

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

BALDWIN TECHNOLOGY CO INC
Form 10-Q
May 16, 2005

Form 10-Q

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C.

[Mark one]

☒ Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For quarter ended March 31, 2005

OR

☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission file number 1-9334

BALDWIN TECHNOLOGY COMPANY, INC.

(Exact name of registrant as specified in its charter)

Delaware

13-3258160

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

2 Trap Falls Road, Suite 402, Shelton, Connecticut 06484

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 203-402-1000

Twelve Commerce Drive, Shelton, Connecticut 06484

(former name, former address and former fiscal year, if changed since
last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

YES ☒

NO ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

YES ☐

NO ☒

The number of shares outstanding of each of the issuer's classes of common stock, as of May 4, 2005 is as follows:

Class

Outstanding at May 4, 2005

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

-----	-----
Class A Common Stock	
\$0.01 par value	12,945,147
Class B Common Stock	
\$0.01 par value	1,965,419

BALDWIN TECHNOLOGY COMPANY, INC.

INDEX

Part I Financial Information

Item 1 Financial Statements

Consolidated Balance Sheets at March 31, 2005 (unaudited) and June 30, 2004 (unaudited)

Consolidated Statements of Operations for the three and nine months ended March 31, 2005 (unaudited) and 2004 (unaudited)

Consolidated Statements of Changes in Stockholders' Equity for the nine months ended March 31, 2005 (unaudited)

Consolidated Statements of Cash Flows for the nine months ended March 31, 2005 (unaudited) and 2004 (unaudited)

Notes to Consolidated Financial Statements (unaudited)

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

Item 3 Quantitative and Qualitative Disclosures About Market Risk

Item 4 Controls and Procedures

Part II Other Information

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

Item 6 Exhibits

Signatures

BALDWIN TECHNOLOGY COMPANY, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS)
(UNAUDITED)
ASSETS

March 31, 2005

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

CURRENT ASSETS:

Cash and cash equivalents	\$	11,037	\$
Accounts receivable trade, net of allowance for doubtful accounts of \$2,077 (\$2,155 at June 30, 2004)		26,667	
Notes receivable, trade		10,488	
Inventories, net		24,191	
Deferred taxes		473	
Prepaid expenses and other		3,979	
		-----	---
Total Current Assets		76,835	
		-----	---

MARKETABLE SECURITIES:

Cost \$622 (\$586 at June 30, 2004)		686	
		-----	---

PROPERTY, PLANT AND EQUIPMENT, at cost:

Land and buildings		1,043	
Machinery and equipment		3,301	
Furniture and fixtures		4,213	
Capital leases		417	
		-----	---
		8,974	
Less: Accumulated depreciation and amortization		(4,763)	
		-----	---

Net Property, Plant and Equipment		4,211	
		-----	---

PATENTS, TRADEMARKS AND ENGINEERING DRAWINGS, at cost

Less accumulated amortization of \$4,503 (\$4,224 at June 30, 2004)		2,511	
---	--	-------	--

GOODWILL, less accumulated amortization of \$3,601 (\$3,227 at June 30, 2004)		11,494	
---	--	--------	--

DEFERRED TAXES		12,174	
----------------	--	--------	--

OTHER ASSETS		4,332	
		-----	---

TOTAL ASSETS	\$	112,243	\$
		=====	==

The accompanying notes to consolidated financial statements
are an integral part of these statements.

1

BALDWIN TECHNOLOGY COMPANY, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE AND PER SHARE DATA)
(UNAUDITED)
LIABILITIES AND STOCKHOLDERS' EQUITY

March 31,
2005

CURRENT LIABILITIES:

Loans payable	\$	2,798	
Current portion of long-term debt		1,079	

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

Accounts payable, trade	12,003
Notes payable, trade	9,779
Accrued salaries, commissions, bonus and profit-sharing	6,540
Customer deposits	3,782
Accrued and withheld taxes	1,898
Income taxes payable	1,720
Other accounts payable and accrued liabilities	10,917

Total Current Liabilities	50,516

LONG-TERM LIABILITIES:	
Long-term debt	17,150
Other long-term liabilities	6,664

Total long-term liabilities	23,814

Total Liabilities	74,330

COMMITMENTS AND CONTINGENCIES:	
STOCKHOLDERS' EQUITY:	
Class A Common Stock, \$.01 par, 45,000,000 shares authorized, 16,575,349 shares issued (16,529,348 shares at June 30, 2004)	166
Class B Common Stock, \$.01 par, 4,500,000 shares authorized, 2,137,883 shares issued (2,137,883 shares at June 30, 2004)	21
Capital contributed in excess of par value	57,065
Retained deficit	(9,651)
Accumulated other comprehensive income	3,033
Less: Treasury stock, at cost: Class A - 3,630,202 shares, Class B - 172,464 shares at March 31, 2005 and June 30, 2004	(12,721)

Total Stockholders' Equity	37,913

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 112,243
	=====

The accompanying notes to consolidated financial statements
are an integral part of these statements.

2

BALDWIN TECHNOLOGY COMPANY, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

	For the three months ended March 31,		For the nine months ended March 31,	
	2005	2004	2005	2004
	-----	-----	-----	-----
Net sales	\$ 43,673	\$ 42,770	\$ 124,902	\$ 116,72
Cost of goods sold	29,232	29,389	85,663	79,77
	-----	-----	-----	-----
Gross profit	14,441	13,381	39,239	36,94
	-----	-----	-----	-----

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

Operating expenses:				
General and administrative	4,877	4,071	12,827	12,38
Selling	3,364	3,424	10,329	9,40
Engineering and development	4,104	3,724	11,326	10,28
Restructuring charges	(338)	-	(338)	42
	12,007	11,219	34,144	32,49
Operating income	2,434	2,162	5,095	4,45
Other expense (income):				
Interest expense	462	1,383	1,985	3,73
Interest income	(26)	(34)	(79)	(9)
Royalty income, net	(280)	(1,217)	(1,797)	(2,76
Other expense (income), net	(95)	648	29	(98
	61	780	138	(10
Income before income taxes	2,373	1,382	4,957	4,55
Provision for income taxes	864	677	1,941	1,94
Net income	\$ 1,509	\$ 705	\$ 3,016	\$ 2,60
Net income (loss) per share - basic and diluted:				
Income per share - basic	\$ 0.10	\$ 0.05	\$ 0.20	\$ 0.1
Income per share - diluted	\$ 0.10	\$ 0.05	\$ 0.20	\$ 0.1
Weighted average shares outstanding:				
Basic	14,911	15,015	14,895	15,01
Diluted	15,274	15,429	15,315	15,22

The accompanying notes to consolidated financial statements are an integral part of these statements.

3

BALDWIN TECHNOLOGY COMPANY, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (IN THOUSANDS, EXCEPT SHARES) (UNAUDITED)

	Class A Common Stock		Class B Common Stock		Capital Contributed	Retained	Accumulated Other Comprehensive	
	Shares	Amount	Shares	Amount	In Excess of Par	Deficit	Income	
Balance at June 30, 2004	16,529,348	\$ 166	2,137,883	\$ 21	\$ 57,017	\$ (12,667)	\$	2,651
Net income for the nine months ended								

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

March 31, 2005							3,016	
Translation adjustment								405
Unrealized gain on available-for-sale securities, net of tax								7
Unrealized gain on forward contracts, net of tax								(30)
Shares issued under Stock Option Plan	46,001					48		
Comprehensive Income								
Balance at March 31, 2005	16,575,349	\$ 166	2,137,883	\$ 21	\$ 57,065	\$ (9,651)	\$	3,033

The accompanying notes to consolidated financial statements are an integral part of these statements.

4

BALDWIN TECHNOLOGY COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS) (UNAUDITED)

	For the nine months ended March 31,	
	2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 3,016	\$ 2,608
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,210	1,324
Accrued retirement pay	173	225
Provision for losses on accounts receivable	76	86
Write off of fixed assets	80	-
Restructuring charges	(338)	424
Deferred income taxes	5	2
Changes in assets and liabilities:		
Accounts and notes receivable	1,646	(2,117)
Inventories	1,651	(910)
Prepaid expenses and other	2,001	1,394
Other assets	(430)	260
Customer deposits	631	654

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

Accrued compensation	(633)	968
Payments against restructuring charges	(469)	(1,166)
Accounts and notes payable, trade	(1,303)	997
Income taxes payable	(1,373)	(123)
Accrued and withheld taxes	(286)	(181)
Other accounts payable and accrued liabilities	(457)	(100)
Interest payable	(95)	77
	-----	-----
Net cash provided by operating activities	5,105	4,422
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Additions of property, plant and equipment	(473)	(358)
Additions of patents and trademarks	(498)	(373)
	-----	-----
Net cash (used) by investing activities	(971)	(731)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Long-term and short-term borrowings	-	22,409
Long-term and short-term debt repayments	(5,234)	(19,557)
Principal payments under capital lease obligations	(93)	(70)
Payment of debt financing costs	(259)	(2,533)
Other long-term liabilities	54	62
Proceeds of stock option exercise	48	-
	-----	-----
Net cash (used) provided by financing activities	(5,484)	311
	-----	-----
Effect of exchange rate changes	379	1,412
	-----	-----
Net (decrease) increase in cash and cash equivalents	(971)	5,414
Cash and cash equivalents at beginning of period	12,008	6,950
	-----	-----
Cash and cash equivalents at end of period	\$ 11,037	\$ 12,364
	=====	=====

The accompanying notes to consolidated financial statements
are an integral part of these statements.

5

BALDWIN TECHNOLOGY COMPANY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS) (UNAUDITED)

Supplemental disclosures of cash flow information:

	For the nine months ended March 31,	
	-----	-----
	2005	2004
	-----	-----
Cash paid during the period for:		
Interest	\$ 2,080	\$ 3,815
Income taxes	\$ 3,286	\$ 1,924

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

The accompanying notes to consolidated financial statements are an integral part of these statements.

6

BALDWIN TECHNOLOGY COMPANY, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

NOTE 1 - ORGANIZATION AND BASIS OF PRESENTATION:

Baldwin Technology Company, Inc. and its subsidiaries ("Baldwin" or the "Company") are engaged primarily in the development, manufacture and sale of accessories and controls for the printing industry.

The accompanying unaudited consolidated financial statements include the accounts of Baldwin and have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in compliance with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. These financial statements reflect all adjustments, which are in the opinion of management, necessary to present a fair statement of the results for the interim periods. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's latest Annual Report on Form 10-K for the fiscal year ended June 30, 2004.

NOTE 2 - RECENTLY ISSUED ACCOUNTING STANDARDS:

In December 2004, the Financial Accounting Standards Board (FASB) published Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), (SFAS 123(R)) "Share Based Payment". SFAS 123(R) establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. The statement focuses primarily on accounting for transactions in which an entity obtains employee services in shared-based payment transactions. SFAS 123(R) eliminates the ability to account for share-based compensation transactions using APB Opinion No. 25 (APB 25), "Accounting for Stock Issued to Employees", and generally requires that such transactions be accounted for using a fair-value-based method. The Company currently accounts for its stock option plans under the recognition and measurement principals of APB 25. As all previously issued stock option awards granted under the plans had an exercise price equal to the market value of the underlying common stock on the date of grant, no compensation costs related to stock option grants are currently reflected in net income. SFAS 123(R) is effective as of the annual reporting period that begins after June 15, 2005, therefore, the effective date for the Company is July 1, 2005. SFAS 123(R) applies to all awards granted after the required effective date and to awards modified, repurchased, or cancelled after that date and as a consequence future employee stock option grants and other stock based compensation plans will be recorded as expense over the vesting period of the award based on their fair values at the date the stock based compensation is granted. The effect of initially applying SFAS 123(R) is to be recognized as of the required effective date using a modified prospective method. Under the modified prospective method the Company will recognize stock-based compensation expense from July 1, 2005 as if the fair value based accounting method had been used to account for all outstanding unvested employee awards granted, modified or settled in prior years. The ultimate impact on future years results of operation and financial position will depend upon the level of stock based compensation granted in

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

future years. The Company estimates the additional compensation expense associated with its current outstanding awards will be \$165,000 after tax for fiscal year ending June 30, 2006. The Securities and Exchange Commission's (SEC) recent adoption of a new rule that amends the compliance dates for SFAS 123R does not affect the Company's implementation date.

7

On October 22, 2004, the American Jobs Creation Act of 2004 (the Act) was signed into law. Some of the key relief provisions of the new Act include a temporary incentive for U.S. multinationals to repatriate foreign earnings, a new domestic manufacturing deduction, and international tax reforms designed to improve the global competitiveness of U.S. multinationals. Some of the key revenue-raising provisions of the Act include repeal of a U.S. export tax incentive known as the "extraterritorial income exclusion" (ETI), new tax shelter penalties, restrictions on deferred compensation, and numerous other provisions aimed at specific transactions. The Company is currently evaluating the impact of the new law, among other means, for possible repatriation of cash in the future.

Additionally, the FASB issued SFAS No. 151 related to inventory costs and SFAS No. 153 related to exchanges of non-monetary assets. Adoption of these amendments to Accounting Research Bulletin No. 43 and Accounting Principles Board Opinion No. 29 are not expected to have a material effect on the Company's results of operations and financial position.

NOTE 3 - REVOLVING CREDIT FACILITY:

On September 15, 2004, the Company amended its primary source of outside financing, the revolving credit agreement (the "Maple Credit Agreement") with Maple Bank GmbH ("Maple"). The amendment increased the size of the facility to \$28,000,000 from \$20,000,000, extended the maturity date of the loan to October 2008, and reduced the interest rates and annual fees associated with the Agreement. The credit facility is collateralized by substantially all of the accounts and notes receivable of the Company and a portion of the Company's inventory up to a maximum amount of \$10,000,000. Borrowings under the credit facility are subject to a borrowing base and bear interest at a rate equal to the three-month Eurodollar rate (as defined in the Maple Credit Agreement) plus (i) 5.125% for loans denominated in U.S. Dollars or (ii) 5.525% for loans denominated in Euros. The interest rate will be reduced by 0.50% or whole increments thereof for each whole increment of Disclosed EBITDA (as defined in the Credit Agreement) that equals or exceeds \$1,250,000 for any fiscal quarter. In no event however, may the interest rate be less than 7.625% for EURO based borrowings and 7.5% for dollar-based borrowings. Additionally, the amendment granted to the lender an option to acquire a maximum of \$5,000,000 of equity securities (as defined in the amendment) should the Company choose to issue any such securities. The amended credit agreement does not require the Company to meet any financial covenants, except for the limitation on annual capital expenditures; however, it contains a material adverse effect clause, which provides that Maple would not be obligated to fund any loan, convert or continue any loan as a LIBOR loan or issue any new letters of credit in the event of a material adverse effect. Management does not anticipate that such an event will occur; however, there can be no assurance that such an event will not occur.

8

JUNE 30, 2004

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

	CURRENT	LONG-TERM	CURR
	-----	-----	-----
Revolving Credit Facility due October 1, 2008, interest rate 5.525% plus three-month Eurodollar rate (2.153% at March 31).....	\$ --	\$ --	\$
Revolving Credit Facility due August 15, 2005, interest rate 10.00% plus three- month Eurodollar rate.....	18,497,000	--	
Revolving Credit Facility due August 15, 2005, interest rate 11.50% plus three- month Eurodollar rate.....	970,000	--	
Term Loan payable by foreign subsidiary due December 8, 2006, interest rate 1.5%.....	919,000	1,379,000	9
Note payable by foreign subsidiary through 2008, interest rate 5.95%.....	120,000	389,000	1
Notes payable by foreign subsidiary through February 2007, interest rates ranging from 4.58% to 4.67%.....	17,000	26,000	
	-----	-----	-----
	\$ 20,523,000	\$ 1,794,000	\$ 1,0
	=====	=====	=====

The Company maintains relationships with both foreign and domestic banks, which combined have extended short and long term credit facilities to the Company totaling \$34,074,000, including \$28,000,000 available under the Maple Credit Agreement. As of March 31, 2005, the Company had \$22,409,000 outstanding under these credit facilities with \$17,267,000 (including letters of credit) outstanding under the Maple Credit Agreement.

NOTE 4 - NET INCOME (LOSS) PER SHARE:

Basic net income per share includes no dilution and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted net income per share reflects the potential dilution of securities that could share in the earnings of an entity. The weighted average shares outstanding used to compute diluted net income per share include 363,000 and 420,000 additional shares, respectively, for the three and nine months ended March 31, 2005 and 414,000 and 215,000 additional shares for the three and nine months ended March 31, 2004, which represent potentially dilutive securities. Outstanding options to purchase 841,000 and 559,000 shares of the Company's common stock for the nine months ended March 31, 2005 and 2004, respectively, are not included in the above calculation to compute diluted net income per share as they have an anti-dilutive effect.

NOTE 5 - OTHER COMPREHENSIVE INCOME:

Accumulated Other Comprehensive Income ("AOCI") is comprised of various items which affect equity that result from recognized transactions and other economic events other than transactions with owners in their capacity as owners. AOCI is included in stockholders' equity in the consolidated balance sheets and consists of cumulative translation adjustments, unrealized gains and losses on available-for-sale securities and unrealized gains and losses on derivative instruments. AOCI consists of the following:

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

	March 31, 2005	June 30, 2004
	-----	-----
Cumulative translation adjustments	\$ 3,130,000	\$
Unrealized gain on investments, net of deferred taxes of \$26,000 (\$22,000 at June 30, 2004)	38,000	
Unrealized gain (loss) on forward Contracts, net of tax	(35,000)	
Minimum pension liability, net of tax	(100,000)	
	-----	-----
	\$ 3,033,000	\$
	=====	=====

NOTE 6 - INVENTORIES:

Inventories consist of the following:

	March 31, 2005	June 30, 2004
	-----	-----
		(Unaudited)
Raw materials	\$ 12,249,000	\$
In process	4,470,000	
Finished goods	7,472,000	
	-----	-----
	\$ 24,191,000	\$
	=====	=====

Foreign currency translation effects increased inventories by \$845,000 from June 30, 2004 to March 31, 2005.

NOTE 7 - DERIVATIVES:

During the nine months ended March 31, 2005, the Company had currency futures contracts that qualified as cash flow hedges; accordingly, the gain or loss on these cash flow hedges was recorded in AOCI and will be recognized when the hedged items affect earnings. In addition, during the quarter the Company entered into a currency futures contract that qualified as a fair value hedge; accordingly the gain was recorded in other income expense. The change in fair value had no material impact on earnings for the quarter and nine months ended March 31, 2005.

Unrealized net gains (losses) included in AOCI are as follows:

(in thousands)	March 31, 2005	March 31, 2004
-----	-----	-----
		(Unaudited)
Balance at beginning of period	\$ (5,000)	\$
Additional gains, net	(49,000)	
Amounts reclassified to earnings, net	19,000	3
	-----	-----
Balance at end of period	\$ (35,000)	\$ 3
	=====	=====

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

The unrealized net loss of \$35,000 at March 31, 2005 represents net gains on currency futures contracts, which expire at various times through May 30, 2005, and were reclassified to earnings during that period.

NOTE 8 -- GOODWILL AND OTHER INTANGIBLE ASSETS:

The changes in the carrying amount of goodwill for the nine months ended March 31, 2005 are as follows:

10

(in thousands)	Gross Carrying Amount	Accumulated Amortization
Balance as of July 1, 2004	\$ 14,620,000	\$ 3,516,000
Effects of currency translation	475,000	85,000
Balance as of March 31, 2005	\$ 15,095,000	\$ 3,601,000

Intangible assets subject to amortization are comprised of the following:

	As of March 31, 2005		As of J
(in thousands)	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount
Intangible Assets:			
Patents and trademarks	\$ 7,014,000	\$ 4,503,000	\$ 6,483,000
Other	993,000	757,000	923,000
Total	\$ 8,007,000	\$ 5,260,000	\$ 7,406,000

Amortization expense associated with these intangible assets was \$102,000 and \$348,000, respectively, for the three and nine months ended March 31, 2005 and \$136,000 and \$410,000, respectively, for the three and nine months ended March 31, 2004. The other category is included in "Other assets" on the accompanying consolidated balance sheets.

NOTE 9 -- RESTRUCTURING CHARGES AND RELATED RESERVES:

The following table details the components of the restructuring charges and the remaining reserve balances as of March 31, 2005 and June 30, 2004 related to the March 2000 Plan.

Activity related to the March 2000 Plan in the nine months ended March 31, 2005 was as follows:

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

	Remaining Reserve June 30, 2004	Reserve Release	Payments Against Reserve	Rese Recharac
	-----	-----	-----	-----
Facility lease termination costs.....	\$ 792,000	\$ (338,000)	\$ (286,000)	\$
	-----	-----	-----	-----
Total program.....	\$ 792,000	\$ (338,000)	\$ (286,000)	\$
	=====	=====	=====	=====

The recharacterization of facility lease termination costs relates to the assumption of the pre-existing lease obligation by the lessor of the Company's new office space. The value of this incentive has been recharacterized as a deferred credit and will be amortized on a straight line basis over the life of the new lease. The reserve release relates to previously accrued expenses which will not be incurred due to the relocation of the Company's corporate offices. Charges against reserve relate to write-off of leasehold improvements associated with the Company's former corporate offices.

The following table details the components of the restructuring charges and the remaining reserve balances as of December 31, 2004 and June 30, 2004 related to the August 2002 Plan.

11

Activity related to the August 2002 Plan in the nine months ended March 31, 2005 was as follows:

	Remaining Reserve June 30, 2004	Payments Against Reserve	Ma
	-----	-----	-----
Severance.....	\$ 151,000	\$ (62,000)	\$
Facility lease termination costs.....	158,000	(94,000)	
Other costs.....	32,000	(27,000)	
	-----	-----	-----
Total program.....	\$ 341,000	\$ (183,000)	\$
	=====	=====	=====

Severance and lease termination costs will be paid through October 2006.

NOTE 10 - BUSINESS SEGMENT INFORMATION:

Operating segments are defined as material components of an enterprise about which separate information is available that is evaluated regularly by the chief operating decision maker, or decision-making group, in deciding how to allocate resources and assess performance. The Company has one segment, which is Accessories and Controls.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2004. An operating

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

segment's financial performance is primarily evaluated based on operating profit.

The tables below present information about reported segments for the three and nine months ended March 31, 2005 and 2004.

(in thousands)	For the three months ended March 31,		For the ni ended M
	2005	2004	2005
	(Unaudited)		(Unaud
Net Sales:			
Accessories and Controls	\$ 43,673	\$ 42,770	\$124,902
Total Net Sales	\$ 43,673	\$ 42,770	\$124,902

Foreign currency translation effects increased net sales by \$1,121,000 and \$5,805,000, respectively, for the three and nine months ended March 31, 2005.

(in thousands)	For the three months ended March 31,		For the ni ended M
	2005	2004	2005
	(Unaudited)		(Unaud
Operating income (loss):			
Accessories and Controls	\$ 5,216	\$ 3,910	\$ 11,621
Corporate	(2,782)	(1,748)	(6,526)
Total operating income (loss)	2,434	2,162	5,095
Interest expense, net	(436)	(1,349)	(1,906)
Royalty income, net	280	1,217	1,797
Other income (expense), net	95	(648)	(29)
Income (loss) from continuing operations before income taxes	\$ 2,373	\$ 1,382	\$ 4,957

Included in operating income are restructuring reserve release of (\$338,000) for the three and nine months ended March 31, 2005 and restructuring charges of zero and \$425,000,

12

respectively, for the three and nine months ended March 31, 2004 related to accessories and controls.

(in thousands) March 31, 2005 June 30, 2004

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

		(Unaudited)
Identifiable assets:		
Accessories and Controls	\$ 98,986	\$ 100,956
Corporate	13,257	14,315
Total identifiable assets	\$ 112,243	\$ 115,271
	=====	=====

NOTE 11 - STOCK OPTIONS:

On January 1, 2003, the Company adopted the disclosure provisions of FASB Statement No. 148 ("SFAS 148"), "Accounting for Stock-Based Compensation - transition and disclosure," which amended FASB Statement No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation" to provide alternative methods of transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation, effective as of the beginning of the fiscal year. Baldwin continues to apply the provisions of Accounting Principals Board Opinion No. 25 ("APB 25"), "Accounting for Stock Issued to Employees," in accounting for stock-based compensation. In accordance with APB 25, compensation costs for stock options is recognized in income based on the excess, if any, of the quoted market price over the exercise price of the stock on the date of grant. The exercise prices of all stock options equals the fair market value of the shares subject to such options on the date of grant, therefore no compensation expense is recorded.

The pro forma net income and income per share information have been determined for employee stock plans under the fair value method using the Black-Scholes option-pricing model at the date of grant. The following table illustrates the effect on net income and income (loss) per share if the Company had applied the fair value recognition provisions of SFAS 123 for the three and nine months ended March 31, 2005 and 2004:

	For the three months ended March 31,		For the n ended
(in thousands)	2005	2004	2005
	-----	-----	-----
	(Unaudited)		(Unau
Net income (loss) as reported	\$ 1,509	\$ 705	\$ 3,016
Less: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(13)	(26)	(39)
	-----	-----	-----
Pro forma net income (loss)	\$ 1,496	\$ 679	\$ 2,977
	=====	=====	=====
Income (loss) per share:			
Basic and diluted - as reported	\$ 0.10	\$ 0.05	\$ 0.20
	=====	=====	=====
Basic and diluted - pro forma	\$ 0.10	\$ 0.05	\$ 0.20
	=====	=====	=====

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

NOTE 12 - CUSTOMERS:

During the three and nine months ended March 31, 2004 and March 31, 2005, one customer accounted for more than ten (10%) percent of the Company's net sales. Koenig und Bauer Aktiengesellschaft ("KBA") accounted for approximately 17% of the Company's net sales for the three and nine months ended March 31, 2005 and approximately 16% of the Company's net sales for the three and nine months ended March 31, 2004.

NOTE 13 - WARRANTY COSTS:

The Company's standard contractual warranty provisions are to repair or replace, at the Company's option, product that is proven to be defective. The Company estimates its warranty costs as a percentage of revenues on a product by product basis, based on actual historical experience within the Company. Hence, the Company accrues estimated warranty costs at the time of sale. In addition, should the Company become aware of a specific potential warranty claim, a specific charge is recorded and accounted for separate from the percent of revenue discussed above.

	Warranty Amount	
	2005	2004
(in thousands)		
Warranty reserve at June 30, 2004 and 2003	\$ 2,714	\$ 1,665
Additional warranty expense accruals	3,215	2,952
Payments against reserve	(3,343)	(2,634)
Effects of currency rate fluctuations	144	125
Warranty reserve at March 31, 2005 and 2004	\$ 2,730	\$ 2,108

NOTE 14 - LEGAL PROCEEDINGS AND SETTLEMENTS:

On November 14, 2002, the Dusseldorf Higher Regional Court ("DHRC") announced its judgment in favor of Baldwin in a patent infringement dispute against its competitor, technotrans AG ("Technotrans"). Technotrans filed an appeal of the DHRC ruling with the German Supreme Court in Karlsruhe. Technotrans also filed to invalidate the Company's patent with the Federal Patent Court in Munich, Germany. On July 21, 2004, the German Federal Patent Court upheld the validity of the Company's patent. Technotrans has also appealed that judgment to the German Supreme Court in Karlsruhe. That court has not yet reached a decision on either of those appeals. No amounts have been recorded in the consolidated financial statements with regard to the potential contingent gain from the DHRC judgment; however, the Company is considering a claim for damages based on the favorable rulings in both the patent infringement case and the patent validity confirmation.

NOTE 15 -- PENSIONS AND OTHER POSTRETIREMENT BENEFITS:

The following table sets forth the components of net periodic benefit costs for the Company's defined benefit plans for the three and nine months ended March 31, 2005 and 2004:

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

(in thousands)	Pension Benefits			
	For the three months ended		For the nine months	
	March 31,		March 31,	
	2005	2004	2005	
	(Unaudited)			
Service cost	\$ 67,000	\$ 57,000	\$ 201,000	\$ 1
Interest cost	15,000	16,000	45,000	
Expected return on plan assets	(1,000)	(1,000)	(3,000)	
Amortization of transition obligation	3,000	4,000	9,000	
Amortization of net gain	-	(6,000)	-	(
Net periodic benefit cost	\$ 84,000	\$ 70,000	\$ 252,000	\$ 2

During the nine months ended March 31, 2005 and 2004 the Company made contributions to the plans of \$173,000 and \$144,000, respectively.

15

BALDWIN TECHNOLOGY COMPANY, INC.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of certain factors, which have affected the consolidated financial statements of Baldwin.

FORWARD-LOOKING STATEMENTS

Except for the historical information contained herein, the following statements and certain other statements contained herein are based on current expectations. Such statements are forward-looking statements that involve a number of risks and uncertainties. The Company cautions investors that any such forward-looking statements made by the Company are not guarantees of future performance and that actual results may differ materially from those in the forward-looking statements. Some of the factors that could cause actual results to differ materially include, but are not limited to the following: (i) the ability to obtain, maintain and defend challenges against valid patent protection on certain technology, primarily as it relates to the Company's cleaning systems, (ii) material changes in foreign currency exchange rates versus the U.S. Dollar, (iii) changes in the mix of products and services comprising revenues, (iv) a decline in the rate of growth of the installed base of printing press units and the timing of new press orders, (v) general economic conditions, either domestically or in foreign locations, (vi) the ultimate realization of certain trade receivables and the status of ongoing business levels with the Company's large OEM customers and (vii) competitive market influences. Additional factors are set forth in Exhibit 99 to the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2004, which should be read in conjunction herewith.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

For further information regarding the Company's critical accounting

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

policies, please refer to the Management's Discussion and Analysis section of the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2004. For the three and nine month period ended March 31, 2005 there has been no change in critical accounting policies.

THREE MONTHS ENDED MARCH 31, 2005 VS. THREE MONTHS ENDED MARCH 31, 2004

CONSOLIDATED RESULTS

Net sales for the three months ended March 31, 2005 increased by \$903,000, or 2.1%, to \$43,673,000 from \$42,770,000 for the three months ended March 31, 2004. Currency rate fluctuations attributable to the Company's overseas operations increased net sales by \$1,121,000; in the current period, otherwise, net sales would have decreased by \$218,000.

The net sales decrease was primarily due to lower shipments in the newspaper market in Europe, particularly in Germany and the U.K. and lower commercial market shipments in the U.S. Partially offsetting these declines were higher cleaning systems shipments in both the commercial and newspaper markets in Asia, primarily Japan.

Gross profit for the three months ended March 31, 2005 was \$14,441,000 (33.1% of net sales) as compared to \$13,381,000 (31.3% of net sales) for the three months ended March 31, 2004, an increase of \$1,060,000 or 8.0%. Currency rate fluctuations

16

increased gross profit by \$442,000 in the current period. Excluding the effects of currency rate fluctuations, gross profit would have increased by \$618,000. Gross profit as a percentage of sales increased as a result of favorable sales mix in Japan coupled with lower material costs in Germany. In Japan increased sales in the newspaper market and a shift to higher margin product sales in the commercial market favorably impact gross margin.

Selling, general and administrative expenses were \$8,241,000 (18.9% of net sales) for the three months ended March 31, 2005 as compared to \$7,495,000 (17.5% of net sales) for the same period in the prior fiscal year, an increase of \$746,000 or 10.0%. Currency rate fluctuations increased these expenses by \$159,000 in the current period. Otherwise, selling, general and administrative expenses would have increased by \$587,000. Selling expenses decreased by \$60,000, which primarily related to a negative currency translation impact of \$87,000. Otherwise, selling expense decreased by \$147,000 mainly due to lower trade show and advertising costs in the current year period partially offset by higher commissions. General and administrative expenses increased by \$735,000, primarily due to the timing of incentive compensation accruals associated with the Company's performance.

Engineering and development expenses increased by \$382,000 over the three months ended March 31, 2004. Currency rate fluctuations increased these expenses by \$107,000 in the current period. Excluding the effects of currency rate fluctuations, engineering and development expenses would have increased by \$275,000 in the current period. This increase related primarily to higher employee compensation and related costs. As a percentage of net sales, engineering and development expenses increased to 9.4% for the three months ended March 31, 2005 compared to 8.7% for the same period in the prior fiscal year.

The Company released previously established restructuring charges of \$338,000 related to expenses avoided by relocation of its corporate offices to a new facility for the three months ended March 31, 2005 compared to zero for the

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

same period in the prior fiscal year.

Interest expense for the three months ended March 31, 2005 was \$462,000 as compared to \$1,383,000 for the three months ended March 31, 2004. Currency rate fluctuations increased interest expense by \$5,000 in the current period. Otherwise, interest expense would have decreased by \$916,000. This decrease was primarily due to lower interest rates in effect for the three months ended March 31, 2005 as a result of the amended credit agreement with Maple Bank GMBH ("Maple"), which was entered into on September 15, 2004 and lower deferred debt financing cost amortization during the period associated with the Maple loan. Interest income amounted to \$26,000 and \$34,000 for the three months ended March 31, 2005 and 2004, respectively.

Net royalty income for the three months ended March 31, 2005 was \$280,000 as compared to \$1,217,000 for the three months ended March 31, 2004. The decrease in royalty income in the current period is due to the expiration of a significant group of patents in February 2005.

Other income (expense), net amounted to income of \$95,000 for the three months ended March 31, 2005 compared to expense of (\$648,000) for the three months ended March 31, 2004. Other income (expense), net, for the three months ended March 31, 2005 and 2004, respectively, includes: net foreign currency transaction gains (losses) of \$123,000 and (\$50,000) attributable to currency fluctuations; expense of zero and (\$542,000) of costs incurred related to the termination of discussions with respect to a proposed sale of the Company.

The Company recorded an income tax provision of \$864,000 for the three months ended March 31, 2005 as compared to \$677,000 for the three months ended March 31, 2004. The effective tax rate of 36.4% for the three months ended March 31, 2005 was primarily due to

17

greater taxable income in higher tax jurisdictions and in which tax loss carry-forwards were not available partially offset by the reversal of net \$400,000 of previously recorded contingency which during the quarter was deemed to be no longer probable. The effective tax rate for the three months ended March 31, 2004 additionally differs from the statutory rate as no benefit was recognized for losses incurred in certain countries as the realization of such benefits was not more likely than not.

The Company's net income amounted to \$1,509,000 for the three months ended March 31, 2005, compared to a net loss of \$705,000 for the three months ended March 31, 2004. Currency rate fluctuations increased net income by \$130,000 in the current period. Net income per share amounted to \$0.10 basic and diluted for the three months ended March 31, 2005, as compared to a net loss of \$0.05 basic and diluted for the three months ended March 31, 2004.

SEGMENT RESULTS

ACCESSORIES AND CONTROLS GROUP

Net sales for the three months ended March 31, 2005 increased by \$903,000, or 2.1%, to \$43,673,000 from \$42,770,000 for the three months ended March 31, 2004. Currency rate fluctuations attributable to the Company's overseas operations increased net sales for the current period by \$1,121,000; otherwise, net sales would have decreased by \$218,000 in the current period.

The net sales decrease was primarily due to lower shipments in the newspaper market in Europe, particularly in Germany and the U.K. and lower commercial market shipments in the U.S. Partially offsetting these declines were

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

higher cleaning systems shipments in both the commercial and newspaper markets in Asia, primarily Japan.

Operating income amounted to \$5,216,000 (11.9% of net sales) for the three months ended March 31, 2005, as compared to \$3,910,000 (9.1% of net sales) for the same period in the prior fiscal year, an increase of \$1,306,000. Currency rate fluctuations increased the current fiscal year's operating income by \$177,000. Otherwise, operating income would have increased by \$1,129,000 in the current period. This increase was primarily the result of gross profit improvement from product sales mix and lower material costs coupled with the release of restructure reserve.

NINE MONTHS ENDED MARCH 31, 2005 VS. NINE MONTHS ENDED MARCH 31, 2004

CONSOLIDATED RESULTS

Net sales for the nine months ended March 31, 2005 increased by \$8,178,000, or 7.0%, to \$124,902,000 from \$116,724,000 for the nine months ended March 31, 2004. Currency rate fluctuations attributable to the Company's overseas operations increased net sales by \$5,805,000 in the current period; otherwise, net sales would have increased by \$2,373,000.

The increase reflects increased sales in Europe, \$1,486,000, primarily in the commercial market for cleaning and spray dampening systems particularly in Germany and the markets serviced by Sweden. Increased penetration into selected OEMS and improving market conditions led to the improved revenue. In Asia, particularly Japan, net sales increased \$1,292,000 on increases to the commercial market segment. In the Americas, particularly the United States sales were relatively flat.

Gross profit for the nine months ended March 31, 2005 was \$39,239,000 (31.4% of net sales) as compared to \$36,947,000 (31.6% of net sales) for the nine months ended March 31,

18

2004, an increase of \$2,292,000 or 6.2%. Currency rate fluctuations increased gross profit by \$1,989,000 in the current period. Excluding the effects of currency rate fluctuation, gross profit would have increased by \$303,000. Gross profit as a percentage of net sales remained constant as volume improvements in Europe were offset by higher material costs in Japan coupled with unfavorable absorption and higher material costs for imported products into the United States.

Selling, general and administrative expenses amounted to \$23,156,000 (18.5% of net sales) for the nine months ended March 31, 2005 as compared to \$21,782,000 (18.6% of net sales) for the same period in the prior fiscal year, an increase of \$1,374,000 or 6.3%. Currency rate fluctuations increased these expenses by \$868,000 in the current period. Otherwise, selling, general and administrative expenses would have increased by \$506,000. Selling expenses increased by \$424,000, which primarily related to increased compensation and travel costs in Europe coupled with higher test installation costs at prospective customer sites in response to improving market conditions. General and administrative expenses increased by \$82,000 as increased compensation costs were offset by lower rent, depreciation, insurance and other costs.

Engineering and development expenses increased by \$1,044,000 over the same period in the prior fiscal year. Currency rate fluctuations increased these expenses by \$560,000 in the current period. Excluding the effects of currency rate fluctuations, engineering and development expenses would have increased by \$484,000 in the current period. This increase related primarily to higher

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

employee compensation and related costs associated with product management activities. As a percentage of net sales, engineering and development expenses remained at approximately 9.0% for the nine months ended March 31, 2005 and March 31, 2004.

The Company released restructuring reserves of \$338,000 for the nine months ended March 31, 2005 compared to a charge of \$426,000 for the same period in the prior fiscal year. The restructuring charge in the nine months ended March 31, 2004 of \$426,000 primarily represented additional employment reductions in the United States and the United Kingdom associated with the August 2002 Plan. The release of restructuring reserves during the nine months ended March 31, 2005 relate to costs avoided by relocation of the company's corporate office.

Interest expense for the nine months ended March 31, 2005 was \$1,985,000 as compared to \$3,738,000 for the nine months ended March 31, 2004. Currency rate fluctuations increased interest expense by \$135,000 in the current period. Otherwise, interest expense would have decreased by \$1,888,000. This decrease was primarily due to lower interest rates in effect for the nine months ended March 31, 2005 as a result of the amended credit agreement with Maple, which was entered into on September 15, 2004 and lower deferred debt financing cost amortization during the period associated with the Maple loan. Interest income amounted to \$79,000 and \$90,000 for the nine months ended March 31, 2005 and 2004, respectively.

Net royalty income for the nine months ended March 31, 2005 was \$1,797,000 as compared to \$2,767,000 for the nine months ended March 31, 2004. The decrease relates to the expiration of a group of patents in February 2005.

Other income (expense), net amounted to expense of \$29,000 for the nine months ended March 31, 2005 compared to income of \$981,000 for the nine months ended March 31, 2004. Other income (expense), net, for the nine months ended March 31, 2005 and 2004, respectively, included: net foreign currency transaction gains (losses) of \$50,000 and \$1,562,000. The \$1,562,000 in the prior year nine month period is primarily attributable to currency fluctuations associated with the Maple loan. During fiscal year 2004 the loan was a

19

dollar based loan recorded on the books of the Company's Netherlands subsidiary and subject to foreign currency fluctuations. During the quarter ended September 30, 2004 the loan was converted from a dollar based loan to a euro based loan. Additionally included in the nine months ended March 31, 2004 were costs of (\$833,000) related to the termination of discussions with respect to a proposed sale of the Company; and income of \$197,000 resulting from the ineffective portions of derivative financial instruments related to an interest rate swap which ceased to qualify as a hedge.

The Company recorded an income tax provision of \$1,941,000 for the nine months ended March 31, 2005 as compared to \$1,949,000 for the nine months ended March 31, 2004. The effective tax rate of 39.1% for the nine months ended March 31, 2005 was primarily due to greater taxable income in higher tax jurisdictions and in which tax loss carry-forwards were not available and the reversal of a previously established contingent tax liability which is no longer deemed probable. The effective tax rate for the nine months ended March 31, 2004 differed from the statutory rate as no benefit was recognized for losses incurred in certain countries as the realization of such benefits was not more likely than not.

The Company's net income amounted to \$3,016,000 for the nine months ended March 31, 2005, compared to \$2,608,000 for the nine months ended March 31, 2004.

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

Currency rate fluctuations increased net income by \$244,000 in the current period. Net income per share amounted to \$0.20 basic and diluted for the nine months ended March 31, 2005, as compared to net income per share of \$0.17 basic and diluted for the nine months ended March 31, 2004.

SEGMENT RESULTS

ACCESSORIES AND CONTROLS GROUP

Net sales for the nine months ended March 31, 2005 increased by \$8,178,000, or 7.0%, to \$124,902,000 from \$116,724,000 for the nine months ended March 31, 2004. Currency rate fluctuations attributable to the Company's overseas operations increased net sales by \$5,805,000 in the current period; otherwise, net sales would have increased by \$2,373,000 in the current period.

Operating income amounted to \$11,621,000 (9.3% of net sales) for the nine months ended March 31, 2005, as compared to \$10,017,000 (8.6% of net sales) for the same period in the prior fiscal year, an increase of \$1,604,000. Currency rate fluctuations increased the current fiscal year's operating income by \$590,000. Otherwise, operating income would have increased by \$1,014,000 in the current period. The increase reflects gross profit improvements coupled with the release of previously established restructuring reserves. Operating income for the nine months ended March 31 2005 and 2004 included restructuring reversal and charges of \$(338,000) and \$425,000, respectively.

20

LIQUIDITY AND WORKING CAPITAL

Cash flows from operating, investing and financing activities, as reflected in the nine months ended March 31, 2005 and 2004 in the Consolidated Statement of Cash Flows, are summarized as follows:

	2005	2004
	-----	-----
Cash provided by (used for):		
Operating activities	\$ 5,105,000	\$ 4,422,000
Investing activities	(971,000)	(731,000)
Financing activities	(5,484,000)	311,000
Effect of exchange rate changes on cash	379,000	1,412,000
	-----	-----
Net(decrease) increase in cash and cash equivalents	\$ (971,000)	\$ 5,414,000
	=====	=====

Cash provided by operating activities increased \$683,000 during the nine months ended March 31, 2005 versus the prior year period. Management incentive compensation plan payments, commensurate with fiscal year 2004 results, of approximately \$1,900,000, and higher income tax payments of \$1,362,000, particularly in Japan and Germany, were offset by timing of collections of notes receivable, lower interest and restructuring payments and reductions in inventory levels due to higher shipments during the period.

The Company utilized \$971,000 and \$731,000 for investing activities for the nine months ended March 31, 2005 and 2004 respectively, for additions to property, plant and equipment and patents and trademarks.

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

Cash used for financing activities during the quarter and nine months ended March 31 2005, primarily reflects the Company's utilization of excess cash to pay down long term debt.

On September 15, 2004, the Company amended its primary source of outside financing, the revolving credit agreement (the "Maple Credit Agreement") with Maple Bank GmbH ("Maple"). The amendment increased the size of the facility to \$28,000,000 from \$20,000,000, extended the maturity date of the loan to October 2008, and reduced the interest rates and annual fees associated with the Maple Credit Agreement. The credit facility is collateralized by substantially all of the accounts and notes receivable of the Company and a portion of the Company's inventory up to a maximum amount of \$10,000,000. Borrowings under the credit facility are subject to a borrowing base and bear interest at a rate equal to the three-month Eurodollar rate (as defined in the Maple Credit Agreement) plus (i) 5.125% for loans denominated in U.S. Dollars or (ii) 5.525% for loans denominated in Euros. The interest rate will be reduced by 0.50% or whole increments thereof for each whole increment of Disclosed EBITDA (as defined in the Maple Credit Agreement) that equals or exceeds \$1,250,000 for any fiscal quarter. In no event however, may the interest rate be less than 7.625% for EURO based borrowings and 7.5% for dollar-based borrowings. Additionally, the Maple Credit Agreement granted to Maple an option to acquire a maximum of \$5,000,000 of equity securities (as defined in the Maple Credit Amendment) should the Company choose to issue any such securities. The Maple Credit Agreement does not require the Company to meet any financial covenants, except for the limitation on annual capital expenditures; however, it contains a material adverse effect clause, which provides that Maple would not be obligated to fund any loan, convert or continue any loan as a LIBOR loan or issue any new letters of credit in the event of a material adverse effect. Management does not anticipate that such an event will occur; however, there can be no assurance that such an event will not occur. Management also expects that as a result of the aforementioned amendment and full amortization of fiscal year 2004 debt financing costs that reported interest expense for the full year ending June 30, 2005 will be approximately \$2,500,000 lower than for fiscal year ended June 30, 2004.

The Company maintains relationships with both foreign and domestic banks, which combined have extended credit facilities to the Company totaling \$34,074,000, including

21

\$28,000,000 available under the Maple Credit Agreement. As of March 31, 2005, the Company had \$22,409,000 outstanding under these credit facilities with \$17,267,000 (including letters of credit) under the Maple Credit Agreement.

The Company believes that its cash flows from operations, along with the available bank lines of credit and alternative sources of borrowings, if necessary, are sufficient to finance its working capital and other capital requirements through the term of the Maple Credit Agreement.

At March 31, 2005 and June 30, 2004, the Company did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance entities, special purpose entities or variable interest entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. As such, the Company is not exposed to any financing, liquidity, market or credit risk that could arise if the Company had engaged in such relationships.

The following summarizes the Company's contractual obligations at March 31, 2005 and the effect such obligations are expected to have on its liquidity and cash flow in the future:

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

(in thousands)	Total at March 31, 2005	Fiscal Years ending Ju			
		2005*	2006	2007	2008
Contractual Obligations:					
Loans payable	\$ 2,798	\$ -	\$ 2,798	\$ -	\$ -
Capital lease obligations	205	29	93	41	25
Long-term debt	18,229	520	1,071	594	127
Non-cancelable operating lease obligations	12,377	1,136	3,987	2,567	1,614
	-----	-----	-----	-----	-----
Total contractual cash obligations	\$ 33,609	\$1,685	\$ 7,949	\$3,202	\$1,766
	=====	=====	=====	=====	=====

* Includes only the remaining three months of the fiscal year ending June 30, 2005.

** Includes the remaining for the years past 2010.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK:

A discussion of market risk exposures is included in Part II Item 7A, "Quantitative and Qualitative Disclosures About Market Risk" of the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2004. There have been no material changes during the nine months ended March 31, 2005.

ITEM 4: CONTROLS AND PROCEDURES:

The Company maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of these disclosure controls and procedures as of the end of our fiscal quarter March 31, 2005, the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective. No changes were made to the Company's internal control over financial reporting during the fiscal quarter ended March 31, 2005, that have materially affected, or are reasonably likely to materially effect, the Company's internal control over financial reporting.

Section 404 of the Sarbanes-Oxley Act of 2002 (the "Act") will require the Company to include an internal control report from management in its annual report for the year ending

June 30, 2007 (assumes the Company maintains non-accelerated filer status) and in subsequent annual reports thereafter. The internal control report must include the following: (1) a statement of management's responsibility for

Edgar Filing: BALDWIN TECHNOLOGY CO INC - Form 10-Q

establishing and maintaining adequate internal control over financial reporting, (2) a statement identifying the framework used by management to conduct the required evaluation of the effectiveness of the Company's internal control over financial reporting, (3) management's assessment of the effectiveness of the Company's internal control over financial reporting as of June 30, 2007 (assumes continuation of current non-accelerated filer status), including a statement as to whether or not internal control over financial reporting is effective, and (4) a statement that the Company's independent registered public accounting firm have issued an attestation report on management's assessment of internal control over financial reporting.

Management acknowledges its responsibility for establishing and maintaining internal controls over financial reporting and seeks to continually improve those controls. In addition, in order to achieve compliance with Section 404 of the Act within the required timeframe, the Company has initiated a process to document and evaluate its internal controls over financial reporting during the third quarter of the fiscal year ending June 30, 2005.

PART II: OTHER INFORMATION

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Purchases of Equity Securities by Issuer and Affiliated Purchases

There has been no activity under the Company's stock repurchase program for the quarter ended March 31, 2005.

ITEM 6. EXHIBITS

(a) Exhibits

- 31.01 Certification of the Principal Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.02 Certification of the Principal Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.01 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350 (filed herewith).
- 32.02 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350 (filed herewith).

23

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BALDWIN TECHNOLOGY COMPANY, INC.

BY /s/ Vijay C. Tharani

Vice President, Chief Financial
Officer and Treasurer

Dated: May 16, 2005

