Northfield Bancorp, Inc.
Form 10-Q
May 10, 2011

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For transition period from to
Commission File Number 1-33732
NORTHFIELD BANCORP, INC.
(Exact name of registrant as specified in its charter)

United States of America<br>(State or other jurisdiction of incorporation)<br>42-1572539<br>(I.R.S. Employer Identification No.)<br>1410 St. Georges Avenue, Avenel, New Jersey<br>07001<br>(Address of principal executive offices)<br>(Zip Code)<br>Registrant $s$ telephone number, including area code: (732) 499-7200<br>Not Applicable<br>(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o. Indicate by check mark whether the registrant has submitted electronically and posted on it corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for shorter period that the registrant was required and post such files). Yes o No o. Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer , accelerated filer , and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):
Large accelerated filer o Accelerated filer p Non-accelerated filer o Smaller reporting
(Do not check if smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p.

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date. $42,617,931$ shares of Common Stock, par value $\$ 0.01$ per share, were issued and outstanding as of May 5, 2011.

## NORTHFIELD BANCORP, INC.

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PART I<br>\section*{ITEM 1. FINANCIAL STATEMENTS}<br>\title{ NORTHFIELD BANCORP, INC. CONSOLIDATED BALANCE SHEETS }<br>March 31, 2011, and December 31, 2010<br>(In thousands, except per share amounts)

## ASSETS:

Cash and due from banks
Interest-bearing deposits in other financial institutions
Total cash and cash equivalents
Trading securities
Securities available-for-sale, at estimated fair value (encumbered \$393,348
in 2011 and $\$ 275,694$ in 2010)
$\$ 4,898$ in 2011 and $\$ 5,273$ in 2010) (encumbered $\$ 0$ in 2011 and 2010)

Loans held-for-sale
Loans held-for-investment, net
Allowance for loan losses

| March 31, | December 31, |
| :---: | :---: |
| 2011 | 2010 |
| (Unaudited) |  |


| $\$$ | 9,986 | 9,862 |
| :--- | ---: | ---: |
|  | 82,685 | 33,990 |

Net loans held-for-investment
831,084
805,772
Accrued interest receivable 7,879
7,873
Bank owned life insurance 75,546
74,805
Federal Home Loan Bank of New York stock, at cost 9,334 9,784
Premises and equipment, net
Goodwill
16,357
16,057
Other real estate owned
16,159
16,159

Other assets
521
171

Total assets
\$2,355,731
$2,247,167$

## LIABILITIES AND STOCKHOLDERS EQUITY: <br> LIABILITIES:

Deposits
\$1,403,263
1,372,842
Borrowings
Advance payments by borrowers for taxes and insurance
489,365
391,237
$\begin{array}{lll}\text { Accrued expenses and other liabilities } & 65,016 & 85,678\end{array}$
Total liabilities
1,959,969
STOCKHOLDERS EQUITY:
Preferred stock, $\$ 0.01$ par value; $10,000,000$ shares authorized, none issued
or outstanding
Common stock, $\$ 0.01$ par value: 90,000,000 shares authorized, 45,632,611
shares issued at March 31, 2011, and December 31, 2010, respectively,
42,917,594 and 43,316,021 outstanding at March 31, 2011, and
December 31, 2010, respectively 456 ..... 456
Additional paid-in-capital ..... 206,857 ..... 205,863
Unallocated common stock held by employee stock ownership plan ..... $(15,042)$ ..... $(15,188)$
Retained earnings226,776222,655
Accumulated other comprehensive income ..... 10,015 ..... 10,910Treasury stock at cost; 2,715,017 and 2,316,590 shares at March 31, 2011,and December 31, 2010, respectively$(33,300)$$(27,979)$
Total stockholders equity ..... 395,762396,717
Total liabilities and stockholders equity\$2,355,7312,247,167

See accompanying notes to the unaudited consolidated financial statements.

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NORTHFIELD BANCORP, INC.CONSOLIDATED STATEMENTS OF INCOMEThree months ended March 31, 2011, and 2010(Unaudited)(In thousands, except share data)
Three months ended
March 31, ..... 2010
Interest income:
Loans ..... \$ 12,474 ..... 10,293
Mortgage-backed securities 8,417 ..... 9,065
Other securities ..... 970 ..... 1,500
Federal Home Loan Bank of New York dividends ..... 109 ..... 95
Deposits in other financial institutions ..... 28 ..... 54
Total interest income ..... 21,998 ..... 21,007
Interest expense:
Deposits ..... 3,017 ..... 3,952
Borrowings ..... 3,210 ..... 2,506
Total interest expense ..... 6,227 ..... 6,458
Net interest income ..... 15,771 ..... 14,549
Provision for loan losses ..... 1,367 ..... 1,930
Net interest income after provision for loan losses ..... 14,404 ..... 12,619
Non-interest income:
Fees and service charges for customer services ..... 694 ..... 660
Income on bank owned life insurance ..... 741 ..... 423
Gain on securities transactions, net ..... 1,805 ..... 615
Other-than-temporary impairment losses on securities ..... (161)
Portion recognized in other comprehensive income (before taxes)
Net impairment losses on securities recognized in earnings(161)
Other ..... 30 ..... 25
Total non-interest income ..... 3,109 ..... 1,723
Non-interest expense:
Compensation and employee benefits ..... 5,162 ..... 4,791

| Director compensation | 399 | 397 |
| :--- | ---: | ---: |
| Occupancy | 1,492 | 1,194 |
| Furniture and equipment | 287 | 272 |
| Data processing | 672 | 617 |
| FDIC insurance | 460 | 430 |
| Professional fees | 440 | 379 |
| Other | 1,041 | 9,041 |
| Total non-interest expense | 9,953 | 5,221 |
| Income before income tax expense | 7,560 | 1,840 |
| Income tax expense | 2,590 | 3,381 |
| Net income | 4,970 | 0.08 |

See accompanying notes to the unaudited consolidated financial statements.
NORTHFIELD BANCORP, INC.CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITYThree months ended March 31, 2011, and 2010
(Unaudited)(Dollars in thousands)

|  | Unallocated <br> common <br> stock <br> held by <br> the |  |  |  | Accumulated |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Stock | Additional | other | Total |  |  |  |
| Shares | value | paid-in | employee <br> stock <br> ownership | RetainedcomprehensiveTreasury stockholders |  |  |
|  |  |  | plan | earnings | income | Stock | equity

Balance at
December 31,$2009 \quad 45,628,211 \quad \$ 456 \quad 202,479 \quad(15,807) \quad 212,196 \quad 12,145 \quad(19,929) \quad 391,540$
Comprehensiveincome:
Net income ..... 3,381 ..... 3,381
Change inaccumulatedcomprehensiveincome, net oftax of \$2,108
Totalcomprehensiveincome6,926
ESOP shares
allocated or
committed to be
released ..... 55
147 ..... 202
Stockcompensation
expense ..... 776776
Additional stock
benefit on stock
awards ..... 231231
Exercise of stock
optionsDividendsdeclared (\$0.04per share)Issuance of
restricted stock ..... 4,400

Treasury stock
(average cost of
$\$ 13.25$ per share)
$(2,754)$
$(2,754)$
Balance at
$\begin{array}{lllllllll}\text { March 31, } 2010 & 45,632,611 & 456 & 203,541 & (15,660) & 214,779 & 15,690 & (22,520) & 396,286\end{array}$

Balance at
December 31, $2010 \quad 45,632,611 \quad 456 \quad 205,863 \quad(15,188) \quad 222,655 \quad 10,910 \quad(27,979) \quad 396,717$
Comprehensive income:
$\begin{array}{lll}\text { Net income } & 4,970 & 4,970\end{array}$
Change in
accumulated
comprehensive
income, net of
tax of \$598
(895)
(895)

Total
comprehensive
$\begin{array}{ll}\text { income } & 4,075\end{array}$
ESOP shares
allocated or
committed to be
$\begin{array}{llll}\text { released } & 49 & 146 & 195\end{array}$
Stock
compensation
expense $759 \quad 759$
Additional tax
benefit on equity
awards 186
186
Exercise of stock
options
Dividends
declared (\$0.05
per share)
Treasury stock
(average cost of
$\$ 13.35$ per share)

Balance at
$\begin{array}{lllllllll}\text { March 31, } 2011 & 45,632,611 & \$ 456 & 206,857 & (15,042) & 226,776 & 10,015 & (33,300) & 395,762\end{array}$
See accompanying notes to the unaudited consolidated financial statements.

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NORTHFIELD BANCORP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
Three months ended March 31, 2011, and 2010(Unaudited) (In thousands)

|  | Three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 4,970 | 3,381 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for loan losses |  | 1,367 | 1,930 |
| ESOP and stock compensation expense |  | 954 | 978 |
| Depreciation |  | 498 | 432 |
| Amortization of premiums, and deferred loan costs, net of (accretion) of discounts, and deferred loan fees |  | 82 | 123 |
| Amortization of intangible assets |  | 44 | 68 |
| Income on bank owned life insurance |  | (741) | (423) |
| Net gain on sale of loans held-for-sale |  | (14) |  |
| Proceeds from sale of loans held-for-sale |  | 3,730 |  |
| Origination of loans held-for-sale |  | $(2,868)$ |  |
| Gain on securities transactions, net |  | $(1,805)$ | (615) |
| Net impairment losses on securities recognized in earnings |  | 161 |  |
| Net purchases of trading securities |  | (100) | (42) |
| (Increase) decrease in accrued interest receivable |  | (6) | 12 |
| Decrease in other assets |  | 1,681 | 499 |
| Decrease in accrued expenses and other liabilities |  | (678) | (154) |
| Net cash provided by operating activities |  | 7,275 | 6,189 |
| Cash flows from investing activities: |  |  |  |
| Net increase in loans receivable |  | $(27,003)$ | $(8,367)$ |
| Redemptions of Federal Home Loan Bank of New York stock, net |  | 450 | 1,395 |
| Purchases of securities available-for-sale |  | $(245,578)$ | $(217,161)$ |
| Principal payments and maturities on securities available-for-sale |  | 101,420 | 123,590 |
| Principal payments and maturities on securities held-to-maturity |  | 351 | 519 |
| Proceeds from sale of securities available-for-sale |  | 88,505 | 15,193 |
| Purchases and improvements of premises and equipment |  | (798) | (870) |
| Net cash used in investing activities |  | $(82,653)$ | $(85,701)$ |
| Cash flows from financing activities: |  |  |  |
| Net increase in deposits |  | 30,421 | 76,020 |
| Dividends paid |  | (848) | (772) |
| Exercise of stock options |  | 5 | 137 |
| Purchase of treasury stock |  | $(5,327)$ | $(2,754)$ |
| Additional tax benefit on equity awards |  | 186 | 231 |


| Increase in advance payments by borrowers for taxes and insurance | 1,632 | 1,281 |
| :--- | :---: | ---: |
| Repayments under capital lease obligations | $(51)$ | $(44)$ |
| Proceeds from borrowings | 317,773 | 69,680 |
| Repayments related to borrowings | $(219,594)$ | $(56,000)$ |
| Net cash provided by financing activities | 124,197 | 87,779 |
| Net increase in cash and cash equivalents | 48,819 | 8,267 |
| Cash and cash equivalents at beginning of period | 43,852 | 42,544 |
| Cash and cash equivalents at end of period | $\$ 92,671$ | 50,811 |
| Supplemental cash flow information: |  |  |
| Cash paid during the period for: | $\$$ | 6,010 |
| Interest | 1,024 | 6,645 |
| Income taxes | 1,171 | 1,565 |
| Non-cash transactions: |  | 198 |
| Loans charged-off, net | $(19,984)$ | 146 |
| Other real estate owned charged-off |  |  |
| Transfers to other real estate owned |  |  |

See accompanying notes to the unaudited consolidated financial statements.

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## NORTHFIELD BANCORP, INC. Notes to Unaudited Consolidated Financial Statements

## Note 1 Basis of Presentation

The consolidated financial statements are comprised of the accounts of Northfield Bancorp, Inc., and its wholly-owned subsidiary, Northfield Bank (the Bank ), and the Bank s wholly-owned significant subsidiaries, NSB Services Corp. and NSB Realty Trust (collectively, the Company ). All significant intercompany accounts and transactions have been eliminated in consolidation.

In the opinion of management, all adjustments (consisting solely of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the unaudited periods presented have been included. The results of operations and other data presented for the three-month period ended March 31, 2011, are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2011. Certain prior year amounts have been reclassified to conform to the current year presentation.

Certain information and note disclosures usually included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission (SEC ) for the preparation of interim financial statements. The consolidated financial statements presented should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2010, of Northfield Bancorp, Inc. as filed with the SEC.

## Note 2 Securities Available-for-Sale

The following is a comparative summary of mortgage-backed securities and other securities available-for-sale at March 31, 2011, and December 31, 2010 (in thousands):

|  | March 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Mortgage-backed securities: Pass-through certificates: |  |  |  |  |
| Government sponsored enterprises (GSE) | \$ 560,644 | 13,217 | 65 | 573,796 |
| Non-GSE | 12,033 | 35 | 474 | 11,594 |
| Real estate mortgage investment conduits (REMICs): |  |  |  |  |
| GSE | 517,197 | 2,636 | 2,887 | 516,946 |
| Non-GSE | 55,977 | 3,183 | 49 | 59,111 |
|  | 1,145,851 | 19,071 | 3,475 | 1,161,447 |
| Other securities: |  |  |  |  |
| Equity investments-mutual funds | 7,924 |  |  | 7,924 |
| Corporate bonds | 109,248 | 1,651 | 82 | 110,817 |
|  | 117,172 | 1,651 | 82 | 118,741 |
| Total securities available-for-sale | \$ 1,263,023 | 20,722 | 3,557 | 1,280,188 |

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|  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ | Gross unrealized losses | $\begin{gathered} \text { Estimated } \\ \text { fair } \\ \text { value } \end{gathered}$ |
| Mortgage-backed securities: |  |  |  |  |
| Pass-through certificates: |  |  |  |  |
| Government sponsored enterprises (GSE) | \$ 342,316 | 13,479 |  | 355,795 |
| Non-GSE | 27,801 | 814 | 737 | 27,878 |
| Real estate mortgage investment conduits (REMICs): |  |  |  |  |
| $\begin{aligned} & \text { GSE } \\ & \text { Non-GSE } \end{aligned}$ | 622,582 | 3,020 | 3,525 | 622,077 |
|  | 65,766 | 3,674 | 51 | 69,389 |
|  | 1,058,465 | 20,987 | 4,313 | 1,075,139 |
| Other securities: |  |  |  |  |
| Equity investments-mutual funds | 12,437 | 31 | 115 | 12,353 |
| GSE bonds | 34,988 | 45 |  | 35,033 |
| Corporate bonds | 119,765 | 2,146 | 123 | 121,788 |
|  | 167,190 | 2,222 | 238 | 169,174 |
| Total securities available-for-sale | \$ 1,225,655 | 23,209 | 4,551 | 1,244,313 |

The following is a summary of the expected maturity distribution of debt securities available-for-sale, other than mortgage-backed securities, at March 31, 2011 (in thousands):

|  |  | Estimated <br> fair |
| :--- | :---: | :---: | :---: |
| value |  |  |

Expected maturities on mortgage-backed securities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without penalties.

For the three months ended March 31, 2011, the Company had gross proceeds of $\$ 88.5$ million on sales of securities available-for-sale with gross realized gains and gross realized losses of approximately $\$ 1.6$ million and $\$ 0$, respectively. For the three months ended March 31, 2010, the Company had gross proceeds of $\$ 15.2$ million on sales of securities available-for-sale with gross realized gains and gross realized losses of approximately $\$ 270,000$ and $\$ 0$, respectively. The Company recognized $\$ 186,000$ and $\$ 345,000$ in gains on its trading securities portfolio during the three months ended March 31, 2011 and 2010, respectively. The Company recognized other-than-temporary impairment charges of $\$ 161,000$ against earnings during the three months ended March 31, 2011 related to one equity investment in a mutual fund. The Company did not recognize any other-than-temporary impairment charges during the three months ended March 31, 2010.

Gross unrealized losses on mortgage-backed securities, GSE bonds, and corporate bonds available-for-sale, and the estimated fair value of the related securities, aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2011, and December 31, 2010, were as follows (in thousands):

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|  | Less than 12 months |  | March 31, 2011 <br> 12 months or more |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrealized | Estimated | Unrealized | $\begin{aligned} & \text { Estimated } \\ & \text { fair } \\ & \text { value } \end{aligned}$ | Unrealized | Estimated |
|  | losses | fair value | losses |  | losses | fair value |
| Mortgage-backed securities: |  |  |  |  |  |  |
| Pass-through certificates: |  |  |  |  |  |  |
| Government sponsored enterprises (GSE) | \$ 65 | 26,558 |  |  | 65 | 26,558 |
| Non-GSE |  |  | 474 | 5,945 | 474 | 5,945 |
| Real estate mortgage investment conduits (REMICs) |  |  |  |  |  |  |
| GSE | 2,887 | 279,882 |  |  | 2,887 | 279,882 |
| Non-GSE |  |  | 49 | 1,088 | 49 | 1,088 |
| Corporate bonds | 82 | 13,831 |  |  | 82 | 13,831 |
| Total | \$ 3,034 | 320,271 | 523 | 7,033 | 3,557 | 327,304 |
|  |  |  | Decemb | 31, 2010 |  |  |
|  | Less than | 12 months | 12 mont | $s$ or more |  |  |
|  | Unrealized losses | Estimated fair value | Unrealized losses | Estimated fair value | Unrealized losses | Estimated fair value |
| Mortgage-backed securities: Pass-through certificates: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Non-GSE | \$ |  | 737 | 10,126 | 737 | 10,126 |
| REMICs |  |  |  |  |  |  |
| GSE | 3,525 | 344,971 |  |  | 3,525 | 344,971 |
| Non-GSE |  |  | 51 | 1,238 | 51 | 1,238 |
| Corporate bonds | 123 | 13,880 |  |  | 123 | 13,880 |
| Equity Investments mutual funds | 115 | 4,884 |  |  | 115 | 4,884 |
| Total | \$ 3,763 | 363,735 | 788 | 11,364 | 4,551 | 375,099 |

Included in the above available-for-sale security amounts at March 31, 2011, was one pass-through non-GSE mortgage-backed security in a continuous unrealized loss position of greater than twelve months that was rated less than AAA at March 31, 2011. This security, had an estimated fair value of $\$ 5.9$ million (amortized cost of $\$ 6.4$ million), was rated Caa2, and had the following underlying collateral characteristics: $83 \%$ originated in 2004, and $17 \%$ originated in 2005. The rating of the security detailed above represents the lowest rating for the security received from the rating agencies of Moody s, Standard \& Poor s, and Fitch. The Company continues to receive principal and interest payments in accordance with the contractual terms of this security. Management has evaluated, among other things, delinquency status, location of collateral, estimated prepayment speeds, and the estimated default rates and loss severity in liquidating the underlying collateral for this security. Since management does not have the intent to sell the security and it is more likely than not that the Company will not be required to sell the security, before its anticipated recovery, the Company believes that the unrealized loss at March 31, 2011, is temporary, and as such, is recorded as a component of accumulated other comprehensive income, net of tax.

The Company held one REMIC non-GSE mortgage-backed security that was in a continuous unrealized loss position of greater than twelve months, and three corporate bonds, four pass-through GSE mortgage-backed securities, and nineteen REMIC mortgage-backed securities issued or guaranteed by GSEs, that were in an unrealized loss position of less than twelve months, and rated investment grade at March 31, 2011. The declines in value relate to the general interest rate environment and are considered temporary. The securities cannot be prepaid in a manner that would result in the Company not receiving substantially all of its amortized cost. The Company neither has an intent to sell, nor is it more likely than not that the Company will be required to sell, the securities before the recovery of their amortized cost basis or, if necessary, maturity.

The fair values of our investment securities could decline in the future if the underlying performance of the collateral for the collateralized mortgage obligations or other securities deteriorates and our credit enhancement levels do not provide sufficient protections to our contractual principal and interest. As a result, there is a risk that significant other-than-temporary impairments may occur in the future given the current economic environment.

In addition to the one pass-through non-GSE mortgage-backed security discussed above, the Company had one additional private label security that was rated less than AAA at March 31, 2011. This security was rated CC, and was in an unrealized gain position at March 31, 2011. Two REMIC non-GSE mortgage-backed securities, both in unrealized gain positions at March 31, 2011, were downgraded from AAA to A2 and A1, respectively, subsequent to March 31, 2011.

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Note 3 Net Loans Held-for-Investment
Net loans held-for-investment are as follows (in thousands):
$\left.\begin{array}{lrr} & \text { March 31, } & \text { December 31, } \\ \text { 2011 }\end{array}\right]$

Loans held-for-sale amounted to $\$ 322,000$ and $\$ 1.2$ million at March 31, 2011, and December 31, 2010, respectively. All loans held for sale are one- to four-family residential mortgage loans.

The Company does not have any lending programs commonly referred to as subprime lending. Subprime lending generally targets borrowers with weakened credit histories typically characterized by payment delinquencies, previous charge-offs, judgments, bankruptcies, or borrowers with questionable repayment capacity as evidenced by low credit scores or high debt-burden ratios.

The Company, through its principal subsidiary, the Bank, serviced $\$ 49.1$ million and $\$ 52.1$ million of loans at March 31, 2011 and December 31, 2010, respectively, for Freddie Mac. These one- to four-family residential mortgage real estate loans were underwritten to Freddie Mac guidelines and to comply with applicable federal, state, and local laws. At the time of the closing of these loans the Company owned the loans and subsequently sold them to Freddie Mac providing normal and customary representations and warranties, including representations and warranties related to compliance with Freddie Mac underwriting standards. At the time of sale, the loans were free from encumbrances except for the mortgages filed for by the Company which, with other underwriting documents, were subsequently assigned and delivered to Freddie Mac. At March 31, 2011, substantially all of the loans serviced for Freddie Mac were performing in accordance with their contractual terms and management believes that it has no material repurchase obligations associated with these loans. Servicing of loans for others does not have a material effect on our financial position or results of operations.

We provide for loan losses based on the consistent application of our documented allowance for loan loss methodology. Loan losses are charged to the allowance for loans losses and recoveries are credited to it. Additions to the allowance for loan losses are provided by charges against income based on various factors which, in our judgment,
deserve current recognition in estimating probable losses. Loan losses are charged-off in the period the loans, or portion thereof, are deemed uncollectible. Generally, the Company will record a loan charge-off (including a partial charge-off) to reduce a loan to the estimated fair value of the underlying collateral, less cost to sell, for collateral dependent loans. We regularly review the loan portfolio and make adjustments for loan losses in order to maintain the allowance for loan losses in accordance with U.S. generally accepted accounting principles ( GAAP ). The allowance for loan losses consists primarily of the following two components:
(1) Allowances are established for impaired loans (generally defined by the Company as non-accrual loans with an outstanding balance of $\$ 500,000$ or greater). The amount of impairment provided for as an allowance is represented by the deficiency, if any, between the present value of expected future cash flows discounted at the original loan seffective interest rate or the underlying collateral value (less estimated costs to sell,) if the loan is collateral dependent, and the carrying value of the loan. Impaired loans that have no impairment losses are not considered for general valuation allowances described below.

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(2) General allowances are established for loan losses on a portfolio basis for loans that do not meet the definition of impaired. The portfolio is grouped into similar risk characteristics, primarily loan type, loan-to-value, if collateral dependent, and internal credit risk ratings. We apply an estimated loss rate to each loan group. The loss rates applied are based on our cumulative prior two year loss experience adjusted, as appropriate, for the environmental factors discussed below. This evaluation is inherently subjective, as it requires material estimates that may be susceptible to significant revisions based upon changes in economic and real estate market conditions. Actual loan losses may be significantly more than the allowance for loan losses we have established, which could have a material negative effect on our financial results. Within general allowances is an unallocated reserve established to recognize losses related to the inherent subjective nature of the appraisal process and the internal credit risk rating process.
In underwriting a loan secured by real property, we require an appraisal (or an automated valuation model) of the property by an independent licensed appraiser approved by the Company s board of directors. The appraisal is subject to review by an independent third party hired by the Company. We review and inspect properties before disbursement of funds during the term of a construction loan. Generally, management obtains updated appraisals when a loan is deemed impaired. These appraisals may be more limited than those prepared for the underwriting of a new loan. In addition, when the Company acquires other real estate owned, it generally obtains a current appraisal to substantiate the net carrying value of the asset.

The adjustments to our loss experience are based on our evaluation of several environmental factors, including: changes in local, regional, national, and international economic and business conditions and developments that affect the collectibility of our portfolio, including the condition of various market segments;
changes in the nature and volume of our portfolio and in the terms of our loans;
changes in the experience, ability, and depth of lending management and other relevant staff;
changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans;
changes in the quality of our loan review system;
changes in the value of underlying collateral for collateral-dependent loans;
the existence and effect of any concentrations of credit, and changes in the level of such concentrations; and
the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio.
In evaluating the estimated loss factors to be utilized for each loan group, management also reviews actual loss history over an extended period of time as reported by the OTS and FDIC for institutions both in our market area and nationally for periods that are believed to have experienced similar economic conditions.

We evaluate the allowance for loan losses based on the combined total of the impaired and general components. Generally when the loan portfolio increases, absent other factors, our allowance for loan loss methodology results in a higher dollar amount of estimated probable losses. Conversely, when the loan portfolio decreases, absent other factors, our allowance for loan loss methodology results in a lower dollar amount of estimated probable losses.

Each quarter we evaluate the allowance for loan losses and adjust the allowance as appropriate through a provision for loan losses. While we use the best information available to make evaluations, future adjustments to the allowance may be necessary if conditions differ substantially from the information used in making the

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evaluations. In addition, as an integral part of their examination process, the Office of Thrift Supervision will periodically review the allowance for loan losses. The Office of Thrift Supervision may require us to adjust the allowance based on their analysis of information available to them at the time of their examination. Our last examination was as of September 30, 2010.

Activity in the allowance for loan losses is as follows (in thousands):

|  | At or for the <br> three months ended <br> March 31, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Beginning balance | $\$ 21,819$ | 15,414 |
| Provision for loan losses | 1,367 | 1,930 |
| Charge-offs, net | $(1,171)$ | $(198)$ |
| Ending balance | $\$ 22,015$ | 17,146 |

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The following tables set forth activity in our allowance for loan losses, by loan type, for the three months ended March 31, 2011, and the year ended December 31, 2010, respectively. The following tables also detail the amount of loans held-for-investment, net of deferred loan fees and costs, that are evaluated individually, and collectively, for impairment, and the related portion of allowance for loan losses that is allocated to each loan portfolio segment, as of March 31, 2011 and December 31, 2010.

March 31, 2011


## Allowance for loan

 losses:| Beginning Balance, |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| December 31, 2010 | $\$ 12,654$ | 570 | 1,855 | 5,137 | 242 | 719 | 111 | 28 | 503 | $\$ 1,819$ |
| Charge-offs | $(1,150)$ |  |  | $(25)$ |  |  | $(2)$ |  |  | $(1,177)$ |
| Recoveries <br> Provisions | 6 |  |  |  |  |  |  |  | 6 |  |

Ending Balance,
$\begin{array}{llllllllllll}\text { March 31, } 2011 & \$ & 12,706 & 564 & 1,220 & 5,578 & 259 & 624 & 124 & 35 & 905 & \$ \\ 22,015\end{array}$

Ending balance,
March 31, 2011:
individually evaluated
$\begin{array}{lllllllll}\text { for impairment } & \$ & 1,880 & 369 & 36 & 122 & \$ & 2,407\end{array}$

Ending balance,
March 31, 2011:
collectively evaluated
$\begin{array}{lllllllllllll}\text { for impairment } & \$ 10,826 & 195 & 1,184 & 5,456 & 259 & 624 & 124 & 35 & 905 & \$ & 19,608\end{array}$

## Loans

held-for-investment,
net:
Ending balance,
$\begin{array}{llllllllll}\text { March 31, } 2011 & \$ 326,412 & 75,541 & 30,340 & 324,056 & 30,308 & 15,482 & 49,701 & 1,259 & \$ 853,099\end{array}$

Ending balance,
March 31, 2011:

$$
\begin{array}{llllll}
\$ 49,955 & 1,750 & 3,620 & 3,223 & 1,473 & \$ 60,021
\end{array}
$$

individually evaluated
for impairment

Ending balance,
March 31, 2011:
collectively evaluated for impairment $\begin{array}{llll}\$ 276,457 & 73,791 & 26,720 & 320,833\end{array}$ 30,308 14,009 49,701 1,259
\$ 793,078

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December 31, 2010


Ending Balance,
$\begin{array}{llllllllllllllllll}\text { December 31, } 2010 & \$ & 12,654 & 570 & 1,855 & 5,137 & 242 & 719 & 111 & 28 & 503 & \$ & 21,819\end{array}$

Ending balance,
December 31, 2010:
individually evaluated
$\begin{array}{llllllll}\text { for impairment } & \$ & 2,129 & 369 & 36 & 121 & \$ 2,655\end{array}$

Ending balance,
December 31, 2010:
collectively evaluated
$\begin{array}{llllllllllllllll}\text { for impairment } & \$ & 10,525 & 201 & 1,819 & 5,016 & 242 & 719 & 111 & 28 & 503 & \$ & 19,164\end{array}$

Loans
held-for-investment,
net:
Ending balance,
December 31, $2010 \quad \$ 339,259 \quad 78,109 \quad 35,077 \quad 284,199 \quad 28,337 \quad 17,032 \quad 44,517 \quad 1,061 \quad \$ 827,591$

Ending balance,
December 31, 2010:
individually evaluated
$\begin{array}{lllllll}\text { for impairment } & \$ 51,324 & 1,750 & 4,562 & 5,083 & 500 & \text { 63,219 }\end{array}$

Ending balance,
December 31, 2010:
collectively evaluated
$\begin{array}{llllllll}\text { for impairment } & \$ 287,935 & 76,359 & 30,515 & 279,116 & 28,337 & 16,532 & 44,517\end{array} \mathbf{1 , 0 6 1}$
The Company routinely monitors the credit quality of its loans. Credit quality is monitored by reviewing certain key credit quality indicators. Management has determined that loan-to-value ratios (at period end) and internally assigned credit risk ratings by loan type are the key credit quality indicators that best help management monitor the credit quality of the Company s loans. Loan-to-value (LTV) ratios used by management in monitoring credit quality are based on current period loan balances and original values at time of origination (unless a current appraisal has been obtained as a result of the loan being deemed impaired). In calculating the provision for loan losses, management has determined that commercial real estate loans and multifamily loans having loan-to-value ratios of less than $35 \%$, and one- to four-family loans having loan-to-value ratios of less than $60 \%$, require no allowance for loan losses at each period end. If any such loans were to default, requiring the Company to repossess the collateral, no loss would be expected as the Company would be considered well secured.

The Company has also adopted a credit risk rating system as part of the risk assessment of its loan portfolio. The Company s lending officers are required to assign a credit risk rating to each loan in their portfolio at origination. When the lender learns of important financial developments, the risk rating is reviewed accordingly, and adjusted if necessary. Monthly, management presents monitored assets to the loan committee. In addition, the Company engages a third party independent loan reviewer that performs semi-annual reviews of a sample of loans, validating the credit risk ratings assigned to such loans. The credit risk ratings play an important role in the establishment of the loan loss provision and to confirm the adequacy of the allowance for loan losses. After determining the general reserve loss factor for each portfolio segment, the portfolio segment balance collectively evaluated for impairment is multiplied by the general reserve loss factor for the respective portfolio segment in order to determine the general reserve. Loans that have an internal credit rating of special mention or substandard are multiplied by a multiple of the general reserve loss factors for each portfolio segment, in order to determine the general reserve.

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When assigning a risk rating to a loan, management utilizes the Bank s internal nine-point credit risk rating system.

1. Strong
2. Good
3. Acceptable
4. Adequate
5. Watch
6. Special Mention
7. Substandard
8. Doubtful
9. Loss

Loans rated 1 through 5 are considered pass ratings. An asset is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets have well defined weaknesses based on objective evidence, and are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable based on current circumstances. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets is not warranted. Assets which do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses, are required to be designated special mention.

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The following tables detail the recorded investment of loans held-for-investment, net of deferred fees and costs, by loan type and credit quality indicator at March 31, 2011, and December 31, 2010 (in thousands).

|  | At March 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Real Estate |  |  |  |  |  |  |  |  |  |  |  |
|  | Commercial |  |  |  |  | Multifamily |  | Home Equity and | Commercidhsurance |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  | One- to | Construction | Lines of |  |  |  |  |  |  |
|  |  |  | Four-F |  |  |  |  | amily C |  |  |  |  |
|  | < $35 \%$ | => 35\% |  |  |  | < $60 \%$ | $\begin{gathered} => \\ 60 \% \end{gathered}$ | and | $<35 \%$ | $\Rightarrow 35 \%$ |  |  |  |  |  |
|  | LTV | LTV | LTV | LTV | Land | LTV | LTV | Credit | Industrial | Premium | Other | Total |
| ernal Risk Rating |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \$ 27,851 | 223,994 | 46,291 | 24,378 | 22,578 | 21,355 | 293,005 | 30,014 | 11,257 | 49,295 | 1,259 | \$ 751, ${ }^{\text {c }}$ |
| ecial Mention | 1,011 | 22,723 | 764 | 2,096 | 404 |  | 6,123 | 54 | 1,143 | 217 |  | 34,5 |
| bstandard | 1,488 | 49,345 | 620 | 1,392 | 7,358 | 563 | 3,010 | 240 | 3,082 | 189 |  | 67,2 |
| tal loans |  |  |  |  |  |  |  |  |  |  |  |  |
| d-for-investment, <br> March 31, 2011 | 30,350 | 296,062 | 47,675 | 27,866 | 30,340 | 21,918 | 302,138 | 30,308 | 15,482 | 49,701 | 1,259 | 853,0 |
|  | At December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |
|  | Real Estate |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Home |  |  |  |  |
|  |  |  |  |  |  |  |  | Equity and |  |  |  |  |
|  |  |  | One |  |  |  |  | Lines |  |  |  |  |
|  | Comm | ercial | Four-F | amily C | Construction | Multif | amily | of C | Commercid | hsurance |  |  |
|  |  |  |  | => |  |  |  |  |  |  |  |  |
|  | < $35 \%$ | => 35\% | < $60 \%$ | 60\% | and | < $35 \%$ | => 35\% |  | and |  |  |  |
|  | LTV | LTV | LTV | LTV | Land | LTV | LTV | Credit | Industrial | Premium | Other | Total |
| ernal Risk Rating |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 24,826 | 248,759 | 49,928 | 22,247 | $7 \quad 24,767$ | 18,880 | 256,948 | 28,042 | 14,110 | 44,149 | 1,061 | 733,7 |
| ecial Mention | 1,613 | 12,108 | 1,206 | 1,750 | 0 1,128 |  | 5,233 | 55 | 776 | 239 |  | 24,1 |
| bstandard | 1,385 | 50,568 | 623 | 2,355 | 5 9,182 | 504 | 2,634 | 240 | 2,146 | 129 |  | 69,7 |
| tal loans |  |  |  |  |  |  |  |  |  |  |  |  |
| d-for-investment, , December 31, |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 | \$ 27,824 | 311,435 | 51,757 | 26,352 | 235,077 | 19,384 | 264,815 | 28,337 | 17,032 | 44,517 | 1,061 | \$ 827,5 |

Included in loans held-for-investment, net, are loans for which the accrual of interest income has been discontinued due to deterioration in the financial condition of the borrowers. The recorded investment of these nonaccrual loans was $\$ 55.8$ million and $\$ 59.3$ million, at March 31, 2011, and December 31, 2010, respectively. Generally, loans are placed on non-accruing status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have six months of performance under the loan terms, and factors indicating reasonable doubt about the timely collection of payments no longer exist. Therefore, loans may be current in accordance with
their loan terms, or may be less than 90 days delinquent and still be on a non-accruing status.
These non-accrual amounts included loans deemed to be impaired of $\$ 47.8$ million and $\$ 52.0$ million at March 31, 2011, and December 31, 2010, respectively. Loans on non-accrual status with principal balances less than $\$ 500,000$, and therefore not meeting the Company s definition of an impaired loan, amounted to $\$ 8.0$ million and $\$ 7.3$ million at March 31, 2011, and December 31, 2010, respectively. Loans past due 90 days or more and still accruing interest were $\$ 876,000$ and $\$ 1.6$ million at March 31, 2011, and December 31, 2010, respectively, and consisted of loans that are well secured or in the process of renewal.

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The following tables set forth the detail, and delinquency status, of non-performing loans (non-accrual loans and loans past due ninety days or more and still accruing), net of deferred fees and costs, at March 31, 2011, and December 31, 2010 (in thousands).

At March 31, 2011
Non-Accruing Loans


| Total construction and land | 1,210 |  | 3,139 | 4,349 |  |  | 4,349 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multifamily |  |  |  |  |  |  |  |
| LTV < 35\% |  |  |  |  |  |  |  |
| Substandard |  | 496 | 67 | 563 |  |  | 563 |
| Total |  | 496 | 67 | 563 |  |  | 563 |
| LTV => 35\% |  |  |  |  |  |  |  |
| Substandard |  |  | 2,837 | 2,837 |  |  | 2,837 |
| Total |  |  | 2,837 | 2,837 |  |  | 2,837 |
| Total Multifamily |  | 496 | 2,904 | 3,400 |  |  | 3,400 |
| Home equity and lines of credit |  |  |  |  |  |  |  |
| Substandard |  |  | 181 | 181 | 59 |  | 240 |
| Total home equity and lines of credit |  |  | 181 | 181 | 59 |  | 240 |
| Commercial and industrial loans |  |  |  |  |  |  |  |
| Special Mention |  |  | 497 | 497 |  |  | 497 |
| Substandard | 557 |  | 741 | 1,298 |  |  | 1,298 |
| Total commercial and industrial loans | 557 |  | 1,238 | 1,795 |  |  | 1,795 |
| Insurance premium loans |  |  |  |  |  |  |  |
| Substandard |  |  | 189 | 189 |  |  | 189 |
| Total insurance premium |  |  |  |  |  |  |  |
| loans |  |  | 189 | 189 |  |  | 189 |
| Total Non-Performing |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

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|  | At December 31, 2010 <br> Non-Accruing Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} 90 \text { Days } \\ \text { or } \end{gathered}$ |  |
|  |  |  | $90 \text { Days }$ |  | More <br> Past | Total |
|  | 0-29 | 30-89 |  |  |  |  |
|  | Days | Days | More Past |  | Due and | Performing |
|  | Past |  |  |  |  |  |
|  | Due | Past Due | Due | Total | Accruing | Loans |
| Real estate loans: |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| LTV < 35\% |  |  |  |  |  |  |
| Special Mention | \$ 29 |  |  | 29 |  | \$ 29 |
| Total | 29 |  |  | 29 |  | 29 |
| LTV => 35\% |  |  |  |  |  |  |
| Substandard | 13,650 | 15,050 | 17,659 | 46,359 |  | 46,359 |
| Total | 13,650 | 15,050 | 17,659 | 46,359 |  | 46,359 |
| Total Commercial | 13,679 | 15,050 | 17,659 | 46,388 |  | 46,388 |
| One-to-four family |  |  |  |  |  |  |
| LTV < 60\% |  |  |  |  |  |  |
| Special Mention |  | 179 | 99 | 278 | 86 | 364 |
| Substandard | 135 |  | 197 | 332 | 291 | 623 |
| Total | 135 | 179 | 296 | 610 | 377 | 987 |
| LTV $=>60 \%$ |  |  |  |  |  |  |
| Substandard |  | 591 | 74 | 665 | 731 | 1,396 |
| Total |  | 591 | 74 | 665 | 731 | 1,396 |
| Total One-to-four family residential | 135 | 770 | 370 | 1,275 | 1,108 | 2,383 |
| Construction and land |  |  |  |  |  |  |
| Special Mention |  |  |  |  | 404 | 404 |
| Substandard | 2,152 | 1,860 | 1,110 | 5,122 |  | 5,122 |
| Total construction and land | 2,152 | 1,860 | 1,110 | 5,122 | 404 | 5,526 |


| Multifamily |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LTV < 35\% |  |  |  |  |  |  |  |
| Substandard |  | 504 |  | 504 |  |  | 504 |
| Total |  | 504 |  | 504 |  |  | 504 |
| LTV => 35\% |  |  |  |  |  |  |  |
| Special Mention | 1,824 |  |  | 1,824 |  |  | 1,824 |
| Substandard |  | 423 | 2,112 | 2,535 |  |  | 2,535 |
| Total | 1,824 | 423 | 2,112 | 4,359 |  |  | 4,359 |
| Total Multifamily | 1,824 | 927 | 2,112 | 4,863 |  |  | 4,863 |
| Home equity and lines of credit |  |  |  |  |  |  |  |
| Substandard |  |  | 181 | 181 | 59 |  | 240 |
| Total home equity and lines of credit |  |  | 181 | 181 | 59 |  | 240 |
| Commercial and industrial loans |  |  |  |  |  |  |  |
| Pass |  |  |  |  | 38 |  | 38 |
| Special Mention |  |  | 100 | 100 |  |  | 100 |
| Substandard |  | 267 | 956 | 1,223 |  |  | 1,223 |
| Total commercial and industrial loans |  | 267 | 1,056 | 1,323 | 38 |  | 1,361 |
| Insurance premium loans |  |  |  |  |  |  |  |
| Substandard |  |  | 129 | 129 |  |  | 129 |
| Total insurance premium |  |  |  |  |  |  |  |
| loans |  |  | 129 | 129 |  |  | 129 |
| Total Non-Performing |  |  |  |  |  |  |  |
| Loans, December 31, 2010 | \$ 17,790 | 18,874 | 22,617 | 59,281 | 1,609 | \$ | 60,890 |
|  |  |  |  |  |  |  |  |

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The following tables set forth the detail and delinquency status of loans held-for-investment, net of deferred fees and costs, by performing and non-performing loans at March 31, 2011, and December 31, 2010 (in thousands).

At March 31, 2011
Performing (Accruing) Loans

| 0-29 |  | Non- |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Days | $30-89$ |  |  |  |
| Past | Days |  | Performing | Total Loans <br> Receivable, <br> net |
| Due | Past Due | Total | Loans | net |

Real estate loans:
Commercial
LTV < 35\%

| Pass | $\$ 27,851$ |  | 27,851 |  | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Special Mention | 73 | 938 | 1,011 |  | 27,851 |
| Substandard |  | 1,080 | 1,080 | 408 | 1,011 |
|  |  |  |  |  | 1,488 |
| Total | 27,924 | 2,018 | 29,942 | 408 | 30,350 |
|  |  |  |  |  |  |
| LTV $=>~ 35 \%$ | 220,473 | 3,521 | 223,994 |  | 223,994 |
| Pass | 21,701 | 1,022 | 22,723 |  | 22,723 |
| Special Mention | 5,003 |  | 5,003 | 44,342 | 49,345 |
| Substandard | 247,177 | 4,543 | 251,720 | 44,342 | 296,062 |
|  |  |  |  |  |  |
| Total | 275,101 | 6,561 | 281,662 | 44,750 | 326,412 |


| One-to-four family residential |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| LTV <60\% | 45,875 | 416 | 46,291 |  | 46,291 |
| Pass |  | 133 | 403 | 403 | 361 |
| Special Mention | 469 | 422 | 198 | 764 |  |
| Substandard | 46,008 | 1,108 | 47,116 | 559 | 47,675 |
| Total |  |  |  |  |  |
| LTV => 60\% | 24,029 | 349 | 24,378 |  | 24,378 |
| Pass | 1,750 | 346 | 2,096 |  | 2,096 |
| Special Mention |  |  |  | 1,392 | 1,392 |
| Substandard | 25,779 | 695 | 26,474 | 1,392 | 27,866 |
| Total | 71,787 | 1,803 | 73,590 | 1,951 | 75,541 |

Construction and land

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| Pass | 22,578 |  | 22,578 |  | 22,578 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Special Mention |  |  |  | 404 | 404 |
| Substandard | 3,413 |  | 3,413 | 3,945 | 7,358 |
| Total construction and land | 25,991 |  | 25,991 | 4,349 | 30,340 |
| Multifamily |  |  |  |  |  |
| LTV < 35\% |  |  |  |  |  |
| Pass | 21,355 |  | 21,355 |  | 21,355 |
| Substandard |  |  |  | 563 | 563 |
| Total | 21,355 |  | 21,355 | 563 | 21,918 |
| LTV => 35\% |  |  |  |  |  |
| Pass | 289,476 | 3,529 | 293,005 |  | 293,005 |
| Special Mention | 5,076 | 1,047 | 6,123 |  | 6,123 |
| Substandard | 173 |  | 173 | 2,837 | 3,010 |
| Total | 294,725 | 4,576 | 299,301 | 2,837 | 302,138 |
| Total Multifamily | 316,080 | 4,576 | 320,656 | 3,400 | 324,056 |


| Home equity and lines of credit |  |  |  |  | 30,014 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Pass | 29,760 | 254 | 30,014 |  | 54 |
| Special Mention | 54 |  | 54 | 240 | 240 |
| Substandard |  |  |  |  | 30,308 |

Commercial and industrial loans
Pass 10,53
$724 \quad 11,257$
11,257
Special Mention 646
Substandard 1,784
646
497
1,143

Stal
Total commercial and industrial loans

12,963
724
13,687
1,795
15,482

Insurance premium loans
Pass
48,940
355
49,295
49,295
Special Mention
Substandard
217
217
217

Total insurance premium loans
48,940
572
49,512
189
49,701

Other loans
Pass
1,198
61
1,259
1,259

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| Total other loans | 1,198 | 61 | 1,259 |  | 1,259 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\$ 781,874$ | 14,551 | 796,425 | 56,674 | $\$$ | 853,099 |

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At December 31, 2010
Performing (Accruing) Loans
Non-

|  | 0-29 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Days | 30-89 |  |  |  |
|  | Past | Days |  | Performing | Total Loans |
|  | Due | Past Due | Total | Loans | Receivable, net |
| Real estate loans: |  |  |  |  |  |
| Commercial |  |  |  |  |  |
| LTV < 35\% |  |  |  |  |  |
| Pass | \$ 24,823 | 3 | 24,826 |  | \$ 24,826 |
| Special Mention | 1,068 | 516 | 1,584 | 29 | 1,613 |
| Substandard |  | 1,385 | 1,385 |  | 1,385 |
| Total | 25,891 | 1,904 | 27,795 | 29 | 27,824 |
| LTV $=>35 \%$ |  |  |  |  |  |
| Pass | 242,131 | 6,628 | 248,759 |  | 248,759 |
| Special Mention | 11,670 | 438 | 12,108 |  | 12,108 |
| Substandard | 4,209 |  | 4,209 | 46,359 | 50,568 |
| Total | 258,010 | 7,066 | 265,076 | 46,359 | 311,435 |
| Total Commercial | 283,901 | 8,970 | 292,871 | 46,388 | 339,259 |


| One-to-four family residential |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| LTV $<60 \%$ |  |  |  | 49,928 |  |
| Pass | 48,930 | 998 | 49,928 | 842 | 364 |
| Special Mention | 83 | 759 |  | 623 | 1,206 |
| Substandard |  |  |  |  | 623 |
| Total | 49,013 | 1,757 | 50,770 | 987 | 51,757 |
| LTV => 60\% |  |  |  |  |  |
| Pass | 21,429 | 818 | 22,247 |  | 22,247 |
| Special Mention | 1,750 |  | 1,750 |  | 1,750 |
| Substandard | 959 |  | 959 | 1,396 | 2,355 |
| Total | 24,138 | 818 | 24,956 | 1,396 | 26,352 |
|  |  |  |  |  | 2,383 |


| Construction and land |  |  |  | 24,767 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Pass | 24,767 | 24,767 | 404 | 1,128 |

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| Substandard | 4,060 |  | 4,060 | 5,122 | 9,182 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total construction and land | 29,052 | 499 | 29,551 | 5,526 | 35,077 |
| Multifamily |  |  |  |  |  |
| LTV < 35\% |  |  |  |  |  |
| Pass | 18,656 | 224 | 18,880 |  | 18,880 |
| Substandard |  |  |  | 504 | 504 |
| Total | 18,656 | 224 | 18,880 | 504 | 19,384 |
| LTV $=>35 \%$ |  |  |  |  |  |
| Pass | 251,129 | 5,819 | 256,948 |  | 256,948 |
| Special Mention | 3,258 | 151 | 3,409 | 1,824 | 5,233 |
| Substandard | 99 |  | 99 | 2,535 | 2,634 |
| Total | 254,486 | 5,970 | 260,456 | 4,359 | 264,815 |
| Total Multifamily | 273,142 | 6,194 | 279,336 | 4,863 | 284,199 |
| Home equity and lines of credit |  |  |  |  |  |
| Pass | 27,780 | 262 | 28,042 |  | 28,042 |
| Special Mention | 55 |  | 55 |  | 55 |
| Substandard |  |  |  | 240 | 240 |
| Total home equity and lines of credit | 27,835 | 262 | 28,097 | 240 | 28,337 |
| Commercial and industrial loans |  |  |  |  |  |
| Pass | 13,626 | 446 | 14,072 | 38 | 14,110 |
| Special Mention | 586 | 90 | 676 | 100 | 776 |
| Substandard | 923 |  | 923 | 1,223 | 2,146 |
| Total commercial and industrial loans | 15,135 | 536 | 15,671 | 1,361 | 17,032 |


| Insurance premium loans | 43,728 | 421 | 44,149 |  | 44,149 |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Pass |  | 239 | 239 | 129 | 239 |
| Special Mention <br> Substandard |  |  | 129 |  |  |
| Total insurance premium loans | 43,728 | 660 | 44,388 | 129 | 44,517 |
|  |  |  |  |  |  |
| Other loans <br> Pass | 959 | 102 | 1,061 | 1,061 |  |
| Total other loans | 959 | 102 | 1,061 | 1,061 |  |

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| $\$ 746,903$ | 19,798 | 766,701 | 60,890 | $\$$ | 827,591 |
| :--- | :--- | :--- | :--- | :--- | :--- |

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The following tables summarize impaired loans as of March 31, 2011, and December 31, 2010 (in thousands):

|  | Recorded Investment | March 31, <br> Unpaid <br> Principal <br> Balance | Related Allowance |
| :---: | :---: | :---: | :---: |
| With No Related Allowance Recorded: |  |  |  |
| Real estate loans: |  |  |  |
| Commercial |  |  |  |
| LTV < 35\% |  |  |  |
| Special Mention | \$ 73 | 73 |  |
| LTV => 35\% |  |  |  |
| Special Mention | 4,734 | 4,734 |  |
| Substandard | 29,507 | 31,870 |  |
| Construction and land |  |  |  |
| Substandard | 1,210 | 1,389 |  |
| Multifamily |  |  |  |
| LTV < 35\% |  |  |  |
| Substandard | 496 | 496 |  |
| LTV => 35\% |  |  |  |
| Special Mention | 1,564 | 1,564 |  |
| Commercial and industrial |  |  |  |
| Special Mention | 42 | 42 |  |
| Substandard | 1,775 | 1,775 |  |
| With an Allowance Recorded: |  |  |  |
| Real estate loans: |  |  |  |
| Commercial |  |  |  |
| LTV $=>35 \%$ |  |  |  |
| Special Mention | 2,412 | 2,412 | (570) |
| Substandard | 12,885 | 14,148 | $(1,310)$ |
| One-to-four family residential |  |  |  |
| LTV $=>60 \%$ |  |  |  |
| Special Mention | 1,750 | 1,750 | (369) |
| Construction and land |  |  |  |
| Substandard | 2,410 | 3,079 | (36) |
| Multifamily |  |  |  |
| LTV => 35\% |  |  |  |
| Substandard | 1,163 | 1,632 | (122) |
| Total: |  |  |  |
| Real estate loans |  |  |  |
| Commercial | 49,611 | 53,237 | $(1,880)$ |
| One-to-four family residential | 1,750 | 1,750 | (369) |
| Construction and land | 3,620 | 4,468 | (36) |
| Multifamily | 3,223 | 3,692 | (122) |

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| Commercial and industrial loans | 1,817 | 1,817 |
| :--- | ---: | ---: |
|  | $\$ 60,021$ | 64,964 |

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## With No Related Allowance Recorded:

Real estate loans:
Commercial
LTV < 35\%
Special Mention $\quad \$ \quad 661 \quad 661$
LTV => 35\%
Special Mention
4,807
4,807
Substandard
25,590
26,870
Construction and land
Substandard
Multifamily
LTV < 35\%
$\begin{array}{lrr}\text { Substandard } & 504 & 504 \\ \text { LTV }=>35 \% & & 3,392\end{array}$
With an Allowance Recorded:
Real estate loans:
Commercial
LTV => 35\%
Substandard
20,766 21,782
One-to-four family residential
LTV $=>60 \%$
$\begin{array}{lll}\text { Special Mention } & 1,750 & 1,750 \\ \text { Construction and land } & 2,410 & 3,079 \\ \text { Substandard } & & \\ \text { Multifamily } & 1,187 & 1,632\end{array}$
Total:
Real estate loans
Commercial
One-to-four family residential

| 51,824 | 54,120 |
| ---: | ---: |
| 1,750 | 1,750 |
| 4,562 | 5,495 |
| 5,083 | 7,378 |

$\$ 63,219 \quad 68,743$
Included in the table above at March 31, 2011, are loans with carrying balances of $\$ 29.3$ million that were not written down by either charge-offs or specific reserves in our allowance for loan losses. Included in the table above at December 31, 2010, are loans with carrying balances of $\$ 24.8$ million that were not written down by either
charge-offs or specific reserves in our allowance for loan losses. Loans not written down by charge-offs or specific reserves at March 31, 2011, and December 31, 2010, are considered to have sufficient collateral values, less costs to sell, supporting the carrying balances of the loans.

The average recorded balance of impaired loans for three months ended March 31, 2011 and 2010, was approximately $\$ 61.6$ million and $\$ 46.2$ million, respectively. The Company recorded $\$ 854,000$ and $\$ 420,000$ of interest income on impaired loans for the three months ended March 31, 2011 and 2010, respectively.

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The following tables summarize loans that were modified in a troubled debt restructuring during the three months ended March 31, 2011.

Three months ended March 31, 2011<br>Pre-Modification Post-Modification<br>Number Outstanding Outstanding<br>of Recorded Recorded<br>Relationships Investment Investment

(in thousands)

Troubled Debt Restructurings
Commercial real estate loans LTV => 35\%
Substandard
Commercial and industrial loans
Special Mention
Substandard
Total Troubled Debt Restructurings

2 \$ 11,433 \$
$1 \quad 43 \quad 42$

2
$5 \quad \$ 13,251 \quad \$ \quad 12,096$

10,279

1,775

One commercial real estate loan amounting to $\$ 3.1$ million (pre-modification), which was supported by a retail center, was restructured during the quarter ended March 31, 2011. This loan was charged down by $\$ 1.1$ million as part of the restructuring. This loan also received a reduction to its interest rate. The second commercial real estate relationship consisted of five loans amounting to $\$ 8.3$ million (post-modification). Three of these five loans, or $\$ 3.1$ million (post-modification), were restructured during a prior quarter. The two additional loans, totaling $\$ 5.2$ million (post-modification), were restructured during the quarter ended March 31, 2011. This entire relationship included in the table above, received a reduction in rate and certain loan maturities in the relationship were extended.

The one commercial and industrial loan that was risk rated special mention was an unsecured line of credit in the amount of $\$ 43,000$ that matured. As the borrower was unable to repay the loan in full, the Company termed out the loan over five years at a reduced interest rate.

One commercial and industrial loan relationship that was risk rated substandard in the table above consisted of two loans amounting to $\$ 1.7$ million (pre-modification), which was supported by an office/warehouse, a commercial property, and a personal residence. This relationship was restructured to reduce the monthly payments for a 24 month period. The interest rates were reduced on both loans for a 24 month period, with no forgiveness of principal. The second commercial and industrial loan relationship that was restructured during the quarter ended March 31, 2011, consisted of one loan amounting to $\$ 90,000$ (pre-modification), secured by business assets. The Company provided the borrower with six months to pay interest only beginning February 2011, in order to allow the borrower time to sell the business.

Management classifies all troubled debt restructurings as impaired loans. Impaired loans are individually assessed to determine that the loan s carrying value is not in excess of the estimated fair value of the collateral (less cost to sell), if the loan is collateral dependent, or the present value of the expected future cash flows, if the loan is not collateral dependent. Management performs a detailed evaluation of each impaired loan and generally obtains updated appraisals as part of the evaluation. In addition, management adjusts estimated fair values down to appropriately consider recent market conditions, our willingness to accept lower sales price to effect a quick sale, and costs to dispose of any supporting collateral. Determining the estimated fair value of underlying collateral (and related costs to sell) can be difficult in illiquid real estate markets and is subject to significant assumptions and estimates. Management employs an independent third party expert in appraisal preparation and review to ascertain the reasonableness of updated appraisals. Projecting the expected cash flows under troubled debt restructurings is inherently subjective and requires, among other things, an evaluation of the borrower s current and projected financial condition. Actual results may be significantly different than our projections, and our established allowance for loan losses on these loans which could have a material effect on our financial results.

There have not been any loans that were restructured during the last twelve months that have subsequently defaulted during the current quarter ended March 31, 2011.

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## Note 4 Deposits

Deposits are as follows (in thousands):

|  |  | December |
| :--- | :---: | ---: |
|  | March 31, | $\mathbf{3 1 ,}$ |
| Non-interest-bearing demand | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Interest-bearing negotiable orders of withdrawal (NOW) | $\$ 114,554$ | 111,413 |
| Savings-passbook, statement, tiered, and money market | 84,209 | 76,251 |
| Certificates of deposit | 611,438 | 632,143 |
|  | 593,062 | 553,035 |
|  | $\$ 1,403,263$ | $1,372,842$ |

Interest expense on deposit accounts is summarized for the periods indicated (in thousands):

|  | Three months ended |  |
| :--- | ---: | ---: |
| March 31, |  |  |, | 2010 |
| :---: |
| Negotiable order of withdrawal, savings-passbook, statement, tiered, and money market |
| Certificates of deposit | | $\mathbf{2 0 1 1}$ | 1,134 | 1,420 |
| :---: | :---: | :---: |
|  | 1,883 | 2,532 |
|  | $\$ 3,017$ | 3,952 |

## Note 5 Equity Incentive Plan

The following table is a summary of the Company s stock options outstanding as of March 31, 2011, and changes therein during the three months then ended:

|  | Number of Stock Options | Weighted Average Grant Date Fair Value |  | Weighted Average <br> Exercise <br> Price |  | Weighted Average <br> Contractual Life (years) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Outstanding- December 31, 2010 |  | \$ | 3.22 | \$ | 9.94 |  |
| Granted |  |  |  |  |  |  |
| Forfeited |  |  |  |  |  |  |
| Exercised | (640) |  | 3.22 |  | 9.94 |  |
| Outstanding- March 31, 2011 | 2,071,900 | \$ | 3.22 | \$ | 9.95 | 7.84 |
| Exercisable- March 31, 2011 | 834,600 | \$ | 3.22 | \$ | 9.94 | 7.84 |

Expected future stock option expense related to the non-vested options outstanding as of March 31, 2011, is $\$ 3.8$ million over an average period of 2.8 years.

The following is a summary of the status of the Company s restricted share awards as of March 31, 2011, and changes therein during the three months then ended.

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Expected future stock award expense related to the non-vested restricted share awards as of March 31, 2011, is $\$ 4.6$ million over an average period of 2.8 years.

During the three months ended March 31, 2011 and 2010, the Company recorded $\$ 759,000$ and $\$ 776,000$ of stock-based compensation related to the above plans, respectively.
Note 6- Fair Value Measurements
The following table presents the assets reported on the consolidated balance sheet at their estimated fair value as of March 31, 2011, and December 31, 2010, by level within the fair value hierarchy as required by the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification (ASC). Financial assets and liabilities are classified in their entirety based on the level of input that is significant to the fair value measurement. The fair value hierarchy is as follows:

Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

Level 3 Inputs Significant unobservable inputs that reflect the Company s own assumptions that market participants would use in pricing the assets or liabilities.

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(in thousands)

Measured on a recurring basis:
Assets:
Investment securities:
Available-for-sale:
Mortgage-backed securities

| GSE | $\$$ | $1,090,742$ |  | $1,090,742$ |
| :--- | ---: | ---: | ---: | ---: |
| Non-GSE | 70,705 |  | 70,705 |  |
| Corporate bonds |  | 110,817 |  | 110,817 |
| Equities | 7,924 | 7,924 |  |  |
| Total available-for-sale |  | $1,280,188$ | 7,924 | $1,272,264$ |
| Trading securities |  | 4,381 | 4,381 |  |
| Total | $\$$ | $1,284,569$ | 12,305 | $1,272,264$ |

Measured on a non-recurring basis:
Assets:
Impaired loans:
Real estate loans:
Commercial mortgage (CRE) \$ 22,283
22,283
$\begin{array}{lll}\text { One- to- four family residential mortgage } & 1,381 & 1,381\end{array}$
Construction and land 3,584
3,584
Multifamily
1,041
1,041

Total impaired loans
28,289
28,289

Other real estate owned (CRE) 521

Total
$\$ \quad 28,810$

## Fair Value Measurements at Reporting Date Using: <br> Quoted Prices <br> Significant



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Available for Sale Securities: The estimated fair values for mortgage-backed, GSE and corporate securities are obtained from an independent nationally recognized third-party pricing service. The estimated fair values are derived primarily from cash flow models, which include assumptions for interest rates, credit losses, and prepayment speeds. Broker/dealer quotes are utilized as well when such quotes are available and deemed representative of the market. The significant inputs utilized in the cash flow models are based on market data obtained from sources independent of the Company (Observable Inputs), and are therefore classified as Level 2 within the fair value hierarchy. The estimated fair values of equity securities, classified as Level 1, are derived from quoted market prices in active markets. Equity securities consist of mutual funds. There were no transfers of securities between Level 1 and Level 2 during the quarter ended March 31, 2011.

Trading Securities: Fair values are derived from quoted market prices in active markets. The assets consist of publicly traded mutual funds.

Impaired Loans: At March 31, 2011, and December 31, 2010, the Company had impaired loans with outstanding principal balances of $\$ 30.7$ million and $\$ 38.4$ million, which were recorded at their estimated fair value of $\$ 28.3$ million and $\$ 35.7$ million, respectively. The Company recorded impairment charges of $\$ 2.4$ million and $\$ 1.1$ million for the three months ended March 31, 2011, and 2010, respectively, and net charge-offs of $\$ 1.2$ million and $\$ 198,000$ for the three months ended March 31, 2011, and 2010, respectively, utilizing Level 3 inputs. For purposes of estimating fair value of impaired loans, management utilizes independent appraisals, if the loan is collateral dependent, adjusted downward by management, as necessary, for changes in relevant valuation factors subsequent to the appraisal date, or the present value of expected future cash flows for non-collateral dependent loans and troubled debt restructurings.

Other Real Estate Owned: At March 31, 2011, and December 31, 2010, the Company had assets acquired through foreclosure of $\$ 521,000$ and $\$ 171,000$, respectively, recorded at estimated fair value, less estimated selling costs when acquired, thus establishing a new cost basis. Fair value is generally based on independent appraisals. These appraisals include adjustments to comparable assets based on the appraisers market knowledge and experience, and are considered Level 3 inputs. When an asset is acquired, the excess of the loan balance over fair value, less estimated selling costs, is charged to the allowance for loan losses. If the estimated fair value of the asset declines, a write-down is recorded through non-interest expense. The valuation of foreclosed assets is subjective in nature and may be adjusted in the future because of changes in economic conditions. During the three months ended March 31, 2011, the Company transferred a loan with a principal balance of $\$ 422,000$ and an estimated fair value, less costs to sell, of $\$ 350,000$ to other real estate owned. The Company charged the $\$ 72,000$ excess of the loan balance over fair value, less estimated costs to sell, to the allowance for loan losses, utilizing Level 3 inputs. Subsequent valuation adjustments to other real estate owned (REO) totaled $\$ 0$ and $\$ 146,000$, for the three months ended March 31, 2011, and 2010, respectively, reflecting continued deterioration in estimated fair values. Operating costs after acquisition are expensed.

## Fair Value of Financial Instruments

The FASB ASC Topic for Financial Instruments requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The following methods and assumptions were used to estimate the fair value of other financial assets and financial liabilities not already discussed above:

## (a) Cash, Cash Equivalents, and Certificates of Deposit

Cash and cash equivalents are short-term in nature with original maturities of three months or less; the carrying amount approximates fair value. Certificates of deposit having original terms of six-months or less; carrying value generally approximates fair value. Certificates of deposit with an original maturity of six months or greater, the fair value is derived from discounted cash flows.

## (b) Securities (Held to Maturity)

The fair values for substantially all of our securities are obtained from an independent nationally recognized pricing service. The independent pricing service utilizes market prices of same or similar securities whenever such prices are available. Prices involving distressed sellers are not utilized in determining fair value. Where necessary, the
independent third-party pricing service estimates fair

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value using models employing techniques such as discounted cash flow analyses. The assumptions used in these models typically include assumptions for interest rates, credit losses, and prepayments, utilizing market observable data where available.
(c) Federal Home Loan Bank of New York Stock

The fair value for Federal Home Loan Bank of New York stock is its carrying value, since this is the amount for which it could be redeemed and there is no active market for this stock.

## (d) Loans

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction, land, multifamily, commercial and consumer. Each loan category is further segmented into amortizing and non-amortizing and fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of loans is estimated by discounting the future cash flows using current prepayment assumptions and current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. This method of estimating fair value does not incorporate the exit price concept of fair value prescribed by the FASB ASC Topic for Fair Value Measurements and Disclosures.
(e) Deposits

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, NOW and money market accounts, is equal to the amount payable on demand. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

## (f) Commitments to Extend Credit and Standby Letters of Credit

The fair value of commitments to extend credit and standby letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of off-balance-sheet commitments is insignificant and therefore not included in the following table.

## (g) Borrowings

The fair value of borrowings is estimated by discounting future cash flows based on rates currently available for debt with similar terms and remaining maturity.

## (h) Advance Payments by Borrowers

Advance payments by borrowers for taxes and insurance have no stated maturity; the fair value is equal to the amount currently payable.

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The estimated fair values of the Company s significant financial instruments at March 31, 2011, and December 31, 2010, are presented in the following table (in thousands):

|  | March 31, <br> 2011 |  | December 31, <br> 2010 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Carrying <br> Estimated |  | Fair <br> value | Carrying <br> value |
| Falued |  |  |  |  |

## Limitations

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

## Note 7 Earnings Per Share

Basic earnings per share is computed by dividing net income available to common stockholders by the weighted average number of shares outstanding during the period. For purposes of calculating basic earnings per share, weighted average common shares outstanding excludes unallocated employee stock ownership plan (ESOP) shares that have not been committed for release and unvested restricted stock.

Diluted earnings per share is computed using the same method as basic earnings per share, but reflects the potential dilution that could occur if stock options and unvested shares of restricted stock were exercised and converted into common stock. These potentially dilutive shares are included in the weighted average number of shares outstanding for the period using the treasury stock method. When applying the treasury stock method, we add: (1) the assumed proceeds from option exercises; (2) the tax benefit, if any, that would have been credited to additional paid-in capital assuming exercise of non-qualified stock options and vesting of shares of restricted stock; and (3) the average unamortized compensation costs related to unvested shares of restricted stock and stock options.

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We then divide this sum by our average stock price for the period to calculate assumed shares repurchased. The excess of the number of shares issuable over the number of shares assumed to be repurchased is added to basic weighted average common shares to calculate diluted earnings per share.

The following is a summary of the Company s earnings per share calculations and reconciliation of basic to diluted earnings per share for the periods indicated (dollars in thousands, except share data):

Net income available to common stockholders
Weighted average shares outstanding-basic
Effect of non-vested restricted stock and stock options outstanding
Weighted average shares outstanding-diluted
Earnings per share-basic
Earnings per share-diluted

| For the three months ended <br> March 31, |  |
| :---: | :---: |
| 2010 |  |
| $\$ \quad 4,970$ | 3,381 |
| $41,101,028$ | $41,509,173$ |
| 441,840 | 314,621 |
| $41,542,868$ | $41,823,794$ |

$\begin{array}{lll}\$ & 0.12 & 0.08\end{array}$
$\begin{array}{lll}\$ & 0.12 & 0.08\end{array}$

## Note 8 Stock Repurchase Program

On October 27, 2010, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company intends to repurchase up to $2,177,033$ shares, representing approximately $5 \%$ of its then outstanding shares. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and prices, the Company s liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company will conduct such repurchases in accordance with a Rule 10b5-1 trading plan. As of March 31, 2011, a total of 581,567 shares were purchased under this repurchase plan at a weighted average cost of $\$ 13.17$ per share.

## Note 9 Income Taxes

The Company files income tax returns in the United States federal jurisdiction and in the State of New Jersey. The Company s subsidiary files income tax returns in the State and City of New York, and the State of New Jersey. The State and City of New York have informed our subsidiary that they will begin examining our subsidiary s tax returns filed for 2007, 2008, and 2009. The Company, and its subsidiary, are no longer subject to federal and local income tax examinations by tax authorities for years prior to 2007.

## Note 10 Recent Accounting Pronouncements

Accounting Standards Update No. 2011-02 amends Topic 310 and clarifies the guidance on a creditor s evaluation of whether it has granted a concession, and whether a restructuring constitutes a troubled debt restructuring. The amendments in this update are effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. As a result of applying these amendments, an entity may identify receivables that are newly considered impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. An entity should disclose the total amount of receivables and the allowance for credit losses as of the end of the period of adoption related to those receivables that are newly considered impaired under Section 310-10-35 for which impairment was previously measured under Subtopic 450-20, Contingencies Loss Contingencies. An entity should disclose the information required by paragraphs 310-10-50-33 through 50-34, which was deferred by Accounting Standards Update No. 2011-01, Receivables (Topic 310): Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20, for interim and annual periods beginning on or after June 15, 2011. The Company has early adopted the requirements of this Accounting Standard Update as of March 31, 2011, and has provided the applicable disclosures as part of Note 3 to these condensed financial statements. The adoption of this Accounting Standard Update did not result in a material change to the Company s consolidated financial statements.

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Accounting Standards Update No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements, amends Topic 860 (Transfers and Servicing) where an entity may or may not recognize a sale upon the transfer of financial assets subject to repurchase agreements, based on whether or not the transferor has maintained effective control. In the assessment of effective control, Accounting Standard Update 2011-03 has removed the criteria that requires transferors to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. Other criteria applicable to the assessment of effective control have not been changed. This guidance is effective for prospective periods beginning on or after December 15, 2011. Early adoption is prohibited. We do not expect the adoption of this Accounting Standard Update to have a material effect on the Company s consolidated financial statements.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Cautionary Statement Regarding Forward-Looking Statements

This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, and similar expressions. These forward looking statements include:
statements of our goals, intentions, and expectations;
statements regarding our business plans, prospects, growth, and operating strategies;
statements regarding the asset quality of our loan and investment portfolios; and
estimates of our risks and future costs and benefits.
These forward-looking statements are subject to significant risks, assumptions and uncertainties, including, among other things, the following important factors that could affect the actual outcome of future events: the effect of the current financial economic downturn on our loan portfolio, investment portfolio, and deposit and other customers;
significantly increased competition among depository and other financial institutions;
inflation and changes in the interest rate environment or other changes that reduce our interest margins or reduce the fair value of financial instruments;
general economic conditions, either nationally or in our market areas, that are worse than expected;
adverse changes in the securities markets;
legislative or regulatory changes that adversely affect our business;
our ability to enter new markets successfully and take advantage of growth opportunities, and the possible dilutive effect of potential acquisitions or de novo branches, if any;
changes in consumer spending, borrowing and savings habits;
changes in accounting policies and practices, as may be adopted by bank regulatory agencies, the Financial Accounting Standards Board, the Public Company Accounting Oversight Board and other promulgating authorities;
inability of borrowers and/or third-party providers to perform their obligations to us;
the effect of recent governmental legislation restructuring the U.S. financial and regulatory system; the effect of developments in the secondary market affecting our loan pricing;
the level of future deposit insurance premiums; and
changes in our organization, compensation, and benefit plans.
Because of these and other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

## Critical Accounting Policies

Note 1 to the Company s Audited Consolidated Financial Statements for the year ended December 31, 2010, included in the Company s Annual Report on Form 10-K, as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the consolidated Balance Sheets at estimated fair value or the lower of cost or estimated fair value. Policies with respect to the methodologies used to determine the allowance for loan losses and judgments regarding the valuation of intangible assets and securities as well as the valuation allowance against deferred tax assets are the most critical accounting policies because they are important to the presentation of the Company s financial condition and results of operations, involve a higher degree of complexity, and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors. For a further discussion of the critical accounting policies of 31

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the Company, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K, for the year ended December 31, 2010.

## Overview

This overview highlights selected information and may not contain all the information that is important to you in understanding our performance during the period. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources, and critical accounting estimates, you should read this entire document carefully, as well as our Annual Report on Form 10-K for the year ended December 31, 2010.

Net income amounted to $\$ 5.0$ million for the three months ended March 31, 2011, as compared to $\$ 3.4$ million for the three months ended March 31, 2010. Basic and diluted earnings per share were $\$ 0.12$ for the three months ended March 31, 2011, compared to $\$ 0.08$ for the three months ended March 31, 2010. For the three months ended March 31, 2011, our return on average assets and average shareholders equity were $0.90 \%$ and $5.08 \%$, respectively, as compared to $0.67 \%$ and $3.48 \%$ for the three months ended March 31, 2010. The increase in net income was due primarily to increases in our net interest income and non-interest income, as well as a decrease in our provision for loan losses, partially offset by an increase in non-interest expenses, during the three months ended March 31, 2011, as compared to the three months ended March 31, 2010.

We increased our assets by $4.8 \%$ to $\$ 2.356$ billion at March 31, 2011, from $\$ 2.247$ billion at December 31, 2010. The increase in total assets reflected increases in loans held for investment, net, of $\$ 25.5$ million, or $3.1 \%$, securities of $\$ 35.8$ million, or $2.9 \%$, and interest-bearing deposits in other financial institutions of $\$ 48.7$ million, or $143.3 \%$. The increase in our total assets during 2011 was funded primarily by an increase in deposits and borrowings. Deposits increased $\$ 30.4$ million to $\$ 1.403$ billion at March 31, 2011, from $\$ 1.373$ billion at December 31, 2010. The increase in deposits was attributable to growth in transaction accounts and certificates of deposit issued by the Bank. Borrowed funds increased $\$ 98.1$ million to $\$ 489.4$ million at March 31, 2011, from $\$ 391.2$ million at December 31, 2010.

## Comparison of Financial Condition at March 31, 2011, and December 31, 2010

Total assets increased $\$ 108.6$ million, or $4.8 \%$, to $\$ 2.4$ billion at March 31, 2011, from $\$ 2.2$ billion at December 31, 2010. The increase was primarily attributable to increases in loans held for investment, net, of $\$ 25.5$ million, or $3.1 \%$, securities of $\$ 35.8$ million, or $2.9 \%$, and interest-bearing deposits in other financial institutions of $\$ 48.7$ million, or $143.3 \%$.

Cash and cash equivalents increased $\$ 48.8$ million, or $111.3 \%$, to $\$ 92.7$ million at March 31, 2011, from $\$ 43.9$ million at December 31, 2010. The Company routinely maintains liquid assets in interest-bearing accounts in other well-capitalized financial institutions.

Securities available-for-sale increased $\$ 35.9$ million, or $2.9 \%$, to $\$ 1.3$ billion at March 31, 2011, from $\$ 1.2$ billion at December 31, 2010. The increase was primarily attributable to purchases of $\$ 225.6$ million, partially offset by a decrease of $\$ 1.5$ million in net unrealized gains, maturities and paydowns of $\$ 101.4$ million, and sales of $\$ 88.5$ million.

Securities held-to-maturity decreased $\$ 350,000$, or $6.9 \%$, to $\$ 4.7$ million at March 31, 2011, from $\$ 5.1$ million at December 31, 2010. The decrease was attributable to maturities and paydowns during the three months ended March 31, 2011.

The Company s securities portfolio totaled $\$ 1.3$ billion at March 31, 2011, and December 31, 2010. At March 31, 2011, $\$ 1.1$ billion of the portfolio consisted of residential mortgage-backed securities issued or guaranteed by Fannie Mae, Freddie Mac, or Ginnie Mae. The Company also held residential mortgage-backed securities not guaranteed by these three entities, referred to as private label securities. The private label securities had an amortized cost of $\$ 68.0$ million and an estimated fair value of $\$ 70.7$ million at March 31, 2011. These private label securities were in a net unrealized gain position of $\$ 2.7$ million at March 31, 2011, consisting of gross unrealized gains of $\$ 3.2$ million and gross unrealized losses of $\$ 523,000$. In addition to the above mortgage-backed securities, the Company held $\$ 110.8$ million in securities issued by corporate entities which were all rated investment grade at March 31, 2011, and $\$ 7.9$ million of equity investments in mutual funds, consisting primarily of Community Reinvestment Act mutual funds and money market mutual funds.

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Of the $\$ 70.7$ million of private label securities, two securities with an estimated fair value of $\$ 10.0$ million (amortized cost of $\$ 10.5$ million) were rated less than AAA at March 31, 2011. One of the two securities was rated CC and was in an unrealized gain position at March 31, 2011. The other security, rated Caa2, was in an unrealized loss position, having an estimated fair value of $\$ 5.9$ million (amortized cost of $\$ 6.4$ million). Two additional securities, in unrealized gain positions at March 31, 2011, were downgraded from AAA to A1 and A2, respectively, subsequent to March 31, 2011. The ratings of the securities detailed above represent the lowest rating for each security received from the rating agencies of Moody s, Standard \& Poor s, and Fitch. The Company continues to receive principal and interest payments in accordance with the contractual terms of these securities. Management has evaluated, among other things, delinquency status, location of collateral, estimated prepayment speeds, and the estimated default rates and loss severity in liquidating the underlying collateral for the security rated Caa2 at March 31, 2011. Since management does not have the intent to sell the security and it is more likely than not that the Company will not be required to sell the security, before its anticipated recovery, the Company believes that the unrealized loss at March 31, 2011, is temporary, and as such, is recorded as a component of accumulated other comprehensive income, net of tax.

During the three months ended March 31, 2011, the Company recognized an other-than-temporary impairment charge on an equity investment in a mutual fund. The investment has been in a continuous loss position for approximately ten months, and as a result of management $s$ evaluation of this security, the Company believed that the unrealized loss of $\$ 161,000$ was other-than-temporary, and as such, recognized this charge in earnings during the three months ended March 31, 2011.

Loans held for investment, net, totaled $\$ 853.1$ million at March 31, 2011, as compared to $\$ 827.6$ million at December 31, 2010. The increase was primarily in multi-family real estate loans, which increased $\$ 39.7$ million, or $14.0 \%$, to $\$ 323.3$ million at March 31, 2011, from $\$ 283.6$ million at December 31, 2010. Insurance premium loans increased $\$ 5.2$ million, or $11.6 \%$, to $\$ 49.7$ million, and home equity loans increased $\$ 2.0$ million, or $6.9 \%$, to $\$ 30.1$ million at March 31, 2011. These increases were partially offset by decreases in commercial real estate, one-to-four family residential, land and construction, and commercial and industrial loans. Currently, management is focused on originating multi-family loans, with less emphasis on other loan types, considering risk profile, market demand, and related financial returns.

Bank owned life insurance increased $\$ 741,000$, or $1.0 \%$, from December 31, 2010 to March 31, 2011. The increase resulted from income earned on bank owned life insurance for the three months ended March 31, 2011.

Federal Home Loan Bank of New York stock, at cost, decreased $\$ 450,000$, or $4.6 \%$, to $\$ 9.3$ million at March 31, 2011, from $\$ 9.8$ million at December 31, 2010. This decrease was attributable to a decrease in borrowings outstanding with the Federal Home Loan Bank of New York over the same time period.

Premises and equipment, net, increased $\$ 300,000$, or $1.9 \%$, to $\$ 16.4$ million at March 31, 2011, from $\$ 16.1$ million at December 31, 2010. This increase is primarily attributable to leasehold improvements made to new branches and the renovation of existing branches.

Other real estate owned increased $\$ 350,000$, or $205 \%$, to $\$ 521,000$ at March 31, 2011, from $\$ 171,000$ at December 31, 2010. This increase was attributable to the Company acquiring the collateral, by way of deed in lieu of foreclosure, supporting one commercial real estate loan.

Other assets decreased $\$ 1.5$ million, or $8.2 \%$, to $\$ 16.6$ million at March 31, 2011, from $\$ 18.1$ million at December 31, 2010. The decrease in other assets was attributable to a decrease in amounts due to us from taxing authorities, and a decrease in prepaid FDIC insurance premiums due to amortization related to the FDIC prepayment of insurance premiums that was made in 2009.

The increase in deposits for the three months ended March 31, 2011, was due in part to an increase of certificates of deposit (issued by the Bank) of $\$ 67.1$ million, or $13.8 \%$ as compared to December 31, 2010. In addition, transaction accounts increased $\$ 11.1$ million, or $5.9 \%$, from December 31, 2010 to March 31, 2011. These increases were partially offset by a decrease of $\$ 20.7$ million in total savings deposits, and a decrease of $\$ 27.1$ million in short-term certificates of deposit originated through the CDARS ${ }^{\circledR}$ Network. The Company utilizes the CDARS ${ }^{\circledR}$ Network as a cost effective alternative to other short-term funding sources. The Company continues to focus its marketing and pricing of products which it believes promotes longer-term customer relationships.

Borrowings, consisting primarily of Federal Home Loan Bank advances and repurchase agreements, increased $\$ 98.1$ million, or $25.1 \%$, to $\$ 489.4$ million at March 31, 2011, from $\$ 391.2$ million at December 31, 2010.

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The increase in borrowings was primarily the result of the Company taking advantage of the current lower interest rate market to reduce interest rate risk, partially offset by maturities during the three months ended March 31, 2011.

Accrued expenses and other liabilities decreased $\$ 20.7$ million, to $\$ 65.0$ million at March 31, 2011, from $\$ 85.7$ million at December 31, 2010. The decrease was primarily a result of a decrease in due to securities brokers which resulted from a decrease in the amount of securities purchases occurring prior to March 31, 2011, and settling after quarter end, than those that existed at December 31, 2010.

Total stockholders equity decreased to $\$ 395.8$ million at March 31, 2011, from $\$ 396.7$ million at December 31, 2010. The decrease was primarily attributable to $\$ 5.3$ million in stock repurchases; the payment of approximately $\$ 848,000$ in cash dividends, and a decrease in accumulated other comprehensive income of $\$ 895,000$ for the three months ended March 31, 2011. Generally, as market interest rates increase, the estimated fair value of our securities available for sale decreases. These decreases were partially offset by net income of $\$ 5.0$ million for the three months ended March 31, 2011, and an increase of $\$ 994,000$ in additional paid-in capital primarily related to the recognition of compensation expense associated with equity awards.

On October 27, 2010, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company intends to repurchase up to $2,177,033$ shares, representing approximately $5 \%$ of its then outstanding shares. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and prices, the Company s liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company is conducting such repurchases in accordance with a Rule 10b5-1 trading plan. As of March 31, 2011, a total of 580,267 shares were purchased under this repurchase plan at a weighted average cost of $\$ 13.17$ per share.

## Comparison of Operating Results for the Three Months Ended March 31, 2011 and 2010

Net income. Net income increased $\$ 1.6$ million, or $47.0 \%$, to $\$ 5.0$ million for the three months ended March 31, 2011, as compared to $\$ 3.4$ million for the three months ended March 31, 2010. Net interest income increased $\$ 1.2$ million, or $8.4 \%$, non-interest income increased $\$ 1.4$ million, or $80.4 \%$, and the provision for loan losses decreased $\$ 563,000$, or $29.2 \%$, which were partially offset by an increase of $\$ 832,000$, or $9.1 \%$, in non-interest expense, and an increase of $\$ 750,000$, or $40.8 \%$, in income tax expense.

Interest income. Interest income increased $\$ 991,000$, or $4.7 \%$, to $\$ 22.0$ million for the three months ended March 31, 2011, from $\$ 21.0$ million for the three months ended March 31, 2010. The increase in interest income was primarily the result of a 33 basis point increase in the rate earned on loans, coupled with an increase of $\$ 107.0$ million, or $14.6 \%$, in average loans outstanding. The increase in interest income on loans was partially offset by a decrease in interest income earned on mortgage-backed securities and other securities. The average balance of mortgage-backed securities increased $\$ 160.8$ million, or $17.7 \%$, which was more than offset by a decrease of 85 basis points on the rate earned on mortgage-backed securities from the three months ended March 31, 2010, to the three months ended March 31, 2011. The rate earned on other securities decreased 5 basis points to $2.60 \%$ for the three months ended March 31, 2011, from $2.65 \%$ for the three months ended March 31, 2010, in addition to a decrease in the average balance of other securities outstanding.

Interest expense. Interest expense decreased $\$ 231,000$, or $3.6 \%$, to $\$ 6.2$ million for the three months ended March 31, 2011, from $\$ 6.5$ million for the three months ended March 31, 2010. The decrease was attributable to a decrease in interest expense on deposits of $\$ 935,000$, or $23.7 \%$, partially offset by an increase in interest expense on borrowings of $\$ 704,000$, or $28.1 \%$. The decrease in interest expense on deposits was attributable to a decrease in the cost of interest-bearing deposits of 32 basis points, or $24.4 \%$, to $0.99 \%$ for the quarter ended March 31, 2011, from $1.31 \%$ for the quarter ended March 31, 2010, reflecting lower market interest rates for short-term deposits. The decrease in the cost of deposits was partially offset by an increase of $\$ 10.8$ million, or $0.9 \%$, in average interest-bearing deposits outstanding between the two quarters. The increase in interest expense on borrowings was primarily attributable to an increase of $\$ 180.2$ million, or $57.8 \%$, in average borrowings outstanding for the three months ended March 31, 2011, compared to the three months ended March 31, 2010, partially offset by a decrease in the cost of borrowings of 61 basis points, to $2.65 \%$, from $3.26 \%$ for the three months ended March 31, 2010, reflecting lower market interest rates for borrowed funds.

Net Interest Income. Net interest income increased $\$ 1.2$ million, or $8.4 \%$, due primarily to average interest earning assets increasing $\$ 171.8$ million, or $8.8 \%$, partially offset by a decrease in the net interest margin of one basis point, or $0.3 \%$, for the quarter ended March 31, 2011, compared to the quarter ended March 31, 2010. The average yield earned on interest earning assets decreased 16 basis points, or $3.7 \%$, to $4.22 \%$ for the quarter ended

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March 31, 2011, compared to $4.38 \%$ for the quarter ended March 31, 2010. This change was partially offset by a 24 basis point decrease in the average rate paid on interest-bearing liabilities from $1.70 \%$ to $1.46 \%$. The general decline in yields was due to the overall low interest rate environment and was driven by decreases in yields earned on mortgage-backed securities, as principal repayments were reinvested into lower yielding securities. The increase in average interest earning assets was due primarily to increases in average loans outstanding of $\$ 107.0$ million and $\$ 160.8$ million in mortgage-backed securities, partially offset by decreases in other securities and interest-earning assets in other financial institutions. Other securities consist primarily of investment-grade shorter-term corporate bonds, and government-sponsored enterprise bonds.

Provision for Loan Losses. The provision for loan losses was $\$ 1.4$ million for the quarter ended March 31, 2011; a decrease of $\$ 563,000$, or $29.2 \%$, from the $\$ 1.9$ million provision recorded in the quarter ended March 31, 2010. The decrease in the provision for loan losses in the current quarter was due primarily to a shift in the composition of our loan portfolio to multi-family loans, which generally require lower reserves than commercial real estate loans, and decreased levels of delinquencies and non-performing loans. As a result of improved levels of delinquencies and non-performing loans from December 31, 2010 to March 31, 2011, the general loss factors utilized in management s estimate of credit losses inherent in the loan portfolio did not increase as compared to the quarter ended March 31, 2010. The Company experienced an increase in delinquencies and non-performing loans from December 31, 2009 to March 31, 2010, which warranted increases to general loss factors during the quarter ended March 31, 2010. During the quarter ended March 31, 2011, the Company recorded $\$ 1.2$ million of charge-offs on three non-accruing commercial real estate loans and $\$ 25,000$ of charge-offs on two non-accruing multifamily loans, based on the receipt of current appraisals. Net charge-offs were $\$ 198,000$ for the quarter ended March 31, 2010.

Non-interest Income. Non-interest income increased $\$ 1.4$ million, or $80.4 \%$, to $\$ 3.1$ million for the quarter ended March 31, 2011, as compared to $\$ 1.7$ million for the quarter ended March 31, 2010. This increase was primarily a result of an increase of $\$ 1.2$ million in gains on securities transactions, net, and a $\$ 318,000$ increase of income earned on bank owned life insurance, generated by increased cash surrender values, primarily resulting from higher levels of bank owned life insurance. The Company routinely sells securities when market pricing presents, in management s assessment, an economic benefit that outweighs holding such securities, and when smaller balance securities become cost prohibitive to carry. These increases were partially offset by a $\$ 161,000$ other-than-temporary impairment charge recognized on an equity investment in a mutual fund.

Non-interest Expense. Non-interest expense increased $\$ 832,000$, or $9.1 \%$, for the quarter ended March 31, 2011, as compared to the quarter ended March 31, 2010, due primarily to compensation and employee benefits expense increasing $\$ 371,000$, which resulted primarily from increases in full-time equivalent employees related to additional branch and operations personnel, and to a lesser extent, salary adjustments effective January 1, 2011. Occupancy expense increased $\$ 298,000$, or $25.0 \%$, over the same time period, primarily due to increases in rent and amortization of leasehold improvements relating to new branches and the renovation of existing branches.

Income Tax Expense. The Company recorded income tax expense of $\$ 2.6$ million and $\$ 1.8$ million for the quarters ended March 31, 2011 and 2010, respectively. The effective tax rate for the quarter ended March 31, 2011, was $34.3 \%$, as compared to $35.2 \%$ for the quarter ended March 31, 2010. The decrease in the effective tax rate was primarily a result of an increase in bank owned life insurance income.

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Interest-bearing liabilities:

| Savings, NOW, and money market |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| accounts | 695,572 | 1,134 | 0.66 | 637,500 | 1,420 | 0.90 |
| Certificates of deposit | 541,373 | 1,883 | 1.41 | 588,675 | 2,532 | 1.74 |
|  |  |  |  |  |  |  |
| Total interest-bearing deposits | $1,236,945$ | 3,017 | 0.99 | $1,226,175$ | 3,952 | 1.31 |
| Borrowed funds | 491,957 | 3,210 | 2.65 | 311,798 | 2,506 | 3.26 |
|  | $1,728,902$ | 6,227 | 1.46 | $1,537,973$ | 6,458 | 1.70 |
| Total interest-bearing liabilities | 110,285 |  |  | 109,640 |  |  |
| Non-interest-bearing deposit accounts | 8,371 |  |  | 10,124 |  |  |
| Accrued expenses and other liabilities |  |  |  | $1,657,737$ |  |  |
|  |  |  |  | 394,149 |  |  |
| Total liabilities | 396,727 |  |  | $2,051,886$ |  |  |
| Stockholders equity |  |  |  |  |  |  |


| Net interest margin (4) | 3.02 | 3.03 |
| :--- | :---: | :---: |
| Average interest-earning assets to |  |  |
| interest-bearing liabilities | $122.42 \%$ | $126.45 \%$ |

(1) Average yields and rates for the three months ended March 31, 2011 and 2010, are annualized.
(2) Net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
(3) Net interest-earning assets represent total interest-earning assets less total interest-bearing liabilities.
(4) Net interest margin represents net interest income divided by average total interest-earning assets.
(5) Loans include non-accrual loans.

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## Asset Quality

The following table details, for the dates indicated, non-accrual loans, troubled debt restructurings (accruing and non-accruing), loans 90 days or more past due and still accruing, non-performing loans, non-performing assets, accruing loans delinquent 30 to 89 days, the ratio of nonperforming loans as a percentage of total loans, and the ratio of non-performing assets to total assets (dollars in thousands).

|  |  | March 31, 2011 | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { September } \\ \text { 30, } \\ 2010 \end{gathered}$ | June 30, 2010 | March 31, 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accruing loans | \$ | 31,662 | 39,303 | 37,882 | 34,007 | 31,248 |
| Non-accruing loans subject to restructuring agreements |  | 24,136 | 19,978 | 17,261 | 17,417 | 13,090 |
| Total non-accruing loans |  | 55,798 | 59,281 | 55,143 | 51,424 | 44,338 |
| Loans 90 days or more past due and still accruing |  | 876 | 1,609 | 248 | 77 | 5,710 |
| Total non-performing loans |  | 56,674 | 60,890 | 55,391 | 51,501 | 50,048 |
| Other real estate owned |  | 521 | 171 | 171 | 1,362 | 1,533 |
| Total non-performing assets | \$ | 57,195 | 61,061 | 55,562 | 52,863 | 51,581 |
| Loans subject to restructuring agreements and still accruing | \$ | 12,259 | 11,198 | 11,218 | 10,708 | 8,817 |
| Accruing loans 30 to 89 days delinquent | \$ | 14,551 | 19,798 | 35,190 | 30,619 | 38,371 |
| Non-performing loans to total loans held for investment, net |  | 6.64\% | 7.36\% | 6.90\% | 6.66\% | 6.79\% |
| Non-performing assets to total assets |  | 2.43\% | 2.72\% | 2.53\% | 2.39\% | 2.46\% |

Total non-accruing loans decreased $\$ 3.5$ million, to $\$ 55.8$ million at March 31, 2011, from $\$ 59.3$ million at December 31, 2010. This decrease was primarily attributable to the following loan types being returned to accrual status during the quarter ended March 31, 2011: $\$ 1.8$ million of multifamily loans, $\$ 407,000$ of commercial real estate loans, and $\$ 135,000$ of one-to-four family residential loans. Loans returned to accrual status were current as to principal and interest as of March 31, 2011, and factors indicating doubtful collection no longer existed, including the borrower s performance under the original loan terms for at least six months. Non-accrual loans also decreased as a result of a $\$ 235,000$ pay-off of a construction and land loan, the transfer of a $\$ 376,000$ commercial real estate loan to other real estate owned, an additional $\$ 1.1$ million of charge-offs being recorded on existing non-accrual loans, and principal paydowns of approximately $\$ 1.4$ million. The above decreases in non-accruing loans during the quarter ended March 31, 2011, were partially offset by the following loan types being placed on non-accrual status during the quarter ended March 31, 2011: $\$ 651,000$ of commercial real estate loans, $\$ 508,000$ of commercial and industrial loans, $\$ 404,000$ of construction and land loans, and $\$ 393,000$ of multifamily loans.

Non-accruing loans subject to restructuring agreements totaled $\$ 24.1$ million and $\$ 20.0$ million at March 31, 2011, and December 31, 2010, respectively. Loans subject to restructuring agreements, and still accruing, totaled $\$ 12.3$ million and $\$ 11.2$ million at March 31, 2011, and December 31, 2010, respectively. During the three months
ended March 31, 2011, we entered into five restructuring agreements, of which $\$ 1.7$ million and $\$ 7.3$ million were classified as accruing and non-accruing, respectively, at March 31, 2011. At March 31, 2011, $\$ 11.7$ million, or $95.2 \%$, of the $\$ 12.3$ million of accruing troubled debt restructurings, and $\$ 20.8$ million, or $86.3 \%$, of the $\$ 24.1$ million of non-accruing troubled debt restructurings, were performing in accordance with their restructured terms. Generally, restructured loans are placed on non-accrual status until sufficient performance under the restructured terms is achieved (generally six months). In certain circumstances, including demonstrated performance prior to the restructuring, management will continue to maintain a restructured loan in an accruing status.

Loans 90 days or more past due and still accruing decreased to $\$ 876,000$ from $\$ 1.6$ million at December 31, 2010. During the quarter ended March 31, 2011, a $\$ 291,000$ one- to four-family residential loan was brought current, and a $\$ 38,000$ commercial industrial loan and a $\$ 404,000$ construction and land loan were moved to non-accrual status. Loans 90 days or more past due and still accruing at March 31, 2011, are considered well secured and in the process of collection.

Generally, loans are placed on non-accrual status when they become 90 days or more delinquent, and remain on non-accrual status until they are brought current, have a minimum of six months of performance under the loan terms, and factors indicating reasonable doubt about the timely collection of payments no longer exist.

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Therefore, loans may be current in accordance with their loan terms, or may be less than 90 days delinquent, and still be on a non-accruing status.

The following tables detail the delinquency status of non-accruing loans at March 31, 2011, and December 31, 2010 (dollars in thousands).

|  | March 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Days Past Due |  |  |  |
|  | 0 to 29 | 30 to 89 | 90 or more | Total |
| Real estate loans: |  |  |  |  |
| Commercial | \$24,885 | 2,749 | 17,116 | 44,750 |
| One -to- four family residential | 349 | 415 | 370 | 1,134 |
| Construction and land | 1,210 |  | 3,139 | 4,349 |
| Multifamily |  | 496 | 2,904 | 3,400 |
| Home equity and lines of credit |  |  | 181 | 181 |
| Commercial and industrial loans | 557 |  | 1,238 | 1,795 |
| Insurance premium loans |  |  | 189 | 189 |
| Total non-accruing loans | \$27,001 | 3,660 | 25,137 | 55,798 |


|  | Days Past Due |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 to 29 |  | 30 to 89 | $\begin{aligned} & 90 \text { or } \\ & \text { more } \end{aligned}$ | Total |
| Real estate loans: |  |  |  |  |  |
| Commercial | \$ | 13,679 | 15,050 | 17,659 | 46,388 |
| One -to- four family residential |  | 135 | 770 | 370 | 1,275 |
| Construction and land |  | 2,152 | 1,860 | 1,110 | 5,122 |
| Multifamily |  | 1,824 | 927 | 2,112 | 4,863 |
| Home equity and lines of credit |  |  |  | 181 | 181 |
| Commercial and industrial loans |  |  | 267 | 1,056 | 1,323 |
| Insurance premium loans |  |  |  | 129 | 129 |
| Total non-accruing loans | \$ | 17,790 | 18,874 | 22,617 | 59,281 |

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Loans 30 to 89 days delinquent and on accrual status at March 31, 2011, totaled $\$ 14.6$ million, a decrease of $\$ 5.2$ million from the December 31, 2010, balance of $\$ 19.8$ million. The following table sets forth delinquencies for accruing loans by type and by amount at March 31, 2011, and December 31, 2010 (dollars in thousands).

|  | Delinquent Accruing Loans 90 Days or |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { to } 89 \\ \text { Days } \end{gathered}$ |  |  |
|  |  | Over | Total |
| At March 31, 2011 |  |  |  |
| Real estate loans: |  |  |  |
| Commercial | \$ 6,561 |  | 6,561 |
| One- to four-family residential | 1,803 | 817 | 2,620 |
| Multifamily | 4,576 |  | 4,576 |
| Home equity and lines of credit | 254 | 59 | 313 |
| Commercial and industrial loans | 724 |  | 724 |
| Insurance premium loans | 572 |  | 572 |
| Other loans | 61 |  | 61 |
| Total | \$ 14,551 | 876 | 15,427 |
| At December 31, 2010 |  |  |  |
| Real estate loans: |  |  |  |
| Commercial | \$ 8,970 |  | 8,970 |
| One- to four-family residential | 2,575 | 1,108 | 3,683 |
| Construction and land | 499 | 404 | 903 |
| Multifamily | 6,194 |  | 6,194 |
| Home equity and lines of credit | 262 | 59 | 321 |
| Commercial and industrial loans | 536 | 38 | 574 |
| Insurance premium loans | 660 |  | 660 |
| Other loans | 102 |  | 102 |
| Total | \$ 19,798 | 1,609 | 21,407 |

The following table sets forth the amounts and categories of the troubled debt restructurings by loan type as of March 31, 2011, and December 31, 2010 (dollars in thousands).


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Other real estate owned amounted to $\$ 521,000$ at March 31, 2011, as compared to $\$ 171,000$ at December 31, 2010. This increase was attributable to the Company acquiring the collateral, by way of deed in lieu of foreclosure, supporting one commercial real estate loan.

The following table sets forth the activity in our allowance for loan losses for the periods indicated.

|  | At or For the Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | 2010 |
|  | (in thousands) |  |  |
| Balance at beginning of period | \$ | 21,819 | 15,414 |
| Charge-offs: |  |  |  |
| Real estate loans: |  |  |  |
| Commercial |  | $(1,150)$ |  |
| One- to- four family residential |  |  |  |
| Construction and land |  |  | (110) |
| Multifamily |  | (25) | (32) |
| Home equity and lines of credit |  |  |  |
| Commercial and industrial loans |  |  | (5) |
| Insurance premium loans |  | (2) | (51) |
| Other loans |  |  |  |
| Total charge-offs |  | $(1,177)$ | (198) |
| Recoveries: |  |  |  |
| Commercial real estate loans |  | 6 |  |
| Total recoveries |  | 6 |  |
| Net charge-offs |  | $(1,171)$ | (198) |
| Provisions (benefits) for loan losses: |  |  |  |
| Real estate loans: |  |  |  |
| Commercial |  | 1,196 | 2,350 |
| One- to- four family residential |  | (6) | 63 |
| Construction and land |  | (635) | (16) |
| Multifamily |  | 466 | 491 |
| Home equity and lines of credit |  | 17 | 32 |
| Commercial and industrial loans |  | (95) | (979) |
| Insurance premium loans |  | 15 | 50 |
| Other loans |  | 7 | 4 |
| Unallocated |  | 402 | (65) |
| Total provisions for loan losses |  | 1,367 | 1,930 |
| Balance at end of period | \$ | 22,015 | 17,146 |

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## Liquidity and Capital Resources

Liquidity. The overall objective of our liquidity management is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, borrowed funds, the proceeds from maturing securities and short-term investments, and to a lesser extent the proceeds from the sales of loans and securities and wholesale borrowings. The scheduled amortizations of loans and securities, as well as proceeds from borrowed funds, are predictable sources of funds. Other funding sources, however, such as deposit inflows and loan prepayments are greatly influenced by market interest rates, economic conditions, and competition. Northfield Bank is a member of the Federal Home Loan Bank of New York (FHLB), which provides an additional source of short-term and long-term funding. Northfield Bank also has borrowing capabilities with the Federal Reserve on a short-term basis. The Bank s borrowed funds, excluding capitalized lease obligations, were $\$ 487.5$ million at March 31, 2011, at a weighted average interest rate of $2.67 \%$. A total of $\$ 103.2$ million of these borrowings will mature in less than one year. Borrowed funds, excluding capitalized lease obligations, were $\$ 389.3$ million at December 31, 2010. The Company has the ability to obtain additional funding from the FHLB and Federal Reserve Bank discount window of approximately $\$ 294.7$ million, utilizing unencumbered securities of $\$ 324.2$ million at March 31, 2011. The Company expects to have sufficient funds available to meet current commitments in the normal course of business.

Capital Resources. At March 31, 2011, and December 31, 2010, Northfield Bank exceeded all regulatory capital requirements to which it is subject.

|  | Actual Ratio | Minimum <br> Required for <br> Capital <br> Adequacy <br> Purposes | Minimum <br> Required to Be <br> Well <br> Capitalized <br> under Prompt <br> Corrective <br> Action <br> Provisions |
| :---: | :---: | :---: | :---: |
| As of March 31, 2011 : |  |  |  |
| Tangible capital to tangible assets | 13.04\% | 1.50\% | NA\% |
| Tier 1 capital (core) (to adjusted assets) | 13.04 | 4.00 | 5.00 |
| Total capital (to risk-weighted assets) | 27.55 | 8.00 | 10.00 |
| As of December 31, 2010: |  |  |  |
| Tangible capital to tangible assets | 13.43\% | 1.50\% | NA\% |
| Tier 1 capital (core) (to adjusted assets) | 13.43 | 4.00 | 5.00 |
| Total capital (to risk-weighted assets) | 27.39 | 8.00 | 10.00 |

## Off-Balance Sheet Arrangements and Contractual Obligations

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in the financial statements. These transactions primarily relate to lending commitments.

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The following table shows the contractual obligations of the Company by expected payment period as of March 31, 2011:

|  | Less than | One to less <br> than Three | Three to <br> less than | Five Years <br> and |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Contractual Obligation | Total | One Year | Years <br> (in thousands) | Five Years |  |
| greater |  |  |  |  |  |
| Debt obligations (excluding <br> capitalized leases) | $\$ 487,479$ | 103,179 | 170,800 | 201,500 | 12,000 |
| Commitments to originate loans <br> Commitments to fund unused lines <br> of credit | $\$ 61,193$ | 61,193 |  |  |  |

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend additional funds to customers as long as there have been no violations of any of the conditions established in the agreements (original or restructured). Commitments generally have a fixed expiration or other termination clauses which may or may not require payment of a fee. Since some of these loan commitments are expected to expire without being drawn upon, total commitments do not necessarily represent future cash requirements.

As of March 31, 2011, we serviced $\$ 49.1$ million of loans for Freddie Mac. These one- to four-family residential mortgage real estate loans were underwritten to Freddie Mac guidelines and to comply with applicable federal, state, and local laws. At the time of the closing of these loans the Company owned the loans and subsequently sold them to Freddie Mac providing normal and customary representations and warranties, including representations and warranties related to compliance with Freddie Mac underwriting standards. At the time of sale, the loans were free from encumbrances except for the mortgages filed for by the Company which, with other underwriting documents, were subsequently assigned and delivered to Freddie Mac. At March 31, 2011, substantially all of the loans serviced for Freddie Mac were performing in accordance with their contractual terms and management believes that it has no material repurchase obligations associated with these loans.

For further information regarding our off-balance sheet arrangements and contractual obligations, see Management s Discussion and Analysis of Financial Condition and Results of Operations in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A majority of our assets and liabilities are monetary in nature. Consequently, our most significant form of market risk is interest rate risk. Our assets, consisting primarily of mortgage-related assets and loans, generally have longer maturities than our liabilities, which consist primarily of deposits and wholesale funding. As a result, a principal part of our business strategy involves managing interest rate risk and limiting the exposure of our net interest income to changes in market interest rates. Accordingly, our board of directors has established a management asset liability committee, comprised of our Treasurer, who chairs this Committee, our Chief Executive Officer, our Chief Financial Officer, our Chief Lending Officer, and our Executive Vice President of Operations. This committee is responsible for, among other things, evaluating the interest rate risk inherent in our assets and liabilities, for recommending to the asset liability management committee of our board of director $s$ the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the board of directors.

We seek to manage our interest rate risk in order to minimize the exposure of our earnings and capital to changes in interest rates. As part of our ongoing asset-liability management, we currently use the following strategies to manage our interest rate risk:
originating commercial real estate loans and multifamily loans that generally tend to have shorter maturities and higher interest rates that generally reset at five years;
investing in shorter term investment grade corporate securities and mortgage-backed securities; and
obtaining general financing through lower-cost deposits and longer-term Federal Home Loan Bank advances and repurchase agreements.
Shortening the average term of our interest-earning assets by increasing our investments in shorter-term assets, as well as loans with variable interest rates, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates.

Net Portfolio Value Analysis. We compute amounts by which the net present value of our assets and liabilities (net portfolio value or NPV ) would change in the event market interest rates changed over an assumed range of rates. Our simulation model uses a discounted cash flow analysis to measure the interest rate sensitivity of NPV. Depending on current market interest rates we estimate the economic value of these assets and liabilities under the assumption that interest rates experience an instantaneous and sustained increase of $100,200,300$, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from $3 \%$ to $4 \%$ would mean, for example, a 100 basis point increase in the Change in Interest Rates column below.

Net Interest Income Analysis. In addition to NPV calculations, we analyze our sensitivity to changes in interest rates through our net interest income model. Net interest income is the difference between the interest income we earn on our interest-earning assets, such as loans and securities, and the interest we pay on our interest-bearing liabilities, such as deposits and borrowings. In our model, we estimate what our net interest income would be for a twelve-month period. Depending on current market interest rates we then calculate what the net interest income would be for the same period under the assumption that interest rates experience an instantaneous and sustained increase or decrease of $100,200,300$, or 400 basis points, or a decrease of 100 and 200 basis points, which is based on the current interest rate environment.

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The table below sets forth, as of March 31, 2011, our calculation of the estimated changes in our NPV, NPV ratio, and percent change in net interest income that would result from the designated instantaneous and sustained changes in interest rates. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied on as indicative of actual results (dollars in thousands).


The table above indicates that at March 31, 2011, in the event of a 300 basis point increase in interest rates, we would experience a 315 basis point decrease in NPV ratio ( $18.61 \%$ versus $15.46 \%$ ), and a $14.34 \%$ decrease in net interest income. In the event of a 200 basis point decrease in interest rates, we would experience a 57 basis point increase in NPV ratio ( $18.61 \%$ versus $19.18 \%$ ) and a $1.51 \%$ decrease in net interest income. Our policies provide that, in the event of a 300 basis point increase/decrease or less in interest rates, our net present value ratio should decrease by no more than 400 basis points and in the event of a 200 basis point increase/decrease, our projected net interest income should decrease by no more than $20 \%$. Additionally, our policy states that our net portfolio value should be at least $8.5 \%$ of total assets before and after such shock at March 31, 2011. At March 31, 2011, we were in compliance with all board approved policies with respect to interest rate risk management.

Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in NPV and net interest income. Modeling requires making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV and net interest income information presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although interest rate risk calculations provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

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## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2011. Based on that evaluation, the Company s management, including the Chief Executive Officer and the Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective.

During the quarter ended March 31, 2011, there were no changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II

## ITEM 1. LEGAL PROCEEDINGS

The Company and subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, the resolution of these legal actions is not expected to have a material adverse effect on the Company s financial condition or results of operations.

## ITEM 1A. RISK FACTORS

Except as disclosed in this Quarterly Report on Form 10-Q, there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010, as filed with the SEC.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Unregistered Sale of Equity Securities. There were no sales of unregistered securities during the period covered by this report.
(b) Use of Proceeds. Not applicable
(c) Repurchases of Our Equity Securities.

The following table shows the Company s repurchase of its common stock for each calendar month in the three months ended March 31, 2011.

Period
January 1, 2011, through January 31, 2011
February 1, 2011, through February 28, 2011
March 1, 2011, through March 31, 2011
Total

| (a) Total |
| :---: |
| Number |

of Shares
Purchased
134,367

80,000
184,700
399,067
(b)

Average Price Paid per

Share
\$ 13.14
13.27
13.54
\$ 13.35
(d) Maximum Number of Shares that May Yet Be Purchased Under Plans or Programs
or Programs ${ }^{(1)}$
92,300
$1,860,166$
1,780,166
1,595,466
357,000
(1) On October 27, 2010, the Board of Directors of the Company authorized a stock repurchase program pursuant to which the Company intends to repurchase up to $2,177,033$ shares, representing approximately $5 \%$ of its then outstanding shares. The timing of the repurchases will depend on certain factors, including but not limited to, market conditions and prices, the Company s liquidity and capital requirements, and alternative uses of capital. Any repurchased shares will be held as treasury stock and will be available for general corporate purposes. The Company is conducting such repurchases in accordance with a Rule 10b5-1 trading plan.

As of March 31, 2011, under its current repurchase plan, the Company has repurchased 581,567 shares of its stock at an average price of $\$ 13.17$ per share. The Company has repurchased a total of $2,665,511$ shares of its common stock (under its current and prior repurchase plans) at an average price of $\$ 12.24$ per share.
ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None
ITEM 4. [REMOVED AND RESERVED]
ITEM 5. OTHER INFORMATION
None

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## ITEM 6. EXHIBITS

The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the Index to Exhibits immediately following the Signatures.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# NORTHFIELD BANCORP, INC. 

(Registrant)
Date: May 10, 2011

/s/ John W. Alexander<br>John W. Alexander<br>Chairman, President and Chief Executive<br>Officer<br>/s/ Steven M. Klein<br>Steven M. Klein<br>Chief Operating Officer and Chief<br>Financial Officer (Principal Financial and<br>Accounting Officer)

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## INDEX TO EXHIBITS

Exhibit
Number Description
31.1 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).
31.2 Certification of Steven M. Klein, Chief Operating Officer and Chief Financial Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).

32 Certification of John W. Alexander, Chairman, President and Chief Executive Officer, and Steven M. Klein, Chief Operating Officer and Chief Financial Officer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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