J P MORGAN CHASE & CO Form 10-Q May 10, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2007
Commission file number 1-5805

#### JPMORGAN CHASE & CO.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) 13-2624428 (I.R.S. Employer Identification No.)

270 Park Avenue, New York, New York

10017

(Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code (212) 270-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes x No

Number of shares of common stock outstanding as of April 30, 2007: 3,416,114,978

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# JPMORGAN CHASE & CO. CONSOLIDATED FINANCIAL HIGHLIGHTS

(unaudited)									
(in millions, except per share, headcount and ratio data)									
As of or for the three months ended,	1Q07		4Q06		3Q06		2Q06		1Q06
Selected income statement data									
Noninterest revenue <sup>(a)</sup>	\$ 12,850	\$	10,501	\$	10,166	\$	9,908	\$	10,182
Net interest income	6,118		5,692		5,379		5,178		4,993
Total net revenue	18,968		16,193		15,545		15,086		15,175
Provision for credit losses	1,008		1,134		812		493		831
Noninterest expense	10,628		9,885		9,796		9,382		9,780
Income tax expense	2,545		1,268		1,705		1,727		1,537
Income from continuing operations	4,787		3,906		3,232		3,484		3,027
Income from discontinued operations(b)			620		65		56		54
Net income	\$ 4,787	\$	4,526	\$	3,297	\$	3,540	\$	3,081
Per common share									
Basic earnings per share:									•
Income from continuing operations	\$ 1.38	\$	1.13	\$	0.93	\$	1.00	\$	0.87
Net income	1.38		1.31		0.95		1.02		0.89
Diluted earnings per share:					_		_		
Income from continuing operations	\$ 1.34	\$	1.09	\$	0.90	\$	0.98	\$	0.85
Net income	1.34		1.26		0.92		0.99		0.86
Cash dividends declared per share	0.34		0.34		0.34		0.34		0.34
Book value per share	34.45		33.45		32.75		31.89		31.19
Common shares outstanding									ļ
Average: Basic	3,456		3,465		3,469		3,474		3,473
Diluted	3,560		3,579		3,574		3,572		3,571
Common shares at period-end	3,416		3,462		3,468		3,471		3,473
Share price <sup>(c)</sup>									
High	\$ 51.95	\$	49.00	\$	47.49	\$	46.80	\$	42.43
Low	45.91		45.51		40.40		39.33		37.88
Close	48.38		48.30		46.96		42.00		41.64
Market capitalization	165,280		167,199		162,835		145,764		144,614
Financial ratios $^{(d)}$									
Return on common equity ( ROE ):									
Income from continuing operations	17%	6	14%	6	11%	ő	13%	ő	11%
Net income	17		16		12		13		12
Return on assets ( ROA ):									
Income from continuing operations	1.41		1.14		0.98		1.05		0.98
Net income	1.41		1.32		1.00		1.06		1.00
Tier 1 capital ratio	8.5		8.7		8.6		8.5		8.5
Total capital ratio	11.8		12.3		12.1		12.0		12.1
									ľ

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Overhead ratio		56		61		63		62		64
Selected balance sheet data (period-end)										
Total assets	<b>\$ 1</b> ,	,408,918	\$	1,351,520	\$	1,338,029	\$	1,328,001	\$	1,273,282
Loans		449,765		483,127		463,544		455,104		432,081
Deposits		626,428		638,788		582,115		593,716		584,465
Long-term debt		143,274		133,421		126,619		125,280		112,133
Total stockholders equity		117,704		115,790		113,561		110,684		108,337
Headcount		176,314		174,360		171,589		172,423		170,787
Credit quality metrics										
Allowance for credit losses	\$	7,853	\$	7,803	\$	7,524	\$	7,500	\$	7,659
Nonperforming assets <sup>(e)</sup>		2,421		2,341		2,300		2,384		2,348
Allowance for loan losses to total loans(f)		1.74%	,	1.70%	ó	1.65%	,	1.69%	, 9	1.83%
Net charge-offs	\$	903	\$	930	\$	790	\$	654	\$	668
Net charge-off rate <sup>(d)(f)</sup>		0.85%	,	0.84%	ó	0.74%	,	0.64%	, 9	0.69%
Wholesale net charge-off (recovery) rate <sup>(d)(f)</sup>		(0.02)		0.07		(0.03)		(0.05)		(0.06)
Managed card net charge-off rate $^{(d)}$		3.57		3.45		3.58		3.28		2.99

(a) On January 1, 2007, the Firm adopted SFAS 157 and recognized a benefit of \$166 million, in the current quarter, as a result of incorporating an adjustment to the Firm s valuation of derivative liabilities and other liabilities measured at fair value to reflect the credit quality of the Firm. The adoption also resulted in a benefit of \$464 millionrelated to valuation adjustments to nonpublic private equity investments. (b) On October 1,

2006, JPMorgan

Chase & Co. completed the exchange of selected corporate trust businesses for the consumer, business banking and middle-market banking businesses of The Bank of New York Company Inc. The results of operations of these corporate trust businesses are reported as discontinued operations for each 2006 period.

# (c) JPMorgan

Chase s

common stock is listed and traded on the New York Stock Exchange, the London Stock Exchange Limited and the

Tokyo Stock

Exchange. The

high, low and

closing prices of

**JPMorgan** 

Chase s

common stock

are from The

New York Stock

Exchange

Composite

**Transaction** 

Tape.

# (d) Quarterly ratios are based upon annualized amounts.

(e)

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Excludes
nonperforming
wholesale
held-for-sale
( HFS ) loans
purchased as
part of the
Investment
Bank s
proprietary
activities.

(f) Excluded from the allowance coverage ratios were end-of-period loans held-for-sale and loans accounted for at fair value; and excluded from the net charge-off rates were average loans held-for-sale and loans

accounted for at fair value.

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# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section of the Form 10-Q provides management s discussion and analysis (MD&A) of the financial condition and results of operations for JPMorgan Chase. See the Glossary of terms on pages 107–109 for definitions of terms used throughout this Form 10-Q. The MD&A included in this Form 10-Q contains statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are based upon the current beliefs and expectations of JPMorgan Chase s management and are subject to significant risks and uncertainties. These risks and uncertainties could cause JPMorgan Chase s results to differ materially from those set forth in such forward-looking statements. Certain of such risks and uncertainties are described herein (see Forward-looking Statements on page 112 of this Form 10-Q) and in the JPMorgan Chase Annual Report on Form 10-K for the year ended December 31, 2006 as amended by the Form 8-K filed on May 10, 2007 (2006 Annual Report or 2006 Form 10-K), in Part I, Item 1A: Risk factors and in Forward-looking Statements in the MD&A of the 2006 Form 10-K, to which reference is hereby made.

#### INTRODUCTION

JPMorgan Chase & Co. (the Firm ), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States, with \$1.4 trillion in assets, \$117.7 billion in stockholders equity and operations worldwide. The Firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset management and private equity. Under the JPMorgan and Chase brands, the Firm serves millions of customers in the United States and many of the world s most prominent corporate, institutional and government clients.

JPMorgan Chase s principal bank subsidiaries are JPMorgan Chase Bank, National Association ( JPMorgan Chase Bank, N.A. ), a national banking association with branches in 17 states; and Chase Bank USA, National Association ( Chase Bank USA, N.A. ), a national bank that is the Firm s credit card issuing bank. JPMorgan Chase s principal nonbank subsidiary is J.P. Morgan Securities Inc., the Firm s U.S. investment banking firm.

JPMorgan Chase s activities are organized, for management reporting purposes, into six business segments, as well as Corporate. The Firm s wholesale businesses comprise the Investment Bank, Commercial Banking, Treasury & Securities Services and Asset Management segments. The Firm s consumer businesses comprise the Retail Financial Services and Card Services segments. A description of the Firm s business segments, and the products and services they provide to their respective client bases, follows:

#### **Investment Bank**

JPMorgan is one of the world s leading investment banks, with deep client relationships and broad product capabilities. The Investment Bank s clients are corporations, financial institutions, governments and institutional investors. The Firm offers a full range of investment banking products and services in all major capital markets, including advising on corporate strategy and structure, capital raising in equity and debt markets, sophisticated risk management, market-making in cash securities and derivative instruments, and research. The Investment Bank (IB) also commits the Firm s own capital to proprietary investing and trading activities.

#### **Retail Financial Services**

Retail Financial Services (RFS), which includes the Regional Banking, Mortgage Banking and Auto Finance reporting segments, helps meet the financial needs of consumers and businesses. RFS provides convenient consumer banking through the nation s fourth-largest branch network and third-largest ATM network. RFS is a top-five mortgage originator and servicer, the second-largest home equity originator, the largest noncaptive originator of automobile loans and one of the largest student loan originators.

RFS serves customers through more than 3,000 bank branches, 8,500 ATMs and 270 mortgage offices, and through relationships with more than 15,000 auto dealerships and 4,300 schools and universities. More than 11,000 branch salespeople assist customers, across a 17-state footprint from New York to Arizona, with checking and savings accounts, mortgage, home equity and business loans, investments and insurance. Over 1,200 additional mortgage officers provide home loans throughout the country.

#### **Card Services**

With more than 152 million cards in circulation and \$146.6 billion in managed loans, Chase Card Services (CS) is one

of the nation s largest credit card issuers. Customers used Chase cards for more than \$81.3 billion worth of transactions in the three months ended March 31, 2007.

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Chase offers a wide variety of general-purpose cards to satisfy the needs of individual consumers, small businesses and partner organizations, including cards issued with AARP, Amazon, Continental Airlines, Marriott, Southwest Airlines, Sony, United Airlines, Walt Disney Company and many other well-known brands and organizations. Chase also issues private-label cards with Circuit City, Kohl s, Sears Canada and BP.

Chase Paymentech Solutions, LLC, a joint venture with JPMorgan Chase and First Data Corporation, is the largest processor of MasterCard and Visa payments in the world, having handled 4.5 billion transactions in the three months ended March 31, 2007.

### **Commercial Banking**

Commercial Banking (CB) serves more than 30,000 clients, including corporations, municipalities, financial institutions and not-for-profit entities. These clients generally have annual revenues ranging from \$10 million to \$2 billion. Commercial bankers serve clients nationally throughout the RFS footprint and in offices located in other major markets.

Commercial Banking offers its clients industry knowledge, experience, a dedicated service model, comprehensive solutions and local expertise. The Firm s broad platform positions CB to deliver extensive product capabilities including lending, treasury services, investment banking and asset management to meet its clients U.S. and international financial needs.

#### **Treasury & Securities Services**

Treasury & Securities Services ( TSS ) is a global leader in providing transaction, investment and information services to support the needs of institutional clients worldwide. TSS is one of the largest cash management providers in the world and a leading global custodian. Treasury Services ( TS ) provides a variety of cash management products, trade finance and logistics solutions, wholesale card products, and liquidity management capabilities to small and midsized companies, multinational corporations, financial institutions and government entities. TS partners with the Commercial Banking, Retail Financial Services and Asset Management business segments to serve clients firmwide. As a result, certain TS revenues are included in other segments—results. Worldwide Securities Services ( WSS ) stores, values, clears and services securities and alternative investments for investors and broker-dealers; and manages Depositary Receipt programs globally.

### **Asset Management**

With assets under supervision of \$1.4 trillion, Asset Management (AM) is a global leader in investment and wealth management. AM clients include institutions, retail investors and high-net-worth individuals in every major market throughout the world. AM offers global investment management in equities, fixed income, real estate, hedge funds, private equity and liquidity, including both money market instruments and bank deposits. AM also provides trust and estate and banking services to high-net-worth clients, and retirement services for corporations and individuals. The majority of AM s client assets are in actively managed portfolios.

#### OTHER BUSINESS EVENTS

#### **Investment in SLM Corporation**

On April 16, 2007, an investor group, comprising JPMorgan Chase and three other firms, announced that they had signed a definitive agreement to purchase SLM Corporation (Sallie Mae) for approximately \$25 billion. JPMorgan Chase will invest \$2.2 billion and will own 24.9% of the company. The transaction requires the approval of Sallie Mae s stockholders and is subject to regulatory approvals. It is expected to close in late 2007.

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#### **EXECUTIVE OVERVIEW**

This overview of management s discussion and analysis highlights selected information and may not contain all of the information that is important to readers of this Form 10-Q. For a more complete understanding of events, trends and uncertainties, as well as the liquidity, capital, credit and market risks, and the critical accounting estimates, affecting the Firm and its various lines of business, this Form 10-Q should be read in its entirety.

# Financial performance of JPMorgan Chase

Three months ended March 31,					
(in millions, except per share and ratio data)		2007		2006	Change
Selected income statement data Net revenue	\$ 18	3,968	\$ 1	5,175	25%
Provision for credit losses	1	,008		831	21
Noninterest expense	10	,628		9,780	9
Income from continuing operations	4	,787		3,027	58
Income from discontinued operations				54	NM
Net income	4	1,787		3,081	55
Diluted earnings per share					
Income from continuing operations	\$	1.34	\$	0.85	58%
Net income		1.34		0.86	56
Return on common equity ( ROE )					
Income from continuing operations		17%		11%	
Net income		17		12	

#### **Business overview**

The Firm reported 2007 first-quarter net income of \$4.8 billion, or \$1.34 per share, compared with net income of \$3.1 billion, or \$0.86 per share, for the first quarter of 2006. Return on common equity for the quarter was 17% compared with 12% in the prior year. Income from continuing operations was \$4.8 billion, or \$1.34 per share, in the current quarter compared with \$3.0 billion, or \$0.85 per share, for the first quarter of 2006. The Firm s adoption of SFAS 157 ( Fair Value Measurements ) resulted in a benefit to the current quarter s earnings of \$391 million (after-tax), or \$0.11 per share; this benefit consisted of \$103 million (after-tax) related to adjustments to the valuation of liabilities to incorporate the impact of the Firm s credit quality (recorded in the Investment Bank) and \$288 million (after-tax) related to the valuation of nonpublic private equity investments (recorded in the Corporate segment). For a discussion of SFAS 157 and SFAS 159, see Note 3 and Note 4 on pages 71 80 of this Form 10-Q.

In the first quarter of 2007, the Firm successfully completed the systems conversion and rebranding for 339 former Bank of New York branches. The Firm s customers throughout the U.S. now have access to over 3,000 branches and 8,500 ATMs in 17 states, all of which are on common computer systems.

In the first quarter of 2007, the global economy continued to expand at a rate of approximately 5%, which supported continued strong growth in the emerging market economies. During the first quarter, the European economy slowed slightly with an estimated growth rate of 2.8%, Japan experienced steady growth of 2.8% and emerging Asian economies expanded at a rate of approximately 8.6%. U.S. economic growth slowed to a rate of approximately 1.3%, reflecting a solid gain in consumer spending, which was supported by equity market appreciation, low unemployment and wage growth. These benefits were offset partially by a continued slower pace of new home construction, weakness in government spending and a slower rate of capital spending by businesses. The Federal Reserve Board held the federal funds rate steady at 5.25% and the yield curve remained moderately inverted. Equity markets, both domestic and international, reflected positive performance, with the S&P 500 up 3% on average and international indices increasing 5% on average during the first quarter of 2007. Global capital markets activity was strong during the first quarter of 2007, with debt and equity underwriting and merger and acquisition activity surpassing levels from the first quarter of 2006. Demand for wholesale loans in the U.S. was up approximately 6%, while U.S. consumer

loans grew an estimated 7% during the first quarter of 2007.

The first quarter of 2007 economic environment was a contributing factor to the performance of the Firm and each of its businesses. The overall economic expansion, strong level of capital markets activity and positive performance in equity markets helped to drive new business volume and organic growth within each of the Firm s businesses while also contributing to the generally favorable credit environment. However, the interest rate and competitive environments negatively affected both wholesale and consumer loan and deposit spreads.

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The discussion that follows highlights the current-quarter performance of each business segment compared with the prior-year quarter, and discusses results on a managed basis unless otherwise noted. For more information about managed basis, see Explanation and reconciliation of the Firm s use of non-GAAP financial measures on pages 14 15 of this Form 10-Q.

Investment Bank achieved record net income driven by record revenue and a lower provision for credit losses, partially offset by higher noninterest expense. Investment banking fees were at a record level, benefiting from record debt and record equity underwriting fees as well as strong advisory fees. Record Fixed Income Markets revenue benefited from improved results in commodities (compared with a weak prior-year quarter), and strength in credit and rate markets, partially offset by lower results in currencies. Record Equity Markets revenue benefited from particularly strong performance in Europe and strong derivatives performance across regions. The Provision for credit losses decreased compared with the prior year as the prior-year provision reflected growth in the loan portfolio. The increase in expense was due primarily to higher performance-based compensation, partially offset by the absence of prior-year expense from the adoption of SFAS 123R.

Retail Financial Services net income decreased from the prior year due to a decline in Regional Banking results, largely offset by improved performance in Mortgage Banking. Revenue was up from the prior year driven by higher gain-on-sale income and the reclassification of certain loan origination costs to expense (previously netted against revenue) due to the adoption of SFAS 159 in Mortgage Banking, The Bank of New York transaction, higher home equity loans and deposit balances, increases in deposit-related fees and the absence of a prior-year loss related to auto loans transferred to held-for-sale. These benefits were offset partially by the sale of the insurance business, lower prime and subprime mortgage balances, and a charge resulting from accelerated surrenders of customer annuity contracts. The provision for credit losses was up from the prior year due primarily to higher losses in the subprime mortgages portfolio and, to a lesser extent, increased provision in the home equity portfolio related to weaker housing prices. These increases were offset partially by the reversal of a portion of the reserves related to Hurricane Katrina. Noninterest expense was up from the prior year primarily due to The Bank of New York transaction, the reclassification of certain loan origination costs due to the adoption of SFAS 159, investments in the retail distribution network and higher depreciation expense on owned automobiles subject to operating leases. These increases were offset partially by the sale of the insurance business.

Card Services net income decreased when compared with the prior year, primarily due to prior-year results benefiting from significantly lower net charge-offs related to decreased bankruptcy losses. Net managed revenue was flat compared with the prior year benefiting from higher average managed loan balances, increased fees and increased interchange income from higher charge volume. These benefits were largely offset by higher charge-offs, which resulted in increased revenue reversals; higher cost of funds on balance growth in promotional, introductory and transactor loan balances; and higher volume-driven payments to partners and increased rewards expense. The managed provision for credit losses was up due to the prior year benefiting from a lower level of net charge-offs, reflecting a reduction in bankruptcy losses following the change in bankruptcy legislation in the fourth quarter of 2005. This was partially offset by a reduction in the allowance for credit losses primarily relating to the strength in the underlying credit quality of the loan portfolio. Noninterest expense was flat due primarily to lower marketing expense and fraud-related losses, offset by higher expense related to recent acquisitions and increased customer activity.

Commercial Banking net income was a record, up from the prior year driven by higher net revenue. Revenue increased due to higher liability balances and loan volumes, which reflected organic growth and The Bank of New York transaction, as well as higher investment banking revenue and gains related to the sale of securities acquired in the satisfaction of debt. These benefits were offset partially by the continued shift to narrower-spread liability products and loan spread compression. Expense decreased due to the absence of prior-year expense from the adoption of SFAS 123R, largely offset by expense related to The Bank of New York transaction.

**Treasury & Securities Services** net income was flat compared with the prior year as higher revenue was offset by increased expense. Revenue benefited from increased product usage by existing clients, new business growth, higher liability balances and market appreciation, all of which was offset largely by price compression across Treasury Services products, a continued shift to narrower-spread liability products and lower foreign exchange revenue. The increase in expense was due to higher compensation expense related to growth in headcount supporting increased

client volume and investment in new product platforms, partially offset by the absence of prior-year expense related to the adoption of SFAS 123R.

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Asset Management achieved record net income driven by increased revenue and the absence of prior-year expense related to the adoption of SFAS 123R, offset primarily by higher compensation expense. Revenue benefited from increased fees and commissions largely due to increased assets under management and higher performance fees. Expense increased due to higher compensation and increased minority interest expense related to Highbridge Capital Management, partially offset by the absence of prior-year expense related to the adoption of SFAS 123R.

Corporate segment net income increased primarily from higher private equity gains and improved net interest income. Private equity gains benefited from a higher level of realized gains and a fair value adjustment on nonpublic investments resulting from the adoption of SFAS 157 as well as the reclassification of certain private equity carried interest from revenue to compensation expense. Treasury benefited from an increase in net interest income driven by improved net interest spread and the absence of securities losses in the prior year. Expense increased compared with the prior year driven by the reclassification of certain private equity carried interest to compensation expense and lower recoveries related to certain material litigation, offset primarily by business efficiencies and the absence of prior-year expense from the adoption of SFAS 123R.

Net income from discontinued operations was zero in the current quarter compared with \$54 million in the prior year. Discontinued operations (included in the Corporate segment results) include the related balance sheet and income statement activity of selected corporate trust businesses that were sold to The Bank of New York on October 1, 2006. During the quarter ended March 31, 2007, approximately \$720 million (pretax) of merger savings was realized, which is an annualized rate of approximately \$2.9 billion. Merger costs of \$62 million were expensed during the first quarter of 2007 bringing the total amount expensed since the merger announcement to \$3.5 billion (including capitalized costs).

The managed provision for credit losses was \$1.6 billion, up by \$321 million, or 25%, from the prior year. The wholesale provision for credit losses was \$77 million for the quarter compared with a provision of \$179 million in the prior year. The prior-year provision reflected growth in the loan portfolio. Wholesale net recoveries were \$6 million in the current quarter compared with net recoveries of \$20 million in the prior year, resulting in net recovery rates of 0.02% and 0.06%, respectively. The total consumer managed provision for credit losses was \$1.5 billion compared with \$1.1 billion in the prior year. The prior year benefited from a lower level of credit card net charge-offs, which reflected a low level of bankruptcy losses following the change in bankruptcy legislation in the fourth quarter of 2005. The increase from last year also reflects higher charge-offs and additions to the allowance for credit losses related to the subprime mortgage and home equity loan portfolios, partially offset by a reduction in the allowance for credit losses in Card Services. The Firm had total nonperforming assets of \$2.4 billion at March 31, 2007, up by \$73 million, or 3%, from the prior-year level of \$2.3 billion.

The Firm had, at March 31, 2007, total stockholders equity of \$117.7 billion and a Tier 1 capital ratio of 8.5%. The Firm purchased \$4.0 billion, or 80.9 million shares, of common stock during the quarter. On April 17, 2007, the Board of Directors declared a quarterly dividend of \$0.38 per share on the outstanding shares of the Firm s common stock, an increase of \$0.04 per share, or 12%. The dividend is payable on July 31, 2007, to stockholders of record at the close of business on July 6, 2007. On April 17, 2007, the Board of Directors also authorized a new \$10.0 billion common stock repurchase program, which replaces the Firm s previous \$8.0 billion repurchase program authorized on March 21, 2006. There was \$816 million of remaining authorization under the \$8.0 billion repurchase program.

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#### **Business outlook**

The following forward-looking statements are based upon the current beliefs and expectations of JPMorgan Chase s management and are subject to significant risks and uncertainties. These risks and uncertainties could cause JPMorgan Chase s results to differ materially from those set forth in such forward-looking statements.

JPMorgan Chase s outlook for the second quarter of 2007 should be viewed against the backdrop of the global economy, financial markets activity and the geopolitical environment, all of which are integrally linked. While the Firm considers outcomes for, and has contingency plans to respond to, stress environments, the current basic outlook is predicated on the interest rate movements implied in the forward rate curve for U.S. Treasury securities, the continuation of favorable U.S. and international equity markets and continued expansion of the global economy.

The Investment Bank enters the second quarter of 2007 with a strong investment bank fee pipeline. In the Corporate segment, the revenue outlook for the Private Equity business is directly related to the strength of the equity markets and the performance of the underlying portfolio investments. If current market conditions persist, the Firm anticipates continued realization of private equity gains, but results can be volatile from quarter to quarter. Management continues to believe that the net loss in Treasury and Other Corporate, on a combined basis, will be approximately \$50 million to \$100 million per quarter. The performance of each of the Firm s lines of business will be affected by overall global economic growth, by financial market movements, including interest rates movements, by the competitive environment and by client activity levels in any given time period.

The Provision for credit losses is anticipated to be higher, primarily driven by a trend toward a more normal level of provisioning for credit losses in both the wholesale and consumer businesses. The consumer Provision for credit losses is anticipated to increase as the Firm experiences a higher level of net charge-offs in Card Services as bankruptcy filings continue to increase from the significantly lower than normal levels experienced in 2006 related to the change in bankruptcy law in 2005. The provision for credit losses was increased for both the subprime mortgage portfolio and, to a lesser extent, the home equity portfolio during the first quarter of 2007, and management remains cautious with respect to the real estate lending portfolio given continued downward pressure on housing prices and the elevated level of unsold homes nationally.

Firmwide expense is anticipated to reflect investments in each business, recent acquisitions, continued merger savings and other operating efficiencies. Annual Merger savings are expected to reach approximately \$3.0 billion by the end of 2007, upon the completion of the last significant conversion activity, which is the wholesale deposit conversion scheduled for the second half of 2007. Merger costs of approximately \$400 million are expected to be incurred during 2007 (including a modest amount related to The Bank of New York transaction). These additions are expected to bring total cumulative merger costs to \$3.8 billion by the end of 2007.

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#### CONSOLIDATED RESULTS OF OPERATIONS

The following section provides a comparative discussion of JPMorgan Chase s consolidated results of operations on a reported basis. Factors that relate primarily to a single business segment are discussed in more detail within that business segment than they are in this consolidated section. Total net revenue, Noninterest expense and Income tax expense reflect the impact of discontinued operations. For a discussion of the Critical accounting estimates used by the Firm that affect the Consolidated results of operations, see page 64 of this Form 10-Q and pages 83–85 of the JPMorgan Chase Annual Report on Form 10-K for the year ended December 31, 2006. Effective January 1, 2007, certain transaction costs previously reported within Principal transactions and Asset management, administration and commission revenues have now been classified and are reported in Professional and outside services expense. Reclassified amounts for 2006, 2005 and 2004 are set forth in the Firm s Annual Report on Form 10-K for the year ended December 31, 2006, as amended by the Firm s Form 8-K filed May 10, 2007 (2006 Annual Report). The following table presents the components of Total net revenue.

#### Total net revenue

Three months ended March 31, (in millions)	2007	2006	Change
Investment banking fees	<b>\$ 1,739</b>	\$ 1,169	49%
Principal transactions <sup>(a)</sup>	4,471	2,709	65
Lending & deposit related fees	895	841	6
Asset management, administration and commissions <sup>(a)</sup>	3,186	2,874	11
Securities gains (losses)	2	(116)	NM
Mortgage fees and related income	476	241	98
Credit card income	1,563	1,910	(18)
Other income	518	554	(6)
Noninterest revenue	12,850	10,182	26
Net interest income	6,118	4,993	23
Total net revenue	<b>\$ 18,968</b>	\$ 15,175	25%

(a) Certain transaction costs, previously reported within Revenue, have been reclassified to Noninterest expense. Revenue and Noninterest expense have been reclassified for all periods presented. The reclassification did not affect Income from

continuing

operations or Net income.

#### **Total Net revenue**

Total net revenue for the first quarter of 2007 was \$19.0 billion, up by \$3.8 billion, or 25%, from the prior year. The increase was due to higher Principal transactions revenue, reflecting very strong private equity gains (including the impact of the adoption of SFAS 157) and record Fixed Income and record Equity markets revenue, higher Net interest income, record Investment banking fees, increased Asset management, administration and commissions revenue, and higher Mortgage fees and related income (including the impact of the adoption of SFAS 159). These improvements were partially offset by lower Credit card income.

Investment banking fees of \$1.7 billion in the first quarter 2007 was a record for the Firm. This result was driven by record debt and record equity underwriting as well as strong advisory fees. For a further discussion of Investment banking fees, which are primarily recorded in the IB, see the IB segment results on pages 17 20 of this Form 10-Q. Principal transactions revenue consists of trading revenue, changes in fair value associated with financial instruments held by the IB for which the SFAS 159 fair value option was elected and private equity gains. Trading revenue of \$3.1 billion in the first quarter of 2007 was a record for the Firm, driven primarily by strong fixed income and equities performance. Credit Portfolio revenue was up, driven largely by an adjustment to the valuation of the Firm s derivative liabilities and other liabilities measured at fair value to reflect the credit quality of the Firm, as a part of the adoption of SFAS 157, and higher trading revenue from credit portfolio management activities. Private equity gains were very strong, benefiting from a higher level of realized gains, a fair value adjustment to nonpublic investments of \$464 million resulting from the adoption of SFAS 157, and the reclassification of certain private equity carried interest to Compensation expense. For a further discussion of Principal transactions revenue, see the IB and Corporate segment results on pages 17 20 and 37 39, respectively, and Note 5 on pages 80 82 of this Form 10-Q.

Lending & deposit related fees rose from the first quarter of 2006 as a result of higher deposit-related fees, which in part, resulted from The Bank of New York transaction. For a further discussion of Lending & deposit related fees, which are primarily recorded in RFS see the RFS segment results on pages 21 27 of this Form 10-Q.

The increase in Asset management, administration and commissions revenue compared with the first quarter of 2006 was primarily due to increased assets under management and higher performance fees. Assets under management in AM was \$1.1 trillion at the end of the first quarter of 2007, up 21%, or \$180 billion, from the prior year; this growth was primarily

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the result of net asset inflows in the institutional and retail segments, and market appreciation. Also contributing to the increase was higher assets under custody in TSS driven by market value appreciation and new business, as well as growth in other fees due to a combination of increased product usage by existing clients and new business growth. In addition, commissions increased due to higher brokerage transaction volume, partly offset by the sale of the insurance business in the third quarter of 2006, and a charge resulting from accelerated surrenders of customer annuity contracts. For additional information on these fees and commissions, see the segment discussions for AM on pages 34 36, TSS on pages 32 33, and RFS on pages 21 27, of this Form 10-Q.

The favorable variance in Securities gains (losses) when compared with the first quarter of 2006 primarily reflects the absence of \$158 million of securities losses in the prior year from repositioning of the Treasury investment securities portfolio. For a further discussion of Securities gains (losses), which are mostly recorded in the Firm s Treasury business, see the Corporate segment discussion on pages 37 39 of this Form 10-Q.

Mortgage fees and related income increased in comparison with the first quarter of 2006 due to increased production revenue reflecting higher gain-on-sale income and the reclassification of certain loan origination costs to expense (previously netted against revenue) due to the adoption of SFAS 159. Net mortgage servicing revenue improved reflecting an increase in third-party loans serviced. For a discussion of Mortgage fees and related income, which is recorded primarily in RFS s Mortgage Banking business, see the Mortgage Banking discussion on pages 25 26 and Note 6 on page 83 of this Form 10-Q.

Credit card income decreased \$347 million, or 18%, from the prior year primarily from lower servicing fees earned in connection with securitization activities, which were unfavorably affected by higher net credit losses incurred on securitized credit card loans, an increase in interest paid to investors in securitized loans, and a decrease in average securitized loans from the prior year. Also, contributing to the decrease were increases in volume-driven payments to partners and increased expenses related to rewards programs. These were offset partially by higher customer charge volume that favorably impacted interchange income and an increase in fee-based product revenue.

The decrease in Other income from the first quarter of 2006 reflected lower gains from loan workouts, partially offset by higher results on corporate and bank-owned life insurance policies and the absence of a prior-year \$50 million loss related to auto loans transferred to held-for-sale.

Net interest income rose from the first quarter of last year as a result of improved trading-related Net interest income, primarily from the impact of a shift of Interest expense to Principal transactions revenue related to certain IB structured notes to which the fair value option was elected in connection with the adoption of SFAS 159; an improvement in Treasury's net interest spread; higher average credit card balances, which included a private-label credit card portfolio acquisition by CS; higher home equity loans; the impact of The Bank of New York transaction; and higher wholesale liability balances and consumer deposits. These increases were offset partially by narrower spreads on consumer and wholesale loans; increased credit card-related interest reversals in the current quarter associated with higher charge-offs; a shift to narrower spread deposit products; and the impact of RFS s sale of the insurance business. The Firm's total average interest-earning assets for the first quarter of 2007 were \$1.1 trillion, up 12% from the first quarter of 2006, primarily as a result of an increase in Trading assets debt instruments, Loans, and Available-for-sale securities, partially offset by a decline in Interests in purchased receivables as a result of the restructuring and deconsolidation during the second quarter of 2006 of certain multi-seller conduits that the Firm administered. The net interest yield on these assets, on a fully taxable-equivalent basis, was 2.39%, an increase of 20 basis points from the prior year, partly reflecting the shift of Interest expense to Principal transactions revenue related to certain IB structured notes to which the fair value option was elected in connection with the adoption of SFAS 159.

#### **Provision for credit losses**

Three months ended March 31, (in millions)	2007	2006	Change
Provision for credit losses	\$ 1,008	\$ 831	21%

#### **Provision for credit losses**

The Provision for credit losses in the first quarter of 2007 increased by \$177 million from 2006 due to a \$279 million increase in the consumer Provision for credit losses, partly offset by a \$102 million decrease in the wholesale Provision for credit losses. The increase in the consumer provision was driven by the following: in RFS, higher losses in the subprime mortgage portfolio and, to a lesser extent, a provision increase against the home equity portfolio related to weaker housing prices; and in CS, the prior-year quarter benefited from lower net charge-offs, which reflected a reduction in bankruptcy-related losses following the change in bankruptcy legislation in the fourth quarter of 2005. The current quarter benefited from an \$85 million reduction in the allowance for credit losses, primarily related to strength in the underlying credit quality of the credit card portfolio, and by the reversal of a portion of the reserves in RFS related to

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Hurricane Katrina. The decrease in the wholesale provision was largely the result of a higher provision in the prior year due to growth in the loan portfolio. For a more detailed discussion of the loan portfolio and the Allowance for loan losses, refer to Credit risk management on pages 48 60 of this Form 10-Q.

#### Noninterest expense

The following table presents the components of Noninterest expense.

Three months ended March 31,			
(in millions)	2007	2006	Change
Compensation expense	\$ 6,234	\$ 5,548	12%
Occupancy expense	640	\$ 5,5 <del>4</del> 6	8
Technology, communications and equipment expense	922	869	6
Professional & outside services <sup>(a)</sup>	1,200	1,008	19
Marketing	482	519	(7)
Other expense	735	816	(10)
Amortization of intangibles	353	355	(1)
Merger costs	62	71	(13)
Total Noninterest expense	\$ 10,628	\$ 9,780	9

#### (a) Certain

transaction

costs, previously

reported within

Revenue, have

been reclassified

to Noninterest

expense.

Revenue and

Noninterest

expense have

been reclassified

for all periods

presented. The

reclassification

did not affect

Income from

continuing

operations or

Net income.

#### Noninterest expense

Total Noninterest expense for the first quarter of 2007 was \$10.6 billion, up by \$848 million, or 9%, from the prior year. The increase was driven by higher Compensation expense, primarily from performance-based incentives. In addition, expense growth was also driven by acquisitions and investments in businesses, as well as lower insurance recoveries related to certain material litigation. The increase in expense was offset partially by the absence of a prior-year expense from the adoption of SFAS 123R, as well as business divestitures and operating expense efficiencies.

The increase in Compensation expense from the first quarter of 2006 was primarily the result of higher performance-based incentives, additional headcount in connection with acquisitions and investments in businesses, the

reclassification of certain private equity carried interest from Principal transactions revenue, as well as the reclassification of certain loan origination costs (previously netted against revenue) due to the adoption of SFAS 159. These increases were partially offset by the absence of a prior-year expense of \$459 million from the adoption of SFAS 123R, business divestitures and expense efficiencies throughout the Firm. For a detailed discussion of the adoption of SFAS 159 and SFAS 123R see Note 4 on pages 77 80 and Note 9 on page 85, respectively, of this Form 10-Q.

The increase in Occupancy expense from the first quarter of 2006 was driven by ongoing investments in the retail distribution network, which included incremental expense from The Bank of New York transaction.

The increase in Technology, communications and equipment expense, when compared with the first quarter of 2006, was due primarily to higher depreciation expense on owned automobiles subject to operating leases and technology investments to support business growth, partially offset by operating expense efficiencies.

Professional & outside services expense increased from the first quarter of 2006 due primarily to higher brokerage expense and credit card processing costs as a result of growth in transaction volume. Also contributing to the increase was acquisitions and investments in businesses.

Marketing expense was lower when compared with the first quarter of 2006, reflecting lower expenditures for credit card campaigns.

Other expense declined compared with the first quarter of 2006 due to the sale of the insurance business in the third quarter of 2006, lower charges related to litigation, and lower credit card fraud-related losses. These items were partially offset by lower insurance recoveries pertaining to certain litigation matters, and growth in business volume, acquisitions and investments in businesses.

For a discussion of Amortization of intangibles and Merger costs, refer to Note 17 and Note 10 on pages 96 98 and 85, respectively, of the Form 10-Q.

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#### **Income tax expense**

The Firm s Income from continuing operations before income tax expense, Income tax expense and Effective tax rate were as follows for each of the periods indicated.

Three months ended March 31,		
(in millions, except rate)	2007	2006
Income from continuing operations before income tax expense	\$ 7,332	\$ 4,564
Income tax expense	2,545	1,537
Effective tax rate	34.7%	33.7%

The increase in the effective tax rate was related to higher reported pre-tax income combined with changes in the proportion of income subject to federal, state and local taxes.

# **Income from discontinued operations**

Net income from discontinued operations was zero in the current quarter compared with \$54 million in the prior year. Discontinued operations (included in the Corporate segment results) include the related balance sheet and income statement activity of selected corporate trust businesses that were sold to The Bank of New York on October 1, 2006.

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# EXPLANATION AND RECONCILIATION OF THE FIRM S USE OF NON-GAAP FINANCIAL MEASURES

The Firm prepares its Consolidated financial statements using accounting principles generally accepted in the United States of America (U.S. GAAP); these financial statements appear on pages 66 69 of this Form 10-Q. That presentation, which is referred to as reported basis, provides the reader with an understanding of the Firm's results that can be tracked consistently from year to year and enables a comparison of the Firm's performance with other companies U.S. GAAP financial statements.

In addition to analyzing the Firm's results on a reported basis, management reviews the Firm's and the lines of business results on a managed basis, which is a non-GAAP financial measure. The Firm's definition of managed basis starts with the reported U.S. GAAP results and includes certain reclassifications that assumes credit card loans securitized by CS remain on the balance sheet and presents revenue on a fully taxable-equivalent (FTE) basis. These adjustments do not have any impact on Net income as reported by the lines of business or by the Firm as a whole.

The presentation of CS results on a managed basis assumes that credit card loans that have been securitized and sold in accordance with SFAS 140 still remain on the balance sheet and that the earnings on the securitized loans are classified in the same manner as the earnings on retained loans recorded on the balance sheet. JPMorgan Chase uses the concept of managed basis to evaluate the credit performance and overall financial performance of the entire managed credit card portfolio. Operations are funded and decisions are made about allocating resources, such as employees and capital, based upon managed financial information. In addition, the same underwriting standards and ongoing risk monitoring are used for both loans on the balance sheet and securitized loans. Although securitizations result in the sale of credit card receivables to a trust, JPMorgan Chase retains the ongoing customer relationships, as the customers may continue to use their credit cards; accordingly, the customer s credit performance will affect both the securitized loans and the loans retained on the balance sheet. JPMorgan Chase believes managed basis information is useful to investors, enabling them to understand both the credit risks associated with the loans reported on the balance sheet and the Firm s retained interests in securitized loans. For a reconciliation of reported to managed basis of CS results, see Card Services segment results on pages 27–29 of this Form 10-Q. For information regarding the securitization process, and loans and residual interests sold and securitized, see Note 15 on pages 90–94 of this Form 10-Q.

Total net revenue for each of the business segments and the Firm is presented on an FTE basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits is presented in the managed results on a basis comparable to taxable securities and investments. This non-GAAP financial measure allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within Income tax expense.

Management also uses certain non-GAAP financial measures at the segment level because it believes these non-GAAP financial measures provide information to investors about the underlying operational performance and trends of the particular business segment and therefore facilitate a comparison of the business segment with the performance of its competitors.

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The following summary table provides a reconciliation from the Firm s reported U.S. GAAP results to managed basis.

Three months ended March 31,			2007	
	Reported	Credit	Tax-equivalent	Managed
(in millions, except per share and ratio data)	results	$card^{(b)}$	adjustments	basis
Revenue				
Investment banking fees	\$ 1,739	\$	\$	\$ 1,739
Principal transactions	4,471		•	4,471
Lending & deposit related fees	895			895
Asset management, administration and commissions	3,186			3,186
Securities gains	2			2
Mortgage fees and related income	476			476
Credit card income	1,563	(746)		817
Other income	518		110	628
Noninterest revenue	12,850	(746)	110	12,214
Net interest income	6,118	1,339	70	7,527
	3,22	_,		. , :
Total net revenue	18,968	593	180	19,741
Provision for credit losses	1,008	593		1,601
Noninterest expense	10,628			10,628
Income from continuing operations before income tax				
expense	7,332		180	7,512
Income tax expense	2,545		180	2,725
r	,-			, -
Income from continuing operations	4,787			4,787
Income from discontinued operations				
Net income	\$ 4,787	\$	\$	\$ 4,787
Net income diluted earnings per share	\$ 1.34	\$	\$	\$ 1.34
Return on common equity <sup>(a)</sup>	17%	%	%	17%
Return on equity less goodwill <sup>(a)</sup>	27			27
Return on assets <sup>(a)</sup>	1.41	NM	NM	1.34
Overhead ratio	56	NM	NM	54
Three months ended March 31,		2	2006	
	Reported	Credit	Tax-equivalent	Managed
(in millions, except per share and ratio data)	results	$\operatorname{card}^{(b)}$	adjustments	basis
Revenue				
Investment banking fees	\$ 1,169	\$	\$	\$ 1,169
Principal transactions	2,709	•	•	2,709
Lending & deposit related fees	841			841
Asset management, administration and commissions	2,874			2,874

Securities (losses)	(116)			(116)
Mortgage fees and related income	241			241
Credit card income	1,910	(1,125)		785
Other income	554		146	700
Noninterest revenue	10,182	(1,125)	146	9,203
Net interest income	4,993	1,574	71	6,638
Total net revenue	15,175	449	217	15,841
Provision for credit losses	831	449		1,280
Noninterest expense	9,780			9,780
Income from continuing operations before income tax				
expense	4,564		217	4,781
Income tax expense	1,537		217	1,754
Income from continuing operations	3,027			3,027
Income from discontinued operations	54			54
Net income	\$ 3,081	\$	\$	\$ 3,081
Net income diluted earnings per share	\$ 0.86	\$	\$	\$ 0.86
Return on common equity <sup>(a)</sup>	11%	%	%	11%
Return on equity less goodwill <sup>(a)</sup>	19			19
Return on assets $^{(a)}$	0.98	NM	NM	0.95
Overhead ratio	64	NM	NM	62
(a) Based upon				

(a) Basea upon
Income from
continuing
operations.

(b) Credit card securitizations affect CS. See pages 27 29 of this Form 10-Q for further information.

Three months ended March 31, (in millions)	<b>2007</b> Reported Securitized Managed			2006 Reported Securitized Managed			
Loans Period-end	\$ 449,765	\$ 68,403	\$ 518,168	\$ 432,081	\$ 69,580	\$ 501,661	
Total assets average	1,378,915	65,114	1,444,029	1,248,357	67,557	1,315,914	

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#### **BUSINESS SEGMENT RESULTS**

The Firm is managed on a line-of-business basis. The business segment financial results presented reflect the current organization of JPMorgan Chase. There are six major reportable business segments: the Investment Bank, Retail Financial Services, Card Services, Commercial Banking, Treasury & Securities Services and Asset Management, as well as a Corporate segment. The segments are based upon the products and services provided, or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For further discussion of Business segment results, see pages 34 35 of JPMorgan Chase s 2006 Annual Report.

# Description of business segment reporting methodology

Results of the business segments are intended to reflect each segment as if it were essentially a stand-alone business. The management reporting process that derives business segment results allocates income and expense using market-based methodologies. For a further discussion of those methodologies, see Business Segment Results Description of business segment reporting methodology on page 34 of JPMorgan Chase s 2006 Annual Report. The Firm continues to assess the assumptions, methodologies and reporting classifications used for segment reporting, and further refinements may be implemented in future periods.

# Segment Results Managed Basis)

The following table summarizes the business segment results for the periods indicated.

														Reti	ırn
Three months ended March 31,	onths ended March 31, Total net revenue			e	Noninterest expense				Net in	Net income (loss)				on equity	
(in millions, except ratios)		2007		2006	Change	e	2007	2006	Change	e <b>2007</b>		2006	Chang 2	007	2006
Investment Bank	\$	6,254	\$	4,828	30%	\$	3,831	\$3,320	15%	\$ 1,540	\$	850	81%	30%	17%
Retail Financial Services		4,106		3,763	9		2,407	2,238	8	859		881	(2)	22	26
Card Services		3,680		3,685			1,241	1,243		765		901	(15)	22	26
Commercial Banking		1,003		900	11		485	498	(3)	304		240	27	20	18
Treasury & Securities Services		1,526		1,485	3		1,075	1,048	3	263		262		36	42
Asset Management		1,904		1,584	20		1,235	1,098	12	425		313	36	46	36
Corporate <sup>(b)</sup>		1,268		(404)	NM		354	335	6	631		(366)	NM	NM	NM
Total	<b>\$</b> 1	19,741	\$	15,841	25%	\$	10,628	\$9,780	9%	\$4,787	\$	3,081	55%	17%	12%

- (a) Represents
  reported results
  on a
  tax-equivalent
  basis and
  excludes the
  impact of credit
  card
  securitizations.
- (b) Net income (loss) includes Income from discontinued operations (after-tax) of

\$54 million for the quarter ended March 31, 2006.

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# INVESTMENT BANK

For a discussion of the business profile of the IB, see pages 36 37 of JPMorgan Chase s 2006 Annual Report.

Selected income statement data Three months ended March 31, (in millions, except ratios)	2007	2006	Change
Revenue Investment banking fees Principal transactions <sup>(a)(b)</sup> Lending & deposit related fees Asset management, administration and commissions <sup>(b)</sup> All other income	\$ 1,729	\$ 1,170	48%
	3,126	2,480	26
	93	137	(32)
	641	576	11
	42	275	(85)
Noninterest revenue Net interest income	5,631	4,638	21
	623 <sub>(f)</sub>	190	228
Total net revenue <sup>(c)</sup>	6,254	4,828	30
Provision for credit losses	63	183	(66)
Credit reimbursement from $TSS^{(d)}$	30	30	
Noninterest expense Compensation expense Noncompensation expense(b)	2,637	2,256	17
	1,194	1,064	12
Total noninterest expense	3,831	3,320	15
Income before income tax expense Income tax expense	2,390	1,355	76
	850	505	68
Net income	\$ 1,540	\$ 850	81
Financial ratios ROE ROA Overhead ratio Compensation expense as a % of total net revenue(e)	30% 0.95 61 42	17% 0.53 69 41	
Revenue by business Investment banking fees: Advisory Equity underwriting Debt underwriting	\$ 472	\$ 389	21
	393	212	85
	864	569	52

<b>Total investment banking fees</b> Fixed income markets <sup>(a)(b)</sup> Equity markets <sup>(a)(b)</sup> Credit portfolio <sup>(a)</sup>	1,729	1,170	48
	2,592	2,076	25
	1,539	1,262	22
	394	320	23
Total net revenue	\$ 6,254	\$ 4,828	30
Revenue by region Americas Europe/Middle East/Africa Asia/Pacific	\$ 3,366	\$ 2,153	56
	2,251	2,025	11
	637	650	(2)
Total net revenue	\$ 6,254	\$ 4,828	30

(a) As a result of the adoption on January 1, 2007, of SFAS 157, the IB recognized a benefit, in the current quarter, of \$166 million in Total net revenue (primarily in Credit Portfolio, but with smaller impacts to **Equity Markets** and Fixed Income Markets) relating to the incorporation of an adjustment to the valuation of the Firm s derivative liabilities and other liabilities measured at fair value that reflects the credit quality of the Firm.

(b) Certain transaction costs, previously reported within

Revenue, have been reclassified to Noninterest expense. Revenue and Noninterest expense have been reclassified for all periods presented.

(c) Total net

revenue includes tax-equivalent adjustments, primarily due to tax-exempt income from municipal bond investments and income tax credits related to affordable housing investments, of \$152 million and \$194 million for the quarters ended March 31, 2007 and 2006,

(d) Treasury &
Securities
Services is
charged a credit
reimbursement
related to
certain
exposures
managed within

respectively.

Bank credit portfolio on

the Investment

 $behalf \, of \, clients$ 

shared with TSS.

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(e) For the quarter ended March 31, 2006, the Compensation expense to Total net revenue ratio is adjusted to present this ratio as if SFAS 123R had always been in effect. IB management believes that adjusting the Compensation expense to Total net revenue ratio for the incremental impact of adopting SFAS 123R provides a more meaningful measure of IB s Compensation expense to Total net revenue ratio for 2006.

(f) Net Interest Income for the quarter ended March 31, 2007, increased from the prior year due primarily to the adoption of SFAS 159. For certain IB structured notes elected, all components of earnings are reported in Principal transaction;

causing a shift

between
Principal
transactions and
Net interest
income in the
first quarter of
2007.

#### **Quarterly results**

Net income was a record \$1.5 billion, up by \$690 million, or 81%, compared with the prior year. Earnings growth reflected record revenue and a lower provision for credit losses, partially offset by higher noninterest expense.

Net revenue was a record \$6.3 billion, up 30% from the prior year, driven by record investment banking fees and record markets results. Investment banking fees of \$1.7 billion were up 48% from the prior year driven by record debt and record equity underwriting as well as strong advisory fees. Debt underwriting fees of \$864 million were up 52% driven by record bond underwriting fees and strong loan syndication fees, which benefited from both leveraged and high grade issuance. Advisory fees of \$472 million were up 21%, with particular strength in the Americas. Equity underwriting fees of \$393 million were up 85%, reflecting strength in common stock and convertible offerings in the Americas and Europe. Record Fixed Income Markets revenue of \$2.6 billion was up 25% from the prior year, benefiting from improved results in commodities (compared with a weak prior-year quarter) as well as strength in credit and rate markets, partially offset by lower results in currencies. Record Equity Markets revenue of \$1.5 billion increased 22%, benefiting from particularly strong performance in Europe as well as strong derivatives performance across regions. Credit Portfolio revenue of \$394 million was up 23%, due to the incorporation of an adjustment to the valuation of the firm s derivative liabilities measured at fair value that reflects the credit quality of the firm, in conjunction with SFAS 157 (Fair Value Measurements), and higher trading revenue from credit portfolio management activities, partially offset by lower gains from loan workouts.

Provision for credit losses was \$63 million compared with \$183 million in the prior year. The prior-year provision reflected growth in the loan portfolio.

Noninterest expense was \$3.8 billion, up by \$511 million, or 15%, from the prior year. This increase was due to higher compensation expense, primarily performance-based, partially offset by the absence of expense from the adoption of SFAS 123R in the prior-year quarter.

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Selected metrics Three months ended March 31,				-006	
(in millions, except headcount and ratio data)	<u>'</u>	2007		2006	Change
Selected average balances					
Total assets	\$ 658	3,724	\$ 64	46,220	2%
Trading assets debt and equity instrument <sup>(g)</sup>	335,118			52,415	33
Trading assets derivatives receivables	56	5,398	2	19,388	14
Loans:	<b>5</b> 0	072		52 (70	10
Loans retained <sup>(b)</sup> Loans held-for-sale <sup>(a)</sup>		),873 2,784		53,678 19,212	12 (33)
Loans neid-for-sale(11)	12	4,70 <del>4</del>	1	19,212	(33)
<b>Total loans</b>	72	2,657		72,890	
Adjusted assets <sup>(c)</sup>	572,017			92,304	16
Equity	21,000			20,000	5
** 1	•			21.505	10
Headcount	23	3,892		21,705	10
Credit data and quality statistics					
Net charge-offs (recoveries)	\$	<b>(6)</b>	\$	(21)	71
Nonperforming assets:					
Nonperforming loans $^{(d)}$		92		434	(79)
Other nonperforming assets		36		50	(28)
Allowance for loan losses	1	1,037		1,117	(7)
Allowance for lending related commitments		310		220	41
Net charge-off (recovery) $rate^{(a)(b)}$	(	(0.04)%		(0.16)%	
Allowance for loan losses to average loans $^{(a)(b)}$		1.76		2.08	
Allowance for loan losses to nonperforming loans $^{(d)}$		,178		305	
Nonperforming loans to average loans		0.13		0.60	
Market risk average trading and credit portfolio VAR					
By risk type:					
Fixed income	\$	45	\$	60	(25)
Foreign exchange		19		20	(5)
Equities		42		32	31
Commodities and other		34		47	(28)
Less: portfolio diversification <sup>(f)</sup>		(58)		(68)	15
Total trading VAR		82		91	(10)
Credit portfolio VAR <sup>(g)</sup>		13		14	(7)
Less: portfolio diversification <sup>(f)</sup>		(12)		(11)	(9)
Total trading and credit portfolio VAR	\$	83	\$	94	(12)

<sup>(</sup>a) Loans held-for-sale are excluded from

the allowance coverage ratio and Net charge-off rate. Loans held-for-sale for the quarter ended March 31, 2007, reflect the impact of reclassifying \$11.7 billion of Loans held-for-sale to Trading assets as a result of the adoption of SFAS 159 effective January 1, 2007.

January 1, 2007 (b) Loans retained include credit

> portfolio loans, leveraged leases, bridge

loans for

underwriting,

 $other\ accrual$ 

loans and

certain loans carried at fair

value. Average

loans carried at

fair value were

\$900 million for

the quarter

ended

March 31, 2007.

This amount is

excluded from

Total loans for the allowance

coverage ratio

and Net

charge-off rate.

(c) Adjusted assets, a non-GAAP financial measure, equals Total assets

minus

(1) Securities

purchased under

resale

agreements and

Securities

borrowed less

securities sold,

not yet

purchased;

(2) assets of

variable interest

entities (VIEs)

consolidated

under FIN 46R;

(3) cash and

securities

segregated and

on deposit for

regulatory and

other purposes;

and (4) goodwill

and intangibles.

The amount of

adjusted assets

is presented to

assist the reader

in comparing

the IB s asset

and capital

levels to other

investment

banks in the

securities

industry.

Asset-to-equity

leverage ratios

are commonly

used as one

measure to

assess a

company s

capital

adequacy. The

IB believes an

adjusted asset

amount that

excludes the

assets discussed

above, which

are considered

to have a low risk profile, provides a more meaningful measure of balance sheet leverage in the securities industry.

(d) Nonperforming loans include Loans

held-for-sale of \$4 million and \$68 million at March 31, 2007,

and March 31,

2006,

respectively,

which are

excluded from

the allowance

coverage ratios.

**Nonperforming** 

loans exclude

distressed HFS

loans purchased

as part of IB s

proprietary

activities.

During the first

quarter of 2007,

the Firm elected

the fair value

option of

accounting for

this portfolio of

nonperforming

loans. These

loans are

classified as

Trading assets

at March 31,

2007.

(e) Average VARs are less than the sum of the VARs of its market risk components, which is due to risk offsets

resulting from portfolio diversification. Thediversification effect reflects the fact that the risks are not perfectly correlated. The risk of a portfolio of positions is therefore usually less than the sum of the risks of the positions themselves.

- (f) For a more complete description of VAR, see page 60 of this Form 10-Q.
- (g) Includes VAR on derivative credit and debit valuation adjustments, hedges of the credit valuation adjustment and mark-to-market hedges of the retained loan portfolio, which are all reported in Principal Transactions. The VAR does not include the retained loan portfolio.

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### **Table of Contents**

According to Thomson Financial, in the first quarter of 2007, the Firm was ranked #1 in Global Equity and Equity-Related; #1 in Global Syndicated Loans; #2 in Global Announced M&A; #2 in Global Debt, Equity and Equity-Related; and #2 in Global Long-term Debt based upon volume.

	Three months	ended March		
	31, 20	007	Full Y	ear 2006
			Market	
Market shares and rankings <sup>(a)</sup>	Market Share	Rankings	Share	Rankings
Global debt, equity and equity-related	8%	#2	7%	#2
Global syndicated loans	15	#1	14	#1
Global long-term debt	8	#2	6	#3
Global equity and equity-related	13	#1	7	#6
Global announced M&A	23	#2	22	#4
U.S. debt, equity and equity-related	11	#2	9	#3
U.S. syndicated loans	27	#1	26	#1
U.S. long-term debt	12	#2	12	#2
U.S. equity and equity-related <sup>(b)</sup>	19	#1	8	#6
U.S. announced M&A	39	#2	28	#4

## (a) Source:

Thomson

Financial

Securities data.

Global

announced

M&A is based

upon rank

value; all other

rankings are

based upon

proceeds, with

full credit to

each book

manager/equal

if joint. Because

of joint

assignments,

market share of

all participants

will add up to

more than

100%.

(b) References U.S

domiciled equity

and

*equity-related* 

transactions, per

Thomson

20

### RETAIL FINANCIAL SERVICES

Selected income statement data Three months ended March 31, (in millions, except ratios)

Noncompensation expense<sup>(a)</sup>

Amortization of intangibles

Total noninterest expense

Income tax expense

Overhead ratio(a)

Income before income tax expense

For a discussion of the business profile of RFS, see pages 38–42 of JPMorgan Chase s 2006 Annual Report. During the first quarter of 2006, RFS completed the purchase of Collegiate Funding Services, which contributed an education loan servicing capability and provided an entry into the Federal Family Education Loan Program consolidation market. On July 1, 2006, RFS sold its life insurance and annuity underwriting businesses to Protective Life Corporation. On October 1, 2006, JPMorgan Chase completed The Bank of New York transaction, significantly strengthening RFS s distribution network in the New York Tri-state area.

2007

1,224

2,407

1,407

548

59

**56** 

118

2006

1,207

2,238

1,440

559

59

57

111

Change

1

6

8

(2)

(2)

(2)

(in initions, except factors)	2007	2000	Change
Revenue			
Lending & deposit related fees	\$ 423	\$ 371	14%
Asset management, administration and commissions	263	437	(40)
Securities gains (losses)		(6)	NM
Mortgage fees and related income <sup>(a)</sup>	482	236	104
Credit card income	142	115	23
Other income	179	48	273
Noninterest revenue	1,489	1,201	24
Net interest income	2,617	2,562	2
Total net revenue	4,106	3,763	9
Provision for credit losses	292	85	244
Noninterest expense			
Compensation expense $^{(a)}$	1,065	920	16

Net income	\$ 85	<b>9</b> \$	881	
Financial ratios				
	•	200	266	
ROE	2	2%	26%	

(a) As a result of the adoption of

Overhead ratio excluding core deposit intangibles $^{(a)(b)}$ 

SFAS 159, certain loan origination costs have been reclassified to expense (previously netted against revenue) in the *quarter ended* March 31, 2007, resulting in increases in Mortgage fees and related income, Noninterest *expense and the* 

(b) Retail Financial
Services uses the
overhead ratio
(excluding the
amortization of
core deposit
intangibles
(CDI)), a

Overhead ratios.

non-GAAP

financial

measure, to

evaluate the

underlying

unaeriying

expense trends

of the business.

Including CDI

amortization

expense in the

overhead ratio

calculation

results in a

higher overhead

ratio in the

earlier years

and a lower

overhead ratio

in later years;

this method

would result in

an improving

overhead ratio

over time, all

things remaining equal. This non-GAAP ratio excludes Regional Banking s core deposit intangible amortization expense related to The Bank of New York transaction and the Bank One merger of \$116 million and \$109 million for the quarters ended March 31, 2007 and 2006, respectively.

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### **Quarterly results**

Net income of \$859 million was down by \$22 million, or 2%, from the prior year.

Net revenue of \$4.1 billion was up by \$343 million, or 9%, from the prior year. Net interest income of \$2.6 billion was up 2% due to The Bank of New York transaction, higher home equity loans and deposit balances in Regional Banking, and wider loan spreads in Auto Finance. These benefits were offset partially by lower prime and subprime mortgage balances, the sale of the insurance business, lower auto loan and lease balances, and narrower spreads on deposits. Noninterest revenue of \$1.5 billion was up by \$288 million, or 24%. Results benefited from higher gain-on-sale income and the reclassification of certain loan origination costs to expense (previously netted against revenue) due to the adoption of SFAS 159 in Mortgage Banking; increases in deposit related fee revenue; the absence of a prior-year loss related to auto loans transferred to held-for-sale; The Bank of New York transaction; and higher automobile operating lease revenue. These benefits were offset partially by the sale of the insurance business, and a charge resulting from accelerated surrenders of customer annuity contracts.

The provision for credit losses of \$292 million was up by \$207 million from the prior year. This increase was due to higher losses in the subprime mortgage portfolio and, to a lesser extent, increased provision in the home equity portfolio related to weaker housing prices. These increases were offset partially by the reversal of a portion of the reserves related to Hurricane Katrina. The Firm s exposure to subprime mortgages is deemed manageable, with current quarter outstandings of \$9.0 billion and net charge-offs of \$20 million (0.92% net charge-off rate), compared with \$15.1 billion of loans and net charge-offs of \$9 million (0.26% net charge-off rate) in the prior-year quarter. Since the Firm s current expectations are for continued poor loss experience in subprime mortgages and that weaker home prices are expected to continue to affect losses in the home equity portfolio, underwriting standards were tightened during the quarter.

Noninterest expense of \$2.4 billion was up by \$169 million, or 8%, primarily due to The Bank of New York transaction, the reclassification of certain loan origination costs due to the adoption of SFAS 159, investments in the retail distribution network and higher depreciation expense on owned automobiles subject to operating leases. These increases were offset partially by the sale of the insurance business.

### **Selected metrics**

Three months ended March 31,			
(in millions, except headcount and ratios)	2007	2006	Change
Selected ending balances			
Assets	\$ 212,997	\$ 235,127	(9)%
$Loans^{(a)(b)}$	188,468	202,591	(7)
Deposits	221,840	200,154	11
Selected average balances			
Assets	\$ 217,135	\$ 231,587	(6)
$Loans^{(a)(b)}$	190,979	198,797	(4)
Deposits	216,933	194,382	12
Equity	16,000	13,896	15
Headcount	67,247	62,472	8
Credit data and quality statistics			
Net charge-offs	<b>\$</b> 185	\$ 121	53
Nonperforming loans <sup>(c)</sup>	1,655	1,349	23
Nonperforming assets	1,910	1,537	24
Allowance for loan losses	1,453	1,333	9

Net charge-off $rate^{(d)}$	0.46%	0.27%
Allowance for loan losses to ending loans(d)	0.89	0.71
Allowance for loan losses to nonperforming loans <sup>(d)</sup>	94	100
Nonperforming loans to total loans	0.88	0.67

(a) For the quarter ended
March 31, 2007, end-of-period and average loans include \$11.6 billion and \$6.5 billion, respectively, of prime mortgage loans originated with the intent to sell, which are

accounted for at

fair value under

SFAS 159 and

classified as

Trading assets

in the

Consolidated

balance sheets.

(b) End-of-period

Loans include

Loans

held-for-sale of

\$13.4 billion

and

\$14.3 billion at

March 31, 2007

and 2006,

respectively.

Average loans

include Loans

held-for-sale of

\$21.7 billion

and

 $$16.4\ billion\ for$ 

the quarters

ended

March 31, 2007

and 2006,

respectively.

(c) Nonperforming

loans include

Loans

held-for-sale of

\$112 million and \$16 million at March 31, 2007 and 2006, respectively.

(d) The net
charge-off rate
and the
allowance
coverage ratios
do not include
amounts related
to Loans
held-for-sale or
Loans
accounted for at
fair value under
SFAS 159.

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### REGIONAL BANKING

Selected income statement data	Selec	ted ir	ıcome	statem	ent	data
--------------------------------	-------	--------	-------	--------	-----	------

Three months ended March 31, (in millions, except ratios)	2007	2006	Change
Noninterest revenue	<b>\$</b> 793	\$ 820	(3)%
Net interest income	2,299	2,220	4
Total Net revenue	3,092	3,040	2
Provision for credit losses	233	66	253
Noninterest expense	1,729	1,738	(1)
Income before income tax expense	1,130	1,236	(9)
Net income	\$ 690	\$ 757	(9)
ROE	24%	31%	
Overhead ratio	56	57	
Overhead ratio excluding core deposit intangibles <sup>(a)</sup>	52	54	

(a) Regional

Banking uses the

overhead ratio

(excluding the

amortization of

core deposit

intangibles

( CDI )), a

( CD1 )),

non-GAAP

financial

measure, to

evaluate the

underlying

expense trends

of the business.

Including CDI

amortization

expense in the

overhead ratio

calculation

results in a

higher overhead

ratio in the

earlier years

and a lower

overhead ratio

in later years; this inclusion would result in an improving overhead ratio over time, all things remaining equal. This non-GAAP ratio excludes Regional Banking s core deposit intangible amortization expense related to The Bank of New York transaction and the Bank One merger of \$116 million and \$109 million for the quarters ended March 31, 2007 and 2006, respectively.

### **Quarterly results**

Regional Banking net income of \$690 million was down by \$67 million, or 9%, from the prior year. Net revenue of \$3.1 billion was up by \$52 million, or 2%. Results benefited from The Bank of New York transaction; growth in home equity loans and deposits; and increases in deposit-related fees. These revenue benefits were offset partially by the sale of the insurance business, a continued shift to narrower-spread deposit products, and a charge resulting from accelerated surrenders of customer annuity contracts. The provision for credit losses was \$233 million, up by \$167 million, primarily related to higher losses in the subprime mortgage portfolio and to a lesser extent increased provision in the home equity portfolio related to weaker housing prices. These increases were offset partially by the reversal of a portion of the reserves related to Hurricane Katrina. Noninterest expense of \$1.7 billion was flat, as increases due to The Bank of New York transaction and investments in the retail distribution network were offset by the sale of the insurance business.

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## **Table of Contents**

<b>Business metrics</b>			
Three months ended March 31,			
(in billions, except ratios)	2007	2006	Change
Home equity origination volume	<b>\$ 12.7</b>	\$ 11.7	9%
Tionic equity origination volume	Ψ 12.7	ψ 11.7	770
End-of-period loans owned			
Home equity	<b>\$ 87.7</b>	\$ 75.3	16
$Mortgage^{(a)}$	9.2	47.0	(80)
Business banking	14.3	12.8	12
Education	11.1	9.5	17
Other loans <sup>(b)</sup>	2.7	2.7	
Total end of period loans	125.0	147.3	(15)
End-of-period deposits			( - )
Checking	\$ 69.3	\$ 64.9	7
Savings	100.1	91.0	10
Time and other	42.2	34.2	23
Total end of period deposits	211.6	190.1	11
Average loans owned			
Home equity	\$ 86.3	\$ 74.1	16
Mortgage <sup>(a)</sup>	8.9	44.6	(80)
Business banking	14.3	12.8	12
Education	11.0	5.4	104
Other loans $^{(b)}$	3.0	3.0	10.
Total average loans <sup>(c)</sup>	123.5	139.9	(12)
Average deposits			
Checking	\$ 67.3	\$ 63.0	7
Savings	96.7	89.3	8
Time and other	42.5	32.4	31
T-4-1	207.5	1047	10
Total average deposits	206.5	184.7	12
Average assets	135.9	157.1	(13)
Average equity	11.8	9.8	20
Credit data and quality statistics	4.000	1.06~	
30+ day delinquency $rate^{(d)(e)}$	1.93%	1.36%	
Net charge-offs	φ (0	Φ 22	100
Home equity	\$ 68	\$ 33	106
Mortgage	20	12	67
Business banking	25	18	39
Other loans	13	7	86

Total net charge-offs	126	70	80
Net charge-off rate			
Home equity	0.32%	0.18%	
Mortgage	0.91	0.11	
Business banking	0.71	0.57	
Other loans	0.55	0.56	
Total net charge-off rate <sup>(c)</sup>	0.43	0.21	
Nonperforming assets( $f$ )( $g$ )( $h$ )	\$ 1,770	\$ 1,339	32

- (a) As of January 1, 2007, \$19.4 billion of held-for-investment prime mortgage loans were transferred from RFS to Treasury within the Corporate segment for risk management and reporting purposes. Although the loans, together with the responsibility for the investment management of the portfolio, were transferred to *Treasury, the transfer* has no impact on the financial results of Regional Banking. The balance reported at and for the quarter ended March 31, 2007, reflect primarily subprime mortgage loans owned.
- (b) Includes commercial loans derived from community development activities and, prior to July 1, 2006, insurance policy loans.
- (c) Average loans include loans held-for-sale of \$4.4 billion and \$3.3 billion for the quarters ended March 31, 2007 and 2006, respectively.

These amounts are not included in the Net charge-off rate.

- (d) Excludes delinquencies related to loans eligible for repurchase as well as loans repurchased from Governmental National Mortgage Association ( GNMA ) pools that are insured by government agencies and government-sponsored enterprises of \$975 million and \$942 million at March 31, 2007 and 2006, respectively. These amounts are excluded as reimbursement is proceeding normally.
- (e) Excludes loans that are 30 days past due and still accruing, which are insured by government agencies under the Federal Family Education Loan Program of \$519 million and \$370 million at March 31, 2007 and 2006, respectively. These amounts are excluded as reimbursement is proceeding normally.

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(f) Excludes loans that are 90 days past due and still accruing, which are insured by government agencies under the Federal Family Education Loan Program of \$178 million and \$156 million for the quarters ended March 31, 2007 and 2006, respectively. These amounts are excluded as reimbursement is proceeding normally.

(g) Excludes
Nonperforming assets
related to loans

related to loans
eligible for repurchase
as well as loans
repurchased from
GNMA pools that are
insured by government
agencies and
government-sponsored
enterprises of
\$1.3 billion and
\$1.1 billion at
March 31, 2007 and
2006, respectively.
These amounts are
excluded as

proceeding normally.(h) Includes

Nonperforming loans held-for-sale related to mortgage banking activities of \$79 million and \$16 million at March 31, 2007 and 2006, respectively.

reimbursement is

### **Retail branch business metrics**

Three months ended March 31, (in millions, except where otherwise noted)

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2007

2006

Change

Investment sales volume	\$ 4,783	\$ 3,553	35%
Number of:			
Branches	3,071	2,638	433#
ATMs	8,560	7,400	1,160
Personal bankers <sup>(a)</sup>	7,846	7,019	827
Sales specialists <sup>(a)</sup>	3,712	3,318	394
Active online customers (in thousands) $^{(b)}$	6,172	5,030	1,142
Checking accounts (in thousands)	10,136	8,936	1,200
(a) Excludes			
employees			
acquired as part			
of The Bank of			
New York			
transaction.			
Mapping of the			
existing Bank of			
New York			
acquired			
employee base			
into Chase			
employment			
categories is			
expected to be completed			
during 2007.			
(b) Includes			
Mortgage			
Banking and			
Auto Finance			
online			
customers.			
MORTGAGE BANKING			
Selected income statement data			
Three months ended March 31,			
(in millions, except ratios and where otherwise noted)	2007	2006	Change
	h 100	Φ 212	0.5.5
Production revenue <sup>(a)</sup>	<b>\$ 400</b>	\$ 219	83%
Net mortgage servicing revenue:	<b>204</b>	<b>7</b> .60	-
Servicing revenue	601	560	7
Changes in MSR asset fair value:	100	711	(05)
Due to inputs or assumptions in $model^{(b)}$	108	711	(85)
Other changes in fair value <sup>(c)</sup>	(378)	(349)	(8)
Derivative valuation adjustments and other	(127)	(753)	83
Total net mortgage servicing revenue	204	169	21

Total net revenue	604	388	56
Noninterest expense <sup>(a)</sup>	468	324	44
Income before income tax expense	136	64	113
Net income	\$ 84	\$ 39	115
ROE	17%	9%	
Business metrics (in billions)			
Third-party mortgage loans serviced (ending)	\$ 546.1	\$ 484.1	13
MSR net carrying value (ending)	7.9	7.5	5
Average mortgage loans held-for-sale <sup>(d)</sup>	23.8	13.0	83
Average assets	38.0	27.1	40
Average equity	2.0	1.7	18
Mortgage origination volume by channel (in billions)			
Retail	\$ 10.9	\$ 9.1	20
Wholesale	10.0	7.4	35
Correspondent (including negotiated transactions)	13.2	11.7	13
Total	\$ 34.1	\$ 28.2	21

(a) As a result of the adoption of SFAS 159, certain loan origination costs have been reclassified to expense (previously netted against revenue) in the quarter ended March 31, 2007.

- (b) Represents MSR
  asset fair value
  adjustments due
  to changes in
  inputs, such as
  interest rates
  and volatility, as
  well as updates
  to assumptions
  used in the
  valuation model.
- (c) Includes changes in the MSR value due

to servicing portfolio runoff (or time decay).

(d) Includes

\$6.5 billion of prime mortgage loans for which the fair value option was elected under SFAS 159. These loans are classified as Trading assets on the Consolidated balance sheets for the quarter

ended

March 31, 2007.

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### **Quarterly results**

Mortgage Banking net income was \$84 million compared with \$39 million in the prior year. Net revenue of \$604 million was up by \$216 million, or 56%, from the prior year. Revenue comprises production revenue and net mortgage servicing revenue. Production revenue was \$400 million, up by \$181 million, reflecting higher gain-on-sale income and the reclassification of certain loan origination costs to expense (previously netted against revenue) due to the adoption of SFAS 159. Net mortgage servicing revenue, which includes loan servicing revenue, MSR risk management results and other changes in fair value, was \$204 million compared with \$169 million in the prior year. Loan servicing revenue of \$601 million increased by \$41 million on a 13% increase in third-party loans serviced. MSR risk management revenue of negative \$19 million improved by \$23 million from the prior year. Other changes in fair value of the MSR asset, representing run-off of the asset against the realization of servicing cash flows, were negative \$378 million. Noninterest expense was \$468 million, up by \$144 million, or 44%, reflecting the reclassification of certain loan origination costs due to the adoption SFAS 159 and higher compensation expense reflecting higher loan originations and a greater number of loan officers.

### **AUTO FINANCE**

### Selected income statement data

Three months ended March 31,			
(in millions, except ratios and where otherwise noted)	2007	2006	Change
Noninterest revenue	<b>\$ 131</b>	\$ 44	198%
Net interest income	φ 131 279	291	(4)
Net interest income	219	291	(4)
Total net revenue	410	335	22
Provision for credit losses	59	19	211
Noninterest expense	210	176	19
Income before income tax expense	141	140	1
Net income	\$ 85	\$ 85	
ROE	16%	14%	
ROA	0.80	0.73	
Design of the Later of the Later of			
Business metrics (in billions)	<b>6 53</b>	¢ 42	21
Auto origination volume	\$ 5.2	\$ 4.3	21
End-of-period loans and lease related assets	¢ 20.7	¢ 41.0	(2)
Loans outstanding	\$ 39.7	\$ 41.0	(3)
Lease financing receivables	1.2	3.6	(67)
Operating lease assets	1.7	1.1	55
Total end-of-period loans and lease related assets Average loans and lease related assets	42.6	45.7	(7)
Loans outstanding	\$ 39.4	\$ 41.2	(4)
Lease financing receivables	1.5	4.0	(63)
Operating lease assets	1.6	1.0	60
Total average loans and lease related assets	42.5	46.2	(8)
Average assets	43.2	47.3	(9)
			. ,

Average equity	2.2	2.4	(8)
Credit quality statistics 30+ day delinquency rate	1.33%	1.39%	
Net charge-offs Loans Lease receivables	\$ 58 1	\$ 48 3	21 (67)
Total net charge-offs Net charge-off rate	59	51	16
Loans	0.60%	0.47%	
Lease receivables	0.27	0.30	
Total net charge-off rate	0.59	0.46	
Nonperforming assets	<b>\$ 140</b>	\$ 198	(29)
	26		

### **Quarterly results**

**Auto Finance** net income of \$85 million was flat compared with the prior year. Net revenue of \$410 million was up by \$75 million, or 22%, reflecting the absence of a prior-year \$50 million pretax loss related to auto loans transferred to held-for-sale, higher automobile operating lease revenue, and wider loan spreads on lower loan and direct finance lease balances. The provision for credit losses was \$59 million, an increase of \$40 million from the prior year, primarily reflecting a reduction of the allowance for credit losses in the prior year. Noninterest expense of \$210 million increased by \$34 million, or 19%, driven by increased depreciation expense on owned automobiles subject to operating leases.

### **CARD SERVICES**

For a discussion of the business profile of CS, see pages 43–45 of JPMorgan Chase s 2006 Annual Report. JPMorgan Chase uses the concept of managed receivables to evaluate the credit performance of its credit card loans, both loans on the balance sheet and loans that have been securitized. Managed results exclude the impact of credit card securitizations on Total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported Net income; however, it does affect the classification of items on the Consolidated statements of income and Consolidated balance sheets. For further information, see Explanation and reconciliation of the Firm s use of non-GAAP financial measures on pages 14–15 of this Form 10-Q.

Selected income statement data managed basis			
Three months ended March 31, (in millions, except ratios)	2007	2006	Change
Revenue			
Credit card income All other income	\$ 599 92	\$ 601 71	30
Am outer meetine	) <b>-</b>	71	30
Noninterest revenue	691	672	3
Net interest income	2,989	3,013	(1)
Total net revenue	3,680	3,685	
Provision for credit losses	1,229	1,016	21
Noninterest expense			
Compensation expense	254	259 706	(2)
Noncompensation expense Amortization of intangibles	803 184	796 188	1 (2)
	201	100	(-)
Total noninterest expense	1,241	1,243	
Income before income tax expense	1,210	1,426	(15)
Income tax expense	445	525	(15)
•			
Net income	\$ 765	\$ 901	(15)
Memo: Net securitization gains	\$ 23	\$ 8	188

### **Financial metrics**

ROE	22%	26%
Overhead ratio	34	34

### **Quarterly results**

Net income of \$765 million was down by \$136 million, or 15%, from the prior year. Prior-year results benefited from significantly lower net charge-offs following the change in bankruptcy legislation in the fourth quarter of 2005. End-of-period managed loans of \$146.6 billion increased by \$12.3 billion, or 9%, from the prior year. Average managed loans of \$149.4 billion increased by \$11.4 billion, or 8%, from the prior year. The current quarter included \$2.0 billion of average and \$1.9 billion of end-of-period managed loans acquired with the Kohl s private-label portfolio in the second quarter of 2006.

Net managed revenue was \$3.7 billion, flat as compared with the prior year. Net interest income of \$3.0 billion was down by \$24 million, or 1%, from the prior year. The decrease was driven by higher charge-offs, which resulted in increased revenue reversals in the current quarter and higher cost of funds on balance growth in promotional, introductory and transactor loan balances. These declines were partially offset by higher average managed loan balances and increased fees. Noninterest revenue of \$691 million was up by \$19 million, or 3%, from the prior year.

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Interchange income increased, benefiting from 9% higher charge volume, but was more than offset by higher volume-driven payments to partners and increased rewards expense (both of which are netted against interchange income). An additional factor impacting noninterest revenue was an increase in fee-based product revenue.

The managed provision for credit losses was \$1.2 billion, up by \$213 million, or 21%, from the prior year. The prior-year quarter benefited from lower net charge-offs, which reflected a reduction in bankruptcy-related losses following the change in bankruptcy legislation in the fourth quarter of 2005. The current quarter benefited from an \$85 million reduction in the allowance for credit losses, primarily related to strength in the underlying credit quality of the loan portfolio. The managed net charge-off rate for the quarter was 3.57%, up from 2.99% in the prior year. The 30-day managed delinquency rate was 3.07%, down from 3.10% in the prior year.

Noninterest expense of \$1.2 billion was flat compared with the prior year, primarily due to lower marketing expense and lower fraud-related losses, offset by higher expense related to recent acquisitions and increased customer activity.

### **Selected metrics**

Three months ended March 31,			
(in millions, except headcount, ratios			
and where otherwise noted)	2007	2006	Change
% of average managed outstandings:			
Net interest income	8.11%	8.85%	
Provision for credit losses	3.34	2.99	
Noninterest revenue	1.88	1.97	
Risk adjusted margin <sup>(a)</sup>	6.65	7.84	
Noninterest expense	3.37	3.65	
Pretax income (ROO)	3.28	4.19	
Net income	2.08	2.65	
<b>Business metrics</b>			
Charge volume (in billions)	\$ 81.3	\$ 74.3	9%
Net accounts opened (in thousands)	3,439	2,718	27
Credit cards issued (in thousands)	152,097	112,446	35
Number of registered Internet customers (in millions)	24.3	15.9	53
Merchant acquiring business <sup>(b)</sup>			
Bank card volume (in billions)	<b>\$ 163.6</b>	\$ 147.7	11
Total transactions (in millions)	4,465	4,130	8
Selected ending balances			
Loans:			
Loans on balance sheets	\$ 78,173	\$ 64,691	21
Securitized loans	68,403	69,580	(2)
Managed loans	\$ 146,576	\$ 134,271	9
Selected average balances			
Managed assets	\$ 156,271	\$ 145,994	7
Loans:			
Loans on balance sheets	\$ 81,932	\$ 68,455	20
Securitized loans	67,485	69,571	(3)

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Managed loans	\$ 149,417	\$ 138,026	8
Equity	14,100	14,100	
Headcount	18,749	18,801	
Managed credit quality statistics Net charge-offs Net charge-off rate Managed delinquency ratios 30+ days 90+ days	\$ 1,314 3.57% 3.07% 1.52	\$ 1,016 2.99% 3.10% 1.39	29
Allowance for loan losses Allowance for loan losses to period-end loans	\$ 3,092 3.96%	\$ 3,274 5.06%	(6)
<ul> <li>(a) Represents Total net revenue less Provision for credit losses.</li> <li>(b) Represents 100% of the merchant acquiring business.</li> </ul>			

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# Reconciliation from reported basis to managed basis

The financial information presented below reconciles reported basis and managed basis to disclose the effect of securitizations.

Three months ended March 31, (in millions)		2007		2006	Change
Income statement data <sup>(a)</sup> Credit card income Reported basis for the period Securitization adjustments	\$	1,345 (746)	\$	1,726 (1,125)	(22)% 34
Managed credit card income	\$	599	\$	601	
Net interest income					
Reported basis for the period	\$	1,650	\$	1,439	15
Securitization adjustments		1,339		1,574	(15)
Managed net interest income	\$	2,989	\$	3,013	(1)
Total net revenue					
Reported basis for the period	\$	3,087	\$	3,236	(5)
Securitization adjustments		593		449	32
Managed total net revenue	\$	3,680	\$	3,685	
Provision for credit losses					
Reported basis for the period	\$	636	\$	567	12
Securitization adjustments		593		449	32
Managed provision for credit losses	\$	1,229	\$	1,016	21
Balance sheet average balances)					
Total average assets Reported basis for the period	\$	91,157	\$	78,437	16
Securitization adjustments	Ψ	65,114	Ψ	67,557	(4)
Managed average assets	\$ 1	156,271	\$	145,994	7

Credit quality statistics<sup>(a)</sup>

Net charge-offs Reported net charge-offs data for the period Securitization adjustments	\$ 721 593	\$ 567 449	27 32
Managed net charge-offs	\$ 1,314	\$ 1,016	29
(a) JPMorgan			

Chase uses the concept of managed receivables to evaluate the credit performance and overall performance of the underlying credit card loans, both sold and not sold; as the same borrower is continuing to use the credit card for ongoing charges, a borrower s credit performance will affect both the receivables sold under SFAS 140 and those not sold. Thus, in its disclosures regarding managed receivables, **JPMorgan** Chase treats the sold receivables as if they were still on the balance sheet in order to disclose the credit performance (such as net *charge-off rates*) of the entire

managed credit

card portfolio. Managed results exclude the impact of credit card securitizations on Total net revenue, the Provision for credit losses, net charge-offs and loan receivables. Securitization does not change reported net income versus managed earnings; however, it does affect the classification of items on the Consolidated statements of income and Consolidated balance sheets. For further information, see Explanation and reconciliation of the Firm s use of non-GAAP measures on

pages 14 15 of this Form 10-Q.

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### **COMMERCIAL BANKING**

For a discussion of the business profile of CB, see pages 46–47 of JPMorgan Chase s 2006 Annual Report. On October 1, 2006, JPMorgan Chase completed the acquisition of The Bank of New York s consumer, business banking and middle-market banking businesses adding approximately \$2.3 billion in loans and \$1.2 billion in deposits.

Selected	income	state	ement	data
Three me	onthe one	1.4.1	March	21

Three months ended March 31, (in millions, except ratios)	2007	2006	Change
Revenue			
Lending & deposit related fees	<b>\$ 158</b>	\$ 142	11%
Asset management, administration and commissions	23	15	53
All other income $^{(a)}$	154	76	103
Noninterest revenue	335	233	44
Net interest income	668	667	
Total net revenue	1,003	900	11
Provision for credit losses	17	7	143
Noninterest expense			
Compensation expense	180	197	(9)
Noncompensation expense	290	285	2
Amortization of intangibles	15	16	(6)
Total noninterest expense	485	498	(3)
Income before income tax expense	501	395	27
Income tax expense	197	155	27
Net income	\$ 304	\$ 240	27
Financial ratios	20.00	100	
ROE	20%	18%	
Overhead ratio	48	55	

(a) IB-related and commercial card revenues are included in All other income.

## **Quarterly results**

Net income was a record \$304 million, up by \$64 million, or 27%, from the prior year, driven by higher net revenue.

Net revenue was \$1.0 billion, up by \$103 million, or 11%, from the prior year. Net interest income of \$668 million was flat. The benefit of higher liability balances and loan volumes, which reflected organic growth and The Bank of New York transaction, were offset largely by the continued shift to narrower spread liability products and loan-spread compression. Noninterest revenue of \$335 million was up by \$102 million, or 44%, primarily due to higher investment banking revenue as well as gains related to the sale of securities acquired in the satisfaction of debt. On a segment basis, Middle Market Banking revenue of \$661 million increased by \$38 million, or 6%, from the prior year due to growth across all product areas and The Bank of New York transaction. Mid-Corporate Banking revenue of \$212 million increased by \$75 million, or 55%, reflecting higher investment banking revenue and a gain on the sale of securities acquired in the satisfaction of debt. Real Estate revenue of \$102 million decreased by \$3 million, or 3%. Provision for credit losses was \$17 million compared with \$7 million in the prior year.

Noninterest expense was \$485 million, down by \$13 million, or 3%, from the prior year due to the absence of prior-year expense from the adoption of SFAS 123R primarily offset by expense related to The Bank of New York transaction.

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Selected metrics Three months ended March 31, (in millions, except ratio and headcount data)	2007	2006	Change
Revenue by product:	<b>d</b> 240	Φ 210	0.64
Lending	\$ 348	\$ 319	9%
Treasury services Investment banking	556 76	550 40	1 90
Other	23	(9)	NM
Total Commercial Banking revenue	\$ 1,003	\$ 900	11
Total Commercial Banking revenue	Ψ 1,005	Ψ 700	11
IB revenues, gross <sup>(a)</sup>	\$ 231	\$ 114	103
Revenue by business:			
Middle Market Banking	\$ 661	\$ 623	6
Mid-Corporate Banking	212	137	55
Real Estate Banking	102	105	(3)
Other	28	35	(20)
Total Commercial Banking revenue	\$ 1,003	\$ 900	11
Selected average balances			
Total assets	\$ 82,545	\$ 54,771	51
Loans and leases $^{(b)}$	57,660	50,836	13
Liability balances <sup>(c)</sup>	81,752	70,763	16
Equity	6,300	5,500	15
Average loans by business:			
Middle Market Banking	\$ 36,317	\$ 31,861	14
Mid-Corporate Banking	10,669	7,577	41
Real Estate Banking	7,074	7,436	(5)
Other	3,600	3,962	(9)
<b>Total Commercial Banking loans</b>	\$ 57,660	\$ 50,836	13
Headcount	4,281	4,310	(1)
Credit data and quality statistics:			
Net charge-offs (recoveries)	<b>\$</b> (1)	\$ (7)	86
Nonperforming loans	141	202	(30)
Allowance for loan losses	1,531	1,415	8
Allowance for lending-related commitments	187	145	29
Net charge-off (recovery) $rate^{(b)}$	(0.01)%	(0.06)%	

Allowance for loan losses to average loans <sup>(b)</sup> Allowance for loan losses to nonperforming loans	2.68 1,086	2.80 700
Nonperforming loans to average loans	0.24	0.40

(a) Represents the total revenue related to investment banking products sold to

CB clients.

(b) Average loans include Loans held-for-sale of \$475 million and \$268 million for the quarters ended March 31, 2007 and 2006, respectively. These amounts

and 2000,
respectively.
These amounts
are not included
in the net
charge-off
(recovery) rate
or allowance
coverage ratios.

(c) Liability
balances include
deposits and
deposits swept
to on-balance
sheet liabilities.

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# TREASURY & SECURITIES SERVICES

For a discussion of the business profile of TSS, see pages 48 49 of JPMorgan Chase s 2006 Annual Report.

Selected	income	statement	data
----------	--------	-----------	------

Three months ended March 31, (in millions, except ratios)	2007	2006	Change
•	2007	2000	Change
Revenue			
Lending & deposit related fees	\$ 213	\$ 182	17%
Asset management, administration and commissions	686	650	6
All other income	125	146	(14)
Noninterest revenue	1,024	978	5
Net interest income	502	507	(1)
Total net revenue	1,526	1,485	3
Provision for credit losses	6	(4)	NM
Credit reimbursement to $IB^{(a)}$	(30)	(30)	
Noninterest expense			
Compensation expense	558	549	2
Noncompensation expense	502	480	5
Amortization of intangibles	15	19	(21)
Total noninterest expense	1,075	1,048	3
Income before income tax expense	415	411	1
Income tax expense	152	149	1 2
Net income	<b>\$ 263</b>	\$ 262	
Financial ratios			
ROE	36%	42%	
Overhead ratio	70	71	
Pretax margin ratio <sup>(b)</sup>	27	28	
(a) TSS is charged a credit			

credit
reimbursement
related to
certain
exposures
managed within
the IB credit

portfolio on
behalf of clients
shared with TSS.
For a further
discussion, see
Credit
reimbursement
on page 35 of
JPMorgan
Chase s 2006
Annual Report.
(b) Pretax margin

represents
Income before
income tax
expense divided
by Total net
revenue, which
is a measure of

pretax
performance
and another

basis by which

management

evaluates its

performance and that of its

competitors.

# **Quarterly results**

Net income was \$263 million, flat compared with the prior year. Earnings benefited from increased revenue and the absence of prior-year expense from the adoption of SFAS 123R, but these items were offset by higher compensation expense and investment in new product platforms.

Net revenue was \$1.5 billion, up by \$41 million, or 3%, from the prior year. Worldwide Securities Services net revenue of \$837 million was up by \$45 million, or 6%, driven by increased product usage by existing clients and new business growth, as well as market appreciation. These benefits were partially offset by lower foreign exchange revenue as a result of narrower market spreads. Treasury Services net revenue of \$689 million was down by \$4 million, or 1%, driven by a continued shift to narrower spread liability products and price compression across all products, primarily offset by an increase in average liability balances from new and existing clients. TSS firmwide net revenue, which includes Treasury Services net revenue recorded in other lines of business, grew to \$2.1 billion, up by \$59 million, or 3%. Treasury Services firmwide net revenue grew to \$1.3 billion, up by \$14 million, or 1%.

Provision for credit losses was \$6 million compared with a benefit of \$4 million in the prior year.

Noninterest expense was \$1.1 billion, up by \$27 million, or 3%. The increase was due largely to higher compensation expense related to growth in headcount supporting increased client volume and investment in new product platforms, partially offset by the absence of prior-year expense from the adoption of SFAS 123R.

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Selected metrics			
Three months ended March 31,			
(in millions, except headcount, ratio data and where otherwise noted)	2007	2006	Change
Revenue by business			
Treasury Services	\$ 689	\$ 693	(1)%
Worldwide Securities Services	837	792	6
Total net revenue	\$ 1,526	\$ 1,485	3
<b>Business metrics</b>			
Assets under custody (in billions)	\$ 14,661	\$ 11,179	31
Number of:			
US\$ ACH transactions originated (in millions)	<b>97</b> 1	838	16
Total US\$ clearing volume (in thousands)	26,840	25,182	7
International electronic funds transfer volume (in thousands) $^{(a)}$	42,399	33,741	26
Wholesale check volume (in millions)	<b>771</b>	852	(10)
Wholesale cards issued (in thousands) $^{(b)}$	17,146	16,977	1
Selected balance sheets (average)			
Total assets	\$ 46,005	\$ 29,230	57
Loans	18,948	12,940	46
Liability balances <sup>(c)</sup>	210,639	178,133	18
Equity	3,000	2,545	18
Headcount	24,875	23,598	5
TSS firmwide metrics			
Treasury Services firmwide revenue <sup>(d)</sup>	<b>\$ 1,305</b>	\$ 1,291	1
Treasury & Securities Services firmwide revenue <sup>(d)</sup>	2,142	2,083	3
Treasury Services firmwide overhead ratio <sup>(e)</sup>	59%	56%	
Treasury & Securities Services firmwide overhead ratio <sup>(e)</sup>	63	62	
Treasury Services firmwide liability balances (average) <sup>(f)</sup>	\$ 186,631	\$ 155,422	20
Treasury & Securities Services firmwide liability balances (average) <sup>(f)</sup>	292,391	248,328	18
(a) International			

(a) International electronic funds transfer includes non-US\$ ACH and clearing volume.

(b) Wholesale cards issued include domestic commercial card, stored value card, prepaid card, and government

electronic benefit card

products.

(c) Liability

balances include

deposits and

deposits swept

to on-balance

sheet liabilities.

### TSS firmwide metrics

TSS firmwide metrics include certain TSS product revenues and liability balances reported in other lines of business for customers who are also customers of those lines of business. In order to capture the firmwide impact of Treasury Services (TS) and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary in order to understand the aggregate TSS business.

(d) Firmwide revenue includes TS revenue recorded in the CB, Regional Banking and AM lines of business (see below) and excludes FX revenues recorded in the IB for TSS-related FX activity.

Three months ended March 31, (in millions)	2007	2006	Change
Treasury Services revenue reported in CB Treasury Services revenue reported in other lines of business	\$ 556 60	\$ 550 48	1% 25

TSS firmwide FX revenue, which include FX revenue recorded in TSS and FX revenue associated with TSS customers who are FX customers of the IB, was \$112 million and \$118 million for the quarters ended March 31, 2007 and 2006, respectively.

(e) Overhead ratios

have been

calculated based

upon firmwide

revenues and

TSS and TS

expenses,

respectively,

including those

allocated to

certain other

lines of

business. FX

revenues and

expenses

recorded in the

IB for

TSS-related FX

activity are not

included in this

ratio.

(f) Firmwide

liability

balances include

TS liability balances recorded in certain other lines of business. Liability balances associated with TS customers who are also customers of the CB line of business are not included in TS liability balances.

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### ASSET MANAGEMENT

For a discussion of the business profile of AM, see pages 50 52 of JPMorgan Chase s 2006 Annual Report.

Total discussion of the business profile of MM, see pages 30–32	of 31 Worgan Chase 5 20	7 miliai Repo	л.
Selected income statement data			
Three months ended March 31,			
(in millions, except ratios)	2007	2006	Change
(			6.
Revenue			
Asset management, administration and commissions	<b>\$ 1,489</b>	\$ 1,222	22%
All other income	170	116	47
Noninterest revenue	1,659	1,338	24
Net interest income	245	246	
Total net revenue	1,904	1,584	20
Total net revenue	1,201	1,501	20
Provision for credit losses	(9)	(7)	(29)
Noninterest expense		60.0	
Compensation expense	764	682	12
Noncompensation expense	451	394	14
Amortization of intangibles	20	22	(9)
Total noninterest expense	1,235	1,098	12
In come hefene in come tou comens	(70	402	20
Income before income tax expense	678	493	38
Income tax expense	253	180	41
Net income	\$ 425	\$ 313	36
	·		
Financial ratios ROE	46%	36%	
Overhead ratio	65	69	
Pretax margin ratio <sup>(a)</sup>	36	31	
Tetax margin ratio	30	31	
Selected metrics			
Revenue by client segment			
Private bank	\$ 560	\$ 441	27%
Institutional	551	435	27
Retail	527	442	19
Private client services	266	266	
Total wat navanua	<b>6 1 00</b> <i>1</i>	¢ 1 504	20
Total net revenue	\$ 1,904	\$ 1,584	20

(a) Pretax margin represents

Income before income tax expense divided by Total net revenue, which is a measure of pretax performance and another basis by which management evaluates its performance and that of its competitors.

### **Quarterly results**

Net income was a record \$425 million, up by \$112 million, or 36%, from the prior year. Improved results were due to increased revenue and the absence of prior-year expense from the adoption of SFAS 123R, partially offset by higher compensation expense.

Net revenue of \$1.9 billion was up by \$320 million, or 20%, from the prior year. Noninterest revenue, principally fees and commissions, of \$1.7 billion was up by \$321 million, or 24%. This increase was due largely to increased assets under management and higher performance fees. Net interest income of \$245 million was flat from the prior year, primarily due to a shift to narrower spread deposit products offset by higher deposit and loan balances.

Private Bank revenue grew 27%, to \$560 million, due to higher asset management and placement fees and higher deposit balances, partially offset by narrower spreads on deposits. Institutional revenue grew 27%, to \$551 million, due to net asset inflows and performance fees. Retail revenue grew 19%, to \$527 million, primarily due to net asset inflows and market appreciation. Private Client Services revenue of \$266 million was flat compared with the prior year, as increased revenue from higher assets under management was offset by narrower spreads on deposits and loans.

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Provision for credit losses was a benefit of \$9 million compared with a benefit of \$7 million in the prior year. Noninterest expense of \$1.2 billion was up by \$137 million, or 12%, from the prior year. The increase was due to higher compensation and increased minority interest expense related to Highbridge Capital Management, partially offset by the absence of prior-year expense from the adoption of SFAS 123R.

Business metrics Three months and ad March 21					
Three months ended March 31, (in millions, except headcount, ratios and ranking data, and where otherwise noted)		2007		2006	Change
Number of:					
Client advisors		1,533		1,499	2%
Retirement planning services participants	1	,423,000	1	,327,000	7
% of customer assets in 4 & 5 Star Funds <sup>(a)</sup> % of AUM in 1st and 2nd quartiles: <sup>(b)</sup>		61%	)	54%	13
1 year		76%	)	72%	6
3 years		76%	)	75%	1
5 years		81%	)	75%	8
Selected balance sheets data (average)					
Total assets	\$	45,816	\$	41,012	12
Loans <sup>(c)</sup>	•	25,640	·	24,482	5
Deposits		54,816		48,066	14
Equity		3,750		3,500	7
Headcount		13,568		12,511	8
Credit data and quality					
statistics					
Net charge-offs	\$		\$	7	NM
Nonperforming loans		34		79	(57)
Allowance for loan losses		114		119	(4)
Allowance for lending-related commitments		5		3	67
Net charge-off rate			%	0.12%	
Allowance for loan losses to average loans		0.44		0.49	
Allowance for loan losses to nonperforming loans		335		151	
		0.46		0.06	

(a) Derived from
Morningstar for the
United States;
Micropal for the
United Kingdom,
Luxembourg, Hong
Kong and Taiwan;
and Nomura for
Japan.

Nonperforming loans to average loans

*(b)* 

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0.13

0.32

Quartile rankings sourced from Lipper for the United States and Taiwan; Micropal for the United Kingdom, Luxembourg and Hong Kong; and Nomura for Japan.

(c) As of January 1, 2007, \$5.3 billion of held-for-investment prime mortgage loans were transferred from AM to Treasury within the Corporate segment. Although the loans, together with the responsibility for the investment management of the portfolio, were transferred to *Treasury, the* transfer has no impact on the financial results of

#### **Assets under supervision**

AM.

Assets under supervision were \$1.4 trillion, up 17%, or \$198 billion, from the prior year. Assets under management were \$1.1 trillion, up 21%, or \$180 billion, from the prior year. The increase was the result of net asset inflows in the institutional segment, primarily in liquidity and alternative products; retail flows, primarily in equity-related products; and market appreciation. Custody, brokerage, administration and deposit balances were \$342 billion, up by \$18 billion.

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ASSETS UNDER SUPERVISION (a) (in billions) As of March 31,	2007	2006
Assets by asset class Liquidity <sup>(b)</sup> Fixed income Equities & balanced Alternatives	\$ 318 180 446 109	\$ 236 166 397 74
Total Assets under management Custody/brokerage/administration/deposits	1,053 342	873 324
Total Assets under supervision	\$ 1,395	\$ 1,197
Assets by client segment Institutional <sup>(c)</sup> Private Bank Retail <sup>(c)</sup> Private Client Services	\$ 550 170 274 59	\$ 468 137 214 54
Total Assets under management	\$ 1,053	\$ 873
Institutional <sup>(c)</sup> Private Bank Retail <sup>(c)</sup> Private Client Services	\$ 551 374 361 109	\$ 471 332 291 103
Total Assets under supervision	\$ 1,395	\$ 1,197
Assets by geographic region U.S./Canada International	\$ 664 389	\$ 564 309
Total Assets under management	\$ 1,053	\$ 873
U.S./Canada International	\$ 929 466	\$ 822 375
Total Assets under supervision	\$ 1,395	\$ 1,197
Mutual fund assets by asset class Liquidity Fixed income Equity	\$ 257 48 219	\$ 167 48 189

### Total mutual fund assets 524 \$ 404 (a) Excludes Assets under management of American Century Companies, Inc, in which the Firm has 44% ownership. (b) Third quarter of 2006 data reflects the reclassification of \$19 billion of assets under management into liquidity from other asset classes. Prior-period data was not reclassified. (c) During the first quarter of 2006, assets under management of \$22 billion from Retirement planning services has been reclassified from the *Institutional* client segment to the Retail client segment to be consistent with the revenue by client segment reporting. Assets under management rollforward Three months ended March 31, 2007 2006 \$ 1,013 \$ 847 Beginning balance Flows: 7 Liquidity (5)2 Fixed income **10** 13 Equities, balanced and alternatives

Market/performance/other impacts	21	18
Ending balance	\$ 1,053	\$ 873
Assets under supervision rollforward		
Beginning balance	\$ 1,347	\$ 1,149
Net asset flows	27	12
Market/performance/other impacts	21	36
Ending balance	\$ 1,395	\$ 1,197
3	6	

### **CORPORATE**

For a discussion of the business profile of Corporate, see pages 53 54 of JPMorgan Chase s 2006 Annual Report. The transaction with The Bank of New York closed on October 1, 2006. As a result of this transaction, select corporate trust businesses were transferred from TSS to the Corporate segment and are reported in discontinued operations for 2006.

Selected income statement data
Three months ended March 31,
(' '11' 1 1 A)

(in millions, except headcount)	2007	2006	Change
Revenue Principal transactions $^{(a)(b)(c)}$	\$ 1,325	\$ 199	NM
Securities gains (losses) All other income	(8) 68	(158) 102	95% (33)
Noninterest revenue	1,385	143	NM
Net interest income	(117)	(547)	79
Total net revenue	1,268	(404)	NM
Provision for credit losses	3		NM
Noninterest expense			
Compensation expense $^{(b)}$	776	685	13
Noncompensation expense $(c)(d)$	556	612	(9)
Merger costs	62	71	(13)
Subtotal	1,394	1,368	2
Net expenses allocated to other businesses	(1,040)	(1,033)	(1)
Total noninterest expense	354	335	6
Income (loss) from continuing operations before income tax expense	911	(739)	NM
Income tax expense (benefit)	280	(319)	NM
Income (loss) from continuing operations	631	(420)	NM
Income from discontinued operations $^{(e)}$		54	NM
Net income (loss)	\$ 631	\$ (366)	NM
Total net revenue			
Private equity $^{(a)}(b)$	\$ 1,253	\$ 204	NM
Treasury and Corporate other <sup>(c)</sup>	15	(608)	NM
Total net revenue	\$ 1,268	\$ (404)	NM

Net	income	(loss)

Private equity <sup>(a)</sup> Treasury and Corporate other Merger costs	\$ 698 (29) (38)	\$ 103 (479) (44)	NM 94 14
Income (loss) from continuing operations Income from discontinued operations <sup>(e)</sup>	631	(420) 54	NM NM
Total net income (loss)	\$ 631	\$ (366)	NM
Headcount	23,702	27,390	(13)

(a) As a result of the adoption on January 1, 2007, of SFAS 157, Corporate recognized a benefit of \$464 million in Net revenue, in the current quarter, relating to valuation adjustments on

nonpublic private equity investments.

(b) The first quarter of 2007 includes the reclassification of certain private equity carried interest from Net revenue to Compensation expense.

(c) Certain
transaction
costs that were
previously
reported in Net
revenue have
been reclassified
to Noninterest
expense.
Revenue and

Noninterest

expense have been reclassified for all periods presented.

(d) Includes

insurance

recoveries

related to

settlement of the

Enron and

WorldCom class

action

litigations and

for certain other

material

proceedings of

\$98 million for

the quarter

ended

March 31, 2006.

(e) On October 1,

2006, the Firm

completed the

exchange of

selected

corporate trust

businesses,

including

trustee, paying

agent, loan

agency and

document

management

services, for the

consumer,

business

banking and

middle-market

banking

businesses of

The Bank of

New York. The

results of

operations of

these corporate

trust businesses

are reported as

discontinued

operations for

2006.

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### **Quarterly results**

Net income was \$631 million compared with a net loss of \$366 million in the prior year. Results benefited from higher private equity gains and improved Net interest income.

Net revenue was \$1.3 billion compared with negative \$404 million in the prior year. The improvement was driven by the Private Equity and Treasury segments. Private equity gains were \$1.3 billion compared with \$237 million, benefiting from a higher level of realized gains, a fair value adjustment on nonpublic investments of \$464 million resulting from the adoption of SFAS 157, and the reclassification of certain private equity carried interest to compensation expense. Treasury s results benefited from a \$380 million increase in Net interest income due to improved net interest spread, as well as the absence of \$158 million of securities losses in the prior year.

Noninterest expense was \$354 million, up from \$335 million in the prior year, reflecting the reclassification of certain private equity carried interest to Compensation expense and lower recoveries related to certain material litigation, primarily offset by business efficiencies and the absence of prior-year expense from the adoption of SFAS 123R.

Discontinued operations include the related balance sheet and income statement activity of selected corporate trust businesses sold to The Bank of New York on October 1, 2006. Prior to the second quarter of 2006, these corporate trust businesses were reported in Treasury & Securities Services. Net income from discontinued operations was \$54 million in the prior year.

### Selected income statement and balance sheet data

Three months ended March 31, (in millions)	2007	2006	Change
(iii iiiiiiiolis)	2007	2000	Change
Treasury			
Securities gains (losses) <sup>(a)</sup>	\$ (8)	\$ (158)	95%
Investment securities portfolio (average)	86,436	39,989	116
Investment securities portfolio (ending)	88,681	46,093	92
Mortgage loans (average) <sup>(b)</sup>	25,244		NM
Mortgage loans $(ending)^{(b)}$	26,499		NM
Private equity			
Private equity gains (losses)			
Realized gains	<b>\$</b> 723	\$ 207	249
Write-ups / (write-downs)(c)	648	10	NM
Mark-to-market gains (losses)	(127)	4	NM
Total direct investments	1,244	221	463
Third-party fund investments	34	16	113
Total private equity $gains^{(d)}$	\$ 1,278	\$ 237	439

# Private equity portfolio information(e)

Titrate equity portions information					
Direct investments	M	arch 31, 2007	Dec	ember 31, 2006	Change
<b>Publicly-held securities</b>					
Carrying value	\$	389	\$	587	(34)%
Cost		366		451	(19)
Quoted public value		493		831	(41)

1 Tivatery-nera unfect securities		
Carrying value	<b>5,294</b> 4,692 13	3
Cost	<b>5,574</b> 5,795 (4	<b>(</b> 1
Third-party fund investments		
• •		
Carrying value	<b>744</b> 802 (7	<i>!</i> )
Cost	<b>1,026</b> 1,080 (5	5)
	h ( 100	
Total private equity portfolio Carrying value	<b>\$ 6,427</b>	)
Total private equity portfolio Cost	<b>\$ 6,966</b>	5)

- (a) Losses in the first quarter of 2006 reflect repositioning of the Treasury investment securities portfolio. First quarter and second quarter 2006 exclude gains/losses on securities used to manage risk associated with mortgage servicing rights
- rights. (b) As of January 1, 2007, \$19.4 billion and \$5.3 billion of held-for-investment residential mortgage loans were transferred from RFS and AM, respectively, to the Corporate segment for risk management and reporting purposes. Although the loans, together with the responsibility for the investment management of the portfolio, were transferred to Treasury, the transfer has no impact on the financial results of Corporate.

- (c) Private equity gains in the first quarter of 2007 include a fair value adjustment of \$464 million related to the adoption of SFAS 157. In addition, the first quarter of 2007 includes the reclassification of certain private equity carried interest from net revenue to compensation expense.
- (d) Included in Principal transactions.
- (e) For more information on the Firm s policies regarding the valuation of the private equity portfolio, see Note 5 on pages 80 82 of this Form 10-Q.

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The carrying value of the private equity portfolio at March 31, 2007, was \$6.4 billion, up \$346 million from December 31, 2006. The portfolio increase was primarily due to a favorable adjustment on nonpublic investments and new investments, partially offset by sales activity. The portfolio represented 8.8% of the Firm s stockholders equity less goodwill at March 31, 2007, up from 8.6% at December 31, 2006.

### **BALANCE SHEET ANALYSIS**

Selected balance sheet data (in millions)	March 31, 2007	December 31, 2006
Assets Cash and due from banks Deposits with banks Federal funds sold and securities purchased under resale agreements Securities borrowed	\$ 31,836 30,973 144,306 84,800	\$ 40,412 13,547 140,524 73,688
Trading assets: Debt and equity instruments Derivative receivables Securities:	373,684 49,647	310,137 55,601
Available-for-sale Held-to-maturity Loans, net of Allowance for loan losses Other receivables Goodwill Other intangible assets All other assets	96,975 54 442,465 28,149 45,063 14,900 66,066	91,917 58 475,848 27,585 45,186 14,852 62,165
Total assets	\$ 1,408,918	\$ 1,351,520
Liabilities Deposits Federal funds purchased and securities sold under repurchase agreements	\$ 626,428 218,917	\$ 638,788 162,173
Commercial paper and other borrowed funds Trading liabilities: Debt and equity instruments Derivative payables Long-term debt and trust preferred capital debt securities Beneficial interests issued by consolidated VIEs All other liabilities	45,225 94,309 50,316 155,307 13,109 87,603	36,902 90,488 57,469 145,630 16,184 88,096
Total liabilities Stockholders equity	1,291,214 117,704	1,235,730 115,790
Total liabilities and stockholders equity	\$ 1,408,918	\$ 1,351,520

#### Consolidated balance sheets overview

At March 31, 2007, the Firm s total assets were \$1.4 trillion, an increase of \$57.4 billion, or 4%, from December 31, 2006. Total liabilities were \$1.3 trillion, an increase of \$55.5 billion, or 4%, from December 31, 2006. Stockholders equity was \$117.7 billion, an increase of \$1.9 billion, or 2%, from December 31, 2006. The following is a discussion of the significant changes in balance sheet items during the first quarter of 2007.

Deposits with banks; Federal funds sold and securities purchased under resale agreements; Securities borrowed; Federal funds purchased and securities sold under repurchase agreements; and Commercial paper and other borrowed funds

The Firm utilizes Deposits with banks, Federal funds sold and securities purchased under resale agreements, Securities borrowed, Federal funds purchased and securities sold under repurchase agreements and Commercial paper and other borrowed funds as part of its liquidity management activities, in order to manage the Firm s cash positions and risk-based capital requirements, to maximize liquidity access and to minimize funding costs. In the first quarter of 2007, Deposits with banks, Securities purchased under resale agreements and Securities borrowed increased in connection with higher levels of funds that were available for short-term investment opportunities. Securities sold under repurchase agreements and Commercial paper increased primarily due to short-term requirements to fund trading positions and AFS securities inventory levels, as well as a result of growth in the demand for Commercial paper. For additional information on the Firm s Liquidity risk management, see pages 46 48 of this Form 10-Q.

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### Trading assets and liabilities debt and equity instruments

The Firm uses debt and equity trading instruments for both market-making and proprietary risk-taking activities. These instruments consist primarily of fixed income securities (including government and corporate debt), equity securities, convertible cash instruments, loans and physical commodities. The increase in trading assets over December 31, 2006, was due primarily to the more favorable capital markets environment, with growth in client-driven market-making activities. In addition, an aggregate \$23.3 billion of loans warehoused by the IB and prime mortgage loans warehoused by RFS are now accounted for at fair value under SFAS 159 and classified as trading assets in the consolidated balance sheets. For additional information, refer to Note 5 on pages 80 82 and Note 4 on pages 77 80 of this Form 10-Q.

### Trading assets and liabilities derivative receivables and payables

The Firm utilizes various interest rate, foreign exchange, equity, credit and commodity derivatives for market-making, proprietary risk-taking and risk-management purposes. The changes in derivative receivables and payables from December 31, 2006 were primarily due to the decline in the U.S. Dollar and rising interest rates. For additional information, refer to Derivative contracts and Note 5 on pages 54 56 and 80 82, respectively, of this Form 10-Q.

#### **Securities**

The Firm s securities portfolio, almost all of which is classified as AFS, is used primarily to manage the Firm s exposure to interest rate movements. The AFS portfolio increased by \$5.1 billion from December 31, 2006, primarily due to net purchases in the Treasury investment securities portfolio related to managing the Firm s exposure to interest rates. For additional information related to securities, refer to the Corporate segment discussion and to Note 11 on pages 37 39 and 86, respectively, of this Form 10-Q.

#### Loans

The Firm provides loans to customers of all sizes, from large corporate clients to individual consumers. The Firm manages the risk/reward relationship of each portfolio and discourages the retention of loan assets that do not generate a positive return above the cost of risk-adjusted capital. Loans, net of the Allowance for loan losses, declined \$33.4 billion, or 7%, from December 31, 2006, as an aggregate \$23.3 billion of loans warehoused by the IB and prime mortgage loans warehoused by RFS are now accounted for at fair value under SFAS 159 and classified as trading assets in the consolidated balance sheets. Also contributing to the decrease was the seasonal pattern of higher customer payments on credit card receivables and the restructuring during the first quarter of 2007 of a Firm-administered multi-seller conduit, which resulted in the deconsolidation of \$3.2 billion of Loans. For a more detailed discussion of the loan portfolio and the Allowance for loan losses, refer to Credit risk management on pages 48 60 of this Form 10-O.

#### Goodwill

Goodwill arises from business combinations and represents the excess of the cost of an acquired entity over the net fair value amounts assigned to assets acquired and liabilities assumed. The \$123 million decline in Goodwill was primarily due to the adoption of FIN 48, which resulted in a \$113 million reduction. For additional information, see Note 17 on pages 96 98 and Note 20 on page 100 of this Form 10-Q.

# Other intangible assets

The Firm s other intangible assets consist of mortgage servicing rights (MSRs), purchased credit card relationships, other credit card related intangibles, core deposit intangibles and all other intangibles. The \$48 million increase in Other intangible assets partly reflects higher MSRs of \$391 million, primarily due to additional MSRs generated from loan sales and securitizations. Partially offsetting the increase in MSRs was the amortization of intangibles, in particular, credit card-related and core deposit intangibles. For additional information on MSRs and other intangible assets, see Note 17 on pages 96 98 of this Form 10-Q.

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### **Deposits**

The Firm s deposits represent a liability to customers, both retail and wholesale, for funds held on their behalf. Deposits are generally classified by location (U.S. and non-U.S.), whether they are interest- or noninterest-bearing, and by type (i.e., demand, money market deposit accounts (MMDAs), savings, time and negotiable order of withdrawal (NOW) accounts). Deposits help provide a stable and consistent source of funding to the Firm. Deposits declined by \$12.4 billion, or 2%, from December 31, 2006. Wholesale deposits were lower partly reflecting a seasonal decline in demand deposit balances relative to the end of 2006. This decline was partly offset by growth in retail deposits as a result of new account acquisitions, the ongoing expansion of the retail branch distribution network, and seasonal tax-related increases in client balances. For more information on deposits, refer to the RFS and AM segment discussions and the Liquidity risk management discussion on pages 21 27, 34 36 and 46 48, respectively, of this Form 10-Q. For more information on wholesale liability balances, including deposits, refer to the CB and TSS segment discussions on pages 30 31 and 32 33, respectively, of this Form 10-Q.

# Beneficial interests issued by consolidated VIEs

Beneficial interests issued by consolidated VIEs declined \$3.1 billion, or 19%, from December 2006, primarily as a result of the restructuring during the first quarter of 2007 of a Firm-administered multi-seller conduit. For additional information related to multi-seller conduits, refer to Off balance sheet arrangements and contractual cash obligations on pages 44 45 and Note 16 on pages 95 96 of this Form 10-Q.

# Long-term debt and trust preferred capital debt securities

The Firm utilizes Long-term debt and trust preferred capital debt securities as part of its liquidity and capital management activities. Long-term debt and trust preferred capital debt securities increased by \$9.7 billion, or 7%, from December 31, 2006, reflecting net new issuances, including client-driven structured notes. For additional information on the Firm s long-term debt activities, see the Liquidity risk management discussion on pages 46 48 of this Form 10-Q.

# Stockholders equity

Total stockholders equity increased by \$1.9 billion, or 2%, from year-end 2006 to \$117.7 billion at March 31, 2007. The increase was primarily the result of Net income for the first three months of 2007, net shares issued under the Firm s employee stock-based compensation plans, and the cumulative effect on Retained earnings of changes in accounting principles of \$915 million, offset partially by stock repurchases and the declaration of cash dividends. The \$915 million increase in Retained earnings resulting from the adoption of new accounting principles primarily reflected \$287 million related to SFAS 157, \$199 million related to SFAS 159 and \$436 million related to FIN 48. For a further discussion of capital, see the Capital management section that follows; for a further discussion of the accounting changes see Accounting and Reporting Developments on page 65, Note 3 on pages 71 77, Note 4 on pages 77 80 and Note 20 on page 100 of this Form 10-Q.

### **CAPITAL MANAGEMENT**

The following discussion of JPMorgan Chase s capital management highlights developments since December 31, 2006, and should be read in conjunction with Capital Management, on pages 57 59 of JPMorgan Chase s 2006 Annual Report.

The Firm s capital management framework is intended to ensure that there is capital sufficient to support the underlying risks of the Firm s business activities, as measured by economic risk capital, and to maintain well-capitalized status under regulatory requirements. In addition, the Firm holds capital above these requirements in amounts deemed appropriate to achieve management s regulatory and debt rating objectives. The process of assigning equity to the lines of business is integrated into the Firm s capital framework and is overseen by the Asset-Liability Committee (ALCO).

### Line of business equity

Equity for a line of business represents the amount the Firm believes the business would require if it were operating independently, incorporating sufficient capital to address economic risk measures, regulatory capital requirements and capital levels for similarly rated peers. Return on equity is measured and internal targets for expected returns are

established as a key measure of a business segment s performance. The Firm may revise its equity capital-allocation methodology in the future.

In accordance with SFAS 142, the lines of business perform the required goodwill impairment testing. For a further discussion of Goodwill and impairment testing, see Critical accounting estimates and Note 16 on pages 85 and 121, respectively, of JPMorgan Chase s 2006 Annual Report, and Note 17 on page 96 of this Form 10-Q.

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Line of business equity	Quarterly Averag				
(in billions)	1Q07	1Q06			
Investment Bank	\$ 21.0	\$ 20.0			
Retail Financial Services	16.0	13.9			
Card Services	14.1	14.1			
Commercial Banking	6.3	5.5			
Treasury & Securities Services	3.0	2.5			
Asset Management	3.8	3.5			
Corporate	52.0	47.7			
Total common stockholders equity	<b>\$ 116.2</b>	\$ 107.2			

### **Economic risk capital**

JPMorgan Chase assesses its capital adequacy relative to the risks underlying the Firm s business activities, utilizing internal risk-assessment methodologies. The Firm assigns economic capital primarily based upon four risk factors: credit risk, market risk, operational risk and private equity risk, principally for the Firm s private equity business.

Economic risk capital	Quarterly Averages			
(in billions)	1Q07	1Q06		
Credit risk	\$ 23.0	\$ 21.7		
Market risk	9.4	10.0		
Operational risk	5.6	5.7		
Private equity risk	3.6	3.6		
Economic risk capital	41.6	41.0		
Goodwill	45.1	43.4		
$Other^{(a)}$	29.5	22.8		
Total common stockholders equity	\$ 116.2	\$ 107.2		

(a) Reflects
 additional
 capital required,
 in
 management s
 view, to meet its
 regulatory and
 debt rating
 objectives.

### Regulatory capital

The Firm s banking regulator, the Federal Reserve Board (FRB), establishes capital requirements, including well-capitalized standards for the consolidated financial holding company. The Office of the Comptroller of the Currency (OCC) establishes similar capital requirements and standards for the Firm s national banks, including JPMorgan Chase Bank, N.A. and Chase Bank USA, N.A.

In 2005, the FRB issued a final rule, which became effective April 11, 2005, that continues the inclusion of trust preferred capital debt securities in Tier 1 capital, subject to stricter quantitative limits and revised qualitative

standards, and broadens the definition of restricted core capital elements. The rule provides for a five-year transition period. As an internationally active bank holding company, JPMorgan Chase is subject to the rule s limitation on restricted core capital elements, including trust preferred capital debt securities, to 15% of total core capital elements, net of goodwill less any associated deferred tax liability. At March 31, 2007, JPMorgan Chase s restricted core capital elements were 14.5% of total core capital elements.

Tier 1 capital was \$82.5 billion at March 31, 2007, compared with \$81.1 billion at December 31, 2006, an increase of \$1.5 billion. The increase was due primarily to net income of \$4.8 billion, net issuances of common stock under the Firm s employee stock-based compensation plans of \$1.3 billion and the effects of the adoption of new accounting principles reflecting increases of \$287 million for SFAS 157, \$199 million for SFAS 159 and \$436 million for FIN 48. Partially offsetting these increases were changes in stockholders equity net of Accumulated other comprehensive income (loss) due to common share repurchases of \$4.0 billion and dividends declared of \$1.2 billion. In addition, the change in capital reflects the exclusion of a \$258 million valuation adjustment to certain liabilities pursuant to SFAS 157 to reflect the credit quality of the Firm. Additional information regarding the Firm s capital ratios and the federal regulatory capital standards to which it is subject is presented in Note 26 on pages 129–130 of JPMorgan Chase s 2006 Annual Report.

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The following table presents the risk-based capital ratios for JPMorgan Chase and its significant banking subsidiaries at March 31, 2007, and December 31, 2006.

(in millions, except ratios)	Tier 1 capital	Total capital	Risk- weighted assets <sup>(c)</sup>	Adjusted average assets <sup>(d)</sup>	Tier 1 capital ratio	Total capital ratio	Tier 1 leverage ratio
March 31, 2007 <sup>(a)</sup> JPMorgan Chase & Co. JPMorgan Chase Bank, N.A. Chase Bank USA, N.A.	\$ 82,538	\$ 115,142	\$ 972,813	\$ 1,324,145	8.5%	11.8%	6.2%
	70,474	97,826	877,312	1,166,785	8.0	11.2	6.0
	9,342	11,275	69,508	63,966	13.4	16.2	14.6
December 31, 2006 <sup>(a)</sup> JPMorgan Chase & Co. JPMorgan Chase Bank, N.A. Chase Bank USA, N.A.	\$ 81,055	\$ 115,265	\$ 935,909	\$ 1,308,699	8.7%	12.3%	6.2%
	68,726	96,103	840,057	1,157,449	8.2	11.4	5.9
	9,242	11,506	77,638	66,202	11.9	14.8	14.0
Well-capitalized ratios <sup>(b)</sup> Minimum capital ratios <sup>(b)</sup>					6.0% 4.0	10.0% 8.0	$5.0\%_{(e)}$ $3.0^{(f)}$

(a) Asset and capital amounts for JPMorgan Chase s banking subsidiaries reflect intercompany transactions, whereas the respective amounts for JPMorgan Chase reflect the elimination of

transactions.
(b) As defined by the regulations issued by the FRB, OCC and FDIC.

intercompany

(c) Includes
off-balance
sheet
risk-weighted
assets in the
amounts of
\$324.3 billion,

\$311.0 billion and \$12.2 billion, respectively, at March 31, 2007, and \$305.3 billion, \$290.1 billion and \$12.7 billion, respectively, at December 31, 2006, for **JPMorgan** Chase and its significant banking

for purposes of calculating the leverage ratio include total

subsidiaries.

adjusted assets

(d) Average

average assets adjusted for

aajustea jor unrealized

gains/losses on

securities, less

deductions for

disallowed

goodwill and other intangible

assets,

investments in

certain

subsidiaries and

the total

adjusted

carrying value

of nonfinancial

equity

investments that

are subject to

deductions from

Tier 1 capital.

(e) Represents

requirements for

banking

subsidiaries

pursuant to

regulations
issued under the
Federal Deposit
Insurance
Corporation
Improvement
Act. There is no
Tier 1 leverage
component in
the definition of
a
well-capitalized
bank holding
company.

(f) The minimum
Tier 1 leverage
ratio for bank
holding
companies and
banks is 3% or
4% depending
on factors
specified in
regulations
issued by the
FRB and OCC.

#### **Dividends**

The Firm s common stock dividend policy reflects JPMorgan Chase s earnings outlook, desired dividend payout ratios, need to maintain an adequate capital level and alternative investment opportunities. The Firm continues to target a dividend payout ratio of approximately 30 40% of Net income over time. On March 20, 2007, the Firm declared a quarterly common stock dividend of \$0.34 per share, payable on April, 30, 2007, to shareholders of record at the close of business on April 5, 2007. On April 17, 2007, the Board of Directors declared a quarterly dividend of \$0.38 per share on the outstanding shares of the corporation s common stock, an increase of \$0.04 per share, or 12%; that dividend is payable on July 31, 2007, to stockholders of record at the close of business on July 6, 2007.

### Stock repurchases

During the quarter ended March 31, 2007, the Firm repurchased a total of 80.9 million shares for \$4.0 billion at an average price per share of \$49.45 under the March 21, 2006, \$8.0 billion stock repurchase program. During the first quarter of 2006, under the respective stock repurchase programs then in effect, the Firm repurchased 31.8 million shares for \$1.3 billion at an average price per share of \$40.54.

On April 17, 2007, the Board of Directors authorized the repurchase of up to \$10.0 billion of the Firm s common shares. The new authorization commenced April 19, 2007, and replaced the Firm s previous \$8.0 billion repurchase program. Repurchase authorization under the prior \$8.0 billion program that remained unused as of April 19, 2007 was \$816 million. This amount will not carry over to the new \$10.0 billion program. The new \$10.0 billion authorization will be utilized at management s discretion, and the timing of purchases and the exact number of shares purchased will depend on market conditions and alternative investment opportunities. The new repurchase program does not include specific price targets or timetables; may be executed through open market purchases, privately negotiated transactions or utilizing Rule 10b5-1 programs; and may be suspended at any time. For additional information regarding repurchases of the Firm s equity securities, see Part II, Item 2, Unregistered sales of Equity Securities and Use of Proceeds, on pages 114 115 of this Form 10-Q.

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#### OFF BALANCE SHEET ARRANGEMENTS AND CONTRACTUAL CASH OBLIGATIONS

### **Special-purpose entities**

JPMorgan Chase is involved with several types of off balance sheet arrangements, including special purpose entities (SPEs), lines of credit and loan commitments. The principal uses of SPEs are to obtain sources of liquidity for JPMorgan Chase and its clients by securitizing financial assets, and to create other investment products for clients. These arrangements are an important part of the financial markets, providing market liquidity by facilitating investors access to specific portfolios of assets and risks. For example, SPEs are integral to the markets for mortgage-backed securities, commercial paper and other asset-backed securities.

JPMorgan Chase is involved with SPEs in three broad categories: loan securitizations, multi-seller conduits and client intermediation. Capital is held, as deemed appropriate, against all SPE-related transactions and related exposures, such as derivative transactions and lending-related commitments. For further discussion of SPEs and the Firm s accounting for these types of exposures, see Note 1 on pages 70-71 of this Form 10-Q, and Note 14 on pages 114 118 and Note 15 on pages 118 120 of JPMorgan Chase s 2006 Annual Report.

For certain liquidity commitments to SPEs, the Firm could be required to provide funding if the short-term credit rating of JPMorgan Chase Bank, N.A. were downgraded below specific levels, primarily P-1, A-1 and F1 for Moody s, Standard & Poor s and Fitch, respectively. The amounts of these liquidity commitments were \$79.8 billion and \$74.4 billion at March 31, 2007 and December 31, 2006, respectively. These liquidity commitments are generally included in the Firm s other unfunded commitments to extend credit and asset purchase agreements, as shown in the table on the following page. Alternatively, if JPMorgan Chase Bank, N.A. were downgraded, the Firm could be replaced by another liquidity provider in lieu of providing funding under the liquidity commitment, or, in certain circumstances, could facilitate the sale or refinancing of the assets in the SPE in order to provide liquidity. For further information, refer to Note 15 on pages 118 120 of JPMorgan Chase s 2006 Annual Report.

The Firm also has exposure to certain SPEs arising from derivative transactions; these transactions are recorded at fair value on the Firm s Consolidated balance sheets with changes in fair value (i.e., mark-to-market (MTM) gains and losses) recorded in Principal transactions. Such MTM gains and losses are not included in the revenue amounts reported in the following table.

The following table summarizes certain revenue information related to consolidated and nonconsolidated variable interest entities ( VIEs ) with which the Firm has significant involvement, and qualifying SPEs ( QSPEs ). The revenue reported in the table below primarily represents servicing and credit fee income.

### **Revenue from VIEs and OSPEs**

Three months ended March 31,

(in millions)	VIEs	QSPEs	Total
<b>2007</b> 2006	<b>\$ 47</b> 54	<b>\$ 846</b> 793	<b>\$ 893</b> 847

#### Off balance sheet lending-related financial instruments and guarantees

JPMorgan Chase utilizes lending-related financial instruments (e.g., commitments and guarantees) to meet the financing needs of its customers. The contractual amount of these financial instruments represents the maximum possible credit risk should the counterparty draw down the commitment or the Firm be required to fulfill its obligation under the guarantee, and the counterparty subsequently fail to perform according to the terms of the contract. Most of these commitments and guarantees expire without a default occurring or without being drawn. As a result, the total contractual amount of these instruments is not, in the Firm s view, representative of its actual future credit exposure or funding requirements. Further, certain commitments, primarily related to consumer financings, are cancelable, upon notice, at the option of the Firm. For further discussion of lending-related commitments and guarantees and the Firm s accounting for them, see Credit risk management on pages 64–76 and Note 29 on pages 132–134 of JPMorgan Chase s 2006 Annual Report.

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The following table presents off balance sheet lending-related financial instruments and guarantees for the periods indicated.

						Dec. 31,
		N	March 31, 20	07		2006
By remaining maturity		1-<3	3-5			
(in millions)	< 1 year	years	years	> 5 years	Total	Total
Lending-related						
Consumer <sup>(a)</sup>	\$696,994	\$ 3,833	\$ 3,525	\$ 65,023	\$ 769,375	\$ 747,535
Wholesale:						
Unfunded commitments to extend						
$\operatorname{credit}^{(b)(c)(d)}$	96,874	56,340	69,552	18,466	241,232	229,204
Asset purchase agreements <sup>(e)</sup>	22,485	38,540	9,777	2,503	73,305	67,529
Standby letters of credit and	,	,-	,	,	- ,	,-
guarantees $^{(c)(f)(g)}$	27,739	21,560	37,245	6,345	92,889	89,132
Other letters of $credit^{(c)}$	4,206	588	157	5	4,956	5,559
other letters of credit	1,200	200	107	Č	1,500	3,337
Total wholesale	151,304	117,028	116,731	27,319	412,382	391,424
<b>Total lending-related</b>	\$ 848,298	\$ 120,861	\$ 120,256	\$ 92,342	\$ 1,181,757	\$ 1,138,959
Other guarantees						
Securities lending guarantees $^{(h)}$	\$ 378,833	\$	\$	\$	\$ 378,833	\$ 318,095
Derivatives qualifying as	ψ υ τ υ,υυυ	Ψ	Ψ	Ψ	Ψ 270,033	Ψ 510,075
guarantees <sup>(i)</sup>	16,020	15,639	18,638	22,294	72,591	71,531

(a) Includes Credit card lending-related commitments of \$673.9 billion at March 31, 2007, and \$657.1 billion at December 31, 2006, that represent the total available credit to the Firm s cardholders. The Firm has not experienced, and does not anticipate, that all of its cardholders will utilize their

entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases, without notice as permitted by law.

- (b) Includes unused advised lines of credit totaling \$40.3 billion at March 31, 2007, and \$39.0 billion at December 31, 2006, which are not legally binding. In regulatory filings with the FRB, unused advised lines are not reportable.
- (c) Represents
  contractual
  amount net of
  risk
  participations
  totaling
  \$32.5 billion at
  March 31, 2007,
  and
  \$32.8 billion at
  December 31,
  2006.
- (d) Excludes
  Firmwide
  unfunded
  commitments to
  private
  third-party
  equity funds of
  \$712 million
  and

\$686 million at March 31, 2007, and December 31, 2006,

- respectively. (e) The maturity is based upon the underlying assets in the SPE, which are primarily multi-seller asset-backed commercial paper conduits. It includes \$1.4 billion of asset purchase agreements to other third-party entities at both March 31, 2007, and December 31, 2006.
- (f) JPMorgan
  Chase held
  collateral
  relating to
  \$13.9 billion
  and
  \$13.5 billion of
  these
  arrangements at
  March 31, 2007,
  and
  December 31,
  2006,
  respectively.
- (g) Includes unused commitments to issue standby letters of credit of \$48.6 billion and \$45.7 billion at March 31, 2007, and December 31, 2006,

respectively.
(h) Collateral held

by the Firm in

support of

securities

lending

indemnification

agreements was

\$381.0 billion at

March 31, 2007,

and

\$317.9 billion at

December 31,

2006,

respectively.

(i) Represents

notional

amounts of

derivatives

qualifying as

guarantees. For

further

discussion of

guarantees, see

Note 29 on

pages 132 134

of JPMorgan

Chase s 2006

Annual Report.

### RISK MANAGEMENT

Risk is an inherent part of JPMorgan Chase s business activities. The Firm s risk management framework and governance structure are intended to provide comprehensive controls and ongoing management of the major risks inherent in its business activities. In addition, this framework recognizes the diversity among the Firm s core businesses, which helps reduce the impact of volatility in any particular area on the Firm s operating results as a whole. There are eight major risk types identified in the business activities of the Firm: liquidity risk, credit risk, market risk, interest rate risk, operational risk, legal and reputation risk, fiduciary risk and private equity risk.

For further discussion of these risks see pages 61 82 of JPMorgan Chase s 2006 Annual Report.

# LIQUIDITY RISK MANAGEMENT

The following discussion of JPMorgan Chase s liquidity management framework highlights developments since December 31, 2006, and should be read in conjunction with pages 62–63 of JPMorgan Chase s 2006 Annual Report. Liquidity risk arises from the general funding needs of the Firm s activities and in the management of its assets and liabilities. JPMorgan Chase s liquidity management framework is intended to maximize liquidity access and minimize funding costs. Through active liquidity management the Firm seeks to preserve stable, reliable and cost-effective sources of funding. This access enables the Firm to replace maturing obligations when due and fund assets at appropriate maturities and rates. To accomplish this, management uses a variety of measures to mitigate liquidity and related risks, taking into consideration market conditions, prevailing interest rates, liquidity needs and the desired maturity profile of liabilities, among other factors.

### **Funding**

#### Sources of funds

As of March 31, 2007, the Firm s liquidity position remained strong based upon its liquidity metrics. JPMorgan Chase s long-dated funding, including core liabilities, exceeded illiquid assets, and the Firm believes its obligations can be met even if access to funding is impaired.

Consistent with its liquidity management policy, the Firm has raised funds at the parent holding company level sufficient to cover its obligations and those of its nonbank subsidiaries that mature over the next 12 months.

The diversity of the Firm's funding sources enhances financial flexibility and limits dependence on any one source, thereby minimizing the cost of funds. The deposits held by the RFS, CB, TSS and AM lines of business are generally a consistent source of funding for JPMorgan Chase Bank, N.A. As of March 31, 2007, total deposits for the Firm were \$626.4 billion. A significant portion of the Firm's deposits are retail deposits, which are less sensitive to interest rate changes and therefore are considered more stable than market-based (i.e., wholesale) liability balances. The Firm also benefits from substantial liability balances originated by RFS, CB, TSS and AM through the normal course of business. Liability balances include deposits and deposits that are swept to on balance sheet liabilities (e.g., commercial paper, Federal funds purchased and securities sold under repurchase agreements). These franchise-generated liability balances are also a stable and consistent source of funding due to the nature of the businesses from which they are generated. For further discussions of deposit and liability balance trends, see the discussion of results for the Firm's business segments and the Balance Sheet Analysis on pages 17-36 and 39 41, respectively, of this Form 10-Q.

Additional sources of funds include a variety of both short- and long-term instruments, including federal funds purchased, commercial paper, bank notes, long-term debt, and trust preferred capital debt securities. This funding is managed centrally, using regional expertise and local market access, to ensure active participation by the Firm in the global financial markets while maintaining consistent global pricing. These markets serve as cost-effective and diversified sources of funds and are critical components of the Firm's liquidity management. Decisions concerning the timing and tenor of accessing these markets are based upon relative costs, general market conditions, prospective views of balance sheet growth and a targeted liquidity profile.

Finally, funding flexibility is provided by the Firm s ability to access the repurchase and asset securitization markets. These markets are evaluated on an ongoing basis to achieve an appropriate balance of secured and unsecured funding. The ability to securitize loans, and the associated gains on those securitizations, are principally dependent upon the credit quality and yields of the assets securitized and are generally not dependent upon the credit ratings of the issuing entity. Transactions between the Firm and its securitization structures are reflected in JPMorgan Chase s consolidated financial statements and notes to the consolidated financial statements; these relationships include retained interests in securitization trusts, liquidity facilities and derivative transactions. For further details, see Off balance sheet arrangements and contractual cash obligations and Notes 15 and 23 on pages 44–45, 90–94 and 101–102, respectively, of this Form 10-Q.

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#### **Issuance**

During the first quarter of 2007, JPMorgan Chase issued approximately \$23.2 billion of long-term debt and trust preferred capital debt securities. These issuances included structured notes, the issuances of which are generally client-driven and not issued for funding or capital management purposes. Long-term debt and trust preferred capital debt securities issuances were partially offset by \$14.9 billion that matured or were redeemed, including structured notes. In addition, during the first quarter of 2007, the Firm securitized \$13.0 billion of residential mortgage loans and \$5.8 billion of credit card loans. The Firm did not securitize any RFS auto loans during the first quarter of 2007. For further discussion of loan securitizations, see Note 15 on pages 90 94 of this Form 10-Q.

In connection with the issuance of certain of its trust preferred capital debt securities, the Firm has entered into Replacement Capital Covenants (RCCs) granting certain rights to the holder of covered debt, as defined in the RCCs, that prohibit the repayment, redemption or purchase of the trust preferred capital debt securities except, with limited exceptions, to the extent that JPMorgan Chase has received specified amounts of proceeds from the sale of certain qualifying securities. Currently the Firm s covered debt is its 5.875% Junior Subordinated Deferrable Interest Debentures, Series O, due in 2035. For more information regarding these covenants, see the Forms 8-K filed by the Firm on August 17, 2006, September 28, 2006, and February 2, 2007.

#### **Cash Flows**

Cash and due from banks decreased \$8.6 billion during the first quarter of 2007, compared with an increase of \$233 million during the first quarter of 2006. A discussion of the significant changes in Cash and due from banks during the first quarters of 2007 and 2006 follows.

Cash Flows from Operating Activities

For the quarters ended March 31, 2007 and 2006, net cash used in operating activities was \$51.5 billion and \$19.1 billion, respectively. JPMorgan Chase s operating assets and liabilities vary significantly in the normal course of business due to the amount and timing of cash flows. In both 2007 and 2006, net cash was used in operating activities to support the Firm s capital markets and lending activities, as well as to support loans originated or purchased with an initial intent to sell. Management believes cash flows from operations, available cash balances and short- and long-term borrowings will be sufficient to fund the Firm s operating liquidity needs.

Cash Flows from Investing Activities

The Firm s investing activities primarily include originating loans to be held to maturity, other receivables, and the available-for-sale investment portfolio. For the quarter ended March 31, 2007, net cash of \$11.8 billion was used in investing activities, primarily for purchases of investment securities in Treasury s AFS portfolio to manage the Firm s exposure to interest rates; and to increase Deposits with banks as a result of the availability of excess funds for short-term investment opportunities. Partially offsetting these uses of cash were proceeds from sales and maturities of AFS securities, credit card and residential mortgage sales and securitization activities, and the seasonal decline in consumer credit card receivables.

For the quarter ended March 31, 2006, net cash of \$34.5 billion was used in investing activities. Net cash was invested to fund purchases of Treasury s AFS securities in connection with repositioning the portfolio in response to changes in interest rates, and net additions to the retained wholesale loan portfolio, mainly resulting from capital markets activity in the IB. These uses of cash were partially offset by cash proceeds provided from sales and maturities of AFS securities, credit card and residential mortgage sales and securitization activities, and the decline in credit card loans, reflecting the seasonal pattern and higher-than-normal customer payment rates.

Cash Flows from Financing Activities

The Firm s financing activities primarily include the issuance of debt and receipt of customer deposits. JPMorgan Chase pays quarterly dividends on its common stock and has an ongoing stock repurchase program. In the first quarter of 2007, net cash provided by financing activities was \$54.7 billion due to increases in securities sold under repurchase agreements in connection with the funding of trading and AFS securities positions; net new issuances of Long-term debt and trust preferred capital debt securities; and growth in retail deposits, reflecting new account acquisitions, the ongoing expansion of the retail branch distribution network and seasonal tax-related increases. Cash was used to meet seasonally higher withdrawals by wholesale demand deposit customers, repurchases of common stock and the payment of cash dividends.

In the first quarter 2006, net cash provided by financing activities was \$53.8 billion due to: growth in deposits reflecting, on the retail side, new account acquisitions and the ongoing expansion of the branch distribution network, and on the wholesale side, higher business volumes; increases in securities sold under repurchase agreements in connection with short-term investment opportunities; and net new issuances of Long-term debt and trust preferred capital debt securities. The net cash provided was partially offset by common stock repurchases and the payment of cash dividends.

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### **Credit ratings**

The credit ratings of JPMorgan Chase s parent holding company and each of its significant banking subsidiaries as of March 31, 2007, were as follows.

	Short-term debt			Senior long-term debt		
	Moody s	S&P	Fitch	Moody s	S&P	Fitch
JPMorgan Chase & Co.	P-1	A-1+	F1+	Aa2	AA-	AA-
JPMorgan Chase Bank, N.A.	P-1	A-1+	F1+	Aaa	AA	AA-
Chase Bank USA, N.A.	P-1	A-1+	F1+	Aaa	AA	AA-

On February 14, 2007, S&P raised the senior long-term debt ratings on JPMorgan Chase & Co. and the operating bank subsidiaries to AA and AA, respectively, from A+ and AA, respectively. S&P also raised the short-term debt rating of JPMorgan Chase & Co. to A-1+ from A-1. Similarly, on February 16, 2007, Fitch raised the senior long-term debt rating on JPMorgan Chase & Co. and the operating bank subsidiaries to AA from A+. Fitch also raised the short-term debt rating of JPMorgan Chase & Co. to F1+ from F1. Finally, on March 2, 2007, Moody s raised the senior long-term debt ratings on JPMorgan Chase & Co. and the operating bank subsidiaries to Aa2 and Aaa, respectively, from Aa3 and Aa2, respectively. The cost and availability of unsecured financing are influenced by credit ratings. A reduction in these ratings could have an adverse effect on the Firm s access to liquidity sources, increase the cost of funds, trigger additional collateral requirements and decrease the number of investors and counterparties willing to lend. Critical factors in maintaining high credit ratings include a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, diverse funding sources and disciplined liquidity monitoring procedures.

If the Firm s ratings were downgraded by one notch, the Firm estimates the incremental cost of funds and the potential loss of funding to be negligible. Additionally, the Firm estimates the additional funding requirements for VIEs and other third-party commitments would not be material. In the current environment, the Firm believes a downgrade is unlikely. For additional information on the impact of a credit ratings downgrade on the funding requirements for VIEs, and on derivatives and collateral agreements, see Special-purpose entities on page 44 and Ratings profile of derivative receivables MTM on pages 54-55, of this Form 10-Q.

### **CREDIT RISK MANAGEMENT**

The following discussion of JPMorgan Chase s credit portfolio as of March 31, 2007, highlights developments since December 31, 2006. This section should be read in conjunction with pages 64 76 and page 83, and Notes 12, 13, 29, and 30 of JPMorgan Chase s 2006 Annual Report.

The Firm assesses its consumer credit exposure on a managed basis, which includes credit card receivables that have been securitized. For a reconciliation of the Provision for credit losses on a reported basis to managed basis, see pages 14 15 of this Form 10-Q.

#### **CREDIT PORTFOLIO**

The following table presents JPMorgan Chase s credit portfolio as of March 31, 2007, and December 31, 2006. Total credit exposure at March 31, 2007, increased by \$4.9 billion from December 31, 2006, reflecting an increase of \$5.5 billion in the consumer credit portfolios, partially offset by a decrease of \$544 million in the wholesale credit portfolio. During the first quarter of 2007, Loans were affected by two events. First, as a result of the adoption of SFAS 159, \$23.3 billion of loans that would have previously been classified as Loans held-for-sale are now classified as Trading assets (\$11.7 billion in the wholesale portfolio and \$11.6 billion in the consumer portfolio) and, as a result, such loans are no longer included in Loans at March 31, 2007. Second, effective January 1, 2007, \$24.7 billion of prime mortgages held for investment purposes were transferred from RFS (\$19.4 billion) and AM (\$5.3 billion) to the

Corporate sector for risk management purposes. While this transfer had no impact on the RFS, AM or Corporate financial results, the AM prime mortgages that were transferred are now reported in consumer mortgage loans.

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In the table below, reported loans include all HFS loans, which are carried at the lower of cost or fair value with changes in value recorded in Noninterest revenue. However, these HFS loans are excluded from the average loan balances used for the net charge-off rate calculations.

(in millions, except ratios)	Credit exposure  December  March 31, 31,  2007 2006			Nonperforming a March De 31, 2007		assets <sup>(i)</sup> December 31, 2006		
Total credit portfolio  Loans reported)(b)  Loans securitized)	\$	449,765 68,403	\$	483,127 66,950	\$ 2	<b>2,116</b> ( <i>j</i> )	\$	2,077 <sub>(j)</sub>
Total managed loans <sup>(d)</sup> Derivative receivables		518,168 49,647		550,077 55,601	2	2,116 36		2,077 36
Total managed credit-related assets Lending-related commitments <sup>(e)</sup> Assets acquired in loan satisfactions		567,815 1,181,757 NA		605,678 1,138,959 NA	2	2,152 NA 269		2,113 NA 228
Total credit portfolio	\$	1,749,572	\$	1,744,637	\$ 2	2,421	\$	2,341
Net credit derivative hedges notional <sup>(f)</sup> Collateral held against derivatives <sup>(g)</sup> <b>Held-for-sale</b>	\$	(51,443) (5,713)	\$	(50,733) (6,591)	\$	(16) NA	\$	(16) NA
Total average HFS loans (three months ended) Nonperforming purchased)		34,984		45,775 251		120 NA		64 NA
Three months ended March 31, (in millions, except ratios)		Net cha <b>2007</b>	ırge-c	offs 2006		Avera net char <b>2007</b>	-	
Total credit portfolio Loans reported Loans securitized)	\$	903 593	\$	668 449		0.85% 3.56		0.69% 2.62
Total managed loans	\$	1,496	\$	1,117		1.22%		0.98%

<sup>(</sup>a) Loans are presented net of unearned income and net deferred loan fees of \$2.0 billion and \$2.3 billion at March 31, 2007, and December 31, 2006, respectively.

<sup>(</sup>b) Includes \$900 million of loans for which the

Firm has elected the fair value option of accounting during the first quarter of 2007.

- (c) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see Card Services on pages 27 29 of this Form 10-Q.
- (d) Past-due 90 days and over and accruing includes credit card receivables of \$1.3 billion at both March 31, 2007, and December 31, 2006, and related credit card securitizations of \$958 million and \$962 million at March 31, 2007, and December 31, 2006, respectively.
- (e) Includes wholesale unused advised lines of credit totaling \$40.3 billion and \$39.0 billion at March 31, 2007, and December 31, 2006, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are not reportable. Credit card lending-related commitments of \$673.9 billion and \$657.1 billion at March 31, 2007, and December 31, 2006, respectively, represent the total available credit to its cardholders. The Firm

has not experienced,

and does not
anticipate, that all of
its cardholders will
utilize their entire
available lines of credit
at the same time. The
Firm can reduce or
cancel a credit card
commitment by
providing the
cardholder prior notice
or, in some cases,
without notice as
permitted by law.

- (f) Represents the net notional amount of protection purchased and sold of single-name and portfolio credit derivatives used to manage the credit exposures; these derivatives do not qualify for hedge accounting under SFAS 133. March 31, 2007, and December 31, 2006, both include \$23 billion, which represents the notional amount for structured portfolio protection; the Firm retains the first risk of loss on this portfolio.
- (g) Represents other liquid securities collateral held by the Firm as of March 31, 2007, and December 31, 2006, respectively.
- (h) Represents distressed HFS loans purchased as part of the IB s proprietary activities, which are excluded from nonperforming assets. During the first quarter of 2007, the Firm elected the fair

value option of accounting for this portfolio of nonperforming loans. These loans are classified as Trading assets at March 31, 2007.

- (i) Includes
  nonperforming HFS
  loans of \$116 million
  and \$120 million as of
  March 31, 2007, and
  December 31, 2006,
  respectively.
- (j) Excludes nonperforming assets related to (1) loans eligible for repurchase as well as loans repurchased from *GNMA* pools that are insured by U.S. government agencies and U.S. government-sponsored enterprises of \$1.3 billion and \$1.2 billion at March 31, 2007, and December 31, 2006, respectively, and (2) education loans that are 90 days past due and still accruing, which are insured by government agencies under the Federal Family Education Loan Program, of \$178 million and \$219 million as of March 31, 2007, and December 31, 2006, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is

proceeding normally.

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#### WHOLESALE CREDIT PORTFOLIO

As of March 31, 2007, wholesale exposure (IB, CB, TSS and AM) decreased by \$544 million from December 31, 2006, due to a decrease in loans of \$15.5 billion, reflecting \$11.7 billion of loans reclassified to Trading assets as a result of the adoption of SFAS 159 and \$5.3 billion of prime mortgage loans transferred from AM to the Corporate sector for risk management purposes. Derivative receivables decreased by \$6.0 billion primarily as a result of the decline in the U.S. Dollar and rising interest rates. These decreases were almost completely offset by an increase in lending-related commitments of \$21.0 billion mainly due to lending activity in the IB.

	Credit exposure			Nonperforming asse			assets(f)	
(in millions, avant ratios)	I	March 31, 2007		December 31, 2006		March 31, 2007		31, 2006
(in millions, except ratios)		2007		2000		2007		2000
Loans reported)	\$	168,194	\$	183,742	\$	267	\$	391
Derivative receivables		49,647		55,601		36		36
Total wholesale credit-related assets		217,841		239,343		303		427
Lending-related commitments <sup>(b)</sup>		412,382		391,424		NA		NA
Assets acquired in loan satisfactions		NA		NA		2		3
Total wholesale credit exposure	\$	630,223	\$	630,767	\$	305	\$	430
Net credit derivative hedges notional <sup>(c)</sup>	\$	(51,443)	\$	(50,733)	\$	(16)	\$	(16)
Collateral held against derivatives <sup>(d)</sup>		(5,713)		(6,591)		NA		NA
Held-for-sale								
Total average HFS loans (three months ended)		13,259		24,547		5		11
Nonperforming purchased)				251		NA		NA

wholesale loans reclassified to Trading assets as a result of the adoption of SFAS 159 effective January 1, 2007. Includes loans greater or equal to 90 days past

\$11.7 billion of

(a) Excludes

due that continue to

accrue interest.

The principal

balance of these

loans totaled \$30 million and \$29 million at March 31, 2007, and December 31, 2006, respectively. Also, see Note 4 on pages 77 80 and Note 13 on pages 87 89, respectively, of this Form 10-Q.

- (b) Includes unused advised lines of credit totaling \$40.3 billion and \$39.0 billion at March 31, 2007, and December 31, 2006, respectively, which are not legally binding. In regulatory filings with the Federal Reserve Board, unused advised lines are
- not reportable. (c) Represents the net notional amount of protection purchased and sold of single-name and portfolio credit derivatives used to manage the credit risk of credit exposures; these derivatives do not qualify for hedge accounting

under SFAS

133. Includes \$23 billion, which represents the notional amount for structured portfolio protection; the Firm retains the first risk of loss on this portfolio.

- (d) Represents other liquid securities collateral held by the Firm as of March 31, 2007, and December 31, 2006, respectively.
- (e) Represents distressed HFS loans purchased as part of IB s proprietary activities, which are excluded from nonperforming assets. During the first quarter of 2007, the Firm elected the fair value option of accounting for this portfolio of nonperforming loans. These loans are classified as Trading assets at March 31, 2007.
- (f) Includes
  nonperforming
  HFS loans of
  \$4 million at
  March 31, 2007,
  and
  December 31,

2006.

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# Net charge-offs/recoveries

Wholesale	W	hol	lesal	le
-----------	---	-----	-------	----

Three months ended March 31, (in millions, except ratios)	2007	2006
Loans reported		
Net recoveries	\$ 6	\$ 20
Average annual net recovery rate <sup>(a)</sup>	0.02%	0.06%

(a) Excludes average loans

HFS of

\$13.3 billion

and

\$19.5 billion for

the quarters

ended

March 31, 2007

and 2006,

respectively.

Net recoveries do not include gains from sales of nonperforming loans that were sold from the credit portfolio (as shown in the following table). There were no gains from these sales during the first quarter of 2007, compared with gains of \$20 million in the first quarter of 2006. Gains would be reflected in Noninterest revenue.

## Nonperforming loan activity

#### Wholesale

Three months ended March 31, (in millions, except ratios)	2007	2006	
Beginning balance Additions	\$ 391 134	\$ 992 57	
Reductions:			
Paydowns and other	(225)	(152)	
Charge-offs	(17)	(39)	
Returned to performing	(16)	(69)	
Sales		(52)	
<b>Total reductions</b>	(258)	(312)	
Net additions (reductions)	(124)	(255)	
Ending balance	\$ 267	\$ 737	

The following table presents summaries of the maturity and ratings profiles of the wholesale portfolio as of March 31, 2007, and December 31, 2006. The ratings scale is based upon the Firm s internal risk ratings and is presented on an S&P-equivalent basis. The primary driver of the decrease in the investment-grade loans was due to the transfer of \$5.3 billion of prime mortgages from AM to the Corporate sector. These loans are now part of the consumer portfolio.

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Wholesale exposure		Maturity	nrofilo(c)			Datings	profile	
		Maturity	prome		Investment-	Ratings Noninv	estment-	
					grade ( IG )	gr	ade	
At March 31, 2007					(10)	gı	auc	
(in billions, except			> 5		AAA to	BB+ &		Total %
ratios)	<1 year	1 5 years	years	Total	BBB-	below	Total	of IG
Loans	45%	42%	13%	100%	\$ 95	\$ 58	\$ 153	62%
Derivative receivables Lending-related	12	35	53	100	42	8	50	84
commitments	37	57	6	100	350	62	412	85
Total excluding HFS Loans held-for-sale <sup>(a)</sup>	37%	51%	12%	100%	\$ 487	\$ 128	\$ 615 15	79%
Total exposure							\$ 630	
Net credit derivative hedges notional <sup>(b)</sup>	39%	50%	11%	100%	\$ (45)	<b>\$</b> (6)	<b>\$</b> (51)	88%
			5	51				

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		Maturity profile <sup>(c)</sup>			Ratings profile Investment-Noninvestment-			
At December 21, 2006					grade ( IG )	grade		
At December 31, 2006 (in billions, except		1 5			A A A 40	DD + %		Total %
ratios)	<1 year	1 5 years	> 5 years	Total	AAA to BBB-	BB+ & below	Total	of IG
Loans Derivative receivables Lending-related	44% 16	41% 34	15% 50	100% 100	\$ 104 49	\$ 57 7	\$ 161 56	65% 88
commitments	36	58	6	100	338	53	391	86
Total excluding HFS Loans held-for-sale <sup>(a)</sup>	37%	51%	12%	100%	\$ 491	\$ 117	\$ 608 23	81%
Total exposure							\$ 631	
Net credit derivative hedges notional <sup>(b)</sup>	16%	75%	9%	100%	\$ (45)	\$ (6)	\$ (51)	88%

- (a) HFS loans relate primarily to syndication loans and loans transferred from the retained portfolio. During the first quarter of 2007 the Firm elected the fair value option of accounting for loans related to securitization activities, and these loans are classified as Trading assets.
- (b) Ratings are based upon the underlying referenced assets.
- (c) The maturity profile of Loans

and lending-related commitments is based upon the remaining contractual maturity. The maturity profile of Derivative receivables is based upon the maturity profile of Average exposure. See page 70 of **JPMorgan** Chase s 2006 Annual Report for further discussion of Average exposure.

#### Wholesale credit exposure selected industry concentration

The Firm continues to focus on the management and diversification of its industry concentrations, with particular attention paid to industries with actual or potential credit concerns. At March 31, 2007, the top 10 industries were the same as those at December 31, 2006. The increases in Asset managers and Oil and gas were due to lending-related activities. Below is a summary of the Top 10 industry concentrations as of March 31, 2007, and December 31, 2006.

	March 3	December 31, 2006			
Top 10 industries <sup>(a)</sup>	Credit	% of	Credit	% of	
(in millions, except ratios)	$exposure^{(c)}$	portfolio	exposure(c)	portfolio	
Banks and finance companies	\$ 59,836	10%	\$ 61,792	10%	
Real estate	31,503	5	32,102	5	
Healthcare	29,219	5	28,998	5	
Asset managers	28,872	5	24,570	4	
Consumer products	27,362	4	27,114	4	
Utilities	27,329	4	24,938	4	
State and municipal governments	26,840	4	27,485	5	
Retail and consumer services	23,632	4	22,122	4	
Securities firms and exchanges	22,445	4	23,127	4	
Oil and gas	22,234	4	18,544	3	
All other	316,271	51	317,468	52	
Total excluding HFS	\$615,543	100%	\$608,260	100%	
Held-for-sale <sup>(b)</sup>	14,680		22,507		
Total exposure	\$630,223		\$630,767		

(a) Rankings are based upon

exposure at March 31, 2007.

(b) HFS loans relate primarily to syndication loans and loans transferred from the retained portfolio. During the first quarter of 2007 the Firm elected the fair value option of accounting for loans related to securitization activities; these loans are classified as Trading assets at March 31, 2007.

(c) Credit exposure is net of risk participations and excludes the benefit of credit derivative hedges and collateral held against Derivative receivables or Loans.

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#### Wholesale criticized exposure

Exposures deemed criticized generally represent a ratings profile similar to a rating of CCC+/Caa1 and lower, as defined by Standard & Poor s/Moody s. The total criticized component of the portfolio remained flat at \$5.7 billion when compared with year-end 2006.

## Wholesale criticized exposure industry concentrations

	March	December 31, 2006			
Top 10 industries $^{(a)}$		% of		% of	
(in millions, except ratios)	Amount	portfolio	Amount	portfolio	
Automotive	\$1,372	26%	\$1,442	29%	
Media	720	13	392	8	
Consumer products	456	8	383	7	
Real estate	334	6	243	5	
Agriculture/paper manufacturing	255	5	239	5	
Business services	247	5	222	4	
Retail and consumer services	168	3	278	5	
Machinery & equipment manufacturing	166	3	106	2	
Building materials/construction	145	3	113	2	
Airlines	130	2	131	3	
All other	1,387	26	1,477	30	
Total excluding HFS	\$5,380	100%	\$5,026	100%	
Held-for-sale <sup>(b)</sup>	323		624		
Total	\$5,703		\$5,650		

(a) Rankings are based upon exposure at March 31, 2007.

(b) HFS loans relate primarily to syndication loans and loans transferred from the retained portfolio. During the first quarter of 2007 the Firm elected the fair value option of accounting for loans related to securitization activities; these loans are classified as

Trading assets at March 31, 2007. HFS loans exclude purchased nonperforming HFS loans.

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#### **Derivative contracts**

In the normal course of business, the Firm uses derivative instruments to meet the needs of customers; to generate revenues through trading activities; to manage exposure to fluctuations in interest rates, currencies and other markets; and to manage the Firm s credit exposure. For further discussion of these contracts, see Note 22 on page 101 of this Form 10-Q, and Derivative contracts on pages 69 72 of JPMorgan Chase s 2006 Annual Report.

The following table summarizes the aggregate notional amounts and the net derivative receivables MTM for the periods presented.

Notional amounts and derivative receivables marked-to-market ( MTM )

	Notion	Derivative receivables MTM				
(in billions)	March 31, 2007	ber 31, 06	Marc 20	,	December 31, 2006	
Interest rate	\$54,177	\$ 50,201	\$	24	\$	29
Foreign exchange	2,714	2,520		3		4
Equity	801	809		7		6
Credit derivatives	5,618	4,619		7		6
Commodity	449	507		9		11
<b>Total, net of cash collateral</b> ( <i>a</i> ) Liquid securities collateral held	\$63,759	\$ 58,656		50		56
against derivative receivables	NA	NA		(6)		(7)
Total, net of all collateral	NA	NA	\$	44	\$	49

- (a) Collateral is only applicable to Derivative receivables MTM amounts.
- (b) Represents the gross sum of long and short third-party notional derivative contracts, excluding written options and foreign exchange spot contracts.

The amount of Derivative receivables reported on the Consolidated balance sheets of \$50 billion and \$56 billion at March 31, 2007, and December 31, 2006, respectively, is the amount of the mark-to-market (MTM) or fair value of the derivative contracts after giving effect to legally enforceable master netting agreements and cash collateral held by the Firm and represents the cost to the Firm to replace the contracts at current market rates should the counterparty default. However, in management s view, the appropriate measure of current credit risk should also reflect additional liquid securities held as collateral by the Firm of \$5.7 billion and \$6.6 billion at March 31, 2007, and December 31, 2006, respectively, resulting in total exposure, net of all collateral, of \$44 billion and \$49 billion at March 31, 2007,

and December 31, 2006, respectively.

The Firm also holds additional collateral delivered by clients at the initiation of transactions, but this collateral does not reduce the credit risk of the Derivative receivables in the table above. This additional collateral secures potential exposure that could arise in the derivatives portfolio should the MTM of the client s transactions move in the Firm s favor. As of March 31, 2007, and December 31, 2006, the Firm held \$12 billion of this additional collateral. The derivative receivables MTM, net of all collateral, also does not include other credit enhancements in the forms of letters of credit and surety receivables.

The following table summarizes the ratings profile of the Firm s derivative receivables MTM, net of other liquid securities collateral, for the dates indicated.

## Ratings profile of derivative receivables MTM

	Marcl	December 31, 2006		
Rating equivalent	Net	% of Net	Net	% of Net
(in millions, except ratios)	MTM	MTM	MTM	MTM
AAA to AA-	\$25,095	57%	\$28,150	58%
A+ to A-	5,807	13	7,588	15
BBB+ to BBB-	7,102	16	8,044	16
BB+ to B-	5,801	13	5,150	11
CCC+ and below	129	1	78	
Total	\$43,934	100%	\$49,010	100%

The Firm actively pursues the use of collateral agreements to mitigate counterparty credit risk in derivatives. The percentage of the Firm s derivatives transactions subject to collateral agreements decreased slightly, to 78% as of March 31, 2007, from 80% at December 31, 2006.

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The Firm posted \$27 billion of collateral at both March 31, 2007, and December 31, 2006. Certain derivative and collateral agreements include provisions that require the counterparty and/or the Firm, upon specified downgrades in their respective credit ratings, to post collateral for the benefit of the other party. As of March 31, 2007, the impact of a single-notch ratings downgrade to JPMorgan Chase Bank, N.A., from its rating of AA to AA- at March 31, 2007, would have required \$143 million of additional collateral to be posted by the Firm; the impact of a six-notch ratings downgrade (from AA to BBB) would have required \$2.6 billion of additional collateral. Certain derivative contracts also provide for termination of the contract, generally upon a downgrade of either the Firm or the counterparty, at the then-existing MTM value of the derivative contracts.

#### **Credit derivatives**

The following table presents the Firm s notional amounts of credit derivatives protection purchased and sold by the respective businesses as of March 31, 2007, and December 31, 2006.

#### **Credit derivatives positions**

		Notional amount						
	Credit portfolio			Dealer/client				
	Protection		Protection		Protection	Protection		
(in billions)	purchas	$ed^{(a)}$	(a) sold		purchased	sold		Total
March 31, 2007	\$	52	\$	1	\$ 2,757	\$	2,808	\$ 5,618
December 31, 2006		52		1	2,277		2,289	4,619

(a) Included
\$23 billion at
both March 31,
2007, and
December 31,
2006, that
represented the
notional amount
for structured
portfolio
protection; the
Firm retains the
first risk of loss
on this portfolio.

In managing wholesale credit exposure, the Firm purchases single-name and portfolio credit derivatives; this activity does not reduce the reported level of assets on the balance sheet or the level of reported off balance sheet commitments. The Firm also diversifies exposures by providing (i.e., selling) credit protection, which increases exposure to industries or clients where the Firm has little or no client-related exposure. This activity is not material to the Firm s overall credit exposure.

JPMorgan Chase has limited counterparty exposure as a result of credit derivatives transactions. Of the \$49.6 billion of total Derivative receivables MTM at March 31, 2007, \$6.5 billion, or 13%, was associated with credit derivatives, before the benefit of liquid securities collateral.

#### Dealer/client

At March 31, 2007, the total notional amount of protection purchased and sold in the dealer/client business increased \$1 trillion from year-end 2006 as a result of increased trade volume in the market. This business has a mismatch between the total notional amounts of protection purchased and sold. However, in the Firm s view, the risk positions are largely matched when securities used to risk-manage certain derivative positions are taken into consideration and the notional amounts are adjusted to a duration-based equivalent basis or to reflect different degrees of subordination

in tranched structures.

## Credit portfolio management activities

#### Use of single-name and portfolio credit derivatives

	Notional amount of protection							
	purchased							
	March 31,	December 31,						
(in millions)	2007	2006						
Credit derivatives used to manage:								
Loans and lending-related commitments	\$ 41,540	\$ 40,755						
Derivative receivables	10,487	11,229						
$Total^{(a)}$	\$ 52,027	\$ 51,984						

(a) Included
\$23 billion at
both March 31,
2007, and
December 31,
2006, that
represented the
notional amount
for structured
portfolio
protection; the
Firm retains the
first risk of loss
on this portfolio.

The credit derivatives used by JPMorgan Chase for credit portfolio management activities do not qualify for hedge accounting under SFAS 133, and therefore, effectiveness testing under SFAS 133 is not performed. These derivatives are reported at fair value, with gains and losses recognized in Principal transactions revenue. The MTM value incorporates both the cost of credit derivative premiums and changes in value due to movement in spreads and credit events; in contrast, the loans and lending-related commitments being risk-managed are accounted for on an accrual basis. Loan interest and fees are generally recognized in Net interest income, and impairment is recognized in the Provision for credit losses. This asymmetry in accounting treatment, between loans and lending-related commitments and the credit derivatives utilized in credit portfolio management activities, causes earnings volatility that is not representative, in the

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Firm s view, of the true changes in value of the Firm s overall credit exposure. The MTM related to the Firm s credit derivatives used for managing credit exposure, as well as the MTM related to the credit valuation adjustment ( CVA ), which reflects the credit quality of derivatives counterparty exposure, are included in the table below. These results can vary from year to year due to market conditions that impact specific positions in the portfolio.

Three months ended March 31, (in millions)	2007	2006
Hedges of lending-related commitments <sup>(a)</sup> CVA and hedges of CVA <sup>(a)</sup>	\$ (9) 7	\$(82) 23
Net gains (losses) <sup>(b)</sup>	<b>\$</b> (2)	\$(59)

- (a) These hedges do not qualify for hedge accounting under SFAS 133.
- (b) Excludes gains of \$146 million (primarily related to the adoption on January 1, 2007, of SFAS 157, which incorporated an adjustment to the valuation of the Firm s derivative liabilities) and losses of \$6 million for the quarters ended March 31, 2007 and 2006. respectively, of other Principal transaction

revenues that

are not

associated with

hedging

activities.

The Firm also actively manages wholesale credit exposure through loan and commitment sales. During the first quarter of 2007 and 2006, the Firm sold \$1.6 billion and \$665 million of loans and commitments, respectively,

recognizing losses of \$6 million and gains of \$20 million, respectively. The gains (losses) reflect sales of nonperforming loans as discussed on page 51 of this Form 10-Q. These activities are not related to the Firm s securitization activities, which are undertaken for liquidity and balance sheet management purposes. For further discussion of securitization activity, see Liquidity Risk Management and Note 15 on pages 46 48, and 90 94, respectively, of this Form 10-Q.

## **Lending-related commitments**

The contractual amount of wholesale lending-related commitments was \$412.4 billion at March 31, 2007, compared with \$391.4 billion at December 31, 2006. See page 50 of this Form 10-Q for an explanation of the increase in exposure. In the Firm s view, the total contractual amount of these instruments is not representative of the Firm s actual credit risk exposure or funding requirements. In determining the amount of credit risk exposure the Firm has to wholesale lending-related commitments, which is used as the basis for allocating credit risk capital to these instruments, the Firm has established a loan-equivalent amount for each commitment; this amount represents the portion of the unused commitment or other contingent exposure that is expected, based upon average portfolio historical experience, to become outstanding in the event of a default by an obligor. The loan-equivalent amount of the Firm s lending-related commitments was \$223.1 billion and \$212.3 billion as of March 31, 2007, and December 31, 2006, respectively.

## **Emerging markets country exposure**

The Firm has a comprehensive internal process for measuring and managing exposures and risk in emerging markets countries—defined as those countries potentially vulnerable to sovereign events. As of March 31, 2007, based upon its internal methodology, the Firm—s exposure to any individual emerging-markets country was not significant, in that total exposure to any such country did not exceed 0.75% of the Firm—s total assets. In evaluating and managing its exposures to emerging markets countries, the Firm takes into consideration all credit-related lending, trading, and investment activities, whether cross-border or locally funded. Exposure amounts are then adjusted for credit enhancements (e.g., guarantees and letters of credit) provided by third parties located outside the country, if the enhancements fully cover the country risk as well as the credit risk. For information regarding the Firm—s cross-border exposure based upon guidelines of the Federal Financial Institutions Examination Council (FFIEC—), see Part 1, Item 1,—Loan portfolio, Cross-border outstandings,—on page 155, of the Firm—s 2006 Annual Report.

#### **CONSUMER CREDIT PORTFOLIO**

JPMorgan Chase s consumer portfolio consists primarily of residential mortgages, home equity loans, credit cards, auto loans and leases, education loans and business banking loans, and reflects the benefit of diversification from both a product and a geographic perspective. The primary focus is serving the prime consumer credit market. RFS offers Home Equity lines of credit and Mortgage loans with interest-only payment options to predominantly prime borrowers; there are no products in the real estate portfolios that result in negative amortization. The Firm actively manages its consumer credit operation. Ongoing efforts include continual review and enhancement of credit underwriting criteria and refinement of pricing and risk management models.

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The following table presents managed consumer credit related information for the dates indicated.

	Credi	t exposure	Nonperforming assets <sup>(e)</sup>			
	March 31,	December 31,	March 31,	December 31,		
(in millions, except ratios)	2007	2006	2007	2006		
Home equity	\$ 87,741	\$ 85,730	<b>\$</b> 459	\$ 454		
Mortgage	46,574	59,668	960	π <del>1</del> 54 769		
Auto loans and leases $^{(a)}$	40,937	41,009	95	132		
Credit card reported)	78,173	85,881	9	9		
All other loans	28,146	27,097	326	322		
Total consumer loans reported	281,571	299,385	<b>1,849</b> <sub>(f)</sub>	1,686 <sub>(f)</sub>		
Credit card securitization( $s^{i_{j(c)}}$	68,403	66,950	2,0 12 ())	1,000())		
Total consumer loans manage(d)	349,974	366,335	1,849	1,686		
Assets acquired in loan satisfactions	NA	NA	255	225		
Total consumer related assets						
managed	349,974	366,335	2,104	1,911		
Consumer lending related commitments:	347,774	300,333	2,104	1,711		
Home equity	73,393	69,559	NA	NA		
Mortgage	7,322	6,618	NA	NA		
Auto loans and leases	8,285	7,874	NA	NA		
Credit $\operatorname{card}^{(d)}$	673,896	657,109	NA	NA		
All other loans	6,479	6,375	NA	NA		
<b>Total lending-related commitments</b>	769,375	747,535	NA	NA		
Total consumer credit portfolio	\$ 1,119,349	\$ 1,113,870	\$ 2,104	\$ 1,911		
Total average HFS loans (three months						
ended)	\$ 21,725	\$ 21,228	<b>\$</b> 115	\$ 53		
Memo: Credit card managed	146,576	152,831	9	9		
Three months ended March 31,	Net cl	harge-offs		al net charge-off te <sup>(g)</sup>		
(in millions, except ratios)	2007	2006	2007	2006		
Home equity	\$ 68	\$ 33	0.32%	0.18%		
Mortgage	23	12	0.25	0.11		
Auto loans and leases <sup>(a)</sup>	59	51	0.59	0.46		
Credit card reported	721	567	3.57	3.36		
All other loans	38	25	0.64	0.57		
Total consumer loans reported	909	688	1.37	1.11		
Credit card securitizations)	593	449	3.56	2.62		

Total consumer loans managed	\$ 1,502	\$ 1,137	1.81%	1.44%
Memo: Credit card managed	\$ 1,314	\$ 1,016	3.57%	2.99%

- (a) Excludes operating lease-related assets of \$1.7 billion and \$1.6 billion for March 31, 2007, and December 31, 2006, respectively.
- (b) Past-due loans 90 days and over and accruing includes credit card receivables of \$1.3 billion at both March 31, 2007, and December 31, 2006, and related credit card securitizations of \$958 million and \$962 million for March 31, 2007, and December 31, 2006, respectively.
- (c) Represents securitized credit card receivables. For a further discussion of credit card securitizations, see CS on pages 27 29 of this Form 10-Q.
- (d) The credit card lending related commitments represent the total available credit to the Firm s cardholders. The Firm has not experienced, and does not anticipate, that all of its cardholders will utilize their entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases,

without notice as permitted by law.

- (e) Includes
  nonperforming HFS
  loans of \$112 million
  and \$116 million at
  March 31, 2007, and
  December 31, 2006,
  respectively.
- (f) Excludes nonperforming assets related to (1) loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by U.S. government agencies and U.S. government-sponsored enterprises of \$1.3 billion and \$1.2 billion for March 31, 2007, and December 31, 2006, respectively, and (2) education loans that are 90 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family **Education Loan** Program of \$178 million and \$219 million as of March 31, 2007 and December 31, 2006, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.
- (g) Net charge-off rates exclude average loans HFS of \$21.7 billion and \$16.4 billion for the quarters ended March 31, 2007 and

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Total managed consumer loans as of March 31, 2007, were \$350.0 billion, down from \$366.3 billion at year-end 2006, reflecting the classification of a portion of mortgage loans as Trading Assets as a result of adopting SFAS 159, and the seasonal decrease of credit card loans, partially offset by organic growth in home equity loans. Consumer lending-related commitments increased by 3%, to \$769.4 billion at March 31, 2007, primarily reflecting growth in credit cards and home equity lines of credit.

The Firm regularly evaluates market conditions and overall economic returns and makes an initial determination of whether new originations will be held-for-investment or sold within the foreseeable future. The Firm also periodically evaluates the overall economic returns of its held-for-investment loan portfolio under prevailing market conditions to determine whether to retain or sell loans in the portfolio. When it is determined that a loan that was previously classified as held-for-investment will be sold it is transferred to held-for-sale.

The following discussion relates to the specific loan and lending-related categories within the consumer portfolio.

**Home equity:** Home equity loans at March 31, 2007, were \$87.7 billion, an increase of \$2.0 billion from year-end 2006. Change in the portfolio from December 31, 2006, reflected organic growth. The Provision for credit losses increased as weaker housing prices caused an increase in the estimate of loss severities in the portfolio.

**Mortgage:** Substantially all of the Firm s prime and low documentation mortgages, both fixed-rate and adjustable-rate, are originated with the intent to sell, although some of the prime adjustable rate products are originated into the held-for-investment portfolio. As a result, products in the portfolio consist primarily of adjustable rate products. Subprime mortgages are either originated with the intent to sell or hold-for-investment, depending upon market conditions. All mortgages, irrespective of whether they are originated with the intent to sell or hold-for-investment, are underwritten to the same standards applicable to the respective type of mortgage.

Mortgage loans that are held-for-investment or held-for-sale at March 31, 2007 were \$46.6 billion, reflecting a \$13.1 billion decrease from the prior year end, primarily due to the change in classification to Trading assets for prime mortgages originated with the intent to sell and elected to be fair valued under SFAS 159. As of March 31, 2007, over 70% of the outstanding mortgage loans on the Consolidated balance sheet related to the prime market segment. As a result, the Firm deems its exposure to subprime mortgages manageable. The provision for credit losses related to subprime mortgages was increased this quarter and underwriting standards were tightened.

**Auto loans and leases:** As of March 31, 2007, Auto loans and leases of \$40.9 billion were flat to year-end 2006. Vehicle finance leasing, which comprised \$1.2 billion of outstanding loans as of March 31, 2007, was down from \$1.7 billion at year-end 2006. The Auto loan portfolio reflects a high concentration of prime and near-prime quality credits.

**Credit card:** JPMorgan Chase analyzes its credit card portfolio on a managed basis, which includes credit card receivables on the Consolidated balance sheets and those receivables sold to investors through securitization. Managed credit card receivables were \$146.6 billion at March 31, 2007, a decrease of \$6.3 billion from year-end 2006, reflecting the typical seasonal decrease of outstanding loans.

The managed credit card net charge-off rate increased to 3.57% for the first quarter of 2007, from 2.99% in the first quarter of 2006. This increase was due primarily to lower bankruptcy-related net charge-offs in 2006. The 30-day delinquency rates decreased slightly to 3.07% at March 31, 2007, from 3.10% at March 31, 2006, reflecting continued strength in underlying credit quality. The managed credit card portfolio continues to reflect a well-seasoned portfolio that has good U.S. geographic diversification.

All other loans: All other loans primarily include Business Banking loans (which are highly collateralized loans, often with personal loan guarantees), Education loans and Community Development loans. As of March 31, 2007, Other loans increased to \$28.1 billion compared with \$27.1 billion at year-end 2006. This increase is due primarily to organic growth in Education and Business banking loans.

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#### ALLOWANCE FOR CREDIT LOSSES

For a further discussion of the components of the allowance for credit losses, see Critical accounting estimates used by the Firm on page 83 and Note 13 on pages 113 114 of JPMorgan Chase s 2006 Annual Report. At March 31, 2007, management deemed the allowance for credit losses to be appropriate (i.e., sufficient to absorb losses that are inherent in the portfolio, including losses that are not specifically identified or for which the size of the loss has not yet been fully determined).

## Summary of changes in the allowance for credit losses

Three months ended March 31, (in millions)	Wholesale	2007 Consumer	Total	Wholesale	2006 Consumer	Total
Loans: Beginning balance at January 1, Cumulative effect of changes in	\$2,711	\$ 4,568	\$ 7,279	\$2,453	\$ 4,637	\$7,090
accounting principles $^{(a)}$	(56)		(56)			
Beginning balance at January 1,						
adjusted	2,655	4,568	7,223	2,453	4,637	7,090
Gross charge-offs	<b>(17)</b>	<b>(1,088)</b>	(1,105)	(39)	(843)	(882)
Gross recoveries	23	179	202	59	155	214
Net (charge-offs) recoveries	6	(909)	(903)	20	(688)	(668)
Provision for loan losses	48	931	979	195	652	847
Other	$(16)_{(b)}$	<b>17</b> (b)	1		6	6
<b>Ending balance at March 31</b>	<b>\$2,693</b> (c)	<b>\$ 4,607</b> (d)	\$ 7,300	\$2,668 <sub>(c)</sub>	$$4,607_{(d)}$	\$7,275
Components:						
Asset specific	<b>\$</b> 54	\$	<b>\$</b> 54	\$ 118	\$	\$ 118
Formula-based	2,639	4,607	7,246	2,550	4,607	7,157
<b>Total Allowance for loan losses</b>	\$2,693	\$ 4,607	\$ 7,300	\$2,668	\$4,607	\$7,275
Lending-related						
commitments: Beginning balance at January 1,	\$ 499	\$ 25	\$ 524	\$ 385	\$ 15	\$ 400
Provision for lending-related commitments	29		29	(16)		(16)
<b>Ending balance at March 31</b>	\$ 528	\$ 25	\$ 553	\$ 369	\$ 15	\$ 384
Components:						
Asset specific	\$ 40	\$	\$ 40	\$ 49	\$	\$ 49
Formula-based	488	25	513	320	15	335
<b>Total allowance for</b>						
lending-related commitments	\$ 528	\$ 25	\$ 553	\$ 369	\$ 15	\$ 384

(a) Reflects the affect of the adoption of SFAS 159 at January 1, 2007. For a further discussion of SFAS 159, see Note 4 on pages 77 80 of this Form 10-Q.

(b) Primarily
related to the
transfer of
allowance
between
wholesale and
consumer in
conjunction with
prime
mortgages
transferred to
the Corporate
sector.

(c) The ratio of the wholesale allowance for loan losses to total wholesale loans was 1.76% and 1.84%, excluding wholesale HFS loans and loans accounted for at fair value at March 31, 2007 and 2006, respectively.

(d) The ratio of the consumer allowance for loan losses to total consumer loans was 1.72% and 1.82%, excluding consumer HFS

loans and loans accounted for at fair value at March 31, 2007 and 2006, respectively.

The allowance for credit losses at March 31, 2007, was relatively unchanged compared with December 31, 2006. Excluding held-for-sale loans and loans carried at fair value, the Allowance for loan losses represented 1.74% of loans at March 31, 2007, compared with 1.70% at December 31, 2006. The increase in coverage was due to a lower loan balance.

To provide for the risk of loss inherent in the Firm s process of extending credit, management computes an asset-specific component and a formula-based component for wholesale lending-related commitments. These components are computed using a methodology similar to that used for the wholesale loan portfolio, modified for expected maturities and probabilities of drawdown. This allowance, which is reported in Accounts payable, accrued expenses and other liabilities, was \$553 million and \$524 million at March 31, 2007, and December 31, 2006, respectively. The increase reflected increased lending-related commitments, primarily due to IB activity.

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#### **Provision for credit losses**

For a discussion of the reported Provision for credit losses, see page 11 of this Form 10-Q. The managed provision for credit losses was \$1.6 billion, up by \$321 million, or 25%, from the prior year. The wholesale provision for credit losses was \$77 million for the quarter compared with a provision of \$179 million in the prior year. The prior-year provision reflected growth in the loan portfolio. The total consumer managed provision for credit losses was \$1.5 billion in the current quarter compared with \$1.1 billion in the prior year. The prior year benefited from a lower level of credit card net charge-offs, which reflected a low level of bankruptcy losses following the change in bankruptcy legislation in the fourth quarter of 2005. The increase from the prior year also reflects higher charge-offs and additions to the allowance for credit losses related to the subprime mortgage and home equity loan portfolios.

					Provision for lending-related					Total provision for			
		rovisio	n for	loan	•	ع ۱۱۰۰۰	, 1010		- `	our pro	11010	,11 101	
	losses				commitments				credit losses			<b>P</b> S	
Three months ended March 31, (in millions)	2007				2007		2006		2007		2006		
Investment Bank	\$	35	\$	189	\$	28	\$	(6)	\$	63	\$	183	
Commercial Banking		<b>17</b>		16				(9)		17		7	
Treasury & Securities Services		4		(4)		2				6		(4)	
Asset Management		(8)		(6)		<b>(1)</b>		(1)		<b>(9</b> )		(7)	
Total Wholesale		48		195		29		(16)		77		179	
Retail Financial Services		292		85				, ,		292		85	
Card Services		636		567						636		567	
Corporate <sup>(a)</sup>		3								3			
<b>Total Consumer</b>		931		652						931		652	
Total provision for credit losses		979		847		29		(16)	1	,008		831	
Credit card securitizations		593		449				` /		593		449	
Total managed provision for credit losses	<b>\$</b> 1	,572	\$ 1	,296	\$	29	\$	(16)	<b>\$1</b>	,601	\$1	1,280	

(a) Includes amounts
related to
held-for-investment
prime mortgages
transferred from
RFS and AM to the
Corporate segment.

## MARKET RISK MANAGEMENT

For discussion of the Firm s market risk management organization, see pages 77 80 of JPMorgan Chase s 2006 Annual Report.

## Value-at-risk (VAR)

JPMorgan Chase s primary statistical risk measure, VAR, estimates the potential loss from adverse market moves in an ordinary market environment and provides a consistent cross-business measure of risk profiles and levels of diversification. VAR is used for comparing risks across businesses, monitoring limits, one-off approvals, and as an

input to economic capital calculations. VAR provides risk transparency in a normal trading environment. Each business day the Firm undertakes a comprehensive VAR calculation that includes both its trading and its nontrading risks. VAR for nontrading risk measures the amount of potential change in the fair values of the exposures related to these risks; however, for such risks, VAR is not a measure of reported revenue since nontrading activities are generally not marked to market through Net income.

To calculate VAR, the Firm uses historical simulation, which measures risk across instruments and portfolios in a consistent and comparable way. This approach assumes that historical changes in market values are representative of future changes. The simulation is based upon data for the previous twelve months. The Firm calculates VAR using a one-day time horizon and an expected tail-loss methodology, which approximates a 99% confidence level. This means the Firm would expect to incur losses greater than that predicted by VAR estimates only once in every 100 trading days, or about two to three times a year. For a further discussion of the Firm s VAR methodology, see Market Risk management Value-at-risk, on pages 77 80 of JPMorgan Chase s 2006 Annual Report.

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# IB trading and credit portfolio VAR IB trading VAR by risk type and credit portfolio VAR

Three months ended March 31,	2007				2006	At March 31,			
(in millions)	Avg	Min	Max	Avg	Min	Max	2007	2006	
By risk type:									
Fixed income	\$ 45	\$ 25	\$ 68	\$ 60	\$ 47	\$ 94	\$ 65	\$ 47	
Foreign exchange	19	9	38	20	15	30	19	19	
Equities	42	31	58	32	22	39	43	23	
Commodities and other	34	25	47	47	22	68	36	52	
Less: portfolio diversification	$(58)^{(c)}$	$NM_{(d)}$	$\mathbf{NM}_{(d)}$	$(68)^{(c)}$	$NM_{(d)}$	$NM_{(d)}$	<b>(64)</b> (c)	$(61)^{(c)}$	
Trading VAR <sup>(a)</sup>	\$ 82	\$ 50	\$111	\$ 91	\$ 76	\$109	\$ 99	\$ 80	
Credit portfolio VAR <sup>(b)</sup>	13	12	15	14	13	16	14	14	
Less: portfolio diversification	$(12)^{(c)}$	$\mathbf{NM}_{(d)}$	$NM_{(d)}$	$(11)^{(c)}$	$NM_{(d)}$	$NM_{(d)}$	$(16)^{(c)}$	$(10)^{(c)}$	
Total trading and credit portfolio									
VAR	\$ 83	\$ 50	\$113	\$ 94	\$ 75	\$113	<b>\$ 97</b>	\$ 84	

(a) Trading VAR includes substantially all trading activities in the IB. Trading VAR does not include VAR related to the MSR portfolio or VAR related to other corporate functions, such as Treasury and Private Equity. For a discussion of MSRs and the corporate functions, see Note 17 on pages 96 97, Note 3 on page 74 and Corporate on pages 37 39 of this Form 10-Q.

(b) Includes VAR on derivative credit

and debit

valuation adjustments, hedges of the credit valuation adjustment and mark-to-market hedges of the retained loan portfolio, which are all reported in Principal transactions revenue. For a discussion of credit and debit valuation adjustments, see Note 3 on pages 71-77 of this Form 10-Q. This VAR does not include the retained loan portfolio.

period-end VARs are less than the sum of the VARs of its market risk components, which is due to

(c) Average and

risk offsets

resulting from portfolio

diversification.

The

diversification

effect reflects

the fact that the

risks are not

perfectly

correlated. The

risk of a

portfolio of

positions is

therefore

usually less than

the sum of the

risks of the

positions

themselves. (d) Designated as not meaningful (NM)because the minimum and maximum may occur on different days for different risk components, and hence it is not meaningful to compute a portfolio diversification effect.

The IB s average Total trading and credit portfolio VAR for the first quarter of 2007 was \$83 million compared with \$94 million in the first quarter of 2006. The change in fixed income, equities and commodities VAR components resulted from changes in positions which also led to a decrease in portfolio diversification for trading VAR. Average trading VAR diversification decreased to \$58 million, or 41% of the sum of the components, from \$68 million, or 43% of the sum of the components. In general, over the course of the year VAR exposures can vary significantly as positions change, market volatility fluctuates and diversification benefits change.

## **VAR** backtesting

To evaluate the soundness of its VAR model, the Firm conducts daily back-testing of VAR against daily IB market risk-related revenue, which is defined as the change in value of Principal transactions revenue less Private Equity gains/losses plus any trading-related net interest income, brokerage commissions, underwriting fees or other revenue. The following histogram illustrates the daily market risk-related gains and losses for IB trading businesses for the quarter ended March 31, 2007. The chart shows that IB posted market risk-related gains on 61 out of 65 days in this period, with 11 days exceeding \$100 million. The inset graph looks at those days on which IB experienced losses and depicts the amount by which VAR exceeded the actual loss on each of those days. Losses were sustained on 4 days, with no loss greater than \$50 million, and with no loss exceeding the VAR measure.

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# **Economic value stress testing**

While VAR reflects the risk of loss due to adverse changes in normal markets, stress testing captures the Firm s exposure to unlikely but plausible events in abnormal markets. The Firm conducts economic-value stress tests for both its trading and its nontrading activities at least once a month using multiple scenarios that assume credit spreads widen significantly, equity prices decline and interest rates rise in the major currencies. Additional scenarios focus on the risks predominant in individual business segments and include scenarios that focus on the potential for adverse moves in complex portfolios. Periodically, scenarios are reviewed and updated to reflect changes in the Firm s risk profile and economic events. Along with VAR, stress testing is important in measuring and controlling risk. Stress testing enhances the understanding of the Firm s risk profile and loss potential, and stress losses are monitored against limits. Stress testing is also utilized in one-off approvals and cross-business risk measurement, as well as an input to economic capital allocation. Stress-test results, trends and explanations are provided each month to the Firm s senior management and to the lines of business to help them better measure and manage risks and to understand event risk-sensitive positions.

# Earnings-at-risk stress testing

The VAR and stress-test measures described above illustrate the total economic sensitivity of the Firm s balance sheet to changes in market variables. The effect of interest rate exposure on reported Net income also is critical. Interest rate risk exposure in the Firm s core nontrading business activities (i.e., asset/liability management positions) results from on and off balance sheet positions. The Firm conducts simulations of changes in NII from its nontrading activities under a variety of interest rate scenarios. Earnings-at-risk tests measure the potential change in the Firm s Net interest income over the next 12 months and highlight exposures to various rate-sensitive factors, such as the rates themselves (e.g., the prime lending rate), pricing strategies on deposits, optionality and changes in product mix. The tests include forecasted balance sheet changes, such as asset sales and securitizations, as well as prepayment and reinvestment behavior.

Earnings-at-risk also can result from changes in the slope of the yield curve, because the Firm has the ability to lend at fixed rates and borrow at variable or short-term fixed rates. Based upon these scenarios, the Firm s earnings would be affected negatively by a sudden and unanticipated increase in short-term rates without a corresponding increase in long-term rates. Conversely, higher long-term rates generally are beneficial to earnings, particularly when the increase is not accompanied by rising short-term rates.

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Immediate changes in interest rates present a limited view of risk, and so a number of alternative scenarios also are reviewed. These scenarios include the implied forward curve, nonparallel rate shifts and severe interest rate shocks on selected key rates. These scenarios are intended to provide a comprehensive view of JPMorgan Chase s earnings-at-risk over a wide range of outcomes.

JPMorgan Chase s 12-month pretax earnings sensitivity profiles as of March 31, 2007, and December 31, 2006, were as follows.

	Immediate change in rates					
(in millions)	+200bp		-100bp	-200bp		
March 31, 2007	\$ (294)	\$ (87)	\$ (58)	\$ (227)		
December 31, 2006	(101)	28	(21)	(182)		

The primary change in earnings-at-risk from December 31, 2006, reflects a higher level of AFS securities and other positioning. The Firm is exposed to both rising and falling rates. The Firm s risk to rising rates is largely the result of increased funding costs. In contrast, the exposure to falling rates is the result of higher anticipated levels of loan and securities prepayments.

# PRIVATE EQUITY RISK MANAGEMENT

For a discussion of Private Equity Risk Management, see page 81 of JPMorgan Chase s 2006 Annual Report. At March 31, 2007, the carrying value of the Private Equity portfolio was \$6.4 billion, of which \$389 million represented positions traded in the public markets.

# **OPERATIONAL RISK MANAGEMENT**

For a discussion of JPMorgan Chase s operational risk management, refer to page 81 of JPMorgan Chase s 2006 Annual Report.

# REPUTATION AND FIDUCIARY RISK MANAGEMENT

For a discussion of the Firm s Reputation and Fiduciary Risk Management, see page 82 of JPMorgan Chase s 2006 Annual Report.

# SUPERVISION AND REGULATION

The following discussion should be read in conjunction with the Supervision and Regulation section on pages 1 4 of JPMorgan Chase s 2006 Annual Report.

# **Dividends**

At March 31, 2007, JPMorgan Chase s bank subsidiaries could pay, in the aggregate, \$15.3 billion in dividends to their respective bank holding companies without prior approval of their relevant banking regulators.

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# CRITICAL ACCOUNTING ESTIMATES USED BY THE FIRM

JPMorgan Chase s accounting policies and use of estimates are integral to understanding its reported results. The Firm s most complex accounting estimates require management s judgment to ascertain the valuation of assets and liabilities. The Firm has established detailed policies and control procedures intended to ensure that valuation methods, including any judgments made as part of such methods, are well controlled, independently reviewed and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The Firm believes its estimates for determining the valuation of its assets and liabilities are appropriate.

# Allowance for credit losses

JPMorgan Chase s allowance for credit losses covers the retained wholesale and consumer loan portfolios as well as the Firm s portfolio of wholesale lending-related commitments. The Allowance for loan losses is intended to adjust the value of the Firm s loan assets for probable credit losses as of the balance sheet date. For a further discussion of the methodologies used in establishing the Firm s allowance for credit losses, see Note 13 on pages 113 114 of JPMorgan Chase s 2006 Annual Report. The methodology for calculating the Allowance for loan losses and the Allowance for lending-related commitments involves significant judgment. For a further description of these judgments, see Allowance for credit losses on page 83 of JPMorgan Chase s 2006 Annual Report; for amounts recorded as of March 31, 2007 and 2006, see allowance for credit losses on page 59 and Note 14 on page 90 of this Form 10-Q. As noted on page 83 of the JPMorgan Chase s 2006 Annual Report, the Firm s wholesale allowance is sensitive to the risk rating assigned to a loan. Assuming a one-notch downgrade in the Firm s internal risk ratings for its entire Wholesale portfolio, the Allowance for loan losses for the Wholesale portfolio would increase by approximately \$1.2 billion as of March 31, 2007. This sensitivity analysis is hypothetical. In the Firm s view, the likelihood of a one-notch downgrade for all wholesale loans within a short timeframe is remote. The purpose of this analysis is to provide an indication of the impact of risk ratings on the estimate of the allowance for loan losses for wholesale loans. It is not intended to imply management s expectation of future deterioration in risk ratings. Given the process the Firm follows in determining the risk ratings of its loans, management believes the risk ratings currently assigned to wholesale loans are appropriate.

# Fair value of financial instruments, MSRs and commodities inventory

A portion of JPMorgan Chase s assets and liabilities are carried at fair value, including trading assets and liabilities, AFS securities, Private equity investments, MSRs, structured liabilities and certain loans. Certain held-for-sale loans and physical commodities are carried at the lower of cost or fair value. At March 31, 2007, \$564.4 billion of the Firm s assets and \$219.4 billion of liabilities were recorded at fair value.

On January 1, 2007, the Firm chose early adoption of SFAS 157 and SFAS 159. For further information, see Accounting and Reporting Developments on page 65, and Notes 3 and 4 on pages 71 80 of this Form 10-Q.

# **Goodwill impairment**

For a description of the significant valuation judgments associated with goodwill impairment, see Goodwill impairment on page 85 of JPMorgan Chase s 2006 Annual Report .

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# ACCOUNTING AND REPORTING DEVELOPMENTS

# Accounting for uncertainty in income taxes

In July 2006, the FASB issued FIN 48, which clarifies the accounting for uncertainty in income taxes recognized under SFAS 109. FIN 48 addresses the recognition and measurement of tax positions taken or expected to be taken, and also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. The Firm adopted and applied FIN 48 under the transition provisions to all of its income tax positions at the required effective date of January 1, 2007, resulting in a \$436 million cumulative effect increase to Retained earnings, a reduction in Goodwill of \$113 million and a \$549 million decrease in the liability for income taxes. For additional information related to the Firm s adoption of FIN 48, see Note 20 on page 100 of this Form 10-Q.

# Changes in timing of cash flows related to income taxes generated by a leveraged lease

In July 2006, the FASB issued FSP FAS 13-2. FSP FAS 13-2 requires the recalculation of returns on leveraged leases if there is a change or projected change in the timing of cash flows relating to income taxes generated by a leveraged lease. The Firm adopted FSP FAS 13-2 at the required effective date of January 1, 2007. Implementation of FSP FAS 13-2 did not have a significant impact on the Firm s financial position and results of operations.

# Fair value measurements adoption of SFAS 157

In September 2006, the FASB issued SFAS 157, which is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about assets and liabilities measured at fair value. The new standard provides a consistent definition of fair value which focuses on exit price and prioritizes, within a measurement of fair value, the use of market-based inputs over entity-specific inputs. The standard also establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. SFAS 157 nullifies the guidance in EITF 02-3 which required deferral of profit at inception of a derivative transaction in the absence of observable data supporting the valuation technique. The standard also eliminates large position discounts for financial instruments quoted in active markets and requires consideration of JPMorgan Chase s own credit quality when valuing liabilities.

JPMorgan Chase chose early adoption for SFAS 157 effective January 1, 2007, and recorded a cumulative effect increase to Retained earnings of \$287 million primarily related to the release of profit previously deferred in accordance with EITF 02-3. In order to determine the amount of this transition adjustment and to confirm that JPMorgan Chase s valuation policies are consistent with exit price as prescribed by SFAS 157, JPMorgan Chase reviewed its derivative valuations using all available evidence including recent transactions in the marketplace, indicative pricing services and the results of back-testing similar types of transactions. In addition, as a result of the adoption of SFAS 157, JPMorgan Chase recognized \$391 million of additional Net income in the 2007 first quarter, comprised of a \$103 million benefit relating to the incorporation of an adjustment to the valuation of JPMorgan Chase s derivative liabilities and other liabilities measured at fair value that reflects the credit quality of JPMorgan Chase, and a \$288 million benefit relating to the valuation of nonpublic private equity investments. The adoption of SFAS 157 primarily affected the IB and the Private Equity business within Corporate. For additional information related to the Firm s adoption of SFAS 157, see Note 3 on page 71 77 of this Form 10-Q.

# Fair value option for financial assets and financial liabilities adoption of SFAS 159

In February 2007, the FASB issued SFAS 159, which is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. SFAS 159 provides the option to elect fair value as an alternative measurement for selected financial assets, financial liabilities, unrecognized firm commitments, and written loan commitments. Under SFAS 159, fair value is used for both the initial and subsequent measurement of the designated assets, liabilities and commitments, with the changes in fair value recognized in Net income. JPMorgan Chase chose early adoption for SFAS 159 effective January 1, 2007, and as a result, recorded a cumulative effect increase to Retained earnings of \$199 million. For additional information related to the Firm s adoption of SFAS 159, see Note 4 on page 77 80 of this Form 10-Q.

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# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

Three months ended March 31, (in millions, except per share data)	2007	2006
Revenue Investment banking fees	\$ 1,739	\$ 1,169
Principal transactions	4,471	2,709
Lending & deposit related fees	895	841
Asset management, administration and commissions	3,186	2,874
Securities gains (losses)	2	(116)
Mortgage fees and related income	476	241
Credit card income	1,563	1,910
Other income	518	554
other mediae	210	334
Noninterest revenue	12,850	10,182
Interest income	16,636	13,236
Interest expense	10,518	8,243
Net interest income	6,118	4,993
Total net revenue	18,968	15,175
Provision for credit losses	1,008	831
Noninterest expense		
Compensation expense	6,234	5,548
Occupancy expense	640	594
Technology, communications and equipment expense	922	869
Professional & outside services	1,200	1,008
Marketing	482	519
Other expense	735	816
Amortization of intangibles	353	355
Merger costs	62	71
Total noninterest expense	10,628	9,780
Income from continuing operations before income tax expense	7,332	4,564
Income tax expense	2,545	1,537
Income from continuing operations Income from discontinued operations	4,787	3,027 54
Net income	\$ 4,787	\$ 3,081

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Net income applicable to common stock	\$	4,787	\$	3,077
Per common share data				
Basic earnings per share	¢	1 20	¢	0.97
Income from continuing operations Net income	\$	1.38 1.38	\$	0.87 0.89
Diluted earnings per share				
Income from continuing operations	\$	1.34	\$	0.85
Net income		1.34		0.86
Average basic shares	3	3,456.4	3	3,472.7
Average diluted shares	3	3,559.5	3	3,570.8
Cash dividends per common share	\$	0.34	\$	0.34

 $The \ Notes \ to \ consolidated \ financial \ statements \ (unaudited) \ are \ an \ integral \ part \ of \ these \ statements.$ 

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# JPMORGAN CHASE & CO. CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in millions, except share data)	N	March 31, 2007	De	ecember 31, 2006
Assets				
Cash and due from banks	\$	31,836	\$	40,412
Deposits with banks		30,973		13,547
Federal funds sold and securities purchased under resale agreements (included				
\$15,836 at fair value at March 31, 2007)		144,306		140,524
Securities borrowed		84,800		73,688
Trading assets (included assets pledged of \$93,180 at March 31, 2007, and		01,000		73,000
\$82,474 at December 31, 2006)		423,331		365,738
Securities:		,		
Available-for-sale (included assets pledged of \$58,269 at March 31, 2007, and				
\$39,571 at December 31, 2006)		96,975		91,917
Held-to-maturity (fair value: \$56 at March 31, 2007, and \$60 at December 31,		<b>5</b> 4		<b>5</b> 0
2006)		54		58
Loans (included \$965 accounted for at fair value at March 31, 2007)		449,765		483,127
Allowance for loan losses		(7,300)		(7,279)
		( ) /		( ) /
Loans, net of Allowance for loan losses		442,465		475,848
Private equity investments (included \$6,701 at fair value at March 31, 2007)		6,788		6,359
Accrued interest and accounts receivable		23,663		22,891
Premises and equipment		8,728		8,735
Goodwill		45,063		45,186
Other intangible assets:		- 00-		
Mortgage servicing rights		7,937		7,546
Purchased credit card relationships All other intangibles		2,758 4.205		2,935 4,371
Other assets (included \$12,675 at fair value at March 31, 2007)		4,205 55,036		51,765
Other assets (included \$12,073 at rail value at Walter 31, 2007)		33,030		31,703
Total assets	\$	1,408,918	\$	1,351,520
Liabilities				
Deposits:				
U.S. offices:				
Noninterest-bearing	\$	123,942	\$	132,781
Interest-bearing (included \$1,402 at fair value at March 31, 2007)		342,368		337,812
Non-U.S. offices:		0.104		7.000
Noninterest-bearing Interest bearing (included \$3.081 at fair value at March 31. 2007)		8,104 152,014		7,662
Interest-bearing (included \$3,981 at fair value at March 31, 2007)		152,014		160,533
Total deposits		626,428		638,788
•		218,917		162,173
		•		

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Federal funds purchased and securities sold under repurchase agreements (included \$6,537 at fair value at March 31, 2007)		
Commercial paper	25,354	18,849
Other borrowed funds (included \$7,445 at fair value at March 31, 2007)	19,871	18,053
Trading liabilities	144,625	147,957
Accounts payable, accrued expenses and other liabilities (included the Allowance for lending-related		
commitments of \$553 at March 31, 2007, and \$524 at December 31, 2006) Beneficial interests issued by consolidated VIEs (included \$2,354 at fair value	87,603	88,096
at March 31, 2007) Long-term debt (included \$53,012 at fair value at March 31, 2007, and	13,109	16,184
\$25,370 at December 31, 2006)	143,274	133,421
Junior subordinated deferrable interest debentures held by trusts that issued	,	
guaranteed capital debt securities	12,033	12,209
Total liabilities	1,291,214	1,235,730
Commitments and contingencies (see Note 21 of this Form 10-Q)		
Stockholders equity		
Common stock (\$1 par value; authorized 9,000,000,000 shares at March 31,		
2007 and December 31, 2006; issued 3,657,776,566 shares and 3,657,786,282	2 (50	2 6 7 0
shares at March 31, 2007, and December 31, 2006, respectively)	3,658	3,658
Capital surplus	77,760	77,807
Retained earnings	48,105	43,600
Accumulated other comprehensive income (loss)	(1,482)	(1,557)
Treasury stock, at cost (241,485,038 shares at March 31, 2007, and	(10.227)	(7.710)
196,102,381 shares at December 31, 2006)	(10,337)	(7,718)
Total stockholders equity	117,704	115,790
Total liabilities and stockholders equity	\$ 1,408,918	\$ 1,351,520

The Notes to consolidated financial statements (unaudited) are an integral part of these statements.

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# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME (UNAUDITED)

Three months ended March 31, (in millions, except per share data)	2007	2006
Preferred stock Balance at beginning of the year Redemption of preferred stock	\$	\$ 139 (139)
Balance at end of period		
Common stock Balance at beginning of year Issuance of common stock	3,658	3,618 27
Balance at end of period	3,658	3,645
Capital surplus Balance at beginning of year Shares issued and commitments to issue common stock for employee stock-based compensation awards and related tax effects	77,807 (47)	74,994 1,159
Balance at end of period	77,760	76,153
Retained earnings Balance at beginning of year Cumulative effect of change in accounting principles  Balance at beginning of year, adjusted Net income	43,600 915 44,515 4,787	33,848 172 34,020 3,081
Cash dividends declared: Preferred stock Common stock (\$0.34 per share each period)	(1,197)	(4) (1,205)
Balance at end of period	48,105	35,892
Accumulated other comprehensive income (loss) Balance at beginning of year Cumulative effect of change in accounting principles	(1,557) (1)	(626)
Balance at beginning of year, adjusted Other comprehensive income (loss)	(1,558) 76	(626) (391)

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Balance at end of period	(1,482)			(1,017)
Treasury stock, at cost				
Balance at beginning of year		(7,718)		(4,762)
Purchase of treasury stock		(4,002)		(1,291)
Reissuance from treasury stock		1,512		
Share repurchases related to employee stock-based compensation awards		(129)		(283)
Balance at end of period	(	(10,337)		(6,336)
Total stockholders equity	\$1	17,704	\$ 1	08,337
Comprehensive income Net income	\$	4,787	\$	3,081
	Ф	4,767 76	Ф	· ·
Other comprehensive income (loss)		70		(391)
Comprehensive income	\$	4,863	\$	2,690

The Notes to consolidated financial statements (unaudited) are an integral part of these statements.

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# JPMORGAN CHASE & CO. CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Three months ended March 31, (in millions)	2007	2006
Operating activities		
Net income	<b>\$ 4,787</b>	\$ 3,081
Adjustments to reconcile net income to net cash (used in) provided by operating		
activities:	1 000	021
Provision for credit losses	1,008	831
Depreciation and amortization	523 353	482 355
Amortization of intangibles  Deferred tox expense	1,054	555 554
Deferred tax expense Investment securities (gains) losses	(2)	116
Private equity unrealized gains	(650)	(84)
Stock-based compensation	511	839
Originations and purchases of loans held-for-sale	(29,250)	(26,733)
Proceeds from sales and securitizations of loans held-for-sale	31,090	25,760
Net change in:	0 2,0 > 0	20,700
Trading assets	(42,056)	(9,330)
Securities borrowed	(11,112)	(18,676)
Accrued interest and accounts receivable	(772)	848
Other assets	(3,912)	(2,459)
Trading liabilities	(3,070)	11,383
Accounts payable, accrued expenses and other liabilities	(181)	(6,330)
Other operating adjustments	161	222
Net cash used in operating activities	(51,518)	(19,141)
Investing activities		
Net change in:		
Deposits with banks	(17,426)	11,405
Federal funds sold and securities purchased under resale agreements	(3,803)	(19,774)
Held-to-maturity securities:		
Proceeds	4	5
Available-for-sale securities:		
Proceeds from maturities	7,791	6,456
Proceeds from sales	14,829	30,369
Purchases	(28,038)	(56,931)
Proceeds from sales and securitization of loans held-for-investment	14,195	7,537
Other changes in loans, net	1,649	(13,778)
Net cash used in business acquisitions All other investing activities, not	(1 047)	(663)
All other investing activities, net	(1,047)	873
Net cash used in investing activities	(11,846)	(34,501)

**Financing activities**Net change in:

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4,612)	25,483
6,764	25,081
8,319	943
23,231	12,354
4,880)	(9,316)
658	393
216	135
	(139)
(4,002)	(1,291)
(1,207)	(1,215)
256	1,393
54,743	53,821
45	54
(8,576)	233
0,412	36,670
\$1,836 \$	36,903
.0,699 \$ 1,596	8,395 234
	66,764 8,319 (3,231 4,880) 658 216 (4,002) (1,207) 256 (4,743 45 (8,576) (0,412 (1,836 (8,699) (8,319) (8,319) (8,319) (8,319) (8,319) (8,319) (8,319) (8,3231 (4,880) (6,58) (8,402) (1,207) (8,402) (1,207) (8,402) (8

The Notes to consolidated financial statements (unaudited) are an integral part of these statements.

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See Glossary of Terms on pages 107 109 of this Form 10-Q for definitions of terms used throughout the Notes to consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# NOTE 1 BASIS OF PRESENTATION

JPMorgan Chase & Co. ( JPMorgan Chase or the Firm ), a financial holding company incorporated under Delaware law in 1968, is a leading global financial services firm and one of the largest banking institutions in the United States, with operations worldwide. The Firm is a leader in investment banking, financial services for consumers and businesses, financial transaction processing, asset management and private equity. For a discussion of the Firm s business segment information, see Note 25 on pages 103 105 of this Form 10-Q.

The accounting and financial reporting policies of JPMorgan Chase and its subsidiaries conform to accounting principles generally accepted in the United States of America (U.S. GAAP). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by bank regulatory authorities. The unaudited consolidated financial statements prepared in conformity with U.S. GAAP require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, expenses, and disclosures of contingent assets and liabilities. Actual results could be different from these estimates. In the opinion of management, all normal recurring adjustments have been included for a fair statement of this interim financial information. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes thereto included in JPMorgan Chase s Annual Report on Form 10-K for the year ended December 31, 2006, as amended by the Form 8-K filed on May 10, 2007 (the 2006 Annual Report).

Certain amounts in the prior periods have been reclassified to conform to the current presentation.

# Consolidation

The consolidated financial statements include the accounts of JPMorgan Chase and other entities in which the Firm has a controlling financial interest. All material intercompany balances and transactions have been eliminated.

The most usual condition for a controlling financial interest is the ownership of a majority of the voting interests of the entity. However, a controlling financial interest also may be deemed to exist with respect to entities, such as special purpose entities (SPEs), through arrangements that do not involve controlling voting interests.

SPEs are an important part of the financial markets, providing market liquidity by facilitating investors—access to specific portfolios of assets and risks. For example, they are critical to the functioning of the mortgage- and asset-backed securities and commercial paper markets. SPEs may be organized as trusts, partnerships or corporations and are typically set up for a single, discrete purpose. SPEs are not typically operating entities and usually have a limited life and no employees. The basic SPE structure involves a company selling assets to the SPE. The SPE funds the purchase of those assets by issuing securities to investors. The legal documents that govern the transaction describe how the cash earned on the assets must be allocated to the SPE s investors and other parties that have rights to those cash flows. SPEs can be structured to be bankruptcy-remote, thereby insulating investors from the impact of the creditors of other entities, including the seller of the assets.

There are two different accounting frameworks applicable to SPEs: the qualifying SPE (QSPE) framework under SFAS 140; and the variable interest entity (VIE) framework under FIN 46R. The applicable framework depends on the nature of the entity and the Firm's relation to that entity. The QSPE framework is applicable when an entity transfers (sells) financial assets to an SPE meeting certain criteria defined in SFAS 140. These criteria are designed to ensure that the activities of the entity are essentially predetermined at the inception of the vehicle and that the transferor of the financial assets cannot exercise control over the entity and the assets therein. Entities meeting these criteria are not consolidated by the transferor or other counterparties as long as they do not have the unilateral ability to liquidate or to cause the entity no longer to meet the QSPE criteria. The Firm primarily follows the QSPE model for securitizations of its residential and commercial mortgages, credit card loans and automobile loans. For further details, see Note 15 on pages 90–94 of this Form 10-Q.

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When the SPE does not meet the QSPE criteria, consolidation is assessed pursuant to FIN 46R. Under FIN 46R, a VIE is defined as an entity that: (1) lacks enough equity investment at risk to permit the entity to finance its activities without additional subordinated financial support from other parties; (2) has equity owners that lack the right to make significant decisions affecting the entity s operations; and/or (3) has equity owners that do not have an obligation to absorb the entity s losses or the right to receive the entity s returns.

FIN 46R requires a variable interest holder (i.e., a counterparty to a VIE) to consolidate the VIE if that party will absorb a majority of the expected losses of the VIE, receive the majority of the expected residual returns of the VIE, or both. This party is considered the primary beneficiary. In making this determination, the Firm thoroughly evaluates the VIE s design, capital structure and relationships among variable interest holders. When the primary beneficiary cannot be identified through a qualitative analysis, the Firm performs a quantitative analysis, which computes and allocates expected losses or residual returns to variable interest holders. The allocation of expected cash flows in this analysis is based upon the relative contractual rights and preferences of each interest holder in the VIE s capital structure. For further details, see Note 16 on pages 95 96 of this Form 10-Q.

Investments in companies that are considered to be voting-interest entities under FIN 46R in which the Firm has significant influence over operating and financing decisions are either accounted for in accordance with the equity method of accounting or at fair value if elected under SFAS 159. These investments are generally included in Other assets with income or loss included in Other income.

All retained interests and significant transactions between the Firm, QSPEs and nonconsolidated VIEs are reflected on JPMorgan Chase s Consolidated balance sheets or in the Notes to consolidated financial statements.

For a discussion of the accounting for Private equity investments, see Note 5 on pages 80 82 of this Form 10-Q. Assets held for clients in an agency or fiduciary capacity by the Firm are not assets of JPMorgan Chase and are not included in the Consolidated balance sheets.

# NOTE 2 BUSINESS CHANGES AND DEVELOPMENTS

# **Investment in SLM Corporation**

On April 16, 2007, an investor group, comprising JPMorgan Chase and three other firms, announced that they had signed a definitive agreement to purchase SLM Corporation (Sallie Mae) for approximately \$25 billion. JPMorgan Chase will invest \$2.2 billion and will own 24.9% of the company. The transaction requires the approval of Sallie Mae s stockholders and is subject to regulatory approvals. It is expected to close in late 2007.

# NOTE 3 FAIR VALUE MEASUREMENT

In September 2006, the FASB issued SFAS 157, which is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. SFAS 157:

Defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, and establishes a framework for measuring fair value:

Establishes a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date;

Nullifies the guidance in EITF 02-3, which required the deferral of profit at inception of a transaction involving a derivative financial instrument in the absence of observable data supporting the valuation technique;

Eliminates large position discounts for financial instruments quoted in active markets and requires consideration of the Firm s creditworthiness when valuing liabilities; and

Expands disclosures about instruments measured at fair value.

The Firm chose early adoption for SFAS 157 effective January 1, 2007.

The Firm also chose early adoption for SFAS 159 effective January 1, 2007. SFAS 159 provides an option to elect fair value as an alternative measurement for selected financial assets, financial liabilities, unrecognized firm commitments and written loan commitments not previously recorded at fair value. As a result of adopting SFAS 159, the Firm

elected fair value accounting for certain assets and liabilities not previously carried at fair value. For more information, see Note 4 on pages 77 80 of this Form 10-Q.

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#### **Determination of fair value**

Following is a description of the Firm s valuation methodologies for assets and liabilities measured at fair value. Such valuation methodologies were applied to all of the assets and liabilities carried at fair value, whether as a result of the adoption of SFAS 159 or previously carried at fair value.

The Firm has an established and well-documented process for determining fair values. Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models that use primarily market-based or independently-sourced market parameters, including interest rate yield curves, option volatilities and currency rates. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments include amounts to reflect counterparty credit quality, the Firm s creditworthiness, liquidity and unobservable parameters that are applied consistently over time.

Credit valuation adjustments ( CVA ) are necessary when the market price (or parameter) is not indicative of the credit quality of the counterparty. As few classes of derivative contracts are listed on an exchange, the majority of derivative positions are valued using internally developed models that use as their basis observable market parameters. Market practice is to quote parameters equivalent to an AA credit rating; thus, all counterparties are assumed to have the same credit quality. Therefore, an adjustment is necessary to reflect the credit quality of each derivative counterparty to arrive at fair value.

Debit valuation adjustments ( DVA ) are necessary to reflect the credit quality of the Firm in the valuation of liabilities measured at fair value. This adjustment was incorporated into the Firm s valuations commencing January 1, 2007, in accordance with SFAS 157. The methodology to determine the adjustment is consistent with CVA and incorporates JPMorgan Chase s credit spread as observed through the credit default swap market.

Liquidity valuation adjustments are necessary when the Firm may not be able to observe a recent market price for a financial instrument that trades in inactive (or less active) markets or to reflect the cost of exiting larger-than-normal market-size risk positions. The Firm tries to ascertain the amount of uncertainty in the initial valuation based upon the degree of liquidity of the market in which the financial instrument trades and makes liquidity adjustments to the financial instrument. The Firm measures the liquidity adjustment based upon the following factors: (1) the amount of time since the last relevant pricing point; (2) whether there was an actual trade or relevant external quote; and (3) the volatility of the principal component of the financial instrument. Costs to exit larger-than-normal market-size risk positions are determined based upon the size of the adverse market move that is likely to occur during the extended period required to bring a position down to a nonconcentrated level.

Unobservable parameter valuation adjustments are necessary when positions are valued using internally developed models that use as their basis unobservable parameters—that is, parameters that must be estimated and are, therefore, subject to management judgment to substantiate the model valuation. These financial instruments are normally traded less actively. Examples include certain credit products where parameters such as correlation and recovery rates are unobservable. Parameter valuation adjustments are applied to mitigate the possibility of error and revision in the model-based estimate of market price provided by the model.

To ensure that the valuations are appropriate, the Firm has various controls in place. These include: an independent review and approval of valuation models; detailed review and explanation for profit and loss analyzed daily and over time; deconstruction of the model valuations for certain structured instruments into their components and benchmarking valuations, where possible, to similar products; and validating valuation estimates through actual cash settlement. Valuation adjustments are determined based upon established policies and are controlled by a price verification group, which is independent of the risk-taking function. Any changes to the valuation methodology are reviewed by management to ensure the changes are justified. As markets and products develop and the pricing for certain products becomes more transparent, the Firm continues to refine its valuation methodologies. For further discussion of market risk management, including the model review process, see Market risk management on pages 77 80 of JPMorgan Chase s 2006 Annual Report.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Firm believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

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# **Valuation Hierarchy**

SFAS 157 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows.

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement. A financial instrument s categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

#### **Assets**

Securities purchased under resale agreements ( resale agreements )

To estimate the fair value of resale agreements, cash flows are evaluated taking into consideration any derivative features of the resale agreement and are then discounted using the appropriate market rates for the applicable maturity. As the inputs into the valuation are primarily based upon readily observable pricing information, such resale agreements are generally classified within level 2 of the valuation hierarchy.

# Loans

Where quoted market prices are not available, the fair value of loans is generally based upon observable market prices of similar instruments, including bonds, credit derivatives and loans with similar characteristics. If observable market prices are not available, fair value is based upon estimated cash flows adjusted for credit risk which are discounted using an interest rate appropriate for the maturity of the applicable loans. For loans that are expected to be securitized, fair value is estimated based upon observable pricing of asset-backed securities with similar collateral and incorporates adjustments (i.e., reductions) to these prices to account for securitization uncertainties including portfolio composition, market conditions and liquidity. The Firm s loans are generally classified within level 2 of the valuation hierarchy; however, certain of the Firm s loans, including purchased nonperforming loans, are classified in level 3 due to the lack of observable pricing data.

# Securities

Where quoted prices are available in an active market, securities are classified within level 1 of the valuation hierarchy. Level 1 securities include highly liquid government bonds, mortgage products and exchange-traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which would generally be classified within level 2 of the valuation hierarchy, include certain collateralized mortgage and debt obligations and certain high-yield debt securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. Securities classified within level 3 include certain residual interests in securitizations and other less liquid securities.

# **Commodities**

Commodities inventory is carried at the lower of cost or fair value. For the majority of commodities inventory, fair value is determined by reference to prices in active markets. The fair value for other commodities inventory is determined primarily using pricing and data derived from the markets on which the underlying commodities are traded. Market prices may be adjusted for liquidity. The majority of commodities contracts are classified within level 2 of the valuation hierarchy.

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#### **Derivatives**

Exchange-traded derivatives valued using quoted prices are classified within level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange; thus, the majority of the Firm s derivative positions are valued using internally developed models that use as their basis readily observable market parameters and are classified within level 2 of the valuation hierarchy. Such derivatives include basic interest rate swaps and options and credit default swaps. Derivatives that are valued based upon models with significant unobservable market parameters and that are normally traded less actively or have trade activity that is one way are classified within level 3 of the valuation hierarchy. Examples include long-dated interest rate or currency swaps, where swap rates may be unobservable for longer maturities; and certain credit products, where correlation and recovery rates are unobservable. *Mortgage servicing rights and certain other retained interests in securitizations* 

Mortgage servicing rights (MSRs) and certain other retained interests from securitization activities do not trade in an active, open market with readily observable prices. For example, sales of MSRs do occur, but the precise terms and conditions typically are not readily available. Accordingly, the Firm estimates the fair value of MSRs and certain other retained interests in securitizations using discounted cash flow (DCF) models.

For MSRs, the Firm uses an option adjusted spread (OAS) valuation model in conjunction with the Firm s proprietary prepayment model to project MSR cash flows over multiple interest rate scenarios, which are then discounted at risk-adjusted rates to estimate an expected fair value of the MSRs. The OAS model considers portfolio characteristics, contractually specified servicing fees, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, costs to service and other economic factors. Due to the nature of the valuation inputs, MSRs are classified within level 3 of the valuation hierarchy.

For certain other retained interests in securitizations (such as interest-only strips), a single interest rate path DCF model is used and generally includes assumptions based upon projected finance charges related to the securitized assets, estimated net credit losses, prepayment assumptions and contractual interest paid to third-party investors. Changes in the assumptions used may have a significant impact on the Firm s valuation of retained interests and such interests are therefore typically classified within level 3 of the valuation hierarchy.

For both MSRs and certain other retained interests in securitizations, the Firm compares its fair value estimates and assumptions to observable market data where available and to recent market activity and actual portfolio experience. For further discussion of the most significant assumptions used to value retained interests in securitizations and MSRs, as well as the applicable stress tests for those assumptions, see Notes 15 and 17 on pages 90 94 and 96 98, respectively, of this Form 10-Q.

# Private equity investments

The valuation of nonpublic private equity investments, held primarily by the Private Equity business within Corporate, requires significant management judgment due to the absence of quoted market prices, inherent lack of liquidity and the long-term nature of such assets. Private equity investments are valued initially based upon transaction price. The carrying values of private equity in-value investments are adjusted either upwards or downwards from the transaction price to reflect expected exit values as evidenced by financing and sale transactions with third parties, or when determination of a valuation adjustment is confirmed through ongoing reviews by senior investment managers. A variety of factors are reviewed and monitored to assess positive and negative changes in valuation including, but not limited to, current operating performance and future expectations of the particular investment, industry valuations of comparable public companies, changes in market outlook and the third-party financing environment over time. In determining valuation adjustments resulting from the investment review process, emphasis is placed on current company performance and market conditions. Nonpublic Private equity investments are included in level 3 of the valuation hierarchy.

Private equity investments also include publicly held equity investments, generally obtained through the initial public offering of privately held equity investments. Publicly held investments are marked-to-market at the quoted public value less adjustments for regulatory or contractual sales restrictions. Discounts for restrictions are quantified by analyzing the length of the restriction period and the volatility of the equity security. Publicly held investments are primarily classified in level 2 of the valuation hierarchy.

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#### Liabilities

Deposits and Securities sold under repurchase agreements ( repurchase agreements )

To estimate the fair value of term deposits and repurchase agreements, cash flows are evaluated taking into consideration any derivative features in the deposits or repurchase agreements and are then discounted using the appropriate market rates for the applicable maturity. As the inputs into the valuation are primarily based upon readily observable pricing information, such deposits and repurchase agreements are classified within level 2 of the valuation hierarchy.

Beneficial interests issued by consolidated VIEs

The fair value of beneficial interests issued by consolidated VIEs (beneficial interests) is estimated based upon the fair value of the underlying assets held by the VIEs. The valuation of beneficial interests does not include an adjustment to reflect the credit quality of the Firm as the holders of these beneficial interests do not have recourse to the general credit of JPMorgan Chase. As the inputs into the valuation are generally based upon readily observable pricing information, the majority of beneficial interests used by consolidated VIEs are classified within level 2 of the valuation hierarchy.

Other borrowed funds and Long-term debt

Included within Other borrowed funds and Long-term debt are structured notes issued by the Firm that are financial instruments containing embedded derivatives. To estimate the fair value of structured notes, cash flows are evaluated taking into consideration any derivative features and are then discounted using the appropriate market rates for the applicable maturities. In addition, the valuation of structured notes includes an adjustment to reflect the credit quality of the Firm (i.e., the DVA). Where the inputs into the valuation are primarily based upon readily observable pricing information, the structured notes are classified within level 2 of the valuation hierarchy. Where significant inputs are unobservable, structured notes are classified within level 3 of the valuation hierarchy.

The following table presents the financial instruments carried at fair value as of March 31, 2007, by caption on the Consolidated balance sheets and by SFAS 157 valuation hierarchy (as described above).

Assets and liabilities measured at fair value on a recurring basis

	Total		Quoted	Internal models with significant	Internal models with significant
	carrying		market prices in	observable	unobservable
	value in the Consolidated balance	FIN 39	active markets	market parameters	market parameters
March 31, 2007 (in millions)	sheet	$\mathbf{netting}^{(b)}$	(Level 1)	(Level 2)	(Level 3)
Federal funds sold and securities purchased under resale agreements	\$ 15,836	\$	\$	\$ 15,836	\$
Trading assets:					
Debt and equity instruments	373,684		186,130	178,553	9,001
Derivative receivables	49,647	(556,137)	5,240	594,123	6,421
Total trading assets	423,331	(556,137)	191,370	772,676	15,422
Available-for-sale securities	96,975		92,101	4,703	171
Loans	965			55	910

Private equity investments <sup>(a)</sup> Mortgage servicing rights Other assets	6,701 7,937 12,675		64 11,102	552 16	6,085 7,937 1,557
Total assets at fair value	\$ 564,420	\$ (556,137)	\$ 294,637	\$ 793,838	\$ 32,082
Deposits Federal funds purchased and securities sold under repurchase	\$ 5,383	\$	\$	\$ 5,000	\$ 383
agreements Other borrowed funds	6,537 7,445			6,537 7,445	
Trading liabilities:	7,115			7,115	
Debt and equity instruments	94,309		76,272	18,030	7
Derivative payables	50,316	(554,785)	4,734	591,174	9,193
Total trading liabilities	144,625	(554,785)	81,006	609,204	9,200
Beneficial interests issued by					
consolidated VIEs	2,354			2,352	2
Long-term debt	53,012			39,604	13,408
Total liabilities at fair value	\$ 219,356	\$ (554,785)	\$ 81,006	\$ 670,142	\$ 22,993

(a) Included within Private equity investments are public equity securities held within the Private Equity

business.

(b) FIN 39 permits the netting of Derivative receivables and Derivative payables when a legally enforceable master netting agreement exists between the

> derivative counterparty. A

Firm and a

master netting

agreement is an

agreement

between two

counterparties

who have multiple derivative contracts with each other that provide for the net settlement of all contracts, as well as cash collateral, through a single payment, in a single currency, in the event of default on or termination of any one contract.

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# Changes in level three (3) fair value measurements

The table below includes a rollforward of the balance sheet amounts for the first quarter of 2007 (including the change in fair value) for financial instruments classified by the Firm within level 3 of the valuation hierarchy. When a determination is made to classify a financial instrument within level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, since level 3 financial instruments typically include, in addition to the unobservable or level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources); accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology. Also, the Firm risk manages the observable components of level 3 financial instruments using cash and derivative positions that are classified within level 1 or 2 of the valuation hierarchy; as these level 1 and level 2 risk management instruments are not included below, the gains or losses in the table do not reflect the effect of the Firm's risk management activities related to such level 3 instruments.

Tradina

Three months ended March 31, 2007 (in millions)	Trading assets-deb and equity instrumen	y fo	ailable- or-sale curities		Private equity investments	Other assets
Fair value, January 1, 2007 Total realized and unrealized gains and (losses)	\$ 9,320	\$	177	\$ 643	\$ 5,536	\$1,548
included in income	(87)			8	1,133	
Purchases, issuances and settlements, net	190		(6)	259	(572)	9
Transfers in and/or out of level 3	(422)				(12)	
Fair value, March 31, 2007	\$ 9,001	\$	171	\$ 910	\$ 6,085	\$1,557
Total unrealized gains and (losses) included in income related to financial assets and liabilities still on the Consolidated balance sheet at March 31, 2007	\$ (95)	\$		\$ 6	\$ 616	\$
		Trad liabili del an	ties- ot d	Net	Beneficial interests issued by	
Three months ended March 31, 2007 (in millions)	Deposits	equi instrur	-	derivative payables	consolidated VIEs	Long-term debt
Fair value, January 1, 2007 Total realized and unrealized (gains) and	\$ 385	\$	32	\$ 2,800	\$ 8	\$ 11,386
losses included in income	4			(127)	(6)	313
Purchases, issuances and settlements, net	(6)	(	25)	54		1,709
Transfers in and/or out of level 3				45		
Fair value, March 31, 2007	\$ 383	\$	7	\$ 2,772	\$ 2	\$ 13,408

Total unrealized (gains) and losses included in income related to financial assets and liabilities still on the Consolidated balance sheet at March 31, 2007

\$ \$ 4 \$ (223) \$ (6) \$ 323

(a) MSRs are classified within level 3 of the valuation hierarchy. For a rollforward of balance sheet amounts related to MSRs, see Note 17 on pages 96 98 of this Form 10-Q.

# Nonrecurring fair value changes

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). During the first quarter of 2007, the Firm recorded a loss of \$142 million principally due to fair value adjustments for approximately \$9.2 billion of loans (primarily classified in level 2 of the valuation hierarchy) and \$127 million of receivables classified within level 3 of the valuation hierarchy.

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#### **Transition**

In connection with the Firm s adoption of SFAS 157 effective January 1, 2007, the Firm recorded the following: A cumulative effect increase to Retained earnings of \$287 million primarily related to the release of profit previously deferred in accordance with EITF 02-3:

An increase to revenue of \$166 million (\$103 million after-tax) related to the incorporation of the Firm s creditworthiness in the valuation of liabilities recorded at fair value; and

An increase to revenue of \$464 million (\$288 million after-tax) related to nonpublic private equity investments. Prior to the adoption of SFAS 157, the Firm applied the provisions of EITF 02-3 to its derivative portfolio. EITF 02-3 precluded the recognition of initial trading profit in the absence of: (a) quoted market prices, (b) observable prices of other current market transactions or (c) other observable data supporting a valuation technique. The Firm recognized the deferred profit in Principal transactions revenue on a systematic basis (typically straight-line amortization over the life of the instruments) and when observable market data became available.

Prior to the adoption of SFAS 157, privately held investments were initially valued based upon cost. The carrying values of privately held investments were adjusted from cost to reflect both positive and negative changes evidenced by financing events with third-party capital providers. The investments were also subject to ongoing impairment reviews by Private equity senior investment professionals. The increase in revenue related to nonpublic Private equity investments in connection with the adoption of SFAS 157 was due to there being sufficient market evidence to support an increase in fair values using the SFAS 157 methodology, although there had not been an actual third party market transaction related to such investments.

# NOTE 4 FAIR VALUE OPTION

In February of 2007, the FASB issued SFAS 159, which is effective for fiscal years beginning after November 15, 2007, with early adoption permitted. SFAS 159 provides an option to elect fair value as an alternative measurement for selected financial assets, financial liabilities, unrecognized firm commitments, and written loan commitments not previously carried at fair value. The Firm chose early adoption for SFAS 159 effective January 1, 2007.

The Firm s fair value elections are intended to eliminate volatility in Net income caused by measuring assets and liabilities on a different basis and to align the accounting with the Firm s risk management practices for those financial instruments managed on a fair value basis. The following table provides detail regarding the Firm s elections by balance sheet line as of January 1, 2007.

	Carrying value		Adjusted carrying value  of financial instruments as of  January 1, 2007	
(in millions)	of financial instruments as of January 1, 2007 <sup>(c)</sup>	Transition gain/(loss)  recorded in Retained earnings(d)		
Federal funds sold and securities purchased under				
resale agreements	\$ 12,970	\$ (21)	\$ 12,949	
Trading assets Debt and equity instruments	28,841	32	28,873	
Loans	759	55	814	
Other assets <sup>(a)</sup>	1,176	14	1,190	
Deposits <sup>(b)</sup> Federal funds purchased and securities sold under	(4,427)	21	(4,406)	
repurchase agreements	(6,325)	20	(6,305)	
Other borrowed funds	(5,502)	(4)	(5,506)	
Beneficial interests issued by consolidated VIEs	(2,339)	5	(2,334)	

Long-term debt	(39,025)	198	(38,827)
Pretax cumulative effect of adoption of SFAS 159 Deferred taxes Reclassification from Accumulated other comprehensive income (loss)		320 (122)	
Cumulative effect of adoption of SFAS 159	\$	199	

(a) Included in

Other assets are items, such as receivables, that are eligible for the fair value option election but were not elected by the Firm as these

assets are not

managed on a

fair value basis.

(b) Included within

deposits are

structured

deposits that are

carried at fair

value pursuant

to the fair value

option. Other

time deposits

which were

eligible for

election, but are

not managed on

a fair value

basis, continue

to be carried on

an accrual

basis. Demand

deposits are not

eligible for

election under

the fair value

option.

(c) Included in the

January 1, 2007

carrying values

are certain

financial

instruments

previously
carried at fair
value by the
Firm such as
structured
liabilities
elected pursuant
to SFAS 155 and
loans purchased
as part of
IB trading
activities.

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(d) When fair value elections were made, certain financial instruments were reclassified on the consolidated balance sheet (for example, warehouse loans were moved from Loans to *Trading assets*). The transition adjustment for these financial instruments has been included in the line item in which they were classified subsequent to the fair value election.

#### **Elections**

The following is a discussion of the financial instruments for which fair value elections were made in the first quarter of 2007 and the basis for those elections:

#### Loans

On January 1, 2007, the Firm elected to record, at fair value, certain loans that are extended as part of principal investing activities. The loans continue to be classified within Loans. The transition amount related to the election to fair value these loans included a reversal of the Allowance for loan losses of \$56 million.

The Firm also elected at January 1, 2007, to record certain held-for-sale loans at fair value. These loans were reclassified to Trading assets Debt and equity instruments. This election enabled the Firm to record loans purchased as part of the IB's proprietary activities at fair value and discontinue SFAS 133 fair value hedge relationships for certain originated loans.

In addition to the retrospective elections noted above, the Investment Bank (IB) elected to record loan originations and purchases entered into after January 1, 2007 as part of its securitization warehousing activities at fair value. Similarly, Retail Financial Services (RFS) elected to record prime mortgage loans originated after January 1, 2007, that are warehoused pending the Firm's determination to sell or to securitize, at fair value. These elections were made prospectively based upon the short holding period of the loans and/or the negligible impact of the elections. Warehouse loans carried at fair value have been reclassified to Trading assets Debt and equity instruments. For additional information regarding warehouse loans, see Note 15 on pages 90 94 of this Form 10-Q.

# Resale and Repurchase Agreements

On January 1, 2007, the Firm elected to record at fair value resale and repurchase agreements with an embedded derivative or a maturity greater than one year. The intent of this election was to mitigate volatility due to the differences in the measurement basis for the agreements (which were previously accounted for on an accrual basis) and the associated risk management arrangements (which are accounted for on a fair value basis). An election was not made for short-term agreements as the carrying value for such agreements generally approximates fair value. For

additional information regarding these agreements, see Note 12 on page 87 of this Form 10-Q. *Structured Notes* 

The IB issues structured notes as part of its client-driven activities. Structured notes are financial instruments that contain embedded derivatives and are included in Long-term debt. On January 1, 2007, the Firm elected to record at fair value all structured notes not previously elected or eligible for election under SFAS 155. As a result, all structured notes will be carried consistently on a fair value basis. The election was made to mitigate the volatility due to the differences in the measurement basis for structured notes and the associated risk management arrangements and to eliminate the operational burdens of having different accounting models for the same type of financial instrument.

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The following table presents the changes in fair value included in the Consolidated statements of income for items for which the fair value election was made.

Three months ended March 31, 2007	Principal	Mortgage fees and related	Other	Total changes in fair value
(in millions)	$transactions^{(c)}$	income	income	recorded
Federal funds sold and securities purchased under resale agreements  Trading assets Debt and equity instruments  Loans	\$ 32 492	\$ 206	\$	\$ 32 698
Changes in instrument-specific credit risk <sup>(a)</sup> Other changes in fair value Other assets	10 8		(4)	10 8 (4)
Deposits Federal funds purchased and securities sold	(144)			(144)
under repurchase agreements Other borrowed funds Beneficial interests issued by consolidated	(5) (38)			(5) (38)
VIEs Long-term debt:	(10)			(10)
Changes in instrument-specific credit $risk^{(b)}$ Other changes in fair value	50 (106)			50 (106)

(a) For floating-rate instruments, changes in value are attributed to instrument specific credit risk. For fixed-rate instruments, an allocation of the changes in value for the period is made between those changes in value that are interest rate related and changes in value that are credit-related. Allocations are based upon an analysis of

borrower specific credit spread and recovery information, where available, or benchmarking to similar entities or industries.

- (b) For Long-term debt, changes in value attributable to instrument specific credit risk were derived principally from observable changes in the Firm s credit spread.
- (c) Included in the amounts are gains and losses related to certain financial instruments previously carried at fair value by the Firm such as structured liabilities elected pursuant to SFAS 155 and loans purchased as part of IB trading activities.

The Firm s fair value elections were intended to mitigate the volatility in earnings created by recording financial instruments and the related risk management instruments on a different basis of accounting or to eliminate the operational complexities of applying hedge accounting. However, the profit and loss information presented above only includes the financial instruments that were elected to be measured at fair value; related risk management instruments, which are required to be measured at fair value, are not included in the table.

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# Difference between aggregate fair value and aggregate remaining contractual principal balance outstanding

The following tables reflects the difference between the aggregate fair value and the aggregate remaining contractual principal balance outstanding as of March 1, 2007, for Loans and Long-term debt for which the SFAS 159 fair value option has been elected. The loans were classified in Loans or Trading assets debt and equity instruments.

March 31, 2007 (in millions)	Remaining aggregate contractual principal amount outstanding	Fair value	Fair value over (under) remaining aggregate contractual principal amount outstanding
Performing loans 90 days or more past due			
Loans	\$	\$	\$
Loans reported as Trading assets	2	2	
Nonaccrual loans			
Loans	26	19	<b>(7</b> )
Loans reported as Trading assets	4,669	3,384	(1,285)
Subtotal	4,697	3,405	(1,292)
All other performing loans			
Loans	895	881	<b>(14)</b>
Loans reported as Trading assets	38,477	39,499	1,022
<b>Total loans</b>	44,069	43,785	(284)
Principal protected debt	<b>\$</b> (14,631)	<b>\$</b> (15,456)	\$ 825
Nonprincipal protected debt(a)	NA	(37,556)	NA
Total Long-term debt	NA	<b>\$</b> (53 <b>,</b> 012)	NA

(a) Balance not applicable as the return of principal is based upon performance of an underlying variable, and therefore may not occur in full.

# NOTE 5 PRINCIPAL TRANSACTIONS

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities (including physical commodities inventories that are accounted for at the lower of cost or fair value) and changes in fair value associated with financial instruments held by the Investment Bank for which the SFAS 159 fair value option was elected. Principal transactions also includes private equity gains and losses.

In the first quarter of 2007, JPMorgan Chase changed the classification of certain transaction costs that were previously reported within Principal transactions revenue to Professional and outside services expense. The prior-period presentation of Principal transactions revenue and Professional and outside services expense has been revised. The amount reclassified in the first quarter of 2006 was \$107 million. The change in classification did not affect Income from continuing operations and Net income as reported in JPMorgan Chase s Consolidated statements of income in any period.

The following table presents Principal transactions revenue.

Three months ended March 31, (in millions)	2007	2006
Trading revenue Private equity gains	\$ 3,125 1,346	\$ 2,450 259
Total Principal transactions revenue	\$ 4,471	\$ 2,709
80		

# Trading assets and liabilities

Trading assets include debt and equity instruments held for trading purposes that JPMorgan Chase owns (long positions) and certain loans for which the Firm manages on a fair value basis and has elected the SFAS 159 fair value option. Trading liabilities include debt and equity instruments that the Firm has sold to other parties but does not own (short positions). The Firm is obligated to purchase instruments at a future date to cover the short positions. Included in Trading assets and Trading liabilities are the reported receivables (unrealized gains) and payables (unrealized losses) related to derivatives. Trading positions are carried at fair value on the Consolidated balance sheets. For a discussion of the valuation of Trading assets and Trading liabilities, see Note 3 on pages 71–77 of this Form 10-Q. The following table presents the fair value of Trading assets and Trading liabilities for the dates indicated.

(in millions)	March 31, 2007	De	31, 2006
Trading assets			
Debt and equity instruments:			
U.S. government and federal agency obligations	<b>\$ 19,171</b>	\$	17,358
U.S. government-sponsored enterprise obligations	34,583		28,544
Obligations of state and political subdivisions	9,800		9,569
Certificates of deposit, bankers acceptances and			
commercial paper	11,693		8,204
Debt securities issued by non-U.S. governments	66,150		58,387
Corporate debt securities	78,104		71,470
Equity securities	85,841		86,862
Loans	42,885		16,595
Other	25,457		13,148
Total debt and equity instruments	373,684	3	310,137
Derivative receivables:(a)			
Interest rate	24,209		28,932
Foreign exchange	3,204		4,260
Equity	6,693		6,246
Credit derivatives	6,503		5,732
Commodity	9,038		10,431
T 4 1 1	40.647		55 (01
Total derivative receivables	49,647		55,601
Total trading assets	\$ 423,331	\$	365,738
Trading liabilities			
Debt and equity instruments <sup>(b)</sup>	\$ 94,309	\$	90,488
Derivative payables:(a)			
Interest rate	16,480		22,738
Foreign exchange	4,681		4,820
Equity	16,026		16,579
Credit derivatives	6,505		6,003
Commodity	6,624		7,329
, and the second	- /-		, -

Total derivative payables	50,316	57,469

# **Total trading liabilities \$ 144,625 \$ 147,957**

(a) Included in

Trading assets

and Trading

liabilities are

the reported

receivables

(unrealized

gains) and

guins) und

payables

(unrealized

losses) related

to derivatives.

These amounts

are reported net

of cash received

and paid of

\$20.7 billion

and

\$19.4 billion,

respectively, at

March 31, 2007,

and

\$23.0 billion

and

\$18.8 billion,

respectively, at

December 31,

2006, under

legally

enforceable

master netting

agreements.

(b) Primarily

represents

securities sold,

not yet

purchased.

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Average Trading assets and liabilities were as follows for the periods indicated.

Three months ended March 31, (in millions) 2007		
Trading assets debt and equity instruments Trading assets derivative receivables	\$ 345,870 58,781	\$ 256,441 52,031
Trading liabilities debt and equity instruments) Trading liabilities derivative payables	\$ 95,538 57,465	\$ 104,119 54,842

(a) Primarily represents securities sold, not yet purchased.

### **Private equity**

The following table presents the carrying value and cost of the Private equity investment portfolio for the dates indicated:

	March 3	1, 2007	December 31, 2006			
	Carrying		Carrying			
(in millions)	value	Cost	value	Cost		
Total private equity						
investments	<b>\$6,788</b>	<b>\$7,279</b>	\$6,359	\$7,560		

Private equity investments are held primarily by the Private Equity business within Corporate. Private Equity includes investments in buyouts, growth equity and venture opportunities. These investments are accounted for under investment company guidelines. Accordingly, these investments, irrespective of the percentage of equity ownership interest held are carried on the Consolidated balance sheets at fair value. Realized and unrealized gains and losses arising from changes in value are reported in Principal transactions revenue in the Consolidated statements of income in the period that the gains or losses occur. For a discussion of the valuation of Private equity investments, see Note 3 on pages 71 77 of this Form 10-Q.

### NOTE 6 OTHER NONINTEREST REVENUE

#### **Investment banking fees**

This revenue category includes advisory and equity and debt underwriting fees. Advisory fees are recognized as revenue when the related services have been performed. Underwriting fees are recognized as revenue when the Firm has rendered all services to the issuer and is entitled to collect the fee from the issuer, as long as there are no other contingencies associated with the fee (e.g., the fee is not contingent upon the customer obtaining financing). Underwriting fees are net of syndicate expenses. The Firm recognizes credit arrangement and syndication fees as revenue after satisfying certain retention, timing and yield criteria.

The following table presents the components of Investment banking fees.

Three months ended March 31, (in millions)	2007	2006			
Underwriting:					
Equity	\$ 393	\$	212		
Debt	868		564		

<b>Total underwriting</b>	1,261	776
Advisory	478	393
Total	\$ 1,739	\$ 1,169

# Lending & deposit related fees

This revenue category includes fees from loan commitments, standby letters of credit, financial guarantees, deposit-related fees in lieu of compensating balances, cash management-related activities or transactions, deposit accounts, and other loan servicing activities. These fees are recognized over the period in which the related service is provided.

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#### Asset management, administration and commissions

This revenue category includes fees from investment management and related services, custody, brokerage services, insurance premiums and commissions and other products. These fees are recognized over the period in which the related service is provided. Performance-based fees, which are earned based upon exceeding certain benchmarks or other performance targets, are accrued and recognized at the end of the performance period in which the target is met. In the first quarter of 2007, JPMorgan Chase changed the classification of certain transaction costs that were previously reported within Asset management, administration, and commissions to Professional and outside services expense. The prior-period presentation of Asset management, administration, and commissions and Professional and outside services expense has been revised. The change in classification did not affect Income from continuing operations and Net income as reported in JPMorgan Chase s Consolidated statements of income in any period.

## Mortgage fees and related income

This revenue category primarily reflects Retail Financial Services mortgage banking revenue, including fees and income derived from mortgages originated with the intent to sell, mortgage sales and servicing; the impact of risk management activities associated with the mortgage pipeline, warehouse and mortgage servicing rights (MSRs); and revenues related to any residual interests held from mortgage securitizations. This revenue category also includes gains on sales and lower of cost or fair value adjustments for held-for-sale mortgage loans, as well as changes in fair value for mortgage loans originated with the intent to sell measured at fair value under SFAS 159. Costs to originate held-for-sale loans are deferred and recognized as a component of the gain on sale. For loans measured at fair value under SFAS 159, origination costs are recognized in the associated expense category as incurred. Net interest income from the mortgage loans and securities gains and losses on AFS securities used in mortgage-related risk management activities are not included in Mortgage fees and related income. For a further discussion of MSRs, see Note 16 on pages 121–122 of the Annual Report and Note 17 on page 97 of this Form 10-Q.

#### **Credit card income**

This revenue category includes interchange income from credit and debit cards and servicing fees earned in connection with securitization activities. Volume-related payments to partners and expenses for rewards programs are netted against interchange income. Expenses related to rewards programs are recorded when the rewards are earned by the customer. Other Fee revenues are recognized as earned, except for annual fees, which are deferred with direct loan origination costs and recognized on a straight-line basis over the 12-month period to which they pertain.

# Credit card revenue sharing agreements

The Firm has contractual agreements with numerous affinity organizations and co-brand partners, which grant to the Firm exclusive rights to market to their members or customers. These organizations and partners endorse the credit card programs and provide their mailing lists to the Firm, and they may also conduct marketing activities and provide awards under the various credit card programs. The terms of these agreements generally range from 3 to 10 years. The economic incentives the Firm pays to the endorsing organizations and partners typically include payments based upon new account originations, charge volumes, and the cost of the endorsing organizations or partners marketing activities and awards.

The Firm recognizes the payments made to the affinity organizations and co-brand partners based upon new account originations as direct loan origination costs. Payments based upon charge volumes are considered by the Firm as revenue sharing with the affinity organizations and co-brand partners, which are deducted from Credit card income as the related revenue is earned. Payments based upon marketing efforts undertaken by the endorsing organization or partner are expensed by the Firm as incurred. These costs are recorded within Noninterest expense.

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# NOTE 7 INTEREST INCOME AND INTEREST EXPENSE

Details of Interest income and Interest expense were as follows.

Three months ended March 31,		
(in millions)	2007	2006(b)
Interest income <sup>(a)</sup>		
Loans	\$ 8,691	\$ 7,494
Securities	1,298	748
Trading assets	3,753	2,522
Federal funds sold and securities purchased under resale agreements	1,655	1,193
Securities borrowed	1,053	728
Deposits with banks	186	220
Interests in purchased receivables		331
Total Interest income	16,636	13,236
Interest expense <sup>(a)</sup>		
Interest-bearing deposits	4,995	3,551
Short-term and other liabilities	3,964	3,050
Long-term debt	1,408	1,235
Beneficial interests issued by consolidated VIEs	151	407
Total Interest expense	10,518	8,243
Net interest income	6,118	4,993
Provision for credit losses	1,008	831
Net Interest income after provision for credit losses	\$ 5,110	\$ 4,162

(a) Interest income and Interest expense includes the current period interest accruals for financial instruments measured at fair value except for financial instruments containing embedded derivatives that would be separately accounted for in accordance with

SFAS 133

absent the fair value election; for those instruments, all changes in value, including any interest elements, are reported in Principal transactions revenue.

(b) Prior periods
have been
adjusted to
reflect the
reclassification
of certain
amounts to more
appropriate
interest income
and interest
expense lines.

# NOTE 8 PENSION AND OTHER POSTRETIREMENT EMPLOYEE BENEFIT PLANS

For a discussion of JPMorgan Chase spension and other postretirement employee benefit (OPEB) plans, see Note 7 on pages 100 105 of JPMorgan Chase s 2006 Annual Report. The Firm prospectively adopted SFAS 158 as required on December 31, 2006.

The following table presents the components of net periodic benefit cost reported in the Consolidated statements of income for the Firm s U.S. and non-U.S. defined benefit pension and OPEB plans.

	Defi						
	U.	S.	Non-	U.S.	OPEB plans		
Three months ended March 31, (in millions)	2007	$2006^{(b)}$	2007	2006	2007	2006	
Components of net periodic benefit cost							
Benefits earned during the period	\$ 63	\$ 71	<b>\$ 9</b>	\$ 7	<b>\$ 1</b>	\$ 2	
Interest cost on benefit obligations	117	113	36	28	21	18	
Expected return on plan assets	(178)	(173)	(38)	(29)	(23)	(23)	
Amortization:							
Net actuarial loss		3	13	10	8	6	
Prior service cost (credit)	1	1			<b>(4)</b>	(5)	
Curtailment loss				1			
Subtotal	3	15	20	17	3	(2)	
Other defined benefit pension plans <sup>(a)</sup>	1	1	16	10	NA	NA	
Total defined benefit pension plans	4	16	36	27	NA	NA	
Total defined contribution plans	63	59	53	44	NA	NA	
Total pension and OPEB cost included in							
Compensation expense	\$ 67	\$ 75	\$ 89	\$ 71	\$ 3	\$ (2)	

(a) Includes various defined benefit pension plans, which are individually immaterial.

immaterial.
(b) Revised
primarily to
incorporate
amounts related
to the U.S.
defined benefit
pension plans
not subject to
Title IV of the
Employee
Retirement
Income Security
Act of 1974
(e.g., Excess
Retirement

Plan).

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The fair value of plan assets for the U.S. defined benefit pension and OPEB plans and material non-U.S. defined benefit pension plans was \$11.3 billion and \$2.7 billion, respectively, as of March 31, 2007, and \$11.3 billion and \$2.8 billion, respectively, as of December 31, 2006.

The amount of 2007 potential contributions for the U.S. qualified defined benefit pension plans, if any, are not reasonably estimable at this time. The amount of 2007 potential contributions for U.S. non-qualified defined benefit pension plans is \$36 million. The amount of 2007 potential contributions for non-U.S. defined benefit pension plans is \$115 million and for OPEB plans is \$3 million.

### NOTE 9 EMPLOYEE STOCK-BASED INCENTIVES

For a discussion of the accounting policies and other information relating to employee stock-based compensation, see Note 8 on pages 105 107 of JPMorgan Chase s 2006 Annual Report.

Effective January 1, 2006, the Firm adopted SFAS 123R and all related interpretations using the modified prospective transition method. SFAS 123R requires all share-based payments to employees, including employee stock options and stock-settled stock appreciation rights (SARs), be measured at their grant date fair values.

Upon adopting SFAS 123R, the Firm revised its accounting policies for share-based payments granted to retirement-eligible employees. Prior to the adoption, the Firm s accounting policy for share-based payment awards granted to retirement-eligible employees was to recognize compensation cost over the award s stated service period. For awards granted to retirement-eligible employees in 2006, JPMorgan Chase recognized compensation expense on the grant date without giving consideration to the impact of the post employment restrictions. In the first quarter of 2006, the Firm also began to accrue the estimated cost of stock awards to be granted to retirement-eligible employees in the following year.

The Firm recognized noncash compensation expense related to its various employee stock-based incentives of \$511 million and \$839 million (including the total incremental impact of adopting SFAS 123R of \$459 million) for the quarters ended March 31, 2007 and 2006, respectively, in its Consolidated statements of income. These amounts included an accrual for the estimated cost of stock awards to be granted to retirement-eligible employees of \$130 million and \$143 million for the quarters ended March 31, 2007 and 2006, respectively.

In the first quarter of 2007, the Firm granted 43.9 million restricted stock units (RSUs) with a grant date fair value of \$48.25 per RSU in connection with its annual incentive grant.

### NOTE 10 NONINTEREST EXPENSE

### **Merger costs**

Costs associated with the Bank One Merger and the transaction with The Bank of New York Company, Inc. ( The Bank of New York ) are reflected in the merger costs caption of the Consolidated statements of income. For a further discussion of the transaction with The Bank of New York, see Note 24 on page 102 of this Form 10-Q. A summary of such costs is shown in the following table for the quarters ended March 31, 2007 and 2006.

Three months ended March 31, (in millions)	2	2007	2006		
Expense category					
Compensation	\$	1	\$	4	
Occupancy		1			
Technology and communications and other		45		67	
Bank of New York transaction <sup>(a)</sup>		15			
$\mathbf{Total}^{(b)}$	\$	62	\$	71	

(a) Represents
Compensation and
Technology and
communications

and other.

(b) With the exception of occupancy-related write-offs, all of the costs in the table require the expenditure of cash.

The table below shows the change in the liability balance related to the costs associated with the Bank One Merger:

Three months ended March 31, (in millions)	2007	$2006^{(b)}$
Liability balance, beginning of period Recorded as merger costs Liability utilized	\$ 155 47 (62)	\$ 311 71 (133)
Liability balance, end of period	<b>\$ 140</b> (a)	\$ 249

(a) Excludes

\$16 million

related to The

Bank of New

**York** 

transaction.

(b) Prior periods

have been

revised to reflect

the current

presentation.

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# NOTE 11 SECURITIES

For a discussion of accounting policies relating to Securities, see Note 10 on pages 108-111 of JPMorgan Chase s 2006 Annual Report. The following table presents realized gains and losses from AFS securities.

Three months ended March 31, (in millions)	20	007	200		
Realized gains Realized losses	•	32 (30)	\$	101 (217)	
Net realized Securities gains (losses) <sup>(a)</sup>	\$	2	\$	(116)	

(a) Proceeds from securities sold were generally within 2% of amortized cost for the three months ended March 31, 2007 and 2006.

The amortized cost and estimated fair value of AFS and held-to-maturity securities were as follows for the dates indicated.

		Marc	h 31, 2	Decembe					
		Gro	SS	Gross			Gross	Gross	
	Amortized	unrealize	d unre	alized	Fair	Amortized	unrealized	unrealized	Fair
(in millions)	cost	gair	IS	losses	value	cost	gains	losses	value
Available-for-sale									
securities									
U.S. government and									
federal agency									
obligations:									
U.S. treasuries	\$ 4,449	\$	3 \$	<b>3</b> 21	\$ 4,431	\$ 2,398	\$	\$ 23	\$ 2,375
Mortgage-backed									
securities	10		1		11	32	2	1	33
Agency obligations	76		8		84	78	8		86
U.S.									
government-sponsored									
enterprise obligations	77,477	30	8	277	77,508	75,434	334	460	75,308
Obligations of state and									
political subdivisions	470		2	4	468	637	17	4	650
Debt securities issued by									
non-U.S. governments	6,371		7	54	6,324	6,150	7	52	6,105
Corporate debt securities	1,986		1	4	1,983	611	1	3	609
Equity securities	3,658	12	2		3,780	3,689	125	1	3,813
Other <sup>(a)</sup>	2,339	4	7		2,386	2,890	50	2	2,938

Total available-for-sale securities	\$96,	836	\$ 499	\$ 360	\$96,9	75	\$91	,919	\$ 544	\$ 546	\$91	,917
Held-to-maturity securities <sup>(b)</sup>												
Total held-to-maturity securities	\$	54	\$ 2	\$	\$	56	\$	58	\$ 2	\$	\$	60

- (a) Primarily includes negotiable certificates of deposit.
- (b) Consists primarily of mortgage-backed securities issued by U.S. government-sponsored entities.

Included in the \$360 million of gross unrealized losses on AFS securities at March 31, 2007, was \$213 million of unrealized losses that have existed for a period greater than 12 months. These securities are predominately rated AAA and the unrealized losses are primarily due to overall increases in market interest rates and not concerns regarding the underlying credit of the issuers. The majority of the securities with unrealized losses aged greater than 12 months are obligations of U.S. government-sponsored enterprises and have a fair value at March 31, 2007, that is within 2% of their amortized cost basis.

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# NOTE 12 SECURITIES FINANCING ACTIVITIES

For a discussion of accounting policies relating to securities financing activities, see Note 11 on page 111 of JPMorgan Chase s 2006 Annual Report.

Resale agreements and repurchase agreements are generally treated as collateralized financing transactions carried on the Consolidated balance sheets at the amounts the securities will be subsequently sold or repurchased, plus accrued interest. On January 1, 2007, pursuant to the adoption of SFAS 159, the Firm elected fair value measurement for certain resale and repurchase agreements. For a further discussion of SFAS 159, see Note 4 on pages 77 80 of this Form 10-Q. These agreements continue to be reported within Securities purchased under resale agreements and Securities sold under repurchase agreements on the Consolidated balance sheets. Generally for agreements carried at fair value, current period interest accruals are recorded within Interest income and Interest expense with changes in fair value reported in Principal transactions revenue. However, for financial instruments containing embedded derivatives that would be separately accounted for in accordance with SFAS 133, all changes in fair value, including any interest elements, are reported in Principal transactions revenue. Where appropriate, resale and repurchase agreements with the same counterparty are reported on a net basis in accordance with FIN 41.

The following table details the components of securities financing activities at each of the dates indicated.

(in millions)	March 31, 2007	December 31, 2006		
Securities purchased under resale agreements <sup>(a)</sup> Securities borrowed	\$ 132,066 84,800	\$ 122,479 73,688		
Securities sold under repurchase agreements <sup>(b)</sup> Securities loaned	\$ 195,196 10,730	\$ 143,253 8,637		

(a) Includes resale agreements of \$15.8 billion accounted for at fair value at March 31, 2007.

(b) Includes
repurchase
agreements of
\$6.5 billion
accounted for at
fair value at
March 31, 2007.

JPMorgan Chase pledges certain financial instruments it owns to collateralize repurchase agreements and other securities financings. Pledged securities that can be sold or repledged by the secured party are identified as financial instruments owned (pledged to various parties) on the Consolidated balance sheets.

At March 31, 2007, the Firm had received securities as collateral that could be repledged, delivered or otherwise used with a fair value of approximately \$335.8 billion. This collateral was generally obtained under resale or securities borrowing agreements. Of these securities, approximately \$306.6 billion were repledged, delivered or otherwise used, generally as collateral under repurchase agreements, securities lending agreements or to cover short sales.

#### NOTE 13 LOANS

The accounting for a loan may differ based upon the type of loan and/or its use in an investing or trading strategy. The measurement framework for Loans in the consolidated financial statements is one of the following:

At the principal amount outstanding, net of the Allowance for loans losses, unearned income and any net deferred loan fees;

At the lower of cost or fair value, with valuation changes recorded in Noninterest revenue;

At fair value, with changes in fair value recorded in Noninterest revenue.

Interest income is recognized using the interest method, or on a basis approximating a level rate or return over the term of the loan.

For a detailed discussion of accounting policies relating to Loans, see Note 12 on page 112 113 of JPMorgan Chase s 2006 Annual Report. See Note 4 on pages 77 80 of this Form 10-Q for further information on the Firm s elections of fair value accounting under SFAS 159. See Note 5 on pages 80 82 of this Form 10-Q for further information on loans carried at fair value and classified as trading assets.

Loans within the retained portfolio that management decides to sell are transferred from the retained portfolio to the held-for-sale portfolio. Transfers to held-for-sale are recorded at the lower of cost or fair value on the date of transfer. Losses attributed to credit losses are charged off to the Allowance for loan losses and losses due to interest rates, or exchange rates, are recognized in Noninterest revenue.

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The composition of the loan portfolio at each of the dates indicated was as follows.

March 31,   31,   (in millions)   2007   2006			December
U.S. wholesale loans:   Commercial and industrial   \$75,898   \$77,788   Real estate   \$11,735   \$14,237   Financial institutions   \$2,452   \$2,608   \$0,000     Cotal U.S. wholesale loans   \$108,627   \$118,686     Non-U.S. wholesale loans   \$10,000   \$1,246   \$1,		March 31,	
Commercial and industrial Real estate         \$75,898         \$77,788           Real estate         11,735         14,103           Financial institutions         2,452         2,608           Other         5,366         9,950           Total U.S. wholesale loans         108,627         118,686           Non-U.S. wholesale loans:         ***         ***           Commercial and industrial         41,091         43,428           Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans: for         ***         ***           Total wholesale loans: for         ***         ***           Commercial and industrial         116,989         12,121           Real estate for         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total consumer loans: for         ***         ***           Total consumer loans         ***	(in millions)	2007	2006
Real estate Financial institutions         11,735         14,237           Financial institutions         13,176         14,103           Lease financing receivables         2,482         2,608           Other         5,366         9,950           Total U.S. wholesale loans         108,627         118,686           Non-U.S. wholesale loans:         2         118,686           Non-U.S. wholesale loans:         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans: (a)         2         2           Commercial and industrial         116,989         121,216           Real estate (b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)         87,741         85,730           Home equity         87,741         85,730           Mortgage         46	U.S. wholesale loans:		
Financial institutions         13,176         14,103           Lease financing receivables         2,452         2,608           Other         5,366         9,950           Total U.S. wholesale loans         118,686           Non-U.S. wholesale loans:         ****           Commercial and industrial         41,091         43,428           Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,744           Other         141         145           Total non-U.S. wholesale loans: fellous         59,567         65,056           Total wholesale loans: fellous         116,989         121,216           Real estate(fill)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: fellous         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009	Commercial and industrial	\$ 75,898	\$ 77,788
Lease financing receivables Other         2,452 (2,608 op.950	Real estate	11,735	14,237
Other         5,366         9,950           Total U.S. wholesale loans         108,627         118,686           Non-U.S. wholesale loans:         2           Commercial and industrial         41,091         43,428           Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans: ⟨a⟩         59,567         65,056           Commercial and industrial         116,989         12,1216           Real estate ⟨b⟩         13,043         15,383           Financial institutions         28,957         32,066           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: ⟨a⟩         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Total consumer loans         28,164         27,097           Total loans ⟨a⟩         \$43,762         \$483,127	Financial institutions	13,176	14,103
Total U.S. wholesale loans:         118,627         118,686           Non-U.S. wholesale loans:         2           Commercial and industrial         41,091         43,428           Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         41         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans: (a)         2         (a)         116,989         121,216           Commercial and industrial         116,989         121,216         (a)         15,383         15,383         15,383         15,383         15,383         15,383         15,383         15,383         16,389         3,782         20ther         28,957         33,266         3,782         20ther         5,507         10,095 </td <td>Lease financing receivables</td> <td>2,452</td> <td>2,608</td>	Lease financing receivables	2,452	2,608
Non-U.S. wholesale loans:         1         41,091         43,428         Real estate         1,308         1,146         Financial institutions         15,781         19,163         Lease financing receivables         1,246         1,174         1,1	Other	5,366	9,950
Commercial and industrial         41,091         43,428           Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans: (a)         116,989         121,216           Commercial and industrial         116,989         121,216           Real estate (b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables(d)         78,173         85,881           All other loans         281,571         299,385           Total consumer loans         281,571         299,385           Total loans (d)         \$4	Total U.S. wholesale loans	108,627	118,686
Real estate         1,308         1,146           Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans: (a)         3,058         12,1216           Commercial and industrial         116,989         121,216           Real estate(b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)         87,741         85,730           Morrgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables (d)         78,173         85,881           All other loans         28,146         27,097           Total loans (e)(f)         \$49,765         \$483,127           (a) Includes Investment Bank, Commercial         10,000         10,000         10,000         10,000	Non-U.S. wholesale loans:		
Financial institutions         15,781         19,163           Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans: (a)         59,567         65,056           Commercial and industrial         116,989         121,216           Real estate(b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables (d)         78,173         85,881           All other loans         281,571         299,385           Total loans (e)(f)         \$49,765         \$483,127           Total loans (e)(f)         \$49,765         \$483,127		-	43,428
Lease financing receivables         1,246         1,174           Other         141         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans:(a)         3,698         121,216           Real estate(b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans:(c)         87,741         85,730           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables(d)         78,173         85,881           All other loans         281,571         299,385           Total consumer loans         281,571         299,385           Total loans(e)(f)         \$49,765         \$483,127		-	
Other         141         145           Total non-U.S. wholesale loans         59,567         65,056           Total wholesale loans: (a)         30,000         121,216           Commercial and industrial         116,989         121,216           Real estate (b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)         87,741         85,730           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables (d)         78,173         85,881           All other loans         281,571         299,385           Total consumer loans         281,571         299,385           Total loans (e) (f)         \$489,765         \$483,127    (a) Includes  Investment  Bank,  Commercial		· · · · · · · · · · · · · · · · · · ·	
Total non-U.S. wholesale loans:         59,567         65,056           Total wholesale loans:         (a)         (a) <t< td=""><td><del>-</del></td><td>-</td><td>•</td></t<>	<del>-</del>	-	•
Total wholesale loans: (a)           Commercial and industrial         116,989         121,216           Real estate (b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables (d)         78,173         85,881           All other loans         281,46         27,097           Total consumer loans         281,571         299,385           Total loans (e) (f)         \$483,127           (a) Includes Investment Bank, Commercial         10,000         \$483,127	Other	141	145
Commercial and industrial         116,989         121,216           Real estate(b)         13,043         15,383           Financial institutions         28,957         33,266           Lease financing receivables         3,698         3,782           Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans:(c)           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables(d)         78,173         85,881           All other loans         281,46         27,097           Total consumer loans         281,571         299,385           Total loans(e)(f)         \$ 449,765         \$ 483,127           (a) Includes Investment Bank, Commercial         \$ 483,127	Total non-U.S. wholesale loans	59,567	65,056
Real estate(b)       13,043       15,383         Financial institutions       28,957       33,266         Lease financing receivables       3,698       3,782         Other       5,507       10,095         Total wholesale loans       168,194       183,742         Total consumer loans:(c)       ***         Home equity       87,741       85,730         Mortgage       46,574       59,668         Auto loans and leases       40,937       41,009         Credit card receivables(d)       78,173       85,881         All other loans       281,571       299,385         Total consumer loans       281,571       299,385         Total loans(e)(f)       \$ 449,765       \$ 483,127         (a) Includes Investment Bank, Commercial       ***       ***	Total wholesale loans:(a)		
Financial institutions       28,957       33,266         Lease financing receivables       3,698       3,782         Other       5,507       10,095         Total wholesale loans       168,194       183,742         Total consumer loans:(c)         Home equity       87,741       85,730         Mortgage       46,574       59,668         Auto loans and leases       40,937       41,009         Credit card receivables(d)       78,173       85,881         All other loans       281,571       299,385         Total consumer loans       281,571       299,385         Total loans(e)(f)       \$ 449,765       \$ 483,127         (a) Includes Investment Bank, Commercial       5 483,127			
Lease financing receivables Other         3,698 5,507         3,782 10,095           Total wholesale loans         168,194         183,742           Total consumer loans: (c)           Home equity         87,741         85,730 Mortgage           Auto loans and leases         46,574         59,668 Mortgage           Auto loans and leases         40,937         41,009 Mortgage Mortgage           Credit card receivables (d)         78,173         85,881 Mortgage Mortg	Real estate <sup>(b)</sup>	13,043	15,383
Other         5,507         10,095           Total wholesale loans         168,194         183,742           Total consumer loans:(c)           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables(d)         78,173         85,881           All other loans         281,571         299,385           Total consumer loans         281,571         299,385           Total loans(e)(f)         \$ 449,765         \$ 483,127           (a) Includes Investment Bank, Commercial	Financial institutions	28,957	33,266
Total wholesale loans         168,194         183,742           Total consumer loans: (c)           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables (d)         78,173         85,881           All other loans         281,476         27,097           Total consumer loans         281,571         299,385           Total loans (e) (f)         \$ 449,765         \$ 483,127           (a) Includes Investment Bank, Commercial         Bank, Commercial         Commercial	Lease financing receivables	3,698	3,782
Total consumer loans: (c)           Home equity         87,741         85,730           Mortgage         46,574         59,668           Auto loans and leases         40,937         41,009           Credit card receivables(d)         78,173         85,881           All other loans         281,46         27,097           Total consumer loans         281,571         299,385           Total loans(e)(f)         \$ 449,765         \$ 483,127           (a) Includes	Other	5,507	10,095
Home equity       87,741       85,730         Mortgage       46,574       59,668         Auto loans and leases       40,937       41,009         Credit card receivables(d)       78,173       85,881         All other loans       281,46       27,097         Total consumer loans       281,571       299,385         Total loans(e)(f)       \$ 449,765       \$ 483,127         (a) Includes Investment Bank, Commercial       Commercial	Total wholesale loans	168,194	183,742
Mortgage       46,574       59,668         Auto loans and leases       40,937       41,009         Credit card receivables(d)       78,173       85,881         All other loans       28,146       27,097         Total consumer loans       281,571       299,385         Total loans(e)(f)       \$ 449,765       \$ 483,127         (a) Includes	Total consumer loans:(c)		
Auto loans and leases Credit card receivables(d) All other loans  Total consumer loans  Total loans(e)(f)  (a) Includes Investment Bank, Commercial $40,937$ $41,009$ $78,173$ $85,881$ 27,097 $299,385$ $449,765$ $449,765$ $483,127$	Home equity	· · · · · · · · · · · · · · · · · · ·	
Credit card receivables(d) All other loans78,173 28,14685,881 27,097Total consumer loans281,571299,385Total loans(e)(f)\$ 449,765\$ 483,127(a) Includes Investment Bank, Commercial	Mortgage		
All other loans  Total consumer loans  Total loans(e)(f)  (a) Includes Investment Bank, Commercial		•	
Total consumer loans         281,571         299,385           Total loans(e)(f)         \$ 449,765         \$ 483,127           (a) Includes Investment Bank, Commercial		•	•
Total loans <sup>(e)(f)</sup> (a) Includes Investment Bank, Commercial	All other loans	28,146	27,097
(a) Includes Investment Bank, Commercial	Total consumer loans	281,571	299,385
Investment Bank, Commercial	Total loans $^{(e)(f)}$	\$ 449,765	\$ 483,127
Bank, Commercial	(a) Includes		
Commercial	Investment		
Banking,	Commercial		
	Banking,		

Treasury & Securities Services and

Asset

Management.

(b) Represents credits extended for real estate related

purposes to

borrowers who

are primarily in

the real estate

development or

investment

businesses and

for which the

primary

repayment is

from the sale,

lease,

management,

operations or

refinancing of

the property.

(c) Includes Retail

**Financial** 

Services, Card

Services and the

Corporate

segment.

(d) Includes billed

finance charges

and fees net of

an allowance for

uncollectible

amounts.

(e) Loans (other

than those to

which the SFAS

159 fair value

option has been

elected) are

presented net of

unearned

income and net

deferred loan

fees of

\$2.0 billion and

\$2.3 billion at

March 31, 2007,

and

December 31, 2006,

respectively.

(f) Includes loans

held-for-sale

(related

primarily to

syndication and

securitization

activities) of

\$28.1 billion

and

\$55.2 billion at

March 31, 2007,

and

December 31,

2006,

respectively. As

a result of the

adoption of

SFAS 159,

\$23.3 billion of

loans were

transferred from

Loans

held-for-sale to

Trading assets

and therefore,

such loans are

no longer

included in

Loans at

March 31, 2007.

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#### **Impaired loans**

JPMorgan Chase accounts for and discloses nonaccrual loans as impaired loans. The following are excluded from impaired loans: small-balance, homogeneous consumer loans; loans carried at fair value or the lower of cost or fair value; debt securities; and leases.

The table below sets forth information about JPMorgan Chase s impaired loans (other than those included in Trading assets). The Firm primarily uses the discounted cash flow method for valuing impaired loans.

(in millions)	March 31, 2007	]	December 31, 2006
Impaired loans with an allowance Impaired loans without an allowance <sup>(a)</sup>	\$ 523 49	\$	623 66
<b>Total impaired loans</b> Allowance for impaired loans under SFAS 114 <sup>(b)</sup>	\$ 572 170	\$	689 153

(a) When the

discounted cash

flows, collateral

value or market

price equals or

exceeds the

carrying value

of the loan, then

the loan does

not require an

allowance under

SFAS 114.

(b) The allowance

for impaired

loans under

SFAS 114 is

included in

**JPMorgan** 

Chase s

Allowance for

loan losses.

Three months ended March 31,

Three months ended March 31, (in millions)

(in millions)	2007	2006
Average balance of impaired loans during the period Interest income recognized on impaired loans during the period	\$ 615	\$ 1,103
The following table reflects information about the Firm s loan sales.		

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2007

 $2006^{(b)}$ 

109

Net gains on sales of loans (including lower of cost or fair value adjustments) $^{(a)}$  \$ 218

(a) Excludes sales related to loans accounted for at fair value.

(b) Prior periods
have been
revised to reflect
the current
presentation.

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#### NOTE 14 ALLOWANCE FOR CREDIT LOSSES

For a further discussion of the Allowance for credit losses and the related accounting policies, see Note 13 on pages 113 114 of JPMorgan Chase s 2006 Annual Report. The table below summarizes the changes in the Allowance for loan losses.

Three months ended March 31, (in millions)	2007	2006
Allowance for loan losses at January 1 Cumulative effect of changes in accounting principles <sup>(a)</sup>	\$ 7,279 (56)	\$7,090
Allowance for loan losses at January 1, adjusted	7,223	7,090
Gross charge-offs Gross recoveries	(1,105) 202	(882) 214
Net charge-offs Provision for loan losses Other	(903) 979 1	(668) 847 6
Allowance for loan losses at March 31	<b>\$ 7,300</b> (b)	\$7,275 <sub>(c)</sub>

(a) Reflects the effect of the adoption of SFAS 159 at January 1, 2007. For a further discussion of SFAS 159, see Note 4 on pages 77 80 of this Form 10-Q.

(b) Includes \$54 million of asset-specific and \$7.2 billion of formula-based allowance.

(c) Includes \$118 million of asset-specific and \$7.2 billion of formula-based allowance.

The table below summarizes the changes in the Allowance for lending-related commitments.

Three months ended March 31, (in millions)	2007	2006
Allowance for lending-related commitments at January 1 Provision for lending-related commitments	\$524 29	\$400 (16)
Allowance for lending-related commitments at March 31 <sup>(a)</sup>	\$553	\$384

(a) At March 31, 2007, includes \$40 million of asset-specific and \$513 million of formula-based allowance. At March 31, 2006, includes \$49 million of asset-specific and \$335 million of formula-based allowance.

#### NOTE 15 LOAN SECURITIZATIONS

For a discussion of the accounting policies relating to loan securitizations, see Note 14 on pages 114–118 of JPMorgan Chase s 2006 Annual Report. JPMorgan Chase securitizes and sells a variety of its consumer and wholesale loans, including warehouse loans that are classified in Trading assets. Consumer activities include securitizations of residential real estate, credit card and automobile loans that are originated or purchased by Retail Financial Services and Card Services (CS). Wholesale activities include securitizations of purchased residential real estate loans and commercial loans (primarily real estate related) originated by the Investment Bank.

JPMorgan Chase sponsored securitizations utilize SPEs as part of the securitization process. These SPEs are structured to meet the definition of a QSPE (as discussed in Note 1 on pages 70–71 of this Form 10-Q); accordingly, the assets and liabilities of securitization-related QSPEs are not reflected in the Firm s Consolidated balance sheets (except for retained interests, as described below) but are included on the balance sheet of the QSPE purchasing the assets. Assets held by JPMorgan Chase-sponsored securitization-related QSPEs as of March 31, 2007, and December 31, 2006, were as follows:

(in billions)	Ma	arch 31, 2007	Decen	mber 31, 2006
Consumer activities				
Credit card receivables	\$	83.4	\$	86.4
Automobile loans		4.0		4.9
Residential mortgage receivables		51.8		40.7
Wholesale activities				
Residential mortgages		35.0		43.8
Commercial and other $(a)(b)$		96.2		87.1
Total	\$	270.4	\$	262.9

- (a) Cosponsored securitizations include non-JPMorgan originated assets.
- (b) Commercial and other consists of commercial loans (primarily real estate) and non-mortgage consumer receivables purchased from third parties.

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The following table summarizes new securitization transactions that were completed during the first three months of 2007 and 2006; the resulting gains arising from such securitizations; certain cash flows received from such securitizations; and the key economic assumptions used in measuring the retained interests as of the dates of such sales

TI 1 1 1 1 1 2 1 2 1 2 2 2 2 2 2 2 2 2 2	C	onsumer activ	ities	Wholesale activities			
Three months ended March 31, 2007 (in millions, except rates and where otherwise noted)	Credit card	Automobile	Residential mortgage	Residential mortgage	Commercial and other		
Principal securitized Pretax gains Cash flow information:	\$ 5,770 47	\$	\$ 13,031 38(a)	\$ 3,195 7 <sub>(a)</sub>	\$ 4,755 (a)		
Proceeds from securitizations Servicing fees collected Other cash flows received Proceeds from collections reinvested in revolving securitizations	\$ 5,770 17 79 36,911	\$	\$ 12,951 5	\$ 3,142	\$ 4,884 1		
Key assumptions (rates per annum): Prepayment $rate^{(b)}$	20.4% PPR	%	18.2 24.2% CPR	24.5 37.8% CPR	0.0 8.0% CPR		
Weighted-average life (in years) Expected credit losses <sup>(c)</sup> Discount rate	0.4 3.8% 12.0%	% %	3.2 4.0 % 5.8 13.4%	1.3 5.2 0.6 1.6% 6.3 20.0%	1.3 10.2 0.0 1.0% 10.0 14.0%		
	Co	onsumer activi	Wholesale activities				
Three months ended March 31, 2006 (in millions, except rates and where	Credit		Residential	Residential	Commercial		
otherwise noted)	card	Automobile	$mortgage^{(d)}$	mortgage	and other		
Principal securitized Pretax gains Cash flow information:	\$ 4,525 30	\$	\$ 3,178 2	\$ 6,659 18	\$ 3,238 35		
Proceeds from securitizations Servicing fees collected	\$ 4,525	\$	\$ 3,140	\$ 6,741	\$ 3,265		
Other cash flows received Proceeds from collections reinvested in revolving securitizations	12 69 51,896						
Other cash flows received Proceeds from collections reinvested in revolving securitizations  Key assumptions (rates per	69						
Other cash flows received Proceeds from collections reinvested in revolving securitizations	69	%	%	35.0 45.0% CPR	% CPR		

Expected credit losses<sup>(c)</sup>

3.3%

%

1.3 2.4%

%

Discount rate

12.0%

%

14.5 18.5%

%

- (a) As of January 1, 2007, the Firm adopted the fair value election for the IB warehouse and a portion of the RFS mortgage warehouse; therefore the carrying value of loans sold at the time of securitization approximated the proceeds from securitization.
- (b) CPR: constant prepayment rate; PPR: principal payment rate.
- (c) Expected credit losses for prime residential mortgage and certain wholesale securitizations are minimal and are incorporated into other assumptions.
- (d) No interests other than servicing assets were retained in the first quarter of 2006.

At both March 31, 2007, and December 31, 2006, the Firm had, with respect to its credit card master trusts, \$14.9 billion and \$19.3 billion, respectively, related to undivided interests, and \$2.7 billion and \$2.5 billion, respectively, related to subordinated interests in accrued interest and fees on the securitized receivables, net of an allowance for uncollectible amounts. Credit card securitization trusts require the Firm to maintain a minimum undivided interest of 4% to 12% of the principal receivables in the trusts. The Firm maintained an average undivided interest in principal receivables in the trusts of approximately 18% for the three months ended March 31, 2007 and 21% for the year ended December 31, 2006.

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The Firm also maintains escrow accounts up to predetermined limits for some credit card and automobile securitizations to cover the unlikely event of deficiencies in cash flows owed to investors. The amounts available in such escrow accounts are recorded in Other assets and, as of March 31, 2007, amounted to \$133 million and \$56 million for credit card and automobile securitizations, respectively; as of December 31, 2006, these amounts were \$153 million and \$56 million for credit card and automobile securitizations, respectively.

In addition to the amounts reported for securitization activity on the previous page, the Firm sold residential mortgage loans totaling \$17.1 billion and \$13.6 billion during the first three months of 2007 and 2006, respectively, primarily as GNMA, FNMA and Freddie Mac mortgage-backed securities; these sales resulted in pretax gains of \$84 million and \$62 million, respectively.

### **Retained securitization interests**

The table below summarizes other retained securitization interests, which are primarily subordinated or residual interests, and are carried at fair value on the Firm s Consolidated balance sheets.

(in millions)	March 31, 2007	December 31, 2006
Consumer activities Credit $card^{(a)(b)}$ Automobile <sup>(a)(c)</sup> Residential mortgage <sup>(a)</sup>	\$ 854 143 156	\$ 833 168 155
Wholesale activities <sup>(d)</sup> Residential mortgages Commercial and other	782 143	1,032 117
Total	\$ 2,078	\$ 2,305

(a) Pretax unrealized gains recorded in Stockholders equity that relate to retained securitization interests on consumer activities totaled \$3 million and \$3 million for credit card; \$5 million and \$4 million for automobile and \$48 million and \$51 million for residential mortgage at March 31, 2007. and December 31, 2006.

respectively.

(b) The credit card retained interest amount noted above includes subordinated securities retained by the Firm totaling \$300 million and \$301 million at March 31, 2007, and December 31, 2006, respectively, that are classified as AFS securities. The securities are valued using quoted market prices and therefore are not included in the key economic assumptions and sensitivities table that follows.

(c) In addition to the automobile retained interest amounts noted above, the Firm also retained senior securities totaling \$30 million and \$188 million at March 31, 2007, and December 31, 2006, respectively, that are classified as AFS securities. These securities are valued using quoted market prices and therefore are not included in the

key economic assumption and

sensitivities table that follows. (d) In addition to the wholesale retained interest amounts noted above, the Firm also retained subordinated securities totaling \$23 million at both March 31, 2007, and December 31, 2006, predominately from resecuritizations activities that are classified as Trading assets. These securities are valued using quoted market prices and

> therefore are not included in the key assumptions and sensitivities table that follows.

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The table below outlines the key economic assumptions used to determine the fair value of the Firm s retained interests in its securitizations at March 31, 2007 and December 31, 2006, respectively; and it outlines the sensitivities of those fair values to immediate 10% and 20% adverse changes in those assumptions.

Consumer activities

Wholesale activities

Manch 21 2007					
March 31, 2007 (in millions, except rates and where otherwise noted)	Credit card	Automobile	Residential mortgage	Residential mortgage	Commercial and other
Weighted-average life (in years)	0.4 0.5	1.0	0.1 3.4	2.0 4.0	0.6 5.7
Prepayment rate <sup>(a)</sup>	17.5 20.4% PPR	1.4% ABS	19.3 41.9% CPR	25.3 41.8% CPR	0.0 50.0%) CPR
Impact of 10% adverse change Impact of 20% adverse change	\$ (54) (109)	\$ (1) (2)	\$ (5) (9)	\$ (58) (79)	\$ (1) (3)
Loss assumption	3.3 3.9%		0.0 5.6%)	0.7 3.5%	0.0 3.0%
Impact of 10% adverse change Impact of 20% adverse change Discount rate	\$ (85) (169) 12.0%	\$ (3) (6) 7.5%	\$ (4) (7) 5.8 30.0%	\$ (56) (107) 13.1 21.0%	\$ (1) (1) 0.7 13.6%
Impact of 10% adverse change Impact of 20% adverse change	\$ (2) (3)	\$ (1) (2)	\$ (4) (7)	\$ (35) (66)	\$ (1) (1)
	(	Consumer activ	rities	Wholesal	e activities
December 31, 2006 (in millions, except rates and where otherwise noted)	Credit card	Automobile	Residential mortgage	Residential mortgage	Commercial and other
Weighted-average life (in years)	0.4 0.5	1.1	0.2 3.4	1.9 2.5	0.2 5.9
Prepayment rate <sup>(a)</sup>	17.5 20.4% PPR	1.4% ABS	19.3 41.8% CPR	10.0 42.9% CPR	0.0 50.0%) CPR
Impact of 10% adverse change Impact of 20% adverse change	\$ (52) (104)	\$ (1) (3)	\$ (4) (7)	\$ (44) (62)	\$ (1) (2)
Loss assumption Impact of 10% adverse change Impact of 20% adverse change Discount rate	3.5 4.1% \$ (87) (175) 12.0%	0.7% \$ (4) (7) 7.6%	0.0 5.1%) \$ (4) (8) 8.4 30.0%)	0.1 2.2% \$ (45) (89) 16.0 20.0%	0.0 1.3% \$ (1) (1) 0.5 14.0%

(a) CPR: Constant prepayment rate; PPR: principal payment rate; ABS: absolute

Impact of 10% adverse change

Impact of 20% adverse change

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(1)

(2)

(3)

(7)

(25)

(48)

(1)

(2)

\$

(2)

(3)

prepayment speed.

- (b) Expected credit losses for prime residential mortgage are minimal and are incorporated into other assumptions.
- (c) The Firm sold certain residual interests from subprime mortgage securitizations via Net Interest Margin (NIM)securitizations and retains residual interests in these NIM transactions, which are valued using a 30% discount
- (d) Prepayment risk on certain wholesale retained interests for commercial and other are minimal and are incorporated into other assumptions.

rate.

The sensitivity analysis in the preceding table is hypothetical. Changes in fair value based upon a 10% or 20% variation in assumptions generally cannot be extrapolated easily because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in the table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might counteract or magnify the sensitivities.

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The table below presents information about delinquencies, net charge-offs (recoveries) and components of reported and securitized financial assets at March 31, 2007, and December 31, 2006.

	Total 1	Loans		l and 90 days past due <sup>(e)</sup>	Net loan charge-offs			
	March		March	Dec.		s ended March		
	31,	Dec. 31,	31,	31,		31,		
(in millions)	2007	2006	2007	2006	2007	2006		
Home equity	\$ 87,741	\$ 85,730	\$ 459	\$ 454	\$ 68	\$ 33		
Mortgage	46,574	59,668	960	769	23	12		
Auto loans and leases	40,937	41,009	95	132	59	51		
Credit card receivables	78,173	85,881	1,282	1,344	721	567		
All other loans	28,146	27,097	326	322	38	25		
<b>Total consumer loans</b>	281,571	299,385	<b>3,122</b> ( <i>f</i> )	3,021 <sub>(f)</sub>	909	688		
Total wholesale loans	168,194	183,742	297	420	(6)	(20)		
Total loans reported	449,765	483,127	3,419	3,441	903	668		
Securitized consumer loans:								
Residential mortgage <sup>(a)</sup>	8,996	7,995	187	191	14	15		
Automobile	3,990	4,878	7	10	4	4		
Credit card	68,403	66,950	958	962	593	449		
Total consumer loans securitized Securitized wholesale	81,389	79,823	1,152	1,163	611	468		
activities								
Residential mortgage <sup>(a)</sup>	23,394	27,275	683	544	27			
Commercial and other	14,358	13,756	8	6	6			
Total securitized wholesale activities	37,752	41,031	691	550	33			
Total loans securitized $^{(b)}$	119,141	120,854	1,843	1,713	644	468		
Total loans reported and securitized <sup>(c)</sup>	\$ 568,906 <sub>(d)</sub>	\$ 603,981	\$ 5,262	\$ 5,154	\$ 1,547	\$ 1,136		

<sup>(</sup>a) Includes \$17.5 billion and \$18.6 billion of outstanding principal balances on securitized subprime 1 4 family residential mortgage

loans as of March 31, 2007, and December 31, 2006, respectively.

- (b) Total assets held in securitization-related SPEs were \$270.4 billion and \$262.9 billion at March 31, 2007, and December 31, 2006, respectively. The \$119.1 billion and \$120.9 billion of loans securitized at March 31, 2007, and December 31, 2006, respectively, excludes: \$136.2 billion and \$122.5 billion of securitized loans, respectively, in which the Firm s only continuing involvement is the servicing of the assets; \$14.9 billion and \$19.3 billion of seller s interests in credit card master trusts, respectively; and \$0.2 billion and \$0.2 billion of escrow accounts and other assets, respectively.
- (c) Represents both loans on the Consolidated balance sheets and loans that have been securitized, but excludes loans for which the Firm s only continuing involvement is servicing of the assets.
- (d) Includes securitized loans that were previously recorded at fair value and classified as Trading assets.

(*e*)

*Includes* nonperforming HFS loans of \$116 million and \$120 million at March 31, 2007, and December 31, 2006, respectively.

(f) Excludes nonperforming assets related to (i) loans eligible for repurchase as well as loans repurchased from GNMA pools that are insured by U.S. government agencies and U.S. government-sponsored enterprises of \$1.3 billion and \$1.2 billion at March 31, 2007, and December 31, 2006, respectively, and (ii) education loans that are 90 days past due and still accruing, which are insured by U.S. government agencies under the Federal Family Education Loan Program of \$178 million and \$219 million at March 31, 2007, December 31, 2006, respectively. These amounts for GNMA and education loans are excluded, as reimbursement is proceeding normally.

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### NOTE 16 VARIABLE INTEREST ENTITIES

Refer to Note 1 on page 94 and Note 15 on pages 118 120 of JPMorgan Chase s 2006 Annual Report for a further description of JPMorgan Chase s policies regarding consolidation of variable interest entities (VIEs) as well as the utilization of VIEs by the Firm.

### **Multi-seller conduits**

The following table summarizes the Firm s involvement with Firm-administered multi-seller conduits.

	Consolidated		d		Nonconsolidated			Total		
	March			N	<b>Iarch</b>		N	March		
	31,	De	ec. 31,		31,	Dec. 31,		31,	Dec. 31,	
(in billions)	<b>2007</b> <sup>(b)</sup>	2	2006		2007	2006		2007	2006	
Total commercial paper										
issued by conduits	\$	\$	3.4	\$	46.8	\$ 44.1	\$	46.8	\$ 47.5	
Commitments										
Asset-purchase agreements	\$	\$	0.5	\$	71.9	\$ 66.0	\$	71.9	\$ 66.5	
Program-wide liquidity										
commitments			1.0		5.0	4.0		5.0	5.0	
Program-wide limited credit										
enhancements					1.6	1.6		1.6	1.6	
Maximum exposure to loss <sup>(a)</sup>			1.0		72.9	67.0		72.9	68.0	

(a) The Firm s maximum exposure to loss is limited to the amount of drawn commitments (i.e., sellers assets held by the multi-seller conduits for which the Firm provides liquidity support) of \$47.1 billion \$43.9 billion at March 31, 2007, and December 31, 2006, respectively, plus contractual but undrawn

commitments of

\$25.8 billion and \$24.1 billion at March 31, 2007, and December 31, 2006, respectively. Since the Firm provides credit enhancement and liquidity to Firm administered multi-seller conduits, the maximum exposure is not adjusted to exclude exposure that would be absorbed by third-party liquidity providers. (b) One of the Firm s administered multi-seller conduits was deconsolidated as of March 31, 2007; the assets deconsolidated were approximately

The Firm views its credit exposure to multi-seller conduit transactions as limited. This is because, for the most part, the Firm is not required to fund under the liquidity facilities if the assets in the VIE are in default. Additionally, the Firm s obligations under the letters of credit are secondary to the risk of first loss provided by the customer or other third parties for example, by the overcollateralization of the VIE with the assets sold to it or notes subordinated to the Firm s liquidity facilities.

### **Client intermediation**

\$3 billion.

Assets held by credit-linked and municipal bond vehicles at March 31, 2007, and December 31, 2006, were as follows.

(in billions)	March 31, 2007	December 31, 2006
Credit-linked note vehicles <sup>(a)</sup>	\$ 18.7	\$ 20.2

Municipal bond vehicles(b)

19.6

16.9

(a) Assets of \$1.7 billion and \$1.8 billion reported in the table above were recorded on the Firm s Consolidated balance sheets at March 31, 2007, and December 31,

respectively, due

to contractual relationships

2006,

held by the Firm

that relate to

collateral held

by the VIE.

(b) Total amounts

consolidated

due to the Firm

owning residual

interests were

\$5.2 billion and

\$4.7 billion at

March 31, 2007,

and

December 31,

2006,

respectively, and

are reported in

the table. Total

liquidity

commitments

were

\$12.2 billion

and

\$10.2 billion at

March 31, 2007,

and

December 31,

2006,

respectively. The

Firm s

maximum credit

exposure to all

municipal bond

vehicles was \$17.4 billion and \$14.9 billion at March 31, 2007, and December 31, 2006, respectively.

The Firm may enter into transactions with VIEs structured by other parties. These transactions can include, for example, acting as a derivative counterparty, liquidity provider, investor, underwriter, placement agent, trustee or custodian. These transactions are conducted at arm s length, and individual credit decisions are based upon the analysis of the specific VIE, taking into consideration the quality of the underlying assets. Where these activities do not cause JPMorgan Chase to absorb a majority of the expected losses of the VIEs or to receive a majority of the residual returns of the VIE, JPMorgan Chase records and reports these positions similarly to any other third-party transaction. These transactions are not considered significant for disclosure purposes.

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#### **Consolidated VIE assets**

The following table summarizes the Firm s total consolidated VIE assets, by classification, on the Consolidated balance sheets, as of March 31, 2007, and December 31, 2006.

march pillions) 2		December 31, 2006
Consolidated VIE assets <sup>(a)</sup>		
Securities purchased under resale agreements <sup>(b)</sup>	\$ 9.4	\$ 8.0
Trading assets $^{(c)}$	10.3	9.8
Investment securities		0.2
Loans	12.7	15.9
Other assets	3.0	2.9
Total consolidated assets	\$ 35.4	\$ 36.8

(a) The Firm held \$3.5 billion of assets at December 31, 2006, primarily as a seller s interest, in certain consumer securitizations in a segregated entity, as part of a two-step securitization transaction. The segregated entity was terminated in the beginning of 2007. This interest is included in the securitization activities disclosed in Note 15 on pages 90 94 of this Form 10-Q. (b) Includes activity

conducted by the

Firm in a principal capacity,

primarily in the IB.

(c) Includes the fair value of securities and derivative receivables.

The interest-bearing beneficial interest liabilities issued by consolidated VIEs are classified in the line item titled, Beneficial interests issued by consolidated variable interest entities—on the Consolidated balance sheets. The holders of these beneficial interests do not have recourse to the general credit of JPMorgan Chase. See Note 19 on page 124 of JPMorgan Chase—s 2006 Annual Report for the maturity profile of FIN 46 long-term beneficial interests.

#### NOTE 17 GOODWILL AND OTHER INTANGIBLE ASSETS

For a discussion of accounting policies related to Goodwill and Other intangible assets, see Note 16 on pages 121 123 of JPMorgan Chase s 2006 Annual Report.

Goodwill and other intangible assets consist of the following.

(in millions)	March 31, 2007	December 31, 2006
Goodwill Mortgage servicing rights Purchased credit card relationships	\$ 45,063 7,937 2,758	\$ 45,186 7,546 2,935
All other intangibles: Other credit card related intangibles Core deposit intangibles Other intangibles	\$ 302 2,481 1,422	\$ 302 2,623 1,446
Total All other intangible assets	\$ 4,205	\$ 4,371

#### Goodwill

As of March 31, 2007, the \$123 million decline in Goodwill was primarily due to the adoption of FIN 48, which resulted in a \$113 million reduction. For discussion of FIN 48, see Note 20 on page 100.

Goodwill was not impaired at March 31, 2007, or December 31, 2006, nor was any goodwill written off due to impairment during either the three months ended March 31, 2007, or March 31, 2006.

Goodwill attributed to the business segments was as follows:

(in millions)	March 31, 2007	December 31, 2006
Investment Bank	\$ 3,494	\$ 3,526
Retail Financial Services	16,853	16,955
Card Services	12,716	12,712
Commercial Banking	2,891	2,901
Treasury & Securities Services	1,614	1,605
Asset Management	7,118	7,110
Corporate (Private Equity)	377	377
Total Goodwill	\$ 45,063	\$ 45,186

#### Mortgage servicing rights

JPMorgan Chase uses a combination of derivatives and trading instruments to manage changes in the fair value of MSRs. The intent is to offset any changes in the fair value of MSRs with changes in the fair value of the related risk management instruments. MSRs decrease in value when interest rates decline. Conversely, securities (such as mortgage backed securities), principal-only certificates and certain derivatives (when the Firm receives fixed-rate interest payments) increase in value when interest rates decline.

For a further description of the MSRs asset, interest rate risk management, and valuation methodology of MSRs, see Note 16 on pages 121–122 of JPMorgan Chase s 2006 Annual Report. The following table summarizes MSR activity, certain key assumptions and the sensitivity of the fair value of the MSRs to adverse changes in those key assumptions for the three months ended March 31, 2007 and 2006.

Three months ended March 31,		
(in millions except rates and where otherwise noted)	2007	2006
Balance at beginning of period after valuation allowance Cumulative effect of change in accounting principle	\$ 7,546	\$ 6,452 230
Fair value at beginning of period	7,546	6,682
Originations of MSRs	564	344
Purchase of MSRs	97	151
Total additions	661	495
Change in valuation due to inputs and assumptions <sup>(a)</sup> Other changes in fair value <sup>(b)</sup>	108 (378)	711 (349)
Fair value at March 31	\$ 7,937	\$ 7,539
Weighted-average prepayment speed assumption (CPR) Impact on fair value of 10% adverse change Impact on fair value of 20% adverse change	16.71% \$ (404) (771)	14.99% \$ (338) (652)
Weighted-average discount rate	9.21%	9.67%
Impact on fair value of 10% adverse change Impact on fair value of 20% adverse change	\$ (269) (520)	\$ (279) (539)
Contractual service fees, late fees and other ancillary fees included in Mortgage fees and related income Third-party Mortgage loans serviced at March 31, (in billions)	\$ 556 546	\$ 490 484
Total unrealized gains and (losses) included in Net income		
related to assets still on the Consolidated balance sheets at March 31, 2007	<b>\$ 108</b>	NA

CPR: Constant prepayment rate

(a) Represents MSR asset fair value adjustments due to changes in

inputs, such as interest rates and volatility, as well as updates to assumptions used in the valuation model. This caption also represents total realized and unrealized gains (losses) included in Net income per the SFAS 157 disclosure for fair value measurement using significant unobservable inputs (Level 3). These changes in fair value are recorded in Mortgage fees and related income.

(b) Includes changes in the MSR value due to servicing portfolio runoff (or time decay). This caption represents settlements per the SFAS 157 disclosure for fair value measurement using significant unobservable inputs (Level 3).

The sensitivity analysis in the preceding table is hypothetical. Changes in fair value based upon a 10% and 20% variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

#### Purchased credit card relationships and All other intangible assets

For the quarter ended March 31, 2007, Purchased credit card relationships and All other intangibles decreased by \$343 million primarily as a result of amortization expense.

Except for \$513 million of indefinite-lived intangibles related to asset management advisory contracts which are not amortized, but instead are tested for impairment at least annually, the remainder of the Firm s other acquired intangible assets are subject to amortization.

The components of credit card relationships, core deposits and other intangible assets were as follows.

	March 31, 2007			December 31, 2006		
(in millions)	Gross amount	Accumulated amortization	Net carrying value	Gross amount	Accumulated amortization	Net carrying value
Purchased credit card relationships All other intangibles: Other credit card related	\$ 5,721	\$ 2,963	\$ 2,758	\$ 5,716	\$ 2,781	\$ 2,935
intangibles	\$ 369	<b>\$</b> 67	\$ 302	\$ 367	\$ 65	\$ 302
Core deposit intangibles	4,281	1,800	2,481	4,283	1,660	2,623
Other intangibles	1,969	<b>547</b> ( <i>a</i> )	1,422	1,961	$515_{(a)}$	1,446

## (a) Includes

\$3 million of

amortization

expense related

to servicing

assets on

securitized

automobile

loans for the

three months

ended

March 31, 2007

and 2006.

#### **Amortization expense**

Three months ended March 31, (in millions)	2007	2006
Purchased credit card relationships All other intangibles:	\$182	\$185
Other credit card related intangibles	2	1
Core deposit intangibles	140	138
Other intangibles	29	31
Total amortization expense	\$353	\$355

#### **Future amortization expense**

The following table presents estimated amortization expenses related to credit card relationships, core deposits and All other intangible assets at March 31, 2007.

For the year: (in millions)	Purchased credit card relationships	Other credit card related intangibles	Core deposit intangibles	Other intangibles	Total
<b>2007</b> (a)	<b>\$ 701</b>	<b>\$ 10</b>	\$ 555	\$ 111	\$ 1,377
2008	581	18	479	101	1,179
2009	429	23	397	94	943
2010	359	31	336	80	806
2011	290	36	293	71	690

(a) Includes \$182 million, \$2 million, \$140 million and \$29 million of amortization expense related to purchased credit card relationships, other credit card-related intangibles, core deposit intangibles and other intangibles, respectively, recognized during the first three months of 2007.

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## NOTE 18 EARNINGS PER SHARE

For a discussion of the computation of basic and diluted earnings per share ( EPS ) see Note 22 on page 126 of JPMorgan Chase s 2006 Annual Report. The following table presents the calculation of basic and diluted EPS for the three months ended March 31, 2007 and 2006.

Three months ended March 31, (in millions, except per share amounts)	2007	2006
Basic earnings per share Income from continuing operations Discontinued operations	\$ 4,787	\$ 3,027 54
Net income Less: preferred stock dividends	4,787	3,081 4
Net income applicable to common stock Weighted-average basic shares outstanding	\$ 4,787 3,456.4	\$ 3,077 3,472.7
Income from continuing operations per share Discontinued operations per share	\$ 1.38	\$ 0.87 0.02
Net income per share	\$ 1.38	\$ 0.89
Diluted earnings per share Net income applicable to common stock	\$ 4,787	\$ 3,077
Weighted-average basic shares outstanding Add: Employee restricted stock, RSUs, stock options and SARs	3,456.4 103.1	3,472.7 98.1
$ \begin{tabular}{ll} Weighted-average diluted shares outstanding (a) \\ \hline \end{tabular} $	3,559.5	3,570.8
Income from continuing operations per share Discontinued operations per share Net income per share	\$ 1.34 \$ 1.34	\$ 0.85 0.01 \$ 0.86

(a) Options issued under employee benefit plans to purchase 104 million and 162 million shares of common stock were outstanding for the three months ended March 31, 2007

and 2006, respectively, but were not included in the computation of diluted EPS because the options were antidilutive.

## NOTE 19 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss) includes the after-tax change in unrealized gains and losses on AFS securities, foreign currency translation adjustments (including the impact of related derivatives), cash flow hedging activities and the net actuarial loss and prior service cost related to the Firm s defined benefit pension and OPEB plans.

				Net actuarial	
				loss and prior	
				service	
				costs (credit)	
				of	A1-4- i
Three months ended	Unrealized	Translation	Cash	defined benefit	Accumulated other
March 31, 2007	gains (losses)	adjustments,	flow	pension and	comprehensive
	on AFS	net of		-	-
(in millions)	securities <sup>(a)</sup>	hedges	hedges	OPEB plans <sup>(e)</sup>	income (loss)
Balance at January 1, 2007 Cumulative effect of	\$ 29	\$ 5	\$ (489)	<b>\$</b> (1,102)	<b>\$</b> (1,557)
changes in accounting principles (SFAS 159)	(1)				(1)
Balance at January 1, 2007, adjusted	28	5	(489)	(1,102)	(1,558)
Net change	<b>84</b> ( <i>b</i> )	$2_{(c)}$	$(49)^{(d)}$	<b>39</b> (f)	76
Balance at March 31, 2007	<b>\$ 112</b>	\$ 7	\$ (538)	<b>\$</b> (1,063)	<b>\$</b> (1,482)
		99			

Net

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				1100	
				actuarial	
				loss	
				and prior	
				service	
				costs	
				(credit) of	
				defined	Accumulated
Three months ended	Unrealized	Translation	Cash	benefit	other
March 31, 2006	gains (losses)	adjustments,	flow	pension and	comprehensive
	on AFS	net of		OPEB	•
(in millions)	securities <sup>(a)</sup>	hedges	hedges	$plans^{(e)}$	income (loss)
Balance at January 1, 2006	\$ (224)	\$ (8)	\$ (394)	\$ NA	\$ (626)
Net change	$(398)^{(b)}$	$(5)^{(c)}$	12 <sub>(d)</sub>		(391)
Balance at March 31, 2006	\$ (622)	\$ (13)	\$ (382)	\$ NA	\$ (1,017)
,	/	,	,	•	/

(a) Represents the after-tax difference between the fair value and amortized cost of the AFS securities portfolio and retained interests in securitizations recorded in

Other assets. (b) The net change for the quarter ended March 31, 2007, was due primarily to a reduction of unrealized losses resulting from sales of investment securities, purchases of investment securities during the quarter at

current yields and declining interest rates. The net change, for the quarter ended March 31, 2006, was due primarily to higher interest rates, partially offset by the reversal of unrealized losses resulting from the sale of investment securities.

(c) March 31, 2007 and 2006, included \$51 million and \$58 million, respectively, of after-tax gains (losses) on foreign currency translation from operations for which the functional currency is other than the U.S. dollar offset by \$(49) million and \$(63) million, respectively, of after-tax gains (losses) on

(d) The net change, for the quarter ended March 31, 2007, included \$4 million of after-tax gains recognized in income and \$45 million of

hedges.

after-tax losses representing the net change in derivative fair value that was reported in comprehensive income. The net change for the *quarter ended* March 31, 2006, included \$12 million of after-tax losses recognized in income and no after-tax losses representing the net change in derivative fair value that was reported in comprehensive income.

- (e) For further discussion of SFAS 158, see Note 7 on pages 100 105 of JPMorgan Chase s 2006
- Annual Report.

  (f) The net change for the quarter ended

  March 31, 2007 represents the amortization of net actuarial loss and prior service cost (credit) into net

#### NOTE 20 INCOME TAXES

periodic benefit

cost.

In July 2006, the FASB issued FIN 48, which clarifies the accounting for uncertainty in income taxes recognized under SFAS 109. FIN 48 addresses the recognition and measurement of tax positions taken or expected to be taken, and also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. The Firm adopted and applied FIN 48 under the transition provisions to all of its income tax positions at the required effective date of January 1, 2007, resulting in a \$436 million cumulative effect increase to Retained earnings, a reduction in Goodwill of \$113 million and a \$549 million decrease in the liability for income taxes.

At January 1, 2007, JPMorgan Chase s liability for unrecognized tax benefits was \$4.7 billion of which \$1.0 billion, if recognized, would reduce the effective tax rate. It is difficult to project how unrecognized tax benefits will change over the next twelve months, but it is reasonably possible that they could change significantly. However, JPMorgan Chase does not expect that any such changes in unrecognized tax benefits would have a material impact on its effective tax rate over the next twelve months.

The Firm recognizes interest expense and penalties related to income tax liabilities in Income tax expense. Included in Accounts payable, accrued expenses and other liabilities at January 1, 2007, was \$1.3 billion for the payment of income tax-related interest and penalties, of which the penalty component was not material.

JPMorgan Chase is subject to ongoing tax examinations by the tax authorities of the various jurisdictions in which it operates, including U.S. federal, state and non-U.S. jurisdictions. The Firm's consolidated federal income tax returns are presently under examination by the Internal Revenue Service (IRS) for the years 2003, 2004 and 2005. In addition, the consolidated federal income tax returns of heritage Bank One Corporation, which merged with and into JPMorgan Chase on July 1, 2004, are under examination for the years 2000 through 2003, and for the period January 1, 2004, through July 1, 2004. Both examinations are expected to conclude in 2008. Certain administrative appeals are pending with the IRS relating to prior examination periods, for JPMorgan Chase for the years 2001 and 2002, and for Bank One and its predecessor entities for various periods from 1996 through 1999. For years prior to 2001, refund claims relating to income and credit adjustments, and to tax attribute carrybacks, for JPMorgan Chase and its predecessor entities, including Bank One, either have been or will be filed. Also, interest rate swap valuations by a Bank One predecessor entity for the years 1990 through 1993 are, and have been, the subject of litigation in both the Tax Court and the U.S. Court of Appeals.

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#### NOTE 21 COMMITMENTS AND CONTINGENCIES

#### Litigation reserve

The Firm maintains litigation reserves for certain of its outstanding litigation. In accordance with the provisions of SFAS 5, JPMorgan Chase accrues for a litigation-related liability when it is probable that such a liability has been incurred and the amount of the loss can be reasonably estimated. While the outcome of litigation is inherently uncertain, management believes, in light of all information known to it at March 31, 2007, the Firm s litigation reserves were adequate at such date. Management reviews litigation reserves periodically, and the reserves may be increased or decreased in the future to reflect further litigation developments. The Firm believes it has meritorious defenses to claims asserted against it in its currently outstanding litigation and, with respect to such litigation, intends to continue to defend itself vigorously, litigating or settling cases according to management s judgment as to what is in the best interests of stockholders.

#### NOTE 22 ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The majority of JPMorgan Chase s derivatives are entered into for trading purposes. Derivatives are also utilized by the Firm as an end-user to hedge market exposures, to modify the interest rate characteristics of related balance sheet instruments or to meet longer-term investment objectives. Both trading and end-user derivatives are recorded in Trading assets and Trading liabilities. For a further discussion of the Firm s use of and accounting policies regarding derivative instruments, see pages 69 72 and Note 28 on pages 131-132 of JPMorgan Chase s 2006 Annual Report. The following table presents derivative instrument hedging-related activities for the periods indicated.

Three months ended March 31, (in millions)	2007	2006
Fair value hedge ineffective net gains/(losses) <sup>(a)</sup>	\$ 8	\$(30)
Cash flow hedge ineffective net gains/(losses) <sup>(a)</sup>	1	(2)
Cash flow hedging gains/(losses) on forecasted transactions that failed to occur		

(a) Includes
ineffectiveness
and the
components of
hedging
instruments that
have been
excluded from
the assessment
of hedge
effectiveness.

Over the next 12 months, it is expected that \$192 million (after-tax) of net losses recorded in Accumulated other comprehensive income (loss) at March 31, 2007, will be recognized in earnings. The maximum length of time over which forecasted transactions are hedged is 10 years, and such transactions primarily relate to core lending and borrowing activities.

# NOTE 23 OFF BALANCE SHEET LENDING-RELATED FINANCIAL INSTRUMENTS AND GUARANTEES

For a discussion of off balance sheet lending-related financial instruments and guarantees, and the Firm s related accounting policies, see Note 29 on pages 132 134 of JPMorgan Chase s 2006 Annual Report. To provide for the risk of loss inherent in wholesale-related contracts, an allowance for credit losses on lending-related commitments is maintained. See Note 14 on page 90 of this Form 10-Q for a further discussion regarding the allowance for credit losses on lending-related commitments.

The following table summarizes the contractual amounts of off balance sheet lending-related financial instruments and guarantees and the related allowance for credit losses on lending-related commitments at March 31, 2007, and December 31, 2006.

## Off balance sheet lending-related financial instruments and guarantees

	Contract	ual amount	lending	ance for g-related itments
			March	December
(in millions)	March 31, 2007	December 31, 2006	31, 2007	31, 2006
Lending-related				
Consumer <sup>(a)</sup>	\$ 769,375	\$ 747,535	\$ 25	\$ 25
Wholesale:				
Other unfunded commitments to extend				
$\operatorname{credit}^{(b)(c)(d)}$	241,232	229,204	312	305
Asset purchase agreements <sup>(e)</sup>	73,305	67,529	10	6
Standby letters of credit and guarantees <sup>(c)(f)(g)</sup>	92,889	89,132	205	187
Other letters of credit <sup>(c)</sup>	4,956	5,559	1	1
Total wholesale	412,382	391,424	528	499
Total lending-related	\$1,181,757	\$ 1,138,959	\$ 553	\$ 524
Other guarantees				
Securities lending guarantees <sup>(h)</sup>	\$ 378,833	\$ 318,095	NA	NA
Derivatives qualifying as guarantees	72,591	71,531	NA	NA
	101			

(a) Includes credit card lending-related commitments of \$673.9 billion at March 31, 2007. and \$657.1 billion at December 31, 2006, which represent the total available credit to the Firm s cardholders. The Firm has not experienced, and does not anticipate, that all of its cardholders will utilize their entire available lines of credit at the same time. The Firm can reduce or cancel a credit card commitment by providing the cardholder prior notice or, in some cases, without notice as permitted by law.

(b) Includes unused advised lines of credit totaling \$40.3 billion at March 31, 2007, and \$39.0 billion at December 31, 2006, which are not legally binding. In regulatory filings with the

Federal Reserve Board, unused advised lines are not reportable.

- not reportable.

  (c) Represents
  contractual
  amount net of
  risk
  participations
  totaling
  \$32.5 billion at
  March 31, 2007,
  and
  \$32.8 billion at
  December 31,
  2006.
- (d) Excludes
  Firmwide
  unfunded
  commitments to
  private
  third-party
  equity funds of
  \$712 million
  and
  \$686 million at
  March 31, 2007,
  and
  December 31,
  2006,
- respectively. (e) The maturity is based upon the underlying assets in the SPE, which are primarily multi-seller asset-backed commercial paper conduits. It includes \$1.4 billion of asset purchase agreements to other third-party entities at both March 31, 2007, and December 31, 2006.

(f) JPMorgan
Chase held
collateral
relating to
\$13.9 billion
and
\$13.5 billion of
these
arrangements at
March 31, 2007,
and
December 31,
2006,
respectively.

(g) Includes unused commitments to issue standby letters of credit of \$48.6 billion and \$45.7 billion at March 31, 2007, and December 31, 2006,

respectively.

(h) Collateral held by the Firm in support of securities lending indemnification agreements was \$381.0 billion at March 31, 2007, and \$317.9 billion at December 31, 2006.

For a discussion of the off balance sheet lending-related arrangements the Firm considers to be guarantees under FIN 45, and the related accounting policies, see Note 29 on pages 132 134 of JPMorgan Chase s 2006 Annual Report. The amount of the liability related to FIN 45 guarantees recorded at March 31, 2007, and December 31, 2006, excluding commitments and derivative contracts discussed above, was \$316 million and \$297 million, respectively.

In addition to the contracts described above, there are certain derivative contracts to which the Firm is a counterparty that meet the characteristics of a guarantee under FIN 45. For a discussion of the derivatives the Firm considers to be guarantees, and the related accounting policies, see Note 29 on pages 132 134 of JPMorgan Chase s 2006 Annual Report. The total notional value of the derivatives that the Firm deems to be guarantees was \$73 billion and \$72 billion at March 31, 2007, and December 31, 2006, respectively. The fair value related to these contracts was a derivative receivable of \$238 million and \$230 million, and a derivative payable of \$1.4 billion and \$987 million at March 31, 2007, and December 31, 2006, respectively.

#### NOTE 24 DISCONTINUED OPERATIONS

On October 1, 2006, JPMorgan Chase completed the acquisition of The Bank of New York s consumer, small-business and middle-market banking businesses in exchange for selected corporate trust businesses plus a cash payment of \$150 million. The Firm may also make a future payment to The Bank of New York of up to \$50 million depending on certain new account openings. During the first quarter of 2006, Income from discontinued operations was \$54 million. JPMorgan Chase will provide certain transitional services to The Bank of New York for a defined period of time after the closing date. The Bank of New York will compensate JPMorgan Chase for these transitional services.

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#### NOTE 25 BUSINESS SEGMENTS

JPMorgan Chase is organized into six major reportable business segments (the Investment Bank, Retail Financial Services, Card Services, Commercial Banking (CB), Treasury & Securities Services (TSS) and Asset Management (AM)), as well as a Corporate segment. The segments are based upon the products and services provided or the type of customer served, and they reflect the manner in which financial information is currently evaluated by management. Results of these lines of business are presented on a managed basis. For a definition of managed basis, see the footnotes to the table below. For a further discussion concerning JPMorgan Chase s business segments, see Business segment results on page 16 of this Form 10-Q, and pages 34–35 and Note 33 on pages 139–141 of JPMorgan Chase s 2006 Annual Report.

## **Business segment financial disclosures**

On January 1, 2007, \$19.4 billion and \$5.3 billion held-for-investment residential mortgage loans were transferred to the Corporate segment from RFS and AM, respectively. Although the loans, together with the responsibility for the investment management of the portfolio, were transferred to Treasury, the transfer has no impact on the financial results of RFS, AM or Corporate.

#### **Segment results**

The following table provides a summary of the Firm's segment results for the quarters ended March 31, 2007 and 2006, on a managed basis. The impact of credit card securitization adjustments have been included in Reconciling items so that the total Firm results are on a reported basis. Finally, Total net revenue (Noninterest revenue and Net interest income) for each of the segments is presented on a tax-equivalent basis. Accordingly, revenue from tax-exempt securities and investments that receive tax credits are presented in the managed results on a basis comparable to taxable securities and investments. This approach allows management to assess the comparability of revenues arising from both taxable and tax-exempt sources. The corresponding income tax impact related to these items is recorded within income tax expense (benefit). The following table summarizes the business segment results and reconciliation to reported U.S. GAAP results.

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## Segment results and reconciliation (a)

Three months ended March 31, 2007 (in millions, except ratios)	In	vestment Bank	_	Retail Financial Services	S	Card Services <sup>(d)</sup>	 ommercial Banking
Noninterest revenue Net interest income	\$	5,631 623	\$	1,489 2,617	\$	691 2,989	\$ 335 668
Total net revenue		6,254		4,106		3,680	1,003
Provision for credit losses Credit reimbursement (to)/from TSS <sup>(b)</sup>		63 30		292		1,229	17
Total noninterest expense <sup>(c)</sup>		3,831		2,407		1,241	485
Income (loss) from continuing operations before income tax expense Income tax expense (benefit)		2,390 850		1,407 548		1,210 445	501 197
Income from continuing operations Income from discontinued operations		1,540		859		765	304
Net income	\$	1,540	\$	859	\$	765	\$ 304
Average equity Average assets Return on average equity Overhead ratio		21,000 658,724 30% 61		16,000 217,135 22% 59		14,100 156,271 22% 34	6,300 82,545 20% 48

	Treasury & Securities	Asset		Reconciling	
Three months ended March 31, 2007 (in millions, except ratios)	Services 1	Manageme	n <b>C</b> orporate	e Items <sup>(d)(e)</sup>	Total
Noninterest revenue Net interest income	\$ 1,024 502	\$ 1,659 245	\$ 1,385 (117)		12,850 6,118
Total net revenue	1,526	1,904	1,268	(773)	18,968
Provision for credit losses Credit reimbursement (to)/from TSS <sup>(b)</sup>	6 (30)	(9)	3	(593)	1,008
Total noninterest expense <sup>(c)</sup>	1,075	1,235	354		10,628
Income (loss) from continuing operations before income tax					
expense	415	678	911	(180)	7,332
Income tax expense (benefit)	152	253	280	(180)	2,545
Income from continuing operations	263	425	631		4,787

## Income from discontinued operations

Net income	\$ 263	5	425	\$ 631	\$	\$ 4,787
Average equity Average assets	\$ 3,000 46,005		3,750 45,816	\$ 52,095 237,533	\$ (65,114)	\$ 116,245 1,378,915
Return on average equity	36	%	46%	NM	NM	17%
Overhead ratio	70	)	65	NM	NM	56

Three months ended March 31, 2006 (in millions, except ratios)	In	vestment Bank		Retail inancial Services	S	Card ervices <sup>(d)</sup>		ommercial Banking
Noninterest revenue Net interest income	\$	4,638 190	\$	1,201 2,562	\$	672 3,013	\$	233 667
Total net revenue		4,828		3,763		3,685		900
Provision for credit losses Credit reimbursement (to)/from TSS <sup>(b)</sup>		183 30		85		1,016		7
Noninterest expense(c)		3,320		2,238		1,243		498
Income (loss) from continuing operations before income tax								
expense		1,355		1,440		1,426		395
Income tax expense (benefit)		505		559		525		155
Income (loss) from continuing operations Income from discontinued operations		850		881		901		240
Net income (loss)	\$	850	\$	881	\$	901	\$	240
Average equity	\$	20,000	\$	13,896	\$	14,100	\$	5,500
Average assets	(	546,220	2	231,587		145,994		54,771
Return on average equity		17%		26%		26%	)	18%
Overhead ratio		69		59		34		55

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	Treasury & Securities	Asset	]	Reconciling	
Three months ended March 31, 2006 (in millions, except ratios)			nCorporate	$\mathbf{Items}^{(d)(e)}$	Total
Noninterest revenue Net interest income	\$ 978 507	\$ 1,338 246	\$ 143 (547)	\$ 979 S (1,645)	\$ 10,182 4,993
Total net revenue	1,485	1,584	(404)	(666)	15,175
Provision for credit losses Credit reimbursement (to)/from TSS <sup>(b)</sup>	(4) (30)	(7)		(449)	831
Noninterest expense <sup>(c)</sup>	1,048	1,098	335		9,780
Income (loss) from continuing operations before income tax					
expense	411	493	(739)	(217)	4,564
Income tax expense (benefit)	149	180	(319)	(217)	1,537
Income (loss) from continuing operations	262	313	(420)		3,027
Income from discontinued operations			54		54
Net income (loss)	\$ 262	\$ 313	\$ (366)	\$	\$ 3,081
Average equity	\$ 2,545	\$ 3,500	\$ 47,626	\$	\$ 107,167
Average assets	29,230	41,012	167,100	(67,557)	1,248,357
Return on average equity	42%	36%	» NM	NM	12%
Overhead ratio	71	69	NM	NM	64

(a) In addition to analyzing the Firm s results on a reported basis, management reviews the Firm s and the lines of business results on a managed basis, which is a non-GAAP financial measure. The Firm s definition of managed basis starts with the reported U.S.

GAAP results and includes certain reclassifications that do not have any impact on Net income as reported by the lines of business or by the Firm as a whole.

- (b) TSS reimburses the IB for credit portfolio exposures the IB manages on behalf of clients the segments share.
- (c) Includes Merger costs which are reported in the Corporate segment. Merger costs attributed to the business segments for the three months ended March 31, 2007 and 2006 were as follows.

Three months ended March 31,

(in millions)	2007	7 2006
Investment Bank Retail Financial Services	<b>\$</b>	\$ 2
Card Services Commercial Banking		13
Treasury & Securities Services	32	26
Asset Management	2	6
Corporate	18	<b>3</b> 17
Total Merger costs	\$ 62	\$ 71

(d) Managed results for CS exclude the impact of credit card securitizations on Total net

revenue, Provision for credit losses and Average assets, as JPMorgan Chase treats the sold receivables as if they were still on the balance sheet in evaluating the overall performance of CS as operations are funded, and decisions are made about allocating resources such as employees and capital, based upon managed information. These adjustments are eliminated in Reconciling items to arrive at the Firm s reported U.S. GAAP results. The related securitization adjustments were as follows.

Three months ended March 31,

(in millions)	2007	2006
Noninterest revenue	\$ (746)	\$ (1,125)
Net interest income	1,339	1,574
Provision for credit losses	593	449
Average assets	65,114	67,557

(e) Segment
managed results
reflect revenues
on a
tax-equivalent

basis with the corresponding income tax impact recorded within Income tax expense. These adjustments are eliminated in Reconciling items to arrive at the Firm s reported U.S. GAAP results. Tax-equivalent adjustments for the three months ended March 31, 2007 and 2006, were as follows.

Three months ended March 31,

(in millions)	2007	2006
Noninterest revenue	\$ 110	\$ 146
Net interest income	70	71
Income tax expense	180	217

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# JPMORGAN CHASE & CO. CONSOLIDATED AVERAGE BALANCE SHEETS, INTEREST AND RATES (Taxable-Equivalent Interest and Rates; in millions, except rates)

	Three months ended March 31, 2007 Average Rate			A	verage	onths ended Marc			, 2006 Rate		
Assets	В	alance	In	terest	(Annualized)	Е	Balance	Int	terest	(An	nualized)
Deposits with banks Federal funds sold and securities purchased	\$	16,224	\$	186	4.65%	\$	20,672	\$	220		4.31%
under resale agreements		135,499		1,655	4.95		129,268		1,193		3.74
Securities borrowed		78,768		1,053	5.42		84,220		728		3.51
Trading assets debt instruments		257,079		3,795	5.99		185,679		2,569		5.61
Securities:		251,017		3,173	3.77		103,077		2,307		3.01
Available-for-sale		95,258		1,333	$5.68_{(c)}$		60,139		792		$5.34_{(c)}$
Held-to-maturity		68		1	5.61		77		1		6.63
Interests in purchased receivables					NM		30,028		331		4.47
Loans		467,453		8,683	7.53		429,043		7,473		7.06
		, , , ,		-,			,,,		,		
Total interest-earning		0.70.040	_	- <b>-</b> 0	- A=		000 106				
assets Allowance for loan	1,	,050,349	1	6,706	6.45		939,126	1	3,307		5.75
losses		(7,259)					(7,121)				
Cash and due from banks		30,188					32,211				
Trading assets equity		00 =04					<b>-</b> 0 <b>-</b> 62				
instruments Trading assets		88,791					70,762				
derivative receivables		58,781					52,031				
Goodwill		45,125					43,401				
Other intangible assets											
Mortgage servicing		7 701					6 6 4 2				
rights Purchased credit card		7,784					6,642				
relationships		2,843					3,220				
All other intangibles		4,296					4,265				
Other assets		98,017					84,396				
Assets of discontinued operations											
held-for-sale <sup>(a)</sup>							19,424				
Total assets	<b>\$ 1</b> ,	,378,915				\$ 1	,248,357				
T !- L !!!!!											
Liabilities Interest-bearing deposits	\$	498,717	\$	4,995	4.06%	\$	419,903	\$	3,551		3.43%
merest-bearing deposits		199,252	Ψ	2,500	5.09	Ψ	158,818		1,529		3.90

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Federal funds purchased and securities sold under repurchase agreements						
Commercial paper Other borrowings <sup>(b)</sup> Beneficial interests issued by consolidated	22,339 95,664	269 1,195	<b>4.89 5.07</b>	15,310 107,702	150 1,371	3.97 5.16
VIEs Long-term debt	15,993 148,146	151 1,408	3.82 3.85	42,192 118,875	407 1,235	3.92 4.21
Total interest-bearing liabilities Noninterest-bearing	980,111	10,518	4.35	862,800	8,243	3.87
deposits Trading liabilities	123,947			124,629		
derivative payables All other liabilities, including the allowance	57,465			54,842		
for lending-related commitments Liabilities of discontinued operations	101,147			80,465		
held-for-sale <sup>(a)</sup>				18,317		
Total liabilities	1,262,670			1,141,053		
Stockholders equity Preferred stock Common stockholders				137		
equity	116,245			107,167		
Total stockholders equity	116,245			107,304		
Total liabilities and stockholders equity	\$ 1,378,915			\$ 1,248,357		
Interest rate spread Net interest income and net yield on			2.10%			1.88%
interest-earning assets		\$ 6,188	2.39%		\$ 5,064	2.19%
(a) For purposes of the consolidated average balance sheet for assets						

used Federal funds sold interest income as a reasonable estimate of the earnings on corporate trust deposits; therefore, JPMorgan Chase transferred to Assets of discontinued operations held-for-sale average Federal funds sold, along with the related interest income earned, and transferred to Liabilities of discontinued operations held-for-sale average corporate trust deposits.

(b) Includes securities sold but not yet purchased.

(c) For the quarters ended March 31, 2007 and 2006, the annualized rate for available-for-sale securities based upon amortized cost was 5.68% and 5.29%, respectively.

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#### **GLOSSARY OF TERMS**

**ACH:** Automated Clearing House.

**Assets under management:** Represent assets actively managed by Asset Management on behalf of institutional, private banking, private client services and retail clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 44% ownership interest.

**Assets under supervision:** Represent assets under management as well as custody, brokerage, administration and deposit accounts.

**Average managed assets:** Refers to total assets on the Firm s balance sheet plus credit card receivables that have been securitized.

**Beneficial interest issued by consolidated VIEs:** Represents the interest of third-party holders of debt/equity securities, or other obligations, issued by VIEs that JPMorgan Chase consolidates under FIN 46R. The underlying obligations of the VIEs consist of short-term borrowings, commercial paper and long-term debt. The related assets consist of trading assets, available-for-sale securities, loans and other assets.

**Benefit obligation:** Refers to the projected benefit obligation for pension plans and the accumulated postretirement benefit obligation for OPEB plans.

**Contractual credit card charge-off:** In accordance with the Federal Financial Institutions Examination Council policy, credit card loans are charged off by the end of the month in which the account becomes 180 days past due or within 60 days from receiving notification of the filing of bankruptcy, whichever is earlier.

**Credit derivatives:** Contractual agreements that provide protection against a credit event of one or more referenced credits. The nature of a credit event is established by the protection buyer and protection seller at the inception of a transaction, and such events include bankruptcy, insolvency or failure to meet payment obligations when due. The buyer of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of a credit event.

**Discontinued operations:** A component of an entity that is classified as held-for-sale or that has been disposed of from ongoing operations in its entirety or piecemeal, and for which the entity will not have any significant, continuing involvement. A discontinued operation may be a separate major business segment, a component of a major business segment or a geographical area of operations of the entity that can be separately distinguished operationally and for financial reporting purposes.

**EITF:** Emerging Issues Task Force.

**EITF Issue 02-3:** Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities.

FASB: Financial Accounting Standards Board.

**FIN 39:** FASB Interpretation No. 39, Offsetting of Amounts Related to Certain Contracts an interpretation of APB Opinion No. 10 and FASB Statement No. 105.

**FIN 41:** FASB Interpretation No. 41, Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements an interpretation of APB Opinion No. 10 and a Modification of FASB Interpretation No. 39.

**FIN 45:** FASB Interpretation No. 45, Guarantor s Accounting and Disclosure Requirements for Guarantees, including Indirect Guarantees of Indebtedness of Others an interpretation of FASB Statements No. 5, 57 and 107 and a rescission of FASB Interpretation No. 34.

**FIN 46R:** FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities are interpretation of ARB No. 51.

**FIN 48:** FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109.

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**FSP:** FASB Staff Position.

**FSP FAS 13-2:** Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction.

**Interchange income:** A fee that is paid to a credit card issuer in the clearing and settlement of a sales or cash advance transaction.

**Interests in purchased receivables:** Represent an ownership interest in cash flows of an underlying pool of receivables transferred by a third-party seller into a bankruptcy-remote entity, generally a trust.

**Investment-grade:** An indication of credit quality based upon JPMorgan Chase s internal risk assessment system. Investment-grade generally represents a risk profile similar to a rating of a BBB-/Baa3 or better, as defined by independent rating agencies.

**Managed basis:** A non-GAAP presentation of financial results that includes reclassifications related to credit card securitizations and taxable equivalents. Management uses this non-GAAP financial measure at the segment level because it believes this provides information to investors in understanding the underlying operational performance and trends of the particular business segment and facilitates a comparison of the business segment with the performance of competitors.

**Managed credit card receivables:** Refers to credit card receivables on the Firm s balance sheet plus credit card receivables that have been securitized.

**Mark-to-market exposure:** A measure, at a point in time, of the value of a derivative or foreign exchange contract in the open market. When the mark-to-market value is positive, it indicates the counterparty owes JPMorgan Chase and, therefore, creates a repayment risk for the Firm. When the mark-to-market value is negative, JPMorgan Chase owes the counterparty. In this situation, the Firm does not have repayment risk.

**Master netting agreement:** An agreement between two counterparties that have multiple derivative contracts with each other that provides for the net settlement of all contracts through a single payment, in a single currency, in the event of default on or termination of any one contract.

**MSR risk management revenue:** Includes changes in MSR asset fair value due to inputs or assumptions in model and derivative valuation adjustments.

**NA:** Data is not applicable or available for the period presented.

**Net yield on interest-earning assets:** The average rate for interest-earning assets less the average rate paid for all sources of funds.

NM: Not meaningful.

**OPEB:** Other postretirement employee benefits.

**Overhead ratio:** Noninterest expense as a percentage of Total net revenue.

**Principal transactions:** Realized and unrealized gains and losses from trading activities (including physical commodities inventories that are accounted for at the lower of cost or fair value) and changes in fair value associated with instruments held by the Investment Bank for which the SFAS 159 fair value option was elected. Principal transactions also include private equity gains and losses.

**Reported basis:** Financial statements prepared under accounting principles generally accepted in the United States of America (U.S. GAAP). The reported basis includes the impact of credit card securitizations, but excludes the impact of taxable-equivalent adjustments.

**Return on common equity less goodwill:** Represents net income applicable to common stock divided by total average common equity (net of goodwill). The Firm uses return on equity less goodwill, a non-GAAP financial measure, to evaluate the operating performance of the Firm. The Firm also utilizes this measure to facilitate operating comparisons to other competitors.

**SFAS:** Statement of Financial Accounting Standards.

**SFAS 5:** Accounting for Contingencies.

SFAS 109: Accounting for Income Taxes.

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**SFAS 114:** Accounting by Creditors for Impairment of a Loan an amendment of FASB Statements No. 5 and 15.

SFAS 123R: Share-Based Payment.

**SFAS 133:** Accounting for Derivative Instruments and Hedging Activities.

**SFAS 140:** Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities a replacement of FASB Statement No. 125.

**SFAS 142:** Goodwill and Other Intangible Assets.

**SFAS 155:** Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140.

**SFAS 157:** Fair Value Measurements.

**SFAS 158:** Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R).

**SFAS 159:** The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115.

Stress testing: A scenario that measures market risk under unlikely but plausible events in abnormal markets.

**Transactor loan:** Loan in which the outstanding balance is paid in full by payment due date.

**Unaudited:** The financial statements and information included throughout this document, which are labeled unaudited, have not been subjected to auditing procedures sufficient to permit an independent certified public accountant to express an opinion thereon.

U.S. GAAP: Accounting principles generally accepted in the United States of America.

**U.S. government and federal agency obligations:** Obligations of the U.S. government or an instrumentality of the U.S. government whose obligations are fully and explicitly guaranteed as to the timely payment of principal and interest by the full faith and credit of the U.S. government.

**U.S. government-sponsored enterprise obligations:** Obligations of agencies originally established or chartered by the U.S. government to serve public purposes as specified by the U.S. Congress; these obligations are not explicitly guaranteed as to the timely payment of principal and interest by the full faith and credit of the U.S. government.

**Value-at-risk** (**VAR**): A measure of the dollar amount of potential loss from adverse market moves in an ordinary market environment.

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#### LINE OF BUSINESS METRICS

#### **Investment Banking**

*IB* s revenues comprise the following:

**Investment banking fees** includes advisory, equity underwriting, bond underwriting and loan syndication fees. **Fixed income markets** includes client and portfolio management revenue related to both market-making and proprietary risk-taking across global fixed income markets, including government and corporate debt, foreign exchange, interest rate and commodities markets.

**Equity markets** includes client and portfolio management revenue related to market-making and proprietary risk-taking across global equity products, including cash instruments, derivatives and convertibles.

**Credit portfolio revenue** includes Net interest income, fees and loan sale activity for IB s credit portfolio. Credit portfolio revenue also includes gains or losses on securities received as part of a loan restructuring, and changes in the credit valuation adjustment (CVA), which is the component of the fair value of a derivative that reflects the credit quality of the counterparty. Credit portfolio revenue also includes the results of risk management related to the Firms lending and derivative activities.

#### **Retail Financial Services**

Description of selected business metrics within Regional Banking:

**Personal bankers** Retail branch office personnel who acquire, retain and expand new and existing customer relationships by assessing customer needs and recommending and selling appropriate banking products and services.

**Sales specialists** Retail branch office personnel who specialize in the marketing of a single product, including mortgages, investments and business banking, by partnering with the personal bankers.

Mortgage banking revenues comprise the following:

**Production revenue** includes Mortgage Servicing Rights created from the sales of loans, net gains or losses on the sales of loans, and other production-related fees. Also includes revenue associated with originations of subprime mortgage loans.

Net mortgage servicing revenue includes the following components:

- (a) Servicing revenue represents all gross income earned from servicing third-party mortgage loans including stated service fees, excess service fees, late fees, and other ancillary fees.
- (b) Changes in MSR asset fair value due to:
  - market based inputs such as interest rates and volatility, as well as updates to valuation assumptions used in the MSR valuation model.
  - servicing portfolio runoff (or time decay).
- (c) Derivative valuation adjustments and other, which represents changes in the fair value of derivative instruments used to offset the impact of changes in the market based inputs to the MSR valuation model.

MSR risk management results includes changes in the MSR asset fair value due to inputs or assumptions and derivative valuation adjustments and other.

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Mortgage Banking s origination channels comprise the following:

**Retail** Borrowers who are buying or refinancing a home are directly contacted by a mortgage banker employed by the Firm using a branch office, the Internet or by phone. Borrowers are frequently referred to a mortgage banker by real estate brokers, home builders or other third parties.

**Wholesale** A third-party mortgage broker refers loan applications to a mortgage banker at the Firm. Brokers are independent loan originators that specialize in finding and counseling borrowers but do not provide funding for loans.

**Correspondent (including negotiated transactions)** Correspondents are banks, thrifts, other mortgage banks and other financial institutions that sell closed loans to the Firm. Correspondent negotiated transactions exclude purchased bulk servicing transactions and occur when mid- to large-sized mortgage lenders, banks and bank-owned mortgage companies sell servicing to the Firm on an as-originated basis. These transactions supplement traditional production channels and provide growth opportunities in the servicing portfolio in stable and rising-rate periods.

#### **Card Services**

Description of selected business metrics within CS:

**Charge volume** Represents the dollar amount of cardmember purchases, balance transfers and cash advance activity. **Net accounts opened** Includes originations, purchases and sales.

**Merchant acquiring business** Represents an entity that processes payments for merchants. JPMorgan Chase is a partner in Chase Paymentech Solutions, LLC.

**Bank card volume** Represents the dollar amount of transactions processed for the merchants.

**Total transactions** Represents the number of transactions and authorizations processed for the merchants.

#### **Commercial Banking**

Commercial Banking revenues comprise the following:

**Lending** includes a variety of financing alternatives, which are often provided on a basis secured by receivables, inventory, equipment, real estate or other assets. Products include term loans, revolving lines of credit, bridge financing, asset-backed structures, and leases.

**Treasury services** includes a broad range of products and services enabling clients to transfer, invest and manage the receipt and disbursement of funds, while providing the related information reporting. These products and services include U.S. dollar and multi-currency clearing, ACH, lockbox, disbursement and reconciliation services, check deposits, other check and currency-related services, trade finance and logistics solutions, commercial card, and deposit products, sweeps and money market mutual funds.

**Investment banking** products provide clients with sophisticated capital-raising alternatives, as well as balance sheet and risk management tools through loan syndications, investment-grade debt, asset-backed securities, private placements, high-yield bonds, equity underwriting, advisory, interest rate derivatives, and foreign exchange hedges. *Description of selected business metrics within CB:* 

**Liability balances** include deposits and deposits that are swept to on balance sheet liabilities (e.g., commercial paper, Fed funds purchased, and repurchase agreements).

**IB revenues, gross** Represents total revenue related to investment banking products sold to CB clients.

#### **Treasury & Securities Services**

Treasury & Securities Services **firmwide metrics** include certain TSS product revenues and liability balances reported in other lines of business related to customers who are also customers of those other lines of business. In order to capture the firmwide impact of TS and TSS products and revenues, management reviews firmwide metrics such as liability balances, revenues and overhead ratios in assessing financial performance for TSS. Firmwide metrics are necessary, in management s view, in order to understand the aggregate TSS business.

Description of selected business metrics within TSS:

**Liability balances** include deposits and deposits that are swept to on balance sheet liabilities (e.g., commercial paper, Fed funds purchased, and repurchase agreements).

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#### **Asset Management**

**Assets under management:** Represent assets actively managed by Asset Management on behalf of institutional, private banking, private client services and retail clients. Excludes assets managed by American Century Companies, Inc., in which the Firm has a 44% ownership interest.

**Assets under supervision:** Represent assets under management as well as custody, brokerage, administration and deposit accounts.

**Alternative Assets:** The following types of assets constitute alternative investments hedge funds, currency, real estate and private equity.

AM s client segments comprise the following:

**Institutional** brings comprehensive global investment services including asset management, pension analytics, asset-liability management and active risk budgeting strategies to corporate and public institutions, endowments, foundations, not-for-profit organizations and governments worldwide.

**Retail** provides worldwide investment management services and retirement planning and administration through third-party and direct distribution of a full range of investment vehicles.

The **Private Bank** addresses every facet of wealth management for ultra-high-net-worth individuals and families worldwide, including investment management, capital markets and risk management, tax and estate planning, banking, capital raising and specialty-wealth advisory services.

**Private Client Services** offers high-net-worth individuals, families and business owners in the United States comprehensive wealth management solutions, including investment management, capital markets and risk management, tax and estate planning, banking, and specialty-wealth advisory services.

#### FORWARD-LOOKING STATEMENTS

From time to time, the Firm has made and will make forward-looking statements. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as anticipate. target, expect. estimate. intend. goal. believe, or other words of sir plan, Forward-looking statements provide JPMorgan Chase s current expectations or forecasts of future events, circumstances, results or aspirations. JPMorgan Chase s disclosures in this report contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The Firm also may make forward-looking statements in its other documents filed or furnished with the Securities and Exchange Commission (SEC). In addition, the Firm s senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

All forward-looking statements are, by their nature, subject to risks and uncertainties. JPMorgan Chase s actual future results may differ materially from those set forth in its forward-looking statements. Factors that could cause this difference many of which are beyond the Firm s control include the following: local, regional and international business, political or economic conditions; changes in trade, monetary and fiscal policies and laws; technological changes instituted by the Firm and by other entities which may affect the Firm s business; mergers and acquisitions, including the Firm s ability to integrate acquisitions; ability of the Firm to develop new products and services; acceptance of new products and services and the ability of the Firm to increase market share; the ability of the Firm to control expenses; competitive pressures; changes in laws and regulatory requirements; changes in applicable accounting policies; costs, outcomes and effects of litigation and regulatory investigations; changes in the credit quality of the Firm s customers; and adequacy of the Firm s risk management framework.

Additional factors that may cause future results to differ materially from forward-looking statements are discussed in Part I, Item 1A: Risk Factors in the Firm s Annual Report on Form 10-K for the year ended December 31, 2006, to which reference is hereby made. There is no assurance that any list of risks and uncertainties or risk factors is complete.

Any forward-looking statements made by or on behalf of the Firm speak only as of the date they are made and JPMorgan Chase does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made. The reader should, however, consult any

further disclosures of a forward-looking nature the Firm may make in any subsequent Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, or Current Reports on Form 8-K.

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#### Item 3 Quantitative and Qualitative Disclosures about Market Risk

For a discussion of the quantitative and qualitative disclosures about market risk, see the Market Risk Management section of the MD&A on pages 60 63 of this Form 10-Q.

#### Item 4 Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out under the supervision and with the participation of the Firm's management, including its Chairman and Chief Executive Officer and its Chief Financial Officer, of the effectiveness of its disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chairman and Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective. See Exhibits 31.1 and 31.2 for the Certification statements issued by the Chairman and Chief Executive Officer, and Chief Financial Officer. The Firm is committed to maintaining high standards of internal control over financial reporting. Nevertheless, because of its inherent limitations, internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) that occurred during the first quarter of 2007 that has materially affected, or is reasonably likely to materially affect, the Firm's internal control over financial reporting.

#### **Part II Other Information**

## Item 1 Legal proceeding

The following information supplements and amends the disclosure set forth under Part I, Item 3 Legal proceedings in the Firm s 2006 Annual Report.

*Enron litigation*. In the purported consolidated class action lawsuit by JPMorgan Chase stockholders, the United States District Court for the Southern District of New York granted the Firm s motion to dismiss, with prejudice, on March 28, 2007.

In the shareholder derivative action filed against current and former directors of JPMorgan Chase, the Firm s motion to dismiss was granted on February 14, 2007. On March 16, 2007, plaintiff filed a notice of appeal, which is currently pending.

In the putative class action on behalf of JPMorgan Chase employees who participated in the Firm s 401(k) plan, plaintiffs filed their opening appellate brief on March 26, 2007. Appellees brief is due in May 2007.

In the action pending in New York Supreme Court, New York County, alleging claims relating to the Firm s role as Indenture Trustee, plaintiffs filed an Amended Complaint on March 30, 2007.

*IPO allocation litigation.* On January 7, 2007, plaintiffs in the consolidated IPO securities cases filed with the United States Court of Appeals for the Second Circuit a petition for rehearing and rehearing en banc of the Court s December 5, 2006 decision on class certification. On April 6, 2007, the Second Circuit panel denied the rehearing petition. No decision has yet been issued with respect to en banc review.

Plaintiffs appeal to the Second Circuit from the District Court s February 28, 2006 final judgment dismissing the *LaSala Actions* is now fully briefed, and oral argument has been scheduled for May 24, 2007.

With respect to the IPO antitrust cases, oral argument was held before the United States Supreme Court on March 27, 2007 on defendants appeal of the Second Circuit s reversal of the District Court s November 3, 2003 dismissal decision. In addition to the various cases, proceedings and investigations discussed above, JPMorgan Chase and its subsidiaries are named as defendants or otherwise involved in a number of other legal actions and governmental proceedings arising in connection with their businesses. Additional actions, investigations or proceedings may be initiated from time to time in the future. In view of the inherent difficulty of predicting the outcome of legal matters, particularly where the claimants seek very large or indeterminate damages, or where the cases present novel legal theories, involve a large number of parties or are in early stages of discovery, the Firm cannot state with confidence what the eventual outcome of these pending matters will be, what the timing of the ultimate resolution of these matters will be or what the eventual loss, fines, penalties or impact related to each pending matter may be. JPMorgan Chase believes, based upon its current knowledge, after consultation with counsel and after taking into account its current litigation reserves, that the outcome of the legal actions, proceedings and investigations currently pending against it should not have a material, adverse effect on the consolidated financial condition of the Firm. However, in light of the uncertainties involved in such proceedings, actions and investigations, there is no assurance that the ultimate resolution of these

matters will not significantly exceed the reserves currently accrued by the Firm; as a result, the outcome of a particular matter may be material to JPMorgan

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Chase s operating results for a particular period, depending upon, among other factors, the size of the loss or liability imposed and the level of JPMorgan Chase s income for that period.

#### Item 1A Risk Factors

For a discussion of risk factors affecting the Firm, see Part 1, Item 1A, Risk Factors, on pages 4 6 and Forward-Looking Statements on page 147 of JPMorgan Chase s 2006 Annual Report.

## Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

On April 17, 2007, the Board of Directors authorized the repurchase of up to \$10.0 billion of the Firm s common shares. The new authorization commenced April 19, 2007, and replaced the Firm s previous \$8.0 billion repurchase program. Repurchase authorization under the prior \$8.0 billion program that remained unused as of April 19, 2007 was \$816 million.

During the first quarter of 2007, under the \$8.0 billion stock repurchase program, the Firm repurchased a total of 80.9 million shares for \$4.0 billion at an average price per share of \$49.45. During the first quarter of 2006, under the then effective stock repurchase programs, the Firm repurchased 31.8 million shares for \$1.3 billion at an average price per share of \$40.54. Of the \$1.3 billion of shares repurchased in the first quarter of 2006, \$1.1 billion was repurchased under a prior \$6.0 billion stock repurchase program, and \$143 million was repurchased under the \$8.0 billion stock repurchase program.

As under previous stock repurchase programs, the actual amount of shares repurchased under the new \$10.0 billion program will be subject to various factors, including market conditions; legal considerations affecting the amount and timing of repurchase activity; the Firm s capital position (taking into account goodwill and intangibles); internal capital generation; and alternative potential investment opportunities. The repurchase program does not include specific price targets or time tables; may be executed through open market purchases or privately negotiated transactions or utilizing Rule 10b5-1 programs; and may be suspended at any time.

The Firm has determined that it may, from time to time, enter into written trading plans under Rule 10b5-1 of the Securities Exchange Act of 1934 to facilitate the repurchase of common stock in accordance with the repurchase program. A Rule 10b5-1 repurchase plan would allow the Firm to repurchase shares during periods when it would not otherwise be repurchasing common stock for example, during internal trading black-out periods. All purchases under a Rule 10b5-1 plan must be made according to a predefined plan that is established when the Firm is not aware of material nonpublic information.

The Firm s repurchases of equity securities during the first quarter of 2007 were as follows.

	Total open	Average	Dollar value of remaining authorized repurchase
For the three months ended	market shares	price paid	program
March 31, 2007	repurchased	per share <sup>(a)</sup>	(in millions)
January February March	12,455,900 29,394,205 39,056,154	\$ 49.32 50.82 48.46	\$ 4,599 3,105 1,212
Total	80,906,259	\$ 49.45	
(a) Excludes commission costs.			
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In addition to the repurchases disclosed above, participants in the Firm s stock-based incentive plans may have shares withheld to cover income taxes. Shares withheld to pay income taxes are repurchased pursuant to the terms of the applicable plan and not under the Firm s share repurchase program. Shares repurchased pursuant to these plans during the first quarter of 2007 were as follows.

For the three months ended March 31, 2007	Total shares repurchased	Average price paid per share
January	2,581,845	\$ 49.99
February	354	49.44
March	6,508	48.86
Total	2,588,707	\$ 49.98

During the first quarter of 2007, shares of common stock of JPMorgan Chase & Co. were issued in transactions exempt from registration under the Securities Act of 1933, pursuant to Section 4(2) thereof, as follows: (i) on January 3, 2007, 15,920 shares were issued to retired directors who had deferred receipt of such common stock pursuant to the Deferred Compensation Plan for Non-Employee Directors; and (ii) on January 24, 2007, 28,419 shares were issued to retired employees who had deferred receipt of such common shares pursuant to the Corporate Performance Incentive Plan.

## Item 3 Defaults Upon Senior Securities

None

#### Item 4 Submission of Matters to a Vote of Security Holders

None

#### Item 5 Other Information

None

#### Item 6 Exhibits

- 31.1 Certification
- 31.2 Certification
- 32 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

JPMORGAN CHASE & CO.

(Registrant)

Date: May 10, 2007

By /s/ Louis Rauchenberger

Louis Rauchenberger

Managing Director and Controller [Principal Accounting Officer]

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# INDEX TO EXHIBITS SEQUENTIALLY NUMBERED

EXHIBIT NO.	EXHIBITS	PAGE AT WHICH LOCATED
31.1	Certification	118
31.2	Certification	119

The following exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that Section. In addition, Exhibit No. 32 shall not be deemed incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

32 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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