otherwise in nonaccrual status; a $20 \%$ (up from $0 \%$ ) credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at $0 \%$ ); a $250 \%$ risk weight (up from $100 \%$ ) for mortgage servicing and deferred tax assets that are not deducted from capital; and increased risk-weights ( $0 \%$ to $600 \%$ ) for equity exposures.
In addition to the minimum CET1, Tier 1 and total capital ratios, the Bank will have to maintain a capital conservation buffer consisting of additional CET1 capital equal to $2.5 \%$ of risk-weighted assets above the required minimum levels in order to avoid limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses based on percentages of eligible retained income that could be utilized for such actions. This new capital conservation buffer requirement is be phased in beginning in January 2016 at $0.625 \%$ of risk-weighted assets and increasing each year until fully implemented at $2.5 \%$ in January 2019.
The OCC's prompt corrective action standards will change when these new capital ratios become effective. Under the new standards, in order to be considered well-capitalized, the Bank would have to have a CET1 ratio of $6.5 \%$ (new), a Tier 1 ratio of $8 \%$ (increased from 6\%), a total capital ratio of $10 \%$ (unchanged) and a leverage ratio of 5\% (unchanged).
The Bank has conducted a pro forma analysis of the application of these new capital requirements as of June 30, 2014. We believe that the Bank meets all of these new requirements, including the fully implemented $2.5 \%$ capital conservation buffer, and would remain well-capitalized, if these new requirements had been effect on that date. Limitations on Capital Distributions. OCC regulations impose various restrictions on savings institutions on their ability to make distributions of capital, which include dividends, stock redemptions or repurchases, cash-out mergers and other transactions charged to the capital account. Generally, savings institutions, such as the Bank, that before and after the proposed distribution are well-capitalized, may make capital distributions during any calendar year up to $100 \%$ of net income for the year-to-date plus retained net income for the two preceding years. However, an institution deemed to be in need of more than normal supervision or in troubled condition by the OCC may have its dividend authority restricted by the OCC. If the Bank, however, proposes to make a capital distribution when it does not meet its capital requirements (or will not following the proposed capital distribution) or that will exceed these net income-based limitations, it must obtain the OCC's approval prior to making such distribution. In addition, the Bank must file a prior written notice of a dividend with the Federal Reserve Board. The Federal Reserve Board or the OCC may object to a capital distribution based on safety and soundness concerns. Additional restrictions on Bank dividends may apply if the Bank fails the QTL test. In addition, as noted above, beginning in 2016, if the Bank does not have the required capital conservation buffer, its ability to pay dividends to the Corporation would be limited, which may limit the ability of the Corporation to pay dividends to its stockholders.

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Activities of Savings Associations and Their Subsidiaries. When a savings institution establishes or acquires a subsidiary or elects to conduct any new activity through a subsidiary that the association controls, the savings institution must notify the FDIC and the OCC 30 days in advance and provide the required information in connection with such notification. Savings institutions also must conduct the activities of subsidiaries in accordance with existing regulations and orders.

The OCC may determine that the continuation by a savings institution of its ownership, control of, or its relationship to, the subsidiary constitutes a serious risk to the safety, soundness or stability of the savings institution or is inconsistent with sound

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banking practices or with the purposes of the Federal Deposit Insurance Act. Based upon that determination, the FDIC or the OCC has the authority to order the savings institution to divest itself of control of the subsidiary. The FDIC also may determine by regulation or order that any specific activity poses a serious threat to the DIF. If so, it may require that no DIF member engage in that activity directly.

Transactions with Affiliates and Insiders. The Bank's authority to engage in transactions with "affiliates" is limited by Sections 23A and 23B of the Federal Reserve Act as implemented by the Federal Reserve Board's Regulation W. The term "affiliates" for these purposes generally means any company that controls or is under common control with an institution. The Corporation and its non-savings institution subsidiaries are affiliates of the Bank. In general, transactions with affiliates must be on terms that are as favorable to the institution as comparable transactions with non-affiliates. In addition, certain types of transactions are restricted to an aggregate percentage of the institution's capital. Collateral in specified amounts must be provided by affiliates in order to receive loans from an institution. In addition, savings institutions are prohibited from lending to any affiliate that is engaged in activities that are not permissible for bank holding companies and no savings institution may purchase the securities of any affiliate other than a subsidiary. Federally insured savings institutions are subject, with certain exceptions, to certain restrictions on extensions of credit to their parent holding companies or other affiliates, on investments in the stock or other securities of affiliates and on the taking of such stock or securities as collateral from any borrower. In addition, these institutions are prohibited from engaging in certain tying arrangements in connection with any extension of credit or the providing of any property or service.

The Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley Act") generally prohibits a company that makes filings with the SEC from making loans to its executive officers and directors. However, that act contains a specific exception for loans by a depository institution to its executive officers and directors, if the lending is in compliance with federal banking laws. Under such laws, the Bank's authority to extend credit to executive officers, directors and $10 \%$ stockholders ("insiders"), as well as entities which such persons control, is limited. The law restricts both the individual and aggregate amount of loans the Bank may make to insiders based, in part, on the Bank's capital position and requires certain Board approval procedures to be followed. Such loans must be made on terms substantially the same as those offered to unaffiliated individuals and not involve more than the normal risk of repayment. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to insiders over other employees. There are additional restrictions applicable to loans to executive officers.

Community Reinvestment Act and Consumer Protection Laws. Under the Community Reinvestment Act, every FDIC-insured institution has a continuing and affirmative obligation consistent with safe and sound banking practices to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The Community Reinvestment Act does not establish specific lending requirements or programs for financial institutions nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the Community Reinvestment Act. The Community Reinvestment Act requires the OCC, in connection with the examination of the Bank, to assess the institution's record of meeting the credit needs of its community and to take such record into account in its evaluation of certain applications, such as a merger or the establishment of a branch, by the Bank. The OCC may use an unsatisfactory rating as the basis for the denial of an application. Due to the heightened attention being given to the Community Reinvestment Act in the past few years, the Bank may be required to devote additional funds for investment and lending in its local community. The Bank received a rating of satisfactory when it was last examined for Community Reinvestment Act compliance.

In connection with its deposit-taking, lending and other activities, the Bank is subject to a number of federal laws designed to protect consumers and promote lending to various sectors of the economy and population. The CFPB issues regulations and standards under these federal consumer protection laws, which include the Equal Credit

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Opportunity Act, the Truth-in-Lending Act, the Home Mortgage Disclosure Act and the Real Estate Settlement Procedures Act. Through its rulemaking authority, the CFPB has promulgated several proposed and final regulations under these laws that will affect our consumer businesses. Among these regulatory initiatives, are final regulations setting "ability to repay" and "qualified mortgage" standards for residential mortgage loans and establishing new mortgage loan servicing and loan originator compensation standards. The Bank is evaluating these recent CFPB regulations and proposals and devotes substantial compliance, legal and operational business resources to ensure compliance with these consumer protection standards. In addition, the OCC has enacted customer privacy regulations that limit the ability of the Bank to disclose nonpublic consumer information to non-affiliated third parties. The regulations require disclosure of privacy policies and allow consumers to prevent certain personal information from being shared with non-affiliated parties.

Bank Secrecy Act/Anti-Money Laundering Laws. The Bank is subject to the Bank Secrecy Act and other anti-money laundering laws and regulations, including the USA Patriot Act of 2001. These laws and regulations require the Bank to implement policies, procedures, and controls to detect, prevent, and report money laundering and terrorist financing and to verify the identity of their customers. Violations of these requirements can result in substantial civil and criminal sanctions. In addition, provisions of the

USA Patriot Act require the federal financial institution regulatory agencies to consider the effectiveness of a financial institution's anti-money laundering activities when reviewing mergers and acquisitions.

Regulatory and Criminal Enforcement Provisions. The OCC has primary enforcement responsibility over federally chartered savings institutions and has the authority to bring action against all "institution-affiliated parties," including stockholders, attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease-and-desist order to removal of officers or directors, receivership, conservatorship or termination of deposit insurance. Civil penalties cover a wide range of violations and can amount to $\$ 25,000$ per day, or $\$ 1.1$ million per day in especially egregious cases. The FDIC has the authority to recommend to the OCC that an enforcement action be taken with respect to a particular savings institution. If the OCC does not take action, the FDIC has authority to take such action under certain circumstances. Federal law also establishes criminal penalties for certain violations.

Environmental Issues Associated with Real Estate Lending. The Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), a federal statute, generally imposes strict liability on all prior and present "owners and operators" of sites containing hazardous waste. However, Congress acted to protect secured creditors by providing that the term "owner and operator" excludes a person whose ownership is limited to protecting its security interest in the site. Since the enactment of the CERCLA, this "secured creditor exemption" has been the subject of judicial interpretations which have left open the possibility that lenders could be liable for cleanup costs on contaminated property that they hold as collateral for a loan.

To the extent that legal uncertainty exists in this area, all creditors, including the Bank, that have made loans secured by properties with potential hazardous waste contamination (such as petroleum contamination) could be subject to liability for cleanup costs, which costs often substantially exceed the value of the collateral property.

Other Consumer Protection Laws and Regulations. The Bank is subject to a broad array of federal and state consumer protection laws and regulations that govern almost every aspect of its business relationships with consumers. While the list set forth below is not exhaustive, these include the GLBA, the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (more commonly known as the USA Patriot Act), the Truth-in-Lending Act, the Truth in Savings Act, the Electronic Fund Transfers Act, the Expedited Funds Availability Act, the Equal Credit Opportunity Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Home Mortgage Disclosure Act, the Fair Credit Reporting Act, the Right to Financial Privacy Act, the Home Ownership and Equity Protection Act, the Fair Credit Billing Act, the Homeowners Protection Act, the Check Clearing for the 21 st Century Act, laws governing flood insurance, laws governing consumer protections in connection with the sale of insurance, federal and state laws prohibiting unfair and deceptive business practices, and various regulations that implement some or all of the foregoing. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits, making loans, collecting loans, and providing other services. Failure to comply with these laws and regulations can subject the Bank to various penalties, including but not limited to, enforcement actions, injunctions, fines, civil liability, criminal penalties, punitive damages, and the loss of certain contractual rights.

## Savings and Loan Holding Company Regulations

General. The Corporation is a unitary savings and loan holding company subject to the regulatory oversight of the Federal Reserve Board. Accordingly, the Corporation is required to register and file reports with the Federal Reserve Board and is subject to regulation and examination by the Federal Reserve Board. In addition, the Federal Reserve Board has enforcement authority over the Corporation and its non-savings institution subsidiaries, which also permits

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the Federal Reserve Board to restrict or prohibit activities that are determined to present a serious risk to the subsidiary savings institution. In accordance with the Dodd-Frank Act, the federal banking regulators must require any company that controls an FDIC-insured depository institution to serve as a source of strength for the institution, with the ability to provide financial assistance if the institution suffers financial distress. These and other Federal Reserve Board policies may restrict the Corporation's ability to pay dividends.

The Corporation currently is not subject to any minimum regulatory capital requirements. However, beginning in 2015, it will be subject to regulatory capital requirements adopted by the Federal Reserve Board, which generally are the same as the new capital requirements for the Bank. These new capital requirements include provisions that might limit the ability of the Corporation to pay dividends to its stockholders or repurchase its shares. For a description of these new capital regulations, see "Federal Regulation of Savings Institutions - New Proposed Capital Rules" above in this Form 10-K.

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Activities Restrictions. The GLBA provides that no company may acquire control of a savings association after May 4, 1999 unless it engages only in the financial activities permitted for financial holding companies under the law or for multiple savings and loan holding companies as described below. The GLBA also specifies, subject to a grandfather provision, that existing savings and loan holding companies may only engage in such activities. The Corporation qualifies for the grandfathering and is therefore not restricted in terms of its activities. Upon any non-supervisory acquisition of another savings association as a separate subsidiary, the Corporation would become a multiple savings and loan holding company and would be limited to those activities permitted multiple savings and loan holding companies by Federal Reserve Board regulation. Multiple savings and loan holding companies may engage in activities permitted for financial holding companies, and certain other activities including acting as a trustee under a deed of trust and real estate investments.

If the Bank fails the QTL test, the Corporation must, within one year of that failure, register as, and will become subject to the restrictions applicable to bank holding companies. For additional information, see "Federal Regulation of Savings Institutions - Qualified Thrift Lender Test" in this Form 10-K.

Mergers and Acquisitions. The Corporation must obtain approval from the Federal Reserve Board before acquiring more than $5 \%$ of the voting stock of another savings institution or savings and loan holding company or acquiring such an institution or holding company by merger, consolidation or purchase of its assets. In evaluating an application for the Corporation to acquire control of a savings institution, the Federal Reserve Board would consider the financial and managerial resources and future prospects of the Corporation and the target institution, the effect of the acquisition on the risk to the DIF, the convenience and the needs of the community and competitive factors.

The Federal Reserve Board may not approve any acquisition that would result in a multiple savings and loan holding company controlling savings institutions in more than one state, subject to two exceptions; (i) the approval of interstate supervisory acquisitions by savings and loan holding companies and (ii) the acquisition of a savings institution in another state if the laws of the states of the target savings institution specifically permit such acquisitions. The states vary in the extent to which they permit interstate savings and loan holding company acquisitions.

Acquisition of the Company. Any company, except a bank holding company, that acquires control of a savings association or savings and loan holding company becomes a "savings and loan holding company" subject to registration, examination and regulation by the Federal Reserve and must obtain the prior approval of the Federal Reserve under the Savings and Loan Holding Company Act before obtaining control of a savings association or savings and loan holding company. A bank holding company must obtain the prior approval of the Federal Reserve under the Bank Holding Company Act before obtaining control of a savings association or savings and loan holding company and remains subject to regulation under the Bank Holding Company Act. The term "company" includes corporations, partnerships, associations, and certain trusts and other entities. "Control" of a savings association or savings and loan holding company is deemed to exist if a company has voting control, directly or indirectly of more than $25 \%$ of any class of the savings association's voting stock or controls in any manner the election of a majority of the directors of the savings association or savings and loan holding company, and may be presumed under other circumstances, including, but not limited to, holding $10 \%$ or more of a class of voting securities if the institution has a class of registered securities, as the Corporation has. Control may be direct or indirect and may occur through acting in concert with one or more other persons. In addition, a savings and loan holding company must obtain Federal Reserve approval prior to acquiring voting control of more than $5 \%$ of any class of voting stock of another savings association or another savings association holding company. A similar provision limiting the acquisition by a bank holding company of $5 \%$ or more of a class of voting stock of any company is included in the Bank Holding Company Act. Accordingly, the prior approval of the Federal Reserve Board would be required:
before any savings and loan holding company or bank holding company could acquire $5 \%$ or more of the common stock of the Corporation; and

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- before any other company could acquire $25 \%$ or more of the common stock of the Corporation, and may be required for an acquisition of as little as $10 \%$ of such stock.

In addition, persons that are not companies are subject to the same or similar definitions of control with respect to savings and loan holding companies and savings associations and requirements for prior regulatory approval by the Federal Reserve in the case of control of a savings and loan holding company or by the OCC in the case of control of a savings association not obtained through control of a holding company of such savings association.

Sarbanes-Oxley Act. The Sarbanes-Oxley Act was enacted in 2002 in response to public concerns regarding corporate accountability in connection with certain accounting scandals. The stated goals of the Sarbanes-Oxley Act were to increase
corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. The Sarbanes-Oxley Act generally applies to all companies that file or are required to file periodic reports with the SEC, under the Securities Exchange Act of 1934, including the Corporation.

The Sarbanes-Oxley Act includes very specific additional disclosure requirements and corporate governance rules, requires the SEC and securities exchanges to adopt extensive additional disclosures, corporate governance and related rules and mandates. The Sarbanes-Oxley Act represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees. As noted above, the Dodd-Frank Act imposes additional disclosure and corporate government requirements and represents further federal involvement in matters historically addressed by state corporate law.

Dividends and Stock Repurchases. The Federal Reserve policy statement on the payment of cash dividends applicable to savings and loan holding companies provides that although there are no specific regulations restricting dividend payments other than state corporate laws, a savings and loan holding company must maintain an adequate capital position and generally should not pay cash dividends unless the company's net income for the past year is sufficient to fully fund the cash dividends and that the prospective rate of earnings appears consistent with the company's capital needs, asset quality, and overall financial condition. The Federal Reserve policy statement also indicates that it would be inappropriate for a company experiencing serious financial problems to borrow funds to pay dividends. In addition, a savings and loan holding company is required to give the Federal Reserve prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding twelve months, is equal to $10 \%$ or more of its consolidated net worth. The Federal Reserve may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe or unsound practice or would violate any law, regulation, Federal Reserve order or any condition imposed by, or written agreement with, the Federal Reserve.

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010: On July 21, 2010, the Dodd-Frank Act was signed into law. The Dodd-Frank-Act imposes new restrictions and an expanded framework of regulatory oversight for financial institutions, including depository institutions and implements new capital regulations that the Company will become subject to and that are discussed above under "- Regulation and Supervision of the Bank - New Capital Rules." In addition, among other changes, the Dodd-Frank Act requires public companies, such as the Company, to (i) provide their shareholders with a non-binding vote (a) at least once every three years on the compensation paid to executive officers and (b) at least once every six years on whether they should have a "say on pay" vote every one, two or three years; (ii) have a separate, non-binding shareholder vote regarding golden parachutes for named executive officers when a shareholder vote takes place on mergers, acquisitions, dispositions or other transactions that would trigger the parachute payments; (iii) provide disclosure in annual proxy materials concerning the relationship between the executive compensation paid and the financial performance of the issuer; and (iv) amend Item 402 of Regulation S-K to require companies to disclose the ratio of the Chief Executive Officer's annual total compensation to the median annual total compensation of all other employees. For certain of these changes, the implementing regulations have not been promulgated, so the full impact of the Dodd-Frank Act on public companies cannot be determined at this time.

## TAXATION

## Federal Taxation

General. The Corporation and the Bank report their income on a fiscal year basis using the accrual method of accounting and are subject to federal income taxation in the same manner as other corporations with some exceptions, including particularly the Bank's reserve for bad debts discussed below. The following discussion of tax matters is intended only as a summary and does not purport to be a comprehensive description of the tax rules applicable to the Bank or the Corporation.

Tax Bad Debt Reserves. As a result of legislation enacted in 1996, the reserve method of accounting for bad debt reserves was repealed for tax years beginning after December 31, 1995. Due to such repeal, the Bank is no longer able to calculate its deduction for bad debts using the percentage-of-taxable-income or the experience method. Instead, the Bank is permitted to deduct as bad debt expense its specific charge-offs during the taxable year. In addition, the legislation required savings institutions to recapture into taxable income, over a six-year period, their post 1987 additions to their bad debt tax reserves. As of the effective date of the legislation, the Bank had no post 1987 additions to its bad debt tax reserves. As of June 30, 2014, the Bank's total pre-1988 bad debt reserve for tax purposes was approximately $\$ 9.0$ million. Under current law, a savings institution will not be required to
recapture its pre-1988 bad debt reserve unless the Bank makes a "non-dividend distribution" as defined below. Currently, the Corporation uses the specific charge-off method to account for bad debt deductions for income tax purposes.

Distributions. In the event that the Bank makes "non-dividend distributions" to the Corporation that are considered as made from the reserve for losses on qualifying real property loans, to the extent the reserve for such losses exceeds the amount that would have been allowed under the experience method or from the supplemental reserve for losses on loans ("Excess Distributions"), then an amount based on the amount distributed will be included in the Bank's taxable income. Non-dividend distributions include distributions in excess of the Bank's current and accumulated earnings and profits, distributions in redemption of stock, and distributions in partial or complete liquidation. However, dividends paid out of the Bank's current or accumulated earnings and profits, as calculated for federal income tax purposes, will not be considered to result in a distribution from the Bank's bad debt reserve. Thus, any dividends to the Corporation that would reduce amounts appropriated to the Bank's bad debt reserve and deducted for federal income tax purposes would create a tax liability for the Bank. The amount of additional taxable income attributable to an Excess Distribution is an amount that, when reduced by the tax attributable to the income, is equal to the amount of the distribution. Thus, if the Bank makes a "non-dividend distribution," then approximately one and one-half times the amount distributed will be included in taxable income for federal income tax purposes, assuming a $35 \%$ corporate income tax rate (exclusive of state and local taxes). For additional information, see "Regulation - Federal Regulation of Savings Institutions - Limitations on Capital Distributions" in this Form 10-K for limits on the payment of dividends by the Bank. The Bank does not intend to pay dividends that would result in a recapture of any portion of its tax bad debt reserve. During fiscal 2014, the Bank declared and paid $\$ 27.5$ million of cash dividends to the Corporation while the Corporation declared and paid $\$ 4.0$ million of cash dividends to shareholders.

Corporate Alternative Minimum Tax. The Code imposes a tax on alternative minimum taxable income ("AMTI") at a rate of $20 \%$. In addition, only $90 \%$ of AMTI can be offset by net operating loss carryovers. AMTI is increased by an amount equal to $75 \%$ of the amount by which the Corporation's adjusted current earnings exceeds its AMTI (determined without regard to this preference and prior to reduction for net operating losses).

Tax Effect from Stock-Based Compensation. During fiscal 2014, there were no shares of restricted common stock distributed to non-employee members of the Corporation's Board of Directors, while 49,500 options to purchase shares of the Corporation's common stock were exercised as non-qualified stock options during fiscal 2014. As a result, there was a $\$ 78,000$ federal tax benefit effect from stock-based compensation in fiscal 2014.

Other Matters. The Internal Revenue Service has audited the Bank's income tax returns through 1996 and the California Franchise Tax Board has audited the Bank through 1990. Also, the Internal Revenue Service completed a review of the Corporation's income tax returns for fiscal 2006 and 2007; and the California Franchise Tax Board completed a review of the Corporation's income tax returns for fiscal 2009 and 2010. Tax years subsequent to 2011 remain subject to federal examination, while the California state tax returns for years subsequent to 2010 are subject to examination by state taxing authorities.

In the quarter ended June 30, 2012, the Corporation recorded an $\$ 825,000$ tax liability as a result of a prior period adjustment for fiscal 2009 and an $\$ 825,000$ charge against retained earnings in stockholders' equity, pursuant to ASC 740-10: "Income Taxes." The liability was established as a result of certain income items for tax reporting purposes from 2006 through 2007 resulting in an overpayment of taxes and an understatement of the deferred tax liability. The understatement was the result of the early recognition of taxable income in closed tax years that should have been recognized in open tax years. The liability was established against the deferred tax asset created (or understated deferred tax liability) by the early recognition of taxable income, since the early recognition could be argued by the Internal Revenue Service to not relieve the Corporation of once again recognizing that same taxable income in the appropriate subsequent open tax years. The prior period adjustment was presented as a reduction in other assets and

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retained earnings. The Corporation filed a request for accounting method change with federal tax authorities to effectively recover the overpayment of taxes or eliminate any potential duplicate recognition. In August 2012, the Corporation received a notification from the tax authorities indicating the acceptance of the accounting method change. As a result, the Corporation reversed the $\$ 825,000$ tax liability in the quarter ending September 30, 2012, the same quarter in which the tax authorities granted the Corporation's request.

## State Taxation

California. The California franchise tax rate applicable to the Bank, equals the franchise tax rate applicable to corporations generally, plus an "in lieu" rate of $2 \%$, which is approximately equal to personal property taxes and business license taxes paid by such corporations (but not generally paid by banks or financial corporations such as the Bank). At June 30, 2014 and 2013, the Corporation's net state tax rate was $7.0 \%$ and $7.0 \%$, respectively. Bad debt deductions are available in computing California
franchise taxes using the specific charge-off method. The Bank and its California subsidiaries file California franchise tax returns on a combined basis. The Corporation will be treated as a general corporation subject to the general corporate tax rate. During fiscal 2014, the California Franchise Tax Board has completed their review of fiscal years 2010 and 2009; and the Corporation paid an additional $\$ 36,000$ for fiscal 2010 income taxes. There was a $\$ 25,000$ state tax benefit effect from stock-based compensation in fiscal 2014, as described above in the section entitled "Federal Taxation ."

Delaware. As a Delaware holding company not earning income in Delaware, the Corporation is exempted from Delaware corporate income tax, but is required to file an annual report with and pay an annual franchise tax to the State of Delaware. In fiscal 2014, 2013 and 2012, the Corporation paid annual franchise taxes of $\$ 180,000$ for each year.

## EXECUTIVE OFFICERS

The following table sets forth information with respect to the executive officers of the Corporation and the Bank:

| Name | Age ${ }^{(1)}$ | Position <br> Corporation | Bank |
| :--- | :--- | :--- | :--- |
| Craig G. Blunden | 66 | Chairman and <br> Chief Executive Officer | Chairman and <br> Chief Executive Officer |
| Richard L. Gale | 63 | - | Senior Vice President <br> Provident Bank Mortgage |
| Donavon P. Ternes | 54 | President <br> Chief Operating Officer <br> Chief Financial Officer <br> Corporate Secretary | President <br> Chief Operating Officer <br> Chief Financial Officer <br> Corporate Secretary |
| David S. Weiant | 55 | - | Senior Vice President <br> Chief Lending Officer |
| Gwendolyn L. Wertz | 48 | - | Senior Vice President <br> Retail Banking |

(1) As of June 30, 2014.

## Biographical Information

Set forth below is certain information regarding the executive officers of the Corporation and the Bank. There are no family relationships among or between the executive officers.

Craig G. Blunden has been associated with the Bank since 1974, has held his positions at the Bank since 1991 and Chairman and Chief Executive Officer of the Corporation since its formation in 1996. Mr. Blunden also serves on the Board of Directors of the FHLB - San Francisco, the California Bankers Association, the Monday Morning Group, and is past Chairman of the Board of the Greater Riverside Chamber of Commerce.

Richard L. Gale, who joined the Bank in 1988, has served as President of the Provident Bank Mortgage division since 1989. Mr. Gale has held his current position with the Bank since 1993.

Donavon P. Ternes joined the Bank and the Corporation as Senior Vice President and Chief Financial Officer on November 1, 2000 and was appointed Secretary of the Corporation and the Bank in April 2003. Effective January 1, 2008, Mr. Ternes was appointed Executive Vice President and Chief Operating Officer, while continuing to serve as the Chief Financial Officer and Corporate Secretary of the Bank and the Corporation. Effective June 27, 2011, the Board of Directors of the Bank and the Corporation promoted Mr. Ternes to serve as President of the Bank and the Corporation, while continuing to serve as Chief Operating Officer, Chief Financial Officer and Corporate Secretary. Prior to joining the Bank, Mr. Ternes was the President, Chief

Executive Officer, Chief Financial Officer and Director of Mission Savings and Loan Association, located in Riverside, California, holding those positions for over 11 years.

David S. Weiant joined the Bank as Senior Vice President and Chief Lending Officer on June 29, 2007. Prior to joining the Bank, Mr. Weiant was a Senior Vice President of Professional Business Bank (June 2006 to June 2007) where he was responsible for commercial lending in the Los Angeles and Inland Empire regions of Southern California.

Gwendolyn L. Wertz joined the Bank as Senior Vice President of Retail Banking on February 3, 2014. Prior to joining the Bank, Ms. Wertz was with CommerceWest Bank where she was responsible for the management of commercial banking activities, treasury management and specialty banking. Prior to that she was with Opportunity Bank, N.A. where she was responsible for the commercial treasury sales and service team. Ms. Wertz has more than 25 years of experience with financial institutions including the last 10 years in senior management roles. Her experience includes depository growth initiatives, operations, compliance, and deposit acquisition management.

## Item 1A. Risk Factors

We assume and manage a certain degree of risk in order to conduct our business. In addition to the risk factors described below, other risks and uncertainties not specifically mentioned, or that are currently known to, or deemed by, management to be immaterial also may materially and adversely affect our financial position, results of operation and/or cash flows. Before making an investment decision, you should carefully consider the risks described below together with all of the other information included in this Form 10-K. If any of the circumstances described in the following risk factors actually occur to a significant degree, the value of our common stock could decline, and you could lose all or part of your investment.

Our business may be adversely affected by downturns in the national economy and the regional economies on which we depend.

As of June 30, 2014, approximately $80 \%$ of our real estate loans were secured by collateral and made to borrowers located in Southern California. Adverse economic conditions in Southern California may reduce our rate of growth, affect our customers' ability to repay loans and adversely impact our financial condition and earnings. General economic conditions, including inflation, unemployment and money supply fluctuations, also may affect our profitability adversely. Weak economic conditions and previous strains in the financial and housing markets had resulted in higher levels of loan delinquencies, problem assets and foreclosures and a decline in the values of the collateral securing our loans.

A deterioration in economic conditions in the market areas we serve could result in the following consequences, any of which could have a materially adverse impact on our business, financial condition and results of operations:
an increase in loan delinquencies, problem assets and foreclosures;
the slowing of sales of foreclosed assets;
a decline in demand for our products and services;
a decline in the value of collateral for loans may in turn reduce customers' borrowing power, and the value of assets and collateral associated with existing loans; and a decrease in the amount of our low cost or non interest-bearing deposits.

A return of recessionary conditions could result in increases in our level of non-performing loans and/or reduce demand for our products and services, which could have an adverse effect on our results of operations.

A return of recessionary conditions and/or negative developments in the domestic and international credit markets may significantly affect the markets in which we do business, the value of our loans and investments, and our ongoing operations, costs and profitability. Declines in real estate values and sales volumes and high unemployment levels may result in higher than expected loan delinquencies and a decline in demand for our products and services. These negative events may cause us to incur losses and may adversely affect our capital, liquidity, and financial condition.

Furthermore, the Board of Governors of the Federal Reserve System, in an attempt to help the overall economy, has, among other things, kept interest rates low through its targeted federal funds rate and the purchase of mortgage-backed securities. If the Federal Reserve increases the federal funds rate, overall interest rates will likely rise, which may negatively impact the housing markets and the U.S. economic recovery. In addition, deflationary pressures, while possibly lowering our operating costs, could have a

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significant negative effect on our borrowers, especially our business borrowers, and the values of underlying collateral securing loans, which could negatively affect our financial performance.

Our business may be adversely affected by credit risk associated with residential property.
At June 30, 2014, $\$ 378.0$ million, or $48.4 \%$ of our loans held for investment, were secured by single-family residential real property. This type of lending is generally sensitive to regional and local economic conditions that may significantly impact the ability of borrowers to meet their loan payment obligations, making loss levels difficult to predict. The decline in residential real estate values since their high levels in 2006 as a result of the downturn in the California housing market has reduced the value of the real estate collateral securing the majority of our loans and increased the risk that we would incur losses if borrowers default on their loans. Economic weakness and the associated elevated unemployment rates, may result in relatively high loan delinquencies or problem assets, a decline in demand for our products and services, a lack of growth and/or a decrease in our deposits. These potential negative events may cause us to incur losses, adversely affect our capital and liquidity and damage our financial condition and business operations. These declines may have a greater effect on our earnings and capital than on the earnings and capital of financial institutions whose loan portfolios are more diversified.

Our prior emphasis on non-traditional single-family residential loans exposes us to increased lending risk.
During the fiscal years ended June 30, 2014 and 2013, we originated $\$ 1.99$ billion and $\$ 3.51$ billion, respectively, in single-family residential loans. We historically sell the vast majority of the single-family residential loans we originate and purchase and retain the remaining single-family residential loans as held for investment. As a result of our current focus on managing our asset quality, single-family loans originated and purchased for investment were $\$ 24.7$ million and $\$ 11.0$ million during these same time periods, virtually all of which conform to or satisfy the requirements for sale in the secondary market.

Prior to fiscal 2009, many of the loans we originated for investment consisted of non-traditional single-family residential loans that do not conform to Fannie Mae or Freddie Mac underwriting guidelines as a result of characteristics of the borrower or property, the loan terms, loan size or exceptions from agency underwriting guidelines. In exchange for the additional risk to us associated with these loans, these borrowers generally are required to pay a higher interest rate, and depending on the credit history, a lower loan-to-value ratio was generally required than for a conforming loan. Our non-traditional single-family residential loans include interest-only loans, loans to borrowers who provided limited or no documentation of their income or stated income loans, negative amortization loans (a loan in which accrued interest exceeding the required monthly loan payment is added to loan principal up to $115 \%$ of the original loan amount), more than 30 -year amortization loans, and loans to borrowers with a FICO score below 660 (these loans are considered subprime by the OCC). Including these low FICO score loans, as of June 30, 2014, our single-family residential borrowers had a weighted average FICO score of 733 at the time of loan origination.

As of June 30, 2014, these non-traditional loans totaled $\$ 271.3$ million, comprising $72.0 \%$ of total single-family residential loans held for investment and $34.8 \%$ of total loans held for investment. At that date, interest-only loans totaled $\$ 169.6$ million, stated income loans totaled $\$ 176.5$ million, negative amortization loans totaled $\$ 3.7$ million, more than 30-year amortization loans totaled $\$ 15.6$ million, and low FICO score loans totaled $\$ 13.2$ million (the outstanding balances described may overlap more than one category). In the case of interest-only loans, a borrower's monthly payment is subject to change when the loan converts to fully-amortizing status. Of the $\$ 169.6$ million of interest-only loans, $\$ 2.1$ million begin to fully amortize within one year and $\$ 167.5$ million begin to fully amortize after one to five years. Since the borrower's monthly payment may increase by a substantial amount even without an increase in prevailing market interest rates, there is no assurance that the borrower will be able to afford the increased monthly payment at the time of conversion. Additionally, lower prevailing prices for residential real estate may make

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it difficult for borrowers to sell their homes to pay off their mortgages and tightened underwriting standards may make it difficult for borrowers to refinance their loan prior to the time of conversion to fully-amortizing status. At June 30, 2014, $\$ 5.4$ million of our interest-only single-family residential loans were non-performing and none were $30-89$ days delinquent.

In the case of stated income loans, a borrower may misrepresent his income or source of income (which we have not verified) to obtain the loan. The borrower may not have sufficient income to qualify for the loan amount and may not be able to make the monthly loan payment. At June 30, 2014, $\$ 8.4$ million of our stated income single-family residential loans were non-performing and none were $30-89$ days delinquent.

In the case of more than 30-year amortization loans, the term of the loan requires many more monthly payments from the borrower (ultimately increasing the cost of the home) and subjects the loan to more interest rate cycles, economic cycles and employment cycles, which increases the possibility that the borrower is negatively impacted by one of these cycles and is no longer willing or

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able to meet his or her monthly payment obligations. At June 30, 2014, $\$ 237,000$ of our more than 30 -year amortization single-family residential loans were non-performing and none were 30-89 days delinquent.

Negative amortization involves a greater risk to us because credit risk exposure increases when the loan incurs negative amortization and the value of the home serving as collateral for the loan does not increase proportionally. Negative amortization is only permitted up to a specified level and the payment on such loans is subject to increased payments when the level is reached, adjusting periodically as provided in the loan documents and potentially resulting in higher payments from the borrower. The adjustment of these loans to higher payment requirements can be a substantial factor in higher loan delinquency levels because the borrowers may not be able to make the higher payments. Also, real estate values may decline and credit standards may tighten in concert with the higher payment requirement, making it difficult for borrowers to sell their homes or refinance their mortgages to pay off their mortgage obligation. As of June 30, 2014, the Bank had $\$ 3.7$ million of single-family loans which permitted negative amortization as compared to $\$ 5.1$ million of single-family loans at June 30, 2013.

High loan-to-value ratios on a significant portion of our residential mortgage loan portfolio exposes us to greater risk of loss.

Many of our residential mortgage loans are secured by liens on mortgage properties in which the borrowers have little or no equity because either we originated a first mortgage with an $80 \%$ loan-to-value ratio and a concurrent second mortgage for a combined loan-to-value ratio of up to $100 \%$ or because of the decline in home values in our market areas. Residential loans with high loan-to-value ratios will be more sensitive to declining property values than those with lower combined loan-to-value ratios and therefore may experience a higher incidence of default and severity of losses. In addition, if the borrowers sell their homes, such borrowers may be unable to repay their loans in full from the sale. As a result, these loans may experience higher rates of delinquencies, defaults and losses.

Our multi-family and commercial real estate loans involve higher principal amounts than other loans and repayment of these loans may be dependent on factors outside our control or the control of our borrowers.

We originate multi-family residential and commercial real estate loans for individuals and businesses for various purposes, which are secured by residential and non-residential properties. At June 30, 2014, we had $\$ 398.0$ million or $51.0 \%$ of total loans held for investment in multi-family and commercial real estate mortgage loans. These loans typically involve higher principal amounts than other types of loans, and repayment is dependent upon income generated, or expected to be generated, by the property securing the loan in amounts sufficient to cover operating expenses and debt service, which may be adversely affected by changes in the economy or local market conditions. For example, if the cash flow from the borrower's project is reduced as a result of leases not being obtained or renewed, the borrower's ability to repay the loan may be impaired. Multi-family and commercial real estate loans also expose a lender to greater credit risk than loans secured by single-family residential real estate because the collateral securing these loans typically cannot be sold as easily as single-family residential real estate. In addition, many of our multi-family and commercial real estate loans are not fully amortizing and contain large balloon payments upon maturity. Such balloon payments may require the borrower to either sell or refinance the underlying property to make the payment, which may increase the risk of default or non-payment. In addition, as of June 30, 2014, the Bank had $\$ 19.6$ million in negative amortization multi-family and commercial real estate mortgage loans (a loan in which accrued interest exceeding the required monthly loan payment may be added to the loan principal) as compared to $\$ 28.3$ million at June 30, 2013. Negative amortization involves a greater risk to the Bank because the credit risk exposure increases when the loan incurs negative amortization and the value of the property serving as collateral for the loan does not increase proportionally.

If we foreclose on a multi-family or commercial real estate loan, our holding period for the collateral typically is longer than for a single-family residential mortgage loan because there are fewer potential purchasers of the collateral.

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Additionally, multi-family and commercial real estate loans generally have relatively large balances to single borrowers or related groups of borrowers. Accordingly, charge-offs on multi-family and commercial real estate loans may be larger on a per loan basis than those incurred with our single-family residential or consumer loan portfolios.

Our provision for loan losses increased substantially during previous years, before declining recently, and we may be required to make further increases in our provision for loan losses and to charge-off additional loans in the future, which could adversely affect our results of operations.

For the fiscal years ended June 30, 2014 and 2013 we recorded a recovery from the allowance for loan losses of $\$ 3.4$ million and $\$ 1.5$ million, respectively. We also recorded net loan charge-offs of $\$ 1.8$ million and $\$ 5.0$ million for the fiscal years ended June 30, 2014 and 2013, respectively. Improved conditions in the general economy and our markets have been a significant contributing
factor to decreased levels of loan delinquencies and non-performing assets during the past four fiscal years. Single-family residential loans and properties represented $59.2 \%$ of our non-performing assets at June 30, 2014. At June 30 , 2014, our total non-performing assets had decreased to $\$ 18.4$ million compared to $\$ 24.0$ million at June 30 , 2013 and $\$ 40.0$ million at June 30, 2012. Our allowance for loan losses was $\$ 9.7$ million, or $1.25 \%$ of gross loans held for investment and $55.73 \%$ of non-performing loans at June 30, 2014.

Further, our single-family residential loan portfolio, which comprised $48.4 \%$ of our total loan portfolio at June 30, 2014, is concentrated in non-traditional single-family loans, which include interest-only loans, negative amortization and more than 30 -year amortization loans, stated income loans and low FICO score loans, all of which have a higher risk of default and loss than conforming residential mortgage loans. For additional information, see "Our prior emphasis on non-traditional single-family residential loans exposes us to increased lending risk" above.

If general economic conditions decline, we will likely experience elevated delinquencies and credit losses. As a result, we may be required to increase our provision for loan losses and to charge-off additional loans in the future, which could materially adversely affect our financial condition and results of operations.

We may experience continuing variation in our operating results.
We reported net income of $\$ 6.6$ million, $\$ 25.8$ million and $\$ 10.8$ million for the fiscal years ended June 30, 2014, 2013 and 2012, respectively. Several factors affecting our business can cause significant variations in our quarterly and annual results of operations. In particular, variations in the volume of our loan originations and sales, the differences between our costs of funds and the average interest rates of originated or purchased loans, our inability to complete significant loan sale transactions in a particular quarter and problems generally affecting the mortgage loan industry can result in significant increases or decreases in our revenues from quarter to quarter. A delay in closing a particular loan sale transaction during a quarter or year could postpone recognition of the gain on sale of loans. If we were unable to sell a sufficient number of loans at a premium in a particular reporting period, our revenues for such period would decline, resulting in lower net income and possibly a net loss for such period, which could have a material adverse effect on our results of operations and financial condition.

Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.
Lending money is a substantial part of our business and each loan carries a certain risk that it will not be repaid in accordance with its terms or that any underlying collateral will not be sufficient to assure repayment. This risk is affected by, among other things:
cash flow of the borrower and/or the project being financed;
the changes and uncertainties as to the future value of the collateral, in the case of a collateralized loan; the duration of the loan;
the character and credit worthiness of a particular borrower; and
changes in economic and industry conditions.
We maintain an allowance for loan losses, which is a reserve established through a provision for loan losses charged to expense, which we believe is appropriate to provide for probable losses in our loan portfolio. The amount of this allowance is determined by management through periodic reviews and consideration of several factors, including, but not limited to:
our collectively evaluated allowance, based on our historical default and loss experience and certain macroeconomic factors based on management's expectations of future events; and
our individually evaluated allowance, based on our evaluation of non-performing loans and the underlying collateral.

The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires us to make various assumptions and judgments about the collectability of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the amount of the allowance for loan losses, we review our loans, losses, and delinquency experience, and evaluate economic conditions and make significant estimates of current credit risks and future trends, all of which may undergo material changes. If our estimates are incorrect, the allowance for loan losses may not be sufficient to cover losses inherent in our loan portfolio, resulting in the need for additions to our allowance through an increase in the provision for loan losses. Continuing deterioration in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside of our control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review our allowance for loan losses and may require an increase in the provision

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for possible loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for loan losses, we will need additional provisions to increase the allowance for loan losses. Any increases in the provision for loan losses will result in a decrease in net income and may have a material adverse effect on our financial condition, results of operations and capital.

If our non-performing assets increase, our earnings will be adversely affected.
At June 30, 2014, 2013 and 2012, our non-performing assets (which consist of non-accrual loans and real estate owned ("REO") were $\$ 18.4$ million, $\$ 24.0$ million and $\$ 40.0$ million, respectively, or $1.7 \%, 2.0 \%$ and $3.2 \%$ of total assets, respectively. Our non-performing assets adversely affect our net income in various ways:
we record interest income only on a cash basis for non-accrual loans except for non-performing loans under the cost recovery method where interest is applied to the principal of the loan as a recovery of the charge-offs and we do not record interest income for REO;
we must provide for probable loan losses through a current period charge to the provision for loan losses; non-interest expense increases when we write down the value of properties in our REO portfolio to reflect changing market values or recognize other-than-temporary impairment ("OTTI") on non-performing investment securities; there are legal fees associated with the resolution of problem assets, as well as carrying costs, such as taxes, insurance, and maintenance fees related to our REO; and the resolution of non-performing assets requires the active involvement of management, which can distract them from more profitable activity.

If additional borrowers become delinquent and do not pay their loans and we are unable to successfully manage our non-performing assets, our losses and troubled assets could increase significantly, which could have a material adverse effect on our financial condition and results of operations. We also had $\$ 343,000$ in performing restructured loans at June 30, 2014.

New rules issued by the Consumer Financial Protection Bureau (the "CFPB") may have a negative impact on our residential loan origination process and foreclosure proceedings, which could adversely affect our business, operating results, and financial condition.

The CFPB issued a rule effective in January 2014 to implement the "qualified mortgage" provisions of the Dodd-Frank Act requiring that mortgage lenders consider consumers' ability to repay home loans before extending them credit. This new rule describes certain minimum requirements for lenders making so-called "ability-to-repay" determinations, but does not dictate that they follow particular underwriting models. Loans that meet the terms of the "qualified mortgage" provisions under the rule will be presumed to have complied with the new ability-to-repay standard. Loans that do not meet the ability-to-repay standard can be challenged in court by borrowers who default and the absence of ability-to-repay status can be used against a lender in foreclosure proceedings. The CFPB's rule on "qualified mortgages" could limit our ability or desire to make certain types of loans or loans to certain borrowers, or could make it more expensive/and or time consuming to make these loans, which could limit our growth or profitability. In addition, any loans that we make outside of the "qualified mortgage" criteria could expose us to an increased risk of liability and reduce or delay our ability to foreclose on the underlying property. It is difficult to predict how the CFPB's "qualified mortgage" rule will impact us, but any decreases in loan origination volume or increases in compliance and foreclosure costs caused by the rule could negatively affect our business, operating results and financial condition. See - "We operate in a highly regulated environment and may be adversely affected by changes in federal and state laws and regulations that are expected to increase our costs of operations."

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If our investments in real estate are not properly valued or sufficiently reserved to cover actual losses, or if we are required to increase our valuation reserves, our earnings could be reduced.

We obtain updated valuations in the form of appraisals and broker price opinions when a loan has been foreclosed upon and the property is taken in as REO and at certain other times during the REO holding period. Our net book value ("NBV") in the loan at the time of foreclosure and thereafter is compared to the updated market value of the foreclosed property less estimated selling costs ("fair value"). A charge-off is recorded for any excess in the asset's NBV over its fair value. If our valuation process is incorrect, the fair value of the investments in real estate may not be sufficient to recover our NBV in such assets, resulting in the need for additional charge-offs. Additional material charge-offs to our investments in real estate could have a material adverse effect on our financial condition and results of operations.

In addition, bank regulators periodically review our REO and may require us to recognize further charge-offs. Any increase in our charge-offs, as required by the bank regulators, may have a material adverse effect on our financial condition and results of operations.

An increase in interest rates, change in the programs offered by governmental sponsored entities ("GSE") or our ability to qualify for such programs may reduce our mortgage revenues, which would negatively impact our non-interest income.

Our mortgage banking operations provide a significant portion of our non-interest income. We generate mortgage revenues primarily from gains on the sale of single-family residential loans pursuant to programs currently offered by Fannie Mae, Freddie Mac and other investors on a servicing released basis. These entities account for a substantial portion of the secondary market in residential mortgage loans. Any future changes in these programs, our eligibility to participate in such programs, the criteria for loans to be accepted or laws that significantly affect the activity of such entities could, in turn, materially adversely affect our results of operations. Further, in a rising or higher interest rate environment, our originations of mortgage loans may decrease, resulting in fewer loans that are available to be sold to investors. This would result in a decrease in mortgage revenues and a corresponding decrease in non-interest income. In addition, our results of operations are affected by the amount of non-interest expense associated with mortgage banking activities, such as salaries and employee benefits, occupancy, equipment and data processing expense and other operating costs. During periods of reduced loan demand, our results of operations may be adversely affected to the extent that we are unable to reduce expenses commensurate with the decline in loan originations.

Secondary mortgage market conditions could have a material adverse impact on our financial condition and earnings.
In addition to being affected by interest rates, the secondary mortgage markets are also subject to investor demand for single-family residential loans and mortgage-backed securities and increased investor yield requirements for those loans and securities. These conditions may fluctuate or even worsen in the future. In light of current conditions, there is a higher risk to retaining a larger portion of mortgage loans than we would in other environments until they are sold to investors. We believe our ability to retain mortgage loans is limited. As a result, a prolonged period of secondary market illiquidity may reduce our loan production volumes and could have a material adverse impact on our future earnings and financial condition.

Any breach of representations and warranties made by us to our loan purchasers or credit default on our loan sales may require us to repurchase or substitute such loans we have sold.

We engage in bulk loan sales pursuant to agreements that generally require us to repurchase or substitute loans in the event of a breach of a representation or warranty made by us to the loan purchaser. Any misrepresentation during the mortgage loan origination process or, in some cases, upon any fraud or early payment default on such mortgage loans, may require us to repurchase or substitute loans. Any claims asserted against us in the future by one of our loan purchasers may result in liabilities or legal expenses that could have a material adverse effect on our results of operations and financial condition. During fiscal 2014, 2013 and 2012, the Bank repurchased $\$ 437,000, \$ 1.4$ million and $\$ 1.6$ million of single-family loans, respectively. However, many additional repurchase requests were settled during the periods, that did not result in the repurchase of the loan itself. Aggregate payments of $\$ 666,000, \$ 5.6$ million and $\$ 439,000$ were made for loans repurchase settlements in fiscal 2014, 2013 and 2012, respectively. The loan repurchase settlement in fiscal 2013 was due primarily to a global settlement with the Bank's largest legacy loan investor, which eliminated all past, current and future repurchase claims from this particular investor.

Hedging against interest rate exposure may adversely affect our earnings.

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We employ techniques that limit, or "hedge," the adverse effects of rising interest rates on our loans held for sale, originated interest rate locks and our mortgage servicing asset. Our hedging activity varies based on the level and volatility of interest rates and other changing market conditions. These techniques may include purchasing or selling futures contracts, purchasing put and call options on securities or securities underlying futures contracts, or entering into other mortgage-backed derivatives. There are, however, no perfect hedging strategies, and interest rate hedging may fail to protect us from loss. Moreover, hedging activities could result in losses if the event against which we hedge does not materialize. Additionally, interest rate hedging could fail to protect us or adversely affect us because, among other things:
available interest rate hedging may not correspond directly with the interest rate risk for which protection is sought; the duration of the hedge may not match the duration of the related liability;
the party owing money in the hedging transaction may default on its obligation to pay;
the credit quality of the party owing money on the hedge may be downgraded to such an extent that it impairs our ability to sell or assign our side of the hedging transaction;

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the value of derivatives used for hedging may be adjusted from time to time in accordance with accounting rules to reflect changes in fair value; and downward adjustments, or "mark-to-market losses," would reduce our stockholders' equity.

Fluctuating interest rates can adversely affect our profitability.
Our earnings and cash flows are largely dependent upon our net interest income. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Federal Reserve Board. Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and investments and the amount of interest we pay on deposits and borrowings, but these changes could also affect (i) our ability to originate loans and obtain deposits, (ii) the fair value of our financial assets and liabilities and (iii) the average duration of our mortgage-backed securities portfolio and other interest-earning assets. If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, our net interest income, and therefore earnings, could be adversely affected. As a result of the relatively low interest rate environment, an increasing percentage of our deposits have been comprised of short-term time deposits and other deposits yielding no or a relatively low rate of interest. At June 30, 2014, we had $\$ 173.5$ million in time deposits that mature within one year and $\$ 527.0$ million in interest-bearing checking, savings and money market accounts. We would incur a higher cost of funds to retain these deposits in a rising interest rate environment. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings. In addition, a substantial majority of our single family residential mortgage loans have adjustable interest rates. As a result, these loans may experience a higher rate of default in a rising interest rate environment.

Historically low interest rates may adversely affect our net interest income and profitability.
During the last five years it has been the policy of the Federal Reserve to maintain interest rates at historically low levels through its targeted federal funds rate and the purchase of mortgage-backed securities. As a result, yields on securities we have purchased, and market rates on the loans we have originated, have been at levels lower than were available prior to 2008. Consequently, the average yield on our interest-earning assets has decreased during the recent low interest rate environment. As a general matter, our interest-bearing liabilities re-price or mature more quickly than our interest-earning assets, which has contributed to increases in net interest income in the short term. However, our ability to lower our interest expense is limited at these interest rate levels, while the average yield on our interest-earning assets may continue to decrease. How long the Federal Reserve will maintain low interest rates is unknown. So long as a low interest rate environment is maintained, our net interest income may decrease, which may have an adverse effect on our profitability. For information with respect to changes in interest rates, see "Risk Factors Fluctuating interest rates can adversely affect our profitability."

Liquidity risk could impair our ability to fund operations and jeopardize our financial condition.
Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans or other sources could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities or the terms of which are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity as a result of a downturn in the California markets in which our loans are concentrated or adverse regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as a disruption in the financial markets or negative views and expectations about the prospects for the financial services industry. Deposit flows, calls of investment securities and wholesale borrowings, and the prepayment of loans and mortgage-related securities are also strongly influenced by such external factors as the direction of interest rates, whether actual or perceived, and competition for deposits and loans in the markets we serve. Furthermore, changes to the FHLB's underwriting guidelines for

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wholesale borrowings or lending policies may limit or restrict our ability to borrow, and could therefore have a significant adverse impact on our liquidity. In addition, the need to replace funds in the event of large-scale withdrawals of brokered deposits could require us to pay significantly higher interest rates on retail deposits or other wholesale funding sources, which would have an adverse impact on our net interest income and net income. A decline in available funding could adversely impact our ability to originate loans, invest in securities, meet our expenses, or to fulfill such obligations as repaying our borrowings or meeting deposit withdrawal demands.

We operate in a highly regulated environment and may be adversely affected by changes in federal and state laws and regulations that are expected to increase our costs of operations.

The Bank is currently subject to extensive examination, supervision and comprehensive regulation by the OCC and as a savings and loan holding company the Corporation is subject to examination, supervision and regulation by the Federal Reserve Board. These regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including the ability to impose restrictions on an institution's operations, reclassify assets, determine the adequacy of an institution's allowance for loan losses and determine the level of deposit insurance premiums assessed.

Additionally, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") has significantly changed the bank regulatory structure and will affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years.

Certain provisions of the Dodd-Frank Act are expected to have a near term impact on us. For example, a provision of the Dodd-Frank Act eliminates the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on our interest expense.

The Dodd-Frank Act created a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than $\$ 10$ billion in assets. Financial institutions such as the Bank with $\$ 10$ billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators but are subject to the rules of the Consumer Financial Protection Bureau.

In January of 2013, the CFPB issued several final regulations and changes to certain consumer protections under existing laws. These final rules, most of the provisions of which (including the qualified mortgage rule) become effective January 10, 2014, generally prohibit creditors from extending mortgage loans without regard for the consumer's ability-to-repay and add restrictions and requirements to mortgage origination and servicing practices. In addition, these rules limit prepayment penalties and require the creditor to retain evidence of compliance with the ability-to-repay requirement for three years. Compliance with these rules will likely increase our overall regulatory compliance costs and may require changes to our underwriting practices with respect to mortgage loans. Moreover, these rules may adversely affect the volume of mortgage loans that we underwrite and may subject us to increased potential liabilities related to such residential loan origination activities.

The Dodd-Frank Act requires minimum leverage (Tier 1) and risk-based capital requirements for savings and loan holding companies and bank holding companies that are no less stringent than those applicable to banks, which will limit our ability to borrow at the holding company level and invest the proceeds from such borrowings as capital in the Bank, and will exclude certain instruments that previously have been eligible for inclusion by bank holding companies as Tier 1 capital, such as trust preferred securities.

The Dodd-Frank Act also broadens the base for FDIC deposit insurance assessments. Assessments are now based on the average consolidated total assets less tangible equity capital of a financial institution, rather than deposits. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions, and credit unions to $\$ 250$ thousand per depositor, retroactive to January 1, 2008. The legislation also increases the

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required minimum reserve ratio for the DIF, from $1.15 \%$ to $1.35 \%$ of insured deposits, and directs the FDIC to offset the effects of increased assessments on depository institutions with less than $\$ 10$ billion in assets.

It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on community banks. However, it is expected that at a minimum they will increase our operating and compliance costs, which could adversely affect key operating efficiency ratios, and could increase our interest expense.

The short-term and long-term impact of the changing regulatory capital requirements and new capital rules is uncertain.

As discussed under "Regulation" in Part 1, Item 1 of this Form 10-K, effective January 1, 2015, we will be subject to new capital requirements under regulations adopted by the federal banking regulators to implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. These new requirements establish the following minimum capital ratios: (1) a

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common equity Tier 1 ("CET1") capital ratio of $4.5 \%$ of risk-weighted assets; (2) a Tier 1 capital ratio of $6.0 \%$ of risk-weighted assets; (3) a total capital ratio of $8.0 \%$ of risk-weighted assets; and (4) a leverage ratio of $4.0 \%$. In addition, there is a new requirement to maintain a capital conservation buffer, comprised of CET1 capital, in an amount greater than $2.5 \%$ of risk-weighted assets over the minimum capital required by each of the minimum risk-based capital ratios in order to avoid limitations on the organization's ability to pay dividends, repurchase shares or pay discretionary bonuses. The capital conservation buffer requirement will be phased in, beginning January 1, 2016, requiring during 2016 a buffer amount greater than $0.625 \%$ in order to avoid these limitations, and increasing the amount each year until beginning January 1, 2019, the buffer amount must be greater than $2.5 \%$ in order to avoid the limitation.

The new regulations also change what qualifies as capital for purposes of meeting these various capital requirements, as well as the risk-weight of certain assets for purposes of the risk-based capital ratios.

Under the new regulations, in order to be considered well-capitalized for prompt corrective action purposes, the Bank will be required to maintain the following ratios: (1) a CET1 ratio of at least $6.5 \%$ (new) of risk-weighted assets; (2) a Tier 1 capital ratio of at least $8.0 \%$ (increased from $6.0 \%$ ) of risk-weighted assets; (3) a total capital ratio of a least $10.0 \%$ (unchanged) of risk-weighted assets; and (4) a leverage ratio of at least $5.0 \%$ (unchanged).

We have conducted a proforma analysis of these new requirements as of June 30, 2014. We have determined that if these requirements were in effect on that date, the Bank would be considered well-capitalized and the Corporation and the Bank each would have a capital conservation buffer greater than $2.5 \%$ above the minimum risk-based capital requirements.

The application of these more stringent capital requirements could, among other things, result in lower returns on invested capital, over time require the raising of additional capital, and result in regulatory actions if we were to be unable to comply with such requirements. Implementation of changes to asset risk weightings for risk based capital calculations, items included or deducted in calculating regulatory capital and/or additional capital conservation buffers could result in management modifying its business strategy and could limit our ability to make distributions, including paying out dividends or buying back shares. Furthermore, the imposition of liquidity requirements in connection with the implementation of Basel III could result in our having to lengthen the term of our funding, restructure our business models, and/or increase our holdings of liquid assets. Any additional changes in our regulation and oversight, in the form of new laws, rules and regulations could make compliance more difficult or expensive or otherwise materially adversely affect our business, financial condition or prospects.

Our growth or future losses may require us to raise additional capital in the future, but that capital may not be available when it is needed or the cost of that capital may be very high.

We are required by federal regulatory authorities to maintain adequate levels of capital to support our operations. Currently, we believe our capital resources satisfy our capital requirements for the foreseeable future. However, we may at some point need to raise additional capital to support continued growth.

Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside of our control, and on our financial condition and performance. Accordingly, we cannot make assurances that we will be able to raise additional capital if needed on terms that are acceptable to us, or at all. If we cannot raise additional capital when needed, our ability to further expand our operations could be materially impaired and our financial condition and liquidity could be materially and adversely affected.

New or changing tax, accounting, and regulatory rules and interpretations could significantly impact strategic initiatives, results of operations, cash flows, and financial condition.

The financial services industry is extensively regulated. Federal and state banking regulations are designed primarily to protect the deposit insurance funds and consumers, not to benefit our stockholders. These regulations may sometimes impose significant limitations on operations. Regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including the imposition of restrictions on the operation of an institution, the classification of assets by the institution and the adequacy of an institution's allowance for loan losses. Additionally, actions by regulatory agencies or significant litigation against us could require us to devote significant time and resources to defending our business and may lead to penalties that materially affect us. These regulations, along with the currently existing tax, accounting, securities, insurance, and monetary laws, regulations, rules, standards, policies, and interpretations control the methods by which financial institutions conduct business, implement strategic initiatives and tax compliance, and govern financial reporting and disclosures. These laws, regulations, rules, standards, policies, and interpretations are constantly evolving and may change significantly over time.

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Some of these regulations may increase our costs and thus place other financial institutions in stronger, more favorable competitive positions. We cannot predict what restrictions may be imposed upon us with future legislation.

Our litigation related costs might continue to increase.
The Bank is subject to a variety of legal proceedings that have arisen in the ordinary course of the Bank's business. In the current economic environment, the Bank's involvement in litigation has increased significantly, primarily as a result of defaulted borrowers asserting claims to defeat or delay foreclosure proceedings. The Bank believes that it has meritorious defenses in legal actions where it has been named as a defendant and is vigorously defending these suits. Although management, based on discussion with litigation counsel, believes that such proceedings will not have a material adverse effect on the financial condition or operations of the Bank, there can be no assurance that a resolution of any such legal matters will not result in significant liability to the Bank nor have a material adverse impact on its financial condition and results of operations or the Bank's ability to meet applicable regulatory requirements. Moreover, the expenses of pending legal proceedings will adversely affect the Bank's results of operations until they are resolved. There can be no assurance that the Bank's loan workout and other activities will not expose the Bank to additional legal actions, including lender liability or environmental claims.

Our business may be adversely affected by an increasing prevalence of fraud and other financial crimes.
Our loans to businesses and individuals and our deposit relationships and related transactions are subject to exposure to the risk of loss due to fraud and other financial crimes. Nationally, reported incidents of fraud and other financial crimes have increased. We have also experienced an increase in losses due to apparent fraud and other financial crimes. While we have policies and procedures designed to prevent such losses, there can be no assurance that such losses will not occur.

We rely on communications, information, operating and financial control systems technology from third-party service providers, and we may suffer an interruption in those systems.

We rely heavily on third-party service providers for much of our communications, information, operating and financial control systems technology, including our internet banking services and data processing systems. Any failure or interruption of these services or systems or breaches in security of these systems could result in failures or interruptions in our customer relationship management, general ledger, deposit, servicing and/or loan origination systems. The occurrence of any failures or interruptions may require us to identify alternative sources of such services, and we cannot assure you that we could negotiate terms that are as favorable to us, or could obtain services with similar functionality as found in our existing systems without the need to expend substantial resources, if at all.

Earthquakes, fires and other natural disasters in our primary market area may result in material losses because of damage to collateral properties and borrowers' inability to repay loans.

Since our geographic concentration is in Southern California, we are subject to earthquakes, fires and other natural disasters. A major earthquake or other natural disaster may disrupt our business operations for an indefinite period of time and could result in material losses, although we have not experienced any losses in the past six years as a result of earthquake damage or other natural disaster. In addition to possibly sustaining damage to our own property, a substantial number of our borrowers would likely incur property damage to the collateral securing their loans. Although we are in an earthquake prone area, we and other lenders in the market area may not require earthquake insurance as a condition of making a loan. Additionally, if the collateralized properties are only damaged and not destroyed to the point of total insurable loss, borrowers may suffer sustained job interruption or job loss, which may materially impair their ability to meet the terms of their loan obligations.

Our assets as of June 30, 2014 include a deferred tax asset, the full value of which we may not be able to realize.
We recognize deferred tax assets and liabilities based on differences between the financial statement carrying amounts and the tax bases of assets and liabilities. At June 30, 2014, the net deferred tax asset was approximately $\$ 5.6$ million, an increase from a balance of approximately $\$ 4.4$ million at June 30, 2013. The net deferred tax asset results primarily from our provisions for loan losses recorded for financial reporting purposes, which were in the past significantly larger than net loan charge-offs deducted for tax reporting proposes.

As a result of our follow-on stock offering in December 2009, we may experience an "ownership change" as defined under Section 382 of the Internal Revenue Code of 1986, as amended (which is generally a greater than 50 percentage point increase by certain

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" $5 \%$ shareholders" over a rolling three-year period). Section 382 imposes an annual limitation on the utilization of deferred tax assets, such as net operating loss carryforwards and other tax attributes, once an ownership change has occurred. Depending on the size of the annual limitation (which is in part a function of our market capitalization at the time of the ownership change) and the remaining carryforward period of the tax assets (U.S. federal net operating losses generally may be carried forward for a period of 20 years), we could realize a permanent loss of a portion of our U.S. federal and state deferred tax assets and certain built-in losses that have not been recognized for tax purposes.

We regularly review our deferred tax assets for recoverability based on our history of earnings, expectations for future earnings and expected timing of reversals of temporary differences. Realization of deferred tax assets ultimately depends on the existence of sufficient taxable income, including taxable income in prior carryback years, as well as future taxable income. We believe the recorded net deferred tax asset at June 30, 2014 is fully realizable based on our expected future earnings; however, we will not know the impact of the recent ownership change until we complete our fiscal 2014 tax return. Based on our preliminary analysis of the actual impact of the "ownership change" on our deferred tax assets, we believe that the impact on our deferred tax asset is unlikely to be material. This is a preliminary and complex analysis and requires us to make certain judgments in determining the annual limitation. As a result, it is possible that we could ultimately lose a significant portion of our deferred tax assets, which could have a material adverse effect on our results of operations and financial condition.

## Item 1B. Unresolved Staff Comments

None.

## Item 2. Properties

At June 30, 2014, the net book value of the Bank's property (including land and buildings) and its furniture, fixtures and equipment was $\$ 6.4$ million. The Bank's home office is located in Riverside, California. Including the home office, the Bank has 15 retail banking offices, 14 of which are located in Riverside County in the cities of Riverside (5), Moreno Valley (2), Hemet, Sun City, Rancho Mirage, Corona, Temecula, La Quinta and Blythe. One office is located in Redlands, San Bernardino County, California. The Bank owns seven of the retail banking offices and has eight leased retail banking offices. The leases expire from 2014 to 2020. The Bank also leases 15 stand-alone loan production offices, which are located in City of Industry, Elk Grove, Escondido, Glendora, Livermore, Pleasanton, Rancho Cucamonga (2), Riverside (2), Redding, Roseville, San Rafael, Santa Barbara and Westlake Village, California. The leases expire from 2014 to 2019.

## Item 3. Legal Proceedings

Periodically, there have been various claims and lawsuits involving the Bank, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans and other issues in the ordinary course of and incident to the Bank's business.

On December 17, 2012, a lawsuit was filed against the Bank claiming damages, restitution and injunctive relief for alleged misclassification of certain employees as exempt rather than non-exempt, resulting in a failure to pay appropriate overtime compensation, to provide meal and rest periods, to pay waiting penalties and to provide accurate wage statements. The plaintiff seeks unspecified monetary relief. The Bank believes that there are substantial defenses to this lawsuit and has, and will continue to, defended vigorously. The Bank has accrued a $\$ 300,000$ litigation reserve in the event the Bank is subjected to an unfavorable litigation result.

The Bank is not a party to any other pending legal proceedings that it believes would have a material adverse effect on the financial condition, operations and cash flows of the Bank.

Item 4. Mine Safety Disclosures
Not applicable.

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## PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The common stock of Provident Financial Holdings, Inc. is listed on the NASDAQ Global Select Market under the symbol PROV. The following table provides the high and low sales prices for Provident Financial Holdings, Inc. common stock during the last two fiscal years by quarter. As of June 30, 2014, there were approximately 314 stockholders of record.

| First | Second | Third | Fourth |
| :--- | :--- | :--- | :--- |
| $($ Ended September 30) | $($ Ended December 31) | (Ended March 31) | (Ended June 30) |

2014 Quarters:

| High | $\$ 18.62$ | $\$ 17.30$ | $\$ 16.18$ | $\$ 15.58$ |
| :--- | :--- | :--- | :--- | :--- |
| Low | $\$ 15.83$ | $\$ 14.12$ | $\$ 14.20$ | $\$ 13.75$ |
|  |  |  |  |  |
| 2013 Quarters: | $\$ 14.25$ | $\$ 17.55$ | $\$ 19.69$ | $\$ 17.20$ |
| High | $\$ 10.92$ | $\$ 12.74$ | $\$ 15.61$ | $\$ 14.91$ |

The Corporation adopted a quarterly cash dividend policy on July 24 , 2002. Quarterly dividends paid for the quarters ended September 30, 2013, December 31, 2013, March 31, 2014 and June 30, 2014 were $\$ 0.10$ per share for each quarter. By comparison, quarterly dividends paid for the quarters ended September 30, 2012, December 31, 2012, March 31, 2013 and June 30, 2013 were $\$ 0.05$ per share for the first two quarters and $\$ 0.07$ per share for the last two quarters. Future declarations or payments of dividends will be subject to the approval of the Corporation's Board of Directors, which will take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. In addition, the Corporation's wholly-owned operating subsidiary, the Bank, is required to file a notice and receive the non-objection of the Federal Reserve Board prior to paying any dividends or making any capital distributions to the Corporation. In fiscal 2014 and 2013, the Bank declared and paid cash dividends of $\$ 27.5$ million and $\$ 10.0$ million, respectively, to the Corporation. For additional information, see Item 1, "Business - Regulation - Federal Regulation of Savings Institutions - Limitations on Capital Distributions" and and Item 1A., "Risk Factors - The short-term and long-term impact of the changing regulatory capital requirements and new capital rules is uncertain" in this Form 10-K. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which the dividend is declared.

The Corporation repurchases its common stock consistent with Board's approved stock repurchase plans. During fiscal 2014, the Corporation repurchased 1.1 million shares under the March 2013, November 2013 and May 2014 stock repurchase programs with an average cost of $\$ 15.25$ per share. The March 2013 program authorized the repurchase of up to $5 \%$ of outstanding shares, or 522,523 shares. As of the beginning of fiscal 2014, the remaining authorized shares available for repurchase were 399,792 shares. The November 2013 program authorized the repurchase of up to $5 \%$ of outstanding shares, or 499,905 shares; and the May 2014 program authorized the repurchase of up to $5 \%$ of outstanding shares, or 476,960 shares. The March 2013 program was completed in November 2013; and the November 2013 program was completed in May 2014. As of June 30, 2014, a total of 226,933 shares have been purchased under the May 2014 stock repurchase program (at an average cost of $\$ 14.51$ per share), or $48 \%$ of the shares authorized, leaving 250,027 shares available for future purchases.

The table below sets forth information regarding the Corporation's purchases of its common stock during the fourth quarter of fiscal 2014.

|  |  | (d) Maximum |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
|  |  | (c) Total Number of Number of Shares |  |  |  |  |  |  |

(1) On May 9, 2014, the Corporation announced a new stock repurchase plan to repurchase up to 476,960 shares, which expires on May 9, 2015.

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## Performance Graph

The following graph compares the cumulative total shareholder return on the Corporation's common stock with the cumulative total return on the Nasdaq Stock Index (U.S. Stock) and Nasdaq Bank Index. Total return assumes the reinvestment of all dividends.

|  | $6 / 30 / 2009$ | $6 / 30 / 2010$ | $6 / 30 / 2011$ | $6 / 30 / 2012$ | $6 / 30 / 2013$ | $6 / 30 / 2014$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| PROV | $\$ 100.00$ | $\$ 87.40$ | $\$ 146.71$ | $\$ 214.34$ | $\$ 299.81$ | $\$ 281.78$ |
| NASDAQ Stock Index | $\$ 100.00$ | $\$ 116.26$ | $\$ 152.26$ | $\$ 158.90$ | $\$ 192.89$ | $\$ 241.39$ |
| NASDAQ Bank Index | $\$ 100.00$ | $\$ 113.91$ | $\$ 116.24$ | $\$ 111.74$ | $\$ 154.52$ | $\$ 182.87$ |

* Assumes that the value of the investment in the Corporation's common stock and each index was $\$ 100$ on June 30, 2009 and that all dividends were reinvested.

For additional information, see Part III, Item 12 of this Form 10-K for information regarding the Corporation's Equity Compensation Plans, which is incorporated into this Item 5 by reference.

## Item 6. Selected Financial Data

The information contained under the heading "Financial Highlights" in the Corporation's Annual Report to Shareholders included as Exhibit 13 to this Form 10-K and is incorporated herein by reference.

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Safe-Harbor Statement

Certain matters in this Form 10-K constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This Form 10-K contains statements that the Corporation believes are
"forward-looking statements." These statements relate to the Corporation's financial condition, results of operations, plans, objectives, future performance or business. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements the Corporation may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Corporation. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors which could cause actual results to differ materially include, but are not limited to, the credit risks of lending activities, including changes in the level and trend of loan delinquencies and charge-offs and changes in our allowance for loan losses and provision for loan losses that may be impacted by deterioration in the residential and commercial real estate markets and may lead to increased losses and non-performing assets and may result in our allowance for loan losses not being adequate to cover actual losses and require us to materially increase our reserve; changes in general economic conditions, either nationally or in our market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, our net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market areas; secondary market conditions for loans and our ability to sell loans in the secondary market; results of examinations of the Corporation by the FRB or of the Bank by the OCC or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to enter into a formal enforcement action or to increase our allowance for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, or impose additional requirements and restrictions on us, any of which could adversely affect our liquidity and earnings; legislative or regulatory changes that adversely affect our business including changes in regulatory policies and principles, including the interpretation of regulatory capital or other rules, including as a result of Basel III; the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd Frank Act") and the implementing regulations; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; adverse changes in the securities markets; our ability to attract and retain deposits; increases in premiums for deposit insurance; our ability to control operating costs and expenses; the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant declines in valuation; difficulties in reducing risk associated with the loans on our balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our workforce and potential associated charges; computer systems on which we depend could fail or experience a security breach; our ability to implement our branch expansion strategy; our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we have acquired or may in the future acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; our ability to manage loan delinquency rates; our ability to retain key members of our senior management team; costs and effects of litigation, including settlements and judgments; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; our ability to pay dividends on our common stock; adverse changes in the securities markets; the inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; war or terrorist activities; and other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and other
risks detailed in this report and in the Corporation's other reports filed with or furnished to the SEC. These developments could have an adverse impact on our financial position and our results of operations. Forward-looking statements are based upon management's beliefs and assumptions at the time they are made. We undertake no obligation to publicly update or revise any forward-looking statements included or incorporated by reference in this document or to update the reasons why actual results could differ from those contained in such statements, whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking statements discussed in this document might not occur, and you should not put undue reliance on any forward-looking statements.

General
Provident Financial Holdings, Inc., a Delaware corporation, was organized in January 1996 for the purpose of becoming the holding company of Provident Savings Bank, F.S.B. upon the Bank's conversion from a federal mutual to a federal stock savings bank ("Conversion"). The Conversion was completed on June 27, 1996. The Corporation is regulated by the Federal Reserve Board

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("FRB"). At June 30, 2014, the Corporation had total assets of $\$ 1.11$ billion, total deposits of $\$ 897.9$ million and total stockholders' equity of $\$ 145.9$ million. The Corporation has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this report, including financial statements and related data, relates primarily to the Bank and its subsidiaries. As used in this report, the terms "we," "our," "us," and "Corporation" refer to Provident Financial Holdings, Inc. and its consolidated subsidiaries, unless the context indicates otherwise.

The Bank, founded in 1956, is a federally chartered stock savings bank headquartered in Riverside, California. The Bank is regulated by the Office of the Comptroller of the Currency ("OCC"), its primary federal regulator, and the Federal Deposit Insurance Corporation ("FDIC"), the insurer of its deposits. The Bank's deposits are federally insured up to applicable limits by the FDIC. The Bank has been a member of the Federal Home Loan Bank System since 1956.

The Corporation's business consists of community banking activities and mortgage banking activities, conducted by Provident Bank and Provident Bank Mortgage, a division of the Bank. Community banking activities primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing those funds in single-family loans, multi-family loans, commercial real estate loans, construction loans, commercial business loans, consumer loans and other real estate loans. The Bank also offers business checking accounts, other business banking services, and services loans for others. Mortgage banking activities consist of the origination, purchase and sale of mortgage loans secured primarily by single-family residences. The Bank currently operates 15 retail/business banking offices in Riverside County and San Bernardino County (commonly known as the Inland Empire). Provident Bank Mortgage operates two wholesale loan production offices: one in Pleasanton and one in Rancho Cucamonga, California; and 14 retail loan production offices in City of Industry, Elk Grove, Escondido, Glendora, Livermore, Rancho Cucamonga, Redding, Riverside (3), Roseville, San Rafael, Santa Barbara and Westlake Village, California. The Corporation's revenues are derived principally from interest on its loans and investment securities and fees generated through its community banking and mortgage banking activities. There are various risks inherent in the Corporation's business including, among others, the general business environment, interest rates, the California real estate market, the demand for loans, the prepayment of loans, the repurchase of loans previously sold to investors, the secondary market conditions to sell loans, competitive conditions, legislative and regulatory changes, fraud and other risks.

The Corporation began to distribute quarterly cash dividends in the quarter ended September 30, 2002. On April 19, 2014, the Corporation declared a quarterly cash dividend of $\$ 0.10$ per share for the Corporation's shareholders of record at the close of business on May 20, 2014, which was paid on June 11, 2014. Future declarations or payments of dividends will be subject to the consideration of the Corporation's Board of Directors, which will take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, legal restrictions, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which the dividend is declared.

Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to assist in understanding the financial condition and results of operations of the Corporation. The information contained in this section should be read in conjunction with the Consolidated Financial Statements and accompanying selected Notes to Consolidated Financial Statements included in Item 8 of this Form 10-K.

## Critical Accounting Policies

The discussion and analysis of the Corporation's financial condition and results of operations is based upon the Corporation's consolidated financial statements, which have been prepared in accordance with accounting principles
generally accepted in the United States of America. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements. Actual results may differ from these estimates under different assumptions or conditions.

The allowance for loan losses involves significant judgment and assumptions by management, which has a material impact on the carrying value of net loans. Management considers the accounting estimate related to the allowance for loan losses a critical accounting estimate because it is highly susceptible to change from period to period, requiring management to make assumptions about probable incurred losses inherent in the loans held for investment at the date of the Consolidated Statements of Financial Condition. The impact of a sudden large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

The allowance is based on two principles of accounting:(i) ASC 450, "Contingencies," which requires that losses be accrued when they are probable of occurring and can be estimated; and (ii) ASC 310, "Receivables." The allowance has two components: collectively evaluated allowances and individually evaluated allowances on loans held for investment. Each of these components is based upon estimates that can change over time. The allowance is based on historical experience and as a result can differ from actual losses incurred in the future. Additionally, differences may result from changes to qualitative factors such as unemployment data, gross domestic product, interest rates, retail sales, the value of real estate and real estate market conditions. The historical data is reviewed at least quarterly and adjustments are made as needed. Various techniques are used to arrive at an individually evaluated allowance, including discounted cash flows and the fair market value of collateral. Management considers, based on currently available information, the allowance for loan losses sufficient to absorb probable losses inherent in loans held for investment. The use of these techniques is inherently subjective and the actual losses could be greater or less than the estimates, which, can materially affect amounts recognized in the Consolidated Statements of Financial Condition and Consolidated Statements of Operations.

The Corporation assesses loans individually and classifies loans when the accrual of interest has been discontinued, loans have been restructured or management has serious doubts about the future collectibility of principal and interest, even though the loans may currently be performing. Factors considered in determining classification include, but are not limited to, expected future cash flows, the financial condition of the borrower and current economic conditions. The Corporation measures each non-performing loan based on the fair value of its collateral, less selling costs, or discounted cash flow and charges off those loans or portions of loans deemed uncollectible.

In compliance with the OCC's regulatory reporting requirements, non-performing loans are charged-off to their fair values in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 150 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. For restructured loans, the charge-off occurs when the loans becomes 90 days delinquent; and where borrowers file bankruptcy, the charge-off occurs when the loan becomes 60 days delinquent. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. The allowance for loan losses for non-performing loans is determined by applying ASC 310. For restructured loans that are less than 90 days delinquent, the allowance for loan losses are segregated into (a) individually evaluated allowances for those loans with applicable discounted cash flow calculations or (b) collectively evaluated allowances based on the aggregated pooling method. For non-performing loans less than 60 days delinquent where the borrower has filed bankruptcy, the collectively evaluated allowances are assigned based on the aggregated pooling method. For non-performing commercial real estate loans, an individually evaluated allowance is calculated based on the loan's fair value and if the fair value is higher than the individual loan balance, no allowance is required.

A troubled debt restructuring ("restructured loan") is a loan which the Corporation, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Corporation would not otherwise consider.

The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to:
A reduction in the stated interest rate.
An extension of the maturity at an interest rate below market.
A reduction in the accrued interest.
Extensions, deferrals, renewals and rewrites.
The Corporation measures the allowance for loan losses of restructured loans based on the difference between the original loan's carrying amount and the present value of expected future cash flows discounted at the original effective

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yield of the loan. Based on published guidance with respect to restructured loans from certain banking regulators and to conform to general practices within the banking industry, the Corporation determined it was appropriate to maintain certain restructured loans on accrual status because there is reasonable assurance of repayment and performance, consistent with the modified terms based upon a current, well-documented credit evaluation.

Other restructured loans are classified as "Substandard" and placed on non-performing status. The loans may be upgraded and placed on accrual status once there is a sustained period of payment performance (usually six months or, for loans that have been restructured more than once, 12 months) and there is a reasonable assurance that the payments will continue; and if the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above, multi-family, commercial real estate, construction and commercial business loans must also demonstrate a combination of corroborating characteristics to be upgraded, such as: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

To qualify for restructuring, a borrower must provide evidence of their creditworthiness such as, current financial statements, their most recent income tax returns, current paystubs, current $\mathrm{W}-2 \mathrm{~s}$, and most recent bank statements, among other documents, which are then verified by the Corporation. The Corporation re-underwrites the loan with the borrower's updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

Interest is not accrued on any loan when its contractual payments are more than 90 days delinquent or if the loan is deemed impaired. In addition, interest is not recognized on any loan where management has determined that collection is not reasonably assured. A non-performing loan may be restored to accrual status when delinquent principal and interest payments are brought current and future monthly principal and interest payments are expected to be collected.

When a loan is categorized as non-performing, all previously accrued but uncollected interest is reversed in the current operating results. When a full recovery of the outstanding principal loan balance is in doubt, subsequent payments received are first applied as a recovery of principal charge-offs and then to unpaid principal. This is referred to as the cost recovery method. A loan may be returned to accrual status at such time as the loan is brought fully current as to both principal and interest, and, in management's judgment, such loan is considered to be fully collectible on a timely basis. However, the Corporation's policy also allows management to continue the recognition of interest income on certain non-performing loans. This is referred to as the cash basis method under which the accrual of interest is suspended and interest income is recognized only when collected. This policy applies to non-performing loans that are considered to be fully collectible but the timely collection of payments is in doubt.

ASC 815 , "Derivatives and Hedging," requires that derivatives of the Corporation be recorded in the consolidated financial statements at fair value. Management considers its accounting policy for derivatives to be a critical accounting policy because these instruments have certain interest rate risk characteristics that change in value based upon changes in the capital markets. The Corporation's derivatives are primarily the result of its mortgage banking activities in the form of commitments to extend credit, commitments to sell loans, TBA MBS trades and option contracts to mitigate the risk of the commitments to extend credit. Estimates of the percentage of commitments to extend credit on loans to be held for sale that may not fund are based upon historical data and current market trends. The fair value adjustments of the derivatives are recorded in the Consolidated Statements of Operations with offsets to other assets or other liabilities in the Consolidated Statements of Financial Condition.

Management accounts for income taxes by estimating future tax effects of temporary differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in the Corporation's Consolidated Statements of Financial Condition. The application of income tax law is inherently complex. Laws and regulations in this area are voluminous and are often ambiguous. As such, management is required to make many subjective assumptions and judgments regarding the Corporation's income tax exposures, including judgments in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Interpretations of and guidance surrounding income tax laws and regulations change over time. As such, changes in management's subjective assumptions and judgments can materially affect amounts recognized in the Consolidated Statements of Financial Condition and Consolidated Statements of Operations. Therefore, management considers its accounting for income taxes a critical accounting policy.

Executive Summary and Operating Strategy

Provident Savings Bank, F.S.B., established in 1956, is a financial services company committed to serving consumers and small to mid-sized businesses in the Inland Empire region of Southern California. The Bank conducts its business operations as Provident Bank, Provident Bank Mortgage, a division of the Bank, and through its subsidiary, Provident Financial Corp. The business activities of the Corporation, primarily through the Bank and its subsidiary, consist of community banking, mortgage banking and, to a lesser degree, investment services for customers and trustee services on behalf of the Bank.

Community banking operations primarily consist of accepting deposits from customers within the communities surrounding the Corporation's full service offices and investing those funds in single-family, multi-family and commercial real estate loans. Also, to a lesser extent, the Corporation makes construction, commercial business, consumer and other loans. The primary source of income in community banking is net interest income, which is the difference between the interest income earned on loans and investment securities, and the interest expense paid on interest-bearing deposits and borrowed funds. Additionally, certain fees are collected from depositors, such as returned check fees, deposit account service charges, ATM fees, IRA/KEOGH fees, safe deposit box fees, travelers check fees, wire transfer fees and overdraft protection fees, among others.

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During the next three years, subject to market conditions, the Corporation intends to improve its community banking business by moderately growing total assets; by decreasing the concentration of single-family mortgage loans within loans held for investment; and by increasing the concentration of higher yielding preferred loans (i.e., multi-family, commercial real estate, construction and commercial business loans). In addition, the Corporation intends to decrease the percentage of time deposits in its deposit base and to increase the percentage of lower cost checking and savings accounts. This strategy is intended to improve core revenue through a higher net interest margin and ultimately, coupled with the growth of the Corporation, an increase in net interest income. While the Corporation's long-term strategy is for moderate growth, management recognizes that the total balance sheet may decline or stabilize at current levels in response to weaknesses in general economic conditions, which may improve capital ratios and mitigate credit and liquidity risk.

Mortgage banking operations primarily consist of the origination, purchase and sale of mortgage loans secured by single-family residences. The primary sources of income in mortgage banking are gain on sale of loans and certain fees collected from borrowers in connection with the loan origination process. The Corporation will continue to modify its operations, including the number of mortgage banking personnel, in response to the rapidly changing mortgage banking environment. Changes may include a different product mix, further tightening of underwriting standards, variations in its operating expenses or a combination of these and other changes.

Provident Financial Corp performs trustee services for the Bank's real estate secured loan transactions and has in the past held, and may in the future hold real estate for investment. Investment services operations primarily consist of selling alternative investment products such as annuities and mutual funds to the Bank's depositors. Investment services and trustee services contribute a very small percentage of gross revenue.

There are a number of risks associated with the business activities of the Corporation, many of which are beyond the Corporation's control, including: changes in accounting principles, laws, regulation, interest rates and the economy, among others. The Corporation attempts to mitigate many of these risks through prudent banking practices, such as interest rate risk management, credit risk management, operational risk management, and liquidity risk management. The current California economic environment presents heightened risk for the Corporation primarily with respect to real estate values and loan delinquencies. Although real estate values and unemployment rates have been improving since 2009, any future decline in real estate values or increase in unemployment rates may lead to higher loan losses since the majority of the Corporation's loans are secured by real estate located within California. Significant declines in the value of California real estate may also inhibit the Corporation's ability to recover on defaulted loans by selling the underlying real estate. The Corporation's operating costs may increase significantly as a result of the Dodd-Frank Act. Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Corporation. For further details on risk factors and uncertainties, see "Safe-Harbor Statement" included above in this item 7, and Item 1A, "Risk Factors."

## Off-Balance Sheet Financing Arrangements and Contractual Obligations

Commitments and Derivative Financial Instruments. The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, in the form of originating loans or providing funds under existing lines of credit, loan sale agreements to third parties and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Consolidated Statements of Financial Condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. For a discussion on commitments and derivative financial

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instruments, see Note 15 of the Notes to Consolidated Financial Statements included in Item 8 of this Form 10-K.
Contractual Obligations. The following table summarizes the Corporation's contractual obligations at June 30, 2014 and the effect these obligations are expected to have on the Corporation's liquidity and cash flows in future periods:

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| (Dollars In Thousands) | Less than <br> 1 year | 1 year to than 3 years | 3 year to <br> 5 years | Over 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating obligations | \$2,272 | \$3,063 | \$ 1,145 | \$186 | \$6,666 |
| Pension benefits | 220 | 440 | 441 | 6,863 | 7,964 |
| Time deposits | 176,148 | 160,021 | 41,485 | 155 | 377,809 |
| FHLB - San Francisco advances | 1,316 | 2,632 | 22,260 | 22,697 | 48,905 |
| FHLB - San Francisco letter of credit | 5,000 | - | - | - | 5,000 |
| FHLB - San Francisco MPF credit enhancemen (1) | $\mathrm{tt}_{73}$ | 146 | 146 | 2,148 | 2,513 |
| Total | \$185,029 | \$ 166,302 | \$65,477 | \$32,049 | \$448,857 |

Represents the recourse provision for loans previously sold by the Bank to the FHLB - San Francisco under its MPF
${ }^{(1)}$ program. The FHLB - San Francisco discontinued the MPF program on October 6, 2006. As of June 30, 2014, the Bank serviced $\$ 38.6$ million of loans under this program.

The expected obligation for time deposits and FHLB - San Francisco advances include anticipated interest accruals based on the respective contractual terms.

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, in the form of originating loans or providing funds under existing lines of credit, loan sale commitments to investors, TBA MBS trades and option contracts. These instruments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Consolidated Statements of Financial Condition included in Item 8 of this Form 10-K. The Bank's exposure to credit loss, in the event of non-performance by the counter party to these financial instruments, is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments to extend credit as it does for on-balance sheet instruments. As of June 30, 2014 and 2013, these commitments were $\$ 134.8$ million and $\$ 262.5$ million, respectively.

Comparison of Financial Condition at June 30, 2014 and 2013
Total assets decreased $\$ 105.4$ million, or $9 \%$, to $\$ 1.11$ billion at June 30, 2014 from $\$ 1.21$ billion at June 30, 2013. The decrease was primarily attributable to decreases in loans held for sale and cash and cash equivalents, partly offset by an increase in loans held for investment.

Total cash and cash equivalents, primarily excess cash deposited with the Federal Reserve Bank of San Francisco, decreased $\$ 74.9$ million, or $39 \%$, to $\$ 118.9$ million at June 30, 2014 from $\$ 193.8$ million at June 30, 2013. The decrease was primarily attributable to the utilization of excess liquidity to payoff borrowings at maturity and to payoff time deposits which were not renewed at maturity. The relatively high balance of cash and cash equivalents was due to the current weakness in the general economic conditions and it is consistent with the Corporation's strategy of managing credit and liquidity risk.

Total investment securities decreased $\$ 2.4$ million, or $12 \%$, to $\$ 17.1$ million at June 30,2014 from $\$ 19.5$ million at June 30, 2013. The decrease was primarily the result of scheduled and accelerated principal payments on mortgage-backed securities, partly offset by the placement of $\$ 800,000$ in short-term time deposits at four financial institutions for Community Reinvestment Act ("CRA") credit. For further analysis on investment securities, see Note 2 of the Notes to Consolidated Financial Statements included in Item 8 of this Form 10-K.

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Loans held for investment increased $\$ 23.7$ million, or $3 \%$, to $\$ 772.1$ million at June 30, 2014 from $\$ 748.4$ million at June 30, 2013. In fiscal 2014, the Corporation originated $\$ 167.3$ million of loans held for investment, consisting primarily of multi-family, commercial real estate and single-family loans, compared to $\$ 81.3$ million, primarily in multi-family, commercial real estate and single-family loans, for the same period last year. In addition, the Corporation purchased $\$ 707,000$ of single-family loans to be held for investment in fiscal 2014 , compared to $\$ 12.8$ million of purchased multi-family loans to be held for investment in fiscal 2013. Total loan principal payments in fiscal 2014 were $\$ 147.8$ million, a $2 \%$ increase from $\$ 144.4$ million in fiscal 2013. In addition, real estate owned acquired in the settlement of loans in fiscal 2014 was $\$ 4.8$ million, a $56 \%$ decline from $\$ 11.0$ million in the same period last year. The balance of preferred loans (i.e., multi-family, commercial real estate, construction and commercial business loans) increased $12 \%$ to $\$ 401.0$ million at June 30, 2014 from $\$ 356.5$ million at June 30, 2013, and represented $51 \%$ and
$47 \%$ of loans held for investment, respectively. The balance of single-family loans held for investment decreased $\$ 26.3$ million, or 7\%, to \$378.0 million at June 30, 2014, from \$404.3 million at June 30, 2013.

The table below describes the geographic dispersion of gross real estate secured loans held for investment at June 30, 2014 and 2013, as a percentage of the total dollar amount outstanding (dollars in thousands):

As of June 30, 2014

|  | Inland |  | Southern |  | Other |  | Other |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Empire |  | California |  | California |  | States |  | Total |  |
| Loan Category | Balance | \% | Balance | \% | Balance | \% | Balance | \% | Balance | \% |
| Single-family | \$111,412 | 30 | \% \$ 201,432 | 53 | \% \$62,168 | 16 | \% \$2,985 | 1 | \% \$377,997 | 100 \% |
| Multi-family | 62,614 | 21 | \% 156,242 | 52 | \%79,065 | 26 | \%3,290 | 1 | \% 301,211 | $100 \%$ |
| Commercial real estate | 45,352 | 47 | \%42,296 | 44 | \%9,155 | 9 | \%- | - | \%96,803 | 100 \% |
| Construction | 1,500 | 52 | \%- | - | \% 1,369 | 48 | \%- | - | \% 2,869 | $100 \%$ |
| Total | \$220,878 | 28 | \% \$ 399,970 | 51 | \%\$151,757 | 20 | \% \$6,275 | 1 | \% \$778,880 | $100 \%$ |

${ }^{(1)}$ Other than the Inland Empire.
As of June 30, 2013

|  | Inland |  | Southern |  | Other |  | Other |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Empire |  | California |  | California |  | States |  | Total |  |
| Loan Category | Balance | \% | Balance | \% | Balance | \% | Balance | \% | Balance | \% |
| Single-family | \$119,858 | 29 | \% \$221,306 | 55 | \%\$59,624 | 15 | \% \$3,553 | 1 | \% \$ 404,341 | 100 \% |
| Multi-family | 46,245 | 18 | \% 158,058 | 60 | \% 54,564 | 21 | \%3,449 | 1 | \% 262,316 | $100 \%$ |
| Commercial real estate | 49,660 | 54 | \% 40,104 | 43 | \%2,724 | 3 | \%- | - | \% 92,488 | 100 \% |
| Other | 292 | 100 | \%- | - | \%- | - | \%- | - | \%292 | $100 \%$ |
| Total | \$216,055 | 29 | \% \$419,468 | 55 | \% \$ 116,912 | 15 | \% \$7,002 | 1 | \% \$ 759,437 | 100 \% |

${ }^{(1)}$ Other than the Inland Empire.
Loans held for sale decreased $\$ 29.2$ million, or $16 \%$, to $\$ 158.9$ million at June 30, 2014 from $\$ 188.1$ million at June 30, 2013. The decrease was primarily due to a lower volume of loans originated for sale and the timing difference between loan fundings and loan sale settlements. The lower volume of loans originated for sale was due primarily to the increase in mortgage interest rates.

FHLB - San Francisco stock decreased $\$ 8.2$ million, or $54 \%$, to $\$ 7.1$ million at June 30, 2014 from $\$ 15.3$ million at June 30, 2013, due to a partial redemption of the Bank's excess stock holding.

Total deposits decreased $\$ 25.1$ million, or $3 \%$, to $\$ 897.9$ million at June 30, 2014 from $\$ 923.0$ million at June 30, 2013. Transaction accounts increased $\$ 6.2$ million, or $1 \%$, to $\$ 527.0$ million at June 30,2014 from $\$ 520.8$ million at June 30, 2013; and time deposits decreased $\$ 31.3$ million, or $8 \%$, to $\$ 370.9$ million at June 30, 2014 from $\$ 402.2$ million at June 30, 2013. The increase in transaction accounts as compared to time deposits was primarily attributable to the Corporation's marketing strategy to promote transaction accounts and the strategic decision to compete less aggressively on time deposit interest rates.

Borrowings, consisting of FHLB - San Francisco advances, decreased $\$ 65.1$ million, or $61 \%$, to $\$ 41.4$ million at June 30, 2014 from $\$ 106.5$ million at June 30, 2013, primarily due to scheduled maturities during fiscal 2014. The
weighted-average maturity of the Corporation's FHLB - San Francisco advances was approximately 66 months at June 30, 2014, up from 32 months at June 30, 2013.

Total stockholders' equity decreased $\$ 14.1$ million, or $9 \%$, to $\$ 145.9$ million at June 30,2014 , from $\$ 160.0$ million at June 30, 2013, primarily as a result of stock repurchases (see Part II, Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds" of this Form 10-K) and quarterly cash dividends paid during fiscal 2014, partly offset by net income in fiscal 2014.

Comparison of Operating Results for the Years Ended June 30, 2014 and 2013
General. The Corporation recorded net income of $\$ 6.6$ million, or $\$ 0.65$ per diluted share, for the fiscal year ended June 30,2014 , as compared to net income of $\$ 25.8$ million, or $\$ 2.38$ per diluted share, for the fiscal year ended June 30 , 2013. The $\$ 19.2$ million decrease in net income in fiscal 2014 was primarily attributable to a $\$ 43.5$ million decrease in non-interest income, partly offset by a $\$ 13.1$ million decrease in non-interest expense and a $\$ 11.9$ million decrease in the provision for income taxes. The decrease in non-interest income and non-interest expense are both attributable to a decrease in mortgage banking loan production. The Corporation's efficiency ratio, defined as non-interest expense divided by the sum of net interest income and non-interest income, increased to $87 \%$ in fiscal 2014 from $62 \%$ in fiscal 2013. Return on average assets in fiscal 2014 decreased to $0.58 \%$ from $2.09 \%$ in fiscal 2013 and return on average equity in fiscal 2014 decreased to $4.31 \%$ from $16.80 \%$ in fiscal 2013.

Net Interest Income. Net interest income decreased $\$ 2.7$ million, or $8 \%$, to $\$ 30.7$ million in fiscal 2014 from $\$ 33.4$ million in fiscal 2013. This decrease resulted principally from a decrease in the average balance of earning assets and, to a lesser extent, a decrease in the net interest margin. The average balance of earning assets decreased $\$ 87.6$ million, or $7 \%$, to $\$ 1.10$ billion in fiscal 2014 from $\$ 1.19$ billion in fiscal 2013. The net interest margin decreased one basis point to $2.79 \%$ in fiscal 2014 from $2.80 \%$ in fiscal 2013.

Interest Income. Interest income decreased $\$ 6.1$ million, or $14 \%$, to $\$ 38.1$ million for fiscal 2014 from $\$ 44.2$ million for fiscal 2013. The decrease in interest income was primarily a result of decreases in the average yield of earning assets and the average balance. The average yield on earning assets decreased 26 basis points to $3.45 \%$ in fiscal 2014 from $3.71 \%$ in fiscal 2013. The decrease in the average yield on earning assets was the result of a decrease in the average yield on loans receivable and investment securities during fiscal 2014 due to the downward repricing of loans and investment securities to lower current market interest rates, partly offset by an increase in the cash dividend yield from the FHLB - San Francisco. The decrease in average earning assets was primarily attributable to the decrease in loans receivable and to a lesser extent, investment securities and FHLB - San Francisco stock, partly offset by the increase in the average balance of interest earning deposits. The decline in average earning assets was primarily due to the current weakness in general economic conditions and is consistent with the Corporation's strategy of managing credit and liquidity risk.

Loan interest income decreased $\$ 6.5$ million, or $15 \%$, to $\$ 36.4$ million in fiscal 2014 from $\$ 42.9$ million in fiscal 2013. This decrease was attributable to a lower average loan balance and, to a lesser extent, a lower average loan yield. The average loan yield during fiscal 2014 decreased 15 basis points to $4.16 \%$ from $4.31 \%$ during fiscal 2013 . The decrease in the average loan yield was primarily attributable to payoffs of loans which had a higher yield than the average yield of loans held for investment and adjustable-rate loans repricing to lower interest rates. The average balance of loans receivable, consisting of loans held for investment and loans held for sale, decreased $\$ 119.6$ million, or $12 \%$, to $\$ 874.9$ million during fiscal 2014 from $\$ 994.5$ million during fiscal 2013 . The average balance of loans held for sale, decreased $\$ 110.0$ million, or $48 \%$, to $\$ 117.8$ million for fiscal 2014 from $\$ 227.8$ million in fiscal 2013 while the average loan yield increased 73 basis points to $4.16 \%$ in fiscal 2014 from $3.43 \%$ in fiscal 2013.

Interest income from investment securities decreased $\$ 89,000$, or $21 \%$, to $\$ 339,000$ in fiscal 2014 from $\$ 428,000$ in fiscal 2013. This decrease was primarily a result of a decrease in the average balance and, to a lesser extent, a decrease in the average yield. The average balance of investment securities decreased $\$ 3.4$ million, or $16 \%$, to $\$ 17.9$ million in fiscal 2014 from $\$ 21.3$ million in fiscal 2013 as a result of principal payments received. In June 2014, the Bank placed

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$\$ 800,000$ of short-term time deposits at four financial institutions for CRA credit with the average yield of $0.50 \%$. During fiscal 2014, the Bank did not purchase or sell any other investment securities. The average yield on the investment securities decreased 12 basis points to $1.89 \%$ during fiscal 2014 from $2.01 \%$ during fiscal 2013. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates.

During fiscal 2014, the Bank received $\$ 793,000$ of cash dividends from its FHLB - San Francisco stock, up $\$ 355,000$, or $81 \%$, from $\$ 438,000$ of cash dividends received in fiscal 2013. The increase in cash dividends was due to improved earnings and the capital position of the FHLB - San Francisco in fiscal 2014 as compared to the prior year. The average balance of FHLB stock decreased by $\$ 8.1$ million, or $42 \%$, to $\$ 11.2$ million in fiscal 2014 from $\$ 19.3$ million in fiscal 2013, due to the stock redemptions by the FHLB - San Francisco.

Interest income from interest-earning deposits increased $\$ 113,000$, or $29 \%$, to $\$ 503,000$ in fiscal 2014 from $\$ 390,000$ in fiscal 2013, due to a higher average cash balance deposited at the Federal Reserve Bank of San Francisco with a nominal yield of 25 basis points for both periods. The average balance of interest-earning deposits increased by $\$ 43.5$ million, or $28 \%$, to $\$ 198.7$ million in fiscal 2014 from $\$ 155.2$ million in fiscal 2013.

Interest Expense. Total interest expense for fiscal 2014 was $\$ 7.3$ million as compared to $\$ 10.8$ million for fiscal 2013, a decrease of $\$ 3.5$ million, or $32 \%$. This decrease was primarily attributable to a lower average balance of interest-bearing liabilities and, to a lesser extent, a decrease in the average cost. The average balance of interest-bearing liabilities, principally deposits and borrowings, decreased $\$ 87.2$ million, or $8 \%$, to $\$ 971.3$ million during fiscal 2014 from $\$ 1.06$ billion during fiscal 2013. The decrease was attributable to a decline in borrowings due to scheduled maturities and, to a lesser extent, a decline in the deposit average balance, primarily time deposits. The average cost of interest-bearing liabilities was $0.76 \%$ during fiscal 2014 , down 26 basis points from $1.02 \%$ during fiscal 2013. The decline in the average cost of liabilities was primarily due to the scheduled maturities with higher interest rates than the average cost of the borrowings and the downward repricing of deposits, primarily time deposits.

Interest expense on deposits for fiscal 2014 was $\$ 5.5$ million as compared to $\$ 6.6$ million for the same period of fiscal 2013 , a decrease of $\$ 1.1$ million, or $17 \%$. The decrease in interest expense on deposits was attributable primarily to a lower average cost of, and a decrease in, the average balance of time deposits. The average cost of deposits decreased to $0.60 \%$ in fiscal 2014 from $0.70 \%$ during fiscal 2013, a decrease of 10 basis points. The average cost of time deposits in fiscal 2014 was $1.16 \%$, down 16 basis points, from $1.32 \%$ in fiscal 2013, while the average cost of transaction accounts in fiscal 2014 remained unchanged at $0.19 \%$, as compared to fiscal 2013 . The average balance of deposits decreased $\$ 26.7$ million, or $3 \%$, to $\$ 914.2$ million during fiscal 2014 from $\$ 940.9$ million during fiscal 2013. The average balance of time deposits decreased by $\$ 38.7$ million, or $9 \%$, to $\$ 386.8$ million in fiscal 2014 from $\$ 425.5$ million in fiscal 2013. The decrease in the average balance of time deposits was partly offset by an increase in the average balance of transaction accounts, consistent with the Bank's marketing strategy to promote transaction accounts and the strategic decision to compete less aggressively on time deposit interest rates. The average balance of transaction accounts increased $\$ 12.0$ million, or $2 \%$, to $\$ 527.4$ million in fiscal 2014 from $\$ 515.4$ million in fiscal 2013.

Interest expense on borrowings, solely FHLB - San Francisco advances, for fiscal 2014 decreased $\$ 2.4$ million, or $57 \%$, to $\$ 1.8$ million from $\$ 4.2$ million for fiscal 2013. The decrease in interest expense on borrowings was due primarily to a lower average balance, and to a lesser extent, a lower average cost. The average balance of borrowings decreased $\$ 60.5$ million, or $51 \%$, to $\$ 57.1$ million during fiscal 2014 from $\$ 117.6$ million during fiscal 2013. The average cost of borrowings decreased to $3.22 \%$ in fiscal 2014 from $3.59 \%$ in fiscal 2013, a decrease of 37 basis points, resulting primarily from scheduled maturities with higher average costs.

Provision (Recovery) for Loan Losses. During fiscal 2014, the Corporation recorded a recovery from the allowance for loan losses of $\$ 3.4$ million, as compared to a $\$ 1.5$ million recovery from the allowance for loan losses during fiscal 2013. The allowance for loan losses declined to $\$ 9.7$ million at June 30, 2014 from $\$ 14.9$ million at June 30, 2013, which reflected the improving quality of loans held for investment as described below.

Non-performing assets (net of the collectively evaluated allowance and individually evaluated allowance), with underlying collateral primarily located in Southern California, decreased to $\$ 18.4$ million, or $1.66 \%$ of total assets, at June 30, 2014, compared to $\$ 24.0$ million, or $1.98 \%$ of total assets, at June 30,2013 . The non-performing assets at June 30, 2014 were primarily comprised of 35 single-family loans ( $\$ 10.4$ million); seven multi-family loans ( $\$ 3.1$ million); six commercial real estate loans ( $\$ 2.4$ million); two commercial business loans $(\$ 92,000)$; and real estate owned comprised of two commercial real estate properties ( $\$ 2.0$ million, one of which is fully reserved) and two single-family properties $(\$ 494,000)$ acquired in the settlement of loans. As of June $30,2014,48 \%$, or $\$ 7.6$ million of non-performing loans have a current payment status. Net charge-offs in fiscal 2014 were $\$ 1.8$ million or $0.21 \%$ of

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average loans receivable, compared to $\$ 5.0$ million or $0.51 \%$ of average loans receivable in fiscal 2013.
Classified assets at June 30, 2014 were $\$ 37.9$ million, comprised of $\$ 9.4$ million in the special mention category, $\$ 26.0$ million in the substandard category and $\$ 2.5$ million in real estate owned. Classified assets at June 30, 2013 were $\$ 47.0$ million, comprised of $\$ 6.9$ million in the special mention category, $\$ 37.8$ million in the substandard category and $\$ 2.3$ million in real estate owned. Classified assets decreased at June 30, 2014 from the June 30, 2013 level primarily as a result of improvements in credit quality and stabilization of the real estate market. For additional information, see Item 1, "Business - "Delinquencies and Classified Assets" in this Form 10-K.

In fiscal 2014, there was one loan for $\$ 221,000$ that was modified from its original terms, was re-underwritten and was identified in the Corporation's asset quality reports as a restructured loan in fiscal 2014 and the loan subsequently paid off in fiscal 2014. This compares to no loans that were modified from their original terms in fiscal 2013. As of June 30, 2014, the outstanding balance
of restructured loans was $\$ 6.0$ million: one loan was classified as special mention and remained on accrual status ( $\$ 343,000$ ); and 16 loans were classified as substandard ( $\$ 5.6$ million, all on non-accrual status). As of June 30, 2014, $62 \%$, or $\$ 3.7$ million of the restructured loans have a current payment status.

The allowance for loan losses was $\$ 9.7$ million at June 30, 2014, or $1.25 \%$ of gross loans held for investment, compared to $\$ 14.9$ million, or $1.96 \%$ of gross loans held for investment at June 30, 2013. The allowance for loan losses at June 30, 2014 includes $\$ 41,000$ of individually evaluated allowances, compared to $\$ 154,000$ of individually evaluated allowances at June 30, 2013. Management believes that, based on currently available information, the allowance for loan losses is sufficient to absorb potential losses inherent in loans held for investment. For additional information, see Item 1, "Business - Delinquencies and Classified Assets - Allowance for Loan Losses" in this Form $10-\mathrm{K}$.

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loans held for investment portfolio and upon management's continuing analysis of the factors underlying the quality of the loans held for investment. These factors include changes in the size and composition of the loans held for investment, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectibility may not be assured, and determination of the realizable value of the collateral securing the loans. Provisions for loan losses are charged against operations on a quarterly basis, as necessary, to maintain the allowance at appropriate levels. Management believes that the amount maintained in the allowance will be adequate to absorb probable losses inherent in the loans held for investment. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Bank's loans held for investment, will not request the Bank to significantly increase its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory and other conditions beyond the control of the Bank.

Non-Interest Income. Total non-interest income decreased $\$ 43.5$ million, or $58 \%$, to $\$ 31.7$ million in fiscal 2014 from $\$ 75.2$ million in fiscal 2013. The decrease was primarily attributable to a decrease in the gain on sale of loans.

The gain on sale of loans decreased $\$ 42.7$ million, or $62 \%$, to $\$ 25.8$ million for fiscal 2014 from $\$ 68.5$ million in fiscal 2013. The decrease was a result of a lower volume of loans originated for sale and a lower average loan sale margin. Total loan sale volume, which includes the net change in commitments to extend credit on loans to be held for sale, was $\$ 1.84$ billion in fiscal 2014 as compared to $\$ 3.53$ billion in fiscal 2013, down $\$ 1.69$ billion or $48 \%$. The decrease in the loan sale volume in fiscal 2014 was attributable to an increase in mortgage rates, although historically mortgage rates remain relatively low. The average loan sale margin for PBM during fiscal 2014 was $1.38 \%$ as compared to $1.94 \%$ in fiscal 2013, a decrease of 56 basis points. The gain on sale of loans includes a favorable fair-value adjustment on loans held for sale and derivative financial instruments (commitments to extend credit, commitments to sell loans, TBA MBS trades and option contracts) that amounted to a net gain of $\$ 2.5$ million in fiscal 2014, as compared to an unfavorable fair-value adjustment that amounted to a net loss of $\$ 8.0$ million in fiscal 2013. The gain on sale of loans in fiscal 2014 also includes a $\$ 469,000$ recourse reserve recovery on loans sold that are subject to repurchase, compared to a $\$ 1.7$ million recourse reserve provision on loans sold in fiscal 2013. The recourse reserve provision on loans sold in fiscal 2013 was due primarily to the accrual for the global settlement with the Bank's largest legacy loan investor as described last year. The mortgage banking environment remains volatile.

The sale and operations of real estate owned acquired in the settlement of loans reflected a net gain of $\$ 18,000$ in fiscal 2014, as compared to a net gain of $\$ 916,000$ in fiscal 2013. The net gain in fiscal 2014 was comprised of a $\$ 288,000$ net gain on the sale of 15 real estate owned properties and a $\$ 25,000$ recovery from the loss reserve on real estate owned, partly offset by the net operating expenses of $\$ 295,000$. The net gain in fiscal 2013 was comprised of a $\$ 1.2$ million net gain on the sale of 39 real estate owned properties and a $\$ 98,000$ recovery from the loss reserve on

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real estate owned, partly offset by the net operating expenses of $\$ 395,000$.
Non-Interest Expense. Total non-interest expense in fiscal 2014 was $\$ 54.2$ million, a decrease of $\$ 13.1$ million, or $19 \%$, as compared to $\$ 67.3$ million in fiscal 2013. The decrease in non-interest expense was primarily the result of decreases in incentive compensation and other operating expenses related to reduced mortgage banking operations.

Salaries and employee benefits decreased $\$ 12.4$ million, or $25 \%$, to $\$ 38.0$ million in fiscal 2014 from $\$ 50.4$ million in fiscal 2013. The decrease in salaries and employee benefits was primarily due to lower PBM incentive compensation resulting primarily from lower loan originations in fiscal 2014. PBM loan originations were $\$ 2.00$ billion in fiscal 2014 as compared to $\$ 3.51$ billion in fiscal 2013, down $\$ 1.51$ billion, or $43 \%$. For additional information, see Note 17 of the Notes to Consolidated Financial Statements contained in Item 8 of this Form 10-K, for further details on PBM salaries and employee benefits.

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Other operating expenses, including premises and occupancy, equipment expense, professional expenses, sales and marketing expenses and deposit insurance premiums and regulatory assessments, decreased $\$ 769,000$, or $5 \%$, to $\$ 16.1$ million in fiscal 2014 from $\$ 16.9$ million in fiscal 2013. The decrease was due primarily to lower PBM loan production related costs.

Income Taxes. The provision for income taxes was $\$ 5.0$ million for fiscal 2014, representing an effective tax rate of $43.1 \%$, as compared to $\$ 16.9$ million in fiscal 2013, representing an effective tax rate of $39.6 \%$. The income tax provision in fiscal 2013 includes a $\$ 1.1$ million net tax recovery from prior period adjustments as described last year. The Corporation determined that the above tax rates meet its estimated income tax obligations. For additional information, see Note 9, "Income Taxes," of the Notes to Consolidated Financial Statements, contained in Item 8 of this Form 10-K.

Comparison of Operating Results for the Years Ended June 30, 2013 and 2012
General. The Corporation recorded net income of $\$ 25.8$ million, or $\$ 2.38$ per diluted share, for the fiscal year ended June 30, 2013, as compared to net income of $\$ 10.8$ million, or $\$ 0.96$ per diluted share, for the fiscal year ended June 30, 2012. The $\$ 15.0$ million increase in net income in fiscal 2013 was primarily attributable to a $\$ 32.0$ million increase in non-interest income and a $\$ 7.3$ million improvement in the provision for loan losses, partly offset by a $\$ 12.0$ million increase in non-interest expense, a $\$ 3.3$ million decrease in net interest income and a $\$ 9.0$ million increase in the provision for income taxes. The increase in non-interest income and non-interest expense are both attributable to an increase in mortgage banking loan production. The Corporation's efficiency ratio, defined as non-interest expense divided by the sum of net interest income and non-interest income, improved to $62 \%$ in fiscal 2013 from $69 \%$ in fiscal 2012. Return on average assets in fiscal 2013 increased to $2.09 \%$ from $0.84 \%$ in fiscal 2012 and return on average equity in fiscal 2013 increased to $16.80 \%$ from $7.58 \%$ in fiscal 2012.

Net Interest Income. Net interest income decreased $\$ 3.3$ million, or $9 \%$, to $\$ 33.4$ million in fiscal 2013 from $\$ 36.7$ million in fiscal 2012. This decrease resulted principally from a decrease in the average balance of earning assets and, to a lesser extent, a decrease in the net interest margin. The average balance of earning assets decreased $\$ 53.4$ million, or $4 \%$, to $\$ 1.19$ billion in fiscal 2013 from $\$ 1.24$ billion in fiscal 2012. The net interest margin decreased 15 basis points to $2.80 \%$ in fiscal 2013 from $2.95 \%$ in fiscal 2012.

Interest Income. Interest income decreased $\$ 7.2$ million, or $14 \%$, to $\$ 44.2$ million for fiscal 2013 from $\$ 51.4$ million for fiscal 2012. The decrease in interest income was primarily a result of decreases in the average yield of earning assets and the average balance. The average yield on earning assets decreased 43 basis points to $3.71 \%$ in fiscal 2013 from $4.14 \%$ in fiscal 2012. The decrease in the average yield on earning assets was the result of a decrease in the average yield on loans receivable and investment securities during fiscal 2013 due to the downward repricing of loans and investment securities to lower current market interest rates, partly offset by an increase in cash dividends received from the FHLB - San Francisco. The decrease in average earning assets was primarily attributable to the decrease in loans receivable and to a lesser extent, investment securities and FHLB - San Francisco stock, partly offset by the increase in the average balance of interest earning deposits. The decline in average earning assets was primarily due to the general economic conditions and is consistent with the Corporation's strategy of managing credit and liquidity risk.

Loan interest income decreased $\$ 7.6$ million, or $15 \%$, to $\$ 42.9$ million in fiscal 2013 from $\$ 50.5$ million in fiscal 2012. This decrease was attributable to a lower average loan yield and, to a lesser extent, a lower average loan balance. The average loan yield during fiscal 2013 decreased 39 basis points to $4.31 \%$ from $4.70 \%$ during fiscal 2012. The decrease in the average loan yield was primarily attributable to payoffs of loans which had a higher yield than the average yield of loans held for investment, adjustable-rate loans repricing to lower interest rates and a higher average balance of loans held for sale at a lower average yield. The average balance of loans receivable, consisting of loans
held for investment and loans held for sale, decreased $\$ 80.0$ million, or $7 \%$, to $\$ 994.5$ million during fiscal 2013 from $\$ 1.07$ billion during fiscal 2012. The average balance of loans held for sale, decreased $\$ 3.0$ million, or $1 \%$, to $\$ 227.8$ million for fiscal 2013 from $\$ 230.8$ million in fiscal 2012 and the average loan yield decreased 49 basis points to 3.43\% in fiscal 2013 from 3.92\% in fiscal 2012.

Interest income from investment securities decreased $\$ 100,000$, or $19 \%$, to $\$ 428,000$ in fiscal 2013 from $\$ 528,000$ in fiscal 2012. This decrease was primarily a result of a decrease in the average balance and, to a lesser extent, a decrease in the average yield. The average balance of investment securities decreased $\$ 3.1$ million, or $13 \%$, to $\$ 21.3$ million in fiscal 2013 from $\$ 24.4$ million in fiscal 2012 as a result of principal payments received. During fiscal 2013, the Bank did not purchase or sell any investment securities. The average yield on the investment securities decreased 15 basis points to $2.01 \%$ during fiscal 2013 from $2.16 \%$ during fiscal 2012. The decrease in the average yield of investment securities was primarily attributable to the repricing of adjustable rate mortgage-backed securities to lower interest rates.

During fiscal 2013, the Bank received $\$ 438,000$ of cash dividends from its FHLB - San Francisco stock, up $\$ 339,000$, or $342 \%$, from $\$ 99,000$ of cash dividends received in fiscal 2012. The increase in cash dividends was due to the improved earnings and capital position of the FHLB - San Francisco in fiscal 2013 as compared to the prior year. The average balance of FHLB stock decreased by $\$ 5.4$ million, or $22 \%$, to $\$ 19.3$ million in fiscal 2013 from $\$ 24.7$ million in fiscal 2012, due to the stock redemptions by the FHLB - San Francisco.

Interest income from interest-earning deposits increased $\$ 87,000$, or $29 \%$, to $\$ 390,000$ in fiscal 2013 from $\$ 303,000$ in fiscal 2012, due to the increase in cash deposited at the Federal Reserve Bank of San Francisco with a nominal yield of 25 basis points for both periods. The average balance of interest-earning deposits increased by $\$ 35.0$ million, or $29 \%$, to $\$ 155.2$ million in fiscal 2013 from \$120.2 million in fiscal 2012.

Interest Expense. Total interest expense for fiscal 2013 was $\$ 10.8$ million as compared to $\$ 14.7$ million for fiscal 2012 , a decrease of $\$ 3.9$ million, or $27 \%$. This decrease was primarily attributable to a lower average balance of interest-bearing liabilities and, to a lesser extent, a decrease in the average cost. The average balance of interest-bearing liabilities, principally deposits and borrowings, decreased $\$ 66.8$ million, or $6 \%$, to $\$ 1.06$ billion during fiscal 2013 from $\$ 1.13$ billion during fiscal 2012. The decrease was attributable to a decline in borrowings due to scheduled maturities and, to a lesser extent, a decline in the deposit average balance. The average cost of interest-bearing liabilities was $1.02 \%$ during fiscal 2013, down 29 basis points from $1.31 \%$ during fiscal 2012. The decline in the average cost of liabilities was primarily due to the scheduled maturities with higher interest rates than the average cost of the borrowings and the downward repricing of deposits.

Interest expense on deposits for fiscal 2013 was $\$ 6.6$ million as compared to $\$ 8.4$ million for the same period of fiscal 2012, a decrease of $\$ 1.8$ million, or $21 \%$. The decrease in interest expense on deposits was attributable to a lower average cost and, to a lesser extent, a decrease in the average balance of deposits. The average cost of deposits decreased to $0.70 \%$ in fiscal 2013 from $0.88 \%$ during fiscal 2012, a decrease of 18 basis points. The average cost of time deposits in fiscal 2013 was $1.32 \%$, down 20 basis points, from $1.52 \%$ in fiscal 2012, while the average cost of transaction accounts in fiscal 2013 was $0.19 \%$, down nine basis points, from $0.28 \%$ in fiscal 2012. The average balance of deposits decreased $\$ 17.1$ million, or $2 \%$, to $\$ 940.9$ million during fiscal 2013 from $\$ 958.0$ million during fiscal 2012. The average balance of time deposits decreased by $\$ 36.6$ million, or $8 \%$, to $\$ 425.5$ million in fiscal 2013 from $\$ 462.1$ million in fiscal 2012. The decrease in the average balance of time deposits was partly offset by an increase in the average balance of transaction accounts, consistent with the Bank's marketing strategy to promote transaction accounts and the strategic decision to compete less aggressively on time deposit interest rates. The average balance of transaction accounts increased $\$ 19.5$ million, or $4 \%$, to $\$ 515.4$ million in fiscal 2013 from $\$ 495.9$ million in fiscal 2012.

Interest expense on borrowings, solely FHLB - San Francisco advances, for fiscal 2013 decreased $\$ 2.1$ million, or $33 \%$, to $\$ 4.2$ million from $\$ 6.3$ million for fiscal 2012. The decrease in interest expense on borrowings was due primarily to a lower average balance, and to a lesser extent, a lower average cost. The average balance of borrowings decreased $\$ 49.7$ million, or $30 \%$, to $\$ 117.6$ million during fiscal 2013 from $\$ 167.3$ million during fiscal 2012. The average cost of borrowings decreased to $3.59 \%$ in fiscal 2013 from $3.76 \%$ in fiscal 2012, a decrease of 17 basis points, resulting primarily from scheduled maturities with higher average costs.

Provision (Recovery) for Loan Losses. During fiscal 2013, the Corporation recorded a recovery from the allowance for loan losses of $\$ 1.5$ million, as compared to a $\$ 5.8$ million provision for loan losses during fiscal 2012. The allowance for loan losses declined which reflected the improving quality of loans held for investment as described below.

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Non-performing assets (net of the collectively evaluated allowance and individually evaluated allowance), with underlying collateral primarily located in Southern California, decreased to $\$ 24.0$ million, or $1.98 \%$ of total assets, at June 30, 2013, compared to $\$ 40.0$ million, or $3.17 \%$ of total assets, at June 30, 2012. The non-performing assets at June 30, 2013 were primarily comprised of 50 single-family loans ( $\$ 13.2$ million); eight commercial real estate loans ( $\$ 4.6$ million); seven multi-family loans ( $\$ 3.8$ million); five commercial business loans ( $\$ 130,000$ ); and real estate owned comprised of seven single-family properties ( $\$ 2.3$ million), two undeveloped lots ( $\$ 9,000$ ) and one commercial real estate property ( $\$ 0$, fully reserved) acquired in the settlement of loans. As of June 30, 2013, $55 \%$, or $\$ 12.0$ million of non-performing loans have a current payment status. Net charge-offs in fiscal 2013 were $\$ 5.0$ million or $0.51 \%$ of average loans receivable, compared to $\$ 14.8$ million or $1.38 \%$ of average loans receivable in fiscal 2012.

Classified assets at June 30, 2013 were $\$ 47.0$ million, comprised of $\$ 6.9$ million in the special mention category, $\$ 37.8$ million in the substandard category and $\$ 2.3$ million in real estate owned. Classified assets at June 30, 2012 were $\$ 58.5$ million, comprised of $\$ 4.9$ million in the special mention category, $\$ 48.1$ million in the substandard category and $\$ 5.5$ million in real estate owned. Classified assets decreased at June 30, 2013 from the June 30, 2012 level primarily as a result of improvements in credit quality
and stabilization of the real estate market. For additional information, see Item 1, "Business - "Delinquencies and Classified Assets" in this Form 10-K.

In fiscal 2013, no loans were modified from their original terms. This compares to 24 loans for $\$ 10.1$ million which were modified from their original terms, were re-underwritten and were identified in the Corporation's asset quality reports as restructured loans in fiscal 2012. As of June 30, 2013, the outstanding balance of restructured loans was $\$ 9.5$ million: one loan was classified as special mention and remained on accrual status ( $\$ 434,000$ ); and 25 loans were classified as substandard (\$9.1 million, all are on non-accrual status). As of June 30, 2013, 68\%, or $\$ 6.5$ million of the restructured loans have a current payment status.

The allowance for loan losses was $\$ 14.9$ million at June 30, 2013, or $1.96 \%$ of gross loans held for investment, compared to $\$ 21.5$ million, or $2.63 \%$ of gross loans held for investment at June 30, 2012. The allowance for loan losses at June 30, 2013 includes $\$ 154,000$ of individually evaluated allowances, compared to $\$ 771,000$ of individually evaluated allowances at June 30, 2012. Management believes that, based on currently available information, the allowance for loan losses is sufficient to absorb potential losses inherent in loans held for investment. For additional information, see Item 1, "Business - Delinquencies and Classified Assets - Allowance for Loan Losses" in this Form 10-K.

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loans held for investment portfolio and upon management's continuing analysis of the factors underlying the quality of the loans held for investment. These factors include changes in the size and composition of the loans held for investment, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectibility may not be assured, and determination of the realizable value of the collateral securing the loans. Provisions for loan losses are charged against operations on a quarterly basis, as necessary, to maintain the allowance at appropriate levels. Management believes that the amount maintained in the allowance will be adequate to absorb probable losses inherent in the loans held for investment. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Bank's loans held for investment, will not request the Bank to significantly increase its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory and other conditions beyond the control of the Bank.

Non-Interest Income. Total non-interest income increased $\$ 32.0$ million, or $74 \%$, to $\$ 75.2$ million in fiscal 2013 from $\$ 43.2$ million in fiscal 2012. The increase was primarily attributable to an increase in the gain on sale of loans and an improvement in the gain (loss) on the sale and operations of real estate owned acquired in the settlement of loans.

The gain on sale of loans increased $\$ 30.5$ million, or $80 \%$, to $\$ 68.5$ million for fiscal 2013 from $\$ 38.0$ million in fiscal 2012. The increase was a result of a higher volume of loans originated for sale and a higher average loan sale margin. Total loan sale volume, which includes the net change in commitments to extend credit on loans to be held for sale, was $\$ 3.53$ billion in fiscal 2013 as compared to $\$ 2.63$ billion in fiscal 2012, up $\$ 902.2$ million or $34 \%$. The increase in the loan sale volume in fiscal 2013 was attributable to relatively low mortgage interest rates and more stable real estate markets. The average loan sale margin for PBM during fiscal 2013 was $1.94 \%$ as compared to $1.49 \%$ in fiscal 2012, an increase of 45 basis points. The gain on sale of loans includes an unfavorable fair-value adjustment on loans held for sale and derivative financial instruments (commitments to extend credit, commitments to sell loans, TBA MBS trades and option contracts) that amounted to a net loss of $\$ 8.0$ million in fiscal 2013, as compared to a favorable fair-value adjustment that amounted to a net gain of $\$ 5.7$ million in fiscal 2012. The gain on sale of loans in fiscal 2013 also includes a $\$ 1.7$ million recourse reserve provision on loans sold that are subject to repurchase, compared to a $\$ 2.8$ million recourse reserve provision on loan sold in fiscal 2012. The recourse reserve provision on loans sold in fiscal 2013 was due primarily to an accrual for a global settlement with the Bank's largest legacy loan
investor, discussed below.
In December 2012, the Bank accrued for a global settlement with the Bank's largest legacy loan investor, which eliminated all past, current and future repurchase claims from this particular investor. The settlement agreement was executed and paid in February 2013. The settlement required the accrual of an additional recourse provision of $\$ 1.5$ million during the second quarter of fiscal 2013 which fully funded the settlement amount in addition to the recourse reserve that had already been provided in prior periods for this investor. This investor purchased approximately 39 percent of the Corporation's total loan sale volume from January 1, 2005 through December 31, 2011 and accounted for approximately 64 percent of all recourse claims paid prior to the settlement. The mortgage banking environment has shown improvement as a result of relatively low mortgage interest rates but remains volatile.

The sale and operations of real estate owned acquired in the settlement of loans reflected a net gain of $\$ 916,000$ in fiscal 2013, as compared to a net loss of $\$ 120,000$ in fiscal 2012. The net gain in fiscal 2013 was comprised of a $\$ 1.2$ million net gain on the sale of 39 real estate owned properties and a $\$ 98,000$ recovery from the loss reserve on real estate owned, partly offset by the net
operating expenses of $\$ 395,000$. The net loss in fiscal 2012 was comprised of a $\$ 287,000$ net loss on the sale of 98 real estate owned properties and net operating expenses of $\$ 835,000$, partly offset by a $\$ 1.0$ million recovery from the loss reserve on real estate owned.

Non-Interest Expense. Total non-interest expense in fiscal 2013 was $\$ 67.3$ million, an increase of $\$ 11.9$ million, or $21 \%$, as compared to $\$ 55.4$ million in fiscal 2012. The increase in non-interest expense was primarily the result of increases in incentive compensation and other operating expenses related to mortgage banking operations.

Salaries and employee benefits increased $\$ 11.2$ million, or $28 \%$, to $\$ 50.5$ million in fiscal 2013 from $\$ 39.3$ million in fiscal 2012. The increase in salaries and employee benefits was primarily due to higher PBM incentive compensation resulting primarily from higher loan originations in fiscal 2013. PBM loan originations were $\$ 3.51$ billion in fiscal 2013 as compared to $\$ 2.52$ billion in fiscal 2012, up $\$ 988.4$ million, or $39 \%$. For additional information, see Note 17 of the Notes to Consolidated Financial Statements contained in Item 8 of this Form 10-K, for further details on PBM salaries and employee benefits.

Other operating expenses, including premises and occupancy, equipment expense, professional expenses, sales and marketing expenses and deposit insurance premiums and regulatory assessments, increased $\$ 811,000$, or $5 \%$, to $\$ 16.9$ million in fiscal 2013 from $\$ 16.1$ million in fiscal 2012. The increase was due primarily to higher PBM loan production related costs, including several new PBM loan production offices.

Income Taxes. The provision for income taxes was $\$ 16.9$ million for fiscal 2013, representing an effective tax rate of $39.6 \%$, as compared to $\$ 7.9$ million in fiscal 2012, representing an effective tax rate of $42.3 \%$. The income tax provision in fiscal 2013 includes a $\$ 1.1$ million net tax recovery from prior period adjustments, primarily as a result of a tax liability reversal of $\$ 825,000$ from the August 2, 2012 notification from the tax authorities indicating the acceptance of an accounting method change. The Corporation determined that the above tax rates meet its estimated income tax obligations. For additional information, see Note 9, "Income Taxes," of the Notes to Consolidated Financial Statements, contained in Item 8 of this Form 10-K.

## Average Balances, Interest and Average Yields/Costs

The following table sets forth certain information for the periods regarding average balances of assets and liabilities as well as the total dollar amounts of interest income from average interest-earning assets and interest expense on average interest-bearing liabilities and average yields and costs thereof. Yields and costs for the periods indicated are derived by dividing income or expense by the average monthly balance of assets or liabilities, respectively, for the periods presented.

| (Dollars In Thousands) | Year Ended June 30, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2014$ <br> Average Balance | Interest | Yield/ <br> Cost |  | $2013$ <br> Average Balance | Interest | Yield/ <br> Cost |  | $2012$ <br> Average Balance | Interest | Yield Cost |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans receivable, net ${ }^{(1)}$ | \$874,941 | \$36,424 | 4.16 | \% | \$994,494 | \$42,905 | 4.31 | \% | \$ 1,074,487 | \$50,505 | 4.70 | \% |
| Investment securities | 17,923 | 339 | 1.89 | \% | 21,346 | 428 | 2.01 | \% | 24,402 | 528 | 2.16 | \% |
| FHLB - San Francisco stock | 11,228 | 793 | 7.06 | \% | 19,271 | 438 | 2.27 | \% | 24,683 | 99 | 0.39 | \% |
| Interest-earning deposits | 198,682 | 503 | 0.25 | \% | 155,243 | 390 | 0.25 | \% | 120,187 | 303 | 0.25 | \% |
| Total interest-earning assets | 1,102,774 | 38,059 | 3.45 | \% | 1,190,354 | 44,161 | 3.71 | \% | 1,243,759 | 51,435 | 4.14 | \% |
| Non interest-earning assets | 37,874 |  |  |  | 46,723 |  |  |  | 46,479 |  |  |  |
| Total assets | \$ 1,140,648 |  |  |  | \$ 1,237,077 |  |  |  | \$ 1,290,238 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking and money market accounts (2) | \$290,485 | 385 | 0.13 | \% | \$287,234 | 400 | 0.14 | \% | \$278,930 | 637 | 0.23 | \% |
| Savings accounts | 236,937 | 606 | 0.26 | \% | 228,165 | 578 | 0.25 | \% | 216,971 | 763 | 0.35 | \% |
| Time deposits | 386,753 | 4,504 | 1.16 | \% | 425,452 | 5,607 | 1.32 | \% | 462,106 | 7,015 | 1.52 | \% |
| Total deposits | 914,175 | 5,495 | 0.60 | \% | 940,851 | 6,585 | 0.70 | \% | 958,007 | 8,415 | 0.88 | \% |
| Borrowings | 57,131 | 1,841 | 3.22 | \% | 117,641 | 4,219 | 3.59 | \% | 167,299 | 6,290 | 3.76 | \% |
| Total interest-bearing liabilities | 971,306 | 7,336 | 0.76 | \% | 1,058,492 | 10,804 | 1.02 | \% | 1,125,306 | 14,705 | 1.31 | \% |
| Non interest-bearing liabilities | 16,189 |  |  |  | 25,044 |  |  |  | 22,325 |  |  |  |
| Total liabilities | 987,495 |  |  |  | 1,083,536 |  |  |  | 1,147,631 |  |  |  |
| Stockholders' equity | 153,153 |  |  |  | 153,541 |  |  |  | 142,607 |  |  |  |
| Total liabilities and stockholders' equity | \$ 1,140,648 |  |  |  | \$ 1,237,077 |  |  |  | \$1,290,238 |  |  |  |
| Net interest income |  | \$30,723 |  |  |  | \$33,357 |  |  |  | \$36,730 |  |  |
| Interest rate spread ${ }^{(3)}$ |  |  | 2.69 | \% |  |  | 2.69 | \% |  |  | 2.83 | \% |
| Net interest margin ${ }^{(4)}$ |  |  | 2.79 | \% |  |  | 2.80 | \% |  |  | 2.95 | \% |
| Ratio of average interest-earning assets to average interest-bearing liabilities |  |  | 113.54 |  |  |  | 112.46 |  |  |  | 110.53 | $3 \%$ |

(1) Includes loans held for sale and non-performing loans, as well as net deferred loan costs of $\$ 559, \$ 665$ and $\$ 508$ for ${ }^{(1)}$ the years ended June 30, 2014, 2013 and 2012, respectively.
Includes the average balance of non interest-bearing checking accounts of $\$ 57.0$ million, $\$ 53.6$ million and $\$ 49.4$
${ }^{(2)}$ million in fiscal 2014, 2013 and 2012, respectively.
${ }_{\text {(3) }}$ Represents the difference between the weighted-average yield on all interest-earning assets and the weighted-average rate on all interest-bearing liabilities.
${ }^{(4)}$ Represents net interest income as a percentage of average interest-earning assets.

## Rate/Volume Variance

The following tables set forth the effects of changing rates and volumes on interest income and expense of the Corporation for the period presented. Information is provided with respect to the effects attributable to changes in volume (changes in volume multiplied by prior rate), the effects attributable to changes in rate (changes in rate multiplied by prior volume) and the effects attributable to changes that cannot be allocated between rate and volume.

|  | Year Ended June 30, 2014 Compared <br> To Year Ended June 30, 2013 |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) Due to |  |  |  |  |  |  |  |  |

${ }_{\text {(1) }}$ Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume ${ }^{(1)}$ variances, non-performing loans were included in the weighted-average balance outstanding.

Year Ended June 30, 2013 Compared
To Year Ended June 30, 2012
Increase (Decrease) Due to
(In Thousands)
Interest-earning assets:
Loans receivable ${ }^{(1)} \quad \$(4,152 \quad) \$(3,760 \quad \$ 312 \quad \$(7,600)$
Investment securities
FHLB - San Francisco stock
Interest-bearing deposits
Total net change in income on interest-earning assets
$\left.\begin{array}{lllll}\text { Rate } & \text { Volume } & \begin{array}{l}\text { Rate/ } \\ \text { Volume }\end{array} & \text { Net } & \\ \$(4,152 & ) & \$(3,760 & ) \$ 312 & \$(7,600\end{array}\right)$

Interest-bearing liabilities:

| Checking and money market accounts | $(249$ | $) 19$ | $(7$ | $)(237$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Savings accounts | $(213$ | $) 39$ | $(11$ | $)(185$ | $(1,408$ |
| Time deposits | $(924$ | $)(557$ | $) 73$ | $(2,071$ | $)$ |
| Borrowings | $(288$ | $)(1,867$ | $) 84$ | $(3,901$ |  |
| Total net change in expense on interest-bearing liabilities | $(1,674$ | $)(2,366$ | $) 139$ | $(3,373)$ |  |
| Net (decrease) increase in net interest income | $\$(2,055$ | $) \$(1,394$ | $) \$ 76$ | $\$(3)$ |  |

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(1) Includes loans held for sale and non-performing loans. For purposes of calculating volume, rate and rate/volume variances, non-performing loans were included in the weighted-average balance outstanding.

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Liquidity and Capital Resources
The Corporation's primary sources of funds are deposits, proceeds from the sale of loans originated and purchased for sale, proceeds from principal and interest payments on loans, proceeds from the maturity and sale of investment securities, proceeds from FHLB - San Francisco advances, and access to the discount window facility at the Federal Reserve Bank of San Francisco. While maturities and scheduled amortization of loans and investment securities are a relatively predictable source of funds, deposit flows, mortgage prepayments and loan sales are greatly influenced by general interest rates, economic conditions and competition.

The primary investing activity of the Bank has been the origination and purchase of loans held for investment and loans held for sale. During the fiscal years ended June 30, 2014, 2013 and 2012, the Bank originated loans in the amounts of $\$ 2.13$ billion, $\$ 3.58$ billion and $\$ 2.57$ billion, respectively, the vast majority of which were sold, as noted below. In addition, the Bank purchased loans for investment from other financial institutions in fiscal 2014, 2013 and 2012 in the amounts of $\$ 707,000, \$ 12.8$ million and $\$ 8.2$ million, respectively. Total loans sold in fiscal 2014, 2013 and 2012 were $\$ 2.00$ billion, $\$ 3.52$ billion and $\$ 2.47$ billion, respectively. At June 30, 2014, 2013 and 2012, the Bank had loan origination commitments totaling $\$ 134.8$ million, $\$ 262.5$ million and $\$ 222.1$ million, respectively, with undisbursed loan funds of $\$ 1.1$ million, $\$ 292,000$ and $\$ 0$, respectively. The Bank anticipates that it will have sufficient funds available to meet its current loan origination commitments.

The Bank's primary financing activity is gathering deposits. During the fiscal years ended June 30, 2014, 2013 and 2012, the net (decrease) increase in deposits was $\$(25.1)$ million, $\$$ (38.4) million and $\$ 15.6$ million, respectively. On June 30, 2014, time deposits that are scheduled to mature in one year or less were $\$ 173.5$ million. Historically, the Bank has been able to retain a significant percentage of its time deposits as they mature by adjusting deposit rates to the current interest rate environment.

The Bank must maintain an adequate level of liquidity to ensure the availability of sufficient funds to support loan growth and deposit withdrawals, to satisfy financial commitments and to take advantage of investment opportunities. The Bank generally maintains sufficient cash and cash equivalents to meet short-term liquidity needs. At June 30, 2014, total cash and cash equivalents were $\$ 118.9$ million, or $10.8 \%$ of total assets. Depending on market conditions and the pricing of deposit products and FHLB - San Francisco advances, the Bank may continue to rely on FHLB San Francisco advances for part of its liquidity needs. As of June 30, 2014, the remaining financing availability at FHLB - San Francisco was $\$ 344.8$ million and the remaining unused collateral was $\$ 537.8$ million. In addition, the Bank has secured a $\$ 14.4$ million discount window facility at the Federal Reserve Bank of San Francisco, collateralized by investment securities with a fair market value of $\$ 15.2$ million. As of June 30, 2014, there was no outstanding borrowing under the discount window facility.

The Bank's average liquidity ratio (defined as the ratio of average qualifying liquid assets to average deposits and borrowings) for the quarter ended June 30, 2014 decreased to $33.0 \%$ from $41.1 \%$ during the same quarter ended June 30,2013 . The decrease in the liquidity ratio was due primarily to the reduction in cash used to payoff borrowings as they matured and time deposits that were not renewed during fiscal 2014. The decrease in liquidity resulted in a higher net interest margin because liquid assets generally yield lower rates of return than less liquid assets. The Bank augments its liquidity by maintaining sufficient borrowing capacity at the FHLB - San Francisco.

The Bank is required to maintain specific amounts of capital pursuant to OCC requirements. Under the OCC prompt corrective action provisions, minimum ratios of $5.0 \%$ for Tier 1 Leverage Capital, $10.0 \%$ for Total Risk-Based Capital and $6.0 \%$ for Tier 1 Risk-Based Capital is required to be deemed "well capitalized." As of June 30, 2014, the Bank exceeded the well capitalized requirements with Tier 1 Leverage Capital, Total Risk-Based Capital and Tier 1 Risk-Based Capital ratios of $12.5 \%, 18.7 \%$ and $20.0 \%$, respectively.

Impact of Inflation and Changing Prices
The Corporation's consolidated financial statements are prepared in accordance with generally accepted accounting principles, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time as a result of inflation. The impact of inflation is reflected in the increasing cost of the Corporation's operations. Unlike most industrial companies, nearly all assets and liabilities of the Corporation are monetary. As a result, interest rates have a greater impact on the Corporation's performance than do the effects of general levels of inflation. In addition, interest rates do not necessarily move in the direction, or to the same extent, as the prices of goods and services.

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Impact of New Accounting Pronouncements

Various elements of the Corporation's accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. In particular, management has identified several accounting policies that, as a result of the judgments, estimates and assumptions inherent in those policies, are important to an understanding of the financial statements of the Corporation. These policies relate to the methodology for the recognition of interest income, determination of the provision and allowance for loan losses, the estimated fair value of derivative financial instruments and the valuation of mortgage servicing rights and real estate owned. These policies and judgments, estimates and assumptions are described in greater detail in this Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and in the section entitled "Organization and Summary of Significant Accounting Policies" contained in Note 1 of the Notes to the Consolidated Financial Statements included in Item 8 of this Form 10-K. Management believes that the judgments, estimates and assumptions used in the preparation of the financial statements are appropriate based on the factual circumstances at the time. However, because of the sensitivity of the financial statements to these critical accounting policies, changes to the judgments, estimates and assumptions used could result in material differences in the results of operations or financial condition.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk
Quantitative Aspects of Market Risk. The Corporation does not maintain a trading account for any class of financial instrument nor does it purchase high-risk derivative financial instruments. Furthermore, the Corporation is not subject to foreign currency exchange rate risk or commodity price risk. The primary market risk that the Corporation faces is interest rate risk. For information regarding the sensitivity to interest rate risk of the Corporation's interest-earning assets and interest-bearing liabilities, see "Interest Rate Risk" below and Item 1, "Business - Lending Activities Maturity of Loans Held for Investment," "- Investment Securities Activities," and "- Deposit Activities and Other Sources of Funds - Time Deposits by Maturities" in this Form 10-K.

Qualitative Aspects of Market Risk. The Corporation's principal financial objective is to achieve long-term profitability while reducing its exposure to fluctuating interest rates. The Corporation has sought to reduce the exposure of its earnings to changes in interest rates by attempting to manage the repricing mismatch between interest-earning assets and interest-bearing liabilities. The principal element in achieving this objective is to increase the interest-rate sensitivity of the Corporation's interest-earning assets by retaining for its portfolio new loan originations with interest rates subject to periodic adjustment to market conditions and by selling fixed-rate, single-family mortgage loans. In addition, the Corporation maintains an investment portfolio, which is largely comprised of U.S. government agency MBS and U.S. government sponsored enterprise MBS with contractual maturities of up to 30 years that reprice frequently. The Corporation relies on retail deposits as its primary source of funds while utilizing FHLB - San Francisco advances as a secondary source of funding. Management believes retail deposits, unlike brokered deposits, reduce the effects of interest rate fluctuations because they generally represent a more stable source of funds. As part of its interest rate risk management strategy, the Corporation promotes transaction accounts and time deposits with terms up to five years. For additional information, see Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Form 10-K.

Interest Rate Risk. The principal financial objective of the Corporation's interest rate risk management function is to achieve long-term profitability while limiting its exposure to the fluctuation of interest rates. The Corporation, through the Corporation's Asset-Liability Committee, has sought to reduce the exposure of its earnings to changes in interest rates by managing the repricing mismatch between interest-earning assets and interest-bearing liabilities. The

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principal element in achieving this objective is to manage the interest-rate sensitivity of the Corporation's assets by retaining loans with interest rates subject to periodic market adjustments. In addition, the Corporation maintains a liquid investment portfolio primarily comprised of U.S. government agency MBS and government sponsored enterprise MBS that reprice frequently. The Corporation relies on retail deposits as its primary source of funding while utilizing FHLB - San Francisco advances as a secondary source of funding which can be structured with favorable interest rate risk characteristics. As part of its interest rate risk management strategy, the Corporation promotes transaction accounts.

The Corporation produces an internal interest rate risk model that measures interest rate risk by modeling the change in Net Portfolio Value ("NPV") over a variety of interest rate scenarios. NPV is defined as the net present value of expected future cash flows from assets, liabilities and off-balance sheet contracts. The calculation is intended to illustrate the change in NPV that would occur in the event of an immediate change in interest rates of $-100,+100$, $+200,+300$ and +400 basis points with no effect given to any steps that management might take to counter the effect of the interest rate change.

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The following table sets forth as of June 30, 2014 the estimated changes in NPV based on the indicated interest rate environment (dollars in thousands):

| Basis Points ("bp") | Net |  | Portfolio | NPV as Percentage |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Change in Rates | Portfolio | NPV | Sensitivity <br> of Portfolio Value |  |
| Change ${ }^{(1)}$ | Value of | Assets | Assets ${ }^{(2)}$ |  |
| +400 bp | Value |  |  | Measure ${ }^{(3)}$ |

(1) Represents the increase (decrease) of the NPV at the indicated interest rate change in comparison to the NPV at June 30, 2014 ("base case").
${ }^{(2)}$ Calculated as the NPV divided by the portfolio value of total assets.
(3) Calculated as the change in the NPV ratio (NPV as Percentage of Portfolio Value Assets) from the base case amount assuming the indicated change in interest rates (expressed in basis points).

The Corporation's balance sheet position as of June 30, 2014 can be summarized as follows: if interest rates increase, the NPV of the Corporation is expected to increase since almost all of the Corporation's loans held for investment are adjustable rate loans. Conversely, if the interest rates decrease, the NPV of the Corporation is expected to decrease.

The following table is derived from the internal interest rate risk model and represents the change in the NPV at a - 100 basis point rate shock at June 30, 2014 and 2013:

Pre-Shock NPV Ratio: NPV as a \% of PV Assets
Post-Shock NPV Ratio: NPV as a \% of PV Assets
Sensitivity Measure: Change in NPV Ratio
TB 13a Level of Risk

| At June 30, 2014 <br> $(-100$ bp rate shock $)$ | At June 30, 2013 <br> $(-100$ bp rate shock $)$ |
| :--- | :--- |
| $14.94 \%$ | $14.44 \%$ |
| $13.55 \%$ | $13.28 \%$ |
| -139 bp | -116 bp |
| Minimal | Minimal |

As with any method of measuring interest rate risk, certain shortcomings are inherent in the method of analysis presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable rate mortgage ("ARM") loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from time deposits could likely deviate significantly from those assumed when calculating the results described in the tables above. It is also possible that, as a result of an interest rate increase, the higher mortgage payments required from ARM borrowers could result in an increase in delinquencies and defaults. Changes in market interest rates may also affect the volume and profitability of the Corporation's mortgage banking operations. Accordingly, the data presented in the tables in this section should not be relied upon as indicative of actual results in the event of changes in interest rates. Furthermore, the NPV presented in the foregoing tables is not intended to present the fair market value of the Corporation, nor does it represent amounts that would be available for distribution to shareholders in the event of the liquidation of the Corporation.

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The Corporation also models the sensitivity of net interest income for the 12-month period subsequent to any given month-end assuming a dynamic balance sheet (accounting for the Corporation's current balance sheet, 12 -month business plan, embedded options, rate floors, periodic caps, lifetime caps, and loan, investment, deposit and borrowing cash flows, among others), and
immediate, permanent and parallel movements in interest rates of plus 400, 300, 200 and 100 and minus 100 basis points. The following table describes the results of the analysis at June 30, 2014 and 2013:

At June 30, 2014
Basis Point (bp)
Change in Rates
+400 bp
+300 bp
+200 bp
$+100 \mathrm{bp}$
$-100 \mathrm{bp}$
Change in
Net Interest Income
$6.74 \%$
$12.62 \%$
$10.53 \%$
$6.07 \%$
$(19.30) \%$

| At June 30, 2013 |  |
| :--- | :--- |
| Basis Point (bp) | Change in |
| Change in Rates | Net Interest Income |
| +400 bp | $16.40 \%$ |
| +300 bp | $19.68 \%$ |
| +200 bp | $14.30 \%$ |
| +100 bp | $10.14 \%$ |
| -100 bp | $(16.81) \%$ |

At both June 30, 2014 and 2013, the Corporation was asset sensitive as its interest-earning assets are expected to reprice more quickly than its interest-bearing liabilities during the subsequent 12-month period. Therefore, in a rising interest rate environment, the model projects an increase in net interest income over the subsequent 12 -month period. In a falling interest rate environment, the results project a decrease in net interest income over the subsequent 12-month period.

Management believes that the assumptions used to complete the analysis described in the table above are reasonable. However, past experience has shown that immediate, permanent and parallel movements in interest rates will not necessarily occur. Additionally, while the analysis provides a tool to evaluate the projected net interest income to changes in interest rates, actual results may be substantially different if actual experience differs from the assumptions used to complete the analysis, particularly with respect to the 12 -month business plan when asset growth is forecast. Therefore, the model results that the Corporation discloses should be thought of as a risk management tool to compare the trends of the Corporation's current disclosure to previous disclosures, over time, within the context of the actual performance of the treasury yield curve.

Item 8. Financial Statements and Supplementary Data
Please refer to the Consolidated Financial Statements and Notes to Consolidated Financial Statements in this Form $10-\mathrm{K}$ and incorporated into this Item 8 by reference.

Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure
None.

## Item 9A. Controls and Procedures

a) An evaluation of the Corporation's disclosure controls and procedures (as defined in Section 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934 (the "Act")) was carried out under the supervision and with the participation of the Corporation's Chief Executive Officer, Chief Financial Officer and the Corporation's Disclosure Committee as of the end of the period covered by this report. In designing and evaluating the Corporation's disclosure controls and procedures, management recognizes that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Also, because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been

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detected. Additionally, in designing disclosure controls and procedures, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Based on their evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures as of June 30, 2014 are effective, at the reasonable assurance level, in ensuring that the information required to be disclosed by the Corporation in the reports it files or submits under the Act is (i) accumulated and communicated to the Corporation's management (including the Chief Executive Officer and Chief

Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
b) There have been no changes in the Corporation's internal control over financial reporting (as defined in Rule 13a-15(f) of the Act) that occurred during the quarter ended June 30, 2014, that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting. The Corporation does not expect that its internal control over financial reporting will prevent all error and all fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## Management Report on Internal Control Over Financial Reporting

Management of Provident Financial Holdings, Inc. and subsidiary (the "Corporation") is responsible for establishing and maintaining adequate internal control over financial reporting. The Corporation's internal control over financial reporting was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

To comply with the requirements of Section 404 of the Sarbanes-Oxley Act of 2002, the Corporation designed and implemented a structured and comprehensive assessment process to evaluate its internal control over financial reporting across the enterprise. The assessment of the effectiveness of the Corporation's internal control over financial reporting was based on criteria established in Internal Control-Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Management's assessment of the Corporation's internal control over financial reporting was also conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), which include controls over the preparation of the schedules equivalent to the basic financial statements in accordance with the Office of the Comptroller of the Currency Instructions for Call Reports for Balance Sheet (Schedule RC), Income Statement (Schedule RI) and Changes in Bank Equity Capital (Schedule RI-A).

Because of its inherent limitations, including the possibility of human error and the circumvention of overriding controls, a system of internal control over financial reporting can provide only reasonable assurance and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based on its assessment, management has concluded that the Corporation's internal control over financial reporting was effective as of June 30, 2014.

The effectiveness of internal control over financial reporting as of June 30, 2014, has been audited by Deloitte \& Touche LLP, the independent registered public accounting firm who also audited the Corporation's consolidated financial statements. Deloitte \& Touche LLP's attestation report on the Corporation's internal control over financial reporting follows.

The management of the Corporation has assessed the Corporation's compliance with the Federal laws and regulations pertaining to insider loans and the Federal and, if applicable, State laws and regulations pertaining to dividend restrictions during the fiscal year that ended on June 30, 2014. Management has concluded that the Corporation complied with the Federal laws and regulations pertaining to insider loans and the Federal and, if applicable, State laws and regulations.

Date: September 15, 2014
/s/ Craig G. Blunden
Craig G. Blunden
Chairman and Chief Executive Officer

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/s/ Donavon P. Ternes<br>Donavon P. Ternes<br>President, Chief Operating Officer and<br>Chief Financial Officer

Report of Independent Registered Public Accounting Firm
To the Board of Directors and Stockholders of
Provident Financial Holdings, Inc.
Riverside, California
We have audited the internal control over financial reporting of Provident Financial Holdings, Inc. and subsidiary (the "Corporation") as of June 30, 2014, based on criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), management's assessment and our audit of the Corporation's internal control over financial reporting included controls over the preparation of the schedules equivalent to the basic financial statements in accordance with the instructions for the Office of the Comptroller of the Currency Instructions for Call Reports for Balance Sheet on schedule RC, Income Statement on schedule RI, and Changes in Bank Equity Capital on schedule RI-A. The Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Corporation maintained, in all material respects, effective internal control over financial reporting as of June 30, 2014, based on the criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have not examined and, accordingly, we do not express an opinion or any other form of assurance on management's statement referring to compliance with laws and regulations.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended June 30, 2014 of the Corporation and our report dated September 15, 2014 expressed an unqualified opinion on those consolidated financial statements.
/s/ Deloitte \& Touche LLP
Costa Mesa, California
September 15, 2014

Item 9B. Other Information
Not applicable.

## PART III

Item 10. Directors, Executive Officers and Corporate Governance
The information required by this item regarding the Corporation's Board of Directors is incorporated herein by reference from the section captioned "Proposal I - Election of Directors" in the Corporation's Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.

The executive officers of the Corporation and the Bank are elected annually and hold office until their respective successors have been elected and qualified or until death, resignation or removal by the Board of Directors. For information regarding the Corporation's executive officers, see Item 1, "Business - Executive Officers" in this Form $10-\mathrm{K}$.

## Compliance with Section 16(a) of the Exchange Act

The information required by this item is incorporated herein by reference from the section captioned "Compliance with Section 16(a) of the Exchange Act" in the Corporation's Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.

Code of Ethics for Senior Financial Officers
The Corporation has adopted a Code of Ethics, which applies to all directors, officers, and employees of the Corporation. The Code of Ethics is publicly available as Exhibit 14 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2007, and is available on the Corporation's website, www.myprovident.com. If the Corporation makes any substantial amendments to the Code of Ethics or grants any waiver, including any implicit waiver, from a provision of the Code to the Corporation's Chief Executive Officer, Chief Financial Officer or Controller, the Corporation will disclose the nature of such amendment or waiver on the Corporation's website and in a report on Form 8-K.

Audit Committee and Audit Committee Financial Expert

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The Corporation has a separately-designated standing audit committee established in accordance with section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended. The audit committee consists of three independent directors of the Corporation: Joseph P. Barr, Judy A. Carpenter and Debbi H. Guthrie. The Corporation has designated Joseph P. Barr, Audit Committee Chairman, as its audit committee financial expert. Mr. Barr is independent, as independence for audit committee members is defined under the listing standards of the NASDAQ Stock Market, a Certified Public Accountant in California and Ohio and has been practicing public accounting for over 40 years.

Nominating Procedures
There have been no material changes to the procedures by which shareholders may recommend nominees to our Board of Directors since last disclosed to shareholders.

## Item 11. Executive Compensation

The information required by this item is incorporated herein by reference from the sections captioned "Executive Compensation" and "Directors' Compensation" in the Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters
(a) Security Ownership of Certain Beneficial Owners.

The information required by this item is incorporated herein by reference from the section captioned "Security Ownership of Certain Beneficial Owners and Management" in the Corporation's Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.
(b) Security Ownership of Management.

The information required by this item is incorporated herein by reference from the sections captioned "Security Ownership of Certain Beneficial Owners and Management" and "Proposal 1 - Election of Directors" in the Corporation's Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.
(c) Changes In Control.

The Corporation is not aware of any arrangements, including any pledge by any person of securities of the Corporation, the operation of which may at a subsequent date result in a change in control of the Corporation.
(d) Equity Compensation Plan Information.

The following table summarizes share and exercise price information regarding the Corporation's equity compensation plans as of June 30, 2014:

| Plan Category |  |  | Number of Securities |
| :---: | :---: | :---: | :---: |
|  | Number of Securities to Be Issued Upon Exercise of Outstanding Options, Warrants and Rights | Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights | Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) |
|  | (a) | (b) | (c) |
| Equity compensation plans approved by security holders: |  |  |  |
| 1996 Stock Option Plan | 15,000 | \$25.25 | - |
| 2003 Stock Option Plan | 80,000 | \$22.97 | - |
| 2006 Equity Incentive Plan: |  |  |  |
| Stock Options | 291,000 | \$18.85 | 11,000 |
| Restricted Stock | 15,000 | N/A | 10,350 |
| 2010 Equity Incentive Plan: |  |  |  |
| Stock Options | 357,000 | \$7.94 | 188,750 |
| Restricted Stock | 66,500 | N/A | 150,000 |
| 2013 Equity Incentive Plan: |  |  |  |
| Stock Options | - | N/A | 300,000 |
| Restricted Stock | - | N/A | 300,000 |
| Equity compensation plans not approved by security holders Total | N/A | N/A | N/A |
|  | 824,500 | \$14.18 | (1) 960,100 |

${ }^{(1)}$ Excludes restricted stock from the calculation since restricted stock awards do not contain an exercise price requirement.

Item 13. Certain Relationships and Related Transactions, and Director Independence
Certain Relationships and Related Transactions. The information required by this item is incorporated herein by reference from the section captioned "Board of Directors' Meetings, Board Committees and Corporate Governance Matters - Corporate Governance - Certain Relationships and Related Transactions" in the Corporation's Proxy Statement, a copy of which will be filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.

Director Independence. The information contained in the section captioned "Board of Directors' Meetings, Board Committees and Corporate Governance Matters - Corporate Governance - Director Independence" in the Proxy Statement is incorporated herein by reference.

Item 14. Principal Accountant Fees and Services
The information required by this item is incorporated herein by reference from the section captioned "Proposal 3Ratification of Appointment of Independent Auditor" in the Corporation's Proxy Statement, a copy of which will be
filed with the Securities and Exchange Commission no later than 120 days after the Corporation's fiscal year end.

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## PART IV

Item 15. Exhibits, Financial Statement Schedules.
(a) 1. Financial Statements

See Exhibit 13 to Consolidated Financial Statements beginning on this Form 10-K.
2. Financial Statement Schedules

Schedules to the Consolidated Financial Statements have been omitted as the required information is inapplicable.
(b) Exhibits

Exhibits are available from the Corporation by written request
3.1 (a) Certificate of Incorporation of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Corporation's Registration Statement on Form S-1 (File No. 333-2230))
3.1 (b) Certificate of Amendment to Certificate of Incorporation of Provident Financial Holdings, Inc. as filed with the Delaware Secretary of State on November 24, 2009
3.1 (c) Amended and Restated Bylaws of Provident Financial Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Corporation's Current Report on Form 8-K filed on March 28, 2014)
10.1 Employment Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.1 to the Corporation's Form 8-K dated December 19, 2005)
10.2 Post-Retirement Compensation Agreement with Craig G. Blunden (incorporated by reference to Exhibit 10.2 to the Corporation's Form $8-\mathrm{K}$ dated December 19, 2005)

1996 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated December 12, 1996)

1996 Management Recognition Plan (incorporated by reference to Exhibit B to the Corporation's proxy statement dated December 12, 1996)

Form of Severance Agreement with Richard L. Gale, Kathryn R. Gonzales, Lilian Salter, Donavon P.
10.5 Ternes and David S. Weiant (incorporated by reference to Exhibit 10.1 and 10.2 in the Corporation's Form 8-K dated February 24, 2012)

2003 Stock Option Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 21, 2003)

Form of Incentive Stock Option Agreement for options granted under the 2003 Stock Option Plan
10.7 (incorporated by reference to Exhibit 10.13 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).

Form of Non-Qualified Stock Option Agreement for options granted under the 2003 Stock Option Plan (incorporated by reference to Exhibit 10.14 to the Corporation's Annual Report on Form 10-K for the fiscal year June 30, 2005).

2006 Equity Incentive Plan (incorporated by reference to Exhibit A to the Corporation's proxy statement dated October 12, 2006)

Form of Incentive Stock Option Agreement for options granted under the 2006 Equity Incentive Plan
(incorporated by reference to Exhibit 10.10 in the Corporation's Form 10-Q for the quarter ended December 31, 2006)

Code of Ethics for the Corporation's directors, officers and employees (incorporated by reference to Exhibit 14 in the Corporation's Annual Report on Form 10-K dated September 12, 2007)
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from the Corporation's Annual Report on Form 10-K for the fiscal year ended June 30, 2014, formatted in Extensible Business Reporting Language (XBRL): (1) Consolidated Statements of Financial Condition; (2) Consolidated Statements of Operations; (3) Consolidated Statements of Comprehensive Income; (4) Consolidated Statements of Stockholders' Equity; (5) Consolidated Statements of Cash Flows; and (6) Selected Notes to Consolidated Financial Statements.* Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: September 15, 2014
Provident Financial Holdings, Inc.

/s/ Craig G. Blunden<br>Craig G. Blunden<br>Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
SIGNATURES
TITLE
DATE
/s/ Craig G.
Blunden
Craig G. Blunden
Chairman and
September 15, 2014
Chief Executive Officer
(Principal Executive Officer)
/s/ Donavon P.
Ternes
Donavon P. Ternes
President, Chief Operating Officer
September 15, 2014
and Chief Financial Officer
(Principal Financial and
Accounting Officer)
/s/ Joseph P.
Barr
Joseph P. Barr
/s/ Bruce W.
Bennett
Director
September 15, 2014

Bruce W. Bennett
/s/ Judy A.
Carpenter
Judy A. Carpenter
/s/ Debbi H.
Guthrie
Debbi H. Guthrie
/s/ Roy H.
Taylor
Roy H. Taylor
/s/ William E.
Director
September 15, 2014
Thomas
William E. Thomas

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Provident Financial Holdings, Inc.
Consolidated Financial Statements

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To the Board of Directors and Stockholders of Provident Financial Holdings, Inc.
Riverside, California
We have audited the accompanying consolidated statements of financial condition of Provident Financial Holdings, Inc. and subsidiary (the "Corporation") as of June 30, 2014 and 2013, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended June 30, 2014. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Provident Financial Holdings, Inc. and subsidiary as of June 30, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2014, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Corporation's internal control over financial reporting as of June 30, 2014, based on the criteria established in Internal Control - Integrated Framework (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated September 15, 2014, expressed an unqualified opinion on the Corporation's internal control over financial reporting.
/s/ Deloitte \& Touche LLP
Costa Mesa, California
September 15, 2014

PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Financial Condition

| (In Thousands, Except Share Information) | $\begin{aligned} & \text { June 30, } \\ & 2014 \end{aligned}$ | $\begin{aligned} & \text { June } 30, \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and cash equivalents | \$118,937 | \$ 193,839 |
| Investment securities - held to maturity (fair value \$800 and \$0, respectively) | 800 | - |
| Investment securities - available for sale, at fair value | 16,347 | 19,510 |
| Loans held for investment, net of allowance for loan losses of $\$ 9,744$ and $\$ 14,935$, respectively | 772,141 | 748,397 |
| Loans held for sale, at fair value | 158,883 | 188,050 |
| Accrued interest receivable | 2,483 | 2,992 |
| Real estate owned, net | 2,467 | 2,296 |
| Federal Home Loan Bank ("FHLB") - San Francisco stock | 7,056 | 15,273 |
| Premises and equipment, net | 6,369 | 6,691 |
| Prepaid expenses and other assets | 20,146 | 33,993 |
| Total assets | \$1,105,629 | \$ 1,211,041 |
| Liabilities and Stockholders' Equity |  |  |
| Liabilities: |  |  |
| Non interest-bearing deposits | \$58,654 | \$57,835 |
| Interest-bearing deposits | 839,216 | 865,175 |
| Total deposits | 897,870 | 923,010 |
| Borrowings | 41,431 | 106,491 |
| Accounts payable, accrued interest and other liabilities | 20,466 | 21,566 |
| Total liabilities | 959,767 | 1,051,067 |
| Commitments and Contingencies (Note 14) |  |  |
| Stockholders' equity: |  |  |
| Preferred stock, $\$ 0.01$ par value ( $2,000,000$ shares authorized; none issued and outstanding) | - | - |
| Common stock, $\$ 0.01$ par value ( $40,000,000$ shares authorized; 17,714,365 and 17,661,865 shares issued; 9,312,269 and 10,386,399 shares outstanding, respectively) | 177 | 177 |
| Additional paid-in capital | 88,259 | 87,742 |
| Retained earnings | 182,458 | 179,816 |
| Treasury stock at cost ( $8,402,096$ and $7,275,466$ shares, respectively) | (125,418 | ) (108,315 |
| Accumulated other comprehensive income, net of tax | 386 | 554 |
| Total stockholders' equity | 145,862 | 159,974 |
| Total liabilities and stockholders' equity | \$1,105,629 | \$ 1,211,041 |

The accompanying notes are an integral part of these consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Operations

| (In Thousands, Except Per Share Information) | Year Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2012 |
| Interest income: |  |  |  |
| Loans receivable, net | \$36,424 | \$42,905 | \$50,505 |
| Investment securities | 339 | 428 | 528 |
| FHLB - San Francisco stock | 793 | 438 | 99 |
| Interest-earning deposits | 503 | 390 | 303 |
| Total interest income | 38,059 | 44,161 | 51,435 |
| Interest expense: |  |  |  |
| Deposits | 5,495 | 6,585 | 8,415 |
| Borrowings | 1,841 | 4,219 | 6,290 |
| Total interest expense | 7,336 | 10,804 | 14,705 |
| Net interest income | 30,723 | 33,357 | 36,730 |
| (Recovery) provision for loan losses | (3,380 | ) (1,499 | ) 5,777 |
| Net interest income, after (recovery) provision for loan losses | 34,103 | 34,856 | 30,953 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees | 1,077 | 1,093 | 733 |
| Gain on sale of loans, net | 25,799 | 68,493 | 38,017 |
| Deposit account fees | 2,469 | 2,449 | 2,438 |
| Gain (loss) on sale and operations of real estate owned acquired in the settlement of loans, net | 18 | 916 | (120 |
| Card and processing fees | 1,370 | 1,292 | 1,282 |
| Other | 942 | 957 | 800 |
| Total non-interest income | 31,675 | 75,200 | 43,150 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 38,044 | 50,450 | 39,283 |
| Premises and occupancy | 4,468 | 4,432 | 3,763 |
| Equipment expense | 1,830 | 1,830 | 1,488 |
| Professional expense | 1,832 | 1,858 | 1,904 |
| Sales and marketing expense | 1,761 | 1,859 | 1,187 |
| Deposit insurance premium and regulatory assessments | 945 | 1,066 | 1,296 |
| Other | 5,288 | 5,848 | 6,444 |
| Total non-interest expense | 54,168 | 67,343 | 55,365 |
| Income before income taxes | 11,610 | 42,713 | 18,738 |
| Provision for income taxes | 5,004 | 16,916 | 7,928 |
| Net income | \$6,606 | \$25,797 | \$ 10,810 |
| Basic earnings per share | \$0.67 | \$2.43 | \$0.96 |
| Diluted earnings per share | \$0.65 | \$2.38 | \$0.96 |
| Cash dividends per share | \$0.40 | \$0.24 | \$0.14 |

The accompanying notes are an integral part of these consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Comprehensive Income

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Net income | $\$ 6,606$ | $\$ 25,797$ | $\$ 10,810$ |
|  |  |  |  |
| Change in unrealized holding losses on securities available for sale and | $(290$ | $)(124$ | $)(21$ |
| interest-only strips | - | - | - |
| Reclassification of (gains) losses to net income | $(290$ | $)(124$ | $)(21$ |
| Other comprehensive loss, before income tax benefit | 122 | 52 | 9 |$)$

The accompanying notes are an integral part of these consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Stockholders' Equity

| (In Thousands, Except Share | Common Stock |  |  |  | Accumulated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Paid-In | Retained | Treasury Stock | Other |  |
| Information) | Shares | AmountCapital |  | Earnings |  | Income (Loss), Total Net of Tax |  |
|  |  |  |  |  |  |  |  |
| Balance at June 30, 2011 | 11,418,654 | \$176 | \$85,432 | \$147,322 | \$(92,650 | )\$ 638 | \$140,918 |
| Net income |  |  |  | 10,810 |  |  | 10,810 |
| Other comprehensive loss |  |  |  |  |  | (12 | (12 |
| Purchase of treasury stock ${ }^{(1)}$ | (683,127 |  |  |  | (6,693 | ) | (6,693 |
| Distribution of restricted stock | 111,500 |  |  |  |  |  | - |
| Amortization of restricted stock |  |  | 609 |  |  |  | 609 |
| Exercise of stock options | 9,000 |  | 72 |  |  |  | 72 |
| Stock options expense |  |  | 645 |  |  |  | 645 |
| Cash dividends |  |  |  | (1,572 | ) |  | (1,572 ) |
| Balance at June 30, 2012 | 10,856,027 | 176 | 86,758 | 156,560 | (99,343 | ) 626 | 144,777 |
| Net income |  |  |  | 25,797 |  |  | 25,797 |
| Other comprehensive loss |  |  |  |  |  | (72 | (72 |
| Purchase of treasury stock ${ }^{(1)}$ | (584,678 |  |  |  | (8,959 | ) | (8,959 ) |
| Forfeiture of restricted stock |  |  | 13 |  | (13 | ) | - |
| Distribution of restricted stock | 73,050 |  |  |  |  |  | - |
| Amortization of restricted stock |  |  | 310 |  |  |  | 310 |
| Exercise of stock options | 42,000 | 1 | 295 |  |  |  | 296 |
| Stock options expense |  |  | 458 |  |  |  | 458 |
| Tax effect from stock-based compensation |  |  | (92 | ) |  |  | (92 |
| Cash dividends |  |  |  | (2,541 | ) |  | (2,541 ) |
| Balance at June 30, 2013 | 10,386,399 | 177 | 87,742 | 179,816 | (108,315 | ) 554 | 159,974 |
| Net income |  |  |  | 6,606 |  |  | 6,606 |
| Other comprehensive loss |  |  |  |  |  | (168 | ) (168 ) |
| Purchase of treasury stock | (1,126,630 ) |  |  |  | (17,182 | ) | (17,182 |
| Forfeiture of restricted stock |  |  | 51 |  | (51 | ) | - |
| Amortization of restricted stock |  |  | 209 |  |  |  | 209 |
| Award of restricted stock |  |  | (130 | ) | 130 |  | - |
| Exercise of stock options | 52,500 | - | 385 |  |  |  | 385 |
| Stock options expense |  |  | 317 |  |  |  | 317 |
| Tax effect from stock-based compensation |  |  | (315 | ) |  |  | (315 |
| Cash dividends |  |  |  | (3,964 | ) |  | (3,964 ) |
| Balance at June 30, 2014 | 9,312,269 | \$ 177 | \$88,259 | \$182,458 | \$(125,41 | ) \$ 386 | \$145,862 |

[^0]The accompanying notes are an integral part of these consolidated financial statements.

PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Cash Flows

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Cash flows from operating activities: |  |  |  |
| Net income | $\$ 6,606$ | $\$ 25,797$ | $\$ 10,810$ |
| Adjustments to reconcile net income to net cash provided by (used for) |  |  |  |
| operating activities: |  |  |  |
| Depreciation and amortization | 1,658 | 1,746 | 1,357 |
| (Recovery) provision for loan losses | $(3,380$ | $)(1,499$ | $) 5,777$ |
| Recovery of losses on real estate owned | $(25$ | $)(98$ | $)(1,002$ |
| Gain on sale of loans, net | $(25,799$ | $)(68,493$ | $)(38,017$ |
| (Gain) loss on sale of real estate owned, net | $(288$ | $)(1,213$ | $) 287$ |
| Stock-based compensation | 526 | 768 | 1,254 |
| (Benefit) provision for deferred income taxes | $(1,041$ | $) 4,275$ | 1,282 |
| Tax effect from stock-based compensation | 315 | 92 | - |
| (Decrease) increase in accounts payable, accrued interest and other | $(2,110$ | $) 1,051$ | 2,372 |
| liabilities | 149 | 2,589 | 2,688 |
| Decrease in prepaid expenses and other assets | $(1,967,622$ | $)(3,496,531$ | $)(2,516,637$ |$)$

The accompanying notes are an integral part of these consolidated financial statements.
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PROVIDENT FINANCIAL HOLDINGS, INC.
Consolidated Statements of Cash Flows

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Cash flows from financing activities: |  |  |  |
| $\begin{array}{l}\text { (Decrease) increase in deposits, net }\end{array}$ | $(25,140$ | $)(38,401$ | $) 15,644$ |
| Proceeds from long-term borrowings | - | - | 10,000 |
| Repayments of long-term borrowings | $(65,060$ | $)(20,055$ | $)(90,052$ |
| Treasury stock purchases | $(17,182$ | $)(8,959$ | $)(6,693$ |$)$

The accompanying notes are an integral part of these consolidated financial statements.

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

## Note 1: Organization and Summary of Significant Accounting Policies

Basis of presentation
The consolidated financial statements include the accounts of Provident Financial Holdings, Inc., and its wholly owned subsidiary, Provident Savings Bank, F.S.B. (collectively, the "Corporation"). All inter-company balances and transactions have been eliminated.

Provident Savings Bank, F.S.B. (the "Bank") converted from a federally chartered mutual savings bank to a federally chartered stock savings bank effective June 27, 1996. Provident Financial Holdings, Inc., a Delaware corporation organized by the Bank, acquired all of the capital stock of the Bank issued in the conversion; the transaction was recorded on a book value basis.

The Corporation operates in two business segments: community banking through the Bank and mortgage banking through Provident Bank Mortgage ("PBM"), a division of Provident Bank. The Bank's activities include attracting deposits, offering banking services and originating multi-family, commercial real estate, commercial business and, to a lesser extent, construction and consumer loans. Deposits are collected primarily from 15 banking locations located in Riverside and San Bernardino counties in California. PBM's activities include originating single-family loans, primarily first mortgages for sale to investors and to a lesser extent, for investment by the Bank. Loans are primarily originated in Southern California and Northern California by loan agents employed by the Bank, from its banking locations and freestanding lending offices. PBM operates wholesale loan production offices in Pleasanton and Rancho Cucamonga, California and retail loan production offices in City of Industry, Elk Grove, Escondido, Glendora, Livermore, Rancho Cucamonga, Redding, Riverside (3), Roseville, San Rafael, Santa Barbara and Westlake Village, California.

## Use of estimates

The accounting and reporting policies of the Corporation conform to generally accepted accounting principles in the United States of America ("GAAP"). The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred tax assets, the valuation of loan servicing assets, the valuation of real estate owned, the determination of the loan repurchase reserve, the valuation of derivative financial instruments and deferred compensation costs.

The following accounting policies, together with those disclosed elsewhere in the consolidated financial statements, represent the significant accounting policies of Provident Financial Holdings, Inc. and the Bank.

Cash and cash equivalents
Cash and cash equivalents include cash on hand and due from banks, as well as overnight deposits placed at correspondent banks.

Investment securities
The Corporation classifies its qualifying investments as available for sale or held to maturity. The Corporation's policy of classifying investments as held to maturity is based upon its ability and management's positive intent to hold

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such securities to maturity. Securities held to maturity are carried at amortized historical cost. All other securities are classified as available for sale and are carried at fair value. Fair value generally is determined based upon quoted market prices. Changes in net unrealized gains (losses) on securities available for sale are included in accumulated other comprehensive income, net of tax. Gains and losses on dispositions of investment securities are included in non-interest income and are determined using the specific identification method. Purchase premiums and discounts are amortized over the expected average life of the securities using the effective interest method.

Investment securities are reviewed annually for possible other-than-temporary impairment ("OTTI"). For debt securities, an OTTI is evident if the Corporation intends to sell the debt security or will more likely than not be required to sell the debt security before full recovery of the entire amortized cost basis is realized. However, even if the Corporation does not intend to sell the debt security and will not likely be required to sell the debt security before recovery of its entire amortized cost basis, the Corporation must evaluate expected cash flows to be received and determine if a credit loss has occurred. In the event of a credit loss, the credit component of the impairment is recognized within non-interest income and the non-credit component is recognized through accumulated other comprehensive income, net of tax. For equity securities, management evaluates the securities in an unrealized

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014
loss position in the available-for-sale portfolio for OTTI on the basis of the duration of the decline in value of the security and severity of that decline as well as the Corporation's intent and ability to hold these securities for a period of time sufficient to allow for any anticipated recovery in the market value. If it is determined that the impairment on an equity security is other than temporary, an impairment loss equal to the difference between the carrying value of the security and its fair value is recognized within non-interest income.

## PBM activities

Mortgage loans are originated for both investment and sale to the secondary market. Since the Corporation is primarily a single-family adjustable-rate mortgage ("ARM") lender for its own portfolio, a high percentage of fixed-rate loans are originated for sale to institutional investors.

Accounting Standards Codification ("ASC") No. 825, "Financial Instruments," allows for the option to report certain financial assets and liabilities at fair value initially and at subsequent measurement dates with changes in fair value included in earnings. The option may be applied instrument by instrument, but it is irrevocable. The Corporation has elected the fair value option on PBM loans held for sale. Fair value is generally determined by measuring the value of outstanding loan sale commitments in comparison to investors' current yield requirements as calculated on the aggregate loan basis. Loans are generally sold without recourse, other than standard representations and warranties, except those loans that were sold to the FHLB - San Francisco under the Mortgage Partnership Finance ("MPF") program which has a specific recourse provision, which is described below. A high percentage of loans are sold on a servicing released basis. In some transactions, primarily loans sold under the MPF program, the Corporation may retain the servicing rights in order to generate servicing income. Where the Corporation continues to service loans after sale, investors are paid their share of the principal collections together with interest at an agreed-upon rate, which generally differs from the loan's contractual interest rate.

Loans sold to the FHLB - San Francisco under the MPF program have a recourse liability. The FHLB - San Francisco absorbs the first four basis points of loss by establishing a first loss account and a credit scoring process is used to calculate the maximum recourse amount for the Bank. All losses above the Bank's maximum recourse are the responsibility of the FHLB - San Francisco. The FHLB - San Francisco pays the Bank a credit enhancement fee on a monthly basis to compensate the Bank for accepting the recourse obligation. On October 6, 2006, the FHLB - San Francisco announced that it would no longer offer new commitments to purchase mortgage loans from its members, but it would retain its existing portfolio of mortgage loans. As of June 30, 2014, the Bank serviced $\$ 38.6$ million of loans under this program and has established a recourse liability of $\$ 274,000$ as compared to $\$ 52.1$ million of loans serviced and a recourse liability of $\$ 746,000$ at June 30, 2013. A net realized loss of $\$ 139,000, \$ 194,000$ and $\$ 439,000$ was recognized in fiscal 2014, 2013 and 2012, respectively, under this program. The recourse liability and recognized losses in fiscal 2014, 2013 and 2012 were attributable to the cumulative loan losses which have largely extinguished the first loss account established by the FHLB - San Francisco.

Occasionally, the Bank is required to repurchase loans sold to Freddie Mac, Fannie Mae or other investors if it is determined that such loans do not meet the credit requirements of the investor, or if one of the parties involved in the loan misrepresented pertinent facts, committed fraud, or if such loans were 90 -days past due within 120 days of the loan funding date. During the years ended June 30, 2014, 2013 and 2012, the Bank repurchased $\$ 437,000, \$ 1.4$ million and $\$ 1.6$ million of single-family loans, respectively. Other repurchase requests were settled for $\$ 666,000$, $\$ 5.6$ million and $\$ 439,000$ in fiscal 2014, 2013 and 2012, respectively, which did not result in the repurchase of the loan itself. In addition to the specific recourse liability for the MPF program, the Bank has established a recourse liability of $\$ 630,000$ and $\$ 1.4$ million for loans sold to other investors as of June 30, 2014 and 2013, respectively.

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In December 2012, the Bank entered into a global settlement with the Bank's largest legacy loan investor, which eliminated all past, current and future repurchase claims from this particular investor. The settlement agreement was executed and paid in February 2013. The settlement required the accrual of an additional recourse provision of $\$ 1.5$ million during the second quarter of fiscal 2013 which fully funded the settlement amount in addition to the recourse reserve that had already been provided in prior periods for this investor. This investor purchased approximately $39 \%$ percent of the Corporation's total loan sale volume from January 1, 2005 through December 31, 2011 and accounted for approximately $64 \%$ percent of all recourse claims paid prior to the settlement.

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

Activity in the recourse liability for the years ended June 30, 2014 and 2013 was as follows: (In Thousands) 2014
Balance, beginning of year
Recourse (recovery) provision
Net settlements in lieu of loan repurchases
Balance, end of the year

| 2014 | 2013 |
| :--- | :--- |
| $\$ 2,111$ | $\$ 6,183$ |
| $(469$ | $) 1,739$ |
| $(738$ | $)(5,811$ |
| $\$ 904$ | $\$ 2,111$ |

The Bank is obligated to refund loan sale premiums to investors when a loan pays off within a specific time period following the loan sale; the time period ranges from three to six months, depending upon the loan sale agreement. Total loan sale premium refunds in fiscal 2014, 2013 and 2012 were $\$ 750,000, \$ 299,000$ and $\$ 131,000$, respectively. As of June 30, 2014 and 2013, the Bank's recourse liability was $\$ 113,000$ and $\$ 89,000$, respectively, for future loan sale premium refunds.

Gains or losses on the sale of loans, including fees received or paid, are recognized at the time of sale and are determined by the difference between the net sales proceeds and the allocated book value of the loans sold. When loans are sold with servicing retained, the carrying value of the loans is allocated between the portion sold and the portion retained (i.e., mortgage servicing assets and interest-only strips), based on estimates of their respective fair values.

Mortgage servicing assets ("MSA") are amortized in proportion to and over the period of the estimated net servicing income and are carried at the lower of cost or fair value. The fair value of MSA is based on the present value of estimated net future cash flows related to contractually specified servicing fees. The Bank periodically evaluates MSA for impairment, which is measured as the excess of cost over fair value. This review is performed on a disaggregated basis, based on loan type and interest rate. MSA at June 30, 2014 had a carrying value of $\$ 295,000$ and a fair value of $\$ 357,000$, compared to a carrying value of $\$ 334,000$ and a fair value of $\$ 395,000$ at June 30, 2013. For additional information, see Note 4 of the Notes to Consolidated Financial Statements, "Mortgage Loan Servicing and Loans Originated for Sale."

Rights to future income from serviced loans that exceed contractually specified servicing fees are recorded as interest-only strips. Interest-only strips are carried at fair value, utilizing the same assumptions that are used to value the related servicing assets, with any unrealized gain or loss, net of tax, recorded as a component of accumulated other comprehensive income. Interest-only strips are included in prepaid expenses and other assets in the accompanying Consolidated Statements of Financial Condition. As of June 30, 2014 and 2013, the fair value of the interest-only strips was $\$ 62,000$ and $\$ 98,000$, respectively, and the net unrealized gain after statutory taxes of the interest-only strips was $\$ 35,000$ and $\$ 56,000$, respectively.

Loans held for sale
Loans held for sale consist primarily of long-term fixed-rate loans secured by first trust deeds on single-family residences, the majority of which are Federal Housing Administration ("FHA"), United States Department of Veterans Affairs ("VA"), Fannie Mae and Freddie Mac loan products. The loans are generally offered to customers located in (a) Southern California, primarily in Riverside and San Bernardino counties, commonly known as the Inland Empire, and to a lesser extent in Orange, Los Angeles, San Diego and other surrounding counties and (b) Northern California, primarily Alameda, Marin, Placer and Shasta and other surrounding counties. The loans have been hedged with loan sale commitments, To-be-Announced ("TBA") Mortgage-Backed-Securities ("MBS") trades and option contracts. The loan sale settlement period is generally between 20 to 30 days from the date of the loan funding. The Corporation adopted ASC 820, "Fair Value Measurements and Disclosures," and elected the fair value option (ASC 825,
"Financial Instruments") on loans held for sale.
Loans held for investment
Loans held for investment consist primarily of long-term adjustable rate loans secured by first trust deeds on single-family residences, other residential property, commercial property and land. Additionally, multi-family and commercial real estate loans are becoming a substantial part of loans held for investment. These loans are generally offered to customers and businesses located in the same areas of Southern and Northern California described above.

Loan origination fees and certain direct origination expenses are deferred and amortized to interest income over the contractual life of the loan using the effective interest method. Amortization is discontinued for non-performing loans. Interest receivable represents, for the most part, the current month's interest, which will be included as a part of the borrower's next monthly loan payment. Interest receivable is accrued only if deemed collectible. Loans are placed on non-performing status when they become 90 days past due or if the loan is deemed impaired. When a loan is placed on non-performing status, interest accrued but not

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received is reversed against interest income. Interest income on non-performing loans is subsequently recognized only to the extent that cash is received and the principal balance is deemed collectible. If the principal balance is not deemed collectible, the entire payment received (principal and interest) is applied to the outstanding loan balance. Non-performing loans that become current as to both principal and interest are returned to accrual status after demonstrating satisfactory payment history and when future payments are expected to be collected.

## Allowance for loan losses

The allowance for loan losses involves significant judgment and assumptions by management, which has a material impact on the carrying value of net loans. Management considers the accounting estimate related to the allowance for loan losses a critical accounting estimate because it is highly susceptible to changes from period to period, requiring management to make assumptions about probable incurred losses inherent in the loan portfolio at the balance sheet date. The impact of a sudden large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

The allowance is based on two principles of accounting: (i) ASC 450, "Contingencies," which requires that losses be accrued when they are probable of occurring and can be estimated; and (ii) ASC 310, "Receivables," which requires that losses be accrued for non-performing loans that may be determined on an individually evaluated basis or based on an aggregated pooling method where the allowance is developed primarily by using historical charge-off statistics. The allowance has two components: collectively evaluated allowances and individually evaluated allowances. Each of these components is based upon estimates that can change over time. The allowance is based on historical experience and as a result can differ from actual losses incurred in the future. Additionally, differences may result from qualitative factors such as unemployment data, gross domestic product, interest rates, retail sales, the value of real estate and real estate market conditions. The historical data is reviewed at least quarterly and adjustments are made as needed. Various techniques are used to arrive at an individually evaluated allowance, including discounted cash flows and the fair market value of collateral. The use of these techniques is inherently subjective and the actual losses could be greater or less than the estimates. Management considers, based on currently available information, the allowance for loan losses sufficient to absorb probable losses inherent in loans held for investment.

Allowance for unfunded loan commitments
The Corporation maintains the allowance for unfunded loan commitments at a level that is adequate to absorb estimated probable losses related to these unfunded credit facilities. The Corporation determines the adequacy of the allowance based on periodic evaluations of the unfunded credit facilities, including an assessment of the probability of commitment usage, credit risk factors for loans outstanding to these same customers, and the terms and expiration dates of the unfunded credit facilities. The allowance for unfunded loan commitments is recorded in other liabilities on the Consolidated Statements of Financial Condition. Net adjustments to the allowance for unfunded loan commitments are included in other non-interest expense on the Consolidated Statements of Operations.

Troubled debt restructuring ("restructured loans")
A restructured loan is a loan which the Corporation, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Corporation would not otherwise consider. These financial difficulties include, but are not limited to, the borrowers default status on any of their debts, bankruptcy and recent changes in their financial circumstances (loss of job, etc.).

The loan terms which have been modified or restructured due to a borrower's financial difficulty, include but are not limited to:
a) A reduction in the stated interest rate.
b) An extension of the maturity at an interest rate below market.
c) A reduction in the accrued interest.
d) Extensions, deferrals, renewals and rewrites.
e)Loans that have been discharged in a Chapter 7 Bankruptcy that have not been reaffirmed by the borrower.

To qualify for restructuring, a borrower must provide evidence of creditworthiness such as, current financial statements, most recent income tax returns, current paystubs, current W-2s, and most recent bank statements, among other documents, which are then verified by the Corporation. The Corporation re-underwrites the loan with the borrower's updated financial information, new credit report, current loan balance, new interest rate, remaining loan term, updated property value and modified payment schedule, among other considerations, to determine if the borrower qualifies.

The Corporation measures the allowance for loan losses of restructured loans based on the difference between the loan's original carrying amount and the present value of expected future cash flows discounted at the original effective yield of the loan. Based

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on the OCC's guidance with respect to restructured loans and to conform to general practices within the banking industry, the Corporation maintains certain restructured loans on accrual status, provided there is reasonable assurance of repayment and performance, consistent with the modified terms based upon a current, well-documented credit evaluation.

Other restructured loans are classified as "Substandard" and placed on non-performing status. The Corporation upgrades restructured single-family loans to the pass category if the borrower has demonstrated satisfactory contractual payments for at least six consecutive months or 12 months for those loans that were restructured more than once. Once the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above; multi-family, commercial real estate, construction and commercial business loans must also demonstrate a combination of corroborating characteristics to be upgraded, such as: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

Non-performing loans
The Corporation assesses loans individually and classifies loans when the accrual of interest has been discontinued, loans have been restructured or management has serious doubts about the future collectibility of principal and interest, even though the loans may currently be performing. Factors considered in determining classification include, but are not limited to, expected future cash flows, the financial condition of the borrower and current economic conditions. The Corporation measures each non-performing loan based on ASC 310, establishes a collectively evaluated or individually evaluated allowance and charges off those loans or portions of loans deemed uncollectible.

## Real estate owned

Real estate acquired through foreclosure is initially recorded at the lesser of the loan balance at the time of foreclosure or the fair value of the real estate acquired, less estimated selling costs. Subsequent to foreclosure, the Corporation charges current earnings for estimated losses if the carrying value of the property exceeds its fair value. Gains or losses on the sale of real estate are recognized upon disposition of the property. Costs relating to improvement, maintenance and repairs of the property are expensed as incurred under gain (loss) on sale and operations of real estate owned acquired in the settlement of loans within the consolidated Statements of Operations.

Impairment of long-lived assets
The Corporation reviews its long-lived assets for impairment annually or when events or circumstances indicate that the carrying amount of these assets may not be recoverable. Long-lived assets include buildings, land, fixtures, furniture and equipment. An asset is considered impaired when the expected discounted cash flows over the remaining useful life are less than the net book value. When impairment is indicated for an asset, the amount of impairment loss is the excess of the net book value over its fair value.

Premises and equipment
Premises and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed primarily on a straight-line basis over the estimated useful lives as follows:

> Buildings
> Furniture and fixtures
> Automobiles
> Computer equipment

$$
\begin{aligned}
& 10 \text { to } 40 \text { years } \\
& 3 \text { to } 10 \text { years } \\
& 3 \text { years } \\
& 3 \text { to } 5 \text { years }
\end{aligned}
$$

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Leasehold improvements are amortized over the lesser of their respective lease terms or the useful life of the improvement, which ranges from one to 10 years. Maintenance and repair costs are charged to operations as incurred.

Income taxes
The Corporation accounts for income taxes in accordance with ASC 740, "Income Taxes." ASC 740 requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements.

ASC 740 requires that when determining the need for a valuation allowance against a deferred tax asset, management must assess both positive and negative evidence with regard to the realizability of the tax losses represented by that asset. To the extent available

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sources of taxable income are insufficient to absorb tax losses, a valuation allowance is necessary. Sources of taxable income for this analysis include prior years' tax returns, the expected reversals of taxable temporary differences between book and tax income, prudent and feasible tax-planning strategies, and future taxable income. The deferred income tax asset related to the allowance will be realized when actual charge-offs are made against the allowance. Based on the availability of loss carry-backs and projected taxable income during the periods for which loss carry-forwards are available, management believes it is more likely than not the Corporation will realize the deferred tax asset. The Corporation continues to monitor the deferred tax asset on a quarterly basis for a valuation allowance. The future realization of these tax benefits primarily hinges on adequate future earnings to utilize the tax benefit. Prospective earnings or losses, tax law changes or capital changes could prompt the Corporation to reevaluate the assumptions which may be used to establish a valuation allowance. As of June 30, 2014, the estimated deferred tax asset was $\$ 5.6$ million, a $\$ 1.2$ million or 27 percent increase, from $\$ 4.4$ million at June 30, 2013. The Corporation maintains net deferred income tax assets for deductible temporary tax differences, such as loss reserves, deferred compensation, non-accrued interest and unrealized gains. The increase in the deferred tax asset resulted primarily from items related to non-accruing loans, fair value adjustments, loss reserve adjustments and FHLB stock dividend redemptions. The Corporation did not have any liabilities for uncertain tax positions or any known unrecognized tax benefit at June 30, 2014 or 2013.

Bank owned life insurance ("BOLI")
ASC 715-60-35, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements," requires an employer to recognize obligations associated with endorsement split-dollar life insurance arrangements that extend into the participant's post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. The Corporation adopted ASC 715-60-35 using the latter option, i.e., based on the future death benefit. The Bank purchases BOLI policies on the lives of certain executive officers while they are employed by the Bank and is the owner and beneficiary of the policies. The Bank invests in BOLI to provide an efficient form of funding for long-term retirement and other employee benefits costs. The Bank records these BOLI policies within prepaid expenses and other assets in the Consolidated Statements of Financial Condition at each policy's respective cash surrender value, with changes recorded in other non-interest income in the Consolidated Statements of Operations.

## Cash dividend

A declaration or payment of dividends is at the discretion of the Corporation's Board of Directors, who take into account the Corporation's financial condition, results of operations, tax considerations, capital requirements, industry standards, economic conditions and other factors, including the regulatory restrictions which affect the payment of dividends by the Bank to the Corporation. Under Delaware law, dividends may be paid either out of surplus or, if there is no surplus, out of net profits for the current fiscal year and/or the preceding fiscal year in which the dividend is declared. For additional information, see Note 22 of the Notes to Consolidated Financial Statements regarding the subsequent event related to the cash dividend.

## Stock repurchases

The Corporation repurchases its common stock consistent with Board-approved stock repurchase plans. During fiscal 2014, the Corporation repurchased 1.1 million shares under the March 2013, November 2013 and May 2014 stock repurchase programs with an average cost of $\$ 15.25$ per share. The March 2013 program authorized the repurchase of up to $5 \%$ of outstanding shares, or 522,523 shares, of which the remaining authorized shares available for repurchase were 399,792 at the beginning fiscal 2014. The November 2013 program authorized the repurchase of up to $5 \%$ of outstanding shares, or 499,905 shares; and the May 2014 program authorized the repurchase of up to $5 \%$ of

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outstanding shares, or 476,960 shares. The March 2013 program was completed in November 2013; and the November 2013 program was completed in May 2014. As of June 30, 2014, a total of 226,933 shares have been purchased under the May 2014 stock repurchase program (at an average cost of $\$ 14.51$ per share), or $48 \%$, of the shares authorized, leaving 250,027 shares available for future purchases.

Earnings per common share ("EPS")
Basic EPS represents net income divided by the weighted average common shares outstanding during the period excluding any potential dilutive effects. Diluted EPS gives effect to any potential issuance of common stock that would have caused basic EPS to be lower as if the issuance had already occurred. Accordingly, diluted EPS reflects an increase in the weighted average shares outstanding as a result of the assumed exercise of stock options and the vesting of restricted stock. The computation of diluted EPS does not assume exercise of stock options and vesting of restricted stock that would have an anti-dilutive effect on EPS.

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Stock-based compensation
ASC 718, "Compensation - Stock Compensation," requires companies to recognize in the statement of operations the grant-date fair value of stock options and other equity-based compensation issued to employees and directors. The adoption of ASC 718 resulted in stock-based compensation expense related to issued and unvested stock option grants. The stock-based compensation expense, inclusive of restricted stock expense, for the years ended June 30, 2014, 2013 and 2012 was $\$ 526,000, \$ 768,000$ and $\$ 1.3$ million, respectively.

## Employee Stock Ownership Plan ("ESOP")

The Corporation recognizes compensation expense when the Bank contributes funds to the ESOP for the purchase of the Corporation's common stock to be allocated to the ESOP participants. Since the contributions are discretionary, the benefits payable under the ESOP cannot be estimated.

Restricted stock
The Corporation recognizes compensation expense over the vesting period of the shares awarded, equal to the fair value of the shares at the award date.

Post retirement benefits
The estimated obligation for post retirement health care and life insurance benefits is determined based on an actuarial computation of the cost of current and future benefits for the eligible (grandfathered) retirees and employees. The post retirement benefit liability is included in accounts payable, accrued interest and other liabilities in the Consolidated Statement of Financial Condition. Effective July 1, 2003, the Corporation discontinued the post retirement health care and life insurance benefits to any employee not previously qualified (grandfathered) for these benefits. At June 30, 2014 and 2013, the accrued liability for post retirement benefits was $\$ 232,000$ and $\$ 253,000$, respectively, which was fully funded consistent with actuarially determined estimates of the future obligation.

Comprehensive income (loss)
ASC 220, "Comprehensive Income," requires that realized revenue, expenses, gains and losses be included in net income (loss). Unrealized gains (losses) on available for sale securities, are reported as a separate component of the stockholders' equity section of the Consolidated Statements of Financial Condition and the change in the unrealized gains (losses) are reported on the Consolidated Statements of Comprehensive Income.

Accounting standard updates ("ASU")
ASU 2011-11:
In December 2011, the Financial Accounting Standards Board ("FASB") issued ASU 2011-11, "Balance Sheet (Topic 210) -Disclosures about Offsetting Assets and Liabilities." The amendments in this ASU enhances disclosures required by GAAP by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either Section 210-20-45 or Section 815-10-45. This information enables users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of set off associated with certain financial instruments and derivative instruments in the scope of this ASU. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The adoption of this ASU did not have a material impact on the Corporation's consolidated financial statements; however, there was a significant impact related to the
footnotes to the financial statements upon adoption as disclosed in Note 21.
ASU 2013-01:
In January 2013, the FASB issued ASU 2013-01, "Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities." This ASU amends ASU 2011-11 to clarify that the scope applies to derivatives, repurchase and reverse repurchase agreements, and securities borrowing and lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to master netting or similar arrangements. Other types of financial assets and liabilities subject to master netting or similar arrangements are not subject to the disclosure requirements in ASU 2011-11. The amendments were effective for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods. The adoption of this ASU did not have a material impact on the Corporation's consolidated financial statements; however, there was a significant impact related to the footnotes to the financial statements upon adoption as disclosed in Note 21.

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ASU 2013-11:
In July 2013, the FASB issued ASU 2013-11, "Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The Corporation's adoption of this ASU is not expected to have a material impact on its consolidated financial statements.

ASU 2014-04:
In January 2014, the FASB issued ASU 2014-04, "Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." The amendments in this ASU are intended to reduce diversity in practice by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate property recognized. Holding foreclosed real estate property presents different operational and economic risk to creditors compared with holding an impaired loan. Therefore, consistency in the timing of loan derecognition and presentation of foreclosed real estate properties is of qualitative significance to users of the creditor's financial statements. Additionally, the disclosure of the amount of foreclosed residential real estate properties and of the recorded investment in consumer mortgage loans secured by residential real estate properties that are in the process of foreclosure is expected to provide decision-useful information to many users of the creditor's financial statements. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Corporation's adoption of this ASU is not expected to have a material impact on its consolidated financial statements.

ASU 2014-14:
In August 2014, the FASB issued ASU 2014-14," Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure." Current GAAP provides classification and measurement guidance for situations in which a creditor obtains a debtor's assets in satisfaction of a receivable, including receipt of assets through foreclosure, but does not provide specific guidance on how to classify and measure foreclosed loans that are government guaranteed. Current GAAP also does not provide guidance on how to determine the unit of account; that is, whether a single asset should be recognized or whether two separate assets should be recognized (real estate and a guarantee receivable). In practice, most creditors derecognize the loan and recognize a single asset. Some creditors recognize a nonfinancial asset (other real estate owned), while others recognize a financial asset (typically, a guarantee receivable). Regardless of the classification of the asset (or assets), measurement of the asset (or total measurement of the assets) in practice generally represents the amount

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recoverable under the guarantee. The amendments in this ASU should reduce diversity in practice by providing guidance on how to classify and measure certain government-guaranteed mortgage loans upon foreclosure. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Corporation's adoption of this ASU is not expected to have a material impact on its consolidated financial statements.

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Note 2: Investment Securities
The amortized cost and estimated fair value of investment securities as of June 30, 2014 and 2013 were as follows:


In fiscal 2014, 2013 and 2012, the Corporation received MBS principal payments of $\$ 2.9$ million, $\$ 3.3$ million and $\$ 3.3$ million, respectively, and did not purchase or sell investment securities, other than in fiscal 2014 when the Corporation placed an $\$ 800,000$ investment in time deposits at four minority-owned financial institutions to help fulfill the Company's Community Reinvestment Act obligation.

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As of June 30, 2014, the Corporation held investments with no unrealized loss position. This compares to June 30, 2013 when the Corporation held investment with unrealized loss position of $\$ 18,000$, consisting of the following:

|  | Unrealized Holding |  | Unrealized Holding | Unrealized Holding |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| As of June 30, 2013 | Losses |  | Losses | Losses |

As of June 30, 2013, the unrealized holding loss was less than 12 months on one adjustable rate private issue CMO, primarily the result of market interest rate movement and perceived credit and liquidity concerns. Based on the nature of the investment, management concluded that such unrealized loss was not other than temporary as of June 30, 2013. The Corporation does not believe that there are any other-than-temporary impairments at June 30, 2014 and 2013; and no impairment losses have been recorded for fiscal 2014, 2013 and 2012. The Corporation intends and has the ability to hold the CMO securities until maturity and will not likely be required to sell the CMO security before realizing a full recovery.

Contractual maturities of investment securities as of June 30, 2014 and 2013 were as follows:

|  | June 30, 2014 |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Amortized <br> Cost | Estimated <br> Fair <br> Value | Amortized Cost | Estimated <br> Fair <br> Value |
| Held to maturity |  |  |  |  |
| Due in one year or less | \$800 | \$800 | \$- | \$- |
| Due after one through five years | - | - | - | - |
| Due after five through ten years | - | - | - | - |
| Due after ten years | - | - | - | - |
| Total investment securities - held to maturity | \$800 | \$800 | \$- | \$- |
| Available for sale |  |  |  |  |
| Due in one year or less | \$- | \$- | \$- | \$- |
| Due after one through five years | - | - | - | - |
| Due after five through ten years | - | - | - | - |
| Due after ten years | 15,741 | 16,347 | 18,652 | 19,510 |
| Total investment securities - available for sale | \$15,741 | \$16,347 | \$18,652 | \$ 19,510 |
| Total investment securities | \$16,541 | \$17,147 | \$18,652 | \$19,510 |

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Note 3: Loans Held for Investment
Loans held for investment consisted of the following at June 30, 2014 and 2013:

| (In Thousands) | June 30, 2014 | June 30, |
| :--- | :--- | :--- |
| 2013 |  |  |
| Mortgage loans: |  |  |
| Single-family | $\$ 377,997$ | $\$ 404,341$ |
| Multi-family | 301,211 | 262,316 |
| Commercial real estate | 96,803 | 92,488 |
| Construction | 2,869 | 292 |
| Commercial business loans | 1,237 | 1,687 |
| Consumer loans | 306 | 437 |
| Total loans held for investment, gross | 780,423 | 761,561 |
|  |  |  |
| Undisbursed loan funds | $(1,090$ | $(292$ |
| Deferred loan costs, net | 2,552 | 2,063 |
| Allowance for loan losses | $(9,744$ | $)(14,935$ |
| Total loans held for investment, net | $\$ 772,141$ | $\$ 748,397$ |

As of June 30, 2014, the Corporation had $\$ 23.3$ million in mortgage loans that were subject to negative amortization, consisting of $\$ 18.7$ million in multi-family loans, $\$ 3.7$ million in single-family loans and $\$ 856,000$ in commercial real estate loans. This compares to $\$ 33.3$ million of negative amortization mortgage loans at June 30, 2013, consisting of $\$ 24.4$ million in multi-family loans, $\$ 5.1$ million in single-family loans and $\$ 3.8$ million in commercial real estate loans. During fiscal 2014 and 2013, no loan interest income was added to the negative amortization loan balance. Negative amortization involves a greater risk to the Corporation because the loan principal balance may increase by a range of $110 \%$ to $115 \%$ of the original loan amount during the period of negative amortization and because the loan payment may increase beyond the means of the borrower when loan principal amortization is required. Also, the Corporation has originated interest-only ARM loans, which typically have a fixed interest rate for the first two to five years coupled with an interest only payment, followed by a periodic adjustable rate and a fully amortizing loan payment. As of June 30, 2014 and 2013, the interest-only ARM loans totaled $\$ 170.7$ million and $\$ 188.5$ million, or $21.8 \%$ and $24.7 \%$ of gross loans held for investment, respectively.

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The following table sets forth information at June 30, 2014 regarding the dollar amount of loans held for investment that are contractually repricing during the periods indicated, segregated between adjustable rate loans and fixed rate loans. Fixed-rate loans comprised $4 \%$ of loans held for investment at June 30, 2014, down from $5 \%$ at June 30, 2013. Adjustable rate loans having no stated repricing dates that reprice when the index they are tied to reprices (e.g. prime rate index) and checking account overdrafts are reported as repricing within one year. The table does not include any estimate of prepayments which may cause the Corporation's actual repricing experience to differ materially from that shown.

| (In Thousands) | Adjustable Rate |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | After | After | After | Fixed Rate | Total |
|  | Within One Year | One Year | 3 Years | 5 Years |  |  |
|  |  | Through 3 | Through 5 | Through 10 |  |  |
|  |  | Years | Years | Years |  |  |
| Mortgage loans: |  |  |  |  |  |  |
| Single-family | \$331,852 | \$10,509 | \$12,216 | \$7,925 | \$15,495 | \$377,997 |
| Multi-family | 94,646 | 39,494 | 152,610 | 8,264 | 6,197 | 301,211 |
| Commercial real estate | 35,613 | 6,163 | 44,935 | - | 10,092 | 96,803 |
| Construction | 2,869 | - | - | - | - | 2,869 |
| Commercial business loans | 328 | - | 125 | - | 784 | 1,237 |
| Consumer loans | 294 | - | - | - | 12 | 306 |
| Total loans held for investment, gross | \$465,602 | \$56,166 | \$209,886 | \$16,189 | \$32,580 | \$780,423 |

The allowance for loan losses is maintained at a level sufficient to provide for estimated losses based on evaluating known and inherent risks in the loans held for investment and upon management's continuing analysis of the factors underlying the quality of the loans held for investment. These factors include changes in the size and composition of the loans held for investment, actual loan loss experience, current economic conditions, detailed analysis of individual loans for which full collectability may not be assured, and determination of the realizable value of the collateral securing the loans. Provisions for loan losses are charged against operations on a quarterly basis, as necessary, to maintain the allowance at appropriate levels. Although management believes it uses the best information available to make such determinations, there can be no assurance that regulators, in reviewing the Corporation's loans held for investment, will not request the Corporation to significantly increase its allowance for loan losses. Future adjustments to the allowance for loan losses may be necessary and results of operations could be significantly and adversely affected as a result of economic, operating, regulatory, and other conditions beyond the Corporation's control.

In compliance with the regulatory reporting requirements of the Office of the Comptroller of the Currency ("OCC"), the Bank's primary federal regulator, non-performing loans are charged-off to their fair market values in the period the loans, or portion thereof, are deemed uncollectible, generally after the loan becomes 150 days delinquent for real estate secured first trust deed loans and 120 days delinquent for commercial business or real estate secured second trust deed loans. For loans that were modified from their original terms, were re-underwritten and identified in the Corporation's asset quality reports as restructured loans, the charge-off occurs when the loan becomes 90 days delinquent; and where borrowers file bankruptcy, the charge-off occurs when the loan becomes 60 days delinquent. The amount of the charge-off is determined by comparing the loan balance to the estimated fair value of the underlying collateral, less disposition costs, with the loan balance in excess of the estimated fair value charged-off against the allowance for loan losses. The allowance for loan losses for non-performing loans is determined by applying ASC 310, "Receivables." For restructured loans that are less than 90 days delinquent, the allowance for loan

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losses are segregated into (a) individually evaluated allowances for those loans with applicable discounted cash flow calculations still in their restructuring period, classified lower than pass, and containing an embedded loss component or (b) collectively evaluated allowances based on the aggregated pooling method. For non-performing loans less than 60 days delinquent where the borrower has filed bankruptcy, the collectively evaluated allowances are assigned based on the aggregated pooling method. For non-performing commercial real estate loans, individually evaluated allowances are calculated based on their fair values and if their fair values are higher than their loan balances, no allowances are required.

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Notes to Consolidated Financial Statements
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The following tables summarize the Corporation's allowance for loan losses at June 30, 2014 and 2013:

| (In Thousands) | June 30, 2014June 30, <br> 2013 |  |
| :--- | :--- | :--- |
| Collectively evaluated for impairment: |  |  |
| Mortgage loans: | $\$ 5,476$ | $\$ 8,949$ |
| Single-family | 3,142 | 4,689 |
| Multi-family | 989 | 1,053 |
| Commercial real estate | 35 | 78 |
| Construction | 51 | 78 |
| Commercial business loans | 9,703 | 12 |
| Consumer loans |  | 14,781 |
| Total collectively evaluated allowance |  |  |
|  | - |  |
| Individually evaluated for impairment: | 41 | 113 |
| Mortgage loans: | 41 | 41 |
| Single-family | $\$ 9,744$ | $\$ 14,935$ |

The following summarizes the components of the net change in the allowance for loan losses for the periods indicated:

|  | Year Ended June 30, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |  |
|  |  |  |  |  |
| Balance, beginning of year | $\$ 14,935$ | $\$ 21,483$ | $\$ 30,482$ |  |
| (Recovery) provision for loan losses | $(3,380$ | $)$ | $(1,499$ | ) |
| Recoveries | 929 | 762 | 375 |  |
| Charge-offs | $(2,740$ | $)$ | $(5,811$ | $)$ |
| Balance, end of year | $\$ 9,744$ | $\$ 14,935$ | $\$ 21,483$ |  |

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The following tables identify the Corporation's total recorded investment in non-performing loans by type, net of allowance for loan losses or charge-offs at June 30, 2014 and 2013:

| June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Recorded | Allowance for Loan | Net |
| (In Thousands) | Investment | Losses ${ }^{(1)}$ | Investment |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$5,480 | \$ (1,148 | ) \$4,332 |
| Without a related allowance ${ }^{(2)}$ | 6,067 | - | 6,067 |
| Total single-family loans | 11,547 | (1,148 | ) 10,399 |
| Multi-family: |  |  |  |
| With a related allowance | 956 | (354 | ) 602 |
| Without a related allowance ${ }^{(2)}$ | 2,491 | - | 2,491 |
| Total multi-family loans | 3,447 | (354 | ) 3,093 |
| Commercial real estate: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 2,352 | - | 2,352 |
| Total commercial real estate loans | 2,352 | - | 2,352 |
| Commercial business loans: |  |  |  |
| With a related allowance | 138 | (46 | ) 92 |
| Total commercial business loans | 138 | (46 | ) 92 |
| Total non-performing loans | \$17,484 | \$ 1,548 | ) $\$ 15,936$ |
| ${ }^{(1)}$ Consists of collectively and ind <br> (2) There was no related allowance fair value of the collateral is hig | fically assign e been charg | d to the indi d-off to thei | idual loan. fair value or |

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Provident Financial Holdings, Inc.
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June 30, 2014

June 30, 2013
(In Thousands)
Mortgage loans:
Single-family:
With a related allowance
Without a related allowance ${ }^{(2)}$
Total single-family loans

| Recorded <br> Investment | Allowance <br> for Loan <br> Losses $^{(1)}$ | Net <br> Investment |
| :--- | :--- | :--- |
|  |  |  |
| $\$ 9,908$ | $\$(2,350$ | $) \$ 7,558$ |
| 5,665 | - | 5,665 |
| 15,573 | $(2,350$ | $) 13,223$ |

Multi-family:
$\begin{array}{llll}\text { With a related allowance } & 4,519 & (1,320 & ) 3,199 \\ \text { Without a related allowance }{ }^{(2)} & 558 & - & 558\end{array}$
Total multi-family loans
5,077 (1,320 ) 3,757
Commercial real estate:
Without a related allowance ${ }^{(2)}$ 4,572 - 4,572
Total commercial real estate loans
4,572 - 4,572

Commercial business loans:
With a related allowance
189 (59 ) 130
Total commercial business loans
189
(59
) 130
Total non-performing loans
$\$ 25,411 \quad \$(3,729 \quad$ ) 21,682
${ }^{(1)}$ Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
(2) There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

At June 30, 2014 and 2013, there were no commitments to lend additional funds to those borrowers whose loans were classified as non-performing.

The following table describes the aging analysis (length of time on non-performing status) of non-performing loans, net of allowance for loan losses or charge-offs, as of June 30, 2014 and 2013:

| As of June 30, 2014 (In Thousands) | 3 Months or <br> Less | Over 3 to <br> 6 Months | Over 6 to <br> 12 Months | Over 12 <br> Months | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Mortgage loans: $\$ 1,433$ $\$-$ $\$ 2,655$ $\$ 6,311$ | $\$ 10,399$ |  |  |  |  |
| Single-family | 413 | - | 165 | 2,515 | 3,093 |
| Multi-family | - | 455 | 576 | 1,321 | 2,352 |
| Commercial real estate | - | - | - | 92 | 92 |
| Commercial business loans | $\$ 1,846$ | $\$ 455$ | $\$ 3,396$ | $\$ 10,239$ | $\$ 15,936$ |
| Total |  |  |  |  |  |

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| As of June 30, 2013 (In Thousands) | 3 Months or <br> Less | Over 3 to <br> 6 Months | Over 6 to <br> 12 Months | Over 12 <br> Months | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Mortgage loans: | $\$ 2,089$ | $\$ 1,650$ | $\$ 1,801$ | $\$ 7,683$ | $\$ 13,223$ |
| Single-family <br> Multi-family | 2,109 | 383 | - | 1,265 | 3,757 |
| Commercial real estate | 1,183 | - | 1,744 | 1,645 | 4,572 |
| Commercial business loans | - | - | - | 130 | 130 |
| Total | $\$ 5,381$ | $\$ 2,033$ | $\$ 3,545$ | $\$ 10,723$ | $\$ 21,682$ |

During the fiscal years ended June 30, 2014, 2013 and 2012, the Corporation's average investment in non-performing loans was $\$ 17.0$ million, $\$ 24.2$ million and $\$ 34.4$ million, respectively. The Corporation records payments on non-performing loans utilizing the cash basis or cost recovery method of accounting during the periods when the loans are on non-performing status. For the fiscal years ended June 30, 2014, 2013 and 2012, interest income of $\$ 546,000$, $\$ 885,000$ and $\$ 1.6$ million, respectively, was recognized, based on cash receipts from loan payments on non-performing loans. Foregone interest income, which would have been recorded had the non-performing loans been current in accordance with their original terms, amounted to $\$ 800,000, \$ 878,000$ and $\$ 876,000$ for the fiscal years ended June 30, 2014, 2013 and 2012, respectively, and was not included in the loan interest income; while $\$ 498,000, \$ 542,000$ and $\$ 0$, respectively, were collected and applied to the net loan balances.

The effect of the non-performing loans on interest income for the years ended June 30, 2014, 2013 and 2012 is presented below:
(In Thousands)

Contractual interest due
Interest recognized
Net foregone interest
$\left.\begin{array}{lll}\begin{array}{l}\text { Year Ended June 30, } \\ 2014\end{array} & 2013 & 2012 \\ & & \\ \$ 1,346 & \$ 1,763 & \$ 2,432 \\ (546 & (885 & ) \\ \$ 800 & \$ 878 & \$ 876\end{array}\right)$

For the fiscal year ended June 30, 2014, there was one loan with an outstanding balance of $\$ 221,000$ that was newly modified from its original terms, re-underwritten and identified as a restructured loan. Subsequent to the modification, this loan was paid off in fiscal 2014. This compares to no loans that were restructured during the fiscal year ended June 30, 2013. During the fiscal year ended June 30, 2014 and 2013, no restructured loans were in default within a 12 -month period subsequent to their original restructuring. Additionally, during the fiscal year ended June 30,2014 , there were two restructured loans for $\$ 810,000$ whose modifications were extended beyond the initial maturity of the modification. For the fiscal year ended June 30, 2013, one restructured loan with a total balance of $\$ 131,000$ had its modification extended beyond the initial maturity of the modification.

As of June 30, 2014, the net outstanding balance of the Corporation's 17 restructured loans was $\$ 6.0$ million: one was classified as special mention and remains on accrual status ( $\$ 343,000$ ); and 16 were classified as substandard ( $\$ 5.6$ million, all of which are on non-accrual status). Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected. Assets that do not currently expose the Corporation to sufficient risk to warrant adverse classification but possess weaknesses are designated as special mention and are closely monitored by the Corporation. As of June 30, 2014, $\$ 3.7$ million, or 62 percent, of the restructured loans were current with respect to their payment status. As of June 30, 2013, the net outstanding balance the Corporation's of 26 restructured loans was $\$ 9.5$ million: one loan was

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classified as special mention and remains on accrual status $(\$ 434,000)$; and 25 loans were classified as substandard ( $\$ 9.1$ million, all on non-accrual status). As of June 30, 2013, $\$ 6.5$ million, 68 percent, of the restructured loans had a current payment status.

The Corporation upgrades restructured single-family loans to the pass category if the borrower has demonstrated satisfactory contractual payments for at least six consecutive months or 12 months for those loans that were restructured more than once. Once the borrower has demonstrated satisfactory contractual payments beyond 12 consecutive months, the loan is no longer categorized as a restructured loan. In addition to the payment history described above, multi-family, commercial real estate, construction and commercial business loans (which are sometimes referred to in this report as "preferred loans") must also demonstrate a combination

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of the following characteristics to be upgraded to the pass category: satisfactory cash flow, satisfactory guarantor support, and additional collateral support, among others.

The following table summarizes at the dates indicated the restructured loan balances, net of allowance for loan losses or charge-offs, by loan type and non-accrual versus accrual status at June 30, 2014 and 2013:
(In Thousands)
June 30, 2014 June 30, 2013
Restructured loans on non-accrual status:
Mortgage loans:
Single-family $\quad \$ 2,957 \quad \$ 5,094$
$\begin{array}{lll}\text { Multi-family } & \text { 2,521 }\end{array}$
$\begin{array}{lll}\text { Commercial real estate } & 800 & 1,354\end{array}$
Commercial business loans 92123
Total $9,0,092$
Restructured loans on accrual status:
Mortgage loans:
Single-family $\quad 343 \quad 434$
Total 343
Total restructured loans
\$5,952
\$9,526

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June 30, 2014

The following table shows the restructured loans by type, net of allowance for loan losses or charge-offs, at June 30, 2014 and 2013:

|  | June 30, 2014 |  | Net |
| :---: | :---: | :---: | :---: |
|  | Recorded | Allowance for Loan |  |
| (In Thousands) | Investment | Losses ${ }^{(1)}$ | Investment |
| Mortgage loans: |  |  |  |
| Single-family: |  |  |  |
| With a related allowance | \$994 | \$(248 | )\$746 |
| Without a related allowance ${ }^{(2)}$ | 2,554 | - | 2,554 |
| Total single-family loans | 3,548 | (248 | ) 3,300 |
| Multi-family: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 1,760 | - | 1,760 |
| Total multi-family loans | 1,760 | - | 1,760 |
| Commercial real estate: |  |  |  |
| Without a related allowance ${ }^{(2)}$ | 800 | - | 800 |
| Total commercial real estate loans | 800 | - | 800 |
| Commercial business loans: |  |  |  |
| With a related allowance | 138 | (46 | ) 92 |
| Total commercial business loans | 138 | (46 | )92 |
| Total restructured loans | \$6,246 | \$(294 | ) \$5,952 |

${ }^{(1)}$ Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
(2) There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

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Provident Financial Holdings, Inc.
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June 30, 2014

June 30, 2013
(In Thousands)
Mortgage loans:
Single-family:
With a related allowance
Without a related allowance ${ }^{(2)}$
Total single-family loans

| Recorded <br> Investment | Allowance <br> for Loan <br> Losses ${ }^{(1)}$ | Net <br> Investment |
| :--- | :--- | :--- |
|  |  |  |
| $\$ 3,774$ | $\$(795$ | $) \$ 2,979$ |
| 2,549 | - | 2,549 |
| 6,323 | $(795$ | $) 5,528$ |

Multi-family:
With a related allowance $\quad 3,266 \quad(1,006 \quad$ )2,260
Without a related allowance ${ }^{(2)}$
Total multi-family loans
Commercial real estate:
Without a related allowance $^{(2)} \quad 1,354 \quad$ - $\quad 1,354$
$\begin{array}{lll}\text { Total commercial real estate loans } & 1,354 & \text { - } \\ 1,354\end{array}$

Commercial business loans:
With a related allowance
180 (57 ) 123
Total commercial business loans $\quad 180$ (57 ) 123
Total restructured loans $\quad \$ 11,384 \quad \$(1,858 \quad) \$ 9,526$
${ }^{(1)}$ Consists of collectively and individually evaluated allowances, specifically assigned to the individual loan.
(2) There was no related allowance for loan losses because the loans have been charged-off to their fair value or the fair value of the collateral is higher than the loan balance.

In the ordinary course of business, the Bank makes loans to its directors, officers and employees on substantially the same terms prevailing at the time of origination for comparable transactions with unaffiliated borrowers. The following is a summary of related-party loan activity:

| (In Thousands) | Year Ended June 30, |  | 2012 |
| :--- | :--- | :--- | :--- |
|  | 2014 | 2013 | 2012 |
| Balance, beginning of year | $\$ 2,024$ | $\$ 2,030$ | $\$ 2,036$ |
| Originations | 691 | 3,581 | 2,807 |
| Sales and payments | $(704$ | $)$ | $(3,587$ |
| Balance, end of year | $\$ 2,011$ | $\$ 2,024$ | $(2,813$ |

As of June 30, 2014 and 2013, all of the related-party loans were performing in accordance with their original contractual terms.

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Note 4: Mortgage Loan Servicing and Loans Originated for Sale
The following summarizes the unpaid principal balance of loans serviced for others by the Corporation at the dates indicated:
(In Thousands)
Loans serviced for Freddie Mac
Loans serviced for Fannie Mae
Loans serviced for FHLB - San Francisco
Loans serviced for other investors
Total loans serviced for others

| As of June 30, |  |  |
| :--- | :--- | :--- |
| 2014 | 2013 | 2012 |
| $\$ 4,574$ | $\$ 4,160$ | $\$ 4,727$ |
| 38,470 | 34,023 | 24,063 |
| 38,602 | 52,096 | 68,013 |
| 1,088 | 1,877 | 2,072 |
| $\$ 82,734$ | $\$ 92,156$ | $\$ 98,875$ |

MSA are recorded when loans are sold to investors and the servicing of those loans is retained by the Bank. MSA are subject to interest rate risk and may become impaired when interest rates fall and the borrowers refinance or prepay their mortgage loans. The MSA are derived primarily from single-family loans.

Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and processing foreclosures. Income from servicing loans is reported as loan servicing and other fees in the Corporation's Consolidated Statements of Operations, and the amortization of MSA is reported as a reduction to the loan servicing income. Loan servicing income includes servicing fees from investors and certain fees collected from borrowers, such as late payment fees. As of June 30, 2014 and 2013, the Corporation held borrowers' escrow balances related to loans serviced for others of $\$ 263,000$ and $\$ 283,000$, respectively.

In estimating fair values of the MSA at June 30, 2014 and 2013, the Corporation used a weighted-average constant prepayment rate ("CPR") of $38.24 \%$ and $24.90 \%$, respectively, and a weighted-average discount rate of $9.14 \%$ and $9.11 \%$, respectively. The CPR was derived from an independent third party and the weighted-average discount rate was derived from market data. The MSA, which is included in prepaid expenses and other assets in the Consolidated Statements of Financial Condition, had a carrying value of $\$ 295,000$ and a fair value of $\$ 357,000$ at June 30, 2014. This compares to the MSA at June 30, 2013 which had a carrying value of $\$ 334,000$ and a fair value of $\$ 395,000$. An allowance may be recorded to adjust the carrying value of each category of MSA to the lower of cost or market. As of June 30, 2014, a total allowance of $\$ 259,000$ was required for five categories of MSA, compared to a total allowance of $\$ 200,000$ for five categories of MSA as of June 30, 2013. Total additions to the MSA during the years ended June 30, 2014, 2013 and 2012 were $\$ 80,000, \$ 104,000$ and $\$ 106,000$, respectively. Total amortization of the MSA during the years ended June 30, 2014, 2013 and 2012 was $\$ 60,000, \$ 61,000$ and $\$ 45,000$, respectively.

Loans sold to the FHLB - San Francisco were completed under the MPF Program, which entitles the Bank to a credit enhancement fee collected from FHLB - San Francisco on a monthly basis are described in Note 1 under PBM activities.

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June 30, 2014

The following table summarizes the Corporation's MSA for years ended June 30, 2014 and 2013:


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The following table represents the hypothetical effect on the fair value of the Corporation's MSA using an unfavorable shock analysis of certain key valuation assumptions as of June 30, 2014 and 2013. This analysis is presented for hypothetical purposes only. As the amounts indicate, changes in fair value based on changes in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear.

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (Dollars In Thousands) | 2014 | 2013 |  |
| MSA net carrying value | $\$ 295$ | $\$ 334$ |  |
|  |  |  |  |
| CPR assumption (weighted-average) | 38.24 | $\% 24.90$ | $\%$ |
| Impact on fair value with 10\% adverse change in prepayment speed | $\$(16$ | $)$ | $\$(18$ |
| Impact on fair value with 20\% adverse change in prepayment speed | $\$(31$ | $)$ | $\$(33$ |$)$ )

The Corporation has also recorded interest-only strips with a fair value of $\$ 62,000$, comprised of gross unrealized gains of $\$ 61,000$ and an unamortized cost of $\$ 1,000$ at June 30, 2014. This compares to interest-only strips at June 30,2013 with a fair value of $\$ 98,000$, comprised of gross unrealized gains of $\$ 96,000$ and an unamortized cost of $\$ 2,000$. There were no additions to interest-only strips during fiscal 2014, 2013 or 2012. Total amortization of the interest-only strips during the years ended June 30, 2014, 2013 and 2012 were $\$ 1,000, \$ 1,000$ and $\$ 1,000$, respectively.

Loans sold consisted of the following for the years indicated:

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Loans sold: |  |  |  |
| Servicing - released | $\$ 1,990,087$ | $\$ 3,506,027$ | $\$ 2,460,281$ |
| Servicing - retained | 9,189 | 16,331 | 13,121 |
| Total loans sold | $\$ 1,999,276$ | $\$ 3,522,358$ | $\$ 2,473,402$ |

During the years ended June 30, 2014, 2013 and 2012, the Corporation sold $12 \%$, $20 \%$ and $43 \%$, respectively, of its loans originated for sale to a single investor, other than Freddie Mac or Fannie Mae. If the Corporation is unable to sell loans to this investor, find alternative investors, or change its loan programs to meet investor guidelines, it may have a significant negative impact on the Corporation's results of operations.

Loans held for sale, at fair value, at June 30, 2014 and 2013 consisted of the following:

|  | June 30, |  |
| :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 |
| Fixed rate | $\$ 155,034$ | $\$ 183,999$ |
| Adjustable rate | 3,849 | 4,051 |
| Total loans held for sale, at fair value | $\$ 158,883$ | $\$ 188,050$ |

Provident Financial Holdings, Inc.
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Note 5: Real Estate Owned
Real estate owned at June 30, 2014 and 2013 consisted of the following:

|  | June 30, |  |
| :--- | :--- | :---: |
| (In Thousands) | 2014 | 2013 |
| Real estate owned | $\$ 2,586$ | $\$ 2,440$ |
| Allowance for estimated real estate owned losses | $(119$ | $)(144$ |
| Total real estate owned, net | $\$ 2,467$ | $\$ 2,296$ |

Real estate owned was primarily the result of real estate acquired in the settlement of loans. As of June 30, 2014, real estate owned was comprised of two single-family residences and two commercial real estate properties located in Southern California. This compares to 10 real estate owned properties at June 30, 2013, primarily comprised of single-family residences located in Southern California.

During fiscal 2014, the Corporation acquired nine real estate owned properties in the settlement of loans and sold 15 properties for a net gain of $\$ 288,000$. In fiscal 2013, the Corporation acquired 25 real estate owned properties in the settlement of loans and sold 39 properties for a net gain of $\$ 1.2$ million.

A summary of the disposition and operations of real estate owned acquired in the settlement of loans for the years ended June 30, 2014, 2013 and 2012 consisted of the following:

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Net gains (losses) on sale | $\$ 288$ | $\$ 1,213$ | $\$(287$ |
| Net operating expenses | $(295$ | $)(395$ | $)(835$ |
| Recovery from the allowance for estimated real estate owned losses | 25 | 98 | 1,002 |
| Gain (loss) on sale and operations of real estate owned acquired in | $\$ 18$ | $\$ 916$ | $\$(120$ |

Note 6: Premises and Equipment
Premises and equipment at June 30, 2014 and 2013 consisted of the following:

|  | June 30, |  |
| :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 |
| Land | $\$ 2,853$ | $\$ 2,853$ |
| Buildings | 8,342 | 8,135 |
| Leasehold improvements | 2,963 | 2,917 |
| Furniture and equipment | 5,578 | 5,542 |
| Automobiles | 151 | 140 |
|  | 19,887 | 19,587 |
| Less accumulated depreciation and amortization | $(13,518$ | $)(12,896$ |
| Total premises and equipment, net | $\$ 6,369$ | $\$ 6,691$ |

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Depreciation and amortization expense for the years ended June 30, 2014, 2013 and 2012 amounted to $\$ 1.0$ million, $\$ 1.0$ million and $\$ 800,000$, respectively.

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June 30, 2014

Note 7: Deposits
Deposits at June 30, 2014 and 2013 consisted of the following:

June 30, 2014
(Dollars in Thousands)
Checking deposits - non interest-bearing
Checking deposits - interest-bearing ${ }^{1)}$
Savings deposits ${ }^{(1)}$
Money market deposits ${ }^{(1)}$
Time deposits ${ }^{(1)}$
Under \$100 ${ }^{(2)}$
\$100 and over
Total deposits
Weighted-average interest rate on deposits

| Interest Rate | Amount |
| :---: | :--- |
| - | $\$ 58,654$ |
| $0 \%-0.35 \%$ | 202,769 |
| $0 \%-1.00 \%$ | 239,429 |
| $0 \%-2.00 \%$ | 26,125 |
|  |  |
| $0.00 \%-3.90 \%$ | 184,895 |
| $0.10 \%-3.79 \%$ | 185,998 |
|  | $\$ 897,870$ |
|  | 0.56 |

June 30, 2013
Interest Rate Amount

- \$57,835

0\%-0.25\% 206,784
0\%-1.00\% 229,779
$0 \%-2.00 \% \quad 26,399$
$0.00 \%-4.88 \%$ 206,039
$0.10 \%-4.88 \% 196,174$
\$923,010
0.66
(1) Certain interest-bearing checking, savings, money market and time deposits require a minimum balance to earn interest.
${ }^{(2)}$ Includes brokered deposits of $\$ 3.0$ million and $\$ 4.7$ million at June 30, 2014 and 2013, respectively.

The aggregate annual maturities of time deposits at June 30, 2014 and 2013 were as follows:
June 30

| (In Thousands) | 2014 | 2013 |
| :--- | :--- | :--- |
| One year or less | $\$ 173,519$ | $\$ 255,594$ |
| Over one to two years | 104,042 | 93,919 |
| Over two to three years | 52,705 | 33,193 |
| Over three to four years | 8,761 | 9,010 |
| Over four to five years | 31,711 | 8,930 |
| Over five years | 155 | 1,567 |
| Total time deposits | $\$ 370,893$ | $\$ 402,213$ |

Interest expense on deposits for the periods indicated is summarized as follows:

|  | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 | 2012 |
| Checking deposits - interest-bearing | $\$ 290$ | $\$ 283$ | $\$ 481$ |
| Savings deposits | 606 | 578 | 763 |
| Money market deposits | 95 | 117 | 156 |
| Time deposits | 4,504 | 5,607 | 7,015 |
| Total interest expense on deposits | $\$ 5,495$ | $\$ 6,585$ | $\$ 8,415$ |

The Corporation is required to maintain reserve balances with the Federal Reserve Bank of San Francisco. Such reserves are calculated based on deposit balances and are offset by the cash balances maintained by the Bank. The cash balances maintained by the Bank at June 30, 2014 and 2013 were sufficient to cover the reserve requirements.

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Notes to Consolidated Financial Statements
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## Note 8: Borrowings

Advances from the FHLB - San Francisco, which mature on various dates through 2021, are collateralized by pledges of certain real estate loans with an aggregate balance at June 30, 2014 and 2013 of $\$ 727.4$ million and $\$ 685.4$ million, respectively. In addition, the Bank pledged investment securities totaling \$833,000 at June 30, 2014 to collateralize its FHLB - San Francisco advances under the Securities-Backed Credit ("SBC") program as compared to $\$ 1.0$ million at June 30, 2013. At June 30, 2014, the Bank's FHLB - San Francisco borrowing capacity, which is limited to $35 \%$ of total assets reported on the Bank's quarterly Call Report, was approximately $\$ 393.8$ million as compared to $\$ 427.5$ million at June 30, 2013 which was similarly limited. As of June 30, 2014 and 2013, the remaining/available borrowing facility was $\$ 344.8$ million and $\$ 310.9$ million, respectively, and the remaining/available collateral was $\$ 537.8$ million and $\$ 369.4$ million, respectively. As of June 30, 2014 and 2013, the Bank has also secured a $\$ 14.4$ million and $\$ 17.2$ million discount window facility, respectively, at the Federal Reserve Bank of San Francisco, collateralized by investment securities with a fair market value of $\$ 15.2$ million and $\$ 18.1$ million, respectively.

Borrowings at June 30, 2014 and 2013 consisted of the following:
June 30,
$\begin{array}{lll}\text { (In Thousands) } & 2014 & 2013 \\ \text { FHLB - San Francisco advances } & \$ 41,431 & \$ 106,491\end{array}$
In addition to the total borrowings described above, the Bank utilized its borrowing facility for letters of credit and MPF credit enhancement. The outstanding letters of credit at June 30, 2014 and 2013 were $\$ 5.0$ million and $\$ 7.5$ million, respectively; and the outstanding MPF credit enhancement at these dates was $\$ 2.5$ million and $\$ 2.5$ million, respectively.

As a member of the FHLB - San Francisco, the Bank is required to maintain a minimum investment in FHLB - San Francisco capital stock. The Bank held the required stock investment of $\$ 7.1$ million and no excess capital stock at June 30, 2014, as compared to the required investment of $\$ 8.7$ million and excess capital stock of $\$ 6.6$ million at June 30, 2013.

In fiscal 2014 and 2013, the FHLB - San Francisco redeemed $\$ 8.2$ million and $\$ 7.0$ million of excess capital stock. In fiscal 2014, 2013 and 2012, the FHLB - San Francisco distributed $\$ 793,000, \$ 438,000$ and $\$ 99,000$ of cash dividends, respectively, to the Bank.

The following tables set forth certain information regarding borrowings by the Bank at the dates and for the years indicated:
(Dollars in Thousands)
At or For the Year Ended June 30,
2014 $2013 \quad 2012$

Balance outstanding at the end of year:
FHLB - San Francisco advances
Weighted-average rate at the end of year:
FHLB - San Francisco advances

$$
3.18
$$

$\% 3.55$
\% 3.53

Maximum amount of borrowings outstanding at any month end:
FHLB - San Francisco advances

Average short-term borrowings during the year with respect to ${ }^{(1)}$ :
FHLB - San Francisco advances \$13,333 \$61,667 \$57,500
Weighted-average short-term borrowing rate during the year with respect to ${ }^{(1)}$ :
FHLB - San Francisco advances
$3.14 \quad \% 3.87 \quad \% 3.54$
\%
${ }^{(1)}$ Borrowings with a remaining term of 12 months or less.
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The aggregate annual contractual maturities of borrowings at June 30, 2014 and 2013 are as follows:

| (Dollars in Thousands) | 2014 | 2013 |
| :--- | :--- | :--- |
| Within one year | $\$-$ | $\$ 65,000$ |
| Over one to two years | - | - |
| Over two to three years | - | - |
| Over three to four years | 10,080 | - |
| Over four to five years | 10,000 | 10,101 |
| Over five years | 21,351 | 31,390 |
| Total borrowings | $\$ 41,431$ | $\$ 106,491$ |
| Weighted average interest rate | 3.18 | $\% 3.55$ |

Note 9: Income Taxes
ASC 740, "Income Taxes," requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. Management has determined that there are no unrecognized tax benefits to be reported in the Corporation's financial statements.

The Corporation utilizes the asset and liability method of accounting for income taxes whereby deferred tax assets are recognized for deductible temporary differences and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effect of changes in tax laws and rates on the date of enactment. The provision for income taxes for the periods indicated consisted of the following:

| (In Thousands) | Year Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
|  | 2014 | 2013 | 2012 |
| Current: |  |  |  |
| Federal | $\$ 4,272$ | $\$ 9,585$ | $\$ 4,984$ |
| State | 1,773 | 3,056 | 1,662 |
|  | 6,045 | 12,641 | 6,646 |
| Deferred: |  |  |  |
| Federal | $(611$ | $)$ | 2,454 |
| State | $(430$ | 1,821 | 335 |
|  | $(1,041$ | $)$ | 4,275 |
| Provision for income taxes | $\$ 5,004$ | $\$ 16,916$ | $\$ 7,928$ |

The Corporation's tax effect from non-qualified equity compensation in fiscal 2014 and 2013 was $\$(315,000)$ and $\$(92,000)$, repectively, while there were no deferred tax benefits from non-qualified equity compensation in fiscal 2012.

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Notes to Consolidated Financial Statements
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The provision for income taxes differs from the amount of income tax determined by applying the applicable U.S. statutory federal income tax rate to net income before income taxes as a result of the following differences for the periods indicated:


Deferred tax assets at June 30, 2014 and 2013 by jurisdiction were as follows:

| (In Thousands) | June 30, |  |
| :--- | :--- | :--- |
|  | 2014 | 2013 |
| Deferred taxes - federal | $\$ 4,185$ | $\$ 3,465$ |
| Deferred taxes - state | 1,403 | 960 |
| Total net deferred tax assets | $\$ 5,588$ | $\$ 4,425$ |

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Provident Financial Holdings, Inc.
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June 30, 2014

Net deferred tax assets at June 30, 2014 and 2013 were comprised of the following:
$\left.\begin{array}{lll}\text { (In Thousands) } & \text { June } 30, \\ & 2014 & 2013 \\ & & \\ \text { Loss reserves } & \$ 6,852 & \$ 9,341 \\ \text { Non-accrued interest } & 647 & 420 \\ \text { Deferred compensation } & 2,982 & 3,106 \\ \text { Accrued vacation } & 315 & 323 \\ \text { State taxes } & 131 & 924 \\ \text { Other } & 507 & 202 \\ \quad \text { Total deferred tax assets } & 11,434 & 14,316 \\ & & \\ \text { FHLB - San Francisco stock cash dividends } & (956 & (2,069\end{array}\right)$

The net deferred tax assets were included in prepaid expenses and other assets in the Consolidated Statements of Financial Condition. The Corporation analyzes the deferred tax assets to determine whether a valuation allowance is required based on the more likely than not criteria that such assets will be realized principally through future taxable income. This criteria takes into account the actual earnings and the estimates of profitability. The Corporation may carryback net federal tax losses to the preceding five taxable years and forward to the succeeding 20 taxable years. At June 30, 2014, the Corporation had no federal and state net tax loss carryforwards. Based on management's consideration of historical and anticipated future income before income taxes, as well as the reversal period for the items giving rise to the deferred tax assets and liabilities, a valuation allowance was not considered necessary at June 30, 2014 and 2013 and management believes it is more likely than not the Corporation will realize its deferred tax asset.

In fiscal year ended June 30, 2012, the Corporation recorded an \$825,000 tax liability against the deferred tax asset as a result of a prior period adjustment for fiscal 2009 and an $\$ 825,000$ charge against retained earnings in stockholders' equity, pursuant to ASC 740-10. The liability was established as a result of certain income items for tax reporting purposes from 2006 through 2007 resulting in an overpayment of taxes and an understatement of the deferred tax liability. The understatement was the result of the early recognition of taxable income in closed tax years that should have been recognized in open tax years. The prior period adjustment was presented as a reduction in other assets and retained earnings. The early recognition of this liability could be argued by the Internal Revenue Service to not relieve the Corporation of once again recognizing that same taxable income in the appropriate subsequent open tax years. Therefore to eliminate this possibility, the Corporation pursued several remedies including filing a request for accounting method change with federal tax authorities to effectively recover the overpayment of taxes or eliminate any potential duplicate recognition. In August 2012, the Corporation received a notification from the tax authorities indicating the acceptance of the accounting method change attributable to the Corporation's overstatement of certain

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income items. As a result, the Corporation reversed the $\$ 825,000$ tax liability which was recorded in the fiscal year ended June 30, 2012, decreasing the provision for income taxes for the fiscal year ended June 30, 2013.

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
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A reconciliation of the beginning and ending amount of unrecognized tax benefits for the years ended June 30, 2014, 2013, and 2012 is as follows:
(In Thousands)
Balance of prior fiscal year end
Additions based on tax positions related to the current year
Addition for tax positions of prior years
Reduction for tax positions of prior years
Settlements
Balance at June 30

| 2014 | 2013 | 2012 |
| :--- | :--- | :--- |
| $\$ 1,961$ | $\$ 1,961$ | $\$ 1,961$ |
| - | - | - |
| - | - | - |
| - | - | - |
| $\$ 1,961$ | $\$ 1,961$ | $\$ 1,961$ |

Retained earnings at June 30, 2014 included approximately $\$ 9.0$ million (pre-1988 bad debt reserve for tax purposes) for which federal income tax of $\$ 3.1$ million had not been provided. If the amounts that qualify as deductions for federal income tax purposes are later used for purposes other than for bad debt losses, including distribution in liquidation, they will be subject to federal income tax at the then-current corporate tax rate. If those amounts are not so used, they will not be subject to tax even in the event the Bank were to convert its charter from a thrift to a bank.

The Corporation files income tax returns for the United States and state of California jurisdictions. The Internal Revenue Service has audited the Bank's income tax returns through 1996 and the California Franchise Tax Board has audited the Bank through 1990. Also, the Internal Revenue Service completed a review of the Corporation's income tax returns for fiscal 2006 and 2007; and the California Franchise Tax Board completed a review of the Corporation's income tax returns for fiscal 2007 and 2008. During fiscal 2014, the California Franchise Tax Board completed their tax review for the fiscal years 2009 and 2010; and the Corporation paid an additional $\$ 36,000$ for fiscal 2010 income taxes. Tax years subsequent to fiscal 2010 remain subject to federal examination, while the California state tax returns for years subsequent to fiscal 2010 are subject to examination by state taxing authorities. The Corporation believes that it has adequately provided or paid income tax obligations not yet resolved with federal and state tax authorities.

It is the Corporation's policy to record any penalties or interest charges arising from federal or state taxes as a component of income tax expense. For the fiscal year ended June 30, 2014 and 2013, there were no tax penalties or interest charges. For fiscal 2012, the Corporation paid $\$ 14,000$ in interest charges and paid no penalties.

## Note 10: Capital

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by federal regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of Tier 1 Leverage Capital (as defined) to Total Assets (as defined) and of Tier 1 and Total Risk-Based Capital (as defined in the regulations) to Risk-Weighted Assets (as defined). Management believes, as of June 30, 2014 and 2013, that the Bank met all its capital adequacy
requirements.
As of June 30, 2014 and 2013, the Bank was categorized as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" the Bank must maintain minimum Tier 1 Leverage Capital (to total assets), Tier 1 Risk-Based Capital (to risk-weighted assets) and Total Risk-Based Capital (to risk-weighted assets), as set forth in the following table. Management is not aware of any conditions or events since the notification that have changed the Bank's category.

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The Bank may not declare or pay cash dividends on or repurchase any of its shares of common stock, if the effect would cause stockholders' equity to be reduced below applicable regulatory capital maintenance requirements or if such declaration and payment would otherwise violate regulatory requirements. In fiscal 2014, 2013 and 2012, the Bank declared $\$ 27.5$ million, $\$ 10.0$ million and $\$ 8.0$ million of cash dividends to its parent, the Corporation, respectively.

Federal regulations require that institutions with investments in subsidiaries conducting real estate investment and joint venture activities to maintain sufficient capital over the minimum regulatory requirements. The Bank maintains capital in excess of the minimum requirements.

The Bank's actual capital amounts and ratios as of June 30, 2014 and 2013 were as follows:

| (Dollars in Thousands) | Actual |  | For Capital Adequacy Purposes |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of June 30, 2014 |  |  |  |  |  |  |
| Tier 1 Leverage Capital | \$ 138,490 | 12.53 | \% \$ 44,198 | > 4.0\% | \$55,247 | $>5.0 \%$ |
| Tier 1 Risk-Based Capital | \$ 138,490 | 18.72 | \% N/A | N/A | \$44,390 | $>6.0 \%$ |
| Total Risk-Based Capital | \$ 147,817 | 19.98 | \% \$ 59,186 | > $8.0 \%$ | \$73,983 | > $10.0 \%$ |
| As of June 30, 2013 |  |  |  |  |  |  |
| Tier 1 Leverage Capital | \$ 158,737 | 13.12 | \% \$48,408 | > 4.0\% | \$60,510 | $>5.0 \%$ |
| Tier 1 Risk-Based Capital | \$ 158,737 | 21.36 | \% N/A | N/A | \$44,582 | $>6.0 \%$ |
| Total Risk-Based Capital | \$ 168,201 | 22.64 | \% \$ 59,442 | > $8.0 \%$ | \$74,303 | $>10.0 \%$ |

## Note 11: Benefit Plans

The Corporation has a $401(\mathrm{k})$ defined-contribution plan covering all employees meeting specific age and service requirements. Under the plan, employees may contribute to the plan from their pretax compensation up to the limits set by the Internal Revenue Service. The Corporation makes matching contributions up to $3 \%$ of a participants' pretax compensation. Participants vest immediately in their own contributions with $100 \%$ vesting in the Corporation's contributions occurring after six years of credited service. The Corporation's expense for the plan was approximately $\$ 707,000, \$ 852,000$ and $\$ 563,000$ for the years ended June 30, 2014, 2013 and 2012, respectively.

The Corporation has a multi-year employment agreement and a post-retirement compensation agreement with one executive officer and a post-retirement compensation agreement with another executive officer, which requires payments of certain benefits upon retirement. At June 30, 2014 and 2013, the accrued liability of the post-retirement compensation agreements was $\$ 4.7$ million and $\$ 4.4$ million, respectively; costs are being accrued and expensed annually. For fiscal 2014 and 2013, the accrued expense for these liabilities was $\$ 351,000$ and $\$ 471,000$, respectively. The current obligation for these post-retirement benefits was fully funded consistent with contractual requirements and actuarially determined estimates of the total future obligation. The Corporation invests in BOLI to provide sufficient funding for these post-retirement obligations. As of June 30, 2014 and 2013, the total outstanding cash surrender value of the BOLI was $\$ 6.7$ million and $\$ 6.5$ million, respectively. For fiscal 2014, 2013 and 2012, the total net non-taxable income from the BOLI was $\$ 190,000, \$ 182,000$ and $\$ 189,000$, respectively.

## Employee Stock Ownership Plan

The Corporation established an ESOP on June 27, 1996 for all employees who are age 21 or older and have completed one year of service with the Corporation during which they have served a minimum of 1,000 hours.

Initially the Corporation had a leveraged ESOP plan, but subsequent to March 31, 2011, the Corporation elected an unleveraged ESOP plan which recognizes compensation expense when the Corporation contributes funds to the ESOP for the purchase of the

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Corporation's common stock to be allocated to the ESOP participants. The Corporation's contribution to the ESOP plan is discretionary. During fiscal 2014, there were 20,000 shares and 15,781 shares that were purchased in the open market to fulfill the annual discretionary allocation for calendar 2014 and 2013, respectively. This compares to fiscal 2013 when the Corporation purchased 44,219 shares and 60,000 shares in the open market to fulfill the annual discretionary allocation for calendar 2013 and 2012, respectively. Since the annual contributions are discretionary, the benefits payable under the ESOP cannot be estimated.

Benefits generally become $100 \%$ vested after six years of credited service. Vesting accelerates upon retirement, death or disability of the participant or in the event of a change in control of the Corporation. Forfeitures are reallocated among remaining participating employees in the same proportion as contributions. Benefits are payable upon death, retirement, early retirement, disability or separation from service.

The net expense related to the ESOP for the years ended June 30, 2014, 2013 and 2012 was $\$ 558,000$, $\$ 1.4$ million and $\$ 375,000$, respectively. Available ESOP shares are allocated every calendar year end and the total shares allocated at December 31, 2013, 2012 and 2011 were 60,000 shares each year.

## Note 12: Incentive Plans

As of June 30, 2014, the Corporation had five share-based compensation plans, which are described below. These plans are the 2013 Equity Incentive Plan ("2013 Plan"), 2010 Equity Incentive Plan ("2010 Plan"), the 2006 Equity Incentive Plan ("2006 Plan"), the 2003 Stock Option Plan and the 1996 Stock Option Plan. For the years ended June 30, 2014, 2013 and 2012, the compensation cost for these plans was $\$ 526,000, \$ 768,000$ and $\$ 1.3$ million, respectively. Net income tax expense recognized in the Consolidated Statements of Operations for share-based compensation plans for the years ended June 30, 2014 and 2013 was $\$ 315,000$ and $\$ 92,000$, respectively; and no income tax benefit was recognized in the year ended June 30, 2012.

Equity Incentive Plan. The Corporation established and the shareholders approved the 2013 Plan, the 2010 Plan and the 2006 Plan for directors, advisory directors, directors emeriti, officers and employees of the Corporation and its subsidiary. The 2013 Plan authorizes 300,000 stock options and 300,000 shares of restricted stock. The 2013 Plan also provides that no person may be granted more than 60,000 stock options or 45,000 shares of restricted stock in any one year. The 2010 Plan authorizes 586,250 stock options and 288,750 shares of restricted stock. The 2010 Plan also provides that no person may be granted more than 117,250 stock options or 43,312 shares of restricted stock in any one year. The 2006 Plan authorizes 365,000 stock options and 185,000 shares of restricted stock. The 2006 Plan also provides that no person may be granted more than 73,000 stock options or 27,750 shares of restricted stock in any one year.

Equity Incentive Plan - Stock Options. Under the 2013 Plan, the 2010 Plan and 2006 Plan (collectively, "the Plans"), options may not be granted at a price less than the fair market value at the date of the grant. Options typically vest over a five-year or shorter period as long as the director, advisory director, director emeritus, officer or employee remains in service to the Corporation. The options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the options granted is 10 years.

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility is based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield is based on the most recent quarterly dividend on an annualized basis. The expected term is based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate is based on the U.S. Treasury note rate with a term similar to the underlying stock option on the particular grant date.

Expected volatility range
Weighted-average volatility
Fiscal 2014 Fiscal 2013 Fiscal 2012

Expected dividend yield
Expected term (in years)
Risk-free interest rate
55.1 \% 55.2 \%- \%
55.1 \% 55.2 \%— \%
2.6 \% 1.2 \%—
$\begin{array}{lll}7.7 & 7.7 & 0\end{array}$
2.3 \% 1.2 \%-

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In fiscal 2014, there were 20,000 options granted under the Plans with $50 \%$ vesting after two years of service and $50 \%$ vesting after four years of service. Also in fiscal 2014, the weighted-average fair value of the options granted as of the grant date was $\$ 6.80$ per option, while 52,500 options were exercised and 31,300 options were forfeited. In fiscal 2013, there were 20,000 options granted under the Plans with $50 \%$ vesting after two years of service and $50 \%$ vesting after four years of service. Also in fiscal 2013, the weighted-average fair value of the options granted as of the grant date was $\$ 8.35$ per option, while 42,000 options were exercised and 24,000 options were forfeited. There was no activity under the Plans in fiscal 2012, except the exercise of 9,000 options. As of June 30, 2014 and 2013, there were 499,750 options and 188,450 options, respectively, available for future grants under the Plans.

The following tables summarize the stock option activity in the Plans during the years ended June 30, 2014, 2013 and 2012:
$\left.\begin{array}{lllll} & & \begin{array}{l}\text { Weighted- } \\ \text { Average } \\ \text { Exercise }\end{array} & \begin{array}{l}\text { Weighted- } \\ \text { Average } \\ \text { Remaining } \\ \text { Contractual }\end{array} & \begin{array}{l}\text { Aggregate } \\ \text { Intrinsic } \\ \text { Value } \\ \text { Price }\end{array} \\ \text { Options } & \text { Shares } & & \text { Term (Years) }\end{array}\right)$

As of June 30, 2014 and 2013, there was $\$ 392,000$ and $\$ 700,000$ of unrecognized compensation expense, respectively, related to unvested share-based compensation arrangements with respect to stock options issued under the Plans. The expense is expected to be recognized over a weighted-average period of 1.0 year and 2.2 years, respectively. The forfeiture rate during fiscal 2014 and 2013 was 20 percent for both periods, and was calculated by using the historical forfeiture experience of all fully vested stock option grants and is reviewed annually.

Equity Incentive Plan - Restricted Stock. The Corporation used 300,000 shares, 288,750 shares and 185,000 shares of its treasury stock to fund the 2013 Plan, the 2010 Plan and the 2006 Plan, respectively. Awarded shares typically vest over a five-year or shorter period as long as the director, advisory director, director emeriti, officer or employee remains in service to the Corporation. Once vested, a recipient of restricted stock will have all rights of a shareholder, including the power to vote and the

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right to receive dividends. The Corporation recognizes compensation expense for the restricted stock awards based on the fair value of the shares at the award date.

In fiscal 2014, a total of 15,000 shares of restricted stock were awarded with $50 \%$ vesting after two years of service and $50 \%$ vesting after four years of service; additionally 5,750 shares were forfeited. There was no restricted stock awarded in fiscal 2013, and the only activity consisted of the vesting and distribution of 73,050 shares and the forfeiture of 1,500 shares. In fiscal 2012, no restricted stock was awarded or forfeited, while 111,500 shares were vested and distributed. As of June 30, 2014 and 2013, there were 460,350 and 169,600 shares, respectively, available for future awards.

The following table summarizes the restricted stock activity in the years ended June 30, 2014, 2013 and 2012:
Weighted-Average

| Unvested Shares | Shares | Award Date <br> Fair Value |
| :--- | :--- | :--- |
| Unvested at June 30, 2011 | 258,300 | $\$ 7.75$ |
| Awarded | - | $\$-$ |
| Vested | $(111,500$ | $) \$ 8.56$ |
| Forfeited | - | $\$-$ |
| Unvested at June 30, 2012 | 146,800 | $\$ 7.13$ |
| Expected to vest at June 30, 2012 | 117,440 | $\$ 7.13$ |
| Unvested at June 30, 2012 | 146,800 | $\$ 7.13$ |
| Awarded | - | $\$-$ |
| Vested | $(73,050$ | $) \$ 7.19$ |
| Forfeited | $(1,500$ | $) \$ 7.07$ |
| Unvested at June 30, 2013 | 72,250 | $\$ 7.07$ |
| Expected to vest at June 30, 2013 | 57,800 | $\$ 7.07$ |
|  |  |  |
| Unvested at June 30, 2013 | 72,250 | $\$ 7.07$ |
| Awarded | 15,000 | $\$ 13.96$ |
| Vested | - | $\$-$ |
| Forfeited | $(5,750$ | $) \$ 7.07$ |
| Unvested at June 30, 2014 | 81,500 | $\$ 8.34$ |
| Expected to vest at June 30, 2014 | 65,200 | $\$ 8.34$ |

As of June 30, 2014 and 2013, the unrecognized compensation expense was $\$ 472,000$ and $\$ 505,000$, respectively, related to unvested share-based compensation arrangements with respect to restricted stock issued under the Plans, and reported as a reduction to stockholders' equity. This expense is expected to be recognized over a weighted-average period of 2.1 years and 2.0 years, respectively. Similar to stock options, a forfeiture rate of 20 percent has been applied to the restricted stock compensation expense calculations in fiscal 2014 and 2013. No restricted shares were vested and distributed in the fiscal year ended June 30, 2014. For the fiscal years ended June 30, 2013 and 2012, the fair value of shares vested and distributed was $\$ 1.1$ million and $\$ 922,000$, respectively.

Stock Option Plans. The Corporation established the 2003 Stock Option Plan and the 1996 Stock Option Plan (collectively, the "Stock Option Plans") for key employees and eligible directors under which options to acquire up to 352,500 shares and 1.15 million shares of common stock, respectively, may be granted. Under the Stock Option

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Plans, stock options may not be granted at a price less than the fair market value at the date of the grant. Stock options typically vest over a five-year period on a pro-rata basis as long as the employee or director remains in service to the Corporation. The stock options are exercisable after vesting for up to the remaining term of the original grant. The maximum term of the stock options granted is 10 years.

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The fair value of each stock option grant is estimated on the date of the grant using the Black-Scholes option valuation model with the following assumptions. The expected volatility is based on implied volatility from historical common stock closing prices for the prior 84 months. The expected dividend yield is based on the most recent quarterly dividend on an annualized basis. The expected term is based on the historical experience of all fully vested stock option grants and is reviewed annually. The risk-free interest rate is based on the U.S. Treasury note rate with a term similar to the underlying stock option on the particular grant date.

In fiscal 2014, 2013 and 2012, there was no activity under the Stock Option Plans, except forfeitures of 317,700 shares, 7,500 shares and 62,700 shares, respectively. As of June 30, 2014, there were no stock options available for future grants under the Stock Option Plans. At June 30, 2013, the number of stock options available for future grants under the 2003 Stock Option Plan was 14,900 stock options. The remaining available stock options under the 1996 Stock Option Plan and the 2003 Stock Option Plan expired in January 2007 and November 2013, respectively.

The following is a summary of the activity in the Stock Option Plans for the years ended June 30, 2014, 2013 and 2012:

| Options | Shares | Weighted- <br> Average <br> Exercise <br> Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term <br> (Years) | Aggregate <br> Intrinsic <br> Value <br> (\$000) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at June 30, 2011 | 482,900 | \$22.23 |  |  |
| Granted | - | \$- |  |  |
| Exercised | - | \$- |  |  |
| Forfeited | (62,700 | )\$9.67 |  |  |
| Outstanding at June 30, 2012 | 420,200 | \$24.11 | 2.47 | \$- |
| Vested and expected to vest at June 30, 2012 | 418,200 | \$24.13 | 2.46 | \$- |
| Exercisable at June 30, 2012 | 410,200 | \$24.21 | 2.41 | \$- |
| Outstanding at June 30, 2012 | 420,200 | \$24.11 |  |  |
| Granted | - | \$- |  |  |
| Exercised | - | \$- |  |  |
| Forfeited | (7,500 | )\$13.67 |  |  |
| Outstanding at June 30, 2013 | 412,700 | \$24.30 | 1.51 | \$- |
| Vested and expected to vest at June 30, 2013 | 412,700 | \$24.30 | 1.51 | \$- |
| Exercisable at June 30, 2013 | 412,700 | \$24.30 | 1.51 | \$- |
| Outstanding at June 30, 2013 | 412,700 | \$24.30 |  |  |
| Granted | - | \$- |  |  |
| Exercised | - | \$- |  |  |
| Forfeited | (317,700 | )\$24.58 |  |  |
| Outstanding at June 30, 2014 | 95,000 | \$23.33 | 2.06 | \$- |
| Vested and expected to vest at June 30, 2014 | 95,000 | \$23.33 | 2.06 | \$- |
| Exercisable at June 30, 2014 | 95,000 | \$23.33 | 2.06 | \$- |

As of June 30, 2014 and 2013, there was no unrecognized compensation expense.

Note 13: Earnings Per Share
Basic earnings per share ("EPS") excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if

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securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that would then share in the earnings of the Corporation.

As of June 30, 2014, 2013 and 2012, there were outstanding options to purchase 743,000 shares, 1.1 million shares and 1.2 million shares of the Corporation's common stock, respectively, of which 269,000 shares, 606,500 shares and 594,000 shares, respectively, were excluded from the diluted EPS computation as their effect was anti-dilutive. As of June 30, 2014, 2013 and 2012, there were outstanding restricted stock awards of 81,500 shares, 72,250 shares and 146,800 shares, respectively.

The following table provides the basic and diluted EPS computations for the fiscal years ended June 30, 2014, 2013 and 2012, respectively:

| (Dollars in Thousands, Except Share Amount) | For the Year Ended June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Income (Numerator) | Shares (Denominator) | Per-Share Amount |
| Basic EPS | \$6,606 | 9,926,323 | \$0.67 |
| Effect of dilutive shares: |  |  |  |
| Stock options |  | 153,219 |  |
| Restricted stock |  | 31,243 |  |
| Diluted EPS | \$6,606 | 10,110,785 | \$0.65 |
|  | For the Year Ended June 30, 2013 |  |  |
| (Dollars in Thousands, Except Share Amount) | Income <br> (Numerator) | Shares (Denominator) | Per-Share Amount |
| Basic EPS | \$25,797 | 10,601,145 | \$2.43 |
| Effect of dilutive shares: |  |  |  |
| Stock options |  | 160,861 |  |
| Restricted stock |  | 73,194 |  |
| Diluted EPS | \$25,797 | 10,835,200 | \$2.38 |
|  | For the Year Ended June 30, 2012 |  |  |
| (Dollars in Thousands, Except Share Amount) | Income (Numerator) | Shares (Denominator) | Per-Share Amount |
| Basic EPS | \$10,810 | 11,222,797 | \$0.96 |
| Effect of dilutive shares: |  |  |  |
| Stock options |  | 23,941 |  |
| Restricted stock |  | 40,467 |  |
| Diluted EPS | \$10,810 | 11,287,205 | \$0.96 |

Note 14: Commitments and Contingencies

Periodically, there have been various claims and lawsuits involving the Corporation, such as claims to enforce liens, condemnation proceedings on properties in which the Corporation holds security interests, claims involving the making and servicing of real property loans and other issues in the ordinary course of and incident to the Corporation's business. The Corporation is not a party to any pending legal proceedings that it believes would have a material adverse effect on the financial condition, operations or cash flows of the Corporation, except as set forth below.

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On December 17, 2012, a lawsuit was filed against the Bank claiming for damages, restitution and injunctive relief for alleged misclassification of certain employees as exempt rather than non-exempt, resulting failure to pay appropriate overtime compensation, to provide meal and rest periods, to pay waiting penalties and to provide accurate wage statements. The plaintiff seeks unspecified monetary relief. The Bank believes that there are substantial defenses to this lawsuit and has defended vigorously. The Bank has accrued a $\$ 300,000$ litigation reserve in the event the Bank is subjected to an unfavorable litigation result.

The Corporation conducts a portion of its operations in leased facilities and has maintenance contracts under non-cancelable agreements classified as operating leases. The following is a schedule of the Corporation's operating lease obligations:

Year Ending June 30,

Amount
(In Thousands)
2015
\$2,272
2016
1,759
2017
1,304
2018 804
2019341
Thereafter 186
Total minimum payments required
\$6,666
Lease expense under operating leases was approximately $\$ 2.4$ million, $\$ 2.2$ million and $\$ 1.9$ million for the years ended June 30, 2014, 2013 and 2012, respectively.

The Bank sold single-family mortgage loans to unrelated third parties with standard representation and warranty provisions in the ordinary course of its mortgage banking activities. Under these provisions, the Bank is required to repurchase any previously sold loan for which the representations or warranties of the Bank prove to be inaccurate, incomplete or misleading. In the event of a borrower default or fraud, pursuant to a breeched representation or warranty, the Bank may be required to reimburse the investor for any losses suffered. As of June 30, 2014, the Bank maintained a recourse liability related to these representations and warranties of $\$ 584,000$, which consisted of $\$ 300,000$ in non-contingent recourse liability and $\$ 284,000$ in contingent recourse liability. This compares to a recourse liability of $\$ 1.3$ million at June 30,2013 , comprised of $\$ 600,000$ in non-contingent recourse liability and $\$ 716,000$ in contingent recourse liability. In addition, the Bank maintained a recourse liability of $\$ 274,000$ and $\$ 746,000$ at June 30, 2014 and 2013, respectively, for loans sold to the FHLB - San Francisco under the MPF program, and a recourse liability of $\$ 46,000$ and $\$ 48,000$ at June 30, 2014 and 2013, respectively, for FHA mortgage insurance reserve.

In the ordinary course of business, the Corporation enters into contracts with third parties under which the third parties provide services on behalf of the Corporation. In many of these contracts, the Corporation agrees to indemnify the third party service provider under certain circumstances. The terms of the indemnity vary from contract to contract and the amount of the indemnification liability, if any, cannot be determined. The Corporation also enters into other contracts and agreements; such as, loan sale agreements, litigation settlement agreements, confidentiality agreements, loan servicing agreements, leases and subleases, among others, in which the Corporation agrees to indemnify third parties for acts by the Corporation's agents, assignees and/or sub-lessees, and employees. Due to the nature of these indemnification provisions, the Corporation cannot calculate its aggregate potential exposure under them.

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Pursuant to their bylaws, the Corporation and its subsidiaries provide indemnification to directors, officers and, in some cases, employees and agents against certain liabilities incurred as a result of their service on behalf of or at the request of the Corporation and its subsidiaries. It is not possible for the Corporation to determine the aggregate potential exposure resulting from the obligation to provide this indemnity.

## Note 15: Derivative and Other Financial Instruments with Off-Balance Sheet Risks

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of originating loans or providing funds under existing lines of credit, loan sale commitments to third parties and option contracts. These instruments

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involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the accompanying Consolidated Statements of Financial Condition. The Corporation's exposure to credit loss, in the event of non-performance by the counterparty to these financial instruments, is represented by the contractual amount of these instruments. The Corporation uses the same credit policies in entering into financial instruments with off-balance sheet risk as it does for on-balance sheet instruments. As of June 30, 2014 and 2013, the Corporation had commitments to extend credit (on loans to be held for investment and loans to be held for sale) of $\$ 134.8$ million and $\$ 262.5$ million, respectively.

The following table provides information at the dates indicated regarding undisbursed funds to borrowers on existing lines of credit with the Corporation as well as commitments to originate loans to be held for investment at the dates indicated below:

| Commitments | June 30, | June 30, |
| :--- | :--- | :--- |
| (Dollars In Thousands) | 2014 | 2013 |
| Undisbursed loan funds - Construction loans | $\$ 1,090$ | $\$ 292$ |
| Undisbursed lines of credit - Mortgage loans | 616 | 774 |
| Undisbursed lines of credit - Commercial business loans | 1,222 | 952 |
| Undisbursed lines of credit - Consumer loans | 774 | 779 |
| Commitments to extend credit on loans to be held for investment | 2,247 | 6,872 |
| Total | $\$ 5,949$ | $\$ 9,669$ |

In accordance with ASC 815, "Derivatives and Hedging," and interpretations of the Derivatives Implementation Group of the FASB, the fair value of the commitments to extend credit on loans to be held for sale, loan sale commitments, TBA MBS trades, put option contracts and call option contracts are recorded at fair value on the Consolidated Statements of Financial Condition. At June 30, 2014, $\$ 2.6$ million was included in other assets and $\$ 1.4$ million was included in other liabilities; at June 30, 2013, $\$ 7.4$ million was included in other assets and $\$ 1.1$ million was included in other liabilities. The Corporation does not apply hedge accounting to its derivative financial instruments; therefore, all changes in fair value are recorded in the Consolidated Statements of Operations.

The following table provides information regarding the allowance for loan losses for the undisbursed funds and commitments to extend credit on loans to be held for investment for the years ended June 30, 2014 and 2013:

|  | For the Year Ended <br> June 30, |  |
| :--- | :--- | :---: |
| (In Thousands) | 2014 | 2013 |
| Balance, beginning of the year | $\$ 115$ | $\$ 66$ |
| (Recovery) provision | $(54$ | $) 49$ |
| Balance, end of the year | $\$ 61$ | $\$ 115$ |

The net impact of derivative financial instruments on the gain on sale of loans contained in the Consolidated Statements of Operations for the years ended June 30, 2014, 2013 and 2012 was as follows:
(In Thousands)
Derivative Financial Instruments
For the Year Ended June 30, 20142013 2012

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| Commitments to extend credit on loans to be held for sale | $\$ 3,598$ | $\$(5,013$ | $) \$ 3,343$ |
| :--- | :--- | :--- | :--- |
| Mandatory loan sale commitments and TBA MBS trades | $(8,233$ | $) 8,121$ | $(1,895$ |
| Option contracts | $(18$ | $) 214$ | $(360$ |
| Total net (loss) gain | $\$(4,653$ | $) \$ 3,322$ | $\$ 1,088$ |

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The outstanding derivative financial instruments at the dates indicated were as follows:

| (In Thousands) | June 30, 2014 |  | June 30, 2013 |  |
| :--- | :--- | :--- | :--- | :--- |
| Derivative Financial Instruments | Amount | Fair <br> Value | Amount | Fair |
| Value |  |  |  |  |

(1) Net of $28.0 \%$ percent at June 30, 2014 and $23.6 \%$ percent at June 30, 2013 of commitments, which management has estimated may not fund.

Note 16: Fair Value of Financial Instruments
The Corporation adopted ASC 820, "Fair Value Measurements and Disclosures," and elected the fair value option pursuant to ASC 825, "Financial Instruments" on loans originated for sale by PBM. ASC 820 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. ASC 825 permits entities to elect to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis (the "Fair Value Option") at specified election dates. At each subsequent reporting date, an entity is required to report unrealized gains and losses on items in earnings for which the fair value option has been elected. The objective of the Fair Value Option is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions.

The following table describes the difference at the dates indicated between the aggregate fair value and the aggregate unpaid principal balance of loans held for sale at fair value:
(In Thousands)
As of June 30, 2014:
Loans held for sale, measured at fair value
As of June 30, 2013:
Loans held for sale, measured at fair value $\quad \$ 188,050 \quad \$ 188,545 \quad \$(495)$

ASC 820-10-65-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly," provides additional guidance for estimating fair value in accordance with ASC 820, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased.

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ASC 820 establishes a three-level valuation hierarchy that prioritizes inputs to valuation techniques used in fair value calculations. The three levels of inputs are defined as follows:

Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the Level 1 - ability to access at the measurement date.

Observable inputs other than Level 1 such as: quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other
Level 2 - inputs that are observable or can be corroborated to observable market data for substantially the full term of the asset or liability.

Unobservable inputs for the asset or liability that use significant assumptions, including assumptions of
Level 3 risks. These unobservable assumptions reflect the Corporation's estimate of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of pricing models, discounted cash flow models and similar techniques.

ASC 820 requires the Corporation to maximize the use of observable inputs and minimize the use of unobservable inputs. If a financial instrument uses inputs that fall in different levels of the hierarchy, the instrument will be categorized based upon the lowest level of input that is significant to the fair value calculation.

The Corporation's financial assets and liabilities measured at fair value on a recurring basis consist of investment securities, loans held for sale at fair value, interest-only strips and derivative financial instruments; while non-performing loans, MSA and real estate owned are measured at fair value on a nonrecurring basis.

Investment securities are primarily comprised of U.S. government agency MBS, U.S. government sponsored enterprise MBS and a private issue CMO. The Corporation utilizes unadjusted quoted prices in active markets for identical securities for its fair value measurement of debt securities, quoted prices in active and less than active markets for similar securities for its fair value measurement of MBS and debt securities (Level 2), and broker price indications for similar securities in non-active markets for its fair value measurement of the CMO (Level 3).

Derivative financial instruments are comprised of commitments to extend credit on loans to be held for sale, mandatory loan sale commitments, TBA MBS trades and option contracts. The fair value of TBA MBS trades is determined using quoted secondary-market prices (Level 2). The fair values of other derivative financial instruments are determined by quoted prices for a similar commitment or commitments, adjusted for the specific attributes of each commitment (Level 3).

Loans held for sale at fair value are primarily single-family loans. The fair value is determined, when possible, using quoted secondary-market prices such as mandatory loan sale commitments. If no such quoted price exists, the fair value of a loan is determined by quoted prices for a similar loan or loans, adjusted for the specific attributes of each loan (Level 2).

Non-performing loans are loans which are inadequately protected by the current net worth and paying capacity of the borrowers or of the collateral pledged. The non-performing loans are characterized by the distinct possibility that the Corporation will sustain some loss if the deficiencies are not corrected. The fair value of a non-performing loan is determined based on an observable market price or current appraised value of the underlying collateral. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions
from the time of valuation, and/or management's expertise and knowledge of the borrower. For non-performing loans which are restructured loans, the fair value is derived from discounted cash flow analysis (Level 3), except those which are in the process of foreclosure or 90 days delinquent for which the fair value is derived from the appraised value of its collateral (Level 2). For other non-performing loans which are not restructured loans, other than non-performing commercial real estate loans, the fair value is derived from relative value analysis: historical experience and management estimates by loan type for which collectively evaluated allowances are assigned (Level 3), or the appraised value of its collateral for loans which are in the process of foreclosure or where borrowers file bankruptcy, for which the charge-off will occur when the loan becomes 60 days delinquent (Level 2). For non-performing commercial real estate loans, the fair value is derived from the appraised value of its collateral (Level 2). Non-performing loans are reviewed and evaluated on at least a quarterly basis for additional allowance and adjusted accordingly, based on the same factors identified above. This loss is not recorded directly as an adjustment to current earnings or other comprehensive income (loss), but rather as a component in determining the overall adequacy of the allowance for loan losses. These adjustments to the estimated fair value of non-performing loans may result in increases or decreases to the provision for loan losses recorded in current earnings.

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The Corporation uses the amortization method for its MSA, which amortizes the MSA in proportion to and over the period of estimated net servicing income and assesses the MSA for impairment based on fair value at each reporting date. The fair value of MSA is calculated using the present value method; which includes a third party's prepayment projections of similar instruments, weighted-average coupon rates and the estimated average life (Level 3).

The rights to future income from serviced loans that exceed contractually specified servicing fees are recorded as interest-only strips. The fair value of interest-only strips is calculated using the same assumptions that are used to value the related MSA (Level 3).

The fair value of real estate owned is derived from the lower of the appraised value at the time of foreclosure or the listing price, net of estimated disposition costs (Level 2).

The Corporation's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Corporation's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following fair value hierarchy table presents information at the dates indicated about the Corporation's assets measured at fair value on a recurring basis:

| (In Thousands) | Fair Value Measurement at June 30, 2014 Using: |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 | Level 3 | Total |
| Assets: |  |  |  |  |
| Investment securities: |  |  |  |  |
| U.S. government agency MBS | \$- | \$9,109 | \$- | \$9,109 |
| U.S. government sponsored enterprise MBS | - | 6,385 | - | 6,385 |
| Private issue CMO | - | - | 853 | 853 |
| Investment securities | - | 15,494 | 853 | 16,347 |
| Loans held for sale, at fair value | - | 158,883 | - | 158,883 |
| Interest-only strips | - | - | 62 | 62 |
| Derivative assets: |  |  |  |  |
| Commitments to extend credit on loans to be held for sale | - | - | 2,570 | 2,570 |
| Derivative assets | - | - | 2,570 | 2,570 |
| Total assets | \$- | \$174,377 | \$3,485 | \$177,862 |
| Liabilities: |  |  |  |  |
| Derivative liabilities: |  |  |  |  |
| Commitments to extend credit on loans to be held for sale | \$- | \$- | \$4 | \$4 |
| Mandatory loan sale commitments | - | - | 93 | 93 |
| TBA MBS trades | - | 1,335 | - | 1,335 |
| Derivative liabilities | - | 1,335 | 97 | 1,432 |
| Total liabilities | \$- | \$1,335 | \$97 | \$1,432 |

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June 30, 2014
(In Thousands)
Assets:
Investment securities:
U.S. government agency MBS
U.S. government sponsored enterprise MBS

Private issue CMO
Investment securities
$\begin{array}{lllll}\text { Loans held for sale, at fair value } & - & 188,050 & - & 188,050 \\ \text { Interest-only strips } & - & - & 98 & 98\end{array}$
Interest-only strips
\$-
Fair Value Measurement at June 30, 2013 Using: Level 1 Level 2 Level 3 Total

Derivative assets:

| Commitments to extend credit on loans to be held for sale | - |  |  | 1,338 |
| :--- | :--- | :--- | :--- | :--- |
| Mandatory loan sale commitments | - |  | 1,338 |  |
| TBA MBS trades | - |  | 405 | 405 |
| Option contracts | - |  | - | 589 |
| Derivative assets | - |  | 7,251 | 2,332 |
| Total assets | $\$-$ |  | $\$ 213,792$ | $\$ 3,449$ |

Liabilities:
Derivative liabilities:

| Commitments to extend credit on loans to be held for sale | $\$-$ |  | $\$-$ | $\$ 2,370$ | $\$ 2,370$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Mandatory loan sale commitments | - | - | 322 | 322 |  |
| TBA MBS trades | - | 529 | - | 529 |  |
| Derivative liabilities | - | 529 | 2,692 | 3,221 |  |
| Total liabilities | $\$-$ | $\$ 529$ | $\$ 2,692$ | $\$ 3,221$ |  |

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The following is a reconciliation of the beginning and ending balances during the periods shown of recurring fair value measurements recognized in the Consolidated Statements of Financial Condition using Level 3 inputs:

|  | Fair Value Measurement <br> Using Significant Other Unobservable Inputs (Level 3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Private <br> Issue <br> CMO | Interest- <br> Only <br> Strips | Loan Commitments to Originate | Mandatory Commitments ${ }^{(2)}$ | Option <br> Contracts | Total |
| Beginning balance at June 30, 2013 | \$1,019 | \$98 | \$(1,032 | )\$83 | \$589 | \$757 |
| Total gains or losses (realized/unrealized): Included in earnings | - | - | 3,598 | (207 | )(18 | ) 3,373 |
| Included in other comprehensive loss | 28 | (36 | )- | - | - | (8) |
| Purchases | - | - | - | - | 603 | 603 |
| Issuances | - | - | - | - | - | - |
| Settlements | (194 | )- | - | 31 | (1,174 | ) (1,337 |
| Transfers in and/or out of Level 3 | - | - | - | - | - | - |
| Ending balance at June 30, 2014 | \$853 | \$62 | \$2,566 | \$(93 | )\$- | \$3,388 |

${ }^{(1)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(2)}$ Consists of mandatory loan sale commitments.

|  | Fair Value Measurement Using Significant Other Unobservable Inputs (Level 3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | Private Issue CMO | Interest- <br> Only <br> Strips | Loan <br> Commitments to Originate | Manda- <br> tory <br> Commit- <br> ments ${ }^{(2)}$ | Option Contracts | Total |
| Beginning balance at June 30, 2012 | \$1,242 | \$130 | \$3,981 | \$(163 | )\$36 | \$5,226 |
| Total gains or losses (realized/unrealized): Included in earnings | - | - | (5,013 | ) 156 | 214 | (4,643 |
| Included in other comprehensive loss | (16 | ) (31 | )- | - | - | (47 |
| Purchases | - | - | - | - | 1,084 | 1,084 |
| Issuances | - | - | - | - | - | - |
| Settlements | (207 | )(1 | )- | 90 | (745 | ) (863 |
| Transfers in and/or out of Level 3 | - | - | - | - | - | - |
| Ending balance at June 30, 2013 | \$1,019 | \$98 | \$(1,032 | )\$83 | \$589 | \$757 |

${ }^{(1)}$ Consists of commitments to extend credit on loans to be held for sale.
${ }^{(2)}$ Consists of mandatory loan sale commitments.

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The following fair value hierarchy table presents information about the Corporation's assets measured at fair value at the dates indicated on a nonrecurring basis:
(In Thousands)
Non-performing loans
Mortgage servicing assets
Real estate owned, net
Total

| Fair Value |  |  |  |
| :--- | :--- | :--- | :--- |
| Leasurement | at June 30, 2014 | Using: |  |
| Level 1 | Level 2 | Level 3 | Total |
| $\$-$ | $\$ 10,910$ | $\$ 5,026$ | $\$ 15,936$ |
| - | - | 241 | 241 |
| - | 2,467 | - | 2,467 |
| $\$-$ | $\$ 13,377$ | $\$ 5,267$ | $\$ 18,644$ |

(In Thousands)
Non-performing loans
Mortgage servicing assets
Real estate owned, net
Total
Fair Value Measurement at June 30, 2013 Using:
Level 1 Level 2 Level 3 Total
\$— \$11,650 \$10,032 \$21,682

- $\quad$ - $174 \quad 174$
- 2,296 - 2,296
\$— \$13,946 \$10,206 \$24,152

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The following table presents additional information about valuation techniques and inputs used for assets and liabilities, including derivative financial instruments, which are measured at fair value and categorized within Level 3 as of June 30, 2014:

|  |  |  | Impact to |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Fair Value |  | Range (1) | Valuation <br> (Dollars In Thousands) |
|  | As of | Valuation |  |  |
| June 30, | Techniques | Unobservable Inputs | (Weighted | Increase |
|  | 2014 |  |  |  |
| Average) | in |  |  |  |
|  |  |  |  | Inputs (2) |

Assets:

| Securities available-for sale: <br> Private issue CMO | \$853 | Market comparable pricing | Comparability adjustment | 0.5\%-1.5\% (1.4 | ) Increase |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing loans | \$81 | Discounted cash flow | Default rates | $\begin{aligned} & 0.0 \%-30.0 \% \\ & (0.0 \%) \end{aligned}$ | Decrease |
| Non-performing loans | \$4,945 | Relative value analysis | Loss severity | $\begin{aligned} & 20.0 \%-38.0 \% \\ & (18.6 \%) \end{aligned}$ | Decrease |
| Mortgage servicing assets | \$241 | Discounted cash flow | Prepayment speed (CPR) Discount rate | $\begin{aligned} & 13.5 \%-61.1 \% \\ & (43.1 \%) \\ & 9.0 \%-10.5 \% \\ & (9.2 \%) \end{aligned}$ | Decrease Decrease |
| Interest-only strips | \$62 | Discounted cash flow | Prepayment speed (CPR) <br> Discount rate | $\begin{aligned} & 9.3 \%-61.8 \% \\ & (44.3 \%) \\ & 9.0 \% \end{aligned}$ | Decrease Decrease |
| Commitments to extend credit on loans to be held for sale | $\$ 2,570$ | Relative value analysis | TBA MBS broker quotes Fall-out ratio ${ }^{(3)}$ | $\begin{aligned} & 97.5 \%-105.0 \% \\ & (102.2 \%) \text { of par } \\ & 23.2 \%-28.4 \% \\ & (28.0 \%) \end{aligned}$ | Decrease Decrease |

Liabilities:
Commitments to extend
credit on loans to be held for $\$ 4$

sale | Mandatory loan sale |
| :--- |
| commitments |

${ }^{(1)}$ The range is based on the historical estimated fair values and management estimates. Unless otherwise noted, this column represents the directional change in the fair value of the Level 3 investments
(2) that would result from an increase to the corresponding unobservable input. A decrease to the unobservable input would have the opposite effect. Significant changes in these inputs in isolation could result in significantly higher or lower fair value measurements.
(3) The percentage of commitments to extend credit on loans to be held for sale which management has estimated may not fund.
(4) An estimated cost to roll forward the mandatory loan sale commitments which management has estimated may not be delivered to the corresponding investors in a timely manner.

The significant unobservable inputs used in the fair value measurement of the Corporation's assets and liabilities include the following: CMO offered quotes, prepayment speeds, discount rates, TBA MBS quotes, fallout ratios, investor quotes and roll-forward costs, among others. Significant increases or decreases in any of these inputs in isolation could result in significantly lower or higher fair value measurement. The various unobservable inputs used to determine valuations may have similar or diverging impacts on valuation.

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The carrying amount and fair value of the Corporation's other financial instruments as of June 30, 2014 and 2013 were as follows:

| (In Thousands) | June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Fair Value | Level 1 | Level 2 | Level 3 |
| Financial assets: |  |  |  |  |  |
| Loans held for investment, net | \$772,141 | \$778,851 | - | - | \$778,851 |
| FHLB - San Francisco stock | \$7,056 | \$7,056 | - | \$7,056 | - |
| Financial liabilities: |  |  |  |  |  |
| Deposits | \$897,870 | \$875,440 | - | - | \$875,440 |
| Borrowings | \$41,431 | \$44,424 | - | - | \$44,424 |
| (In Thousands) | June 30, 2013 |  |  |  |  |
|  | Carrying | Fair |  |  |  |
|  | Amount | Value | Level 1 | Level 2 | Level 3 |
| Financial assets: |  |  |  |  |  |
| Loans held for investment, net | \$748,397 | \$742,256 | - | - | \$742,256 |
| FHLB - San Francisco stock | \$15,273 | \$15,273 | - | \$15,273 | - |
| Financial liabilities: |  |  |  |  |  |
| Deposits | \$923,010 | \$903,654 | - | - | \$903,654 |
| Borrowings | \$ 106,491 | \$110,404 | - | - | \$ 110,404 |

Loans held for investment: For loans that reprice frequently at market rates, the carrying amount approximates the fair value. For fixed-rate loans, the fair value is determined by either (i) discounting the estimated future cash flows of such loans over their estimated remaining contractual maturities using a current interest rate at which such loans would be made to borrowers, or (ii) quoted market prices. The allowance for loan losses is subtracted as an estimate of the underlying credit risk.

FHLB - San Francisco stock: The carrying amount reported for FHLB - San Francisco stock approximates fair value. When redeemed, the Corporation will receive an amount equal to the par value of the stock.

Deposits: The fair value of time deposits is estimated using a discounted cash flow calculation. The discount rate is based upon rates currently offered for deposits of similar remaining maturities. The fair value of transaction accounts (checking, money market and savings accounts) is based on management estimates, consistent with current market conditions.

Borrowings: The fair value of borrowings has been estimated using a discounted cash flow calculation. The discount rate on such borrowings is based upon rates currently offered for borrowings of similar remaining maturities.

The Corporation has various processes and controls in place to ensure that fair value is reasonably estimated. The Corporation generally determines fair value of their Level 3 assets and liabilities by using internally developed models which primarily utilize discounted cash flow techniques and prices obtained from independent management services or brokers. The Corporation performs due diligence procedures over third-party pricing service providers in order to support their use in the valuation process. The fair values of investment securities, commitments to extend credit on

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loans held for sale, mandatory commitments and option contracts are determined from the independent management services or brokers; while the fair value of MSA and interest-only strips are determined using the internally developed models which are based on discounted cash flow analysis. The fair value of non-performing loans is determined by calculating discounted cash flows, relative value analysis or collateral value, less selling costs.

While the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. During the year ended June 30, 2014, there were no significant changes to the

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

Corporation's valuation techniques that had, or are expected to have, a material impact on its consolidated financial position or results of operations.

Note 17. Reportable Segments
The segment reporting is organized consistent with the Corporation's executive summary and operating strategy. The business activities of the Corporation consist primarily of the Bank and PBM, a division of the Bank. The Bank's operations primarily consist of accepting deposits from customers within the communities surrounding the Bank's full service offices and investing those funds in single-family, multi-family, commercial real estate, construction, commercial business, consumer and other mortgage loans. PBM operations primarily consist of the origination, purchase and sale of mortgage loans secured by single-family residences. The following table and discussion explain the results of the Corporation's two major reportable segments, the Bank and PBM.

The following tables illustrate the Corporation's operating segments for the years ended June 30, 2014, 2013 and 2012, respectively:
$\left.\begin{array}{lll} & \text { For the Year Ended June 30, 2014 } \\ \text { Provident }\end{array} \quad \begin{array}{lll}\text { Consolidated }\end{array}\right)$

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

| (In Thousands) | Year Ended June 30, 2013 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Provident |  |
|  | Provident | Bank | Consolidated |
|  | Bank | Mortgage | Total |
| Net interest income | \$27,835 | \$5,522 | \$33,357 |
| Recovery from the allowance for loan losses | (1,229 | ) (270 | ) (1,499 |
| Net interest income, after recovery from the allowance for loan losses | 29,064 | 5,792 | 34,856 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees | 903 | 190 | 1,093 |
| (Loss) gain on sale of loans, net | (84 | ) 68,577 | 68,493 |
| Deposit account fees | 2,449 | - | 2,449 |
| Gain on sale and operations of real estate owned acquired in the settlement of loans, net | 703 | 213 | 916 |
| Card and processing fees | 1,292 | - | 1,292 |
| Other | 957 | - | 957 |
| Total non-interest income | 6,220 | 68,980 | 75,200 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 17,745 | 32,705 | 50,450 |
| Premises and occupancy | 2,705 | 1,727 | 4,432 |
| Operating and administrative expenses | 4,636 | 7,825 | 12,461 |
| Total non-interest expenses | 25,086 | 42,257 | 67,343 |
| Income before income taxes | 10,198 | 32,515 | 42,713 |
| Provision for income taxes | 3,245 | 13,671 | 16,916 |
| Net income | \$6,953 | \$18,844 | \$25,797 |
| Total assets, end of fiscal year | \$1,022,413 | \$188,628 | \$ 1,211,041 |

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Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

| (In Thousands) | Year Ended June 30, 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Provident |  |
|  | Provident | Bank | Consolidated |
|  |  |  |  |
| Net interest income | \$30,514 | \$6,216 | \$36,730 |
| Provision (recovery) for loan losses | 5,932 | (155 | ) 5,777 |
| Net interest income, after provision (recovery) for loan losses | 24,582 | 6,371 | 30,953 |
| Non-interest income: |  |  |  |
| Loan servicing and other fees | 627 | 106 | 733 |
| (Loss) gain on sale of loans, net | (1,057 | ) 39,074 | 38,017 |
| Deposit account fees | 2,438 | - | 2,438 |
| (Loss) gain on sale and operations of real estate owned acquired in the settlement of loans, net | (191 | ) 71 | (120 |
| Card and processing fees | 1,282 | - | 1,282 |
| Other | 800 | - | 800 |
| Total non-interest income | 3,899 | 39,251 | 43,150 |
| Non-interest expense: |  |  |  |
| Salaries and employee benefits | 15,756 | 23,527 | 39,283 |
| Premises and occupancy | 2,449 | 1,314 | 3,763 |
| Operating and administrative expenses | 4,903 | 7,416 | 12,319 |
| Total non-interest expenses | 23,108 | 32,257 | 55,365 |
| Income before income taxes | 5,373 | 13,365 | 18,738 |
| Provision for income taxes | 2,309 | 5,619 | 7,928 |
| Net income | \$3,064 | \$7,746 | \$ 10,810 |
| Total assets, end of fiscal year | \$1,028,829 | \$232,088 | \$1,260,917 |

The information above was derived from the internal management reporting system used by management to measure performance of the segments.

The Corporation's internal transfer pricing arrangements determined by management primarily consist of the following:
Borrowings for PBM are indexed monthly to the higher of the three-month FHLB - San Francisco advance rate on

1. the first Friday of the month plus 50 basis points or the Bank's cost of funds for the prior month.

PBM receives servicing released premiums for new loans transferred to the Bank's loans held for investment. The
2.servicing released premiums in the years ended June 30, 2014, 2013 and 2012 were $\$ 216,000, \$ 73,000$ and $\$ 3,000$, respectively.
PBM receives a premium (gain on sale of loans) or a discount (loss on sale of loans) for the new loans transferred to
3.the Bank's loans held for investment. The loss on sale of loans in the years ended June 30, 2014, 2013 and 2012 was $\$ 12,000, \$ 16,000$ and $\$ 2,000$, respectively.
Loan servicing costs are charged to PBM by the Bank based on the number of loans held for sale at fair value
4. multiplied by a fixed fee which is subject to management's review. The loan servicing costs in the years ended June $30,2014,2013$ and 2012 were $\$ 74,000, \$ 110,000$ and $\$ 81,000$, respectively.
5.

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The Bank allocates quality assurance costs to PBM for its loan production, subject to management's review. Quality assurance costs allocated to PBM in the years ended June 30, 2014, 2013 and 2012 were $\$ 360,000, \$ 321,000$ and $\$ 240,000$, respectively.

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
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The Bank allocates loan vault service costs to PBM for its loan production, subject to management's review. The 6. loan vault service costs allocated to PBM in the years ended June 30, 2014, 2013 and 2012 were $\$ 133,000$, $\$ 240,000$ and $\$ 88,000$, respectively.
Office rents for PBM offices located in the Bank branches or offices are internally charged based on the square
7.footage used. Office rents allocated to PBM in the years ended June 30, 2014, 2013 and 2012 were \$194,000, $\$ 186,000$ and $\$ 169,000$, respectively.
A management fee, which is subject to regular review, is charged to PBM for services provided by the Bank. The
8. management fee in the years ended June 30, 2014, 2013 and 2012 was $\$ 1.9$ million, $\$ 1.7$ million and $\$ 1.5$ million, respectively.

## Note 18: Holding Company Condensed Financial Information

This information should be read in conjunction with the other notes to the consolidated financial statements. The following is the condensed statements of financial condition for Provident Financial Holdings (Holding Company only) as of June 30, 2014 and 2013 and condensed statements of operations, comprehensive income and cash flows for the years ended June 30, 2014, 2013 and 2012.

Condensed Statements of Financial Condition

|  | June 30, |  |
| :--- | :--- | :--- |
| (In Thousands) | 2014 | 2013 |
| Assets |  |  |
| Cash and cash equivalents | $\$ 6,627$ | $\$ 532$ |
| Investment in subsidiary | 139,252 | 159,622 |
| Other assets | 19 | 59 |
|  | $\$ 145,898$ | $\$ 160,213$ |
| Liabilities and Stockholders' Equity |  |  |
| Other liabilities | $\$ 36$ | $\$ 239$ |
| Stockholders' equity | 145,862 | 159,974 |
|  | $\$ 145,898$ | $\$ 160,213$ |

Condensed Statements of Operations
$\left.\begin{array}{llll}\text { (In Thousands) } & 2014 & 2013 & 2012 \\ \text { Interest and other income } & & & \\ \text { General and administrative expenses } & 820 & \$ 9 & \$ 13 \\ \text { Loss before equity in net earnings of the subsidiary } & (818 & 791 & 750 \\ \text { Equity in net earnings of the subsidiary } & 7,087 & 26,250 & (737 \\ \text { Income before income tax benefit } & 6,269 & 25,468 & 11,237 \\ \text { Income tax benefit } & (337 & )(329 & )(310 \\ \text { Net income } & \$ 6,606 & \$ 25,797 & \$ 10,810\end{array}\right)$

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

Condensed Statements of Comprehensive Income

| (In Thousands) | Year |  |  |
| :--- | :--- | :--- | :--- |
| Net income | $\$ 6,606$ | 2014 | 2012 |
| Other comprehensive income | - | - | - |
| Total comprehensive income | $\$ 6,606$ | $\$ 25,797$ | $\$ 10,810$ |

Condensed Statements of Cash Flows
(In Thousands)
Cash flows from operating activities:
Net income
Year Ended June 30,

Adjustments to reconcile net income to net cash used for operating activities:
Equity in net earnings of the subsidiary
Decrease (increase) in other assets
(Decrease) increase in other liabilities
Net cash used for operating activities
Cash flow from investing activities:
Cash dividend received from the Bank
Net cash provided by investing activities
Cash flow from financing activities:
Exercise of stock options
Treasury stock purchases
Cash dividends
Net cash used for financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year

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Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

Note 19: Quarterly Results of Operations (Unaudited)
The following tables set forth the quarterly financial data for the years ended June 30, 2014 and 2013:

| (Dollars In Thousands, Except Per Share Amount) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the Year Ended | Fourth | Third | Second | First |
|  | $\begin{aligned} & \text { June } 30, \\ & 2014 \end{aligned}$ | Quarter | Quarter | Quarter | Quarter |
| Interest income | \$38,059 | \$9,272 | \$9,158 | \$9,513 | \$ 10,116 |
| Interest expense | 7,336 | 1,615 | 1,708 | 1,858 | 2,155 |
| Net interest income | 30,723 | 7,657 | 7,450 | 7,655 | 7,961 |
| Recovery from the allowance for loan losses | (3,380 | ) (691 | ) (849 | ) (898 | ) (942 |
| Net interest income, after recovery from the allowance for loan losses | 34,103 | 8,348 | 8,299 | 8,553 | 8,903 |
| Non-interest income | 31,675 | 9,557 | 6,791 | 7,144 | 8,183 |
| Non-interest expense | 54,168 | 14,214 | 12,553 | 12,871 | 14,530 |
| Income before income taxes | 11,610 | 3,691 | 2,537 | 2,826 | 2,556 |
| Provision for income taxes | 5,004 | 1,600 | 1,138 | 1,223 | 1,043 |
| Net income | \$6,606 | \$2,091 | \$1,399 | \$1,603 | \$1,513 |
| Basic earnings per share | \$0.67 | \$0.22 | \$0.14 | \$0.16 | \$0.15 |
| Diluted earnings per share | \$0.65 | \$0.22 | \$0.14 | \$0.16 | \$0.14 |

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Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

|  | For Fiscal Year 2013 <br> For the <br> Year Ended |  |  | Fourth <br> June 30, <br> Quarter | Third <br> Quarter |
| :--- | :--- | :--- | :--- | :--- | :--- | | Second |
| :--- |
| Quarter |$\quad$| First |
| :--- |
| Quarter |

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

Note 20: Reclassification adjustment of Accumulated Other Comprehensive Income ("AOCI")
The following table provides the changes in AOCI by component for the years ended June 30, 2014, 2013 and 2012:

| (Dollars In Thousands, Net of Statutory Taxes) | Unrealized Gains and Losses on <br> Investment Securities <br> Available for Sale <br> Interest-Only Strips Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance at June 30, 2011 | \$524 | \$114 | \$638 |  |
| Other comprehensive income (loss) before reclassifications | 28 | (40 | )(12 | ) |
| Amount reclassified from accumulated other comprehensive income | - | - | - |  |
| Net other comprehensive income (loss) | 28 | (40 | )(12 | ) |
| Ending balance at June 30, 2012 | 552 | 74 | 626 |  |
| Other comprehensive loss before reclassifications | (54 | )(18 | )(72 | ) |
| Amount reclassified from accumulated other comprehensive income | - | - | - |  |
| Net other comprehensive loss | (54 | ) (18 | )(72 | ) |
| Ending balance at June 30, 2013 | 498 | 56 | 554 |  |
| Other comprehensive loss before reclassifications | (147 | ) (21 | )(168 | ) |
| Amount reclassified from accumulated other comprehensive income | - | - | - |  |
| Net other comprehensive loss | (147 | ) (21 | )(168 | ) |
| Ending balance at June 30, 2014 | \$351 | \$35 | \$386 |  |

There were no significant items reclassified out of AOCI for the years ended June 30, 2014, 2013 and 2012.

Note 21: Offsetting Derivative and Other Financial Instruments
The Corporation's derivative transactions are generally governed by International Swaps and Derivatives Association Master Agreements and similar arrangements, which include provisions governing the offset of assets and liabilities between the parties. When the Corporation has more than one outstanding derivative transaction with a single counterparty, the offset provisions contained within these agreements generally allow the non-defaulting party the right to reduce its liability to the defaulting party by amounts eligible for offset, including the collateral received as well as eligible offsetting transactions with that counterparty, irrespective of the currency, place of payment, or booking office. The Corporation's policy is to present its derivative assets and derivative liabilities on the Consolidated Statements of Financial Condition on a net basis for each type of derivative. The derivative assets and liabilities are
comprised of mandatory loan sale commitments, TBA MBS trades and option contracts.

Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
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The following tables present the gross and net amounts of derivative assets and liabilities and other financial instruments as reported in the Corporation's Consolidated Statements of Financial Condition, and the gross amount not offset in the Corporation's Consolidated Statements of Financial Condition as of the dates indicated.

As of June 30, 2014:

|  |  |  | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross | Amount |  |  |  |
|  |  | Amount | of Assets | Gross Amoun |  |  |
|  |  | Offset in the | Presented in | Offset in the | nsolidated |  |
|  | Gross | Consolidated | the Consolidated | Statements of | nancial Con |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Assets | Condition | Condition | Instruments | Received | Amount |
| Assets |  |  |  |  |  |  |
| Derivatives | \$- | \$- | \$- | \$- | \$- | \$- |
| Total | \$- | \$- | \$- | \$- | \$- | \$- |
|  |  |  | Net |  |  |  |
|  |  | Gross | Amount |  |  |  |
|  |  | Amount | of Liabilities | Gross Amou |  |  |
|  |  | Offset in the | Presented in | Offset in the | nsolidated |  |
|  | Gross | Consolidated | the Consolidated | Statements of | nancial Con |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Liabilities | Condition | Condition | Instruments | Pledged | Amount |
| Liabilities |  |  |  |  |  |  |
| Derivatives | \$ 1,428 | \$- | \$1,428 | \$- | \$- | \$1,428 |
| Total | \$1,428 | \$- | \$1,428 | \$- | \$- | \$1,428 |

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Provident Financial Holdings, Inc.
Notes to Consolidated Financial Statements
June 30, 2014

As of June 30, 2013:

|  |  |  | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross | Amount |  |  |  |
|  |  | Amount | of Assets | Gross Amou | Not |  |
|  |  | Offset in the | Presented in | Offset in the | nsolidated |  |
|  | Gross | Consolidated | the Consolidated | Statements of | inancial Con |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Assets | Condition | Condition | Instruments | Received | Amount |
| Assets |  |  |  |  |  |  |
| Derivatives | \$8,245 | \$579 | \$7,666 | \$- | \$- | \$7,666 |
| Total | \$8,245 | \$579 | \$7,666 | \$- | \$- | \$7,666 |


|  |  |  | Net |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross | Amount |  |  |  |
|  |  | Amount | of Liabilities | Gross Amou |  |  |
|  |  | Offset in the | Presented in | Offset in the | nsolidated |  |
|  | Gross | Consolidated | the Consolidated | Statements of | inancial Con |  |
|  | Amount of | Statements | Statements |  | Cash |  |
|  | Recognized | of Financial | of Financial | Financial | Collateral | Net |
| (In Thousands) | Liabilities | Condition | Condition | Instruments | Pledged | Amount |
| Liabilities |  |  |  |  |  |  |
| Derivatives | \$851 | \$579 | \$272 | \$- | \$- | \$272 |
| Total | \$851 | \$579 | \$272 | \$- | \$- | \$272 |

## Note 22: Subsequent Event

On July 22, 2014, the Corporation announced that the Corporation's Board of Directors declared a quarterly cash dividend of $\$ 0.11$ per share, reflecting a $10 \%$ increase from $\$ 0.10$ per share paid on June 11, 2014. Shareholders of the Corporation's common stock at the close of business on August 12, 2014 were entitled to receive the cash dividend, which was paid on September 3, 2014.

On August 29, 2014, the Bank's Board of Directors declared a $\$ 25.0$ million cash dividend from the Bank to the Corporation, which was paid on September 5, 2014.

132014 Annual Report to Stockholders
23.1 Consent of Independent Registered Public Accounting Firm
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
$31.2 \quad$ Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The following materials from the Corporation's Annual Report on Form 10-K for the fiscal year ended June 30, 2014, formatted in Extensible Business Reporting Language (XBRL): (1)
Consolidated Statements of Financial Condition; (2) Consolidated Statements of Operations; (3) Consolidated Statements of Comprehensive Income; (4) Consolidated Statements of Stockholders' Equity; (5) Consolidated Statements of Cash Flows; and (6) Notes to Consolidated Financial Statements.*
Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.


[^0]:    (1) Includes the repurchase of 12,779 shares in fiscal 2012 and 13,591 shares in fiscal 2013 of distributed restricted stock.

